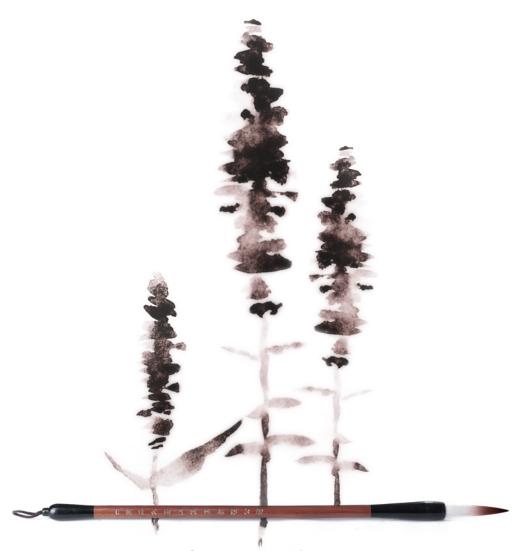


Stock code: 00081



Robust Prosperity on

# • SOLID FOUNDATION •

**ANNUAL REPORT 2013** 







It is the Group's firm vision to become a high-growth star property developer of the highest potential in the PRC residential property market. With good customer satisfaction and company goodwill, the Group will continue to engage primarily in the emerging third-tier cities with best investment value and growth potentials and targeting at the middle to high-end product ranges.

# CORPORATE AND SHAREHOLDERS' INFORMATION

#### **CORPORATE INFORMATION**

#### **Registered Office**

Unit 6703, Level 67, International Commerce Centre 1 Austin Road West, Kowloon, Hong Kong

Telephone : (852) 2988 0600 Facsimile : (852) 2988 0606 Website : www.cogogl.com.hk

#### **COMPANY SECRETARY**

Chong Wai Sang, Edmond

#### REGISTRAR

Tricor Standard Limited 26/F., Tesbury Centre

28 Queen's Road East, Hong Kong (Note)

Telephone : (852) 2980 1333 Facsimile : (852) 2810 8185

E-mail: is-enquiries@hk.tricorglobal.com

#### **LEGAL ADVISOR**

Mayer • Brown JSM

#### **AUDITOR**

**BDO** Limited

Certified Public Accountants

#### PRINCIPAL BANKERS

(In Alphabetical Order)

Agriculture Bank of China Ltd., Hong Kong Branch

Bank of China Limited

Bank of China (Hong Kong) Limited

Bank of Communications Co., Ltd., Hong Kong Branch

Bank of Shanghai Co. Ltd.

China Construction Bank Corporation

China Merchants Bank Co., Ltd.

DBS Bank Ltd., Hong Kong Branch

Hang Seng Bank Limited

Shanghai Pudong Development Bank Co., Ltd.,

Hong Kong Branch

The Hong Kong and Shanghai Banking

Corporation Limited

Industrial and Commercial Bank of China Limited

#### STOCK CODE

#### **Shares**

Stock Exchange : 00081 Bloomberg : 81 : HK Reuters : 0081.HK

#### SHAREHOLDERS' INFORMATION

#### **Share Listing**

The Company's shares are listed on the Stock Exchange.

#### Ordinary Shares (as at 31 December 2013)

Shares outstanding 2,282,239,894 shares

#### INVESTOR RELATIONS

For any enquiries, please contact: Corporate Communications Department

Telephone : (852) 2823 7888 Facsimile : (852) 2529 9211 E-mail : cogo.ir@cohl.com

#### PUBLIC RELATIONS

For any enquiries, please contact:

Corporate Communications Department

Telephone : (852) 2823 7888 Facsimile : (852) 2529 9211 E-mail : cogo.pr@cohl.com

#### FINANCIAL CALENDAR

2013 annual results announcement 28 February 2014

Book closure period 23–26 May 2014 for annual general meeting (both days

inclusive)

Annual general meeting 26 May 2014 Book closure period 30 May 2014

for final dividend

Payment of final dividend on or about

8 July 2014

Financial year end 31 December 2014

Note: The Company's share registrar and transfer office, Trior Standard Limited, will be relocated to Level 22, Hopewell Centre, 183 Queen's Road East, Hong Kong with effect from Monday, 31 March 2014.

# BOARD OF DIRECTORS, HONOURABLE CHAIRMAN AND COMMITTEES

#### **HONOURABLE CHAIRMAN**

Kong Qingping#

# CHAIRMAN AND NON-EXECUTIVE DIRECTOR

Hao Jian Min

#### **EXECUTIVE DIRECTORS**

Chen Bin Chief Executive Officer

Xiang Hong

Wang Man Kwan, Paul

Yang Hai Song

#### NON-EXECUTIVE DIRECTOR

Yung Kwok Kee, Billy Vice Chairman

# INDEPENDENT NON-EXECUTIVE DIRECTORS

Chung Shui Ming, Timpson Lam Kin Fung, Jeffrey Lo Yiu Ching, Dantes

#### **AUTHORIZED REPRESENTATIVES**

Hao Jian Min Chen Bin

Xiang Hong (Alternate Authorized

Representative to Hao Jian Min)

Wang Man Kwan, Paul (Alternate Authorized

Representative to Chen

Bin)

#### **AUDIT COMMITTEE**

Chung Shui Ming, Timpson\* Lam Kin Fung, Jeffrey Lo Yiu Ching, Dantes

#### **REMUNERATION COMMITTEE**

Lam Kin Fung, Jeffrey\*
Hao Jian Min
Yung Kwok Kee, Billy
Chung Shui Ming, Timpson
Lo Yiu Ching, Dantes

#### NOMINATION COMMITTEE

Hao Jian Min\*
Chung Shui Ming, Timpson
Lam Kin Fung, Jeffrey
Lo Yiu Ching, Dantes

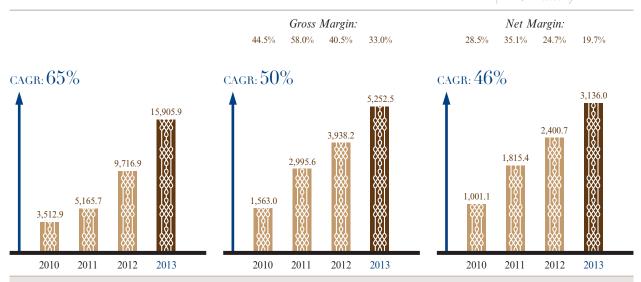
- # not a director of the Company
- Committee Chairman

### FINANCIAL HIGHLIGHTS

For the year ended 31 December	2013	2012	Change
Key Profit and Loss Items (HK\$ Million)			
Revenue	15,905.9	9,716.9	63.7%
Gross profit	5,252.5	3,938.2	33.4%
Gross margin	33.0%	40.5%	-7.5%
Profit attributable to owners of the Company	3,136.0	2,400.7	30.6%
Net margin	19.7%	24.7%	-5.0%
As at 31 December	2013	2012	Change
Key Statement of Financial Positions Items (HK\$ Million)			
Inventories of properties	23,204.3	17,522.4	32.4%
Sales deposits received	6,476.6	7,060.8	-8.3%
Cash reserves	9,268.8	7,803.2	18.8%
Total borrowings	14,674.5	7,157.5	105.0%
Net debts/(Net cash)	5,405.7	(645.7)	N/A
Equity attributable to owners of the Company	11,304.8	7,966.2	41.9%
Net gearing	47.8%	net cash	N/A
Financial Year	2013	2012	Change
Return to Shareholders			
Return on equity	32.5%	36.6%	-4.1%
Earnings per share (HK cents)	137.4	105.2	30.6%
Dividends per share (HK cents)	11	11	_

Revenue (HK\$ Million) Gross Profit (HK\$ Million)

#### Profit Attributable to Owners of the Company (HK\$ Million)



Note: Formula of certain financial information as set out above are presented on page 152 for easy reference.



The Group has over the past years spread out evenly into more strategic third-tier cities in Mainland China for a rapid development in line with the tactical objectives. During the year, the Group successfully entered into two third-tier cities, Yancheng and Shaoxing, adding to a total of thirteen third-tier cities (besides Beijing) with 27 projects under property development.





Guilin — The Chief Palace

Nanning — Royal Lakefront

### CHAIRMAN'S STATEMENT

Facing the ever changing market situation, the Group responded with pro-active marketing strategies and adapted product ranges along different distribution channels to suit core housing demands.

For the year ended 31 December 2013, the Group continued to record a fast growth rate of 63.7% in recognized revenue reaching approximately HK\$15.9 billion, while profit attributable to the shareholders of the Company increased by 30.6% to approximately HK\$3.1 billion.



#### Chairman's Statement (continued)

#### **INTRODUCTION**

I am pleased to present the annual results of the Group for the year ended 31 December 2013.

Under the background of a matured Central Government policy stance towards the property market and the continuous improvement in global economic environment, 2013 is a year full of challenges and opportunities. Facing the ever changing market situation, the Group responded with pro-active marketing strategies and adapted product ranges along different distribution channels to suit core housing demands.

For the year ended 31 December 2013, the Group continued to record a fast growth rate of 63.7% in recognized revenue reaching HK\$15,905.9 million, while profit attributable to the shareholders of the Company increased by 30.6% to HK\$3,136.0 million. Basic earnings per share was HK137.4 cents (2012: HK105.2 cents per share).

As the Group has over the past years spread out evenly into more strategic third-tier cities in Mainland China for a rapid development in line with the tactical objectives, the proportionate sales contribution from the third-tier cities began to play a key role in the Group's result performance. For the year ended 31 December 2013, in respect of the contracted property sales of HK\$17,218.0 million (an increase of 27.3% against 2012), which corresponded to an aggregated sold area of 1,638,373 square meter ("sq.m.") (58.3% over last year), 87.9% derived from the third-tier cities (2012: 57.6%). Besides, the balance of preliminary sales at the year-end pending the completion of formal sales and purchase agreements in the pipeline was HK\$689.0 million for an aggregated area of 67,700 sq.m..

During the year, the Group successfully entered into two third-tier cities, Yancheng and Shaoxing, adding to a total of thirteen third-tier cities (besides Beijing) with 27 projects under property development. Increased new land bank from acquisitions amounted to 4,555,300 sq.m., of which, 4,446,800 sq.m. are attributable to the Group, excluding non-controlling shareholders. As of

31 December 2013, the Group has achieved a land bank of 11,658,100 sq.m., which would further enhance the benefit from economy of scale.

The Group also received increasing recognition from the capital market. Further to the inclusion as a constituent stock under the Morgan Stanley Capital International ("MSCI") China Small Cap Index last year, the Company was included as a constituent stock of the China Index under the MSCI Global Standard Indices in May 2013. In addition, the Company is also a constituent stock of Hang Seng Global Composite Index and Hang Seng Composite Index (which includes Hang Seng Composite Industry Index — Properties & Construction and Hang Seng Composite SmallCap Index).

In November 2013, the Company received investment grade ratings from the prominent credit rating agencies, rated as "Baa2 Stable" by Moody's, "BBB- Stable" by S&P and "BBB Stable" by Fitch, reflecting the excellent future development of the Company. These laid down a solid foundation for the successful launch of its issuance in January 2014 of US\$400 Million 5.125% Guaranteed Notes due 2019, and widened the sources of fund raising for the Group.

All of these clearly demonstrated the recognition of the operation scale, profitability and governance of the Company by both of the international and local investors.

#### PROPOSED FINAL DIVIDEND

After reviewing the result performance for the year and the Group's future expansion of its business, the Board recommended the payment of a final dividend of HK6.0 cents per share (2012: HK6.0 cents per share) for the year ended 31 December 2013. Together with the interim dividend of HK5.0 cents per share (2012: HK5.0 cents per share) paid in October 2013, total dividends will amount to HK11.0 cents per share (2012: HK11.0 cents per share) for the financial year.

The proposed final dividend is subject to the approval by the shareholders of the Company at the forthcoming annual general meeting 2014 (the "AGM").

#### Chairman's Statement (continued)







Ganzhou — International Community

Nanning — The Green Peak

Hohhot - The Arch

#### **PROSPECTS**

#### The Economy

The world economy became steadier after encountering the turbulence during the last few years as an aftermath of the financial tsunami starting 5 years ago. In the US, the gradual tapering of the asset purchase program eventually took off starting from January 2014, symbolizing the end of the zero-interest rate era in the medium to long term.

In China, the "Decision on Major Issues Concerning Comprehensively Deepening Reforms" adopted in its third plenum of the 18th CPC Central Committee in November set out as the cornerstone of the Central Government to implement its internal restructuring measures. This would certainly lay down a better foundation for long term economic growth and stability, by focusing efforts on improving internal consumption, exports and agricultural modernization.

Through these restructuring measures, it does not only cultivate higher transparency to promote free competition and thus enhance productivity and cost efficiency, it also ensures better resource allocation in the public and private sectors. For example, through the opening up of the banking industry to enable free interest rate market, alongside with a prudent monetary policy to tighten up excess liquidity, it helps to minimize the risk of over-lending. Despite the economic development may slow down slightly in the short run before the reforms take effects, the dynamics of market economy would shake-off the less competitive firms and help to develop a healthier environment in the medium term for a sustainable GDP growth.

#### Real Estate Development

In the past few years, driven by the significant demands, the real estate industry as a pillar industry in China had obtained very good results. Despite that various macroscopic control policies had been taken by the Central Government, the property real estate industry maintained its vigorous development momentum. As long as the supply of property housing is adequate to meet the core demand of the general public in an orderly manner and practically resolve accommodation problem, it is expected that normal property price increase would align with economic growth. However, price control measures would be ever ready to combat unreasonable price increase.

In line with the tone of deepening restructuring reforms, a new type of urbanization scheme was determined by the Central Government in its first high-level urbanization work conference held in December 2013. Effects from the decision of the conference are farreaching to the property development industry. While the town urbanization is slight above 50% in China and well below the global average, the "hukou" system (household registration system) has limited the gaining of urbanite status of people moving from rural area to the cities. The proposed reform would relax restrictions on settling in medium sized/large cities in an orderly manner. As a result, there would be better allocation of public funds and resources over these cities and rural area, and provide better opportunities for the improvement and upkeep of the living standard and dwelling environment for the general public. Accordingly, it is expected that there would be a substantial increase in core demands for property housing in the third-tier cities. The systematic and orderly town urbanization scheme would also ensure a stabilized development of the property market in the third-tier cities.

#### Chairman's Statement (continued)



#### PROSPECTS (CONTINUED)

#### **Group Strategy**

It is the Group's firm vision to become a high-growth star property developer of the highest potential in the PRC residential property market. With good customer satisfaction and company goodwill, the Group will continue to engage primarily in the emerging third-tier cities with best investment value and growth potentials and targeting at the middle to high-end product ranges.

During the past few years, the Group has successfully well placed itself to benefit from the ongoing infrastructure investment and the rapid industrialization and urbanization of various inland cities in the PRC, as urbanization and economic growth have been the main drivers of the growth in housing demand in China.

The Group is dedicated to enlarge the operating scale and speed up the pace of development in an orderly manner, so as to increase the marginal cost efficiency. It is of paramount importance that the Group would be able to build up and maintain a sizable quantum of quality land bank at competitive prices, for which the Group has actively rolled out its funding and investment plans at appropriate gearing structure. At the balance sheet date, the Group has now entered into thirteen third-tier cities besides Beijing with over 27 on-going development projects.

The Group would continue to standardize and streamline its operating procedures and safeguard the internal controls. It would also strengthen the system development and speed up the project progress with the enhancement of the complete management capabilities. While pursuing a framework of product standardization and continuous cost savings initiatives over the development projects, the Group would concentrate its efforts to provide innovative market propositions and enhance its marketing capabilities to maintain a high sell-through rate of the inventory.

Meanwhile, the Group would closely monitor the impacts from the external economic environment and national policy changes to the business operations.

#### **APPRECIATION**

Last but not least, I would like to take this opportunity to express my heartfelt thanks to my fellow directors and our staff for their dedicated efforts and contributions to the Group for the year, as well as the continued supports rendered by our shareholders.

> By order of the Board China Overseas Grand Oceans Group Limited Hao Jian Min

Chairman and Non-executive Director

# • PLANNING •

The Group is dedicated to enlarge the operating scale and speed up the pace of development in an orderly manner, so as to increase the marginal cost efficiency. The Group would concentrate its efforts to provide innovative market propositions and enhance its marketing capabilities to maintain a high sell-through rate of the inventory.





 ${\rm Nantong-The\,Aqua}$ 

Jilin — Royal Waterfront

### MANAGEMENT DISCUSSION AND ANALYSIS



Hefei — The Great Hill

#### REVENUE AND OPERATING RESULTS

The Group maintained a high growth momentum for the year ended 31 December 2013 with revenue soared by 63.7% to HK\$15,905.9 million upon scheduled completion and delivery of properties to our customers. Gross profit increased by HK\$1,314.3 million or 33.4% to HK\$5,252.5 million compared to last year. As the proportionate contribution from sales in third-tier cities started to dominate in the sales mix, gross profit margin was 33.0% against 40.5% in last year.

In line with the increase in revenue, operating profit increased by HK\$1,335.7 million or 35.1% against last year and reached HK\$5,145.7 million for the year ended 31 December 2013. Further cost efficiency as a result of economies of scale was observed over our overhead expenses. The ratio of distribution and selling expenses to revenue decreased from 2.2% in last year to 1.6% in this year, while similar ratio for administrative expenses also decreased from 3.6% to 2.6%.

During the year, we had retained a multi-storey commercial building property in Jilin for long term investment purpose due to its investment potential so as to enhance our rental income. As a result, there was a fair value gain of HK\$109.2 million after its reclassification from the inventory. Besides, there was

also a further fair value gain of HK\$366.4 million (2012: HK\$364.3 million) in respect of the investment properties in Beijing.

Finance costs increased by HK\$10.9 million to HK\$19.5 million year on year, after capitalization of HK\$644.6 million to the on-going development projects.

For the year ended 31 December 2013, profit attributable to equity shareholders of the Company increased by 30.6% to HK\$3,136.0 million against last year (2012: HK\$2,400.7 million).

#### LAND BANK

The Group's management believes that a sizable and quality land bank is one of the most important resources for a property developer. A key success factor would therefore be the Group's capability to acquire sites at competitive prices and at opportune times, thereby securing attractive returns on the properties it develops and sells.

As the Group strategy is to expand into emerging third-tier cities in the PRC, it succeeded in entering into two new cities including Yancheng and Shaoxing during the year. A total of thirteen new acquisitions of land parcels were transacted through participation in public land auctions, with an approximate gross floor area of 4,555,300 sq.m. in aggregate added to the Group's land bank for total consideration of approximately RMB8,786.5 million.



#### Attributable Landbank:

# 10.4 million sq.m.

	Total GFA		Attributable GFA	Attributable
	(Thousand sq.m.)	%	(Thousand sq.m.)	%
Beijing	91.9	0.8	91.9	0.9
Jilin	1,528.5	13.1	1,316.8	12.6
Hohhot	692.2	5.9	692.2	6.7
Yinchuan	2,967.6	25.4	2,077.3	20.0
Hefei	847.0	7.3	826.1	8.0
Guilin	40.5	0.3	40.5	0.4
Nanning	459.1	3.9	459.1	4.4
Lanzhou	183.5	1.6	183.5	1.5
Ganzhou	1,309.5	11.2	1,152.4	11.
<b>Y</b> ancheng	740.8	6.4	740.8	7.
Yangzhou	628.2	5.4	628.2	6.
Nantong	858.1	7.4	858.1	8.3
Changzhou	1,070.8	9.2	1,070.8	10.
<b>S</b> haoxing	240.4	2.1	240.4	2
tal	11,658.1	100	10,378.1	100

#### LAND BANK (CONTINUED)

As at 31 December 2013, total land bank of the Group is estimated available to build gross floor area of approximately 11,658,100 sq.m. (of which, 10,378,100 sq.m. are attributable to the Group, excluding noncontrolling shareholders) in thirteen third-tier cities and Beijing in the PRC.

#### **SEGMENT INFORMATION**

#### **Property Sales and Development**

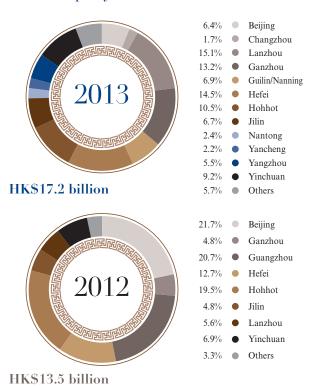
The Group's high quality housing products were very successful and continued to receive positive feedbacks from middle to high income level end-users of residential properties market, especially in the third-tier cities. Sales performance of the Group was prominent

alongside the marketing of a quality driven brand name and secured increasing market shares of the respective local property markets.

With an increasing number of third-tier cities entered into and more development projects were engaged, contracted property sales increased significantly by HK\$3,696.9 million to HK\$17,218.0 million against last year, corresponding to a saleable gross floor area of 1,638,373 sq.m. (2012: 1,034,768 sq.m.). Contracted sales derived from third-tier cities had now dominated the sales mix and contributed to about 87.9% (2012: 57.6%) of the total sales. At year end, the balance of preliminary sales pending the completion of sales and purchase agreements was HK\$689.0 million for an aggregated area of 67,700 sq.m..

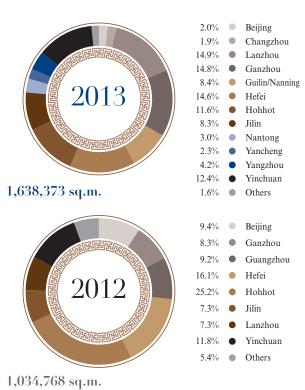
#### Proportion of Contracted Property Sales by Cities

#### **Total Property Sales:**



# Proportion of Saleable GFA Sold by Cities

#### Total Saleable GFA Sold:







The Bund

#### **SEGMENT INFORMATION (CONTINUED)**

Contracted property sales from major projects during the year:

City	Name of project	Saleable Gross Floor Area (sq.m.)	Amount (HK\$ Million)
Lanzhou	The Arch	244,802	2,603.5
Hefei		239,437	2,505.1
	The Great Hill	173,336	1,565.2
	Maison du Lac	66,101	939.9
Ganzhou	International Community	241,739	2,265.4
Hohhot		167,405	1,611.9
	The Bund Dragon Cove The Arch	100,631 47,627 19,147	890.5 549.9 171.5
Yinchuan	International Community	203,523	1,592.2
Guilin/Nanning		137,285	1,179.6
	The Chief Palace The Green Peak Royal Lakefront	57,055 41,977 38,253	528.7 337.1 313.8
Jilin		136,716	1,155.7
	Royal Waterfront	35,646	396.6
	Royal East	46,594	387.2
	International Community	54,476	371.9
Beijing	Lagoon Manor	32,570	1,096.3
Yangzhou	Jade Garden	68,733	944.2
Nantong	The Aqua	49,216	405.0

Progress for all development projects was satisfactory and largely in line with the construction programs. Nearly 2,005,600 sq.m. of construction sites were completed for occupation in the year (2012: 848,200 sq.m.) with about 77% of these sold out. Coupled with stock sales, recognized revenue increased to HK\$15,681.0 million (2012: HK\$9,530.7 million) while segment result improved further to HK\$4,622.7 million (2012: HK\$3,434.8 million, including the effect from disposal of a commercial arcade in The Oakwood, Guangzhou for HK\$1,150.9 million) due to increasing turnover.

#### **SEGMENT INFORMATION (CONTINUED)**

Recognized revenue from major projects during the year:

		Saleable Gross	
City	Name of project	Floor Area	Amount
		(sq.m.)	(HK\$ Million)
Hohhot		373,435	3,740.7
	Dragon Cove	73,599	1,066.8
	The Bund	107,346	949.9
	The Arch	105,933	936.2
	Royal East	86,557	787.8
Beijing	Lagoon Manor	77,868	2,589.9
Hefei		257,591	2,565.1
	The Great Hill	202,270	1,635.5
	Maison du Lac	55,321	929.6
Lanzhou	The Arch	158,449	1,812.2
Yinchuan	International Community	177,588	1,362.5
Jilin		90,719	920.5
	Royal East	53,086	493.1
	Royal Waterfront	37,633	427.4
Ganzhou	International Community	92,238	804.2
Guilin/Nanning		90,691	728.4
	The Chief Palace	63,402	522.4
	The Green Peak	27,289	206.0
Yangzhou	Jade Garden	40,602	539.2



#### **SEGMENT INFORMATION (CONTINUED)**

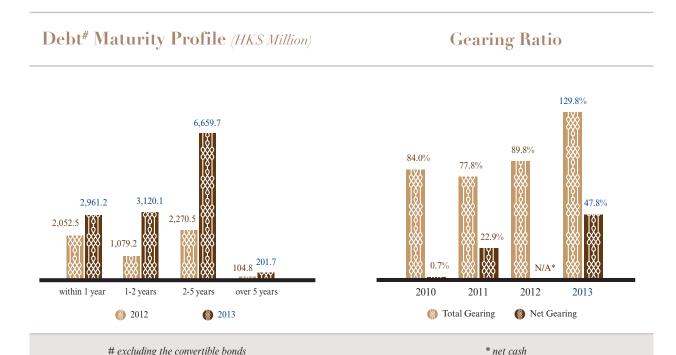
In addition to the above, the following projects had commenced the construction work in the year:

City	Name of project	Construction commenced
Chananhau	Decree Poss	Mar. 2012
Changzhou	Dragon Bay The Phoenix	May 2013 August 2013
Yinchuan	International Community (Land Lot No.53-1)	August 2013 August 2013
Yancheng	The Century	September 2013
Ganzhou	International Community (Land Lot No.B16)	November 2013

Further details of the respective projects are shown in the Particulars of Major Properties & Property Interests on page 143 to page 149 in the annual report.

At year end date, properties under construction and stock of completed properties amounted to 3,718,717 sq.m. and 698,573 sq.m. respectively, totaling 4,417,290 sq.m.. Properties of 945,520 sq.m. had been contracted for sales and were pending for handover upon completion.





#### PROPERTY LEASING

For the year ended 31 December 2013, with increasing rental rate for expired leases and thus a higher average rental rate, rental income increased to HK\$134.9 million (2012: HK\$119.9 million).

During the year, the Group retained a multi-storey commercial building property in Jilin for long term investment purpose due to its investment potential so as to enhance the rental income. As a result, there was a fair value gain of HK\$109.2 million after its reclassification from the inventory. Besides, there was also a further fair value gain of HK\$366.4 million (2012: HK\$338.3 million, net of ancillary goodwill impairment) in respect of the investment properties in Beijing.

Taken into account the contribution from the joint venture of HK\$17.6 million (2012: HK\$8.9 million), segment profit was HK\$588.6 million for the year (2012: HK\$435.0 million).

At the year end, China Overseas International Center in Xicheng District, Beijing was 95% let while the occupancy rate for the scientific research office building

in Zhang Jiang High-tech Zone in Shanghai was about 91%. The Group owns 100% and 65% of these projects respectively.

# FINANCIAL RESOURCES AND LIQUIDITY

As a Hong Kong incorporated and listed entity, the Company and its subsidiaries have multiple accesses to funds from both investors and financial institutions in the PRC and international market to meet its working capital requirements. As at 31 December 2013, net working capital amounted to HK\$21,871.0 million, (31 December 2012: HK\$12,471.2 million) with a quick ratio of 0.9 (31 December 2012: 0.7).

During the year, the Group obtained new credit facilities of approximately HK\$11,007.1 million from leading financial institutions. After taking into account drawdowns of HK\$10,178.7 million and repayment of matured loans of HK\$2,853.3 million in the year, total borrowings (exclude the liability portion of HK\$1,731.9 million of the convertible bonds) increased by 135.0% to HK\$12,942.7 million against last year end. Interest of such borrowings was charged at floating rates with a weighted average of 4.242% per annum. About 22.9% of such borrowings is repayable within one year.

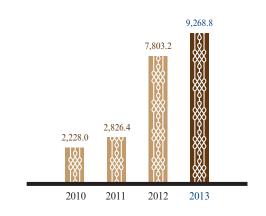




#### FINANCIAL RESOURCES AND **LIQUIDITY (CONTINUED)**

Coupled with significant sales achieved during the year, cash and bank balances plus restricted cash and deposits were 18.8% higher at a total of HK\$9,268.8 million compared with the last financial year end (HK\$7,803.2 million).

#### Cash Reserves (HK\$ Million)



The Group has unutilized bank credit facilities of HK\$1,856.5 million as at 31 December 2013

The net gearing ratio, expressed as a percentage of net debts (i.e. total borrowings, including the liability portion of the convertible bonds, net of cash and bank balances and restricted cash and deposits) to equity attributable to owners of the Company, was 47.8% as at 31 December 2013 (31 December 2012: net cash), which was considered within the acceptable and manageable range of the management in light of the current pace of development.

Taking into consideration of the unutilized bank credit facilities available to the Group of HK\$1,856.5 million, the Group's total available funds (including restricted cash and deposits of HK\$2,073.7 million) reached HK\$11,125.3 million as at 31 December 2013.

In November 2013, the Company received investment grade ratings from the prominent credit rating agencies, rated as "Baa2 Stable" by Moody's, "BBB-Stable" by S&P and "BBB Stable" by Fitch, reflecting the excellent future development of the Company. These laid down a solid foundation for the successful launch of its issuance in January 2014 of US\$400 Million 5.125% Guaranteed Notes due 2019, and widened the sources of fund raising for the Group.

# FINANCIAL RESOURCES AND LIQUIDITY (CONTINUED)

The Group would regularly re-evaluate its operational and investment status and endeavour to improve its cash flow and minimize its financial risks.

#### FOREIGN EXCHANGE EXPOSURE

As at 31 December 2013, about 31.1% and 68.9% of the Group's total borrowings (including the liability component of the convertible bonds) were denominated in Renminbi and Hong Kong Dollar/US Dollar respectively. As the Group conducted its sales, receivables and payables, expenditures and part of the borrowings in Renminbi for its PRC property development business, the management considered that a natural hedge mechanism existed. While the Group would closely monitor the volatility of the Renminbi exchange rate, the management assessed that the Group's risk exposure to foreign exchange rate fluctuations remained at acceptable range.

## CAPITAL COMMITMENTS AND GUARANTEE

As at 31 December 2013, the Group had capital commitments totaling HK\$10,766.8 million which related mainly to property development and construction works. In addition, the Group issued guarantees to banks amounting to HK\$8,830.0 million, (equivalent to RMB6,942.3 million) mainly for facilitating end-user mortgages in connection with its PRC property sales as a usual commercial practice.

# CAPITAL EXPENDITURE AND CHARGES ON ASSETS

The Group had capital expenditures totaling HK\$12.4 million approximately during the year under review, mainly referred to additions in leasehold improvement, motor vehicles, furniture, fixtures and office equipment.

On the other hand, as at 31 December 2013, certain property assets with an aggregate carrying value of HK\$4,687.9 million in the PRC were pledged to obtain



HK\$1,258.5 million (equivalent to RMB989.5 million) of secured borrowings from certain PRC banks for the development projects.

#### **EMPLOYEES**

As at 31 December 2013, the Group has approximately 2,546 employees (31 December 2012: 677). The substantial increase in headcounts was mainly due to the establishment of the Group's own property management teams during the year. The pay levels of these employees are commensurate with their responsibilities, performance and the prevailing market condition.

### **HUMAN RESOURCES** AND SUSTAINABLE DEVELOPMENT







Graduate Recruitment

Staff Training Activity

Group Study

#### STAFF TRAINING AND DEVELOPMENT

The Group targets to build up the core competitiveness of our team and enhance the all-round development and expertise of our staff. It actively creates a healthy and positive team spirit and cultivates a learning culture by organizing a series of training activities so as to boost the morale and sense of belonging. The Group provides training to our staff by organizing short-term off-site exchange tours, focus learning, video conferencing, discussion, etc. via the e-learning academy of the Group. During the year, the Group organized 541 training courses for each staff totally up to 12,337 runs which effectively accelerated the rapid growth of our employees.

The Group advocates the talent-deployment policy by integrating employees' development into the long-term development of the enterprise. During the year, the Group enhanced various practical experience and capabilities of the employees by ways of deployment, inter-company transfer and exchange to cope with the rapid expansion of its operations. Total counts of 605 staff mobilization through promotion, internal transfer and inter-company job rotation were recorded in the year. The Group also pursues to meet the employees' pursuit of career development by setting up dual respects of management and technical development side-by-side.

#### RECRUITING THE BEST TALENTS

The Group recognizes the importance of nurturing talents to our future development. During the year, in order to keep pace with the rapid development of the Group, we leverage on the schemes of graduate recruitment and society recruitment as platforms of recruitment, and successfully attracted 400 outstanding talents for the Group's sustainable development. The Group organized the graduate recruitment scheme in 15 cities and successfully attracted 160 outstanding graduates who were deployed in various regions such as Hefei, Lanzhou, Yinchuan, Hohhot, Yangzhou etc. to receive employment and training. Also, in order to expand our middle to senior experienced management team, the Group successfully recruited 240 management personnel via the society recruitment scheme to join the headquarter and regional offices. The recruitment effectively beefed up the professional and technical capability of the companies and the overall competitiveness.

#### ENVIRONMENTAL PROTECTION AND **CARBON EMISSIONS REDUCTION**

The Group pursues to develop top-quality properties which emphasize environmental protection, energy conservation and sustainability of the natural environment. The Group strives to fulfill its obligations as a corporate citizen by constantly innovating and applying "low-carbon construction" techniques during the construction process, design, development and management of projects. It also strives to achieve standardization and minimize the wastage of resources to help build a green community.

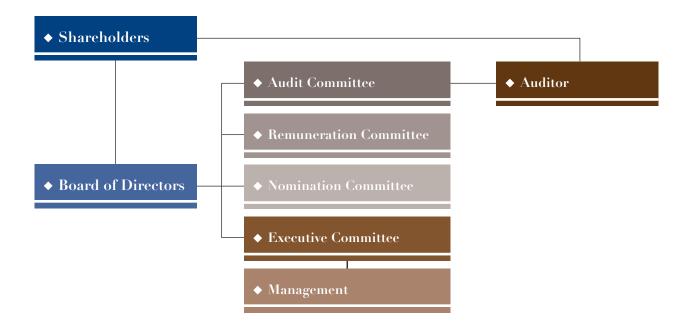
### CORPORATE GOVERNANCE REPORT

#### CORPORATE GOVERNANCE PRACTICES

The Group strives to raise the standard of corporate governance and regards corporate governance as part of value creation. This reflects the commitment of the Board and senior management on abiding by the standards of corporate governance, as well as our willingness to maintain transparency and accountability to maximize the value of our shareholders as a whole.

#### CORPORATE GOVERNANCE STRUCTURE

The following are key players involved in ensuring the application of good governance practices and policies within the Group and their major roles and explanations of their corporate governance practices and policies are set out in the following report:



#### **BOARD OF DIRECTORS**

#### **Management Functions**

The Board is the highest decision-making and managing body of the Company. Having regard to the best interests of the Company and its shareholders, the Board reviews and approves major matters such as business strategies, budgets, major investments as well as mergers and acquisitions. In addition, the Directors have acknowledged that the principal responsibilities of the Board include supervising and administrating the operation and financial position of the Company, enhancing corporate governance practices and promoting the communication with our shareholders.

#### Corporate Governance Report (continued)

#### **BOARD OF DIRECTORS (CONTINUED)**

#### **Board Composition**

Our Board currently has nine members drawn from diverse and complementary backgrounds and experience:

Name of Directors	Background*
Mr. Hao Jian Min (Chairman and Non-executive Director)	Property development and general corporate management
Mr. Yung Kwok Kee, Billy (Vice Chairman and Non-executive Director)	Property development and general corporate management
Mr. Chen Bin (CEO and Executive Director)	Property development and general corporate management
Mr. Xiang Hong (Vice President and Executive Director)	Finance and general corporate management
Mr. Wang Man Kwan, Paul (CFO and Executive Director)	Finance and investment
Mr. Yang Hai Song (Executive Director)	Finance and investment
Dr. Chung Shui Ming, Timpson (Independent and Non-executive Director)	Finance and investment
Mr. Lam Kin Fung, Jeffrey (Independent and Non-executive Director)	General corporate management
Mr. Lo Yiu Ching, Dantes (Independent and Non-executive Director)	Construction and public administration

Full biographies of the Directors are set out in the section headed "Directors and Organization" of this annual report.

During the year, the Company has complied with Rules 3.10 and 3.10(A) of the Listing Rules regarding the appointment of at least three independent non-executive directors including at least one independent non-executive director with appropriate professional qualifications or accounting or relating financial management expertise. The Board has received annual written confirmation of independence from each of the independent non-executive Directors and believed that, as at the date of this annual report, they were independent of the Company in accordance with the relevant requirement of the Listing Rules.

#### Corporate Governance Report (continued)

#### **BOARD OF DIRECTORS (CONTINUED)**

#### Chairman and CEO

The roles between the Chairman of the Board and the Chief Executive Officer are separated to ensure a balance of power and authority.

Mr. Hao Jian Min served as the Chairman of the Board throughout the year and is responsible for providing leadership and management of the Board. He is responsible for ensuring that before any meeting is held, all Directors receive complete and reliable information in a timely manner and that Directors are properly briefed on issues arising at the meetings. He also ensures that the Board works effectively and discharges its responsibilities; good corporate governance practices and procedures are established; and appropriate steps are taken to provide effective communication with shareholders and those views of shareholders are communicated to the Board as a whole. Mr. Hao also holds meeting annually with the non-executive Directors to discuss corporate governance and other matters without the executive Directors present.

Mr. Chen Bin is our Chief Executive Officer who is responsible for the implementation of strategies and objectives set by the Board and is responsible for day-to-day management of the Company's businesses.

#### Appointments, Re-election and Removal

In accordance with our articles of association, one-third of the Directors will retire from office by rotation for re-election by shareholders at the annual general meeting. In addition, any new appointment to the Board is subject to re-appointment by shareholders at the upcoming general meeting.

CG Codes A.4.1 and D.1.4 stipulate that non-executive Directors should be appointed for a specific term and Directors should have formal letters of appointment. The non-executive Directors of the Company are not appointed for a specific term and do not have formal letters of appointment, however, they are subject to retirement by rotation and re-election in accordance with the articles of association of the Company.

#### **Directors' Securities Transactions**

The Company has adopted a set of Code of Conduct for Securities Transactions by Directors ("Code of Conduct"), the terms of which are not less exacting than the Model Code. Having made specific inquiries to Directors, all Directors confirmed that they have complied with the Code of Conduct throughout 2013.

#### **Directors and Officers Liabilities Insurance**

The Company has arranged appropriate insurance cover in respect of legal action against Directors and officers.

#### Supply of and Access to Information

Full Board or committee papers will be sent to all Directors at least three days before the intended date of a Board meeting or committee meeting.

Management has supplied the Board and its committees with adequate information and explanations so as to enable them to make an informed assessment of the financial and other information put before the Board and its committees for approval. Management is also invited to join the Board or committee meetings where appropriate.

All the Directors are also entitled to have access to timely information such as monthly updates in relation to our businesses and have separate and independent access to senior management.

#### **BOARD OF DIRECTORS (CONTINUED)**

#### **Directors' Training**

According to the records of training maintained by the Company, during the financial year under review, all the Directors have participated continuous professional developments to refresh their knowledge and skills. The details of their training are set out as follows:

Type of Training

	Type of Truming
Directors	(see remarks)
Mr. Hao Jian Min	A, C
Mr. Yung Kwok Kee, Billy	C
Mr. Chen Bin	A, B, C
Mr. Xiang Hong	A, B, C
Mr. Wang Man Kwan, Paul	A, C
Mr. Yang Hai Song	A, C
Dr. Chung Shui Ming, Timpson	A, C
Mr. Lam Kin Fung, Jeffrey	A, C
Mr. Lo Yiu Ching, Dantes	A. C

#### Remarks:

A: attending seminars B: giving talks at seminars

C: reading journals, updates, articles or materials

In addition, every newly appointed Director will receive an induction on the first occasion of his appointment, so as to ensure that he has a proper understanding of the operations and business of the Company, and his responsibilities under laws, regulations and especially the governance policies of the Company.

#### CORPORATE STRATEGY AND **BUSINESS MODEL**

It is the Group's firm vision to become a high-growth star property developer of the highest potential in the PRC residential property market. With good customer satisfaction and company goodwill, the Group will continue to engage primarily in the emerging third-tier cities with best investment value and growth potentials and targeting at the middle to high-end product ranges.

Details of the Group's business and financial review in the year 2013 are set out in the "Management Discussion and Analysis" section of this annual report.

#### ACCOUNTABILITY AND AUDIT

#### Financial Reporting

Directors acknowledge their responsibility for preparing the financial statements on a going concern basis, with supporting assumptions or qualifications as necessary. The Company's financial statements are prepared in accordance with the relevant laws and standards. Appropriate accounting policies are selected and applied consistently; judgements and estimates made are prudent and reasonable. The Directors endeavour to ensure that a balanced, clear and understandable assessment of the Company's position and prospects are presented in annual reports, interim reports, announcements and other disclosures required under the Listing Rules and other statutory requirements.

#### **Internal Controls**

The Directors of the Company are responsible for the maintenance of an effective system of internal control. The Board has implemented a system of internal controls to provide reasonable assurance that the Group's assets are safeguarded, proper accounting records are maintained, reliable financial information are provided for management and publication purposes and investment and business risks affecting the Group are identified and properly managed. The Company has established the Intendance and Audit department so as to enhance a good internal control environment. The Intendance and Audit department provides internal control assessment reports to the management on a regular or ad hoc basis. It also regularly reports to the Audit Committee and the Board on internal control affairs. To minimize risk faced by the Company, the department evaluates and reviews the Company's internal control processes to avoid risks and provide a solid foundation for building up an effective internal control system.

#### Corporate Governance Report (continued)

# ACCOUNTABILITY AND AUDIT (CONTINUED)

#### **Internal Controls (Continued)**

The Directors have reviewed the efficiency of internal control systems of the Company and its subsidiaries in aspects such as financial condition, operation, regulatory compliance and risk management. The Directors believe that the internal control system is efficient and effectively controls the risks that may have impacts on the Company in achieving its goals.

The Directors have also considered the adequacy of resources, qualifications and experience of staff of the Company's accounting and financial reporting function, and their training programmes and budget.

#### DELEGATION BY THE BOARD

#### **Board Proceedings**

The Board held four meetings during the year and meetings were also held as and when necessary to discuss significant transactions, including material acquisitions and disposals and connected transactions, if any. All Directors can give notice to the Chairman or the Company Secretary if they intend to include matters in the agenda for Board meetings. Before each Board meeting, notice of at least 14 days or sufficient notice of meeting was sent to each Director to promote better attendance. Where necessary, the Directors can seek separate independent professional advice at the Company's expenses so as to discharge their duties to the Company. Minutes of the meetings are kept by the Company Secretary, and the Board and committee members may inspect the documents and minutes of the Board and the committees at anytime. All Directors have access to the advice and services of the Company Secretary who is responsible to the Board for ensuring that procedures are followed and that all applicable laws and regulations are complied with.

To safeguard their independence, Directors are required to declare their direct / indirect interest, if any, in any business proposals to be considered by the Board and, where appropriate, they are required to abstain from voting. In 2013, no Director withdrew from a meeting due to a potential conflict of interest.

#### **Board Committees**

Currently, the Board has set up four committees, namely, Executive Committee, Audit Committee, Remuneration Committee and Nomination Committee to implement internal supervision and control on each relevant aspect of the Company.

#### **Executive Committee**

The Executive Committee has been established since August 2012 and its major responsibilities and functions are as follows:

- To review and approve loans or banking facilities to be granted to the Group and the opening of bank or securities related accounts matters;
- To review and monitor training and continuous professional development of Directors and senior management;
- To oversee all matters and to formulate policies in relation to the Company's corporate governance functions; and
- To deal with any other specific business delegated by the Board.

Members of the Executive Committee comprise the Chairman, Chief Executive Officer and all executive directors of the Company.

During the year, the Executive Committee held 24 meetings to:

- review and approve various bank loans and facilities; and
- bring the members of the Board up-to-date on the latest developments of regulatory issues and corporate governance.

#### Corporate Governance Report (continued)

#### **DELEGATION BY THE BOARD** (CONTINUED)

#### **Audit Committee**

The Company established the Audit Committee whose principal duties are as follows:

- To review the financial statements of the Group;
- To review with the Group's management, external auditor and internal auditor, the adequacy of the Group's policies and procedures regarding internal controls and risk management; and
- To review and monitor the scope, effectiveness and results of internal audit function.

The Audit Committee comprises of three members, namely Dr. Chung Shui Ming, Timpson, Mr. Lam Kin Fung, Jeffrey and Mr. Lo Yiu Ching, Dantes, all of whom are independent non-executive Directors. The Audit Committee is chaired by Dr. Chung Shui Ming, Timpson. For the purpose of reinforcing their independence, all members of the Audit Committee have appropriate professional qualifications, accounting or related financial management experience referred to in the Listing Rules.

The Audit Committee held four meetings during 2013 and has reviewed:

- the Group's financial reports for the year ended (i) 31 December 2012, interim and quarterly results;
- the audit plans from the external auditor;
- the internal and independent audit results; (iii)
- (iv) the continuing connected transactions entered into by the Group;
- internal control and financial reporting system; and
- (vi) the re-appointment of the external auditor and their remuneration.

The Audit Committee also met with the auditor annually in the absence of management to discuss matters relating to any issues arising from audit and any other matters the auditor may wish to raise.

#### Remuneration and Nomination of Directors and Senior Management

#### **Remuneration Committee**

The Company has established the Remuneration Committee whose principal duties are as follows:

- To make recommendations to the Board on the Company's policy and structure for all Directors and senior management remuneration;
- To make recommendations to the Board on the remuneration packages of individual executive Directors and senior management; and
- To review and approve the management's remuneration proposals with reference to the Board's corporate goals and objectives.

The remuneration of the Directors approved by the shareholders is determined by the Board with reference to factors such as salaries paid by comparable companies, time commitment, responsibilities of the Directors and employment conditions.

The Remuneration Committee has five members, namely Mr. Hao Jian Min, Mr. Yung Kwok Kee, Billy, Dr. Chung Shui Ming, Timpson, Mr. Lam Kin Fung, Jeffrey and Mr. Lo Yiu Ching, Dantes, majority of whom are independent non-executive Directors. The Committee is chaired by Mr. Lam Kin Fung, Jeffrey.

The Remuneration Committee held one meeting during 2013 and has reviewed:

- the remuneration policy of the Group and (i) Directors' remunerations; and
- the remuneration package of individual executive Directors and non-executive Directors.

# DELEGATION BY THE BOARD (CONTINUED)

#### **Nomination Committee**

The Company has also established the Nomination Committee with the following major responsibilities and duties:

- To review the structure, size and composition (including the skills, knowledge and experience) of the Board;
- To identify individuals suitably qualified to become Board members and select or make recommendations to the Board on the selection of individuals nominated for directorships;
- To assess the independence of independent nonexecutive directors; and
- To make recommendations to the Board on the appointment or re-appointment of directors and succession planning for directors.

The Board has adopted a board diversity policy effective on 29 July 2013. All Board appointments will be based on merit and selection of candidates will be based on a range of diversity factors. The Nomination Committee is responsible for developing measurable objectives to implement this policy and for monitoring progress towards the achievement of these objectives.

As at the date of this report, the Board comprises nine Directors and three of them are independent non-executive Directors, thereby promoting critical review and control of the management process.

In addition, a proposal for the appointment of a new Director will be considered and reviewed by the Nomination Committee. Candidates to be selected and recommended are experienced, high calibre individuals. All candidates must be able to meet the standards set out in the Listing Rules.

The Nomination Committee has four members, namely Mr. Hao Jian Min, Dr. Chung Shui Ming, Timpson, Mr. Lam Kin Fung, Jeffrey and Mr. Lo Yiu Ching,

Dantes, majority of whom are independent non-executive Directors. The Committee is chaired by Mr. Hao Jian Min.

The Nomination Committee held two meetings during the year and has reviewed:

- (i) the rotation and appointment of Directors;
- (ii) the board diversity policy; and
- (iii) the revised terms of reference of the Nomination Committee.

#### **COMPANY SECRETARY**

Mr. Chong Wai Sang, Edmond was appointed as the Company Secretary of the Company on 16 March 2011. According to the Rule 3.29 of the Listing Rules, the Company Secretary has taken no less than 15 hours of relevant professional training during the year.

### COMMUNICATION WITH SHAREHOLDERS

Apart from reporting to the shareholders and investors on its operation and financial conditions semi-annually and annually, the Company also discloses relevant information monthly and quarterly so that the investors can have a better understanding about the operations of the Company.

A shareholders' communication policy was adopted throughout the year pursuant to the CG Code which aims at establishing a two-way relationship and communication between the Company and its shareholders.

During the year, the Company has not complied with CG Code A.6.7 which requires the independent non-executive Directors to attend the general meeting. Due to an overseas engagement, Dr. Timpson Chung Shui Ming, one of the independent non-executive Directors, was unable to attend the annual general meeting of the Company held on 7 May 2013. However, all other independent non-executive Directors were present thereat to be available to answer any question to ensure effective communication with shareholders of the Company.

#### Corporate Governance Report (continued)

#### **COMMUNICATION WITH SHAREHOLDERS (CONTINUED)**

The Company also holds regular meetings with financial analysts and investors, during which the Company's management will directly provide relevant information and data to the financial analysts, fund managers and investors, as well as answer their enquiries in a prompt, complete and accurate manner. The Company's website updated continuously, providing up-to-date information regarding every aspect of the Company.

Save as disclosed above, the Company has strictly complied with all CG Codes in 2013.

#### SHAREHOLDERS' RIGHTS

#### Procedures for Shareholders to Convene an **Extraordinary General Meeting ("EGM")**

Pursuant to the articles and association of the Company and the Companies Ordinance, shareholders holding not less than 5% of the paid-up capital of the Company can deposit a written request to convene an EGM (stating the objects of the meeting and signed by the shareholders concerned) at the registered office of the Company. If the Directors do not within 21 days from the date of the deposit of a request (after being verified to be valid) proceed to convene an EGM for a day not more than 28 days after the date on which the notice convening the EGM is given, the shareholders concerned, or any of them representing more than one-half of the total voting rights of all of them, may themselves convene an EGM, but any EGM so convened shall not be held after the expiration of three months from the date of the deposit of the request.

#### Procedures for Shareholders to Put Forward **Proposals at General Meetings**

Pursuant to the Companies Ordinance, either any shareholder holding not less than one-fortieth (1/40) of the total voting rights of all shareholders having the right to vote at the meeting, or not less than 50 shareholders holding shares in the Company on which

there has been paid up an average sum, per shareholder, of not less than HK\$2,000, can request the Company in writing (a) to give to shareholders entitled to receive notice of the next annual general meeting notice of any resolution which may properly be moved and is intended to be moved at that meeting, and (b) to circulate to shareholders any statement of not more than 1,000 words with respect to the matter referred to in any proposed resolution or the business to be dealt with at any general meeting.

The written request must be signed by all the shareholders concerned in one or more documents in like form and deposited at the registered office of the Company for the attention of the Company Secretary not less than six weeks before the meeting in the case of a requisition requiring notice of a resolution, and not less than one week before the meeting in the case of any other requisition. Upon the request verified to be valid, the Company will give notice of the resolution or circulate the statement provided that the shareholders concerned have deposited a sum reasonably sufficient to meet the Company's expenses in regard thereto.

#### **Enquiries to the Board**

The Board always welcomes shareholders' views and input. Shareholders may at any time send their enquiries and concerns to the Board by addressing them to Company Secretary of the Company and his contact details are as follows:

Company Secretary

China Overseas Grand Oceans Group Limited Unit 6703, Level 67, International Commerce Centre, 1 Austin Road West, Kowloon, Hong Kong

Email: companysecretary81@cohl.com

Tel. No.: (852) 2988 0623 Fax No.: (852) 2988 0606

#### Corporate Governance Report (continued)

#### ATTENDANCE RECORDS

Details of Directors' attendance at the Board meetings, meetings of Board committees and annual general meeting held in 2013 are set out in the following table:

		Audit	Remuneration	Nomination	Annual
	Board	Committee	Committee	Committee	General
Name of Directors	Meetings	meetings	meetings	meetings	Meeting
	(Note)				
Mr. Hao Jian Min	4/4	N/A	1/1	2/2	1/1
Mr. Yung Kwok Kee, Billy	2/4	N/A	1/1	N/A	1/1
Mr. Chen Bin	4/4	N/A	N/A	N/A	1/1
Mr. Xiang Hong	4/4	N/A	N/A	N/A	1/1
Mr. Wang Man Kwan, Paul	4/4	N/A	N/A	N/A	1/1
Mr. Yang Hai Song	3/4	N/A	N/A	N/A	1/1
Dr. Chung Shui Ming, Timpson	4/4	4/4	1/1	2/2	0/1
Mr. Lam Kin Fung, Jeffrey	4/4	4/4	1/1	2/2	1/1
Mr. Lo Yiu Ching, Dantes	4/4	4/4	1/1	2/2	1/1

Note: The attendance figure represents actual attendance | the number of meetings a Director entitled to attend.

#### **AUDITOR'S REMUNERATION**

For the year ended 31 December 2013, fees for audit services and non-audit services payable to the auditor of the Company amounted to approximately HK\$1,680,000 and HK\$520,000 respectively. The non-audit services payable included professional services rendered in connection with the Group's continuing connected transactions and corporate financing activities.

#### **CONSTITUTIONAL DOCUMENTS**

During the year, there is no change in the Company's constitutional documents.

### DIRECTORS AND ORGANIZATION

#### **NON-EXECUTIVE DIRECTORS:**

#### MR. HAO JIAN MIN, Chairman

Aged 49, holds a Master's degree from Harbin Institute of Technology and a MBA from Fordham University in the USA. Mr. Hao joined COHL in 1989. He is now the vice chairman and general manager of COHL and the chairman, chief executive officer and executive director of COLI. He is also acting as the chairman or director of certain subsidiaries of COHL and COLI. Mr. Hao has more than 25 years' experience in construction and property development businesses. Mr. Hao has been appointed as the chairman and nonexecutive Director of the Company since February 2010. He is the chairman of the Nomination Committee and a member of the Remuneration Committee of the Company.

#### MR. YUNG KWOK KEE, BILLY, Vice Chairman

Aged 60, received a Bachelor degree in Electrical Engineering from University of Washington and a Master degree in Industrial Engineering from Stanford University. Mr. Yung has over 30 years of experience in managing manufacturing, retailing, transportation, semi-conductor, computer hardware and software business in US, Hong Kong and China. He has also over 30 years of experience in real-estate investment and development in USA, Canada, Holland, Hong Kong, Taiwan, Macau and China. Mr. Yung resigned as the group chairman and chief executive of the Company with effect from 10 February 2010 and has been redesignated from chairman of the Board and executive Director to vice chairman of the Board and nonexecutive Director of the Company with effect from 27 February 2010. He is now the vice chairman, nonexecutive Director and member of the Remuneration Committee of the Company. Mr. Yung is currently a member of 12th Chinese People's Political Consultative Conference Guangzhou Committee, the Permanent Honorary President of Friends of Hong Kong Association Ltd., the Honorary President of Shun Tak Fraternal Association, Honorary President of Eastern District JPC Honorary President Council, a member of Central Advisory Board, Junior Police Call and was awarded the Honorary Citizen of the City of Guangzhou and the Honorary Citizen of the City of Foshan.

#### **EXECUTIVE DIRECTORS:**

#### MR. CHEN BIN, Chief Executive Officer

Aged 44, holds a B.Eng. (Southeast University), an MBA (Kellogg-HKUST), and is a senior engineer. He joined CSCEC in 1993 and is also acting as a director and assistant general manager of COHL. Mr. Chen was an executive director of COLI from November 2006 to August 2011 and then was re-designated as its nonexecutive director and resigned from the post in March 2012. He has more than 20 years' management experience in construction business and personnel administration. Mr. Chen has been appointed as the chief executive officer and executive Director of the Company with effect from February 2010.

#### MR. XIANG HONG, Vice President

Aged 46, is a senior accountant and holder of master's degree, graduated from Hangzhou Institute of Commerce and Murdoch University in Australia. He has more than 20 years' experience in corporate financial management. Mr. Xiang joined COLI in 1993 and was appointed as a deputy financial controller of a COLI's subsidiary in February 2006. He was subsequently designated as the deputy financial controller of COLI in November 2009 and resigned from the post in July 2011. Mr. Xiang was appointed as the Company's chief financial officer and executive Director in February 2010 and has been re-designated as vice president and executive Director since July 2011.

### MR. WANG MAN KWAN, PAUL, Chief Financial

Aged 57, graduated from the Hong Kong Polytechnic (now known as The Hong Kong Polytechnic University). Mr. Wang is a fellow member of The Association of Chartered Certified Accountants and The Hong Kong Institute of Certified Public Accountants. He is also an associate member of Certified General Accountants of Canada, The Institute of Chartered Secretaries and Administrators and The Hong Kong Institute of Chartered Secretaries. Mr. Wang joined COLI as general manager, Finance & Treasury Department in December 2004. Between February 2005 and August 2009, he was appointed as executive director and deputy financial controller and qualified accountant of COLI. He also currently serves as chief operating officer of COLI ICBCI China Investment Management Ltd. Prior to joining COLI, Mr. Wang was director and chief financial officer of Guangdong Investment Limited. Mr. Wang has extensive experience in corporate restructuring and corporate financial services. His previous experience includes working in the Hong Kong Inland Revenue Department, Jardine Matheson (Company Secretary's Department and JMS Finance), Deloitte (Hong Kong and Toronto offices) and as a director and chief operating officer of a South East Asian Group in charge of operations in China, Philippines, Indonesia, Singapore, Dubai and Germany. Mr. Wang was appointed an executive Director and chief financial officer of the Company in July 2011.

#### Directors and Organization (continued)

### **EXECUTIVE DIRECTORS:** (CONTINUED)

#### MR. YANG HAI SONG

Aged 40, graduated from Zhongnan University of Economics and Law and Judge Business School of The University of Cambridge (UK). He joined COHL in 2000 and has more than 16 years' experience in corporate finance, investment and risk management, and operations in relation to capital markets. Mr. Yang was appointed as an executive Director of the Company on 16 October 2012.

### INDEPENDENT NON-EXECUTIVE DIRECTORS:

#### DR. CHUNG SHUI MING, TIMPSON GBS, JP

Aged 62, holds a bachelor of science degree from the University of Hong Kong, a master's degree of business administration from the Chinese University of Hong Kong and a Doctor of Social Sciences honoris causa from the City University of Hong Kong. He is a fellow member of The Hong Kong Institute of Certified Public Accountants. Dr. Chung is currently a member of the National Committee of the 12th Chinese People's Political Consultative Conference. Besides, Dr. Chung is an independent non-executive director of China Unicom (Hong Kong) Limited, Glorious Sun Enterprises Limited, The Miramar Hotel & Investment Co. Limited, China Everbright Limited and Henderson Land Development Company Limited (all listed on the Stock Exchange). Dr. Chung is also an independent director of China State Construction Engineering Corporation Limited (listed on the Shanghai Stock Exchange). From October 2004 to November 2008, Dr. Chung served as an independent non-executive director of China Netcom Group Corporation (Hong Kong) Limited. Formerly, Dr. Chung was an independent director of China Everbright Bank Corporation Limited, an independent non-executive director of Nine Dragons Paper (Holdings) Limited, a director of Hantec Investment Holdings Limited, the chairman of China Business of Jardine Fleming Holdings Limited, the deputy chief executive officer of BOC International Limited, the independent non-executive director of Tai Shing International (Holdings) Limited, and the chairman of the Council of the City University of Hong Kong. He was also the chairman of the Hong Kong Housing

Society, a member of the Executive Council of the Hong Kong Special Administrative Region, the vice chairman of the Land Fund Advisory Committee of Hong Kong Special Administrative Region Government, a member of the Managing Board of the Kowloon-Canton Railway Corporation, a member of the Hong Kong Housing Authority, a member of the Disaster Relief Fund Advisory Committee and a vice-chairman, director & deputy general manager of Nanyang Commercial Bank Limited and the chief executive officer of the Hong Kong Special Administrative Region Government Land Fund Trust. Since May 2010, Dr. Chung has been appointed as an independent nonexecutive Director of the Company, chairman of the Audit Committee, and member of both the Remuneration Committee and Nomination Committee of the Company.

#### MR. LAM KIN FUNG, JEFFREY GBS, JP

Aged 62, holds a bachelor's degree from Tufts University in USA. He has over 30 years of experience in the toy industry and is currently the managing director of Forward Winsome Industries Limited which is engaged in toy manufacturing. He is also a member of the National Committee of the Chinese People's Political Consultative Conference. Mr. Lam also holds a number of other public and community service positions including non-official member of the Executive Council, member of the Legislative Council in Hong Kong, chairman of the Assessment Committee of the Mega Events Funds, member of the board of the West Kowloon Cultural District Authority, member of the Fight Crime Committee, council member of Hong Kong Trade Development Council, general committee member of Hong Kong General Chamber of Commerce and member of Independent Commission Against Corruption (ICAC) Complaints Committee. In addition, he is an independent non-executive director of Hsin Chong Construction Group Limited, CC Land Holdings Limited, Wynn Macau, Limited, Sateri Holdings Limited, Chow Tai Fook Jewellery Group Limited and Shougang Concord Technology Holdings Ltd. Since May 2010, Mr. Lam has been appointed as an independent non-executive Director of the Company, and he is currently the member of the Audit Committee and Nomination Committee and the chairman of the Remuneration Committee of the Company.

### Directors and Organization (continued)

### INDEPENDENT NON-EXECUTIVE **DIRECTORS: (CONTINUED)**

### MR. LO YIU CHING, DANTES GBS, JP

Aged 67, graduated in London in 1970 and further obtained his Master of Science degree in civil engineering from the University of Hong Kong in 1980. He is a fellow of the Institution of Civil Engineers; a fellow of the Institution of Structural Engineers; a fellow of the Hong Kong Institution of Engineers and a member of the China Civil Engineering Society.

Mr. Lo had been engaged both in Hong Kong and overseas in the administration, planning, design and supervision of major capital works projects in civil and structural engineering, including multi-storey buildings, slope works, construction of roads and bridges, reclamations and port works and new town development. In 1970, Mr. Lo started his career with Ove Arup & Partners in London as a project engineer. He joined the Hong Kong Government in 1974 as an engineer and was promoted to director of Civil Engineering Department in 1999 and then director of Highways Department in 2000. In 2002, Mr. Lo was appointed the permanent secretary for the Environment, Transport and Works (Works). He retired from the civil service in 2006. Before his retirement, Mr. Lo was awarded the Gold Bauhinia Star (GBS) in recognition of his loyal and distinguished service to the Government and the Hong Kong Community. In particular, he had made valuable contribution in steering forward major public works projects and in promoting quality improvements in the construction industry.

Mr. Lo is a Justice of the Peace and had been a parttime senior consultant to the Hospital Authority on capital planning. He has been appointed as a distinguished adjunct professor in the Department of Civil Engineering, University of Hong Kong since 2003. Mr. Lo is also an adjunct professor in the Department of Civil and Structural Engineering, Hong Kong Polytechnic University. Since May 2010, Mr. Lo has been appointed as an independent non-executive Director of the Company, member of the Audit Committee, Remuneration Committee and Nomination Committee of the Company.

### **SENIOR MANAGEMENT STAFF:**

MS. FAN YI TING, Assistant President & Vice Chief Architect

Aged 42, graduated from the South China University Of Technology and attained a master of Architecture. Ms. Fan joined a subsidiary of COHL in 2000 and has been appointed General Manager of Planning and Design Center and Director of China Overseas Property Group Co., Ltd ("China Overseas Property Group") and Design Director of China Overseas Property Group (Northern China) from 2002. Ms. Fan was appointed as Assistant President and Vice Chief Architect of the Company in June 2011. She has 18 years' experience in planning and design management.

#### MR. XU AI GUO, Assistant President

Aged 49, graduated from Dongbei University of Finance and Economics and The University of the South Pacific of the USA, attained a Master of Business Administration. He joined China Overseas Property Co., Ltd. ("China Overseas Property") in 2002 and was appointed as Finance Division Assistant General Manager of China Overseas Property, Deputy Chief Accountant and Chief Accountant of China Overseas Property Co., Ltd. (Shanghai), Chief Accountant of China Overseas Property Co., Ltd. (Beijing), Chief Financial Officer of China Overseas Property Co., Ltd. (Beijing), Investment Management Division General Manager of China Overseas Property Group Co., Ltd., Director and Investment Management Division General Manager of China Overseas Property Group Co., Ltd. and Investment Management Division General Manager of the Company. He has 20 years' experience in corporate management and was appointed as Assistant President of the Company in April 2013.

## DIRECTORS' REPORT

The Directors present their annual report and the audited consolidated financial statements for the year ended 31 December 2013.

### PRINCIPAL ACTIVITIES

During the current year, the principal activities of the Group are property investment and development, property leasing and investment holding. Details of the activities of its principal subsidiaries and a joint venture are set out in note 47 and note 48 to the financial statements respectively.

An analysis of the Group's performance for the year by business and geographical segments is set out in note 6 to the financial statements.

### **RESULTS AND APPROPRIATIONS**

The results of the Group for the year ended 31 December 2013 are set out in the consolidated income statement on page 48.

The Board has recommended the payment of a final dividend of HK6.0 cents per ordinary share for the year ended 31 December 2013 with a total amount of approximately HK\$136,934,000.

### **SHARE CAPITAL**

Details of the movements during the year in the share capital of the Company are set out in note 32 to the financial statements.

#### **RESERVES**

Details of the movements in the reserves of the Group and the Company during the year are set out in consolidated statement of changes in equity and note 33 to the financial statements respectively.

### DISTRIBUTABLE RESERVE

Distributable reserve of the Company at 31 December 2013 was HK\$806,755,000 (2012: HK\$1,132,417,000).

### **DONATIONS**

During the year, the Group did not make any charitable and other donations (2012: HK\$139,000).

### PROPERTY, PLANT AND EQUIPMENT

Details of the movements in the property, plant and equipment of the Group and the Company are set out in note 16 to the financial statements.

### FIVE YEAR FINANCIAL SUMMARY

A summary of the results and of the assets and liabilities of the Group for the last five financial years is set out on page 142.

#### **MAJOR PROPERTIES**

Particulars of the major properties and property interests of the Group as at 31 December 2013 are set out on pages 143 to 149.

### PURCHASE, SALE OR REDEMPTION OF LISTED SECURITIES OF THE COMPANY

There was no purchase, sale or redemption of the Company's listed shares by the Company or any of its subsidiaries during the year ended 31 December 2013.

#### DIRECTORS

The Directors of the Company during the year and up to date of this report are as follows:

### **Non-executive Directors**

Mr. Hao Jian Min (Chairman of the Board)
Mr. Yung Kwok Kee, Billy (Vice Chairman of the Board)

### **Executive Directors**

Mr. Chen Bin (Chief Executive Officer)

Mr. Xiang Hong (Vice President)

Mr. Wang Man Kwan, Paul (Chief Financial Officer)

Mr. Yang Hai Song

### **DIRECTORS (CONTINUED)**

#### **Independent non-executive Directors**

Dr. Chung Shui Ming, Timpson

Mr. Lam Kin Fung, Jeffrey

Mr. Lo Yiu Ching, Dantes

The date of appointment of the above Directors are set out in the section headed "Directors and Organization" of this annual report.

In accordance with article 103 of the Company's articles of association, Mr. Yung Kwok Kee, Billy, Mr. Xiang Hong and Mr. Wang Man Kwan, Paul shall retire by rotation at the forthcoming annual general meeting and, being eligible, offer themselves for re-election.

The Company has received from each independent nonexecutive Director an annual confirmation of his independence pursuant to Rule 3.13 of the Listing Rules and the Company still considers such Directors to be independent.

Each Director (including non-executive Directors) is subject to retirement by rotation in accordance with the Company's articles of association.

### DIRECTORS AND ORGANIZATION

Brief biographical details of Directors and senior management as at the date of this report are set out on pages 33 to 35.

### **DIRECTORS' SERVICE CONTRACTS**

None of the Directors who are proposed for re-election at the forthcoming annual general meeting has a service contract with the Company which is not determinable within one year without payment of compensation, other than statutory compensation.

### **DIRECTORS' INTERESTS IN CONTRACTS**

No contracts of significance to which the Company or any of its subsidiaries was a party and in which a director of the Company had a material interest, whether directly or indirectly, subsisted at the end of the year or at any time during the year.

### DIRECTORS' INTEREST IN **COMPETING BUSINESS**

Pursuant to Rule 8.10 of the Listing Rules, as at the date of this report, the following Directors had declared interests in the following entities which compete or are likely to compete, either directly or indirectly, with the businesses of the Company:

Mr. Hao Jian Min, Chairman of the Board, is also the chairman, chief executive officer and executive director of COLI and a director of various subsidiaries of COLI and COHL. In addition, Mr. Hao is the vice chairman and general manager of COHL. Both COLI and COHL are engaged in construction, property development and related businesses.

Mr. Chen Bin, executive Director and Chief Executive Officer of the Company, is also acting as a director and assistant general manager of COHL.

# DIRECTORS' INTEREST IN COMPETING BUSINESS (CONTINUED)

The entities in which the Directors have declared interests are managed by separate boards of directors and management, which are accountable to their respective shareholders. Further, the Board includes three independent non-executive Directors and one non-executive Director (other than Mr. Hao Jian Min) whose views carry significant weight in the Board's decisions. The Audit Committee of the Company, which consists of three independent non-executive Directors, meets regularly to assist the Board in reviewing the financial performance, internal control and compliance systems of the Company and its subsidiaries. The Company is, therefore, capable of carrying on its businesses independently of, and at arm's length from, the businesses in which Directors have declared interests.

### **CONVERTIBLE BONDS**

In March 2012, the Group had successfully issued the Convertible Bonds, details of which are set out in note 30 to the financial statements.

### **GUARANTEED NOTES**

On 15 January 2014, the Company and the issuer (a wholly owned subsidiary of the Company) entered into a subscription agreement in relation to the issuance of the Guaranteed Notes with the joint lead managers. The Guaranteed Notes are guaranteed by the Company irrevocably and unconditionally. Details of which are set out in note 46 to the financial statements.

The net proceeds from the issuance of the Guaranteed Notes, after deducting the fees and other expenses in connection with the issuance of the Guaranteed Notes, amounted to approximately US\$393.4 million, which are used to repay and/or refinance the existing indebtedness of the Group, to finance new and existing projects and for general corporate purposes.

### SHARE OPTION SCHEME

At the annual general meeting of the Company held on 11 May 2005, the Company's shareholders approved the adoption of Option Scheme and the purposes of the Option Scheme are to attract and retain high-calibre personnel to provide them with the opportunity to acquire equity in the Company and to motivate them to high level of performance.

Unless otherwise terminated by the Board or the shareholders of the Company in general meeting in accordance with the terms of the Option Scheme, the Option Scheme shall be effective for a period of 10 years from 11 May 2005 (the "Scheme Period") and after which no further options will be granted but the provisions of the Option Scheme shall remain in full force and effect to the extent necessary to give effect to the exercise of any options granted prior thereto.

The Board may, at its absolute discretion, offer any eligible person options to subscribe for shares in the Company. Upon acceptance of the offer of an option, the grantee shall pay HK\$1.00 to the Company as a consideration for option granted. No options were granted since 11 May 2005.

The maximum number of shares that can be granted under the Option Scheme shall not in aggregate exceed 10% of the total number of shares in the Company in issue as at 11 May 2005 unless the Company obtains a further approval from its shareholders in general meeting for refreshing such 10% limit.

The exercise price per share under the Option Scheme shall be determined by the Board but shall be not less than the greatest of:

(a) the closing price of the shares as stated in the Stock Exchange's daily quotation sheet on the offer date, which must be a business day;

### **SHARE OPTION SCHEME (CONTINUED)**

- the average closing price of the shares as stated in the Stock Exchange's daily quotation sheet for the five business days immediately preceding the offer date; and
- the nominal value of the shares. (c)

In the event of a capitalization issue, rights issue, sub-division or consolidation of the shares or reduction of the capital of the Company whilst any option remains exercisable, the Company shall make such corresponding adjustments to the exercise price per share for the outstanding options.

### DIRECTORS' AND CHIEF EXECUTIVES' INTERESTS IN SECURITIES

As at 31 December 2013, the Directors and the chief executives of the Company had the following interests in the shares and underlying shares of the Company and its associated corporations (within the meaning of Part XV of the SFO), as recorded in the register maintained by the Company pursuant to Section 352 of the SFO, or as otherwise notified to the Company and the Stock Exchange pursuant to the Model Code.

### Long positions in shares of the Company

					Percentage of
					aggregate long
					position in
					shares to the
			Number of	Aggregate	issued share
		Nature of	ordinary	long	capital of the
Name of Director	Capacity	Interests	shares held	position	Company
					(Note 1)
Mr. Yung Kwok Kee, Billy	Beneficial owner Beneficiary of a trust	Personal Other	17,849,999 398,827,688	416,677,687	18.26%
	(Note 2)				
Dr. Chung Shui Ming, Timpson	Beneficial owner	Personal	363,250	363,250	0.02%

#### Notes:

- (1) The percentage is based on the total number of shares of the Company in issue as at 31 December 2013 (i.e. 2,282,239,894
- These shares are held by a trust for the benefit of Mr. Yung Kwok Kee, Billy and his family members.

### DIRECTORS' AND CHIEF EXECUTIVES' INTERESTS IN SECURITIES (CONTINUED)

Save as disclosed above, no interests and short positions were held or deemed or taken to be held under Part XV of the SFO by any Director or chief executive of the Company or their respective associates in the shares and underlying shares of the Company or any of its associated corporations (within the meaning of Part XV of the SFO) which were required to be notified to the Company and the Stock Exchange pursuant to Part XV of the SFO or pursuant to the Model Code or which are required pursuant to Section 352 of the SFO to be entered in the register referred to therein. Nor any of the Directors and chief executive of the Company (including their spouses and children under the age of 18) had, as at 31 December 2013, any interest in, or had been granted any right to subscribe for the shares and options of the Company and its associated corporations (within the meaning of Part XV of the SFO), or had exercised any such rights.

### SUBSTANTIAL SHAREHOLDERS' INTERESTS IN SECURITIES

As at 31 December 2013, the following persons (other than Directors or the chief executive of the Company) were interested in the shares and underlying shares of the Company as recorded in the register maintained by the Company pursuant to Section 336 of the SFO:

					Percentage of
					aggregate long
					position in
					shares to the
			Number of	Aggregate	issued share
Name of substantial		Nature of	ordinary	long	capital of the
shareholder	Capacity	interests	shares held	position	Company (Note 1)
China State Construction	Interest of controlled	Interest in	866,700,549	866,700,549	37.98%
Engineering Corporation	corporation	controlled	000,700,547	000,700,547	31.7070
("CSCEC")	(Note 2)	corporation			
Diamond Key Enterprises	Beneficial owner	Beneficial	225,894,069	225,894,069	9.90%
Inc. ("Diamond Key")	(Note 3)				
On Fat Profits Corporation	Beneficial owner	Beneficial	156,698,369	156,698,369	6.87%
("On Fat")	(Note 3)				
UBS TC (Jersey) Ltd.	Trustees of trusts	Other	398,827,688	398,827,688	17.48%
("UBS TC")	(Note 3)				
Mr. Wang Tao Guang	Beneficial owner	Beneficial	225,883,774	225,883,774	9.90%

### SUBSTANTIAL SHAREHOLDERS' **INTERESTS IN SECURITIES** (CONTINUED)

Notes:

- (1) The percentage is based on the total number of shares of the Company in issue as at 31 December 2013 (i.e. 2,282,239,894 shares).
- (2) CSCEC is interested in 866,700,549 shares which comprises of 833,531,049 shares held by Star Amuse Limited ("Star Amuse") and 33,169,500 shares held by Chung Hoi Finance Limited ("Chung Hoi"). Star Amuse is a wholly-owned subsidiary of Big Crown Limited ("Big Crown"). Big Crown and Chung Hoi are wholly-owned subsidiaries of COLI which in turn is a non-wholly owned subsidiary of COHL. COHL is a subsidiary of CSCECL which in turn is a non-wholly owned subsidiary of CSCEC.
- (3) 398,827,688 shares held by UBS TC (including 225,894,069 shares and 156,698,369 shares held by Diamond Key and On Fat respectively) are disclosed in the section headed "Directors' and Chief Executives' Interests in Securities" above as being held under a trust with Mr. Yung Kwok Kee, Billy and his family members as the beneficiaries. None of the Directors are directors or employees of On Fat and Diamond Key.

Save as disclosed above, the Company had not been notified by any other person (other than Directors or the chief executive of the Company) who had an interest in the shares and underlying shares of the Company as recorded in the register required to be kept by the Company pursuant to Section 336 of the SFO as at 31 December 2013.

### **CONTINUING CONNECTED** TRANSACTIONS ENTERED INTO BY THE GROUP

(1) CSCECL Group Engagement Agreement with CSCECL

> On 29 March 2011, the Company and CSCECL entered into the CSCECL Group Engagement Agreement, whereby the Company and its subsidiaries may engage the CSCECL Group as construction contractor in the PRC upon successful tender for a term of three years commencing from 1 June 2011 and ending on 31 May 2014 provided that the total contract sum that may be awarded by the Group to the CSCECL Group for the period between 1 June 2011 and 31 December 2011 shall not exceed HK\$850,000,000, for each of the two years ending 31 December 2013 shall not exceed HK\$850,000,000, and for the period between 1 January 2014 and 31 May 2014 shall not exceed HK\$800,000,000.

> CSCECL is an intermediate holding company of COLI, a controlling shareholder of the Company. Accordingly, CSCECL is a connected person of the Company by virtue of it being an associate of COLI. The transactions contemplated under the CSCECL Group Engagement Agreement constitute continuing connected transactions of the Company under Chapter 14A of the Listing Rules.

# CONTINUING CONNECTED TRANSACTIONS ENTERED INTO BY THE GROUP (CONTINUED)

### (2) Trademark Licence Agreement with COLI

On 6 April 2011, the Company and COLI entered into the Trademark Licence Agreement, pursuant to which COLI grants the Company a non-exclusive licence to use the trademark "中海地產" in the PRC for a term commencing from 6 April 2011 and ending on 31 March 2014. The royalty payable in arrears by the Company under the Trademark Licence Agreement is one per cent of the Group's audited annual turnover for each financial year ending on 31 December 2011, 2012 and 2013 respectively provided that the royalty payable for each of the 12-month period between 1 April 2012 and 31 March 2014 shall not exceed HK\$100 million.

COLI is a controlling shareholder of the Company and therefore a connected person of the Company under Chapter 14A of the Listing Rules. Accordingly, the entering into the Trademark Licence Agreement constitutes a continuing connected transaction of the Company.

(3) Property Lease Agreements with 北京中海豪峰地產開發有限公司 (Beijing Zhong Hai Hao Feng Real Estate Development Co., Ltd.\*) and 北京嘉益德房地產開發有限公司 (Beijing Jia Yi De Real Estate Development Co., Ltd.\*) (collectively, referred to as the "Tenants")

On 2 August 2011, 北京中京藝苑房地產開發有限責任公司 (Beijing Zhong Jing Yi Yuan Real Estate Development Company Limited\*), a subsidiary of the Company, entered into the following Property Lease Agreements with the Tenants respectively and the principal terms of the agreements are set out below:

	Area of			
Address of premises	premises	Use	Annual Rent and Cap	Lease Term
22nd Floor, China Overseas International Center, No. 28 Pinganlixi Avenue, Xicheng District, Beijing	2,355.22 sq.m.	Office	RMB8.31 million or RMB692,435 per month. The rent is payable quarterly.	1 August 2011 to 31 July 2014
Units 01, 02, 03 & 09, 23rd Floor, China Overseas International Center, No. 28 Pinganlixi Avenue, Xicheng District, Beijing	1,181.2 sq.m.	Office	RMB4.167 million or RMB347,273 per month. The rent is payable quarterly.	1 August 2011 to 31 July 2014
			Annual Cap: RMB12.477 million.	

Since the Tenants are subsidiaries of COLI, a controlling shareholder of the Company, the Tenants are connected persons of the Company under Chapter 14A of the Listing Rules. Accordingly, the entering into the Property Lease Agreements constitutes a continuing connected transaction of the Company.

### **CONTINUING CONNECTED** TRANSACTIONS ENTERED INTO BY THE GROUP (CONTINUED)

(4) Framework Agreement with 中海物業管理有 限公司 (China Overseas Property Management Co., Ltd.\*) ("COPM")

> On 3 August 2011, the Company and COPM (a subsidiary of COLI) entered into the Framework Agreement, whereby the Company and its subsidiaries may engage COPM group as property manager in the PRC upon successful tender for a term of three years commencing from 3 August 2011 and ending on 31 July 2014 provided that the total management fee payable under the Framework Agreement for the period from 3 August 2011 to 31 July 2012 and for each of the 12-month period between 1 August 2012 and 31 July 2014 shall not exceed RMB25.2 million, RMB33.6 million and RMB33.0 million respectively.

> COPM is one of the subsidiaries of COLI, a controlling shareholder of the Company, COPM is a connected person of the Company under Chapter 14A of the Listing Rules. Accordingly, the entering into the Framework Agreement constitutes a continuing connected transaction of the Company.

English or Chinese translation, as the case may be, is for identification only.

### **REVIEW BY AUDIT COMMITTEE MEMBERS AND AUDITOR**

The independent non-executive Directors have reviewed the above continuing connected transactions during the year and confirmed that the transactions were entered into:

- in the ordinary and usual course of business of (1) the Company;
- (2) on normal commercial terms and no less favourable than those available to or from independent third parties; and
- in accordance with the relevant agreement (3) governing them on terms that are fair and reasonable and in the interests of the shareholders of the Company as a whole.

The Company's auditor was engaged to report on the Group's continuing connected transactions in accordance with Hong Kong Standard on Assurance Engagements 3000 "Assurance Engagements Other Than Audits or Reviews of Historical Financial Information" and with reference to Practice Note 740 "Auditor's Letter on Continuing Connected Transactions under the Hong Kong Listing Rules" issued by the Hong Kong Institute of Certified Public Accountants. The auditor has issued an unqualified letter containing the findings and conclusions in respect of the continuing connected transactions disclosed by the Group in pages 41 to 43 of the annual report in accordance with Rule 14A.38 of the Listing Rules. A copy of the auditor's letter has been provided by the Company to the Stock Exchange.

The Company has complied with the requirements set out in Chapter 14A of the Listing Rules.

# INTEREST IN CONTRACTS OF SIGNIFICANCE

The transactions set out in paragraphs (1), (2) and (4) of the section "Continuing Connected Transactions Entered Into By The Group" above are considered contracts of significance under paragraph 16 of Appendix 16 of the Listing Rules.

# DISCLOSURE PURSUANT TO RULE 13.21 OF THE LISTING RULES

On 15 March 2012, the Company entered into a letter of credit facility agreement (the "Letter of Credit Facility Agreement") in relation to the standby letter of credit issued to the trustee in an amount up to HK\$2,235,000,000 as part of the credit-enhancement or guarantee arrangement for the Convertible Bonds. Subject to certain exceptions, the standby letter of credit shall expire on the date falling three years and thirty days after 21 March 2012.

The Letter of Credit Facility Agreement includes, inter alia, covenants to the effect that COLI shall beneficially own not less than 30% of the issued share capital of the Company. A breach of such covenants will constitute an event of default under the Letter of Credit Facility Agreement.

On 23 January 2014, the Company entered into a trust deed in relation to the issuance of the Guaranteed Notes. Under the trust deed, the holders of the Notes shall have the right, at their option, to require the Company to redeem all, or some only, of their Notes at their principal amount together with accrued interest following the occurrence of several events which include that COLI ceases to hold at least 30% of the voting rights of the issued share capital of the Company.

As at the date of this annual report, COLI owns approximately 37.98% of the entire issued share capital of the Company.

# ARRANGEMENT TO PURCHASE SHARES OR DEBENTURES

Save as disclosed above, at no time during the year was the Company or any of its subsidiaries a party to any arrangements to enable the directors of the Company to acquire benefits by means of the acquisition of shares in, or debentures of, the Company or any other body corporate.

### MAJOR SUPPLIERS AND CUSTOMERS

During the year ended 31 December 2013, sales to the Group's five largest customers together represented less than 30% of the Group's total turnover and purchases from the Group's five largest suppliers together represented less than 30% of the Group's total purchases.

### SUFFICIENCY OF PUBLIC FLOAT

As at the date of this annual report, based on public information available to the Company and to the best knowledge of the Directors, the Company maintained sufficient public float, being no less than 25% of the issued share capital of the Company as required under the Listing Rules.

### **AUDITOR**

The consolidated financial statements for the year ended 31 December 2013 have been audited by BDO Limited who will retire and, being eligible, offer themselves for reappointment at the forthcoming annual general meeting of the Company.

On behalf of the Board

#### Hao Jian Min

Chairman and Non-executive Director

Hong Kong, 28 February 2014

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### Independent Auditor's Report



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香港干諾道中111號 永安中心25樓

# To the shareholders of China Overseas Grand Oceans Group Limited 中國海外宏洋集團有限公司

(incorporated in Hong Kong with limited liability)

We have audited the consolidated financial statements of China Overseas Grand Oceans Group Limited ("the Company") and its subsidiaries (together "the Group") set out on pages 48 to 141, which comprise the consolidated and company statements of financial position as at 31 December 2013, and the consolidated income statement, the consolidated statement of comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

# DIRECTORS' RESPONSIBILITY FOR THE CONSOLIDATED FINANCIAL STATEMENTS

The directors of the Company are responsible for the preparation of consolidated financial statements that give a true and fair view in accordance with Hong Kong Financial Reporting Standards issued by the Hong Kong Institute of Certified Public Accountants and the Hong Kong Companies Ordinance, and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### **AUDITOR'S RESPONSIBILITY**

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. This report is made solely to you, as a body, in accordance with Section 141 of the Hong Kong Companies Ordinance, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

We conducted our audit in accordance with Hong Kong Standards on Auditing issued by the Hong Kong Institute of Certified Public Accountants. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

Independent Auditor's Report (continued)

**AUDITOR'S RESPONSIBILITY (CONTINUED)** 

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the

consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In

making those risk assessments, the auditor considers internal control relevant to the entity's preparation of

consolidated financial statements that give a true and fair view in order to design audit procedures that are appropriate

in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal

control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of

accounting estimates made by the directors, as well as evaluating the overall presentation of the consolidated financial

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit

**OPINION** 

In our opinion, the consolidated financial statements give a true and fair view of the state of affairs of the Company

and of the Group as at 31 December 2013 and of the Group's profit and cash flows for the year then ended in accordance with Hong Kong Financial Reporting Standards and have been properly prepared in accordance with

the Hong Kong Companies Ordinance.

**BDO** Limited

Certified Public Accountants

Chiu Wing Cheung Ringo

Practising Certificate no. P04434

Hong Kong, 28 February 2014

**BDO Limited** 

香港立信德豪會計師事務所有限公司

### Consolidated Income Statement

	Notes	2013 HK\$'000	2012 HK\$'000
	110103	11114 000	ΠΙΚΦ 000
Revenue	5	15,905,893	9,716,902
Cost of sales and services provided		(10,653,416)	(5,778,733)
Gross profit		5,252,477	3,938,169
Other income	7	90,668	54,478
Distribution and selling expenses		(254,960)	(213,194)
Administrative expenses		(417,498)	(351,258)
Other operating expenses		(650)	(1,209)
Other gains/(losses)			
Fair value gain on reclassification of inventories of properties			
to investment properties	15(a)	109,238	_
Fair value gain on investment properties	15	366,386	364,280
Impairment loss on assets, net		,	(26,906)
Gain on disposal of subsidiaries and a joint venture	36	_	45,607
Gain on disposal of an investment property		28	
Operating profit		5,145,689	3,809,967
Finance costs	9	(19,480)	(8,590)
Share of result of a joint venture		17,588	8,884
<u> </u>		,	
Profit before income tax	8	5,143,797	3,810,261
Income tax expense	10	(1,761,144)	(1,324,622)
Profit for the year		3,382,653	2,485,639
Profit for the year attributable to:			
Owners of the Company	11	3,136,038	2,400,718
Non-controlling interests	11	246,615	84,921
		210,013	01,521
		3,382,653	2,485,639
		HK Cents	HK Cents
Earnings per share	13		
Basic		137.4	105.2
Diluted		123.6	97.2

### Consolidated Statement of Comprehensive Income

	Notes	2013 HK\$'000	2012 HK\$'000
Profit for the year		3,382,653	2,485,639
Other comprehensive income			
Items that may be reclassified subsequently to profit or loss			
Exchange difference arising from translation of overseas			
operations			
— subsidiaries		475,425	55,553
— a joint venture		2,751	23
		478,176	55,576
Reclassification from assets revaluation reserve to profit or loss			
upon sales of inventories of properties		_	(62,505)
Tax effect		_	27,180
			<u> </u>
		-	(35,325)
Items that will not be reclassified to profit or loss			
Fair value adjustment upon transfer of owner-occupied			
properties to investment properties	31	_	_
Tax effect	31	-	9,549
		_	9,549
Other comprehensive income for the year, net of tax		478,176	29,800
Total comprehensive income for the year		3,860,829	2,515,439
Total comprehensive income attributable to:			
Owners of the Company		3,589,645	2,429,241
Non-controlling interests		271,184	86,198
		3,860,829	2,515,439

### Consolidated Statement of Financial Position

As at 31 December 2013

		2013	2012
	Notes	HK\$'000	HK\$'000
Non-current assets			
Investment properties	15	3,012,622	2,248,932
Property, plant and equipment	16	49,296	47,177
Prepaid lease rental on land	17	5,400	5,479
Goodwill	18	,	_
Other intangible assets	19	28,356	32,277
Interest in a joint venture	21	99,577	79,238
Deferred tax assets	31	226,387	271,314
		3,421,638	2,684,417
Current assets			
Inventories of properties	22	23,204,257	17,522,426
Other inventories	23	806	963
Trade and other receivables, prepayments and deposits	24	7,034,976	2,792,833
Prepaid lease rental on land	17	179	174
Amount due from a joint venture	26	_	45,632
Amounts due from non-controlling interests	26	40,295	20,538
Tax prepaid		30,312	74,343
Restricted cash and deposits	27	2,073,651	1,821,131
Cash and bank balances	27	7,195,114	5,982,086
		39,579,590	28,260,126
Current liabilities			
Trade and other payables	28	5,486,261	4,034,650
Sales deposits received		6,476,582	7,060,789
Amounts due to non-controlling interests	26	849,064	799,119
Taxation liabilities		1,935,527	1,841,868
Borrowings	29	2,961,185	2,052,536
		17,708,619	15,788,962
Net current assets		21,870,971	12,471,164
Total assets less current liabilities		25,292,609	15,155,581

### $Consolidated\ Statement\ of\ Financial\ Position\ (continued)$

As at 31 December 2013

		2013	2012
	Notes	HK\$'000	HK\$'000
Non-current liabilities			
Borrowings	29	9,981,497	3,454,443
Convertible bonds	30	1,731,858	1,650,543
Deferred tax liabilities	31	1,307,590	1,441,497
		13,020,945	6,546,483
Net assets		12,271,664	8,609,098
Capital and reserves			
Share capital	32	22,822	22,822
Other reserves	33	4,149,799	3,478,853
Retained profits	33	6,995,269	4,327,616
Proposed dividend	12	136,934	136,934
Equity attributable to owners of the Company		11,304,824	7,966,225
Non-controlling interests	34	966,840	642,873
Total equity		12,271,664	8,609,098

Chen Bin Director

Wang Man Kwan, Paul Director

### Statement of Financial Position

As at 31 December 2013

	Notes	2013 HK\$'000	2012 HK\$'000
Non-aument accepts			
Non-current assets Property, plant and equipment	16	3,374	3,969
Interests in subsidiaries	20	1,944,077	1,944,077
- Storidaries	20	1,744,077	1,,,,,,,,,
		1,947,451	1,948,046
Current assets			
Other receivables, prepayments and deposits	24	31	1,304
Amounts due from subsidiaries	25	11,442,980	5,989,418
Cash and bank balances	27	18,994	336,906
		11,462,005	6,327,628
Current liabilities			
Other payables and accruals	28	56,579	11,167
Amount due to a subsidiary	25	2,238,114	2,354,635
Borrowings	29	570,000	425,000
		2,864,693	2,790,802
Net current assets		8,597,312	3,536,826
Total assets less current liabilities		10,544,763	5,484,872
Non-current liabilities			
Borrowings	29	7,593,990	2,208,437
Net assets		2,950,773	3,276,435
Capital and reserves			
Share capital	32	22,822	22,822
Other reserves	33	2,121,196	2,121,196
Retained profits	33	669,821	995,483
Proposed dividend	12	136,934	136,934
Total equity		2,950,773	3,276,435

Chen Bin
Director

Wang Man Kwan, Paul

Director

### Consolidated Statement of Changes in Equity

				Attribut	table to owner	s of the Compar	ny					
	Share capital HK\$'000	Share premium* HK\$'000	Capital redemption reserve* HK\$'000	Convertible bonds equity reserve* HK\$'000	Translation reserve* HK\$'000	Assets revaluation reserve* HK\$'000	Statutory reserve* HK\$'000	Other reserve* HK\$'000	Retained profits HK\$'000	Total HK\$'000	Non- controlling interests HK\$'000	Total equity HK\$'000
At 1 January 2012	15,215	1,914,012	44,822	-	356,412	59,669	306,970	154,345	2,294,562	5,146,007	286,023	5,432,030
Net profit for the year	-	-	-	-	-	-	-	-	2,400,718	2,400,718	84,921	2,485,639
Exchange difference arising from												
translation of overseas operations												
— subsidiaries	-	-	-	-	54,276	-	-	-	-	54,276	1,277	55,553
— a joint venture	_	_	-	-	23	-	_	-	_	23	-	23
Reclassification from assets revaluation reserve to profit or loss upon sales of												
inventories of properties	-	_	_	_	_	(35,325)	_	_	_	(35,325)	_	(35,325)
Adjustment of tax effect on fair value												
adjustment arising from transfer of												
owner-occupied properties to						0.540				0.540		0.540
investment properties (note 31)	_		_			9,549				9,549		9,549
Total comprehensive income for the year	_	-	_	_	54,299	(25,776)	-	-	2,400,718	2,429,241	86,198	2,515,439
Transfer to PRC statutory reserve	-	-	-	-	-	-	40,543	-	(40,543)	-	-	-
2011 Final dividend paid (note 12(b))	_	_	_	_	_	_	_	_	(76,075)	(76,075)	_	(76,075)
2012 Interim dividend declared (note 12(a))	_	_	_	_	_	_	_	_	(114,112)	(114,112)	_	(114,112)
Issue of Convertible Bonds (note 30)	_	_	_	581,196	_	_	_	_	-	581,196	_	581,196
Bonus Share Issue 2012 (note 32)	7,607	(7,607)	_	-	_	_	_	_	_	_	_	-
Share issue expenses (note 32)		(32)	_	-	_	_	_	-	_	(32)	_	(32)
Disposal of subsidiaries and a joint venture (note 36)	_	_	_	_	_	_	_	_	_	_	(2,010)	(2,010)
Contributions from non-controlling interests	_	-	-			-	-	-	_	_	272,662	272,662
Transactions with owners	7,607	(7,639)	-	581,196	-	-	-	-	(190,187)	390,977	270,652	661,629
At 31 December 2012 and 1 January 2013	22,822	1,906,373	44,822	581,196	410,711	33,893	347,513	154,345	4,464,550	7,966,225	642,873	8,609,098
Net profit for the year Exchange difference arising from	-								3,136,038	3,136,038	246,615	3,382,653
translation of overseas operations												
— subsidiaries	-				450,856					450,856	24,569	475,425
— a joint venture	-									2,751		2,751
Total comprehensive income for the year	-				453,607				3,136,038	3,589,645	271,184	3,860,829
Transfer to PRC statutory reserve	_						219,483		(219,483)			
Reclassification from assets revaluation												
reserve to retained profits upon disposal of an investment property	-					(2,144)			2,144			
2012 Final dividend poid (page 12/L)									(136,934)	(136,934)		(126.024)
2012 Final dividend paid (note 12(b)) 2013 Interim dividend declared (note 12(a))									(136,934)	(136,934)		(136,934)
Dividends paid to non-controlling interests									(114,112)	(114,112)	(26,305)	(26,305)
Contributions from non-controlling interests											79,088	79,088
									//			
Transactions with owners									(251,046)	(251,046)	52,783	(198,263)
At 31 December 2013	22,822	1,906,373	44,822	581,196	864,318		566,996	154,345	7,132,203	11,304,824	966,840	12,271,664

The total of these equity accounts as at the reporting date represents "other reserves" in the consolidated statement of financial position

### Consolidated Statement of Cash Flows

	Notes	2013 HK\$'000	2012 HK\$'000
	Notes	11K\$ 000	11K\$ 000
Operating activities			
Profit before income tax		5,143,797	3,810,261
Adjustments for:			
Share of result of a joint venture		(17,588)	(8,884)
Fair value gain on reclassification of inventories of properties			
to investment properties		(109,238)	_
Fair value gain on investment properties		(366,386)	(364,280)
Gain on disposal of subsidiaries and a joint venture		-	(45,607)
Gain on disposal of an investment property		(28)	-
Gain on disposal of property, plant and equipment		(59)	_
Depreciation and amortization		16,623	11,807
Impairment losses on assets, net		-	26,906
Write-off of property, plant and equipment		9	901
Interest income		(81,018)	(48,902)
Finance costs		19,480	8,590
Exchange difference		(15,681)	(6,507)
Operating cash flows before movements in working capital		4,589,911	3,384,285
Increase in inventories of properties		(4,638,645)	(4,874,348)
Decrease/(Increase) in other inventories		184	(84)
Increase in trade and other receivables, prepayments and deposits		(4,122,882)	(842,460)
Decrease in amount due from a joint venture		46,346	3,686
Increase in amounts due from non-controlling interests		(18,824)	(13,088)
Increase in trade and other payables		1,307,030	1,944,052
(Decrease)/Increase in sales deposits received		(792,978)	3,262,315
Cash (used in)/generated from operations		(3,629,858)	2,864,358
Income taxes paid		(1,801,843)	(1,596,999)
Net cash (used in)/generated from operating activities		(5,431,701)	1,267,359
Investing activities			
Proceeds from disposal of subsidiaries and a joint venture	36		39,998
Proceeds from disposal of an investment property	30	5,047	=
Proceeds from disposal of property, plant and equipment		59	_
Interest received		81,493	48,435
Purchase of property, plant and equipment		(12,394)	(17,613)
Settlement of outstanding consideration for acquisition			,
of a subsidiary			(78,327)
Increase in restricted cash and deposits		(192,555)	(1,012,185)
Increase in short-term time deposits with maturity beyond three			(,, =,-50)
months but within one year		(100,208)	-
		(210-10)	/4.040.50=
Net cash used in investing activities		(218,558)	(1,019,692)

### $Consolidated\ Statement\ of\ Cash\ Flows\ (continued)$

		2013	2012
	Notes	HK\$'000	HK\$'000
Financing activities			
New bank borrowings	29	10,178,693	2,417,934
Repayment of bank borrowings and other loan	29	(2,853,335)	(912,328)
Issue of convertible bonds	30	_	2,139,614
Dividends paid		(251,046)	(190,187)
Dividends paid to non-controlling interests		(26,305)	
Finance costs paid		(583,892)	(252,998)
Share issue expenses	32	_	(32)
Contributions from non-controlling interests		79,088	272,662
Increase in amounts due to non-controlling interests		24,556	225,179
Net cash generated from financing activities		6,567,759	3,699,844
Net increase in cash and cash equivalents		917,500	3,947,511
Cash and cash equivalents at 1 January		5,982,086	2,021,223
Effect of foreign exchange rate changes on cash and			
cash equivalents		193,776	13,352
Cash and cash equivalents at 31 December		7,093,362	5,982,086
Analysis of balances of cash and cash equivalents			
Cash and bank balances as stated in the consolidated statemen	t		
of financial position		7,195,114	5,982,086
Less: Short-term time deposits with maturity beyond three		7,193,114	3,962,080
	27( )	(101.550)	
months but within one year	27(c)	(101,752)	
Cash and cash equivalents at 31 December		7,093,362	5,982,086

### Notes to the Financial Statements

### 1. GENERAL INFORMATION

China Overseas Grand Oceans Group Limited (the "Company") is a limited liability company incorporated in the Hong Kong Special Administrative Region ("Hong Kong"), the People's Republic of China (the "PRC") and its shares are listed on The Stock Exchange of Hong Kong Limited (the "Stock Exchange"). The address of the Company's registered office and principal place of business is Unit 6703, Level 67, International Commerce Centre, 1 Austin Road West, Kowloon, Hong Kong.

The principal activities of the Company and its subsidiaries (collectively, the "Group") mainly comprise property investment and development, property leasing and investment holding. The Group's business activities are principally carried out in certain regions in the PRC such as Beijing, Ganzhou, Hefei, Hohhot-Inner Mongolia, Jilin, Lanzhou, Nanning and Yinchuan.

The Company is an associated company of China Overseas Land & Investment Limited ("COLI"). COLI is a company incorporated in Hong Kong with limited liability and its shares are listed on the Stock Exchange and its ultimate holding company is China State Construction Engineering Corporation ("CSCEC"), an entity established in the PRC.

The financial statements on pages 48 to 141 have been prepared in accordance with Hong Kong Financial Reporting Standards ("HKFRSs") (including all applicable Hong Kong Financial Reporting Standards, Hong Kong Accounting Standards and Interpretations) issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA") and the Hong Kong Companies Ordinance. In addition, the financial statements include the applicable disclosures required by the Rules Governing the Listing of Securities on the Stock Exchange (the "Listing Rules").

The financial statements for the year ended 31 December 2013 were approved for issue by the board of directors (the "Board") on 28 February 2014.

### 2. ADOPTION OF NEW OR REVISED HKFRSs

HKFRSs (Amendments)

### 2.1 Adoption of new or revised HKFRSs — effective 1 January 2013

In the current year, the Group has applied for the first time the following new standards, amendments and interpretations issued by the HKICPA, which are relevant to and effective for the Group's financial statements for the annual period beginning on 1 January 2013:

Annual Improvements 2009-2011 Cycle

HKFRSs (Amendments)

Annual Improvements 2010–2012 Cycle

Amendments to HKAS 1 (Revised)

Amendments to HKFRS 7

Offsetting Financial Assets and Financial Liabilities

HKFRS 10

Consolidated Financial Statements

HKFRS 11

Joint Arrangements

HKFRS 12

Disclosure of Interests in Other Entities

HKFRS 13

Fair Value Measurement

HKFRS 13 Fair Value Measurement
HKAS 27 (2011) Separate Financial Statements

HKAS 28 (2011) Investments in Associates and Joint Ventures

#### 2. ADOPTION OF NEW OR REVISED HKFRSs (CONTINUED)

### 2.1 Adoption of new or revised HKFRSs — effective 1 January 2013 (Continued)

HKFRSs (Amendments) Annual Improvements 2009–2011 Cycle

HKAS 1 has been amended to clarify that an opening statement of financial position is required only when a retrospective application of an accounting policy, a retrospective restatement or reclassification has a material effect on the information presented in the opening position. Further, this opening statement of financial position does not have to be accompanied by comparative information in the related notes. This is consistent with the Group's existing accounting policy.

HKFRSs (Amendments) Annual Improvements 2010–2012 Cycle

The Basis of Conclusions for HKFRS 13 Fair Value Measurement was amended to clarify that short-term receivables and payables with no stated interest rate can be measured at their invoice amounts without discounting, if the effect of discounting is immaterial. This is consistent with the Group's existing accounting policy.

Amendments to HKAS 1 (Revised) Presentation of Items of Other Comprehensive Income

The amendments to HKAS 1 (Revised) require the Group to separate items presented in other comprehensive income into those that may be reclassified to profit and loss in the future and those that may not. Tax on items of other comprehensive income is allocated and disclosed on the same basis.

The Group has adopted the amendments retrospectively for the financial year ended 31 December 2013. Items of other comprehensive income that may and may not be reclassified to profit and loss in the future have been presented separately in the consolidated statement of comprehensive income. The comparative information has been restated to comply with the amendments. As the amendments affect presentation only, there are no effects on the Group's financial position or performance.

Amendments to HKFRS 7 Offsetting Financial Assets and Financial Liabilities

HKFRS 7 is amended to introduce disclosures for all recognized financial instruments that are set off under HKAS 32 and those that are subject to an enforceable master netting agreement or similar arrangement, irrespective of whether they are set off under HKAS 32.

The adoption of the amendments has no impact on these financial statements as the Group has not offset financial instruments, nor has it entered into a master netting agreement or a similar arrangement.

### 2. ADOPTION OF NEW OR REVISED HKFRSs (CONTINUED)

### 2.1 Adoption of new or revised HKFRSs — effective 1 January 2013 (Continued)

HKFRS 10 Consolidated Financial Statements

HKFRS 10 introduces a single control model for consolidation of all investee entities. An investor has control when it has power over the investee (whether or not that power is used in practice), exposure or rights to variable returns from the investee and the ability to use the power over the investee to affect those returns. HKFRS 10 contains extensive guidance on the assessment of control. For example, the standard introduces the concept of "de facto" control where an investor can control an investee while holding less than 50% of the investee's voting rights in circumstances where its voting interest is of sufficiently dominant size relative to the size and dispersion of those of other individual shareholders to give it power over the investee. Potential voting rights are considered in the analysis of control only when these are substantive, i.e. the holder has the practical ability to exercise them.

The standard explicitly requires an assessment of whether an investor with decision making rights is acting as principal or agent and also whether other parties with decision making rights are acting as agents of the investor. An agent is engaged to act on behalf of and for the benefit of another party and therefore does not control the investee when it exercises its decision making authority. The accounting requirements in HKAS 27 (2008) on other consolidation related matters are carried forward unchanged. The Group has changed its accounting policy in determining whether it has control of an investee and therefore is required to consolidate that interest (note 3.3).

The adoption of HKFRS 10 does not have any material impact on the Group's financial position or performance.

#### HKFRS 11 Joint Arrangements

Joint arrangements are classified as either joint operations or joint ventures. Where the Group has rights to the assets and obligations for the liabilities of the joint arrangement, it is regarded as a joint operator and will recognize its interests in the assets, liabilities, income and expenses arising from the joint arrangement. Where the Group has rights to the net assets of the joint arrangement as a whole, it is regarded as having an interest in a joint venture and will apply the equity method of accounting, unless it is classified as held for sale (or included in a disposal group that is classified as held for sale). HKFRS 11 does not allow proportionate consolidation of a joint venture arrangement. In an arrangement structured through a separate vehicle, all relevant facts and circumstances should be considered to determine whether the parties to the arrangement have rights to the net assets of the arrangement. Previously, the existence of a separate legal entity was the key factor in determining the existence of a jointly controlled entity under HKAS 31. The Group has changed its accounting policy for joint arrangements (see note 3.4).

#### 2. ADOPTION OF NEW OR REVISED HKFRSs (CONTINUED)

### 2.1 Adoption of new or revised HKFRSs — effective 1 January 2013 (Continued)

HKFRS 11 Joint Arrangements (Continued)

The Group has assessed its investment in 上海金鶴數碼科技發展有限公司 ("Shanghai Jinhe"), previously classified as a jointly controlled entity under HKAS 31 Interest in Joint Ventures and accounted for using equity method, and determined that it is to be classified as a joint venture under HKFRS 11 and continued to be accounted for using the equity method.

The reclassification does not have any material impact of the Group's financial position or performance as the investment continues to be accounted for using equity method.

### HKFRS 12 Disclosure of Interests in Other Entities

HKFRS 12 integrates and makes consistent the disclosures requirements about interests in subsidiaries, associates and joint arrangements. It also introduces new disclosure requirements, including those related to unconsolidated structured entities. The general objective of the standard is to enable users of financial statements to evaluate the nature and risks of a reporting entity's interests in other entities and the effects of those interests on the reporting entity's financial statements.

HKFRS 12 disclosures are provided in notes 20, 21 and 34. As the new standard affects only disclosure, there is no effect on the Group's financial position and performance.

#### HKFRS 13 Fair Value Measurement

HKFRS 13 provides a single source of guidance on how to measure fair value when it is required or permitted by other standards. The standard applies to both financial and non-financial items measured at fair value and introduces a fair value measurement hierarchy. The definitions of the three levels in this measurement hierarchy are generally consistent with HKFRS 7 Financial Instruments: Disclosures. HKFRS 13 defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date (i.e. an exit price). The standard removes the requirement to use bid and ask prices for financial assets and liabilities quoted in an active market. Rather the price within the bid-ask spread that is most representative of fair value in the circumstances should be used. It also contains extensive disclosure requirements to allow users of the financial statements to assess the methods and inputs used in measuring fair values and the effects of fair value measurements on the financial statements. HKFRS 13 is applied prospectively.

HKFRS 13 did not materially affect any fair value measurements of the Group's assets and liabilities and therefore has no effect on the Group's financial position and performance. The standard requires additional disclosures about fair value measurements and these are included in notes 15 and 44. Comparative disclosures have not been presented in accordance with the transitional provisions of the standard.

### 2. ADOPTION OF NEW OR REVISED HKFRSs (CONTINUED)

### 2.2 New or revised HKFRSs that have been issued but not yet effective

The following new or revised HKFRSs, potentially relevant to the Group's financial statements, have been issued, but are not yet effective and have not been early adopted by the Group.

Amendments to HKAS 32 Offsetting Financial Assets and Financial Liabilities<sup>1</sup>

HKFRS 9 Financial Instruments
Amendments to HKFRS 9, HKFRS 7 Hedge Accounting

and HKAS 39

Amendments to HKFRS 10, Investment entities<sup>1</sup>

HKFRS 12 and HKAS 27 (2011)

Amendments to HKAS 36 Recoverable Amount Disclosures<sup>1</sup>

HK (IFRIC) 21 Levies<sup>1</sup>

HKFRSs (Amendments)

Annual Improvements 2010-2012 Cycle<sup>3</sup>

HKFRSs (Amendments)

Annual Improvements 2011-2013 Cycle<sup>2</sup>

- 1 Effective for annual periods beginning on or after 1 January 2014
- 2 Effective for annual periods beginning on or after 1 July 2014
- 3 Effective for annual periods beginning, or transactions occurring, on or after 1 July 2014

Amendments to HKAS 32 Offsetting Financial Assets and Financial Liabilities

The amendments clarify the offsetting requirements by adding appliance guidance to HKAS 32 which clarifies when an entity "currently has a legally enforceable right to set off" and when a gross settlement mechanism is considered equivalent to net settlement.

### HKFRS 9 Financial Instruments

Under HKFRS 9, financial assets are classified into financial assets measured at fair value or at amortized cost depending on the entity's business model for managing the financial assets and the contractual cash flow characteristics of the financial assets. Fair value gains or losses will be recognized in profit or loss except for those non-trade equity investments, which the entity will have a choice to recognize the gains and losses in other comprehensive income. HKFRS 9 carries forward the recognition, classification and measurement requirements for financial liabilities from HKAS 39, except for financial liabilities that are designated at fair value through profit or loss, where the amount of change in fair value attributable to change in credit risk of that liability is recognized in other comprehensive income unless that would create or enlarge an accounting mismatch. In addition, HKFRS 9 retains the requirements in HKAS 39 for derecognition of financial assets and financial liabilities.

#### ADOPTION OF NEW OR REVISED HKFRSs (CONTINUED) 2.

### 2.2 New or revised HKFRSs that have been issued but not yet effective (Continued)

Amendments to HKFRS 9, HKFRS 7 and HKAS 39 Hedge Accounting

The amendments overhaul hedge accounting to allow entities to better reflect their risk management activities in financial statements. Changes included in HKFRS 9 to address the own credit risk issue on financial liabilities designated at fair value through profit or loss can be applied in isolation without the need to change any other accounting for financial instruments. The amendments also remove the 1 January 2015 effective date for HKFRS 9.

Amendments to HKFRS 10, HKFRS 12 and HKAS 27 (2012) Investment Entities

The amendments apply to a particular class of businesses that qualify as investment entities. An investment entity's business purpose is to invest funds solely for returns from capital appreciation, investment income or both. It evaluates the performance of its investments on a fair value basis. Investment entities could include private equity organizations, venture capital organizations, pension funds and investment funds.

The amendments provide an exception to the consolidation requirements in HKFRS 10 Consolidated Financial Statements and require investment entities to measure particular subsidiaries at fair value through profit or loss rather than to consolidate them. The amendments also set out the disclosure requirements for investment entities. The amendments are applied retrospectively subject to certain transitional provisions.

Amendments to HKAS 36 Recoverable Amount Disclosures

The amendments limit the requirements to disclose the recoverable amount of an asset or cash generating unit ("CGU") to those periods in which an impairment loss has been recognized or reversed, and expand the disclosures where the recoverable amount of impaired assets or CGUs has been determined based on fair value less costs of disposal.

HK (IFRIC) 21 Levies

HK (IFRIC) 21 clarifies that an entity recognizes a liability to pay a levy imposed by government when the activity that triggers payment, as identified by the relevant legislation, occurs.

### 2. ADOPTION OF NEW OR REVISED HKFRSs (CONTINUED)

### 2.2 New or revised HKFRSs that have been issued but not yet effective (Continued)

Annual Improvements 2010-2012 Cycle and 2011-2013 Cycle

The amendments issued under the annual improvements process make small, non-urgent changes to a number of standards where they are currently unclear. Among them, HKAS 16 *Property, Plant and Equipment* has been amended to clarify how the gross carrying amount and accumulated depreciation are treated where an entity uses the revaluation model. The carrying amount of the asset is restated to revalued amount. The accumulated depreciation may be eliminated against the gross carrying amount of the asset. Alternatively, the gross carrying amount may be adjusted in a manner consistent with the revaluation of the carrying amount of the asset and the accumulated depreciation is adjusted to equal the difference between the gross carrying amount and the carrying amount after taking into account accumulated impairment losses.

The Group is in the process of making an assessment of the potential impact of these new or revised HKFRSs. The directors of the Company do not anticipate that these new or revised HKFRSs will have any material impact on the Group's financial statements.

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies adopted in the preparation of these financial statements are summarized below. These policies have been consistently applied to all the years presented unless otherwise stated.

#### 3.1 Basis of preparation

These financial statements have been prepared under the historical cost basis except for investment properties, which are measured at fair values. The measurement bases are fully described in the accounting policies below.

Accounting estimates and assumptions have been used in preparing these financial statements. Although these estimates and assumptions are based on management's best knowledge and judgement of current events and conditions, actual results may ultimately differ from those estimates and assumptions. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the Group's financial statements, are disclosed in note 4.

#### SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED) 3.

#### 3.2 Business combination and basis of consolidation

The consolidated financial statements incorporate the financial statements of the Company and its subsidiaries (see note 3.3 below) made up to 31 December each year. Subsidiaries are consolidated from the date of acquisition, being the date on which the Group obtains control, and continue to be consolidated until the date that such control ceases. All intercompany transactions, balances and unrealized gains and losses on transactions within the Group are eliminated on consolidation. Unrealized losses resulting from intercompany transaction are also eliminated unless the transaction provides evidence of an impairment of the asset transferred, in which case they are recognized immediately in profit or loss.

Acquisition of subsidiaries or businesses is accounted for using the acquisition method. The cost of an acquisition is measured at the aggregate of the acquisition-date fair value of assets transferred, liabilities incurred and equity interests issued by the Group in exchange for control of the acquiree. The identifiable assets acquired and liabilities assumed are principally measured at acquisition-date fair value. If the business combination is achieved in stage, the Group's previously held equity interest in the acquiree is re-measured at acquisition-date fair value and the resulting gains or losses are recognized in profit or loss. The Group may elect, on a transaction-by-transaction basis, to measure the non-controlling interests that represent present ownership interests and entitle their holders to a proportionate share of net assets in the event of liquidation either at fair value or at the proportionate share of the acquiree's identifiable net assets. All other non-controlling interests are measured at fair value unless another measurement basis is required by another HKFRS. Acquisition-related costs incurred are expensed unless they are incurred in issuing equity instruments, in which case the costs are deducted from equity.

Any contingent consideration to be transferred by the acquirer is recognized at acquisition-date fair value. Subsequent changes to the fair value of the contingent consideration are recognized against goodwill only to the extent that they arise from new information obtained within the measurement period (a maximum of 12 months from the acquisition date) about the fair value at the acquisition date. All other subsequent changes to contingent consideration classified as an asset or a liability are recognized in accordance with HKAS 39 either in profit or loss or as a charge to other comprehensive income. If the contingent consideration is classified as equity, it will not be remeasured.

Goodwill arising on business combination is measured according to the policies in note 3.5.

Changes in the Group's interests in subsidiaries that do not result in a loss of control are accounted for as equity transactions. The carrying amounts of the Group's interest and the non-controlling interest are adjusted to reflect the changes in their relative interests in the subsidiaries. Any difference between the amount by which the non-controlling interest is adjusted and the fair value of the consideration paid or received is recognized directly in equity and attributed to owners of the Company.

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 3.2 Business combination and basis of consolidation (Continued)

Subsequent to acquisition, the carrying amount of non-controlling interests that represent present ownership interests in the subsidiary is the amount of those interests at initial recognition plus such non-controlling interest's share of subsequent changes in equity. Total comprehensive income is attributed to such non-controlling interests even if this results in those non-controlling interests having a deficit balance.

When the Group loses control of a subsidiary, the profit or loss on disposal is calculated as the difference between (i) the aggregate of the fair value of the consideration received and the fair value of any retained interest and (ii) the previous carrying amount of the assets (including goodwill), and liabilities of the subsidiary and any non-controlling interest, and also the cumulative translation differences recorded in equity. Amounts previously recognized in other comprehensive income in relation to the subsidiary are accounted for in the same manner as would be required if the relevant assets or liabilities were disposed of.

#### 3.3 Subsidiaries

A subsidiary is an investee over which the Company is able to exercise control. The Company controls an investee if all three of the following elements are present:

- power over the investee;
- exposure, or rights, to variable returns from the investee; and
- the ability to use its power to affect those variable returns.

Control is reassessed whenever facts and circumstances indicate that there may be a change in any of these elements of control.

In the Company's statement of financial position, investments in subsidiaries are stated at cost less impairment loss, if any. The results of subsidiaries are accounted for by the Company on the basis of dividend received and receivable.

### 3.4 Joint arrangements

The Group is a party to a joint arrangement where there is a contractual arrangement that confers joint control over the relevant activities of the arrangement to the Group and at least one other party. Joint control is assessed under the same principles as control over subsidiaries.

The group classifies its interests in joint arrangements as either:

— joint ventures: where the Group has rights to only the net assets of the joint arrangement; or

### Notes to the Financial Statements (continued)

#### SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED) 3.

### 3.4 Joint arrangements (Continued)

joint operations: where the Group has both the rights to assets and obligations for the liabilities of the joint arrangement.

In assessing the classification of interests in joint arrangements, the Group considers:

- the structure of the joint arrangement;
- the legal form of joint arrangements structured through a separate vehicle;
- the contractual terms of the joint arrangement agreement; and
- any other facts and circumstances (including any other contractual arrangements).

Joint ventures are accounted for using the equity method whereby they are initially recognized at cost and thereafter, their carrying amount are adjusted for the Group's share of the post-acquisition change in the joint ventures' net assets except that losses in excess of the Group's interest in the joint venture are not recognized unless there is an obligation to make good those losses.

Profits and losses arising on transactions between the Group and its joint venture are recognized only to the extent of unrelated investors' interests in the joint venture. The investor's share in the joint venture's profits and losses resulting from these transactions is eliminated against the carrying value of the joint venture. Where unrealized losses provide evidence of impairment of the asset transferred they are recognized immediately in profit or loss.

Any premium paid for an investment in a joint venture above the fair value of the Group's share of the identifiable assets, liabilities and contingent liabilities acquired is capitalized and included in the carrying amount of the investment in joint venture. Where there is objective evidence that the investment in a joint venture has been impaired, the carrying amount of the investment is tested for impairment in the same way as other non-financial assets.

Joint operations are accounted for by recognising the Group's share of assets, liabilities, revenue and expenses in accordance with its contractually conferred rights and obligations.

The Company's interests in a joint venture are stated at cost less impairment losses, if any. Results of the joint venture are accounted for by the Company on the basis of dividends received and receivable.

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 3.5 Goodwill

Goodwill arising from the acquisition of subsidiaries and joint ventures represents the excess of the aggregate of the consideration transferred, the amount recognized for non-controlling interests and any fair value of the Group's previously held equity interests in the acquiree, over the Group's interest in the fair value of the identifiable assets acquired and liabilities assumed including contingent liabilities as at the date of acquisition.

Goodwill arising on acquisition is initially recognized in the consolidated statement of financial position as an asset at cost and subsequently measured at cost less any accumulated impairment losses. In case of joint ventures, goodwill is included in the carrying amount of the interests in joint ventures rather than recognized as a separate asset in the consolidated statement of financial position.

Goodwill is reviewed for impairment annually at the end of the reporting period or more frequently if events or changes in circumstances indicate that the carrying value of goodwill may be impaired (note 3.11). Where goodwill has been allocated to a cash-generating unit and part of the operation within that unit is disposed of, the goodwill associated with the disposed operation is included in the carrying amount of the operation when determining the gain or loss on disposal. Goodwill disposed in these circumstances is measured based on the relative values of the disposed operation and the portion of the cash-generating unit retained.

### 3.6 Bargain purchases in business combinations

Any excess of the Group's interest in the fair value of the acquirees' net identifiable assets, liabilities and contingent liabilities over the aggregate of the consideration transferred, the amount recognized for non-controlling interests and any fair value of the Group's previously held equity interests in the acquiree is recognized immediately in profit or loss.

### 3.7 Investment properties

Investment properties are interests in land and buildings held to earn rental income and/or for capital appreciation, rather than for use in the production or supply of goods or services or for administrative purpose.

Investment property is initially stated at cost, including directly attributable costs, and subsequently stated at fair value as determined by external professional valuers to reflect the prevailing market conditions at the end of each reporting period. Any gain or loss resulting from either a change in the fair value or disposal of an investment property is immediately recognized in profit or loss. Rental income from investment properties is accounted for as described in note 3.28(iii).

### Notes to the Financial Statements (continued)

#### SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED) 3.

### 3.7 Investment properties (Continued)

For a transfer from investment property carried at fair value to owner-occupied property, the property's deemed cost for subsequent accounting is its fair value at the date of change in use. For property occupied by the Group as an owner-occupied property which becomes an investment property, the Group accounts for such property in accordance with the policy of property, plant and equipment (note 3.8) up to the date of change in use, and any difference at that date between the carrying amount and the fair value of the property is dealt with in assets revaluation reserve. On disposal of the property, the assets revaluation reserve is transferred to retained profits as a movement in reserves. For a transfer from inventories to investment properties, any difference between the fair value of the property at that date and its previous carrying amount is recognized in profit or loss.

### 3.8 Property, plant and equipment

Property, plant and equipment are stated at cost less accumulated depreciation and any impairment losses (note 3.11).

The cost of an item of property, plant and equipment comprises its purchase price and any directly attributable costs of bringing the asset to the working condition and location for its intended use. Expenditure incurred after items of property, plant and equipment have been put into operation, such as repairs and maintenance, is normally charged to profit or loss in the period in which it is incurred. In situations where it can be demonstrated that the expenditure has resulted in an increase in the future economic benefits expected to be obtained from the use of an item of property, plant and equipment, and where the cost of the item can be measured reliably, the expenditure is capitalized as an additional cost of that asset or as a replacement.

Depreciation is provided to write off the cost of each item of property, plant and equipment less its estimated residual value, if applicable, over its estimated useful lives on a straight-line basis at the following rates per annum:

Category of property, plant and equipment Annual rates Land and buildings (note 3.10) 2% to 5%

Over the shorter of the lease terms or 5 years Leasehold improvements

Furniture, fixtures and office equipment 10% to 33.33% Motor vehicles 20% to 25%

Residual values, useful lives and depreciation method are reviewed, and adjusted if appropriate, at the end of each reporting period. An item of property, plant and equipment is derecognized upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising from the disposal or retirement of an item of property, plant and equipment is determined as the difference between the sale proceeds and the carrying amount of the item and is recognized in profit or loss.

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 3.9 Intangible assets (Other than goodwill)

Intangible assets are recognized initially at cost. After initial recognition, intangible assets with finite useful lives are amortized over the useful economic life and assessed for impairment (note 3.11) whenever there is an indication that the intangible asset may be impaired. Intangible assets with indefinite useful lives are not amortized but reviewed for impairment at least annually (note 3.11) either individually or at the cash-generating unit level. The useful life of an intangible asset with an indefinite life is reviewed annually to determine whether indefinite life assessment continues to be supportable. If not, the change in the useful life assessment from indefinite to finite is accounted for on a prospective basis.

Shopping mall operating right

Shopping mall operating right represents the right of operating a shopping mall. Cost incurred in the acquisition of the right is carried at cost less any impairment losses and is amortized over the period of operation of 30 years.

#### 3.10 Operating leases

Leases where substantially all the rewards and risks of ownership of assets remain with the lessor are accounted for as operating leases. Where the Group is the lessor, assets leased out by the Group under operating leases are included in non-current assets, and rental receivable under the operating leases are credited to profit or loss on a straight-line basis over the lease terms. Where the Group is the lessee, rentals payable under the operating leases, net of any incentives received or receivable, are charged to profit or loss on a straight-line basis over the lease terms.

Prepaid lease rental on land are up-front prepayments made for the leasehold land and land use rights which are stated at cost less accumulated amortization and any impairment losses. Amortization is calculated on a straight-line basis over the lease term. When the lease payments cannot be allocated reliably between the land and buildings elements, the entire lease payments are included in cost of land and buildings as a finance lease in property, plant and equipment (note 3.8).

When the Group's interests in leasehold land and buildings are in the course of development for sale in ordinary course of business, the leasehold land component is included in properties under development or properties held for sale. During the development period of such properties, the amortization charge of the prepaid land lease is capitalized as part of the building costs but charged to profit or loss on completion of development of such properties.

### Notes to the Financial Statements (continued)

#### SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED) 3.

### 3.11 Impairment of non-financial assets

Goodwill, other intangible assets, property, plant and equipment, prepaid lease rental on land and investments in subsidiaries and a joint venture are subject to impairment testing. Goodwill and other intangible assets with an indefinite useful life or those not yet available for use are tested for impairment at least annually, irrespective of whether there is any indication that they are impaired. All other assets are tested for impairment whenever there are indications that the assets' carrying amount may not be recoverable.

An impairment loss is recognized as an expense immediately for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of fair value, reflecting market conditions less costs to sell, and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessment of the time value of money and the risk specific to the asset.

For the purposes of assessing impairment, where an asset does not generate cash inflows largely independent from those from other assets, the recoverable amount is determined for the smallest group of assets that generate cash inflows independently (i.e. a cash-generating unit). As a result, some assets are tested individually for impairment and some are tested at cash-generating unit level. Goodwill in particular is allocated to those cash-generating units that are expected to benefit from synergies of the related business combination and represent the lowest level within the Group at which the goodwill is monitored for internal management purpose.

Impairment losses recognized for cash-generating units to which goodwill has been allocated are credited initially to the carrying amount of goodwill. Any remaining impairment loss is charged pro rata to the other assets in the cash generating unit, except that the carrying value of an asset will not be reduced below its individual fair value less cost to sell, or value in use, if determinable.

An impairment loss on goodwill is not reversed in subsequent periods including impairment losses recognized in an interim period. In respect of other assets, an impairment loss is reversed if there has been a favourable change in the estimates used to determine the asset's recoverable amount but only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined (net of depreciation or amortization) had no impairment loss been recognized.

A reversal of such impairment is credited to profit or loss in the period in which it arises unless that asset is carried at revalued amount, in which case the reversal of impairment loss is accounted for in accordance with the relevant accounting policy for the revalued amount.

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 3.12 Investments and other financial assets

Management determines the classification of its financial assets at initial recognition depending on the purpose for which the financial assets were acquired and, where allowed and appropriate, re-evaluates this designation at the end of each reporting period.

All financial assets are recognized when, and only when, the Group becomes a party to the contractual provisions of the instrument. The Group assesses whether a contract contains an embedded derivative when the Group first becomes a party to it. The embedded derivatives are separated from the host contract when the analysis shows that the economic characteristics and the risks of the embedded derivatives are not closely related to those of the host contract.

Regular way purchases or sales of financial assets are recognized and derecognized on a trade date basis. Regular way purchases or sales of financial assets are purchases or sales of financial assets under a contract whose terms require delivery of assets within the timeframe established generally by regulation or convention in the marketplace concerned.

When financial assets are recognized initially, they are measured at fair value plus directly attributable transaction costs, except in the case of financial assets recorded at fair value through profit or loss. Derecognition of financial assets occurs when the rights to receive cash flows from the investments expire or are transferred and substantially all of the risks and rewards of ownership have been transferred.

#### Loans and receivables

Financial assets of the Group are classified as loans and receivables. Loans and receivables including amounts due from related parties are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. Such assets are subsequently measured at amortized cost using the effective interest method, less any allowance for impairment. Amortized cost is calculated taking into account any discount or premium on acquisition and includes fees or costs that are an integral part of the effective interest rate. Gains or losses are recognized in profit or loss when the loans and receivables are derecognized or impaired as well as through the amortization process.

#### SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED) 3.

### 3.13 Impairment of financial assets

At the end of each reporting period, financial assets other than at fair value through profit or loss are reviewed to determine whether there is any objective evidence of impairment.

Objective evidence of impairment of individual financial assets includes observable data that come to the attention of the Group about one or more of the following loss events:

- significant financial difficulty of the debtor;
- a breach of contract, such as a default or delinquency in interest or principal payments;
- it becoming probable that the debtor will enter bankruptcy or other financial reorganization; and
- significant changes in the technological, financial market, economic or legal environment that have an adverse effect on the debtor

Loss events in respect of a group of financial assets include observable data indicating that there is a measurable decrease in the estimated future cash flows from the group of financial assets. Such observable data include but not limited to adverse changes in the payment status of debtors in the group and, national or local economic conditions that correlate with defaults on the assets in the group.

If there is objective evidence that an impairment loss on loans and receivables has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate (i.e. the effective interest rate computed at initial recognition). The amount of impairment loss is recognized in profit or loss of the period in which the impairment occurs. The carrying amount of loans and receivables is reduced through the use of an allowance account. Loans and receivables together with any associated allowance are written off when there is no realistic prospect of future recovery and all collateral has been realized or has been transferred to the Group.

If, in subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognized, the previously recognized impairment loss is reversed to the extent that it does not result in a carrying amount of the financial asset exceeding what the amortized cost would have been had the impairment not been recognized at the date the impairment is reversed. The amount of the reversal is recognized in profit or loss of the period in which the reversal occurs.

## 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 3.14 Inventories of properties

Inventories of properties comprise properties under development and properties held for sale. Properties under development are investments in land and buildings on which construction work has not been completed and which, upon completion, management intends to hold for sale purposes. Inventories of properties are stated at the lower of cost and net realisable value. Net realisable value is determined on the basis of anticipated sales proceeds less estimated cost to completion and estimated selling expenses. The costs of inventories of properties consist of land held under operating lease (see note 3.10), development expenditures including construction costs, borrowing costs and other direct costs attributable to the development of such properties.

### 3.15 Other inventories

Other inventories are stated at the lower of cost, computed using weighted average method, and net realisable value. Cost comprises all costs of purchases, cost of conversion and other costs incurred in bringing the inventories to their present location and condition. Net realisable value is the estimated selling price in the ordinary course of business less any applicable selling expenses.

### 3.16 Foreign currencies

The financial statements are presented in Hong Kong Dollars ("HK\$"), which is also the functional currency of the Company. Each entity in the Group determines its own functional currency and items included in the financial statements of each entity are measured using that functional currency. In the separate financial statements of the consolidated entities, foreign currency transactions are translated into the functional currency of the individual entity using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation of monetary assets and liabilities denominated in foreign currencies at the rates ruling at the end of the reporting period are recognized in profit or loss. Non-monetary items that are measured in terms of historical cost in a foreign currency are not translated. Non-monetary items carried at fair value that are denominated in foreign currencies are translated at the rates prevailing on the date when the fair value was determined.

The functional currencies of certain entities of the Group are currencies other than HK\$. For the purpose of the consolidated financial statements, assets and liabilities of those entities at the end of each reporting period are translated into HK\$ at exchange rate prevailing at the end of each reporting period. Income and expense items are translated into HK\$ at the average exchange rate for the period, unless exchange rates fluctuate significantly during the period, in which case, the rates approximating to those ruling when the transactions took place are used. The resulting exchange differences are recognized in other comprehensive income and accumulated separately in equity in the Group's translation reserve. Such translation differences are recognized in profit or loss in the period in which the foreign entity is disposed of.

#### SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED) 3.

### 3.16 Foreign currencies (Continued)

Goodwill and fair value adjustments arising on acquisition of a foreign operation are treated as assets and liabilities of the foreign operation and translated at the closing rate. Exchange differences arising are recognized in the translation reserve.

### 3.17 Cash and cash equivalents

Cash and cash equivalents include cash at bank and in hand, demand deposits with banks and short term highly liquid investments with original maturities of three months or less that are readily convertible into known amounts of cash and which are subject to an insignificant risk of changes in value. For the presentation purpose of the consolidated statement of cash flows, cash and cash equivalents include bank overdrafts which are repayable on demand and form an integral part of the Group's cash management.

### 3.18 Income tax

Income taxes for the year comprise current tax and deferred tax.

Current tax is based on the profit or loss from ordinary activities adjusted for items that are nonassessable or disallowable for income tax purposes and is calculated using tax rates that have been enacted or substantively enacted at the end of reporting period.

Deferred tax is recognized in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the corresponding amounts used for tax purposes. Except for goodwill and recognized assets and liabilities that affect neither accounting nor taxable profits, deferred tax liabilities are recognized for all taxable temporary differences. Deferred tax assets are recognized to the extent that it is probable that taxable profits will be available against which deductible temporary differences can be utilized. Deferred tax is measured at the tax rates appropriate to the expected manner in which the carrying amount of the asset or liability is realized or settled and that have been enacted or substantively enacted at the end of reporting period.

An exception to the general requirement on determining the appropriate tax rate used in measuring deferred tax amount is when an investment property is carried at fair value under HKAS 40 Investment Property. Unless the presumption is rebutted, the deferred tax amounts on these investment properties are measured using the tax rates that would apply on sale of these investment properties at their carrying amounts at the reporting date. The presumption is rebutted when the investment property is depreciable and is held within a business model whose objective is to consume substantially all the economic benefits embodied in the property over time, rather than through sale.

Deferred tax liabilities are recognized for taxable temporary differences arising on investments in subsidiaries and joint ventures, except where the Group is able to control the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future.

## 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 3.18 Income tax (Continued)

Income taxes are recognized in profit or loss except when they relate to items recognized in other comprehensive income in which case the taxes are also recognized in other comprehensive income or when they relate to items recognized directly in equity in which case the taxes are also recognized directly in equity.

## 3.19 Borrowing costs

Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to be ready for their intended use or sale, are capitalized as part of the cost of those assets. The capitalization of such borrowing costs ceases when the assets are substantially ready for their intended use or sale. Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs capitalized. Other borrowing costs are recognized as an expense in the period in which they are incurred.

Borrowing costs include interest charges and other costs incurred in connection with the borrowing of funds.

### 3.20 Financial liabilities

Financial liabilities, comprising borrowings and trade and other payables including amounts due to related parties, are recognized when the Group becomes a party to the contractual provisions of the instrument. All interest related charges are recognized in accordance with the Group's accounting policy for borrowing costs (note 3.19). A financial liability is derecognized when the obligation under the liability is discharged or cancelled or expires.

Where an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amount is recognized in profit or loss.

### Financial liabilities at amortized costs

Borrowings and trade and other payables including amounts due to related parties are financial liabilities at amortized cost which are recognized initially at fair value (net of transaction costs incurred for borrowings) and subsequently measured at amortized cost using the effective interest method. Gains or losses are recognized in profit or loss when the liabilities are derecognized as well as through the amortization process.

#### SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED) 3.

### 3.21 Convertible bonds

The convertible bonds of HK\$2,200 million issued by the Group on 13 March 2012 (note 30) that can be converted to equity share capital at the option of the bondholders, where the number of shares that would be issued on conversion and the value of consideration would be received at that time do not vary, are accounted for as compound financial instruments which contain both a liability component and an equity component.

Convertible bonds issued by the Group that contain both financial liability and equity components are classified separately into respective liability and equity components on initial recognition. On initial recognition, the fair value of the liability component is determined using a market rate for an equivalent non-convertible bond containing derivative features where applicable. The equity component of the convertible bonds is then the residual after deducting the fair value of the liability component from the proceeds from the issue of the convertible bonds.

The liability component is subsequently measured at amortized cost using the effective interest method until extinguished on conversion or redemption. Interest expense is recognized in accordance with the Group's accounting policy for borrowing costs (see note 3.19). The equity component is recognized in convertible bonds equity reserve until either the convertible bonds are converted or redeemed.

If the convertible bonds are converted, the convertible bonds equity reserve, together with the carrying amount of the liability component at the time of conversion, is transferred to share capital and share premium as consideration for the shares issued. If the convertible bonds are redeemed, the convertible bonds equity reserve is released directly to retained profits.

Transaction costs that relate to the issue of the convertible bonds are allocated to the liability and equity components in proportion to the allocation of the gross proceeds. Transaction costs relating to the equity component are charged directly to equity. Transaction costs relating to the liability component are included in the carrying amount of the liability portion and amortized over the period using the effective interest method.

### 3.22 Financial guarantee contracts

A financial guarantee contract is a contract that requires the issuer (or guarantor) to make specified payments to reimburse the holder for a loss it incurs because a specified debtor fails to make payment when due in accordance with the terms of a debt instrument.

## 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 3.22 Financial guarantee contracts (Continued)

Where the Group issues a financial guarantee, the fair value of the guarantee is initially recognized as deferred income within trade and other payables. Where consideration is received or receivable for the issuance of the guarantee, the consideration is recognized in accordance with the Group's policies applicable to that category of asset. Where no such consideration is received or receivable, an immediate expense is recognized in profit or loss on initial recognition of any deferred income. The amount of the guarantee initially recognized as deferred income is amortized in profit or loss over the term of the guarantee as income from financial guarantees issued. In addition, provisions are recognized in accordance with note 3.25 if and when it becomes probable that the holder of the guarantee will call upon the Group under the guarantee and the amount of that claim on the Group is expected to exceed the current carrying amount, i.e. the amount initially recognized less accumulated amortization, where appropriate.

### 3.23 Employee benefits

Short term employee benefits

Short term employee benefits are employee benefits (other than termination benefits) that are expected to be settled wholly before twelve months after the end of the annual reporting period in which the employees render the related service. Short term employee benefits are recognized in the year when the employees render the related service.

Defined contribution retirement plan

Contributions to defined contribution retirement plans are recognized as an expense in profit or loss when the services are rendered by the employees.

### 3.24 Share-based payment transactions

The Group operates equity-settled share-based compensation plans as part of the remuneration of its employees. All employee services received in exchange for the grant of financial instruments, for example, share options are measured at their fair values. The cost of equity-settled share-based compensation is measured by reference to the fair value of the equity instruments at the date on which they are granted. In determining the fair value, no account is taken of any non-market vesting conditions (for example, profitability and sales growth targets).

All equity-settled share-based compensation is ultimately recognized as an expense in profit or loss unless it qualifies for recognition as asset with a corresponding increase in equity. If vesting periods or other vesting conditions apply, the expense is allocated over the vesting period, based on the best available estimate of the number of equity instruments expected to vest. Non-market vesting conditions are included in assumptions about the number of equity instruments that are expected to become exercisable. Estimates are subsequently revised, if there is any indication that the number of equity instruments expected to vest differs from previous estimates.

#### SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED) 3.

### 3.24 Share-based payment transactions (Continued)

No expense is recognized for awards that do not ultimately vest, except for awards where vesting is conditional upon a market condition, which are treated as vesting irrespective of whether or not the market condition is satisfied, provided that all other performance conditions are satisfied.

In respect of share options, the fair value of the share options granted by the Group to its employees is recognized in profit or loss with a corresponding increase in share-based payment reserve. Upon exercise of the share options, the amount in the share-based payment reserve is transferred to the share premium account. In case the share options lapsed, the amount in the share-based payment reserve is released directly to retained profits.

## 3.25 Provisions and contingent liabilities

Provision is recognized when the Group has a present obligation as a result of a past event, and it is probable that an outflow of economic benefits will be required to settle the obligation and a reliable estimate of the amount of the obligation can be made. When the effect of discounting is material, provision is stated at the present value of the expenditure expected to settle the obligation. The increase in the discounted present value amount arising from the passage of time is included in finance costs in profit or loss. All provisions are reviewed at the end of each reporting period and adjusted to reflect the current best estimate.

Where it is not probable that an outflow of economic benefits will be required, or the amount cannot be estimated reliably, the obligation is disclosed as a contingent liability, unless the probability of outflow of economic benefits is remote. Possible obligations, whose existence will only be confirmed by the occurrence or non-occurrence of one or more future uncertain events not wholly within the control of the Group, are also disclosed as contingent liabilities unless the probability of outflow of economic benefits is remote.

### 3.26 Equity instruments

Equity instruments issued by the Company are recorded at the proceeds received, net of direct issue costs.

### 3.27 Dividends

Final dividends proposed by the directors are classified as a separate allocation of retained profits within equity, until they have been approved by the shareholders in a general meeting. When these dividends are approved and declared, they are recognized as a liability. Interim dividends are simultaneously proposed and declared and consequently, recognized immediately as a liability when they are proposed and declared.

## 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 3.28 Recognition of revenue and other income

Revenue and other income are recognized when it is probable that the economic benefits will flow to the Group and when the income can be measured reliably on the following bases:

- (i) Sale of properties is recognized as revenue when all of the following criteria are met:
  - the significant risks and rewards of ownership of the properties are transferred to buyers;
  - neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the properties are retained;
  - it is probable that the economic benefits associated with the transaction will flow to the Group; and
  - the costs incurred or to be incurred in respect of the transaction can be measured reliably.

Sale of properties is usually taken at the time when the construction of the respective properties has been completed and the properties have been delivered to the buyers.

Deposits received on properties sold prior to the date of revenue recognition are included in the statement of financial position as sales deposits received under current liabilities.

- (ii) Interest income is accrued on a time basis by reference to the principal outstanding and the effective interest rate applicable.
- (iii) Rental income is recognized on a straight-line basis over the periods of the respective tenancies.
- (iv) Building management and service fee income are recognized on an appropriate basis over the relevant period in which the services are rendered.

### 3.29 Related parties

For the purposes of these financial statements, a party is considered to be related to the Group if:

- (a) The party is a person or a close member of that person's family and that person,
  - (i) has control or joint control over the Group;
  - (ii) has significant influence over the Group; or
  - (iii) is a member of the key management personnel of the Group or of a parent of the Group;

or

#### SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED) 3.

### 3.29 Related parties (Continued)

- (b) the party is an entity where any of the following conditions applies:
  - the entity and the Group are members of the same group; (i)
  - (ii) one entity is an associate or joint venture of the other entity (or an associate or joint venture of a member of a group of which the other entity is a member);
  - (iii) the entity and the Group are joint ventures of the same third party;
  - (iv) one entity is a joint venture of a third party and the other party is an associate of the third party;
  - (v) the entity is a post-employment benefit plan for the benefit of employees of either the Group or an entity related to the Group;
  - (vi) the entity is controlled or jointly controlled by a person identified in (a); and
  - (vii) a person identified in (a)(i) has significant influence over the entity or is a member of the key management personnel of the entity (or of a parent of the entity).

Close members of the family of a person are those family members who may be expected to influence, or be influenced by, that person in their dealings with the entity and include:

- (a) that person's children and spouse or domestic partner;
- (b) children of that person's spouse or domestic partner; and
- dependents of that person or that person's spouse or domestic partner.

### 3.30 Segment reporting

Operating segments, and the amounts of each segment item reported in the financial statements, are identified from the financial information provided regularly to the chief operating decision-maker i.e. the most senior executive management for the purposes of allocating resources to, and assessing the performance of, the Group's various lines of business and geographical locations. Individually material operating segments are not aggregated for financial reporting purposes unless the segments have similar economic characteristics and are similar in respect of the nature of products and services, the nature of production processes, the type or class of customers, the methods used to distribute the products or provide the services, and the nature of the regulatory environment. Operating segments which are not individually material may be aggregated if they share a majority of these criteria.

### 4. CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS

Estimates and judgements used in preparing financial statements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

## 4.1 Key sources of estimation uncertainty

The Group makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results. The estimates and assumptions that have a significant effect on the carrying amounts of assets and liabilities within the next financial period are discussed below:

Fair value of investment properties

As disclosed in note 15, the investment properties were revalued at the end of each reporting period by independent professional valuers. Such valuations were based on certain assumptions which are subject to uncertainty and might materially differ from the actual results. In making the estimates, the Group considers information from current prices in an active market for similar properties and uses assumptions that are mainly based on market conditions existing at the end of each reporting period.

Please refer to note 15 for more detailed information in relation to fair value measurement of investment properties.

Allowance for loans and receivables

The policy on allowance for bad and doubtful debts of the Group is based on evaluation of collectability and ageing analysis of loans and receivables and on management's judgement. A considerable amount of judgement is required in assessing the ultimate realization of these receivables, including current creditworthiness and the past collection history of each customer or debtor. If the financial conditions of the customers or debtors deteriorate thus resulting in impairment as to their ability to make payments, additional allowances may be required.

Net realisable value of inventories of properties

Include in the consolidated statement of financial position at 31 December 2013 is inventories of properties with an aggregate carrying amount of approximately HK\$23,204,257,000 (2012: HK\$17,522,426,000), which have to be stated at lower of cost and net realisable value. Management determines the net realisable value of the underlying properties which involves, inter-alia, considerable analyzes of current market price of properties of a comparable standard and location, construction costs to be incurred to complete the development based on existing asset structure and construction material price lists and a forecast of future sales taking into account economic factors and new government measures. If the actual net realisable values of the underlying properties are more or less than expected as a result of change in market condition and/or significant variation in the budgeted development cost, material reversal of or provision for impairment losses may result.

#### CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS (CONTINUED) 4.

### 4.1 Key sources of estimation uncertainty (Continued)

Estimates of current tax and deferred tax

The Group is subject to taxation in various jurisdictions. Significant judgement is required in determining the amount of the provision for taxation and the timing of payment of the related taxation, particularly for PRC land appreciation tax ("LAT"), and implementation of these taxes varies amongst various PRC cities. The Group has not finalized its LAT calculation and payments with certain local tax authorities in the PRC. Accordingly, significant estimation is required in determining the amount of the land appreciation and its related LAT. The Group recognized income tax and LAT based on management's best estimates according to the understanding of the tax rules. The final tax outcome could be different from the amounts that were initially recorded, and these differences will impact the tax expense in the period in which the tax calculations are finalized with the local tax authorities.

## 4.2 Critical judgements in applying accounting policies

Revenue recognition

The Group recognizes revenue from the sale of properties held for sale as disclosed in note 3.28(i). The assessment of when an entity has transferred the significant risks and rewards of ownership associated with the properties to buyers requires the examination of the circumstances of the transactions.

Distinction between investment properties and owner-occupied properties

Some properties of the Group comprise a portion that is held to earn rentals or for capital appreciation and another portion that is held for use in the production or supply of goods or services or for administrative purposes. If these portions can be sold separately (or leased out separately under a finance lease), the Group accounts for the portions separately. If the portions cannot be sold separately, the property is accounted for as an investment property only if an insignificant portion is held for use in the production or supply of goods or services or for administrative purposes. Judgement is applied in determining whether ancillary services are so significant that a property does not qualify as investment property. The Group considers each property separately in making its judgement.

### Joint arrangement

As at 31 December 2013, the Group holds 65% of the registered capital and voting rights of a joint arrangement. The Group has joint control over this arrangement as under the contractual agreements, unanimous consent is required from all parties to the agreements for the relevant activities.

The Group's joint arrangement is structured as a limited company and provides the Group and the parties to the agreements with rights to the net assets of the limited company under the arrangements. Therefore, based on the judgement of the management, this arrangement is classified as a joint venture. Further details of the Group's joint arrangement are set out in note 21.

### 5. REVENUE

The principal activities of the Group are disclosed in note 1. Turnover of the Group is the revenue from these activities. Revenue from the Group's principal activities recognized during the year is as follows:

	2013 HK\$'000	2012 HK\$'000
Sales of properties Property rental income Property management fee income	15,680,986 134,913 89,994	9,530,749 119,869 66,284
Total revenue	15,905,893	9,716,902

### 6. SEGMENT INFORMATION

The operating segments are reported in a manner consistent with the way in which information is reported internally to the Group's most senior management for the purposes of resource allocation and assessment of segment performance. The Group has identified the following reportable segments for its operating segments:

Property investment and development — This segment constructs residential and commercial properties in the PRC.

Property leasing — This segment holds commercial units located in the PRC for leasing to generate rental income and gain from appreciation in the properties' values in the long term. Part of the business is carried out through a joint venture.

Other segment — This segment provides management services to certain housing estate in the PRC and generates management fee

income

Revenue and expenses are allocated to the reportable segments with reference to sales generated by those segments and the expenses incurred by those segments. Segment revenue represents revenue from external customers and there were no inter-segment sales between different operating segments for the years ended 31 December 2013 and 2012. Segment profit/loss includes the Group's share of profit/loss arising from the activities of the Group's joint venture. Reportable segment profit/loss excludes corporate income and expenses from the Group's profit/loss before income tax. Corporate income and expenses are income and expenses incurred by corporate headquarters which are not allocated to the operating segments. Each of the operating segments is managed separately as the resources requirement of each of them is different.

Segment assets include all assets with the exception of tax assets and corporate assets, including certain cash and bank balances and other assets which are not directly attributable to the business activities of the operating segments as these assets are managed on a group basis.

#### **SEGMENT INFORMATION (CONTINUED) 6.**

Segment liabilities include trade and other payables, accrued liabilities, amounts due to non-controlling interests and other liabilities directly attributable to the business activities of the operating segments and exclude tax liabilities, corporate liabilities and liabilities such as bank borrowings and convertible bonds that are managed on a group basis.

## Segment results, segment assets and segment liabilities

Information regarding the Group's reportable segments including the reporting segment revenue, segment profit/ (loss), segment assets, segment liabilities, the reconciliations to revenue, profit before income tax, total assets, total liabilities, and other segment information are as follows:

	Property			
	investment and	Property	Other	
	development	leasing	segment	Consolidated
	HK\$'000	HK\$'000	HK\$'000	HK\$'000
For the constraint of the control of				
For the year ended 31 December 2013 Reportable segment revenue	15,680,986	134,913	89,994	15,905,893
- Reportable segment revenue	13,000,700	154,715	07,774	13,703,073
Reportable segment profit	4,622,739	588,575	890	5,212,204
Composite income				240
Corporate income Corporate expenses				349 (68,756)
Corporate expenses				(00,730)
Profit before income tax				5,143,797
As at 31 December 2013	20.222.010	2 252 525	22.422	40 504 000
Reportable segment assets	39,223,018	3,379,725	98,489	42,701,232
Tax assets				256,699
Corporate assets				43,297
Total consolidated assets				43,001,228
As at 31 December 2013				
Reportable segment liabilities	12,599,377	100,862	79,217	12,779,456
- Reportuole segment muonities	12,377,377	100,002	75,217	12,775,130
Tax liabilities				3,243,117
Borrowings				12,942,682
Convertible bonds				1,731,858
Corporate liabilities				32,451
Total consolidated liabilities				30,729,564

## 6. SEGMENT INFORMATION (CONTINUED)

Segment results, segment assets and segment liabilities (Continued)

	Property			
	investment and	Property	Other	
	development	leasing	segment	Consolidated
	HK\$'000	HK\$'000	HK\$'000	HK\$'000
For the year ended 31 December 2012				
Reportable segment revenue	9,530,749	119,869	66,284	9,716,902
Paradalla acceptance (M/Acce)	2 424 752	424.074	(1.2(5)	2.060.262
Reportable segment profit/(loss)	3,434,753	434,974	(1,365)	3,868,362
Corporate income				9,606
Corporate expenses				(67,707)
Profit before income tax				3,810,261
As at 31 December 2012				
Reportable segment assets	27,450,280	2,649,640	79,733	30,179,653
Tax assets				345,657
Corporate assets				419,233
Total consolidated assets				30,944,543
As at 31 December 2012				
Reportable segment liabilities	11,767,361	64,691	48,694	11,880,746
Tax liabilities				3,283,365
Borrowings				5,506,979
Convertible bonds				1,650,543
Corporate liabilities				13,812
Total consolidated liabilities				22,335,445

#### 6. **SEGMENT INFORMATION (CONTINUED)**

Segment results, segment assets and segment liabilities (Continued)

	Property				
	investment and	Property	Other		
	development	leasing	segment	Corporate	Consolidated
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Other information					
For the year ended					
31 December 2013					
Interest income	76,131	3,978	587	322	81,018
Depreciation and amortization	(8,855)	(6,159)	(606)	(1,003)	(16,623)
Fair value gain on reclassification					
of inventories of properties to					
investment properties	_	109,328			109,328
Fair value gain on investment					
properties	_	366,386			366,386
Gain on disposal of an					
investment property	_	28			28
Gain on disposal of property,					
plant and equipment	59				59
Share of result of a joint venture	_	17,588			17,588
Additions to specified					
non-current assets#	10,708	533	913	240	12,394
Write-off of property, plant and					
equipment	(9)				(9)
As at 31 December 2013					
Interest in a joint venture	-	99,577			99,577

## 6. SEGMENT INFORMATION (CONTINUED)

Segment results, segment assets and segment liabilities (Continued)

, ,		`			
	Property investment and development HK\$'000	Property leasing HK\$'000	Other segment HK\$'000	Corporate HK\$'000	Consolidated HK\$'000
Other information					
For the year ended					
31 December 2012					
Interest income	34,174	4,691	431	9,606	48,902
Depreciation and amortization	(5,119)	(5,909)	(314)	(465)	(11,807)
Fair value gain on investment					
properties	_	364,280	_	_	364,280
Impairment recognized in profit		,			, , , , ,
or loss, net	(916)	(25,990)	_	_	(26,906)
Share of result of a joint venture	_	8,884	_	_	8,884
Additions to specified		- ,			.,
non-current assets#	12,514	_	513	4,586	17,613
Write-off of property, plant and	12,011		0.10	.,,,,,	17,015
equipment	(29)		(16)	(856)	(901)
equipment	(29)	_	(10)	(030)	(901)
As at 31 December 2012					
Interest in a joint venture	_	79,238	_	_	79,238

<sup>#</sup> Including additions to the Group's investment properties, other properties, plant and equipment, prepaid lease rental on land, intangible assets including goodwill and interests in a joint venture but exclude transfer from inventories of properties

Certain comparative figures in the segment information for the year ended 31 December 2012 has been reclassified. Previously, borrowings and the convertible bonds were included in corporate liabilities for segment reporting purposes. For the year ended 31 December 2013, borrowings and the convertible bonds are reclassified and presented separately in the reconciliation of segment liabilities for better presentation.

## Geographical information

All of the Group's revenue is derived from activities in the PRC (other than Hong Kong). Accordingly, no analysis of the Group's revenue by geographical locations is presented.

#### **SEGMENT INFORMATION (CONTINUED) 6.**

## **Geographical information (Continued)**

An analysis of the Group's investment properties, other properties, plant and equipment, prepaid lease rental on land, goodwill, other intangible assets and interests in a joint venture (i.e. "specified non-current assets") by geographical locations, determined based on physical location of the assets or location of operations in case of goodwill and interests in a joint venture, is as follows:

	2013 HK\$'000	2012 HK\$'000
Hong Kong Other regions of the PRC	3,725 3,191,526	4,389 2,408,714
	3,195,251	2,413,103

## Information about major customer

For the year ended 31 December 2013, none of the customers contributed 10% or more of the Group's revenue for the year.

For the year ended 31 December 2012, revenue from one customer of the Group's property investment and development segment amounted to approximately HK\$2,242,826,000, which represented 23% of the Group's total revenue for that year.

#### 7. **OTHER INCOME**

	2013	2012
	HK\$'000	HK\$'000
Todayand Carrier and		
Interest income on:	<b>51</b> 004	47.044
Bank deposits	71,024	45,844
Amount due from a joint venture	_	3,058
Others	9,994	_
Total interest income on financial assets not at fair value through		
profit or loss	81,018	48,902
Sundry income	9,650	5,576
	90,668	54,478

## 8. PROFIT BEFORE INCOME TAX

	2013	2012
	HK\$'000	HK\$'000
Profit before income tax is arrived at after charging/(crediting):		
Amortization:		
Prepaid lease rental on land	247	36
Other intangible assets#	4,857	4,764
Depreciation of property, plant and equipment	11,519	7,007
Total amortization and depreciation	16,623	11,807
Remuneration to auditor for audit services*:		
— Current year	1,680	1,380
Cost of sales and services provided comprise:		
— Amount of inventories recognized as expense	10,557,947	5,707,376
Gain on disposal of property, plant and equipment	(59)	-
Impairment on goodwill	_	70,388
Reversal of impairment on loans and receivables	_	(43,482)
Net foreign exchange loss	3,902	21,276
Operating lease charge on land and buildings	14,493	10,420
Outgoings in respect of:		
— investment properties	27,768	12,551
— others	1,067	4,329
	28,835	16,880
Net rental income from:		
— investment properties	(88,929)	(86,195)
— others	(17,149)	(16,794)
	(106,078)	(102,989)
Staff costs (note)	249,121	189,742
Write-off of property, plant and equipment	9	901
Business tax and other levies	969,293	596,844

<sup>#</sup> included in "Cost of sales and services provided" in the consolidated income statement

<sup>\*</sup> Fees for non-audit services rendered by the auditor amounted to HK\$520,000 (2012: HK\$130,000)

#### 8. PROFIT BEFORE INCOME TAX (CONTINUED)

Note:

Staff costs (including directors' emoluments) comprise:

	2013 HK\$'000	2012 HK\$'000
Salaries, allowances and other benefits Retirement fund contributions (note 37)	239,510 9,611	182,944 6,798
	249,121	189,742

#### 9. FINANCE COSTS

	2013 HK\$'000	2012 HK\$'000
	1110 000	1112 000
Interest charges on:		
Bank borrowings and overdrafts		
— wholly repayable within five years	494,822	222,531
— not wholly repayable within five years	16,033	7,797
Other loan wholly repayable within five years	_	6,075
Imputed interest expense on Convertible Bonds (note 30)	153,252	114,125
Total interest expense on financial liabilities not at fair value		
through profit or loss	664,107	350,528
Less: Amount capitalized (note (b))	(644,627)	(341,938)
	19,480	8,590

## Notes:

- The analysis shows the finance costs of bank and other borrowings, including term loans which contain repayment on demand clause, in accordance with the agreed scheduled repayments dates set out in the loan agreements or the repayment schedules agreed with the banks. For the year ended 31 December 2013, the interest on bank borrowings which contain repayment on demand clause amounted to approximately HK\$12,000. For the year ended 31 December 2012, the Group did not incur any finance costs on bank and other borrowings that contain repayable on demand clause as there was no such borrowing throughout that year.
- (b) Borrowing costs capitalized under general borrowing pool are calculated by applying an average capitalization rate of 4.87% (2012: 5.53%) per annum to expenditure on qualifying assets.

## 10. INCOME TAX EXPENSE

	2013	2012
	HK\$'000	HK\$'000
Income tax expense comprises:		
Current tax for the year		
Hong Kong profits tax	-	_
Other regions of the PRC		
— Enterprise income tax ("EIT")	1,047,681	784,223
— LAT	935,267	505,289
	1,982,948	1,289,512
	1,702,740	1,207,312
Over-provision in prior years		
Other regions of the PRC	(97,050)	(14,489)
Deferred tax (note 31)	(124,754)	49,599
	1,761,144	1,324,622

For the year ended 31 December 2013, no Hong Kong profits tax has been provided as the Group did not derive any estimated assessable profit in Hong Kong for the year (2012: nil).

EIT arising from other regions of the PRC is calculated at 25% (2012: 25%) on the estimated assessable profits.

PRC LAT is levied at progressive rates from 30% to 50% (2012: 30% to 60%) on the estimated appreciation of land value, being the proceeds of sales of properties less deductible expenditure including cost of land use rights and development and construction expenditure.

## 10. INCOME TAX EXPENSE (CONTINUED)

The income tax expense for the year can be reconciled to the profit before income tax at applicable tax rates as follows:

	2013	2012
	HK\$'000	HK\$'000
Profit before income tax	5 142 707	2 910 261
Profit before income tax	5,143,797	3,810,261
Tax on profit at the rates applicable to profits in the jurisdictions		
concerned	1,311,573	961,046
Expenses not deductible for tax purpose	40,322	41,436
Income not taxable for tax purpose	(15,392)	(23,592)
Share of result of a joint venture	(4,806)	(2,221)
Utilization of tax losses previously not recognized	(19,784)	(14,802)
LAT deductible for calculation of income tax	(233,817)	(123,963)
Tax losses not recognized	16,556	25,741
Over-provision in prior years	(97,050)	(14,489)
Deferred tax for withholding tax on distributable profits		
of the Group's PRC subsidiaries	(24,040)	317,458
Others	6,693	10,606
	980,255	1,177,220
LAT	780,889	147,402
Income tax expense	1,761,144	1,324,622

## 11. PROFIT ATTRIBUTABLE TO OWNERS OF THE COMPANY

Among the consolidated profit attributable to owners of the Company of HK\$3,136,038,000 (2012: HK\$2,400,718,000), a loss of HK\$74,616,000 (2012: a profit of HK\$931,791,000) has been dealt with in the financial statements of the Company.

### 12. DIVIDENDS

## (a) Dividends payable to owners of the Company attributable to the year:

	2013 HK\$'000	2012 HK\$'000
Interim dividend — HK\$0.05 (2012: HK\$0.05) per ordinary share  Proposed final dividend — HK\$0.06 (2012: HK\$0.06) per	114,112	114,112
ordinary share (note)	136,934	136,934
	251,046	251,046

## 12. DIVIDENDS (CONTINUED)

## (a) Dividends payable to owners of the Company attributable to the year: (Continued)

Note:

The final dividend of HK\$0.06 (2012: HK\$0.06) per ordinary share, amounting to approximately HK\$136,934,000 (2012: HK\$136,934,000), has been proposed by the directors and is subject to approval by the shareholders of the Company in the forthcoming annual general meeting.

## (b) Dividends payable to owners of the Company attributable to the previous financial year:

	2013 HK\$'000	2012 HK\$'000
Final dividend in respect of previous financial year, approved and paid during the year of HK\$0.06 (2012: HK\$0.05) per		
ordinary share	136,934	76,075

## 13. EARNINGS PER SHARE

The calculations of basic earnings per share and diluted earnings per share attributable to owners of the Company are based on the following data:

	2013	2012
Earnings	HK\$'000	HK\$'000
	2.126.020	2 400 710
Earnings used in calculating basic earnings per share Adjustment to the profit of the Group	3,136,038	2,400,718
— imputed interest on convertible bonds	9,147	16,884
Earnings used in calculating diluted earnings per share	3,145,185	2,417,602
	2013	2012
Weighted average number of ordinary shares (note)	'000	'000
Weighted according to the control of a discount about the coloulating		
Weighted average number of ordinary shares used in calculating	2 2 2 2 4 2	2 202 240
basic earnings per share	2,282,240	2,282,240
Effect of dilutive potential ordinary shares  — issuance of shares for conversion of convertible bonds (note 30)	263,347	205,785
issuance of shares for conversion of convertible bonds (note 50)	203,347	203,703
Weighted average number of ordinary shares used in calculating		
diluted earnings per share	2,545,587	2,488,025

### Note:

The weighted average number of ordinary shares used in calculating the basic earnings per share and diluted earnings per share is adjusted for the Bonus Share Issue 2012 (as defined and disclosed in note 32) as if the bonus share issue had occurred on 1 January 2012.

## 14. DIRECTORS' EMOLUMENTS AND SENIOR MANAGEMENT'S EMOLUMENTS

Directors' emoluments

		C-1i			
		Salaries,		D. C.	
		allowances		Retirement	
	_		Discretionary	fund	
	Fees HK\$'000	benefits HK\$'000	bonus HK\$'000	contribution HK\$'000	Total HK\$'000
For the year ended					
31 December 2013					
Executive directors					
Mr. Chen Bin		1,908	5,949	19	7,876
Mr. Xiang Hong		780	4,835	19	5,634
Mr. Wang Man Kwan, Paul		2,410	1,650	15	4,075
Mr. Yang Hai Song	630				630
Non-executive directors					
Mr. Hao Jian Min	1,200				1,200
Mr. Yung Kwok Kee, Billy	100				100
Independent non-executive directors Dr. Chung Shui Ming, Timpson	250	110			360
Mr. Lam Kin Fung, Jeffrey	250	110			360
Mr. Lo Yiu Ching, Dantes	250	110			250
Title Ching, Builtes					
	2,680	5,318	12,434	53	20,485
For the year ended					
31 December 2012					
Executive directors					
Mr. Chen Bin	_	1,800	3,500	_	5,300
Mr. Xiang Hong	_	735	2,800	_	3,535
Mr. Wang Man Kwan, Paul	_	2,296	1,660	14	3,970
Mr. Yang Hai Song (note (a))	125	_	_	_	125
Mr. Yu Shangyou (note (b))	918	_	_	_	918
Non-executive directors					
Mr. Hao Jian Min	1,200	_	_	_	1,200
Mr. Yung Kwok Kee, Billy	100	-	_	-	100
Independent non-executive directors					
Dr. Chung Shui Ming, Timpson	250	110	_	_	360
Mr. Lam Kin Fung, Jeffrey	250	92	_	_	342
Mr. Lo Yiu Ching, Dantes	250	-	-	-	250
	3,093	5,033	7,960	14	16,100

# 14. DIRECTORS' EMOLUMENTS AND SENIOR MANAGEMENT'S EMOLUMENTS (CONTINUED)

## **Directors' emoluments (Continued)**

Notes:

- (a) Mr. Yang Hai Song was appointed as executive director with effect from 16 October 2012.
- (b) Mr. Yu Shangyou resigned as executive director with effect from 16 October 2012.

There is no arrangement under which a director waived or agreed to waive any emoluments during the year (2012: nil).

## Five highest paid individuals

The five individuals with the highest emoluments in the Group include three (2012: three) directors, whose emoluments are included in the disclosures above. The emoluments of the remaining two (2012: two) highest paid individuals for the years ended 31 December 2013 and 2012 were as follows:

	2013 HK\$'000	2012 HK\$'000
Salaries, allowances and other benefits Discretionary bonus Retirement fund contributions	1,269 7,700 37	936 4,800 -
	9,006	5,736

Their emoluments were within the following bands:

	Number of individuals		
	2013	2012	
HK\$2,500,001–HK\$3,000,000	-	2	
HK\$4,000,001–HK\$4,500,000	1	_	
HK\$4,500,001-HK\$5,000,000	1	_	

No emolument was paid by the Group to any of the directors or the five highest paid individuals as an inducement to join or upon joining the Group, or as compensation for loss of office (2012: nil).

## 14. DIRECTORS' EMOLUMENTS AND SENIOR MANAGEMENT'S EMOLUMENTS (CONTINUED)

## Senior management's emoluments

The emoluments paid or payable to members of senior management who are not directors of the Company, were within the following bands:

	Number of individuals		
	2013		
HK\$2,500,001–HK\$3,000,000		1	
HK\$4,000,001-HK\$4,500,000		_	
HK\$4,500,001-HK\$5,000,000		_	

### 15. INVESTMENT PROPERTIES

	THE GROUP		
	2013		
	HK\$'000	HK\$'000	
Fair value			
At 1 January	2,248,932	1,883,563	
Translation adjustment	77,637	1,089	
Disposal	(5,019)	_	
Reclassification from inventories of properties (note (a))	324,686	-	
Increase in fair value	366,386	364,280	
At 31 December	3,012,622	2,248,932	

The carrying amount of the Group's investment properties is analyzed as follows:

	THE GROUP		
	2013 2012		
	HK\$'000	HK\$'000	
In other regions of the PRC, held under medium-term leases	3,012,622	2,248,932	

### Notes:

During the year ended 31 December 2013, the Group reclassified certain inventories of properties with carrying value of HK\$215,448,000 as investment properties and recognized fair value gain of HK\$109,238,000 in profit or loss on the date of reclassification.

## 15. INVESTMENT PROPERTIES (CONTINUED)

Notes: (Continued)

(b) The fair value of the investment properties as at 31 December 2013 is a level 3 recurring fair value measurement, which uses significant unobservable inputs i.e. inputs not derived from market data.

The fair value gain arising from reclassification of certain inventories of properties to investment properties during the year amounting to HK\$109,238,000 (note (a)) and the fair value gain arising from remeasurement of the investment properties at 31 December 2013 amounting to HK\$366,386,000 represent realized gains relating to those investment properties held by the Group at the end of the reporting period.

(c) The fair value of the Group's investment properties as at 31 December 2013 and 2012 have been determined with reference to the valuation carried out on those dates by CBRE HK Limited, an independent firm of professionally qualified valuers and has appropriate qualifications and recent experiences in the valuation of similar properties in nearby location.

The fair value of China Overseas International Center as at 31 December 2013 is determined using direct comparison approach by reference to the selling prices of comparable properties in close proximity which have been adjusted for differences in key attributes of the properties being valued and the comparable properties such as property age, size, characteristics and facilities, and the value under income approach — term and reversion approach taking into account the current passing rents of the properties and the reversionary potentials of the tenancies.

The fair value of China Overseas Building No. 9 Office Building as at 31 December 2013 is determined based on direct comparison approach by reference to the selling prices of comparable properties in close proximity which have been adjusted for differences in key attributes such as property age, size, characteristics and facilities and the value under income approach — direct comparison approach by applying appropriate capitalization rate in converting rental income into capital value.

## 15. INVESTMENT PROPERTIES (CONTINUED)

Notes: (Continued)

#### (Continued) (c)

The fair value of the investment properties is arrived at by applying a weighting to the fair values determined under the two approaches as mentioned above. In determining a suitable weighting, consideration has been given to the relative subjectivity of the two approaches, inputs and the degree of comparability between the interest properties and the comparable properties. Normally more weighting is given to direct comparison approach as it usually requires fewer and less subjective adjustments.

The following table gives information about how the fair values of these investment properties are determined (in particular, the valuation techniques and inputs used):

Properties	Location	Valuation technique	Unobservable inputs	Range of unobservable inputs#	Relationship of unobservable inputs to fair value
China Overseas International Center*	Beijing	Direct comparison method	Selling price per unit of market comparables, taking into account differences such as age, location and individual factors including road frontage, size of property and design	Office units and shops: RMB40,619 per square metre ("sq. m.") to RMB52,560 per sq. m.	The higher the selling price per unit, the higher the fair value
				Car parks: RMB250,000 per unit	
		Income approach — Term and reversionary approach	Term yield, taking into account of yield generated from comparable properties and adjustment to reflect the certainty of term income secured and to be received	5%-8%	The higher the term yield, the lower the fair value
			Reversionary yield, taking into account annual unit market rental income and unit market value of the comparable properties	5%-8%	The higher the reversionary yield, the lower the fair value
			Monthly rent, using direct market comparables and taking into account differences such as age, location and individual factors including road frontage, size of property and design	RMB274 per sq. m. to RMB299 per sq. m.	The higher the monthly rent, the higher the fair value
			Vacancy rate, using direct market comparables and taking into account differences such as age, location and individual factors including road frontage, size of property and design	5%-25%	The higher the vacancy rate, the lower the fair value
China Overseas Building No. 9 Office Building*	Jilin	Direct comparison method	Selling price per unit of market comparables, taking into account differences such as age, location and individual factors including road frontage, size of property and design	RMB6,990 per sq. m. to RMB8,698 per sq. m.	The higher the selling price per unit, the higher the fair value
		Income approach  — Direct capitalization approach	Capitalization rate, take into account of the capitalization of rental income potential, nature of the property, prevailing market condition	Office units and shops: 6%-8%	The higher the capitalization rate, the lower the fair value
				Car parks: 7%–9%	
			Monthly rent, using direct market comparables and taking into account differences such as age, location and individual factors including road frontage, size of property and design	Office units and shops: RMB50 per sq. m. to RMB59 per sq. m.	The higher the monthly rent, the higher the fair value
				Car parks: RMB68,421 per unit	
			Vacancy rate, using direct market comparables and taking into account differences such as age, location and individual factors including road	Office units and shops: 10%–20%	The higher the vacancy rate, the lower the fair value
			frontage, size of property and design	Car parks: 10%–20%	

## 15. INVESTMENT PROPERTIES (CONTINUED)

Notes: (Continued)

- (c) (Continued)
  - \* comprise office units, shops and car parks
  - # apply to office units and shops unless otherwise specified

The fair value measurements is based on the highest and best use of the investment properties, which does not differ from their actual use.

- (d) The investment properties are leased to third parties and related companies under operating leases to earn rental income, further details of which are included in note 39.
- (e) As at 31 December 2013, certain investment properties of the Group with carrying value of HK\$2,686,253,000 (2012: HK\$2,243,989,000) are pledged as securities for bank borrowings and banking facilities (note 38).

## 16. PROPERTY, PLANT AND EQUIPMENT

			THE GROUP		
			Furniture,		
			fixtures and		
	Land and	Leasehold	office	Motor	
					T . 1
	buildings	improvements	equipment	vehicles	Total
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
COST					
At 1 January 2012	16,651	1,402	6,764	7,463	32,280
Translation adjustment	10,031	1,102	9	35	44
Additions		3,874	4,100	9,639	17,613
	_	· · · · · · · · · · · · · · · · · · ·			
Write-off	_	(1,402)	(1,484)	(558)	(3,444)
Disposal of subsidiaries					
(note 36)	_	_	(195)	(682)	(877)
Transfer from inventories of					
properties (note 17)	9,658		_	_	9,658
A. 21 D. 1 2012					
At 31 December 2012					
and 1 January 2013	26,309	3,874	9,194	15,897	55,274
Translation adjustment	732		489	766	1,987
Additions		210	6,606	5,578	12,394
Disposals			(252)	(398)	(650)
Write-off			(290)	(262)	(552)
At 31 December 2013	27,041	4,084	15,747	21,581	68,453
DEDDECLATION					
DEPRECIATION 2012	1 000	266	700	1 270	4 422
At 1 January 2012	1,998	266	790	1,379	4,433
Translation adjustment	4	_	6	11	21
Depreciation provided	611	280	2,887	3,229	7,007
Write-off	_	(546)	(1,439)	(558)	(2,543)
Disposal of subsidiaries					
(note 36)	_	_	(139)	(682)	(821)
At 31 December 2012					
	2 (12		2 105	2 270	0.007
and 1 January 2013	2,613		2,105	3,379	8,097
Translation adjustment	100		261	373	734
Depreciation provided	1,113	806	4,972	4,628	11,519
Disposals			(252)	(398)	(650)
Write-off	-		(281)	(262)	(543)
At 31 December 2013	3,826	806	6,805	7,720	19,157
NIET CADDVING AMOUNT					
NET CARRYING AMOUNT	22.21.5	2 270	9-042	12.061	40.206
At 31 December 2013	23,215	3,278	8,942	13,861	49,296
At 31 December 2012	23,696	3,874	7,089	12,518	47,177

## 16. PROPERTY, PLANT AND EQUIPMENT (CONTINUED)

		Furniture,	
	Leasehold	fixtures and	
	improvement	office equipment	Total
	HK\$'000	HK\$'000	HK\$'000
COST			
At 1 January 2012	1,402	108	1,510
Additions	3,874	40	3,914
Write-off	(1,402)	_	(1,402)
At 21 December 2012 and 1 January 2012	2 974	148	4 022
At 31 December 2012 and 1 January 2013 Additions	3,874 210	30	4,022 240
Additions	210	30	∠ <del>4</del> 0
At 31 December 2013	4,084	178	4,262
DEPRECIATION			
At 1 January 2012	266	25	291
Depreciation provided	280	28	308
Write-off	(546)	-	(546)
At 31 December 2012 and 1 January 2013		53	53
Depreciation provided	806	29	835
	000		033
At 31 December 2013	806	82	888
NET CARRYING AMOUNT			
At 31 December 2013	3,278	96	3,374
At 31 December 2012	3,874	95	3,969

The carrying amounts of land and buildings and prepaid lease rental on land held by the Group are analyzed as follows:

	THE GROUP		
	2013	2012	
	HK\$'000	HK\$'000	
Properties in other regions of the PRC,			
held under medium-term leases	28,794	29,349	
Comprises of:			
Land and buildings included in property, plant and equipment	23,215	23,696	
Prepaid lease rental on land (note 17)	5,579	5,653	
	28,794	29,349	

## 16. PROPERTY, PLANT AND EQUIPMENT (CONTINUED)

As at 31 December 2013, properties (including prepaid rental on land) with net carrying amount of HK\$10,843,000 (2012: HK\$10,934,000) are pledged as securities for bank borrowings and banking facilities

## 17. PREPAID LEASE RENTAL ON LAND

	THE GROUP		
	2013	2012	
	HK\$'000	HK\$'000	
Carrying amount at 1 January	5,653	2,022	
Translation adjustment	173	_	
Amortization charged	(247)	(36)	
Reclassification from inventories of properties (note)	-	3,667	
Carrying amount at 31 December	5,579	5,653	
Analyzed into:			
Non-current portion included in non-current assets	5,400	5,479	
Current portion included in current assets	179	174	
	5,579	5,653	

## Note:

During the year ended 31 December 2012, the Group occupied certain residential units of a property development project as staff quarters and reclassified the land and building portion of HK\$3,667,000 and HK\$9,658,000 (note 16) as prepaid lease rental on land and property, plant and equipment respectively. These units were previously classified as property held for sale under inventories with carrying value of HK\$13,325,000.

## 18. GOODWILL

	THE GROUP		
	2013	2012	
	HK\$'000	HK\$'000	
Carrying amount at 1 January	-	70,475	
Translation adjustment	_	(87)	
Impairment losses recognized in profit or loss (note 8)	-	(70,388)	
Carrying amount at 31 December	-	_	

## 18. GOODWILL (CONTINUED)

The amount of goodwill as at 1 January 2012 was allocated as to HK\$44,485,000 and HK\$25,990,000 to certain cash-generating units within the property investment and development segment as well as property leasing segment respectively. Goodwill is tested for impairment by the management by estimating the recoverable amount of these cash-generating units based on value in use calculations.

In respect of the property investment and development segment, as at 31 December 2012, due to the properties of the relevant project companies were nearly sold out and the management had no future plan on these project companies, the recoverable amounts of these project companies as separate cash-generating units are estimated to be lower than their carrying amounts and impairment loss of HK\$44,398,000 was recognized for these project companies in 2012.

In respect of the cash-generating unit within the property leasing segment, as at 31 December 2012, its recoverable amount was determined based on cash flow projections covering a period of five years and growth rate by reference to the Gross Domestic Products Index in the PRC. The pre-tax discount rate used reflect the specific risks relating to the cash-generating unit within property leasing segment, and applied to the cash flow projections was 10%. Based on these calculations, the recoverable amount of this cash-generating unit within property leasing segment fell below its carrying amount, resulting in impairment provision for the entire amount of goodwill of HK\$25,990,000.

The assumptions used in deriving recoverable amounts for cash-generating units had been determined based on past performance and the management's expectations in respect of the market development in the property market in PRC.

## 19. OTHER INTANGIBLE ASSETS

	THE GROUP
	Shopping mall
	operating right
	HK\$'000
COST	
At 1 January 2012	74,297
Translation adjustment	(14)
At 31 December 2012 and 1 January 2013	74,283
Translation adjustment	2,680
At 31 December 2013	76,963
AMORTIZATION AND IMPAIRMENT	
At 1 January 2012	37,232
Translation adjustment	10
Amortization charged	4,764
At 31 December 2012 and 1 January 2013	42,006
Translation adjustment	1,744
Amortization charged	4,857
At 31 December 2013	48,607
NET CARRYING AMOUNT	
At 31 December 2013	28,356
At 31 December 2012	32,277

## 20. INTERESTS IN SUBSIDIARIES

	THE COMPANY		
	2013 201		
	HK\$'000	HK\$'000	
Investment in unlisted shares, at cost	1,944,077	1,944,077	

Details of the Group's subsidiaries as at 31 December 2013 are set out in note 47.

## 21. INTEREST IN A JOINT VENTURE

	THE G	THE GROUP		
	2013	2012		
	HK\$'000	HK\$'000		
Share of net assets Less: Impairment	99,577	79,238		
	99,577	79,238		

As at 31 December 2013, the Group has 65% (2012: 65%) interest in a joint venture, 上海金鶴數碼科技發展有限公司 ("Shanghai Jinhe"), a separate structured vehicle incorporated in the PRC. The contractual arrangement in relation to Shanghai Jinhe provides the Group with only the rights to the net assets of the joint arrangement, with the rights to the assets and obligation for the liabilities of the joint arrangement resting primarily with Shanghai Jinhe. Under HKFRS 11, this joint arrangement is classified as a joint venture and has been accounted for in the consolidated financial statements using the equity method. Details of the Group's joint venture as at 31 December 2013 are set out in note 48.

The following illustrates the summarized financial information in relation to the joint venture as at 31 December 2013 and 2012 extracted from their management accounts which have been adjusted to ensure consistency in accounting policies adopted by the Group:

	2013 HK\$'000	2012 HK\$'000
As at 31 December		
Current assets	3,660	5,165
Non-current assets	266,450	229,409
Current liabilities	(3,965)	(48,811)
Non-current liabilities	(112,949)	(63,858)
Included in the above amounts are:		
Cash and cash equivalents	3,660	5,165
Current financial liabilities (excluding trade and other payables)		(45,632)
Non-current financial liabilities (excluding other payables)	(39,715)	-

## 21. INTEREST IN A JOINT VENTURE (CONTINUED)

	2013 HK\$'000	2012 HK\$'000
For the year ended 31 December		
Revenue	10,606	10,414
Profit for the year	27,058	13,667
Other comprehensive income	4,232	35
Total comprehensive income	31,290	13,702
Included in the above amounts are:		
Depreciation and amortization	(27)	(2)
Interest income	36	19
Interest expense	(2,846)	(3,423)
Income tax expense	(7,393)	(4,835)

As at 31 December 2013 and 2012, the Group did not incur any contingent liabilities or capital commitment in relation to its joint venture.

## 22. INVENTORIES OF PROPERTIES

	THE GROUP		
	2013	2012	
	HK\$'000	HK\$'000	
Properties under development, at cost Properties held for sale, at cost	18,707,055 4,497,202	15,705,660 1,816,766	
	23,204,257	17,522,426	

As at 31 December 2013, properties under development amounting to HK\$10,475,891,000 (2012: HK\$8,324,714,000) are not expected to be recovered within twelve months from the end of the reporting period.

The Group's properties under development and properties held for sale are located in other regions of the PRC. As at 31 December 2013, leasehold interests in land included in inventories of properties amounted to HK\$12,738,397,000 (2012: HK\$10,145,918,000) which are held under long-term or medium-term leases, depending the development plans of the respective lands.

As at 31 December 2013, leasehold interests in land included in properties under development of HK\$1,990,754,000 (2012: nil) are pledged as securities for the bank borrowings of the Group, which will be released upon the Group's settlement of the borrowings (note 38).

## 23. OTHER INVENTORIES

	THE GROUP		
	2013 2012 HK\$'000 HK\$'000		
Raw materials	806	963	

## 24. TRADE AND OTHER RECEIVABLES, PREPAYMENTS AND DEPOSITS

	THE GROUP		THE COMPANY	
	2013	2012	2013	2012
	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Trade receivables	584,316	169,664		_
Less: Impairment of trade receivables		(9)		
Trade receivables, net (note (a))	584,316	169,655		-
Other receivables	294,995	106,408	20	495
Prepayments and deposits (note (b))	6,155,665	2,516,770	11	809
	7,034,976	2,792,833	31	1,304

### Notes:

(a) The credit terms in connection with sales of properties granted to the buyers are set out in the sale and purchase agreements and vary for different agreements. Rentals receivable from tenants and service income receivable from customers are generally due on presentation of invoices.

Overdue receivables are reviewed regularly by senior management and impairment provision would be considered for those balances.

The ageing analysis of the Group's trade receivables net of impairment allowance, based on invoice date or when appropriate, date of transfer of property, is as follows:

	THE GROUP		
	2013	2012	
	HK\$'000	HK\$'000	
30 days or below	473,535	169,539	
31–60 days	678	_	
61–90 days	_	_	
91–180 days	58,773	_	
181–360 days	48,485	26	
Over 360 days	2,845	90	
	584,316	169,655	

# 24. TRADE AND OTHER RECEIVABLES, PREPAYMENTS AND DEPOSITS (CONTINUED)

Notes: (Continued)

#### (a) (Continued)

The movement in the allowance for trade receivables is as follows:

	THE GROUP		
	2013	2012	
	HK\$'000	HK\$'000	
Carrying amount at 1 January	9	8,777	
Translation adjustment	-	(34)	
Amount written off during the year	(9)	(280)	
Impairment losses reversed	-	(8,454)	
Carrying amount at 31 December	-	9	

The ageing analysis of overdue trade receivables not considered impaired, based on past due date, at the end of the reporting period is as follows:

	THE G	ROUP
	2013	2012
	HK\$'000	HK\$'000
Less than 30 days	933	-
31–60 days	678	_
61–90 days	-	_
91–180 days	-	_
181–360 days	488	26
Over 360 days	88	90
	2,187	116

At the end of each reporting period, management reviews receivables for evidence of impairment on both an individual and collective basis. Trade receivables at the end of the reporting period relate to a large number of unrelated customers who did not have a recent history of default. Accordingly, no impairment provision is necessary in respect of these receivables.

The Group does not hold any collateral over trade receivables balances other than rental and building management deposits received from tenants of the Group's investment properties.

# 24. TRADE AND OTHER RECEIVABLES, PREPAYMENTS AND DEPOSITS (CONTINUED)

Notes: (Continued)

- (b) The balance of prepayments and deposits as at 31 December 2013 mainly comprise the followings:
  - (i) An amount of HK\$78,319,000 (2012: HK\$282,223,000) paid by the Group for the primary development on certain areas in Hohhot (the "Primary Development Land"). In prior years, the Group successfully acquired land use right for certain area of the Primary Development Land through public tender. According to the approval document issued by the relevant land authority in Hohhot, the cost of these lands was offset against the payment made by the Group for the Primary Development Land. It is the assessment as well as intention of the directors that the amount of prepayment made for the Primary Development Land as at the end of the reporting period can be fully recovered through similar land auction exercise in future or by cash payment.
  - (ii) Deposits amounted to HK\$5,785,318,000 (2012: HK\$1,916,956,000) in aggregate paid by the Group for the acquisition of lands in the PRC. As at the reporting date, the dismantling and smoothing work on certain lands are still in progress and thus are not yet handed over to the Group. Accordingly, the land transfer application and procedures for those lands are in progress at the reporting date. As assessed by the directors, the legal titles of those lands will be issued to the Group by the local authority in due course upon handover of the lands.

#### 25. AMOUNTS DUE FROM / TO SUBSIDIARIES

Among the balances due from subsidiaries as at 31 December 2013, HK\$10,149,577,000 (2012: HK\$4,696,432,000) is unsecured, interest bearing at 3.349% (2012: 2.506%) per annum and repayable on demand. The remaining balances of amounts due from subsidiaries of HK\$1,293,403,000 (2012: HK\$1,292,986,000) and the amount due to a subsidiary is unsecured, interest-free and repayable on demand.

# 26. AMOUNT(S) DUE FROM / TO A JOINT VENTURE / NON-CONTROLLING INTERESTS

Among the balances due to non-controlling interests as at 31 December 2013, HK\$137,365,000 is unsecured, interest bearing at interest rates range from 6.60% to 7.20% per annum and repayable in one year pursuant to relevant loan agreements. The remaining balance of amounts due to non-controlling interests of HK\$711,699,000 and the amount due from non-controlling interests as at 31 December 2013 are unsecured, interest-free and repayable on demand. The balances with non-controlling interests and a joint venture as at 31 December 2012 were unsecured, interest-free and repayable on demand.

#### 27. RESTRICTED CASH AND DEPOSITS / CASH AND BANK BALANCES

	THE GROUP		THE CO	MPANY
	2013	2012	2013	2012
	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Cash at bank and in hand (note (b)) Less: Restricted cash and deposits	9,268,765	7,803,217	18,994	336,906
(note (a))	(2,073,651)	(1,821,131)		-
Cash and bank balances	7,195,114	5,982,086	18,994	336,906

# 27. RESTRICTED CASH AND DEPOSITS / CASH AND BANK BALANCES (CONTINUED)

Notes:

- Certain bank balances are restricted as follows: (a)
  - In accordance with the relevant documents issued by the PRC State-Owned Land and Resources Bureau, certain subsidiaries engaging in property development are required to place in designated bank accounts certain amount of pre-sale proceeds of properties as guarantee deposits for the construction of the related properties. The deposits can only be used for purchases of construction materials and payments of construction fees of the relevant property projects when approval from the PRC State-Owned Land and Resources Bureau is obtained. Such guarantee deposits will only be released after the completion of development of the related pre-sold properties or issuance of the real estate ownership certificates, whichever is the earlier.
  - In relation to the mortgage agreements entered by the buyers and the banks, certain subsidiaries are required to place proceeds received from sales of properties as guarantee deposits in designated bank accounts maintain with the banks. These deposits can only be used to settle construction fees of the relevant property projects and for certain cases, these deposits could be used to settle the project loans arranged with the banks to finance the relevant property projects. Balances in these designated bank accounts are subject to monitoring by the banks.

The amount of cash restricted for the above purposes as at 31 December 2013 was HK\$2,073,651,000 (2012: HK\$1,821,131,000).

- (b) Cash and bank balances denominated in Renminbi ("RMB") amounted to approximately HK\$8,708,123,000 (2012: HK\$6,811,692,000) as at 31 December 2013. RMB is not freely convertible into other currencies.
- Cash at bank earns interest at floating rates based on daily bank deposits rates. Short-term time deposits are made (c) for periods depending on the immediate cash requirements of the Group, and earn interest at the respective short-term time deposit rates. The directors consider that the fair values of the short-term deposits are not materially different from their carrying amounts because of the short maturity period. As at 31 December 2013, the Group has time deposits of HK\$101,752,000 placed with a bank with original maturity period of 6 months and earn interest income at 3.08% per annum.

#### 28. TRADE AND OTHER PAYABLES AND ACCRUALS

	THE GROUP		THE CO	MPANY
	2013 2012		2013	2012
	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Trade payables	4,692,420	3,281,810		_
Other payables and accruals	656,194	684,489	56,579	11,167
Deposits received	137,647	68,351		_
	5,486,261	4,034,650	56,579	11,167

## 28. TRADE AND OTHER PAYABLES AND ACCRUALS (CONTINUED)

The ageing analysis of the Group's trade payables based on invoice date is as follows:

	THE GROUP		
	2013	2012	
	HK\$'000	HK\$'000	
30 days or below	2,900,942	1,885,481	
31–60 days	124,574	165,129	
61–90 days	84,258	117,299	
91–180 days	378,171	283,095	
181–360 days	520,233	559,869	
Over 360 days	684,242	270,937	
	4,692,420	3,281,810	

#### 29. BORROWINGS

	THE GROUP		THE CON	MPANY
	2013	2012	2013	2012
	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Current  Bank borrowings  — due for repayment within one year  — due for repayment within one year and contain a repayment on demand	2,841,185	2,052,536	450,000	425,000
clause (note)	120,000	_	120,000	_
	2,961,185	2,052,536	570,000	425,000
Non-current Bank borrowings	9,981,497	3,454,443	7,593,990	2,208,437
	12,942,682	5,506,979	8,163,990	2,633,437

Note: As at 31 December 2013, current bank borrowings of the Group include a bank loan with outstanding balance of HK\$120,000,000 which is repayable in January 2014. The loan agreement of this bank loan contains a clause that provides the bank with an unconditional right to demand repayment at any time at its discretion. As at 31 December 2012, none of the Group's and the Company's bank borrowings contained repayment on demand clause.

# 29. BORROWINGS (CONTINUED)

	THE GROUP		THE CO	MPANY
	2013	2012	2013	2012
	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Analysis into:				
Bank borrowings				
Secured (note 38)	1,258,538	425,488		-
Unsecured	11,684,144	5,081,491	8,163,990	2,633,437
	12,942,682	5,506,979	8,163,990	2,633,437

The movement of borrowings during the year is as follows:

	THE G	ROUP	THE COMPANY	
	2013	2012	2013	2012
	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Carrying amount at 1 January	5,506,979	4,002,707	2,633,437	750,000
Translation adjustment	110,345	(1,334)		_
New bank borrowings raised	10,178,693	2,417,934	6,263,890	1,958,437
Repayment of bank borrowings				
and other loan	(2,853,335)	(912,328)	(733,337)	(75,000)
Carrying amount at 31 December	12,942,682	5,506,979	8,163,990	2,633,437

The current and non-current bank borrowings were scheduled to repay as follows:

	THE G	THE GROUP		MPANY
	2013	2012	2013	2012
	HK\$'000	HK\$'000	HK\$'000	HK\$'000
On demand or within one year	2,961,185	2,052,536	570,000	425,000
More than one year, but not exceeding				
two years	3,120,086	1,079,150	2,050,100	250,000
More than two years, but not exceeding				
five years	6,659,696	2,270,462	5,543,890	1,958,437
After five years	201,715	104,831		_
	12,942,682	5,506,979	8,163,990	2,633,437

Note: The above analysis is based on scheduled repayment dates set out in the loan agreements or the repayment schedules agreed with the banks.

## 29. BORROWINGS (CONTINUED)

The carrying amounts of bank borrowings are denominated in the following currencies:

	THE GROUP		THE CO	MPANY
	2013	2012	2013	2012
	HK\$'000	HK\$'000	HK\$'000	HK\$'000
HK\$	8,026,390	2,225,000	7,813,890	1,975,000
RMB	4,566,192	2,931,879		308,337
USD	350,100	350,100	350,100	350,100
	12,942,682	5,506,979	8,163,990	2,633,437

As at 31 December 2013, bank borrowings denominated in HK\$ and USD have been arranged at annual floating rates of 1.861% to 4.178% (2012: 1.900% to 4.700%) and 3.300% (2012: 3.390%) respectively while those denominated in RMB have been arranged at annual floating rates of 6.150% to 7.040% (2012: 5.850% to 7.315%).

In respect of those bank loans which have been arranged to finance property development projects, the Group is required to place sales proceeds received from the buyers, rental income received and fund raised in relation to those projects into designated bank accounts. In addition, for obtaining a term loan from a bank, the Group is also required to place the rental income generated from an investment property into an designated account. These bank accounts are subject to monitoring by the banks and the banks have priority to claim repayment for the borrowings from these designated accounts.

#### 30. CONVERTIBLE BONDS

On 13 March 2012, the Company and China Overseas Grand Oceans Finance (Cayman) Limited, a wholly-owned subsidiary of the Company incorporated in the Cayman Islands (the "Issuer"), entered into a subscription agreement (the "Subscription Agreement") regarding the issue of convertible bonds in an aggregate principal amount of HK\$2,200,000,000 (the "Convertible Bonds"). The completion of the Subscription Agreement took place and the Convertible Bonds were issued on 21 March 2012. The Convertible Bonds were issued at 100% of the principal amount.

The Convertible Bonds will have the benefit of an irrevocable standby letter of credit issued in favour of the trustee, on behalf of the bondholders, by a bank. The Company, as a guarantor with reference to the letter of credit facility agreement, irrevocably and unconditionally undertakes with the bank for any amount incurred in relation to the standby letter of credit (note 41). Subject to certain exceptions, the irrevocable standby letter of credit shall expire on the date falling three years and thirty days after 21 March 2012.

#### 30. CONVERTIBLE BONDS (CONTINUED)

The Convertible Bonds bear interest from and including 21 March 2012 up to but excluding 21 March 2015 (the "Interest Period") at the rate of 2.00% per annum of the principal amount of the Convertible Bonds. Interest is payable semi-annually in arrear on 21 March and 21 September in each year. After 21 March 2015 or after the conversion rights of the Convertible Bonds have been exercised, the Convertible Bonds will not bear any interest.

The Convertible Bonds are convertible in the circumstances set out in the terms and conditions at any time on or after 21 March 2014 up to the close of business on the seventh day prior to 21 March 2017 (the "Maturity Date") by the bondholders into ordinary shares of HK\$0.01 each in the issued share capital of the Company at an initial conversion price of HK\$12.532 per share (subject to adjustments as set out in the Subscription Agreement, including consolidation, subdivision or reclassification, capitalization of profit or reserves, capital distributions, right issues of shares or options over shares, rights issues of other securities, issues at less than 92% of the current market price; other issues at less than 92% of the current market price; modification of rights of conversion and other offers to the shareholders).

On or at any time after 21 March 2015 but not less than 7 business days prior to the Maturity Date, the Issuer may, having given not less than ten nor more than fifteen days' notice to the bondholders which notice shall be irrevocable, mandatorily convert the Convertible Bonds in whole, but not in part, into shares at the then prevailing conversion price provided that no such conversion may be made unless the closing price for each of twenty consecutive trading days ending on a date which is no more than three business days immediately prior to the date upon which notice of such conversion is given was at least 130% of the applicable conversion price.

The Issuer will, at the option of any bondholder, redeem all or only some of such bondholder's Convertible Bonds on 21 March 2015 at 100% of their principal amount.

The Convertible Bonds are subject to redemption in whole but not in part at 100% of their principal amount together with accrued interest (calculated up to but excluding the date of redemption) (i) upon the occurrence of an LC Redemption Event as defined in the Subscription Agreement, (ii) at the option of the Issuer at any time in the event of certain changes affecting taxation in the Cayman Islands or Hong Kong or (iii) at the option of the Issuer at any time if prior to the date on which notice of such redemption is given at least 90% in aggregate principal amount of the Convertible Bonds originally issued have already been converted, redeemed or purchased and cancelled.

Upon the occurrence of events of default as set out in the Subscription Agreement, or in the event that (i) the Company's shares cease to be listed or admitted to trading or the trading of which is suspended for a period of more than thirty consecutive trading days on the Stock Exchange or (ii) there is a change of control with respect of the Company as defined in the Subscription Agreement, the bondholders will have the rights to require the Issuer to redeem the Convertible Bonds at 100% of their principal amount together with accrued interest (calculated up to but excluding the date of redemption).

#### 30. CONVERTIBLE BONDS (CONTINUED)

Unless previously redeemed, converted or purchased and cancelled, the Issuer will redeem each Convertible Bonds at 100% of its principal amount on the Maturity Date.

Further details regarding the issue of the Convertible Bonds have been set out in the announcements of the Company dated 14 March 2012 and 21 March 2012.

The Convertible Bonds contain liability and equity components. On initial recognition, the fair value of the liability component of the Convertible Bonds is determined using the prevailing market interest of similar non-convertible bond with redemption options. The difference between the fair value of the Convertible Bonds and the fair value assigned to the liability component, representing the option for conversion of the Convertible Bonds into equity, is included in equity as convertible bonds equity reserve (note 33).

The movements of the liability and equity components of the Convertible Bonds are set out as below:

	THE GROUP	
	Liability	Equity
	component com	ponent
	HK\$'000 H	K\$'000
air value on initial recognition	1,610,103	589,897
Direct transaction costs	(51,685)	(8,701)
	1,558,418	581,196
mputed interest expense (note 9)	114,125	_
inance costs paid	(22,000)	-
Councing amount as at 21 December 2012 and 1 January 2012	1,650,543	581,196
Carrying amount as at 31 December 2012 and 1 January 2013 imputed interest expense (note 9)	1,630,343	081,190
•	· · · · · · · · · · · · · · · · · · ·	_
Sarrying amount as at 31 December 2013	(71,937)	5

The net proceed from the issue of the Convertible Bonds after the direct transaction costs of HK\$60,386,000 is HK\$2,139,614,000. The liability component is subsequently measured at amortized cost using effective interest rate of 9.30% per annum and imputed interest of HK\$153,252,000 (2012: HK\$114,125,000) was incurred in the current year. The Convertible Bonds are listed on the Singapore Exchange Securities Trading Limited. As at 31 December 2013, with reference to the average quotation of the Convertible Bonds published by a leading global financial market data provider, the fair value of the Convertible Bonds was HK\$2,425,317,000 (2012: HK\$2,593,433,000) and it is within Level 1 of the fair value hierarchy.

The initial conversion price has been adjusted from HK\$12.532 per share to HK\$8.354 per share for the Bonus Share Issue 2012 (as defined and disclosed in note 32), which was approved by the shareholders of the Company at the annual general meeting on 30 May 2012.

## 30. CONVERTIBLE BONDS (CONTINUED)

As at 31 December 2013, assuming full conversion of the Convertible Bonds at the adjusted conversion price of HK\$8.354 per share, the Convertible Bonds will be convertible into approximately 263,346,900 (2012: 263,346,900) ordinary shares of the Company. Those shares shall rank pari passu in all respects with all other existing shares outstanding at the date of the conversion.

### 31. DEFERRED TAX

#### The Group

Details of the deferred tax liabilities and assets recognized by the Group and movements during the current and prior reporting period are as follows:

	Inventories of	Revaluation of	Provision for	Withholding	
	properties	properties	LAT	tax	Total
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
At 1 January 2012	936,816	548,440	(394,299)	57,392	1,148,349
Translation adjustment	(1,918)	(12,307)	1,932	1,001	(11,292)
Disposal of subsidiaries and a joint	(1,710)	(12,501)	1,752	1,001	(11,272)
venture (note 36)	(6,924)	_	_	_	(6,924)
(Credited)/Charged to profit or loss					
(note 10)	(198,406)	(137,066)	121,053	264,018	49,599
Credited to assets revaluation reserve					
(note)	-	(9,549)	_	_	(9,549)
At 31 December 2012 and					
1 January 2013	729,568	389,518	(271,314)	322,411	1,170,183
Translation adjustment	18,979	13,546	(6,467)	9,716	35,774
(Credited)/Charged to profit or loss					
(note 10)	(269,857)	117,749	51,394	(24,040)	(124,754)
At 31 December 2013	478,690	520,813	(226,387)	308,087	1,081,203

#### Represented by:

	2013 HK\$'000	2012 HK\$'000
Deferred tax liabilities Deferred tax assets	1,307,590 (226,387)	1,441,497 (271,314)
	1,081,203	1,170,183

### 31. DEFERRED TAX (CONTINUED)

#### The Group (Continued)

Note: During the year ended 31 December 2012, the directors reviewed the Group's investment property portfolios and concluded that certain of the Group's investment properties located in other region of the PRC which are depreciable are held under a business model whose objective is to consume substantially all of the economic benefits embodied in the investment properties over time, rather than through sale. There was a change in management's expectation on the manner to recover the value of these investment properties during 2012. Accordingly, the Group had applied the amendments to HKAS 12 to adjust the amount of deferred tax provided for those investment properties in order to reflect the tax consequences of recovering those investment properties through consumption during its economic life. Accordingly, adjustment amounting to HK\$228,136,000 was credited to profit or loss for the year ended 31 December 2012 whereas an amount of HK\$9,549,000 relating to those investment properties which were previously classified as owner-occupied properties but were reclassified as investment properties during 2011 was credited to other comprehensive income.

As at 31 December 2013, the Group has unused tax losses of HK\$106,059,000 (2012: HK\$168,613,000) available for offset against future profits and no deferred tax has been recognized in respect of these tax losses. The tax losses incurred by the relevant subsidiaries may be carried forward for five years from the financial year when the corresponding loss was incurred.

Pursuant to the PRC Corporate Income Tax Law, a 10% withholding tax is levied on dividends declared to foreign investors from the foreign investment enterprises established in the PRC. The requirement is effective from 1 January 2008 and applies to earnings after 31 December 2007. A lower withholding tax rate may be applied if there is a tax treaty between the PRC and the jurisdiction of the foreign investors. The Group is therefore liable for withholding taxes on dividends distributed by those subsidiaries established in the PRC in respect of earnings generated from 1 January 2008 and the applicable tax rates are 5% or 10%.

As at 31 December 2013, deferred tax liabilities of approximately HK\$308,087,000 (2012: HK\$322,411,000) have been recognized in respect of the undistributed earnings of certain PRC subsidiaries amounted to approximately HK\$3,327,286,000 (2012: HK\$3,463,002,000). Deferred tax liabilities of approximately HK\$360,438,000 as at 31 December 2013 (2012: HK\$94,603,000) have not been established for the withholding and other taxation that would be payable on the unremitted earnings of other relevant PRC subsidiaries as at 31 December 2013, as in the opinion of the directors, it is not probable that these subsidiaries will distribute such earnings in the foreseeable future. Such unremitted earnings amounted to approximately HK\$3,974,328,000 as at 31 December 2013 (2012: HK\$971,626,000).

#### The Company

No deferred tax has been provided in the financial statements of the Company as there are no material temporary differences (2012: nil).

#### 32. SHARE CAPITAL

	Par value per	Number of	
	share HK\$	ordinary shares	Nominal value HK\$'000
Authorized			
Balance at 1 January 2012, 31 December 2012,			
1 January 2013 and 31 December 2013	0.01	45,000,000	450,000
Issued and fully paid			
Balance at 1 January 2012	0.01	1,521,493	15,215
Bonus Share Issue 2012 (note)	0.01	760,747	7,607
Balance at 31 December 2012, 1 January 2013			
and 31 December 2013	0.01	2,282,240	22,822

Note: On 28 February 2012, the directors of the Company recommended a bonus issue to the shareholders of the Company on the basis of one bonus share for every two existing shares of the Company in issue (the "Bonus Share Issue 2012"). The proposed Bonus Share Issue 2012 was approved by the shareholders of the Company at the annual general meeting on 30 May 2012. Immediately after the Bonus Share Issue 2012, the issued share capital of the Company becomes approximately HK\$22,822,000 divided into approximately 2,282,240,000 ordinary shares of HK\$0.01 each by the creation of additional 760,747,000 ordinary shares in approximation. The bonus shares had been credited as fully paid by way of capitalization of an amount of approximately HK\$7,607,000 in the share premium account of the Company. The related share issue expenses amounted to HK\$32,000. The bonus shares rank pari passu in all respects with the existing shares of the Company except that they are not entitled to the final dividend for the year ended 31 December 2011.

The share capital of the Company at the end of reporting period comprises only of fully paid ordinary shares with a par value of HK\$22,822,000 (2012: HK\$22,822,000). All shares are equally eligible to receive dividends and to the repayment of capital and each share is entitled to one vote at shareholders' meeting of the Company.

### Notes to the Financial Statements (continued)

#### 33. RESERVES

#### The Group

Details of the movements in the Group's reserves are set out in the consolidated statement of changes in equity on pages 53. The nature and purpose of the reserves are as follows:

Share premium and capital redemption reserve

The application of the share premium and capital redemption reserve is governed by the relevant provisions of the Hong Kong Companies Ordinance.

Convertible bonds equity reserve

The convertible bonds equity reserve comprises (i) the fair value of the equity component of the Convertible Bonds issued by the Group on initial recognition; and (ii) direct transaction costs attributable to the equity component of the Convertible Bonds as recognized in accordance with the accounting policy adopted for convertible bonds as disclosed in note 3.21. Further details of the Convertible Bonds are set out in note 30.

Translation reserve

Translation reserve comprises all foreign exchange differences arising from the translation of the financial statements of foreign operations in accordance with the accounting policy adopted in note 3.16.

Asset revaluation reserve

Asset revaluation reserve arises from revaluation of assets such as properties (excluding investment properties).

#### Statutory reserves

In accordance with the relevant PRC rules and regulations, certain subsidiaries of the Company are required to appropriate certain percentage of their profits after tax to the respective statutory reserves. Subject to certain restrictions as set out in the relevant PRC regulations, these statutory reserves may be used to make good previous years' losses, if any, or to increase the paid-up capital of the respective subsidiaries, and may be used for capital expenditure on staff welfare facilities, as appropriate.

#### Other reserve

Other reserve was arising from the settlement of subsidiaries' options. Other reserve at 31 December 2013 and 2012 represented an amount of HK\$154,345,000 transferred from share-based payment reserve of subsidiaries upon settlement of vested options, which was accounted for as a deduction from equity. The options entitled the grantees to acquire shares of Pan China Land (Holdings) Corporation ("Pan China Land"), a former subsidiary, which were vested on 10 February 2010 (the "Vested Options") and the Company entered into various cancellation deeds in February and March 2010 to settle the Vested Options by way of issuing new shares of the Company. The amount of HK\$154,345,000 represented the difference between the fair value of the Company's shares issued on the settlement date of the options and the nominal value of the shares issued at nil consideration, adjusted for the effect of the non-controlling interests of Pan China Land.

# Notes to the Financial Statements (continued)

## 33. RESERVES (CONTINUED)

#### The Group (Continued)

Retained profits

Retained profits of the Group comprise:

	2013 HK\$'000	2012 HK\$'000
Final dividend proposed for the year (note 12(a)) Retained profits after proposed dividend	136,934 6,995,269	136,934 4,327,616
Total retained profits for the year	7,132,203	4,464,550

# The Company Details of the movements of the Company's reserves are as follows:

		Capital			
	Share	redemption	Other	Retained	
	premium*	reserve*	reserve*	profits	Total
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
At 1 January 2012	1,914,012	44,822	170,001	390,813	2,519,648
Profit and total comprehensive income for	-,,	,	,	,	_,,
the year	_	_	_	931,791	931,791
2011 final dividend paid (note 12(b))	_	_	_	(76,075)	(76,075)
2012 interim dividend declared (note 12(a))	_	_	_	(114,112)	(114,112)
Bonus Share Issue 2012(note 32)	(7,607)	_	_	_	(7,607)
Share issue expenses (note 32)	(32)	_	-	-	(32)
	1.006.052	44.000	150 001	1 100 415	2.252.612
At 31 December 2012 and 1 January 2013	1,906,373	44,822	170,001	1,132,417	3,253,613
Loss and total comprehensive income for					
the year				(74,616)	(74,616)
2012 final dividend paid (note 12(b))				(136,934)	(136,934)
2013 interim dividend declared (note 12(a))				(114,112)	(114,112)
	1 006 070	44.000	150.004	006.75	2 027 0 74
At 31 December 2013	1,906,373	44,822	170,001	806,755	2,927,951

the total of these equity accounts as at the reporting date represents "other reserves" in the Company's statement of financial position

#### Other reserve

Other reserve was arising from the settlement of subsidiaries' options. Other reserve as at 31 December 2013 and 2012 represented the difference between the fair value of the Company's shares issued on the settlement date of the Vested Options and the consideration received of HK\$33,600,000, adjusted for the nominal value of the ordinary shares issued at nil consideration.

#### 33. RESERVES (CONTINUED)

The Company (Continued)

Retained profits

Retained profits of the Company comprise:

	2013 HK\$'000	2012 HK\$'000
Final dividend proposed for the year (note 12(a)) Retained profits after proposed dividend	136,934 669,821	136,934 995,483
Total retained profits for the year	806,755	1,132,417

#### 34. NON-CONTROLLING INTERESTS

The total non-controlling interests as at 31 December 2013 is HK\$966,840,000 (2012: HK\$642,873,000), which is attributed to the certain subsidiaries not 100% owned by the Group. In the opinion of the directors, none of the non-controlling interests of these subsidiaries are material to the Group.

#### 35. SHARE OPTION SCHEME

At the annual general meeting of the Company held on 11 May 2005, the shareholders of the Company approved the adoption of a new share option scheme (the "Option Scheme") for a period of 10 years commencing on 11 May 2005 and after which no further options will be granted but the provisions of the Option Scheme shall remain in full force and effect to the extent necessary to give effect to the exercise of any options granted prior thereto.

The Board may, at its absolute discretion, offer any eligible person options to subscribe for shares in the Company subject to the terms and conditions as stipulated in the Option Scheme. Upon acceptance of the offer of an option, the grantee shall pay HK\$1.00 to the Company as a consideration for option granted. No options has been granted since 11 May 2005.

### 36. DISPOSAL OF SUBSIDIARIES AND A JOINT VENTURE

On 30 June 2012, the Group entered into an agreement (the "Agreement") in relation to disposal of its equity interests in 廣西光大旅遊投資有限公司 ("廣西光大旅遊"), 桂林中海宏洋地產有限公司 ("桂林中海宏洋") and 桂林中海國富房地產開發有限公司 ("桂林中海國富"), which collectively referred to as "Guilin Companies", at a selling price of RMB102,000,000 (equivalent to approximately HK\$125,317,000).

Before the disposal, 廣西光大旅遊 and 桂林中海宏洋 were subsidiaries of the Group in which the Group held 94% and 65.8% of their respective registered capital respectively while 桂林中海國富 was previously classified as a jointly controlled entity in which the Group held 40% of its registered capital. 桂林中海國富 was reclassified as a joint venture under HKFRS 11. The disposal effectively resulted in the Group disposing of its entire interest in a property development project in Guilin, the PRC.

# 36. DISPOSAL OF SUBSIDIARIES AND A JOINT VENTURE (CONTINUED)

The selling price of RMB102,000,000 comprises of consideration for transferring the equity interests in Guilin Companies amounting to approximately RMB32,641,000 (equivalent to approximately HK\$40,103,000) and consideration for assigning the amounts due from Guilin Companies to the buyer ("Debt Assignment") amounting to approximately RMB69,359,000 (equivalent to approximately HK\$85,214,000). The disposal was completed in November 2012. The gain arising from the disposal was included in "Other gains — Gain on disposal of subsidiaries and a joint venture" and is calculated as follows:

	2012 HK\$'000
Selling price pursuant to the Agreement	125,317
Less: Consideration for Debt Assignment	(85,214)
Consideration for transferring equity interest in Guilin Companies	40,103
Net liabilities disposed of (note)	3,494
Non-controlling interests	2,010
Gain on disposal	45,607

Note:

Net liabilities disposed of:

	2012
	HK\$'000
Interest in a joint venture	2,961
Property, plant and equipment	56
Inventories of properties	90,316
Trade and other receivables, prepayments and deposits	49
Amounts due from non-controlling interests	4,546
Cash and cash equivalents	105
Trade and other payables	(9,144)
Balances due to group companies	(85,214)
Balances due to a joint venture	(245)
Deferred tax liabilities	(6,924)
	(3,494)

#### 36. DISPOSAL OF SUBSIDIARIES AND A JOINT VENTURE (CONTINUED)

Note: (Continued)

An analysis of the net inflow of cash and cash equivalents in respect of the disposal of Guilin Companies is as follows:

	2012 HK\$'000
Consideration settled by:	
Cash	40,103
Net cash inflow arising from the disposal:	
Cash consideration received	40,103
Cash and bank balances disposed of	(105)
	39,998

Guilin Companies had insignificant contribution to the Group's revenue and profit for the year ended 31 December 2012.

#### 37. RETIREMENT BENEFITS SCHEMES

The Group operates the Mandatory Provident Fund Scheme (the "MPF Scheme") under the Mandatory Provident Fund Schemes Ordinance for those employees who are eligible to participate in the MPF Scheme. The MPF Scheme is a defined contribution retirement benefits scheme and contributions to the scheme are made based on a percentage of the employees' basic salaries and are charged to profit or loss as they become payable in accordance with the rules of the MPF Scheme. The assets of the MPF Scheme are held separately from those of the Group in an independently administered fund. The Group's employer contributions vest fully with the employees when contributed into the MPF Scheme.

The employees of the subsidiaries of the Group which operate in the PRC are required to participate in a central pension scheme operated by the local municipal governments. These PRC subsidiaries are required to contribute certain percentage of its payroll costs to the central pension scheme. The contributions are charged to profit or loss as they become payable in accordance with the rules of the central pension scheme.

The total expenses recognized in profit or loss of HK\$9,611,000 (2012: HK\$6,798,000) represent contributions paid/payable to these schemes by the Group in the year. As at 31 December 2013, no forfeited contribution under these schemes is available to reduce the contribution payable in future (2012: nil).

# Notes to the Financial Statements (continued)

#### 38. PLEDGE OF ASSETS

As at 31 December 2013, the carrying amount of the assets pledged by the Group to secure for bank borrowings and banking facilities granted to the Group are analyzed as follows:

	THE GROUP		
	2013	2012	
	HK\$'000		
Owners-occupied properties (note 16)	10,843	10,934	
Investment properties (note 15)	2,686,253	2,243,989	
Inventories of properties (note 22)	1,990,754	_	
	4,687,850	2,254,923	

#### 39. OPERATING LEASE ARRANGEMENTS

#### As lessee

The Group leases certain of its office properties, quarters and shopping mall operating right under operating leases arrangements. Leases of these properties are negotiated for periods ranging from six months to thirty years (2012: one to thirty years) and rentals are fixed over the contracted period. As at 31 December 2013, the Group and the Company had commitments for future minimum lease payments under non-cancellable operating leases in respect of rented premises payable as follows:

	THE GROUP		THE COMPANY	
	2013 2012		2013	2012
	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Within one year	16,320	10,179	4,505	4,505
In the second to fifth year, inclusive	32,230	32,457	15,392	18,020
Over five years	32,592	36,939		2,252
	81,142	79,575	19,897	24,777

## 39. OPERATING LEASE ARRANGEMENTS (CONTINUED)

#### As lessor

The Group leases out its investment properties (note 15) and the shopping mall in which the Group has operating right (note 19) under operating lease arrangements with leases negotiated for period ranging from two to twenty years (2012: three months to twenty years). As at 31 December 2013, the Group had contracted with tenants for the following future minimum lease payments receivable:

	THE GRO	THE GROUP		
	2013 HK\$'000	2012 HK\$'000		
Within one year In the second to fifth year, inclusive Over five years	173,325 268,731 104	124,197 157,604 112		
	442,160	281,913		

#### **40. OTHER COMMITMENTS**

As at 31 December 2013, the Group had other significant commitments as follows:

	THE GROUP		
	2013	2012	
	HK\$'000	HK\$'000	
Contracted for but not provided for in the financial statements:			
— Acquisition of land	4,358,043	1,576,768	
— Property development	3,958,813	2,708,446	
Authorized but not contracted for:			
— Investment in equity interest	1,705,384	577,170	
— Acquisition of land	744,602	3,396,977	

#### 41. GUARANTEES

As at 31 December 2013, the Group and the Company had issued the following significant guarantees:

	THE G	ROUP	THE CO	MPANY
	2013	2012	2013	2012
	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Guarantees given to:				
Bank for term loan facility granted to a				
subsidiary		_	212,500	250,000
Bank for a standby letter of credit facility				
granted to a subsidiary (note 30)		_	2,235,000	2,235,000
Banks and government agencies for				
mortgage loans granted to certain				
purchasers of the Group's properties	8,829,954	5,066,777		_
	8,829,954	5,066,777	2,447,500	2,485,000

In the opinion of the directors, the financial impact arising from providing the above financial guarantees is insignificant and accordingly, they are not accounted for in these financial statements.

#### 42. RELATED PARTY TRANSACTIONS

Save as disclosed elsewhere in these financial statements, the Group had the following material transactions with related parties:

(a) On 29 March 2011, the Company entered into an agreement (the "Contractor Agreement") with China State Construction Engineering Corporation Limited ("CSCECL") whereby the Group may engage CSCECL and its subsidiaries (the "CSCECL Group") as construction contractor in the PRC upon successful tender for a term of three years from 1 June 2011 to 31 May 2014. CSCECL is an intermediate holding company of COLI.

According to the Contractor Agreement, if any contract is granted in favour of the CSCECL Group as a result of the tender, the total contract sum to be awarded by the Group to CSCECL Group for the period between 1 June 2011 and 31 December 2011 shall not exceed HK\$850,000,000, for each of the two years ended 31 December 2013 shall not exceed HK\$850,000,000, and for the period between 1 January 2014 to 31 May 2014 shall not exceed HK\$800,000,000.

During the year ended 31 December 2013, total contract sum granted by the Group to CSCECL Group under the Contractor Agreement amounted to approximately HK\$118,688,000 (2012: HK\$628,236,000).

### 42. RELATED PARTY TRANSACTIONS (CONTINUED)

(b) On 6 April 2011, the Company and COLI entered into a trademark licence agreement ("Trademark Licence Agreement") in relation to the grant of non-executive rights by COLI to the Group to use the trademark "中海地產" (the "Trademark") in the PRC in connection with the marketing and sale of its real estate developments for a period from 6 April 2011 to 31 March 2014. The Trademark is registered in the PRC and owned by 中海地產集團有限公司, a subsidiary of COLI.

Pursuant to the Trademark Licence Agreement, the Company agrees to pay one percent of its annual turnover for each financial year ended 31 December 2011, 2012 and 2013 respectively as royalty. The royalty payable under the Trademark Licence Agreement for the period from 6 April 2011 to 31 March 2012 and for each of the twelve-month period between 1 April 2012 and 31 March 2014 shall not exceed HK\$100,000,000.

For the year ended 31 December 2013, royalty incurred by the Group under the Trademark Licence Agreement amounted to approximately HK\$100,000,000 (2012: HK\$96,841,000). As at 31 December 2013, the royalty payable to COLI amounted to HK\$100,000,000 (2012: HK\$96,841,000) which was included in trade and other payables in the consolidated statement of financial position. The amount due to COLI is unsecured, interest-free and repayable on demand.

(c) On 2 August 2011, a subsidiary of the Group entered into tenancy agreements (the "Tenancy Agreements") with 北京中海豪峰地產開發有限公司 and 北京嘉益德房地產開發有限公司 (the "Tenants"), subsidiaries of COLI, to lease out certain commercial units of China Overseas International Center held by the subsidiary to the Tenants.

Pursuant to the Tenancy Agreements, the lease term is from 1 August 2011 to 31 July 2014. The annual rent payable by 北京中海豪峰地產開發有限公司 and 北京嘉益德房地產開發有限公司 are RMB8,309,000 and RMB4,167,000 respectively. The total rental payable under the Tenancy Agreements for each of the twelve-month period between 1 August 2011 and 31 July 2014 shall not exceed RMB12,477,000.

For the year ended 31 December 2013, total rental income generated from the Tenancy Agreements is approximately RMB12,476,000 (2012: RMB12,476,000), equivalent to approximately HK\$15,628,000 (2012: HK\$15,329,000). As at 31 December 2013, rental income received in advance from the Tenants amounted to approximately HK\$1,322,000 (2012: HK\$1,282,000).

# Notes to the Financial Statements (continued)

### 42. RELATED PARTY TRANSACTIONS (CONTINUED)

(d) On 3 August 2011, the Company entered into an agreement (the "Property Management Agreement") with 中海物業管理有限公司 ("COPM"), a subsidiary of COLI, whereby the Group may engage COPM and its subsidiaries (the "COPM Group") as property manager for its property development projects in the PRC upon successful tender for a term of three years from 3 August 2011 to 31 July 2014.

According to the Property Management Agreement, if any contract is granted in favour of the COPM Group as a result of the tender, the total property management fees payable by the Group to the COMP Group for the period from 3 August 2011 to 31 July 2012 and for each of the twelve-month period between 1 August 2012 and 31 July 2014 shall not exceed RMB25,200,000, RMB33,600,000 and RMB33,000,000 respectively.

For the year ended 31 December 2013, total property management fees paid/payable by the Group to the COMP Group under the Property Management Agreement amounted to approximately RMB364,000 (2012: RMB8,494,000), equivalent to approximately HK\$455,000 (2012: HK\$10,436,000).

- For the year ended 31 December 2013, the Group did not generate any interest income from a joint venture. For the year ended 31 December 2012, the Group generated interest income of approximately HK\$3,231,000 from that joint venture.
- (f) Key management personnel remunerations include the following expenses:

	2013 HK\$'000	2012 HK\$'000
Short-term employee benefits Post-employment benefits	29,401 90	19,084 14
	29,491	19,098

# 42. RELATED PARTY TRANSACTIONS (CONTINUED)

(g) Transactions with other state-controlled entities in the PRC

The Group is not controlled by the PRC government. However, the Group is an associated company of COLI while the ultimate holding company of COLI is CSCEC, a company controlled by the PRC government, as such, the PRC government is regarded as a related party of the Group. Apart from the transactions already disclosed above, the Group also conducts business with other state-controlled entities. The directors consider the transactions with those state-controlled entities are conducted on an arms' length basis.

In connection with its property development activities, other than those disclosed in notes (a) and (d) above, the Group awards construction and other works contracts to PRC entities, some of which, to the best knowledge of management, are state-controlled entities. The Group has also entered into various transactions with the PRC government departments or agencies, mainly acquisition of land through tendering to those government departments or agencies. During the year ended 31 December 2013, the Group acquired certain parcels of land from the PRC government departments through public tender at an aggregate consideration of approximately HK\$11,005,928,000 (2012: HK\$5,790,769,000).

In addition, in the normal course of business, the Group entered into various deposits and lending transactions with banks and financial institutions which are state-controlled entities.

Other than those disclosed above, the directors consider that the other transactions with the state-controlled entities are not significant to the Group.

The Group is active in property sale, property leasing and provision of property management services in various provinces in the PRC. The directors are of the opinion that it is impracticable to ascertain the identity of all the counterparties and accordingly whether the transactions are with state-controlled entities. However, the directors are of the opinion that the transactions with state-controlled entities are not significant to the Group's operations.

In addition to the above transactions, details of the Group's balances with related parties are disclosed in consolidated statement of financial position and note 26. The details of the Company's balances with related parties are disclosed in the Company's statement of financial position and note 25.

The related party transactions in respect of item (a) to (d) above also constitute connected transactions or continuing connected transactions as defined in Chapter 14A of the Listing Rules.

#### 43. CAPITAL MANAGEMENT

The Group's objectives when managing capital are to safeguard the Group's ability to continue as a going concern in order to provide returns for shareholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital and to support the Group's financial stability and growth.

The Group monitors its capital structure on the basis of net gearing ratio i.e. net debt to equity. Net debt includes borrowings less restricted cash and deposits and cash and cash balances. Equity represents equity attributable to owners of the Company. To maintain or adjust the capital structure, the Group may adjust the dividend payment to shareholders or issue new shares.

### 43. CAPITAL MANAGEMENT (CONTINUED)

The net gearing ratios of the Group as at 31 December 2013 and 2012 were as follows:

	2013 HK\$'000	2012 HK\$'000
Borrowings	12,942,682	5,506,979
Convertible bonds	1,731,858	1,650,543
Less: restricted cash and deposits	(2,073,651)	(1,821,131)
Less: cash and bank balances	(7,195,114)	(5,982,086)
Net debt/(cash)	5,405,775	(645,695)
Capital represented by equity attributable to owners of the Company	11,304,824	7,966,225
Net gearing ratio	47.8%	N/A

The Group targets to maintain a net gearing ratio to be in line with the expected changes in economic and financial conditions. The Group's overall strategy on capital management remains unchanged throughout the year.

# 44. SUMMARY OF FINANCIAL ASSETS AND FINANCIAL LIABILITIES BY **CATEGORY**

#### 44.1 Categories of financial instruments

	THE G	ROUP	THE COMPANY		
	2013 2012 HK\$'000 HK\$'000		2013 HK\$'000	2012 HK\$'000	
Financial assets					
Loans and receivables#	10,188,371	8,145,459	11,461,994	6,326,819	
Financial liabilities					
Financial liabilities					
at amortized cost <sup>^</sup>	20,751,930	11,880,394	10,458,683	4,999,239	

including trade and other receivables, amounts due from subsidiaries, a joint venture and non-controlling interests and bank balances including restricted cash and deposits.

including trade payables, other payables and accruals, amounts due to a subsidiary and non-controlling interests, borrowings and the liability component of Convertible Bonds.

# 44. SUMMARY OF FINANCIAL ASSETS AND FINANCIAL LIABILITIES BY CATEGORY (CONTINUED)

#### 44.2 Financial results by financial instruments

	2013 HK\$'000	2012 HK\$'000
Interest income or (expenses) on:  Loans and receivables  Financial liabilities at amortized cost	81,018 (664,107)	48,902 (350,528)
Reversal of impairment on:  Loans and receivables	_	43,482

#### 44.3 Fair value measurement

#### (a) Financial instruments not measured at fair value

Financial instruments not measured at fair value include trade and other receivables, balances with a joint venture and non-controlling interests, bank balances including restricted cash and deposits, trade payables, other payables and accruals, borrowings and convertible bonds.

Due to their short-term nature, the carrying values of trade and other receivables, balances with a joint venture and non-controlling interests, bank balances including restricted cash and deposits, trade payable, other payables and accruals and current borrowings approximate their fair values.

For disclosure purpose, the fair values of non-current borrowings and the liability component of the Convertible Bonds are not materially different from their carrying values. Those fair values have been determined by using discounted cash flow models and is classified as level 3 in the fair value hierarchy. Significant inputs include the discount rate used to reflect the credit risks of the Group and the Company.

#### (b) Financial instruments measured at fair value

As at 31 December 2013 and 2012, the Group did not have any financial instruments measured at fair value, accordingly, no analysis on fair value hierarchy is presented.

# Notes to the Financial Statements (continued)

#### 45. FINANCIAL RISK MANAGEMENT

#### 45.1 Financial risk management objectives and policies

The Group's activities expose it to a variety of financial risks which comprise market risk (including foreign currency risk and interest rate risk), credit risk and liquidity risk. The Group's overall risk management focuses on the unpredictability of financial markets and seeks to minimize potential adverse effects on the Group's financial performance. Risk management is carried out by key management under the policies approved by the Board. The Group does not have written risk management policies. However, the directors and senior management of the Group meet regularly to identify and evaluate risks and to formulate strategies to manage financial risks.

#### 45.2 Market risk

#### (a) Foreign currency risk

Currency risk refers to the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. For the year ended 31 December 2013 and 2012, the Group mainly operates in Hong Kong and the PRC. The functional currency of the Company and its subsidiaries are mainly HK\$ and RMB. The Group is exposed to currency risk arising from fluctuations on foreign currencies against the functional currencies of the Company and the group entities. Currently the Group does not have foreign currency hedging policy but the management continuously monitors foreign exchange exposure and will consider hedging significant foreign currency exposure should the need arise.

The Group continued to conduct its sales mainly in RMB and make payments in RMB. In addition, the Group's borrowings were mainly denominated in HK\$ and RMB. The directors consider that a natural hedge mechanism existed. The Group would, however, closely monitor the volatility of the RMB exchange rate. All in all, the Group's risk exposure to foreign exchange rate fluctuations remained minimal.

#### (b) Interest rate risk

Interest rate risk relates to the risk that the fair value or cash flows of a financial instrument will fluctuate because of changes in market interest rate. The Group's interest rate risk mainly arises from borrowings and its Convertible Bonds. Borrowings and Convertible Bonds arranged at variable rates and fixed rates expose the Group to cash flow interest rate risk and fair value interest rate risk respectively. All of the borrowings of the Group and the Company as at 31 December 2013 and 2012 bore interest at floating rates. The Convertible Bonds bear fixed interest rate during the Interest Period. The interest rates and repayment terms of the borrowings and Convertible Bonds outstanding at the end of the reporting period are disclosed in notes 29 and 30 respectively.

#### 45.2 Market risk (Continued)

#### (b) Interest rate risk (Continued)

The Group's bank balances also expose it to cash flow interest rate risk due to the fluctuation of the prevailing market interest rate on the bank balances. The directors consider the Group's exposure of the bank deposits is not significant as interest-bearing deposits are within short maturity periods in general.

The Group currently does not have an interest rate hedging policy. However, the management monitors interest rate exposure and will consider hedging significant interest rate exposure should the need arise.

The following sensitivity demonstrates the Group's and the Company's exposure to a reasonably possible change in interest rates on its floating rate borrowings with all other variables held constant at the end of the reporting period (in practice, the actual trading results may differ from the sensitivity analysis below and the difference could be material):

	THE G	ROUP	THE COMPANY		
	2013	2012	2013	2012	
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	
(Decrease in profit after tax/Increase in loss after tax)/Increase in profit after tax/Decrease in loss after tax and					
(decrease)/increase in retained profits					
+50 bp (2012: 50 bp)	(5,658)	(3,791)	(40,820)	(10,995)	
-10 bp (2012: 10 bp)	1,131	758	8,164	2,199	

The changes in interest rates do not affect the Group's and the Company's other components of equity. The above sensitivity analysis is prepared based on the assumption that the borrowing period of the loans outstanding at the end of the reporting period resembles that of the corresponding financial year.

#### 45.3 Credit risk

Credit risk refers to the risk that the counterparty to a financial instrument would fail to discharge its obligation under the terms of the financial instrument and cause a financial loss to the Group. The Group's exposure to credit risk mainly arises from granting credit to customers in the ordinary course of its operations and from its investing activities. The Group is also exposed to credit risk arising from the provision of financial guarantees and the amounts of which are as disclosed in note 41.

#### 45.3 Credit risk (Continued)

The Group limits its exposure to credit risk by rigorously selecting the counterparties and to deal only with credit worthy counterparties. Credit risk on restricted cash and deposits as well as cash and bank balances (note 27) is mitigated as cash is deposited in banks of high credit rating. The credit and investment policies have been consistently applied and are considered to have been effective in limiting the Group's exposure to credit risk to a desirable level.

For the year ended 31 December 2013, the Group did not have significant concentration of credit risk as its trade and other receivables consists of a large number of customers and debtors. For the year ended 31 December 2012, the Group had certain concentration of risk as there was one customer who contributed 23% or HK\$2,242,826,000 of the Group's revenue for that year. As at 31 December 2012, none of the Group's trade and other receivables was due from this customer. Further quantitative data in respect of the Group's exposure to credit risk arising from trade and other receivables are disclosed in note 24.

In respect of trade receivables as at 31 December 2013, significant amount was arising from sales of properties and as of the reporting date, the application of mortgage loans in respect of those sales was in progress. Management expects that the buyers will settle these receivables in due course once the mortgage loans are granted by the banks. In addition, the titles of those properties have been retained by the banks. Accordingly, management considers that recoverability concern over those receivables are remote.

The Group typically provides guarantees to banks in connection with the customers' borrowing of mortgage loans to finance their purchase of properties. If a purchaser defaults on the payment of its mortgage during the period of guarantee, the bank holding the mortgage may demand the Group to repay the outstanding loan and any interest accrued thereon. As the mortgage loans are secured by properties with current market price higher than the guaranteed amounts, the management considers it would recover any loss incurred arising from the guarantee provided by the Group.

#### 45.4 Liquidity risk

Liquidity risk relates to the risk that the Group will not be able to meet its obligations associated with its financial liabilities that are settled by delivering cash or another financial asset. The Group is exposed to liquidity risk in respect of settlement of trade and other payables and its financing obligations, and also in respect of its cash flow management. The Group's objective is to maintain a prudent liquidity risk management which is to maintain sufficient cash and bank balances as well as to make available of fund through adequate amounts of committed credit facilities and the ability to close out market positions. The Group's policy is to regularly monitor its liquidity requirements and its compliance with lending covenants, to ensure that it maintains sufficient reserves of cash and adequate committed lines of funding from major financial institutions to meet its liquidity requirements in the short and longer term. The liquidity policies have been consistently applied and are considered to have been effective in managing liquidity risk.

### 45.4 Liquidity risk (Continued)

The following tables summarize the maturity of the Group's and the Company's financial liabilities based on agreed scheduled repayments dates set out in the agreements. The amounts include interest payments computed using contractual rates. The directors believe that bank borrowings will be repaid in accordance with the scheduled repayment dates set out in the loan agreements or the repayment schedules agreed with the banks. As at 31 December 2013, the Company had a bank loan with outstanding amount of HK\$120,000,000 which contains a repayment on demand clause. This bank loan has short maturity period of one month, accordingly, the contractual maturity of this loan is "On demand or within 1 year". Other than this loan, none of the Group's and the Company's bank borrowings as at 31 December 2013 contains a repayment on demand clause. As at 31 December 2012, none of the Group's and the Company's bank borrowings contains a repayable on demand clause. In respect of the Convertible Bonds, the maturity is based on the Maturity Date set out in the agreement as detailed in note 30.

	THE GROUP					
	On demand					
	or within					
	1 year HK\$'000	1 to 2 years HK\$'000	2 to 5 years HK\$'000	Over 5 years HK\$'000		
As at 31 December 2013						
Bank borrowings	3,476,013	3,446,615	7,060,613	229,776		
Convertible bonds	44,000	22,000	2,200,000	229,110		
· · · · · · · · · · · · · · · · ·	44,000	22,000	2,200,000			
Trade payables, other payables and						
accruals	5,228,326					
Amounts due to non-controlling interests	853,794					
	9,602,133	3,468,615	9,260,613	229,776		
As at 31 December 2012						
Bank borrowings	2,250,364	1,204,613	2,391,862	110,991		
Convertible bonds	44,000	44,000	2,222,000	_		
Trade payables, other payables and	,		,			
accruals	3,923,753	_	_	_		
Amounts due to non-controlling interests	799,119	_	_	_		
	7,017,236	1,248,613	4,613,862	110,991		

#### 45.4 Liquidity risk (Continued)

	THE COMPANY							
	On demand or within	THE CO	VII AIV I					
	1 year HK\$'000	1 to 2 years HK\$'000	2 to 5 years HK\$'000	Over 5 years HK\$'000				
As at 31 December 2013								
Bank borrowings	801,330	2,245,708	5,858,685					
Other payables and accruals	56,579							
Amount due to a subsidiary	2,238,114							
	3,096,023	2,245,708	5,858,685	_				
As at 31 December 2012								
Bank borrowings	511,060	326,294	2,029,635	_				
Other payables and accruals	11,167	_	-	-				
Amount due to a subsidiary	2,354,635	=	=					
	2,876,862	326,294	2,029,635	_				

The contractual financial guarantees provided by the Group and the Company are disclosed in note 41. As assessed by the directors, it is not probable that the banks would claim the Group for losses in respect of the guarantee contracts due to security in place for the mortgage loans as mentioned in 45.3 above. In addition, it is not probable that the subsidiary of the Company would default repayment of bank loan and the Convertible Bonds. Accordingly, no provision for the Group's and the Company's obligations under the guarantees has been made. The contractual maturity of these financial guarantees is "on demand".

### 46. EVENT AFTER THE REPORTING DATE

On 15 January 2014, the Company and China Overseas Grand Oceans Finance II (Cayman) Limited, a whollyowned subsidiary of the Company (the "Notes Issuer"), entered into a subscription agreement with the joint lead managers in connection with the proposed issue of US\$400,000,000 5.125% guaranteed notes due 2019 (the "Notes").

The Notes are in aggregate principal amount of US\$400,000,000, bearing interest at the rate of 5.125% per annum and will mature on 23 January 2019. The Company shall unconditionally and irrevocably guarantee the due payment of all sums expressed to be payable by the Notes Issuer under the Notes.

## 46. EVENT AFTER THE REPORTING DATE (CONTINUED)

The issue of the Notes was completed on 23 January 2014 and the Notes are listed on the Stock Exchange on 24 January 2014.

Further details regarding the issue of the Notes have been set out in the announcements of the Company dated 16 January 2014 and 23 January 2014.

## 47. PARTICULARS OF SUBSIDIARIES

The particulars of the subsidiaries as at 31 December 2013 are as follows:

	Place of incorporation/	Class of	Paid up issued/	Proportion of value of registered can by the Co	issued/ apital held	
Name of subsidiaries	operation	shares held	registered capital	Directly		Principal activities
Big Leader International Limited (note (a))	Hong Kong	Ordinary	1 share of HK\$1 each	-	100%	Investment holding
China Grand (H.K.) Limited	Hong Kong	Ordinary	1 share of HK\$1 each	_	100%	Investment holding
China Overseas Grand Oceans Finance (Cayman) Limited	Cayman Islands	Ordinary	1 share of US\$1 each	100%	-	Fund raising and on-lending
China Overseas Grand Oceans Finance II (Cayman) Limited (note (a))	Cayman Islands	Ordinary	1 share of US\$1 each	100%	-	Fund raising and on-lending
China Overseas Grand Oceans Investments Limited	Hong Kong	Ordinary	1 share of HK\$1 each	100%	-	Investment holding
China Overseas Grand Oceans Property Group Company Limited	PRC^	Paid up capital	RMB133,000,000	-	100%	Investment holding and property development
China Overseas Yin Chuan Investments Limited	Hong Kong	Ordinary	1 share of HK\$1 each	_	100%	Investment holding
Citirich International Limited (note (a))	Hong Kong	Ordinary	1 share of HK\$1 each	_	100%	Investment holding
Flourish Ray Developments Limited (note (a))	British Virgin Islands	Ordinary	1 share of US\$1 each	_	100%	Investment holding

	Place of incorporation/	Class of	Paid up issued/	Proportion of nominal value of issued/ registered capital held by the Company			
Name of subsidiaries	operation	shares held	registered capital	Directly		Principal activities	
Grand Marine Investment Limited	British Virgin Islands	Ordinary	1 share of US\$1 each	-	100%	Investment holding	
Grand Success Group Holdings Limited (note (a))	Hong Kong	Ordinary	1 share of HK\$1 each	-	100%	Investment holding	
Grand Will Asia Pacific Limited (note (a))	Hong Kong	Ordinary	1 share of HK\$1 each	-	100%	Investment holding	
Grandca International Limited (note (a))	Hong Kong	Ordinary	1 share of HK\$1 each	-	100%	Investment holding	
Greatbo (H.K.) Limited	Hong Kong	Ordinary	1 share of HK\$1 each	-	100%	Investment holding	
Great Kind Development Limited (note (a))	Hong Kong	Ordinary	1 share of HK\$1 each	-	100%	Investment holding	
Green Fortune Developments Limited (note (a))	British Virgin Islands	Ordinary	1 share of US\$1 each	-	100%	Investment holding	
Han Yang Limited	British Virgin Islands	Ordinary	1 share of US\$1 each	-	100%	Investment holding	
Hai Jian International Limited	British Virgin Islands	Ordinary	1 share of US\$1 each	-	100%	Investment holding	
Hongbo Global Limited (note (a))	British Virgin Islands	Ordinary	1 share of US\$1 each	-	100%	Investment holding	
Hong Bao Limited	British Virgin Islands	Ordinary	1 share of US\$1 each	-	100%	Investment holding	
Jet Pacific Investment Limited	Hong Kong	Ordinary	1 share of HK\$1 each	-	100%	Investment holding	
Longwide Holdings Limited	Hong Kong	Ordinary	1 share of HK\$1 each	-	100%	Investment holding	
Marine Key Investments Limited	British Virgin Islands	Ordinary	1 share of US\$1 each	-	100%	Investment holding	
Main Lucky International Limited	Hong Kong	Ordinary	1 share of HK\$1 each	-	100%	Investment holding	
Moonstar Development Limited	Hong Kong	Ordinary	1 share of HK\$1 each	-	100%	Investment holding	
Ocean Continent Investments Limited (note (a))	British Virgin Islands	Ordinary	1 share of US\$1 each	-	100%	Investment holding	
Ocean Ease Developments Limited	British Virgin Islands	Ordinary	1 share of US\$1 each	-	100%	Investment holding	
Ocean Empire Developments Limited	British Virgin Islands	Ordinary	1 share of US\$1 each	-	100%	Investment holding	

		`				
	Place of incorporation/	Class of	Paid up issued/	Proportion value of registered co	issued/ apital held	
Name of subsidiaries	operation	shares held	registered capital	Directly	Indirectly	Principal activities
Pandue Investments Limited	British Virgin Islands	Ordinary	100 shares of US\$1 each	100%	-	Investment holding
Precious Joy Investments Limited (note (a))	British Virgin Islands	Ordinary	1 share of US\$1 each	-	100%	Investment holding
Qiangfa Holdings Limited	British Virgin Islands	Ordinary	1 share of US\$1 each	_	100%	Investment holding
Sea Coral Enterprises Limited (note (a))	British Virgin Islands	Ordinary	1 share of US\$1 each	_	100%	Investment holding
Sharp China Limited	British Virgin Islands	Ordinary	1 share of US\$1 each	-	100%	Investment holding
Sure Shine International Limited (note (a))	British Virgin Islands	Ordinary	1 share of US\$1 each	-	100%	Investment holding
Top Wonder International Limited	Hong Kong	Ordinary	1 share of HK\$1 each	-	100%	Investment holding
Unibo Holdings Limited	Hong Kong	Ordinary	1 share of HK\$1 each	-	100%	Investment holding
Wan Chang International Limited	British Virgin Islands	Ordinary	1 share of US\$1 each	_	100%	Investment holding
Well Great (H.K.) Limited (note (a))	Hong Kong	Ordinary	1 share of HK\$1 each	_	100%	Investment holding
World United International Limited	Hong Kong	Ordinary	1 share of HK\$1 each	-	100%	Investment holding
上海中海宏洋置業有限公司	PRC#	Paid up capital	RMB15,000,000	-	100%	Investment holding
中海宏洋地產(合肥)有限公司	PRC <sup>^</sup>	Paid up capital	RMB580,000,000	-	100%	Property development
中海宏洋地產(銀川)有限公司	PRC*	Paid up capital	RMB840,000,000	-	70%	Property development
中海宏洋地產(贛州)有限公司	PRC*	Paid up capital	RMB600,000,000	-	88%	Property development
中海宏洋地產(揚州)有限公司	PRC <sup>^</sup>	Paid up capital	RMB1,000,000,000 (2012: RMB600,000,000)	-	100%	Property development
中海宏洋地產(常州)有限公司	PRC <sup>^</sup>	Paid up capital	RMB600,000,000 (2012: RMB583,381,711)	_	100%	Property development
中海宏洋地產 (鹽城) 有限公司 (note (a))	PRC <sup>^</sup>	Paid up capital	RMB250,000,000	-	100%	Property development

Name of subsidiaries	Place of incorporation/operation	Class of	Paid up issued/ registered capital	Proportion of value of registered can by the Co	issued/ apital held ompany	Principal activities
中海宏洋置地 (常州) 有限公司 (note (a))	PRC <sup>^</sup>	Paid up capital	RMB646,464,832	_	100%	Property development
中海宏洋置業 (合肥) 有限公司 (note (a))	PRC <sup>^</sup>	Paid up capital	RMB693,312,200	-	100%	Property development
中海宏洋置業 (常州) 有限公司 (note (a))	PRC <sup>^</sup>	Paid up capital	RMB1,000,000,000	-	100%	Property development
中海宏洋 (南通) 投資開發 有限公司	PRC <sup>^</sup>	Paid up capital	RMB600,000,000 (2012: RMB473,505,286)	_	100%	Property development
中海海宏 (南通) 投資開發 有限公司 (note (a))	PRC <sup>^</sup>	Paid up capital	RMB86,406,677	_	100%	Property development
北京中海宏洋地產有限公司	PRC#	Paid up capital	RMB28,000,000	_	100%	Investment holding and property development
北京中京藝苑房地產開發有限 責任公司	PRC#	Paid up capital	RMB30,000,000	-	100%	Property investment and property leasing
北京中順超科房地產開發有限公司	PRC#	Paid up capital	RMB10,000,000	_	100%	Property development
北京華世柏利房地產開發有限公司	PRC#	Paid up capital	RMB60,000,000	-	80%	Property development
北京快樂城堡購物中心有限公司	PRC#	Paid up capital	RMB10,000,000	-	100%	Property leasing
北京通惠房地產開發有限責任公司	PRC#	Paid up capital	RMB100,000,000	-	100%	Property development
中海宏祥物業管理有限公司	PRC#	Paid up capital	RMB50,000,000	-	100%	Property management
呼和浩特光大環城建設開發 有限公司	PRC#	Paid up capital	RMB120,000,000	-	80%	Property development
呼和浩特市中海宏洋地產有限公司	PRC#	Paid up capital	RMB50,000,000	-	100%	Property development
呼和浩特市榮城房地產開發 有限公司	PRC#	Paid up capital	RMB15,000,000	-	100%	Property development

Name of subsidiaries	Place of incorporation/operation	Class of	Paid up issued/ registered capital	Proportion of nomina value of issued/ registered capital held by the Company Directly Indirectl	y Principal activities
呼和浩特市中海物業服務有限公司	PRC#	Paid up capital	RMB3,000,000 (2012: RMB800,000)	- 1009	% Property management
南寧中海宏洋房地產有限公司	PRC#	Paid up capital	RMB20,000,000	- 1009	% Property development
深圳市建地投資有限公司	PRC#	Paid up capital	RMB10,000,000	- 1009	6 Investment holding
廣州中海橡園房地產發展有限公司	PRC#	Paid up capital	RMB10,000,000	- 1009	% Property development
廣州市光大花園房地產開發 有限公司	PRC*	Paid up capital	RMB800,000,000	- 1009	% Property development
廣州市光大花園物業管理有限公司	PRC#	Paid up capital	RMB3,000,000	- 1009	% Property management
廣州新都房地產發展有限公司	PRC#	Paid up capital	RMB10,000,000	- 909	% Property development
蘭州中海宏洋房地產開發有限公司	PRC#	Paid up capital	RMB20,000,000	- 1009	% Property development
吉林市中海宏洋房地產開發 有限公司	PRC#	Paid up capital	RMB10,000,000	- 1009	% Property development
吉林市怡恒偉業房地產開發 有限公司	PRC#	Paid up capital	RMB200,000,000	- 709	% Property development
吉林市中海海華房地產開發 有限公司	PRC#	Paid up capital	RMB50,000,000	- 859	% Property development
桂林建禹地產有限公司	PRC#	Paid up capital	RMB10,000,000	- 1009	6 Property development
合肥中海新華房地產開發有限公司	PRC#	Paid up capital	RMB20,000,000	- 609	% Property development
合肥中海榮祥房地產開發有限公司 (note (a))	PRC#	Paid up capital	RMB20,000,000	- 1009	% Property development
合肥海臻房地產開發有限公司 (note (a))	PRC#	Paid up capital	RMB20,000,000	- 1009	% Property development
鹽城中海宏洋置業有限公司 (note (a))	PRC#	Paid up capital	RMB10,000,000	- 1009	% Property development

# Notes to the Financial Statements (continued)

### 47. PARTICULARS OF SUBSIDIARIES (CONTINUED)

Notes:

- These subsidiaries were newly established during the year ended 31 December 2013. (a)
- During the year ended 31 December 2013, the Company has deregistered 深圳市建禹投資有限公司, a limited liability (b) company incorporated in the PRC and wholly-owned by the Group.
- The companies are incorporated in the PRC as wholly-foreign-owned enterprises.
- The companies are incorporated in the PRC as sino-foreign equity joint ventures.
- The companies are incorporated in the PRC as limited liability companies.

None of the subsidiaries had any debt securities in issue at the end of the year except for China Overseas Grand Oceans Finance (Cayman) Limited, which have issued Convertible Bonds in an aggregate principal amount of HK\$2,200,000,000 (note 30) and none of which were held by the Group.

#### 48. PARTICULARS OF A JOINT VENTURE

The particulars of the joint venture as at 31 December 2013 are as follows:

	Place of			Proportion of value of registered ca	issued/	
Name of joint venture	incorporation/ operation	Class of shares held	Paid up issued/ registered capital	by the Co Directly	1 ,	Principal activities
上海金鶴數碼科技發展有限公司	PRC*	Paid up capital	US\$2,400,000	_	65%	Property investment and property leasing

The company is incorporated in the PRC as sino-foreign equity joint venture.

# Five Year Financial Summary

## **CONSOLIDATED RESULTS**

	For the year ended 31 December					
	2013	2012	2011	2010	2009	
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	
	4.5.0.5.00.					
Revenue	15,905,893	9,716,902	5,165,720	3,677,309	2,707,924	
Profit before income tax	5,143,797	3,810,261	3,380,753	2,013,959	39,071	
Income tax expense	(1,761,144)	(1,324,622)	(1,575,935)	(871,042)	(421,221)	
Profit/(Loss) for the year	3,382,653	2,485,639	1,804,818	1,142,917	(382,150)	
Profit/(Loss) for the year attributable to:						
Owners of the Company	3,136,038	2,400,718	1,815,418	1,001,120	(279,713)	
Non-controlling interests	246,615	84,921	(10,600)	141,797	(102,437)	
	3,382,653	2,485,639	1,804,818	1,142,917	(382,150)	

## CONSOLIDATED ASSETS AND LIABILITIES

	At 31 December						
	2013	2012	2011	2010	2009		
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000		
Total assets	43,001,228	30,944,543	19,682,093	10,935,727	10,993,512		
Total liabilities	(30,729,564)	(22,335,445)	(14,250,063)	(8,137,448)	(7,662,317)		
	12,271,664	8,609,098	5,432,030	2,798,279	3,331,195		
Equity attributable to							
owners of the Company	11,304,824	7,966,225	5,146,007	2,675,414	2,871,643		
Non-controlling interests	966,840	642,873	286,023	122,865	459,552		
	12,271,664	8,609,098	5,432,030	2,798,279	3,331,195		

Note: A group reorganization was carried out in 2010 with the result that certain businesses of the Group constituted discontinued operations. Such discontinued operations were distributed by way of distribution in specie. Details about the group reorganization can be referred to the Group's 2010 annual report.

# (A) PROPERTY HELD FOR OWN USE

Name/Location	Category	Approximate GFA (sq.m.)	Attributable Interest	Lease Term
Room 05–08, 23F, No. 1 Building, China Overseas International Center No. 28 Pinganlixi Avenue, Xicheng District, Beijing City, the PRC	office	1,128	100%	Medium

## (B) PROPERTY HELD FOR INVESTMENT

Name/Location	Category	Approximate GFA (sq.m.)	Attributable Interest	Lease Term
Office units, No. 1 Building, China Overseas International Center No. 28 Pinganlixi Avenue, Xicheng District, Beijing City, the PRC	office	39,795	100%	Medium
China Overseas Building (No. 9 Office Building) No. 139 Jilin Street, Jilin City, Jilin Province, the PRC	office	36,049	100%	Medium

## (C) PROPERTY HELD AS INVENTORIES

## **Properties Under Development**

Name/Location	Intended Usage	Approximate Total Site Area (sq.m.)	Approximate GFA (sq.m.)	Attributable Interest	Stage of Completion	Commencement Date	Estimated Completion Date
The Great Hill Jinggang Road, Shushan Economic Development District, Hefei, the PRC	Residential	44,900	123,800	100%	Fitting out	2011.07	1st half 2014
International Community East of Jinfeng Sixth Street, North of Liu Pan Mountain Road, Jinfeng District, Yinchuan, Ningxia Hui Autonomous Region, the PRC (Land Lot No. 52&53-2) (Land Lot No. 53-1)	Residential/ Commercial	291,500	532,700	70%	Superstructure in progress	2011.08 2013.08	2nd half 2014 2nd half 2015
The Chief Palace No. 2 of Northern Ring City, Jiangan Road, Qixing District, Guilin, Guangxi, the PRC	Residential/ Commercial	16,000	40,500	100%	Superstructure in progress	2011.10	2nd half 2014

# (C) PROPERTY HELD AS INVENTORIES (CONTINUED)

# (I) Properties Under Development (Continued)

Name/Location	Intended Usage	Approximate Total Site Area (sq.m.)	Approximate GFA (sq.m.)	Attributable Interest	Stage of Completion	Commencement Date	Estimated Completion Date
The Green Peak No. 2, Dongzhou Road, Xingning District, Dong Gouling, Nanning, the PRC	Residential/ Commercial	33,300	132,600	100%	Superstructure in progress	2011.10	2nd half 2015
Maison du Lac West of Fushan Road, North of Xiyou Road, Hi-tech Zone, Hefei, the PRC	Residential/ Commercial	32,400	52,200	60%	Superstructure in progress	2012.03	1st half 2014
The Arch Yinan Road, Anning District, Lanzhou, the PRC	Residential/ Commercial	44,100	183,500	100%	Superstructure in progress	2012.04	2nd half 2014
The Bund East of Fu Bilie Road, North of Yinhe North Road, Saihan District, Hohhot, Inner Mongolia Autonomous Region, the PRC	Residential/ Commercial	12,500	36,500	100%	Fitting out	2012.06	1st half 2014
International Community Xingguo Road, Zhanggong District, Ganzhou, the PRC (Land Lot No. B18-1&2) (Land Lot No. B9) (Land Lot No. B16)	Residential/ Commercial	116,900	504,200	88%	Superstructure in progress	2012.08 2013.05 2013.11	2nd half 2014 2nd half 2014 1st half 2015
Jade Garden Junction of Guanchao Road and Jiefang North Road, Guangliong District, Yangzhou, the PRC	Residential/ Commercial	73,800	166,100	100%	Superstructure in progress	2013.01	2nd half 2014
International Community (Land Lot No. 1-1, 3-3&5-1) No. 515, Yishan Road, Fengman District, Jilin City, Jilin Province, the PRC	Residential/ Commercial	219,100	423,300	85%	Superstructure in progress	2013.03	2nd half 2014

# (C) PROPERTY HELD AS INVENTORIES (CONTINUED)

# **Properties Under Development (Continued)**

Name/Location	Intended Usage	Approximate Total Site Area (sq.m.)	Approximate GFA (sq.m.)	Attributable Interest	Stage of Completion	Commencement Date	Estimated Completion Date
Dragon Bay	Residential/	115,000	221,400	100%	Superstructure	2013.05	2nd half 2015
South of Huanghe East Road,	Commercial				in progress		
Xinbei District, Changzhou City,							
the PRC							
The Aqua	Residential/	199,700	762,400	100%	Superstructure	2013.07	2nd half 2017
South of Xinhua Road,	Commercial				in progress		
East of Changtai Road,							
Gangzha District,							
Nantong, the PRC							
Royal Lakefront	Residential	60,000	326,500	100%	Superstructure	2013.08	2nd half 2015
Xiangsihu East Road,					in progress		
Xixiangtang District,							
Nanning, the PRC							
The Phoenix	Residential/	158,300	582,600	100%	Superstructure	2013.08	1st half 2010
Junction of Fenghuang Road	Commercial				in progress		
and Zhongwu Avenue,							
Tianning District,							
Changzhou, the PRC							
The Century	Residential/	146,500	472,500	100%	Superstructure	2013.09	2nd half 2015
East of Riyue Road,	Commercial				in progress		
South of Juheng Road,							
Yancheng, Jiangsu, the PRC							

# (C) PROPERTY HELD AS INVENTORIES (CONTINUED)

# (II) Land held for Future Development

Name/Location	Intended Usage	Approximate Total Site Area (sq.m.)	Approximate GFA (sq.m.)	Attributable Interest	Stage of Completion
Maple Palace (previously named as	Residential/	10,100	91,900	100%	Land under
"Beijing Tonghui River project")	Commercial				development
Jianwai Zhuanchang Hutong,					
Chaoyang District, Beijing, the PRC					
International Community	Residential/	918,500	2,434,900	70%	Land under
South of Jinfeng District, Yinchuan,	Commercial				development
the PRC					
International Community	Residential/	211,000	805,300	88%	Land under
West of Wudu Road,	Commercial				development
North of Xingguo Road,					
East of Dengfeng Avenue,					
South of Zanxian Road,					
Zhanggong District, Ganzhou, the PRC					
International Community	Residential/	116,700	264,900	85%	Land under
No. 515, Yishan Road,	Commercial				development
Fengman District, Jilin City,					
Jilin Province, the PRC					
The Azure	Residential/	122,700	404,100	100%	Land under
North of Yinhe North Road,	Commercial				development
East of Xingan South Road,					
Hohhot,					
Inner Mongolia Autonomous Region, the PRC					
The Lagoon	Residential/	198,400	671,000	100%	Land under
South of Nanning Road,	Commercial				development
East of Jindou West Road, Hefei, the PRC					
Left Bank	Residential/	96,800	251,600	100%	Land under
North of Yinhe North Road,	Commercial				development
East of Xing'an South Road,					
Hohhot, Inner Mongolia Autonomous Region,					
the PRC					
Jade Garden (Phase 2)	Residential/	56,700	140,600	100%	Land under
West of Guanchao Road,	Commercial	,	,		development
North of Jiefang Road,					•
Guangliong District, Yangzhou City,					
the PRC					

# (C) PROPERTY HELD AS INVENTORIES (CONTINUED)

# (II) Land held for Future Development (Continued)

Name/Location	Intended Usage	Approximate Total Site Area (sq.m.)	Approximate GFA (sq.m.)	Attributable Interest	Stage of Completion
The Imperial  North of Longcheng Avenue,  East of Taishan Road,  Changzhou City, the PRC	Residential/ Commercial	81,400	266,800	100%	Land under development
The Grove East of Tongfu Road, North of Century Avenue, Chongchuan District, Nantong, the PRC	Residential	65,100	95,700	100%	Land under development
International Community Phase 2 (Land Lot No. 1) East of Nanshan Street, North of Hengshan East Road, Fengman District, Jilin City, Jilin Province, the PRC	Residential/ Commercial	324,400	723,500	85%	Land under development
International Community Phase 2 (Land Lot No. 2) East of Nanshan Street, North of Hengshan East Road, Fengman District, Jilin City, Jilin Province, the PRC	Residential/ Commercial	32,700	116,800	100%	Land under development
The Grand Canal West of Zhouzhuang River West Road, South of Huayang East Road, Yangzhou, the PRC	Residential	160,200	321,500	100%	Land under development
The Reserved Land for Kaifang Avenue Project South of Century Avenue, East of Kaifang Avenue, Yancheng, Jiangsu, the PRC	Residential/ Commercial	88,300	268,300	100%	Land under development
The Reserved Land for Paojiang New Area Project Changming Street, Paojiang Development Zone, Shaoxing, Zhejiang Province, the PRC	Residential/ Commercial	85,900	240,400	100%	Land under development

# (C) PROPERTY HELD AS INVENTORIES (CONTINUED)

# (III) Properties held for sale

		Approximate Saleable gross floor area (sq.m.)	
Name/Location	Category	(excluding Car Park)	Attributable Interest
Dragon Cove West of Fengzhou Road, North of Bin He Road, Saihan District, Hohhot, Inner Mongolia Autonomous Region, the PRC	Residential	113,068	100%
The Bund North of Yinhe North Road, East of Fu Bilie Road, Saihan District, Hohhot, Inner Mongolia Autonomous Region, the PRC	Residential/ Commercial	66,080	100%
The Chief Palace No. 2 of Northern Ring City, Jiangan Road, Qingxing District, Guilin, Guangxi, the PRC	Residential/ Commercial	30,085	100%
The Great Hill Jinggang Road, Shushan District, Hefei City, the PRC	Residential	14,085	100%
Maison du Lac West of Fushan Road, North of Xiyou Road, Hi-tech Zone, Hefei, the PRC	Residential/ Commercial	66,771	60%
International Community (Lianhua Garden (Phase 2/Phase 3)) East of Jinfeng Sixth Street, North of Liu Pan Mountain Road, Jinfeng District, Yinchuan City, Ningxia Hui Autonomous Region, the PRC	Residential/ Commercial	122,739	70%

# (C) PROPERTY HELD AS INVENTORIES (CONTINUED)

# (III) Properties held for sale (Continued)

Name/Location	Category	Approximate Saleable gross floor area (sq.m.) (excluding Car Park)	Attributable Interest
Royal Waterfront No. 121, Jilin Street, Fengman District, Jilin City, Jilin Province, the PRC	Residential/ Commercial	32,628	100%
Royal East No. 1 Bin Jiang East Road, Fengman District, Jilin City, Jilin Province, the PRC	Residential/ Commercial	27,906	70%
The Green Peak No. 2, Dongzhou Road, Xingning District, Dong Gouling, Nanning, the PRC	Residential/ Commercial	11,113	100%
The Arch Yinan Road, Anning District, Lanzhou, the PRC	Residential/ Commercial	17,646	100%
Jade Garden Junction of Guanchao Road and Jiefang North Road, Guangliong District, Yangzhou, the PRC	Residential/ Commercial	149,015	100%
Dragon Bay South of Huanghe East Road, Xinbei District, Changzhou City, the PRC	Residential/ Commercial	34,116	100%

# (D) PROPERTY HELD UNDER JOINT VENTURE

## Property held for investment

Name/Location	Category	Approximate Total Site Area (sq.m.)	Attributable Interest	Lease term
China Overseas Jinhe Information Technology Park No. 10, Lane 198, Zhangheng Road, Shanghai Zhangjiang Hi-tech Park, Pudong District, Shanghai City, the PRC	Office/Car Park	16,381	65%	Medium

### Glossary

Board the board of Directors

CAGR the compound annual growth rate calculated over a specified period of

time

CG Code Corporate Governance Code in Appendix 14 to the Listing Rules

COHL China Overseas Holdings Limited, a company incorporated in Hong Kong

with limited liability and a controlling shareholder of COLI

COLI China Overseas Land & Investment Limited, a company incorporated in

Hong Kong with limited liability and whose shares are listed on the Main Board of the Stock Exchange (stock code: 688), being a controlling

shareholder of the Company

Companies Ordinance, Chapter 32 of the Laws of Hong Kong (as amended

from time to time)

Company China Overseas Grand Oceans Group Limited (stock code: 81), a company

incorporated in Hong Kong with limited liability and whose shares are

listed on the Main Board of the Stock Exchange

Company Secretary the company secretary of the Company

Convertible Bonds means HK\$2,200,000,000 2.00% guaranteed convertible bonds due 2017

(credit enhanced until 2015 with step down to zero coupon after 2015)

issued by the Group and guaranteed by the Company

CPI consumer price index

CSCEC 中國建築工程總公司 (China State Construction Engineering Corporation),

a state-owned corporation organized and existing under the laws of the

PRC, which is the holding company of CSCECL

CSCECL 中國建築股份有限公司 (China State Construction & Engineering

Corporation Limited), a joint stock company incorporated in the PRC

which is an intermediate holding company of COLI

CSCECL Group CSCECL and its subsidiaries from time to time

Directors the director(s) of the Company

GDP gross domestic product

GFA gross floor area

# Glossary (continued)

Group the Company and its subsidiaries from time to time

Guaranteed Notes the US\$400 million 5.125% guaranteed notes due 2019 issued by the Group

and guaranteed by the Company

**HKFRSs** Hong Kong Financial Reporting Standards (including all applicable Hong

Kong Financial Reporting Standards, Hong Kong Accounting Standards

and Interpretations) issued by HKICPA

**HKICPA** Hong Kong Institute of Certified Public Accountants

the Hong Kong Special Administrative Region of the PRC Hong Kong

Listing Rules the Rules Governing the Listing of Securities on the Stock Exchange

Model Code Model Code for Securities Transactions by Directors of Listed Issuers as

set out in Appendix 10 of the Listing Rules

Option Scheme a share option scheme which is approved by the shareholders of the

> Company at the annual general meeting held on 11 May 2005 and adopted by the Company for a period of 10 years commencing on the adoption

**PRC** the People's Republic of China

Saleable GFA saleable gross floor area

Share(s) share(s) of HK\$0.01 each in the capital of the Company

**SFO** Securities and Futures Ordinance, Chapter 571 of the Laws of Hong Kong

sq. m. square metre

Stock Exchange The Stock Exchange of Hong Kong Limited

US the United States of America, its territories and possessions, any state of

the United States

 $\frac{0}{0}$ per cent.

Note: This section is not applicable to the section "Independent Auditor's Report" and the consolidated financial statements of the Group set out on pages 48 to 141 of this annual report.

# Formula of Financial Information

Cash reserves	Cash and bank balances + Restricted cash and deposits		
Gross margin	Gross profit		
	Revenue		
Net debts/(Net cash)	Total borrowings – Cash reserves		
Total gearing	Total borrowings		
	Equity attributable to owners of the Company		
Net gearing	Net debts		
	Equity attributable to owners of the Company		
Net margin	Profit attributable to owners of the Company		
	Revenue		
Quick ratio	Total current assets – Inventories of properties		
	Total current liabilities		
Return on equity	Profit attributable to owners of the Company		
	Average capital and reserves attributable to owners of the Company		

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