



### CHU KONG SHIPPING ENTERPRISES (GROUP) COMPANY LIMITED (Incorporated in Hong Kong with limited liability under Companies Ordinance)

(Incorporated in Hong Kong with limited liability under Companies Ordinance) Stock Code : 00560

# Interim Report 2013

### CHAIRMAN'S STATEMENT

I am pleased to announce that Chu Kong Shipping Enterprises (Group) Company Limited (the "Company") and its subsidiaries (the "Group") recorded a consolidated revenue for the six months ended 30th June 2013 amounting to HK\$761,391,000, up by 11.0% year-on-year. The profit attributable to shareholders of the Group amounted to HK\$100,310,000, up by 43.0% against corresponding period last year.

#### **REVIEW AND OUTLOOK**

During the first half of 2013, the global economy was recovering slowly. The overall import and export market in China was growing in a slow pace while port and shipping enterprises in China were at the downstream in the industry. Under the business principle of "improvement and enhancement with prudence", the Group strengthened integration of resources, promoted professional operation, excavated the potential of resources and enhanced its capability of marketing and promotion, scale and operation, achieving a double-digit growth in turnover and profit of two core businesses, namely terminal logistics and water-way high-speed passenger transportation. Besides, the Company was commented as "Best Investment Value Award ("BIVA Award") for Listed Companies 2013" by Organising Committee of BIVA Award.

Regarding terminal logistics, the Group mainly worked on the followings: the first is the acceleration of upgrading and reconstructing terminals; the reconstructing of Zhuhai Civet Terminal, Foshan Gaoming Terminal, Jiangmen Sanbu Terminal and Qingyuan Terminal were completed during the period. Through upgrade and reconstruction, productivity of terminals was increased, which brought about opportunities for continuous growth in the long run. The second is the expansion of terminal logistics business by further broadening and control of door-to-door cargo and the deepening of our business relationship with liner companies in light of the requirement for the supply chain in logistics industry. The third is the increase in profit by expanding the integrated logistics services of modern warehousing business, which regarded bonded warehouse and temperature-controlled warehouse as its core components. The fourth is the strengthening on standardisation of terminals, which upgraded service quality and enhanced efficiency. The fifth is safety production; Foshan Gaoming Terminal became the only demonstration river trade terminal in Guangdong of safety standardisation recognised by Department of Communications of Guangdong Province. The sixth is the segmental management of terminals

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and the marketing team, forming a region having a core terminal as its centre, a complementary relationship among terminals and achieving a combination of the capability of scale and operation. The seventh is the successful renewal on the operation licence of Marine Cargo Terminal at the Hong Kong International Airport with Airport Authority Hong Kong. The above measures were extremely efficient. During the first half of the year, the overall terminal logistics business continued to grow, especially there were rapid growth in Foshan Gaoming Terminal and Sanbu Terminal, both situated at the western part of Pearl River Delta. During the first half of the year, containers handling volume of Gaoming Terminal was more than 130,000 TEU, representing a year-on-year increase of 24.7% and foreign-trade business of Sanbu Terminal recorded a growth of 17.4%.

Regarding high-speed passenger transportation, the Group mainly worked on the followings: the first is the increasing of controlling power over core routes with funding by strengthening the coordination of traditional Guangdong-Hong Kong routes. Through the optimisation of customer source, a rise in both price and volume was achieved that led to an increase in overall revenue and total number of passengers for agency services. The second is the expansion of market and provision of satisfactory services to ship owners through streamlined management by capturing the chance from successfully obtaining the operation and management right for Hong Kong-Macao route last year, which contributed a considerable profit to passenger transportation business for the first half of the year. The third is the successful bidding for the renewal on the operation licence of Skypier at the Hong Kong International Airport to 2019. In the future, the unique operation of "air-sea transportation" will have great potential to grow and contribute considerable income to the Group. The Group put more resources on marketing promotion. As China Central Television made news reports on the operation of "air-sea transportation" twice consecutively during the passenger peak in Spring Festival, more tourists knew about the efficient transport mode which was becoming popular in the market. The fourth is the further integration of high-speed passenger transportation and tourism. The Company made efforts in hotel package agency and advertising businesses as to expanding to the entire tourism chain. The fifth is the long-term sustainable development; the research in expansion of new routes outside Pearl River Delta.

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Regarding capital operation, the Company put maximising shareholders' interest as the highest priority and actively sought for various financing methods. On 13th June 2013, the Company successfully issued 180,000,000 warrants. Once the warrants are exercised, it will enhance the capital capability of the Company. Moreover, apart from positive adjustment on shareholding structure, the exercise will speed up the progress of the Company's acquisition and expansion activities.

During the second half of the year, the Group will continue to focus on core tasks, such as resources integration, expansion on integrated logistics, set up of network points overseas, expansion in passenger transport and tourism chain. It will also improve its execution and implementation of different decisions made by the Board of Directors. Meanwhile, it will proactively seek for input of quality assets from its parent company so as to make its core businesses stronger. Besides, it will respond to the unfavorable economic condition with solid work and streamlined management with an aim to bring greater economic benefits for its shareholders.

#### **RELATION WITH INVESTORS**

The Company pays high attention to the communication with investors, and increases its transparency continuously. During the period, the Company has held a number of road shows for institutional investors and greeted visits by investors with warm hospitality. The Company's website (www.cksd.com) provides timely business information and information disclosures of the Company for the market.

#### APPRECIATION

I would like to hereby represent the Board of Directors to express its compliment to all shareholders, partners and stakeholders for their continued support to the Group's development, and its sincerest appreciation to all staff for their dedication.

> Liu Weiqing Chairman

Hong Kong, 15th August 2013

#### MANAGEMENT DISCUSSION AND ANALYSIS

#### **REVIEW OF OPERATIONS**

For the six months ended 30th June 2013, the Group recorded consolidated revenue of HK\$761,391,000, up by 11.0% as compared with the corresponding period last year. Profit attributable to the equity holders of the Group was HK\$100,310,000, up by 43.0% as compared with the corresponding period last year.

In 2013, the global economy was recovering slowly while China experienced an economic transformation. New leaders of China clearly stated that, a certain degree of slowdown in economy is acceptable as the abovementioned will lead to a solid and sustainable structural transformation in economy and economic development; therefore there was a slight slowdown in economic growth. According to the National Bureau of Statistics of China, GDP recorded a year-on-year increase of 7.6% for the first half of the year. Affected by the overall environment and the transformation and upgrade in economy, the growth in the volume of import and export of Guangdong Province substantially decreased. According to Guangdong Sub-Administration of China Customs, the total value of import and export of Guangdong Province recorded a year-on-year increase of 21.2% from January to June 2013 but a decrease in foreign import and export in June was noted.

As an enterprise based at Guangdong, Hong Kong and Macao that provides integrated logistics and passenger transport services, the Group persisted in its business principle of "improvement and enhancement with prudence" and doing better on operation and management, which allowed its business to grow steadily. Regarding freight business, the Group achieved a steady growth in major cargo throughput through effective implementation of measures such as continuing to promote professionalised operation and particularly optimising the operation mode of terminals and continuing the development of the function of "Consolidated CKTL" platform during the period. For the six months ended 30th June 2013, container transportation volume and break bulk cargoes transportation volume recorded an increase of 5.1% and 22.0% respectively. The significant increase in break bulk cargoes transportation volume was mainly due to the substantial increase in infrastructure materials. As the Europe and U.S. markets recovered, wharf handling and warehousing and storage businesses recorded a growth in export volume. However, there was a relatively significant decrease in renewable resources led by the economic transformation, which resulted in a slowdown in the growth in cargo volume at the terminals. Container handling volume and volume of break bulk cargoes handled recorded a slightly decrease of 1.8% and 5.8% respectively and volume of container hauling and trucking increased by 3.9% year-on-year.

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#### **REVIEW OF OPERATIONS** (Continued)

Regarding passenger transportation business, a continuous growth was recorded as there was increasing number of visitors came to Hong Kong and Macao. Expanding airlines and Hong Kong-Macao routes that recorded a substantial growth was a strong driver to the growth in passenger transportation business. During the period, passenger transportation business remained a stable growth, and the total number of passengers for agency services was 3,183,000, representing a year-on-year increase of 6.8%; the number of passengers for terminal services was 3,610,000, up by 11.6% as compared with the corresponding period last year. It was believed that the prosperity of the Individual Visit Scheme (IVS) in Guangdong, Hong Kong and Macao led to a further growth in the business of passengers transportation.

Freight-related business contributed a profit of HK\$49,404,000 to the Group, representing an increase of 11.5% as compared to the same period last year. The passenger transportation business contributed a profit of HK\$57,520,000 to the Group, representing an increase of 78.2% as compared to the same period last year.

#### **REVIEW OF OPERATIONS** (Continued)

### I. CARGO TRANSPORTATION BUSINESS

During the period, though there was a slower growth of volume of import and export across the Pearl River Delta region, the Group remained a stable growth in container business by improving operation efficiency. Break bulk cargo transportation business and hauling and trucking on land business also improved.

#### 1. Business Operation Indicators

Performance statistics of our major business operations are as follows:

|  | For the six months ended 30th June |         |        |
|--|------------------------------------|---------|--------|
| Indicators   | 2013                               | 2012    | Change |
| <b>Cargo transportation volume</b><br>Container transportation |                                    |         |        |
| volume (TEU)   | 555,304                            | 528,545 | 5.1%   |
| Break bulk cargoes<br>transportation volume                    |                                    |         |        |
| (revenue tons)   | 162,459                            | 133,205 | 22.0%  |
| Cargo handling volume  |                                    |         |        |
| Container handling<br>volume (TEU)                             | 529,722                            | 539,699 | -1.8%  |
| Volume of break bulk cargoes                                   |                                    |         |        |
| handled (revenue tons)   | 711,795                            | 755,573 | -5.8%  |
| Volume of container hauling and trucking on land (TEU)         | 94,899                             | 91,303  | 3.9%   |

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#### **REVIEW OF OPERATIONS** (Continued)

#### I. CARGO TRANSPORTATION BUSINESS (Continued)

#### 2. Subsidiaries

During the period, Chu Kong Transhipment & Logistics Company Limited ("CKTL") substantially maintained steady business development. Under the overall market conditions in the region, the cargo source of Connected Carrier Agreement ("CCA") and renewable resources decreased to some extent, though liner cargo and factory-trade goods remained stable growth. Container transportation volume recorded a steady growth, which was mainly due to the increase in export containers, and the increase in break bulk cargoes transportation volume was due to the increase in bulk cargoes caused by the commencement of infrastructure projects in Hong Kong. CKTL has actively explored integrated logistics services, especially modern warehousing business, focusing on developing Tuen Mun Terminal Project. The market share of CKTL in over 30 category-2 ports having business with the Group in Pearl River Delta was further improved to 25.5%, representing an increase of 1.9 percentage point over the corresponding period of last year.

Regarding freight business at terminal, Chu Kong Cargo Terminals (Gaoming) Co., Ltd. in Foshan continued to record a substantial growth in its business. Cargo source structure at terminal was further optimised, and the company achieved 134,000 TEU of container handling volume, representing a year-on-year increase of 24.7%. Renewable resources and factory-trade goods increased by 17.1% and 34.3% respectively. The company continued to improve its communication with cargo owners, international liner companies, cargo agencies and barge companies. In addition, it will improve its communication with the inspection departments, such as Customs Department, in order to develop the advantage of the terminal as a preferable and fast customs clearance.

#### **REVIEW OF OPERATIONS** (Continued)

#### I. CARGO TRANSPORTATION BUSINESS (Continued)

#### 2. Subsidiaries (Continued)

There was a slowdown in the growth in terminal logistics business in Zhaoqing region, which was mainly due to the negative impact on containers at terminals imposed by the change of the policy on renewable resources. However, there was an unexpected growth for newly established terminals. During the first half of the year, major terminals in Zhaoqing region achieved container handling volume of 173,000 TEU, representing a year-on-year decrease of 3.5%, whereas foreign trade container recorded a year-on-year increase of 2.2%. Zhaoqing New Port recorded a year-on-year growth in foreign trade container business. There was also a substantial increase in importing stone containers at Zhaoqing Gaoyao Port. After a policy change on customs clearance, Zhaoqing Sihui Terminal recorded a year-on-year decrease of 6.1% for renewable resources containers. The business of Kangzhou Port basically remained at the same level as compared with last year.

As the local government in Zhuhai implemented a policy of substantial subsidies on its share participating terminals, a decrease in container handling volume of the companies of the Group in Zhuhai region was recorded during the period. Container volume of both CKS Container Terminal (Zhuhai Doumen) Co., Ltd. and Civet (Zhuhai Bonded Area) Logistics Company Limited decreased and the two terminals achieved 94,000 TEU for the first half of the year, representing a year-on-year decrease of 28.4%. Civet Port experienced a relatively large attack and achieved 62,000 TEU for container handling volume during the period, representing a year-on-year decrease of 36.7%. Similarly, Doumen Port was affected by the subsidy policy implemented by the local government. Besides, the renewable resources cargoes further decreased due to customs clearance matters. Container handling volume of 32,000 TEU was recorded during the period, representing a year-on-year decrease of 3.4%. That region was surrounded by an unfavorable environment, which had to be reversed by enhancing the service standard at terminals, maintaining efficient customs clearance procedures, retaining existing customers and securing new customers.

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#### **REVIEW OF OPERATIONS** (Continued)

#### I. CARGO TRANSPORTATION BUSINESS (Continued)

#### 2. Subsidiaries (Continued)

Construction works at Qingyuan Terminal had completed and the Re-open Orientation for Qingyuan Route of CKTL was successfully held on 6th June. Approval was obtained from relevant joint inspection departments upon final checking and the terminal will be in trial run by the end of August. As the only import and export port for foreign trade in Qingyuan, investment cost of the terminal was lower than average and there was great potential for development with hinterland resources.

Core structural works and fundamental works for office building at Zhongshan Huangpu Port was basically completed and the company operation structure had established. The terminal was planned to put into operation in October, which would increase the competitiveness of terminal logistics of the Group.

Chu Kong Air-Sea Union Transportation Company Limited saw a decrease in its business as fewer orders were received from large customers and some cargoes were shunted to Shenzhen. For the first half of the year, the container handling volume fell 11.1% and break bulk cargo handling volume fell 32.7% year-on-year.

#### **REVIEW OF OPERATIONS** (Continued)

#### I. CARGO TRANSPORTATION BUSINESS (Continued)

#### 3. Investment in Joint Ventures and Associates

Despite the slower growth of the economy in the Pearl River Delta region, operating businesses of joint ventures of the Group remained stable. Factory-trade goods further increased at terminals in Jiangmen region, which included Sanbu Passenger and Freight Transportation Co., Ltd. and Heshan County Hekong Associated Forwarding Co., Ltd., and achieved a total container handling volume of 58,000 TEU, representing a year-on-year increase of 12.7%, which contributed a profit of HK\$2,052,000 to the Group, representing an increase of more than 6 times. Among which, Sanbu Port achieved a year-on-year increase of 17.4% for container handling volume and contributed a year-on-year increased profit of 230.9%. During the period, container volume at four terminals, namely Foshan New Port Ltd., Foshan Nankong Terminal Co., Ltd., Chu Kong Cargo Terminals (Beicun) Co., Ltd. and Sanshui Sangang Containers Wharf Co., Ltd., in Foshan region recorded a slight increase and achieved container handling volume of 211,000 TEU, representing a year-on-year increase of 5.1%, and contributed a profit of HK\$11,491,000 to the Group, representing an decrease of 5.3%. Zhong Shan Port Goods Transportation United Co., Ltd. achieved container handling volume of 156,000 TEU and contributed a profit of HK\$1,252,000 to the Group, representing an increase of 16.4%

**REVIEW OF OPERATIONS** (Continued)

#### II PASSENGER TRANSPORTATION BUSINESS

As tourism in Guangdong, Hong Kong and Macao developed prosperously, passenger transportation business of the Group continued to see a stable growth. During the period, the number of passengers for agency services of Chu Kong Passenger Transport Company Limited ("CKPT") was 3,183,000, a year-on-year increase of 6.8%, of which the number of passengers carried by airport routes was significantly increased by 8.9% year-on-year, especially for Zhongshan, Shunde and Macao routes. The number of passengers for terminal services was 3,610,000, representing a year-on-year increase of 11.6%.

CKPT kept upgrading its service standard at airport terminal, boosting number of passengers for airport routes and focusing on extending the scope of route services at Zhongshan and Zhuhai Airport. CKPT won the bid of Skypier, which laid a solid foundation for the growth in passenger transportation business. Grasping the opportunity of the renewal on Skypier, CKPT continued to put more resources on marketing and promotion so as to build stronger airport routes and actively conducted research on multi-operation model and optimised overseas sales network. Besides, it also discussed on the feasibility of expanding new routes, such as Guangdong-Hong Kong, Hong Kong-Macao and Zhuhai-Macao. In that case, the passenger transportation network within the Pearl River Delta region will be gradually perfected.

#### 1. Business Operation Indicators

Performance statistics of the major business operations are as follows:

|   | For the six months<br>ended 30th June<br>Number of Passengers<br>(in thousands) |       |        |
|---|---|-------|--------|
| Indicators  | 2013  | 2012  | Change |
| Total number of passengers for agency services      | 3,183   | 2,980 | 6.8%   |
| Total number of passengers<br>for terminal services | 3,610   | 3,234 | 11.6%  |

#### **REVIEW OF OPERATIONS** (Continued)

#### II PASSENGER TRANSPORTATION BUSINESS (Continued)

#### 2. Investment in Joint Ventures and Associates of CKPT

During the period, the number of passengers for terminal services of Skypier (operated by Hong Kong International Airport Ferry Terminal Services Limited) continued to grow, contributing a profit of HK\$8,080,000 to the Group and representing an increase of 2.3% year-on-year. Zhongshan-Hong Kong Passenger Shipping Co-op Co., Ltd. and Foshan Shunde Shungang Passenger Transportation Co-op Co., Ltd. contributed the profits to the Group of HK\$4,654,000 and HK\$4,381,000 respectively, representing an increase of 77.4% and 179.4% respectively as compared with the corresponding period of last year. CKPT paid great efforts in facilitating airport routes in Zhongshan and saw extremely good outcome. Meanwhile, Zhongshan Port provided local tourists with one-stop air-sea joint transport services in light of market demand and recorded a growth of 45.5% in the number of passenger of airport routes during the first half of the year.

A high-speed passenger transportation advertisement company named Connect Media Company Limited under the Group had commenced its operation last year and is running smooth. Currently, it successfully signed subcontracting and operating agreements for on-board advertisements with various shipping companies. The advertisements included those on magazines, TV channels and seat pillow covers. The company negotiated with companies engaged in different transportation means, for instance cross-boarder buses and trains, with an aim to broaden the advertisement platform.

During the period, the businesses of other subsidiaries, joint ventures and associates of the Group progressed well and experienced no unusual matters.

#### **EMPLOYEES**

As at 30th June 2013, the Group employed 430 employees in Hong Kong and remunerated its employees according to the duty of their positions and market conditions.

### LIQUIDITY AND FINANCIAL RESOURCES

The Group keeps close track of its working capital and financial resources in an effort to maintain a solid financial position. As at 30th June 2013, the Group secured a total credit limit of HK\$425,000,000 and RMB59,700,000 (equivalent to approximately HK\$74,946,000) granted by bona fide banks.

As at 30th June 2013, the current ratio of the Group, represented by current assets divided by current liabilities, was 1.1 (31st December 2012: 1.1) and the debt ratio, representing total liabilities divided by total assets, was 32.2% (31st December 2012: 34.7%).

As at 30th June 2013, the Group's cash and cash equivalents amounted to HK\$412,114,000 (31st December 2012: HK\$584,723,000), which represents 12.8% (31st December 2012: 18.3%) of the total assets.

As at 30th June 2013, the gearing ratio of the Group, represented by bank borrowings divided by total equity and bank borrowings, was 13.8% (31st December 2012: 15.6%).

After considering its cash and cash flows from operating activities, as well as the credit facilities available to the Group, it is believed that the Group has sufficient capital to fund its future operations and for business expansion and general development.

### PLEDGE OF ASSETS

| Bank Loans                          | As at<br>30th June<br>2013                                       | As at<br>December 31st<br>2012                                   |
|-------------------------------------|--|--|
| Banks located in Hong Kong (Note 1) |  |  |
| – Hong Kong Dollar                  | 275,000,000  | 300,000,000  |
| – Renminbi                          | Nil  | 10,000,000<br>(equivalent to<br>approximately<br>HK\$12,427,000) |
| Bank located in China (Note 2)      |  |  |
| – Renminbi                          | 59,700,000<br>(equivalent to<br>approximately<br>HK\$74,946,000) | 59,700,000<br>(equivalent to<br>approximately<br>HK\$74,244,000) |

Note:

- 1. The bank loans in Hong Kong were bearing floating interest rate and unsecured.
- 2. The bank loan in China was bearing floating interest rate and secured by certain land use rights and property, plant and equipment of Zhaoqing New Port Terminal.

#### **EXCHANGE RISK**

Currently, the ordinary operations, investments business and borrowings of the Group are concentrated in Guangdong Province and Hong Kong, with operating revenue and expenditure mainly denominated in HKD, as well as in RMB and USD. RMB revenue from Mainland China may be used for payment of expenses incurred in Mainland China and repayments of the loans denominated in RMB. HKD or USD revenue received in Mainland China may be remitted to the Group's bank accounts in Hong Kong through proper procedures as planned. So long as the linked exchange rate system in Hong Kong with USD is maintained, it is expected that the Group will not be subject to any significant exchange risk.

# MATERIAL ACQUISITIONS AND DISPOSALS OF SUBSIDIARIES, JOINT VENTURES AND ASSOCIATES

Save as disclosed above, the Group had no other material acquisition or disposal of any subsidiaries, joint ventures and associates for the six months ended 30th June 2013.

### **CONTINGENT LIABILITIES**

As at 30th June 2013, the Group had no material contingent liabilities.

### DIRECTORS' AND EXECUTIVES' INTERESTS AND/OR SHORT POSITIONS IN THE SHARES, UNDERLYING SHARES AND DEBENTURES OF THE COMPANY OR ANY ASSOCIATED CORPORATION

As at 30th June 2013, the Company has not been notified of any interests and short positions of the directors and executives in the shares, underlying shares and debentures of the Company and its associated corporations (within the meaning of Part XV the Securities and Futures Ordinance ("SFO")), as recorded in the register required to be kept by the Company under Section 352 of Part XV of the SFO.

At no time during the period, the directors and executives (including their spouses and children under 18 years of age) had any interest in, or had been granted, or exercised, any rights to subscribe for shares (or warrants or debentures, if applicable) of the Company and its associated corporations required to be disclosed pursuant to the SFO.

At no time during the period was the Company, its subsidiaries, its fellow subsidiaries or its holding companies a party to any arrangement to enable the directors and executives of the Company (including their spouses and children under 18 years of age) to hold any interests or short positions in the shares or underlying shares in, or debentures of, the Company or its associated corporation.

# SUBSTANTIAL SHAREHOLDERS' INTERESTS IN THE SHARES OF THE COMPANY

As at 30th June 2013, as recorded in the register required to be kept under Section 336 of the SFO, the following shareholders have 5% or more of the Company's share capital:

#### **Ordinary shares of HK\$0.1 each in the Company**

### Number of Shares

| (i)  | Chu Kong Shipping Enterprises       |             |
|------|-------------------------------------|-------------|
|      | (Holdings) Company Limited ("CKSE") | 648,218,000 |
| (ii) | Guangdong Province Navigation       |             |
|      | Holdings Company Limited ("GPNHCL") | 648,218,000 |

CKSE is wholly owned by GPNHCL. Accordingly, the interests disclosed by shareholders (i) and (ii) above are in respect of the same shareholding.

Save as disclosed above, as at 30th June 2013, the Company has not been notified of any interests and short positions in the shares and underlying shares of the Company which had been recorded in the register to be kept under Section 336 of the SFO.

# PURCHASE, REDEMPTION OR SALE OF THE COMPANY'S LISTED SECURITIES

During the period, no listed securities of the Company were purchased or sold by the Company or any of its subsidiaries. The Company did not redeem any of its shares during the period.

#### WARRANTS

The placing of warrants was completed on 13th June 2013, and 180,000,000 warrants were issued to not less than six placees pursuant to the terms of the placing agreement. Please refer to the announcement dated 13th June 2013 for details of the placing of unlisted warrants. As at 30th June 2013, no placees had exercised the warrants.

#### **INTERIM DIVIDEND**

On 15th August 2013, the board of directors declared an interim dividend of HK2 cents per ordinary share for the year ending 31st December 2013 (2012: Nil).

#### **REVIEW BY AUDIT COMMITTEE**

The Company's Audit Committee and the Company's independent auditor have reviewed the Group's unaudited condensed consolidated interim financial information for the six months ended 30th June 2013.

#### **CORPORATE GOVERNANCE**

The Company has adopted the provisions as set out in the Corporate Governance Code and Corporate Governance Report contained in Appendix 14 to the Listing Rules (the "Code Provisions") as the principles for its corporate governance since 1st January 2005, and partially adopted and complied with the guidance of the recommended best practices based on its actual needs for the corporate governance.

In the opinion of the directors, the Company complied with the Code Provisions throughout the accounting period covered by the interim report.

Since Mr. Chan Kay-cheung has served as an independent non-executive director of the Company for over nine years, according to the Code Provision A.4.3, Mr. Chan retired by rotation and a separate resolution was passed to approve his re-election at the annual general meeting held on 16th May 2013.

To enhance corporate governance and internal control procedures, on 15th August 2013, the Board considered and approved our new insider information management policy, whistle blowing policy, board diversity policy and the revised terms of reference of the nomination committee.

# ADOPTION OF MODEL CODE FOR SECURITIES TRANSACTIONS BY DIRECTORS

The Company has adopted a code of conduct prescribing standards and requirements no less than that required by the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code") as set out in Appendix 10 to the Listing Rules. All directors have confirmed, following specific enquiry of all directors that they have fully complied with the required standard set out in the Model Code throughout the period under review.

#### DIRECTORS

Mr. Huang Liezhang, the managing director of the Company, has resigned as an executive director, general manager, a member of executive committee and remuneration committee of the Company with effect from 3rd May 2013 due to his decision to pursue his personal commitments. Mr. Xiong Gebing, an executive director of the Company, was appointed as the managing director and a member of remuneration committee on that day.

Save as disclosed above, the Company is not aware of any change in the information of directors of the Company required to be disclosed pursuant to Rule 13.51B of the Listing Rules during the period since the date of the 2012 Annual Report.

As at the date of this report, the Company's executive directors include Mr. Xiong Gebing and Mr. Huang Shuping; non-executive directors include Mr. Liu Weiqing, Mr. Yu Qihuo and Mr. Zhang Lei; independent non-executive directors include Mr. Chan Kay-cheung, Ms. Yau Lai Man and Mr. Chow Bing Sing.

By Order of the Board Xiong Gebing Managing Director

Hong Kong, 15th August 2013

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### REPORT ON REVIEW OF INTERIM FINANCIAL INFORMATION TO THE BOARD OF DIRECTORS OF CHU KONG SHIPPING ENTERPRISES (GROUP) COMPANY LIMITED

(incorporated in Hong Kong with limited liability)

### INTRODUCTION

We have reviewed the unaudited condensed consolidated interim financial information set out on pages 21 to 52, which comprises the condensed consolidated balance sheet of Chu Kong Shipping Enterprises (Group) Company Limited (the "Company") and its subsidiaries (together, the "Group") as at 30th June 2013 and the related condensed consolidated income statement, statement of comprehensive income, statement of changes in equity and cash flow statement for the six-month period then ended, and a summary of significant accounting policies and other explanatory notes. The Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited require the preparation of a report on unaudited condensed consolidated interim financial information to be in compliance with the relevant provisions thereof and Hong Kong Accounting Standard 34 "Interim Financial Reporting" issued by the Hong Kong Institute of Certified Public Accountants. The directors of the Company are responsible for the preparation and presentation of this unaudited condensed consolidated interim financial information in accordance with Hong Kong Accounting Standard 34 "Interim Financial Reporting". Our responsibility is to express a conclusion on this unaudited condensed consolidated interim financial information based on our review and to report our conclusion solely to you, as a body, in accordance with our agreed terms of engagement and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

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### **SCOPE OF REVIEW**

We conducted our review in accordance with Hong Kong Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Hong Kong Institute of Certified Public Accountants. A review of unaudited condensed consolidated interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Hong Kong Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

### CONCLUSION

Based on our review, nothing has come to our attention that causes us to believe that the unaudited condensed consolidated interim financial information is not prepared, in all material respects, in accordance with Hong Kong Accounting Standard 34 "Interim Financial Reporting".

**PricewaterhouseCoopers** *Certified Public Accountants* 

Hong Kong, 15th August 2013

### UNAUDITED CONDENSED CONSOLIDATED BALANCE SHEET

As at 30th June 2013

|                               |      | As at<br>30th June<br>2013 | As at<br>31st December<br>2012 |
|-------------------------------|------|----------------------------|--------------------------------|
|                               | Note | HK\$'000                   |                                |
| ASSETS                        |      |                            |                                |
| Non-current assets            | _    |                            |                                |
| Property, plant and equipment | 7    | 1,324,527                  | 1,250,067                      |
| Investment properties         | 7    | 4,971                      | 5,000                          |
| Land use rights               | 7    | 375,405                    | 382,347                        |
| Intangible assets – goodwill  |      | 39,704                     | 39,333                         |
| Joint ventures and associates |      | 538,899                    | 531,701                        |
| Land deposits                 |      | 68,625                     | 48,871                         |
| Deferred income tax assets    |      | 2,837                      | 2,837                          |
|                               |      | 2,354,968                  | 2,260,156                      |
| Current assets                |      |                            |                                |
| Trade and other receivables   | 8    | 422,148                    | 328,265                        |
| Loans to joint ventures       | 9    | 23,709                     | 29,275                         |
| Cash and cash equivalents     |      | 412,114                    | 584,723                        |
|                               |      | 857,971                    | 942,263                        |
| Total assets                  |      | 3,212,939                  | 3,202,419                      |
|                               |      |                            |                                |
| EQUITY<br>Share capital       | 10   | 90,000                     | 90,000                         |
| Reserves                      | 10   | 1,891,024                  | ,                              |
| Final dividend proposed       |      | 1,091,024                  | 40,500                         |
| Interim dividend declared     |      | 18,000                     | -                              |
|                               |      |                            |                                |
|                               |      | 1,999,024                  | 1,920,852                      |
| Non-controlling interests     |      | 177,965                    | 169,613                        |
| Total equity                  |      | 2,176,989                  | 2,090,465                      |

### UNAUDITED CONDENSED CONSOLIDATED BALANCE SHEET

(Continued) As at 30th June 2013

|                                       | Note | As at<br>30th June<br>2013<br>HK\$'000 | As at<br>31st December<br>2012<br>HK\$'000 |
|---------------------------------------|------|--|--|
| LIABILITIES                           |      |  |  |
| Non-current liabilities               |      |  |  |
| Deferred income tax liabilities       |      | 71,915                                 | 69,775                                     |
| Long term borrowings                  | 11   | 150,215                                | 161,809                                    |
|                                       |      | 222,130                                | 231,584                                    |
| Current liabilities                   |      |  |  |
| Trade and other payables              | 12   | 488,417                                | 544,428                                    |
| Loans from associates                 | 13   | 26,212                                 | 25,967                                     |
| Amounts due to the non-controlling    |      | ,                                      | ,  |
| interests of subsidiaries             | 14   | 51,908                                 | 51,839                                     |
| Amount due to a related party         | 14   | 15,097                                 | 14,956                                     |
| Short term borrowings                 | 11   | 175,000                                | 212,427                                    |
| Current portion of long term          |      |  |  |
| borrowings                            | 11   | 24,731                                 | 12,435                                     |
| Income tax payables                   |      | 32,455                                 | 18,318                                     |
|                                       |      | 813,820                                | 880,370                                    |
| Total liabilities                     |      | 1,035,950                              | 1,111,954                                  |
| Total equity and liabilities          |      | 3,212,939                              | 3,202,419                                  |
| Net current assets                    |      | 44,151                                 | 61,893                                     |
| Total assets less current liabilities |      | 2,399,119                              | 2,322,049                                  |

# UNAUDITED CONDENSED CONSOLIDATED INCOME STATEMENT

For the six months ended 30th June 2013

| Revenue 6 <b>761,391</b> 685,   Cost of services rendered ( <b>561,699</b> ) (520, | 817)               |
|--|--------------------|
| (501,099)  (520,   |                    |
| Gross profit <b>199,692</b> 164,   | 919                |
|  | 722<br>345<br>678) |
| Operating profit 16 <b>108,443</b> 77,   | 308                |
|  | 093<br>856)        |
| Share of profits less losses of joint<br>ventures and associates1728,77422,        | 294                |
| Profit before income tax <b>134,007</b> 94,  | 839                |
| Income tax expense 18 (26,605) (18,  | 842)               |
| Profit for the period <b>107,402</b> 75,   | 997                |
| Attributable to:   |                    |
|  | 139<br>858         |
| <b>107,402</b> 75,   | 997                |
| Dividends 19 <b>18,000</b>   | _                  |
| Earnings per share (HK cents)  |                    |
| Basic 20 11.15 7   | .79                |
| Diluted 20 11.13 7   | 7.79               |

# UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

For the six months ended 30th June 2013

|   | 2013<br>HK\$'000 | 2012<br>HK\$'000 |
|---|------------------|------------------|
| Profit for the period   | 107,402          | 75,997           |
| Other comprehensive income:<br>Items that may be reclassified to profit or loss<br>Currency translation differences |                  |                  |
| – Subsidiaries  | 13,204           | (8,063)          |
| - Joint ventures and associates   | 4,668            | (3,405)          |
| Total comprehensive income for the period   | 125,274          | 64,529           |
| Attributable to:  |                  |                  |
| Equity holders of the Company   | 116,922          | 58,904           |
| Non-controlling interests   | 8,352            | 5,625            |
|   | 125,274          | 64,529           |

UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY For the six months ended 30th June 2013

Attributable to equity holders of the Company

equity HK\$'000 2.090,465 107,402 3,204 4,668 125,274 1,750 (40,500) 2,176,989 Total 177,965 169,613 Noninterests HK\$'000 7,092 38 8.352 controlling 920,852 100,310 116,922 HK\$'000 12,244 4,368 ı 1,750 40,500) Equity holders 1.999.024 100,310 (40,500)1,909,024 1,830,852 116.922 reserves HK\$'000 12,244 4,368 1,750Total (8,284) (40,500)1.281.527 Retained HK\$'000 1.230,001 100,310profits 92,026 (565,264) (575,298) reserves HK\$'000 ı ı ı Other 8,284 8,284 1,750 167,717 Capital HK\$'000 167.717 1 ı reserve HK\$'000 ī 23,009 Revaluation reserve 23,009 1 ı 214,273 Exchange HK\$'000 12,244 4,368 16.612 ı reserve 197,661 787,762 787.762 ı 1 ı Share premium HK\$'000 capital 90,000 90,000 Share HK\$'000 ı ı Fotal comprehensive income for the period - Joint ventures and associates Currency translation differences Other comprehensive income: ransactions with owners: ssue of warrants (note) At 1st January 2013 Profit for the period **Transfer** of reserves 2012 final dividend At 30th June 2013 - Subsidiaries

Note:

On 13th June 2013, the Company issued 180,000,000 units of non-listed warrants at a consideration of HK\$0.01 each. Total consideration received was HK\$1,800,000. Transaction cost of HK\$50,000 was deducted from the proceeds. Warrant holders are conferred rights to convert each unit of warrant into one unit of ordinary share of the Company at a price of HK\$2.20 per unit before the expiry date of 12th June 2014. The net proceed from the issue of warrants is accounted for as equity by the Company. UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (Continued) For the six months ended 30th June 2012

# UNAUDITED CONDENSED CONSOLIDATED CASH FLOW STATEMENT

For the six months ended 30th June 2013

|  | 2013<br>HK\$'000 | 2012<br>HK\$'000 |
|--|------------------|------------------|
| Net cash generated from operating activities             | 11,099           | 65,200           |
| Net cash used in investing activities                    | (104,958)        | (1,862)          |
| Net cash (used in)/generated from financing activities   | (81,971)         | 12,062           |
| Net (decrease)/increase in cash and cash equivalents     | (175,830)        | 75,400           |
| Cash and cash equivalents at the beginning of the period | 584,723          | 331,156          |
| Effect of exchange rate changes                          | 3,221            | (441)            |
| Cash and cash equivalents at the end of the period       | 412,114          | 406,115          |

#### 1 General information

Chu Kong Shipping Enterprises (Group) Company Limited (the "Company") is a limited liability company incorporated in Hong Kong. The address of its registered office is 22nd Floor, Chu Kong Shipping Tower, 143 Connaught Road Central, Hong Kong.

The Company and its subsidiaries (collectively referred to as the "Group") are mainly engaged in provision of management and other related services to high-speed waterway passenger transportation in Guangdong, Hong Kong and Macao; the operation and management of river trade cargo terminals in the Mainland China and Hong Kong; and cargo transportation, warehousing and storage businesses.

The Company is listed on the Main Board of The Stock Exchange of Hong Kong Limited.

This unaudited condensed consolidated interim financial information is presented in Hong Kong dollars, unless otherwise stated.

This unaudited condensed consolidated interim financial information has been approved for issue by the Board of Directors of the Company on 15th August 2013.

#### 2 Basis of preparation

This unaudited condensed consolidated interim financial information for the six months ended 30th June 2013 has been prepared in accordance with Hong Kong Accounting Standard ("HKAS") 34 "Interim Financial Reporting" issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA") and the disclosure requirements of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited.

This unaudited condensed consolidated interim financial information should be read in conjunction with the annual financial statements for the year ended 31st December 2012, which have been prepared in accordance with Hong Kong Financial Reporting Standards ("HKFRSs") issued by the HKICPA.

Taxes on income in the interim periods are accrued using the tax rate that would be applicable to expected total annual earnings.

#### **2 Basis of preparation** (*Continued*)

The preparation of the unaudited condensed consolidated interim financial information requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates.

In preparing the unaudited condensed consolidated interim financial information, the significant judgements made by management in applying the Group's accounting policies and the key sources of estimation uncertainty are the same as those that applied to the consolidated financial statements for the year ended 31st December 2012.

#### **3** Accounting policies

The accounting policies applied are consistent with those of the annual financial statements for the year ended 31st December 2012, except the Group has adopted the following new and revised standards issued by the HKICPA which are mandatory for the financial period beginning on or after 1st January 2013.

| HKFRS 7 (Amendment) | Financial Instruments: Discloures         |
|---------------------|---|
| HKFRS 10            | Consolidated Financial Statements         |
| HKFRS 11            | Joint Arrangements                        |
| HKFRS 12            | Disclosure of Interests in Other Entities |
| HKFRS 13            | Fair Value Measurement                    |
| HKAS 1 (Amendment)  | Presentation of Financial Statements      |
| HKAS 19 (Amendment) | Employee Benefits                         |
| HKAS 27 (2011)      | Separate Financial Statements             |
| HKAS 28 (2011)      | Associates and Joint Ventures             |
| HKFRSs Amendments   | Improvements to HKFRSs 2011               |
|                     |   |

The adoption of the above new and revised HKFRSs in current period does not have any significant financial effect on the financial statements or result in any substantial changes in the Group's significant accounting policies.

#### **3** Accounting policies (Continued)

The HKICPA has issued the following new and revised standards which are not yet effective for the financial period beginning 1st January 2013:

|   |   | Effective for    |
|---|---|------------------|
|   |   | accounting       |
|   |   | periods          |
|   |   | beginning        |
|   |   | on or after      |
|   |   |                  |
| HKFRS 9   | Financial Instruments   | 1st January 2015 |
| HKAS 32 (Amendment)                                       | Financial Instruments: Presentation   | 1st January 2014 |
| HKAS 36 (Amendment)                                       | Impairment of Assets – Recoverable amount<br>disclosures for non-financial assets | 1st January 2014 |
| HKFRS 7 and HKFRS 9<br>(Amendments)                       | Mandatory effective date and transition<br>disclosures                            | 1st January 2015 |
| Amendments to HKFRS 10,<br>HKFRS 12 and<br>HKAS 27 (2011) | Investment entities   | 1st January 2014 |
| HK (IFRIC) Interpretation 21                              | Levies  | 1st January 2014 |

The Group has not early adopted these new and revised standards in the unaudited condensed consolidated interim financial information but has already commenced an assessment of the related impact to the Group. The Group is not yet in a position to state whether any substantial changes to the Group's significant accounting policies and presentation of its consolidated financial statements will be resulted.

#### 4 Financial risk management

(a) Financial risk factors

The Group's activities expose it to a variety of financial risks: market risk (including currency risk and cash flow interest rate risk), credit risk and liquidity risk.

The unaudited condensed consolidated interim financial information does not include all financial risk management information and disclosures required in the annual financial statements, and should be read in conjunction with the Group's annual financial statements for the year ended 31st December 2012.

There have been no changes in the risk management personnel since last year end or in any risk management policies.

(b) Liquidity risk

Compared to last year end, there was no material change in the contractual undiscounted cash out flows for financial liabilities.

(c) Fair value estimation

The carrying values less impairment provision (if applicable) of financial assets (including cash and cash equivalents) and financial liabilities with maturities less than twelve months from the end of the reporting period are reasonable approximation of their fair values. Fair value of long-term borrowings is estimated using the estimated future payments discounted at market interest rates.

#### 5 Critical accounting estimates and judgements

The preparation of condensed consolidated interim financial information requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates.

In preparing the condensed consolidated interim financial information, the significant judgements made by management in applying the Group's accounting policies and the key sources of estimation uncertainty were the same as those that were applied to the annual financial statements for the year ended 31st December 2012.

#### 6 Segment information

The chief operating decision-maker has been identified as the Board of Directors of the Company, which reviews the Group's internal reporting in order to assess performance and allocate resources. Management has determined the operating segments based on these reports.

The board of directors of the Company considers the service from business perspectives and assesses the performance of the Group and its joint ventures and associates which are organised into four main business:

- (i) Cargo transportation Shipping agency, river trade cargo direct shipment and transshipment and container handling and trucking
- Cargo handling and storage Wharf cargo handling, cargo consolidation and godown storage
- Passenger transportation Passenger transportation agency services, travel agency operation and passenger carrier service
- (iv) Corporate and other businesses Investment holding and other businesses

The board of directors of the Company assesses the performance of the operating segments based on their segment profit before income tax expense, which is measured in a manner consistent with that in the interim financial information.

#### **6 Segment information** (*Continued*)

Sales between segments are carried out on terms similar to third party transactions. The revenue from external parties reported to the board of directors of the Company is measured in a manner consistent with that in the unaudited condensed consolidated income statement.

|  | Cargo<br>transportation<br>HK\$'000 | Cargo<br>handling<br>and storage<br>HK\$'000 | Passenger<br>transportation<br>HK\$'000 | Corporate<br>and other<br>businesses<br>HK\$'000 | Total<br>HK\$'000 |
|--|-------------------------------------|--|---|--|-------------------|
| Six months ended<br>30th June 2013                       |                                     |  |   |  |                   |
| Total revenue  | 501,305                             | 209,528                                      | 94,935                                  | -  | 805,768           |
| Inter-segment revenue                                    | (2,314)                             | (42,063)                                     | -                                       | -  | (44,377)          |
| Revenue (from external customers)                        | 498,991                             | 167,465                                      | 94,935                                  | _  | 761,391           |
| Segment profit before income tax expense                 | 5,106                               | 61,844                                       | 63,253                                  | 3,804  | 134,007           |
| Income tax expense                                       | (715)                               | (16,831)                                     | (5,733)                                 | (3,326)  | (26,605)          |
| Segment profit after                                     |                                     |  |   |  |                   |
| income tax expense                                       | 4,391                               | 45,013                                       | 57,520                                  | 478  | 107,402           |
| Segment profit before<br>income tax expense<br>includes: |                                     |  |   |  |                   |
| Finance income   | 243                                 | 787  | 161                                     | 1,300  | 2,491             |
| Finance costs  | -                                   | (2,996)                                      | -                                       | (2,705)  | (5,701)           |
| Depreciation and<br>amortisation                         | (4,773)                             | (36,166)                                     | (84)                                    | (797)  | (41,820)          |
| Share of profits less losses<br>of joint ventures        |                                     |  |   |  |                   |
| and associates   | 431                                 | 13,993                                       | 14,944                                  | (594)  | 28,774            |

### **6 Segment information** (*Continued*)

|  | Cargo                      | Dessenger                           | Corporate<br>and other                  |                        |                   |
|--|----------------------------|-------------------------------------|---|------------------------|-------------------|
|  | transportation<br>HK\$'000 | handling<br>and storage<br>HK\$'000 | Passenger<br>transportation<br>HK\$'000 | businesses<br>HK\$'000 | Total<br>HK\$'000 |
| Six months ended<br>30th June 2012                               |                            |                                     |   |                        |                   |
| Total revenue  | 464,224                    | 200,655                             | 66,619                                  | -                      | 731,498           |
| Inter-segment revenue  | (5,587)                    | (40,175)                            | -                                       | -                      | (45,762)          |
| Revenue (from  |                            |                                     |   |                        |                   |
| external customers)  | 458,637                    | 160,480                             | 66,619                                  | -                      | 685,736           |
| Segment profit before  |                            |                                     |   |                        |                   |
| income tax expense   | 3,424                      | 53,288                              | 36,128                                  | 1,999                  | 94,839            |
| Income tax expense   | (1,532)                    | (10,874)                            | (3,846)                                 | (2,590)                | (18,842)          |
| Segment profit/(loss)  |                            |                                     |   |                        |                   |
| after income tax expense   | 1,892                      | 42,414                              | 32,282                                  | (591)                  | 75,997            |
| Segment profit before<br>income tax expense<br>includes:         |                            |                                     |   |                        |                   |
| Finance income   | 162                        | 682                                 | 141                                     | 1,108                  | 2,093             |
| Finance costs  | -                          | (2,945)                             | -                                       | (3,911)                | (6,856)           |
| Depreciation and<br>amortisation<br>Share of profits less losses | (6,156)                    | (34,034)                            | (85)                                    | (395)                  | (40,670)          |
| of joint ventures<br>and associates                              | (1,620)                    | 13,027                              | 12,092                                  | (1,205)                | 22,294            |

### **6 Segment information** (*Continued*)

|  | Cargo<br>transportation<br>HK\$'000 | Cargo<br>handling<br>and storage<br>HK\$'000 | Passenger<br>transportation<br>HK\$'000 | Corporate<br>and other<br>business<br>HK\$'000 | Inter-segment<br>elimination<br>HK\$'000 | Total<br>HK\$'000 |
|--|-------------------------------------|--|---|--|--|-------------------|
| As at 30th June 2013<br>Total segment assets                         | 475,443                             | 1,942,326                                    | 549,549                                 | 1,415,996                                      | (1,170,375)                              | 3,212,939         |
| Total segment assets<br>include:<br>Joint ventures<br>and associates | 22,400                              | 226,161                                      | 255,471                                 | 34,867   | _  | 538,899           |
| Total segment liabilities  | (392,585)                           | (687,476)                                    | (132,044)                               | (994,220)                                      | 1,170,375                                | (1,035,950)       |
| As at 31st December<br>2012<br>Total segment assets                  | 497,315                             | 1,878,839                                    | 595,623                                 | 979,865  | (749,223)                                | 3,202,419         |
| Total segment assets<br>include:<br>Joint ventures<br>and associates | 22,113                              | 229,813                                      | 244,639                                 | 35,136   | -  | 531,701           |
| Total segment liabilities  | (334,059)                           | (560,630)                                    | (168,129)                               | (798,359)                                      | 749,223                                  | (1,111,954)       |
7 Property, plant and equipment, investment properties and land use rights

|                               | Property, |            |          |           |
|-------------------------------|-----------|------------|----------|-----------|
|                               | plant and | Investment | Land use |           |
|                               | equipment | properties | rights   | Total     |
|                               | HK\$'000  | HK\$'000   | HK\$'000 | HK\$'000  |
| Opening net book value        |           |            |          |           |
| as at 1st January 2013        | 1,250,067 | 5,000      | 382,347  | 1,637,414 |
| Exchange differences          | 8,631     | -          | 4,004    | 12,635    |
| Additions                     | 103,997   | -          | -        | 103,997   |
| Disposal/write off            | (656)     | -          | -        | (656)     |
| Adjustments                   | -         | -          | (6,667)  | (6,667)   |
| Depreciation and amortisation | (37,512)  | (29)       | (4,279)  | (41,820)  |
| Closing net book value        |           |            |          |           |
| as at 30th June 2013          | 1,324,527 | 4,971      | 375,405  | 1,704,903 |
| Opening net book value        |           |            |          |           |
| as at 1st January 2012        | 1,217,826 | 9,939      | 375,091  | 1,602,856 |
| Exchange differences          | (5,531)   | _          | (2,060)  | (7,591)   |
| Additions                     | 24,921    | _          | -        | 24,921    |
| Disposal/write off            | (1,605)   | -          | _        | (1,605)   |
| Depreciation and amortisation | (36,792)  | (55)       | (3,823)  | (40,670)  |
| Closing net book value        |           |            |          |           |
| as at 30th June 2012          | 1,198,819 | 9,884      | 369,208  | 1,577,911 |

#### 8 Trade and other receivables

|   | <b>As at</b><br><b>30th June</b> 31 |          |
|---|-------------------------------------|----------|
|   | 2013                                | 2012     |
|   | HK\$'000                            | HK\$'000 |
| Trade receivables, net of provision (note (a)):   |                                     |          |
| – third parties                                   | 216,196                             | 182,858  |
| – joint ventures                                  | 2,368                               | 1,018    |
| - other related companies                         | 844                                 | 941      |
|   | 219,408                             | 184,817  |
| Other receivables (note (b)):                     |                                     |          |
| <ul> <li>immediate holding company</li> </ul>     | 21,142                              | 19,537   |
| <ul> <li>– fellow subsidiaries</li> </ul>         | 2,520                               | 1,430    |
| <ul> <li>joint ventures and associates</li> </ul> | 98,231                              | 65,276   |
| - other related companies                         | 1,779                               | 1,068    |
|   | 123,672                             | 87,311   |
| Deposits, prepayments and other receivables       | ,                                   | 56,137   |
| Total trade and other receivables                 | 422,148                             | 328,265  |

#### 8 Trade and other receivables (Continued)

#### Notes:

(a) The normal credit periods granted by the Group to its customers on open accounts range from seven days to three months from the date of invoice. The ageing analysis of the trade receivables since invoice date is as follows:

|                                | As at               | As at       |
|--------------------------------|---------------------|-------------|
|                                | <b>30th June</b> 31 | st December |
|                                | 2013                | 2012        |
|                                | HK\$'000            | HK\$'000    |
| Within 3 months                | 215,251             | 183,426     |
| 4 to 6 months                  | 3,380               | 1,214       |
| 7 to 12 months                 | 411                 | 109         |
| Over 12 months                 | 4,477               | 4,188       |
|                                | 223,519             | 188,937     |
| Less: Provision for impairment | (4,111)             | (4,120)     |
|                                | 219,408             | 184,817     |

The trade receivables due from related parties are unsecured, interest free, and have similar terms of repayment as third party receivables.

(b) Other receivables due from related parties are interest-free, unsecured and are repayable on demand.

#### 9 Loans to joint ventures

|                                      | <b>As at</b><br><b>30th June</b> 31 | As at<br>st December |
|--------------------------------------|-------------------------------------|----------------------|
|                                      | 2013                                | 2012                 |
|                                      | HK\$'000                            | HK\$'000             |
| Unsecured loans<br>– interest free   | 11,788                              | 11,565               |
| – at fixed interest rates (note (a)) | -                                   | 6,373                |
| – at floating rates (note (b))       | 11,921                              | 11,337               |
|                                      | 23,709                              | 29,275               |

#### Notes:

- (a) The loans as at 31st December 2012 bear interest at 4.8% to 5.56% per annum.
- (b) The loans bear interest at the floating rate announced by the People's Bank of China (31st December 2012: floating rate announced by the People's Bank of China).

#### 10 Share capital

|   | <b>As at</b><br><b>30th June</b> 31 | As at<br>st December |
|---|-------------------------------------|----------------------|
|   | 2013                                | 2012                 |
|   | HK\$'000                            | HK\$'000             |
| Authorised:                                       |                                     |                      |
| 2,000,000,000 ordinary<br>shares of HK\$0.10 each | 200,000                             | 200,000              |
| Issued and fully paid:                            |                                     |                      |
| 900,000,000 ordinary                              |                                     |                      |
| shares of HK\$0.10 each                           | 90,000                              | 90,000               |
|   |                                     |                      |

#### 11 Borrowings

|                                  | As at        | As at       |
|----------------------------------|--------------|-------------|
|                                  | 30th June 31 | st December |
|                                  | 2013         | 2012        |
|                                  | HK\$'000     | HK\$'000    |
| Unsecured, short term bank loans | 175,000      | 212,427     |
| Secured, long term bank loans    | 74,946       | 74,244      |
| Unsecured, long term bank loans  | 100,000      | 100,000     |
|                                  | 349,946      | 386,671     |

The maturity of the long term bank loans is as follows:

|   | As at               | As at    |
|---|---------------------|----------|
|   | <b>30th June</b> 31 |          |
|   | 2013                | 2012     |
|   | HK\$'000            | HK\$'000 |
| Repayable within one year                       | 24,731              | 12,435   |
| Repayable within one to two years               | 34,384              | 26,499   |
| Repayable within two to five years              | 115,831             | 135,310  |
|   | 174,946             | 174,244  |
| Current portion included in current liabilities | (24,731)            | (12,435) |
|   | 150,215             | 161,809  |
|   |                     |          |

The secured bank loans at 30th June 2013 and 31st December 2012 were secured by certain land use rights and property, plant and equipment of the Group, denominated in Renminbi, and interest bearing at the floating rate announced by the People's Bank of China.

The unsecured bank loans were denominated in Hong Kong dollars and bear interest ranging from 2.46% to 3.90% (31st December 2012: 1.78% to 3.90%).

The fair values of borrowings are approximate to their carrying values.

#### 12 Trade and other payables

| κ. ν  | As at                 | As at    |
|---|-----------------------|----------|
|   | 30th June 31st Decemb |          |
|   | 2013                  | 2012     |
|   | HK\$'000              | HK\$'000 |
| Trade payables (notes (a) and (b)):                 |                       |          |
| <ul> <li>third parties</li> </ul>                   | 210,754               | 229,990  |
| <ul> <li>immediate holding company</li> </ul>       | 4,186                 | 1,488    |
| <ul> <li>– fellow subsidiaries</li> </ul>           | 6,169                 | 10,001   |
| <ul> <li>joint ventures and an associate</li> </ul> | 22,923                | 32,205   |
| - other related companies                           | 3,802                 | 3,474    |
|   | 247,834               | 277,158  |
| Other payables ( <i>note</i> ( <i>b</i> )):         |                       |          |
| - third parties                                     | 119,023               | 181,640  |
| <ul> <li>immediate holding company</li> </ul>       | 13,044                | 13,292   |
| – fellow subsidiaries                               | 3,291                 | 5,284    |
| <ul> <li>joint ventures and associates</li> </ul>   | 102,167               | 64,381   |
| – key management                                    | 3,048                 | 2,673    |
| – a related company                                 | 10                    |          |
|   | 240,583               | 267,270  |
|   | 488,417               | 544,428  |

#### Notes:

(a) The ageing analysis of trade payables by invoice date is as follows:

|                 | As at<br>30th June 3 | As at 31st December |
|-----------------|----------------------|---------------------|
|                 | 2013                 | 2012                |
|                 | HK\$'000             | HK\$'000            |
| Within 3 months | 238,778              | 264,465             |
| 4 to 6 months   | 2,214                | 2,327               |
| 7 to 12 months  | 69                   | 850                 |
| Over 12 months  | 6,773                | 9,516               |
|                 | 247,834              | 277,158             |

(b) The trade and other payables due to related parties are unsecured and interest free. Trade payables to related parties have similar terms of settlement as those of third party payables whereas other payables to related parties are repayable on demand.

#### 13 Loans from associates

|   | As at<br><b>30th June</b> 31 | As at            |
|---|------------------------------|------------------|
|   | 2013<br>HK\$'000             | 2012<br>HK\$'000 |
| Unsecured loans<br>– interest free<br>at fined interest rate (metrical) | 1,105<br>25,107              | 1,094<br>24,873  |
| – at fixed interest rate (note (a))                                     | 26,212                       | 24,873           |

Note:

(a) The loan bears interest rate at 3.50% per annum (31st December 2012: 3.50% per annum) and is repayable on demand and denominated in Renminbi.

### 14 Amounts due to the non-controlling interests of subsidiaries and a related party

(a) Breakdown of amounts due to the non-controlling interests of subsidiaries:

|   | As at           | As at           |
|---|-----------------|-----------------|
|   | 30th June 31    | st December     |
|   | 2013            | 2012            |
|   | HK\$'000        | HK\$'000        |
| Interest free (note (i))<br>At fixed interest rates (note (ii)) | 47,722<br>4,186 | 47,692<br>4,147 |
|   | 51,908          | 51,839          |

- The amounts are denominated in Hong Kong dollars, unsecured and repayable on demand.
- (ii) The amounts are denominated in Hong Kong dollar, unsecured, repayable on demand and interest-bearing at 4% per annum (31st December 2012: 4% per annum).
- (b) The amounts due to a related party as at 30th June 2013 and 31st December 2012 are unsecured, interest bearing at the floating rate announced by the People's Bank of China, repayable on demand and denominated in Renminbi.

#### 15 Other gains – net

|   | 2013<br>HK\$'000 | 2012<br>HK\$'000 |
|---|------------------|------------------|
| Exchange gains, net                                   | 4,565            | 1,883            |
| Gain on disposals of property,<br>plant and equipment | 21               | 462              |
|   | 4,586            | 2,345            |

#### 16 Operating profit

Operating profit is stated after charging the following:

|   | 2013     | 2012     |
|---|----------|----------|
|   | HK\$'000 | HK\$'000 |
|   |          |          |
| Amortisation of land use rights               | 4,279    | 3,823    |
| Costs of cargo transportation, passenger      |          |          |
| transportation and cargo handling             |          |          |
| and storage (including fuel cost)             | 368,549  | 332,416  |
| Depreciation of property, plant and equipment | 37,512   | 36,792   |
| Depreciation of investment properties         | 29       | 55       |
| Operating lease rental expenses               |          |          |
| - vessels and barges                          | 48,375   | 54,866   |
| – buildings                                   | 16,079   | 15,498   |
| Staff costs (including directors' emoluments) | 130,681  | 123,499  |

#### 17 Share of profits less losses of joint ventures and associates

|   | 2013<br>HK\$'000   | 2012<br>HK\$'000  |
|---|--------------------|-------------------|
| Share of profits less losses before income tax<br>Share of income tax | 38,918<br>(10,144) | 31,138<br>(8,844) |
|   | 28,774             | 22,294            |

#### 18 Income tax expense

|   | 2013<br>HK\$'000 | 2012<br>HK\$'000 |
|---|------------------|------------------|
| Current income tax                        |                  |                  |
| <ul> <li>Hong Kong profits tax</li> </ul> | 8,035            | 6,598            |
| - PRC corporate income tax                | 15,140           | 10,459           |
| Deferred income tax                       | 3,430            | 1,785            |
|   | 26,605           | 18,842           |

Hong Kong profits tax has been provided for at the rate of 16.5% (2012: 16.5%) on the estimated assessable profit for the period.

PRC corporate income tax has been calculated on the estimated assessable profit for the period at the income tax rate of the PRC entities of 25% (2012: 25%).

#### 19 Dividends

|   | 2013     | 2012     |
|---|----------|----------|
|   | HK\$'000 | HK\$'000 |
|   |          |          |
| Interim, declared, of HK2 cents (2012: Nil) |          |          |
| per ordinary share                          | 18,000   | _        |

On 15th August 2013, the Board of Directors declared an interim dividend of HK2 cents per ordinary share for the year ending 31st December 2013 (2012: Nil).

This dividend declared is not reflected as a dividend payable in this unaudited condensed consolidated interim financial information, but will be reflected as an appropriation of the retained earnings of the Company for the year ending 31st December 2013.

#### 20 Earnings per share

#### Basic

Basic earnings per share is calculated by dividing the profit attributable to equity holders of the Company by the weighted average number of ordinary shares in issue during the period.

| 100,310 | 70,139  |
|---------|---------|
| 900,000 | 900,000 |
| 11.15   | 7.79    |
|         | 900,000 |

#### Diluted

Diluted earnings per share is calculated by adjusting the profit attributable to equity holders of the Company and the weighted average number of ordinary shares outstanding for the effects of all dilutive potential shares.

|   | 2013    | 2012    |
|---|---------|---------|
| Profit attributable to equity holders                                     |         |         |
| of the Company (HK\$'000)   | 100,310 | 70,139  |
| Weighted average number of ordinary                                       |         |         |
| shares in issue ('000)  | 900,000 | 900,000 |
| Adjustment for warrants ('000)  | 1,639   |         |
| Weighted average number of ordinary shares for the purpose of calculating |         |         |
| diluted earnings per share ('000)   | 901,639 | 900,000 |
|   |         |         |
| Diluted earnings per share (HK cents)                                     | 11.13   | 7.79    |

#### 21 Capital commitments

|  | As at                              | As at    |
|--|------------------------------------|----------|
|  | <b>30th June</b> 31<br><b>2013</b> | 2012     |
|  | HK\$'000                           | HK\$'000 |
| Contracted but not provided for          |                                    |          |
| – Land use rights                        | 25,970                             | 46,238   |
| - Property, plant and equipment          | 106,634                            | 166,865  |
| – Investment in a joint venture (note a) | 96,304                             | 94,530   |
| Authorised but not contracted for        |                                    |          |
| - Property, plant and equipment          | 6,810                              | _        |

The Group's share of capital commitments of joint ventures and associates not included in the above is as follows:

|                                   | As at     | As at         |
|-----------------------------------|-----------|---------------|
|                                   | 30th June | 31st December |
|                                   | 2013      | 2012          |
|                                   | HK\$'000  | HK\$'000      |
| Contracted but not provided for   | 3,778     | 520           |
| Authorised but not contracted for | 3,549     | 29,847        |

#### Note:

(a) The balance represents outstanding investment in a joint venture, Guangzhou Nansha Chu Kong Terminal Company Limited.

#### 22 Related party transactions

The directors of the Company regard Chu Kong Shipping Enterprises (Holdings) Company Limited ("CKSE") as the immediate holding company, which owns 72.0% (31st December 2012: 71.0%) of the Company's ordinary shares at 30th June 2013. The parent company of the Group is Guangdong Province Navigation Holdings Company Limited ("GPNHCL"), a state-owned enterprise established in the PRC.

Related parties include GPNHCL and its subsidiaries (other than the Group), other government-related entities and their subsidiaries, other entities and corporations in which the Company is able to control or exercise significant influence and key management personnel of the Company and GPNHCL as well as their close family members.

For the six months ended 30th June 2013 and 2012, the Group's significant transactions with entities that are controlled, jointly controlled or significantly influenced by the PRC government, mainly include most of its bank deposits and the corresponding interest income and part of sales and purchases of goods and services. The price and other terms of such transactions are set out in the underlying agreements, based on market prices or as mutually agreed.

Apart from the above-mentioned transactions with the government-related entities and the related party information shown elsewhere in this unaudited condensed consolidated financial information, the following is a summary of the significant related party transactions entered into in the ordinary course of business between the Group and its related parties during the six months ended 30th June 2013 and 2012.

#### 22 Related party transactions (Continued)

(a) Transactions with related parties

|   | Note                            | 2013<br>HK\$'000            | 2012<br>HK\$'000                |
|---|---------------------------------|-----------------------------|---------------------------------|
| Revenues:<br>Shipping agency, river trade<br>cargo direct shipment and<br>transshipment income<br>– fellow subsidiaries<br>– a joint venture<br>– other related companies | (i)                             | 142<br>121<br>103           | 773<br>128<br>96                |
| Passenger transportation<br>agency fees<br>– fellow subsidiaries<br>– joint ventures and an associat<br>– other related companies   | (i)<br>e                        | 888<br>6,202<br>1,268       | 2,290<br>4,500<br>1,327         |
| Ferry terminal operation<br>service fees<br>– fellow subsidiaries<br>– joint ventures and<br>an associate<br>– other related companies                                    | (i)                             | 2,632<br>12,358<br>6,948    | 2,699<br>11,603<br>5,676        |
| Management service fees<br>– immediate holding company<br>– a fellow subsidiary<br>– joint ventures<br>– a related company  | (ii)<br>(iii)<br>(iii)<br>(iii) | 17,000<br>-<br>1,236<br>132 | 17,024<br>5,840<br>1,141<br>132 |
| Vessel rental income<br>– a related company<br>Office rental income   | (i)<br>(i)                      | 1,207                       | 1,228                           |
| <ul> <li>– a fellow subsidiary</li> <li>Interest income</li> <li>– joint ventures</li> </ul>  | (iv)                            | 379                         | 549                             |

#### 22 Related party transactions (Continued)

#### (a) Transactions with related parties (*Continued*)

|   | Note                    | 2013<br>HK\$'000 | 2012<br>HK\$'000 |
|---|-------------------------|------------------|------------------|
| Expenses:<br>Shipping agency, river trade<br>cargo direct shipment and<br>transshipment expenses<br>– joint ventures and<br>an associate<br>– a related company | (i)                     | 8,052<br>5,285   | 11,998<br>5,525  |
| Wharf cargo handling, cargo<br>transportation and godown<br>storage expenses<br>– joint ventures and<br>an associate<br>– a related company                     | (i)                     | 23,807<br>2,892  | 18,200<br>598    |
| Agency fee expenses<br>– fellow subsidiaries<br>– a joint venture and   | (i)                     | 136              | 222              |
| an associate<br>– other related companies   |                         | 447<br>25        | 774<br>27        |
| Ferry terminal operation<br>services fee<br>– a fellow subsidiary   | (i)                     | 3,210            | 2,895            |
| Luggage handling fee<br>– a related company   | (v)                     | 3,525            | 3,454            |
| Fuel charges<br>– a fellow subsidiary   | (i)                     | 34,022           | 39,558           |
| Vessel rental expenses<br>– a joint venture and<br>an associate   | (i)                     | 12,129           | 10,174           |
| Warehouse rental expenses<br>– immediate holding company  | (vi)                    | 2,500            | 2,822            |
| Office rental expenses<br>– immediate holding company   | (i)                     | 2,887            | 2,611            |
| Staff quarter rental expenses<br>– immediate holding company  | (i)                     | 939              | 1,462            |
| Loan interest expenses<br>– an associate<br>– non-controlling interest<br>– a related company   | (vii)<br>(viii)<br>(ix) | 435<br>86<br>449 | 431<br>77<br>494 |
| Management fee expense<br>– immediate holding company   | (x)                     | 3,600            | 3,600            |

#### 22 **Related party transactions** (*Continued*)

(a) Transactions with related parties (*Continued*)

Notes:

- (i) These transactions were conducted at terms pursuant to agreements as entered into between the Group and the respective related parties or as mutually agreed between the Group and the respective related parties.
- (ii) Management fee was charged to CKSE for provision of services to a number of subsidiaries and joint ventures of CKSE in Hong Kong and the PRC. According to the management agreement, the management fee is calculated annually at (i) HK\$20,000,000 per year or (ii) 3.25% of the total assets value of these companies as at 30th June of each year, whichever is higher, but the amount shall not exceed HK\$30,000,000. The contract period is from 1st July 2011 to 30th June 2014.
- (iii) Management service fees were charged based on the actual costs incurred for the service provided.
- (iv) Interests were charged to joint ventures in respect of loans at the floating rate announced by the People's Bank of China (2012: 4.8% to 5.56% per annum or at the floating rate announced by the People's Bank of China) pursuant to the agreements entered into between the Group and the joint ventures.
- (v) Luggage handling fee was charged at HK\$3.3 (2012: HK\$3.3) per item of luggage at China Ferry Terminal, Tsim Sha Tsui by an associate of the immediate holding company as set out in the respective agreement governing these transactions.
- (vi) The Group leased a warehouse from CKSE and rental was charged by CKSE pursuant to the agreement governing the transaction.

#### 22 **Related party transactions** (*Continued*)

(a) Transactions with related parties (Continued)

#### Notes: (Continued)

- (vii) Loan interest was charged by an associate at 3.50% per annum (2012: 3.50% per annum) pursuant to the agreement entered into between the Group and the associate.
- (viii) Interest was charged by the non-controlling interests at 4% per annum (2012: 4% per annum).
- (ix) Interest was charged by the related party at the floating rate announced by the People's Bank of China (2012: floating rate announced by the People's Bank of China).
- (x) Management fee expenses were charged at HK\$600,000 per month for IT services provided by CKSE as set out in the agreement governing these transactions.
- (b) Key management compensation

|  | 2013<br>HK\$'000 | 2012<br>HK\$'000 |
|--|------------------|------------------|
| Salaries and allowances<br>Directors' fees | 4,248<br>475     | 4,337<br>725     |
| Retirement benefit scheme contributions    | 209              | 239              |
|  | 4,932            | 5,301            |

#### 22 **Related party transactions** (*Continued*)

(c) Loans to joint ventures

|                           | 2013     | 2012     |
|---------------------------|----------|----------|
|                           | HK\$'000 | HK\$'000 |
| As at 1st January         | 29,275   | 30,228   |
| Exchange differences      | 263      | (166)    |
| Loans repayments received | (5,829)  |          |
| As at 30th June           | 23,709   | 30,062   |

#### 23 Additional interest in a subsidiary

In February 2012, the Group acquired an additional 23% equity interest in Zhaoqing New Port Co., Ltd. ("ZQNP") at a cash consideration of HK\$26,785,000. The carrying amount of the net assets in ZQNP on the date of acquisition was HK\$97,847,000. The Group recognised a decrease in non-controlling interest by HK\$22,505,000. The effect of changes in the ownership interest of Zhaoqing New Port Co., Ltd. for the six-month ended 30th June 2012 is summarised as follows:

|  | HK\$'000 |
|--|----------|
| Carrying amount of non-controlling interests acquired<br>Less: Consideration paid to non-controlling interests | 22,505   |
| – Cash paid in 2012  | (15,879) |
| - Prepaid consideration in 2011  | (10,906) |
| Excess of consideration paid recognised in   |          |
| the capital reserve within equity  | (4,280)  |
|  |          |

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