

## CHINA HUIRONG FINANCIAL HOLDINGS LIMITED

中國匯融金融控股有限公司

(Incorporated in the Cayman Islands with limited liability) Stock Code: 1290



## WE ARE COMMITTED TO BEING A LEADING COMPREHENSIVE FINANCING SERVICE PROVIDER IN CHINA.

We are dedicated to providing diversified financing services including secured loans, credit loans and internet-based loan matching platform to our customers.

We operate in Suzhou city and the four county-level cities that are governed by the Suzhou city government, or the Greater Suzhou Area, which is the most economically advanced region in Jiangsu Province, one of the most economically developed provinces in China. Our business has been steadily expanding across China.

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## **CORPORATE INFORMATION**

#### Board of Directors Executive Directors

Mr. Chen Yannan (Chairman)
Mr. Wu Min (Chief Executive Officer)
Mr. Mao Zhuchun (Chief Financial Officer) (resigned on 1 January 2016)
Mr. Zhang Changsong (Chief Financial Officer) (appointed on 1 January 2016)

#### **Non-executive Directors**

Mr. Zhuo You Mr. Zhang Cheng Mr. Cao Jian (resigned on 18 March 2016) Ms. Zhang Shu (appointed on 18 March 2016)

#### **Independent Non-executive Directors**

Mr. Zhang Huaqiao Mr. Feng Ke Mr. Tse Yat Hong

#### Committee Composition Audit Committee

Mr. Tse Yat Hong *(Chairman)* Mr. Feng Ke Mr. Zhang Cheng

#### **Remuneration Committee**

Mr. Zhang Huaqiao *(Chairman)* Mr. Tse Yat Hong Mr. Wu Min

#### **Nomination Committee**

Mr. Chen Yannan *(Chairman)* Mr. Feng Ke Mr. Zhang Huaqiao

#### **Internet Finance Business Committee**

Mr. Zhang Huaqiao *(Chairman)* M. Feng Ke Mr. Wu Min

#### **Joint Company Secretaries**

Mr. He Jiong Miss Leung Ching Ching

#### **Authorised Representatives**

Mr. Wu Min Miss Leung Ching Ching

#### **Registered Office**

Cricket Square Hutchins Drive P.O. Box 2681 Grand Cayman KY1-1111 Cayman Islands

#### Principal Place of Business in Hong Kong

Suite 418, Beverley Commercial Centre 87–105 Chatham Road South Kowloon, Hong Kong

## Principal Place of Business and Head Office in the PRC

101 Dongwu North Road, Suzhou Jiangsu Province, the PRC

#### **Principal Share Registrar**

Codan Trust Company (Cayman) Limited

#### Hong Kong Share Registrar

Computershare Hong Kong Investor Services Limited

#### **Principal Banks**

Jiangsu Bank, Suzhou Branch Suzhou Bank, Suzhou Branch

#### Auditors

PricewaterhouseCoopers

#### **Legal Advisers**

Mayer Brown JSM Haiwen & Partners

#### **Company's Website**

www.cnhuirong.com

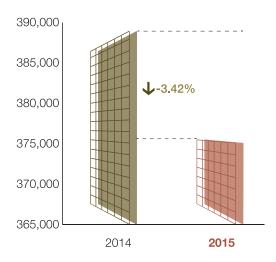
#### Stock Code

The shares of the Company are listed on the Main Board of The Stock Exchange of Hong Kong Limited

Stock Code 01290

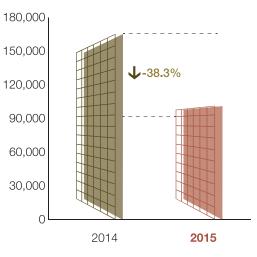
## FINANCIAL SUMMARY

	For the year ended or as at 31 December				
	2015	2014	2013	2012	2011
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
Operating Results					
Revenue	375,536	388,832	236,664	208,460	136,228
Net revenue	323,334	335,967	218,743	187,206	121,530
Profit attributable to equity holders	101,886	165,003	126,731	96,041	66,009
Financial Position					
Total assets	2,769,417	2,380,204	2,074,946	866,983	730,874
Cash at bank and on hand	670,547	855,975	816,845	159,081	61,439
Loans to customers	2,030,053	1,494,248	750,114	689,406	650,162
Net assets	1,766,821	1,500,113	1,330,339	602,840	339,279

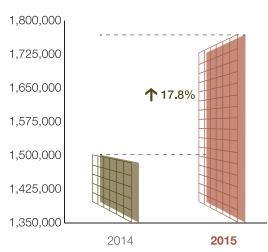


#### Revenue (RMB'000)

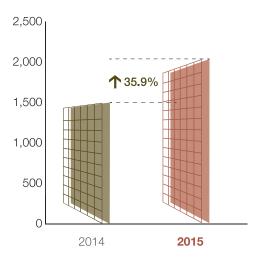
## Profit attributable to equity holders (RMB'000)



Net assets (RMB'000)



#### Loans to customers (RMB in millions)



# CHAIRMAN'S STATEMENT

WE FOCUS ON STRENGTHENING THE FOUNDATION OF TRADITIONAL BUSINESS WHILE EXPANDING OUR BUSINESS COVERAGE WITH SUCH NEW-TYPE BUSINESSES AS INTERNET FINANCING AND ASSET MANAGEMENT, SO AS TO PROVIDE INTEGRATED AND COMPREHENSIVE FINANCIAL SERVICES TO OUR CUSTOMERS.



## Chairman's Statement (Continued)

Our leading position in Jiangsu Province gives us a competitive advantage in both operational scale and flexibility to cater to customers' individual needs.

On behalf of the Board of Directors of China Huirong Financial Holdings Limited, I am pleased to present the annual report for the year ended 31 December 2015.

In 2015, the PRC economy experienced sluggish growth in the real economy due to the inevitable impact from the depressed global economy; and many sectors have been facing the pressure of industrial transformation and upgrading. However, the changing economic landscape presents both challenge as well as opportunities. Adopting a low profile and remaining firmly committed to their duties, the Directors, management and staff of the Company proactively adapted to the ever-changing market conditions by continuous exploration and innovation. In early 2015, the Company started to furnish strategies, establish platforms and improve its management standards to promote the diversified and professional development of its business and services, which laid a solid foundation for our business development in 2016. Meanwhile, the year also saw significant improvement in our corporate governance, human resource management, risk control and information platform through various sharing and visiting activities between the Company and other outstanding enterprises.

During year 2015, we recorded continuous growth momentum in business scale. As at 31 December 2015, our outstanding loans to customers were RMB2,030,053 thousand. Net revenue of the year 2015 was RMB323,334 thousand; profit attributable to equity holders was RMB101,886 thousand. For such results achieved in the economy downturn, I would like to express my sincere gratitude on behalf of the Board to all of our staff for their diligent contribution and to all shareholders for their full support.

Looking into 2016, we will strive to maintain our leading position as a short-term secured financing service provider in China. During 2015, we established two branch pawnshops in Nanjing city and Nantong city respectively, further expanding our business coverage in Jiangsu Province. Also, after one year of extensive preparation and trial operation, the Group's internet financial service platform, namely, Suzhou Qian Dai (www.suzhoumoney.com) launched in early 2015 showed satisfactory results with gradually mature functions and recognition from the market and investors for the business with anticipated significant development in 2016. Moreover, in 2015, we applied the Group's retained earnings to acquire a small loan company to further expand our customer base and enlarge our business portfolio in complement with the online peep-to-peer financing service business, which is expected to bring more contribution to the development of the Group in the coming year. In 2016, we will further establish relevant functional departments to furnish the foundation for developing the Group into a comprehensive financing service provider. In short, we will strive to expand our operation space and provide diversified financing services to our customers, so as to create a greater value for our shareholders.

The year 2016 is going to be an important year of new development for the Group.

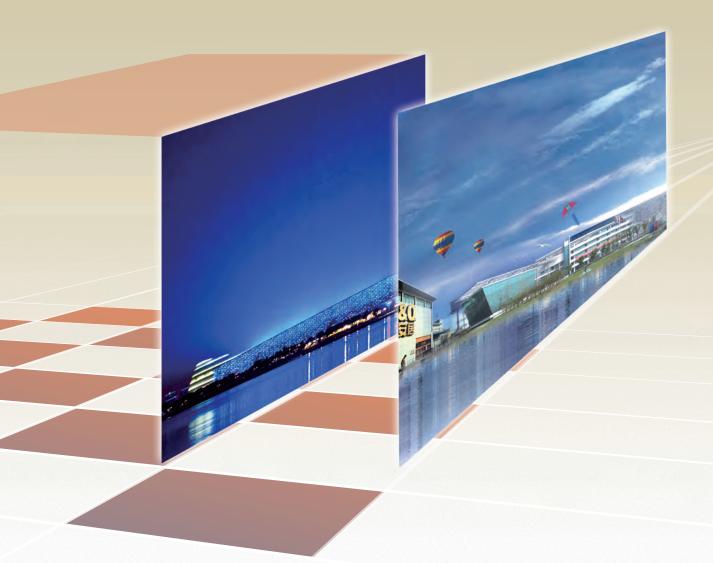
China Huirong Financial Holdings Limited Chen Yannan Chairman of the Board

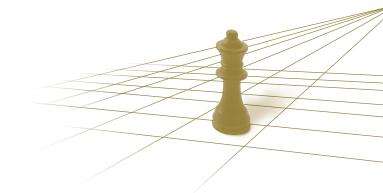
23 March 2016

# MANAGEMENT DISCUSSION AND ANALYSIS

WE PROVIDE OUR CUSTOMERS WITH AN ALTERNATIVE FINANCING CHANNEL THAT IS QUICK AND CONVENIENT AS COMPARED TO TRADITIONAL BANK LOANS.

We have designed our loan approval and collateral appraisal processes to be efficient and transparent to specifically address customers' immediate and short-term financing needs.





#### 1. Business Review

The year 2015 was full of changes and challenges. The PRC economy has been experiencing a new norm of slower economic growth, with macro-economy continuing its downward trend since 2014 and contracting demand in consumption, investment and export activities. Small and medium-sized enterprises, which form the majority of our customer base, have been facing the pressure from slower economic growth, slower turnover and upgrading and restructuring. Suzhou Wuzhong Pawnshop Co., Ltd., the operating entity of the Group in the PRC ("PRC Operating Entity"), is mainly engaged in providing loans which are primarily secured by real estate collateral in Suzhou. Therefore, the fluctuations in real estate market of Suzhou cast a significant impact on the Company's operation. Despite a dampened housing market in 2015, the real estate market in Suzhou presented a strong upward momentum in the fourth quarter of 2015 due to its sound industrial structure and strong purchasing power in Suzhou.

Our principal activity is granting pawn loans secured by real estate, equity interest or personal property collateral, and providing entrusted loans to our customers. During the Reporting Year, we established two new branches, expanding our business to regions outside Suzhou. In addition, we completed the acquisition of 40% of the equity interests in a microfinance company known as, Suzhou Wuzhong District Dongshan Agricultural Microfinance Co., Ltd. ("Dongshan Micro-finance") and established an Internet financing platform, known as Suzhou Qian Dai, to provide online peer-to-peer financing services.

#### 1.1 Pawn Loans

On 8 April 2015 and 21 April 2015, we successively established Nanjing Branch of Suzhou Wuzhong Pawnshop Co., Ltd. (蘇州市吳中典當有限責任公司南京分公司) and Nantong Branch of Suzhou Wuzhong Pawnshop Co., Ltd. (蘇州市吳中典當有限責任公司南通分公司). The following table sets out the details of new loans and renewed loans, including loans secured by real estate collateral, equity interest collateral and inventory collateral and entrusted loans we granted during the indicated periods:

	Year ended 31 December	
	2015	2014
Total new loan amount granted (RMB in millions)	2,957	3,628
Total number of new loans granted	187	256
Total loan amount renewed (RMB in millions)	67	207
Total number of loans renewed	4	11
Average loan repayment period (days)	130	78

During the Reporting Year, the average loan repayment period increased to 130 days from 78 days for the year ended 31 December 2014.

#### 1.2 Outstanding pawn loans to customers

As at 31 December 2015, our outstanding pawn loans to customers were RMB1,552,024 thousand. The following table sets forth our outstanding loans to customers for the indicated periods:

	As at 31	As at 31 December	
	2015 RMB'000	2014 RMB'000	Growth %
Pawn loans to customers, net			
<ul> <li>Real estate backed pawn loans</li> </ul>	943,200	858,934	9.81
<ul> <li>Equity interest backed pawn loans</li> </ul>	432,819	440,471	(1.74)
<ul> <li>Personal property backed pawn loans</li> </ul>	13,197	10,960	20.41
- Entrusted loans	162,808	183,883	(11.46)
	1,552,024	1,494,248	3.87

As at 31 December 2015, the amount of our outstanding pawn loans secured by real estate and equity interest collateral remained at the approximately same level as that in the previous year. The monthly average outstanding amount for the above loans almost reached the maximum amount we can grant pursuant to relevant regulations on pawn business. During the Reporting Year, the entrusted loans we granted to our customers decreased by 11.46% as compared to that in 2014.

#### 1.3 Business of Dongshan Micro-finance

On 1 July 2015, the Group acquired 40% of the equity interests of Dongshan Micro-finance, which is mainly engaged in granting small amount loans and providing financing guarantee to customers in the PRC. After the completion of the acquisition, the Group owned 40% of the equity interests in Dongshan Micro-finance. The Group signed an acting-in-concert agreement with two minority shareholders who owned 20% of equity interest in total in Dongshan Micro-finance and then obtained majority voting rights in shareholders meeting of Dongshan Micro-finance. Thus the financial results of Dongshan Micro-finance are consolidated and accounted for as a subsidiary of the Group upon completion of the acquisition.

The following table sets out the details of new loans and renewed loans, including loans secured by real estate collateral, guaranteed and unsecured loans we granted during the indicated periods as at 31 December 2015:

	As at 31 December 2015
Total new loan amount granted (RMB in millions)	542
Total number of new loans granted	249

As at 31 December 2015, the outstanding loans to customers granted by Dongshan Micro-finance were RMB415,144 thousand.

	As at 31 December 2015 RMB'000
Loans to customers, net	
<ul> <li>Real estate backed loans</li> </ul>	75,612
- Guaranteed loans	185,461
- Unsecured loans	154,071
	415,144

#### 1.4 Online P2P lending business — Suzhou Qian Dai

As part of the Group's commitment to diversify its business and expand its income stream, the Group officially launched an online "peer-to-peer" lending ("P2P Lending") platform, namely Suzhou Qian Dai (www. suzhoumoney.com) on 8 January 2015. It provides a diverse channel of lending which complements the traditional short-term collateral-backed loan business of the Group. Through its Online P2P Lending service, the Group provides an online platform for third parties with funding needs (the "Borrowers") to advertise their funding requirements, and for interested third parties who are willing to take the relevant risks (the "Relevant Lenders") to provide funding. Before a Relevant Borrower is allowed to advertise its funding needs on the online platform operated by the Group, it is required to pass certain risk assessments established by the platform, including credit check, and to provide guarantee on loan repayment, including provision of appropriate pledge and collateral for the loan. Any funds provided by the Relevant Lenders, and the distribution/collection of monies to/from the Borrowers are managed by a third-party custodian independent from the Group. The Group earns commissions through provision of the P2P Lending platform.

The following table sets out the details of lending business on the online P2P Lending platform during the indicated periods:

	Lending business on the online P2P Lending platform Year ended 31 December	
	2015	2014
Total lending business amount (RMB in millions) Total number of lending business	179 97	

## 1.5 Declined effective yield of loans to customers as compared to that of last year

During the Reporting Year, the effective loan yield declined to 22.2% from that of last year (2014: 30.0%). The decline in loan yield was attributable to that we lowered the financing costs for customers in view of the general downward trend of financing costs in the market and an increase in impairment provision made in the year as compared to that of last year to adequately reflect the Group's market risk exposure.

#### 1.6 Increased impairment allowance to reflect changes in market environment

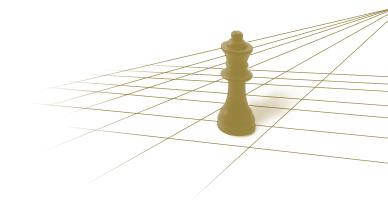
As at 31 December 2015, the Group had outstanding loans that individually impaired amounting to RMB209,247 thousand, representing 9.5% of the outstanding loans granted to customers (before provision). The above loans are expected to incur impairment loss of RMB127,118 thousand, representing 5.8% of the outstanding loans granted to customers (before provision). In light of the changes in market environment, impairment allowances were made to adequately reflect the Group's market risk exposure. As at 31 December 2015, the gross impairment allowance made by the Group amounted to RMB179,621 thousand, representing 8.1% of the outstanding loans granted to customers (before provision).

#### 2. Financial Review

Due to the changes in market environment, the Company recorded a decrease in financial results during the Reporting Year. Net revenue for the Reporting Year was RMB320,881 thousand, representing a decrease of 4.5% as compared to that in 2014; profit attributable to equity holders for the Reporting Year was RMB101,886 thousand, representing a decrease of 38.3% as compared to that in 2014.

During the Reporting Year, the actual profit attributable to equity holders was RMB101,886 thousand after deducting the following expense item below:

A provision for withholding tax of RMB2,823 thousand (2014: RMB5,202 thousand). Pursuant to the CIT Law, the dividends declared by the foreign-invested enterprise established in Mainland China to its immediate holding company incorporated outside Mainland China are subject to a 10% withholding tax when remitted abroad. Even though such expenses would not give rise to a present tax obligation of the Group before remitting the dividend abroad, the Group accrued such income tax expenses based on its best estimate.



For the convenience of comparison, excluding the above factor, the operating net profit during the Reporting Year would be RMB99,938 thousand, representing a decrease of approximately 39.4% from that for the year ended 31 December 2014.

The financial review is summarised as follows:

#### 2.1 Interest income, interest costs and net interest margin

Interest income: During the Reporting Year, our interest income amounted to RMB375,536 thousand (2014: RMB388,832 thousand), representing a decrease of 3.4% from that in 2014. Interest income from the top five customers accounted for 28.9% of total interest income for the Reporting Year (2014: 33.6%).

Interest cost: During the Reporting Year, our interest costs amounted to RMB54,655 thousand (2014: RMB52,866 thousand), representing an increase of 3.4% from that in 2014.

Net interest margin: Net interest margin equals net interest income divided by the average of the beginning and the ending balances of interest-earning assets, which equals the sum of the balances of loans to customers and deposits with banks. Net interest margin was 12.7% during the Reporting Year (2014: 17.2%).

The decline in net interest margin was mainly due to the Group's adjustment of lowering the financing costs for customers to maintain our market competitiveness under an environment of declining interest rate following five rate cuts by the central bank of the PRC in 2015. We expect that the decline in interest rate may become a new norm.

#### 2.2 Administrative expenses

The administrative expenses during the Reporting Year amounted to RMB67,580 thousand, representing a decrease of RMB5,189 thousand or 7.1% from that of 2014 (2014: RMB72,769 thousand). The decrease was mainly due to:

- (i) the decreases of an aggregate amount of RMB4,203 thousand in business tax and surcharges and value- added tax and surcharges (non-deductible value-added tax) amounting to RMB1,882 thousand and RMB2,321 thousand, respectively, which were mainly due to decreased turnover tax payable in accordance with relevant tax laws along with the decrease in the interest income and profit for the PRC Operating Entity.
- (ii) the decrease in employee remuneration and benefits of RMB7,074 thousand, which was mainly due to the decline in both interest income and profit which led to an decrease in employee remuneration and benefits.

During the Reporting Year, the ratio of administrative expenses to net revenue remained relatively stable at 20.9% (2014: 21.7%) as compared to that in the previous year.

#### 2.3 Net charge of impairment allowance

During the Reporting Year, net charge of impairment allowance was RMB142,920 thousand, comprised of individually assessed impairment allowance of RMB92,959 thousand and collectively assessed impairment allowance of RMB49,961 thousand.

For the year ended 31 December 2014, net charge of impairment allowance was RMB35,919 thousand.

The significant increase in net charge of impairment allowance during the Reporting Year was mainly because the additional impairment allowances were required to adequately reflect the Group's exposure to market risks and credit risk in light of changes in the operating environment.

#### 2.4 Income tax expenses

During the Reporting Year, the income tax expenses amounted to RMB41,605 thousand, representing a decrease of 37.3% as compared with 2014.

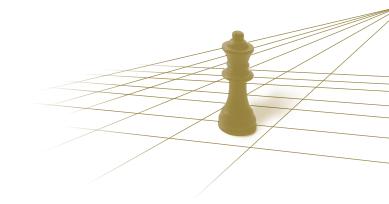
The income tax expenses included withholding tax of RMB2,823 thousand (2014: RMB5,202 thousand). Pursuant to the CIT Law, the dividends declared by the foreign-invested enterprise established in Mainland China to its immediate holding company incorporated outside Mainland China are subject to a 10% withholding tax when remitted abroad. Even though such expenses would not give rise to a present tax obligation of the Group before remitting the dividend abroad, the Group accrued such income tax expenses based on its best estimate.

Excluding the effect of withholding tax, the effective tax rate during the Reporting Year was 25.7% (2014: 26.4%).

#### 2.5 Profit attributable to equity holders and return on assets

During the Reporting Year, profit attributable to equity holders was RMB101,886 thousand (2014: RMB165,003 thousand), representing a decrease of 38.3% as compared with 2014.

During the Reporting Year, return on average assets was 4.3% (2014: 7.4%) and return on average equity was 9.4% (2014: 11.7%).



#### 3. Loans to Customers

#### 3.1 Loan portfolio

The table below sets out the details of loans we granted to customers as at the dates indicated:

	As at 31 December	
	2015	2014
Gross loans to customers, inclusive of principal and interest (RMB'000)		
Loans secured by real estate collateral	1,059,644	869,181
Loans secured by equity interest collateral	553,810	467,430
Loans secured by personal property collateral	13,197	10,960
Guaranteed loans	261,941	
Unsecured loans	321,082	186,873
Total	2,209,674	1,534,444
Number of loans outstanding		
Loans secured by real estate collateral	96	78
Loans secured by equity interest collateral	52	42
Loans secured by personal property collateral	798	850
Guaranteed loans	178	_
Unsecured loans	122	5
Total	1,246	975
Average loan amount (RMB'000)		
Loans secured by real estate collateral	11,038	11,143
Loans secured by equity interest collateral	10,650	11,129
Loans secured by personal property collateral	17	12.9
Guaranteed loans	1,472	_
Unsecured loans	2,632	37,375

#### 3.2 Loan classification and impairment allowances

The table below sets out the details of the classification of loans we granted to customers as at the dates indicated:

		As at 31 De	cember	
	2015		2014	
	RMB'000	%	RMB'000	%
Neither past due nor impaired (i)	1,150,290	<b>52.06</b> %	1,230,672	80.20%
Past due but not impaired (ii)	850,137	38.47%	277,879	18.11%
Individually impaired (iii)	209,247	9.47%	25,893	1.69%
Gross	2,209,674	100.00%	1,534,444	100.00%
Less: Impairment allowance (iii)	(179,621)	8.13%	(40,196)	2.62%
Net	2,030,053	_	1,494,248	_

#### (i) Loans neither past due nor impaired

Loans that are neither past due nor impaired relate to a wide range of customers with no recent history of default.

Personal property backed loans are included in this category as their repayments can be effected by disposal of forfeited personal property collateral, which normally carry higher values than the carrying amount of the loan. Unsecured loans and entrusted loans are also included in this category as none of them is past due or impaired as at 31 December 2015 (2014: Both personal property backed loans and entrusted loans are also included in this category.

(ii) Loans past due but not impaired

Loans that are past due but not impaired relate to the customers that have good borrowing records with the Group. The loans are fully secured by real estate collateral with a reasonably ascertainable market value, or in the case of equity interest backed loans, there has not been a significant change in the customers' credit quality and the balances are considered fully recoverable.

The Group accepted real estate collateral at fair value of approximately RMB924,460 thousand for real estate backed loans that were past due but not impaired as at 31 December 2015 (2014: RMB412,574 thousand). As at 31 December 2015, loans that were past due but not impaired amounted to RMB850,137 thousand, including loans secured by real estate collateral of RMB624,668 thousand, accounting for 73.5%; loans secured by equity interest collateral of RMB205,198 thousand, accounting for 24.1%; and guaranteed loans of RMB20,271 thousand, accounting for 2.4%.

(iii) As at 31 December 2015, loans to customers which were individually impaired amounted to RMB209,247 thousand, with an estimated loss of RMB127,118 thousand. The estimated loss is due to the difficulty in operations faced by a small number of customers and is measured based on the difference between the carrying amount and the present value of estimated future cash flows of the credit assets.

The following table sets forth the breakdown of our impairment allowance as at the indicated dates:

	As at 31 December	
	2015 RMB'000	2014 RMB'000
Loans secured by real estate collateral	(40,832)	(10,247)
Loans secured by equity interest collateral	(120,991)	(26,959)
Loans secured by personal property collateral	-	_
Guaranteed loans	(13,595)	_
Unsecured loans	(4,203)	(2,990)
Total	(179,621)	(40,196)

In light of the changes in market environment, impairment allowances were made to adequately reflect the Group's market risk exposure. As at 31 December 2015, the impairment allowance for loans secured by real estate collateral, loans secured by equity interest collateral, entrusted loans, guaranteed and unsecured loans amounted to RMB179,621 thousand, representing 8.1% of the outstanding loans granted to customers (before provision). The balance comprised of individually assessed impairment allowance of RMB127,118 thousand and collectively assessed impairment allowance of RMB52,503 thousand.

#### 3.3 Loans under legal proceedings

As at 31 December 2015, we are under legal proceedings in respect of the recovery of 20 loans, among the loans to customers that were past due but not impaired, which are secured by real estate collateral and amounted to RMB139,406 thousand. No loss is expected to be incurred on such loans. The loans are fully secured by real estate collateral with a reasonably ascertainable market value and considered fully recoverable.

Among the loans that were individually impaired, we have initiated legal proceedings for the recovery of 6 loans, which are secured by equity interest collateral and amounted to RMB30,177 thousand. Individually assessed impairment allowance of RMB30,177 thousand was provided on such loans.

#### 4. Credit Risk Management

According to our internal policy, the principal amount of a loan we grant to a loan applicant is negotiated with the applicant individually but the appraised loan-to-value ratio of the loan is capped at 70% for real estate collateral and 50% for equity interest collateral.

The following table sets forth a breakdown by collateral type of (i) aggregate loan amount; (ii) appraised value of collateral at time of loan approval; and (iii) the weighted average appraised loan-to-value ratio as of the granting dates of loans outstanding as at the indicated dates:

	As at 31 December	
	2015	2014
Aggregate loan amount (RMB in millions)		
Real estate collateral	1,059.64	869.2
Equity interest collateral	553.8	467.4
Appraised value of collateral at time of pawn loan approval (RMB in millions)		
Real estate collateral	1,607.52	1,491.7
Equity interest collateral	1,916.77	2,215.3
Range of appraised loan-to-value ratios of pawn loans		
Loans secured by real estate collateral	14%-70%	24%-70%
Loans secured by equity interest collateral	4%–50%	4%–46%
Weighted average appraised loan-to-value ratio of pawn loans		
Loans secured by real estate collateral	57%	57%
Loans secured by equity interest collateral	37%	27%

#### 5. Total Equity and Capital Management

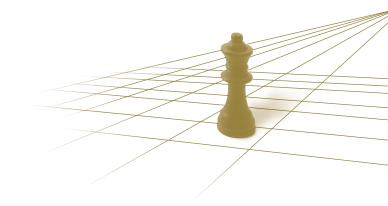
#### 5.1 Total Equity

Our total equity as at 31 December 2015 was RMB1,766,821 thousand, representing an increase of RMB266,708 thousand or 17.8% as compared to that as at 31 December 2014. The increase was due to: (i) profit attributable to equity holders of RMB101,886 thousand during the Reporting Year, and (ii) recognition of the reversal of employee benefit expenses of RMB4,771 thousand provided for the share option scheme by the Group (such reversal did not lead to cash inflow to the Group as the expenses were reversed with a deduction from the Group's capital reserves); (iii) dividend of RMB44,483 thousand paid to shareholders by the Group in 2015; and (iv) the minority interests of RMB214,076 thousand arising from acquisition of Dongshan Micro-finance.

#### 5.2 Gearing ratio management

We monitor capital risk on the basis of gearing ratio. This ratio is calculated as net debt divided by total capital. Net debt represents bank borrowings less cash and cash equivalents. Total equity represents total equity as stated in the consolidated statement of financial position. Total capital is the sum of net debt and total equity.

Our gearing ratio as at 31 December 2015 was 33% (2014: 30%).



#### 6. Borrowings and Pledge of Assets

The following table sets forth our bank borrowings as at the indicated dates:

	As at 31 De	As at 31 December	
	2015 RMB'000	2014 RMB'000	
Bank borrowings (a)	859,442	836,509	
SME bonds issued (b) Interests of holders of consolidated SEs — Suzhou Qian Dai (c)	27,748 63,382		
	950,572	836,509	

- (a) (i) Bank borrowings are with maturity within one year and bear fixed interest rates ranging from 4.35% to 6.50% per annum in the year ended 31 December 2015 (2014: From 5.32% to 7.80%).
  - (ii) As at 31 December 2015, bank borrowings with principal amount of RMB267,000 thousand (2014: RMB55,000 thousand) were secured by restricted term deposits at bank of US\$47,721 thousand (2014: US\$10,237 thousand).
  - (iii) As at 31 December 2015, bank borrowings with principal amount of RMB370,000 thousand were guaranteed by Wuzhong Jiaye and the Ultimate Shareholders (2014: same). As at 31 December 2015, bank borrowings with principal amount of RMB60,000 thousand were guaranteed by Jiangsu Wuzhong Group Co. Ltd (2014: Nil). As at 31 December 2015, bank borrowings with principal amount of RMB120,000 thousand were guaranteed by Huifang Technology (2014: Nil).
  - (iv) As at 31 December 2015, bank borrowings with principal amount of RMB41,000 thousand were guaranteed by all shareholders of Dongshan Micro-finance.
  - (v) As at 31 December 2015, the Group had no undrawn borrowing facilities (2014: Same).
- (b) In 2015, certain SME private placement bonds were issued to outside investors, whose funding was then used in the lending business to small and micro enterprises in Jiangsu Province. These bonds have a maturity within one year and bear fixed interest rates ranging from 9.3% to 10.00% per annum (2014: Nil).

As at 31 December 2015, all of those bonds were guaranteed by Jiang Su Jin Chuang Credit Re-guarantee Company (江蘇金創信用再擔保公司) (2014: Nil).

(c) As at 31 December 2015, interest of holders of platform loans are borrowings from individuals investors through the P2P platform of Suzhou Qian Dai.

As at 31 December 2015, the loans funded by the above borrowings through Suzhou Qian Dai and guaranteed by Dongshan Micro-finance were consolidated by the Group amounted to RMB62,886 thousand.

#### 7. Capital Expenditure

Our capital expenditure primarily consists of purchases of property and intangible assets. Our capital expenditure was RMB700 thousand during the Reporting Year (2014: RMB304 thousand).

#### 8. Significant Investments, Acquisition and Disposal

The Group, through an indirect wholly-owned subsidiary Suzhou Huifang Tongda Information Technology Co., Ltd.\* (蘇州匯方同達信息科技有限公司), acquired 40% of the equity interest in Dongshan Micro-finance for a cash consideration of RMB126,414,800 (equivalent to approximately HK\$158,018,500); upon the completion of the aforesaid acquisition in July 2015, the Group holds 40% of the equity interests in Dongshan Micro-finance. For details of the acquisition, please refer to the announcement of the Company dated 30 March 2015.

Save as disclosed above, the Group had no other significant investments, material acquisitions, disposals of subsidiaries, associates and joint ventures during the year ended 31 December 2015.

## 9. Contingencies, Contractual Obligations, Liquidity and Financial Resources

#### 9.1 Contingencies

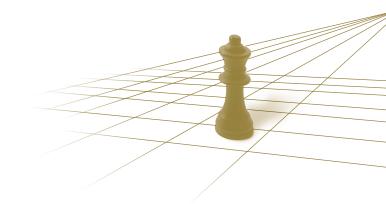
As at 31 December 2015, save as the respective commitments and guarantees disclosed below, the Group did not have any significant contingent liabilities (2014: Nil).

#### 9.2 Commitments

#### a. Operating lease Commitments

The Group leases various buildings under non-revocable operating lease agreements. The leases have various terms, clauses for upgrading and renewal rights. The future aggregate minimum lease payments under non-cancellable operating leases are as follows:

	As at 31 Dec	As at 31 December	
	2015 RMB'000	2014 RMB'000	
No later than 1 year Later than 1 year and no later than 5 years	3,354 4,956	1,590 1,593	
	8,310	3,183	



b. Guarantees Commitments

	As at 31 D	As at 31 December	
	2015	2014	
	RMB'000	RMB'000	
Guarantees	1,060	_	

#### 9.3 Liquidity and capital resources

a. Cash flow analysis

As at 31 December 2015, the Group's cash and cash equivalents amounted to RMB186,359 thousand, representing a decrease of RMB120,413 thousand as compared to that as at 31 December 2014. The following table sets forth a summary of our cash flows for the indicated periods:

	Year ended 31 December	
	2015 RMB'000	2014 RMB'000
Net cash (outflow)/inflow from operating activities	(27,103)	(270,174)
Net cash (outflow)/inflow from investing activities	(123,995)	(304)
Net cash (outflow)/inflow from financing activities	(3,832)	118,000
Increase/(Decrease) in cash and cash equivalents	(154,930)	(152,478)
Exchange gains on cash and cash equivalents	34,517	—
Cash and cash equivalents at beginning of the year	186,359	338,837
Cash and cash equivalents at end of the year	65,946	186,359

#### Net Cash Flow from Operating Activities

During the Reporting Year, net cash outflow from operating activities amounted to RMB27,103 thousand. Apart from the income from normal operating activities, the reasons accounting for the change in cash flow mainly include the slight decrease in loans granted to customers by the Group.

#### Net Cash Flow from Investing Activities

During the Reporting Year, net cash outflow from investing activities amounted to RMB123,995 thousand, which was mainly used for the acquisition of Dongshan Micro-finance.

#### Net Cash Flow from Financing Activities

During the Reporting Year, net cash outflow from financing activities amounted to RMB3,832 thousand, which was mainly due to the final dividends paid for 2014 of RMB44,483 thousand.

b. Liquidity risk

Details of liquidity risk are set out in the paragraph headed "3.4 Liquidity Risk" in the section headed "Notes to the Consolidated Financial Statements".

#### 10. Market Risk

Details of market risk are set out in the paragraph headed "3.3 Market Risk" in the section headed "Notes to the Consolidated Financial Statements".

#### 11. Human Resource and Employee Benefits

As at 31 December 2015, the Group had a total of 126 full-time employees, with an increase in number of 14 from 112 as at 31 December 2014. The increase was mainly due to the newly-established online P2P Lending business and acquisition of Dongshan Micro-finance during the Reporting Year. We will adjust the number of our employees and our remuneration policy based on the development of our business and review of our employees' performance.

During the Reporting Year, employee remuneration and benefits decreased by RMB7,074 thousand or 29% from that for the year ended 31 December 2014 to RMB17,259 thousand. The decrease was mainly due to the decrease in interest income and profit.

Pursuant to the applicable PRC regulations, we have made contributions to social security insurance funds (including pension plans, medical insurance, work-related injury insurance, unemployment insurance and maternity insurance) and housing funds for our employees. We have been in compliance with all statutory social insurance and housing fund obligations applicable to us under PRC laws in all material respects. We are not subject to any collective bargaining agreements.

#### **12. Future Plans Relating to Material Investments**

Same as disclosed in this annual report, the Group has no plans for material investments or acquisition of capital assets. However, the Group will continue to seek new business opportunities.

#### 13. Events After Reporting Year

Save as disclosed in this annual report, there is no significant event after 31 December 2015.

#### **Prospects**

Looking into 2016, (i) as part of our efforts to achieve development through transformation and innovation, we will further restructure and improve our organizational structure by establishing relevant functional departments and continue to enhance our products and services system, so as to maintain our leading position as a short-term secured financing service provider in China; (ii) the Group will push forward the development of its online financial service platform, namely, Suzhou Qian Dai (www.suzhoumoney.com) into a well-recognised brand of a regulated, safe and reliable online platform for peer-to-peer financial services business in the region; and (iii) the Group will strive to expand its civilian goods pawn business, which is an important segment of the pawn industry, by diversifying our products, increasing transaction volume and innovating business models while keeping the risks controllable.

## DIRECTORS AND CHIEF EXECUTIVE

#### **Directors**

The Board currently consists of nine Directors, comprising three executive Directors, three non-executive Directors and three independent non-executive Directors.

#### **Executive Directors**

Mr. CHEN Yannan (陳雁南), aged 65, is the Chairman of our Company and was appointed as an executive Director of the Company on 11 November 2011. Mr. Chen is responsible for convening and presiding over the board meetings regularly and making decisions for the key issues of our Company, such as determining the Company's macroscopic development direction, researching into relevant national policies and avoiding the systemic risks in our industry. Mr. Chen joined our Group as an executive director of the PRC Operating Entity on 8 May 2005 and is responsible for overseeing the operations and making the decisions for the key issues of our Group. Throughout the Track Record Period, the PRC Operating Entity has been managed by Mr. Chen. He has also been a director of Wuzhong Jiaye since 2005. Mr. Chen was a director and the Deputy Chairman of the Board of Wuzhong Group from 1992 to 2003, and since 2003, Mr. Chen has been a director of Wuzhong Group, where his responsibilities include attending board meetings regularly and making decisions for the key issues of Wuzhong Group. He was also the General Manager of Wuzhong Group Sales Co., Ltd. (吳中集團銷售公司) from 1997 to 2004. Mr. Chen has approximately 10 years of experience in the short-term financing industry. Mr. Chen graduated from Changshu Advanced Vocational School of Jiangsu Province (江蘇省常熟高等專科學校) majoring in physical chemistry in July 1975. From 11 March 2004 to 16 April 2010, Mr. Chen was the Chairman of the Board of Supervisors (監事會) of Jiangsu Wuzhong Industrial Co., Ltd. (江蘇吳中實業股份有限 公司) a company listed on the Shanghai Stock Exchange (Stock Code: 600200) whose primary business is pharmaceutical and real estate and is not in competition with our Group.

**Mr. WU Min (**吳敏), aged 47, is the chief executive officer of our Company and was appointed as an executive Director of the Company on 17 May 2012. Mr. Wu is responsible for the day-to-day operations and strategic development of our Company. Upon joining our Group in 26 January 2011, Mr. Wu has been the General Manager of the PRC Operating Entity. He possesses approximately 29 years of experience in commercial banking, finance and management. Mr. Wu worked in various positions in the Suzhou branch of the Industrial and Commercial Bank of China from 1985 to 2011, including being the President and Secretary of the Committee of Communist Party of China of the Wuzhong branch between 2005 and 2011. Mr. Wu graduated from Jiangsu Radio and TV University (江蘇廣播電視大學), majoring in finance, in July 1994; from the Party School of the Central Committee of Communist Party of China Correspondence Institute (中共中央黨校函授學院), majoring in executive management, in December 2001 and from the School of Business of Soochow University (蘇州大學商學院) in October 2003, where he completed a postgraduate course in finance. In November 2000, Mr. Wu obtained the Intermediate Economist qualification (中級經濟師任職資格) issued by the Ministry of Personnel of the PRC (中華人民共和國人事部).

**Mr. MAO Zhuchun (毛竹春)**, aged 42, is our chief financial officer and was appointed as an executive Director of the Company on 17 May 2012. Mr. Mao is responsible for the overall financial management and control and accounting of our Company. In July 2003, Mr. Mao became the manager of the Assets Audit Department of Wuzhong Group. From January 2008 to April 2012, he was the chief financial officer of Wuzhong Group, where his responsibilities include overall financial management and control and accounting system of Wuzhong Group and its then subsidiary, the PRC Operating Entity. Prior to joining Wuzhong Group, Mr. Mao was employed as an assistant lecturer at the Economics and Management Department of Jiangnan University from July 1998. Mr. Mao graduated from Shaanxi Institute of Finance and Economics (陝西財經學院) in July 1997 with a bachelor's degree in finance. Mr. Mao completed the Executive Master of Business Administration (EMBA) programme of Xi'an Jiaotong University with an EMBA degree in June 2013. Mr. Mao has been a member of the Chinese Institute of Certified Public Accountants since December 2001 and received the Senior International Finance Manager qualification on 25 November 2013. Mr. Mao resigned as the executive Director and chief financial officer of the Company on 1 January 2016 due to his other business engagements which require more of his dedication and time commitment.

**Mr. ZHANG Changsong** (張長松), aged 43, was appointed as an executive Director and chief financial officer of the Company on 1 January 2016. Mr. Zhang is a senior accountant recognized by the Jiangsu Provincial Department of Human Resources and Social Security and a certified internal auditor recognized by the China Institute of Internal Audit with the authorization from the Institute of Internal Auditors. Mr. Zhang has also been awarded the professional designation of Certification in Risk Management Assurance by the Institute of Internal Auditors. Mr. Zhang received his bachelor degree in accounting from Anhui Institute of Finance and Trade, currently known as Anhui University of Finance & Economics, in 1998 and completed his postgraduate program in accounting at Anhui University of Finance & Economics in 2004. Mr. Zhang has more than 17 years of experience in auditing and accounting. In September 1998, he started working as an auditing staff at Anhui Xinhua Bookstore, which is currently known as Anhui Xinhua Media Co., Ltd. and listed on the Shanghai Stock Exchange. From 2005 to 2012, Mr. Zhang worked as an accounting supervisor, assistant manager in the asset auditing department, manager in the asset auditing department at Wuzhong Group, respectively. Since 2013, he has been the vice chief auditor and general manager in the asset auditing department at Wuzhong Group.

#### **Non-executive Directors**

**Mr. ZHUO You (**卓有), aged 47, was appointed as a non-executive Director of the Company on 17 May 2012. Mr. Zhuo is currently the director and Vice President of Wuzhong Group responsible for the strategic investment and overall management of Wuzhong Group. Mr. Zhuo is also Secretary of the Committee of the Communist Party of Wuzhong Group. He graduated from Suzhou Vocational University (蘇州市職業大學) in July 1990 where he completed a secretarial course. Mr. Zhuo was a reporter and editor of Suzhou Wuxian Radio Station (蘇州吳縣市廣播電台) from August 1990 to February 1995. Since 1995, he has held various positions including the positions of planning director, manager of the administration and management department, office director, assistant general manager and deputy managing director of Wuzhong Group and general manager of Suzhou Taihu Construction Investment Company (蘇州太湖建設投資公司), a subsidiary of Wuzhong Group.

**Mr. ZHANG Cheng (張成)**, aged 33, was appointed as a non-executive Director of the Company on 17 May 2012. Mr. Zhang is responsible for the investor relation of our Company. Mr. Zhang graduated from Nanjing University with a bachelor's degree in economics and a master's degree in western economics in June 2002 and June 2005, respectively. Mr. Zhang was the investment manager of the Strategic Investment Department of Wuzhong Group from July 2005 to February 2006. From February 2006 to February 2008, he served as the assistant general manager of Jiangsu Wuzhong Hi-Tech Venture Capital Co., Ltd (江蘇吳中高科創業投資有限公司), a subsidiary of Wuzhong Group, and from February 2008, he became the deputy general manager and from February 2011, he became the general manager of such company. From February 2010, Mr. Zhang also became the deputy general manager of Suzhou Education Investment Company (蘇州教育投資有限公司), a subsidiary of Wuzhong Group, and from February 2011, became the general manager of such company. During his various positions in Wuzhong Group and the two subsidiaries of Wuzhong Group, Mr. Zhang is responsible for the management and development in relation to investment in the bio-pharmaceutical, information technology areas and private education.

**Mr. CAO Jian (曹健)**, aged 38, was appointed as a non-executive Director of the Company on 17 May 2012. From February 2001, Mr. Cao served as the deputy manager, then the manager of the legal department of Wuzhong Group. From 2009 to now, Mr. Cao has been the chief corporation lawyer of Wuzhong Group, where his responsibilities include participating in the due diligence, negotiation and drafting of legal documents for material corporation business activities and the overall management of legal affairs of Wuzhong Group. Mr. Cao graduated from Xuzhou Normal University (徐州 師範大學) with a bachelor's degree in law in June 2000 and obtained his qualifications of the PRC Lawyer and PRC Enterprise Counsel in June 2001 and October 2003, respectively. Mr. Cao resigned as the non-executive Director of the Company on 18 March 2016 because he desired to devote more time to his personal affairs and development.

**Ms. ZHANG Shu (張妹)**, aged 50, was appointed as a non-executive Director of the Company on 18 March 2016. Ms. Zhang has been a vice president of Wuzhong Group since December 2011. Ms. Zhang has more than 25 years of experience in banking and finance industry. From August 1986 to May 1990, she worked as a clerk at the sales department of Suzhou branch of Bank of China. From May 1990 to October 1999, Ms. Zhang commenced working as a clerk in the bill settlement department and subsequently became the chief officer of loan department at Suzhou branch of Bank of China. Afterwards, Ms. Zhang worked as an assistant vice president in the administration division of BOC International Holdings Limited in Hong Kong from November 1999 to August 2003. She became the vice president of Suzhou Industrial District branch of Bank of China from September 2003 to March 2007 and then worked as the president of Suzhou Wuzhong branch of Bank of China from March 2007 to October 2011. Ms. Zhang then worked as the general manager of the risk management department of Suzhou branch of Bank of China from Nanjing Normal University (南京師範大學) in June 1995 and a postgraduate degree in world economics from the Graduate School of Chinese Academy of Social Sciences (中國 社會科學院研究生院) in September 1998. Ms. Zhang was awarded with the qualification certificate of speciality and technology in the speciality of financial economics (intermediate level) by the Human Resources Department of the People's Republic of China (中華人民共和國人事部) in November 1997.

#### **Independent Non-executive Directors**

**Mr. ZHANG Huaqiao** (張化橋), aged 52, was appointed as an independent non-executive Director of the Company on 6 October 2013. Mr. Zhang graduated from the Graduate School of the People's Bank of China (中國人民銀行研究生部) with a master's degree in economics in 1986; and from the Australian National University with a master's degree in economics in January 1991. From July 1986 to January 1989, Mr. Zhang was employed at the People's Bank of China in Beijing and from June 1999 to April 2006, Mr. Zhang worked at the Equities Department of UBS AG, Hong Kong Branch at which he first served as the head of the China research team and later became the co-head of the China research team. From March 2006 to September 2008, Mr. Zhang was the chief operating officer of Shenzhen Investment Limited (深圳控股有限公司), a company listed on the Stock Exchange (Stock Code: 0604).

Mr. Zhang currently holds the directorships as follows:

- non-executive director of Boer Power Holdings Limited, a company listed on the Stock Exchange (Stock Code: 1685), since November 2011;
- independent non-executive director of Fosun International Limited, a company listed on the Stock Exchange (Stock Code: 656), since March 2012;
- non-executive director and chairman of the board of China Smartpay Group Holdings Limited (formerly known as Oriental City Group Holdings Limited), a company listed on the Stock Exchange (Stock Code: 8325), since September 2012 and March 2014, respectively, re-designated as executive director on 13 May 2015;
- independent non-executive director of Zhong An Real Estate Limited, a company listed on the Stock Exchange (Stock Code: 672), since January 2013;
- independent non-executive director of Logan Property Holdings Company Limited, a company listed on the Stock Exchange (Stock Code: 3380), since November 2013;

- independent non-executive director of Yancoal Australia Limited, a company listed on the Australian Securities Exchange (ASX code: YAL), since April 2014;
- independent non-executive director of Luye Pharma Group Ltd., a company listed on the Stock Exchange (Stock Code: 2186), since June 2014;
- independent non-executive director of Wanda Commercial Properties (Group) Co., Limited, a company listed on the Stock Exchange (Stock Code:169), since September 2014; and
- independent non-executive director of Sinopec Oilfield Service Corporation (formerly known as Sinopec Yizheng Chemical Fibre Company Limited), a company listed on the Stock Exchange (Stock Code: 1033) since February 2015.

In addition, Mr. Zhang held the following directorships in various listed companies in the last 3 years:

- independent non-executive director of Fuguiniao Co., Ltd., a company listed on the Stock Exchange (Stock Code: 1819), from May 2013 to June 2014;
- independent non-executive director of Ernest Borel Holdings Limited, a company listed on the Stock Exchange (Stock Code: 1856), from June 2014 to November 2014; and
- director of Nanjing Central Emporium (Group) Stocks Co., Ltd., a Company listed on the Shanghai Stock Exchange (Stock Code: 600280), from March 2013 to June 2015.

**Mr. FENG Ke (**馮科**)**, aged 44, was appointed as an independent non-executive Director of the Company on 6 October 2013. Mr. Feng graduated from Guangdong University of Finance (廣東金融學院) majoring in international finance in July 1993; from Guangdong Academy of Social Sciences (廣東省社會科學院) with a master's degree in economics in July 1999; and from Peking University School of Economics (北京大學經濟學院) with a doctor's degree in political economics in July 2002. Mr. Feng has been an associate professor at School of Economics of Peking University from 2010. Mr. Feng was the assistant manager of Golden Eagle Asset Management Co., Ltd (金鷹基金管理有限公司) from November 2002 to January 2006.

Mr. Feng currently holds directorships as follows:

- independent director of China Great Wall Computers Shenzhen Co. Ltd (中國長城計算機深圳股份有限公司) (Stock Code: 000066), a company listed on the Shenzhen Stock Exchange, since August 2010;
- independent non-executive director of Asian Capital Resources (Holdings) Limited (亞洲資產(控股)有限公司), a company listed on the Growth Enterprise Market Board of the Stock Exchange (Stock Code: 08025), since October 2008, re-designated as executive director on 1 September 2013;
- independent non-executive director of Zhuguang Holdings Group Co. Ltd. (珠光控股集團有限公司) (Stock Code: 01176), a company listed on the Hong Kong Stock Exchange, since June 2015, and
- independent director of Shenzhen Yushun Electronic Limited (深圳宇電子股份有限公司) (Stock Code: 002289), a company listed on the Shenzhen Stock Exchange, since December 2015.

In addition, Mr. Feng held the following directorships in various listed companies in the last 3 years:

- independent director of Sichuan Guang'an AAA Public Co., Ltd (四川廣安愛眾股份有限公司), a company listed on the Shanghai Stock Exchange (Stock code: 600979), from November 2011 to September 2014;
- independent director of Beijing CCID Media Investments Co., Ltd. (北京賽迪傳媒投資股份有限公司), a company listed on the Shenzhen Stock Exchange (Stock code: 000504), from December 2013 to December 2014;
- independent director of Guangdong Provincial Expressway Development Co., Ltd (廣東省高速公路發展股份有限公司) (Stock code: 000429), a company listed on the Shenzhen Stock Exchange, from January 2010 to June 2015; and
- independent director of Tande Co., Ltd (天地源股份有限公司) (Stock code: 600665), a company listed on the Shanghai Stock Exchange, from December 2009 to December 2015.

**Mr. TSE Yat Hong (謝日康)**, aged 46, was appointed as an independent non-executive Director of the Company on 6 October 2013. Mr. Tse is a Fellow of the Hong Kong Institute of Certified Public Accountants and a FCPA of CPA Australia. Mr. Tse graduated from Monash University in April 1992 with a bachelor's degree in science. Since June 2000, Mr. Tse has been serving as the chief financial officer of Shenzhen International Holdings Limited (Stock code: 00152), a company listed on the Stock Exchange. From August 2000 to March 2008, Mr. Tse was also the company secretary of Shenzhen International Holdings Limited. Mr. Tse served as the joint company secretary of Shenzhen Expressway Company Limited from September 2004 to September 2007. Prior to that, Mr. Tse worked in the audit profession in one of the international accounting firms for years.

Mr. Tse currently has served as a non-executive director of Shenzhen Expressway Company Limited, a company listed on the Stock Exchange (Stock code: 00548) and the Shanghai Stock Exchange (Stock code: 600548), since January 2009. Mr. Tse had served as an independent non-executive director of Casablanca Group Limited, a company listed on the Stock Exchange (Stock code: 02223), from October 2012 to March 2015.

Save as disclosed in this section, there is no other matters concerning the Company's Directors which are discloseable pursuant to Rules 13.51(2)(h) to (v) of the Listing Rules and there are no any material matters concerning the Company's Directors that need to be brought to the attention of the Shareholders.

#### **Chief Executive**

**Mr. HE Jiong (賀炅)**, aged 43, is our joint company secretary of the Company. Mr. He is responsible for disclosure of information relating to the Company. Mr. He obtained his bachelor's degree from Central South Industrial University (中南 工業大學), currently known as Central South University (中南大學), in June 1995, majoring in English, and successfully completed the Canadian Securities Course, provided by the CSI Global Education Inc. in 2004. Mr. He joined our Group on 8 March 2010 when he started working as the manager of the risks control department of the PRC Operating Entity. Prior to joining our Group, Mr. He worked in the international business department of the Zengcheng branch of the Guangdong Development Bank (now known as China Guangfa Bank) from July 1995 to December 1998. From October 2001 to May 2006, Mr. He worked in the Royal Bank of Canada, a company listed on the New York Stock Exchange (Stock Code: RY.TO), at which his last position was a customer service representative.

**Ms. CAO Yu** (曹瑜), aged 41, is the Chief Risk Officer of our Group. She is responsible for risk control, asset quality and legal issues. Ms. Cao obtained a bachelor's degree in international trading from Peking University in July 1999. From August 1994 to December 2012, she worked in China Industrial and Commercial Bank of China, Suzhou Wuzhong Branch as an employee of the credit management department, account manager, manager of the corporate department, manager and senior credit approver of the Head Office of Industrial and Commercial Bank of China successively. Ms. Cao joined the Group in January 2013 as the general manger of our branch company and an assistant to the President of the Group.

#### **Management Continuity**

Our management team is a group of chief executive led by Mr. Chen Yannan, an executive Director and Chairman of the Company, who joined the Group in May 2005. Mr. Chen Yannan was Deputy Chairman of Wuzhong Group when the PRC Operating Entity was established in 1999. He has been an executive director of the PRC Operating Entity since 2005 and, as such, is responsible for overseeing the operations and making the decisions for the key issues of our Group.

Mr. Chen Yannan is ultimately responsible for the management team, being Mr. Wu Min, Mr. He Jiong (joined in March 2010) and Ms. Cao Yu (joined in January 2013), the majority of whom had been in place prior to the start of the Track Record Period.

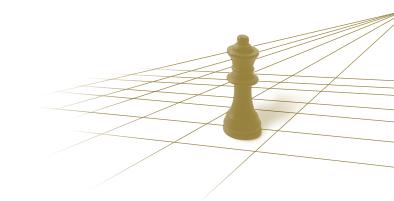
#### **Joint Company Secretaries**

**Mr. HE Jiong (賀炅)**, aged 43, was appointed as a joint company secretary of our Company on 6 October 2013. For details regarding Mr. He's experience, please refer to the paragraphs headed "Chief Executive" in this section.

**Miss LEUNG Ching Ching (梁晶晶)**, aged 35, was appointed as a joint company secretary of our Company on 6 October 2013 and serves as a manager of corporate services of Tricor Services Limited. Miss Leung has over 10 years of experience in the company secretarial industry, and provided services to clients ranging from private companies to public companies listed on the main board of the Stock Exchange. Miss Leung is a Chartered Secretary and an Associate of both The Institute of Chartered Secretaries and Administrators in the United Kingdom and The Hong Kong Institute of Chartered Secretaries. She graduated from The Chinese University of Hong Kong and received a Master of Arts degree in Professional Accounting and Information System from City University of Hong Kong.

#### Audit Committee

Our Company established an audit committee with written terms of reference in compliance with the Corporate Governance Code and Corporate Governance Report as set out in Appendix 14 to the Listing Rules. The audit committee consists of three members, namely Mr. Tse Yat Hong and Mr. Feng Ke, our independent non-executive Directors and Mr. Zhang Cheng, our non-executive Director. Mr. Tse Yat Hong has been appointed as the chairman of the audit committee, and is our independent non-executive Director processing the appropriate professional qualifications. The primary duties of the audit committee are to review and supervise the financial reporting process and internal control system of the Group, oversee the audit process and perform other duties and responsibilities as assigned by our Board.



#### **Remuneration Committee**

Our Company established a remuneration committee with written terms of reference in compliance with the Corporate Governance Code and Corporate Governance Report as set out in Appendix 14 to the Listing Rules. The remuneration committee consists of three members, namely Mr. Zhang Huaqiao, Mr. Tse Yat Hong, our independent non-executive Directors and Mr. Wu Min, our executive Director. Mr. Zhang Huaqiao has been appointed as the chairman of the remuneration committee. The primary duties of the remuneration committee are to establish and review the policy and structure of the remuneration for the Directors and chief executive and make recommendations on employee benefit arrangement.

#### **Nomination Committee**

Our Company established a nomination committee with written terms of reference in compliance with the Corporate Governance Code and Corporate Governance Report as set out in Appendix 14 to the Listing Rules. The nomination committee consists of three members, namely Mr. Feng Ke and Mr. Zhang Huaqiao, our independent non-executive Directors, and Mr. Chen Yannan, our executive Director. Mr. Chen Yannan has been appointed as the chairman of the nomination committee. The primary duties of the nomination committee are to review the composition of the Board of Directors and make recommendations to our Board on the appointment and removal of Directors of our Company.

#### **Internet Finance Business Committee**

Our Company established an internet finance business committee with written terms of reference. The internet finance business committee consists of three members, namely Mr. Feng Ke and Mr. Zhang Huaqiao, our independent non-executive Directors, and Mr. Wu Min, our executive Director. Mr. Zhang Huaqiao has been appointed as the chairman of the internet finance business committee. The primary duties of the internet finance business committee are to make recommendations to the Board on the strategies of the Group in the area of providing financial solutions via internet and other e-commerce matters ("Internet Finance Business").

#### **Change in Directors' Information**

Under Rule 13.51B(1) of Listing Rules, the changes in Directors' information of the Company required to be disclosed in this annual report are as follows:

Mr. Mao Zhuchun, an executive Director of the Company, ceased to be an executive Director and chief financial officer of the Company on 1 January 2016 while Mr. Zhang Changsong was appointed as an executive Director and chief financial officer of the Company on 1 January 2016. Mr. Cao Jian, a non-executive Director, ceased to be a non-executive Director of the Company on 18 March 2016 while Ms. Zhang Shu was appointed as a non-executive Director of the Company on 18 March 2016.

Mr. Feng Ke, an independent non-executive Director of the Company, ceased to be an independent director of Guangdong Provincial Expressway Development Co., Ltd (廣東省高速公路發展股份有限公司), a company listed on the Shenzhen Stock Exchange (stock code: 000429) and Tande Co., Ltd (天地源股份有限公司), a company listed on the Shanghai Stock Exchange (stock code: 600665) in June 2015 and December 2015, respectively. Mr. Feng Ke has been appointed as an independent director of Shenzhen Success Electronics Ltd (深圳市宇順電子股份有限公司), a company listed on the Shenzhen Stock Exchange (stock code: 002289) since 14 December 2015.

#### **Compensation of Directors and Chief Executive**

The aggregate amount of remuneration our Directors (including fees, salaries, contributions to pension schemes, discretionary bonuses, housing and other allowances and other benefits in kind) for the year ended 31 December 2014 and 2015 was approximately RMB5,488 thousand and RMB 5,773 thousand, respectively.

During the year ended 31 December 2014 and 2015, five highest paid individuals of the Group included three executive Directors, whose emoluments were deducted from emoluments payable to the five highest paid individuals. Emoluments of the remaining highest paid individuals were RMB1,020 thousand and RMB879 thousand.

No remuneration was paid by us to our Directors or the five highest paid individuals as an inducement to join or upon joining us or as a compensation for loss of office in respect of the years ended 31 December 2015.

Save as disclosed above, no other payments have been made or are payable in respect of each of the two years ended 31 December 2014 and 2015 by the Group to the Directors.

Our Board will review and determine the remuneration and compensation packages of our Directors and chief executive in reference to the recommendations from the Remuneration Committee which will take into account salaries paid by comparable companies, time commitment and responsibilities of the Directors and performance of our Group.

## **DIRECTORS' REPORT**

The Board of the Company is pleased to present its report together with the audited consolidated financial statements of the Group for the year ended 31 December 2015.

#### **Principal Activities**

The Company is an investment holding company. The principal activity of the Group is the provision of comprehensive financing services in the PRC.

#### **Business Review**

The business review of the Group as at 31 December 2015 is set out in the section headed "Management Discussion and Analysis" from pages 7 to 20 of this annual report.

#### **Possible Risks and Uncertainties Facing the Company**

Description of possible risks and uncertainties facing the Company is set out in the paragraph headed "3 Financial Risk Management" in the section headed "Notes to the Consolidated Financial Statements" from pages 84 to 93 of this annual report.

#### **Events After Reporting Year**

Save as disclosed in this annual report, there is no significant event after 31 December 2015.

#### **Future Business Development**

A discussion of the Group's future business development is set out in the "Chairman's Statement" on page 5 and "Management Discussion and Analysis" on page 20 of this annual report.

#### **Financial Key Performance Indicators**

An analysis of the Group's performance during the Reporting Year using financial key performance indicators is set out in the "Financial Summary" on page 3 of this annual report.

#### **Environmental Protection and Compliance with Laws and Regulations**

The Group is committed to supporting the environmental sustainability. Being a comprehensive financing service provider in the PRC, the Group is subject to various environmental laws and regulations set by the PRC national, provincial and municipal governments. Compliance procedures are in place to ensure adherence to applicable laws, rules and regulations. During the Reporting Year, the Group has complied with relevant laws and regulations that have significant impact on the operations of the Group. Further, any changes in applicable laws, rules and regulations are brought to the attention of relevant employees and relevant operation units from time to time.

#### **Relationship with Stakeholders**

The Group recognises that employees, customers and business partners are keys to its sustainable development. The Group is committed to establishing a close and caring relationship with its employees, providing quality services to its customers and enhancing cooperation with its business partners.

#### **Financial Statements**

The results of the Group for the year ended 31 December 2015 and the state of the Company's and the Group's financial affairs as at that date are set out on pages 62 to 66 of this annual report.

#### **Final Dividend**

The Board has not recommended the payment of any final dividends for the year ended 31 December 2015.

#### **Closure of Register of Members**

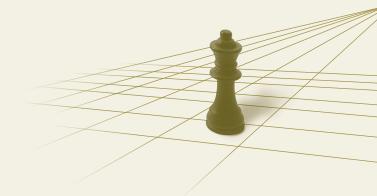
The register of members of the Company will be closed from Wednesday, 25 May 2016 to Friday, 27 May 2016 (both dates inclusive), during which period no transfer of shares will be registered. In order to qualify for attending and voting at the forthcoming annual general meeting, all transfer documents accompanied by the relevant share certificates must be lodged with the Company's Hong Kong branch share registrar, Computershare Hong Kong Investor Services Limited, Shops 1712–1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong for registration by 4:30 p.m. on Tuesday, 24 May 2016.

#### **Reserves**

Changes to the reserves of the Group during the year ended 31 December 2015 are set out in the consolidated statements of changes in equity. Changes to the reserves of the Company during the year ended 31 December 2015 are set out in Note 21 to the consolidated financial statements.

#### **Property, Plant and Equipment**

Changes to the property, plant and equipment of the Group and the Company during the year are set out in Note 28 to the consolidated financial statements.



#### **Share Capital**

Details of the Company's share capital are set out in Note 20 to the consolidated financial statements.

#### **Subsidiaries**

Particulars of the Company's subsidiaries as at 31 December 2015 are set out in Note 12 to the consolidated financial statements.

#### **Financial Summary**

A summary of the results and of the assets and liabilities of the Group for the last 5 financial years is set out in Page 3 of this annual report.

#### Purchase, Sale or Redemption of the Company's Listed Securities

The Company and its subsidiaries did not purchase, sell or redeem any of the listed securities of the Company during the year ended 31 December 2015.

#### **Permitted Indemnity Provision**

According to the Company's Articles of Association, each director is entitled to the compensation out of the assets of the Company for all losses or liabilities incurred due to the execution of his/her duties or taken place related to such execution. The Company has taken out the appropriate directors' and officers' liability insurance policy for the directors and officers of the Group as a means of security.

#### **Equity-linked Agreement**

Apart from the Share Option Scheme of the Company set forth from pages 37 to 40, the Company has not entered into any equity-linked agreement during the Reporting Year or there was not any subsisting equity-linked agreement entered into by the Company at the end of the Reporting Year.

#### **Directors and Chief Executive**

The Directors and chief executive of the Company during the year were:

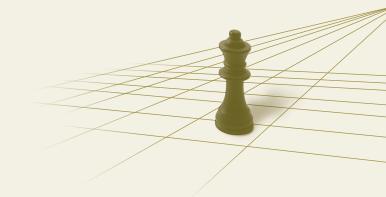
#### **Directors**

Name	Position
Mr. Chen Yannan	Executive Director and Chairman of the Board
Mr. Wu Min	Executive Director and Chief Executive Officer
Mr. Zhang Changsong (appointed on 1 January 2016)	Executive Director and Chief Financial Officer
Mr. Zhuo You	Non-executive Director
Mr. Zhang Cheng	Non-executive Director
Ms. Zhang Shu (appointed on 18 March 2016)	Non-executive Director
Mr. Zhang Huaqiao	Independent Non-executive Director
Mr. Feng Ke	Independent Non-executive Director
Mr. Tse Yat Hong	Independent Non-executive Director
Mr. Mao Zhuchun (resigned on 1 January 2016)	Executive Director and Chief Financial Officer
Mr. Cao Jian (resigned on 18 March 2016)	Non-executive Director
Chief Executive	
Name	Position
Mr. Ho. liong	laint Company Socratany
Mr. He Jiong	Joint Company Secretary

Ms. Cao Yu

Chief Risk Officer

The biographical details of the Directors and chief executive of the Company are set out in the section headed "Directors and Chief Executive" in this annual report.



#### **Directors' Interests in Contracts**

Save as disclosed in this annual report, no contract of significance to which the Company or any of its subsidiaries was a party and in which a Director had a material interest, whether directly or indirectly, subsisted at the end of the year or at any time during the year.

## **Confirmation of Independence from the Independent Non-Executive Directors**

The Company has received from each of the independent non-executive Directors, namely, Mr. Zhang Huaqiao, Mr. Feng Ke and Mr. Tse Yat Hong, the annual confirmation letter of their respective independence pursuant to Rule 3.13 of the Listing Rules. The Company considers that the independent non-executive Directors have been independent from their respective date of appointment to 31 December 2015 and remain independent as of the date of this annual report.

#### Directors' and Chief Executive's Interests and Short Positions in Shares, Underlying Shares and Debentures

As at 31 December 2015, the interests and short positions of the Directors and chief executive of the Company in the shares, underlying shares and debentures of the Company or its associated corporations (within the meaning of Part XV of the SFO), as recorded in the register required to be kept by the Company pursuant to Section 352 of the SFO, or as otherwise notified to the Company and the Stock Exchange pursuant to the Model Code, were as follows:

#### (1) Long positions in shares of the Company

Name of Director	Nature of Interest	Type of Interest	Number of Shares or Underlying Shares	Percentage of the Total Issued Shares
Chen Yannan	Beneficial owner	Share options	3,800,000(L) <i>(Note 2)</i>	0.37%
	Interest in controlled corporation	Ordinary shares	65,000,000(L) <i>(Note 3)</i>	6.34%
Wu Min	Beneficial owner	Share options	3,800,000(L) <i>(Note 2)</i>	0.37%
	Beneficial owner	Ordinary shares	640,000(L)	0.06%
Mao Zhuchun (Note 5)	Beneficial owner	Share options	2,400,000(L) <i>(Note 2)</i>	0.23%

Name of Director			Number of Shares or Underlying Shares	Percentage of the Total Issued Shares
	Nature of Interest	Type of Interest		
Zhuo You	Beneficial owner	Share options	1,000,000(L) <i>(Note 2)</i>	0.10%
	Interest in controlled corporation	Ordinary shares	39,000,000(L) (Note 4)	3.80%
Cao Jian <i>(Note 6)</i>	Beneficial owner	Share options	1,000,000(L) <i>(Note 2)</i>	0.10%
Zhang Cheng	Beneficial owner	Share options	1,000,000(L) <i>(Note 2)</i>	0.10%
Zhang Huaqiao	Beneficial owner	Share options	2,000,000(L) (Note 2)	0.20%
	Beneficial owner	Ordinary shares	5,880,000(L)	0.57%
Feng Ke	Beneficial owner	Share options	2,000,000(L) (Note 2)	0.20%
Tse Yat Hong	Beneficial owner	Share options	2,000,000(L) (Note 2)	0.20%
Zhang Shu (Note 7)	Beneficial owner	Ordinary shares	300,000(L)	0.03%

Notes:

1. (L) represents long position.

- 2. Details of the interest in the Share Option Scheme are set out below in the section headed "Share Option Scheme" and the circular of the Company dated 22 April 2014.
- 3. These shares are held by Southern Swan Investment Co., Ltd which is 100% beneficially owned by Mr. Chen Yannan, and therefore, Mr. Chen Yannan is deemed to be interested in all these shares under the SFO.
- 4. These shares are held by Assyria Babylon Investment Co., Ltd which is 100% beneficially owned by Mr. Zhuo You, and therefore, Mr. Zhuo You is deemed to be interested in all these shares under the SFO.
- 5. Mr. Mao Zhuchun resigned as executive Director of the Company on 1 January 2016.
- 6. Mr. Cao Jian resigned as non-executive Director of the Company on 18 March 2016.
- Ms. Zhang Shu was appointed as a non-executive Director of the Company on 18 March 2016. This shows the long position in shares of the Company of Ms. Zhang Shu as at the date of this annual report.

# (2) Long positions in the shares of the Company's associated corporations (within the meaning of Part XV of the SFO)

Name of Director	Name of Associated Corporation	Nature of Interest	Amount of Registered Capital	Percentage of the Total Registered Capital
Chen Yannan	江蘇吳中嘉業集團有限公司(Jiangsu Wuzhong Jiaye Group Co., Ltd.)	Beneficial owner	RMB95,000,000(L)	10%
	蘇州新區恒悦管理諮詢有限公司 (Suzhou Xinqu Hengyue Management Consulting Co., Ltd.)	Beneficial owner	RMB20,000,000(L)	10%
Zhuo You	江蘇吳中嘉業集團有限公司(Jiangsu Wuzhong Jiaye Group Co., Ltd.)	Beneficial owner	RMB57,000,000(L)	6%
	蘇州新區恒悦管理諮詢有限公司 (Suzhou Xinqu Hengyue Management Consulting Co., Ltd.)	Beneficial owner	RMB12,000,000(L)	6%

Note:

1. (L) represents long position.

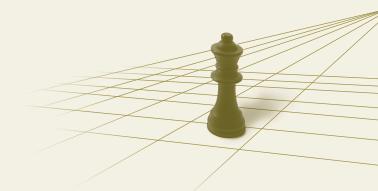
Save as disclosed above, as at 31 December 2015, none of the Directors and chief executive of the Company had registered an interest or short position in the shares, underlying shares or debentures of the Company or any of its associated corporations that was required to be recorded pursuant to Section 352 of the SFO, or as otherwise notified to the Company and the Stock Exchange pursuant to the Model Code.

# Interests and Short Positions of Substantial Shareholders in Shares and Underlying Shares

As at 31 December 2015, the following parties (other than the Directors and chief executive of the Company) had interests and short positions of 5% or more of the shares or underlying shares of the Company as recorded in the register of interests required to be kept by the Company pursuant to Section 336 of the SFO:

#### Long positions:

				Percentage of the Total
			Number of	Issued
Name of Shareholder	Nature of Interest	Class of Shares	Shares	Shares
Xiaolai Investment Co., Ltd	Beneficial owner	Ordinary Shares	260,000,000(L)	25.36%
Xilai Investment Co., Ltd	Beneficial owner	Ordinary Shares	65,000,000(L)	6.34%
Zhu Tianxiao	Interest in controlled corporation	Ordinary Shares	325,000,000(L) <i>(Note 2)</i>	31.70%
Baoxiang Investment Co., Ltd	Beneficial owner	Ordinary Shares	84,500,000(L)	8.24%
Zhang Xiangrong	Interest in controlled corporation	Ordinary Shares	84,500,000(L) <i>(Note 3)</i>	8.24%
Wonder Capital Co., Ltd	Beneficial owner	Ordinary Shares	71,500,000(L)	6.97%
Ge Jian	Interest in controlled corporation	Ordinary Shares	71,500,000(L) <i>(Note 4)</i>	6.97%
Southern Swan Investment Co., Ltd	Beneficial owner	Ordinary Shares	65,000,000(L)	6.34%
Dalvey Asset Holding Limited	Beneficial owner	Ordinary Shares	117,561,000(L)	11.47%
RRJ Capital Master Fund II, L.P.	Interest in controlled corporation	Ordinary Shares	117,561,000(L) <i>(Note 5)</i>	11.47%



Notes:

- 1. (L) represents long position.
- 2. These shares represent the 260,000,000 shares held by Xiaolai Investment Co., Ltd and 65,000,000 shares held by Xilai Investment Co., Ltd. Each of Xiaolai Investment Co., Ltd and Xilai Investment Co., Ltd is 100% beneficially owned by Mr. Zhu Tianxiao. Accordingly, Mr. Zhu Tianxiao is deemed to be interested in all the shares beneficially owned by Xiaolai Investment Co., Ltd and Xilai Investment Co., Ltd under the SFO.
- 3. These shares are held by Baoxiang Investment Co., Ltd, which is 100% beneficially owned by Mr. Zhang Xiangrong, and therefore, Mr. Zhang Xiangrong is deemed to be interested in all these shares under the SFO.
- 4. These shares are held by Wonder Capital Co., Ltd, which is 100% beneficially owned by Mr. Ge Jian, and therefore, Mr. Ge Jian is deemed to be interested in all these shares under the SFO.
- 5. These shares are held by Dalvey Asset Holding Limited. As Dalvey Asset Holding Limited is wholly owned by RRJ Capital Master Fund II, L.P., RRJ Capital Master Fund II, L.P. is deemed to be interested in all these shares under the SFO.

Save as disclosed above, as at 31 December 2015, no person or corporation, other than the Directors and chief executive of the Company, whose interests are set out in the section headed "Directors' and chief executive's interests and short positions in shares and underlying shares and debentures" above, had registered an interest or short position in the shares or underlying shares of the Company that was required to be recorded pursuant to Section 336 of the SFO.

### **Share Option Scheme**

On 26 May 2014, a share option scheme (the "**Share Option Scheme**") of the Company was approved and adopted by the shareholders of the Company. The principal terms of the Share Option Scheme, which shall be valid and effective for 10 years from its adoption date, are summarized below.

#### **Purpose**

The purpose of the Share Option Scheme is to incentivize and reward the eligible participants for their contribution to the Group and to align their interests with that of the Company so as to encourage them to work towards enhancing the value of the Company.

#### **Eligible participants**

Pursuant to the Share Option Scheme, the Board may offer any employee (whether full-time or part-time) or a director of the Group options to subscribe for shares of the Company.

### Total number of Shares available for issue under the Share Option Scheme

#### (a) 10% limit

The maximum number of Shares which may be issued upon exercise of all options to be granted under the Share Option Scheme and any other share option schemes of the Company must not, in aggregate, exceed 10% of the total issued Shares as at the date of adoption of the Share Option Scheme (the "Scheme Mandate Limit"). Options lapsed in accordance with the terms of the Share Option Scheme and any share option schemes of the Company will not be counted for the purpose of calculating the Scheme Mandate Limit.

The Company may, from time to time, refresh the Scheme Mandate Limit by obtaining the approval of the Shareholders in general meeting, provided that the total number of Shares which may be issued upon exercise of all options to be granted under the Share Option Scheme and any other share option schemes of the Company under the limit as refreshed must not exceed 10% of the Shares in issue as at the date of the Shareholders' approval of the refreshed limit.

The Company may also seek separate approval of the Shareholders in general meeting for granting options beyond the Scheme Mandate Limit or the refreshed limit to any eligible persons specifically identified by the Board.

#### (b) 30% limit

The overall limit on the number of Shares which may be issued upon exercise of all outstanding options granted and yet to be exercised under the Share Option Scheme and any other share option schemes of the Company must not, in aggregate, exceed 30% of the Shares of the Company in issue from time to time.

#### Maximum entitlement of each eligible person

No Options shall be granted to any eligible person under the Share Option Scheme which, if exercised, would result in such eligible person becoming entitled to subscribe for such number of Shares as, when aggregated with the total number of Shares already issued or to be issued to him under all options granted to him (including exercised, cancelled and outstanding options) in the 12-month period up to and including the date of offer of such options, exceeds 1% of the Shares in issue at such date. Any further grant of options to an eligible person in excess of the 1% limit as mentioned above shall be subject to the approval of the Shareholders in general meeting with such eligible person and his close associates (as defined in the Listing Rules) abstaining from voting.

#### **Exercise price**

The exercise price shall be determined by the Board in its absolute discretion but in any event shall be not less than the highest of:

- (a) the closing price of the Shares as stated in the daily quotations sheet of the Stock Exchange on the date of grant;
- (b) the average closing price of the Shares as stated in the daily quotations sheets of the Stock Exchange for the 5 trading days immediately preceding the date of offer of grant; and
- (c) the nominal value of the Shares.

### Performance targets and minimum period for which an option must be held

The Board may, when making an offer of the grant of an option, impose and specify in the offer letter any terms and conditions as it may at its absolute discretion think fit, including any vesting schedule and/or conditions, any minimum period for which any option must be held before it can be exercised and/or any performance target which need to be achieved by an option-holder before the option can be exercised.

#### Amount payable upon acceptance of option

HK\$1.00 is payable by each eligible person to the Company on acceptance of an offer of option.

On 16 June 2014, the Board considered and approved the grant of 50,000,000 share options to certain eligible persons under the Share Option Scheme. The options granted to each of the grantees under the Share Option Scheme shall be vested and become exercisable upon the second anniversary of the date of grant (i.e. 16 June 2016). Vested options shall be exercisable until the expiry of the five-year period from the date of grant (i.e. until 15 June 2019). Grantees of such options are entitled to exercise the options at an exercise price of HK\$1.40 per Share. For more details, please refer to the announcement of the Company dated 16 June 2014.

Particulars of the outstanding options granted under the Share Option Scheme are set out below:

Name or category of participants	No. of Shares involved in the options outstanding as at 1 January 2015	Granted during the year	Exercised during the year	Lapsed during the year	No. of Shares involved in the options outstanding as at 31 December 2015
-					
Directors	0.000.000				0.000.000
Chen Yannan	3,800,000	_	_	_	3,800,000
Wu Min	3,800,000	_	_	_	3,800,000
Mao Zhuchun	2,400,000	_	_	_	2,400,000
Zhuo You	1,000,000	—	—	—	1,000,000
Zhang Cheng	1,000,000	—	—	—	1,000,000
Cao Jian	1,000,000	_	_	_	1,000,000
Zhang Huaqiao	2,000,000	—	—	—	2,000,000
Feng Ke	2,000,000	—	—	—	2,000,000
Tse Yat Hong	2,000,000	_		_	2,000,000
Subtotal	19,000,000	_	_	_	19,000,000
Employees					
Employees	31,000,000	_	_	_	31,000,000
Total	50,000,000	_	_	_	50,000,000

Notes:

- 1. The closing price of the Shares preceding the date on which the share options were granted was HK\$1.41.
- 2. The vesting of all share options granted to the eligible persons is conditional upon the achievement of certain performance targets by the relevant individual grantees and/or the Group as set out in their respective offer letters.
- 3. The fair value of the share options granted during the year is set out in note 21 to the consolidated financial statements.
- 4. Mr. Mao Zhuchun resigned as an executive Director of the Company on 1 January 2016. Mr. Cao Jian resigned as a non-executive Director of the Company on 18 March 2016.

### **Management Contracts**

No contracts concerning the management and administration of the whole or any substantial part of the business of the Company were entered into or existed during the year.

### **Major Customers**

For the year ended 31 December 2015, the five largest customers contributed, in aggregate, 29.6% of the Group's total interest income from loans to customers.

None of the Directors, any of their close associates or any Shareholders which, to the knowledge of our Directors, own more than 5% of the issued share capital of the Company had any interest in any of the five largest customers of the Group during the year ended 31 December 2015.

### **Audit Committee**

The Audit Committee has reviewed the accounting principles and policies adopted by the Group and discussed the Group's internal controls and financial reporting matters with the management. The Audit Committee has reviewed the audited consolidated financial statements of the Group for the year ended 31 December 2015.

### **Emolument Policy**

The Company is well aware of the importance of incentivising and retaining its employees. The Group offers competitive remuneration packages to its employees and makes contributions to social security insurance funds (including pension plans, medical insurance, work-related injury insurance, unemployment insurance and maternity insurance) and housing fund for its employees. The Remuneration Committee is set up for reviewing the Group's emolument policy and remuneration package of the Directors and chief executive of the Group, having regard to the Group's overall operating results, individual performance and comparable market practices.

The details of the emoluments payable to the Directors during the year ended 31 December 2015 are set out in Note 30 to the consolidated financial statements.

Pursuant to code provision B.1.5 of the Corporate Governance Code, the details of the emoluments payable to the members of the senior management during the year fell within the following bands:

Remuneration bands	Number of individuals
HK\$ 0 to 1,000,000	3

### **Employee Retirement Benefits**

Particulars of the employee retirement benefits of the Group are set out in Note 10 to the consolidated financial statements.

### **Distributable Reserves**

As at 31 December 2015, the Company's distributable reserves calculated under the Companies Law comprise the share premium, other reserves and retained earnings amounted to approximately RMB1,544,634 thousand.

### **Bank and Other Loans**

Particulars of bank and other loans of the Group as at 31 December 2015 are set out in Note 24 to the consolidated financial statements.

### **Rights to Acquire the Company's Securities**

Other than as disclosed above, during the year ended 31 December 2015, none of the Company, or any of its subsidiaries, was a party to any arrangement to enable the Directors to have any right to subscribe for securities of the Company or to acquire benefits by means of acquisition of shares in, or debentures of, the Company or any other body corporate.

### **Directors' Interests in Competing Business**

As at the date of this annual report, none of the Directors or their respective close associates had interests in businesses which compete or are likely to compete either directly or indirectly with the businesses of the Group as are required to be disclosed pursuant to the Listing Rules.

### **Non-Competition Undertaking**

Each of Mr. Zhu Tianxiao, Xilai Investment Co., Ltd and Xiaolai Investment Co. Ltd. (the "**Covenantors**"), each being a controlling shareholder of the Company, has entered into a deed of non-competition (the "**Deed of Non-Competition**") in favour of the Company on 6 October 2013, pursuant to which each of the Covenantors has unconditionally, irrevocably and severally undertaken with the Group that they shall not, and shall procure that their respective members shall not, (except through the Group) directly or indirectly carry on, participate, acquire or hold any right or interest or otherwise be interested, involved or engaged in or connected with, any business which is in any respect in competition with or similar to or is likely to be in competition with the business of the Group. For details of the Deed of Non-Competition, please refer to the Prospectus.

Each of the Covenantors has provided to the Company a written confirmation in respect of his/its compliance with the Deed of Non-Competition. The independent non-executive Directors have reviewed the compliance with the non-competition undertaking by the Covenantors under the Deed of Non-Competition and are of the view that such non-competition undertaking has been complied with during the year ended 31 December 2014.

### **Pre-Emptive Rights**

There is no provision for pre-emptive rights under the articles of association of the Company, although there are no restrictions against such rights under the laws in the Cayman Islands.

### **Continuing Connected Transactions**

During the year, the Company and the Group had the following continuing connected transactions, certain details of which are disclosed in compliance with the requirements of Chapter 14A of the Listing Rules.

Reference is made to the Prospectus. The short-term secured financing business in which the Group is engaging is a regulated business in the PRC and according to the relevant governmental policy. The Company, as a foreign investor, would not be granted the necessary approval to conduct and invest in the pawn loan business in the PRC. As a result, the Group, through an indirect wholly-owned subsidiary of the Company, Huifang Tongda, has entered into a series of contractual arrangements (the "**Contractual Arrangements**") with the PRC Operating Entity, which possess the necessary licences for the operation of the Group's short-term secured financing business in the PRC, such that the Group can conduct its business operations indirectly in the PRC through the PRC Operating Entity while complying with applicable PRC laws and regulations. The Contractual Arrangements are designed to provide the Group with effective control over the financial and operational policies of the PRC Operating Entity and, to the extent permitted by the PRC laws and regulations, the right to acquire the equity interests in and/or the assets of the PRC Operating Entity. Further, pursuant to the Contractual Arrangements, all economic benefits derived from the operation of the Group as if it were a wholly-owned subsidiary.

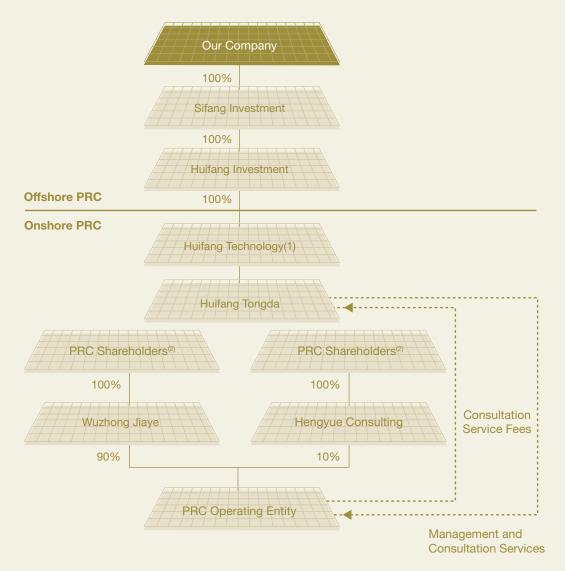
The Contractual Arrangements currently in effect comprise the following agreements, namely (a) the Exclusive Management and Consultation Service Agreement (as supplemented by the Supplemental Agreement to the Exclusive Management and Consultation Service Agreement), (b) the Exclusive Call Option Agreement, (c) the Proxy Agreement, (d) the Equity Pledge Agreement (as amended by the amended Equity Pledge Agreement), (e) the VIE Transfer Agreement, and (f) the PRC Shareholders Loan Agreement, which were entered into between, among others, the PRC Operating Entity, Huifang Tongda, Mr. Zhu Tianxiao ("**Mr. Zhu**"), Mr. Chen Yannan ("**Mr. Chen**") and/or Mr. Zhuo You ("**Mr. Zhuo**") (as the case may be). There was not any material change in the Contractual Arrangements and/or the circumstances under which they were adopted. A summary of the aforementioned agreements are set out below.

Mr. Zhu, through two companies wholly owned by him, namely Xiaolai Investment Co., Ltd and Xilai Investment Co., Ltd, holds approximately 31.7% of equity interest in the Company and accordingly, he is a controlling shareholder and hence a connected person of the Company under Rule 14A.07(1) of the Listing Rules. Mr. Chen and Mr. Zhuo, both being Directors, are also connected person of the Company under Rule 14A.07(1) of the Listing Rules.

The PRC Operating Entity is owned indirectly as to 50% by Mr. Zhu and therefore, is an associate of Mr. Zhu. As a result, the PRC Operating Entity is a connected person of the Company under Rule 14A.07(4) of the Listing Rules. In addition, Mr. Zhu, Mr. Chen and Mr. Zhuo are parties to some agreements under the Contractual Arrangements. Accordingly, the transactions contemplated under the Contractual Arrangements constitute continuing connected transactions of the Company under the Listing Rules upon Listing.

### **Contractual Arrangements**

The following diagram sets out the simplified structure of the Group as of 31 December 2015 and illustrates the Contractual Arrangements between the PRC Operating Entity and Huifang Tongda:



#### Notes:

- (1) The former name is Suzhou Huifang Management Consulting Co., Ltd. (蘇州匯方管理諮詢有限公司) and the change of name was effected on 12 December 2013.
- (2) The PRC Shareholders are Mr. Zhu (50%), Zhang Xiangrong (13%), Ge Jian (11%), Mr. Chen (10%), Wei Xingfa (4%), Yang Wuguang (6%) and Mr. Zhuo (6%).

#### Summary of the agreements under the Contractual Arrangements:

(a) Exclusive Management and Consultation Service Agreement

On 31 December 2011, Huifang Technology and the PRC Operating Entity entered into an exclusive management and consultation service agreement, as subsequently supplemented by the Supplemental Agreement (as defined below) (the "**Exclusive Management and Consultation Service Agreement**"), pursuant to which the PRC Operating Entity has agreed to engage Huifang Technology on an exclusive basis to provide consultation and other ancillary services, including without limitation enterprise management, market development and consultancy services. Pursuant to the Exclusive Management and Consultation Service Agreement, the PRC Operating Entity may not, among other restrictions or obligations, engage any other third party to provide similar services without the prior written consent of Huifang Technology.

In consideration for the provision of such services by Huifang Technology, the PRC Operating Entity has agreed to recognise consultation service fees payable to Huifang Technology on a quarterly basis. The consultation service fees will be billed by Huifang Technology to the PRC Operating Entity and are equivalent to the total revenue before tax audited pursuant to the Hong Kong Financial Reporting Standards less all the related costs incurred and reasonable expenses of the PRC Operating Entity.

The term of the Exclusive Management and Consultation Service Agreement commenced on 31 December 2011 and will expire on 30 December 2031 and is renewable at the sole election of Huifang Technology for successive terms as determined by Huifang Technology, until termination by Huifang Technology.

On 29 February 2012, Huifang Technology transferred all its rights and obligations under the Exclusive Management and Consultation Service Agreement to Huifang Tongda, in accordance with the VIE Transfer Agreement as described in sub-paragraph (e) below.

On 21 November 2012, Huifang Tongda and the PRC Operating Entity entered into a supplemental agreement to the Exclusive Management and Consultation Service Agreement (the "Supplemental Agreement"). Pursuant to the Supplemental Agreement, the consultation service fees, as the consideration for the provision of the service by Huifang Tongda, shall be equivalent to the total revenue before tax less all the related costs and expenses reasonably incurred by the PRC Operating Entity, provided that, Huifang Tongda may decide, for the purpose of operations and business expansion of the PRC Operating Entity, the actual amount of the service fees. The Supplemental Agreement is deemed to have retrospectively become effective on 1 July 2012. The Supplemental Agreement was entered into for the purpose of maintaining a certain level of net assets and net profits for the PRC Operating Entity, which will affect the amount of loans the PRC Operating Entity can grant and its ability to open a branch pursuant to the applicable regulations of the PRC, and to grant Huifang Tongda a right to decide the amount of the service fees charged on the PRC Operating Entity according to the PRC Operating Entity's operational needs and future business expansion. Pursuant to the Supplemental Agreement, it is Huifang Tongda's right to decide whether to change the amount of the service fees charged on the PRC Operating Entity, and pursuant to the Exclusive Call Option Agreement (as defined hereinafter), Huifang Tongda has been irrevocably and unconditionally granted an option to acquire the entire equity interest in the PRC Operating Entity and/or all assets of the PRC Operating Entity. Any profits not paid to Huifang Tongda in the form of consultation service fees may be acquired by Huifang Tongda when it exercises its option under the Exclusive Call Option Agreement. As a result, our ability to receive the entire economic benefits of the PRC Operating Entity as provided by the Contractual Arrangements is not affected by the Supplemental Agreement.

#### (b) Exclusive Call Option Agreement

On 31 December 2011, Huifang Technology, the PRC Operating Entity, Wuzhong Jiaye, Hengyue Consulting and the PRC Shareholders entered into an exclusive call option agreement (the "**Exclusive Call Option Agreement**") pursuant to which Wuzhong Jiaye and Hengyue Consulting irrevocably and unconditionally granted Huifang Technology an option to acquire, directly and/or through one or more nominees, the entire equity interest held by Wuzhong Jiaye and Hengyue Consulting in the PRC Operating Entity and/or all assets of the PRC Operating Entity at a price equivalent to the minimum amount as may be permitted by applicable PRC laws and regulations. If the PRC laws and regulations are silent in this regard, the price will be set at the nominal price agreed by the parties thereto. The PRC Operating Entity and the PRC Shareholders also agreed to the option granted to Huifang Technology. Subject to compliance with applicable PRC laws and regulations, Huifang Technology may exercise the option at any time, and acquire all or part of the equity interests and/or assets of the PRC Operating Entity in any manner in its sole discretion. In addition, Huifang Technology has undertaken to exercise the option and unwind the Contractual Arrangements as soon as applicable PRC laws and regulations allow our short-term secured financing business to be directly operated by Huifang Technology in China.

Pursuant to the Exclusive Call Option Agreement, the PRC Operating Entity may not, without the prior written consent of Huifang Technology, declare or distribute any dividends to its shareholders. Wuzhong Jiaye and Hengyue Consulting shall procure the PRC Operating Entity and the PRC Shareholders shall procure Wuzhong Jiaye and Hengyue Consulting, not to declare or distribute such dividends. In addition, Wuzhong Jiaye, Hengyue Consulting and the PRC Shareholders have undertaken to assign or transfer to Huifang Technology and/or to one or more nominees any and all of dividend declared and distributed at any time or any interest payable to them by virtue of their holding of the equity interest in the PRC Operating Entity. Furthermore, Wuzhong Jiaye, Hengyue Consulting and the PRC Shareholders have undertaken to assign or transfer to Huifang Technology and/or to one or more nominees any and all of proceeds or consideration received from the sales or disposal of the equity interest held in the PRC Operating Entity, and all of any appropriation of assets upon termination or liquidation of the PRC Operating Entity.

The Exclusive Call Option Agreement became effective on 31 December 2011 and will expire on the date on which all the equity interests or assets of the PRC Operating Entity are transferred to Huifang Technology and/or one or more nominees as contemplated under the Exclusive Call Option Agreement.

#### (c) Proxy Agreement

On 31 December 2011, Huifang Technology, the PRC Operating Entity, Wuzhong Jiaye, Hengyue Consulting and the PRC Shareholders entered into a proxy agreement (the "**Proxy Agreement**") whereby Wuzhong Jiaye and Hengyue Consulting irrevocably and unconditionally undertook to authorise Huifang Technology or the directors and their associates as authorised by Huifang Technology to exercise their shareholders' rights under the articles of association of the PRC Operating Entity and applicable PRC laws and regulations. Such shareholders' rights include but are not limited to (i) convening and attending the shareholders' meetings of the PRC Operating Entity pursuant to its articles of association; (ii) exercising voting rights on all matters requiring shareholders' consideration and approval, including but not limited to the nomination and removal of all the directors and/or chief executive members of the PRC Operating Entity whose appointment and removal is to be determined by the shareholders; (iii) passing resolutions on the disposal of the assets of the PRC Operating Entity; (iv) passing resolutions on the rights and powers of the Committee, including but not limited to dealing with the assets of the PRC Operating Entity; (v) signing any and all shareholders resolutions; (vi) filing all the relevant documents with the relevant companies registry; and (vii) all other shareholders' voting rights under the articles of association of the PRC Operating Entity and/or applicable PRC laws and regulations.

Pursuant to the Proxy Agreement, Huifang Technology may exercise such shareholders' rights without the prior consultation with Wuzhong Jiaye, Hengyue Consulting or the PRC Shareholders. Wuzhong Jiaye, Hengyue Consulting as well as the PRC Shareholders shall not exercise such shareholders' rights without the prior written consent of Huifang Technology.

The Proxy Agreement became effective on 31 December 2011 and will expire on 30 December 2031 and is renewable at the election of Huifang Technology for successive terms as determined by Huifang Technology. The Proxy Agreement will expire upon the termination by Huifang Technology or until the date on which all the equity interest in the PRC Operating Entity are transferred to Huifang Technology and/or its nominees as contemplated under the Exclusive Call Option Agreement.

#### (d) Equity Pledge Agreement

On 31 December 2011, Huifang Technology and the PRC Shareholders entered into an equity pledge agreement with Wuzhong Jiaye and Hengyue Consulting, respectively, as subsequently amended as described below (collectively, the "**Equity Pledge Agreement**"), pursuant to which the PRC Shareholders granted first priority security interests over their respective equity interests in Wuzhong Jiaye and Hengyue Consulting to Huifang Technology for guaranteeing the performance of the Exclusive Management and Consultation Service Agreement, the Exclusive Call Option Agreement and the Proxy Agreement.

Pursuant to the Equity Pledge Agreement, Huifang Technology is entitled to exercise its rights to sell all or part of the pledged equity interests in Wuzhong Jiaye and Hengyue Consulting upon the non-performance or breach of any of the terms of the Exclusive Management and Consultation Service Agreement, the Exclusive Call Option Agreement, the Proxy Agreement and/or the Equity Pledge Agreement. In addition, the PRC Shareholders shall not pledge their respective equity interests in Wuzhong Jiaye and Hengyue Consulting in favour of or to other third parties without the prior written consent of Huifang Technology.

The Equity Pledge Agreement became effective on the date of its execution by all relevant parties (subject to the registrations of the pledge in the register of members of the PRC Operating Entity which have been completed) and shall terminate upon the performance by the PRC Operating Entity, Wuzhong Jiaye, Hengyue Consulting and the PRC Shareholders (as the case may be) in full of all obligations under the Exclusive Management and Consultation Service Agreement, the Exclusive Call Option Agreement, the Proxy Agreement, the Equity Pledge Agreement or the repayment of all losses arising from the breach of the Exclusive Management and Consultation Service Agreement, the Exclusive Call Option Agreement, the Proxy Agreement and the Equity Pledge Agreement.

On 29 February 2012, Huifang Technology transferred all its rights and obligations under the Equity Pledge Agreement to Huifang Tongda in accordance with the VIE Transfer Agreement as described in sub-paragraph (e) below for further information of the VIE Transfer Agreement.

On 22 May 2013, Huifang Tongda, as the transferee of all the rights and obligations of Huifang Technology under the Equity Pledge Agreement, amended the Equity Pledge Agreement with the PRC Shareholders and each of Wuzhong Jiaye and Hengyue Consulting respectively. Pursuant to the amended Equity Pledge Agreement, the PRC Shareholders granted first priority security interests over their respective equity interests in Wuzhong Jiaye and Hengyue Consulting to Huifang Tongda as a guarantee to the performance of the PRC Shareholders Loan Agreement (as defined hereinafter), in addition to the performance of the Exclusive Management and Consultation Service Agreement (as described in details above), in addition to the Exclusive Call Option Agreement and the Proxy Agreement which was covered by the Equity Pledge Agreement entered into on 31 December 2011 and transferred to Huifang Tongda on 29 February 2012 as described in the immediate preceding paragraph.

Pursuant to the amended Equity Pledge Agreement, Huifang Tongda is entitled to exercise its rights to sell all or part of the pledged equity interests in Wuzhong Jiaye and Hengyue Consulting upon the non-performance or breach of any of the terms of the Exclusive Management and Consultation Service Agreement (as supplemented), the Exclusive Call Option Agreement, the Proxy Agreement, the PRC Shareholders Loan Agreement, and the amended Equity Pledge Agreement. In addition, the PRC Shareholders shall not pledge their respective equity interests in Wuzhong Jiaye and Hengyue Consulting in favour of or to other third parties without the prior written consent of Huifang Tongda.

The amended Equity Pledge Agreement became effective on 22 May 2013 upon execution by all relevant parties and the completion of the registrations of the pledge in the register of members of the PRC Operating Entity which have been completed, and shall terminate upon the performance of all obligation in full or the repayment of all losses arising from the breach by the PRC Operating Entity, Wuzhong Jiaye, Hengyue Consulting and the PRC Shareholders (as the case may be) under the Exclusive Management and Consultation Service Agreement (as supplemented), the Exclusive Call Option Agreement, the Proxy Agreement, the PRC Shareholders Loan Agreement, and the amended Equity Pledge Agreement.

In addition, as the shareholders of the PRC Operating Entity, Wuzhong Jiaye and Hengyue Consulting amended the articles of association of the PRC Operating Entity on 31 December 2011. According to the articles of association currently in effect, no shareholder may pledge any of its equity interest in the PRC Operating Entity to any party.

#### (e) VIE Transfer Agreement

On 29 February 2012, Huifang Tongda, Huifang Technology, the PRC Operating Entity, Wuzhong Jiaye, Hengyue Consulting and the PRC Shareholders entered into a transfer agreement of structural contracts (the "**VIE Transfer Agreement**") pursuant to which Huifang Technology has agreed to transfer all of its rights and obligations under the Exclusive Management and Consultation Service Agreement, the Exclusive Call Option Agreement, the Proxy Agreement and the Equity Pledge Agreement to Huifang Tongda. Accordingly, on the same date, Huifang Tongda entered into relevant new agreements with the respective parties to effectuate such transfer. The VIE Transfer Agreement and such new agreements became effective on 29 February 2012. After the transfer, Huifang Technology became an investment holding company with no substantive businesses and may serve as a platform for the Company to expand into various new business sectors.

#### (f) PRC Shareholders Loan Agreement

On 22 May 2013 Huifang Tongda, PRC Operating Entity, Wuzhong Jiaye, Hengyue Consulting and the PRC Shareholders entered into a loan agreement (the "**PRC Shareholders Loan Agreement**"), pursuant to which Huifang Tongda agreed to extend interest-free loans equivalent to an amount to be injected as registered capital into the PRC Operating Entity (the "**Capital Contribution Amount**") to the PRC Shareholders in accordance with the PRC laws and regulations. The PRC Shareholders will contribute the full amount of the Capital Contribution Amount to the registered capital of Wuzhong Jiaye and Hengyue Consulting, which will in turn contribute such loan proceeds to the PRC Operating Entity as registered capital. Under the PRC Shareholders Loan Agreement, Huifang Tongda may request, at any time in its absolute discretion and to the extent permitted by the PRC laws and regulations, the PRC Shareholders to repay the loan (i) by using the capital realized from Huifang Tongda's exercise of its rights under the Exclusive Call Option Agreement to purchase from Wuzhong Jiaye and Hengyue Consulting, the entire equity interests in the PRC Operating Entity and/or all assets of the PRC Operating Entity, followed with a capital reduction of Wuzhong Jiaye and Hengyue Consulting (as well as PRC Operating Entity, as applicable); or (ii) any other means as permitted by applicable PRC laws and regulations.

### **Risk relating to the Contractual Arrangements**

The following risks are associated with the Contractual Arrangements. Further details of the risks are set out on pages 36 to 44 of the Prospectus.

- imposing economic penalties;
- restricting our right to collect revenues;
- revoking the business licences and/or the licences or certificates of the PRC Operating Entity;
- discontinuing or restricting the operations of the PRC Operating Entity;
- imposing conditions or requirements in respect of the Contractual Arrangements with which we may not be able to comply;
- requiring us to restructure the relevant ownership structure or operations;
- voiding the Contractual Arrangements; and
- taking other regulatory or enforcement actions that could adversely affect our business.

#### Mitigation actions taken by the Company

- The Company has existing protections measures under the Contractual Arrangements. The Company's Internal Control Department will regularly review the compliance and performance of such conditions under the Contractual Arrangements.
- The Company's legal department will deal with matters relating to compliance and regulatory enquiries from relevant PRC authorities and report to the Board on a regular basis.

A waiver has been granted by the Stock Exchange regarding strict compliance with (i) the applicable disclosure and independent shareholders' approval requirements under Chapter 14A of the Listing Rules in relation to the transactions contemplated under the Contractual Arrangements, (ii) the requirement of setting a maximum aggregate annual value (i.e. annual cap) for the fees payable to Huifang Tongda under the Contractual Arrangements, and (iii) the requirement of limiting the term of the Contractual Arrangements to three years or less, for so long as the shares of the Company are listed on the Stock Exchange, subject to certain conditions as set out in the Prospectus. In addition, pursuant to the waiver granted by the Stock Exchange, the framework of the Contractual Arrangements may be renewed and/or cloned upon the expiry of the existing arrangements or, in relation to any existing or new wholly foreign-owned enterprise or operating company (including branch company) that the Group might wish to establish, without obtaining the approval of the independent non-executive Directors and the independent Shareholders, on substantially the same terms and conditions as the Contractual Arrangements.

The independent non-executive Directors of the Company have reviewed the Contractual Arrangements and confirmed that (i) the transactions carried out during the year have been entered into in accordance with the relevant provisions of the Contractual Arrangements and have been operated so that the revenue generated by the PRC Operating Entity has been substantially retained by Huifang Tongda; (ii) no dividends or other distributions have been made by the PRC Operating Entity to the holders of its equity interests which are not otherwise subsequently assigned or transferred to the Group; and (iii) no new contracts or renewed contracts have been entered into on the same terms as the existing Contractual Arrangements from the Listing Date till the end of the year.

The independent non-executive Directors have confirmed that the above continuing connected transactions were entered into by the Group: (i) in the ordinary and usual course of its business; (ii) on normal commercial terms or better; and (iii) in accordance with the relevant provisions of the Contractual Agreements that were fair and reasonable and in the interests of the Company and the shareholders as a whole.

Further, the Board has engaged the auditor of the Company to report on the Group's continuing connected transaction. The auditor has issued an unqualified letter containing their findings and conclusions in respect of the continuing connected transactions disclosed above in accordance with Listing Rule 14A.56 of the Listing Rules and confirmed that (i) nothing has come to their attention that causes them to believe that the continuing connected transactions carried out pursuant to the Contractual Arrangements during the year ended 31 December 2015 (a) have not received the approval of the Board and (b) were not entered into, in all material respects, in accordance with the relevant Contractual Arrangements; and (ii) no dividends or other distributions have been made by the PRC Operating Subsidiary to its shareholders during the year ended 31 December 2015.

A copy of the auditor's letter on the continuing connected transactions of the Group year ended 31 December 2015 has been provided by the Company to the Stock Exchange.

Save for the continuing connected transactions disclosed above and certain other connected transactions and continuing connected transactions which are exempted from reporting, annual review, announcement and independent Shareholders' approval requirements under Chapter 14A of the Listing Rules, during the Reporting Year, there were no other transactions which constituted connected transaction or continuing connected transactions that were subject to the reporting requirements under the Listing Rules.

### **Public Float**

As at the date of this annual report and based on the information that is publicly available to the Company and to the knowledge of the Directors, the Company has maintained the minimum public float of 25% as required under the Listing Rules.

### **Auditors**

The consolidated financial statements have been audited and agreed by PricewaterhouseCoopers who shall retire at the forthcoming annual general meeting and, being eligible, offer themselves for reappointment.

By order of the Board

Chen Yannan

Chairman

Hong Kong, 23 March 2016

# CORPORATE GOVERNANCE REPORT

The Board of the Company hereby presents to the Shareholders the corporate governance report for the year ended 31 December 2015 (the **"Reporting Year**").

### **Corporate Governance Practices**

The Board of the Company has committed to achieving high corporate governance standards.

The Board believes that high corporate governance standards are essential in providing a framework for the Group to safeguard the interests of Shareholders and to enhance corporate value and accountability.

The Company's corporate governance practices are based on the principles and code provisions set forth in the Corporate Governance Code and Corporate Governance Report (the "CG Code") contained in Appendix 14 to the Listing Rules.

In the opinion of the Board, the Company has complied with all the applicable principles and code provisions of the CG Code throughout the Reporting Year.

### **Model Code for Securities Transactions**

The Company has adopted the Model Code as set out in Appendix 10 to the Listing Rules as the code of conduct regarding securities transactions by the Directors.

Specific enquiry has been made of all the Directors of the Company and they have confirmed that they have complied with the Model Code throughout the Reporting Year.

The Company has also adopted the Model Code as written guidelines (the "**Employees Written Guidelines**") for securities transactions by the relevant employees who are likely to be in possession of inside information of the Company.

No incident of non-compliance of the Employees Written Guidelines by the relevant employees was noted by the Company.

### **Board of Directors**

### **Board Composition**

The Board of the Company comprises the following Directors:

Executive Directors: Mr. CHEN Yannan (Chairman) Mr. WU Min (Chief Executive Officer) Mr. MAO Zhuchun (Chief Financial Officer) (resigned on 1 January 2016) Mr. ZHANG Changsong (Chief Financial Officer) (appointed on 1 January 2016)

Non-executive Directors: Mr. ZHUO You Mr. ZHANG Cheng Mr. CAO Jian (resigned on 18 March 2016) Ms. ZHANG Shu (appointed on 18 March 2016)

Independent Non-executive Directors: Mr. ZHANG Huaqiao Mr. FENG Ke Mr. TSE Yat Hong

The biographical information of the Directors are set out in the section headed "Directors and Chief Executive" on pages 21 to 25 of this annual report.

None of the members of the Board is related to one another.

### **Chairman and Chief Executive Officer**

The positions of Chairman and Chief Executive Officer are held by Mr. Chen Yannan and Mr. Wu Min respectively. The Chairman provides leadership and is responsible for the effective functioning and leadership of the Board. The Chief Executive Officer focuses on the Company's business development and daily management and operations generally. Their respective responsibilities are clearly defined and set out in writing.

#### **Independent Non-executive Directors**

During the Reporting Year, the Board at all times met the requirements of the Listing Rules relating to the appointment of at least three independent non-executive Directors representing at least one-third of the Board with one of whom possessing appropriate professional qualifications or accounting or related financial management expertise.

The Company has received written annual confirmation from each of the independent non-executive Directors in respect of his independence in accordance with the independence guidelines set out in Rule 3.13 of the Listing Rules. The Company is of the view that all independent non-executive Directors are independent.

### **Non-executive Directors and Re-election of Directors**

Code provision A.4.1 of the CG Code stipulates that non-executive Directors shall be appointed for a specific term, subject to re-election, whereas code provision A.4.2 states that all Directors appointed to fill a casual vacancy shall be subject to election by Shareholders at the first general meeting after appointment and that every Director, including those appointed for a specific term, shall be subject to retirement by rotation at least once every three years.

The procedures and process of appointment, re-election and removal of directors are laid down in the Company's Articles of Association. The Nomination Committee is responsible for reviewing the Board composition, developing and formulating the relevant procedures for nomination and appointment of Directors, monitoring the appointment and succession planning of Directors and assessing the independence of independent non-executive Directors.

Each of the executive Directors has entered into a service contract with the Company for an initial term of three years with effect from their respective date of appointment unless terminated by not less than two months' written notice served by either the executive Directors or the Company. Each of the non-executive Directors and independent non-executive Directors has signed an appointment letter with the Company for a term of three years with effect from their respective date of appointments are subject to the provisions of retirement and rotation of Directors under the Articles of Association.

In accordance with Article 84(1) and (2) of the Articles of Association, one-third of the Directors of the Company for the time being (or, if their number is not a multiple of three, the number nearest to but no less than one-third) shall retire from office at each annual general meeting provided that every Director shall be subject to retirement by rotation at least once every three years. Any Directors so to retire shall be those subject to retirement by rotation who have been longest in office since their last re-election or appointment and so that as between persons who became or were last re-elected as Directors on the same day those to retire shall (unless they otherwise agree among themselves) be determined by lot. In accordance with Article 83(3) of the Articles of Association, any Director appointment and be subject to re-election at such meeting and any Director appointed by the Board as an addition to the existing Board shall hold office only until the next following annual general meeting of the Company and shall then be eligible for re-election. Accordingly, Mr. Wu Min, Mr. Zhuo You, Mr. Zhang Cheng, Mr. Zhang Changsong and Ms. Zhang Shu will retire and they being eligible, will offer themselves for re-election at the forthcoming 2016 annual general meeting.

None of Mr. Wu Min, Mr. Zhuo You, Mr. Zhang Cheng, Mr. Zhang Changsong and Ms. Zhang Shu has an unexpired service contract which is not determinable by the Company or any of its subsidiaries within one year without payment of compensation, other than under normal statutory obligations.

# Responsibilities, Accountabilities and Contributions of the Board and Management

The Board is responsible for leadership and control of the Company and oversees the Group's businesses, strategic decisions and performance and is collectively responsible for promoting the success of the Company by directing and supervising its affairs. Directors of the Board take decisions objectively in the interests of the Company.

All Directors, including non-executive Directors and independent non-executive Directors, have brought a wide spectrum of valuable business experience, knowledge and professionalism to the Board for its efficient and effective functioning.

All Directors have full and timely access to all the information of the Company as well as the services and advice from the joint company secretaries and chief executive. The Directors may, upon request, seek independent professional advice in appropriate circumstances, at the Company's expenses for discharging their duties to the Company.

The Directors shall disclose to the Company details of other offices held by them and the Board regularly reviews the contribution required from each director to perform his responsibilities to the Company.

The Board reserves for its decision all major matters relating to policy matters, strategies and budgets, internal control and risk management, material transactions (in particular those that may involve conflict of interests), financial information, appointment of Directors and other significant operational matters of the Company. Responsibilities relating to implementing decisions of the Board, directing and co-ordinating the daily operation and management of the Company are delegated to the management.

#### **Continuous Professional Development of Directors**

Directors keep abreast of responsibilities as a director of the Company and of the conduct, business activities and development of the Company.

Every newly appointed Director will receive formal, comprehensive and tailored induction on the first occasion of his/her appointment to ensure appropriate understanding of the business and operations of the Company and full awareness of director's responsibilities and obligations under the Listing Rules and relevant statutory requirements.

Directors should participate in appropriate continuous professional development to develop and refresh their knowledge and skills to ensure that their contribution to the Board remains informed and relevant. Internally-facilitated briefings for Directors will be arranged and reading materials on relevant topics will be issued to Directors where appropriate. All Directors are encouraged to attend relevant training courses at the Company's expenses.

According to the records maintained by the Company, the Directors received the following training with an emphasis on the roles, functions and duties of a director of a listed company in compliance with the requirement of the CG code on continuous professional development during the Reporting Year:

	Corporate Go Updates on Law Regulat	s, Rules and	Accounting/Financial/ Management or Other Professional Skills		
Name of Director	Read Materials	Attend Seminars/ Briefings	Read Materials	Attend Seminars/ Briefings	
Executive Directors CHEN Yannan WU Min MAO Zhuchun (resigned on 1 January 2016)	\ \ \				
<i>Non-executive Directors</i> ZHUO You ZHANG Cheng CAO Jian <i>(resigned on 18 March 2016)</i>	\ \ \				
Independent Non-executive Directors ZHANG Huaqiao FENG Ke TSE Yat Hong	5 5	J		J	

China Huirong Financial Holdings Limited

### **Board Committees**

The Board has established four committees, namely, the Audit Committee, Remuneration Committee, Nomination Committee and Internet Finance Business Committee, for overseeing particular aspects of the Company's affairs. All Board committees of the Company are established with defined written terms of reference. The terms of reference of the Audit Committee, Remuneration Committee and Nomination Committee are posted on the Company's website and the Stock Exchange's website and are available to shareholders upon request.

The majority of the members of the Audit Committee, Remuneration Committee , Nomination Committee and Internet Finance Business Committee are independent non-executive Directors and the list of the chairman and members of each Board committee is set out under the section headed "Corporate Information" on page 2 of this annual report.

### **Audit Committee**

The main duties of the Audit Committee are to assist the Board in reviewing the financial information and reporting process, internal control procedures and risk management system, audit plan and relationship with external auditors, and arrangements to enable employees of the Company to raise concerns about possible improprieties in financial reporting, internal control or other matters of the Company.

During the Reporting Year, the Audit Committee held three meetings for reviewing the annual and interim financial results and reports in respect of the year ended 31 December 2014 and the interim period ended 30 June 2015 as well as the significant issues on the financial reporting and compliance procedures, internal control and risk management systems, scope of work and appointment of external auditors, and arrangements for employees to raise, in confidence, concerns about possible improprieties.

### **Remuneration Committee**

The primary functions of the Remuneration Committee include reviewing and making recommendations to the Board on the remuneration packages of individual executive directors, the remuneration policy and structure for all Directors; and establishing transparent procedures for developing such remuneration policy and structure to ensure that no Director or any of his/her associates will participate in deciding his/her own remuneration.

During the Reporting Year, the Remuneration Committee held two meetings for reviewing and making recommendation to the Board on the remuneration policy and structure of the Company, and the remuneration packages of the executive Directors and other related matters.

#### **Nomination Committee**

The principal duties of the Nomination Committee include reviewing the Board composition, developing and formulating relevant procedures for the nomination and appointment of Directors, making recommendations to the Board on the appointment and succession planning of Directors, and assessing the independence of independent non-executive Directors.

The Board has adopted a set of procedures for nomination of Directors and policy concerning diversity of Board members on 23 December 2013.

In assessing the Board composition, the Nomination Committee would take into account various aspects set out in the Board diversity policy, including but not limited to gender, age, cultural and educational background, professional qualifications, skills, knowledge and industry and regional experience. The Nomination Committee would discuss and agree on measurable objectives (where appropriate) for achieving diversity on the Board, where necessary, and recommend them to the Board for adoption.

In identifying and selecting suitable candidates for directorships of the Company, the Nomination Committee would consider the candidate's character, qualifications, experience, independence and other relevant criteria necessary to complement the corporate strategy and achieve Board diversity, where appropriate, before making recommendation to the Board.

During the Reporting Year, the Nomination Committee met once for reviewing the nomination procedures and structure of the Board. The Nomination Committee considered an appropriate balance of diversity perspectives of the Board is maintained.

### **The Internet Finance Business Committee**

The Company established the Internet Finance Business Committee under the Board on 28 May 2015. The principal duties of the Internet Finance Business Committee include formulating and making recommendations to the Board on the strategies of the Group in the area of providing financial solutions via internet and other e-commerce matters ("**Internet Finance Business**"), supervising the implementation, and reviewing the performance and efficiency, of the Internet Finance Business by the Group, and considering other matters as referred to the Internet Finance Business Committee by the Board.

During the Reporting Year, the Internet Finance Business Committee met once for reviewing and making recommendations to the Board on the strategies of the Internet Finance Business.

#### **Corporate Governance Functions**

The Board is responsible for performing the functions set out in the code provision D.3.1 of the CG Code.

The Board reviewed the Company's corporate governance policies and practices, training and continuous professional development of Directors and chief executive, the Company's policies and practices on compliance with legal and regulatory requirements, the compliance of the Model Code and Employees Written Guidelines, and the Company's compliance with the CG Code and disclosure in the corporate governance report.

### **Attendance Record of Directors and Committee Members**

During the Reporting Year, the Company held five Board meetings, three Audit Committee meetings, one Nomination Committee meeting, two Remuneration Committee meetings, one Internet Finance Business Committee meeting and two general meetings.

The attendance record of each Director at the Board and Board committee meetings of the Company and general meetings of the Company held during the Reporting Year is set out in the table below:

	Attendance/Number of Meetings						
Name of Director	Board	Audit Committee	Remuneration Committee	Nomination Committee	Internet Finance Business Committee (Note)	Annual General Meeting	Extraordinary General Meeting
CHEN Yannan (Chairman)	5/5			1/1		1/1	1/1
WU Min	5/5		2/2		1/1	1/1	1/1
MAO Zhuchun	5/5					1/1	1/1
ZHUO You	5/5					1/1	1/1
ZHANG Cheng	5/5	3/3				0/1	0/1
CAO Jian	5/5					0/1	0/1
ZHANG Huaqiao	5/5		2/2	1/1	1/1	0/1	0/1
FENG Ke	5/5	3/3		1/1	1/1	0/1	0/1
TSE Yat Hong	5/5	3/3	2/2			1/1	1/1

Note: The Internet Finance Business Committee has established on 28 May 2015.

Apart from regular Board meetings, the Chairman also held one meeting with the non-executive Directors (including independent non-executive Directors) without the presence of executive Directors during the Reporting Year.

### **Directors' Responsibility in Respect of the Financial Statements**

The Directors acknowledge their responsibility for preparing the financial statements of the Company for the year ended 31 December 2015.

The Directors are not aware of any material uncertainties relating to events or conditions that may cast significant doubt upon the Company's ability to continue as a going concern.

The statement of the independent auditors of the Company about their reporting responsibilities on the financial statements is set out in the Independent Auditor's Report on pages 60 to 61.

### **Auditors' Remuneration**

The remuneration paid to the Company's external auditors of the Company in respect of audit services for the year ended 31 December 2015 amounted to RMB3,800 thousand.

### **Internal Controls**

The Board is responsible for maintaining an adequate internal control system to safeguard shareholder investments and Company assets, and reviewing the effectiveness of such system on an annual basis. The Board is committed to conducting the review of the effectiveness of the internal control system of the Company regularly.

The chief executive shall review and evaluate the internal control processes, monitor any risk factors on a regular basis, and report to the Audit Committee on any findings and measures to address the deficiencies and identified risks.

We have engaged an internal control department to assist the Board to perform high-level review of the Company's internal control system for selected internal control procedures over financial reporting, which included certain underlying controls over loan operations, collateral underlying defaulted loans, fixed assets, payroll and benefits, cash and bank management procedures, IT general controls and company level controls.

The Board has authorised the Company's internal audit department to monitor its risk management and internal control systems regularly. According to the internal control report and work improvement plan submitted by the internal audit department, the Board is satisfied that the Company's risk management and internal control systems are effective and reasonable.

### **Company Secretary**

Miss Leung Ching Ching of Tricor Services Limited, an external service provider, has been engaged by the Company as joint company secretary to act jointly with Mr. He Jiong. Her primary contact person at the Company is Mr. He Jiong, joint company secretary of the Company.

### **Shareholders' Rights**

To safeguard Shareholder's interests and rights, a separate resolution is proposed for each substantially separate issue at Shareholder meetings, including the election of individual directors. Pursuant to the Listing Rules, all resolutions put forward at Shareholders' meetings will be voted on by poll except where the chairman, in good faith, decides to allow a resolution which relates purely to a procedural or administrative matter to be voted on by a show of hands, and poll results will be posted on the websites of the Company and of the Stock Exchange after each Shareholders' meeting.

### **Convening an Extraordinary General Meeting by Shareholders**

Pursuant to Article 58 of the Company's Articles of Association, an extraordinary general meeting may be convened by the Board upon requisition of one or more Shareholders holding not less than one-tenth of the paid up capital of the Company carrying the right of voting at general meetings of the Company. Such meeting shall be held within two months after the deposit of such requisition. If within 21 days of the deposit of the requisition, the Board fails to proceed to convene such meeting, the requisitionist(s) himself (themselves) may do so in the same manner, while all reasonable expenses incurred by the requisitionist(s) as a result of the failure of the Board shall be reimbursed to the requisitionist(s) by the Company.

The requisitionist(s) must state the objects clearly in the requisition, sign the requisition and deposit the same to the Board or the secretary or the primary contact person of the Company.

### **Putting Forward Proposals at General Meetings**

Shareholders who wish to put forward proposal at general meetings may deposit a requisition for convening an extraordinary general meeting following the procedures set out above.

#### **Putting Forward Enquiries to the Board**

For putting forward any enquiries to the Board of the Company, Shareholders may send written enquiries to the Company.

Note: The Company will not normally deal with verbal or anonymous enquiries.

#### **Primary Contact Person**

Shareholders may send their requisitions, proposed resolutions for the general meeting or enquiries to the Board as mentioned above to the primary contact person of the Company as set out below:

Name:	Chen Yannan (陳雁南)
Address:	101 Dongwu North Road, Suzhou, Jiangsu Province, the PRC
Fax:	86–512–65131585

For the avoidance of doubt, Shareholders must deposit and send the original duly signed written requisition, notice or statement, or enquiry (as the case may be) to the above address and provide their full name, contact details and identification in order to give effect thereto. Shareholders' information may be disclosed as required by law.

### **Communication with Shareholders and Investors**

The Company considers that effective communication with Shareholders is essential for enhancing investor relations and investor understanding of the Group's business performance and strategies. The Company endeavours to maintain an on-going dialogue with Shareholders and in particular, through annual general meetings and other general meetings. The chairman of the Board as well as chairman of Audit Committee, Remuneration Committee and Nomination Committee or, in their absence, other members of the respective committees will make themselves available at the annual general meetings to meet Shareholders and answer their enquiries.

During the Reporting Year, the Company has not made any changes to its Articles of Association. An up-to-date version of the Company's Articles of Association is also available on the Company's website and the Stock Exchange's website.

To promote effective communication, the Company maintains a website at http://www.cnhuirong.com, where information and updates on the Company's business developments and operations, financial information, corporate governance practices and other information are available for public access.

### **Going Concern**

There are no material uncertainties relating to events or conditions that cast significant doubt upon the Company's ability to continue as a going concern.

# **INDEPENDENT AUDITOR'S REPORT**



### 羅兵咸永道

#### TO THE SHAREHOLDERS OF CHINA HUIRONG FINANCIAL HOLDINGS LIMITED

(Incorporated in the Cayman Islands with limited liability)

We have audited the consolidated financial statements of China Huirong Financial Holdings Limited (the "Company") and its subsidiaries (together, the "Group") set out on pages 62 to 119, which comprise the consolidated statements of financial position as at 31 December 2015, and the consolidated statement of comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

### **Directors' Responsibility for the Consolidated Financial Statements**

The directors of the Company are responsible for the preparation of consolidated financial statements that give a true and fair view in accordance with Hong Kong Financial Reporting Standards issued by the Hong Kong Institute of Certified Public Accountants and the disclosure requirements of the Hong Kong Companies Ordinance, and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit and to report our opinion solely to you, as a body and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

We conducted our audit in accordance with Hong Kong Standards on Auditing issued by the Hong Kong Institute of Certified Public Accountants. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

PricewaterhouseCoopers, 22/F Prince's Building, Central, Hong Kong T: +852 2289 8888, F: +852 2810 9888, www.pwchk.com

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# Independent Auditor's Report (Continued)

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of consolidated financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Opinion

In our opinion, the consolidated financial statements give a true and fair view of the financial position of the Group as at 31 December 2015, and of its financial performance and cash flows for the year then ended in accordance with Hong Kong Financial Reporting Standards and have been properly prepared in compliance with the disclosure requirements of the Hong Kong Companies Ordinance.

**PricewaterhouseCoopers** Certified Public Accountants

Hong Kong, 23 March 2016

# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

For the year ended 31 December 2015

(All amounts in RMB thousands unless otherwise stated)

		Year ended 31 December		
	Note	2015	2014	
Interest income	6	275 526	000 000	
Interest expense	7	375,536 (54,655)	388,832 (52,866)	
	/	(34,033)	(02,000)	
Net interest income		320,881	335,966	
Other operating income, net	8	2,453	1	
Net revenue		202.224	225.067	
Administrative expenses	9	323,334 (67,580)	335,967 (72,769	
Net charge of impairment allowance on loans to customers	9 18(c)	(142,920)	(35,919	
Other gains, net	11	38,285	4,094	
	11	30,203	4,094	
Profit before income tax		151,119	231,373	
Income tax expense	13	(41,605)	(66,370)	
Profit for the year		109,514	165,003	
		103,514	100,000	
Attributable to:				
<ul> <li>Equity holders of the Company</li> </ul>		101,886	165,003	
- Non-controlling interests		7,628		
Other comprehensive income for the year, net of tax		-	-	
Total comprehensive income for the year		109,514	165,003	
Attributable to:				
<ul> <li>Equity holders of the Company</li> </ul>		101,886	165,003	
<ul> <li>Equity holders of the company</li> <li>Non-controlling interests</li> </ul>		7,628	100,000	
		1,020		
Earnings per share form profit attributable to the equity				
holders of the Company (expressed in RMB)		0.40	0.40	
<ul> <li>Basic and diluted earnings per share</li> </ul>	14	0.10	0.16	

The notes on pages 67 to 119 are an integral part of these financial statements.

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 31 December 2015

(All amounts in RMB thousands unless otherwise stated)

		As at 31 De	ecember
	Note	2015	2014
ASSETS			
Non-current assets			
Property, plant and equipment		1,121	1,715
Intangible assets		559	285
Deferred income tax assets	16	47,261	10,139
		48,941	12,139
Current assets			
Other assets	17	19,876	17,842
Loans to customers	18	2,030,053	1,494,248
Cash at bank and on hand	19	670,547	855,975
		2,720,476	2,368,065
Total assets		2,769,417	2,380,204
EQUITY AND LIABILITIES			
Equity attributable to the equity holders of the Company			
Share capital	20	8,111	8,111
Share premium	21	548,237	592,720
Other reserves	21	578,319	556,713
Retained earnings	22	418,078	342,569
		1,552,745	1,500,113
Non-controlling interests		214,076	_
Total equity		1,766,821	1,500,113

### Consolidated Statement of Financial Position (Continued)

As at 31 December 2015 (All amounts in RMB thousands unless otherwise stated)

		As at 31 D	ecember
	Note	2015	2014
LIABILITIES Current liabilities			
Other liabilities	23	16,015	16,228
Current income tax liabilities	20	32,412	21,519
Deferred income tax liabilities	16	2,913	5,202
Amounts due to related parties	27(c)	684	633
Borrowings	24	950,572	836,509
Total liabilities		1,002,596	880,091
Total equity and liabilities		2,769,417	2,380,204

The notes on pages 67 to 119 are an integral part of these financial statements.

The financial statements were approved by the Board of Directors on 23 March 2016 and were signed on its behalf.

**Chen, Yannan** Director Wu, Min Director

# CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

For the year ended 31 December 2015 (All amounts in RMB thousands unless otherwise stated)

		Attributable to the equity holders of the company				_		
	Note	Share Capital	Share premium	Other reserves	Retained earnings	Total	Non- controlling Interests	Total equity
As at 1 January 2015		8,111	592,720	556,713	342,569	1,500,113	_	1,500,113
<b>Comprehensive income</b> Profit for the year Other comprehensive income		-	-	-	101,886 —	101,886 —	7,628 —	109,514 —
Total comprehensive income for the year		-	_	_	101,886	101,886	7,628	109,514
Appropriation to statutory reserves Employee share option —	21(a)	-	_	19,239	(19,239)	-	_	_
Forfeiture of the scheme Non-controlling interests arising	21(b)	-	-	(4,771)	-	(4,771)	-	(4,771)
on business combination Distribution of special dividend relating to 2014	12(i) 15	-	 (44,483)	7,138	(7,138)	 (44,483)	206,448	206,448
Total transactions with owners, recognised directly in equity		_	(44,483)	21,606	(26,377)	(49,254)	206,448	157,194
As at 31 December 2015		8,111	548,237	578,319	418,078	1,552,745	214,076	1,766,821
As at 1 January 2014		8,111	592,720	534,365	195,143	1,330,339	_	1,330,339
Comprehensive income Profit for the year Other comprehensive income					165,003 —	165,003 —		165,003 —
Total comprehensive income for the year		_	_	_	165,003	165,003	_	165,003
Appropriation to statutory reserves Value of employee services	21(a) 21(b)			17,577 4,771	(17,577)	 4,771		4,771
Total transactions with owners, recognised directly in equity		_	_	22,348	(17,577)	4,771	_	4,771
As at 31 December 2014		8,111	592,720	556,713	342,569	1,500,113	_	1,500,113

The notes on pages 67 to 119 are an integral part of these financial statements.

# **CONSOLIDATED STATEMENTS OF CASH FLOW**

For the year ended 31 December 2015 (All amounts in RMB thousands unless otherwise stated)

		Year ended 31	1 December	
	Note	2015	2014	
Cash flows from operating activities				
Profit before income tax		151,119	231,373	
Adjustments for:				
Interest expense	7	54,655	52,866	
Net charge of impairment allowance on loans to customers Depreciation and amortisation	18(c)	142,920	35,919	
Net foreign currency gains		1,113 (34,517)	1,191	
Share-based payments		(4,771)	4,771	
		210 510	226 120	
		310,519	326,120	
Change in operating assets and liabilities:				
<ul> <li>Other assets</li> </ul>		(1,863)	(22,881)	
<ul> <li>Loans to customers</li> </ul>		(267,932)	(780,053)	
- Term deposits with banks		65,015	(191,608)	
Other liabilities		(1,555)	2,154	
<ul> <li>Amounts due from related parties</li> <li>Amounts due to related parties</li> </ul>	07(0)	-	500,000	
<ul> <li>Amounts due to related parties</li> </ul>	27(c)	51	(1,949)	
Cash generated/(used) in operations		104,235	(168,217)	
Interest paid		(59,202)	(52,470)	
Income tax paid		(72,136)	(49,487)	
Net cash outflow from operating activities		(27,103)	(270,174)	
Cash flows from investing activities Acquisition of subsidiaries, net of cash acquired	28	(102.005)		
Purchases of property, plant and equipment	20	(123,295) (367)	(304)	
Purchase of intangible asset		(333)	(304)	
		(400.005)	(00.4)	
Net cash outflow from investing activities		(123,995)	(304)	
Cash flows from financing activities				
Proceeds from bank borrowings		1,278,886	1,395,000	
Repayments of bank borrowings		(1,238,235)	(1,277,000)	
Dividends paid to equity holders of the Company		(44,483)		
Net cash (outflow)/inflow from financing activities		(3,832)	118,000	
Net decrease in cash and cash equivalents		(154,930)	(152,478)	
Cash and cash equivalents at beginning of year		186,359	338,837	
Exchange gains on cash and cash equivalents		34,517		
Cash and cash equivalents at end of year	19	65,946	186,359	
שמו מות שמו פעווימובות מנ בות טו צלמו	19	00,940	100,009	

The notes on pages 67 to 119 are an integral part of these financial statements.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2015 (All amounts in RMB thousands unless otherwise stated)

### **1** General Information

China Huirong Financial Holdings Limited (中國匯融金融控股有限公司) (the "Company") was incorporated in the Cayman Islands on 11 November 2011 as an exempted company with limited liability under the Companies Law. The address of the Company's registered office is Cricket Square, Hutchins Drive, P.O. Box 2681, Grand Cayman KY1-1111 Cayman Islands.

The Company is an investment holding company and its subsidiaries (hereinafter collectively referred to as the "Group") are principally engaged in lending services through granting collateral-backed loans, guaranteed loans and unsecured loans to customers in the People's Republic of China (the "PRC").

In preparation for the initial listing of the Company's shares on the Main Board of The Stock Exchange of Hong Kong Limited (the "Stock Exchange"),the Group has undertaken a reorganisation (the "Reorganisation") to restructure Suzhou Wuzhong Pawnshop Co., Ltd. (蘇州市吳中典當有限責任公司) ("Wuzhong Pawnshop") as a subsidiary of the Company. Wuzhong Pawnshop was operated and ultimately controlled by Messrs Zhu Tianxiao (朱 天曉), Zhang Xiangrong (張祥榮), Ge Jian (葛健), Chen Yannan (陳雁南), Wei Xingfa (魏興發), Yang Wuguan (楊伍官) and Zhuo You (卓有) (the "Ultimate Shareholders").

The Reorganisation involved primarily the insertion of the Company and its other subsidiaries owned by the Ultimate Shareholders, who also owned Wuzhong Pawnshop, as holding companies of Wuzhong Pawnshop. Accordingly, the reorganisation is accounted for using the accounting principle which is similar to that of a reverse acquisition. Upon the restructuring, the financial statements of the Group have been prepared on a consolidated basis and are presented using the carrying values of the assets, liabilities and operating results of the companies comprising the Group including Wuzhong Pawnshop. The Company's shares were listed on the Stock Exchange on 28 October 2013.

On 30 March 2015, the Board of Directors of the Company (the "Board") announced a potential acquisition of 40% of the equity interests in Suzhou Wuzhong District Dongshan Agricultural Microfinance Co., Ltd. ("Dongshan Microfinance") from Wuzhong Jiaye for a cash consideration of RMB126,414,800 (equivalent to approximately HK\$158,018,500). The transaction was approved at the extraordinary general meeting of the Company on 28 May 2015 and completed on 1 July 2015. Dongshan Micro-finance is mainly engaged in granting small amount loans and providing financing guarantee to customers in the PRC.

The consolidated financial statements are presented in thousands of Renminbi (RMB'000), unless otherwise stated.

These consolidated financial statements set out on pages 62 to 119 have been approved and authorised for issue by the Board on 23 March 2016.

### Notes to the Consolidated Financial Statements (Continued)

For the year ended 31 December 2015 (All amounts in RMB thousands unless otherwise stated)

### 2 Summary of Significant Accounting Policies

The principal accounting policies applied in the preparation of these consolidated financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

### 2.1 Basis of preparation

The consolidated financial statements of the Group have been prepared in accordance with all applicable Hong Kong Financial Reporting Standards ("HKFRS"). The consolidated financial statements have been prepared under the historical cost convention.

The preparation of financial statements in conformity with HKFRS requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Group's accounting policies. The areas involving a higher degree of judgment or complexity, or areas where assumptions and estimates are significant to the consolidated financial statements are disclosed in Note 4.

#### 2.1.1 Going-concern basis

The Group meets its day-to-day working capital requirements through its bank facilities. The current economic conditions continue to create uncertainty particularly over (a) the level of customer demand for the Group's collateral-backed loans, guaranteed loans and unsecured loans; (b) the collection of loan interest and principal upon maturity; and (c) the availability of bank finance for the foreseeable future. The Group's forecasts and projections, taking account of reasonably possible changes in operational performance, show that the Group should be able to operate within the level of its current facilities. After making enquiries, the directors have a reasonable expectation that the Group has adequate resources to continue in operational existence for the foreseeable future. The Group therefore continues to adopt the going concern basis in preparing its consolidated financial statements. Further information on the Group's borrowings is given in Note 24.

#### 2.1.2 Changes in accounting policy and disclosures

(a) New and amended standards adopted by the Group

The following amendments to standards have been adopted by the Group for the first time for the financial year beginning on or after 1 January 2015:

HKAS 19 (Amendment)

Contributions from Employees or Third Parties to Defined Benefit Plans

Amendments from annual improvements to HKFRSs - 2010-2012 Cycle:

HKFRS 8 (Amendment) HKAS 16 (Amendment) HKAS 38 (Amendment) HKAS 24 (Amendment) Operating Segments Property, Plant and Equipment Intangible Assets Related Party Disclosures

### Notes to the Consolidated Financial Statements (Continued)

For the year ended 31 December 2015 (All amounts in RMB thousands unless otherwise stated)

### 2 Summary of Significant Accounting Policies (Continued)

### 2.1 Basis of preparation (Continued)

#### 2.1.2 Changes in accounting policy and disclosures (Continued)

(a) New and amended standards adopted by the Group (Continued) Amendments from annual improvements to HKFRSs - 2011-2013 Cycle:

HKFRS 3 (Amendment) HKFRS 13 (Amendment) HKAS 40 (Amendment) Business Combinations Fair Value Measurement Investment Property

The adoption of the improvements made in the 2010–2012 Cycle has required additional disclosures in the segment note. Other than that, the remaining amendments are not material to the Group.

#### (b) New Hong Kong Companies Ordinance (Cap. 622)

In addition, the requirements of Part 9 "Accounts and Audit" of the new Hong Kong Companies Ordinance (Cap. 622) come into operation during the financial year, as a result, there are changes to presentation and disclosures of certain information in the consolidated financial statements.

#### (c) New standards and interpretations not yet adopted by the Group

A number of new standards and amendments to standards and interpretations are effective for annual periods beginning after 1 January 2015 and have not been applied in preparing these consolidated financial statements. None of these is expected to have a significant effect on the consolidated financial statements of the Group, except the following set out below:

Standards	Key requirements	Effective from financial years starting on or after
HKFRS 15	HKFRS 15, 'Revenue from contracts with customers' deals with revenue recognition and establishes principles for reporting useful information to users of financial statements about the nature, amount, timing and uncertainty of revenue and cash flows arising from an entity's contracts with customers. Revenue is recognised when a customer obtains control of a good or service and thus has the ability to direct the use and obtain the benefits from the good or service. The standard replaces HKAS 18 'Revenue' and HKAS 11 'Construction contracts' and related interpretations. HKFRS 15 is effective for annual periods beginning on or after 1 January 2018 and earlier application is permitted. The Group is assessing the impact of HKAS 15.	1 January 2018

### Notes to the Consolidated Financial Statements (Continued)

For the year ended 31 December 2015 (All amounts in RMB thousands unless otherwise stated)

### 2 Summary of Significant Accounting Policies (Continued)

### 2.1 Basis of preparation (Continued)

2.1.2 Changes in accounting policy and disclosures (Continued)

(c) New standards and interpretations not yet adopted by the Group (Continued)

Standards	Key requirements	Effective from financial years starting on or after
HKFRS 9	HKFRS 9, 'Financial instruments', addresses the classification, measurement and recognition of financial assets and financial liabilities.	1 January 2018
	The complete version of HKFRS 9 was issued in July 2014. It replaces the guidance in HKAS 39 that relates to the classification and measurement of financial instruments. HKFRS 9 retains but simplifies the mixed measurement model and establishes three primary measurement categories for financial assets: amortised cost, fair value through OCI and fair value through P&L. The basis of classification depends on the entity's business model and the contractual cash flow characteristics of the financial asset. Investments in equity instruments are required to be measured at fair value through profit or loss with the irrevocable option at inception to present changes in fair value in OCI not recycling. There is now a new expected credit losses model that replaces the incurred loss impairment model used in HKAS 39. For financial liabilities there were no changes to classification and measurement except for the recognition of changes in own credit risk in other comprehensive income, for liabilities designated at fair value through profit or loss. HKFRS 9 relaxes the requirements for hedge effectiveness tests. It requires an economic relationship between the hedged item and hedging instrument and for the 'hedged ratio' to be the same as the one management actually use for risk management purposes.	
	Contemporaneous documentation is still required but is different to that currently prepared under HKAS 39. The standard is effective for accounting periods beginning on or after 1 January 2018. Early adoption is permitted. The	

There are no other HKFRSs or HK (IFRIC) interpretations that are not yet effective that would be expected to have a material impact on the Group.

Group is yet to assess HKAS 9's full impact.

For the year ended 31 December 2015 (All amounts in RMB thousands unless otherwise stated)

## 2 Summary of Significant Accounting Policies (Continued)

### 2.1 Basis of preparation (Continued)

#### 2.1.2 Changes in accounting policy and disclosures (Continued)

(c) New standards and interpretations not yet adopted by the Group (Continued)

Standards	Key requirements	Effective from financial years starting on or after
HKFRS 16	HKFRS 16 specifies how an HKFRS reporter will recognise, measure, present and disclose leases. The standard provides a single lessee accounting model, requiring lessees to recognise assets and liabilities for all leases unless the lease term is 12 months or less or the underlying asset has a low value. Lessors continue to classify leases as operating or finance, with IFRS 16's approach to lessor accounting substantially unchanged from its predecessor, HKAS 17.	1 January 2019

There are no other IFRSs interpretations that are not yet effective that would be expected to have a material impact on the Group.

### 2.2 Subsidiaries

#### 2.2.1 Consolidation of subsidiaries

A subsidiary is an entity (including a structured entity ("SE") over which the Group has control. The Group controls an entity when the Group is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. Subsidiaries are consolidated from the date on which control is transferred to the Group. They are deconsolidated from the date that control ceases.

Intra-group transactions, balances, and unrealised gains on transactions between group companies are eliminated. Unrealised losses are also eliminated. When necessary, amounts reported by subsidiaries have been adjusted to conform with the accounting policies adopted by the Group.

For combination with a company under common control, the merger accounting method will be applied. The principle of merger accounting is a way to combine companies under common control as though the business of the acquiree had always been carried out by the acquirer. The Group's consolidated financial statements represent the consolidated results, consolidated cash flows and consolidated financial position of the Group as if any such combination had occurred from the date when the Company and the acquiree first came under common control (i.e. no fair value adjustment on the date of combination is required). The difference between the consideration and carrying amount at the time of combination is recognised in equity. The effects of all transactions between the Group and the acquiree, whether occurring before or after the combination, are eliminated in preparing the consolidated financial statements of the Group. Comparative amounts are presented as if the acquiree had been combined at the end of the previous reporting period. The transaction costs for the combination will be expensed in the income statement.

For the year ended 31 December 2015 (All amounts in RMB thousands unless otherwise stated)

## 2 Summary of Significant Accounting Policies (Continued)

#### 2.2 Subsidiaries (Continued)

- 2.2.1 Consolidation of subsidiaries (Continued)
  - (a) Subsidiary from Reorganisation

The wholly owned subsidiary, Suzhou Huifang Tongda Information Technology Company Limited (蘇州匯方同達資訊科技有限公司), previously named as Suzhou Huifang Tongda Management Consulting Company Limited (蘇州匯方同達管理諮詢有限公司) (collectively "Huifang Tongda"), has entered a series of Contractual Agreements with Wuzhong Pawnshop, Wuzhong Pawnshop's direct equity holders namely Jiangsu Wuzhong Jiaye Investment Co., Ltd. (江蘇吳中嘉業投資有限公司) ("Wuzhong Jiaye") and Suzhou New District Hengyue Management Consulting Co., Ltd. (蘇州新區恆悦管理諮詢有限公司) ("Hengyue Consulting"), and their respective equity holders, which enables the Group to:

- exercise effective control over Wuzhong Pawnshop;
- exercise equity holders' voting rights of Wuzhong Jiaye and Hengyue Consulting during the general meetings of Wuzhong Pawnshop;
- receive a majority of the economic benefits of Wuzhong Pawnshop through service fees in consideration for the management and consulting services provided by Huifang Tongda;
- receive the residual economic benefits of Wuzhong Pawnshop by exercising an exclusive option to purchase the entire equity interest in Wuzhong Pawnshop when and to the extent permitted under PRC laws; and
- obtain a pledge over the entire equity interest of Wuzhong Jiaye and Hengyue from their respective equity holders.

The Group does not have any equity interest in Wuzhong Pawnshop. However, as a result of the Contractual Agreements, the Group controls Wuzhong Pawnshop and is considered to be the primary beneficiary of the results, assets and liabilities of Wuzhong Pawnshop. Consequently, the Company treats Wuzhong Pawnshop as an indirect subsidiary under HKFRS. The Group has included the financial position and results of Wuzhong Pawnshop in the consolidated financial statements.

#### (b) Subsidiaries other than from Reorganisation

Except for the Reorganisation as described in Note 1, the Group applies the acquisition method to account for business combinations. The consideration transferred for the acquisition of a subsidiary is the fair values of the assets transferred, the liabilities incurred to the former owners of the acquiree and the equity interests issued by the Group. The consideration transferred includes the fair value of any asset or liability resulting from a contingent consideration arrangement. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date.

For the year ended 31 December 2015 (All amounts in RMB thousands unless otherwise stated)

## 2 Summary of Significant Accounting Policies (Continued)

### 2.2 Subsidiaries (Continued)

#### 2.2.1 Consolidation of subsidiaries (Continued)

(b) Subsidiaries other than from Reorganisation (Continued)

The Group recognises any non-controlling interest in the acquiree on an acquisition-by-acquisition basis. Non-controlling interests in the acquiree that are present ownership interests and entitle their holders to a proportionate share of the entity's net assets in the event of liquidation are measured at either fair value or the present ownership interests' proportionate share in the recognised amounts of the acquiree's identifiable net assets. All other components of non-controlling interests are measured at their acquisition date fair value, unless another measurement basis is required by HKFRS.

Acquisition-related costs are expensed as incurred.

The excess of the consideration transferred, the amount of any non-controlling interest in the acquiree and the acquisition-date fair value of any previous equity interest in the acquiree over the fair value of the identifiable net assets acquired is recorded as goodwill. If the total of consideration transferred, non-controlling interest recognised and previously held interest measured is less than the fair value of the net assets of the subsidiary acquired in the case of a bargain purchase, the difference is recognised directly in the income statement (Note 2.13).

On 1 July 2015, the Group completed an acquisition of 40% of the equity interests in Dongshan Micro-finance (the "acquiree") at a cash consideration of RMB126,414,800 (equivalent to approximately HK\$158,018,500). The cash consideration transferred and the acquisition-date fair value of previous equity interest in the acquiree is equivalent to the fair value of the identifiable net assets acquired. Thus there is no goodwill recorded in this transaction.

#### 2.2.2 Separate financial statements

Investments in subsidiaries are accounted for at cost less impairment. Cost includes direct attributable costs of investment. The results of subsidiaries are accounted for by the Company on the basis of dividend received and receivable.

Impairment testing of the investments in subsidiaries is required upon receiving a dividend from these investments if the dividend exceeds the total comprehensive income of the subsidiary in the period the dividend is declared or if the carrying amount of the investment in the separate financial statements exceeds the carrying amount in the consolidated financial statements of the investee's net assets including goodwill.

For the year ended 31 December 2015 (All amounts in RMB thousands unless otherwise stated)

## 2 Summary of Significant Accounting Policies (Continued)

### 2.3 Interest income and expense

Interest income and expense for all interest-bearing financial instruments are recognised within "interest income" and "interest expense" in the consolidated statement of comprehensive income using the effective interest method.

The effective interest method is a method of calculating the amortised cost of a financial asset or financial liability and of allocating the interest income or interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument or, when appropriate, a shorter period to the net carrying amount of the financial asset or financial liability. When calculating the effective interest rate, the Group estimates cash flows considering all contractual terms of the financial instrument (for example, prepayment options) but does not consider future credit losses. The calculation includes all fees paid or received between parties to the contract that are an integral part of the effective interest rate, transaction costs and all other premiums and discounts.

Once a financial asset or a group of similar financial assets has been written down as a result of an impairment loss, interest income is recognised using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss.

### 2.4 Financial assets

#### (a) Classification

The Group classifies its financial assets in the following categories: financial assets at fair value through profit or loss, loans and receivables, held-to maturity investments and available-for-sale investments. The classification depends on the purpose for which the financial assets were acquired. Management determines the classification of its investments at initial recognition.

The Group did not hold financial assets which were classified as "financial assets at fair value through profit or loss", "held-to-maturity investments" or "available-for-sale investments" for the years ended 31 December 2015 and 2014.

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market.

The Group's loans and receivables mainly comprise "loans to customers" and "other receivables" in the consolidated statements of financial position. Loans and receivables are classified as current assets, except for the amounts that are settled or expected to be settled more than 12 months after the end of the reporting period. These are classified as non-current assets.

For the year ended 31 December 2015 (All amounts in RMB thousands unless otherwise stated)

## 2 Summary of Significant Accounting Policies (Continued)

### 2.4 Financial assets (Continued)

#### (b) Recognition and measurement

Loans and receivables are initially recognised at fair value which is the cash given to originate the loans including any transaction costs, and measured subsequently at amortised cost using the effective interest method.

Financial assets are derecognised when the rights to receive cash flows from the financial assets have expired or where the Group has transferred substantially all risks and rewards of ownership. Substantial modifications to the contractual terms of a renewed loan would result in derecognition of the original loan and the recognition of a new loan on the revised terms.

### 2.5 Impairment of financial assets

The Group assesses at each balance sheet date whether there is objective evidence that a financial asset or a group of financial assets is impaired. A financial asset or a group of financial assets is impaired and impairment losses are incurred only if there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (a "loss event") and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated.

The criteria that the Group uses to determine that there is objective evidence of an impairment loss include:

- Delinquency in contractual payments of principal or interest;
- Cash flow difficulties experienced by the borrower;
- Breach of loan covenants or conditions:
- Initiation of bankruptcy proceedings;
- Deterioration of the borrower's competitive position;
- Deterioration in the value of collateral; and
- Filing of a lawsuit against the borrower.

The Group first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, and individually or collectively for financial assets that are not individually significant. If the Group determines that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses them for impairment. Assets that are individually assessed for impairment and for which an impairment loss is or continues to be recognised are not included in a collective assessment of impairment.

For the year ended 31 December 2015 (All amounts in RMB thousands unless otherwise stated)

## 2 Summary of Significant Accounting Policies (Continued)

### 2.5 Impairment of financial assets (Continued)

For loans and receivables category, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate. The carrying amount of the asset is reduced through the use of an allowance account and the amount of the loss is recognised in the consolidated statements of comprehensive income.

The calculation of the present value of the estimated future cash flows of a collateralised financial asset reflects the cash flows that may result from foreclosure less costs for obtaining and selling the collateral, whether or not foreclosure is probable.

For the purposes of a collective evaluation of impairment, financial assets are grouped on the basis of similar credit risk characteristics (i.e. on the basis of the Group's grading process that considers collateral type, past due status and other relevant factors). Those characteristics are relevant to the estimation of future cash flows for groups of such assets by being indicative of the debtors' ability to pay all amounts due according to the contractual terms of the assets being evaluated.

Future cash flows in a group of financial assets that are collectively evaluated for impairment are estimated on the basis of the contractual cash flows of the assets in the group and historical loss experience for assets with credit risk characteristics similar to those in the group. Historical loss experience is adjusted on the basis of current observable data to reflect the effects of current conditions that did not affect the period on which the historical loss experience is based and to remove the effects of conditions in the historical period that do not currently exist.

Estimates of changes in future cash flows for groups of assets should reflect and be directionally consistent with changes in related observable data from period to period (for example, changes in property prices, payment status, or other factors indicative of changes in the probability of losses in the group and their magnitude). The methodology and assumptions used for estimating future cash flows are reviewed regularly by the Group to reduce any differences between loss estimates and actual loss experience.

When a loan is uncollectible, it is written off against the related allowances for loan impairment. Such loans are written off after all the necessary procedures have been completed and the amount of the loss has been determined.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised (such as an improvement in the debtor's credit rating), the previously recognised impairment loss is reversed by adjusting the allowance account. The amount of the reversal is recognised in the consolidated statement of comprehensive income.

For the year ended 31 December 2015 (All amounts in RMB thousands unless otherwise stated)

## 2 Summary of Significant Accounting Policies (Continued)

### 2.6 Financial liabilities

Financial liabilities are classified into two categories: financial liabilities at fair value through profit or loss and other financial liabilities.

The Group only assumed financial liabilities classified as "other financial liabilities" for the years ended 31 December 2015 and 2014.

Other financial liabilities are recognised initially at fair value net of transaction costs incurred and are subsequently stated at amortised cost. Any difference between proceeds net of transaction costs and the redemption value is recognised in the profit or loss over the period of the other financial liabilities using the effective interest method.

The Group's other financial liabilities mainly comprise "borrowings" and "amount due to related parties" in the consolidated statement of financial position. Other financial liabilities are classified as current liabilities if payment is due within one year or less. If not, they are presented as non-current liabilities. Borrowings are classified as current liabilities unless the Group has an unconditional right to defer settlement of the liability for at least 12 months after the end of the reporting period.

The interests of interest holders of SEs within the Group's consolidation scope are classified in financial liabilities, as payments to those interests are determinable.

### 2.7 Offsetting financial instruments

Financial assets and liabilities are offset and the net amount reported in the consolidated statements of financial position when there is a legally enforceable right to offset the recognised amounts and there is an intention to settle on a net basis, or realise the asset and settle the liability simultaneously. The legally enforceable right must not be contingent on future events and must be enforceable in the normal course of business and in the event of default, insolvency or bankruptcy of the company or the counterparty.

#### 2.8 Repossessed collateral assets

Repossessed collateral assets are accounted for as "non-current assets held for sale" and reported under "other assets" upon derecognition of relevant loans. The repossessed collateral assets are measured at lower of carrying amount and fair value less costs to sell. Foreclosed assets are initially recognized at fair value and subsequently measured at the lower of their carrying amount and fair value, less costs to sell, at the end of each reporting period. When the fair value, less costs to sell, is lower than a foreclosed asset's carrying amount, an impairment loss is recognized in the consolidated income statement.

Any gain or loss arising on the disposal of the foreclosed asset is included in the consolidated income statement in the period in which the item is disposed.

For the year ended 31 December 2015 (All amounts in RMB thousands unless otherwise stated)

## 2 Summary of Significant Accounting Policies (Continued)

### 2.9 Segment reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision maker. The chief operating decision maker is the person or group that allocates resources to and assesses the performance of the operating segments of an entity. The Group has determined the Company's Board of Directors as its chief operating decision maker.

### 2.10 Foreign currency translation

(a) Functional and presentation currency

Items included in the financial statements of each of the Group's entities are measured using the currency of the primary economic environment in which the entity operates ("the functional currency"). The consolidated financial statements are presented in RMB, which is the Company's functional and the Group's presentation currency.

(b) Transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions or valuation where items are re-measured. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the consolidated statement of comprehensive income, except when deferred in other comprehensive income as qualifying cash flow hedges and qualifying net investment hedges.

Foreign exchange gains and losses that relate to borrowings and cash and cash equivalents are presented in the consolidated statement of comprehensive income within "other gains/(losses), net".

(c) Group Company

The results and financial position of all the group entities (none of which has the currency of a hyperinflationary economy) that have a functional currency different from the presentation currency are translated into the presentation currency as follows:

- assets and liabilities for each balance sheet presented are translated at the closing rate at the date of that balance sheet;
- income and expenses for each income statement are translated at average exchange rates (unless this average is not a reasonable approximation of the cumulative effect of the rates prevailing on the transaction dates, in which case income and expenses are translated at the rate on the dates of the transactions); and
- all resulting currency translation differences are recognised in other comprehensive income.

For the year ended 31 December 2015 (All amounts in RMB thousands unless otherwise stated)

## 2 Summary of Significant Accounting Policies (Continued)

### 2.11 Property, plant and equipment

All property, plant and equipment are stated at historical cost less depreciation. Historical cost includes expenditure that is directly attributable to the acquisition of the items. Subsequent costs are included in the asset's carrying amount or are recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. The carrying amount of the replaced part is derecognized. All other repairs and maintenance are charged to other operating expenses during the financial period in which they are incurred.

Depreciation on property, plant and equipment is calculated using the straight-line method to allocate their cost to their residual values over their estimated useful lives, as follows:

Leasehold improvements	3–5 years
Vehicles	5 years
Furniture and equipment	5 years

The asset's residual values and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting period.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount (Note 2.13).

Gains and losses on disposals are determined by comparing the proceeds with carrying amount and are recognised within "other gains, net" in the consolidated statement of comprehensive income.

### 2.12 Intangible asset

#### (a) Computer Software

Intangible assets comprise computer softwares, which are initially recognised at cost. The cost less estimated residual values (if any) of the intangible assets is amortised on a straight-line basis over their useful lives, and charged to the profit or loss. Impaired intangible assets are amortised net of accumulated impairment losses.

Depreciation on Intangible asset is calculated using the straight-line method to allocate their cost to their residual values over their estimated useful lives, as follows:

Computer softwares 10 years

Impairment losses on intangible assets are accounted for in accordance with the accounting policies as set out in Note 2.13.

For the year ended 31 December 2015 (All amounts in RMB thousands unless otherwise stated)

## 2 Summary of Significant Accounting Policies (Continued)

### 2.13 Impairment of non-financial assets

Intangible assets that have an indefinite useful life or intangible assets not ready to use are not subject to amortisation and are tested annually for impairment. Non-financial assets that are subject to amortisation are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units). Non-financial assets other than goodwill that suffered an impairment are reviewed for possible reversal of the impairment at each reporting date.

#### 2.14 Current and deferred income tax

The tax expense for the period comprises current and deferred tax. Tax is recognised in the income statement, except to the extent that it relates to items recognised in other comprehensive income or directly in equity. In this case, the tax is also recognised in other comprehensive income or directly in equity, respectively.

#### (a) Current income tax

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the balance sheet date in the countries where the Group's subsidiaries operate and generate taxable income. Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation. It establishes provisions where appropriate on the basis of amounts expected to be paid to the tax authorities.

#### (b) Deferred income tax

#### Inside basis differences

Deferred income tax is recognised, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the consolidated financial statements. However, deferred tax liabilities are not recognised if they arise from the initial recognition of goodwill, the deferred income tax is not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit or loss. Deferred income tax is determined using tax rates (and laws) that have been enacted or substantively enacted by the balance sheet date and are expected to apply when the related deferred income tax asset is realised or the deferred income tax liability is settled.

Deferred income tax assets are recognised only to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilised.

For the year ended 31 December 2015 (All amounts in RMB thousands unless otherwise stated)

## 2 Summary of Significant Accounting Policies (Continued)

### 2.14 Current and deferred income tax (Continued)

(b) Deferred income tax (Continued)

Outside basis differences

Deferred income tax liabilities are provided on taxable temporary differences arising from investments in subsidiaries, associates and joint arrangements, except for deferred income tax liability where the timing of the reversal of the temporary difference is controlled by the Group and it is probable that the temporary difference will not reverse in the foreseeable future. Generally the Group is unable to control the reversal of the temporary difference for associates. Only when there is an agreement in place that gives the Group the ability to control the reversal of the temporary difference arising from the foreseeable future, deferred tax liability in relation to taxable temporary differences arising from the associate's undistributed profits is not recognised.

Deferred income tax assets are recognised on deductible temporary differences arising from investments in subsidiaries, associates and joint arrangements only to the extent that it is probable the temporary difference will reverse in the future and there is sufficient taxable profit available against which the temporary difference can be utilised.

(c) Offsetting

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the deferred income taxes assets and liabilities relate to income taxes levied by the same taxation authority on either the taxable entity or different taxable entities where there is an intention to settle the balances on a net basis.

### 2.15 Employee benefits

(a) Pension obligations

The PRC employees of the Group are covered by various PRC government-sponsored definedcontribution pension plans under which the employees become entitled to a monthly pension based on certain formulas. The relevant government agencies are responsible for the pension liability to these employees when they retire. The Group contributes on a monthly basis to these pension plans for the employees which are determined at a certain percentage of their salaries. Under these plans, the Group has no obligation for post-retirement benefits beyond the contribution made.

Contributions to these plans are expensed as incurred and contributions paid to the definedcontribution pension plans for an employee are not available to reduce the Group's future obligations to such defined-contribution pension plans even if the employee leaves the Group.

#### (b) Other social security obligations

The PRC employees of the Group are entitled to participate in various government-sponsored social security funds, including medical, housing and other welfare benefits. The Group contributes on a monthly basis to these funds based on certain percentages of the employees' salaries and the contributions are recognised in the consolidated statements of comprehensive income for the period when employees have rendered service entitling them to the contribution. The Group's liabilities in respect of these funds are limited to the contributions payable in the reporting period.

For the year ended 31 December 2015 (All amounts in RMB thousands unless otherwise stated)

## 2 Summary of Significant Accounting Policies (Continued)

### 2.16 Share-based payments

- (a) Equity-settled share-based payment transactions The Group operates an equity-settled, share-based compensation plan, under which the entity receives services from employees as consideration for equity instruments (options) of the Group. The fair value of the employee services received in exchange for the grant of the options is recognised as an expense. The total amount to be expensed is determined by reference to the fair value of the options granted:
  - including any market performance conditions;
  - excluding the impact of any service and non-market performance vesting conditions; and
  - including the impact of any non-vesting conditions.

Non-market performance and service conditions are included in assumptions about the number of options that are expected to vest. The total expense is recognised over the vesting period, which is the period over which all of the specified vesting conditions are to be satisfied.

In addition, in some circumstances employees may provide services in advance of the grant date and therefore the grant date fair value is estimated for the purposes of recognising the expense during the period between service commencement period and grant date.

At the end of each reporting period, the Group revises its estimates of the number of options that are expected to vest based on the non-marketing performance and service conditions. It recognises the impact of the revision to original estimates, if any, in the income statement, with a corresponding adjustment to equity.

When the options are exercised, the Company issues new shares. The proceeds received net of any directly attributable transaction costs are credited to share capital and share premium.

#### (b) Share-based payment transactions among group entities

The grant by the Company of options over its equity instruments to the employees of subsidiary undertakings in the Group is treated as a capital contribution. The fair value of employee services received, measured by reference to the grant date fair value, is recognised over the vesting period as an increase to investment in subsidiary undertakings, with a corresponding credit to equity in the parent entity accounts.

### 2.17 Provisions

Provisions are recognised when: the Group has a present legal or constructive obligation as a result of past events; it is probable that an outflow of resources will be required to settle the obligation; and the amount has been reliably estimated. Provisions are not recognised for future operating losses.

Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. A provision is recognised even if the likelihood of an outflow with respect to any one item included in the same class of obligations may be small.

For the year ended 31 December 2015 (All amounts in RMB thousands unless otherwise stated)

## 2 Summary of Significant Accounting Policies (Continued)

#### 2.17 Provisions (Continued)

Provisions are measured at the present value of the expenditures expected to be required to settle the obligation using a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the obligation. The increase in the provision due to passage of time is recognised as interest expense.

#### 2.18 Government grants

Grants from the government are recognised at their fair value where there is a reasonable assurance that the grant will be received and the Group will comply with all attached conditions.

Government grants relating to costs are deferred and recognised in the income statement over the period necessary to match them with the costs that they are intended to compensate. Government grants that become receivable as compensation for expenses or losses already incurred or for the purpose of giving immediate financial support to an entity within the Group with no future related costs are recognised as income of the period in which they become receivable.

#### 2.19 Leases

Leases in which a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases (net of any incentives received from the lessor) are charged to the profit or loss on a straight-line basis over the period of the lease.

### 2.20 Share capital

Ordinary shares are classified as equity.

Incremental costs directly attributable to the issue of new shares or options are shown in equity as a deduction, net of tax, from the proceeds.

#### 2.21 Cash and cash equivalents

In the consolidated statements of cash flows, cash and cash equivalents includes cash in hand, deposits held at call with banks, other short-term highly liquid investments with original maturities of three months or less.

#### 2.22 Dividend distribution

Dividend distribution to the Company's shareholders is recognised as a liability in the Group's financial statements in the period in which the dividends are approved by the Company's shareholders.

For the year ended 31 December 2015 (All amounts in RMB thousands unless otherwise stated)

## 3 Financial Risk Management

### **3.1 Financial risk factors**

The Group's activities expose it to a variety of financial risks and those activities involve the analysis, evaluation, acceptance and management of some degree of risk or combination of risks. Taking risk is core to the financial business, and the operational risks are an inevitable consequence of being in business. The Group's aim is therefore to achieve an appropriate balance between risk and return and minimise potential adverse effects on the Group's financial performance.

The Group's risk management policies are designed to identify and analyse these risks, to set appropriate risk limits and controls, and to monitor the risks and adherence to limits. The Group regularly reviews its risk management policies and procedures to reflect changes in markets and products.

Risk management is carried out by a central Risk Management Department under policies approved by the Board of Directors. Risk Management Department identifies and evaluates financial risks in close co-operation with the Group's operating units. The Board provides written principles for overall risk management, as well as written policies covering specific areas, such as credit risk and interest rate risk, etc.

The most important types of financial risk are credit risk, liquidity risk and market risk. Market risk primarily includes interest rate risk and foreign exchange risk.

### 3.2 Credit risk

The Group takes on exposure to credit risk, which is the risk that a counterparty will cause a financial loss for the Group by failing to discharge on obligation. Significant changes in the economy, or in the health of a particular industry segment that represents a concentration in the Group's portfolio, could result in losses that are different from those provided for at the balance sheet date. Management therefore carefully manages its exposure to credit risk. Credit exposures arise principally from loans to customers in the Group's asset portfolio.

(a) Credit risk mitigation policies

The Group employs a range of policies and practices to mitigate credit risk. For lending services, the most traditional of these is the taking of specific classes of collateral from customers. The principal collateral types for loans to customers are:

- Real estate, including residential and commercial properties;
- Equity instruments, mainly equity interest in unlisted companies which are typically related to the borrowers; and
- Personal properties, including but not limited to inventory, precious metal and jewellery.

The Group also focuses on ascertaining legal ownership and the valuation of the real estate collaterals. A loan granted is based on the value of the collaterals, which is generally lower than the estimated value of the real estate collaterals. The Group monitors the value of the real estate collaterals throughout the loan period.

For the year ended 31 December 2015 (All amounts in RMB thousands unless otherwise stated)

## 3 Financial Risk Management (Continued)

#### 3.2 Credit risk (Continued)

(a) Credit risk mitigation policies (Continued)

Further to collateral held as security for loans, the Group introduces other credit enhancement measures for equity interest backed loans, primarily third party guarantee against the security of loan repayment, taking into consideration the borrower's repayment ability, repayment records, collateral status, financial performance, leverage ratio, industry outlook and market competition, etc.

For guaranteed loans, the Group takes into consideration the third party guarantor's repayment ability, financial performance, leverage ratio and business performance, etc.

In addition to collateral-backed loans and guaranteed loans, the Group also grants unsecured loans to customers. The Group evaluates the credit status of individual customers, including the customers' business performance, financial information, repayment ability, as well as industrial outlook in which the customers operate.

Dongshan Micro-finance, a subsidiary of the Company, provides financing guarantee services to customers. Donshan Micro-finance takes into consideration the borrower's repayment ability, repayment records, collateral status, financial performance, leverage ratio, industry outlook and market competition, etc. Dongshan Micro-finance also requires a credit re-guarantee company to provide re-guarantee on the guarantee issued.

For the year ended 31 December 2015 (All amounts in RMB thousands unless otherwise stated)

## 3 Financial Risk Management (Continued)

### 3.2 Credit risk (Continued)

(b) Impairment and provisioning policies

Impairment provisions are recognised for financial reporting purposes only for losses that have incurred at the balance sheet date based on objective evidence of impairment.

The impairment provision shown in the consolidated statement of financial position at year end is derived from each of the three loan categories by credit type. The majority of the impairment provision is from equity interest backed loans, real estate backed loans, guaranteed loans and unsecured loans. The table below shows the Group's gross amount of loans to customers and the associated impairment allowances for each of the three loan categories by credit type:

	As at 31 D	As at 31 December	
	2015	2014	
Loans to customers, gross			
Collateral-backed loans	1,626,651	1,347,571	
- Real estate backed loans	1,059,644	869,181	
<ul> <li>Equity interest backed loans</li> </ul>	553,810	467,430	
<ul> <li>Personal property backed loans</li> </ul>	13,197	10,960	
Guaranteed loans	261,941	_	
Unsecured loans	321,082	186,873	
	2,209,674	1,534,444	
Less: Impairment allowances Collateral-backed loans	(161,823)	(37,206)	
Real estate backed loans	(40,832)	(10,247)	
<ul> <li>Equity interest backed loans</li> </ul>	(120,991)	(26,959)	
<ul> <li>Personal property backed loans</li> </ul>	-		
Guaranteed loans	(13,595)	—	
Unsecured loans	(4,203)	(2,990)	
	(179,621)	(40,196)	
	2,030,053	1,494,248	

Management determines whether objective evidence of impairment exists, based on the criteria set out by the Group in Note 2.5.

For the year ended 31 December 2015 (All amounts in RMB thousands unless otherwise stated)

## 3 Financial Risk Management (Continued)

### 3.2 Credit risk (Continued)

(b) Impairment and provisioning policies (Continued)

The Group's credit risk management policies require the review of individual outstanding guaranteed and unsecured loans and loans secured by real estate and equity interest collateral at least annually or more regularly when individual circumstances require. Impairment allowances on individually assessed accounts are determined by an evaluation of the incurred loss at balance sheet date on a case-by-case basis. The assessment normally encompasses collateral held and the anticipated receipts for that individual account, taking into account the customer's financial standing, current ability to pay, quality and value of collateral, past experience, the financial standing of the third party guarantor, and information specific to the customer as well as pertaining to the economic environment in which the customer operates. Personal property backed loans are not individually significant so as to warrant an individual assessment.

Collectively assessed impairment allowances are provided for: (i) portfolios of outstanding loans that have been individually assessed with no objective evidence of impairment by homogenous collateral type; and (ii) losses that have been incurred but have not yet been identified, by using the available historical experience, experienced judgment and statistical techniques.

Personal property backed loans have less credit exposure as the Group physically takes possession or entrust an independent third-party to take possession of the collateral till loan repayment. For the years ended 31 December 2015 and 2014, there has been no incurred credit loss on the loans secured by personal property collateral after considering the amount recovered through repossessed assets. Consequently no collectively assessed impairment allowances were provided for loans secured by this collateral type.

Please refer to Note 18 for individually assessed and collectively assessed impairment allowances arising from equity interest backed loans, real estate backed loans, guaranteed loans and unsecured loans.

	As at 31 December		
	2015	2014	
Credit risk exposures relating to assets are as follows:			
Other receivables	13,946	10,776	
Loans to customers	2,030,053	1,494,248	
Deposit with banks	669,147	854,650	
	2,713,146	2,359,674	
Off-balance sheet credit exposures			
·			
Guarantees (i)	1,060		

(c) Maximum exposure to credit risk before collateral held or other credit enhancements

For the year ended 31 December 2015 (All amounts in RMB thousands unless otherwise stated)

## 3 Financial Risk Management (Continued)

### 3.2 Credit risk (Continued)

(c) Maximum exposure to credit risk before collateral held or other credit enhancements (Continued) The above table represents a worst case scenario of credit risk exposure to the Group at 31 December 2015 and 2014, without taking into account of any collateral held for or other credit enhancements attached. The exposures set out above for assets are based on net carrying amounts as reported in the consolidated statement of financial position. The Group's cash at banks are mainly deposited in large commercial banks.

Management is confident in its ability to continue to control and sustain minimal exposure of credit risk to the Group resulting from its loan portfolio. The Group's bank balances are mainly deposited with major commercial banks in the PRC, which management believes are of high credit quality. The Group considers the risk associated with the bank balances held at major commercial banks is insignificant.

(i) As at 31 December 2015, Dongshan Micro-finance guaranteed RMB1,060 thousand loan generated through a third party internet finance platform, such balance constitutes the off balance sheet credit exposure of the Group (31 December 2014: Nil).

#### (d) Loans to customers

Loans to customers are summarised as follows:

	As at 31 December	
	2015	2014
Neither past due nor impaired	1,150,290	1,230,672
Past due but not impaired	850,137	277,879
Individually impaired	209,247	25,893
Gross	2,209,674	1,534,444
Less: Impairment allowances	(179,621)	(40,196)
Net	2,030,053	1,494,248

#### (i) Loans to customers neither past due nor impaired

Loans to customers that are neither past due nor impaired related to a wide range of customers for whom there was no recent history of default.

Personal property backed loans are included in this category as their repayments can be effected by disposal of forfeited personal property collateral, which normally carries higher values than the carrying amount of the loan. Unsecured loans are also included in this category as none of them is past due or impaired as at 31 December 2015 (2014: nil).

For the year ended 31 December 2015 (All amounts in RMB thousands unless otherwise stated)

## 3 Financial Risk Management (Continued)

#### 3.2 Credit risk (Continued)

- (d) Loans to customers (Continued)
  - (ii) Loans to customers past due but not impaired (Continued)

Loans that are past due but not impaired relate to the customers which have good borrowing records with the Group. The directors believe that no impairment allowance is necessary in respect of these balances either because the loans are fully secured by real estate collateral with a reasonably ascertainable market value, or in the case of equity interest backed loans and guaranteed loans, there has been no significant change in the customers' and third party guarantors' credit quality and the balances are considered fully recoverable. Gross amount of loans to customers that were past due but not impaired are analysed by aging as follows:

	As at 31 D	As at 31 December	
	2015	2014	
Real estate backed loans, gross			
Past due up to 1 month	317,754	2,709	
Past due 1–3 months	21,480	6,779	
Past due 4–6 months	-	16,882	
Past due over 6 months	285,434	232,871	
	624,668	259,241	
Equity interest backed loans, gross			
Past due up to 1 month	180,256	_	
Past due 1–3 months	6,126	2,495	
Past due 4–6 months	_	16,143	
Past due over 6 months	18,816		
	205,198	18,638	
Guaranteed loans, gross			
Past due up to 1 month	17,180	_	
Past due 1–3 months	3,091		
	0,091		
	20,271	_	
Past due but not impaired, total	850,137	277,879	

The Group accepted real estate collateral at fair value of approximately RMB924,460 thousand for real estate backed loans that were past due but not impaired as at 31 December 2015 (2014: RMB412,574 thousand).

For the year ended 31 December 2015 (All amounts in RMB thousands unless otherwise stated)

## 3 Financial Risk Management (Continued)

### 3.2 Credit risk (Continued)

(d) Loans to customers (Continued) (iii) Loans to customers individually impaired

	As at 31 D	As at 31 December	
	2015	2014	
Gross individually impaired loans			
<ul> <li>Real estate backed loans</li> </ul>	67,847	_	
<ul> <li>Equity interest backed loans</li> </ul>	117,861	25,893	
- Guaranteed loans	23,539		
	209,247	25,893	
Impairment allowance made in respective of such loans			
<ul> <li>Real estate backed loans</li> </ul>	(29,483)	-	
<ul> <li>Equity interest backed loans</li> </ul>	(86,866)	(19,633)	
- Guaranteed loans	(10,769)		
	(127,118)	(19,633)	
Net individually impaired loans	82,129	6,260	

#### (e) Concentration of risks of financial assets with credit risk exposure

The Group maintains a comprehensive client base. Loans receivable from the top five customers accounted for 28.2% of the total loans to customers as at 31 December 2015 (2014: 25.1 %). Interest income from the top five customers accounted for 29.6% of total interest income for the year ended 31 December 2015 (2014: 33.6%).

### 3.3 Market risk

The Group takes on exposure to market risk, which is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risks arise from open positions in interest rate and currency products, all of which are exposed to general and specific market movements and changes in the level of volatility of market rates or prices such as interest rates, credit spreads and foreign exchange rates. The Group's exposure to market risk is primarily attributable interest rate risk arising from loans to customers, bank balances and bank borrowings. The Group has established policies and procedures for monitoring and managing market risk.

For the year ended 31 December 2015 (All amounts in RMB thousands unless otherwise stated)

## 3 Financial Risk Management (Continued)

### 3.3 Market risk (Continued)

#### (a) Interest rate risk

Cash flow interest rate risk is the risk that the future cash flows of a financial instrument will fluctuate because of changes in market interest rates. Fair value interest rate risk is the risk that the value of a financial instrument will fluctuate because of changes in market interest rates. The Group takes on exposures to the effects of fluctuations in the prevailing levels of market interest rates on both its fair value and cash flow risks.

The most significant interest-bearing assets and liabilities are loans to customers and bank borrowings, which both bear fixed interest rates to generate cash flows independent from market interest rates. Contractual interest rate re-pricing is matched with maturity date of each loan granted to customer, or maturity date of bank borrowings. As at respective balance sheet dates, maturity dates of loans to customers are all within 12 months, whilst maturity dates of bank borrowings are within 12 months. The Group regularly calculates the impact on profit or loss of a possible interest rate shift on its portfolio of loans to customers, bank borrowings and interest bearing bank deposits.

Based on the simulations performed and with other variables held constant, should the benchmark interest rate had been 100 basis points higher/lower, the profit before income tax would have been decreased/increased by approximately RMB1,051 thousand for the year ended 31 December 2015 (2014: RMB774 thousand), mainly as a result of higher/lower interest income on term deposits with banks and interest expense on fixed-rate bank borrowings arising from interest rate repricing.

Interest rates on interest-bearing financial assets, mainly loans to customers, are not primarily affected by the changes in the benchmark rate in the market. Instead, they are much more influenced by demand and supply as well as bilateral negotiation, which makes a quantitative sensitivity analysis based on the benchmark rate unrepresentative.

#### (b) Foreign exchange risk

The Group operates principally in the PRC. The majority of recognised assets and liabilities are denominated in RMB and the majority of transactions are settled in RMB. The Group does not hold or issue any derivative financial instruments to manage its exposure to foreign currency risk.

As at 31 December 2015, other than deposits with banks denominated in US dollar and Hong Kong dollar totaling RMB607,216 thousand (2014: RMB600,407 thousand) (Note 19), the Group did not have significant assets or liabilities that were denominated in currencies other than RMB. Should US dollar had weakened/strengthened by 1% against RMB with all other variables held constant, the profit before income tax would have been RMB6,072 thousand (2014: RMB6,004 thousand) lower/higher for the year ended 31 December 2015, mainly as a result of foreign exchange losses/gains on translation of US dollar and Hong Kong dollar denominated balances.

For the year ended 31 December 2015 (All amounts in RMB thousands unless otherwise stated)

## 3 Financial Risk Management (Continued)

### 3.4 Liquidity risk

Liquidity risk is the risk that the Group is unable to meet its obligations when they fall due as a result of cash requirements from contractual commitments. Such outflows would deplete available cash resources for customer lending. In extreme circumstances, lack of liquidity could result in reductions in the balance sheet and sales of assets.

The Group's objective is to maintain sufficient cash and sources of funding through committed credit facility and maintain flexibility in funding by maintaining committed credit lines. To manage the liquidity risk, management monitors rolling forecasts of the Group's liquidity reserve (comprising undrawn banking facilities) and cash and cash equivalents on the basis of expected cash flow. The Group expected to fund the future cash flow needs through internally generated cash flows from operations and borrowings from financial institutions.

The table below analyses the Group's financial liabilities into relevant maturity groupings based on the remaining period at the balance sheet to the contractual maturity date. The amounts disclosed in the table are the contractual undiscounted cash flows.

	Repayable on demand			
	or within	1–6	6–12	
	1 month	months	months	Total
As at 31 December 2015				
Borrowings	88,629	655,112	295,980	1,039,721
Amounts due to related parties	684	_	_	684
Other financial liabilities	2,611			2,611
Total financial liabilities	91,924	655,112	295,980	1,043,016
As at 31 December 2014				
Borrowings	48,232	336,289	484,270	868,791
Amounts due to related parties	633	_	_	633
Other financial liabilities	2,458	_	_	2,458
Total financial liabilities	51,323	336,289	484,270	871,882

Sources of liquidity are regularly reviewed by the Finance Department to ensure the availability of sufficient liquid funds to meet all obligations.

For the year ended 31 December 2015 (All amounts in RMB thousands unless otherwise stated)

### 3 Financial Risk Management (Continued)

### 3.5 Fair value of financial assets and liabilities

The Group's financial assets and liabilities are categorised as "loans and receivables" and "other financial liabilities" respectively, which are stated at amortised cost. As the Group's financial assets and liabilities mature within one year, the carrying amounts approximate to their fair value at each balance sheet date.

### 3.6 Capital risk management

The Groups objectives when managing capital are to safeguard the Group's ability to continue as a going concern in order to provide returns for shareholders and benefits for other stakeholders, and to maintain a strong capital base to support the development of its business, and to support the Group's stability and growth. In order to maintain or adjust the capital structure, the Group may adjust the amount of dividends paid to shareholders, issue new shares or sell assets to reduce debt.

The liquid capital is monitored regularly by the Finance Department. The Group monitors capital risk on the basis of gearing ratio. This ratio is calculated as net debt divided by total capital. Net debt is calculated as bank borrowings balance net of cash and cash equivalent balance. Total capital is calculated as "total equity" as shown in the consolidated statement of financial position plus net debt.

The Group's strategy is to maintain the gearing ratio below 50% and meet the compliance requirements of Wuzhong Pawnshop on aggregate amount of loans to customers at all times. The gearing ratio as at 31 December 2015 and 2014 were as follows:

	As at 31 December	
	2015	2014
Borrowings (Note 24)	950,572	836,509
Less: Cash and cash equivalents (Note 19)	(65,946)	(186,359)
Net debt	884,626	650,150
Total equity	1,766,821	1,500,113
Total capital	2,651,447	2,150,263
Gearing ratio	33%	30%

## 4 Critical Accounting Estimates and Judgements

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

The Group's consolidated financial statements and its financial result are influenced by accounting policies, assumptions, estimates and management judgment which necessarily have to be made in the course of preparation of the consolidated financial statements.

For the year ended 31 December 2015 (All amounts in RMB thousands unless otherwise stated)

### 4 Critical Accounting Estimates and Judgements (Continued)

### 4.1 Critical accounting estimates and assumptions

The Group makes estimates and assumptions that affect the reported amounts of assets and liabilities within the next financial year. Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectations of future events.

Accounting policies and management's judgments for certain items are especially critical for the Group's results and financial situation due to their materiality in amount.

#### (a) Impairment allowances on loans to customers

The Group reviews its loan portfolios to assess impairment at least on a semi-annual basis. In determining whether an impairment loss should be recorded in the profit or loss, the Group makes judgments as to whether there is any observable data indicating that there is a measurable decrease in the estimated future cash flows from a portfolio of loans before the decrease can be identified with an individual loan in that portfolio. This evidence may include observable data indicating that there has been an adverse change in the payment status of borrowers in a group (e.g. payment delinquency or default), or national or local economic conditions that correlate with defaults on assets in the Group. Management uses estimates based on historical loss experience for assets with credit risk characteristics and objective evidence of impairment similar to those in the portfolio when scheduling its future cash flows. The methodology and assumptions used for estimating both the amount and timing of future cash flows are reviewed regularly to reduce any differences between loss estimates and actual loss experience.

#### (b) Income taxes

The Group is subject to income taxes in a number of jurisdictions. Significant judgment is required in determining the provision for income taxes in various jurisdictions. There are many transactions and calculations for which the ultimate tax determination is uncertain. The Group recognises liabilities for anticipated tax audit issues based on estimates of whether additional taxes will be due. Where the final tax outcome of these matters is different from the amounts that were initially recorded, such differences will impact the current and deferred income tax assets and liabilities in the period in which such determination is made.

#### (c) Consolidated SEs

The Group has consolidated loans facilitated certain SEs involving raising funds from various investors and granting loans through Suzhou Qian Dai ("蘇州錢袋"), which are guaranteed by Dongshan Microfinance. When assessing whether to consolidate structured those entities, the Group takes into consideration of all facts and circumstances of whether the Group, as the loan facilitator and guarantor, is acting as agent or principle. These factors considered mainly include: (a) power over the loan generating process; (b) exposure, or rights, to variable returns from involvement with the loans; and (c) the ability to use power over the borrowers to affect the amount of lenders' returns. The Group reassesses whether or not it controls an loan if facts and circumstances indicate that there are changes to one or more of the three elements of control listed above.

For the year ended 31 December 2015 (All amounts in RMB thousands unless otherwise stated)

## 4 Critical Accounting Estimates and Judgements (Continued)

### 4.2 Critical judgements in applying the company's accounting policies

#### (a) Contractual Agreements

Under the relevant rules and regulations prevailing in the PRC, wholly foreign-owned enterprises are not allowed to operate pawn-loan business in China. The current registered equity holders of Wuzhong Pawnshop are Wuzhong Jiaye and Hengyue Consulting. As described in Note 2.2.1 above, the Group's wholly owned subsidiary Huifang Tongda entered into a series of Contractual Agreements with Wuzhong Pawnshop, Wuzhong Jiaye, Hengyue Consulting and the equity holders of Wuzhong Jiaye and Hengyue Consulting. Such Contractual Agreements include: (i) a proxy agreement where Wuzhong Jiave and Hengyue Consulting have irrevocably and unconditionally undertaken to authorise Huifang Tongda to exercise their shareholders' rights under the articles of association of the Wuzhong Pawnshop and applicable PRC laws and regulations; (ii) an exclusive management and consultation service agreement pursuant to which Wuzhong Pawnshop engaged Huifang Tongda on an exclusive basis to provide consultation and other ancillary services, and in return Wuzhong Pawnshop agreed to pay Huifang Tongda the consultancy service fee; (iii) exclusive call option agreement pursuant to which Wuzhong Jiaye and Hengyue Consulting irrevocably and unconditionally granted Huifang Tongda an option to acquire the entire equity interest held by Wuzhong Jiaye and Hengyue Consulting in the Wuzhong Pawnshop and/or all assets of the Wuzhong Pawnshop at a price equivalent to the minimum amount as may be permitted by applicable PRC laws and regulations; and (iv) equity pledge agreement pursuant to which the Ultimate Shareholders granted first priority security interests over their respective equity interests in Wuzhong Jiaye and Hengyue Consulting to Huifang Tongda for guaranteeing the performance of the above the proxy agreement, exclusive management and consultation service agreement, and the exclusive call option agreement. Pursuant to these agreements and undertakings, notwithstanding the fact that the Group does not hold direct equity interest in Wuzhong Pawnshop, management considers that the Group has power over the financial and operating policies of Wuzhong Pawnshop and receive a majority of the economic benefits from its business activities. Accordingly, Wuzhong Pawnshop has been treated as an indirect subsidiary of the Company.

## 5 Segment Information

The Company's Board of Directors is the Group's chief operating decision-maker. Management has determined the operating segments based on the information reviewed by the Board of Directors for the purposes of allocating resources and assessing performance.

The Group's operation is primarily located in the PRC under three legal entities, i.e., Wuzhong Pawnshop, Huifang Tongda and Dongshan Micro-finance. The principal business activity of Wuzhong Pawnshop is to grant pawn loans secured by collateral to customers, mainly small and micro sized enterprises and individuals in the Greater Suzhou Area. Huifang Tongda is engaged in granting entrusted loans. Dongshan Micro-finance is engaged in granting small amount loans and providing financing guarantee to customers, mainly micro and small sized enterprises and individuals in the Greater Suzhou Area.

The Group managed its business under one operating and reportable segment in accordance with the definition of a reportable segment under HKFRS 8 for the years ended 31 December 2015 and 2014.

For the year ended 31 December 2015 (All amounts in RMB thousands unless otherwise stated)

## 6 Interest Income

	Year ended 31 December	
	2015	2014
Interest income from loans to customers		
Collateral backed loans		
– Real estate backed loans	175,070	193,498
- Equity interest backed loans	122,704	131,253
– Personal property backed pawn loans	13,917	24,827
Guaranteed loans	17,631	16,613
Unsecured loans	29,577	_
Interest income from bank deposits	16,637	22,641
	375,536	388,832

Interest income from loans to customers represents all fees received from customers that are an integral part of the effective interest rate, including interest income and administration fee income.

## 7 Interest Expense

	Year ended 31 December	
	2015	2014
Interest expense on bank borrowings Other interest expenses <i>(Note 24)</i>	52,901 1,754	52,866 —
	54,655	52,866

## 8 Other Operating Income

	Year ended 31 December	
	2015	2014
Net gains from disposal of repossessed assets	1,615	1
Consultancy fee income — Suzhou Qian Dai (a)	775	—
Guarantee fee income – Dongshan Micro-finance	63	-
	2,453	1

(a) The Group launched Suzhou Qian Dai, an internet finance platform, in February 2015, to act as an intermedia agent between borrowers and lenders to earn a consultancy fee income. Suzhou Qian Daicharges a fixed consultancy fee at rates ranging from 0.22% to 5% per annum to the borrowers.

For the year ended 31 December 2015 (All amounts in RMB thousands unless otherwise stated)

## 9 Administrative Expenses

	Year ende	Year ended 31 December		
	20	15	2014	
Employee benefit expenses (Note 10)	17,2	59	24,333	
Business tax and surcharges (a)	19,79	97	21,679	
Value-added tax and surcharges (a)	7,9	55	10,276	
Transportation, meal and accommodation	4,59	92	2,893	
Auditors' remuneration				
<ul> <li>Audit services</li> </ul>	3,80	00	2,178	
<ul> <li>Non-audit services</li> </ul>		_	20	
Operating lease payments	3,43	39	2,390	
Professional and consultancy fees	3,39	96	3,992	
Telephone, utilities and office expenses	2,43	30	1,223	
Advertising costs	2,1	37	10	
Depreciation and amortisation	1,1	13	1,191	
Other expenses	1,6	62	2,584	
	67,5	80	72,769	

The Group's lending businesses are subject to business tax and surcharges. Business tax is levied at 5% of revenue from interest income on loans to customers, while surcharges are 12% of business tax payable. Other revenue items of the Group are subject to value-added tax and surcharges. Under the Exclusive Management and Consultation Service Agreement, Wuzhong Pawnshop has engaged Huifang Tongda on an exclusive basis to provide consultation and other ancillary services. Such consultancy service fee income is subject to output value-added tax at 6% while surcharges are 12% of value-added tax payable.

## 10 Employee Benefit Expenses

	Year ended 31 December		
	2015	2014	
Wages and salaries	9,793	8,185	
Discretionary bonuses	9,072	8,685	
Other social security obligations	982	1,050	
Pension	2,183	1,642	
Share-based payments (Note 21(b))	(4,771)	4,771	
	17,259	24,333	

For the year ended 31 December 2015 (All amounts in RMB thousands unless otherwise stated)

### 10 Employee Benefit Expenses (Continued)

### (a) Five highest paid individuals

The five individuals whose emoluments were the highest in the Group included three executive directors for the year ended of December 2015 (2014: three), whose emoluments are reflected in the analysis presented in Note 30. The emoluments payable to the remaining two individuals for the year ended 31 December 2015 (2014: two) are as follows:

	Year ended 31 December		
	2015	2014	
Basic salaries	321	300	
Discretionary bonuses	834	242	
Pension	48	58	
Other social security obligations	20	76	
Share-based payment	(344)	344	
	879	1,020	

The emoluments to the two individuals fell within the following bands:

	Number of individuals		
	Year ended 31 December		
	<b>2015</b> 201		
Emoluments band			
Nil-HK\$1,000,000	2	2	

For the years ended 31 December 2015 and 2014, no director or any of the five highest paid individuals received any emolument from the Group as an inducement to join or upon joining the Group or as compensation for loss of office.

## 11 Other Gains, Net

	Year ended 31 December		
	2015	2014	
Net foreign currency gains	34,517	2,146	
Government grants	3,609	1,948	
Others	159	-	
	38,285	4,094	

For the year ended 31 December 2015 (All amounts in RMB thousands unless otherwise stated)

## **12 Subsidiaries**

The following is a list of the principal subsidiaries at 31 December 2015:

Name of subsidiary	Country/ place of incorporation and operation	Date of incorporation	Type of legal entity	Nominal value of Issued and fully paid share capital/registered capital	Interest directly held	Interest indirectly held	Principal activities	Note
Sifang Investment Limited	BVI	22 November 2011	Limited company	1 share of US\$1	100%	-	investment holding	(e)
Tongda Investment Limited	BVI	22 November 2011	Limited company	1 share of US\$1	-	100%	investment holding	(e)
Rongda Investment Limited	Hong Kong	05 December 2011	Limited company	1 share of US\$1	-	100%	investment holding	(e)
Huifang Investment Limited	Hong Kong	05 December 2011	Limited company	1 share of US\$1	-	100%	investment holding	(e)
Suzhou Huifang Technology Company Limited ("Huifang Technology")	The PRC	29 December 2011	Limited company	US\$96,100,000 /US\$98,100,000	-	100%	management and marketing consulting	(C)
Suzhou Huifang Tongda Information Technology Company Limited ("Huifang Tongda")	The PRC	10 February 2012	Limited company	RMB105,000,000	_	100%	management and marketing consulting	(b)
Suzhou Huifang Rongda Internet Technology Company Limited ("Huifang Rongda")	The PRC	8 May 2015	Limited company	RMB3,000,000	-	100%	management and marketing consulting	(d)
Suzhou Wuzhong Pawnshop Co., Ltd. ("Wuzhong Pawnshop")	The PRC	21 December 1999	Limited company	RMB1,000,000,000	-	100%	pawnshop services	(a)
Suzhou Wuzhong District Dongshan Agricultural Microfinance Co., Ltd. ("Dongshan Micro-finance")		26 December 2012	Limited company	RMB300,000,000	40%	-	Mocro-financing and guarantee services	(f)

(a) Although the Group does not have any equity interest in Wuzhong Pawnshop, the Group effectively controls Wuzhong Pawnshop as Huifang Tongda has the power to govern the financial and operating policies of Wuzhong Pawnshop so as to derive benefits from its business activities.

For the year ended 31 December 2015 (All amounts in RMB thousands unless otherwise stated)

### 12 Subsidiaries (Continued)

- (b) Statutory financial statements of Suzhou Huifang Tongda Information Technology Company Limited (蘇州匯 方同達資訊科技有限公司), previously named as Suzhou Huifang Tongda Management Consulting Company Limited (蘇州匯方同達管理諮詢有限公司) (collectively "Huifang Tongda") for the years ended 31 December 2015 were audited by PricewaterhouseCoopers Zhong Tian LLP (2014: Suzhou Changcheng CPA Co., Ltd).
- (C) Statutory financial statements of Suzhou Huifang Technology Company Limited (蘇州匯方科技有限公司), previously named as Suzhou Huifang Management Consulting Company Limited (蘇州匯方管理諮詢有限公司) (collectively "Huifang Technology") for the years ended 31 December 2015 and 2014 were audited by Suzhou Changcheng CPA Co., Ltd.
- (d) Statutory financial statements of Suzhou Huifang Rongda Internet Technology Company Limited (蘇州匯方融 達網路科技有限公司), ("Huifang Rongda") for the years ended 31 December 2015 were audited by Suzhou Changcheng CPA Co., Ltd.
- (e) Except for the PRC and Hong Kong companies, no statutory financial statements were prepared for other subsidiaries as they were not required to issue audited financial statements under the respective local statutory requirements.
- (f) Although the Group owns less than half of the equity interests in Dongshan Micro-finance, it is able to take up the majority of the voting rights in Dongshan Micro-finance's shareholders' meeting. Consequently, the Group consolidates Dongshan Micro-finance.

### (g) Material non-controlling interests

The total non-controlling interest as at 31 December 2015 is RMB214,076 thousand (2014: Nil), of which is all attributed to Dongshan Micro-finance.

#### Summarised financial information on subsidiaries with material non-controlling interests

On 1 July 2015, the Group acquired 40% of the share capital of Dongshan Micro-finance. After the completion of the acquisition, the Group then own 40% of the equity interests in Dongshan Micro-finance. Pursuant to the purchase agreement, the Group took up the majority of the board seats of Dongshan Micro-finance. The Group also signed "Concerted Action Agreement" with two minority shareholders who hold 20% of equity interests in total in Dongshan Micro-finance and thus obtained majority voting rights in Dongshan Micro-finance's shareholders' meeting. Thus the financial results of Dongshan Micro-finance are consolidated and accounted for as a subsidiary of the Group upon completion of the acquisition. Please refer to Note 28 for detail information.

For the year ended 31 December 2015 (All amounts in RMB thousands unless otherwise stated)

## 12 Subsidiaries (Continued)

### (g) Material non-controlling interests (Continued)

Summarised financial information on subsidiaries with material non-controlling interests (Continued) Set out below are the summarised financial information for each subsidiary that has non-controlling interests that are material to the group.

Summarised balance sheet

	Dongshan Micro-finance 2015
Current	
Assets	421,726
Liabilities	(80,625)
Total current net assets	341,101
Non-current	
Assets	4,475
Liabilities	
Total non-current net assets	4,475
Net assets	345,576

#### Summarised income statement

	Dongshan Micro-finance 2015
Interest Income	28,858
Other income and expenses	(8,846)
Profit before income tax	20,012
Income tax expense	(3,187)
Total comprehensive income	16,825
Total comprehensive income allocated to Non-Controlling Interests	10,095
Dividends paid to Non-Controlling Interests	_

For the year ended 31 December 2015 (All amounts in RMB thousands unless otherwise stated)

## 12 Subsidiaries (Continued)

## (g) Material non-controlling interests (Continued)

Summarised cash flows

	Dongshan
	Micro-finance
	2015
Cash flows from operating activities	
Cash generated from operations	10,015
Interest paid	(5,356)
Income tax paid	5,080
Net cash generated from operating activities	9,739
Net cash used in investing activities	—
Net cash used in financing activities	(6,500)
Net increase in cash and cash equivalents	3,239
Cash and cash equivalents at end of year	6,359

The information above is the amount before inter-company eliminations.

## **13 Income Tax Expense**

	Year ended 31 December		
	2015	2014	
Current income tax	72,581	75,152	
Deferred income tax	30,976	(8,782)	
	41,605	66,370	

For the year ended 31 December 2015 (All amounts in RMB thousands unless otherwise stated)

## 13 Income Tax Expense (Continued)

The difference between the actual income tax charge in the consolidated statements of comprehensive income and the amounts which would result from applying the enacted tax rate to profit before income tax can be reconciled as follows:

	Year ended 31 December		
	2015	2014	
Profit before income tax	151,119	231,373	
Tax calculated at statutory tax rates	38,028	59,383	
Tax effect of:			
<ul> <li>Expenses not deductible for tax purposes</li> </ul>	(121)	1,448	
<ul> <li>PRC withholding tax</li> </ul>	2,823	5,202	
<ul> <li>Adjustment in respect of prior years</li> </ul>	875	337	
Tax charge	41,605	66,370	

The Company was incorporated in the Cayman Islands as an exempted company with limited liability under the Company Law of Cayman Islands and, accordingly, is exempted from payment of Cayman Islands income tax.

Enterprises incorporated in the British Virgin Islands are not subject to any income tax according to relevant rules and regulations.

No Hong Kong profits tax has been provided, as the Group has no taxable profit earned or derived in Hong Kong. The applicable Hong Kong profits tax rate is 16.5% for the year ended 31 December 2015 (2014: 16.5%).

According to the Corporate Income Tax Law of the PRC (the "CIT Law"), the income tax provision of the Group in respect of its operations in Mainland China has been calculated at the applicable corporate tax rate of 25% on the estimated assessable profits based on existing legislations, interpretations and practices.

Pursuant to the CIT Law, a 10% withholding tax is levied on the dividends declared by the foreign investment enterprise established in Mainland China to its immediate holding company incorporated outside Mainland China. The requirement is effective from 1 January 2008 and applies to earnings after 31 December 2007. The Group controls the dividend policies of these subsidiaries and it has been determined that a majority of these earnings will probably not be distributed in the foreseeable future. The Group accrued for PRC withholding tax based on the tax rate of 10% on a portion of the earnings generated by PRC subsidiaries for the year ended 31 December 2015 (2014: same).

For the year ended 31 December 2015 (All amounts in RMB thousands unless otherwise stated)

## 14 Earnings Per Share

### (a) Basic earnings per share

Basic earnings per share for each of the year is calculated by dividing the profit of the Group attributable to equity holders of the Company by the weighted average number of ordinary shares in issue during the year.

	Year ended 31 December		
	2015	2014	
Profit attributable to equity holders of the Company (RMB'000) Weighted average number of ordinary shares in issue (in thousands)	101,886 1,025,237	165,003 1,025,237	
Basic earnings per share (RMB)	0.10	0.16	

### (b) Dilutive earnings per share

As there were no options or shares in issue with potential dilutive effect during the years ended 31 December 2015 and 2014, diluted earnings per share is the same as basic earnings per share (2014: same).

## **15 Dividends**

	Year ended 31 December		
	2015	2014	
Proposed final dividend (2014: HK\$0.055) per ordinary share	_	44,483	

A dividend in respect of the year ended 31 December 2014 of HK\$0.055 per ordinary share was declared on 28 May 2015. The annual general meeting of the Company determined that such dividend should be paid out of the share premium account.

No dividends in respect of the year ended 31 December 2015 is to recommended by the Board of Directors by the release date of this financial statements.

For the year ended 31 December 2015 (All amounts in RMB thousands unless otherwise stated)

## **16 Deferred Income Tax**

The movement in deferred income tax assets and liabilities during the year, without taking into consideration the offsetting of balance within the same tax jurisdiction, is as follows:

	Impairment charge on loans to customers	Recoverable tax losses	Total
Deferred income tax assets			
At 1 January 2015	10,049	90	10,139
Acquisition of subsidiaries	3,323	_	3,323
Credited to the consolidated statements of			
comprehensive income	33,142	657	33,799
At 31 December 2015	46,514	747	47,261
At 1 January 2014	1,069	652	1,721
Credited to the consolidated statements of	1,000	002	1,7 2 1
comprehensive income	8,980	(562)	8,418
At 31 December 2014	10,049	90	10,139
		PRC withholding tax	
		(Note 13)	Total
Deferred income tax liabilities			
At 1 January 2015		5,202	5,202
Charged to the consolidated statements of comprehensive incom	ne	2,823	2,823
Utilization of withholding tax		(5,112)	(5,112)
At 31 December 2015		2,913	2,913
At 1 January 2014		_	_
Charged to the consolidated statements of comprehensive incom	ne	5,202	5,202
At 31 December 2014		5,202	5,202
		I Company and the second se	

For the year ended 31 December 2015 (All amounts in RMB thousands unless otherwise stated)

### 16 Deferred Income Tax (Continued)

As at 31 December 2015, deferred income tax liabilities of RMB2,913 thousand (2014: 5,202) have been recognised for the PRC withholding tax which would be paid upon remittance, in respect of a portion of unremitted distributable profits of PRC subsidiaries attributable to the investors outside PRC.

As at 31 December 2015, management estimates that deferred income tax assets and deferred income tax liabilities will be reversed within one year (2014: same).

### **17 Other Assets**

	As at 31 D	As at 31 December		
	2015	2014		
Interest receivable from bank deposits	7,762	6,964		
Other receivables	6,184	3,812		
Repossessed assets — Personal properties	5,930	7,066		
	19,876	17,842		

## **18 Loans to Customers**

	As at 31 D	As at 31 December	
	2015	2014	
Loans to customers, gross			
Collateral backed loans	1,626,651	1,347,571	
– Real estate backed loans	1,059,644	869,181	
<ul> <li>Equity interest backed loans</li> </ul>	553,810	467,430	
<ul> <li>Personal property backed loans</li> </ul>	13,197	10,960	
Guaranteed loans	261,941	—	
Unsecured loans	321,082	186,873	
	2,209,674	1,534,444	
Less: Impairment allowances			
<ul> <li>Individually assessed</li> </ul>	(127,118)	(19,633)	
- Collectively assessed	(52,503)	(20,563)	
	(179,621)	(40,196)	
Loans to customers, net	2,030,053	1,494,248	

For the year ended 31 December 2015 (All amounts in RMB thousands unless otherwise stated)

#### 18 Loans to Customers (Continued)

Loans to customers arise from the Group's lending services. The loan periods granted to customers are within one year. The real estate backed and equity interest backed loans provided to customers bear fixed interest rates ranging from 12.00% to 37.99% per annum in the year ended 31 December 2015 (2014: from 22.37% to 37.99%).

Guaranteed loans granted to customers bear fixed interest rates from 7.8% to 18% per annum in the year ended 31 December 2015 (2014: Nil).

Unsecured loans granted to customers bear fixed interest rates from 6% to 18% per annum in the year ended 31 December 2015 (2014: 12%).

Loans to customers are all denominated in RMB. The impairment allowances are related to loans secured by equity interest backed loans, real estate backed loans, guaranteed loans and unsecured loans(Note 3.2(b)).

As at 31 December 2015, renewed loans amounted to RMB64,480 thousand (2014: RMB9,700 thousand), all are real estate backed pawn loans (2014: same). No renewed loans had substantially modified their original contractual terms for the year ended 31 December 2015 (2014: same).

#### (a) Aging analysis of loans to customers

The aging of the loans to customers are calculated starting from the original granting date without considering the subsequent renewal of the loans. The aging analysis of loans to customers net of impairment allowances are set out below:

	As at 31 December	
	2015	2014
Within 3 months	604,184	1,131,098
3–6 months	131,067	83,718
6–12 months	846,798	103,624
12–24 months	268,672	123,853
Over 24 months	179,332	51,955
	2,030,053	1,494,248

For the year ended 31 December 2015 (All amounts in RMB thousands unless otherwise stated)

#### 18 Loans to Customers (Continued)

#### (b) Reconciliation of allowance account for losses on loans to customers

		2015	
	Individually assessed	Collectively assessed	Total
At beginning of year	19,633	20,563	40,196
Acquire of subsidiaries	13,535	3,789	17,324
Impairment losses recognised	93,291	59,072	152,363
Net write back of loan provision	(332)	(9,111)	(9,443)
Loans written off as un-collectible	(20,819)	-	(20,819)
Other transfer in	21,810	(21,810)	_
At end of year	127,118	52,503	179,621

		2014		
	Individually assessed	Collectively assessed	Total	
At beginning of year	74	4.203	4,277	
Acquire of subsidiaries	— —	-,200		
Impairment losses recognised	19,559	16,360	35,919	
Net write back of loan provision	_	_	_	
Loans written off as un-collectible	_	_	_	
Other transfer out	_	_		
At end of year	19,633	20,563	40,196	

#### (c) Net charge on loans to customers

	Year ended 3	Year ended 31 December	
	2015	2014	
Net charge of impairment allowance			
Individually assessed	92,959	19,559	
Collectively assessed	49,961	16,360	
	142,920	35,919	

For the year ended 31 December 2015 (All amounts in RMB thousands unless otherwise stated)

#### 19 Cash at Bank and on Hand

	As at 31 D	As at 31 December		
	2015	2014		
Cash on hand	1,400	1,325		
Demand deposits with banks	64,546	185,034		
Term deposits with banks with original maturities over 3 months	604,601	669,616		
	670,547	855,975		

Cash at bank and on hand were denominated in the following currencies:

	As at 31 December		
	2015	2014	
RMB	63,250	255,567	
US dollar	607,219	599,613	
Hong Kong dollar	78	795	
	670,547	855,975	

Cash and cash equivalents of the Group were determined as follows:

	As at 31 December	
	2015	2014
Cash at bank and on hand	670,547	855,975
Less: Unrestricted term deposits with banks with original maturities	010,041	000,970
over 3 months	(294,721)	(606,975)
Restricted term deposits pledged with banks	(309,880)	(62,641)
	65,946	186,359

As at 31 December 2015, restricted term deposits of US\$47,721 thousand (2014: US\$10,237 thousand), which is equivalent to RMB309,880 thousand (2014: RMB62,641 thousand),were pledged with banks to secure bank borrowings with principal amount of RMB267,000 thousand (2014: RMB55,000 thousand) (Note 24).

For the year ended 31 December 2015 (All amounts in RMB thousands unless otherwise stated)

#### 20 Share Capital

	Number of shares	Ordinary shares HK\$	Ordinary shares RMB
<b>Issued and fully paid:</b> As at 31 December 2015 and 31 December 2014	1,025,237,000	HK\$10,252,370	8,111,008

#### **21 Share Premium and Other Reserves**

	Other reserves					
					Share- based	
	Share	Capital	Statutory	General	payments	
	premium	reserve	reserve	reserve	reserve	Total
At 1 January 2015	592,720	500,000	51,942	_	4,771	1,149,433
Appropriation to reserves (a)	_	_	18,797	442	_	19,239
Forfeiture of the schemes (b)	_	_	_	_	(4,771)	(4,771)
Non-controlling interests arising on						
business combination	_	_	3,163	3,975	_	7,138
Distribution of dividend relating to 2014						
(Note 15)	(44,483)	_	_	_		(44,483)
At 31 December 2015	548,237	500,000	73,902	4,417	_	1,126,556
At 1 January 2014	592,720	500,000	34,365	_	_	1,127,085
Appropriation to statutory reserves (a)			17,577	_	_	17,577
Value of employee services (b)	_	_		_	4,771	4,771
At 31 December 2014	592,720	500,000	51,942	_	4,771	1,149,433

For the year ended 31 December 2015 (All amounts in RMB thousands unless otherwise stated)

#### 21 Share Premium and Other Reserves (Continued)

#### (a) Statutory reserve

In accordance with the relevant laws and regulations in the PRC and Articles of Association of the companies incorporated in the PRC comprising the Group (the "PRC Subsidiaries"), it is required to appropriate 10% of the annual statutory net profits of the PRC Subsidiaries, after offsetting any prior years' losses as determined under the PRC accounting standards, to the statutory surplus reserve fund before distributing the net profit. When the balance of the statutory surplus reserve fund reaches 50% of the share capital of the PRC subsidiaries, any further appropriation is at the discretion of shareholders. The statutory surplus reserve fund can be used to offset prior years' losses, if any, and may be converted into share capital by issuing new shares to shareholders in proportion to their existing shareholding or by increasing the par value of the shares currently held by them, provided that the remaining balance of the statutory surplus reserve fund after such issue is no less than 25% of share capital.

#### (b) Employee share option — Forfeiture of the scheme

A share option scheme was approved on 26 May 2014 to enable the Company to grant options to eligible participants as incentives or rewards for their contribution or potential contribution to the Group. Under the share option scheme, the Company granted 50,000 thousand share options to directors and selected employees on 16 June 2014 with an exercise price of HK\$1.4. Options are conditional on the employee completing two years' service (the vesting period). The options become exercisable starting two years from the grant date, subject to whether the Group achieved 80% or above of the target profit attributable to equity holders of the Company approved by the Board of Directors. The options have a contractual option term of five years. The Group has no legal or constructive obligation to repurchase or settle the options in cash.

In 2015, the Group did not achieve 80% or above of the target profit attributable to equity holders of the Company approved by the Board of Directors. Thus the share option plan was forfeited and the accumulated expense to date is reversed.

#### 22 Retained Earnings

At 31 December 2014	342,569
Appropriation to statutory reserves (Note 21(a))	(17,577)
Profit for the year	165,003
At 1 January 2014	195,143
At 31 December 2015	418,078
Non-controlling interests arising on business combination Appropriation to statutory reserves ( <i>Note 21(a</i> ))	(7,138) (19,239)
Profit for the year	101,886
At 1 January 2015	342,569

For the year ended 31 December 2015 (All amounts in RMB thousands unless otherwise stated)

#### 23 Other Liabilities

	As at 31 December	
	2015	2014
Accrued employee benefits	11,431	10,012
Turnover tax and other tax payable	1,963	3,805
Accrued expenses	10	205
Other financial liabilities	2,611	2,206
	16,015	16,228

As at 31 December 2015, the Group's other financial liabilities were non-interest bearing. The fair value approximates their carrying amounts due to their short maturities (2014: same).

#### 24 Borrowings

	As at 31 D	As at 31 December	
	2015	2014	
Bank borrowings (a)	859,442	836,509	
SME bonds issued (b)	27,748	_	
Interests of holders of consolidated SEs $-$ Suzhou Qian Dai (c)	63,382	-	
	950,572	836,509	

(a) Bank borrowings are with maturity within one year and bear fixed interest rates ranging from 4.35% to 6.50% per annum in the year ended 31 December 2015 (2014: 5.32% to 7.80%).

As at 31 December 2015, bank borrowings with principal amount of RMB267,000 thousand (2014: RMB55,000 thousand) were secured by restricted term deposits of US\$47,721 thousand (2014: US\$10,237 thousand) (Note 19).

As at 31 December 2015, bank borrowings with principal amount of RMB370,000 thousand (2014: same) were guaranteed by Wuzhong Jiaye and the Ultimate Shareholders. As at 31 December 2015, bank borrowings with principal amount of RMB60 million are guaranteed by Jiangsu Wuzhong Group Co. Ltd (31 December 2014: Nil). As at 31 December 2015, bank borrowings with principal amount of RMB120,000 thousand are guaranteed by Huifang Technology (31 December 2014: Nil).

As at 31 December 2015, bank borrowings with principal amount of RMB41,000 thousand were guaranteed by all shareholders of Dongshan Micro-finance.

The fair values of bank borrowings approximate their carrying amounts as the discounting impact is not significant.

The Group's borrowings are denominated in RMB.

As at 31 December 2015, the Group had no undrawn borrowing facilities (2014: same).

For the year ended 31 December 2015 (All amounts in RMB thousands unless otherwise stated)

#### 24 Borrowings (Continued)

(b) In 2015, certain SME private placement bonds were issued to outside investors, whose funding was then used in the lending business to small and micro enterprises in Jiangsu Province. These bonds have a maturity within one year and bear fixed interest rates ranging from 9.3% to 10.00% per annum (2014: Nil).

As at 31 December 2015, all of those bonds were guaranteed by Jiang Su Jin Chuang Credit Re-guarantee Company (江蘇金創信用再擔保公司) (2014: Nil).

(c) As at 31 December 2015, interest of holders of platform loans are borrowings from individuals investors through the P2P platform of Suzhou Qian Dai.

As at 31 December 2015, the loans funded by the above borrowings through Suzhou Qian Dai and guaranteed by Dongshan Micro-finance were consolidated by the Group amounted to RMB62,886 thousand.

#### **25 Contingencies**

As at 31 December 2015, other than the guarantee services disclosed in Note 26(b), the Group did not have any significant contingent liabilities (2014: nil).

#### 26 Commitments

#### (a) Operating lease commitments

The Group leases various buildings under non-cancellable operating lease agreements. The leases have varying terms, escalation clauses and renewal rights.

The future aggregate minimum lease payments under non-cancellable operating leases are as follows:

	As at 31 December		
	2015	2014	
No later than 1 year	3,354	1,590	
Later than 1 year and no later than 5 years	4,956	1,593	
	8,310	3,183	

#### (b) Guarantees commitments

	As at 31 December		
	2015	2014	
Guarantees (Note 3.2(c))	1,060	_	

For the year ended 31 December 2015 (All amounts in RMB thousands unless otherwise stated)

#### 27 Related Party Transactions

Parties are considered to be related if one party has the ability, directly or indirectly, to control the other party or excise significant influence over the other party in making financial and operating decisions of the Group. Parties are also considered to be related if they are subject to common control. Members of key management and their close family member are also considered as related parties.

#### (a) Name and relationship with related parties

Names of related parties	Nature of relationship
Wuzhong Jiaye	Direct equity holder of Wuzhong Pawnshop
Wuzhong Group	Controlling shareholder of Wuzhong Jiaye before Reorganisation
Jiangsu Wuzhong Real Estate Group Co., Ltd. (江蘇吳中地產集團有限公司) ("Wuzhong Real Estate")	A related party controlled by Wuzhong Group
Wuzhong America Services for Cultural Education and Communication Ltd ("Wuzhong America")	A related party controlled by Wuzhong Group
BVI companies wholly owned by each of the Ultimate Shareholders ("BVI entities owned by the Ultimate Shareholders")	Related parties controlled by each of the Ultimate shareholders

#### (b) Significant transactions with related parties

The Group had the following significant transactions with related parties:

	Year ended 31 December		
	2015	2014	
Office rental paid to Wuzhong Real Estate by the Group	1,144	235	
The acquisition of Dongshan Micro-finance from Wuzhong Jiaye (Note 28)	126,415	—	
Bank borrowings guaranteed by Wuzhong Jiaye and Ultimate			
Shareholders (in principal amount at year-end) (Note 24)	370,000	370,000	

#### (c) Balances with related parties

	As at 31 D	As at 31 December		
	2015	2014		
Amounts due to related parties				
Due to BVI entities owned by the Ultimate Shareholders	633	633		
Due to Wuzhong Jiaye	51	-		
	684	633		

Balances with related parties were interest-free.

For the year ended 31 December 2015 (All amounts in RMB thousands unless otherwise stated)

#### 27 Related Party Transactions (Continued)

#### (d) Key management compensation

Key management comprises six members including executive directors, the vice president, the assistant to the president and the risk control director. The compensation paid or payable to key management for employee services is shown below:

	As at 31 December		
	2015	2014	
Basic salaries	2,035	2,412	
Discretionary bonuses	2,599	1,674	
Pension and other social security obligations	356	396	
Share based payments	(1,915)	1,915	
	3,075	6,397	

#### **28 Business Combinations**

On 1 July 2015, the Group acquired 40% of the share capital of Dongshan Micro-finance, a company specialising in granting small amount loans and providing financing guarantee to customers in the PRC, at a cash consideration of RMB126,414,800 (equivalent to approximately HK\$158,018,500).

After the completion of the acquisition, the Group then own 40% of the equity interests in Dongshan Micro-finance. Pursuant to the purchase agreement, the Group will take up the majority of the board seats of Dongshan Micro-finance. The Group signed "Concerted Action Agreement" with two minority shareholders who hold 20% of equity interests in total in Dongshan Micro-finance and thus obtained majority voting rights in Dongshan Micro-finance's shareholders' meeting. Thus the financial results of Dongshan Micro-finance are consolidated and accounted for as a subsidiary of the Group upon completion of the acquisition. Such transaction is a business combination not under the same control.

For the year ended 31 December 2015 (All amounts in RMB thousands unless otherwise stated)

#### 28 Business combinations (Continued)

The following table summarises the consideration paid for Dongshan Micro-finance, the fair value of assets acquired, liabilities assumed and the non-controlling interest at the acquisition date.

Consideration: At 1 July 2015

- Cash	126,415
Total consideration	126,415
Recognised amounts of identifiable assets acquired and liabilities assumed	
Cash at bank and on hand	3,120
Property, plant and equipment	92
Other assets	77
Loans to customers	410,888
Deferred income tax assets	3,322
Other payables	(6,677)
Borrowings	(77,959)
Total identifiable net assets	332,863
Non-controlling interest	(206,448)
	126,415

The net interest income included in the consolidated income statement since 1 July 2015 contributed by Dongshan Micro-finance was RMB10,426 thousand . Dongshan Micro-finance also contributed profit of RMB5,085 thousand over the same period.

For the year ended 31 December 2015 (All amounts in RMB thousands unless otherwise stated)

#### 29 Balance Sheet and Reserve Movement of the Company

	As at 31 D	ecember
	2015	2014
ASSETS		
Non-current assets		
Investments in subsidiaries	357,492	360,453
Current assets		
Amounts due from related parties	588,088	588,055
Cash at bank and on hand	159	796
	500.047	
	588,247	588,851
Total assets	945,739	949,304
EQUITY AND LIABILITIES Equity attributable to the equity holders of the Company Share capital Share premium Accumulated losses	8,111 950,210 (23,259)	8,111 954,981 (23,176)
Total equity	935,062	939,916
Liabilities Current liabilities		
Amounts due to related parties	9,121	8,703
Other liabilities	1,556	685
Total liabilities	10,677	9,388
Total equity and liabilities	945,739	949,304

The balance sheet of the Company was approved by the Board of Directors on 23 March 2016 and was signed on its behalf.

**Chen, Yannan** Director **Wu, Min** Director

For the year ended 31 December 2015 (All amounts in RMB thousands unless otherwise stated)

#### 29 Balance Sheet and Reserve Movement of the Company (Continued)

	Share Premium	Retained earnings
At 1 January 2014	950,210	(14,805)
Profit for the year	950,210	(14,803) (8,371)
Employee share option	4,771	(0,011)
At 31 December 2014	954,981	(23,176)
At 1 January 2015	954,981	(23,176)
Profit for the year	_	(83)
Employee share option — Forfeiture of the scheme	(4,771)	_
At 31 December 2015	950,210	(23,259)

#### **30 Benefits and Interests of Directors**

#### (a) Directors' and chief executive's emoluments

The remuneration of every director and the chief executive is set out below:

For the year ended 31 December 2015:

	Salaries	Discretionary bonuses	Employer's contribution to a retirement benefit scheme	Estimated money value of other benefits (Note (a))	Fees	Total
Year ended 31 December 2015						
Executive directors:						
CHEN Yan'nan (陳雁南)	672	583	-	(362)	-	893
WU Min (吳敏)	545	559	64	(337)	-	831
MAO Zhu'chun (毛竹春)	370	384	64	(204)	-	614
Independent non-executive directors:						
ZHANG Hua'qiao (張化橋)	-	-	-	(191)	168	(23)
TSE Yat Hong (謝日康)	-	-	-	(191)	168	(23)
FENG Ke (馮科)	-	-	-	(191)	168	(23)
Non-executive directors:						
ZHUO You	-	-	-	(95)	_	(95)
CAO Jian	-	-	-	(95)	-	(95)
ZHANG Cheng	-	_	-	(95)	_	(95)
	1,587	1,526	128	(1,761)	504	1,984

For the year ended 31 December 2015 (All amounts in RMB thousands unless otherwise stated)

#### 30 Benefits and Interests of Directors (Continued)

#### (a) Directors' and chief executive's emoluments (Continued)

For the year ended 31 December 2014:

	Salaries	Discretionary bonuses	Employer's contribution to a retirement benefit scheme	Estimated money value of other benefits (Note (a))	Fees	Total
Year ended 31 December 2014						
Executive directors:						
CHEN Yan'nan (陳雁南)	720	465	_	362	_	1,547
WU Min (吳敏)	672	434	38	409	_	1,553
MAO Zhu'chun (毛竹春)	480	310	38	276	_	1,104
Independent non-executive directors:						
ZHANG Hua'qiao (張化橋)	_	_	_	191	237	428
TSE Yat Hong (謝日康)	_	—	_	191	237	428
FENG Ke (馮科)	-	-	-	191	237	428
Non-executive directors:						
ZHUO You	_	_	_	95	_	95
CAO Jian	_	_	_	95	_	95
ZHANG Cheng	_	_	_	95	_	95
	1,872	1,209	76	1,905	711	5,773

Note: Other benefits include share based payment and insurance premium.

# **DEFINITIONS**

In this annual report, unless the context otherwise requires, the following terms shall have the meaning set out below.

"Articles" or "Articles of Association"	the articles of association of our Company (as amended from time to time)
"Board" or "Board of Directors"	the board of directors of our Company
"China" or "the PRC"	the People's Republic of China excluding, for the purpose of this annual report, Hong Kong, Macau and Taiwan
"Companies Law"	the Companies Law (2013 Revision) of the Cayman Islands, as amended or supplemented from time to time
"Companies Ordinance"	the Companies Ordinance (Chapter 32 of the Laws of Hong Kong), as amended or supplemented from time to time
"Company" or "our Company"	China Huirong Financial Holdings Limited, a company incorporated in the Cayman Islands with limited liability on 11 November 2011, and, except where the context otherwise requires, all of its subsidiaries, or where the context refers to the time before it became the holding company of its present subsidiaries, its present subsidiaries
"Contractual Arrangements"	a series of contracts entered into by Huifang Tongda, Huifang Technology, the PRC Operating Entity, Wuzhong Jiaye, Hengyue Consulting and the PRC Shareholders (as the case may be), details of which are described in the section headed "Our History and Reorganisation – Contractual Arrangements" in the Prospectus
"Director(s)"	the director(s) of our Company
"EIT Law"	the PRC Enterprise Income Tax Law
"Greater Suzhou Area"	Suzhou city and the four county-level cities that are governed by the Suzhou city government, namely, Changshu, Kunshan,Taicang and Zhangjiagang
"Group", "our Group", "we", "our" or "us"	our Company, its subsidiaries and the PRC Operating Entity (the financial results of which have been consolidated and accounted for as the subsidiary of our Company by virtue of the Contractual Arrangements) or, where the context so requires, in respect of the period before our Company became the holding company of our present subsidiaries (or before such associated companies of our Company), the business operated by such subsidiaries or their predecessors (as the case may be)
"Hengyue Consulting"	蘇州新區恆悦管理諮詢有限公司 (Suzhou Xinqu Hengyue Management Consulting Co., Ltd.), a limited liability company established under the laws of the PRC on 22 October 2007, one of the direct shareholders of the PRC Operating Entity

## Definitions (Continued)

"HK\$"	Hong Kong dollars, the lawful currency of Hong Kong
"HKFRS"	Hong Kong Financial Reporting Standards issued by Hong Kong Institute of Certified Public Accountants
"Hong Kong"	the Hong Kong Special Administrative Region of the PRC
"Huifang Technology"	Suzhou Huifang Management Consulting Co., Ltd (蘇州匯方管理諮詢有限 公司), a wholly foreign-owned enterprise established under the laws of the PRC on 29 December 2011, which is an indirect wholly owned subsidiary of our Company. On 12 December 2013, the name of Suzhou Huifang Management Consulting Co. Ltd. (蘇州匯方管理諮詢有限公司) was changed to Suzhou Huifang Technology Co. Ltd. (蘇州匯方科技有限公司) upon the approval from Administration for Industry and Commercial of Suzhou, Jiangsu
"Huifang Investment"	Huifang Investment Limited (匯方投資有限公司), a limited liability company incorporated under the laws of Hong Kong on 5 December 2011 and a wholly-owned subsidiary of our Company
"Huifang Tongda"	Suzhou Huifang Tongda Management Consulting Co., Ltd (蘇州匯方同達管 理諮詢有限公司), a limited liability company established in the PRC on 10 February 2012 which is an indirect wholly-owned subsidiary of our Company. On 11 December 2013, the name of Suzhou Huifang Tongda Management Consulting Co., Ltd (蘇州匯方同達管理諮詢有限公司) was changed to Suzhou Huifang Tongda Information Technology Co., Ltd (蘇州匯方同達信息 科技有限公司) upon the approval from Administration for Industry and Commercial of Wuzhong, Suzhou
"Listing"	the listing of the Shares on the Main Board of the Stock Exchange
"Listing Date"	28 October 2013 on which the Shares are listed on the Stock Exchange
"Listing Rules"	the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited, as amended or supplemented from time to time
"Model Code"	the Model Code for Securities Transaction by Directors of Listed Issuers as set out in Appendix 10 to the Listing Rules
"MOFCOM"	Ministry of Commerce of the PRC (中華人民共和國商務部) or its predecessor, the Ministry of Foreign Trade and Economic Cooperation of the PRC (中華人民共和國對外經濟貿易部)
"Pawning Measures"	the Administrative Measures for Pawning jointly issued by MOFCOM and the Ministry of Public Security (公安部) which came into effect on 1 April 2005
"PRC"	the People's Republic of China

## Definitions (Continued)

"PRC Operating Entity" or "Wuzhong Pawnshop"	蘇州市吳中典當有限責任公司 (Suzhou Wuzhong Pawnshop Co., Ltd.), a limited liability company established under the laws of the PRC on 21 December 1999, formerly known as 吳縣市吳中典當行有限公司 (Wuxian Wuzhong Pawnshop Co., Ltd.), a company which we do not own but the financial results of which have been consolidated and accounted for as a subsidiary of our Company by virtue of the Contractual Arrangements
"PRC Shareholders"	Mr. Zhu Tianxiao, Mr. Zhang Xiangrong, Mr. Ge Jian, Mr. Chen Yannan, Mr. Wei Xingfa, Mr. Yang Wuguan and Mr. Zhuo You, who are the ultimate and indirect shareholders of the Company. Except for Mr. Chen Yannan, who is an executive Director and the Chairman of the Company, and Mr. Zhuo You, who is a non-executive Director of the Company, none of the other PRC Shareholders is a director or chief executive member of the Company
"Prospectus"	prospectus of the Company dated 16 October 2013 in relation to the Global Offering
"Reorganisation"	the reorganisation of the Group in preparation of the Listing, details of which are set out in the section headed "Our History and Reorganisation – Reorganisation" in the Prospectus
"Reporting Year"	the year ended 31 December 2015
"RMB"	Renminbi, the lawful currency of the PRC
"SFO"	the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong), as amended or supplemented from time to time
"Share(s)"	ordinary shares(s) in the capital of the Company with normal value of HK\$0.01 each
"Shareholder(s)"	holder(s) of the Shares
"short-term secured financing provider" <sup>1</sup>	a financing provider like us who provides short-term secured loans to its customers
"short-term secured loan"	a loan that is secured by underlying collateral and has an initial term of no longer than six months
"Sifang Investment"	Sifang Investment Limited (四方投資有限公司), a limited liability company incorporated under the laws of the British Virgin Islands on 22 November 2011 and a wholly-owned subsidiary of the Company
"Stock Exchange"	The Stock Exchange of Hong Kong Limited

## Definitions (Continued)

"Tongda Investment"	Tongda Investment Limited (同達投資有限公司), a limited liability company
	incorporated under the laws of the British Virgin Islands on 22 November 2011 and a wholly-owned subsidiary of the Company with no substantial
	business activity
"Track Record Period"	the four fiscal years of our Company ended 31 December 2010, 2011, 2012
	and 2013
"Wuzhong Group"	江蘇吳中集團有限公司 (Jiangsu Wuzhong Group Co., Ltd.), a limited liability
	company established under the laws of the PRC on 26 May 1992, formerly
	known as 江蘇吳中集團公司 (Jiangsu Wuzhong Group Co.)
"Wuzhong Jiaye"	江蘇吳中嘉業集團有限公司 (Jiangsu Wuzhong Jiaye Group Co., Ltd.), a
	limited liability company established under the laws of the PRC on 25 April 2005, formerly known as 江蘇吳中嘉業投資有限公司 (Jiangsu Wuzhong
	Jiaye Investment Co., Ltd.), one of the direct shareholders of the PRC
	Operating Entity
"Wuzhong Real Estate"	江蘇吳中地產集團有限公司 (Jiangsu Wuzhong Real Estate Group Co., Ltd.),
	a limited liability company established under the laws of the PRC on 13
	August 1992, formerly known as 江蘇吳中東吳產業開發公司 (Jiangsu Wuzhong Dongwu Property Development Co.), 吳縣市東吳產業開發公司
	(Wuxian Dongwu Property Development Co.), and 江蘇吳中東吳產業開發有
	限公司 (Jiangsu Wuzhong Dongwu Property Development Co., Ltd.)

We operate under the Pawning Measures promulgated by MOFCOM and the Ministry of Public Security, and accordingly, we refer to our business as pawn loan services. However, as pawn loan businesses under the Pawning Measures may engage in activities that go beyond the traditional scope of pawn loans (i.e. loans secured by personal property collateral), such as using real estate collateral and equity interest collateral to secure loans of a relatively substantial size, we also use the term "short-term secured financing services" to refer to our business in order to provide a clear understanding of the broader scope of our actual business operations in comparison to traditional pawn loan services.

In this annual report, the terms "associate", "close associate", "connected person", "connected transaction", "controlling shareholder", "subsidiary" and "substantial shareholder" shall have the meanings given to such terms in the Listing Rules, unless the context otherwise requires.

# **GLOSSARY**

The glossary contains explanations of certain terms and definitions used in this annual report in connection with us and our business. The terms and their meanings may not correspond to standard industry meaning or usage of these terms.

"average loan amount"	the aggregate outstanding loan amount of a certain type of loans divided by the number of outstanding loans of that type as of an indicated date
"CAGR"	compound annual growth rate
"charge-off ratio"	impairment charge for an indicated period divided by ending balance of the gross amount of loans to customers of the same period and multiplied by 100%
"cost to income ratio"	administrative expenses of an indicated period divided by net revenue of the same period and multiplied by 100%
"gross loan yield"	interest income from loans to customers of an indicated period divided by the average of the beginning and the ending balances of gross loan amount multiplied by 100%
"impaired loan ratio"	the aggregate amount of individually impaired loans as of an indicated date divided by the gross amount of loans to customers as of the same date and multiplied by 100%
"appraised loan-to-value ratio"	the outstanding principal amount of a loan as of the calculation date divided by the appraised value of the underlying collateral securing such loan as decided in the loan application review process and multiplied by 100%
"net interest margin"	net interest income for an indicated period divided by the average of the beginning and the ending balance of interest earning assets of the same period, which equals the sum of the ending balances of (i) loans to customers and (ii) deposit with banks and multiplied by 100%
"return on average assets"	profit attributable to equity holders for an indicated period divided by the average of the beginning and the ending balances of total assets of the same period and multiplied by 100%
"return on average equity"	profit attributable to equity holders for an indicated period divided by the average of the beginning and the ending balances of total equity of the same period and multiplied by 100%



## CHINA HUIRONG FINANCIAL HOLDINGS LIMITED 中國匯融金融控股有限公司