

HISTORICAL STATISTICS SUMMARY

Financial statistics		2004	2005
Consolidated income statement			
	US\$M		
Revenues			
Terminals		11.1	12.5
Container leasing, management, sale and related businesses		281.8	299.0
Container handling, transportation and storage		7.2	6.8
Elimination of inter-segment		–	–
Total		300.1	318.3
EBITDA		351.1	499.3
Depreciation & amortisation		(102.5)	(107.7)
EBIT		248.6	391.6
Interest expenses		(24.8)	(35.6)
Interest income		3.3	4.4
Profit before income tax		227.1	360.4
Operating profit after finance income and costs		133.4	205.1
Profit attributable to equity holders of the Company		206.6	334.9
Breakdown of profit attributable to equity holders of the Company			
Terminals and related businesses		98.2	161.0
Container leasing, management, sale and related businesses		104.9	114.8
Container manufacturing and related businesses		3.5	58.7
Logistics and related businesses		11.8	15.1
Other operations		9.8	10.3
Net corporate finance income/(costs)		(15.5)	(15.8)
Net corporate expenses		(6.1)	(9.2)
Total		206.6	334.9
Consolidated balance sheet			
	US\$M		
Consolidated total assets		2,243.0	2,855.1
Consolidated total liabilities		757.4	964.8
Consolidated net assets		1,485.6	1,890.3
Consolidated total debts		653.3	835.6
Consolidated cash balances		100.6	179.3
Consolidated net debts		552.7	656.3
Per share data			
Capital and reserves attributable to the equity holders of the Company per share	US\$	0.67	0.85
Basic earnings per share	US cents	9.57	15.28
Dividend per share	US cents	5.396	8.650
Net asset value per share	US\$	0.68	0.86
Net asset value per share	HK\$	5.307	6.666
Share price (as at 31 December)	US\$	2.064	1.830
	HK\$	16.10	14.20
Ratios			
P/E (as at 31 December)	Times	21.7	11.9
Dividend payout ratio	%	56.4	56.6
Return on total assets	%	10.0	13.1
Return on net assets	%	14.7	19.8
Return on equity holders of the Company	%	14.7	20.0
Net debt-to-total equity ratio	%	37.2	34.7
Interest coverage	Times	10.1	11.1
Other information			
Total number of shares issued (as at 31 December)	M	2,183.6	2,199.0
Weighted average number of ordinary shares issued	M	2,160.0	2,192.1
Market capitalisation (as at 31 December)	US\$M	4,507.2	4,024.2

Notes:

1. The amount in 2006 & 2007 included the financial effect of put options associated with the CIMC share reform.
2. The financial effect of put options associated with the CIMC share reform was excluded in the calculation of dividend payout ratio of year 2006 & 2007.
3. The comparative figures from 2004 to 2008 for the breakdown of profit attributable to equity holders of the Company as presented above have been restated as a result of the adoption of Hong Kong Financial Reporting Standard 8 "Operating Segments" issue.

2006	2007	2008	2009	2010	2011	2012	2013
20.9	43.3	78.7	114.9	190.8	320.1	398.5	452.2
269.0	247.9	252.6	229.8	250.9	276.5	336.2	347.7
7.6	7.7	6.7	4.7	4.8	3.3	3.7	2.9
—	—	—	—	—	(0.7)	(2.9)	(4.2)
297.5	298.9	338.0	349.4	446.5	599.2	735.5	798.6
462.6	574.2	413.6	321.4	516.6	621.9	618.3	1,007.7
(88.1)	(84.0)	(92.6)	(98.3)	(111.8)	(142.2)	(167.9)	(190.5)
374.5	490.2	321.0	223.1	404.8	479.7	450.4	817.2
(43.4)	(49.9)	(52.7)	(39.8)	(29.4)	(58.4)	(77.3)	(84.5)
12.6	10.5	6.9	6.0	6.5	5.1	9.2	18.1
343.7	450.8	275.2	189.3	381.9	426.4	382.3	750.8
169.5	172.8	120.0	66.1	90.4	126.1	159.3	180.4
291.1	427.8	274.7	172.5	361.3	388.8	342.2	702.7
100.6	120.6	120.6	83.5	119.9	184.9	189.0	186.8
166.4	92.3	115.0	71.4	96.3	116.5	139.5	125.2
16.9 ^{Note 1}	123.5 ^{Note 1}	39.3	30.9	91.9	119.8	61.9	416.5
18.4	19.7	25.0	25.6	84.7	—	—	—
12.8	98.4	—	—	—	—	—	—
(13.3)	(14.5)	(9.7)	(9.6)	(1.9)	(0.6)	(1.9)	10.7
(10.7)	(12.2)	(15.5)	(29.3)	(29.6)	(31.8)	(46.3)	(36.5)
291.1	427.8	274.7	172.5	361.3	388.8	342.2	702.7
2,987.2	3,871.6	4,213.2	4,635.3	5,251.9	6,472.2	7,363.9	7,551.3
779.0	1,096.9	1,566.9	1,776.9	1,758.0	2,592.0	3,146.5	2,707.8
2,208.2	2,774.7	2,646.3	2,858.4	3,493.9	3,880.2	4,217.4	4,843.5
531.6	914.0	1,424.3	1,604.3	1,558.8	2,168.0	2,601.7	2,046.2
224.7	387.4	429.0	405.8	524.3	581.1	849.3	1,237.6
306.9	526.6	995.3	1,198.5	1,034.5	1,586.9	1,752.4	808.6
0.97	1.21	1.14	1.21	1.23	1.34	1.42	1.56
13.14	19.09	12.24	7.66	14.17	14.34	12.51	24.95
8.847	9.406	4.896	3.061	5.668	5.736	5.004	9.980
0.99	1.24	1.18	1.26	1.29	1.43	1.51	1.66
7.704	9.637	9.135	9.796	10.015	11.115	11.732	12.895
2.349	2.668	1.021	1.281	1.742	1.167	1.424	1.372
18.26	20.80	7.91	9.93	13.54	9.07	11.04	10.64
17.9	14.0	8.3	16.7	12.3	8.1	11.4	5.5
56.6 ^{Note 2}	56.6 ^{Note 2}	40.0	40.0	40.0	40.0	40.0	40.0
10.0	12.5	6.8	3.9	7.3	6.6	4.9	9.4
14.2	17.2	10.1	6.3	11.4	10.5	8.5	15.5
14.4	17.5	10.4	6.5	11.9	11.1	9.0	16.5
13.9	19.0	37.6	41.9	29.6	40.9	41.6	16.7
8.8	10.0	6.2	5.8	14.0	8.3	5.9	9.9
2,228.7	2,244.9	2,245.0	2,262.5	2,711.5	2,711.8	2,786.1	2,912.3
2,214.7	2,240.3	2,245.0	2,252.9	2,550.4	2,711.8	2,735.1	2,816.2
5,234.1	5,988.4	2,291.3	2,897.3	4,723.5	3,166.4	3,968.5	3,996.4

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Container leasing, management and sale			
Breakdown of rental income	US\$M		
– COSCON		120.8	126.4
– International customers (long term lease)		88.0	104.3
– International customers (master lease)		47.1	43.8
Total		255.9	274.5
Fleet capacity	TEU	919,128	1,042,852
Breakdown of fleet capacity by customers			
– COSCON (included owned, sale-and-leaseback containers)	TEU	327,845	377,324
– International customers			
Owned containers	TEU	567,644	630,925
Managed containers	TEU	23,639	34,603
– COSCON (included owned, sale-and-leaseback containers)	%	35.7	36.2
– International customers			
Owned containers	%	61.7	60.5
Managed containers	%	2.6	3.3
Breakdown of fleet capacity			
– Dry	TEU	870,789	993,988
– Reefer	TEU	36,639	38,020
– Special	TEU	11,700	10,844
– Dry	%	94.7	95.3
– Reefer	%	4.0	3.6
– Special	%	1.3	1.1
Capital expenditure on containers	US\$M	270.9	333.6
Purchase of containers	TEU	155,526	168,592
Disposal of returned containers	TEU	39,517	27,288
Fleet age	Year	4.3	4.3
Utilisation rate			
– COSCO Pacific (Florens)	%	97.0	95.5
– Industry average	%	92.0	90.9
Number of customers		218	256
Container throughput			
	TEU		
COSCO-HIT Terminal		1,697,212	1,841,193
Yantian Terminal		6,259,515	7,355,459
Shanghai Terminal		3,650,319	3,646,732
Zhangjiagang Win Hanverky Terminal		328,199	377,121
Qingdao Cosport Terminal		385,856	605,791
Dalian Port Container Co., Ltd.		2,172,252	2,334,481
Shanghai Pudong Terminal		2,339,479	2,471,840
Qingdao Qianwan Terminal		4,532,769	5,443,086
COSCO-PSA Terminal		571,863	611,013
Yangzhou Yuanyang Terminal		118,079	157,123
Yingkou Terminal		393,097	633,573
Nanjing Longtan Terminal		–	178,686
Dalian Port Terminal		–	132,984
Tianjin Five Continents Terminal		–	87,462
Antwerp Terminal		–	70,084
Quan Zhou Pacific Terminal		–	–
Guangzhou South China Oceangate Terminal		–	–
Ningbo Yuan Dong Terminal		–	–
Suez Canal Terminal		–	–
Jinjiang Pacific Terminal		–	–
Piraeus Terminal		–	–
Tianjin Euroasia Terminal		–	–
Xiamen Ocean Gate Terminal		–	–
Kao Ming Container Terminal		–	–
Taicang International Container Terminal		–	–
Total		22,448,640	25,946,628

	2006	2007	2008	2009	2010	2011	2012	2013
	136.9	140.1	142.4	134.3	123.3	131.5	139.1	153.4
	60.9	32.7	44.3	50.3	68.9	100.1	125.3	124.3
	21.8	8.5	15.7	13.5	15.0	15.2	16.1	13.2
	219.6	181.3	202.4	198.1	207.2	246.8	280.5	290.9
	1,250,609	1,519,671	1,621,222	1,582,614	1,631,783	1,777,792	1,855,597	1,888,200
	456,877	517,311	551,219	527,891	499,106	547,077	638,631	740,481
	163,851	239,742	314,077	332,591	432,613	556,366	586,613	595,316
	629,881	762,618	755,926	722,132	700,064	674,349	630,353	552,403
	36.5	34.0	34.0	33.4	30.6	30.8	34.4	39.2
	13.1	15.8	19.4	21.0	26.5	31.3	31.6	31.5
	50.4	50.2	46.6	45.6	42.9	37.9	34.0	29.3
	1,198,770	1,470,832	1,570,462	1,532,723	1,587,775	1,731,530	1,810,448	1,846,286
	41,456	38,745	41,183	39,860	35,616	38,658	38,774	36,146
	10,383	10,094	9,577	10,031	8,392	7,604	6,375	5,768
	95.9	96.8	96.9	96.9	97.3	97.4	97.6	97.8
	3.3	2.5	2.5	2.5	2.2	2.2	2.1	1.9
	0.8	0.7	0.6	0.6	0.5	0.4	0.3	0.3
	480.6	586.3	348.0	61.9	250.4	432.9	371.7	288.8
	268,236	326,715	152,752	15,000	111,625	185,231	162,742	151,500
	48,071	56,759	34,043	22,863	28,674	9,826	31,671	35,714
	4.0	3.8	4.2	5.0	5.4	5.9	6.1	6.4
	96.2	94.5	94.6	90.6	97.3	96.1	95.3	94.5
	91.8	93.0	94.0	86.0	95.0	95.0	94.8	93.9
	270	280	300	306	300	287	276	264
	1,688,697	1,846,559	1,752,251	1,360,945	1,535,923	1,625,819	1,683,748	1,639,275
	8,470,919	9,368,696	9,683,493	8,579,013	10,133,967	10,264,440	10,666,758	10,796,113
	3,703,460	3,446,135	3,681,785	2,979,849	3,197,244	–	–	–
	455,946	601,801	710,831	715,413	889,515	1,065,382	1,228,935	1,374,596
	744,276	1,005,439	1,099,937	1,145,352	1,284,903	–	–	–
	2,464,208	2,873,474	2,742,503	2,906,768	–	–	–	–
	2,650,007	2,723,722	2,779,109	2,291,281	2,450,176	2,388,156	2,151,297	2,246,026
	6,770,003	8,237,501	8,715,098	8,961,785	10,568,065	12,426,090	14,045,503	14,981,635
	627,894	833,892	1,247,283	904,829	1,091,639	1,106,262	1,232,954	1,048,846
	222,912	253,772	267,970	221,046	302,617	400,224	401,003	449,849
	837,574	1,125,557	950,801	1,023,107	1,196,932	1,303,068	1,600,094	1,716,106
	700,098	950,289	1,160,261	1,058,499	1,245,559	1,600,523	2,035,617	2,400,370
	421,068	850,359	1,656,968	1,509,401	1,668,418	1,900,204	2,216,353	2,732,174
	1,773,141	1,988,456	1,938,580	1,940,933	1,917,873	2,100,321	2,180,184	2,300,918
	599,170	792,459	1,091,657	639,957	795,534	1,168,930	1,101,163	1,370,609
	241,272	856,784	910,058	936,136	1,050,710	1,186,799	1,201,279	1,090,660
	–	577,196	2,000,130	2,158,291	3,060,591	3,914,348	4,230,574	4,449,311
	–	331,361	903,865	1,117,169	1,704,588	2,145,653	2,402,554	2,806,406
	–	319,153	2,392,516	2,659,584	2,856,854	3,246,467	2,863,167	3,124,828
	–	–	193,779	274,390	313,585	314,101	358,836	418,242
	–	–	–	166,062	684,881	1,188,148	2,108,090	2,519,664
	–	–	–	–	574,296	1,350,962	1,705,667	1,803,407
	–	–	–	–	–	–	271,449	609,393
	–	–	–	–	–	–	–	1,170,704
	–	–	–	–	–	–	–	235,759
	32,370,645	38,982,605	45,878,875	43,549,810	48,523,870	50,695,897	55,685,225	61,284,891