



# Tristate Holdings Limited

(Incorporated in Bermuda with limited liability)

Annual Report

2013

Stock Code : 458

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WANG KOO Yik Chun  
*Honorary Chairlady*



TANG Chi Chien, Jack  
*Chairman Emeritus*

### CHAIRMAN EMERITUS

TANG Chi Chien, Jack, *CBE (H)*

### BOARD OF DIRECTORS

#### Executive Director:

WANG Kin Chung, Peter,  
*Chairman and Chief Executive Officer*

#### Non-Executive Directors:

WANG KOO Yik Chun, *Honorary Chairlady*  
MAK WANG Wing Yee, Winnie  
WANG Shui Chung, Patrick

#### Independent Non-Executive Directors:

LO Kai Yiu, Anthony  
James Christopher KRALIK  
Peter TAN

### AUDIT COMMITTEE

LO Kai Yiu, Anthony,  
*Chairman of the Audit Committee*  
MAK WANG Wing Yee, Winnie  
James Christopher KRALIK

### REMUNERATION COMMITTEE

James Christopher KRALIK,  
*Chairman of the Remuneration Committee*  
MAK WANG Wing Yee, Winnie  
LO Kai Yiu, Anthony  
Peter TAN

### SHARE OPTION COMMITTEE

WANG Kin Chung, Peter,  
*Chairman of the Share Option Committee*  
MAK WANG Wing Yee, Winnie

### CHIEF FINANCIAL OFFICER AND COMPANY SECRETARY

AU King Lun, Paulina

### AUDITOR

PricewaterhouseCoopers,  
*Certified Public Accountants*

### LEGAL ADVISORS

On Hong Kong Law : Reed Smith Richards Butler  
On Bermuda Law : Appleby

### PRINCIPAL BANKERS

The Hongkong and Shanghai Banking  
Corporation Limited  
Standard Chartered Bank (Hong Kong) Limited  
Citibank, N.A.  
The Bank of Tokyo-Mitsubishi UFJ, Ltd.  
The Bank of East Asia, Limited

### REGISTERED OFFICE

Canon's Court  
22 Victoria Street  
Hamilton HM12  
Bermuda

### HEAD OFFICE AND PRINCIPAL PLACE OF BUSINESS IN HONG KONG

5th Floor, 66–72 Lei Muk Road  
Kwai Chung, New Territories  
Hong Kong  
Tel : (852) 2279-3888  
Fax : (852) 2480-4676  
Website : <http://www.tristateww.com>

### CORPORATE COMMUNICATIONS

The Company Secretary  
Tristate Holdings Limited  
5th Floor, 66–72 Lei Muk Road  
Kwai Chung, New Territories  
Hong Kong  
Tel : (852) 2279-3888  
Fax : (852) 2423-5576  
Email : [cosec@tristateww.com](mailto:cosec@tristateww.com)

### LISTING INFORMATION

The shares of the Company have been listed  
on the Main Board of The Stock Exchange  
of Hong Kong Limited since 1988.  
Stock short name : Tristate Hold  
Stock code : 458  
Board lot : 1,000 shares

### PRINCIPAL REGISTRAR AND TRANSFER OFFICE

MUFG Fund Services (Bermuda) Limited  
26 Burnaby Street  
Hamilton HM 11  
Bermuda  
Tel : (441) 299-3882  
Fax : (441) 295-6759

### BRANCH REGISTRAR AND TRANSFER OFFICE

Computershare Hong Kong Investor Services Limited  
Shops 1712–1716, 17th Floor  
Hopewell Centre  
183 Queen's Road East  
Wanchai  
Hong Kong  
Tel : (852) 2862-8555  
Fax : (852) 2865-0990

## FIVE-YEAR FINANCIAL SUMMARY

	<b>2013</b> <i>HK\$'000</i>	As restated 2012 <i>HK\$'000</i>	As restated 2011 <i>HK\$'000</i>	As restated 2010 <i>HK\$'000</i>	As restated 2009 <i>HK\$'000</i>
<b>CONSOLIDATED INCOME STATEMENT</b>					
Revenue	<b>3,599,903</b>	3,387,877	3,273,299	3,035,219	2,828,809
Profit/(loss) for the year attributable to:					
Equity holders of the Company	<b>43,439</b>	109,045	249,362	196,380	(110,958)
Non-controlling interests	<b>(36)</b>	(26)	(24)	–	(36)
Profit/(loss) for the year	<b>43,403</b>	109,019	249,338	196,380	(110,994)
Basic earnings/(loss) per share attributable to equity holders of the Company	<b>HK\$0.16</b>	HK\$0.40	HK\$0.93	HK\$0.73	(HK\$0.38)
<b>CONSOLIDATED STATEMENT OF FINANCIAL POSITION</b>					
Non-current assets	<b>975,666</b>	1,002,503	997,407	887,951	740,564
Current assets	<b>1,761,598</b>	1,568,538	1,513,481	1,187,127	1,101,808
Current liabilities	<b>1,109,124</b>	952,621	893,655	720,363	655,191
Net current assets	<b>652,474</b>	615,917	619,826	466,764	446,617
Total assets less current liabilities	<b>1,628,140</b>	1,618,420	1,617,233	1,354,715	1,187,181
Non-current liabilities	<b>171,358</b>	217,537	255,962	167,135	195,329
Net assets	<b>1,456,782</b>	1,400,883	1,361,271	1,187,580	991,852
Capital and reserves attributable to equity holders of the Company	<b>1,456,467</b>	1,400,532	1,360,894	1,187,179	991,451
Non-controlling interests	<b>315</b>	351	377	401	401
Total equity	<b>1,456,782</b>	1,400,883	1,361,271	1,187,580	991,852

## CHAIRMAN'S STATEMENT

WANG Kin Chung, Peter  
*Chairman and Chief Executive Officer*

2013 was a year of challenge for Tristate Holdings Limited (the "Company"/"Tristate") and its subsidiaries (together, the "Group"). In this year, we saw the continuous growth of our branded product distribution, retail and trading business, and a moderate start-up expansion of our proprietary brand HASKI in China. It was also a year full of challenges and transitions to our garment manufacturing business that led to a drop in the Group's overall profit.

### RESULTS AND DIVIDENDS

For the year ended 31 December 2013, revenue of the Group increased by 6% from HK\$3,387,877,000 in 2012 to HK\$3,599,903,000 in 2013; while profit attributable to equity holders decreased by 60% from HK\$109,045,000 in 2012 to HK\$43,439,000 in 2013.

The Board of Directors of the Company recommends the payment of a final dividend of HK\$0.06 per share.

### BRANDED PRODUCT DISTRIBUTION, RETAIL AND TRADING BUSINESS

Benefited from the continuous growth of the China outdoor market, the Group's branded product distribution and retail business continued its growth in the financial year 2013. The sales policy of our licensed outdoor brand Jack Wolfskin in 2013 was designed to support franchisees profitability and expansion capability. Expansion was the key driver for the topline growth. Point of sales ("POS") of the whole branded product business, including HASKI had reached 1,070 covering 170 cities by end of 2013, as compared to POS of over 870 in 2012. The Group has increased advertising and promotional activities, and strengthened sales, marketing and operational functions to support the continuous business growth. This business segment posted a healthy growth in 2013.

Leveraging on our extensive experience in outdoor brand marketing and distribution in the PRC, HASKI had a healthy expansion in 2013 with POS reached 95 at the end of the year. The Group has increased planned investment on promotion and administrative support for the expansion.



### GARMENT MANUFACTURING

In 2013, the substantial increase in labour and operating costs from minimum wages rise in Asia, in particular the PRC and Thailand had impacted the results of our garment manufacturing business. With our strategy on expanding business with global fashion brands customers, we saw sales increase to this market in 2013, which partly offset the anticipated decline in sales to national brands customers with orders at voluminous quantity and competitive price. Further, certain China factories were still under transitional adjustments migrating to produce more complex products, which impacted our operating costs. Nevertheless, with our ability to increase revenue from global fashion brands customers, the completed integration of the management team of our two Panyu factories and effort in improving production efficiency and better quality, the business was back on the right track.

In the fourth quarter of 2013, strategically the Group started to close down a factory in Shenzhen, Southern China. The restructure enables the Group to consolidate resources and enhance the strength and efficiency of our remaining factories in China. Customer orders and competent staff were transferred to the Group's other factories in China.

The renovation of our new Myanmar factory was completed in the second half year of 2013. The new factory employed around 300 employees by end of year 2013, with a full capacity of up to 850 headcount. In early 2014, the factory has successfully shipped garments to new customers.

As a leading manufacturer in the business, we continue to focus in our below key strategic areas.

#### **Customer Profile and Product Range**

Our customer profile encompasses global fashion brands to national department store labels. The Group offers a wide range of fashion products, ranging from men's and women's career wear to casual outerwear and sportswear. We have extensive capabilities in fabric design and sourcing, garment design, pattern and sample making, as well as the ability to innovate to meet our customers' needs through strong manufacturing engineering solutions.

#### **Strong Customer Relationship**

The Group maintains the strategy of key accounts management and has developed multi-products with our core global customers having worldwide sales. This strategy has broadened and strengthened our relationships with existing customers and continued to open up opportunities for new accounts. The Group has also strengthened its scope of services by offering garment design, fabric development and testing, and providing complete apparel solutions to its customers. To better serve our customers, we have sales/liaison offices in Hong Kong, Macau, Shanghai, Kaohsiung, Seoul, New York and London. For many years, the Group received various awards from its customers in recognition of the strong business relationship and for the good performance of the Group.

#### **Production and Technological Capabilities**

Our factories' modern production process allowed us to serve wide product range while providing competitive cost base in various geography: China in southern and eastern regions, the Philippines, Thailand, Vietnam and Myanmar. In order to maintain the Group's competitiveness and mitigate the impact of continuous rising labour and manufacturing costs, innovative and advanced production technology and processes are continuing to be implemented to enhance factories' productivity and reduce manpower handling.

#### **Corporate Social Responsibility and Environmental Considerations**

As a socially responsible entity, the Group is committed to fostering long-term relationships with its shareholders, employees, customers and business partners. The Group recognises the importance of total Corporate Social Responsibility compliance to our customers. With these responsibilities and values in mind, we strive to deliver the best possible services and products to our customers and will continue to uphold social compliance as a strategic priority.

All our work sites have taken actions to implement a consistent auditing and accountability process encompassing health, safety and environmental compliance to meet customers' demands for greater ethical and environmental responsibility.

The Group is committed to creating a sustainable and greener environment and continues to explore ways to reduce carbon emission, conserve energy and reduce wastage. Our eco-friendly "green" factory in Hefei was accredited with a LEED silver rating, a high level certification for energy efficiency and overall environmental impact awarded by the U.S. Green Building Council. The green factory also earned acclaims from major customers and local environmental protection bodies in China.

We have also implemented various environmental and sustainability initiatives in our other factories, including energy efficient lighting, dual flush toilets and low flow fixtures, waste recycling system, water curtain air-conditioning as well as replacing traditional clutch motors with more energy efficient servo motors. Activities to raise awareness of sustainability are also organised.

#### **Human Resources**

With many talented, experienced and dedicated staffs in our Group, we continue to focus on enhancing teamwork across functions and geographies. We shall maintain our best practices to become a leader in the industry in delivering speedy and flexible production solutions and quality services to our customers.

### OUTLOOK

We will continue to increase investment for the long-term growth of our branded product distribution and retail business in China by focusing on three key ongoing initiatives. The first is the customisation of our product lines. We customise styling, colour, and fit to meet the needs of the demanding Chinese consumers. The second is to improve awareness of our brands by procuring national television spots on various TV channels as well as actively connecting and developing our consumer communities on social media platforms. Lastly, we continue to invest in our people and systems which are the backbone of our successful operations. We have been aggressively expanding our branded product distribution network into smaller city markets across Mainland China over the past few years. On the back of strong fundamentals, we retain our optimistic view of the near to long-term prospects of the China consumer market. We expect our PRC branded product distribution business will continue to exhibit healthy growth with further expansion of POS of our licensed brands and at the same time building up our proprietary brand HASKI.

We are cautious about the outlook of our garment manufacturing business in 2014. Though it appears that a more mature recovery is forthcoming in the US, the growth would unlikely to match the pre-financial crisis levels. The Eurozone sets to expand for the first time in three years but the recovery remain fragile. Surging labour and operating costs in Asia especially in the PRC are still our challenges. Looking ahead, to remain competitive, we shall maintain the strategic direction for our PRC factories to exploit their competitive edge for complex products that require skilled labour, quick in response and sophisticated technologies and supports. Our efforts have been rewarding and we have gained new global fashion brands customers and also see business growth with existing customers. Whilst our Panyu factories have been experienced partner for global fashion brands customers, we plan to increase our Hefei compound's production for these higher margin customers. The factory compound's in-house R&D, garment dying and washing plus other technological capabilities allow us to provide a one-stop facility to serve a wide range of products of our customers. On the other hand, our factories outside the PRC will continue to focus on customer orders with voluminous quantity at competitive price. Our new factory in Myanmar is able to expand our overseas production capacity. In addition, we shall continue to diversify our customer base, optimise and improve our business structure and production efficiency, build up our design and development strength and at the same time implement stringent cost control.

The Group has its competitive strengths in delivering high quality and high value added products to meet and exceed customers' expectation. With our talented professionals, skilled labour and large-scale production facilities, we are confident that we shall be able to rise to the challenges ahead.

### APPRECIATION

I would like to take this opportunity to express my gratitude to my fellow Directors and the entire family of Tristate employees for their continuing dedication, professionalism and enthusiasm. I would also like to thank all our customers and shareholders for their confidence, business and ongoing trust and support for the Group.

**WANG Kin Chung, Peter**

*Chairman and Chief Executive Officer*

Hong Kong, 31 March 2014

In this Management Discussion and Analysis, we present the business review and a discussion on the financial performance of the Group for the year ended 31 December 2013.

### OVERVIEW

Total revenue of the Group for the year 2013 was HK\$3,600 million (2012: HK\$3,388 million), representing an increase of 6% as compared with 2012.

For the year ended 31 December 2013, the Group recorded a profit attributable to equity holders of HK\$43 million as compared with HK\$109 million in 2012. The decline in profit was mainly attributable to (i) increase in planned investment on expanding our proprietary brand HASKI under branded product distribution and retail business; (ii) one-time redundancy and other costs following our strategic plan to close down a factory in Southern China; (iii) surge in labour and operating costs during the period of transitions in our garment manufacturing business; and (iv) the absence of non-recurring gains made in 2012 upon disposals of a subsidiary and a property. The profit drop was partially offset by the release of tax related provisions of HK\$39 million upon finalization of the tax audit with the Hong Kong Inland Revenue Department (the "HK IRD").

### BUSINESS REVIEW

#### Revenue

Revenue of the branded product distribution, retail and trading segment increased by 16% to HK\$1,458 million as compared with HK\$1,252 million in 2012.

Our licensed outdoor brand Jack Wolfskin grew revenue by 29% as compared with 2012, and accounted for over 66% of the segment revenue. The revenue of our licensed global lifestyle brand Nautica was down by 7% as compared with 2012 mainly due to the soft retail market in China and retail shops realignment following the change of two distributors.

For the year ended 31 December 2013, our branded product business continued to fare relatively well despite the slowdown of the China retail market, especially our licensed outdoor brand Jack Wolfskin. The sales policy of Jack Wolfskin in 2013 was designed to support franchisees' profitability and expansion capability. Expansion was the key driver for the topline growth. Over 110 new Jack Wolfskin stores were opened in 2013 with an increase of geographic footprint from 132 cities to 170 cities. While our wholesales achieved year-on-year growth of 29%, on the retail level, our franchisees' sales grew by 32% with same-store-sales-growth up 7%. It is noteworthy that Jack Wolfskin's inventory levels in the channel are relatively healthy as compared with our direct competitors. Apart from the continued growth of the outdoor segment in the China market, internally, our channel management and product teams have matured over the years and are critical to our success at retail.

A priority for our newly launched proprietary outdoor brand HASKI was retail network expansion. HASKI's points-of-sale ("POS") in China increased from 23 in 2012 to 95 at the end of 2013.

For the year ended 31 December 2013, the total number of POS of the whole branded product distribution and retail business reached 1,070, up from 870 at the end of 2012.

Revenue from the garment manufacturing segment remained stable at HK\$2,142 million as compared with HK\$2,136 million in 2012. In line with our strategy, revenue from higher margin global fashion brands customers (which cover mainly more complicated outerwear categories) grew by 16% in 2013 as compared with 2012, and accounted for 55% (2012: 48%) of the segment revenue. Sales to national brands customers decreased by 13% in 2013 as a result of price competition and inventory rationalisation by customers.

Geographically, sales to the PRC, the US and the UK accounted for 46% (2012: 42%), 29% (2012: 32%) and 19% (2012: 18%) respectively of the Group's total revenue. This was the result of the continuous expansion of our branded product distribution business in China and the decrease in revenue from the national brands customers of the garment manufacturing business in the US.



As discussed in the interim report, the Group's business has been increasingly skewed towards the second half year mainly due to the seasonality effect of holiday season shipment and wholesale sales. We expect a larger proportion of sales and earnings record in the second half of the year will continue in the future.

### Gross Profit

During the year, the Group's overall gross profit increased to HK\$1,107 million (2012: HK\$1,014 million), representing a gross profit margin of 31% (2012: 30%) as a result of increased contribution from the branded product business.

Gross profit of the branded product distribution, retail and trading business increased as a result of overall sales growth during the year. Such increase was partially offset by margin pressure attributable to additional wholesale discounts and incentives to maintain the health of our retail network. The soft marketplace also demands that we adopt competitive retail pricing strategies. In addition, as compared with the prior year, the 2012 gross profit had a one-off benefit upon non-recurring reversal of import duty provision of HK\$6 million.

Gross profit of the garment manufacturing segment was impacted by the rise in wages and staff costs in China, Thailand and Vietnam during the year. Our strategy of migrating certain China factories to produce complex products for global fashion brands customers was ongoing in 2013, which also impacted our operating costs. Further, our new factory in Myanmar has completed renovation, and the Group has incurred factory rental and other start-up cost during the year. As a result of the above, the gross profit of the garment manufacturing segment dropped as compared with 2012. Despite the cost challenges, the Group's strategic measures to improve profitability were on track. With the Group's strategy to focus on global fashion brands customers, the completed integration of the management team of our two Panyu factories and effort in improving production efficiency, the garment manufacturing business had generated positive earnings before restructuring costs for the second half year of 2013 as compared with a loss in second half 2012.

### Selling and Distribution Expenses

Selling and distribution expenses comprise mainly advertising and promotion, royalty and shop expenses of the branded product distribution, retail and trading business. In line with revenue growth, our spending on selling and distribution for our licensed brands increased by HK\$26 million during 2013 as compared with the previous year. On top of this, in 2013, we have increased marketing investment of HK\$22 million in HASKI.

### General and Administrative Expenses

General and administrative expenses rose by 10% to HK\$574 million mainly due to staff cost increase for branded product distribution business to support expansion and reward performance.

### Restructuring Costs

In the fourth quarter of 2013, the Group started to implement the strategic plan to close down a factory in Shenzhen, Southern China. Customer orders and competent staff were transferred to the Group's Panyu and Hefei factories in China. The restructure enables the Group to consolidate resources and enhance the strength and efficiency of our remaining factories in China. Redundancy costs and assets impairment in relation to the factory closure of HK\$47 million were expensed in 2013.

### Taxation

In early 2006, the HK IRD initiated a tax audit on certain companies within the Group for the years of assessment from 1999/2000 (financial year ended 31 December 1999) to 2004/2005 (financial year ended 31 December 2004). The HK IRD had issued protective assessments to some of these companies for the years of assessment 1999/2000 to 2004/2005 in view of the statutory time bar. During the course of the tax audit, the HK IRD had also raised protective assessments for the years of assessment 2005/2006 and 2006/2007.

During the year ended 31 December 2013, the Group had reached a settlement with the HK IRD to finalise the tax audit. The Group agreed to settle a total sum of HK\$47 million in relation to tax and penalties for the years of assessment 1999/2000 to 2006/2007. The Group had redeemed the tax reserve certificates purchased under the protective assessments in the aggregate amount of HK\$47 million to offset such tax and penalties. The Group had made provisions of HK\$86 million in relation to the tax audit in the prior years and the overprovisions of tax of HK\$18 million and penalties of HK\$21 million were credited against income tax expense and general and administrative expenses respectively in the 2013 income statement.

The effective tax rate for 2013 is higher than 2012 as profit tax, mainly in China was charged on the profitable branded product distribution business; while tax benefit on losses arising from the garment manufacturing business was not recognised.

#### **New Factory in Myanmar**

During the year, the Group has successfully obtained approval for the establishment of a manufacturing subsidiary in Myanmar. Renovation of the factory and imports of machineries were completed in the second half year of 2013. The new factory employed around 300 employees by the year end of 2013, with a full capacity of up to 850 headcount. The factory has commenced labour training, trial production and site visits by customers. At the initial stage, the new factory targets to serve customers in Europe and Asia. In early 2014, the factory has successfully received orders and shipped garments to new customers.

There were no material acquisitions or disposals of subsidiaries or associated companies during the year and up to the date of this Annual Report and no important events affecting the Group have occurred since 31 December 2013 and up to the date of this Annual Report.

#### **CHANGE OF ACCOUNTING POLICY**

During the year, the Group adopted HKAS 19 (2011), 'Employee Benefits' which amends the accounting for defined benefit retirement obligations. The main impact is that actuarial gains and losses are recognised immediately in equity and no longer be deferred and recognised in profit or loss using the corridor approach. The standard also replaces the interest cost on the defined benefit obligation and the expected return on plan assets with a net interest cost based on the net defined benefit asset or liability. There is a new term "remeasurements" which comprise actuarial gains and losses together with the difference between actual investment returns and the return implied by the net interest. Detailed impact on the change in accounting policy has been included in Note 2(a) to the consolidated financial statements.

#### **FINANCIAL RESOURCES AND LIQUIDITY**

As at 31 December 2013, cash and bank balances amounted to HK\$693 million (2012: HK\$561 million) which were mainly denominated in Renminbi and US dollars. Short-term bank borrowings of the Group amounted to HK\$404 million as at 31 December 2013 (2012: HK\$294 million). As at 31 December 2013, HK\$286 million (2012: HK\$245 million) and HK\$118 million (2012: HK\$49 million) of the short-term bank borrowings were interest bearing at fixed rates and floating rates, respectively. The Group maintained sufficient banking facilities and did not have any long-term bank borrowings outstanding as at 31 December 2013. As at 31 December 2013, banking facilities extended to the Group were not secured with the Group's assets (2012: Nil). The Group did not have net borrowings as at 31 December 2013 and 2012, and accordingly, no information on gearing ratio as at these two dates is applicable.

Most of the Group's receipts and payments are denominated in US dollars, Hong Kong dollars, Renminbi and Euro. Management mitigates the related foreign exchange risk exposure by entering into forward foreign exchange contracts. During the year ended 31 December 2013, the Group had forward foreign exchange contracts to hedge against the foreign exchange exposures arising from US dollars denominated processing income for factories in the PRC, Euro for royalty payments to a licensor and Pound Sterling for service fees payment to a UK subsidiary.

#### **CONTINGENT LIABILITIES AND CAPITAL COMMITMENTS**

There were no material capital commitments or contingent liabilities as at 31 December 2013 which would require a substantial use of the Group's present cash resources or external funding.

#### **HUMAN RESOURCES**

The Group had about 12,500 employees as at 31 December 2013 (2012: 12,700). Fair and competitive remuneration packages and benefits are offered to employees. Those employees with outstanding performance were also awarded discretionary bonuses and share options.

### OUTLOOK

China's fifth generation leadership has shown commitment to reforming the economy and affording the pain that comes along with that process. Retail growth rates have slowed down in 2013. We are acclimated to how these changes affect our business, namely our distribution and marketing strategies. In the coming year, same-store-sales-growth is still the main area of challenge for the China retail market, especially for the department store format. We expect it will bottom-out sometime over the next year. Finding a bottom will support our efforts to manage our franchisees, inventory, cash flow, and further profitability.

We have been aggressively extending our branded product distribution network into smaller tier 3 and tier 4 city markets across Mainland China over the past few years. We are seeing not only an increase in the number of cities, but also an increase in the buying power of each of these cities. In the larger markets, we see the scale (i.e. branded retail infrastructure) of many of these markets where we do business has increased. Although same-store-sales-growth has been difficult to come by during the slowdown which began in the fourth quarter of 2012, the overall size of many of the major markets are increasing. New sales channels and formats are also supporting our overall sales growth opportunities, for example, a rapidly growing e-commerce channel and a proliferation of grade A shopping malls.

On the back of strong fundamentals such as urbanization, wage growth and gradual decrease in individual savings rates, we retain our optimistic view of the near to long-term prospects of the China consumer market. Our portfolio of brands is projected to see year-on-year revenue growth, especially from Jack Wolfskin. We expect our branded product distribution business will continue to be a key profit contributor despite continued investment into HASKI.

For HASKI, the key focus in 2014 is further expansion. Around 90 new stores will be opened in 2014 and finish the year with 185 stores. To support this objective, our sales policy and financing program are key strategies. Our marketing efforts in the first half of the year will feature our celebrity campaign and going forward, our creatives will focus more on the brand icon: the Husky Dog. In 2014 first quarter, we also kicked off an integrated marketing and PR campaign around Alaska's Iditarod which includes celebrity, huskies, snow mountain landscapes, HASKI technical outerwear, travel and adventure. This campaign will be packaged and communicated in film, print, online, and in-store media throughout the year. As a matter of best practice, we will continue to seed HASKI products to various TV programs and celebrities.

On the garment manufacturing business, the labour and operating cost in Asia, especially China, will continue to increase. To improve profitability, in the past few years, it has been our strategy to expand our business with higher margin global fashion brands customers. This growth strategy meets our product strength and extensive capabilities in manufacturing complicated outerwear products. Our efforts have been rewarding and we have gained new global fashion brands customers and also see business growth with existing customers. We continue to expand this strategic market by providing value-added services to the customers through the collaboration of our strengths in product design, material development and advanced manufacturing research and development. On production, apart from the centralisation of management team of our two Panyu factories to better serve global fashion brands customers, floor space and capacity in our Hefei factory has been ramped up to cater for outerwear orders transferred from the closed Shenzhen factory. Our Hefei compound has started to serve global fashion brands customers in 2013, and we plan to increase its production for these higher margin customers. The factory compound's in-house R&D, garment dyeing and washing plus other technological capabilities are well equipped to provide a one-stop facility to serve a wide range of products of our customers. We have also initiated projects on improving our production and quality control systems, smoothening production cycle and investing in automated machines. While our China factories will continue to focus on serving global fashion brands customers with complex products, our overseas factories will focus on customer orders with voluminous quantity at competitive price. We are able to expand our overseas production capacity through our new factory in Myanmar. With the above positive directions and actions, we shall strive to improve profitability of this business. We shall continue to diversify our customer base, further build our design and development strength, improve our operating efficiency and implement stringent cost control.

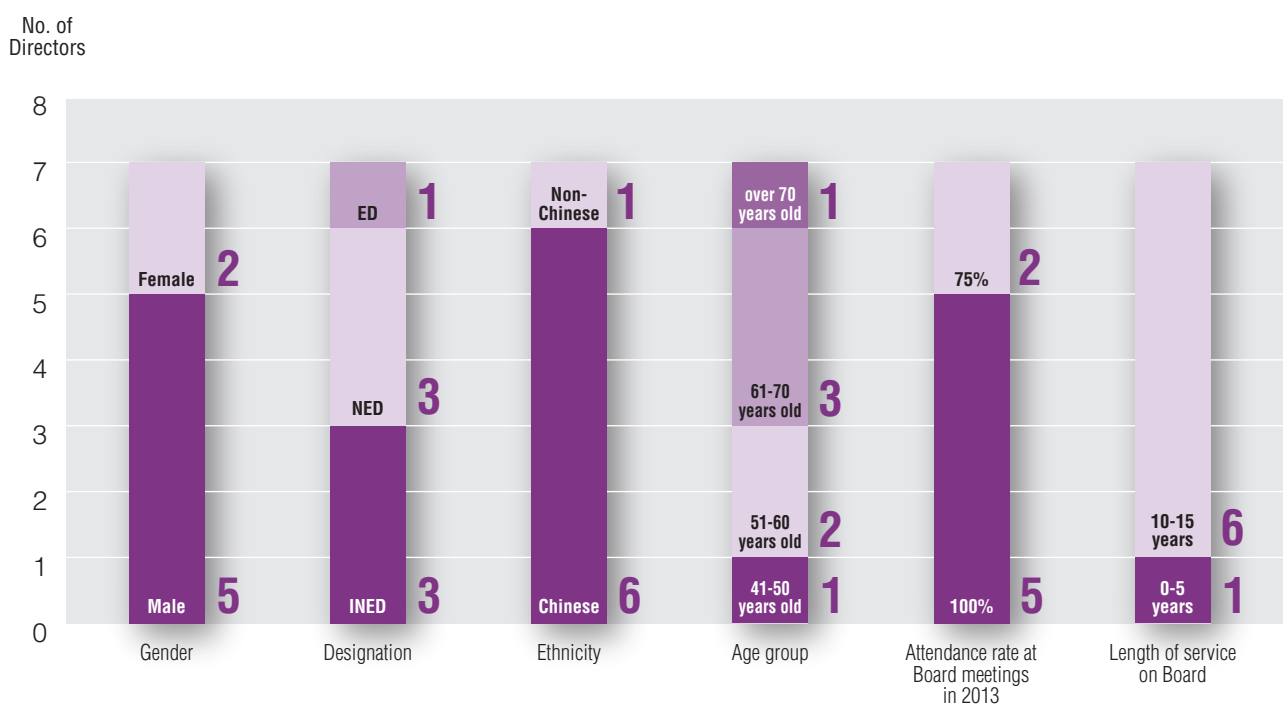
## CORPORATE GOVERNANCE PRACTICES

The Board is committed to maintaining good corporate governance and recognises the importance of effective corporate governance.

Throughout the year ended 31 December 2013, the Company has complied with all the Code Provisions set out in the Corporate Governance Code (the "CG Code") of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Stock Exchange") (the "Listing Rules"), except for the deviation from Code Provisions A.2.1, A.5 and A.6.7.

Details of the corporate governance practices adopted by the Company are set out below.

During the year, the Board has adopted a board diversity policy with an aim to set out the approach to achieve diversity on the Board. Pursuant to the policy, Board diversity would be considered from a number of factors including, but not limited to, gender, age, ethnicity, cultural and education background, professional experience, skills and knowledge. An analysis of the current Board composition is set out in the following chart:



ED : Executive Director  
 NED : Non-Executive Director  
 INED : Independent Non-Executive Director

## THE BOARD

### Board composition

The Board currently comprises one Executive Director, Mr. WANG Kin Chung, Peter, who is also the Chairman and the Chief Executive Officer ("CEO") of the Company; three Non-Executive Directors, namely Ms. WANG KOO Yik Chun, Ms. MAK WANG Wing Yee, Winnie and Dr. WANG Shui Chung, Patrick; and three Independent Non-Executive Directors, namely Mr. LO Kai Yiu, Anthony, Mr. James Christopher KRALIK and Mr. Peter TAN. Biographies of the Directors are set out in the "Directors' and Senior Management's Profiles" section of this Annual Report.

The Board annually reviews its structure, size and composition to ensure the Board has the appropriate balance of skills, experience and diversity of perspectives that are required to implement the business strategy of the Group and in order for the Board to be effective.

Ms. WANG KOO Yik Chun, the Honorary Chairlady of the Company and a Non-Executive Director, is the mother of Mr. WANG Kin Chung, Peter (the Chairman and the CEO), Ms. MAK WANG Wing Yee, Winnie (Non-Executive Director) and Dr. WANG Shui Chung, Patrick (Non-Executive Director).

All Directors are identified by category of Executive Directors, Non-Executive Directors and Independent Non-Executive Directors in all corporate communications that disclose the names of Directors of the Company.

The Company maintains on its website and on the Stock Exchange's website an updated list of its Directors identifying their role and function.

#### **Chairman and Chief Executive Officer**

During the year ended 31 December 2013 and up to the date of this report, Mr. WANG Kin Chung, Peter is the Chairman and the CEO, and that the functions of the Chairman and the CEO in the Company's strategic planning and development process overlap. These constitute a deviation from Code Provision A.2.1 which stipulates that the roles of the Chairman and the CEO should be separate and should not be performed by the same individual.

Mr. WANG Kin Chung, Peter has been with the Group since 1999 and has considerable experience in the garment industry. He provides leadership for the Board in leading, considering and setting the overall strategic planning and business development of the Group. Given the current size of the Group and its present stage of development, the Board considers that it is in the interests of the Group that Mr. WANG Kin Chung, Peter holds both the offices of the Chairman and the CEO so that the Board can have the benefit of a chairman who is knowledgeable about the business of the Group and is capable to guide discussions and brief the Board in a timely manner on key issues and developments.

Given that there is a balanced Board with more than one-third of its members being Independent Non-Executive Directors, the Board is of the view that there is a strong independent element in the Board to exercise independent judgement and provide sufficient check and balance.

#### **Appointment and election of Directors**

The Company has not established a nomination committee owing to the small size of the Board. The Board as a whole shall perform the duties of a nomination committee set out in Code Provision A.5. This constitutes a deviation from Code Provision A.5 which stipulates that every listed company should establish a nomination committee.

Non-Executive Directors (including Independent Non-Executive Directors) are appointed for a specific term. Their last term of appointment had expired on 31 December 2013 and renewed for a term of three years commencing 1 January 2014, subject to re-election or earlier determination in accordance with the Bye-Laws of the Company and/or applicable laws and regulations.

All Directors appointed to fill a casual vacancy shall be subject to election by shareholders at the first general meeting after appointment. All Directors of the Company (save for any executive chairman and any managing director) shall be subject to retirement by rotation at least once every three years and that a Director may voluntarily retire. A retiring Director shall be eligible for re-election.

Accordingly, at the forthcoming annual general meeting of the Company to be held on 9 June 2014 (the "2014 AGM"), Ms. WANG KOO Yik Chun and Mr. Peter TAN will retire by rotation and, being eligible, offer themselves for re-election as Directors in accordance with the Bye-Laws.

Particulars of the aforesaid retiring Directors and the recommendation of the Board for their re-election are set out in a circular of the Company to be despatched to shareholders together with this Annual Report.

#### **Roles and responsibilities**

The Company is headed by an effective Board which assumes responsibility for its leadership and control and is collectively responsible for promoting its success by directing and supervising its affairs. The Directors take decisions objectively in the best interests of the Group.

The Board is mainly responsible for setting and approving the Company's strategic direction and planning all important matters including the preparation of interim and annual results, annual financial budget, and business and operation plans.

The Company has a formal schedule of matters specifically reserved for Board approval. Matters explicitly reserved for the Board's decision include, amongst other things, (i) the size, composition, structure and role of the Board and the Board committees, (ii) the suitability of any individual as a member of the Board or the Board committees, (iii) the appointment and removal of the CEO, (iv) monitoring the performance of the CEO to ensure the Group is in alignment with its strategic direction, and (v) the performance of corporate governance duties set out in Code Provision D.3.1. Responsibility for delivering the Company's objectives and running the business on a day-to-day basis is delegated to the Management.

Non-Executive Directors and Independent Non-Executive Directors provide the Group with diversified expertise and experience. Their views and participation in Board and Board committees meetings bring independent judgement and advice on issues relating to the Group's strategies, performance and management process, to ensure that the interests of all shareholders are taken into account and safeguarded.

A Non-Executive Director and an Independent Non-Executive Director did not attend the annual general meeting held in year 2013 (the "2013 AGM") due to their other prior engagements. These constitute a deviation from Code Provision A.6.7 which stipulates that Independent Non-Executive Directors and other Non-Executive Directors should attend general meetings.

The Board periodically reviews the Company's practices on corporate governance, compliance with the CG Code, training and continuous professional development of Directors and the disclosure in this report.

#### Independence of Non-Executive Directors

The Company has received from each of the three Independent Non-Executive Directors an annual confirmation of his independence and considers that each of the Independent Non-Executive Directors is independent in accordance with the guidelines set out in Rule 3.13 of the Listing Rules.

#### Induction and development

Every newly appointed Director of the Company would receive a comprehensive and tailored induction on appointment. Subsequently he would receive any briefing necessary to ensure that he has a proper understanding of the Group's operations and business and is fully aware of his responsibilities under statutes, the Listing Rules and other applicable legal and regulatory requirements.

The Group continuously updates Directors on the latest developments regarding the Listing Rules and other applicable legal and regulatory requirements, to ensure compliance and enhance their awareness of good corporate governance practices.

During the year ended 31 December 2013, the Directors participated in the following continuous professional development:

Directors	Types of training
<b>Executive Director:</b>	
Mr. WANG Kin Chung, Peter	A, C
<b>Non-Executive Directors:</b>	
Ms. WANG KOO Yik Chun	C
Ms. MAK WANG Wing Yee, Winnie	A, C
Dr. WANG Shui Chung, Patrick	A, B, C
<b>Independent Non-Executive Directors:</b>	
Mr. LO Kai Yiu, Anthony	A, C
Mr. James Christopher KRALIK	A, B, C
Mr. Peter TAN	A, C

A: attending seminars, conferences and/or briefings on directors' duties and corporate governance, regulatory updates, and financial and economic development

B: giving speech at seminars and/or conferences

C: reading regulatory updates, newspapers, journals, and other business, financial and economic publications

#### Board process

The Board requires Directors to devote sufficient time and attention to their duties and the Company's affairs. The Directors are also required to disclose to the Company annually the number and nature of offices held in public companies or organisations and other significant commitments with an indication of the time involved.

The Board meets regularly and Board meetings are held at least four times a year at quarterly intervals. Dates of regular Board meetings are scheduled in the prior year to provide sufficient notice to give all Directors an opportunity to attend. In addition, notice of at least 14 days is given for each regular Board meeting and the Directors are given opportunity to include matters for discussion in the agenda.

For regular Board meetings, and as far as practicable in all other cases, an agenda and accompanying Board papers are sent, in full, to all Directors at least three days before the meeting date.

Minutes of the meetings of the Board and Board committees are kept by the Company Secretary. Draft and final versions of minutes are sent to all Directors for their comment and records respectively, within a reasonable time after the meeting is held.

The Directors, upon reasonable request, may seek independent professional advice at the Company's expense, to assist the performance of their duties.

If a substantial shareholder or a Director has a conflict of interest in a matter to be considered by the Board which the Board has determined to be material, the matter would be dealt with by a physical Board meeting rather than a written resolution.

The Company has arranged directors' and officers' liability insurance in respect of any legal action against Directors.

**Directors' attendance records**

During the year ended 31 December 2013, four regular Board meetings have been held. The attendance of each Director at these Board meetings, Board committee meetings and the 2013 AGM is set out below:

	Number of meetings attended/held			
	Board	Audit Committee	Remuneration Committee	2013 AGM
<b>Executive Director:</b>				
Mr. WANG Kin Chung, Peter	4/4	N/A	2/2	1/1
<b>Non-Executive Directors:</b>				
Ms. WANG KOO Yik Chun	4/4	N/A	N/A	1/1
Ms. MAK WANG Wing Yee, Winnie	4/4	3/3	2/2	1/1
Dr. WANG Shui Chung, Patrick	3/4	N/A	1/2	0/1
<b>Independent Non-Executive Directors:</b>				
Mr. LO Kai Yiu, Anthony	4/4	3/3	2/2	1/1
Mr. James Christopher KRALIK	3/4	2/3	2/2	1/1
Mr. Peter TAN	4/4	N/A	1/2	0/1

N/A: Not applicable

**DELEGATION BY THE BOARD****Board committees**

Board committees would be formed with specific written terms of reference which deal clearly with their authority and duties.

The Board has established the Audit Committee and the Remuneration Committee with terms of reference including the specific duties set out in the Code Provisions with appropriate modifications where necessary.

Apart from the Audit Committee and the Remuneration Committee, the Board has also established a Share Option Committee which comprises an Executive Director and a Non-Executive Director to deal with the administration of the share option scheme of the Company.

The terms of reference of the Audit Committee and the Remuneration Committee are available on the websites of the Stock Exchange and the Company.

**Audit Committee**

The Audit Committee is responsible for reviewing the Company's financial information and overseeing the Company's financial reporting system and internal control procedures.

A majority of the members of the Audit Committee are Independent Non-Executive Directors. During the year ended 31 December 2013 and up to the date of this report, the members of the Audit Committee are:

**Non-Executive Director:**

Ms. MAK WANG Wing Yee, Winnie

**Independent Non-Executive Directors:**

Mr. LO Kai Yiu, Anthony

Mr. James Christopher KRALIK

Mr. LO Kai Yiu, Anthony is the Chairman of the Audit Committee and has the professional qualifications and accounting and related financial management expertise as required under Rule 3.10(2) of the Listing Rules.

None of the three Audit Committee members is a former partner of the Company's external auditor.

The Board agrees with the Audit Committee's proposal for the re-appointment of PricewaterhouseCoopers ("PwC") as the Company's external auditor for 2014. The recommendation will be presented for the approval of shareholders at the 2014 AGM.

The Audit Committee is provided with sufficient resources to perform its duties and has access to professional advice if necessary.



Upon recommendation of the Audit Committee, the Board has adopted a whistleblowing policy in 2012 which provides a channel to employees of the Group to raise concerns, in confidence, about misconduct, malpractice or irregularities in any matters related to the Group. The policy is published on the website of the Company.

The attendance of each member at the Audit Committee meetings held during the year ended 31 December 2013 is set out in the "Directors' attendance records" section of this report.

During the year ended 31 December 2013, the Audit Committee held three meetings and the work performed is set out below:

- (i) reviewed the 2013 annual budget;
- (ii) reviewed the draft annual report and audited financial statements of the Group for the year ended 31 December 2012 and recommended the same to the Board for approval;
- (iii) made recommendation to the Board on the appointment of the external auditor at the 2013 AGM and considered the proposed external auditor's remuneration;
- (iv) reviewed the draft interim report and unaudited condensed consolidated interim financial information of the Group for the six months ended 30 June 2013 and recommended the same to the Board for approval;
- (v) reviewed the audit service plan from the external auditor, reviewed their independence and discussed with them the nature and scope of audit for the year ended 31 December 2013 and their reporting obligations, considered and approved their terms of engagement;
- (vi) reviewed the report on the annual review of internal control system and risk assessment, and periodic internal audit reports;
- (vii) reviewed the adequacy of resources, qualifications and experience of staff of the Group's accounting and financial reporting function, and their training programmes and budget;
- (viii) reviewed the latest update on the Inland Revenue Department tax audit;
- (ix) reviewed compliance and regulatory issues; and
- (x) monitored whistleblowing incidents.

#### Remuneration Committee

The Remuneration Committee is responsible for making recommendations to the Board regarding the Company's remuneration policy. It has the delegated responsibility for the formulation, determination and review of the remuneration packages of Directors and Senior Management. No Director is involved in deciding his/her own remuneration.

A majority of the members of the Remuneration Committee are Independent Non-Executive Directors. During the year ended 31 December 2013 and up to the date of this report, the members of the Remuneration Committee are:

#### Non-Executive Director:

Ms. MAK WANG Wing Yee, Winnie

#### Independent Non-Executive Directors:

Mr. LO Kai Yiu, Anthony

Mr. James Christopher KRALIK

Mr. Peter TAN

Mr. James Christopher KRALIK is the Chairman of the Remuneration Committee.

The Remuneration Committee is provided with sufficient resources to perform its duties and has access to professional advice if necessary.

The attendance of each member at the Remuneration Committee meetings held during the year ended 31 December 2013 is set out in the "Directors' attendance records" section of this report.

During the year ended 31 December 2013, the Remuneration Committee held two meetings and the work performed is set out below:

- (i) reviewed and approved the remuneration packages of the Directors and Senior Management;
- (ii) reviewed and approved the recommendation to the Board on the grant of share options; and
- (iii) reviewed and made recommendation on the proposed new staff incentive program.

#### Management functions

The day-to-day management of business of the Group is delegated to management. The Board has given clear directions to management on the matters that must be approved by it before decisions are made on the Company's behalf.

The Board has adopted the terms of reference of the Board and management to formalise the functions reserved to the Board and those delegated to management. The terms of reference are subject to periodic review to ensure that they remain appropriate to the Group's needs.



Management of the Group is aware that it has an obligation to supply the Board and its committees with adequate, complete and reliable information, in a timely manner, to enable them to make informed decisions. The Board and individual Director have separate and independent access to the Company's senior management. All Directors are entitled to have access to Board papers and related materials. Queries raised by Directors would receive a prompt and full response.

### REMUNERATION OF DIRECTORS AND SENIOR MANAGEMENT

The emoluments payable to the Directors are determined at arm's length on the basis of the responsibilities involved, time devoted, current financial position of the Company and the prevailing market conditions. At the 2013 AGM, the shareholders approved the authorisation of the Directors to fix their remuneration.

The policy adopted for the remuneration of the Non-Executive Directors since 1 January 2012 is set out below:

- (i) Annual director's fee for each Non-Executive Director HK\$45,000
- (ii) Meeting attendance fees for each Non-Executive Director

	<b>Column A (As Chairman/ Chairlady) <i>(Note 1)</i></b>	<b>Column B (As participating member) <i>(Note 2)</i></b>
Fee for attending each Board meeting	HK\$18,750	HK\$18,750
Fee for attending each Audit Committee meeting	HK\$37,500	HK\$18,750
Fee for attending each Remuneration Committee meeting	HK\$11,250	HK\$11,250
Fee for attending each Board committee meeting	HK\$30,000	HK\$15,000
Fee for attending each independent Board committee meeting	HK\$30,000	HK\$15,000
Fee for attending each Share Option Committee meeting	HK\$7,500	HK\$7,500

*Notes:*

1. If a Director acts as the Chairman/Chairlady at the relevant meeting, he/she will be entitled to the fee set out under column A.
2. If a Director participates in the relevant meeting as a participating member (but he/she does not act as the Chairman/Chairlady), he/she will be entitled to the fee set out in column B.

The remunerations of members of Senior Management for the year ended 31 December 2013 are within the following bands:

	<b>Number of individuals</b>
Up to HK\$2,000,000	1
HK\$2,000,001 to HK\$4,000,000	2
HK\$18,000,001 to HK\$20,000,000	1
	<b>4</b>

### DIRECTORS' SECURITIES TRANSACTIONS

The Company has adopted the Model Code for Securities Transactions by Directors of Listed Issuers set out in Appendix 10 of the Listing Rules (the "Model Code") as the code of conduct regarding securities transactions by the Directors. All Directors have confirmed, following specific enquiry by the Company, that they have complied with the required standard set out in the Model Code throughout the year ended 31 December 2013.

In addition, the Board has formally adopted the Model Code as guidelines for relevant employees in respect of their dealings in the securities of the Company.

### ACCOUNTABILITY AND AUDIT

#### Financial reporting

It is the responsibility of the Board to present a balanced, clear and comprehensible assessment of the Company's performance, position and prospects. Management provides the Board with monthly updates on the Group's performance and financial highlights.

The Directors acknowledge that they are responsible for preparing the accounts for each financial year which give a true and fair view of the state of affairs of the Company and the Group and of the results and cash flow for the year then ended. In preparing the accounts for the year ended 31 December 2013, the Directors have:

- (i) selected appropriate accounting policies and applied them consistently;
- (ii) made judgements and estimates that are prudent and reasonable; and
- (iii) prepared the accounts on a going concern basis.

A statement by the Auditor about their reporting responsibilities is included in the Independent Auditor's Report on page 30.

### Internal controls

The Board recognises the importance of a sound and effective system of internal controls and risk management processes, and its overall responsibility for the integrity and reliability of the Group's financial reporting. A sound and effective system of internal controls is designed to safeguard the shareholders' interests, protect the Group's assets against unauthorised use or disposition, ensure the maintenance of proper accounting records for the provision of reliable financial information for internal use or for publication, and monitor compliance of applicable laws, rules and regulations.

The Board, through the Audit Committee, conducts reviews on the effectiveness of the system of internal controls for the year ended 31 December 2013 covering all material controls, including financial, operational, compliance controls and risk management functions.

The criteria for the Board to assess the effectiveness of the system of internal controls are listed below:

- (i) organisational structure with defined responsibility, segregation of duties and delegation of authority;
- (ii) system and procedures to identify, measure and control risks including financial, operational, compliance risks that may have a significant impact on the Group and each business unit;
- (iii) controls on operational and financial budget, including regular variance analysis against budgets and key performance indicators; and controls on reliability of financial reporting including regular reviews and audits carried out on consolidated financial statements;
- (iv) internal procedures and controls for the handling and dissemination of inside information; and
- (v) whistleblowing mechanism to provide reliable channels for reporting suspected frauds or misconducts by all staff of the Group including senior management.

The Board, through the Audit Committee, has reviewed the effectiveness of the system of internal controls of the Group and is not aware of any major issues of concern, and appropriate measures have been taken to address areas identified for improvement.

Both the Board and the Audit Committee have reviewed the adequacy of resources, staff qualifications and experience, training programmes and budget of the Company's accounting and financial reporting function.

### Internal audit function

The Group's internal controls are evaluated by the Internal Audit Department independently, operating since August 2012, on an on-going basis and covered all major operations of the Group on a rotational basis. The Internal Audit Department adopted a risk-based approach to develop the annual audit plan, which is reviewed and approved by the Audit Committee. It furnishes independent and objective evaluations and recommendations in the form of an audit report to management. To preserve the independence of the Internal Audit Department, the Head of Internal Audit has unrestricted direct access to the Audit Committee and reports directly to the Audit Committee.

Internal Audit Department plays a significant role in reviewing and evaluating the internal controls of the Group. During the year ended 31 December 2013, Internal Audit Department executed the internal audit assignments as per the annual internal audit plan. These assignments included but not limited to:

- conducting independent, comprehensive and regular audits of financial, operational and compliance controls and risk management functions of the Group, including recommending improvements and monitoring corrective or remedial measures taken by management;
- co-operating closely with Human Resources Department for establishment and publishing of the Group's code of conduct;
- conducting special investigation with regard to allegations received from whistleblowing reporting channels; and
- conducting special reviews and investigations of areas of concern identified by the Board and the management.

The Head of Internal Audit reports to the Audit Committee on significant findings on internal controls, corrective actions and responses from management in every Audit Committee meeting. No significant control failure or significant areas of concern which might affect shareholders' interests were identified.

### Auditors' remuneration

In 2013, remunerations paid to PwC, the Company's external auditor, and its associates in respect of audit and non-audit services provided to the Group are set out below:

	2013 HK\$'000
Annual audit fees	4,168
Tax services fees	2,556
Other services fees	479
Total	<u>7,203</u>

### COMPANY SECRETARY

The Company Secretary supports the Board by ensuring good information flow within the Board. All Directors have access to the advice and services of the Company Secretary to ensure that Board procedures and all applicable rules and regulations are followed.

The Company Secretary is an employee of the Company and has taken over 15 hours of relevant professional training during the year ended 31 December 2013.

### SHAREHOLDERS RELATION

#### Shareholders engagement and communication

The Board endeavors to maintain an on-going dialogue with shareholders and in particular, uses annual general meetings or other general meetings to communicate with them and encourages their participation.

At the 2013 AGM:

- (i) A separate resolution was proposed and dealt with by poll vote in respect of each separate issue, including the re-election of Directors;
- (ii) The Chairmen of the Board, the Audit Committee and the Remuneration Committee, and the external auditor of the Company attended to answer questions of the shareholders; and
- (iii) Computershare Hong Kong Investor Services Limited, the Company's branch registrar and transfer office (the "Hong Kong Branch Registrar"), was engaged as scrutineer for the vote-taking.

At the 2014 AGM, the Chairman of the meeting will demand a poll on all the resolutions in accordance with the requirements of the Listing Rules. The poll results will be posted on the websites of the Stock Exchange and the Company on the same day of the 2014 AGM.

The Board has adopted a shareholders communication policy which will be subject to periodic review to ensure its effectiveness. The policy is published on the website of the Company.

#### Shareholders' rights and investor relations

Shareholders of the Company may exercise the following rights in accordance with the procedures set out below. Such procedures are also published on the website of the Company.

#### 1. Convening a Special General Meeting ("SGM")

Shareholders holding not less than one-tenth of the paid-up capital of the Company can deposit a written request to convene a SGM at the registered office of the Company or the Hong Kong Branch Registrar or the head office of the Company, for the attention of the Company Secretary.

The written request must state the purposes of the meeting, signed by the shareholders concerned and may consist of several documents in like form each signed by one or more of those shareholders.

The request will be verified with the Hong Kong Branch Registrar and upon their confirmation that the request is proper and in order, the Company Secretary will ask the Board to convene a SGM by serving sufficient notice in accordance with the statutory requirements to all the registered shareholders. On the contrary, if the request has been verified as not in order, the shareholders concerned will be advised of this outcome and accordingly, a SGM will not be convened as requested.

If the Directors do not within twenty-one days from the date of the deposit of the requisition proceed duly to convene a SGM, the shareholders concerned, or any of them representing more than one half of the total voting rights of all of them, may themselves convene a SGM, but the SGM so convened shall not be held after the expiration of three months from the said date.

The notice period to be given to all the registered shareholders for consideration of the proposal raised by the shareholders concerned at a SGM varies according to the nature of the proposal, as follows:

- (i) fourteen days' or ten clear business days' notice in writing, whichever is the longer, if the proposal constitutes an ordinary resolution of the Company; or
- (ii) twenty-one days' or ten clear business days' notice in writing, whichever is the longer, if the proposal constitutes a special resolution of the Company.

The period of notice shall in each case be exclusive of the day on which it is served or deemed to be served and inclusive of the day on which the meeting is to be held.

#### 2. Putting forward proposals at general meetings

The number of shareholders required to move a resolution at general meetings by written request shall be:

- (i) either any shareholders representing not less than one-twentieth of the total voting rights of all the shareholders having the right to vote at the general meeting; or
- (ii) not less than one hundred shareholders.

The written request must state the resolution, accompanied by a statement of not more than one thousand words with respect to the matter referred to in the proposed resolution or the business to be dealt with at that meeting and signed by all the shareholders concerned and may consist of two or more copies which between them contain the signatures of all the shareholders concerned.

The written request must be deposited at the registered office of the Company or the Hong Kong Branch Registrar or the head office of the Company, for the attention of the Company Secretary not less than six weeks before the general meeting in case of a requisition requiring notice of a resolution, and not less than one week before the general meeting in the case of any other requisition.

The request will be verified with the Hong Kong Branch Registrar and upon their confirmation that the request is proper and in order, the Company Secretary will ask the Board to include the resolution in the agenda for the general meeting provided that the shareholders concerned have deposited a sum of money reasonably sufficient to meet the Company's expenses in serving the notice of the resolution and circulating the statement submitted by the shareholders concerned in accordance with the statutory requirements to all the registered shareholders. On the contrary, if the request has been verified as not in order or the shareholders concerned have failed to deposit reasonably sufficient money to meet the Company's expenses for the said purposes, the shareholders concerned will be advised of this outcome and accordingly, the proposed resolution or business will not be included in the agenda for the general meeting.

In accordance with Bye-Law 90, a shareholder may propose a person for election as a Director by lodging at the registered office of the Company or the Hong Kong Branch Registrar or the head office of the Company, a notice in writing signed by such

The important dates to shareholders in year 2014 are as follows:

Book close date for determining eligibility to attend and vote at the 2014 AGM:	Friday, 6 June 2014 to Monday, 9 June 2014, both days inclusive
2014 AGM:	Monday, 9 June 2014
Book close date for determining entitlement to the proposed final dividend:	Friday, 13 June 2014 to Monday, 16 June 2014, both days inclusive
Expected payment date of proposed final dividend:	Monday, 23 June 2014

On behalf of the Board

**WANG Kin Chung, Peter**  
*Chairman and Chief Executive Officer*

Hong Kong, 31 March 2014

shareholder (other than the person to be proposed), and also a notice in writing signed by the person to be proposed of his willingness to be elected. Such notice(s) must state the full name of the person proposed for election as a Director and include such person's biographical details as required by Rule 13.51(2) of the Listing Rules. The period for lodgement of such notices shall commence on (and include) the day after the date of despatch of the notice convening the general meeting appointed to consider such proposal and end on (and exclude) the date that is seven days before the date of such general meeting. Upon receipt of such notices, the Board will consider the suitability of the said person as a Director and will make recommendation to the shareholders for their consideration.

### 3. Sending enquiries to the Board

The Company values communication with shareholders and investors. Enquiries and suggestions to the Board are welcomed by addressing them to the Company Secretary:

- (i) by mail to the Company's head office at 5th Floor, 66-72 Lei Muk Road, Kwai Chung, New Territories, Hong Kong;
- (ii) by telephone at (852) 2279-3888;
- (iii) by fax at (852) 2423-5576; or
- (iv) by e-mail to [cosec@tristateww.com](mailto:cosec@tristateww.com).

The 2014 AGM will be held at Room 5A, 5th Floor, 66-72 Lei Muk Road, Kwai Chung, New Territories, Hong Kong on Monday, 9 June 2014 at 10:00 a.m. The notice of the 2014 AGM will be sent to all shareholders separately. The Chairmen of the Board, the Audit Committee and the Remuneration Committee or their delegates, as well as the external auditor of the Company will attend the 2014 AGM to answer questions from the shareholders.

# DIRECTORS' AND SENIOR MANAGEMENT'S PROFILES

## DIRECTORS

### Executive Director

**Mr. WANG Kin Chung, Peter**, *BSc, MBA*, aged 60, became the Company's President and Chief Executive Officer in 1999 and redesignated as the Chairman and Chief Executive Officer of the Company since 2001. He is also the Chairman of the Share Option Committee of the Company and a director of certain subsidiaries of the Company. Mr. Wang has 30 years' experience in the garment industry and is responsible for the overall strategic planning and business development of the Company. Mr. Wang obtained a BSc degree in Industrial Engineering from Purdue University in Indiana, USA and an MBA degree from Boston University, USA. He is a non-executive director and a member of the audit committee of Johnson Electric Holdings Limited and the chairman and managing director of Hua Thai Manufacturing Public Company Limited (formerly listed on The Stock Exchange of Thailand). Mr. Wang won the Young Industrialist Award of Hong Kong in 1998. In 2005, he received the Outstanding Industrial Engineer Award from the School of Industrial Engineering of Purdue University. He is a member of Anhui Provincial Committee of Chinese People's Political Consultative Conference, the honorary chairman of the Hong Kong Garment Manufacturers Association, a general committee member of the Textile Council of Hong Kong Limited, a director of The Federation of Hong Kong Garment Manufacturers and a committee vice chairman of The Anhui Fraternity Association (Hong Kong) Limited. Mr. Wang is a son of Ms. WANG KOO Yik Chun, the Honorary Chairlady of the Company, and a brother of Ms. MAK WANG Wing Yee, Winnie and Dr. WANG Shui Chung, Patrick, Directors of the Company. He is a director of Silver Tree Holdings Inc. which is a substantial shareholder of the Company as disclosed in the "Substantial Shareholders" section of the Report of the Directors.

### Non-Executive Directors

**Ms. WANG KOO Yik Chun**, aged 96, became Co-chairlady and Honorary Co-chairlady in 1999 and 2001 respectively and then redesignated as the Honorary Chairlady of the Company since 2002. She is the founder of Hwa Fuh Manufacturing Company (Hong Kong) Limited and its subsidiaries. She is also the honorary chairman and a non-executive director of Johnson Electric Holdings Limited, a former director of Hua Thai Manufacturing Public Company Limited (formerly listed on The Stock Exchange of Thailand), and a director of certain subsidiaries of the Company. Ms. Koo is the mother of Mr. WANG Kin Chung, Peter, the Chairman and Chief Executive Officer of the Company, Ms. MAK WANG Wing Yee, Winnie and Dr. WANG Shui Chung, Patrick, Directors of the Company.

**Ms. MAK WANG Wing Yee, Winnie**, *BSc*, aged 67, obtained her BSc degree from Ohio University, USA and became a Non-Executive Director of the Company in April 1999. She is also a member of the Audit Committee, the Remuneration Committee and the Share Option Committee of the Company. Ms. Wang is a director of two subsidiaries of the Company. She is also the vice chairman of Johnson Electric Holdings Limited. Ms. Wang is a daughter of Ms. WANG KOO Yik Chun, the Honorary Chairlady of the Company, and a sister of Mr. WANG Kin Chung, Peter, the Chairman and Chief Executive Officer of the Company, and Dr. WANG Shui Chung, Patrick, a Director of the Company.

**Dr. WANG Shui Chung, Patrick**, *JP, BSc, MSc*, aged 63, obtained his BSc and MSc degrees in Electrical Engineering and received an Honorary Doctorate of Engineering from Purdue University in Indiana, USA. He became a Non-Executive Director of the Company in April 1999 and is a director of a subsidiary of the Company. Dr. Wang is the chairman and chief executive of Johnson Electric Holdings Limited, and an independent non-executive director of VTech Holdings Limited. Dr. Wang previously served as a non-executive director of The Hongkong and Shanghai Banking Corporation Limited, and the chairman and a director of the Hong Kong Applied Science and Technology Research Institute Company Limited. Dr. Wang is a son of Ms. WANG KOO Yik Chun, the Honorary Chairlady of the Company, and a brother of Mr. WANG Kin Chung, Peter, the Chairman and Chief Executive Officer of the Company, and Ms. MAK WANG Wing Yee, Winnie, a Director of the Company.

### Independent Non-Executive Directors

**Mr. LO Kai Yiu, Anthony**, aged 65, joined the Company in June 1998 as an Independent Non-Executive Director. He is also the Chairman of the Audit Committee and a member of the Remuneration Committee of the Company. Mr. Lo is qualified as a chartered accountant with the Canadian Institute of Chartered Accountants and is a member of the Hong Kong Institute of Certified Public Accountants. In addition to over 8 years of professional accounting experience, he has over 30 years of experience in investment banking and other financial services. He is the chairman of Shanghai Century Capital Limited and serves as an independent non-executive director of a number of listed public companies, including Convenience Retail Asia Limited, IDT International Limited, Lam Soon (Hong Kong) Limited, Playmates Holdings Limited, The Taiwan Fund, Inc. and Mecox Lane Limited.

**Mr. James Christopher KRALIK**, aged 48, was appointed as an Independent Non-Executive Director of the Company in April 2002. He is also the Chairman of the Remuneration Committee and a member of the Audit Committee of the Company. Mr. Kralik is the managing director of Linden Street Capital Limited, a privately held investment company focused on Greater China-based investment opportunities. He previously served as the chief executive officer of VTech Telecommunications Limited, built and led a Hong Kong-based group of media and entertainment businesses, and was a management consultant with McKinsey & Company, Inc. Mr. Kralik is a graduate of Harvard College and the Harvard Business School.

**Mr. Peter TAN**, aged 58, was appointed as an Independent Non-Executive Director and a member of the Remuneration Committee of the Company in January 2011. He is an independent non-executive director of The Sincere Company, Limited. Mr. Tan is chief executive officer of Knowledge Universe Pte Ltd, a leading global private education organisation with a network of more than 3,000 locations worldwide. Before joining Knowledge Universe in 2013, Mr. Tan has more than 17 years' experience in the fast food industry. Mr. Tan was executive vice president and chief executive officer of Asia Pacific division of Burger King Corporation up to 2012. Before joining Burger King Corporation in 2005, Mr. Tan has served McDonald's Corporation for 10 years and was senior vice president and president of its Greater China division, responsible for strategic growth of the business and management of all key functions in the region. Prior to that, Mr. Tan was vice president of Citibank Singapore, Private Banking Group. He holds a BA degree in Accounting and Finance from the Washington State University, an MBA degree from the Kellogg School of Management at Northwestern University and is the chairman of the Kellogg Alumni Council (Asia).

## SENIOR MANAGEMENT

**Ms. AU King Lun, Paulina**, BA, MAppFin, aged 44, joined the Company in August 2011 as the Chief Financial Officer and Company Secretary. She holds a bachelor degree in accountancy from The City University of Hong Kong and a master degree in applied finance from Macquarie University, Australia. She is a member of the Hong Kong Institute of Certified Public Accountants. In addition to over 5 years of professional accounting experience, Ms. Au has over 12 years of experience in finance and accounting in companies listed in the USA and Hong Kong.

**Mr. Joshua Bruce PERLMAN**, BS, aged 44, joined the Company in 2003 as Managing Director of the Retail and Wholesale division of the Company's wholly-owned subsidiary, 338 Fashion Co. Limited and was appointed as a director of 338 Fashion Co. Limited in 2005. 338 Fashion Co. Limited is the exclusive licensee for Nautica and Jack Wolfskin in the China, Hong Kong, and Macau markets, and the owner of the HASKI brand. Mr. Perlman has over 20 years of experience in China working with renowned consumer lifestyle brands. A graduate of both Tulane University and the Johns Hopkins University Center for Chinese and American Studies in Nanjing, Mr. Perlman is a native of New York City, USA, and is fluent in Mandarin, Chinese.

**Ms. MA Jingyan, Jane**, MBA, aged 41, joined the Company in 2001 and is currently the Managing Director of one of the Contract Manufacturing Business Units of the Group. She holds a master degree in business administration from Fordham University, New York. Ms. Ma has over 12 years of experience in the garment industry primarily on the marketing, sales and product development side for both UK and USA markets.

**Ms. ZHANG Xiaofang, Phyllis**, MBA, aged 40, joined the Company in 2002 as General Manager of the Company's subsidiary, Chochuen Garment (Shenzhen) Co., Ltd. She contributed to the establishment of the production compound in Hefei in 2007 and was responsible for the establishment of Tristate Management University of the Group in 2010. Ms. Zhang is currently the Managing Director of one of the Contract Manufacturing Business Units of the Group. Ms. Zhang holds a master degree in business administration from Peking University and has over 12 years of management experience in the garment industry.



## REPORT OF THE DIRECTORS

The Board of Directors (the "Board") of Tristate Holdings Limited (the "Company") presents its report together with the audited financial statements of the Company and its subsidiaries (together, the "Group") for the year ended 31 December 2013.

### PRINCIPAL ACTIVITIES AND ANALYSIS OF OPERATIONS

The principal activity of the Company is investment holding. The principal activities of the Company's subsidiaries are (i) garment manufacturing, and (ii) branded product distribution, retail and trading.

An analysis of the Group's revenue and contribution to profit for the year by segment is set out in Note 5 to the consolidated financial statements.

### RESULTS AND APPROPRIATIONS

The results of the Group for the year ended 31 December 2013 are set out in the consolidated income statement on page 31.

No interim dividend was paid for the six months ended 30 June 2013 (2012: HK\$0.07 per share, amounting to HK\$18,917,000).

The Board recommends the payment of a final dividend of HK\$0.06 per share, totalling HK\$16,247,000 for the year ended 31 December 2013 (2012: HK\$0.09 per share, totalling HK\$24,333,000).

The proposed final dividend, if approved at the forthcoming annual general meeting of the Company to be held on Monday, 9 June 2014 (the "2014 AGM"), is expected to be paid on Monday, 23 June 2014 to the shareholders of the Company whose names appear on the register of members of the Company on Monday, 16 June 2014, and for the purpose of determining the entitlements of the shareholders to the proposed final dividend, the register of members of the Company will be closed from Friday, 13 June 2014 to Monday, 16 June 2014, both days inclusive.

### FIVE-YEAR FINANCIAL SUMMARY

A summary of the results and of the assets and liabilities of the Group for the last five financial years ended 31 December 2013 is set out on page 3.

### PROPERTY, PLANT AND EQUIPMENT

Details of the movements in property, plant and equipment of the Group during the year are set out in Note 16 to the consolidated financial statements.

### SUBSIDIARIES

Particulars of the Company's principal subsidiaries as at 31 December 2013 are set out in Note 18 to the consolidated financial statements.

### ASSOCIATES

Particulars of the Group's interests in an associate are set out in Note 21 to the consolidated financial statements.

### SHARE CAPITAL

Details of the share capital of the Company are set out in Note 33 to the consolidated financial statements.

### RESERVES

Movements in the reserves of the Group and of the Company during the year are set out in Note 34 to the consolidated financial statements.

### DISTRIBUTABLE RESERVES

As at 31 December 2013, the reserves of the Company amounted to HK\$445,116,000 (2012: HK\$444,108,000) and retained earnings amounted to HK\$293,478,000 (2012: HK\$240,462,000); of which HK\$724,498,000 (2012: HK\$671,482,000) were available for distribution to equity holders of the Company as calculated in accordance with the Companies Act 1981 of Bermuda.

### SHARE OPTIONS

The current share option scheme (the "2007 Share Option Scheme") was adopted by the Board on 2 April 2007 and was approved by the shareholders of the Company at the annual general meeting held on 6 June 2007 for granting of options to eligible persons to subscribe for shares of the Company.

The principal terms of the 2007 Share Option Scheme are summarised below:

Purpose	:	To attract and motivate high quality employees and officers of the members of the Group, to provide the participants who have been granted options under the 2007 Share Option Scheme to subscribe for shares of the Company with the opportunity to acquire proprietary interests in the Company, to encourage participants to work towards achieving certain performance targets in order to enhance the value of the Company and its shares for the benefit of the Company and its shareholders as a whole, and to retain participants who achieve such performance targets.
Participants	:	The employees and officers of any member (from time to time) of the Group including, without limitation, directors, senior vice presidents, factory general managers, vice presidents and other full-time employees of any member of the Group as determined by the Board from time to time.
Total number of shares available for issue and the percentage of the issued share capital that it represents as at the date of this report	:	26,873,525 shares representing 9.92% of the issued share capital of the Company as at the date of this report.
Maximum entitlement of each participant	:	Not exceeding 1% of the shares of the Company in issue in any 12 months period.
Period within which the shares must be taken up under an option	:	The period within which the options must be exercised will be specified by the Board at the time of grant. This period must expire no later than ten years from the relevant date of grant.
Minimum period for which an option must be held before it can be exercised	:	At the time of grant of the options, the Board may specify any minimum period(s) for which an option must be held before it can be exercised. The 2007 Share Option Scheme does not contain any such minimum period.
Amount payable on acceptance of the option and the period within which payments or calls must or may be made or loans for such purposes must be repaid	:	HK\$1.00 (or its equivalent), to be paid within ten business days from the date on which the letter containing the offer is issued to that participant.
Basis of determining the exercise price	:	The subscription price for the shares which are the subject of the options shall be no less than the higher of (i) the closing price of the shares of the Company as stated in the daily quotations sheet issued by The Stock Exchange of Hong Kong Limited (the "Stock Exchange") on the date of grant; (ii) the average closing price of the shares of the Company as stated in the daily quotations sheets issued by the Stock Exchange for the five business days immediately preceding the date of grant; and (iii) the nominal value of a share of the Company on the date of grant. The subscription price will be determined by the Board at the time the option is offered to the participant.
Remaining life of the 2007 Share Option Scheme	:	No options may be granted under the 2007 Share Option Scheme on or after the date of the tenth anniversary of the adoption of the 2007 Share Option Scheme.



## REPORT OF THE DIRECTORS (Continued)

Movement in the share options granted under the 2007 Share Option Scheme during the year and outstanding as at 31 December 2013 were as follows:

Date of grant	Participant	Number of share options				At 31/12/2013	Exercise price per share	Exercisable period
		At 01/01/2013	Granted during the year	Exercised during the year	Lapsed during the year			
02/07/2008	Employees (in aggregate)	85,000	–	(85,000) <i>(Note 5)</i>	–	–	HK\$1.86	02/07/2008 – 01/07/2013
		85,000	–	(85,000) <i>(Note 5)</i>	–	–	HK\$1.86	02/07/2009 – 01/07/2013
		85,000	–	(85,000) <i>(Note 5)</i>	–	–	HK\$1.86	02/07/2010 – 01/07/2013
		85,000	–	(85,000) <i>(Note 5)</i>	–	–	HK\$1.86	02/07/2011 – 01/07/2013
14/09/2009	Employees (in aggregate)	–	–	–	–	–	HK\$1.45	14/09/2009 – 13/09/2014
		–	–	–	–	–	HK\$1.45	14/09/2010 – 13/09/2014
		206,000	–	–	–	<b>206,000</b>	HK\$1.45	14/09/2011 – 13/09/2014
		275,000	–	(69,000) <i>(Note 6)</i>	–	<b>206,000</b>	HK\$1.45	14/09/2012 – 13/09/2014
21/06/2010	Employees (in aggregate)	66,000	–	–	–	<b>66,000</b>	HK\$1.90	21/06/2010 – 20/06/2015
		66,000	–	–	–	<b>66,000</b>	HK\$1.90	21/06/2011 – 20/06/2015
		122,000	–	–	–	<b>122,000</b>	HK\$1.90	21/06/2012 – 20/06/2015
		194,000	–	–	(32,000)	<b>162,000</b>	HK\$1.90	21/06/2013 – 20/06/2015
13/06/2011	Employees (in aggregate)	105,000	–	–	–	<b>105,000</b>	HK\$4.01	13/06/2011 – 12/06/2016
		123,000	–	–	(18,000)	<b>105,000</b>	HK\$4.01	13/06/2012 – 12/06/2016
		123,000	–	–	(18,000)	<b>105,000</b>	HK\$4.01	13/06/2013 – 12/06/2016
		123,000	–	–	(18,000)	<b>105,000</b>	HK\$4.01	13/06/2014 – 12/06/2016
18/06/2012	Employees (in aggregate)	89,000	–	–	(9,000)	<b>80,000</b>	HK\$5.06	18/06/2012 – 17/06/2017
		89,000	–	–	(9,000)	<b>80,000</b>	HK\$5.06	18/06/2013 – 17/06/2017
		89,000	–	–	(9,000)	<b>80,000</b>	HK\$5.06	18/06/2014 – 17/06/2017
		89,000	–	–	(9,000)	<b>80,000</b>	HK\$5.06	18/06/2015 – 17/06/2017

Date of grant	Participant	Number of share options				At 31/12/2013	Exercise price per share	Exercisable period
		At 01/01/2013	Granted during the year	Exercised during the year	Lapsed during the year			
03/06/2013 (Notes 2 & 3)	Employees (in aggregate)	–	127,000	–	–	127,000	HK\$3.92	03/06/2013 – 02/06/2018
		–	127,000	–	–	127,000	HK\$3.92	03/06/2014 – 02/06/2018
		–	127,000	–	–	127,000	HK\$3.92	03/06/2015 – 02/06/2018
		–	127,000	–	–	127,000	HK\$3.92	03/06/2016 – 02/06/2018
	Total	2,099,000	508,000	(409,000)	(122,000)	2,076,000		

## Notes:

- The above options vest in four equal tranches over a period of three years from the relevant date of grant.
- The Company received a total consideration of HK\$4.00 from the grantees for the options granted during the year.
- The closing price of the shares of the Company on 31 May 2013, i.e. the business day immediately before the date on which the options were granted during the year, as quoted on the Stock Exchange, was HK\$3.80.
- No options had been cancelled during the year.
- The closing price of the shares immediately before the date on which the options were exercised was HK\$3.60.
- The closing price of the shares immediately before the date on which the options were exercised was HK\$4.00.

Other details of the share options granted under the 2007 Share Option Scheme are set out in Note 35 to the consolidated financial statements.

**BANK BORROWINGS**

Details of the bank borrowings of the Group are set out in Note 29 to the consolidated financial statements.

**DONATIONS**

Charitable and other donations made by the Group during the year amounted to HK\$85,000.

**DIRECTORS**

The directors of the Company (the "Directors") who held office during the year and up to the date of this report are:

**Executive Director:**

Mr. WANG Kin Chung, Peter  
(Chairman and Chief Executive Officer)

**Non-Executive Directors:**

Ms. WANG KOO Yik Chun  
(Honorary Chairlady)  
Ms. MAK WANG Wing Yee, Winnie  
Dr. WANG Shui Chung, Patrick

**Independent Non-Executive Directors:**

Mr. LO Kai Yiu, Anthony  
Mr. James Christopher KRALIK  
Mr. Peter TAN

In accordance with Bye-Laws 85 and 86 of the Company's Bye-Laws, Ms. WANG KOO Yik Chun and Mr. Peter TAN will retire by rotation and, being eligible, offer themselves for re-election as Directors at the 2014 AGM.

The Company has received from each of the Independent Non-Executive Directors an annual confirmation of his independence and considers that each of the Independent Non-Executive Directors is independent in accordance with the guidelines set out in Rule 3.13 of the Rules Governing the Listing of Securities on the Stock Exchange (the "Listing Rules").

#### BIOGRAPHICAL DETAILS OF DIRECTORS AND SENIOR MANAGEMENT

Brief biographical details of the Directors and the Senior Management of the Group as at the date of this report are set out on pages 20 to 21.

#### DIRECTORS' INTERESTS IN SECURITIES

As at 31 December 2013, the interests and short positions of the Directors and the chief executive of the Company in the shares, underlying shares and debentures of the Company and its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance (the "SFO")) which were (i) recorded in the register kept by the Company pursuant to Section 352 of the SFO; or (ii) notified to the Company and the Stock Exchange pursuant to the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code") under Appendix 10 of the Listing Rules, were as follows:

##### Interests in shares of the Company

Name of Director	Long/short position	Number of shares held			Approximate percentage of issued share capital
		Through spouse or minor children	Through controlled corporation(s)	Total	
Mr. WANG Kin Chung, Peter	Long position	3,212,000 <i>(Note 1)</i>	182,442,000 <i>(Note 2)</i>	185,654,000	68.56%

##### Interests in shares of Hua Thai Manufacturing Public Company Limited ("Hua Thai")

Name of Director	Long/short position	Class	Number of shares held		Approximate percentage of issued share capital
			Through spouse or minor children	Total	
Ms. WANG KOO Yik Chun	Long position	Ordinary share	2,500 <i>(Note 3)</i>	2,500	0.03%

Notes:

- 3,212,000 shares were beneficially owned by Ms. Daisy TING, the spouse of Mr. WANG Kin Chung, Peter.
- 182,442,000 shares were beneficially owned by Silver Tree Holdings Inc., a company wholly owned by Mr. WANG Kin Chung, Peter.
- 2,500 shares in Hua Thai were held by the late Mr. WANG Seng Liang, the spouse of Ms. WANG KOO Yik Chun.

Save as disclosed above, as at 31 December 2013, none of the Directors or the chief executive of the Company had any interests or short positions in the shares, underlying shares or debentures of the Company or any of its associated corporations (within the meaning of Part XV of the SFO) which were (i) recorded in the register kept by the Company pursuant to Section 352 of the SFO; or (ii) notified to the Company and the Stock Exchange pursuant to the Model Code.

**ARRANGEMENT TO ACQUIRE SHARES OR DEBENTURES**

Save as disclosed in the "Share Options" section in this report and in Note 35 to the consolidated financial statements, at no time during the year was the Company, its subsidiaries, its holding company or the subsidiaries of its holding company, a party to any arrangements to enable the Directors to acquire benefits by means of the acquisition of shares in, or debentures of, the Company or any other body corporate.

**DIRECTORS' SERVICE CONTRACTS**

None of the Directors proposed for re-election at the 2014 AGM has a service contract with the Group, which is not determinable by the Group within one year without payment of compensation (other than statutory compensation).

**SUBSTANTIAL SHAREHOLDERS**

As at 31 December 2013, the following persons (other than the Directors or the chief executive of the Company) had interests or short positions in the shares and underlying shares of the Company as recorded in the register kept by the Company pursuant to Section 336 of the SFO:

Name of shareholder	Long/short position	Number of shares held			Approximate percentage of issued share capital
		Directly beneficially owned	Through spouse or minor children	Total	
Ms. Daisy TING	Long position	3,212,000	182,442,000 (Note)	185,654,000	68.56%
Silver Tree Holdings Inc.	Long position	182,442,000 (Note)	–	182,442,000	67.38%

Note:

182,442,000 shares were beneficially owned by Silver Tree Holdings Inc., a company wholly owned by Mr. WANG Kin Chung, Peter. Since Ms. Daisy TING is the spouse of Mr. WANG Kin Chung, Peter, she is deemed to be interested in the shares controlled by Mr. WANG Kin Chung, Peter under Part XV of the SFO.

Save as disclosed above, as at 31 December 2013, no other person (other than a Director or the chief executive of the Company) had an interest or short position in the shares or underlying shares of the Company which were recorded in the register kept by the Company pursuant to Section 336 of the SFO.

**EMOLUMENT POLICY**

The Group provides competitive compensation and benefits for its employees, including group personal accident insurance, retirement and medical benefit schemes.

Remuneration packages are generally structured by reference to market and individual merits. Salaries are normally reviewed on an annual basis based on performance appraisals and other relevant factors. Those employees with outstanding performance are also awarded discretionary bonuses and share options.

**INTERESTS OF DIRECTORS AND CONTROLLING SHAREHOLDERS IN CONTRACTS OF SIGNIFICANCE**

Save as disclosed in the section headed "Continuing Connected Transactions" in this report, no contract of significance to which the Company or any of its subsidiaries was a party and in which any of the Company's Director or controlling shareholder or its subsidiaries had a material interest, whether directly or indirectly, subsisted at the end of the year or at any time during the year.

**DIRECTORS' INTERESTS IN COMPETING BUSINESSES**

During the year ended 31 December 2013, none of the Directors had any interest in business apart from the Group's businesses which competed, or was likely to compete, either directly or indirectly, with the Group's businesses under Rule 8.10 of the Listing Rules.

Emolument policy is reviewed regularly by the Board and by the Remuneration Committee in respect of the Directors and Senior Management. The emoluments payable to the Directors are determined at arm's length on the basis of responsibilities involved, time devoted, current financial position of the Company and the prevailing market conditions.

Details of the emoluments of the Directors for the year ended 31 December 2013 are set out in Note 14 to the consolidated financial statements.

### RETIREMENT BENEFIT SCHEMES

Details of the retirement benefit schemes of the Group are set out in Note 30 to the consolidated financial statements.

### MANAGEMENT CONTRACT

No contract concerning the management and administration of the whole or any substantial part of the business of the Group was entered into or existed during the year.

### MAJOR CUSTOMERS AND SUPPLIERS

The percentage of sales attributable to the Group's largest customer and the five largest customers combined were 9% and 41%, respectively.

The aggregate purchases attributable to the Group's five largest suppliers taken together were less than 30% of the Group's total purchases for the year.

None of the Directors, their associates, or any shareholder (which to the knowledge of the Directors owns more than 5% of the Company's share capital) had, at any time during the year, a beneficial interest in any of the Group's five largest customers.

### CONTINUING CONNECTED TRANSACTIONS

On 24 January 2011, Hwa Fuh Manufacturing Company (Hong Kong) Limited ("Hwa Fuh"), a wholly-owned subsidiary of the Company, as tenant, entered into a tenancy agreement (the "Previous Tenancy Agreement") with TDB Company Limited ("TDB"), as landlord, in relation to the leasing of the premises at Ground and 2nd to 11th Floors, Tak Dah Industrial Building, 66-72 Lei Muk Road, Kwai Chung, New Territories, Hong Kong (the "Premises") for a term of two years from 1 April 2011 to 31 March 2013.

On 17 January 2013, a new tenancy agreement (the "New Tenancy Agreement") was entered into between Hwa Fuh and TDB for renewal of the Previous Tenancy Agreement for the Premises for a term of two years from 1 April 2013 to 31 March 2015.

As at the respective dates of the Previous Tenancy Agreement and the New Tenancy Agreement, the entire issued share capital of TDB was held by a discretionary trust of which Mr. WANG Kin Chung, Peter and Ms. WANG KOO Yik Chun, both being Directors, were eligible beneficiaries. TDB was therefore a connected person of the Company for the purpose of the Listing Rules. Accordingly, the entering into of the Previous Tenancy Agreement and the New Tenancy Agreement constituted continuing connected transactions for the Company under Chapter 14A of the Listing Rules (the "Continuing Connected Transactions").

Details of the Previous Tenancy Agreement were as follows:

Term	: Two years from 1 April 2011 to 31 March 2013
Monthly rent	: HK\$490,000 (excluding management fees, government rates and government rent)
Use of the Premises	: As factory, storage and ancillary office by the Company and certain of its subsidiaries

Details of the New Tenancy Agreement were as follows:

Term	: Two years from 1 April 2013 to 31 March 2015
Monthly rent	: HK\$600,000 (excluding management fees, government rates and government rent)
Use of the Premises	: As factory, storage and ancillary office by the Company and certain of its subsidiaries

The annual rent (the "Annual Cap") paid by Hwa Fuh under the Previous Tenancy Agreement for each of the three financial years ended 31 December 2013 was as follows:

Term	Annual Cap HK\$
1 April 2011 to 31 December 2011	4,410,000
1 January 2012 to 31 December 2012	5,880,000
1 January 2013 to 31 March 2013	1,470,000

The Annual Cap paid or payable by Hwa Fuh under the New Tenancy Agreement for each of the three financial years ending 31 December 2015 was as follows:

Term	Annual Cap HK\$
1 April 2013 to 31 December 2013	5,400,000
1 January 2014 to 31 December 2014	7,200,000
1 January 2015 to 31 March 2015	1,800,000

The terms of both the Previous Tenancy Agreement and the New Tenancy Agreement were arrived at after arm's length negotiations between Hwa Fuh and TDB and on the basis of the valuation made by an independent property valuer which opined that the terms (including the rent) were fair and reasonable as to the Previous Tenancy Agreement by reference to the prevailing market rent for comparable properties in the same district of similar age, size, use and attributes, and as to the New Tenancy Agreement by reference to comparable rental transactions and offerings as available in the market with similar age, size, use and attributes.

Further details of the Continuing Connected Transactions were set out in the announcements of the Company dated 24 January 2011 and 17 January 2013 respectively.

The Independent Non-Executive Directors have reviewed the Continuing Connected Transactions and confirmed that during the year such transactions have been entered into:

- (i) in the ordinary and usual course of business of the Group;
- (ii) on normal commercial terms; and
- (iii) in accordance with both the Previous Tenancy Agreement and the New Tenancy Agreement on terms that are fair and reasonable and in the interests of the shareholders of the Company as a whole.

The Company's auditor was engaged to report on the Continuing Connected Transactions in accordance with Hong Kong Standard on Assurance Engagements 3000 "Assurance Engagements Other Than Audits or Reviews of Historical Financial Information" and with reference to Practice Note 740 "Auditor's Letter on Continuing Connected Transactions under the Hong Kong Listing Rules" issued by the Hong Kong Institute of Certified Public Accountants. The auditor has issued a letter containing findings and conclusion in respect of the Continuing Connected Transactions disclosed on pages 28 to 29 of this Annual Report in accordance with Rule 14A.38 of the Listing Rules.

### RELATED PARTY TRANSACTIONS

Details of the related party transactions of the Group are set out in Note 37 to the consolidated financial statements.

The tenancy agreements under Note 37(a) constituted continuing connected transactions for the Company under the Listing Rules. The Company has complied with the disclosure requirements in accordance with Chapter 14A of the Listing Rules.

The cash advance under Note 37(c)(ii) constituted a connected transaction but was exempt from the disclosure requirements under the Listing Rules.

The remaining related party transactions under Notes 37(b) and 37(c)(i) were not connected transactions under the Listing Rules.

### PRE-EMPTIVE RIGHTS

There are no provisions for pre-emptive rights under the Company's Bye-Laws and there are no restrictions against such rights under the laws of Bermuda (being the jurisdiction in which the Company was incorporated).

### PURCHASE, SALE OR REDEMPTION OF SHARES

The Company did not redeem any of its shares during the year. Neither the Company nor any of its subsidiaries purchased or sold any of the Company's shares during the year.

### PUBLIC FLOAT

Based on the information that is publicly available to the Company and within the knowledge of the Directors as at the date of this report, the Company has maintained sufficient public float as required under the Listing Rules during the year and up to the date of this report.

### CORPORATE GOVERNANCE CODE

For the year ended 31 December 2013, the Company has complied with all the Code Provisions set out in the Corporate Governance Code of the Listing Rules, except for the deviation from Code Provisions A.2.1, A.5 and A.6.7.

Considered reasons for the deviation from Code Provisions A.2.1, A.5 and A.6.7 as well as further information of the Company's corporate governance practices are set out in the Corporate Governance Report on pages 11 to 19.

### CHANGES IN DIRECTORS' BIOGRAPHICAL DETAILS

Changes in Directors' biographical details during the year ended 31 December 2013 and up to the date of this report are set out below:

#### Dr. WANG Shui Chung, Patrick

##### Retirement

- Chairman and a director of the Hong Kong Applied Science and Technology Research Institute Company Limited

#### Mr. Peter TAN

##### New appointment

- Chief executive officer of Knowledge Universe Pte Ltd

Save for the information disclosed above, there is no other information required to be disclosed pursuant to Rule 13.51B(1) of the Listing Rules.

### AUDITOR

The financial statements have been audited by PricewaterhouseCoopers who retire and, being eligible, offer themselves for re-appointment.

On behalf of the Board

#### WANG Kin Chung, Peter

*Chairman and Chief Executive Officer*

Hong Kong, 31 March 2014



**INDEPENDENT AUDITOR'S REPORT  
TO THE SHAREHOLDERS OF  
TRISTATE HOLDINGS LIMITED**

*(incorporated in Bermuda with limited liability)*

We have audited the consolidated financial statements of Tristate Holdings Limited (the "Company") and its subsidiaries (together, the "Group") set out on pages 31 to 82, which comprise the consolidated and company statements of financial position as at 31 December 2013, and the consolidated income statement, the consolidated statement of comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

**Directors' Responsibility for the Consolidated Financial Statements**

The directors of the Company are responsible for the preparation of consolidated financial statements that give a true and fair view in accordance with Hong Kong Financial Reporting Standards issued by the Hong Kong Institute of Certified Public Accountants and the disclosure requirements of the Hong Kong Companies Ordinance, and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

**Auditor's Responsibility**

Our responsibility is to express an opinion on these consolidated financial statements based on our audit and to report our opinion solely to you, as a body, in accordance with Section 90 of the Companies Act 1981 of Bermuda and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

We conducted our audit in accordance with Hong Kong Standards on Auditing issued by the Hong Kong Institute of Certified Public Accountants. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of consolidated financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

**Opinion**

In our opinion, the consolidated financial statements give a true and fair view of the state of affairs of the Company and of the Group as at 31 December 2013, and of the Group's profit and cash flows for the year then ended in accordance with Hong Kong Financial Reporting Standards and have been properly prepared in accordance with the disclosure requirements of the Hong Kong Companies Ordinance.

**PricewaterhouseCoopers**  
*Certified Public Accountants*

Hong Kong, 31 March 2014

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*PricewaterhouseCoopers, 22/F Prince's Building, Central, Hong Kong  
T: +852 2289 8888, F: +852 2810 9888, www.pwchk.com*

# CONSOLIDATED INCOME STATEMENT

For the year ended 31 December 2013

	Note	2013 HK\$'000	As restated (Note 2(a)) 2012 HK\$'000
Revenue	5	<b>3,599,903</b>	3,387,877
Cost of sales		<b>(2,492,732)</b>	(2,374,050)
Gross profit		<b>1,107,171</b>	1,013,827
Other income and other gains/(losses)	5	<b>6,212</b>	6,204
Selling and distribution expenses		<b>(404,313)</b>	(349,111)
General and administrative expenses		<b>(573,896)</b>	(520,004)
Gain on disposal of a subsidiary		–	12,069
Restructuring costs	6	<b>(46,597)</b>	–
Profit from operations	7	<b>88,577</b>	162,985
Finance income	8	<b>12,649</b>	11,838
Finance costs	8	<b>(12,684)</b>	(10,861)
Profit before income tax		<b>88,542</b>	163,962
Income tax expense	9	<b>(45,139)</b>	(54,943)
Profit for the year		<b>43,403</b>	109,019
Attributable to:			
Equity holders of the Company	10	<b>43,439</b>	109,045
Non-controlling interests		<b>(36)</b>	(26)
		<b>43,403</b>	109,019
Earnings per share attributable to equity holders of the Company:			
Basic	12	<b>HK\$0.16</b>	HK\$0.40
Diluted	12	<b>HK\$0.16</b>	HK\$0.40

The accompanying notes form an integral part of these consolidated financial statements.

		HK\$'000	HK\$'000
Dividends	11	<b>16,247</b>	43,250



# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

For the year ended 31 December 2013

	2013 HK\$'000	As restated (Note 2(a)) 2012 HK\$'000
Profit for the year	<b>43,403</b>	109,019
Other comprehensive income:		
<i>Items that may be reclassified subsequently to profit or loss</i>		
Fair value gains on cash flow hedges		
Gains arising during the year	<b>17,208</b>	6,791
Transferred to and included in the following line items in the consolidated income statement:		
Cost of sales	<b>(1,727)</b>	(2,549)
General and administrative expenses	<b>(3,001)</b>	(2,803)
Income tax effect	–	100
Currency translation differences		
Gains arising during the year	<b>22,072</b>	8,682
Transferred from translation reserve to the consolidated income statement upon disposal of a subsidiary	–	589
<i>Items that will not be reclassified subsequently to profit or loss</i>		
Remeasurements of post employment benefit plans	<b>1,360</b>	(3,726)
Income tax effect	<b>(208)</b>	935
Other comprehensive income, net of tax	<b>35,704</b>	8,019
Total comprehensive income for the year	<b>79,107</b>	117,038
Attributable to:		
Equity holders of the Company	<b>79,143</b>	117,064
Non-controlling interests	<b>(36)</b>	(26)
	<b>79,107</b>	117,038

The accompanying notes form an integral part of these consolidated financial statements.

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 31 December 2013

			As at 31 December 2013 HK\$'000	As restated (Note 2(a)) As at 31 December 2012 HK\$'000	As restated (Note 2(a)) As at 1 January 2012 HK\$'000
<b>NON-CURRENT ASSETS</b>					
Property, plant and equipment	16		526,115	527,270	520,824
Leasehold land and land use rights	17		173,096	171,973	176,219
Intangible assets	19		178,678	229,047	244,771
Other long-term assets	20		28,260	23,440	12,172
Deferred income tax assets	32		45,118	36,588	30,201
Defined benefit plan assets	30		12,211	12,462	13,220
Forward foreign exchange contracts	24		12,188	1,723	–
Investment in an associate	21		–	–	–
			<b>975,666</b>	1,002,503	997,407
<b>CURRENT ASSETS</b>					
Inventories	22		498,540	481,662	399,988
Accounts receivable and bills receivable	23		416,822	361,893	357,913
Forward foreign exchange contracts	24		2,836	821	1,447
Prepayments and other receivables	25		150,473	162,872	123,479
Cash and bank balances	26		692,927	561,290	629,345
			<b>1,761,598</b>	1,568,538	1,512,172
Non-current assets held for sale			–	–	1,309
			<b>1,761,598</b>	1,568,538	1,513,481
<b>CURRENT LIABILITIES</b>					
Accounts payable and bills payable	27		170,497	204,041	257,235
Accruals and other payables	28		491,210	377,729	369,559
Forward foreign exchange contracts	24		–	–	341
Current income tax liabilities			43,664	77,257	72,480
Bank borrowings	29		403,753	293,594	194,040
			<b>1,109,124</b>	952,621	893,655
<b>NET CURRENT ASSETS</b>			<b>652,474</b>	615,917	619,826
<b>TOTAL ASSETS LESS CURRENT LIABILITIES</b>			<b>1,628,140</b>	1,618,420	1,617,233
<b>NON-CURRENT LIABILITIES</b>					
Retirement benefits and other post retirement obligations	30		21,313	21,781	20,686
License fees payable	31		93,729	146,108	182,356
Deferred income tax liabilities	32		56,316	49,648	51,736
Other long-term liabilities			–	–	1,184
			<b>171,358</b>	217,537	255,962
<b>NET ASSETS</b>			<b>1,456,782</b>	1,400,883	1,361,271
<b>EQUITY</b>					
Capital and reserves attributable to equity holders of the Company					
Share capital	33		27,078	27,037	27,014
Reserves	34		1,429,389	1,373,495	1,333,880
			<b>1,456,467</b>	1,400,532	1,360,894
Non-controlling interests			315	351	377
<b>TOTAL EQUITY</b>			<b>1,456,782</b>	1,400,883	1,361,271

Approved by the Board of Directors on 31 March 2014 and signed on its behalf by:

**WANG Kin Chung, Peter**  
Director

**MAK WANG Wing Yee, Winnie**  
Director

The accompanying notes form an integral part of these consolidated financial statements.

# STATEMENT OF FINANCIAL POSITION

As at 31 December 2013

	Note	2013 HK\$'000	2012 HK\$'000
<b>NON-CURRENT ASSETS</b>			
Property, plant and equipment	16	763	1,419
Investments in subsidiaries	18(a)	473,554	453,237
Other long-term assets	20	1,514	2,903
Deferred income tax assets	32	167	99
		<b>475,998</b>	457,658
<b>CURRENT ASSETS</b>			
Amounts due from subsidiaries	18(b)	393,380	304,565
Prepayments and other receivables	25	790	2,706
Cash and bank balances	26	2,579	5,755
		<b>396,749</b>	313,026
<b>CURRENT LIABILITIES</b>			
Accruals and other payables		10,144	9,328
Amounts due to subsidiaries	18(b)	96,931	49,749
		<b>107,075</b>	59,077
<b>NET CURRENT ASSETS</b>		<b>289,674</b>	253,949
<b>TOTAL ASSETS LESS CURRENT LIABILITIES</b>		<b>765,672</b>	711,607
<b>NET ASSETS</b>		<b>765,672</b>	711,607
<b>EQUITY</b>			
Capital and reserves attributable to equity holders of the Company			
Share capital	33	27,078	27,037
Reserves	34	738,594	684,570
<b>TOTAL EQUITY</b>		<b>765,672</b>	711,607

Approved by the Board of Directors on 31 March 2014 and signed on its behalf by:

**WANG Kin Chung, Peter**  
Director

**MAK WANG Wing Yee, Winnie**  
Director

The accompanying notes form an integral part of these financial statements.

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

*For the year ended 31 December 2013*

	Attributable to equity holders of the Company			Non- controlling interests HK\$'000	Total equity HK\$'000
	Share capital HK\$'000	Reserves HK\$'000	Total HK\$'000		
As at 1 January 2013, as previously reported	27,037	1,375,572	1,402,609	351	1,402,960
Effect of change in accounting policy ( <i>Note 2(a)</i> )	–	(2,077)	(2,077)	–	(2,077)
As at 1 January 2013, as restated	27,037	1,373,495	1,400,532	351	1,400,883
Profit for the year	–	43,439	43,439	(36)	43,403
Other comprehensive income, net of tax	–	35,704	35,704	–	35,704
Share option scheme – value of employee services	–	400	400	–	400
Shares issued during the year	41	691	732	–	732
Dividends paid to equity holders of the Company	–	(24,340)	(24,340)	–	(24,340)
As at 31 December 2013	<b>27,078</b>	<b>1,429,389</b>	<b>1,456,467</b>	<b>315</b>	<b>1,456,782</b>

	Attributable to equity holders of the Company			Non- controlling interests HK\$'000	Total equity HK\$'000
	Share capital HK\$'000	Reserves HK\$'000	Total HK\$'000		
As at 1 January 2012, as previously reported	27,014	1,333,260	1,360,274	377	1,360,651
Effect of change in accounting policy ( <i>Note 2(a)</i> )	–	620	620	–	620
As at 1 January 2012, as restated	27,014	1,333,880	1,360,894	377	1,361,271
Profit for the year, as restated	–	109,045	109,045	(26)	109,019
Other comprehensive income, net of tax, as restated	–	8,019	8,019	–	8,019
Share option scheme – value of employee services	–	527	527	–	527
Shares issued during the year	23	401	424	–	424
Dividends paid to equity holders of the Company	–	(78,377)	(78,377)	–	(78,377)
As at 31 December 2012, as restated	27,037	1,373,495	1,400,532	351	1,400,883

*The accompanying notes form an integral part of these consolidated financial statements.*

# CONSOLIDATED STATEMENT OF CASH FLOWS

For the year ended 31 December 2013

	Note	2013 HK\$'000	2012 HK\$'000
Operating activities			
Cash generated from operations	38(a)	201,851	47,892
Income tax paid		(58,456)	(61,335)
Income tax refund		1,974	–
Purchases of tax reserve certificates		(62)	(6,392)
Net cash generated from/(used in) operating activities		145,307	(19,835)
Investing activities			
Interest received		12,649	11,838
Payment of license fees		(46,832)	(22,377)
Purchases of property, plant and equipment		(75,308)	(72,551)
Proceeds from disposals of property, plant and equipment	38(b)	1,487	1,242
Proceeds from disposals of non-current assets held for sale	38(b)	–	4,200
Net cash inflow on disposal of a subsidiary		–	11,548
Increase in short-term bank deposits, with maturities over 3 months		(670)	–
Increase in bank structured deposits		(2,084)	(33,295)
Net cash used in investing activities		(110,758)	(99,395)
Financing activities			
Interest paid		(6,844)	(4,042)
Dividends paid to equity holders of the Company		(24,340)	(78,377)
New bank borrowings		1,376,042	1,271,237
Repayment of bank borrowings		(1,265,883)	(1,171,683)
Proceeds from shares issued upon exercise of share options		732	424
Net cash generated from financing activities		79,707	17,559
Increase/(decrease) in cash and cash equivalents		114,256	(101,671)
Cash and cash equivalents at beginning of the year	26	494,690	596,040
Effect on foreign exchange rate changes		14,627	321
Cash and cash equivalents at end of the year	26	623,573	494,690

The accompanying notes form an integral part of these consolidated financial statements.

## 1. GENERAL INFORMATION

Tristate Holdings Limited (the "Company") is a limited liability company incorporated in Bermuda. The address of its registered office is Canon's Court, 22 Victoria Street, Hamilton HM12, Bermuda. The address of its head office and principal place of business in Hong Kong is 5th Floor, 66–72 Lei Muk Road, Kwai Chung, New Territories, Hong Kong.

The principal activities of the Company and its subsidiaries (together, the "Group") are (i) garment manufacturing, and (ii) branded product distribution, retail and trading.

The Company's shares have been listed on the Main Board of The Stock Exchange of Hong Kong Limited (the "Stock Exchange") since 1988.

These consolidated financial statements are presented in Hong Kong dollars ("HK\$"), unless otherwise stated. These consolidated financial statements have been approved for issue by the board of directors of the Company (the "Board") on 31 March 2014.

## 2. BASIS OF PREPARATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The basis of preparation and principal accounting policies applied in the preparation of these consolidated financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

### (a) Basis of preparation

These consolidated financial statements have been prepared in accordance with Hong Kong Financial Reporting Standards ("HKFRS") issued by the Hong Kong Institute of Certified Public Accountants. They have been prepared under the historical cost convention, as modified by stating certain derivative financial instruments at fair values.

The preparation of financial statements in conformity with HKFRS requires the use of certain critical accounting estimates.

It also requires management to exercise its judgement in the process of applying the Group's accounting policies. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the consolidated financial statements, are disclosed in Note 4.

### New/revised standards and amendments to existing standards effective in 2013

In 2013, the Group has adopted the following new/revised standards and amendments to existing standards that are effective for the first time for the Group's financial year beginning 1 January 2013 and are relevant to the Group's operations. The impact on the Group's accounting policies upon adoption is set out below:

HKFRS 7 (Amendment), 'Financial Instruments: Disclosures – Offsetting Financial Assets and Financial Liabilities'. The amendments require new disclosure requirements which focus on quantitative information about recognised financial instruments that are offset in the statement of financial position, as well as those recognised financial instruments that are subject to master netting or similar arrangements irrespective of whether they are offset. Some of these disclosures are specifically required in consolidated financial statements and the Group provides these disclosures in Note 3.4.

HKFRS 10, 'Consolidated Financial Statements'. Under HKFRS 10, subsidiaries are all entities (including structured entities) over which the Group has control. The Group controls an entity when the Group has power over an entity, is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect these returns through its power over the entity. Subsidiaries are fully consolidated from the date on which control is transferred to the Group. They are deconsolidated from the date that control ceases. The adoption of this standard has had no impact on the consolidated financial statements as all subsidiaries already recognised within the Group satisfy the requirements of control under HKFRS 10 and there are no new subsidiaries identified under the new guidance.

HKFRS 12, 'Disclosure of Interests in Other Entities'. HKFRS 12 includes the disclosure requirements for all forms of interests in other entities, including joint arrangements, associates, structured entities and other off balance sheet vehicles. The adoption of this standard has had no impact on the consolidated financial statements.

HKFRS 13, 'Fair Value Measurement'. HKFRS 13 aims to improve consistency and reduce complexity by providing a precise definition of fair value and a single source of fair value measurement and disclosure requirements for use across HKFRSs. The requirements do not extend the use of fair value accounting but provide guidance on how it should be applied where its use is already required or permitted by other standards within HKFRSs. The application of HKFRS 13 has not materially impacted the fair value measurements carried out by the Group. HKFRS 13 also requires specific disclosures on fair values, some of which replace existing disclosure requirements in other standards, including HKFRS 7, 'Financial Instruments: Disclosures'. Some of these disclosures are specifically required in consolidated financial statements and the Group provides these disclosures in Note 3.3.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the year ended 31 December 2013

### 2. BASIS OF PREPARATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### (a) Basis of preparation (Continued)

##### New/revised standards and amendments to existing standards effective in 2013 (Continued)

HKAS 1 (Amendment), 'Presentation of Financial Statements'. The main change resulting from these amendments is a requirement for entities to group items presented in other comprehensive income on the basis of whether they are potentially reclassifiable to profit or loss subsequently (reclassification adjustments). The adoption of this amendment affected presentation only and has had no impact on the consolidated financial statements. The required disclosures have been provided for the current and comparable years.

HKAS 19 (2011), 'Employee Benefits'. The revised standard amends the accounting for employment benefits. The Group has applied the standard retrospectively.

- There is a new term "remeasurements". This is made up of actuarial gains and losses, the difference between actual investment returns and the return implied by the net interest cost. Actuarial gains and losses are recognised immediately in other comprehensive income and can no longer be deferred using the corridor approach or recognised in profit or loss. Remeasurements recognised in other comprehensive income will not be recycled through profit or loss in subsequent periods. However, an entity may transfer those amounts recognised in other comprehensive income within equity.
- Past-service costs are recognised immediately in profit or loss. Unvested benefits will no longer be spread over a future-service period. A curtailment now occurs when an entity reduces significantly the number of employees. Curtailment gains/losses are accounted for as past-service costs.
- The standard replaces the interest cost on the defined benefit obligation and the expected return on plan assets with a net interest cost based on the net defined benefit asset or liability and the discount rate, measured at the beginning of the year. There is no change to determining the discount rate; this continues to reflect the yield on high-quality corporate bonds.

The effects of the adoption of HKAS 19 (2011) on the consolidated statement of financial position are as follows:

	As at 31 December 2013 HK\$'000	As at 31 December 2012 HK\$'000	As at 1 January 2012 HK\$'000
Increase in defined benefit plan assets	2,472	6,419	7,614
Increase in deferred income tax assets	315	250	55
Decrease in deferred income tax liabilities	2,386	3,019	2,441
Increase in retirement benefits obligations	(6,299)	(11,765)	(9,490)
(Decrease)/increase in retained earnings	(1,621)	(2,433)	358
Increase in translation reserve	495	356	262

The effects of the adoption of HKAS 19 (2011) on the consolidated income statement are as follows:

	2013 HK\$'000	2012 HK\$'000
(Increase)/decrease in general and administrative expenses	(170)	250
Increase in deferred income tax expense	(170)	(250)
Net decrease in profit for the year	(340)	-
Attributable to:		
Equity holders of the Company	(340)	-
Non-controlling interests	-	-
Effect on basic earnings per share	-	-
Effect on diluted earnings per share	-	-

**2. BASIS OF PREPARATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

**(a) Basis of preparation (Continued)**

New/revised standards and amendments to existing standards effective in 2013 (Continued)

The effects of the adoption of HKAS 19 (2011) on the consolidated statement of comprehensive income are as follows:

	<b>2013</b> <i>HK\$'000</i>	2012 <i>HK\$'000</i>
Increase in currency translation gains	<b>139</b>	94
Increase/(decrease) in remeasurements of post employment benefit plans, net of tax	<b>1,152</b>	(2,791)
Increase/(decrease) in other comprehensive income, net of tax for the year	<b>1,291</b>	(2,697)

The change in accounting policy has had no effect on the consolidated statement of cash flows.

HKAS 27 (2011), 'Separate Financial Statements'. The renamed HKAS 27 continues to be a standard dealing with separate financial statements. The existing guidance for separate financial statements is unchanged. The adoption of this amendment has had no impact on the consolidated financial statements.

The adoption of Annual Improvements Project 2011 has had no impact on the consolidated financial statements.

New/revised standards and amendments to existing standards that are not effective and have not been early adopted by the Group

The following new/revised standards and amendments to existing standards relevant to the Group have been issued, but are not effective for the financial year beginning 1 January 2013 and have not been early adopted by the Group:

HKFRS 9  
'Financial Instruments' <sup>(5)</sup>

HKFRS 7 and HKFRS 9 (Amendments)  
'Mandatory Effective Date and Transition Disclosures' <sup>(3)</sup>

HKFRS 14  
'Regulatory Deferral Accounts' <sup>(4)</sup>

Investment Entities  
(Amendments to HKFRS 10, HKFRS 12 and HKAS 27 (2011)) <sup>(1)</sup>

HKAS 19 (2011) (Amendment)  
'Defined Benefit Plans: Employee Contributions' <sup>(2)</sup>

HKAS 32 (Amendment)  
'Financial Instruments: Presentation – Offsetting Financial Assets and Financial Liabilities' <sup>(1)</sup>

HKAS 36 (Amendment)  
'Impairment of Assets – Recoverable Amount Disclosures for Non-Financial Assets' <sup>(1)</sup>

HKAS 39 (Amendment)  
'Financial Instruments: Recognition and Measurement – Novation of Derivatives and Continuation of Hedge Accounting' <sup>(1)</sup>

Annual Improvements Project 2012 <sup>(2)</sup>

Annual Improvements Project 2013 <sup>(2)</sup>

<sup>(1)</sup> Effective for the Group for annual periods beginning on or after 1 January 2014.

<sup>(2)</sup> Effective for the Group for annual periods beginning on or after 1 July 2014.

<sup>(3)</sup> Effective for the Group for annual periods beginning on or after 1 January 2015.

<sup>(4)</sup> Effective for the Group for annual periods beginning on or after 1 January 2016.

<sup>(5)</sup> The Group intends to adopt this new standard when the effective date is determined.

The Group is in the process of making an assessment on the impact of these new/revised standards and amendments to existing standards and does not anticipate that the adoption will result in any material impact on the Group's results of operations and financial position taken as a whole. The Group intends to adopt the above new/revised standards and amendments to existing standards when they become effective.



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the year ended 31 December 2013

### 2. BASIS OF PREPARATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### (b) Consolidation

##### (i) Subsidiaries

Subsidiaries are all entities (including structured entities) over which the Group has control. The Group controls an entity when the Group is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. Subsidiaries are consolidated from the date on which control is transferred to the Group. They are deconsolidated from the date that control ceases.

The Group applies the acquisition method to account for business combinations. The consideration transferred for the acquisition of a subsidiary is the aggregate fair values of the assets transferred, the liabilities incurred to the former owners of the acquiree and the equity interests issued by the Group. The consideration transferred includes the fair value of any asset or liability resulting from a contingent consideration arrangement. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date. Acquisition-related costs are expensed as incurred.

The Group recognises any non-controlling interest in the acquiree on an acquisition-by-acquisition basis, either at fair value or at the non-controlling interest's proportionate share of the recognised amounts of acquiree's identifiable net assets.

The excess of the consideration transferred, the amount of any non-controlling interest in the acquiree and the acquisition-date fair value of any previous equity interest in the acquiree over the fair value of the identifiable net assets acquired is recorded as goodwill. If the total of consideration transferred, non-controlling interest recognised and previously held interest measured is less than the fair value of the net assets of the subsidiary acquired in the case of a bargain purchase, the difference is recognised directly in the consolidated income statement.

Inter-company transactions, balances, income and expenses on transactions between group companies are eliminated. Profits and losses resulting from inter-company transactions that are recognised in assets are also eliminated. The financial information of subsidiaries has been changed where necessary to ensure consistency with the policies adopted by the Group.

##### (ii) Changes in ownership interests in subsidiaries

Transactions with non-controlling interests that do not result in loss of control are accounted for as equity transactions – that is, as transactions with the owners in their capacity as owners. The difference between fair value of any consideration paid and the relevant share acquired of the carrying value of net assets of the subsidiary is recorded in equity. Gains or losses on disposals to non-controlling interests are also recorded in equity.

When the Group ceases to have control, any retained interest in the entity is re-measured to its fair value at the date when control is lost, with the change in carrying amount recognised in consolidated income statement. The fair value is the initial carrying amount for the purposes of subsequently accounting for the retained interest as an associate, joint venture or financial asset. In addition, any amounts previously recognised in other comprehensive income in respect of that entity are accounted for as if the Group had directly disposed of the related assets or liabilities. This may mean that amounts previously recognised in other comprehensive income are reclassified to the consolidated income statement.

##### (iii) Separate financial statements

Investments in subsidiaries are accounted for by the Company at cost less impairment. Cost also includes direct attributable costs of investment. The results of subsidiaries are accounted for by the Company on the basis of dividend received and receivable.

#### (c) Associates

Associates are all entities over which the Group has significant influence but not control, generally accompanying a shareholding of between 20% and 50% of the voting rights. Investments in associates are accounted for using the equity method of accounting and are initially recognised at cost. The Group's investments in associates include goodwill identified on acquisition, net of any accumulated impairment losses.

The Group's share of its associates' post-acquisition profits or losses is recognised in the consolidated income statement, and its share of post-acquisition movements in other comprehensive income is recognised in other comprehensive income with a corresponding adjustment to the carrying amount of the investments. When the Group's share of losses in the associates equals or exceeds its interests in the associates, including any other unsecured receivables, the Group does not recognise further losses, unless it has incurred legal or constructive obligations or made payments on behalf of the associates.

## 2. BASIS OF PREPARATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### (c) Associates (Continued)

Profits and losses resulting from upstream and downstream transactions between the Group and its associates are recognised in the Group's financial statements only to the extent of unrelated investor's interests in the associates. Unrealised losses are eliminated unless the transaction provides evidence of an impairment of the asset transferred. The financial information of associates has been changed where necessary to ensure consistency with the policies adopted by the Group.

Dilution gains and losses arising in investments in associates are recognised in the consolidated income statement. If the ownership interest in an associate is reduced but significant influence is retained, only a proportionate share of the amounts previously recognised in other comprehensive income are reclassified to consolidated income statement where appropriate.

### (d) Foreign currency translation

#### (i) Functional and presentation currency

Items included in the financial statements of each of the Group's entities are measured using the currency of the primary economic environment in which the entity operates (the "functional currency"). The consolidated financial statements are presented in Hong Kong dollars, the Company's presentation currency.

#### (ii) Transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions or valuation when items are re-measured. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the consolidated income statement, except when deferred in other comprehensive income as qualifying cash flow hedges or qualifying net investment hedges.

#### (iii) Group companies

The results and financial positions of all the Group's entities (none of which has the currency of a hyperinflationary economy) that have a functional currency different from the presentation currency are translated into the presentation currency as follows:

- assets and liabilities for each statement of financial position presented are translated at the closing rate at the date of that statement of financial position;
- income and expenses for each income statement are translated at average exchange rates (unless this average is not a reasonable approximation of the cumulative effect of the rates prevailing on the transaction dates, in which case income and expenses are translated at the rates on the dates of the transactions); and
- all resulting exchange differences are recognised in other comprehensive income.

On consolidation, exchange differences arising from the translation of the net investment in foreign operations, and of borrowings and other currency instruments designated as hedges of such investments, are taken to other comprehensive income. When a foreign operation is disposed of or partially disposed of, exchange differences accumulated in other comprehensive income in respect of that operation are recognised in the consolidated income statement as part of the gain or loss on sale.

Goodwill and fair value adjustments arising on the acquisition of a foreign entity are treated as assets and liabilities of the foreign entity and translated at the closing rate.

### (e) Property, plant and equipment

Interests in freehold land are stated at historical cost and not depreciated. All other property, plant and equipment (except construction-in-progress) are stated at historical cost less accumulated depreciation and accumulated impairment losses, if any. Historical costs include expenditures that are directly attributable to the acquisition of the items.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. The carrying amount of the replaced part is derecognised. All other repairs and maintenance are charged to the consolidated income statement during the financial period in which they are incurred.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the year ended 31 December 2013

### 2. BASIS OF PREPARATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### (e) Property, plant and equipment (Continued)

Interests in leasehold land classified as finance lease commence amortisation from the time when the land interest becomes available for its intended use. Amortisation on leasehold land classified as finance leases and depreciation on other assets are calculated using the straight-line method to allocate their costs to their residual values over their estimated useful lives, as follows:

Leasehold land classified as finance leases	Shorter of the useful life or the lease term of 10 to 50 years
Buildings	2% – 10%
Plant and machinery	10% – 20%
Leasehold improvements, furniture, fixtures and equipment	4% – 33%
Motor vehicles	14% – 20%

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting period. An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Gains and losses on disposals are determined by comparing the proceeds with the carrying amounts and are recognised within other income and other gains/(losses) in the consolidated income statement.

#### (f) Leasehold land interests and land use rights

Leasehold land interests and land use rights are classified as either finance or operating leases depending upon whether the lease transfers substantially all the risks and rewards incidental to its ownership to the Group.

When the leases are classified as operating leases, the premiums paid to acquire leasehold land and land use rights are recorded as prepayment for operating lease, and are amortised on a straight-line basis over the period of the leases and land use rights. Where there is impairment, the impairment is expensed immediately in the consolidated income statement.

When the leases are classified as finance leases and held for own use, the land interest is accounted for as property, plant and equipment (Note 2(e)).

#### (g) Intangible assets

##### (i) Goodwill

Goodwill arises on the acquisition of subsidiaries, associates and joint ventures and represents the excess of the consideration transferred over the Group's interest in net fair value of the net identifiable assets, liabilities and contingent liabilities of the acquiree.

For the purpose of impairment testing, goodwill acquired in a business combination is allocated to each of the cash-generating units ("CGUs"), or groups of CGUs, that is expected to benefit from the synergies of the combination. Each unit or group of units to which the goodwill is allocated represents the lowest level within the entity at which the goodwill is monitored for internal management purposes.

Goodwill impairment reviews are undertaken annually or more frequently if events or changes in circumstances indicate a potential impairment. The carrying value of goodwill is compared to the recoverable amount, which is the higher of value in use and the fair value less costs to sell. Any impairment is recognised immediately as an expense and is not subsequently reversed.

##### (ii) License rights/License fees payable

License rights on branded products are stated at cost less accumulated amortisation and accumulated impairment losses, if any. License rights are initially measured as the fair value of the consideration given for the recognition of the license rights at the time of their inception. The consideration given is determined based on the capitalisation of the minimum license fee payments in accordance with the license agreements. License rights are amortised over the license period on the basis that reflects the pattern in which the license's future economic benefits are expected to be consumed by the Group.

License fees payable in respect of the inception of the license rights is initially recognised at fair value of the consideration given for the recognition of the license rights at the time of the inception, which represents present values of contractual minimum payments that can be reliably estimated at the time of the inception. It is subsequently stated at amortised cost using the effective interest method.

The increase in the license fees payable due to passage of time is recognised within finance costs in the consolidated income statement.

**2. BASIS OF PREPARATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

**(h) Inventories**

Inventories are stated at the lower of cost and net realisable value. Cost is determined using the specific identification method or first-in, first-out method for inventories of garment manufacturing segment (depending on type of inventories) and the weighted average method for inventories of branded product distribution, retail and trading segment. The cost of finished goods and work in progress comprises raw materials, direct labour and related production overheads. It excludes borrowing costs. Net realisable value is the estimated selling price in the ordinary course of business, less applicable variable selling expenses.

**(i) Accounts receivable and bills receivable**

Accounts receivable and bills receivable are amounts due from customers for merchandise sold or services performed in the ordinary course of business. If collection of accounts receivable and bills receivable are expected in one year or less (or in the normal operating cycle of the business if longer), they are classified as current assets. If not, they are presented as non-current assets.

Accounts receivable and bills receivable are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method, less provision for impairment.

**(j) Cash and cash equivalents**

Cash and cash equivalents include cash on hand, deposits held at call with banks, other short-term highly liquid investments with original maturities of three months or less.

**(k) Financial assets**

The Group classifies its financial assets in the following categories: (i) financial assets at fair value through profit or loss and (ii) loans and receivables. The classification depends on the purpose for which the financial assets were acquired. Regular way purchases and sales of financial assets are recognised on the settlement date – the date on which the Group makes payment to purchase or sell the assets. Financial assets are derecognised when the rights to receive cash flows from the investments have expired or have been transferred and the Group has transferred all risks and rewards of ownership. Management determines the classification of its financial assets on initial recognition and re-evaluates this designation at the end of each reporting period.

*(i) Financial assets at fair value through profit or loss*

Financial assets designated at fair value through profit or loss at inception are acquired principally for the purpose of selling in the short term. Derivatives are also categorised as held for trading unless they are designated as hedges. Assets in this sub-category are classified as current assets if they are expected to be realised within 12 months; otherwise, they are classified as non-current assets.

Financial assets at fair value through profit or loss are initially recognised at fair value and transaction costs are expensed in the consolidated income statement. They are subsequently stated at fair value.

Realised and unrealised gains or losses arising from changes in the fair value of the 'financial assets at fair value through profit or loss' category are included in the consolidated income statement in the period in which they arise.

Dividend income from financial assets at fair value through profit or loss is recognised in the consolidated income statement as part of other income when the Group's right to receive payments is established.

*(ii) Loans and receivables*

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They are included in current assets, unless maturity is greater than 12 months after the end of the reporting period, in which case they are classified as non-current assets. Loans and receivables comprise accounts and bills receivable, deposits and other receivables, and cash and bank balances in the consolidated statement of financial position.

Loans and receivables are initially recognised at fair value plus transaction costs and subsequently carried at amortised cost using the effective interest method. Interest on loans and receivables calculated using the effective interest method is recognised in the consolidated income statement as part of finance income.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the year ended 31 December 2013

### 2. BASIS OF PREPARATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### (I) Derivative financial instruments and hedging activities

Derivatives are initially recognised at fair value on the date a derivative contract is entered into and are subsequently re-measured at their fair values. The method of recognising the resulting gain or loss depends on whether the derivative is designated as a hedging instrument, and if so, the nature of the item being hedged. The Group designates certain derivatives as either:

- hedges of a particular risk associated with a recognised asset or liability or a highly probable forecast transaction (cash flow hedge); or
- hedges of a net investment in a foreign operation (net investment hedge).

The Group documents at the inception of the transaction the relationship between hedging instruments and hedged items, as well as its risk management objectives and strategy for undertaking various hedge transactions. The Group also documents its assessment, both at hedge inception and on an ongoing basis, of whether the derivatives that are used in hedging transactions are highly effective in offsetting changes in cash flows of hedged items.

The full fair value of a hedging derivative is classified as a non-current asset or liability when the remaining maturity of the hedged item is more than 12 months, and as a current asset or liability when the remaining maturity of the hedged item is less than 12 months. Trading derivatives are classified as a current asset or liability.

##### (i) Cash flow hedge

The effective portion of changes in the fair value of derivatives that are designated and qualify as cash flow hedges is recognised in other comprehensive income. The gain or loss relating to the ineffective portion is recognised immediately in the consolidated income statement within other income and other gains/(losses).

Amounts accumulated in equity are recycled to the consolidated income statement in the periods when the hedged item affects profit or loss. However, when the forecast transaction that is hedged results in the recognition of a non-financial asset (for example, inventory or plant and equipment), the gains and losses previously deferred in equity are transferred from equity and included in the initial measurement of the cost of the asset. The deferred amounts are ultimately recognised in cost of goods sold in the case of inventory or in depreciation in the case of plant and equipment.

When a hedging instrument expires or is sold, or when a hedge no longer meets the criteria for hedge accounting, any cumulative gain or loss existing in equity at that time remains in equity and is recognised when the forecast transaction is ultimately recognised in the consolidated income statement. When a forecast transaction is no longer expected to occur, the cumulative gain or loss that was reported in equity is immediately transferred to the consolidated income statement within other income and other gains/(losses).

##### (ii) Net investment hedge

Any gain or loss on the hedging instrument relating to the effective portion of the hedge is recognised in other comprehensive income. The gain or loss relating to the ineffective portion is recognised in the consolidated income statement.

Gains and losses accumulated in equity are included in the consolidated income statement when the foreign operation is partially disposed of or sold.

##### (iii) Derivative accounted for at fair value through profit or loss

Certain derivative instruments do not qualify for hedge accounting. Changes in the fair value of these derivative instruments are recognised immediately in the consolidated income statement within other income and other gains/(losses).

An embedded derivative is separated from the host contract and accounted for as a derivative at fair value at initial recognition and subsequently if and only if:

- the economic characteristics and risks of the embedded derivative are not closely related to the economic characteristics and risks of the host contract;
- a separate instrument with the same terms as the embedded derivative would meet the definition of a derivative; and
- the entire hybrid (combined) instrument is not designated as at fair value through profit or loss.

When an embedded derivative is separated, the host contract shall be accounted for as a financial instrument according to Notes 2(k)(i) to 2(k)(ii), if applicable.

## 2. BASIS OF PREPARATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### (m) Accounts payable and bills payable

Accounts payable and bills payable are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Accounts payable and bills payable are classified as current liabilities if payment is due within one year or less (or in the normal operating cycle of the business, if longer). If not, they are presented as non-current liabilities.

### (n) Provisions

Provisions are recognised when the Group has a present legal or constructive obligation as a result of past events; it is probable that an outflow of resources will be required to settle the obligation; and the amount has been reliably estimated. Provisions are not recognised for future operating losses.

Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. A provision is recognised even if the likelihood of an outflow with respect to any one item included in the same class of obligations may be small.

Provisions are measured at the present value of the expenditures expected to be required to settle the obligation using a pre-tax interest rate that reflects current market assessments of the time value of money and the risk specific to the obligation. The increase in the provision due to passage of time is recognised as interest expense.

### (o) Employee benefits

#### (i) Employee leave entitlements

Employee entitlements to annual leave are recognised when they accrue to employees. A provision is made for the estimated liability for annual leave as a result of services rendered by employees up to the end of each reporting period. Employee entitlements to sick leave and maternity leave are not recognised until the time of leave.

#### (ii) Retirement benefits

The Group maintains a number of defined benefit and defined contribution plans in the countries in which it operates, the assets of the retirement benefit are generally held in separate trustees-administered funds. The retirement plans are generally funded by payments from employees and by the Group and, where applicable, taking into account of the recommendations of qualified actuaries.

For defined contribution plans, the Group pays contributions to publicly or privately administered pension insurance plans on a mandatory, contractual or voluntary basis. The Group has no further payment obligations once the contributions have been paid. The contributions are recognised as employee benefit expense when they are due.

Typically defined benefit plans define an amount of pension benefit that an employee will receive on retirement, usually dependent on one or more factors such as age, years of service and compensation.

The liability recognised in the statement of financial position in respect of defined benefit pension plans is the present value of the defined benefit obligation at the end of the reporting period less the fair value of plan assets. The defined benefit obligation is calculated annually by independent actuaries using the projected unit credit method. The present value of the defined benefit obligation is determined by discounting the estimated future cash outflows using interest rates of high-quality corporate bonds that are denominated in the currency in which the benefits will be paid, and that have terms to maturity approximating to the terms of the related pension obligation. In countries where there is no deep market in such bonds, the market rates on government bonds are used.

Actuarial gains and losses arising from experience adjustments and changes in actuarial assumptions are charged or credited to equity in other comprehensive income in the period in which they arise.

Past-service costs are recognised immediately in income statement.

#### (iii) Share-based compensation

The Group operates a share-based compensation plan, under which the entity receives services from employees as consideration for share options of the Company. The fair value of the employee services received in exchange for the grant of the options is recognised as an expense. The total amount to be expensed is determined by reference to the fair value of the options granted, including any market performance conditions and excluding the impact of any service and non-market performance vesting conditions (for example, profitability, sales growth targets and years of service of employees). Non-market performance and service conditions are included in assumptions about the number of options that are expected to vest. The total expense is recognised over the vesting period, which is the period over which all of the specified vesting conditions are to be satisfied. At the end of each reporting period, the Group revises its estimates of the number of options that are expected to vest based on the non-market performance and service conditions. It recognises the impact of the revision of original estimates, if any, in the consolidated income statement with a corresponding adjustment to equity.



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the year ended 31 December 2013

### 2. BASIS OF PREPARATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### (o) Employee benefits (Continued)

##### (iii) Share-based compensation (Continued)

In addition, in some circumstances employees may provide services in advance of the grant date and therefore the grant date fair value is estimated for the purposes of recognising the expense during the period between service commencement period and grant date.

The proceeds received net of any directly attributable transaction costs are credited to share capital (nominal value) and share premium when the options are exercised.

#### (p) Current and deferred income taxes

The tax expense for the period comprises current and deferred taxes. Tax is recognised in the consolidated income statement, except to the extent that it relates to items recognised directly in other comprehensive income or equity. In this case, the tax is also recognised in other comprehensive income or equity.

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the end of each reporting period in the countries where the Company and its subsidiaries and associates operate and generate taxable income. Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation. It establishes provisions where appropriate on the basis of amounts expected to be paid to the tax authorities.

The Group recognises tax liabilities for anticipated tax audit issues based on a single best estimate of the most likely outcome approach. Estimated settlement cost such as penalty, where applicable, are recognised under accruals and other payables in the consolidated statement of financial position and general and administrative expenses in the consolidated income statement.

Deferred income tax is recognised, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the consolidated financial statements.

However, the deferred income tax is not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit or loss.

Deferred income tax is determined using tax rates and laws that have been enacted or substantively enacted at the end of each reporting period and are expected to apply when the related deferred income tax asset is realised or deferred income tax liability is settled.

Deferred income tax assets are recognised only to the extent that it is probable that future taxable profits will be available against which the temporary differences can be utilised.

Deferred income tax is provided on temporary differences arising on investments in subsidiaries and associates, except for deferred income tax liabilities where the timing of the reversal of the temporary differences is controlled by the Group and it is probable that the temporary differences will not reverse in the foreseeable future.

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the deferred income tax assets and liabilities relate to income taxes levied by the same taxation authority on either the taxable entity or different taxable entities where there is an intention to settle the balances on a net basis.

#### (q) Borrowings and borrowing costs

Borrowings are recognised initially at fair value, net of transaction costs incurred. Borrowings are subsequently stated at amortised cost; any difference between the proceeds (net of transaction costs) and the redemption value is recognised in the consolidated income statement over the period of the borrowings using the effective interest method.

Borrowings are classified as current liabilities unless the Group has an unconditional right to defer settlement of the liabilities for at least 12 months after the end of the reporting period.

Borrowing costs are recognised in the consolidated income statement in the period in which they are incurred.

#### (r) Revenue recognition

Revenue is measured at the fair value of the consideration received or receivable for the sales of goods and commission income in the ordinary course of the Group's activities. Revenue is shown net of value added tax, returns, rebates and discounts and after eliminating sales within the Group.

The Group recognises revenue when the amount of revenue can be reliably measured, when it is probable that future economic benefits will flow to the entity and specific criteria have been met for each of the Group's activities as described below. The Group bases its estimates of return on historical results, taking into consideration the type of customer, the type of transaction and the specifics of each arrangement.



**2. BASIS OF PREPARATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

**(r) Revenue recognition (Continued)**

Sales of goods are recognised when a Group entity has delivered products to the customer, the customer has accepted the products and collectability of the related receivables is reasonably assured.

Commission income is recognised when services are rendered.

Interest income is recognised on a time-proportion basis using the effective interest method.

**(s) Leases (as lessee)**

Leases in which a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases (net of any incentives received from the lessor), are charged to the consolidated income statement on a straight-line basis over the period of the lease.

**(t) Impairment of investments in subsidiaries, investments in associates and non-financial assets**

Assets that have an indefinite useful life (including goodwill) are not subject to amortisation and are tested annually for impairment. All other assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amounts may not be recoverable.

An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units). Non-financial assets other than goodwill that suffered an impairment are reviewed for possible reversal of the impairment at the end of each reporting period.

Impairment testing of the investments in subsidiaries or associates is required upon receiving dividends from these investments if the dividend exceeds the total comprehensive income of the subsidiary or associate in the period the dividend is declared or if the carrying amount of the investment in the Company's statement of financial position exceeds the carrying amount in the consolidated financial statements of the investee's net assets including goodwill.

**(u) Impairment of financial assets carried at amortised cost**

The Group assesses at the end of each reporting period whether there is objective evidence that a financial asset or a group of financial assets is impaired. A financial asset or a group of financial assets is impaired and impairment losses are incurred only if there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (a "loss event") and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated.

Evidence of impairment may include indications that the debtor or a group of debtors is experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganisation, and where observable data indicate that there is a measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

For loans and receivables category, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate. The carrying amount of the asset is reduced and the amount of the loss is recognised in the consolidated income statement.

If a loan or held-to-maturity investment has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate determined under the contract. As a practical expedient, the Group may measure impairment on the basis of an instrument's fair value using an observable market price.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised (such as an improvement in the debtor's credit rating), the reversal of the previously recognised impairment loss is recognised in the consolidated income statement.

**(v) Dividend distribution**

Dividend distribution to the Company's equity holders is recognised as a liability in the Group's and Company's financial statements in the period in which the dividends are approved by the Company's equity holders.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the year ended 31 December 2013

### 2. BASIS OF PREPARATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### (w) Segment reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision makers. The chief operating decision makers, who are responsible for allocating resources and assessing performance of the operating segments, have been identified collectively as the Chief Executive Officer and the Senior Management who make strategic decisions.

#### (x) Contingent liabilities and contingent assets

A contingent liability is a possible obligation that arises from past events and whose existence will only be confirmed by the occurrence or non-occurrence of one or more uncertain future events not wholly within the control of the Group.

It can also be a present obligation arising from past events that is not recognised because it is not probable that outflow of economic resources will be required or the amount of obligation cannot be measured reliably. A contingent liability is not recognised but is disclosed in the notes to the consolidated financial statements. When a change in the probability of an outflow occurs so that an outflow is probable, it will then be recognised as a provision.

A contingent asset is a possible asset that arises from past events and whose existence will be confirmed only by the occurrence or non-occurrence of one or more uncertain events not wholly within the control of the Group. A contingent asset is not recognised but is disclosed in the notes to the consolidated financial statements when an inflow of economic benefits is probable. When an inflow is virtually certain, it will then be recognised as an asset.

#### (y) Share capital

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of new shares or options are shown in equity as a deduction net of tax, from the proceeds.

#### (z) Financial guarantees

A financial guarantee (a type of insurance contract) is a contract that requires the issuer to make specified payments to reimburse the holder for a loss it incurs because a specified debtor fails to make payments when due in accordance with the original or modified terms of a debt instrument. The Group does not recognise liabilities for financial guarantees at inception, but performs a liability adequacy test at the end of each reporting period by comparing its net liability regarding the financial guarantee with the amount that would be required if the financial guarantee were to result in a present legal or constructive obligation. If the liability is less than the amount of the present legal or constructive obligation, the entire difference is recognised in the consolidated income statement immediately.

### 3. FINANCIAL RISK MANAGEMENT

#### 3.1 Financial risk factors

Financial assets and financial liabilities carried on the consolidated statement of financial position include cash and bank balances, accounts receivable and bills receivable, other receivables, forward foreign exchange contracts, long-term rental deposits, deposits with a financial institution, accounts payable and bills payable, accruals and other payables, bank borrowings and license fees payable.

The Group's activities expose it to a variety of financial risks: market risk (including foreign exchange risk, cash flow and fair value interest rate risk), liquidity risk and credit risk. The Group's risk management focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the Group's financial performance. The Group uses derivative financial instruments to hedge certain risk exposures.

#### (a) Market risk

##### (i) Foreign exchange risk

Foreign exchange risk arises when future commercial transactions, recognised assets, liabilities and net investment in foreign operations are denominated in a currency that is not the entity's functional currency. The Group operates internationally and is thus exposed to foreign exchange risk arising from various currency exposures. The Group manages significant foreign exchange risk against the respective subsidiaries' functional currencies arising from future commercial transactions, recognised assets, liabilities and net investment in foreign operations principally by means of forward foreign exchange contracts.

For the year ended 31 December 2013, sales of goods were mainly denominated in United States dollars and Renminbi. The major currencies for purchases were United States dollars, Renminbi and Euro. In addition, entities within the Group (whose functional currencies are Renminbi, Philippine Pesos, Thai Bahts and Vietnam Dongs) have monetary assets and liabilities denominated in Hong Kong dollars and United States dollars.

The Group has entered into forward foreign exchange contracts to hedge against foreign exchange exposures arising from United States dollars denominated processing income for factories in the People's Republic of China ("PRC"), from Pound Sterling for service fee payments to a United Kingdom ("UK") subsidiary and from Euro for payments to suppliers.

**3. FINANCIAL RISK MANAGEMENT (Continued)**

**3.1 Financial risk factors (Continued)**

**(a) Market risk (Continued)**

*(i) Foreign exchange risk (Continued)*

At 31 December 2013, if Renminbi against Hong Kong dollars had strengthened/weakened by 3% with all other variables held constant, the post-tax profit for the year would be increased/decreased by HK\$6,509,000 mainly as a result of foreign exchange gains/losses on translation of Renminbi denominated net monetary assets of a Hong Kong subsidiary; while the other comprehensive income would be increased/decreased by HK\$14,892,000, representing the impact of the change in fair value of forward foreign exchange contracts at the end of the reporting period.

At 31 December 2013, if Euro against Hong Kong dollars had strengthened/weakened by 3% with all other variables held constant, the post-tax profit for the year would be decreased/increased by HK\$4,289,000 mainly as a result of foreign exchange losses/gains on translation of Euro denominated liabilities. Subsequent to the year end, the Group had entered into forward foreign exchange contracts to hedge the Euro exchange risk.

If Pound Sterling, Philippine Pesos, Thai Bahts and Vietnam Dong had strengthened/weakened against Hong Kong dollars by 3% at the year end date with all other variables held constant, the impact on post-tax profit for the year would not be significant.

*(ii) Cash flow and fair value interest rate risk*

The Group's cash flow and fair value interest rate risk primarily relates to bank balances and bank borrowings. Borrowings issued at variable rates expose the Group to cash flow interest rate risk. Borrowings issued at fixed rates expose the Group to fair value interest rate risk. Management of the Group monitors the related interest rate risk exposure closely and will consider hedging significant interest rate risk exposure should the need arise.

At 31 December 2013, if interest rates on borrowings had increased/decreased by 25 basis points with all other variables held constant, the impact on post-tax profit for the year would not be significant.

Management considers the fair value interest rate risk related to borrowings is insignificant.

**(b) Liquidity risk**

The Group has been prudent in liquidity risk management by maintaining sufficient cash and the availability of sufficient funding through an adequate amount of committed credit facilities from the Group's bankers.

The table below analyses the Group's and the Company's non-derivative financial liabilities into relevant maturity groupings based on the remaining period at the end of each reporting period to the contractual maturity date. The amounts disclosed in the table are the contractual undiscounted cash flows. The cash flow requirements for derivative financial instrument arising from forward foreign exchange contracts are separately provided as the contractual maturities are essential for the understanding of the timing of the cash flows.

**Group**

	Less than 1 year HK\$'000	Between 1 and 2 years HK\$'000	Between 2 and 5 years HK\$'000	Total HK\$'000
At 31 December 2013				
Accounts payable and bills payable	170,497	–	–	170,497
Accruals and other payables	352,347	–	–	352,347
Bank borrowings and interest payments	403,985	–	–	403,985
License fees payable	62,534	72,426	29,059	164,019
	<b>989,363</b>	<b>72,426</b>	<b>29,059</b>	<b>1,090,848</b>

	Less than 1 year HK\$'000	Between 1 and 2 years HK\$'000	Between 2 and 5 years HK\$'000	Total HK\$'000
At 31 December 2012				
Accounts payable and bills payable	204,041	–	–	204,041
Accruals and other payables	247,822	–	–	247,822
Bank borrowings and interest payments	293,740	–	–	293,740
License fees payable	46,415	60,746	98,776	205,937
	<b>792,018</b>	<b>60,746</b>	<b>98,776</b>	<b>951,540</b>

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)**  
For the year ended 31 December 2013

**3. FINANCIAL RISK MANAGEMENT (Continued)**

**3.1 Financial risk factors (Continued)**

**(b) Liquidity risk (Continued)**

All the Group's forward foreign exchange contracts outstanding at 31 December 2013 are net settlement contracts in hedge relationships. Contracts due to settle within 12 months require undiscounted contractual cash inflows of HK\$2,836,000 (2012: HK\$821,000). Contracts due to settle between 2 and 5 years require undiscounted contractual cash inflows of HK\$12,188,000 (2012: HK\$1,723,000). There is no gross settlement contract as at 31 December 2013 and 2012.

**Company**

	Less than 1 year HK\$'000	Between 1 and 2 years HK\$'000	Between 2 and 5 years HK\$'000	Total HK\$'000
At 31 December 2013				
Accruals and other payables	10,099	-	-	10,099
Amounts due to subsidiaries	96,931	-	-	96,931
	<b>107,030</b>	<b>-</b>	<b>-</b>	<b>107,030</b>
	Less than 1 year HK\$'000	Between 1 and 2 years HK\$'000	Between 2 and 5 years HK\$'000	Total HK\$'000
At 31 December 2012				
Accruals and other payables	9,286	-	-	9,286
Amounts due to subsidiaries	49,749	-	-	49,749
	<b>59,035</b>	<b>-</b>	<b>-</b>	<b>59,035</b>

**(c) Credit risk**

Credit risk mainly arises from cash and bank balances, deposits with financial institutions, derivative financial instruments, rental deposits, outstanding accounts receivables, bills receivable and other receivables.

The Group's sales are mainly on open account. Each open account customer is granted an approved credit limit and the Group closely and regularly monitors the credit default risk of receivables from customers. During the year ended 31 December 2013, receivables from customers are substantially covered by credit insurance. Deteriorating operating conditions of customers may also have an impact on management's cash flow forecasts and assessment of the impairment of financial assets. To the extent that information is available, management has properly reflected estimates of expected future cash flows in the asset impairment assessments. Derivative counter parties and cash transactions are limited to high-credit-quality financial institutions. As at 31 December 2013, all bank balances and bank deposits were held at reputable financial institutions.

Management makes periodic assessments on the recoverability of receivables and deposits, and is of the opinion that adequate provision for receivables with significant credit risk has been made.

**3.2 Capital management**

The Group's objectives when managing capital are to safeguard the Group's ability to continue as a going concern in order to provide returns for equity holders and to maintain an optimal capital structure to reduce the cost of capital.

Total capital comprises 'equity' as shown in the consolidated statement of financial position plus net borrowing, if any. During the years ended 31 December 2013 and 2012, the Group had no net borrowings, which is calculated as total borrowings less cash and cash equivalents.

In order to maintain or adjust the capital structure, the Group may adjust the amount of dividends paid to equity holders, return capital to equity holders, issue new shares or reduce debt.

**3.3 Fair value estimation**

The fair value of derivative financial instruments (forward foreign exchange contracts) is determined using forward exchange market rates at the end of each reporting period. The fair value of financial assets and financial liabilities for disclosure purposes is estimated by discounting the future contractual cash flows at the current market interest rate that is available to the Group for similar financial instruments.

### 3. FINANCIAL RISK MANAGEMENT (Continued)

#### 3.3 Fair value estimation (Continued)

Financial instruments are measured in the statement of financial position at fair value. HKFRS 7 requires disclosure of fair value measurements by level of the following fair value measurement hierarchy:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities (Level 1).
- Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices) (Level 2).
- Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs) (Level 3).

The following tables present the Group's financial assets and liabilities that are measured at fair value at 31 December 2013 and 2012.

At 31 December 2013	Level 1 HK\$'000	Level 2 HK\$'000	Level 3 HK\$'000	Total HK\$'000
<b>Assets</b>				
Forward foreign exchange contracts				
– Non-current	–	12,188	–	12,188
– Current	–	2,836	–	2,836
<b>Total assets</b>	<b>–</b>	<b>15,024</b>	<b>–</b>	<b>15,024</b>

At 31 December 2012	Level 1 HK\$'000	Level 2 HK\$'000	Level 3 HK\$'000	Total HK\$'000
<b>Assets</b>				
Forward foreign exchange contracts				
– Non-current	–	1,723	–	1,723
– Current	–	821	–	821
<b>Total assets</b>	<b>–</b>	<b>2,544</b>	<b>–</b>	<b>2,544</b>

There was no transfer of financial assets in the fair value hierarchy classifications for the years ended 31 December 2013 and 2012. Level 2 trading and hedging derivatives comprise forward foreign exchange contracts. These forward foreign exchange contracts have been fair valued using forward exchange rates that are quoted in an active market. The effects of discounting are generally insignificant for Level 2 derivatives. There was no change in valuation techniques during the year.

#### 3.4 Offsetting financial assets and financial liabilities

There is no material offsetting, enforceable master netting arrangement and similar agreements during the year.

### 4. CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENT

Estimates and judgement are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

The Group makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal to the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below.

#### (a) Useful lives, residual values and depreciation of property, plant and equipment

Management of the Group determines the estimated useful lives, residual values and related depreciation charges for its property, plant and equipment. This estimate is based on the historical experience of the actual useful lives of property, plant and equipment of similar nature and functions. Management will increase the depreciation charge where useful lives are less than previously estimated useful lives, it will write-off or write-down technically obsolete or non-strategic assets that have been abandoned or sold. Actual economic lives may differ from estimated useful lives; actual residual values may differ from estimated residual values. Periodic review could result in a change in depreciable lives and residual values and therefore depreciation expense in the future periods.

#### (b) Estimated impairment of investments in subsidiaries, investments in associates and non-financial assets, including goodwill

The Group assesses whether investments in subsidiaries, investments in associates and non-financial assets including goodwill have suffered any impairment in accordance with the accounting policy stated in Note 2(t). The recoverable amounts of investments in subsidiaries, investments in associates and non-financial assets including goodwill have been determined based on value in use calculations or market valuations. These calculations require the use of judgement and estimates, in particular of future revenue or cash flow. Management believes that any reasonable possible deviation from any of these assumptions would not cause the aggregate carrying amounts of cash-generating units to exceed their recoverable amounts.

**4. CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENT (Continued)**

**(c) Current and deferred income taxes**

The Group is subject to income taxes in various jurisdictions. Significant judgement is required in determining the provision for income taxes. There are many transactions and calculations for which the ultimate tax determination is uncertain. The Group recognises liabilities for anticipated tax audit issues based on estimates of whether additional taxes will be due, using a single best estimate of the most likely outcome approach (Notes 9 and 28). Where the final tax outcome of these matters are different from the amounts that were initially recorded, such differences will impact the current income tax and deferred income tax assets and liabilities in the period in which such determinations are made.

Deferred income tax assets relating to temporary differences and tax losses are recognised when management expects it is probable that future taxable profits will be available to utilise against the temporary differences or tax losses. Where the expectations are different from the original estimates, such differences will impact the recognition of deferred income tax assets in the period in which such estimates have been changed.

**(d) Estimated impairment of receivables**

The Group makes provision for impairment of receivables based on an assessment of the recoverability of the receivables. Provisions are applied to receivables where events or changes in circumstances indicate that the balances may not be collectible. The identification of impairment of receivables requires the use of judgement and estimates. Where the expectations are different from the original estimates, such differences will impact the carrying value of receivables in the period in which such estimates have been changed.

**(e) Estimated write-down of inventories to net realisable value**

The Group writes down inventories to net realisable value based on an assessment of the realisability of inventories. Write-down on inventories are recorded where events or changes in circumstances indicate that the balances may not be realised. The identification of write-down requires the use of judgement and estimates. Where the expectations are different from the original estimates, such differences will impact the carrying value of inventories in the period in which such estimates have been changed.

**(f) Retirement and long service benefits**

The determination of the Group's liabilities under defined benefit plans and long service payment liabilities depends on a number of factors relating to an actuarial valuation using a number of assumptions. The key assumptions are disclosed in Notes 30(b) and (c). Any changes in these assumptions will impact the carrying amount of the benefit obligations in the period in which such assumptions have been changed.

**(g) Amortisation of license rights**

License rights are amortised over the license period on the basis that reflects the pattern in which the license's future economic benefits are expected to be consumed by the Group. The determination of amortisation method on the basis of the expected pattern of consumption of the expected future economic benefits embodied in the asset requires the use of judgement. Any changes in the amortisation method will impact the carrying value of license rights and the annual amortisation amount to be charged to the consolidated income statement.

**5. REVENUE/INCOME AND SEGMENT INFORMATION**

**(a) Revenue/income by nature**

	2013 HK\$'000	2012 HK\$'000
Revenue		
Sales of goods	3,598,816	3,386,182
Commission income	1,087	1,695
	<b>3,599,903</b>	<b>3,387,877</b>
Other income and other gains/(losses)		
Net gain on disposals of non-current assets held for sale	-	2,676
Net gain/(loss) on disposals of property, plant and equipment	438	(884)
Government subsidies	4,010	3,283
Sundry income	1,764	1,129
	<b>6,212</b>	<b>6,204</b>
	<b>3,606,115</b>	<b>3,394,081</b>

**5. REVENUE/INCOME AND SEGMENT INFORMATION (Continued)**

**(b) Segment information**

Reportable segments are reported in a manner consistent with internal reports of the Group that are regularly reviewed by the chief operating decision makers (the Chief Executive Officer and Senior Management collectively) in order to assess performance and allocate resources. The chief operating decision makers assess the performance of the reportable segments based on the profit and loss generated.

The Group has two reportable segments: (i) garment manufacturing, and (ii) branded product distribution, retail and trading. The segment information is as follows:

	Garment manufacturing		Branded product distribution, retail and trading		Unallocated		Total	
	2013 HK\$'000	As restated 2012 HK\$'000	2013 HK\$'000	As restated 2012 HK\$'000	2013 HK\$'000	As restated 2012 HK\$'000	2013 HK\$'000	As restated 2012 HK\$'000
Segment revenue	2,219,168	2,183,384	1,457,627	1,251,979	–	–	3,676,795	3,435,363
Less: Revenue from intersegment	(76,892)	(47,486)	–	–	–	–	(76,892)	(47,486)
Revenue from external customers	2,142,276	2,135,898	1,457,627	1,251,979	–	–	3,599,903	3,387,877
Reportable segment (loss)/profit	(54,036)	(42,252)	127,145	148,536	16,891	(9,334)	90,000	96,950
Restructuring costs	(46,597)	–	–	–	–	–	(46,597)	–
Gain on disposal of a subsidiary					–	12,069	–	12,069
Profit for the year							43,403	109,019

	Garment manufacturing			Branded product distribution, retail and trading			Unallocated (Note (1))			Total		
	As at 31 December 2013 HK\$'000	As restated As at 31 December 2012 HK\$'000	As restated As at 1 January 2012 HK\$'000	As at 31 December 2013 HK\$'000	As restated As at 31 December 2012 HK\$'000	As restated As at 1 January 2012 HK\$'000	As at 31 December 2013 HK\$'000	As restated As at 31 December 2012 HK\$'000	As restated As at 1 January 2012 HK\$'000	As at 31 December 2013 HK\$'000	As restated As at 31 December 2012 HK\$'000	As restated As at 1 January 2012 HK\$'000
Segment assets including: Investment in an associate	1,068,273	1,088,223	1,081,858	746,718	655,489	541,973	922,273	827,329	887,057	2,737,264	2,571,041	2,510,888
Additions to non-current assets (Note (2))	59,907	32,256	26,455	1,678	6,087	134,888	13,723	34,208	15,824	75,308	72,551	177,167
Segment liabilities	368,129	342,304	357,484	508,600	447,260	512,093	403,753	380,594	280,040	1,280,482	1,170,158	1,149,617



**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)**  
For the year ended 31 December 2013

**5. REVENUE/INCOME AND SEGMENT INFORMATION (Continued)**

**(b) Segment information (Continued)**

	Garment manufacturing		Branded product distribution, retail and trading		Unallocated		Total	
	2013 HK\$'000	As restated 2012 HK\$'000	2013 HK\$'000	As restated 2012 HK\$'000	2013 HK\$'000	As restated 2012 HK\$'000	2013 HK\$'000	As restated 2012 HK\$'000
Finance income	-	-	-	-	12,649	11,838	12,649	11,838
Finance costs	-	-	(5,840)	(6,819)	(6,844)	(4,042)	(12,684)	(10,861)
Income tax expense	2,030	3,634	(61,104)	(58,645)	13,935	68	(45,139)	(54,943)
Amortisation of leasehold land and land use rights	(509)	(500)	-	-	(3,708)	(3,650)	(4,217)	(4,150)
Amortisation of license rights	-	-	(50,781)	(16,631)	-	-	(50,781)	(16,631)
Depreciation on property, plant and equipment	(35,870)	(33,285)	(7,674)	(6,016)	(30,167)	(27,533)	(73,711)	(66,834)
Provision for impairment of receivables, net	(36)	(1,570)	-	-	-	-	(36)	(1,570)
Write-down of inventories to net realisable value, net	(6,922)	(10,402)	(8,820)	(34,359)	-	-	(15,742)	(44,761)
Net gain on disposals of non-current assets held for sale	-	-	-	-	-	2,676	-	2,676
Net gain/(loss) on disposals of property, plant and equipment	-	-	-	-	438	(884)	438	(884)
Restructuring costs (Note 6)	(46,597)	-	-	-	-	-	(46,597)	-
Overprovision of tax penalties (Note 9)	-	-	-	-	21,600	-	21,600	-

The Group's revenue is mainly derived from customers located in the PRC, the United States of America ("US") and the UK, while the Group's production facilities and other assets are located predominantly in the PRC and Thailand. The PRC includes the Mainland of China, Hong Kong and Macau. An analysis of the Group's revenue by location of customers and an analysis of the Group's non-current assets by location of assets are as follows:

	PRC		US		UK		Other countries		Total	
	2013 HK\$'000	2012 HK\$'000	2013 HK\$'000	2012 HK\$'000	2013 HK\$'000	2012 HK\$'000	2013 HK\$'000	2012 HK\$'000	2013 HK\$'000	2012 HK\$'000
Revenue	1,668,910	1,437,524	1,036,437	1,070,606	676,311	624,400	218,245	255,347	3,599,903	3,387,877

Included in revenue derived from the PRC was HK\$264,187,000 (2012: HK\$225,959,000) which was generated in Hong Kong.



## 5. REVENUE/INCOME AND SEGMENT INFORMATION (Continued)

### (b) Segment information (Continued)

For the year ended 31 December 2013, no revenue from individual customer accounted for more than 10% of the Group's total revenue. In 2012, revenues from three customers in the garment manufacturing segment each accounted for more than 10% of the Group's total revenue in that year and represented approximately 11%, 10% and 10% of the total revenue respectively.

	PRC		Thailand		Other locations		Total	
	2013 HK\$'000	2012 HK\$'000	2013 HK\$'000	2012 HK\$'000	2013 HK\$'000	2012 HK\$'000	2013 HK\$'000	2012 HK\$'000
Non-current assets (Note (2))	<b>766,653</b>	812,119	<b>69,847</b>	84,087	<b>81,837</b>	57,247	<b>918,337</b>	953,453

Included in non-current assets located in the PRC was HK\$197,249,000 (2012: HK\$234,614,000), which was related to assets located in Hong Kong.

Notes:

- (1) Unallocated assets and liabilities mainly include centrally-managed cash and bank balances, bank borrowings, land use rights and buildings for corporate purposes.
- (2) Non-current assets exclude deferred income tax assets and defined benefit plan assets.

## 6. RESTRUCTURING COSTS

Restructuring costs comprise the following:

	2013 HK\$'000	2012 HK\$'000
Provision for severance payments	<b>39,004</b>	–
Impairment on machinery, equipment and leasehold improvements	<b>7,250</b>	–
Write off of surplus inventories	<b>343</b>	–
	<b>46,597</b>	–

During the year ended 31 December 2013, following the strategic plan to consolidate resources and enhance the strength of owned factories in China, the Group has started to close down a factory in Southern China. Production ceased and termination of service with workers was substantially completed in January 2014. The Group has provided the related restructuring costs in the consolidated income statement for the year ended 31 December 2013.

## 7. PROFIT FROM OPERATIONS

Profit from operations is stated after crediting and charging the following:

	2013 HK\$'000	As restated 2012 HK\$'000
<i>Crediting</i>		
Net gain on disposals of property, plant and equipment	<b>438</b>	–
Net gain on disposals of non-current assets held for sale	–	2,676
Net exchange gain	<b>4,668</b>	–
Overprovision of tax penalties (Note 9)	<b>21,600</b>	–
<i>Charging</i>		
Net loss on disposals of property, plant and equipment	–	884
Depreciation on property, plant and equipment	<b>73,711</b>	66,834
Amortisation of leasehold land and land use rights	<b>4,217</b>	4,150
Amortisation of license rights	<b>50,781</b>	16,631
Provision for impairment of receivables, net	<b>36</b>	1,570
Write-down of inventories to net realisable value, net	<b>15,742</b>	44,761
Employee benefit expenses (Note 13)	<b>920,441</b>	764,439
Less: Amounts included in restructuring costs (Note 6)	<b>(39,004)</b>	–
	<b>881,437</b>	764,439
Operating lease rental in respect of land and buildings	<b>80,138</b>	71,095
Auditors' remuneration	<b>5,155</b>	5,108
Net exchange loss	–	7,679
Restructuring costs	<b>46,597</b>	–

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the year ended 31 December 2013

### 8. FINANCE INCOME/FINANCE COSTS

	2013 HK\$'000	2012 HK\$'000
Finance income		
Interest income from bank deposits	12,649	11,838
Finance costs		
Interest on bank loans	6,844	4,042
Imputed interest on license fees payable	5,840	6,819
	<b>12,684</b>	<b>10,861</b>

### 9. INCOME TAX EXPENSE

	2013 HK\$'000	As restated 2012 HK\$'000
Current income tax		
Hong Kong profits tax	1,376	5,581
Non-Hong Kong tax	58,403	57,046
(Overprovisions)/underprovisions of prior years	(13,232)	260
	<b>46,547</b>	<b>62,887</b>
Deferred income tax	(1,408)	(7,944)
	<b>45,139</b>	<b>54,943</b>

Hong Kong profits tax has been provided at the rate of 16.5% (2012: 16.5%) on the estimated assessable profits for the year. Income taxes on non-Hong Kong profits have been calculated on the estimated assessable profits for the year at the tax rates prevailing in the countries/places in which the Group operates.

Subsidiaries established and operated in the Mainland China are subject to the Mainland China Enterprise Income Tax at the rate of 25% (2012: 25%).

The tax on the Group's profit before income tax differs from the theoretical amount that would arise using the weighted average tax rate applicable to profits of the Group companies as follows:

	2013 HK\$'000	As restated 2012 HK\$'000
Profit before income tax	88,542	163,962
Tax calculated at weighted average tax rate applicable to profits in the respective countries/places	30,684	44,287
Withholding tax	16,856	12,051
Income not subject to tax	(25,654)	(24,719)
Expenses not deductible for tax	20,148	17,818
Utilisation of previously unrecognised tax losses	(4,450)	(1,150)
Reversal of previously recognised temporary difference	4,051	–
Unrecognised current year tax losses (Overprovisions)/underprovisions of prior years	16,736	6,396
	<b>(13,232)</b>	<b>260</b>
Income tax expense	<b>45,139</b>	<b>54,943</b>

The weighted average applicable domestic tax rate was 21% (2012: 18%). The increase is caused by a change in mix of profits earned by different Group companies which are subject to different tax rates.

There was no share of income tax expense of an associate for the year ended 31 December 2013 (2012: Nil) included in the consolidated income statement as share of losses of an associate.

In early 2006, the Hong Kong Inland Revenue Department (the "HK IRD") initiated a tax audit on certain companies within the Group for the years of assessment from 1999/2000 (financial year ended 31 December 1999) to 2004/2005 (financial year ended 31 December 2004). The HK IRD had issued protective assessments to some of these companies for the years of assessment 1999/2000 to 2004/2005 in view of the statutory time bar. During the course of the tax audit, the HK IRD had also raised protective assessments for the years of assessment 2005/2006 and 2006/2007.

During the year ended 31 December 2013, the Group, on a complete without prejudice basis, reached a settlement with the HK IRD to finalise the tax audit. The Group agreed to settle a total sum of HK\$46,539,000 in relation to tax and penalties (the "Settlement Sum") for the years of assessment 1999/2000 to 2006/2007. The Group had redeemed the tax reserve certificates purchased under the protective assessments in the aggregate amount of HK\$46,850,000 (Note 25) to offset the Settlement Sum of HK\$46,539,000 and the excess amount was refunded to the Group in December 2013. The Group had made provisions of HK\$86,000,000 in relation to the tax audit in the prior years and the overprovisions of tax of HK\$17,861,000 and penalties of HK\$21,600,000 (Note 7) were credited against income tax expense and general and administrative expenses respectively in the consolidated income statement for the year ended 31 December 2013.

## 10. PROFIT ATTRIBUTABLE TO EQUITY HOLDERS OF THE COMPANY

The profit attributable to equity holders of the Company is dealt with in the financial statements of the Company to the extent of HK\$77,273,000 (2012: HK\$127,094,000).

## 11. DIVIDENDS

	2013 HK\$'000	2012 HK\$'000
Interim dividend paid – Nil (2012: HK\$0.07) per share	–	18,917
Final dividend proposed – HK\$0.06 (2012: HK\$0.09) per share	<b>16,247</b>	24,333
	<b>16,247</b>	43,250

A final dividend for the year ended 31 December 2013 of HK\$0.06 per share, totaling HK\$16,247,000 (2012: HK\$0.09 per share, totaling HK\$24,333,000), is recommended by the Board for approval at the forthcoming annual general meeting of the Company. This proposed dividend has not been dealt with as dividend payable as at 31 December 2013, and will be reflected as an appropriation of retained earnings for the year ending 31 December 2014.

## 12. EARNINGS PER SHARE

Basic earnings per share is calculated by dividing the consolidated profit attributable to equity holders of the Company by the weighted average number of shares in issue for the year.

	2013 HK\$'000	As restated 2012 HK\$'000
Profit attributable to equity holders of the Company	<b>43,439</b>	109,045
Weighted average number of ordinary shares in issue	<b>270,612,878</b>	270,284,209
Basic earnings per share	<b>HK\$0.16</b>	HK\$0.40

Diluted earnings per share is calculated by adjusting the weighted average number of ordinary shares outstanding to assume conversion of all dilutive potential ordinary shares granted under the Company's share option scheme.

For the share options, a calculation is done to determine the number of shares that could have been acquired at fair value (determined as the average annual market share price of the Company's shares) based on the monetary value of the subscription rights attached to outstanding share options. The number of shares calculated as above is compared with the number of shares that would have been issued assuming the exercise of the share options.

	2013 HK\$'000	As restated 2012 HK\$'000
Profit attributable to equity holders of the Company	<b>43,439</b>	109,045
Weighted average number of ordinary shares in issue	<b>270,612,878</b>	270,284,209
Effect of share options	<b>439,198</b>	765,242
Weighted average number of ordinary shares for diluted earnings per share	<b>271,052,076</b>	271,049,451
Diluted earnings per share	<b>HK\$0.16</b>	HK\$0.40

## 13. EMPLOYEE BENEFIT EXPENSES

	2013 HK\$'000	As restated 2012 HK\$'000
Directors' emoluments (Note 14)	<b>7,853</b>	9,134
Wages, salaries, allowances and bonuses	<b>816,186</b>	664,664
Welfare and other benefits	<b>56,437</b>	61,734
Retirement benefits		
– Defined contribution plans	<b>38,034</b>	26,754
– Defined benefit plans (Note 30(b))	<b>571</b>	511
– Long service payment liabilities (Note 30(c))	<b>960</b>	996
– Others	–	119
Share-based compensation expense		
– share options granted (Note 35)	<b>400</b>	527
Total employee benefit expenses	<b>920,441</b>	764,439
Less: Amounts included in restructuring costs (Note 6)	<b>(39,004)</b>	–
	<b>881,437</b>	764,439

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)**  
For the year ended 31 December 2013

**14. DIRECTORS' EMOLUMENTS**

Details of the directors' emoluments are set out below:

Name	Fees HK\$'000	Salary and other benefits HK\$'000	Discretionary bonuses HK\$'000	Employer's contribution to retirement benefit schemes HK\$'000	2013 Total HK\$'000	2012 Total HK\$'000
<i>Executive Director:</i>						
Mr. WANG Kin Chung, Peter	–	4,859	868	127	5,854	7,138
<i>Non-Executive Directors:</i>						
Ms. WANG KOO Yik Chun	120	720	300	–	1,140	1,137
Ms. MAK WANG Wing Yee, Winnie	199	–	–	–	199	206
Dr. WANG Shui Chung, Patrick	113	–	–	–	113	83
<i>Independent Non-Executive Directors:</i>						
Mr. LO Kai Yiu, Anthony	255	–	–	–	255	281
Mr. James Christopher KRALIK	161	–	–	–	161	206
Mr. Peter TAN	131	–	–	–	131	83
	<b>979</b>	<b>5,579</b>	<b>1,168</b>	<b>127</b>	<b>7,853</b>	<b>9,134</b>

No director waived his/her emoluments during the year (2012: Nil).

**15. FIVE HIGHEST PAID INDIVIDUALS**

The five individuals whose emoluments were the highest in the Group for the year ended 31 December 2013 include one (2012: one) director, whose emoluments are disclosed in Note 14. Details of emoluments of the other four (2012: four) individuals are as follows:

	2013 HK\$'000	2012 HK\$'000
Salaries, allowances and other benefits	6,704	6,150
Discretionary bonuses	49,077	18,091
Contribution to retirement benefit schemes	102	94
	<b>55,883</b>	<b>24,335</b>

The emoluments of these four (2012: four) individuals are within the following bands:

	Number of employees	
	2013	2012
HK\$2,500,001 – HK\$3,000,000	–	1
HK\$3,000,001 – HK\$3,500,000	1	–
HK\$5,000,001 – HK\$5,500,000	–	1
HK\$7,000,001 – HK\$7,500,000	–	1
HK\$8,500,001 – HK\$9,000,000	–	1
HK\$15,000,001 – HK\$15,500,000	1	–
HK\$17,500,001 – HK\$18,000,000	1	–
HK\$19,000,001 – HK\$19,500,000	1	–
	<b>4</b>	<b>4</b>

During the year, no emoluments were paid to the five highest paid individuals as an inducement to join the Group or as compensation for loss of office (2012: Nil).

**16. PROPERTY, PLANT AND EQUIPMENT**

**Group**

	Freehold land <sup>+</sup> <i>HK\$'000</i>	Buildings <sup>+</sup> <i>HK\$'000</i>	Plant and machinery <i>HK\$'000</i>	Leasehold improvements, furniture, fixtures and equipment <i>HK\$'000</i>	Motor vehicles <i>HK\$'000</i>	Construction- in-progress <i>HK\$'000</i>	Total <i>HK\$'000</i>
As at 1 January 2013							
Cost	65,240	517,425	302,593	313,181	24,266	222	1,222,927
Accumulated depreciation and impairment	-	(211,491)	(232,687)	(231,313)	(20,166)	-	(695,657)
Net book amount	<b>65,240</b>	<b>305,934</b>	<b>69,906</b>	<b>81,868</b>	<b>4,100</b>	<b>222</b>	<b>527,270</b>
Year ended 31 December 2013							
Opening net book amount	65,240	305,934	69,906	81,868	4,100	222	527,270
Additions	-	376	25,679	41,902	2,488	4,863	75,308
Transfer/reclassification	-	-	-	3,758	-	(3,758)	-
Disposals	-	(60)	(908)	(58)	(23)	-	(1,049)
Impairment	-	-	(3,349)	(3,704)	(197)	-	(7,250)
Depreciation	-	(29,003)	(15,413)	(27,551)	(1,744)	-	(73,711)
Exchange differences	(4,280)	6,271	1,237	2,230	26	63	5,547
Closing net book amount	<b>60,960</b>	<b>283,518</b>	<b>77,152</b>	<b>98,445</b>	<b>4,650</b>	<b>1,390</b>	<b>526,115</b>
As at 31 December 2013							
Cost	60,960	520,748	312,879	357,079	25,808	1,390	1,278,864
Accumulated depreciation and impairment	-	(237,230)	(235,727)	(258,634)	(21,158)	-	(752,749)
Net book amount	<b>60,960</b>	<b>283,518</b>	<b>77,152</b>	<b>98,445</b>	<b>4,650</b>	<b>1,390</b>	<b>526,115</b>

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)**  
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**16. PROPERTY, PLANT AND EQUIPMENT (Continued)**

**Group (Continued)**

	Freehold land <sup>+</sup> HK\$'000	Buildings <sup>+</sup> HK\$'000	Plant and machinery HK\$'000	Leasehold improvements, furniture, fixtures and equipment HK\$'000	Motor vehicles HK\$'000	Construction- in-progress HK\$'000	Total HK\$'000
As at 1 January 2012							
Cost	63,624	519,729	296,130	258,369	22,665	13,914	1,174,431
Accumulated depreciation and impairment	–	(187,141)	(227,687)	(219,857)	(18,922)	–	(653,607)
Net book amount	63,624	332,588	68,443	38,512	3,743	13,914	520,824
Year ended 31 December 2012							
Opening net book amount	63,624	332,588	68,443	38,512	3,743	13,914	520,824
Additions	–	1,645	16,431	30,315	2,258	21,902	72,551
Transfer/reclassification	–	–	–	35,233	–	(35,233)	–
Disposals	–	(527)	(1,056)	(148)	(34)	(361)	(2,126)
Disposal of a subsidiary	(551)	(32)	–	–	–	–	(583)
Depreciation	–	(29,005)	(14,050)	(21,874)	(1,905)	–	(66,834)
Transfer to non-current assets held for sale	–	–	–	(215)	–	–	(215)
Exchange differences	2,167	1,265	138	45	38	–	3,653
Closing net book amount	65,240	305,934	69,906	81,868	4,100	222	527,270
As at 31 December 2012							
Cost	65,240	517,425	302,593	313,181	24,266	222	1,222,927
Accumulated depreciation and impairment	–	(211,491)	(232,687)	(231,313)	(20,166)	–	(695,657)
Net book amount	65,240	305,934	69,906	81,868	4,100	222	527,270

+ Freehold land is located in Thailand, Taiwan and the Philippines. The buildings are located in the PRC, Taiwan, Thailand, Vietnam and the Philippines.

Depreciation expense of HK\$25,322,000 (2012: HK\$24,345,000) is included in cost of sales, HK\$4,048,000 (2012: HK\$2,914,000) is included in selling and distribution expenses and HK\$44,341,000 (2012: HK\$39,575,000) is included in general and administrative expenses.

Provision for impairment of HK\$7,250,000 (2012: Nil) is included in restructuring costs (Note 6).

**16. PROPERTY, PLANT AND EQUIPMENT (Continued)**

**Company**

	Plant and machinery HK\$'000	Leasehold improvements, furniture, fixtures and equipment HK\$'000	Motor vehicles HK\$'000	Total HK\$'000
As at 1 January 2013				
Cost	33	17,540	3,323	20,896
Accumulated depreciation	(33)	(17,374)	(2,070)	(19,477)
Net book amount	-	166	1,253	1,419
Year ended 31 December 2013				
Opening net book amount	-	166	1,253	1,419
Disposals	-	-	-	-
Depreciation	-	(47)	(609)	(656)
Closing net book amount	-	119	644	763
As at 31 December 2013				
Cost	33	17,370	3,323	20,726
Accumulated depreciation	(33)	(17,251)	(2,679)	(19,963)
Net book amount	-	119	644	763
As at 1 January 2012				
Cost	33	17,384	3,323	20,740
Accumulated depreciation	(33)	(17,349)	(1,460)	(18,842)
Net book amount	-	35	1,863	1,898
Year ended 31 December 2012				
Opening net book amount	-	35	1,863	1,898
Additions	-	156	-	156
Depreciation	-	(25)	(610)	(635)
Closing net book amount	-	166	1,253	1,419
As at 31 December 2012				
Cost	33	17,540	3,323	20,896
Accumulated depreciation	(33)	(17,374)	(2,070)	(19,477)
Net book amount	-	166	1,253	1,419

**17. LEASEHOLD LAND AND LAND USE RIGHTS**

The Group's interests in leasehold land and land use rights represent prepaid operating lease payments and their net book amounts are analysed as follows:

	Group	
	2013 HK\$'000	2012 HK\$'000
Outside Hong Kong – Medium-term lease of 10 to 50 years	173,096	171,973
As at 1 January		
Cost	189,314	189,305
Accumulated amortisation	(17,341)	(13,086)
Net book amount	171,973	176,219
Year ended 31 December		
Opening net book amount	171,973	176,219
Amortisation	(4,217)	(4,150)
Exchange differences	5,340	(96)
Closing net book amount	173,096	171,973
As at 31 December		
Cost	195,197	189,314
Accumulated amortisation	(22,101)	(17,341)
Net book amount	173,096	171,973

Amortisation of HK\$897,000 (2012: HK\$702,000) is included in cost of sales and HK\$3,320,000 (2012: HK\$3,448,000) is included in general and administrative expenses.

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)**  
For the year ended 31 December 2013

**18. SUBSIDIARIES**

**(a) Investments in subsidiaries**

	Company	
	2013 HK\$'000	2012 HK\$'000
Unlisted shares, at cost	400,281	399,964
Amount due from a subsidiary	107,513	107,513
Less: Accumulated impairment losses	(34,240)	(54,240)
	<b>473,554</b>	<b>453,237</b>

Amount due from a subsidiary, under investments in subsidiaries, is unsecured, interest free, without fixed term of repayment and not expected to be repaid within the next 12 months. The balance is denominated in Hong Kong dollars.

**(b) Amounts due from/to subsidiaries**

Amounts due from/to subsidiaries, classified as current assets/liabilities, are unsecured, interest free, and repayable on demand. The balances are denominated in Hong Kong dollars.

**(c) Particulars of principal subsidiaries, all of which are unlisted, as at 31 December 2013:**

Name of subsidiary	Place of incorporation/ establishment	Place of operations	Principal activities	Issued and fully paid share capital/ registered capital	Effective shareholding		
					by Company	by subsidiary	by Group
338 Apparel Limited	Hong Kong	Hong Kong	Branded product trading	HK\$1,000,000	–	100%	100%
338 Fashion Co. Limited	Hong Kong	Hong Kong	Branded product distribution and retail	HK\$3,000,000	–	100%	100%
338 Fashion (Macau) Company Limited	Macau	Macau	Branded product distribution and retail	MOP25,000	–	100%	100%
A-Grade Garments Manufacturing Corporation	The Philippines	The Philippines	Inactive	P26,000,000	–	100%	100%
Action Ease Limited	British Virgin Islands	Hong Kong	Investment holding	US\$1	–	100%	100%
Advanced Fashions Technology Limited	British Virgin Islands	United States of America	Liaison services	US\$1,000	100%	–	100%
All Asia Garment Industries, Inc.	The Philippines	The Philippines	Factory facilities leasing	P27,425,000	–	100%	100%
All Asia Industrial Co., Ltd.	Taiwan	Taiwan	Sales liaison services	NT\$20,000,000	–	100%	100%
All Asia Industries Co., Ltd. (Note (iii))	PRC	PRC	Garment manufacturing	HK\$53,500,000	–	100%	100%
Apparel Trading & Property Ventures, Inc.	The Philippines	The Philippines	Investment holding	P7,500,000	–	100%	100%
Brilliant Idea International Limited	Hong Kong	Hong Kong	Investment holding	HK\$100	–	100%	100%
昇韻管理諮詢(深圳)有限公司 (Note (iii))	PRC	PRC	General administrative and supporting services	RMB500,000	–	100%	100%
Broad Ease Limited	British Virgin Islands	Hong Kong	Investment holding	US\$1	–	100%	100%
Chochuen Garment (Shenzhen) Co., Ltd. (Note (iii))	PRC	PRC	Garment manufacturing	HK\$30,000,000	–	100%	100%
Dress Line Holdings, Inc.	The Philippines	The Philippines	Investment holding	P59,562,500 (common)	–	100%	100%
				P180,000,000 (preferred) (Note (ii))	–	100%	100%



**18. SUBSIDIARIES** (Continued)

**(c) Particulars of principal subsidiaries, all of which are unlisted, as at 31 December 2013** (Continued):

Name of subsidiary	Place of incorporation/ establishment	Place of operations	Principal activities	Issued and fully paid share capital/ registered capital	Effective shareholding		
					by Company	by subsidiary	by Group
Excellent Jade Limited	Hong Kong	Hong Kong	Garment trading and manufacturing	HK\$10,000	–	100%	100%
Excellent Quality Apparel, Inc.	The Philippines	The Philippines	Garment manufacturing	P15,000,000	–	100%	100%
Gold Flower Limited	Hong Kong	Hong Kong	General administrative and supporting services	HK\$10,000	–	100%	100%
Great Horizons Property Ventures, Inc.	The Philippines	The Philippines	Investment holding	P8,000,000	–	100%	100%
Guangzhou Excellent Fashion Design Company Limited (Note (iii))	PRC	PRC	Garment design and provision of technical services	RMB1,500,000	–	100%	100%
Guangzhou Tristate Industrial Co., Ltd. (Note (iii))	PRC	PRC	Garment manufacturing	HK\$18,500,000	–	100%	100%
Hefei Tristate Garment Manufacturing Company Limited (Note (iii))	PRC	PRC	Garment manufacturing	RMB105,000,000	–	100%	100%
合肥賢法服裝有限公司 (Note (iii))	PRC	PRC	General trading	RMB1,000,000	–	100%	100%
HFT Corp. Limited	Hong Kong	Hong Kong	Investment holding	HK\$10,000,000	–	100%	100%
HT Trading Limited	Malaysia	Macau	General trading and provision of services	US\$1	–	99.87%	99.87%
Hua Thai Manufacturing Public Company Limited	Thailand	Thailand	Garment manufacturing and exporting	THB100,000,000	–	99.87%	99.87%
Hwa Fuh Manufacturing Company (Hong Kong) Limited	Hong Kong	Hong Kong	Investment holding	HK\$1,250,000	–	100%	100%
Joint Holdings & Trading Company Limited	Hong Kong	Hong Kong	Investment holding	HK\$925 (ordinary) HK\$7,200,075 (deferred) (Note (i))	–	100%	100%
Keybird Limited	Hong Kong	Hong Kong	Investment holding	HK\$3,000,000	100%	–	100%
Keyear Company Limited	British Virgin Islands	Hong Kong	Investment holding	US\$1	100%	–	100%
Prime-Time Company Limited	British Virgin Islands	Hong Kong	Investment holding	US\$1	–	100%	100%
Prosperous Year International Limited	British Virgin Islands	Hong Kong	Investment holding	US\$100	–	100%	100%
Quality Time Limited	British Virgin Islands	Hong Kong	Investment holding	US\$1	100%	–	100%
Shanghai Tristate Enterprises Co., Ltd. (Note (iii))	PRC	PRC	Branded product distribution and retail	RMB180,000,000	–	100%	100%

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS** (Continued)  
For the year ended 31 December 2013

**18. SUBSIDIARIES** (Continued)

**(c) Particulars of principal subsidiaries, all of which are unlisted, as at 31 December 2013** (Continued):

Name of subsidiary	Place of incorporation/ establishment	Place of operations	Principal activities	Issued and fully paid share capital/ registered capital	Effective shareholding		
					by Company	by subsidiary	by Group
Sharp Hero International Limited	British Virgin Islands	Hong Kong	Investment holding	US\$100	–	100%	100%
Sigsbee Investment Limited	The Republic of Liberia	Hong Kong	Investment holding	US\$1	100%	–	100%
Sparkling Ocean Holdings Limited	British Virgin Islands	Hong Kong	Investment holding	US\$100	100%	–	100%
Tenmo Limited	Hong Kong	Hong Kong	Investment holding	HK\$2,000,000	100%	–	100%
Timely Corporate Limited	Hong Kong	Hong Kong	Nominee and secretarial services	HK\$1	100%	–	100%
Tristate Cissonne Holdings Limited	British Virgin Islands	Hong Kong	Investment holding	US\$100	–	100%	100%
Tristate EFM Holdings Limited	British Virgin Islands	Hong Kong	Investment holding	US\$100	–	100%	100%
Tristate EFM International Holdings Limited	British Virgin Islands	Hong Kong	Investment holding	US\$100	–	100%	100%
Tristate Industrial Co., Ltd.	Taiwan	Taiwan	Sales liaison services	NT\$20,000,000	–	100%	100%
Tristate Myanmar Company Limited	The Republic of the Union of Myanmar	The Republic of the Union of Myanmar	Garment manufacturing	US\$75,000	–	100%	100%
Tristate Trading Limited	Malaysia	Macau	Garment trading	US\$1	–	100%	100%
Tristate Tri-novation Holdings Limited	British Virgin Islands	Hong Kong	Investment holding	US\$1	–	100%	100%
TT&Co Asia Limited	Hong Kong	Hong Kong	General trading	HK\$10,000	–	100%	100%
Upgain Limited	British Virgin Islands	Hong Kong	Investment holding	US\$16,000,000	–	99.87%	99.87%
Upgain (Vietnam) Manufacturing Company Limited	Vietnam	Vietnam	Garment manufacturing	US\$4,000,000	–	100%	100%
Velmore Holdings Limited	England	England	Investment holding	GBP558,335.60	–	100%	100%
Velmore Limited	England	England	Design and customer support services	GBP30,000	–	100%	100%
Velmore Sarl	Morocco	Morocco	Inactive	Dirhams100,000	–	100%	100%
Winner Wealth Limited	British Virgin Islands	Hong Kong	Investment holding	US\$1	–	100%	100%

**18. SUBSIDIARIES (Continued)**

**(c) Particulars of principal subsidiaries, all of which are unlisted, as at 31 December 2013 (Continued):**

Notes:

- (i) The holders of the deferred shares are not entitled to receive any dividends or other distributions and have no right to vote at any general meeting of the company. They are not entitled to participate in any profits or assets of the company unless upon a winding up, in that case, the holders of the deferred shares have the right to receive the amount paid up on such deferred shares to be distributed out of the surplus assets of the company in accordance with its articles of association.
- (ii) The holders of the preferred shares are entitled to receive the same dividends as the common shares and have no right to vote at any general meeting of the company. The preferred shares are redeemable subject to the terms and conditions determined by the board of directors of the company and have preference over common shares in the distribution of assets of the company in the event of liquidation.
- (iii) A wholly foreign owned enterprise established in the PRC.

None of the subsidiaries had any loan capital in issue at any time during the year ended 31 December 2013.

**19. INTANGIBLE ASSETS**

	Group				Group		
	Goodwill HK\$'000	License rights HK\$'000	Total HK\$'000		Goodwill HK\$'000	License rights HK\$'000	Total HK\$'000
As at 1 January 2013				As at 1 January 2012			
Cost	21,705	264,788	286,493	Cost	20,798	264,788	285,586
Accumulated amortisation	-	(57,446)	(57,446)	Accumulated amortisation	-	(40,815)	(40,815)
Net book amount	<u>21,705</u>	<u>207,342</u>	<u>229,047</u>	Net book amount	<u>20,798</u>	<u>223,973</u>	<u>244,771</u>
Year ended 31 December 2013				Year ended 31 December 2012			
Opening net book amount	21,705	207,342	229,047	Opening net book amount	20,798	223,973	244,771
Amortisation	-	(50,781)	(50,781)	Amortisation	-	(16,631)	(16,631)
Exchange differences	412	-	412	Exchange differences	907	-	907
Closing net book amount	<u>22,117</u>	<u>156,561</u>	<u>178,678</u>	Closing net book amount	<u>21,705</u>	<u>207,342</u>	<u>229,047</u>
As at 31 December 2013				As at 31 December 2012			
Cost	22,117	264,788	286,905	Cost	21,705	264,788	286,493
Accumulated amortisation	-	(108,227)	(108,227)	Accumulated amortisation	-	(57,446)	(57,446)
Net book amount	<u>22,117</u>	<u>156,561</u>	<u>178,678</u>	Net book amount	<u>21,705</u>	<u>207,342</u>	<u>229,047</u>

Amortisation of HK\$50,781,000 (2012: HK\$16,631,000) is included in the selling and distribution expenses in the consolidated income statement.

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)**  
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**19. INTANGIBLE ASSETS (Continued)**

Notes:

(a) Impairment test for goodwill

Goodwill is allocated to the Group's cash-generating unit ("CGU") under the garment manufacturing segment. The recoverable amount of the CGU is determined based on value in use calculations. These calculations use pre-tax cash flow projections based on financial budgets approved by management covering the financial year 2014. Cash flows from 2015 onwards are projected based on year 2014 financial budgets with no growth for nineteen years thereafter. In 2012, pre-tax cash flow projections were based on financial budgets for the financial year 2013 and no growth for the nine years thereafter. The forecast profitability is based on past performance and expectation for market development. Future cash flows are discounted at 10% per annum (2012: 10% per annum). The discount rate used is pre-tax and reflects specific risks relating to the CGU. As at 31 December 2013, no impairment of goodwill was considered necessary (2012: Nil).

(b) License rights represent capitalisation of the minimum contractual obligation at the time of inception. They are recognised based on discount rates equal to the Group's weighted average borrowing rates of approximately 3.0% to 5.0% per annum at the dates of inception.

**21. INVESTMENT IN AN ASSOCIATE**

As at 1 January/31 December

Particulars of the associate, which is unlisted, as at 31 December 2013 and 2012 are as follows:

<b>Name of associate</b>	<b>Place of incorporation/ establishment</b>	<b>% interest held indirectly</b>	<b>Nature of the relationship</b>	<b>Measurement method</b>
MAC International Sarl	Morocco	50%	Note	Equity

Note:

MAC International Sarl is a private company and there is no quoted market price available for its shares. There are no contingent liabilities relating to the Group's interest in the associate.

**20. OTHER LONG-TERM ASSETS**

	<b>Group</b>		<b>Company</b>	
	<b>2013</b>	<b>2012</b>	<b>2013</b>	<b>2012</b>
	<b>HK\$'000</b>	<b>HK\$'000</b>	<b>HK\$'000</b>	<b>HK\$'000</b>
Advance to an employee (Note 37(c))	<b>7,429</b>	8,137	-	-
Long-term deposits	<b>17,217</b>	10,300	-	-
Deposits with a financial institution (Note)	<b>1,514</b>	2,903	<b>1,514</b>	2,903
Club debentures	<b>2,100</b>	2,100	-	-
	<b>28,260</b>	23,440	<b>1,514</b>	2,903

Note:

Deposits with a financial institution are denominated in Hong Kong dollars with an effective interest rate of 5.3% per annum (2012: 4.8% per annum).

## 22. INVENTORIES

	Group	
	2013 HK\$'000	2012 HK\$'000
Raw materials	70,975	77,431
Work-in-progress	124,490	106,353
Finished goods	230,309	238,548
Goods in transit	72,766	59,330
	<b>498,540</b>	<b>481,662</b>

Net write-down of inventories amounting to HK\$15,742,000 (2012: HK\$44,761,000) was included in cost of sales.

## 23. ACCOUNTS RECEIVABLE AND BILLS RECEIVABLE

The aging of accounts receivable and bills receivable based on invoice date is as follows:

	Group	
	2013 HK\$'000	2012 HK\$'000
Less than 3 months	415,902	352,064
3 months to 6 months	920	9,829
Over 6 months	1,840	1,804
	<b>418,662</b>	<b>363,697</b>
Less: Provision for impairment	<b>(1,840)</b>	<b>(1,804)</b>
	<b>416,822</b>	<b>361,893</b>

The majority of trade receivables are with customers having an appropriate credit history and are on open account with customers. The Group grants its customers credit terms mainly ranging from 30 to 60 days.

The carrying amounts of the accounts receivable and bills receivable approximate their fair values. The maximum exposure to credit risk is the fair value of the above receivables. The Group does not hold any collateral as security.

As at 31 December 2013, accounts receivable and bills receivable of HK\$160,083,000 (2012: HK\$130,176,000) were past due but considered not to be impaired. These relate to a number of customers for whom there is no history of default. The aging of these receivables based on invoice date is as follows:

	2013 HK\$'000	2012 HK\$'000
Less than 3 months	159,163	120,347
3 months to 6 months	920	9,829
	<b>160,083</b>	<b>130,176</b>

As at 31 December 2013, accounts receivable and bills receivable over 6 months of HK\$1,840,000 (2012: HK\$1,804,000) were considered impaired and had been fully provided for.

The risk of accounts receivable and bills receivable that are neither past due nor impaired as at 31 December 2013 becoming impaired is considered low as most of the balances related to customers with no history of default.

Movements of provision for impairment of accounts receivable and bills receivable are as follows:

	2013 HK\$'000	2012 HK\$'000
At 1 January	1,804	490
Provision for impairment	36	1,570
Receivables written off during the year as uncollectible	-	(256)
At 31 December	<b>1,840</b>	<b>1,804</b>

The provision for impaired receivables has been included in general and administrative expenses. Amounts charged to the allowance account are generally written off when there is no expectation of recovery.

The carrying amounts of accounts receivable and bills receivable are denominated in the following currencies:

	2013 HK\$'000	2012 HK\$'000
United States dollars	257,607	289,859
Renminbi	154,209	65,200
Hong Kong dollars	4,965	3,244
Others	41	3,590
	<b>416,822</b>	<b>361,893</b>

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)**  
For the year ended 31 December 2013

**24. FORWARD FOREIGN EXCHANGE CONTRACTS**

	Group	
	2013 HK\$'000	2012 HK\$'000
Cash flow hedges (Note (i))		
Included in non-current assets	<b>12,188</b>	1,723
Included in current assets	<b>2,836</b>	821

The maximum exposure to credit risk is the fair value as stated above of the forward foreign exchange contracts under current and non-current assets in the consolidated statement of financial position. The outstanding forward foreign exchange contracts with maturity dates within one year are classified as current assets, while those with maturity dates more than one year are classified as non-current assets.

Notes:

(i) Forward foreign exchange contracts – cash flow hedges

As at 31 December 2013, the notional principal amount of the outstanding forward foreign exchange contracts under cash flow hedges was HK\$496,256,000 (2012: HK\$201,526,000). The hedges related to highly probable forecasted, inter-group service fees, purchases and processing income denominated in foreign currencies, of which notional principal of HK\$341,176,000 (2012: HK\$155,020,000) relates to transactions expected to occur more than 12 months and notional principal of HK\$155,080,000 (2012: HK\$46,506,000) relates to transactions expected to occur within 12 months.

Gains and losses of forward foreign exchange contracts recorded in the hedging reserve in the consolidated statement of comprehensive income for the year ended 31 December 2013 are to be recognised within cost of sales and general and administrative expenses in the consolidated income statement when the underlying hedged transactions affect the consolidated income statement.

The forward foreign exchange contracts entered during 2012 and 2013 were determined to be effective hedges and no gain or loss relating to the ineffective portion was recognised in the consolidated income statement.

(ii) Forward foreign exchange contracts – net investment hedge

During the period from March 2008 to March 2010, the Group entered into forward foreign exchange contracts to hedge against its net investment in a subsidiary group in the UK. Pursuant to the Group's hedging strategy, the Group ceased hedging the subsidiary group from March 2010. The cumulative gains and losses of the forward foreign exchange contracts which were recognised in the translation reserve when the hedge was effective, shall remain in the translation reserve and are to be recognised in the consolidated income statement when the foreign subsidiary group is disposed.

**25. PREPAYMENTS AND OTHER RECEIVABLES**

	Group		Company	
	2013 HK\$'000	2012 HK\$'000	2013 HK\$'000	2012 HK\$'000
Tax reserve certificates purchased under protective assessments (Note 9)	-	46,788	-	-
Advance payments for purchases of inventories	<b>64,463</b>	50,407	-	-
Rental deposits	<b>4,057</b>	7,676	-	-
Value added tax and custom duties recoverable	<b>5,522</b>	7,025	-	-
Income tax recoverable	<b>302</b>	1,942	<b>302</b>	1,942
Prepaid operating expenses	<b>60,176</b>	35,655	<b>96</b>	98
Others	<b>15,953</b>	13,379	<b>392</b>	666
	<b>150,473</b>	162,872	<b>790</b>	2,706

Note:

The carrying amounts of other receivables approximate their fair values. The maximum exposure to credit risk is the fair value of the above items. The Group does not hold any collateral as security.

**26. CASH AND BANK BALANCES**

	Group		Company	
	2013 HK\$'000	2012 HK\$'000	2013 HK\$'000	2012 HK\$'000
Short-term bank deposits	<b>365,230</b>	128,311	-	-
Cash at bank and on hand	<b>258,343</b>	366,379	<b>2,579</b>	5,755
Cash and cash equivalents	<b>623,573</b>	494,690	<b>2,579</b>	5,755
Short-term bank deposits, with maturities over 3 months	<b>670</b>	-	-	-
Bank structured deposits	<b>68,684</b>	66,600	-	-
Total cash and bank balances	<b>692,927</b>	561,290	<b>2,579</b>	5,755

The effective interest rate on short-term bank deposits was 2.9% per annum (2012: 2.8% per annum). The effective interest rate on cash at bank was 0.2% per annum (2012: 0.1% per annum). The short-term bank deposits mainly have maturities ranging from one day to three months at inception.

Bank structured deposits are hybrid instruments that include a non-derivative Renminbi deposits host contract and an embedded derivative. The embedded derivative causes the cash flows that otherwise would be required by the contract to be modified according to the movement of a foreign exchange rate.

## 26. CASH AND BANK BALANCES (Continued)

The embedded derivative is separated from the host contract and accounted for as a derivative at fair value while the host contract is accounted for as a financial asset at amortised cost. At the date of inception of contract and 31 December 2013, the fair value of the embedded derivative is insignificant.

The effective interest rate on bank structured deposits was 4.5% per annum (2012: 4.4% per annum). The bank structured deposits have maturities of three months at inception.

The carrying amounts of cash and bank balances are denominated in the following currencies:

	Group		Company	
	2013 HK\$'000	2012 HK\$'000	2013 HK\$'000	2012 HK\$'000
Renminbi	602,855	481,693	-	-
United States dollars	57,680	44,830	827	4,252
Hong Kong dollars	16,510	24,627	1,752	1,503
Pound Sterling	1,485	1,627	-	-
Others	14,397	8,513	-	-
<b>Total</b>	<b>692,927</b>	<b>561,290</b>	<b>2,579</b>	<b>5,755</b>

The Group's cash and bank balances denominated in Renminbi were deposited with banks in the Mainland China. The conversion of these Renminbi denominated balances into foreign currencies and the remittance of funds out of the Mainland China is subject to the rules and regulations of foreign exchange control promulgated by the Mainland China Government.

## 27. ACCOUNTS PAYABLE AND BILLS PAYABLE

The aging of accounts payable and bills payable based on invoice date is as follows:

	Group	
	2013 HK\$'000	2012 HK\$'000
Less than 3 months	164,294	195,404
3 months to 6 months	3,014	4,115
Over 6 months	3,189	4,522
<b>Total</b>	<b>170,497</b>	<b>204,041</b>

Majority of payment terms with suppliers are within 60 days.

The carrying amounts of accounts payable and bills payable approximate their fair values.

The carrying amounts of accounts payable and bills payable are denominated in the following currencies:

	2013 HK\$'000	2012 HK\$'000
United States dollars	109,266	134,336
Hong Kong dollars	25,534	26,219
Renminbi	29,770	35,562
Others	5,927	7,924
<b>Total</b>	<b>170,497</b>	<b>204,041</b>

## 28. ACCRUALS AND OTHER PAYABLES

Accruals and other payables mainly consist of the current portion of license fees payable, payables for construction-in-progress, accrued employee benefit expenses, estimated settlement cost in respect of tax audit (Note 9) and other operating expenses.

## 29. BANK BORROWINGS

As at 31 December 2013, the Group's bank borrowings were unsecured, of which HK\$403,753,000 (2012: HK\$293,594,000) were covered by corporate guarantees given by the Company. The bank borrowings were due for repayment within three months. As at 31 December 2013, bank borrowings of HK\$285,406,000 (2012: HK\$244,716,000) and HK\$118,347,000 (2012: HK\$48,878,000) bore interest at fixed rates and floating rates respectively. The interest rates of the bank borrowings ranged from 1.1% to 1.6% per annum (2012: 1.0% to 1.6% per annum).

Bank borrowings are denominated in the following currencies:

	Group	
	2013 HK\$'000	2012 HK\$'000
United States dollars	369,422	207,594
Hong Kong dollars	16,000	86,000
Euro	18,331	-
<b>Total</b>	<b>403,753</b>	<b>293,594</b>

The fair value of the Group's bank borrowings equal their carrying amount, as the impact of discounting is not significant due to their short-term maturity.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the year ended 31 December 2013

### 30. RETIREMENT BENEFITS AND OTHER POST RETIREMENT OBLIGATIONS

	Group		
	As at 31 December 2013 HK\$'000	As restated As at 31 December 2012 HK\$'000	As restated As at 1 January 2012 HK\$'000
Defined contribution plans (Note (a))	1,167	938	958
Defined benefit plans (Note (b))	(8,538)	(8,847)	(9,835)
Long service payment liabilities (Note (c))	16,473	17,228	13,462
Other retirement benefits	-	-	2,881
	<b>9,102</b>	<b>9,319</b>	<b>7,466</b>
Included in non-current assets	(12,211)	(12,462)	(13,220)
Included in non-current liabilities	21,313	21,781	20,686
	<b>9,102</b>	<b>9,319</b>	<b>7,466</b>

Notes:

#### (a) Defined contribution plans

During the year ended 31 December 2013, forfeited contributions of HK\$16,000 (2012: HK\$149,000) were utilised, and there were no forfeited contributions outstanding as at 31 December 2013 (2012: Nil) available to reduce future contributions.

The Group operates/participates in the following defined contribution plans:

- (i) A defined contribution scheme for employees in Hong Kong, under which the Group and its employee each contribute 5% of the employee's salaries. The forfeited contributions made by the Group and the related accrued interest are used to reduce the Group's future employer contribution.
- (ii) The Mandatory Provident Fund Scheme for employees in Hong Kong, under which the Group and its employee each makes monthly contribution to the scheme at 5% of the qualifying earnings of the employee, subject to a monthly cap of HK\$1,250.
- (iii) The Group's subsidiaries in the Mainland China contribute 10% to 22% of the basic salaries of their employees to retirement schemes operated by municipal governments. Under the schemes, the employees also contribute 8% of their basic salaries.

(iv) The Group's subsidiaries in Thailand operate defined contribution plans, under which the Group generally contributes 5% of participating employees' salaries and the employees contribute 5% of their salaries.

(v) From 1 July 2005, the Group's subsidiaries in Taiwan operate defined contribution plans pursuant to the Labour Pension Act as a choice available to their employees. Under the plans, the Group generally contributes 6% of the participating employees' salaries to their personal accounts kept by the Labour Insurance Bureau on a monthly basis. Contributions from employees are on a discretionary basis.

(vi) The Group's subsidiaries in the UK operate a defined contribution scheme for employees in the UK, under which the subsidiaries contribute 7.5% of the employees' monthly salaries.

Other than the mandatory contributions made by the Group under the respective defined contribution plans, the Group has no further obligations for the actual pension payments or any post retirement benefits.

#### (b) Defined benefit plans

The Group operates/participates in the following defined benefit plans:

- (i) A defined benefit retirement plan for the Group's subsidiaries in the Philippines. The Group bears the full cost of all plan benefits and the plan assets are invested mainly in fixed income fund through third party trustee. The benefits are based on a prescribed percentage of the final monthly basic salary and the period of credited services.
- (ii) A defined benefit retirement scheme operated by the Group's subsidiaries in Taiwan. The Group bears the full cost of all benefits and the assets for the benefits are invested through the Bank of Taiwan (formerly known as "Central Trust of China") in a balanced portfolios of cash, fixed income and equity investments. The benefits are based on the average monthly salary for the six months immediately preceding the date of cessation of service with the Group.

The latest actuarial valuations of the above plans were performed by BMI Appraisals Limited, an independent professional valuation firm, as at 31 December 2013 using the projected unit credit method. Based on the actuarial reports, the aggregate market value of the plan assets as at 31 December 2013 was HK\$24,175,000, representing approximately 155% of the actuarial accrued liabilities at that date.



**30. RETIREMENT BENEFITS AND OTHER POST RETIREMENT OBLIGATIONS (Continued)**

Notes (Continued):

**(b) Defined benefit plans (Continued)**

The amounts recognised in the consolidated statement of financial position are as follows:

	As at 31 December 2013 HK\$'000	As restated As at 31 December 2012 HK\$'000	As restated As at 1 January 2012 HK\$'000
Present value of funded obligations	15,637	16,240	13,471
Fair value of plan assets	(24,175)	(25,087)	(23,306)
Net defined benefit plan assets	(8,538)	(8,847)	(9,835)
Represented by:			
Net defined benefit plan assets	(12,211)	(12,462)	(13,220)
Net defined benefit plan liabilities	3,673	3,615	3,385
	(8,538)	(8,847)	(9,835)

The amounts recognised in the consolidated income statement are as follows:

	2013 HK\$'000	As restated 2012 HK\$'000
Current service cost	746	721
Net interest income	(175)	(210)
Total, included in employee benefit expenses	571	511

Changes in the present value of the defined benefit obligations are as follows:

	2013 HK\$'000	As restated 2012 HK\$'000
As at 1 January	16,240	13,471
Current service cost	746	721
Interest cost	533	397
Actuarial gain arising from changes in demographic assumptions	(653)	-
Actuarial (gain)/loss arising from changes in financial assumptions	(399)	1,260
Exchange differences	(830)	728
Benefits paid from the plan	-	(271)
Experience adjustments	-	(66)
As at 31 December	15,637	16,240

Changes in the fair value of plan assets are as follows:

	2013 HK\$'000	As restated 2012 HK\$'000
As at 1 January	25,087	23,306
Interest income	708	607
Return on plan assets, excluding amounts included in interest income	52	142
Contributions by employer	310	176
Exchange differences	(1,066)	1,127
Withdrawal from the plan	(916)	-
Benefits paid from the plan	-	(271)
As at 31 December	24,175	25,087

The principal actuarial assumptions used are as follows:

	2013	2012
Discount rate	2% to 5%	1% to 6%
Expected rate of future salary increase	3% to 5%	3% to 5%

The Group expects to contribute HK\$141,000 to its defined benefit plans in the year ending 31 December 2014 (2013: HK\$201,000). The weighted average duration of the defined benefit obligations is 12 years.

The major categories of plan assets as a percentage of total plan assets are as follows:

	2013	2012
Deposits with financial institutions	17.8%	16.7%
Bonds	49.2%	51.2%
Stocks	29.9%	27.7%
Other assets	3.1%	4.4%
Represented by:		
Assets have a quoted market price	79%	79%
Assets do not have a quoted market price	21%	21%

The most significant risk facing the defined benefit plans of the Group is market risk including price risk, interest rate risk and foreign exchange risk. Market risk is managed principally through diversification of investments by third party trustees.

The long term strategic asset allocations would also be monitored by third party trustees periodically taking into account of the liability profile of the plans.

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)**  
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**30. RETIREMENT BENEFITS AND OTHER POST RETIREMENT OBLIGATIONS (Continued)**

Notes (Continued):

**(b) Defined benefit plans (Continued)**

The sensitivity of the defined benefit obligations to changes in the weighted principal assumptions is:

Principal assumption	Impact on defined benefit obligations		
	Change in assumption	Increase in change	Decrease in change
Discount rate	0.50%	Decrease by 5.5%	Increase by 6.0%
Salary growth rate	0.50%	Increase by 5.9%	Decrease by 5.5%

The above sensitivity analyses are based on a change in an assumption while holding all other assumptions constant. In practice, this is unlikely to occur, and changes in some of the assumptions may be correlated.

**(c) Long service payment liabilities**

(i) Under the Hong Kong Employment Ordinance, the Group is obliged in certain circumstances to make long service payments on cessation of employment to certain employees in Hong Kong who have completed at least five years of service with the Group. The amount payable is dependent on the employee's final salary (or, at the option of the employee, the average salary for the 12 months prior to cessation of employment, subject to an average monthly salary of HK\$22,500) and years of service, and is reduced by entitlements accrued under the Group's defined contribution retirement scheme.

(ii) Under the Labor Protection Act of Thailand (A.D. 1998), the Group is obliged to make severance pay on cessation of employment to the employees who have been regularly employed by the Group for more than 120 days. The amount payable is dependent on the employee's final salary and years of service. The Group does not set aside any asset for the obligation arising from severance pay.

(iii) Under the labour law of Vietnam, the Group is obliged to make severance pay on cessation of employment to the employees who have been employed by the Group for more than 12 months. The amount payable is dependent on the employee's average salary for the six months prior to the termination and years of service up to 31 December 2008. The Group does not set aside any asset for the obligation arising from severance pay.

The latest actuarial valuations of the Group's major obligations of long service payment liabilities as at 31 December 2013 were carried out by BMI Appraisals Limited, an independent professional valuation firm, using the projected unit credit method.

	As at 31 December 2013 HK\$'000	As restated As at 31 December 2012 HK\$'000	As restated As at 1 January 2012 HK\$'000
Liability in the statement of financial position:			
Present value of unfunded obligations	<b>16,473</b>	17,228	13,462

The amounts recognised in the consolidated income statement are as follows:

	2013 HK\$'000	As restated 2012 HK\$'000
Current services cost	<b>180</b>	355
Interest cost	<b>780</b>	527
Curtailement loss	–	114
Total, included in employee benefit expenses	<b>960</b>	996

Movement in the present value of unfunded obligations:

	2013 HK\$'000	As restated 2012 HK\$'000
As at 1 January	<b>17,228</b>	13,462
Current service cost	<b>180</b>	355
Interest cost	<b>780</b>	527
Benefit paid by employer	<b>(375)</b>	(349)
Actuarial loss arising from changes in demographic assumptions	<b>4,271</b>	–
Actuarial (gain)/loss arising from changes in financial assumptions	<b>(4,528)</b>	1,920
Experience adjustments	–	753
Exchange difference	<b>(1,083)</b>	446
Curtailement loss	–	114
As at 31 December	<b>16,473</b>	17,228

The principal actuarial assumptions used are as follows:

	2013	2012
Discount rate	<b>3% to 9%</b>	1% to 10%
Expected rate of future salary increase	<b>3% to 7%</b>	1% to 7%

### 30. RETIREMENT BENEFITS AND OTHER POST RETIREMENT OBLIGATIONS (Continued)

Notes (Continued):

#### (c) Long service payment liabilities (Continued)

The weighted average duration of the long service payment liabilities is 14 years.

The sensitivity of the present value of unfunded obligations to changes in the weighted principal assumptions is:

Principal assumption	Impact on present value of unfunded obligations		
	Change in assumption	Increase in change	Decrease in change
Discount rate	0.50%	Decrease by 6.1%	Increase by 6.6%
Salary growth rate	0.50%	Increase by 6.6%	Decrease by 6.1%

The above sensitivity analyses are based on a change in an assumption while holding all other assumptions constant. In practice, this is unlikely to occur, and changes in some of the assumptions may be correlated.

### 31. LICENSE FEES PAYABLE

Note:

	Group			
	2013 HK\$'000	2012 HK\$'000		
Within one year	62,534	46,415	License fees payable represents the contractual obligations at the time of recognition. It is recognised based on discount rates of 3.0% to 5.0% per annum at the date of inception of such obligations, which were determined by reference to the Group's weighted average external borrowing rate.	
In the second year	72,426	60,746		
In the third to fifth year	29,059	98,776		
	164,019	205,937	The carrying amounts of license fees payable are denominated in the following currencies:	
Less: Imputed interest on license fees payable	(7,756)	(13,414)		
Present value	156,263	192,523		
Less: Current portion included in accruals and other payables	(62,534)	(46,415)		
Non-current portion	93,729	146,108		
Estimated fair value of:				
Current portion	62,534	46,415		
Non-current portion	97,464	151,606		

	2013 HK\$'000	2012 HK\$'000
United States dollars	49,894	64,730
Euro	106,369	127,793
	156,263	192,523

The estimated fair value as at 31 December 2013 was calculated based on discount rate of 1.8% (2012: 1.7% to 2.1%) per annum, which were determined by reference to the external borrowing rate to the Group.

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)**  
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**32. DEFERRED INCOME TAX ASSETS/LIABILITIES**

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to set off current income tax assets against current income tax liabilities and when the deferred income taxes relate to the same fiscal authority. The balances shown in the statement of financial position, after appropriate offsetting, are as follows:

	Group			Company	
	As at 31 December 2013 HK\$'000	As restated As at 31 December 2012 HK\$'000	As restated As at 1 January 2012 HK\$'000	2013 HK\$'000	2012 HK\$'000
Deferred income tax assets to be recovered:					
– After 12 months	36,907	30,805	16,369	167	99
– Within 12 months	8,211	5,783	13,832	–	–
	<b>45,118</b>	36,588	30,201	<b>167</b>	99
Deferred income tax liabilities to be realised:					
– After 12 months	(52,713)	(46,798)	(48,257)	–	–
– Within 12 months	(3,603)	(2,850)	(3,479)	–	–
	<b>(56,316)</b>	(49,648)	(51,736)	–	–
Net deferred income tax (liabilities)/assets	<b>(11,198)</b>	(13,060)	(21,535)	<b>167</b>	99

The movements in deferred income tax assets and liabilities, without taking into consideration the offsetting of balance with the same tax jurisdiction, are as follows:

**Deferred income tax assets**

	Group							
	Provisions		Decelerated tax depreciation		Tax losses		Total	
	2013 HK\$'000	As restated 2012 HK\$'000	2013 HK\$'000	As restated 2012 HK\$'000	2013 HK\$'000	As restated 2012 HK\$'000	2013 HK\$'000	As restated 2012 HK\$'000
As at 1 January, as previously reported	34,610	25,483	7,562	7,905	–	1,300	42,172	34,688
Effect of change in accounting policy (Note 2(a))	2,698	2,034	–	–	–	–	2,698	2,034
As at 1 January, as restated	37,308	27,517	7,562	7,905	–	1,300	44,870	36,722
Exchange differences	(548)	214	(41)	23	–	–	(589)	237
Recognised in the consolidated income statement	8,382	8,782	(1,450)	(366)	810	(1,300)	7,742	7,116
(Charged)/credited to other comprehensive income	(156)	795	–	–	–	–	(156)	795
As at 31 December	<b>44,986</b>	37,308	<b>6,071</b>	7,562	<b>810</b>	–	<b>51,867</b>	44,870

The Company's deferred income tax asset was arisen from decelerated tax depreciation. During the year ended 31 December 2013, HK\$68,000 (2012: HK\$48,000) was credited to the income statement.

### 32. DEFERRED INCOME TAX ASSETS/LIABILITIES (Continued)

#### Deferred income tax assets (Continued)

Deferred income tax assets are recognised for tax losses carry-forward to the extent that the realisation of the related tax benefit through future taxable profits is probable. As at 31 December 2013, the Group did not recognise deferred income tax assets of HK\$31,639,000 (2012: HK\$16,291,000) for tax losses that can be carried forward against future taxable income. Cumulative tax losses of HK\$60,659,000 (2012: HK\$62,952,000) can be carried forward indefinitely; cumulative tax losses of HK\$68,767,000 (2012: HK\$23,133,000) will expire (if not utilised) within the next five years; and cumulative tax losses of HK\$18,226,000 (2012: HK\$163,000) will expire (if not utilised) from the sixth to tenth years.

#### Deferred income tax liabilities

	Group									
	Accelerated tax depreciation		Withholding tax for distribution of retained earnings of overseas subsidiaries		Fair value adjustments on business combination		Others		Total	
	2013 HK\$'000	As restated 2012 HK\$'000	2013 HK\$'000	As restated 2012 HK\$'000	2013 HK\$'000	As restated 2012 HK\$'000	2013 HK\$'000	As restated 2012 HK\$'000	2013 HK\$'000	As restated 2012 HK\$'000
As at 1 January, as previously reported	1,198	4,336	34,897	29,785	22,406	24,498	–	100	58,501	58,719
Effect of change in accounting policy (Note 2(a))	–	–	(571)	(462)	–	–	–	–	(571)	(462)
As at 1 January, as restated	1,198	4,336	34,326	29,323	22,406	24,498	–	100	57,930	58,257
Exchange differences	–	–	76	(16)	(1,327)	757	–	–	(1,251)	741
Recognised in the consolidated income statement	243	(3,138)	8,482	5,159	(2,391)	(2,849)	–	–	6,334	(828)
Charged/(credited) to other comprehensive income	–	–	52	(140)	–	–	–	(100)	52	(240)
As at 31 December	1,441	1,198	42,936	34,326	18,688	22,406	–	–	63,065	57,930

### 33. SHARE CAPITAL

	2013 HK\$'000	2012 HK\$'000	Issued and fully paid:			
			2013		2012	
			Number of shares	HK\$'000	Number of shares	HK\$'000
Authorised: 500,000,000 (2012: 500,000,000) shares of HK\$0.10 each	50,000	50,000				
As at 1 January			270,370,253	27,037	270,135,253	27,014
Shares issued during the year			409,000	41	235,000	23
As at 31 December			270,779,253	27,078	270,370,253	27,037

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

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### 34. RESERVES

#### Group

	Share premium HK\$'000	Capital reserve HK\$'000	Statutory reserves HK\$'000	Translation reserve HK\$'000	Share option reserve HK\$'000	Remeasure- ments reserve HK\$'000	Hedging reserve HK\$'000	Contributed surplus HK\$'000	General reserve HK\$'000	Retained earnings HK\$'000	Total HK\$'000
As at 1 January 2013, as previously reported	11,766	112,403	91,288	131,398	1,322	-	2,544	265,630	117,413	641,808	1,375,572
Effect of change in accounting policy (Note 2(a))	-	-	-	356	-	-	-	-	-	(2,433)	(2,077)
As at 1 January 2013, as restated	11,766	112,403	91,288	131,754	1,322	-	2,544	265,630	117,413	639,375	1,373,495
<b>Comprehensive income</b>											
Profit for the year	-	-	-	-	-	-	-	-	-	43,439	43,439
<b>Other comprehensive income</b>											
Net fair value gain on cash flow hedges	-	-	-	-	-	-	12,480	-	-	-	12,480
Remeasurements of post employment benefit plans	-	-	-	-	-	1,360	-	-	-	-	1,360
Deferred income tax charged to other comprehensive income (Note 32)	-	-	-	-	-	(208)	-	-	-	-	(208)
Currency translation differences	-	-	-	22,072	-	-	-	-	-	-	22,072
<b>Total comprehensive income</b>	-	-	-	22,072	-	1,152	12,480	-	-	43,439	79,143
<b>Transactions with owners</b>											
Transfer	-	-	14,271	-	-	(1,152)	-	-	-	(13,119)	-
Issue of shares pursuant to exercise of share options	865	-	-	-	(174)	-	-	-	-	-	691
Share option scheme - value of employee services	-	-	-	-	400	-	-	-	-	-	400
Share options granted to employee lapsed	-	-	-	-	(83)	-	-	-	-	83	-
Dividends paid to equity holders of the Company	-	-	-	-	-	-	-	-	-	(24,340)	(24,340)
<b>Total transactions with owners</b>	865	-	14,271	-	143	(1,152)	-	-	-	(37,376)	(23,249)
As at 31 December 2013	12,631	112,403	105,559	153,826	1,465	-	15,024	265,630	117,413	645,438	1,429,389

Representing:

Proposed dividend

Others

16,247

629,191

645,438

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)**  
For the year ended 31 December 2013

**34. RESERVES (Continued)**

**Group (Continued)**

	Share premium <i>HK\$'000</i>	Capital reserve <i>HK\$'000</i>	Statutory reserves <i>HK\$'000</i>	Translation reserve <i>HK\$'000</i>	Share option reserve <i>HK\$'000</i>	Remeasure- ments reserve <i>HK\$'000</i>	Hedging reserve <i>HK\$'000</i>	Contributed surplus <i>HK\$'000</i>	General reserve <i>HK\$'000</i>	Retained earnings <i>HK\$'000</i>	Total <i>HK\$'000</i>
As at 1 January 2012, as previously reported	11,118	112,388	78,150	122,221	1,042	–	1,005	265,630	117,413	624,293	1,333,260
Effect of change in accounting policy ( <i>Note 2(a)</i> )	–	–	–	262	–	–	–	–	–	358	620
As at 1 January 2012, as restated	11,118	112,388	78,150	122,483	1,042	–	1,005	265,630	117,413	624,651	1,333,880
<b>Comprehensive income, as restated</b>											
Profit for the year	–	–	–	–	–	–	–	–	–	109,045	109,045
<b>Other comprehensive income, as restated</b>											
Net fair value gain on cash flow hedges	–	–	–	–	–	–	1,439	–	–	–	1,439
Remeasurements of post employment benefit plans	–	–	–	–	–	(3,726)	–	–	–	–	(3,726)
Deferred income tax credited to other comprehensive income ( <i>Note 32</i> )	–	–	–	–	–	935	100	–	–	–	1,035
Realisation upon disposal of a subsidiary	–	–	–	589	–	–	–	–	–	–	589
Currency translation differences	–	–	–	8,682	–	–	–	–	–	–	8,682
<b>Total comprehensive income, as restated</b>	–	–	–	9,271	–	(2,791)	1,539	–	–	109,045	117,064
<b>Transactions with owners, as restated</b>											
Transfer	–	15	13,138	–	–	2,791	–	–	–	(15,944)	–
Issue of shares pursuant to exercise of share options	648	–	–	–	(247)	–	–	–	–	–	401
Share option scheme – value of employee services	–	–	–	–	527	–	–	–	–	–	527
Dividends paid to equity holders of the Company	–	–	–	–	–	–	–	–	–	(78,377)	(78,377)
<b>Total transactions with owners</b>	648	15	13,138	–	280	2,791	–	–	–	(94,321)	(77,449)
As at 31 December 2012, as restated	11,766	112,403	91,288	131,754	1,322	–	2,544	265,630	117,413	639,375	1,373,495
Representing:											
Proposed dividend										24,333	
Others										615,042	
										<u>639,375</u>	



**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS** (Continued)  
For the year ended 31 December 2013

**34. RESERVES** (Continued)

**Company**

	Share premium HK\$'000	Share option reserve HK\$'000	Contributed surplus HK\$'000	General reserve HK\$'000	Retained earnings HK\$'000	Total HK\$'000
As at 1 January 2013	11,766	1,322	321,020	110,000	240,462	684,570
<b>Comprehensive income</b>						
Profit for the year	-	-	-	-	77,273	77,273
<b>Total comprehensive income</b>	-	-	-	-	77,273	77,273
<b>Transactions with owners</b>						
Issue of shares pursuant to exercise of share options	865	(174)	-	-	-	691
Share option scheme						
– value of employee services	-	400	-	-	-	400
Share options granted to employee lapsed	-	(83)	-	-	83	-
Dividends paid to equity holders of the Company	-	-	-	-	(24,340)	(24,340)
<b>Total transactions with owners</b>	865	143	-	-	(24,257)	(23,249)
As at 31 December 2013	12,631	1,465	321,020	110,000	293,478	738,594
Representing:						
Proposed dividend					16,247	
Others					277,231	
					<b>293,478</b>	
	Share premium HK\$'000	Share option reserve HK\$'000	Contributed surplus HK\$'000	General reserve HK\$'000	Retained earnings HK\$'000	Total HK\$'000
As at 1 January 2012	11,118	1,042	321,020	110,000	191,745	634,925
<b>Comprehensive income</b>						
Profit for the year	-	-	-	-	127,094	127,094
<b>Total comprehensive income</b>	-	-	-	-	127,094	127,094
<b>Transactions with owners</b>						
Issue of shares pursuant to exercise of share options	648	(247)	-	-	-	401
Share option scheme						
– value of employee services	-	527	-	-	-	527
Dividends paid to equity holders of the Company	-	-	-	-	(78,377)	(78,377)
<b>Total transactions with owners</b>	648	280	-	-	(78,377)	(77,449)
As at 31 December 2012	11,766	1,322	321,020	110,000	240,462	684,570
Representing:						
Proposed dividend					24,333	
Others					216,129	
					<b>240,462</b>	

**34. RESERVES (Continued)**

- (a) Contributed surplus represents the excess in value of shares acquired in consideration for the issue of the Company's shares over the nominal value of those shares issued. Under Companies Act 1981 of Bermuda (as amended), contributed surplus is distributable.
- (b) Subsidiaries incorporated in Taiwan are required to set aside 10% of their net profit each year to reserve, according to Company Law in Taiwan. This appropriation is made in the following year until the accumulated reserve equals the paid-in capital. Such reserve can be used to offset a deficit or, when it has reached 50% of the paid-in capital, up to 50% thereof may be transferred to capital. The amount set aside is included under statutory reserve. Subsidiaries in Taiwan did not transfer any amount to the statutory reserve during the year ended 31 December 2013 (2012: Nil).
- (c) The laws and regulations in the Mainland China require wholly foreign owned enterprises established in the Mainland China to provide for statutory reserves which are appropriated from net profit, based on profit reported in the statutory accounts. Certain subsidiaries in the Mainland China are required to allocate at least 10% of their after-tax profit to statutory reserves until the reserves have reached 50% of their registered capital. Statutory reserves can only be used, upon approval by the relevant authority, to offset accumulated losses or increase capital. During the year ended 31 December 2013, subsidiaries in the Mainland China have transferred HK\$14,271,000 (2012: HK\$13,138,000) to statutory reserves.
- (d) Capital reserve mainly relates to the amount transferred from retained earnings in connection with a declaration of stock dividend by a subsidiary during the year ended 31 December 2000.

**35. SHARE OPTION SCHEME**

The Company has adopted a share option scheme (the "2007 Share Option Scheme"), which will remain in force for ten years up to April 2017. Share options may be granted from time to time as determined by the Board, to directors and employees of the Group. The grantee is required to pay HK\$1.00 upon acceptance of the options. The subscription price for the shares of the Company, which are the subject of the options, shall not be less than the higher of (i) the closing price of the shares of the Company as stated in the daily quotations sheet issued by the Stock Exchange on the date of grant; (ii) the average closing price of the shares of the Company as stated in the daily quotations sheets issued by the Stock Exchange for the five business days immediately preceding the date of grant; and (iii) the nominal value of a share of the Company on the date of grant. The subscription price and timing for the exercise of the option will be determined by the Board at the time the option is offered. The options may only be exercised if the grantee remains a director or an employee of the Group. The Group has no legal or constructive obligations to repurchase or settle these options in cash.

Details of the share options granted pursuant to the 2007 Share Option Scheme and the share options outstanding at 31 December 2013 are as follows:

	2013		2012	
	Average exercise price per share HK\$	Number of options	Average exercise price per share HK\$	Number of options
As at 1 January	2.80	2,099,000	2.31	2,128,000
Granted	3.92	508,000	5.06	356,000
Exercised	1.79	(409,000)	1.80	(235,000)
Lapsed	3.77	(122,000)	2.74	(150,000)
As at 31 December	3.22	2,076,000	2.80	2,099,000
Exercisable at 31 December	2.77	1,430,000	2.28	1,392,000

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)**  
For the year ended 31 December 2013

**35. SHARE OPTION SCHEME (Continued)**

The share options outstanding at the end of the year have the following vesting and expiry dates:

Date of grant	Participant	Number of share options				At 31/12/2013	Exercise price per share	Exercisable period
		At 01/01/2013	Granted during the year	Exercised during the year	Lapsed during the year			
02/07/2008	Employees (in aggregate)	85,000	–	(85,000)	–	–	HK\$1.86	02/07/2008 – 01/07/2013
		85,000	–	(85,000)	–	–	HK\$1.86	02/07/2009 – 01/07/2013
		85,000	–	(85,000)	–	–	HK\$1.86	02/07/2010 – 01/07/2013
		85,000	–	(85,000)	–	–	HK\$1.86	02/07/2011 – 01/07/2013
14/09/2009	Employees (in aggregate)	–	–	–	–	–	HK\$1.45	14/09/2009 – 13/09/2014
		–	–	–	–	–	HK\$1.45	14/09/2010 – 13/09/2014
		206,000	–	–	–	<b>206,000</b>	HK\$1.45	14/09/2011 – 13/09/2014
		275,000	–	(69,000)	–	<b>206,000</b>	HK\$1.45	14/09/2012 – 13/09/2014
21/06/2010	Employees (in aggregate)	66,000	–	–	–	<b>66,000</b>	HK\$1.90	21/06/2010 – 20/06/2015
		66,000	–	–	–	<b>66,000</b>	HK\$1.90	21/06/2011 – 20/06/2015
		122,000	–	–	–	<b>122,000</b>	HK\$1.90	21/06/2012 – 20/06/2015
		194,000	–	–	(32,000)	<b>162,000</b>	HK\$1.90	21/06/2013 – 20/06/2015
13/06/2011	Employees (in aggregate)	105,000	–	–	–	<b>105,000</b>	HK\$4.01	13/06/2011 – 12/06/2016
		123,000	–	–	(18,000)	<b>105,000</b>	HK\$4.01	13/06/2012 – 12/06/2016
		123,000	–	–	(18,000)	<b>105,000</b>	HK\$4.01	13/06/2013 – 12/06/2016
		123,000	–	–	(18,000)	<b>105,000</b>	HK\$4.01	13/06/2014 – 12/06/2016
18/06/2012	Employees (in aggregate)	89,000	–	–	(9,000)	<b>80,000</b>	HK\$5.06	18/06/2012 – 17/06/2017
		89,000	–	–	(9,000)	<b>80,000</b>	HK\$5.06	18/06/2013 – 17/06/2017
		89,000	–	–	(9,000)	<b>80,000</b>	HK\$5.06	18/06/2014 – 17/06/2017
		89,000	–	–	(9,000)	<b>80,000</b>	HK\$5.06	18/06/2015 – 17/06/2017
03/06/2013	Employees (in aggregate)	–	127,000	–	–	<b>127,000</b>	HK\$3.92	03/06/2013 – 02/06/2018
		–	127,000	–	–	<b>127,000</b>	HK\$3.92	03/06/2014 – 02/06/2018
		–	127,000	–	–	<b>127,000</b>	HK\$3.92	03/06/2015 – 02/06/2018
		–	127,000	–	–	<b>127,000</b>	HK\$3.92	03/06/2016 – 02/06/2018
Total		2,099,000	508,000	(409,000)	(122,000)	<b>2,076,000</b>		

The fair value of options granted during the year of 2013 determined using the Trinomial valuation model was HK\$0.77 per option (2012: HK\$1.03 per option). The significant inputs into the model are as follows:

	Year in which share options granted	
	2013	2012
Share price at the grant date	<b>HK\$3.80</b>	HK\$5.05
Exercise price	<b>HK\$3.92</b>	HK\$5.06
Dividend yield	<b>8%</b>	8%
Volatility	<b>43%</b>	44%
Annual risk-free interest rate	<b>0.8%</b>	0.5%

The volatility at the grant date, which measured the standard deviation of expected share price returns, is based on statistics of 260-week historical volatilities of comparable companies within the industry. The aggregate fair value of the above options granted during the year amounted to HK\$391,000 (2012: HK\$368,000) is to be recognised as employee benefit expense over the vesting periods together with a corresponding increase in equity.

The total amount of employee benefit expense recognised in the consolidated income statement for the year ended 31 December 2013 in relation to the 2007 Share Option Scheme amounted to HK\$400,000 (2012: HK\$527,000).

### 36. COMMITMENTS

#### (a) Operating lease commitments

The Group had future aggregate minimum lease payments under non-cancellable operating leases in respect of land and buildings, as follows:

	Group	
	2013 HK\$'000	2012 HK\$'000
Not later than 1 year	66,246	48,586
Later than 1 year and not later than 5 years	95,887	91,987
Later than 5 years	7,209	8,778
	<b>169,342</b>	149,351

#### (b) Capital commitments

The Group had no capital commitments as at 31 December 2013 and 2012.

### 37. RELATED PARTY TRANSACTIONS

The Group is controlled by Silver Tree Holdings Inc., which owns approximately 67.38% of the Company's issued shares as at 31 December 2013.

#### (a) Transactions with related parties

The following is a summary of significant related party transactions which were carried out in the normal course of the Group's business:

	Group	
	2013 HK\$'000	2012 HK\$'000
<b>A related company</b>		
Rental expense ( <i>Note</i> )	6,870	5,880

*Note:*

The entire issued share capital of TDB Company Limited ("TDB"), a related company, is held by a discretionary trust of which two directors of the Company are eligible beneficiaries. Rental expense was paid to TDB for the leasing of factory, storage and ancillary office and was determined by reference to the tenancy agreements entered.

#### (b) Transactions with subsidiaries

	Company	
	2013 HK\$'000	2012 HK\$'000
Transactions with subsidiaries		
Service fee charged to subsidiaries	22,774	20,241
Service fee charged by a subsidiary	1,043	1,059

#### (c) Transactions with key management

##### (i) Key management compensation

	Group	
	2013 HK\$'000	2012 HK\$'000
Salaries, allowances and bonuses	34,455	24,117
Defined contribution plans	310	303
Share-based compensation expense – share options granted	240	268
	<b>35,005</b>	24,688

- (ii) In June 2012, a subsidiary of the Group made a cash advance of HK\$12,000,000 to a key management employee of the Group. Pursuant to the agreement, the cash advance is unsecured and bears interest at the Group's cost of borrowing. The short term portion of the cash advance of HK\$3,500,000 plus related interest will be repayable within one year. The remaining long-term portion of HK\$8,500,000 will be waived by the subsidiary in equal amount semi-annually over a period of ten years commencing from the third year while the individual remains as an employee of the Group. Any unwaived principal plus related accrued interest will be repayable upon cessation of employment of the employee. The short term portion of the cash advance is included in prepayments and other receivables. The long-term portion regarded as prepaid staff benefit is included in other long-term assets and is amortised over twelve years from the date of the advance. In June 2013, the subsidiary and the individual entered into an amendment agreement to change the repayment date of the short term portion of the cash advance to June 2014.

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS** (Continued)  
For the year ended 31 December 2013

**38. NOTE TO THE CONSOLIDATED STATEMENT OF CASH FLOWS**

**(a) Reconciliation of profit before income tax to cash generated from operations:**

	2013 HK\$'000	As restated 2012 HK\$'000
Profit before income tax	88,542	163,962
Adjustments for:		
Depreciation on property, plant and equipment	73,711	66,834
Provision for impairment of property, plant and equipment	7,250	–
Amortisation of leasehold land and land use rights	4,217	4,150
Amortisation of license rights	50,781	16,631
Gain on disposal of a subsidiary	–	(12,069)
Net (gain)/loss on disposals of property, plant and equipment	(438)	884
Net gain on disposals of non-current assets held for sale	–	(2,676)
Write-down of inventories to net realisable value, net	15,742	44,761
Share-based compensation expense – share options granted	400	527
Provision for impairment of receivables, net	36	1,570
Overprovision of tax penalties	(21,600)	–
Finance income	(12,649)	(11,838)
Finance costs	12,684	10,861
Effect of foreign exchange rate changes	737	7,264
	<b>219,413</b>	290,861
Changes in working capital		
Increase in inventories	(32,620)	(126,435)
Increase in accounts receivable and bills receivable	(54,965)	(5,550)
Increase in prepayments and other receivables	(17,927)	(42,017)
Decrease in accounts payable and bills payable	(33,544)	(53,194)
Increase/(decrease) in accruals and other payables	118,962	(15,247)
Increase/(decrease) in retirement benefits and other post retirement obligations	2,532	(526)
Cash generated from operations	<b>201,851</b>	47,892

**(b) In the consolidated statement of cash flows, proceeds from disposals of property, plant and equipment and non-current assets held for sale comprise:**

	2013 HK\$'000	2012 HK\$'000
Net book amount	1,049	3,650
Net gain on disposals	438	1,792
Proceeds from disposals	<b>1,487</b>	5,442

**39. ULTIMATE HOLDING COMPANY**

The Board regards Silver Tree Holdings Inc., a company incorporated in the British Virgin Islands, as the ultimate holding company.