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## 招商銀行股份有限公司 CHINA MERCHANTS BANK CO., LTD.

(A joint stock company incorporated in the People's Republic of China with limited liability)

(Stock code: 03968)

## ANNOUNCEMENT SUPPLEMENTAL TO THE 2013 ANNUAL REPORT OF CHINA MERCHANTS BANK CO., LTD.

Upon approval by the Board of Directors of China Merchants Bank Co., Ltd. (the "Company"), the Company hereby announces the rest of the pre-tax remunerations of the senior management who received their remunerations from the Company in 2013 as follows:

Name	Title	Pre-tax remunerations in 2013 (in RMB ten thousand)
Tian Huiyu	Executive Director, President and Chief Executive Officer	117.00
Zhang Guanghua	Vice Chairman and Executive Director	129.43
Li Hao	Executive Director, First Executive Vice President and Chief Financial Officer	129.43
Han Mingzhi	Chairman of Board of Supervisors	115.53
Tang Zhihong	Executive Vice President	115.53
Ding Wei	Executive Vice President	115.53
Tang Xiaoqing	Executive Vice President	115.53
Wang Qingbin	Executive Vice President	115.53
Liu Jianjun	Executive Vice President	10.24
Xu Shiqing	Secretary of Board of Directors	58.50
Ma Weihua	Former Executive Director, President and Chief Executive Officer	73.12
Yin Fenglan	Former Executive Vice President	84.82
Xu Lianfeng	Former Chief Technology Officer	40.95
Lan Qi	Former Secretary of Board of Directors	36.56

## Notes:

- 1. According to relevant policies, the Company shall defer the payment of performance-based remunerations to the senior management of the Company. The aggregate amount of performance-based remunerations of the senior management of the Company in 2013 being deferred was RMB12,577,000, which has not yet been paid to respective individuals. The Board of Directors will base on the actual operation and risk exposure of the Company in the future to evaluate whether such deferred payment will be ultimately paid and the way as to how such payment is to be paid.
- 2. Mr. Zhu Qi's remuneration was paid by Wing Lung Bank Limited, a subsidiary of the Company.
- 3. The rest of the pre-tax remunerations of the above-mentioned senior management for 2013 are calculated on the basis of the length of their service as senior management in the Company.

By Order of the Board
China Merchants Bank Co., Ltd.
Xu Shiqing Seng Sze Ka Mee Natalia
Joint Company Secretaries

## 24 October 2014

As at the date of this announcement, the executive directors of the Company are Tian Huiyu, Zhang Guanghua and Li Hao; the non-executive directors of the Company are Li Jianhong, Ma Zehua, Li Yinquan, Fu Gangfeng, Sun Yueying, Su Min, Fu Junyuan and Hong Xiaoyuan; and the independent non-executive directors of the Company are Xu Shanda, Wong Kwai Lam, Pan Chengwei, Pan Yingli, Guo Xuemeng and Xiao Yuhuai.