# QUALI-SMART HOLDINGS LIMITED 滉達富控股有限公司\*

(Incorporated in the Cayman Islands with limited liability) Stock code : 1348

\*For identification purpose only

# Interim Report 2014/15







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# **Corporate Information**

## **Board of Directors**

#### **Executive Directors**

Mr. Lau Ho Ming, Peter *(Executive Chairman)* Mr. Poon Pak Ki, Eric Mr. Ng Kam Seng

#### **Non-executive Directors**

Madam Li Man Yee, Stella Mr. Chu Sheng Yu, Lawrence Mr. Wang Zhao (appointed on 30 October 2014)

#### Independent Non-executive Directors

Mr. Leung Po Wing, Bowen Joseph *GBS, JP* Mr. Chan Siu Wing, Raymond Mr. Chu, Raymond

#### **Committees of the Board of Directors**

#### **Audit Committee**

Mr. Chan Siu Wing, Raymond (*Chairman*) Mr. Leung Po Wing, Bowen Joseph *GBS, JP* Mr. Chu, Raymond

#### **Remuneration Committee**

Mr. Chu, Raymond *(Chairman)* Mr. Chan Siu Wing, Raymond Mr. Lau Ho Ming, Peter

#### **Nomination Committee**

Mr. Leung Po Wing, Bowen Joseph *GBS, JP (Chairman)* Mr. Chu, Raymond Mr. Lau Ho Ming, Peter

#### **Corporate Governance Committee**

Mr. Chan Siu Wing, Raymond *(Chairman)* Mr. Chu Sheng Yu, Lawrence Mr. Ng Kam Seng

### **Company Secretary**

Ms. Cheung Chung Yee, Fendi

## **Registered Office**

Cricket Square, Hutchins Drive P.O. Box 2681 Grand Cayman KY1-1111 Cayman Islands

#### Principal Place of Business in Hong Kong

Workshop C, 19th Floor TML Tower 3 Hoi Shing Road, Tsuen Wan New Territories Hong Kong

### Principal Place of Business in the PRC

No. 38 South Guanhe Road Guanyao, Shishan Town, Nanhai District, Foshan City Guangdong Province People's Republic of China

#### Principal Share Registrar and Transfer Office in the Cayman Islands

Codan Trust Company (Cayman) Limited Cricket Square, Hutchins Drive P.O. Box 2681 Grand Cayman KY1-1111 Cayman Islands



# Hong Kong Branch Share Registrar and Transfer Office

Tricor Investor Services Limited Level 22, Hopewell Centre 183 Queen's Road East Hong Kong

# **Principal Bankers**

DBS Bank (Hong Kong) Limited Hang Seng Bank Limited The Hongkong and Shanghai Banking Corporation Limited Industrial and Commercial Bank of China (Asia) Limited

# **Authorized Representatives**

Mr. Ng Kam Seng Ms. Cheung Chung Yee, Fendi

# Auditor

BDO Limited 25th Floor, Wing On Centre 111 Connaught Road Central Central Hong Kong

# **Company's Website**

www.quali-smart.com.hk

# Management Discussion and Analysis

#### **Business Review**

The Group is a toy manufacturer offering services primarily on an OEM basis. The Group manufactures products for its customers according to their specifications, and the products are sold by its customers under their own brand names. Same as in previous years, the Group's key customers mainly comprise internationally reputable toy brands. Headquartered in Hong Kong, the Group has a production base which is located in Foshan, Guangdong Province, the People's Republic of China ("PRC").

Aiming to provide the customers with one-stop development services, the Group offers its customers a wide spectrum of manufacturing services encompassing design, prototyping, mould making, product validation, multi-skilled manufacturing processes, general assembly and packaging. Equipped with multi-production lines and multi-disciplinary engineering experience, the Group is capable of manufacturing diversified product classes in its production operations with focus on toy products for infants aged 3 or below which require very stringent safety standards. The key manufacturing capabilities of the Group include plastics processing such as injection moulding, metal tube forming, electronic assembly such as printed circuit board assembly, sewing operation for handling different types of fabric products, decoration process such as silk-screen printing and spray coating.

During the six months ended 30 September 2014 (the "Current Period"), the Group's revenue remained stable in obtaining sales from its customers during the peak period of the production cycle. The Group did not see substantial changes in customer demands for the toy products from the western markets which continued to hold. The Group will continue to look for opportunities to expand its customer base through collaboration in product development and marketing, as well as through referral by its existing customers.

### **Financial Review**

The Group's revenue for the Current Period amounted to approximately HK\$522.6 million, which is similar to that for the six months ended 30 September 2013 (the "Previous Period") of approximately HK\$533.5 million. The revenue remained stable despite a decrease in sales to the Group's top 2 customers, which is offset by an increase in sales to its other top 5 customers.

Revenue from North America remained steady from approximately HK\$279.2 million for the Previous Period to approximately HK\$278.3 million for the Current Period while the revenue from Western Europe decreased slightly from approximately HK\$185.5 million for the Previous Period to approximately HK\$171.0 million for the Current Period. The sales to customers in new developing regions, namely South America and mainland China and Taiwan resumed substantially by approximately HK\$5.2 million and HK\$6.3 million respectively, representing an increase of 45.8% and 57.0% respectively.

Gross profit of the Group for the Current Period decreased by 3.0% to approximately HK\$57.8 million from that of the Previous Period of approximately HK\$59.6 million. It is mainly due to decrease in sales for the Current Period and an increase in warehouse rental expenses.

The Group's net profit for the period decreased by 25.8% from approximately HK\$22.6 million in the Previous Period to approximately HK\$16.8 million in the Current Period which is mainly due to a decrease in moulding income, additional finance costs, depreciation charge on the property newly acquired last year.

Selling expenses mainly consisted of transportation fees and declaration fees. Selling expenses decreased slightly in line with the revenue by 1.3% from approximately HK\$13.3 million for the Previous Period to approximately HK\$13.2 million for the Current Period.

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# Management Discussion and Analysis (continued)



Administrative expenses mainly consisted of salaries to employees, rents and rates for office spaces, depreciation on property, plant and equipment and other administrative expenses. Administrative expenses increased by 7.5% from approximately HK\$24.9 million for the Previous Period to approximately HK\$26.8 million for the Current Period, which is primarily due to the additional depreciation charged on the property acquired last financial year. The management strived to maintain the employee benefits expenses at steady by cutting the headcounts though the basic salaries increased and the equity settled share-based payment expenses incurred in relation to the grant of share options.

Other income and gains mainly consisted of moulding income, net gain on derivative financial instruments, interest income and others. Other income and gains decreased by 27.1% from approximately HK\$7.4 million for the Previous Period to approximately HK\$5.4 million for the Current Period, which is primarily due to a decrease of 43.8% in moulding income as less new moulds were made for the existing customers. Such income decreased from approximately HK\$4.8 million for the Previous Period to HK\$2.7 million for the Current Period. Net gain on derivative financial instruments of approximately HK\$1.6 million for dealing with the Renminbi ("RMB") exchange risk arising from normal operations of the Group was steady as compared with that of the Previous Period of approximately HK\$1.7 million.

Finance costs mainly consisted of interest on the Group's interest-bearing bank borrowings and factoring arrangement from banks. Finance costs increased by 84.4% at approximately HK\$2.0 million for the Current Period when compared with approximately HK\$1.1 million for the Previous Period, which is primarily due to the additional finance costs for the property newly acquired last year.

The Group is subject to income tax on an entity basis on profit arising in or derived from the jurisdiction in which members of the Group are domiciled and operate. The income tax expense decreased by 12.2% to approximately HK\$4.4 million for the Current Period, as compared with approximately HK\$5.0 million for the Previous Period.

The inventories of the Group increased by 5.2% to approximately HK\$166.0 million as at 30 September 2014 from approximately HK\$157.7 million as at 31 March 2014, which was primarily due to manufacture of more finished goods in the peak season in preparation for being shipped out to the customers. The inventories turnover days, as calculated by dividing the average closing inventories by the cost of sales for the period and multiplied by 182.5 days, remained steady from 61.5 days for the Previous Period to 63.6 days for the Current Period.

Trade receivables as at 30 September 2014 increased from approximately HK\$28.2 million to approximately HK\$193.8 million, which was primarily due to the seasonality of the Group's business as the Group was in the peak sales season.

During the peak sales season, there was a substantial increase in trade receivables due to the large quantity of sales orders from the customers. Historically, the Group's trade receivables dropped back to comparable levels after the peak sales months. It is the Group's policy to grant interest free credit periods ranging from 30 to 75 days, in general, to its customer from the invoice date. The Group seeks to maintain strict control over outstanding receivables to minimize credit risk.

Overdue balances are reviewed regularly by senior management. The trade receivables turnover days, as calculated by dividing the average closing trade receivables by the revenue for the period and multiplied by 182.5 days, for the Current Period was 38.8 days (2013: 44.8 days) which is in general within the credit period granted to the Group's customers.

Trade payables as at 30 September 2014 increased from approximately HK\$45.5 million to approximately HK\$119.0 million, which was primarily due to the purchase of more raw materials to support the increase in production during the peak sales season. The trade payables turnover days, as calculated by dividing the average closing trade payables by the cost of sales for the period and multiplied by 182.5 days, for the Current Period was 32.3 days (2013: 33.4 days).

#### Liquidity and Financial Resources

Despite the operating performance, the Group maintained a prudent financial management approach toward its treasury policies and a healthy liquidity position during the interim period ended 30 September 2014. The Group strived to reduce exposure to credit risk by performing ongoing credit assessments and evaluations of the financial status of its customers. To manage liquidity risk, the Board closely monitors the Group's liquidity position to ensure that the liquidity structure of the Group's assets, liabilities and other commitments can meet its funding requirements from time to time.

During the Current Period, the Group mainly financed its working capital by internal resources and bank borrowings. As at 30 September 2014, cash and cash equivalents amounted to approximately HK\$104.7 million (31 March 2014: HK\$75.2 million). The increase was mainly due to the additional capital of HK\$59.3 million raised from the Placing (as defined hereunder). Interest-bearing bank borrowings increased to approximately HK\$164.5 million (31 March 2014: HK\$108.5 million) as a result of the additional financing facilities obtained for the property newly acquired last year and the purchases for the peak season. Hence, the debt to equity ratio of the Group, calculated as the ratio of the closing debt balance divided by the closing total equity of the period, was approximately 58.1% (31 March 2014: 51.6%). As at 30 September 2014, all bank borrowings were subject to floating interest rates. The current ratio of the Group, as calculated by total current assets over total current liabilities, was approximately 1.7 (31 March 2014: 1.8).

### Placing

On 20 August 2014, the Company entered into an agreement with China Everbright Securities (HK) Limited ("China Everbright") ("Placing Agreement"). China Everbright acted as a placing agent to the Company who placed 48,000,000 new shares in the Company to more than six Placees who are independent third parties at a price of HK\$1.25 per share pursuant to the terms and conditions of the Placing Agreement ("Placing"). The Placing was completed on 8 September 2014.

Net proceeds of approximately HK\$59.3 million raised from the Placing is intended to be used for general working capital of the Group, future development of the Group's businesses and/or other appropriate investments as may be identified by the Directors.

#### **Charge on Assets**

As at 30 September 2014, certain of the Group's banking facilities and its interest-bearing bank borrowings were secured by properties of the Group located in Hong Kong with an aggregate net book value of HK\$69.1 million (31 March 2014: HK\$70.2 million). Details of the securities for the banking facilities are stated in note 18 to the condensed consolidated financial statements.

### **Contingent Liabilities**

As at 30 September 2014, the Group had no contingent liabilities (31 March 2014: Nil).



# **Operating Lease Arrangements**

The Group leases certain of its office premises and a quarter for certain Directors under operating lease arrangements for terms ranging from one to three years.

As at 30 September 2014, the total future minimum lease payments under non-cancellable operating leases due within one year and between the second to fifth year, inclusive, amounted to approximately HK\$1.2 million and HK\$0.2 million respectively (31 March 2014: HK\$1.9 million and nil respectively).

# **Capital Commitments**

As at 30 September 2014, there is no capital commitments of the Group (31 March 2014: HK\$1.3 million for the acquisition of property, plant and equipment).

# Significant Investment Held

Except for investments in subsidiaries, the Group did not hold any significant investment in equity interest in any other company as at 30 September 2014.

# Material Acquisitions and Disposals of Subsidiaries and Affiliated Companies

During the period ended 30 September 2014, the Group did not have any material acquisitions and disposals of subsidiaries and affiliated companies.

# Future Plans for Material Investments and Capital Assets

Other than the potential acquisition of equity interests in a company under a very preliminary negotiation stage as referred to in an announcement of the Company dated 29 October 2014 and those set out in the paragraph "Use of Proceeds" under the "Management Discussion and Analysis" section in the 2014 Annual Report, as at 30 September 2014, the Group did not have plans to acquire any material investments or capital assets.

## **Foreign Currency Exposures**

Substantially all the transactions of the Company's subsidiaries in Hong Kong are carried out in United States dollar ("US\$") and Hong Kong dollar ("HK\$"). As HK\$ is linked to US\$, the Group does not have material exchange rate risk on such currency. The expenses or expenditures incurred in the operations of the Company's subsidiary in the PRC were denominated in RMB, which expose the Group to foreign currency risk. The Group entered into deliverable foreign exchange forward contracts ("DFs") to manage the foreign currency risk arising from fluctuation in exchange rate of the RMB against the US\$.

As at 30 September 2014, the Group had outstanding DFs with a notional amount of US\$20 million (31 March 2014: Nil). Major terms of the DFs outstanding as at 30 September 2014 are summarized as follows:

Forward contract rates	Commencement date	Maturity date
US\$1 to RMB6.269	15 September 2014	17 June 2015
US\$1 to RMB6.249	15 September 2014	17 June 2015
US\$1 to RMB6.259	15 September 2014	17 June 2015
US\$1 to RMB6.297	9 July 2014	13 July 2015
US\$1 to RMB6.300	10 July 2014	14 July 2015
US\$1 to RMB6.310	11 July 2014	15 July 2015
US\$1 to RMB6.320	15 July 2014	17 July 2015
nding DFs as at 30 September 2014.		
	US\$1 to RMB6.269 US\$1 to RMB6.249 US\$1 to RMB6.259 US\$1 to RMB6.297 US\$1 to RMB6.300 US\$1 to RMB6.310 US\$1 to RMB6.320	US\$1 to RMB6.269 15 September 2014 US\$1 to RMB6.249 15 September 2014 US\$1 to RMB6.259 15 September 2014 US\$1 to RMB6.297 9 July 2014 US\$1 to RMB6.300 10 July 2014 US\$1 to RMB6.310 11 July 2014



# **Employees and Remuneration Policy**

As at 30 September 2014, the Group had a total of 725 employees (31 March 2014: 797). Total staff costs were approximately HK\$26.4 million for the period ended 30 September 2014 (2013: HK\$26.9 million).

Remuneration policies in respect of the Directors and senior management of the Group are reviewed regularly by the Remuneration Committee and the Directors, respectively. Remuneration packages of the Group were determined with reference to its remuneration policy based on position, duties and performance of the employees. Employees' remuneration varies according to their positions, which may include salary, overtime allowance, bonus and various subsidies. The performance appraisal cycle varies according to the positions of the employees. Performance appraisal of staff is conducted annually. The performance appraisal is supervised by the executive Directors. Staff employed by a subsidiary established in the PRC are also provided with pension funds, medical insurance, unemployment insurance and other relevant insurance in accordance with the prevailing regulatory requirements of the PRC. The Company also adopted a share option scheme for the purpose of rewarding eligible participants for their contribution to the Group.

## **Prospects**

The Group's key customers mainly comprise internationally reputable toy brand which mainly distribute their products in North America and Western Europe. Based on the current market situations, the Group's current production level and ongoing business relationships with the existing customers, the Directors expect that customers in the western developed markets will continue to be cautious in placing orders and the Group will continue to face pressure in both sales volume and margins. As mentioned in the 2014 Annual Report, the labour costs and the material costs have remained high in the PRC, leading to increased processing fees incurred in manufacturing. Not all such increase in production costs may necessarily be able to be passed onto its customers. The Directors expect that the Group will continue to face a trend of increasing labour costs and processing fees in the future and labour shortages in the PRC will continue to pose challenges to all manufacturing industries in the PRC. To mitigate the stringent business environment, the Directors are considering to adopt a diversification strategy and are investigating other business opportunities for the Group.

# Other Information

#### **Interim Dividend**

The Board has declared an interim dividend of HK cents 3 per Share (2013/14: HK cents 5), amounting to a total of approximately HK\$8.6 million (2013/14: HK\$12.0 million), for the year ending 31 March 2015 to the shareholders of the Company ("Shareholders") whose names appear on the register of members of the Company ("Register of Members") on Monday, 15 December 2014. The interim dividend will be paid in cash on or about Monday, 22 December 2014 to the qualified Shareholders.

# **Closure of Register of Members**

The Register of Members will be closed with relevant dates for the payment of interim dividend as follows:

Ex-dividend date	10 December 2014
Closure of Register of Members	12 to 15 December 2014 (both dates inclusive)
Record date	15 December 2014
Payment of dividend	on or about 22 December 2014

To qualify for the interim dividend, all properly completed transfer forms accompanied by the relevant share certificates must be lodged for registration with the Company's Hong Kong branch share registrar and transfer office, Tricor Investor Services Limited, at Level 22, Hopewell Centre, 183 Queen's Road East, Hong Kong no later than 4:30 pm on Thursday, 11 December 2014.

### **Review of Interim Results**

The Audit Committee has reviewed the unaudited condensed consolidated financial statements and the interim report for the six months ended 30 September 2014 and discussed the financial related matters, including the accounting principles and practices adopted by the Group, with the management. The Audit Committee was satisfied that the unaudited condensed consolidated financial statements of the Group for the six months ended 30 September 2014 have been prepared, in all material respects, in accordance with Hong Kong Accounting Standard 34 "Interim Financial Reporting" issued by the Hong Kong Institute of Certified Public Accountants.

# Purchase, Sale or Redemption of the Company's Listed Securities

Neither the Company, nor any of its subsidiaries purchased, sold or redeemed any of the Company's listed securities during the six months ended 30 September 2014.



# **Corporate Governance**

The Company adopted the Corporate Governance Code set out in Appendix 14 of the Rules Governing the Listing of Securities on the Stock Exchange of Hong Kong Limited (the "Stock Exchange") (the "Listing Rules") (the "Code") as its own code of corporate governance practice. Throughout the interim period under review, the Company has complied with all applicable code provisions under the Code with the exception discussed herein below.

## Code A.2.1

Pursuant to the code provision under the Code, the roles of chairman and chief executive should be separate and should not be performed by the same individual. The post of chief executive officer of the Group ("CEO") has been vacant since the redesignation of Mr. Lau Ho Ming, Peter as the Executive Chairman of the Company with effect from 25 November 2013. He has ceased to act as the CEO since then. The role of CEO has been taken up by all executive Directors. The Directors believe such arrangement would achieve a better balance of power and responsibilities.

# **Directors' Securities Transactions**

The Company has adopted the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code") set out in Appendix 10 of the Listing Rules as the code of conduct regarding securities transactions by the Directors. Having made specific enquiries of all Directors, all the Directors have complied with the required standard set out in the Model Code during the interim period and up to the date of this report.

## Directors' Interests in Shares and Underlying Shares of the Company

As at 30 September 2014, the interests or short positions of the Directors in the shares, underlying shares or debentures of the Company and associated corporations (within the meaning of Part XV of the Securities Futures Ordinance (Charter 571 of the Laws of Hong Kong) ("SFO")) as recorded in the register to be kept under which have to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests and short positions which they are taken or deemed to have under such provisions of the SFO) or which is required, pursuant to section 352 of the SFO, to be recorded in the register referred to therein or which is required to notify the Company and the Stock Exchange pursuant to the Listing Rules, is as follows:

#### Long positions

		Number of	shares held		Number of		Percentage of issued
Name of Directors	Personal interest	Corporate interests	Family interests	Other interests	underlying shares (Note 1)	Total	of issued share capital
Lau Ho Ming, Peter	_	120,716,000 <i>(Note 2)</i>	_	_	4,800,000 <i>(Note 3)</i>	125,516,000	43.6%
Li Man Yee, Stella	_	_	120,716,000 <i>(Note 2)</i>	_	4,800,000 (Note 3)	125,516,000	43.6%
Poon Pak Ki, Eric	_	_	_	_	500,000	500,000	0.2%
Ng Kam Seng	_	_	_	_	800,000	800,000	0.3%
Chu Sheng Yu, Lawrence	_	_	_	_	240,000	240,000	0.1%
Leung Po Wing, Bowen Joseph	_	_	_	_	240,000	240,000	0.1%
Chan Siu Wing, Raymond	—	_	_	_	240,000	240,000	0.1%
Chu, Raymond	_	_	_	_	240,000	240,000	0.1%
Notes:							

1. This interest represents the interests in the underlying shares in respect of share options granted by the Company to the Directors as beneficial owners.

2. These shares are registered in the name of Smart Investor Holdings Limited ("Smart Investor"), a company owned as to 67.4% by Mr. Lau Ho Ming, Peter and 32.6% by Madam Li Man Yee, Stella. As Mr. Lau controls more than one-third of the voting power of Smart Investor, by virtue of the provisions in Part XV of the SFO, Mr. Lau is deemed to be interested in all the shares held by Smart Investor. Madam Li is the spouse of Mr. Lau. By virtue of the provisions of Part XV of the SFO, Madam Li is deemed to be interested in all the shares in which Mr. Lau is interested in or deemed to be interested in.

3. Share options were granted to Mr. Lau and Madam Li to subscribe for 2,400,000 Shares each, totaling 4,800,000 Shares. By virtue of the provisions of Part XV of the SFO, Mr. Lau and Madam Li are deemed to be interested in the underlying shares of each other.



Save as those disclosed above, as at 30 September 2014, none of the Directors had any interests or short positions in the shares, underlying shares, or debentures of the Company or any of its associated corporations (within the meaning of Part XV of the SFO) as recorded in the register required to be kept under Section 352 of the SFO, or as otherwise notified to the Company and the Stock Exchange pursuant to the Model Code.

# **Substantial Shareholders**

As at 30 September 2014, the interests or short positions of substantial shareholders, other than the Directors or the chief executives of the Company whose interests and short positions in the shares of the Company and of its associated corporations (within the meaning of Part XV of the SFO) as set out above, had 5% or more interests or short positions in the shares and underlying shares of the Company as recorded in the register required to be maintained by the Company under Section 336 of the SFO were as follows:

## **Long Positions**

		Total number	Percentage of
Name	Capacity	of Shares held	shareholding
Smart Investor	Beneficial Owner	120,716,000	41.9%
Silver Pointer Limited	Beneficial Owner	(Note) 33,600,000	11.7%

Note: These shares were registered in the name of Smart Investor, a company owned as to 67.4% by Mr. Lau Ho Ming, the Executive Chairman, and as to 32.6% by Madam Li Man Yee, Stella, a non-executive Director and spouse of Mr. Lau, respectively.

# Share Option Scheme

The Company adopted a share option scheme pursuant to a resolution in writing passed by the Shareholders on 3 January 2013 (the "Share Option Scheme") as incentives or rewards for eligible participants who contribute to the Group. Details of the Share Option Scheme are disclosed in note 21 to the condensed consolidated financial statements.

# Other Information (continued)

On 17 March 2014 (the "Offer Date"), share options (the "Share Option(s)") were granted to certain individuals (the "Grantees") to subscribe for a total of 10,800,000 shares at a subscription price of HK\$1.00 per share, subject to adjustment. The closing price per share immediately before the Offer Date was HK\$0.90. Movements in the outstanding Share Options during the six months ended 30 September 2014 are set out below:

Grantees	Number of shares issuable under the Share Options as at 1 April 2014 and 30 September 2014	Option period
Directors:		
Lau Ho Ming, Peter	2,400,000	17 March 2014–16 March 2024
Poon Pak Ki, Eric	500,000	17 March 2014–16 March 2024
Ng Kam Seng	800,000	17 March 2014–16 March 2024
Li Man Yee, Stella	2,400,000	17 March 2014–16 March 2024
Chu Sheng Yu, Lawrence	240,000	17 March 2014–16 March 2024
Leung Po Wing, Bowen Joseph	240,000	17 March 2014–16 March 2024
Chan Siu Wing, Raymond	240,000	17 March 2014–16 March 2024
Chu, Raymond	240,000	17 March 2014–16 March 2024
Subtotal	7,060,000	
Continuous contract employee	120,000	17 March 2014–16 March 2024
Continuous contract employees	2,420,000	17 March 2014–16 March 2019
Consultants	1,200,000	17 March 2014–16 March 2024
Total	10,800,000	

Upon acceptance of the Share Options, the Company received the consideration of HK\$1.00 from each of the Grantees. The Options will be vested in 3 tranches: (i) 30% of the Share Options shall be exercisable from the date immediately after the first anniversary of the Offer Date until the last day of the respective option period; (ii) 30% of the Share Options shall be exercisable from the date immediately after the second anniversary of the Offer Date until the last day of the respective option period; and (iii) 40% of the Share Options shall be exercisable from the date immediately after the second anniversary of the date immediately after the third anniversary of the Offer Date until the last day of the respective option period; and (iii) 40% of the Share Options shall be exercisable from the date immediately after the third anniversary of the Offer Date until the last day of the respective option period.

Save as the above, there has been no share options granted, exercised, lapsed and cancelled during the period ended 30 September 2014.



# **Appointment of Director**

Mr. Wang Zhao was appointed as a non-executive Director with effect from 30 October 2014.

# Update of Director's Information

There has been no update in the biographical details of the Directors except Mr. Leung Po Wing, Bowen Joseph, *GBS, JP*, an independent non-executive Director. Mr. Leung's updated biographical detail is as set out below:

# Mr. Leung Po Wing, Bowen Joseph GBS, JP

Mr. Leung Po Wing, Bowen Joseph *GBS*, *JP*, aged 65, was appointed as an independent non-executive Director on 3 January 2013. Mr. Leung is the chairman of the Nomination Committee of the Board, a member of each of the Audit Committee and the Remuneration Committee of the Board respectively.

Mr. Leung has served the government of Hong Kong for 32 years until his retirement as the director of the Office of the Government of the Hong Kong Special Administrative Region in Beijing ("Beijing Office") in November 2005. Mr. Leung joined the Administrative Service in June 1973 and rose to the rank of Administrative Officer Staff Grade A1 in June 1996. During his service in the Administrative Service, Mr. Leung had served in various policy bureaux and departments. Senior positions held by Mr. Leung included Deputy Secretary for District Administration (later retitled as Deputy Secretary for Home Affairs) from April 1987 to September 1990, Deputy Secretary for Planning, Environment and Lands from September 1990 to December 1992, Private Secretary, Government House from December 1992 to March 1995, Secretary for Planning, Environment and Lands from November 1998 to November 2005. Mr. Leung has extensive experience in corporate leadership and public administration. During his tenure as the director of the Beijing Office, he had made commendable efforts in promoting Hong Kong in the mainland China, as well as fostering closer links and co-operation between Hong Kong and the mainland China.

Mr. Leung obtained a Bachelor's Degree of Social Science from the University of Hong Kong in 1971. Mr. Leung is currently an independent non-executive director of each of Paliburg Holdings Limited (stock code: 617) and North Asia Resources Holdings Limited (stock code: 61), both are companies listed on the Stock Exchange.

# Condensed Consolidated Statement of

# Comprehensive Income

For the six months ended 30 September 2014

		Six months	ended
		30 Septer	mber
		2014	2013
	Notes	HK\$'000	HK\$'000
		(Unaudited)	(Unaudited)
			,
REVENUE	4	522,565	533,489
Cost of sales		(464,740)	(473,859
Gross profit		57,825	59,630
other income and gains	4	5,361	7,354
elling expenses		(13,170)	(13,340
Idministrative expenses		(26,807)	(10,040
inance costs	6	(20,007)	
	0	(2,025)	(1,098
PROFIT BEFORE INCOME TAX EXPENSE	5	21,184	27,617
ncome tax expense	7	(4,423)	(5,039
	Company	16,761 17	
Other comprehensive income attributable to the owners of the 0 may be classified to profit or loss in subsequent periods: Exchange differences on translating foreign operations	Company		22,578 505 23,083
Exchange differences on translating foreign operations <b>FOTAL COMPREHENSIVE INCOME FOR THE PERIOD</b> Earnings per share	Company 9	17	505
Other comprehensive income attributable to the owners of the C may be classified to profit or loss in subsequent periods: Exchange differences on translating foreign operations		17	505 23,083
ther comprehensive income attributable to the owners of the of may be classified to profit or loss in subsequent periods: Exchange differences on translating foreign operations <b>OTAL COMPREHENSIVE INCOME FOR THE PERIOD</b> arnings per share		17 16,778	505 23,083 9.41
ther comprehensive income attributable to the owners of the 0 may be classified to profit or loss in subsequent periods: Exchange differences on translating foreign operations OTAL COMPREHENSIVE INCOME FOR THE PERIOD arnings per share — Basic (HK cents)		17 16,778 6.81	505 23,083 9.41
ther comprehensive income attributable to the owners of the 0 may be classified to profit or loss in subsequent periods: Exchange differences on translating foreign operations OTAL COMPREHENSIVE INCOME FOR THE PERIOD arnings per share — Basic (HK cents)		17 16,778 6.81	505 23,083 9.41
ther comprehensive income attributable to the owners of the 0 may be classified to profit or loss in subsequent periods: Exchange differences on translating foreign operations OTAL COMPREHENSIVE INCOME FOR THE PERIOD arnings per share — Basic (HK cents)		17 16,778 6.81	505 23,083 9.41
<ul> <li>ther comprehensive income attributable to the owners of the 0 may be classified to profit or loss in subsequent periods:</li> <li>Exchange differences on translating foreign operations</li> <li>OTAL COMPREHENSIVE INCOME FOR THE PERIOD</li> <li>arnings per share         <ul> <li>Basic (HK cents)</li> </ul> </li> </ul>		17 16,778 6.81	505 23,083 9.41
<ul> <li>ther comprehensive income attributable to the owners of the 0 may be classified to profit or loss in subsequent periods:</li> <li>Exchange differences on translating foreign operations</li> <li>OTAL COMPREHENSIVE INCOME FOR THE PERIOD</li> <li>arnings per share         <ul> <li>Basic (HK cents)</li> </ul> </li> </ul>		17 16,778 6.81	505 23,083 9.41
<ul> <li>arnings per share         <ul> <li>— Basic (HK cents)</li> </ul> </li> </ul>		17 16,778 6.81	505
<ul> <li>arnings per share</li> <li>— Basic (HK cents)</li> </ul>		17 16,778 6.81	505 23,083 9.41
<ul> <li>arnings per share</li> <li>— Basic (HK cents)</li> </ul>		17 16,778 6.81	505 23,083 9.41
<ul> <li>arnings per share</li> <li>— Basic (HK cents)</li> </ul>		17 16,778 6.81	505 23,083 9.41
<ul> <li>Other comprehensive income attributable to the owners of the Comprehensive income attributable to the owners of the Comprehensive income sin subsequent periods:</li> <li>Exchange differences on translating foreign operations</li> <li><b>COTAL COMPREHENSIVE INCOME FOR THE PERIOD</b></li> <li>Earnings per share         <ul> <li>Basic (HK cents)</li> </ul> </li> </ul>		17 16,778 6.81	505 23,083 9.41

# Condensed Consolidated Statement of

# **Financial Position**



As at 30 September 2014

		At 30 September	At 31 March
		2014	2014
	Notes	HK\$'000	HK\$'000
		(Unaudited)	(Audited)
NON-CURRENT ASSETS			
Property, plant and equipment	10	126,095	122,025
Prepaid land lease payments	10	7,620	7,718
Total non-current assets		133,715	129,743
CURRENT ASSETS			
Inventories	11	165,990	157,747
Trade receivables	12	193,801	28,203
Prepayments, deposits and other receivables	13	1,331	3,920
Derivative financial instruments	14	1,630	_
Tax recoverable		-	1,807
Cash and cash equivalents	15	104,705	75,240
Total current assets		467,457	266,917
CURRENT LIABILITIES			
Trade payables	16	118,969	45,539
Receipts in advance, accruals and other payables	17	34,686	32,210
Interest-bearing bank borrowings	18	127,477	68,119
Income tax payable		161	_
Total current liabilities		281,293	145,868
NET CURRENT ASSETS		186,164	121,049
TOTAL ASSETS LESS CURRENT LIABILITIES		319,879	250,792
NON-CURRENT LIABILITY			
Interest-bearing bank borrowings	18	37,000	40,400
		37,000	40,400
Total non-current liability		37,000	40,400
Net assets		282,879	210,392
EQUITY			
Share capital	19	224	187
Reserves	20	282,655	210,205
Total equity		282,879	210,392

# Condensed Consolidated Statement of

# Changes in Equity

For the six months ended 30 September 2014

				Attributab	ole to the owr	ers of the C	Company			
	Share	Share	Capital	Statutory	Translation	Other	Share option	Retained	Proposed	
	capital	premium	reserve	reserve	reserve	reserve	reserve	earnings	dividends	Tot
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'00
Unaudited for the six months ended 30 September 2014										
At 1 April 2014 (audited)	187	104,048	9,271	696	4,835	2,100	93	84,362	4,800	210,39
Final dividend paid (note 8)	_	_	_	_	_	_	_	_	(4,800)	(4,80
Equity settled share-based										
transactions (note 21)	_	-	_	_	_	_	1,114	_	-	1,11
Proceeds from placing of										
new shares (note19)	37	59,963	_	-	-	-	-	-	-	60,00
Issuing expenses of										
placing new shares	-	(605)	-	-	-	-	-	-	_	(60
Profit for the period	-	-	-	-	-	-	-	16,761	-	16,76
Other comprehensive income										
Exchange differences on										
translating foreign operations	_	_	_		17	_		_		1
Tatal asumushansiya inasura										
Total comprehensive income for the period	_	_		_	17	_	_	16,761	_	16,77
Transfer to statutory reserve	_	_	_	63		_	_	(63)		10,77
Interim dividend declared (note 8)	_	_	_		_	_	_	(8,640)		_
								(0,0.0)	0,010	
At 30 September 2014										
(unaudited)	224	163,406	9,271	759	4,852	2,100	1,207	92,420	8,640	282,87
Unaudited for the six months										
ended 30 September 2013										
At 1 April 2013 (audited)	187	104,048	9,271	584	4,464	2,100	_	81,085	_	201.73
Profit for the period					-,-04		_	22,578	_	22,57
Other comprehensive income								,0,0		,01
Exchange differences on										
translating foreign operations	_	_	_	_	505	_	_	_	_	50
Total comprehensive income for					505	_	_	22,578	_	23,08
Total comprehensive income for the period	_	_	-	_						
	-	_	_		_	-		(58)	-	
the period	187	104,048	9,271		4,969	2,100	_	(58)	_	224,82





For the six months ended 30 September 2014

	Six mont	ns ended
	30 Sept	ember
	2014	2013
	HK\$'000	HK\$'000
	(Unaudited)	(Unaudited)
	(Onaudited)	(Onaddited)
let cash flows used in operating activities	(66,515)	(54,929)
let cash flows used in investing activities	(12,543)	(9,464)
let cash flows generated from financing activities	108,528	60,468
det dasit nows generated north infancing activities	100,020	00,400
ncrease/(decrease) in cash and cash equivalents	29,470	(3,925)
Cash and cash equivalents at 1 April	75,240	80,391
iffect of exchange rate changes on cash and cash equivalents	(5)	(270)
	(0)	(=: 0)
Cash and cash equivalents at 30 September	104,705	76,196
Cash and cash equivalents as stated in the condensed consolidated statement of financial position	104,705 —	76,737 (541)
Cash and cash equivalents as stated in the condensed consolidated statement of financial position ess: Bank overdraft Cash and cash equivalents as stated in the condensed		(541)
ANALYSIS OF BALANCES OF CASH AND CASH EQUIVALENTS Cash and cash equivalents as stated in the condensed consolidated statement of financial position .ess: Bank overdraft Cash and cash equivalents as stated in the condensed consolidated statement of cash flows	104,705 — 104,705	
Cash and cash equivalents as stated in the condensed consolidated statement of financial position ess: Bank overdraft Cash and cash equivalents as stated in the condensed		(541)
Cash and cash equivalents as stated in the condensed consolidated statement of financial position less: Bank overdraft Cash and cash equivalents as stated in the condensed		(541)
Cash and cash equivalents as stated in the condensed consolidated statement of financial position ess: Bank overdraft Cash and cash equivalents as stated in the condensed		(541)
Cash and cash equivalents as stated in the condensed consolidated statement of financial position ess: Bank overdraft Cash and cash equivalents as stated in the condensed		(541)
Cash and cash equivalents as stated in the condensed consolidated statement of financial position ess: Bank overdraft Cash and cash equivalents as stated in the condensed		(541)
Cash and cash equivalents as stated in the condensed consolidated statement of financial position ess: Bank overdraft Cash and cash equivalents as stated in the condensed		(541)
Cash and cash equivalents as stated in the condensed consolidated statement of financial position ess: Bank overdraft Cash and cash equivalents as stated in the condensed		(541)
Cash and cash equivalents as stated in the condensed consolidated statement of financial position ess: Bank overdraft Cash and cash equivalents as stated in the condensed		(541)
Cash and cash equivalents as stated in the condensed consolidated statement of financial position ess: Bank overdraft Cash and cash equivalents as stated in the condensed		(541)
Cash and cash equivalents as stated in the condensed consolidated statement of financial position ess: Bank overdraft Cash and cash equivalents as stated in the condensed		(541)
Cash and cash equivalents as stated in the condensed consolidated statement of financial position less: Bank overdraft Cash and cash equivalents as stated in the condensed		(541)
Cash and cash equivalents as stated in the condensed consolidated statement of financial position less: Bank overdraft Cash and cash equivalents as stated in the condensed		(541)

# Notes to the Condensed Consolidated

# **Financial Statements**

#### 1. **Corporate Information**

Quali-Smart Holdings Limited (the "Company") was incorporated as an exempted company with limited liability in the Cayman Islands on 14 March 2012 under the Companies Law, Cap 22 (Law 3 of 1961, as consolidated and revised) of the Cayman Islands. The Company's registered office is located at Cricket Square, Hutchins Drive, P.O. Box 2681, Grand Cayman KY1-1111, Cayman Islands and its principal place of business in Hong Kong is located at Workshop C on 19th Floor, TML Tower, No. 3 Hoi Shing Road, Tsuen Wan, Hong Kong. The ordinary shares in the capital of the Company (the "Shares") are listed on the Main Board of the Stock Exchange of Hong Kong Limited (the "Stock Exchange").

The unaudited condensed consolidated financial statements of the Company and its subsidiaries (collectively known as the "Group") for the six months ended 30 September 2014 ("Interim Condensed Financial Statements") have been prepared in accordance with Hong Kong Accounting Standard 34 "Interim Financial Reporting" issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA") and the applicable disclosure requirements of Appendix 16 of the Rules Governing the Listing of Securities on the Stock Exchange. Interim Condensed Financial Statements have not been audited by the Company's auditor but have been reviewed by the audit committee of the board of directors of the Company ("Board").

The Interim Condensed Financial Statements do not include all the information and disclosures required in the annual financial statements and should be read in conjunction with the audited consolidated financial statements of the Group for the year ended 31 March 2014 (the "2014 Annual Financial Statements").

The Interim Condensed Financial Statements were approved and authorised for issue by the Board on 24 November 2014.

### 2. Basis of Preparation

The accounting policies applied in preparing the Interim Condensed Financial Statements are consistent with those applied in preparing the 2014 Annual Financial Statements, except for the amendments and interpretations of Hong Kong Financial Reporting Standards ("New/amended HKFRSs") issued by HKICPA which have been become effective in this period as detailed in note 2 of the 2014 Annual Financial Statements. The adoption of such New/amended HKFRSs has no material impact on the accounting policies in the Group's Interim Condensed Financial Statements for the period.

# 3. Operating Segment Information

The Group determines its operating segments based on the reports reviewed by the chief operating decision-maker that are used to make strategic decisions.

### (a) Reportable segments

No separate business segment information is presented as the Group has only one business segment which is the manufacture and sale of toys.



# 3. Operating Segment Information (Continued)

# (b) Geographical information

The following table sets out information about the geographical location of (i) the Group's revenue from external customers and (ii) the Group's property, plant and equipment and prepaid land lease payments ("specified noncurrent assets"). The geographical location of customers is based on the location at which the services were provided or the goods were delivered. The geographical location of the specified non-current assets is based on the physical location of the assets in the case of property, plant and equipment.

(i) Revenue from external customers

	Six months 30 Septe	
	2014 HK\$'000 (Unaudited)	2013 HK\$'000 (Unaudited)
North America <i>(note 1)</i> Western Europe	278,277	279,221
– United Kingdom	70,392	76,464
- France	19,833	25,317
- Netherland	8,629	15,051
— Others (note 2)	72,161	68,673
South America	16,571	11,366
People's Republic of China ("PRC") and Taiwan	17,478	11,130
Australia, New Zealand and Pacific Islands	13,770	16,306
Central America, Caribbean and Mexico	14,454	13,726
Others (note 3)	11,000	16,235
Total	522,565	533,489

	522,505	533,469
Notes:		
1. North America includes United States of America and Canada.		
2. Others include Germany, Belgium, Italy, Ireland and Spain.		
3. Others include Africa, India, Japan, Korea, Mediterranean, Russia and Southeast As	ia.	

3.	Ор	era	ting Segment Information (Continued)		
	<b>(b)</b>	Ge	ographical information (Continued)		
		(ii)	Specified non-current assets		
				30 September	31 March
				2014	2014
				HK\$'000	HK\$'000
				(Unaudited)	(Audited)
			Hong Kong	74,755	70,330
			Mainland China, the PRC	58,960	59,413
			Total	133,715	129,743

# (c) Information about major customers

Revenue from major customers, each of whom amounted to 10% or more of the Group's revenue, is set out below:

	Six months 30 Septe	
	2014	2013
	HK\$'000	HK\$'000
	(Unaudited)	(Unaudited)
Customer A Customer B Customer C* Customer D*	143,124 114,823 74,104 59,253	180,564 135,908 — —

Customers contributed less than 10% of the Group's revenue during the period ended 30 September 2013.

\*



# 4. Revenue, Other Income and Gains

Revenue, which is also the Group's turnover, represents the net invoiced value of goods sold, after allowances for returns and trade discounts. An analysis of revenue, other income and gains is as follows:

	Six month 30 Sept 2014 HK\$'000 (Unaudited)	
<b>Revenue</b> Sale of goods	522,565	533,489
Other income and gains Moulding income Net gain on derivative financial instruments Interest income from bank deposits Exchange gains, net Others	2,704 1,630 4 97 926	4,813 1,731 8 164 638

**5,361** 7,354

# 5. Profit Before Income Tax Expense

The Group's profit before income tax expense is arrived at after charging:

	Six months	
	30 Septe 2014 HK\$'000 (Unaudited)	2013 HK\$'000 (Unaudited)
Cost of inventories sold Depreciation Amortisation of prepaid land lease payments	464,740 8,621 103	473,859 4,600 104
Employee benefits expenses (including Directors' remuneration): Wages and salaries Equity settled share-based payment expenses to employees Pension scheme contributions	20,810 985 1,982	22,348 — 2,100
Other benefits	2,638 26,415	2,427 26,875
Equity settled share-based payment expenses to eligible persons other than employees and Directors Auditor's remuneration Operating lease charges in respect of land and buildings	129 500 1,172	
6. Finance Costs	Siu month	
	Six months 30 Septe	
	2014	2013
	HK\$'000 (Unaudited)	HK\$'000 (Unaudited)
Interest on bank advance and other borrowings: — wholly repayable within five years — not wholly repayable within five years	1,768 257	1,098 —
	2,025	1,098



# 7. Income Tax Expense

Hong Kong profits tax has been provided on the estimated assessable profit arising in Hong Kong at the rate of 16.5% during the six months ended 30 September 2014 (2013: 16.5%). Taxes on profits assessable elsewhere have been calculated at the rate of tax prevailing in the locations in which the Group operates.

The PRC corporate income tax rate of the Company's subsidiary operating in the PRC during the six months ended 30 September 2014 was 25% on its taxable profit (2013: 25%).

The major components of the income tax expense for the period are as follows:

	Six month 30 Septe	
	2014 HK\$'000 (Unaudited)	2013 HK\$'000 (Unaudited)
Current — Hong Kong Charge for the period	4,212	4,846
Current — PRC Charge for the period	211	193
Total tax charge for the period	4,423	5,039

The income tax expense for the period can be reconciled to the profit before income tax expense per the condensed consolidated statement of comprehensive income as follows:

	Six months	ended
	30 Septer	mber
	2014 HK\$'000 (Unaudited)	2013 HK\$'000 (Unaudited)
Profit before income tax expense	21,184	27,617
T		
Tax at the applicable tax rate of 16.5% (2013: 16.5%)	3,495	4,557
Effect of different tax rate of a subsidiary operating in other jurisdiction	47	42
Tax effect of revenue not taxable for tax purposes	(309)	(314)
Tax effect of expenses not deductible for tax purposes	1,119	683
Tax effect of temporary difference not recognised	71	71
Income tax expense	4,423	5,039

#### 7. Income Tax Expense (Continued)

As at 30 September 2014, no deferred tax asset has been recognised in respect of the deductible temporary differences of HK\$430,000 (2013: HK\$430,000) as the amounts are immaterial to the Group. In addition, as at 30 September 2014, the aggregate amount of temporary differences associated with the unremitted earnings of the Company's subsidiary established in the PRC, of which deferred tax liabilities have not been recognised are approximately of HK\$6,454,000 (At 31 March 2014: HK\$5,885,000). It is because in the opinion of the Directors, it is not probable that this subsidiary will distribute its earnings accrued from 1 January 2008 to 30 September 2014 in the foreseeable future. Accordingly no deferred tax liabilities have been recognised as at 30 September 2014.

#### 8. Dividends

30 September
<b>2014</b> 20
HK\$'000 HK\$'0
(Unaudited) (Unaudited)

At the Board meeting held on 24 November 2014, the Directors declared an interim dividend of HK cents 3 per share, amounting to HK\$8,640,000 for the year ending 31 March 2015.

A final dividend of HK cents 2 per Share, amounting to HK\$4,800,000 for the year ended 31 March 2014 (2013: Nil) was declared in August 2014 and paid in September 2014.

#### 9. Earnings Per Share

The calculation of basic earnings per share is based on the profit for the six months ended 30 September 2014 of approximately HK\$16,761,000 (2013: HK\$22,578,000), and of the weighted average number of 246,032,787 Shares (2013: 240,000,000 Shares) issued.

For the six months ended 30 September 2014, the weighted average number of ordinary shares for the purpose of diluted earnings per share has been adjusted for the share options that took place on 17 March 2014. The diluted earnings per share was on the adjusted weighted average of 247,488,313 ordinary shares during the period, being the weighted average number of ordinary shares of 246,032,787 used in the basic earnings per share calculation and adjusted for a dilutive effect of the share options during the period of 1,455,526.

No diluted earnings per share are presented for the six months ended 30 September 2013 as the Company has no potential Share for last period.



# 10. Property, Plant and Equipment, and Prepaid Land Lease Payments

	Property, plant and equipment	Prepaid land lease payments
	HK\$'000	HK\$'000
Net Book value at 1 April 2014 (Audited)	122,025	7,71
Additions	12,690	-
Disposals	(15)	-
Amortisation	_	(10
Depreciation	(8,621)	-
	16	

Net book value at 30 September 2014 (Unaudited)	126,095	7,620
---	---------	-------

The Group's leasehold land and buildings are located in Hong Kong and the PRC and are held under medium-term leases.

The Group had pledged certain leasehold land and buildings with an aggregate net book value of HK\$69,093,000 (At 31 March 2014: HK\$70,170,000) to secure certain interest-bearing bank borrowings as set out in note 18.

The prepaid land lease payments are for the land use rights located in the PRC which are held under medium-term lease.

# 11. Inventories

	At	A
	30 September	31 March
	2014	2014
	HK\$'000	HK\$'000
	(Unaudited)	(Audited
Raw materials	83,782	82,91
Raw materials Work in progress	83,782 28,834	82,91 31,36

**165,990** 157,747

#### 12. Trade Receivables

The credit period on sales of goods ranges from 30 to 75 days from the invoice date. An aged analysis of the trade receivables, net of allowance for impairment loss, at the end of the reporting period, based on the invoice date, is as follows:

	At	At
	30 September	31 March
	2014	2014
	HK\$'000	HK\$'000
	(Unaudited)	(Audited)
Current to 30 days	125,695	19,276
31 to 60 days	52,511	3,314
61 to 90 days	13,069	4,451
Over 90 days	2,526	1,162
	193,801	28,203
aged analysis of the trade receivables that are not considered to be imp	paired is as follows:	
aged analysis of the trade receivables that are not considered to be imp	aired is as follows: At 30 September	A 31 March
aged analysis of the trade receivables that are not considered to be imp	paired is as follows: At 30 September 2014	A 31 March 2014
aged analysis of the trade receivables that are not considered to be imp	aired is as follows: At 30 September	A 31 March
	paired is as follows: At 30 September 2014 HK\$'000 (Unaudited)	A 31 March 2014 HK\$'000 (Audited
Neither past due nor impaired	baired is as follows: At 30 September 2014 HK\$'000 (Unaudited) 162,611	A 31 March 2012 HK\$'000 (Audited 22,606
Neither past due nor impaired Less than 1 month past due	paired is as follows: At 30 September 2014 HK\$'000 (Unaudited) 162,611 27,551	A 31 March 2014 HK\$'000 (Audited 22,600 4,11
Neither past due nor impaired Less than 1 month past due 1 to 3 months past due	paired is as follows: At 30 September 2014 HK\$'000 (Unaudited) 162,611 27,551 2,674	A 31 March 2014 HK\$'000 (Audited 22,600 4,11 <sup>-1</sup> 1,397
Neither past due nor impaired Less than 1 month past due	paired is as follows: At 30 September 2014 HK\$'000 (Unaudited) 162,611 27,551	A 31 March 2012 HK\$'000 (Audited 22,606

Receivables that were neither past due nor impaired relate to the customers for which there was no recent history of default.

Receivables that were past due but not impaired relate to a number of independent customers that have a good track record with the Group. Based on past experience, the Directors are of the opinion that no provision for impairment is necessary in respect of these balances as there has not been a significant change in credit quality and the balances are still considered fully recoverable. The Group does not hold any collateral or other credit enhancements over these balances.



#### 13. Prepayments, Deposits and Other Receivables At At **30 September** 31 March 2014 2014 HK\$'000 HK\$'000 (Unaudited) (Audited) Prepayments 565 1,896 Deposits 278 158 Other receivables 488 1,866 1,331 3,920

As at 30 September 2014, the balances of deposits and other receivables were neither past due nor impaired. Financial assets included in the above balances relate to receivables for which there was no recent history of default.

# 14. Derivative Financial Instruments

The derivative financial instruments represent certain RMB/US\$ foreign exchange forward contracts held by the Group, of which the contract periods were within 13 months (At 31 March 2014: Nil). The Group would sell US Dollars to the bank in exchange for Renminbi ("RMB") at the agreed forward rate.

As at 30 September 2014, the notional amount of the outstanding forward contracts were US\$20,000,000 (At 31 March 2014: Nil).

The fair values of foreign currency forward contracts are measured using net cash flows, discounted by the respective forward exchange rates and interest rates matching the maturities of the net cash flows, with the assumptions that there will be no material change in the political, legal, fiscal, technological, market and economic conditions that will materially affect the price of the underlying currencies of the foreign exchange forward contracts and the interest rates and exchange rates will not differ materially from those of present or expected.

## 14. Derivative Financial Instruments (Continued)

The below table reconciled the movements of the derivative financial instruments during the period/year:

	At	A
	30 September	31 Marc
	2014	201
	HK\$'000	HK\$'00
	(Unaudited)	(Audited
At 1 April		1,01
Net gain on derivative financial instruments during the period/year	1 620	1,01
Settlements during the period/year	1,630	
Settlements during the period/year		(2,79
At 30 September/31 March	1,630	-
ash and Cash Equivalents	At	
Cash and Cash Equivalents		31 Marc 201 HK\$'00
	At 30 September 2014 HK\$'000	31 Marc 201 HK\$'00
Cash and cash equivalents were denominated in:	At 30 September 2014 HK\$'000 (Unaudited)	31 Marc 201 HK\$'00 (Audited
Cash and cash equivalents were denominated in: HK\$	At 30 September 2014 HK\$'000 (Unaudited) 84,177	31 Marc 201 HK\$'00 (Audited 65,86
Cash and cash equivalents were denominated in: HK\$ RMB	At 30 September 2014 HK\$'000 (Unaudited) 84,177 4,026	31 Marc 201 HK\$'00 (Audited 65,86 5,11
Cash and cash equivalents were denominated in: HK\$	At 30 September 2014 HK\$'000 (Unaudited) 84,177	31 Marc 201 HK\$'00 (Audited

RMB is not freely convertible into other currencies. Under Mainland China's Foreign Exchange Control Regulations and Administration of Settlement, Sale and Payment of Foreign Exchange Regulations, the Group is permitted to exchange RMB for other currencies through banks authorised to conduct foreign exchange business.

Cash at banks earns interest at floating rates based on daily bank deposit rates. The bank balances are deposited with creditworthy banks with no recent history of default.

Notes to the Condensed Consolidated Financial Statements (continued)



# 16. Trade Payables

The Group normally obtains credit terms ranging from 15 to 60 days from its suppliers. Trade payables are interestfree.

An aged analysis of the trade payables at the end of the reporting period, based on the invoice date, is as follows:

	At	A
	30 September	31 Marc
	2014	201
	HK\$'000	HK\$'00
	(Unaudited)	(Audited
Current to 30 days	76,548	25,06
31 to 60 days	17,211	10,74
61 to 90 days	22,575	5,36
91 to 365 days	1,327	3,76
Over 365 days	1,308	60
	118,969	45,53
Receipts in Advance, Accruals and Other Payable	At	ŀ
Receipts in Advance, Accruals and Other Payable	At 30 September 2014 HK\$'000	4 31 Marc 201 HK\$'00
Receipts in Advance, Accruals and Other Payable	At 30 September 2014	4 31 Marc 201 HK\$'00
Receipts in Advance, Accruals and Other Payable Receipts in advance	At 30 September 2014 HK\$'000	4 31 Marc 201 HK\$'00 (Audited 99
	At 30 September 2014 HK\$'000 (Unaudited) 576 16,502	A 31 Marc 201 HK\$'00 (Audited
Receipts in advance	At 30 September 2014 HK\$'000 (Unaudited) 576	4 31 Marc 201 HK\$'00 (Audited

Interest-Bearing Bank Borrowings		
	At	
	30 September	31 Marc
	2014	201
	HK\$'000	HK\$'00
	(Unaudited)	(Audite
Current		
Secured		
<ul> <li>bank loans due for repayment within one year</li> </ul>	127,477	68,11
	127,477	68,11
Non-current		
Non-current Secured		40,40
	37,000	
Secured	37,000	

The Group's banking facilities and its interest-bearing bank borrowings are secured by:

(i) Certain leasehold land and buildings of the Group with an aggregate net book value of HK\$69,093,000 (At 31 March 2014: HK\$70,170,000) (note 10);

 (ii) Company's corporate guarantees and cross guarantees from the Company's subsidiaries, which are Qualiman Industrial Co. Limited, Qualiman Technology & Products Co. Limited, Sunmart Company Limited and Gold Prospect Capital Resources Limited.



# 18. Interest-Bearing Bank Borrowings (Continued)

At 30 September 2014, total current and non-current bank borrowings were scheduled to be repaid as follows:

2014 HK\$'000 (Unaudited)2014 HK\$'000 (Audited)On demand or within one year More than one year, but not exceeding two years More than two years, but not exceeding five years127,477 6,800 20,0666,800 20,066		At	At
On demand or within one year       HK\$'000 (Unaudited)       HK\$'000 (Unaudited)         On demand or within one year       127,477       68,17         More than one year, but not exceeding two years       6,800       6,800         More than two years, but not exceeding five years       20,066       20,066		30 September	31 March
On demand or within one year(Quadited)(Audited)More than one year, but not exceeding two years6,8006,800More than two years, but not exceeding five years20,06620,066		2014	2014
On demand or within one year127,47768,1More than one year, but not exceeding two years6,8006,800More than two years, but not exceeding five years20,06620,066		HK\$'000	HK\$'000
More than one year, but not exceeding two years6,8006,800More than two years, but not exceeding five years20,06620,066		(Unaudited)	(Audited)
More than one year, but not exceeding two years6,8006,800More than two years, but not exceeding five years20,06620,066			
More than two years, but not exceeding five years 20,066 20,066	On demand or within one year	127,477	68,119
	More than one year, but not exceeding two years	6,800	6,800
More than five years 10,134 13,50	More than two years, but not exceeding five years	20,066	20,066
	More than five years	10,134	13,534
<b>164,477</b> 108,5			

Note: The amounts due are based on the scheduled repayment dates in the loan agreements and the effect of any repayment on demand clause is ignored.

Certain banking facilities are subject to the fulfillment of covenants relating to certain of the Group's financial position ratios, which are to maintain (i) the combined tangible net worth at not less than certain amount; (ii) specific gearing ratio; and (iii) specific loan to valuation ratio of the Group as are commonly found in lending arrangements with financial institutions. If the Group breaches the covenants, the drawn down facilities shall become repayable on demand. In addition, certain of the Group's term loan agreements contain clauses which give the lender the right at its sole discretion to demand immediate repayment at any time irrespective of whether the Group has complied with the covenants and met the scheduled repayment obligations.

The Group regularly monitors its compliance with these covenants and does not consider it probable that the bank will exercise its discretion to demand repayment for so long as the Group continues to meet these requirements. As at 30 September 2014, none of the covenants relating to drawn down facilities had been breached (At 31 March 2014: Nil).

# Notes to the Condensed Consolidated Financial Statements (continued)

	Number	
	of Shares	HK\$'0
Authorised		
Ordinary Shares of US\$0.0001 each		
At 1 April 2014 and 30 September 2014	500,000,000	3
Issued and fully paid:		
Ordinary Shares of US\$0.0001 each		
At 1 April 2014	240,000,000	1
Placing of new shares (Note (a))	48,000,000	

(a) On 20 August 2014, the Company entered into a placing agreement with a placing agent, an independent third party. On 8 September 2014, the placing was completed. The Company issued 48,000,000 new Shares with par value of US\$0.0001 each at a price of HK\$1.25 each. The issued share capital of the Company was thus increased from HK\$187,000 to HK\$224,000. The excess of the placement proceeds over the nominal value of share capital issued net of the expenses incurred thereon was credited as share premium. The Company intended to apply the net proceeds for the general working capital of the Group, future development of the Group's business and/or other appropriate investment as may be identified by the Directors.

#### 20. Reserves

Details of the movements in the reserves of the Group during the period are set out in the condensed consolidated statement of changes in equity.

#### Share premium

The share premium account of the Group represents the premium arising from the issuance of Shares at premium.

#### **Capital reserve**

Capital reserve represents the difference between issued share capital of the Company and the aggregate nominal value of the respective share capital/paid-in capital of the companies now comprising the Group. The capital reserve also resulted from the acquisition of additional interest in a subsidiary which represents the difference between fair value of the considerations given and the carrying amount of the net assets attributable to the additional interest in a subsidiary acquired from non-controlling interests.



#### 20. Reserves (Continued)

#### Statutory reserve

In accordance with the Company Law of the PRC, the Company's subsidiary registered in the PRC is required to appropriate 10% of the annual statutory net profit after taxation (after offsetting any prior years' losses) to the statutory reserve fund. When the balance of the statutory reserve fund reaches 50% of the entity's registered capital, any further appropriation is optional. The statutory reserve fund can be utilised to offset prior years' losses or to increase the registered capital. However, such balance of the statutory reserve fund must be maintained at a minimum of 50% of the registered capital after such usages.

#### **Translation reserve**

The translation reserve comprises all foreign exchange differences arising from the translation of the financial statements of foreign operations whose functional currencies are different from that of the Group's presentation currency. Movements in this account are set out in the condensed consolidated statement of changes in equity.

## Share option reserve

Cumulative expenses recognised on the granting of share options to the eligible participants over the vesting period.

# 21. Equity Settled Share-Based Payments

There has been no changes in the Company's share option scheme, details of which are disclosed in the 2014 Annual Financial Statements.

Set out below are details of movements of the outstanding share options granted under the Share Option Scheme during the period ended 30 September 2014:

	Exercise price	Number of share options at 1 April and 30 September 2014	Date of offer of share options	Periods of share options
Executive Directors				
– Lau Ho Ming, Peter	HK\$1.00	2,400,000	17 March 2014	17 March 2014 to 16 March 2024
– Ng Kam Seng	HK\$1.00	800,000	17 March 2014	17 March 2014 to 16 March 2024
— Poon Pak Ki, Eric	HK\$1.00	500,000	17 March 2014	17 March 2014 to 16 March 2024
Non-executive Directors				
— Li Man Yee, Stella	HK\$1.00	2,400,000	17 March 2014	17 March 2014 to 16 March 2024
- Chu Sheng Yu, Lawrence	HK\$1.00	240,000	17 March 2014	17 March 2014 to 16 March 2024
Independent Non-executive Directors				
<ul> <li>Leung Po Wing, Bowen</li> <li>Joseph</li> </ul>	HK\$1.00	240,000	17 March 2014	17 March 2014 to 16 March 2024
- Chan Siu Wing, Raymond	HK\$1.00	240,000	17 March 2014	17 March 2014 to 16 March 2024
- Chu, Raymond	HK\$1.00	240,000	17 March 2014	17 March 2014 to 16 March 2024
Employee	HK\$1.00	120,000	17 March 2014	17 March 2014 to 16 March 2024
Employees	HK\$1.00	2,420,000	17 March 2014	17 March 2014 to 16 March 2019
Consultants	HK\$1.00	1,200,000	17 March 2014	17 March 2014 to 16 March 2024

Total

10,800,000

**Quali-Smart Holdings limited** 



# 21. Equity Settled Share-Based Payments (Continued)

The Company recognised equity settled share-based payment expenses of approximately HK\$1,114,000 for the period ended 30 September 2014 (2013: Nil) in relation to share options granted in the year ended 31 March 2014. Equity settled share-based payment expenses comprise:

	Six months	
	30 Septe	mber
	2014	2013
	HK\$'000	HK\$'000
	(Unaudited)	(Unaudited)
Equity settled schemes to employees (including Directors)	985	
Equity settled schemes to employees (including Directors) Equity settled schemes to eligible persons other than employees and Directors	985 129	

The exercise price of the share options outstanding as at 30 September 2014 was HK\$1.00 and the weighted average remaining contractual life was 4.46 and 9.46 years. As at 30 September 2014, no outstanding share option has been vested.

22.	Related	Party	<b>Transactions</b>

(i) In addition to the transactions detailed elsewhere in this Interim Report, the Group had the following material transactions with related parties during the period:

		Six Months	
Relationship/name of related party	Nature of transaction	30 Septer 2014 HK\$'000 (Unaudited)	mber 2013 HK\$'000 (Unaudited
Companies controlled by the Directors,			
Mr. Lau Ho Ming, Peter and Madam Li Man Yee, Stella			
Goldrich International Limited	Rental expenses (a)	72	72
Goldrich International Properties Limited	Rental expenses (a)	72	72
Loyal Gold (Hong Kong) Limited	Rental expenses (a)	588	588
		732	732
Directors			
Mr. Lau Ho Ming, Peter	Rental expenses (a)	21	21
Madam Li Man Yee, Stella	Rental expenses (a)	144	144
		165	165

(a) The rental expenses paid to Goldrich International Limited, Goldrich International Properties Limited, Loyal Gold (Hong Kong) Limited, Mr. Lau Ho Ming, Peter and Madam Li Man Yee, Stella were mutually agreed between the Group and the related parties.



# 22. Related Party Transactions (Continued)

(ii) Compensation of key management personnel of the Group, including Directors' remuneration is as follows:

	Six mont 30 Sep	
	2014 HK\$'000	2013 HK\$'000
	(Unaudited)	(Unaudited)
Kay Managamant Devocuted Companyation		
Key Management Personnel Compensation, excluding Executive Directors		
Salaries, allowances, bonus and benefits in kind	1,625	1,252
Equity settled share-based payment expenses	449	
Pension scheme contributions	42	31
Executive Directors		
Salaries, allowances, bonus and benefits in kind		
Mr. Lau Ho Ming, Peter	2,265	2,077
Mr. Ng Kam Seng	1,333	1,218
Mr. Poon Pak Ki, Eric	737	678
Equity settled share-based payment expenses		
Mr. Lau Ho Ming, Peter	258	-
Mr. Ng Kam Seng	86	-
Mr. Poon Pak Ki, Eric	54	-
Pension scheme contributions		
Mr. Lau Ho Ming, Peter	29	22
Mr. Ng Kam Seng	25	22
Mr. Poon Pak Ki, Eric	21	20

6,924

5,320

## 23. Operating Lease Arrangements

#### As lessee

The Group leases certain of its office premises under operating lease arrangements. Leases for these properties are negotiated for terms ranging from one to three years. As at 30 September 2014, the Group had total future minimum lease payments under non-cancellable operating leases falling due as follows:

	At	At
	30 September	31 March
	2014	2014
	HK\$'000	HK\$'000
	(Unaudited)	(Audited)
Within one year	1,179	1,919
In the second to fifth year, inclusive	235	
	200	
	1,414	1,919
. Capital Commitments		
. Capital Commitments		
As at 30 September 2014, the Group had the following capital commitments:		
	At	At
	At 30 September	At 31 March
As at 30 September 2014, the Group had the following capital commitments:	30 September	31 March

Contracted, but not provided for, in respect of leasehold improvements – 1,261

## 25. Subsequent Events

The Group did not have any significant subsequent events taken place subsequent to 30 September 2014.