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ALIBABA HEALTH INFORMATION TECHNOLOGY LIMITED

阿里健康信息技術有限公司

(Incorporated in Bermuda with limited liability)

(Stock code: 00241)

VOLUNTARY ANNOUNCEMENT IN RELATION TO THE STRATEGIC COOPERATION FRAMEWORK AGREEMENT WITH WINNINGSOFT

The board of directors (the “**Board**”) of Alibaba Health Information Technology Limited (the “**Company**”) wishes to inform the shareholders of the Company (the “**Shareholders**”) that the Company entered into a framework agreement on January 26, 2015 with Shanghai Kingsoft Winning Software Co., Ltd.* (上海金仕達衛寧軟件股份有限公司) (“**WinningSoft**”) (the “**Strategic Cooperation Framework Agreement**”).

Following friendly negotiations based on the principles of fairness, mutual benefit and complementing each party’s strengths, the Company and WinningSoft had reached consensus in respect of the establishment of a long-term comprehensive strategic partnership to realize the sharing of resources and joint development as well as establish a solid foundation for cooperation in future projects. We set out the key terms of the Strategic Cooperation Framework Agreement below.

The parties recognize each other’s value in the healthcare services industry and the substantial complementary possibilities in relation to market expansion and service innovation. The parties believe that the establishment of a long-term strategic cooperation will be mutually beneficial to their expansion in the healthcare services industry and the medical and healthcare information services sector, and that the parties will be able to increase their respective operational potential and efficiency and reduce costs of operation, thereby achieving future market expansion and creating greater commercial value.

The establishment of the strategic cooperation relationship between the Company and WinningSoft is based on the public demand and development trends of the healthcare services industry. By keeping an open mind, WinningSoft and the Company shall cooperate and share resources in areas such as medical services, healthcare services, pharmaceutical drugs circulation and regulation as well as medical insurance risk control and work together towards the creation of an integrated online and offline healthcare services business and ecosystem for areas such as patients, doctors, interactive hospitals, insurance and pharmaceutical drugs, which matches the specific characteristics of the healthcare services and medical industries.

Through the establishment of a mutually beneficial and sustainable strategic partnership and the implementation of various specific projects, both parties aim to improve their market position and create greater commercial value.

The Strategic Cooperation Framework Agreement, provides, among other things, that the Company and WinningSoft intend to cooperate in the following areas:

- (i) **Healthcare services:** To work together to formulate an integrated inpatient and outpatient management and service model in respect of chronic and common illnesses.
- (ii) **Medical services:** To work together to establish “cloud” hospitals featuring effective interaction between doctors practising at multiple sites and hospitals.
- (iii) **Medical payment services:** To consolidate payment platforms with WinningSoft’s risk management engines to effectively enhance the value and improve the market position of these systems in the medical and healthcare payment sector.
- (iv) **Pharmaceutical drugs circulation and regulation:** To leverage on the Company’s product identification, authentication and tracking services for the drug industry to jointly explore the effective sharing and market applications of electronic prescriptions.
- (v) **Infrastructure development:** To work together to encourage the deployment of various medical and healthcare service application systems on Alibaba Cloud, to provide higher quality information services for users.

Both parties intend to actively explore cooperation in other related areas or businesses.

Pursuant to the Strategic Cooperation Framework Agreement, the parties have acknowledged each other as their strategic cooperation partner. Both parties have the right to form a closer cooperation with each other, including but not limited to capital cooperation. Each party shall reserve its right to give the other party first consideration in developing business opportunities in the healthcare services industry. In addition, each party shall notify the other party prior to cooperating with other business partners in similar business ventures. During the term of cooperation, both parties shall share resources such as information regarding service targets and customer services. In the event a party has a need for other resources in its business scope, each party also reserves a right in principle to use the other party’s resources (if available).

The Strategic Cooperation Framework Agreement is effective for a term of three years commencing on the date of due execution (the “**Initial Term**”). The Initial Term shall be extended for a further term of three years, if, following the end of the Initial Term, no party raises any written objection to the renewal.

WinningSoft is listed on the Shenzhen Stock Exchange (Stock Code: SZ300253) and is a software company which offers overall solutions for the informatization of the medical and healthcare industry. It is principally engaged in (i) the research and development of, and (ii) sale and provision of technical services in respect of medical and healthcare sector applications and software.

To the best of the knowledge, information and belief having made all reasonable enquiries by the directors of the Company, WinningSoft and their ultimate beneficial owners are third parties independent of the Company and its connected persons (as defined in The Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited).

The Strategic Cooperation Framework Agreement is only a preliminary framework cooperation agreement and the implementation details and progress remain subject to uncertainties.

Shareholders of the Company and/or potential investors are advised to exercise caution when dealing in the shares of the Company

By Order of the Board
Alibaba Health Information Technology Limited
WANG Jian
Chairman of the Board

Hong Kong, January 27, 2015

As at the date of this announcement, the Board comprises nine directors, of which (i) two are executive Directors, namely Dr. WANG Jian and Ms. CHEN Xiao Ying; (ii) four are non-executive Directors, namely Mr. ZHANG Yong, Mr. CHEN Jun, Mr. CHIA Pun Kok and Mr. YU Feng; and (iii) three are independent non-executive Directors, namely Mr. YAN Xuan, Mr. LUO Tong and Mr. WONG King On, Samuel.

* *For identification purposes only*