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Warrants

issued by

The Hongkong and Shanghai Banking Corporation Limited

(incorporated in Hong Kong with limited liability under the Companies Ordinance of Hong Kong)

Non-collateralised Structured Products

Announcement

We intend to further issue the warrants detailed below (the **new warrants**). The new warrants will be consolidated and will form a single series with the existing issue of 80,000,000 European Style (Cash Settled) Call Warrants 2014-2015 (Stock Code: 18055) relating to the existing issued ordinary H shares of China Life Insurance Company Limited (the **existing warrants**, together with the new warrants, the **warrants**). Terms and conditions of the new warrants are identical in all material respects to the terms and conditions of the existing warrants.

Stock Code	18055
Share	Existing issued ordinary H shares of the Company
Company	China Life Insurance Company Limited
Style	European
Type	Call
Settlement method	Cash Settled
Issue size	100,000,000 new warrants
Issue price	HK\$0.46 per warrant
Launch date	31 March 2015
Issue date	2 April 2015
Expiry date	9 June 2015
Board lot	1,000 warrants
Entitlement	One share
Number of Warrant(s) per entitlement	Ten warrants

Stock Code	18055
Exercise price	HK\$29.98
Implied volatility⁽¹⁾	43.10%
Gearing⁽¹⁾	7.40x
Effective gearing⁽¹⁾	6.29x
Premium⁽¹⁾	1.56%
Liquidity provider	HSBC Securities Brokers (Asia) Limited (Broker ID: 9603) Levels 17 and 18, HSBC Main Building, 1 Queen's Road Central, Hong Kong Tel: (852) 2822 1849
Issue size of existing warrants	80,000,000 warrants
Closing price on 30 March 2015 of the existing warrants	HK\$0.46

⁽¹⁾ The implied volatility, gearing, effective gearing and premium may not be comparable to similar information provided by other issuers of derivative warrants as each issuer may use different pricing models.

How do we calculate the cash settlement amount?

The warrants are in registered form and exercisable only in the relevant board lots.

If on any expiry date the cash settlement amount is greater than zero, the warrants will be automatically exercised.

Every board lot will entitle you to receive from us the cash settlement amount (less any exercise expenses) in Hong Kong dollars calculated by us as equal to:

$$\frac{\text{entitlement} \times (\text{average price}^{(2)} - \text{exercise price}) \times \text{one board lot}}{\text{Number of warrant(s) per entitlement}}$$

If the cash settlement amount is a negative amount it shall be deemed to be zero.

⁽²⁾ “**Average price**” means the arithmetic mean of the closing price of one Share (as derived from the daily quotation sheet of the stock exchange) for each of the five business days (being a day (excluding Saturdays) on which the stock exchange is scheduled to open for dealings in Hong Kong and banks are open for business in Hong Kong) immediately preceding the expiry date, subject to adjustment in accordance with the terms and conditions of the warrants.

Where can you obtain further information?

Our base listing document dated 25 April 2014 (the **base listing document**), the addendum to the base listing document dated 12 August 2014 together with any additional addenda or successor document, our supplemental listing document dated 9 December 2014, second supplemental listing document to be dated 2 April 2015 and our latest publicly available annual report and interim report will be available for inspection, together with their Chinese translations, during usual business hours at our office, which is presently at HSBC Main Building, 1 Queen's Road Central, Hong Kong. Information on us can also be found on the website of the group of companies to which we belong, which is www.hsbc.com.

How will the liquidity provider provide quotes?

The liquidity provider will provide liquidity by responding to requests for bid and ask quotes. A quote may be obtained by calling its telephone number.

Additional information

The new warrants constitute general unsecured contractual obligations of us as the Issuer and of no other person and will rank equally among themselves and with all our other unsecured obligations (save for those obligations preferred by law) upon liquidation. If you purchase the new warrants, you are relying upon the creditworthiness of us, and have no rights under the warrants against the Company which has issued the underlying shares or any other person. If we become insolvent or default on our obligations under the warrants, you may not be able to recover all or even part of the amount due under the warrants (if any).

An application will be made to the stock exchange for the listing of, and permission to deal in, the warrants on the stock exchange. The date of commencement of dealings in the new warrants is expected to be 8 April 2015.

We are a licensed bank in Hong Kong regulated by the Hong Kong Monetary Authority, and a registered institution under the Securities and Futures Ordinance (Cap. 571) of Hong Kong.

Our long-term debt ratings are AA- by Standard and Poor's Ratings Services, a division of The McGraw-Hill Companies, Inc. and Aa2 by Moody's Investors Service, Inc., New York.

The Hongkong and Shanghai Banking Corporation Limited
31 March 2015