HONG KONG PUBLIC OFFERING - WHITE FORM eIPO 香港公開發售 - 白表eIPO

Please use this Application Form if you are a White Form eIPO Service Provider and are applying for Hong Kong Offer Shares on behalf of underlying applicants.

倘 閣下為白表eIPO服務供應商,並代表相關申請人申請認講香港發售股份,請使用本申請表格。



Fuguiniao Co., Ltd. 富貴鳥股份有限公司

(A joint stock company incorporated in the People's Republic of China with limited liability) (於中華人民共和國註冊成立的股份有限公司)

GLOBAL OFFERING

Number of Shares offered under the Global Offering

133,340,000 H Shares (subject to the Over-allotment Option)

Number of International Offer Shares Number of Hong Kong Offer Shares **Maximum Offer Price** 120,005,600 H Shares (subject to adjustment and the Over-allotment Option) 13,334,400 H Shares (subject to adjustment)

HK\$10.04 per Offer Share (payable in full on application, plus a brokerage of 1.0%,

an SFC transaction levy of 0.003% and a Stock Exchange trading fee of 0.005% and subject to refund

Nominal value RMB1.00 per H Share 01819 Stock Code

全球發售

全球發售的發售股份數目

133,340,000股H股(視乎超額)

國際發售股份數目

120,005,600股H股(可予調整

香港發售股份數目 最高發售價 13,334,400股H股(可予調

每股發售股份10.04港元

交易徵費及

0.005%聯交所交易費(股票每股H股人民幣1.00元

面值 股份代號 01819

Please read carefully the prospectus of Fuguiniao Co., Ltd. (the "Company") dated 10 December 2013 (the "Prospectus") (in particular, the section on "How to Apply for the Hong Kong Offer Shares" in the Prospectus) and the guidelines on the back of this Application Form before completing this Application Form. Terms used in this Application Form shall have the same meanings as those defined in the Prospectus unless defined herein.

Hong Kong Exchanges and Clearing Limited, The Stock Exchange of Hong Kong Limited (the "Stock Exchange") and Hong Kong Securities Clearing Company Limited ("HKSCC") take no responsibility for the contents of this Application Form, make no representation as to its accuracy or completeness and expressly disclaim any liability whatsoever for any loss howsoever arising from or in reliance upon the whole or any part of this Application

A copy of this Application Form, together with a copy of each of the WHITE and YELLOW Application Forms, the Prospectus and the other documents specified in the section headed "Documents Delivered to the Registrar of Companies in Hong Kong and Available for Inspection" in Appendix V to the Prospectus have been registered by the Registrar of Companies as required by Section 342C of the Companies Ordinance of Hong Kong, The Securities and Futures Commission (the "SFC") and the Registrar of Companies in Hong Kong take no responsibility as to the contents of any of these documents.

Your attention is drawn to the paragraph headed "Personal Information Collection Statement" which the policies and practices of the Company and its Hong Kong Share Registrar in relation to personal a compliance with the Personal Data (Privacy) Ordinance.

Nothing in this Application Form or the Prospectus constitutes an offer to sell or the solicin buy nor shall there be any sale of Hong Kong Offer Shares in any jurisdiction in which such a sales would be unlawful. This Application Form and the Prospectus are not for distribution, it in or into the United States, nor is this application an offer of Shares for sale in the United Shares have not been and will not be registered under the U.S. Securities Act or may state sun exemption from, or in a transaction of subject to, the registration requirements of the U.S. applicable U.S. state securities laws. The Offer Shares are being offered and sold outside to offshore transactions in reliance on Regulation S under the U.S. Securities Act, and the appliparisdiction where those offers and sales occur. No public offering of the Offer Shares will be States.

This Application Form and the Prospectus may not be forwarded or distributed or reproduced (in whole or in part) in any manner whatsoever in any jurisdiction where such forwarding, distribution or reproduction is not permitted under the law of that jurisdiction. This Application form and the Prospectus are addressed to you personally. Any forwarding or distribution or reproduction of this Application form or the Prospectus in whole or in part is unauthorized. Failure to comply with this directive may result in a wolation of the U.S. Securities Act or the applicable laws of other jurisdictions.

Fuguiniao Co., Ltd. CITIC Securities Corporate Finance (HK) Limited Macquarie Capital Securities Limited The Hong Kong Underwriters

公司(「本公司」) 日期為2013年12月10日的招股章程(「招股章程」), ,及本申議表恪背面的指引。除非另有界定,否則本申請表格所用詞 在填寫本申請表

版有限公司(「**鬱交所**」) 及香港中央結算有限公司(「**香港結算**」) 對本申 地**本**不發表任何聲明,並明確表示概不就因本申請表格全部或任何部分 工意 生 小 小 赞 表 任 何 聲 ! 何 損 失 承 擔 任 何 責 任 。 內容而產生或

本申請表格連同**白色及黃色**專 讀素格、招股章程及招股章程附錄五「送呈公司註冊處處長及備查文件」一節所列的其 他文件,已遵照香港公司條例第3.9C條的規定,送呈香港公司註冊處處長註冊。證券及期貨事務監察委員會「**證監** 會以及香港公司註冊處處長對該等文件的任何內容概不負責。

「個人資料收集聲明」一段,當中載有本公司及本公司香港證券登記處有關個人資料及遵守個人資料

本中請表格或招股意程所載者概不構成出售要約或要約購買的游說,而在任何作出有關要約、游說或出售即屬達法 的可法權區內,概不得出售任何香港發售股份。本申請表格及招股章程不得在美國境內直接或間接派發,而此項申 請亦不是在美國比假股份的要約。發售股份應無亦將不會根據美國證券法或美國任何州證券法登記。且不得在美國 境內發售、出售、抵押或轉讓、惟根據美國證券法及與用美國州證券法渡鄉發營記規定或東美等管記規定規聚 的交易除外。發售股份依據美國證券法S規例以及進行發售及出售的各可法權區適用法例於聯岸交易中在美國境外提 呈發售及出售。將不會於美國進行發售股份的公開發售。

在任何根據有關司法權區法律不得發送、派發或複製本申請表格及招股章程之司法權甌內。本申請表格及招股章程 概不得以任何方式發送或派發或複製(全部或部分)。本申請表格及招股章程僱致予 開下本人。概不得發送或派發 或複製本申請表格或招股章程的全部或部分。如未能遵守此項指令,可能違反美國證券法或其他司法權屬的適用法 接拿

致: 富貴鳥股份有限公司 中信証券融資(香港)有限公司 麥格理資本證券股份有限公司 香港包銷商

We confirm that we have (i) complied with the Guidelines for Electronic Public Offerings and the Operational Procedures for White Form eIPO Applications submitted via banks/ stockbrokers and all applicable laws and regulations (whether statutory or otherwise) in relation to the provision of our White Form eIPO services in connection with the Hong Kong Public Offering; and (ii) read the terms and conditions and application procedures set out in the Prospectus and this Application Form and agree to be bound by them. Applying on behalf of each of the underlying applicants to whom this application relates, we:

- apply for the number of Hong Kong Offer Shares set out below, on the terms and conditions of the Prospectus and this Application Form, and subject to the Memorandum and the Articles of Association;
- enclose payment in full for the Hong Kong Offer Shares applied for, including brokerage of 1%, SFC transaction levy of 0.003% and Stock Exchange trading fee of 0.005%;
- confirm that the underlying applicants have undertaken and agreed to accept the Hong Kong Offer Shares applied for, or any lesser number allocated to such underlying applicants on this application;
- authorize the Company to place the name(s) of the underlying applicants(s) on the register of members of the Company as the holder(s) of any Hong Kong Offer Shares to be allotted to them, and (subject to the terms and conditions set out in this Application Form) to send any share certificate(s) and/or any refund cheque(s) (where applicable) by ordinary post at that underlying applicant's own risk to the address stated on this Application Form in accordance with the procedures prescribed in this Application Form and in the Prospectus;
- request that any e-Refund payment instructions be dispatched to the application payment bank account where the applicants had paid the application monies from a single bank account;

吾等確認,吾等已(i)遵守電子公開發售指引及透過銀行/股票經紀遞交白表eIPO申請的運作程 序以及與吾等就香港公開發售提供白表eIPO服務有關的所有適用法例及規例(法定或其他); 及(ii)細閱招股章程及本申請表格所載的條款及條件及申請手續,並同意受其約束。為代表與本 申請有關的每一相關申請人作出申請,吾等;

- 按照招股章程及本申請表格的條款及條件,並在大綱及組織章程細則的規限下,申請以下
- 隨附申請香港發售股份所需的全數付款(包括1%經紀佣金、0.003%證監會交易徵費及 0.005%聯交所交易費);
- 確認相關申請人已承諾及同意接納彼等根據本申請所申請的香港發售股份,或彼等根據本申請獲分配的任何較少數目香港發售股份;
- 授權 貴公司將相關申請人的姓名/名稱列入 貴公司股東名冊內,作為任何將配發予 相關申請人的香港發售股份的持有人,並(在符合本申請表格所載的條款及條件的情況 下)根據本申請表格及招股章程所載程序按本申請表格上所示地址以普通郵遞方式寄發任 何股票及/或任何堪款支票(如適用),郵談風險概由該相關申請人承擔;
- 要求將任何電子退款指示發送到申請人以單一銀行賬戶繳交申請款項的申請付款銀行賬戶 丙:

 request that any refund cheque(s) be made payable to the underlying ap had used multiple bank accounts to pay the application monies and to refund cheque(s) by ordinary post at that underlying applicant's own risk stated on the application in accordance with the procedures prescribed in the Form and in the Prospectus; 	send any such 據本申請表格或招股章 to the address 概由申請人承擔;	 要求任何以多個銀行賬戶繳交申請款項的申請人的退款支票以相關申請人為抬頭人,並根據本申請表格或招股章程所述程序將任何有關退款支票寄發到申請所列的地址,郵誤風險概由申請人承擔; 			
confirm that each underlying applicant has read the terms and c application procedures set out in this Application Form and in the Prospec to be bound by them;		"是W 自有關于 個人 C 如何还可必是 4 一下 的 农 但 次 10 次 十 正 / 1			
 represent, warrant and undertake that the allotment of or application Kong Offer Shares to or by each underlying applicant for whose benefit t is made would not require the Company to comply with any requireme law or regulation (whether or not having the force of law) of any territory Kong; and 	his application 或申請香港發售股份, ents under any 何規定 (不論是否具法	 聲明、保證及承諾向各相關申請人或由各相關申請人或為其利益而提出本申請的人士配發或申請香港發售股份,不會引致 貴公司須遵從香港以外任何地區的任何法律或規例的任何規定(不論是否具法律效力);及 			
agree that this application, any acceptance of it and the resulting corgoverned by and construed in accordance with the laws of Hong Kong.	ntract, will be ● 同意本申請、對本申詢	青的任何接納及據此訂立的。	合約,將受香港法例規管》	及按其詮釋。	
Signature 簽名	Date 日期				
Name of applicant 申請人姓名	Capacity 身份				
			<u> </u>		
We, on behalf of the underlying applicants, offer to purchase 吾等 (代表相關申請人) 提出認購	Hong Kong Offer Shares on behalf of the under submitted with this Application Form. 代表相關申請人提出認購的香港發售股份 (申			-ROM	
			1		
are enclosed for a total sum of 總金額為 HK\$ 港元	張支票				
Name of White Form eIPO Service Provider 白表eIPO服務供應商名稱					
Chinese Name 中文名稿	White Form eIPO Service Provider 白表eIPO服務供應商身份證明號碼				
Name of contact person 聯絡人士姓名	Contact number 聯絡電話號碼		number 號碼		
Address 地址		For Broker use 此欄供經紀填寫 Lodged by 申請由以下經紀遞交			
AR.HE	Broker No. 經紀號碼				
	Broker's Chop 無紀印章				
	For bank use 此欄供銀行填	寫			
	<u>- </u>				

HONG KONG PUBLIC OFFERING - White FORM eIPO 香港公開發售 - 白表eIPO

Please use this Application Form if you are a White Form eIPO Service Provider and are applying for Hong Kong Offer Shares on behalf of underlying applicants.

《 閣下為白表eIPO服務供應商,並代表相關申請人申請認講香港發售股份,請使用本申請表格。

GUIDELINES TO COMPLETING THIS APPLICATION FORM

References to boxes below are to the numbered boxes on this Application Form.

1 Sign and date the Application Form in Box 1. Only a written signature will be accepted.

The name and the representative capacity of the signatory should also be stated.

To apply for Hong Kong Offer Shares using this Application Form, you must be named in the list of **White Form eIPO** Service Providers who may provide White Form eIPO services in relation to the Hong Kong Public Offering, which was released by the SFC.

2 Put in Box 2 (in figures) the total number of Hong Kong Offer Shares for which you wish to apply on behalf of the underlying applicants.

Application details of the underlying applicants on whose behalf you are applying must be contained in one data file in read-only CD-ROM format submitted together with this Application Form.

3 Complete your payment details in Box 3.

You must state in this box the number of cheques you are enclosing together with this Application Form; and you must state on the reverse of each of those cheques (i) your White Form eIPO Service Provider ID; and (ii) the file number of the data file containing application details of the underlying applicant(s).

The dollar amount(s) stated in this box must be equal to the amount payable for the total number of Hong Kong Offer Shares applied for in Box 2. All cheque(s) and this Application Form together with a sealed envelope containing the CDROM, if any, must be placed in the envelope bearing your company chop.

For payments by cheque, the cheque must:

- be in Hong Kong dollars;
- not be post dated:
- be drawn on a Hong Kong dollar bank account in Hong Kong;
- · show your (or your nominee's) account name;
- be made payable to "Bank of China (Hong Kong) Nominees Limited Fuguiniao Public Offer":
- be crossed "Account Payee Only"; and
- be signed by the authorized signatories of the White Form eIPO Services Provider. Your
 application may be rejected if any of these requirements is not met or if the cheque is
 dishonored on its first presentation.

It is your responsibility to ensure that details on the cheque(s) submitted correspond with the application details contained in the CD-ROM or data file submitted in respect of this application. The Company and the Sole Global Coordinator have full discretion to reject an applications in the case of discrepancies.

No receipt will be issued for sums paid on application.

4 Insert your details in Box 4 (using BLOCK letters).

You should write the name, Hong Kong Identity Card number and address of the White Form eIPO Service Provider in this box. You should also include the name and telephone number of the contact person at your place of business and where applicable, the Broker No, and Broker's Chop.

Personal Information Collection Statement

The main provisions of the Personal Data (Privacy) Ordinance (the "Ordinance") came into effect in Hong Kong on December 20, 1996. This Personal Information Collection Statement informs the applicant for and holder of the Shares of the policies and practices of the Company and the Hong Kong Share Registrar in relation to personal data and the Ordinance.

1. Reasons for the collection of your personal data

From time to time it is necessary for applicants for securities or registered holders of securities to supply their latest correct personal data to the Company and/or the Hong Kong Share Registrar when applying for securities or transferring securities into or out of their names or in procuring the services of the Hong Kong Share Registrar.

Failure to supply the requested data may result in your application for securities being rejected or in delay or inability of the Company and/or the Hong Kong Share Registrar to effect transfers or otherwise render their services. It may also prevent or delay registration or transfer of the Hong Kong Offer Shares which you have successfully applied for and/or the despatch of H Share certificate(s), and/or the despatch of e-Refund payment instructions, and/or the despatch of refund cheque(s) to which you are entitled.

It is important that the applicants and the holders of securities inform the Company and the Hong Kong Share Registrar immediately of any inaccuracies in the personal data supplied.

填寫本申請表格的指引

下文各欄提述的號碼乃本申請表格中各欄的編號。

1 在申請表格欄1簽署及填上日期。只接受親筆簽名。

亦必須註明簽署人的姓名/名稱及代表身份。

如欲使用本申請表格申請香港發售股份, 閣下必須為名列於證監會公佈的白表eIPO服務 供應商名單內可以就香港公開發售提供白表eIPO服務的供應商。

2 在欄2填上 閣下欲代表相關申請人申請認購的香港發售股份總數(以數字填寫)。

閣下代相關申請人作出申請的申請資料,必須包含於連同本申請表格一併遞交的唯讀光碟格 式的一個資料檔案內。

閣下必須在本欄註明 閣下連同本申請表格隨附的支票數目;及 閣下必須在每張支票的背面註明(i) 閣下的**白表eIPO服**務供應商身份證明號碼;及(ii)載有相關申請人的申請詳細資料的資料檔案的檔案編號。

如以支票繳付股款,該支票必須

- 為港元支票
- **不想為即**要:
- 由在香港開設的港元銀行賬戶付款
- 顯示 閣下(或 閣下代名人)的賬戶名稱;
- 註明拾頭人為「中國銀行(香港)代理人有限公司-富貴鳥公開發售」;
- 以「具准入拾頭人賬戶」劃線方式開出;及
- 由白表eIPO服務供應商的授權簽署人簽署。倘未能符合任何此等規定或倘支票首次過戶不獲兑現。
 幣下的申請可能會遭拒絕受理。

閣不有責任確保所遞交的支票上的詳細資料與就本申請遞交的唯讀光碟或資料檔案所載的申 請講細資料相同。倘出現差異,本公司及獨家全球協調人有絕對酌情權拒絕接受任何申請。

申請時繳付的金額將不會獲發收據。

4 在欄4填上 閣下的詳細資料(用正楷填寫)。

閣下必須在本欄填上白表eIPO服務供應商的名稱、香港身份證號碼及地址。 閣下亦必須填寫 閣下營業地點的聯絡人士的姓名及電話號碼及(如適用)經紀號碼及經紀印章。

個人資料收集聲明

個人資料(私隱)條例(「條例」)中的主要條文於1996年12月20日在香港生效。此份個人資料收集 聲明是向股份申請人及持有人説明本公司及香港證券登記處有關個人資料及條例的政策及慣例。

1. 收集 閣下個人資料之原因

證券申請人或證券登記持有人申請證券或將證券轉往其名下,或將名下證券轉讓予他人,或 要求香港證券登記處提供服務時,須不時向本公司及/或香港證券登記處提供其最新的正 確個人資料。

若未能提供所需資料,可能會導致 閣下的證券申請遭拒絕受理或本公司及/或香港證券登記處延遲或不能使證券過戶生效或提供其他服務,亦可能妨礙或延誤 閣下成功申請的香港發售股份的登記或過戶及/或妨礙或延誤寄發H股股票證書,及/或發送電子退款指示,及/或寄發 閣下應得的退款支票。

證券申請人及持有人提供的個人資料如有任何不確,必須即時知會本公司及香港證券登記處。

Purposes

The personal data of the applicants and holders of securities may be used, held and/or stored (by whatever means) for the following purposes:

- processing of your application and refund cheque, where applicable, and verification of compliance with the terms and application procedures set out in this Application Form and the Prospectus and announcing results of allocations of the Hong Kong Offer Shares;
- enabling compliance with all applicable laws and regulations in Hong Kong and elsewhere:
- registering new issues or transfers into or out of the names of holders of securities including, where applicable, in the name of HKSCC Nominees;
- maintaining or updating the registers of holders of securities of the Company:
- conducting or assisting to conduct signature verifications, any other verification or exchange of information;
- establishing benefit entitlements of holders of securities of the Company, such as dividends, rights issues and bonus issues, etc;
- distributing communications from the Company and its subsidiaries;
- compiling statistical information and Shareholder profiles:
- making disclosures as required by laws, rules or regulations;
- disclosing identities of successful applicants by way of press announcement(s) or
- disclosing relevant information to facilitate claims on entitlements; and
- any other incidental or associated purposes relating to the above and/or to enable the Company and the Hong Kong Share Registrar to discharge their obligations to holders of securities and/or regulators and any other purpose to which the holders of securities may from time to time agree.

Transfer of personal data

Personal data held by the Company and the Hong Kong Share Registrar relating to the applicants and the holders of securities will be kept confidential but the Company and its Hong Kong Share Registrar may, to the extent necessary for achieving the above purposes or any of them, make such enquiries as they consider necessary to confirm the accuracy of the personal data and in particular, they may disclose, obtain, transfer (whether within or outside Hong Kong) the personal data of the applicants and the holders of securities to, from or with any and all of the following persons and entities:

- the Company or its appointed agents such as financial advisers, receiving banks and overseas principal registrars;
- where applicants for securities request deposit into CCASS, to HKSCC and HKSCC Nominees, who will use the personal data for the purposes of operating CCASS;
- any agents, contractors or third-party service providers who offer administrative, telecommunications, computer, payment or other services to the Company and/or the Hong Kong Share Registrar in connection with the operation of their respective businesses:
- any regulatory or governmental bodies (including the Stock Exchange and the SFC); and
- any other persons or institutions with which the holders of securities have or propose to have dealings, such as their bankers, solicitors, accountants or stockbrokers, etc.

Access and correction of personal data

The Ordinance provides the applicants and the holders of securities with rights to ascertain whether the Company and/or the Hong Kong Share Registrar hold their personal data, to obtain a copy of that data, and to correct any data that is inaccurate. In accordance with the Ordinanc the Company and the Hong Kong Share Registrar have the right to charge a reas the processing of any data access request. All requests for access to data or correction of data or for information regarding policies and practices and the kinds of data held should be addres to the Company for the attention of the Company secretary or (as the case may be) the Hong Kong Share Registrar for the attention of the Privacy Compliance Officer the Ordinance.

By signing an Application Form, you agree to all of the above.

資料用徐

證券申請人及持有人的個人資料可以任何方式被採用、持有及/或保存,以作下列用途:

- 處理 閣下的申請及退款支票(如適用)、核實是否遵守本申請表格及招股章程所載條 款及申請手續以及公佈香港發售股份的分配結果;
- 確保遵守香港及其他地方的一切適用法律及法規;
- 登記新發行證券或為證券持有人轉往其名下或由其名下轉讓予他人的證券,包括以香 港結算代理人的名義登記(如適用);
- 保存或更新本公司證券持有人名冊
- 進行或協助進行簽名核對、任何其他核對或交換資料;
- 確定本公司證券持有人可獲取的利益,例如股息、供股及紅股等利益的資格;
- 寄發本公司及其附屬公司的通訊資料;
- 編製統計資料及股東資料;
- 遵照法例、規則或規例的要求作出披露;
- 透過報章公佈或其他方式披露成功申請人士的身份;
- 披露有關資料以便作出權益索償;及
- 與上述有關的任何其他附帶或相關目的及/或致使本公司及香港證券登記處能夠履行 被等對證券持有人及/或監管機構的義務及證券持有人不時同意的任何其他目的。

轉交個人資料

本公司及香港證券登記處會將其持有 人的個人資料保密,但本公司及其香 港證券登記處可能會就上述目的或上述任何目的準確性,尤其可能會向下列任何及所有人士及會 皮等認為必要的查詢以確認個人資料的 實體披露 索取或轉交證券申請人及持有人的 個人資料 (不論在香港或外地)

- 的代理,例如 每外證券登記總處;
- 券存入中央結算系統 向香港結算及香港結算代理人披露,而 縮而使用個人資料; 建證券登記處提供與其各自業務運作有關的行政、電訊、電
- 理、承包商或第三方服務供應商;
- 活職交所及證監會);及
- 疑有業務往來的任何其他人士或機構,例如銀行、律師、會計師或

4.

查閱及更正個人資料 條例賦予證券申請人及持有人權利以確定本公司及/或香港證券登記處是否持有其個人資 料、索取有關資料及更正任何不確的資料。根據條例規定,本公司及香港證券登記處有權就 處理任何查閱資料的要求收取合理費用。根據條例,所有關於查閱資料或更正資料或索取關 於 策及慣例及所持資料類別的資料的要求,應向本公司的公司秘書或(視情況而定)香港 登記處向私隱條例事務主任提出。

閣下簽署申請表格,即表示同意上述各項。

DELIVERY OF THIS APPLICATION FORM

This completed Application Form, together with the appropriate cheque(s) together with a sealed envelope containing the CD-ROM, must be submitted to the following receiving banks by 4:00 p.m. on Friday, 13 December 2013:

Bank of China (Hong Kong) Limited 1/F, BOC Cheung Sha Wan Building, 194-200 Cheung Sha Wan Road, Kowloon

遞交本申請表格

經填妥的本申請表格,連同適用支票及裝有相關唯讀光碟的密封信封,必須於2013年12月13日(星期五)下午四時正之前,送達下列收款銀行:

中國銀行(香港)有限公司

長沙灣道194-200號

中銀長沙灣大樓1樓