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# 長城汽車股份有限公司 GREAT WALL MOTOR COMPANY LIMITED\*

(a joint stock company incorporated in the People's Republic of China with limited liability)

(Stock Code: 2333)

## VOLUNTARY ANNOUNCEMENT ON PRODUCTION AND SALES VOLUME FOR NOVEMBER 2015

This is a voluntary announcement made by Great Wall Motor Company Limited (the “Company”).

The board of directors of the Company is pleased to announce that the total production and sales volume of the Company for the month of November :

		Units					
Production Volume	Model		Current month	Same period last year	Year-to-date November 2015	Year-to-date November 2015	Percentage Year on Year
	<i>Pick-up truck</i>	<i>Wingle</i>	9,585	9,128	92,653	111,121	-16.62%
	<i>SUV</i>	<i>Haval-H1</i>	7,778	6,196	63,791	6,196	929.55%
		<i>Haval-H2</i>	18,128	11,981	152,767	38,348	298.37%
		<i>Haval-H5</i>	1,593	2,474	21,355	43,262	-50.64%
		<i>Haval-H6</i>	42,457	31,592	337,346	283,645	18.93%
		<i>Haval-H8</i>	1,014	--	8,222	--	--
		<i>Haval-H9</i>	915	2,327	13,012	2,327	459.17%
		<i>Great Wall M Series</i>	3,953	5,376	35,990	84,583	-57.45%
		<i>Sub-total</i>	75,838	59,946	632,483	458,361	37.99%
	<i>Sedan</i>	<i>Great Wall C30</i>	4,517	4,487	31,216	46,177	-32.40%
		<i>Great Wall C50</i>	2,912	3,105	18,619	35,097	-46.95%
		<i>Other sedans</i>	--	4	92	1,765	-94.79%
		<i>Sub-total</i>	7,429	7,596	49,927	83,039	-39.88%
	<i>Others</i>		--	3	4	27	-85.19%
	<i>Total</i>		92,852	76,673	775,067	652,548	18.78%

							Units
Sales Volume	Model		Current month	Same period last year	Year-to-date November 2015	Year-to-date November 2015	Percentage Year on Year
	<i>Pick-up truck</i>	<i>Wingle</i>	9,575	8,763	89,091	109,399	-18.56%
	<i>SUV</i>	<i>Haval-H1</i>	7,965	6,066	62,841	6,066	935.95%
		<i>Haval-H2</i>	18,077	12,007	148,445	37,092	300.21%
		<i>Haval-H5</i>	1,991	2,366	20,642	43,552	-52.60%
		<i>Haval-H6</i>	40,311	31,016	330,676	284,481	16.24%
		<i>Haval-H8</i>	1,019	--	7,921	--	--
		<i>Haval-H9</i>	893	2,245	12,957	2,245	477.15%
		<i>Great Wall M Series</i>	3,598	5,290	36,577	84,655	-56.79%
		<i>Sub-total</i>	73,854	58,990	620,059	458,091	35.36%
	<i>Sedan</i>	<i>Great Wall C30</i>	4,010	4,317	29,649	48,530	-38.91%
		<i>Great Wall C50</i>	2,578	2,481	18,069	35,681	-49.36%
		<i>Other sedans</i>	--	9	92	1,908	-95.18%
		<i>Sub-total</i>	6,588	6,807	47,810	86,119	-44.48%
	<i>Others</i>		--	3	4	27	-85.19%
	<i>Total</i>		90,017	74,563	756,964	653,636	15.81%
	<i>Including: Export Sales Volume</i>		1,084	1,989	22,314	45,521	-50.98%

**Please note that the production and sales volumes above are unaudited figures and have not been confirmed by the Company's auditors and may be subject to adjustment and final confirmation. Shareholders and potential investors are advised to read the financial results of the Group carefully when it is published.**

This announcement is made by the order of the board of directors of the Company, of which the directors individually and jointly accept responsibility for the accuracy of the information contained in this announcement.

By order of the Board  
**Great Wall Motor Company Limited**  
**Xu Hui**  
*Company Secretary*

Baoding, Hebei Province, the PRC, 4 December 2015

*As at the date of this announcement, members of the Board comprise:*

*Executive Directors: Mr. Wei Jian Jun, Mr. Liu Ping Fu, Ms. Wang Feng Ying, Mr. Hu Ke Gang and Ms. Yang Zhi Juan.*

*Non-executive Directors: Mr. He Ping and Mr. Niu Jun.*

*Independent Non-executive Directors: Mr. Wong Chi Hung, Stanley, Mr. Lu Chuang, Mr. Liang Shang Shang and Mr. Ma Li Hui.*

\* For identification purpose only