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# 長城汽車股份有限公司 GREAT WALL MOTOR COMPANY LIMITED\*

(a joint stock company incorporated in the People's Republic of China with limited liability)

(Stock Code: 2333)

## VOLUNTARY ANNOUNCEMENT ON PRODUCTION AND SALES VOLUME FOR DECEMBER 2015 AND SALES VOLUME TARGET FOR 2016

This is a voluntary announcement made by Great Wall Motor Company Limited (the “Company”).

I. The board of directors of the Company is pleased to announce that the total production and sales volume of the Company for the month of December (Units) :

	Model		Current month	Same period last year	Year-to-date December 2015	Year-to-date December 2014	Percentage Year on Year
	<i>Pick-up truck</i>	<i>Wingle</i>	10,112	9,426	102,765	120,547	-14.75%
Production Volume	<i>SUV</i>	<i>Haval-H1</i>	11,699	6,972	75,490	13,168	473.28%
		<i>Haval-H2</i>	19,417	12,846	172,184	51,194	236.34%
		<i>Haval-H5</i>	2,119	2,476	23,474	45,738	-48.68%
		<i>Haval-H6</i>	42,555	32,149	379,901	315,794	20.30%
		<i>Haval-H8</i>	1,094	--	9,316	--	--
		<i>Haval-H9</i>	1,088	3,149	14,100	5,476	157.49%
		<i>Great Wall M Series</i>	--	5,162	35,990	89,745	-59.90%
		<i>Sub-total</i>	77,972	62,754	710,455	521,115	36.33%
	<i>Sedan</i>	<i>Great Wall C30</i>	4,392	3,557	35,608	49,734	-28.40%
		<i>Great Wall C50</i>	2,049	2,226	20,668	37,323	-44.62%
		<i>Other sedans</i>	--	59	92	1,824	-94.96%
		<i>Sub-total</i>	6,441	5,842	56,368	88,881	-36.58%
	<i>Others</i>		--	--	4	27	-85.19%
	<i>Total</i>		94,525	78,022	869,592	730,570	19.03%

	Model		Current month	Same period last year	Year-to-date December 2015	Year-to-date December 2014	Percentage Year on Year
	<i>Pick-up truck</i>	<i>Wingle</i>	10,372	8,887	99,463	118,286	-15.91%
Sales Volume	SUV	<i>Haval-H1</i>	11,730	6,983	74,571	13,049	471.47%
		<i>Haval-H2</i>	20,022	12,259	168,467	49,351	241.36%
		<i>Haval-H5</i>	2,566	2,393	23,208	45,945	-49.49%
		<i>Haval-H6</i>	42,553	31,373	373,229	315,854	18.17%
		<i>Haval-H8</i>	1,064	--	8,985	--	--
		<i>Haval-H9</i>	1,054	2,857	14,011	5,102	174.62%
		<i>Great Wall M Series</i>	--	5,462	36,577	90,117	-59.41%
		<i>Sub-total</i>	78,989	61,327	699,048	519,418	34.58%
	Sedan	<i>Great Wall C30</i>	4,356	3,933	34,005	52,463	-35.18%
		<i>Great Wall C50</i>	2,012	2,930	20,081	38,611	-47.99%
		<i>Other sedans</i>	--	59	92	1,967	-95.32%
		<i>Sub-total</i>	6,368	6,922	54,178	93,041	-41.77%
	<i>Others</i>		--	--	4	27	-85.19%
	<i>Total</i>		95,729	77,136	852,693	730,772	16.68%
	<i>Including: Export Sales Volume</i>		693	2,771	23,007	48,292	-52.36%

II. With actual automobile sales volume reaching 852,693 units, the Company has achieved full-year target of automobile sales for 2015, which was set at 850,000 units. The Company's sales volume target for the year 2016 is 950,000 units.

**Please note that the production and sales volumes above are unaudited figures and have not been confirmed by the Company's auditors and may be subject to adjustment and final confirmation. Shareholders and potential investors are advised to read the financial results of the Group carefully when it is published.**

This announcement is made by the order of the board of directors of the Company, of which the directors individually and jointly accept responsibility for the accuracy of the information contained in this announcement.

By order of the Board  
**Great Wall Motor Company Limited**  
**Xu Hui**  
*Company Secretary*

Baoding, Hebei Province, the PRC, 5 January 2016

*As at the date of this announcement, members of the Board comprise:*

*Executive Directors: Mr. Wei Jian Jun, Ms. Wang Feng Ying and Ms. Yang Zhi Juan.*

*Non-executive Directors: Mr. He Ping and Mr. Niu Jun.*

*Independent Non-executive Directors: Mr. Wong Chi Hung, Stanley, Mr. Lu Chuang, Mr. Liang Shang Shang and Mr. Ma Li Hui.*

\* For identification purpose only