



潤東汽車

CHINA RUNDONG AUTO GROUP LIMITED
中國潤東汽車集團有限公司

(Incorporated in the Cayman Islands with limited liability)
(於開曼群島註冊成立的有限公司)

Stock Code 股份代號: 1365



2014

INTERIM
REPORT
中期報告



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CORPORATE INFORMATION

BOARD OF DIRECTORS

- Mr. Yang Peng (*Chairman, executive Director and President of our Group*)
- Mr. Liu Dongli (*vice Chairman, executive Director*)
- Mr. Zhao Zhongjie (*executive Director, executive president of our Group*)
- Mr. Liu Jian (*executive Director, vice president of our Group*)
- Mr. Li Xiang (*executive Director, assistant president of our Group*)
- Mr. Liu Haifeng David (*non-executive Director*)
- Mr. Zhao Fu (*non-executive Director*)
- Mr. Yan Sujian (*non-executive Director*)
- Mr. Peng Zhenhuai (*independent non-executive Director*)
- Mr. Mei Jianping (*independent non-executive Director*)
- Mr. Lee Conway Kong Wai (*independent non-executive Director*)
- Mr. Xiao Zhengsan (*independent non-executive Director*)

AUDIT COMMITTEE

- Mr. Lee Conway Kong Wai (*chairman*)
- Mr. Peng Zhenhuai
- Mr. Yan Sujian

REMUNERATION COMMITTEE

- Mr. Mei Jianping (*chairman*)
- Mr. Peng Zhenhuai
- Mr. Zhao Fu

NOMINATION COMMITTEE

- Mr. Yang Peng (*chairman*)
- Mr. Xiao Zhengsan
- Mr. Peng Zhenhuai
- Mr. Mei Jianping
- Mr. Zhao Fu

COMPANY SECRETARY

- Mr. Zhou Jian
- Ms. Ho Siu Pik

AUTHORIZED REPRESENTATIVES

- Mr. Liu Jian
- Ms. Ho Siu Pik

REGISTERED OFFICE

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HONG KONG BRANCH SHARE REGISTRAR

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Ernst & Young
Certified Public Accountants
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STOCK CODE

1365

WEBSITE

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CHAIRMAN'S STATEMENT

Dear shareholders,

On behalf of the board (the "Board") of directors (the "Directors") and the management of China Rundong Auto Group Limited (the "Company" or "our Company" and together with its subsidiaries, "Rundong", "we", "us", "our", the "Group" or "our Group"), I am pleased to present the interim results report of the Group for the six months ended June 30, 2014 (the "Reporting Period" or "Period Under Review").

Our Group achieved fast business growth in the first half of 2014 benefiting from the robust growth of China's passenger vehicle market. For the six months ended June 30, 2014, our revenue was RMB7,590.0 million, representing a growth of approximately 47.4% compared to the same period in 2013; our gross profit increased by 73.8% to RMB727.8 million as compared to the corresponding period in 2013; our profit increased by 101.2% to RMB203.2 million as compared to the corresponding period in 2013; and our profit attributable to owners of the parent increased by 99.9% to RMB196.9 million as compared to the corresponding period in 2013. The earnings per share of the Group was RMB0.25.

During the Period Under Review, the Group's revenue from new automobile sales was RMB6,792.8 million, up 45.2% from the same period in 2013, and the revenue from sales of luxury and ultra-luxury automobiles reached approximately RMB4,913.9 million, up 51.1% from the same period in 2013, which accounted for about 72.3% (for the six months ended June 30, 2013: 69.5%) of the Group's total revenue from new automobile sales. Our after-sales service business has grown rapidly due to the continued growth of our customer base and revenue contribution in luxury and ultra-luxury automobiles. During the Period Under Review, our revenue from after-sales services reached approximately RMB797.2 million, up 68.9% from the same period in 2013, and accounted for 10.5% of our total revenue; our gross profit from after-sales services amounted to RMB351.7 million, up 102.1% from the same period in 2013, representing a gross profit margin of 44.1% (for the six months ended June 30, 2013: 36.9%).

During the Period Under Review, the Group opened an automobile dealership store for Land Rover & Jaguar in Huai'an, Jiangsu province and a showroom for Maserati and Ferrari in Jinan, Shandong province. As of June 30, 2014, the Group operated 51 automobile dealership stores in total, of which 36 were located in Jiangsu province, eight in Shandong province, three in Shanghai, three in Zhejiang province and one in Anhui province. Out of the Group's 51 automobile dealership stores, 28 or 54.9% specialized in luxury and ultra-luxury automobile brands, while 23 or 45.1% specialized in mid- to high-end automobile brands. In addition, as of June 30, 2014, the Group has obtained authorization or non-binding letters of intent from automobile manufacturers to establish another 15 automobile dealership stores. All of these new stores will specialize in luxury and ultra-luxury automobile brands, and will include five 4S dealership stores for BMW, one showroom for BMW, one 5S dealership store for BMW/MINI, three 4S dealership stores for Land Rover & Jaguar, one 3S dealership store for Maserati and Ferrari; as well as one BMW repair center, one BMW fast-lane repair center, one BMW pre-owned automobile trading center, and one Maserati and Ferrari repair center. They will further bolster the Group's luxury and ultra-luxury brand dealership network.

With a customer-oriented business philosophy, the Group strives to provide tailor-made services to our customers throughout the entire customer spending cycle. In addition to implementing an advanced CRM system, we have established a dedicated CRM sales team. With the effective implementation of our CRM system, as of June 30, 2014, our customer database contained information of 276,000 existing customers and 363,000 customer leads (i.e., potential customers accessed by our marketing platform). We have also developed a multi-channel sales platform by leveraging our integrated CRM system that extends our interaction with customers while minimizing sales expenses. The Group not only makes extensive use of innovative sales and marketing channels, but also provides iOS and Android Apps, "潤東行", to our customers. At the same time, the incorporation of our CRM system in the ERP system has assisted our Group to allocate our resources effectively and optimize business performance in our strategically focused regions.

CHAIRMAN'S STATEMENT

During the Period Under Review, the Group was awarded the 2013 Top 100 Private Enterprise in Jiangsu Province, the 2013 Industry Preferred Brand in Xuzhou City, and was ranked 21st in the 2013 Top 100 List of China's Automobile Dealership Group, in recognition of our excellent automobile services.

Looking into the second half of the year, the Group plans to expand our network of automobile dealerships stores through a combination of opening new automobile dealership stores and prudent acquisitions of automobile dealerships. While concentrating on the 4S dealership network development, we will continue to expand and bolster our after-sales service business, including opening a pre-owned automobiles trading center and a fast-lane repair center for which we have obtained automobile manufacturers' authorization. Under such plan, we will continue to strengthen our customer service capabilities in the affluent coastal regions of Eastern China. Meanwhile, we will pursue opportunities to cooperate with other leading automobile manufacturers, with a focus on luxury and ultra-luxury brands. In this way, we can complement our geographic network and brand portfolio, enhance our product mix for passenger vehicles and strengthen our market position in the target markets. In addition, the Group will continue to optimize its online and offline processes and standards, in order to further expand our customer base and enhance our operational efficiency. More importantly, new business models, such as E-business cooperation and the development of after-sales services will lay a foundation for accumulating customer and management of customers' potential value. Our after-sales services and automobile-related value-added services are the key drivers of our future business development. We also plan to continue our efforts to enhance our employee training programs, while upgrading our centralized ERP system over the next 12 months. This will further enhance our operating efficiency, optimize capital and resources allocation and strengthen our capability for portfolio pricing.

YANG Peng

Chairman

August 31, 2014



MANAGEMENT DISCUSSION AND ANALYSIS

MARKET REVIEW

During the first six months of 2014, China's economy grew steadily as a whole, driven by a series of targeted control measures established by the Chinese government to support and assure economic reforms and structural adjustments. According to the National Bureau of Statistics of China, the nation's gross domestic product (GDP) reached RMB26,904.4 billion, up 7.4% compared with the same period in 2013. In the affluent coastal regions of Eastern China where the Group strategically focuses its operations, including Jiangsu and Shandong provinces, Shanghai and Zhejiang province, the aggregate GDP of these four regions accounted for more than 30% of the country's total GDP during the Period Under Review. In the first six months of 2014, the GDP of Jiangsu and Shandong provinces recorded rapid growth by 8.9% and 8.8%, respectively, both higher than the national average.

China's passenger vehicle market continued to show robust growth in the first half of 2014. The production volume of passenger vehicles, including cars, sports utility vehicles (SUV) and multi-purpose vehicles was in aggregate 9.70 million units for the Period Under Review, up 12.1% from the same period in 2013, while the total sales volume of passenger vehicles was 9.63 million units for the Period Under Review, up 11.2% from the same period in 2013.

Luxury and ultra-luxury automobiles loomed large in the passenger vehicle market, due to the stronger spending power of consumers, as well as the rising demand for vehicle upgrades, and product line expansion by luxury automobile manufacturers that boosted customer spending by offering more entry-level luxury automobile categories. During the first half of 2014, the luxury automobile segment maintained a rapid growth in terms of sales volume, and major luxury brands still held a dominant share with double-digit growth. According to the relevant automobile manufacturers, for the Period Under Review, the total sales volume in China for BMW/MINI, Land Rover & Jaguar and Audi was 225,035 units, 62,500 units and 268,666 units respectively, up by 23.1%, 48.2% and 17.8% respectively from the same period in 2013. The mid- to high-end automobile market also recorded a steady growth. The sales volume in China for Buick, Chang'an Ford, Nissan and Beijing Hyundai was 450,421 units, 428,238 units, 620,297 units and 551,417 units respectively, up by 10.4%, 10.3%, 14.6% and 7.9% respectively from the same period in 2013.

Meanwhile, as at December 31, 2013, China's total car parc reached 137 million units. Driven by the fast growth in car ownership, China's after-sales vehicle service market is expanding rapidly.

BUSINESS REVIEW

As a leading luxury automobile dealership group in Eastern China, the Group's operations focus on the country's affluent coastal regions, including Jiangsu and Shandong provinces, Shanghai and Zhejiang province which collectively have China's largest luxury and ultra-luxury vehicle market. In addition, the Group continues to build a high density dealership network that has significantly enhanced its operational efficiency and service capabilities. During the Period Under Review, the Group gained leverage from development opportunities arising from China's fast growing passenger vehicle market, with a focus on luxury and ultra-luxury automobile brands. The Group achieved respectable results by expanding its high density dealership network in the affluent coastal regions of Eastern China, as well as improving its operational efficiency through better store management and a constantly improved CRM system.

A WELL-BALANCED PREMIUM BRAND PORTFOLIO

Our strategic focus on luxury and ultra-luxury automobile brands enables us to capture future growth opportunities in the automobile market. The Group's strategy is to further focus on the luxury automobile brands with great popularity in China, including BMW/MINI, Land Rover & Jaguar and Audi. The Group successfully obtained authorization from Ferrari, and opened its first showroom in June 2014. This new development will further optimize and enhance the Group's brand portfolio.

MANAGEMENT DISCUSSION AND ANALYSIS

Currently, the Group has a well-balanced brand portfolio comprising of luxury, ultra-luxury, and mid- to high-end automobile brands. As of June 30, 2014, the Group's brand portfolio included seven luxury automobile brands, including BMW, MINI, Land Rover, Jaguar, Audi, Lexus and Cadillac; two ultra-luxury automobile brands, including Maserati and Ferrari; and 13 mid- to high-end automobile brands, including Buick, Hyundai, Ford, Chevrolet, Shanghai-Volkswagen, Kia, Dongfeng Honda, GAC-Honda, FAW-Toyota, GAC-Toyota, Toyota, Dongfeng Nissan and Zhengzhou Nissan.

CONTINUED REGIONAL LEADERSHIP AND A HIGH DENSITY NETWORK

We achieved our network expansion to date through organic growth and, to a lesser extent, selected acquisitions. The Group has strategically focused on the affluent coastal regions of Eastern China, including Jiangsu and Shandong provinces, Shanghai and Zhejiang province, which collectively have China's largest luxury and ultra-luxury vehicle market. The Directors believe that our high density dealership network in these targeted regions, and our successful track record in effective targeted marketing, have enabled the Group to achieve success in brand recognition as well as customer loyalty.

During the Reporting Period, the Group opened an automobile dealership store for Land Rover & Jaguar in Huai'an, Jiangsu province and a showroom for Maserati and Ferrari in Jinan, Shandong province. As at June 30, 2014, the Group operated 51 automobile dealership stores in total, of which 36 were located in Jiangsu province, eight in Shandong province, three in Shanghai, three in Zhejiang province and one in Anhui province. Out of the Group's 51 automobile dealership stores, 28 or 54.9% specialize in luxury and ultra-luxury automobile brands, while 23 or 45.1% specialize in mid- to high-end automobile brands.

As at June 30, 2014, the Group has obtained authorization or non-binding letters of intent from automobile manufacturers to establish another 15 automobile dealership stores, including a new BMW 4S dealership store that will displace the current repair center under Lianyungang Zhibao Automobile Sales and Services Company Limited. All of these new stores will specialize in luxury and ultra-luxury automobile brands, and will include five 4S dealership stores for BMW, one showroom for BMW, one 5S dealership store for BMW/MINI, three 4S dealership stores for Land Rover & Jaguar, one 3S dealership store for Maserati and Ferrari; as well as one BMW repair center, one BMW fast-lane repair center, one BMW pre-owned automobile trading center, and one Maserati and Ferrari repair center. They will further bolster the Group's luxury and ultra-luxury brand dealership network.

As at June 30, 2014, the distribution of the Group's network of dealership stores was as follows:

	Brand	Number of stores
Luxury and ultra-luxury brands	Maserati and Ferrari	2
	BMW and MINI	16
	Land Rover & Jaguar	4
	Lexus	1
	Cadillac	2
	Audi	3
	Mid- to high-end brands	Buick, Hyundai, Ford, Chevrolet, Shanghai-Volkswagen, Kia, Dongfeng Honda, GAC-Honda, FAW-Toyota, GAC-Toyota, Toyota, Dongfeng Nissan, and Zhengzhou Nissan.
Total		51

MANAGEMENT DISCUSSION AND ANALYSIS

LUXURY AND ULTRA-LUXURY BRANDS CONTINUED TO DRIVE BUSINESS GROWTH

For the Period Under Review, the Group's revenue from new automobile sales was RMB6,793 million, up 45.2% from the same period in 2013, and the revenue from sales of luxury and ultra-luxury automobiles reached approximately RMB4,914 million, up 51.1% from the same period in 2013, which accounted for about 72.3% (six month ended June 30, 2013: 69.5%) of the Group's total revenue from new automobile sales.

In terms of sales volume during the Reporting Period, the Group sold 27,628 units of automobiles, representing an increase of 8,297 units or 42.9% from 19,331 units for the same period in 2013. During the Period Under Review, 11,566 units of luxury and ultra-luxury automobiles were sold by the Group, representing an increase of 4,444 units or 62.4% from 7,122 units for the same period in 2013. The increased sales of luxury and ultra-luxury automobiles drove the growth in the Group's revenue from new automobile sales, and also contributed to the growth of Group's after-sales and value-added service businesses.

In addition, for the Period Under Review, the Group's revenue from sales of mid- to high-end automobiles increased by 31.7% to RMB1,879 million from the same period in 2013. During the Period Under Review, the Group sold 16,062 units of mid- to high-end branded automobiles, representing an increase of 3,853 units or 31.6% from 12,209 units for the same period in 2013. The steady growth of sales of these mid- to high-end automobiles further strengthens our well-balanced brand portfolio.

INNOVATIVE BUSINESS MODEL

With a customer-oriented business philosophy, the Group strives to provide tailor-made services to our customers throughout the entire customer spending cycle. In addition to implementing an advanced CRM system, we have established a dedicated CRM sales team. Our CRM system allows us to collect, analyze and filter customer information. We can then generate targeted marketing leads based on our customer profiles, which in turn enables us to effectively tailor our sales efforts and fully utilize the distribution of our sales network. Our CRM sales team solicits customers through innovative sales and marketing channels, such as an online marketing platform leveraged through a cloud-based database. With the effective implementation of CRM system, the number of our existing customers increased from 186,000 as at December 31, 2013 to 276,000 as at June 30, 2014. Our customer database contained information of 363,000 customer leads (i.e., potential customers accessed by our marketing platform) as of June 30, 2014, more than double the number of 180,000 as of December 31, 2013.

We have also developed a multi-channel sales platform by leveraging our integrated CRM system that extends our interaction with customers while minimizing sales expenses. In addition to traditional sales channels such as automobile dealership stores and automobile exhibitions to reach our customers, we also make extensive use of innovative sales and marketing channels, such (i) a marketing platform leveraged through a cloud-based database, call centers, instant messaging and SMS, (ii) online sales platforms (including Bitauto.com, Autohome.com.cn, Pcauto.com.cn and Xcar.com), (iii) social networking and microblogging services (including Weibo and WeChat), and (iv) iOS and Android Apps, “潤東行”, to our customers. Our extensive use of social media tools and online marketing platforms has helped us to attract younger customers, and allows us to incur lower advertisement and marketing expenses when compared with traditional marketing channels. At the same time, the incorporation of our CRM system in the ERP system has assisted our Group to allocate our resources effectively and optimize business performance in strategically focused regions.

MANAGEMENT DISCUSSION AND ANALYSIS

FAST GROWTH IN AFTER-SALES AND VALUE-ADDED SERVICES

The Group has established a service chain throughout the entire automobile-related spending cycle that includes diversified and comprehensive after-sales and value-added services. Our after-sales services not only encompass conventional services (such as automobile repairs and maintenance and the sales of automobile spare parts, accessories and other automobile-related products) but also include new services such as extended warranties, which we expect to have great growth potential. Additionally, we have diversified our sources of revenue by providing a broad range of value-added services, including consultancy services for automobile purchase financing, automobile insurance agency services and financial leasing services, as well as services for facilitating the trading of pre-owned automobiles.

To facilitate the trading of pre-owned automobiles, we have set up a pre-owned automobile trading center in Xuzhou, Jiangsu province. In addition, our wholly-owned subsidiary Xuzhou Rongchuang Automobile Services Company Limited provides consultancy services for automobile purchase financing in cooperation with a variety of automobile manufacturers' financing companies and commercial banks. Certain of our automobile dealership stores have cooperated with third-party financial lease providers. We have also established our own financial leasing company in the Shanghai Pilot Free Trade Zone to provide financial leases and related consultancy services directly to our customers.

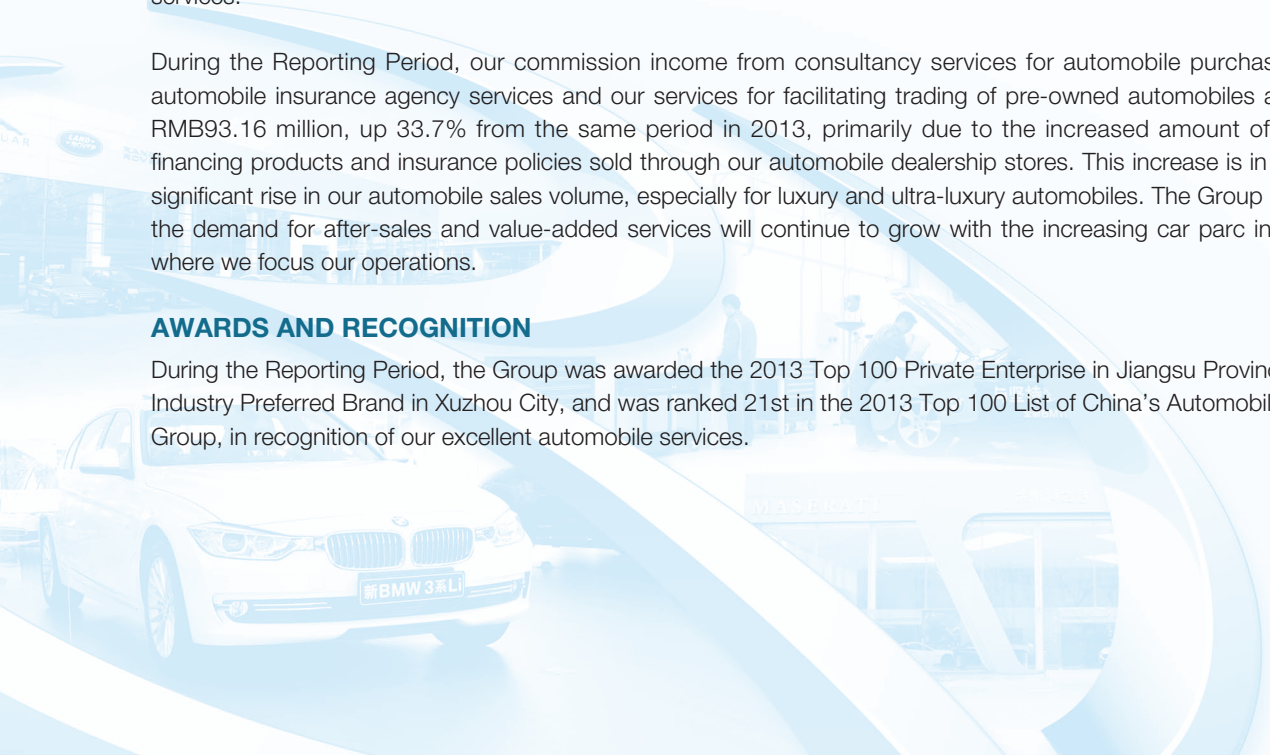
Our after-sales service business has grown rapidly due to the continued growth of our customer base and in the revenue contribution from the sales of luxury and ultra-luxury automobiles. During the Reporting Period, (i) our revenue from after-sales services reached approximately RMB797 million, up 68.9% from the same period in 2013, and accounted for 10.5% of our total revenue (for the six months ended June 30, 2013: 9.2%), and (ii) our gross profit from after-sales services amounted to RMB352 million, up 102.1% from the same period in 2013, representing a gross profit margin of 44.1% (for the six months ended June 30, 2013: 36.9%).

The increase in our gross profit from after-sales services was mainly due to (i) an increase in number of customers who purchased automobiles from us and returned for after-sales services, (ii) the contribution by eight new automobile dealership stores that were opened or acquired by the Group between June 30, 2013 and June 30, 2014, (iii) an increase in the utilization rate of our labor for after-sales services as our newly established stores continued to ramp up their after-sales business, and (iv) our particular focus on luxury and ultra-luxury automobiles which we generally charge higher prices as compared to mid- to high-end automobiles. Meanwhile, we have also benefited from our outstanding development capabilities and leading business platforms such as the CRM system, which enabled us to retain existing customers while attracting new customers by providing them with efficient, convenient and high quality after-sales services.

During the Reporting Period, our commission income from consultancy services for automobile purchase financing, automobile insurance agency services and our services for facilitating trading of pre-owned automobiles amounted to RMB93.16 million, up 33.7% from the same period in 2013, primarily due to the increased amount of automobile financing products and insurance policies sold through our automobile dealership stores. This increase is in line with the significant rise in our automobile sales volume, especially for luxury and ultra-luxury automobiles. The Group believes that the demand for after-sales and value-added services will continue to grow with the increasing car parc in the regions where we focus our operations.

AWARDS AND RECOGNITION

During the Reporting Period, the Group was awarded the 2013 Top 100 Private Enterprise in Jiangsu Province, the 2013 Industry Preferred Brand in Xuzhou City, and was ranked 21st in the 2013 Top 100 List of China's Automobile Dealership Group, in recognition of our excellent automobile services.



MANAGEMENT DISCUSSION AND ANALYSIS

OUTLOOK AND STRATEGY

Looking into the second half of the year, it is expected the macro economy of China will maintain stable growth. We believe that with certain factors including a growing demand for automobiles and expedited consumption, China's automobile market will continue to expand steadily in the future. The market for luxury and ultra-luxury automobiles on which the Group focuses its operations still has tremendous room for growth. In particular, leveraging the rising ownership of luxury automobiles in the Eastern China where the Group's business is located, we are well positioned for further in-depth exploration of customer's potential value in the future.

Going forward, the Group plans to expand our network of automobile dealership stores through a combination of opening new automobile dealership stores and prudent acquisitions of automobile dealerships. While concentrating on the 4S dealership network development, we will continue to expand and bolster our after-sales service business, including opening a pre-owned automobiles trading center and a fast-lane repair center for which we have obtained automobile manufacturers' authorization. Under such plan, we will continue to strengthen our customer service capabilities in the affluent coastal regions of Eastern China. In the meantime, we will pursue opportunities to cooperate with other leading automobile manufacturers, with a focus on luxury and ultra-luxury brands. In this way, we can complement our geographic network and brand portfolio, enhance our product mix for passenger vehicles and strengthen our market position in the target markets.

Customer management (including our continually upgraded CRM system) is one of our strengths. The Group will continue to optimize its online and offline processes and standards, in order to further expand our customer base and enhance our operational efficiency. More importantly, new business models, such as E-business cooperation and the development of after-sales services will lay a foundation for accumulating customers and management of customers' potential value. Through our in-depth analysis of customer information in our database, we believe that an improved management system will enable us to better track, monitor and analyze our key operating data, achieve more efficient management and better allocate our resources.

Meanwhile, our after-sales services and automobile-related value-added businesses are the key drivers of our future business development. These services are expected to generate recurring revenue and relatively high profit margins, while also bringing relatively high growth potential and sustainability. Leveraging our strong customer management capabilities, our leading position in the regional market and our established platforms and marketing channels, we will be able to continue to develop our automobile purchase financing consultancy, financial leasing, insurance agency, and other automobile-related services. In addition, we will strengthen our presence in other relatively new value-added services, such as services for facilitating trading of pre-owned automobiles, extended warranty services and fast-repair services within local communities.

In addition, we are committed to strengthen our operating capabilities and enhance our same-store sales growth. We plan to continue our efforts to enhance our employee training programs, while upgrading our centralized ERP system over the next 12 months. This will further enhance our operational efficiency, optimize capital and resources allocation and strengthen our capability for portfolio pricing.

MANAGEMENT DISCUSSION AND ANALYSIS

FINANCIAL REVIEW

REVENUE

For the Period Under Review, our revenue was RMB7,590.0 million, representing a growth of approximately 47.4% compared to the same period in 2013. The increase was primarily attributable to an increase of RMB2,114.4 million, or 45.2%, in automobile sales revenue, particularly from the sales of luxury and ultra-luxury automobiles, as compared to the same period in 2013.

The table below sets out the Group's revenue for the Reporting Periods indicated.

Revenue Source	Unaudited For six months ended June 30, 2014		Unaudited For six months ended June 30, 2013		1H2014 VS. 1H2013 Change
	Revenue (RMB'000)	Contribution (%)	Revenue (RMB'000)	Contribution (%)	(%)
Automobile sales	6,792,807	89.5	4,678,362	90.8	45.2
After-sales business	797,229	10.5	472,004	9.2	68.9
Total	7,590,036	100	5,150,366	100	47.4

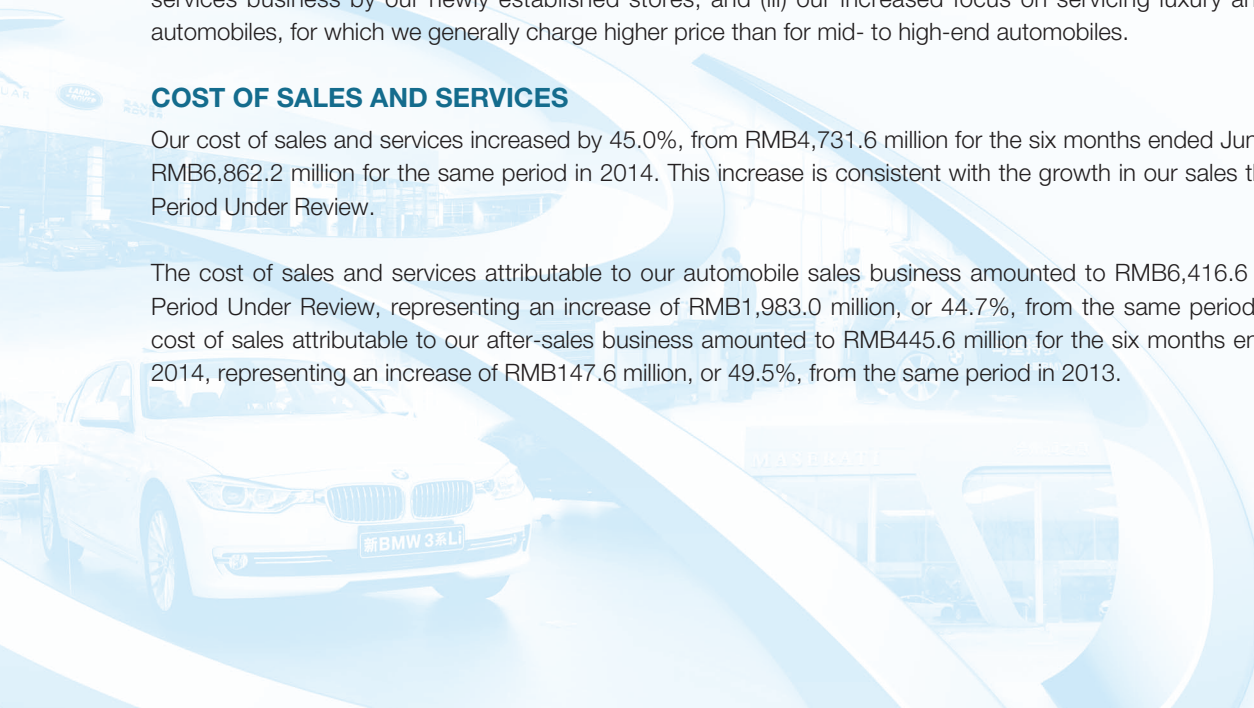
Revenue from the sales of automobiles increased by RMB2,114.4 million in the Period Under Review compared to the same period in 2013, mainly driven by the incremental sales from new stores opened in 2013 and sales growth in mature stores. Automobile sales accounted for 89.5% of our revenue for the Period Under Review. Revenue generated from the sale of luxury and ultra-luxury brands and our mid- to high-end market brands accounted for approximately 72.3% (six months ended June 30, 2013: 69.5%) and 27.7% (six months ended June 30, 2013: 30.5%), respectively, of our revenue from the sales of automobiles.

Revenue from our after-sales business increased by 68.9%, from RMB472.0 million for the six months ended June 30, 2013 to RMB797.2 million for the same period in 2014. The increase in revenue from our after-sales and other services business was attributable to (i) the contribution to after-sales and other services by eight new automobile dealership stores that we opened or acquired between June 30, 2013 and June 30, 2014, including three Audi dealership stores that we acquired from a third party in October 2013; (ii) the continued ramp-up of the after-sales and other value-added services business by our newly established stores; and (iii) our increased focus on servicing luxury and ultra-luxury automobiles, for which we generally charge higher price than for mid- to high-end automobiles.

COST OF SALES AND SERVICES

Our cost of sales and services increased by 45.0%, from RMB4,731.6 million for the six months ended June 30, 2013 to RMB6,862.2 million for the same period in 2014. This increase is consistent with the growth in our sales throughout the Period Under Review.

The cost of sales and services attributable to our automobile sales business amounted to RMB6,416.6 million for the Period Under Review, representing an increase of RMB1,983.0 million, or 44.7%, from the same period in 2013. The cost of sales attributable to our after-sales business amounted to RMB445.6 million for the six months ended June 30, 2014, representing an increase of RMB147.6 million, or 49.5%, from the same period in 2013.



MANAGEMENT DISCUSSION AND ANALYSIS

GROSS PROFIT AND GROSS PROFIT MARGIN

Gross profit for the Period Under Review was RMB727.8 million, representing an increase of RMB309.1 million, or 73.8%, from the same period in 2013. Gross profit from automobile sales increased by 53.7% from RMB244.8 million for the six months ended June 30, 2013 to RMB376.2 million for the same period in 2014, of which RMB321.9 million were from the sales of luxury and ultra-luxury automobiles. Gross profit from after-sales business increased by 102.1% from RMB174.0 million for the six months ended June 30, 2013 to RMB351.2 million for the same period in 2014. Automobile sales and after-sales business contributed to 51.7% and 48.3%, respectively, of our total gross profit for the Period Under Review.

Gross profit margin for the six months ended June 30, 2014 was 9.6%, higher than gross margin of 8.1% in the same period in 2013, of which the gross profit margin of automobile sales was 5.5% compared to 5.2% of the same period in 2013, and after-sales business was 44.1% compared to 36.9% of the same period in 2013. The increase in our gross profit margin was mainly due to (i) an increase in the gross profit margin for our after-sales and other services business, as the utilization rate of our labor for after-sales and other services increased and we focused more on servicing luxury and ultra-luxury automobiles, which generally has a higher margin than that for mid- to high-end automobiles, (ii) the increased percentage contribution to our total revenue by our after-sales and other services business as our relatively young network continued to ramp up its sales and services, and (iii) an increase in gross profit margin for our automobile sales business, because we sold more higher-margin luxury and ultra-luxury automobiles and the demand for certain mid- to high-end automobiles picked up as the adverse market effect of the Diaoyu Islands dispute gradually decreased.

OTHER INCOME AND NET GAINS

Other income and net gains decreased slightly from RMB122.8 million from the six months ended June 30, 2013 to RMB122.3 million for the same period in 2014, mainly due to a decrease in gain and income from disposal of subsidiaries from RMB32.0 million for the six months ended June 30, 2013 to zero for the same period of 2014, partially offset by an increase in our commission income from RMB69.7 million for the six months ended June 30, 2013 to RMB93.2 million for the same period of 2014 and an increase in the advertisement support received from motor vehicle manufacturers from RMB8.7 million for the six months ended June 30, 2013 to RMB16.4 million for the same period of 2014. Our commission income increased mainly due to the increased amount of automobile financing products and insurance policies sold through our stores, which was in line with the increased automobile sales.

PROFIT FROM OPERATIONS

As a result of the foregoing, our profit from operations increased by 82.2% from RMB156.0 million in the six months ended June 30, 2013 to RMB284.2 million in the same period of 2014.

PROFIT FOR THE REPORTING PERIOD

As a result of the cumulative effect of the foregoing, our profit increased by 101.2% from RMB101.0 million in the six months ended June 30, 2013 to RMB203.2 million in the same period of 2014.

MANAGEMENT DISCUSSION AND ANALYSIS

LIQUIDITY AND CAPITAL RESOURCES

CASH FLOW

As at June 30, 2014, our cash and cash equivalents amounted to RMB531.5 million, representing an increase of 27.3% from RMB417.5 million as at December 31, 2013.

Our primary uses of cash were to pay for purchases of new automobiles, spare parts and automobile accessories, to establish new dealership stores and to fund our working capital and normal operating expenses. We financed our liquidity requirements through a combination of short-term bank loans and other borrowings and cash flows generated from our operating activities.

Going forward, we believe that our liquidity requirements will be satisfied by using a combination of bank loans and other borrowings, cash flow generated from our operating activities and other funds raised from the capital markets from time to time. For the Reporting Period, net cash generated from operating activities, net cash used in investing activities, and net cash used in financing activities were RMB456.4 million (six months ended June 30, 2013: RMB99.6 million), RMB659.4 million (six months ended June 30, 2013: RMB439.3 million), and RMB317.1 million (six months ended June 30, 2013: RMB89.2 million of net cash generated from financing activities), respectively.

NET CURRENT LIABILITIES

As at June 30, 2014, we had net current liabilities of RMB1,149.8 million as of June 30, 2014 compared with net current liabilities of RMB838.8 million as of December 31, 2013. This increase was primarily due to our use of a significant portion of our cash generated from operating activities and to a lesser extent, short-term bank loans in the Reporting Period to purchase property, plant and equipment and land use rights for our new stores, which became our non-current assets. As of June 30, 2014, we had unutilized and unrestricted loan facilities of RMB1,142.0 million from commercial banks. Our unutilized loan facilities from commercial banks as of June 30, 2014 carried interest rates that are generally 105% to 130% of the PBOC benchmark interest rates for loans of the same maturities prevailing at relevant drawdowns. Our Directors believe that given the credit facilities available to us, the proceeds that we expect to receive from the Global Offering, and with the continuing ramp-up of the sales of our relatively young dealership stores, we will be able to improve our liquidity position in the future.

CAPITAL EXPENDITURE

Our capital expenditures primarily comprise of expenditures on property, plant and equipment, land use rights and intangible assets. During the Period Under Review, our total capital expenditure was RMB719.8 million (for the six months ended June 30, 2013: RMB452.3 million).

INVENTORY

Our inventory primarily consisted of new automobiles and, to a lesser extent, spare parts, accessories and original brand merchandise. Each of our automobile dealership stores has dedicated staff to manage their orders for new automobiles and after-sales products.

Our inventory increased by 19.8% from RMB1,639.7 million as at December 31, 2013 to RMB1,963.8 million as at June 30, 2014, primarily due to (i) seasonal factors in automobile sales which led to an increase in inventory in mid-2014 as compared to the end of 2013; (ii) supply cycles of certain brands that caused the inventory as at June 30, 2014 to be relatively higher as compared to December 31, 2013; and (iii) the two newly opened automobile dealership stores for luxury and ultra-luxury brands Land Rover & Jaguar and Maserati and Ferrari in June 2014, resulting a further increase in inventory.

Our average inventory turnover days in the Period Under Review increased to 47.3 days from 46.1 days in the same period in 2013.

MANAGEMENT DISCUSSION AND ANALYSIS

BANK LOANS AND OTHER BORROWINGS

As at June 30, 2014, the Group's available and unutilized banking facilities amounted to approximately RMB1,142.0 million (December 31, 2013: RMB6,134.4 million).

Our bank loans and other borrowings as at June 30, 2014 were RMB3,788.9 million, an increase of RMB543.5 million from RMB3,245.4 million as at December 31, 2013. The increase was mainly due to (i) our capital expenditures on stores under construction; and (ii) increased working capital requirements for our new stores.

INTEREST RATE RISK AND FOREIGN EXCHANGE RATE RISK

The Group currently has not used any derivatives to hedge interest rate risk. The Group's businesses are located in Mainland China and all transactions are conducted in RMB. Most of the Group's assets and liabilities are denominated in RMB. The Group's assets and liabilities denominated in US\$ and HK\$ are mainly held by certain subsidiaries incorporated outside Mainland China which have US\$ as their functional currencies.

The Group did not have any material foreign currency transactions in Mainland China for the Period Under Review. The Group had minimal exposure of foreign currency risk. We did not use any derivative financial instruments to hedge our exposure to the foreign exchange rate risk during the Period Under Review.

GEARING RATIO

Our gearing ratio (as defined as total interest-bearing bank and other borrowings divided by total equity as at the respective period-end date and multiplied by 100%) as at June 30, 2014 was 323.3% (December 31, 2013: 343.6%).

HUMAN RESOURCES

As at June 30, 2014, the Group had approximately 4,419 employees (December 31, 2013: 4,125). Total staff costs for the Period Under Review, excluding directors' remuneration were approximately RMB166.2 million (six months ended June 30, 2013: RMB98.5 million).

The Group values the recruiting and training of quality personnel. We implement remuneration policy, bonus and long term incentive schemes with reference to the performance of the Group and individual employees. The Group also provides benefits, such as insurance, medical and retirement funds, to employees to sustain competitiveness of the Group.

CONTINGENT LIABILITIES

As at June 30, 2014, we had provided a guarantee to a commercial bank in China in respect of a short-term bank facility to an independent third party with an amount of RMB5.0 million. As part of the mutual arrangement between the Group and this independent third party, the independent third party and its affiliates in return provided similar financial guarantees ("Cross Guarantees") for the Group in Mainland China as security for the utilised banking facilities of the Group with an amount of RMB20.0 million as at June 30, 2014. As at June 30, 2014, save as otherwise disclosed herein, and apart from intra-group liabilities, we did not have any bank overdrafts or other similar indebtedness, hire purchase commitments, guarantees or other material contingent liabilities, or debt securities. We are not currently involved in any material legal proceedings, nor are we aware of any pending or potential material legal proceedings involving us. If we were involved in such material legal proceedings, we would record any loss or contingency when, based on information then available, it is likely that a loss has been incurred and the amount of the loss can be reasonably estimated.

PLEDGE OF THE GROUP'S ASSETS

The Group pledged its assets as securities for bank loans, other borrowings and banking facilities which were used to finance daily business operation. As at June 30, 2014, the pledged group assets amounted to approximately RMB966,469,000 million.

CORPORATE GOVERNANCE AND OTHER INFORMATION

DIRECTORS' AND CHIEF EXECUTIVES' INTERESTS AND SHORT POSITIONS IN SHARES, UNDERLYING SHARES AND DEBENTURES

The Company was incorporated in the Cayman Islands on January 15, 2014 as an exempted company with limited liability and the shares of the Company (the "Shares") were listed on the Main Board of the Stock Exchange on August 12, 2014 (the "Listing Date").

As of the date of this interim report, the interests and short positions of the Directors and chief executives of the Company in the shares, underlying shares and debentures of the Company and its associated corporations within the meaning of Part XV of the Securities and Futures Ordinance (Chapter 571 of the laws of Hong Kong) (the "SFO") as recorded in the register required to be kept by the Company under Section 352 of the SFO or as otherwise notified to the Company and the Stock Exchange pursuant to the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code") were as follows:

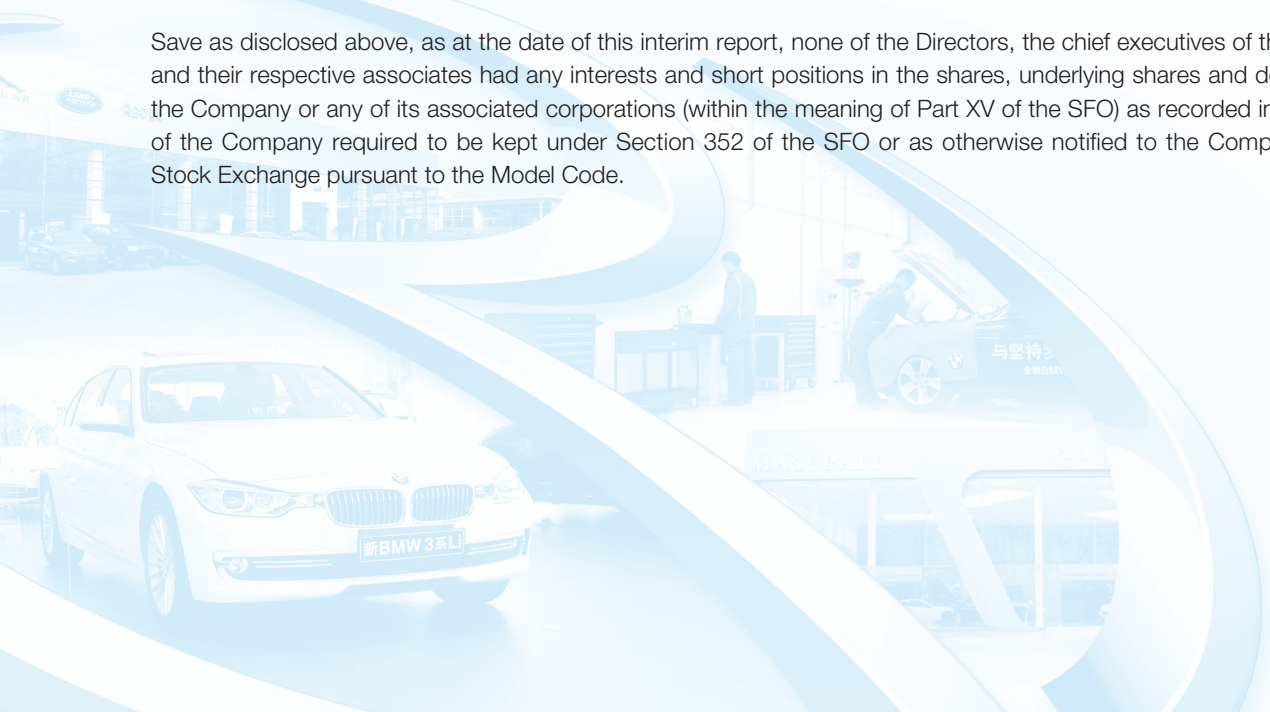
INTEREST IN SHARES OR UNDERLYING SHARES OF OUR COMPANY

Name of Director/ Chief Executive	Nature of Interest	Number of Shares or underlying shares ⁽¹⁾	Approximate percentage of shareholding interest
Yang Peng ⁽²⁾	Protector of a discretionary trust	484,016,000 (L)	45.05%
Liu Dongli	Beneficiary owner	1,182,908 (L)	0.11%
Zhao Zhongjie	Beneficiary owner	1,429,078 (L)	0.13%
Liu Jian	Beneficiary owner	872,494 (L)	0.08%
Li Xiang	Beneficiary owner	166,719 (L)	0.02%
Yan Sujian	Beneficiary owner	1,182,908 (L)	0.11%

Notes:

- (1) The letter "L" denotes the person's long position in such shares.
- (2) Mr. Yang Peng as the protector of the Run Feng family trust is deemed to be interested in the Shares held as he has the power to appoint and remove, and to amend the rights of, the trustee to the Run Feng family trust, currently being HSBC International Trustee Limited.

Save as disclosed above, as at the date of this interim report, none of the Directors, the chief executives of the Company and their respective associates had any interests and short positions in the shares, underlying shares and debentures of the Company or any of its associated corporations (within the meaning of Part XV of the SFO) as recorded in the register of the Company required to be kept under Section 352 of the SFO or as otherwise notified to the Company and the Stock Exchange pursuant to the Model Code.



CORPORATE GOVERNANCE AND OTHER INFORMATION

SUBSTANTIAL SHAREHOLDERS' INTERESTS AND SHORT POSITIONS OF THE SHAREHOLDERS UNDER THE SFO

As at the date of this interim report, the interests or short positions of substantial shareholders, other than the Directors or the chief executives of the Company whose interests and short positions in the shares of the Company and of its associated corporations (within the meaning of Part XV of the SFO) as set out below, had 5% or more interests or short positions in the shares and underlying shares of the Company as recorded in the register required to be maintained by the Company under Section 336 of the SFO were as follows:

Name of Shareholder	Nature of Interest	Number of Shares ⁽¹⁾	Approximate percentage of shareholding interest
Rundong Fortune Investment Limited	Beneficial owner	484,016,000 (L)	45.05%
Cheerful Autumn Holdings Limited ⁽²⁾	Interest in controlled corporation	484,016,000 (L)	45.05%
Rue Feng Holdings Limited ⁽²⁾	Interest in controlled corporation	484,016,000 (L)	45.05%
HSBC International Trustee Limited ⁽²⁾	Trustee	484,016,000 (L)	45.05%
Mr. Yang Peng ⁽²⁾	Protector of a discretionary trust	484,016,000 (L)	45.05%
KKR China Auto Retail Holding Ltd II	Beneficial owner	280,000,000(L)	26.06%
KKR China Auto Retail Holding Ltd I ⁽³⁾	Interest in controlled corporation	280,000,000(L)	26.06%
KKR China Growth Fund L.P. ⁽³⁾	Interest in controlled corporation	280,000,000(L)	26.06%
KKR Associates China Growth L.P. ⁽³⁾	Interest in controlled corporation	280,000,000(L)	26.06%
KKR China Growth Limited ⁽³⁾	Interest in controlled corporation	280,000,000(L)	26.06%
KKR Fund Holdings L.P. ⁽³⁾	Interest in controlled corporation	280,000,000(L)	26.06%
KKR Fund Holdings GP Limited ⁽³⁾	Interest in controlled corporation	280,000,000(L)	26.06%
KKR Group Holdings L.P. ⁽³⁾	Interest in controlled corporation	280,000,000(L)	26.06%
KKR Group Limited ⁽³⁾	Interest in controlled corporation	280,000,000(L)	26.06%
KKR & Co. L.P. ⁽³⁾	Interest in controlled corporation	280,000,000(L)	26.06%
KKR Management LLC ⁽³⁾	Interest in controlled corporation	280,000,000(L)	26.06%
Mr. Henry R. Kravis and Mr. George R. Roberts	Interest in controlled corporation	280,000,000(L)	26.06%

Notes:

- (1) The letter "L" denotes the person's long position in such shares.
- (2) Rundong Fortune Investment Limited is the wholly-owned subsidiary of Cheerful Autumn Holdings Limited, which is wholly-owned by Rue Feng Holdings Limited, which in turn is legally owned by the trustee to the Run Feng family trust (being HSBC Trustee as at the date of this interim report) for the benefit of the beneficiaries of the Run Feng family trust. Mr. Yang Peng, being the protector of the Run Feng family trust, has the power to appoint and remove, and to amend the rights of, the trustee to the Run Feng family trust.
- (3) Each of KKR China Auto Retail Holding Ltd I (as the sole shareholder of KKR China Auto Retail Holding Ltd II), KKR China Growth Fund L.P. (as the controlling shareholder of KKR China Auto Retail Holding Ltd. I), KKR Associate China Growth L.P. (as the general partner of KKR China Growth Fund L.P.), KKR China Growth Limited (as the general partner of KKR Associates China Growth L.P.); KKR Fund Holdings L.P. (as the sole shareholder of KKR China Growth Limited), KKR Fund Holdings GP Limited (as a general partner of KKR Fund Holdings L.P.), KKR Group Holdings L.P. (as a general partner of KKR Fund Holdings L.P. and the sole shareholder of KKR Fund Holdings GP Limited), KKR Group Limited (as the general partner of KKR Group Holdings L.P.), KKR & Co. L.P. (as the sole shareholder of KKR Group Limited), KKR Management LLC (as the general partner of KKR & Co. L.P.), and Mr. Henry R. Kravis and Mr. George R. Roberts (as designated members of KKR Management LLC) is deemed to be interested in the Shares. Mr. Henry R. Kravis and Mr. George R. Roberts disclaim beneficial ownership of the Shares.

CORPORATE GOVERNANCE AND OTHER INFORMATION

PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SECURITIES

During the Period Under Review, since the Company was not listed on the Stock Exchange, neither the Company nor any of its subsidiaries had purchased, sold or redeemed any of the Company's listed securities.

COMPLIANCE WITH CORPORATE GOVERNANCE CODE

The Company was incorporated in the Cayman Islands on January 15, 2014 as an exempted company with limited liability, and the Shares were listed on the Main Board of the Stock Exchange on August 12, 2014.

The Company has adopted the code provisions set out in the Corporate Governance Code and Corporate Governance Report (the "CG Code") as set out in Appendix 14 to the Rules Governing the Listing of Securities on the Stock Exchange (the "Listing Rules"). Throughout the period from the Listing Date to the date of this interim report, the Company has fully complied with the code provisions set out in the CG Code, except for the deviations from code provisions A.2.1 which provides that the roles of chairman and chief executive officer should be separate and should not be performed by the same individual. The Company has appointed Mr. Yang Peng as both the Chairman and the president (an equivalent position to a chief executive officer) of the Company. The Board believes that vesting the roles of the Chairman and president in the same individual would enable the Company to achieve higher responsiveness, efficiency and effectiveness when formulating business strategies and executing business plans. The Board believe that the balance of power and authority is sufficiently maintained by the operation of the board, comprising the executive Directors and independent non-executive Directors. The Board shall review the structure and composition of the Board from time to time in light of prevailing circumstances, to maintain a high standard of corporate governance practices of the Company.

COMPLIANCE WITH THE MODEL CODE FOR SECURITIES TRANSACTIONS

The Company has adopted the Model Code set out in Appendix 10 to the Listing Rules as its own code of conduct regarding securities transactions of the Directors. Specific enquiry has been made to all the Directors who have confirmed that they have complied with the Model Code throughout the period commencing on the Listing Date and ending on the date of this interim report.

The Board has also adopted the Model Code as guidelines for its relevant employees who are likely to be in possession of unpublished inside information of the Company in respect of their dealings in the securities of the Company. No incident of non-compliance of the Model Code by the relevant employees was noted by the Company.

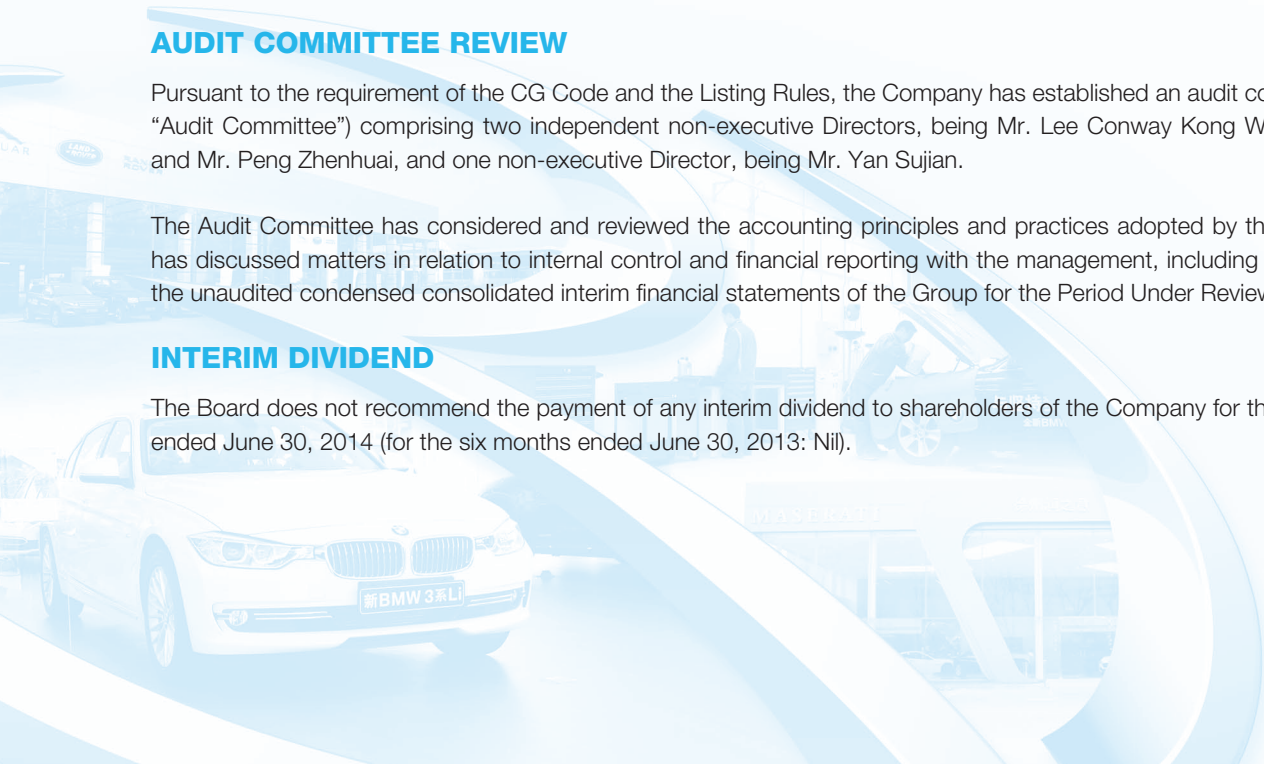
AUDIT COMMITTEE REVIEW

Pursuant to the requirement of the CG Code and the Listing Rules, the Company has established an audit committee (the "Audit Committee") comprising two independent non-executive Directors, being Mr. Lee Conway Kong Wai (chairman) and Mr. Peng Zhenhuai, and one non-executive Director, being Mr. Yan Sujian.

The Audit Committee has considered and reviewed the accounting principles and practices adopted by the Group and has discussed matters in relation to internal control and financial reporting with the management, including the review of the unaudited condensed consolidated interim financial statements of the Group for the Period Under Review.

INTERIM DIVIDEND

The Board does not recommend the payment of any interim dividend to shareholders of the Company for the six months ended June 30, 2014 (for the six months ended June 30, 2013: Nil).



CORPORATE GOVERNANCE AND OTHER INFORMATION

PRE-IPO SHARE OPTION SCHEME

In recognition of the contributions of the employees of our Group, our Group has implemented a share option scheme on September 27, 2011 (the “Pre-IPO Share Option Scheme”). During the Period Under Review, 29,500,000 share options (taking into account the Share Consolidation), which had been granted to 13 employees under the Pre-IPO Share Option Scheme, were exercised at US\$0.3573 per Share. For more information, please refer to the section headed “History and Reorganization — Establishment of the Employee Pre-IPO Trust” of the Prospectus.

As at the date of this interim report, an aggregate of 9,300,00 share options, which had been granted to 95 employees under the Pre-IPO Share Option Scheme, were outstanding. The exercise price of a share option under the Pre-IPO Share Option Scheme (the “Pre-IPO Share Options”) is US\$0.3573 per Share after the Share Consolidation.

The Pre-IPO Share Options shall be vested in accordance with the following schedule (the “Vesting Date”):

- (i) if a grantee is employed on or before December 31, 2011, the Vesting Date shall be March 31 of every year commencing 2012;
- (ii) if a grantee is employed between January 1, 2012 to December 31, 2012, the Vesting Date shall be March 31 of every year commencing 2013; and
- (iii) if a grantee is employed between January 1, 2013 to December 31, 2013, the Vesting Date shall be March 31 of every year commencing 2014.

After the expiry of the duration of the Pre-IPO Share Option Scheme, no further Pre-IPO Share Options shall be offered but in all other respects the provisions of the Pre-IPO Share Option Scheme shall remain in force. The Pre-IPO Share Options (to the extent not already exercised) granted prior to such expiry shall continue to be valid and exercisable until November 15, 2021.

None of Pre-IPO Share Options were granted or exercised throughout the period from the Listing Date to the date of this interim report.

SHARE OPTION SCHEME

On July 23, 2014, the shareholder of the Company approved and adopted a share option scheme (the “Share Option Scheme”) conditionally upon the approval by the Stock Exchange of the listing of, and permission to deal in, any Shares to be allotted and issued pursuant to the exercise of options under the Share Option Scheme. The Company received such approval from the Stock Exchange on August 11, 2014.

From the Listing Date to the date of this interim report, no option has been granted or agreed to be granted under the Share Option Scheme.

REPORT ON REVIEW OF INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS



To the directors of

China Rundong Auto Group Limited

(Incorporated in the Cayman Islands with limited liability)

INTRODUCTION

We have reviewed the interim condensed consolidated financial statements of financial position of China Rundong Auto Group Limited (the “Company”) and its subsidiaries (collectively referred to as the “Group”) as of 30 June 2014 and the related interim condensed consolidated statement of profit or loss, comprehensive income, changes in equity and cash flows for the six months period then ended, and explanatory notes.

Management is responsible for the preparation and presentation of these interim condensed consolidated financial statements in accordance with Hong Kong Accounting Standard 34 “*Interim Financial Reporting*” (“HKAS 34”) issued by the Hong Kong Institute of Certified Public Accountants (the “HKICPA”). Our responsibility is to express a conclusion on these interim condensed consolidated financial statements based on our review.

SCOPE OF REVIEW

We conducted our review in accordance with Hong Kong Standard on Review Engagements 2410, “*Review of Interim Financial Information Performed by the Independent Auditor of the Entity*” issued by the HKICPA. A review of interim condensed consolidated financial statements consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Hong Kong Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

CONCLUSION

Based on our review, nothing has come to our attention that causes us to believe that the interim condensed consolidated financial statements are not presented, in all material respects, in accordance with HKAS 34.

Ernst & Young

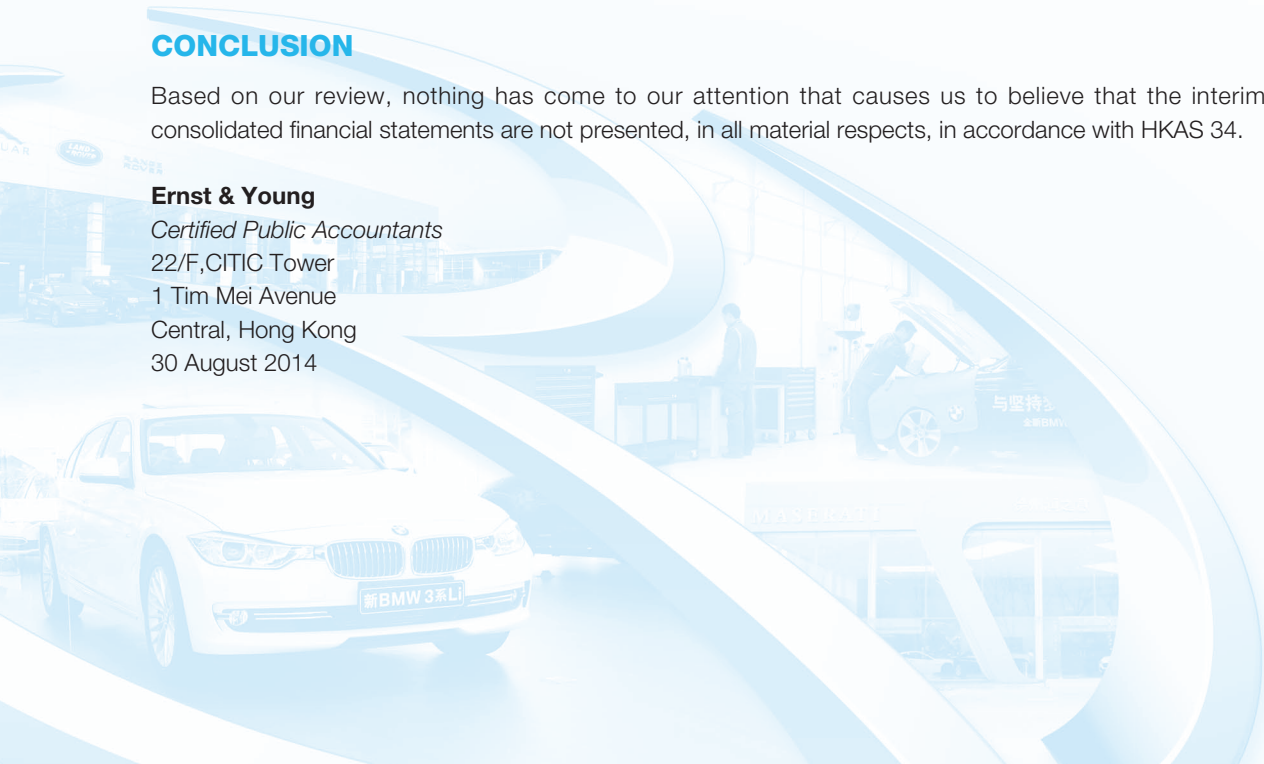
Certified Public Accountants

22/F, CITIC Tower

1 Tim Mei Avenue

Central, Hong Kong

30 August 2014



CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS

For the six months ended June 30, 2014

	Notes	2014 RMB'000 (Unaudited)	2013 RMB'000 (Unaudited)
REVENUE	4(a)	7,590,036	5,150,366
Cost of sales	5(b)	(6,862,195)	(4,731,590)
Gross profit		727,841	418,776
Other income and gains, net	4(b)	122,326	122,824
Selling and distribution costs		(181,811)	(116,056)
Administrative expenses		(207,321)	(120,695)
Other expense		(6,341)	(6,368)
Finance costs	6	(170,510)	(142,499)
Profit before tax	5	284,184	155,982
Income tax expense	7	(80,952)	(54,958)
Profit for the period		203,232	101,024
Profit for the period attributable to:			
Owners of the parent		196,858	98,487
Non-controlling interests		6,374	2,537
		203,232	101,024
Earnings per share attributable to ordinary equity holders of the parent:			
Basic (RMB)	8	0.25	0.12
Diluted (RMB)	8	0.24	0.12

CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

For the six months ended June 30, 2014

	2014 RMB'000 (Unaudited)	2013 RMB'000 (Unaudited)
Profit for the period	203,232	101,024
Other comprehensive loss to be reclassified to profit or loss in subsequent periods:		
Exchange differences on translation of foreign operations	(105)	(307)
Total comprehensive income for the period, net of tax	203,127	100,717
Total comprehensive income for the period attributable to:		
Owners of the parent	196,753	98,180
Non-controlling interests	6,374	2,537
	203,127	100,717



CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at June 30, 2014

	Notes	As at June 30, 2014 RMB'000 (Unaudited)	As at December 31, 2013 RMB'000 (Audited)
NON-CURRENT ASSETS			
Property, plant and equipment	9	2,414,302	1,918,360
Land use rights	10	348,063	352,397
Intangible assets		218,297	221,559
Deferred tax assets		4,683	5,797
Goodwill	21(b)	207,146	207,146
Available-for-sale investments		102,000	102,000
Prepayments		8,762	5,384
Total non-current assets		3,303,253	2,812,643
CURRENT ASSETS			
Inventories	11	1,963,812	1,639,689
Trade receivables	12	158,327	190,150
Prepayments, deposits and other receivables		1,148,743	1,137,384
Amount due from a related party	19	559,461	760,923
Cash in transit		35,848	23,345
Pledged bank deposits		1,748,302	1,270,078
Restricted cash	13	92,292	–
Cash and cash equivalents		531,515	417,485
Total current assets		6,238,300	5,439,054
TOTAL ASSETS		9,541,553	8,251,697
NON-CURRENT LIABILITIES			
Interest-bearing bank and other borrowings	14	885,275	939,063
Deferred tax liabilities		96,339	90,297
Total non-current liabilities		981,614	1,029,360
CURRENT LIABILITIES			
Trade and bills payables	15	3,262,871	2,738,062
Other payables and accruals		720,076	781,173
Interest-bearing bank and other borrowings	14	2,903,585	2,306,336
Income tax payable		148,374	137,243
Amount due to a related party	19	353,221	315,086
Total current liabilities		7,388,127	6,277,900
NET CURRENT LIABILITIES		(1,149,827)	(838,846)
TOTAL ASSETS LESS CURRENT LIABILITIES		2,153,426	1,973,797

CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at June 30, 2014

	<i>Notes</i>	As at June 30, 2014 <i>RMB'000</i> (Unaudited)	As at December 31, 2013 <i>RMB'000</i> (Audited)
EQUITY			
Equity attributable to owners of the parent			
Share capital	16	2	–
Reserves		1,108,270	887,271
		1,108,272	887,271
Non-controlling interests		63,540	57,166
Total equity		1,171,812	944,437
TOTAL EQUITY AND LIABILITIES		9,541,553	8,251,697



CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

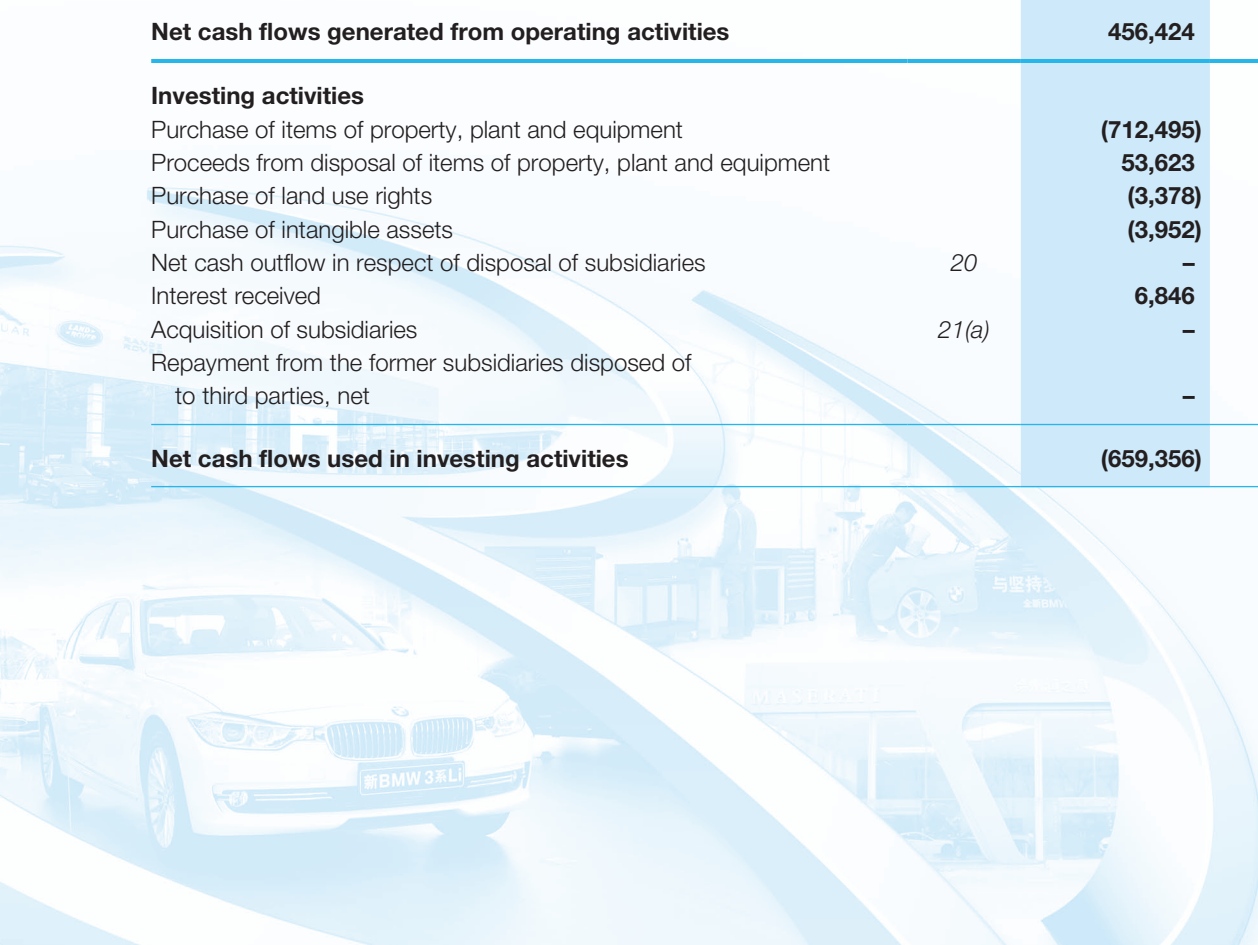
	Attributable to owners of the parent								
	Share capital	Merger reserve	Share option reserve	Statutory reserve	Retained earnings	Exchange fluctuation reserve	Total	Non-controlling interests	Total equity
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
	(unaudited) (note 16)	(unaudited)	(unaudited) (note 22)	(unaudited)	(unaudited)	(unaudited)	(unaudited)	(unaudited)	(unaudited)
At January 1, 2013	-	522,799	4,040	41,668	76,467	(541)	644,433	47,732	692,165
Profit for the period	-	-	-	-	98,487	-	98,487	2,537	101,024
Other comprehensive loss	-	-	-	-	-	(307)	(307)	-	(307)
Total comprehensive income	-	-	-	-	98,487	(307)	98,180	2,537	100,717
Transfer from retained earnings	-	-	-	14,257	(14,257)	-	-	-	-
Equity-settled share option arrangements	-	-	1,871	-	-	-	1,871	-	1,871
At June 30, 2013	-	522,799	5,911	55,925	160,697	(848)	744,484	50,269	794,753
At January 1, 2014	-	522,799	8,230	81,315	275,779	(852)	887,271	57,166	944,437
Profit for the period	-	-	-	-	196,858	-	196,858	6,374	203,232
Other comprehensive loss	-	-	-	-	-	(105)	(105)	-	(105)
Total comprehensive income	-	-	-	-	196,858	(105)	196,858	6,374	203,127
Transfer from retained earnings	-	-	-	21,551	(21,551)	-	-	-	-
Issue of share capital	2	(2)	-	-	-	-	-	-	-
Equity-settled share option arrangements	-	-	24,248	-	-	-	24,248	-	24,248
At June 30, 2014	2	522,797*	32,478*	102,866*	451,086*	(957)*	1,108,272	63,540	1,171,812

* These reserve accounts comprise the consolidated reserves of RMB1,108,272,000 (unaudited) in the consolidated statement of financial position as at June 30, 2014.

CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

For the six months ended June 30, 2014

	Notes	2014 RMB'000 (Unaudited)	2013 RMB'000 (Unaudited)
Operating activities			
Profit before tax		284,184	155,982
Adjustments for:			
Depreciation	5(c)	78,239	45,457
Amortisation of land use rights	5(c)	4,339	3,569
Amortisation of intangible assets	5(c)	7,214	1,894
Finance costs	6	170,510	142,499
Interest income	4(b)	(6,846)	(6,538)
Loss on disposal of items of property, plant and equipment	5(c)	4,171	5,090
Gain and income from disposal of subsidiaries	4(b)	–	(32,035)
Equity-settled share option expense	22	24,248	1,871
Increase in inventories		(324,123)	(273,778)
Decrease/(increase) in trade receivables		31,823	(68,796)
Increase in prepayments deposits and other receivables		(11,359)	(46,925)
(Increase)/decrease in pledged bank deposits		(283,054)	417,306
Increase in cash in transit		(12,503)	(26,256)
Increase/(decrease) in trade and bills payables		524,809	(420,213)
Increase in other payables and accruals		27,437	207,283
		519,089	106,410
Income taxes paid		(62,665)	(6,855)
Net cash flows generated from operating activities		456,424	99,555
Investing activities			
Purchase of items of property, plant and equipment		(712,495)	(394,066)
Proceeds from disposal of items of property, plant and equipment		53,623	27,179
Purchase of land use rights		(3,378)	(55,864)
Purchase of intangible assets		(3,952)	(2,339)
Net cash outflow in respect of disposal of subsidiaries	20	–	(20,844)
Interest received		6,846	6,538
Acquisition of subsidiaries	21(a)	–	35,575
Repayment from the former subsidiaries disposed of to third parties, net		–	(35,469)
Net cash flows used in investing activities		(659,356)	(439,290)



CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

For the six months ended June 30, 2014

	<i>Notes</i>	2014 <i>RMB'000</i> (Unaudited)	2013 <i>RMB'000</i> (Unaudited)
Financing activities			
Proceeds from interest-bearing bank and other borrowings		3,236,720	1,703,373
Repayment of interest-bearing bank and other borrowings		(2,693,259)	(1,899,786)
Interest paid		(178,529)	(146,849)
Repayment from/(advances to) the controlling shareholder, net	19(a)	239,597	(78,207)
(Increase)/decrease in pledged bank deposits		(195,170)	510,656
Increase in restricted cash		(92,292)	–
Net cash flows generated from financing activities		317,067	89,187
Net increase/(decrease) in cash and cash equivalents		114,135	(250,548)
Net foreign exchange differences		(105)	(307)
Cash and cash equivalents at beginning of period		417,485	364,781
Cash and cash equivalents at end of period		531,515	113,926
Analysis of balances of cash and cash equivalents			
Cash and bank balances		531,515	113,926
Cash and cash equivalents as stated in the statements of financial position and the statements of cash flows		531,515	113,926

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

1. GENERAL INFORMATION

The Company was incorporated on January 15, 2014 as an exempted company in the Cayman Islands with limited liability under the Companies Law of the Cayman Islands. The registered address of the Company is PO Box 309, Uglund House, Grand Cayman, KY1-1104, Cayman Islands. The shares of the Company were listed on the Main Board of The Stock Exchange of Hong Kong Limited (the "Stock Exchange") on August 12, 2014.

During the period, the Group were principally engaged in the sale and service of motor vehicles.

In the opinion of the Directors, the ultimate holding company of the Company is HSBC International Trustee Limited, which is incorporated in the British Virgin Island ("BVI").

2. BASIS OF PREPARATION AND ACCOUNTING POLICIES

2.1 BASIS OF PREPARATION

The interim condensed consolidated financial statements for the six months ended June 30, 2014 have been prepared in accordance with HKAS 34 *Interim Financial Reporting*. The interim condensed consolidated financial statements do not include all the information and disclosures required in the annual financial statements, and should be read in conjunction with the annual financial statements for the year ended December 31, 2013, which has been prepared in accordance with Hong Kong Financial Reporting Standards ("HKFRS").

The condensed consolidated interim financial statements were presented in Renminbi ("RMB") and all values are rounded to the nearest thousand except when otherwise indicated. These condensed consolidated interim financial statements have not been audited.

As at June 30, 2014, the Group had net current liabilities of approximately RMB1,149,827,000. The Directors believe that the Group has sufficient cash flows from the operations and current available banking facilities to meet its liabilities as and when they fall due. Therefore, the interim condensed consolidated financial statements are prepared on a going concern basis.

2.2 CHANGES IN ACCOUNTING POLICIES AND DISCLOSURES

The Group has adopted the following new and revised HKFRSs for the first time for the financial statements for the six months ended June 30, 2014.

HKFRS 10, HKFRS 12 and HKAS 27(2011)	Amendments to HKFRS 10, HKFRS 12 and HKAS 27 (2011)
HKAS 32 Amendments	— <i>Investment Entities</i>
HKAS 36 Amendments	Amendments to HKAS 32 <i>Financial Instruments: Presentation</i>
HKAS 39 Amendments	— <i>Offsetting Financial Assets and Financial Liabilities</i>
HK(IFRIC)-Int 21	Amendments to HKAS 36 <i>Impairment of Assets</i> — <i>Recoverable Amount Disclosure for Non-Financial Assets</i>
	Amendments to HKAS 39 <i>Financial Instruments: Recognition and Measurement</i> — <i>Novation of Derivatives and Continuation of Hedge Accounting</i>
	<i>Levies</i>

The adoption of the new and revised HKFRSs has had no significant financial effect on these financial statements.

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

2. BASIS OF PREPARATION AND ACCOUNTING POLICIES *(Continued)*

2.3 IMPACT OF ISSUED BUT NOT YET EFFECTIVE HKFRSs

The Group has not applied the following new and revised HKFRSs that have been issued but are not yet effective in these financial statements.

HKFRS 9	<i>Financial Instruments</i> ²
HKFRS 9, HKFRS 7 and HKAS 39 Amendments	<i>Hedge Accounting and amendments to HKFRS 9, HKFRS 7 and HKAS 39</i> ²
HKAS 19 Amendments	<i>Amendments to HKAS 19 Employee Benefits – Defined Benefit Plans: Employee Contributions</i> ¹
Annual Improvements 2010–2012 Cycle/ Annual Improvements 2011–2013 Cycle	<i>Amendments to a number of HKFRSs issued in January 2014</i> ¹
HKFRS 14	<i>Regulatory Deferral Accounts</i> ³
HKFRS 11 Amendments	<i>Accounting for Acquisitions of Interests in Joint Operations</i> ³
HKAS 16 and HKAS 38 Amendments	<i>Clarification of Acceptable Methods of Depreciation and Amortisation</i> ³
HKFRS 15	<i>Revenue from Contracts with Customers</i> ⁴

¹ Effective for annual periods beginning on or after July 1, 2014

² No mandatory effective date yet determined but is available for adoption

³ Effective for annual periods beginning on or after January 1, 2016

⁴ Effective for annual periods beginning on or after January 1, 2017

The Group is in the process of making an assessment of the impact of these new and revised HKFRSs upon initial application. So far, the Group considers that these new and revised HKFRSs are unlikely to have a significant impact on the Group's results of operations and financial position.

3. SEGMENT INFORMATION

The Group's principal business is the sale and service of motor vehicles. For management purposes, the Group operates in one business unit based on its products, and has one reportable segment which is the sale of motor vehicles and the provision of related services.

No operating segments have been aggregated to form the above reportable operating segment.

INFORMATION ABOUT GEOGRAPHICAL AREA

Since all of the Group's revenues were generated from the sale and service of motor vehicles in Mainland China and all of the Group's identifiable assets and liabilities were located in Mainland China, no geographical information is presented.

INFORMATION ABOUT MAJOR CUSTOMERS

Since none of the Group's sales to a single customer amounted to 10% or more of the Group's revenue during the period, no major customers segment information is presented.

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

4. REVENUE, OTHER INCOME AND GAINS, NET

(A) REVENUE

	For the six months ended June 30,	
	2014	2013
	RMB'000	RMB'000
	(Unaudited)	(Unaudited)
Revenue from the sale of motor vehicles	6,792,807	4,678,362
Others	797,229	472,004
	7,590,036	5,150,366

(B) OTHER INCOME AND GAINS, NET

	For the six months ended June 30,	
	2014	2013
	RMB'000	RMB'000
	(Unaudited)	(Unaudited)
Commission income	93,160	69,689
Advertisement support received from motor vehicle manufacturers	16,365	8,702
Bank interest income	6,846	6,538
Gain and income from disposal of subsidiaries	–	32,035
Government grants	852	2,145
Others	5,103	3,715
	122,326	122,824



NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

5. PROFIT BEFORE TAX

The Group's profit before tax is arrived at after charging:

	For the six months ended June 30,	
	2014 RMB'000 (Unaudited)	2013 RMB'000 (Unaudited)
(a) Employee benefit expense (excluding directors' and chief executive's remuneration):		
Wages and salaries	128,891	73,448
Equity-settled share option expense	5,848	777
Other welfare	31,485	24,226
	166,224	98,451
(b) Cost of sales and services:		
Cost of sales of motor vehicles	6,416,631	4,433,592
Others	445,564	297,998
	6,862,195	4,731,590
(c) Other items:		
Depreciation of items of property, plant and equipment	78,239	45,457
Amortisation of land use rights	4,339	3,569
Amortisation of intangible assets	7,214	1,894
Advertisement and business promotion expenses	30,943	22,246
Lease expenses	17,497	8,485
Bank charges	7,998	6,626
Loss on disposal of items of property, plant and equipment	4,171	5,090

6. FINANCE COSTS

	For the six months ended June 30,	
	2014 RMB'000 (Unaudited)	2013 RMB'000 (Unaudited)
Interest expense on bank borrowings wholly repayable within five years	167,128	141,915
Interest expense on other borrowings	11,401	4,934
Less: interest capitalised	(8,019)	(4,350)
	170,510	142,499

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

7. TAX

	For the six months ended June 30,	
	2014 RMB'000 (Unaudited)	2013 RMB'000 (Unaudited)
Current Mainland China corporate income tax	73,796	54,675
Deferred tax	7,156	284
Total tax charge for the period	80,952	54,958

Pursuant to Section 6 of the Tax Concessions Law (1999 Revision) of the Cayman Islands, the Company has obtained an undertaking from the Governor-in-Council that no law which is enacted in the Cayman Islands imposing any tax to be levied on profits or income or gain or appreciation shall apply to the Company or its operations.

The subsidiaries incorporated in BVI are not subject to income tax as these subsidiaries do not have a place of business (other than a registered office only) or carry on any business in BVI.

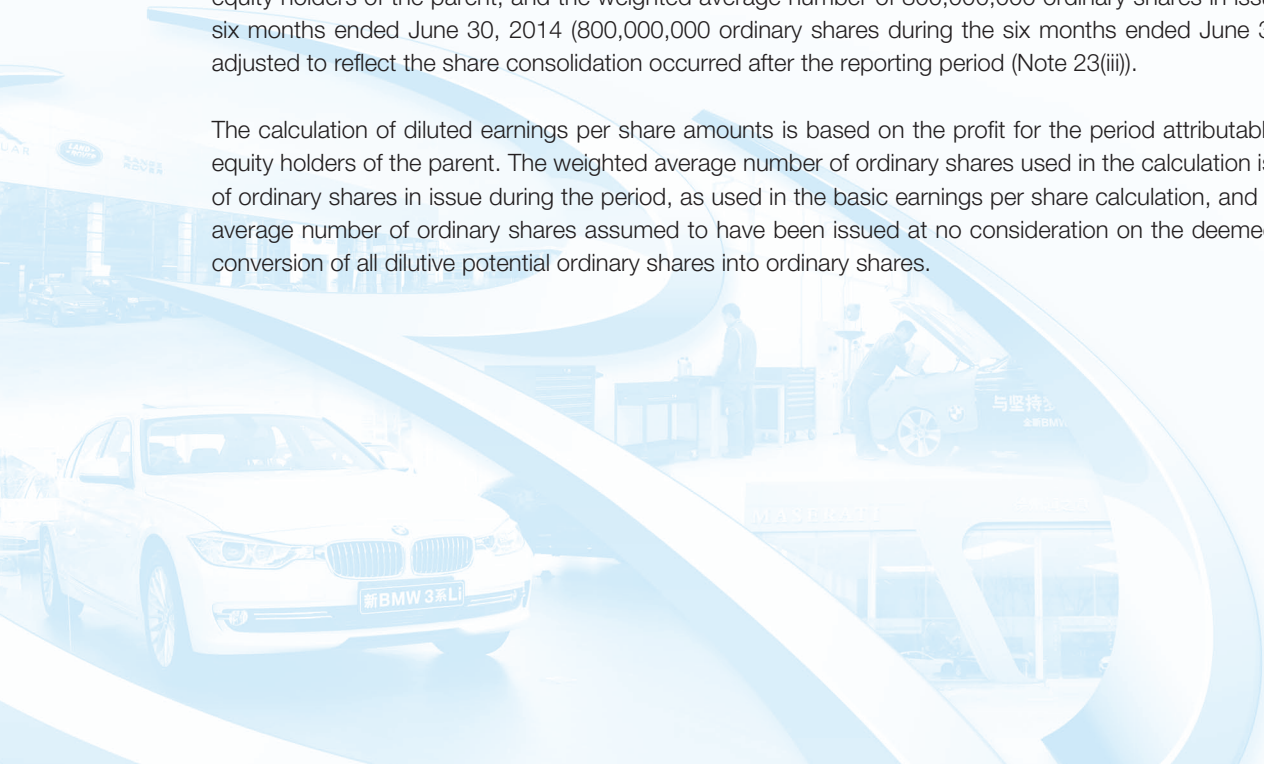
The subsidiaries incorporated in Hong Kong are subject to profits tax at the rate of 16.5% (six months ended June 30, 2013: 16.5%) during the period. No provision for Hong Kong profits tax has been made as the Group had no assessable profits arising in Hong Kong during the Reporting Period.

According to the Corporate Income Tax Law of the People's Republic of China, the income tax rate is 25% (six months ended June 30, 2013: 25%).

8. EARNINGS PER SHARE ATTRIBUTABLE TO ORDINARY EQUITY HOLDERS OF THE PARENT

The calculation of basic earnings per share amounts is based on the profit for the period attributable to ordinary equity holders of the parent, and the weighted average number of 800,000,000 ordinary shares in issue during the six months ended June 30, 2014 (800,000,000 ordinary shares during the six months ended June 30, 2013), as adjusted to reflect the share consolidation occurred after the reporting period (Note 23(iii)).

The calculation of diluted earnings per share amounts is based on the profit for the period attributable to ordinary equity holders of the parent. The weighted average number of ordinary shares used in the calculation is the number of ordinary shares in issue during the period, as used in the basic earnings per share calculation, and the weighted average number of ordinary shares assumed to have been issued at no consideration on the deemed exercise or conversion of all dilutive potential ordinary shares into ordinary shares.



NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

8. EARNINGS PER SHARE ATTRIBUTABLE TO ORDINARY EQUITY HOLDERS OF THE PARENT *(Continued)*

The calculations of the basic and diluted earnings per share are based on:

	For the six months ended June 30, 2014 RMB'000 (Unaudited)	For the six months ended June 30, 2013 RMB'000 (Unaudited)
Earnings		
Profit attributable to ordinary equity holders of the parent, used in the earnings per share calculation	196,858	98,487

	For the six months ended June 30, 2014 RMB'000 (Unaudited)	For the six months ended June 30, 2013 RMB'000 (Unaudited)
Shares		
Weighted average number of ordinary shares in issue during the period used in the basic earnings per share calculation	800,000,000	800,000,000
Effect of dilution-weighted average number of ordinary shares: Share options	8,740,391	7,050,882
	808,740,391	807,050,882

The weighted average number of ordinary shares used to calculate the basic earnings per share during the six months ended June 30, 2013 was 800,000,000, which were deemed to have been issued throughout the six months ended June 30, 2013, as adjusted to reflect the share consolidation occurred after the reporting period (Note 23(iii)).

Earnings per share		
Basic (RMB)	0.25	0.12
Diluted (RMB)	0.24	0.12

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

9. PROPERTY, PLANT AND EQUIPMENT

ACQUISITIONS AND DISPOSALS

During the six months ended June 30, 2014, the Group acquired assets at a consideration of RMB631,975,000 (unaudited) (for the year ended December 31, 2013: RMB798,500,000).

Assets with a net book value of RMB57,794,000 (unaudited), were disposed of by the Group during the six months ended June 30, 2014 (for the year ended December 31, 2013: RMB70,746,000), resulting in a net loss on disposal of RMB 4,171,000 (unaudited) (for the year ended December 31, 2013: RMB13,534,000),

Certain of the Group's buildings with an aggregate net book value of RMB44,327,000 and RMB43,988,000 (unaudited), as at December 31, 2013 and June 30, 2014, respectively, do not have building ownership certificates because they were built on land where the Group did not have the land use right certificates. The Group has obtained confirmation letters from the relevant bureaus of land and resources confirming that (1) the Group can build the relevant buildings on such land, (2) the Group will not be imposed of fine for the use of land, (3) the relevant bureaus will not confiscate the constructions and other facilities built on such land, and (4) the Group will not be required to return the relevant land before public bidding. In the opinion of the Directors, the risk of the relevant government authorities imposing a fine on the Group or confiscating the buildings is relative low.

10. LAND USE RIGHTS

Included in the Group's land use rights are rights to three parcels of land, with an aggregate net book value of RMB14,290,000 and RMB14,107,000 (unaudited), as at December 31, 2013 and June 30, 2014, respectively, which the Group had not obtained the land use right certificates. The Group has obtained confirmation letters from the relevant bureaus of land and resources confirming that (1) the Group can build and operate dealership stores on such land, (2) the Group will not be imposed of fine for the use of land, (3) the relevant bureaus will not confiscate the constructions and other facilities built on such land, and (4) the Group will not be required to return the relevant land before public bidding. In the opinion of the Directors, the risk of the relevant government authorities imposing a fine on the Group or requiring the Group to return the relevant land before public bidding is relative low.

Included in the Group's land use rights are rights to five parcels of land, with an aggregate net book value of RMB69,106,000 and RMB65,370,000 (unaudited) as at December 31, 2013 and June 30, 2014, respectively, which the Group did not use for their designated usage. Under the relevant PRC laws and regulations, any change to the usage of land by the land use right holder must be approved by the relevant government authorities. The Group has obtained confirmation letters from the relevant bureaus of land and resources confirming that (1) the Group is the legal land use right holder of the relevant lands with full payment made, (2) the relevant bureaus are aware of the Group's present use of the land as dealership stores, and (3) there will be no fines or additional land grant fees to be imposed by the relevant bureaus and the Group will not be required to return the land to the government. In the opinion of the Directors, the risk of the relevant government authorities imposing a fine on the Group or requiring the Group to return the relevant land is relative low.

11. INVENTORIES

	June 30, 2014 RMB'000 (Unaudited)	December 31, 2013 RMB'000 (Audited)
Motor vehicles	1,815,178	1,486,684
Spare parts and accessories	148,634	153,005
	1,963,812	1,639,689

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

12. TRADE RECEIVABLES

	June 30, 2014 RMB'000 (Unaudited)	December 31, 2013 RMB'000 (Audited)
Trade receivables	158,327	190,150
Impairment	–	–
	158,327	190,150

The Group's trading terms with its customers are mainly on cash, except for some transactions which are traded on credits. The credit period is generally three months. The Group seeks to maintain strict control over its outstanding receivables and has a credit control department to minimise credit risk. Overdue balances are reviewed regularly by senior management. In view of the aforementioned and the fact that the Group's trade receivables relate to a large number of diversified customers, there is no significant concentration of credit risk. Trade receivables are non-interest-bearing.

An aged analysis of the trade receivables as at the end of each of the reporting date (based on the invoice date) is as follows:

	June 30, 2014 RMB'000 (Unaudited)	December 31, 2013 RMB'000 (Audited)
Within three months	143,507	178,250
More than three months but less than one year	14,820	10,335
More than one year	–	1,565
	158,327	190,150

The aged analysis of the trade receivables that are not individually nor collectively considered to be impaired is as follows:

	June 30, 2014 RMB'000 (Unaudited)	December 31, 2013 RMB'000 (Audited)
Neither past due nor impaired	143,507	178,250
Less than three months past due	14,820	10,335
Three months to one year past due	–	1,565
	158,327	190,150

Receivables that were past due but not impaired relate to a number of independent customers that have a good track record with the Group. Based on past experience, the Directors are of the opinion that no provision for impairment is necessary in respect of these balances as there has not been a significant change in credit quality and the balances are still considered fully recoverable.

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

13. RESTRICTED CASH

The Group received US\$24,600,000 and US\$30,000,000 in April 2014 and May 2014, respectively, from Rundong Fortune Investment Limited (“Rundong Fortune”), which is ultimately controlled by Mr. Yang Peng, to repay the then net outstanding amount due from Mr. Yang Peng to the Group. Among which, US\$15,000,000 (approximate to RMB92,543,000) was deposited into a bank account jointly controlled by the Group and Cheer Hope Holdings Limited (“Cheer Hope”), one of the noteholders to which Rundong Fortune issued senior secured guaranteed notes in May 2014. The Company has assigned the balance in this jointly controlled bank account in favour of Cheer Hope. The Group shall not transfer or close this bank account, nor receive payment from or otherwise deal with the deposit in this account. Such restrictions and the security shall be released upon the earlier of (i) the underwriting agreements of the Company shares listing on the Main Board of the Stock Exchange of Hong Kong Limited (“the Listing”) becoming unconditional and effective under a qualified IPO; or (ii) the date that all the obligations under the senior secured guaranteed notes of US\$15,000,000 issued to Cheer Hope have been fully discharged. The restrictions and security has been released upon the Company’s successful listing on the Stock Exchange of Hong Kong.

14. INTEREST-BEARING BANK AND OTHER BORROWINGS

	June 30, 2014 (Unaudited)		December 31, 2013 (Audited)	
	Effective interest rate (%)	RMB'000	Effective interest rate (%)	RMB'000
Current				
Bank loans	6.00–9.00	2,681,551	5.60–24.00	2,129,008
Other borrowings	6.50–10.98	222,034	4.83–9.94	177,328
		2,903,585		2,306,336
Non-current				
Bank loans	8.00–8.32	885,275	5.94–24.00	939,063
		3,788,860		3,245,399

15. TRADE AND BILLS PAYABLES

	June 30, 2014 RMB'000 (Unaudited)	December 31, 2013 RMB'000 (Audited)
Trade payables	99,628	79,596
Bills payable	3,163,243	2,658,466
Trade and bills payables	3,262,871	2,738,062

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

15. TRADE AND BILLS PAYABLES (Continued)

An aged analysis of the trade and bills payables as at each of the reporting date, based on the invoice date, is as follows:

	June 30, 2014 RMB'000 (Unaudited)	December 31, 2013 RMB'000 (Audited)
Within 3 months	2,503,356	2,628,546
3 to 6 months	753,413	104,647
6 to 12 months	1,769	929
Over 12 months	4,333	3,940
	3,262,871	2,738,062

The trade payables are non-interest-bearing and are normally settled on 90-day terms.

16. SHARE CAPITAL

	As at June 30, 2014 RMB'000 (Unaudited)
Authorised: 250,000,000,000 ordinary shares of USD0.0000002 each	305
Issued and fully paid: 2,000,000,000 ordinary shares of USD0.0000002 each	2

The Company was incorporated as an exempted company with limited liability in the Cayman Islands on January 15, 2014 with an initial authorised share capital of US\$50,000 divided into 250,000,000,000 ordinary shares of US\$0.0000002 each. On the date of incorporation, one share was issued to the parent of the Company (representing the then entire issued share capital of the Company).

On January 22, 2014, the parent of the Company entered into an equity transfer agreement with the Company pursuant to which the Company acquired all of the issued share capital in each of the subsidiaries incorporated in the BVI directly held by the parent of the Company. The Company allotted and issued 1,999,999,999 shares at par value to the parent of the Company as the consideration of this transfer. Immediately after this transfer, the Company became the holding company of the other subsidiaries comprising the Group.

17. CONTINGENT LIABILITIES

As at June 30, 2014, the Group had provided guarantees to commercial banks in Mainland China in respect of short term banking facilities granted to an independent third party with an amount of RMB5,000,000 (unaudited), and the banking facilities were utilised by this independent third party. As part of the mutual arrangement between the Group and this independent third party, this independent third party and their affiliates in return provided similar financial guarantees ("Cross Guarantees") for the Group in Mainland China as security for the utilised banking facilities of the Group with an amount of RMB20,000,000 (unaudited) as at June 30, 2014.

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

18. COMMITMENTS

A. CAPITAL COMMITMENT

Capital commitments of the Group in respect of property, plant and equipment outstanding as at June 30, 2014 and December 31, 2013 not provided for in the interim condensed consolidated financial statements were as follows:

	June 30, 2014 RMB'000 (Unaudited)	December 31, 2013 RMB'000 (Audited)
Contracted, but not provided for land use rights and buildings	558,568	415,620
Authorised, but not contracted for land use rights and buildings	–	–
	558,568	415,620

B. OPERATING LEASE ARRANGEMENTS

The Group leases certain of its office properties and land under operating lease arrangements. Leases for properties and land are negotiated for terms ranging from one to 17 years.

At June 30, 2014 and December 31, 2013, the Group had total future minimum lease payments under non-cancellable operating leases with its tenants fully due as follows:

	June 30, 2014 (Unaudited)		December 31, 2013 (Audited)	
	Properties RMB'000	Land RMB'000	Properties RMB'000	Land RMB'000
Within one year	21,241	14,563	22,101	11,208
After one year but within five years	80,942	48,559	74,654	28,671
After five years	120,162	88,155	66,231	54,113
	222,345	151,277	162,986	93,992

19. RELATED PARTY TRANSACTIONS AND BALANCES

In addition to the transactions and balances disclosed elsewhere in the interim condensed consolidated financial statements, the Group had the following material transactions with related parties during the Reporting Period:

Mr. Yang Peng is the controlling shareholder of the Group and is also considered to be a related party of the Group.

- (a) The Group had the following transactions with a related party for the six months ended June 30, 2014:

	For the six months ended June 30, 2014 RMB'000 (Unaudited)	2013 RMB'000 (Unaudited)
Repayment from/(advance to) the controlling shareholder Mr. Yang Peng	239,597	(78,207)

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

19. RELATED PARTY TRANSACTIONS AND BALANCES *(Continued)*

- (b) Outstanding balances with a related party:

Due from a related party

	June 30, 2014 RMB'000 (Unaudited)	December 31, 2013 RMB'000 (Audited)
Mr. Yang Peng	559,461	760,923

Due to a related party

	June 30, 2014 RMB'000 (Unaudited)	December 31, 2013 RMB'000 (Audited)
Mr. Yang Peng	353,221	315,086

Amounts due from/to a related party are interest free, unsecured and with no fixed repayment term.

- (c) Compensation of key management personnel:

	For the six months ended June 30, 2014 RMB'000 (Unaudited)	2013 RMB'000 (Unaudited)
Short term employee benefits	2,531	1,347
Pension scheme contributions	121	95
Equity-settled share option expense	22,286	1,316
Total compensation paid to key management personnel	24,938	2,758

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

20. DISPOSAL OF SUBSIDIARIES

The Group entered into an equity transfer agreement with Mr. Guo Jihong, an independent third party, on May 2, 2013 to dispose of a subsidiary in the PRC with a disposal consideration of RMB50,000.

The Group entered into an equity transfer agreement with Shanghai Huijing Automobile Accessories Company Limited on May 15, 2013 to dispose of a subsidiary in the PRC with a disposal consideration of RMB16,000,000.

The Group entered into a series of separate equity transfer agreements with Jiangsu Qirun Investment Company Limited (“Jiangsu Qirun”) on June 30, 2013, to dispose of the entire equity interests in six subsidiaries in the PRC with an aggregate disposal consideration of RMB43,292,000.

As at June 30,
2013
RMB'000
(Unaudited)

Net assets disposed of:

Property, plant and equipment (note 9)	9,081
Land use rights (note 10)	69,186
Intangible assets	306
Inventories	23,753
Trade receivables	1,759
Prepayments, deposits and other receivables	97,895
Cash in transit	988
Pledged bank deposits	26,247
Cash and cash equivalents	20,844
Interest-bearing bank and other borrowings	(68,500)
Trade and bills payables	(59,925)
Other payables and accruals	(23,576)
Other payables due to the Group	(57,056)
	41,002

Gain on disposal of subsidiaries	18,340
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59,342

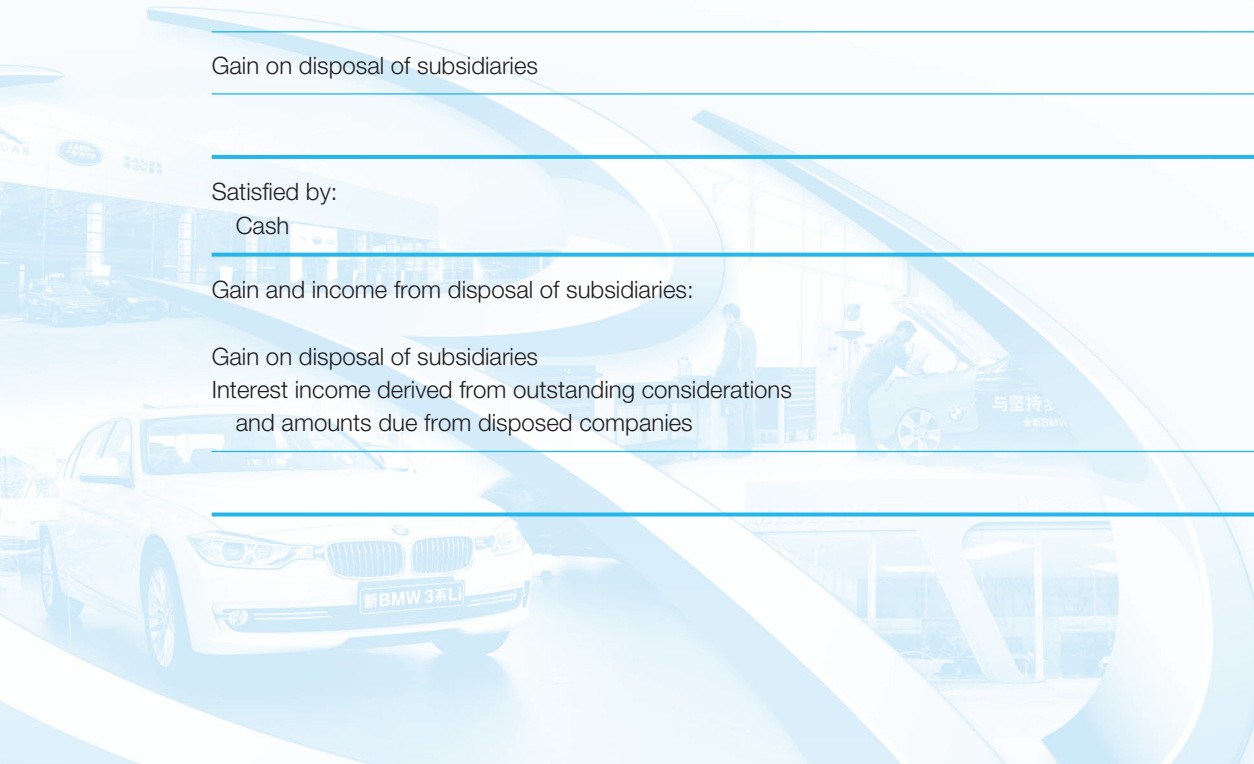
Satisfied by:

Cash	59,342
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Gain and income from disposal of subsidiaries:

Gain on disposal of subsidiaries	18,340
Interest income derived from outstanding considerations and amounts due from disposed companies	13,695

32,035



NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

20. DISPOSAL OF SUBSIDIARIES *(Continued)*

Pursuant to respective equity transfer agreements between the Group and Jiangsu Qirun, Jiangsu Qirun is obligated to pay an interest at 11% per annum in terms of the outstanding consideration as well as the Group's receivables due from the companies disposed of in June 2013. Receivables with carrying amounts of RMB127,743,000 (unaudited) were outstanding from respective former subsidiaries disposed of to Jiangsu Qirun as at June 30, 2013. The Group was entitled to receive the interest of RMB13,695,000 (unaudited) which were credited to other income and gains for the period ended June 30, 2013.

An analysis of the net inflow of cash and cash equivalents in respect of the disposal of subsidiaries is as follows:

	As at June 30, 2013 RMB'000 (Unaudited)
Cash consideration	59,342
Less: Unsettled consideration	(59,342)
Add: Settled consideration in respect of previous disposal of subsidiaries	-
Cash and bank balances disposed	(20,844)
Net cash outflow in respect of the disposal of subsidiaries	(20,844)

Prior to the disposal of subsidiaries, these former subsidiaries contributed RMB97,692,000 (unaudited) to the Group's turnover and net loss RMB4,423,000 (unaudited) to the Group's consolidated profit for the period ended June 30, 2013.

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

21. BUSINESS COMBINATIONS

- (a) Xuzhou Huijing Automobile Sales & Service Company Limited ("Xuzhou Huijing") was incorporated as a wholly-owned subsidiary of the Group on September 18, 2002 and operated an automobile dealership for the KIA brand. On December 29, 2011, the Group disposed of its 100% equity interest in Xuzhou Huijing to Jiangsu Qirun. On March 31, 2013, the Group acquired back the 100% equity interest in Xuzhou Huijing from Jiangsu Qirun at a consideration of RMB8,540,000 which was determined based on negotiation between the Group and Jiangsu Qirun, taking into account the net asset value of Xuzhou Huijing. The acquisition was made for the purpose of maintaining an on-going relationship with the automobile manufacturer. The consideration of RMB8,540,000 was unpaid as at June 30, 2013 but was fully settled as at December 31, 2013.

The fair values of the identifiable assets and liabilities of Xuzhou Huijing as at the date of acquisition were as follows:

	<i>RMB'000</i> (Unaudited)
Property, plant and equipment	4,818
Intangible assets	71
Inventories	8,703
Trade receivables	2,170
Prepayments, deposits and other receivables	8,166
Pledged bank deposits	9,000
Cash and cash equivalents	35,575
Trade and bills payables	(45,836)
Other payables and accruals	(14,127)
Satisfied by cash	8,540

An analysis of the cash flows in respect of the acquisition of a subsidiary is as follows:

	June 30, 2013 <i>RMB'000</i> (Unaudited)
Cash consideration	(8,540)
Less: Unpaid cash consideration	8,540
Cash and bank balances acquired	35,575
Net inflow of cash and cash equivalents included in cash flows from investing activities	35,575

Since the acquisition, Xuzhou Huijing contributed RMB28,203,000 (unaudited) to the Group's turnover and RMB1,762,000 (unaudited) to the consolidated profit for the period ended June 30, 2013.

Had the combination taken place at the beginning of the Reporting Period, the revenue of the Group and the profit of the Group for the period ended June 30, 2013 would have been RMB5,187,671,000 (unaudited) and RMB101,627,000 (unaudited), respectively.

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

21. BUSINESS COMBINATIONS *(Continued)*

- (b) In October 2013, the Group acquired 100% equity interest in three Audi dealership stores and an insurance agency company in Shandong Province, from an independent third party, Linyi Jialun Automobile Sales Service Company Limited (臨沂佳輪汽車銷售服務有限公司) ("Linyi Jialun"), at a consideration of RMB420,000,000. The consideration of RMB420,000,000 was fully settled as at December 31, 2013.

Three Audi dealership stores and the insurance agency company had changed their shareholders and legal representatives and registered these updates in the local administration for industrial and commercial in October 2013, December 2013 and May 2014, respectively.

The fair values of the identifiable assets and liabilities of the Audi stores and the insurance agency company as at the date of acquisition were as follows:

	<i>RMB'000</i> (Unaudited)
Property, plant and equipment	117,987
Land use right	19,100
Intangible assets	217,977
Inventories	107,922
Trade receivables	10,154
Prepayments, deposits and other receivables	68,700
Pledged bank deposits	135,420
Cash in transit	1,727
Cash and cash equivalents	7,108
Trade and bills payables	(231,379)
Other payables and accruals	(55,218)
Interest-bearing bank borrowings	(127,094)
Deferred tax liabilities	(59,550)
Total identifiable net assets	212,854
Goodwill on acquisition	207,146
Satisfied by cash	420,000

Acquired business contributed RMB570,744,000 (unaudited) to the Group's turnover and RMB16,609,000 (unaudited) to the consolidated profit for the six months ended June 30, 2014.

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

22. SHARE OPTION SCHEME

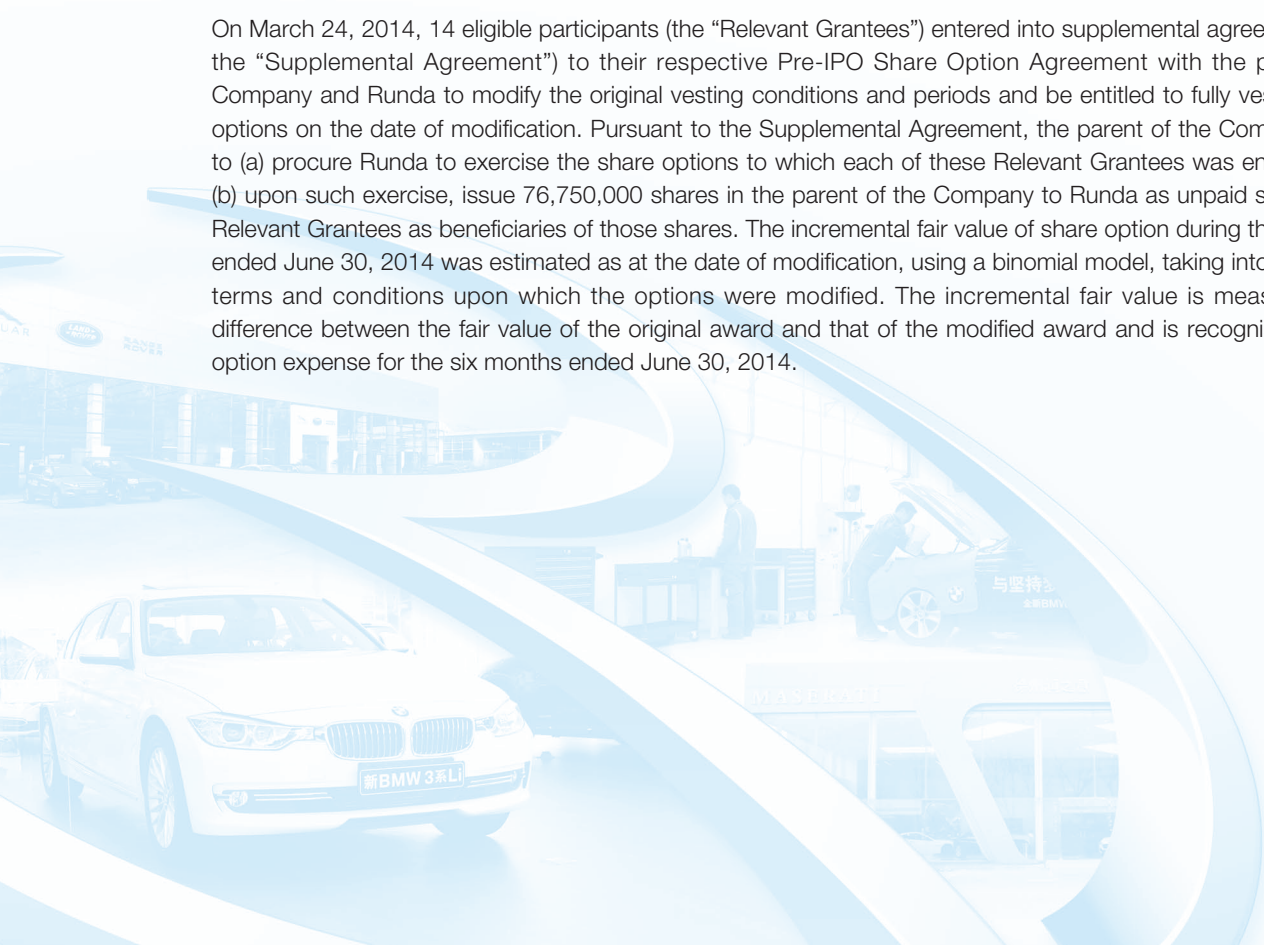
Before the incorporation of the Company, the parent of the Company operates a share option scheme (the “Pre-IPO Scheme”) for the purpose of providing incentives and rewards to eligible participants who contribute to the success of the Group’s operations. In order to operate the Pre-IPO Scheme, the parent of the Company established a trust (the “Employee Pre-IPO Trust”) under a trust deed in September 2011. Eligible participants of the Pre-IPO Scheme will be nominated as beneficiaries of the Employee Pre-IPO Trust. Eligible participants include the Company’s directors, including independent non-executive directors, and other employees of the Group and its subsidiaries. The Pre-IPO Scheme became effective on 15 November 2011 and, unless otherwise cancelled or amended, will remain in force for 10 years from that date with a fixed exercise price of US\$0.1429 per share.

The parent of the Company offers the share options to subscribe for a total of 100,000,000 shares upon their exercise, representing 5% of the then issued share capital of the parent of the Company, to Runda (PTC) Limited (“Runda”) (a wholly-owned subsidiary of the Company acting as the trustee to the Employee Pre-IPO Trust). Runda holds the share options for the benefit of the eligible participants when they are granted with the share options. Share options were offered to each eligible participant in various batches since January 2, 2012 till December 31, 2013.

Each of the eligible participants entered into a share option agreement (the “Pre-IPO Share Option Agreement”) with the parent of the Company and Runda under which the parent of the Company nominated eligible participants as a beneficiary of the Employee Pre-IPO Trust. The offer of a grant of options may be accepted within seven days from the date of offer. The exercise period of the share options granted is dependent on the Company’s qualified IPO listing and commences after a vesting period of one to five years and ends on the expiry date of the Pre-IPO Scheme.

Share options do not confer rights on the holders to dividends or to vote at shareholders’ meetings.

On March 24, 2014, 14 eligible participants (the “Relevant Grantees”) entered into supplemental agreements (each, the “Supplemental Agreement”) to their respective Pre-IPO Share Option Agreement with the parent of the Company and Runda to modify the original vesting conditions and periods and be entitled to fully vest their share options on the date of modification. Pursuant to the Supplemental Agreement, the parent of the Company agreed to (a) procure Runda to exercise the share options to which each of these Relevant Grantees was entitled to; and (b) upon such exercise, issue 76,750,000 shares in the parent of the Company to Runda as unpaid shares for the Relevant Grantees as beneficiaries of those shares. The incremental fair value of share option during the six months ended June 30, 2014 was estimated as at the date of modification, using a binomial model, taking into account the terms and conditions upon which the options were modified. The incremental fair value is measured as the difference between the fair value of the original award and that of the modified award and is recognised as share option expense for the six months ended June 30, 2014.



NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

22. SHARE OPTION SCHEME (Continued)

The following share options were outstanding under the Pre-IPO Scheme during the Reporting Period:

	2014		2013	
	Exercise price US\$ per share	Number of options '000 (Unaudited)	Exercise price US\$ per share	Number of options '000 (Unaudited)
At January 1	–	57,449	–	38,303
Granted during the period	0.1429	33,526	0.1429	5,918
Forfeited during the period	0.1429	(3,116)	0.1429	(279)
Exercised during the period	–	–	–	–
Expired during the period	–	–	–	–
At June 30	0.1429	87,859	0.1429	43,942

The weighted average fair values of the share options granted during the period ended June 30, 2014 was US\$0.0694 (RMB0.4307) (unaudited) (June 30, 2013: US\$0.0313 (RMB0.2267) (unaudited) per option of which the Group recognised equity-settled share option expenses of RMB 24,248,000 (unaudited) (June 30, 2013: RMB 1,871,000 (unaudited)) during the period ended June 30, 2014.

The fair value of the share options granted during the period ended June 30, 2014 was estimated as at the date of grant, using a binomial model, taking into account the terms and conditions upon which the options were granted. The following table lists the inputs to the model used:

	June 30, 2014	June 30, 2013
Dividend yield (%)	–	–
Expected volatility (%)	34.90–45.70	47.10–48.00
Risk-free interest rate (%)	2.51–3.81	2.51–2.77
Expected life of options (year)	10	10
Weighted average share price (US\$ per share)	0.2063–0.2560	0.0930–0.1705

The expected life of the options is based on the Pre-IPO Scheme which became effective on November 15, 2011 and will remain in force for 10 years until November 15, 2021. The expected volatility reflects the assumption that the historical volatility of other similar listed companies is indicative of future trends of the parent of the Company, which may also not necessarily be the actual outcome. The weighted average share price reflects the assumption that the historical weighted average share price of other similar listed companies is indicative of future trend of the parent of the Company.

No other feature of the options granted was incorporated into the measurement of fair value.

At the end of the Reporting Period, 87,859,000 (unaudited) (June 30, 2013: 43,942,000 (unaudited)) share options were outstanding under the Pre-IPO Scheme.

Upon the Listing on August 12, 2014, the parent of the Company, the Company, Runda and eligible participants entered into a share option agreement to carry forward its former share options in the parent of the Company, other than those early exercised, to the Company without change in terms.

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

23. EVENTS AFTER THE REPORTING PERIOD

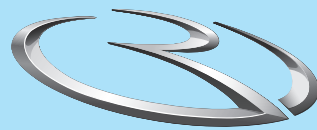
There are no significant events undertaken by the Group after June 30, 2014, other than the following events:

- (i) On July 23, 2014, Rundong Fortune Investment Limited, Cheerful Autumn Holdings Limited, Rue Feng Holdings Limited and Mr. Yang Peng (collectively, the “Controlling Shareholders”) entered into a deed of indemnity with the Company, pursuant to which the Controlling Shareholders agreed to indemnify the Group from any loss, liability and associated claims in connection with, among others, buildings and land properties matters as set out in Notes 9 and 10, respectively.
- (ii) On July 23, 2014, the Directors of the Group declared a special dividend of RMB330 million with RMB89.45 million, RMB226.11 million and RMB14.44 million for the years ended December 31, 2012 and 2013 and for the three months ended March 31, 2014, respectively, to the Group’s then shareholders, conditional upon the Underwriting Agreements (as defined in the prospectus of the Company dated July 31, 2014 (the “Prospectus”)) becoming unconditional and effective. The Underwriting Agreements became unconditional and effective on August 12, 2014.
- (iii) Pursuant to the shareholder’s resolutions of the Company dated July 23, 2014, conditional upon the Underwriting Agreements becoming unconditional and effective but before the Listing, every ten ordinary shares in the capital of the Company of US\$0.0000002 each were consolidated into four ordinary shares of the Company of US\$0.0000005 (the “Share Consolidation”). The Underwriting Agreements became unconditional and effective on August 12, 2014. After the Share Consolidation but before the Listing, the Company’s issued share numbers were consolidated to 800,000,000 ordinary shares of US\$0.0000005 each from 2,000,000,000 ordinary shares of US\$0.0000002 each with no change in share capital.
- (iv) On August 5, 2014, Mr. Yang Peng had fully settled all outstanding amount owed by him to the Group (Note 19).
- (v) In connection with the Company’s Global Offering (as defined in the Prospectus, 244,974,000 shares with a nominal value of US\$0.0000005 each were issued at a price of HK\$3.58 per share for a total cash consideration, before deducting underwriting fees, commissions and related expenses, of HK\$877 million. In addition, the Company received HK\$81.7 million from the Runda (PTC) Limited upon completion of the Global Offering for settlement of the scheme share price for 73,750,000 scheme shares (or 29,500,000 shares after the Share Consolidation). Dealings in shares of the Company on the Stock Exchange commenced on August 12, 2014.

24. APPROVAL OF THE UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

The unaudited condensed consolidated financial statements were approved and authorised by the board of directors on August 30, 2014.





润东汽车

CHINA RUNDONG AUTO GROUP LIMITED

中國潤東汽車集團有限公司