

# Belle International Holdings Limited

(Incorporated in the Cayman Islands with limited liability)

(Stock code: 1880)

## 2014/15 Annual Report





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# CORPORATE INFORMATION

## Board of Directors Chairman

Mr. Tang Yiu

*(Non-executive Director)*

## Executive Directors

Mr. Sheng Baijiao

*(Chief Executive Officer)*

Mr. Tang King Loy

Mr. Sheng Fang

## Non-executive Director

Ms. Hu Xiaoling

## Independent Non-executive Directors

Mr. Ho Kwok Wah, George

Mr. Chan Yu Ling, Abraham

Dr. Xue Qiuzhi

Mr. Gao Yu

## Authorized Representatives

Mr. Tang King Loy

Mr. Leung Kam Kwan

## Audit Committee

Mr. Ho Kwok Wah, George

*(Chairman)*

Mr. Chan Yu Ling, Abraham

Dr. Xue Qiuzhi

Mr. Gao Yu

## Remuneration Committee

Mr. Chan Yu Ling, Abraham

*(Chairman)*

Mr. Sheng Baijiao

Dr. Xue Qiuzhi

Mr. Gao Yu

## Nomination Committee

Dr. Xue Qiuzhi *(Chairman)*

Mr. Sheng Baijiao

Mr. Chan Yu Ling, Abraham

## Company Secretary

Mr. Leung Kam Kwan, *FCPA*

## Registered Office

Offshore Incorporation

(Cayman) Limited

Floor 4, Willow House

Cricket Square, P.O. Box 2804

Grand Cayman KY1-1112

Cayman Islands

## Head Office and Principal Place of Business in Hong Kong

9/F Belle Tower

918 Cheung Sha Wan Road

Cheung Sha Wan

Hong Kong

## Stock Code

1880

## Website

[www.belleintl.com](http://www.belleintl.com)

## Legal Advisor

Cleary Gottlieb Steen &  
Hamilton (Hong Kong)

37<sup>th</sup> Floor Hysan Place

500 Hennessy Road

Causeway Bay

Hong Kong

## Auditor

PricewaterhouseCoopers

*Certified Public Accountants*

22/F Prince's Building

Central

Hong Kong

## Principal Share Registrar

Royal Bank of Canada Trust

Company (Cayman) Limited

4<sup>th</sup> Floor, Royal Bank House

24 Shedden Road, George Town

Grand Cayman KY1-1110

Cayman Islands

## Hong Kong Branch Share Registrar

Computershare Hong Kong

Investor Services Limited

Shops 1712-1716

17<sup>th</sup> Floor, Hopewell Centre

183 Queen's Road East

Wanchai

Hong Kong

## Principal Bankers

The Hongkong and Shanghai

Banking Corporation Limited

Hang Seng Bank Limited

DBS Bank (HK) Limited

China Merchants Bank Co., Ltd.

Bank of Communications Co., Ltd.





# FINANCIAL HIGHLIGHTS



		<b>Year ended 28 February 2015</b>	Twelve months ended 28 February 2014 <i>(note)</i>	Fourteen months ended 28 February 2014
<b>Revenue</b>	RMB million	<b>40,008.1</b>	36,794.4	43,067.2
<b>Operating profit</b>	RMB million	<b>6,193.7</b>	5,665.5	6,634.0
<b>Income tax expense</b>	RMB million	<b>1,850.6</b>	1,653.1	1,920.0
<b>Profit attributable to the Company's equity holders</b>	RMB million	<b>4,763.9</b>	4,402.1	5,159.1
<b>Gross profit margin</b>	%	<b>57.5</b>	57.4	57.1
<b>Operating profit margin</b>	%	<b>15.5</b>	15.4	15.4
<b>Profit margin attributable to the Company's equity holders</b>	%	<b>11.9</b>	12.0	12.0
<b>Earnings per share</b>				
– basic	RMB cents	<b>57.64</b>	52.19	61.17
– diluted	RMB cents	<b>56.38</b>	52.19	61.17
			<b>Year ended 28 February 2015</b>	Fourteen months ended 28 February 2014
<b>Dividend per share</b>				
– interim, paid	RMB cents	<b>15.00</b>	8.00	
– interim special, paid	RMB cents	<b>25.00</b>	–	
– final, proposed	RMB cents	<b>19.00</b>	12.00	
<b>Average trade receivables turnover period</b>	days	<b>36.9</b>	31.6	
<b>Average trade payables turnover period</b>	days	<b>19.0</b>	22.0	
<b>Average inventory turnover period</b>	days	<b>138.7</b>	156.0	
			<b>As at 28 February 2015</b>	2014
<b>Gearing ratio</b>	%	<b>8.2</b>	7.3	
<b>Current ratio</b>	times	<b>2.9</b>	3.5	

*Note:*

The Company changed its financial year end date from 31 December to 28 February (or 29 February in a leap year) with effect from the financial period ended 28 February 2014. The current financial period covers a twelve-month period from 1 March 2014 to 28 February 2015 with the comparative information which covers a fourteen-month period from 1 January 2013 to 28 February 2014. For the purpose of enhancing the comparability of information, the Company has also voluntarily presented certain financial information for the twelve-month period from 1 March 2013 to 28 February 2014 as supplementary information.

# STATEMENT FROM CHAIRMAN

## Dear Shareholders,

In recent years, China's economy has been undergoing a difficult transition. Slower growth has become the new normal. In an environment where the overall economy is sluggish and consumer sentiment is weak, with rapidly evolving channels and changing consumer behavior, most fashion footwear and apparel brands and retailers are facing enormous challenges of slow growth and margin erosion. In such a difficult environment, all my colleagues continued to work hard as one united team and achieved positive revenue growth and operating profit growth. I would like to take this opportunity to thank all my colleagues for their effort and achievement.

For the year ended 28 February 2015 (the "Financial Year 2014/15") the Group grew its revenues by 8.7%, operating profits by 9.3%, and profit attributable to equity holders of the Company by 8.2%, respectively, as compared with the same period of last year. In a weak environment, the Group was able to make timely adjustments in business strategy and tactics, which helped maintain a healthy set of business metrics.

The Group continued to expand company-managed retail network in a prudent manner. In the Financial Year 2014/15, the net addition to company-managed retail outlets for footwear was 876, while for sportswear and apparel there were 504 net additions. As at 28 February 2015, the total number of company-managed retail outlets reached 20,715, of which 20,557 were in Mainland China, 158 in Hong Kong and Macau.

In a recent State Council executive meeting it was decided that relevant policy measures would be implemented to promote domestic consumption, step up nurturing Chinese brands, and support the development of physical shops. Meanwhile, with continued income growth, the demand to trade up is expected to expand. Together with the recovery of domestic real estate market and capital markets, the abovementioned factors bode well for a positive impact on consumer sentiment.

It has been only 23 years since the Group was founded in 1992. We are still a young enterprise. Our goal is to build a sustainable business that will last into the next century. In the short 8 years since the Group was listed on The Stock Exchange of Hong Kong Limited in May 2007 we have experienced many ups and downs, from the extreme pessimism at the beginning of 2009, to the incindible excitements in 2011, and then continued weakness since 2013. However, we have never wavered in our positive outlook for the high quality footwear and apparel market in China. We never stopped our endeavor to continuously improve ourselves. I believe, with all my colleagues staying open to new ideas, continuing to learn, and ready to improve, we will be able to continue to innovate and achieve long-term sustainable growth.

**Tang Yiu**  
*Chairman*

26 May 2015





# STATEMENT FROM CEO

## Dear Shareholders,

On behalf of the board of directors of the Company (the "Board"), I hereby report the results for the year ended 28 February 2015 (the "Financial Year 2014/15") as follows:

### RESULTS FOR THE FINANCIAL YEAR 2014/15

The Group's revenue increased by 8.7% to RMB40,008.1 million in the Financial Year 2014/15 compared with the same period of last year. Revenue of the footwear business increased by 3.2% to RMB23,037.0 million. Revenue of the sportswear and apparel business increased by 17.2% to RMB16,971.1 million. The relatively fast growth of the sportswear and apparel business was mainly due to stronger same store sales growth. The footwear business contributed 57.6% of the revenue of the Group, lower than the 60.6% level in the same period of last year.

The Group's operating profit was RMB6,193.7 million, an increase of 9.3% from the same period of last year. Operating profit grew faster than the top line, mainly because of significant improvement to the operating profit margin of the sportswear and apparel business.

Profit attributable to the equity holders of the Company amounted to RMB4,763.9 million, an increase of 8.2% from the same period of last year. Basic earnings per share amounted to RMB57.64 cents, an increase of 10.4% from the RMB52.19 cents of the same period last year. Diluted earnings per share amounted to RMB56.38 cents, an increase of 8.0% from the RMB52.19 cents of the same period last year.

The Board has recommended a final dividend of RMB19.0 cents per ordinary share for the Financial Year 2014/15. Together with the interim dividend of RMB15.0 cents per ordinary share and the interim special dividend of RMB25.0 cents per ordinary share (paid on 30 December 2014), the total dividends for the Financial Year 2014/15 will amount to RMB59.0 cents (Fourteen months ended 28 February 2014: RMB20.0 cents) per ordinary share.

### SUMMARY OF THE OVERALL BUSINESS DEVELOPMENT STRATEGY OF THE GROUP

The Group's business is divided into two main segments – the footwear business and the sportswear and apparel business.

#### Footwear business

Company-owned brands of the footwear business mainly include Belle, Teenmix, Tata, Staccato, Senda, Basto, Joy & Peace, Millie's, SKAP, :15MINS, Jipi Japa, Mirabell, etc. Distribution brands mainly include Bata, Clarks, Hush Puppies, Mephisto, Merrell, Caterpillar, etc.

For company-owned brands, the Group mainly adopts a vertically integrated business model which covers product research and development, procurement, manufacturing, distribution and retailing. For distribution brands, the Group operates the business mainly in two different models, brand licensing and retail distribution.

## STATEMENT FROM CEO

The table below sets out the revenue of the footwear business from the company-owned brands, distribution brands as well as international trade of the Group, and their respective percentages of total revenue and comparative growth rates for the periods indicated.

	Year ended 28 February 2015		Twelve months ended 28 February 2014		Growth rate
	Revenue	% of total	Revenue	% of total	
Company-owned brands	<b>20,577.9</b>	<b>89.3%</b>	20,275.6	90.9%	1.5%
Distribution brands	<b>2,098.9</b>	<b>9.1%</b>	1,705.5	7.6%	23.1%
Sub-total	<b>22,676.8</b>	<b>98.4%</b>	21,981.1	98.5%	3.2%
International trade	<b>360.2</b>	<b>1.6%</b>	331.2	1.5%	8.8%
Total	<b>23,037.0</b>	<b>100.0%</b>	22,312.3	100.0%	3.2%

Unit: RMB million

### Sportswear and apparel business

The majority of the sportswear and apparel business is in the form of retail distribution, including first-tier sportswear brands Nike and Adidas, second-tier sportswear brands PUMA, Converse, Mizuno, etc. and apparel brands moussy, SLY, etc.

The table below sets out the revenue of the sportswear and apparel business from the first-tier sportswear brands, second-tier sportswear brands as well as other sportswear and apparel business of the Group, and their respective percentages of total revenue and comparative growth rates for the periods indicated.

	Year ended 28 February 2015		Twelve months ended 28 February 2014		Growth rate
	Revenue	% of total	Revenue	% of total	
First-tier sportswear brands	<b>14,881.9</b>	<b>87.7%</b>	12,838.9	88.7%	15.9%
Second-tier sportswear brands	<b>1,597.8</b>	<b>9.4%</b>	1,467.6	10.1%	8.9%
Other sportswear and apparel business	<b>491.4</b>	<b>2.9%</b>	175.6	1.2%	179.8%
Total	<b>16,971.1</b>	<b>100.0%</b>	14,482.1	100.0%	17.2%

Unit: RMB million

## STATEMENT FROM CEO

### Expansion of company-managed retail outlets network

The following map shows the geographical distribution of company-managed retail outlets of the Group in Mainland China as at 28 February 2015.



## STATEMENT FROM CEO

The following table sets out the distribution of company-managed retail outlets of the Group by region and by business segment in Mainland China as at 28 February 2015.

Region	Number of Company-managed Retail Outlets							
	Footwear			Sportswear and apparel				Total
	Company-owned brands	Distribution brands	Sub-total	First-tier brands	Second-tier brands	Apparel	Sub-total	
Eastern China	2,117	315	2,432	701	186	32	919	3,351
Northern China	1,997	252	2,249	844	146	16	1,006	3,255
Southern China	2,142	159	2,301	750	168	10	928	3,229
Shandong and Henan	1,141	43	1,184	1,055	311	–	1,366	2,550
North-eastern China	1,224	102	1,326	661	63	2	726	2,052
North-western China	1,171	135	1,306	328	55	–	383	1,689
South-western China	1,066	81	1,147	386	17	9	412	1,559
Central China	949	112	1,061	349	39	1	389	1,450
Yunnan and Guizhou	631	15	646	237	62	1	300	946
Guangzhou	458	18	476	–	–	–	–	476
<b>Total</b>	<b>12,896</b>	<b>1,232</b>	<b>14,128</b>	<b>5,311</b>	<b>1,047</b>	<b>71</b>	<b>6,429</b>	<b>20,557</b>

Note: In addition, the Group operates 158 company-managed retail outlets in Hong Kong and Macau.

### OVERVIEW OF THE MARKET AND MANAGEMENT DISCUSSIONS

#### Impact of the macroenvironment on the Group's business

In 2014 China's economic growth continued to lose momentum. GDP grew by 7.4% for the year. Average nominal disposable income of urban residents grew by 9.0%. Aggregate retail value of social consumer goods grew by 12.0%. Coming into the first quarter of 2015 the macroeconomic growth slowed further down. GDP grew by 7.0% for the quarter. Average nominal disposable income of urban residents grew by 8.3%. Aggregate retail value of social consumer goods grew by 10.6%, a record low level for almost a decade.

In a weak economy with further cuts to public sector spending, large scale retailers, especially department stores, generally experienced further slowdown in sales in 2014. According to the Nation Commercial Information Center of China, 100 major large scale retailers, mostly department stores, grew their merchandise sales by 0.4% for the year, a growth rate significantly lower than that of 2013 by 8.5 percentage points. Within the 100 retailers, 75 experience a decline in retail sales. The retail business of the Group, especially the footwear business, was mainly conducted through the department store channel. In the current environment where foot traffic is low and consumer sentiment is weak, it is difficult to expect a significant improvement in the near term.

The macro policy environment has been loosening in response to increasing difficulties in the economy. The Chinese government continues to implement proactive fiscal policies. The monetary policies are also turning to a more supportive direction, with a multitude of actions including interest rate cuts and lower reserve ratios. A more accommodative policy environment is expected to benefit the consumer retail market. However, there is usually a lag before any impact is observed.



## STATEMENT FROM CEO

Since the fourth quarter of 2014, the asset markets in China continued to warm up. In the real estate market sentiment was quickly improving. The stock market was rallying. From a historical perspective the movements in the capital market tended to be sensitive and forward looking, indicating a positive expectation toward future economic prospects. Meanwhile the wealth effect from asset value accretion is also expected to benefit the retail of mid-to-high-end footwear and high quality apparel products.

The Chinese government is deeply concerned over the weakness in consumer demand and the difficulties in the real economy. In recent meetings the State Council decided to implement relevant measures to promote domestic consumption, step up nurturing Chinese brands, and support the development of physical shops. Moreover, the current administration has been very strong in advocating and implementing measures to build up a market economy infrastructure, strengthen intellectual property protection, and improve the overall business environment. In our view such a policy direction will help facilitate long term sustainable growth of the consumer retail market in China.

### Review of the footwear business

In the Financial Year 2014/15, the footwear business of the Group recorded a revenue growth of 3.2% compared with the same period of last year. Same store sales declined slightly. New store opening was relatively cautious.

For the year, the footwear business recorded a same store sales decline of about 4%. Such a decline was slightly narrower than the overall sales decline in the footwear departments across over 2,000 department stores according to data collected by the Group. The combined market share of the footwear brands was slightly up. Within same store sales, average selling price was up slightly and volume was down.

During the year, store network expansion was relatively cautious. For the full year there were 876 net additions to footwear stores, representing a net increase of 6.6% compared with 28 February 2014. The pace of retail network expansion is to a large extent dependent on channel growth. Under the current economic backdrop most channel operators are very cautious. As such the Group expects very limited additions to the footwear retail network in the near future.

The gross profit margin of the footwear business was largely consistent with the same period of last year. On the one hand the cost environment was moderate, with stable costs of manufacturing and procurement. On the other hand the overall promotional environment was stable. The main challenges right now are more structural in nature, such as weak foot traffic. As such most retailers are not motivated to do more promotions than necessary. It is our view that, based on the existing business mix, the Group is well positioned to maintain a fairly consistent gross profit margin in the footwear business.

Selling and distribution expenses of the footwear business, as a percentage of revenue, were largely consistent with the same period of last year. Wage expenses were higher, as a percentage of revenue, while rental expenses, concessionaire fees, and promotional expenses were slightly lower. In the Financial Year 2014/15, the footwear business experienced a same store sales decline as well as continued increases in salaries and wages. That, however, did not result in a large increase in selling and distribution expenses as a percentage of revenue. On the one hand this was due to the efficient retail management culture of the Group. On the other hand this also reflected a flexible cost structure of the Group, with relatively large variable costs and variable expenses, and thus less significant operating leverage.

## STATEMENT FROM CEO

General and administrative expenses, as a percentage of revenue, were slightly higher than the same period of last year. This was mainly due to relatively slow sales growth and a decline in same store sales in the Financial Year 2014/15, which was not enough to effectively offset the increase of various fixed administrative expenses especially management and administrative personnel salaries.

In the Financial Year 2014/15, the profit margin of segment results for the footwear business was 22.1%, slightly lower than the 22.8% margin of the same period of last year. The decline was mainly due to higher general and administrative expenses as a percentage of revenue. In the near future if same store sales were to continue to decline with slower than expected recovery, there is a risk of slight margin erosions in the footwear business segment.

### Review of the sportswear and apparel business

In the Financial Year 2014/15, the sportswear and apparel business recorded revenue growth of 17.2%, mostly due to strong same store sales growth of over 10%. Same store sales growth was mainly driven by high-single-digit volume growth. Average selling price increased by low single digit, mostly as a result of the normalization of retail markdown.

In the Financial Year 2014/15, there were 504 net additions to the network of sportswear and apparel retail outlets, representing a net increase of 8.5% compared with 28 February 2014. The pace of network expansion in the sportswear and apparel business was slightly faster than that of the footwear business mainly due to two reasons. First, the sportswear and apparel business has a relatively diversified channel model, which enables more flexibility in opening new stores. The footwear business, on the other hand, is more reliant on the department store channel. Second, the fashion apparel business of Baroque China was growing at a relatively fast clip. Overall, in the near future the pace of new store opening will be relatively slow for the sportswear and apparel business, reflecting a cautious outlook in the channels and the prevailing environment.

The gross profit margin of the sportswear and apparel business was higher than the same period of last year by 2.8 percentage points. First, less discounting contributed to a normalization of overall retail markdown due to strong market sentiments. Second, the product mix improved significantly, with a much higher portion of sales in new collections. Third, brand companies provided more subsidies and support to distributors, resulting in reduced procurement cost.

Various expenses of the sportswear and apparel business, including selling and distribution expenses, and general and administrative expenses, were largely in line with the same period of last year, as a percentage of revenue. Despite higher wage rate, same store sales growth was strong enough to offset increases in various expenses.

The profit margin of segment results for the sportswear and apparel business was significantly higher at 7.1% this year, a 2.2 percentage points improvement from the 4.9% of last year. It is our view that in the near future the sportswear and apparel business will be in a position to achieve a relatively steady profit margin of segment results.

Since 2014 we have observed significant improvement in the overall sportswear market in China. On the one hand the inventory cycle was turning into a favourable direction, and over the years the sportswear distributors, as a group, experienced significant consolidation. On the other hand there was a notable trend that consumers continued to favour athletic and casual styles.







## STATEMENT FROM CEO

In our view, with increasing participation in sports by Chinese consumers, there is a long term secular trend for increasing demand for sportswear products. Strong global sportswear brands such as Nike and Adidas are well positioned to strengthen their competitive advantage and capture market share in China, on the back of strong brand equity, industry-leading R&D, broad product line and superior supply chain. As a major partner of these brands we have the confidence to continue to ramp up investment and improve quality of operations. We look forward to strengthening the partnership with the brands to further grow the China market and continue to serve Chinese consumers with high quality sportswear products.

### **Changes in the Group's business mix**

Because of significant differences in business model and profitability between the footwear segment and the sportswear and apparel segment, changes in the business mix i.e. the relative revenue contribution by the two business segments would usually drive changes in the blended financial metrics and operational metrics of the Group. In the Financial Year 2014/15, the sportswear and apparel business experienced faster growth and increased its percentage contribution to the Group's overall revenue to 42.4%, from 39.4% in the same period last year.

In the sportswear and apparel business we are only involved in distribution and retailing, while in the footwear business we operate along the whole value chain. Accordingly the sportswear and apparel business segment has significantly lower profitability, including gross profit margins and operating profit margins. Meanwhile without involvement in manufacturing the sportswear and apparel business has faster inventory turnover than the footwear business. The store format and location is also different in the sportswear and apparel business as compared with the footwear business. Generally speaking the sportswear stores are located on higher floors in department stores, with larger size and higher sales turnover on a per store basis. As a result the concessionaire rate is usually lower for sportswear stores and expenses such as staff expenses are also lower as a percentage of revenue.

Currently the sportswear and apparel business is growing at a relatively faster pace, increasing its relative revenue contribution to the Group. This will have a negative impact on blended profitability metrics of the Group, and a positive impact on certain operational metrics including expense ratios and inventory turnover.

In the long run, we expect the footwear business and the sportswear and apparel business to maintain relatively balanced growth, due to shared characteristics in sales channels, market penetration, and customer base.

### **Changes in income tax rate**

The effective income tax rate was 28.0% for the Financial Year 2014/15, an increase of 0.6 percentage points from the same period of last year. This was mainly because that the Company's subsidiaries in Mainland China declared or distributed more dividends to foreign holding companies during the year, thus increasing relevant withholding taxes.

## STATEMENT FROM CEO

From 2013, in Mainland China, the income tax rate for the footwear businesses as well as the sportswear and apparel business has stabilized at around 25%. The income tax rate for the Hong Kong business is expected to be steady at about 16.5%. The withholding tax rate applicable to the Company's subsidiaries in Mainland China on remittance of dividends to foreign holding companies is 5%.

According to the current business structure and target dividend payout ratio, the normalized effective tax rate of the Group should be around a level at 27% to 28% in the near future.

### **Inventory turnover**

The average inventory turnover days of the Group were 138.7 days in the Financial Year 2014/15, lower than the 156.0 days for the Financial Year 2013/14. The inventory balance as at 28 February 2015 was RMB6,349.4 million, also lower than the balance of RMB6,570.6 million as at 28 February 2014.

The average inventory turnover days for the footwear business were 190.2 days, slightly higher than the 189.0 days for the Financial Year 2013/14, mainly due to a decline in same store sales during the year, which had a negative impact on inventory turnover efficiency.

For the sportswear and apparel business, the average inventory turnover days were 100.4 days, significantly lower than the 128.6 days for the Financial Year 2013/14. On the one hand, the base was on the high side due to the consolidation of Big Step in the Financial Year 2013/14, which resulted in higher-than-usual inventory for a limited time period. On the other hand, during the year same store sales growth was stronger than expected. As a result, inventory was running at a relatively low level. The Group has already taken proactive measures to address the tight inventory situation by increasing future orders for sportswear products.

As at 28 February 2015 for both the footwear business and the sportswear and apparel business, inventory was within the normal range, both in terms of total quantities and in terms of product mix.

### **Development of the new apparel business**

In the next 3 to 5 years the Group will continue to focus on the retail of footwear and sportswear products. From a longer term strategic prospective, the Group has made a decision to enter the fashion apparel category and is in the process of cultivating relevant skills and talent in this field. Such a strategy, different from one that pursues unrelated diversification, is based on the following considerations. First, the fashion apparel business is closely related to the fashion footwear business due to overlap in the customer base as well as synergies in network expansion and retail management. Second, fashion apparel, especially the trendy lines, being on the cutting edge of world fashion, will help us get a better understanding of fashion trends and consumer preferences. Third, the retail format in developed markets is usually centered around a specialty brand, covering multiple product categories. Active penetration into the fashion apparel category will enable us to experiment and explore future retail formats.

## STATEMENT FROM CEO

The Group has been partnering with Baroque to develop the China business together for just over one year, with promising progress and results. On the one hand, business development into new regions. Before the partnership with the Group, Baroque China was only operating retail stores in tier one cities such as Beijing and Shanghai because it did not possess enough retail management resources to support cross-region development on a national scale. With a strong retail platform nationwide we have been able to provide strong support for Baroque in its channel development efforts. Since 2014 Baroque methodically entered new markets including Shenzhen, Wuhan, Chengdu, Hangzhou and Changsha, with a well defined plan to further penetrate second tier cities. On the other hand, improvement in managerial efficiencies. Before the partnership with the Group, Baroque was losing money in China due to limited scale and relative high cost. With the support of the highly efficient back office, Baroque not only achieved faster network expansion but also managed to improve the quality of operations, resulting in higher gross profit margins while keeping expenses in control. In 2014 Baroque was breaking even in its China business.

In the near term, the Group will continue to actively develop the Baroque China business, increasing market penetration of existing brands including moussy and SLY, while actively considering introduce new brands under the Baroque portfolio that are successful in the Japan market. On the business back end priorities are cultivating a localized team capable of product assortment and product design, improving the supply chain model aimed at reducing cost and increasing flexibility and responsiveness.

In the future once skill acquisition and team building are largely complete in the fashion apparel business we will be proactive and open in considering opportunities of strategic partnership and resource consolidation in this field, with an objective to build a highly competitive fashion apparel platform.

### Prospects

Around the globe, brick and mortar retail is facing enormous challenges in an environment where internet is increasingly changing people's lifestyle and behavior. In Mainland China, with a fast changing society on top of a difficult economic transition, the challenges are even more pronounced.

The difficulty in operating a fashion footwear and apparel retail business is an industry-wide problem. Although every business has been working hard to address the issues, very rare has there been an effective solution to successfully address the channel traffic, consumer value, and brand stickiness issues in a non-standardized area of business.

The business philosophy of the Group has always been to seek continued incremental improvement, rather than shortcuts or big jumps. In the current challenging market environment, we will continue to implement the following strategic measures.

First, improve market competitiveness through better business infrastructure. We are mainly focusing on two key areas, information technology and logistic system. Within 2 to 3 years we plan to focus the energy and resources in building industry-leading information technology and logistic warehousing infrastructure to facilitate efficient information flow and product flow throughout the Group. This not only will support managerial decision making but also will be instrumental to serving the customers better.

## STATEMENT FROM CEO

Second, improve agility and creativity through organizational change and human resource development. With the organization we will continue to strengthen the brand management teams at the headquarters to make sure there is well-defined accountability in managing a brand. In retail we will continue to push more decentralization by delegating more operational decision making to the front line to make sure retail management is localized and closer to customer demand. With human resources, we are committed to providing more training, focusing on people and career development, and creating incentives and alignment. For associates at different levels and in different positions we will provide customized support and guidance to help each and every individual to achieve her fullest potential, which would in turn create value for the business as well.

Third, explore future growth opportunities through actively pursuing various new initiatives. In recent years the Group has been actively exploring some new business initiatives including eCommerce, shopping mall retail, mass market fast fashion, and the fashion apparel category, in response to rapidly changing market environment and consumer behavior. With all these experiments there have been gains and losses, both valuable in nature. In the end not all will succeed. But we believe it is necessary to get involved and experiment. The learning process is instrumental in strengthening the understanding of retail channels and consumer behavior. Actual involvement and practice create possibilities to unearth potential opportunities and growth areas.

In my view, in a tough environment with a lot of noise and distraction, it is usually necessary to go back to the very essence of products, the nature of retail, and the core of consumer demand. Fashion footwear and apparel is a non-standardized area. User demand and experience tend to be very individualistic. Finding the best ways to help consumers express their collective yet individualistic demands, to enable the factories to manufacture high quality products that meet these demands in a flexible manner, to deliver such products to consumers on a timely basis, and to facilitate the fitting, mix and match by consumers in a convenient setting, is definitely a challenging set of questions that would require a lot of thinking and experimentation on our side. There are no right answers to these questions yet. But I believe, with the power of internet technology, with the innovation of every business and every industry participant, we will find better ways to serve the customers, better ways to provide quality, comfort and fashion at the same time. This will be an interesting journey, and a meaningful one. I sincerely hope that, with the effort of all my colleagues, Belle International will make meaningful contributions proportional to its status as an industry leader in this process of exploration and development.

**Sheng Baijiao**

*CEO and Executive Director*

26 May 2015



# MANAGEMENT DISCUSSION AND ANALYSIS

## FINANCIAL REVIEW

The financial year end date of the Company was changed from 31 December to 28 February (or 29 February in a leap year) with effect from the financial period ended 28 February 2014 to coincide with the natural retail cycle in the footwear and sportswear retail businesses. Accordingly, the current financial period covers a twelve-month period from 1 March 2014 to 28 February 2015 and is therefore not entirely comparable with the comparative information which covers a fourteen-month period from 1 January 2013 to 28 February 2014. For the purpose of enhancing the comparability of information, the Company has also voluntarily presented certain financial information for the twelve-month period from 1 March 2013 to 28 February 2014 as supplementary information. Comparative financial information in this section covers the twelve-month period from 1 March 2013 to 28 February 2014 for a like-to-like comparison.

The Group continued to benefit from steady growth. During the year ended 28 February 2015, the Group recorded revenue and operating profit of RMB40,008.1 million and RMB6,193.7 million respectively, compared with the twelve months ended 28 February 2014 achieving growth rate of 8.7% and 9.3% respectively. The profit attributable to the Company's equity holders during the year amounted to RMB4,763.9 million, an increase of 8.2% comparing with that of the twelve months ended 28 February 2014.

## REVENUE

The Group's revenue increased by 8.7%, from RMB36,794.4 million for the twelve months ended 28 February 2014 to RMB40,008.1 million for the year ended 28 February 2015. Revenue of the footwear business increased by 3.2%, from RMB22,312.3 million for the twelve months ended 28 February 2014 to RMB23,037.0 million for the year ended 28 February 2015. It is attributable to the continually growth of sales generated from the footwear business as compared with the twelve months ended 28 February 2014. Revenue of the sportswear and apparel business increased by 17.2%, from RMB14,482.1 million for the twelve months ended 28 February 2014 to RMB16,971.1 million for the year ended 28 February 2015. The relatively fast growth of the sportswear and apparel business was mainly due to the relatively higher same store sales growth.

	Year ended 28 February 2015		Twelve months ended 28 February 2014		Growth rate
	Revenue	% of total	Revenue	% of total	
<b>Footwear</b>					
Company-owned brands	20,577.9	51.4%	20,275.6	55.1%	1.5%
Distribution brands	2,098.9	5.3%	1,705.5	4.6%	23.1%
International trade	360.2	0.9%	331.2	0.9%	8.8%
Sub-total	23,037.0	57.6%	22,312.3	60.6%	3.2%
<b>Sportswear and apparel</b>					
First-tier sportswear brands*	14,881.9	37.2%	12,838.9	34.9%	15.9%
Second-tier sportswear brands*	1,597.8	4.0%	1,467.6	4.0%	8.9%
Other sportswear and apparel business	491.4	1.2%	175.6	0.5%	179.8%
Sub-total	16,971.1	42.4%	14,482.1	39.4%	17.2%
Total	40,008.1	100.0%	36,794.4	100.0%	8.7%

Unit: RMB million

\* The first-tier sportswear brands include Nike and Adidas. The second-tier sportswear brands include PUMA, Converse, Mizuno, etc. The first-tier sportswear brands and second-tier sportswear brands are classified according to the Group's relative revenue.



## MANAGEMENT DISCUSSION AND ANALYSIS

### PROFITABILITY

On account of the continuous growth of the Group's businesses, operating profit increased by 9.3% to RMB6,193.7 million for the year ended 28 February 2015. The profit attributable to the Company's equity holders increased by 8.2% to RMB4,763.9 million for the year ended 28 February 2015.

	Year ended 28 February 2015		Twelve months ended 28 February 2014		Growth rate	
	Footwear	Sportswear and apparel	Footwear	Sportswear and apparel	Footwear	Sportswear and apparel
Revenue	<b>23,037.0</b>	<b>16,971.1</b>	22,312.3	14,482.1	3.2%	17.2%
Cost of sales	<b>(7,253.7)</b>	<b>(9,744.3)</b>	(6,961.6)	(8,720.5)	4.2%	11.7%
Gross Profit	<b>15,783.3</b>	<b>7,226.8</b>	15,350.7	5,761.6	2.8%	25.4%
Gross profit margin	<b>68.5%</b>	<b>42.6%</b>	68.8%	39.8%		

Unit: RMB million

Cost of sales increased by 8.4% from RMB15,682.1 million for the twelve months ended 28 February 2014 to RMB16,998.0 million for the year ended 28 February 2015. Gross profit in the Group's footwear segment increased by 2.8% to RMB15,783.3 million for the year ended 28 February 2015 from RMB15,350.7 million for the twelve months ended 28 February 2014. Gross profit in the sportswear and apparel segment increased by 25.4% to RMB7,226.8 million for the year ended 28 February 2015 from RMB5,761.6 million for the twelve months ended 28 February 2014.

Owing to differences in the respective business models, sportswear and apparel products generally have lower gross profit margin than footwear products. The gross profit margin of footwear business remained steady while that of sportswear and apparel business increased, as a result, the Group's gross profit margin as a whole increased slightly to 57.5% for the year ended 28 February 2015 from 57.4% for the twelve months ended 28 February 2014.



## MANAGEMENT DISCUSSION AND ANALYSIS

During the year, the gross profit margins of the footwear business and the sportswear and apparel business were 68.5% and 42.6% respectively. The gross profit margin of the footwear business was fairly stable with that of the twelve months ended 28 February 2014. On the one hand the cost environment was moderate, with stable costs of manufacturing and procurement. On the other hand the overall promotional environment was stable. The main challenges right now are more structural in nature, such as weak foot traffic. As such most retailers are not motivated to do more promotions than necessary. In the view of the Group, based on the existing business mix, the Group is well positioned to maintain a fairly consistent gross profit margin in the footwear business. The gross profit margin of the sportswear and apparel business was higher than the same period of last year by 2.8 percentage points. First, less discounting contributed to a normalization of overall retail markdown due to strong market sentiments. Second, the product mix improved significantly, with a much higher portion of sales in new collections. Third, brand companies provided more subsidies and support to distributors, resulting in reduced procurement cost.

Selling and distribution expenses for the year ended 28 February 2015 amounted to RMB13,920.2 million (Twelve months ended 28 February 2014: RMB12,965.9 million), primarily consisting of concessionaire fees and rental expenses, sales personnel salaries and commissions, depreciation charges on retail outlets decorations, and advertising and promotional expenses. In terms of percentage, the ratio of selling and distribution expenses to revenue was 34.8% (Twelve months ended 28 February 2014: 35.2%). Selling and distribution expenses of the footwear business, as a percentage of revenue, were fairly stable when compared with that of the twelve months ended 28 February 2014. Wage expenses were higher, as a percentage of revenue, while rental expenses, concessionaire fees, and promotional expenses were slightly lower. For the year ended 28 February 2015, the footwear business experienced a same store sales decline as well as continued increases in salaries and wages. That, however, did not result in a large increase in selling and distribution expenses as a percentage of revenue. On the one hand this was due to the efficient retail management culture of the Group. On the other hand this also reflected a flexible cost structure of the Group, with relatively large variable costs and variable expenses, and thus less significant operating leverage. For sportswear and apparel business, the selling and distribution expenses, as a percentage of revenue, was fairly stable when compared with the same period of last year. Despite higher wage rate, same store sales growth was strong enough to offset increases in various expenses.

General and administrative expenses for the year ended 28 February 2015 amounted to RMB3,296.3 million (Twelve months ended 28 February 2014: RMB2,854.3 million), primarily consisting of management and administrative personnel salaries, depreciation charges on office premises and office equipment, and business surtaxes. In terms of percentage, the ratio of general and administrative expenses to revenue was 8.2% (Twelve months ended 28 February 2014: 7.8%). General and administrative expenses of the footwear business, as a percentage of revenue, were slightly higher than the same period of last year. This was mainly due to relatively slow sales growth and a decline in same store sales for the year ended 28 February 2015, which was not enough to effectively offset the increase of various fixed administrative expenses especially management and administrative personnel salaries. For sportswear and apparel business, the general and administrative expenses, as a percentage of revenue, was fairly stable when compared with the same period of last year.

Interest income increased from RMB370.3 million for the twelve months ended 28 February 2014 to RMB465.2 million for the year ended 28 February 2015. Although the balances of structured bank deposits, with higher interest rate earned, decreased RMB1,137.6 million from RMB7,325.9 million as at 28 February 2014 to RMB6,188.3 million as at 28 February 2015, the average balances of structured bank deposits and corresponding deposits rates during the year are higher than those of the same period last year, therefore interest income has increased.



## MANAGEMENT DISCUSSION AND ANALYSIS

Interest expense increased from RMB33.3 million for the twelve months ended 28 February 2014 to RMB36.2 million for the year ended 28 February 2015. This is mainly due to the average balance of bank borrowings was higher for the year ended 28 February 2015, which resulted in a slight increase in interest expense.

During the year ended 28 February 2015, Renminbi depreciated against Hong Kong dollars, together with the fact that the Group's bank borrowings are denominated in Hong Kong dollar, the Group recorded net foreign exchange losses of RMB43.1 million (Twelve months ended 28 February 2014: net foreign exchange gains of RMB24.5 million) as a result.

Income tax expense for the year ended 28 February 2015 amounted to RMB1,850.6 million (Twelve months ended 28 February 2014: RMB1,653.1 million). The effective income tax rate increased by 0.6 percentage points to 28.0% for the year ended 28 February 2015 from 27.4% for the twelve months ended 28 February 2014. The main reason is that the Company's subsidiaries in Mainland China declared or distributed more dividends to foreign holding companies during the year, thus the relevant withholding taxes increased. The income tax rate for the footwear business and the sportswear and apparel business in Mainland China is approximately 25%. The income tax rate for the Hong Kong business is 16.5%.

### OTHER INCOME

Other income amounted to RMB421.6 million for the year ended 28 February 2015 (Twelve months ended 28 February 2014: RMB388.6 million) consists mainly of government incentives and rental income.

### CAPITAL EXPENDITURE

The Group's capital expenditures primarily comprised of payments and deposits for purchase of property, plant and equipment, land use rights and intangible assets. For the year ended 28 February 2015, the total capital expenditure was RMB1,498.0 million (Twelve months ended 28 February 2014: RMB1,306.3 million).

### LIQUIDITY AND FINANCIAL RESOURCES

The Group maintains a strong and healthy balance sheet. As at 28 February 2015, the net working capital of the Group was RMB13,571.4 million, representing a decrease of 8.7% as compared with 28 February 2014. As at 28 February 2015, the Group's gearing ratio was 8.2% (2014: 7.3%) (Gearing ratio is calculated by using the following formula: Total Borrowings/Total Assets). As at 28 February 2015, the Group's current ratio was 2.9 times (2014: 3.5 times) (Current ratio is calculated by using the following formula: Current Assets/Current Liabilities).

During the year, net cash generated from operations decreased by RMB80.9 million to RMB6,892.2 million from RMB6,973.1 million for the twelve months ended 28 February 2014.

Net cash used in investing activities for the year ended 28 February 2015 was RMB601.2 million (Twelve months ended 28 February 2014: RMB2,571.4 million). During the year, the Group invested RMB1,498.0 million on payments and deposits for purchases of property, plant and equipment (including retail outlets' decorations), land use rights and intangible assets, partly offset by interest received of RMB401.6 million and RMB346.3 million net uplift of structured bank deposits.

## MANAGEMENT DISCUSSION AND ANALYSIS

During the year, net cash used in financing activities was RMB5,820.9 million (Twelve months ended 28 February 2014: RMB1,267.4 million), mainly attributable to the payments of purchase of shares for share award scheme of RMB1,716.1 million, and the payments of the 2013/14 final dividend of RMB1,012.1 million, the 2014/15 interim dividend of RMB1,265.1 million and the 2014/15 interim special dividend of RMB2,108.6 million, partly offset by net proceeds of borrowings of RMB251.3 million.

As at 28 February 2015, the Group held bank balances and cash, structured bank deposits and term deposits with initial terms of over three months totaling RMB8,916.0 million (2014: RMB10,233.0 million), after netting off the short-term borrowings of RMB2,658.2 million (2014: RMB2,360.1 million), it was in a net cash position of RMB6,257.8 million (2014: RMB7,872.9 million).

### BANK LOANS AND OTHER BORROWINGS

As at 28 February 2015, the Group's bank loans and other borrowings were RMB2,658.2 million (2014: RMB2,360.1 million) and the Group's utilized banking facilities amounted to RMB2,705.4 million (2014: RMB2,436.9 million).

Particulars of bank borrowings of the Group and of the Company as at 28 February 2015 are set out in note 30 to the consolidated financial statements.

### PLEDGE OF ASSETS

As at 28 February 2015, no property, plant and equipment, land use rights and investment properties were pledged as security for banking facilities available to the Group (2014: nil).

### CONTINGENT LIABILITIES

As at 28 February 2015, the Group had no material contingent liabilities.

### EXPOSURE TO FLUCTUATIONS IN EXCHANGE RATES

Details of the exposure to fluctuations in exchange rates of the Group as at 28 February 2015 are set out in note 3.1(a) to the consolidated financial statements.

### SUBSEQUENT EVENTS

There have been no significant events taken place subsequent to 28 February 2015 until the date of this report.

### HUMAN RESOURCES

As at 28 February 2015, the Group had a total of 115,657 employees (2014: 120,727 employees). During the year ended 28 February 2015, total staff cost was RMB6,453.5 million (Twelve months ended 28 February 2014: RMB5,756.9 million), accounting for 16.1% (Twelve months ended 28 February 2014: 15.6%) of the revenue of the Group. The Group offers a competitive remuneration package to its employees, including mandatory retirement funds, insurance and medical coverage. In addition, discretionary bonus and awarded shares may be granted to eligible employees based on the Group's and individual's performance. The Group also allocated resources for providing continuing education and training for management and employees so as to improve their skills and knowledge.

# REPORT OF THE DIRECTORS

The board of directors of the Company (the "Board") takes pleasure in submitting their annual report together with the audited financial statements for the year ended 28 February 2015.

## PRINCIPAL ACTIVITIES

The principal activity of the Company is investment holdings. The principal activities and other particulars of the principal subsidiaries are set out in note 40 to the consolidated financial statements.

The analysis of the Group's performance by reportable segments during the year is set out in note 5 to the consolidated financial statements.

## RESULTS AND DIVIDENDS

The profit of the Group for the year ended 28 February 2015 and the financial position of the Group and of the Company as at that date are set out in the consolidated financial statements on pages 52 to 136.

The Board declared on 27 October 2014 an interim dividend of RMB15.0 cents per ordinary share, totaling RMB1,265.1 million, and an interim special dividend of RMB25.0 cents per ordinary share, totaling RMB2,108.6 million, for the year ended 28 February 2015. The interim dividend and interim special dividend were paid on 30 December 2014.

The Board recommended the payment of a final dividend for the year ended 28 February 2015 of RMB19.0 cents (equivalent to HK23.75 cents) per ordinary share, totaling RMB1,602.5 million.

The translation of RMB into Hong Kong dollars is made for illustration purpose only, at the rate of HK\$1.00 = RMB0.80016. The actual translation rate for the purpose of dividend payment in Hong Kong dollars will be the official fixing exchange rate of RMB against Hong Kong dollars as quoted by the People's Bank of China on 28 July 2015, being the date on which the dividend is proposed to be approved by the shareholders of the Company at its annual general meeting.

## CLOSURE OF REGISTER OF MEMBERS

The register of members of the Company will be closed as follows:

- (a) For the purpose of ascertaining shareholder's eligibility to attend and vote at the annual general meeting to be held on Tuesday, 28 July 2015, the register of members of the Company will be closed from Friday, 24 July 2015 to Tuesday, 28 July 2015, both days inclusive. To be eligible to attend and vote at the annual general meeting, all properly completed transfer forms accompanied by the relevant share certificates must be lodged for registration with the Company's Hong Kong Branch Share Registrar, Computershare Hong Kong Investor Services Limited no later than 4:30 p.m. on Thursday, 23 July 2015.
- (b) The final dividend will be payable on or about Tuesday, 18 August 2015 to the shareholders whose names appear on the register of members of the Company on Thursday, 6 August 2015. For the purpose of ascertaining shareholder's eligibility for the final dividend, the register of members of the Company will be closed from Tuesday, 4 July 2015 to Thursday, 6 August 2015, both days inclusive. To qualify for the final dividend, all properly completed transfer forms accompanied by the relevant share certificates must be lodged for registration with Computershare Hong Kong Investor Services Limited no later than 4:30 p.m. on Monday, 3 August 2015.

The address of Computershare Hong Kong Investor Services Limited is Shops 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong.



# REPORT OF THE DIRECTORS



## DISTRIBUTABLE RESERVES

As at 28 February 2015, distributable reserves of the Company amounted to RMB11,450.1 million (2014: RMB12,327.8 million). The movements in distributable reserves during the year are set out in notes 31 and 33 to the consolidated financial statements.

## MAJOR CUSTOMERS AND SUPPLIERS

During the year, sales to the Group's five largest customers accounted for less than 5% of the Group's total sales for the year.

Purchases from the Group's five largest suppliers accounted for approximately 53.21% of the Group's total purchases for the year and purchases from the largest supplier included therein accounted for approximately 28.36% of the Group's purchases.

During the year, none of the Directors, their associates or any shareholder of the Company (which to the knowledge of the Directors owns more than 5% of the Company's share capital) had any interest in these major suppliers or customers.

## PROPERTY, PLANT AND EQUIPMENT

During the year, the Group acquired property, plant and equipment of RMB1,435.3 million (Fourteen months ended 28 February 2014: RMB1,444.4 million). Details of the movements in property, plant and equipment are set out in note 15 to the consolidated financial statements.

## SHARE CAPITAL

There was no change in the total number or structure of shares of the Company as a result of bonus issue, conversion from reserves, placing, allotment of new shares or any other reasons during the year.

During the year ended 28 February 2015, neither the Company nor any of its subsidiaries have purchased, sold or redeemed any of the Company's listed securities.

Particulars of share capital and share premium of the Company during the year are set out in note 31 to the consolidated financial statements.

## PRE-EMPTIVE RIGHTS

There are no provisions for pre-emptive rights under the Company's Articles of Association or the laws of the Cayman Islands where the Company is incorporated.





# REPORT OF THE DIRECTORS

## DIRECTORS

The Directors during the year and up to the date of this report were:

### Chairman

Mr. Tang Yiu (*Non-executive Director*)

### Executive Directors

Mr. Sheng Baijiao (*Chief Executive Officer*)

Mr. Tang King Loy

Mr. Sheng Fang

### Non-executive Director

Ms. Hu Xiaoling

### Independent Non-executive Directors

Mr. Ho Kwok Wah, George

Mr. Chan Yu Ling, Abraham

Dr. Xue Qiuzhi

Mr. Gao Yu\*

\* Retired as a Non-executive Director and was re-elected as an Independent Non-executive Director with effect from the conclusion of 2013/14 annual general meeting held on 5 August 2014.

In accordance with article 87 of the Company's Articles of Association, Mr. Sheng Baijiao (an Executive Director), Mr. Tang Yiu (a Non-executive Director) and Mr. Ho Kwok Wah, George (an Independent Non-executive Director) shall retire from office by rotation at the forthcoming annual general meeting. Mr. Sheng Baijiao, Mr. Tang Yiu, and Mr. Ho Kwok Wah, George, being eligible, offer themselves for re-election as Directors at the forthcoming annual general meeting.

The biographical details of the Directors and senior management as at the date of this report are set out in this report on pages 46 to 49.

The Board has proposed the appointment of Mr. Yu Wu as an Executive Director and Mr. Tang Wai Lam as a Non-executive Director with effect from the forthcoming annual general meeting. Biographical details of Mr. Yu Wu and Mr. Tang Wai Lam are contained in the circular to shareholders and notice of annual general meeting dated 26 June 2015 despatched to shareholders of the Company together with this report.

## DIRECTORS' SERVICE CONTRACTS

Each of the Executive Directors has entered into a service contract with the Company for a term of three years subject to termination before expiry by either party giving not less than three months' notice in writing to the other. The emoluments specified in the service contract appointing an Executive Director consist of basic salary (which is subject to annual review of the Board and the Remuneration Committee), mandatory retirement fund contributed by the Group and a discretionary bonus as decided by the Board and the Remuneration Committee at their discretion. Emoluments are determined with reference to the job responsibility of the Executive Director, the prevailing market rate for his position in the Group, together with a discretionary bonus based on his performance.

Each of the Non-executive and Independent Non-executive Directors has entered into a letter of appointment with the Company on for an initial term of one year and shall continue thereafter for successive period of one year subject to a maximum term of three years unless terminated by either party giving at least one month's notice in writing. No fees are payable to Non-executive Directors under the appointment letters. The emoluments payable to an Independent Non-executive Director are determined with reference to his job responsibility and the prevailing market rate for his position.

## REPORT OF THE DIRECTORS

No Director proposed for re-election at the forthcoming annual general meeting has an unexpired service contract which is not determinable by the Company or any of its subsidiaries within one year without payment of compensation, other than statutory compensation.

There was no director's service contract that was entered into between the Company or its subsidiaries and any of the Directors before 31 January 2004 and waived from complying the requirements of shareholder's approval under Rules 13.68 of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Listing Rules"). There was no arrangement under which a Director waived or agreed to waive any remuneration during the year ended 28 February 2015.

### DIRECTORS' INTERESTS AND SHORT POSITIONS IN SHARES, UNDERLYING SHARES AND DEBENTURES

As at 28 February 2015, the interests and short positions of the Directors and chief executive of the Company in the shares, underlying shares and debentures of the Company or any of its associated corporations (within the meaning of part XV of the Securities and Futures Ordinance ("SFO")) as recorded in the register required to be kept under Section 352 of the SFO or as otherwise notified to the Company and The Stock Exchange of Hong Kong Limited (the "Stock Exchange") pursuant to the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code") as set out in Appendix 10 to the Listing Rules were as follows:

#### (i) Interests in issued shares of the Company

Name of Director	Capacity/ Nature of interest	Number of Shares (Note 1)	Approximate percentage of interest in the Company
Mr. Tang Yiu	Interest in controlled corporation (Note 2)	2,627,500,000 (L)	31.15%
Mr. Sheng Baijiao	Founder of a discretionary trust (Note 3)	580,877,000 (L)	6.89%
	Interest in controlled corporation (Note 4)	75,000,000 (L)	0.89%

Notes:

- (1) The letter "L" denotes a long position in shares.
- (2) These ordinary shares of HK\$0.01 each in the share capital of Company ("Shares") were held by Profit Leader Holdings Limited ("Profit Leader"). Mr. Tang Yiu was beneficially interested in 100.00% of the issued share capital of Dazzle Best Limited ("Dazzle Best"). Dazzle Best was interested in 54.33% of the issued share capital of Merry Century Investments Limited ("Merry Century"), which was interested in 66.65% of the issued share capital of Profit Leader.
- (3) Mr. Sheng Baijiao was interested in the Shares through a trust, of which he is a founder and a beneficiary.
- (4) These Shares were held by Winning Business Holdings Limited ("Winning Business"). Mr. Sheng Baijiao was beneficially interested in 100.00% of the issued share capital of Winning Business.

## REPORT OF THE DIRECTORS

### (ii) Interests in underlying shares of the Company

None of the Directors of the Company has been granted options under the Company's share option scheme, details of which are set out in the section "Share option scheme" below.

Apart from the foregoing, none of the Directors or chief executive of the Company or any of their spouses or children under eighteen years of age has interests or short positions in the shares, underlying shares or debentures of the Company, or any of its holding company, subsidiaries or other associated corporations, as recorded in the register required to be kept under section 352 of the SFO or as otherwise notified to the Company pursuant to the Model Code as at 28 February 2015.

### SUBSTANTIAL SHAREHOLDERS' AND OTHER PERSONS' INTERESTS AND SHORT POSITIONS IN SHARES AND UNDERLYING SHARES

As at 28 February 2015, the interests or short positions of the persons, other than Directors and chief executive of the Company, in the shares and underlying shares of the Company as recorded in the register required to be kept by the Company under section 336 of the SFO, were as follows:

Name of shareholders	Capacity/ Nature of interest	Number of Shares (Note 1)	Approximate percentage of interest in the Company
Credit Suisse Trust Limited	Trustee	3,931,750,000 (L)	46.61%
Handy Limited	Beneficial interest	580,877,000 (L)	6.89%
Essen Worldwide Limited	Beneficial interest	723,373,000 (L)	8.58%
Profit Leader	Beneficial interest	2,627,500,000 (L)	31.15%
Best Contact Holdings Limited	Interest in controlled corporation (Note 2)	580,877,000 (L)	6.89%
Merry Century	Interest in controlled corporation (Note 3)	2,627,500,000 (L)	31.15%
Golden Coral Holdings Limited	Interest in controlled corporation (Note 3)	2,627,500,000 (L)	31.15%
Mr. Tang Wai Lam	Interest in controlled corporation (Note 4)	2,627,500,000 (L)	31.15%
	Beneficial interest	13,200,000 (L)	0.16%
Dazzle Best	Interest in controlled corporation (Note 5)	2,627,500,000 (L)	31.15%
Jing Yuan Holdings Limited	Interest in controlled corporation (Note 5)	2,627,500,000 (L)	31.15%
Schroders Plc	Investment manager (Note 6)	423,840,517 (L)	5.03%

# REPORT OF THE DIRECTORS

## Notes:

- (1) The letter "L" denotes a long position in the Shares; the letter "S" denotes a short position in the Shares; the Letter "P" denotes a lending pool in the Shares.
- (2) These Shares were held by Handy Limited ("Handy"). Best Contact Holdings Limited was interested in 59.43% of the issued share capital of Handy.
- (3) These Shares were held by Profit Leader. Merry Century was interested in 66.65% of the issued share capital of Profit Leader. Golden Coral Holdings Limited was interested in 33.35% of the issued share capital of Profit Leader.
- (4) These Shares were held by Profit Leader. Mr. Tang Wai Lam was interested in 100.00% of the issued share capital of Jing Yuan Holdings Limited ("Jing Yuan"). Jing Yuan was interested in 45.67% of the issued share capital of Merry Century, which was interested in 66.65% of share capital of Profit Leader.
- (5) These Shares were held by Profit Leader. Merry Century was interested in 66.65% of the issued share capital of Profit Leader. Dazzle Best was interested in 54.33% of the issued share capital of Merry Century. Jing Yuan was interested in 45.67% of the issued share capital of Merry Century.
- (6) These Shares were held indirectly by Schroders Plc, through various wholly-owned subsidiaries, in its capacity as investment manager.

Save as disclosed above, no other parties (other than Directors and chief executive of the Company) has disclosed to the Company pursuant to Divisions 2 and 3 of Part XV of SFO or were recorded in the register kept by the Company under section 336 of the SFO as having an interest or a short position in the shares or underlying shares of the Company as at 28 February 2015.

## SHARE OPTION SCHEME

The Company adopted its share option scheme pursuant to a shareholders resolution passed on 27 April 2007 (the "Share Option Scheme"). The purpose of the Share Option Scheme is to provide an incentive for Qualified Participants (defined below) to work with commitment towards enhancing the value of the Company and its shares for the benefit of the shareholders of the Company and to retain and attract calibers and working partners whose contributions are or may be beneficial to the growth and development of the Group.

Pursuant to the Share Option Scheme, the Board may at its discretion grant options to: (i) any executive director, or employee (whether full time or part time) of the Company, any member of the Group or any entity in which any member of the Group holds an equity interest ("Invested Entity"); (ii) any non-executive director (including independent non-executive director) of the Company, any member of the Group or any Invested Entity ((i) and (ii) collectively referred to as "Eligible Employees"); (iii) any supplier of goods or services to the Company, any member of the Group or any Invested Entity; (iv) any customer of the Company, any member of the Group or any Invested Entity; and (v) any such persons (including but not limited to consultant, advisor, contractor, business partner or service provider of the Company or any member of the Group or any Invested Entity) who in the absolute discretion of the Board has contributed or will contribute to the Group (collectively referred to as "Qualified Participants").

The Share Option Scheme shall be valid and effective for 10 years from the date on which the shares of the Company first commenced trading on the Stock Exchange (the "Listing Date"). The maximum number of shares of the Company in respect of which options may be granted under the Share Option Scheme or any other share option schemes as may be adopted by the Company shall not in aggregate exceed the number of shares that shall represent 10% of the total number of Shares in issue as of the Listing Date, unless such scheme mandate limit is renewed by shareholders of the Company in a general meeting.

No options have been granted under the Share Option Scheme by the Group since its adoption to the date of this annual report.

# REPORT OF THE DIRECTORS



## SHARE AWARD SCHEME

On 26 May 2014, the Company adopted a share award scheme (the "Share Award Scheme") to recognize and motivate the contribution of certain members of management of the Group and to provide incentives and help the Group in retaining its existing members of management and to provide them with a direct economic interest in attaining the long-term business objectives of the Group.

Details of the Share Award Scheme are set out in the Company's announcement issued on 26 May 2014.

On 9 June 2014, the Group granted 253,000,000 awarded shares to a trustee who shall hold such shares for the benefit of certain members of management of the Group (who are not connected persons of the Company). Such shares will become vested on 9 June 2024.

Save as disclosed above, at no time during the year was the Company, or any of its subsidiaries or fellow subsidiaries a party to any arrangement to enable the Directors of the Company to acquire benefits by means of acquisition of shares in or debentures of the Company or any other body corporate.

## SUFFICIENCY OF PUBLIC FLOAT

Based on the information that is publicly available to the Company and within the knowledge of the Directors of the Company as at the date of this annual report, the Company has maintained the prescribed minimum public float under the Listing Rules.

## DIRECTORS' INTERESTS IN CONTRACTS

No contract of significance to which the Company or any of its subsidiaries was a party, and in which a Director of the Company had a material interest, either directly or indirectly, were subsisting during or at the end of the year ended 28 February 2015.

## DIRECTORS' INTERESTS IN COMPETING BUSINESS

Pursuant to Rule 8.10 of the Listing Rules, each of the Directors has confirmed that he/she does not have any interest in any business apart from the Group's business, which competes or is likely to compete, either directly or indirectly with the Group's business.

## BANK BORROWINGS

Particulars of bank borrowings of the Group and of the Company as at 28 February 2015 are set out in note 30 to the consolidated financial statements.

## CONNECTED TRANSACTION

The Company did not (i) have any outstanding continuing connected transaction or (ii) enter into any connected transaction for the year ended 28 February 2015.

None of the related party transactions set out in note 38 to the consolidated financial statements constitutes connected transactions or continuing connected transactions under Chapter 14A of the Listing Rules.

# REPORT OF THE DIRECTORS

## FIVE-YEAR FINANCIAL SUMMARY

A summary of the results and the assets and liabilities of the Group for the last five financial years is set out as follows:

	Year ended	Fourteen	Year ended 31 December		
	28 February	months ended 28 February	2012	2011	2010
	2015	2014	2012	2011	2010
	<i>RMB million</i>	<i>RMB million</i> (note)	<i>RMB million</i>	<i>RMB million</i>	<i>RMB million</i>
Revenue	<b>40,008.1</b>	43,067.2	32,859.0	28,944.7	23,705.9
Gross profit	<b>23,010.1</b>	24,583.1	18,598.2	16,555.9	13,208.4
Gross profit margin	<b>57.51%</b>	57.08%	56.60%	57.20%	55.72%
Operating profit	<b>6,193.7</b>	6,634.0	5,402.9	5,264.8	3,962.5
Operating profit margin	<b>15.48%</b>	15.40%	16.44%	18.19%	16.72%
Profit attributable to equity holders of the Company	<b>4,763.9</b>	5,159.1	4,352.3	4,254.6	3,424.5
Structured bank deposits, term deposits, bank balances and cash	<b>8,916.0</b>	10,233.0	8,525.4	6,750.9	5,893.2
Bank loans	<b>2,658.2</b>	2,360.1	2,176.3	1,895.4	680.7
Total assets	<b>32,536.5</b>	32,393.9	28,602.8	25,681.2	20,832.0
Total liabilities	<b>7,414.4</b>	6,058.6	6,039.4	6,087.4	3,717.2
Total equity	<b>25,122.1</b>	26,335.3	22,563.4	19,593.8	17,114.8

Note:

Pursuant to a special resolution passed by the Board on 8 September 2013, the financial year end date of the Company was changed from 31 December to 28 February (or 29 February in a leap year) with effect from the financial period ended 28 February 2014.

## RETIREMENT SCHEMES

Particulars of the retirement schemes of the Group are set out in note 13 to the consolidated financial statements.

## CONFIRMATION OF INDEPENDENCE

The Company has received from each of the Independent Non-executive Directors an annual confirmation of independence pursuant to Rule 3.13 of the Listing Rules, and considers all the Independent Non-executive Directors to be independent.

## REPORT OF THE DIRECTORS



### AUDITOR

PricewaterhouseCoopers retire and, being eligible, offer themselves for re-appointment. A resolution for the re-appointment of PricewaterhouseCoopers as the auditor of the Company is to be proposed at the forthcoming annual general meeting.

By order of the Board

**Tang Yiu**

*Chairman*

Hong Kong, 26 May 2015



# CORPORATE GOVERNANCE REPORT

The board of directors of the Company (the "Board") is committed to upholding a high standard of corporate governance and business ethics in the firm belief that they are essential for enhancing investors' confidence and maximizing shareholders' returns. The Board reviews its corporate governance practices from time to time in order to meet the rising expectations of stakeholders, comply with increasingly stringent regulatory requirements and fulfill its commitment to excellence in corporate governance.

The Company had complied with the code provisions as set out in the Corporate Governance Code and Corporate Governance Report (the "CG Code") contained in Appendix 14 to the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Listing Rules") during the year ended 28 February 2015, except for the deviation from code provision A.6.7 (attendance of Non-executive Directors in general meetings) of the CG Code. Mr. Tang Yiu (Non-executive Director), Ms. Hu Xiaoling (Non-executive Director), Mr. Gao Yu (then Non-executive Director), Mr. Chan Yu Ling, Abraham (Independent Non-executive Director) and Dr. Xue Qiuzhi (Independent Non-executive Director) were unable to attend the annual general meeting of the Company held on 5 August 2014 due to other personal commitments.

## BOARD

The Board is committed to providing effective and responsible leadership for the Company. The Directors, individually and collectively, must act in good faith in the best interests of the Company and its shareholders.

The Board comprises three Executive Directors, two Non-executive Directors and four Independent Non-executive Directors. The Board has established three Board committees, being the Audit Committee, the Remuneration Committee and the Nomination Committee, to oversee different areas of the Company's affairs. The composition of the Board and the Board committees are given below and their respective responsibilities and work performed during the year are discussed in this report.

<b>Board</b>	<b>Audit Committee</b>	<b>Remuneration Committee</b>	<b>Nomination Committee</b>
<i>Executive Directors</i>			
Mr. Sheng Baijiao ( <i>Chief Executive Officer</i> )	N/A	√	√
Mr. Tang King Loy	N/A	N/A	N/A
Mr. Sheng Fang	N/A	N/A	N/A
<i>Non-executive Directors</i>			
Mr. Tang Yiu ( <i>Chairman</i> )	N/A	N/A	N/A
Ms. Hu Xiaoling	N/A	N/A	N/A
<i>Independent Non-executive Directors</i>			
Mr. Ho Kwok Wah, George	√	N/A	N/A
Mr. Chan Yu Ling, Abraham	√	√	√
Dr. Xue Qiuzhi	√	√	√
Mr. Gao Yu*	√	√	N/A

\* Retired as a Non-executive Director and was re-elected as an Independent Non-executive Director with effect from the conclusion of 2013/14 annual general meeting held on 5 August 2014.

## CORPORATE GOVERNANCE REPORT

The Board sets the Group's overall objectives and strategies, monitors and evaluates its operating and financial performance and reviews the corporate governance standard of the Group. It also decides on matters such as annual and interim results, major transactions, director appointments or re-appointments, dividend and accounting policies. The Board has delegated the authority and responsibility for implementing its business strategies and managing the daily operations of the Group's businesses to the Executive Directors and members of senior management. The Company maintains appropriate directors' and officers' liabilities insurance.

During the year, the Board convened a total of four Board meetings based on the needs of the operation and business development of the Company. Details of attendance of the Board, the Audit Committee, the Remuneration Committee and the Nomination Committee meetings are as follows:

	Meetings attended/held			
	Board	Audit Committee	Remuneration Committee	Nomination Committee
Mr. Tang Yiu <sup>#</sup> (Chairman)	4/4	N/A	N/A	N/A
Mr. Sheng Baijiao (Chief Executive Officer)	4/4	N/A	2/2	1/1
Mr. Tang King Loy	4/4	N/A	N/A	N/A
Mr. Sheng Fang	4/4	N/A	N/A	N/A
Ms. Hu Xiaoling <sup>#</sup>	4/4	N/A	N/A	N/A
Mr. Ho Kwok Wah, George <sup>@</sup>	4/4	4/4	N/A	N/A
Mr. Chan Yu Ling, Abraham <sup>@</sup>	4/4	4/4	2/2	1/1
Dr. Xue Qiuzhi <sup>@</sup>	4/4	4/4	2/2	1/1
Mr. Gao Yu <sup>*@</sup>	4/4	2/2	1/1	N/A

\* Retired as a Non-executive Director and was re-elected as an Independent Non-executive Director with effect from the conclusion of 2013/14 annual general meeting held on 5 August 2014

<sup>#</sup> Non-executive Directors

<sup>@</sup> Independent Non-executive Directors

The Board members have no financial, business, family or other material/relevant relationships with each other save that Mr. Tang Yiu is the father of Mr. Tang King Loy and Mr. Sheng Baijiao is an uncle of Mr. Sheng Fang. In the Board's opinion, this relationship does not affect the Directors' independent judgment and integrity in executing their roles and responsibilities. The Non-executive Directors and the Independent Non-executive Directors bring a variety of experience and expertise to the Company.

Each of the Independent Non-executive Directors has confirmed with the Company in writing his independence from the Company in accordance with Rule 3.13 of the Listing Rules. On this basis, the Company considers all Independent Non-executive Directors to be independent.

Biographical details of the Directors and senior management of the Company as at the date of this report are set out on pages 46 to 49 of this annual report.

Given the composition of the Board and the skills, knowledge and expertise that each Director brings to bear in its deliberations, the Board believes that it is appropriately structured to provide sufficient checks and balances to protect the interests of the Group and the shareholders. The Board will review its composition regularly to ensure that it has the appropriate balance of expertise, skills and experience to continue to effectively oversee the business of the Company.



## DIRECTORS' TRAINING

Upon appointment to the Board, Directors receive a package of orientation materials on the Group and are provided with a comprehensive induction to the businesses of the Group by senior executives.

As a matter of continuing professional development training, the Company provides training and briefing sessions to Directors during the year ended 28 February 2015, to ensure that they are apprised of the latest development regarding the Listing Rules and other applicable statutory requirements and to refresh their knowledge and skills in relation to their contribution to the Board. In addition, the Directors have been developing and refreshing their skills and knowledge by studying relevant materials from time to time concerning directors of listed companies.

## APPOINTMENT AND RE-ELECTION OF DIRECTORS

The Nomination Committee took into consideration criteria such as difference in skills, experience and background, geographical and industry experience, ethnicity, gender, knowledge and length of service and other qualities of the members of the Board when considering the appointment of new Directors. Currently, all Directors are appointed for a specific term of three years. The Board has proposed the appointment of Mr. Yu Wu as an Executive Director and Mr. Tang Wai Lam as a Non-executive Director with effect from the forthcoming annual general meeting. Biographical details of Mr. Yu Wu and Mr. Tang Wai Lam are contained in the circular to shareholders and notice of annual general meeting dated 26 June 2015 despatched to shareholders of the Company together with this report.

In accordance with article 87 of the Company's Articles of Association, Mr. Sheng Baijiao (an Executive Director), Mr. Tang Yiu (a Non-executive Director) and Mr. Ho Kwok Wah, George (an Independent Non-executive Director) shall retire from office by rotation at the forthcoming annual general meeting. Mr. Sheng Baijiao, Mr. Tang Yiu and Mr. Ho Kwok Wah, George, being eligible, offer themselves for re-election as Directors at the forthcoming annual general meeting.

## CHAIRMAN AND CHIEF EXECUTIVE OFFICER

The Chairman and the Chief Executive Officer of the Company are Mr. Tang Yiu and Mr. Sheng Baijiao respectively. The roles of the Chairman and Chief Executive Officer are segregated to assume a balance of authority and power. The Chairman is responsible for the leadership and effective running of the Board, while the Chief Executive Officer is delegated with the authorities to manage the business of the Group in all aspects effectively. The reasonable division of work under the laws ensures a definite division between power and obligations with clear-cut and efficient decisions and implementations by the Board and the management.

## AUDIT COMMITTEE

The Company established the Audit committee on 27 April 2007 with written terms of reference. The Audit Committee comprises four Independent Non-executive Directors, namely, Mr. Ho Kwok Wah, George, Mr. Chan Yu Ling, Abraham, Dr. Xue Qiuzhi and Mr. Gao Yu. The chairman of the Audit Committee is Mr. Ho Kwok Wah, George who has a professional qualification in accountancy.

The primary responsibilities of the Audit Committee include (but without limitation) assisting the Board to provide an independent review and supervision of the Group's financial reporting and to ensure the effectiveness of the financial reporting process, internal control and risk management system of the Group, to oversee the audit process and to perform other duties and responsibilities as delegated by the Board.

# CORPORATE GOVERNANCE REPORT

The Audit Committee met four times during the year ended 28 February 2015. Major work completed by the Audit Committee during the year includes:

- reviewing the Group's annual report, interim financial information and annual financial statements;
- reviewing accounting policies adopted by the Group and issues related to accounting practice;
- reviewing the external auditor's qualifications, independence and performance;
- reviewing the external auditor's management letter and the management's response;
- assisting the Board to evaluate on the effectiveness of financial reporting procedures and internal control system; and
- advising on material event or drawing the attention of the management on related risks.

## REMUNERATION COMMITTEE

The Company established the Remuneration Committee on 27 April 2007 with written terms of reference. The Remuneration Committee has four members comprising Mr. Chan Yu Ling, Abraham, Mr. Sheng Baijiao, Dr. Xue Qiuzhi and Mr. Gao Yu, three of whom are Independent Non-executive Directors. The chairman of the Remuneration Committee is Mr. Chan Yu Ling, Abraham.

The primary responsibilities of the Remuneration Committee include (but without limitation):

- making recommendations to the Board on the Group's remuneration policy and structure for Directors and senior management and on the establishment of a formal and transparent procedure for developing such policies;
- determining the terms of specific remuneration package of the Directors and senior management;
- reviewing and approving performance-based remuneration by reference to corporate goals and objectives resolved by the Directors from time to time; and
- considering and approving the grant of share options and awarded shares to qualified participants pursuant to the share option scheme and share award scheme upon authorization by the Board.

The Remuneration Committee held two meetings during the year ended 28 February 2015. The members of the Remuneration Committee reviewed the Group's remuneration policy for the year ended 28 February 2015 at the meetings.

## NOMINATION COMMITTEE

The Company established the Nomination Committee on 17 March 2012 with written terms of reference. The Nomination Committee has three members comprising Dr. Xue Qiuzhi, Mr. Sheng Baijiao and Mr. Chan Yu Ling, Abraham, two of whom are Independent Non-executive Directors. The chairman of the Nomination Committee is Dr. Xue Qiuzhi.

The Nomination Committee held one meeting during the year ended 28 February 2015. The primary responsibilities of the Nomination Committee include (but without limitation) considering and recommending to the Board suitably qualified persons to become members of the Board, and reviewing the structure, size and composition of the Board on a regular basis and as and when required.



## BOARD DIVERSITY

In order to achieve a diversity of perspectives among members of the Board, it is the board diversity policy of the Company to consider a number of factors when deciding on appointments to the Board and the continuation of those appointments to the Board. The Nomination Committee will carry out the selection process in accordance with the board diversity policy of the Company and by making reference to a range of diversity perspectives, including but not limited to difference in skills, experience and background, geographical and industry experience, ethnicity, gender, knowledge and length of service and other qualities of the members of the Board.

## DIRECTORS' AND AUDITOR'S RESPONSIBILITIES FOR THE FINANCIAL STATEMENTS

The Directors are responsible for overseeing the preparation of financial statements for each financial period to ensure that they give a true and fair view of the financial position of the Group and the Company, and of the Group's financial performance and cash flows for that period. The Directors were not aware of any material uncertainties relating to events or conditions that might cast significant doubt upon the Company's ability to continue as a going concern. The Company's financial statements are prepared in accordance with all relevant statutory requirements and applicable accounting standards. The Directors are responsible for ensuring that appropriate accounting policies are selected and applied consistently, and that judgments and estimates made are prudent and reasonable.

The statement by the auditor of the Company regarding their reporting responsibilities on the financial statements of the Group is set out in the Independent Auditor's Report on pages 50 and 51.

## COMPANY SECRETARY

Mr. Leung Kam Kwan is the Company Secretary of the Company. He is a full time employee of the Company who has day-to-day knowledge of the Company and is responsible for advising the Board on corporate governance matters.

In response to specific enquiries made, the Company Secretary confirmed that he has complied with all the required qualifications, experience and training requirements of the Listing Rules.

## INTERNAL CONTROL

The Board is responsible for maintaining sound and effective internal controls to safeguard the shareholders' investment and the Company's assets. The Board convenes meetings with the Audit Committee to conduct regular reviews of the effectiveness of the internal control system of the Group and the Company. During the year ended 28 February 2015, the Board, through the Audit Committee, reviewed the overall effectiveness of the Group's internal control system, including the financial, operational and compliance controls, risk management functions, adequacy of resources, qualifications and experience of staff of the accounting and financial reporting function, and their training programmes and budget. The Directors are of the view that the existing system of internal control is effective and adequate to the Group.

## REMUNERATION POLICY

The Group offers a competitive remuneration package to its employees, including mandatory retirement funds, insurance and medical coverage. In addition, discretionary bonus may be granted to eligible employees based on the Group's and individual's performance.

# CORPORATE GOVERNANCE REPORT

Details of the emoluments for Directors, Chief Executive Officer and five highest paid individuals, and senior management remuneration by band for the year are set out in note 14 to the consolidated financial statements.

## AUDITOR'S REMUNERATION

The remuneration paid/payable to the Company's independent auditor, PricewaterhouseCoopers, and their affiliated firms, for its statutory audit, audit-related and non-audit services for the year ended 28 February 2015 were RMB9.9 million, RMB1.7 million and RMB0.1 million respectively.

## MODEL CODE FOR SECURITIES TRANSACTIONS

The Company has adopted the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code") contained in Appendix 10 to the Listing Rules as the code of conduct regarding securities transactions of the Directors. Following specific enquiry, each of the Directors has confirmed compliance with the required standard set out in the Model Code throughout the year ended 28 February 2015.

## CORPORATE SOCIAL RESPONSIBILITY

The Group is committed to being a successful and responsible corporate citizen. As such, the Group are committed not only to delivering quality products and service to customers of the Group, and strong and sustained financial performance to shareholders of the Group. We are also committed to contributing into the communities where we conduct business. We aim to achieve this by, amongst others, ensuring that the workers producing products of the Group are treated with fairness and respect; and at all times achieving goals of the Group through environmentally friendly means.

## MATERIAL CHANGE IN THE ARTICLES OF ASSOCIATION

During the year ended 28 February 2015, there was no material change in the Articles of Association of the Company.

## INVESTOR AND SHAREHOLDER RELATIONS

The Board is dedicated to maintain an on-going dialogue with the shareholders and the investors of the Company. Information is communicated to the shareholders and the investors mainly through the Company's financial reports (interim and annual reports), general meetings, as well as by making available all the disclosures submitted to The Stock Exchange of Hong Kong Limited, its corporate communications and other corporate publications on the Company's website. Investors and analysts briefings and roadshows, and press conferences are conducted on a regular basis in order to facilitate communication between the Company, the shareholders and the investors. The Board strives to ensure effective and timely dissemination of information to the shareholders and the investors at all times and reviews regularly the above arrangements to ensure its effectiveness.

During the year ended 28 February 2015, all Directors attended the annual general meeting of the Company held on 5 August 2014 with the exception of Mr. Sheng Fang, Mr. Tang Yiu, Ms. Hu Xiaoling, Mr. Chan Yu Ling, Abraham, Dr. Xue Qiuzhi and Mr. Gao Yu.

## SHAREHOLDERS' RIGHTS

The Company aims to, via its corporate governance structure, enable all its shareholders an equal opportunity to exercise their rights in an informed manner and allow all shareholders to engage actively with the Company.

Under the Company's Articles of Association, the Shareholder Communication Policy and other relevant internal procedures of the Company, the shareholders of the Company enjoy, among others, the following rights:

### 1. Convening Extraordinary General Meetings

Any one or more shareholders of the Company holding not less than one-tenth of the issued share capital of the Company carrying the right of voting at general meetings may require an extraordinary general meeting by a written requisition to the Board or the Company Secretary. The Board shall then hold a general meeting within two months after receipt of such requisition.

### 2. Participation at General Meetings

The Company encourages shareholders to participate in general meetings, either in person or via proxies, to exercise their rights. The general meetings provide important opportunities for shareholders to express their views to the Board and management. The Company provides details of the general meetings to the shareholders in a notice prior to the meeting in compliance with the Articles of Association of the Company and the Listing Rules. Shareholders are encouraged to ask questions about or comment on the results, operations, strategy and/or management of the Group at general meetings. The chairman of the Board committees, appropriate management executives and auditors of the Company will be available at general meetings to answer questions from shareholders. Time is set aside in each general meeting for such question and answer session.

### 3. Enquiries and Proposals to the Board

The Shareholder Communication Policy sets out detailed procedures under which the shareholders of the Company may communicate to the Board any enquiries they may have. All shareholder correspondences received by the Company will be delivered to the Group's investor relation staff for an initial review. The investor relation staff will maintain a log of the correspondences and forward either a summary or a copy of the correspondences to the Board for consideration at its next meeting.

Apart from the above, the shareholders of the Company also have the right to nominate candidates to be Directors of the Company. Following the relevant procedures which are made available to the shareholders, the shareholders may at any time send a notice of nomination setting out the information required to the Nomination Committee of the Company. After evaluation, the Nomination Committee may make recommendation to the Board which will then evaluate the nomination.

## BIOGRAPHICAL DATA OF DIRECTORS AND SENIOR MANAGEMENT

### CHAIRMAN – NON-EXECUTIVE DIRECTOR

**Mr. Tang Yiu** (“Mr. Tang”), aged 80, is a Non-executive Director, the Chairman and the founder of the Group. Mr. Tang acted as Executive Director from September 2005 to May 2012. With over 40 years of experience in the footwear manufacturing industry, he is currently the chairman of The Federation of Hong Kong Footwear Limited and the honorary president of the Sam Shui Natives Association. Mr. Tang was a committee member of the Chinese People’s Political Consultative Conference in the Sanshui District of Foshan in the PRC from 2005 to 2012 and a committee member of the China Trade Advisory Committee of Hong Kong Trade Development Council from 2007 to 2011. Mr. Tang has also been awarded with the Certificate of Foshan Honorary Citizenship by the Foshan Municipality in the PRC in November 2004. Mr. Tang is the father of Mr. Tang King Loy, an Executive Director. Mr. Tang holds directorships in certain subsidiaries of the Company.

### EXECUTIVE DIRECTORS

**Mr. Sheng Baijiao** (“Mr. Sheng”), aged 63, is an Executive Director and the Chief Executive Officer. Mr. Sheng has joined the Group since 1991 and has over 25 years of experience in the footwear industry. Mr. Sheng is primarily responsible for the Group’s overall strategic planning and the management of the Group’s business. Prior to joining the Group, Mr. Sheng worked at the China Merchants Shekou Industrial Zone Light & Textile Industries Development Company (招商局蛇口工業區輕紡開發公司). Mr. Sheng is currently the vice chairman of the China Leather Industry Association and the chairman of the ShenZhen Leather Association. Mr. Sheng is an uncle of Mr. Sheng Fang, an Executive Director. Mr. Sheng holds directorships in certain subsidiaries of the Company.

**Mr. Tang King Loy**, aged 44, is an Executive Director and Senior Vice President. Mr. Tang King Loy has joined the Group since 1999 and has over 15 years of experience in footwear industry. Mr. Tang King Loy is primarily responsible for implementation of decisions and policies in regard to the Group’s overall business plan as approved by the board of directors of the Company and the Chief Executive Officer, as well as the management of footwear business. Mr. Tang King Loy graduated from The University of Hong Kong with a Bachelor’s degree of science and a Master’s degree in physics. He is currently the vice president of The Federation of Hong Kong Footwear Limited. Mr. Tang King Loy has been appointed as one of the authorized representatives of the Company. Mr. Tang King Loy is a son of Mr. Tang, the Chairman and the Non-executive Director. Mr. Tang King Loy holds directorships in certain subsidiaries of the Company.

**Mr. Sheng Fang**, aged 43, is an Executive Director and Senior Vice President. Mr. Sheng Fang has joined the Group since 2005 and has over 15 years of experience in the management of footwear retail business. Mr. Sheng Fang is primarily responsible for operation management of the Group’s footwear retail business. Mr. Sheng Fang studied at Tongji University from 1989 to 1993, specializing in electrical engineering. He was a representative of the 13<sup>th</sup> and 14<sup>th</sup> People’s Congress of Hongkou District, Shanghai. He is currently a council member of College of Design and Innovation and a part-time professor of Innovation & Venture Minor Program of Tongji University. Mr. Sheng Fang is a nephew of Mr. Sheng, the Chief Executive Officer and the Executive Director. Mr. Sheng Fang holds directorships in certain subsidiaries of the Company.



### **NON-EXECUTIVE DIRECTORS**

**Ms. Hu Xiaoling** (“Ms. Hu”), aged 44, is a Non-executive Director. Ms. Hu was appointed as a Director in September 2005. She joins CDH Investments in 2002 and is currently a managing director of CDH Investments Management (Hong Kong) Limited. Ms. Hu is a director of Midea Group Co. Ltd., Anhui Yingliu Electromechanical Co., Limited and Beijing Motie Book Co., Limited as well. Since 2007 to 2014, Ms. Hu served as non-executive director of Sunac China Holdings Ltd, whose shares are listed on the Main Board of The Stock Exchange of Hong Kong Limited (the “Stock Exchange”). Prior to joining CDH Investments Management (Hong Kong) Limited, Ms. Hu worked for the Private Equity Division of China International Capital Co., Limited and Arthur Anderson. She is a fellow member of the Association of Chartered Certified Accountants. Ms. Hu graduated from Beijing Jiaotong University (formerly known as Northern Jiaotong University) with a Master’s degree in economics and accounting and Bachelor’s degree in economics.

### **INDEPENDENT NON-EXECUTIVE DIRECTORS**

**Mr. Ho Kwok Wah, George** (“Mr. Ho”), FCPA (Practising), aged 57, is an Independent Non-executive Director. Mr. Ho was appointed as a Director in October 2006. Mr. Ho has over 25 years of experience in accounting, auditing and financial management. He is currently a fellow member of the Association of Chartered Certified Accountants and Hong Kong Institute of Certified Public Accountants. Mr. Ho was the president of The Hong Kong Institute of Accredited Accounting Technicians from 2001 to 2003, and a director of The Taxation Institute of Hong Kong from 2002 to 2013. Mr. Ho is currently the proprietor of George K.W. Ho & Co., Certified Public Accountants. Mr. Ho is also currently a director of the Hong Kong Commerce and Industry Associations Limited and the Hong Kong Shatin Industries and Commerce Association Limited respectively. Mr. Ho is currently an independent non-executive director, chairman of audit committee and member of nomination committee and remuneration committee of Town Health International Medical Group Limited (formerly known as Town Health International Holdings Company Limited and Town Health International Investments Limited), as well as an independent non-executive director, chairman of audit committee and remuneration committee and member of nomination committee of Rykadan Capital Limited (formerly known as Sundart International Holdings Limited), both being companies listed on the Main Board of the Stock Exchange.

**Mr. Chan Yu Ling, Abraham** (“Mr. Chan”), aged 54, is an Independent Non-executive Director. Mr. Chan was appointed as a Director in October 2006. Mr. Chan is a chartered engineer in the United Kingdom, a professional engineer in Ontario, Canada and is currently the Chairman of PuraPharm Corporation Limited. Mr. Chan is also currently a member of the Institution of Structural Engineers in the United Kingdom, a fellow of Hong Kong Institute of Directors, a committee member of the Chinese People’s Political Consultative Conference in Guangxi Zhuang Autonomous Region in the PRC, the former President and Council Member of the Modernized Chinese Medicine International Association Limited, a member of the Chinese Medicine Development Committee, and a former member of Commission on Strategic Development (Commission Economic Development and Economic Cooperation with the Mainland) and part-time member of the Central Policy Unit of The Government of Hong Kong Special Administrative Region. Mr. Chan graduated from the University of Toronto in Canada with a Bachelor’s degree in applied science in 1982.

## BIOGRAPHICAL DATA OF DIRECTORS AND SENIOR MANAGEMENT

**Dr. Xue Qiuzhi** (“Dr. Xue”), aged 63, is an Independent Non-executive Director. Dr. Xue was appointed as a Director in October 2006. Dr. Xue is currently the head of Center for International Business Management Research of Fudan University. Dr. Xue has been a professor of Management of Fudan University since 1996. Dr. Xue was an associate dean of the School of Management of Fudan University from 2002 to Jan 2015. Dr. Xue was the head of the Department of International Business Administration of Fudan University from 1993 to 1999, and the head of the Department of Business Administration at the same university from 1999 to 2003. Dr. Xue graduated from Wuhan University with a Bachelor’s degree in economics in 1982 and obtained a Master’s degree in political economics and a Doctoral degree in economics from the Universite Libre de Bruxelles in Belgium in 1984 and 1988, respectively.

**Mr. Gao Yu** (“Mr. Gao”), aged 41, is an Independent Non-executive Director. Mr. Gao was appointed as a Director in August 2006. He is currently a managing director of the Private Equity Division of Morgan Stanley Asia Limited, primarily focusing on private equity investment activities in China. Mr. Gao is a non-executive director of Sparkle Roll Group Ltd and an independent non-executive director of China Dongxiang (Group) Company Limited representatively, both being companies listed on the Main Board of the Stock Exchange. Prior to joining Morgan Stanley Asia Limited, he worked in Citigroup’s Investment Banking Division in Asia for about 5 years. Mr. Gao has worked in Donaldson, Lufkin & Jenrette Inc’s Debt Capital Markets Group in New York. Mr. Gao graduated from Stanford University with a Master’s degree in engineering-economic systems and operations research as well as from Tsinghua University in Beijing with dual Bachelor degrees in engineering and economics.

### SENIOR MANAGEMENT

**Mr. Song Xiaowu** (“Mr. Song”), aged 50, is deputy general manager who is primarily responsible for the production management of the Group. Mr. Song joined the Group in 1993 and has over 20 years of experience in the footwear production management. Mr. Song was previously responsible for various production processes such as production, technology and quality control.

**Ms. Li Zhao** (“Ms. Li”), aged 57, is deputy general manager who is primarily responsible for the sales division of sportswear retail business of the Group. Ms. Li had joined the Group in 1995 and left the Group in 1997. She subsequently rejoined the Group in 2005. Prior to joining the Group, Ms. Li worked for the China Merchants Shekou Industrial Zone Light & Textile Industries Development Company (招商局蛇口工業區輕紡開發公司) and China Textile Academy (中國紡織科學研究院). Ms. Li graduated from Donghua University with a Bachelor’s degree in textile mechanical engineering. Ms. Li also holds a Master’s degree in business administration from Shanghai Maritime University and a Master’s degree in Business Administration for Senior Management from the Shanghai Jiaotong University.

## BIOGRAPHICAL DATA OF DIRECTORS AND SENIOR MANAGEMENT

### COMPANY SECRETARY

**Mr. Leung Kam Kwan** (“Mr. Leung”), FCPA, aged 51, is company secretary and chief financial manager. Mr. Leung joined the Group in September 2004. Mr. Leung has over 20 years of experience in accounting, financial management and internal control. Prior to joining the Group, Mr. Leung had held various senior positions at listed companies in Hong Kong and had previously worked for KPMG. Mr. Leung graduated from City University of Hong Kong with a Bachelor’s degree in accounting. He is also a fellow member of the Association of Chartered Certified Accountants and Hong Kong Institute of Certified Public Accountants, as well as a member of the Hong Kong Institute of Chartered Secretaries.

#### Notes:

- (1) The Directors’ interests in Shares and underlying Shares of the Company, if any, within the meaning of Part XV of the Securities and Futures Ordinance (“SFO”) as at 28 February 2015 are disclosed in the section headed “Directors’ Interests and Short Positions in Shares, Underlying Shares and Debentures” in this report. Save as disclosed above and in this annual report, none of the Directors has any other interest in Shares and underlying Shares within the meaning of Part XV of the SFO.
- (2) Save as disclosed in the Directors’ respective biographical details under “Biographical Data of Directors and Senior Management” section, the Directors (i) have not held any directorships in other listed public companies, whether in Hong Kong or overseas, during the last three years; and (ii) do not have any other relationships with any Directors, senior management or substantial or controlling shareholders of the Company.
- (3) In accordance with article 87 of the Company’s Articles of Association, Mr. Sheng (an Executive Director), Mr. Tang (a Non-executive Director) and Mr. Ho (an Independent Non-executive Director) shall retire from office by rotation at the forthcoming annual general meeting. Mr. Sheng, Mr. Tang and Mr. Ho, being eligible, offer themselves for re-election as Directors at the forthcoming annual general meeting.
- (4) The board of directors of the Company has proposed the appointment of Mr. Yu Wu as an Executive Director and Mr. Tang Wai Lam as a Non-executive Director with effect from the forthcoming annual general meeting. Biographical details of Mr. Yu Wu and Mr. Tang Wai Lam are contained in the circular to shareholders and notice of annual general meeting dated 26 June 2015 despatched to shareholders of the Company together with this report.

# INDEPENDENT AUDITOR'S REPORT



羅兵咸永道

## TO THE SHAREHOLDERS OF BELLE INTERNATIONAL HOLDINGS LIMITED

*(incorporated in the Cayman Islands with limited liability)*

We have audited the consolidated financial statements of Belle International Holdings Limited (the "Company") and its subsidiaries (together, the "Group") set out on pages 52 to 136, which comprise the consolidated and company balance sheets as at 28 February 2015, and the consolidated income statement, the consolidated statement of comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

## DIRECTORS' RESPONSIBILITY FOR THE CONSOLIDATED FINANCIAL STATEMENTS

The directors of the Company are responsible for the preparation of consolidated financial statements that give a true and fair view in accordance with International Financial Reporting Standards and the disclosure requirements of the Hong Kong Companies Ordinance, and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

## AUDITOR'S RESPONSIBILITY

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of consolidated financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

# INDEPENDENT AUDITOR'S REPORT



## OPINION

In our opinion, the consolidated financial statements give a true and fair view of the state of affairs of the Company and of the Group as at 28 February 2015, and of the Group's profit and cash flows for the year then ended in accordance with International Financial Reporting Standards and have been properly prepared in accordance with the disclosure requirements of the Hong Kong Companies Ordinance.

## OTHER MATTERS

This report, including the opinion, has been prepared for and only for you, as a body, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

**PricewaterhouseCoopers**  
*Certified Public Accountants*

Hong Kong, 26 May 2015

# CONSOLIDATED INCOME STATEMENT

FOR THE YEAR ENDED 28 FEBRUARY 2015

	Note	Year ended 28 February 2015 RMB million	Twelve months ended 28 February 2014* RMB million (Note 2.1)	Fourteen months ended 28 February 2014 RMB million
<b>Revenue</b>	5	<b>40,008.1</b>	36,794.4	43,067.2
Cost of sales		<b>(16,998.0)</b>	(15,682.1)	(18,484.1)
<b>Gross profit</b>		<b>23,010.1</b>	21,112.3	24,583.1
Selling and distribution expenses		<b>(13,920.2)</b>	(12,965.9)	(15,104.8)
General and administrative expenses		<b>(3,296.3)</b>	(2,854.3)	(3,279.8)
Other income	6	<b>421.6</b>	388.6	450.7
Other expenses		<b>(21.5)</b>	(15.2)	(15.2)
<b>Operating profit</b>	7	<b>6,193.7</b>	5,665.5	6,634.0
Finance income		<b>465.2</b>	394.8	448.6
Finance costs		<b>(79.3)</b>	(33.3)	(39.7)
Finance income, net	8	<b>385.9</b>	361.5	408.9
Share of results of associates and a joint venture	20	<b>21.8</b>	5.4	4.8
<b>Profit before income tax</b>		<b>6,601.4</b>	6,032.4	7,047.7
Income tax expense	9	<b>(1,850.6)</b>	(1,653.1)	(1,920.0)
<b>Profit for the year/period</b>		<b>4,750.8</b>	4,379.3	5,127.7
<b>Attributable to:</b>				
Equity holders of the Company	10	<b>4,763.9</b>	4,402.1	5,159.1
Non-controlling interests		<b>(13.1)</b>	(22.8)	(31.4)
		<b>4,750.8</b>	4,379.3	5,127.7
<b>Earnings per share attributable to equity holders of the Company for the year/period</b>	11	<b>RMB cents</b>	RMB cents	RMB cents
– basic		<b>57.64</b>	52.19	61.17
– diluted		<b>56.38</b>	52.19	61.17

The notes on pages 60 to 136 are an integral part of these consolidated financial statements.

Details of dividends payable to equity holders of the Company are set out in Note 12.

\* Voluntary disclosure



# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME



FOR THE YEAR ENDED 28 FEBRUARY 2015

	<b>Year ended 28 February 2015 RMB million</b>	Twelve months ended 28 February 2014* RMB million (Note 2.1)	Fourteen months ended 28 February 2014 RMB million
<b>Profit for the year/period</b>	<b>4,750.8</b>	4,379.3	5,127.7
<b>Other comprehensive loss</b>			
<i>Items that may be subsequently reclassified to income statement:</i>			
Exchange differences	<b>(81.3)</b>	(40.4)	(41.0)
<b>Other comprehensive loss for the year/period</b>	<b>(81.3)</b>	(40.4)	(41.0)
<b>Total comprehensive income for the year/period</b>	<b>4,669.5</b>	4,338.9	5,086.7
<b>Attributable to:</b>			
Equity holders of the Company	<b>4,682.6</b>	4,361.7	5,118.1
Non-controlling interests	<b>(13.1)</b>	(22.8)	(31.4)
	<b>4,669.5</b>	4,338.9	5,086.7

The notes on pages 60 to 136 are an integral part of these consolidated financial statements.

\* Voluntary disclosure

# CONSOLIDATED BALANCE SHEET

AS AT 28 FEBRUARY 2015

	Note	As at 28 February	
		2015 RMB million	2014 RMB million
<b>ASSETS</b>			
<b>Non-current assets</b>			
Property, plant and equipment	15	4,141.5	3,691.1
Land use rights	16	1,557.8	1,557.0
Investment properties	17	317.1	324.5
Intangible assets	18	3,812.2	3,469.3
Interests in associates and a joint venture	20	633.1	688.7
Long-term deposits, prepayments and other assets	21	368.4	1,008.3
Deferred income tax assets	22	442.5	449.1
Structured bank deposits	25	530.0	509.5
		11,802.6	11,697.5
		11,802.6	11,697.5
<b>Current assets</b>			
Inventories	23	6,349.4	6,570.6
Trade receivables	24	4,798.2	3,284.8
Deposits, prepayments and other receivables	21	1,200.3	1,117.5
Structured bank deposits	25	5,658.3	6,816.4
Term deposits with initial terms of over three months	26	20.0	82.1
Bank balances and cash	27	2,707.7	2,825.0
		20,733.9	20,696.4
		20,733.9	20,696.4
<b>Total assets</b>		32,536.5	32,393.9

The notes on pages 60 to 136 are an integral part of these consolidated financial statements.





# CONSOLIDATED BALANCE SHEET



AS AT 28 FEBRUARY 2015

		As at 28 February	
	Note	2015	2014
		RMB million	RMB million
<b>EQUITY</b>			
<b>Capital and reserves attributable to equity holders of the Company</b>			
Share capital	31	83.1	83.1
Share premium		9,214.1	9,214.1
Reserves	33	15,626.0	16,892.0
		<u>24,923.2</u>	<u>26,189.2</u>
<b>Non-controlling interests</b>		<u>198.9</u>	<u>146.1</u>
<b>Total equity</b>		<u>25,122.1</u>	<u>26,335.3</u>
<b>LIABILITIES</b>			
<b>Non-current liabilities</b>			
Deferred income tax liabilities	22	195.2	159.6
Deferred income		56.7	62.5
		<u>251.9</u>	<u>222.1</u>
<b>Current liabilities</b>			
Trade payables	28	1,012.5	761.2
Other payables, accruals and other liabilities	29	1,881.1	1,518.7
Short-term borrowings	30	2,658.2	2,360.1
Current income tax liabilities		1,610.7	1,196.5
		<u>7,162.5</u>	<u>5,836.5</u>
<b>Total liabilities</b>		<u>7,414.4</u>	<u>6,058.6</u>
<b>Total equity and liabilities</b>		<u>32,536.5</u>	<u>32,393.9</u>
<b>Net current assets</b>		<u>13,571.4</u>	<u>14,859.9</u>
<b>Total assets less current liabilities</b>		<u>25,374.0</u>	<u>26,557.4</u>

Sheng Baijiao  
Director

Tang King Loy  
Director

The notes on pages 60 to 136 are an integral part of these consolidated financial statements.



# BALANCE SHEET

AS AT 28 FEBRUARY 2015



		As at 28 February	
	Note	2015	2014
		RMB million	RMB million
<b>ASSETS</b>			
<b>Non-current assets</b>			
Interests in subsidiaries	19	<b>10,490.0</b>	12,294.7
<b>Current assets</b>			
Amounts due from subsidiaries	19	<b>3,450.1</b>	2,242.6
Prepayments	21	<b>0.5</b>	0.4
Bank balances and cash	27	<b>2.3</b>	1.9
		<b>3,452.9</b>	2,244.9
<b>Total assets</b>		<b>13,942.9</b>	14,539.6
<b>EQUITY</b>			
<b>Capital and reserves</b>			
Share capital	31	<b>83.1</b>	83.1
Share premium	31	<b>9,331.9</b>	9,331.9
Reserves	33	<b>2,118.3</b>	2,996.0
<b>Total equity</b>		<b>11,533.3</b>	12,411.0
<b>LIABILITIES</b>			
<b>Current liabilities</b>			
Amounts due to subsidiaries	19	<b>2,406.6</b>	2,126.4
Other payables and accruals	29	<b>3.0</b>	2.2
<b>Total liabilities</b>		<b>2,409.6</b>	2,128.6
<b>Total equity and liabilities</b>		<b>13,942.9</b>	14,539.6
<b>Net current assets</b>		<b>1,043.3</b>	116.3
<b>Total assets less current liabilities</b>		<b>11,533.3</b>	12,411.0

**Sheng Baijiao**  
Director

**Tang King Loy**  
Director

The notes on pages 60 to 136 are an integral part of these consolidated financial statements.

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

FOR THE YEAR ENDED 28 FEBRUARY 2015

Capital and reserves attributable to equity holders of the Company												
	Share capital	Share premium	Shares held for share award scheme	Share-based compensation reserve	Merger reserve	Statutory reserves	Capital redemption reserve	Exchange reserve	Retained earnings	Sub-total	Non-controlling interests	Total
	RMB million (Note 31)	RMB million	RMB million (Note 31)	RMB million (Note 32)	RMB million (Note 33(b))	RMB million (Note 33(c))	RMB million	RMB million	RMB million	RMB million	RMB million	RMB million
<b>For the year ended 28 February 2015</b>												
<b>As at 1 March 2014</b>	<b>83.1</b>	<b>9,214.1</b>	<b>-</b>	<b>-</b>	<b>3.5</b>	<b>1,088.3</b>	<b>0.1</b>	<b>(108.2)</b>	<b>15,908.3</b>	<b>26,189.2</b>	<b>146.1</b>	<b>26,335.3</b>
Comprehensive income:												
Profit for the year	-	-	-	-	-	-	-	-	4,763.9	4,763.9	(13.1)	4,750.8
Other comprehensive loss:												
Exchange differences	-	-	-	-	-	-	-	(81.3)	-	(81.3)	-	(81.3)
Total comprehensive (loss)/income for the year	-	-	-	-	-	-	-	(81.3)	4,763.9	4,682.6	(13.1)	4,669.5
Dividends	-	-	-	-	-	-	-	-	(4,385.8)	(4,385.8)	-	(4,385.8)
Employee share award scheme												
- Value of employee services	-	-	-	153.3	-	-	-	-	-	153.3	-	153.3
- Shares purchased for share award scheme	-	-	(1,716.1)	-	-	-	-	-	-	(1,716.1)	-	(1,716.1)
Capital contribution from non-controlling interests	-	-	-	-	-	-	-	-	-	-	65.9	65.9
Transfer to reserves	-	-	-	-	-	120.7	-	-	(120.7)	-	-	-
	<b>-</b>	<b>-</b>	<b>(1,716.1)</b>	<b>153.3</b>	<b>-</b>	<b>120.7</b>	<b>-</b>	<b>-</b>	<b>(4,506.5)</b>	<b>(5,948.6)</b>	<b>65.9</b>	<b>(5,882.7)</b>
<b>As at 28 February 2015</b>	<b>83.1</b>	<b>9,214.1</b>	<b>(1,716.1)</b>	<b>153.3</b>	<b>3.5</b>	<b>1,209.0</b>	<b>0.1</b>	<b>(189.5)</b>	<b>16,165.7</b>	<b>24,923.2</b>	<b>198.9</b>	<b>25,122.1</b>
<b>For the fourteen months ended 28 February 2014</b>												
<b>As at 1 January 2013</b>	<b>83.1</b>	<b>9,214.1</b>	<b>-</b>	<b>-</b>	<b>3.5</b>	<b>915.8</b>	<b>0.1</b>	<b>(67.2)</b>	<b>12,271.1</b>	<b>22,420.5</b>	<b>142.9</b>	<b>22,563.4</b>
Comprehensive income:												
Profit for the period	-	-	-	-	-	-	-	-	5,159.1	5,159.1	(31.4)	5,127.7
Other comprehensive loss:												
Exchange differences	-	-	-	-	-	-	-	(41.0)	-	(41.0)	-	(41.0)
Total comprehensive (loss)/income for the period	-	-	-	-	-	-	-	(41.0)	5,159.1	5,118.1	(31.4)	5,086.7
Dividends	-	-	-	-	-	-	-	-	(1,349.4)	(1,349.4)	-	(1,349.4)
Capital contribution from non-controlling interests	-	-	-	-	-	-	-	-	-	-	34.6	34.6
Transfer to reserves	-	-	-	-	-	172.5	-	-	(172.5)	-	-	-
	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>172.5</b>	<b>-</b>	<b>-</b>	<b>(1,521.9)</b>	<b>(1,349.4)</b>	<b>34.6</b>	<b>(1,314.8)</b>
<b>As at 28 February 2014</b>	<b>83.1</b>	<b>9,214.1</b>	<b>-</b>	<b>-</b>	<b>3.5</b>	<b>1,088.3</b>	<b>0.1</b>	<b>(108.2)</b>	<b>15,908.3</b>	<b>26,189.2</b>	<b>146.1</b>	<b>26,335.3</b>

The notes on pages 60 to 136 are an integral part of these consolidated financial statements.

# CONSOLIDATED STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED 28 FEBRUARY 2015

	Note	Year ended 28 February 2015 RMB million	Twelve months ended 28 February 2014* RMB million (Note 2.1)	Fourteen months ended 28 February 2014 RMB million
<b>Cash flows from operating activities</b>				
Net cash generated from operations	34(a)	6,892.2	6,973.1	7,747.9
PRC corporate income tax paid		(1,422.1)	(1,355.7)	(1,801.2)
Hong Kong profits tax paid		(17.5)	(7.3)	(7.3)
Macau income tax paid		(8.6)	(10.6)	(10.6)
		<hr/>	<hr/>	<hr/>
Net cash generated from operating activities		5,444.0	5,599.5	5,928.8
<b>Cash flows from investing activities</b>				
Capital contribution and loan to a joint venture	20	–	(13.0)	(13.0)
Capital contribution to an associate	20	–	(10.1)	(10.1)
Acquisition of an associate	20	–	(582.9)	(582.9)
Acquisition of subsidiaries, net of cash acquired		28.2	(624.5)	(624.5)
Prepayments for acquisition of subsidiaries		–	(542.9)	(665.0)
Payments and deposits for purchase of property, plant and equipment, land use rights and intangible assets	34(b)	(1,498.0)	(1,306.3)	(1,767.7)
Proceeds from sale of property, plant and equipment, and land use rights	34(c)	60.7	10.5	10.6
Placement of structured bank deposits		(29,401.6)	(13,242.2)	(15,702.2)
Proceeds from maturity of structured bank deposits		29,747.9	12,422.0	14,994.0
Decrease in term deposits with initial terms of over three months		60.0	961.7	551.0
Interest received		401.6	356.3	430.6
		<hr/>	<hr/>	<hr/>
Net cash used in investing activities		(601.2)	(2,571.4)	(3,379.2)

The notes on pages 60 to 136 are an integral part of these consolidated financial statements.

\* Voluntary disclosure

# CONSOLIDATED STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED 28 FEBRUARY 2015

	Note	Year ended 28 February 2015 RMB million	Twelve months ended 28 February 2014* RMB million (Note 2.1)	Fourteen months ended 28 February 2014 RMB million
<b>Cash flows from financing activities</b>				
Dividends paid		(4,385.8)	(1,349.4)	(1,349.4)
Interest paid		(36.2)	(33.3)	(39.7)
Capital contribution from non-controlling interests		65.9	34.6	34.6
Proceeds from borrowings		4,740.1	2,035.9	2,624.2
Repayments of borrowings		(4,488.8)	(1,955.2)	(2,394.6)
Payments for purchase of shares for share award scheme		(1,716.1)	–	–
Net cash used in financing activities		<b>(5,820.9)</b>	(1,267.4)	(1,124.9)
<b>Net (decrease)/increase in cash and cash equivalents</b>				
		<b>(978.1)</b>	1,760.7	1,424.7
Cash and cash equivalents at beginning of the year/period		3,705.0	1,950.4	2,286.9
Exchange gains/(losses) on cash and cash equivalents		3.8	(6.1)	(6.6)
<b>Cash and cash equivalents at end of the year/period</b>	34(d)	<b>2,730.7</b>	3,705.0	3,705.0

The notes on pages 60 to 136 are an integral part of these consolidated financial statements.

\* Voluntary disclosure



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS



## 1 GENERAL INFORMATION

Belle International Holdings Limited (the “Company”) and its subsidiaries (collectively, the “Group”) are principally engaged in the manufacturing, distribution and retailing of shoes and footwear products; and the sales of sportswear and apparel products. The Group has manufacturing plants in the People’s Republic of China (the “PRC”) for the production of shoes and footwear products, and sells mainly in the PRC, Hong Kong and Macau.

The Company was incorporated in the Cayman Islands on 19 May 2004 as an exempted company with limited liability under the Companies Law, Cap. 22 (Law 3 of 1961, as consolidated and revised) of the Cayman Islands. The address of its registered office is Floor 4, Willow House, Cricket Square, P.O. Box 2804, Grand Cayman KY1-1112, Cayman Islands.

The Company’s shares are listed on the Main Board of The Stock Exchange of Hong Kong Limited (the “Stock Exchange”).

These consolidated financial statements are presented in Renminbi (“RMB”), unless otherwise stated, and have been approved for issue by the Board of Directors on 26 May 2015.

## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The principal accounting policies applied in the preparation of these consolidated financial statements are set out below. These policies have been consistently applied to all the year/period presented, unless otherwise stated.

### 2.1 Change of year end date and additional financial information

The financial year end date of the Company was changed from 31 December to 28 February (or 29 February in a leap year) with effect from the financial period ended 28 February 2014 to coincide with the natural retail cycle in the footwear and sportswear retail businesses. Accordingly, the current financial period covers a twelve-month period from 1 March 2014 to 28 February 2015 and is therefore not entirely comparable with the comparative information which covers a fourteen-month period from 1 January 2013 to 28 February 2014.

For the purpose of enhancing the comparability of information, the Company has also voluntarily presented the consolidated income statement, the consolidated statement of comprehensive income and the consolidated statement of cash flows and related notes thereto for the twelve-month period from 1 March 2013 to 28 February 2014 as supplementary information.

**2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** (continued)

**2.2 Basis of preparation**

The consolidated financial statements of the Company have been prepared in accordance with International Financial Reporting Standards (“IFRS”). The consolidated financial statements have been prepared under the historical cost convention except that certain financial assets and financial liabilities are measured at fair value as appropriate.

The consolidated financial statements are prepared in accordance with the applicable requirements of the predecessor Companies Ordinance (Cap. 32) for this financial year and the comparative period.

The preparation of financial statements in conformity with IFRS requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Group’s accounting policies. The areas involving a higher degree of judgment or complexity, or areas where assumptions and estimates are significant to the consolidated financial statements, are disclosed in Note 4.

**(a) Effect of adopting amendments and interpretation to standards**

The following amendments and interpretation to standards are mandatory for accounting periods beginning on or after 1 March 2014, the adoption of which does not have any significant impact to the results and financial position of the Group.

IFRS 10, IFRS 12 and IAS 27 (2011) (amendment)	Investment entities
IAS 32 (amendment)	Financial instruments: presentation – offsetting financial assets and financial liabilities
IAS 36 (amendment)	Recoverable amount disclosures for non-financial assets
IAS 39 (amendment)	Novation of derivatives and continuation of hedge accounting
IFRIC – Interpretation 21	Levies

## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### 2.2 Basis of preparation (continued)

#### (b) New standards and amendments to standards that have been issued but are not effective

The following new standards and amendments to standards have been issued but are not effective for the financial year beginning 1 March 2015 and have not been early adopted by the Group:

IFRSs (amendment)	Annual improvements to IFRSs 2010-2012 cycle and 2011-2013 cycle <sup>(1)</sup>
IFRSs (amendment)	Annual improvements to IFRSs 2012-2014 cycle <sup>(2)</sup>
IFRS 9 (2014)	Financial instruments <sup>(4)</sup>
IFRS 10 and IAS 28 (amendment)	Sale or contribution of assets between an investor and its associates or joint venture <sup>(2)</sup>
IFRS 10, IFRS 12 and IAS 28 (2011) (amendment)	Investment entities: applying the consolidation exception <sup>(2)</sup>
IFRS 11 (amendment)	Accounting for acquisitions of interests in joint operations <sup>(2)</sup>
IFRS 14	Regulatory deferral accounts <sup>(2)</sup>
IFRS 15	Revenue from contracts with customers <sup>(4)</sup>
IAS 1 (amendment)	Disclosure initiative <sup>(2)</sup>
IAS 16 and IAS 38 (amendment)	Acceptable methods of depreciation and amortization <sup>(2)</sup>
IAS 16 and IAS 41 (amendment)	Agriculture: Bearer plants <sup>(2)</sup>
IAS 19 (2011) (amendment)	Defined benefit plans: employee contributions <sup>(1)</sup>
IAS 27 (2011) (amendment)	Equity method in separate financial statements <sup>(2)</sup>

<sup>(1)</sup> Effective for the Group for annual period beginning on 1 March 2015.

<sup>(2)</sup> Effective for the Group for annual period beginning on 1 March 2016.

<sup>(3)</sup> Effective for the Group for annual period beginning on 1 March 2017.

<sup>(4)</sup> Effective for the Group for annual period beginning on 1 March 2018.

Management is still assessing the impact on adoption of the above new standards and amendments to standards and is not yet in a position to state whether they would have a significant impact on the Group's results of operations and financial position.



## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### 2.2 Basis of preparation (continued)

#### (c) New Hong Kong Companies Ordinance (Cap. 622)

In addition, the requirements of Part 9 “Accounts and Audit” of the new Hong Kong Companies Ordinance (Cap. 622) come into operation as from the Company’s first financial year commencing on or after 3 March 2014 in accordance with section 358 of that Ordinance. The Group is in the process of making an assessment of expected impact of the changes in the Companies Ordinance on the consolidated financial statements in the period of initial application of Part 9 of the new Hong Kong Companies Ordinance (Cap. 622). So far it has concluded that the impact is unlikely to be significant and only the presentation and the disclosure of information in the consolidated financial statements will be affected.

### 2.3 Subsidiaries

#### (a) Consolidation

A subsidiary is an entity (including a structured entity) over which the Group has control. The Group controls an entity when the Group is exposed to, or has right to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. Subsidiaries are consolidated from the date on which control is transferred to the Group. They are deconsolidated from the date that control ceases.

The consolidated financial statements include the financial statements of the Company and all its subsidiaries made up to 28 February (or 29 February in a leap year).

Intra-group transactions, balances and unrealized gains on transactions between Group companies are eliminated. Unrealized losses are also eliminated. When necessary, amounts reported by subsidiaries have been adjusted to conform with the Group’s accounting policies.

## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### 2.3 Subsidiaries (continued)

#### (a) Consolidation (continued)

##### (i) Business combinations

The Group applies the acquisition method to account for business combinations. The consideration transferred for the acquisition of a subsidiary is the fair values of the assets transferred, the liabilities incurred to the former owners of the acquiree and the equity interests issued by the Group. The consideration transferred includes the fair value of any asset or liability resulting from a contingent consideration arrangement. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date.

The Group recognizes any non-controlling interest in the acquiree on an acquisition-by-acquisition basis. Non-controlling interests in the acquiree that are present ownership interests and entitle their holders to a proportionate share of the entity's net assets in the event of liquidation are measured at either fair value or the present ownership interests' proportionate share in the recognised amounts of the acquiree's identifiable net assets. All other components of non-controlling interests are measured at their acquisition date fair value, unless another measurement basis is required by IFRS.

Acquisition-related costs are expensed as incurred.

If the business combination is achieved in stages, the acquisition date carrying value of the acquirer's previously held equity interest in the acquiree is re-measured to fair value at the acquisition date; any gains or losses arising from such re-measurement are recognized in profit or loss.

Any contingent consideration to be transferred by the Group is recognized at fair value at the acquisition date. Subsequent changes to the fair value of the contingent consideration that is deemed to be an asset or liability is recognized in accordance with IAS 39 either in profit or loss or as a change to other comprehensive income. Contingent consideration that is classified as equity is not remeasured, and its subsequent settlement is accounted for within equity.

The excess of the consideration transferred, the amount of any non-controlling interest in the acquiree and the acquisition-date fair value of any previous equity interest in the acquiree over the fair value of the identifiable net assets acquired is recorded as goodwill. If the total of consideration transferred, non-controlling interest recognized and previously held interest measured is less than the fair value of the net assets of the subsidiary acquired in the case of a bargain purchase, the difference is recognized directly in the income statement.

## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### 2.3 Subsidiaries (continued)

#### (a) Consolidation (continued)

##### (ii) *Changes in ownership interests in subsidiaries without change of control*

Transactions with non-controlling interests that do not result in a loss of control are accounted for as equity transactions – that is, as transactions with the owners of the subsidiary in their capacity as owners. The difference between fair value of any consideration paid and the relevant share acquired of the carrying amount of net assets of the subsidiary is recorded in equity. Gains or losses on disposals to non-controlling interests are also recorded in equity.

##### (iii) *Disposal of subsidiaries*

When the Group ceases to have control, any retained interest in the entity is re-measured to its fair value at the date when control is lost, with the change in carrying amount recognized in profit or loss. The fair value is the initial carrying amount for the purposes of subsequently accounting for the retained interest as an associate, a joint venture or financial asset. In addition, any amounts previously recognized in other comprehensive income in respect of that entity are accounted for as if the Group had directly disposed of the related assets or liabilities. This may mean that amounts previously recognized in other comprehensive income are reclassified to profit or loss.

#### (b) Separate financial statements

Investments in subsidiaries are accounted for at cost less any impairment. Cost also includes direct attributable costs of investment. The results of subsidiaries are accounted for by the Company on the basis of dividend received and receivable.

Impairment testing of the investments in subsidiaries is required upon receiving dividends from these investments if the dividend exceeds the total comprehensive income of the subsidiary in the period the dividend is declared or if the carrying amount of the investment in the separate financial statements exceeds the carrying amount in the consolidated financial statements of the investee's net assets including goodwill.

## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### 2.4 Associates and joint arrangements

#### (a) Associates

Associates are all entities over which the Group has significant influence but not control, generally accompanying a shareholding of between 20% and 50% of the voting rights. Investments in associates are accounted for using the equity method of accounting. Under the equity method, the investment is initially recognized at cost, and the carrying amount is increased or decreased to recognize the investor's share of the profit or loss of the investee after the date of acquisition. The Group's investment in associates includes goodwill identified on acquisition. Upon the acquisition of the ownership interest in an associate, any difference between the cost of the associate and the Group's share of the net fair value of the associate's identifiable assets and liabilities is accounted for as goodwill.

#### (b) Joint arrangements

The Group has applied IFRS 11 to all joint arrangements. Under IFRS 11, investments in joint arrangements are classified as either joint operations or joint ventures depending on the contractual rights and obligations of each investor. The Group has assessed the nature of its joint arrangements and determined them to be joint ventures. Joint ventures are accounted for using the equity method.

If the ownership interest in an associate/a joint venture is reduced but significant influence is retained, only a proportionate share of the amounts previously recognized in other comprehensive income is reclassified to profit or loss where appropriate.

The Group's share of post-acquisition profit or loss of an associate/a joint venture is recognized in the income statement, and its share of post-acquisition movements in other comprehensive income is recognized in other comprehensive income with a corresponding adjustment to the carrying amount of the investment. When the Group's share of loss in an associate/a joint venture equals or exceeds its interest in an associate/a joint venture, including any other unsecured receivables, the Group does not recognize further losses, unless it has incurred legal or constructive obligations or made payments on behalf of the associate/joint venture.

The Group determines at each reporting date whether there is any objective evidence that the investment in an associate/a joint venture is impaired. If this is the case, the Group calculates the amount of impairment as the difference between the recoverable amount of the associate/joint venture and its carrying value and recognizes the amount adjacent to 'share of results of associates and a joint venture' in the income statement.

## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### 2.4 Associates and joint arrangements (continued)

Profits and losses resulting from upstream and downstream transactions between the Group and its associates/joint ventures are recognized in the Group's financial statements only to the extent of unrelated investor's interests in the associates/joint ventures. Unrealized losses are eliminated unless the transaction provides evidence of an impairment of the asset transferred. Accounting policies of associates/joint ventures have been changed where necessary to ensure consistency with the policies adopted by the Group.

Gains or losses on dilution of equity interest in associates/a joint venture are recognized in the income statement.

### 2.5 Segment reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker ("CODM"). The CODM who is responsible for allocating resources and assessing performance of the operating segments, has been identified as the executive directors of the Company that make strategic decisions.

### 2.6 Foreign currency translation

#### (a) Functional and presentation currency

Items included in the financial statements of each of the Group's entities are measured using the currency of the primary economic environment in which the entity operates (the "functional currency"). These consolidated financial statements are presented in RMB, which is the Company's functional and the Group's presentation currency.

#### (b) Transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions or valuation where items are re-measured. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year/period-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognized in the income statement.

## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### 2.6 Foreign currency translation (continued)

#### (c) Group companies

The results and financial position of all the Group's entities (none of which has the currency of a hyper-inflationary economy) that have a functional currency different from the presentation currency are translated into the presentation currency as follows:

- (i) assets and liabilities for each balance sheet presented are translated at the closing rate at the date of that balance sheet;
- (ii) income and expenses for each income statement are translated at average exchange rates (unless this average is not a reasonable approximation of the cumulative effect of the rates prevailing on the transaction dates, in which case income and expenses are translated at the rate on the dates of the transactions); and
- (iii) all resulting exchange differences are recognized in other comprehensive income.

Goodwill and fair value adjustments arising on the acquisition of a foreign entity are treated as assets and liabilities of the foreign entity and translated at the closing rate. Currency translation differences arising are recognized in other comprehensive income.

### 2.7 Property, plant and equipment

Property, plant and equipment other than construction-in-progress are stated at historical cost less accumulated depreciation and accumulated impairment losses, if any. Historical cost includes expenditure that is directly attributable to the acquisition of the items.

Subsequent costs are included in the asset's carrying amount or recognized as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. The carrying amount of the replaced part is derecognized. All other repairs and maintenance are charged to the income statement during the financial period in which they are incurred.

**2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** (continued)

**2.7 Property, plant and equipment** (continued)

Leasehold land classified as finance lease commences amortization from the time when the land interest becomes available for its intended use. Amortization on leasehold land classified as finance lease and depreciation on other assets is calculated using the straight-line method to allocate their costs to their residual values over their estimated useful lives, as follows:

Leasehold land classified as finance lease	Shorter of remaining lease term of 30-70 years or useful life
Buildings	20-40 years
Leasehold improvements	1-5 years
Plant and equipment	10 years
Furniture and fixtures and other equipment	3-5 years
Motor vehicles	5 years

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting period. An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

The gains or losses on disposals of property, plant and equipment is the difference between the net sales proceeds and the carrying amount of the relevant assets and are recognized in the income statement.

Construction-in-progress represents buildings, plant and machinery under construction and pending installation and is stated at cost less accumulated impairment losses, if any. Cost includes the costs of construction of buildings, the costs of plant and machinery and, for qualifying assets, borrowing costs capitalized in accordance with the Group's accounting policies. No provision for depreciation is made on construction-in-progress until such time as the relevant assets are completed and ready for intended use. When the assets concerned are brought to use, the costs are transferred to property, plant and equipment and depreciated in accordance with the policy as stated above.

**2.8 Land use rights**

Land use rights are stated at cost less accumulated amortization and accumulated impairment losses, if any. Cost represents consideration paid for the rights to use the land on which various plants and buildings are situated for a period from 37 to 50 years. Amortization of land use rights is calculated on a straight-line basis over the period of leases.

## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### 2.9 Investment properties

Property that is held for long-term rental yields or for capital appreciation or both, and that is not occupied by the Group, is classified as investment property. It also includes properties that are being constructed or developed for future use as investment properties.

Investment property is carried at cost, including the related transaction costs, less accumulated depreciation and accumulated impairment losses, if any.

Depreciation is provided using the straight-line method to write off the cost of the investment properties over their estimated useful lives of 35 to 40 years. Where the carrying amount of an investment property is greater than its estimated recoverable amount, it is written down immediately to its recoverable amount.

Subsequent expenditure is charged to the asset's carrying amount only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. All other repair and maintenance costs are expensed in the income statement during the financial period in which they are incurred.

If an investment property becomes owner-occupied, it is reclassified as property, plant and equipment, and its carrying amount at the date of reclassification becomes its cost for accounting purposes.

### 2.10 Intangible assets

#### (a) Goodwill

Goodwill arises on the acquisition of subsidiaries, associates and joint ventures and represents the excess of the consideration transferred over the Group's interest in net fair value of the net identifiable assets, liabilities and contingent liabilities of the acquiree and the fair value of the non-controlling interest in the acquiree.

For the purpose of impairment testing, goodwill acquired in a business combination is allocated to each of the cash-generating units ("CGUs"), or groups of CGUs, that is expected to benefit from the synergies of the combination. Each unit or group of units to which the goodwill is allocated represents the lowest level within the entity at which the goodwill is monitored for internal management purposes. Goodwill is monitored at the operating segment level.

Goodwill impairment reviews are undertaken annually or more frequently if events or changes in circumstances indicate a potential impairment. The carrying value of goodwill is compared to the recoverable amount, which is the higher of value in use and the fair value less costs to sell. Any impairment is recognized immediately as an expense and is not subsequently reversed.



## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### 2.10 Intangible assets (continued)

#### (b) Acquired distribution and license contracts

Distribution and license contracts acquired in a business combination are recognized initially at fair value at the acquisition date and subsequently carried at the amount initially recognized less accumulated amortization and impairment losses, if any. Amortization is calculated using the straight-line method to allocate the costs of acquired distribution and license contracts over their estimated useful lives of 1 to 13 years.

#### (c) Acquired trademarks

Separately acquired trademarks are carried at cost less accumulated amortization and accumulated impairment losses, if any. Trademarks acquired in a business combination are recognized initially at fair value at the acquisition date and subsequently carried at the amount initially recognized less accumulated amortization and accumulated impairment losses, if any. Amortization of trademarks that have definite useful lives is calculated using the straight-line method to allocate the costs of acquired trademarks over their estimated useful lives of 10 to 30 years.

#### (d) Computer software

Acquired computer software licenses are capitalized on the basis of the costs incurred to acquire and bring the specific software into usage. These costs are amortized using the straight-line method over their estimated useful lives of 5 years. Cost associated with maintaining computer software programmes are recognized as an expense as incurred.

Computer software development costs recognized as assets are amortized over their estimated useful lives of not exceeding 5 years.

### 2.11 Impairment of non-financial assets

Assets that have an indefinite useful life or are not yet ready for use are not subject to amortization and are tested annually for impairment. Assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognized for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (CGUs). Non-financial assets other than goodwill that suffered an impairment are reviewed for possible reversal of the impairment at each reporting date.

## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### 2.12 Inventories

Inventories, comprising raw materials, work-in-progress, finished goods and consumables, are stated at the lower of cost and net realizable value. Cost is determined by the weighted average method. The cost of finished goods and work in progress comprises raw materials, direct labor cost, other direct costs and related production overheads (based on normal operating capacity). Net realizable value is the estimated selling price in the ordinary course of business, less applicable variable selling expenses.

### 2.13 Receivables

Receivables are recognized initially at fair value and subsequently measured at amortized cost using the effective interest method, less any provision for impairment. If collection of trade and other receivables is expected in one year or less (or any in the normal operating cycle of the business if longer), they are classified as current assets. If not, they are presented as non-current assets.

### 2.14 Financial assets

#### (a) Classification

The Group classifies its financial assets in the following categories: at fair value through profit or loss, loans and receivables and available-for-sale financial assets. The classification depends on the purpose for which the financial assets were acquired. Management determines the classification of the Group's financial assets at initial recognition.

#### (i) *Financial assets at fair value through profit or loss*

Financial assets at fair value through profit or loss are financial assets held for trading. A financial asset is classified in this category if acquired principally for the purpose of selling in the short term. Derivatives are also classified as held for trading unless they are designated as hedges. Assets in this category are classified as current assets if expected to be settled within 12 months; otherwise, they are classified as non-current.

#### (ii) *Loans and receivables*

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They are included in current assets, except for the amounts that are settled or expected to be settled more than 12 months after the balance sheet date. The Group's loans and receivables include trade receivables, structured bank deposits, term deposits, bank balances and cash, deposits and other receivables in the consolidated balance sheet.

## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### 2.14 Financial assets (continued)

#### (a) Classification (continued)

##### (iii) Available-for-sale financial assets

Available-for-sale financial assets are non-derivatives that are either designated in this category or not classified in any of the other categories. They are included in non-current assets unless the investment matures or management intends to dispose of the investment within 12 months of the end of the reporting period.

As at 28 February 2015 and 2014, the Group did not hold any significant financial assets at fair value through profit or loss or available-for-sale financial assets.

#### (b) Recognition and measurement

Loans and receivables are recognized initially at fair value and subsequently carried at amortized cost using the effective interest method.

#### (c) Offsetting financial instruments

Financial assets and liabilities are offset and the net amount is reported in the balance sheet when there is a legally enforceable right to offset the recognized amounts and there is an intention to settle on a net basis or realize the asset and settle the liability simultaneously. The legally enforceable right must not be contingent on future events and must be enforceable in the normal course of business and in the event of default, insolvency or bankruptcy of the Company or its subsidiaries or the counterparty.

## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### 2.14 Financial assets (continued)

#### (d) Impairment of financial assets

The Group assesses at the end of each reporting period whether there is objective evidence that a financial asset or group of financial assets is impaired. A financial asset or a group of financial assets is impaired and impairment losses are incurred only if there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (a "loss event") and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated.

Evidence of impairment may include indications that the debtor or a group of debtors is experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganization, and where observable data indicate that there is a measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

For loan and receivables category, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate. The carrying amount of the asset is reduced and the amount of the loss is recognized in the income statement. If a loan has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate determined under the contract. As a practical expedient, the Group may measure impairment on the basis of an instrument's fair value using an observable market price.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognized (such as an improvement in the debtor's credit rating), the reversal of the previously recognized impairment loss is recognized in the income statement.

### 2.15 Cash and cash equivalents

In the consolidated statement of cash flows, cash and cash equivalents include cash in hand, deposits held at call with banks with original maturities of three months or less and other short-term highly liquid investments with original maturities of three months or less.

## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### 2.16 Financial liabilities and equity

Financial liabilities and equity instruments issued by the Group are classified according to the substance of the contractual arrangements entered into and the definitions of a financial liability and an equity instrument. Financial liabilities (including trade and other payables) are initially measured at fair value, and are subsequently measured at amortized cost, using the effective interest method. An equity instrument is any contract that does not meet the definition of financial liability and evidences a residual interest in the assets of the Group after deducting all of its liabilities.

Ordinary shares are classified as equity. Incremental costs, net of tax, directly attributable to the issue of new shares are shown in equity as a deduction from the proceeds.

### 2.17 Payables

Payables are recognized initially at fair value and subsequently measured at amortised cost using the effective interest method. Payables are classified as current liabilities if payment is due within one year or less (or in the normal operating cycle of the business if longer). If not, they are presented as non-current liabilities.

### 2.18 Borrowings and borrowing costs

Borrowings are recognized initially at fair value, net of transaction costs incurred. Borrowings are subsequently stated at amortized cost; any difference between the proceeds (net of transaction costs) and the redemption value is recognized in the income statement over the period of the borrowings using the effective interest method.

Borrowings are classified as current liabilities unless the Group has an unconditional right to defer settlement of the liability for at least 12 months after the balance sheet date.

General and specific borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale. All other borrowing costs are charged to the income statement in the period in which they are incurred.

## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### 2.19 Current and deferred income tax

The income tax expense for the year comprises current and deferred income tax. Income tax is recognized in the income statement, except to the extent that it relates to items recognized in other comprehensive income or directly in equity. In this case the tax is also recognized in other comprehensive income or directly in equity respectively.

#### (a) Current income tax

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the balance sheet date in the places where the Group operates and generates taxable income. Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation. It establishes provisions where appropriate on the basis of amounts expected to be paid to the relevant tax authorities.

#### (b) Deferred income tax

##### *Inside basis differences*

Deferred income tax is recognized, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes. However, the deferred income tax is not accounted for if it arises from initial recognition of an asset or a liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit or loss. Deferred income tax is determined using tax rates (and laws) that have been enacted or substantively enacted by the balance sheet date and are expected to apply when the related deferred income tax asset is realized or the deferred income tax liability is settled.

Deferred income tax assets are recognized only to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilized.

## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### 2.19 Current and deferred income tax (continued)

#### (b) Deferred income tax (continued)

##### *Outside basis differences*

Deferred income tax is provided on temporary differences arising on investments in subsidiaries, associates and joint ventures except for deferred income tax liability where the timing of the reversal of the temporary difference is controlled by the Group and it is probable that the temporary difference will not reverse in the foreseeable future. Generally the Group is unable to control the reversal of the temporary difference for associates/joint ventures. Only when there is an agreement in place that gives the group the ability to control the reversal of the temporary difference in the foreseeable future, deferred tax liability in relation to taxable temporary differences arising from the associate's undistributed profits is not recognised.

Deferred income tax assets are recognized on deductible temporary differences arising from investments in subsidiaries, associates and joint ventures only to the extent that it is probable the temporary difference will reverse in the future and there is sufficient taxable profit available against which the temporary difference can be utilized.

#### (c) Offsetting

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the deferred income tax assets and liabilities relate to income taxes levied by the same taxation authority on either the taxable entity or different taxable entities where there is an intention to settle the balances on a net basis.

### 2.20 Employee benefits

#### (a) Pension obligations

The Group participates in various defined contribution retirement benefit plans which are available to all relevant employees. These plans are generally funded through payments to schemes established by governments or trustee-administered funds. A defined contribution plan is a pension plan under which the Group pays contributions on a mandatory, contractual or voluntary basis into a separate entity. The Group has no legal or constructive obligations to pay further contributions if the fund does not hold sufficient assets to pay all employees the benefits relating to employee service in the current and prior periods.

The Group's contributions to the defined contribution plans are expensed as incurred and not reduced by contributions forfeited by those employees who leave the scheme prior to vesting fully in the contributions.

## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### 2.20 Employee benefits (continued)

#### (b) Bonus entitlements

The expected cost of bonus payments is recognized as a liability when the Group has a present legal or constructive obligation as a result of services rendered by employees and a reliable estimate of the obligation can be made. Liabilities of bonus plan are expected to be settled within 12 months and are measured at the amounts expected to be paid when they are settled.

#### (c) Share-based compensation benefits

The Group operates a number of share-based compensation plans (including share option scheme and share award scheme), under which the Group receives services from employees as consideration for equity instruments (including share options and awarded shares) of the Group. The fair value of the employee services received in exchange for the grant of equity instruments of the Group is recognized as an expense over the vesting period, which is the period over which all of the specified vesting conditions are to be satisfied, and credited to share-based compensation reserve under equity.

No share options have been granted under the share option scheme (the "Share Option Scheme") by the Group since its adoption and up to 28 February 2015.

##### *Share award scheme ("Share Award Scheme")*

For grant of awarded shares, the total amount to be expensed is determined by reference to the fair value of the awarded shares granted at the grant date taking into account of the expected dividends during the vesting period. Non-market performance and services conditions are included in assumptions about the number of awarded shares that are expected to become vested. The Group recognizes dividends paid in respect of these awarded shares during the vesting period directly in equity.

From the perspective of the Company, the Company grants its equity instruments to employees of its subsidiaries to exchange for their services related to the subsidiaries. Accordingly, the share-based compensation expense, which are recognized in the consolidated financial statements, are treated as part of the "Interests in subsidiaries" in the Company's balance sheet.

At each balance sheet date, the Group and the Company revise their estimates of the number of awarded shares that are expected to vest and recognizes the impact of the revision of original estimates, if any, in the consolidated income statement of the Group and in the "Interests in subsidiaries" of the Company, with a corresponding adjustment made to equity over the remaining vesting period.



## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### 2.20 Employee benefits (continued)

#### (c) Share-based compensation benefits (continued)

##### *Shares held for share award scheme*

The consideration paid by the Company through a share award scheme trustee, a structured entity (the "Share Scheme Trustee") established by the Company for the purpose of administering and holding the Company's shares acquired for the Share Award Scheme, which is set up for the benefits of eligible persons of the Share Award Scheme, for purchasing the Company's shares from the market, including any directly attributable incremental cost, is presented as "Shares held for share award scheme" and deducted from total equity.

When the Share Scheme Trustee transfers the Company's shares to the awardees upon vesting, the related costs of the awarded shares vested are credited to "Shares held for share award scheme".

### 2.21 Provisions

Provisions are recognized when the Group has a present legal or constructive obligation as a result of past events; it is probable that an outflow of resources will be required to settle the obligation; and the amount has been reliably estimated. Provisions are not recognized for future operating losses.

Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. A provision is recognized even if the likelihood of an outflow with respect to any one item included in the same class of obligations may be small.

Provisions are measured at the present value of the expenditures expected to be required to settle the obligations using a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the obligation. The increase in the provision due to passage of time is recognized as interest expense.

## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### 2.22 Operating leases

Leases in which a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases (net of any incentives received from the lessor) are charged to the income statement on a straight-line basis over the period of the lease. For a component of the lease payment which is not fixed but is based on future amount of a factor, other than the passage of time, such as percentage of sales or concessionaire fees, the amount is recognized as expenses as it arises.

When assets are leased out under an operating lease, the asset is included in the balance sheet based on the nature of asset.

### 2.23 Government incentives

Incentives from the government are recognized at their fair value where there is a reasonable assurance that the incentives will be received and the Group will comply with all attached conditions.

Government incentives relating to costs are deferred and recognized in the income statement over the period necessary to match them with the costs that they are intended to compensate.

Government incentives relating to property, plant and equipment and projects are included in non-current liabilities as deferred income and are credited to the income statement on a straight-line basis over the expected lives of the related assets and projects.

### 2.24 Financial guarantee contract liabilities

Financial guarantee contract liabilities are measured initially at their fair values and are subsequently measured at the higher of (i) the amount initially recognized less, where appropriate, cumulative amortization recognized in the income statement over the period of the relevant liabilities and (ii) the amount of which the Group is obliged to reimburse the recipient under the financial guarantee contracts.

## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### 2.25 Revenue and income recognition

Revenue comprises the fair value of the consideration received or receivable for the sales of goods and services in the ordinary course of the Group's activities. Revenue is shown net of value-added tax, returns, rebates and discounts, and after eliminating sales within the Group.

The Group recognizes revenue when the amount of revenue can be reliably measured and it is probable that future economic benefits will flow to the Group. The amount of revenue is not considered to be reliably measurable until all contingencies relating to the sale have been resolved. The Group bases its estimates on historical results, taking into consideration the type of customer, the type of transaction and the specifics of each arrangement. Revenue and income are recognized as follows:

(a) Sales of goods

Revenue from the sales of goods is recognized when the risk and reward of the goods have been transferred to the customer, which is usually at the time when a group entity has delivered products to the customer, the customer has accepted the products, and there is no unfulfilled obligation that could affect the customer's acceptance of the products. Accumulated experience is used to estimate and provide for sales returns at the time of sale.

(b) Commissions from concessionaire sales are recognized upon the sales of goods by the relevant retail outlets.

(c) Interest income is recognized using the effective interest method.

(d) Rental income under operating leases is recognized on a straight-line basis over the lease periods.

### 2.26 Dividend distribution

Dividend distribution to the Company's shareholders is recognized as a liability in the Group's and the Company's financial statements in the period in which the dividends are approved by the Company's shareholders or directors, where appropriate.

## 3 FINANCIAL RISK MANAGEMENT

### 3.1 Financial risk factors

The Group's activities expose it to a variety of financial risks, including foreign exchange risk, cash flow and fair value interest rate risks, credit risk and liquidity risk. The Group's overall risk management programme focuses on the unpredictability of financial markets and seeks to minimize potential adverse effects on the Group's financial performance. The use of financial derivatives to manage certain risk exposures is governed by the Group's policies approved by the Board of Directors of the Company.

#### (a) Foreign exchange risk

The Group mainly operates in the PRC with most of the transactions originally denominated and settled in RMB. The Group also has retail operations in Hong Kong and Macau, for which foreign exchange risk is considered insignificant. Foreign exchange risk arises when future commercial transactions or recognized assets or liabilities are denominated in a currency that is not the entity's functional currency. The Group is exposed to foreign exchange risk from various currencies, primarily with respect to Hong Kong Dollars ("HK\$") and the United States Dollars ("US\$").

The Group manages its foreign exchange risk by performing regular reviews of the Group's net foreign exchange exposures and may enter into certain forward foreign exchange contracts, when necessary, to manage its exposure against HK\$ and US\$ and to mitigate the impact on exchange rate fluctuations. During the year ended 28 February 2015 and the fourteen months ended 28 February 2014, no forward foreign exchange contracts had been entered into by the Group.

The Group's financial assets and liabilities, and transactions arising from its operations do not expose the Group to material foreign exchange risk as the Group's financial assets and liabilities are primarily denominated in the respective group companies' functional currency.

As at 28 February 2015, if RMB has strengthened or weakened by 5% against HK\$ with all other variables held constant, profit for the year would have been RMB123.7 million (Fourteen months ended 28 February 2014: RMB107.6 million) higher/lower, mainly as a result of foreign exchange gains/losses on translation of HK\$ denominated receivables, bank balances and cash, payables and borrowings.

## 3 FINANCIAL RISK MANAGEMENT (continued)

### 3.1 Financial risk factors (continued)

#### (b) Cash flow and fair value interest-rate risks

The Group's income and operating cash flows are substantially independent of changes in market interest rates and the Group has no significant interest-bearing assets except for the cash at banks and certain structured bank deposits and term deposits, details of which have been disclosed in Notes 25 to 27. The Group's exposure to changes in interest rates is also attributable to its borrowings, details of which have been disclosed in Note 30. Borrowings carried at floating rates expose the Group to cash flow interest-rate risk whereas those carried at fixed rates expose the Group to fair value interest-rate risk. The Group's borrowings were carried at floating rates and expose the Group to cash flow interest-rate risk while a significant part of the Group's structured bank deposits and all of its term deposits with initial terms of over three months were carried at fixed rates which does not expose the Group to cash flow interest-rate risk. The Group has not used any interest rate swaps to hedge its exposure against cash flow interest-rate risks.

As at 28 February 2015, if interest rate has increased/decreased by 100 basis points with all other variables held constant, profit for the year would have been RMB26.6 million (Fourteen months ended 28 February 2014: RMB23.6 million) lower/higher, mainly as a result of increase/decrease in interest expense on borrowings.

#### (c) Credit risk

The Group has no significant concentrations of credit risk. The carrying amounts of trade and other receivables, cash at banks, structured bank deposits, term deposits with banks, and rental deposits included in the consolidated balance sheet represent the Group's maximum exposure to credit risk in relation to its financial assets.

The Group has policies in place to ensure that sales of on credit terms are made to customers with an appropriate credit history and the Group performs periodic credit evaluations of its customers. The Group's concessionaire sales through department stores are generally collectible within 30 days from the invoice date while credit sales are generally on credit terms within 30 days. Normally the Group does not require collaterals from trade debtors. The existing debtors have no significant defaults in the past. The Group's historical experience in collection of trade and other receivables falls within the recorded allowances and the directors are of the opinion that no provision for uncollectible receivables is required.

## 3 FINANCIAL RISK MANAGEMENT (continued)

### 3.1 Financial risk factors (continued)

#### (c) Credit risk (continued)

The Group also makes deposits (current and non-current) for rental of certain of its retail outlets with the relevant landlords. Management does not expect any loss arising from non-performance by these counterparties.

As at 28 February 2015 and 2014, substantially all the bank balances, structured bank deposits and term deposits with banks as detailed in Notes 25 to 27 are held in major financial institutions located in Hong Kong and the PRC, which management believes are of high credit quality. The Group has a policy to limit the amount of credit exposure to any financial institution and management does not expect any loss arising from non-performance by these counterparties.

As at 28 February 2015 and 2014, the Company provides certain corporate guarantees to its subsidiaries in respect of their banking facilities, details of which have been disclosed in Note 30.

#### (d) Liquidity risk

Prudent liquidity risk management implies maintaining sufficient cash and cash equivalents and the availability of funding through an adequate amount of committed credit facilities.

The Group's primary cash requirements have been for additions of and upgrades on property, plant and equipment, repayment of borrowings and payment for purchases and operating expenses. The Group also used cash as consideration for settlement of its acquisition of businesses. The Group finances its acquisitions and working capital requirements through a combination of internal resources and bank borrowings, as necessary.

The Group's policy is to regularly monitor current and expected liquidity requirements to ensure it maintains sufficient cash and cash equivalents and has available funding through adequate amount of committed credit facilities to meet its working capital requirements.

As at 28 February 2015 and 2014, the Group's financial liabilities are all due for settlement contractually within 12 months and the contractual undiscounted cash outflow of the Group's financial liabilities approximates their carrying amounts included in the consolidated balance sheet. Interest element in connection with the Group's short-term borrowings as at 28 February 2015 payable in the next twelve months calculated in accordance with the relevant borrowing agreements amounted to approximately RMB2.9 million (2014: RMB2.7 million).

As at 28 February 2015 and 2014, the Company's financial liabilities are all due for settlement contractually within 12 months. The Company also provides certain corporate guarantees to its subsidiaries in respect of their banking facilities, details of which have been disclosed in Note 30.

## 3 FINANCIAL RISK MANAGEMENT (continued)

### 3.2 Fair value estimation

As at 28 February 2015 and 2014, the Group and the Company did not have any significant financial assets or financial liabilities in the balance sheet which is measured at fair value.

The carrying amounts of the Group's financial assets, including bank balances and cash, structured bank deposits, term deposits with initial terms of over three months, trade receivables, other receivables, and rental and other deposits; and the Group's financial liabilities, including trade payables, short-term borrowings, other payables, accruals and other current liabilities, approximate their fair values due to their short maturities.

The nominal values less any estimated credit adjustments for financial assets and liabilities with a maturity of less than one year are assumed to approximate their fair values. The fair value of financial liabilities for disclosure purposes is estimated by discounting the future contractual cash flows at the current market interest rate that is available to the Group for similar financial instruments.

### 3.3 Capital risk management

The Group's objectives when managing capital are to safeguard the Group's ability to continue as a going concern in order to provide returns for shareholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital.

The Group manages the capital structure and makes adjustments to it in light of changes in economic conditions. In order to maintain or adjust the capital structure, the Group may adjust the dividend payments to shareholders or obtain new bank borrowings. The Group's strategy is to maintain a solid capital base to support the operations and development of its business in the long term.

The Group also monitors capital on the basis of gearing ratio. This ratio is calculated as net debt divided by total capital. Net debt is calculated as total borrowings less structured bank deposits (including current and non-current structured bank deposits as shown in the consolidated balance sheet), term deposits with initial terms of over three months and bank balances and cash. Total capital is calculated as "Equity", as shown in the consolidated balance sheet, plus net debt.

During the year, the Group's strategy, which remained unchanged from prior year, was to maintain a net cash position. As at 28 February 2015 and 2014, the Group has a net cash position and the aggregate balances of structured bank deposits, term deposits with initial terms of over three months and bank balances and cash exceeded the total balance of borrowings by RMB6,257.8 million (2014: RMB7,872.9 million).

## 4 CRITICAL ACCOUNTING ESTIMATES AND JUDGMENTS

Estimates and judgments used in preparing the financial statements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

The Group makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below.

### (a) Useful lives, residual values and depreciation charges of property, plant and equipment/useful lives and amortization of intangible assets

The Group's management determines the estimated useful lives, residual values and related depreciation/amortization charges for the Group's property, plant and equipment and intangible assets with reference to the estimated periods that the Group intends to derive future economic benefits from the use of these assets. Management will revise the depreciation and amortization charges where useful lives are different to that of previously estimated, or it will write-off or write-down technically obsolete or non-strategic assets that have been abandoned or sold. Actual economic lives may differ from estimated useful lives and actual residual values may differ from estimated residual values. Periodic review could result in a change in depreciable lives and residual values and therefore depreciation/amortization expense in future periods.

### (b) Impairment of non-financial assets

The Group tests annually whether goodwill has suffered any impairment (Note 18). Other non-financial assets including property, plant and equipment, land use rights and intangible assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. The recoverable amounts have been determined based on value-in-use calculations or fair value less costs to sell. These calculations require the use of judgments and estimates.

Management judgment is required in the area of asset impairment particularly in assessing: (i) whether an event has occurred that may indicate that the related asset values may not be recoverable; (ii) whether the carrying value of asset can be supported by the recoverable amount, being the higher of fair value less costs to sell and net present value of future cash flows which are estimated based upon the continued use of the asset in the business; and (iii) the appropriate key assumptions to be applied in preparing cash flow projections including whether these cash flow projections are discounted using an appropriate rate. Changing the assumptions selected by management in assessing impairment, including the discount rates or the growth rate assumptions in the cash flow projections, could materially affect the net present value used in the impairment test and as a result affect the Group's financial condition and results of operations. If there is a significant adverse change in the projected performance and the resulting future cash flow projections, it may be necessary to take an impairment charge to the income statement.



## 4 CRITICAL ACCOUNTING ESTIMATES AND JUDGMENTS (continued)

### (c) Net realizable value of inventories

Net realizable value of inventories is the estimated selling price in the ordinary course of business, less estimated costs of completion and selling expenses. These estimates are based on the current market condition and the historical experience of manufacturing and selling products of similar nature. It could change significantly as a result of changes in customer taste and competitor actions in response to severe industry cycle. Management reassesses these estimates at each balance sheet date.

### (d) Current and deferred income tax

The Group is subject to income taxes in the PRC and other jurisdictions. Judgment is required in determining the provision for income taxes in each of these jurisdictions. There are transactions and calculations during the ordinary course of business for which the ultimate tax determination is uncertain. Where the final tax outcome of these matters is different from the amounts that were initially recorded, such differences will impact the income tax and deferred income tax provisions in the period in which such determination is made.

Deferred income tax assets relating to certain temporary differences and tax losses are recognized when management considers it is probable that future taxable profits will be available against which the temporary differences or tax losses can be utilized. When the expectation is different from the original estimate, such differences will impact the recognition of deferred income tax assets and taxation charges in the period in which such estimate is changed.



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS



### 5 SEGMENT INFORMATION

The Group is principally engaged in the manufacturing, distribution and retailing of shoes and footwear products, and the sales of sportswear and apparel products.

CODM has been identified as the executive directors. CODM reviews the Group's internal reporting in order to assess performance and allocate resources. Management has determined the operating segments based on these reports.

CODM assesses the performance of the business from a product perspective, i.e. by shoes and footwear products and sportswear and apparel products.

CODM assesses the performance of the operating segments based on a measure of the results of reportable segments. Finance income and costs, corporate income and expenses, and amortization of intangible assets are not included in the results for each operating segment that is reviewed by the CODM. Other information provided to the CODM is measured in a manner consistent with that in the financial statements.

Revenue from external customers is after elimination of inter-segment revenue. Sales between segments are carried out at mutually agreed terms. The revenue from external parties reported to the CODM is measured in a manner consistent with that in the consolidated income statement.

Assets of reportable segments exclude deferred income tax assets, interests in associates and a joint venture, investment properties and corporate assets (including certain corporate property, plant and equipment, cash and bank balances, term deposits and structured bank deposits), all of which are managed on a central basis. Liabilities of reportable segments exclude current and deferred income tax liabilities, short-term borrowings and other corporate liabilities. These are part of the reconciliation to total balance sheet assets and liabilities.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 5 SEGMENT INFORMATION (continued)

	Year ended 28 February 2015				
	Shoes and footwear products RMB million	Sportswear and apparel products RMB million	Total reportable segments RMB million	Unallocated RMB million	Total RMB million
<b>Revenue</b>					
Sales of goods	23,037.0	16,775.1	39,812.1	–	39,812.1
Commissions from concessionaire sales	–	196.0	196.0	–	196.0
	<u>23,037.0</u>	<u>16,971.1</u>	<u>40,008.1</u>	<u>–</u>	<u>40,008.1</u>
<b>Results of reportable segments</b>	<u>5,087.8</u>	<u>1,212.8</u>	<u>6,300.6</u>	<u>–</u>	<u>6,300.6</u>
<b>Reconciliation of results of reportable segments to profit for the year</b>					
<b>Results of reportable segments</b>					6,300.6
Amortization of intangible assets					(87.7)
Unallocated income					41.3
Unallocated expenses					(60.5)
<b>Operating profit</b>					6,193.7
Finance income					465.2
Finance costs					(79.3)
Share of results of associates and a joint venture					21.8
<b>Profit before income tax</b>					6,601.4
Income tax expense					(1,850.6)
<b>Profit for the year</b>					<u>4,750.8</u>
<b>Other segment information</b>					
Depreciation on property, plant and equipment	603.2	325.8	929.0	24.0	953.0
Amortization of land use rights	15.0	3.7	18.7	17.5	36.2
Amortization of intangible assets	49.4	38.3	87.7	–	87.7
Depreciation on investment properties	–	–	–	8.1	8.1
Write-off of property, plant and equipment	6.0	3.5	9.5	–	9.5
Loss on disposal of property, plant and equipment and land use rights	0.9	0.9	1.8	–	1.8
Employee share-based compensation expense	84.3	69.0	153.3	–	153.3
Impairment losses of inventories	82.6	7.7	90.3	–	90.3
Additions to non-current assets (excluding acquisition of subsidiaries)	<u>871.7</u>	<u>541.8</u>	<u>1,413.5</u>	<u>84.5</u>	<u>1,498.0</u>

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 5 SEGMENT INFORMATION (continued)

	Twelve months ended 28 February 2014 (Note 2.1)				
	Shoes and footwear products RMB million	Sportswear and apparel products RMB million	Total reportable segments RMB million	Unallocated RMB million	Total RMB million
<b>Revenue</b>					
Sales of goods	22,312.3	14,329.0	36,641.3	–	36,641.3
Commissions from concessionaire sales	–	153.1	153.1	–	153.1
	<u>22,312.3</u>	<u>14,482.1</u>	<u>36,794.4</u>	<u>–</u>	<u>36,794.4</u>
<b>Results of reportable segments</b>	<u>5,078.3</u>	<u>708.3</u>	<u>5,786.6</u>	<u>–</u>	<u>5,786.6</u>
<b>Reconciliation of results of reportable segments to profit for the period</b>					
<b>Results of reportable segments</b>					5,786.6
Amortization of intangible assets					(99.8)
Unallocated income					36.7
Unallocated expenses					(58.0)
<b>Operating profit</b>					<u>5,665.5</u>
Finance income					394.8
Finance costs					(33.3)
Share of results of associates and a joint venture					5.4
<b>Profit before income tax</b>					<u>6,032.4</u>
Income tax expense					(1,653.1)
<b>Profit for the period</b>					<u><u>4,379.3</u></u>
<b>Other segment information</b>					
Depreciation on property, plant and equipment	589.8	342.7	932.5	32.3	964.8
Amortization of land use rights	7.2	5.6	12.8	13.6	26.4
Amortization of intangible assets	66.7	33.1	99.8	–	99.8
Depreciation on investment properties	–	–	–	8.5	8.5
Write-off of property, plant and equipment	6.4	27.4	33.8	–	33.8
Loss on disposal of property, plant and equipment	1.7	0.6	2.3	–	2.3
Impairment losses of inventories	8.9	8.0	16.9	–	16.9
Additions to non-current assets (excluding acquisition of subsidiaries and an associate)	<u>1,019.1</u>	<u>261.1</u>	<u>1,280.2</u>	<u>26.1</u>	<u>1,306.3</u>

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 5 SEGMENT INFORMATION (continued)

	Fourteen months ended 28 February 2014				
	Shoes and footwear products <i>RMB million</i>	Sportswear and apparel products <i>RMB million</i>	Total reportable segments <i>RMB million</i>	Unallocated <i>RMB million</i>	Total <i>RMB million</i>
<b>Revenue</b>					
Sales of goods	26,392.3	16,508.1	42,900.4	–	42,900.4
Commissions from concessionaire sales	–	166.8	166.8	–	166.8
	<u>26,392.3</u>	<u>16,674.9</u>	<u>43,067.2</u>	<u>–</u>	<u>43,067.2</u>
<b>Results of reportable segments</b>	<u>5,982.9</u>	<u>793.8</u>	<u>6,776.7</u>	<u>–</u>	<u>6,776.7</u>
<b>Reconciliation of results of reportable segments to profit for the period</b>					
<b>Results of reportable segments</b>					6,776.7
Amortization of intangible assets					(120.8)
Unallocated income					41.1
Unallocated expenses					(63.0)
<b>Operating profit</b>					6,634.0
Finance income					448.6
Finance costs					(39.7)
Share of results of associates and a joint venture					4.8
<b>Profit before income tax</b>					7,047.7
Income tax expense					(1,920.0)
<b>Profit for the period</b>					<u>5,127.7</u>
<b>Other segment information</b>					
Depreciation on property, plant and equipment	681.6	395.4	1,077.0	36.9	1,113.9
Amortization of land use rights	8.5	6.5	15.0	16.1	31.1
Amortization of intangible assets	87.7	33.1	120.8	–	120.8
Depreciation on investment properties	–	–	–	9.8	9.8
Write-off of property, plant and equipment	11.2	28.7	39.9	–	39.9
Loss on disposal of property, plant and equipment	1.7	0.6	2.3	–	2.3
Impairment losses of inventories	8.9	8.0	16.9	–	16.9
Additions to non-current assets (excluding acquisition of subsidiaries and an associate)	<u>1,407.6</u>	<u>327.3</u>	<u>1,734.9</u>	<u>32.8</u>	<u>1,767.7</u>

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 5 SEGMENT INFORMATION (continued)

	As at 28 February 2015				
	Shoes and footwear products <i>RMB million</i>	Sportswear and apparel products <i>RMB million</i>	Total reportable segments <i>RMB million</i>	Unallocated <i>RMB million</i>	Total <i>RMB million</i>
Segment assets	13,829.4	7,206.0	21,035.4	–	21,035.4
Goodwill	1,909.6	1,020.6	2,930.2	–	2,930.2
Other intangible assets	650.0	232.0	882.0	–	882.0
Inter-segment balances elimination	(2,052.8)	–	(2,052.8)	–	(2,052.8)
	<u>14,336.2</u>	<u>8,458.6</u>	<u>22,794.8</u>	<u>–</u>	<u>22,794.8</u>
Investment properties	–	–	–	317.1	317.1
Term deposits with initial terms of over three months	–	–	–	20.0	20.0
Structured bank deposits	–	–	–	6,188.3	6,188.3
Deferred income tax assets	–	–	–	442.5	442.5
Interests in associates and a joint venture	–	–	–	633.1	633.1
Other corporate assets	–	–	–	2,140.7	2,140.7
	<u>–</u>	<u>–</u>	<u>–</u>	<u>9,741.7</u>	<u>9,741.7</u>
<b>Total assets per consolidated balance sheet</b>	<b><u>14,336.2</u></b>	<b><u>8,458.6</u></b>	<b><u>22,794.8</u></b>	<b><u>9,741.7</u></b>	<b><u>32,536.5</u></b>
Segment liabilities	1,934.6	3,046.2	4,980.8	–	4,980.8
Inter-segment balances elimination	–	(2,052.8)	(2,052.8)	–	(2,052.8)
	<u>1,934.6</u>	<u>993.4</u>	<u>2,928.0</u>	<u>–</u>	<u>2,928.0</u>
Short-term borrowings	–	–	–	2,658.2	2,658.2
Current income tax liabilities	–	–	–	1,610.7	1,610.7
Deferred income tax liabilities	–	–	–	195.2	195.2
Other corporate liabilities	–	–	–	22.3	22.3
	<u>–</u>	<u>–</u>	<u>–</u>	<u>4,486.4</u>	<u>4,486.4</u>
<b>Total liabilities per consolidated balance sheet</b>	<b><u>1,934.6</u></b>	<b><u>993.4</u></b>	<b><u>2,928.0</u></b>	<b><u>4,486.4</u></b>	<b><u>7,414.4</u></b>

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 5 SEGMENT INFORMATION (continued)

	As at 28 February 2014				
	Shoes and footwear products <i>RMB million</i>	Sportswear and apparel products <i>RMB million</i>	Total reportable segments <i>RMB million</i>	Unallocated <i>RMB million</i>	Total <i>RMB million</i>
Segment assets	13,950.1	5,906.8	19,856.9	–	19,856.9
Goodwill	1,710.3	1,020.6	2,730.9	–	2,730.9
Other intangible assets	468.5	269.9	738.4	–	738.4
Inter-segment balances elimination	(1,944.0)	–	(1,944.0)	–	(1,944.0)
	<u>14,184.9</u>	<u>7,197.3</u>	<u>21,382.2</u>	<u>–</u>	<u>21,382.2</u>
Investment properties	–	–	–	324.5	324.5
Term deposits with initial terms of over three months	–	–	–	82.1	82.1
Structured bank deposits	–	–	–	7,325.9	7,325.9
Deferred income tax assets	–	–	–	449.1	449.1
Interests in associates and a joint venture	–	–	–	688.7	688.7
Other corporate assets	–	–	–	2,141.4	2,141.4
	<u>–</u>	<u>–</u>	<u>–</u>	<u>11,011.7</u>	<u>11,011.7</u>
<b>Total assets per consolidated balance sheet</b>	<u>14,184.9</u>	<u>7,197.3</u>	<u>21,382.2</u>	<u>11,011.7</u>	<u>32,393.9</u>
Segment liabilities	1,644.5	2,618.5	4,263.0	–	4,263.0
Inter-segment balances elimination	–	(1,944.0)	(1,944.0)	–	(1,944.0)
	<u>1,644.5</u>	<u>674.5</u>	<u>2,319.0</u>	<u>–</u>	<u>2,319.0</u>
Short-term borrowings	–	–	–	2,360.1	2,360.1
Current income tax liabilities	–	–	–	1,196.5	1,196.5
Deferred income tax liabilities	–	–	–	159.6	159.6
Other corporate liabilities	–	–	–	23.4	23.4
	<u>–</u>	<u>–</u>	<u>–</u>	<u>3,739.6</u>	<u>3,739.6</u>
<b>Total liabilities per consolidated balance sheet</b>	<u>1,644.5</u>	<u>674.5</u>	<u>2,319.0</u>	<u>3,739.6</u>	<u>6,058.6</u>

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 5 SEGMENT INFORMATION (continued)

The Group's revenue is mainly derived from customers located in the PRC. An analysis of the Group's revenue by location of customers is as follows:

	<b>Year ended 28 February 2015 RMB million</b>	Twelve months ended 28 February 2014 RMB million (Note 2.1)	Fourteen months ended 28 February 2014 RMB million
<b>Revenue</b>			
The PRC	<b>38,542.6</b>	35,351.8	41,374.4
Hong Kong and Macau	<b>1,105.3</b>	1,111.4	1,323.6
Other locations	<b>360.2</b>	331.2	369.2
	<b>40,008.1</b>	36,794.4	43,067.2

An analysis of the Group's non-current assets (other than deferred income tax assets and structured bank deposits) by location of assets is as follows:

	<b>The PRC RMB million</b>	<b>Hong Kong and Macau RMB million</b>	<b>Other locations RMB million</b>	<b>Total RMB million</b>
<b>As at 28 February 2015</b>				
<b>Non-current assets</b>				
Property, plant and equipment	<b>3,833.2</b>	<b>308.3</b>	–	<b>4,141.5</b>
Land use rights	<b>1,557.8</b>	–	–	<b>1,557.8</b>
Investment properties	<b>271.0</b>	<b>46.1</b>	–	<b>317.1</b>
Intangible assets	<b>3,740.4</b>	<b>71.8</b>	–	<b>3,812.2</b>
Interests in associates and a joint venture	<b>114.4</b>	–	<b>518.7</b>	<b>633.1</b>
Long-term deposits, prepayments and other assets	<b>287.1</b>	<b>45.6</b>	<b>35.7</b>	<b>368.4</b>
<b>As at 28 February 2014</b>				
<b>Non-current assets</b>				
Property, plant and equipment	3,370.6	320.5	–	3,691.1
Land use rights	1,557.0	–	–	1,557.0
Investment properties	277.9	46.6	–	324.5
Intangible assets	3,397.5	71.8	–	3,469.3
Interests in associates and a joint venture	103.7	–	585.0	688.7
Long-term deposits, prepayments and other assets	916.1	56.5	35.7	1,008.3



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 6 OTHER INCOME

	<b>Year ended 28 February 2015 RMB million</b>	Twelve months ended 28 February 2014 RMB million (Note 2.1)	Fourteen months ended 28 February 2014 RMB million
Rental income	41.3	36.7	41.1
Government incentives (note)	380.3	351.9	409.6
	<b>421.6</b>	<b>388.6</b>	<b>450.7</b>

Note: Government incentives represent subsidies received from various local governments in the PRC.

## 7 OPERATING PROFIT

Operating profit is stated after charging the following:

	<b>Year ended 28 February 2015 RMB million</b>	Twelve months ended 28 February 2014 RMB million (Note 2.1)	Fourteen months ended 28 February 2014 RMB million
Costs of inventories recognized as expenses included in cost of sales	16,904.9	15,663.4	18,465.1
Depreciation on property, plant and equipment (Note 15)	953.0	964.8	1,113.9
Depreciation on investment properties (Note 17)	8.1	8.5	9.8
Amortization of intangible assets (Note 18)	87.7	99.8	120.8
Amortization of land use rights (Note 16)	36.2	26.4	31.1
Operating lease rentals (mainly including concessionaire fees) in respect of land and buildings	8,364.9	7,991.5	9,370.8
Staff costs (including directors' emoluments) (Note 13)	6,453.5	5,756.9	6,594.8
Loss on disposal of property, plant and equipment and land use rights (Note 34(c))	1.8	2.3	2.3
Write-off of property, plant and equipment (Note 15)	9.5	33.8	39.9
Impairment losses of inventories	90.3	16.9	16.9
Auditor's remuneration	9.9	11.1	11.1

Costs of inventories recognized as expenses mainly include purchases, direct employee compensation costs, subcontracting costs and manufacturing overheads.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 8 FINANCE INCOME, NET

	Year ended 28 February 2015 <i>RMB million</i>	Twelve months ended 28 February 2014 <i>RMB million</i> <i>(Note 2.1)</i>	Fourteen months ended 28 February 2014 <i>RMB million</i>
Interest income from bank deposits	29.5	54.2	63.8
Interest income from structured bank deposits	435.7	316.1	358.1
Net foreign exchange gains	–	24.5	26.7
	<hr/>	<hr/>	<hr/>
Finance income	465.2	394.8	448.6
	<hr/>	<hr/>	<hr/>
Interest expense on short-term bank borrowings, wholly repayable within 5 years	(36.2)	(33.3)	(39.7)
Net foreign exchange losses	(43.1)	–	–
	<hr/>	<hr/>	<hr/>
Finance costs	(79.3)	(33.3)	(39.7)
	<hr/>	<hr/>	<hr/>
Finance income, net	<b>385.9</b>	361.5	408.9

## 9 INCOME TAX EXPENSE

	Year ended 28 February 2015 <i>RMB million</i>	Twelve months ended 28 February 2014 <i>RMB million</i> <i>(Note 2.1)</i>	Fourteen months ended 28 February 2014 <i>RMB million</i>
Current income tax			
– PRC corporate income tax	1,846.2	1,733.5	1,930.5
– Hong Kong profits tax	13.0	12.1	19.6
– Macau income tax	5.8	8.6	11.1
(Over)/under-provision in prior years			
– PRC corporate income tax	(2.4)	(29.8)	(29.8)
– Hong Kong profits tax	(0.2)	(1.2)	(1.2)
– Macau income tax	–	0.1	0.1
Deferred income tax ( <i>Note 22</i> )	(11.8)	(70.2)	(10.3)
	<hr/>	<hr/>	<hr/>
	<b>1,850.6</b>	1,653.1	1,920.0

During the year ended 28 February 2015 and the fourteen months ended 28 February 2014, substantially all of the PRC established subsidiaries of the Company are subject to the PRC corporate income tax rate of 25%.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 9 INCOME TAX EXPENSE (continued)

Hong Kong profits tax and Macau income tax have been provided for at the rate of 16.5% (Fourteen months ended 28 February 2014: 16.5%) and at tax rates prevailing in Macau respectively on the estimated assessable profit for the year/period.

The tax charge on the Group's profit before income tax differs from the theoretical amount that would arise using the weighted average tax rate applicable to results of the consolidated companies as follows:

	<b>Year ended 28 February 2015 RMB million</b>	Twelve months ended 28 February 2014 RMB million (Note 2.1)	Fourteen months ended 28 February 2014 RMB million
Profit before income tax	<b>6,601.4</b>	6,032.4	7,047.7
Tax calculated at the applicable domestic tax rate of respective companies (note)	<b>1,565.6</b>	1,454.5	1,689.3
Non-taxable income	<b>(8.3)</b>	(1.2)	(2.1)
Expenses not deductible for tax purposes	<b>84.4</b>	14.4	22.5
Tax losses for which no deferred income tax assets was recognized	<b>13.5</b>	6.7	15.2
Utilization of previously unrecognized tax losses	<b>(47.5)</b>	(5.6)	(6.0)
Under/(over)-provision in prior years	<b>(2.6)</b>	(30.9)	(30.9)
Withholding tax	<b>245.5</b>	215.2	232.0
	<b>1,850.6</b>	1,653.1	1,920.0

Note:

The weighted average applicable tax rate for the year is 23.7% (Fourteen months ended 28 February 2014: 24.0%). The fluctuation in the weighted average applicable tax rate arose mainly because of the change in the relative profitability of the companies within the Group.

## 10 PROFIT ATTRIBUTABLE TO EQUITY HOLDERS OF THE COMPANY

The profit attributable to equity holders of the Company for the year is dealt with in the financial statements of the Company to the extent of RMB5,070.9 million (Fourteen months ended 28 February 2014: RMB1,855.7 million).

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 11 EARNINGS PER SHARE

### Basic

Basic earnings per share is calculated by dividing profit attributable to equity holders of the Company by the weighted average number of ordinary shares in issue during the year/period.

	<b>Year ended 28 February 2015</b>	Twelve months ended 28 February 2014 <i>(Note 2.1)</i>	Fourteen months ended 28 February 2014
Profit attributable to equity holders of the Company <i>(RMB million)</i>	<u>4,763.9</u>	<u>4,402.1</u>	<u>5,159.1</u>
Weighted average number of ordinary shares for the purpose of basic earnings per share <i>(thousand of shares)</i>	<u>8,265,531</u>	<u>8,434,233</u>	<u>8,434,233</u>
Basic earnings per share <i>(RMB cents)</i>	<u>57.64</u>	<u>52.19</u>	<u>61.17</u>

### Diluted

The awarded shares granted by the Company (Note 32) have potential dilutive effect on the earnings per share. Diluted earnings per share is calculated by adjusting the weighted average number of ordinary shares outstanding assuming the conversion of all potential dilutive ordinary shares arising from awarded shares granted by the Company. No adjustment is made to earnings for the year/period.

	<b>Year ended 28 February 2015</b>	Twelve months ended 28 February 2014 <i>(Note 2.1)</i>	Fourteen months ended 28 February 2014
Profit attributable to equity holders of the Company <i>(RMB million)</i>	<u>4,763.9</u>	<u>4,402.1</u>	<u>5,159.1</u>
Weighted average number of ordinary shares for the purpose of basic earnings per share <i>(thousand of shares)</i>	<u>8,265,531</u>	<u>8,434,233</u>	<u>8,434,233</u>
Adjustment for awarded shares granted <i>(thousand of shares)</i>	<u>183,685</u>	<u>–</u>	<u>–</u>
Weighted average number of ordinary shares for the purpose of diluted earnings per share <i>(thousand of shares)</i>	<u>8,449,216</u>	<u>8,434,233</u>	<u>8,434,233</u>
Diluted earnings per share <i>(RMB cents)</i>	<u>56.38</u>	<u>52.19</u>	<u>61.17</u>

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 12 DIVIDENDS

	<b>Year ended 28 February 2015 RMB million</b>	Fourteen months ended 28 February 2014 RMB million
Interim dividend, paid, of RMB15.0 cents (Fourteen months ended 28 February 2014: RMB8.0 cents) per ordinary share (note (b) and (d))	<b>1,265.1</b>	674.7
Interim special dividend, paid, of RMB25.0 cents (Fourteen months ended 28 February 2014: Nil) per ordinary share (note (b))	<b>2,108.6</b>	–
Final dividend, proposed, of RMB19.0 cents (Fourteen months ended 28 February 2014: RMB12.0 cents) per ordinary share (note (a) and (c))	<b>1,602.5</b>	1,012.1
	<b><u>4,976.2</u></b>	<b><u>1,686.8</u></b>

*Notes:*

- (a) At a meeting held on 26 May 2015, the directors recommended a final dividend of RMB19.0 cents per ordinary share (totaling RMB1,602.5 million) for the year ended 28 February 2015. This proposed dividend is not reflected as dividend payable in the financial statements, but will be reflected as an appropriation of retained earnings for the year ending 28 February 2016.
- (b) At a meeting held on 27 October 2014, the directors declared an interim dividend of RMB15.0 cents per ordinary share (totaling RMB1,265.1 million) and an interim special dividend of RMB25.0 cents per ordinary share (totaling RMB2,108.6 million) for the year ended 28 February 2015, which was paid during the year and has been reflected as an appropriation of retained earnings for the year ended 28 February 2015.
- (c) At a meeting held on 26 May 2014, the directors recommended a final dividend of RMB12.0 cents per ordinary share (totaling RMB1,012.1 million) for the fourteen months ended 28 February 2014, which was paid during the year and has been reflected as an appropriation of retained earnings for the year ended 28 February 2015.
- (d) At a meeting held on 23 August 2013, the directors declared an interim dividend of RMB8.0 cents per ordinary share (totaling RMB674.7 million) for the fourteen months ended 28 February 2014, which was paid and has been reflected as an appropriation of retained earnings during the fourteen months ended 28 February 2014.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

### 13 STAFF COSTS (INCLUDING DIRECTORS' EMOLUMENTS)

	<b>Year ended 28 February 2015 RMB million</b>	Twelve months ended 28 February 2014 RMB million (Note 2.1)	Fourteen months ended 28 February 2014 RMB million
Wages, salaries and bonuses	<b>5,252.8</b>	4,795.5	5,495.4
Pensions costs – defined contribution plans (note)	<b>837.5</b>	794.0	905.1
Employee share-based compensation expense	<b>153.3</b>	–	–
Welfare and other expenses	<b>209.9</b>	167.4	194.3
	<b>6,453.5</b>	5,756.9	6,594.8

Note:

#### The PRC defined contribution plan

As stipulated by rules and regulations in the PRC, the Group contributes to state-sponsored retirement schemes for its relevant employees in the PRC. The Group's relevant employees make monthly contributions to the schemes at 8% to 11% of the relevant income (comprising wages, salaries, allowances and bonuses), while the Group contributes 10% to 35% of such income and has no further obligations for the actual payment of post-retirement benefits beyond the contributions. The state-sponsored retirement schemes are responsible for the entire post-retirement benefit obligations payable to the retired employees.

#### Hong Kong defined contribution plan

The Group has a defined contribution pension scheme, the Mandatory Provident Fund Scheme (the "MPF Scheme"), for its employees in Hong Kong. The assets of the MPF Scheme are held separately from those of the Group under independently administered funds.

Under the MPF Scheme, each of the Group (the employer) and its Hong Kong employees makes monthly contributions to the scheme at 5% of the employees' relevant income, as defined in the Mandatory Provident Fund Scheme Ordinance. Both the Group's and the employee's monthly contributions are subject to a cap of HK\$1,250 prior to 1 June 2014 and HK\$1,500 thereafter and contributions beyond these amounts are voluntary. The contributions are fully and immediately vested upon payment.

The Group has no further obligations for post-retirement benefits in relation to its Hong Kong employees beyond the contributions to the MPF Scheme.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 14 EMOLUMENTS FOR DIRECTORS, CHIEF EXECUTIVE OFFICER, FIVE HIGHEST PAID INDIVIDUALS AND SENIOR MANAGEMENT REMUNERATION BY BAND

### (a) Directors' and chief executive officer's emoluments

The remuneration of each Director and the Chief Executive Officer of the Company is set out below:

	Fees <i>RMB'000</i>	Salaries <sup>(1)</sup> <i>RMB'000</i>	Bonuses <i>RMB'000</i>	Employer's contributions to retirement schemes <i>RMB'000</i>	Total <i>RMB'000</i>
<b>Year ended 28 February 2015</b>					
<b>Executive Directors</b>					
Sheng Baijiao <sup>(2)</sup>	–	3,235	3,359	14	6,608
Tang King Loy	–	2,638	1,195	14	3,847
Sheng Fang	–	1,710	2,216	77	4,003
<b>Non-executive Directors</b>					
Tang Yiu	–	–	–	–	–
Hu Xiaoling	–	–	–	–	–
<b>Independent Non-executive Directors</b>					
Chan Yu Ling, Abraham	150	–	–	–	150
Ho Kwok Wah, George	150	–	–	–	150
Xue Qiuzhi	150	–	–	–	150
Gao Yu <sup>(3)</sup>	88	–	–	–	88
	<u>538</u>	<u>7,583</u>	<u>6,770</u>	<u>105</u>	<u>14,996</u>
<b>Fourteen months ended 28 February 2014</b>					
<b>Executive Directors</b>					
Sheng Baijiao <sup>(2)</sup>	–	3,780	4,360	–	8,140
Tang King Loy	–	2,583	1,200	14	3,797
Sheng Fang	–	1,848	1,916	67	3,831
<b>Non-executive Directors</b>					
Tang Yiu	–	–	–	–	–
Gao Yu <sup>(3)</sup>	–	–	–	–	–
Hu Xiaoling	–	–	–	–	–
<b>Independent Non-executive Directors</b>					
Chan Yu Ling, Abraham	175	–	–	–	175
Ho Kwok Wah, George	175	–	–	–	175
Xue Qiuzhi	175	–	–	–	175
	<u>525</u>	<u>8,211</u>	<u>7,476</u>	<u>81</u>	<u>16,293</u>

<sup>(1)</sup> Includes basic salaries, housing allowance, other allowances and benefits in kind.

<sup>(2)</sup> Mr. Sheng Baijiao is the Chief Executive Officer of the Company.

<sup>(3)</sup> Retired as a Non-executive Director and was re-elected as an Independent Non-executive Director with effect from the conclusion of 2013/14 annual general meeting held on 5 August 2014.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

### 14 EMOLUMENTS FOR DIRECTORS, CHIEF EXECUTIVE OFFICER, FIVE HIGHEST PAID INDIVIDUALS AND SENIOR MANAGEMENT REMUNERATION BY BAND (continued)

#### (b) Five highest paid individuals

The five highest paid individuals included 3 (Fourteen months ended 28 February 2014: 3) Directors, whose emoluments are included in the above disclosure. The emoluments of the remaining 2 (Fourteen months ended 28 February 2014: 2) individuals during the year/period are as follows:

	<b>Year ended 28 February 2015</b>	Fourteen months ended 28 February 2014
	<b>RMB million</b>	<i>RMB million</i>
Salaries, allowances and benefits in kind	<b>3,989</b>	3,668
Bonuses	<b>3,331</b>	3,856
Pensions costs – defined contribution plans	<b>119</b>	78
	<b>7,439</b>	7,602
	<b>7,439</b>	7,602
	<b>Number of individuals</b>	
	<b>Year ended 28 February 2015</b>	Fourteen months ended 28 February 2014
HK\$4,000,001 (equivalent to RMB3,188,001) to HK\$4,500,000 (equivalent to RMB3,586,000)	<b>1</b>	–
HK\$4,500,001 (equivalent to RMB3,586,001) to HK\$5,000,000 (equivalent to RMB3,985,000)	–	2
HK\$5,000,001 (equivalent to RMB3,985,001) to HK\$5,500,000 (equivalent to RMB4,383,000)	<b>1</b>	–
	<b>2</b>	2
	<b>2</b>	2

During the year, no emoluments have been paid to the Directors of the Company or the five highest paid individuals as an inducement to join or upon joining the Group or as compensation for loss of office (Fourteen months ended 28 February 2014: Nil).



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 14 EMOLUMENTS FOR DIRECTORS, CHIEF EXECUTIVE OFFICER, FIVE HIGHEST PAID INDIVIDUALS AND SENIOR MANAGEMENT REMUNERATION BY BAND (continued)

### (c) Senior management remuneration by band

The senior management's remuneration, other than the directors of the Company, by band are as follows:

	<b>Number of individuals</b>	
	<b>Year ended 28 February 2015</b>	Fourteen months ended 28 February 2014
HK\$3,000,001 (equivalent to RMB2,391,001) to HK\$3,500,000 (equivalent to RMB2,789,000)	1	–
HK\$3,500,001 (equivalent to RMB2,789,001) to HK\$4,000,000 (equivalent to RMB3,188,000)	–	1
HK\$4,000,001 (equivalent to RMB3,188,001) to HK\$4,500,000 (equivalent to RMB3,586,000)	1	–
HK\$4,500,001 (equivalent to RMB3,586,001) to HK\$5,000,000 (equivalent to RMB3,985,000)	–	1
	2	2

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 15 PROPERTY, PLANT AND EQUIPMENT

	Leasehold land and buildings	Leasehold improvements	Plant and equipment	Furniture and fixtures and other equipment	Motor vehicles	Construction in progress	Total
	RMB million	RMB million	RMB million	RMB million	RMB million	RMB million	RMB million
<b>Cost</b>							
As at 1 January 2013	1,832.8	2,115.8	526.1	469.2	113.9	154.2	5,212.0
Acquisition of subsidiaries	-	61.2	-	10.2	2.5	-	73.9
Additions	3.6	784.1	52.3	79.4	21.3	503.7	1,444.4
Transfer upon completion	166.9	-	-	-	-	(166.9)	-
Disposals	-	-	(4.5)	(34.2)	(10.1)	-	(48.8)
Written-off	(2.9)	(454.7)	(0.1)	(1.9)	-	-	(459.6)
Exchange differences	(7.5)	(3.1)	(0.4)	(0.5)	(0.1)	-	(11.6)
<b>As at 28 February 2014 and 1 March 2014</b>	<b>1,992.9</b>	<b>2,503.3</b>	<b>573.4</b>	<b>522.2</b>	<b>127.5</b>	<b>491.0</b>	<b>6,210.3</b>
Acquisition of subsidiaries (Note 35)	9.9	14.3	-	1.4	0.6	-	26.2
Additions	24.2	686.1	22.0	128.9	15.7	558.4	1,435.3
Transfer upon completion	380.8	-	-	-	-	(380.8)	-
Disposals	(44.5)	(4.9)	(4.6)	(13.6)	(4.1)	-	(71.7)
Written-off	-	(421.1)	(0.1)	(6.3)	(0.7)	-	(428.2)
Exchange differences	6.0	2.9	0.2	0.4	-	-	9.5
<b>As at 28 February 2015</b>	<b>2,369.3</b>	<b>2,780.6</b>	<b>590.9</b>	<b>633.0</b>	<b>139.0</b>	<b>668.6</b>	<b>7,181.4</b>
<b>Accumulated depreciation</b>							
As at 1 January 2013	256.4	1,082.0	180.0	277.9	68.5	-	1,864.8
Charge for the period	111.9	848.7	51.8	85.1	16.4	-	1,113.9
Disposals	-	-	(3.6)	(26.0)	(6.3)	-	(35.9)
Written-off	(0.7)	(417.4)	(0.1)	(1.5)	-	-	(419.7)
Exchange differences	(0.8)	(2.5)	(0.2)	(0.4)	-	-	(3.9)
<b>As at 28 February 2014 and 1 March 2014</b>	<b>366.8</b>	<b>1,510.8</b>	<b>227.9</b>	<b>335.1</b>	<b>78.6</b>	<b>-</b>	<b>2,519.2</b>
Charge for the year	76.1	720.4	44.8	96.6	15.1	-	953.0
Disposals	-	(0.1)	(3.1)	(11.0)	(3.4)	-	(17.6)
Written-off	-	(411.8)	(0.1)	(6.1)	(0.7)	-	(418.7)
Exchange differences	0.8	2.7	0.1	0.4	-	-	4.0
<b>As at 28 February 2015</b>	<b>443.7</b>	<b>1,822.0</b>	<b>269.6</b>	<b>415.0</b>	<b>89.6</b>	<b>-</b>	<b>3,039.9</b>
<b>Net book value</b>							
<b>As at 28 February 2015</b>	<b>1,925.6</b>	<b>958.6</b>	<b>321.3</b>	<b>218.0</b>	<b>49.4</b>	<b>668.6</b>	<b>4,141.5</b>
As at 28 February 2014	1,626.1	992.5	345.5	187.1	48.9	491.0	3,691.1

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 15 PROPERTY, PLANT AND EQUIPMENT (continued)

During the year, depreciation of property, plant and equipment has been charged to the consolidated income statement as follows:

	<b>Year ended 28 February 2015 RMB million</b>	Twelve months ended 28 February 2014 RMB million (Note 2.1)	Fourteen months ended 28 February 2014 RMB million
Cost of sales	66.4	60.4	68.5
Selling and distribution expenses	682.5	696.0	801.8
General and administrative expenses	204.1	208.4	243.6
	<b>953.0</b>	964.8	1,113.9

Net book value of leasehold land and buildings are analyzed as follows:

	<b>As at 28 February 2015 RMB million</b>	2014 RMB million
Leasehold land and buildings in Hong Kong held on leases of between 10 and 50 years	284.6	287.7
Buildings outside Hong Kong held on leases of between 10 and 50 years	1,641.0	1,338.4
	<b>1,925.6</b>	1,626.1

## 16 LAND USE RIGHTS

	<b>2015 RMB million</b>	2014 RMB million
<b>Cost</b>		
As at 1 March/1 January	1,696.1	1,398.5
Additions	22.4	297.6
Acquisition of subsidiaries (Note 35)	23.0	–
Disposal	(8.4)	–
	<b>1,733.1</b>	1,696.1
<b>Accumulated amortization</b>		
As at 1 March/1 January	139.1	108.0
Amortization for the year/period	36.2	31.1
	<b>175.3</b>	139.1
<b>Net book value as at 28 February</b>	<b>1,557.8</b>	1,557.0

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 16 LAND USE RIGHTS (continued)

Net book value of land use rights are analyzed as follows:

	<b>As at 28 February</b>	
	<b>2015</b>	2014
	<i>RMB million</i>	<i>RMB million</i>
Outside Hong Kong, held on:		
Leases of between 10 and 50 years	1,471.7	1,462.5
Leases of over 50 years	86.1	94.5
	1,557.8	1,557.0

## 17 INVESTMENT PROPERTIES

	<b>2015</b>	2014
	<i>RMB million</i>	<i>RMB million</i>
<b>Cost</b>		
As at 1 March/1 January	338.2	339.3
Exchange differences	0.7	(1.1)
	338.9	338.2
<b>Accumulated depreciation</b>		
As at 1 March/1 January	13.7	3.9
Charge for the year/period	8.1	9.8
	21.8	13.7
<b>Net book value as at 28 February</b>	<b>317.1</b>	324.5

Net book value of investment properties are analyzed as follows:

	<b>As at 28 February</b>	
	<b>2015</b>	2014
	<i>RMB million</i>	<i>RMB million</i>
Investment properties situated on land in Hong Kong		
held on leases of between 10 and 50 years	46.1	46.6
Investment properties situated on land outside Hong Kong		
held on leases of between 10 and 50 years	271.0	277.9
	317.1	324.5

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

### 17 INVESTMENT PROPERTIES (continued)

The valuation of the investment properties as at 28 February 2015 (including the related land use rights with net book value of RMB384.3 million (2014: RMB401.6 million)) was RMB1,374.7 million (2014: RMB1,178.8 million), which was determined by the directors of the Company on an open market value basis using the sale comparison approach. This valuation is measured at 28 February 2015 using significant other observable inputs, which is categorized as level 2 in fair value hierarchy. Sales prices of comparable properties in close proximity are adjusted for difference in a key attribute of property size. The most significant input into this valuation approach is price per square meter.

Direct outgoings from investment properties of RMB21.5 million (Fourteen months ended 28 February 2014: RMB15.2 million) that generated rental income had been recognized within other expenses.

### 18 INTANGIBLE ASSETS

	<b>Goodwill</b>	<b>Distribution and license contracts</b>	<b>Trademarks</b>	<b>Computer software</b>	<b>Total</b>
	<i>RMB million</i>	<i>RMB million</i>	<i>RMB million</i>	<i>RMB million</i>	<i>RMB million</i>
<b>Cost</b>					
As at 1 January 2013	2,195.6	385.2	539.5	43.3	3,163.6
Acquisition of subsidiaries	535.3	303.0	–	–	838.3
Additions	–	–	–	20.2	20.2
As at 28 February 2014 and 1 March 2014	<b>2,730.9</b>	<b>688.2</b>	<b>539.5</b>	<b>63.5</b>	<b>4,022.1</b>
Acquisition of subsidiaries (Note 35)	<b>199.3</b>	–	<b>215.8</b>	<b>6.2</b>	<b>421.3</b>
Additions	–	–	–	<b>9.3</b>	<b>9.3</b>
<b>As at 28 February 2015</b>	<b>2,930.2</b>	<b>688.2</b>	<b>755.3</b>	<b>79.0</b>	<b>4,452.7</b>
<b>Accumulated amortization</b>					
As at 1 January 2013	–	285.6	117.9	28.5	432.0
Amortization for the period	–	90.3	22.4	8.1	120.8
As at 28 February 2014 and 1 March 2014	–	<b>375.9</b>	<b>140.3</b>	<b>36.6</b>	<b>552.8</b>
Amortization for the year	–	<b>48.5</b>	<b>30.0</b>	<b>9.2</b>	<b>87.7</b>
<b>As at 28 February 2015</b>	–	<b>424.4</b>	<b>170.3</b>	<b>45.8</b>	<b>640.5</b>
<b>Net book value</b>					
<b>As at 28 February 2015</b>	<b>2,930.2</b>	<b>263.8</b>	<b>585.0</b>	<b>33.2</b>	<b>3,812.2</b>
As at 28 February 2014	2,730.9	312.3	399.2	26.9	3,469.3

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

### 18 INTANGIBLE ASSETS (continued)

During the year, amortization expense of RMB87.7 million (Fourteen months ended 28 February 2014: RMB120.8 million) has been included in general and administration expenses.

Goodwill is allocated to the Group's CGUs identified according to operating segments.

An operating segment-level summary of the goodwill allocation at cost before impairment (if any) is presented below:

	<b>Shoes and footwear products</b> <i>RMB million</i>	<b>Sportswear and apparel products</b> <i>RMB million</i>	<b>Total</b> <i>RMB million</i>
<b>As at 28 February 2015</b>			
The PRC	<b>1,837.8</b>	<b>1,020.6</b>	<b>2,858.4</b>
Hong Kong	<b>71.8</b>	–	<b>71.8</b>
	<b>1,909.6</b>	<b>1,020.6</b>	<b>2,930.2</b>
<b>As at 28 February 2014</b>			
The PRC	1,638.5	1,020.6	2,659.1
Hong Kong	71.8	–	71.8
	1,710.3	1,020.6	2,730.9

Impairment review on goodwill of the Group has been conducted by management as at 28 February 2015 and 2014 according to IAS 36 "Impairment of assets". For the purposes of impairment review, the recoverable amount of goodwill is determined based on value-in-use calculations. The value-in-use calculations use cash flow projections based on financial budgets approved by management for the purposes of impairment reviews covering a five-year period. Cash flows beyond the five-year period are extrapolated using an estimated annual growth of not more than 2% (2014: 2%). The growth rates used do not exceed the industry growth forecast for the market in which the Group operates.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

### 18 INTANGIBLE ASSETS (continued)

Key assumptions used for value-in-use calculations:

	Shoes and footwear products		Sportswear and apparel products
	The PRC	Hong Kong	The PRC
<b>As at 28 February 2015</b>			
Gross profit margin	19%-72%	71%-77%	41%
5 years annual growth rate	8%	8%	10%
<b>As at 28 February 2014</b>			
Gross profit margin	18%-70%	72%-78%	40%
5 years annual growth rate	11%	5%	10%

The discount rate used of 18.1% (2014: 18.3%) is pre-tax and reflects market assessments of the time value and the specific risks relating to the industry. The budgeted gross profit margin was determined by management based on past performance and its expectation for market development. Management believes that any reasonably foreseeable change in any of the above key assumptions would not cause the carrying amount of goodwill to exceed the recoverable amount.

### 19 INTERESTS IN SUBSIDIARIES – THE COMPANY

	As at 28 February	
	2015	2014
	RMB million	RMB million
Unlisted equity investments, at cost	4,333.5	4,333.5
Capital contribution relating to employee share-based compensation expense (note (a))	153.3	–
Loans to subsidiaries (note (b))	6,003.2	7,961.2
	<b>10,490.0</b>	<b>12,294.7</b>
Amounts due from subsidiaries (note (c))	3,450.1	2,242.6
Amounts due to subsidiaries (note (c))	2,406.6	2,126.4

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 19 INTERESTS IN SUBSIDIARIES – THE COMPANY (continued)

Notes:

- (a) The capital contribution represents employee share-based compensation expense of awarded shares granted by the Company to employees of its subsidiaries under the Share Award Scheme (Note 32).
- (b) Loans to subsidiaries are unsecured and non-interest bearing. These loans have no fixed terms of repayment and are regarded as equity contributions to the subsidiaries.
- (c) Amounts due from/to subsidiaries are unsecured, non-interest bearing and repayable on demand. The carrying amounts of these balances are mainly denominated in RMB and approximate their fair values due to their short maturities.
- (d) Particulars of the principal subsidiaries of the Company are set out in Note 40.
- (e) As at 28 February 2015, total non-controlling interests of RMB198.9 million (2014: RMB146.1 million) were attributable to Sky Sino Limited, Best Sail International Holdings Limited and Baroque China Apparels Limited, all of them are not material to the Group.

## 20 INTERESTS IN ASSOCIATES AND A JOINT VENTURE

The amounts recognized in the consolidated balance sheet are as follows:

	<b>As at 28 February</b>	
	<b>2015</b>	2014
	<b>RMB million</b>	RMB million
Associates	<b>597.5</b>	648.4
Joint venture	<b>35.6</b>	40.3
	<b>633.1</b>	688.7
	<b>2015</b>	2014
	<b>RMB million</b>	RMB million
As at 1 March/1 January	<b>688.7</b>	109.3
Capital contribution during the year/period	–	23.1
Acquisition of an associate (note (i))	–	582.9
Share of results of associates and a joint venture	<b>21.8</b>	4.8
Exchange differences	<b>(77.4)</b>	(31.4)
<b>As at 28 February</b>	<b>633.1</b>	688.7



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 20 INTERESTS IN ASSOCIATES AND A JOINT VENTURE (continued)

Summarized financial information in respect of the Group's associates and a joint venture is set out below:

	<b>As at 28 February</b>	
	<b>2015</b>	2014
	<i>RMB million</i>	<i>RMB million</i>
Total assets	<b>2,927.1</b>	3,200.1
Total liabilities	<b>(1,365.1)</b>	(1,544.5)
	<hr/> <hr/>	<hr/> <hr/>
	<b>Year ended</b>	Fourteen
	<b>28 February</b>	months ended
	<b>2015</b>	28 February
	<i>RMB million</i>	<i>RMB million</i>
Total revenue	<b>3,826.1</b>	2,393.2
Total profit	<b>60.0</b>	31.1
Share of results of associates and a joint venture	<b>21.8</b>	4.8
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Notes:

- (i) Pursuant to a share purchase agreement entered into by Mutual Crown Limited ("Mutual Crown"), a wholly-owned subsidiary of the Company, CDH Runway Investment (HK) Limited and CLSA Sunrise Capital, L.P. ("CLSA") on 5 August 2013, Mutual Crown has agreed to acquire approximately 31.96% of the total issued and outstanding share capital of Baroque Japan Limited ("Baroque"), a company incorporated in Japan and principally engaged in apparel and accessories retail business in Asia, for a consideration of US\$93,963,022 (approximately RMB582.9 million) from CLSA. This acquisition was completed on 22 August 2013.
- (ii) Baroque's financial year end date is 31 January. The non-coterminous year end dates of Baroque and the Group does not have any significant impact to the Group.
- (iii) The above summarized financial information includes financial information of Baroque from the date of acquisition to its financial year end date. The majority of total assets, total liabilities and total revenue as stated above were attributable to Baroque.
- (iv) Particulars of the associates and a joint venture of the Group are set out in Note 41. None of these entities are currently considered material to the Group.
- (v) There are no contingent liabilities relating to the Group's interests in the associates and the joint venture and these entities also had no material contingent liabilities.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 21 DEPOSITS, PREPAYMENTS AND OTHER RECEIVABLES

	Group		Company	
	As at 28 February		As at 28 February	
	2015	2014	2015	2014
	RMB million	RMB million	RMB million	RMB million
<b>Non-current</b>				
Rental deposits and prepayments	212.5	218.0	–	–
Prepayments for capital expenditures	119.3	88.3	–	–
Prepayments for acquisition of subsidiaries (note)	–	665.0	–	–
Others	36.6	37.0	–	–
	<u>368.4</u>	<u>1,008.3</u>	<u>–</u>	<u>–</u>
<b>Current</b>				
Rental deposits and prepayments	754.2	735.1	–	–
Value-added tax recoverables	58.4	132.4	–	–
Other receivables	133.3	114.8	–	–
Other prepayments	190.7	68.6	0.5	0.4
Advance to an associate (Note 38)	1.7	24.6	–	–
Advance to a joint venture (Note 38)	62.0	42.0	–	–
	<u>1,200.3</u>	<u>1,117.5</u>	<u>0.5</u>	<u>0.4</u>

The carrying amounts of deposits and other receivables approximate their fair values.

Note:

As at 28 February 2014, prepayments of RMB665.0 million was made on acquisition of 龍浩天地股份有限公司 (“Longhao”), details of which have been disclosed in Note 35.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 22 DEFERRED INCOME TAXES

Deferred income taxes are calculated in respect of temporary differences under the liability method using the tax rates enacted or substantively enacted by the balance sheet date.

The following amounts, determined after appropriate offsetting, are shown in the consolidated balance sheet:

	<b>As at 28 February</b>	
	<b>2015</b>	2014
	<b>RMB million</b>	<i>RMB million</i>
Net deferred income tax assets recognized on the balance sheet	<b>442.5</b>	449.1
Net deferred income tax liabilities recognized on the balance sheet	<b>(195.2)</b>	(159.6)
	<b>247.3</b>	289.5

The movements in the deferred income tax assets/(liabilities) account are as follows:

	<b>Accelerated tax depreciation</b>	<b>Unrealized profit and impairment losses on closing inventories</b>	<b>Distribution and license contracts</b>	<b>Trademarks</b>	<b>Tax losses</b>	<b>Others</b>	<b>Total</b>
	<i>RMB million</i>	<i>RMB million</i>	<i>RMB million</i>	<i>RMB million</i>	<i>RMB million</i>	<i>RMB million</i>	<i>RMB million</i>
As at 1 January 2013	(0.6)	388.1	(9.7)	(100.3)	77.5	(0.3)	354.7
Acquisition of subsidiaries	-	-	(75.8)	-	0.3	-	(75.5)
Credited/(charged) to the income statement (Note 9)	0.1	(4.7)	15.0	11.9	(19.6)	7.6	10.3
As at 28 February 2014 and 1 March 2014	<b>(0.5)</b>	<b>383.4</b>	<b>(70.5)</b>	<b>(88.4)</b>	<b>58.2</b>	<b>7.3</b>	<b>289.5</b>
Acquisition of subsidiaries (Note 35)	-	-	-	(54.0)	-	-	(54.0)
Credited/(charged) to the income statement (Note 9)	-	21.7	10.1	8.1	(28.1)	-	11.8
<b>As at 28 February 2015</b>	<b>(0.5)</b>	<b>405.1</b>	<b>(60.4)</b>	<b>(134.3)</b>	<b>30.1</b>	<b>7.3</b>	<b>247.3</b>

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

### 22 DEFERRED INCOME TAXES (continued)

As at 28 February 2015 and 2014, except that the deferred income tax assets on unrealized profit and impairment losses on closing inventories were expected to be recoverable within 12 months, substantially all remaining balances of other deferred income tax assets and liabilities were expected to be recovered or settled after more than 12 months.

Deferred income tax assets are recognized for tax losses carried forward to the extent that the realization of the related tax benefit through future taxable profits is probable. As at 28 February 2015, the Group had unrecognized tax losses to be carried forward against future taxable income amounted to RMB200.6 million (2014: RMB339.9 million).

The expiry of unrecognized tax losses is as follows:

	<b>As at 28 February</b>	
	<b>2015</b>	2014
	<i><b>RMB million</b></i>	<i>RMB million</i>
Tax losses expiring after 5 years	<b>118.3</b>	135.4
Tax losses expiring within 5 years	<b>82.3</b>	204.5
	<u><b>200.6</b></u>	<u>339.9</u>

As at 28 February 2015, the potential deferred income tax assets in respect of the above unrecognized tax losses amounted to RMB58.3 million (2014: RMB91.6 million).

Pursuant to the relevant PRC corporate income tax rules and regulations, withholding tax is imposed on dividends declared in respect of profits earned by the Company's PRC subsidiaries from 1 January 2008. Deferred income tax liabilities of approximately RMB547.6 million (2014: approximately RMB566.9 million) have not been provided for at the applicable tax rate of 5% (2014: 5%) in these consolidated financial statements in respect of temporary differences attributable to undistributed profits of the Company's PRC subsidiaries as the Group controls the dividend policy of these PRC subsidiaries and it is probable that these temporary differences will not reverse in the foreseeable future.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 23 INVENTORIES

	<b>As at 28 February</b>	
	<b>2015</b>	2014
	<i><b>RMB million</b></i>	<i>RMB million</i>
Raw materials	<b>285.0</b>	303.2
Work in progress	<b>59.6</b>	31.4
Finished goods	<b>6,177.6</b>	6,316.5
Consumables	<b>4.0</b>	6.0
	<hr/>	<hr/>
	<b>6,526.2</b>	6,657.1
Less: provision for impairment losses	<b>(176.8)</b>	(86.5)
	<hr/>	<hr/>
	<b>6,349.4</b>	6,570.6
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## 24 TRADE RECEIVABLES

The Group's concessionaire sales through department stores are generally collectible within 30 days from the invoice date while the sales to corporate customers are generally on credit terms ranging from 0 to 30 days. As at 28 February 2015, the aging analysis of trade receivables, based on invoice date, is as follows:

	<b>As at 28 February</b>	
	<b>2015</b>	2014
	<i><b>RMB million</b></i>	<i>RMB million</i>
0 to 30 days	<b>4,632.5</b>	3,194.3
31 to 60 days	<b>77.3</b>	63.8
61 to 90 days	<b>32.1</b>	7.8
Over 90 days	<b>56.3</b>	18.9
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	<b>4,798.2</b>	3,284.8
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# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 24 TRADE RECEIVABLES (continued)

The carrying amounts of trade receivables approximate their fair values and are denominated in the following currencies:

	<b>As at 28 February</b>	
	<b>2015</b>	2014
	<b><i>RMB million</i></b>	<i>RMB million</i>
RMB	<b>4,759.7</b>	3,263.0
HK\$	<b>38.5</b>	21.8
	<b>4,798.2</b>	3,284.8

As at 28 February 2015, trade receivables of RMB4,709.8 million (2014: RMB3,258.1 million) were neither past due nor impaired. The credit quality of these trade receivables has been assessed with reference to historical information about the counterparty default rates. The existing counterparties did not have defaults in the past.

As at 28 February 2015, trade receivables of RMB88.4 million (2014: RMB26.7 million) were past due but for which no impairment loss has been provided by the Group. These trade receivables relate to a number of independent debtors for whom there is no recent history of default. The Group does not hold any collateral as security over these debtors. The ageing analysis of the trade receivables which are past due but not impaired is as follows:

	<b>As at 28 February</b>	
	<b>2015</b>	2014
	<b><i>RMB million</i></b>	<i>RMB million</i>
61 to 90 days	<b>32.1</b>	7.8
91 to 150 days	<b>56.3</b>	18.9
	<b>88.4</b>	26.7

During the year, no trade receivables were impaired and written off (Fourteen months ended 28 February 2014: Nil). No trade receivables are considered to be impaired as at 28 February 2015 and 2014.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 25 STRUCTURED BANK DEPOSITS

All of the Group's structured bank deposits were placed with major state-owned banks in the PRC with fixed maturities and fixed interest rates or fixed plus floating interest rates.

As at 28 February 2015, approximately 52% (2014: 70%) of the Group's structured bank deposits will mature within 6 months, of which RMB23.0 million (2014: RMB880.0 million) was qualified as cash and cash equivalent (Note 34 (d)). The weighted average effective interest rate of the Group's structured bank deposits as at 28 February 2015 was 5.86% (2014: 5.63%) per annum. These balances are denominated in RMB.

## 26 TERM DEPOSITS WITH INITIAL TERMS OF OVER THREE MONTHS

The weighted average effective interest rate of the Group's term deposits with initial terms of over three months as at 28 February 2015 was 3.30% (2014: 3.31%) per annum. These balances are denominated in RMB.

## 27 BANK BALANCES AND CASH

	Group		Company	
	As at 28 February		As at 28 February	
	2015	2014	2015	2014
	<i>RMB million</i>	<i>RMB million</i>	<i>RMB million</i>	<i>RMB million</i>
Bank balances and cash	2,175.0	2,151.7	2.3	1.9
Term deposits with initial terms of less than three months	532.7	673.3	–	–
	<u>2,707.7</u>	<u>2,825.0</u>	<u>2.3</u>	<u>1.9</u>
Denominated in:				
RMB	2,532.3	2,491.8	–	–
HK\$	150.4	195.5	2.3	1.9
Other currencies	25.0	137.7	–	–
	<u>2,707.7</u>	<u>2,825.0</u>	<u>2.3</u>	<u>1.9</u>

As at 28 February 2015, the weighted average effective interest rate of the Group's term deposits with initial terms of less than three months was 3.56% (2014: 1.77%) per annum.

Cash at banks earns interest at floating rates based on daily bank deposit rates. The conversion of the RMB denominated balances maintained in the PRC into foreign currencies is subject to the rules and regulations of foreign exchange control promulgated by the PRC government.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 28 TRADE PAYABLES

The credit periods granted by suppliers generally range from 0 to 60 days. As at 28 February 2015, the aging analysis of trade payables is as follows:

	<b>As at 28 February</b>	
	<b>2015</b>	2014
	<b><i>RMB million</i></b>	<i>RMB million</i>
0 to 30 days	<b>852.3</b>	542.0
31 to 60 days	<b>137.8</b>	156.2
Over 60 days	<b>22.4</b>	63.0
	<b>1,012.5</b>	761.2
	<b>1,012.5</b>	761.2

The carrying amounts of trade payables approximate their fair values and are denominated in the following currencies:

	<b>As at 28 February</b>	
	<b>2015</b>	2014
	<b><i>RMB million</i></b>	<i>RMB million</i>
RMB	<b>974.4</b>	734.7
HK\$	<b>15.8</b>	9.8
Other currencies	<b>22.3</b>	16.7
	<b>1,012.5</b>	761.2
	<b>1,012.5</b>	761.2

## 29 OTHER PAYABLES, ACCRUALS AND OTHER LIABILITIES

	<b>Group</b>		<b>Company</b>	
	<b>As at 28 February</b>		<b>As at 28 February</b>	
	<b>2015</b>	2014	<b>2015</b>	2014
	<b><i>RMB million</i></b>	<i>RMB million</i>	<b><i>RMB million</i></b>	<i>RMB million</i>
Accrued wages, salaries, bonuses and staff welfare	<b>598.2</b>	526.8	–	–
Value-added tax, business tax and other taxes payables	<b>529.0</b>	403.3	–	–
Customers' deposits	<b>418.0</b>	306.9	–	–
Other payables and accruals	<b>335.9</b>	281.7	<b>3.0</b>	2.2
	<b>1,881.1</b>	1,518.7	<b>3.0</b>	2.2
	<b>1,881.1</b>	1,518.7	<b>3.0</b>	2.2



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 30 SHORT-TERM BORROWINGS

- (a) As at 28 February 2015, the Group's bank borrowings are unsecured and carrying interest at floating rates with the weighted average effective interest rate of 1.46% (2014: 1.45%) per annum. The carrying amount of the Group's bank borrowings are denominated in Hong Kong dollars and approximate their fair values. All these bank borrowings are wholly repayable within 5 years.
- (b) The Group's banking facilities, including borrowings, trade finance and other general banking facilities are guaranteed as follows:

	<b>As at 28 February</b>	
	<b>2015</b>	2014
	<b>RMB million</b>	<i>RMB million</i>
Unguaranteed	<b>1,500.0</b>	–
Cross guarantees among subsidiaries of the Company	<b>3,410.4</b>	2,522.2
Guaranteed by the Company	<b>4,084.2</b>	3,549.7
	<u><b>2,705.4</b></u>	<u>2,436.9</u>
Corresponding banking facilities utilized	<u><b>2,705.4</b></u>	<u>2,436.9</u>

## 31 SHARE CAPITAL AND SHARE PREMIUM

### Share capital – Group and Company

	<b>Ordinary shares of HK\$0.01 each Number of shares</b>	<b>Nominal amount RMB million</b>
<b>Authorized:</b>		
As at 1 January 2013, 28 February 2014 and 28 February 2015	<u><b>30,000,000,000</b></u>	<u><b>296.0</b></u>
<b>Issued and fully paid:</b>		
As at 1 January 2013, 28 February 2014 and 28 February 2015	<u><b>8,434,233,000</b></u>	<u><b>83.1</b></u>

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 31 SHARE CAPITAL AND SHARE PREMIUM (continued)

### Share premium – Company

*RMB million*

As at 1 January 2013, 28 February 2014 and 28 February 2015 9,331.9

Under the Companies Law, Cap. 22 (Law 3 of 1961, as consolidated and revised) of the Cayman Islands, the share premium is distributable to the shareholders of the Company, provided that immediately following the date on which the dividend is proposed to be distributed, the Company will be in a position to pay off its debts as and when they fall due in the ordinary course of business.

### Shares held for Share Award Scheme

The Share Award Scheme is managed by the Share Scheme Trustee established by the Group during the year. According to the Share Award Scheme approved by the Board of Directors on 26 May 2014, the Board of Directors may from time to time determine the maximum number of ordinary shares of the Company which may be purchased by the Share Scheme Trustee in the open market on the Stock Exchange. At the initial stage, the maximum number of shares which may be purchased by the Share Scheme Trustee is 3% of the issued share capital of the Company at the adoption date.

During the year, the Share Scheme Trustee acquired and withheld 252,999,832 ordinary shares of the Company (Fourteen months ended 28 February 2014: Nil) from the open market with funds provided by the Company by way of contributions, which does not exceed the maximum number of shares that may be purchased as stated above, for an aggregate consideration of approximately HK\$2,138.4 million (equivalent to approximately RMB1,716.1 million) (Fourteen months ended 2014: Nil), which had been deducted from shareholders' equity.

## 32 SHARE-BASED COMPENSATION

### Share Option Scheme

Pursuant to a shareholders' resolution passed on 27 April 2007, the Company has adopted a Share Option Scheme. The purpose of the Share Option Scheme is to provide an incentive for Qualified Participants (defined below) to work with commitment towards enhancing the value of the Company and its shares for the benefit of the shareholders of the Company and to retain and attract high caliber and working partners whose contributions are or may be beneficial to the growth and development of the Group.

## 32 SHARE-BASED COMPENSATION (continued)

### Share Option Scheme (continued)

Pursuant to the Share Option Scheme, the Board may at its discretion grant options to: (i) any executive director, or employee (whether full time or part time) of the Company, any member of the Group or any entity in which any member of the Group holds an equity interest (“Invested Entity”); (ii) any non-executive directors (including independent non-executive directors) of the Company, any member of the Group or any Invested Entity ((i) and (ii) collectively referred to as “Eligible Employees”); (iii) any supplier of goods or services to the Company, any member of the Group or any Invested Entity; (iv) any customer of the Company, any member of the Group or any Invested Entity; and (v) any such persons (including but not limited to consultant, adviser, contractor, business partner or service provider of the Company or any member of the Group or any Invested Entity) who in the absolute discretion of the Board has contributed or will contribute to the Group (collectively referred to as “Qualified Participants”).

The Share Option Scheme shall be valid and effective for 10 years from the date on which the shares of the Company first commenced trading on the Stock Exchange (the “Listing Date”). The maximum number of shares of the Company in which options may be granted under the Share Option Scheme or any other share option schemes as may be adopted by the Company shall not in aggregate exceed the number of shares that shall represent 10% of the total number of shares in issue of the Listing Date, unless such scheme mandate limit is renewed by shareholders of the Company in a general meeting.

No options have been granted under the Share Option Scheme by the Group since its adoption and up to 28 February 2015.

### Share Award Scheme

The Board has approved the adoption of the Share Award Scheme on 26 May 2014. The purpose of the Share Award Scheme is to recognize and motivate the contribution of certain members of management of the Group and to provide incentives and help the Group in retaining its existing members of management and to provide them with a direct economic interest in attaining the long-term business objectives of the Group. The vesting period of the awarded shares is determined by the Board.

On 9 June 2014, the Group has granted 253,000,000 awarded shares to certain members of management of the Group (“Selected Participants”), which are to be vested after the Selected Participants completed a period of services in the Group of 10 years from the grant date. The awarded shares will be transferred to the Selected Participants at nil consideration upon vested.

The fair value of the awarded shares was determined with reference to the market price of the Company’s shares at the grant date of approximately HK\$7.6 (equivalent to approximately RMB6.1) per share.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 33 RESERVES

### Group

- (a) Movements in the reserves of the Group are set out in the consolidated statement of changes in equity.
- (b) Under the Company Law, Cap. 22 (Law 3 of 1961, as consolidated and revised) of the Cayman Islands, the merger reserve is distributable to the shareholders of the Company, provided that immediately following the date on which the dividend is proposed to be distributed, the Company will be in a position to pay off its debts as and when they fall due in the ordinary course of business.

The merger reserve of the Group mainly represents the difference between the nominal amount of the share capital issued by the Company and the nominal amount of the share capital of the subsidiaries transferred to the Company pursuant to the reorganization of the Group that took place in 2005.

- (c) Statutory reserves are non-distributable and the transfers of these funds are determined by the board of directors of the relevant PRC subsidiaries in accordance with the relevant laws and regulations in the PRC.

### Company

	Capital redemption reserve <i>RMB million</i>	Shares held for share award scheme <i>RMB million</i>	Share-based compensation reserve <i>RMB million</i>	Retained earnings <i>RMB million</i>	Total <i>RMB million</i>
As at 1 January 2013	0.1	–	–	2,489.6	2,489.7
Profit for the period	–	–	–	1,855.7	1,855.7
Dividends paid	–	–	–	(1,349.4)	(1,349.4)
As at 28 February 2014 and 1 March 2014	<b>0.1</b>	–	–	<b>2,995.9</b>	<b>2,996.0</b>
Profit for the year	–	–	–	<b>5,070.9</b>	<b>5,070.9</b>
Dividends paid	–	–	–	<b>(4,385.8)</b>	<b>(4,385.8)</b>
Employee share award scheme					
– Value of employee services	–	–	<b>153.3</b>	–	<b>153.3</b>
– Shares purchased for share award scheme	–	<b>(1,716.1)</b>	–	–	<b>(1,716.1)</b>
<b>As at 28 February 2015</b>	<b>0.1</b>	<b>(1,716.1)</b>	<b>153.3</b>	<b>3,681.0</b>	<b>2,118.3</b>

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 34 CONSOLIDATED STATEMENT OF CASH FLOWS

(a) Reconciliation of profit for the year/period to net cash generated from operations

	Year ended <b>28 February</b> <b>2015</b> <i>RMB million</i>	Twelve months ended 28 February 2014 <i>RMB million</i> <i>(Note 2.1)</i>	Fourteen months ended 28 February 2014 <i>RMB million</i>
Profit for the year/period	<b>4,750.8</b>	4,379.3	5,127.7
Adjustments for:			
Income tax expense	<b>1,850.6</b>	1,653.1	1,920.0
Share of results of associates and a joint venture	<b>(21.8)</b>	(5.4)	(4.8)
Amortization of land use rights and intangible assets	<b>123.9</b>	126.2	151.9
Depreciation on property, plant and equipment	<b>953.0</b>	964.8	1,113.9
Depreciation on investment properties	<b>8.1</b>	8.5	9.8
Impairment losses of inventories	<b>90.3</b>	16.9	16.9
Loss on disposal of property, plant and equipment and land use rights	<b>1.8</b>	2.3	2.3
Write-off of property, plant and equipment	<b>9.5</b>	33.8	39.9
Interest income	<b>(465.2)</b>	(370.3)	(421.9)
Interest expense	<b>36.2</b>	33.3	39.7
Employee share-based compensation expense	<b>153.3</b>	–	–
Others	<b>27.1</b>	(42.6)	(46.7)
	<b>7,517.6</b>	6,799.9	7,948.7
Changes in working capital:			
Decrease/(increase) in long-term deposits, prepayments and other assets	<b>5.9</b>	(24.7)	1.7
Decrease/(increase) in inventories	<b>379.3</b>	(65.1)	909.7
(Increase)/decrease in trade receivables	<b>(1,421.8)</b>	472.5	74.5
(Increase)/decrease in deposits, prepayments and other receivables	<b>(22.9)</b>	659.2	34.5
Increase/(decrease) in trade payables	<b>208.3</b>	(210.3)	(587.4)
Increase/(decrease) in other payables, accruals and other liabilities	<b>225.8</b>	(658.4)	(633.8)
Net cash generated from operations	<b>6,892.2</b>	6,973.1	7,747.9

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

### 34 CONSOLIDATED STATEMENT OF CASH FLOWS (continued)

- (b) In the statement of cash flows, payments and deposits for purchase of property, plant and equipment, land use rights, and intangible assets are analyzed as follows:

	<b>Year ended 28 February 2015 RMB million</b>	Twelve months ended 28 February 2014 RMB million (Note 2.1)	Fourteen months ended 28 February 2014 RMB million
Additions to:			
Property, plant and equipment	<b>1,435.3</b>	1,118.9	1,444.4
Land use rights	<b>22.4</b>	288.2	297.6
Intangible assets	<b>9.3</b>	19.2	20.2
Increase/(decrease) in prepayments	<b>31.0</b>	(120.0)	5.5
	<b>1,498.0</b>	1,306.3	1,767.7

- (c) In the statement of cash flows, proceeds from sale of property, plant and equipment and land use rights comprise:

	<b>Year ended 28 February 2015 RMB million</b>	Twelve months ended 28 February 2014 RMB million (Note 2.1)	Fourteen months ended 28 February 2014 RMB million
Net book value	<b>62.5</b>	12.8	12.9
Loss on disposal	<b>(1.8)</b>	(2.3)	(2.3)
Proceeds from sale	<b>60.7</b>	10.5	10.6

- (d) Cash and cash equivalents

In the statement of cash flows, cash and cash equivalents comprise:

	<b>As at 28 February</b>	
	<b>2015 RMB million</b>	2014 RMB million
Bank balances and cash	<b>2,707.7</b>	2,825.0
Structured bank deposits	<b>23.0</b>	880.0
	<b>2,730.7</b>	3,705.0

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 35 ACQUISITION OF SUBSIDIARIES

On 8 September 2013, the Group entered into a share purchase agreement with certain independent third parties to acquire the entire equity interest in Longhao for a cash consideration of not exceeding RMB700.0 million (the "Acquisition"). The Acquisition was completed in March 2014 and the control of Longhao was effectively passed to the Group in March 2014. The final consideration was concluded at RMB674.4 million by the contracting parties.

Longhao is principally engaged in the sales and distribution of footwear products, leather bags and suitcases in the PRC and owns and operates self-owned brands including SKAP. The Acquisition will complement the Group's current portfolio of brands as it enables the Group to own and operate a self-owned brand in the high-end casual footwear sector. In addition, since Longhao is in the same industry sector as the Group, and the business nature of Longhao is in line with that of the Group, the Group also expects to reduce costs through economies of scale. The goodwill of RMB199.3 million arising from the Acquisition is mainly attributable to the operational synergy to be attained.

The following table summarizes the consideration paid for Longhao, the fair value of assets acquired and liabilities assumed at the date of acquisition.

	<i>RMB million</i>
<b>Total cash consideration</b>	<b>674.4</b>
<b>Fair value of identifiable assets acquired and liabilities assumed</b>	
Property, plant and equipment (Note 15)	26.2
Land use rights (Note 16)	23.0
Other intangible assets (Note 18)	222.0
Trade and other receivables	151.5
Inventories	248.4
Bank balances and cash	37.6
Trade and other payables	(179.6)
Deferred income tax liabilities	(54.0)
Total identifiable net assets	475.1
Goodwill (Note 18)	199.3
	<b>674.4</b>

Acquisition-related costs were not significant and have been charged to general and administrative expenses. The revenue and the results contributed by Longhao to the Group for the period since the Acquisition were relatively insignificant to the Group. The Group's revenue and results for the year would not be materially different if the Acquisition had occurred on 1 March 2014.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 36 COMMITMENTS

### (a) Capital commitments

As at 28 February 2015, the Group had the following capital commitments not provided for:

	<b>As at 28 February</b>	
	<b>2015</b>	2014
	<b><i>RMB million</i></b>	<i>RMB million</i>
Construction commitments		
– Contracted but not provided for	<b>524.8</b>	498.0
Acquisition of subsidiaries		
– Contracted but not provided for	–	35.0

### (b) Operating lease commitments

As at 28 February 2015, the future aggregate minimum lease payments in respect of land and buildings under non-cancellable operating leases were as follows:

	<b>As at 28 February</b>	
	<b>2015</b>	2014
	<b><i>RMB million</i></b>	<i>RMB million</i>
Not later than 1 year	<b>1,105.0</b>	943.3
Later than 1 year and not later than 5 years	<b>1,046.0</b>	1,134.9
Later than 5 years	<b>162.0</b>	210.5
	<b>2,313.0</b>	2,288.7

Generally, the Group's operating leases are for terms of 1 to 10 years.

The actual payments in respect of certain operating leases are calculated at a certain percentage of sales of the respective retail outlets or at the higher of the minimum commitments as noted above and the amounts determined based on a percentage of the sales of the related outlets.

The Company did not have any other significant commitments as at 28 February 2015 (2014: Nil).



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 37 FUTURE MINIMUM RENTAL PAYMENTS RECEIVABLE

As at 28 February 2015, the future aggregate minimum rental payments receivable in respect of land and buildings under non-cancellable operating leases were as follows:

	<b>As at 28 February</b>	
	<b>2015</b>	2014
	<b>RMB million</b>	<i>RMB million</i>
Not later than 1 year	<b>74.4</b>	75.1
Later than 1 year and not later than 5 years	<b>27.5</b>	59.3
	<b>101.9</b>	134.4

## 38 RELATED PARTY TRANSACTIONS

The following is a summary of significant related party transactions entered into in the ordinary course of business between the Group and its related parties and the balances arising from related party transactions in addition to the related party information shown elsewhere in these consolidated financial statements:

### Transactions for the year/period

	<b>Year ended</b>	Fourteen
	<b>28 February</b>	months ended
	<b>2015</b>	28 February
	<b>RMB million</b>	<i>RMB million</i>
Transactions with associates ( <i>note (a)</i> )		
– Sale of goods	<b>27.3</b>	20.7
– Processing fee income	<b>17.4</b>	5.1
– Processing fee charges	<b>9.8</b>	7.2
– Purchases of goods	<b>358.0</b>	168.0
Transactions with a joint venture ( <i>note (a)</i> )		
– Purchases of goods	<b>1.0</b>	–
Key management compensation		
– Salaries, bonuses and other welfare ( <i>note (b)</i> )	<b>27.0</b>	28.1

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 38 RELATED PARTY TRANSACTIONS (continued)

### Year/period-end balances

	As at 28 February	
	2015	2014
	<i>RMB million</i>	<i>RMB million</i>
Receivables from/(payable to) associates		
– Trade receivables (note (c))	11.5	29.0
– Other receivables (note (d))	1.7	24.6
– Trade payables (note (c))	(107.1)	(74.3)
Other receivable from a joint venture (note (e))	<u>62.0</u>	<u>42.0</u>

*Notes:*

- (a) Processing fee income and purchases of goods from the associates and the joint venture, and sales of goods and processing fee charged to the associates are on terms mutually agreed amount the parties.
- (b) Key management includes directors and certain executives who have important roles in making operational and financial decisions.
- (c) The receivables from/payables to associates arise mainly from transactions as described above which are due for settlement one month after the date of invoice. The balances are unsecured, interest free and denominated in RMB.
- (d) The balances with associates are unsecured, interest free, repayable on demand and denominated in RMB.
- (e) The balance represents advance made to the joint venture, which is unsecured, interest free, repayable on demand and denominated in RMB.

## 39 SUBSEQUENT EVENTS

There have been no significant events taken place subsequent to 28 February 2015 until the date of approval of these consolidated financial statements.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 40 PARTICULARS OF PRINCIPAL SUBSIDIARIES

As at 28 February 2015, the Company had the following principal subsidiaries:

Name	Issued share capital/ registered capital	Interest held	Place of incorporation/ establishment	Principal activities/ place of operation
<b>Directly held:</b>				
Belle International (China) Limited	HK\$10,000,000	100%	Hong Kong	Investment holdings and trading of shoes and footwear products/ Hong Kong
Full Sport Holdings Limited	HK\$10,000,000	100%	Hong Kong	Investment holdings/ Hong Kong
Lai Wah Footwear Trading Limited	HK\$2,000,000	100%	Hong Kong	Investment holdings and trading of shoes and footwear products/ Hong Kong
Famestep Management Limited	10,000 shares of US\$1 each	100%	BVI	Investment holdings/ Hong Kong
Fullbest Investments Limited	20,000 shares of US\$1 each	100%	BVI	Investment holdings/ Hong Kong
Synergy Eagle Limited	10,000 shares of US\$1 each	100%	BVI	Investment holdings/ Hong Kong
<b>Indirectly held:</b>				
Baroque China Apparels Limited	HK\$260,000,000	51%	Hong Kong	Investment holdings/ Hong Kong
Belle Footwear (Hong Kong) Company Limited	HK\$20,000,000	100%	Hong Kong	Trading of shoes and footwear products/ Hong Kong
Belle Worldwide Limited	HK\$3	100%	Hong Kong	Property holdings and provision of administration services/ Hong Kong

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 40 PARTICULARS OF PRINCIPAL SUBSIDIARIES (continued)

Name	Issued share capital/ registered capital	Interest held	Place of incorporation/ establishment	Principal activities/ place of operation
<b>Indirectly held:</b> (continued)				
Full State Corporation Limited	HK\$10,000,000	100%	Hong Kong	Investment holdings and trading of shoes and footwear products/ Hong Kong
Millie's Company Limited	HK\$10,000,000	100%	Hong Kong	Trading of shoes and footwear products/ Hong Kong
Artigiano Footwear Limited	30,000 shares of Macao Patacs ("MOP") 1 each	100%	Macau	Trading of shoes and footwear products/ Macau
Bestwell (Macao Commerical Offshore) Company Limited	100,000 shares of MOP1 each	100%	Macau	Trading of shoes and footwear products/ Macau
Staccato Footwear (Macau) Company Limited	25,000 shares of MOP1 each	100%	Macau	Trading of shoes and footwear products/ Macau
合眾服飾(深圳)有限公司 (Hezhong Apparel (Shenzhen) Limited) #	US\$10,000,000	100%	The PRC	Manufacturing and trading of shoes, footwear products and apparel/the PRC
百麗國際鞋業(青島)有限公司 (Belle International Footwear (Qingdao) Company Limited) ®	RMB70,000,000	100%	The PRC	Trading of shoes, footwear products, sporting shoes and apparel/the PRC
百麗鞋業(上海)有限公司 (Belle Footwear (Shanghai) Company Limited) #	US\$30,000,000	100%	The PRC	Trading of shoes, footwear products, sporting shoes and apparel/the PRC
百麗鞋業(北京)有限公司 (Belle Footwear (Beijing) Company Limited) #	US\$17,000,000	100%	The PRC	Trading of shoes, footwear products, sporting shoes and apparel/the PRC

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 40 PARTICULARS OF PRINCIPAL SUBSIDIARIES (continued)

Name	Issued share capital/ registered capital	Interest held	Place of incorporation/ establishment	Principal activities/ place of operation
<b>Indirectly held:</b> (continued)				
百麗鞋業(宿州)有限公司 (Belle Footwear (Suzhou) Company Limited) #	US\$28,000,000	100%	The PRC	Manufacturing and trading of shoes and footwear products/ the PRC
銅仁百麗鞋業有限公司 (Tongren Belle Footwear Company Limited) #	RMB30,000,000	100%	The PRC	Manufacturing and trading of shoes, footwear products and apparel/the PRC
麗港鞋業(深圳)有限公司 (Lai Kong Footwear (Shenzhen) Company Limited) #	US\$8,771,368	100%	The PRC	Manufacturing and trading of shoes and footwear products/ the PRC
新百麗鞋業(深圳)有限公司 (New Belle Footwear (Shenzhen) Company Limited) #	US\$130,000,000	100%	The PRC	Manufacturing and trading of shoes and footwear products/ the PRC
江蘇新森達鞋業有限公司 (Jiangsu New Senda Footwear Company Limited) ®	RMB200,000,000	100%	The PRC	Manufacturing and trading of shoes and footwear products/ the PRC
上海新百思圖鞋業有限公司 (Shanghai New Basto Footwear Company Limited) ®	RMB50,000,000	100%	The PRC	Manufacturing and trading of shoes and footwear products/ the PRC
湖北秭歸百麗鞋業有限責任公司 (Hubei Zigui Belle Footwear Company Limited) ®	RMB31,000,000	100%	The PRC	Manufacturing of shoes and footwear products/the PRC
深圳百麗商貿有限公司 (Shenzhen Belle Trading Company Limited) ®	RMB20,000,000	100%	The PRC	Trading of shoes and footwear products/ the PRC

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 40 PARTICULARS OF PRINCIPAL SUBSIDIARIES (continued)

Name	Issued share capital/ registered capital	Interest held	Place of incorporation/ establishment	Principal activities/ place of operation
<b>Indirectly held:</b> (continued)				
百麗鞋業(沈陽)商貿有限公司 (Belle Footwear (Shenyang) Trading Company Limited) <sup>®</sup>	RMB200,000,000	100%	The PRC	Trading of shoes and footwear products/ the PRC
百麗鞋業(武漢)有限公司 (Belle Footwear (Wuhan) Company Limited) <sup>#</sup>	US\$10,000,000	100%	The PRC	Trading of shoes and footwear products/ the PRC
百麗鞋業(成都)有限公司 (Belle Footwear (Chengdu) Company Limited) <sup>#</sup>	US\$20,000,000	100%	The PRC	Trading of shoes and footwear products/ the PRC
陝西百麗鞋業有限公司 (Shanxi Belle Footwear Company Limited) <sup>®</sup>	RMB20,000,000	100%	The PRC	Trading of shoes and footwear products/ the PRC
新疆百麗鞋業有限公司 (Xinjiang Belle Footwear Company Limited) <sup>®</sup>	RMB10,000,000	100%	The PRC	Trading of shoes and footwear product/ the PRC
雲南百麗鞋業有限公司 (Yunnan Belle Footwear Company Limited) <sup>®</sup>	RMB20,000,000	100%	The PRC	Trading of shoes and footwear products/ the PRC
廣州市百麗鞋業有限公司 (Guangzhou Belle Footwear Company Limited) <sup>®</sup>	RMB20,000,000	100%	The PRC	Trading of shoes and footwear products/ the PRC
廣億貿易(上海)有限公司 (Grand Billion Trading (Shanghai) Company Limited) <sup>#</sup>	US\$9,800,000	60%	The PRC	Trading of shoes and footwear products/ the PRC

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 40 PARTICULARS OF PRINCIPAL SUBSIDIARIES (continued)

Name	Issued share capital/ registered capital	Interest held	Place of incorporation/ establishment	Principal activities/ place of operation
<b>Indirectly held:</b> (continued)				
廣州億僮貿易有限公司 (Guangzhou Yitong Trading Company Limited) <sup>®</sup>	RMB10,000,000	60%	The PRC	Trading of shoes and footwear products/ the PRC
龍浩天地股份有限公司 (Longhao Company Limited) <sup>®</sup>	RMB220,000,000	100%	The PRC	Trading of shoes and footwear products/ the PRC
滔搏投資(上海)有限公司 (Taobo Investments (Shanghai) Company Limited) <sup>#</sup>	US\$10,000,000	100%	The PRC	Trading of sporting shoes and apparel/the PRC
滔搏體育(上海)有限公司 (Taobo Sports (Shanghai) Company Limited) <sup>#</sup>	US\$12,000,000	100%	The PRC	Trading of sporting shoes and apparel/the PRC
百朗商貿(深圳)有限公司 (Bailang Trading (Shenzhen) Company Limited) <sup>#</sup>	US\$5,000,000	100%	The PRC	Trading of sporting shoes and apparel/the PRC
北京崇德商貿有限公司 (Beijing Chongde Trading Company Limited) <sup>#</sup>	US\$12,000,000	100%	The PRC	Trading of sporting shoes and apparel/the PRC
麗珂貿易(沈陽)有限公司 (Li'ke Trading (Shenyang) Company Limited) <sup>#</sup>	US\$32,000,000	100%	The PRC	Trading of sporting shoes and apparel/the PRC
青島傳承國際商貿有限公司 (Qingdao Chuancheng International Trading Company Limited) <sup>#</sup>	US\$32,000,000	100%	The PRC	Trading of sporting shoes and apparel/the PRC
陝西滔搏體育商貿有限公司 (Shanxi Taobo Sports Trading Company Limited) <sup>®</sup>	RMB240,000,000	100%	The PRC	Trading of sporting shoes and apparel/the PRC
深圳市滔搏商貿有限公司 (Shenzhen Taobo Trading Company Limited) <sup>®</sup>	RMB180,000,000	100%	The PRC	Trading of sporting shoes and apparel/the PRC

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 40 PARTICULARS OF PRINCIPAL SUBSIDIARIES (continued)

Name	Issued share capital/ registered capital	Interest held	Place of incorporation/ establishment	Principal activities/ place of operation
<b>Indirectly held:</b> (continued)				
成都滔搏商貿有限公司 (Chengdu Taobo Trading Company Limited) <sup>®</sup>	RMB242,000,000	100%	The PRC	Trading of sporting shoes and apparel/the PRC
武漢滔搏商貿有限公司 (Wuhan Taobo Trading Company Limited) <sup>#</sup>	US\$32,000,000	100%	The PRC	Trading of sporting shoes and apparel/the PRC
雲南立銳體育用品有限公司 (Yunnan Lirui Sports Company Limited) <sup>®</sup>	RMB220,750,000	100%	The PRC	Trading of sporting shoes and apparel/the PRC
湖北競速商貿有限公司 (Hubei Jingsu Commercial Company Limited) <sup>#</sup>	US\$1,000,000	100%	The PRC	Trading of sporting shoes and apparel/the PRC
上海飛越體育用品有限公司 (Shanghai Fei Yue Sporting Goods Company Limited) <sup>®</sup>	RMB10,000,000	100%	The PRC	Trading of sporting shoes and apparel/the PRC
深圳市領跑體育用品有限公司 (Shenzhen Ling Pao Sporting Goods Company Limited) <sup>®</sup>	RMB50,000,000	100%	The PRC	Trading of sporting shoes and apparel/the PRC
河南頤和國際商貿有限公司 (Henan Yihe International Trading Company Limited) <sup>#</sup>	US\$1,000,000	100%	The PRC	Operation of sports complex business/ the PRC
雲南法迅貿易有限公司 (Yunnan Faxun Trading Company Limited) <sup>#</sup>	US\$2,600,000	100%	The PRC	Operation of sports complex business/ the PRC
廣州市滔搏體育發展有限公司 (Guangzhou Taobo Sports Development Company Limited) <sup>#</sup>	US\$25,000,000	100%	The PRC	Operation of sports complex business/ the PRC
滔搏商貿(沈陽)有限公司 (Taobo Trading (Shenyang) Company Limited) <sup>#</sup>	US\$5,000,000	100%	The PRC	Operation of sports complex business/ the PRC



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

### 40 PARTICULARS OF PRINCIPAL SUBSIDIARIES (continued)

Name	Issued share capital/ registered capital	Interest held	Place of incorporation/ establishment	Principal activities/ place of operation
<b>Indirectly held:</b> (continued)				
領聘貿易(上海)有限公司 (Ling Cheng Trading (Shanghai) Company Limited) #	US\$1,000,000	100%	The PRC	Operation of sports complex business/ the PRC
河南智華商貿有限公司 (Henan Chi Hua Commercial Company Limited) ®	RMB5,000,000	100%	The PRC	Operation of sports complex business/ the PRC
武漢市再行體育用品有限責任公司 (Wuhan Zai Xing Sporting Goods Company Limited) ®	RMB1,200,000	100%	The PRC	Operation of sports complex business/ the PRC
成都市力搏商貿有限公司 (Chengdu Li Bo Commercial Company Limited) ®	RMB5,000,000	100%	The PRC	Operation of sports complex business/ the PRC
優購科技有限公司 (Yougou Technology Company Limited) #	US\$55,000,000	77.5%	The PRC	Operation of e-Commerce business/the PRC
巴羅克(上海)服飾有限公司 (Baroque Apparels (Shanghai) Company Limited) #	RMB10,000,000	51%	The PRC	Trading of apparel and accessories products/ the PRC

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# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 41 PARTICULARS OF ASSOCIATES AND A JOINT VENTURE

As at 28 February 2015, the Group had the following associates and joint venture:

Name	Interest held indirectly	Place of incorporation/ establishment	Principal activities/ place of operation
<u>Associates:</u>			
Baroque Japan Limited	31.96%	Japan	Trading and retailing of apparel and accessories products/ Japan
Baroque China Limited	49%	Hong Kong	Investment holdings and wholesale of apparel and accessories/ Hong Kong
巴羅克（上海）企業發展有限公司 (Baroque Industry Development (Shanghai) Company Limited) <sup>#</sup>	49%	The PRC	Wholesale of apparel and accessories/ the PRC
鶴山市新易高鞋業有限公司 (Heshan New Eagle Footwear Company Limited) <sup>®</sup>	36%	The PRC	Manufacturing of shoes and footwear products/the PRC
<u>A joint venture:</u>			
宿州百聯尚多皮革有限公司 (Suzhou Bailian Shangduo Leather Company Limited) <sup>®</sup>	45%	The PRC	Manufacturing and processing of leather/ the PRC

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