

# 新華文軒出版傳媒股份有限公司

XINHUA WINSHARE PUBLISHING AND MEDIA CO., LTD.\* (a joint stock limited company incorporated in the People's Republic of China with limited liability) (於中華人民共和國註冊成立之股份有限公司) (Stock Code 股份代號: 00811)

## 二零一三年 年度報告 Annual Report 2013





# Contents

- 2 Corporate Information
- 4 Financial Summary
- 5 Chairman's Statement
- 7 General Manager's Statement
- 9 Corporate Structure of the Group
- 13 Management Discussion and Analysis
- 21 Corporate Governance Report
- 36 Profile of Directors, Supervisors and Senior Management
- 42 Report of the Directors
- 56 Report of the Supervisory Committee
- 58 Independent Auditor's Report
- 60 Consolidated Statement of Profit or Loss
- 61 Consolidated Statement of Profit or Loss and Other Comprehensive Income
- 62 Consolidated Statement of Financial Position
- 64 Consolidated Statement of Changes in Equity
- 65 Consolidated Statement of Cash Flows
- 67 Notes to the Consolidated Financial Statements

# **Corporate Information**

## LEGAL NAME OF THE COMPANY

新華文軒出版傳媒股份有限公司

### COMPANY NAME IN ENGLISH

XINHUA WINSHARE PUBLISHING AND MEDIA CO., LTD.\*

### LEGAL REPRESENTATIVE

Mr. Gong Cimin

### BOARD OF DIRECTORS

#### **Executive Directors**

Mr. Gong Cimin *(Chairman)* Mr. Luo Yong

### **Non-Executive Directors**

Mr. Luo Jun Mr. Zhang Chengxing Mr. Zhang Peng Mr. Zhao Junhuai

### Independent Non-Executive Directors

Mr. Mak Wai Ho Mr. Mo Shixing Mr. Han Liyan

### BOARD COMMITTEES

#### Strategy and Investment Planning Committee

Mr. Zhao Junhuai *(Chairman)* Mr. Han Liyan Mr. Zhang Chengxing

#### **Editorial and Publication Committee**

Mr. Zhang Chengxing *(Chairman)* Mr. Luo Yong Mr. Zhang Peng

#### Audit Committee

Mr. Mak Wai Ho *(Chairman)* Mr. Han Liyan Mr. Zhao Junhuai

#### **Remuneration and Review Committee**

Mr. Han Liyan *(Chairman)* Mr. Mo Shixing Mr. Luo Jun

#### Nomination Committee

Mr. Mo Shixing *(Chairman)* Mr. Han Liyan Mr. Luo Jun

### SUPERVISORY COMMITTEE

#### **Supervisors**

Mr. Xu Ping *(Chairman)* Mr. Xu Yuzheng Mr. Li Kun Ms. Zhou Jin Ms. Wang Jianping Ms. Lan Hong Ms. Liu Nan

#### **Independent Supervisors**

Mr. Li Guangwei Mr. Fu Daiguo

\* For identification purpose only

# **Corporate Information**

### COMPANY SECRETARY

Mr. You Zugang

## AUTHORISED REPRESENTATIVES

Mr. Luo Jun Mr. You Zugang

### ALTERNATE AUTHORISED REPRESENTATIVE

Ms. Wong Wai Ling

### INTERNATIONAL AUDITOR

Deloitte Touche Tohmatsu 35th Floor, One Pacific Place 88 Queensway, Admiralty Hong Kong

### PRC AUDITOR

Deloitte Touche Tohmatsu Certified Public Accountants LLP 30th Floor, Bund Center 222 Yan An Road East Shanghai China

### HONG KONG LEGAL ADVISER

Li & Partners 22nd Floor, World-wide House 19 Des Voeux Road Central Central Hong Kong

## REGISTERED OFFICE IN THE PRC

12th Floor, No. 86 Section One People's South Road, Qingyang District Chengdu, Sichuan China

# PRINCIPAL PLACE OF BUSINESS IN HONG KONG

18th Floor Tesbury Centre 28 Queen's Road East Wanchai Hong Kong

### PRINCIPAL BANKERS

The Industrial and Commercial Bank of China China Construction Bank

### HONG KONG H SHARES REGISTRAR

Computershare Hong Kong Investor Services Limited Shops 1712-1716 17th Floor, Hopewell Centre 183 Queen's Road East Wanchai Hong Kong

### COMPANY WEBSITE

http://www.winshare.com.cn

### STOCK CODE

00811

# **Financial Summary**

### RESULTS

2009 RMB'000	2010 RMB'000	2011	2012	2013
RMB'000	RMB'000	D1 (D10.00		
		RMB'000	RMB'000	RMB'000
3,208,988	3,724,239	4,485,577	4,592,137	5,135,074
366,654	441,542	514,636	577,857	594,981
(2,922)	(1,359)	(1,367)	(1,377)	(446)
363,732	440,183	513,269	576,480	594,535
(5,074)	(3,246)	9,125	52,891	28,879
358,658	436,937	522,394	629,371	623,414
0.32	0.39	0.46	0.56	0.55
	366,654 (2,922) 363,732 (5,074) 358,658	366,654       441,542         (2,922)       (1,359)         363,732       440,183         (5,074)       (3,246)         358,658       436,937	366,654       441,542       514,636         (2,922)       (1,359)       (1,367)         363,732       440,183       513,269         (5,074)       (3,246)       9,125         358,658       436,937       522,394	366,654       441,542       514,636       577,857         (2,922)       (1,359)       (1,367)       (1,377)         363,732       440,183       513,269       576,480         (5,074)       (3,246)       9,125       52,891         358,658       436,937       522,394       629,371

## ASSETS AND LIABILITIES

	As at 31 December					
	2009 RMB'000	2010 RMB'000	2011 RMB'000	2012 RMB'000	2013 RMB'000	
Total assets	5,798,025	7,263,857	7,629,342	8,663,447	8,248,781	
Total liabilities	(1,901,311)	(2,461,796)	(2,861,416)	(3,409,427)	(2,944,095)	
	3,896,714	4,802,061	4,767,926	5,254,020	5,304,686	
Equity attributable to owners of	2 010 070			(	5 051 0/5	
the Company	3,810,079	4,630,676	4,579,748	4,857,904	5,271,065	
Non-controlling interests	86,635	171,385	188,178	396,116	33,621	
	3,896,714	4,802,061	4,767,926	5,254,020	5,304,686	

# Chairman's Statement



Gong Cimin Chairman

#### DEAR SHAREHOLDERS,

On behalf of the board (the "Board") of directors (the "Directors") of Xinhua Winshare Publishing and Media Co., Ltd. (the "Company"), I am pleased to present to the shareholders ("Shareholders") the annual results of the Company and its subsidiaries (collectively referred to as the "Group") for the year ended 31 December 2013 (the "Year").

In 2013, the Group implemented the business operation system and control system for integrated industry chain at large, and effectively coped with the changing industry policies and intensifying market competition in accordance with the development concept of "principal business prominence and breakthrough". While consolidating the traditional publishing and distribution businesses, by proactively adapting to the changes in cultural consumption and the dynamic changes as a result of new technologies, it enhanced the organic growth momentum, generated synergies from content development and channel upgrade, and gradually formed an industry development pattern consisting of both the traditional publishing and distribution businesses and the emerging digital business. Accordingly, the operating efficiency continued to grow steadily, alongside with increasing market competitiveness and social influence. In 2013, the Group recorded a revenue of RMB5,135 million, representing an increase of 11.8% over 2012, with net profit for the Year of RMB595 million. Profit attributable to owners of the Company was RMB623 million, and basic earnings per share of RMB0.55.

To the Group, corporate governance is a long-term system development project. The Group strengthened its risk management and internal control pursuant to the requirements of the place where the shares are listed, growth trends in the capital market and investors' expectations so as to effectively regulate and enhance the corporate governance standard of the Group as well as to facilitate the synergistic development of the production, operation and management of the Group. In 2013, while steadily enhancing the operating efficiency and ensuring fast growth of the Company, the Group actively strengthened the development of the internal control and management. In strengthening the development of the internal control system and enhancing the supervision of

## Chairman's Statement

daily operations, the corporate governance standard of the Group was further enhanced, with more transparent and timely disclosure of information and growing organic value of the Company, thus further safeguarding the interest of Shareholders.

In addition, as the leading enterprise in cultural and system reform in the PRC, the Company not only explored innovation and sought its own development, but also conscientiously performed its cultural corporate social responsibilities by actively taking part in social welfare activities with a view to achieving harmony between the publishing industry and the community, thus establishing a good public image. In 2013, upon the outbreak of the 4.20 Sichuan Ya'an Lushan Earthquake, the Company was highly social conscious and actively participated in the disaster relief work. It published copies of disaster and epidemic prevention books including the Manual of Hygiene and Diseases in Earthquake Zone (《地震災區衛生防病手冊》) within the shortest time and delivered to the affected areas for free. Meanwhile, Winshare Tent Bookstores (文軒帳篷書店) and Winshare Hong Ling Jin Bookstore (文軒紅領巾書屋) were constructed in the affected areas. Moreover, the textbook materials were delivered to the designated schools in a timely manner before the start of semester to ensure that students in the affected areas could go to class on schedule. The Company took actions and showed genuine love and care to support the reconstruction of rural education in the affected areas and post-disaster reconstruction of spiritual homes by catering for the needs of their everyday cultural life in the affected areas. In 2013, the Company also participated in the development of social and public cultural services system and various other social community activities to fulfil the social responsibilities as a listed company.

In 2014, as the state steps up its efforts in promoting cultural reform, revitalising the state's cultural development and facilitating the transition in the traditional publishing industry to the emerging business model in the publishing industry, the Group will, aiming at building itself into a first-class cultural media group in the PRC, propel in-depth integration and reform of the principal businesses of the Group by leveraging its own advantages, so as to attain steady improvement in traditional principal businesses. At the same time, the Group will accelerate the Group's Initial Public Offering ("IPO") in the A Share market, endeavour to achieve the milestone of the Group's listing in both Hong Kong and Mainland China. Capitalising on the integration of capital and resources as well as strategic cooperation, the Group will create new profit growth points to further enhance the Group's core market competitiveness and sustainability.

We believe, with the continuous efforts of the Company's management team and staff, we will continue to bring good investment returns to all the Shareholders.

Finally, I would like to take this opportunity to express my sincere gratitude to all the Shareholders and stakeholders of the Company for their trust and support.

Gong Cimin Chairman

7 March 2014

## General Manager's Statement



**Yang Miao** General Manager

As a new year comes around, everything takes on a new look! Having experienced all the hardship and joy, the Company had an extraordinary year of 2013 and is now looking forward to a hopeful year ahead. In this regard, I would like to express my heartfelt gratitude to all the Shareholders and investors who have shown care and support to the development of the Group on behalf of the management team (the "Management") of the Company.

In 2013, the Management and all the staff of the Company promoted the industry innovation and upgrade in accordance with the development concept and requirements of "principal business prominence and breakthrough" proposed by the Board leveraging on the comparative advantages of the integrated industry chain. Capitalising on the synergies generated from the vertical and horizontal interaction of the industry chain, a pattern where the traditional publishing and distribution businesses develop with the digital business and related cultural investment business was gradually taking shape.

As part of the integrated industry chain, the **Publishing Business** strengthened the ability of topic selection and planning and implemented product research and development of key project in face of accelerating innovation of content by taking a growth path of "professionalism, refinement, peculiarity and newness", where the products published continued to gain social influence. In 2013, a number of publications were granted the 3rd Chinese Government Award for Publishing (第三屆中國出版政府獎) and the 4th China Outstanding Publication Award (第四屆中華優秀出版物獎).

While optimising the traditional channel network, the Distribution Business adopted an innovative business approach and extended the room for industrial development and sustainability. In particular, the Subscription Business not only optimised the supply channel of offline products, it also endeavoured to enhance the capability of its education products and services to create the "digitalised education cloud platform" and to develop an education services platform whose operating model integrates both the online platform and offline channels, so as to cope with the needs of the digitalised education services business. As the education services business continued to expand, it represented a strategically significant milestone of the Company transitioning from being a traditional publisher and distributor to a content resources service provider. The Retail Business continued to explore the feasibility of operating integrated stores and specialty stores and strived to transform into a one-stop cultural consumption platform. Through organising cultural activities such as seminars, bookclubs and music appreciation sessions, the Group endeavoured to maintain the relationship with customers and provide ongoing value-added services. The Online Sales Business continued to show fast growing momentum. In 2013, net sales revenue amounted to RMB236 million, representing a significant increase compared to the same period of 2012.

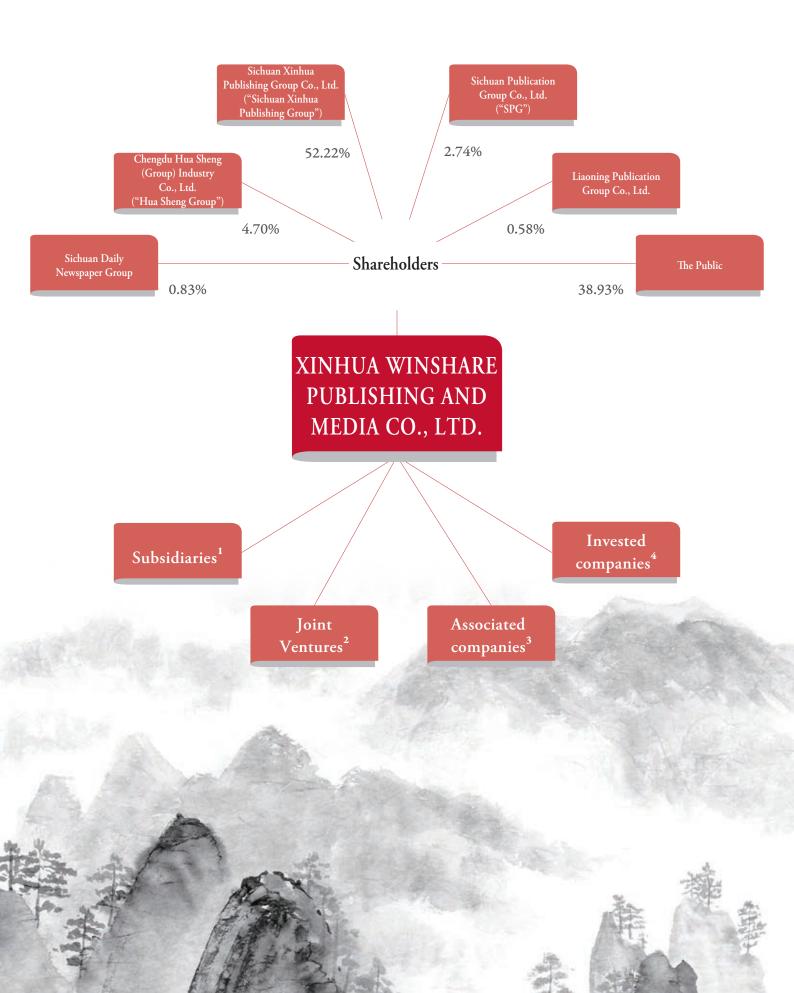
## General Manager's Statement

In addition, the Group strengthened the development of its ancillary platform capabilities in terms of procurement, logistics, IT as well as printing of publications complementary to its business operation, providing strong support for content generation and channel development of the Group. In 2013, the Company focused on developing the industry-oriented publishing and distribution supply chain and cloud platform, making it a sharing services platform throughout the industry chain and across the industry. Currently, it has attracted approximately 500 publishers nationwide to use such platform and achieve synergistic information exchange. Construction of a portion of the "Western China Cultural Products Logistics Centre" (西部文化商品物流配送中心), a key cultural and industrial project invested by the Group, was basically completed. As a more open and compatible approach towards the business support platform and management platform is being adopted, the Group can take advantage of the ancillary technologies and management capabilities, thus providing strong support for the business development of the Group. In 2013, the Company achieved a set of satisfactory operating results as it marched forward with its best endeavours.

We have embarked on a new journey. As a series reforms are comprehensively and profoundly implemented in China, there are vast opportunities in the cultural industry. Looking into the year 2014, under the leadership of the Board, the Management of the Company will further outline and look into the most effective path for strategy implementation in the new era of the Group, accelerate the pace of industry upgrade. While maintaining steady growth in its principal businesses, it will strive to achieve integration of resources and capital and seek new profit growth points with a view to developing itself into a first-class cultural media group in the PRC with "prominent principal businesses, diversified and synergistic business development, cutting-edge industry leading advantages and tremendous potentials for sustainable development".

Yang Miao General Manager

7 March 2014



#### Note 1: The subsidiaries mainly include the following companies:

		Interests	
		attributable to	
No.	Company Name	the Group (%)	Remarks
1	Sichuan Winshare Education Technology Co., Ltd.	100.00	
2	(四川文軒教育科技有限公司) Sichuan Xinhua Online Network Co., Ltd.	100.00	
2	(四川新華在線網絡有限責任公司)	100.00	
3	Sichuan Publication Printing Co., Ltd.	100.00	
	(四川出版印刷有限公司)		
4	Sichuan Printing Materials Co., Ltd.	100.00	
5	(四川省印刷物資有限責任公司) Sichuan Shangrui Education Textbooks Co., Ltd.	100.00	
)	Sichuan Shangrul Education Textbooks Co., Ltd. (四川上瑞教育圖書有限責任公司)	100.00	
6	Sichuan People's Publishing House Co., Ltd.	100.00	
	(四川人民出版社有限公司)		
7	Sichuan Education Publishing House Co., Ltd.	100.00	
	(四川教育出版社有限公司)	100.00	
7-1	Sichuan Education and Science Forum Magazine Press Co., Ltd. (四川省教育科學論壇雑誌社有限公司)	100.00	Sichuan Education Publishing House Co., Ltd. owns 100% equity interest in such company (formerly known as Sichuan
			Education and Science Forum Magazine Press)
7-2	Sichuan Primary School Living Magazine Press Co., Ltd.	100.00	Sichuan Education Publishing House Co., Ltd. owns 100%
	(四川小學生生活雜誌社有限公司)		equity interest in such company (formerly known as Primary
			School Living Magazine Press)
8	Sichuan Youth and Children's Publishing House Co., Ltd.	100.00	
0	(四川少年兒童出版社有限公司)	100100	
9	Sichuan Digital Publishing & Media Co., Ltd.	100.00	
	(四川數字出版傳媒有限公司)		
10	Sichuan Literature & Art Publishing House Co., Ltd.	100.00	
11	(四川文藝出版社有限公司) Sichuan Fine Arts Publishing House Co., Ltd.	100.00	
11	(四川美術出版社有限公司)	100.00	
12	Sichuan Science & Technology Publishing House Co., Ltd.	100.00	
	(四川科學技術出版社有限公司)		
12-1	Sichuan Discovery of Nature Magazine Press Co., Ltd.	100.00	Sichuan Science & Technology Publishing House Co., Ltd.
	(四川大自然探索雜誌社有限公司)		owns 100% equity interest in such company (formerly known as Sichuan Discovery of Nature Magazine Press)
13	Sichuan Lexicographical Publishing House Co., Ltd.	100.00	as Sichuan Discovery of ivature iviagazine riess)
	(四川辭書出版社有限公司)		
14	Sichuan Bashu Publishing House Co., Ltd.	100.00	
	(四川巴蜀書社有限公司)	100.00	
15	Sichuan Tiandi Publishing House Co., Ltd. (四川天地出版社有限公司)	100.00	
15-1	Sichuan Times English Cultural Communication Co., Ltd.	51.00	Sichuan Tiandi Publishing House Co., Ltd. owns 51% equity
	(四川時代英語文化傳播有限公司)		interest in such company
16	Sichuan Reader's Journal Press Co., Ltd.	100.00	
	(四川讀者報社有限公司)		
17	Sichuan Pictorial Co., Ltd.	100.00	
18	(四川畫報社有限公司) Sichuan Wenchuan Logistics Co., Ltd.	100.00	
10	(四川文傳物流有限公司)	100.00	
19	Xinhua Winshare Chengdu Distribution Co., Ltd.	100.00	
	(新華文軒成都發行有限公司)		
20	Sichuan VIVI Bride Magazine Co., Ltd.	100.00	Established in May 2013.
	(四川薇薇新娘雜誌有限公司)		

No.	Company Name	Interests attributable to the Group (%)	Remarks
21	Beijing Huaying Winshare Movie & TV Culture Co., Ltd. (北京華影文軒影視文化有限公司) ("Huaying Winshare")	100.00	In April 2013, the Company's shareholding increased from 86.67% to 100% through equity swap.
22	Washington Winshare Media, Inc. (華盛頓文軒媒體發展有限公司)	90.00	
23	Sichuan Winshare Education Technological Equipment Co., Ltd. (四川文軒教育技術裝備有限公司)	87.00	Established in September 2013.
24	Beijing Shu Chuan Xinhua Bookstore Book Distribution Co., Ltd. (北京蜀川新華書店圖書發行有限責任公司)	82.50	
25	Beijing Xinhua Wenxuan Advertising Co., Ltd. (北京新華文軒廣告有限公司)	81.54	
26	Sichuan People's Education Times Xinhua Audio and Video Co., Ltd. (四川人教時代新華音像有限責任公司)	80.00	
27	Sichuan Winshare Online E-commerce Co., Ltd. (四川文軒在線電子商務有限公司) (" <b>Winshare Online</b> ")	75.00	
28	Sichuan Xinhua Winshare Media Co., Ltd. (四川新華文軒傳媒有限公司)	70.00	
29	Sichuan Xinhua Colour Printing Co., Ltd. (四川新華彩色印務有限公司) ("Xinhua Colour Printing")	65.00	
30	Sichuan Winshare Arts Investment and Management Co., Ltd. (四川文軒藝術投資管理有限責任公司)	60.00	
31	Winshare VIVI Advertising Media (Chengdu) Co., Ltd. (文軒薇薇廣告傳媒(成都)有限公司)	53.00	Established in July 2013.
32	Sichuan Xinhua Shang Paper Co., Ltd. (四川新華商紙業有限公司) ("Xinhua Shang Paper")	51.00	
33	Beijing Huaxia Shengxuan Book Co., Ltd. (北京華夏盛軒圖書有限公司)	51.00	
34	(元元年夏重日)   百日(永云马) Xinhua Winshare Commercial Chain (Beijing) Co., Ltd. (新華文軒商業連鎖(北京)有限公司) ("Winshare Commercial")	51.00	

Note 2: The joint ventures mainly includes the following companies:

No	Company Name	Interests attributable to the Group (%)	Remarks
1	Hainan Publishing House Co., Ltd. (海南出版社有限公司) ("Hainan Publishing")	50.00	
2	Sichuan Wenxuan Zhuotai Investment Co., Ltd. (四川文軒卓泰投資有限公司) ("Sichuan Wenzhuo")	51.00	According to the revised articles of association of Sichuan Wenzhuo, for accounting purposes, Sichuan Wenzhuo and its subsidiaries are no longer subsidiaries of the Company. Please refer to the announcement of the Company dated 30 December 2013.
2-1	Sichuan Joint Economic College (四川聯合經濟專修學院)	51.00	Sichuan Wenzhuo owns 100% equity interest in such college
2-2	Sichuan Winshare Vocational School (四川文軒職業學校)	51.00	Sichuan Wenzhuo owns 100% equity interest in such school.
2-3	Sichuan Winshare Vocational College (四川文軒職業學院)	51.00	Established in December 2013, Sichuan Wenzhuo owns 100% equity interest in such college.
2-4	Sichuan Zhuotai Tianji Garment Co., Ltd. (四川卓泰天極服裝有限公司)	51.00	Sichuan Wenzhuo owns 100% equity interest in such company.

#### Note 3: The associated companies mainly include the following companies:

		Interests attributable to	
No	Company Name	the Group (%)	Remarks
1	The Commercial Press (Chengdu) Co., Ltd. (商務印書館(成都)有限責任公司)	49.00	
2	Guizhou Xinhua Winshare Book Audio-Visual Product Chainstore Co., Ltd. (貴州新華文軒圖書音像連鎖有限責任公司) (" <b>Guizhou Xinhua</b> ")	45.00	Formerly known as Guizhou Xinhua Winshare Distribution Co., Ltd. (貴州新華文軒發行有限責任公司)
3	Shanghai Jingjie Information Technology Co., Ltd. (上海景界信息科技有限公司)	42.00	Sichuan Winshare Education Technology Co., Ltd. owns 42% equity interest in such company
4	Sichuan Xin Wen Newspapers and Periodicals Distribution Co., Ltd. (四川欣聞報刊發行有限責任公司)	39.00	
5	Chengdu Xinhui Industrial Co., Ltd.	34.00	The equity interest held by the Company in such company is in the process of listing-for-sale
	(成都鑫匯實業有限公司) ("Chengdu Xinhui")		
6	Sichuan Winshare Preschool Educational Management Co., Ltd. (四川文軒幼兒教育管理有限公司) ("Winshare Pre-school")	34.00	In December 2013, the Company disposed of its 17% equity interest in Winshare Pre-school, reducing its shareholding from 51% to 34%.
7	Ming Bo Education Technology Co., Ltd. (明博教育科技有限公司)	27.20	
8	Ren Min Eastern (Beijing) Book Industry Co., Ltd. (人民東方(北京)書業有限公司)	20.00	

Note 4: The invested companies mainly include the following companies:

No	Company Name	Interests attributable to the Group (%)	Remarks
1	Chengdu Institute, Sichuan International Studies University (四川外國語大學成都學院)	24.30	Formerly known as Chengdu Institute, Sichuan Internationa Studies University (四川外語學院成都學院)
2	Shanghai Eastern Publishing & Trading Centre Co., Ltd. (上海東方出版交易中心有限公司)	10.00	
3	Sichuan Periodical Media (Group) Co., Ltd. (四川期刊傳媒(集團)股份有限公司)	8.00	
4	Anhui Xinhua Media Co., Ltd. (安徽新華傳媒股份有限公司) ("Wan Xin Media")	6.85	
5	Bank of Chengdu Co., Ltd. (成都銀行股份有限公司) ("Bank of Chengdu")	2.46	
6	Sichuan Xinhua Cultural Communication Co., Ltd. (四川新華文化傳播有限責任公司)	2.05	

### INDUSTRY OVERVIEW

In 2013, under the norm of comprehensive and profound reforms in the PRC, the cultural industry experienced a deep and continuing system reform for speeding up the development of whole industry. The central government has made it clear that it will facilitate the upgrade and transformation of the news and publication industry, support the merger, acquisition and restructuring of the modern publication and media enterprises, encourage the publication and media enterprises to access the financing channels of the capital market, build a more comprehensive market system for modern publications, and construct a large, unified, competitive and orderly market for publications. The strong support of the policy has created a favourable environment for the removal of industry barriers, and the consolidation of cross region and cross media businesses. At the same time, the integration of technology and culture has brought about tremendous opportunities for the cultural industry, whereas the digital and network development will accelerate the upgrade and transformation of the traditional publication and distribution industry.

In the perspective of industrial development, the output value of publishing and media industry continued to climb and the transformation and upgrade of the industry continued in 2013. Publication and media enterprises are making good progress in digitalisation and exploring growth and profitability models in digital publication.

In addition, to facilitate the development and drive the prosperity of the publicity and cultural industry, the Circular on Continuing Preferential Policies for Value-added Tax and Business Tax on Publicity and Cultural Undertakings was issued by the Ministry of Finance and the State Administration of Taxation (《財政部國家税務總局關於延續宣傳文化增值税和營業税優惠政策的通知》) (Cai Shui [2013] No. 87) at the end of 2013, pursuant to which, for the period from 1 January 2013 to 31 December 2017, there are provisions on the taxation preferential policies applicable to the publicity and cultural enterprises. The policy has a positive effect on the development of the publishing enterprises.

# OPERATING RESULTS AND FINANCIAL REVIEW

In 2013, the Group implemented the business operation for integrated industry chain at large and endeavoured to explore the market potential of its principal publishing and media business in accordance with the development concept of "principal business prominence and breakthrough". While pushing ahead the transition and upgrade of the traditional businesses, the Group continued to achieve steady growth in its operating results, alongside with increasing market competitiveness and social influence.

During the Year, the Group recorded a revenue and profit for the Year of RMB5,135 million and RMB595 million respectively, representing an increase of 11.8% and 3.1% over 2012, respectively. Profit attributable to owners of the Company was RMB623 million, and basic earnings per share of RMB0.55.

#### Revenue

During the Year, the Group recorded sales revenue of RMB5,135 million, up by 11.8% as compared with RMB4,592 million in the same period last year, which was mainly attributable to the growth of revenues in Subscription, Online sales and other businesses.

#### **Gross Profit Margin**

The consolidated gross profit margin of the Group for the Year was 39.5%, which was substantially the same as 39.4% for the corresponding period last year.

#### Segment Analysis

Revenues in each operating segment of the Group for the Year and the corresponding period of last year are as follows:

				revenue before	egment sales to inter-segment nination	Percentage of se	
	2013 RMB'000	2012 RMB'000	Change %	sales elli 2013 %	2012 %	sales to consol 2013 %	2012 %
Publication segment							
External sales	607,116	590,713	2.8	9.5	10.6	11.8	12.8
Inter-segment sales	1,271,389	983,907	29.2	19.8	17.6	_	
Total	1,878,505	1,574,620	19.3	29.3	28.2		
Of which: Printing and materials supply	454,785	449,073	1.3	7.1	8.1		
Distribution segment							
External sales	4,365,441	3,979,858	9.7	68.2	71.4	85.0	86.7
Inter-segment sales	-	109	(100.0)	-	0.0	_	
Total	4,365,441	3,979,967	9.7	68.2	71.4		
Of which:							
Subscription	3,033,979	2,828,552	7.3	47.4	50.7		
Retailing	908,724	807,263	12.6	14.2	14.5		
Commercial supermarket	138,145	107,295	28.8	2.2	1.9		
Online sales	235,875	145,635	62.0	3.7	2.6		
Other segment							
External sales and services	162,517	21,566	653.6	2.5	0.4	3.2	0.5
Inter-segment sales	22	2,319	(99.1)	0.0	0.0	_	
Total	162,539	23,885	580.5	2.5	0.4		
Revenue before inter-segment sales elimination	6,406,485	5,578,472	14.8	100.0	100.0		
Inter-segment sales elimination	(1,271,411)	(986,335)	28.9				
	(1)=/1,111)	(200,555)	20.)				
Consolidated revenue	5,135,074	4,592,137	11.8			100.0	100.0

The gross profit and the gross profit margin of each business segment of the Group by segments for the Year and the corresponding period of last year are as follows:

	2013 20			012	
		Gross profit		Gross profit	
	Gross profit	margin	Gross profit	margin	
	RMB'000		RMB'000	%	
Publication (including inter-segment revenue)	571,405	30.4	439,076	27.9	
Of which: Printing and materials supply	40,479	8.9	30,360	6.8	
Distribution (including inter-segment revenue)	1,433,712	32.8	1,343,319	33.8	
Of which: Subscription	1,037,176	34.2	996,343	35.2	
Retailing	331,855	36.5	304,311	37.7	
Commercial supermarket	36,391	26.3	14,777	13.8	
Online sales	24,191	10.3	17,372	11.9	
Other segment (including inter-segment revenue)	66,405	40.9	8,834	37.0	
Inter-segment revenue elimination	(42,622)	N/A	17,212	N/A	
Total	2,028,900	39.5	1,808,441	39.4	

#### **Publication segment**

The Group's Publication segment covers businesses including publishing of books, periodicals, audio-visual products and digital products, etc.; provision of printing services; and supply of materials. The Company kept up its integrated management of the education products and services. Fruitful results were attained through the professional division of labour in managing original publications. A number of books published by the publishers of the Group were granted awards at the 3rd Chinese Publishing Government Award (第三屆中國出版政府獎) and at the 4th Chinese Best Publications Award (第四屆中華優秀出版物獎) in 2013.

During the Year, the Publication segment recorded a revenue of RMB1,879 million (including inter-segment sales), of which the revenue from external sales amounted to RMB607 million, up by 2.8% as

compared with RMB591 million in the corresponding period of last year. The growth in revenue from sales was mainly attributable to the increase in the sales of non-publications to external customers.

During the Year, the gross profit margin of the Publication segment was 30.4%, up by 2.5 percentage points as compared with 27.9% in the same period last year, primarily attributable to the effect of the increase in the percentage of sales of its own educational products and the decrease in the cost of paper, one of the raw materials.

#### Distribution segment

The Group's Distribution segment covers the centralised purchasing, delivery and distribution of textbooks and supplementary materials to schools and students, retailing, distribution business and online sales of publications business, etc.



The Circular on Continuing Preferential Policies for Valueadded Tax and Business Tax on Publicity and Cultural Undertakings issued by the Ministry of Finance and the State Administration of Taxation (《財政部國家税務總局關於延 續宣傳文化增值税和營業税優惠政策的通知》) (Cai Shui [2013] No. 87) at the end of 2013 provides "a VAT wavier on book wholesale and retailing sectors from 1 January 2013 to 31 December 2017", where the scope of the preferential concession of the Company in respect of distribution is expanded as compared to the "VAT wavier on local sale of publications through the sales network at provincial level or below" applicable previously (hereafter as the "**expanded scope of VAT preferential concession of the Company**"), thus generating growth in revenue and profit in the said period.

During the Year, the Distribution segment recorded a revenue of RMB4,365 million, up by 9.7% as compared with RMB3,980 million in the same period last year mainly attributable to revenue from sales through various channels of the Distribution segment achieved growth to various extents and benefited from the increase in gains arising from the expanded scope of VAT preferential concession of the Company.

During the Year, the gross profit margin of the Distribution segment was 32.8%, down by 1.0 percentage point as compared with 33.8% in the corresponding period last year, which was substantially the same as last year excluding the effect of taxation.

#### Subscription

The Subscription business includes the distribution of textbooks and supplementary materials to schools and students, and the provision of primary and secondary school digitalised education services for primary and secondary schools.

During the Year, the Subscription business recorded a sales revenue of RMB3,034 million, up by 7.3% as compared with RMB2,829 million in the same period last year, and if the effect of expanded scope of VAT preferential concession of the Company was excluded, the sales revenue would have increased by 5.1% from the same period last year, which was mainly due to the regular edition change and increase of selling price of textbooks, increase in textbook variety and the higher sales of supplementary materials brought by the publishing of dictionaries and related reference books. On the other hand, the Group pushed ahead the digitalisation of education services capitalising on the transitional distribution channels with a view to establishing a sound education services system.

During the Year, the gross profit margin of the Subscription business was 34.2%, down by 1.0 percentage point from 35.2% for the same period last year, which was substantially the same as last year excluding the effect of taxation.





#### Retailing

The Retailing business includes the retail store business, the group-buying business, and the libraries distribution business. To cope with the impacts of online bookstore and digitalised publication on traditional book retailing business, the Group continued to enrich joint venture product mix, conduct valueadded channel operations and promote the upgrade of small and medium-size stores during the Year.

During the Year, the Retailing business recorded a sales revenue of RMB909 million, up by 12.6% as compared with RMB807 million in the same period last year. If the expanded scope of VAT preferential concession of the Company was excluded, sales of the Retailing business was up by 7.1% as compared with that in the same period last year, mainly attributable to the growth in the libraries distribution business and groupbuying business.

During the Year, the gross profit margin of the Retailing business was 36.5%, down by 1.2 percentage points from 37.7% in the same period last year, which was substantially the same as last year excluding the effect of taxation.

#### Commercial supermarket

The Group steadily pushed ahead the expansion of the Commercial supermarket business and outlets in supermarkets, actively optimising the outlet layouts in various regions. During the Year, the Commercial supermarket business recorded a sales revenue of RMB138 million, up by 28.8% as compared with RMB107 million in the same period last year.

During the Year, the Commercial supermarket business recorded a gross profit margin of 26.3%, up by 12.5 percentage points as compared with 13.8% in the same period last year, which was mainly due to the effect of the decrease in the cost of merchandise procurement and the adjustment of sales strategy.

#### Online sales

As the national consumption in e-commerce market grew rapidly, the Group strengthened the construction of internet business infrastructure and innovative marketing strategies. The robust growth momentum of the Online sales business sustained. During the Year, the Online sales business recorded a sales revenue of RMB236 million, up by 62.0% as compared with RMB146 million in the same period last year.

During the Year, the Online sales business recorded a gross profit margin of 10.3%, down by 1.6 percentage points as compared with 11.9% in the same period last year, which was mainly due to the pricing policies in response to market competition.

#### Others segment

Others segment of the Group covers education, investments for film & television and sales of artwork, etc. which do not separately meet the definition of a reportable segment.

During the Year, the Others segment recorded a sales revenue of RMB163 million (including inter-segment sales), up by 580.5% as compared with RMB24 million in the same period last year, mainly attributable to the tuition revenue etc. of approximately RMB149 million from the Group's vocational education business during the Period.

The gross profit margin of the Others segment was 40.9%, up by 3.9 percentage points from 37.0% for the same period last year.

#### **Expenses and Costs**

## Selling and distribution expenses and administrative expenses

During the Year, the total of the selling and distribution expenses and administrative expenses of the Group was RMB1,572 million, up by 1.2% as compared with RMB1,552 million in the corresponding period last year, mainly due to the effect of operating expenses as a result of the new vocational education business. If such effect was excluded, the expenses of the Group were lower than last year.

#### Other expenses

Other expenses of the Group for the Year amounted to RMB119 million, which increased slightly as compared with RMB117 million in the same period last year.

#### **Net Finance Cost**

The net finance cost of the Group for the Year amounted to RMB590,000, and the net finance income amounted to RMB14.95 million during the same period last year.

#### Profit

The Group's profit for the Year amounted to RMB595 million, representing an increase of 3.1% from RMB576 million in the corresponding period last year, mainly due to the growth of the principal businesses and increase of dividends from investees of the Company over the same period last year. The profit attributable to owners of the Company for the Year was RMB623 million, which was substantially the same as compared with RMB629 million in the same period last year.

#### **Earnings Per Share**

Earnings per share is calculated by dividing profits attributable to owners of the Company for the Year by the weighted average number of ordinary shares in issue for the Year. The Group's earnings per share for the Year was RMB0.55, down by 1.2% from RMB0.56 in the corresponding period last year. Please refer to note 15 to the consolidated financial statements for the calculation of earnings per share.

#### Liquidity and Financial Resources

As at 31 December 2013, the Group had cash and short-term deposits of approximately RMB1,485 million, and the interestbearing bank borrowings of RMB65 million of the Company's subsidiaries. The Company did not have any interest-bearing bank and other borrowings as at the end of the Year.

As at 31 December 2013, the gearing ratio (calculated by dividing total liabilities by total assets) of the Group was 35.7%, down by 3.7 percentage points as compared with 39.4% as at 31 December 2012. The Group's overall financial structure remained relatively stable.

#### Foreign Exchange Risk

Almost all of the Group's assets, liabilities, revenues, costs and expenses were denominated in RMB. As a result, the management believes that foreign exchange exposure of the Group is minimal and confirms no foreign exchange hedging arrangement has been made.

#### Working Capital Management

	31 December 2013	31 December 2012
Current ratio	1.4	1.3
Inventory turnover days	140.0 days	133.6 days
Trade and bills receivables turnover days	47.3 days	49.7 days
Trade and bills payables turnover days	222.5 days	212.3 days

As at 31 December 2013, the current ratio of the Group was 1.4, which was substantially the same as 1.3 as at 31 December 2012.

During the Year, inventory turnover days, trade receivables turnover days and trade and bills payables turnover days were 140.0 days, 47.3 days and 222.5 days respectively, which were respectively similar to those in the same period last year.

#### **Overview of Material Investments**

During the Year, the Group focused on its growth strategies, improved existing industrial layout, and strengthened its efforts in logistics development and cultural related businesses, with a view to establishing the Group as a first-class cultural media group in the PRC.

The disposed of part of its equity interest held in Sichuan Wenzhuo. On 31 December 2013, Sichuan Wenzhuo became a joint venture of the Company from the accounting point of view. Please refer to the announcement of the Company dated 30 December 2013 for details.

During the Year, the Company disposed of 51% equity interest held in Sichuan Winshare Educational Investment Co., Ltd.\* ("Educational Investments"), 33.8% equity interest held in Hainan Chuangxiang Cultural Development Co., Ltd. and 17% equity interest held in Winshare Pre-school. The total proceeds from the disposals amounted to RMB14.16 million. In addition, after obtaining the approval from the State-owned Assets Supervision and Administration Commission of the Sichuan Provincial Government (the "SASAC of Sichuan") and/or its statutory authorised authorities, the Company commenced the disposal of 34% equity interest in Chengdu Xinhui during the Year. As at the date of this report, the disposal was not completed. Please refer to the announcement of the Company dated 27 September 2013 for details.

During the Year, the Group carried out a share swap in respect of 20% equity interest in Beijing Daqijinzun Investment Management Co., Ltd. ("**Daqijinzun**") held by Huaying Winshare and 13.33% equity interest in Huaying Winshare held by Qinhuangdao Daqi Cultural Industry Investment Company Limited (秦皇島大旗文化產業投資有限公 司). Upon completion of the share swap, the shareholding percentage of the Company in Huaying Winshare increased from 86.67% to 100%. Subsequently, in October 2013, the Company injected RMB80 million into such company to satisfy the needs for its business expansion.

During the Year, the Company received dividend income for 2012 of RMB26 million, RMB14.4 million and RMB10.59 million respectively from its investees, namely Chengdu Institute of Sichuan International Studies University, Bank of Chengdu and Wan Xin Media.

Save as the investments above, to improve and increase the logistics and distribution capabilities of the Group, part of the construction of "Western China Cultural Products Logistics Centre" project invested by the Company was completed on schedule and brought to its working condition for its intended use.

Save as disclosed above, the Company did not have any other material acquisitions and disposals during the Year.

#### FUTURE PROSPECTS

As the state is pushing forward cultural system reform and is actively promoting the development of emerging business environment in the publishing industry and upgrade transformation within the traditional publishing industry, the Group will continue to improve the competitiveness in publication markets, optimise the service capacity and operational capacity of channels to form a cultural industry development pattern with a combination of traditional publishing and distribution business and emerging digitalised business. Meanwhile, the Group will endeavour to explore new profit growth points through integration of capital and resources as well as strategic cooperation.

At the same time, based on the Group's growth strategies, the Company will gradually push ahead the issuance of A shares and strive to complete refinancing in the capital market in marking the milestone of dual listing in Hong Kong and the PRC, so that the Company can take advantage of the domestic and overseas markets to actively promote exponential development of the Company. Currently, the related works of issuance of A shares of the Company are well underway. For details of the proposed issuance of A shares of the Company, please refer to the circulars of the Company dated 4 February 2013 and 21 January 2014 respectively.

Based on the foregoing, in the future, the Company will focus on implementation of the following strategies:

- further drive the profound integration of the publishing and distribution businesses, develop new structure and model for the content generation business, publish quality products, and enhance the operating ability of the content resources market in terms of multi-media and multi-channels to comprehensively facilitate the value creation of the content resources market;
- propel the upgrade and expansion project of retail stores, and improve operation capacity and profitability of publication retailing channels; meanwhile, continue to steadily push ahead the expansion of commercial supermarket business, and tackle changes in the publication consumption market;
- 3. strengthen the service platform of education cloud project and establish the online to offline education services system to comprehensively increase the education services capability; achieve expansion of the education market outside Sichuan through enhancing the provision of education services solutions;
- continue to accelerate the operating ability of the Group's e-commerce business and the development of digital publishing platform to steadily realise innovation and transformation of the Group's business model;
- facilitate construction of the Group's logistics network and ERP information system, further improve the Group's logistics and distribution capacities and information processing capacity; and
- 6. establish the platform of capital operation and enhance the capital operation capability; propel cross-regions development in related cultural industries, and further enhance the Group's market competitiveness and sustainability in development.

The Company has all along been striving to establish a corporate governance system which is in compliance with the PRC laws and supervisory regulations of the listing place of its shares and applicable to the actual position of the Company. Pursuant to the latest amendments to the Rules Governing the Listing of Securities on the Stock Exchange of Hong Kong Limited (the "Listing Rules"), the Board has taken actions and measures to gradually improve the corporate governance function of the Company and further strengthen the development of the corporate governance system of the Company so as to ensure the Company's strict compliance with the relevant requirements in all aspects.

During the Year, the Company has fully adopted and complied with the principles and the code provisions of the Corporate Governance Code and Corporate Governance Report (the "CG Code") as set out in Appendix 14 to the Listing Rules.

#### BOARD

#### **Responsibilities and Division of Work**

The Board of the Company acts on behalf of the interests of the Shareholders as a whole and is accountable to general meetings. The main duties of the Board are to: implement the resolutions passed at general meetings; make decision on the Company's business plans and investment plans; formulate the Company's annual financial budget and final financial report; formulate the Company's profit distribution plan and loss recovery plan; decide on the establishment of the Company's internal management structure; and formulate the Company's basic management system, etc.

The Board is responsible for making decisions on specific issues, while the management is delegated the power to execute and manage the Company's day-to-day affairs. The Company does not maintain the position of a Chief Executive Officer but has a general manager who has a role similar to that of a Chief Executive Officer. The positions of the Chairman and general manager of the Company are taken up by Mr. Gong Cimin and Mr. Yang Miao respectively, with clear division of work between them. The Chairman is in charge of the affairs of the Board and reviews the implementation of the Board's resolutions whereas the general manager, under the leadership of the Board, is mainly responsible for the Company's management operations and business coordination. Apart from the information disclosed in the section "Profile of Directors, Supervisors and Senior Management" of this annual report, there is no financial, business, family and other material related relationship among the respective Directors and the Chairman and general manager.

#### **Composition of the Board**

During the Year, the third session of the Board of the Company comprised 9 Directors, including 2 executive Directors, Mr. Gong Cimin (Chairman) and Mr. Luo Yong, 4 non-executive Directors, Mr. Luo Jun, Mr. Zhang Chengxing, Mr. Zhang Peng and Mr. Zhao Junhuai and 3 independent non-executive Directors, Mr. Mak Wai Ho, Mr. Mo Shixing and Mr. Han Liyan. The number of independent nonexecutive Directors accounts for one-third of the total number of Directors. The number of Directors and composition of the Board complied with relevant laws and regulations. According to the Articles of Association of the Company (the "Articles of Association"), the term of office of the Directors (including non-executive Directors) is from the date of passing the resolutions at the general meeting to the expiry date of the term of office of the Board of that session.

Since Mr. Zhao Miao, a former director, resigned as the Director and other positions within the Company on 16 January 2013 due to adjustment of his personal career commitments, there was an addition to the Board of the Company in accordance with the relevant laws and regulations as well as the Articles of Association. On 9 May 2013, Mr. Zhang Peng was appointed as non-executive Director of the Company and member of the Editorial and Publication Committee.

In line with the Company's plan to issue A shares and the relevant requirements of the relevant regulatory authorities on continuous length of service of the independent directors of the A share listed companies, former independent non-executive Directors Mr. Han Xiaoming and Mr. Chan Yuk Tong have resigned as the independent non-executive Directors of the Company as well as their other positions within the Company with effect from 10 July 2013 respectively. On the same date, Mr. Mak Wai Ho and Mr. Mo Shixing were appointed as independent non-executive Directors of the Company.

Based on the changes of the above directors, adjustments were made to the composition of the special committees of the Board by the Company. Please refer to the section under the "Report of the Directors – Change of the Board Committees" in this annual report.

As at the date of this report, the biographical details of the Directors of the Company are set out in the section "Profile of Directors, Supervisors and Senior Management" in this annual report.

#### **Directors' Time Commitment**

In addition to attending official meetings to find out the business of the Company, the Directors of the Company also hear the reports of the management of the Company, review the operating information regularly provided by the management of the Company and visit the businesses of the Company to monitor the business affairs of the Company. In that way, they can have a thorough understanding of the business of the Company to effectively fulfil their duties as directors. After due and careful review, the Board of the Company considers that the Directors of the Company dedicated sufficient time and efforts to fulfil their duties as directors during the Year.

#### **Directors' Training**

The Company attaches great importance to the development and improvement of Directors' knowledge and skills and continues to offer suitable training to each Director according to the PRC laws and regulations and the latest amendments to the regulations of the listing place of its shares to assist the Directors' ongoing professional development and to ensure them better fulfil their duties as directors. Each Director is also aware of the importance of development and refreshing knowledge and actively participates in the training of ongoing professional development. The Directors provided the Company with the record for attending the continuous professional training in 2013.



In 2013, the Directors participated in or received the following training to refresh their directors' knowledge and skills by:

- (1) reviewing the latest information and presentation materials on the laws, regulations and rules relating to the directors' duties and responsibilities provided by the Company to the Directors from time to time.
- (2) participating in the corporate governance training sessions for the Directors on the ongoing disclosure responsibilities of listed companies and major laws and regulations where qualified professionals are invited by the Company as speakers.
- (3) participating in the related training sessions organised by the Company for the Directors in accordance with the requirements on the issuance of A shares.

The record of training received by each Director in 2013 is as follows:

Name	Record of training received
Executive Directors	
Gong Cimin (Chairman)	(1), (2) and (3)
Zhao Miao	(1), (2) and (3)
Luo Yong	(1), (2) and (3)
Non-executive Directors	
Luo Jun	(1), (2) and (3)
Zhang Chengxing	(1), (2) and (3)
Zhang Peng	(1) and (2)
Zhao Junhuai	(1), (2) and (3)
Independent non-executive Directors	
Han Xiaoming	(1), (2) and (3)
Han Liyan	(1), (2) and (3)
Chan Yuk Tong	(1), (2) and (3)
Mo Shixing	(1), (2) and (3)
Mak Wai Ho	(1) and (2)

#### **Directors' Insurance**

Since the listing of its H shares, the Company has attached much importance to the risk management about directors' liabilities and has purchased liability insurance for its Directors, supervisors ("**Supervisors**") and senior management of the Company.

#### **Board Meetings**

During the Year, the Board for the third session convened a total of 9 Board meetings, of which 6 were attended in person and 3 were held by way of written resolutions. The Board meetings reviewed resolutions including the A share listing and relevant matters, continuing connected transactions, engagement of auditors, 2012 annual results, 2013 interim results, change of director and general manager, formulation of the Board Diversity Policy and several plans on equity transfer of subsidiaries, etc.

All the above-mentioned Board meetings were convened in accordance with the requirements of the Company Law, the Articles of Association, the Terms of Reference of Board Meeting and the Listing Rules.

The attendance of the Directors at the Board meetings and general meetings convened during the Year is listed below:

#### Attendance of members of the Board for the third session at Board meetings

(For the period from 1 January 2013 to 31 December 2013)

Name	Attendance in person/ Number of meetings requiring attendance	Attendance by director proxy	Attendance rate
Executive Directors	0.10	0	1000/
Gong Cimin <i>(Chairman)</i>	9/9	0	100%
Zhao Miao <sup>Note 1</sup>	0/0	0	N/A
Luo Yong	9/9	0	100%
Non-Executive Directors			
Luo Jun	8/9	1	88.89%
Zhang Chengxing	9/9	0	100%
Zhang Peng <sup>Note 2</sup>	717	0	100%
Zhao Junhuai	9/9	0	100%
Independent Non-executive Directors			
Han Xiaoming <sup>Note 3</sup>	3/3	0	100%
Chan Yuk Tong <sup>Note 3</sup>	3/3	0	100%
Han Liyan	9/9	0	100%
Mo Shixing <sup>Note 4</sup>	6/6	0	100%
Mak Wai Ho <sup>Note 4</sup>	6/6	0	100%

Notes:

1. Mr. Zhao Miao resigned as Director and other relevant positions within the Company on 16 January 2013.

2. Mr. Zhang Peng was appointed as non-executive Director of the Company on 9 May 2013.

 Mr. Han Xiaoming and Mr. Chan Yuk Tong resigned as independent non-executive Directors and other relevant positions within the Company on 10 July 2013.

4. Mr. Mo Shixing and Mr. Mak Wai Ho were appointed as independent non-executive Directors of the Company on 10 July 2013.

Save as the regular Board meetings, a meeting was held on 24 September 2013 by the Chairman of the Board and the nonexecutive Directors (including independent non-executive Directors) without the presence of the executive Directors. All nonexecutive Directors attended the meeting.

#### Attendance of members of the Board for the third session at general meetings

(For the period from 1 January 2013 to 31 December 2013)

Name	Attendance in person/ Number of meetings requiring attendance	Attendance rate	
Executive Directors			
Gong Cimin (Chairman)	6/6	100%	
Zhao Miao <sup>Note I</sup>	0/0	N/A	
Luo Yong	6/6	100%	
Non-Executive Directors			
Luo Jun	5/6	66.67%	
Zhang Chengxing	6/6	100%	
Zhang Peng <sup>Note 2</sup>	1/1	100%	
Zhao Junhuai	6/6	100%	
Independent Non-executive Directors			
Han Xiaoming <sup>Note 3</sup>	6/6	100%	
Chan Yuk Tong <sup>Note 3</sup>	6/6	100%	
Han Liyan	6/6	100%	
Mo Shixing <sup>Note 4</sup>	0/0	N/A	
Mak Wai Ho <sup>Note 4</sup>	0/0	N/A	

Notes:

1. Mr. Zhao Miao resigned as Director and other relevant positions within the Company on 16 January 2013.

2. Mr. Zhang Peng was appointed as non-executive Director of the Company on 9 May 2013.

 Mr. Han Xiaoming and Mr. Chan Yuk Tong resigned as independent non-executive Directors and other relevant positions within the Company on 10 July 2013.

4. Mr. Mo Shixing and Mr. Mak Wai Ho were appointed as independent non-executive Directors of the Company on 10 July 2013.

### **BOARD COMMITTEES**

The Board has set up 5 committees, namely Strategy and Investment Planning Committee, Editorial and Publication Committee, Audit Committee, Remuneration and Review Committee and Nomination Committee. Details of each of the committees are as follows:

The attendance of the members of Board Committees for the year ended 31 December 2013 is as follows:

	Attendance in person/Number of meetings requiring attendance				
	Strategy and Investment	Editorial and	Remuneration		
	Planning	Publication	Audit	and Review	Nomination
Name	Committee	Committee	Committee	Committee	Committee
Executive Directors					
Gong Cimin <i>(Chairman)</i>	_	_	_	_	_
Zhao Miao <sup>Note I</sup>	0/1	-	_	_	-
Luo Yong	_	1/1	_	_	_
Non-Executive Directors					
Luo Jun	_	-	_	3/3	4/4
Zhang Chengxing	2/2	1/1	_	_	_
Zhang Peng <sup>Note 2</sup>	_	1/1	_	_	_
Zhao Junhuai	2/2	-	8/8	_	_
Independent Non-executive Directors					
Han Xiaoming <sup>Note 3</sup>	2/2	-	7/7	2/2	2/2
Chan Yuk Tong <sup>Note 4</sup>	_	_	7/7	_	2/2
Han Liyan	2/2	_	1/1	3/3	2/2
Mo Shixing <sup>Note 5</sup>	_	_	_	1/1	2/2
Mak Wai Ho <sup>Note 6</sup>	_	_	1/1	_	_

Notes:

1. Mr. Zhao Miao resigned as Director, chairman of the Editorial and Publication Committee and member of the Strategy and Investment Planning Committee of the Company on 16 January 2013.

2. Mr. Zhang Peng was appointed as non-executive Director and member of the Editorial and Publication Committee of the Company on 9 May 2013.

3. Mr. Han Xiaoming resigned as independent non-executive Director, chairman of the Strategy and Investment Planning Committee, chairman of the Nomination Committee, member of the Audit Committee and member of the Remuneration and Review Committee of the Company on 10 July 2013.

4. Mr. Chan Yuk Tong resigned as independent non-executive Director, chairman of the Audit Committee and member of the Nomination Committee of the Company on 10 July 2013.

 Mr. Mo Shixing was appointed as independent non-executive Director, chairman of the Nomination Committee and member of the Remuneration and Review Committee of the Company on 10 July 2013.

6. Mr. Mak Wai Ho was appointed as independent non-executive Directors and chairman of the Audit Committee of the Company on 10 July 2013.

#### Strategy and Investment Planning Committee

The main responsibilities of the Strategy and Investment Planning Committee are to carry out research on the Company's long term development strategies and significant investment decisions and to make recommendations to the Board, etc.

The Strategy and Investment Planning Committee formerly comprised 5 Directors. On 10 July 2013, adjustments were made to the structure of the Strategy and Investment Planning Committee where the composition was reduced from 5 members to 3 members. Currently, members include Mr. Zhao Junhuai, Mr. Han Liyan and Mr. Zhang Chengxing. Mr. Zhao Junhuai, a non-executive Director, is the chairman of the committee. Mr. Han Xiaoming, former chairman of the Strategy and Investment Planning Committee resigned as the Director, chairman of the Strategy and Investment Planning Committee and other relevant positions within the Company on 10 July 2013.

During the Year, the Strategy and Investment Planning Committee of the Board convened 2 meetings where all committee members, save as Mr. Zhao Miao (Director), attended the meetings in person and signed all written resolutions, pursuant to which the resolutions regarding the matters relating to A share listing, use of proceeds from the A share issue and amendments to the Working Rules for the Strategy and Investment Planning Committee of the Board were considered and approved, and constructive recommendations were made in respect of the matters material to the A share listing of the Company.

#### **Editorial and Publication Committee**

The main responsibilities of the Editorial and Publication Committee include: (1) to examine the Company's medium to long-term development plans of the publishing industry and make recommendations; (2) to examine and evaluate the Company's material publication projects and make recommendations for review and approval, etc. The Editorial and Publication Committee comprises 3 Directors, current members being Mr. Zhang Chengxing, Mr. Luo Yong and Mr. Zhang Peng. Mr. Zhang Chengxing, a nonexecutive Director, is the chairman of the committee. As Mr. Zhao Miao, a former chairman of the Editorial and Publication Committee resigned as Director, chairman of the Editorial and Publication Committee and other relevant positions within the Company on 16 January 2013, Mr. Zhang Peng was appointed as the non-executive Director and member of the Editorial and Publication Committee of the Company on 9 May 2013 and Mr. Zheng Chengxing was appointed as chairman of the Editorial and Publication Committee on 10 July 2013.

During the Year, one meeting was convened by the Editorial and Publication Committee of the Board.

#### Audit Committee

The main responsibilities of the Audit Committee include: (1) to propose the engagement or removal of external audit institutions; (2) to supervise the Company's internal audit system and its implementation; (3) to be responsible for the communications between internal audit and external audit; (4) to review the Company's financial information and its disclosure; (5) to review the Company's internal control system; and (6) to perform the corporate governance responsibilities, etc.

The Audit Committee comprises 3 Directors, current members being Mr. Mak Wai Ho, Mr. Han Liyan and Mr. Zhao Junhuai. Mr. Mak Wai Ho, an independent non-executive Director, is a professional accountant and acts as chairman of the committee. All members of the Audit Committee are nonexecutive Directors, among whom Mr. Mak Wai Ho and Mr. Han Liyan are independent non-executive Directors, and Mr. Zhao Junhuai is the non-executive Director. Mr. Chan Yuk Tong and Mr. Han Xiaoming, former members of the Audit Committee, resigned as Directors and their relevant positions within the Company on 10 July 2013. On the same date, Mr. Mak Wai Ho was appointed as independent non-executive Director, member and chairman of the Audit Committee of the Company, whereas Mr. Han Liyan was appointed as independent non-executive Director and member of the Audit Committee of the Company.

During the Year, the Audit Committee of the Board convened a total of 8 meetings. All committee members attended all the meetings in person and signed all written resolutions to consider the various resolutions including amendments to the basis of preparation of segment of the annual report, 2012 annual results, 2013 interim results, A share IPO related financial report, internal control issues of the Company, auditor's engagement, amendments to the Working Rules for the Audit Committee of the Board and review of the Company's compliance with the Listing Rules and the CG Code, etc, to submit its recommendations to the Board, playing a positive role in helping the Board's decision-making.

The Board of the Company has designated the corporate governance function to the Audit Committee to enhance the overall corporate governance level of the Company. In 2013, through communicating with the Company's management, internal audit department, external auditors and internal control consultant, the Audit Committee reviewed the relevant documents provided by the Company; followed up the Company's implementation of the management recommendations put forth by the auditors and internal control consultant; evaluated and monitored the formulation and implementation of internal control and corporate governance policies of the Company and the compliance with the CG Code by the Directors, Supervisors and senior management; and reported the evaluation results to the Board, which effectively facilitated the enhancement of internal control standard and corporate governance level of the Company with their due performance of corporate governance duties.

In addition, the Audit Committee communicated separately with the external auditors regarding the audit of the annual financial report of the Company and the audit fees.

The Audit Committee has reviewed and confirmed the audited consolidated financial statements as set out in this annual report, and has discussed the financial statements and internal control with the management and auditors. The Audit Committee considered that these financial statements have been prepared in accordance with the applicable accounting standards and requirements and appropriate disclosures have been made.

#### **Remuneration and Review Committee**

The main responsibilities of the Remuneration and Review Committee include: (1) to examine the assessment criteria of the Company's Directors and senior management, conduct assessment and provide recommendations to the Board; (2) to evaluate and examine the remuneration policies and proposals applicable to the Company's Directors and senior management, etc. Currently, the Company adopts a system where the Remuneration and Review Committee is delegated with the authority by the Board to determine the remuneration packages of individual executive Directors and management personnel.

The Remuneration and Review Committee comprises 3 Directors, current members being Mr. Han Liyan, Mr. Mo Shixing and Mr. Luo Jun. Mr. Han Liyan, an independent non-executive Director, is the chairman of the committee. All members of the Remuneration and Review Committee are non-executive Directors, among whom Mr. Han Liyan and Mr. Mo Shixing are independent non-executive Directors. As Mr. Han Xiaoming, a former member of the Remuneration and Review Committee, resigned as Director, member of the Remuneration and Review Committee and relevant positions within the Company on 10 July 2013, Mr. Mo Shixing was appointed as independent non-executive Director and member of the Remuneration and Review Committee on the same date.

During the Year, the Remuneration and Review Committee of the Board convened a total of 3 meetings. All committee members attended the meetings in person and signed all written resolutions. The meetings mainly considered the resolutions regarding the amendments to the Working Rules for the Remuneration and Review Committee of the Board, and the remuneration and performance assessment of operating management team for 2012.

#### Nomination Committee

The main responsibilities of the Nomination Committee include: (1) to examine the standards and procedures for selecting the Company's Directors and senior management, and make its recommendations to the Board; (2) to seek comprehensively qualified candidates for Directors and senior management; (3) to examine and make recommendations regarding the candidates for Directors and senior management who are to be engaged by the Board; and (4) to assess the independence of independent non-executive Directors, etc.

The Nomination Committee comprises 3 Directors, current members being Mr. Mo Shixing, Mr. Han Liyan and Mr. Luo Jun. Mr. Mo Shixing, an independent non-executive Director, is the chairman of the committee. All members of the Nomination Committee are non-executive Directors, among whom Mr. Mo Shixing and Mr. Han Liyan are independent non-executive Directors. As Mr. Han Xiaoming and Mr. Chan Yuk Tong, former members of the Nomination Committee, resigned as Directors and relevant positions within the Company on 10 July 2013, Mr. Mo Shixing was appointed as independent non-executive Director, member and chairman of the Nomination Committee, and Mr. Han Liyan, an independent non-executive Director, was appointed as member of the Nomination Committee on the same date, respectively.

During the Year, the Nomination Committee of the Board convened 4 meetings. All committee members attended the meetings in person and signed all written resolutions. The meetings mainly considered the resolutions regarding the amendments to the Working Rules for the Nomination Committee of the Board, formulation of Board Diversity Policy, nomination of candidates for directorship of the Company and the nomination of candidates for general manager.

### BOARD DIVERSITY

Pursuant to the latest amendments to the Listing Rules regarding the requirements on board diversity, the Board of the Company has formulated the Board Diversity Policy. The objective of formulating the Board Diversity Policy is to keep an appropriate balance in diversity of skills, experience and opinions of the Board members of the Company, to enhance the decision making of the Board and corporate governance level, so as to achieve the strategies of the Company and sustainable development. In determining the composition of the Board, the Company seeks to achieve board diversity through the consideration of a number of factors and measurable criteria, including but not limited to age, cultural and educational background, region, industry experience, professional skills and length of service.

The Nomination Committee will monitor the execution of the Board Diversity Policy and review this Policy, as appropriate, to ensure the effectiveness of this Policy. The Nomination Committee has followed the above policy and reviewed the composition of the Board of the Company according to the requirements of the Listing Rules, and considered that the members of the Board of the Company are in compliance with the requirements on board diversity under the Listing Rules in terms of age, education background, industry experience, region and term of service.

### DIRECTORS

#### Appointment and Re-election of Directors

The Directors, including non-executive Directors and independent non-executive Directors, of the Company are elected at general meetings, with a term of office of 3 years. The Directors are eligible for re-election upon expiry of the term of office. During the election of new session of the Board, the list of candidates should be proposed by the Board and put forward for consideration and approval at general meetings. The Directors of the new session of the Board are appointed by voting for each of the candidates for the directorship at general meetings.

#### **Nomination of Directors**

Pursuant to the Articles of Association, the candidates for the appointment of Directors shall be nominated and proposed by the current Board, and Shareholder(s) who is/are jointly or severally holding more than 3% of the shares of the Company can also nominate and propose candidates for Directors. The Board examines the qualifications and conditions of the candidates. Upon passing the board resolutions, the proposal will be submitted in writing to general meetings for consideration.

The Board has a Nomination Committee, which is mainly responsible for providing opinions and recommendations regarding the candidates, conditions, standards and procedures for the proposed directors, general manager and other senior management of the Company.

# Independence of Independent Non-executive Directors

The Company currently has 3 independent non-executive Directors with a term of not exceeding 6 years for each independent non-executive Director, which is in compliance with the requirements of the number of members and qualifications prescribed by the Listing Rules. Independent non-executive Directors have no business and financial interests in the Company or its subsidiaries, nor do they assume any managerial position in the Company. Their independence is guaranteed. Independent non-executive Directors are experienced professionals from various industries including publishing and distribution, accounting and finance and are familiar with the rights and obligations of directors and independent non-executive directors of listed companies.

The 3 independent non-executive Directors of the Company confirmed in writing to the Company that they had fulfilled the level of independence as required by Rule 3.13 of the Listing Rules this Year. According to their confirmations and to the understanding of the Board, all the existing independent non-executive Directors are independent persons in compliance with the requirements under Rule 3.13 of the Listing Rules.

#### Securities Transactions by Directors and Supervisors

For the purpose of governing securities transactions by the Directors and the Supervisors, the Company has adopted the "Model Code for Securities Transactions by Directors of Listed Issuers" (the "Model Code") as set out in Appendix 10 to the Listing Rules as a code of conduct for securities transactions by the Directors and Supervisors. Having made specific enquiries to each of the Directors and Supervisors, all Directors and Supervisors confirmed that they have complied with all the terms set out in the Model Code during the Year.

# SHAREHOLDERS AND GENERAL MEETINGS

### Details of Controlling Shareholder and Ultimate Controlling Shareholder

The controlling Shareholder of the Company is Sichuan Xinhua Publishing Group, which is a wholly-owned subsidiary of Sichuan Development (Holding) Co., Ltd. (四川發展 (控股)有限責任公司) ("Sichuan Development"). Sichuan Development is defacto controlled by SASAC of Sichuan, thus the Company is beneficially controlled by SASAC of Sichuan.

The Company is independent from the business operations of the controlling Shareholder in terms of personnel, organisation, assets and business. The controlling Shareholder conformed to the regulations and had never bypassed any general meetings to directly or indirectly interfere with the Company's operations and decision-making.

The shareholding details of the substantial Shareholders at the end of the Year are set out in the section "Report of the Directors" in this annual report.

#### **General Meetings**

The Company endeavours to ensure that all Shareholders, especially the minority shareholders, of the Company enjoy equal rights and can fully exercise their rights. The general meeting exercises its power in accordance with the law and is the highest authority of the Company.

In order to safeguard the interests and rights of Shareholders, the Company has put forward an independent resolution for each of the important events and presented to the general meetings for consideration in accordance with the relevant requirements under laws and regulations, the Articles of Association as well as the Listing Rules. The details of Shareholders' rights and the respective voting procedures are set out in the relevant circulars to Shareholders in accordance with the Articles of Association and the Listing Rules. The circulars are despatched to Shareholders prior to relevant deadline and are published on the website of The Stock Exchange of Hong Kong Limited (the "**Stock Exchange**") and the Company's self-established website.

During the Year, the Company had convened 1 annual general meeting, 3 extraordinary general meetings, 1 domestic shares class meeting and 1 H shares class meeting. The meetings considered and passed many important resolutions such as the 2012 annual report, profit distribution proposal for 2012, auditor's engagement, amendments to the Articles of Association, continuing connected transactions, change of directors and supervisors of the Company and A share issue of the Company, etc. The Directors, Supervisors and certain members of the senior management of the Company attended the meetings and answered the questions raised by the Shareholders. Each resolution was voted by

poll after full communications among the Shareholders, Directors, Supervisors and management of the Company. The announcements regarding the poll results of general meetings are disclosed on the Stock Exchange's website and the Company's self-established website in a timely manner.

### SUPERVISORY MECHANISM

#### **Supervisory Committee**

The Supervisory Committee of the Company ("Supervisory Committee") is the Company's supervisory organisation and is accountable to general meetings. The Supervisory Committee exercises its independent authority to supervise the Company in accordance with the laws to safeguard the legal interests of the Shareholders and Company.

The Supervisory Committee of the Company comprises 9 members, including 4 Supervisors recommended by Shareholders, 2 independent Supervisors and 3 Supervisors representing employees. The number of members and composition of the committee are in compliance with the requirements of relevant laws and regulations. Mr. Xu Ping was appointed as the chairman of the third session of the Supervisory Committee. The Supervisors who are recommended by Shareholders and independent Supervisors are subject to election and removal by the Shareholders at general meetings; the Supervisors representing employees are subject to election and removal by the staff of the Company at the employee representative meetings, staff meetings or otherwise in a democratic manner. The term of office of Supervisors is effective on the day of passing the resolution by Shareholders at general meeting or staff democratic election until the date of the expiry of the term of the session of the Supervisory Committee. The term of each session of the Supervisory Committee is three years, and the Supervisors are eligible for re-election upon expiry of the term.

The biographical details of the Supervisors are set out in the section "Profile of Directors, Supervisors and Senior Management" in this annual report.

During the Year, the Supervisory Committee convened a total of 5 meetings. Details of work of the Supervisory Committee are set out in the section "Report of the Supervisory Committee" in this annual report.

#### **Internal Control**

The Board is responsible for establishing a comprehensive internal control system and implementing its performance evaluation, and reviewing the internal control functions of the Company on an on-going basis through the Audit Committee. The management is delegated with the authority by the Board to organise and lead the daily operation of the corporate internal control. The Company has established an audit department, a discipline inspection office and a legal and compliance department, responsible for evaluating, inspecting and following-up on the effectiveness of internal control; handling the matters on complaints reporting and dealing with matters on daily discipline inspection and supervision; and checking economic contracts in advance and providing professional assistance afterwards when disputes arise, respectively.

During the Year, the Company actively adopted specific control measures, strengthened the building up of its internal control system and enhanced risk prevention and internal control capabilities. The Company set up an regulatory system review team, which had a positive effect on examining the regulatory system of the Company, improving the regulatory system of the Company and facilitating the setting up of internal control system. It commenced various internal audit projects and internal control assessment and promoted improvements in the operation and management standards to avoid operation risks. It processed various kinds of complaint reporting to form a multi-angle and multi-level internal control mechanism within the Company. It also implemented legal and effective checking on economic contracts to safeguard the legal interests of the Company.

In addition, during the Year, the Company made considerable achievements in the development of internal control. To further strengthen and regulate the internal control of the Company, enhance the operational and management level and risk prevention ability of the Company, as well as facilitate the sustainable development of the Company, the Company established a leadership team on internal control, kicked off the internal control system development project, and implemented yearly in different phases across the Company according to the plan. The Company engaged Protiviti Shanghai Co., Ltd. to rationalise its procedures and systems in the area of organisational structure, growth strategies, human resources, funding activities, procurement business, asset management, comprehensive budgeting, contract management and financial reporting of the Company, and to prepare the Manual on Internal Control. Currently, the Company is seeking advice from various parties. At the same time, it followed-up the defects discovered in the review of internal control and the rectification progress was satisfactory.

During the Year, the Board had reviewed the effectiveness of the internal control system of the Company and was in the opinion that there was no material control error in the Company.

#### AUDITORS AND THEIR REMUNERATIONS

At the annual general meeting held on 9 May 2013, the Company approved the re-engagement of Deloitte Touche Tohmatsu as the Company's international auditor for 2013 and Deloitte Touche Tohmatsu Certified Public Accountants LLP ("Deloitte Touche Tohmatsu CPA") as the Company's PRC auditor for 2013. Their engagements shall continue until the conclusion of the forthcoming annual general meeting of the Company. The Board was authorised to determine the auditors' remunerations through individual negotiation in accordance with market practice.

During the Year, the Company's international and PRC auditors provided the following services to the Group: (1) professional audit services in respect of the annual financial report; (2) agreed-upon procedures services on interim financial report; and (3) verification services on continuing connected transactions.

During the Year, the fees payable to the international and PRC auditors in respect of the above services provided by the Group was RMB2.7 million (2012: RMB2.4 million).

In addition to the rendering of the above services, during the Year, the Group paid the audit fee for the initial public offering of A shares amounting to RMB1.4 million (2012: RMB800,000) and the audit fee in connection with the acquisition amounting to RMB330,000 (2012: nil) respectively to Deloitte Touche Tohmatsu CPA.

Save as disclosed above, during the Year, the Group had not paid any other audit or non-audit service fees to Deloitte Touche Tohmatsu and Deloitte Touche Tohmatsu CPA.

In addition, during the Year, the Group paid service fee of RMB480,000 (2012: RMB260,000) to Deloitte Consulting (Shanghai) Company Limited, a member firm of the international and PRC auditors, in respect of its human resources consulting service provided to the Group.

### COMPANY SECRETARY

Mr. You Zugang was appointed as company secretary of the Company in June 2005. The biographical details of Mr. You are set out in the section "Profile of Directors, Supervisors and Senior Management" in this annual report.

Under Rule 3.29 of the Listing Rules, Mr. You received more than 15 hours of relevant professional training for the year ended 31 December 2013.

# DIRECTORS' RESPONSIBILITIES ON FINANCIAL STATEMENTS

The Directors have confirmed their responsibilities for the preparation of the financial statements. The Directors are responsible for monitoring the preparation of the Company's financial statements for each fiscal period so as to ensure that the financial statements give a true and objective view of the status of the Company's business conditions, results as well as cash flow of that period. The Directors are not aware of any issues or circumstances that may cause any material adverse effect on the ongoing operation of the Company.

# RIGHTS OF SHAREHOLDERS AND INVESTORS RELATIONSHIP

## Procedures for convening extraordinary general meetings by Shareholders

According to the provisions of the Articles of Association, Shareholders of the Company shall be entitled to the right to propose, convene and preside over, to attend or appoint a proxy to attend Shareholders' general meetings and to exercise the corresponding voting right thereat in accordance with laws. The Company shall hold an extraordinary general meeting of Shareholders within two months if Shareholders (individually or jointly) holding more than 10% of the Company's issued shares with voting rights request in writing to hold an extraordinary general meeting. Shareholders who request for the convening of an extraordinary general meeting or a class meeting shall comply with the following procedures:

- (1)Shareholders individually or jointly holding more than 10% of the Company's shares carrying the right to vote at the general meeting sought to be held shall be entitled to require the Board to convene a Shareholders' extraordinary general meeting or a class meeting thereof in writing. The Board shall provide its feedbacks and opinions in writing as to agreeing or disagreeing the convening of the Shareholders' extraordinary general meeting or class meeting thereof within 10 days upon the receipt of the said written requisition in accordance with the laws, administrative regulations and provisions of the Articles of Association. If the Board agrees to convene a Shareholders' extraordinary general meeting or a class meeting thereof, a notice convening the Shareholders' general meeting or class meeting shall be issued within 5 days from the date of the Board's resolution. Any changes to the original requisitions in the notice shall be subject to the consent from the relevant Shareholders. The amount of shareholdings referred to above shall be calculated as at the date of deposit of the requisition.
- (2)If the Board disagrees with the proposal to convene the Shareholders' meeting upon receipt of the said written requisition or does not make any feedbacks within 10 days therefrom, Shareholders individually or jointly in aggregate holding more than 10% shares of the Company shall be entitled to require the Supervisory Committee to convene a meeting in writing. If the Supervisory Committee agrees to convene the meeting, a notice convening the meeting shall be issued within 5 days from the date of receiving the written requisition. Any changes to the original requisitions in the notice shall be subject to the consent from the relevant Shareholders. If no notice of meeting is issued by the Supervisory Committee within the stipulated period, no meeting shall be deemed to be convened

and presided over by the Supervisory Committee. Shareholders individually or jointly holding more than 10% shares of the Company for 90 consecutive days may convene preside over the meeting on their own in the same manner as which Shareholders' general meetings are convened by the Board (Shareholders convening the meeting shall hold no less than 10% of shares before the announcement of the resolutions at the general meeting).

## Procedures to make an inspection request to the Board

Pursuant to the provisions of the Articles of Association, Shareholders of the Company may inspect information including the Articles of Association, personal particulars of the Directors, Supervisors, general manager and other senior management of the Company, minutes of general meetings, resolutions of board meetings, resolutions of Supervisory Committee meetings and the latest audited financial statements of the Company and report of directors or make a request for inspection to the Board.

Shareholders inspecting relevant information, requesting information or making an inspection request to the Board may make the request to the Board office of the Company (detailed contacts are published on the website of the Company). Shareholders shall provide written documents evidencing the type of shares and number of shares held in Company and the relevant information shall be provided to Shareholders upon request after verification of the shareholder's identity by the Company.

# Procedures to make recommendations at general meetings

Shareholders may make recommendations at the general meeting by two means: proposing a provisional resolution at general meetings and requiring the right to speak at the general meeting.

At the general meeting convened by the Company, Shareholders individually or jointly holding more than 3% shares of the Company shall be entitled to propose a provisional resolution in writing 10 days prior to the convening of the general meeting and submit to the convenor. A supplementary notice of general meeting shall be issued by the convenor of the general meeting within 2 days from the receipt of the resolution proposed.

Shareholders attending the general meeting may require the right to speak. The right to speak at general meetings can be conducted in writing and verbally. Shareholders or proxies requiring the right to speak shall register with the secretary to the Board or the chairman of the meeting prior to voting. The order of speaking shall follow the registration order. The number of speakers registered for each resolution shall not exceed 10 persons in general and each shareholder shall not speak more than twice. Save as commercial secrets of the Company which cannot be disclosed to public, Directors, Supervisors and senior management shall give answers or explanations to the queries and recommendations made by the Shareholders.

#### Amendments to the Articles of Association

To improve and enhance the corporate governance of the Company as well as to allow the Articles of Association to comply with the Listing Rules, relevant PRC laws and the related requirements of the listing rules of Shanghai Stock Exchange, the Company amended the Articles of Association of the Company during the Year. The resolution regarding the amendment to the Articles of Association has been considered and approved at the extraordinary general meeting held on 8 March 2013 and is subject to the approval or authorisation by the relevant regulatory authorities or registration with the relevant regulatory authorities and shall take effect upon approval from CSRC and completion of the proposed A share issue of the Company. Please refer to the circular of the Company dated 4 February 2013 for details.

# **Corporate Governance Report**

#### Communications with investors and investor relations

The Company has formulated the Investor Relations Management System to strengthen and regulate the information exchange between the Company and investors and to deepen the investors' understanding of the Company. The Company provides multi-channels and multi-layered communication methods to investors, including but not limited to:

- publication of annual reports, interim reports and provisional announcements of the Company in a timely manner in accordance with the regulatory requirements of the listing place of the Company;
- respect for Shareholders' right to question by providing the opportunity for minority shareholders to attend the general meetings;
- response to investors' inquiries promptly through investor relation hotline, facsimile and email;
- reception of routine visits from investors and analysts;
- one-on-one communication with investors, analysts and financial media through analyst meetings, results presentations and road shows to increase the Shareholders' and investors' understanding of the Company;
- provision of operational and management as well as corporate governance information, etc to investors through the websites of the Stock Exchange and the Company.

The Company fulfils its continuing disclosure obligations and responsibilities pursuant to the regulatory requirements of the listing place of its shares and makes information disclosure as appropriate in accordance with the principle of compliance, transparency, adequacy and continuity to ensure that Shareholders and investors can obtain information of the Company in a timely and complete manner. The Company is in adherence to maintaining sound and effective two-way communication with Shareholders and investors. While strictly performing the statutory obligations on information disclosure and through a variety of investor relations activities, it allows investors locally and abroad to understand the operation and growth conditions of the Company in a timely and sufficient manner. In 2013, the Company maintained routine contact with domestic and overseas investors through telephone, email and investors' company visit, and disclosed the progress of the A share issue of the Company through the websites of the Stock Exchange and the Company in a voluntary and timely manner, thus increasing the information transparency of the Company and safeguarding the Company's good image on corporate governance in the capital market.

To the Company, corporate governance is a long-term system development project. In future, the Company will, in compliance with regulatory requirements of the listing place of its shares, development trend in the capital market and investors' expectations, strengthen our risk management and internal control, continue to review and improve its corporate governance, further enhance its corporate governance standard and transparency of information disclosure, so as to ensure the steady development of the Company and appreciation of Shareholders' value.

### DIRECTORS

#### **Executive Directors**

Gong Cimin (龔次敏), aged 59, currently Chairman and executive Director of the Company; chairman and party secretary of Sichuan Xinhua Publishing Group and SPG. Meanwhile, he is also vice chairman of The Publishers Association of China, vice president of Sichuan Publishers Association (四川出版工作者 協會), The Books and Periodicals Distribution Association of China (中國書刊發行業協會) and China Xinhua Bookstore Association. Mr. Gong held the positions of deputy manager, general manager and party secretary of Chengdu City Xinhua Bookstore; head of Chengdu City Management Centre (成 都市管理中心主任) of Sichuan Xinhua Publishing Group and vice president of Sichuan Xinhua Publishing Group; and general manager and vice Chairman of the Company. He has been chairman and party secretary of Sichuan Xinhua Publishing Group since February 2007, executive Director of the Company since June 2005, Chairman of the Company since September 2006, and chairman and party secretary of SPG since November 2012. Mr. Gong obtained the certificate of completion for a master's degree in economics and business administration from Sichuan University, and he is a senior economist.

Luo Yong (羅勇), aged 51, currently executive Director of the Company and president of SPG. He worked as journalist for Ganzi News; office head, assistant to president, vice president, president, party secretary and editor-in-chief for Sichuan Nationalities Press (四川民族出版社); deputy head of management committee of SPG; and president of Sichuan Nationalities Press. Mr. Luo was general manager of the Company from July 2008 to December 2013. He has been deputy party secretary of SPG since October 2010, president of SPG since December 2013 and executive Director of the Company since September 2011. He graduated from the Faculty of Chinese Language of Southwest University for Nationalities, majoring in journalism, and completed a journalism course at the College of Arts of Southwest University for Nationalities and an advance programme on business administration from Renmin University of China, respectively. He possesses the professional qualification as an editor and enjoys special government subsidy granted by the State Council.

#### **Non-Executive Directors**

Luo Jun (羅軍), aged 48, currently non-executive Director of the Company; director and vice president of Sichuan Xinhua Publishing Group; chairman of Sichuan Xinhua Haiyi Hotel Management Co., Ltd., Sichuan Guanghan Sanxingdui Qushanyuan Cultural Ltd. (四川廣漢市三星堆瞿上園文 化有限公司), Dujiangyan Yulei Shanju Hotel Management Co., Ltd. (都江堰市玉壘山居酒店管理有限責任公司) and Shudian Investment Co., Ltd.; and director of Chengdu Xinhua Chuangzhi Cultural Industry Investment Co., Ltd. (成 都市新華創智文化產業投資有限公司) and Sichuan Xinhua Shengtian Industrial Co., Ltd. (四川新華晟天實業有限責 任公司). He held the positions of secretary of the directly administered entities youth league committee (直屬機關團 委書記), deputy head and head of the personnel education department (人事教育處副處長) for Sichuan Provincial Bureau of Press and Publication; and chief officer of the training centre of Sichuan Provincial Bureau of Press and Publication (四川省新聞出版局培訓中心主任). Mr. Luo was Supervisor of the Company from April 2006 to July 2008 and was appointed as chairman of the Supervisory Committee in May 2006. He has been director and vice president of Sichuan Xinhua Publishing Group since January 2006 and nonexecutive Director of the Company since July 2008. Mr. Luo graduated from Shaanxi Institute of Finance and Economics (陝西財經學院) with an economics bachelor's degree in materials, economics and management. He later obtained a master's degree in economics management at the Central Chinese Communist Party School (中央黨校).

Zhang Chengxing (張成行), aged 57, currently non-executive Director of the Company; director and vice president of Sichuan Xinhua Publishing Group; and director of Chengdu Xinhua Chuangzhi Cultural Industry Investment Co., Ltd. (成都市新華創智文化產業投資有限公司) and Sichuan Xinhua Shengtian Industrial Co., Ltd. (四川新華晟天實業 有限責任公司). He held the positions of deputy chief of the press publication office and chief officer of the publishing office of the Propaganda Department of the Sichuan Province Committee of the Communist Party of China (中共四川省 委宣傳部). Mr. Zhang has been director and vice president of Sichuan Xinhua Publishing Group since January 2006 and non-executive Director of the Company since July 2008. Mr. Zhang graduated from Sichuan Nanchong Teachers College (四川南充師範學院), majoring in Chinese Language, and later obtained a master diploma in law from Sichuan Provincial Communist Party School (四川省委黨校).

Zhao Junhuai (趙俊懷), aged 46, currently non-executive Director of the Company; vice chairman of Hua Sheng Group; president of Shu Du sub-branch of Musical Kindergarten of Chengdu Conservatory of Music (成都音樂學院幼兒園蜀 都分園), Chengdu Hezhengyang Investment Co., Ltd. (成 都市和正洋投資有限公司) and Chengdu Xinhui Industrial Co., Ltd. and Sichuan Winshare Logistics Co., Ltd.; and director of Sichuan Winshare Properties Co., Ltd. and Sichuan Winshare Preschool Educational Management Co., Ltd. He held the positions of deputy general manager of the International Business Department of the Sichuan Branch of China Construction Bank, president of the eighth sub-branch of Sichuan Branch of China Construction Bank and vice director of the management committee of Chengdu Economic Development Zone. He has been non-executive Director of the Company since October 2007. Mr. Zhao obtained a bachelor's degree in agricultural economic management from Sichuan Agricultural University (四川農業大學), a master's degree in finance and a PhD degree in financial investment from Southwestern University of Finance and Economics (西南財經 大學).

Zhang Peng (張鵬), aged 50, currently non-executive Director of the Company; assistant to the chief executive and office manager of SPG. He held the positions of editor and the manager of the chief editor office of Sichuan People's Publishing House. He has been office manager of SPG since September 2006, assistant to the chief executive and head of the office of SPG since July 2011 and non-executive Director of the Company since May 2013. Mr. Zhang graduated from the Chinese Department of Sichuan College of Education (四 川教育學院) and obtained a postgraduate master degree from the Sichuan Academy of Social Sciences (四川省社會科學院).

#### Independent Non-Executive Directors

Han Liyan (韓立岩), aged 59, currently independent nonexecutive Director of the Company; responsibility professor and PhD tutor of economics in the Faculty of Economics and Management of Beihang University (北京航空航天大學); independent director of China Aerospace Investment Holdings Co., Ltd. (航天投資控股有限公司); as well as PhD tutor in quantitative economics at Capital University of Economics and

Business; visiting professor of the EMBA programme of the Business School of University of North Alabama, USA, EMBA programme of Sichuan University and Shanxi University of Finance and Economics (山西財經大學); council member and deputy secretary general of Western Returned Scholars Association, Germany and Austria Branch; standing council member of China Quantitative Economics Association (中 國數量經濟學會); council member of the Chinese Finance Annual Meeting (中國金融學年會); council member of the financial system engineering professional committee of Systems Engineering Society of China (中國系統工程學會); vice chairman of Beijing Operation Research Society; thesis reviewer of the Chinese Economist Society Annual Conference (中國經濟學年會); and member of technology committee of Aviation Industry Corporation of China. Mr. Han was engaged in an economic research project on global banks at the Chinese Economy Research Centre of Peking University (北京大學). In 1999 and 2004, he conducted senior interview researches at the Economic Institute of Ruhr University in Bochum, Germany and the Department of Finance of University of New South Wales, Australia, respectively. Mr. Han has successively spearheaded over 10 national and ministerial scientific foundation projects and administration projects for a number of large-scale conglomerates. He was granted four ministerial Science and Technology Achievement Awards. He has been independent non-executive Director of the Company since September 2011. Mr. Han graduated from Beijing Normal University with a PhD degree, majoring in science, and then he was engaged in macroeconomics postdoctoral research at Vienna University of Economics and Business, Austria with a special government subsidy granted by the State Council.

Mo Shixing (莫世行), aged 66, currently independent nonexecutive Director of the Company. He held the positions of deputy director of Sichuan Provincial Bureau of Press and Publication; party secretary and chief officer of management committee of SPG; and standing member of the Sichuan Committee of the 10th Chinese People's Political Consultative Conference. He was non-executive Director of the Company from June 2005 to February 2009. He has been independent non-executive Director of the Company since July 2013. Mr. Mo graduated from Harbin Institute of Technology (哈爾濱工 業大學) with a bachelor's degree in mechanical engineering.

Mak Wai Ho (麥偉豪), aged 41, currently independent nonexecutive Director of the Company; independent nonexecutive director of China Automotive Interior Decoration Holdings Limited (listed on Hong Kong Stock Exchange, stock code: 8321) and a partner of W.H. Mak and Company (麥偉豪會計師事務所). Mr. Mak is a practising member of the Hong Kong Institute of Certified Public Accountants and a fellow member of the Association of Chartered Certified Accountants in the United Kingdom. Mr. Mak was an accountant of Ernst & Young, an accounting supervisor of Shunlong Group Limited, an accounting manager of Mei Ah Entertainment Group Ltd. (listed on Hong Kong Stock Exchange, stock code: 391), Jimei International Entertainment Group Company Limited and Dong-Jun (Holdings) Limited. Mr. Mak was also the financial controller and company secretary of Kong Sun Holdings Limited (listed on Hong Kong Stock Exchange, stock code: 295) and Sino State Development Limited. He graduated from the Hong Kong University of Science and Technology with a bachelor degree in Business Administration and is a practising certified public accountant in Hong Kong.

### **SUPERVISORS**

Xu Ping (徐平), aged 55, currently Supervisor of the Company and chairman of the Supervisory Committee; discipline secretary of SPG; and standing council member of Publishers Association of Sichuan (四川出版協會). He held the positions of party secretary of the organic chemistry office of Chengdu Branch of Chinese Academy of Sciences (中國科學院); deputy secretary and secretary of the Labour Committee of Society, deputy chief of the administration office and senior staff (division level) of Chengdu Branch of Chinese Academy of Sciences; deputy county mayor of Yanting County of Sichuan Province; commissioner (division level) of Administration Office of Sichuan Province, and deputy officer (division level) of the Promotion and Education Office of the Supervision Department of Sichuan Province, the Commission for Discipline Inspection of Sichuan Province; and officer of the Audit and Supervision Office and deputy discipline secretary of SPG. He has been discipline secretary of SPG since December 2010; and Supervisor of the Company and chairman of the Supervisory Committee since September 2011. Mr. Xu graduated from the Graduate School of the Party School of the

CPC Central Committee (中央黨校), majoring in economics and management. He is a senior political officer.

Xu Yuzheng (許玉鄭), aged 57, currently Supervisor of the Company; director, discipline secretary and chairman of labour union of Sichuan Xinhua Publishing Group; chairman of Chengdu Yujinyuan Property Co., Ltd. (成都市玉錦苑置業 有限公司); director of Chengdu Xinhua Chuangzhi Cultural Industry Investment Co., Ltd. (成都市新華創智文化產業 投資有限公司); chairman of the supervisory committee of Sichuan Xinhua Haiyi Hotel Management Co., Ltd. (四川新 華海頤酒店管理有限責任公司); and supervisor of Sichuan Xinhua Shengtian Industrial Co., Ltd. (四川新華晟天實業有 限責任公司). He held the positions of deputy chief section member, chief section member, discipline inspection officer (deputy division level) and deputy chief officer (division level) of Sichuan Provincial Department of Supervision (四川省監察 廳) and Disciplinary Investigation Committee of Sichuan Party Committee (中共四川省紀律檢查委員會); and supervisor of Chengdu Xinhui Industrial Co., Ltd. He has been Supervisor of the Company since July 2008. Mr. Xu graduated from Sichuan Radio and Television University (四川廣播電視大學), majoring in law, and later obtained a diploma in economics and management from Sichuan Normal University. Mr. Xu holds the professional qualification as a lawyer.

Li Kun (李昆), aged 42, currently Supervisor of the Company and deputy general manager of Sichuan Daily Newspaper Group (四川日報報業集團). He held the positions of section chief of integrated management section of the finance department, deputy head of the business development department, assistant to general manager, head of the group's office and head of the finance department of Sichuan Daily Newspaper Group; deputy general manager of West China Metropolis Daily (華西都市報); general manager of Sichuan Xin Wen Material Trading Co., Ltd. (四川欣聞物資貿易有 限責任公司); and president of Consumer Quality Press (消 費質量報社). He has been Supervisor of the Company since January 2011 and deputy general manager of Sichuan Daily Newspaper Group since October 2012. Mr. Li graduated from South Western University of Finance and Economics (西南財 經大學) with a bachelor degree in Economics. He is also an accountant.

Zhou Jing (周靜), aged 38, currently Supervisor of the Company and assistant to president of Chengdu Hua Sheng (Group) Industry Co. Ltd.\* (成都市華盛(集團)實業有限公司). She held the positions of deputy chief of household goods department of Chengdu Ito Yokado; assistant to president and senior manager of management department of Luzhou Moore Commercial Co., Ltd.\* (瀘州摩爾商業有限公司); senior business manager of business development centre and deputy chief of Chengdu Panda Mall Co., Ltd.\* (成都熊貓萬國商 城有限公司); chief of business and investment development department of Southgate Holdings Limited\* (南大門控股有 限公司); and senior manager of business and development consultation of Chengdu Branch of Jones Lang LaSalle. She has been Supervisor of the Company since July 2013. Ms. Zhou holds a master's degree in business administration of Sichuan University.

Wang Jianping (王建平), aged 59, currently Supervisor of the Company. She held the positions of deputy head of the editorial department of "Hong Ling Jin" magazine (《紅 領巾雜誌》); head of chief editorial office, editor of the artist editorial office, vice president and president of Sichuan Youth and Children Press; executive director, general manager and president of Sichuan Youth and Children's Publishing House Co., Ltd. From June 2005 to September 2011, she acted as non-executive Director of the Company. She has been Supervisor of the Company since September 2011. Ms. Wang graduated from Sichuan Normal University majoring in Chinese literature.

Lan Hong (蘭紅), aged 47, currently Supervisor of the Company and deputy head of the board office. She held the positions of deputy section chief of the finance section of Chengdu City Xinhua Bookstore; section chief of the finance and audit section of Sichuan Xinhua Publishing Group; and deputy head of the audit department of the Company. She has been Supervisor of the Company since June 2005 and deputy head of the board office of the Company since June 2007. Ms. Lan graduated from Sichuan Self-study University (四川自修大學) and obtained a graduate certificate in accounting conferred jointly by Sichuan Self-study University and Southwestern University of Finance and Economics. She later completed the course of accounting in Sichuan Radio and Television University. She is a member of the International Institute of Certified Internal Auditors. Liu Nan (劉南), aged 49, currently Supervisory of the Company and deputy general manager of procurement centre. She held the positions of deputy manager of the operations department of Sichuan Province Xinhua Bookstore Group Audio and Visual Product Company (四川省新華書店集團音像公司); assistant to general supervisor of the procurement centre of Sichuan Times Xinhua Audio and Visual Product Chainstore Company (四川時代新華音像連鎖公司); and head of the information centre of the Company. She has been Supervisor of the Company since June 2005; and deputy general manager of the procurement centre of the Company since 2007. Ms. Liu graduated from Chengdu University majoring in book publication management. She later obtained a certificate of completion for a master's degree in economics and business administration from Sichuan University and a certificate of completion for advanced courses of excellent business administration (卓越企業管理高級研修班課程) from the School of Continuing Education of Tsinghua University. Ms. Liu completed a specialised course in computer application at the University of Chengdu. She is an economist.

#### **Independent Supervisors**

Li Guangwei (李光煒), aged 73, currently independent Supervisor of the Company and chairman of the supervisory committee of LIFAN Industry (Group) Co., Ltd (力帆實業(集團)股份 有限公司, listed on Shanghai Stock Exchange, stock code: 601777). He held the positions of member of the social affairs committee and vice president of Sichuan Science & Technology Publishing House (四川科學技術出版社); president of Sichuan Education (四川教育出版社); president of Sichuan Science & Technology Publishing House (四川科 學技術出版社); president of National Discovery Magazine Press (《大自然探索》 雜誌社) and Audio and Visual Technology Magazine Press (《視聽技術》 雜誌社). He has been independent Supervisor of the Company since April 2006. Mr. Li graduated from Kunming Polytechnic University (昆明工學院) majoring in mechanical science. Mr. Li possesses the professional qualification as an editor.

Fu Daiguo (傅代國), aged 49, currently independent Supervisor of the Company; professor and deputy dean of the College of Accounting at the Southwestern University of Finance and Economics; independent director of Ingenic Semiconductor Co., Ltd (北京君正集成電路股份有限公司) (listed on Shenzhen Stock Exchange, stock code: 300223), Shandong Longlive Bio-Technology Co., Ltd. (山東龍力生物科技 股份有限公司) and Core Chemical Inc. (科爾化學股份 有限公司). He is also a member of the China Accounting Association (中國會計學會), and vice president of the Chengdu Accounting Association. He has published over 30 papers on corporate accounting issues in a number of wellknown periodicals in the field. He held the positions of project manager of Sichuan Province Assets Reorganisation Centre (四川省資產重組中心) and independent director of Sichuan Baoguang Pharmaceuticals Co., Ltd. (四川寶光藥業股份有 限公司), Chengdu City People's Shopping Mall (Group) Co., Ltd. (成都人民商場(集團)股份有限公司, listed on Shanghai Stock Exchange, stock code: 600828), China Tungsten and Hightech Materials Co., Ltd. (中鎢高新材料股份有限公 司, listed on Shenzhen Stock Exchange, stock code: 000657), Sichuan Zhonghui Pharmaceuticals (Group) Co., Ltd. (四川 中匯醫藥股份有限公司, listed on Shenzhen Stock Exchange, stock code: 000809) and Sichuan Chuanrun Co., Ltd. (四 川川潤股份有限公司, listed on Shenzhen Stock Exchange, stock code: 002272). He has been independent Director of the Company since April 2006. Mr. Fu holds a PhD degree in accounting from the Southwestern University of Finance and Economics.

## SENIOR MANAGEMENT

Yang Miao (楊杪), aged 43, currently general manager of the Company; chairman of Sichuan Winshare Education Technology Co., Ltd. (四川文軒教育科技有限公司); director of Sichuan Xin Wen Newspapers and Periodicals Distribution Co., Ltd. (四川欣聞報刊發行有限責任公司); and director of Ming Bo Education Technology Co., Ltd. He held the positions of deputy sales manager and sales manager and deputy manager of Sichuan Province Xinhua Bookstore Textbook Company; deputy manager of Sichuan Xinhua Book & Trading Co., Ltd.; manager of the textbook distribution company of Sichuan Xinhua Publishing Group. From June 2005 to July 2008, Mr. Yang successively served as deputy general manager of the Company and general manager of textbook distribution department, deputy party secretary, general manager and executive Director. He was deputy general manager of the Company from August 2008 to December 2013. He has been general manager of the Company since December 2013. Mr. Yang graduated from the University of Chengdu with a bachelor's degree in public relations and economic law. He successively completed two research courses in business administration at the School of Economics and Management of Tsinghua University and People's University of China, respectively. He is also an economist.

Chen Dali (陳大利), aged 51, currently deputy general manager of the Company; chairman of Sichuan Winshare Education Technological Equipment Co., Ltd. (四川文軒教育技術裝 備有限公司); director of Ren Min Eastern (Beijing) Book Industry Co., Ltd., Guizhou Xinhua and Hainan Publishing House Co., Ltd. He held the positions of vice president at Sichuan Bashu Book Shop; deputy general manager of Sichuan Xinhua Publishing Group and general manager of Xinhua Publication Company; and general manager of the publication department of the Company. He has been deputy general manager of the Company since June 2005. Mr. Chen obtained his master's degree in the history of Chinese language from Sichuan Normal University and a PhD degree in ancient Chinese literature from Sichuan University.

Zheng Chuan (鄭川), aged 53, currently deputy general manager of the Company; chairman of Sichuan Winshare Arts Investment and Management Co., Ltd. (四川文軒藝術投資管理有限公 司); and director of Hainan Publishing House Co., Ltd. (海 南出版社有限公司) and director of Sichuan Wenzhuo. Mr. Zheng worked at the Propaganda Department of the Chengdu Municipal Committee of the Communist Party of China (中共成都市委宣傳部) and Yaxiang International Cultural Exchange Center (亞祥國際文化交流中心). He successively assumed the positions of assistant to general manager, chief operating officer and director of Sichuan Xinhua Publishing Group from February 2003 to January 2010. He has been deputy general manager of the Company since December 2010.

An Qingguo (安慶國), aged 58, currently deputy general manager of the Company; and director of Winshare Commercial, Hainan Publishing House Co., Ltd., Guizhou Xinhua and Beijing Huaxia Shengxuan Book Co., Ltd. He held the positions of editor of politics office and deputy head and head of editorial office of "To the Future" of Sichuan People's Publishing House; deputy secretary of Yanyuan County of Sichuan Province of the Communist Party of China; vice president of Sichuan People's Publishing House; and president of Sichuan Education Press. He has been deputy general manager of the Company since December 2010. Mr. An graduated from Sichuan University majoring in philosophy. He possesses the qualification as an editor.

You Zugang (游祖剛), aged 51, currently secretary to the Board of the Company; director of Chengdu Xinhui and Bank of Chengdu Co., Ltd.; and member of the Institute of International Internal Auditors. He held the positions of deputy head of the finance department of Sichuan Province Xinhua Bookstore; deputy general manager of Guangyuan City Xinhua Bookstore; person-in-charge of Sichuan Audiovisual Products Wholesale Market Operations Office (四川圖 書音像批發市場辦公室); deputy head of the planning and finance department and head of the audit office of Sichuan Province Xinhua Bookstore; deputy head of the financial management department, head of the audit office, and head of the manager's office of Xinhua Publishing Group; and head of Guangyuan City Management Centre. He has been secretary to the Board of the Company since June 2005. From June 2005 to July 2008, he served as chief administrative officer of the Company. Mr. You obtained a master's degree in business administration from Renmin University of China in August 2002. He is an accountant.

Zhu Zaixiang (朱在祥), aged 53, currently chief financial officer of the Company; director of Xinhua Shang Paper; vice president of Accounting Society of Sichuan; and chairman of the financial and management working committee of China Xinhua Bookstore Association. He held the positions of deputy section chief of the audit section, section chief of the planning and finance section and head of the planning and finance department of Sichuan Province Xinhua Bookstore; head of the financial management department and chief accountant of Sichuan Xinhua Publishing Group. He has been chief financial officer of the Company since June 2005. Mr. Zhu obtained a master's degree in business administration from Renmin University of China in August 2002. He is a senior qualified accountant.

The Directors hereby submit their report, together with the audited financial statements of the Group for the year ended 31 December 2013.

### PRINCIPAL ACTIVITIES

The Group's principal activities are (i) the editorial and publishing of publications; (ii) retailing of books and audiovisual products; and (iii) distribution of textbooks and supplementary materials, etc.

### FINANCIAL POSITION AND RESULTS

The financial position of the Group as at 31 December 2013 and the results of the Group for the year ended 31 December 2013 are set out on pages 60 to 63 of this annual report.

#### DIVIDEND

The Board has proposed the distribution of dividend for the year ended 31 December 2013 totalling RMB0.30 (tax inclusive) per share (2012: RMB0.30 (tax inclusive) per share), totalling RMB341 million (tax inclusive). Dividends payable to holders of the domestic shares will be made and paid in RMB, whereas dividends payable to holders of H shares will be declared in RMB and payable in Hong Kong dollars, the exchange rate of which would be calculated based on the average exchange rate published by the People's Bank of China during the week preceding the annual general meeting intended to be held on 14 May 2014 (the "2013 AGM").

In accordance with the "Corporate Income Tax Law of the People's Republic of China" and its implementation regulations effective, where a PRC domestic enterprise distributes dividends to non-resident enterprise shareholders, it is required to withhold 10% corporate income tax for such nonresident enterprise shareholders. Therefore, as a PRC domestic enterprise, the Company will, after withholding 10% of the dividend as corporate income tax, distribute the dividend to non-resident enterprise shareholders, i.e., any Shareholders who hold the Company's shares in the name of non-individual Shareholders, including but not limited to HKSCC Nominees Limited, other nominees, trustees, or holders of H shares registered in the name of other groups and organizations. Pursuant to the letter titled the "Tax arrangements on dividends paid to Hong Kong residents by mainland companies" issued by the Stock Exchange to the issuers on 4 July 2011 and the "State Administration of Taxation Notice on Matters Concerning the Levy and Administration of Individual Income Tax After the Repeal of Guo Shui Fa [1993] No. 045" (Guo Shui Han [2011] No. 348), it is confirmed that the overseas resident individual shareholders holding the stocks issued by domestic non-foreign invested enterprises in Hong Kong are entitled to the relevant preferential tax treatment pursuant to the provisions in the tax arrangements between the countries where they reside and China or the tax arrangements between China mainland and Hong Kong (Macau). Therefore, the Company will withhold 10% of the dividend as individual income tax, unless it is otherwise specified by the relevant tax regulations and tax agreements, in which case the Company will withhold individual income tax of such dividends in accordance with the tax rates and according to the relevant procedures as specified by the relevant regulations.

The proposed dividend for 2013 is subject to the approval by Shareholders at the forthcoming 2013 AGM of the Company. In order to ascertain the Shareholders who are entitled to attend 2013 AGM and to receive dividend for 2013 (if approved by the Shareholders), the register of holders of H shares will be closed during the following periods:

To ascertain Shareholders who are entitled to attend and vote at the 2013 AGM:

Deadline for lodging transfer documents	4:30 p.m. on Friday, 11 April 2014
Closure of register of members of the Company	From Monday, 14 April 2014 to Wednesday, 14 May 2014
	(both days inclusive)
Record date	Wednesday, 14 May 2014
Date of convening of the 2013 AGM	Wednesday, 14 May 2014

To ascertain Shareholders who are entitled to the dividend for 2013:

Deadline for lodging transfer documents

Closure of register of members of the Company Dividend Entitlement Date

In order to attend and vote at the 2013 AGM and to qualify for the Company's proposed dividend for 2013, all transfer documents accompanied by the relevant share certificates must be lodged with the Company's H Shares registrar, Computershare Hong Kong Investor Services Limited, at Shops 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong for the holders of H shares, or the head office of the Company at No. 6 Wenxuan Road, Shang Mao Avenue, Cheng Bei, Chengdu, Sichuan, the PRC (Postal code: 610081), for the holders of domestic shares, for registration before the deadline for lodging the transfer documents.

Holders of H shares and domestic shares whose names appear on the register of members of the Company on 14 May 2014 will be entitled to attend and vote at the 2013 AGM. Holders of H shares and domestic shares whose names appear on the register of members of the Company on 26 May 2014 (the "**Dividend Entitlement Date**") will be entitled to the Company's dividend for 2013, if approved by Shareholders.

Should the holders of H shares have any doubt in relation to the aforesaid arrangements, they are recommended to consult their tax advisors for relevant tax impact in the PRC, Hong Kong and/or other countries (regions) on the possession and disposal of the H shares. 4:30 p.m. on Tuesday, 20 May 2014From Wednesday, 21 May 2014 to Monday, 26 May 2014 (both days inclusive)Monday, 26 May 2014

Each Shareholder should read the information in this paragraph carefully. If anyone would like to change the identity of Shareholder, please enquire about the relevant procedures with the nominees or trustees. The Company is neither obligated nor responsible for ascertaining the identities of the Shareholders. In addition, the Company will strictly comply with the relevant laws or regulations on withholding corporate income tax and individual income tax and strictly follow the Company's H shares register as at the Dividend Entitlement Date and will not entertain any requests or claims or accept any liabilities in relation to any delay or inaccuracy in ascertaining the identity of the Shareholders or any disputes over the arrangement of withholding of corporate income tax and individual income tax.

### FINANCIAL SUMMARY

A summary of the annual results, assets, liabilities and interests of the Group, etc. for the last five years is set out in the section headed "Financial Summary" on page 4 of this annual report.

#### FIXED ASSETS

Details of movements of the Group's fixed assets during the Year are set out in note 16 to the consolidated financial statements in this annual report.

### RESERVES

Details of movements of the Group's reserves during the Year are set out in the "Consolidated Statement of Changes in Equity" in this annual report. Details of the Company's reserves available for distribution to Shareholders as at 31 December 2013 are set out in note 45 to the consolidated financial statements in this annual report.

#### MAJOR CUSTOMERS AND SUPPLIERS

For the year ended 31 December 2013, the sales to five largest customers of the Group accounted for approximately 24.60% of the total turnover of the Group. The sales to the largest customer accounted for approximately 20.23% of the total turnover of the Group.

For the year ended 31 December 2013, the five largest suppliers of the Group accounted for approximately 12.44% of the total purchases of the Group. The largest supplier accounted for approximately 3.02% of the total purchases of the Group.

During the Year, save for the interests held by Sichuan Xinhua Publishing Group in the sales arrangement between the Company and Sanzhou Xinhua Bookstores (refers to Xinhua Bookstores in three autonomous regions, Aba, Ganzi and Liangshan, in Sichuan Province (hereinafter referred to as "Sanzhou Area") managed and operated by Sichuan Xinhua Publishing Group), none of the Directors, Supervisors or their associates or any Shareholder (so far as the Directors are aware) holding more than 5% equity interest in the Company had any beneficial interest in any of the Group's five largest customers and five largest suppliers.

### CONTINGENT LIABILITIES

As at 31 December 2013, the Group did not have any material contingent liabilities.

### PLEDGE OF ASSETS

As at 31 December 2013, other than the Group's pledged deposits of RMB61.80 million, pledged assets in respect of the prepaid lease payments for land use rights of RMB29.15 million and property, plant and equipment of RMB36.95 million, the Group did not have any other assets under pledge or guarantee.

# SUBSIDIARIES, JOINT VENTURES AND ASSOCIATED COMPANIES

Particulars of the Company's principal subsidiaries, joint ventures and associated companies are set out in notes 44, 22 and 21 to the consolidated financial statements in this annual report.

### CONNECTED TRANSACTIONS

#### **Non-Exempted Connected Transactions**

During the Year, the Company has strictly complied with the requirements specified under Chapter 14A of the Listing Rules in respect of its connected transactions and has obtained the approvals from independent Shareholders (where necessary). Details of the relevant connected transactions are as follows:

## Disposal of 33.8% equity interest in Hainan Chuangxiang Cultural Development Co., Ltd. ("Hainan Chuangxiang")

On 10 July 2013, the Company and Hainan Publishing House Co., Ltd., a joint venture of the Company, entered into an agreement to sell 33.8% equity interest in Hainan Chuangxiang to Hainan Publishing House Co., Ltd. Such disposal has been approved by SASAC of Sichuan and/or other statutory authorised authorities and has been made by way of public bidding procedures conducted in accordance with the relevant PRC laws and regulations with respect to transfer of state-owned assets. Hainan Publishing House Co., Ltd. has won the option to buy such equity interest at the bidding price of RMB3,380,000 through the public bidding procedures. The transfer of equity interest has been completed. Please refer to the announcement of the Company dated 10 July 2013 for details of the disposal of equity interest.

#### **Non-Exempted Continuing Connected Transactions**

During the Year, the Company has strictly complied with the requirements specified under Chapter 14A of the Listing Rules in respect of its continuing connected transactions and has obtained the approvals from independent Shareholders (where necessary). Details of the relevant continuing connected transactions are as follows:

# 1. Transactions with Sichuan Xinhua Publishing Group and its subsidiaries

Sichuan Xinhua Publishing Group is the controlling shareholder (as defined in the Listing Rules) and the promoter of the Company, holding 52.22% equity interest in the Company. Under Chapter 14A of the Listing Rules, Sichuan Xinhua Publishing Group and its subsidiaries are connected persons of the Company.

(i) Leases entered into between the Company and Sichuan Xinhua Publishing Group

> On 20 December 2012, the Company and Sichuan Xinhua Publishing Group renewed the leasing agreement in connection with the leasing of certain buildings in Sichuan Province of the PRC to the Group by Sichuan Xinhua Publishing Group during the period from 1 January 2013 to 31 December 2015 as offices, warehouses and retail outlets. Please refer to the announcement of the Company dated 20 December 2012 for details of the above lease agreement.

> For the year ended 31 December 2013, the rental payment made by the Group to Sichuan Xinhua Publishing Group pursuant to the above leasing agreement amounted to RMB35,943,000.

 Sales arrangements between the Company and Sichuan Xinhua Publishing Group in respect of Sanzhou Xinhua Bookstores

> On 3 December 2010, the Company and Sichuan Xinhua Publishing Group entered into the Sanzhou Supply (Renewal) Agreement and the Sanzhou Agency (Renewal) Agreement (the "Old Agreements"). Given that the Old Agreements expired on 31 December 2013, the parties to the Old Agreements agreed to renew the terms of transaction and renewed the Sanzhou Supply (Renewal) Agreement ("Sanzhou Supply (Renewal) Agreement") and the Sanzhou Agency (Renewal) Agreement ("Sanzhou Agency (Renewal) Agreement") on 12 December 2013. According to the Sanzhou Supply (Renewal) Agreement, the Company shall, during the period from 1 January 2014 to 31 December 2016, supply (i) non-government-subsidised products to Sanzhou Xinhua Bookstores (excluding certain retail stores of Sanzhou Xinhua Bookstores managed by the Company and Sanzhou Xinhua Bookstores under joint operation of bookstores whereby both parties are responsible for the supply of books and management, collectively, the "Sanzhou Co-operation Stores"); (ii) government-subsidised textbooks to Sanzhou Xinhua Bookstores (excluding the Sanzhou Co-operation Stores); and (iii) provision of publications to the Sanzhou Co-operation Stores in Sanzhou. According to the Sanzhou Agency (Renewal) Agreement, Sanzhou Xinhua Bookstores shall, during the period from 1 January 2014 to 31 December 2016, provide the agency services relating to the Sanzhou products to the Company. Please refer to the announcements of the Company dated 3 December 2010 and 12 December 2013 respectively for details of the Sanzhou Supply (Renewal) Agreement and the Sanzhou Agency (Renewal) Agreement.

For the year ended 31 December 2013, according to the Old Agreements, the sales made by the Company to Sanzhou Xinhua Bookstores aggregated to RMB96,788,000, and RMB5,203,000 in total was paid to Sanzhou Xinhua Bookstores in respect of the agency services.

 (iii) Renewal of Property Management Agreement between the Company and Chengdu Huang Peng Property Co., Ltd. (成都皇鵬物業有限責 任公司) ("Huang Peng Property")

> On 20 December 2012, the Company and Huang Peng Property, a wholly-owned subsidiary of Sichuan Xinhua Publishing Group, renewed the Property Management Agreement in connection with provision of property management services to the Group by Huang Peng Property for the period from 1 January 2013 to 31 December 2015. Please refer to the announcement of the Company dated 20 December 2012 for details of the Property Management Agreement.

> For the year ended 31 December 2013, RMB6,095,000 in total was paid to Huang Peng Property by the Company in respect of the property management services provided to the Group according to the above Property Management Agreement.

2. Transaction with Shantou Guang Shang Packaging Co., Ltd. (汕頭市廣商包裝有限公司) ("Shantou Guang Shang")

> Xinhua Shang Paper is a subsidiary of the Company and is held as to 49% equity interest by Shantou Guang Shang, which is a substantial shareholder of Xinhua Shang Paper. Under Chapter 14A of the Listing Rules, Shantou Guang Shang is a connected person of the Company.

On 13 January 2012, Xinhua Shang Paper and Shantou Guang Shang renewed the Paper Supply Agreement, pursuant to which Xinhua Shang Paper agreed to supply papers to Shantou Guang Shang and its subsidiaries for the period from 13 January 2012 to 31 December 2014. Please refer to the announcement of the Company dated 13 January 2012 for details of the Paper Supply Agreement.

For the year ended 31 December 2013, the amount received by Xinhua Shang Paper according to the above Paper Supply Agreement from Shantou Guang Shang amounted to RMB13,901,000 in total.

#### 3. Transactions with SPG and its subsidiaries

SPG is a wholly-owned subsidiary of Sichuan Development. According to Chapter 14A of the Listing Rules, SPG is a connected person of the Company.

(i) Supply of Publications Agreement between the Company and Sichuan Nationalities Press

> Sichuan Nationalities Press was an entity under the management of SPG. According to the decision of the People's Government of Sichuan Province, in May 2013, Sichuan Nationalities Press was transferred to Sichuan Periodical Press Group by SPG and the procedures for transfer were completed. Accordingly, since May 2013, Sichuan Nationalities Press is no longer a connected person of the Company.

> On 20 December 2012, the Company and Sichuan Nationalities Press entered into a Supply of Publications Agreement with respect to the supply of publications for the period from 1 January 2013 to 31 December 2015. Please refer to the announcement of the Company dated 20 December 2012 for details of the Supply of Publications Agreement.

For the four months ended 30 April 2013, RMB8,978,000 in total was paid by the Company to Sichuan Nationalities Press according to the above Supply of Publications Agreement.

(ii) Printing Equipment and Materials Supply Agreement between the Company and SPG

> On 24 February 2012, the Company and SPG entered into the Printing Equipment and Materials Supply Agreement, pursuant to which the Group shall provide certain printing equipment and materials to SPG Group for the period from 1 January 2012 to 31 December 2014. Please refer to the announcement of the Company dated 24 February 2012 for details of the above Printing Equipment and Materials Supply Agreement.

> For the year ended 31 December 2013, the amount received by the Group from SPG Group according to the above Printing Equipment and Materials Supply Agreement amounted to RMB4,520,000 in total.

(iii) Paper Supply Agreement between the Company and SPG

On 24 February 2012, the Company and SPG entered into the Paper Supply Agreement in connection with the provision of printing papers by the Group to SPG Group for the period from 1 January 2012 to 31 December 2014. Please refer to the announcement of the Company dated 24 February 2012 for details of the above Paper Supply Agreement.

For the year ended 31 December 2013, the amount received by the Group from SPG Group according to the above Paper Supply Agreement amounted to RMB15,662,000 in total. (iv) Lease Framework (Renewal) Agreement between the Company and SPG

> On 29 December 2011, the Company and SPG entered into the Lease Framework Agreement. Given that such agreement expired on 31 December 2013, on 12 December 2013, the Company and SPG entered into the Lease Framework (Renewal) Agreement, pursuant to which SPG shall lease certain buildings and warehouses owned by it to the Group as offices and warehouses as well as shall provide ancillary property management services to the Group for the period from 1 January 2014 to 31 December 2016. Please refer to the announcements of the Company dated 29 December 2011 and 12 December 2013 for details of the above Lease Framework (Renewal) Agreement.

> For the year ended 31 December 2013, the rental and property management fees paid by the Group to SPG according to the above Lease Framework Agreement amounted to RMB16,586,000 in total.

(v) Printing Services Framework (Renewal) Agreement between the Company and SPG

> On 29 December 2011, the Company and SPG entered into the Printing Services Framework Agreement. Given that such agreement expired on 31 December 2013, the Company and SPG entered into the Printing Services Framework (Renewal) Agreement, pursuant to which the subsidiaries of SPG shall provide publication printing services to the Group for the period from 1 January 2014 to 31 December 2016. Please refer to the announcements of the Company dated 29 December 2011 and 12 December 2013 for details of the above Printing Services Framework Agreement.

> For the year ended 31 December 2013, the payment made by the Group to the subsidiaries of SPG according to the above Printing Services Framework Agreement amounted to RMB17,552,000 in total.

#### 4. Transaction with Winshare Online

Winshare Online is a non-wholly owned subsidiary of the Company whilst Sichuan Xinhua Publishing Group, the controlling shareholder of the Company, holds 25% equity interest in Winshare Online. As such, Winshare Online is a connected person of the Company under Chapter 14A of the Listing Rules.

On 20 December 2012, the Company renewed the Publications Purchase Agreement with Winshare Online, pursuant to which Winshare Online shall purchase the publications from the Company for the period from 1 January 2013 to 31 December 2015 for wholesale and retail at Winshare Online's e-commerce platform, Winshare Web. Please refer to the announcement of the Company dated 20 December 2012 and the circular dated 9 January 2013 for details of the above Publications Purchase Agreement.

For the year ended 31 December 2013, the payment made by Winshare Online to the Company according to the above Publications Purchase Agreement amounted to RMB221,509,000 in total.

The independent non-executive Directors of the Company have reviewed the aforementioned continuing connected transactions and confirmed that the transactions were entered into:

- in the ordinary and usual course of business of the Company;
- (2) on normal commercial terms, or, in the absence of similar transactions to judge whether the terms are normal commercial terms, on terms no less favourable to those adopted for transactions between the Company and independent third parties; and

(3) on the terms of the respective transaction agreements, for which terms of such transactions are fair and reasonable and in the interests of the Company and Shareholders as a whole.

In accordance with Rule 14A.38 of the Listing Rules, the Company has engaged its international auditor, Deloitte Touche Tohmatsu, to perform annual review in respect of the above continuing connected transactions. Deloitte Touche Tohmatsu has performed limited audit assurance procedures on the aforementioned continuing connected transactions in accordance with Hong Kong Standard on Assurance Engagements 3000 "Assurance Engagements Other Than Audits or Reviews of Historical Financial Information" and with reference to Practice Note 740 "Auditor's Letter on Continuing Connected Transactions under the Hong Kong Listing Rules" issued by the Hong Kong Institute of Certified Public Accountants, and has separately issued a letter to report to the Board that the aforementioned continuing connected transactions:

- (1) have been approved by the Board;
- (2) have been effected in accordance with pricing policies specified under the respective agreements relating to the transactions;
- (3) have been entered into on the terms of the respective agreements relating to the transactions; and
- (4) do not exceed the annual cap amounts as disclosed in the relevant announcements.

# EMPLOYEES AND REMUNERATION POLICY

As at 31 December 2013, the Group had a total of 8,539 (31 December 2012: 9,320) employees.

The Company endeavours to safeguard the legal interests of the employees and to explore growth potentials for its employees. The Company reviews the employee remuneration policy regularly and continues to improve and optimise its remuneration management system. The Company has established a unified target salary system that is based on the value of position. By adhering to the principle of "unified regulation, hierarchical control and process supervision", the Company is able to perfect its salary management system to achieve a scientific and standardised income allocation. Through optimising the system of performance appraisal and remuneration and fringe benefits, the income level and fringe benefits that the employees are entitled to are enhanced so that the employees can share the achievements of the enterprise in the course of its growth and development.

The standard remuneration package of the Company includes basic salary, performance-based bonus and benefits. Fringe benefits including pension insurance, medical insurance, unemployment insurance, employment injury insurance, maternity insurance and housing welfare funds calculated at a certain percentage of the employee's salary are available to the employees pursuant to the relevant policies of the state. In order to enhance long-term incentives of the Company's remuneration and benefit system, the Company has duly implemented the corporate annuity system since 2012 to provide further retirement protection to the employees.

For the year ended 31 December 2013, the Group made post-retirement plan contributions and corporate annuity scheme aggregate contributions of RMB95.68 million (2012: RMB83.68 million) for its employees. Details of such schemes are set out in note 42 to the consolidated financial statements in this annual report.

The Company has introduced a position's qualifications based programme and provided internal training and placement training to the employees featuring quality of management and professional skills. The Company continues to enhance the quality of business and working abilities of its staff through e-learning, experimental training, knowledge base development and leading enterprise learning so as to safeguard the sustainable development of the Company. During the Year, approximately 5,000 employees received training.



## SHARE CAPITAL

As at 31 December 2013, the total issued share capital of the Company was RMB1,135,131,000, divided into 1,135,131,000 shares of RMB1.00 each, including:

Class of shares	Number of shares	Approximate percentage of issued share capital of the Company
Domestic Shares		
State-owned Shares	639,857,900	56.37%
including		
(i) State-owned Shares held by Sichuan Xinhua Publishing Group (note 1)	592,809,525	52.22%
(ii) State-owned Shares held by other promoters (note 2)	47,048,375	4.15%
Social Legal Person Shares (note 3)	53,336,000	4.70%
H Shares	441,937,100	38.93%
Total Share Capital	1,135,131,000	100%

#### Notes:

- Sichuan Xinhua Publishing Group, the controlling shareholder of the Company, is a wholly-owned subsidiary of Sichuan Development. The defacto controller of Sichuan Development is SASAC of Sichuan.
- Other promoters holding state-owned shares of the Company include SPG, Sichuan Daily Newspaper Group and Liaoning Publication Group Co., Ltd., but excluding Hua Sheng Group.
- Social Legal Person Shares are held by Hua Sheng Group, a promoter of the Company.

Details of movement in the share capital of the Company during the Year are set out in note 34 to the financial statements in this annual report.

## SUBSTANTIAL SHAREHOLDERS' AND OTHER PERSONS' INTERESTS AND SHORT POSITIONS IN THE SHARES OF THE COMPANY

As at 31 December 2013, so far as is known to the Directors and Supervisors of the Company, the following persons (not being Directors, Supervisors or senior management of the Company) had, or were deemed to have interests or short positions in the shares, underlying shares and debentures of the Company which were required, pursuant to section 336 of the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong) (the "SFO"), to be entered in the register required to be kept by the Company referred to therein:

Name of shareholder	Number of shares directly or indirectly held	Capacity	Class of shares	Approximate percentage in the relevant class of shares	Approximate percentage of total issued share capital of the Company	Long position/ short position
Sichuan Development	623,861,452 (note 1)	Interests in controlled corporation	State-owned Shares	97.50%	54.96%	Long position
Sichuan Xinhua Publishing Group	592,809,525	Beneficial owner	State-owned Shares	92.65%	52.22%	Long position
Hua Sheng Group	53,336,000 (note 2)	Beneficial owner	Social Legal Person Shares	100%	4.70%	Long position

Notes:

 Sichuan Development is the controlling shareholder of Sichuan Xinhua Publishing Group and SPG. According to the SFO, Sichuan Development is deemed to indirectly hold 592,809,525 shares of the Company through Sichuan Xinhua Publishing Group and 31,051,927 shares of the Company through SPG, which are 623,861,452 shares in total.

2. On 30 May 2008, Hua Sheng Group pledged all the Company's shares it held.

Save as disclosed above, as at 31 December 2013, so far as is known to the Directors and Supervisors of the Company, no other person (not being a Director, Supervisor or senior management of the Company) had any interest and short position in the shares, underlying shares and debentures of the Company which were required, pursuant to section 336 of the SFO, to be entered in the register required to be kept by the Company referred to therein. Apart from (i) Mr. Gong Cimin, the Chairman and Executive Director of the Company, who is the chairman of Sichuan Xinhua Publishing Group, and (ii) Mr. Zhao Junhuai, Nonexecutive Director, who is the vice-chairman of Hua Sheng Group, as at 31 December 2013, none of the Directors of the Company held any positions as directors or employed as employees in any company having interests or short positions which would fall to be disclosed to the Company under the provisions of Divisions 2 and 3 of Part XV of the SFO.

## INTERESTS AND SHORT POSITIONS OF DIRECTORS, SUPERVISORS AND CHIEF EXECUTIVES IN SHARES, UNDERLYING SHARES AND DEBENTURES OF THE COMPANY AND ITS ASSOCIATED CORPORATIONS

So far as is known to the Directors, as at 31 December 2013, none of the Directors, Supervisors and chief executives of the Company had any interest or short position in the shares, underlying shares or debentures of the Company or any of its associated corporations (within the meaning of Part XV of the SFO) which were required, pursuant to section 352 of the SFO, to be entered in the register required to be kept by the Company, or which are required, pursuant to the Model Code set out in Appendix 10 to the Listing Rules, to be notified to the Company and the Stock Exchange.

### MANAGEMENT CONTRACT

No contract concerning the management and administration of the whole or any substantial part of the business of the Company was entered into during the Year.

# PURCHASE, SALE OR REDEMPTION OF LISTED SECURITIES OF THE COMPANY

During the Year, neither the Company nor any of its subsidiaries had purchased, sold or redeemed any of the Company's listed securities.

### PRE-EMPTIVE RIGHTS

There is no provision for pre-emptive rights under the Articles of Association and the laws of the Peoples' Republic of China which would otherwise require the preferential offer of new shares of the Company to existing Shareholders.

### PUBLIC FLOAT

In accordance with publicly available information and so far as the Directors of the Company are aware, as at the latest practicable date of this report, more than 25% of the issued shares of the Company are held by the public, which is in compliance with the Listing Rules.

# NON-COMPETITION UNDERTAKING AND SANZHOU ACQUISITION OPTION

Sichuan Xinhua Publishing Group has declared to the Company that, it had complied with the Non-competition Undertaking (as defined in the Prospectus) during the Year.

According to the decision of the People's Government of Sichuan Province of the PRC to transfer the state-owned assets of Sanzhou Xinhua Bookstores in Ganzi, Aba and Liangshan to the local prefecture and county (city) government for management, since 2010, Sichuan Xinhua Publishing Group had successively transferred the assets of Xinhua Bookstores owned by Sanzhou Xinhua Bookstores in the prefectures and counties of Ganzi and Aba to the local prefecture or county government for management at nil consideration and the procedures for transfer were completed. As at the date of this report, the assets of Xinhua Bookstores in the prefectures of Liangshan was in the process of transfer.

The independent non-executive Directors have conducted an annual review on the businesses of the Sanzhou Xinhua Bookstores and have resolved not to exercise the Sanzhou Acquisition Option (as defined in the Prospectus) or the right of first refusal under the Non-Competition Undertaking.

## COMPLIANCE WITH THE CG CODE

The Company is committed to achieving sound corporate governance, continuously perfecting and optimising the internal control system of the Company. The Company has adopted and complied with all applicable code provisions of the CG Code set out in Appendix 14 to the Listing Rules during the Year. Details of compliance with the CG Code contained in Appendix 14 to the Listing Rules are set out in the section "Corporate Governance Report" in this annual report.

## DIRECTORS AND SUPERVISORS

During the Year and as at the date of this report, the Directors and Supervisors of the Company are as follows:

#### **Executive Directors**

Mr. Gong Cimin Mr. Zhao Miao (resigned on 16 January 2013) Mr. Luo Yong

#### **Non-Executive Directors**

Mr. Luo Jun Mr. Zhang Chengxing Mr. Zhang Peng (appointed on 9 May 2013) Mr. Zhao Junhuai

#### **Independent Non-Executive Directors**

Mr. Han Xiaoming (resigned on 10 July 2013)Mr. Mak Wai Ho (appointed on 10 July 2013)Mr. Han LiyanMr. Mo Shixing (appointed on 10 July 2013)Mr. Chan Yuk Tong (resigned on 10 July 2013)

#### Supervisors

Mr. Xu Ping Mr. Xu Yuzheng Mr. Li Kun Ms. Tan Wei (resigned on 10 July 2013) Ms. Zhou Jing (appointed on 10 July 2013) Ms. Lan Hong Ms. Liu Nan Ms. Wang Jianping

#### **Independent Supervisors**

Mr. Li Guangwei Mr. Fu Daiguo

## CHANGE OF DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT

On 16 January 2013, Mr. Zhao Miao resigned as executive Director and vice chairman of the Company, chairman of the Editorial and Publication Committee and member of Strategy and Investment Planning Committee with effect from the same date due to adjustment of his personal career commitments.

On 9 May 2013, as approved at the annual general meeting of the Company, Mr. Zhang Peng was officially elected as nonexecutive Director of the Company with effect from 9 May 2013 to the expiry of the current session of the Board.

In line with the Company's plan to issue A shares and the relevant requirements of the relevant regulatory authorities on the independent directors of the A share listed companies, on 10 July 2013, Mr. Chan Yuk Tong and Mr. Han Xiaoming have resigned as the independent non-executive Directors of the Company as well as their other positions within the Company with effect from the same date respectively. On the same date, as approved at the extraordinary general meeting of the Company, Mr. Mak Wai Ho and Mr. Mo Shixing were appointed as independent non-executive Directors of the Company with effect from 10 July 2013 to the expiry of the current session of the Board.

On 10 July 2013, Ms. Tan Wei resigned as Supervisor of the Company with effect from the same date due to adjustment of her personal career commitments. On the same date, as approved at the extraordinary general meeting of the Company, Ms. Zhou Jing was appointed as Supervisor of the Company with effect from 10 July 2013 to the expiry of the current session of the Supervisory Committee.

On 11 December 2013, Mr. Luo Yong resigned as general manager of the Company with effect from the same date due to its reshuffling. On the same date, as approved at the meeting of the Board of the Company for the third session, Mr. Yang Miao was appointed as general manager of the Company.

Save as disclosed above, during the Year and up to the date of this report, there are no other changes relating to Directors, Supervisors and senior management in the Company.

### CHANGE OF BOARD COMMITTEES

On 9 May 2013, the Board unanimously agreed to appoint Mr. Zhang Peng as member of the Editorial and Publication Committee for a term with effect from 9 May 2013 to the expiry of the current session of the Board.

On 10 July 2013, the Company convened a Board meeting and resolved to: 1) adjust the composition of the Strategy and Investment Planning Committee of the Board from 5 members to 3 members; 2) adjust the composition of the special committees of the Board due to the change in directors above with effect from 10 July 2013 to the expiry of the current session of the Board. The composition of the board committees after adjustment is as follows:

Strategy and Investment Planning Committee of the Board:

Zhao Junhuai (Chairman), Han Liyan and Zhang Chengxing

Editorial and Publication Committee of the Board: Zhang Chengxing (*Chairman*), Luo Yong and Zhang Peng

Audit Committee of the Board: Mak Wai Ho *(Chairman)*, Han Liyan and Zhao Junhuai

Remuneration and Review Committee of the Board: Han Liyan (Chairman), Mo Shixing and Luo Jun

Nomination Committee of the Board: Mo Shixing (*Chairman*), Han Liyan and Luo Jun

# SERVICE CONTRACTS OF DIRECTORS AND SUPERVISORS

As at the date of this report, none of the Directors and Supervisors of the Company had entered into any service contracts with the Company or any of its subsidiaries, which were not determinable within one year without payment of compensation (other than statutory compensation).

### DIRECTORS' AND SUPERVISORS' INTERESTS IN MATERIAL CONTRACTS

During the Year, none of the Directors and Supervisors had any direct or indirect material interest in any contracts of significance to which the Company, its holding company, or any of its subsidiaries and subsidiaries of its holding company was a party and remained subsisting at the end of the Year.

### DIRECTORS' INTERESTS IN COMPETING BUSINESS

As at the latest practicable date of this report, so far as the Directors are aware, except Sanzhou Xinhua Bookstores which was retained by Sichuan Xinhua Publishing Group for policy concerns, neither Sichuan Xinhua Publishing Group nor its subsidiaries (excluding the Company) was engaged in any business activities which may directly or indirectly compete with the business of the Group. Executive Directors Mr. Gong Cimin and Mr. Luo Yong are the chairman and president of SPG respectively, and the business activities of SPG may be in competition with that of the Group.

Save as disclosed above, none of other Directors, Supervisors or their respective associates (as defined in the Listing Rules) had any interest in any business which is or may be in direct or indirect competition with that of the Group.

### EMOLUMENTS OF DIRECTORS AND SUPERVISORS AND REMUNERATIONS OF THE FIVE HIGHEST PAID INDIVIDUALS

Remunerations of the Directors and Supervisors are determined by the Remuneration and Review Committee by reference to the remuneration standards of similar companies, time commitment of the Directors and Supervisors and terms of references, etc.

Details of the emoluments of the Directors and Supervisors and remunerations of the five highest paid individuals of the Company for the Year are set out in note 13 to the consolidated financial statements in this annual report.

During the Year, there were a total of 6 senior management officers of the Company (excluding Directors and Supervisors) with remuneration in the following band:

Remuneration band	Number of senior
HK\$	management officers

0-1,000,000

# BOARD OF DIRECTORS AND BOARD COMMITTEES

Details of the Board and Board Committees are set out in the section "Corporate Governance Report" in this annual report.

## SHARE APPRECIATION RIGHT INCENTIVE SCHEME

During the Year, the Share Appreciation Right Incentive Scheme was not yet implemented.

## MATERIAL LITIGATION

For the year ended 31 December 2013, the Company was not involved in any litigation, arbitration or claims of material importance and there was no litigation or claim of material importance which was known to the Directors to be pending or threatened by or against the Company.

### AUDIT COMMITTEE

The Company has established the Audit Committee in compliance with Appendix 14 to the Listing Rules with specific written terms of reference.

The Audit Committee has reviewed the audited consolidated financial statements of the Group as set out in this annual report for the Year and has communicated and discussed the financial reporting and internal control with the management and auditors of the Company. The Audit Committee considered that the consolidated financial statements have been prepared in accordance with applicable accounting standards and requirements and appropriate disclosures were made.

# EVENTS AFTER THE REPORTING PERIOD

Details of significant events after the reporting period are set out in note 48 to the consolidated financial statements in this annual report.

## AUDITORS

At the annual general meeting of the Company held on 9 May 2013, it was approved that Deloitte Touche Tohmatsu and Deloitte Touche Tohmatsu CPA (special general partnership) were re-appointed as the international and PRC auditors of the Company respectively for the year 2013, and the Board was authorised to determine and approve their remunerations.

The consolidated financial statements for 2013 of the Group, prepared in accordance with the International Financial Reporting Standards issued by the International Accounting Standards Board, have been audited by Deloitte Touche Tohmatsu. The terms of office of Deloitte Touche Tohmatsu and Deloitte Touche Tohmatsu CPA will expire on the date of the forthcoming 2013 AGM of the Company, and shall be eligible for re-appointment at the 2013 AGM.

By order of the Board Gong Cimin Chairman

7 March 2014

# Report of the Supervisory Committee

During the Year, the Supervisory Committee carried out its supervisory duties in a conscientious and diligent manner to protect the interests of the Company and all Shareholders in accordance with the requirements of the Company Law, the Listing Rules and the Articles of Association and provisions of other relevant laws.

### 1. MEETINGS HELD BY THE SUPERVISORY COMMITTEE

During the Year, the Company convened 5 Supervisory Committee meetings, at which the number of Supervisors present was in compliance with relevant provisions of the Company Law and the Articles of Association. Resolutions regarding the plan of future dividend return after A share listing, amendments to the Rules of Procedure of the Supervisory Committee of the Company, financial report relating to the initial public offering of A shares of the Company, nomination of Ms. Zhou Jing as candidate for Supervisor of the Supervisory Committee of the third session and determination of her remuneration, and the Report of Supervisory Committee for 2012, Audited Consolidated Financial Report for 2012, Profit Distribution Proposal for 2012, Annual Report for 2012 and Unaudited Consolidated Financial Report for the six months ended 30 June 2013 were considered and approved at the meeting of the Supervisory Committee.

At the meeting of the Supervisory Committee, the Supervisory Committee considered the reporting on the operating results and financial condition of the Company for 2012 by the management; communicated with Deloitte Touche Tohmatsu, the international auditor of the Company, and Deloitte Touche Tohmatsu CPA, the PRC auditor of the Company, in relation to the audit issues for 2012; and detailedly discussed and opined in respect of the matters on the agenda. The Supervisory Committee paid close attention to the problems raised during communication and discussion, and made constructive suggestions to strengthen the management of the publication business, commercial supermarket business and education business as well as to enhance the operating efficiency of the Company. The Supervisory Committee also called for the management's efforts to better manage the subsidiaries and increase the ability to prevent risks.

In addition, the Supervisory Committee also convened a number of informal meetings, at which matters of significance including connected transactions (including continuing connected transactions), external investment, purchase and sale of assets, and provision of financial assistance to subsidiaries were considered and discussed, and constructive advice and recommendations in respect of such matters were made to the Board, by which the supervisory function of the Supervisory Committee was fully and effectively exercised.

### 2. SUPERVISION AND INSPECTION C O N D U C T E D B Y T H E SUPERVISORY COMMITTEE

During the Year, the Supervisory Committee had duly carried out its supervisory duties with a view to protecting the interests of the Company and its Shareholders as a whole. In order to supervise the legality and compliance in the financial and critical decision-making process of the Company, internal control management, and the performance of duties of Board members and senior management officers, members of the Supervisory Committee were present at each Board meeting and general meeting of the Company, communicated and discussed with the Company's management and annual auditors, reviewed the operating and management information provided by the Company regularly, and carried out on-site visits to investment projects that have a material impact on the decision-making of the Board so as to understand the Company's operating condition, financial position and operations in a timely manner. The Supervisory Committee is of the view that the decision-making procedures of each Board meeting during the Year were legitimate and that the Board had duly implemented the resolutions of the general meetings and faithfully carried out their fiduciary duties. The Supervisory Committee is not aware of any act of the Directors and senior management officers of the Company that was in breach of the Articles of Association and other laws, regulations or detrimental to the interests of the Company and an infringement of the interests of the Shareholders in the course of performance of their duties.

## Report of the Supervisory Committee

## 3. INDEPENDENT OPINION OF THE SUPERVISORY COMMITTEE ON CERTAIN MATTERS OF THE COMPANY IN 2013

# (1) Operation of the Company in accordance with the Laws

During the year 2013, the Company operated and regulated its management in accordance with the laws. Its operating results were fair and true. It also established a relatively complete internal control system. The Directors and senior management officers of the Company acted carefully and diligently in its business operation and management process and aggressively progressed. The Supervisory Committee is not aware of any act of the Directors and senior management officers of the Company that was in breach of laws and regulations and detrimental to the interests of the Company and its Shareholders as a whole in the course of performance of their duties.

#### (2) Financial Position of the Company

The consolidated financial report of the Company for 2013 were audited by Deloitte Touche Tohmatsu and Deloitte Touche Tohmatsu CPA, its auditors for the Year, respectively according to international and PRC accounting standards, and the audited reports with unqualified opinion were issued. After reviewing the Consolidated Financial Report for 2013, the Supervisory Committee is of the view that the preparation of the financial report in this annual report was in compliance with the relevant requirements of the Accounting Standards for Enterprises and truly, objectively and accurately reflected the financial position and operating results of the Group for the Year.

#### (3) Connected Transactions of the Company

The Supervisory Committee has supervised and verified the Company's connected transactions (including continuing connected transactions) during the year 2013, and is not aware of any connected transactions that were not conducted at fair prices and were against the interests of the Company and minority Shareholders.

### (4) Acquisition and Disposal of Assets by the Company and External Investments

The Supervisory Committee has supervised the acquisition and disposal of assets and external investments conducted by the Company in 2013 and is not aware of any insider dealing or any act that was against the interests of Shareholders as a whole and would result in losses to the Company's assets in the acquisition and disposal of assets and material investment.

In 2014, the Supervisory Committee will continue to fulfil its supervisory and examination functions in compliance with the applicable laws, regulations and provisions of the Articles of Association and under the principle of full accountability to all the Shareholders and strive to safeguard the legal interests of the Company and Shareholders, taking an active role in regulating the operation and development of the Company.

By order of the Supervisory Committee Xu Ping *Chairman* 

7 March 2014

# Independent Auditor's Report



TO THE SHAREHOLDERS OF XINHUA WINSHARE PUBLISHING AND MEDIA CO., LTD. (A joint stock limited company established in the People's Republic of China)

We have audited the consolidated financial statements of Xinhua Winshare Publishing and Media Co., Ltd. (the "Company") and its subsidiaries (collectively referred to as the "Group") set out on pages 60 to 152, which comprise the consolidated statement of financial position as at 31 December 2013, and the consolidated statement of profit or loss, consolidated statement of profit or loss and other comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

# DIRECTORS' RESPONSIBILITY FOR THE CONSOLIDATED FINANCIAL STATEMENTS

The directors of the Company are responsible for the preparation of consolidated financial statements that give a true and fair view in accordance with International Financial Reporting Standards and the disclosure requirements of the Hong Kong Companies Ordinance, and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

## AUDITOR'S RESPONSIBILITY

Our responsibility is to express an opinion on these consolidated financial statements based on our audit and to report our opinion solely to you, as a body, in accordance with our agreed terms of engagement and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report. We conducted our audit in accordance with Hong Kong Standards on Auditing issued by the Hong Kong Institute of Certified Public Accountants. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of the consolidated financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

# Independent Auditor's Report

## **OPINION**

In our opinion, the consolidated financial statements give a true and fair view of the state of affairs of the Group as at 31 December 2013, and of the Group's profit and cash flows for the year then ended in accordance with International Financial Reporting Standards and have been properly prepared in accordance with the disclosure requirements of the Hong Kong Companies Ordinance.

Deloitte Touche Tohmatsu Certified Public Accountants Hong Kong

7 March 2014

# Consolidated Statement of Profit or Loss

	NOTES	Year ended 31/12/2013 RMB'000	Year ended 31/12/2012 RMB'000
Revenue	6	5,135,074	4,592,137
Cost of sales and services		(3,106,174)	(2,783,696)
Gross profit		2,028,900	1,808,441
Other income and gains	8	251,091	428,160
Distribution and selling expenses		(984,392)	(1,025,416)
Administrative expenses		(587,177)	(527,079)
Other expenses		(118,577)	(116,523)
Share of profit/(loss) of associates		1,464	(2,973)
Share of profit/(loss) of joint ventures		4,263	(1,698)
Finance (cost)/income, net	9	(591)	14,945
Profit before tax		594,981	577,857
Income tax expense	10	(446)	(1,377)
Profit for the year	12	594,535	576,480
Profit for the year attributable to			
Owners of the Company		623,414	629,371
Non-controlling interests		(28,879)	(52,891)
		594,535	576,480
EARNINGS PER SHARE			
Basic (RMB)	15	0.55	0.56

# Consolidated Statement of Profit or Loss and Other Comprehensive Income

	NOTES	Year ended 31/12/2013 RMB'000	Year ended 31/12/2012 RMB'000
Profit for the year		594,535	576,480
Items that may be reclassified subsequently to profit or loss:			
Fair value gain/(loss) on available-for-sale equity investment		130,249	(32,406)
Other comprehensive income/(loss) for the year	11	130,249	(32,406)
Total comprehensive income for the year		724,784	544,074
Total comprehensive income attributable to:			
Owners of the Company		753,663	596,965
Non-controlling interests		(28,879)	(52,891)
		724,784	544,074

# **Consolidated Statement of Financial Position**

At 31 December 2013

		31/12/2013	31/12/2012
	NOTES	RMB'000	RMB'000
No			
Non-current Assets Property, plant and equipment	16	1,288,295	1,819,099
Prepaid lease payments for land use rights	10	1,288,299	221,575
Investment properties	17	18,684	221,575
Goodwill	18	504,301	506,368
Other intangible assets	20	64,496	63,514
Interests in associates	20	40,851	231,881
Interests in joint ventures	21	434,068	102,839
Available-for-sale equity investments	23	1,283,779	1,153,530
Deferred tax assets	36	37,917	35,878
Long-term prepayments	24	164,336	92,793
Entrusted loan	25	120,000	34,000
	2)	120,000	54,000
		4,079,034	4,283,031
Current Assets			
Trade and bills receivables	26	668,433	662,394
Prepayments, deposits and other receivables	27	380,851	486,605
Inventories	28	1,399,151	982,838
Short-term investments	29	27,140	
Pledged bank deposits and restricted cash	30	82,459	71,584
Cash and short-term deposits	30	1,485,040	2,176,995
		1,109,010	2,170,777
		( 0 ( 0 0 7 (	
	21	4,043,074	4,380,416
Asset classified as held for sale	31	126,673	-
		4,169,747	4,380,416
		-,107,7-17	4,500,410
Current Liabilities			
Interest-bearing bank borrowings	37	65,000	68,000
Trade and bills payables	32	2,119,147	1,668,569
Deposits received, other payables and accruals	33	756,868	1,564,458
Tax liabilities		3,080	2,311
		2,944,095	3,303,338
Net Current Assets		1,225,652	1,077,078
Total Assets less Current Liabilities		5,304,686	5,360,109

# **Consolidated Statement of Financial Position**

At 31 December 2013

	NOTES	31/12/2013 RMB'000	31/12/2012 RMB'000
Capital and Reserves			
Issued capital	34	1,135,131	1,135,131
Reserves	35	3,795,395	3,382,234
Proposed dividends	14	340,539	340,539
Equity attributable to owners of the Company		5,271,065	4,857,904
Non-controlling interests		33,621	396,116
Total Equity		5,304,686	5,254,020
Non-current Liabilities			
Other payable		_	100,152
Deferred tax liabilities	36	-	5,937
		-	106,089
Total Equity and Non-current Liabilities		5,304,686	5,360,109

The consolidated financial statements on pages 60 to 152 were approved and authorised for issue by the board of directors on 7 March 2014 and are signed on its behalf by:

Gong Cimin DIRECTOR Luo Yong DIRECTOR

# Consolidated Statement of Changes in Equity

				Attributable	to owners of	the Company					
	Issued capital RMB'000	Share premium RMB'000	Treasury shares RMB'000	Capital reserves RMB'000 (note 35)	Statutory surplus reserve RMB'000 (note 35)	Revaluation reserve RMB'000 (note 35)	Proposed dividends RMB'000	Retained profits RMB'000 (note 35)	Total RMB'000	- controlling interests RMB'000	Tota RMB'000
At 1 January 2012 Profit for the year	1,135,131 -	1,708,203	(6,900) _	13,978	249,739 -	545,903	340,539 -	593,155 629,371	4,579,748 629,371	188,178 (52,891)	4,767,920 576,480
Other comprehensive loss for the year (note 11)	-	-	-	-	_	(32,406)	-	-	(32,406)	-	(32,400
Total comprehensive income for the year	-	-	-	-	_	(32,406)	_	629,371	596,965	(52,891)	544,074
Final dividends for 2011 Dividends to non-controlling equity	-	-	-	-	-	-	(340,539)	-	(340,539)	-	(340,53
holders Transfer of treasury shares Deemed acquisition of additional interest	-	-	- 6,900	- 16,261	-	-	-	-	23,161	(323)	(32) 23,16
in a subsidiary Appropriation to statutory surplus reserve	-	-	-	(1,362)	- 46,409	-	-	- (46,409)	(1,362)	1,362	
Proposed dividends for 2012 Investment in subsidiaries from	-	-	-	-	40,407	-	- 340,539	(340,539)	-	-	
non-controlling equity holders Business combination	-	-	-	-	-	-	-	-	-	35,716 301,987	35,71 301,98
Disposal of subsidiaries Liquidation of a subsidiaries	-	-	-	-	-	- (69)	-	-	- (69)	(75,886) (2,027)	(75,88 (2,09
At 31 December 2012	1,135,131	1,708,203	_	28,877	296,148	513,428	340,539	835,578	4,857,904	396,116	5,254,02
At 1 January 2013	1,135,131	1,708,203	-	28,877	296,148	513,428	340,539	835,578	4,857,904	396,116	5,254,02
Profit for the year Other comprehensive loss for the year (note 11)	-	-	-	-	-	- 130,249	-	623,414	623,414 130,249	(28,879)	594,53
Total comprehensive income for the year						130,249		623,414	753,663	(28,879)	724,78
Final dividends for 2012	-	-	-	-	-	-	(340,539)	-	(340,539)	-	(340,53
Dividends to non-controlling equity holders Acquisition of non-controlling interests	-	-	-	- 37	-	-	-	- -	- 37	(1,029) (10,037)	(1,02 (10,00
Investment in subsidiaries from non- controlling equity holders	-	-	-	-	-	-	-	-	-	17,150	17,15
Appropriation to statutory surplus reserve Proposed dividends for 2013 Disposal of subsidiaries (note 46)	-	-	-	-	57,261	-	- 340,539 -	(57,261) (340,539)	-	- - (32,906)	(32,90
Disposal of subsidiaries (note 46) Deemed disposal of a subsidiary (note 47)	-	-	-	-	-	-	-	-	-	(32,908) (306,794)	(306,79
At 31 December 2013	1,135,131	1,708,203	_	28,914	353,409	643,677	340,539	1,061,192	5,271,065	33,621	5,304,68

# **Consolidated Statement of Cash Flows**

	NOTES	Year ended 31/12/2013 RMB'000	Year ended 31/12/2012 RMB'000
OPERATING ACTIVITIES			
Profit before tax		594,981	577,857
Adjustments for		<i>))</i> 1,701	577,057
Finance costs/(income), net	9	591	(14,945)
Interest income from entrusted loans	43(a)	(3,433)	(11,919)
Gains on short-term investments	4.5 (a) 8	(7,156)	(6,771)
Amortisation of lease prepayments for land use rights	12 & 17	7,759	5,181
Amortisation of intangible assets	12 & 17	9,774	12,285
Share of (profit)/loss of associates	12 G 20	(1,464)	2,973
Share of (profit)/loss of joint ventures		(4,263)	1,698
Gain on disposal of items of property, plant and equipment and		(1,205)	1,090
investment properties	12	(3,715)	(2,037)
Depreciation	12	126,819	94,464
Dividends from available-for-sale equity investments	8	(50,994)	(21,878)
Gain on disposal of subsidiaries	8 & 46	(10,779)	(217,696)
Gain on disposal of substatiates Gain on disposal of associates	8 & 21	(3,380)	(217,090)
Gain on deemed disposal of a subsidiary	8 & 47	(5,583)	_
Gain on liquidation of subsidiaries	0 CC 47	(),)0)	(70)
Impairment loss on asset classified as held for sale	12 & 31	12,156	(70)
Impairment loss of trade and other receivables	12 @ 51	20,035	34,069
Write-down of inventories to net realisable value	12	40,601	24,289
Impairment loss of intangible assets	12		12,000
	12		12,000
Operating cash flows before movements in working capital		721,949	501,419
Increase in restricted cash		(387)	(6)
(Increase)/decrease in inventories		(461,419)	104,605
Increase in trade and bills receivables		(46,662)	(106,460)
Decrease/(increase) in prepayments, deposits and other receivables		38,762	(125,750)
Increase in long-term value-added tax recoverables included			
in long-term prepayments		(57,958)	-
Increase in trade and bills payables		456,488	99,024
(Decrease)/increase in deposits received, other payables and accruals		(409,846)	416,162
Increase in a property under development		-	(31,603)
Cash generated from operations		240,927	857,391
PRC enterprise income tax paid		(4,249)	(1,974)
Interest paid		(6,321)	(9,724)
increate party		(0,521)	(),/21)
NET CASH FROM OPERATING ACTIVITIES		230,357	845,693

# **Consolidated Statement of Cash Flows**

		Year ended	Year ended
		31/12/2013	31/12/2012
	NOTES	RMB'000	RMB'000
INVESTING ACTIVITIES		17.550	2//57
Interest received		17,558	24,457
Interest income from entrusted loans received	0	3,433	-
Dividends received from available-for-sale equity investments	8	50,994	21,878
Dividends received from associates	21	1,120	-
Proceeds from disposal of items of property, plant and equipment and		25 645	(27
investment properties		25,645	437
Purchases of items of property, plant and equipment		(375,814)	(152,562)
Payments for acquisition of land use rights		(17,085)	-
Proceeds from disposal of other intangible assets		9	-
Purchases of other intangible assets		(11,322)	(12,037)
Decrease/(increase) in non-pledged bank deposits with original maturity		100 (27	((2,222)
of more than three months		108,627	(63,233)
Capital contribution to an associate		-	(1,020)
Net cash paid for business combinations	1.4	(86,800)	(288,329)
Net cash received from disposal of subsidiaries	46	18,800	124,548
Deemed disposal of a subsidiary	47	(20,140)	-
Proceeds from disposal of an associates	8 & 21	3,380	-
Increase in long-term prepayments		(44,000)	(74,376)
Withdrawal of pledged bank deposits		98,236	155,567
Placement of pledged bank deposits		(108,724)	(124,083)
Entrusted loans made to an associate	27	(10,200)	-
Proceeds from disposal of short-term investments		1,299,016	966,771
Purchase of short-term investments		(1,319,000)	(852,000)
NET CASH USED IN INVESTING ACTIVITIES		(366,267)	(273,982)
FINANCING ACTIVITIES		05 000	(15.220
New interest-bearing bank borrowings raised		85,000	415,330
Repayments of interest-bearing bank borrowings	1 (	(88,000)	(385,780)
Dividends paid	14	(340,539)	(340,539)
Dividends paid to non-controlling equity holders		(1,029)	(323)
Repayments of borrowings to a non-controlling equity holders		(120,000)	-
Investment in subsidiaries from non-controlling equity holders		17,150	35,716
Transfer of treasury shares		-	23,161
NET CASH USED IN FINANCING ACTIVITIES		(447,418)	(252,435)
NET (DECREASE) /INCREASE IN CASH AND CASH			
NET (DECREASE)/INCREASE IN CASH AND CASH		(502 220)	210.276
EQUIVALENTS		(583,328)	319,276
CASH AND CASH EQUIVALENTS AT 1 JANUARY		1,979,810	1,660,534
CASH AND CASH EQUIVALENTS			
AT 31 DECEMBER, represented by			
Cash and bank balances	30	1,396,482	1,979,810

For the year ended 31 December 2013

## 1. GENERAL

The Company was established in the People's Republic of China (the "PRC") on 11 June 2005 as a joint stock limited company as part of the reorganisation (the "Reorganisation") of Sichuan Xinhua Publishing Group. Details of the formation of the joint stock limited company are set out in the Company's prospectus dated 16 May 2007 (the "Prospectus").

On 30 May 2007, the Company's H shares ("H Shares") were listed on the Stock Exchange and 406,340,000 H Shares, consisting of 369,400,000 new shares and 36,940,000 shares converted from the Company's domestic shares (the "Domestic Shares") were issued to the public. On 7 June 2007, an additional 32,361,000 new H Shares and 3,236,100 H Shares converted from the Domestic Shares were issued to the public as a result of the partial exercise of the overallotment option as detailed in the Prospectus.

The registered office of the Company is located at 12/F, No. 86 Section One, People's South Road, Qingyang District, Chengdu, Sichuan, the PRC.

The Group is principally engaged in the publishing and trading of publications and related products in the PRC. The details of the principal activities of the subsidiaries are set out in note 44.

In the opinion of the Directors of the Company, the parent of the Company is Sichuan Xinhua Publishing Group, a state-owned enterprise established in the PRC. Sichuan Xinhua Publishing Group is a wholly-owned subsidiary of Sichuan Development. Sichuan Development is wholly owned by SASAC of Sichuan, the Company is beneficially controlled by SASAC of Sichuan.

### 2. BASIS OF PREPARATION OF CONSOLIDATED FINANCIAL STATEMENTS

The consolidated financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRSs"). In addition, the consolidated financial statements include applicable disclosures required by the Listing Rules on The Stock Exchange and by the Hong Kong Companies Ordinance.

The consolidated financial statements have been prepared on the historical cost basis except for certain financial instruments that are measured at fair values. Historical cost is generally based on the fair value of the consideration given in exchange for goods and services.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, regardless of whether that price is directly observable or estimated using another valuation technique. In estimating the fair value of an asset or a liability, the Group takes into account the characteristics of the asset or liability if market participants would take those characteristics into account when pricing the asset or liability at the measurement date. Fair value for measurement and/or disclosure purposes in these consolidated financial statements is determined on such a basis, except for leasing transactions that are within the scope of IAS 17 *Leases*, and measurements that have some similarities to fair value but are not fair value, such as net realisable value in IAS 26 *Impairment of Assets*.

For the year ended 31 December 2013

# 2. BASIS OF PREPARATION OF CONSOLIDATED FINANCIAL STATEMENTS (Continued)

In addition, for financial reporting purposes, fair value measurements are categorised into Level 1, 2 or 3 based on the degree to which the inputs to the fair value measurements are observable and the significance of the inputs to the fair value measurement in its entirety, which are described as follows:

- (i) Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity can access at the measurement date;
- Level 2 inputs are inputs, other than quoted prices included within Level 1, that are observable for the asset or liability, either directly or indirectly; and
- (iii) Level 3 inputs are unobservable inputs for the asset or liability.

These financial statements are presented in Renminbi ("RMB"), which is also the functional currency of the Company and its PRC subsidiaries and all values are rounded to the nearest thousand except when otherwise indicated.

# 3. APPLICATION OF NEW AND REVISED INTERNATIONAL FINANCIAL REPORTING STANDARDS

In the current year, the Group has adopted the following amendments to standards issued by the International Accounting Standards Board for the first time.

Amendments to IFRSs	Annual Improvements to IFRSs 2009 – 2011 Cycle
Amendments to IFRS 7	Disclosures – Offsetting Financial Assets and Financial Liabilities
Amendments to IFRS 10, IFRS 11 and	Consolidated Financial Statements, Joint Arrangements and Disclosure of
IFRS 12	Interests in Other Entities: Transition Guidance
IFRS 10	Consolidated Financial Statements
IFRS 11	Joint Arrangements
IFRS 12	Disclosure of Interests in Other Entities
IFRS 13	Fair Value Measurement
IAS 19 (as revised in 2011)	Employee Benefits
IAS 27 (as revised in 2011)	Separate Financial Statements
IAS 28 (as revised in 2011)	Investments in Associates and Joint Ventures
Amendments to IAS 1	Presentation of Items of Other Comprehensive Income
IFRIC-Int 20	Stripping Costs in the Production Phase of a Surface Mine

Except as described below, the application of the amendments to standards in the current year has had no material impact on the Group's financial performance and positions for the current and prior years and/or on the disclosures set out in these consolidated financial statements.

For the year ended 31 December 2013

# 3. APPLICATION OF NEW AND REVISED INTERNATIONAL FINANCIAL REPORTING STANDARDS (Continued)

#### **IFRS 12 Disclosure of Interests in Other Entities**

The Group has applied IFRS 12 for the first time in the current year. IFRS 12 is a new disclosure standard and is applicable to entities that have interests in subsidiaries, joint arrangements, associates and/or unconsolidated structured entities. In general, the application of IFRS 12 has resulted in more extensive disclosures in the consolidated financial statements (please see notes 21, 22, and 44 for details). Other than the additional disclosures, the application of IFRS 12 has not had any material impact on the amounts recognised in the consolidated financial statements.

#### **IFRS 13 Fair Value Measurement**

The Group has applied IFRS 13 for the first time in the current year. IFRS 13 establishes a single source of guidance for fair value measurements and disclosures about fair value measurements. The scope of IFRS 13 is broad; the fair value measurement requirements of IFRS 13 apply to both financial instrument items and non-financial instrument items for which other IFRSs require or permit fair value measurements and disclosures about fair value measurements, except for leasing transactions that are within the scope of *IAS 17 Leases*, and measurements that have some similarities to fair value but are not fair value (e.g. net realisable value for the purposes of measuring inventories or value in use for impairment assessment purposes).

IFRS 13 defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction in the principal (or most advantageous) market at the measurement date under current market conditions. Fair value under IFRS 13 is an exit price regardless of whether that price is directly observable or estimated using another valuation technique. Also, IFRS 13 includes extensive disclosure requirements.

IFRS 13 requires prospective application from 1 January 2013. In addition, specific transitional provisions were given to entities such that they need not ally the disclosure requirements set out in the standard in comparative information provided for periods before the initial application of the Standard. In accordance with these transitional provisions, the Group has not made any new disclosures required by IFRS 13 for the 2012 comparative period (please see notes 18 and 39 for the 2013 disclosures). Other than the additional disclosures, the application of IFRS 13 has not had any material impact on the amounts recognised in the consolidated financial statements.

#### Amendments to IAS1 Presentation of Items of Other Comprehensive Income

The Group has applied the amendments to IAS 1 Presentation of Items of Other Comprehensive Income for the first time in the current year. The amendments introduce new terminology, whose use is not mandatory, for the statement of comprehensive income and income statement. Under the amendments to IAS 1, the 'statement of comprehensive income' is renamed as the 'statement of profit or loss and other comprehensive income' (and the 'income statement' is renamed as the 'statement of profit or loss'). The amendments to IAS 1 retain the option to present profit or loss and other comprehensive income' to present profit or loss and other comprehensive but consecutive statements. However, the amendments to IAS 1 require items of other comprehensive income to be grouped into two categories in the other comprehensive income section: (a) items that will not be reclassified subsequently to profit or loss; and (b) items that may be reclassified subsequently to profit or loss when specific conditions are met.

For the year ended 31 December 2013

# 3. APPLICATION OF NEW AND REVISED INTERNATIONAL FINANCIAL REPORTING STANDARDS (Continued)

#### Amendments to IAS1 Presentation of Items of Other Comprehensive Income (Continued)

Income tax on items of other comprehensive income is required to be allocated on the same basis – the amendments do not change the option to present items of other comprehensive income either before tax or net of tax. The amendments have been applied retrospectively, and hence the presentation of items of other comprehensive income has been modified to reflect the changes. Other than the above mentioned presentation changes, the application of the amendments to IAS 1 does not result in any impact on profit or loss, other comprehensive income and total comprehensive income.

#### New and revised standards, amendments and interpretation issued but not yet effective

The Group has not early applied the following new and revised standards, amendments and interpretation that have been issued but are not yet effective:

Annual Improvements to IFRSs 2010-2012 Cycle <sup>2</sup>
Annual Improvements to IFRSs 2011-2013 Cycle <sup>2</sup>
Financial Instruments <sup>3</sup>
Mandatory Effective Date of IFRS 9 and Transition Disclosures <sup>3</sup>
Investment Entities <sup>1</sup>
Defined Benefit Plans: Employee Contributions <sup>2</sup>
Offsetting Financial Assets and Financial Liabilities <sup>1</sup>
Recoverable Amount Disclosures for Non-Financial Assets <sup>1</sup>
Novation of Derivatives and Continuation of Hedge $Accounting^1$
Regulatory Deferral Accounts <sup>4</sup>
Levies <sup>1</sup>

<sup>1</sup> Effective for annual periods beginning on or after 1 January 2014, with earlier application permitted.

<sup>2</sup> Effective for annual periods beginning on or after 1 July 2014. Early application is permitted.

<sup>3</sup> Available for application – the mandatory effective date will be determined when the outstanding phases of IFRS 9 are finalised.

<sup>4</sup> Effective for first annual IFRS financial statements beginning on or after 1 January 2016.

Except as described below, the Directors do not anticipate that the application of the abovementioned new and revised standards, amendments and interpretations issued but not yet effective will have a material effect on the Group's consolidated financial statements.

For the year ended 31 December 2013

# 3. APPLICATION OF NEW AND REVISED INTERNATIONAL FINANCIAL REPORTING STANDARDS (Continued)

#### New and revised standards, amendments and interpretation issued but not yet effective (Continued)

#### **IFRS 9 Financial Instruments**

IFRS 9 issued in 2009 introduces new requirements for the classification and measurement of financial assets. IFRS 9 was subsequently amended in 2010 to include the requirements for the classification and measurement of financial liabilities and for derecognition, and further amended in 2013 to include the new requirements for hedge accounting.

Key requirements of IFRS 9 are described as follows:

- All recognised financial assets that are within the scope of IAS 39 Financial Instruments: Recognition and Measurement are subsequently measured at amortised cost or fair value. Specifically, debt investments that are held within a business model whose objective is to collect the contractual cash flows, and that have contractual cash flows that are solely payments of principal and interest on the principal outstanding are generally measured at amortised cost at the end of subsequent accounting periods. All other debt investments and equity investments are measured at their fair values at the end of subsequent reporting periods. In addition, under IFRS 9, entities may make an irrevocable election to present subsequent changes in the fair value of an equity investment (that is not held for trading) in other comprehensive income, with only dividend income generally recognised in profit or loss.
- With regard to the measurement of financial liabilities designated as at fair value through profit or loss, IFRS 9 requires that the amount of change in the fair value of the financial liability that is attributable to changes in the credit risk of that liability is presented in other comprehensive income, unless the recognition of the effects of changes in the liability's credit risk in other comprehensive income would create or enlarge an accounting mismatch in profit or loss. Changes in fair value of financial liabilities attributable to changes in the financial liabilities' credit risk are not subsequently reclassified to profit or loss. Under IAS 39, the entire amount of the change in the fair value of the financial liability designated as fair value through profit or loss was presented in profit or loss.

The Directors anticipate that the adoption of IFRS 9 in the future may have significant impact on amounts reported in respect of the Group's financial assets. For example, the Group's unlisted available-for-sale equity investments are currently measured at costs less any identified impairment losses at the end of reporting period. After adoption of IFRS 9, these investments will be measured at fair value. The Group may make an irrecoverable election to present subsequent changes in the fair value of these investments in other comprehensive income, with only dividend income generally recognised in profit or loss. Regarding the Group's unlisted available-for-sale equity investments, it is not practicable to provide a reasonable estimate of that effect until a detailed review has been completed. The Group did not have any financial liabilities designated at fair value through profit or loss at 31 December 2013.

For the year ended 31 December 2013

## 4. SIGNIFICANT ACCOUNTING POLICIES

#### Basis of consolidation

The Financial Information incorporates the financial statements of the Group and entities (including structured entities) controlled by the Group and its subsidiaries. Control is achieved when the Group:

- (i) has power over the investee;
- (ii) is exposed, or has rights, to variable returns from its involvement with the investee; and
- (iii) has the ability to use its power to affect its returns.

The Group reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control listed above.

Consolidation of a subsidiary begins when the Group obtains control over the subsidiary and ceases when the Group loses control of the subsidiary. Specially, income and expenses of a subsidiary acquired or disposed of during the year are included in the consolidated statement of profit or loss and other comprehensive income from the date the Group gains controls until the date when the Group ceases to control the subsidiary.

Profit or loss and each component of other comprehensive income are attributed to the owners of the Company and to the non-controlling interests. Total comprehensive income of subsidiaries is attributed to the owners of the Company and to the non-controlling interests even if this results in the non-controlling interests having a deficit balance.

When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies into line with the Group's accounting policies.

All intra-group assets, liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

#### Changes in the Group's ownership interests in existing subsidiaries

Changes in the Group's ownership interests in existing subsidiaries that do not result in the Group losing control over the subsidiaries are accounted for as equity transactions. The carrying amounts of the Group's interests and the noncontrolling interests are adjusted to reflect the changes in their relative interests in the subsidiaries. Any difference between the amount by which the non-controlling interests are adjusted and the fair value of the consideration paid or received is recognised directly in equity and attributed to owners of the Company.

For the year ended 31 December 2013

## 4. SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### **Basis of consolidation** (Continued)

#### Changes in the Group's ownership interests in existing subsidiaries (Continued)

When the Group loses control of a subsidiary, a gain or loss is recognised in profit or loss and is calculated as the difference between (i) the aggregate of the fair value of the consideration received and the fair value of any retained interest and (ii) the previous carrying amount of the assets (including goodwill), and liabilities of the subsidiary and any non-controlling interests. All amounts previously recognised in other comprehensive income in relation to that subsidiary are accounted for as if the Group had directly disposed of the related assets or liabilities of the subsidiary (i.e. reclassified to profit or loss or transferred to another category of equity as specified/permitted by applicable IFRSs). The fair value of any investment retained in the former subsidiary at the date when control is lost is regarded as the fair value on initial recognition for subsequent accounting under IAS 39, when applicable, the cost on initial recognition of an investment in an associate or a joint venture.

#### Goodwill

Goodwill arising on an acquisition of a business is carried at cost less accumulated impairment losses, if any, and is presented separately in the consolidated statement of financial position.

For the purposes of impairment testing, goodwill is allocated to each of the cash generating unit ("CGU") that is expected to benefit from the synergies of the combination.

A CGU to which goodwill has been allocated is tested for impairment annually, or more frequently whenever there is indication that the unit may be impaired. For goodwill arising on an acquisition in a reporting period, the CGU to which goodwill has been allocated is tested for impairment before the end of that reporting period. If the recoverable amount of the CGU is less than the carrying amount of the unit, the impairment loss is allocated first to reduce the carrying amount of any goodwill allocated to the unit and then to the other assets of the unit pro rata on the basis of the carrying amount of each asset in the unit. Any impairment loss for goodwill is recognised directly in profit or loss in the consolidated statement of comprehensive income. An impairment loss recognised for goodwill is not reversed in subsequent periods.

On disposal of the relevant cash-generating, the attributable amount of goodwill is included in the determination of the amount of profit or loss on disposal.

#### Investments in associates and joint ventures

An associate is an entity over which the Group has significant influence. Significant influence is the power to participate in the financial and operating policy decisions of the investee but is not control or joint control over those policies.

A joint venture is a joint arrangement whereby the parties that have joint control of the arrangement have rights to the net assets of the joint arrangement. Joint control is the contractually agreed sharing of control of an arrangement, which exists only when decisions about the relevant activities require unanimous consent of the parties sharing control.

For the year ended 31 December 2013

### 4. SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Investments in associates and joint ventures (Continued)

The results and assets and liabilities of associates are incorporated in these consolidated financial statements using the equity method of accounting, except when the investment, or portion thereof, is classified as held for sale, in which case it is accounted for under IFRS 5. Under the equity method, an investment in an associate or a joint venture is initially recognised in the consolidated statement of financial position at cost and adjusted thereafter to recognise the Group's share of the profit or loss and other comprehensive income of the associate or joint venture. When the Group's share of losses of an associate equals or exceeds the Group's interest in that associate or venture (which includes any long-term interests that, in substance, form part of the Group's net investment in the associate or joint venture), the Group discontinues recognising its share of further losses. Additional losses are recognised only to the extent that the Group has incurred legal or constructive obligations or made payments on behalf of that associate or joint venture.

An investment in an associate or a joint venture is accounted for using the equity method from the date on which the investee becomes an associate or a joint venture. On acquisition of the investment in an associate or a joint venture, any excess of the cost of the investment over the Group's share of the net fair value of the identifiable assets and liabilities of the investee is recognised as goodwill, which is included within the carrying amount of the investment.

The requirements of IAS 39 are applied to determine whether it is necessary to recognise any impairment loss with respect to the Group's investment in an associate or a joint venture. When necessary, the entire carrying amount of the investment (including goodwill) is tested for impairment in accordance with IAS 36 *Impairment of Assets* as a single asset by comparing its recoverable amount (higher of value in use and fair value less costs of disposal) with its carrying amount, any impairment loss recognised forms part of the carrying amount of the investment. Any reversal of that impairment loss is recognised in accordance with IAS 36 to the extent that the recoverable amount of the investment subsequently increases.

The Group discontinues the use of the equity method from the date when the investment ceases to be an associate or a joint venture, or when the investment (or a portion thereof) is classified as held for sale. When the Group retains an interest in the former associate or joint venture and the retained interest is a financial asset, the Group measures the retained interest at fair value at that date and the fair value is regarded as its fair value on initial recognition in accordance with IAS 39. The difference between the carrying amount of the associate or joint venture at the date the equity method was discontinued, and the fair value of any retained interest and any proceeds from disposing of a part interest in the associate or joint venture is included in the determination of the gain or loss on disposal of the associate or joint venture. In addition, the Group accounts for all amounts previously recognised in other comprehensive income in relation to that associate or joint venture on the same basis as would be required if that associate or joint venture had directly disposed of the related assets or liabilities. Therefore, if a gain or loss previously recognised in other comprehensive income by that associate or joint venture would be reclassified to profit or loss (as a reclassification adjustment) when the equity method is discontinued.

For the year ended 31 December 2013

## 4. SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### **Investments in associates and joint ventures** (Continued)

The Group continued to use the equity method when an investment in an associate becomes an investment in a joint venture or an investment in a joint venture becomes and investment in an associate. There is no remeasurement to fair value upon such changes in ownership interests.

When a group entity transacts with an associate or a joint venture of the Group, profits and losses resulting from the transactions with the associate or joint venture are recognised in the Group's consolidated financial statements only to the extent of interests in the associate or joint venture that are not related to the Group.

#### Non-current assets held for sale

Non-current assets and disposal groups are classified as held for sale if their carrying amount will be recovered principally through a sale transaction rather than through continuing use. This condition is regarded as met only when the asset (or disposal group) is available for immediate sale in its present condition subject only to terms that are usual and customary for sales of such assets (or disposal group) and its sale is highly probable. Management must be committed to the sale, which should be expected to qualify for recognition as a completed sale within one year from the date of classification.

When the Group is committed to a sale plan involving loss of control of a subsidiary, all of the assets and liabilities of that subsidiary are classified as held for sale when the criteria described above are met, regardless of whether the Group will retain a non-controlling interest in its former subsidiary after the sale.

When the Group is committed to a sale plan involving disposal of an investment, or a portion of an investment, in an associate or joint venture, the investment or the portion of the investment that will be disposed of is classified as held for sale when the criteria described above are met, and the Group discontinues the use of the equity method in relation to the portion that is classified a held for sale. Any retained portion of an investment in an associate or a joint venture that has not been classified as held for sale continues to be accounted for using the equity method. The Group discontinues the use of the equity method at the time of disposal when the disposal results in the Group losing significant influence over the associate or joint venture.

After the disposal takes place, the Group accounts for any retained interest in the associate or joint venture in accordance with IAS 39 unless the retained interest continues to be associated or a joint venture, in which case the Group uses the equity method (see the accounting policy regarding investments in associates or joint ventures above).

Non-current assets (and disposal groups) classified as held for sale are measured at the lower of their previous carrying amount and fair value less costs of disposal.

For the year ended 31 December 2013

## 4. SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### **Revenue recognition**

Revenue is measured at the fair value of the consideration received or receivable and represents amounts receivable for goods sold and services provided in the normal course of business, net of discounts and sales related taxes.

Revenue from the sale of goods is recognised when goods are delivered and all the following conditions are satisfied:

- the Group has transferred to the buyer the significant risks and rewards of ownership of the goods;
- the Group retains neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the goods sold;
- the amount of revenue can be measured reliably;
- it is probable that the economic benefits associated with the transaction will flow to the Group; and
- the costs incurred or to be incurred in respect of the transaction can be measured reliably.

Sales of goods that result in award credits for customers, under the Group's Membership Rewards Scheme, are accounted for as multiple element revenue transactions and the fair value of the consideration received or receivable is allocated between the goods supplied and the award credits granted. The consideration allocated to the award credits is measured by reference to the fair value of the awards for which they could be redeemed. Such consideration is not recognised as revenue at the time of the initial sale transaction – but is deferred and recognised as revenue when the award credits are redeemed and the Group's obligations have been fulfilled.

Commission and other service income are recognised when the underlying services are provided.

Tuition revenue for education and skill training programs and services is recognised proportionately as the instructions are delivered.

Interest income from a financial asset is recognised when it is probable that the economic benefits will flow to the Group and the amount of income can be measured reliably. Interest income is accrued on a time basis, by reference to the principal outstanding and at the effective interest rate applicable, which is the rate that exactly discounts the estimated future cash receipts through the expected life of the financial asset to that asset's net carrying amount on initial recognition.

Dividend income from investments is recognised when the shareholders' rights to receive payment have been established (provided that it is probable that the economic benefits will flow to the Group and the amount of revenue can be measured reliably).

The Group's accounting policy for recognition of revenue from operating leases is described in the accounting policy for leasing below.

For the year ended 31 December 2013

## 4. SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Property, plant and equipment

Property, plant and equipment (other than construction in progress) including buildings held for use in the production or supply of goods or services, or for administrative purposes are stated in the consolidated statement of financial position at cost less subsequent accumulated depreciation and accumulated impairment losses, if any.

Depreciation is recognised so as to write off the cost of items of property, plant and equipment (other than construction in progress) less their residual values over their estimated useful lives, using the straight-line method. The estimated useful lives, residual values and depreciation method are reviewed at the end of each reporting period, with the effect of any changes in estimate accounted for on a prospective basis.

Properties in the course of construction for production, supply or administrative purposes (classified as construction in progress) are carried at cost, less any recognised impairment loss. Costs include professional fees and, for qualifying assets, borrowing costs capitalised in accordance with the Group's accounting policy. Such properties are classified to the appropriate categories of property, plant and equipment when completed and ready for intended use. Depreciation of these assets, on the same basis as other property assets, commences when the assets are ready for their intended use.

An item of property, plant and equipment is derecognised upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on the disposal or retirement of an item of property, plant and equipment is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognised in profit or loss.

#### **Investment properties**

Investment properties are properties held to earn rentals and/or for capital appreciation.

Investment properties are initially measured at cost, including any directly attributable expenditure. Subsequent to initial recognition, investment properties are stated at cost less subsequent accumulated depreciation and any accumulated impairment losses. Depreciation is recognised so as to write off the cost of investment properties over their estimated useful lives and after taking into account of their estimated residual value, using the straight-line method.

An investment property is derecognised upon disposal or when the investment property is permanently withdrawn from use and no future economic benefits are expected from its disposals. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in the profit or loss in the period in which the item is derecognised.

For the year ended 31 December 2013

## 4. SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Leasing

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee. All other leases are classified as operating leases.

#### The Group as lessor

Rental income from operating leases is recognised in profit or loss on a straight-line basis over the term of the relevant lease. Initial direct costs incurred in negotiating and arranging an operating lease are added to the carrying amount of the leased asset and recognised as an expense on a straight-line basis over the lease term.

#### The Group as lessee

Operating lease payments are recognised as an expense on a straight-line basis over the lease term. Contingent rentals arising under operating leases are recognised as an expense in the period in which they are incurred.

In the event that lease incentives are received to enter into operating leases, such incentives are recognised as a liability. The aggregate benefit of incentives is recognised as a reduction of rental expense on a straight-line basis.

#### Leasehold land and building

When a lease includes both land and building elements, the Group assesses the classification of each element as a finance or an operating lease separately based on the assessment as to whether substantially all the risks and rewards incidental to ownership of each element have been transferred to the Group, unless it is clear that both elements are operating leases in which case the entire lease is classified as an operating lease. Specifically, the minimum lease payments (including any lump-sum upfront payments) are allocated between the land and the building elements in proportion to the relative fair values of the leasehold interests in the land element and building element of the lease at the inception of the lease.

To the extent the allocation of the lease payments can be made reliably, interest in leasehold land that is accounted for as an operating lease is presented as "prepaid lease payments for land use rights" in the consolidated statement of financial position and is amortised over the lease term on a straight-line basis.

#### Foreign currencies

In preparing the financial statements of each individual group entity, transactions in currencies other than the functional currency of that entity (foreign currencies) are recorded in the respective functional currency (i.e. the currency of the primary economic environment in which the entity operates) at the rates of exchanges prevailing on the dates of the transactions. At the end of the reporting period, monetary items denominated in foreign currencies are retranslated at the rates prevailing at that date. Non-monetary items carried at fair value that are denominated in foreign currencies are retranslated at the rates prevailing on the date when the fair value was determined. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated.

Exchange differences arising on the settlement of monetary items, and on the retranslation of monetary items, are recognised in profit or loss in the period in which they arise.

For the year ended 31 December 2013

### 4. SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Foreign currencies (Continued)

For the purposes of presenting the consolidated financial statements, the assets and liabilities of the Group's foreign operations are translated into the presentation currency of the Group (i.e. Renminbi) using exchange rates prevailing at the end of each reporting period. Income and expenses items are translated at the average exchange rates for the year. Exchange differences arising, if any, are recognised in other comprehensive income and accumulated in equity (attributed to non-controlling interests as appropriate). For the year ended 31 December 2013, no exchange difference from translating foreign operations was recognised.

#### **Borrowing costs**

Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets until such time as the assets are substantially ready for their intended use or sale. Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs eligible for capitalisation.

All other borrowing costs are recognised in profit or loss in the period in which they are incurred.

#### **Government grants**

Government grants are not recognised until there is reasonable assurance that the Group will comply with the conditions attaching to them and that the grants will be received.

Government grants are recognised in profit or loss on a systematic basis over the periods in which the Group recognises as expenses the related costs for which the grants are intended to compensate. Specifically, government grants whose primary condition is that the Group should purchase, construct or otherwise acquire non-current assets are recognised as deferred income in the consolidated statement of financial position and transferred to profit or loss on a systematic and rational basis over the useful lives of the related assets.

Government grants that are receivable as compensation for expenses or losses already incurred or for the purpose of giving immediate financial support to the Group with no future related costs are recognised in profit or loss in the period in which they become receivable.

#### **Retirement benefit costs**

Payments to defined contribution retirement benefit plans are recognised as an expense when employees have rendered service entitling them to the contributions.

For the year ended 31 December 2013

### 4. SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Taxation

Income tax expense represents the sum of the tax currently payable and deferred tax.

The tax currently payable is based on taxable profit for the year. Taxable profit differs from 'profit before tax' as reported in the consolidated statement of profit or loss because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are never taxable or deductible. The Group's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the end of the reporting period.

Deferred tax is recognised on temporary differences between the carrying amounts of assets and liabilities in the consolidated financial statements and the corresponding tax base used in the computation of taxable profit. Deferred tax liabilities are generally recognised for all taxable temporary differences. Deferred tax assets are generally recognised for all deductible temporary difference to the extent that it is probable that taxable profits will be available against which those deductible temporary differences can be utilised. Such assets and liabilities are not recognised if the temporary difference arises from goodwill or from the initial recognition (other than in a business combination) of other assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit.

Deferred tax liabilities are recognised for taxable temporary differences associated with investments in subsidiaries and associates, and interests in joint arrangements, except where the Group is able to control the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future. Deferred tax assets arising from deductible temporary differences associated with such investments and interests are only recognised to the extent that it is probable that there will be sufficient taxable profits against which to utilise the benefits of the temporary differences and they are expected to reverse in the foreseeable future.

The carrying amount of deferred tax assets is reviewed at the end of the reporting period and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period in which the liability is settled or the asset is realised, based on tax rate (and tax laws) that have been enacted or substantively enacted by the end of the reporting period.

The measurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the manner in which the Group expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities. Deferred tax is recognised in profit or loss, except when it relates to items that are recognised in other comprehensive income or directly in equity, in which case the deferred tax is also recognised in other comprehensive income or directly in equity.

Current and deferred tax is recognised in profit or loss, except when it relates to items that are recognised in other comprehensive income or directly in equity, in which case, the current and deferred tax are also recognised in other comprehensive income or directly in equity respectively. Where current tax or deferred tax arises from the initial accounting for a business combination, the tax effect is included in the accounting for the business combination.

For the year ended 31 December 2013

## 4. SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Intangible assets

#### Intangible assets acquired separately

Intangible assets with finite useful lives that are acquired separately are carried at costs less accumulated amortisation and any accumulated impairment losses. Amortisation for intangible assets with finite useful lives is provided on a straightline basis over their estimated useful lives.

#### Intangible assets acquired in a business combination

Intangible assets acquired in a business combination are recognised separately from goodwill and are initially recognised at their fair value at the acquisition date (which is regarded as their cost).

Subsequent to initial recognition, intangible assets with finite useful lives are carried at costs less accumulated amortisation and any accumulated impairment losses. Amortisation for intangible assets with finite useful lives is provided on a straight-line basis over their estimated useful lives.

The estimated useful life and amortisation method are reviewed at the end of each reporting period, with the effect of any changes in estimate being accounted for on a prospective basis.

An intangible asset is derecognised on disposal, or when no future economic benefits are expected from use or disposal. Gains or losses arising from derecognition of an intangible asset are measured at the difference between the net disposal proceeds and the carrying amount of the asset and are recognised in profit or loss in the period when the asset is derecognised.

# Impairment on tangible and intangible assets other than goodwill (see the accounting policy in respect of goodwill above)

At the end of the reporting period, the Group reviews the carrying amounts of its tangible and intangible assets with finite useful lives to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss, if any. When it is not possible to estimate the recoverable amount of an individual asset, the Group estimates the recoverable amount of the cash-generating unit to which the asset belongs. When a reasonable and consistent basis of allocation can be identified, corporate assets are also allocated to individual cash-generating units, or otherwise they are allocated to the smallest group of cash-generating units for which a reasonable and consistent allocation basis can be identified.

Recoverable amount is the higher of fair value less costs of disposal and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or a CGU) is estimated to be less than its carrying amount, the carrying amount of the asset (or a CGU) is reduced to its recoverable amount. An impairment loss is recognised immediately in profit or loss.

For the year ended 31 December 2013

## 4. SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Inventories

Inventories are stated at the lower of cost and net realisable value. Cost is calculated using the weighted average method. Net realisable value represents the estimated selling price for inventories less all estimated costs of completion and costs necessary to make the sale.

#### **Financial instruments**

Financial assets and financial liabilities are recognised in the consolidated statement of financial position when a group entity becomes a party to the contractual provisions of the instrument.

Financial assets and financial liabilities are initially measured at fair value. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities (other than financial assets or financial liabilities at fair value through profit or loss) are added to or deducted from the fair value of the financial assets or financial liabilities, as appropriate, on initial recognition.

#### Financial assets

The Group's financial assets are classified into one of the two categories, including loans and receivables and availablefor-sale financial assets. The classification depends on the nature and purpose of the financial assets and is determined at the time of initial recognition. All regular way purchases or sales of financial assets are recognised and derecognised on a trade date basis. Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the time frame established by regulation or convention in the marketplace.

#### Effective interest method

The effective interest method is a method of calculating the amortised cost of a financial asset and of allocating interest income over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash receipts (including all fees paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the financial asset, or, where appropriate, a shorter period to the net carrying amount on initial recognition.

Interest income is recognised on an effective interest basis for debt instruments.

#### Loans and receivables

Loans and receivables (including entrusted loan, trade and bills receivables, deposits and other receivables and pledged bank deposits and restricted cash, cash and short-term deposits) are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. Subsequent to initial recognition, loans and receivables are carried at amortised cost using the effective interest method, less any identified impairment losses (see accounting policy on impairment loss on financial assets below).

For the year ended 31 December 2013

## 4. SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Financial instruments (Continued)

#### Financial assets (Continued)

Available-for-sale financial assets

Available-for-sale ("AFS") financial assets are non-derivatives that are either designated or not classified as financial assets at fair value through profit or loss, loans and receivables or held-to-maturity investments.

Equity securities held by the Group that are classified as AFS financial assets and are traded in an active market are measured at fair value at the end of each reporting period. Changes in the carrying amount of available- for-sale financial assets are recognised in other comprehensive income and accumulated under the heading of revaluation reserve. When the investment is disposed of or is determined to be impaired, the cumulative gain or loss previously accumulated in the revaluation reserve is reclassified to profit or loss (see the accounting policy in respect of impairment loss on financial assets below).

Dividends on AFS equity instruments are recognised in profit or loss when the Group's right to receive the dividends is established.

For AFS equity investments that do not have a quoted market price in an active market and whose fair value cannot be reliably measured, they are measured at cost less any identified impairment losses at the end of the reporting period (see accounting policy on impairment loss on financial assets below).

#### Impairment of financial assets

The Group's financial assets are assessed for indicators of impairment at the end of the reporting period. Financial assets are considered to be impaired where there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows of the financial assets have been affected.

For an AFS equity investment, a significant or prolonged decline in the fair value of that investment below its cost is considered to be objective evidence of impairment.

For all other financial assets, objective evidence of impairment could include:

- significant financial difficulty of the issuer or counterparty; or
- breach of contract, such as default or delinquency in interest and principal payments; or
- it becoming probable that the borrower will enter bankruptcy or financial re-organisation; or
- the disappearance of an active market for that financial asset because of financial difficulties.

For the year ended 31 December 2013

### 4. SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Financial instruments (Continued)

#### Financial assets (Continued)

#### Impairment of financial assets (Continued)

For certain categories of financial asset, such as trade receivables, assets that are assessed not to be impaired individually are, in addition, assessed for impairment on a collective basis. Objective evidence of impairment for a portfolio of receivables could include the Group's past experience of collecting payments, an increase in the number of delayed payments in the portfolio past the credit period of no more than 270 days, and observable changes in national or local economic conditions that correlate with default on receivables.

For financial assets carried at amortised cost, an impairment loss is recognised in profit or loss when there is objective evidence that the asset is impaired, and is measured as the difference between the asset's carrying amount and the present value of the estimated future cash flows discounted at the financial asset's original effective interest rate.

For financial assets carried at cost, the amount of the impairment loss is measured as the difference between the asset's carrying amount and the present value of the estimated future cash flows discounted at the current market rate of return for a similar financial asset. Such impairment loss will not be reversed in subsequent periods.

The carrying amount of the financial asset is reduced by the impairment loss directly for all financial assets with the exception of trade receivables and other receivables, where the carrying amount is reduced through the use of an allowance account. Changes in the carrying amount of the allowance account are recognised in profit or loss. When a trade receivable or an other receivable is considered uncollectible, it is written off against the allowance account. Subsequent recoveries of amounts previously written off are credited to profit or loss.

For financial assets measured at amortised cost, if, in a subsequent period, the amount of impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment losses was recognised, the previously recognised impairment loss is reversed through profit or loss to the extent that the carrying amount of the asset at the date the impairment is reversed does not exceed what the amortised cost would have been had the impairment not been recognised.

Impairment losses on AFS equity investments will not be reversed through profit or loss. Any increase in fair value subsequent to impairment loss is recognised directly in other comprehensive income and accumulated in revaluation reserve.

For the year ended 31 December 2013

## 4. SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Financial instruments (Continued)

#### Financial liabilities and equity instruments

Debt and equity instruments issued by a group entity are classified as either financial liabilities or as equity in accordance with the substance of the contractual arrangements and the definitions of a financial liability and an equity instrument.

#### Equity instruments

An equity instrument is any contract that evidences a residual interest in the assets of the Group after deducting all of its liabilities. Equity instruments issued by the Group are recognised at the proceeds received, net of direct issue costs.

#### Effective interest method

The effective interest method is a method of calculating the amortised cost of a financial liability and of allocating interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments (including all fees and points paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the financial liability, or, where appropriate, a shorter period, to the net carrying amount on initial recognition.

Interest expense is recognised on an effective interest basis.

#### Financial liabilities

Financial liabilities including interest-bearing bank borrowings, trade and bills payables, deposit received and other payables are subsequently measured at amortised cost, using the effective interest method.

#### Derecognition

The Group derecognises a financial asset only when the contractual rights to the cash flows from the asset expire, or when it transfers the financial asset and substantially all the risks and rewards of ownership of the asset to another entity. If the Group neither transfers nor retains substantially all the risks and rewards of ownership and continues to control the transferred asset, the Group continues to recognise the asset to the extent of its continuing involvement and recognises an associated liability.

On derecognition of a financial asset in its entirety, the difference between the asset's carrying amount and the sum of the consideration received and receivable and the cumulative gain or loss that had been recognised in other comprehensive income and accumulated in equity is recognised in profit or loss.

The Group derecognises financial liabilities when, and only when, the Group's obligations are discharged, cancelled or expire. The difference between the carrying amount of the financial liability derecognised and the consideration paid and payable is recognised in profit or loss.

For the year ended 31 December 2013

# 5. CRITICAL ACCOUNTING JUDGEMENTS AND KEY SOURCES OF ESTIMATION UNCERTAINTY

In the application of the Group's accounting policies, which are described in note 4, the Directors are required to make judgements, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period or in the period of the revision and future periods if the revision affects both current and future periods.

#### Critical judgements in applying the entity's accounting policies

The following are the critical judgements, apart from those involving estimations (see below), that the Directors have made in the process of applying the entity's accounting policies and that have the most significant effect on the amounts recognised in the consolidated financial statements.

#### Operating lease commitments - Group as lessee

The Group has entered into commercial property leases for some of its retailing business. In making the judgement of whether the property leases are finance leases or operating leases, the Directors considered the characteristics of finance leases as set out in IAS 17 *Leases*, in particular, whether the lease terms are for the major part of the economic life of the properties (even if title is not transferred) and at the inception of the lease, the present values of the minimum lease payments amount to at least substantially all of the fair value of the leased properties. Following detailed analysis, the Directors determined that the lessor retains all the significant risks and rewards of these properties and therefore accounted for the Group's property leases as operating leases.

#### Operating lease commitments - Group as lessor

The Group has entered into commercial property leases on its investment property portfolio. In making the judgement of whether the property leases are finance leases or operating leases, the Directors considered the characteristics of finance leases as set out in IAS 17 *Leases*, in particular, whether the lease terms are for the major part of the economic life of the properties (even if title is not transferred) and at the inception of the lease, the present values of the minimum lease payments amount to at least substantially all of the fair value of the leased properties. Following detailed analysis, the Directors determined that the Group retained all the significant risks and rewards of ownership of these properties which are leased out on operating leases.

For the year ended 31 December 2013

# 5. CRITICAL ACCOUNTING JUDGEMENTS AND KEY SOURCES OF ESTIMATION UNCERTAINTY (Continued)

#### Critical judgements in applying the entity's accounting policies (Continued)

#### Classification between investment properties and owner-occupied properties

The Group determines whether a property qualifies as an investment property, and has developed criteria in making that judgement. Investment property is a property held to earn rentals or for capital appreciation or both. Therefore, the Directors considered whether a property generates cash flows largely independently of the other assets held by the Group. Some properties comprise a portion that is held to earn rentals or for capital appreciation and another portion that is held for use in the production or supply of goods or services or for administrative purposes. If these portions could be sold separately under finance lease, the Group accounted for the portions separately. If the portions could not be sold separately, the property is an investment property only if an insignificant portion is held for use in the production or supply of goods or services or for administrative purposes. If the arcaller y services to the occupants of a property, the property is treated as investment property if the services are insignificant to the arrangement as a whole. Judgement has been made on an individual property basis.

#### Key sources of estimation uncertainty

The following are the key assumptions concerning the future, and other key sources of estimation uncertainty at the end of the reporting period, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year.

#### Estimated impairment of goodwill

Determining whether goodwill is impaired requires an estimation of the value in use of the CGUs to which goodwill has been allocated. The value in use calculation requires the Group to estimate the future cash flows expected to arise from the CGU and a suitable discount rate in order to calculate the present value. Where the actual future cash flows are less than expected, a material impairment loss may arise. As at 31 December 2013, the carrying amount of goodwill is RMB504,301,000 (31 December 2012: RMB506,368,000) and no impairment loss was recognised. Details of the recoverable amount calculation are disclosed in note 19.

#### Estimated impairment of other intangible assets

At the end of the reporting period, the Group reviews the carrying amounts of its intangible assets with finite useful lives to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss.

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted. As at 31 December 2013, the carrying amount of other intangible assets is RMB64,496,000 (net of impairment of RMB12,000,000) (31 December 2012: RMB63,514,000 net of impairment of RMB12,000,000).

For the year ended 31 December 2013

# 5. CRITICAL ACCOUNTING JUDGEMENTS AND KEY SOURCES OF ESTIMATION UNCERTAINTY (Continued)

#### Key sources of estimation uncertainty (Continued)

#### Estimated impairment of trade and bills receivables

When there is objective evidence of impairment loss, the Group takes into consideration the estimation of future cash flows. The amount of the impairment loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate (i.e. the effective interest rate computed at initial recognition). Where the actual future cash flows are less than expected, a material impairment loss may arise. As at 31 December 2013, the carrying amount of trade and bills receivables is RMB668,433,000 (net of allowance for doubtful debts of RMB123,937,000 and allowance for sales returns of RMB8,377,000) (31 December 2012: carrying amount of RMB662,394,000 net of allowance for doubtful debts of RMB107,866,000 and allowance for sales returns of RMB7,860,000).

#### Estimated impairment of inventories

Determining whether inventories are impaired requires an estimation of its net realisable value. Net realisable value of inventories is the expected selling price in the ordinary course of business, less estimated costs to completion and selling expenses. These estimates are based on current market conditions and the historical experience of manufacturing and selling products of similar nature. These estimates could change significantly as a result of changes in customer preferences and competitor actions in response to severe competitions. The Group reassesses these estimates at the end of each reporting period. As at 31 December 2013, the carrying amount of inventories is RMB1,399,151,000 (net of accumulated write-down of inventories to net realisable value of RMB124,054,000) (31 December 2012: carrying amount of RMB982,838,000 after netting of accumulated write-down of inventories to net realisable value of RMB107,267,000).

For the year ended 31 December 2013

## 6. REVENUE

Revenue, which is also the Group's turnover, represents the net invoiced value of goods sold and services provided after deduction of relevant taxes and allowances for sale returns and trade discount, and after eliminations of all significant intra-group transactions. An analysis of the Group's revenue for the year is as follows:

	Year e 31/12/ RMI		Year ended 31/12/2012 RMB'000
Sales of goods		1,109	4,592,137
Tuition revenue		3,965 5,074	4,592,137

## 7. SEGMENT INFORMATION

The Group is organised into business units based on business lines. Information reported to the management, including Directors and senior executives, (being the chief operating decision makers), for the purposes of resources allocation and assessment of segment performance focuses on types of business lines.

The Group's reportable and operating segments under IFRS 8 are as follows:

Publication:	Publishing of publications including books, periodicals, audio-visual products and digital products; provision of printing services and supply of printing materials
Distribution:	Distribution of textbooks and supplementary materials to schools and students; retailing, distribution and online sales of publications
Others:	Other business such as education, investments for film & television and sales of artwork which do not separately meet the definition of a reportable segment

For the year ended 31 December 2013

## 7. SEGMENT INFORMATION (Continued)

#### Segment revenues and results

The following is an analysis of the Group's revenue and results by reportable and operating segments.

For the year ended 51 December 2015	Publication RMB'000	Distribution RMB'000	Others RMB'000	Total RMB'000
	KMD 000	KIVID 000	KMD 000	KNID 000
NEVENUE AND OTHER INCOME				
REVENUE AND OTHER INCOME				
External sales and services	607,116	4,365,441	162,517	5,135,074
Inter-segment sales	1,271,389	_	22	1,271,411
Other income	77,333	96,734	8,174	182,241
Segment revenue	1,955,838	4,462,175	170,713	6,588,726
				(
Eliminations			-	(1,271,411)
Group revenue and other income				5,317,315
			-	
Segment profit (loss)	394,337	252,036	(22,630)	623,743
Elimination of inter-segment results				(42,426)
Unallocated expenses				(73,563)
Unallocated income and gains				19,742
Unallocated interest income				9,335
Gains on short-term investments				7,156
Dividends from available-for-sale equity				
investments				50,994
Profit before tax				594,981

#### For the year ended 31 December 2013

For the year ended 31 December 2013

## 7. SEGMENT INFORMATION (Continued)

#### Segment revenues and results (Continued)

#### For the year ended 31 December 2012

	Publication RMB'000	Distribution RMB'000	Others RMB'000	Total RMB'000
REVENUE AND OTHER INCOME				
External sales and services	590,713	3,979,858	21,566	4,592,137
Inter-segment sales	983,907	109	2,319	986,335
Other income	87,141	90,934	17,801	195,876
Segment revenue	1,661,761	4,070,901	41,686	5,774,348
Eliminations			_	(986,335)
Group revenue and other income			_	4,788,013
Segment profit (loss)	243,428	145,583	(22,271)	366,740
Elimination of inter-segment results				19,564
Unallocated expenses				(65,387
Unallocated income and gains				217,937
Unallocated interest income				10,354
Gains on short-term investments				6,771
Dividends from available-for-sale equity				
investments				21,878
Profit before tax				577,857

The accounting policies of the operating segments are the same as the Group's accounting policies described in note 4. Segment revenue and other income reported above represents revenue generated from external customers, allocated other income and allocated interest income and inter-segment sales, which were eliminated on consolidation. Segment profit represents the profit earned by each segment without unallocated interest income and miscellaneous income of the corporate function, dividend income from available-for-sale equity investments, gains on short-term investments and gains on disposal of subsidiaries. Head office and corporate expenses are also excluded from such measurement. This is the measure reported to the chief operating decision makers for the purposes of resources allocation and performance assessment.

Inter-segment sales are charged at prices mutually agreed between entities within different segments.

For the year ended 31 December 2013

## 7. SEGMENT INFORMATION (Continued)

#### Segment assets and liabilities

The following is an analysis of the Group's assets and liabilities by reportable segment:

	Publication RMB'000	Distribution RMB'000	Others RMB'000	Total RMB'000
Assets and liabilities				
Segment assets	3,946,944	4,063,580	646,201	8,656,725
Elimination of intersegment assets				(2,702,235)
Unallocated assets				2,294,291
Total assets				8,248,781
Segment liabilities	1,811,954	3,346,334	345,490	5,503,778
Elimination of intersegment liabilities				(2,564,833)
Unallocated liabilities				5,150
Total liabilities				2,944,095

#### 31 December 2013

#### 31 December 2012

	Publication RMB'000	Distribution RMB'000	Others RMB'000	Total RMB'000
Assets and liabilities				
Segment assets	3,075,614	4,319,307	1,557,309	8,952,230
Elimination of intersegment assets	5,07 5,01 1	1,517,507	1,997,909	(1,819,923)
Unallocated assets			_	1,531,140
Total assets			_	8,663,447
Segment liabilities	1,307,897	3,327,483	499,254	5,134,634
Elimination of intersegment liabilities				(1,735,524)
Unallocated liabilities			_	10,317
Total liabilities			_	3,409,427

For the year ended 31 December 2013

## 7. SEGMENT INFORMATION (Continued)

#### Segment assets and liabilities (Continued)

For the purposes of monitoring segment performances and allocating resources between segments:

Segment assets exclude short-term investments, AFS equity investments, deferred tax assets, asset classified as held for sale and other unallocated head office and corporate assets as these assets are managed on a group basis.

Segment liabilities exclude tax liabilities, deferred tax liabilities and other unallocated head office and corporate liabilities as these liabilities are managed on a group basis.

#### Other segment information

#### 2013

	Publication RMB'000	Distribution RMB'000	Others RMB'000	Total RMB'000
	KND 000	KMD 000	KIVID 000	KIVID 000
Amounts included in the measure of segment profit of loss or segment assets:				
Additions to non-current assets (note)	8,147	126,337	312,909	447,393
Depreciation and amortisation	20,811	84,192	39,349	144,352
Impairment losses of trade and other				
receivables recognised in income				
statement	3,750	16,198	87	20,035
Gain on disposal of property, plant and				
equipment and investment properties	(2,402)	(1,313)	-	(3,715)
Write-down of inventories to net realisable				
value	1,694	38,907	-	40,601
Allocated interest income	(3,183)	(3,088)	(779)	(7,050)
Allocated interest expense	4,966	-	12,010	16,976
Interest in associates	-	3,011	37,840	40,851
Interest in joint ventures	-	107,102	326,966	434,068
Share of loss/(profit) of associates	-	379	(1,843)	(1,464)
Share of profit of joint ventures	-	(4,263)	-	(4,263)

For the year ended 31 December 2013

## 7. SEGMENT INFORMATION (Continued)

#### **Other segment information** (Continued)

	Publication	Distribution	Others	Total
	RMB'000	RMB'000	RMB'000	RMB'000
Amounts included in the measure of				
segment profit of loss or segment assets:				
Additions to non-current assets (note)	19,676	135,202	162,551	317,429
Depreciation and amortisation	24,085	77,337	10,508	111,930
Impairment losses of trade and other				
receivables recognised/(reversed) in				
income statement	2,398	31,965	(294)	34,069
Loss/(gain) on disposal of property, plant				
and equipment and investment properties	214	(2,328)	77	(2,037
Write-down of inventories to net realisable				
value	6,631	17,658	-	24,289
Impairment loss of other intangible assets	_	12,000	-	12,000
Allocated interest income	(5,468)	(4,328)	(4,506)	(14,302
Allocated interest expense	7,033	_	2,678	9,711
Interest in associates	_	3,390	228,491	231,881
Interest in joint ventures	-	102,839	-	102,839
Share of losses of associates	-	692	2,281	2,973
Share of loss of joint ventures	_	1,698	_	1,698

Note: Non-current assets excluded financial instruments and deferred tax assets.

#### **Geographical information**

No geographical information is presented as more than 99% of the Group's revenue is derived from customers based in the PRC, and more than 99% of its assets are located in the PRC.

#### Information about major customers

For the year ended 31 December 2013, the Group's revenue from one (2012: one) customer amounted to RMB1,038,978,000 (2012: RMB850,339,000), which is derived from the distribution segment. Except this one customer, the Group has not had any single external customer, the sales to whom amounted to 10% or more of the Group's revenues for the year ended 31 December 2012 and 2013.

For the year ended 31 December 2013

## 8. OTHER INCOME AND GAINS

	Year ended 31/12/2013 RMB'000	Year ended 31/12/2012 RMB'000
Government grants (i)	40,319	59,550
Gross rental income (ii)	12,461	19,029
Commission income (iii)	47,141	37,547
Gains on short-term investments	7,156	6,771
Dividends from available-for-sale equity investments		
listed equity investment	10,594	7,478
unlisted equity investments	40,400	14,400
	50,994	21,878
Gains on disposals of subsidiaries (note 46)	10,779	217,696
Gain on disposal of an associate	3,380	_
Gain on deemed disposal of a subsidiary (note 47)	5,583	_
Others	73,278	65,689
	251,091	428,160

#### Notes:

#### (i) Details of the government grants are set out below:

	Year ended 31/12/2013 RMB'000	Year ended 31/12/2012 RMB'000
Government grants for compilation of publications (a)	6,878	23,990
Value-added tax ("VAT") refund (b)	26,407	26,340
Others	7,034	9,220
	40,319	59,550

<sup>(</sup>a) Various government grants have been received for compilation of publications in certain subjects. The government grants are recorded as other income when the related publications have been produced. Government grants received for which the related publications have not been undertaken are included in deferred income under deposits received, other payables and accruals in the consolidated statement of financial position.

(b) Pursuant to the effective VAT regulations in the PRC, the Company's certain subsidiaries engaged in publishing business enjoyed VAT refund for sales of certain publications. Income from VAT refund is recognised in the period when it becomes receivable.

There are no unfulfilled conditions or contingencies relating to the government grants.

For the year ended 31 December 2013

## 8. OTHER INCOME AND GAINS (Continued)

Notes: (Continued)

#### (ii) The rental income is analysed as follows:

	Year ended 31/12/2013 RMB'000	Year ended 31/12/2012 RMB'000
Gross rental income in respect of:		
Investment properties	12,461	19,029
Less: Direct operating expenses	(2,172)	(2,042)
	10,289	16,987

#### (iii) The breakdown of commission income is as follows:

	Year ended 31/12/2013 RMB'000	Year ended 31/12/2012 RMB'000
Commission from concessionaire sales	42,959 4,182	35,634 1,913
Commission from agency services for printing	4,182	37,547

## 9. FINANCE COST (INCOME), NET

	Year ended 31/12/2013 RMB'000	Year ended 31/12/2012 RMB'000
Bank interest income	(16,385)	(24,656)
Interest expense on bank borrowings wholly repayable within five years	6,840	31,588
Interest accretion of long-term financial liabilities	10,136	_
Less: amounts capitalised	-	(21,877)
	16,976	9,711
	591	(14,945)

Interests capitalised arose from borrowings made specifically for the purpose of constructing the Group's property under development, which bore annual interest at rates from 5.88% to 6.72%.

For the year ended 31 December 2013

### 10. INCOME TAX EXPENSE

	Year ended 31/12/2013 RMB'000	Year ended 31/12/2012 RMB'000
Current tax: PRC Enterprise Income Tax Deferred tax (note 36)	5,259 (4,813)	2,825 (1,448)
	446	1,377

The Group is subject to income tax on an independent legal entity basis on profit arising in or derived from the tax jurisdictions in which members of the Group are domiciled and operate. The Group is not liable for income tax in Hong Kong as it did not have any assessable income arising in Hong Kong during the Year. Under the prevailing PRC enterprise income tax law, except for certain preferential treatment available to the Company and certain subsidiaries, the Group is subject to enterprise income tax at a rate of 25% on their respective taxable income.

The tax charge for the year can be reconciled to the profit presented in the consolidated statement of profit or loss as follows:

	Year endec 31/12/201		Year ended 31/12/2012		
	RMB'000		RMB'000	%	
Profit before tax	594,981		577,857		
Income tax at the PRC statutory income					
tax rate of 25%	148,745	25.0	144,464	25.0	
Income not subject to tax	(12,749)	(2.1)	(5,470)	(1.0)	
Expenses not deductible for tax purposes	22,263	3.7	28,185	4.9	
Tax effect of changes in unrecognised					
deductible temporary difference	8,636	1.5	4,849	0.8	
Tax losses not recognised	23,412	3.9	20,876	3.6	
Tax concessions*	(189,861)	(31.9)	(191,527)	(33.2)	
Tax charge at the Group's effective rate	446	0.1	1,377	0.2	

\* In March 2009, the Ministry of Finance and the State Administration of Taxation jointly issued the Circular Cai Shui [2009] No. 34 (the "Circular"), pursuant to which an entity qualified as a cultural enterprise or transformed from a cultural public institution to a culture enterprise is exempted from enterprise income tax from 1 January 2009 to 31 December 2013.

Pursuant to the Circular, the Company and fifteen subsidiaries qualified as cultural enterprises were granted income tax exemptions for the year ended 31 December 2013.

For the year ended 31 December 2013

## 11. OTHER COMPREHENSIVE INCOME (LOSS)

	Year ended 31/12/2013 RMB'000	Year ended 31/12/2012 RMB'000
<i>Item that may be reclassified subsequently to profit or loss:</i> Fair value gain/(loss) on available-for-sale equity investment Income tax	130,249 –	(32,406)
Other comprehensive income/(loss), net of income tax	130,249	(32,406)

## 12. PROFIT FOR THE YEAR

Profit for the year has been arrived at after charging (crediting):

	Year ended 31/12/2013 RMB'000	Year ended 31/12/2012 RMB'000
	125 115	02.774
Depreciation for property, plant and equipment	125,115	92,774
Depreciation for investment properties	1,704	1,690
Amortisation of intangible assets	9,774	12,285
Amortisation of prepaid lease prepayment for land use rights	7,759	5,181
Total depreciation and amortisation	144,352	111,930
Auditors' remuneration	3,850	2,660
Minimum lease payments under operating leases on properties	107,307	100,235
Gain on disposal of property, plant, equipment and investment properties	(3,715)	(2,037)
Impairment losses of trade and other receivables	20,035	34,069
Write-down of inventories to net realisable value	40,601	24,289
Impairment loss of intangible assets	-	12,000
Impairment loss on asset classified as held for sale	12,156	_
Staff costs:		
Directors' and supervisors' emoluments	3,253	3,327
Other staff costs		
Wages, salaries and other employee benefits	585,241	551,316
Post-employment pension scheme contributions	95,401	83,452
	680,642	634,768
	683,895	638,095
	2 020 210	2 702 (0)
Cost of inventories sold	3,030,319	2,783,696
Foreign exchange (gain) loss	(1,307)	1,372

For the year ended 31 December 2013

## 13. DIRECTORS' AND SUPERVISORS' EMOLUMENTS AND FIVE HIGHEST PAID EMPLOYEES

Details of the remuneration of the Directors and supervisors for the year, disclosed pursuant to the Listing Rules and Section 161 of the Hong Kong Companies Ordinance, are as follows:

	Group				
	Dire	ctors	Super	visors	
	2013	2012	2013	2012	
	RMB'000	RMB'000	RMB'000	RMB'000	
Fees	1,356	1,550	348	350	
Other emoluments:					
Salaries and allowances	192	138	336	290	
Performance related bonuses*	406	401	332	371	
Retirement benefit contributions	98	71	185	156	
	696	610	853	817	
Total	2,052	2,160	1,201	1,167	

Certain executive directors and supervisors of the Company are entitled to bonus payments which are determined based on the Company's net profit for the year.

#### (a) Independent non-executive directors

The fees paid to independent non-executive directors during the year are as follows:

	2013 RMB'000	2012 RMB'000
Mr. Mo Shihang*	87	_
Mr. Mak Wai Ho*	111	-
Mr. Chan Yuk Tong**	147	250
Mr. Han Xiaoming**	131	220
Mr. Han Liyan	208	170
Total	684	640

\* Role as director commenced from July 2013.

\*\* Role as director ceased from July 2013.

There were no other emoluments payable to the independent non-executive directors during the year (2012: Nil).

For the year ended 31 December 2013

# 13. DIRECTORS' AND SUPERVISORS' EMOLUMENTS AND FIVE HIGHEST PAID EMPLOYEES (Continued)

### (b) Executive directors and non-executive directors

	Fees RMB'000	Salary and allowances RMB'000	Performance related bonuses RMB'000	Retirement benefit contributions RMB'000	Total remuneration RMB'000
2013					
Executive directors:					
Mr. Gong Cimin*	310	_	_	_	310
Mr. Zhao Miao***	_	_	_	_	_
Mr. Luo Yong	-	129	406	98	633
	310	129	406	98	943
Non-executive directors:					
Mr. Luo Jun*	100	15	-	-	115
Mr. Zhao Junhuai	105	18	-	-	123
Mr. Zhang Chengxing*	104	18	-	-	122
Mr. Zhang Peng**&***	53	12	-	-	65
	362	63	_	_	425
Total	672	192	406	98	1,368

\* Except fees and certain allowances in 2013, other emoluments of these directors were paid by Sichuan Xinhua Publishing Group. Mr. Gong Cimin is also the chief executive of the Company.

\*\* Except fees and certain allowances in 2013, other emoluments of this director were paid by SPG, a company 100% by Sichuan Development.

\*\*\* Role as director ceased from January 2013.

\*\*\*\* Role as director commenced from July 2013.

For the year ended 31 December 2013

## 13. DIRECTORS' AND SUPERVISORS' EMOLUMENTS AND FIVE HIGHEST PAID EMPLOYEES (Continued)

### (b) Executive directors and non-executive directors (Continued)

	Fees RMB'000	Salary and allowances RMB'000	Performance related bonuses RMB'000	Retirement benefit contributions RMB'000	Total remuneration RMB'000
2012					
Executive directors:					
Mr. Gong Cimin*	310	_	_	_	310
Mr. Zhao Miao**	300	_	_	_	300
Mr. Luo Yong		138	401	71	610
	610	138	401	71	1,220
Non-executive directors:					
Mr. Luo Jun*	100	_	_	_	100
Mr. Zhao Junhuai	100	_	_	_	100
Mr. Zhang Chengxing*	100	_	_	_	100
	300	_	_	_	300
Total	910	138	401	71	1,520

\* Except fees, other emoluments of these directors were paid by Sichuan Xinhua Publishing Group.

\*\* Except fees, other emoluments of this director were paid by SPG.

For the year ended 31 December 2013

# 13. DIRECTORS' AND SUPERVISORS' EMOLUMENTS AND FIVE HIGHEST PAID EMPLOYEES (Continued)

(c) Supervisors

	Fees RMB'000	Salary and allowances RMB'000	Performance related bonuses RMB'000	Retirement benefit contributions RMB'000	Total remuneration RMB'000
2013					
Mr. Xu Yuzheng*	40	15	_	_	55
Ms. Lan Hong	_	59	117	64	240
Ms. Liu Nan	_	71	131	64	266
Mr. Fu Daiguo	70	18	-	-	88
Mr. Li Guangwei	70	18	-	-	88
Mr. Xu Ping**	90	18	-	-	108
Ms. Tan Wei***	20	3	-	-	23
Mr. Li Kun	40	12	-	-	52
Ms. Wang Jianping	-	116	84	57	257
Ms. Zhou Jing****	18	6	-	-	24
Total	348	336	332	185	1,201

\* Except fees and certain allowances in 2013, other emoluments of the supervisor were paid by Sichuan Xinhua Publishing Group.

\*\* Except fees and certain allowances in 2013, other emoluments of the supervisor were paid by SPG.

\*\*\* Role as supervisor ceased from July 2013.

\*\*\*\* Role as supervisor commenced from July 2013.

For the year ended 31 December 2013

# 13. DIRECTORS' AND SUPERVISORS' EMOLUMENTS AND FIVE HIGHEST PAID EMPLOYEES (Continued)

#### (c) **Supervisors** (Continued)

	Fees RMB'000	Salary and allowances RMB'000	Performance related bonuses RMB'000	Retirement benefit contributions RMB'000	Total remuneration RMB'000
2012					
Mr. Xu Yuzheng*	40	-	-	-	40
Ms. Lan Hong	-	63	113	54	230
Ms. Liu Nan	_	75	134	54	263
Mr. Fu Daiguo	70	-	-	_	70
Mr. Li Guangwei	70	-	-	_	70
Mr. Xu Ping**	90	-	-	_	90
Ms. Tan Wei	40	-	-	_	40
Mr. Li Kun	40	-	-	_	40
Ms. Wang Jianping		152	124	48	324
Total	350	290	371	156	1,167

\* Except fees, other emoluments of the supervisor were paid by Sichuan Xinhua Publishing Group.

\*\* Except fees, other emoluments of the supervisor were paid by SPG.

There was no arrangement under which a director or a supervisor waived or agreed to waive any remuneration during the year (2012: nil).

The emoluments of each of the directors and supervisors for both years fell within the range of nil to HK\$1,000,000 (equivalent to RMB786,230).

For the year ended 31 December 2013

# 13. DIRECTORS' AND SUPERVISORS' EMOLUMENTS AND FIVE HIGHEST PAID EMPLOYEES (Continued)

#### (d) Five highest paid employees

For the year ended 31 December 2013, the five highest paid employees comprise one (2012: one) director, details of whose remuneration are set out above.

Details of the remuneration of the remaining four (2012: four) non-director and non-supervisor highest paid employees during the year are as follows:

	Group	Group		
	2013 RMB'000	2012 RMB'000		
Salaries, allowances and benefits in kind	472	485		
Performance related bonuses	1,497	1,303		
Retirement benefit contributions	256	215		
	2,225	2,003		

The emoluments of each of the above highest paid individuals for both years fell within the range of nil to HK\$1,000,000 (equivalent to RMB786,230).

## 14. DIVIDENDS

	Year ended 31/12/2013 RMB'000	Year ended 31/12/2012 RMB'000
Dividend recognised as distribution during the year:		
2012 dividend – RMB0.30 per share (2012: 2011 dividend – RMB0.30 per share)	340,539	340,539

The dividend of RMB340,539,000 (tax inclusive), equivalent to RMB0.30 per share (tax inclusive) in respect of the year ended 31 December 2013 (dividend of RMB340,539,000 (tax inclusive), equivalent to RMB0.30 per share (tax inclusive) in respect of the year ended 31 December 2012) has been proposed by the Directors and is subject to approval by the shareholders at the annual general meeting.

For the year ended 31 December 2013

## 15. EARNINGS PER SHARE

The calculation of the basic earnings per share amount is based on the profit for the year attributable to owners of the Company and the weighted average number of ordinary shares in issue during the year, which is derived from the 1,135,131,000 ordinary shares in issue during the year deducting the weighted average number of treasury shares of nil (2012: 2,608,929 shares) held by Sichuan Youth and Children's Publishing House Co., Ltd. ("SYCPH"), a subsidiary of the Company acquired in 2010. The Company's ordinary shares held by SYCPH were transferred to SPG in 2012.

	2013 RMB'000	2012 RMB'000
Earnings:		
Profit attributable to owners of the Company	623,414	629,371
	NT 1	6.1
	Number of sl 2013	
Shares:		
Ordinary shares in issue during the year	1,135,131,000	1,135,131,000
Less: Weighted average number of treasury shares	-	(2,608,929)
	1,135,131,000	1,132,522,071

The Group had no potential ordinary shares in issue during the years presented.

For the year ended 31 December 2013

## 16. PROPERTY, PLANT AND EQUIPMENT

	<b>Buildings</b> RMB'000	Leasehold improvements RMB'000	Motor vehicles RMB'000	Equipment and fixtures RMB'000	Construction in progress RMB'000	<b>Total</b> RMB'000
COST						
At 1 January 2012	734,037	83,064	108,062	406,120	73,268	1,404,551
Additions	8,736	16,777	16,427	31,742	141,061	214,743
Transfers from construction in progress	23,170	_	-	1,083	(24,253)	-
Acquired in business combinations	699,736	_	5,565	43,898	-	749,199
Disposals	(14,523)	(833)	(10,933)	(3,227)	_	(29,516)
Disposals of subsidiaries	_	(1,094)	(1,361)	(493)	(1,406)	(4,354)
At 31 December 2012	1,451,156	97,914	117,760	479,123	188,670	2,334,623
Additions	8,836	7,335	10,604	26,679	321,532	374,986
Transfers from construction in progress	291,454	3,809	-	-	(295,263)	-
Transfer from investment properties (note 18)	960	_	_	_	_	960
Disposals	(1,570)	(1,955)	(6,733)	(11,737)	(3,647)	(25,642)
Disposals of subsidiaries (note 46)	_	(4,873)	(2,731)	(1,887)	_	(9,491)
Deemed disposal of a subsidiary (note 47)	(704,190)	_	(5,570)	(47,735)	(52,648)	(810,143)
At 31 December 2013	1,046,646	102,230	113,330	444,443	158,644	1,865,293
DEPRECIATION						
At 1 January 2012	(121,953)	(39,053)	(50,626)	(229,077)	-	(440,709)
Provided for the year	(32,884)	(5,456)	(13,406)	(41,028)	-	(92,774)
Eliminated on disposals	2,948	223	10,376	3,052	-	16,599
Disposals of subsidiaries	-	547	455	358	_	1,360
At 31 December 2012	(151,889)	(43,739)	(53,201)	(266,695)	_	(515,524)
Provided for the year	(66,849)	(11,670)	(13,359)	(33,237)	-	(125,115)
Transfer from investment properties (note 18)	(80)	_	-	-	-	(80)
Eliminated on disposals	631	1,955	6,174	9,752	-	18,512
Disposals of subsidiaries (note 46)	-	82	817	474	-	1,373
Deemed disposal of a subsidiary (note 47)	40,565	-	457	2,814	-	43,836
At 31 December 2013	(177,622)	(53,372)	(59,112)	(286,892)	_	(576,998)
CARRYING VALUES						
At 31 December 2013	869,024	48,858	54,218	157,551	158,644	1,288,295
At 31 December 2012	1,299,267	54,175	64,559	212,428	188,670	1,819,099

For the year ended 31 December 2013

## 16. PROPERTY, PLANT AND EQUIPMENT (Continued)

The above items of property, plant and equipment are depreciated on a straight-line basis at the following rates per annum:

Buildings	2.5-10%
Leasehold improvements	12.5-20%
Motor vehicles	12.1-20%
Equipment and fixtures	9.7-20%

All of the Group's buildings are located in Mainland China on leasehold land under medium-term leases.

As at 31 December 2013, except for three (31 December 2012: five) properties with an aggregate net book value of approximately RMB359,607,000 (31 December 2012: RMB141,570,000), the Group has obtained the building ownership certificates. The Group is in the process of obtaining the building ownership certificates of the three properties.

As at 31 December 2013, certain of the Group's buildings were pledged as security for the Group's interest-bearing bank loans. Further details are set out in note 37.

### 17. PREPAID LEASE PAYMENTS FOR LAND USE RIGHTS

	31/12/2013 RMB'000	31/12/2012 RMB'000
Carrying amount at 1 January	229,026	104,619
Addition	17,085	16,273
Acquired in a business combination	-	113,315
Deemed disposal of a subsidiary (note 47)	(110,610)	_
Amortisation for the year	(7,759)	(5,181)
Carrying amount at 31 December	127,742	229,026
Less: Current portion, included in prepayments, deposits and other receivables		
(note 27)	(5,435)	(7,451)
Non-current portion	122,307	221,575

The leasehold lands are held under medium-term leases and are situated in Mainland China.

As at 31 December 2013, certain of the Group's leasehold lands were pledged as security for the Group's interest-bearing bank loans. Further details are set out in note 37.

For the year ended 31 December 2013

## **18. INVESTMENT PROPERTIES**

	RMB'000
COST	
At 31 December 2011 and 2012	28,842
Transfer to property, plant and equipment (note 16)	(960)
Disposal	(335)
At 31 December 2013	27,547
DEPRECIATION	
At 1 January 2012	(5,598)
Provided for the year	(1,690)
At 31 December 2012	(7,288)
Provided for the year	(1,704)
Transfer to property, plant and equipment (note 16)	80
Disposal	49
At 31 December 2013	(8,863)
CARRYING VALUES	
At 31 December 2013	18,684
At 31 December 2012	21,554

The investment properties are located in Mainland China on leasehold land under medium-term leases.

The fair value of the Group's investment properties as at 31 December 2013 was RMB45,055,000 (31 December 2012: RMB50,475,000). The fair value has been arrived at based on a valuation performed by the Directors using the income approach where the market rentals of all lettable units of the properties are assessed and discounted at the market yield expected by investors for this type of properties. The market rentals are assessed by reference to the rentals achieved in the lettable units of the properties as well as other lettings of similar properties in the neighbourhood. The discount rate is determined by reference to the yields derived from analysing the sales transactions of similar commercial properties in the neighbourhood and adjusted to take into account the market expectation from property investors to reflect factors specific to the Group's investment properties. There has been no change from the valuation technique used in the prior year.

The above investment properties are depreciated on a straight-line basis at the following rates per annum:

Buildings

For the year ended 31 December 2013

### 19. GOODWILL

	2013 RMB'000	2012 RMB'000
COST		
At 1 January	506,368	504,301
Business combination	_	2,067
Deemed disposal of a subsidiary (note 47)	(2,067)	-
At 31 December	504,301	506,368
IMPAIRMENT		
At 1 January	-	-
At 31 December	-	-
CARRYING VALUES		
At 31 December	504,301	506,368

For the purpose of impairment testing, goodwill of RMB500,994,000 as at 31 December 2013 has been allocated to one cash CGU, comprising three significant companies of the fifteen publishers acquired in one transaction in 2010 in the publication segment. The carrying amount of goodwill as at 31 December 2013 is as follow:

	31/12/2013 RMB'000
Goodwill	
– Publication (Three companies engaged in publication Business – the Publication CGU)	500,994

The recoverable amount of the Publication CGU has been determined based on a value in use calculation. The calculation uses cash flow projections based on financial budgets approved by the management covering a five-year period, and a discount rate of 15% (2012: 15%). The Publication CGU's cash flows beyond the five-year period are extrapolated using a nil to 2% (2012: 2%) growth rate. Other key assumptions for the value in use calculations relate to the estimation of cash inflows/outflows which include budgeted sales and gross margin, such estimation is based on the Publication CGU's past performance and management's expectations for the market development. Management believes that any reasonably possible change in any of these assumptions would not cause the aggregate carrying amount of the Publication CGU to exceed the aggregate recoverable amount of the Publication CGU.

For the year ended 31 December 2013

### 20. OTHER INTANGIBLE ASSETS

	Computer	Distribution		
	software	channel	Others	Total
	RMB'000	RMB'000	RMB'000	RMB'000
COST				
At 1 January 2012	50,167	_	5,418	55,585
Additions	11,999	_	38	12,037
Acquired in a business combination	-	44,944	_	44,944
Disposal of subsidiaries	(24)	_	_	(24)
Write off upon liquidation of subsidiaries	(33)	-	(2)	(35)
At 31 December 2012	62,109	44,944	5,454	112,507
Additions	11,322	_	_	11,322
Disposal of subsidiaries (note 46)	(207)	_	_	(207)
Deemed disposal of a subsidiary (note 47)	(340)	_	(20)	(360)
Disposal	(10)	_		(10)
At 31 December 2013	72,874	44,944	5,434	123,252
AMORTISATION AND IMPAIRMENT				
At 1 January 2012	(22,385)	_	(2,364)	(24,749)
Provided for the year	(7,317)	(4,494)	(474)	(12,285)
Disposal of subsidiaries	12	_	_	12
Write off upon liquidation of subsidiaries	27	_	2	29
Impairment loss recognised in the year		(12,000)	_	(12,000)
At 31 December 2012	(29,663)	(16,494)	(2,836)	(48,993)
Provided for the year	(6,191)	(3,161)	(422)	(9,774)
Disposal of subsidiaries (note 46)	3	_	_	3
Deemed disposal of a subsidiary (note 47)	6	_	1	7
Disposal	1	-	-	1
At 31 December 2013	(35,844)	(19,655)	(3,257)	(58,756)
CARRYING VALUES				
At 31 December 2013	37,030	25,289	2,177	64,496
At 31 December 2012	32,446	28,450	2,618	63,514

For the year ended 31 December 2013

#### 20. OTHER INTANGIBLE ASSETS (Continued)

The above intangible assets have finite useful lives. Such intangible assets are amortised on a straight-line basis over the following periods:

Software	3-10 years
Distribution Channels	10 years
Others (including trademarks and patents)	10 years

For the year ended 31 December 2013, the CGU associated to the distribution channels was loss-making. Management assessed the recoverable amount of the distribution channels as at 31 December 2013.

The recoverable amount of the distribution channels has been determined based on a value in use calculation. The calculation uses cash flow projections from the CGUs associated to the distribution channels based on financial budgets approved by the management covering a ten-year period, and a discount rate of 16% (2012: 16%) Other key assumptions for the value in use calculations relate to the estimation of cash inflows/outflows which include budgeted sales and gross margin, such estimation is based on the publication retailing business' past performance and management's expectations for the market development.

No impairment loss was recognised for the year ended 31 December 2013 (31 December 2012: RMB12,000,000).

## 21. INTERESTS IN ASSOCIATES

	31/12/2013 RMB'000	31/12/2012 RMB'000
Cost of unlisted investment in associates	54,697	251,873
Share of post-acquisition results, net of dividend received	(15,406)	(21,552)
Goodwill	1,560	1,560
	40,851	231,881

For the year ended 31 December 2013

#### 21. INTERESTS IN ASSOCIATES (Continued)

21.1 Details of each of the Group's material associates at the end of 31 December 2013 are as follows:

Name of entity	Form of entity	Place of incorporation/ registration	Principal place of operation	Paid-up capital	nominal issued capi	tion of value of tal held by Group 2012 %	Principal activity
Ren Min Eastern (Beijing) Book Industry Co., Ltd. (" <b>Ren Min Eastern</b> ")	Incorporated	PRC	PRC	RMB30,000,000	20	20	Sale of publications
Sichuan Xin Wen newspaper and. Periodicals Distribution Co., Ltd.	Incorporated	PRC	PRC	RMB10,000,000	39	39	Sale of publications
Guizhou Xinhua	Incorporated	PRC	PRC	RMB12,000,000	45	45	Sale of publications
Ming Bo Education & Technology Co., Ltd. ("Ming Bo")	Incorporated	PRC	PRC	RMB70,000,000	27.2	27.2	Technology developmen
Winshare Pre-school	Incorporated	PRC	PRC	RMB30,000,000	34	34	Commercial service
The Commercial Press (Chengdu) Co., Ltd.	Incorporated	PRC	PRC	RMB4,000,000	49	49	Sales of publications
Shanghai Jingjie Information Technology Co., Ltd.	Incorporated	PRC	PRC	RMB7,500,000	42	42	Computer technology development and service

All of the above associates have been accounted for using the equity method in the consolidated financial statements.

The Group's receivable and payable balances with the associates are disclosed in notes 26, 27, 32, 33 and 43(b), respectively.

For the year ended 31 December 2013

#### 21. INTERESTS IN ASSOCIATES (Continued)

21.1 Details of each of the Group's material associates at the end of 31 December 2013 are as follows: (Continued)

In December 2013, the Company disposed of its 17% equity interest and retained 34% equity in Winshare Pre-school. Winshare Pre-school was accounted for as an associate at the end of the Year. Further details are set out in note 46.

In October 2013, the Company disposed of its 33.8% equity interests in Hainan Chuangxiang, an associate of the Company, at cash consideration of RMB3,380,000 to Hainan Publishing, a joint venture of the Company, resulting in a disposal gain of RMB3,380,000, being the excess of the consideration received over its carrying value of nil upon disposal.

In March 2013, the Company disposed of an associate of the Company as a part of the disposal of a subsidiary. Further details are set out in note 46.

In May 2013, the Group acquired 13.33% equity interests of Beijing Huaying Winshare Movie & Culture Co., Ltd.\*, a subsidiary of the Group, from a non-controlling equity holder. In exchange, the Group transferred its 20% equity interests in an associate, Daqijinzun to the non-controlling equity holder. The Directors considered the fair value of interests in Daqijinzun approximated to its carrying value at the time of disposal. The difference of RMB37,000 between the non-controlling interests acquired and the carrying amount of interests in Daqijinzun disposed is recorded in capital reserve. This transaction was a major non-cash transaction of the Group.

In September 2013, the Company proposed to dispose of its 34% equity interest in Chengdu Xinhui, an associate of the Company. The investment in Chengdu Xinhui was accounted for as an asset held for sale at the end of the Year. Further details are set out in note 31.

Summarised financial information in respect of each of the Group's material associates is set out below. The summarised financial information below represents amounts shown in the associate's financial statements prepared in accordance with IFRSs.

For the year ended 31 December 2013

### 21. INTERESTS IN ASSOCIATES (Continued)

#### Ming Bo

	31/12/2013 RMB'000	31/12/2012 RMB'000
Current assets	59,575	33,297
Non-current assets	26,056	16,861
Current liabilities	(1,715)	(2,162)
Non-current liabilities	(34,520)	_
	49,396	47,996

	Year ended 31/12/2013 RMB'000	Year ended 31/12/2012 RMB'000
Revenue	21,203	39,114
Profit (loss) and total comprehensive income (loss) for the year	1,400	(5,977)
Dividends received from the associate during the year	-	_

Reconciliation of the above summarised financial information to the carrying amount of the interest in Ming Bo recognised in the consolidated financial statements:

	31/12/2013 RMB'000	31/12/2012 RMB'000
Net assets of the associate	49,396	47,996
Proportion of the Group's ownership interest in Ming Bo	13,436	13,055
Carrying amount of the Group's interest in Ming Bo	13,436	13,055

For the year ended 31 December 2013

### 21. INTERESTS IN ASSOCIATES (Continued)

#### Ren Min Eastern

	31/12/2013 RMB'000	31/12/2012 RMB'000
Current assets	62,951	47,977
Non-current assets	3,947	5,131
Current liabilities	(21,604)	(14,898)
	45,294	38,210

	Year ended 31/12/2013 RMB'000	Year ended 31/12/2012 RMB'000
Revenue	71,735	42,014
Profit and total comprehensive income for the year	12,684	7,148
Dividends received from the associate during the year	1,120	_

Reconciliation of the above summarised financial information to the carrying amount of the interest in Ren Min Eastern recognised in the consolidated financial statements:

	31/12/2013 RMB'000	31/12/2012 RMB'000
Net assets of the associate	45,294	38,210
Proportion of the Group's ownership interest in Ren Min Eastern	9,059	7,642
Carrying amount of the Group's interest in Ren Min Eastern	9,059	7,642

For the year ended 31 December 2013

### 21. INTERESTS IN ASSOCIATES (Continued)

#### Ren Min Eastern (Continued)

#### Aggregate information of associates that are not individually material

	Year ended 31/12/2013 RMB'000	Year ended 31/12/2012 RMB'000
The Group's share of loss from continuing operations	(1,454)	(2,777)
Aggregate carrying amount of the Group's interests in these associates	16,796	209,624
Goodwill	1,560	1,560

#### Unrecognised share of losses of associates

	31/12/2013 RMB'000	31/12/2012 RMB'000
The unrecognised share of loss of associates for the year	(11,836)	(5,688)

#### Cumulative share of loss of associates

	Year ended 31/12/2013 RMB'000	Year ended 31/12/2012 RMB'000
Cumulative share of loss of associates	(15,338)	(6,268)

For the year ended 31 December 2013

## 22. INTERESTS IN JOINT VENTURES

	31/12/2013 RMB'000	31/12/2012 RMB'000
Cost of unlisted investments in joint ventures	394,231	67,265
Goodwill	30,735	30,735
Share of post-acquisition results	9,102	4,839
	434,068	102,839

#### 22.1 Details of material joint ventures

As at 31 December 2013 and 2012, the Group had interests in the following joint ventures:

Name of entity	Form of entity	Place of incorporation/ registration	Principal place of operation	Paid-up capital	Propor nominal issued capi the G	value of tal held by	Principal activity
					2013 %	2012 %	
Hainan Publishing	Incorporated	PRC	PRC	RMB76,000,000	50	50	Publishing and wholesaling of publications and related Publications
Sichuan WenZhuo	Incorporated	PRC	PRC	RMB158,000,000	51	N/A	School education business

Summarised financial information in respect of each of the Group's material joint ventures is set out below. The summarised financial information below represents amounts shown in the joint venture's financial statements prepared in accordance with IFRSs.

For the year ended 31 December 2013

### 22. INTERESTS IN JOINT VENTURES (Continued)

#### Hainan Publishing

	31/12/2013 RMB'000	31/12/2012 RMB'000
Current assets	276,078	249,052
Non-current assets	26,168	18,366
Current liabilities	(114,258)	(115,744)
Non-current liabilities	(35,254)	(7,466)
The above amounts of assets and liabilities include the following: Cash and cash equivalents	36,024	36,158
Current financial liabilities (excluding trade and other payables)	(8,000)	_
Non-current financial liabilities (excluding trade and other payables)	(28,000)	_
	Year ended 31/12/2013 RMB'000	Year ended 31/12/2012 RMB'000
Revenue	125,967	122,067
Profit (loss) and total comprehensive income (loss) for the year	8,526	(3,396)
Dividends received from the joint venture during the year	-	-

For the year ended 31 December 2013

## 22. INTERESTS IN JOINT VENTURES (Continued)

The above profit (loss) for the year includes the following:

	Year ended 31/12/2013 RMB'000	Year ended 31/12/2012 RMB'000
Depreciation and amortisation	1,837	2,186
Interest income	149	134
Interest expense	771	478
Income tax expense	65	123

Reconciliation of the above summarised financial information to the carrying amount of the interest in Hainan Publishing recognised in the consolidated financial statements:

	31/12/2013 RMB'000	31/12/2012 RMB'000
Net assets of Hainan Publishing Proportion of the Group's ownership interest in Hainan Publishing Goodwill	152,734 76,367 30,735	144,208 72,104 30,735
Carrying amount of the Group's interest in Hainan Publishing	107,102	102,839

For the year ended 31 December 2013

### 22. INTERESTS IN JOINT VENTURES (Continued)

#### Sichuan Wenzhuo

	31/12/2013 RMB'000	31/12/2012 RMB'000
		27/4
Current assets	93,820	N/A
Non-current assets	877,270	N/A
Current liabilities	(117,370)	N/A
Non-current liabilities	(227,610)	N/A
The above amounts of assets and liabilities include the following:		
Cash and cash equivalents	20,140	N/A
Non-current financial liabilities (excluding trade and other payables)	(120,000)	N/A

Reconciliation of the above summarized financial information to the carrying amount of the interest in Sichuan Wenzhuo recognised in the consolidated financial statements:

	31/12/2013 RMB'000	31/12/2012 RMB'000
Net assets of Sichuan Wenzhuo	626,110	N/A
Proportion of the Group's ownership interest in Sichuan Wenzhuo	319,316	N/A
Effect of fair value adjustments on initial recognition of Sichuan Wenzhuo	7,650	N/A
Carrying amount of the Group's interest in Sichuan Wenzhuo	326,966	N/A

In December 2013, the articles of association of Sichuan Wenzhuo was revised with immediate effect. Pursuant to the revised articles of association, all shareholders' resolutions can only be passed with at least two thirds votes and the Company holds 51% votes. Therefore, the Company lost control over Sichuan Wenzhuo and accounted for Sichuan Wenzhuo as a joint venture as at 31 December 2013. Further details are set out in note 47.

Since Sichuan Wenzhuo became a joint venture of the Group at 31 December 2013, assets and liabilities of Sichuan Wenzhuo at 31 December 2012 and income and expenses for the year ended 31 December 2012 and 2013 have been consolidated into the Group's consolidated financial statements and are not included in the disclosures of interests in joint ventures.

For the year ended 31 December 2013

### 23. AVAILABLE-FOR-SALE EQUITY INVESTMENTS

	31/12/2013 RMB'000	31/12/2012 RMB'000
Listed equity investment, at fair value*	777,226	646,977
Unlisted equity investments, at cost**	506,553	506,553
Total	1,283,779	1,153,530
Analysed for reporting purposes as:		
Non-current assets	1,283,779	1,153,530

The Group's listed equity investment represents investment in Wan Xin Media, which accounts for 6.85% of the shareholding interest of Wan Xin Media. Wan Xin Media's shares were listed on the Shanghai Stock Exchange on 18 January 2010. As at 31 December 2013, the equity investment in Wan Xin Media was stated at fair value, which is also its quoted market value of RMB777,226,000 (31 December 2012: RMB646,977,000). During the current year, the fair value gain in respect of the Group's available-for-sale equity investment in Wan Xin Media recognised in other comprehensive income amounted to RMB130,249,000 (2012: loss of RMB32,406,000).

\*\* As at 31 December 2013, the unlisted equity investments with a carrying amount of RMB506,553,000 (31 December 2012: RMB506,553,000) were stated at cost less impairment because the range of reasonable fair value estimates is so significant that the Directors are of the opinion that their fair values cannot be measured reliably. The Group does not intend to dispose of these investments in the near future.

### 24. LONG-TERM PREPAYMENTS

	31/12/2013 RMB'000	31/12/2012 RMB'000
Long-term prepayments (i) Input VAT recoverables (ii)	106,378 57,958	92,793
	164,336	92,793

Notes:

- The balance mainly represented the prepayments made for construction projects and purchasing land use rights. The Group is in the process of obtaining relevant land use right certificates.
- (ii) The balance mainly represented input VAT that are expected to offset output VAT beyond one year from the end of the reporting period.

### 25. ENTRUSTED LOAN

The balance represented an entrusted loan made by the Company to Sichuan Wenzhuo, a joint venture, through the China Construction Bank. The entrusted loan is secured by the other shareholder of the joint venture with its shareholding interests in Sichuan Wenzhuo, bears interest at an annual rate of 6.15% and will mature in August 2016. The carrying amount of the entrusted loan approximated to its fair value as at 31 December 2013.

For the year ended 31 December 2013

### 26. TRADE AND BILLS RECEIVABLES

	31/12/2013 RMB'000	31/12/2012 RMB'000
Bills receivables	33,249	40,892
Trade receivables	767,498	737,228
Less: Allowance for doubtful debts	(123,937)	(107,866)
Less: Allowance for sales returns	(8,377)	(7,860)
	668,433	662,394

The Group allows a credit period of no more than 270 days to its trade customers. The following is an aged analysis of trade and bills receivables, net of allowance for doubtful debts and sales returns, presented based on the date of delivery of goods and date of rendering of services which approximated the respective dates on which revenue was recognised.

	31/12/2013 RMB'000	31/12/2012 RMB'000
Within 3 months	496,754	481,466
3 to 6 months	99,982	96,167
6 months to 1 year	45,936	63,643
1 to 2 years	15,354	15,522
Over 2 years	10,407	5,596
	668,433	662,394

For new customers requesting credit from the Group, management evaluates the customers' credit quality and defines credit limits and credit terms for each new customer. The Group also seeks to maintain strict control over its outstanding receivables. Over 78% (31 December 2012: 82%) of the Group's trade receivables were neither past due nor impaired as at 31 December 2013, which is attributable to the implementation of above-mentioned policies.

Included in the Group's trade receivable balance are debtors which are past due as at the reporting date for which the Group has not provided for impairment loss. The Group does not hold any collateral over these balances.

For the year ended 31 December 2013

### 26. TRADE AND BILLS RECEIVABLES (Continued)

#### Ageing of trade receivables which are past due but not impaired

	31/12/2013 RMB'000	31/12/2012 RMB'000
9 months to 1 year Over 1 year	21,839 25,761	10,049 21,118
Total	47,600	31,167

Receivables that were past due but not impaired relate to a number of customers that have a good track record with the Group. Based on past experience, the Directors are of the opinion that no provision for impairment is necessary at this stage because there has not been a significant change in the credit quality of the individual debtors and the balances are considered fully recoverable. The Group does not hold any collateral or other credit enhancements over these balances.

Included in the balance as at 31 December 2013 were trade receivables from Sichuan Xinhua Publishing Group, SPG and associates of RMB18,435,000 (31 December 2012: RMB36,323,000), RMB2,090,000 (31 December 2012: RMB6,159,000) and RMB33,287,000 (31 December 2012: RMB50,056,000), respectively (note 43(b)).

#### Movement in the allowance for doubtful debts

	2013 RMB'000	2012 RMB'000
1 January	107,866	78,998
Charged for the year	21,270	39,893
Amount written off	(1,470)	(2,550)
Amount reversed	(3,729)	(8,475)
31 December	123,937	107,866

The Group performs impairment assessment individually for receivable balance over RMB5,000,000. For receivable less than RMB5,000,000, the Group categorises them into different groups according to their respective risk characteristics. Included in the allowance for doubtful debts are individually impaired trade receivables with an aggregate balance of RMB29,247,000 (31 December 2012: RMB29,046,000), where the debtors have been in severe financial difficulties.

The Group does not hold any collateral over these balances.

For the year ended 31 December 2013

#### 26. TRADE AND BILLS RECEIVABLES (Continued)

#### 26a. TRANSFERS OF FINANCIAL ASSETS

The Group has transferred bills receivables amounted to RMB5,654,000 (31 December 2012: RMB15,920,000) to its suppliers to settle its payables through endorsing the bills to its suppliers at 31 December 2013. The Group has derecognised these bills receivables and the payables to suppliers in their entirety, as in the opinion of the Directors, the Group has transferred substantially all the risks and rewards of ownership of these bills to the suppliers. The Group has limited exposure in respect of the settlement obligation of these bills receivable under relevant PRC rules and regulations should the issuing bank failed to settle the bills on maturity date. The Group considered the issuing banks of the bills are of good credit quality and the risk of non-settlement by the issuing banks on maturity is insignificant.

The maximum exposure to loss, which is same as the amount payable by the Group to the supplier in respect of the endorsed bills, should the issuing bank fail to settle the bills on maturity date amounted to RMB5,654,000 (31 December 2012: RMB15,920,000) at 31 December 2013.

All the bills receivables endorsed to suppliers of the Group have a maturity date of less than six months from the end of the reporting period.

### 27. PREPAYMENTS, DEPOSITS AND OTHER RECEIVABLES

	31/12/2013 RMB'000	31/12/2012 RMB'000
Deposits	34,055	24,612
Prepayments to suppliers	114,635	66,453
VAT recoverables	132,105	109,675
Due from Sichuan Xinhua Publishing Group (note 43(b))	-	14,600
Due from SPG (note 43(b))	538	1,320
Due from associates (note 43(b))	-	179,860
Prepaid expenses	9,305	11,454
Loan receivables (i)	3,500	22,020
Entrusted loan (ii) (note 43(a) & 43(b))	44,200	10,200
Prepaid lease payments for land use rights	5,435	7,451
Other receivables (iii)	37,078	38,960
	380,851	486,605

For the year ended 31 December 2013

## 27. PREPAYMENTS, DEPOSITS AND OTHER RECEIVABLES (Continued)

#### Notes:

- The loan receivables are due from independent third parties, unsecured and bear interests at annual rates of 15.0% (31 December 2012: 8% to 15%) at 31 December 2013.
- The balance represented entrusted loans made by the Company to Chengdu Xinhui, an associate of the Company, through the Bank of Chengdu. The entrusted loan with principle of RMB10,200,000 is unsecured, bears interest at an annual rate of 6.0% and will mature in December 2014. The entrusted loan with principle of RMB34,000,000 is unsecured, bears interest at an annual rate of 6.4% and will mature in April 2014. The carrying amount of the entrusted loans approximated to its fair value as at 31 December 2013.

#### (iii) Other receivables

	31/12/2013 RMB'000	31/12/2012 RMB'000
Other receivables	42,929	43,338
Less: Provision for impairment	(5,851) 37,078	(4,378)

The movements in the provision for impairment of other receivables are as follows:

	2013 RMB'000	2012 RMB'000
At 1 January	4,378	1,729
Charged for the year	2,976	3,365
Amount written off	(1,021)	(2)
Amount reversed	(482)	(714)
At 31 December	5,851	4,378

At 31 December 2013, other receivables that were neither past due nor impaired amounted to approximately RMB37,078,000 (31 December 2012: RMB38,960,000) relate to a large number of diversified debtors for whom there was no recent history of default.

#### 28. INVENTORIES

	31/12/2013 RMB'000	31/12/2012 RMB'000
Raw materials	101,303	132,932
Working-in-process	189,364	44,452
Merchandise and Publications for resale	1,108,484	805,454
	1,399,151	982,838

For the year ended 31 December 2013

### 29. SHORT-TERM INVESTMENT

As at 31 December 2013, the Group's short-term investments represented investments in structured financial products operated by banks. These investments were principal-protected, with expected annual returns at rates from 4% to 8% with maturity of less than one year.

#### 30. CASH AND SHORT-TERM DEPOSITS

	31/12/2013 RMB'000	31/12/2012 RMB'000
Cash and bank balances	1,396,482	1,979,810
Restricted cash	20,659	20,272
Pledged bank deposits for bills payable	61,800	51,312
Non-pledged bank deposits with original maturity of more than three months	88,558	197,185
	1,567,499	2,248,579
Less: Pledged bank deposits for bills payable	(61,800)	(51,312)
Restricted cash	(20,659)	(20,272)
	1,485,040	2,176,995

#### Bank balances, bank deposits, pledged bank deposits and restricted cash

At 31 December 2013, bank balances, bank deposits, pledged bank deposits and restricted cash carry interest at market rates which range from 0.35% to 0.50% (31 December 2012: 0.35% to 0.50%) per annum.

Pledged bank deposits represents deposits pledged to banks to secure the Group's bills payables with maturity ranging from 3 months to 6 months, and are therefore classified as current assets. The pledged bank deposits will be released upon the settlement of relevant bills payables.

For the purpose of the consolidated statement of cash flows, cash and cash equivalents comprise the following at 31 December 2013 and 2012.

	31/12/2013 RMB'000	31/12/2012 RMB'000
Cash and short-term deposits Non-pledged bank deposits with original maturity of more than three months	1,485,040 (88,558)	2,176,995 (197,185)
	1,396,482	1,979,810

For the year ended 31 December 2013

### 31. ASSET CLASSIFIED AS HELD FOR SALE

In September 2013, the Company proposed to dispose of its 34% equity interest in Chengdu Xinhui, an associate of the Company at an offer price of RMB126,673,000. The proposed disposal was subsequently approved by the SASAC of Sichuan and other statutory authorities, and public bidding process was commenced in September 2013. Up to 31 December 2013, the offer had not been accepted by any buyer. The Directors expect the equity investment in Chengdu Xinhui will be disposed of at current offer price of RMB126,673,000 within 12 months and therefore accounted for the investment as a non-current asset held for sale. An impairment loss of RMB12,156,000 was recognised and included in "other expenses" for the year ended 31 December 2013, being the excess of the carrying amount of the investment in Chengdu Xinhui over its expected net proceeds from disposal.

#### 32. TRADE AND BILLS PAYABLES

	31/12/2013 RMB'000	31/12/2012 RMB'000
Bills payable Trade payables	184,394 1,934,753	165,290 1,503,279
	2,119,147	1,668,569

An aged analysis of the trade and bills payable as at the end of the reporting period, based on the invoice date, is as follows:

	31/12/2013 RMB'000	31/12/2012 RMB'000
Within 3 months	1,072,247	786,714
3 to 6 months	472,442	374,760
6 months to 1 year	257,951	242,470
1 to 2 years	133,897	138,768
Over 2 years	182,610	125,857
	2,119,147	1,668,569

The trade payables are interest-free and are normally settled within one year.

Included in the balance as at 31 December 2013 were trade payables to SPG, joint ventures and associates of RMB1,787,000 (31 December 2012: RMB19,987,000), RMB1,995,000 (31 December 2012: RMB1,336,000) and RMB7,324,000 (31 December 2012: RMB3,604,000), respectively (note 43(b)).

As at 31 December 2013, the Group's bills payable of RMB184,394,000 (31 December 2012: RMB165,290,000) were secured by the Group's pledged bank deposits amounting to RMB61,800,000 (31 December 2012: RMB51,312,000) (note 30) and guarantees provided by the Company up to an amount of RMB169,000,000 (31 December 2012: RMB114,000,000).

For the year ended 31 December 2013

## 33. DEPOSITS RECEIVED, OTHER PAYABLES AND ACCRUALS

	31/12/2013 RMB'000	31/12/2012 RMB'000
Accrued salaries, wages and benefits	195,790	180,470
Deposits	21,103	30,134
Advance from customers	272,951	724,359
Accrued operating expenses and other taxes	109,401	167,213
Due to Sichuan Xinhua Publishing Group (note 43(b))	14,407	41,751
Due to SPG (note 43(b))	589	1,395
Deferred government grants	47,923	54,092
Due to a non-controlling equity holder (note (i))	-	156,101
Consideration payable for a business combination	-	106,096
Others	94,704	102,847
	756,868	1,564,458

The balances with Sichuan Xinhua Publishing Group and SPG are unsecured, interest-free and have no fixed terms of repayment.

Note:

(i) The balance at 31 December 2012 represented the current portion of a borrowing with principal amount of RMB280,000,000 due to Zhuo Tai Industrial Co. Ltd., a then non-controlling equity holder of a subsidiary, from a subsidiary of the Company, which is interest free. The principal amount comprise an initial payment of RMB120,000,000 due in March 2013, four installments of RMB40,000,000 each due in December 2013, 2014, 2015 and 2016, respectively. The borrowing was discounted using prevailing market interest rates ranging from 5.60% to 6.40% upon a business combination. The discounted value of non-current portion of the borrowing was RMB100,152,000 at 31 December 2012. RMB120,000,000 of the borrowing was repaid in the year ended 31 December 2013. The remaining balances were derecognised in connection with the deemed disposal of a subsidiary (note 47).

#### 34. ISSUED CAPITAL

	31/12/2013 RMB'000	31/12/2012 RMB'000
Issued and fully paid:		
693,194,000 Domestic Shares of RMB1.00 each	693,194	693,194
441,937,000 H Shares of RMB1.00 each	441,937	441,937
	1,135,131	1,135,131

For the year ended 31 December 2013

#### 35. RESERVES

The amounts of the Group's reserves and the movement therein for the current and prior years are presented in the consolidated statement of changes in equity.

#### (a) Capital reserves

The capital reserves of the Group mainly represent: i) the excess of capital contributions over registered capital by non-controlling equity holders of subsidiaries; ii) the excess of consideration over the par value of treasury shares issued during the year; and iii) difference between the amount of adjustment of non-controlling interests and the fair value of consideration paid in an acquisition of non-controlling interest.

#### (b) Statutory surplus reserve

In accordance with the PRC Company Law and the respective companies' articles of association, the Company and its subsidiaries are required to appropriate 10% of the annual statutory profit after tax (after offsetting any prior years' losses, if any), determined in accordance with PRC Accounting Standard for Business Enterprises, to the statutory surplus reserve. When the balance of the reserve fund reaches 50% of each entity's registered capital, any further appropriation is optional. The statutory surplus reserve can be utilised to offset prior years' losses or to increase capital. However, the balance of the statutory surplus reserve must be maintained at a minimum of 25% of the registered capital after such uses.

#### (c) Revaluation reserve

Revaluation reserve mainly represents accumulated fair value gain on available-for-sale equity investments and deferred tax arising from the revaluation of certain long-term assets upon the restructuring of the the Group and the establishment of the Company.

#### (d) Retained profits

As at 31 December 2013, the retained profits included statutory surplus reserves appropriated by the subsidiaries of the Company amounted to RMB31,488,000 (31 December 2012: RMB27,801,000).

For the year ended 31 December 2013

## 36. DEFERRED TAXATION

For the purpose of presentation in the consolidated statement of financial position, certain deferred tax assets and liabilities have been offset. The following is the analysis of the deferred tax balances for financial reporting purposes:

	31/12/2013 RMB'000	31/12/2012 RMB'000
Deferred tax assets	37,917	35,878
Deferred tax liabilities	-	(5,937)

The following are the major deferred tax assets and liabilities recognised and movements thereon during the year:

#### Deferred tax assets

	2013 RMB'000	2012 RMB'000
At 1 January	47,820	47,324
Credit to consolidated statement of profit or loss	1,199	496
At 31 December	49,019	47,820
Provision in respect of:		
Revaluation of items of property, plant and equipment and lease prepayments		
for land use rights for tax purposes	40,614	40,614
Temporary difference arising from impairment of trade and other receivables	5,150	3,816
Temporary difference arising from write-down of inventories to net		
realisable value	1,960	1,800
Others	1,295	1,590
	49,019	47,820

For the year ended 31 December 2013

## 36. DEFERRED TAXATION (Continued)

#### Deferred tax liabilities

	2013 RMB'000	2012 RMB'000
At 1 January	(17,879)	(12,894)
Acquired in a business combination	-	(5,937)
Deemed disposal of a subsidiary (note 47)	3,163	-
Credit to consolidated statement of profit or loss	3,614	952
At 31 December	(11,102)	(17,879)
Provision in respect of:		
Fair value adjustments on items of property, plant and equipment and		
lease prepayments for land use rights for tax purposes	(11,102)	(11,942)
Fair value adjustment of other payables	-	(5,937)
	(11,102)	(17,879)

As at 31 December 2013, the Group had unused tax losses of RMB216,517,000 (31 December 2012: RMB155,571,000) and deductible temporary differences of RMB54,750,000 (31 December 2012: RMB20,205,000). The Group's unused tax losses as at 31 December 2013 will expire in year 2014 to year 2018 if not utilised. No deferred tax asset has been recognised in relation to such tax losses and deductible temporary differences as it is not probable that taxable profit will be available against which the deductible temporary differences can be utilised.

For the year ended 31 December 2013

### 37. INTEREST-BEARING BANK BORROWINGS

	Note	31/12/2013 RMB'000	31/12/2012 RMB'000
Bank loans – secured	(a)	40,000	23,000
Bank loans – unsecured	(b)	25,000	45,000
Total interest-bearing bank borrowings		65,000	68,000
Analysed into:			
Interest-bearing bank borrowings repayable:			
Within one year		65,000	68,000
Teaching a second baseling baseling baseling a		(5.000	(2,000
Total interest-bearing bank borrowings		65,000	68,000
Less: Portion classified as current liabilities		(65,000)	(68,000)
Non-current portion		_	_

Notes:

- (a) At 31 December 2013, the bank loans were secured by pledge of leasehold lands and buildings of the Group amounting to RMB29,147,000 (31 December 2012: RMB29,825,000) and RMB36,950,000 (31 December 2012: nil), respectively.
- (b) At 31 December 2013, the bank loans were secured by guarantees provided by the Company up to an amount of RMB25,000,000 (31 December 2012: RMB20,000,000 and RMB50,000,000 by the Company and Sichuan Chuangye Financing Guarantee Co., Ltd., an independent third party, respectively).

The exposure of the Group's fixed-rate borrowings and the contractual maturity dates are as follows:

	31/12/2013 RMB'000	31/12/2012 RMB'000
Fixed-rate borrowings		
Within one year	65,000	68,000

For the year ended 31 December 2013

## 37. INTEREST-BEARING BANK BORROWINGS (Continued)

The ranges of effective interest rates (which are also equal to contracted interest rates) on the Group's borrowings are as follows:

	31/12/2013	31/12/2012
- 77		
Effective interest rate:		
Fixed-rate borrowings	6.60% to 7.80%	6.00% to 7.87%

As at the end of the reporting period, the Group has the following undrawn borrowing facilities:

	31/12/2013 RMB'000	31/12/2012 RMB'000
Floating rate – expiring within one year	84,000	185,000

### 38. CAPITAL RISK MANAGEMENT

The Group manages its capital to ensure that entities in the Group will be able to continue as a going concern while maximizing the return to shareholders through the optimization of the debt and equity balance. The Group's overall strategy remains unchanged from previous year.

The capital structure of the Group consists of net debt including bank and other borrowings, net of cash and cash equivalents and equity attributable to owners of the Company comprising issued equity, retained profits and other reserves.

The Directors review the capital structure on a semi-annual basis. As part of this review, the Directors consider the cost of capital and the risks associated with each class of capital. The Group will balance its overall capital structure through the payment of dividends, new share issues and share buy-backs as well as the issue of new debt or the redemption of existing debt.

For the year ended 31 December 2013

## 39. FINANCIAL INSTRUMENTS

#### 39.1 Categories of financial instruments

	31/12/2013 RMB'000	31/12/2012 RMB'000
Financial assets		
Short-term investments	27,140	-
Loans and receivables (including pledged bank deposits		
and restricted cash and cash and short-term deposits)	2,475,302	3,236,545
AFS equity investments		
– Fair value	777,226	646,977
– Cost	506,553	506,553
Financial liabilities		
Amortised cost	2,224,740	2,181,427

#### 39.2 Financial risk management objectives and polices

The Group's principal financial instruments comprise cash and short-term deposits, restricted cash, pledged bank deposits, trade and bills receivables, deposits and other receivables, short-term investments, AFS equity investments, entrusted loan, interest-bearing bank borrowings, trade and bills payables, deposits received and other payables. The main purpose of these financial instruments is to raise finance for the Group's operations. The Group has various financial assets and liabilities such as trade and bills receivables, deposits and other receivables, trade and bills payables, deposits received and other payables which arise directly from its operations.

The main risks arising from the Group's financial instruments are interest rate risk, foreign currency risk, credit risk and liquidity risk. The Directors reviews and agrees policies for managing each of these risks and they are summarised below. The Group's accounting policies in relation to financial assets and financial liabilities are set out in note 4.

#### Foreign currency risk

The Group's businesses are principally located in the PRC and the Group's sales and purchases were mainly conducted in RMB. As at the end of the reporting period, all the Group's assets and liabilities were denominated in RMB, except for the cash and bank balances of RMB852,000 (2012: RMB1,937,000) denominated in Hong Kong dollar and United States dollar. The Directors consider that a reasonably possible change of 5% to 10% in the exchange rate between the Hong Kong dollar or United States dollar against the RMB would have no material impact on the Group's profit or loss and the Group's equity.

For the year ended 31 December 2013

### 39. FINANCIAL INSTRUMENTS (Continued)

#### **39.2** Financial risk management objectives and polices (Continued)

#### Interest rate risk

The Group is exposed to fair value interest rate risk relates primarily to fixed rate borrowings. The Group's policy is to maintain short-term borrowings at prevailing market rates so as to minimise the fair value interest risk. As at 31 December 2013, the Group had no non-current borrowing.

The Group's exposures to interest rates on financial liabilities are detailed in the liquidity risk management section of this note.

#### Credit risk

The Group's maximum exposure to credit risk which will cause a financial loss to the Group due to failure to discharge an obligation by the counterparties and a financial guarantee provided by the Group is arising from the carrying amount of the respective recognised financial assets as stated in the consolidated statements of financial position.

The Group's credit risk is primarily attributable to entrusted loan, trade and bills receivables, deposits and other receivables, short-term investments and bank deposits.

The Group has concentration of credit risk on liquid funds which are deposited with several banks. However, the credit risk on bank balances is limited because the counterparties are banks with good reputation.

The Group also has concentration of credit risk in respect of entrusted loans to a joint venture and an associate and trade receivables from associates and fellow subsidiaries of the Group as set out in note 43(b). The Group monitors the exposure to credit risk on an ongoing basis. In order to minimise the credit risk, the management reviews the recoverability of the entrusted loans and trade receivables to ensure that follow-up action is taken timely. In this regard, management concludes the exposure to bad debt is significantly reduced.

#### Liquidity risk

The Group monitors its risk to a shortage of funds using a recurring liquidity planning tool. This tool considers the maturity of its financial instruments, financial assets and liabilities and projected cash flows from operations.

The Group's objective is to maintain a balance between continuity of funding and flexibility through the utilisation of interest-bearing bank borrowings. The Group's financing activities are managed centrally by maintaining an adequate level of cash and short-term deposits to finance the Group's operations. The Group also ensures the availability of bank credit facilities to address any short-term funding requirements.

For the year ended 31 December 2013

### 39. FINANCIAL INSTRUMENTS (Continued)

#### 39.2 Financial risk management objectives and polices (Continued)

#### Liquidity risk (Continued)

The maturity profile of the Group's financial liabilities as at the end of the reporting period, based on the contractual undiscounted payments, is as follows:

Interest rate %	On demand RMB'000	Less than 3 months RMB'000	3 to less than 12 months RMB'000	1 to 5 years RMB'000	5 years RMB'000	undiscounted cash flows RMB'000	Carrying amount at 31/12/2013 RMB'000
6.60 to 7.80	-	-	67,513	-	-	67,513	65,000
	574,458	1,447,164	97,525	-	-	2,119,147	2,119,147
	14,996	21,103	4,494	-	-	40,593	40,593
	589,454	1,468,267	169,532	-	-	2,227,253	2,224,740
	%	% RMB'000 5.60 to 7.80 – 574,458 14,996	Interest rate On demand 3 months % RMB'000 RMB'000 5.60 to 7.80 574,458 1,447,164 14,996 21,103	Interest rate On demand 3 months 12 months % RMB'000 RMB'000 RMB'000 5.60 to 7.80 67,513 574,458 1,447,164 97,525 14,996 21,103 4,494	Interest rate On demand 3 months 12 months 1 to 5 years % RMB'000 RMB'000 RMB'000 RMB'000 5.60 to 7.80 67,513 - 574,458 1,447,164 97,525 - 14,996 21,103 4,494 -	Interest rate         On demand         3 months         12 months         1 to 5 years         5 years           %         RMB'000         RMB'000         RMB'000         RMB'000         RMB'000         RMB'000           5.60 to 7.80         -         -         67,513         -         -           574,458         1,447,164         97,525         -         -           14,996         21,103         4,494         -         -	Interest rate         On demand         3 months         12 months         1 to 5 years         5 years         cash flows           %         RMB'000         RMB'000         RMB'000         RMB'000         RMB'000         RMB'000         RMB'000           5.60 to 7.80         -         -         67,513         -         -         67,513           574,458         1,447,164         97,525         -         -         2,119,147           14,996         21,103         4,494         -         -         40,593

	Interest rate %	On demand RMB'000	Less than 3 months RMB'000	3 to less than 12 months RMB'000	1 to 5 years RMB'000	5 years RMB'000	Total undiscounted cash flows RMB'000	Carrying amount at 31/12/2013 RMB'000
2012								
Interest-bearing bank								
borrowings								
- fixed rates	6.00 to 7.87	-	-	70,397	-	_	70,397	68,000
Trade and bills payables	-	507,096	1,104,643	56,830	-	-	1,668,569	1,668,569
Other payables	nil to 6.4	43,145	142,852	162,608	120,000	-	468,605	444,858
		550,241	1,247,495	289,835	120,000	-	2,207,571	2,181,427

The table above includes both interest and principal cash flows.

#### Other price risk

The Group is exposed to equity price risk through its listed AFS equity investment in Wan Xin Media (note 23). Directors monitor the equity price of Wan Xin Media on a regular basis. As at 31 December 2013, the Group recognised an accumulated gain of RMB590,810,000 (31 December 2012: RMB460,561,000) from its investment in Wan Xin Media directly in equity.

If the equity price had been 5% higher/lower (2012: 5% higher/lower), accumulated other comprehensive income at 31 December 2013 would have increased/decreased by RMB38,861,000 (31 December 2012: increase/decrease by RMB32,349,000).

For the year ended 31 December 2013

### 39. FINANCIAL INSTRUMENTS (Continued)

#### 39.3 Fair value measurement of financial instruments

This note provides information about how the Group determines fair values of various financial assets and financial liabilities.

#### (i) Fair value of the Group's financial assets are measured at fair value on a recurring basis

The Group's listed AFS equity investments are measured at fair value at the end of each reporting period. The following table gives information about how the fair values of these financial assets

	Fair value as at		Fair value	Valuation techniques
Financial assets	31/12/2013	31/12/2012	hierarchy	and key inputs
Listed AFS equity	Listed equity securities	Listed equity securities	Level 1	Quoted bid prices in
investments	in PRC:	in PRC:		an active market.
	–Wan Xin Media	–Wan Xin Media		
	– RMB777,226,000	– RMB646,977,000		

## (ii) Fair value of financial assets and financial liabilities that are not measured at fair value on a recurring basis (but fair value disclosures are required)

The Directors consider that the carrying amounts of financial assets and financial liabilities recognised in the consolidated financial statements approximate their fair values. The fair value of financial assets and financial liabilities are determined in accordance with generally accepted pricing models based on discounted cash flow analysis.

### 40. OPERATING LEASES

#### The Group as lessee

At the end of the reporting period, the Group had commitments for future minimum lease payments under noncancellable operating leases which fall due as follows:

	31/12/2013 RMB'000	31/12/2012 RMB'000
Within one year	74,139	73,842
In the second to fifth year, inclusive	121,154	137,650
Over five years	11,049	31,958
	206,342	243,450

Operating lease payments represent rentals payable by the Group for certain of its outlets, warehouse and office properties. Leases are negotiated for terms from one to fifteen years.

For the year ended 31 December 2013

#### 40. OPERATING LEASES (Continued)

#### The Group as lessor

Property rental income earned during the year was RMB12,461,000 (2012: RMB19,029,000).

At the end of the reporting period, the Group had contracted with tenants for the following future minimum lease payments:

	31/12/2013 RMB'000	31/12/2012 RMB'000
Within one year In the second to fifth year, inclusive After five years	9,179 19,147 8,135	6,678 16,090 7,055
	36,461	29,823

Property rental income represents rentals receivable by the Group from its investment properties. Leases are negotiated for terms from one to sixteen years.

#### 41. COMMITMENTS

#### **Capital commitments**

The Group had the following capital commitments, principally for the construction and acquisition of items of property, plant and equipment, at the end of the reporting period:

	31/12/2013 RMB'000	31/12/2012 RMB'000
Property, plant and equipment:		
Contracted, but not provided for	113,256	28,545
Authorised, but not contracted for	232,211	120,000
	345,467	148,545

#### **Investment commitments**

The Group had the following investment commitments, principally for an investment to establish a subsidiary and private equity fund at the end of the reporting period:

	31/12/2013 RMB'000	31/12/2012 RMB'000
Investment to establish a subsidiary: Contracted, but not provided for	51,333	_
Investment to private equity fund: Contracted, but not provided for	100,000	_

For the year ended 31 December 2013

### 42. RETIREMENT BENEFITS PLANS

The Group's employees in the PRC are covered by various defined contribution pension schemes regulated by the relevant municipal and provincial governments in the PRC pursuant to which the municipal and provincial governments undertake to assume the post-employment pension obligations payable to all existing and retired employees.

The aggregate contributions of the Group to post-employment pension schemes for the year ended 31 December 2013 were approximately RMB95,684,000 (2012: RMB83,679,000).

### 43. RELATED PARTY TRANSACTIONS

(a) The Group had the following material transactions with related parties during the year:

	Note	Year ended 31/12/2013 RMB'000	Year ended 31/12/2012 RMB'000
Sichuan Xinhua Publishing Group:			
Sales of merchandise	(i)	96,969	140,176
Rental income	(iii)	1,344	1,344
Rental expenses	(iv)	35,943	37,832
Interest expense		655	1,741
Purchase of services	(ii)	14,500	16,207
Disposal of properties	(vi)	-	14,517
SPG:			
Sales of merchandise	(i)	15,662	19,591
Sales of equipment	(i)	4,520	14,629
Render of printing services	(ii)	10	71
Rental and property management fee	(v)	16,586	15,786
Purchase of publications	(ii)	8,978	32,984
Purchase of printing services	(ii)	17,552	23,931
Purchase of other services	(ii)	83	283
Associates*:			
Sales of merchandise	(i)	3,924	32,783
Purchase of merchandise	(ii)	23,724	21,038
Entrusted loan to an associate	27(ii)	10,200	_
Interest income on entrusted loans	27(ii)	3,433	229
Joint ventures*:			
Purchase of merchandise	(ii)	2,859	4,312
Disposal of interest in an associate	(vii)	3,380	_

For the year ended 31 December 2013

### 43. RELATED PARTY TRANSACTIONS (Continued)

#### (a) The Group had the following material transactions with related parties during the year: (Continued)

Notes:

- (i) The sales to related parties were made according to the prices and conditions offered to the major customers of the Group.
- (ii) The purchase prices of merchandise and services were based on mutually agreed terms.
- Pursuant to a property lease agreement entered into between the Company and Sichuan Xinhua Publishing Group dated 29 April 2007, the annual rental is at a fixed amount of RMB1,344,000.
- (iv) The rental expenses for bookstores and offices were charged based on mutually agreed terms at fixed annual rates. The rental expense charged by Sichuan Xinhua Publishing Group amounted to RMB35,943,000 (2012: 37,832,000) during the year.
- (v) The rental and property management fee for leased office buildings were charged based on mutually agreed terms at a fixed annual rate. The rental expense charged by SPG amounted to RMB16,586,000 (2012: 15,786,000) during the year.
- (vi) The Company and Chengdu Hongcun Properties Co., Ltd. ("Hongcun"), a wholly owned subsidiary of Sichuan Xinhua Publishing Group, entered into a property transfer agreement pursuant to which the Company agreed to sell a property to Hongcun at a consideration of RMB14,517,000.
- (vii) The Company disposed of its 33.8% equity interest in Hainan Chuangxiang to Hainan Publishing at cash consideration of RMB3,380,000 during the year. Further details are set out in note 21.
- \* Except for the transactions with associates and joint ventures, all of the related party transactions above also constitute connected transactions or continuing connected transactions as defined in Chapter 14A of the Listing Rules.

For the year ended 31 December 2013

### 43. RELATED PARTY TRANSACTIONS (Continued)

(b) Balances with related parties
-----------------------------------

		31/12/2013	31/12/2012
	Note	RMB'000	RMB'000
Trade and other receivables:			
Trade receivables due from Sichuan Xinhua Publishing			
Group	26	18,435	36,323
Trade receivables due from SPG	26	2,090	6,159
Trade receivables due from associates of the Group	26	33,287	50,056
Other receivables due from Sichuan Xinhua Publishing			
Group	27	-	14,600
Other receivables due from SPG	27	538	1,320
Other receivables due from associates of the Group	27	-	179,860
Entrusted loan due from a joint venture of the Group	25	120,000	_
Entrusted loans due from associates of the Group	27(ii)	44,200	44,200
Trade and other payables:			
Trade payables due to SPG	32	1,787	19,987
Trade payables due to a joint venture	32	1,995	1,336
Trade payables due to associates of the Group	32	7,324	3,604
Other payables due to Sichuan Xinhua Publishing Group	33	14,407	41,751
Other payables due to SPG	33	589	1,395

Except for the non-current entrusted loan of RMB120,000,000 (note 25) and an entrusted loan of RMB44,200,000 included in prepayments, deposits and other receivables (note 27), the above balances are unsecured, interest-free and have no fixed terms of repayment.

(c) Compensations to key management personnel of the Group are as follows:

	Year ended 31/12/2013 RMB'000	Year ended 31/12/2012 RMB'000
Short-term employee benefits	6,422	6,301

For the year ended 31 December 2013

## 44. PARTICULARS OF SUBSIDIARIES OF THE COMPANY

Name of subsidiary	Place/Country of incorporation or registration/ operations	Paid up issued/ registered ordinary share capital	interest h	ownership eld by the pany 2012 %	Principal activities
Sichuan Xinhua Online Network Co., Ltd.	PRC	RMB10,000,000	100	100	Internet publication and computer service
Beijing Xinhua Wenxuan Advertising Co., Ltd.	PRC	RMB13,000,000	81.54	81.54	Provision of advertising services and sale of publications and newspapers
Sichuan Xinhua Wenxuan Media Co., Ltd.	PRC	RMB5,700,000	70	70	Sale of publications and provision of conference and exhibition services
Sichuan Xinhua Shang Paper Co., Ltd.	PRC	RMB15,000,000	51	51	Sale of printing related publications
Beijing Huaxia Shengxuan Book Co., Ltd.	PRC	RMB15,000,000	51	51	Sale of publications manufacture
Sichuan Xinhua Colour Printing Co., Ltd.	PRC	RMB100,000,000	65	65	Provision of publication printing service
Sichuan Winshare Education Technology Co., Ltd.	PRC	RMB40,000,000	100	100	Sale of textbook related publications
Sichuan People's Education Times Xinhua Audio and Video Co., Ltd.	PRC	RMB2,000,000	80	80	Sale of audio and video publication
Beijing Huaying Winshare Movie & Culture Co., Ltd.	PRC	RMB160,770,000	100	86.67	Movie related investments
Sichuan Winshare Art Investing & Managing Co., Ltd.	PRC	RMB20,000,000	60	60	Art exhibition service and art related publications investment

For the year ended 31 December 2013

## 44. PARTICULARS OF SUBSIDIARIES OF THE COMPANY (Continued)

Name of subsidiary	Place/Country of incorporation or registration/ operations	Paid up issued/ registered ordinary share capital	Proportion ownership interest held by the Company		Principal activities
			2013 %	2012 %	
Sichuan Winshare Media Co., Ltd.	PRC	RMB30,000,000	75	75	Internet publication and computer service
Sichuan People's Publishing House Co., Ltd.	PRC	RMB10,000,000	100	100	Publishing and wholesaling of publications and related publications
Sichuan Publication Printing Co., Ltd.	PRC	RMB50,000,000	100	100	Publishing and wholesaling of publications and related publications
Sichuan Education Publishing House Co., Ltd.	PRC	RMB10,000,000	100	100	Publishing and wholesaling of publications and related publications
Sichuan Youth and Children's Publishing House Co., Ltd.	PRC	RMB10,000,000	100	100	Publishing and wholesaling of publications and related publications
Sichuan Science & Technology Publishing House Co., Ltd.	PRC	RMB4,000,000	100	100	Publishing and wholesaling of publications and related publications
Sichuan Literature & Art Publishing House Co., Ltd.	PRC	RMB5,000,000	100	100	Publishing and wholesaling of publications and related publications
Sichuan Fine Arts Publishing House Co., Ltd.	PRC	RMB4,250,000	100	100	Publishing and wholesaling of publications and related publications

For the year ended 31 December 2013

## 44. PARTICULARS OF SUBSIDIARIES OF THE COMPANY (Continued)

Name of subsidiary	Place/Country of incorporation or registration/ operations	Paid up issued/ registered ordinary share capital	interest h	ownership eld by the pany	Principal activities
	operations	share capital	2013 %	2012 %	
Sichuan Lexicographical Publishing House Co., Ltd.	PRC	RMB2,000,000	100	100	Publishing and wholesaling of publications and related publications
Sichuan Bashu Publishing House Co., Ltd.	PRC	RMB2,000,000	100	100	Publishing and wholesaling of publications and related publications
Sichuan Tiandi Publishing House Co., Ltd.	PRC	RMB2,000,000	100	100	Publishing and wholesaling of publications and related publications
Sichuan Digital Publishing & Media Co., Ltd.	PRC	RMB10,000,000	100	100	Publishing and wholesaling of publications
Sichuan Pictorial Co., Ltd.	PRC	RMB1,500,000	100	100	Publishing and wholesaling of publications and related publications
Sichuan Readers' Journal Press Co., Ltd.	PRC	RMB1,500,000	100	100	Publishing and wholesaling of publications and related publications
Sichuan Printing Material Co., Ltd.	PRC	RMB30,000,000	100	100	Provision of printing related materials
Sichuan Shangrui Education Textbook Co., Ltd.	PRC	RMB20,000,000	100	100	Wholesaling of publications and related publications
Sichuan Wenchuan Logistics Co., Ltd.	PRC	RMB100,000,000	100	100	Warehousing and logistics services

For the year ended 31 December 2013

## 44. PARTICULARS OF SUBSIDIARIES OF THE COMPANY (Continued)

Name of subsidiary	Place/Country of incorporation or registration/ operations	Paid up issued/ registered ordinary share capital	Proportion interest he Com		Principal activities
			2013 %	2012 %	
Xinhua Winshare Commercial Chain (Beijing) Co., Ltd.	PRC	RMB129,300,000	51	51	Sale of publication and related publications
Winshare Chengdu Publication Co., Ltd.	PRC	RMB5,000,000	100	100	Sale of publications manufacture
Washington Winshare Media, Inc.	US	US\$300,000	90	90	Provision of advertising service
Sichuan Vivi Bride Magazine Co., Ltd.*	PRC	RMB2,000,000	100	-	Sale of publication and related publications
Winshare Vivi Advertising (Chengdu) Co., Ltd.*	PRC	RMB7,500,000	53	-	Provision of advertising service
Winshare Education Technology and Equipment Co., Ltd.*	PRC	RMB3,000,000	87	-	Provision of software development service

\* Newly established during the year ended 31 December 2013.

None of the subsidiaries have issued any debt securities at the end of the year.

#### Details of non-wholly owned subsidiaries that have material non-controlling interests

The table below shows details of non-wholly-owned subsidiary of the Group that has material non-controlling interests at 31 December 2013:

Name of subsidiary	Place of incorporation and principle place of business	Proportion of ov and voting r non-controll		Profit all non-controll Year ended		Accum non-controll	ulated ing interests
		31/12/2013	31/12/2012	31/12/2013 RMB'000	31/12/2012 RMB'000	31/12/2013 RMB'000	31/12/2012 RMB'000
Sichuan Xinhua Colour Printing							
Co., Ltd.	PRC	35%	35%	168	87	30,349	30,181

For the year ended 31 December 2013

## 44. PARTICULARS OF SUBSIDIARIES OF THE COMPANY (Continued)

Summarised financial information in respect of the Group's subsidiary that has material non-controlling interests is set out below. The summarised financial information below represents amounts before intragroup eliminations.

Sichuan Xinhua Colour Printing Co., Ltd.	31/12/2013 RMB'000	31/12/2012 RMB'000
Current assets	89,275	91,786
Non-current assets	102,507	111,054
Current liabilities	(105,071)	(116,610)
Equity attributed to owners of the Company	56,362	56,050
Non-controlling interests	30,349	30,181

For the year ended 31 December 2013

## 44. PARTICULARS OF SUBSIDIARIES OF THE COMPANY (Continued)

	Year end 31/12/2013 RMB'000	Year end 31/12/2012 RMB'000
Revenue	99,648	107,415
Expense	99,168	107,166
Profit for the year	480	249
Profit attributable to owners of the Company	312	162
Profit attributable to the non-controlling interest	168	87
Profit for the year	480	249
Dividends paid to non-controlling interests	-	_
Net cash (outflow) inflow from operating activities	(281)	6,687
Net cash (outflow) from investing activities	(6,584)	(9,335)
Net cash inflow (outflow) from financing activities	15,034	(1,249)
Net cash inflow (outflow)	8,169	(3,897)

For the year ended 31 December 2013

# 45. INFORMATION ABOUT THE STATEMENT OF FINANCIAL POSITION OF THE COMPANY

Note	31/12/2013 RMB'000	31/12/2012 RMB'000
Non-current Assets		
Property, plant and equipment	847,184	834,087
Prepaid lease payments for land use rights	77,741	82,044
Investment properties	3,631	4,037
Other intangible assets	22,087	22,178
Investments in subsidiaries	1,778,238	2,046,808
Investments in associates	52,057	188,393
Investments in joint ventures	424,966	98,000
Available-for-sale equity investments	1,283,551	1,153,302
Deferred tax assets	40,614	40,614
Long-term prepayments	414,635	8,280
Entrusted loan	120,000	34,000
	5,064,704	4,511,743
Current Assets		
Trade and bill receivables	153,082	205,759
Prepayments, deposits and other receivables	227,602	309,540
Due from subsidiaries	984,984	730,230
Inventories	1,066,695	734,993
Short-term investments	5,000	/ 54,77.
Cash and short-term deposits	918,666	1,551,360
	918,000	1,771,300
	3,356,029	3,531,894
Asset classified as held for sale	126,673	-
	3,482,702	3,531,894
Current Liabilities		
Trade and bills payables	1,334,859	1,014,527
Deposits received, other payables and accruals	460,156	1,011,91
Due to subsidiaries	1,608,348	1,228,020
	3,403,363	3,254,460
Net Current Assets	79,339	277,428
Total Assets less Current Liabilities	5,144,043	4,789,171
Capital and Reserves		
Issued capital 34	1,135,131	1,135,131
Reserves	3,668,373	3,313,50
Proposed dividends 14	340,539	340,539
Total Equity	5,144,043	4,789,171
Total Equity and Non-current Liabilities	5,144,043	4,789,171

For the year ended 31 December 2013

# 45. INFORMATION ABOUT THE STATEMENT OF FINANCIAL POSITION OF THE COMPANY (Continued)

#### Movement in reserves

	Share premium RMB'000	Capital reserves RMB'000	Statutory surplus reserve RMB'000	Revaluation reserve RMB'000	Retained profits RMB'000	Total RMB'000
At 1 January 2012	1,708,203	33,514	248,013	534,885	576,859	3,101,474
Profit for the year	_	_	_	_	584,972	584,972
Other comprehensive loss for the year	-	_	_	(32,406)	-	(32,406)
Total comprehensive income for the year	-	_	-	(32,406)	584,972	552,566
Transfer of treasury shares	_	_	_	_	_	_
Proposed dividends for 2012	-	-	-	-	(340,539)	(340,539)
Appropriation to statutory surplus reserve	-	-	46,409	-	(46,409)	-
At 31 December 2012	1,708,203	33,514	294,422	502,479	774,883	3,313,501
A 1 I - 2012	1 700 202	22.514	20/ /22	502 (70	77 ( 002	2 212 501
At 1 January 2013	1,708,203	33,514	294,422	502,479	774,883	3,313,501
Profit for the year Other comprehensive revenue for the year	-	-	-	- 130,249	565,162	565,162 130,249
Total comprehensive income for the year	1,708,203	33,514	294,422	632,728	1,340,045	4,008,912
Proposed dividends for 2013 Appropriation to statutory surplus reserve	-	-	- 57,261	-	(340,539) (57,261)	(340,539)
Appropriation to statutory surplus reserve	-		)/,201		()/,201)	-
At 31 December 2013	1,708,203	33,514	351,683	632,728	942,245	3,668,373

Capital reserve of the Company represents the excess of cash consideration received from promoters other than Sichuan Xinhua Publishing Group over the par value of ordinary shares issued upon the establishment of the Company.

For the year ended 31 December 2013

#### 46. DISPOSAL OF SUBSIDIARIES

In March 2013, the Company disposed of its 51% equity interest of Educational Investments to Chengdu Minxian Educational Investment Co., Ltd., an independent third party, at a cash consideration of RMB29,777,000. At the time of disposal, Educational Investments held 51% equity interest in Hainan Haiwenqianjing Investment Co., Ltd. which was accounted for as a subsidiary and held 51% equity interest in Bazhong Shudong Real Estate Development Co., Ltd. which was accounted for as an associate due to lack of unilateral control by Educational Investments.

In December 2013, the Company disposed of its 17% equity interest of Winshare Pre-school to Huasheng Group and retained 34% equity interest in Winshare Pre-school. Winshare Pre-school was then accounted for as an associate.

The net assets of these companies, at the date of disposal, are as follows:

	Winshare Pre-school RMB'000	Educational Investments RMB'000	<b>Total</b> RMB'000
Consideration received/receivable:			
Cash received/receivable	3,619	29,777	33,396
Analysis of assets and liabilities over which control was lost:			
Property, plant and equipment	3,060	5,058	8,118
Other intangible assets	204	_	204
Interests in associates	_	49,782	49,782
Trade and other receivables	412	_	412
Prepayments, deposits and other receivables	13,248	34,513	47,761
Inventories	348	_	348
Bank balances and cash	1,970	9,007	10,977
Trade and bills payables	(523)	(356)	(879)
Deposits received, other payables and accruals	(2,152)	(51,811)	(53,963)
Net assets disposed of	16,567	46,193	62,760
Gain on disposal of a subsidiary:			
Consideration received/receivable	3,619	29,777	33,396
Net assets disposed of	(16,567)	(46,193)	(62,760)
Non-controlling interests	8,118	24,788	32,906
Fair value of retained equity interests	7,237	-	7,237
Gain on disposal	2,407	8,372	10,779
Net cash inflow/outflow arising on disposal:			
Cash consideration	_	29,777	29,777
Less: cash and short-term deposits disposed	(1,970)	(9,007)	(10,977)
Net cash (outflow)/inflow arising on disposal	(1,970)	20,770	18,800

For the year ended 31 December 2013

## 47. DEEMED DISPOSAL OF A SUBSIDIARY

In December 2013, the articles of association of Sichuan Wenzhuo was revised with immediate effect. Pursuant to the revised articles of association, all shareholders' resolutions can only be passed with at least two thirds votes and the Company holds 51% votes. Therefore, the Company lost control over Sichuan Wenzhuo and accounted Sichuan Wenzhuo as a joint venture as at 31 December 2013.

The net assets value of Sichuan Wenzhuo, at the date of the deemed disposal, are as follows:

	Sichuan Wenzhue
	RMB'000
Consideration received:	
Cash received	-
Analysis of assets and liabilities over which control was lost:	
Property, plant and equipment	766,30
Prepaid lease payments	110,610
Other intangible assets	35.
Trade receivables	22,67
Prepayments, deposits and other receivables	46,85
Inventories	4,15
Bank balances and cash	20,14
Trade and bills payables	(5,03
Deposits received, other payables and accruals	(112,33)
Other borrowings	(120,00
Other payables	(104,44
Deferred tax liabilities	(3,16)
Net assets disposed of	626,110
Gain on disposal of a subsidiary:	
Consideration received	
Net assets disposed of	(626,11)
Non-controlling interests	306,79
Fair value of retained equity interests	326,96
Goodwill	(2,06
Gain on disposal	5,58
X	
Net cash outflow arising on disposal:	
Cash consideration	
Less: cash and short-term deposits disposed	(20,14
Net cash outflow arising on disposal	(20,14)

For the year ended 31 December 2013

## 48. EVENTS AFTER THE REPORTING PERIOD

Subsequent to 31 December 2013, the Group had the following significant events:

#### **Proposed dividend**

A meeting of the Board of Directors of the Company was held on 7 March 2014, in which a dividend of approximately RMB340,539,000 (tax inclusive) in total, equivalent to RMB0.30 per share (tax inclusive), was proposed in respect of the year.



#### 新華文軒出版傳媒股份有限公司 XINHUA WINSHARE PUBLISHING AND MEDIA CO., LTD.

No. 6, Wenxuan Road, Shang Mao Dadao,

四川省成都市城北商貿大道文軒路6號 郵政編碼:610081

Website 網址:www.winshare.com.cn

Cheng Bei, Chengdu, Sichuan

Postal Code:610081