2014 INTERIM REPORT







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* Where possible, percentages in this section have been rounded to the nearest percentage point to facilitate easy reading. Percentage-based indicators remain at 1 or 2 decimal places as appropriate.

The abbreviations "HK\$m" and "HK\$bn" represent millions and billions of Hong Kong dollars respectively.

RESULTS IN BRIEF

| | 30 June | 30 June |
|---|------------|----------------|
| | 2014 | 2013 |
| For the half-year ended | HK\$m | HK\$m |
| Operating profit excluding loan impairment charges and other credit risk provisions | 9,833 | 9,132 |
| Operating profit | 9,496 | 8,934 |
| Profit before tax* | 9,877 | 18,773 |
| Profit attributable to shareholders* | 8,468 | 18,468 |
| | % | % |
| Return on average shareholders' funds* | 15.9 | 35.9 |
| Cost efficiency ratio | 32.1 | 32.2 |
| Average liquidity ratio | 34.5 | 35.8 |
| | HK\$ | HK\$ |
| Earnings per share* | 4.43 | 9.66 |
| Dividends per share | 2.20 | 2.20 |
| | At 30 June | At 31 December |
| | 2014 | 2013 |
| At period-end | HK\$m | HK\$m |
| Shareholders' funds | 109,501 | 107,778 |
| Total assets | 1,195,964 | 1,143,730 |
| | % | % |
| Capital ratios under Basel III | | |
| - Common Equity Tier 1 ("CET1") Capital Ratio | 11.8 | 13.8 |
| - Tier 1 Capital Ratio | 11.8 | 13.8 |
| - Total Capital Ratio | 14.2 | 15.8 |

* Industrial Bank Co., Ltd. ("Industrial Bank") reclassification in 2013

Reported results for the first half of 2013 include a non-distributable accounting gain on the reclassification of Industrial Bank from an associate to a financial investment of HK\$8,454m before tax (HK\$9,517m attributable profit). Figures quoted as "excluding the Industrial Bank reclassification" have been adjusted for the above items. Excluding the Industrial Bank reclassification, key financial results and performance metrics are set out below for comparison purpose:

| Half-year ended | Half-year ended |
|-----------------|--------------------------------|
| 30 June 2014 | 30 June 2013 |
| 9,877 | 10,319 |
| 8.468 | 8,951 |
| 4.43 | 4.68 19.0 |
| | 30 June 2014 9,877 8,468 |

CHAIRMAN'S STATEMENT

With developments in the global and regional economies continuing to create uncertain market conditions – particularly in the early part of the year – Hang Seng Bank maintained good growth momentum in the first half of 2014. We reinforced our reputation for service excellence and further strengthened customer relationships by enhancing our portfolio of products and services, leveraging the close cross-border connectivity of our network and improving service channels and operational efficiency.

Operating profit increased by 6% to HK\$9,496m. However, the impact of our reclassification of Industrial Bank in 2013 saw profit attributable to shareholders and earnings per share both fall by 54% to HK\$8,468m and HK\$4.43 respectively. Excluding the Industrial Bank reclassification, profit attributable to shareholders and earnings per share were both down 5%, reflecting a HK\$769m decrease in the net surplus on property revaluation.

Return on average shareholders' funds was 15.9%, compared with 35.9% in the first half of 2013. Excluding the Industrial Bank reclassification, return on average shareholders' funds was 16.6%, compared with 19.0% in the first half of last year.

The Directors have declared a second interim dividend of HK\$1.10 per share, bringing the total distribution for the first half of 2014 to HK\$2.20 per share, the same as in the first half of 2013.

Economic Environment

The global economy recorded a slow start in 2014, with emerging market equities and currencies falling sharply in January and harsh winter conditions in the US contributing to a first-quarter contraction in its economy. Looking ahead, improved economic conditions in the second quarter and ongoing recovery in the Eurozone region are providing cause for cautious optimism, although the European Central Bank continues to take action to prevent inflation from falling further below its target.

Hong Kong's economy expanded by 2.5% in the first quarter, compared with a 2.9% increase for 2013. Domestic demand continued to be a major growth driver, although household spending appears to have slowed after years of outpacing overall economic expansion. With the recent improvement in the global economy, trade activity is likely to rebound in the second half of the year and we expect Hong Kong's real GDP to grow by 3.3% for the year.

After first-quarter GDP growth of 7.4%, mainland China's economy achieved growth of 7.5% in the second quarter, suggesting that targeted measures by the Government are succeeding in stimulating growth. While property investment may remain weak for some time, a recovery in developed economies should see demand for exports increase in the second half and we expect the Mainland economy to expand by 7.4% for 2014.

Challenges such as the rolling back of quantitative easing measures in the US will continue to create downside risks, but closer economic integration in the Greater China region and Hong Kong's position as a primary centre for offshore renminbi financial services will create new business opportunities.

We will continue with initiatives to leverage our competitive strengths and to improve efficiency across our business to generate increasing value for our customers and shareholders.

Raymond Ch'ien

Chairman

Hong Kong, 4 August 2014

Raymond K.F. Ulien

CHIEF EXECUTIVE'S REPORT

Under challenging operating conditions, Hang Seng Bank achieved good growth, with increases in income and profit across all business groups, in the first half of 2014.

Operating profit excluding loan impairment charges rose by 8% to HK\$9,833m compared with the first half of 2013. Operating profit increased by 6% to HK\$9,496m. Compared with the second half of last year, which benefited from HK\$995 million in dividend income from Industrial Bank, operating profit excluding loan impairment charges and operating profit were both broadly unchanged. Excluding the dividend impact from Industrial Bank, operating profit grew by 12%.

The accounting gain on Industrial Bank's reclassification in 2013 and lower gains from property disposal and revaluation resulted in a 54% drop in profit attributable to shareholders to HK\$8,468m and a 47% decline in profit before tax to HK\$9,877m. Compared with the second half of 2013, profit attributable to shareholders and profit before tax increased by 3% and 2% respectively.

Leveraging our trusted brand and strong market position, we strategically deployed resources and implemented customerfocused initiatives to support sustainable growth in our core business lines and enhance our cross-border and renminbirelated propositions.

In April, we further enriched our wealth management proposition with the signing of an exclusive 10-year distribution agreement with international healthcare company Bupa, under which a range of bespoke medical insurance products and services will be offered to Hang Seng customers.

We upgraded our branch network and increased our number of Prestige and Preferred Banking Centres to better serve the needs of targeted commercial and wealth clients.

New Hang Seng Bank (China) Ltd outlets in Chengdu and the Shanghai Free Trade Zone extended our cross-border network, strengthening our ability to capture new business opportunities in mainland China. In June, Hang Seng China successfully raised RMB1bn in Hong Kong through its debut offshore renminbi bond issue with positive response from a diverse group of investors.

Net interest income increased by 8% to HK\$9,671m, underpinned by a 4% increase in average interest-earning assets and an 8-basis-point improvement in net interest margin to 1.92%. In competitive market conditions, we continued to focus on quality assets and good balance sheet management, recording a 5% increase in average customer deposits and an 8% rise in average customer loans and advances.

Non-interest income grew by 7% to HK\$4,802m, benefiting from the 4% increase in net fee income. Our diverse range of products and swift response to the changing market generated a 4% rise in wealth management income amidst uncertain market conditions.

Our cost efficiency ratio improved to 32.1% – down 10 basis points and 50 basis points compared with the first and second halves of 2013 respectively.

On 30 June 2014, our total capital ratio under Basel III was 14.2% and our Common Equity Tier 1 and Tier 1 capital ratios were both 11.8%, compared with 15.8% and 13.8% respectively at 2013 year-end.

Corporate Responsibility

As Hong Kong's leading domestic bank, our long-term success is closely aligned with the economic growth and well-being of our local communities. To drive sustainable development, we continue to emphasise long-term relationships and our commitment to corporate responsibility. Our aim is to contribute to creating healthy and engaged communities that will, in turn, support our own growth in the years ahead.

As part of our strong focus on youth development activities, we supported close to 180 education programmes and workshops in 2013, reaching some 100,000 young people. The Hang Seng Bank - Leaders to Leaders Lecture Series provided local students with a valuable opportunity to engage in direct dialogue with prominent community leaders. We added a live webcast for the first time last year, enabling us to reach an additional 30,000 individuals. We were honoured to receive a Gold Award for Corporate Social Responsibility earlier this year at the 11th China Golden Awards for Excellence in Public Relations, organised by the China International Public Relations Association, for our work under the Series.

Other recognition of our sustainability performance includes a second consecutive year as the only Hong Kong corporation to be included on the 'Global 100 Most Sustainable Corporations in the World' compiled by Corporate Knights, and an A+ rating under Global Reporting Initiative sustainability reporting guidelines for our Corporate Sustainability Report for a third consecutive year.

Aligned for Sustainable Growth

We are committed to driving long-term business growth by upholding service excellence. We will continue to provide a premium customer experience and remain well positioned to respond effectively to new business opportunities, proactively manage emerging risks and maintain high standards of corporate governance.

We will build on our strong brand and market leadership to generate balanced growth with further investments in technology, staff development and our cross-border network and capabilities.

I would like to take this opportunity to thank our staff for their dedication and contribution to our business success. Their commitment and drive will ensure that we will continue to sustain quality growth in our core businesses to the benefit of our customers and shareholders.

Rose Lee

Vice-Chairman and Chief Executive Hong Kong, 4 August 2014

FINANCIAL REVIEW

FINANCIAL PERFORMANCE

Income Statement

Summary of financial performance

| | Half-year ended | Half-year ended | Half-year ended |
|-------------------------------------|-----------------|-----------------|-----------------|
| | 30 June | 30 June | 31 December |
| Figures in HK\$m | 2014 | 2013 | 2013 |
| Total operating income | 21,362 | 19,897 | 19,939 |
| Operating expenses | 4,640 | 4,345 | 4,758 |
| Operating profit | 9,496 | 8,934 | 9,476 |
| Profit before tax | 9,877 | 18,773 | 9,723 |
| Profit attributable to shareholders | 8,468 | 18,468 | 8,210 |
| Earnings per share (in HK\$) | 4.43 | 9.66 | 4.29 |

Hang Seng Bank Limited ('the Bank') and its subsidiaries ('the Group') reported an unaudited profit attributable to shareholders of HK\$8,468m for the first half of 2014, down 54.1% compared with the first half of 2013 which benefited from the HK\$9,517m accounting gain on the reclassification of Industrial Bank Co., Ltd ('Industrial Bank'). Earnings per share were down 54.1% at HK\$4.43. Excluding the Industrial Bank reclassification, attributable profit fell by 5.4% mainly due to lower property revaluation gains. Attributable profit rose by 3.1% when compared with the second half of 2013.

Operating profit excluding loan impairment charges and other credit risk provisions grew by HK\$701m, or 7.7%, to HK\$9,833m.

This reflected growth in net interest income, driven by balance sheet growth and increased non-interest income from wealth management businesses. Under challenging operating conditions, the Bank achieved good growth, with increases in income and profit across all business groups in the first half of 2014. Compared with the second half of 2013, operating profit excluding loan impairment charges and other credit risk provisions remained broadly unchanged. Excluding the dividend received from Industrial Bank, operating profit excluding loan impairment charges and other credit risk provisions grew by 11.5%, driven by the growth in both net interest income and non-interest income together with lower operating expenses.

Net interest income rose by HK\$702m, or 7.8%, to HK\$9,671m, driven mainly by the 3.6% increase in average interestearning assets and an improvement in the net interest margin.

| | Half-year ended | Half-year ended | Half-year ended |
|--|-----------------|-----------------|-----------------|
| | 30 June | 30 June | 31 December |
| Figures in HK\$m | 2014 | 2013 | 2013 |
| Net interest income/(expense) arising from: | | | |
| - financial assets and liabilities that are | | | |
| not at fair value through profit and loss | 10,754 | 9,705 | 10,537 |
| - trading assets and liabilities | (1,085) | (770) | (927) |
| - financial instruments designated at fair value | 2 | 34 | 25 |
| | 9,671 | 8,969 | 9,635 |
| Average interest-earning assets | 1,016,759 | 981,814 | 991,320 |
| Net interest spread | 1.79% | 1.73% | 1.81% |
| Net interest margin | 1.92% | 1.84% | 1.93% |

Average interest-earning assets increased by HK\$34.9bn, or 3.6%, compared with the same period last year. The increase was underpinned by the 8.0% growth in average customer lending, with notable growth in corporate and commercial and mortgage lending. The rise in net interest income also included higher contributions from offshore RMB business as Treasury has been actively managing the interest rate risk and assessing different market opportunities for better yield enhancement of the commercial surplus. Partially offsetting this increase was a lower contribution from the insurance debt securities portfolios as the Bank re-balanced assets under the low interest rate environment.

Net interest margin widened by eight basis points to 1.92% whilst the net interest spread improved by six basis points to 1.79%. In Hong Kong, the spread on customer lending improved, notably on corporate and commercial term lending, though this was offset in part by the spread compression in trade-related and mortgage lending. On the back of the Group's flexible deposit acquisition strategy to support balanced growth, average customer deposit balances increased, though the benefit of this growth was more than offset by narrower deposit spreads. On the Mainland, the net interest margin and net interest spread widened, reflecting the improved deposit spread, coupled with a less volatile interbank market, outweighing the compression of loan spreads.

The contribution from net free funds grew by two basis points to 0.13%, benefiting from the modest increase in the average interest rate.

Compared with the second half of 2013, net interest income was broadly unchanged, reflecting the combined effect of an increase in average interest earning assets, widening loan spreads, improved returns from offshore RMB business and less volatility in the Mainland interbank market but offset by lower deposit spreads and more calendar days in the second half. The net interest margin has stabilised but remains at a compressed level.

The HSBC Group reports interest income and interest expense arising from financial assets and financial liabilities held for trading as 'Net trading income', while that arising from financial instruments designated at fair value through profit and loss is reported as 'Net income from financial instruments designated at fair value' (other than for debt securities in issue and subordinated liabilities, together with derivatives managed in conjunction with them).

The table below presents the net interest income of Hang Seng, as included in the HSBC Group accounts:

| | Half-year ended | Half-year ended | Half-year ended |
|---|-----------------|-----------------|-----------------|
| | 30 June | 30 June | 31 December |
| Figures in HK\$m | 2014 | 2013 | 2013 |
| Net interest income and expense reported as 'Net interest income' | | | |
| - Interest income | 12,687 | 11,334 | 12,279 |
| - Interest expense | (1,933) | (1,629) | (1,742) |
| - Net interest income | 10,754 | 9,705 | 10,537 |
| Net interest income and expense reported as 'Net trading income' | (1,085) | (770) | (927) |
| Net interest income and expense reported as | | | |
| 'Net income from financial instruments designated at fair value' | 2 | 34 | 25 |
| Average interest-earning assets | 986,694 | 944,273 | 957,970 |
| Net interest spread | 2.09% | 1.98% | 2.09% |
| Net interest margin | 2.20% | 2.07% | 2.18% |

Net fee income increased by HK\$126m, or 4.3%, to HK\$3,062m when compared with the first half of 2013.

Retail investment funds income increased by 5.4%, benefiting from increased funds sale volumes.

Insurance-related fee income rose by 11.7%, reflecting growth in life re-insurance commission income as a result of the successful sale of the life insurance product – Prosper Dragon Life Insurance Plan – as well as the distribution commission from non-life insurance products during the period.

Card services income was 3.4% higher than the first half of 2013, in line with the growth in average card balances. The Bank's effective customer loyalty scheme and card utilisation promotions helped drive up the Bank's card spending. The growth in card income was also supported by the increase of 9.3% in cardholder spending and a 3.3% increase in the number of cards in circulation as well as a 7.7% increase in merchant acquiring business.

Credit facilities fee income rose by 13.5%, due mainly to higher fees from increased corporate lending.

Fees from remittances recorded encouraging growth of 22.2%, underpinned by increased business volumes as a result of the expansion of renminbi cross-border trade settlement volumes.

Stockbroking and related services income fell by 4.5%, as a result of subdued stock market trading activity. Trade-related service income was down by 8.5%.

Compared with the second half of 2013, net fee income increased by 3.8%, primarily from higher retail investment funds income.

Net trading income decreased by HK\$143m, or 11.9%, to HK\$1,061m when compared with first half of 2013.

Dealing profits fell by HK\$148m, or 12.2%, to HK\$1,067m. Foreign exchange income was lower, affected by subdued customer activity levels as market volatility was low. Income from foreign exchange option-linked structured products dropped, with reduced arbitrage opportunities during the second quarter reducing customer appetite for renminbidenominated products. However, these unfavourable factors were offset by higher net interest income from funding swaps* activities.

Income from securities, derivatives and other trading activities recorded a net gain of HK\$72m, up HK\$47m, when compared with the same period last year, reflecting the combined effect of higher income on equity derivatives and the revaluation loss on equity options backing a life endowment product in first half of 2013. Debt securities recorded a revaluation gain compared with a revaluation loss for the same period last year, mainly reflecting the movement in market interest rates. These increases were offset in part by the revaluation loss on interest rate derivatives products.

* From time to time Treasury employs foreign exchange swaps for its funding activities, which in essence involve swapping a currency ('original currency') into another currency ('swap currency') at the spot exchange rate for short-term placement and simultaneously entering into a forward exchange contract to convert the funds back to the original currency on maturity of the placement. In accordance with HKAS 39, the exchange difference of the spot and forward contracts is required to be recognised as a foreign exchange gain/loss, while the corresponding interest differential between the original and swap funding is reflected in net interest income.

Net income from financial instruments designated at fair value recorded a net gain of HK\$428m compared with a net loss of HK\$111m for the first half of 2013, due mainly to favourable equity market movements during the first half of 2014. To the extent that the investment return is attributable to policyholders, there is an offsetting movement reported under 'net insurance claims incurred and movement in policyholders' liabilities' or 'movement in present value of in-force long-term insurance business ('PVIF').

Dividend income was broadly in line with first half of 2013 but decreased significantly from HK\$1,010m to HK\$5m when compared with the second half of 2013, due mainly to the dividend received from Industrial Bank.

Net earned insurance premiums increased by HK\$204m, or 3.5% while net insurance claims incurred and movement in policyholders' liabilities increased by HK\$469m, or 7.3%.

Other operating income rose by HK\$36m, or 3.3% compared with the first half of 2013, driven by the increase in rental income and growth in the movement in present value of in-force long-term insurance business, partly offset by a lower revaluation gain on a property held by the insurance business. The increase in the movement in present value of in-force long-term insurance business was mainly due to new sales with a higher profit margin and a favourable change in market conditions.

Analysis of income from wealth management business

| | Half-year ended 30 June 2014 | Half-year ended 30 June 2013 | Half-year ended 31 December 2013 |
|-------------------------------------|------------------------------------|------------------------------------|--|
| Figures in HK\$m | | (restated) | |
| Investment income: | | | |
| - retail investment funds | 891 | 845 | 703 |
| - structured investment products* | 523 | 675 | 290 |
| - stockbroking and related services | 495 | 519 | 522 |
| - margin trading and others | 146 | 173 | 146 |
| | 2,055 | 2,212 | 1,661 |
| Insurance income: | | | |
| - life insurance | 2,043 | 1,722 | 1,757 |
| - general insurance and others | 116 | 105 | 102 |
| | 2,159 | 1,827 | 1,859 |
| Total | 4,214 | 4,039 | 3,520 |

^{*} Income from structured investment products includes income reported under net fee income on the sales of third-party structured investment products. It also includes profits generated from the selling of structured investment products in issue, reported under net trading income.

Wealth management business income maintained good growth momentum in the first half of 2014, achieving a 4.3% increase when compared with the same period last year. Investment income declined by 7.1%, mainly affected by weaker investor sentiment in the second quarter of 2014, as reflected by slower fund sales and securities broking activities. Insurance business income grew by 18.2%, due mainly to our proactive management of the life insurance investment portfolio which resulted in an increase of HK\$390m in investment gains when compared with the same period last year. Compared with the second half of 2013, wealth management business income grew by 19.7%, driven by the increase of 23.7% in investment income and 16.1% in insurance income.

Analysis of insurance business income

| | Half-year ended 30 June | Half-year ended 30 June | Half-year ended 31 December |
|---|----------------------------|----------------------------|--------------------------------|
| Figures in HK\$m | 30 June 2014 | 30 June 2013 | 2013 |
| Life insurance: | | | |
| - net interest income and fee income | 1,517 | 1,506 | 1,527 |
| - returns on life insurance investment portfolios | | | |
| (including share of associate's profit and surplus on | | | |
| property revaluation backing insurance contracts) | 604 | 214 | 806 |
| - net earned insurance premiums | 6,004 | 5,800 | 4,205 |
| - net insurance claims incurred and | | | |
| movement in policyholders' liabilities | (6,889) | (6,420) | (5,354) |
| - movement in present value of in-force | | | |
| long-term insurance business | 807 | 622 | 573 |
| | 2,043 | 1,722 | 1,757 |
| General insurance and others | 116 | 105 | 102 |
| Total | 2,159 | 1,827 | 1,859 |

Against a backdrop of weakening investment sentiment, our comprehensive range of life insurance products underpinned the wealth management income stream. Life insurance income achieved growth of HK\$321m, or 18.6%, to HK\$2,043m, reflecting the improvement in the life insurance investment portfolios return and the growth of business.

Supported by our diversified range of life insurance products, the Bank achieved a 4.4% increase in new annualised life insurance premiums when compared with the first half of 2013. To better meet the needs of customers at different life stages, the Bank has entered into an exclusive 10-year distribution agreement with international healthcare company Bupa in providing medical insurance products and services.

Net interest income and fee income from the life insurance investment portfolio grew by 0.7% as the Bank has re-balanced assets under the low interest rate environment. Investment returns on life insurance grew strongly by 182.2%, benefiting from the favourable movement in equity markets, though partly offset by lower property revaluation gains. To the extent that the investment return is attributable to policyholders, there is an offsetting movement reported under 'net insurance claims incurred and movement in policyholders' liabilities' or 'movement in present value of in-force long-term insurance business ('PVIF')'. Net earned insurance premiums rose by 3.5% as a result of increased renewals of existing policies, partly offset by lower new business premiums written. The growth in insurance premiums earned resulted in a corresponding increase in 'net insurance claims incurred and movement in policyholders' liabilities'. The increase in the movement in present value of inforce long-term insurance business was driven by new sales with a higher profit margin and a favourable change in market conditions.

General insurance income increased by 10.5%, reflecting higher distribution commission income.

Loan impairment charges and other credit risk provisions increased by HK\$139m, or 70.2%, when compared with first half of last year, but were at the same level compared with the second half.

| | Half-year ended | Half-year ended | Half-year ended |
|--|-----------------|-----------------|-----------------|
| | 30 June | 30 June | 31 December |
| Figures in HK\$m | 2014 | 2013 | 2013 |
| Net charge for impairment of loans | | | |
| and advances to customers: | | | |
| Individually assessed impairment allowances: | | | |
| - new allowances | (179) | (61) | (130) |
| - releases | 91 | 57 | 34 |
| - recoveries | 31 | 7 | 9 |
| | (57) | 3 | (87) |
| Net charge for collectively assessed impairment allowances | (252) | (201) | (251) |
| Other credit risk provisions | (28) | _ | |
| Loan impairment charges and other credit risk provisions | (337) | (198) | (338) |

Individually assessed impairment charges increased from a low base of a HK\$3m net release to a HK\$57m net charge, due to the downgrade of a few corporate and commercial customers of Hang Seng China, partly offset by higher releases and recoveries from corporate and commercial customers in the first half of 2014.

Collectively assessed charges increased by HK\$51m, or 25.4%, when compared with the first half of 2013. Impairment allowances for loans not individually identified as impaired recorded a lower release compared with the first half of 2013 as a result of the increase in customer loan balances and updated assumptions in the assessment model. Impairment charges for credit card and personal loan portfolios decreased, reflecting the revision to the collective impairment models in the first half of 2013.

Overall credit quality was relatively stable with total loan impairment allowances as a percentage of gross advances lowered to 0.23% when compared with 0.25% at last year-end. The Group remains cautious on the credit outlook.

Total loan impairment allowances as a percentage of gross loans and advances to customers are as follows:

| | At 30 June | At 30 June | At 31 December |
|----------------------------------|------------|------------|----------------|
| | 2014 | 2013 | 2013 |
| | % | % | % |
| Loan impairment allowances: | | | |
| - individually assessed | 0.11 | 0.11 | 0.12 |
| - collectively assessed | 0.12 | 0.12 | 0.13 |
| Total loan impairment allowances | 0.23 | 0.23 | 0.25 |

Operating expenses increased by HK\$295m, or 6.8%, compared with the first half of 2013, reflecting the Bank's continued investment in new business platforms and Mainland operations to support long-term business growth and capture business opportunities while continuing carefully to manage costs. Mainland-related operating expenses increased by 6.9% due to ongoing investment in enhancing Hang Seng China's infrastructure and service capabilities. Compared with the second half of 2013, operating expenses fell by HK\$118m, or 2.5%.

Employee compensation and benefits increased by HK\$125m, or 5.8%. Salaries and other costs increased by 6.0%, reflecting the annual salary increment and performance related remuneration. General and administrative expenses were up 8.2%, due mainly to the rise in marketing expenditure to support business growth. Rental expenses rose as a result of increased rents for branches in Hong Kong and on the Mainland. Other operating expenses also increased as a result of higher processing charges. Depreciation charges were up 8.0%, reflecting higher depreciation charges on business premises following the upward commercial property revaluation in Hong Kong.

| | At 30 June | At 30 June | At 31 December |
|--|------------|------------|----------------|
| Full-time equivalent staff numbers by region | 2014 | 2013 | 2013 |
| Hong Kong and others | 7,894 | 8,014 | 8,001 |
| Mainland | 1,769 | 1,820 | 1,855 |
| Total | 9,663 | 9,834 | 9,856 |

At 30 June 2014, the Group's number of full-time equivalent staff was down by 193 compared with the end of 2013.

The Bank continued to focus on enhancing operational efficiency while maintaining growth momentum. With the increase in net operating income before loan impairment charges outpacing the growth in operating expenses, the cost efficiency ratio lowered by 0.1 percentage points to 32.1%.

Operating profit grew by HK\$562m, or 6.3%, to HK\$9,496m, after accounting for the increase of HK\$139m in loan impairment charges and other credit risk provisions, reflecting a broad-based increase in core banking business income.

Profit before tax decreased by 47.4% to HK\$9,877m after taking the following major items into account:

- the non-recurrence of the gain of HK\$8,454m on the reclassification of Industrial Bank in January 2013;
- a HK\$178m decrease in **gains less losses from financial investments and fixed assets**, due mainly to property disposals in the first half of 2013;
- a 77.0% (or HK\$769m) decrease in **net surplus on property revaluation**; and
- a 26.8% (or HK\$57m) decrease in **share of profits from associates**, mainly due to the reclassification of Yantai Bank in December 2013.

Net surplus on property revaluation decreased by 77.0% to HK\$230m when compared with the first half of 2013.

| | Half-year ended | Half-year ended | Half-year ended |
|--|-----------------|-----------------|-----------------|
| | 30 June | 30 June | 31 December |
| Figures in HK\$m | 2014 | 2013 | 2013 |
| Surplus of revaluation on investment properties | 230 | 866 | 192 |
| Surplus/(deficit) of revaluation on assets held for sale | - | 136 | (3) |
| Revaluation deficit on premises | | (3) | _ |
| | 230 | 999 | 189 |

The Group's premises and investment properties were revalued at 30 June 2014 by DTZ Debenham Tie Leung Limited. The valuation was carried out by qualified persons who are members of the Hong Kong Institute of Surveyors. The basis of the valuation of property was market value which is consistent with the definition of fair value under HKFRS 13 'Fair Value Measurement' and takes into account the highest and best use of the property from the perspective of market participants. The highest and best use takes into account the use of the property that is physically possible, legally permissible and financially feasible as described in HKFRS 13. The net revaluation surplus for Group premises amounted to HK\$612m was credited to the premises revaluation reserve. The related deferred tax provision for Group premises was HK\$103m. Revaluation gains of HK\$230m on investment properties (excluding the revaluation gain on properties backing insurance contracts) were recognised through the income statement.

The revaluation exercise also covered business premises and investment properties reclassified as properties held for sale. There was no revaluation gain recognised through the income statement during the period.

Segmental Analysis

The table below sets out the profit before tax contributed by the business segments for the periods stated.

| Hong Kong and other busin | | | | | | | |
|---|---|-----------------------|-------------------------------------|-------|--------|-------------------------------|--------|
| Figures in HK\$m | Retail Banking and Wealth Management | Commercial Banking | Global Banking and Markets | Other | Total | Mainland China business | Total |
| Half-year ended 30 June 2014 | | | | | | | |
| Profit before tax | 4,652 | 2,489 | 2,179 | 395 | 9,715 | 162 | 9,877 |
| Share of profit before tax | 47.1% | 25.2% | 22.1% | 4.0% | 98.4% | 1.6% | 100.0% |
| Share of profit before tax as a % of Hong Kong and other businesses | 47.9% | 25.6% | 22.4% | 4.1% | 100.0% | | |
| Half-year ended 30 June 2013 (restated) | | | | | | | |
| Profit before tax | 4,455 | 2,423 | 2,037 | 1,225 | 10,140 | 8,633 | 18,773 |
| Share of profit before tax | 23.8% | 12.9% | 10.8% | 6.5% | 54.0% | 46.0% | 100.0% |
| Share of profit before tax as a % of Hong Kong and other businesses | 43.9% | 23.9% | 20.1% | 12.1% | 100.0% | | |
| Half-year ended 31 December 2013 (restated) | | | | | | | |
| Profit before tax | 4,484 | 2,211 | 2,033 | 1,159 | 9,887 | (164) | 9,723 |
| Share of profit before tax | 46.1% | 22.7% | 20.9% | 12.0% | 101.7% | (1.7%) | 100.0% |
| Share of profit before tax as a % of Hong Kong and other businesses | 45.4% | 22.4% | 20.6% | 11.6% | 100.0% | | |

Retail Banking and Wealth Management ('RBWM') in Hong Kong reported profit before tax of HK\$4,652m in the first half of 2014, a 4.4% increase compared with the first half of 2013. Operating profit excluding loan impairment charges reached HK\$4,744m, an increase of 3.7%. Operating profit grew by 4.7% to HK\$4,497m.

Net interest income was maintained at HK\$4,888m, in line with the first half of 2013, despite downward pressure on deposit margin as a result of increased competition and moderate growth in mortgage lending.

Non-interest income grew strongly by 14.7% to HK\$2,606m, reflecting a growth in net fee income and trading income as well as an improvement in net income from financial instruments at fair value whereas a loss was recorded in the first half of 2013. We sustained our momentum in wealth management business, with income growing by 10.7% to HK\$3,495m.

Unsecured lending business continued to be a key growth driver. Supported by effective marketing campaigns and a good quality credit card customer base, card spending achieved year-on-year growth of 9.4%. Total cards in circulation rose by 3.2% to 2.48 million year-on-year and we were the third largest card issuer of VISA and MasterCard in the first half of 2014. We were able to reach more targeted customers from our existing customer base to grow our personal loan portfolios. Compared to last year-end, the personal loan portfolio rose by 11.7%.

Our mortgage business maintained third position in the market, with a market share of 16.2% in terms of new mortgage registrations. Mortgage balances grew by 2.1% compared to 2013 year-end.

Investment funds income rose year-on-year by 6.2% with turnover increasing by 9.4% compared with last year. However, reduced transaction turnover in the stock market impacted our securities business. Securities turnover and income recorded reductions of 6.4% and 4.0% respectively.

Total operating income for insurance business achieved growth of 19.0%, reflecting an improvement in investment portfolio return and our effective distribution effort. Supported by the initiative to broaden our protection plans offerings, we diversified the life insurance product mix to create higher business value. In addition, we have entered into an exclusive 10 year distribution agreement with international healthcare company Bupa in providing medical insurance products and services.

With multiple efforts in strengthening Prestige and Preferred propositions and China connectivity, Prestige and Preferred Banking customers grew 7.0% year-on-year. We launched an awareness campaign to communicate our enhanced customer propositions and product features based on customer's wealth management needs. We accelerated our pace in the development of Prestige and Preferred Banking Centres to enhance customer experience. During the first half of 2014, five more Prestige and Preferred Banking Centres were established in strategic locations, bringing a total of 17 centres in our portfolio.

We continued to drive sustainable business growth with environmentally friendly initiatives. We deployed the e-signature pads at our branches to facilitate an efficient and paperless transactions environment. Efforts were also made to encourage customers to adopt the e-statement/e-advices services, with over half of our e-Banking customers utilising the services in the first half of 2014. Furthermore, we enhanced our capabilities to support paperless billing process through the Electronic Bill Presentment and Payment (EBPP) platform.

Commercial Banking ('CMB') in Hong Kong reported a 2.7% increase in profit before tax to HK\$2,489m. Operating profit excluding loan impairment charges grew by 4.8% to HK\$2,476m. Operating profit grew by 2.7% to HK\$2,488m.

Net interest income increased by 11.0% to HK\$2,228m, supported by balanced growth in both customer advances and deposits compared with last year-end. Customer advances increased by 13.2% with targeted marketing and cross-border collaborations leading to diversified growth in different industry sectors. Deposits increased by 9.2%, driven by continuing acquisition of quality Mainland customers and propositions targeting professional firms, listed companies, property developers and retailers.

Non-interest income decreased by 2.9% to HK\$1,109m, primarily because customers have reduced renminbi hedging activities with the depreciation of renminbi and our strategic repositioning of trade finance business to support the needs of core corporate customers.

Remittance income grew by 21.9% year-on-year, underpinned by cross-border business collaboration and initiatives.

Insurance income rose by 12.9% comparing with the first half of 2013, reflecting balanced growth in key-person and general insurance businesses. We strengthened our collaboration with QBE Insurance, resulting in good growth in general insurance income. Increased penetration of the SME sector led to a 16.1% increase in life insurance income.

We maintained good asset quality and recorded a net release in loan impairment charges as a result of proactive credit risk management and improved post-approval monitoring of loan assets. We continued to enhance our portfolio management to improve overall returns on risk assets.

We maintained our strong position for syndicated lending. According to Thomson Reuters LPC data, we ranked second and third in the Mandated Arranger and Bookrunner League Tables respectively for Hong Kong and Macau Syndicated Loans in terms of number of transactions in the first half of 2014.

We continued to tap cross-border business opportunities. We successfully completed the first renminbi cross-border loan to a customer in the Shanghai Free Trade Zone in the first half of 2014.

We have enriched our service propositions and enhanced our Business Banking Centres network to attract and retain quality SME customers. Mainland companies continued to be one of our targeted segments, representing 44.9% of newly acquired SME customers in the first half. New customers were the primary drivers of growth in SME customer deposits and the 9.5% increase in non-interest income from SME business.

Our SME banking services continued to receive independent recognition. For the ninth consecutive year, Hang Seng Bank has received the SME's Best Partner Award from the Hong Kong General Chamber of Small and Medium Business.

Global Banking and Markets ('GBM') in Hong Kong recorded a 7.0% increase in profit before tax to HK\$2,179m. Operating profit excluding loan impairment charges grew by 7.2% to HK\$2,176m. Operating profit rose 6.9% to HK\$2,176m.

Global Banking ('GB') in Hong Kong achieved a 14.5% increase in profit before tax to HK\$821m. Operating profit excluding loan impairment charges grew by 15.4% to HK\$819m. Operating profit grew 14.4% to HK\$819m.

Net interest income rose by 13.9% to HK\$813m, driven primarily by good loan growth, whilst maintaining strong credit quality. At the same time, we maintained robust credit risk management. Customer deposits increased by 41.6% compared with last year-end as we stepped up our marketing efforts to acquire more new deposits and offer payment and cash management solutions to grow account balances.

Non-interest income recorded strong growth of 25.3% mainly due to increased transactional banking business.

To drive business opportunities in mainland China and Hong Kong, GB will continue to work closely with Hang Seng China in promoting renminbi related services including deposit, loan and trade finance to take advantage of the liberalisation of renminbi business and opportunities arising from the development of new economic zones in Qianhai and Hengqin as well as the Shanghai Free Trade Zone.

Global Markets ('GM') in Hong Kong recorded a 2.9% increase in profit before tax to HK\$1,358m. Operating profit excluding loan impairment charges grew by 2.8% to HK\$1,357m. Operating profit increased by 2.8% to HK\$1,357m.

Net interest income increased by 19.8% to HK\$951m. The balance sheet management team has been actively managing the interest rate risk and assessing different market opportunities for better yield enhancement of the commercial surplus.

Non-interest income decreased by HK\$97m to HK\$580m. Total trading income decreased by HK\$111m, or 16.1%, to HK\$579m. Foreign exchange trading income decreased due to lower market volatility. Income from structured products was also impacted by reduced customer demand for renminbi products due to the depreciation of the renminbi.

Front-line channels (including e-Banking) and trading systems were enhanced to facilitate straight-through processing, enabling better position management. To support client clearing directly and strengthen market standing as a leading local bank, the Bank will join OTC Clearing Hong Kong Limited as a direct member for central clearing of its over-the-counter derivatives in 2014.

To diversify revenue sources, GM has increased cross-selling of Global Markets products to RBWM and CMB customers. Strategic actions were set for identifying RBWM and CMB customer needs and cross-selling opportunities through collaboration schemes.

Going forward, GM will continue to position itself to capture yield enhancement opportunities by investing in Hong Kong and Mainland bonds and capturing yield curves of selected currencies. As the renminbi market in Hong Kong evolves, GM will continue to develop renminbi-denominated hedging and investment products to meet customer needs as well as explore new business opportunities for cross-selling treasury products with other customer groups.

Mainland China Business

The operating results of Hang Seng China improved in the first half of 2014. Operating profit excluding loan impairment charges and other credit risk provisions grew by 136.6%, mainly from the 33.4% increase in net interest income. Solid progress with expanding trade-related business and treasury product sales drove 35.9% growth in net fee and commission income. Trading income declined, reflecting the impact of market interest rate changes on the fair value of structured deposits. Overall, non-interest income fell by 11.6%. Operating profit increased by 26.4%, reflecting higher impairment charges in the first half of 2014 compared with a net release in same period last year. Asset quality remains stable with impaired loan ratios at 0.42% at the end of 30 June 2014. Profit before tax decreased by 98.1% when compared with the first half of 2013, which benefited from the HK\$8,454m accounting gain on the reclassification of Industrial Bank and a HK\$52m share of profit from Yantai Bank. Excluding these items, profit before tax rose by 27.6%.

Backed by enhanced cross-border collaboration, Hang Seng China achieved a 5.8% rise in customer deposits compared to 2013 year-end. In June, Hang Seng China successfully raised RMB1bn in Hong Kong through its debut offshore renminbi bond issue with positive response from a diverse group of investors. Lending grew by 1.9% with continuing emphasis on sound credit risk management.

| | | Constant |
|---|-------------|-----------|
| | As reported | currency* |
| Half-year ended 30 June 2014 compared with 30 June 2013 | | |
| Total operating income | 25.1% | 23.1% |
| Operating profit excluding loan impairment charges and other credit risk provisions | 136.6% | 134.5% |
| Operating profit | 26.4% | 24.4% |
| Profit before tax | -98.1% | n.a. |
| At 30 June 2014 compared with 31 December 2013 | | |
| Gross loans and advances to customers | 1.9% | 3.7% |
| Customer deposits and debt securities in issue | 5.8% | 7.7% |

Given the growing economic ties between Hong Kong and the Mainland, Hang Seng China has enhanced the cooperation and connectivity with Hang Seng Hong Kong, aiming to create more synergy and to seize new opportunities. In this regard, the Shanghai Free Trade Zone Sub-branch was opened in February 2014 to provide the latest available solutions to our clients. In April, the Greater China Prestige programme was launched to serve clients with banking needs in both mainland China and Hong Kong. Hang Seng China will continue to capture opportunities generated by increasing cross-border economic integration and renminbi internationalisation.

The Chengdu Branch was also opened in February to serve and develop our clients in the fast growing central and western region to supplement our coverage in the Pearl River Delta, Yangtze River Delta and Bohai Rim. Meanwhile, Hang Seng China continues to invest in direct channels including call centres, e-Banking and SMS services to enhance our customers' experience.

- * Constant currency comparatives for 2013 referred to in the tables above are computed by translating into Hong Kong dollars the functional currency (renminbi) of Hang Seng's mainland China business:
 - the income statement for the half year to 30 June 2013 at the average rates of exchange for the half year to 30 June 2014; and
 - the balance sheet at 31 December 2013 at the prevailing rates of exchange on 30 June 2014.

Balance Sheet

Total assets grew by HK\$52.2bn, or 4.6%, to HK\$1,196.0bn when compared with the year-end, reflecting the Group's balanced growth strategy to enhance profitability. Customer loans and advances increased by HK\$46.7bn, or 8.0%, to HK\$632.9bn, largely through growth in corporate and commercial lending. Amidst lower property market turnover, we maintained our market share in underwriting new mortgage business. Residential mortgage lending increased by 2.4% when compared with the year-end. Hang Seng China lending portfolios increased by 1.9%, mainly to corporate customers. Overall loan quality remained sound with total loan impairment allowances as a percentage of gross loans and advances to customers improving to 0.23% at 30 June 2014. Customer deposits, including certificates of deposit and other debt securities in issue, rose by HK\$51.1bn, or 5.9%, to HK\$920.8bn. In June, Hang Seng China successfully raised RMB1bn in Hong Kong through its debut offshore renminbi bond issue with a positive response from a diverse group of investors. At 30 June 2014, the advances-to-deposits ratio was 68.7%, compared with 67.4% at 31 December 2013.

Loans and advances to customers

Gross loans and advances to customers grew by HK\$46.7bn, or 8.0%, to HK\$634.4bn compared with the end of 2013.

Loans and advances for use in Hong Kong increased by HK\$39.8bn, or 10.0%. Lending to the industrial, commercial and financial sectors grew by 15.2%. Lending to property development and property investment increased by 37.6% and 10.5% respectively. Lending to stockbrokers grew by HK\$2.6bn mainly from financing granted to stockbroking companies relating to several initial public offerings at the end of June 2014. The Bank's continued efforts to support local business saw lending to wholesale and retail trade and manufacturing sectors grew by 14.0% and 19.8% respectively.

Lending to individuals increased by 3.6% compared with the last year-end. The Bank was able to maintain its market share for the mortgage business based on comprehensive product suite and thus residential mortgage lending to individuals rose by 2.4% compared with the end of 2013. Credit card advances were broadly at the same level as last year-end. Other loans to individuals grew by 19.6%, reflecting the success of the Bank in expanding its consumer finance business.

Loans and advances for use outside Hong Kong rose by 5.4%, compared with the end of 2013, driven largely by lending on the Mainland. Lending by Hang Seng China increased by 1.9% to HK\$62.3bn, underpinned by the expansion of renminbi lending to corporate and commercial customers as well as residential mortgages. The Group employed a cautious approach to lending on the Mainland and will continue to strengthen its prudent credit policies in light of the more difficult operating conditions for Mainland businesses.

Customer deposits

Customer deposits, including current, savings and other deposits accounts, certificates of deposit and other debt securities in issue recorded growth of 5.9% to HK\$920.8bn at 30 June 2014 from last year-end. Structured deposits, certificates of deposit and other debt securities in issue increased as instruments with yield enhancement features gained popularity. Deposits with Hang Seng China also rose by 5.8%, driven mainly by renminbi deposits. In June, Hang Seng China successfully raised RMB1bn in Hong Kong through its debut offshore renminbi bond issue with a positive response from a diverse group of investors.

At 30 June 2014, the advances-to-deposits ratio was 68.7%, compared with 67.4% at 31 December 2013.

Equity

At 30 June 2014, shareholders' funds (excluding proposed dividends) were HK\$107.4bn, an increase of HK\$3.8bn, or 3.7%, against last year-end. Retained profits grew by HK\$4.5bn, resulting from the growth in attributable profit after the appropriation of interim dividends. The premises revaluation reserve increased by HK\$296m, or 2.0%, reflecting an increase in the fair value of the Bank's premises. The available-for-sale investment reserve recorded a revaluation deficit of HK\$2,460m, compared with a deficit of HK\$1,618m at the end of 2013, primarily reflecting the unrealised revaluation deficit on the Bank's investment in Industrial Bank. Available-for-sale financial investments are tested for impairment when there is an indication that the investment may be impaired. The Group's policy is to recognise an impairment loss where there is a 'significant' or 'prolonged' decline in the fair value of an equity investment.

RISK AND CAPITAL MANAGEMENT

unaudited

(Figures expressed in millions of Hong Kong dollars unless otherwise indicated)

Risk Management

All the Group's activities involve the analysis, evaluation, acceptance and management of some degree of risk or combination of risks. The principal types of risk faced by the Group are credit risk, liquidity risk, market risk, insurance risk, operational risk and reputational risk. There have been no material changes to our policies and practices regarding risk management and governance as described in the Group's Annual Report 2013.

The Group's risk management policy is designed to identify and analyse risks, to set appropriate risk limits and to monitor these risks exposures continually by means of reliable and up-to-date management information systems. The Group's risk management policies and major risk appetite or risk control limits are approved by the Board of Directors and they are monitored and reviewed regularly by various Board or management committees, including the Executive Committee, Risk Committee, Asset and Liability Management Committee ("ALCO") and Risk Management Committee ("RMC").

The Risk Committee monitors the effectiveness of the Bank's risk management and internal controls, other than controls over financial reporting, which are monitored by the Audit Committee. As part of the monitoring process, the Risk Committee requires risk management reports from management which enable the Risk Committee to assess the risks involved in the Group's business and how they are controlled and monitored by management. It also requires reports that give clear, explicit and dedicated focus to current and forward-looking aspects of risk exposure which may require a complex assessment of the Group's vulnerability to previously unknown or unidentified risks.

Risk appetite statement is a key component of risk management framework. The Group's Risk Appetite Statement for 2014 was approved by the Board as advised by the Risk Committee, which describes the types and amount of risk that the Bank is prepared to accept in executing our business strategy.

Our risk appetite framework is underpinned by the following core characteristics:

- Strong balance sheet and brand
- Healthy capital position
- Accountable use of shareholders' funds
- Conservative liquidity management
- Risk must be commensurate with returns
- Sustainable long term growth
- Risk diversification

These core characteristics are applied to define the Risk Appetite Statement on a Bank-wide and individual risk and business level, which cover key risk types and exposures that are faced by the Group's business activities. The RMC undertook regular reviews and monitors the Group's risk profile against the limits set out in the Risk Appetite Statement and determine appropriate management action if material deviation from approved limits. Reports are submitted to the Risk Committee and Board from Chief Risk Officer on the actual profile of the Risk Appetite Statement including material deviation and management action where required.

For new products and services, in addition to the existing due diligence process, a Product Oversight Committee reporting to the RMC and comprising senior executives from Risk, Legal, Compliance, Finance, and Operations/IT, is responsible for reviewing and approving the launch of such new products and services. Each new service and product launch is also subject to an operational risk self-assessment process, which includes identification, evaluation and mitigation of risk arising from the new initiative. Internal Audit is consulted on the internal control aspect of new products and services in development prior to implementation.

The following information described the Group's management and control of risks, in particular, those associated with its use of financial instruments ("financial risks"). Major types of risks to which the Group was exposed include credit risk, liquidity risk, market risk, insurance risk and operational risk.

(a) Credit risk

Credit risk is the risk that financial loss arises from the failure of a customer or counterparty to meet its obligations under a contract. It arises principally from lending, trade finance, and treasury businesses. The Group has dedicated standards, policies and procedures in place to control and monitor risk from all such activities.

There are dedicated functions, reported to Chief Risk Officer, responsible for centralised management of credit risk through:

- formulating credit policies on approval process, post disbursement monitoring, recovery process and large exposure;
- issuing guidelines on lending to specified market sectors, industries and products; the acceptability of specific classes of collateral or risk mitigations and valuation parameters for collateral;
- undertaking an independent review and objective assessment of credit risk for all commercial non-bank credit facilities in excess of designated amount prior to the facilities being committed to customers;
- controlling exposures to selected industries, counterparties, countries and portfolio types etc by setting limits;
- maintaining and developing credit risk rating/facility grading process to categorise exposures and facilitate focused management;
- reporting to senior executives and various committees on aspects of the Group loan portfolio;
- managing and directing credit-related systems initiatives; and
- providing advice and guidance to business units on various credit-related issues.

Impaired loan management and recovery

The Group undertakes ongoing credit analysis and monitoring at several levels. Special attention is paid to problem loans. Loan impairment allowances are made promptly where necessary and need to be consistent with established guidelines. Recovery units are established by the Group to provide the customers with intensive support in order to maximise recoveries of doubtful debts. Management regularly performs an assessment of the adequacy of the established impairment provisions by conducting a detailed review of the loan portfolio, comparing performance and delinquency statistics against historical trends and undertaking an assessment of current economic conditions.

Risk rating framework

A sophisticated risk rating framework on counterparty credit risk based on default probability and loss estimates is implemented across the Group. The rating methodology of this framework is based upon a wide range of financial analytics. This approach will allow a more granular analysis of risk and trends. The information generated from the risk rating framework is mainly, but not exclusively, applied to credit approval, credit monitoring, pricing, loan classification and capital adequacy assessment. The Group also has control mechanisms in place to validate the performance and accuracy of the risk rating framework.

To measure and manage the risk in these exposures, both to individually assessed customers and to those aggregated into portfolios, the Group employs diverse risk rating systems and methodologies.

Collateral and other credit enhancements

The Group has implemented guidelines on the acceptability of specific classes of collateral or credit risk mitigation, and determined the valuation parameters. Such parameters are established prudently and are reviewed regularly in light of changing market environment and empirical evidence. Security structures and legal covenants are subject to regular review to ensure that they continue to fulfill their intended purpose and remain in line with local market practice. While collateral is an important mitigant to credit risk, it is the Group's policy to establish that loans are within the customer's capacity to repay rather than to rely excessively on security. Facilities may be granted on unsecured basis depending on the customer's standing and the type of product. The principal collateral types are as follows:

- in the personal sector, charges over the properties, securities, investment funds and deposits;
- in the commercial and industrial sector, charges over business assets such as properties, stock, debtors, investment funds, deposits and machinery; and
- in the commercial real estate sector, charges over the properties being financed.

Repossessed assets are non-financial assets acquired in exchange for loans in order to achieve an orderly realisation, and are reported in the balance sheet within "Other assets" at the lower of fair value (less costs to sell) and the carrying amount of the loan (net of any impairment allowance). If excess funds arise after the debt has been repaid, they are made available either to repay other secured lenders with lower priority or are returned to the customer. The Group does not generally occupy repossessed properties for its business use.

Collateral held as security for financial assets other than loans and advances is determined by the nature of the instrument. Debt securities, treasury and other eligible bills are generally unsecured.

Settlement risk

Settlement risk arises where a payment in cash, securities or equities is made in the expectation of a corresponding receipt in cash, securities or equities. Daily Settlement Limits are established to cover the settlement risk arising from the Group's trading transactions on any single day. Settlement risk on many transactions, particularly those involving securities and equities, is substantially mitigated when effected via assured payment systems, or on a delivery-versus-payment basis.

The International Swaps and Derivatives Association ("ISDA") Master Agreement is the Group's preferred agreement for documenting derivative activities. It provides the contractual framework that a full range of over-the-counter ("OTC") products is conducted and contractually binds both parties to apply close-out netting across all outstanding transactions covered by an agreement, if either party defaults or following other pre-agreed termination events.

Concentration of credit risk

Concentration of credit risk exists when changes in geographic, economic or industry factors similarly affect groups of counterparties whose aggregate credit exposure is material in relation to the Group's total exposures. The Group's portfolio of financial instrument is diversified along geographic, industry and product sectors. Analysis of geographical concentration of the Group's assets is disclosed in note 17 to the financial statements and credit risk concentration of respective financial assets is disclosed in notes 21, 22, 24 and 25.

(i) Maximum exposure to credit risk before collateral held or other credit enhancements

| | At 30 June | At 30 June | At 31 December |
|--|------------|------------|----------------|
| | 2014 | 2013 | 2013 |
| Cash and balances at central banks | 7,721 | 9,798 | 22,717 |
| Placings with and advances to banks | 142,975 | 141,012 | 141,940 |
| Trading assets | 26,178 | 34,484 | 31,968 |
| Financial assets designated at fair value | 60 | 4,228 | 812 |
| Derivative financial instruments | 6,296 | 4,752 | 6,646 |
| Loans and advances to customers | 632,947 | 579,705 | 586,240 |
| Financial investments | 270,407 | 237,223 | 254,849 |
| Other assets | 20,457 | 16,641 | 16,483 |
| Financial guarantees and other credit related contingent liabilities | 22,737 | 16,906 | 18,970 |
| Loan commitments and other credit related commitments | 460,243 | 422,296 | 394,080 |
| | 1,590,021 | 1,467,045 | 1,474,705 |

(ii) Credit quality

A summary of the four classifications and risk rating scales describing the credit quality of the Group's lending and debt securities portfolios are provided on page 47 of the Annual Report 2013.

Impaired loans and advances

Special attention is paid to problem loans and appropriate action is initiated to protect the Group's position on a timely basis and to ensure that loan impairment methodologies result in losses being recognised when they are incurred.

The Group's policy for recognising and measuring impairment allowances on both individually assessed advances and those which are collectively assessed on a portfolio basis is described in note 3(d) to the financial statements for the year ended 31 December 2013.

Analysis of impairment allowances at 30 June 2014 and the movement of such allowances during the year are disclosed in note 24 to the financial statements.

Impaired loans and advances are those that meet any of the following criteria:

- wholesale loans and advances classified as CRR 9 or CRR 10. These grades are assigned when the bank considers that either the customer is unlikely to pay its credit obligations in full, without recourse to security, or when the customer is past due 90 days or more on any material credit obligation to the Group;
- retail loans and advances:
 - classified as EL 9 or EL 10:
 - classified as EL 1 to EL 8 with 90 days and over past due;
 - that have been with either 90 days and over past due or with economic loss incurred by the Group irrespective of the delinquency status; or
- renegotiated loans and advances that have been subject to a change in contractual cash flows as a result of a concession which the lender would not otherwise consider, and where it is probable that without the concession the borrower would be unable to meet its contractual payment obligations in full, unless the concession is insignificant and there are no other indicators of impairment. Renegotiated loans remain classified as impaired until there is sufficient evidence to demonstrate a significant reduction in the risk of non-payment of future cash flows, and there are no other indicators of impairment. For loans that are assessed for impairment on a collective basis, the evidence to support reclassification as no longer impaired typically comprises a history of payment performance against the original or revised terms, depending on the nature and volume of renegotiation and the credit risk characteristics surrounding the renegotiation. For loans that are assessed for impairment on an individual basis, all available evidence is assessed on a case by case basis.

Impairment assessment

It is Group's policy that each operating company in the Group creates impairment allowances for impaired loans promptly and appropriately.

For details of our impairment policies on loans and advances and financial investments, see notes 3(d) and 3(s) on the financial statements for the year ended 31 December 2013.

Impairment and credit risk mitigation

The existence of collateral has an impact when calculating impairment on individually assessed impaired loans. When we no longer expect to recover the principal and interest due on a loan in full or in accordance with the original terms and conditions, it is assessed for impairment. If exposures are secured, the current net realisable value of the collateral will be taken into account when assessing the need for an impairment allowance. No impairment allowance is recognised in cases where all amounts due are expected to be settled in full on realisation of the security.

Personal lending portfolios are generally assessed for impairment on a collective basis as the portfolios typically consist of large groups of homogeneous loans. Two methods are used to calculate allowances on a collective basis: a roll rate methodology or a more basic formulaic approach based on historical losses. For the period end 30 June 2014, we reviewed the impairment allowance methodology used for retail banking and small business portfolios across the Group to ensure that the assumptions used in our collective assessment models continue to appropriately reflect the period of time between a loss event occurring and the account proceeding to delinquency and eventual write-off.

The historical loss methodology is typically used to calculate collective impairment allowances for secured, or low default portfolios such as mortgages, until the point at which they are individually identified and assessed as impaired. For loans which are collectively assessed using historical loss methodology, the historical loss rate is derived from the average contractual write-off net of recoveries over a defined period. The net contractual write-off rate is the actual amount of loss experienced after the realisation of collateral and receipt of recoveries.

A roll rate methodology is more commonly adopted for unsecured portfolios when there are sufficient volumes of empirical data to develop robust statistical models.

The nature of the collective allowance assessment prevents individual collateral values or LTV ratios from being included within the calculation. However, the loss rates used in the collective assessment are adjusted for the collateral realisation experiences which will vary depending on the LTV composition of the portfolio.

For wholesale collectively assessed loans historical loss methodologies are applied to estimate loss event impairments which have been incurred but not reported. Loss rates are derived from the observed contractual write-off net of recoveries over a defined period of at least 60 months. The net contractual write-off rate is the actual amount of loss experienced after realisation of collateral and receipt of recoveries. These historical loss rates are adjusted by an economic factor which adjusts the historical averages to better represent current economic conditions affecting the portfolio. In order to reflect the likelihood of a loss event not being identified and assessed an emergence period assumption is applied. This reflects the period between a loss occurring and its identification. The emergence period is estimated by local management for each identified portfolio. The factors that may influence this estimation include economic and market conditions, customer behavior, portfolio management information, credit management techniques and collection and recovery experiences in the market. A fixed range for the period between a loss occurring and its identification is not defined across the Group and as it is assessed empirically on a periodic basis, it may vary over time as these factors change. Given that credit management policies require all customers to be reviewed at least annually, we expect this estimated period would be at most 12 months.

(b) Liquidity and funding risk

The purpose of liquidity management is to ensure sufficient cash flows to meet all financial commitment and to capitalise on opportunities for business expansion. This includes the Group's ability to meet deposit withdrawals either on demand or at contractual maturity, to repay borrowings as they mature, to comply with the statutory liquidity ratio, and to make new loans and investments as opportunities arise. The Group maintains a stable and diversified funding base of core retail and corporate customer deposits as well as portfolios of highly liquid assets.

As part of our Asset, Liability and Capital Management structure, we have established Asset and Liability Management Committee ("ALCO") at Group level and in major operating entities. The terms of reference of all ALCOs include the monitoring and control of liquidity and funding. Management of liquidity is carried out both at Group and Bank levels as well as in individual branches and subsidiaries. The Group requires branches and subsidiaries to maintain a strong liquidity position and to manage the liquidity structure of their assets, liabilities and commitments so that cash flows are approximately balanced and all funding obligations are met when due.

It is the responsibility of the Group's management to ensure compliance with local regulatory requirements and limits set by ALCO. Liquidity is managed on a daily basis by the Bank's treasury functions and overseas treasury sites.

The Board is ultimately responsible for determining the types and magnitude of liquidity risk that the Group is able to take and ensure that there is an appropriate organisation structure for managing this risk. Under authorities delegated by the Executive Committee, the Group ALCO is responsible for managing all Asset, Liability and Capital Management issues including liquidity and funding risk management.

The Group ALCO delegates to the Group Tactical Asset and Liability Management Committee ("TALCO") the task of reviewing various analyses of the Group pertaining to site liquidity and funding. TALCO's primary responsibilities include but are not limited to:

- reviewing the funding structure of operating entities and the allocation of liquidity among them;
- reviewing operating entities' list of liquid securities and documented proof that a deep and liquid market exists; and
- monitoring liquidity and funding limit breaches and providing direction to those operating entities that have not been able to rectify breaches on a timely basis.

Compliance with liquidity and funding requirements is monitored by the ALCO and is reported to the Risk Management Committee ("RMC"), Executive Committee, Risk Committee and the Board of Directors on a regular basis. This process includes:

- maintaining compliance with relevant regulatory requirements of the reporting entity;
- projecting cash flows under various stress scenarios and considering the level of liquid assets necessary in relation thereto;
- monitoring balance sheet liquidity and advances to core funding ratios against internal and regulatory requirements;
- maintaining a diverse range of funding sources with adequate back-up facilities;
- managing the concentration and profile of debt maturities;
- managing contingent liquidity commitment exposures within pre-determined limits;
- managing debt financing plans;
- monitoring of depositor concentration in order to avoid undue reliance on large individual depositors and ensuring a satisfactory overall funding mix; and
- maintaining liquidity and contingency funding plans. These plans identify early indicators of stress conditions and describe
 actions to be taken in the event of difficulties arising from systemic or other crises, while minimising adverse long-term
 implications for the business.

The management of liquidity and funding risk

Inherent liquidity risk categorisation

The Group places its significant operating entities into one of three categories (low, medium and high) to reflect the assessment of their inherent liquidity risk, considering political, economic and regulatory factors within the host country and factors specific to the significant operating entities themselves, such as the local market, market share and balance sheet strength. The categorisation involves management judgement and is based on the perceived liquidity risk of the significant operating entity relative to other entities in the Group. The categorisation is intended to reflect the possible impact of a liquidity event, not the probability of an event. The categorisation is part of the Group risk appetite and is used to determine the prescribed stress scenario that the Group requires its significant operating entities to be able to withstand and manage.

Core deposits

A key assumption of our internal framework is the categorisation of customer deposits into core and non-core based on our expectation of the behaviour of these deposits during a liquidity stress. This characterisation takes into account the Group's inherent liquidity risk categorisation of the operating entity originating the deposit, the nature of the customer, the size of customer's total balance and pricing of the deposit. The core deposit base in each operating entity is considered to be a long-term source of funding and therefore is assumed not to be withdrawn in the liquidity stress scenario that we use to calculate our principal liquidity risk metrics.

The three filters considered in assessing whether a deposit in any operating entity is core/non-core are:

- price: any deposit priced significantly above market or benchmark rates is generally treated as entirely non-core;
- size: depositors with total balances above certain monetary thresholds, the excess balances are classified as non-core.

 Thresholds are established by considering the business line and inherent liquidity risk categorisation; and
- line of business: the element of any deposit remaining after the application of the price and size filter is assessed on the basis of the line of business and inherent liquidity risk categorisation to which the deposit is associated.

Repo transactions and bank deposits cannot be categorised as core deposits.

Advances to core funding ratio

The Group's liquidity and funding risk management framework ("LFRF") employs two key measures to define, monitor and control the liquidity and funding risk of each of the Group's operating entities. The advances to core funding ratio is used to monitor the structural long-term funding position, and the stressed coverage ratio, incorporating Group standard stress scenarios, is used to monitor the resilience to severe liquidity stresses.

Core customer deposits are an important source of funds to finance lending to customers, and mitigate against reliance on short-term wholesale funding. Limits are placed on operating entities to restrict our ability to increase loans and advances to customers without corresponding growth in core customer deposits or long-term debt funding with a residual maturity beyond one year. This measure is referred to as the "advances to core funding" ratio.

Advances to core funding ratio limits are set by the ALCO for the most significant operating entities. The ratio describes current loans and advances to customers as a percentage of the total of core customer deposits and term funding with a remaining term to maturity in excess of one year. In general, customer loans are assumed to be renewed and are included in the numerator of the advances to core funding ratio, irrespective of the contractual maturity date. Reverse repurchase arrangements are excluded from the advances to core funding ratio.

Stressed coverage ratio

Stressed coverage ratios tabulated below are derived from stressed cash flow scenario analyses and express the stressed cash inflows as a percentage of stressed cash outflows over one-month and three-month time horizons.

The stressed cash inflows include:

- inflows (net of assumed haircuts) expected to be generated from the realisation of liquid assets; and
- contractual cash inflows from maturing assets that are not already reflected as a use of liquid assets.

In line with the approach adopted for the advances to core funding ratio, customer loans are, in general, assumed not to generate any cash inflows under stress scenarios and are therefore excluded from the numerator of the stressed coverage ratios, irrespective of the contractual maturity date.

A stressed coverage ratio of 100% or higher reflects a positive cumulative cash flow under the stress scenario being monitored. Group operating entities are required to maintain a ratio of 100% or greater up to three months under the Group standard stress scenario defined by the inherent risk categorisation of the operating entity concerned.

Advances to core funding ratios and the stressed one-month and three-month coverage ratios for the Group are provided in the following table based on month end figures.

| ### At 30 June ### 2014 % | At 30 June 2013 % 86.9 86.9 | At 31 December 2013 % 83.9 | |
|-------------------------------------|--|---|--|
| % 87.3 88.8 | % 86.9 | % | |
| 87.3 88.8 | 86.9 | | |
| 88.8 | | 83.0 | |
| | 96 U | 00.0 | |
| 84.5 | 6.00 | 86.9 | |
| | 82.0 | 82.0 | |
| 86.2 | 83.6 | 84.3 | |
| Stressed o | one month coverii | ng ratio | |
| At 30 June | At 30 June | At 31 December | |
| 2014 | 2013 | 2013 | |
| % | % | % | |
| 138.6 | 136.0 | 147.6 | |
| 148.7 | 155.6 | 155.6 | |
| 137.6 | 136.0 | 136.0 | |
| 142.2 | 147.0 | 146.8 | |
| Stressed three month covering ratio | | | |
| At 30 June | At 30 June | At 31 December | |
| 2014 | 2013 | 2013 | |
| % | % | % | |
| 139.0 | 135.9 | 148.1 | |
| 145.6 | 150.2 | 150.2 | |
| 135.1 | 135.9 | 135.9 | |
| 130 7 | 145.2 | 145.3 | |
| | Stressed of At 30 June 2014 % 138.6 148.7 137.6 142.2 Stressed the At 30 June 2014 % 139.0 145.6 | Stressed one month covering At 30 June At 30 June 2014 2013 % % 138.6 136.0 148.7 155.6 137.6 136.0 142.2 147.0 Stressed three month covering At 30 June At 30 June 2014 2013 % % 139.0 135.9 145.6 150.2 135.1 135.9 | |

Stressed scenario analysis

The Group uses a number of standard and local stress scenarios designed to model:

- institution-specific crisis scenarios;
- general market crisis scenarios; and
- combined scenarios.

These scenarios are modelled by the relevant operating entities. The appropriateness of the assumptions for each scenario is reviewed regularly and formally approved by the ALCO, RMC, Risk Committee and the Board annually as part of the liquidity and funding risk appetite approval process.

Stressed cash outflows are determined by applying a standard set of prescribed stress assumptions to the Group's cash flow model. In addition to the standard stress scenarios, individual operating entities are required to design their local scenarios to reflect specific local market conditions, products and funding bases.

Liquid assets

The table below shows the estimated liquidity value (before assumed haircuts) of assets categorised as liquid used for the purposes of calculating the three-month stressed coverage ratios, as defined under the LFRF.

Any unencumbered asset held as a consequence of a reverse repo transaction with a residual contractual maturity within the stressed coverage ratio time period and unsecured interbank loans maturing within three months are not included in liquid assets, as these assets are reflected as contractual cash inflows.

Liquid assets are held and managed on a standalone operating entity basis. Most of the liquid assets shown are held directly by each operating entity's Balance Sheet Management function, primarily for the purpose of managing liquidity risk, in line with the LFRF.

| Internal categorisation | Cash recognised | Asset classes | Eligibility Criteria |
|-------------------------|-----------------------------|--|------------------------------------|
| Level 1 | Within one month | Central government Central bank (including confirmed withdrawable reserves) Supranationals Multilateral development banks | 0% and 20% Risk Weighted |
| Level 2 | Within one month but capped | Local and regional governmentPublic sector entitiesSecured covered bonds and pass- through ABSsGold | 20% Risk Weighted |
| Level 3 | Within one to three months | Unsecured non-financial entity securitiesEquities listed on recognised exchanges and within liquid indices | Internally rated 2.2 CRR or better |

Any entity owned and controlled by central or local/regional government but not explicitly guaranteed is treated as a public sector entity. Any exposure explicitly guaranteed is reflected as an exposure to the ultimate guarantor.

Liquid assets of the Group

| | At 30 June | At 30 June | At 31 December |
|---------|------------|------------|----------------|
| | 2014 | 2013 | 2013 |
| Level 1 | 164,301 | 130,128 | 140,964 |
| Level 2 | 17,966 | 16,264 | 19,825 |
| Level 3 | 3,139 | 2,747 | 3,296 |
| | 185,406 | 149,139 | 164,085 |

All assets held within the liquid asset portfolio are unencumbered.

Stressed scenario analysis and the numerator of the coverage ratio include the assumed cash inflows that would be generated from the realisation of liquid assets, after applying the appropriate stressed haircut. These assumptions are made based on management's expectation of when an asset is deemed to be realisable.

Liquid assets are unencumbered assets that meet the Group's definition of liquid assets and are either held outright or as a consequence of a reverse repo transaction with a residual contractual maturity beyond the time horizon of the stressed coverage ratio being monitored.

The Group's liquidity framework defines the asset classes that can be assessed locally as high quality and realisable within one month and between one month and three months. ALCO has to be satisfied that any asset which may be treated as liquid in accordance with the Group's liquid asset policy will remain liquid under the stress scenario being managed to.

Inflows from the utilisation of liquid assets within one month can generally only be based on confirmed withdrawable central bank deposits, gold or the sale or repo of government and quasi-government exposures generally restricted to those denominated in the sovereign's domestic currency. Covered bonds are also included but inflows assumed for these assets are capped.

Inflows after one month are also reflected for high quality non-financial and non-structured corporate bonds and equities within the most liquid indices.

Wholesale debt monitoring

Where wholesale debt term markets are accessed to raise funding, ALCO is required to ensure that there is no concentration of maturities of these term debts.

Sources of funding

The Group's primary sources of funding are customer current accounts and customer savings deposits payable on demand or at short notice. The Group also accesses wholesale funding markets by issuing senior unsecured debt securities (publicly and privately) and borrowing from the secured repo markets against high quality collateral, in order to supplement our customer deposits, change the currency mix and maturity profile, and maintain a presence in local wholesale markets.

The level of customer accounts continued to exceed the level of loans and advances to customers. The positive funding gap was predominantly deployed into liquid assets: cash and balances with central banks and financial investments, as required by the LFRF. Loans and other receivables due from banks continued to exceed deposits taken from banks. The Group remained a net unsecured lender to the banking sector.

Liquidity behaviouralisation

Liquidity behaviouralisation is applied to reflect our assessment of the expected period for which we are confident that we will have access to our liabilities, even under a severe liquidity stress scenario, and the expected period for which we must assume that we will need to fund our assets. Behaviouralisation is applied when the contractual terms do not reflect the expected behaviour. Liquidity behaviouralisation policy is reviewed and approved by ALCO.

Contingent liquidity risk

Operating entities provide customers with committed and standby facilities. These facilities increase the funding requirements of the Group when customers drawdown. The liquidity risk associated with the potential drawdown on non-cancellable committed facilities is factored into our stressed scenarios and limits are set for these facilities.

Contingency funding plan

A contingency funding plan ("CFP") is reviewed and approved by ALCO and the Board at least annually with an objective to ensure the Group can cope with a crisis by having practical and operational plan in place. The CFP states the options available to the Group for garnering liquidity and funding and an agreed course of action should there be an unexpected crisis. It is a real practical tool that can be used to manage liquidity during a crisis event. The CFP includes detailed action steps and properly assigned responsibilities. To serve as a guideline for the Crisis Management Team and its support team to evaluate the liquidity crisis situation and execute action steps during the crisis, the CFP consists of a sound Balance Sheet maturity analysis and spells out all potential funding sources with due consideration of their reliability, priority and the lead time during crisis. It also estimates liquidity shortfalls and liquid assets inflow from stress tests performed by the Bank under institution-specific, market-wide and combined stress scenarios.

Liquidity regulation

In December 2010, the Basel Committee published the 'International framework for liquidity risk measurement, standards and monitoring'. The framework comprises two liquidity metrics: the liquidity coverage ratio ("LCR") and the net stable funding ratio ("NSFR"). The ratios are subject to an observation period that began in 2011, and are expected to become established standards by 2015 and 2018, respectively.

In January 2013, the Basel Committee announced several changes to the calibration of the LCR which included reducing the outflow applied to non-operational non-financial corporate deposits from 75% to 40% and reducing the outflow applied to committed liquidity facilities from 100% to 30%. The Basel Committee has issued a consultation paper on a revised NSFR framework in January 2014.

The Hong Kong Monetary Authority ("HKMA") has issued a consultation paper in May 2014 on the returns for reporting of Liquidity Maintenance Ratio and liquidity monitoring tool. The HKMA has also issued three consultation papers in July 2013, June 2012 and January 2012 respectively on the implementation of Basel III Liquidity Standards in Hong Kong.

Liquidity ratio under the Hong Kong Banking Ordinance

The Hong Kong Banking Ordinance also requires banks operating in Hong Kong to maintain a minimum liquidity ratio of 25%. The average liquidity ratio for the year, calculated in accordance with the Fourth Schedule of the Hong Kong Banking Ordinance, is as follows:

| | Half-year | Half-year | Half-year |
|--|-----------|-----------|-------------|
| | ended | ended | ended |
| | 30 June | 30 June | 31 December |
| | 2014 | 2013 | 2013 |
| The Bank and its subsidiaries designated by the HKMA | 34.5% | 35.8% | 33.9% |

(c) Market risk

Market risk is the risk that foreign exchange rates, interest rates, equity and commodity prices and indices will move and result in profits or losses for the Group. The objective of the Group's market risk management is to manage and control market risk exposures in order to optimise return on risk while maintaining a market profile consistent with the Group's status as a premier provider of financial products and services.

The Group monitors market risk exposures separately for trading and non-trading portfolios. Trading portfolios include those positions arising from market-making, customer-related business, principal position-taking and strategic foreign exchange. Non-trading portfolios primarily arise from the effective interest rate management of the Group's retail and commercial banking assets and liabilities.

The management of market risk is principally undertaken in Global Markets using risk limits approved by the Risk Management Committee ("RMC"). Limits are set for each portfolio, product and risk type, with market liquidity being a principal factor in determining the level of limits set. The Group has dedicated standards, policies and procedures in place to control and monitor the market risk. An independent market risk control function is responsible for measuring market risk exposures, monitoring and reporting these exposures against the prescribed limits on a daily basis. The market risks which arise on each business are assessed and transferred to either Global Markets for management, or to separate books managed under the supervision of Asset and Liability Management Committee ("ALCO").

Value at risk ("VAR")

One of the principal tools used by the Group to monitor and limit market risk exposure is VAR.

VAR is a technique which estimates the potential losses that could occur on risk positions taken due to movements in market rates and prices over a specified time horizon and to a given level of confidence. Historical simulation uses scenarios derived from historical market rates and takes account of the relationships between different markets and rates, for example, interest rates and foreign exchange rates. Movements in market prices are calculated by reference to market data from the last two years. The assumed holding period is a 1-day period with a 99 per cent level of confidence, reflecting the way the risk positions are managed.

VAR is calculated daily. The Group validates the accuracy of its VAR models by back-testing the actual daily profit and loss results which include both end of day market movements and intra-day trading outcomes, adjusted to remove non-modelled items such as fees and commissions, against the corresponding VAR numbers. Statistically, the Group would expect to see losses in excess of VAR only one per cent of the time over a 1-year period. The actual number of excesses over this period can therefore be used to gauge how well the models are performing.

Apart from the standard 1-day VAR mentioned above, the Group has introduced stressed VAR since the start of 2012 according to the Basel 2.5 requirement. Stressed VAR is the measure of VAR using a continuous one-year historical period of severe stress for the trading portfolio, assuming a 10-day holding period with a 99 per cent level of confidence.

Although a valuable guide to risk, VAR should always be viewed in the context of its limitations. For example:

- the use of historical data as a proxy for estimating future events may not encompass all potential events, particularly those which are extreme in nature;
- the use of a 1-day holding period assumes that all positions can be liquidated or hedged in one day. This may not fully reflect the market risk arising at times of severe illiquidity, when a 1-day holding period may be insufficient to liquidate or hedge all positions fully;
- the use of a 99 per cent confidence level, by definition, does not take into account losses that might occur beyond this level of confidence; and
- VAR is calculated on the basis of exposures outstanding at the close of business and therefore does not necessarily reflect intra-day exposures.

The Group recognises these limitations by augmenting its VAR limits with other position and sensitivity limit structures. Additionally, the Group applies a wide range of stress testing, both on individual portfolios and on the Group's consolidated positions. The Group's stress testing regime provides senior management with an assessment of the financial impact of identified extreme events on the market risk exposures of the Group.

The Group's VAR, both total and trading positions, and stressed VAR for trading positions for the periods indicated in the tables below.

| | | Minimum | Maximum | |
|---------------------------------|------------|----------|----------|--------------|
| | At 30 June | during | during | Average |
| | 2014 | the year | the year | for the year |
| VAR | | | | |
| Total (trading and non-trading) | 33 | 21 | 53 | 32 |
| Total trading | 8 | 4 | 11 | 7 |
| Foreign exchange trading | 5 | 1 | 9 | 4 |
| Interest rate trading | 6 | 3 | 9 | 5 |
| Stressed VAR | | | | |
| Total trading | 64 | 23 | 68 | 40 |
| Foreign exchange trading | 10 | 1 | 32 | 14 |
| Interest rate trading | 79 | 25 | 83 | 46 |

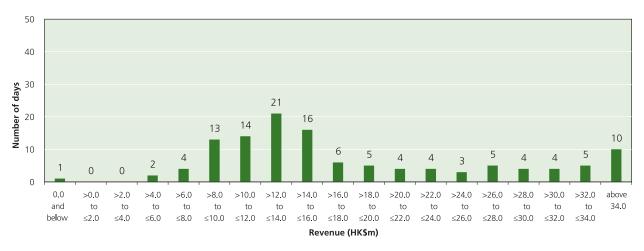
| | | Minimum | Maximum | |
|---------------------------------|-------------|----------|----------|--------------|
| | At 30 June | during | during | Average |
| | 2013 | the year | the year | for the year |
| VAR | | | | |
| Total (trading and non-trading) | 34 | 22 | 60 | 36 |
| Total trading | 12 | 4 | 14 | 7 |
| Foreign exchange trading | 11 | 3 | 15 | 6 |
| Interest rate trading | 4 | 3 | 9 | 5 |
| Stressed VAR | | | | |
| Total trading | 60 | 14 | 63 | 34 |
| Foreign exchange trading | 26 | 7 | 35 | 16 |
| Interest rate trading | 44 | 16 | 64 | 37 |
| | At | Minimum | Maximum | |
| | 31 December | during | during | Average |
| | 2013 | the year | the year | for the year |
| VAR | | | | |
| Total (trading and non-trading) | 29 | 22 | 60 | 37 |
| Total trading | 4 | 4 | 17 | 7 |
| Foreign exchange trading | 3 | 2 | 15 | 6 |
| Interest rate trading | 3 | 3 | 9 | 4 |
| Stressed VAR | | | | |
| Total trading | 27 | 14 | 80 | 33 |
| Foreign exchange trading | 13 | 5 | 48 | 17 |
| | | | | |

Daily distribution of market risk revenues

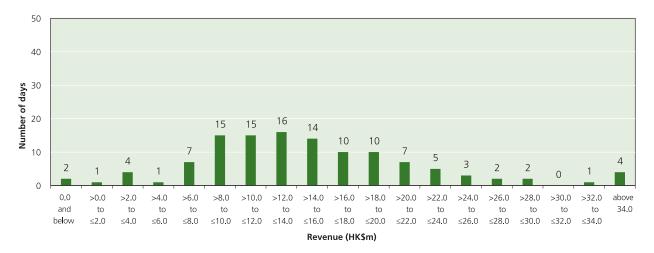
The average daily revenue earned from market risk-related Global Markets activities for the first half of 2014, including non-trading book net interest income and funding related to trading positions, was HK\$18m (for the first half of 2013: HK\$15m). The standard deviation of these daily revenues was HK\$9m (for the first half of 2013: HK\$8m).

An analysis of the frequency distribution of daily revenue shows that out of 121 trading days for the first half of 2014, losses were recorded on 1 day (for the first half of 2013: 2 days) and maximum daily loss was HK\$3m (for the first half of 2013: HK\$10m). The most frequent result was a daily revenue of between HK\$6m and HK\$24m, with 87 occurrences (for the first half of 2013: 99 occurrences). The highest daily revenue was HK\$46m (for the first half of 2013: HK\$49m).

Daily distribution of market risk revenue for the first half of 2014



Daily distribution of market risk revenue for the first half of 2013



Interest rate exposure

Interest rate risks comprise those originating from Global Markets activities, both trading and non-trading portfolios which include structural interest rate exposures. Global Markets manages interest rate risks within the limits approved by the RMC and under the monitoring of both ALCO and RMC.

Trading

The Group's control of market risk is based on restricting individual operations to trading within VAR and underlying sensitivity limits including foreign exchange position limits, present value of a basis point limits and option limits, and a list of permissible instruments authorised by the RMC, and enforcing rigorous new product approval procedures. In particular, trading in the derivative products is supported by robust control systems whereas more complicated derivatives are mainly traded on back-to-back basis. Analysis of VAR for trading portfolio is disclosed in "Value at Risk" section.

Non-trading

Market risk in non-trading portfolios arises principally from mismatches between the future yield on assets and their funding cost, as a result of interest rate changes.

Analysis of this risk is complicated by having to make assumptions on optionality in certain product areas, for example, mortgage prepayments, and from behavioural assumptions regarding the economic duration of liabilities which are contractually repayable on demand, for example, current accounts. In order to manage this risk optimally, market risk in non-trading portfolios is transferred to Global Markets or to separate books managed under the supervision of the ALCO.

The transfer of market risk to books managed by Global Markets or supervised by ALCO is usually achieved by a series of internal deals between the business units and these books. When the behavioural characteristics of a product differ from its contractual characteristics, the behavioural characteristics are assessed to determine the true underlying interest rate risk. ALCO regularly monitors all such behavioural assumptions and interest rate risk positions, to ensure they comply with interest rate risk limits established by the RMC.

Net interest income

A principal part of the Group's management of interest rate risk in non-trading portfolios is to monitor the sensitivity of projected net interest income under varying interest rate scenarios (simulation modelling). The Group aims, through its management of market risk in non-trading portfolios, to mitigate the impact of prospective interest rate movements which could reduce future net interest income, whilst balancing the cost of such hedging activities on the current net revenue stream.

Foreign exchange exposure

The Group's foreign exchange exposures mainly comprise foreign exchange dealing by Treasury and currency exposures originated by its banking business. The latter are transferred to Treasury where they are centrally managed within foreign exchange position limits approved by the RMC. The net options position is calculated on the basis of delta-weighted positions of all foreign exchange options contracts.

The Group's gross structural foreign exchange exposure is represented by the net asset value of the Group's foreign currency investments in subsidiaries, branches and associates, and the fair value of the Group's long-term foreign currency equity investments. The Group's structural foreign currency exposures are managed by the Group's ALCO with the primary objective of ensuring, where practical, that the Group's and the Bank's capital ratios are protected from the effect of changes in exchange rates.

At 30 June 2014, the US dollar ("US\$") was the currency in which the Group had non-structural foreign currency positions that were not less than 10 per cent of the total net position in all foreign currencies. The Group also had a Chinese renminbi ("RMB") structural foreign currency position, which was not less than 10 per cent of the total net structural position in all foreign currencies.

The table below summarises the net structural and non-structural foreign currency positions of the Group.

| | | | | | | Other | Total |
|---------------------------------|-----------|-----------|----------|---------|----------|------------|------------|
| | | | | | | foreign | foreign |
| | US\$ | RMB | AUD | EUR | JPY | currencies | currencies |
| At 30 June 2014 | | | | | | | |
| Non-structural position | | | | | | | |
| Spot assets | 185,629 | 152,815 | 17,195 | 4,576 | 31,715 | 18,360 | 410,290 |
| Spot liabilities | (162,374) | (146,419) | (23,554) | (8,107) | (6,006) | (29,681) | (376,141) |
| Forward purchases | 310,445 | 148,522 | 10,793 | 9,173 | 8,943 | 22,598 | 510,474 |
| Forward sales | (328,858) | (154,612) | (4,420) | (6,092) | (34,527) | (11,027) | (539,536) |
| Net options position | 60 | (225) | 54 | 82 | - | 13 | (16) |
| Net long/(short) non-structural | | | | | | | |
| position | 4,902 | 81 | 68 | (368) | 125 | 263 | 5,071 |
| Structural position | 205 | 36,392 | - | _ | _ | 601 | 37,198 |

(c) Market risk (continued)

| | | | | | | Other | Total |
|---------------------------------|-----------|-----------|----------|----------|----------|------------|------------|
| | | | | | | foreign | foreign |
| | US\$ | RMB | AUD | EUR | JPY | currencies | currencies |
| At 30 June 2013 | | | | | | | |
| Non-structural position | | | | | | | |
| Spot assets | 173,526 | 147,750 | 44,328 | 12,303 | 6,417 | 39,256 | 423,580 |
| Spot liabilities | (154,308) | (128,555) | (49,486) | (10,226) | (3,194) | (45,435) | (391,204) |
| Forward purchases | 271,887 | 113,794 | 10,107 | 7,496 | 11,096 | 13,150 | 427,530 |
| Forward sales | (292,423) | (129,830) | (5,115) | (9,675) | (13,937) | (6,807) | (457,787) |
| Net options position | 753 | (156) | (209) | (76) | (48) | (299) | (35) |
| Net long/(short) non-structural | | | | | | | |
| position | (565) | 3,003 | (375) | (178) | 334 | (135) | 2,084 |
| Structural position | 205 | 34,011 | - | - | - | 478 | 34,694 |
| At 31 December 2013 | | | | | | | |
| Non-structural position | | | | | | | |
| Spot assets | 176,324 | 157,293 | 20,569 | 4,807 | 24,445 | 19,772 | 403,210 |
| Spot liabilities | (154,695) | (137,449) | (26,347) | (7,621) | (3,046) | (29,731) | (358,889) |
| Forward purchases | 287,769 | 132,637 | 13,358 | 7,320 | 10,063 | 18,754 | 469,901 |
| Forward sales | (310,493) | (150,555) | (7,658) | (4,610) | (31,453) | (8,619) | (513,388) |
| Net options position | 404 | (146) | (15) | - | (38) | (177) | 28 |
| Net long/(short) non-structural | | | | | | | |
| position | (691) | 1,780 | (93) | (104) | (29) | (1) | 862 |
| Structural position | 205 | 37,530 | - | _ | - | 535 | 38,270 |

Equities exposure

The Group's equities exposures in 2014 and 2013 are mainly long-term equity investments which are reported as "Financial investments" set out in note 25 to the financial statements. Equities held for trading purpose are included under "Trading assets" set out in note 21 to the financial statements. These are subject to trading limit and risk management control procedures and other market risk regime.

(d) Insurance risk

Risk management objectives and policies for management of insurance risk

Through its insurance subsidiaries, the Group offers comprehensive insurance products, including life and non-life insurance, to both personal and commercial customers. These insurance operating subsidiaries are subject to the supervision of the Office of the Commissioner of Insurance and are required to observe the relevant compliance requirements stipulated by the Insurance Commissioner.

The Group is exposed to the uncertainty surrounding the timing and severity of insurance claims under its insurance contracts. The Group also has exposure to market risk through its insurance and investment activities.

The Group manages its insurance risk through underwriting limits, approval procedures for transactions that involve new products or that exceed set limits, risk diversification, pricing guidelines, reinsurance and monitoring of emerging issues, taking into account where appropriate local market conditions and regulatory requirements apply.

The Group uses several methods to assess and monitor insurance risk exposures both for individual types of risks insured and overall risks. These methods include internal risk measurement models, sensitivity analyses, scenario analyses and stress testing.

The theory of probability is applied to the pricing and provisioning for a portfolio of insurance contracts. The principal risk is that the frequency and severity of claims is greater than expected. Insurance events are, by their nature, incorporated with certain degree of randomness, and the actual number and size of events during any one year may vary from those estimated using established statistical techniques.

Asset/liability management

The Group actively manages its assets using an approach that considers asset quality, risk profile, diversification, asset/liability matching, liquidity and target investment return. The goal of the investment process is to achieve the target level of investment return with minimum volatility. The Investment Committee and Risk Management Committee of the Group's insurance subsidiaries review and approve the investment policy including asset allocation, investment guidelines and limits on a periodic basis, while the Asset and Liability Management Committee provides oversight of the asset/liability management process.

The Group establishes the investment policy for each major insurance product category according to specific product requirements and local regulatory requirement. The investment policy defines the asset allocations and restrictions with an aim to achieve the target investment return in the long term. The estimates and assumptions used in determining the approximate amounts and timing of payments to or on behalf of policyholders for insurance liabilities are regularly reevaluated. Actual results may deviate from the estimate and assumption and could impact the Group's ability to achieve its asset/liability management goals and objectives.

(d) Insurance risk (continued)

Underwriting strategy

The Group's underwriting strategy seeks diversity to ensure a balanced portfolio and is based on a large portfolio of similar risks over a number of years and, as such, it is believed that this reduces the variability of the outcome.

Reinsurance strategy

The Group reinsures a portion of the insurance risks it underwrites in order to control its exposures to losses and protect capital resources. These reinsurance agreements transfer part of the risk and limit the exposure from each life insured. The amount of each risk retained depends on the Group's evaluation of the specific risk, subject in certain circumstances, to maximum limits based on characteristics of coverage. Under the terms of the reinsurance agreements, the reinsurer agrees to reimburse the ceded amount in the event the claim is paid. The Group buys a combination of proportionate and non-proportionate reinsurance to reduce the retained sum-at-risk so that it falls within specified insurance risk appetite. The Group also utilises reinsurance to manage the risk arising from guarantees provided to the policyholders under the non-linked traditional non-participating insurance product. In addition, the Group uses reinsurance agreements with non-affiliated reinsurers to manage its exposure to losses resulting from certain catastrophes. However, the Group remains liable to its policyholders with respect to ceded insurance if any reinsurer fails to meet the obligations it assumes.

Concentration of insurance risks

Within the insurance process, concentrations of risk may arise where a particular event or series of events could impact heavily upon the Group's liabilities. Such concentrations may arise from a single insurance contract or through a small number of related contracts, and relate to circumstances where significant liabilities could arise.

The Group is subject to concentration risk arising from accidents relating to common carriers, epidemics, earthquakes and other natural disasters that affect the properties, physical conditions and lives of the policyholders insured by the Group. To mitigate these risks, excess of loss and catastrophe reinsurance arrangements have been made by the Group.

Financial risks

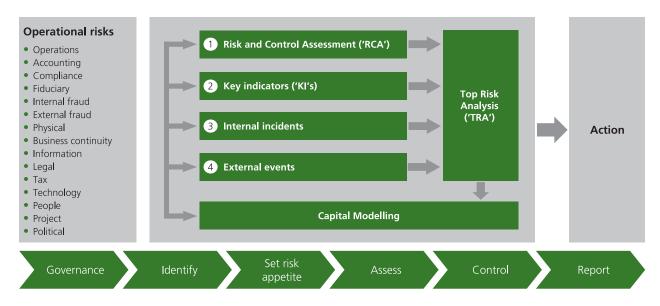
The Group's insurance businesses are exposed to a range of financial risks, including market risk, credit risk and liquidity risk.

The Group is also exposed to investment return guarantee risk for certain investment contracts issued to policyholders for its long-term insurance business. The risk is that the yield on the assets held by the Group to meet these guarantees may fall short of the guaranteed return. The framework for the management of this risk is to adopt a matching approach whereby assets held are managed to meet the liability to policyholders. An additional provision is established where analysis indicates that, over the life of the contracts, the returns from the designated assets may not be adequate to cover the related liabilities.

(e) Operational risk

Operational risk management framework

The Operational Risk function and the operational risk management framework ("ORMF") assist business management in discharging their responsibilities. The ORMF defines minimum standards and processes, and the governance structure for operational risk and internal control across the Group.



- RCAs are used to inform the evaluation of the effectiveness of controls over top risks.
- KIs are used to help monitor the risks and controls.
- TRAs (scenarios) provide management with a quantified view of our top and emerging operational risks.
- Internal incidents are used to forecast typical losses.
- External sources are used to inform the assessment of extreme TRAs.

Articulating our risk appetite for material operational risks helps business understand the level of risk our organisation is willing to accept. Monitoring operational risk exposure against risk appetite on a regular basis and implementing our risk acceptance process drives risk awareness in a more forward-looking manner. It assists management in determining whether further action is required.

In addition, an enhanced Top Risk Analysis process will be implemented across material legal entities of the Group to improve the quantification and management of material risks through scenario analysis.

The incidence of regulatory proceedings and other adversarial proceedings against financial service firms is increasing. Proposed changes relating to capital and liquidity requirements, remuneration and/or taxes could increase our cost of doing business, reducing future profitability. Various regulators and competition authorities around the world are also investigating and reviewing certain past submissions made by panel banks and the process for making submissions in connection with the setting of benchmark interest and foreign exchange rates. In response, we have undertaken a number of initiatives which seek to address the issues identified, including enhancing our governance and oversight, increasing our compliance function resource, emphasising the Group's Values and implementing new global standards.

Capital Management

The following tables show the capital ratios, risk weighted assets and capital base as contained in the "Capital Adequacy Ratio" return required to be submitted to the Hong Kong Monetary Authority ("HKMA") by the Bank on a consolidated basis that is specified by the HKMA under the requirements of section 3C(1) of the Banking (Capital) Rules.

The Group uses the advanced internal ratings-based approach to calculate its credit risk for the majority of its non-securitisation exposures. For market risk, the Group uses an internal models approach to calculate its general market risk for the risk categories of interest rate and foreign exchange (including gold bullion) exposures and the standardised (market risk) approach for calculating other market risk positions. For operational risk, the Group uses the standardised (operational risk) approach to calculate its operational risk.

The Bank and its subsidiaries maintain a regulatory reserve to satisfy the provisions of the Banking Ordinance and local regulatory requirements for prudential supervision purposes. At 30 June 2014, the effect of this requirement is to restrict the amount of reserves which can be distributed to shareholders by HK\$6,063m (31 December 2013: HK\$5,440m).

There are no relevant capital shortfalls in any of the Group's subsidiaries at 30 June 2014 (31 December 2013: nil) which are not included in its consolidation group for regulatory purposes.

During the period, the Group has complied with all of the externally imposed capital requirements by the HKMA.

Capital Base

The following table sets out the composition of the Group's capital base under Basel III at 30 June 2014, 30 June 2013 and 31 December 2013. These positions benefit from transitional arrangements which will be phased out. A more detailed breakdown of the capital position is available in the Regulatory Disclosures section of our website www.hangseng.com.

| | At 30 June | At 30 June | At 31 December |
|---|------------|------------|----------------|
| | 2014 | 2013 | 2013 |
| Common Equity Tier 1 ("CET1") Capital | | | |
| Shareholders' equity | 98,313 | 93,464 | 98,068 |
| - Shareholders' equity per balance sheet | 109,501 | 102,081 | 107,778 |
| - Unconsolidated subsidiaries | (11,188) | (8,617) | (9,710) |
| Regulatory deductions to CET1 capital | (44,560) | (40,027) | (41,329) |
| - Cash flow hedging reserve | (1) | (3) | (6) |
| - Changes in own credit risk on fair valued liabilities | (5) | (109) | (4) |
| - Property revaluation reserves* | (21,006) | (20,019) | (20,481) |
| - Regulatory reserve | (6,063) | (5,213) | (5,440) |
| - Intangible assets | (400) | (565) | (401) |
| - Defined benefit pension fund assets | (31) | _ | (33) |
| - Deferred tax assets net of deferred tax liabilities | (41) | _ | (43) |
| - Valuation adjustments | (156) | (219) | (180) |
| - Significant capital investments in unconsolidated | | | |
| financial sector entities | (6,019) | _ | (500) |
| - Excess AT1 deductions | (10,838) | (13,899) | (14,241) |
| Total CET1 Capital | 53,753 | 53,437 | 56,739 |
| Additional Tier 1 ("AT1") Capital | | | |
| Total AT1 capital before regulatory deductions | _ | _ | _ |
| Regulatory deductions to AT1 capital | _ | _ | _ |
| - Significant capital investments in | | | |
| unconsolidated financial sector entities | (10,838) | (13,899) | (14,241) |
| - Excess AT1 deductions | 10,838 | 13,899 | 14,241 |
| T. 1477 0 11 1 | | | |
| Total AT1 Capital | | | |
| Total Tier 1 ("T1") Capital | 53,753 | 53,437 | 56,739 |
| Tier 2 ("T2") Capital | | | |
| Total T2 capital before regulatory deductions | 22,113 | 22,344 | 22,518 |
| - Term subordinated debt | 9,921 | 10,880 | 10,872 |
| - Property revaluation reserves* | 9,453 | 9,009 | 9,216 |
| - Impairment allowances and regulatory reserve eligible | | | |
| for inclusion in T2 capital | 2,739 | 2,455 | 2,430 |
| Regulatory deductions to T2 capital | (10,838) | (13,899) | (14,241) |
| - Significant capital investments in unconsolidated | | · . | |
| financial sector entities | (10,838) | (13,899) | (14,241) |
| | | 0.775 | 0.077 |
| Total T2 capital | 11,275 | 8,445 | 8,277 |

^{*} Includes the revaluation surplus on investment properties which is reported as part of retained profits and related adjustments made in accordance with the Banking (Capital) Rules issued by the HKMA.

The following table shows the pro-forma Basel III end point basis position once all transitional arrangements have been phased out based on the Transition Disclosures Template. It should be noted that the pro-forma Basel III end point basis position takes no account of, for example, any future profits or management actions. In addition, the current regulations or their application may change before full implementation. Given this, the final impact on the Group's capital ratios may differ from the pro-forma position, which is a mechanical application of the current rules to the balance sheet at 30 June 2014; it is not a projection. On this pro-forma basis, the Group's CET1 capital ratio is 9.4%, which is above the Basel III minimum requirement, including the capital conservation buffer.

Reconciliation of regulatory capital from transitional basis to a pro-forma Basel III end point basis

| | At 30 June | At 30 June | At 31 December |
|--|------------|------------|----------------|
| | 2014 | 2013 | 2013 |
| CET1 Capital on a transitional basis | 53,753 | 53,437 | 56,739 |
| Transitional provisions | | | |
| - Significant capital investments in | | | |
| unconsolidated financial sector entities | (21,676) | (27,798) | (28,482) |
| Excess AT1 deductions | 10,838 | 13,899 | 14,241 |
| CET1 Capital end point basis | 42,915 | 39,538 | 42,498 |
| AT1 Capital on a transitional basis | _ | _ | _ |
| Transitional provisions | | | |
| - Significant capital investments in | | | |
| unconsolidated financial sector entities | 10,838 | 13,899 | 14,241 |
| Excess AT1 deductions | (10,838) | (13,899) | (14,241) |
| AT1 Capital end point basis | | _ | _ |
| T2 Capital on a transitional basis | 11,275 | 8,445 | 8,277 |
| Grandfathered instruments | | | |
| - Term subordinated debt | (7,596) | (8,553) | (8,546) |
| Transitional provisions | | | |
| - Significant capital investments in | | | |
| unconsolidated financial sector entities | 10,838 | 13,899 | 14,241 |
| T2 Capital end point basis | 14,517 | 13,791 | 13,972 |

Risk-weighted assets by risk type

| | At 30 June | At 30 June | At 31 December |
|------------------|------------|------------|----------------|
| | 2014 | 2013 | 2013 |
| Credit risk | 410,284 | 350,616 | 365,077 |
| Market risk | 3,918 | 2,534 | 4,293 |
| Operational risk | 42,628 | 39,361 | 41,100 |
| Total | 456,830 | 392,511 | 410,470 |

Market risk-weighted assets

| | At 30 June 2014 | At 30 June 2013 | At 31 December 2013 |
|----------------------------------|--------------------|--------------------|------------------------|
| Internal models approach | | | |
| VAR | 930 | 988 | 612 |
| Stressed VAR | 2,432 | 1,435 | 3,470 |
| Standardised approach | | | |
| Specific interest rate exposures | 556 | 111 | 211 |
| Total | 3,918 | 2,534 | 4,293 |

Capital ratios (as a percentage of risk-weighted assets)

The capital ratios on a consolidated basis calculated in accordance with the Banking (Capital) Rules are as follows:

| | At 30 June | At 30 June | At 31 December |
|----------------------|------------|------------|----------------|
| | 2014 | 2013 | 2013 |
| CET1 capital ratio | 11.8% | 13.6% | 13.8% |
| Tier 1 capital ratio | 11.8% | 13.6% | 13.8% |
| Total capital ratio | 14.2% | 15.8% | 15.8% |

Principal subsidiaries and basis of consolidation

The basis of consolidation for financial accounting purposes is in accordance with Hong Kong Financial Reporting Standards ("HKFRS"), as described in note 3 to the financial statements.

The basis of consolidation for regulatory purposes is different from that for accounting purposes. Subsidiaries included in the consolidation for regulatory purposes are specified in a notice from the HKMA in accordance with section 3C(1) of the Banking (Capital) Rules.

Subsidiaries not included in consolidation for regulatory purposes are securities and insurance companies that are authorised and supervised by a regulator and are subject to supervisory arrangements regarding the maintenance of adequate capital to support business activities comparable to those prescribed for authorised institutions under the Banking (Capital) Rules and the Banking Ordinance. The capital invested by the Group in these subsidiaries is deducted from the capital base as determined in accordance with Part 3 of the Banking (Capital) Rules.

A list of these subsidiaries is shown below:

At 30 June 2014

| in HK\$ thousands | Principal activities | Total assets* | Total equity* |
|--|--|---------------|---------------|
| Hang Seng (Nominee) Ltd | Nominee service | 98 | 87 |
| Hang Seng Bank (Trustee) Ltd | Trustee service | 5,081 | 3,000 |
| Hang Seng Futures Ltd | Futures brokerages | 102,654 | 101,659 |
| Hang Seng Investment Management Ltd | Fund management | 774,136 | 727,038 |
| Hang Seng Investment Services Ltd | Provision of investment commentaries | 8,685 | 8,685 |
| Hang Seng Securities Ltd | Stockbroking | 2,804,262 | 1,535,058 |
| Hang Seng Insurance Co. Ltd | Retirement benefits and life assurance | 99,604,859 | 9,394,665 |
| Hang Seng Bank Trustee International Ltd | Trust business | 13,341 | 8,771 |

^{*} Prepared in accordance with HKFRS/IFRS

As at 30 June 2014, there are no subsidiaries which are included within both the accounting scope of consolidation and the regulatory scope of consolidation but the method of consolidation differs.

There are also no subsidiaries which are included within the regulatory scope of consolidation but not included within the accounting scope of consolidation.

The Group operates subsidiaries in different territories where capital is governed by local rules and there may be restrictions on the transfer of regulatory capital and funds between members of the Group.

Capital instruments

The following is a summary of the Group's CET1 and Tier 2 capital instruments.

| | Amount recognised in regulatory capital | | | |
|--|---|------------|----------------|--|
| | At 30 June | At 30 June | At 31 December | |
| | 2014 | 2013 | 2013 | |
| CET1 capital instruments issued by the Bank | | | | |
| Ordinary shares: | | | | |
| 1,911,842,736 issued and fully paid ordinary shares | 9,658 | 9,559 | 9,559 | |
| Tier 2 capital instruments | | | | |
| Issued by the Bank: | | | | |
| Subordinated loan due 2020 (nominal value: US\$775m) | 4,806 | 5,410 | 5,407 | |
| Subordinated loan due 2021 (nominal value: US\$450m) | 2,790 | 3,143 | 3,139 | |
| Subordinated loan due 2022 (nominal value: US\$300m) | 2,325 | 2,327 | 2,326 | |

A description of the main features and the full terms and conditions of the Group's capital instruments can be found in the Regulatory Disclosures section of our website www.hangseng.com.

Additional information

A full reconciliation between the Group's accounting and regulatory balance sheets can be viewed in the Regulatory Disclosures section of our website www.hangseng.com.

CONSOLIDATED INCOME STATEMENT

unaudited

| (Expressed in millions of Hong Kong dollars) | note | Half-year ended 30 June 2014 | Half-year ended 30 June 2013 | Half-year ended 31 December 2013 |
|---|------|---------------------------------------|---------------------------------------|---|
| Interest income | 4 | 12,774 | 11,459 | 12,366 |
| Interest expense | 5 | (3,103) | (2,490) | (2,731) |
| Net interest income | | 9,671 | 8,969 | 9,635 |
| Fee income | | 3,757 | 3,637 | 3,692 |
| Fee expense | | (695) | (701) | (741) |
| Net fee income | 6 | 3,062 | 2,936 | 2,951 |
| Net trading income | 7 | 1,061 | 1,204 | 841 |
| Net income/(loss) from financial instruments | | • | | |
| designated at fair value | 8 | 428 | (111) | 456 |
| Dividend income | 9 | 5 | 4 | 1,010 |
| Net earned insurance premiums | | 6,004 | 5,800 | 4,205 |
| Other operating income | 10 | 1,131 | 1,095 | 841 |
| | _ | 21,362 | 19,897 | 19,939 |
| Total operating income Net insurance claims incurred and movement in | | 21,302 | 19,097 | 19,939 |
| policyholders' liabilities | _ | (6,889) | (6,420) | (5,354) |
| Net operating income before loan impairment charges | | | | |
| and other credit risk provisions | | 14,473 | 13,477 | 14,585 |
| Loan impairment charges and other credit risk provisions | 11 _ | (337) | (198) | (338) |
| Net operating income | | 14,136 | 13,279 | 14,247 |
| Employee compensation and benefits | | (2,295) | (2,170) | (2,262) |
| General and administrative expenses | | (1,884) | (1,742) | (2,054) |
| Depreciation of premises, plant and equipment | | (406) | (376) | (386) |
| Amortisation of intangible assets | | (55) | (57) | (56) |
| Operating expenses | 12 | (4,640) | (4,345) | (4,758) |
| Impairment loss on intangible assets | _ | - | - | (13) |
| Operating profit Gains less losses from financial | | 9,496 | 8,934 | 9,476 |
| investments and fixed assets | 13 | (5) | 173 | 6 |
| Gain on reclassification of Industrial Bank | | _ | 8,454 | _ |
| Loss on reclassification of Yantai Bank | | _ | _ | (297) |
| Net surplus on property revaluation | | 230 | 999 | 189 |
| Share of profits from associates | | 156 | 213 | 349 |
| Profit before tax | _ | 9,877 | 18,773 | 9,723 |
| Tax expense | 14 | (1,409) | (305) | (1,513) |
| Profit for the period | | 8,468 | 18,468 | 8,210 |
| Profit attributable to shareholders | | 8,468 | 18,468 | 8,210 |
| (Figures in HK\$) | | | | |
| Earnings per share | 15 | 4.43 | 9.66 | 4.29 |

Details of dividends payable to shareholders of the Bank attributable to the profit for the half year are set out in note 16.

The notes on pages 49 to 111 form part of this interim financial report.

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

unaudited

| (Expressed in millions of Hong Kong dollars) | ended 30 June 2014 | Half-year ended 30 June 2013 | Half-year ended 31 December 2013 |
|--|--------------------------|---------------------------------------|---|
| Profit for the period | 8,468 | 18,468 | 8,210 |
| Other comprehensive income | | | |
| Items that will be reclassified subsequently to the income statement when specific conditions are met: | | | |
| Available-for-sale investment reserve: - fair value changes taken to equity: - on debt securities - on equity shares | 350 (417) | (685) (3,458) | (228) 820 |
| fair value changes transferred to income statement: on hedged items on disposal share of changes in equity of associates: | 29 2 | 461 - | 228 (1) |
| fair value changes fair value changes transferred to income statement on reclassification of Industrial Bank and Yantai Bank deferred taxes exchange difference and others | - (76) (730) | 4 94 42 431 | (5) 17 15 420 |
| Cash flow hedging reserve: - fair value changes taken to equity - fair value changes transferred to income statement - deferred taxes | (74) 70 1 | 498 (516) 3 | (66) 71 (1) |
| Exchange differences on translation of: - financial statements of overseas branches, subsidiaries and associates - cumulative foreign exchange reserve transferred to income statement on reclassification of Industrial Bank and Yantai Bank - other | (170) - - | 338 (2,039) (3) | 100 (111) 5 |
| Others | _ | 30 | - |
| Items that will not be reclassified subsequently to the income statement: Premises: - unrealised surplus on revaluation of premises | 612 | 1,526 | 577 |
| - deferred taxes - exchange difference | (103) (1) | (241) 2 | (96) 1 |
| Defined benefit plans: - actuarial gains/(losses) on defined benefit plans - deferred taxes | 75 (12) | 855 (141) | (77) 13 |
| Share-based payments | (1) | (1) | (2) |
| Other comprehensive income for the period, net of tax | (445) | (2,800) | 1,680 |
| Total comprehensive income for the period | 8,023 | 15,668 | 9,890 |
| Total comprehensive income for the period attributable to shareholders | 8,023 | 15,668 | 9,890 |

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CONSOLIDATED BALANCE SHEET

unaudited

| | | At 30 June | At 30 June | At 31 December |
|---|------|------------------|------------------|---------------------------|
| | | 2014 | 2013 | 2013 |
| (Expressed in millions of Hong Kong dollars) | note | | (restated) | |
| ASSETS | | | | |
| Cash and balances at central banks | 19 | 7,721 | 9,798 | 22,717 |
| Placings with and advances to banks | 20 | 142,975 | 141,012 | 141,940 |
| Trading assets | 21 | 26,213 | 34,509 | 31,996 |
| Financial assets designated at fair value | 22 | 10,331 | 10,150 | 6,987 |
| Derivative financial instruments | 23 | 6,296 | 4,752 | 6,646 |
| Reverse repurchase agreements – non trading | | 2,309 | _ | - |
| Loans and advances to customers | 24 | 632,947 | 579,705 | 586,240 |
| Financial investments | 25 | 297,303 | 263,369 | 282,845 |
| Interest in associates | 26 | 2,178 | 2,753 | 2,062 |
| Investment properties | 27 | 11,108 | 10,547 | 10,918 |
| Premises, plant and equipment | 28 | 21,594 | 20,690 | 21,000 |
| Intangible assets | 29 | 8,779 | 7,403 | 7,974 |
| Other assets | 30 | 26,210 | 21,969 | 22,405 |
| Total assets | _ | 1,195,964 | 1,106,657 | 1,143,730 |
| LIABILITIES AND EQUITY | • | | " | |
| Liabilities | | | | |
| Current, savings and other deposit accounts | 31 | 860,092 | 779,884 | 824,996 |
| Repurchase agreements – non trading | | 1,837 | 1,625 | - |
| Deposits from banks | | 11,335 | 14,165 | 11,826 |
| Trading liabilities | 32 | 65,713 | 67,749 | 62,117 |
| Financial liabilities designated at fair value | | 493 | 466 | 489 |
| Derivative financial instruments | 23 | 5,825 | 4,817 | 5,246 |
| Certificates of deposit and other debt securities in issue | 33 | 9,904 | 11,022 | 8,601 |
| Other liabilities | 34 | 24,451 | 20,874 | 20,467 |
| Liabilities to customers under insurance contracts | | 89,049 | 86,584 | 85,844 |
| Current tax liabilities | | 1,830 | 1,928 | 692 |
| Deferred tax liabilities | | 4,114 | 3,633 | 3,850 |
| Subordinated liabilities | 35 | 11,820 | 11,829 | 11,824 |
| Fotal liabilities | _ | 1,086,463 | 1,004,576 | 1,035,952 |
| | _ | | | |
| Equity | | | | |
| | | 9,658 | 9,559 | 9,559 |
| Share capital | | 9,658 83,215 | 9,559 76,633 | |
| Equity Share capital Retained profits Other reserves | | | | 9,559 78,679 15,334 |
| Share capital Retained profits Other reserves | | 83,215 | 76,633 | 78,679 |
| Share capital Retained profits | 36 | 83,215 14,525 | 76,633 13,786 | 78,679 15,334 |

The notes on pages 49 to 111 form part of this interim financial report.

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

unaudited

| | Half-year ended 30 June | Half-year ended 30 June | Half-year ended 31 December |
|---|----------------------------------|-----------------------------------|-----------------------------------|
| (Expressed in millions of Hong Kong dollars) | 2014 | 2013 | 2013 |
| Share capital At beginning and end of period Transfer from capital redemption reserve | 9,559 99 | 9,559 - | 9,559 |
| | 9,658 | 9,559 | 9,559 |
| Retained profits (including proposed dividends) At beginning of period Dividends to shareholders | 82,885 | 63,507 | 78,736 |
| dividends approved in respect of the previous year dividends declared in respect of the current period Transfer | (4,206) (2,103) 212 | (3,824) (2,103) 1,978 | (4,206) 206 |
| Total comprehensive income for the period | 8,530 | 19,178 | 8,149 |
| | 85,318 | 78,736 | 82,885 |
| Other reserves Premises revaluation reserve At beginning of period Transfer Total comprehensive income for the period | 14,904 (212) 508 | 13,790 (449) 1,287 | 14,628 (206) 482 |
| | 15,200 | 14,628 | 14,904 |
| Available-for-sale investment reserve At beginning of period Total comprehensive income for the period | (1,618) (842) (2,460) | 227 (3,111) (2,884) | (2,884) 1,266 (1,618) |
| Cash flow hedging reserve At beginning of period Total comprehensive income for the period | 6 (3) 3 | 17 (15) 2 | 2 4 |
| Foreign exchange reserve At beginning of period Transfer Total comprehensive income for the period | 1,295 - (170) | 3,071 (64) (1,701) | 1,306 - (11) |
| | 1,125 | 1,306 | 1,295 |
| Other reserves At beginning of period Cost of share-based payment arrangements Transfer Transfer of capital redemption reserve | 747 9 - (99) | 2,152 17 (1,465) | 734 13 - |
| Total comprehensive income for the period | | 30 | |
| | 657 | 734 | 747 |
| Total equity At beginning of period Dividends to shareholders Cost of share-based payment arrangements Total comprehensive income for the period | 107,778 (6,309) 9 8,023 | 92,323 (5,927) 17 15,668 | 102,081 (4,206) 13 9,890 |
| | 109,501 | 102,081 | 107,778 |
| | | 102,001 | 101,110 |

CONSOLIDATED CASH FLOW STATEMENT

unaudited

| | | Half-year | Half-year |
|--|-------|-----------|------------|
| | | ended | ended |
| | | 30 June | 30 June |
| | | 2014 | 2013 |
| (Expressed in millions of Hong Kong dollars) | note | | (restated) |
| Net cash (outflow)/inflow from operating activities | 37(a) | (6,833) | 3,607 |
| Cash flows from investing activities | | | |
| Dividends received from associates | | _ | _ |
| Purchase of available-for-sale investments | | (27,896) | (23,729) |
| Purchase of held-to-maturity debt securities | | (430) | (953) |
| Proceeds from sale or redemption of available-for-sale investments | | 27,001 | 16,177 |
| Proceeds from redemption of held-to-maturity debt securities | | 315 | 55 |
| Net cash inflow from sale of loan portfolio | | 368 | _ |
| Purchase of premises, plant and equipment and intangible assets | | (397) | (3,229) |
| Proceeds from sale of premises, | | | |
| plant and equipment and assets held for sale | | 2 | 910 |
| Interest received from available-for-sale investments | | 731 | 826 |
| Dividends received from available-for-sale investments | | 6 | 5 |
| Net cash outflow from investing activities | | (300) | (9,938) |
| Cash flows from financing activities | | | |
| Dividends paid | | (6,309) | (5,927) |
| Interest paid for subordinated liabilities | | (152) | (155) |
| Net cash outflow from financing activities | | (6,461) | (6,082) |
| Decrease in cash and cash equivalents | | (13,594) | (12,413) |
| Cash and cash equivalents at 1 January | | 115,779 | 115,947 |
| Effect of foreign exchange rate changes | | 42 | (2,557) |
| Cash and cash equivalents at 30 June | 37(b) | 102,227 | 100,977 |

The notes on pages 49 to 111 form part of this interim financial report.

NOTES TO THE FINANCIAL STATEMENTS

unaudited

(Figures expressed in millions of Hong Kong dollars unless otherwise indicated)

1 Basis of preparation

This interim financial report has been prepared in accordance with the applicable disclosure provisions of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited and in compliance with Hong Kong Accounting Standard ("HKAS") 34, Interim Financial Reporting, issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA"). It also contains the disclosure information required under the Banking (Disclosure) Rules made under section 60A of the Banking Ordinance. The interim financial report was authorised for issue on 4 August 2014.

The preparation of an interim financial report in conformity with HKAS 34 requires management to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses on a year to date basis. Actual results may differ from these estimates.

In accordance with the Group's policy to provide disclosures that help stakeholders understand the Group's performance, financial position and changes thereto, the information provided in the "Notes to the Financial Statements" and "Risk and Capital Management" section goes beyond the minimum levels required by accounting standards, statutory and regulatory requirements.

The interim financial report is unaudited, but has been reviewed by KPMG in accordance with Hong Kong Standards on Review Engagements 2410, *Review of Interim Financial Information Performed by the Independent Auditor of the Entity*, issued by HKICPA. KPMG's independent review report to the Board of Directors is included on page 112.

2 Accounting policies

Except as described below, the accounting policies applied in preparing this interim financial report are the same as those applied in preparing the financial statements for the year ended 31 December 2013, as disclosed in the Annual Report and Financial Statements for 2013.

The Group has adopted the following new standards and amendments to standards which had insignificant or no effect on the consolidated financial statements:

- Amendments to Hong Kong Accounting Standard ("HKAS") 32 "Offsetting Financial Assets and Financial Liabilities"
- Amendments to HKAS 39 "Financial Instruments: Recognition and Measurement Novation of Derivatives and Continuation of Hedge Accounting"
- Amendments to Hong Kong Financial Reporting Standard ("HKFRS") 10, HKFRS 12 and HKAS 27 "Investment Entities"
- Amendments to HKAS 36 "Impairment of Assets: Recoverable Amounts Disclosures for Non-Financial Assets"
- Hong Kong (International Financial Reporting Standards Interpretations Committee) "HK(IFRIC)" Interpretation 21
 "Levies"

3 Basis of consolidation

This interim financial report covers the consolidated positions of Hang Seng Bank Limited ("the Bank") and all its subsidiaries ("the Group"), unless otherwise stated, and includes the attributable share of the results and reserves of its associates. For regulatory reporting, the basis of consolidation is different from the basis of consolidation for accounting purposes. They are disclosed under the "Risk and Capital Management" section.

| 4 Interest income | | | |
|---|-----------|-----------|-------------|
| | Half-year | Half-year | Half-year |
| | ended | ended | ended |
| | 30 June | 30 June | 31 December |
| | 2014 | 2013 | 2013 |
| Interest income arising from: | | | |
| - financial assets that are not at fair value through profit and loss | 12,687 | 11,334 | 12,279 |
| - trading assets | 85 | 91 | 62 |
| - financial assets designated at fair value | 2 | 34 | 25 |
| | 12,774 | 11,459 | 12,366 |
| of which: | | | |
| - interest income from listed investments | 1,079 | 875 | 949 |
| - interest income from unlisted investments | 1,490 | 1,520 | 1,527 |
| - interest income from impaired financial assets | 9 | 8 | 5 |
| 5 Interest expense | | | |
| | Half-year | Half-year | Half-year |
| | ended | ended | ended |
| | 30 June | 30 June | 31 December |
| | 2014 | 2013 | 2013 |
| Interest expense arising from: | | | |
| - financial liabilities that are not at fair value | | | |
| through profit and loss | 1,933 | 1,629 | 1,742 |
| - trading liabilities | 1,170 | 861 | 989 |
| - financial liabilities designated at fair value | _ | _ | |
| | 3,103 | 2,490 | 2,731 |
| of which: | | | |
| - interest expense from debt securities | | | |
| in issue maturing after five years | _ | _ | _ |
| - interest expense from customer accounts | | | |
| maturing after five years | _ | _ | _ |
| - interest expense from subordinated liabilities | 152 | 155 | 156 |

| 6 Net fee income | | | |
|--|-----------|-----------|-------------|
| | Half-year | Half-year | Half-year |
| | ended | ended | ended |
| | 30 June | 30 June | 31 December |
| | 2014 | 2013 | 2013 |
| - stockbroking and related services | 511 | 535 | 538 |
| - retail investment funds | 891 | 845 | 703 |
| - insurance | 249 | 223 | 218 |
| - account services | 184 | 179 | 175 |
| - private banking service fee | 54 | 53 | 51 |
| - remittances | 193 | 158 | 190 |
| - cards | 1,051 | 1,016 | 1,126 |
| - credit facilities | 185 | 163 | 207 |
| - trade services | 260 | 284 | 301 |
| - other | 179 | 181 | 183 |
| Fee income | 3,757 | 3,637 | 3,692 |
| Fee expense | (695) | (701) | (741) |
| _ | 3,062 | 2,936 | 2,951 |
| of which: | | | |
| Net fee income, other than amounts included in determining the effective interest rate, arising from financial assets or financial | | | |
| liabilities that are not held for trading nor designated at fair value | 1,134 | 1,083 | 1,221 |
| - fee income | 1,697 | 1,640 | 1,808 |
| - fee expense | (563) | (557) | (587) |
| Net fee income on trust and other fiduciary activities where the | | | |
| Group holds or invests on behalf of its customers | 326 | 335 | 339 |
| - fee income | 396 | 416 | 428 |
| - fee expense | (70) | (81) | (89) |

| 7 Net trading income | | | |
|--|------------------------|--------------------------|----------------------------|
| | Half-year | Half-year | Half-year |
| | ended | ended | endea |
| | 30 June | 30 June | 31 December |
| | 2014 | 2013 | 2013 |
| Dealing profits | 1,067 | 1,215 | 837 |
| - foreign exchange | 995 | 1,190 | 774 |
| - interest rate derivatives | (1) | 35 | 29 |
| - debt securities | 43 | (6) | (29 |
| - equities and other trading | 30 | (4) | 63 |
| Net income/(loss) from hedging activities | (6) | (11) | 4 |
| - fair value hedges | | | |
| - net income/(loss) on hedged items attributable to the hedged risk | (29) | (461) | (228 |
| - net income/(loss) on hedging instruments | 23 | 453 | 227 |
| - cash flow hedges | | | |
| - net hedging income/(loss) | | (3) | 5 |
| | 1,061 | 1,204 | 841 |
| Net income/(loss) on assets designated at fair value which back insurance and investment contracts | 30 June 2014 428 | 30 June 2013 (111) | 31 December 2013 456 |
| of which dividend income from: | 110 | , , , | 0.4 |
| - listed investments - unlisted investments | 116 - | 47 - | 34 1 |
| | 116 | 47 | 35 |
| 9 Dividend income | | | |
| | Half-year | Half-year | Half-year |
| | ended | ended | ended |
| | 30 June | 30 June | 31 December |
| | 2014 | 2013 | 2013 |
| Dividend income: | | | |
| - listed investments | _ | _ | 999 |
| - unlisted investments | 5 | 4 | 11 |
| | 5 | 4 | 1,010 |

| 10 Other operating income | | | |
|--|-----------|-----------|-------------|
| | Half-year | Half-year | Half-year |
| | ended | ended | ended |
| | 30 June | 30 June | 31 December |
| | 2014 | 2013 | 2013 |
| Rental income from investment properties | 195 | 106 | 187 |
| Movement in present value of in-force long-term insurance business | 807 | 622 | 573 |
| Others | 129 | 367 | 81 |
| _ | 1,131 | 1,095 | 841 |
| 11 Loan impairment charges and other credit risk provisions | | | |
| | Half-year | Half-year | Half-year |
| | ended | ended | ended |
| | 30 June | 30 June | 31 December |
| | 2014 | 2013 | 2013 |
| Net charge for impairment of loans and advances to customers (note 24(b)): | | | |
| Individually assessed impairment allowances: | | | |
| - new allowances | (179) | (61) | (130) |
| - releases | 91 | 57 | 34 |
| - recoveries | 31 | 7 | 9 |
| | (57) | 3 | (87) |
| Net charge for collectively assessed impairment allowances | (252) | (201) | (251) |
| Other credit risk provisions | (28) | _ | |
| Loan impairment charges and other credit risk provisions | (337) | (198) | (338) |

There were no impairment charges (nil for the first and second halves of 2013) provided for available-for-sale debt securities, held-to-maturity debt securities and placings with and advances to banks by the Group.

| 12 Operating expenses | | | |
|---|-----------|-----------|-------------|
| | Half-year | Half-year | Half-year |
| | ended | ended | ended |
| | 30 June | 30 June | 31 December |
| | 2014 | 2013 | 2013 |
| Employee compensation and benefits: | | | |
| - salaries and other costs | 2,071 | 1,953 | 2,038 |
| - retirement benefit costs | | | |
| - defined benefit scheme | 149 | 154 | 156 |
| - defined contribution scheme | 75 | 63 | 68 |
| | 2,295 | 2,170 | 2,262 |
| General and administrative expenses: | | | |
| - rental expenses | 336 | 315 | 330 |
| - other premises and equipment | 507 | 519 | 579 |
| - marketing and advertising expenses | 381 | 322 | 391 |
| - other operating expenses | 660 | 586 | 754 |
| | 1,884 | 1,742 | 2,054 |
| Depreciation of premises, plant and equipment (note 28) | 406 | 376 | 386 |
| Amortisation of intangible assets | 55 | 57 | 56 |
| | 4,640 | 4,345 | 4,758 |
| 13 Gains less losses from financial investments and fixed as | sets | | |
| | Half-year | Half-year | Half-year |
| | ended | ended | ended |
| | 30 June | 30 June | 31 December |
| | 2014 | 2013 | 2013 |
| Net gains from disposal of available-for-sale equity securities | (3) | - | - |
| Net gains from disposal of available-for-sale debt securities | 1 | _ | 1 |
| Gains less losses on disposal of assets held for sale | - | 175 | 2 |
| Gains less losses on disposal of loans and advances | 2 | 1 | 4 |
| Gains less losses on disposal of fixed assets | (5) | (3) | (1) |
| | (5) | 173 | 6 |

There were no impairment losses or gains less losses on disposal of held-to-maturity debt securities, loans and receivables and financial liabilities measured at amortised cost for the periods indicated.

14 Tax expense

Taxation in the consolidated income statement represents:

| | Half waar | Halfwaar | Halfwaar |
|---|-----------|-----------|-------------|
| | Half-year | Half-year | Half-year |
| | ended | ended | ended |
| | 30 June | 30 June | 31 December |
| | 2014 | 2013 | 2013 |
| Current tax - provision for Hong Kong profits tax | | | |
| Tax for the period | 1,396 | 1,298 | 1,236 |
| Adjustment in respect of prior periods | (96) | | (14) |
| | 1,300 | 1,298 | 1,222 |
| Current tax - taxation outside Hong Kong | | | |
| Tax for the period | 13 | 52 | 161 |
| Adjustment in respect of prior periods | 12 | 7 | _ |
| | 25 | 59 | 161 |
| Deferred tax | | | |
| Origination and reversal of temporary differences | 84 | (1,052) | 130 |
| Total tax expense | 1,409 | 305 | 1,513 |

The current tax provision is based on the estimated assessable profit for the first half of 2014, and is determined for the Bank and its subsidiaries operating in the Hong Kong SAR by using the Hong Kong profits tax rate of 16.5 per cent (2013: 16.5 per cent). For subsidiaries and branches operating in other jurisdictions, the appropriate tax rates prevailing in the relevant countries are used. Deferred tax is calculated at the tax rates that are expected to apply in the period when the liability is settled or the asset is realised.

15 Earnings per share

The calculation of earnings per share for the first half of 2014 is based on earnings of HK\$8,468m (HK\$18,468m and HK\$8,210m for the first and second halves of 2013 respectively) and on the weighted average number of ordinary shares in issue of 1,911,842,736 shares (unchanged from the first and second halves of 2013).

16 Dividends per share

| | | Half-year ended 30 June 2014 | | -year ended O June 2013 | Half-year ended 31 December 2013 | |
|----------------|-----------|---------------------------------|-----------|----------------------------|-------------------------------------|-------|
| | HK\$ | | HK\$ | | HK\$ | |
| | per share | HK\$m | per share | HK\$m | per share | HK\$m |
| First interim | 1.10 | 2,103 | 1.10 | 2,103 | - | _ |
| Second interim | 1.10 | 2,103 | 1.10 | 2,103 | - | - |
| Third interim | - | _ | - | _ | 1.10 | 2,103 |
| Fourth interim | | _ | _ | _ | 2.20 | 4,206 |
| | 2.20 | 4,206 | 2.20 | 4,206 | 3.30 | 6,309 |

17 Segmental analysis

HKFRS 8 requires segmental disclosure to be based on the way that the Group's chief operating decision maker regards and manages the Group, with the amounts reported for each reportable segment being the measures reported to the Group's chief operating decision maker for the purpose of assessing segmental performance and making decisions about operating matters. In 2014, there was a change in the reportable segments information reported internally to the Group's most senior executive management for the purposes of resources allocation and performance assessment. To align with the internal reporting information, the Group has presented the following five reportable segments. Corresponding amounts have been restated to ensure information is provided on a basis consistent with the revised segment information. Consolidation adjustments made in preparing the Group's financial statements and inter-segment elimination of income or expenses upon consolidation are included in the "Inter-segment elimination".

Hong Kong and other businesses segment

- Retail Banking and Wealth Management activities offer a broad range of products and services to meet the personal banking, consumer lending and wealth management needs of individual customers. Personal banking products typically include current and savings accounts, mortgages and personal loans, credit cards, insurance and wealth management;
- Commercial Banking activities offer a comprehensive suite of products and services to corporate, commercial and SME customers including corporate lending, trade and receivable finance, payments and cash management, treasury and foreign exchange, general insurance, key-person insurance, investment services and corporate wealth management;
- **Global Banking and Markets** provides tailored financial solutions to major corporate and institutional clients. Undertaking a long-term relationships management approach, its services include general banking, corporate lending, interest rates, foreign exchange, money markets, structural products and derivatives, etc. Global Banking and Markets also manages the funding and liquidity positions of the Bank and other market risk positions arising from banking activities;
- **Other** mainly represents management of shareholders' funds and investments in premises, investment properties, equity shares and subordinated debt funding;

Mainland China business segment

 Mainland China business segment comprises the business of Hang Seng Bank (China) Limited and our share of profits from Mainland associates.

(a) Segmental result

For the purpose of segmental analysis, the allocation of revenue reflects the benefits of capital and other funding resources allocated to the business segments by way of internal capital allocation and fund transfer-pricing mechanisms. Cost allocation is based on the direct costs incurred by the respective business segments and apportionment of management overheads. Bank-owned premises are reported under "Other" segment. When these premises are utilised by Global Businesses, notional rent will be charged to the relevant business segments based on market rates.

(a) Segmental result (continued)

| | Hong Kong and other businesses | | | | | | | |
|---|--|--------------|----------------------------------|------------|----------------|-------------------------------|----------------------------------|----------------|
| | Retail Banking and Wealth Management | Commercial | Global Banking and Markets | Other | Total | Mainland China business | Inter- segment elimination | Total |
| Half-year ended 30 June 2014 | | | | | | | | |
| Net interest income/(expense) Net fee income/(expense) | 4,888 2,030 | 2,228 787 | 1,764 120 | (75) 72 | 8,805 3,009 | 866 53 | - | 9,671 3,062 |
| Net trading income/(loss) Net income/(loss) from financial instruments designated at fair value | 140 429 | 266 | 579 | _ | 985 428 | 76 | - | 1,061 428 |
| Dividend income | 429 | (1) | _ | 4 | 420 5 | _ | _ | 420 5 |
| Net earned insurance premiums | 5,950 | 54 | _ | _ | 6,004 | _ | _ | 6,004 |
| Other operating income | 903 | 45 | - | 223 | 1,171 | 1 | (41) | 1,131 |
| Total operating income Net insurance claims incurred and | 14,341 | 3,379 | 2,463 | 224 | 20,407 | 996 | (41) | 21,362 |
| movement in policyholders' liabilities | (6,847) | (42) | _ | _ | (6,889) | _ | _ | (6,889) |
| Net operating income before loan impairment charges and other credit risk provisions | 7,494 | 3,337 | 2,463 | 224 | 13,518 | 996 | (41) | 14,473 |
| Loan impairment (charges)/releases and other credit risk provisions | (247) | 12 | - | _ | (235) | (102) | - | (337) |
| Net operating income | 7,247 | 3,349 | 2,463 | 224 | 13,283 | 894 | (41) | 14,136 |
| Operating expenses * | (2,750) | (861) | (287) | (52) | (3,950) | (731) | 41 | (4,640) |
| Operating profit Gains less losses from financial | 4,497 | 2,488 | 2,176 | 172 | 9,333 | 163 | - | 9,496 |
| investments and fixed assets | - | - | 3 | (7) | (4) | (1) | - | (5) |
| Net surplus on property revaluation Share of profits from associates | 155 | 1 | _ | 230 | 230 156 | _ | _ | 230 156 |
| Profit before tax | 4,652 | 2,489 | 2,179 | 395 | 9,715 | 162 | _ | 9,877 |
| Share of profit before tax | 47.1% | 25.2% | 22.1% | 4.0% | 98.4% | 1.6% | _ | 100.0% |
| Share of profit before tax as a percentage of Hong Kong and other businesses | 47.9% | 25.6% | 22.4% | 4.1% | 100.0% | | | |
| Operating profit excluding loan impairment charges and other credit risk provisions | 4,744 | 2,476 | 2,176 | 172 | 9,568 | 265 | - | 9,833 |
| * Depreciation/amortisation included in operating expenses | (23) | (14) | (2) | (373) | (412) | (49) | - | (461) |
| At 30 June 2014 | | | | | | | | |
| Total assets | 324,699 | 239,280 | 443,493 | 87,449 | 1,094,921 | 125,434 | (24,391) | 1,195,964 |
| Total liabilities | 663,013 | 189,121 | 115,121 | 20,563 | 987,818 | 115,308 | (16,663) | 1,086,463 |
| Interest in associates | 2,137 | 12 | _ | _ | 2,149 | 29 | _ | 2,178 |
| | | | | | | | | |

(a) Segmental result (continued)

| | | Hong Ko | ong and other bus | inesses | | | | |
|---|--|---------------------------|----------------------------------|----------------------------|---------------------------------|-------------------------------|----------------------------------|-------------------------------------|
| | Retail Banking and Wealth Management | Commercial Banking | Global Banking and Markets | Other | Total | Mainland China business | Inter- segment elimination | Total |
| Half-year ended 30 June 2013 (restated) | | | | | | | | |
| Net interest income/(expense) Net fee income/(expense) Net trading income/(loss) Net income/(loss) from financial | 4,917 1,955 89 | 2,008 793 327 | 1,508 83 689 | (113) 66 (9) | 8,320 2,897 1,096 | 649 39 108 | - - - | 8,969 2,936 1,204 |
| instruments designated at fair value Dividend income Net earned insurance premiums Other operating income | (108) - 5,761 956 | (3) - 39 25 | - - - | - 4 - 140 | (111) 4 5,800 1,121 | - - - | - - - (26) | (111) 4 5,800 1,095 |
| Total operating income Net insurance claims incurred and movement in policyholders' liabilities | 13,570 (6,381) | 3,189 | 2,280 | 88 | 19,127 (6,420) | 796 | (26) | 19,897 (6,420) |
| Net operating income before loan impairment charges and other credit risk provisions Loan impairment (charges)/releases and other credit risk provisions | 7,189 (280) | 3,150 59 | 2,280 6 | 88 | 12,707 (215) | 796 17 | (26) | 13,477 |
| Net operating income Operating expenses * | 6,909 (2,615) | 3,209 (787) | 2,286 (250) | 88 (35) | 12,492 (3,687) | 813 (684) | (26) 26 | 13,279 (4,345) |
| Operating profit Gains less losses from financial investments and fixed assets Gain on reclassification of Industrial Bank Net surplus on property revaluation Share of profits from associates | 4,294 (1) - - 162 | 2,422 - - - 1 | 2,036 1 - - | 53 173 - 999 - | 8,805 173 - 999 163 | 129 - 8,454 - 50 | - - - - | 8,934 173 8,454 999 213 |
| Profit before tax | 4,455 | 2,423 | 2,037 | 1,225 | 10,140 | 8,633 | - | 18,773 |
| Share of profit before tax | 23.8% | 12.9% | 10.8% | 6.5% | 54.0% | 46.0% | - | 100.0% |
| Share of profit before tax as a percentage of Hong Kong and other businesses | 43.9% | 23.9% | 20.1% | 12.1% | 100.0% | | | |
| Operating profit excluding loan impairment charges and other credit risk provisions | 4,574 | 2,363 | 2,030 | 53 | 9,020 | 112 | - | 9,132 |
| * Depreciation/amortisation included in operating expenses | (24) | (12) | (2) | (345) | (383) | (50) | - | (433) |
| At 30 June 2013 | | | | | | | | |
| Total assets | 307,081 | 215,914 | 392,251 | 98,429 | 1,013,675 | 118,176 | (25,194) | 1,106,657 |
| Total liabilities | 621,704 | 162,820 | 83,686 | 46,569 | 914,779 | 109,913 | (20,116) | 1,004,576 |
| Interest in associates | 1,769 | 9 | - | - | 1,778 | 975 | - | 2,753 |

(a) Segmental result (continued)

| | | Hong Ko | ong and other bus | sinesses | | | | |
|---|----------------|------------|-------------------|----------|-----------|----------|-------------|-----------|
| | Retail Banking | | Global | | | Mainland | | |
| | and Wealth | Commercial | Banking | | | China | | |
| | Management | Banking | and Markets | Other | Total | business | elimination | Total |
| Half-year ended 31 December 2013 (restated) | | | | | | | | |
| Net interest income/(expense) | 5,042 | 2,163 | 1,728 | (108) | 8,825 | 810 | _ | 9,635 |
| Net fee income/(expense) | 1,894 | 772 | 148 | 78 | 2,892 | 59 | - | 2,951 |
| Net trading income/(loss) | 211 | 179 | 433 | (5) | 818 | 23 | - | 841 |
| Net income/(loss) from financial | | | | | | | | |
| instruments designated at fair value | 458 | (1) | (1) | - | 456 | - | - | 456 |
| Dividend income | - | 7 | - | 1,003 | 1,010 | - | - | 1,010 |
| Net earned insurance premiums | 4,164 | 41 | - | - | 4,205 | - | - | 4,205 |
| Other operating income | 656 | 14 | 1 | 194 | 865 | 7 | (31) | 841 |
| Total operating income Net insurance claims incurred and | 12,425 | 3,175 | 2,309 | 1,162 | 19,071 | 899 | (31) | 19,939 |
| movement in policyholders' liabilities | (5,321) | (33) | - | - | (5,354) | - | - | (5,354) |
| Net operating income before loan impairment charges and | | | | | | | | |
| other credit risk provisions Loan impairment (charges)/releases and | 7,104 | 3,142 | 2,309 | 1,162 | 13,717 | 899 | (31) | 14,585 |
| other credit risk provisions | (202) | (97) | (14) | _ | (313) | (25) | _ | (338) |
| Net operating income | 6,902 | 3,045 | 2,295 | 1,162 | 13,404 | 874 | (31) | 14,247 |
| Operating expenses * | (2,700) | (834) | (265) | (195) | (3,994) | (795) | 31 | (4,758) |
| Impairment loss on intangible assets | (11) | (2) | - | - | (13) | - | - | (13) |
| Operating profit Gains less losses from financial | 4,191 | 2,209 | 2,030 | 967 | 9,397 | 79 | - | 9,476 |
| investments and fixed assets | - | 1 | 3 | 3 | 7 | (1) | - | 6 |
| Loss on reclassification of Yantai Bank | - | - | - | - | - | (297) | - | (297) |
| Net surplus on property revaluation | - | - | - | 189 | 189 | - | - | 189 |
| Share of profits from associates | 293 | 1 | - | - | 294 | 55 | - | 349 |
| Profit before tax | 4,484 | 2,211 | 2,033 | 1,159 | 9,887 | (164) | _ | 9,723 |
| Share of profit before tax | 46.1% | 22.7% | 20.9% | 12.0% | 101.7% | (1.7%) | - | 100.0% |
| Share of profit before tax as a percentage of Hong Kong and other businesses | 45.4% | 22.4% | 20.6% | 11.6% | 100.0% | | | |
| Operating profit excluding loan impairment charges and other credit risk provisions | 4,393 | 2,306 | 2,044 | 967 | 9,710 | 104 | _ | 9,814 |
| * Depreciation/amortisation included in operating expenses | (25) | (16) | (3) | (350) | (394) | (48) | _ | (442) |
| At 31 December 2013 | | | | | | | | |
| Total assets | 309,758 | 211,747 | 426,288 | 104,027 | 1,051,820 | 118,476 | (26,566) | 1,143,730 |
| Total liabilities | 650,309 | 173,675 | 105,484 | 16,924 | 946,392 | 108,495 | (18,935) | 1,035,952 |
| Interest in associates | 2,022 | 10 | _ | - | 2,032 | 30 | - | 2,062 |
| | | | | | | | | |

(b) Geographic information

The geographical regions in this analysis are classified by the location of the principal operations of the subsidiary companies or, in the case of the Bank itself, by the location of the branches responsible for reporting the results or advancing the funds.

| | Half-year | Half-year | Half-year |
|---------------------------|------------|------------|----------------|
| | ended | ended | ended |
| | 30 June | 30 June | 31 December |
| | 2014 | 2013 | 2013 |
| Total operating income | | | |
| Hong Kong | 20,307 | 18,640 | 18,818 |
| Mainland | 996 | 796 | 899 |
| Americas | _ | 421 | 179 |
| Others | 100 | 81 | 90 |
| Inter-segment elimination | (41) | (41) | (47) |
| | 21,362 | 19,897 | 19,939 |
| Profit before tax | | | |
| Hong Kong | 9,654 | 9,683 | 9,660 |
| Mainland | 162 | 8,633 | (164) |
| Americas | (8) | 404 | 169 |
| Others | 69 | 53 | 58 |
| | 9,877 | 18,773 | 9,723 |
| | At 30 June | At 30 June | At 31 December |
| | 2014 | 2013 | 2013 |
| Total assets | | | |
| Hong Kong | 1,090,718 | 1,008,809 | 1,048,106 |
| Mainland | 125,434 | 118,176 | 118,476 |
| Americas | 34 | 57,583 | 185 |
| Others | 14,879 | 10,996 | 12,702 |
| Inter-segment elimination | (35,101) | (88,907) | (35,739) |
| | 1,195,964 | 1,106,657 | 1,143,730 |
| Total liabilities | | | |
| Hong Kong | 984,146 | 911,782 | 943,141 |
| Mainland | 115,308 | 109,913 | 108,495 |
| Americas | 5 | 56,008 | 48 |
| Others | 14,482 | 10,703 | 12,356 |
| Inter-segment elimination | (27,478) | (83,830) | (28,088) |
| | 1,086,463 | 1,004,576 | 1,035,952 |
| | | | |

(b) Geographic information (continued)

| | At 30 June | At 30 June | At 31 December |
|--|------------|------------|----------------|
| | 2014 | 2013 | 2013 |
| Equity | | | |
| Hong Kong | 106,572 | 97,027 | 104,965 |
| Mainland | 10,126 | 8,263 | 9,981 |
| Americas | 29 | 1,575 | 137 |
| Others | 397 | 293 | 346 |
| Inter-segment elimination | (7,623) | (5,077) | (7,651) |
| | 109,501 | 102,081 | 107,778 |
| of which: | | | |
| Share capital | | | |
| Hong Kong | 9,658 | 9,559 | 9,559 |
| Mainland | 8,691 | 6,224 | 8,847 |
| Americas | 18 | 18 | 18 |
| Others | 12 | 12 | 12 |
| Inter-segment elimination | (8,721) | (6,254) | (8,877) |
| | 9,658 | 9,559 | 9,559 |
| Interest in associates | | | |
| Hong Kong | 2,149 | 1,778 | 2,032 |
| Mainland | 29 | 975 | 30 |
| Americas | _ | _ | _ |
| Others | | | |
| | 2,178 | 2,753 | 2,062 |
| Non-current assets* | | | |
| Hong Kong | 40,384 | 37,556 | 38,786 |
| Mainland | 1,096 | 1,083 | 1,105 |
| Americas | _ | _ | - |
| Others | 1 | 1 | 1 |
| | 41,481 | 38,640 | 39,892 |
| Contingent liabilities and commitments | | | |
| Hong Kong | 282,054 | 272,675 | 269,197 |
| Mainland | 36,271 | 37,389 | 34,129 |
| Americas | - | - | - |
| Others | 3,229 | 4,112 | 3,152 |
| | 321,554 | 314,176 | 306,478 |
| | | | |

 $^{^*\ \}textit{Non-current assets consist of properties, plant and equipment, goodwill and other intangible assets.}$

18 Analysis of assets and liabilities by remaining maturity

The maturity analysis is based on the remaining contractual maturity at the balance sheet date, with the exception of the trading portfolio that may be sold before maturity and is accordingly recorded as "Trading".

| | | One | Over | | | | | | |
|---|-----------|-----------|------------|------------|-------------|---------|---------|-------------|-----------|
| | | month | one month | Over three | Over one | | | | |
| | Repayable | or less | but within | months but | year but | Over | | No | |
| | on | but not | three | within | within five | five | | contractual | |
| | demand | on demand | months | one year | years | years | Trading | maturity | Total |
| Assets | | | | | | | | | |
| Cash and balances at central banks | 7,721 | - | - | - | - | - | - | - | 7,721 |
| Placings with and advances to banks | 12,710 | 68,633 | 55,493 | 4,070 | - | 2,069 | - | - | 142,975 |
| Trading assets | - | - | - | - | - | - | 26,213 | - | 26,213 |
| Financial assets designated at fair value | - | - | - | - | 9 | 51 | - | 10,271 | 10,331 |
| Derivative financial instruments | - | - | - | 422 | 61 | 6 | 5,807 | - | 6,296 |
| Reverse repurchase agreements - non trading | - | 2,309 | - | - | - | - | - | - | 2,309 |
| Loans and advances to customers | 12,020 | 56,642 | 59,018 | 119,318 | 211,595 | 174,354 | - | - | 632,947 |
| Financial investments: | | | | | | | | | |
| - available-for-sale investments | - | 32,443 | 60,049 | 61,129 | 43,444 | 2,819 | - | 27,191 | 227,075 |
| - held-to-maturity debt securities | - | 104 | 1,096 | 4,506 | 26,290 | 38,232 | - | - | 70,228 |
| Interest in associates | - | - | - | - | - | - | - | 2,178 | 2,178 |
| Investment properties | - | - | - | - | - | - | - | 11,108 | 11,108 |
| Premises, plant and equipment | - | - | - | - | - | - | - | 21,594 | 21,594 |
| Intangible assets | - | - | - | - | - | - | - | 8,779 | 8,779 |
| Other assets | 10,095 | 6,246 | 3,571 | 3,551 | 2,162 | 136 | - | 449 | 26,210 |
| At 30 June 2014 | 42,546 | 166,377 | 179,227 | 192,996 | 283,561 | 217,667 | 32,020 | 81,570 | 1,195,964 |
| At 30 June 2013 | 39,409 | 156,266 | 157,063 | 173,344 | 259,319 | 208,438 | 38,374 | 74,444 | 1,106,657 |
| At 31 December 2013 | 55,158 | 149,115 | 165,051 | 186,058 | 263,094 | 210,512 | 37,866 | 76,876 | 1,143,730 |

18 Analysis of assets and liabilities by remaining maturity (continued)

| | | One | Over | | | | | | |
|--|-----------|-----------|------------|------------|-------------|--------|---------|-------------|-----------|
| | | month | one month | Over three | Over one | | | | |
| | Repayable | or less | but within | months but | year but | Over | | No | |
| | on | but not | three | within | within five | five | | contractual | |
| | demand | on demand | months | one year | years | years | Trading | maturity | Total |
| Liabilities | | | | | | | | | |
| Current, savings and | | | | | | | | | |
| other deposit accounts | 590,182 | 123,297 | 92,093 | 52,004 | 2,516 | - | - | - | 860,092 |
| Repurchase agreements - non trading | - | 1,837 | - | - | - | - | - | - | 1,837 |
| Deposits from banks | 4,905 | 6,430 | - | - | - | - | - | - | 11,335 |
| Trading liabilities | - | - | - | - | - | - | 65,713 | - | 65,713 |
| Financial liabilities designated at fair value | 2 | - | - | - | - | 491 | - | - | 493 |
| Derivative financial instruments | - | 13 | 55 | 141 | 387 | 105 | 5,124 | - | 5,825 |
| Certificates of deposit and other debt | | | | | | | | | |
| securities in issue: | | | | | | | | | |
| - certificates of deposit in issue | - | - | - | 4,660 | 4,000 | - | - | - | 8,660 |
| - other debt securities in issue | - | - | - | - | 1,244 | - | - | - | 1,244 |
| Other liabilities | 8,261 | 6,255 | 3,549 | 3,572 | 86 | 67 | - | 2,661 | 24,451 |
| Liabilities to customers under | | | | | | | | | |
| insurance contracts | - | - | - | - | - | - | - | 89,049 | 89,049 |
| Current tax liabilities | - | - | 6 | 1,818 | 6 | - | - | - | 1,830 |
| Deferred tax liabilities | - | - | - | - | - | - | - | 4,114 | 4,114 |
| Subordinated liabilities | | - | - | - | - | 11,820 | - | - | 11,820 |
| At 30 June 2014 | 603,350 | 137,832 | 95,703 | 62,195 | 8,239 | 12,483 | 70,837 | 95,824 | 1,086,463 |
| At 30 June 2013 | 562,574 | 140,568 | 70,955 | 44,957 | 8,383 | 12,510 | 71,572 | 93,057 | 1,004,576 |
| At 31 December 2013 | 611,027 | 126,289 | 75,465 | 43,364 | 8,262 | 12,505 | 66,642 | 92,398 | 1,035,952 |

18 Analysis of assets and liabilities by remaining maturity (continued)

| | | One | Over | | | | | | |
|---|-----------|-----------|------------|------------|-------------|--------|---------|-------------|---------|
| | | month | one month | Over three | Over one | | | | |
| | Repayable | or less | but within | months but | year but | Over | | No | |
| | on | but not | three | within | within five | five | | contractual | |
| | demand | on demand | months | one year | years | years | Trading | maturity | Total |
| of which: | | | | | | | | | |
| Certificates of deposit included in: | | | | | | | | | |
| - trading assets | - | - | - | - | - | - | - | - | - |
| - financial assets | | | | | | | | | |
| designated at fair value | - | - | - | - | - | - | - | - | - |
| - available-for-sale investments | - | 388 | 1,707 | 2,922 | 209 | - | - | 7 | 5,233 |
| - held-to-maturity debt securities | | _ | - | 230 | 2,886 | 2,201 | - | _ | 5,317 |
| At 30 June 2014 | _ | 388 | 1,707 | 3,152 | 3,095 | 2,201 | - | 7 | 10,550 |
| At 30 June 2013 | _ | 201 | 1,392 | 4,045 | 2,320 | 2,997 | - | 25 | 10,980 |
| At 31 December 2013 | | 692 | 848 | 2,826 | 2,846 | 2,500 | _ | 17 | 9,729 |
| Debt securities included in: | | | | | | | | | |
| - trading assets | _ | _ | _ | _ | _ | _ | 24,886 | _ | 24,886 |
| - financial assets | | | | | | | | | |
| designated at fair value | _ | _ | - | _ | 9 | 51 | _ | _ | 60 |
| - available-for-sale investments | _ | 32,055 | 58,342 | 58,207 | 43,235 | 2,819 | _ | 288 | 194,946 |
| - held-to-maturity debt securities | | 104 | 1,096 | 4,276 | 23,404 | 36,031 | _ | - | 64,911 |
| At 30 June 2014 | _ | 32,159 | 59,438 | 62,483 | 66,648 | 38,901 | 24,886 | 288 | 284,803 |
| At 30 June 2013 | | 30,331 | 46,677 | 44,664 | 69,644 | 38,624 | 34,141 | 531 | 264,612 |
| At 31 December 2013 | | 34,547 | 51,846 | 57,455 | 64,532 | 37,256 | 23,807 | 296 | 269,739 |
| Certificates of deposit in issue included in: | | | | | | | | | |
| - trading liabilities | _ | _ | - | _ | _ | - | _ | _ | _ |
| - financial liabilities | | | | | | | | | |
| designated at fair value | - | - | - | - | - | - | - | - | - |
| - issued at amortised cost | | - | - | 4,660 | 4,000 | - | - | - | 8,660 |
| At 30 June 2014 | _ | - | _ | 4,660 | 4,000 | - | | _ | 8,660 |
| At 30 June 2013 | _ | - | - | 6,368 | 4,654 | - | - | - | 11,022 |
| At 31 December 2013 | | - | - | 3,949 | 4,652 | _ | - | - | 8,601 |

| 19 Cash and balances at central banks | | | |
|--|--------------------|--------------------|------------------------|
| | At 30 June | At 30 June | At 31 December |
| | 2014 | 2013 | 2013 |
| | | (restated) | |
| Cash in hand | 5,496 | 5,782 | 6,005 |
| Balances at central banks | 2,225 | 4,016 | 16,712 |
| | 7,721 | 9,798 | 22,717 |
| 20 Placings with and advances to banks | At 30 June 2014 | At 30 June 2013 | At 31 December 2013 |
| | | | |
| Balances with banks | 7,828 | 5,013 | 10,577 |
| Placings with and advances to banks maturing within one month Placings with and advances to banks maturing after | 73,515 | 80,620 | 64,749 |
| one month but less than one year | 59,563 | 53,392 | 64,586 |
| Placings with and advances to banks maturing after one year | 2,069 | 1,987 | 2,028 |
| readings with and davances to banks mataring area one year | | | |
| r tasings with and darances to same metaling arter one year | 142,975 | 141,012 | 141,940 |
| of which: | 142,975 | 141,012 | <u> </u> |

There were no overdue advances, impaired advances and rescheduled advances to banks for the periods indicated.

| 21 Trading assets | | | |
|---|------------|------------|----------------|
| | At 30 June | At 30 June | At 31 December |
| | 2014 | 2013 | 2013 |
| Treasury bills | 16,108 | 28,206 | 18,336 |
| Certificates of deposit | _ | _ | _ |
| Other debt securities | 8,778 | 5,935 | 5,471 |
| Debt securities | 24,886 | 34,141 | 23,807 |
| Investment funds | 35 | 25 | 28 |
| Total trading securities | 24,921 | 34,166 | 23,835 |
| Other* | 1,292 | 343 | 8,161 |
| Total trading assets | 26,213 | 34,509 | 31,996 |
| Debt securities: | | | |
| - listed in Hong Kong | 5,013 | 4,322 | 3,783 |
| - listed outside Hong Kong | 647 | 780 | 700 |
| | 5,660 | 5,102 | 4,483 |
| - unlisted | 19,226 | 29,039 | 19,324 |
| | 24,886 | 34,141 | 23,807 |
| Investment funds: | | | |
| - listed in Hong Kong | 35 | 25 | 28 |
| Total trading securities | 24,921 | 34,166 | 23,835 |
| Debt securities: | | | |
| Issued by public bodies: | | | |
| - central governments and central banks | 21,770 | 33,077 | 22,650 |
| - other public sector entities | _ | 69 | |
| | 21,770 | 33,146 | 22,650 |
| Issued by other bodies: | | | |
| - banks | 627 | 581 | 853 |
| - corporate entities | 2,489 | 414 | 304 |
| | 3,116 | 995 | 1,157 |
| | 24,886 | 34,141 | 23,807 |
| Investment funds: | | | |
| Issued by corporate entities | 35 | 25 | 28 |
| Total trading securities | 24,921 | 34,166 | 23,835 |

^{*} This represents the amount receivable from counterparties on trading transactions not yet settled.

| | At 30 June | At 30 June | At 31 December |
|----------------------------|------------|------------|----------------|
| | 2014 | 2013 | 2013 |
| Certificates of deposit | _ | _ | _ |
| Other debt securities | 60 | 4,228 | 812 |
| Debt securities | 60 | 4,228 | 812 |
| Equity shares | 7,015 | 2,990 | 3,639 |
| Investment funds | 3,256 | 2,932 | 2,536 |
| | 10,331 | 10,150 | 6,987 |
| Debt securities: | | | |
| - listed in Hong Kong | 11 | 87 | 103 |
| - listed outside Hong Kong | 49 | 468 | 489 |
| | 60 | 555 | 592 |
| - unlisted | | 3,673 | 220 |
| | 60 | 4,228 | 812 |
| Equity shares: | | | |
| - listed in Hong Kong | 2,299 | 1,554 | 2,072 |
| - listed outside Hong Kong | 4,634 | 1,408 | 1,539 |
| | 6,933 | 2,962 | 3,611 |
| - unlisted | 82 | 28 | 28 |
| | 7,015 | 2,990 | 3,639 |
| Investment funds: | | | |
| - listed in Hong Kong | 509 | 27 | 32 |
| - listed outside Hong Kong | 341 | 741 | 314 |
| | 850 | 768 | 346 |
| - unlisted | 2,406 | 2,164 | 2,190 |
| | 3,256 | 2,932 | 2,536 |
| | | | |

22 Financial assets designated at fair value (continued)

| | At 30 June | At 30 June | At 31 December |
|---|------------|------------|----------------|
| | 2014 | 2013 | 2013 |
| Debt securities: | | | |
| Issued by public bodies: | | | |
| - central governments and central banks | _ | 313 | 358 |
| - other public sector entities | 1 | 46 | 44 |
| | 1 | 359 | 402 |
| Issued by other bodies: | | | |
| - banks | 10 | 3,664 | 208 |
| - corporate entities | 49 | 205 | 202 |
| | 59 | 3,869 | 410 |
| | 60 | 4,228 | 812 |
| Equity shares: | | | |
| Issued by banks | 903 | 499 | 634 |
| Issued by public sector entities | 13 | 12 | 12 |
| Issued by corporate entities | 6,099 | 2,479 | 2,993 |
| | 7,015 | 2,990 | 3,639 |
| Investment funds: | | | |
| Issued by banks | 82 | _ | _ |
| Issued by corporate entities | 3,174 | 2,932 | 2,536 |
| | 3,256 | 2,932 | 2,536 |
| | 10,331 | 10,150 | 6,987 |

23 Derivative financial instruments

Derivative financial instruments are held for trading, as financial instruments designated at fair value, or designated as either fair value hedges or cash flow hedges. The Group primarily traded over-the-counter derivatives and also participated in exchange traded derivatives. The following table shows the nominal contract amounts and marked-to-market value of assets and liabilities by class of derivatives.

| | At 30 June 2014 | | At 30 June 2013 | | | At 31 December 2013 | | | |
|---|------------------------------|----------------------|---------------------------|-----------------------------|----------------------|---------------------------|-----------------------------|----------------------|---------------------------|
| | Contract amounts | Derivative assets | Derivative liabilities | Contract amounts | Derivative assets | Derivative liabilities | Contract amounts | Derivative assets | Derivative liabilities |
| Derivatives held for trading | | | | | | | | | |
| Exchange rate contracts: - spot and forward foreign exchange - currency swaps - currency options purchased | 629,467 14,228 131,403 | 2,314 84 2,373 | 1,816 104 - | 543,255 3,095 170,110 | 1,802 6 697 | 1,749 16 - | 590,846 1,742 104,145 | 4,066 4 183 | 2,849 10 - |
| - currency options written - other exchange rate contracts | 132,098 - | - | 2,350 - | 171,862 37 | - | 686 | 105,366 | - | 160 |
| | 907,196 | 4,771 | 4,270 | 888,359 | 2,505 | 2,451 | 802,099 | 4,253 | 3,019 |
| Interest rate contracts: - interest rate swaps - other interest rate contracts | 190,648 1,539 | 878 2 | 764 - | 215,351 582 | 1,256 1 | 1,060 1 | 193,275 78 | 1,553 - | 1,348 |
| | 192,187 | 880 | 764 | 215,933 | 1,257 | 1,061 | 193,353 | 1,553 | 1,348 |
| Equity and other contracts: - equity swaps - equity options purchased | 1,933 4,455 | 10 99 | 14 | 3,143 8,601 | 1 95 | 207 | 2,883 3,161 | 16 44 | 109 |
| - equity options written- other equity contracts- spot and forward contracts and others | 3,424 2,263 1,198 | - - 47 | 50 24 2 | 2,057 - 1,816 | - - 7 | 80 - 24 | 2,979 - 965 | - - 4 | 42 - 7 |
| | 13,273 | 156 | 90 | 15,617 | 103 | 311 | 9,988 | 64 | 158 |
| Total derivatives held for trading | 1,112,656 | 5,807 | 5,124 | 1,119,909 | 3,865 | 3,823 | 1,005,440 | 5,870 | 4,525 |
| Derivatives managed in conjunction with financial assets designated at fair value | | | | | | | | | |
| Interest rate contracts: - interest rate swaps | _ | - | - | - | - | - | - | - | - |
| Cash flow hedge derivatives | | | | | | | | , | |
| Exchange rate contracts: - currency swaps | 2,659 | 417 | 9 | 4,992 | 793 | 38 | 3,463 | 667 | 6 |
| Interest rate contracts: - interest rate swaps | 9,200 | 9 | 6 | 7,122 | 9 | 4 | 3,100 | 5 | 2 |
| | 11,859 | 426 | 15 | 12,114 | 802 | 42 | 6,563 | 672 | 8 |
| Fair value hedge derivatives | | | | | | | | | |
| Interest rate contracts: - interest rate swaps | 30,167 | 63 | 686 | 28,677 | 85 | 952 | 29,149 | 104 | 713 |
| Total derivatives | 1,154,682 | 6,296 | 5,825 | 1,160,700 | 4,752 | 4,817 | 1,041,152 | 6,646 | 5,246 |
| | , ,,,,, | 4 - 2 | -11 | | | 1- 1 | | 1 | |

The above derivative assets and liabilities, being the positive or negative marked-to-market value of the respective derivative contracts, represent gross replacement costs.

24 Loans and advances to customers

(a) Loans and advances to customers

| | At 30 June | At 30 June | At 31 December |
|---------------------------------------|------------|------------|----------------|
| | 2014 | 2013 | 2013 |
| Gross loans and advances to customers | 634,413 | 581,080 | 587,688 |
| Less: loan impairment allowances | | | |
| - individually assessed | (721) | (666) | (709) |
| - collectively assessed | (745) | (709) | (739) |
| | 632,947 | 579,705 | 586,240 |

Total loan impairment allowances as a percentage of gross loans and advances to customers are as follows:

| | At 30 June | At 30 June | At 31 December |
|----------------------------------|------------|------------|----------------|
| | 2014 | 2013 | 2013 |
| | % | % | % |
| Loan impairment allowances: | | | |
| - individually assessed | 0.11 | 0.11 | 0.12 |
| - collectively assessed | 0.12 | 0.12 | 0.13 |
| Total loan impairment allowances | 0.23 | 0.23 | 0.25 |

(b) Loan impairment allowances against loans and advances to customers

| | Individually | Collectively | |
|--|--------------|--------------|-------|
| | assessed | assessed | Total |
| At 1 January 2014 | 709 | 739 | 1,448 |
| Amounts written off | (70) | (269) | (339) |
| Recoveries of loans and advances written off in previous years | 31 | 27 | 58 |
| New impairment allowances charged to | | | |
| income statement (note 11) | 179 | 284 | 463 |
| Impairment allowances released to income statement (note 11) | (122) | (32) | (154) |
| Unwinding of discount of loan impairment allowances | | | |
| recognised as "interest income" | (3) | (2) | (5) |
| Exchange | (3) | (2) | (5) |
| At 30 June 2014 | 721 | 745 | 1,466 |
| At 1 January 2013 | 681 | 728 | 1,409 |
| Amounts written off | (18) | (246) | (264) |
| Recoveries of loans and advances written off in previous years | 7 | 24 | 31 |
| New impairment allowances charged to | | | |
| income statement (note 11) | 61 | 324 | 385 |
| Impairment allowances released to income statement (note 11) | (64) | (123) | (187) |
| Unwinding of discount of loan impairment allowances | | | |
| recognised as "interest income" | (3) | (1) | (4) |
| Exchange | 2 | 3 | 5 |
| At 30 June 2013 | 666 | 709 | 1,375 |
| At 1 July 2013 | 666 | 709 | 1,375 |
| Amounts written off | (51) | (248) | (299) |
| Recoveries of loans and advances written off in previous years | 9 | 28 | 37 |
| New impairment allowances charged to | | | |
| income statement (note 11) | 130 | 279 | 409 |
| Impairment allowances released to income statement (note 11) | (43) | (28) | (71) |
| Unwinding of discount of loan impairment allowances | | | |
| recognised as "interest income" | (2) | (3) | (5) |
| Exchange | | 2 | 2 |
| At 31 December 2013 | 709 | 739 | 1,448 |

(c) Impaired loans and advances to customers and allowances

| | At 30 June | At 30 June | At 31 December |
|---|------------|------------|----------------|
| | 2014 | 2013 | 2013 |
| Gross impaired loans and advances | 1,292 | 1,289 | 1,311 |
| Individually assessed allowances | (721) | (666) | (709) |
| | 571 | 623 | 602 |
| Individually assessed allowances as a percentage | | | |
| of gross impaired loans and advances | 55.8% | 51.7% | 54.1% |
| Gross impaired loans and advances as a percentage | | | |
| of gross loans and advances to customers | 0.20% | 0.22% | 0.22% |

Impaired loans and advances to customers are those loans and advances where objective evidence exists that full repayment of principal or interest is considered unlikely.

| | At 30 June | At 30 June | At 31 December |
|--|------------|------------|----------------|
| | 2014 | 2013 | 2013 |
| Gross individually assessed impaired loans and advances | 1,124 | 1,131 | 1,157 |
| Individually assessed allowances | (721) | (666) | (709) |
| | 403 | 465 | 448 |
| Gross individually assessed impaired loans and advances as | | | |
| a percentage of gross loans and advances to customers | 0.18% | 0.19% | 0.20% |
| Amount of collateral which has been taken into account | | | |
| in respect of individually assessed impaired loans | | | |
| and advances to customers | 299 | 407 | 516 |

Collateral includes any tangible security that carries a fair market value and is readily marketable. This includes (but is not limited to) cash and deposits, stocks and bonds, mortgages over properties and charges over other fixed assets such as plant and equipment. Where collateral values are greater than gross loans and advances to customers, only the amount of collateral up to the gross loans and advances is included.

(d) Overdue loans and advances to customers

Loans and advances to customers that are more than three months overdue and their expression as a percentage of gross loans and advances to customers are as follows:

| | At 30 June | | A | At 30 June | At 31 L | December |
|---|------------|------|-------|------------|---------|----------|
| | | 2014 | | 2013 | | 2013 |
| | | % | | % | | % |
| Gross loans and advances which have been overdue with respect to either principal or interest for periods of: - more than three months but | | | | | | |
| not more than six months - more than six months but not | 168 | _ | 140 | _ | 121 | - |
| more than one year | 100 | _ | 50 | _ | 73 | _ |
| - more than one year | 640 | 0.1 | 681 | 0.1 | 637 | 0.1 |
| _ | 908 | 0.1 | 871 | 0.1 | 831 | 0.1 |
| of which: | | | | | | |
| individually impaired allowancescovered portion of overdue loans | (543) | | (564) | | (583) | |
| and advances - uncovered portion of overdue loans | 226 | | 293 | | 298 | |
| and advances - current market value of collateral held against the covered portion of | 682 | | 578 | | 533 | |
| overdue loans and advances | 533 | | 850 | | 599 | |

Collateral held with respect to overdue loans and advances is mainly residential properties and commercial properties. The current market value of residential properties and commercial properties were HK\$381m and HK\$87m respectively.

Loans and advances with a specific repayment date are classified as overdue when the principal or interest is overdue and remains unpaid at the period-end. Loans and advances repayable by regular instalments are treated as overdue when an instalment payment is overdue and remains unpaid at the period-end. Loans and advances repayable on demand are classified as overdue either when a demand for repayment has been served on the borrower but repayment has not been made in accordance with the demand notice, or when the loans and advances have remained continuously outside the approved limit advised to the borrower for more than the overdue period in question.

(e) Rescheduled loans and advances to customers

Rescheduled loans and advances to customers and their expression as a percentage of gross loans and advances to customers are as follows:

| | At | 30 June | | At 30 June | At 31 | December |
|--------------------------------|-----|---------|-----|------------|-------|----------|
| | | 2014 | | 2013 | | 2013 |
| | | % | | % | | % |
| Rescheduled loans and advances | | | | | | |
| to customers | 139 | - | 167 | - | 123 | _ |

Rescheduled loans and advances to customers are those loans and advances that have been rescheduled or renegotiated for reasons related to the borrower's financial difficulties. This will normally involve the granting of concessionary terms and resetting the overdue account to non-overdue status.

Rescheduled loans and advances to customers are stated net of any advances which have subsequently become overdue for more than three months and which are included in "Overdue loans and advances to customers" (note 24d).

(f) Segmental analysis of loans and advances to customers by geographical area

Loans and advances to customers by geographical area are classified according to the location of the counterparties after taking into account the transfer of risk. In general, risk transfer applies when a loan is guaranteed by a party located in an area that is different from that of the counterparty.

| | | Individually | | | |
|----------------------|-----------|--------------|-----------|--------------|--------------|
| | Gross | impaired | Overdue | Individually | Collectively |
| | loans and | loans and | loans and | assessed | assessed |
| | advances | advances | advances | allowances | allowances |
| At 30 June 2014 | | | | | |
| Hong Kong | 527,996 | 869 | 828 | 530 | 615 |
| Rest of Asia-Pacific | 99,370 | 253 | 78 | 191 | 121 |
| Others | 7,047 | 2 | 2 | _ | 9 |
| | 634,413 | 1,124 | 908 | 721 | 745 |
| At 30 June 2013 | | | | | |
| Hong Kong | 467,327 | 886 | 715 | 498 | 545 |
| Rest of Asia-Pacific | 106,461 | 212 | 150 | 163 | 153 |
| Others | 7,292 | 33 | 6 | 5 | 11 |
| | 581,080 | 1,131 | 871 | 666 | 709 |
| At 31 December 2013 | | | | | |
| Hong Kong | 480,545 | 924 | 642 | 527 | 589 |
| Rest of Asia-Pacific | 99,987 | 233 | 189 | 182 | 140 |
| Others | 7,156 | _ | _ | _ | 10 |
| | 587,688 | 1,157 | 831 | 709 | 739 |

(g) Gross loans and advances to customers by industry sector

The analysis of gross loans and advances to customers by industry sector based on categories and definitions used by the HKMA is as follows:

| | At 30 June 2014 | | At 3 | 80 June 2013 | At 31 December 2013 | |
|--|-----------------|------------|---------|--------------|---------------------|------------|
| | | % of gross | | % of gross | | % of gross |
| | | advances | | advances | | advances |
| | | covered by | | covered by | | covered by |
| 0 | | collateral | | collateral | | collateral |
| Gross loans and advances to customers for use in Hong Kong | | | | | | |
| Industrial, commercial and | | | | | | |
| financial sectors | | | | | | |
| - property development | 42,019 | 36.2 | 28,551 | 47.2 | 30,529 | 47.2 |
| - property investment | 111,550 | 92.0 | 99,722 | 90.0 | 100,912 | 90.6 |
| - financial concerns | 3,709 | 67.2 | 4,566 | 39.5 | 2,773 | 46.4 |
| - stockbrokers | 2,937 | 5.1 | 402 | 33.9 | 304 | 46.2 |
| - wholesale and retail trade | 24,979 | 52.1 | 19,850 | 48.4 | 21,912 | 46.5 |
| - manufacturing | 20,811 | 51.0 | 17,252 | 36.6 | 17,372 | 37.6 |
| - transport and transport equipment | 7,306 | 62.5 | 6,072 | 67.6 | 6,289 | 67.8 |
| - recreational activities | 137 | 9.0 | 224 | 35.3 | 160 | 15.5 |
| - information technology | 1,581 | 35.1 | 1,968 | 39.7 | 1,870 | 43.4 |
| - other | 35,958 | 52.1 | 32,751 | 52.6 | 35,664 | 53.4 |
| | 250,987 | 66.9 | 211,358 | 67.8 | 217,785 | 68.0 |
| Individuals | | | | | | |
| - loans and advances for the purchase | | | | | | |
| of flats under the Government Home | | | | | | |
| Ownership Scheme, Private Sector | | | | | | |
| Participation Scheme and Tenants | | | | | | |
| Purchase Scheme | 14,972 | 100.0 | 13,619 | 100.0 | 14,452 | 100.0 |
| - loans and advances for the purchase | | | | | | |
| of other residential properties | 134,413 | 100.0 | 129,733 | 100.0 | 131,305 | 100.0 |
| - credit card loans and advances | 21,554 | _ | 20,081 | _ | 21,419 | _ |
| - other | 17,265 | 47.3 | 14,333 | 24.9 | 14,431 | 41.6 |
| | 188,204 | 83.7 | 177,766 | 82.6 | 181,607 | 83.6 |
| Total gross loans and advances for | | | | | | |
| use in Hong Kong | 439,191 | 74.1 | 389,124 | 74.6 | 399,392 | 75.1 |
| Trade finance | 51,737 | 24.0 | 62,892 | 15.3 | 52,117 | 19.6 |
| Gross loans and advances for | 01,101 | 24.0 | 02,002 | 10.0 | 02,111 | 10.0 |
| use outside Hong Kong | 143,485 | 26.3 | 129,064 | 31.8 | 136,179 | 29.4 |
| Gross loans and advances to customers | 634,413 | 59.2 | 581,080 | 58.7 | 587,688 | 59.6 |
| • | | | | | | |

| 25 Financial investments | | | |
|---|------------|------------|----------------|
| | At 30 June | At 30 June | At 31 December |
| | 2014 | 2013 | 2013 |
| Financial investments: | | | |
| which may be repledged or resold by counterparties which may not be repledged or resold or are not subject | 313 | 230 | 96 |
| to repledge or resale by counterparties | 296,990 | 263,139 | 282,749 |
| | 297,303 | 263,369 | 282,845 |
| Held-to-maturity debt securities at amortised cost Available-for-sale at fair value: | 70,228 | 70,935 | 71,505 |
| - debt securities | 200,179 | 166,288 | 183,344 |
| - equity shares | 26,851 | 26,103 | 27,948 |
| - investment funds | 45 | 43 | 48 |
| | 297,303 | 263,369 | 282,845 |
| Treasury bills | 105,192 | 75,014 | 91,811 |
| Certificates of deposit | 10,550 | 10,980 | 9,729 |
| Other debt securities | 154,665 | 151,229 | 153,309 |
| Debt securities | 270,407 | 237,223 | 254,849 |
| Equity shares | 26,851 | 26,103 | 27,948 |
| Investment funds | 45 | 43 | 48 |
| | 297,303 | 263,369 | 282,845 |

There were no overdue debt securities at 30 June 2014 and the comparative periods for the Group. The Group did not hold any asset-backed securities, mortgage-backed securities and collateralised debt obligations.

(a) Held-to-maturity debt securities

| | At 30 June 2014 | At 30 June 2013 | At 31 December 2013 |
|---|--------------------|--------------------|------------------------|
| | 2014 | | |
| Listed in Hong Kong | 1,871 | 1,431 | 1,447 |
| Listed outside Hong Kong | 13,386 | 13,964 | 14,749 |
| | 15,257 | 15,395 | 16,196 |
| Unlisted | 54,971 | 55,540 | 55,309 |
| | 70,228 | 70,935 | 71,505 |
| Issued by public bodies: | | | |
| - central governments and central banks | 547 | 1,164 | 1,168 |
| - other public sector entities | 10,855 | 11,184 | 11,129 |
| | 11,402 | 12,348 | 12,297 |
| Issued by other bodies: | | | |
| - banks | 31,521 | 33,811 | 32,252 |
| - corporate entities | 27,305 | 24,776 | 26,956 |
| | 58,826 | 58,587 | 59,208 |
| | 70,228 | 70,935 | 71,505 |
| Fair value of held-to-maturity debt securities: | | | |
| - listed | 15,917 | 15,706 | 16,419 |
| - unlisted | 55,836 | 56,680 | 55,595 |
| | 71,753 | 72,386 | 72,014 |

There were no held-to-maturity debt securities determined to be impaired at 30 June 2014 and the comparative periods for the Group.

(b) Available-for-sale debt securities

| | At 30 June | At 30 June | At 31 December |
|---|------------|------------|----------------|
| | 2014 | 2013 | 2013 |
| Listed in Hong Kong | 12,174 | 11,245 | 10,262 |
| Listed outside Hong Kong | 51,767 | 45,012 | 53,029 |
| | 63,941 | 56,257 | 63,291 |
| Unlisted | 136,238 | 110,031 | 120,053 |
| | 200,179 | 166,288 | 183,344 |
| Issued by public bodies: | | | |
| - central governments and central banks | 147,646 | 108,930 | 126,431 |
| - other public sector entities | 15,826 | 16,471 | 16,551 |
| | 163,472 | 125,401 | 142,982 |
| Issued by other bodies: | | | |
| - banks | 33,371 | 37,049 | 36,937 |
| - corporate entities | 3,336 | 3,838 | 3,425 |
| | 36,707 | 40,887 | 40,362 |
| | 200,179 | 166,288 | 183,344 |

For the periods indicated, there were no available-for-sale debt securities individually determined to be impaired on the basis that there was objective evidence of impairment in the value of the debt securities for the Group.

(c) Available-for-sale equity shares

| | At 30 June | At 30 June | At 31 December |
|------------------------------|------------|------------|----------------|
| | 2014 | 2013 | 2013 |
| Listed in Hong Kong | 69 | 65 | 67 |
| Listed outside Hong Kong | 25,946 | 25,753 | 26,897 |
| | 26,015 | 25,818 | 26,964 |
| Unlisted | 836 | 285 | 984 |
| | 26,851 | 26,103 | 27,948 |
| Issued by banks | 26,441 | 25,753 | 27,510 |
| Issued by corporate entities | 410 | 350 | 438 |
| | 26,851 | 26,103 | 27,948 |

For the periods indicated, there were no available-for-sale equity securities individually determined to be impaired for the Group. Available-for-sale financial investments are tested for impairment when there is an indication that the investment may be impaired. The Group's policy is to recognise an impairment loss where there is a "significant" or "prolonged" decline in the fair value of an equity investment. At 30 June 2014, the fair value of the Bank's investment in Industrial Bank, an "available-for-sale" financial investment, was HK\$25.9bn, 10% below the deemed cost of HK\$28.8bn. In accordance with the Group's policy, no impairment loss has been recognised at 30 June 2014. If the fair value remains below the deemed cost in the second half of 2014, an impairment loss may be recognised in the income statement. In subsequent periods, any further declines in fair value below the level at which the initial impairment loss was recognised, may be reflected in the income statement for the relevant period as additional impairment losses.

(d) Available-for-sale investment funds

| | At 30 June | At 30 June | At 31 December |
|------------------------------|------------|------------|----------------|
| | 2014 | 2013 | 2013 |
| Unlisted | 45 | 43 | 48 |
| Issued by corporate entities | 45 | 43 | 48 |

For the periods indicated, there were no available-for-sale investment funds individually determined to be impaired for the Group.

(e) The following table presents an analysis of debt securities by rating agency designation at the balance sheet dates, based on Standard and Poor's ratings or their equivalent to the respective issues of the financial securities. If major rating agencies have different ratings for the same debt securities, the securities are reported against the lower rating. In the absence of such issue ratings, the ratings designated for the issuers are reported.

| | At 30 June | At 30 June | At 31 December |
|---|------------|------------|----------------|
| | 2014 | 2013 | 2013 |
| AA- to AAA | 201,920 | 184,183 | 187,387 |
| A- to A+ | 59,592 | 43,799 | 59,463 |
| B+ to BBB+ | 6,765 | 6,872 | 5,714 |
| Unrated | 2,130 | 2,369 | 2,285 |
| | 270,407 | 237,223 | 254,849 |
| 26 Interest in associates | | | |
| | At 30 June | At 30 June | At 31 December |
| | 2014 | 2013 | 2013 |
| Share of net assets | 2,178 | 2,597 | 2,062 |
| Intangible assets | _ | 15 | _ |
| Goodwill | | 141 | |
| | 2,178 | 2,753 | 2,062 |
| 27 Investment properties | | | |
| | Half-year | Half-year | Half-year |
| | ended | ended | ended |
| | 30 June | 30 June | 31 December |
| | 2014 | 2013 | 2013 |
| Beginning of the period | 10,918 | 4,860 | 10,547 |
| Additions | - | 4,683 | 184 |
| Surplus on revaluation credited to income statement | 261 | 1,147 | 191 |
| Transfer to premises (note 28) | (71) | (143) | (4) |
| End of the period | 11,108 | 10,547 | 10,918 |
| Representing: | | | |
| - measure at valuation | 11,108 | 10,547 | 10,918 |

28 Premises, plant and equipment Movement of premises, plant and equipment

| | Plant and | | |
|--|-----------|-----------|---------|
| | Premises | equipment | Total |
| Cost or valuation: | | | |
| At 1 January 2014 | 20,496 | 3,856 | 24,352 |
| Additions | _ | 342 | 342 |
| Disposals | _ | (182) | (182) |
| Elimination of accumulated depreciation on revalued premises | (300) | _ | (300) |
| Surplus on revaluation: | | | |
| - credited to premises revaluation reserve | 612 | - | 612 |
| - debited to income statement | _ | - | - |
| Transfer from investment properties (note 27) | 71 | _ | 71 |
| Exchange adjustments | (14) | (11) | (25) |
| At 30 June 2014 | 20,865 | 4,005 | 24,870 |
| Accumulated depreciation: | | | |
| At 1 January 2014 | _ | (3,352) | (3,352) |
| Charge for the period (note 12) | (300) | (106) | (406) |
| Written off on disposal | _ | 174 | 174 |
| Elimination of accumulated depreciation on revalued premises | 300 | _ | 300 |
| Exchange adjustments | _ | 8 | 8 |
| At 30 June 2014 | _ | (3,276) | (3,276) |
| Net book value at 30 June 2014 | 20,865 | 729 | 21,594 |
| Representing: | | | |
| - measure at cost | _ | 729 | 729 |
| - measure at valuation | 20,865 | - | 20,865 |
| | 20,865 | 729 | 21,594 |

28 Premises, plant and equipment (continued) Movement of premises, plant and equipment (continued)

| | | Plant and | |
|--|----------|-----------|---------|
| | Premises | equipment | Total |
| Cost or valuation: | | | |
| At 1 January 2013 | 18,748 | 3,751 | 22,499 |
| Additions | 36 | 94 | 130 |
| Disposals | (3) | (71) | (74) |
| Elimination of accumulated depreciation on revalued premises | (266) | _ | (266) |
| Surplus on revaluation: | | | |
| - credited to premises revaluation reserve | 1,526 | _ | 1,526 |
| - debited to income statement | (3) | _ | (3) |
| Transfer from investment properties (note 27) | 143 | _ | 143 |
| Exchange adjustments and other | 15 | 12 | 27 |
| At 30 June 2013 | 20,196 | 3,786 | 23,982 |
| Accumulated depreciation: | | | |
| At 1 January 2013 | - | (3,237) | (3,237) |
| Charge for the period (note 12) | (266) | (110) | (376) |
| Written off on disposal | - | 63 | 63 |
| Elimination of accumulated depreciation on revalued premises | 266 | _ | 266 |
| Exchange adjustments | | (8) | (8) |
| At 30 June 2013 | _ | (3,292) | (3,292) |
| Net book value at 30 June 2013 | 20,196 | 494 | 20,690 |
| Representing: | | | |
| - measure at cost | _ | 494 | 494 |
| - measure at valuation | 20,196 | _ | 20,196 |
| | 20,196 | 494 | 20,690 |

28 Premises, plant and equipment (continued) Movement of premises, plant and equipment (continued)

| | | Plant and | |
|--|----------|-----------|---------|
| | Premises | equipment | Total |
| Cost or valuation: | | | |
| At 1 July 2013 | 20,196 | 3,786 | 23,982 |
| Additions | _ | 109 | 109 |
| Disposals | - | (46) | (46) |
| Elimination of accumulated depreciation on revalued premises | (290) | _ | (290) |
| Surplus on revaluation: | | | |
| - credited to premises revaluation reserve | 577 | - | 577 |
| Transfer to investment properties (note 27) | 4 | - | 4 |
| Exchange adjustments and other | 9 | 7 | 16 |
| At 31 December 2013 | 20,496 | 3,856 | 24,352 |
| Accumulated depreciation: | | | |
| At 1 July 2013 | - | (3,292) | (3,292) |
| Charge for the period (note 12) | (290) | (96) | (386) |
| Written off on disposal | _ | 43 | 43 |
| Elimination of accumulated depreciation on revalued premises | 290 | - | 290 |
| Exchange adjustments | _ | (7) | (7) |
| At 31 December 2013 | _ | (3,352) | (3,352) |
| Net book value at 31 December 2013 | 20,496 | 504 | 21,000 |
| Representing: | | | |
| - measure at cost | _ | 504 | 504 |
| - measure at valuation | 20,496 | _ | 20,496 |
| | 20,496 | 504 | 21,000 |

| 29 Intangible assets | | | |
|--|--------------------|----------------------------------|------------------------|
| | At 30 June | At 30 June | At 31 December |
| | 2014 | 2013 | 2013 |
| Present value of in-force long-term insurance business | 8,005 | 6,625 | 7,198 |
| Internally developed software | 369 | 390 | 378 |
| Acquired software | 76 | 59 | 69 |
| Goodwill | 329 | 329 | 329 |
| | 8,779 | 7,403 | 7,974 |
| 30 Other assets | At 30 June 2014 | At 30 June 2013 (restated) | At 31 December 2013 |
| Items in the course of collection from other banks | 6,912 | 5,540 | 4,743 |
| Bullion | 3,392 | 4,379 | 4,184 |
| Prepayments and accrued income | 3,972 | 3,245 | 3,519 |
| Assets held for sale | 5 | 4 | 9 |
| Acceptances and endorsements | 6,928 | 6,057 | 6,351 |
| Retirement benefit assets | 38 | 42 | 40 |
| Other accounts | 4,963 | 2,702 | 3,559 |
| | 26,210 | 21,969 | 22,405 |

There are no significant impaired, overdue or rescheduled other assets at the period-end.

Gold bullion balances were reclassified from "Cash and balances at central banks" to "Other assets" in the second half of 2013 to reflect better the substance of the gold lending business. 30 June 2013 comparatives have been restated accordingly.

| 31 Current, savings and other deposit accounts | | | |
|---|------------|------------|----------------|
| | At 30 June | At 30 June | At 31 December |
| | 2014 | 2013 | 2013 |
| Current, savings and other deposit accounts: | | | |
| - as stated in consolidated balance sheet | 860,092 | 779,884 | 824,996 |
| - structured deposits reported as trading liabilities (note 32) | 47,042 | 39,990 | 34,489 |
| | 907,134 | 819,874 | 859,485 |
| By type: | | | |
| - demand and current accounts | 73,367 | 68,142 | 74,664 |
| - savings accounts | 525,172 | 483,341 | 526,403 |
| - time and other deposits | 308,595 | 268,391 | 258,418 |
| | 907,134 | 819,874 | 859,485 |
| 32 Trading liabilities | | | |
| | At 30 June | At 30 June | At 31 December |
| | 2014 | 2013 | 2013 |
| Structured certificates of deposit in issue (note 33) | _ | _ | _ |
| Other structured debt securities in issue (note 33) | 3,743 | 1,312 | 1,615 |
| Structured deposits (note 31) | 47,042 | 39,990 | 34,489 |
| Short positions in securities and others | 14,928 | 26,447 | 26,013 |
| | 65,713 | 67,749 | 62,117 |

| 33 Certificates of deposit and other debt securities in issu | ie | | |
|--|------------|------------|----------------|
| | At 30 June | At 30 June | At 31 December |
| | 2014 | 2013 | 2013 |
| Certificates of deposit and other debt securities in issue: | | | |
| - as stated in consolidated balance sheet | 9,904 | 11,022 | 8,601 |
| - structured certificates of deposit in issue reported | | | |
| as trading liabilities (note 32) | _ | _ | - |
| - other structured debt securities in issue reported | | | |
| as trading liabilities (note 32) | 3,743 | 1,312 | 1,615 |
| | 13,647 | 12,334 | 10,216 |
| By type: | | | |
| - certificates of deposit in issue | 8,660 | 11,022 | 8,601 |
| - other debt securities in issue | 4,987 | 1,312 | 1,615 |
| | 13,647 | 12,334 | 10,216 |
| 34 Other liabilities | | | |
| | At 30 June | At 30 June | At 31 December |
| | 2014 | 2013 | 2013 |
| Items in the course of transmission to other banks | 8,759 | 8,034 | 6,987 |
| Accruals | 3,247 | 3,052 | 3,330 |
| Acceptances and endorsements | 6,956 | 6,057 | 6,351 |
| Retirement benefit liabilities | 1,768 | 1,682 | 1,772 |
| Other | 3,721 | 2,049 | 2,027 |
| | 24,451 | 20,874 | 20,467 |

| 35 Subordinated lia | bilities | | | |
|-------------------------|-----------------------------------|------------|------------|----------------|
| | | At 30 June | At 30 June | At 31 December |
| | | 2014 | 2013 | 2013 |
| Nominal value | Description | | | |
| Amount owed to HSBC | Group undertakings | | | |
| US\$775m | Floating rate subordinated loan | | | |
| | debt due December 2020 (1) | 6,007 | 6,011 | 6,009 |
| US\$450m | Floating rate subordinated loan | | | |
| | debt due July 2021 ⁽²⁾ | 3,488 | 3,491 | 3,489 |
| US\$300m | Floating rate subordinated loan | | | |
| | debt due July 2022 ⁽³⁾ | 2,325 | 2,327 | 2,326 |
| | _ | 11,820 | 11,829 | 11,824 |
| Representing: | | | | |
| - measured at amortised | cost | 11,820 | 11,829 | 11,824 |

⁽¹⁾ Interest rate at three-month US dollar LIBOR plus 1.79 per cent, payable quarterly, to the maturity date.

The outstanding subordinated loan debts serve to help the Bank maintain a balanced capital structure and support business growth.

The Group has not had any defaults of principal, interest or other breaches with respect to its debt securities for the periods indicated.

⁽²⁾ Interest rate at three-month US dollar LIBOR plus 2.05 per cent, payable quarterly, to the maturity date.

⁽³⁾ Interest rate at three-month US dollar LIBOR plus 4.06 per cent, payable quarterly, to the maturity date.

| 36 Shareholders' funds | | | |
|--|------------|------------|----------------|
| | At 30 June | At 30 June | At 31 December |
| | 2014 | 2013 | 2013 |
| Share capital | 9,658 | 9,559 | 9,559 |
| Retained profits | 83,215 | 76,633 | 78,679 |
| Premises revaluation reserve | 15,200 | 14,628 | 14,904 |
| Cash flow hedging reserve | 3 | 2 | 6 |
| Available-for-sale investment reserve | | | |
| - on debt securities | 136 | (141) | (113) |
| - on equity securities | (2,596) | (2,743) | (1,505) |
| Capital redemption reserve | _ | 99 | 99 |
| Other reserves | 1,782 | 1,941 | 1,943 |
| Total reserves | 97,740 | 90,419 | 94,013 |
| | 107,398 | 99,978 | 103,572 |
| Proposed dividends | 2,103 | 2,103 | 4,206 |
| Shareholders' funds | 109,501 | 102,081 | 107,778 |
| Return on average shareholders' funds* | 15.9% | 35.9% | 15.3% |

^{*} For the half-year ended

The capital redemption reserve of HK\$99m had been included in share capital under the Hong Kong New Companies Ordinance (Cap. 622) which became effective on 3 March 2014. Please refer to the section "The New Hong Kong Companies Ordinance (Cap. 622)" in note 41 for details.

To satisfy the provisions of the Hong Kong Banking Ordinance and local regulatory requirements for prudential supervision purposes, the Group has earmarked a "regulatory reserve" directly from retained profits. As at 30 June 2014, the effect of this requirement is to restrict the amount of reserves which can be distributed by the Group to shareholders by HK\$6,063m (HK\$5,213m and HK\$5,440m at 30 June 2013 and 31 December 2013 respectively).

37 Reconciliation of cash flow statement

(a) Reconciliation of operating profit to net cash flow from operating activities

| | Half-year | Half-year |
|--|-----------|------------|
| | ended | ended |
| | 30 June | 30 June |
| | 2014 | 2013 |
| | | (restated) |
| Operating profit | 9,496 | 8,934 |
| Net interest income | (9,671) | (8,969) |
| Dividend income | (5) | (4) |
| Loan impairment charges and other credit risk provisions | 337 | 198 |
| Depreciation | 406 | 376 |
| Amortisation of intangible assets | 55 | 57 |
| Amortisation of available-for-sale investments | 20 | 49 |
| Loans and advances written off net of recoveries | (281) | (233) |
| Movement in present value of in-force long-term insurance business | (807) | (622) |
| Interest received | 12,439 | 10,794 |
| Interest paid | (3,088) | (2,306) |
| Operating profit before changes in working capital | 8,901 | 8,274 |
| Change in treasury bills and certificates of deposit with | | |
| original maturity more than three months | (18,983) | 7,728 |
| Change in placings with and advances to banks maturing after one month | 5,023 | 7,923 |
| Change in trading assets | 6,541 | 2,537 |
| Change in derivative financial instruments | 929 | 1,126 |
| Change in reverse repurchase agreements - non trading | (2,309) | _ |
| Change in loans and advances to customers | (46,464) | (43,428) |
| Change in other assets | (4,376) | (3,925) |
| Change in current, savings and other deposit accounts | 35,094 | 10,737 |
| Change in repurchase agreements - non trading | 1,837 | 1,625 |
| Change in deposits from banks | (491) | (5,726) |
| Change in trading liabilities | 3,596 | 7,896 |
| Change in certificates of deposit and other debt securities in issue | 1,303 | (269) |
| Change in other liabilities | 4,485 | 3,660 |
| Elimination of exchange differences and other non-cash items | (1,774) | 5,444 |
| Cash (used in)/generated from operating activities | (6,688) | 3,602 |
| Taxation (paid)/recovered | (145) | 5 |
| Net cash (outflow)/inflow from operating activities | (6,833) | 3,607 |

37 Reconciliation of cash flow statement (continued)

(b) Analysis of the balances of cash and cash equivalents

| | At 30 June | At 30 June |
|---|------------|------------|
| | 2014 | 2013 |
| | | (restated) |
| Cash and balances at central banks | 7,721 | 9,798 |
| Balances with banks | 7,828 | 5,013 |
| Items in the course of collection from other banks | 6,912 | 5,540 |
| Placings with and advances to banks maturing within one month | 69,933 | 78,729 |
| Treasury bills | 18,592 | 9,931 |
| Certificates of deposit | _ | _ |
| Less: items in the course of transmission to other banks | (8,759) | (8,034) |
| | 102,227 | 100,977 |

The balances of cash and cash equivalents included cash balances with central banks and placings with banks maturing within one month that are subject to exchange control and regulatory restrictions, amounting to HK\$21,472m at 30 June 2014 (HK\$21,972m at 30 June 2013).

38 Contingent liabilities, commitments and derivatives

The table below gives the nominal contract amounts, credit equivalent amounts and risk-weighted amounts of contingent liabilities, commitments and derivative transactions. The information is consistent with that in the "Capital Adequacy Ratio" return submitted to the HKMA by the Group. The return is prepared on a consolidated basis as specified by the HKMA under the requirement of section 3C(1) of the Banking (Capital) Rules.

For accounting purposes, acceptances and endorsements are recognised on the balance sheet in "Other assets" and "Other liabilities" in accordance with HKAS 39 "Financial Instruments: Recognition and Measurement". For the purpose of the Banking (Capital) Rules ("the Capital Rules"), acceptances and endorsements are included in the capital adequacy calculation as if they were contingencies. The contract amount of acceptances and endorsements included in the below tables were HK\$6,956m (HK\$6,057m and HK\$6,351m at 30 June 2013 and 31 December 2013 respectively).

Contingent liabilities and commitments are credit-related instruments. Contractual amounts represent the amounts at risk should contracts be fully drawn upon and clients default. Since a significant portion of guarantees and commitments are expected to expire without being drawn upon, the total of the contractual amounts is not representative of expected future liquidity requirements.

Derivatives arise from futures, forward, swap and option transactions undertaken by the Group in the foreign exchange, interest rate, equity, credit and commodity markets. The contract amounts of these instruments indicate the volume of transactions outstanding at the balance sheet date; they do not represent amounts at risk.

The credit equivalent amounts are calculated for the purposes of deriving the risk-weighted amounts. These are assessed in accordance with the Capital Rules and depend on the status of the counterparty and maturity characteristics of the instrument.

The netting benefits represent amounts where the Group has in place legally enforceable rights of offset with individual counterparties to offset the gross amount of positive mark-to-market assets with any negative mark-to-market liabilities with the same customer. These offsets are recognised by the HKMA in the calculation of risk-weighted amounts for the capital adequacy ratio.

38 Contingent liabilities, commitments and derivatives (continued)

 $The \ risk-weighted \ assets \ were \ calculated \ based \ on \ the \ ``advanced \ internal \ ratings-based \ approach''.$

| | At 30 June | At 30 June | At 31 December |
|--|------------|------------|----------------|
| | 2014 | 2013 | 2013 |
| Direct credit substitutes | 11,905 | 6,973 | 8,977 |
| Transaction-related contingencies | 2,097 | 1,546 | 1,821 |
| Trade-related contingencies | 16,063 | 14,443 | 14,922 |
| Forward asset purchases | 34 | 32 | 43 |
| Commitments that are unconditionally cancellable | | | |
| without prior notice | 256,666 | 247,537 | 243,895 |
| Commitments which have an original maturity of | | | |
| not more than one year | 4,283 | 6,652 | 3,723 |
| Commitments which have an original maturity | | | |
| of more than one year | 23,000 | 27,469 | 24,620 |
| Contract amounts | 314,048 | 304,652 | 298,001 |
| Risk-weighted amounts | 32,290 | 33,336 | 30,818 |
| | | | |
| | | Credit | Risk- |
| | Contract . | equivalent | weighted |
| | amount | amounts | amount |
| At 30 June 2014 | | | |
| Exchange rate contracts: | | | |
| - spot and forward foreign exchange | 547,644 | 3,589 | 1,207 |
| - currency swaps | 15,161 | 597 | 117 |
| - currency options purchased | 131,254 | 7,112 | 6,688 |
| - other exchange rate contracts | | | |
| | 694,059 | 11,298 | 8,012 |
| Interest rate contracts: | | | |
| - interest rate swaps | 230,015 | 1,370 | 447 |
| - interest rate options purchased | _ | _ | _ |
| - other interest rate contracts | 981 | _ | |
| | 230,996 | 1,370 | 447 |
| Equity and other contracts: | | | |
| - equity swaps | 1,933 | 126 | 23 |
| - equity options purchased | 3,447 | 260 | 185 |
| - others | 149 | 13 | 4 |
| | 5,529 | 399 | 212 |
| | | | |

The total fair value of the derivatives at 30 June 2014 was HK\$3,852m (30 June 2013: HK\$2,439m, 31 December 2013: HK\$3,093m) after taking into account the effect of valid bilateral netting agreement amounting to HK\$2,003m (30 June 2013: HK\$1,780m, 31 December 2013: HK\$3,103m).

38 Contingent liabilities, commitments and derivatives (continued)

| | Contract | Credit equivalent | Risk- weighted |
|--|---------------|----------------------|-------------------|
| | amounts | amounts | amounts |
| At 30 June 2013 | | | |
| Exchange rate contracts: | | | |
| - spot and forward foreign exchange | 449,358 | 2,740 | 777 |
| - currency swaps | 7,336 | 672 | 98 |
| - currency options purchased- other exchange rate contracts | 170,110 37 | 6,045 1 | 5,556 |
| - other exchange rate contracts | | | |
| | 626,841 | 9,458 | 6,431 |
| Interest rate contracts: | | | |
| - interest rate swaps | 251,150 | 1,802 | 555 |
| - interest rate options purchased | - | - | - |
| - other interest rate contracts | 194 | _ | |
| | 251,344 | 1,802 | 555 |
| Equity and other contracts: | | | |
| - equity swaps | 3,143 | 192 | 25 |
| - equity options purchased | 2,055 | 199 | 157 |
| - others | | | |
| | 5,198 | 391 | 182 |
| At 31 December 2013 | | | |
| Exchange rate contracts: | | | |
| - spot and forward foreign exchange | 537,659 | 4,414 | 1,133 |
| - currency swaps | 3,991 | 742 | 86 |
| - currency options purchased | 104,218 | 2,909 | 2,484 |
| - other exchange rate contracts | 14 | | |
| | 645,882 | 8,065 | 3,703 |
| Interest rate contracts: | | | |
| - interest rate swaps | 225,524 | 2,021 | 626 |
| - interest rate options purchased | - | - | - |
| - other interest rate contracts | 78 | _ | |
| | 225,602 | 2,021 | 626 |
| Equity and other contracts: | | | |
| - equity swaps | 2,883 | 190 | 24 |
| - equity options purchased | 3,161 | 233 | 164 |
| - others | | _ | _ |
| | 6,044 | 423 | 188 |
| | | | |

39 Fair value of financial instruments

(a) Fair value of financial instruments carried at fair value

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The following tables set out the financial instruments carried at fair value.

| | Valuation techniques | | | | | |
|--|--------------------------------------|--|--|-------------------------|-----------------------------|---------|
| | Quoted market price Level 1 | Using observable inputs Level 2 | With significant unobservable inputs Level 3 | Third party total | Amounts with HSBC entities* | Total |
| Recurring fair value measurements At 30 June 2014 | | | | | | |
| Assets | | | | | | |
| Trading assets | 21,154 | 5,059 | - | 26,213 | - | 26,213 |
| Financial assets designated at fair value | 8,080 | 1,648 | 603 | 10,331 | - | 10,331 |
| Derivative financial instruments | 410 | 5,413 | 18 | 5,841 | 455 | 6,296 |
| Available-for-sale financial investments | 139,795 | 86,444 | 836 | 227,075 | - | 227,075 |
| Liabilities | | | | | | |
| Trading liabilities | 13,839 | 51,758 | 116 | 65,713 | _ | 65,713 |
| Financial liabilities designated at fair value | _ | 493 | _ | 493 | _ | 493 |
| Derivative financial instruments | 62 | 3,592 | 5 | 3,659 | 2,166 | 5,825 |
| At 30 June 2013 Assets | | | | | | |
| Trading assets | 32,894 | 1,615 | - | 34,509 | _ | 34,509 |
| Financial assets designated at fair value | 4,195 | 1,982 | 524 | 6,701 | 3,449 | 10,150 |
| Derivative financial instruments | 421 | 3,952 | 2 | 4,375 | 377 | 4,752 |
| Available-for-sale financial investments | 110,738 | 81,411 | 285 | 192,434 | _ | 192,434 |
| Liabilities | | | | | | |
| Trading liabilities | 26,448 | 40,939 | 362 | 67,749 | - | 67,749 |
| Financial liabilities designated at fair value | - | 466 | - | 466 | - | 466 |
| Derivative financial instruments | 59 | 3,451 | | 3,510 | 1,307 | 4,817 |
| At 31 December 2013 Assets | | | | | | |
| Trading assets | 22,146 | 9,850 | - | 31,996 | _ | 31,996 |
| Financial assets designated at fair value | 4,531 | 1,956 | 500 | 6,987 | _ | 6,987 |
| Derivative financial instruments | 414 | 5,622 | 3 | 6,039 | 607 | 6,646 |
| Available-for-sale financial investments | 125,701 | 84,655 | 984 | 211,340 | _ | 211,340 |
| Liabilities | | | | | | |
| Trading liabilities | 24,475 | 37,534 | 108 | 62,117 | - | 62,117 |
| Financial liabilities designated at fair value | - | 489 | | 489 | - | 489 |
| Derivative financial instruments | 48 | 4,342 | - | 4,390 | 856 | 5,246 |

^{*} Included structured instruments and derivative contracts transacted with HSBC entities which were mainly classified within Level 2 of the valuation hierarchy.

(a) Fair value of financial instruments carried at fair value (continued)

Transfers between levels of the fair value hierarchy are deemed to occur at the end of the reporting period.

During the six months ended 30 June 2014, there were no material movements between Level 1 and Level 2.

Control framework

Fair values are subject to a control framework designed to ensure that they are either determined or validated by a function independent of the risk-taker.

For all financial instruments where fair values are determined by reference to externally quoted prices or observable pricing inputs to models, independent price determination or validation is utilised. In inactive markets, direct observation of a traded price may not be possible. In these circumstances, the Group will source alternative market information to validate the financial instrument's fair value, with greater weight given to information that is considered to be more relevant and reliable. The factors that are considered in this regard are, *inter alia*:

- the extent to which prices may be expected to represent genuine traded or tradeable prices;
- the degree of similarity between financial instruments;
- the degree of consistency between different sources;
- the process followed by the pricing provider to derive the data;
- the elapsed time between the date to which the market data relates and the balance sheet date; and
- the manner in which the data was sourced.

For fair values determined using a valuation model, the control framework may include, as applicable, development or validation by independent support functions of (i) the logic within valuation models; (ii) the inputs to those models; (iii) any adjustments required outside the valuation models; and (iv) where possible, model outputs. Valuation models are subject to a process of due diligence and calibration before becoming operational and are calibrated against external market data on an ongoing basis.

To this end, ultimate responsibility for the determination of fair values lies with Finance. Finance establishes the accounting policies and procedures governing valuation, and is responsible for ensuring compliance with all relevant accounting standards.

(a) Fair value of financial instruments carried at fair value (continued)

Determination of fair value

Fair values are determined according to the following hierarchy:

- (i) Level 1: Quoted market price
 - Financial instruments with quoted prices for identical instruments in active markets that the Group can access at the measurement date.
- (ii) Level 2: Valuation technique using observable inputs
 - Financial instruments with quoted prices for similar instruments in active markets or quoted prices for identical or similar instruments in inactive markets and financial instruments valued using models where all significant inputs are observable.
- (iii) Level 3: Valuation technique with significant unobservable inputs
 Financial instruments valued using models where one or more significant inputs are unobservable.

The best evidence of fair value is a quoted price in an actively traded market. The fair values of financial instruments that are quoted in active markets are based on bid prices for assets held and offer prices for liabilities issued. Where a financial instrument has a quoted price in an active market and it is part of a portfolio, the fair value of the portfolio is calculated as the product of the number of units and quoted price. In the event that the market for a financial instrument is not active, a valuation technique is used.

The judgement as to whether a market is active may include, but is not restricted to, the consideration of factors such as the magnitude and frequency of trading activity, the availability of prices and the size of bid/offer spreads. The bid/offer spread represents the difference in prices at which a market participant would be willing to buy compared with the price at which they would be willing to sell. In inactive markets, obtaining assurance that the transaction price provides evidence of fair value or determining the adjustments to transaction prices that are necessary to measure the fair value of the instrument requires additional work during the valuation process.

Valuation techniques incorporate assumptions about factors that other market participants would use in their valuations. A range of valuation techniques is employed, dependent upon the instrument type and available market data. Most valuation techniques are based upon discounted cash flow analysis, in which expected future cash flows are calculated and discounted to present value using a discounting curve. Prior to consideration of credit risk, the expected future cash flows may be known, as would be the case for the fixed leg of an interest rate swap, or may be uncertain and require projection, as would be the case for the floating leg of an interest rate swap. Projection utilises market forward curves, if available. In option models, the probability of different potential future outcomes must be considered. In addition, the value of some products are dependent upon more than one market factor, and in these cases it will typically be necessary to consider how movements in one market factor may impact the other market factors. The model inputs necessary to perform such calculations include interest rate yield curves, exchange rates, volatilities, correlations, prepayment and default rates.

The majority of valuation techniques employ only observable market data. However, certain financial instruments are valued on the basis of valuation techniques that feature one or more significant market inputs that are unobservable, and for them the measurement of fair value is more judgmental. An instrument in its entirety is classified as valued using significant unobservable inputs if, in the opinion of management, a significant proportion of the instrument's inception profit ("day 1 gain or loss") or greater than 5% of the instrument's carrying value is driven by unobservable inputs. "Unobservable" in this context means that there is little or no current market data available from which to determine the price at which an arm's length transaction would be likely to occur. It generally does not mean that there is no market data available at all upon which to base a determination of fair value (consensus pricing data may, for example, be used). All fair value adjustments are included within the levelling determination.

(a) Fair value of financial instruments carried at fair value (continued)

Determination of fair value (continued)

The types of financial instruments carried at fair values are as follows:

- Debt securities, Treasury and eligible bills, and Equities

These instruments are valued based on quoted market prices from an exchange, dealer, broker, industry group or pricing service, where available. Where unavailable, fair value is determined by reference to quoted market prices for similar instruments, or in the case of certain unquoted equities, valuation techniques using inputs derived from observable and unobservable market data.

- Structured notes

The fair value of structured notes valued using a valuation technique is derived from the fair value of the underlying debt security, and the fair value of the embedded derivative is determined as described in the paragraph below on derivatives.

Trading liabilities valued using a valuation technique with significant unobservable inputs principally comprised equity-linked structured notes, which are issued by the Group and provide the counterparty with a return that is linked to the performance of certain equity securities, and other portfolios. The notes are classified as level 3 due to the unobservability of parameters such as long-dated equity volatilities and correlations between equity prices, between equity prices and interest rates and between interest rates and foreign exchange rates.

- Derivatives

OTC (i.e. non-exchange traded) derivatives are valued using valuation models. Valuation models calculate the present value of expected future cash flows, based upon "no-arbitrage" principles. For many vanilla derivative products, such as interest rate swaps and European options, the modelling approaches used are standard across the industry. For more complex derivative products, there may be some discrepancies in practice. Inputs to valuation models are determined from observable market data wherever possible, including prices available from exchanges, dealers, brokers or providers of consensus pricing. Certain inputs may not be observable in the market directly, but can be determined from observable prices via model calibration procedures. Finally, some inputs are not observable, but can generally be estimated from historical data or other sources.

Examples of inputs that are generally observable include foreign exchange spot and forward rates, benchmark interest rate curves and volatility surfaces for commonly traded option products. Examples of inputs that may be unobservable include volatility surfaces, in whole or in part, for less commonly traded option products, and correlations between market factors, such as foreign exchange rates, interest rates and equity prices.

(a) Fair value of financial instruments carried at fair value (continued)

Fair value adjustments

Fair value adjustments are adopted when the Group considers that there are additional factors that would be considered by a market participant that are not incorporated within the valuation model. The Group classifies fair value adjustments as either "risk-related" or "model-related". The majority of these adjustments relate to Global Markets.

Movements in the level of fair value adjustments do not necessarily result in the recognition of profits or losses within the income statement. For example, as models are enhanced, fair value adjustments may no longer be required. Similarly, fair value adjustments will decrease when the related positions are unwound, but this may not result in profit or loss.

The major fair value adjustment categories being regularly reviewed by the Group are as follows:

Risk-related adjustments:

- Bid-offer

HKFRS 13 requires use of the price within the bid-offer spread that is most representative of fair value. Valuation models will typically generate mid-market values. The bid-offer adjustment reflects the extent to which bid-offer cost would be incurred if substantially all residual net portfolio market risks were closed using available hedging instruments or by disposing of or unwinding the position.

- Uncertainty

Certain model inputs may be less readily determinable from market data, and/or the choice of model itself may be more subjective. In these circumstances, there exists a range of possible values that the financial instrument or market parameter may assume and an adjustment may be necessary to reflect the likelihood that in estimating the fair value of the financial instrument, market participants would adopt more conservative values for uncertain parameters and/or model assumptions than those used in the valuation model.

- Credit valuation adjustment

The credit valuation adjustment is an adjustment to the valuation of OTC derivative contracts to reflect within fair value the possibility that the counterparty may default and that the Group may not receive the full market value of the transactions.

- Debit valuation adjustment

The debit valuation adjustment is an adjustment to the valuation of OTC derivative contracts to reflect within fair value the possibility that the Group may default, and that the Group may not pay full market value of the transactions.

Model-related adjustments:

- Model limitation

Models used for portfolio valuation purposes may be based upon a simplifying set of assumptions that do not capture all material market characteristics. Additionally, markets evolve, and models that were adequate in the past may require development to capture all material market characteristics in current market conditions. In these circumstances, model limitation adjustments are adopted. As model development progresses, model limitations are addressed within the valuation models and a model limitation adjustment is no longer needed.

- Inception profit (Day 1 P&L reserves)

Inception profit adjustments are adopted where the fair value estimated by a valuation model is based on one or more significant unobservable inputs.

(a) Fair value of financial instruments carried at fair value (continued)

 $Financial\ instruments\ measured\ at\ fair\ value\ using\ a\ valuation\ technique\ with\ significant\ unobservable\ inputs\ -\ Level\ 3$

| | Assets | | | | Liabilities | | | | |
|---------------------|------------|------------|----------------|-------------|-------------|----------------|-------------|--|--|
| | | Designated | | | | | Designated | | |
| | | | at fair value | | | at fair value | | | |
| | Available- | Held for | through | | Held for | through | | | |
| | for-sale | trading | profit or loss | Derivatives | trading | profit or loss | Derivatives | | |
| At 30 June 2014 | | | | | | | | | |
| Private equity | 836 | - | 603 | - | - | - | - | | |
| Structured notes | - | - | - | - | 116 | - | - | | |
| Debt securities | - | - | - | _ | - | - | - | | |
| Derivatives | | _ | _ | 18 | _ | _ | 5 | | |
| | 836 | - | 603 | 18 | 116 | _ | 5 | | |
| At 30 June 2013 | | | | | | | | | |
| Private equity | 285 | - | 520 | - | - | - | _ | | |
| Structured notes | - | - | - | - | 362 | - | _ | | |
| Debt securities | - | - | 4 | _ | - | - | _ | | |
| Derivatives | | _ | - | 2 | _ | _ | | | |
| | 285 | - | 524 | 2 | 362 | _ | | | |
| At 31 December 2013 | | | | | | | | | |
| Private equity | 984 | _ | 500 | _ | _ | _ | _ | | |
| Structured notes | _ | _ | - | _ | 108 | - | - | | |
| Debt securities | _ | _ | - | - | - | - | - | | |
| Derivatives | | _ | _ | 3 | _ | _ | | | |
| | 984 | - | 500 | 3 | 108 | - | _ | | |

(a) Fair value of financial instruments carried at fair value (continued)

Movement in Level 3 financial instruments

| | Assets | | | | Liabilities | | | |
|--------------------------------------|------------------------|---------------------|--|-------------|---------------------|--|-------------|--|
| | Available- for-sale | Held for trading | Designated at fair value through profit or loss | Derivatives | Held for trading | Designated at fair value through profit or loss | Derivatives | |
| At 1 January 2014 | 984 | _ | 500 | 3 | 108 | _ | _ | |
| Total gains/(losses) recognised | | | | | | | | |
| in profit or loss | | | | | | | | |
| - trading income | _ | _ | _ | 15 | _ | _ | 5 | |
| - net income from other financial | | | | | | | | |
| instruments designated | | | | | | | | |
| at fair value | _ | _ | 67 | _ | _ | _ | _ | |
| - gains less losses from financial | | | | | | | | |
| investments | _ | _ | _ | _ | _ | _ | _ | |
| Total gains/(losses) recognised in | | | | | | | | |
| other comprehensive income | | | | | | | | |
| - fair value gains/(losses) | (148) | _ | _ | _ | _ | _ | _ | |
| - exchange differences | _ | _ | _ | _ | _ | _ | _ | |
| Purchases | _ | _ | 134 | _ | _ | _ | _ | |
| Issues/deposit taking | _ | _ | _ | _ | 115 | _ | _ | |
| Sales | - | - | _ | - | - | - | _ | |
| Settlements | _ | _ | (108) | _ | (87) | _ | _ | |
| Transfers out | _ | - | - | - | (20) | _ | _ | |
| Transfers in | | _ | 10 | _ | | _ | | |
| At 30 June 2014 | 836 | _ | 603 | 18 | 116 | | 5 | |
| Unrealised gains/(losses) recognised | | | | | | | | |
| in profit or loss relating to those | | | | | | | | |
| assets and liabilities held at | | | | | | | | |
| the end of the reporting period | | | | | | | | |
| - trading income | _ | - | - | 18 | - | - | (5) | |
| - net income from other financial | | | | | | | | |
| instruments designated | | | | | | | | |
| at fair value | - | - | 67 | - | - | - | - | |

(a) Fair value of financial instruments carried at fair value (continued)

Movement in Level 3 financial instruments (continued)

| _ | Assets | | | | Liabilities | | | |
|--------------------------------------|------------|----------|----------------|-------------|-------------|----------------|-------------|--|
| | Designated | | | | Designated | | | |
| | | | at fair value | | | at fair value | e | |
| | Available- | Held for | through | | Held for | through | | |
| | for-sale | trading | profit or loss | Derivatives | trading | profit or loss | Derivatives | |
| At 1 January 2013 | 224 | _ | 478 | 161 | 135 | _ | _ | |
| Total gains/(losses) recognised | | | | | | | | |
| in profit or loss | | | | | | | | |
| - trading income | - | - | - | (82) | _ | - | _ | |
| - net income from other financial | | | | | | | | |
| instruments designated | | | | | | | | |
| at fair value | - | - | 36 | _ | - | - | _ | |
| - gains less losses from financial | | | | | | | | |
| investments | _ | _ | _ | _ | _ | _ | _ | |
| Total gains/(losses) recognised in | | | | | | | | |
| other comprehensive income | | | | | | | | |
| - fair value gains/(losses) | 61 | _ | _ | _ | _ | _ | _ | |
| - exchange differences | _ | _ | _ | _ | _ | _ | _ | |
| Purchases | _ | _ | 40 | _ | _ | _ | _ | |
| Issues/deposit taking | _ | _ | _ | _ | _ | _ | _ | |
| Sales | _ | _ | (7) | _ | _ | _ | _ | |
| Settlements | _ | _ | (9) | (60) | 227 | _ | _ | |
| Transfers out | _ | _ | (18) | (17) | _ | _ | _ | |
| Transfers in | _ | _ | 4 | _ | _ | _ | _ | |
| At 30 June 2013 | 285 | _ | 524 | 2 | 362 | _ | _ | |
| Unrealised gains/(losses) recognised | | | | | | | | |
| in profit or loss relating to those | | | | | | | | |
| assets and liabilities held at | | | | | | | | |
| the end of the reporting period | | | | | | | | |
| - trading income | 4 | | | 2 | (1) | | | |
| - net income from other financial | 4 | _ | _ | Ζ | (1) | _ | _ | |
| | | | | | | | | |
| instruments designated at fair value | | | 35 | | | | | |
| at fall value | _ | _ | 33 | _ | _ | _ | _ | |

(a) Fair value of financial instruments carried at fair value (continued)

Movement in Level 3 financial instruments (continued)

| _ | Assets | | | | Liabilities | | | |
|--------------------------------------|------------|----------|----------------|-------------|-------------|----------------|-------------|--|
| | | | Designated | | | Designated | | |
| | | | at fair value | | | at fair value | | |
| | Available- | Held for | through | | Held for | through | | |
| | for-sale | trading | profit or loss | Derivatives | trading | profit or loss | Derivatives | |
| At 1 July 2013 | 285 | - | 524 | 2 | 362 | _ | - | |
| Total gains/(losses) recognised | | | | | | | | |
| in profit or loss | | | | | | | | |
| - trading income | - | - | - | 1 | - | - | - | |
| - net income from other financial | | | | | | | | |
| instruments designated | | | | | | | | |
| at fair value | - | - | (9) | - | - | - | - | |
| - gains less losses from financial | | | | | | | | |
| investments | - | - | - | - | - | _ | - | |
| Total gains/(losses) recognised in | | | | | | | | |
| other comprehensive income | | | | | | | | |
| - fair value gains/(losses) | 87 | - | - | - | - | _ | - | |
| - exchange differences | - | - | - | - | - | _ | - | |
| Purchases | - | - | 52 | - | - | _ | - | |
| Issues/deposit taking | - | - | - | - | 87 | - | - | |
| Sales | - | - | (3) | - | - | - | - | |
| Settlements | - | - | (28) | - | (341) | - | - | |
| Transfers out | - | - | (36) | - | - | - | - | |
| Transfers in | 612 | _ | - | _ | _ | - | | |
| At 31 December 2013 | 984 | - | 500 | 3 | 108 | _ | - | |
| Unrealised gains/(losses) recognised | | | | | | | | |
| in profit or loss relating to those | | | | | | | | |
| assets and liabilities held at | | | | | | | | |
| the end of the reporting period | | | | | | | | |
| - trading income | (4) | - | - | 1 | 1 | _ | - | |
| - net income from other financial | | | | | | | | |
| instruments designated | | | | | | | | |
| at fair value | - | - | (10) | - | - | _ | - | |

Transfer out of Level 3 held for trading liabilities reflects change in observability of correlation between equity and equity index during the period. In respect of financial assets designated at fair value, transfer into Level 3 was due to change in portfolio mix of private equity investments.

(a) Fair value of financial instruments carried at fair value (continued)

Effect of changes in significant unobservable assumptions to reasonably possible alternatives

The fair value of financial instruments are, in certain circumstances, measured using valuation techniques that incorporate assumptions which are not evidenced by prices from observable current market transactions in the same instrument and are not based on observable market data. The following table shows the sensitivity of these fair values to reasonably possible alternative assumptions:

Sensitivity of fair values to reasonably possible alternative assumptions

| Reflected in | profit or loss | Reflected in other comprehensive income | | |
|--------------------|----------------------|---|--|--|
| Favourable changes | Unfavourable changes | Favourable changes | Unfavourable changes | |
| | | | | |
| 60 | (60) | 75 | (75) | |
| - | _ | _ | _ | |
| - | - | _ | _ | |
| | _ | _ | | |
| 60 | (60) | 75 | (75) | |
| | | | | |
| 52 | (52) | 19 | (19) | |
| - | _ | - | _ | |
| _ | _ | _ | _ | |
| | _ | _ | | |
| 52 | (52) | 19 | (19) | |
| | | | | |
| 50 | (50) | 91 | (91) | |
| - | _ | - | _ | |
| _ | _ | - | _ | |
| | _ | - | | |
| 50 | (50) | 91 | (91) | |
| | Favourable changes | changes changes 60 (60) - - - - 60 (60) 52 (52) - - - - 52 (52) 52 (52) 50 (50) - - | Reflected in profit or loss Comprehent | |

Favourable and unfavourable changes are determined on the basis of sensitivity analysis. The sensitivity analysis aims to measure a range of fair values consistent with the application of a 95% confidence interval. Methodologies take into account of the nature of the valuation technique employed, as well as the availability and reliability of observable proxy and historical data. When the available data is not amenable to statistical analysis, the quantification of uncertainty is judgemental, but remains guided by the 95% confidence interval.

When the fair value of a financial instrument is affected by more than one unobservable assumption, the above table reflects the most favourable or the most unfavourable change from varying the assumptions individually.

(a) Fair value of financial instruments carried at fair value (continued)

Quantitative information about significant unobservable inputs in Level 3 valuations

| | Valuation technique(s) | Unobservable input(s) | Range |
|-------------------------------------|--|-------------------------------------|---|
| Assets | | | |
| Private equity | Net asset value Market-comparable approach | N/A Earnings Multiple | N/A 21 - 27 (30 Jun 2013 : 17 - 25) (31 Dec 2013 : 20 - 33) |
| | | Liquidity Discount | 10% - 30% (30 Jun 2013 : N/A) (31 Dec 2013 : 10%-30%) |
| Debt securities | Broker pricing | Bid Quotes | N/A (30 Jun 2013 : 96.1 - 117.4) (31 Dec 2013 : N/A) |
| Derivatives | Option model | Equity Volatility | 16.90% - 34.74% (30 Jun 2013 : 5.42% - 120.18%) (31 Dec 2013 : 7.21% - 72.54%) |
| | | FX Volatility | 2.49% - 6.30% (30 Jun 2013 : 10.92% - 15.21%) (31 Dec 2013 : 1.85% - 7.68%) |
| Liabilities Structured notes | Option model | FX Volatility | 4.44% - 9.69% (30 Jun 2013 : 8.80% - 17.49%) (31 Dec 2013 : 6.15% - 11.65%) |
| | | Equity and Equity Index Correlation | 0.686 - 0.686 (30 Jun 2013 : 0.523-0.607) (31 Dec 2013 : 0.508-0.588) |
| Derivatives | Option model | FX Volatility | 2.49% - 9.52% |

(a) Fair value of financial instruments carried at fair value (continued)

Key unobservable inputs to Level 3 financial instruments

The table above lists the key unobservable inputs to Level 3 financial instruments, and provides the range of those inputs as at 30 June 2014. A further description of the categories of key unobservable inputs is given below.

Private equity

The Group's private equity includes investment funds and unlisted equity shares, which are classified as designated at fair value through profit or loss or available-for-sale and are not traded in active markets. In the absence of an active market, the investment's fair value is estimated on the basis of an analysis of the investee's financial position and results, risk profile, prospects and other factors, as well as by reference to market valuations for similar entities quoted in an active market, or the price at which similar companies have changed ownership.

Investment funds are valued using their net asset value. Higher net asset value results in higher fair value, and vice versa. Given the bespoke nature of the analysis, it is not practical to quote a range of key observable inputs.

For unlisted available-for-sale equity shares, the fair values are determined with reference to multiples of comparable listed companies, such as price/earning ratio of comparables, adjusted for a liquidity discount to reflect the fact that the shares are not actively traded. An increase in the ratio in isolation will result in favourable movement in the fair values, while an increase in liquidity discount in isolation will result in unfavourable movement.

Volatility

Volatility is a measure of the anticipated future variability of a market price. Volatility tends to increase in stressed market conditions, and decrease in calmer market conditions. Volatility is an important input in the pricing of options. In general, the higher the volatility, the more expensive the option will be. This reflects both the higher probability of an increased return from the option, and the potentially higher costs that the Group may incur in hedging the risks associated with the option. If option prices become more expensive, this will increase the value of the Group's long option positions (i.e. the positions in which the Group has purchased options), while the Group's short option positions (i.e. the positions in which the Group has sold options) will suffer losses.

Volatility varies by underlying reference market price, and by strike and maturity of the option. Volatility also varies over time. As a result, it is difficult to make general statements regarding volatility levels.

Certain volatilities, typically those of a longer-dated nature, are unobservable. The unobservable volatility is then estimated from observable data.

The range of unobservable volatilities quoted in the table reflects the wide variation in volatility inputs by reference market price. For any single unobservable volatility, the uncertainty in the volatility determination is significantly less than the range quoted above.

(a) Fair value of financial instruments carried at fair value (continued)

Key unobservable inputs to Level 3 financial instruments (continued)

Correlation

Correlation is a measure of the inter-relationship between two market prices. Correlation is a number between minus one and one. A positive correlation implies that the two market prices tend to move in the same direction, with a correlation of one implying that they always move in the same direction. A negative correlation implies that the two market prices tend to move in opposite directions, with a correlation of minus one implying that the two market prices always move in opposite directions.

Correlation is used to value more complex instruments where the payout is dependent upon more than one market price. Correlation may be unobservable. Unobservable correlations may be estimated based upon a range of evidence, including consensus pricing services, the Group's trade prices, proxy correlations and examination of historical price relationships.

The range of unobservable correlations quoted in the table reflects the wide variation in correlation inputs by market price pair. For any single unobservable correlation, the uncertainty in the correlation determination is likely to be less than the range quoted above.

Inter-relationships between key unobservable inputs

Key unobservable inputs to Level 3 financial instruments may not be independent of each other. As described above, market variables may be correlated. This correlation typically reflects the manner in which different markets tend to react to macroeconomic or other events. Furthermore, the impact of changing market variables upon the Group portfolio will depend upon the Group's net risk position in respect of each variable.

(b) Fair value of financial instruments not carried at fair value

The following table provides an analysis of the fair value of financial instruments not measured at fair value on the balance sheet. For all other instruments, the fair value is equal to the carrying value.

| _ | At 30 June 2014 | | At 30 Jun | e 2013 | At 31 Decen | ber 2013 |
|---|-----------------|------------|-----------|------------|-------------|------------|
| | Carrying | | Carrying | | Carrying | |
| | Amount | Fair Value | Amount | Fair Value | Amount | Fair Value |
| Financial Assets | | | | | | |
| Placings with and advances to banks | 142,975 | 143,008 | 141,012 | 140,968 | 141,940 | 141,906 |
| Loans and advances to customers | 632,947 | 629,536 | 579,705 | 575,953 | 586,240 | 582,893 |
| Held-to-maturity debt securities | 70,228 | 71,753 | 70,935 | 72,386 | 71,505 | 72,014 |
| Financial Liabilities | | | | | | |
| Current, savings and other deposit accounts | 860,092 | 860,239 | 779,884 | 779,982 | 824,996 | 825,093 |
| Deposits from banks | 11,335 | 11,335 | 14,165 | 14,165 | 11,826 | 11,826 |
| Certificates of deposit and other debt securities | | | | | | |
| in issue | 9,904 | 10,008 | 11,022 | 11,043 | 8,601 | 8,601 |
| Subordinated liabilities | 11,820 | 13,687 | 11,829 | 13,939 | 11,824 | 13,799 |

The calculation of fair values of financial instruments that are not carried at fair value is described below.

The calculation of fair value incorporates the Group's estimate of the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. It does not reflect the economic benefits and costs that the Group expects to flow from the instruments' cash flows over their expected future lives.

(b) Fair value of financial instruments not carried at fair value (continued)

(i) Loans and advances to banks and customers

The fair value of loans and advances is based on observable market transactions, where available. In the absence of observable market transactions, fair value is estimated using valuation models that incorporate a range of input assumptions. These assumptions may include value estimates from third party brokers which reflect over-the-counter trading activity; forward looking discounted cash flow models using assumptions which the Group believes are consistent with those which would be used by market participants in valuing such loans; and trading inputs from other market participants which includes observed primary and secondary trades.

Loans are grouped, as far as possible, into homogeneous groups and stratified by loans with similar characteristics to improve the accuracy of estimated valuation outputs. The stratification of a loan book considers all material factors, including vintage, origination period, estimates of future interest rates, prepayment speeds, delinquency rates, loan-to-value ratios, the quality of collateral, default probability, and internal credit risk ratings.

Valuation techniques are calibrated on a regular basis and tested for validity using prices from observable current market transactions in the same instrument, without modification or repackaging, or are based on any available observable market data.

The fair value of a loan reflects both loan impairments at the balance sheet date and estimates of market participants' expectations of credit losses over the life of the loans, and the fair value impact of repricing between origination and the balance sheet date. For impaired loans, fair value is estimated by discounting the future cash flows over the time period they are expected to be recovered.

(ii) Financial investments

The fair values of listed financial investments are determined using bid market prices. The fair values of unlisted financial investments are determined using valuation techniques that take into consideration the prices and future earnings streams of equivalent quoted securities.

(iii) Deposits by banks and customer accounts

For the purpose of estimating fair value, deposits by banks and customer accounts are grouped by remaining contractual maturity. Fair values are estimated using discounted cash flows, applying current rates offered for deposits of similar remaining maturities. The fair value of a deposit repayable on demand is assumed to be the amount payable on demand at the balance sheet date.

- **39** Fair value of financial instruments (continued)
- (b) Fair value of financial instruments not carried at fair value (continued)
- (iv) Debt securities in issue and subordinated liabilities

Fair values are determined using quoted market prices at the balance sheet date where available, or by reference to quoted market prices for similar instruments.

The fair values in this note are stated at a specific date and may be significantly different from the amounts which will actually be paid on the maturity or settlement dates of the instruments. In many cases, it would not be possible to realise immediately the estimated fair values given the size of the portfolios measured. Accordingly, these fair values do not represent the value of these financial instruments to the Group as a going concern.

The following table lists financial instruments for which their carrying amounts are reasonable approximations of their fair values because, for example, they are short-term in nature or reprice to current market rates frequently:

Assets

Cash and balances at central banks
Items in the course of collection from other banks
Reverse repurchase agreements – non trading
Acceptances and Endorsements
Short-term receivables within "Other assets"
Accrued income

Liabilities

Items in the course of transmission to other banks
Repurchase agreements – non trading
Acceptances and Endorsements
Short-term payables within "Other liabilities"
Accruals

40 Statutory accounts

The information in this interim report is not audited and does not constitute statutory accounts.

Certain financial information in this interim report is extracted from the statutory accounts for the year ended 31 December 2013, which have been delivered to the Registrar of Companies and the HKMA. The auditors expressed an unqualified opinion on those statutory accounts in their report dated 24 February 2014. The Annual Report and Financial Statements for the year ended 31 December 2013, which includes the statutory accounts, can be obtained on request from the Legal and Company Secretarial Services Department, Level 10, 83 Des Voeux Road Central, Hong Kong; or from Hang Seng Bank's website www.hangseng.com.

41 The New Hong Kong Companies Ordinance (Cap. 622)

The New Hong Kong Companies Ordinance ("NCO") (Cap. 622) came into effect on 3 March 2014. On this effective date, the concept of par (nominal) value no longer exist. Consequently, the concepts of "share premium", "capital redemption reserve" and "authorised share capital" are also abolished. Any amount received for issuing equity shares of a company should be recorded as part of "share capital". The effect of the transition is to subsume share premium account and capital redemption reserve balances into share capital as set out in section 37 of Schedule 11 to the NCO (Cap. 622). Prior to 3 March 2014, the application of the share premium account and the capital redemption reserve was governed by sections 48B and 49H respectively of the predecessor Hong Kong Companies Ordinance (Cap. 32).

As at 31 December 2013, 1,911,842,736 ordinary shares of the Bank, with par value of \$5 each, were authorised for issue. Under the NCO (Cap. 622), as part of the transition to the no-par value regime, the amount of HK\$99m standing to the credit of the capital redemption reserve on 3 March 2014 have become part of the Bank's share capital, under the NCO (Cap. 622).

These changes do not have an impact on the number of shares in issue or the relative entitlement of any of the members.

42 Changes in presentation

From 1 January 2014, non-trading reverse repurchase agreements and repurchase agreements are presented as separate lines in the balance sheet to align disclosure with market practice and provide more meaningful information in relation to loans and advances. Previously, non-trading reverse repurchase agreements were included within "Placings with and advances to banks" and "Loans and advances to customers" and non-trading repurchase agreements were included within "Deposits from banks" and "Current, savings and other deposit accounts".

The Group has also changed the balance sheet line item, "Cash and balances with banks" to "Cash and balances at central banks". "Balances with banks", is now included within "Placings with and advances to banks".

42 Changes in presentation (continued)

Comparative figures have been presented accordingly and the affected lines are shown below. There are no other effects of this change in presentation.

| | As disclosed | Adjustments | As restated |
|--|--------------|-------------|-------------|
| 31 December 2013 consolidated balance sheet items | | | |
| Assets | | | |
| Cash and balances with banks/Cash and balances at central banks | 33,294 | (10,577) | 22,717 |
| Placings with and advances to banks | 131,363 | 10,577 | 141,940 |
| 30 June 2013 consolidated balance sheet items | | | |
| Assets | | | |
| Cash and balances with banks*/Cash and balances at central banks | 14,811 | (5,013) | 9,798 |
| Placings with and advances to banks | 135,999 | 5,013 | 141,012 |
| Liabilities | | | |
| Repurchase agreements - non trading | _ | 1,625 | 1,625 |
| Deposit from banks | 15,790 | (1,625) | 14,165 |

^{*} The balance as disclosed under "Cash and balances with banks" at 30 June 2013 was HK\$19,190m. After adjusting the gold bullion balances of HK\$4,379m as set out under note 30 "Other assets", the revised "Cash and balances with banks" was HK\$14,811m.

43 Comparative figures

Certain comparative figures have been adjusted to conform with the current period's presentation.

44 The appointment of PricewaterhouseCoopers ("PwC") as the Group's auditor

The Board of the Bank announces its intention to ask its shareholders to approve the appointment of PricewaterhouseCoopers ("PwC") as its auditor for the year ending 31 December 2015, upon the expiry of the term of appointment of its incumbent auditor, KPMG, at the Bank's Annual General Meeting in 2015.

The proposed appointment has been reviewed and is recommended by the Bank's Audit Committee and the Board after taking into account the totality of relevant factors.

KPMG (previously known as Peat, Marwick, Mitchell & Co.) has been the auditor of the Group since 1955. Nevertheless, the Bank considers that the appointment of PwC, being an equally professional and qualified audit firm with extensive expertise and experience in the audit of financial institutions, will align the audit arrangements between the Bank and the parent company with a view to enhancing the efficiency and effectiveness of the audit in terms of both cost and audit process. Such appointment will not lead to any adverse cost implication as PwC has offered a competitive fee quotation for undertaking the audit work.

KPMG, the Bank's current auditor, will continue in the role and will undertake the audit of the Group's consolidated accounts for the year ending 31 December 2014, having been reappointed at the 2014 Annual General Meeting, in order to facilitate a smooth transition. Following finalisation of the terms of the engagement of PwC, the appointment of PwC will be recommended to shareholders for approval at the 2015 Annual General Meeting.

The Board looks forward to a constructive and professional relationship with PwC in support of the Audit Committee's responsibility for oversight over the integrity of financial reporting.

44 The appointment of PricewaterhouseCoopers ("PwC") as the Group's auditor (continued)

There are no matters in connection with KPMG's prospective retirement as auditors which, in the view of the Board, need to be brought to the attention of shareholders.

In accordance with the statutory and regulatory requirements in Hong Kong, the Board will receive from KPMG, upon their retirement as auditor, notification of any circumstances which need to be brought to the attention of either the creditors or shareholders of the Bank.

45 Accounting treatment for Industrial Bank Co., Ltd. ("Industrial Bank") and Yantai Bank Co., Ltd. ("Yantai Bank")

Industrial Bank

The Group recorded an accounting gain of HK\$9,517m (The accounting gain included the deemed disposal profit on the reclassification of HK\$8,454m and the release of deferred tax of HK\$1,063m) on the reclassification of Industrial Bank as a financial investment following its issue of additional share capital to third parties in the first half of 2013.

Since there are significant financial implications as a result of the change in accounting treatment for Industrial Bank, the key financial results and performance metrics are not directly comparable when comparing the first half of 2014 with the same period last year. For the sake of comparison, we have prepared the following key financial results and performance metrics by excluding the accounting gain in the first half of 2013.

| | | | | Exc | eluding Industri | al |
|---|-------------|-----------|---------|-----------|--------------------|---------|
| | As Reported | | | Ban | k reclassification | on |
| | Half-year | Half-year | | Half-year | Half-year | |
| | ended 30 | ended 30 | | ended 30 | ended 30 | |
| | June 2014 | June 2013 | Change* | June 2014 | June 2013 | Change* |
| Attributable profit | 8,468 | 18,468 | -54.1% | 8,468 | 8,951 | -5.4% |
| Profit before tax | 9,877 | 18,773 | -47.4% | 9,877 | 10,319 | -4.3% |
| Return on average shareholders' funds (%) | 15.9 | 35.9 | -20.0pp | 16.6 | 19.0 | -2.4pp |
| Return on average total assets (%) | 1.5 | 3.4 | -1.9pp | 1.5 | 1.7 | -0.2pp |
| Earnings per share (HK\$) | 4.43 | 9.66 | -54.1% | 4.43 | 4.68 | -5.3% |

^{*} Change in "pp" represents change in percentage points.

Yantai Bank

The Group recorded an accounting loss of HK\$297m on the reclassification of Yantai Bank as a financial investment following an increase in its registered share capital to enable a private placement of additional share capital to a third party in the second half of 2013. Since then, the fair value of the Bank's investment in Yantai Bank had been below the carrying amount at 30 June 2014. The Group will continue to perform an impairment review of its investment in Yantai Bank at each balance sheet date in accordance with the Group's accounting policy on impairment of available-for-sale financial assets and, if appropriate, would recognise an impairment charge.

46 Property revaluation

The Group's premises and investment properties were revalued at 30 June 2014 by DTZ Debenham Tie Leung Limited. The valuation was carried out by qualified persons who are members of the Hong Kong Institute of Surveyors. The basis of the valuation of property was market value which is consistent with the definition of fair value under HKFRS 13 "Fair Value Measurement" and takes into account the highest and best use of the property from the perspective of market participants. The highest and best use takes into account the use of the property that is physically possible, legally permissible and financially feasible as described in HKFRS 13. The net revaluation surplus for Group premises amounted to HK\$612m was credited to the premises revaluation reserve. The related deferred tax provisions for Group premises was HK\$103m. Revaluation gains of HK\$230m on investment properties (excluding the revaluation gain on properties backing insurance contracts) were recognised through the income statement.

The revaluation exercise also covered business premises and investment properties reclassified as properties held for sale. There was no revaluation gain recognised through the income statement during the period.

47 Immediate and ultimate holding companies

The immediate and ultimate holding companies of the Bank are The Hongkong and Shanghai Banking Corporation Limited (incorporated in Hong Kong) and HSBC Holdings plc (incorporated in England) respectively.

REVIEW REPORT

To the Board of Directors of Hang Seng Bank Limited

(Incorporated in Hong Kong with limited liability)

Introduction

We have reviewed the interim financial report set out on pages 49 to 111 which comprises the consolidated balance sheet of Hang Seng Bank Limited ("the Bank") as of 30 June 2014 and the related consolidated income statement, the consolidated statement of comprehensive income, the consolidated statement of changes in equity and the consolidated cash flow statement for the six month period then ended and explanatory notes. The Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited require the preparation of an interim financial report to be in compliance with the relevant provisions thereof and Hong Kong Accounting Standard 34 "Interim financial reporting" issued by the Hong Kong Institute of Certified Public Accountants. The directors are responsible for the preparation and presentation of the interim financial report in accordance with Hong Kong Accounting Standard 34.

Our responsibility is to form a conclusion, based on our review, on the interim financial report and to report our conclusion solely to you, as a body, in accordance with our agreed terms of engagement, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

Scope of review

We conducted our review in accordance with Hong Kong Standard on Review Engagements 2410, "Review of interim financial information performed by the independent auditor of the entity" issued by the Hong Kong Institute of Certified Public Accountants. A review of the interim financial report consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Hong Kong Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly we do not express an audit opinion.

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the interim financial report as at 30 June 2014 is not prepared, in all material respects, in accordance with Hong Kong Accounting Standard 34 "Interim financial reporting".

KPMG

Certified Public Accountants 8th Floor, Prince's Building 10 Chater Road Central, Hong Kong

4 August 2014

SUPPLEMENTARY NOTES TO THE FINANCIAL STATEMENTS

unaudited

These notes set out on pages 113 to 117 are supplementary to and should be read in conjunction with the consolidated financial statements set out on pages 49 to 111. The consolidated financial statements and these supplementary notes taken together comply with the Banking (Disclosure) Rules ("Disclosure Rules") made under section 60A of the Banking Ordinance, as amended by the Banking (Disclosure) (Amendment) Rules 2013 which came into operation on 30 June 2013.

1 Basis of preparation

- (a) Except where indicated otherwise, the financial information contained in these supplementary notes has been prepared on a consolidated basis in accordance with Hong Kong Financial Reporting Standards.
- (b) The accounting policies applied in preparing these supplementary notes are the same as those applied in preparing the consolidated financial statements for the period ended 30 June 2014 as set out in note 2 to the financial statements.

2 Disclosure for selected exposures

Involvement with Special Purpose Entities ("SPEs")

From time to time, the Group enters into certain transactions with customers in the ordinary course of business which involve the establishment of SPEs. The use of SPEs is not a significant part of the Group's activities and the Group is not reliant on SPEs for any material part of its business operations or profitability.

3 Analysis of gross loans and advances to customers by categories based on internal classification used by the Group

Gross advances, impaired advances, individually assessed and collectively assessed loan impairment allowances, the amount of new impairment allowances charged to income statement, and the amount of impaired loans and advances written off during the periods in respect of industry sectors which constitute not less than 10 per cent of gross advances to customers are analysed as follows:

| | Gross advances | Overdue advances | Impaired advances | Individually assessed loan impairment allowances | Collectively assessed loan impairment allowances | New impairment allowances | Advances written off during the period |
|--|-------------------|---------------------|----------------------|---|---|---------------------------------|--|
| Residential mortgages | 164,511 | 31 | 96 | (7) | - | 3 | 6 |
| Commercial, industrial and international trade | 163,927 | 711 | 865 | (696) | (526) | 213 | 63 |
| Commercial real estate | 81,452 | 23 | 53 | - | (3) | _ | - |
| Other property-related lending | 114,577 | 1 | 1 | (1) | (14) | 1 | 1 |
| At 30 June 2013 | | | | | | | |
| Residential mortgages Commercial, industrial and | 156,616 | 45 | 120 | (5) | (3) | 3 | - |
| international trade | 165,426 | 657 | 910 | (643) | (485) | 76 | 18 |
| Commercial real estate | 77,678 | 26 | - | - | (4) | - | - |
| Other property-related lending | 84,203 | 20 | 42 | (2) | (13) | - | - |
| At 31 December 2013 | | | | | | | |
| Residential mortgages Commercial, industrial and | 159,094 | 54 | 119 | (7) | - | 9 | - |
| international trade | 155,392 | 620 | 931 | (691) | (533) | 341 | 69 |
| Commercial real estate | 79,670 | 26 | 1 | - | (3) | - | - |
| Other property-related lending | 93,664 | - | 47 | (1) | (13) | 3 | 1 |

4 Non-bank Mainland exposures

The analysis of non-bank Mainland exposures is based on the categories of non-bank counterparties and the type of direct exposures defined by the Hong Kong Monetary Authority ("HKMA") under the Disclosure Rules with reference to the HKMA return for non-bank Mainland exposures, which include the Mainland exposures extended by the Bank and its overseas branches and overseas subsidiaries only.

| | On-balance sheet exposure | Off-balance sheet exposure | Total exposures | Individually assessed allowances |
|---|---------------------------------|----------------------------------|--------------------|--|
| At 30 June 2014 | | | | |
| Mainland entities Companies and individuals outside Mainland | 62,680 | 7,973 | 70,653 | - |
| where the credit is granted for use in Mainland Other counterparties where the exposure is considered | 35,707 | 3,662 | 39,369 | 35 |
| by the Bank to be non-bank Mainland exposure | 115 | _ | 115 | |
| | 98,502 | 11,635 | 110,137 | 35 |
| Exposures incurred by the Bank's mainland subsidiary | 83,865 | 9,726 | 93,591 | 218 |
| | 182,367 | 21,361 | 203,728 | 253 |
| At 30 June 2013 | | | | |
| Mainland entities Companies and individuals outside Mainland | 39,265 | 9,105 | 48,370 | - |
| where the credit is granted for use in Mainland Other counterparties where the exposure is considered | 25,608 | 2,673 | 28,281 | 45 |
| by the Bank to be non-bank Mainland exposure | 155 | _ | 155 | _ |
| | 65,028 | 11,778 | 76,806 | 45 |
| Exposures incurred by the Bank's mainland subsidiary | 55,619 | 10,987 | 66,606 | 171 |
| | 120,647 | 22,765 | 143,412 | 216 |
| At 31 December 2013 | | | | |
| Mainland entities Companies and individuals outside Mainland | 53,711 | 8,672 | 62,383 | - |
| where the credit is granted for use in Mainland | 29,968 | 4,442 | 34,410 | 39 |
| Other counterparties where the exposure is considered by the Bank to be non-bank Mainland exposure | 153 | - | 153 | |
| | 83,832 | 13,114 | 96,946 | 39 |
| Exposures incurred by the Bank's mainland subsidiary | 73,396 | 10,747 | 84,143 | 175 |
| | 157,228 | 23,861 | 181,089 | 214 |

5 Cross-border claims

Cross-border claims include receivables and loans and advances, and balances due from banks and holdings of certificates of deposit, bills, promissory notes, commercial paper and other negotiable debt instruments, as well as accrued interest and overdue interest on these assets. Claims are classified according to the location of the counterparties after taking into account the transfer of risk. For a claim guaranteed by a party situated in a country different from the counterparty, the risk will be transferred to the country of the guarantor. For a claim on the branch of a bank, the risk will be transferred to the country where its head office is situated. Claims on individual countries or areas, after risk transfer, amounting to 10 per cent or more of the aggregate cross-border claims are shown as follows:

| & other | Public | | |
|--------------|--|--|---|
| financial | sector | Sovereign | |
| institutions | entities | & other | Total |
| | | | |
| | | | |
| 80,920 | _ | 62,585 | 143,505 |
| 16,467 | _ | 18,147 | 34,614 |
| 38,702 | 2,884 | 20,953 | 62,539 |
| 136,089 | 2,884 | 101,685 | 240,658 |
| | | | |
| 1,668 | _ | 9,468 | 11,136 |
| 3,693 | 1,737 | 15,649 | 21,079 |
| 5,361 | 1,737 | 25,117 | 32,215 |
| | | | |
| 6,395 | _ | 3,101 | 9,496 |
| 13,880 | 8,093 | 8,774 | 30,747 |
| 20,275 | 8,093 | 11,875 | 40,243 |
| | ### ### ### ### ### ### ### ### ### ## | financial institutions sector entities 80,920 - 16,467 - 38,702 2,884 136,089 2,884 1,668 - 3,693 1,737 5,361 1,737 6,395 - 13,880 8,093 | financial institutions sector entities Sovereign & other 80,920 - 62,585 16,467 - 18,147 38,702 2,884 20,953 136,089 2,884 101,685 1,668 - 9,468 3,693 1,737 15,649 5,361 1,737 25,117 6,395 - 3,101 13,880 8,093 8,774 |

5 Cross-border claims (continued)

| | Banks | | | |
|-----------------------------------|--------------|----------|-----------|---------|
| | & other | Public | | |
| | financial | sector | Sovereign | |
| | institutions | entities | & other | Total |
| At 30 June 2013 | | | | |
| Asia-Pacific excluding Hong Kong: | | | | |
| - China | 86,390 | _ | 50,871 | 137,261 |
| - Japan | 12,873 | _ | 8,402 | 21,275 |
| - Other | 42,924 | 2,701 | 17,150 | 62,775 |
| | 142,187 | 2,701 | 76,423 | 221,311 |
| The Americas: | | | | |
| - United States | 3,482 | _ | 5,771 | 9,253 |
| - Other | 5,672 | 1,511 | 15,568 | 22,751 |
| | 9,154 | 1,511 | 21,339 | 32,004 |
| Europe: | | | | |
| - United Kingdom | 7,987 | _ | 2,853 | 10,840 |
| - Other | 19,216 | 6,928 | 8,932 | 35,076 |
| | 27,203 | 6,928 | 11,785 | 45,916 |
| At 31 December 2013 | | | | |
| Asia-Pacific excluding Hong Kong: | | | | |
| - China | 84,678 | _ | 58,957 | 143,635 |
| - Japan | 12,876 | _ | 25,847 | 38,723 |
| - Other | 42,749 | 2,838 | 19,808 | 65,395 |
| | 140,303 | 2,838 | 104,612 | 247,753 |
| The Americas: | | | | |
| - United States | 4,036 | _ | 7,468 | 11,504 |
| - Other | 3,563 | 1,514 | 17,047 | 22,124 |
| | 7,599 | 1,514 | 24,515 | 33,628 |
| Europe: | | | | |
| - United Kingdom | 7,150 | _ | 2,834 | 9,984 |
| - Other | 12,731 | 7,394 | 9,269 | 29,394 |
| | 19,881 | 7,394 | 12,103 | 39,378 |

ADDITIONAL INFORMATION

The Code for Securities Transactions by Directors

The Bank has adopted a Code for Securities Transactions by Directors on terms no less exacting than the required standards as set out in the Model Code for Securities Transactions by Directors of Listed Issuers (as set out in Appendix 10 to the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited ("Listing Rules")). Specific enquiries have been made with all Directors (including the one who has ceased to be a Director during the first six months of 2014) who have confirmed that they have complied with the Bank's Code for Securities Transactions by Directors throughout the six months ended 30 June 2014.

Changes in Directors' Details

Changes in Directors' details since the date of the Annual Report 2013 of the Bank which are required to be disclosed pursuant to Rule 13.51(2) and Rule 13.51B(1) of the Listing Rules, are set out below.

Dr Raymond CH'IEN Kuo Fung GBS, CBE, JP

Cessation of appointment

- Convenience Retail Asia Limited⁽¹⁾ (Independent Non-executive Director)

Ms Rose LEE Wai Mun JP

New appointments

- The Community Chest of Hong Kong (Chairman of the Campaign Committee)
- The Community Chest of Hong Kong (Second Vice President)
- The Community Chest of Hong Kong (Member of Executive Committee)
- Inaugural Financial Consulting Committee for Authority of Qianhai Shenzhen Hong Kong Modern Service Industry Cooperation Zone of Shenzhen (Member)

Dr John CHAN Cho Chak GBS, JP

New appointments

- The Community Chest of Hong Kong (Chairman of Public Relations Committee)
- The Community Chest of Hong Kong (Third Vice President)
- The Community Chest of Hong Kong (Member of Executive Committee)

Ms CHIANG Lai Yuen JP

Cessation of appointment

- Directorate Salaries and Conditions of Service of HKSAR Government (Member of Standing Committee)

Ms Irene LEE Yun Lien

New appointments

- Hang Seng Bank Limited⁽¹⁾ (Chairman of Risk Committee)
- Hang Seng Bank Limited⁽¹⁾ (Member of Audit Committee)

Dr Vincent LO Hong Sui GBS, JP

New appointments

- Airport Authority Hong Kong (Chairman)
- Lantau Development Advisory Committee of HKSAR Government (Non-official Member)

Mr Kenneth NG Sing Yip

New appointment

- Competition Tribunal Users' Committee of HKSAR Government (Member)

Cessation of appointment

- Board of Review of Inland Revenue Ordinance of HKSAR Government (Member)

Mr Richard TANG Yat Sun BBS, JP

Cessation of appointment

- Steering Committee of HKSAR Government Scholarship Fund (Member)

Mr Peter WONG Tung Shun JP

New appointment

- The Community Chest of Hong Kong (Board Member)

Mr Michael WU Wei Kuo

New appointment

- Hang Seng Bank Limited⁽¹⁾ (Member of Audit Committee)

Notes:

- (1) The securities of these companies are listed on a securities market in Kong Kong.
- (2) Updated biographical details of the Bank's Directors are also available on the website of the Bank.

Other than those disclosed above, there is no other information required to be disclosed pursuant to Rule 13.51B(1) of the Listing Rules.

Directors' and Alternate Chief Executives' Interests

As at 30 June 2014, the interests of the Directors and Alternate Chief Executives in the shares, underlying shares of equity derivatives and debentures of the Bank and its associated corporations (all within the meaning of Part XV of the Securities and Futures Ordinance ("SFO")) disclosed in accordance with the Listing Rules were detailed below.

Interests in shares

| | Personal | Family Interests | Corporate | | | Total Interests as % of the relevant |
|--|------------|---------------------|---------------|-----------------------|-----------|---|
| | Interests | (interests | Interests | | | shares in |
| | (held as | of spouse | (interests of | | | issue/ |
| | beneficial | or child | controlled | Other | Total | issued share |
| | owner) | under 18) | corporation) | Interests | Interests | capital |
| Number of ordinary shares in the Bank Director: | 1,000(1) | | | | 1 000 | 0.00 |
| Dr John C C Chan | 1,000(1) | _ | _ | _ | 1,000 | 0.00 |
| Number of ordinary shares of US\$0.50 each in HSBC Holdings plc | | | | | | |
| <u>Directors</u> : | | | | | | |
| Dr Raymond K F Ch'ien | 57,814 | _ | _ | _ | 57,814 | 0.00 |
| Ms Rose W M Lee | 197,714 | 1,485 | _ | 97,462 ⁽³⁾ | 296,661 | 0.00 |
| Dr John C C Chan | 24,605(1) | _ | _ | _ | 24,605 | 0.00 |
| Mr Nixon L S Chan | 50,940 | _ | _ | 23,663(3) | 74,603 | 0.00 |
| Mr Andrew H C Fung | 75,297 | - | _ | 36,565 ⁽³⁾ | 111,862 | 0.00 |
| Ms Sarah C Legg | 132,745 | 2,688 | _ | 73,880(3) | 209,313 | 0.00 |
| Dr Eric K C Li | _ | 46,293 | _ | _ | 46,293 | 0.00 |
| Mr Kenneth S Y Ng | 311,772 | - | _ | 48,155(3) | 359,927 | 0.00 |
| Mr Peter T S Wong | 964,958 | 19,609 | - | 1,060,138(3) | 2,044,705 | 0.01 |
| Alternate Chief Executives: | | | | | | |
| Mr Christopher H N Ho | 104,717 | 49,992 | _ | 6,268(3) | 160,977 | 0.00 |
| Mr Donald Y S Lam | 37,791 | _ | _ | 14,100(3) | 51,891 | 0.00 |
| Mr Andrew W L Leung | 8,369 | _ | - | 6,569(3) | 14,938 | 0.00 |
| Number of perpetual non-cumulative preference shares of US\$0.01 each in HSBC Holdings plc Director: | | | | | | |
| Ms Rose W M Lee | - | - | _ | 306,075(2) | 306,075 | 0.20 |

Interests in debentures of associated corporation of the Bank

| | Personal | Family | Corporate | | |
|--------------------|-------------------|--|---|---|---|
| | Interests | Interests | Interests | | |
| | (held as | (interests of | (interests of | | |
| Name of | beneficial | spouse or | controlled | Other | Total |
| Director | owner) | child under 18) | corporation) | Interests | Interests |
| Ms Rose W M Lee | - | - | - | US\$7,651,875 ⁽²⁾ | US\$7,651,875 |
| | | | | | |
| | Director Ms Rose | Interests (held as Name of beneficial Director owner) Ms Rose — | Interests Interests (held as (interests of spouse or Director owner) child under 18) Ms Rose — — | Interests Interests Interests (held as (interests of (interests of Director owner) child under 18) Interests Interests (interests of controlled owner) child under 18) Ms Rose — — — | Interests Interests Interests (held as (interests of (interests of Director owner) child under 18) corporation) Interests Interests (interests of Controlled Other Corporation) Interests Ms Rose US\$7,651,875(2) |

Notes:

- (1) 1,000 shares in the Bank and 4,371 shares in HSBC Holdings plc were jointly held by Dr John C C Chan and his wife.
- (2) Ms Rose W M Lee was a beneficiary of a trust, which had interests in the total principal amount of US\$7,651,875 of the 8.00% perpetual subordinated capital securities, series 2. These perpetual subordinated capital securities were exchangeable at the option of HSBC Holdings plc to 306,075 perpetual non-cumulative preference shares of US\$0.01 each in HSBC Holdings plc. Ms Lee's interests set out in the table under "Interests in shares" and the table under "Interests in debentures of associated corporation of the Bank" represented the same interests.
- (3) These represented interests in (i) options granted to Directors and Alternate Chief Executives under the HSBC Share Option Plans to acquire ordinary shares of US\$0.50 each in HSBC Holdings plc and (ii) conditional awards of ordinary shares of US\$0.50 each in HSBC Holdings plc under the HSBC Share Plans made in favour of Directors and Alternate Chief Executives, as set against their respective names below:

| | Options (please refer to the options table below for details) | Conditional awards of shares under the HSBC Share Plans (please refer to the awards table below for details) | Total |
|-----------------------------|---|---|-----------|
| Directors: | · · · · · · · · · · · · · · · · · · · | | |
| Ms Rose W M Lee | _ | 97,462 | 97,462 |
| Mr Nixon L S Chan | _ | 23,663 | 23,663 |
| Mr Andrew H C Fung | 4,197 | 32,368 | 36,565 |
| Ms Sarah C Legg | 4,529 | 69,351 | 73,880 |
| Mr Kenneth S Y Ng | _ | 48,155 | 48,155 |
| Mr Peter T S Wong | - | 1,060,138 | 1,060,138 |
| Alternate Chief Executives: | | | |
| Mr Christopher H N Ho | _ | 6,268 | 6,268 |
| Mr Donald Y S Lam | 4,197 | 9,903 | 14,100 |
| Mr Andrew W L Leung | - | 6,569 | 6,569 |

Options

As at 30 June 2014, the Directors and Alternate Chief Executives mentioned below held unlisted physically settled options to acquire the number of ordinary shares of US\$0.50 each in HSBC Holdings plc set against their respective names. These options were granted for nil consideration by HSBC Holdings plc.

| | | Options | | | | |
|----------------------------|---------|-------------------|-------------|-------------|-------------|-------------|
| | | cancelled | | | | |
| | | during the | | | | |
| | | Director's/ | | | | |
| | Options | Alternate Chief | | | | |
| | held | Executive's | | | | |
| | as at | term of office in | Exercise | | | |
| | 30 June | the first half of | price | Date | Exercisable | Exercisable |
| | 2014 | the year | per share | granted | from | until |
| Directors: | | | | | | |
| Mr Nixon L S Chan | _ | 4,533 | £7.2181 | 30 Apr 2004 | 30 Apr 2009 | 29 Apr 2014 |
| Mr Andrew H C Fung | 4,197 | _ | HK\$37.8797 | 29 Apr 2009 | 1 Aug 2014 | 31 Jan 2015 |
| Ms Sarah C Legg | - | 5,738 | £7.2181 | 30 Apr 2004 | 30 Apr 2009 | 30 Apr 2014 |
| | 4,529 | _ | £3.3116 | 29 Apr 2009 | 1 Aug 2014 | 31 Jan 2015 |
| | 4,529 | | | | | |
| Alternate Chief Executives | : | | | | | |
| Mr Christopher H N Ho | - | 3,443 | £7.2181 | 30 Apr 2004 | 30 Apr 2009 | 29 Apr 2014 |
| Mr Donald Y S Lam | - | 6,885 | £7.2181 | 30 Apr 2004 | 30 Apr 2009 | 30 Apr 2014 |
| | 4,197 | _ | HK\$37.8797 | 29 Apr 2009 | 1 Aug 2014 | 31 Jan 2015 |
| | 4,197 | | | | | |

Conditional Awards of Shares

As at 30 June 2014, the interests of the Directors and Alternate Chief Executives in the conditional awards of ordinary shares of US\$0.50 each in HSBC Holdings plc made in favour of them under the HSBC Share Plans were as follows:

| | | Awards made | Awards released | |
|-----------------------------|----------------|-------------------|-------------------|--------------|
| | | during the | during the | |
| | | Director's/ | | |
| | | • | Director's/ | |
| | | Alternate Chief | Alternate Chief | |
| | | Executive's | Executive's | |
| | Awards | term of office in | term of office in | Awards |
| | held as at | the first half of | the first half of | held as at |
| | 1 January 2014 | the year | the year | 30 June 2014 |
| <u>Directors</u> : | | | | |
| Ms Rose W M Lee | 35,062 | 98,372 | 37,802 | 97,462(1) |
| Mr Nixon L S Chan | 17,625 | 13,618 | 8,058 | 23,663(1) |
| Mr Andrew H C Fung | 29,668 | 17,405 | 15,409 | 32,368(1) |
| Ms Sarah C Legg | 66,132 | 52,215 | 50,384 | 69,351(1) |
| Mr Kenneth S Y Ng | 73,593(2) | _ | 26,505 | 48,155(1) |
| Mr Peter T S Wong | 765,649 | 398,720 | 124,750 | 1,060,138(1) |
| Alternate Chief Executives: | | | | |
| Mr Christopher H N Ho | 3,913 | 4,227 | 2,001 | 6,268(1) |
| Mr Donald Y S Lam | 8,608 | 4,973 | 3,877 | 9,903(1) |
| Mr Andrew W L Leung | 3,545 | 4,565 | 1,672 | 6,569(1) |

Notes:

All the interests stated above represent long positions. As at 30 June 2014, no short positions were recorded in the Register of Directors' and Alternate Chief Executives' Interests and Short Positions required to be kept under section 352 of the SFO.

Other than those disclosed above, no right to subscribe for equity or debt securities of the Bank has been granted by the Bank to, nor have any such rights been exercised by, any person during the six months ended 30 June 2014.

⁽¹⁾ This includes additional shares arising from scrip dividends.

⁽²⁾ This represents the awards held by Mr Kenneth S Y Ng on 10 March 2014 when he was appointed a Director of the Bank.

HSBC Holdings BV

HSBC Holdings plc

HSBC Finance (Netherlands)

Substantial Interests in Share Capital

The register maintained by the Bank pursuant to the SFO recorded that, as at 30 June 2014, the following corporations had interests or short positions in the shares or underlying shares (as defined in the SFO) in the Bank set opposite their respective names:

| | Number of Ordinary Shares in the Bank |
|---|---------------------------------------|
| Name of Corporation | (Percentage of total) |
| The Hongkong and Shanghai Banking Corporation Limited | 1,188,057,371 (62.14%) |
| HSBC Asia Holdings BV | 1,188,057,371 (62.14%) |
| HSBC Asia Holdings (UK) Limited | 1,188,057,371 (62.14%) |

1,188,057,371 (62.14%)

1,188,057,371 (62.14%)

1,188,057,371 (62.14%)

The Hongkong and Shanghai Banking Corporation Limited is a wholly-owned subsidiary of HSBC Asia Holdings BV, which is a wholly-owned subsidiary of HSBC Asia Holdings (UK) Limited, which in turn is a wholly-owned subsidiary of HSBC Holdings BV. HSBC Holdings BV is a wholly-owned subsidiary of HSBC Finance (Netherlands), which in turn is a wholly-owned subsidiary of HSBC Holdings plc. Accordingly, The Hongkong and Shanghai Banking Corporation Limited's interests are recorded as the interests of HSBC Asia Holdings BV, HSBC Asia Holdings (UK) Limited, HSBC Holdings BV, HSBC Finance (Netherlands) and HSBC Holdings plc.

The Directors regard HSBC Holdings plc to be the beneficial owner of 1,188,057,371 ordinary shares in the Bank (62.14%).

All the interests stated above represent long positions. As at 30 June 2014, no short positions were recorded in the Register of Interests in Shares and Short Positions required to be kept under section 336 of the SFO.

Purchase, Sale or Redemption of the Bank's Listed Securities

There was no purchase, sale or redemption by the Bank, or any of its subsidiaries, of the Bank's listed securities during the first half of 2014.

Remuneration and Staff Development

There have been no material changes to the information disclosed in the Annual Report 2013 in respect of the remuneration of employees, remuneration policies and staff development.

Code on Corporate Governance Practices

The Bank is committed to high standards of corporate governance with a view to safeguarding the interests of shareholders, customers, staff and other stakeholders. The Bank has followed the module on 'Corporate Governance of Locally Incorporated Authorised Institutions' under the Supervisory Policy Manual ("SPM") issued by the Hong Kong Monetary Authority ("HKMA") and has fully complied with all the code provisions and most of the recommended best practices as set out in the Corporate Governance Code contained in Appendix 14 of the Listing Rules throughout the six months ended 30 June 2014, save that the Risk Committee (all the members of which are Independent Non-executive Directors), which was established pursuant to HKMA's SPM on corporate governance, is responsible for the oversight of internal control (other than internal control over financial reporting) and risk management systems. If there were no Risk Committee, these matters would be the responsibility of the Audit Committee, as provided under the aforesaid Corporate Governance Code.

The Audit Committee of the Bank has reviewed the results of the Bank for the six months ended 30 June 2014.

Register of Shareholders

The Register of Shareholders of the Bank will be closed on Wednesday, 20 August 2014, during which no transfer of shares can be registered. To qualify for the second interim dividend, all transfers, accompanied by the relevant share certificates, must be lodged with the Bank's Registrar, Computershare Hong Kong Investor Services Limited, at Shops 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong, for registration not later than 4:30 pm on Tuesday, 19 August 2014. The second interim dividend will be payable on Thursday, 4 September 2014 to shareholders on the Register of Shareholders of the Bank on Wednesday, 20 August 2014. Shares of the Bank will be traded ex-dividend as from Monday, 18 August 2014.

Proposed Timetables for the Remaining Quarterly Dividends for 2014

Third interim dividend for 2014

Announcement date 6 October 2014
Book close and record date 22 October 2014
Payment date 6 November 2014

Fourth interim dividend for 2014

Announcement date 23 February 2015
Book close and record date 11 March 2015
Payment date 26 March 2015

Board and Committees

Board

Independent Non-executive Chairman

Raymond CH'IEN Kuo Fung

Executive Directors

Rose LEE Wai Mun (Vice-Chairman and Chief Executive) Andrew FUNG Hau Chung Nixon CHAN Lik Sang

Non-executive Directors

Sarah Catherine LEGG Vincent LO Hong Sui Kenneth NG Sing Yip⁽¹⁾ Peter WONG Tung Shun

Independent Non-executive Directors

John CHAN Cho Chak
Henry CHENG Kar Shun⁽²⁾
CHIANG Lai Yuen
HU Zuliu, Fred
Irene LEE Yun Lien⁽³⁾
Eric LI Ka Cheung
Richard TANG Yat Sun
Michael WU Wei Kuo

Committees

Executive Committee

Rose LEE Wai Mun (Chairman)

Andrew FUNG Hau Chung

Nixon CHAN Lik Sang

Christopher HO Hing Nin

Donald LAM Yin Shing

Andrew LEUNG Wing Lok

Louise LAM

Ivy CHAN Shuk Pui

Audit Committee

Eric LI Ka Cheung (Chairman) Irene LEE Yun Lien

Richard TANG Yat Sun

Michael WU Wei Kuo

Remuneration Committee

John CHAN Cho Chak (Chairman) Raymond CH'IEN Kuo Fung CHIANG Lai Yuen

Risk Committee

Irene LEE Yun Lien (Chairman) HU Zuliu, Fred Eric LI Ka Cheung

Nomination Committee

Raymond CH'IEN Kuo Fung (Chairman) Rose LEE Wai Mun John CHAN Cho Chak Peter WONG Tung Shun Michael WU Wei Kuo

Notes:

- $(1) \quad \text{Mr Kenneth S Y Ng was appointed a Non-executive Director of the Bank with effect from 10 March 2014}.$
- (2) Dr Henry K S Cheng was appointed an Independent Non-executive Director of the Bank with effect from 26 May 2014.
- (3) Ms Irene Y L Lee was appointed an Independent Non-executive Director of the Bank with effect from 12 May 2014.
- $(4) \quad \text{Dr Marvin K T Cheung resigned as Independent Non-executive Director of the Bank with effect from 1 August 2014}.$
- (5) Terms of Reference of the Bank's Audit Committee, Remuneration Committee, Risk Committee and Nomination Committee are available on the websites of the Bank and Hong Kong Exchanges and Clearing Limited ("HKEx").
- (6) List of Directors identifying their role and function is available on the websites of the Bank and HKEx.

Registered Office

83 Des Voeux Road Central, Hong Kong

Website: www.hangseng.com

Email: hangseng@computershare.com.hk

Stock Code

The Stock Exchange of Hong Kong Limited: 11

Registrar

Computershare Hong Kong Investor Services Limited Shops 1712-1716, 17th Floor, Hopewell Centre 183 Queen's Road East, Wanchai, Hong Kong

Depositary*

BNY Mellon Shareowner Services

PO Box 30170

College Station, TX 77842-3170, USA

Telephone: 1-201-680-6825

Toll free (domestic): 1-888-BNY-ADRS

Website: www.mybnymdr.com

Email: shrrelations@cpushareownerservices.com

* The Bank offers investors in the United States a Sponsored Level-1 American Depositary Receipts Programme through The Bank of New York Mellon Corporation.

Interim Report 2014

This Interim Report 2014 in both English and Chinese is now available in printed form and on the Bank's website (www.hangseng.com) and the website of HKEx (www.hkexnews.hk).

Shareholders who:

- A) browse this Interim Report 2014 on the Bank's website and wish to receive a printed copy; or
- B) receive this Interim Report 2014 in either English or Chinese and wish to receive a printed copy in the other language version

may send a request form, which can be obtained from the Bank's Registrar or downloaded from the Bank's website (www.hangseng.com) or HKEx's website (www.hkexnews.hk), to the Bank's Registrar:

Computershare Hong Kong Investor Services Limited

17M Floor, Hopewell Centre

183 Queen's Road East

Wanchai, Hong Kong

Facsimile: (852) 2529 6087

Email: hangseng@computershare.com.hk

If shareholders who have chosen (or deemed to have chosen) to read this Interim Report 2014 on the Bank's website have difficulty in reading or gaining access to this Interim Report 2014 via the Bank's website for any reason, the Bank will promptly send this Interim Report 2014 in printed form free of charge upon the shareholders' request.

Shareholders may change their choice of means of receipt or language of the Bank's future corporate communications at any time, free of charge, by giving the Bank c/o the Bank's Registrar reasonable notice in writing or by email to hangseng@computershare.com.hk.



恒生銀行有限公司 HANG SENG BANK LIMITED

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www.hangseng.com