



MAN WAH HOLDINGS LIMITED

(Incorporated in Bermuda with limited liability)

(Stock Code: 01999)



First Class Experience
EVERYDAY

| Annual Report 2014 |

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Corporate Information

BOARD OF DIRECTORS

Executive Directors

Mr. Wong Man Li (*Chairman and Managing Director*)
Ms. Hui Wai Hing
Mr. Stephen Allen Barr
Mr. Wang Guisheng
Mr. Alan Marnie
Mr. Dai Quanfa

Non-executive Director

Mr. Xie Fang (appointed on 20 May 2013)

Independent non-executive Directors

Mr. Ong Chor Wei
Mr. Chau Shing Yim, David
Mr. Lee Teck Leng, Robson
Mr. Kan Chung Nin, Tony (appointed on 20 May 2013)

AUDIT COMMITTEE

Mr. Chau Shing Yim, David (*Chairman*)
Mr. Lee Teck Leng, Robson
Mr. Ong Chor Wei
Mr. Xie Fang (appointed on 20 May 2013)

NOMINATION COMMITTEE

Mr. Wong Man Li (*Chairman*)
Mr. Lee Teck Leng, Robson
Mr. Chau Shing Yim, David
Mr. Wang Guisheng (appointed on 20 May 2013)
Mr. Kan Chung Nin, Tony (appointed on 20 May 2013)

REMUNERATION COMMITTEE

Mr. Lee Teck Leng, Robson (*Chairman*)
Mr. Wong Man Li
Mr. Chau Shing Yim, David
Mr. Wang Guisheng (appointed on 20 May 2013)
Mr. Kan Chung Nin, Tony (appointed on 20 May 2013)

COMPANY SECRETARY

Mr. Wang Guisheng (appointed on 26 July 2013)
Mr. Law Kim Fai (resigned on 26 July 2013)

AUDITOR

Deloitte Touche Tohmatsu
Certified Public Accountants
35th Floor, One Pacific Place
88 Queensway
Hong Kong

BERMUDA SHARE REGISTRAR AND SHARE TRANSFER AGENT

Appleby Management (Bermuda) Ltd.
Canon's Court
22 Victoria Street
Hamilton 12
Bermuda

HONG KONG SHARE REGISTRAR

Computershare Hong Kong Investor Services Limited
Shops 1712-1716
17th Floor
Hopewell Centre
183 Queen's Road East
Wanchai
Hong Kong

REGISTERED OFFICE

Canon's Court
22 Victoria Street
Hamilton HM 12
Bermuda

PRINCIPAL PLACE OF BUSINESS IN HONG KONG

1st Floor, Wah Lai Industrial Center
10-14 Kwei Tei Street, Fotan
New Territories, Hong Kong

LEGAL ADVISERS

Reed Smith Richards Butler
Appleby

PRINCIPAL BANKERS

Standard Chartered Bank
Hang Seng Bank
Hong Kong and Shanghai Banking Corporation Limited
Citibank, N.A.

STOCK CODE

1999

WEBSITE

www.manwahholdings.com

INVESTOR RELATIONS CONSULTANT

Strategic Financial Relations Limited
29A & 2402, Admiralty Centre I
18 Harcourt Road
Hong Kong

Directors' Biographies

Executive Directors

Mr. Wong Man Li, aged 49, is our Chairman, Managing Director and our executive Director. Mr. Wong is also the Chairman of the Company's nomination committee and a member of the Company's remuneration committee. He is responsible for the day-to-day overall management of our Company and mapping our growth strategy. Mr. Wong founded our Group in 1992 and has served as our Chairman, Managing Director and executive Director since 17 November 2004. He is also a director of a number of subsidiaries of the Company. He has over 20 years of experience in the furniture industry. Since 21 February 2005, Mr. Wong has been the Vice President of the General Council of the International Furniture and Decoration Industry (Hong Kong) Association (國際傢俬業裝飾(香港)協會). In December 2007, Mr. Wong was recognised as one of the "Top Ten Outstanding Youth Industrialists of Hong Kong" (香港十大傑出青年工業家) and was elected as a committee member of the "Hong Kong Youth Industrialist Association" (香港青年工業家協會) in November 2008, Vice President of the 5th Council of Frontline Guangdong Huizhou Overseas Friendship Association (第五屆統戰部廣東惠州海外聯誼會) in January 2009 and a member of the 10th Committee of Huizhou Chinese People's Political Consultative Conference (惠州市第十屆政協委員) in February 2009. In January 2011, Mr. Wong was elected as a member and the Director of Sha Tin District Community Fund (沙田社區基金會). In January 2011, Mr. Wong received the 2010 Fellowship Award from Asian College of Knowledge Management and an Honorary Doctorate in Management from Lincoln University (2010年度亞洲知識管理學院院士暨林肯大學榮譽管理博士學位). Mr. Wong is the husband of Ms. Hui Wai Hing, an executive Director. Mr. Wong is the director of Man Wah Investments Limited, the controlling shareholder of the Company.

Ms. Hui Wai Hing, aged 51, is our executive Director and Vice President (General Administration and Retail Sales). She is also a director of a number of subsidiaries of the Company, and is responsible for our general administration and retail business functions in Hong Kong. She is the wife of Mr. Wong Man Li, our Chairman, Managing Director and executive Director. She joined our Group in 1992 and was appointed our Director on 17 November 2004. She has over 20 years of experience in the furniture industry, over 19 years of which is management experience in our Group.

Mr. Stephen Allen Barr, aged 56, is our executive Director and President of Man Wah USA, Inc. ("Man Wah USA"). Mr. Barr is responsible for mapping our sales strategies in the U.S. through Man Wah USA. Mr. Barr joined us in 2006 and was appointed as our executive Director on 5 March 2010. He has over 30 years of experience in the furniture industry having worked at Ashley Furniture Industries, Inc., Lackawanna Leather Corp. and Krause's Furniture Inc., in addition to having successfully established Leather Master USA. Prior to joining us, he was President of U.S. operations for HTL International Holdings Ltd, a Singapore-listed leather tanner and manufacturer of leather upholstery.

Mr. Wang Guisheng, aged 44, is our executive Director, Chief Financial Officer and Company Secretary. Mr. Wang is also a member of the Company's nomination committee and remuneration committee. He joined the Company in November 2010 and was appointed as executive Director on 25 May 2011. He received a bachelor's degree from China Institute of Finance 中國金融學院 (now known as University of International Business and Economics 對外經濟貿易大學) in 1993. Mr. Wang is qualified as a Certified Public Accountant with The Chinese Institute of Certified Public Accountants and has been a fellow member of The Association of Chartered Certified Accountants of England since April 2003. He is also a member of the Hong Kong Institute of Certified Public Accountants. Prior to joining the Company, Mr. Wang was the executive director and chief financial officer of Maoye International Holdings Limited (stock code: 848), a company listed on the Main Board of The Stock Exchange of Hong Kong Limited, from 31 August 2007 to 20 October 2010. In addition, Mr. Wang was the executive director of Chengshang Group Co., Ltd. (stock code: 600828), a company listed on the Shanghai Stock Exchange, from 19 July 2005 to 20 October 2010 and Qinhuangdao Bohai Logistics Holdings Corporations Ltd. (stock code: 000889), a company listed on the Shenzhen Stock Exchange, from 30 June 2010 to 20 October 2010.

Directors' Biographies

Mr. Alan Marnie, aged 43, is our executive Director and was appointed on 6 October 2011 who joined the Group in September 2010. He is responsible for exploring the furniture markets in United Kingdom, Europe, Africa, Asia and Oceania. Mr. Marnie has over 23 years of experience in manufacturing, retail and marketing in furniture industry. Prior to joining the Group, he was employed by Homestyle Operations Limited ("Homestyle") as the managing director for Steinhoff Retail Furniture Division in the United Kingdom for 2 years from 2008 to 2010. Homestyle belongs to Steinhoff International Holding Ltd ("Steinhoff"), a company listed on the Johannesburg Stock Exchange, and is one of the largest furniture retailers in Europe. In addition, Mr. Marnie had also worked for 19 years in Reid Furniture Limited, a company which was subsequently owned by Steinhoff, the largest furniture retailer of Scotland and Ireland at that time, and had served as its managing director and chief executive officer for 3 years and 2 years, respectively.

Mr. Dai Quanfa, aged 41, is our executive Director and was appointed on 19 July 2012 who joined the Group in 1995, and is currently a director of Man Wah Furniture Manufacturing (Huizhou) Co., Ltd. (敏華傢具製造(惠州)有限公司), Man Wah Furniture Manufacturing (Shenzhen) Co., Ltd. (敏華傢具製造(深圳)有限公司), King Famous Bedding Manufacturing (Shenzhen) Co., Ltd. (金雅典床俱製造(深圳)有限公司), Remaco Machinery Technology (Wujiang) Co., Ltd. (銳邁機械科技(吳江)有限公司) and Man Wah Furniture (China) Co., Ltd. (敏華傢具(中國)有限公司), subsidiaries of the Group, Mr. Dai is also a senior director of the manufacturing center of the Group. He is responsible for the Group's manufacture of furniture. Mr. Dai has over 20 years of experience in the furniture industry.

Non-executive Director

Mr. Xie Fang, aged 39, is our non-executive Director and was appointed on 20 May 2013. Mr. Xie is also a member of the Company's audit committee. He has been the managing director of CDH Investments since 2006 where he is primarily responsible for private equity investments. Currently, he is also a director at Suntar Environment Engineering (Xiamen) Co., Ltd (三達(廈門)環境工程有限公司), Zhejiang Jindun Pressure Vessel Co., Ltd. (浙江金盾壓力容器有限公司), Access Universe International Limited (中經匯通有限責任公司) and MeiHua Holdings Group Co., Ltd. (梅花生物科技集團有限公司) (stock code: 600873), a company listed on the Shanghai Stock Exchange. From 2000 to 2002, he was a senior manager at the investment banking department of BOC International Holdings Limited (中銀國際控股有限公司). From 2002 to 2004, he was the vice president at Uni-Quantum Investment Advisory (Beijing) Co., Ltd. (量宇投資顧問(北京)有限公司). From 2004 to 2006, he was an investment manager at Shanghai NewMargin Ventures Co., Ltd. (上海永宣創業投資管理有限公司), formerly known as Shanghai Lianchuang Investment Management Co., Ltd. (上海聯創投資管理有限公司). Mr. Xie holds a bachelor degree in automation engineering (自動化工程系) and a master degree in management science and engineering (管理科學與工程系), both awarded by the Shanghai Jiao Tong University (上海交通大學).

Independent non-executive Directors

Mr. Lee Teck Leng, Robson, aged 46, was our independent non-executive Director from 26 April 2005 until the delisting of our Company from the Singapore Stock Exchange Securities Trading Limited ("SGX-ST") effective from 15 September 2009. He was re-appointed as our independent non-executive Director on 5 March 2010. Mr. Lee is the Chairman of the Company's remuneration committee and a member of each of the Company's audit and nomination committees. Mr. Lee holds a Second Class Upper Honours Degree in Law from The National University of Singapore. Mr. Lee is currently a partner in the corporate finance and international finance practice of Shook Lin & Bok LLP and has been with the firm since 1994. Mr. Lee is also a partner in the firm's China practice, focusing on cross-border corporate transactions in the PRC. Mr. Lee is currently a non-executive director of Sheng Siong Group Ltd, chairman of the respective remuneration committees of Sim Lian Group Ltd, Best World International Ltd and Matex International Ltd and chairman of the respective nominating committees of Serial System Ltd and Youyue International Ltd, all of which are listed on the SGX-ST. In addition, Mr. Lee is a member of the audit committees of Sim Lian Group Ltd, Serial System Ltd, Youyue International Ltd, Best World International Ltd and Matex International Ltd. Mr. Lee is also a Director of the Singapore Chinese High School, in his capacity as a trustee of the land on which Hwa Chong Institution and Hwa Chong International School are situated. Mr. Lee was a director of Hwa Chong International School from 2004 to 2007 and a director of China Energy Ltd, a listed company on the SGX-ST, from 2006 to 2008.

Mr. Chau Shing Yim, David, aged 50, is our independent non-executive Director and was appointed on 5 March 2010. Mr. Chau is the Chairman of the Company's audit committee and a member of each of the Company's nomination committee and remuneration committee. Mr. Chau has over 20 years of experience in corporate finance, working on projects ranging from initial public offerings transactions and restructurings of PRC enterprises to cross-border and domestic takeovers transactions. Mr. Chau was formerly a partner of one of the big four accounting firms in Hong Kong, holding the position as their head of Merger and Acquisition and Corporate Advisory. He is a member of the Hong Kong Securities Institute, the Institute of Chartered Accountants in England and Wales ("ICAEW"), and was granted the Corporate Finance Qualification of the ICAEW, and the Hong Kong Institute of Certified Public Accountants ("HKICPA"), and was an ex-committee member of the Disciplinary Panel of the HKICPA. Mr. Chau is an independent non-executive director of Lee & Man Paper Manufacturing Limited (stock code: 2314), Varitronix International Limited (stock code: 710), Evergrande Real Estate Group Limited (stock code: 3333), Up Energy Development Group Limited (stock code: 307) and Richly Field China Development Limited (stock code: 313), all of which are listed on the Main Board of the Stock Exchange.

Mr. Ong Chor Wei, aged 44, is our independent non-executive Director. Mr. Ong was formerly our non-executive Director appointed on 5 March 2010 who was redesignated on 31 May 2012 as our independent non-executive Director. Mr. Ong is also a member of the Company's audit committee. Mr. Ong is currently an executive director of Net Pacific Financial Holdings Limited (previously known as K Plas Holdings Limited) and a non-executive director of Joyas International Holdings Limited which is listed on the SGX-ST. He is also a non-executive director of Hong Wei (Asia) Holdings Company Limited (stock code: 8191), which is a company listed on the GEM Board of the Stock Exchange, an independent non-executive director of O-Net Communications (Group) Limited (stock code: 877), a company listed on the main board of the Stock Exchange. Previously, Mr. Ong served as a non-executive director of Jets Technics International Holdings Limited, a company listed on the SGX-ST. Mr. Ong has over 20 years of experience in finance and accounting. Mr. Ong holds a Bachelor of Laws degree from The London School of Economics and Political Science, University of London. He also holds a distance learning degree in Masters in Business Administration jointly awarded by The University of Wales and The University of Manchester. Mr. Ong is an associate member of ICAEW and a member of the HKICPA.

Mr. Kan Chung Nin, Tony, aged 63, LL.B., P.C.L.L., BBS, JP, is our independent non-executive Director and was appointed on 20 May 2013. Mr. Kan is also a member of the Company's nomination committee and remuneration committee. He is the Senior Consultant of Tony Kan & Co., Solicitors & Notaries, practising as a Solicitor of the Supreme Court of Hong Kong since 1982. He is also a Solicitor of the Supreme Court of England and Wales, a Barrister and Solicitor of the Supreme Court of the Australian Capital Territory, as well as Advocate and Solicitor of the Supreme Court of the Republic of Singapore. He is also a China Appointed Attesting Officer and a Notary Public. Mr. Kan is currently a Committee Member of the National Committee of the Chinese People's Political Consultative Conference and was a Committee Member of the Guangdong Committee of the Chinese People's Political Consultative Conference for three consecutive terms. Mr. Kan had been an Elected Member of the Sha Tin District Council from 1985 to the end of 2011. He had also been an Elected Member of the Regional Council and he was elected as Vice Chairman of the Council in July 1997 until its dissolution at the end of 1999. Since 1988, Mr. Kan has served as a Councillor of Heung Yee Kuk in the New Territories and is currently an Ex Officio Member and Executive Committee Member of the Kuk. Mr. Kan is serving and has served on various advisory committees for the government, including Town Planning Board Member. He is currently a Member of the Building Committee of Hong Kong Housing Authority and a Member of the Election Committee of the Chief Executive of Hong Kong Special Administrative Region. Mr. Kan has been appointed as a non-executive director of Midland Holdings Limited (Stock Code: 1200), a company listed on the main board of the Stock Exchange since 15 March 2014.

Senior Management

All the executive directors of the Company are respectively responsible for the various aspects of the business and operations of the Group. These executive directors are regarded as the members of the senior management team of the Group.

Chairman's Statement



Dear Shareholders,

On behalf of the Board of Directors of Man Wah Holdings Limited (“Man Wah” or the “Company”), I am pleased to present the audited annual results of the Company and its subsidiaries (the “Group”) for the year ended 31 March 2014 (“FY2014”, the “Review Period” or the “Current FY”).

Business Review

During the Review Period, a gradual recovery, in global economy provided favorable conditions for the better business development in all major markets for the Group. Meanwhile, the Group continued to strengthen its internal management, selling and distribution expenses, administrative expenses as a percentage of revenue continued to fall, which accelerated profit growth.

In the North America market, the United States ("US") economy continued to recover as data related to the residential real estate market and personal consumption remained positive, which in turn propelled the demand of the furniture retail market. The Group strived to enhance competitiveness of products and services and increased efforts in promoting products, and also introduced a variety of innovative products to strengthen its competitiveness in the North America market.

In the European market, macroeconomic conditions have also begun to recover. During the period, the Eurozone economy recorded growth for three consecutive quarters in 2013, while economic indicators of various countries reflected an accelerated economic recovery. The Group put greater effort in expanding the market and gaining new retail customers, making the European market the fastest growing region for the Group.

In the China market, the Group has actively strived to meet market demand and adjusted its sales strategy since last year and stepped up its investment in brand building as well as actively expanding store networks and sales channels in the third and fourth-tier cities. During the period, benefiting from stable economic growth and policies to stimulate domestic demand, impressive sales growth was achieved in the China market.

For internal operations, the Group has further enhanced operating efficiency through optimizing performance management, fully mobilizing the productivity and creativity of all employees and management during the Review Period. Therefore, during the Review Period, selling and distribution expenses, administrative expenses as a percentage of revenue continued to fall, resulting in a substantial increase in profitability..

Chairman's Statement

Prospects

As various macroeconomic indicators in the US remain positive, new opportunities will emerge in the US furniture market. According to the forecast of Furniture Today, a leading US furniture magazine, consumption growth of the US furniture market in 2014 will reach 3.5%. As data on new home sales and personal consumption in the U.S. remains favorable, in order to fully grasp market opportunities, the Group will enhance its competitiveness through innovation and by introducing more products with high cost-performance to promote sales of the Group for gaining greater market share.

In Europe and other overseas markets, the gradual recovery of the European market will bring greater growth potential for the Group. The Group will continue to expand its customer base and constantly improve its influence in the European market, further strengthen its long-term cooperative relationships with retailers in Europe and other overseas markets aimed at securing the long-term stable growth of business.

In the Mainland China market, economic development and urbanization have led to increasing consumer demands of furniture products. In addition, the Group will benefit from the steady growth in retail sales of consumer goods and real estate market. According to Euromonitor International's ("Euromonitor") statistics, reclining sofas accounted for 39.0% of the American sofa market in 2013, but only occupied less than 9.2% of the Chinese sofa market, indicating the vast development potential of the Chinese reclining sofa market. Also, data from Furniture Today, the leading US furniture magazine has indicated that furniture and bedding product consumption in the US in 2013 reached USD94.9 billion, and is expected to reach USD98.0 billion in 2014, representing a year-on-year growth of 3.5%. The Group's reclining sofas combine characteristics such as innovative design, comfort and high-cost-performance to build its reputation in the Mainland market. In the future, the Group will devote greater efforts in developing regions with higher growth potential and introduce more high-cost-performance products tailored to the various needs of consumers. The Group intends to open no fewer than 200 retail stores in the coming year, most to be located in the third and fourth-tier cities. Meanwhile, the Group plans to upgrade its store management system in the following year to further improve management of current retail stores.

In terms of production capacity, the Group will finish the construction of Phase 1 of the Tianjin factory in the second half of calendar year 2014, which is planned to increase its annual production capacity by 200,000 sets of sofas. By then, the Group's annual sofa production capacity can be raised from the current 1,116,000 sets to 1,316,000 sets of sofas, allowing the Group to grasp opportunities arising from growth in sales.

Appreciation

On behalf of the Board, I would like to extend my heartfelt thanks to the long-term support and trust of our shareholders and business partners. I would also like to thank the effort and contribution of the Group's employees throughout the year. The Group will continue to strive to create better returns for shareholders.

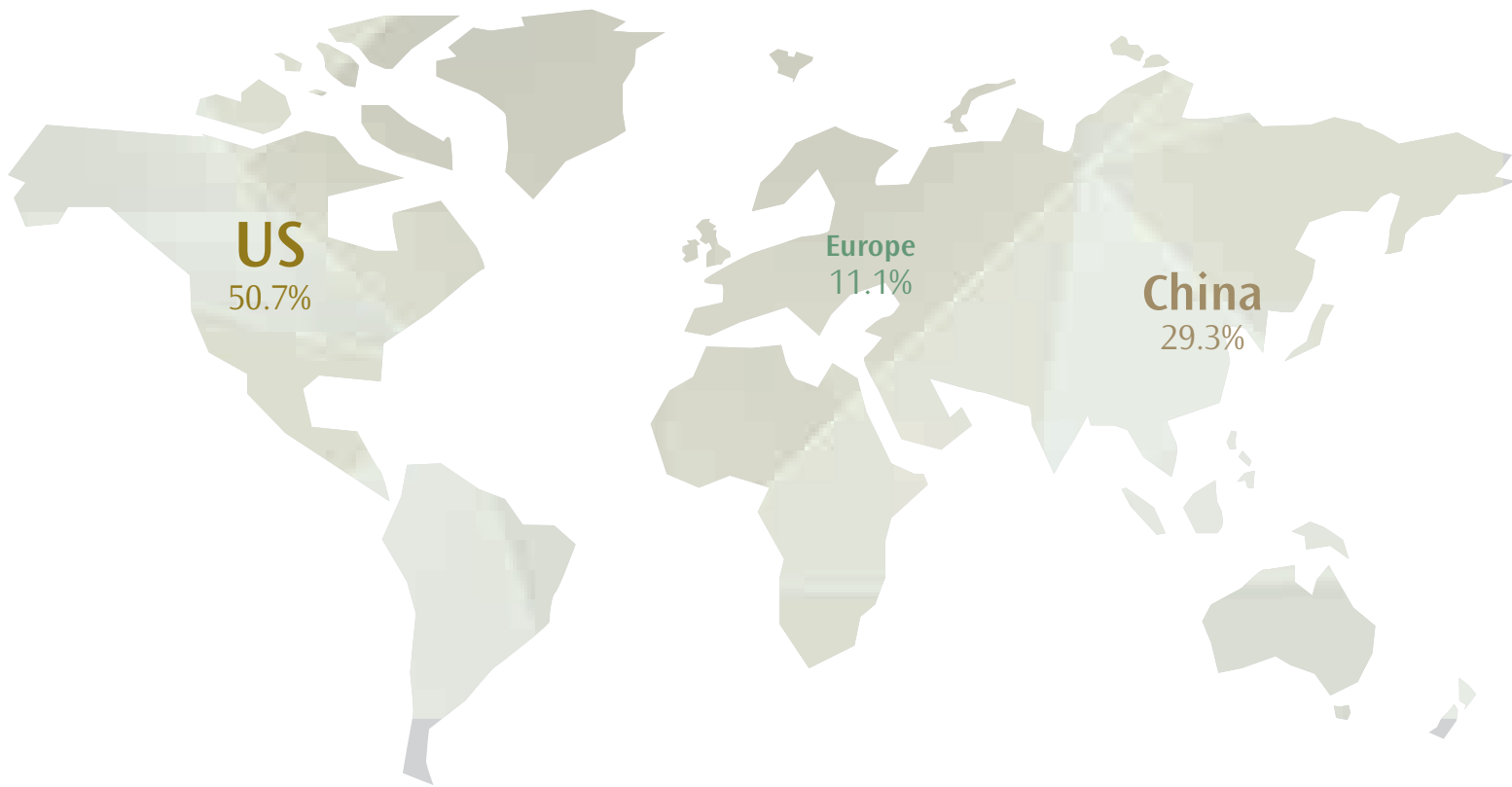
Wong Man Li
Chairman
Man Wah Holdings Limited

Management Discussion and Analysis



Man Wah International Markets

Revenue by Geographical Segment



- US 50.7%
- Canada 4.2%
- Europe 11.1%
- China 29.3%
- Other 4.7%



- US 52.3%
- Canada 4.1%
- Europe 10.5%
- China 28.5%
- Other 4.6%



Market Review

During FY2014, the Group actively developed new products and adjusted product mix to expand market share, achieving satisfactory sales growth in various major markets. In the meantime, the Group devoted its efforts to enhancing operational efficiency and strengthening cost control. As a result, the Group recorded a substantial increase in net profits during the Review Period compared with the Last Corresponding Period.

Steady Improvement in the China market

During the Review Period, the Chinese economy steadily improved, enabling the Group's continued business expansion in the Mainland China market, which propelled the growth of total revenue. According to the data released by the National Bureau of Statistics of the People's Republic of China, China's GDP made year-on-year growth of 7.7% in 2013, while total retail sales of consumer goods rose by 13.1% year-on-year. These favourable economic data indicated steady development of the China economy, which has positively affected the overall retail consumption market. Attributable to the favorable macroeconomic conditions, the total retail sales of the furniture category in China grew by 21% year-on-year.

In addition, with the accelerated urbanization of rural areas in China combined with favorable housing policies of the government, the Group faced advantageous market conditions. According to the data of the National Bureau of Statistics, China's urbanization rate reached 53.73% in 2013, up by 1.16 percentage points compared with 2012, indicating that an increasing proportion of the rural population is becoming urban residents. The government is also promoting reforms in household registration, aiding the accelerated development of urbanization. In view of this, the Central Economic Working Conference has emphasized the construction and supply of indemnifactory housing such as low-rent housing and public rental housing since last year in order to better support urbanization. Also, according to the data of the National Bureau of Statistics, newly constructed and completed area of housing units in China rose annually by 13.5% and 2.0% respectively, while sales area of commercial residential building grew by 17.3% year-on-year. This indicated a strong market demand for residential units and should in turn propel the potential demand of furniture products. The government proposed the "Bidirectional Regulation" in March this year to regulate the supply structure of the real estate market, which in the long run, will benefit the overall development of the property market and spur the development potential of the furniture market.

Continued Recovery of the North America market

In 2013, the continued recovery of the residential property market and growth in personal consumption have led to a sustained recovery of the US economy. The US Federal Reserve announced at the end of last year that it will gradually reduce the scale of quantitative easing policies. The US government announced that the real US GDP grew by approximately 1.9% year-on-year in 2013. The policy and indicator suggested an improvement of the US economy. According to the data of the US Department of Commerce, total new home sales in 2013 were expected to reach 428,000 units, the highest record for the last five years.

Also, the nationwide survey report on economic trend conducted by U.S. Federal Reserve pointed out that personal consumption in most of the US regions continued to grow with increasing housing prices, housing sales and construction activities in most areas. The industry was optimistic on the prospects of the real estate market, which will benefit the development in the housing related market, such as the furniture industry. According to the market survey published by Euromonitor International in May 2014, the Group's market share in the U.S. reclining sofa market rose from 9.6% in 2012 to 9.9% last year¹. In the market survey conducted by Furniture Today (a leading US furniture magazine) published in May 2014, the Group was ranked number 9 out of top ten suppliers of the US furniture market in calendar year 2013 compared with number 10 in calendar year 2012. It has become evident that the Group will be able to take advantage of market opportunities and continue to grow.

Accelerated growth of the European market

Economic indicators in various countries indicated an accelerated economic recovery in the Eurozone. Data from The European Statistical Office indicates the GDP of Eurozone grew by 0.3% in the last quarter of last year, which grew for the third consecutive quarter. In the fourth quarter of 2013, Germany's real GDP achieved year-on-year growth of 1.4%, while France achieved year-on-year growth of 0.8%. The recovery of major economic bodies has stimulated the consumption desire of local residents. The Group introduced high-cost-performance recliner sofas and also actively expanded new customer channels and promoted the brand, successfully grasping the opportunity to penetrate overseas markets and boost its business, resulting in satisfactory sales in Europe and other overseas markets while Europe has become the fastest growing region of the Group.

1. Disclaimer from Euromonitor International:

"This information about Motion Recliners in USA and PRC contains information extracted from the commissioned report from Euromonitor International and reflects estimates of the market's size, rankings and performance from publicly available secondary sources and trade survey analysis of the opinions and perspectives of leading industry players, and is prepared primarily as a market research tool. Research by Euromonitor International should not be considered as the opinion of Euromonitor International as to the value of any security or the advisability of investing, or not investing, in the Man Wah Holdings Ltd.. Accordingly, Euromonitor International Limited does not give any representations as to the accuracy of the information set out in this Annual Report.

We believe that the sources of the information are appropriate sources for such information and have taken reasonable care in extracting and reproducing such information. We have no reason to believe that such information is false or misleading or that any fact has been omitted that would render such information false or misleading in any material respect. Information provided by the USA and PRC government or official information in the annual report, or the information prepared by Euromonitor International Limited and set out in this Annual Report, has not been independently verified by us, the Group, and they do not give any representations as to its accuracy."



Management Discussion and Analysis

Business Review

During FY2014, although there were numerous uncertainties within the global economy, accompanied by fluctuating foreign exchange rates and rising labor costs, the Group strengthened its internal control and persisted in quality and innovation to maintain steady growth in revenue, achieving encouraging results across various major markets.

North America market

In the North America market, benefiting from the improvement of various macroeconomic indicators, furniture retailers became more confident towards the market demand. The Group has continued to strengthen its long-term cooperative relationship with various large furniture retailers and also introduced a variety of innovative products through furniture exhibitions held regularly in the US, propelling the growth of sales as well as highlighting the Group's competitiveness.

During the Review Period, the Group participated in 8 furniture exhibitions and introduced over 80 new sofa models to customers. Sofas coated with LEATH-AIRE material were the most popular with customers. Apart from maintaining sound cooperative relationships with existing customers, during the Review Period, the Group gained more than 50 new North America customers. During the Review Period, sales in the North America Market grew by approximately 19.4% compared with the Last Corresponding Period. Of this, revenue growth in the US and Canada were approximately 19.1% and approximately 24.2% respectively.

Europe and other overseas markets

In the Europe market, with the economy of the Eurozone recovered gradually during the Review Period, customers have set higher standards for the quality and price competitiveness of furniture products. The Group has met the market demand and introduced high cost-performance products and continued to create value for customers, enabling its retail customers to achieve growth in sales. During the Review Period, the Group participated in 3 furniture exhibitions in Europe and other overseas markets and gained more than 30 new customers in these markets. During the Review Period, sales in these markets rose by approximately 29.2% compared with the Last Corresponding Period, of this the revenue growth in Europe was approximately 29.8%.

China market

In the China market, during the Review Period, the Group stepped up its investment in brand building, as well as actively expanded store networks and sales channels in third and fourth-tier cities in China. In addition, the Group further integrated its logistics system to boost logistics efficiency. Due to the above efforts and the commencement of production of the new plant in Wujiang, the Group's revenue growth rate accelerated in the China market, while profitability also improved substantially.

As at 31 March 2014, the Group had a total of 1,182 "CHEERS", "ENLANDA" and "MOREWELL" self-owned and distributors' retail stores in China including:

The Group owned 121 "CHEERS" and 43 "ENLANDA" self-owned retail stores located in 12 cities in Mainland China, including first and second tier cities such as Shenzhen, Guangzhou and Shanghai, as well as 7 "CHEERS" and "MOREWELL" retail stores in Hong Kong.

Distributors of the Group operated 745 "CHEERS" and 266 "ENLANDA" retail stores across 29 provinces in Mainland China.

Product Research and Development

During the Current FY, the Group continued to strive to become the innovative leader in the reclining sofa business. Apart from introducing new models of reclining sofas coated with LEATH-AIRE material, innovative new other materials are constantly being developed while effort is also devoted to improve the production process to enhance the level of automation, more efficient utilisation of materials and stability of product quality. During the Review Period, the Group had introduced more than 160 new sofa models. As more and more new models of non-leather sofas have been introduced, the volume sold of non-leather sofas already accounted for approximately 61.7% of those in the overseas markets and approximately 38.5% of the China market.

Financial Review

Revenue and gross profit margin

| | Revenue (HK\$'000) | | | As a percentage of sales (%) | | Gross profit margin (%) | |
|----------------------------------|--------------------|------------------|--------------|------------------------------|---------------|-------------------------|--------------|
| | FY2014 | FY2013 | Change (%) | FY2014 | FY2013 | FY2014 | FY2013 |
| North America Market | 3,286,858 | 2,752,249 | 19.4% | 54.9% | 56.4% | 32.5% | 32.6% |
| Europe and other overseas market | 946,634 | 732,583 | 29.2% | 15.8% | 15.0% | 24.9% | 26.3% |
| China Market | 1,757,568 | 1,392,144 | 26.2% | 29.3% | 28.6% | 47.0% | 48.8% |
| Total | 5,991,060 | 4,876,976 | 22.8% | 100.0% | 100.0% | 35.6% | 36.3% |

For the Current FY, total revenue rose by approximately 22.8% to approximately HK\$5,991,060,000 (for the year ended 31 March 2013 (“FY2013”, the Last Corresponding Period or the “Last FY”): approximately HK\$4,876,976,000), whereas the overall gross profit margin decreased to approximately 35.6% from approximately 36.3% when compared to that in the Last Corresponding Period. The major reasons for the decline in gross profit margin during the Review Period include the followings: 1) in the China market, as a result of the increase in the retail stores operated by distributors, the proportion of revenue from wholesale revenue went up and the proportion of revenue from self-operated stores’ retail sales decreased, which led to relatively low gross profit margin; 2) due to the appreciation in the average exchange rate of the RMB against the USD by approximately 2.6% compared with the Last Corresponding Period, the costs incurred in RMB went up accordingly.

As the decline in gross profit margin was offset by lower selling and distribution expenses, administrative expenses as a percentage of revenue, other income increase, the Group’s earnings before interest, tax, depreciation and amortization as a percentage of total revenue increased to approximately 22.5% from approximately 15.9% in the Last Corresponding Period (Earnings before interest, tax, depreciation and amortization were calculated by pre-tax profit plus all depreciation, amortization and interest expense).

During FY2014, cost of goods sold rose by approximately 24.3%. During FY2014, prices of raw materials remained stable overall despite the exchange impact, but raw material cost incurred at RMB converted into the Hong Kong Dollar increased as a result of RMB appreciation during the Review Period.

Management Discussion and Analysis

During the Review Period, the Group raised selling prices of sofa products again. In the China market, the average increase in the wholesale and retail price of sofa products reached 5% in May 2013. In overseas markets, the Group increased the selling price of leather sofas gradually since July 2013, with an average increase of over 2%. The price increase did not cause negative impact on the volume growth of our products, and helped maintaining a reasonable profitability level of our products. From May 2014, the Group further increased wholesale and retail price of leather sofas by 5% in mainland China market.

Revenue, sales volume and average selling price of CHEERS brand sofa

| | FY2014 | FY2013 | Change (%) |
|---|-----------|-----------|------------|
| Sales Volume (sets) | 777,754 | 614,258 | 26.6% |
| Average Selling Price (HK\$) | 6,908 | 7,139 | -3.2% |
| Sales revenue from sofa products (HK\$'000) | 5,372,875 | 4,385,220 | 22.5% |

Note: In calculating selling prices, business customer products and periphery products sold in retail stores which were not applicable in the calculation of comparable average selling prices were not included.

In calculating sofa sets, one set equal to six seats of sofa.

During the Review Period, revenue from CHEERS brand reclining sofas rose by approximately 22.5% to approximately HK\$5,372,875,000, accounting for approximately 89.7% of the Group's total revenue. The growth in revenue was mainly due to volume growth by approximately 26.6% to 777,754 sets (FY2013: 614,258 sets), average selling price fell by approximately 3.2% to approximately HK\$6,908 per set (FY2013: approximately HK\$7,139 per set). The average selling price in China market fell by approximately 5.9% and the price for each set of sofa fell from approximately HK\$12,508 to approximately HK\$11,765. The average selling price of the North America Market also fell by approximately 1.5% and the price of each set of sofa fell from approximately HK\$6,758 to approximately HK\$6,656. Average selling price in Europe and other overseas markets fell by approximately 7.6%, and price of each set of sofa fell from approximately HK\$5,422 to approximately HK\$5,011. The fall was mainly due to the Company increasing the proportion of non-leather sofa (which have a lower average unit price) out of total sofa sales to penetrate more quickly into the third and fourth tier cities in China market, and to minimize the impact to gross profit margin out of leather price fluctuation.

North America Market

During the Review Period, revenue from the North America Market reached approximately HK\$3,286,858,000, up by approximately 19.4% compared with approximately HK\$2,752,249,000 from the Last Corresponding Period. Of this, revenue from the US reached approximately HK\$3,036,615,000, up by approximately 19.1% compared with approximately HK\$2,550,195,000 in the Last Corresponding Period, and revenue from Canada reached approximately HK\$249,427,000, up by approximately 24.2% compared with approximately HK\$200,906,000 from the Last Corresponding Period.

Europe and other overseas market

During the Review Period, revenue from Europe and other overseas market was approximately HK\$946,634,000, up by approximately 29.2% compared with approximately HK\$732,583,000 from the Last Corresponding Period. Of this, revenue from Europe reached approximately HK\$663,573,000, up by approximately 29.8% compared with approximately HK\$511,102,000 from the Last Corresponding Period, and revenue from other overseas market reached approximately HK\$283,061,000, up by approximately 27.8% compared with approximately HK\$221,481,000 from the Last Corresponding Period.

China market

During the Review Period, revenue from the China market reached approximately HK\$1,757,568,000, up by approximately 26.2% from approximately HK\$1,392,144,000 from the Last Corresponding Period. Of this:

1. Revenue from CHEERS brand sofa self-operated retail stores reached approximately HK\$570,549,000, down by approximately 2.2% compared with approximately HK\$583,192,000 from the Last Corresponding Period;

During the Review Period, the Group made some adjustments on existing stores and focused on store performance improvement. The number of self-operated stores was adjusted to 128 as of 31 March 2014 from 184 as of 31 March 2013, down by approximately 30.4%.

During the Review Period, average annual sales per self-operated store increased by approximately 12.3% from the Last Corresponding Period (average annual sales per store is calculated as sales of all stores divided by average number of stores, average number of stores is calculated as the average of stores at the beginning of the fiscal year and the end of the fiscal year respectively).

2. Wholesale revenue from CHEERS brand sofa retail stores operated by distributors reached approximately HK\$845,333,000, up by approximately 66.9% compared with approximately HK\$506,621,000 from the Last Corresponding Period;

During the Review Period, the Group enhanced the expansion pace of distributor stores in the third and fourth-tier cities. Stores operated by distributors rose to 745 as of 31 March 2014 from 443 as of 31 March 2013, representing a growth of approximately 68.2%.

During the Review Period, the Group provided more training and support for its distributors, with the increased income of the residents in the third and fourth tier cities and better understanding of CHEERS brand reclining sofas from consumers of these areas, average annual sales per distributor store under CHEERS brand increased by approximately 8.8% from the Last Corresponding Period.

3. Retail revenue from bedding self-operated retail stores under ENLANDA brand reached approximately HK\$98,862,000, down by approximately 21.6% compared with approximately HK\$126,042,000 from the Last Corresponding Period;

During the Review Period, the number of ENLANDA brand self-operated retail stores were adjusted to 43 as of 31 March 2014 from 86 as of 31 March 2013, down by approximately 50.0%. During the Review Period, average annual sales per ENLANDA self-operated retail store decreased by approximately 2.1% from the Last Corresponding Period.

Management Discussion and Analysis

4. Wholesale revenue from bedding retail stores operated by distributors under ENLANDA brand reached approximately HK\$123,900,000, up by approximately 49.2% compared with approximately HK\$83,019,000 from the Last Corresponding Period;

During the Review Period, the number of stores operated by distributors went up from 189 as of 31 March 2013 to 266 as of 31 March 2014, up by approximately 40.7%, average annual sales per ENLANDA distributor store increased by approximately 15.1% from the Last Corresponding Period.

5. Revenue from the internet sales platform reached approximately HK\$97,507,000 up by approximately 48.9% from approximately HK\$65,464,000 in the Last Corresponding Period;

Currently, internet sales are mainly generated from the Group's CHEERS flagship store on the TMALL website (www.tmall.com). These products are primarily CHEERS brand reclining sofas and ENLANDA bedding products made exclusively for internet sales.

6. During the Review Period, revenue from high-speed rail customers reached approximately HK\$21,417,000, down by approximately 23.0% from approximately HK\$27,806,000 in the Last Corresponding Period.

Cost of goods sold

Cost of goods sold breakdown

| | FY2014 HK\$'000 | FY2013 HK\$'000 | Change (%) |
|------------------------|--------------------|--------------------|---------------|
| Cost of raw materials | 3,317,760 | 2,711,316 | 22.4% |
| Labour costs | 406,709 | 291,538 | 39.5% |
| Manufacturing overhead | 135,558 | 102,964 | 31.7% |
| Total | 3,860,027 | 3,105,818 | 24.3% |

| Major raw materials | Average unit cost year-on-year change (%) | % of total cost of sales (%) |
|---------------------|---|------------------------------------|
| Leather | 5.4% | 25.8% |
| Metal | -8.0% | 18.7% |
| PVC | 4.6% | 1.9% |
| Wood | -0.3% | 8.7% |
| Fabric | 4.2% | 11.2% |
| Chemicals | -7.2% | 9.3% |

During the Review Period, overall cost of major raw materials rose slightly mainly due to the increase in leather price by approximately 5.4%, as well as the appreciation of RMB against HK\$ caused higher cost of material procured in RMB. During the Review Period, the average exchange rate of RMB against HK\$ rose by approximately 2.6% from the Last Corresponding Period.

Other income

During FY2014, other income of the Group increased by approximately 220.9% to approximately HK\$286,369,000, mainly due to the increase of government grant income and income from structured deposit and sales of industrial waste (FY2013: approximately HK\$89,231,000).

| | FY2014 HK\$'000 | FY2013 HK\$'000 | Change (%) |
|---------------------------------------|--------------------|--------------------|---------------|
| Income from sale of industrial waste* | 41,431 | 24,827 | 66.9% |
| Government subsidies** | 128,785 | 3,941 | 3,167.8% |
| Income on structured deposits*** | 105,771 | 48,279 | 119.1% |
| Others | 10,382 | 12,184 | -14.8% |
| Total | 286,369 | 89,231 | 220.9% |

Notes:

- * Income from sale of industrial waste is revenue from the sale of non-reusable leather, cotton, wood generated in the normal production process of the Company's sofas and bedding. During the Current FY, such income accounted for approximately 0.7% of total income (sale of industrial waste accounted for approximately 0.5% of total income in the Last FY).
- ** Government subsidies mainly consist of subsidy on tax paid and financial subsidies from the local government of subsidiaries in China.
- *** Income from structured deposits originate from the Company using unutilized funds to invest in commercial banking wealth management products of major banks in mainland China. The banks have provided guarantee for principle and gains for all products. The investment period is no longer than six months. As at 31 March 2014, the principle and gains of such investments have been fully recovered.

Other gains and losses

During FY2014, other gains and losses of the Group amounted to approximately HK\$69,542,000, up by approximately 108.2% compared with approximately HK\$33,396,000 of the Last Corresponding Period, mainly derived from the gain on foreign exchange forward contracts. In order to hedge against higher cost caused by appreciation of the RMB, the Group entered into some foreign exchange forward contracts with the position of long RMB and short USD. During the Review Period, gains from settlement and change in fair value of forward contracts was approximately HK\$83,967,000 (FY2013: approximately HK\$26,056,000). As at 31 March 2014, all foreign exchange forward contracts which have been entered into have expired, or have been terminated or closed position. The Group will continue monitoring the exchange rate trend between RMB and USD to formulate the appropriate strategy to hedge against exchange rate risk.

Management Discussion and Analysis

Selling and distribution expenses

Selling and distribution expenses increased by approximately 4.1% from approximately HK\$934,550,000 in FY2013 to approximately HK\$972,706,000 in FY2014. Selling and distribution expenses as a percentage of revenue decreased from approximately 19.2% in FY2013 to approximately 16.2% in FY2014. The decrease was mainly due to the improvement in the Group's operational efficiencies as well as the decline in the number of self-operated retail stores in the China market resulting in the relevant expense deduction, including:

- (a) overseas transportation and port fees increased by approximately 14.4% from approximately HK\$411,957,000 to approximately HK\$471,387,000. As the Group's export container shipping rate was lower than the corresponding period of last year, overseas transportation and port fees as a percentage of revenue decreased from approximately 8.4% to approximately 7.9%;
- (b) rent, property management fees and utility decreased by approximately 16.2% from approximately HK\$178,758,000 to approximately HK\$149,841,000. Rent, property management fees and utility as a percentage of revenue decreased from approximately 3.7% to approximately 2.5%;
- (c) advertising, promotion and brand building expenses increased by approximately 1.6% from approximately HK\$77,490,000 to approximately HK\$78,729,000. Advertising, promotion and brand building expenses as a percentage of revenue decreased from approximately 1.6% to approximately 1.3%;
- (d) salaries, welfare and commissions of sales staff increased by approximately 11.8% from approximately HK\$126,452,000 to approximately HK\$141,354,000. Salaries, welfare and commissions of sales staff as a percentage of revenue decreased from approximately 2.6% to approximately 2.4%; and
- (e) domestic transportation expenses decreased by approximately 24.7% from approximately HK\$54,909,000 to approximately HK\$41,331,000. Domestic transportation expenses as a percentage of revenue decreased from approximately 1.1% to approximately 0.7%. The decrease in expenses was mainly due to the commencement of production of the new factory in Wujiang in July 2012 which greatly reduced the transportation distance for sofa products in the northern China market, and the fact that the Company's distribution center in northern China has effectively enhanced logistics efficiency.

Administrative expenses

Administrative expenses increased by approximately 3.9% from approximately HK\$325,907,000 in FY2013 to approximately HK\$338,568,000 in FY2014. As a percentage of revenue, administrative expenses decreased from approximately 6.7% in FY2013 to approximately 5.7% in FY2014, including:

- (a) salaries and welfare of employees increased by approximately 7.4% from approximately HK\$136,859,000 to approximately HK\$146,992,000. Salaries and welfare of employees as a percentage of revenue decreased from approximately 2.8% to approximately 2.5%; and
- (b) depreciation and amortization expenses increased by approximately 5.5% from approximately HK\$79,534,000 to approximately HK\$83,878,000. Depreciation and amortization expenses as a percentage of revenue decreased from approximately 1.6% to approximately 1.4%.

Share of results of a joint venture

During the Review Period, share of profit of a joint venture was approximately HK\$8,877,000 (FY2013: approximately HK\$7,374,000).

Share of results of an associate

During the Review Period, share of profit of an associate was approximately HK\$12,314,000 (FY2013: loss approximately HK\$1,000).

Finance costs

The finance costs increased by approximately 156.8% from approximately HK\$16,807,000 in FY2013 to approximately HK\$43,160,000 in FY2014, of which interest expense of bank loans increased by approximately 7.9% from approximately HK\$16,807,000 in FY2013 to approximately HK\$18,127,000 in FY2014. In addition, the interest expense of convertible bonds in the Current FY was approximately HK\$25,033,000 (FY2013: nil). As the principal of convertible bonds has decreased from HK\$850,000,000 at issuance to approximately HK\$251,999,000 as at 31 March 2014, therefore the Group predicts the interest expense of convertible bonds in the next FY will fall considerably.

Income tax expense

Income tax expense increased by approximately 188.3% from approximately HK\$58,050,000 in FY2013 to approximately HK\$167,373,000 in FY2014. The increase in income tax expense was mainly due to the rise in profit before tax. Income tax as a percentage of profit before tax increased from approximately 9.3% in the Last FY to approximately 14.5% in the Current FY.

Profit attributable to Owners of the Company and net profit margin

The profit attributable to owners of the Company increased by approximately 71.9% from approximately HK\$568,401,000 in FY2013 to approximately HK\$976,965,000 in FY2014. The net profit margin of the Group continued to increase from approximately 11.7% in FY2013 to approximately 16.3% in FY2014. The increase in profit attributable to owners of the Company and net profit margin was mainly due to the continued revenue growth, selling and distribution expenses, administrative expenses as a percentage of revenue decreased from approximately 25.8% in FY2013 to approximately 21.9% in FY2014 as well as the increase in the gain on foreign exchange forward contracts and other income.

Dividends

The Board has proposed a final dividend of HK25.0 cents per share for the current year. During the current year, the Board has already declared and paid an interim dividend of HK25.0 cents per share. Dividends declared for the current year accounted for approximately 47.6% of the profit attributable to owners of the Company.

Working Capital

As at 31 March 2014, the Group's bank balances and cash were approximately HK\$2,362,450,000.

During the Review Period, turnover of the Group's working capital was good, further improving our financial position. We seek to effectively manage our cash flow and capital commitments to ensure that we have sufficient funds to meet our existing and future cash requirements. We have not experienced and do not expect to experience any difficulties meeting our obligations as they become due.

Management Discussion and Analysis

Liquidity and capital resources

As at 31 March 2014, the Group's short-term bank borrowings amounted to approximately HK\$537,870,000, all of which were repayable within twelve months from 31 March 2014. Most of the borrowings bore floating interest rates.

The Group's primary source of working capital are cash flow from operating activities and bank deposits. During the Review Period, the Group issued convertible bonds, amounted to HK\$850,000,000 to support the Group's future development. As at 31 March 2014, approximately HK\$598,001,000 of convertible bonds have been converted into shares of the Company, and the balance of convertible bonds was approximately HK\$251,999,000. As at 31 March 2014, the Group's current ratio was approximately 3.1 (31 March 2013: approximately 2.2). The Group maintained a net cash position, reflecting its healthy financial position, paving the way for future development. As at 31 March 2014, the Group's gearing ratio was approximately 17.8% (31 March 2013: approximately 21.7%), which is defined as total borrowings (including the liability portion of convertible bond) divided by total equity attributable to owners of the Group.

Allowance for inventories

For FY2014, the Group made allowance for inventories of approximately HK\$3,679,000 (FY2013: approximately HK\$6,176,000).

Impairment loss on trade receivables

For FY2014, the Group provided impairment loss on trade receivables of approximately HK\$1,262,000 (FY2013: approximately HK\$546,000).

Pledge of assets

As at 31 March 2014, except for approximately HK\$2,929,000 restricted bank balances, the Group did not have any pledged assets.

Capital commitments and contingent liabilities

Save as disclosed in note 34 to the condensed consolidated financial statements, the Group did not have any material capital commitment.

As at 31 March 2014, the Group did not have any contingent liabilities.

Foreign currency risks

The Group's exposure to currency risks is mainly attributable to the trade and other receivables, bank balances, trade and other payables and bank borrowings, which are denominated in currencies other than USD, the functional currency. In order to lock-in costs of raw materials purchased in RMB and the payment of various expenses in RMB, the Group entered into a series of forward contracts since the second half of the Last FY which sold in USD and bought in RMB. Having considered that the People's Bank of China has adjusted the fluctuation range of the mid-point of RMB exchange rate against USD upwards by 2% and the slow appreciation of RMB since March 2014, the Group has expired, or terminated or closed all the foreign exchange forward contracts already entered into before 31 March 2014. In the future, the Group will put greater effort in increasing the proportion of sales from the Mainland China market out of the Group's total revenue to achieve natural hedging against foreign exchange risk.

Significant investments and acquisitions

The Group did not have any significant investments or acquisitions or sales of subsidiaries or associated companies during FY2014. The Group continues to seek opportunities to acquire furniture companies to accelerate the development of the Group.

Human Resources

As at 31 March 2014, the Group had 9,035 employees (31 March 2013: 8,575 employees).

The Group provides introductory orientation programs and continuous training to its employees that cover industry knowledge, technology and product knowledge, industry quality standards and work safety standards to enhance the service quality and standard of its staff. The Group will strive to strengthen human resources management to provide strong support for the development of the Group's business through staff recruitment initiatives and the optimisation of its organisation structure and corporate culture to ensure that the Group will be able to maintain sustainable development in the future. During FY2014, as before, the Group arranged more than 100 management staff to attend a Mini Master of Business Administration course held at Tsinghua University.

During FY2014, the total staff cost for the Group amounted to approximately HK\$709,138,000 (FY2013: approximately HK\$554,799,000), of which approximately HK\$38,166,000 (FY2013: approximately HK\$28,574,000) was Directors' emoluments. The Group endeavours to keep the remuneration packages of its employees competitive and reward employees on a performance and merit basis with reference to the profitability of the Group and prevailing market conditions. As part of the Group remuneration system and policy, we have adopted a share option scheme and a share award scheme both of which enable the Group to reward employees and incentivise them to perform better.

Corporate Governance Report

CORPORATE GOVERNANCE PRACTICES

Man Wah Holdings Limited (the “Company”) has a policy of seeking to comply with established best practice in corporate governance. The board (“Board”) of directors (“Directors”) of the Company believes that good corporate governance is crucial to improve the efficiency and performance of the Company and its subsidiaries (the “Group”) and to safeguard the interests of its shareholders (“Shareholders”). Set out below are the principles of corporate governance as adopted by the Company during the Review Period.

CORPORATE GOVERNANCE CODE

The Board acknowledges the importance of the highest standards of corporate governance as the Board believes that effective corporate governance practices are fundamental to enhancing the shareholders’ value and safeguarding interest of the shareholders. Accordingly, the Company has adopted sound corporate governance principles that emphasis an effective internal control and accountability to all shareholders.

The Company has applied the principles of and complied with the applicable code provisions of the Code on Corporate Governance Practices as set out in Appendix 14 (the “CG Code”) to the Listing Rules during the Review Period, save for the deviation from code provisions A.2.1 and A.6.7 which are explained in the relevant paragraph in this annual report. The Company periodically reviews its corporate governance practices to ensure that these continue to meet the requirements of the CG Code.

Under the code provision A.2.1, the roles of chairman and chief executive officer should be separate and should not be performed by the same individual. The Company does not have any officer with the title of “chief executive officer”. Mr. Wong Man Li, who acts as the Chairman and Managing Director of the Company, is also responsible for overseeing the general operations of the Group. The Board will meet regularly to consider major matters affecting the operations of the Group. The Board considers that this structure will not impair the balance of power and authority between the Board and the management of the Company. The roles of the respective executive directors and senior management who are in charge of different functions complement the role of the chairman and chief executive officer. The Board believes that this structure is conducive to strong and consistent leadership enabling the Group to operate efficiently.

Under the Code Provision A.6.7, independent non-executive Directors should attend general meetings of the Company. Mr. Lee Teck Leng, Robson, an independent non-executive Director could not attend the annual general meeting of the Company held on 15 July 2013 due to other business commitments.

MODEL CODE FOR SECURITIES TRANSACTIONS

The Company has adopted the Model Code for Securities Transactions by Directors of Listed Issuers (the “Model Code”) as set out in Appendix 10 of the Listing Rules as a code of conduct of the Company for Directors’ securities transactions. The Company has made specific enquiry of all directors and the relevant employees regarding any non-compliance with the Model Code during the Review Period, and they all confirmed that they had fully complied with the required standard set out in the Model Code. Employees who are deemed to be in possession of unpublished price sensitive information in relation to the Company or its shares are prohibited from dealing in shares of the Company during the black-out period.

CORPORATE GOVERNANCE FUNCTIONS

It is the responsibility of the Board to determine the appropriate corporate governance practices applicable to the Company's circumstances and to ensure processes and procedures are in place to achieve the Company's corporate governance objectives.

The duties of the Board performing corporate governance functions under Code include:

1. to develop and review the Company's policies and practices on corporate governance;
2. to review and monitor the training and continuous professional development of Directors and senior management of the Company;
3. to review and monitor the Company's policies and practices on compliance with legal and regulatory requirements;
4. to develop, review and monitor the code of conduct and compliance manual applicable to employees and Directors of the Company; and
5. to review the Company's compliance with the Code and disclosure in the Corporate Governance Report.

During the year under review, the Board considered the following corporate governance issues:

- (i) to review the Terms of Reference and Proceedings of the Board;
- (ii) to review the revised Terms of References of the Audit Committee and Remuneration Committee;
- (iii) to review the Nomination Committee and adopted its terms of reference;
- (iv) to review the Shareholders' Communication Policy and Procedures for Shareholders to propose a person for election as a Director;
- (v) to review the Policy for the employees to raise concerns about possible improprieties; and
- (vi) to review the effectiveness of the internal controls and risk management systems of the Company through the Audit Committee.

SHAREHOLDERS' MEETINGS

The annual general meeting and other general meetings of the Company are the primary forum for communication by the Company with the shareholders and for shareholders' participation. All shareholders are encouraged to attend the general meetings or to appoint proxies to attend and vote at meetings on their behalf if they are unable to attend the meetings.

During the Review Period, apart from the annual general meeting held on 15 July 2013, the Company has not held any other general meetings.

Attendance records

During the Review Period, the annual general meetings were held and the attendance records are as follows:

| Board | Meetings attended/Eligible to attend |
|--|---|
| <i>Executive Directors</i> | |
| Mr. Wong Man Li (<i>Chairman</i>) | 1/1 |
| Ms. Hui Wai Hing | 1/1 |
| Mr. Stephen Allen Barr | 1/1 |
| Mr. Wang Guisheng | 1/1 |
| Mr. Alan Marnie | 1/1 |
| Mr. Dai Quanfa | 1/1 |
| <i>Non-executive Director</i> | |
| Mr. Xie Fang (appointed on 20 May 2013) | 1/1 |
| <i>Independent Non-executive Directors</i> | |
| Mr. Chau Shing Yim, David | 1/1 |
| Mr. Lee Teck Leng, Robson | 0/1 |
| Mr. Ong Chor Wei | 1/1 |
| Mr. Kan Chung Nin, Tony (appointed on 20 May 2013) | 1/1 |

DIRECTORS' TRAINING AND PROFESSIONAL DEVELOPMENT

The Company has provided funding to encourage the Directors to participate in professional development courses and seminars to develop and refresh their knowledge and skills. During the Review Period, regulatory updates and relevant materials on amendment of Listing Rules were sent to the Directors for their awareness of the latest development on statutory requirements.

The training each Director received during the Review Period is summarized as below:

| Name of Director | Reading materials regarding regulatory update and corporate governance matters | Attending seminars/in-house workshops relevant to the Company's business, Listing Rules compliance and risk management |
|--|--|--|
| <i>Executive Directors</i> | | |
| Mr. Wong Man Li | ✓ | ✓ |
| Ms. Hui Wai Hing | ✓ | ✓ |
| Mr. Stephen Allen Barr | ✓ | ✓ |
| Mr. Wang Guisheng | ✓ | ✓ |
| Mr. Alan Marnie | ✓ | ✓ |
| Mr. Dai Quanfa | ✓ | ✓ |
| <i>Non-executive Director</i> | | |
| Mr. Xie Fang | ✓ | ✓ |
| <i>Independent non-executive Directors</i> | | |
| Mr. Ong Chor Wei | ✓ | ✓ |
| Mr. Chau Shing Yim, David | ✓ | ✓ |
| Mr. Lee Teck Leng, Robson | ✓ | ✓ |
| Mr. Kan Chung Nin, Tony | ✓ | ✓ |

BOARD OF DIRECTORS

The Board currently comprises six executive Directors, one non-executive Director and four independent non-executive Directors ("INED"). The list of Directors is set out in the section headed "Directors' Report" of this annual report.

The Board has a balance of skills and experience appropriate for the requirements of the business of the Company. The Directors' biographical information is set out in the section headed "Directors' Biographies" of this annual report.

Save for the Directors' business relationships as a result of their respective directorships in the Company and the spousal relationship between the executive Directors Mr. Wong Man Li and Ms. Hui Wai Hing, as disclosed in each of their respective biographies in the section headed "Directors' Biographies" of this annual report, there are no financial, business, family or other material or relevant relationships among members of the Board and they are independent from each other.

Corporate Governance Report

The Board met regularly during the Review Period on an ad hoc basis as required by business needs. The Board's primary purpose is to set and review the overall strategic development of the Group and to oversee the achievement of the plans to enhance shareholders' value. Daily operational decisions are delegated to the executive Directors.

Role and function

The Board is responsible for overall strategic formulation and performance monitoring of the Group. It delegates day-to-day operations of the Company to the Executive Committee and senior management within the control and authority framework set by the Board. In addition, the Board has also delegated various responsibilities to the each of the Company's audit committee ("Audit Committee"), remuneration committee ("Remuneration Committee") and nomination committee ("Nomination Committee"). Further details of these committees are set out in the sections headed "Audit Committee", "Remuneration Committee" and "Nomination Committee" below.

Board meetings

The Board has four scheduled meetings a year. Additional meetings would be arranged if and when required. The Directors can attend meetings in person or through other means of electronic communication in accordance with the bye-laws of the Company ("Bye-laws").

The company secretary of the Company ("Company Secretary") assists the Chairman in drawing the agenda of each meeting and each Director may request inclusion of matters in the agenda. Generally, at least 14 days' notice of a regular Board meeting is given and the Company aims at giving reasonable notice for all other Board meetings. The Company also aims at sending the agenda and the accompanying board papers, which are prepared in such form and quality as will enable the Board to make an informed decision on matters placed before it, to all Directors at a reasonable time before the intended date of a Board meeting.

All Directors have access to the Company Secretary who is responsible for ensuring that Board procedures are complied with and all applicable rules and regulations are followed.

The Company Secretary is responsible for taking minutes of Board and Board committee meetings, drafts and final versions of which would be sent to Directors for comments and records respectively, in both cases within a reasonable time after each meeting. Minutes are recorded in sufficient detail the matters considered by the Board and decisions reached, including any concerns raised by Directors or dissenting views (if any) expressed. Minutes of the Board and Board committees' meetings are kept by the Company Secretary and are open for inspection by any Director or committee member.

If a substantial shareholder of the Company or a Director has a conflict of interest in a matter (including material transaction with connected persons) which the Board has determined to be material, a Board meeting will be held instead of by way of resolution.

Attendance records

During the Review Period, a total of nine Board meetings were held and the attendance records are as follows:

| Board | Meetings attended/Eligible to attend |
|--|--------------------------------------|
| <i>Executive Directors</i> | |
| Mr. Wong Man Li (<i>Chairman</i>) | 9/9 |
| Ms. Hui Wai Hing | 9/9 |
| Mr. Stephen Allen Barr | 8/9 |
| Mr. Wang Guisheng | 9/9 |
| Mr. Alan Marnie | 9/9 |
| Mr. Dai Quanfa | 9/9 |
| <i>Non-executive Director</i> | |
| Mr. Xie Fang (appointed on 20 May 2013) | 6/7 |
| <i>Independent Non-executive Directors</i> | |
| Mr. Chau Shing Yim, David | 9/9 |
| Mr. Lee Teck Leng, Robson | 9/9 |
| Mr. Ong Chor Wei | 9/9 |
| Mr. Kan Chung Nin, Tony (appointed on 20 May 2013) | 7/7 |

Access to information

The Directors may seek independent professional advice in appropriate circumstances, at the Company's expenses. The Company will, upon request, provide separate independent professional advice to Directors to assist the relevant Directors to discharge their duties to the Company.

The Board is supplied with relevant information by the senior management pertaining to matters to be brought before the Board for decision as well as reports relating to operational and financial performance of the Group before each Board meeting. Where any Director requires more information than is volunteered by the management, each Director has the right to separately and independently access to the Company's senior management to make further enquiries if necessary.

Appointments and re-election of Directors

Directors were nominated by members of the Board during the year to fill casual vacancies or as an addition to existing Board. The nomination committee, in consultation with the Board, determines the selection criteria and identifies candidates with the appropriate expertise and experience for the appointments of new Directors. The nomination committee then nominates the most suitable candidate to be appointed to the Board.

According to the Bye-laws, any Director so appointed by the Board shall hold office, in the case of filling a casual vacancy, only until the next following general meeting of the Company or, in the case of an addition to their number, until the next following annual general meeting of the Company who shall then be eligible for re-election at such general meeting. Every Director (including the non-executive Director and INEDs) is appointed for a specific term and is subject to retirement by rotation at least once every three years.

Corporate Governance Report

Every newly appointed Director will be given an introduction of regulatory requirements. The Directors are continually updated on the latest development of the Listing Rules and other applicable statutory requirements to ensure compliance and upkeep of good corporate governance practice.

Chairman and Managing Director

Mr. Wong Man Li serves as the Chairman and Managing Director of the Company. He is responsible for the day-to-day overall management of our Company and mapping our growth strategy. With the support of the executive Directors and the Company Secretary, the Chairman seeks to ensure that all Directors are properly briefed on issues arising at Board meetings and receive adequate and reliable information in a timely manner.

Non-executive Director

The term of appointment of the Company's non-executive Director ("NED"), Mr. Xie Fang, were from 20 May 2013 for three years and any of CDH Fund IV, L.P. and its affiliates holding not less than HK\$100 million of the convertible bonds due 2018 issued and to be issued by the Company under a subscription agreement dated 17 April 2013 entered into between the Company, CDH W-Tech Limited and ChinaAMC Capital Management Limited. Please refer to the announcements of the Company dated 17 April 2013 and 20 May 2013 for detail.

Independent Non-executive Directors

Pursuant to Rules 3.10(1) and 3.10(2) of the Listing Rules, the Company has currently appointed four independent non-executive Directors for a term of three years. Two of the INEDs, Mr. Chau Shing Yim, David and Mr. Ong Chor Wei, have appropriate professional qualifications or accounting or related financial management expertise. Every Director is subject to retirement by rotation at least once every three years in accordance with the Bye-laws.

The INEDs are considered by the Board to be independent of the management and free of any relationship that could materially interfere with the exercise of their independent judgments. The Board considered that each of the INEDs brings his own relevant expertise to the Board and its deliberations. None of the INEDs has any business or financial interests with the Group nor has any relationship with other Directors.

Directors' and Auditors' Responsibilities for Accounts

The Directors' responsibilities for the accounts and the responsibilities of the external auditor to the Shareholders are set out on page 51 of this annual report.

Board Committees

The Board has established the following committees to oversee particular aspects of the Company's affairs and to assist in the execution of the Board's responsibilities. All committees have their own terms of reference. All resolutions passed by the committees will be reported to the Board at the next Board meeting.

Audit Committee

An Audit Committee of the Board has been established with specific written terms of reference which deal clearly with its authorities and duties. The Audit Committee currently consists of three INEDs, namely, Mr. Chau Shing Yim, David, Mr. Lee Teck Leng, Robson and Mr. Ong Chor Wei, and a NED, namely, Mr. Xie Fang. None of the members of the Audit Committee are former partners of the auditor of the Company within the past financial year. The principal duties of the Audit Committee include, among other things:

- to review the audit plans of our external auditors;
- to review external auditors' reports;
- to review the cooperation given by our officers to the external auditors;
- to review our financial statements before their submission to the Board;
- to review, approve and monitor internal control procedures and risk management systems;
- to review the effectiveness of our internal audit function;
- to review and approve the terms and conditions for all interested person transactions;
- to nominate external auditors for appointment;
- to review and ratify interested person transactions to ensure that they comply with the approved internal control procedures and have been conducted on an arm's length basis; and
- to review our financial and accounting policies and practices.

The Audit Committee has explicit authority to investigate any activity within its terms of reference and the authority to obtain outside legal or other independent professional advice if it considers necessary. It is given access to and assistance from the employees and reasonable resources to discharge its duties properly.

During the Review Period, the Board had no disagreement with the Audit Committee's view on the selection, appointment, resignation or dismissal of the external auditor. The financial statements for the Review Period have been reviewed by the Audit Committee.

During the Review Period, two meetings of the Audit Committee were held and the Audit committee's primary responsibilities include overseeing the relationship with the Company's external auditor, review of financial information of the Group, and oversight of the Group's financial reporting system, internal control procedures and risk management. The Company has adopted a term of reference of the Audit Committee, which complies with the provisions of the Code. The terms of reference of the Audit Committee are available on the Company's website. The members of the Audit Committee during the Review Period and their attendance were as follows:

| Audit Committee | Meetings attended/Eligible to attend |
|---|--------------------------------------|
| Mr. Chau Shing Yim, David (<i>Chairman</i>) | 2/2 |
| Mr. Lee Teck Leng, Robson | 2/2 |
| Mr. Ong Chor Wei | 2/2 |
| Mr. Xie Fang (appointed on 20 May 2013) | 1/1 |

Nomination Committee

A Nomination Committee of the Board has been established with specific written terms of reference which deal clearly with its authorities and duties. The Nomination Committee currently consists of three INEDs, namely, Mr. Lee Teck Leng, Robson, Mr. Chau Shing Yim, David and Mr. Kan Chung Nin, Tony, and two executive Directors of the Company, namely, Mr. Wong Man Li and Mr. Wang Guisheng. The principal duties of the Nomination Committee include, among other things:

- to nominate the Directors having regard to the Directors' contribution and performance;
- to determine on an annual basis whether or not a Director is independent;
- to review the Company's board Diversity policy and the progress on achieving the objectives set for implementing the said policy;
- to decide whether or not a Director is able to and has been adequately carrying out his duties as a Director; and
- to review and assess the adequacy of the corporate governance guidelines of the Company and to recommend any proposed changes to the Board for approval.

Where vacancies exist at the Board, candidates are proposed and put forward to the Nomination Committee for consideration. The recommendations of the Nomination Committee will then be tendered to the Board for approval. In considering the nomination of a new Director, the Nomination Committee will take into account the qualification, ability, working experience, leadership and professional ethics of the candidates. In determining the independence of Directors, the Board follows the requirements set out in the Listing Rules.

The Nomination Committee has explicit authority to seek any necessary information from the employees within its scope of duties and the authority to obtain outside independent professional advice if it considers necessary.

During the Review Period, two meetings of the Nomination Committee was held and the Nomination Committee reviewed the structure of the Board and determined the policy for the nomination of Directors.

The members of the Nomination Committee during the Review Period and their attendance were as follows:

| Nomination Committee | Meetings attended/Eligible to attend |
|--|---|
| Mr. Wong Man Li (<i>Chairman</i>) | 2/2 |
| Mr. Lee Teck Leng, Robson | 2/2 |
| Mr. Chau Shing Yim, David | 2/2 |
| Mr. Wang Guisheng (appointed on 20 May 2013) | 1/1 |
| Mr. Kan Chung Nin, Tony (appointed on 20 May 2013) | 1/1 |

Remuneration Committee

A Remuneration Committee of the Board has been established with specific written terms of reference which deal clearly with its authorities and duties. The Remuneration Committee currently consists of three INEDs, namely, Mr. Lee Teck Leng, Robson, Mr. Chau Shing Yim, David and Mr. Kan Chung Nin, Tony, and two executive Directors of the Company, namely, Mr. Wong Man Li and Mr. Wang Guisheng. The principal duties of the Remuneration Committee include, among other things:

- review the remuneration of the executive Directors and to provide a greater degree of objectivity and transparency in the setting of remuneration; and
- assessing performance of the executive Directors and determines specific remuneration packages for each executive Director and our Managing Director.

The Remuneration Committee may consult the Chairman about their proposals relating to the remuneration of other executive Directors. The Remuneration Committee takes into consideration industry practices and norms in compensation, in addition to the performance relative to the industry and the performance of the individual Directors. The Company reviews the remuneration package annually taking into consideration of the market practice, competitive market position and individual performance.

During the Review Period, three meetings of the Remuneration Committee were held. The work done by the Remuneration Committee during the Review Period includes the following:

- determining the policy for the remuneration of executive Directors; and
- assessing performance of executive Directors.

In order to attract, retain, and motivate executives and key employees serving the Group, the Company has adopted a share option scheme and a share award scheme in April 2010 and January 2011, respectively. Both incentive schemes enable the eligible persons to obtain an ownership interest in the Company and thus to reward the participants who contribute to the success of the Group's operations.

Details of the remuneration of the Directors of the Company for the Review Period are set out in note 10 to the consolidated financial statements and details of the share option scheme and share award scheme are set out in note 31 to the consolidated financial statements.

The members of the Remuneration Committee during the Review Period and their attendance were as follows:

| Remuneration Committee | Meetings attended/Eligible to attend |
|--|---|
| Mr. Lee Teck Leng, Robson (<i>Chairman</i>) | 3/3 |
| Mr. Wong Man Li | 3/3 |
| Mr. Chau Shing Yim, David | 3/3 |
| Mr. Wang Guisheng (appointed on 20 May 2013) | 2/2 |
| Mr. Kan Chung Nin, Tony (appointed on 20 May 2013) | 2/2 |

RISK MANAGEMENT

The Company improves its business and operational activities by identifying the areas of significant business risks via a regular review and taking appropriate measures to control and mitigate these risks. The management of the Company reviews all significant control policies and procedures and highlights all significant matters to the Board and Audit Committee.

COMMUNICATION WITH SHAREHOLDERS AND INVESTOR RELATIONS

The Company recognises the importance of open communication and fair disclosure. It is the Company's policy to ensure that all shareholders are equally informed of all major corporate developments.

All shareholders have proper notice of any general meeting of the Company at which the Directors and the committees' members are available to give explanation on any query raised by the shareholders. Major information of the Company could be obtained from the Company's website or financial reports and circulars sent to the shareholders. Any enquiries by the shareholders requiring the Board's attention can also be sent in writing to the Investor Relations Manager of the Company whose contact details are set out in the paragraph headed "Shareholders' rights – (c) Right to put enquiries to the Board" below.

Resolutions put to the vote at the general meetings of the Company shall be decided on a poll, save that the chairman of the meeting may in good faith allow a resolution which relates purely to a procedural or administrative matter to be voted on by a show of hands. Procedures for conducting a poll will be explained to the shareholders at each general meeting and questions from shareholders regarding the voting procedures will be answered. The poll results will be posted on the websites of the Stock Exchange and the Company respectively in the manner prescribed under the Listing Rules.

As part of a regular program of investor relations, senior executives may hold briefings or road shows after the results announcement and attend conferences with institutional investors and analysts to engage in two-way communications on Company's performance, objectives and developments. Company visits can be arranged upon specific request.

Shareholders' rights

(a) *Right to convene special general meeting*

Bye-laws

- (i) Bye-law 62 sets out the position under the Bye-laws where a requisition is made by shareholders of the Company (the "Shareholders" and each a "Shareholder"). Bye-law 62 provides that a special general meeting ("SGM") shall be convened on requisition, as provided by the Companies Act (as defined therein), or, in default, may be convened by the requisitionists.

Companies Act

- (ii) Pursuant to section 74 of the Companies Act, a Shareholder or Shareholders holding at the date of the deposit of the requisition not less than one-tenth of the paid-up capital of the Company as at the date of the deposit carries the right of voting at general meetings of the Company may requisition the directors of the Company (the "Directors" and each a "Director") to forthwith proceed duly to convene an SGM by depositing a written requisition at the registered office of the Company.

- (iii) The written requisition must state the purposes of the meeting (including the resolutions to be considered at the meeting), signed by the requisitionists, deposited at the registered office of the Company at Canon's Court, 22 Victoria Street, Hamilton HM12, Bermuda and may consist of several documents in like form each signed by one or more requisitionists.
- (iv) If the Directors do not within twenty-one days from the date of the deposit of the requisition proceed duly to convene an SGM, the requisitionists, or any of them representing more than one half of the total voting rights of all of them, may themselves convene an SGM, but any SGM so convened shall not be held after the expiration of three months from the date of deposit of the requisition.
- (v) An SGM so convened by the requisitionists shall be convened in the same manner, as nearly as possible, as that in which meetings are to be convened by the Directors.

(b) Right to put forward proposals at general meetings

Companies Act

- (i) Sections 79 and 80 of the Companies Act allow certain Shareholder(s) to requisition the Company to give notice to the shareholders in respect of any resolution which is intended to be moved at an annual general meeting ("AGM") of the Company or circulate a statement in respect of any proposed resolution or business to be considered at a general meeting of the Company. Under section 79 of the Companies Act, at the expense of the requisitionists unless the Company otherwise resolves, it shall be the duty of the Company on the requisition in writing by such number of Shareholders:–
 - (a) to give to the Shareholders entitled to receive notice of the next AGM notice of any resolution which may properly be moved and is intended to be moved at that meeting;
 - (b) to circulate to the Shareholders entitled to have notice of any general meeting sent to them any statement of not more than one thousand words with respect to the matter referred to in any proposed resolution or the business to be dealt with at that meeting.
- (ii) The number of Shareholders necessary to make the above-mentioned requisitions to the Company shall be:–
 - (aa) either any number of Shareholders representing not less than one-twentieth of the total voting rights of all the Shareholders having at the date of the requisition a right to vote at the meeting to which the requisition relates; or
 - (bb) not less than one hundred Shareholders.
- (iii) Notice of any such intended resolution shall be given, and any such statement shall be circulated, to Shareholders entitled to have notice of the meeting sent to them by serving a copy of the resolution or statement on each such Shareholder in any manner permitted for service of notice of the meeting, and notice of any such resolution shall be given to any other Shareholder by giving notice of the general effect of the resolution in any manner permitted for giving him notice of meeting of the Company, provided that the copy shall be served, or notice of the effect of the resolution shall be given, as the case may be, in the same manner and, so far as practicable, at the same time as notice of the meeting and, where it is not practicable for it to be served or given at that time, it shall be served or given as soon as practicable thereafter.

Corporate Governance Report

- (iv) Section 80 of the Companies Act sets out the conditions to be met before the Company is bound to give any notice of resolution or to circulate any statement. Pursuant to section 80 of the Companies Act, the Company shall not be bound to give notice of any resolution or to circulate any statement as mentioned in paragraph 2.1 above unless:–
 - (aa) a copy of the requisition signed by the requisitionists, or two or more copies which between them contain the signatures of all the requisitionists, is deposited at the registered office of the Company:–
 - (i) in the case of a requisition requiring notice of a resolution, not less than six weeks before the meeting; and
 - (ii) in the case of any other requisition, not less than one week before the meeting; and
 - (bb) there is deposited or tendered with the requisition a sum reasonably sufficient to meet the Company's expense in giving effect to the procedures in paragraph (i) above (i.e. the giving of notice of resolution and/or circulation of statement).

Provided that if, after a copy of the requisition requiring notice of a resolution has been deposited at the registered office of the Company, an AGM is called for a date six weeks or less after the copy has been deposited, the copy though not deposited within the above-mentioned time shall be deemed to have been properly deposited for the purposes thereof.

(c) *Right to put enquiries to the Board*

Shareholders may at any time send their enquiries and concerns to the Board in writing for the attention of the Investor Relations Manager of the Company whose contact details are as follows:

1st Floor, Wah Lai Industrial Center
10-14 Kwei Tei Street, Fotan
New Territories, Hong Kong

Fax: (852) 2712 0630

Email: ir@manwahgroup.com

The Investor Relations Manager of the Company shall forward the shareholders' enquiries and concerns to the Board and/or relevant committees of the Board to answer the shareholders' questions where appropriate.

DIRECTORS' AND OFFICERS' LIABILITY INSURANCE

Insurance cover has been arranged for Directors' and Officers' Liability to provide adequate cover, as determined by the Board, in respect of the Board members and senior management members of the Company. Such insurance has also been renewed before 31 March 2014 with a term from 1 April 2014 until 31 March 2015.

INTERNAL CONTROL

The Board is of the opinion that sound internal control systems will contribute to the effectiveness and efficiency of operations of the Group and to the safeguard of the Group's assets as well as the shareholders' investment.

The Board is responsible for overall ensuring, maintaining and overseeing the internal control systems of the Group. The Executive Committee helps the Board to discharge its responsibilities of ensuring and maintaining sound internal control functions by reviewing and monitoring the internal control systems annually and processes so as to ensure that they can provide reasonable assurance against material errors of the Group. The Board has reviewed the effectiveness of the internal control systems and considers the internal control systems effective and adequate.

COMPANY SECRETARY

Mr. Wang Guisheng has been the Company Secretary of the Company since 26 July 2013. Mr. Wang reports to the Chairman of the Company and is responsible for advising the Board on corporate governance matters. Mr. Wang has confirmed that he has taken no less than 15 hours of relevant professional training during the Review Period.

AUDITOR'S REMUNERATION

The Audit Committee of the Company is responsible for considering the appointment of the external auditor.

During the Review Period, the remuneration paid or payable to the Company's auditor, Messrs. Deloitte Touche Tohmatsu, is set out as follows:

| Services rendered paid/payable | Fee |
|---------------------------------------|-----------------|
| | HK\$'000 |
| Statutory audit services | 2,929 |
| Non-statutory audit services: | |
| Tax advisory services | 666 |
| Others | 712 |
| | <u>4,307</u> |

DIRECTORS' RESPONSIBILITY FOR THE FINANCIAL STATEMENTS

The Directors acknowledge their responsibility for preparing financial statements of the Group which give a true and fair view of the state of affairs of the Group on a going concern basis and in presenting the financial statements, announcements and other financial disclosures required under the Listing Rules, the Directors aim to present a balanced, clear and understandable assessment of the Group's position and prospects.

Directors' Report

The directors (“Directors”) of Man Wah Holdings Limited (the “Company”) present this annual report and the audited consolidated financial statements of the Company for the Review Period.

CORPORATE REORGANISATION

The Company was incorporated with limited liability in Bermuda.

The shares (“Shares”) of the Company were listed on the main board of the Stock Exchange with effect from 9 April 2010.

PRINCIPAL ACTIVITIES

The Company acts as an investment holding company. The activities of its principal subsidiaries, associate and jointly controlled entities are set out in notes 39, 18 and note 17, respectively to the consolidated financial statements.

RESULTS AND APPROPRIATIONS

The results of the Company and together with its subsidiaries (referred to as the “Group”) for the Review Period are set out in the consolidated statement of profit or loss and other comprehensive income on page 53 of this annual report.

An interim dividend of HK25.0 cents per Share amounting to approximately HK\$227,527,000 was paid to the shareholders of the Company (“Shareholders”) during the Review Period. The Directors recommend the payment of a final dividend of HK25.0 cents per Share to the Shareholders on the register of members on 14 July 2014, amounting to approximately HK\$237,570,000, and the retention of the remaining profit for the year.

PROPERTY, PLANT AND EQUIPMENT

During the Review Period, the Group revalued all of its investment properties as at 31 March 2014. The net increase in fair value of investment properties, which has been credited directly to consolidated statement of profit or loss and other comprehensive income, amounted to HK\$800,000.

Details of movements during the Review Period in the property, plant and equipment of the Group are set out in note 13 to the consolidated financial statements.

SHARE CAPITAL

Details of movements during the Review Period in the share capital of the Company are set out in note 30 to the consolidated financial statements.

DISTRIBUTABLE RESERVES OF THE COMPANY

The Company's reserves available for distribution to shareholders as at the end of the Review Period were as follows:

| | 2014 HK\$'000 | 2013 HK\$'000 |
|----------------------------|------------------|------------------|
| Contributed surplus | 1,695,166 | 1,270,368 |
| Accumulated gains (losses) | 40,193 | (706) |
| | 1,735,359 | 1,269,662 |

Under the Companies Act 1981 of Bermuda (as amended), the contributed surplus account of the Company is available for distribution. However, the Company cannot declare or pay a dividend, or make a distribution out of contributed surplus if:

- (a) it is, or would after the payment be, unable to pay its liabilities as they become due; or
- (b) the realisable value of its assets would thereby be less than the aggregate of its liabilities and its issued share capital and share premium accounts.

DIRECTORS

The Directors of the Company during the Review Period and up to the date of this annual report were:

Executive Directors:

Mr. Wong Man Li
 Ms. Hui Wai Hing
 Mr. Stephen Allen Barr
 Mr. Wang Guisheng
 Mr. Alan Marnie
 Mr. Dai Quanfa

Non-executive Director:

Mr. Xie Fang (appointed on 20 May 2013)

Independent Non-executive Directors:

Mr. Chau Shing Yim, David
 Mr. Lee Teck Leng, Robson
 Mr. Ong Chor Wei
 Mr. Kan Chung Nin, Tony (appointed on 20 May 2013)

In accordance with bye-law 99 of the Company's bye-laws, Mr. Wong Man Li, Ms. Hui Wai Hing, Mr. Alan Marnie and Mr. Chau Shing Yim, David will retire by rotation. Mr. Wong Man Li, Ms. Hui Wai Hing, Mr. Alan Marnie and Mr. Chau Shing Yim, David, all being eligible, will offer themselves for re-election at the forthcoming annual general meeting to be held in July 2014.

Directors' Report

DIRECTORS' SERVICE CONTRACTS

No directors being proposed for re-election at the forthcoming annual general meeting has a service contract with the Company or its subsidiaries which is not determinable by the Group within one year without payment of compensation (other than statutory compensation).

DIRECTORS' INTERESTS IN SECURITIES

As at 31 March 2014, the interests of the directors, chief executives and their associates in the shares, underlying shares and debentures of the Company and its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance ("SFO")), as recorded in the register maintained by the Company pursuant to Section 352 of the Securities and Futures Ordinance, or as otherwise notified to the Company and the Stock Exchange pursuant to the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code") set out in appendix 10 of the Listing Rules were as follows:

Long positions in shares, underlying shares and debentures of the Company

| Name of director | Capacity | Number of shares held | Approximate percentage of the issued share capital of the Company ¹ |
|------------------------|------------------------------------|--------------------------|--|
| Mr. Wong Man Li | Interest in controlled corporation | 607,648,400 ² | 63.96% |
| | Spouse | 288,000 ² | 0.03% |
| Ms. Hui Wai Hing | Beneficial owner | 288,000 ³ | 0.03% |
| | Spouse | 607,648,400 | 63.96% |
| Mr. Stephen Allen Barr | Beneficial owner | 13,386,400 ⁴ | 1.41% |
| Mr. Wang Guisheng | Beneficial owner | 1,730,800 ⁵ | 0.18% |
| Mr. Alan Marnie | Beneficial owner | 1,318,000 ⁶ | 0.14% |
| Mr. Dai Quanfa | Beneficial owner | 844,400 ⁷ | 0.09% |

Notes:

1. The percentage of the Company's issued share capital is based on the 950,098,400 Shares issued as at 31 March 2014.
2. These 607,240,400 Shares are beneficially owned by Man Wah Investments Limited which, in turn, is owned by Mr. Wong Man Li and Ms. Hui Wai Hing as to 80% and 20%, respectively. Mr. Wong is therefore deemed to be interested in the entire 607,240,400 Shares held by Man Wah Investments Limited. Mr. Wong is also the sole director of Man Wah Investments Limited. And, 408,000 Share Options was granted to Mr. Wong under the Share Option Scheme that are exercisable. Mr. Wong is also deemed, under Part XV of the SFO, to be interested in the 288,000 Shares in which Ms. Hui Wai Hing, the spouse of Mr. Wong, has a long position.
3. This figure represents the 288,000 Share Options granted to Ms. Hui under the Share Option Scheme that are exercisable. Upon exercise of the Share Options, Ms. Hui will acquire an aggregate of 288,000 Shares.
4. This figure represents the aggregate number of the 1,186,400 Shares held by Mr. Barr and 12,200,000 Share Options granted to Mr. Barr under the Share Option Scheme that are exercisable. Upon exercise of the Share Options, Mr. Barr will acquire an aggregate of 13,386,400 Shares.
5. This figure represents the aggregate number of the 1,700,800 Share Options granted to Mr. Wang under the Share Option Scheme and the 30,000 Awarded Shares to Mr. Wang on 15 June 2011 and vested on 10 February 2014. Upon exercise of the Share Options and when the Awarded Shares are vested, Mr. Wang will acquire an aggregate of 1,730,800 Shares.
6. This figure represents the aggregate number of 311,600 Shares held by Mr. Marnie and 1,006,400 Share Options granted to Mr. Marnie under the Share Option Scheme that are exercisable. Upon exercise of the Share Options, Mr. Marnie will acquire an aggregate of 1,318,000 Shares.

7. This figure represents the aggregate number of the 26,400 Shares held by Mr. Dai, 808,000 Share Options granted to Mr. Dai under the Share Option Scheme and the 10,000 Awarded Shares to Mr. Dai on 11 February 2011 and vested on 31 December 2013. Upon exercise of the Share Options and when the Awarded Shares are vested, Mr. Dai will acquire an aggregate of 844,400 Shares.

Long positions in the shares of our associated corporation (as defined in the SFO)

| Name of Director | Name of associated corporation | Capacity | Number of issued shares held | Percentage in the associated corporation |
|------------------|--------------------------------|------------------|------------------------------|--|
| Mr. Wong Man Li | Man Wah Investments Limited | Beneficial owner | 800 | 80% |
| Ms. Hui Wai Hing | Man Wah Investments Limited | Beneficial owner | 200 | 20% |

Save as disclosed above, as at 31 March 2014, none of the Company's Directors, chief executives nor their associates had any other personal, family, corporate and other interests or short positions in the shares, underlying shares or debentures of the Company or any of its associated corporations (within the meaning of Part XV of the SFO) as recorded in the register required to be kept under Section 352 of the SFO or as otherwise notified to the Company and the Stock Exchange pursuant to the Model Code.

Other than those disclosed in this section and the section headed "Share Options", no right to subscribe for equity or debt securities of the Company has been granted by the Company to, nor have any such rights been exercised by, any Directors or chief executives during the Review Period.

ARRANGEMENTS TO PURCHASE SHARES OR DEBENTURES

Other than shareholdings disclosed above, at no time during the year was the Company or any of its subsidiaries a party to any arrangements to enable the directors of the Company to acquire benefits by means of the acquisition of shares in, or debentures of, the Company or any other body corporate.

SUBSTANTIAL SHAREHOLDERS

As at 31 March 2014, the register of substantial shareholders maintained by the Company pursuant to Section 336 of the SFO shows that other than the interests disclosed above in respect of certain directors, the following shareholders had notified the Company of relevant interests in the issued share capital of the Company.

Long position in shares and underlying shares of the Company

| Name of shareholder | Capacity | Number of issued ordinary shares held | Approximate percentage of the issued share capital of the Company ¹ |
|---|--------------------------------------|---------------------------------------|--|
| Man Wah Investments Limited | Beneficial owner | 607,240,400 | 63.91% |
| CDH W-Tech Limited ("CDH") ² | Beneficial owner | 79,848,484 | 8.40% |
| Miracle Eagle Holdings Limited ³ | Interest of a controlled corporation | 79,848,484 | 8.40% |

Directors' Report

Notes:

1. The percentage of the Company's issued share capital is based on the 950,098,400 Shares issued as at 31 March 2014.
2. The Company issued 5-year convertible bonds in the principal amount of HK\$700,000,000 to CDH ("Tranche I Bonds") on 20 May 2013, and 5-year convertible bonds in the principal amount of HK\$150,000,000 to ChinaAMC Capital Management Limited (ChinaAMC) ("Tranche II Bonds") on 27 June 2013. The Tranche I Bonds and Tranche II Bonds (collectively the "Bonds") carry an interest of 5% per annum which is payable semi-annually in arrears.

At any time between the issue dates of the Bonds and 20 May 2018, the holders of the Bonds have the right to convert all or part of the Bonds into ordinary shares of the Company ("Shares"). Based on an initial conversion price (subject to adjustment) of HK\$8.25, upon full conversion, the Tranche I Bonds may be converted into approximately 84,848,484 Shares and the Tranche II Bonds may be converted into approximately 18,181,818 Shares. Unless previously redeemed or purchased and cancelled, the Company may at any time between the issue date of the Bonds and 20 May 2018 require a portion of the Bonds to be converted into Shares upon the occurrence of certain trigger events as specified in the terms governing the Bonds. On the maturity date of 20 May 2018, unless previously redeemed, converted, purchased and cancelled, the Company will redeem the Bonds at its principal amount together with accrued and unpaid interest.

CDH has its conversion right to convert 84,848,484 shares of principal amount HK\$700,000,000 under the Tranche I Bonds. During the Review Period, CDH has exercised an aggregate of 54,303,200 shares of principal amount of HK\$448,001,400. On 19 September 2013, 25 October 2013 and 5 December 2013, the Company has issued and allotted 8,484,800 new Shares, 6,788,000 new Shares and 39,030,400 new Shares to CDH respectively. As at 31 March 2014, the outstanding principal amount of the Tranche I Bonds was HK\$251,998,600.

ChinaAMC has exercised its conversion right to convert 18,181,818 shares of principal amount HK\$150,000,000 under the Tranche II Bonds on 9 July 2013, 19 September 2013, 25 October 2013 and 5 December 2013, the Company has issued and allotted 2,727,600 new Shares, 3,000,000 new Shares, 6,000,000 new Shares and 6,454,000 new Shares to ChinaAMC respectively. The balance of Tranche II Bonds HK\$1,800 was refunded to ChinaAMC. As at 31 March 2014, there was no outstanding principal amount in the Tranche II Bonds.

The number of shares held by CDH represents the aggregate number of Shares held by CDH and the number of Shares that may be allotted and issued to CDH upon full conversion of the outstanding principal amount under the Tranche I Bonds at an initial conversion price of HK\$8.25.

According to the mandatory conversion clause in the terms and conditions of Bonds also set out in the announcement on 17 April 2013, when the arithmetic average of the volume weighted average price for 60 consecutive trading days is not less than HK\$10.35 per share and the closing price of one Share on the date falling at the end of the aforesaid 60-day period is not less than HK\$10.35, CDH and ChinaAMC should subscribe for not less than 18% of the principal amount of the convertible bonds according to the mandatory conversion clause. When the arithmetic average of the volume weighted average price for 60 consecutive trading days is not less than HK\$12.45 per share and the closing price of one Share on the date at the end of the aforesaid 60-day period is not less than HK\$12.45, CDH and ChinaAMC should subscribe not less than 64% of the principal amount of the convertible bonds according to the mandatory conversion clause. As the date of this report, the above mandatory conversion clause was satisfied, and CDH has exercised its conversion right third according to the clause in order to further convert a principal amount of HK\$69,999,600, HK\$56,001,000 and HK\$322,000,400 respectively under the Tranche I Bonds. On 19 September 2013, 25 October 2013 and 5 December 2013, the Company has issued and allotted 8,484,800 new Shares, 6,788,000 new Shares and 39,030,400 new Shares to CDH respectively. ChinaAMC has exercised the conversion right fourth to convert a principal amount of HK\$22,502,700, HK\$24,750,000, HK\$49,500,000 and HK\$53,245,500 respectively under the Tranche II Bonds. On 9 July 2013, 19 September 2013, 25 October 2013 and 5 December 2013, the Company has issued and allotted 2,727,600 new Shares, 3,000,000 new Shares, 6,000,000 new Shares and 6,454,000 new Shares to ChinaAMC respectively. As at the date of this annual report, CDH has fully converted 64% of the principal amount of the convertible bonds subscribed in accordance with the mandatory conversion clause. ChinaAMC has subscribed 100% of the convertible bonds held and converted into ordinary shares.

3. Miracle Eagle Holdings Limited owns the entire issued capital of CDH and is therefore deemed to have interests in the shares and underlying shares of the Company in which CDH is interested.

Save as disclosed above, as at 31 March 2014, the Company has not been notified of any other person (other than the Directors and chief executives of the Company) who had an interest or short position in the shares and/or underlying shares of the Company which fell to be disclosed to the Company under Divisions 2 and 3 of Part XV of the SFO.

SHARE OPTION SCHEME

On 5 March 2010, the Scheme which complies with the requirements of Chapter 17 of the Listing Rules was adopted by the shareholders of the Company.

The purpose of the share option scheme ("Share Option Scheme") is to enable the Company to grant share options to selected participants as incentives or rewards for their contributions to the Company and/or its subsidiaries and/or its associated companies. The Scheme will remain in force for a period of 10 years commencing on 5 March 2010, being the date of adoption of the Scheme, to 4 March 2020.

Under the Share Option Scheme, the directors may, at their discretion, offer directors (including executive and non-executive directors), executives, officers, employees or shareholders of the Company or any of its subsidiaries or any of its associated companies, and any suppliers, customers, consultants, advisers, agents, partners or business associates who, in the sole discretion of the Directors, will contribute or have contributed to the Company or any of its subsidiaries or any of its associated companies, share options to subscribe for shares of the Company. The total number of shares of the Company which may be issued upon exercise of all outstanding share options granted under the Share Option Scheme is 96,508,800 which represents approximately 10.90% of the issued share capital of the Company as at the date of authorising these financial statements. The total number of shares of the Company issued and to be issued upon the exercise of share options granted under the Share Option Scheme (including exercised, cancelled and outstanding share options) to each grantee in any 12-month period up to the date of grant shall not exceed 1% of the issued share capital of the Company as at the date of grant. Any further grant of share options in excess of this limit is subject to the Company's shareholders' approval in a general meeting. In addition, any share options granted to a substantial shareholder or an independent non-executive director of the Company, or to any of their associates, in excess of in aggregate 0.1% of the shares of the Company in issue (based on the date of offer) and an aggregate value of HK\$5,000,000 (based on the closing price of the Company's shares at the date of each offer), within any 12-month period, are subject to shareholders' approval in advance in a general meeting. Share options granted to a director, chief executive or substantial shareholder of the Company, or to any of their associates, are subject to approval in advance by the independent non-executive directors of the Company.

The period during which a share option may be exercised will be determined by the Company's directors at their absolute discretion, save that no share option may be exercised more than 10 years after it has been granted under the Share Option Scheme. There is no requirement that a share option must be held for any minimum period before it can be exercised but the Company's directors are empowered to impose at their discretion any such minimum period at the time of grant of any share options.

The exercise price in relation to each share option will be determined by the Company's directors at their absolute discretion and shall not be less than the highest of (i) the official closing price of the shares of the Company as stated in the daily quotation sheet of the Stock Exchange on the date of offer of share options; (ii) the average of the official closing prices of the shares of the Company as stated in the daily quotation sheets of the Stock Exchange for the five business days immediately preceding the date of offer of share options; and (iii) the nominal value of the share of the Company on the date of offer of share options. Each of the grantees is required to pay HK\$1 as consideration for the grant of share options in accordance with the Share Option Scheme. The offer of share options must be accepted within 28 days from the date of the offer.

Directors' Report

Share options do not confer rights on the holders to dividends or to vote at general meetings.

As at the date of 31 March 2014, since the adoption of the Share Option Scheme, the total number of Share Options the Company granted to the employees and some of the Directors and their connected persons amounted to 49,007,600 Share Options (including the 6,068,600 Share Options lapsed due to the resignation of persons who are not Directors). As at the date of this report, the number of Share Options that could still be granted under the Share Option Scheme was 47,335,200 Share Options representing 4.98% of the 950,264,400 Shares in issue as at 20 May 2014, being the date of this report.

SHARE OPTIONS

On 5 March 2010, the share option scheme ("Share Option Scheme") which complies with the requirements of Chapter 17 of the Listing Rules was adopted by the Shareholders. Details of movements in the share options under the Scheme ("Share Options") during the Review Period were as follows:

| Grantee | Date of grant ² | Vesting period | Exercisable period | Exercise price per share HK\$ | Number of Share Options ¹ | | | | | |
|------------------------|----------------------------|-------------------------|-------------------------|----------------------------------|--------------------------------------|---------------------------|-------------------------|-----------------------------|--------------------------|--------|
| | | | | | Outstanding at 1.4.2013 | Granted during the FY2014 | Cancelled/Lapsed FY2014 | Exercised during the FY2014 | Outstanding at 31.3.2014 | |
| Mr. Wong Man Li | 1.2.2013 | 1.2.2013 – 31.1.2015 | 1.2.2015 – 31.1.2017 | 7.17 | 136,000 | – | – | – | 136,000 | |
| | | 1.2.2013 – 31.1.2016 | 1.2.2016 – 31.1.2018 | 7.17 | 136,000 | – | – | – | 136,000 | |
| | | 1.2.2013 – 31.1.2017 | 1.2.2017 – 31.1.2019 | 7.17 | 136,000 | – | – | – | 136,000 | |
| Ms. Hui Wai Hing | 1.2.2013 | 1.2.2013 – 31.1.2015 | 1.2.2015 – 31.1.2017 | 7.17 | 96,000 | – | – | – | 96,000 | |
| | | 1.2.2013 – 31.1.2016 | 1.2.2016 – 31.1.2018 | 7.17 | 96,000 | – | – | – | 96,000 | |
| | | 1.2.2013 – 31.1.2017 | 1.2.2017 – 31.1.2019 | 7.17 | 96,000 | – | – | – | 96,000 | |
| Mr. Stephen Allen Barr | 18.10.2010 | 18.10.2010 – 17.4.2012 | 18.4.2012 – 17.10.2020 | 10.18 | 2,100,000 | – | – | – | 2,100,000 | |
| | | 18.10.2010 – 17.10.2015 | 18.10.2015 – 17.10.2020 | 10.18 | 2,000,000 | – | – | – | 2,000,000 | |
| | 30.6.2011 | 30.6.2011 – 29.6.2013 | 30.6.2013 – 29.6.2015 | 8.11 | 240,000 | – | – | (240,000) | – | |
| | 6.7.2011 | 6.7.2011 – 5.7.2014 | 6.7.2014 – 5.7.2016 | 8.55 | 300,000 | – | – | – | 300,000 | |
| | 31.5.2013 | 31.5.2013 – 30.5.2015 | 31.5.2015 – 3.3.2020 | 8.16 | – | 7,800,000 | – | – | 7,800,000 | |
| Mr. Wang Guisheng | 6.7.2011 | 6.7.2011 – 5.7.2014 | 6.7.2014 – 5.7.2016 | 8.55 | 200,000 | – | – | – | 200,000 | |
| | | 8.2.2012 | 8.2.2012 – 7.2.2014 | 8.2.2014 – 7.2.2016 | 4.72 | 54,000 | – | – | – | 54,000 |
| | | | 8.2.2012 – 7.2.2015 | 8.2.2015 – 7.2.2017 | 4.72 | 54,000 | – | – | – | 54,000 |
| | | | 8.2.2012 – 7.2.2016 | 8.2.2016 – 7.2.2018 | 4.72 | 54,000 | – | – | – | 54,000 |
| | | | 8.2.2012 – 7.2.2017 | 8.2.2017 – 7.2.2019 | 4.72 | 54,000 | – | – | – | 54,000 |
| | 1.2.2013 | 1.2.2013 – 31.1.2015 | 1.2.2015 – 31.1.2017 | 7.17 | 258,400 | – | – | – | 258,400 | |
| | | 1.2.2013 – 31.1.2016 | 1.2.2016 – 31.1.2018 | 7.17 | 257,600 | – | – | – | 257,600 | |
| | | 1.2.2013 – 31.1.2017 | 1.2.2017 – 31.1.2019 | 7.17 | 257,600 | – | – | – | 257,600 | |
| | 22.1.2014 | 22.1.2014 – 21.1.2016 | 22.1.2016 – 21.1.2018 | 14.56 | – | 255,600 | – | – | 255,600 | |
| | | 22.1.2014 – 21.1.2017 | 22.1.2017 – 21.1.2019 | 14.56 | – | 255,600 | – | – | 255,600 | |

Directors' Report

| Grantee | Date of grant ² | Vesting period | Exercisable period | Exercise price per share HK\$ | Number of Share Options ¹ | | | | |
|--|----------------------------|-----------------------|-----------------------|----------------------------------|--------------------------------------|---------------------------|--------------------------|-----------------------------|--------------------------|
| | | | | | Outstanding at 1.4.2013 | Granted during the FY2014 | Cancelled/ Lapsed FY2014 | Exercised during the FY2014 | Outstanding at 31.3.2014 |
| Mr. Alan Marnie | 6.7.2011 | 6.7.2011 – 5.7.2014 | 6.7.2014 – 5.7.2016 | 8.55 | 300,000 | – | – | – | 300,000 |
| | 1.6.2012 | 1.6.2012 – 31.5.2013 | 1.6.2013 – 3.3.2020 | 3.5 | 611,600 | – | – | (611,600) | – |
| | 31.5.2013 | 31.5.2013 – 30.5.2015 | 31.5.2015 – 3.3.2020 | 8.16 | – | 706,400 | – | – | 706,400 |
| Mr. Dai Quanfa | 6.7.2011 | 6.7.2011 – 5.7.2014 | 6.7.2014 – 5.7.2016 | 8.55 | 120,000 | – | – | – | 120,000 |
| | 8.2.2012 | 8.2.2012 – 7.2.2014 | 8.2.2014 – 7.2.2016 | 4.72 | 26,400 | – | – | (26,400) | – |
| | | 8.2.2012 – 7.2.2015 | 8.2.2015 – 7.2.2017 | 4.72 | 26,400 | – | – | – | 26,400 |
| | | 8.2.2012 – 7.2.2016 | 8.2.2016 – 7.2.2018 | 4.72 | 26,400 | – | – | – | 26,400 |
| | | 8.2.2012 – 7.2.2017 | 8.2.2017 – 7.2.2019 | 4.72 | 26,000 | – | – | – | 26,000 |
| | 1.2.2013 | 1.2.2013 – 31.1.2015 | 1.2.2015 – 31.1.2017 | 7.17 | 125,200 | – | – | – | 125,200 |
| | | 1.2.2013 – 31.1.2016 | 1.2.2016 – 31.1.2018 | 7.17 | 124,800 | – | – | – | 124,800 |
| | | 1.2.2013 – 31.1.2017 | 1.2.2017 – 31.1.2019 | 7.17 | 124,800 | – | – | – | 124,800 |
| | 22.1.2014 | 22.1.2014 – 21.1.2016 | 22.1.2016 – 21.1.2018 | 14.56 | – | 117,200 | – | – | 117,200 |
| | | 22.1.2014 – 21.1.2017 | 22.1.2017 – 21.1.2019 | 14.56 | – | 117,200 | – | – | 117,200 |
| Other employees | 6.7.2011 | 6.7.2011 – 5.7.2014 | 6.7.2014 – 5.7.2016 | 8.55 | 2,750,000 | – | (695,000) | – | 2,055,000 |
| | 8.2.2012 | 8.2.2012 – 7.2.2014 | 8.2.2014 – 7.2.2016 | 4.72 | 1,458,000 | – | (228,400) | (1,028,000) | 201,600 |
| | | 8.2.2012 – 7.2.2015 | 8.2.2015 – 7.2.2017 | 4.72 | 1,458,000 | – | (228,400) | – | 1,229,600 |
| | | 8.2.2012 – 7.2.2016 | 8.2.2016 – 7.2.2018 | 4.72 | 1,458,000 | – | (228,400) | – | 1,229,600 |
| | | 8.2.2012 – 7.2.2017 | 8.2.2017 – 7.2.2019 | 4.72 | 1,409,200 | – | (218,000) | – | 1,191,200 |
| | 1.2.2013 | 1.2.2013 – 31.1.2015 | 1.2.2015 – 31.1.2017 | 7.17 | 4,737,600 | – | (686,000) | – | 4,051,600 |
| | | 1.2.2013 – 31.1.2016 | 1.2.2016 – 31.1.2018 | 7.17 | 4,624,800 | – | (670,800) | – | 3,954,000 |
| | | 1.2.2013 – 31.1.2017 | 1.2.2017 – 31.1.2019 | 7.17 | 4,624,400 | – | (670,800) | – | 3,953,600 |
| | 22.1.2014 | 22.1.2014 – 21.1.2016 | 22.1.2016 – 21.1.2018 | 14.56 | – | 3,392,800 | (37,200) | – | 3,355,600 |
| | | 22.1.2014 – 21.1.2017 | 22.1.2017 – 21.1.2019 | 14.56 | – | 3,447,600 | (38,000) | – | 3,409,600 |
| | | | | | <u>30,557,200</u> | <u>16,092,400</u> | <u>(3,701,000)</u> | <u>(1,906,000)</u> | <u>41,042,600</u> |
| Number of Share Options exercisable at 31 March 2014 | | | | | | | | | <u>2,355,600</u> |

Directors' Report

Notes:

1. Number of shares in the Company over which options granted under the Share Option Scheme are exercisable.
2. The closing price of the Share immediately before the date on which the Share Options were granted on (i) 18 October 2010, i.e. on 15 October 2010 was HK\$10.00, (ii) 30 June 2011, i.e. on 29 June 2011 was HK\$8.01, (iii) 6 July 2011, i.e. on 5 July 2011 was HK\$8.43, (iv) 8 February 2012, i.e. on 7 February 2012 was HK\$4.20, (v) 1 June 2012, i.e. on 31 May 2012 was HK\$3.37, (vi) 1 February 2013, i.e. on 31 January 2013 was HK\$7.14, (vii) 31 May 2013, i.e. on 30 May 2013 was HK\$8.22, and (viii) 22 January 2014, i.e. on 21 January 2014 was HK\$14.32.
3. Share options under each grant are subject to the restrictions that up to 50% and 100% of the total options granted will be exercisable during the period of 18th and 60th months respectively from the date of acceptance of the grant of options by the relevant grantees.
4. The weighted average closing price immediately before the dates on which the options were exercised was HK\$8.88.

SHARE AWARD SCHEME

The Company adopted a share award scheme (the "Share Award Scheme") on 27 January 2011 (the "Adoption Date") with a duration of 10 years commencing from the Adoption Date. The objective of the Share Award Scheme is to recognise the contributions by certain directors, employees of the Group (the "Selected Participants") and to give incentive to them in order to retain them for the continual operation and development of the Group, and to attract suitable personnel for further development of the Group. The Company has set up the Employees' Share Award Scheme Trust (the "Trust") to administer and hold the Company's shares before they are vested and transferred to the Selected Participants. Upon granting of shares to Selected Participants, the Trust purchases the Company's shares being awarded from the open market with funds provided by the Company by way of contributions. 100% of awarded shares of the Company and the related income derived therefore are vested on the third anniversary date of the grant date. Vesting of the awarded shares of the Company and related income will be conditional on the Selected Participants remaining an employee of the Group until and on each of the relevant vesting dates and his/her execution of the relevant documents to effect the transfer from the Trustee within the period stipulated. An award shall automatically lapse forthwith when a Selected Participants ceases to be an employee of the Group, or the subsidiary employing the Selected Participants ceases to be a subsidiary, or an order for the winding-up of the Company is made or a resolution is passed for the voluntary winding-up of the Company.

Where the awarded shares of the Company do not vest in accordance with the Share Award Scheme, the Trust shall hold such shares of the Company and the related income for the benefit of one or more employees of the Group as it determines in its discretion, after having taken into account the recommendations of the board of directors of the Company. Please refer to Company's announcement dated 31 January 2012 for further information on the Share Award Scheme. Details of the movements in the number of shares granted by the Company to employees of the Company (other than directors) during the Review Period are as follows:

| Category | Date of grant | Fair value per share ¹ HK\$ | As at 1.4.2013 | Vested during the FY2014 | As at 31.3.2014 |
|--------------------------------|------------------|--|-------------------|--------------------------------|--------------------|
| Employees | 11 February 2011 | 12.34 | 238,800 | (238,800) | – |
| Mr. Wang Guisheng ² | 15 June 2011 | 8.60 | 30,000 | (30,000) | – |
| Mr. Dai Quanfa | 11 February 2011 | 12.34 | 10,000 | (10,000) | – |
| | | | <u>278,800</u> | <u>(278,800)</u> | <u>–</u> |

Notes:

1. The fair value of the awarded Shares was calculated based on the closing price per Share on the date of grant.
2. Share awards of 30,000 ordinary shares are early vested to the director on 10 February 2014 with the resolution approved by the Board of Directors.

CONFIRMATION OF INDEPENDENCE BY INDEPENDENT NON-EXECUTIVE DIRECTORS

The Company has received, from each of the Independent Non-executive Directors, an annual confirmation of his independence pursuant to Rule 3.13 of the Listing Rules. The Company considers all of the independent non-executive directors are independent.

CONNECTED TRANSACTIONS AND CONTINUING CONNECTED TRANSACTIONS

During the Review Period, the Company and the Group had continuing connected transactions, certain details of which have been disclosed in the prospectus of the Company dated 18 March 2010 and note 36 to the consolidated financial statements. Such continuing connected transaction are exempted from the reporting, announcement, shareholders' approval and annual review requirements under the Listing Rules. Save as the above continuing connected transactions, there were no transactions which need to be disclosed as connected transactions and continuing connected transactions in accordance with the requirements of the Listing Rules.

DIRECTORS' INTEREST IN CONTRACTS OF SIGNIFICANCE

No contracts of significance, to which the Company or its subsidiaries was a party, and in which a director of the Company had a material interest, whether directly and indirectly, subsisted at the end of 31 March 2014 or at any time during the Review Period.

NON-COMPETITION UNDERTAKING

Each of Man Wah Investments Limited and Mr. Wong Man Li (each a "Non-Compete Covenantor") has entered into a deed of non-competition dated 5 March 2010 with the Company, to the effect that each of them will not directly or indirectly participate in, or hold any right or interest, or otherwise be involved in any business which may be in competition with the business of the Group from time to time.

MAJOR CUSTOMERS AND SUPPLIERS

During the Review Period, sales to the Group's five largest customers and purchases from the five largest suppliers accounted for approximately 28.2% and 35.6% of the total revenue and purchases for the year, respectively. The Group's largest supplier accounted for around 9.7% of the total purchase for the year, and none of the Group's customer individually accounted for more than 10% of the total revenue of the Group.

At no time during the Review Period did a director, an associate of a director or a shareholder of the Company (which to the knowledge of the directors owns more than 5% of the Company's share capital) have an interest in any of the Group's five largest customers or suppliers.

RETIREMENT BENEFITS SCHEMES

Details of the retirement benefits schemes are set out in note 35 to the consolidated financial statements.

DONATIONS

During the Review Period, the Group made charitable and other donations amounting to approximately HK\$5,901,000.

PRE-EMPTIVE RIGHTS

There are no provisions for pre-emptive rights under the Company's Bye-laws, or the laws of Bermuda, which would oblige the Company to offer new shares on a pro-rata basis to existing Shareholders.

PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SECURITIES

During the Review Period, the Company repurchased a total of 15,322,400 ordinary shares of the Company at an aggregate purchase price of HK\$161,162,854 on The Stock Exchange of Hong Kong Limited. Details of the repurchases of such ordinary shares were as follows:

| Month of repurchase | Number of ordinary shares repurchased | Price per ordinary share | | Aggregate purchase price (HK\$) |
|---------------------|---------------------------------------|--------------------------------------|---------------|---------------------------------|
| | | Highest (HK\$) | Lowest (HK\$) | |
| April 2013 | 5,528,000 | 7.21 | 6.46 | 39,081,240 |
| June 2013 | 3,250,000 | 9.71 | 8.21 | 29,934,668 |
| January 2014 | 6,544,400 | 14.60 | 13.42 | 91,716,560 |
| Total | 15,322,400 | | | 160,732,468 |
| | | Total expenses on shares repurchased | | 430,386 |
| | | | Total | 161,162,854 |

The 15,322,400 repurchased ordinary shares were cancelled during the Review Period. The issued share capital of the Company was accordingly reduced by the par value of the repurchased ordinary shares so cancelled. The above repurchases were effected by the Directors pursuant to the mandate from shareholders, with a view to benefiting shareholders as a whole in enhancing the net assets and earnings per share of the Company.

Save as disclosed above, there was no purchase, sale or redemption by the Company, or any of its subsidiaries, of any listed securities of the Company during the Review Period and until the date of this annual report.

EMOLUMENT POLICY

The emolument policy of the employees of the Group is set up by the Remuneration Committee and the employees' emoluments are determined on the basis of their merit, qualifications and competence.

The emoluments of the Directors of the Company are decided by the Remuneration Committee, having regard to the Group's operating results, individual performance and comparable market statistics.

The emoluments of the Directors and employees of the Group include a share option scheme and share award scheme, details of which are disclosed in pages 43 to 47 of this annual report.

Directors' Report

SUFFICIENCY OF PUBLIC FLOAT

Based on information that is publicly available to the Company and within the knowledge of the Directors, the Company has maintained a sufficient public float as at the date of this annual report.

AUDITOR

A resolution will be proposed at the forthcoming annual general meeting of the Company to re-appoint Messrs. Deloitte Touche Tohmatsu as auditor of the Company.

On behalf of the board

Wong Man Li

Chairman

20 May 2014

Independent Auditor's Report



TO THE MEMBERS OF MAN WAH HOLDINGS LIMITED

(incorporated in Bermuda with limited liability)

We have audited the consolidated financial statements of Man Wah Holdings Limited (the “Company”) and its subsidiaries (collectively referred to as the “Group”) set out on pages 53 to 123, which comprise the consolidated statement of financial position as at 31 March 2014, and the consolidated statement of profit or loss and other comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

Directors' Responsibility for the Consolidated Financial Statements

The directors of the Company are responsible for the preparation of consolidated financial statements that give a true and fair view in accordance with International Financial Reporting Standards issued by the International Accounting Standards Board and the disclosure requirements of the Hong Kong Companies Ordinance, and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit and to report our opinion solely to you, as a body, in accordance with section 90 of the Bermuda Companies Act, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report. We conducted our audit in accordance with Hong Kong Standards on Auditing issued by the Hong Kong Institute of Certified Public Accountants. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of consolidated financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Independent Auditor's Report

Opinion

In our opinion, the consolidated financial statements give a true and fair view of the state of affairs of the Group as at 31 March 2014, and of the Group's profit and cash flows for the year then ended in accordance with International Financial Reporting Standards and have been properly prepared in accordance with the disclosure requirements of the Hong Kong Companies Ordinance.

Deloitte Touche Tohmatsu
Certified Public Accountants
Hong Kong
20 May 2014

Consolidated Statement of Profit or Loss and Other Comprehensive Income

For the year ended 31 March 2014

| | Notes | 2014 HK\$'000 | 2013 HK\$'000 |
|---|-------|------------------|------------------|
| Revenue | 5 | 5,991,060 | 4,876,976 |
| Cost of goods sold | | (3,860,027) | (3,105,818) |
| Gross profit | | 2,131,033 | 1,771,158 |
| Other income | | 286,369 | 89,231 |
| Other gains and losses | 6 | 69,542 | 33,396 |
| Selling and distribution expenses | | (972,706) | (934,550) |
| Administrative expenses | | (338,568) | (325,907) |
| Share of profit of a joint venture | | 8,877 | 7,374 |
| Share of profit (loss) of an associate | | 12,314 | (1) |
| Finance costs | 7 | (43,160) | (16,807) |
| Profit before income tax | | 1,153,701 | 623,894 |
| Income tax expense | 8 | (167,373) | (58,050) |
| Profit for the year | 9 | 986,328 | 565,844 |
| Other comprehensive (expense) income: | | | |
| <i>Items that may be reclassified subsequently to profit or loss:</i> | | | |
| Exchange differences arising on translation of financial statements of foreign operations | | (29,632) | 27,582 |
| Reclassification of translation reserve upon disposal of subsidiaries | | 535 | – |
| Total comprehensive income for the year | | 957,231 | 593,426 |
| Profit for the year attributable to: | | | |
| Owners of the Company | | 976,965 | 568,401 |
| Non-controlling interest | | 9,363 | (2,557) |
| | | 986,328 | 565,844 |
| Total comprehensive income (expense) for the year attributable to: | | | |
| Owners of the Company | | 948,061 | 595,757 |
| Non-controlling interest | | 9,170 | (2,331) |
| | | 957,231 | 593,426 |
| Earnings per share | | | |
| Basic (HK cents) | 11 | 107.28 | 62.85 |
| Diluted (HK cents) | | 102.29 | 62.79 |

Consolidated Statement of Financial Position

At 31 March 2014

| | Notes | 2014 HK\$'000 | 2013 HK\$'000 |
|--|-------|------------------|------------------|
| Non-current assets | | | |
| Property, plant and equipment | 13 | 1,606,740 | 1,531,884 |
| Investment properties | 14 | 17,200 | 31,894 |
| Lease premium for land | 15 | 542,855 | 445,464 |
| Intangible assets | 16 | 852 | 1,082 |
| Interest in a joint venture | 17 | 10,365 | 7,721 |
| Interest in an associate | 18 | 12,318 | 4 |
| Loan to an associate | 18 | 56,539 | 19,040 |
| Available-for-sale investment | 19 | 3,740 | 3,749 |
| Deferred tax assets | 20 | 2,881 | 2,293 |
| Refundable earnest money paid for lease premium for land | 21 | 4,216 | 4,226 |
| Deposit paid for acquisition of a land lease | | – | 16,244 |
| Deposits paid for acquisition of property, plant and equipment | | 53,115 | 38,595 |
| Derivative financial instruments | 22 | – | 558 |
| | | 2,310,821 | 2,102,754 |
| Current assets | | | |
| Inventories | 23 | 701,959 | 635,668 |
| Trade receivables | 24 | 500,897 | 369,119 |
| Other receivables and prepayments | 24 | 214,930 | 197,640 |
| Lease premium for land | 15 | 12,028 | 9,567 |
| Derivative financial instruments | 22 | 23,103 | 24,586 |
| Tax recoverable | | 996 | 317 |
| Restricted bank balances | 25 | 2,929 | 5,967 |
| Bank balances and cash | 25 | 2,362,450 | 1,655,439 |
| | | 3,819,292 | 2,898,303 |
| Current liabilities | | | |
| Trade payables | 26 | 290,472 | 259,135 |
| Other payables and accruals | 26 | 357,227 | 311,793 |
| Unsecured bank borrowings | 27 | 537,870 | 745,660 |
| Derivative financial instruments | 22 | 3,796 | – |
| Convertible bonds – current portion | 28 | 5,218 | – |
| Tax payable | | 45,970 | 9,345 |
| | | 1,240,553 | 1,325,933 |
| Net current assets | | 2,578,739 | 1,572,370 |
| Total assets less current liabilities | | 4,889,560 | 3,675,124 |

Consolidated Statement of Financial Position

At 31 March 2014

| | Notes | 2014 HK\$'000 | 2013 HK\$'000 |
|---|-------|------------------|------------------|
| Non-current liabilities | | | |
| Deferred tax liabilities | 20 | 4,877 | 5,908 |
| Derivative financial instruments | 22 | – | 249 |
| Convertible bonds – non-current portion | 28 | 251,412 | – |
| Government grant receipt in advance | 29 | 130,960 | 200,394 |
| | | 387,249 | 206,551 |
| | | 4,502,311 | 3,468,573 |
| Capital and reserves | | | |
| Share capital | 30 | 380,039 | 356,412 |
| Reserves | | 4,074,541 | 3,073,600 |
| Equity attributable to owners of the Company | | 4,454,580 | 3,430,012 |
| Non-controlling interest | | 47,731 | 38,561 |
| | | 4,502,311 | 3,468,573 |

The consolidated financial statements on pages 53 to 123 were approved and authorised for issue by the Board of Directors on 20 May 2014 and are signed on its behalf by:

Wong Man Li
DIRECTOR

Wang Guisheng
DIRECTOR

Consolidated Statement of Changes in Equity

For the year ended 31 March 2014

| | Attributable to owners of the Company | | | | | | | | | | | | | | |
|---|---------------------------------------|--------------------------|------------------------|-----------------------------------|----------------------------------|---|------------------------------|-----------------------------|-------------------------------------|-------------------------------|---|---------------------------|--------------------|-----------------------------------|----------------|
| | Share capital HK\$'000 | Treasury shares HK\$'000 | Share premium HK\$'000 | Special reserve HK\$'000 (note i) | Other reserve HK\$'000 (note ii) | PRC statutory reserve HK\$'000 (note iii) | Translation reserve HK\$'000 | Share award scheme HK\$'000 | Share award scheme reserve HK\$'000 | Share option reserve HK\$'000 | Convertible bonds equity reserve HK\$'000 (Note 28) | Retained profits HK\$'000 | Sub-total HK\$'000 | Non-controlling interest HK\$'000 | Total HK\$'000 |
| At 1 April 2012 | 379,097 | (1,838) | 1,406,751 | (16,132) | (3,944) | 63,212 | 150,930 | (6,476) | 1,735 | 13,846 | - | 1,171,288 | 3,158,469 | 30,449 | 3,188,918 |
| Profit (loss) for the year | - | - | - | - | - | - | - | - | - | - | - | 568,401 | 568,401 | (2,557) | 565,844 |
| Exchange differences arising on translation of financial statements of foreign operations | - | - | - | - | - | - | 27,356 | - | - | - | - | - | 27,356 | 226 | 27,582 |
| Total comprehensive income (expense) for the year | - | - | - | - | - | - | 27,356 | - | - | - | - | 568,401 | 595,757 | (2,331) | 593,426 |
| Capital contribution by non-controlling interests | - | - | - | - | - | - | - | - | - | - | - | - | - | 10,443 | 10,443 |
| Cancellation of treasury shares | (1,838) | 1,838 | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Repurchase of shares | (20,847) | - | (158,488) | - | - | - | - | - | - | - | - | (179,335) | (179,335) | - | (179,335) |
| Recognition of equity-settled share-based payments | - | - | - | - | - | - | - | 1,156 | 6,096 | - | - | (16,934) | 7,252 | - | 7,252 |
| Transfer to PRC statutory reserves | - | - | - | - | - | 16,934 | - | - | - | - | - | (16,934) | - | - | - |
| Dividends paid (Note 12) | - | - | - | - | - | - | - | - | - | - | - | (152,131) | (152,131) | - | (152,131) |
| At 31 March 2013 | 356,412 | - | 1,248,263 | (16,132) | (3,944) | 80,146 | 178,286 | (6,476) | 2,891 | 19,942 | - | 1,570,624 | 3,430,012 | 38,561 | 3,468,573 |
| Profit for the year | - | - | - | - | - | - | - | - | - | - | - | 976,965 | 976,965 | 9,363 | 986,328 |
| Exchange differences arising on translation of financial statements of foreign operations | - | - | - | - | - | - | (29,439) | - | - | - | - | - | (29,439) | (193) | (29,632) |
| Reclassified on disposal of subsidiaries | - | - | - | - | - | - | 535 | - | - | - | - | - | 535 | - | 535 |
| Total comprehensive (expense) income for the year | - | - | - | - | - | - | (28,904) | - | - | - | - | 976,965 | 948,061 | 9,170 | 957,231 |
| Repurchase of shares | (6,129) | - | (155,034) | - | - | - | - | - | - | - | - | - | (161,163) | - | (161,163) |
| Recognition of equity-settled share-based payments | - | - | - | - | - | - | - | 437 | 15,855 | - | - | - | 16,292 | - | 16,292 |
| Recognition of equity component of convertible bonds (Note 28) | - | - | - | - | - | - | - | - | (1,936) | 12,245 | - | - | 12,245 | - | 12,245 |
| Issue of shares upon exercise of share options | 762 | - | 10,238 | - | - | - | - | - | - | - | - | - | 9,064 | - | 9,064 |
| Issue of shares upon conversion of convertible bonds (Note 28) | 28,994 | - | 569,594 | - | - | - | - | - | - | (11,590) | - | - | 586,998 | - | 586,998 |
| Transfer to PRC statutory reserves | - | - | - | - | - | 45,243 | - | - | - | - | - | (45,243) | - | - | - |
| Dividends paid (Note 12) | - | - | - | - | - | - | - | - | - | - | - | (386,929) | (386,929) | - | (386,929) |
| At 31 March 2014 | 380,039 | - | 1,673,061 | (16,132) | (3,944) | 125,389 | 149,382 | (6,476) | 3,328 | 33,861 | 655 | 2,115,417 | 4,454,580 | 47,731 | 4,502,311 |

Consolidated Statement of Changes in Equity

For the year ended 31 March 2014

Notes:

- (i) Special reserve arose from the acquisition of equity interest of certain subsidiaries through a corporate reorganisation. It represents the difference between the nominal value of share capital of those subsidiaries at the date of acquisition and the nominal value of the shares issued by the Company as consideration for the acquisition.
- (ii) Other reserve arose from the acquisition of the additional equity interest of subsidiaries. It represents the difference between the carrying amount of the net assets of the subsidiaries attributable to the additional interest at the dates of acquisition and the fair value of consideration paid by the Company.
- (iii) The statutory reserve represents the amount transferred from profit after taxation of the subsidiaries established in the Mainland of People's Republic of China (the "PRC") in accordance with the relevant PRC laws until the PRC statutory reserve reaches 50% of the registered capital of the respective subsidiaries. The statutory reserve can be applied either in setting off the accumulated losses or increasing capital.

Consolidated Statement of Cash Flows

For the year ended 31 March 2014

| | 2014 HK\$'000 | 2013 HK\$'000 |
|---|------------------|------------------|
| OPERATING ACTIVITIES | | |
| Profit before income tax | 1,153,701 | 623,894 |
| Adjustments for: | | |
| Amortisation of intangible assets | 231 | 225 |
| Depreciation | 142,223 | 123,796 |
| Equity-settled share-based payments expense | 15,855 | 6,096 |
| Expense recognised in respect of share award scheme | 437 | 1,156 |
| Fair value gain on investment properties | (800) | (1,723) |
| Finance costs | 43,160 | 16,807 |
| Allowance for inventories | 3,679 | 6,176 |
| Impairment loss on trade receivables | 1,262 | 546 |
| Impairment loss on property, plant and equipment | 6,731 | – |
| Interest income | (2,082) | (2,837) |
| Income on structured deposits | (105,771) | (48,279) |
| Gain on changes in fair value of derivative financial instruments – net | (83,967) | (26,056) |
| Loss (gain) on disposal of property, plant and equipment | 26 | (273) |
| Release of lease premium for land | 11,420 | 12,520 |
| Loss on disposal of subsidiaries | 3,003 | – |
| Share of profit of a joint venture | (8,877) | (7,374) |
| Share of (profit) loss of an associate | (12,314) | 1 |
| Government grant recognised in other income | (128,785) | (3,941) |
| Operating cash flows before movements in working capital | 1,039,132 | 700,734 |
| Increase in inventories | (77,196) | (89,637) |
| (Increase) decrease in trade receivables | (133,241) | 21,836 |
| (Increase) decrease in other receivables and prepayments | (18,197) | 24,165 |
| Decrease in derivative financial instruments | 89,555 | 1,161 |
| Increase (decrease) in trade payables | 36,349 | (39,418) |
| Increase in other payables and accruals | 70,405 | 53,475 |
| Cash generated from operations | 1,006,807 | 672,316 |
| Interest paid | (37,667) | (16,807) |
| Interest received | 2,082 | 2,837 |
| Income tax paid | (135,478) | (56,306) |
| NET CASH FROM OPERATING ACTIVITIES | 835,744 | 602,040 |

Consolidated Statement of Cash Flows

For the year ended 31 March 2014

| | Note | 2014 HK\$'000 | 2013 HK\$'000 |
|--|------|------------------|------------------|
| INVESTING ACTIVITIES | | | |
| Proceeds on disposal of structured deposits | | 11,722,813 | 8,154,354 |
| Investment on structured deposits | | (11,617,042) | (8,106,075) |
| Purchase of property, plant and equipment | | (236,462) | (264,487) |
| Payment of lease premium for land | | (96,072) | (92,315) |
| Deposits paid for acquisition of property, plant and equipment | | (37,814) | (38,341) |
| Loan to an associate | | (37,499) | (19,040) |
| Placement of restricted bank balances | | (2,054) | (5,967) |
| Government grant received | | 82,349 | 63,561 |
| Proceeds from disposal of property, plant and equipment | | 5,932 | 3,536 |
| Withdrawal in restricted bank balances | | 5,092 | 314,882 |
| Dividend received from a joint venture | | 3,233 | 4,500 |
| Proceeds from disposal of subsidiaries | 32 | 869 | – |
| Refund of earnest money for lease premium for land | | – | 8,701 |
| Net payment of deposit paid for lease premium for land | | – | (4,963) |
| Investment in an associate | | – | (5) |
| NET CASH (USED IN) FROM INVESTING ACTIVITIES | | (206,655) | 18,341 |
| FINANCING ACTIVITIES | | | |
| Proceeds from issue of convertible bonds | | 850,000 | – |
| New bank borrowings raised | | 587,630 | 550,660 |
| Proceeds from issue of shares upon exercise of share options | | 9,064 | – |
| Repayment of bank borrowings | | (795,516) | (387,766) |
| Dividends paid | | (386,929) | (152,131) |
| Repurchase of shares | | (161,163) | (179,335) |
| Capital contribution by a non-controlling interest | | – | 10,443 |
| NET CASH FROM (USED IN) FINANCING ACTIVITIES | | 103,086 | (158,129) |
| NET INCREASE IN CASH AND CASH EQUIVALENTS | | 732,175 | 462,252 |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF THE YEAR | | 1,655,439 | 1,190,072 |
| Effect of foreign exchange rate changes | | (25,164) | 3,115 |
| CASH AND CASH EQUIVALENTS AT END OF THE YEAR, represented by bank balances and cash | | 2,362,450 | 1,655,439 |

Notes to the Consolidated Financial Statements

For the year ended 31 March 2014

1. GENERAL

The Company was incorporated and registered as an exempted company with limited liability in Bermuda under the Companies Act 1981 of Bermuda (as amended). Its shares are listed on The Stock Exchange of Hong Kong Limited (the “Hong Kong Stock Exchange”) with effect from 9 April 2010. The Company’s immediate and ultimate holding company is Man Wah Investments Limited, which is owned by Mr. Wong Man Li and Ms. Hui Wai Hing, directors of the Company.

The Company acts as an investment holding company. The principal activities of its principal subsidiaries, a joint venture and an associate are set out in Notes 39, 17 and 18 respectively.

The address of the registered office and principal place of business of the Company are disclosed in the corporate information section of the annual report.

The functional currency of the Company is United States dollars (“USD”). The consolidated financial statements of the Company are presented in Hong Kong dollars (“HKD”) for the convenience of the shareholders as the Company is listed in Hong Kong.

2. APPLICATION OF NEW AND REVISED INTERNATIONAL FINANCIAL REPORTING STANDARDS (“IFRSs”)

(i) New and revised IFRSs effective in the current year

In the current year, the Group has applied the following new and revised IFRSs issued by the International Accounting Standards Board (“IASB”):

| | |
|--|--|
| IFRS 10 | Consolidated Financial Statements |
| IFRS 11 | Joint Arrangements |
| IFRS 12 | Disclosure of Interests in Other Entities |
| Amendments to IFRS 10, IFRS 11 and IFRS 12 | Consolidated Financial Statements, Joint Arrangements and Disclosure of Interest in Other Entities: Transition Guidance |
| IFRS 13 | Fair Value Measurement |
| IAS 19 (as revised in 2011) | Employee Benefits |
| IAS 27 (as revised in 2011) | Separate Financial Statements |
| IAS 28 (as revised in 2011) | Investments in Associates and Joint Ventures |
| Amendments to IFRS 7 | Disclosures – Offsetting Financial Assets and Financial Liabilities |
| Amendments to IAS 1 | Presentation of Items of Other Comprehensive Income |
| Amendments to IFRSs | Annual Improvements to IFRSs 2009 – 2011 Cycle |
| IFRIC – Int 20 | Stripping Costs in the Production Phase of a Surface Mine |

Except as described below, the application of the other new or revised IFRSs in the current year has had no material effect on the amounts reported and/or disclosures set out in these consolidated financial statements.

2. APPLICATION OF NEW AND REVISED INTERNATIONAL FINANCIAL REPORTING STANDARDS (“IFRSs”) – continued

(i) New and revised IFRSs effective in the current year – continued

New and revised standards on consolidation, joint arrangements, associates and disclosures

In the current year, the Group has applied for the first time the package of five standards on consolidation, joint arrangements, associates and disclosures comprising IFRS 10 “Consolidated Financial Statements”, IFRS 11 “Joint Arrangements”, IFRS 12 “Disclosure of Interests in Other Entities”, IAS 27 (as revised in 2011) “Separate Financial Statements” and IAS 28 (as revised in 2011) “Investments in Associates and Joint Ventures”, together with the amendments to IFRS 10, IFRS 11 and IFRS 12 regarding transitional guidance.

IAS 27 (as revised in 2011) is not applicable to the Group as it deals only with separate financial statements.

The impact of the application of these standards is set out below.

Impact of the application of IFRS 10

IFRS 10 replaces the parts of IAS 27 “Consolidated and Separate Financial Statements” that deal with consolidated financial statements and SIC – Int 12 “Consolidation – Special Purpose Entities”. IFRS 10 changes the definition of control such that an investor has control over an investee when (a) it has power over the investee, (b) it is exposed, or has rights, to variable returns from its involvement with the investee and (c) has the ability to use its power to affect its returns. All three of these criteria must be met for an investor to have control over an investee. Previously, control was defined as the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities. Additional guidance has been included in IFRS 10 to explain when an investor has control over an investee.

The directors of the Company made an assessment as at the date of initial application of IFRS 10 (i.e. April 2013) and concluded that the adoption of IFRS 10 does not change any of the control conclusions reached by the Group in respect of its involvement with the investees as at 1 April 2013.

Impact of the application of IFRS 11

IFRS 11 replaces IAS 31 “Interests in Joint Ventures”, and SIC – Int 13 “Jointly Controlled Entities – Non-Monetary Contributions by Venturers”. IFRS 11 deals with how a joint arrangement of which two or more parties have joint control should be classified and accounted for. Under IFRS 11, there are only two types of joint arrangements – joint operations and joint ventures. The classification of joint arrangements under IFRS 11 is determined based on the rights and obligations of parties to the joint arrangements by considering the structure, the legal form of the arrangements, the contractual terms agreed by the parties to the arrangement, and, when relevant, other facts and circumstances. A joint operation is a joint arrangement whereby the parties that have joint control of the arrangement (i.e. joint operators) have rights to the assets, and obligations for the liabilities, relating to the arrangement. A joint venture is a joint arrangement whereby the parties that have joint control of the arrangement (i.e. joint venturers) have rights to the net assets of the arrangement. Previously, IAS 31 contemplated three types of joint arrangements – jointly controlled entities, jointly controlled operations and jointly controlled assets. The classification of joint arrangements under IAS 31 was primarily determined based on the legal form of the arrangement (e.g. a joint arrangement that was established through a separate entity was accounted for as a joint venture).

Notes to the Consolidated Financial Statements

For the year ended 31 March 2014

2. APPLICATION OF NEW AND REVISED INTERNATIONAL FINANCIAL REPORTING STANDARDS (“IFRSs”) – continued

(i) New and revised IFRSs effective in the current year – continued

Impact of the application of IFRS 11 – continued

The initial and subsequent accounting of joint ventures and joint operations is different. Investments in joint ventures are accounted for using the equity method (proportionate consolidation is no longer allowed). Investments in joint operations are accounted for such that each joint operator recognises its assets (including its share of any assets jointly held), its liabilities (including its share of any liabilities incurred jointly), its revenue (including its share of revenue from the sale of the output by the joint operation) and its expenses (including its share of any expenses incurred jointly). Each joint operator accounts for the assets and liabilities, as well as revenues and expenses, relating to its interest in the joint operation in accordance with the applicable standards.

The directors of the Company reviewed and assessed the classification of the Group’s investments in joint arrangements in accordance with the requirements of IFRS 11. The directors concluded that the application of this new standard had no impact on the Group’s results of operations or financial position.

Impact of the application of IFRS 12

IFRS 12 is a new disclosure standard and is applicable to entities that have interests in subsidiaries, joint arrangements, associates and/or unconsolidated structure entities. The directors of the Company anticipated that the application of IFRS 12 does not have significant impact to the Group’s consolidated financial statements as none of the Group’s associate, joint venture nor non-controlling interest of the non-wholly owned subsidiary is individually material to the Group.

IFRS 13 Fair Value Measurement

The Group has applied IFRS 13 for the first time in the current year. IFRS 13 establishes a single source of guidance for, and disclosures about, fair value measurements, and replaces those requirements previously included in various IFRSs. Consequential amendments have been made to IAS 34 to require certain disclosures to be made in the consolidated financial statements.

The scope of IFRS 13 is broad, and applies to both financial instrument items and non-financial instrument items for which other IFRSs require or permit fair value measurements and disclosures about fair value measurements, subject to a few exceptions. IFRS 13 contains a new definition for “fair value” and defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction in the principal (or most advantageous) market at the measurement date under current market conditions. Fair value under IFRS 13 is an exit price regardless of whether that price is directly observable or estimated using another valuation technique. Also, IFRS 13 includes extensive disclosure requirements.

In accordance with the transitional provisions of IFRS 13, the Group has applied the new fair value measurement and disclosure requirements prospectively. Disclosures of fair value information are set out in Note 14 and Note 22.

Other than the additional disclosures, the application of IFRS 13 has not had any material impact on the amounts recognised in the consolidated financial statements.

2. APPLICATION OF NEW AND REVISED INTERNATIONAL FINANCIAL REPORTING STANDARDS (“IFRSs”) – continued

(i) New and revised IFRSs effective in the current year – continued

Amendments to IAS 1 Presentation of Items of Other Comprehensive Income

The amendments to IAS 1 introduce new terminology for statement of comprehensive income and income statement. Under the amendments to IAS 1, a statement of comprehensive income is renamed as a statement of profit or loss and other comprehensive income. The amendments to IAS 1 retain the option to present profit or loss and other comprehensive income in either a single statement or in two separate but consecutive statements. However, the amendments to IAS 1 require additional disclosures to be made in the other comprehensive section such that items of other comprehensive income are grouped into two categories: (a) items that will not be reclassified subsequently to profit or loss; and (b) items that may be reclassified subsequently to profit or loss when specific conditions are met. Income tax on items of other comprehensive income is required to be allocated on the same basis – the amendments do not change the existing option to present items of other comprehensive income either before tax or net of tax. The amendments have been applied retrospectively, and hence the presentation of items of other comprehensive income has been modified to reflect the changes. Other than the above mentioned presentation changes, the application of the amendments to IAS 1 does not result in any impact on profit or loss, other comprehensive income and total comprehensive income.

(ii) New and revised IFRSs issued but not yet effective

The Group has not early applied the following new and revised IFRSs that have been issued but are not yet effective:

| | |
|---|---|
| Amendments to IFRS 10, IFRS 12 and IAS 27 | Investment Entities ¹ |
| Amendments to IFRS 11 | Accounting for Acquisitions of Interests in Joint Operations ⁶ |
| Amendments to IAS 16 and IAS 38 | Clarification of Acceptable Methods of Depreciation and Amortisation ⁶ |
| Amendments to IAS 19 | Defined Benefit Plans: Employee Contributions ² |
| Amendments to IFRS 9 and IFRS 7 | Mandatory Effective Date of IFRS 9 and Transition Disclosures ³ |
| Amendments to IAS 32 | Offsetting Financial Assets and Financial Liabilities ¹ |
| Amendments to IAS 36 | Recoverable Amount Disclosures for Non-Financial Assets ¹ |
| Amendments to IAS 39 | Novation of Derivatives and Continuation of Hedge Accounting ¹ |
| Amendments to IFRSs | Annual Improvements to IFRSs 2010 – 2012 Cycle ⁴ |
| Amendments to IFRSs | Annual Improvements to IFRSs 2011 – 2013 Cycle ² |
| IFRS 9 | Financial Instruments ³ |
| IFRS 14 | Regulatory Deferral Accounts ⁵ |
| IFRIC 21 | Levies ¹ |

Notes to the Consolidated Financial Statements

For the year ended 31 March 2014

2. APPLICATION OF NEW AND REVISED INTERNATIONAL FINANCIAL REPORTING STANDARDS (“IFRSs”) – continued

(ii) New and revised IFRSs issued but not yet effective – continued

- ¹ Effective for annual periods beginning on or after 1 January 2014
- ² Effective for annual periods beginning on or after 1 July 2014
- ³ Available for application – the mandatory effective date will be determined when the outstanding phases of IFRS 9 are finalised
- ⁴ Effective for annual periods beginning on or after 1 July 2014, with limited exceptions
- ⁵ Effective for first annual IFRS financial statements beginning on or after 1 January 2016
- ⁶ Effective for annual periods beginning on or after 1 January 2016

The Directors anticipate that, except as described below, the application of the above new and revised IFRSs will have no material impact on the results and the financial position of the Group.

IFRS 9 Financial Instruments

IFRS 9 issued in 2009 introduces new requirements for the classification and measurement of financial assets. IFRS 9 was subsequently amended in 2010 to include the requirements for the classification and measurement of financial liabilities and for derecognition, and further amended in 2013 to include the new requirements for hedge accounting.

IFRS 9 requires all recognised financial assets that are within the scope of IAS 39 “*Financial Instruments: Recognition and Measurement*” are subsequently measured at amortised cost or fair value. Specifically, debt investments that are held within a business model whose objective is to collect the contractual cash flows, and that have contractual cash flows that are solely payments of principal and interest on the principal outstanding are generally measured at amortised cost at the end of subsequent accounting periods. All other debt investments and equity investments are measured at their fair values at the end of subsequent reporting periods. In addition, under IFRS 9, entities may make an irrevocable election to present subsequent changes in the fair value of an equity investment (that is not held for trading) in other comprehensive income, with only dividend income generally recognised in profit or loss.

The directors anticipate that the adoption of IFRS 9 in the future may have an impact on the amount reported in respect of the Group’s available-for-sale investment. However, it is not practicable to provide a reasonable estimate of that effect until a detailed review has been completed.

3. SIGNIFICANT ACCOUNTING POLICIES

The consolidated financial statements have been prepared in accordance with IFRSs. In addition, the consolidated financial statements include applicable disclosures required by the Rules Governing the Listing of Securities on the Hong Kong Stock Exchange and by the Hong Kong Companies Ordinance.

The consolidated financial statements have been prepared on the historical cost basis except for certain properties and financial instruments, which are measured at fair values at the end of each reporting period, as explained in the accounting policies set out below.

Historical cost is generally based on the fair value of the consideration given in exchange for goods and services.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, regardless of whether that price is directly observable or estimated using another valuation technique. In estimating the fair value of an asset or a liability, the Group takes into account the characteristic of the asset or liability if market participants would take those characteristics into account when pricing the asset or liability at the measurement date. Fair value for measurement and/or disclosure purposes in these consolidated financial statements is determined on such a basis, except for share-based payment transactions that are within the scope of IFRS 2 “Share-based Payment”, leasing transactions that are within the scope of IAS 17 “Leases”, and measurements that have some similarities to fair value but are not fair value, such as net realisable value in IAS 2 “Inventories” or value in use in IAS 36 “Impairment of Assets”.

In addition, for financial reporting purpose, fair value measurements are categorised into Level 1, 2 or 3 based on the degree to which the inputs to the fair value measurements are observable and the significance of the inputs to the fair value measurement in its entirety, which are described as follows:

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity can access at the measurement date;
- Level 2 inputs are inputs, other than quoted prices included within Level 1, that are observable for the asset or liability, either directly or indirectly; and
- Level 3 inputs are unobservable inputs for the asset or liability.

The principal accounting policies are set out below.

Basis of consolidation

The consolidated financial statements incorporate the financial statements of the Company and entities controlled by the Company and its subsidiaries. Control is achieved when the Company:

- has power over the investee;
- is exposed, or has rights, to variable returns from its involvement with the investee; and
- has the ability to use its power to affect its returns.

Notes to the Consolidated Financial Statements

For the year ended 31 March 2014

3. SIGNIFICANT ACCOUNTING POLICIES – continued

Basis of consolidation – continued

The Group reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control listed above.

Consolidation of a subsidiary begins when the Group obtains control over the subsidiary and ceases when the Group loses control of the subsidiary. Specifically, income and expenses of a subsidiary acquired or disposed of during the year are included in the consolidated statement of profit or loss and other comprehensive income from the date the Group gains control until the date when the Group ceases to control the subsidiary.

Profit or loss and each item of other comprehensive income are attributed to the owners of the Company and to the non-controlling interests. Total comprehensive income of subsidiaries is attributed to the owners of the Company and to the non-controlling interests even if this results in the non-controlling interests having a deficit balance.

When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies into line with the Group's accounting policies.

All intragroup assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

Non-controlling interests in subsidiaries are presented separately from the Group entity herein.

Changes in the Group's ownership interests in existing subsidiaries

Changes in the Group's ownership interests in existing subsidiaries that do not result in the Group losing control over the subsidiaries are accounted for as equity transactions. The carrying amounts of the Group's interests and the non-controlling interests are adjusted to reflect the changes in their relative interests in the subsidiaries. Any difference between the amount by which the non-controlling interests are adjusted and the fair value of the consideration paid or received is recognised directly in equity and attributed to owners of the Company.

When the Group loses control of a subsidiary, a gain or loss is recognised in profit or loss and is calculated as the difference between (i) the aggregate of the fair value of the consideration received and the fair value of any retained interest and (ii) the previous carrying amount of the assets (including goodwill), and liabilities of the subsidiary and any non-controlling interests. All amounts previously recognised in other comprehensive income in relation to that subsidiary are accounted for as if the Group had directly disposed of the related assets or liabilities of the subsidiary (i.e. reclassified to profit or loss or transferred to another category of equity as specified/permitted by applicable IFRSs). The fair value of any investment retained in the former subsidiary at the date when control is lost is regarded as the fair value on initial recognition for subsequent accounting under IAS 39, when applicable, the cost on initial recognition of an investment in an associate or a joint venture.

3. SIGNIFICANT ACCOUNTING POLICIES – continued

Investments in associates and joint ventures

An associate is an entity over which the Group has significant influence. Significant influence is the power to participate in the financial and operating policy decisions of the investee but is not control or joint control over those policies.

A joint venture is a joint arrangement whereby the parties that have joint control of the arrangement have rights to the net assets of the joint arrangement. Joint control is the contractually agreed sharing of control of an arrangement, which exists only when decisions about the relevant activities require unanimous consent of the parties sharing control.

The results and assets and liabilities of associates and joint ventures are incorporated in these consolidated financial statements using the equity method of accounting. The financial statements of associates and joint ventures used for equity accounting purposes are prepared using uniform accounting policies as those of the Group for like transactions and events in similar circumstances. Under the equity method, an investment in an associate or a joint venture is initially recognised in the consolidated statement of financial position at cost and adjusted thereafter to recognise the Group's share of the profit or loss and other comprehensive income of the associate or joint venture. When the Group's share of losses of an associate or joint venture exceeds the Group's interest in that associate or joint venture (which includes any long-term interests that, in substance, form part of the Group's net investment in the associate or joint venture), the Group discontinues recognising its share of further losses. Additional losses are recognised only to the extent that the Group has incurred legal or constructive obligations or made payments on behalf of the associate or joint venture.

An investment in an associate or a joint venture is accounted for using the equity method from the date on which the investee becomes an associate or a joint venture. On acquisition of the investment in an associate or a joint venture, any excess of the cost of the investment over the Group's share of the net fair value of the identifiable assets and liabilities of the investee is recognised as goodwill, which is included within the carrying amount of the investment. Any excess of the Group's share of the net fair value of the identifiable assets and liabilities over the cost of the investment, after reassessment, is recognised immediately in profit or loss in the period in which the investment is acquired.

The requirements of IAS 39 are applied to determine whether it is necessary to recognise any impairment loss with respect to the Group's investment in an associate or a joint venture. When necessary, the entire carrying amount of the investment (including goodwill) is tested for impairment in accordance with IAS 36 "Impairment of Assets" as a single asset by comparing its recoverable amount (higher of value in use and fair value less costs of disposal) with its carrying amount. Any impairment loss recognised forms part of the carrying amount of the investment. Any reversal of that impairment loss is recognised in accordance with IAS 36 to the extent that the recoverable amount of the investment subsequently increases.

Notes to the Consolidated Financial Statements

For the year ended 31 March 2014

3. SIGNIFICANT ACCOUNTING POLICIES – continued

Investments in associates and joint ventures – continued

The Group discontinues the use of the equity method from the date when the investment ceases to be an associate or a joint venture, or when the investment (or a portion thereof) is classified as held for sale. When the Group retains an interest in the former associate or joint venture and the retained interest is a financial asset, the Group measures the retained interest at fair value at that date and the fair value is regarded as its fair value on initial recognition in accordance with IAS 39. The difference between the carrying amount of the associate or joint venture at the date the equity method was discontinued, and the fair value of any retained interest and any proceeds from disposing of a part interest in the associate or joint venture is included in the determination of the gain or loss on disposal of the associate or joint venture. In addition, the Group accounts for all amounts previously recognised in other comprehensive income in relation to that associate or joint venture on the same basis as would be required if that associate or joint venture had directly disposed of the related assets or liabilities. Therefore, if a gain or loss previously recognised in other comprehensive income by that associate or joint venture would be reclassified to profit or loss on the disposal of the related assets or liabilities, the Group reclassifies the gain or loss from equity to profit or loss (as a reclassification adjustment) when the equity method is discontinued.

The Group continues to use the equity method when an investment in an associate becomes an investment in a joint venture or an investment in a joint venture becomes an investment in an associate. There is no remeasurement to fair value upon such changes in ownership interests.

When the Group reduces its ownership interest in an associate or a joint venture but the Group continues to use the equity method, the Group reclassifies to profit or loss the proportion of the gain or loss that had previously been recognised in other comprehensive income relating to that reduction in ownership interest if that gain or loss would be reclassified to profit or loss on the disposal of the related assets or liabilities.

When a group entity transacts with an associate or a joint venture of the Group (such as a sale or contribution of assets), profits and losses resulting from the transactions with the associate or joint venture are recognised in the Group's consolidated financial statements only to the extent of interests in the associate or joint venture that are not related to the Group.

Property, plant and equipment

Property, plant and equipment other than construction in progress are stated in the consolidated statement of financial position at cost less subsequent accumulated depreciation and any accumulated impairment losses, if any.

Properties in the course of construction for production, supply or administrative purposes are carried at cost, less any recognised impairment loss. Costs include professional fees and, for qualifying assets, borrowing costs capitalised in accordance with the Group's accounting policy. Such properties are classified to the appropriate categories of property, plant and equipment when completed and ready for intended use. Depreciation of these assets, on the same basis as other property assets, commences when the assets are ready for their intended use.

3. SIGNIFICANT ACCOUNTING POLICIES – continued

Property, plant and equipment – continued

Depreciation is recognised so as to write off the cost of items of property, plant and equipment (other than construction in progress) less their residual values over their estimated useful lives, using the straight-line method. The estimated useful lives, residual values and depreciation methods are reviewed at the end of each reporting period, with the effect of any changes in estimate accounted for on a prospective basis.

An investment property carried at fair value is transferred to property, plant and equipment when the transfer is evidenced by commencement of owner occupation of the relevant property. The fair value of the property at the date of change in use is the deemed cost of the property for its subsequent accounting in accordance with IAS 16.

An item of property, plant and equipment is derecognised upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on the disposal or retirement of an item of property, plant and equipment is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognised in profit or loss.

Investment properties

Investment properties are properties held to earn rentals and/or for capital appreciation.

Investment properties are initially measured at cost, including any directly attributable expenditure. Subsequent to initial recognition, investment properties are measured at their fair values. Gains or losses arising from changes in the fair value of investment properties are included in profit or loss for the period in which they arise.

An investment property is derecognised upon disposal or when the investment property is permanently withdrawn from use and no future economic benefits are expected from its disposal. Any gain or loss arising on derecognition of the property (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in the profit or loss in the period in which the item is derecognised.

Leasehold land and building

When a lease includes both land and building elements, the Group assesses the classification of each element as a finance or an operating lease separately based on the assessment as to whether substantially all the risks and rewards incidental to ownership of each element have been transferred to the Group, unless it is clear that both elements are operating leases in which case the entire lease is classified as an operating lease. Specifically, the minimum lease payments (including any lump-sum upfront payments) are allocated between the land and the building elements in proportion to the relative fair values of the leasehold interests in the land element and building element of the lease at the inception of the lease.

To the extent the allocation of the lease payments can be made reliably, interest in leasehold land that is accounted for as an operating lease is presented as “lease premium for land” in the consolidated statement of financial position and is amortised over the lease term on a straight-line basis except for those that are classified and accounted for as investment properties under the fair value model.

Notes to the Consolidated Financial Statements

For the year ended 31 March 2014

3. SIGNIFICANT ACCOUNTING POLICIES – continued

Intangible assets

Intangible assets acquired separately

Intangible assets acquired separately and with finite useful lives are carried at cost less accumulated amortisation and any accumulated impairment losses. Amortisation for intangible assets with finite useful lives is provided on a straight-line basis over their estimated useful lives. The estimated useful life and amortisation method are reviewed at the end of each reporting period, with the effective of any changes in estimate being accounted for on a prospective basis.

Gains or losses arising from derecognition of an intangible asset are measured as the difference between the net disposal proceeds and the carrying amount of the asset and are recognised in profit or loss in the period when the asset is derecognised.

Research and development expenditure

Expenditure on research activities is recognised as an expense in the period in which it is incurred.

An internally-generated intangible asset arising from development activities (or from the development phase of an internal project) is recognised if, and only if, all of the following have been demonstrated:

- the technical feasibility of completing the intangible asset so that it will be available for use or sale;
- the intention to complete the intangible asset and use or sell it;
- the ability to use or sell the intangible asset;
- how the intangible asset will generate probable future economic benefits;
- the availability of adequate technical, financial and other resources to complete the development and to use or sell the intangible asset; and
- the ability to measure reliably the expenditure attributable to the intangible asset during its development.

The amount initially recognised for the internally-generated intangible asset is the sum of the expenditure incurred from the date when the intangible asset first meets the recognition criteria listed above. Where no internally-generated intangible asset can be recognised, development expenditure is charged to profit or loss in the period in which it is incurred.

Subsequent to initial recognition, the internally-generated intangible asset is measured at cost less accumulated amortisation and accumulated impairment losses (if any), on the same basis as intangible assets acquired separately.

3. SIGNIFICANT ACCOUNTING POLICIES – continued

Impairment losses on tangible and intangible assets

At the end of the reporting period, the Group reviews the carrying amounts of its tangible and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss, if any. When it is not possible to estimate the recoverable amount of an individual asset, the Group estimates the recoverable amount of the cash-generating unit to which the asset belongs. Where a reasonable and consistent basis of allocation can be identified, corporate assets are also allocated to individual cash-generating units, or otherwise they are allocated to the smallest group of cash-generating units for which a reasonable and consistent allocation basis can be identified.

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or a cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (or a cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised immediately in profit or loss.

Where an impairment loss subsequently reverses, the carrying amount of the asset is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (or a cash-generating unit) in prior years. A reversal of an impairment loss is recognised immediately in profit or loss.

Financial instruments

Financial assets and financial liabilities are recognised in the consolidated statement of financial position when a group entity becomes a party to the contractual provisions of the instrument.

Financial assets and financial liabilities are initially measured at fair value. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities are added to or deducted from the fair value of the financial assets or financial liabilities, as appropriate, on initial recognition.

Financial assets

The Group's financial assets are classified as loans and receivables and available-for-sale financial assets. The classification depends on the nature and purpose of the financial assets and is determined at the time of initial recognition.

Notes to the Consolidated Financial Statements

For the year ended 31 March 2014

3. SIGNIFICANT ACCOUNTING POLICIES – continued

Financial instruments – continued

Financial assets – continued

Effective interest method

The effective interest method is a method of calculating the amortised cost of a debt instrument and of allocating interest income over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash receipts (including all fees and points paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the debt instrument, or, where appropriate, a shorter period, to the net carrying amount on initial recognition.

Interest income is recognised on an effective interest basis for debt instruments.

Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. Subsequent to initial recognition, loans and receivables (including trade and other receivables, loan to an associate, restricted bank balances and bank balances and cash) carried at amortised cost using the effective interest method, less any identified impairment losses (see accounting policy on impairment of financial assets below).

Available-for-sale financial assets

Available-for-sale financial assets are non-derivatives that are either designated or not classified as financial assets at fair value through profit or loss, loans and receivables or held-to-maturity investments.

Available-for-sale equity investments that do not have a quoted market price in an active market and whose fair value cannot be reliably measured are measured at cost less any identified impairment losses at the end of each reporting period (see the accounting policy in respect of impairment loss of financial assets below).

Impairment of financial assets

Financial assets are assessed for indicators of impairment at the end of the reporting period. Financial assets are considered to be impaired when there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows of the financial assets have been affected.

Objective evidence of impairment could include:

- significant financial difficulty of the issuer or counterparty; or
- breach of contract, such as default or delinquency in interest and principal payments; or
- it becoming probable that the borrower will enter bankruptcy or financial re-organisation.

3. SIGNIFICANT ACCOUNTING POLICIES – continued

Financial instruments – continued

Financial assets – continued

Impairment of financial assets – continued

For certain categories of loans and receivables, such as trade receivables, assets that are assessed not to be impaired individually are subsequently, in addition, assessed for impairment on a collective basis. Objective evidence of impairment for a portfolio of receivables could include the Group's past experience of collecting payments, an increase in the number of delayed payments in the portfolio past the average credit period of 30 to 90 days for export customers and 180 days for high speed train manufactures, as well as observable changes in national or local economic conditions that correlate with default on receivables.

For financial assets carried at amortised cost, the amount of the impairment loss recognised is the difference between the asset's carrying amount and the present value of the estimated future cash flows discounted at the financial asset's original effective interest rate.

For financial assets carried at cost, the amount of the impairment loss is measured as the difference between the asset's carrying amount and the present value of the estimated future cash flows discounted at the current market rate of return for a similar financial asset. Such impairment loss will not be reversed in subsequent periods.

The carrying amount of the financial asset is reduced by the impairment loss directly for all financial assets with the exception of trade receivables, where the carrying amount is reduced through the use of an allowance account. Changes in the carrying amount of the allowance account are recognised in profit or loss. When a trade receivable is considered uncollectible, it is written off against the allowance account. Subsequent recoveries of amounts previously written off are credited to profit or loss.

If, in a subsequent period, the amount of impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment losses was recognised, the previously recognised impairment loss is reversed through profit or loss to the extent that the carrying amount of the asset at the date the impairment is reversed does not exceed what the amortised cost would have been had the impairment not been recognised.

Financial liabilities and equity instruments

Debt and equity instruments issued by a group entity are classified as either financial liabilities or as equity in accordance with the substance of the contractual arrangements and the definitions of a financial liability and an equity instrument.

Equity instrument

An equity instrument is any contract that evidences a residual interest in the assets of an entity after deducting all of its liabilities. Equity instruments issued by the Group are recognised at the proceeds received, net of direct issue costs.

Notes to the Consolidated Financial Statements

For the year ended 31 March 2014

3. SIGNIFICANT ACCOUNTING POLICIES – continued

Financial instruments – continued

Financial liabilities and equity instruments – continued

Equity instrument – continued

Repurchase of the Company's own equity instruments (i.e. treasury shares) is recognised and deducted directly from equity attributable to the owners of the Company until the shares are cancelled or reissued. No gain or loss is recognised in profit or loss on the purchase, sale, issue or cancellation of the Company's own equity instruments.

Effective interest method

The effective interest method is a method of calculating the amortised cost of a financial liability and of allocating interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments (including all fees and points paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the financial liability, or, where appropriate, a shorter period, to the net carrying amount on initial recognition.

Interest expense is recognised on an effective interest basis.

Other financial liabilities

Other financial liabilities (including trade and other payables and bank borrowings) are subsequently measured at amortised cost, using the effective interest method.

Convertible bonds

Convertible bonds issued by the Group that contain both the liability and conversion option components are classified separately into respective items on initial recognition in accordance with the substance of the contractual arrangements and the definitions of a financial liability and an equity instrument. Conversion option that will be settled by the exchange of a fixed amount of cash or another financial asset for a fixed number of the Company's own equity instruments is classified as an equity instrument.

On initial recognition, the fair value of the liability component is determined using the prevailing market interest of similar non-convertible debts. The difference between the gross proceeds of the issue of the convertible bonds and the fair value assigned to the liability component, representing the conversion option for the holder to convert the bonds into equity, is included in equity (convertible bonds equity reserve).

In subsequent periods, the liability component of the convertible bonds is carried at amortised cost using the effective interest method. The equity component, representing the option to convert the liability component into ordinary shares of the Company, will remain in convertible bonds equity reserve until the embedded option is exercised (in which case the balance stated in convertible bonds equity reserve will be transferred to share premium). Where the option remains unexercised at the expiry date, the balance stated in convertible bonds equity reserve will be released to the retained profits. Neither gain nor loss is recognised in profit or loss upon conversion or expiration of the option.

3. SIGNIFICANT ACCOUNTING POLICIES – continued

Financial instruments – continued

Financial liabilities and equity instruments – continued

Convertible bonds – continued

Transaction costs that relate to the issue of the convertible bonds are allocated to the liability and equity components in proportion to the allocation of the gross proceeds. Transaction costs relating to the equity component are charged directly to equity. Transaction costs relating to the liability component are included in the carrying amount of the liability portion and amortised over the period of the convertible bonds using the effective interest method.

Derivative financial instruments

Derivatives are initially recognised at fair value at the date a derivative contract is entered into and are subsequently remeasured to their fair value at the end of the reporting period. The resulting gain or loss is recognised in profit or loss immediately.

Derecognition

The Group derecognises a financial asset only when the contractual rights to the cash flows from the asset expire, or when it transfers the financial asset and substantially all the risks and rewards of ownership of the asset to another entity. If the Group neither transfers nor retains substantially all the risks and rewards of ownership and continues to control the transferred asset, the Group continues to recognise the asset to the extent of its continuing involvement and recognises an associated liability. If the Group retains substantially all the risks and rewards of ownership of a transferred financial asset, the Group continues to recognise the financial asset and also recognises a collateralised borrowing for the proceeds received.

On derecognition of a financial asset in its entirety, the difference between the asset's carrying amount and the sum of the consideration received and receivable is recognised in profit or loss.

The Group derecognises financial liabilities, when, and only when, the Group's obligations are discharged, cancelled or expire. The difference between the carrying amount of the financial liability derecognised and the consideration paid and payable is recognised in profit or loss.

Share-based payment transactions

Equity-settled share-based payment transactions

Share options granted to employees

The fair value of services received determined by reference to the fair value of share options granted at the grant date is expensed on a straight-line basis over the vesting period, with a corresponding increase in equity (share option reserve).

At the end of the reporting period, the Group revises its estimates of the number of options that are expected to ultimately vest. The impact of the revision of the original estimates during the vesting period, if any, is recognised in profit or loss such that the cumulative expense reflects the revised estimate, with a corresponding adjustment to the share option reserve.

Notes to the Consolidated Financial Statements

For the year ended 31 March 2014

3. SIGNIFICANT ACCOUNTING POLICIES – continued

Share-based payment transactions – continued

Equity-settled share-based payment transactions – continued

Share options granted to employees – continued

When the share options are exercised, the amount previously recognised in the share option reserve will be transferred to share premium. When the share options are forfeited after the vesting date or are still not exercised at the expiry date, the amount previously recognised in the share option reserve will be transferred to retained profits.

For shares of the Company granted under the Share Award Scheme (as defined in Note 31), the fair value of the employee services received is determined by reference to the fair value of shares granted at the grant date and is expensed on a straight-line basis over the vesting period, with a corresponding increase in equity (share award scheme reserve). At the end of the reporting period, the Group revises its estimates of the number of shares that are expected to ultimately vest. The impact of the revision of the estimates, if any, is recognised in profit or loss with a corresponding adjustment to the share award scheme reserve.

Leasing

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee. All other leases are classified as operating leases.

The Group as lessor

Rental income from operating leases is recognised in profit or loss on a straight-line basis over the term of the relevant lease.

The Group as lessee

Operating lease payments are recognised as an expense on a straight-line basis over the lease term, except where another systematic basis is more representative of the time pattern in which economic benefits from the leased asset are consumed.

In the event that lease incentives are received to enter into operating leases, such incentives are recognised as a liability. The aggregate benefit of incentives is recognised as a reduction of rental expense on a straight-line basis, except where another systematic basis is more representative of the time pattern in which economic benefits from the leased asset are consumed.

Inventories

Inventories are stated at the lower of costs and net realisable value. Cost is calculated using the weighted average cost method.

3. SIGNIFICANT ACCOUNTING POLICIES – continued

Revenue recognition

Revenue is measured at the fair value of the consideration received or receivable and represents amounts receivable for goods sold in the normal course of business, net of discounts and sales related taxes.

Revenue from sale of sofas and bedding products is recognised when goods are delivered and title has passed.

Interest income from a financial asset is recognised when it is probable that the economic benefits will flow to the Group and the amount of income can be measured reliably. Interest income is accrued on a time basis, by reference to the principal outstanding and at the effective interest rate applicable, which is the rate that exactly discounts the estimated future cash receipts through the expected life of the financial asset to that asset's net carrying amount on initial recognition.

Dividend income from investments is recognised when shareholders' rights to received payment have been established (provide that it is probable that the economic benefits will flow to the Group and the amount of revenue can be measured reliably).

The Group's accounting policy for recognition of revenue from operating leases is described in the amounting policy for leasing above.

Borrowing costs

Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale.

Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs eligible for capitalisation.

All other borrowing costs are recognised in profit or loss in the period in which they are incurred.

Retirement benefit costs

Payments to defined contribution retirement benefit plans/the Mandatory Provident Fund Scheme are recognised as an expense when employees have rendered service entitling them to the contributions.

Notes to the Consolidated Financial Statements

For the year ended 31 March 2014

3. SIGNIFICANT ACCOUNTING POLICIES – continued

Government grants

Government grants are not recognised until there is reasonable assurance that the Group will comply with the conditions attaching to them and that the grants will be received.

Government grants are recognised in profit or loss on a systematic basis over the periods in which the Group recognises as expenses the related costs for which the grants are intended to compensate. Specifically, government grants whose primary condition is that the Group should purchase, construct or otherwise acquire non-current assets are recognised as a deduction from the carrying amount of the relevant asset in the consolidated statement of financial position and transferred to profit or loss over the useful lives of the related assets. Government grants that are receivable as compensation for expenses or losses already incurred or for the purpose of giving immediate financial support to the Group with no future related costs are recognised in profit or loss in the period in which they become receivable.

Taxation

Income tax expense represents the sum of the tax currently payable and deferred tax.

The tax currently payable is based on taxable profit for the year. Taxable profit differs from profit before income tax as reported in the consolidated statement of profit or loss and other comprehensive income because it excludes items of income or expense that are taxable or deductible in other years and items that are never taxable or deductible. The Group's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the end of the reporting period.

Deferred tax is recognised on temporary differences between the carrying amounts of assets and liabilities in the consolidated financial statements and the corresponding tax base used in the computation of taxable profit. Deferred tax liabilities are generally recognised for all taxable temporary differences. Deferred tax assets are generally recognised for all deductible temporary differences to the extent that it is probable that taxable profits will be available against which those deductible temporary differences can be utilised. Such assets and liabilities are not recognised if the temporary difference arises from the initial recognition of other assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit.

Deferred tax liabilities are recognised for taxable temporary differences associated with investments in subsidiaries, associates and joint ventures except where the Group is able to control the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future. Deferred tax assets arising from deductible temporary differences associated with such investments and interests are only recognised to the extent that it is probable that there will be sufficient taxable profits against which to utilise the benefits of the temporary differences and they are expected to reverse in the foreseeable future.

The carrying amount of deferred tax assets is reviewed at the end of the reporting period and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

3. SIGNIFICANT ACCOUNTING POLICIES – continued

Taxation – continued

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period in which the liability is settled or the asset is realised, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period.

The measurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the manner in which the Group expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.

For the purposes of measuring deferred tax liabilities or deferred tax assets for investment properties that are measured using the fair value model, the carrying amounts of such properties are presumed to be recovered entirely through sale, unless the presumption is rebutted. The presumption is rebutted when the investment property is depreciable and is held within a business model whose objective is to consume substantially all of the economic benefits embodied in the investment property over time, rather than through sale.

Current and deferred tax is recognised in profit or loss, except when it relates to items that are recognised in other comprehensive income or directly in equity, in which case the current and deferred tax is also recognised in other comprehensive income or directly in equity respectively. Where current tax or deferred tax arises from the initial accounting for a business combination, the tax effect is included in the accounting for the business combination.

Foreign currencies

In preparing the financial statements of each individual group entity, transactions in currencies other than the functional currency of that entity (foreign currencies) are recorded in the respective functional currency (i.e. the currency of the primary economic environment in which the entity operates) at the rates of exchanges prevailing on the dates of the transactions. At the end of the reporting period, monetary items denominated in foreign currencies are retranslated at the rates prevailing at that date. Non-monetary items carried at fair value that are denominated in foreign currencies are retranslated at the rates prevailing on the date when the fair value was determined. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated.

Exchange differences arising on the settlement of monetary items, and on retranslation of monetary items are recognised in profit or loss for the period in which they arise. Exchange differences arising on the retranslation of non-monetary items carried at fair value are included in profit or loss for the period.

For the purposes of presenting the consolidated financial statements, the assets and liabilities of the Group entities are translated into the presentation currency of the Group (i.e. HKD) at the rate of exchange prevailing at the end of the reporting period, and their income and expenses are translated at the average exchange rates for the year. Exchange differences arising, if any, are recognised in other comprehensive income and accumulated in equity under the heading of translation reserve (attributed to non-controlling interest as appropriate).

Notes to the Consolidated Financial Statements

For the year ended 31 March 2014

4. CRITICAL ACCOUNTING JUDGMENTS AND KEY SOURCES OF ESTIMATION UNCERTAINTY

In the application of the Group's accounting policies, which are described in Note 3, the directors of the Company are required to make judgments, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

Key sources of estimation uncertainty

The following are the key assumptions concerning the future, and other key sources of estimation uncertainty at the end of the reporting period, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year.

Estimated impairment of trade and bills receivables

When there is objective evidence of impairment loss, the Group takes into consideration the estimation of future cash flows. The amount of the impairment loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate (i.e. the effective interest rate computed at initial recognition). Where the actual future cash flows are less than expected, a material impairment loss may arise. As at 31 March 2014, the carrying amount of trade and bills receivables is HK\$500,897,000 (2013: HK\$369,119,000).

Allowance for inventories

The management of the Group reviews its inventories at the end of the reporting period and makes allowance for obsolete and slow-moving inventory items identified that no longer suitable for use in production or for future sale. Management estimates the net realisable value for such items based on the market conditions at the end of reporting period by reference to the latest invoice prices. The Group carries out an inventory review on a product-by-product basis at the end of the reporting period and makes allowance for obsolete items. As at 31 March 2014, the carrying amount of inventories is HK\$701,959,000, net of allowance for inventories of HK\$9,768,000 (2013: carrying amount of HK\$635,668,000, net of allowance for inventories of HK\$6,255,000).

4. CRITICAL ACCOUNTING JUDGMENTS AND KEY SOURCES OF ESTIMATION UNCERTAINTY – continued

Critical judgments in applying accounting policies

The followings are the critical judgments, apart from those involving estimations (see above), that the directors have made in the process of applying the Group's accounting policies and that have the most significant effect on the amounts recognised in the consolidated financial statements.

Recognition of deferred taxation

At 31 March 2014, the Group provided for deferred tax liabilities of approximately HK\$2,976,000 (2013: HK\$2,976,000) in relation to the earnings expected to be distributed from the subsidiaries. Deferred tax liabilities have not been provided on the distributable profits of those subsidiaries that the Group plans to retain in the respective entities for their daily operations and future developments. In case where the actual distribution of profits are larger than expected, material tax liabilities will arise, which will be recognised in the profit or loss for the period in which such profits are declared or the future development plan of the Group vanished, whichever is earlier.

No deferred tax assets have been recognised in respect of the unused tax losses of approximately HK\$110,890,000 (2013: HK\$101,334,000) due to the unpredictability of future profit streams. The realisability of the deferred tax asset mainly depends on whether sufficient future profits or taxable temporary differences will be available in the future. In cases where the actual future profits generated are less than or more than expected, a material reversal or recognition of deferred tax assets may arise, which would be recognised in profit or loss for the period in which such a reversal or recognition takes place.

5. REVENUE AND SEGMENT INFORMATION

Revenue represents the amounts received and receivable for goods sold in the normal course of business, net of discounts, sales taxes and returns.

Information reported to the Company's executive directors, being the chief operating decision makers of the Group, in respect of the Group's business focused on the location of customers.

During the year, the Group reorganised the structure of its sales teams for better management and accountabilities. Reflecting this organisational reconfiguration, information for different sales teams is reported separately to the Group's executive directors for the purposes of allocating resources to the segments and assessing the performance of the segment.

In compliance with the requirements of IFRS 8 "Operating Segments", this organisational reconfiguration led to a change in the segment report for all comparable periods. The four existing operating and reportable segments – Sofa (export sales), Sofa (retail and wholesale in Mainland China), Sofa (retail and wholesale in Hong Kong) and Bedding products have therefore been converted into three operating and reportable segments that representing different sales teams: "North America market", "Europe and other overseas markets" and "China market".

Notes to the Consolidated Financial Statements

For the year ended 31 March 2014

5. REVENUE AND SEGMENT INFORMATION – continued

Comparative segment information was revised to conform to current operating structure.

The Group's operating and reportable segments are then as follows:

- | | |
|-----------------------------------|--|
| North America market | – manufacture and sale of sofas and related products for customers located in the United States of America, Canada and other North America countries |
| Europe and other overseas markets | – manufacture and sale of sofas and related products for customers located overseas except for those customers located in North America market |
| China market | – manufacture and distribution of sofas and related products, mattress and bedding products in Mainland China, Hong Kong and Taiwan |

The Company's executive directors make decisions based on the operating results of each segment and review reports on the aging analysis of trade receivables and expected usage of inventories of the Group as a whole. No information of segment assets and liabilities is reviewed by the Company's executive directors for the assessment of performance of operating segments. Therefore, only the segment revenue and segment results are presented.

The accounting policies of the operating segments are the same as the Group's accounting policies described in Note 3. Segment results represent the profit before income tax earned by each segment without allocation of interest income, income on structured deposits, rental income, net exchange gain/loss, fair value gain on investment properties, net gain on changes in fair value of derivative financial instruments, finance costs, loss on disposal of subsidiaries, central administrative costs and directors' emoluments, share of profit of a joint venture and share of profit (loss) of an associate. This is the measure reported to the executive directors for the purposes of resource allocation and performance assessment.

5. REVENUE AND SEGMENT INFORMATION – continued

The information of segment revenue and segment results are as follows:

For the year ended 31 March 2014

| | North America market HK\$'000 | Europe and other overseas markets HK\$'000 | China market HK\$'000 | Total HK\$'000 |
|--|--|--|-----------------------------|-------------------|
| REVENUE | | | | |
| External sales | <u>3,286,858</u> | <u>946,634</u> | <u>1,757,568</u> | <u>5,991,060</u> |
| RESULTS | | | | |
| Segment results | <u>462,548</u> | <u>147,838</u> | <u>460,179</u> | <u>1,070,565</u> |
| Interest income | | | | 2,082 |
| Income on structured deposits | | | | 105,771 |
| Rental income | | | | 641 |
| Exchange loss – net | | | | (4,203) |
| Fair value gain on investment properties | | | | 800 |
| Gain on changes in fair value of derivative financial instruments – net | | | | 83,967 |
| Finance costs | | | | (43,160) |
| Loss on disposal of subsidiaries | | | | (3,003) |
| Central administrative costs and directors' emoluments | | | | (80,950) |
| Share of profit of a joint venture | | | | 8,877 |
| Share of profit of an associate | | | | <u>12,314</u> |
| Profit before income tax | | | | <u>1,153,701</u> |

Notes to the Consolidated Financial Statements

For the year ended 31 March 2014

5. REVENUE AND SEGMENT INFORMATION – continued

For the year ended 31 March 2013 (as restated)

| | North America market HK\$'000 | Europe and other overseas markets HK\$'000 | China market HK\$'000 | Total HK\$'000 |
|--|--|--|-----------------------------|-------------------|
| REVENUE | | | | |
| External sales | 2,752,249 | 732,583 | 1,392,144 | 4,876,976 |
| RESULTS | | | | |
| Segment results | 310,172 | 99,007 | 202,455 | 611,634 |
| Interest income | | | | 2,837 |
| Income on structured deposits | | | | 48,279 |
| Rental income | | | | 3,002 |
| Exchange gain – net | | | | 5,890 |
| Fair value gain on investment properties | | | | 1,723 |
| Gain on changes in fair value of derivative financial instruments – net | | | | 26,056 |
| Finance costs | | | | (16,807) |
| Central administrative costs and directors' emoluments | | | | (66,093) |
| Share of profit of a joint venture | | | | 7,374 |
| Share of loss of an associate | | | | (1) |
| Profit before income tax | | | | 623,894 |

Notes to the Consolidated Financial Statements

For the year ended 31 March 2014

5. REVENUE AND SEGMENT INFORMATION – continued

Other information:

| | North America market HK\$'000 | Europe and other overseas markets HK\$'000 | China market HK\$'000 | Total HK\$'000 |
|---|--|--|-----------------------------|-------------------|
| Amounts included in the measure of segment result: | | | | |
| For the year ended 31 March 2014 | | | | |
| Loss (gain) on disposal of property, plant and equipment | 143 | 54 | (171) | 26 |
| Depreciation and amortisation | 57,042 | 17,428 | 67,984 | 142,454 |
| Release of lease premium for land | 1,796 | 517 | 9,107 | 11,420 |
| Impairment loss on trade receivables | 91 | – | 1,171 | 1,262 |
| Impairment loss on property, plant and equipment | 5,226 | 1,505 | – | 6,731 |
| Allowance for inventories | (1,667) | (481) | 5,827 | 3,679 |
| For the year ended 31 March 2013 (as restated) | | | | |
| Loss (gain) on disposal of property, plant and equipment | 227 | 56 | (556) | (273) |
| Depreciation and amortisation | 47,857 | 14,168 | 61,996 | 124,021 |
| Release of lease premium for land | 1,973 | 526 | 10,021 | 12,520 |
| Impairment loss on trade receivables | 440 | 106 | – | 546 |
| Allowance for inventories | 4,877 | 1,299 | – | 6,176 |

Geographical information:

Revenue from external customers by geographical location of customers are as follows:

| | 2014 HK\$'000 | 2013 HK\$'000 |
|-----------------------------------|------------------|------------------|
| United States of America (“U.S.”) | 3,036,615 | 2,550,195 |
| Canada | 249,427 | 200,906 |
| PRC (including Hong Kong) | 1,757,209 | 1,391,323 |
| Others (including Europe) | 947,809 | 734,552 |
| | 5,991,060 | 4,876,976 |

Notes to the Consolidated Financial Statements

For the year ended 31 March 2014

5. REVENUE AND SEGMENT INFORMATION – continued

Note: Others included mainly United Kingdom, Ireland, Spain, Russia, Australia, South Africa, Korea and New Zealand. No further analysis by countries of this category is presented because the revenue from each individual country is insignificant to the total revenue.

Substantial portion of the Group's non-current assets are located in Mainland China and Hong Kong at the end of the reporting period.

Information about major customers:

During the year, none of the Group's customers individually contributed more than 10% of the Group's revenue (2013: none).

Revenue from major products:

The Group's revenue on external sales from its major products, sofas, bedding products and others is disclosed as below:

| | 2014 HK\$'000 | 2013 HK\$'000 |
|------------------|------------------|------------------|
| Sofas | 5,372,875 | 4,385,220 |
| Bedding products | 222,762 | 209,061 |
| Others | 395,423 | 282,695 |
| | <u>5,991,060</u> | <u>4,876,976</u> |

6. OTHER GAINS AND LOSSES

| | 2014 HK\$'000 | 2013 HK\$'000 |
|---|------------------|------------------|
| Exchange (loss) gain – net | (4,203) | 5,890 |
| Fair value gain on investment properties | 800 | 1,723 |
| (Loss) gain on disposal of property, plant and equipment | (26) | 273 |
| Gain on changes in fair value of derivative financial instruments – net | 83,967 | 26,056 |
| Impairment loss on trade receivables | (1,262) | (546) |
| Impairment loss on property, plant and equipment | (6,731) | – |
| Loss on disposal of subsidiaries (Note 32) | (3,003) | – |
| | <u>69,542</u> | <u>33,396</u> |

Notes to the Consolidated Financial Statements

For the year ended 31 March 2014

7. FINANCE COSTS

| | 2014 HK\$'000 | 2013 HK\$'000 |
|--|------------------|------------------|
| Interest on: | | |
| Bank borrowings wholly repayable within five years | 18,127 | 16,807 |
| Convertible bonds wholly repayable within five years | 25,033 | – |
| | <u>43,160</u> | <u>16,807</u> |

8. INCOME TAX EXPENSE

| | 2014 HK\$'000 | 2013 HK\$'000 |
|---------------------------------------|------------------|------------------|
| Current tax: | | |
| PRC Enterprise Income Tax (“PRC EIT”) | 169,800 | 56,832 |
| U.S. | 798 | 2,325 |
| | <u>170,598</u> | <u>59,157</u> |
| Net overprovision in prior years: | | |
| PRC EIT | (1,580) | (65) |
| U.S. | – | (445) |
| | <u>(1,580)</u> | <u>(510)</u> |
| Deferred tax (Note 20) | (1,645) | (597) |
| | <u>167,373</u> | <u>58,050</u> |

Hong Kong Profits Tax is calculated at 16.5% of the estimated assessable profit for the year. No provision for Hong Kong Profits Tax has been made in both years as the Group had no assessable profits arising in Hong Kong.

Under the Law of the PRC on Enterprise Income Tax (the “EIT Law”) and Implementation Regulations of the EIT Law, the tax rate of the PRC subsidiaries is 25% from 1 January 2008 onwards.

The EIT Law imposes withholding tax upon the distribution of the profits earned by the Company’s PRC subsidiaries on or after 1 January 2008 to their non-resident shareholders, details of which are set out in Note 20.

Notes to the Consolidated Financial Statements

For the year ended 31 March 2014

8. INCOME TAX EXPENSE – continued

During the year, a PRC subsidiary has obtained the qualification of being a high technology enterprise for a consecutive three years from year 2012 to 2014. With such qualification, the subsidiary is approved to enjoy the preferential tax rate of 15% for the year 2012, resulting in an overprovision of income tax expense amounted to HK\$4,461,000, credited to the consolidated statement of profit or loss and other comprehensive income for the year ended 31 March 2014. The preferential tax rate is subject to annual review by the PRC tax authority.

The U.S. income tax charge comprises federal income tax calculated at 34% and state income tax calculated from 0% to 9.8% on the estimated assessable profits of the subsidiary of the Company which was incorporated in the U.S..

As stated on Decree Law No. 58/99/M, Chapter 2, Article 12, dated 18 October 1999, the Group's Macau subsidiary is exempted from Macao Complementary Tax.

The tax charge for the year can be reconciled to the profit before income tax per the consolidated statement of profit or loss and other comprehensive income as follows:

| | 2014 HK\$'000 | 2013 HK\$'000 |
|---|------------------|------------------|
| Profit before income tax | 1,153,701 | 623,894 |
| Tax at the PRC EIT rate (25%) | 288,425 | 155,973 |
| Tax effect of expenses not deductible in determining taxable profit | 23,544 | 10,210 |
| Tax effect of income not taxable in determining taxable profit | (132) | (3,292) |
| Overprovision in prior years | (1,580) | (510) |
| Effect of different tax rates of subsidiaries operating in other jurisdiction | (71,918) | (50,588) |
| Tax effect of tax losses not recognised | 10,118 | 7,096 |
| Utilisation of tax losses previously not recognised | (3,199) | (8,637) |
| Tax effect of share of results of a joint venture and an associate | (3,496) | (1,216) |
| Tax effect of profit of a subsidiary under tax exemption | (74,389) | (50,986) |
| Tax charge for the year | 167,373 | 58,050 |

9. PROFIT FOR THE YEAR

| | 2014 HK\$'000 | 2013 HK\$'000 |
|---|------------------|------------------|
| Profit for the year has been arrived at after charging (crediting): | | |
| Directors' emoluments (Note 10) | 38,166 | 28,574 |
| Other staff costs | | |
| Salaries and other allowances, including share option expenses | 632,781 | 494,091 |
| Retirement benefit scheme contributions, excluding those of directors | 37,825 | 31,122 |
| Share award scheme expenses, excluding those of directors | 366 | 1,012 |
| Total staff costs | 709,138 | 554,799 |
| Auditor's remuneration | 2,929 | 2,548 |
| Release of lease premium for land | 11,420 | 12,520 |
| Amortisation of intangible assets (recognised in selling and distribution expenses) | 231 | 225 |
| Depreciation | 142,223 | 123,796 |
| Cost of inventories recognised as an expense | 3,837,028 | 3,083,936 |
| Research and development expenditure | 19,320 | 15,706 |
| Allowance for inventories (recognised in cost of goods sold) | 3,679 | 6,176 |
| Recognised in other income include: | | |
| Interest income | (2,082) | (2,837) |
| Income on structured deposits (note i) | (105,771) | (48,279) |
| Rental income from investment properties | (641) | (3,002) |
| Government grant recognised in other income (note ii) | (128,785) | (3,941) |

Notes:

- (i) During the year, the Group invested into structured deposits with certain banks in the PRC by using unutilised funds for investment returns. The structured deposits are with maturities less than 6 months and the principal is generally renewed when matured.
- (ii) Among the government grant recognised in other income for the year ended 31 March 2014, HK\$102,040,000 (2013: nil) was released from the government grant receipt in advance in prior years (Note 29(i)), representing the subsidy on sales, marketing and corporate activities incurred by the Group in the year.

The remaining HK\$26,745,000 (2013: HK\$3,941,000) represented the subsidies on PRC taxes paid (other than PRC EIT), export credit insurance expenses, and research and development cost incurred in the year (Note 29(ii)).

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10. DIRECTORS', CHIEF EXECUTIVE'S AND EMPLOYEES' EMOLUMENTS

(a) **Directors**

Details of the emoluments paid to the directors of the Company for the year are as follows:

| Name of directors | Directors' fee HK\$'000 | Performance related incentive payments (note v) HK\$'000 | Salaries and other allowances HK\$'000 | Share-based payment HK\$'000 | Retirement benefit scheme contributions HK\$'000 | Total HK\$'000 |
|-----------------------------------|----------------------------|--|---|---------------------------------|---|-------------------|
| For the year ended 31 March 2014 | | | | | | |
| Mr. Wong Man Li | 250 | 723 | 1,170 | 211 | 15 | 2,369 |
| Ms. Hui Wai Hing | 250 | 599 | 960 | 149 | 15 | 1,973 |
| Mr. Stephen Allen Barr | 250 | – | 11,288 | 9,017 | 55 | 20,610 |
| Mr. Wang Guisheng | 250 | 362 | 1,945 | 834 | 27 | 3,418 |
| Mr. Alan Marnie | 250 | 827 | 5,240 | 769 | – | 7,086 |
| Mr. Dai Quanfa | 250 | 166 | 768 | 333 | 11 | 1,528 |
| Mr. Xie Fang (note i) | 216 | – | – | – | – | 216 |
| Mr. Ong Chor Wei | 250 | – | – | – | – | 250 |
| Mr. Lee Teck Leng Robson | 250 | – | – | – | – | 250 |
| Mr. Chau Shing Yim David | 250 | – | – | – | – | 250 |
| Mr. Kan Chung Nin, Tony (note ii) | 216 | – | – | – | – | 216 |
| | <u>2,682</u> | <u>2,677</u> | <u>21,371</u> | <u>11,313</u> | <u>123</u> | <u>38,166</u> |
| For the year ended 31 March 2013 | | | | | | |
| Mr. Wong Man Li | 208 | 182 | 1,157 | 33 | 15 | 1,595 |
| Ms. Hui Wai Hing | 208 | 142 | 960 | 24 | 15 | 1,349 |
| Mr. Stephen Allen Barr | 187 | 31 | 10,665 | 2,961 | 56 | 13,900 |
| Mr. Wang Guisheng | 208 | 232 | 1,584 | 440 | 26 | 2,490 |
| Mr. Alan Marnie | 187 | 858 | 5,293 | 466 | 639 | 7,443 |
| Mr. Dai Quanfa (note iii) | 187 | 112 | 541 | 125 | 7 | 972 |
| Mr. Ong Chor Wei | 250 | – | – | – | – | 250 |
| Mr. Lee Teck Leng Robson | 250 | – | – | – | – | 250 |
| Mr. Chau Shing Yim David | 250 | – | – | – | – | 250 |
| Ms. Chan Wah Man Carman (note iv) | 75 | – | – | – | – | 75 |
| | <u>2,010</u> | <u>1,557</u> | <u>20,200</u> | <u>4,049</u> | <u>758</u> | <u>28,574</u> |

Notes:

- (i) Appointed as a non-executive director of the Company on 20 May 2013.
- (ii) Appointed as an independent non-executive director of the Company on 20 May 2013.
- (iii) Appointed as an executive director of the Company on 19 July 2012.
- (iv) Resigned as an independent non-executive director of the Company on 19 July 2012.
- (v) Performance related incentive payments are recommended by the Remuneration Committee and is approved by the board of directors, having regard to the Group's operating result, individual performance and comparable market statistics.

Mr. Wong Man Li is also the Chief Executive of the Company and his emoluments disclosed above include those for services rendered by him as the Chief Executive.

10. DIRECTORS', CHIEF EXECUTIVE'S AND EMPLOYEES' EMOLUMENTS – continued

(b) **Senior management**

Of the six (2013: six) senior management of the Company for the year ended 31 March 2014, all of them are director(s) of the Company and their remuneration has been disclosed in Note 10(a).

(c) **Five highest paid individuals**

Of the five individuals with the highest emoluments in the Group for the year ended 31 March 2014, all (2013: four) of them are directors of the Company whose emoluments are included in Note 10(a).

The remuneration of the remaining individual for the year ended 31 March 2013 is as follows:

| | 2013 HK\$'000 |
|-------------------------------|------------------|
| Salaries and other allowances | 1,680 |

During the year, no emoluments were paid by the Group to any of the directors or the five highest paid individuals (including directors and employees) as an inducement to join or upon joining the Group or as compensation for loss of office (2013: nil). None of the directors waived any emoluments during the year (2013: none).

11. EARNINGS PER SHARE

The calculation of the basic and diluted earnings per share for the year is based on the following data:

Earnings

| | 2014 HK\$'000 | 2013 HK\$'000 |
|--|------------------|------------------|
| Profit for the year attributable to owners of the Company for the purposes of basic and diluted earnings per share | 976,965 | 568,401 |
| Effect of dilutive potential ordinary shares – interest on convertible bonds, net of tax | 25,033 | – |
| | <u>1,001,998</u> | <u>568,401</u> |

Notes to the Consolidated Financial Statements

For the year ended 31 March 2014

11. EARNINGS PER SHARE – continued

Number of shares

| | 2014 '000 | 2013 '000 |
|--|--------------|--------------|
| Weighted average number of ordinary shares in issue during the year for the purpose of basic earnings per share | 910,649 | 904,433 |
| Effect of dilutive potential ordinary shares | | |
| – Unvested awarded shares | 217 | 289 |
| – Share options | 9,705 | 509 |
| – Convertible bonds | 59,015 | – |
| Weighted average number of ordinary shares in issue during the year for the purposes of diluted earnings per share | 979,586 | 905,231 |

The weighted average number of shares for the years ended 31 March 2014 and 2013 have been arrived at after eliminating the shares of the Company held under the share award scheme as detailed in Note 31.

12. DIVIDENDS

During the year, the Company recognised the following dividends as distribution:

| | 2014 HK\$'000 | 2013 HK\$'000 |
|--|------------------|------------------|
| Final dividend for 2013 of HK\$0.18 (2013: HK\$0.07 for 2012) per share | 159,402 | 63,027 |
| Interim dividend for 2014 of HK\$0.25 (2013: HK\$0.1 for 2013) per share | 227,527 | 89,104 |
| | 386,929 | 152,131 |

A final dividend of HK\$0.25 per share in respect of the year ended 31 March 2014, amounting to approximately HK\$237,570,000 has been proposed by the board of directors and is subject to approval by the shareholders in the forthcoming annual general meeting.

Notes to the Consolidated Financial Statements

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13. PROPERTY, PLANT AND EQUIPMENT

| | Leasehold land and buildings in Hong Kong HK\$'000 | Buildings in the PRC HK\$'000 | Leasehold improvements HK\$'000 | Plant and machinery HK\$'000 | Furniture, fittings and office equipment HK\$'000 | Motor vehicles HK\$'000 | Construction in progress HK\$'000 | Total HK\$'000 |
|--|--|-------------------------------------|---------------------------------------|------------------------------------|---|-------------------------------|---|-------------------|
| COST | | | | | | | | |
| At 1 April 2012 | 22,260 | 578,330 | 180,491 | 277,540 | 91,177 | 25,909 | 427,214 | 1,602,921 |
| Exchange adjustments | – | 6,958 | 2,152 | 2,503 | 1,148 | 243 | 5,499 | 18,503 |
| Additions | – | 1,831 | 21,756 | 75,810 | 62,626 | 9,977 | 101,070 | 273,070 |
| Transfers | – | 469,802 | 9,873 | 9,676 | – | 9,523 | (498,874) | – |
| Disposals/written off | – | – | (18,235) | (2,021) | (2,894) | (6,255) | – | (29,405) |
| At 31 March 2013 | 22,260 | 1,056,921 | 196,037 | 363,508 | 152,057 | 39,397 | 34,909 | 1,865,089 |
| Exchange adjustments | – | (2,852) | (1,182) | (1,477) | (766) | (120) | (1,304) | (7,701) |
| Additions | – | 2,147 | 15,111 | 51,245 | 21,245 | 7,570 | 121,702 | 219,020 |
| Transfers | – | 5,320 | 28,846 | 1,374 | 5,492 | – | (41,032) | – |
| Transfer from investment properties (note) | – | 15,780 | – | – | – | – | – | 15,780 |
| Disposals/written off/ disposal of subsidiaries | – | (78) | (40,041) | (2,111) | (4,192) | (4,244) | – | (50,666) |
| At 31 March 2014 | 22,260 | 1,077,238 | 198,771 | 412,539 | 173,836 | 42,603 | 114,275 | 2,041,522 |
| ACCUMULATED DEPRECIATION AND IMPAIRMENT | | | | | | | | |
| At 1 April 2012 | 367 | 39,022 | 75,354 | 74,846 | 30,662 | 11,575 | – | 231,826 |
| Exchange adjustments | – | 617 | 1,451 | 734 | 759 | 164 | – | 3,725 |
| Provided for the year | 446 | 17,114 | 46,104 | 32,737 | 21,878 | 5,517 | – | 123,796 |
| Eliminated on disposals/written off | – | – | (17,862) | (656) | (2,526) | (5,098) | – | (26,142) |
| At 31 March 2013 | 813 | 56,753 | 105,047 | 107,661 | 50,773 | 12,158 | – | 333,205 |
| Exchange adjustments | – | (417) | (937) | (633) | (576) | (106) | – | (2,669) |
| Provided for the year | 446 | 20,447 | 45,743 | 37,673 | 30,489 | 7,425 | – | 142,223 |
| Impairment loss recognised in profit or loss | – | – | – | 6,731 | – | – | – | 6,731 |
| Eliminated on disposals/written off/ disposal of subsidiaries | – | (51) | (37,670) | (1,111) | (2,716) | (3,160) | – | (44,708) |
| At 31 March 2014 | 1,259 | 76,732 | 112,183 | 150,321 | 77,970 | 16,317 | – | 434,782 |
| CARRYING VALUES | | | | | | | | |
| At 31 March 2014 | 21,001 | 1,000,506 | 86,588 | 262,218 | 95,866 | 26,286 | 114,275 | 1,606,740 |
| At 31 March 2013 | 21,447 | 1,000,168 | 90,990 | 255,847 | 101,284 | 27,239 | 34,909 | 1,531,884 |

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13. PROPERTY, PLANT AND EQUIPMENT – continued

Note: During the year, the Group transferred investment properties in the PRC with fair value of RMB12,400,000 (approximately HK\$15,780,000) to property, plant and equipment on 1 April 2013 as evidenced by owner occupation.

The above items of property, plant and equipment are depreciated on a straight-line basis at the following rates per annum:

| | |
|--|--|
| Leasehold land and buildings | 50 years or over the term of the relevant lease for land, whichever is shorter |
| Leasehold improvements | 5 years or over the term of the relevant lease, whichever is shorter |
| Plant and machinery | 10% – 20% |
| Furniture, fittings and office equipment | 20% – 33% |
| Motor vehicles | 20% |

The Group's leasehold land is situated in Hong Kong with medium-term lease.

14. INVESTMENT PROPERTIES

| | HK\$'000 |
|---|---------------|
| FAIR VALUE | |
| At 1 April 2012 | 29,974 |
| Exchange adjustments | 197 |
| Fair value gain | 1,723 |
| | <hr/> |
| At 31 March 2013 | 31,894 |
| Exchange adjustments | 286 |
| Transfer to property, plant and equipment | (15,780) |
| Fair value gain | 800 |
| | <hr/> |
| At 31 March 2014 | <u>17,200</u> |

The fair value measurements for all of the Group's investment properties are categorised as level 3 (see Note 3). The fair value was determined based on the professional valuation carried out by Cushman & Wakefield Valuation Advisory Services (HK) Limited, an independent firm of professional valuer at the end of both reporting periods. The fair values were determined by a direct comparison approach, which makes reference to the market evidence of transaction prices for similar properties in the same locations and conditions and adjusted for a number of factors, including differences in location within the city, size, building age, etc., between the comparable properties and the subject matters. Any changes in the significant unobservable inputs while other variables were held constant, the changes in fair value of the Group's investment properties would not be significant to the Group. There has been no change to the valuation technique or level of fair value hierarchy during the year.

The carrying value of investment properties shown above comprises:

| | 2014 HK\$'000 | 2013 HK\$'000 |
|---|------------------|------------------|
| Properties in Hong Kong under medium-term lease | 17,200 | 16,400 |
| Properties in the PRC under medium-term lease | – | 15,494 |
| | <hr/> | <hr/> |
| | <u>17,200</u> | <u>31,894</u> |

Notes to the Consolidated Financial Statements

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15. LEASE PREMIUM FOR LAND

The Group's leasehold land is held under medium-term lease of 50 years and is situated in the PRC.

| | 2014 HK\$'000 | 2013 HK\$'000 |
|-------------------------------------|------------------|------------------|
| Analysed for reporting purposes as: | | |
| Current asset | 12,028 | 9,567 |
| Non-current asset | 542,855 | 445,464 |
| | <u>554,883</u> | <u>455,031</u> |

As at 31 March 2014, the Group had not obtained land use right certificates for leasehold land located in Wujiang, the PRC, with a carrying value of HK\$263,795,000 (2013: approximately HK\$270,723,000). The directors of the Company expect to obtain the land use right certificate for the leasehold land in 2014.

16. INTANGIBLE ASSETS

| | Trademarks HK\$'000 |
|---------------------------------|------------------------|
| COST | |
| At 1 April 2012 | 1,799 |
| Exchange adjustments | 24 |
| | <u>1,823</u> |
| At 31 March 2013 | 1,823 |
| Exchange adjustments | (5) |
| | <u>1,818</u> |
| At 31 March 2014 | 1,818 |
| ACCUMULATED AMORTISATION | |
| At 1 April 2012 | 506 |
| Exchange adjustments | 10 |
| Charge for the year | 225 |
| | <u>741</u> |
| At 31 March 2013 | 741 |
| Exchange adjustments | (6) |
| Charge for the year | 231 |
| | <u>966</u> |
| At 31 March 2014 | 966 |
| CARRYING VALUE | |
| At 31 March 2014 | <u>852</u> |
| At 31 March 2013 | <u>1,082</u> |

The above intangible assets have finite useful lives and are amortised on a straight-line basis over 8 years.

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17. INTERESTS IN A JOINT VENTURE

| | 2014 HK\$'000 | 2013 HK\$'000 |
|--|------------------|------------------|
| Cost of unlisted investment in a joint venture | 5 | 5 |
| Share of post-acquisition profit, net of dividend received | 10,360 | 7,716 |
| | 10,365 | 7,721 |

As at 31 March 2014 and 2013, the Group had interest in the following joint venture:

| Name of joint venture | Form of business structure | Principal place of business and place of incorporation | Class of shares held | Effective equity interest and voting power held by the Group | | Principal activity |
|---|----------------------------|--|----------------------|--|------|---------------------------|
| | | | | 2014 | 2013 | |
| Home Expo (Hong Kong) Limited ("Home Expo") 家居博覽(香港)有限公司 | Incorporated | Hong Kong | Ordinary shares | 50% | 50% | Sub-leasing of properties |

18. INTERESTS IN AN ASSOCIATE

| | 2014 HK\$'000 | 2013 HK\$'000 |
|--|------------------|------------------|
| Costs of unlisted investment in an associate | 5 | 5 |
| Share of post-acquisition profit (loss) | 12,313 | (1) |
| | 12,318 | 4 |
| Loan to an associate (note) | 56,539 | 19,040 |

Note: The amount was unsecured, interest-free and with no fixed repayment terms. The Group would not demand for repayment in the next twelve months from 31 March 2014 (2013: 31 March 2013) and the amount was therefore shown in the consolidated statement of financial position as a non-current asset at 31 March 2014 and 2013. Such amount was denominated in HKD, a currency other than the functional currency of the respective entity.

18. INTERESTS IN AN ASSOCIATE – continued

Note: – continued

As at 31 March 2014 and 2013, the Group had interest in the following associate:

| Name of associate | Form of business structure | Principal place of business and place of incorporation | Class of shares held | Effective equity interest and voting power held by the Group | | Principal activity |
|--|----------------------------|--|----------------------|--|------|---------------------|
| | | | | 2014 | 2013 | |
| China Yield Limited ("China Yield") 溢中有限公司 | Incorporated | Hong Kong | Ordinary shares | 50% | 50% | Property investment |

The summarised audited financial information in respect of China Yield is set out below:

| | 2014 HK\$'000 | 2013 HK\$'000 |
|---|------------------|------------------|
| Investment properties | 225,000 | – |
| Other assets | 4,548 | 38,091 |
| Current liabilities | (6,090) | (78) |
| Non-current liabilities | (198,822) | (38,005) |
| Net assets of the associate | 24,636 | 8 |
| Group's share of net assets | 12,318 | 4 |
| Fair value gain on investment property | 27,307 | – |
| Total profit (loss) for the year | 24,627 | (2) |
| Group's share of profit (loss) for the year | 12,314 | (1) |

19. AVAILABLE-FOR-SALE INVESTMENT

| | 2014 HK\$'000 | 2013 HK\$'000 |
|---|------------------|------------------|
| Unlisted investments in equity investment | 3,740 | 3,749 |

The above unlisted equity investment represents investment in unlisted equity securities issued by a private entity incorporated in the PRC. It is measured at cost less impairment at the end of the reporting period because the range of reasonable fair value estimates is so significant that the directors of the Company are of the opinion that their fair values cannot be measured reliably.

Notes to the Consolidated Financial Statements

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20. DEFERRED TAXATION

| | 2014 HK\$'000 | 2013 HK\$'000 |
|--------------------------|------------------|------------------|
| Deferred tax assets | (2,881) | (2,293) |
| Deferred tax liabilities | 4,877 | 5,908 |
| | 1,996 | 3,615 |

The following are the major deferred tax (assets) liabilities recognised by the Group and movements thereon during the year:

| | Withholding tax HK\$'000 | Accelerated tax depreciation HK\$'000 | Fair value change in investment properties HK\$'000 | Inventory provision HK\$'000 | Total HK\$'000 |
|-----------------------------------|--------------------------------|--|---|------------------------------------|-------------------|
| At 1 April 2012 | 2,976 | 876 | 364 | – | 4,216 |
| Exchange adjustments | – | – | 13 | (17) | (4) |
| Charge (credit) to profit or loss | – | 81 | 653 | (1,331) | (597) |
| At 31 March 2013 | 2,976 | 957 | 1,030 | (1,348) | 3,615 |
| Exchange adjustments | – | 14 | – | 12 | 26 |
| Credit to profit or loss | – | (1,040) | – | (605) | (1,645) |
| Transfer | – | 1,030 | (1,030) | – | – |
| At 31 March 2014 | 2,976 | 961 | – | (1,941) | 1,996 |

The Group had unused tax losses of HK\$110,890,000 (2013: HK\$101,334,000) as at 31 March 2014 available for offset against future profits. No deferred tax asset has been recognised due to the unpredictability of future profit stream. Most of the unused tax losses can be carried forward up to five years from the years in which the loss was originated to offset future taxable profits, with expiry dates ranging from 2015 to 2018 (2013: ranging from 2014 to 2017).

Under the EIT Law as described in Note 8, withholding tax is imposed on dividends declared in respect of profits earned by the PRC subsidiaries from 1 January 2008 onwards. Except for deferred tax liability of HK\$2,976,000 (2013: HK\$2,976,000) which has been provided for, deferred taxation has not been provided for in the consolidated financial statements in respect of temporary differences attributable to accumulated profits of the PRC subsidiaries amounting to HK\$1,423,498,000 (2013: HK\$932,560,000) as at 31 March 2014 as the Group is able to control the timing of the reversal of the temporary differences and it is probable that the temporary differences will not reverse in the foreseeable future.

21. REFUNDABLE EARNEST MONEY PAID FOR LEASE PREMIUM FOR LAND

The balance of RMB3,382,000, equivalent to HK\$4,216,000 (2013: HK\$4,226,000), represents the refundable earnest money for acquisition of ownership interest in land located in Tianjin, the PRC.

22. DERIVATIVE FINANCIAL INSTRUMENTS

As at 31 March 2014, all foreign exchange forward contracts which have been entered into by the Group have expired or have been either terminated or unwinded so as to terminate the future currency fluctuations exposure arising from the derivative financial instrument to the Group.

Net increase in the fair values of foreign currency forward contracts during the year amounting to HK\$83,967,000 (2013: HK\$26,056,000) have been recognised in profit or loss.

A summary of the Group's derivative financial instruments as at 31 March 2014 and 2013 are as follows:

| | Assets | | Liabilities | |
|--|------------------|------------------|------------------|------------------|
| | 2014 HK\$'000 | 2013 HK\$'000 | 2014 HK\$'000 | 2013 HK\$'000 |
| Derivatives not under hedge accounting: | | | | |
| Non-current | | | | |
| Fair value of foreign currency forward contracts | – | 558 | – | 249 |
| Current | | | | |
| Fair value of foreign currency forward contracts | 23,103 | 24,586 | 3,796 | – |
| | 23,103 | 25,144 | 3,796 | 249 |

At 31 March 2013, the fair values of the Group's outstanding foreign currency forward contracts, all net settlement, were measured using prevailing forward exchange rates matching the remaining maturities of the contracts.

Notes to the Consolidated Financial Statements

For the year ended 31 March 2014

22. DERIVATIVE FINANCIAL INSTRUMENTS – continued

Major terms of foreign currency forward contracts outstanding at 31 March 2014 and 2013 are as follows:

| Notional amount | Maturity | Exchange rates |
|--|--|--|
| 31 March 2014 | | |
| Buy RMB in total of USD240,000,000 | Ranging from 10 April 2014 to 30 April 2015 | RMB/USD ranging from 6.2904 to 6.3495 |
| Sell RMB in total of USD240,000,000 | Ranging from 10 April 2014 to 30 April 2015 | RMB/USD ranging from 6.2268 to 6.2850 |
| 31 March 2013 | | |
| Buy RMB in total of USD475,000,000 | Ranging from 26 April 2013 to 15 October 2014 | RMB/USD ranging from 6.3046 to 6.3685 |
| Buy RMB in total of USD60,000,000 | Ranging from 30 June 2013 to 30 July 2014 | RMB/USD ranging from 6.3430 to 6.3495 |

The fair value measurements for all of the Group's foreign currency forward contracts are categorised as level 2 (see Note 3). The fair values were determined, on a recurring basis, based on the redemption price of these contracts, which were estimated based on forward exchange rates (from observable forward exchange rates at the end of the reporting period) and contracted forward rates.

23. INVENTORIES

| | 2014 HK\$'000 | 2013 HK\$'000 |
|------------------|------------------|------------------|
| Raw materials | 310,359 | 262,109 |
| Work-in-progress | 102,740 | 104,341 |
| Finished goods | 288,860 | 269,218 |
| | 701,959 | 635,668 |

Notes to the Consolidated Financial Statements

For the year ended 31 March 2014

24. TRADE AND OTHER RECEIVABLES AND PREPAYMENTS

| | 2014 HK\$'000 | 2013 HK\$'000 |
|--|------------------|------------------|
| Trade receivables | | |
| Trade and bills receivables | 500,897 | 369,119 |
| Other receivables and prepayments | | |
| Valued added taxes recoverable | 89,250 | 96,197 |
| Deposits | 19,763 | 32,652 |
| Sundry receivables | 28,532 | 28,325 |
| Prepayments to suppliers | 74,385 | 40,466 |
| Dividend receivable from a joint venture | 3,000 | – |
| | 214,930 | 197,640 |

Other than cash and credit card sales for retail transactions, the Group generally allows a credit period of 30 to 90 days for export customers and 180 days for high speed train manufacturers which are state-owned enterprises. The aged analysis of the Group's trade and bills receivables (net of allowance for doubtful debts) presented based on the invoice date at the end of the reporting period is as follows:

| | 2014 HK\$'000 | 2013 HK\$'000 |
|--------------|------------------|------------------|
| 0 – 30 days | 344,586 | 243,706 |
| 31 – 60 days | 105,375 | 82,114 |
| 61 – 90 days | 33,043 | 33,575 |
| Over 90 days | 17,893 | 9,724 |
| | 500,897 | 369,119 |

Before accepting any new customer, the Group assesses the potential customer's credit quality and defines its credit limits based on results from investigation of historical credit records of these customers.

Included in the Group's trade and bills receivable balance are receivables with aggregate carrying amount of approximately HK\$53,949,000 (2013: HK\$39,842,000) which are past due at the end of the reporting period for which the Group has not recognised impairment loss. There has not been a significant change in credit quality and the amounts are still considered to be recoverable. The Group does not hold any collateral over these balances.

The remaining trade and bills receivable balances of HK\$446,948,000 (2013: HK\$329,277,000) are neither past due nor impaired at the end of the reporting period for which the Group has not recognised an impairment loss since they are mainly the customers with good credit quality based on their repayment history.

Notes to the Consolidated Financial Statements

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24. TRADE AND OTHER RECEIVABLES AND PREPAYMENTS – continued

Aging of trade and bills receivables which are past due but not impaired

| | 2014 HK\$'000 | 2013 HK\$'000 |
|----------------|------------------|------------------|
| Within 30 days | 12,430 | 7,257 |
| 31 – 60 days | 10,500 | 9,608 |
| 61 – 90 days | 17,604 | 17,603 |
| Over 90 days | 13,415 | 5,374 |
| | <u>53,949</u> | <u>39,842</u> |

The Group has provided fully for all receivables over 365 days because historical experience is such that receivables that are past due beyond 365 days are generally not recoverable.

Movement in the allowance for doubtful debts

| | 2014 HK\$'000 | 2013 HK\$'000 |
|---|------------------|------------------|
| 1 April | – | – |
| Impairment losses recognised on receivables | 1,262 | 546 |
| Amounts written off as uncollectible | (214) | (546) |
| Exchange adjustments | (16) | – |
| | <u>1,032</u> | <u>–</u> |
| 31 March | <u>1,032</u> | <u>–</u> |

The Group's trade and other receivables that are not denominated in the functional currencies of the respective entities are as follows:

| | 2014 HK\$'000 | 2013 HK\$'000 |
|-------------------|------------------|------------------|
| Trade receivables | | |
| HKD | 2,412 | 3,493 |
| USD | 2,852 | – |
| | <u>5,264</u> | <u>3,493</u> |
| Other receivables | | |
| HKD | 1,466 | 20,725 |
| USD | 1,080 | – |
| | <u>2,546</u> | <u>20,725</u> |

Notes to the Consolidated Financial Statements

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25. RESTRICTED BANK BALANCES/BANK BALANCES AND CASH

Bank balances carry interest at prevailing deposit rates ranging from 0.001% to 2.85% per annum (2013: 0.001% to 2.85% per annum).

The restricted bank balances represent deposits to banks for use of bank facilities and carry interest at prevailing deposit rate from 0.35% to 3.25% per annum (2013: 0.35% to 3.25%).

The Group's cash and bank balances that are not denominated in the functional currencies of the respective entities are as follows:

| | 2014 HK\$'000 | 2013 HK\$'000 |
|-----|------------------|------------------|
| USD | 33,183 | 9,707 |
| HKD | 2,379 | 4,640 |

26. TRADE AND OTHER PAYABLES AND ACCRUALS

| | 2014 HK\$'000 | 2013 HK\$'000 |
|---|------------------|------------------|
| Trade payables | | |
| Trade and bills payables | 290,472 | 259,135 |
| Other payables and accruals | | |
| Trade deposits received from customers | 95,203 | 91,684 |
| Accruals | 236,939 | 174,612 |
| Payables for acquisition of property, plant and equipment | 7,218 | 33,551 |
| Others | 17,867 | 11,946 |
| | 357,227 | 311,793 |

The credit period on purchases of goods generally ranges from 30 to 60 days.

The aged analysis of the Group's trade and bills payables presented based on the invoice date at the end of the reporting period is as follows:

| | 2014 HK\$'000 | 2013 HK\$'000 |
|--------------|------------------|------------------|
| 0 – 30 days | 261,835 | 205,318 |
| 31 – 60 days | 20,292 | 35,537 |
| 61 – 90 days | 5,883 | 17,321 |
| Over 90 days | 2,462 | 959 |
| | 290,472 | 259,135 |

Notes to the Consolidated Financial Statements

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26. TRADE AND OTHER PAYABLES AND ACCRUALS – continued

The Group's trade and other payables that are not denominated in the functional currencies of the respective entities are as follows:

| | 2014 HK\$'000 | 2013 HK\$'000 |
|----------------------|------------------|------------------|
| Other payable HKD | 2,988 | 2,378 |

27. UNSECURED BANK BORROWINGS

The scheduled principal repayment dates of the Group with reference to the bank loan agreements are as follows:

| | 2014 HK\$'000 | 2013 HK\$'000 |
|--|------------------|------------------|
| Carrying amount repayable within one year shown under current liabilities* | 537,870 | 655,660 |
| Carrying amount of bank loans that are not repayable within one year from the end of the reporting period but contain a repayment on demand clause (shown under current liabilities) | – | 90,000 |
| | 537,870 | 745,660 |

* These bank loans also contain a repayment on demand clause.

The Group's bank borrowings carry interest at variable rates which are mainly subject to interest at Hong Kong Interbank Offered Rate plus a spread, ranging from 1.65% to 2.35% or best lending rate quoted by the Hongkong and Shanghai Banking Corporation Limited plus 1% ("Best Lending Rate") for the year. The weighted average effective interest rate of the above variable-rate bank borrowings was 1.9% (2013: 2.8%) per annum.

The Group's bank borrowings that are not denominated in the functional currencies of the respective entities are as follows:

| | 2014 HK\$'000 | 2013 HK\$'000 |
|-----|------------------|------------------|
| HKD | 150,000 | 345,000 |

An amount of approximately HK\$12,495,000 included in the Group's bank borrowing as at 31 March 2013 represents an entrusted loan through a bank according to the arrangement made by a non-controlling interest. The loan carries interest at 4.56% per annum and are repayable within one year.

28. CONVERTIBLE BONDS

On 20 May 2013 and 27 June 2013 (the “Issue Dates”), the Company issued principal amounts of HK\$700,000,000 (the “Tranche I Bond”) and HK\$150,000,000 (the “Tranche II Bond”), respectively. The convertible bonds are denominated in a designated rate converted from Hong Kong dollars to United States dollars. The bonds entitle the holders to convert them into ordinary shares of the Company at any time between the Issue Dates of the bonds and their settlement date on 20 May 2018 (the “Maturity Date”) at a conversion price of HK\$8.25 per convertible bond. If the bonds have not been converted, they will be redeemed on the Maturity Date at par. Interest of 5% per annum will be paid semi-annually in arrears on 20 May and 20 November in each year until the Maturity Date.

The principal terms of the convertible bonds are as follows:

The holders of the bonds have the right to convert all or part of the bonds into shares of the Company at the conversion price of HK\$8.25 per share (subject to anti-dilutive adjustment). The conversion right can be exercised at any time on or after the Issue Dates up to the close of business on the Maturity Date, or if notice requiring redemption has been given on or after the Issue Dates, then up to the close of business on the day prior to the giving of such notice.

Unless previously redeemed or purchased and cancelled, the Company may at any time on or after the Issue Dates up to the close of business on the Maturity Date require a portion or all of the bonds to be converted into shares upon the occurrence of corresponding trigger events. When the arithmetic average of the volume weighted average price for one share for 60 consecutive trading days is not less than HK\$10.35, HK\$12.45 and HK\$14.45 and the closing price of one share on the date falling at the end of the aforesaid 60-day period is not less than HK\$10.35, HK\$12.45 and HK\$14.45 respectively, principal amount of the bonds held by the relevant holder of the bonds such that, immediately after the conversion, such holder has converted or redeemed not less than 18 per cent, 64 per cent and 100 per cent respectively of the principal amount of the bonds subscribed by it on the Issue Dates.

The convertible bonds contain a liability component and an equity component. The equity component is presented in the equity under the heading “Convertible bonds equity reserve”. The effective interest rates of the liability components of the Tranche I Bond and Tranche II Bond are 5.12% and 6.80% respectively.

During the current year, holders of convertible bonds converted an aggregated principal amount of HK\$598,001,000 into 72,484,800 ordinary shares of par value HK\$0.4 each at the conversion price of HK\$8.25 per convertible bond.

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28. CONVERTIBLE BONDS – continued

The movements of the liability and equity components of the convertible bonds for the current period are set out below:

| | Liability component HK\$'000 | Equity component HK\$'000 |
|----------------------------------|------------------------------------|---------------------------------|
| Issue on 20 May 2013 | 698,181 | 1,819 |
| Issue on 27 June 2013 | 139,574 | 10,426 |
| Interest charged | 25,033 | – |
| Interest paid | (19,160) | – |
| Conversion of convertible bonds | (586,998) | (11,590) |
| At 31 March 2014 | 256,630 | 655 |
| Less: Amount due within one year | (5,218) | |
| Amount due after one year | 251,412 | |

29. GOVERNMENT GRANT RECEIPT IN ADVANCE

- (i) During the year ended 31 March 2012, Man Wah Furniture Headquarter (Wujiang) Co., Ltd., a wholly owned subsidiary of the Group, received a government subsidy of RMB146,629,000 (approximately HK\$180,890,000) in respect of the Group's development of a regional headquarter and furniture mall in Wujiang City, the PRC.

During the current year, a supplementary agreement entered between the local government and the Group, whereby the government grant to the Group by way of subsidy has been changed to a subsidy to develop the sales, marketing and corporate activities conducted by the wholly owned subsidiary. An amount of RMB80,592,000 (approximately HK\$102,040,000), representing sales, marketing and corporate activities incurred during the year, was released from the government grant receipt in advance and recorded as other income in the consolidated statement of profit or loss and other comprehensive income.

- (ii) During the current year, the PRC government further granted subsidies of RMB21,123,000 (approximately HK\$26,745,000) (2013: RMB3,194,000 (approximately HK\$3,941,000)) on PRC taxes paid (other than PRC EIT) export credit insurance expenses, and research and development cost incurred.
- (iii) During the current year, the PRC government granted a subsidy of RMB44,022,000 (approximately HK\$55,604,000) (2013: RMB56,344,000 (approximately HK\$70,404,000)) in respect of the Group's development of manufacturing plant in Tianjin City, the PRC. Such amount was fully paid to the Group prior to the development of the plant. The above amounts (net of tax) will be set off against the construction costs of the assets. During the current year, an amount of RMB11,116,000 (approximately HK\$13,859,000) (2013: RMB8,630,000 (approximately HK\$10,784,000)) had set off against the construction costs of the assets.

30. SHARE CAPITAL

| | Number of shares '000 | Amounts HK\$'000 |
|---|--------------------------|---------------------|
| Authorised: | | |
| Ordinary shares at 1 April 2012, 31 March 2013 and 31 March 2014 – HK\$0.40 each | 1,250,000 | 500,000 |
| Issued and fully paid: | | |
| At 1 April 2012 | 947,742 | 379,097 |
| Repurchase of shares (note a) | (52,117) | (20,847) |
| Cancellation of treasury shares (note b) | (4,595) | (1,838) |
| At 31 March 2013 | 891,030 | 356,412 |
| Repurchase of shares (note a) | (15,323) | (6,129) |
| Exercise of share options (Note 31) | 1,906 | 762 |
| Conversion of convertible bonds (Note 28) | 72,485 | 28,994 |
| At 31 March 2014 | 950,098 | 380,039 |

Notes:

- (a) During the year ended 31 March 2013, 52,117,200 ordinary shares of the Company at HK\$0.4 each were repurchased at a price ranging from HK\$2.78 to HK\$3.87 per share.

During the current year, 15,322,400 ordinary shares of the Company at HK\$0.4 each were repurchased at a price ranging from HK\$6.46 to HK\$14.60 per share.

- (b) 4,594,400 ordinary shares of the Company at HK\$0.4 each, recognised as treasury shares at 31 March 2012, were cancelled on 20 April 2012.

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31. SHARE OPTION SCHEMES AND SHARE AWARD SCHEME

Share option schemes

On 5 March 2010, a share option scheme was adopted by the shareholders of the Company (the "Share Option Scheme"). The purpose of the Share Option Scheme is to enable the Company to grant share options to selected participants as incentives or rewards for their contributions to the Company and/or its subsidiaries and/or its associated companies. The Share Option Scheme will remain in force for a period of 10 years commencing on 5 March 2010, being the date of adoption of the Share Option Scheme, to 4 March 2020.

Under the Share Option Scheme, the directors may, at their discretion, offer directors (including executive and non-executive directors), executives, officers, employees or shareholders of the Company or any of its subsidiaries, and any suppliers, customers, consultants, advisers, agents, partners or business associates who, in the sole discretion of the directors, will contribute or have contributed to the Company or any of its subsidiaries or any of its associated companies, share options to subscribe for shares of the Company. The maximum number of shares of the Company available for issue upon exercise of all share options which may be granted under the Scheme is 96,508,800. The total number of shares of the Company issued and to be issued upon the exercise of share options granted under the Share Option Scheme (including exercised, cancelled and outstanding share options) to each grantee in any 12-month period up to the date of grant shall not exceed 1% of the issued share capital of the Company as at the date of grant. Any further grant of share options in excess of this limit is subject to shareholders' approval in a general meeting. In addition, any share options granted to a substantial shareholder or an independent non-executive director of the Company, or to any of their associates, in excess of in aggregate 0.1% of the shares of the Company in issue (based on the date of offer) and an aggregate value of HK\$5,000,000 (based on the closing price of the Company's shares at the date of each offer), within any 12-month period, are subject to shareholders' approval in advance in a general meeting. Share options granted to a director, chief executive or substantial shareholder of the Company, or to any of their associates, are subject to approval in advance by the independent non-executive directors.

The period during which a share option may be exercised will be determined by the directors at their absolute discretion, save that no share option may be exercised more than 10 years after it has been granted under the Share Option Scheme. There is no requirement that a share option must be held for any minimum period before it can be exercised but the directors are empowered to impose at their discretion any such minimum period at the time of grant of any share options.

The exercise price in relation to each share option will be determined by the directors at their absolute discretion and shall not be less than the highest of (i) the official closing price of the shares of the Company as stated in the daily quotation sheet of Hong Kong Stock Exchange on the date of offer of share options; (ii) the average of the official closing prices of the shares of the Company as stated in the daily quotation sheets of the Hong Kong Stock Exchange for the five business days immediately preceding the date of offer of share options; and (iii) the nominal value of the share of the Company on the date of offer of share options. Each of the grantees is required to pay HK\$1 as consideration for the grant of share options in accordance with the Share Option Scheme. The offer of share options must be accepted within 28 days from the date of the offer.

Share options do not confer rights on the holders to dividends or to vote at general meetings.

31. SHARE OPTION SCHEMES AND SHARE AWARD SCHEME – continued

Share option schemes – continued

Details of the share options granted by the Company are as follows:

| | Date of grant | Number of share options granted | Exercise period | Exercise price HK\$ | Fair value HK\$'000 |
|-----------|---------------|------------------------------------|-------------------------|------------------------|------------------------|
| Tranche 1 | 18.10.2010 | 2,100,000 | 18.4.2012 – 17.10.2020 | 10.18 | 9,629 |
| | | 2,000,000 | 18.10.2015 – 17.10.2020 | 10.18 | 9,579 |
| Tranche 2 | 30.6.2011 | 240,000 | 30.6.2013 – 29.6.2015 | 8.11 | 770 |
| Tranche 3 | 6.7.2011 | 4,500,000 | 6.7.2014 – 5.7.2016 | 8.55 | 5,292 |
| Tranche 4 | 8.2.2012 | 1,903,200 | 8.2.2014 – 7.2.2016 | 4.72 | 1,295 |
| | | 1,903,200 | 8.2.2015 – 7.2.2017 | 4.72 | 872 |
| | | 1,903,200 | 8.2.2016 – 7.2.2018 | 4.72 | 569 |
| | | 1,840,000 | 8.2.2017 – 7.2.2019 | 4.72 | 360 |
| Tranche 5 | 1.6.2012 | 611,600 | 1.6.2013 – 3.3.2020 | 3.50 | 454 |
| Tranche 6 | 1.2.2013 | 5,381,600 | 1.2.2015 – 31.1.2017 | 7.17 | 5,493 |
| | | 5,266,400 | 1.2.2016 – 31.1.2018 | 7.17 | 3,986 |
| | | 5,266,000 | 1.2.2017 – 31.1.2019 | 7.17 | 2,713 |
| Tranche 7 | 31.5.2013 | 8,506,400 | 31.5.2015 – 3.3.2020 | 8.16 | 17,444 |
| Tranche 8 | 22.1.2014 | 3,765,600 | 22.1.2016 – 21.1.2018 | 14.56 | 6,754 |
| | | 3,820,400 | 22.1.2017 – 21.1.2019 | 14.56 | 6,012 |

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31. SHARE OPTION SCHEMES AND SHARE AWARD SCHEME – continued

Share option schemes – continued

The following tables disclose details of movements of the Company's share options held by directors and employees during the current and prior years:

| Options | Vesting period | Number of share options | | | | | | | | |
|--|-------------------------|-------------------------|-------------------------|------------------------|------------------------------------|--------------------------|-------------------------|------------------------|--------------------|--------------------------|
| | | Outstanding at 1.4.2012 | Granted during the year | Lapsed during the year | Transferred during the year (note) | Outstanding at 31.3.2013 | Granted during the year | Lapsed during the year | Exercised | Outstanding at 31.3.2014 |
| Directors | | | | | | | | | | |
| Tranche 1 | 18.10.2010 – 17.4.2012 | 2,100,000 | – | – | – | 2,100,000 | – | – | – | 2,100,000 |
| | 18.10.2010 – 17.10.2015 | 2,000,000 | – | – | – | 2,000,000 | – | – | – | 2,000,000 |
| Tranche 2 | 30.6.2011 – 29.6.2013 | 240,000 | – | – | – | 240,000 | – | – | (240,000) | – |
| Tranche 3 | 6.7.2011 – 5.7.2014 | 800,000 | – | – | 120,000 | 920,000 | – | – | – | 920,000 |
| Tranche 4 | 8.2.2012 – 7.2.2014 | 54,000 | – | – | 26,400 | 80,400 | – | – | (26,400) | 54,000 |
| | 8.2.2012 – 7.2.2015 | 54,000 | – | – | 26,400 | 80,400 | – | – | – | 80,400 |
| | 8.2.2012 – 7.2.2016 | 54,000 | – | – | 26,400 | 80,400 | – | – | – | 80,400 |
| | 8.2.2012 – 7.2.2017 | 54,000 | – | – | 26,000 | 80,000 | – | – | – | 80,000 |
| Tranche 5 | 1.6.2012 – 31.5.2013 | – | 611,600 | – | – | 611,600 | – | – | (611,600) | – |
| Tranche 6 | 1.2.2013 – 31.1.2015 | – | 615,600 | – | – | 615,600 | – | – | – | 615,600 |
| | 1.2.2013 – 31.1.2016 | – | 614,400 | – | – | 614,400 | – | – | – | 614,400 |
| | 1.2.2013 – 31.1.2017 | – | 614,400 | – | – | 614,400 | – | – | – | 614,400 |
| Tranche 7 | 31.5.2013 – 30.5.2015 | – | – | – | – | – | 8,506,400 | – | – | 8,506,400 |
| Tranche 8 | 22.1.2014 – 21.1.2016 | – | – | – | – | – | 372,800 | – | – | 372,800 |
| | 22.1.2014 – 21.1.2017 | – | – | – | – | – | 372,800 | – | – | 372,800 |
| | | <u>5,356,000</u> | <u>2,456,000</u> | <u>–</u> | <u>225,200</u> | <u>8,037,200</u> | <u>9,252,000</u> | <u>–</u> | <u>(878,000)</u> | <u>16,411,200</u> |
| Employees | | | | | | | | | | |
| Tranche 3 | 6.7.2011 – 5.7.2014 | 3,210,000 | – | (340,000) | (120,000) | 2,750,000 | – | (695,000) | – | 2,055,000 |
| Tranche 4 | 8.2.2012 – 7.2.2014 | 1,804,400 | – | (320,000) | (26,400) | 1,458,000 | – | (228,400) | (1,028,000) | 201,600 |
| | 8.2.2012 – 7.2.2015 | 1,804,400 | – | (320,000) | (26,400) | 1,458,000 | – | (228,400) | – | 1,229,600 |
| | 8.2.2012 – 7.2.2016 | 1,804,400 | – | (320,000) | (26,400) | 1,458,000 | – | (228,400) | – | 1,229,600 |
| | 8.2.2012 – 7.2.2017 | 1,743,200 | – | (308,000) | (26,000) | 1,409,200 | – | (218,000) | – | 1,191,200 |
| Tranche 6 | 1.2.2013 – 31.1.2015 | – | 4,766,000 | (28,400) | – | 4,737,600 | – | (686,400) | – | 4,051,200 |
| | 1.2.2013 – 31.1.2016 | – | 4,652,000 | (27,200) | – | 4,624,800 | – | (670,400) | – | 3,954,400 |
| | 1.2.2013 – 31.1.2017 | – | 4,651,600 | (27,200) | – | 4,624,400 | – | (670,800) | – | 3,953,600 |
| Tranche 8 | 22.1.2014 – 21.1.2016 | – | – | – | – | – | 3,392,800 | (37,200) | – | 3,355,600 |
| | 22.1.2014 – 21.1.2017 | – | – | – | – | – | 3,447,600 | (38,000) | – | 3,409,600 |
| | | <u>10,366,400</u> | <u>14,069,600</u> | <u>(1,690,800)</u> | <u>(225,200)</u> | <u>22,520,000</u> | <u>6,840,400</u> | <u>(3,701,000)</u> | <u>(1,028,000)</u> | <u>24,631,400</u> |
| Exercisable at the end of the reporting period | | | | | | <u>2,100,000</u> | | | | <u>2,355,600</u> |

note: Mr. Dai Quanfa was originally an employee of the Group and appointed as a director with effect from 19 July 2012. The shares options granted to him was disclosed under the category of directors accordingly.

31. SHARE OPTION SCHEMES AND SHARE AWARD SCHEME – continued

Share option schemes – continued

During the year ended 31 March 2014, share options of 8,506,400 and 7,586,000 shares were granted on 31 May 2013 and 22 January 2014. The estimated fair values of the options granted on those dates are HK\$17,444,000 and HK\$12,766,000 respectively. The closing price of the Company's shares at dates of grant were HK\$8.16 and HK\$14.56 respectively.

During the year ended 31 March 2013, share options of 611,600 and 15,914,000 shares were granted on 1 June 2012 and 1 February 2013. The estimated fair values of the options granted on those dates were HK\$454,000 and HK\$12,192,000 respectively. The closing price of the Company's shares at dates of grant were HK\$3.50 and HK\$7.06 respectively.

The fair values of the share options at the dates of grant, were calculated using the Binomial Option Pricing model after taking into account the different vesting periods. The assumptions used for the calculation are as follows:

| | Tranche 5 | Tranche 6 | Tranche 7 | Tranche 8 |
|--------------------------------------|-----------|----------------------|-----------|----------------------|
| Closing share price at date of grant | HK\$3.50 | HK\$7.06 | HK\$8.16 | HK\$14.56 |
| Exercise price | HK\$3.50 | HK\$7.17 | HK\$8.16 | HK\$14.56 |
| Suboptimal exercise factor | 2.8 | 2.2 to 2.8 | 2.8 | 2.2 to 2.8 |
| Expected volatility | 50.33% | 53.03% to 55.59% | 51.90% | 41.91% – 49.82% |
| Expected dividend yield | 3.71% | 2.41% | 3.43% | 2.95% |
| Risk free rate | 0.72% | 0.436% to 0.737% | 0.991% | 1.07% to 1.39% |
| Fair value | HK\$0.74 | HK\$0.43 to HK\$1.57 | HK\$2.05 | HK\$1.38 to HK\$3.36 |

The variables and assumptions used above are based on the directors' best estimate. The value of an option varies with different variables of certain subjective assumptions.

The Group recognised an expense of HK\$15,855,000 for the year ended 31 March 2014 (2013: HK\$6,096,000) in relation to the share options granted by the Company.

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31. SHARE OPTION SCHEMES AND SHARE AWARD SCHEME – continued

Share Award Scheme

The Company adopted a share award scheme (the “Share Award Scheme”) on 27 January 2011 (the “Adoption Date”) with a duration of 10 years commencing from the Adoption Date. The objective of the Share Award Scheme is to recognise the contributions by certain directors, employees of the Group (the “Selected Participants”) and to give incentive to them in order to retain them for the continual operation and development of the Group, and to attract suitable personnel for further development of the Group. The Company has set up the Employees’ Share Award Scheme Trust (the “Trust”) to administer and hold the Company’s shares before they are vested and transferred to the Selected Participants. The Trust purchases the Company’s shares being awarded from the open market with funds provided by the Company by way of contributions. 100% of awarded shares of the Company and the related income derived therefore are vested on the third anniversary date of the grant date. Vesting of the awarded shares of the Company and related income will be conditional on the Selected Participants remaining an employee of the Group until and on each of the relevant vesting dates and his/her execution of the relevant documents to effect the transfer from the Trustee within the period stipulated. An award shall automatically lapse forthwith when a Selected Participant ceases to be an employee of the Group, or the subsidiary employing the Selected Participant ceases to be a subsidiary, or an order for the winding-up of the Company is made or a resolution is passed for the voluntary winding-up of the Company.

Where the awarded shares of the Company do not vest in accordance with the Share Award Scheme, the Trust shall hold such shares of the Company and the related income for the benefit of one or more employees of the Group as it determines in its discretion, after having taken into account the recommendations of the board of directors of the Company. Details of the movements in the outstanding number of shares granted by the Company during the year are as follows:

| Date of grant | Vesting period | Fair value per share (Note 1) HK\$ | As at 1.4.2012 | Transfer during the year (Note 2) | Lapsed during the year | As at 31.3.2013 | Vested during the year | As at 31.3.2014 |
|------------------|-----------------------------------|---------------------------------------|----------------|-----------------------------------|------------------------|-----------------|------------------------|-----------------|
| <i>Employees</i> | | | | | | | | |
| 11.2.2011 | 11.2.2011 – 31.12.2013 | 12.34 | 280,600 | (10,000) | (31,800) | 238,800 | (238,800) | – |
| <i>Directors</i> | | | | | | | | |
| 11.2.2011 | 11.2.2011 – 31.12.2013 | 12.34 | – | 10,000 | – | 10,000 | (10,000) | – |
| 15.6.2011 | 15.6.2011 – 10.2.2014 (Note 3) | 8.6 | 30,000 | – | – | 30,000 | (30,000) | – |
| | | | <u>310,600</u> | <u>–</u> | <u>(31,800)</u> | <u>278,800</u> | <u>(278,800)</u> | <u>–</u> |

Note 1: The fair value of the awarded shares was calculated based on the closing price per share on the date of grant.

Note 2: Mr. Dai Quanfa was originally an employee of the Group and appointed as a director with effect from 19 July 2012. The shares granted to him was disclosed under the category of directors accordingly.

Note 3: Share awards of 30,000 ordinary shares are early vested to the director on 10 February 2014 with the resolution approved by the Board of Directors.

The equity-settled share-based payments charged to the profit or loss was HK\$437,000 (2013: HK\$1,156,000) for the year ended 31 March 2014.

32. DISPOSAL OF SUBSIDIARIES

During the year, the Group disposed of its 100% interest in Man Wah Furniture(s) Singapore Pte. Ltd. and Quanzhou Man Wah Furniture Co., Ltd. (the “Disposed Subsidiaries”), indirectly wholly-owned subsidiaries of the Group, to two independent third parties at aggregate considerations of HK\$2,669,000.

The aggregate amounts of the assets and liabilities attributable to the Disposed Subsidiaries on the respective dates of disposal were as follows:

| | HK\$'000 |
|---|----------|
| Net assets disposed of: | |
| Non-current assets | 485 |
| Current assets | 9,488 |
| Bank balances and cash | 1,800 |
| Current liabilities | (6,636) |
| | 5,137 |
| Loss on disposal of subsidiaries | (3,003) |
| Reclassification of translation reserve upon disposal of subsidiaries | 535 |
| | 2,669 |
| Cash consideration received | 2,669 |
| Net cash inflow arising on disposal: | |
| Cash received | 2,669 |
| Bank balances and cash disposed of | (1,800) |
| | 869 |

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33. OPERATING LEASES

The Group as lessee

| | 2014 HK\$'000 | 2013 HK\$'000 |
|---|------------------|------------------|
| Minimum lease payments paid under operating leases recognised as an expense | <u>100,968</u> | <u>128,219</u> |

At the end of the reporting period, the Group had commitments for future minimum lease payments under non-cancellable operating leases which fall due as follows:

| | 2014 HK\$'000 | 2013 HK\$'000 |
|---------------------------------------|------------------|------------------|
| Within one year | 45,142 | 61,527 |
| In the second to fifth year inclusive | <u>14,564</u> | <u>26,585</u> |
| | <u>59,706</u> | <u>88,112</u> |

Operating lease payments represent rentals payable by the Group for certain of its office premises and retail shops. Leases are negotiated and rentals are fixed for a period of one to three years.

The Group as lessor

Property rental income earned during the year was as follows:

| | 2014 HK\$'000 | 2013 HK\$'000 |
|-----------------|------------------|------------------|
| Rental income | 641 | 3,002 |
| Less: outgoings | <u>(22)</u> | <u>(22)</u> |
| | <u>619</u> | <u>2,980</u> |

The properties have committed tenants at the end of the reporting period as follows:

| | 2014 HK\$'000 | 2013 HK\$'000 |
|-----------------|------------------|------------------|
| Within one year | <u>930</u> | <u>613</u> |

The properties generate rental yield of 4% (2013: 9%) on an ongoing basis. All of the properties held have committed tenants for the contract terms of two years.

Notes to the Consolidated Financial Statements

For the year ended 31 March 2014

34. CAPITAL COMMITMENTS

| | 2014 HK\$'000 | 2013 HK\$'000 |
|--|------------------|------------------|
| Capital expenditure contracted for but not provided for in the consolidated financial statements in respect of | | |
| – acquisition of property, plant and equipment | 69,988 | 60,630 |
| – construction of production plant | 161,098 | 3,359 |
| – lease premium for land | – | 43,381 |
| | <u>231,086</u> | <u>107,370</u> |
| Capital expenditure authorised for but not provided for in the consolidated financial statements in respect of | | |
| – acquisition of property, plant and equipment | 119,671 | – |
| – lease premium for land | 15,788 | – |
| | <u>135,459</u> | <u>–</u> |

35. RETIREMENT BENEFIT PLANS

The Group operates a Mandatory Provident Fund Scheme for all qualifying employees in Hong Kong. The assets of the scheme are held separately from those of the Group, in funds under the control of trustees. The Group contributes 5% of relevant payroll costs to the scheme capped at a maximum of HK\$1,250 per month, starting in June 2012. This contribution is matched by the employee.

The employees of the Group in the PRC are members of government-managed retirement benefit schemes operated by the respective local government in the PRC. The Group is required to contribute a specified percentage of payroll cost to the retirement benefit scheme to fund the benefits. The only obligation of the Group with respect to these schemes is to make the specified contributions.

36. RELATED PARTY DISCLOSURES

(I) Related party transactions

During the year, the Group entered into the following transactions with related parties:

| | 2014 HK\$'000 | 2013 HK\$'000 |
|---|------------------|------------------|
| Rental expense paid to related parties (note) | 2,215 | 1,591 |
| Rental expense paid to a joint venture | 2,044 | 2,184 |

note: Mr. Wong Man Li and Ms. Hui Wai Hing, who are directors of the Company, are also directors and shareholders of these related companies.

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36. RELATED PARTY DISCLOSURES – continued

(II) Related party balances

Details of outstanding balances with related parties of the Group are set out in Notes 18 and 24.

(III) Compensation of key management personnel

The emoluments of directors who are also identified as members of key management of the Group during the year are set out in Note 10.

37. CAPITAL RISK MANAGEMENT

The Group manages its capital to ensure that the entities in the Group will be able to continue as a going concern while maximising the return to stakeholders through the optimisation of the debt and equity balance. The overall strategy remains unchanged from prior year.

The capital structure of the Group consists of net debt, which includes bank borrowings disclosed in Note 27, convertible bonds disclosed in Note 28, cash and cash equivalents disclosed in Note 25 and equity attributable to owners of the Company, comprising issued share capital as disclosed in Note 30 and reserves.

The directors of the Company review the capital structure regularly. As part of this review, the directors consider the cost of capital and the risks associates with each class of the capital. Based on the recommendations of the directors, the Group will balance its overall capital structure through the payment of dividends and new share issues as well as the issue of new debt or the redemption of existing debt.

38. FINANCIAL INSTRUMENTS

Categories of financial instruments

| | 2014 HK\$'000 | 2013 HK\$'000 |
|---|------------------|------------------|
| Financial assets | | |
| Loans and receivables (including cash and cash equivalents) | 2,954,347 | 2,077,890 |
| Available-for-sale investment | 3,740 | 3,749 |
| Derivative financial instruments | 23,103 | 25,144 |
| Financial liabilities | | |
| Amortised cost | 1,110,057 | 1,050,292 |
| Derivative financial instruments | 3,796 | 249 |

38. FINANCIAL INSTRUMENTS – continued

Financial risk management objectives and policies

The Group's major financial instruments include available-for-sale investment, a loan to an associate, trade and other receivables, trade and other payables, derivative financial instruments, bank balances and cash, restricted bank balances, convertible bonds and bank borrowings. Details of these financial instruments are disclosed in the respective notes. The risks associated with these financial instruments and the policies on how to mitigate these risks are set out below. Management manages and monitors these exposures to ensure appropriate measures are implemented on a timely and effective manner. There has been no change to the Group's exposure to financial risks or the manner in which it manages and measures the risk.

Currency risk

The Group's exposure to currency risk attributable to monetary assets and liabilities (loan to an associate, trade and other receivables, bank balances and cash, trade and other payables and bank borrowings), which are denominated in currencies other than the functional currency of the entity to which they related (including those between HKD against USD as disclosed in respective notes). As HKD are pegged to USD, the Group does not have material risk on such currency. The Group currently does not have a foreign currency hedging policy. However, management monitors foreign exchange exposure and will consider hedging significant foreign currency exposure should the need arise. Details of foreign currency forward contracts entered into by the Group as at the end of reporting period are set out in Note 22.

At the end of the reporting period, the carrying amount of the Group's monetary assets and monetary liabilities and inter-group advance denominated in currencies other than the respective functional currencies of the relevant group entities are as follows:

Assets

| | 2014 HK\$'000 | 2013 HK\$'000 |
|----------------|------------------|------------------|
| USD | 37,115 | 9,707 |
| HKD | 62,796 | 47,898 |
| Other currency | 335 | – |

Liabilities

| | 2014 HK\$'000 | 2013 HK\$'000 |
|-----|------------------|------------------|
| HKD | 152,988 | 347,378 |

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For the year ended 31 March 2014

38. FINANCIAL INSTRUMENTS – continued

Financial risk management objectives and policies – continued

Liabilities – continued

The following table details the Group's sensitivity to a 5% appreciation and depreciation in the functional currencies of the relevant group entities against the above foreign currencies. 5% is the sensitivity rate used when reporting foreign currency risk internally to key management personnel and represents management's assessment of the reasonably possible change in foreign exchange rates. The sensitivity analysis includes only outstanding foreign currency denominated monetary items. The sensitivity analysis adjusts their translation at the year end for a 5% change in foreign currency rates. A positive number below indicates an increase in post-tax profit where the functional currency of the group entity strengthens 5% against the above foreign currencies. For a 5% weakening of functional currency of the group entity against the above foreign currencies, there would be an equal and opposite impact on the profit for the year.

| | 2014 HK\$'000 | 2013 HK\$'000 |
|--|------------------|------------------|
| Increase (decrease) in profit for the year | | |
| – HKD | 3,770 | 12,503 |
| – USD | (1,392) | (364) |

For the outstanding forward contracts as at 31 March 2013, if the market forward exchange rate of RMB against USD had been 100 basis points higher/lower, profit before tax for the year ended 31 March 2013 would increase/decrease by HK\$6,635,000 as a result of the changes in the market foreign currency forward exchange rate of RMB against USD.

Interest rate risk

Interest rate risk arises from the potential changes in interest rates that may have an adverse effect on the Group's results for the current reporting period and in future years. The Group is exposed to cash flow interest rate risk arising from the volatility of Hong Kong Interbank Offered Rate or Best Lending Rate as all bank loans, cash and cash equivalents are at floating rates or at prevailing deposit rates. The Group generally does not take a speculative view on the movement in interest rates and, therefore, does not use interest rate derivative instruments to hedge exposed risks.

The sensitivity analysis below has been determined based on the exposure to interest rates on the Group's variable rate borrowings, restricted bank balances and bank balances at the end of the reporting period and prepared assuming the financial instruments outstanding at the end of the reporting period were outstanding for the whole year. A 50 basis point increase or decrease is used by management for the assessment of the reasonably possible change in interest rates.

38. FINANCIAL INSTRUMENTS – continued

Financial risk management objectives and policies – continued

Interest rate risk – continued

If interest rates on restricted bank balances and bank balances had been 50 basis points higher/lower and all other variables were held constant, the Group's post-tax profit for the year ended 31 March 2014 would increase/decrease by HK\$8,873,000 (2013: HK\$6,192,000). This is mainly attributable to the Group's exposure to interest rates on its variable-rate bank deposits.

If interest rates on bank loans had been 50 basis points higher/lower and all other variables were held constant, the Group's post-tax profit for the year ended 31 March 2014 would decrease/increase by HK\$2,246,000 (2013: HK\$3,061,000). This is mainly attributable to the Group's exposure to interest rates on its variable-rate bank loans.

Credit risk

Credit risk refers to the risk that debtors will default on their obligations to repay the amounts owing to the Group, resulting in a loss to the Group. The Group has adopted procedures in extending credit terms to customers and in monitoring its credit risk.

The Group's current credit practices include assessing the customers' credit reliability and periodic review of their financial status to determine credit limits to be granted. In addition, most of the Group's exposure on trade receivables was covered by insurance. The Group has purchased a credit insurance from certain insurance corporations on most of overseas sales to compensate for losses from debts that are not collectible.

The credit risk on liquid funds is limited because the counterparties are banks which are reputable in the opinion of management.

The maximum exposure to credit risk in the event that the counterparties fail to perform their obligations as at end of the financial year in relation to each class of recognised financial assets is the carrying amount of those assets as stated in the consolidated statement of financial position of the Group.

Significant concentrations of credit risk

Concentrations of credit risk exist when changes in economic, industry or geographical factors similarly affect the Group's counterparties whose aggregate credit exposure is significant in relation to the Group's total credit exposure.

The Group has concentration of credit risk on its bank balances and trade receivables.

Over 75% (2013: 79%) of the Group's bank balance is deposited into two (2013: two) banks. The directors of the Company anticipated that the related credit risk is limited because the banks are with good reputations.

9% (2013: 3%) and 36% (2013: 36%) of the total trade receivables was due from the Group's largest customer and the five largest customers respectively. Apart from delegating a team for determining the credit limits, credit approval and other monitoring procedures on customers, the Group also explores new markets and new customers in order to minimise the concentration of credit risk. Other than the above, no other concentration of credit risk exists on Group's trade receivables.

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38. FINANCIAL INSTRUMENTS – continued

Financial risk management objectives and policies – continued

Liquidity risk management

In the management of the liquidity risk, the Group monitors and maintains a level of cash and cash equivalents deemed adequate by management to finance the Group's operations and mitigate the effects of fluctuations in cash flows. Management monitors the utilisation of borrowings on a regular basis.

The following tables detail the Group's remaining contractual maturity for its non-derivative financial liabilities. The tables have been drawn up based on the undiscounted cash flows of financial liabilities based on the earliest dates on which the Group can be required to pay. Specifically, bank borrowings with a repayment on demand clause are included in the earliest time band regardless of the probability of the banks choosing to exercise their rights. The tables include both interest and principal cash flows. To the extent that interest flows are floating rate, the undiscounted amount is derived from the interest rate at the end of the reporting period.

In addition, the following tables also detail the Group's liquidity analysis for its derivative financial instruments. The tables have been drawn up based on the undiscounted contractual net cash (inflows) and outflows on derivative instruments that settle on a net basis. The derivative financial instruments are denominated in USD. The amounts are retranslated to HKD for the presentation in the table. The liquidity analysis for the Group's derivative financial instruments prepared based on the contractual maturities of the contracts as the management consider that the contractual maturities of the contracts are essential for an understanding of the timing of the cash flows of derivatives.

Liquidity tables

| | Weighted average effective interest rate % | On demand or less than 1 year HK\$'000 | 1 to 5 years HK\$'000 | Total undiscounted cash flows HK\$'000 | Carrying amount HK\$'000 |
|---|--|--|-----------------------------|--|--------------------------------|
| As at 31 March 2014 | | | | | |
| Non-derivative financial liabilities | | | | | |
| Trade and other payables | – | 315,557 | – | 315,557 | 315,557 |
| Bank borrowings – variable rate | 2.3 | 545,272 | – | 545,272 | 537,870 |
| Convertible notes payable | 5 | 17,818 | 291,525 | 309,343 | 256,630 |
| | | <u>878,647</u> | <u>291,525</u> | <u>1,170,172</u> | <u>1,110,057</u> |
| Derivatives – net settlement | | | | | |
| Foreign currency forward contracts (liabilities) | | <u>3,796</u> | <u>–</u> | <u>3,796</u> | <u>3,796</u> |

38. FINANCIAL INSTRUMENTS – continued

Financial risk management objectives and policies – continued

Liquidity risk management – continued

Liquidity tables – continued

| | Weighted average effective interest rate % | On demand or less than 1 year HK\$'000 | 1 to 5 years HK\$'000 | Total undiscounted cash flows HK\$'000 | Carrying amount HK\$'000 |
|--|--|--|-----------------------------|--|--------------------------------|
| As at 31 March 2013 | | | | | |
| Non-derivative financial liabilities | | | | | |
| Trade and other payables | – | 304,632 | – | 304,632 | 304,632 |
| Bank borrowings – variable rate | 2.8 | 745,999 | – | 745,999 | 745,660 |
| | | <u>1,050,631</u> | <u>–</u> | <u>1,050,631</u> | <u>1,050,292</u> |
| Derivatives – net settlement | | | | | |
| Foreign currency forward contracts (liabilities) | | <u>–</u> | <u>249</u> | <u>249</u> | <u>249</u> |

Bank loans with a repayment on demand clause are included in the “on demand or less than 1 year” time band in the above maturity analysis. As at 31 March 2014, there is no bank loan that is not repayable within one year from the end of the reporting period but contains a repayable on demand clause.

As at 31 March 2013, the aggregate undiscounted principal amounts of these bank loans amounted to HK\$90,000,000. Taking into account the Group’s financial position, the directors did not believe that it is probable that the banks would exercise their discretionary rights to demand immediate repayment. The directors believe that such bank loans would be repaid in 2014 to 2017 in accordance with the scheduled repayment dates set out in the loan agreements. At that time, the aggregate principal and interest cash outflows would amount to HK\$100,004,000.

Financial assets/liabilities measured at fair value on a recurring basis

The derivative financial instruments of the Group are measured at fair value at the end of each reporting period and the information about how the fair values of these derivative financial instruments are determined are set out in Note 22.

Financial assets and financial liabilities not measured at fair value on a recurring basis

The Directors consider that the carrying amounts of the Group’s financial assets and financial liabilities carried at amortised cost in the consolidated financial statements approximate their fair values as at 31 March 2014 and 2013.

Notes to the Consolidated Financial Statements

For the year ended 31 March 2014

39. PARTICULAR OF THE PRINCIPAL SUBSIDIARIES

Details of the Company's principal subsidiaries as at 31 March 2014 and 2013 are as follows:

| Name of subsidiary | Place/Country of incorporation or establishment/ operations | Issued and fully paid share capital/ registered capital | Attributable equity interest held by the Group | | Principal activities |
|---|---|---|--|------|--|
| | | | 31 March 2014 | 2013 | |
| Directly owned | | | | | |
| Man Wah Group Limited | British Virgin Islands ("BVI") | USD50,000 | 100% | 100% | Investment holding |
| Man Wah USA, Inc. | United States of America | USD310,000 | 100% | 100% | Advertising and marketing of home finishing products |
| Man Wah UK Ltd. | United Kingdom | GBP100 | 100% | 100% | Advertising and marketing of home finishing goods |
| Indirectly owned | | | | | |
| Man Wah Industrial Company Limited 敏華實業有限公司 | Hong Kong | HK\$3,000,000 | 100% | 100% | Investment holding, manufacturing and trading of sofas and other furniture |
| Man Wah Furniture (China) Co., Ltd.* ¹ 敏華家具(中國)有限公司 | The PRC | USD60,000,000 (2013: USD11,000,000) | 100% | 100% | Trading of sofas and other furniture |
| Man Wah (Macao Commercial Offshore) Limited 敏華(澳門離岸商業服務)有限公司 | Macau | MOP100,000 | 100% | 100% | Offshore sales, management business consultancy, back office support |
| Man Wah Industrial (Wujiang) Co., Ltd.* ¹ 敏華實業(吳江)有限公司 | The PRC | USD60,000,000 | 100% | 100% | Manufacturing and trading of sofas, bedding products, other furniture and foam |
| Man Wah Furniture Headquarter (Wujiang) Co., Ltd.* ¹ 敏華家具總部(吳江)有限公司 | The PRC | USD37,500,000 | 100% | 100% | Trading of sofas, bedding products, other furniture and foam |
| Remaco Machinery Technology (Wujiang) Co., Ltd.* ¹ 銳邁機械科技(吳江)有限公司 | The PRC | RMB75,000,000 | 55% | 55% | Manufacturing of sofas and other furniture |
| Man Wah (International) Industrial Limited 敏華(國際)實業有限公司 | Hong Kong | HK\$100 | 100% | 100% | Trading of sofas and other furniture and property investment |
| Man Wah Rong Furniture (Shenzhen) Co., Ltd.* ^{1,2} 敏華榮家具(深圳)有限公司 | The PRC | USD200,000 | – | 100% | Designing and manufacturing of sofas and trading of other furniture |

Notes to the Consolidated Financial Statements

For the year ended 31 March 2014

39. PARTICULAR OF THE PRINCIPAL SUBSIDIARIES – continued

| Name of subsidiary | Place/Country of incorporation or establishment/ operations | Issued and fully paid share capital/ registered capital | Attributable equity interest held by the Group | | Principal activities |
|--|---|---|--|------|--|
| | | | 31 March 2014 | 2013 | |
| Indirectly owned – continued | | | | | |
| Man Wah Furniture Manufacturing (Huizhou) Co., Ltd.* ¹ 敏華家具製造(惠州)有限公司 ("Man Wah Huizhou") | The PRC | USD102,000,000 (2013: USD82,000,000) | 100% | 100% | Manufacturing and trading of sofas |
| Man Wah Furniture Manufacturing (Shenzhen) Co., Ltd.* ¹ 敏華家具製造(深圳)有限公司 | The PRC | HK\$142,000,000 | 100% | 100% | Manufacturing of sofas |
| Famous Bedding Company Limited 雅典床具有限公司 | Hong Kong | HK\$100 | 100% | 100% | Investment holding |
| King Famous Bedding Manufacturing (Shenzhen) Co., Ltd.* ¹ 金雅典床具製造(深圳)有限公司 | The PRC | HK\$1,000,000 | 100% | 100% | Manufacturing and trading of mattress and bedding accessories |
| Man Wah Home Furnishing (Huizhou) Co., Ltd.* ^{1,3} 敏華家居產業(惠州)有限公司 | The PRC | USD6,800,000 | 100% | – | Manufacturing and trading of sofas, bedding products, other furniture and foam |

* English translated name is for identification only.

¹ These companies were established in the PRC in the form of wholly foreign-owned enterprise.

² The Company was deregistered in current year.

³ These companies were newly incorporated during the year ended 31 March 2014.

The above table only lists the subsidiaries of the Company which, in the opinion of the directors, principally affected the results or assets of the Group. To give details of other subsidiaries would, in the opinion of the directors, result in particulars of excessive length.

None of the subsidiaries had any loan capital subsisting at the end of the year or at any time during the year.

Particulars of Major Properties

| Location | Existing use | Lease term | Attributable interest of the Group |
|---|--------------|------------|------------------------------------|
| Investment properties | | | |
| 1. All the portion of Ground Floor and whole of 1st Floor (and the flat roof appertaining thereto), Circle Court, Nos. 3 & 5 Java Road, North Point, Hong Kong | Commercial | Medium | 100% |
| Properties for the Group's own use | | | |
| 2. Unit 1904, Tower 1, Huiyang World Trade Plaza, Baiyun Er Road, Danshui Town, Huiyang District, Huizhou City, Guangdong Province, the PRC | Commercial | Long | 100% |
| 3. Industrial Complex located at Man Wah Technological and Industrial Zone Western Section of Daya Bay Economic and Technological Development Zone, Huizhou City, Guangdong Province, the PRC | Industrial | Long | 100% |
| 4. Industrial Complex located at Man Wah Industrial Zone No. 189 Industrial District, Henggang Town, Longgang, Shenzhen City, Guangdong Province, the PRC | Industrial | Medium | 100% |
| 5. No. 5555, Tongjin Road, Economic Development Zone, Wujiang City, Jiangsu Province, the PRC | Industrial | Long | 100% |
| 6. CHEERS Flagship Store, CBD International Famous Store Street, 21 North Avenue, Hankou District, Wuhan City, Hubei Province, the PRC | Commercial | Long | 100% |

Financial Summary

CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

Year ended 31 March

| | 2010 | 2011 | 2012 | 2013 | 2014 |
|---|----------------|----------------|----------------|----------------|--------------------|
| | HK\$'000 | HK\$'000 | HK\$'000 | HK\$'000 | HK\$'000 |
| | (restated) | | | | |
| Revenue | 2,932,217 | 3,808,210 | 4,336,353 | 4,876,976 | 5,991,060 |
| Cost of goods sold | (1,675,562) | (2,190,807) | (2,861,425) | (3,105,818) | (3,860,027) |
| Gross profit | 1,256,655 | 1,617,403 | 1,474,928 | 1,771,158 | 2,131,033 |
| Other income | 13,518 | 45,334 | 65,400 | 89,231 | 286,369 |
| Other gains and losses | 11,823 | 38,231 | 4,807 | 33,396 | 69,542 |
| Selling and distribution expenses | (449,137) | (766,063) | (875,458) | (934,550) | (972,706) |
| Administrative expenses | (157,814) | (254,352) | (329,169) | (325,907) | (338,568) |
| Share of (loss) profit of a joint venture | (1,889) | 1,640 | 4,652 | 7,374 | 8,877 |
| Share of (loss) profit of an associate | – | – | – | (1) | 12,314 |
| Finance costs | (4,244) | (1,479) | (7,693) | (16,807) | (43,160) |
| Profit before income tax | 668,912 | 680,714 | 337,467 | 623,894 | 1,153,701 |
| Income tax expense | (51,567) | (59,412) | (35,293) | (58,050) | (167,373) |
| Profit for the year | 617,345 | 621,302 | 302,174 | 565,844 | 986,328 |
| Other comprehensive (expense) income: | | | | | |
| Item that may be reclassified subsequently to profit or loss: | | | | | |
| Exchange differences arising on translation of financial statements of foreign operations | (427) | 57,713 | 64,995 | 27,582 | (29,632) |
| Reclassification of translation reserve upon disposal of subsidiaries | (138) | – | – | – | 535 |
| Other comprehensive (expenses) income for the year | (565) | 57,713 | 64,995 | 27,582 | (29,097) |
| Total comprehensive income for the year | 616,780 | 679,015 | 367,169 | 593,426 | 957,231 |

Financial Summary

CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

Year ended 31 March

| | 2010 | 2011 | 2012 | 2013 | 2014 |
|---|----------------|----------------|----------------|----------------|-----------------------|
| | HK\$'000 | HK\$'000 | HK\$'000 | HK\$'000 | HK\$'000 |
| Profit for the year attributable to: | | | | | |
| Owners of the Company | 605,799 | 622,296 | 303,345 | 568,401 | 976,965 |
| Non-controlling interest | 11,546 | (994) | (1,171) | (2,557) | 9,363 |
| | <u>617,345</u> | <u>621,302</u> | <u>302,174</u> | <u>565,844</u> | <u>986,328</u> |
| Total comprehensive income (expenses) for the year attributable to: | | | | | |
| Owners of the Company | 605,234 | 680,009 | 367,520 | 595,757 | 948,061 |
| Non-controlling interest | 11,546 | (994) | (351) | (2,331) | 9,170 |
| | <u>616,780</u> | <u>679,015</u> | <u>367,169</u> | <u>593,426</u> | <u>957,231</u> |
| Earnings per share | | | | | |
| Basic (HK cents) | <u>85.09</u> | <u>64.46</u> | <u>31.47</u> | <u>62.85</u> | <u>107.28</u> |
| Diluted (HK cents) | <u>N/A</u> | <u>64.45</u> | <u>31.46</u> | <u>62.79</u> | <u>102.29</u> |
| Dividend per share | | | | | |
| Interim dividend (HK cents) | 40.3 | 13.4 | 6.0 | 10.0 | 25.0 |
| Final dividend (HK cents) | 22.0 | 13.0 | 7.0 | 18.0 | 25.0 |
| Full year dividend (HK cents) | <u>62.3</u> | <u>26.4</u> | <u>13.0</u> | <u>28.0</u> | <u>50.0</u> |
| Dividend Payout Ratio (%) | <u>79.6%</u> | <u>41.2%</u> | <u>40.0%</u> | <u>43.7%</u> | <u>47.6%</u> |

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 31 March

| | 2010 HK\$'000 | 2011 HK\$'000 | 2012 HK\$'000 | 2013 HK\$'000 | 2014 HK\$'000 |
|---|------------------|------------------|------------------|------------------|-------------------------|
| Non-current assets | | | | | |
| Property, plant and equipment | 530,762 | 877,001 | 1,371,095 | 1,531,884 | 1,606,740 |
| Investment properties | 22,914 | 28,547 | 29,974 | 31,894 | 17,200 |
| Lease premium for land | 98,888 | 98,802 | 362,570 | 445,464 | 542,855 |
| Intangible assets | 1,606 | 1,465 | 1,293 | 1,082 | 852 |
| Interest in a joint venture | 155 | 195 | 4,847 | 7,721 | 10,365 |
| Interest in an associate | – | – | – | 4 | 12,318 |
| Loan to a joint venture | 4,995 | 4,995 | – | – | – |
| Loan to an associate | – | – | – | 19,040 | 56,539 |
| Deposit paid for an equity investment | – | – | 3,701 | – | – |
| Available-for-sale investment | – | – | – | 3,749 | 3,740 |
| Deferred tax assets | 280 | 453 | 453 | 2,293 | 2,881 |
| Refundable earnest money paid for lease premium for land | – | 23,669 | 13,247 | 4,226 | 4,216 |
| Deposit paid for acquisition of a land lease | – | – | 11,281 | 16,244 | – |
| Derivative financial instruments | – | – | – | 558 | – |
| Deposits paid for acquisition of property, plant and equipment | 6,281 | 15,737 | 20,062 | 38,595 | 53,115 |
| | <u>665,881</u> | <u>1,050,864</u> | <u>1,818,523</u> | <u>2,102,754</u> | <u>2,310,821</u> |
| Current assets | | | | | |
| Inventories | 316,608 | 395,017 | 545,902 | 635,668 | 701,959 |
| Trade receivables | 192,916 | 331,844 | 390,714 | 369,119 | 500,897 |
| Other receivables and prepayments | 97,730 | 130,843 | 206,946 | 197,640 | 214,930 |
| Receivables due from non-controlling interests shareholders of a subsidiary | – | 1,109 | – | – | – |
| Lease premium for land | 2,134 | 2,206 | 7,619 | 9,567 | 12,028 |
| Derivative financial instruments | 14,711 | 1,997 | – | 24,586 | 23,103 |
| Tax recoverable | – | – | 12,604 | 317 | 996 |
| Pledged bank deposits | 3,531 | – | 310,881 | – | – |
| Restricted bank balances | – | – | – | 5,967 | 2,929 |
| Bank balances and cash | 375,460 | 1,611,164 | 1,190,072 | 1,655,439 | 2,362,450 |
| | <u>1,003,090</u> | <u>2,474,180</u> | <u>2,664,738</u> | <u>2,898,303</u> | <u>3,819,292</u> |

Financial Summary

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 31 March

| | 2010 HK\$'000 | 2011 HK\$'000 | 2012 HK\$'000 | 2013 HK\$'000 | 2014 HK\$'000 |
|---|------------------|------------------|------------------|------------------|------------------|
| Current liabilities | | | | | |
| Trade payables | 167,305 | 221,475 | 294,759 | 259,135 | 290,472 |
| Other payables and accruals | 188,229 | 176,742 | 225,196 | 311,793 | 357,227 |
| Bank borrowings | 125,240 | 17,500 | 582,800 | 745,660 | 537,870 |
| Tax payable | 10,108 | 9,231 | 6,029 | 9,345 | 45,970 |
| Convertible Bonds – current portion | – | – | – | – | 5,218 |
| Derivative financial instruments | 984 | 692 | – | – | 3,796 |
| | <u>491,866</u> | <u>425,640</u> | <u>1,108,784</u> | <u>1,325,933</u> | <u>1,240,553</u> |
| Net current assets | <u>511,224</u> | <u>2,048,540</u> | <u>1,555,954</u> | <u>1,572,370</u> | <u>2,578,739</u> |
| Total assets less current liabilities | <u>1,177,105</u> | <u>3,099,404</u> | <u>3,374,477</u> | <u>3,675,124</u> | <u>4,889,560</u> |
| Non-current liabilities | | | | | |
| Deferred tax liabilities | 4,513 | 4,669 | 4,669 | 5,908 | 4,877 |
| Derivative financial instruments | – | – | – | 249 | – |
| Convertible bonds – non-current portion | – | – | – | – | 251,412 |
| Government grant receipt in advance | – | – | 180,890 | 200,394 | 130,960 |
| Bank borrowings | 21,960 | – | – | – | – |
| | <u>26,473</u> | <u>4,669</u> | <u>185,559</u> | <u>206,551</u> | <u>387,249</u> |
| | <u>1,150,632</u> | <u>3,094,735</u> | <u>3,188,918</u> | <u>3,468,573</u> | <u>4,502,311</u> |
| Capital and reserves | | | | | |
| Share capital | 289,526 | 388,454 | 379,097 | 356,412 | 380,039 |
| Reserves | 861,106 | 2,706,153 | 2,779,372 | 3,073,600 | 4,074,541 |
| Equity attributable to owners of the Company | <u>1,150,632</u> | <u>3,094,607</u> | <u>3,158,469</u> | <u>3,430,012</u> | <u>4,454,580</u> |
| Non-controlling interest | <u>–</u> | <u>128</u> | <u>30,449</u> | <u>38,561</u> | <u>47,731</u> |
| | <u>1,150,632</u> | <u>3,094,735</u> | <u>3,188,918</u> | <u>3,468,573</u> | <u>4,502,311</u> |

STATEMENT OF FINANCIAL POSITION OF THE COMPANY

As at 31 March

| | 2014 HK\$'000 | 2013 HK\$'000 |
|---|------------------|------------------|
| Non-current asset | | |
| Investments in subsidiaries | 252,479 | 252,479 |
| Current assets | | |
| Other receivables and prepayments | 598 | 478 |
| Amounts due from subsidiaries | 2,150,233 | 1,472,638 |
| Bank balances and cash | 1,130 | 236 |
| | 2,151,961 | 1,473,352 |
| Current liabilities | | |
| Amount due to a subsidiary | – | 83,176 |
| Other payables and accruals | 1,044 | 224 |
| Convertible bonds – current portion | 5,218 | – |
| | 6,262 | 83,400 |
| Net current assets | 2,145,699 | 1,389,952 |
| Total assets less current liabilities | 2,398,178 | 1,642,431 |
| Non-current liability | | |
| Convertible bonds – non-current portion | 251,412 | – |
| | 251,412 | – |
| | 2,146,766 | 1,642,431 |
| Capital and reserves | | |
| Share capital | 380,039 | 356,412 |
| Reserves | 1,766,727 | 1,286,019 |
| | 2,146,766 | 1,642,431 |

Financial Summary

MOVEMENT IN RESERVES OF THE COMPANY

| | Equity attributable to equity holders of the Company | | | | | | | | |
|--|--|----------------------------|---------------------------------|----------------------------------|---|--|--|------------------------------|-------------------|
| | Share capital HK\$'000 | Treasury share HK\$'000 | Contributed surplus HK\$'000 | Share option reserve HK\$'000 | Shares | Share award scheme reserve HK\$'000 | Convertible bonds equity reserve HK\$'000 | Retained profits HK\$'000 | Total HK\$'000 |
| | | | | | held under share award scheme HK\$'000 | | | | |
| At 1 April 2012 | 379,097 | (1,838) | 1,428,856 | 13,846 | (6,476) | 1,735 | – | (289,768) | 1,525,452 |
| Profit for the year | – | – | – | – | – | – | – | 441,193 | 441,193 |
| Total comprehensive income for the year | – | – | – | – | – | – | – | 441,193 | 441,193 |
| Recognition of equity-settled share-based payments | – | – | – | 6,096 | – | 1,156 | – | – | 7,252 |
| Repurchase of shares | (20,847) | – | (158,488) | – | – | – | – | – | (179,335) |
| Cancellation of treasury shares | (1,838) | 1,838 | – | – | – | – | – | – | – |
| Dividends paid | – | – | – | – | – | – | – | (152,131) | (152,131) |
| At 31 March 2013 | 356,412 | – | 1,270,368 | 19,942 | (6,476) | 2,891 | – | (706) | 1,642,431 |
| Profit for the year | – | – | – | – | – | – | – | 427,828 | 427,828 |
| Total comprehensive income for the year | – | – | – | – | – | – | – | 427,828 | 427,828 |
| Recognition of equity-settled share-based payments | – | – | – | 15,855 | – | 437 | – | – | 16,292 |
| Repurchase of shares | (6,129) | – | (155,034) | – | – | – | – | – | (161,163) |
| Issue of shares upon exercise of share options | 762 | – | 10,238 | (1,936) | – | – | – | – | 9,064 |
| Recognition of equity component of convertible bonds | – | – | – | – | – | – | 12,245 | – | 12,245 |
| Issue of shares upon conversion of convertible bonds | 28,994 | – | 569,594 | – | – | – | (11,590) | – | 586,998 |
| Dividends paid | – | – | – | – | – | – | – | (386,929) | (386,929) |
| At 31 March 2014 | 380,039 | – | 1,695,166 | 33,861 | (6,476) | 3,328 | 655 | 40,193 | 2,146,766 |