

# HISTORICAL STATISTICS SUMMARY

Financial statistics		2005	2006
<b>Consolidated income statement</b>	US\$M		
Revenues			
Terminals		12.5	20.9
Container leasing, management, sale and related businesses		299.0	269.0
Container handling, transportation and storage		6.8	7.6
Elimination of inter-segment		–	–
Total		318.3	297.5
EBITDA		499.3	462.6
Depreciation & amortisation		(107.7)	(88.1)
EBIT		391.6	374.5
Interest expenses		(35.6)	(43.4)
Interest income		4.4	12.6
Profit before income tax		360.4	343.7
Operating profit after finance income and costs		205.1	169.5
Profit attributable to equity holders of the Company		334.9	291.1
Breakdown of profit attributable to equity holders of the Company			
Terminals and related businesses		161.0	100.6
Container leasing, management, sale and related businesses		114.8	166.4
Container manufacturing and related businesses		58.7	16.9 <sup>Note 1</sup>
Logistics and related businesses		15.1	18.4
Other operations		10.3	12.8
Net corporate finance income/(costs)		(15.8)	(13.3)
Net corporate expenses		(9.2)	(10.7)
Total		334.9	291.1
<b>Consolidated balance sheet</b>	US\$M		
Consolidated total assets		2,855.1	2,987.2
Consolidated total liabilities		964.8	779.0
Consolidated net assets		1,890.3	2,208.2
Consolidated total debts		835.6	531.6
Consolidated cash balances		179.3	224.7
Consolidated net debts		656.3	306.9
<b>Per share data</b>			
Capital and reserves attributable to the equity holders of the Company per share	US\$	0.85	0.97
Basic earnings per share	US cents	15.28	13.14
Dividend per share	US cents	8.650	8.847
Net asset value per share	US\$	0.86	0.99
Net asset value per share	HK\$	6.666	7.704
Share price (as at 31 December)	US\$	1.830	2.349
	HK\$	14.20	18.26
<b>Ratios</b>			
P/E (as at 31 December)	Times	11.9	17.9
Dividend payout ratio	%	56.6	56.6 <sup>Note 2</sup>
Return on total assets	%	13.1	10.0
Return on net assets	%	19.8	14.2
Return on equity holders of the Company	%	20.0	14.4
Net debt-to-total equity ratio	%	34.7	13.9
Interest coverage	Times	11.1	8.8
<b>Other information</b>			
Total number of shares issued (as at 31 December)	M	2,199.0	2,228.7
Weighted average number of ordinary shares issued	M	2,192.1	2,214.7
Market capitalisation (as at 31 December)	US\$M	4,024.2	5,234.1

## Notes:

- The amount in 2006 & 2007 included the financial effect of put options associated with the CIMC share reform.
- The financial effect of put options associated with the CIMC share reform was excluded in the calculation of dividend payout ratio of year 2006 & 2007.
- The comparative figures from 2005 to 2008 for the breakdown of profit attributable to equity holders of the Company as presented above have been restated as a result of the adoption of Hong Kong Financial Reporting Standard 8 "Operating Segments" issues.

2007	2008	2009	2010	2011	2012	2013	2014
43.3	78.7	114.9	190.8	320.1	398.5	452.2	<b>514.7</b>
247.9	252.6	229.8	250.9	276.5	336.2	347.7	<b>357.1</b>
7.7	6.7	4.7	4.8	3.3	3.7	2.9	<b>2.3</b>
–	–	–	–	(0.7)	(2.9)	(4.2)	<b>(4.0)</b>
298.9	338.0	349.4	446.5	599.2	735.5	798.6	<b>870.1</b>
574.2	413.6	321.4	516.6	621.9	618.3	1,007.7	<b>610.4</b>
(84.0)	(92.6)	(98.3)	(111.8)	(142.2)	(167.9)	(190.5)	<b>(211.7)</b>
490.2	321.0	223.1	404.8	479.7	450.4	817.2	<b>398.7</b>
(49.9)	(52.7)	(39.8)	(29.4)	(58.4)	(77.3)	(84.5)	<b>(72.5)</b>
10.5	6.9	6.0	6.5	5.1	9.2	18.1	<b>25.7</b>
450.8	275.2	189.3	381.9	426.4	382.3	750.8	<b>351.9</b>
172.8	120.0	66.1	90.4	126.1	159.3	180.4	<b>180.7</b>
427.8	274.7	172.5	361.3	388.8	342.2	702.7	<b>292.8</b>
120.6	120.6	83.5	119.9	184.9	189.0	186.8	<b>221.0</b>
92.3	115.0	71.4	96.3	116.5	139.5	125.2	<b>95.8</b>
123.5 <sup>Note 1</sup>	39.3	30.9	91.9	119.8	61.9	416.5	<b>–</b>
19.7	25.0	25.6	84.7	–	–	–	<b>–</b>
98.4	–	–	–	–	–	–	<b>–</b>
(14.5)	(9.7)	(9.6)	(1.9)	(0.6)	(1.9)	10.7	<b>32.0</b>
(12.2)	(15.5)	(29.3)	(29.6)	(31.8)	(46.3)	(36.5)	<b>(56.0)</b>
427.8	274.7	172.5	361.3	388.8	342.2	702.7	<b>292.8</b>
3,871.6	4,213.2	4,635.3	5,251.9	6,472.2	7,363.9	7,551.3	<b>7,616.7</b>
1,096.9	1,566.9	1,776.9	1,758.0	2,592.0	3,146.5	2,707.8	<b>2,558.0</b>
2,774.7	2,646.3	2,858.4	3,493.9	3,880.2	4,217.4	4,843.5	<b>5,058.7</b>
914.0	1,424.3	1,604.3	1,558.8	2,168.0	2,601.7	2,046.2	<b>1,860.2</b>
387.4	429.0	405.8	524.3	581.1	849.3	1,237.6	<b>1,116.5</b>
526.6	995.3	1,198.5	1,034.5	1,586.9	1,752.4	808.6	<b>743.7</b>
1.21	1.14	1.21	1.23	1.34	1.42	1.56	<b>1.61</b>
19.09	12.24	7.66	14.17	14.34	12.51	24.95	<b>10.01</b>
9.406	4.896	3.061	5.668	5.736	5.004	9.980	<b>4.004</b>
1.24	1.18	1.26	1.29	1.43	1.51	1.66	<b>1.72</b>
9.637	9.135	9.796	10.015	11.115	11.732	12.895	<b>13.342</b>
2.668	1.021	1.281	1.742	1.167	1.424	1.372	<b>1.421</b>
20.80	7.91	9.93	13.54	9.07	11.04	10.64	<b>11.02</b>
14.0	8.3	16.7	12.3	8.1	11.4	5.5	<b>14.2</b>
56.6 <sup>Note 2</sup>	40.0	40.0	40.0	40.0	40.0	40.0	<b>40.0</b>
12.5	6.8	3.9	7.3	6.6	4.9	9.4	<b>3.9</b>
17.2	10.1	6.3	11.4	10.5	8.5	15.5	<b>5.9</b>
17.5	10.4	6.5	11.9	11.1	9.0	16.5	<b>6.3</b>
19.0	37.6	41.9	29.6	40.9	41.6	16.7	<b>14.7</b>
10.0	6.2	5.8	14.0	8.3	5.9	9.9	<b>5.9</b>
2,244.9	2,245.0	2,262.5	2,711.5	2,711.8	2,786.1	2,912.3	<b>2,940.4</b>
2,240.3	2,245.0	2,252.9	2,550.4	2,711.8	2,735.1	2,816.2	<b>2,924.9</b>
5,988.4	2,291.3	2,897.3	4,723.5	3,166.4	3,968.5	3,996.4	<b>4,178.3</b>

## HISTORICAL STATISTICS SUMMARY

<b>Operating statistics</b>		2005	2006
<b>Container leasing, management and sale</b>			
Breakdown of rental income	US\$M		
– COSCON		126.4	136.9
– International customers (long term lease)		104.3	60.9
– International customers (master lease)		43.8	21.8
Total		274.5	219.6
Fleet capacity	TEU	1,042,852	1,250,609
Breakdown of fleet capacity by customers			
– COSCON (included owned, sale-and-leaseback containers)	TEU	377,324	456,877
– International customers			
Owned containers	TEU	630,925	163,851
Managed containers	TEU	34,603	629,881
– COSCON (included owned, sale-and-leaseback containers)	%	36.2	36.5
– International customers			
Owned containers	%	60.5	13.1
Managed containers	%	3.3	50.4
Breakdown of fleet capacity			
– Dry	TEU	993,988	1,198,770
– Reefer	TEU	38,020	41,456
– Special	TEU	10,844	10,383
– Dry	%	95.3	95.9
– Reefer	%	3.6	3.3
– Special	%	1.1	0.8
Capital expenditure on containers	US\$M	333.6	480.6
Purchase of containers	TEU	168,592	268,236
Disposal of returned containers	TEU	27,288	48,071
Fleet age	Year	4.3	4.0
Utilisation rate			
– COSCO Pacific (Florens)	%	95.5	96.2
– Industry average	%	90.9	91.8
Number of customers		256	270
<b>Container throughput</b>	TEU		
COSCO-HIT Terminal		1,841,193	1,688,697
Yantian Terminal		7,355,459	8,470,919
Shanghai Terminal		3,646,732	3,703,460
Zhangjiagang Terminal		377,121	455,946
Qingdao Cosport Terminal		605,791	744,276
Dalian Port Container Co., Ltd.		2,334,481	2,464,208
Shanghai Pudong Terminal		2,471,840	2,650,007
Qingdao Qianwan Terminal		5,443,086	6,770,003
COSCO-PSA Terminal		611,013	627,894
Yangzhou Yuanyang Terminal		157,123	222,912
Yingkou Terminal		633,573	837,574
Nanjing Longtan Terminal		178,686	700,098
Dalian Port Terminal		132,984	421,068
Tianjin Five Continents Terminal		87,462	1,773,141
Antwerp Terminal		70,084	599,170
Quan Zhou Pacific Terminal		–	241,272
Guangzhou South China Oceangate Terminal		–	–
Ningbo Yuan Dong Terminal		–	–
Suez Canal Terminal		–	–
Jinjiang Pacific Terminal		–	–
Piraeus Terminal		–	–
Tianjin Euroasia Terminal		–	–
Xiamen Ocean Gate Terminal		–	–
Kao Ming Terminal		–	–
Taicang Terminal		–	–
Asia Container Terminal		–	–
Total		25,946,628	32,370,645

2007	2008	2009	2010	2011	2012	2013	2014
140.1	142.4	134.3	123.3	131.5	139.1	153.4	<b>172.9</b>
32.7	44.3	50.3	68.9	100.1	125.3	124.3	<b>111.6</b>
8.5	15.7	13.5	15.0	15.2	16.1	13.2	<b>11.3</b>
181.3	202.4	198.1	207.2	246.8	280.5	290.9	<b>295.8</b>
1,519,671	1,621,222	1,582,614	1,631,783	1,777,792	1,855,597	1,888,200	<b>1,907,778</b>
517,311	551,219	527,891	499,106	547,077	638,631	740,481	<b>806,060</b>
239,742	314,077	332,591	432,613	556,366	586,613	595,316	<b>564,264</b>
762,618	755,926	722,132	700,064	674,349	630,353	552,403	<b>537,454</b>
34.0	34.0	33.4	30.6	30.8	34.4	39.2	<b>42.2</b>
15.8	19.4	21.0	26.5	31.3	31.6	31.5	<b>29.6</b>
50.2	46.6	45.6	42.9	37.9	34.0	29.3	<b>28.2</b>
1,470,832	1,570,462	1,532,723	1,587,775	1,731,530	1,810,448	1,846,286	<b>1,869,409</b>
38,745	41,183	39,860	35,616	38,658	38,774	36,146	<b>33,190</b>
10,094	9,577	10,031	8,392	7,604	6,375	5,768	<b>5,179</b>
96.8	96.9	96.9	97.3	97.4	97.6	97.8	<b>98.0</b>
2.5	2.5	2.5	2.2	2.2	2.1	1.9	<b>1.7</b>
0.7	0.6	0.6	0.5	0.4	0.3	0.3	<b>0.3</b>
586.3	348.0	61.9	250.4	432.9	371.7	288.8	<b>305.8</b>
326,715	152,752	15,000	111,625	185,231	162,742	151,500	<b>161,106</b>
56,759	34,043	22,863	28,674	9,826	31,671	35,714	<b>50,860</b>
3.8	4.2	5.0	5.4	5.9	6.1	6.4	<b>6.5</b>
94.5	94.6	90.6	97.3	96.1	95.3	94.5	<b>95.3</b>
93.0	94.0	86.0	95.0	95.0	94.8	93.9	<b>94.0</b>
280	300	306	300	287	276	264	<b>256</b>
1,846,559	1,752,251	1,360,945	1,535,923	1,625,819	1,683,748	1,639,275	<b>1,639,995</b>
9,368,696	9,683,493	8,579,013	10,133,967	10,264,440	10,666,758	10,796,113	<b>11,672,798</b>
3,446,135	3,681,785	2,979,849	3,197,244	-	-	-	<b>-</b>
601,801	710,831	715,413	889,515	1,065,382	1,228,935	1,374,596	<b>798,773</b>
1,005,439	1,099,937	1,145,352	1,284,903	-	-	-	<b>-</b>
2,873,474	2,742,503	2,906,768	-	-	-	-	<b>-</b>
2,723,722	2,779,109	2,291,281	2,450,176	2,388,156	2,151,297	2,246,026	<b>2,373,620</b>
8,237,501	8,715,098	8,961,785	10,568,065	12,426,090	14,045,503	14,981,635	<b>16,108,145</b>
833,892	1,247,283	904,829	1,091,639	1,106,262	1,232,954	1,048,846	<b>1,311,747</b>
253,772	267,970	221,046	302,617	400,224	401,003	449,849	<b>481,704</b>
1,125,557	950,801	1,023,107	1,196,932	1,303,068	1,600,094	1,716,106	<b>1,716,128</b>
950,289	1,160,261	1,058,499	1,245,559	1,600,523	2,035,617	2,400,370	<b>2,495,608</b>
850,359	1,656,968	1,509,401	1,668,418	1,900,204	2,216,353	2,732,174	<b>2,732,136</b>
1,988,456	1,938,580	1,940,933	1,917,873	2,100,321	2,180,184	2,300,918	<b>2,569,695</b>
792,459	1,091,657	639,957	795,534	1,168,930	1,101,163	1,370,609	<b>1,727,116</b>
856,784	910,058	936,136	1,050,710	1,186,799	1,201,279	1,090,660	<b>1,160,480</b>
577,196	2,000,130	2,158,291	3,060,591	3,914,348	4,230,574	4,449,311	<b>4,647,266</b>
331,361	903,865	1,117,169	1,704,588	2,145,653	2,402,554	2,806,406	<b>3,214,703</b>
319,153	2,392,516	2,659,584	2,856,854	3,246,467	2,863,167	3,124,828	<b>3,400,397</b>
-	193,779	274,390	313,585	314,101	358,836	418,242	<b>467,610</b>
-	-	166,062	684,881	1,188,148	2,108,090	2,519,664	<b>2,986,904</b>
-	-	-	574,296	1,350,962	1,705,667	1,803,407	<b>2,004,170</b>
-	-	-	-	-	271,449	609,393	<b>806,183</b>
-	-	-	-	-	-	1,170,704	<b>1,333,226</b>
-	-	-	-	-	-	235,759	<b>538,304</b>
-	-	-	-	-	-	-	<b>1,139,414</b>
38,982,605	45,878,875	43,549,810	48,523,870	50,695,897	55,685,225	61,284,891	<b>67,326,122</b>