Please use this form if you want the Hong Kong Offer Shares to be issued in the name of HKSCC Nominees Limited ("HKSCC Nominees") and deposited directly into the Central Clearing and Settlement System ("CCASS") for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant 如 閣下欲以香港中央結算(代理人)有限公司(「香港結算代理人」)的名義登記將獲發行的香港發售股份,並直接存入中央結算及交收系統(「中央結算系統」),以記存於 閣下的中央結算系統投資者戶口持有人股份戶口或 閣下指定的中央結算系統參與者股份戶口,請使用本表格

Staple your payment here 請將股款 緊釘在此

This Application Form uses the same terms as defined in the prospectus of Qingdao Port International Co., Ltd. (the "Company") dated May 26, 2014 (the "Prospectus").

本申請表格使用青島港國際股份有限公司(「本公司」)於2014年5月26日刊發的招股章程(「招股章程」)所 界定的詞語。

Neither this Application Form nor the Prospectus constitutes an offer to sell or the solicitation of an offer to buy any Hong Kong Offer Shares in any jurisdiction other than Hong Kong. The Hong Kong Offer Shares may not be offered or sold in the United States without registration or an exemption from registration under the U.S. Securities Act. 本申請表格及招股章程概不構成在香港以外司法權區要約出售或游説要約購買香港發售股份。若無根據美國《證券法》登記或豁免登記,香港發售股份不得在美國提呈發售或出售。

This Application Form and the Prospectus may not be forwarded or distributed or reproduced (in whole or in part) in any manner whatsoever in any jurisdiction where such forwarding, distribution or reproduction is not permitted under the law of that jurisdiction. 任何根據當地法例不得發送、派發或複製本申請表格及招股章程的司法權區內概不得發送或派發或複製(不論方式,也不論全部或部分)本申請表格及招股章程。

Copies of the Prospectus, all related Application Forms and the other documents specified in the "Documents Delivered to the Registrar of Companies and Available for Inspection" section in Appendix VIII to the Prospectus, have been registered by the Registrar of Companies in Hong Kong, Hong Kong Exchanges and Clearing Limited, The Stock Exchange of Hong Kong Limited (the "Hong Kong Stock Exchange") Hong Kong Securities Clearing Company Limited ("HKSCC"), the Securities and Futures Commission of Hong Kong (the "SFC") and the Registrar of Companies of Hong Kong take no responsibility for the contents of these documents.

of Hong Kong take no responsibility for the contents of these documents. 招股章程、所有相關申請表格及招股章程附錄八「送呈公司註冊處處長及備查文件」一節所述其他文件已送呈香港公司註冊處處長登記。香港交易及結算所有限公司、香港聯合交易所有限公司(「香港聯交所」)、香港中央結算有限公司(「香港結算」)、香港證券及期貨事務監察委員會(「證監會」)及香港公司註冊處處長對此等文件的內容概不負責。



Qingdao Port International Co., Ltd. 青島港國際股份有限公司

Stock code : 06198 股份代號 : 06198

Offer Price

HK\$3.76 per Hong Kong Offer Share, plus 1.0% brokerage, SFC transaction levy of 0.003% and Hong Kong Stock Exchange trading fee of 0.005%

發售價

每股香港發售股份3.76港元,另加1.0%經紀佣金、0.003%證監會交易徵費及0.005%香港聯交所交易費

You should read this Application Form in conjunction with the Prospectus, which contains further information on the application procedures.

招股章程尚有其他關於申請程序的其他資料,本申請表格應與招股章程一併閱讀。

### Application Form 申請表格

To: Qingdao Port International Co., Ltd.
Joint Global Coordinators
Joint Bookrunners
Hong Kong Underwriters

致:青島港國際股份有限公司 聯席全球協調人 聯席賬簿管理人 香港包銷商

#### **Applicants' declaration**

I/We agree to the terms and conditions and application procedures in this Application Form and the Prospectus. Please refer to the "Effect of completing and submitting this Application Form" section of this Application Form.

Warning: Only one application may be made for the benefit of any person. Please refer to the last four bullets of "Effect of completing and submitting this Application Form" section.

#### 申請人聲明

本人/吾等同意本申請表格及招股章程的條款及條件以及申請程序。見本申請表格「填交本申請表格的效用」一節。

警告:任何人士只限作出一次為其利益而進行的 認購申請。請參閱「填交本申請表格的效用」一節 最後四點。 Please use this form if you want the Hong Kong Offer Shares to be issued in the name of HKSCC Nominees Limited ("HKSCC Nominees") and deposited directly into the Central Clearing and Settlement System ("CCASS") for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant 如 閣下欲以香港中央結算(代理人)有限公司(「香港結算代理人」)的名義登記將獲發行的香港發售股份,並直接存入中央結算及交收系統(「中央結算系統」),以記存於 閣下的中央結算系統投資者戶口持有人股份戶口或 閣下指定的中央結算系統參與者股份戶口,請使用本表格

Signed by (all) applicant(s) (all joint applicants must sign):	For Broker use 此欄供經紀填寫	Lodged by 遞交申請的經紀	
由(所有)申請人簽署(所有聯名申請人必須簽署):	Broker No. 經紀號碼	Broker's Chop 經紀印章	
	DIORCI 100. PELMESANEROS	Broker's Chop MEME 1	
Date: 日期:	Cheque/banker's cashier order no	umber 支票/銀行本票號碼	
	Name of bank on which cheque/	Banker's cashier order is drawn	
Total amount 總額	(see "How to make your application" section 兑現支票/銀行本票的銀行名稱(見『申請手續』一節)		
HK\$ 港元	7%/		
Name in English 英文姓名/名稱	3-1/3		
Family name or company name 姓氏或公司名稱	Forename(s) 名字		
Name in Chinese 中文姓名/名稱			
Family name or company name 姓氏或公司名稱	Forename(s) 名字		
Occupation in English 職業(以英文填寫)	Hong Kong Identity Card No./Pa Registration No * (Please delete as 護照號碼/香港商業登記號碼 *	appropriate) 香港身份證號碼/	
Names of all other joint applicants in English (if any) 所有其他聯名申請人的英文姓名/名稱(如有)  1) 2)	Hong Kong Identity Card No./Pa Registration No. of all other joi appropriate) 所有其他聯名申請人 香港商業登記號碼*(請刪除	int applicants*(Please delete as 、的香港身份證號碼/護照號碼	
2)	2)		
3)	3)		
Hong Kong address in English and telephone no. (joint applicants shou only) 香港地址(以英文填寫)及電話號碼(聯名申請人只須填料	ld give the address and the telephon 寫排名首位申請人的地址及電話	e number of first-named applicant 號碼)	
	Telephone No. 電話號碼		
For Nominees: You will be treated as applying for your own benefit if	THIS BOX MUST BE DULY	COMPLETED	
you do not complete this section. Please provide an account number or identification code for each (joint) beneficial owner. 由代名人遞交:代名人若不填寫本節,是項認購申請將視作為 閣下利益提出。請填寫每名(聯名)實益擁有人的賬戶號碼或識別編碼。	必須填妥此欄 Participant I.D. of the CCASS In CCASS Participant 中央結算系統結算系統參與者的參與者編號	vestor Participant or designated	
		1	
ADDRESS LABEL 地址標貼 (Your <b>name</b> (s) and <b>address</b> in Hong Kong in BLOCK letters 請用英文正楷填寫 <b>姓名</b> /名稱及香港地址)	For designated CCASS Participal Participant, please also affix the comp指定的中央結算系統參與者或中人,請加蓋顯示公司名稱的公司	pany chop bearing its company name 央結算系統公司投資者戶口持有	
For Internal use 此欄供內部使用	(See paragraph 2 in the section "How 閱「申請手續」一節第 2 段)	w to make your application") (請參	

Please use this form if you want the Hong Kong Offer Shares to be issued in the name of HKSCC Nominees Limited ("HKSCC Nominees") and deposited directly into the Central Clearing and Settlement System ("CCASS") for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant 如 閣下欲以香港中央結算(代理人)有限公司(「香港結算代理人」)的名義登記將獲發行的香港發售股份,並直接存入中央結算及交收系統(「中央結算系統」),以記存於 閣下的中央結算系統投資者戶口持有人股份戶口或 閣下指定的中央結算系統參與者股份戶口,請使用本表格

- \* (1) If you are a CCASS Investor Participant, only a Hong Kong Identity Card number (if you are an individual) or a Hong Kong Business Registration number (if you are a body corporate) will be accepted for this application, please see paragraph 2 under the section "How to make your application".
  - 如 閣下為中央結算系統投資者戶口持有人,是項申請僅接納香港身份證號碼(如屬個別人士)或香港商業登記號碼(如屬法人團體);請參閱「申請手續」一節第2段。
- (2) If you are applying through a designated CCASS Participant (other than a CCASS Investor Participant): For an individual, you must provide your Hong Kong Identity Card number or passport number. If you hold a Hong Kong Identity Card, please provide your passport number. For a body corporate, please provide your Hong Kong Business Registration number.
  - 如 閣下透過中央結算系統投資者戶口持有人以外的指定中央結算系統參與者提出申請:如屬個別人士,必須填寫 閣下的香港身份證號碼或護照號碼(持有香港身份證者請填寫香港身份證號碼,否則請填寫護照號碼);如屬法人團體,請填寫香港商業登記號碼。
- (3) Part of the Hong Kong Identity Card number/passport number of you or, for joint applicants, the first-named applicant may be printed on your refund cheque (if any). Such data will be used for checking the validity of Application Form and such data would also be transferred to a third party for such purpose and refund purpose. Your banker may require verification of your Hong Kong Identity Card number/passport number before you can cash your refund cheque.
  - 日後如需退回申請股款,退款支票上或會印有 閣下或(如屬聯名申請人)排名首位申請人的香港身份證號碼/護照號碼的一部分。有關資料將用於核實申請表格的有效性,亦會轉交第三方作資料核實和退款。銀行兑現退款支票前或會要求查證 閣下的香港身份證號碼/護照號碼。
- (4) If an application is made by an unlisted company and:
  - the principal business of that company is dealing in securities; and
  - you exercise statutory control over that company,

then the application will be treated as being made for your benefit.

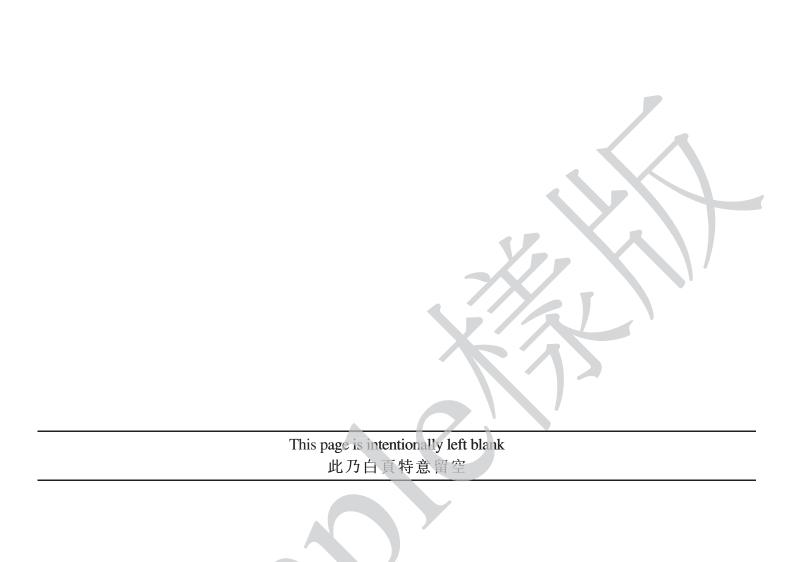
倘若申請人是一家非上市公司,而:

- 該公司主要從事證券買賣業務;及
- 閣下對該公司可行使法定控制權,

是項申請將視作為 閣下的利益提出。

(5) All joint applicants must give (if they are individuals) their Hong Kong Identity Card numbers or, where applicable, passport numbers, or (if they are bodies corporate) their Hong Kong Business Registration numbers.

所有聯名申請人必須提供(如屬個別人士)其香港身份證號碼或(如適用)護照號碼,或(如屬法人團體)其香港商業登記號碼。



#### How to make your application

1. Use the table below to calculate how much you must pay. Your application must be for a minimum of 1,000 Hong Kong Offer Shares and in one of the numbers set out in the table, or your application will be rejected.

NUMB	NUMBER OF HONG KONG OFFER SHARES THAT MAY BE APPLIED FOR AND PAYMENTS				
Number of Hong Kong Offer Shares applied for	Amount payable on application HK\$	Number of Hong Kong Offer Shares applied for	Amount payable on application HK\$	Number of Hong Kong Offer Shares applied for	Amount payable on application HK\$
1,000	3,797.90	40,000	151,916.03	900,000	3,418,110.72
2,000	7,595.81	45,000	170,905.54	1,000,000	3,797,900.80
3,000	11,393.70	50,000	189,895.04	2,000,000	7,595,301.60
4,000	15,191.60	60,000	227,874.05	3,000,000	11,393,702.40
5,000	18,989.50	70,000	265,853.06	4,000,000	15,191,603.20
6,000	22,787.41	80,000	303,832.06	5,000,000	18,989,504.00
7,000	26,585.31	90,000	341,811.07	6,000,000	22,787,404.80
8,000	30,383.20	100,000	379,790.08	7,000,000	26,585,305.60
9,000	34,181.11	200,000	759,580.16	8,000,000	30,383,206.40
10,000	37,979.01	300,000	1,139,370.24	9,000,000	34,181,107.20
15,000	56,968.51	400,000	1,519,160.32	10,000,000	37,979,008.00
20,000	75,958.02	500,000	1,898,950.40	20,000,000	75,958,016.00
25,000	94,947.52	600,000	2,278,740.48	30,000,000	113,937,024.00
30,000	113,937.02	700,000	2,658,530.56	38,819,000(1)	147,430,711.15
35,000	132,926.53	800,000	3,038,320.64		

<sup>(1)</sup> Maximum number of Hong Kong Offer Shares you may apply for.

2. You, as the applicant(s), must complete the form in English as indicated below and sign on the second page of the Application Form. Only written signatures will be accepted (and not by way of personal chop).

If you are applying through a designated CCASS Participant (other than a CCASS Investor Participant):

• the designated CCASS Participant must endorse the form with its company chop (bearing its company name) and insert its participant I.D. in the appropriate box.

If you are applying as an individual CCASS Investor Participant:

- the form must contain your NAME and Hong Kong I.D. Card number.
- your participant I.D. must be inserted in the appropriate box.

If you are applying as a joint individual CCASS Investor Participant:

- the form must contain all joint investor participants' NAMES and the Hong Kong I.D. Card number of all joint investor participants;
- your participant I.D. must be inserted in the appropriate box.

If you are applying as a corporate CCASS Investor Participant:

the form must contain your company NAME and Hong Kong Business Registration number;

• your participant I.D. and your company chop (bearing your company name) must be inserted in the appropriate box.

Incorrect or omission of details of the CCASS Participant including participant I.D. and/ or company chop bearing its company name or other similar matters may render your application invalid.

3. Staple your cheque or banker's cashier order to the form. Each application for the Hong Kong Offer Shares must be accompanied by either one separate cheque or one separate banker's cashier order. Your application will be rejected if your cheque or banker's cashier order does not meet all the following requirements:

#### The cheque must:

Banker's cashier order must:

- be in Hong Kong dollars;
- not be post-dated;
- be made payable to "Bank of China (Hong Kong) Nominees Limited Qingdao Port International Public Offer":
- be crossed "Account Payee Only";
- be drawn on your Hong Kong dollar bank account in Hong Kong; and
- show your account name, which must either be pre-printed on the cheque, or be endorsed on the back by a person authorised by the bank. This account name must correspond with your name. If it is a joint application, the account name must be the same as the first-named applicant's name.
- be issued by a licensed bank in Hong Kong, and have your name certified on the back by a person authorised by the bank. The name on the banker's cashier order must correspond with your name. If it is a joint application, the name on the back of the banker's cashier order must be the same as the first-named applicant's name.
- 4. Tear off the Application Form, fold it once and lodge your completed Application Form (with cheque or banker's cashier order attached) to one of the collection boxes at any of the following branches of:

#### Bank of China (Hong Kong) Limited

District	Branch name	Address
Hong Kong Island	Bank of China Tower Branch	3/F, 1 Garden Road
	Connaught Road Central Branch	13-14 Connaught Road Central
	Shek Tong Tsui Branch	534 Queen's Road West, Shek Tong Tsui
	409 Hennessy Road Branch	409-415 Hennessy Road, Wan Chai
	North Point (Kiu Fai Mansion)	413-415 King's Road, North Point
	Branch	
	Chai Wan Branch	Block B, Walton Estate,
		341-343 Chai Wan Road, Chai Wan
Kowloon	To Kwa Wan Branch	80N To Kwa Wan Road, To Kwa Wan
	Shanghai Street (Mong Kok) Branch	611-617 Shanghai Street, Mong Kok
	Tsim Sha Tsui East Branch	Shop G02-03, Inter-Continental Plaza, 94 Granville Road, Tsim Sha Tsui
	Whampoa Garden Branch	Shop G8B, Site 1, Whampoa Garden, Hung Hom
	Kowloon Plaza Branch	Unit 1, Kowloon Plaza, 485 Castle Peak Road
	Hoi Yuen Road Branch	55 Hoi Yuen Road, Kwun Tong
7	Tseung Kwan O Plaza Branch	Shop 112-125, Level 1, Tseung Kwan O Plaza, Tseung Kwan O
New Territories	Lucky Plaza Branch	Lucky Plaza, Wang Pok Street, Sha Tin
	Kau Yuk Road Branch	18-24 Kau Yuk Road, Yuen Long
Your Application Form can	be lodged at these times:	

5. Your Application Form can be lodged at these times:

Monday, May 26, 2014 — 9:00 a.m. to 5:00 p.m. Tuesday, May 27, 2014 — 9:00 a.m. to 5:00 p.m. Wednesday, May 28, 2014 — 9:00 a.m. to 5:00 p.m. Thursday, May 29, 2014 — 9:00 a.m. to 12:00 noon

6. The latest time for lodging your application is 12:00 noon on May 29, 2014. The application lists will be open between 11:45 a.m.-12:00 noon on that day, subject only to the weather conditions, as described in "Effect of Bad Weather on the Opening of the Application Lists" in the "How to Apply for Hong Kong Offer Shares" section of the Prospectus.

#### 申請手續

可供申請認購的香港發售股份數目及應繳款項一覽表					
申請認購的 香港發售股份數目	申請時 應繳款項 港元	申請認購的 香港發售股份數目	申請時 應繳款項 港元	申請認購的 香港發售股份數目	申請時 應繳款項 港元
1,000	3,797.90	40,000	151,916.03	900,000	3,418,110.72
2,000	7,595.81	45,000	170,905.54	1,000,000	3,797,900.80
3,000	11,393.70	50,000	189,895.04	2,000,000	7,595,801.60
4,000	15,191.60	60,000	227,874.05	3,000,000	11,393,702.40
5,000	18,989.50	70,000	265,853.06	4,000,000	15,191,603.20
6,000	22,787.41	80,000	303,832.06	5,000,000	18,989,504.00
7,000	26,585.31	90,000	341,811.07	6,000,000	22,787,404.80
8,000	30,383.20	100,000	379,790.08	7,000,000	26,585,305.60
9,000	34,181.11	200,000	759,580.16	8,000,000	30,383,206.40
10,000	37,979.01	300,000	1,139,370.24	9,000,000	34,181,107.20
15,000	56,968.51	400,000	1,519,160.32	10,000,000	37,979,008.00
20,000	75,958.02	500,000	1,898,950.40	20,000,000	75,958,016.00
25,000	94,947.52	600,000	2,278,740.48	30,000,000	113,937,024.00
30,000	113,937.02	700,000	2,658,530.56	38,819,000(1)	147,430,711.15
35,000	132,926.53	800,000	3,038,320.64		

- (1) 閣下可申請認購的香港發售股份最高數目。
- 2. 閣下作為申請人,必須按照下列指示以英文填妥表格,並於申請表格次頁簽署,只接納親筆簽 名(不得以個人印章代替)。
  - 如 閣下透過中央結算系統投資者戶口持有人以外的指定中央結算系統參與者提出申請:
  - 該指定中央結算系統參與者必須於表格蓋上公司印鑑(附有公司名稱),並在適當方格內填 寫參與者編號。

如 閣下以個人中央結算系統投資者戶口持有人名義提出申請:

- 表格須載有 閣下的姓名和香港身份證號碼。
- 須在適當方格內填寫 閣下的參與者編號。
- 如 閣下以聯名個人中央結算系統投資者戶口持有人名義提出申請:
- 表格須載有所有聯名投資者戶口持有人的姓名和香港身份證號碼;
- 須在適當方格內填寫 閣下的參與者編號。

如 閣下以公司中央結算系統投資者戶口持有人名義提出申請:

- 表格須載有 閣下的公司名稱和香港商業登記號碼;
- 須在適當方格內填寫 閣下的參與者編號並蓋上公司印鑑(附有公司名稱)。

中央結算系統參與者的資料(包括參與者編號及/或顯示公司名稱之公司印鑑)或其他類似事項如有不確或遺漏,均可能導致申請無效。

3. 閣下須將支票或銀行本票釘於表格上。每份香港發售股份申請須附一張獨立開出支票或一張獨立開出銀行本票。支票或銀行本票必須符合以下所有規定,否則有關的認購申請不獲接納:

#### 支票必須:

銀行本票必須:

- 為港元;
- 不得為期票;
- 註明抬頭人為「中國銀行(香港)代理人有限公司-青港國際公開發售」;
- 劃線註明「只准入抬頭人賬戶」;
- 從 閣下在香港的港元銀行賬戶中開出;及
- 顯示 閣下的賬戶名稱,而該賬戶名稱必須 已預印在支票上,或由有關銀行授權的人士 在支票背書。賬戶名稱必須與 閣下姓名/ 名稱相同。如屬聯名申請,賬戶名稱必須與 排名首位申請人的姓名/名稱相同。
- 須由香港持牌銀行開出,並由有關銀行授權的人士在銀行本票背面簽署核證 閣下姓名/名稱。銀行本票所示姓名/名稱須與 閣下姓名/名稱相同。如屬聯名申請,銀行本票背面所示姓名/名稱必須與排名首位申請人的姓名/名稱相同。
- 4. 請撕下申請表格,對摺一次,然後將填妥的申請表格(連同支票或銀行本票)投入下列任何一家 分行特設的收集箱:

中國銀行(香港)有限公司

地區

分行名稱

港島區

中銀大廈分行 干諾道中分行 石塘咀分行

軒尼詩道409號分行 北角僑輝大廈分行

柴灣分行

九龍區

土瓜灣分行 旺角上海街分行 尖沙咀東分行 黄埔花園分行 九龍廣場分行 開源道分行 將軍澳廣場分行

祈界區

好運中心分行 教育路分行 地址

花園道1號3樓 干諾道中13-14號 石塘咀皇后大道西534號 灣仔軒尼詩道409-415號 北角英皇道413-415號 柴灣道341-343號宏德居B座

土瓜灣道80號N

旺角上海街611-617號

尖沙咀加連威老道94號明輝中心G02-03

紅磡黃埔花園第一期商場G8B號

青山道485號九龍廣場1號

觀塘開源道55號

將軍澳將軍澳廣場L1層112-125號

沙田横壆街好運中心元朗教育路18-24號

5. 閣下可於下列時間遞交申請表格:

2014年5月26日(星期一) - 上午九時正至下午五時正 2014年5月27日(星期二) - 上午九時正至下午五時正 2014年5月28日(星期三) - 上午九時正至下午五時正 2014年5月29日(星期四) - 上午九時正至中午十二時正

6. 截止遞交申請的時間為2014年5月29日中午十二時正。本公司將於當日上午十一時四十五分至中午十二時正期間登記認購申請,唯一會影響此時間的變化因素為當日的天氣情況(詳見招股章程「如何申請香港發售股份|一節「惡劣天氣對辦理申請登記的影響」)。



## Qingdao Port International Co., Ltd. 青島港國際股份有限公司

#### **GLOBAL OFFERING**

#### Conditions of your application

#### A. Who can apply

- 1. You and any person(s) for whose benefit you are applying must be 18 years of age or older and must have a Hong Kong address.
- 2. If you are a firm, the application must be in the individual members' names.
- 3. The number of joint applicants may not exceed 4.
- 4. If you are a body corporate, the application must be signed by a duly authorised officer, who must state his representative capacity, and stamped with your corporation's chop.
- 5. You must be outside the United States, not be a United States Person (as defined in Regulation S under the U.S. Securities Act) and not be a legal or natural person of the PRC.
- 6. Unless permitted by the Listing Rules, you cannot apply for any Hong Kong Offer Shares if you are:
  - an existing beneficial owner of shares in the Company and/or any of its subsidiaries;
  - an Eligible Director;
  - a connected person of the Company or will become a connected person of the Company immediately upon completion of the Global Offering;
  - an associate of any of the above; or
  - have been allocated or have applied for or indicated an interest in any Offer Shares under the International Offering.

#### B. If you are a nominee

You, as a nominee, may make more than one application for the Hong Kong Offer Shares by: (i) giving electronic instructions to HKSCC via Central Clearing and Settlement System ("CCASS") (if you are a CCASS Participant); or (ii) using a WHITE or YELLOW Application Form, and lodge more than one application in your own name on behalf of different beneficial owners.

# C. Effect of completing and submitting this Application Form By completing and submitting this Application Form, you (and if you are joint applicants, each of you jointly and severally) for yourself or as an agent or a nominee on behalf of each person for whom you act:

- undertake to execute all relevant documents and instruct and authorise the Company and/or the Joint Global Coordinators (or their agents or nominees), as agents of the Company, to execute any documents for you and to do on your behalf all things necessary to register any Hong Kong Offer Shares allocated to you in the name of HKSCC Nominees as required by the Articles of Association;
- agree to comply with the Companies Ordinance, the Companies (Winding Up and Miscellaneous Provisions) Ordinance and the Articles of Association;
- confirm that you have read the terms and conditions and application procedures set out in the Prospectus and in this Application Form and agree to be bound by them;
- confirm that you have received and read the Prospectus and have only relied on the information and representations

- contained in the Prospectus in making your application and will not rely on any other information or representations except those in any supplement to the Prospectus;
- confirm that you are aware of the restrictions on the Global Offering in the prospectus:
- agree that none of the Company, the Joint Global Coordinators, the Joint Sponsors, the Underwriters, their respective directors, officers, employees, partners, agents, advisers and any other parties involved in the Global Offering is or will be liable for any information and representations not in the Prospectus (and any supplement to it).
- undertake and confirm that you or the person(s) for whose benefit you have made the application have not applied for or taken up, or indicated an interest for, and will not apply for or take up, or indicate an interest for, any Offer Shares under the International Offering for participated in the International Offering;
- agree to disclose to the Company, our H Share Registrar, receiving banks, the Joint Global Coordinators, the Joint Sponsors, the Underwriters and/or their respective advisers and agents any personal data which they may require about you and the person(s) for whose benefit you have made the application; if the laws of any place outside Hong Kong apply to your application, agree and warrant that you have complied with all such laws and none of the Company, the Joint Global Coordinators, the Joint Sponsors and the Underwriters nor any of their respective officers or advisers will breach any law outside Hong Kong as a result of the acceptance of your offer to purchase, or any action arising from your rights and obligations under the terms and conditions contained in the Prospectus and this Application Form;
- agree that once your application has been accepted, you may not rescind it because of an innocent misrepresentation;
- agree that your application will be governed by the laws of Hong Kong;
- represent, warrant and undertake that (i) you understand that the Hong Kong Offer Shares have not been and will not be registered under the U.S. Securities Act; and (ii) you and any person for whose benefit you are applying for the Hong Kong Offer Shares are outside the United States (as defined in Regulation S) or are a person described in paragraph (h)(3) of Rule 902 of Regulation S;
- warrant that the information you have provided is true and accurate;
- agree to accept the Hong Kong Offer Shares applied for, or any lesser number allocated to you under the application;
- authorise the Company to place the name of the HKSCC Nominees on the Company's register of members as the holder(s) of any Hong Kong Offer Shares allocated to you, and the Company and/or its agents to deposit any share certificate(s) into CCASS and/or to send any refund cheque(s) to you or the first-named applicant for joint application by ordinary post at your own risk to the address stated on the application, unless you have chosen to collect refund cheque(s) in person;

- agree that the shares to be allotted shall be issued in the name of HKSCC Nominees and deposited directly into CCASS for credit to your investor participant stock account or the stock account of your designated CCASS Participant;
- agree that each of HKSCC and HKSCC Nominees reserves the right (1) not to accept any or part of such allotted shares issued in the name of HKSCC Nominees or not to accept such allotted shares for deposit into CCASS; (2) to cause such allotted shares to be withdrawn from CCASS and issued in your name at your own risk and costs; and (3) to cause such allotted shares to be issued in your name (or, if you are a joint applicant, to the first-named applicant) and in such a case, to post the certificates for such allotted shares at your own risk to the address on your application form by ordinary post or to make available the same for your collection;
- agree that each of HKSCC and HKSCC Nominees may adjust the number of allotted shares issued in the name of HKSCC Nominees;
- agree that neither HKSCC nor HKSCC Nominees shall have any liability for the information and representations not so contained in the Prospectus and this application form;
- agree that neither HKSCC nor HKSCC Nominees shall be liable to you in any way;
- declare and represent that this is the only application made and the only application intended by me/us to be made to benefit me/us or the person for whose benefit I am/we are applying;
- understand that the Company, the Joint Global Coordinators and the Joint Sponsors will rely on your declarations and representations in deciding whether or not to make any allotment of any of the Hong Kong Offer Shares to you and that you may be prosecuted for making a false declaration;
- (if the application is made for your own benefit) warrant that no
  other application has been or will be made for your benefit on a
  WHITE or YELLOW Application Form or by giving electronic
  application instructions to HKSCC or to the White Form eIPO
  Service Provider by you or by any one as your agent or by any
  other person; and
- (if you are making the application as an agent for the benefit of
  another person) warrant that (i) no other application has been or
  will be made by you as agent for or for the benefit of that person or
  by that person or by any other person as agent for that person on a
  WHITE or YELLOW Application Form or by giving electronic
  application instructions to HKSCC; and (ii) you have due authority
  to sign the Application Form or give electronic application
  instructions on behalf of that other person as their agent.

#### D. Power of attorney

If your application is made through an authorised attorney, the Company, the Joint Global Coordinators and the Joint Sponsors may accept or reject your application at their discretion, and on any conditions they think fit, including evidence of the attorney's authority.

#### Offer Price and Allocation of Hong Kong Offer Shares

Applicants are required to pay the Offer Price of HK\$3.76 for each Hong Kong Offer Share together with 1% brokerage, 0.003% SFC transaction levy and 0.005% Hong Kong Stock Exchange trading fee.

Applications for Hong Kong Offer Shares will not be processed and no allotment of any Hong Kong Offer Shares will be made until the application lists close. The Company expects to announce the indication of the level of interest in the International Offering, the level of applications under the Hong Kong Public Offer and the basis of allocation of the Hong Kong Public Offer on June 5, 2014 in the South China Morning Post (in English) and the Hong Kong Economic Times (in Chinese) and on the website of the Hong Kong Stock Exchange at www.hkexnews.hk and the Company's website at www.qingdao-port.com. Results of allocations in Hong Kong Public Offer, and the Hong Kong Identity Card/passport/Hong Kong business registration numbers of successful applicants (where applicable) will be available on the above websites.

## If your application for Hong Kong Offer Shares is successful (in whole or in part)

If your application is wholly or partially successful, your Share certificate(s) (subject to their becoming valid certificates of title provided that the Hong Kong Public Offering has become unconditional and not having been terminated at 8:00 a.m. on June 6, 2014) will be issued in the name of HKSCC Nominees and deposited directly into CCASS for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant as instructed by you in your Application Form on June 5, 2014 or, in the event of a confingency, on any other date as shall be determined by HKSCC or HKSCC Nominees.

- If you are applying through a designated CCASS Participant (other than a CCASS Investor Participant): For Hong Kong Offer Shares credited to the stock account of your designated CCASS Participant (other than a CCASS Investor Participant), you can check the number of Hong Kong Offer Shares allotted to you with that CCASS Participant.
- If you are applying as a CCASS Investor Participant: The Company expects to publish the results of CCASS Investor Participants' applications together with the results of the Hong Kong Public Offering in the South China Morning Post (in English) and the Hong Kong Economic Times (in Chinese) (in Chinese) on June 5, 2014. You should check the announcement published by the Company and report any discrepancies to HKSCC before 5:00 p.m. on June 5, 2014 or such other date as shall be determined by HKSCC or HKSCC Nominees. Immediately after the credit of the Hong Kong Offer Shares to your stock account you can check your new account balance via the CCASS Phone System and CCASS Internet System (under the procedures contained in HKSCC's "An Operating Guide for Investor Participants" in effect from time to time). HKSCC will also make available to you an activity statement showing the number of Hong Kong Offer Shares credited to your stock account.

No receipt will be issued for application money paid. The Company will not issue temporary documents of title.

#### Refund of your money

If you do not receive any Hong Kong Offer Shares or if your application is accepted only in part, the Company will refund to you your application monies (including the related 1% brokerage, 0.003% SFC transaction levy and 0.005% Hong Kong Stock Exchange trading fee) without interest.

The refund procedures are stated in the "Despatch/Collection of share certificates and refund monies" in the "How to Apply for Hong Kong Offer Shares" section of the Prospectus.



## Qingdao Port International Co., Ltd. 青島港國際股份有限公司

#### 全球發售

#### 申請條件

#### 甲、可提出申請的人士

- 閣下及 閣下為其利益提出申請的人士必須年滿18歲 並有香港地址。
- 2. 如 閣下為商號,申請須以個別成員名義提出。
- 3. 聯名申請人不得超過四名。
- 4. 如 閣下為法人團體,申請須經獲正式授權人員簽署,並註明其所屬代表身份及蓋上公司印鑑。
- 5. 閣下必須身處美國境外,並非美籍人士(定義見美國 證券法S規例),亦非中國法人或自然人。
- 除上市規則批准外,下列人士概不得申請認購任何香港發售股份:
  - 本公司及/或其任何附屬公司股份的現有實益擁有人;
  - 合資格董事;
  - 本公司關連人士或緊隨全球發售完成後成為本公司關連人士的人士;
  - 上述任何人士的聯繫人;或
  - 已獲分配或已申請或表示有意申請國際發售的任何發售股份。

#### 乙、如 閣下為代名人

閣下作為代名人可提交超過一份香港發售股份申請。方法是:(i)透過中央結算及交收系統(「中央結算系統」)向香港結算發出電子認購指示(如 閣下為中央結算系統參與者);或(ii)使用白色或黃色申請表格以自身名義代表不同的實益擁有人提交超過一份申請。

#### 丙、填交本申請表格的效用

閣下填妥並遞交本申請表格,即表示 閣下(如屬聯名申請人,即各人共同及個別)代表 閣下本身,或作為 閣下代其行事的每位人士的代理或代名人:

- 承諾簽立所有相關文件,並指示及授權本公司及/或 作為本公司代理的聯席全球協調人(或彼等的代理或 代名人),為按照公司章程的規定將 閣下獲分配的 任何香港發售股份以香港結算代理人的名義登記而代 表 閣下簽立任何文件;
- 同意遵守公司條例、公司(清盤及雜項條文)條例及公司章程;
- 確認 閣下已細閱招股章程及本申請表格所載的條款 及條件以及申請程序,並同意受其約束;
- 確認 閣下已接獲及細閱招股章程,提出申請時也僅

依據招股章程載列的資料及陳述,而除招股章程任何 補充文件外,不會依賴任何其也資料或陳述;

- 確認 閣下知悉招股章程內有關全球發售的限制;
- 同意本公司、聯席全球協調人、聯席保薦人、包銷商、彼等各自的董事、高級職員、僱員、合夥人、代理、顧問及參與全球發售的任何其他人士現時及日後均毋須對並非載於招股章程(及其任何補充文件)的任何資料及陳述負責;
- 承諾及確認 閣下或 閣下為其利益提出申請的人士 並無申請或接納或表示有意認購(亦不會申請或接納 或表示有意認購)國際發售的任何發售股份,也沒有 參與國際發售。
- 同意在本公司、H股證券登記處、收款銀行、聯席全球協調人、聯席保薦人、包銷商及/或彼等各自的顧問及代理提出要求時,向彼等披露其所要求提供有關 閣下及 閣下為其利益提出申請的人士的個人資料;
  - 若香港境外任何地方的法例適用於 閣下的申請,則同意及保證 閣下已遵守所有有關法例,且本公司、聯席全球協調人、聯席保薦人及包銷商和彼等各自的高級職員或顧問概不會因接納 閣下的購買要約,或 閣下在招股章程及本申請表格所載的條款及條件項下的權利及責任所引致的任何行動,而違反香港境外的任何法例;
- 同意 閣下的申請一經接納,即不得因無意的失實陳 述而撤銷;
- 同意 閣下的申請受香港法例規管;
- 聲明、保證及承諾:(i)閣下明白香港發售股份不曾亦不會根據美國證券法登記;及(ii)閣下及 閣下為其利益申請香港發售股份的人士均身處美國境外(定義見S規例),或屬S規例第902條第(h)(3)段所述的人士;
- 保證 閣下提供的資料真實及準確;
- 同意接納所申請數目或根據申請分配予 閣下但數目較少的香港發售股份;
- 授權本公司將香港結算代理人的名稱列入本公司股東名冊,作為 閣下獲分配的任何香港發售股份的持有人,並授權本公司及/或其代理將任何股票存入中央結算系統及/或以普通郵遞方式按申請所示地址向閣下或聯名申請的首名申請人發送任何退款支票,郵誤風險由 閣下承擔,除非 閣下已選擇親身領取退款支票;

- 同意獲配發的股份是以香港結算代理人的名義發行, 並直接存入中央結算系統,以便記存於 閣下的中央 結算系統投資者戶口持有人股份戶口或 閣下的指定 中央結算系統參與者股份戶口;
- 同意香港結算及香港結算代理人各自保留權利(1)不接納以香港結算代理人名義發行的該等獲配發的任何或部分股份,或不接納該等獲配發的股份存入中央結算系統;(2)促使該等獲配發的股份從中央結算系統提取,並轉入 閣下名下,有關風險及費用概由 閣下自行承擔;及(3)促使該等獲配發的股份以 閣下名義發行(或如屬聯名申請人,則以排名首位申請人的名義發行),而在此情況下,會以普通郵遞方式將該等獲配發股份的股票寄往 閣下在申請表格上所示地址(郵誤風險概由 閣下自行承擔)或提供該等股票予 閣下領取;
- 同意香港結算及香港結算代理人均可調整獲配發以香港結算代理人名義發行的股份數目;
- 同意香港結算及香港結算代理人對招股章程及本申請 表格未有載列的資料及陳述概不負責;
- 同意香港結算及香港結算代理人概不以任何方式對 閣下負責;
- 聲明及表示此乃本人/吾等為本身或本人/吾等為其 利益提出申請的人士提出及擬提出的唯一申請;
- 明白本公司、聯席全球協調人及聯席保薦人將依據 閣下的聲明及陳述而決定是否向 閣下分配任何香港 發售股份, 閣下如作出虛假聲明,可能會被檢控;
- (如本申請是為 閣下本身利益提出)保證 閣下或作為 閣下代理的任何人士或任何其他人士不曾亦不會為 閣下利益而以白色或黃色申請表格或向香港結算或白表eIPO服務供應商發出電子認購指示而提出其他申請;及
- (如 閣下作為代理為另一人士的利益提出申請)保證
   (i) 閣下(作為代理或為該人士利益)或該人士或任何 其他作為該人士代理的人士不曾亦不會以白色或黃色 申請表格或向香港結算發出電子認購指示而提出其他 申請;及(ii) 閣下獲正式授權作為該人士的代理代 為簽署本表格或發出電子認購指示。

#### 丁、授權書

如 閣下透過授權人士提出申請,本公司、聯席全球協調 人及聯席保薦人可按其認為合適的條件(包括出示獲授權 證明)酌情接納或拒絕 閣下的申請。

#### 發售價及香港發售股份的分配

申請人須繳付每股香港發售股份3.76港元的發售價,另加1%經紀佣金、0.003%證監會交易徵費及0.005%香港聯交所交易費。

截止登記認購申請前,概不處理香港發售股份的申請或配 發任何香港發售股份。 本公司預期於2014年6月5日在《南華早報》(以英文)、《香港經濟日報》(以中文)、香港聯交所網站(www.qingdao-port.com)公布國際發售踴躍程度、香港公開發售認購水平及香港公開發售分配基準。香港公開發售的分配結果以及成功申請人的香港身份證/護照/香港商業登記號碼(如適用)亦同於上述網站公布。

#### 如 閣下成功申請認購香港發售股份(全部或部分)

如 閣下的申請全部或部分獲接納, 閣下的股票(前提是到2014年6月6日上午八時正香港公開發售成為無條件而並無終止,股票成為有效的所有權證明) 將以香港結算代理人名義發出,並按 閣下在申請表格的指示於2014年6月5日或在特別情況下由香港 結算或香港結算代理人指定的任何其他日期直接存入中央結算系統,記入 閣下的中央結算系統少與者戶口或 閣下指定的中央結算系統少與者股份戶口或 閣下指定的中央結算系統少與者股份戶口。

- 如 閣下透過中央結算系統投資者戶口持有人以外的 指定中央結算系統參與者提出申請:香港發售股份將 存入 閣下指定的中央結算系統參與者(非中央結算 系統投資者戶口持有人)股份戶口, 閣下可向該中 央結算系統參與者查詢 閣下獲配發的香港發售股份 數目。
- 烟下以中央結算系統投資者戶口持有人身份提出申請:本公司預期於2014年6月5日在《南華早報》(以英文)及《香港經濟日報》(以中文)刊登中央結算系統投資者戶口持有人的申請結果及香港公開發售的結果。 閣下應查閱本公司刊發的公告,如有任何資料不符,請於2014年6月5日下午五時正或香港結算或香港結算代理人釐定的任何其他日期前知會香港結算。在香港發售股份存入 閣下的股份戶口後, 閣下即可透過「結算通」電話系統及中央結算系統互聯網系統(根據香港結算當時生效的《投資者戶口操作簡介》所載程序)查詢 閣下的新戶口結餘。香港結算亦將向 閣下提供一份活動結單,列出存入 閣下股份戶口的香港發售股份數目。

本公司不會就申請時繳付的款項發出收據,亦不會發出臨 時所有權文件。

#### 退回款項

若 閣下未獲分配任何香港發售股份或申請僅部分獲接納,本公司將不計利息退回 閣下的申請股款(包括相關的1%經紀佣金、0.003%證監會交易徵費及0.005%香港聯交所交易費)。

有關退款程序載於招股章程「如何申請香港發售股份」一節「發送/領取股票及退回股款」一段。

#### **Personal Data**

#### **Personal Information Collection Statement**

This Personal Information Collection Statement informs the applicant for, and holder of, Hong Kong Offer Shares, of the policies and practices of the Company and its H Share Registrar in relation to personal data and the Personal Data (Privacy) Ordinance (Chapter 486 of the Laws of Hong Kong) (the "Ordinance").

#### 1. Reasons for the collection of your personal data

It is necessary for applicants and registered holders of securities to supply correct personal data to the Company or its agents and the H Share Registrar when applying for securities or transferring securities into or out of their names or in procuring the services of the H Share Registrar.

Failure to supply the requested data may result in your application for securities being rejected, or in delay or the inability of the Company or its H Share Registrar to effect transfers or otherwise render their services. It may also prevent or delay registration or transfers of the Hong Kong Offer Shares which you have successfully applied for and/or the dispatch of share certificate(s) and/or refund cheque(s) to which you are entitled.

It is important that securities holders inform the Company and the H Share Registrar immediately of any inaccuracies in the personal data supplied.

#### 2. Purposes

The personal data of the securities holders may be used, held, processed, and/or stored (by whatever means) for the following purposes:

- processing your application and refund cheque, where applicable, verification of compliance with the terms and application procedures set out in this Application Form and the Prospectus and announcing results of allocation of the Hong Kong Offer Shares;
- compliance with applicable laws and regulations in Hong Kong and elsewhere;
- registering new issues or transfers into or out of the names of securities' holders including, where applicable, HKSCC Nominees;
- maintaining or updating the register of securities' holders of the Company;
- verifying securities holders' identities;
- establishing benefit entitlements of securities' holders of the Company, such as dividends, rights issues, bonus issues, etc.;
- distributing communications from the Company and its subsidiaries;
- compiling statistical information and securities' holders profiles;
- disclosing relevant information to facilitate claims on entitlements; and
- any other incidental or associated purposes relating to the above and/or to enable the Company and the H Share Registrar to discharge their obligations to

securities' holders and/or regulators and/or any other purposes to which the securities' holders may from time to time agree.

#### 3. Transfer of personal data

Personal data held by the Company and its H Share Registrar relating to the securities holders will be kept confidential but the Company and its H Share Registrar may, to the extent necessary for achieving any of the above purposes, disclose, obtain or transfer (whether within or outside Hong Kong) the personal data to, from or with any of the following:

- the Company's appointed agents such as financial advisers, receiving bankers and overseas principal share registrar;
- where applicants for securities request a deposit into CCASS, HKSCC or HKSCC Nominees, who will use the personal data for the purposes of operating CCASS:
- any agents, contractors or third-party service providers who offer administrative, telecommunications, computer, payment or other services to the Company or the H Share Registrar in connection with their respective business operation;
- the Hong Kong Stock Exchange, the SFC and any other statutory regulatory or governmental bodies or otherwise as required by laws, rules or regulations; and
- any persons or institutions with which the securities' holders have or propose to have dealings, such as their bankers, solicitors, accountants or stockbrokers etc.

#### 4. Retention of personal data

The Company and its H Share Registrar will keep the personal data of the applicants and holders of securities for as long as necessary to fulfil the purposes for which the personal data were collected. Personal data which is no longer required will be destroyed or dealt with in accordance with the Ordinance.

#### 5. Access to and correction of personal data

Securities holders have the right to ascertain whether the Company or the H Share Registrar hold their personal data, to obtain a copy of that data, and to correct any data that is inaccurate. The Company and the H Share Registrar have the right to charge a reasonable fee for the processing of such requests.

All requests for access to data or correction of data should be addressed to us, at our registered address disclosed in the "Corporate Information" section of the Prospectus or as notified from time to time, for the attention of the company secretary, or our H Share Registrar for the attention of the privacy compliance officer.

By signing an Application Form or by giving electronic application instructions to HKSCC, you agree to all of the above.

#### 個人資料

#### 個人資料收集聲明

此項個人資料收集聲明是向香港發售股份的申請 人和持有人説明有關本公司及其H股證券登記處 有關個人資料和香港法例第486章《個人資料(私 隱)條例》(「《條例》」)方面的政策和慣例。

#### 1. 收集 閣下個人資料的原因

證券申請人及登記持有人以本身名義申請證券或轉讓或受讓證券時或尋求H股證券登記處的服務時,必須向本公司或其代理人及H股證券登記處提供準確個人資料。

未能提供所要求的資料可能導致 閣下申請證券被拒或延遲,或本公司或其H股證券登記處無法落實轉讓或提供服務。此舉也可能妨礙或延遲登記或轉讓 閣下成功申請的香港發售股份及/或寄發 閣下應得的股票及/或退款支票。

證券持有人所提供的個人資料如有任何錯誤,須 立即通知本公司及H股證券登記處。

#### 2. 目的

證券持有人的個人資料可被採用及以任何方式持有,處理及/或保存,以作下列用途:

- 處理 閣下的申請及退款支票(如適用) 核 實是否符合本申請表格及招股章程載列的條 款和申請程序以及公布香港發售股份的分配 結果;
- 遵守香港及其他地區的適用法律及法規;
- 以證券持有人(包括香港結算代理人(如適用))的名義登記新發行證券或轉讓或受讓證券;
- 存置或更新本公司證券持有人的名册;
- 核實證券持有人的身份;
- 確定本公司證券持有人的受益權利,例如股息、供股和紅股等;
- 分發本公司及其附屬公司的通訊;
- 編製統計數據和證券持有人資料;
- 披露有關資料以便就權益索償;及
- 與上述有關的任何其他附帶或相關目的及/ 或使本公司及H股證券登記處能履行對證券 持有人及/或監管機構承擔的責任及/或證 券持有人不時同意的任何其他目的。

#### 3. 轉交個人資料

本公司及其H股證券登記處所持有關證券持有人的個人資料將會保密,但本公司及其H股證券登記處可以在為達到上述任何目的之必要情況下,向下列任何人士披露,獲取或轉交(無論在香港境內或境外)有關個人資料:

- 本公司委任的代理人,例如財務顧問、收款 銀行和主要海外股份過戶登記處;
- (如證券申請人要求將證券存於中央結算系統)香港結算或香港結算代理人;彼等將會就中央結算系統的運作使用有關個人資料;
- 向本公司或H股證券登記處提供與其各自業務營運有關的行政、電訊、電腦、付款或其他服務的任何代理人、承包商或第三方服務供應商
- 香港聯交所、證監會及任何其他法定監管機 關或政府部門或遵照其他法例、規則或法 規;及
- 證券持有人與其進行或擬進行交易的任何人 士或機構,例如彼等的銀行、律師、會計師 或股票經紀等。

#### 4. 個人資料的保留

本公司及其H股證券登記處將按收集個人資料所需的用途保留證券申請人及持有人的個人資料。 無需保留的個人資料將會根據《條例》銷毀或處理。

#### 5. 查閱和更正個人資料

證券持有人有權確定本公司或H股證券登記處是 否持有其個人資料,並有權索取有關該資料的副 本並更正任何不準確資料。本公司和H股證券登 記處有權就處理任何查閱資料的要求收取合理費 用。

所有查閱資料或更正資料的要求應按招股章程「公司資料」一節所披露或不時通知的本公司註冊地址送交公司秘書,或向本公司的H股證券登記處的個人資料私隱事務主任提出。

閣下簽署申請表格或向香港結算發出電子認購指 示,即表示同意上述各項。