



China Shineway Pharmaceutical Group Limited  
中國神威藥業集團有限公司  
(Incorporated in the Cayman Islands with limited liability)  
Stock Code: 02877

LEADING MODERN CHINESE MEDICINE  
PROMOTING HEALTH INDUSTRY



ANNUAL REPORT 2015

## Contents

Corporate Information	2
Financial Highlights	3
Major Achievements and Awards	4
Chairman's Statement	9
Management Discussion and Analysis	12
Directors and Senior Management	29
Directors' Report	33
Corporate Governance Report	49
Audit Committee Report	59
Independent Auditor's Report	60
Financial Statements	62

# Corporate Information

## BOARD OF DIRECTORS

### Executive Directors

Mr. Li Zhenjiang (*Chairman*)  
Ms. Xin Yunxia  
Mr. Li Huimin  
Ms. Lee Ching Ton Brandelyn  
Mr. Chen Zhong  
Dr. Wang Zheng Pin (resigned on 1 January 2016)

### Independent non-executive Directors

Mr. Hung Randy King Kuen  
Ms. Cheng Li  
Mr. Sun Liutai

## BOARD COMMITTEES

### Audit Committee

Mr. Sun Liutai (*Committee Chairman*)  
Ms. Cheng Li  
Mr. Hung Randy King Kuen

### Remuneration Committee

Ms. Cheng Li (*Committee Chairman*)  
Mr. Sun Liutai  
Ms. Xin Yunxia

### Nomination Committee

Mr. Li Zhenjiang (*Committee Chairman*)  
Mr. Sun Liutai  
Mr. Hung Randy King Kuen

## AUTHORIZED REPRESENTATIVES

Mr. Li Huimin  
Ms. Wong Mei Shan

## COMPANY SECRETARY

Ms. Wong Mei Shan

## AUDITOR

Deloitte Touche Tohmatsu

## REGISTERED OFFICE

Cricket Square, Hutchins Drive  
P.O. Box 2681, Grand Cayman KY1-1111  
Cayman Islands

## HEAD OFFICE

Luan Cheng, Shijiazhuang  
Hebei Province, The People's Republic of China ("PRC")

## PRINCIPAL PLACE OF BUSINESS IN HONG KONG

Suite 5201, 52/F, Central Plaza  
18 Harbour Road, Wanchai, Hong Kong

## PRINCIPAL SHARE REGISTRAR AND TRANSFER OFFICE

Royal Bank of Canada Trust Company (Cayman) Limited  
4th Floor, Royal Bank House  
24 Shedden Road, George Town  
Grand Cayman KY1-1110, Cayman Islands

## HONG KONG BRANCH SHARE REGISTRAR AND TRANSFER OFFICE

Computershare Hong Kong Investor Services Limited  
Shops 1712-1716  
17th Floor, Hopewell Centre  
183 Queen's Road East  
Wanchai  
Hong Kong

## PRINCIPAL BANKERS

China Construction Bank (Asia)

The Hongkong and Shanghai Banking Corporation Limited

Bank of China, Jin Zhu Xi Lu Branch  
Lhasa, Xizang

China Construction Bank, Luan Cheng Branch  
Shijiazhuang, Hebei Province

## LEGAL ADVISERS

*As to Hong Kong Law*  
Woo Kwan Lee & Lo

*As to Cayman Islands Law*  
Conyers Dill & Pearman, Cayman

## STOCK CODE

02877 (Main Board of  
The Stock Exchange of Hong Kong Limited)

## WEBSITES

[www.shineway.com.hk](http://www.shineway.com.hk)  
[www.shineway.com](http://www.shineway.com)

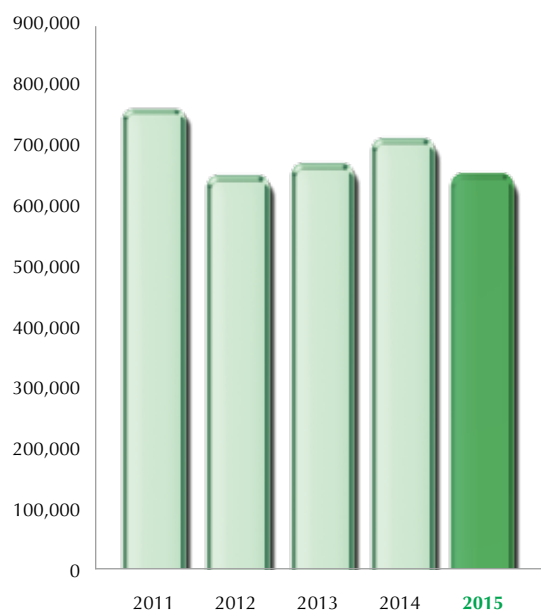
## Financial Highlights

(in RMB'000)

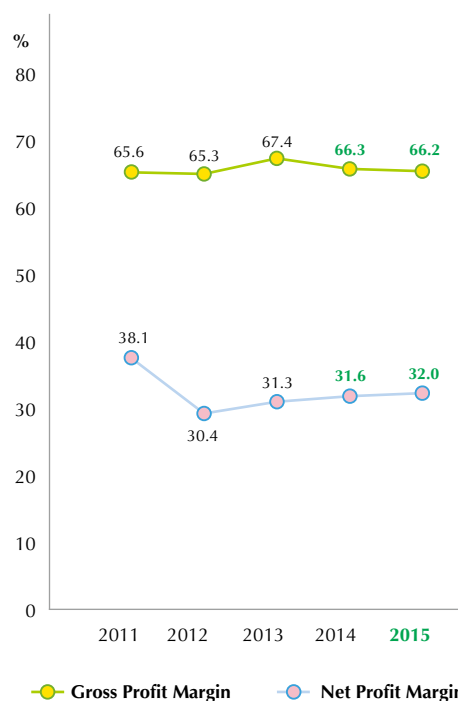
	2011	2012	2013	2014	2015
<b>RESULTS</b>					
Turnover	1,984,542	2,132,249	2,187,115	2,229,201	<b>2,054,809</b>
Gross profit	1,302,083	1,391,946	1,474,423	1,478,003	<b>1,360,919</b>
Profit before taxation	949,500	799,736	859,646	863,736	<b>797,165</b>
Profit attributable to shareholders	755,600	647,704	683,647	704,775	<b>657,906</b>
Basic earnings per share	RMB0.91	RMB0.78	RMB0.83	RMB0.85	<b>RMB0.80</b>
Dividends	305,990	264,640	272,910	272,910	<b>264,640</b>
<b>ASSETS AND LIABILITIES</b>					
Total assets	4,376,974	4,743,035	5,738,294	5,907,324	<b>6,153,102</b>
Total liabilities	(722,021)	(746,417)	(1,308,678)	(1,014,416)	<b>(857,131)</b>
Net assets	3,654,953	3,996,618	4,429,616	4,892,908	<b>5,295,971</b>
Non-controlling interests	(576)	(527)	(522)	(437)	<b>-</b>
Total equity attributable to shareholders	3,654,377	3,996,091	4,429,094	4,892,471	<b>5,295,971</b>

## Profit Attributable to Shareholders

(in RMB'000)



## Gross and Net Profit Margins



## Major Achievements and Awards

### 2014-2015 Major Achievements and Awards

#### 2014

- Chairman Li Zhenjiang was honored as the Outstanding (Pioneering) Entrepreneur in Hebei
- Chairman Li Zhenjiang was honored as the Leader of the Second Batch of Innovation and entrepreneurial team of the “Hebei Giant Project”
- Chairman Li Zhenjiang received the Hebei Outstanding Contribution Award in Science and Technology
- Shineway Huo Xiang Zheng Qi Soft Capsule was named “Hebei Famous Brand product in 2014”
- Wu Fu Xin Nao Qing Soft Capsule was named “Hebei Quality product in 2014”
- Shen Miao Pediatric Qing Fei Hua Tan Granule was named “Hebei Quality product in 2014”
- Shineway Shu Xie Ning Injection was named “Hebei Quality product in 2014”
- Yiqi Tongluo Granule received the State Key New Product Certificate (Validity: 3 years)
- SHINEWAY was awarded the China Patent Excellence Award – An antiviral pharmaceutical composition and its method of preparation ZL200610081518.8

## Major Achievements and Awards

- Chairman Li Zhenjiang was awarded the Second Prize of the Hebei Science and Technology Advancement Award in the development and industrialization of the Chinese new drug Jiangzhi Tongluo Soft Capsule
- SHINEWAY was honored as the “Hebei Civilized Unit” by the CPC Hebei Provincial Party Committee and Provincial Government
- SHINEWAY was honored as one of the Best 100 Corporations take good care of their employees
- SHINEWAY was recognized as the “Hebei Star Enterprise” in 2014

### 2015

#### January

- Chairman Li Zhenjiang was appointed as the visiting professor of Hebei University of Chinese Medicine

#### March

- SHINEWAY was named the “Major Industrial Tax Contributor in Shijiazhuang City in 2014” by Shijiazhuang People’s Government Office (Rank number 4)
- SHINEWAY received the Shijiazhuang City Patent Award (second session) – A pharmaceutical composition for Xin Nao Qing sustained-release Soft Capsules and its application in medicine preparation

## Major Achievements and Awards

### April

- SHINEWAY was honored as “AAA Credit Rating Enterprise” by the China Association of Traditional Chinese Medicine

### June

- Shineway and Shen Miao product lines were awarded the “most attractive brands medal” in Chinese pharmaceutical retail market in 2014-2015
- SHINEWAY was included in the “Top 10 Enterprises in the Hebei Pharmaceutical Industry in 2014” by Hebei Pharmaceutical Industry Association
- SHINEWAY was named the “Major Tax Contributor in 2014 in the Pharmaceutical Industry in Hebei” by Hebei Pharmaceutical Industry Association
- SHINEWAY was listed in the “Top 100 Pharmaceutical Manufacturers in China Pharmaceutical Industry in 2015”
- SHINEWAY was awarded in the “Top 20 Pharmaceutical Company Competitive Brands in China”
- SHINEWAY was included in the “Top 100 Pharmaceutical Manufacturers in China Pharmaceutical Industry in 2014”(Position 41)

# Major Achievements and Awards

## July

- Chairman Li Zhenjiang was honored as the “Outstanding Leader of Quality Management Program in Chinese Pharmaceutical Industry in 2015” by the China Quality Association for Pharmaceuticals
- SHINEWAY received the “Outstanding Enterprise Award of the national pharmaceutical industry for quality management activities”
- SHINEWAY was listed in the “Top 100 Pharmaceutical Manufacturers in China Pharmaceutical Industry in 2014”

## August

- SHINEWAY was named as the “Outstanding Patent Product Development Program Organization” in Hebei

## September

- SHINEWAY was named the “Outstanding Enterprise of the national pharmaceutical industry for quality management activities in 2015”
- SHINEWAY received the High-tech Enterprises Certificate GR201513000140 (Validity 3 years)

## November

- Pediatric Qing Fei Hua Tan Granule was ranked as number two Non-prescription Chinese medicine (pediatrics division) in 2015, according to the consolidated statistic ranking in China
- SHINEWAY was named the “Most Welcomed Retail Brand Enterprise”



## Major Achievements and Awards

### December

- Yiqi Tongluo Granule was awarded the First Prize of Quality Technology in Hebei
- SHINEWAY received the 2015 China Pharmaceutical Sector Annual Marketing Achievement Award
- SHINEWAY was honored as the “Hebei Demonstration Unit for the Corporate Culture Development”
- SHINEWAY was named the “Model Enterprise for Brand Strategy Implementation in Hebei”
- SHINEWAY was awarded the “Best Employer of the year in China (2015)”

## Chairman's Statement

Dear Shareholders,

On behalf of the board of directors (the "Board") of China Shineway Pharmaceutical Group Limited (the "Company" or "SHINEWAY"), I am pleased to present the annual report of the Group for the year ended 31 December, 2015.

In the last five years, in response to the changing market conditions, SHINEWAY started its infrastructure reform according to its long term development direction, reconsolidated its resources, continued its innovation development and established its long term development strategy plan according to the practical situation in its market place. In 2015, according to our strategy plan, business infrastructure from suppliers to distribution was established. Suitable products were added to our existing product portfolio. The current business covered modern Chinese medicine research and development, production, sales, internet business and prescription granules business.

The sales and marketing management system changed from channel management to terminal management in 2015. The development of terminal management system was established steadily. The research and development system as well as the technology innovation system moved to a new level. The group was gradually transforming to a high technology enterprise. SHINEWAY successfully acquired Beijing Wanter Bio-Pharmaceutical Co., Ltd. in 2015. With biopharmaceutical products including Pseudomonas Aeruginosa injection and others, we started our business in biopharmaceutical sector. The prescription granule department and e-commerce departments were also established. The new business management infrastructure was up and running. Chinese prescription granule products were launched in 2015 and SHINEWAY became the one and only one Chinese prescription granule manufacturer in Hebei. With the support of every staff of the Company, we continued our quality production, integrated our resources, successfully controlled our costs and implemented our result oriented management system. With all the necessary control adjustments, we implemented our management system with all the necessary refinement, normalization and standardization. 2015 was a year for SHINEWAY to set up its foundation, to reform its sales platform and product structure. As general administrative expenses were increased, profit for the years was decreased. Our operating income and profit amounted to RMB2,055 million and RMB658 million respectively.

The Group recorded sales revenue of approximately RMB2,055 million in 2015, representing a year-on-year decrease of approximately 7.8%. The Group's profit for the year amounted to approximately RMB658 million in 2015, representing a year-on-year decrease of approximately 6.7%. The sales of injection products recorded a decrease of approximately 13.4% over the previous year. The sales of soft capsule products recorded a decrease of approximately 8.0% over the previous year. The sales of granule products recorded an increase of approximately 10% as compared with the previous year.

## Chairman's Statement

SHINEWAY's innovation research and development system and management system achieved significant achievement in 2015, including the three-level R&D system that further expand our area of research and development. Projects under research and development covered Chinese medicine, chemical drugs, biochemical drugs and healthcare products. We had 4 new drug projects in 2015 and the total number of on-going projects amounted to 26. We obtained 2 clinical trials approvals, submitted 25 new patent applications and received 9 patent authorizations in 2015. Development of healthcare products focused on middle to high end products to meet the demands from the healthcare product market. 9 supplement products and 6 food products were launched. The cumulative number of patent application is 134 and 52 of them are authorized, including 7 patents authorized in seven nations and regions including United States, European Unions and Russia. SHINEWAY had already passed the certification of the intellectual property management system. Our proprietary product Shujin Tongluo granule obtained the national patent award. We undertook over 40 national science and technology major projects cumulatively.

Phase III SLT Clinical Trial was launched in Australia that marked our solid footprints in the worldwide Chinese medicine market.

SHINEWAY's Medical Department started our evidence-based research on products launched including Shu Xie Ning injection and Huamoyan granule etc. That provided solid academic and sales support for our frontline sales and marketing team.

SHINEWAY was listed in the "Top 100 Pharmaceutical Manufacturers in China Pharmaceutical Industry" and the "Top 10 Enterprises in the Hebei Pharmaceutical Industry". SHINEWAY received many awards including the First Prize for the "Quality Technology in Hebei".

2016 is a year of implementation for SHINEWAY. With the new infrastructure and new situation of the pharmaceutical industry, we will intensify our strategic and innovation focus according to our strategic direction. We will further strengthen our academic sales capabilities and specific brand management capabilities. With the accelerated development of retail sales and hospital sales network, we will reinforce our development and management in hospital, retail and primary health-care sectors. We will uplift our modern Chinese medicine business, expedite the bio-pharmaceutical business, develop the supplement market, speed up our e-commerce business, promote our healthcare products and accelerate the prescription granule business. SHINEWAY will continue our technology innovation, strengthen our research and development investment, focus on gross profit contribution, increase our performance efficiency, lower the manufacturing costs, improve the synergy between departments, improve our operation under the new market norm and develop our healthcare business. For bio-pharmaceutical business, we will develop our business based on existing products. With addition products from research and development and acquisition, bio-pharmaceutical business will be our future growth driver.

## Chairman's Statement

SHINEWAY's accomplishments are inseparable from our staff's hard work. On behalf of the Board, I would like to extend my sincere gratitude and high respect to our diligent staff for their dedication and efforts during the year.

**Li Zhenjiang**

*Chairman of the Board*

Hong Kong, 30 March 2016

# Management Discussion and Analysis

## BUSINESS REVIEW

Under the influences of the environmental policies such as the continued steady growth of the pharmaceutical industry, the issuance of the new Essential Drug List tenders for the medicines, medicine bidding, implementation of the new GMP and GSP and the extension of the work arrangements on the health care system reform, the Group coped with changes with market oriented, all of these led 2015 to be a year during which the corporation made a solid foundation, integrated resources, constantly innovated and developed steadily.

China Shineway is rated as the National Technological Innovation Demonstration Enterprise and National Demonstration Enterprise on the Integration of Information Technology and Industrialization, and also included in the first batch of the National Intellectual Property Superior Enterprises. The National and Local United Engineering Laboratory for the Development Technology of the New Chinese Medicine injection (中藥注射劑新藥開發技術國家地方聯合工程實驗室) located in SHINEWAY is approved by the National Development and Reform Commission. China Shineway is awarded the Second Prize of the National Science and Technology Advancement Award (國家科技進步二等獎) in the comprehensive quality control system for traditional Chinese medicine injection and its application in Qing Kai Ling, Shu Xie Ning and Shen Mai Injections. In terms of new areas, the Group sets up the Heibei prescriptive Chinese medicine granules research center (河北省中藥配方顆粒研究中心) with the Heibei University of Chinese Medicine. Besides, the Group actively carries out the postmarketing safety re-evaluation work on material basis with Chinese medicine injection products by collectively complete the material foundation and standards elevation for a variety of Chinese medicine injections, evidence-based medical research is also being carried out step by step, in which the Shen Mai Injection was completed 30,000 cases of clinical trial, which had a positive model function of promoting the improvement of the product quality standards to align with the national standards. The strength of tackling the key problem of the Group was constantly enhanced, and the improving work of the standards for 23 breeds such as Pediatric Qing Fei Hua Tan granules and Huamoyan granule was completed, so as to improve the product quality. In addition, Huamoyan granule, Jiangzhi Tongluo Soft Capsule, Shujin Tongluo Granule and Shineway Massage Cream are included in the Chinese Pharmacopoeia (2015 version). All of the injection products of the Group have passed the new GMP certification and Shineway Pharmaceutical Sales Company Limited has passed the new GSP certification, which enhanced our enterprise brand competition. On 30 November 2015, Phase III SLT Clinical Trial was launched in Australia. SLT is an innovative component traditional Chinese medicine jointly researched by the Group, Xiyuan Hospital of China Academy of Traditional Chinese Medical Sciences (中國中醫科學院西苑醫院) and University of Western Sydney for treatment of Gerontic Vascular Dementia. It is also the first component traditional Chinese medicine of the world on which a randomized, double-blind, placebo-controlled, multi-center clinical research in line with the international standards was conducted both in China and Australia, developing a new road for traditional Chinese medicine to go abroad.

## Management Discussion and Analysis

The Group recorded decline in both its turnover and profit as compared to last year. For the year 2015, the Group recorded a turnover of RMB2,054,809,000, a decline of 7.8% from previous year. Sales by product form for the year are set out as follows:

	Sales (RMB)	Growth Rate	Product Mix
Injections	1,166,627,000	-13.4%	56.8%
Soft Capsules	410,470,000	-8.0%	20.0%
Granules	392,850,000	10.0%	19.1%
Other product formats	84,862,000	8.2%	4.1%

The Group's profit attributable to owners of the Company for 2015 is RMB657,906,000, representing a drop of 6.7% from year 2014. The decrease in profit was mainly attributable to the decreased turnover and operating profit.

### Injection Products

During 2015, the Group sold RMB1,166,627,000 of injection products, representing a drop of 13.4% from year 2014. Amongst these injection products, Qing Kai Ling injection remained the key product of the Group. Injection products accounted for 56.8% of the Group's turnover in 2015, while they contributed 60.4% of the turnover in prior year.

The Group believes that it is currently the largest Chinese medicine injections manufacturer in the PRC in terms of sales volume and production capacity. The Group's injection production capacity is approximately 3.2 billion vials per annum.

The Group positively undertakes the basic research for the medicinal materials and the re-evaluation work for the safety of the Chinese medicine injection, further strengthen the safety of the Chinese medicine injection and the controllability on its quality. While those manufacturers with serious adverse reaction, backward technologies and lower quality will be eliminated, which will help to improve the industry concentration and expedite the survival of the fittest in the pharmaceutical industry. The good curative effect of Chinese medicine injection will be recognized by the market and the Group's advantages of quality, cost, size and brand will become more prominent.

In the coming year, the Group will continue focus on academic education to expand our point of sales and further strengthen promotion efforts of end user market to ensure better growth of our injection products.

# Management Discussion and Analysis

## Soft Capsule Products

In 2015, the Group recorded RMB410,470,000 on sales of soft capsule products, representing a drop of 8.0% from last year.

Soft capsule products accounted for 20.0% of the Group's turnover in 2015, as compared to 20.0% in last year. The Group's current production capacity for soft capsules is 3.5 billion capsules per annum. The Group believes that it is currently the largest Chinese medicine soft capsules manufacturer in the PRC in terms of sales volume and production capacity.

The Group will continue to strengthen our brand promotion and marketing effect on our soft capsules products to advance their business growth in the coming year.

## Granule Products

Sales of granule products in 2015 increased by 10.0%, amounted to RMB392,850,000. This was mainly attributable to the year-on-year sales increase of Pediatric Qing Fei Hua Tan Granule, Huamoyan Granule, Fen An Ka Min Granule and Pediatric Paracetamol Artificial Cow-bezoar and Chlorphenamine Maleate Granule.

Granule products accounted for 19.1% of the Group's turnover in 2015 as compared to 16.0% in 2014.

The Group has annual production capacity for granule products of 3.4 billion bags per annum. The Group believes that it is currently the largest Chinese medicine granules manufacturer in PRC in terms of sales volume and production capacity.

## Other Products

Sales of other products in 2015 increased by 8.2% compared to last year, amounted to RMB84,862,000. The increase was mainly attributable to the rise in sales of Spirulina capsules, Dandeng Tongnao capsules and our ointment products as compared with last year.

## Key Products

The six key products of the Group were Qing Kai Ling Injection, Shen Mai Injection, Shu Xie Ning Injection, Wu Fu Xin Nao Qing Soft Capsule, Huo Xiang Zheng Qi Soft Capsule and Pediatric Qing Fei Hua Tan Granule.

*Qing Kai Ling Injection – a widely used anti-viral medicine for treatment of viral diseases including respiratory tract infection, viral hepatitis, cerebral haemorrhage and cerebral thrombosis*

Our Qing Kai Ling Injection is the major contributor to the Group's turnover, owing to the price reduction as a result of medicine bidding, its sales in 2015 decreased from last year.

## Management Discussion and Analysis

Qing Kai Ling Injection is listed in the “National Catalogues of Medical Insurance and Occupational Injury Insurance”. It is designated by the State Administration of Traditional Chinese Medicine as an “Indispensable Chinese Medicine for the Emergency Wards of Chinese Hospitals”. It is also recommended by the Ministry of Health of the PRC for treating Human Transmitted Avian Flu and the A(H1-N1) Flu. The product has broad clinical applications. Qing Kai Ling Injection produced by the Group is a famous anti-viral medicine.



Qing Kai Ling Injection has been included by the Ministry of Health in the Essential Drug List in 2010. The Group believes that it is the largest manufacturer of Qing Kai Ling Injection in the PRC based on sales volume and sales amount. The Group will further enhance market coverage and penetration of end networks, as well as to strengthen marketing and promotion effort at the points of sales. Qing Kai Ling Injection will sustain steady growth.

*Shen Mai Injection – for treatment of coronary heart disease, viral myocarditis and pulmonary heart disease*

Owing to the price reduction as a result of medicine bidding, sales of Shen Mai Injection in 2015 decreased compared with last year.



Shen Mai Injection is included in the National Catalogues of Medical Insurance and Occupational Injury Insurance and the Essential Drug List. It is also included in the recommendation of the Ministry of Health of the PRC for treating Avian Flu and the A(H1-N1) Flu.

The Group believes that it is the largest manufacturer of Shen Mai Injection in the PRC based on sales volume. The Group will strive to further expand market share and penetration for Shen Mai Injection to generate further growth in the coming years.



## Management Discussion and Analysis



*Shu Xie Ning Injection – for treatment of cardio-cerebrovascular disease*

In 2015, sales of Shu Xie Ning Injection decreased compared with last year.

Shu Xie Ning Injection is included in the National Catalogues of Medical Insurance and Occupational Injury Insurance and is one of the first tier medicines for treatment of cardiovascular diseases. The Group will continue to further enhance market coverage and penetration, foster marketing effort at the points of

sales, and look for strategic distributors and rationalize distribution channels to achieve continuous growth.



*Wu Fu Xin Nao Qing Soft Capsule – for prevention and treatment of coronary heart disease and cerebral arteriosclerosis*

In 2015, sales of Wu Fu Xin Nao Qing Soft Capsule decreased compared with last year.

Wu Fu Xin Nao Qing Soft Capsule is ranked among the top ten cardiovascular Chinese medicines in the country. The “Wu Fu” trademark was certified as a “China Famous Trademark”. It is also one of the lowest in cost of average daily dosage among similar cardiovascular medicines. The Group will continue to strengthen our effort on promoting the “Wu Fu” brand and deepen our end-user market coverage and exercise more support to our distributors by increasing

promotional activities and education to the end-users to broaden its sale.

## Management Discussion and Analysis

*Huo Xiang Zheng Qi Soft Capsule – for prevention and treatment of heat stroke, stomachache, nausea and diarrhoea, acclimatization sickness*

In 2015, sales of Huo Xiang Zheng Qi Soft Capsule increased compared with last year.

Huo Xiang Zheng Qi Soft Capsules is listed in the National Catalogues of Medical Insurance and Occupational Injury Insurance. It is also recommended by the Ministry of Health of the PRC for Avian Flu and the A(H1-N1) Flu. Due to its effective efficacy and the high bioavailability of soft capsule, Huo Xiang Zheng Qi Soft Capsule is a very popular OTC Chinese medicine.

The Group will continue to expand end market coverage. Furthermore, we will expedite partnership with strategic distributors and chain drugstores, and increase promotion to strive for better growth of Huo Xiang Zheng Qi Soft Capsule.



*Pediatric Qing Fei Hua Tan Granule – for children infected by respiratory related disease*

In 2015, sales of Pediatric Qing Fei Hua Tan Granule increased compared with last year.

Pediatric Qing Fei Hua Tan Granule has superb curative effect and has become a famous brand of children coughing medicine. The Group will adjust sales strategy and utilize the synergistic advertisement effect of both internet and TV, while continue to increase advertising and joint promotional campaign

with chain drug stores at the same time. It is expected the sales of our Pediatric Qing Fei Hua Tan Granule will further increase and the sales of our entire “Shen Miao” series products will be benefited by the synergistic effect of this product.

## Management Discussion and Analysis

### Emerging Products

*Huang Qi Injection – for treatment of viral myocarditis, heart malfunction and hepatitis*

In 2015, sales of Huang Qi Injection increased compared with last year.

Huang Qi Injection is listed in the National Catalogues of Medical Insurance and Occupational Injury Insurance. Viral myocarditis has become more prevalent in recent years. With a proven efficacy on such illness, Huang Qi Injection has strong market potential. The Group will continue to further enhance market coverage and penetration and growth in sales of Huang Qi Injection is expected in the coming years.

*Qing Kai Ling Soft Capsule – for treatment of high fever, viral influenza and respiratory tract infection*

In 2015, sales of Qing Kai Ling Soft Capsule decreased compared with last year.

Qing Kai Ling Soft Capsule is both a prescription and non-prescription medicine.

Benefited greatly by the synergistic effect of Qing Kai Ling Injection, the Group will further expedite partnership with strategic distributors and chain drug stores, and increase promotion effort to ensure sales momentum of this product.

*Huamoyan Granule – for treatment of both acute and chronic synovitis and treatment after joints surgery*

In 2015, sales of Huamoyan Granule increased compared with last year.

Synovitis is currently a relatively common type of arthropathy which widely affects the mid-aged group, senior citizens, athletes and patients after joint surgeries. Huamoyan Granule produced by the Group is the first innovative medicine approved by the State Food and Drug Administration for the treatment of synovitis. It is an original and self-developed product with proprietary formulations, marking a milestone for the treatment of synovitis and bringing the same to a new height. With the Group's intensified presence in the end market of hospitals and the advancement of the promotion to professionals and academics, this product has obtained sound performance and returns from the market with an on-going momentum for growth.



## Management Discussion and Analysis

*Shujin Tongluo Granule – for treatment of spondylosis, neck stiffness and symptoms such as pains of neck, shoulder and back*

In 2015, sales of Shujin Tongluo Granule increased compared with last year.

The increase in the number of people who tilt down their heads during work has resulted in a growing prevalence of spondylosis nowadays, and the disease has also shown a trend of younger. Shujin Tongluo Granule produced by the Group is currently the only proprietary and multi-target Chinese medicine in the market which addresses both symptoms and root causes to continuously mitigate the symptoms of spondylosis. It also has a noticeable effect on curing both nerve root type and vertebral artery type of spondylosis, hence offering clinical doctors with a new choice for the treatment of spondylosis. After the ongoing academic promotion in recent years, Shujin Tongluo Granule has achieved strong market growth. Shujin Tongluo Granule has its own intellectual proprietary, due to its rigorous prescription, rational and clinical efficacy, it was awarded by the State Intellectual Property Office the “China Patent Excellence Award” this year.

*Jiangzhi Tongluo Soft Capsule – for treatment of symptoms such as hyperlipidemia, chest and hypochondrium pain and chest tightness*

In 2015, sales of Jiangzhi Tongluo Soft Capsule decreased compared with last year.

Jiangzhi Tongluo Soft Capsule produced by the Group is a national key new product jointly certified by four ministries and commissions, including the Ministry of Science and Technology of the PRC. It is used for the revitalisation of blood and “Qi” circulation and for lowering blood cholesterol. Jiangzhi Tongluo Soft Capsule is superior to the existing blood cholesterol drugs in terms of effectiveness, and its liver protection ability provides what other similar clinical products lack, and is therefore a clear choice for patients undergoing long-term hyperlipidemia treatment. The Group will continue to promote the product to professionals and academics, provide physicians with information regarding the product and increase brand awareness so as to establish it as the best brand among other cholesterol-regulating drugs.

### New Products

*Dan Deng Tong Nao Hard Capsule and Soft Capsule – for treatment of stroke caused by congestion, appropriate for treatment and recovery of ischemic infarction*

This product is a nation-wide medical insurance product, with superior formula, typical material and unique material source. In the formula, salvia miltiorrhiza, as sovereign drug, is made from little purple salvia miltiorrhiza in Yunnan with erigeron breviscapus, ligusticum wallichii, arrowroot as auxiliary materials, and erigeron breviscapus is a kind of typical medicine material in Yunnan. The Group treats it as a rapid growth product in 2016.

## Management Discussion and Analysis

*Yiqi Tongluo Granule – for treatment of qi deficiency and blood stasis during the main and collateral channels (mild to moderate cerebral infarction) recovery period of stroke*

This product is based on classic Buyanghuanwu Decoction and mainly contains medicinal materials for activating blood and dissolving stasis to enhance cerebral blood flow. The medicine was developed after years by China PLA General Hospital and the Company and examined in a systematic clinical pesticide effect study and standardized clinical trial with a definite and safe treatment effect. The Group treats it as a large-potential medicine to be developed in 2016.

### Research and Development

The Group strategically established own R&D system including two major parts: internal R&D system and external R&D system. The internal R&D system set up three-level R&D system in a systematic way, while the external R&D system comprises the internal and international R&D system. Planned and organized for three years, the internal three-level R&D system of the Group has been completed.

The formation of internal three-level R&D system of the Group: the named three-level R&D system has following compositions and corresponding functions. 1) the first-level R&D system Operates with SHINEWAY Medicine Research Center as core, SHINEWAY Medicine Research Center is located at Yanjiao district of Hebei province, near to Beijing city, and its main function is to develop new medicines. 2) the second-level R&D system comprises two departments, namely technological department and medical department. This system plays a role of quality optimization and evidence-based medicine research of the listed products. Technological department is responsible for quality optimization of the listed products, including optimization of technology, quality improvement, energy conservation and waste gas emission mitigation, cost reduction, and establishment of corresponding technological platform in accordance with the production technology categories of products. Medical department is responsible for evidence-based medicine research of products including underlying evidence-based research and clinical evidence-based research, and mainly to provide the market department with evidence-based information and to assist it to develop new market. 3) the third-level R&D system represents the technician in the front line of production. This system operates by form of R&D groups with workshops as units, vice director of the workshop as headman, and technician or artisan as members. Its main function is to supervise the implementation of SOP and GMP for specific product in production, guarantee the quality of products, resolve technological difficulties in time, and report to senior organization for settlement in respect of significant problems.

In 2015, affected by the substantial adjustment of national medicine appraisal and approving policies, some projects under research went slowly to consolidate their base. Phase II SLT Clinical Trial was completed and Phase III SLT Clinical Trial was launched in Australia. Two new medicine projects obtained clinical approval, TDF project completed its process testing and another three chemical medicines went through moderate trial. The Group enhanced risk management and totally established 4 new projects. In 2015, the Group totally

## Management Discussion and Analysis

delivered 25 patent applications and was granted 9 patents, representing an increase compared to 2014 both in application number and granting number. The Group applied and obtained National Outstanding Patent Award, Hebei Patent Award and Shijiazhuang Patent Award, and Shujin Tongluo Granule won the Outstanding Patent Brand Cultivation (優秀專利品牌培育) project of Hebei Province. Shineway Pharmaceutical was selected by Intellectual Property Rights Bureau of Hebei Province (河北省智慧財產權局) as the Patent Leading Enterprise Development Pilot (專利導航企業發展試點). Currently, there are 26 projects under research covering traditional Chinese medicines, chemical medicines and biographical products. Research stages include pre-clinical research, clinical research, application and production research and reevaluation after listing, and treatment scope comprises heart and cerebral vessels, tumor and digestive system. In 2015, snow lotus men drinks and women drinks both have completed research work before listing, and the women drinks has successfully listed. Elderly protein powder also has listed.

### PATENT APPLICATIONS

The Group continued to strengthen the protection of its intellectual property rights. During 2015, the Group received 9 invention patents from State Intellectual Property Office of the PRC.

As at the date of this announcement, the Group has obtained 52 patents for our inventions, and a total of 40 patent applications are pending for approval.

### STATE PROTECTED CHINESE MEDICINES

As of 31 December 2015, the Group had 3 products listed as State Protected Chinese Medicines, including Jiangzhi Tongluo Soft Capsule, Xuanmai Ganjie Lozenges and Shujin Tongluo Granule.

### FUTURE DEVELOPMENT

In recent years, medical industry grew steadily, following the extension of medical reform, the coverage of medical insurance expanded significantly, the medicine quality standard system and management were improved constantly, and the relevant policies issued by the State Council accelerated the development of health service industry, all these indicated a prosperous future of the medical industry development.

The recent standing committee meeting of the State Council stated that learning from traditional Chinese medicine advantages and playing its special role can better benefit human health. It was determined in the meeting that a series of promotion measures would be implemented in respect of traditional Chinese medicines protection, traditional Chinese medicine talents cultivation, promotion of combining Chinese and western medicines, completion of standardized system of traditional Chinese medicines, traditional Chinese medicine service expansion and its combination with internet, investment and policy related to traditional Chinese medicines. In the meeting, the State Council decided to advance the combination of Chinese and western treatment, explore ways of expediting the development of traditional Chinese medicines through modern technologies and industrial mode, enhance traditional Chinese medicines prevention and treatment

## Management Discussion and Analysis

and new medicines research and development for significant and difficult diseases and chronic diseases, improve standardized system of traditional Chinese medicines and reinforce Chinese medicinal materials protection and utilization and standardized planting and breeding. The standing committee meeting of the State Council researched and discussed the Traditional Chinese Medicine Development Strategy Plan Summary (中醫藥發展戰略規劃綱要) (2016-2030), it was the first time to prepare traditional Chinese medicine development plan in national level, representing that traditional Chinese medicine development has been included in the national development strategy, which will offer better policy environment for the growth of traditional Chinese medicine industry.

Following the extension of the new version of Essential Drug List and the supplemental Essential Drug catalogues of provinces, the sales volume in fundamental medical market constantly increases. While, the medical industry also faces uncertainties in many aspects including medical insurance payment system reform, drug price reduction and medical tenders, all of which will be the main policy factors unchangeably affect the industry growth and profit margin in the future. Therefore, the medical industry development will be full of opportunities and challenges.

The new version of GMP has officially implemented and causing the potential elimination of non-compliance enterprises in 2016 which will lead to a reset in medical industry and an accelerated improvement in industry concentration. It is helpful to the orderly competition and survival of the fittest. All the product lines of SHINEWAY have fully passed the new version of GMP certification, which sets up a leader position in the industry and promotes the improvement of quality regulation system of our enterprise. This will turn into the increased market share and sales in the future.

SHINEWAY focuses on the main business of modern Chinese medicine, positively copes with policy changes, strengthens the academic education and terminal network construction, improves the control of terminals; speeds up R&D and merger matters, adjusts the products structure; accelerates the construction of talents team, improves the professional capacity of employees, creates a positive organizational atmosphere, stimulates the innovation energy of employees; promotes outstanding performance, enhances the operation and management ability. Basing on the brand effectiveness and mature marketing network and scientific research innovation strength, the Group will try to realise a maximization in the efficiency of marketing value chain through making new products available continuously in the market and striving to innovate patterns and improve marketing ability, to ensure the achievement of strategic target of our Group.

# Management Discussion and Analysis

## GROWTH STRATEGIES

The Group shall consistently implement the following growth strategies, together with our strong management team and our enormous manufacturing capacity to attain higher growth and return:

### 1. Marketing Strategy

- Study health care system reform policy, cope with market changes, focus on three terminals – hospital, drug store and grass-root medical institution, strengthen academic education, improve terminal coverage and enhance the productivity of the target terminals.
- Integrated commercial channel platforms, sufficiently take advantage of the channel, optimize customer structure, strengthen customer management by objectives, focused on channel control and product price control.
- Make innovative breakthrough in the high-end hospitals market, implement refined management, intensify the promotion of new products and raise the hospitals terminal market share.
- Expand our OTC professional sale teams, focus on top-hundred drug chain stores and regional leader KA-based chain stores, carried out display in retail terminals, staff education, consumer interaction and other activities to promote sales of SHINEWAY oral products in the retail terminals.
- Oriented by the Group's sales of the Chinese medicine injection products, achieve to cover terminal markets including major provincial hospitals, health centers (communities), community clinics etc., strengthen academic promotion at provincial level, focus on targeted terminals and expand their market share and coverage.
- Strengthen brand construction, integrate media resources, intensify stereo promotion of the online advertisements and implementation of the offline academic and terminal educational activities, comprehensively improve the use efficiency of advertisement resources, and raise the public awareness of our product band and resource utilization.
- Reinforce academic marketing, complete the academic promotion system of full products with academic marketing oriented, and dig the core value of products to improve the strength of our product.

### 2. Product Strategies

- Further increase sales contribution and achieve steady growth in core products (namely Qing Kai Ling Injection, Shen Mai Injection, Shu Xie Ning Injection, Wu Fu Xin Nao Qing Soft Capsule, Huo Xiang Zheng Qi Soft Capsule and Pediatric Qing Fei Hua Tan Granule).



## Management Discussion and Analysis

- Continue to nurture emerging products (such as Huang Qi Injection, Qing Kai Ling Soft Capsule, Huamoyan Granule, Shujin Tongluo Granule and Jiangzhi Tongluo Soft Capsule) and promote their sales volume.
- Strengthen the development of new products on the market, focusing on cultivating exclusive new products, increase efforts to promote and enhance the proportion of sales of new products.

### 3. Merger, Acquisition and Investment Strategies

- Leverage on the favorable opportunity that the extensive reform in pharmaceutical market and the implementation of new version of GMP speed up the upgrading of the transformation, in virtue of the resource advantage of the Group's brand, sales network and management experiences, rapidly offset the inadequacies in the Group's existing products and production capacity, and integrate the market resources, so as to drive the rapid development of the Group.
- Strengthen and diversify the Chinese medicine product line of the Group, actively seek and merge those Chinese medicine products with market potential, and build series of product groups of tumour medicines, cardiovascular medicines, orthopedic medicines, gynecological medicines, pediatric medicines and respiratory medicines etc.
- Seek good strains, diversify chemical and biopharmaceutical drug product chains, realise the development and production of the chemical drug, and gradually expand its sales scale, with expectation of effectively supplement the sales business of our Chinese medicine.
- Extend new areas for prescriptive Chinese medicine granules, we have completed the research work on the preparing technology and quality standard required by the State Administration of Traditional Chinese Medicine for over 600 kinds of prescriptive Chinese medicine granules which are also eligible to be used clinically by medical units above the county level in Hebei Province, and will be a new growth point of our business.

## FINANCIAL ANALYSIS

### Turnover

In 2015, the Group recorded a drop in turnover of 7.8% from last year. Sales of injection products reached RMB1,166,627,000, down approximately 13.4% as compared with 2014. Sales of injection products accounted for 56.8% of the Group's turnover. Sales of soft capsule products were RMB410,470,000, down 8% from last year. Soft capsule products accounted for approximately 20.0% of the Group's turnover. Sales of granule products amounted to RMB392,850,000, up 10.0% from last year. Granule products accounted for 19.1% of the Group's turnover. Sales of the Group's products in other formats were RMB84,862,000 which accounted for approximately 4.1% of the Group's turnover.

## Management Discussion and Analysis

During the year, turnover of medicines for cardiovascular diseases, anti-viral medicines, medicines for curing respiratory system and medicines for treating other illness respectively accounted for approximately 45.5% (2014: 47.0%), 29.0% (2014: 31.4%), 6.5% (2014: 5.5%) and 19.0% (2014: 16.1%) of the Group's total turnover respectively in 2015.

Turnover of prescription and non-prescription medicines of the Group were RMB1,625,524,000 and RMB429,285,000, accounting for approximately 79.1% and 20.9% of the total turnover respectively in 2015. As at 31 December 2015, the Group had over 60 products that were included in the Essential Drug List.

### Cost of Sales

Cost of sales in 2015 was RMB693,890,000, representing 33.8% of total turnover. Direct materials, direct labor and other production costs accounted for approximately 63.6%, 13.1% and 23.3% of total cost of sales.

### Gross Margin

For 2015, average gross margins of injection products, soft capsule products and granule products were 65.6%, 72.0% and 64.6% respectively. Overall gross margin was 66.2%.

### Other Income

Other income mainly includes government subsidies of RMB75,258,000 (2014: RMB49,412,000). The government subsidies mainly represented incentives received from government for investments in relevant regions in PRC by the Group.

### Investment Gain

Investment gain mainly includes interest income from bank deposits and investments in debt securities of RMB52,254,000 (2014: RMB54,678,000) and RMB45,156,000 (2014: RMB75,025,000) respectively.

### Distribution Costs

During the year the Group strengthened its cost control policy, the distribution costs have decreased by approximately 8.8% and accounted for 18.3% of turnover in 2015 as compared to 18.5% in last year.

### Administrative Expenses and Research and Development Costs

Administrative expenses and research and development costs have increased by 1.5% from last year, representing approximately 18.1% (2014: 16.4%) of the Group's turnover. Rise in administrative expenses was mainly due to the increased amortization expenses of intangible assets and corporate consultancy fee. Administrative expenses also comprised of non-productive depreciation expenses of fixed assets and amortization expenses of intangible assets which accounts for 2.2% of the Group's total turnover in 2015 (2014: 1.4%). Research and development expenses have decreased by approximately 14.3% from last year, accounted for approximately 3.4% of the Group's turnover in 2015 as compared to 3.6% in 2014.

# Management Discussion and Analysis

## Income Tax Rate

Under the Law of the People's Republic of China on Enterprise Income Tax (the "EIT Law") and Implementation Regulation of the EIT Law, the tax rate of the PRC subsidiaries is 25% from 1 January 2008 onwards.

A subsidiary which is operating in Western China has been granted tax concession by the local tax bureau and is entitled to PRC EIT at concessionary rate of 9% for the year (2014: 15%). The tax concession granted to that subsidiary operating in Western China will expire in 2017. Certain subsidiaries which are recognised as High and New-tech Enterprise have been granted tax concessions by the local tax bureau and are entitled to PRC EIT at concessionary rate of 15% for both years. The tax concessions granted to certain subsidiaries recognised as High and New-tech Enterprise will expire at the end of 2017. In addition, a subsidiary which is operating in agricultural products business has been granted tax exemption by the local tax bureau.

## Dividends

Details of dividends and dividend policy are set out in the director's report on page 35 of this annual report.

## Capital Structure

For the year ended 31 December 2015, there was no change in the capital structure and issued share capital of the Group.

## Liquidity and Financial Resources

As at 31 December 2015, bank deposits of the Group amounted to approximately RMB2,826,219,000 (2014: RMB2,688,148,000), of which approximately RMB2,752,246,000 (2014: RMB2,644,326,000) were denominated in RMB, others being equivalent to approximately RMB8,122,000, RMB65,680,000 and RMB171,000 (2014: RMB34,239,000, RMB9,443,000 and RMB140,000) were denominated in Hong Kong Dollars, Australian Dollars and United States Dollars respectively.

The directors of the Company (the "Directors") believe that the financial position of the Group is healthy, with sufficient financial resources to meet the requirement for future development.

## Bills and Trade receivables

As at 31 December 2015, bills and trade receivables decreased by 26.6% and increased by approximately 140.1% respectively as compared to the balance as at 31 December 2014. Turnover days of bills and trade receivables were 89.5 days and 3.9 days (2014: 102.4 days and 1.9 days respectively).

# Management Discussion and Analysis

## Inventories

As at 31 December 2015, inventories in the amount of RMB340,858,000 increased by approximately 19.3%, as compared to the balance as at 31 December 2014. As at 31 December 2015, raw materials, work in progress and finished goods accounted for 36.0%, 25.7% and 38.3% (2014: 46.7%, 22.0% and 31.3%) of inventories respectively. Turnover of finished goods inventories in 2015 was 57.9 days as compared to 38.7 days in 2014.

## Property, Plant and Equipment

As at 31 December 2015, property, plant and equipment amounted to approximately RMB1,529,020,000, decreased by approximately 2.9%. The new construction works of plants located in Shijiazhuang, Gansu and Sichuan comprised various workshop and warehouse projects amounted to approximately RMB56,508,000 in total. Besides there was also new additions to buildings, plant and machineries of approximately RMB16,915,000 during the year.

## Acquisition of subsidiaries

During the year, the Group acquired 100% equity interest of Yunnan Shineway Spirin Pharmaceutical Company Limited and Beijing Wanter Bio-pharmaceutical Company Limited at an aggregate cash consideration of RMB42,000,000 and RMB389,550,000 respectively, since then both companies became subsidiaries of the Group. These subsidiaries were incorporated in PRC with principal activities in manufacturing and trading of medicine.

## Intangible Assets

Intangible assets represent patents and production licenses with finite useful lives. Intangible assets balance as at 31 December 2015 increased by 15.7 times to RMB388,744,000 from 31 December 2014, such increase was mainly attributable to the addition of drugs production licenses via acquisition of Yunnan Shineway Spirin Pharmaceutical Company Limited and Beijing Wanter Bio-pharmaceutical Company Limited in 2015.

## Goodwill

Goodwill is comprised of the Group's acquisition of the remaining 20% ownership equity interests of Shineway Pharmaceutical Sales Company Limited in 2005, the acquisition of 100% equity interests of Shineway Pharmaceutical (Zhangjiakou) Co., Ltd and Shineway Pharmaceutical (Sichuan) Company Limited in 2010, the acquisition of 100% equity interest of Shineway Pharmaceutical Group (Shandong) Company Limited in 2014 and the acquisition of 100% equity interest of Yunnan Shineway Spirin Pharmaceutical Company Limited and Beijing Wanter Bio-pharmaceutical Company Limited in 2015.

## Bills and Trade Payables

As at 31 December 2015, turnover days of bills and trade payables were 18.9 days and 93.3 days (2014: 9.7 days and 92.8 days).

# Management Discussion and Analysis

## Loans and Bank Borrowings

As at 31 December 2014, the Group had bank borrowing of RMB200,000,000, which was secured by a pledged bank deposit of RMB211,929,000. Such bank borrowing was fully repaid and the corresponding pledged bank deposit was withdrawn in 2015.

## Pledge of Assets

As at 31 December 2015, the Group secured the bills payables of RMB43,247,000 (2014: RMB29,410,000) by pledging bank deposits amounting RMB43,247,000 (2014: RMB28,481,000).

## Contingent Liabilities

The Group did not have any contingent liabilities as at 31 December 2015 (2014: Nil).

## Exposure to Fluctuations in Exchange Rates

A majority of the business transactions and liabilities of the Group are denominated in Renminbi and Hong Kong Dollars. The Group adopts a conservative financial policy and a majority of its bank deposits are in Renminbi and Hong Kong Dollars. The exchange gain for the year was arising from the change in exchange rate between Renminbi and Hong Kong Dollars/Australian Dollars. As at 31 December 2015, the Group did not have any foreign exchange contracts, interest or currency swaps or other financial derivatives for hedging purpose.

## Employees

As at 31 December 2015, the Group had 4,644 (2014: 4,567) employees. Remuneration was determined and reviewed based on fair principles with reference to market conditions and individual performance. The Group also provided other benefits to its employees, including medical insurance and retirement benefits. The Group's employees in Hong Kong were also enrolled in the Mandatory Provident Fund Scheme.

## Directors and Senior Management

### DIRECTORS

#### Executive Directors

**LI Zhenjiang (李振江)**, aged 60, is an executive Director and one of the founders of the Group. Mr. Li obtained an EMBA degree from the Yangtze Commercial Institute. Mr. Li joined the predecessor of the Group in 1974 and has been the Chairman and President of the Group and its predecessor since 1984 with responsibility for business development and strategy. He has more than 20 years' experience in the operation and management of modern Chinese medicine enterprises. Mr. Li takes charge of the overall management of the Group and is also specifically responsible for the Group's research and development activities. Mr. Li is a Representative to the 10th and 11th National People's Congress. He was named as an Outstanding Entrepreneur in the PRC Pharmaceutical Industry in 1994 and has received a National Wu Yi Labour Award and special subsidies of the State Council. Mr. Li is the vice-chairman of the PRC Chinese Medicine Association. Mr. Li is also directors of several members of the Group. Mr. Li is the father of Ms. Lee Ching Ton Brandelyn, the executive Director.

**XIN Yunxia (信蕴霞)**, aged 52, is an executive Director and one of the founders of the Group. Ms. Xin graduated from the Yangtze Commercial Institute with an EMBA degree. Ms. Xin is primarily responsible for the Group's human resources management and operation. Ms. Xin joined the predecessor of the Group in 1981, focused on administration. She was the Deputy General Manager (human resources management) of Shineway Medical immediately prior to the corporate reorganisation in preparation of the listing of the Company in 2004. Ms. Xin has more than 20 years' experience in business management in the industry with the Group.

**LI Huimin (李惠民)**, aged 48, is an executive Director. He graduated from Hebei Party School in 1997 where he majored in economic administration. He is primarily responsible for the marketing and sales of the Group's products and, since joining the predecessor of the Group in 1992, focused on sales and marketing. Immediately prior to the corporate reorganisation in preparation of the listing of the Company in 2004, Mr. Li was the sales and marketing manager of Shineway Medical. He has developed a deep understanding of sales management in the PRC Chinese medicine industry with more than 15 years' experience. Mr. Li is a vice-chairman of Hong Kong Chinese Prepared Medicine Traders Association since 2010.

## Directors and Senior Management

**LEE Ching Ton Brandelyn (李靖彤)**, aged 33, is an executive Director appointed in 2012. She has studied in the United Kingdom and Australia, majoring in business administration. Ms. Lee has solid knowledge in finance principles. Ms. Lee has worked in areas relating to corporate development in the Company, thus has accumulated a definite amount of administration and management experience. She has been the Company's Executive Assistant since August 2010. Ms. Lee is the daughter of Mr. Li Zhenjiang, the chairman and the executive Director.

**WANG Zheng Pin (王正品)**, aged 62, is an executive Director appointed in 2013 and resigned on 1 January 2016. Following his resignation, he continues to provide service to the Company as senior management. He is a United States citizen. He obtained doctor's degree in China and attended postdoctoral training in Biochemistry in the United States. He has 20 years of experience in research on traditional Chinese medicine, around 15 years of experience in research and industrialized pharmaceutical products, and 8 years of teaching experience in university. He has served as chief scientific officer in a pharmaceutical company in China, and has also served as a chief technology officer in an American biopharmaceutical company. He has solid knowledge and skills on pharmaceutical product development. He has joined the Company as Chief Scientific Officer since May 2013.

**CHEN Zhong (陳鍾)**, aged 49, is an executive Director appointed on 1 December 2014. He is qualified as a chief senior engineer and is a certified pharmacist. He graduated from Hebei Medical University in 1990 with a bachelor's degree in pharmacy. Mr. Chen is a leader of Modern Traditional Chinese Medicines Manufacturing Technology of Hebei Province, chief officer of the National and Local United Engineering Laboratory for the Development Technology of New Chinese Medicine Injection, chief officer of Chinese Medicine Injection Engineering and Technology Research Centre in Hebei Province, general vice-officer of National-Recognition on Enterprise Technology Centre, deputy officer of specialized committee of traditional Chinese medicines on economic in China Association of Traditional Chinese Medicine and price review expert on medicines in National Development and Reform Commission of the People's Republic of China. Mr. Chen joined the predecessor of the group in 1990 and is currently the vice president of the Shineway Pharmaceutical Group Limited (formerly known as Shineway Pharmaceutical Company Limited), director of Hebei Shineway Pharmaceutical Company Limited, director of Xizang Shineway Pharmaceutical Company Limited and director of Shineway Pharmaceutical (Hainan) Company Limited. He is responsible for quality control on production and technology management activities of the Company's group with over 20 years of experience.

### Independent Non-Executive Directors

**HUNG Randy King Kuen (孔敬權)**, aged 50, was appointed as a non-executive Director in 2011, and was re-designated to independent non-executive Director in 2014. Mr. Hung holds an MBA degree from the University of London, a bachelor's degree of science in accounting and a certificate of programming and data processing from the University of Southern California, a certificate of China Accounting, Finance, Taxation and Law from the Chinese University of Hong Kong and a Hong Kong Securities Institute Specialist Certificate in corporate finance. He has extensive experience in corporate finance and investor relation. Mr. Hung is currently an executive director and chief financial officer of China Fiber Optic Network System Group Limited (stock code: 3777), and an independent non-executive director of Zhongyu Gas Holdings Limited (stock code: 3633). Mr. Hung is a fellow of the Hong Kong Institute of Certified Public Accountants, a member of the American Institute of Certified Public Accountants, a member of the Hong Kong Securities Institute, a vice chairman of the Hong Kong Investor Relations Association and a council member of the Hong Kong Institute of Directors.

## Directors and Senior Management

**CHENG Li (程麗)**, aged 56, was appointed as an independent non-executive Director in 2006. She has a legal science bachelor's degree and the legal science master's degree from the law department of Japan Special Training University. She also studied in Sino-Japanese Investment Trade Promotion Association. She joined Commerce & Finance Law Office in 1995 and became a partner of Commerce & Finance Law Office since 2002. She is currently a member of Beijing Lawyer Association.

**SUN Liutai (孫劉太)**, aged 52, was appointed as an independent non-executive Director in 2010. He has studied postgraduate programme in Economic Management Institute of North Western University. Mr. Sun has sound experience in accounting profession and finance. In 2003, he was appointed by Hebei Securities and Futures Commission to investigate a company listed on Shenzhen Stock Exchange. He worked as an assistant manager of general strategic department in China Investment Bank Hebei branch from 1987 to 1992, and worked as an assistant general manager in a Hebei Investment Management Consultancy Company in 1992 to 1995. He then worked as a principal accountant in Hebei Yongzhengde Certified Public Accountants from 1995 to 2002, during which he was engaged in audit of a company listed on the Shanghai Stock Exchange. Mr. Sun was appointed as a partner of Hebei Peking Certified Public Accountants from 2002 to present. Mr. Sun was a general committee of Hebei Society of Certified Public Accountants in 2002 to 2008, and was employed as an independent director and audit in-charge of Qinhuangdao Yaohua Glass Co., Ltd. (a company listed on the Shanghai Stock Exchange, stock code: 600716) from May 2002 to June 2008. He is a Chinese Certified Public Accountant.

### SENIOR MANAGEMENT

**WANG Qinli (王欽禮)**, aged 53, has resigned in 2015. Mr. Wang graduated from Henan Chinese Medical Institute with a bachelor's degree in Chinese medicine in 1986. Prior to joining the Group, Mr. Wang has worked in technology and new medicine research at a pharmaceutical manufacturer from 1986 to 1996 in Henan Province, the PRC, where he was promoted to Head of New Medicine Research and Head of Technology Department. Mr. Wang joined the Group in 1996 as manager of the research and development department. Before his resignation, Mr Wang was responsible for overseeing the Group's production management and technology development.



## Directors and Senior Management

**YANG Chuanjun (楊傳俊)**, aged 51, re-joined the Group in 2014 as Deputy Sales Manager, responsible for the Group's sales activities. Mr. Yang obtained a bachelor's degree in Clinical Medicine from Tongji University, a master's degree in Pharmaceutical Science from Shanghai Institute of Materia Medica of University of Chinese Academy of Sciences and a MBA degree from University of Calgary. Mr. Yang has worked in sales or marketing department in such multinational corporations as Amgen Greater China, GlaxoSmithKline China and Mundipharma (China) Pharmaceutical (formerly known as Beijing Mundipharma Pharmaceutical). Mr. Yang has committed in sales and marketing activities in China Shineway from 2003 to 2009, with extensive sales experience in the Company and industry.

**LUK Yat Hung (陸一鴻)**, aged 57, is the head of investor relation of the Group. Mr. Luk is a fellow member of both Chartered Association of Certified Accountants of the United Kingdom and Hong Kong Institute of Certified Public Accountants with a master's degree in business administration with Oklahoma City University and a Hong Kong Securities Institute Specialist Certificate in corporate finance. Prior to joining the Group, Mr. Luk served in a number of international conglomerates and listed groups as chief financial officer and executive director responsible for corporate finance, investor relations and corporate communication. Mr. Luk joined the Group in 2010. Mr. Luk is responsible for the Group's investor relations and corporate communication.

**LEE Bun Ching Terence (李品正)**, aged 43, is the Financial Controller of the Group. Mr. Lee is a member of the Hong Kong Institute of Certified Public Accountants and American Institute of Certified Public Accountants. He holds a bachelor's degree in Accounting and Financial Analysis and a master's degree in Economics and Finance from the University of Warwick in the United Kingdom. Mr. Lee has extensive work experience in the field of auditing, accounting, finance and taxation. Prior to joining the Group, he served as the Group Accounting Controller of a listed company in Hong Kong for over 3 years. Between 1996 and 2007, Mr. Lee worked in a reputable international accounting firm and was a Senior Manager when he left in 2007. He joined the Group in 2011.

### COMPANY SECRETARY

**WONG Mei Shan (汪美珊)**, aged 41, is the Company Secretary and Finance Manager of the Group. Ms. Wong is a Certified Public Accountant of Hong Kong Institute of Certified Public Accountants. She has a bachelor's degree in Accounting from the Hong Kong University of Science and Technology and a bachelor of Laws from the University of London and has extensive work experience in accounting. Prior to joining the Group, Ms. Wong has worked in two international accounting firms for 5 years and was an Assistant Manager when she left in 2002 and in a subsidiary of a listed company in Hong Kong as an accountant for 3 years. Ms. Wong joined the Group in 2006.

# Directors' Report

The Board is pleased to present to the shareholders the annual report and the audited consolidated financial statements of the Group for the year ended 31 December 2015.

## PRINCIPAL ACTIVITIES AND BUSINESS REVIEW

The Company acts as an investment holding company. The principal activities of its subsidiaries are research, development, manufacture and trading of modern Chinese medicines.

A fair review of business of the Group during the year under review, discussion on the key financial performance indicators of the Group and future development of the Group's business are provided in "Management Discussion and Analysis" set out on pages 12 to 28 of this annual report. Particulars of important events affecting the Company that have occurred since the end of the financial year under review, if any, can be found in the abovementioned section and the Notes to the Consolidated Financial Statements.

## Environmental Policies and Performance

The Group is committed to creating a successful business that is not achieved at the expense of the environment. The Group is dedicated to creating an environmentally friendly and sustainable operation. The Group has enforced the "Environmental Protection Law of the PRC", "Water Pollution Prevention Law of the PRC" and other laws and regulations.

## Compliance with the Applicable Laws and Regulations

In 2015, the Group has complied with the relevant laws and regulations which have significant impact on the operations of the Group.

## Relationships with Employees, Customers and Suppliers

The Group's management policies, working environment, career prospects and employees' benefits have contributed to building a good employee relations and employee retention of the Group. The Group offers competitive remuneration packages commensurate with industry practice and provides various fringe benefits to employees including medical benefits, social insurance, provident funds, bonuses and a share option scheme. The management regularly reviews its employee's remuneration packages to ensure they are up to prevailing market standard.

The Group has established long term business relationships with its major suppliers and customers. The Group will endeavor to maintain its established relationship with these existing suppliers and customers.

# Directors' Report

## Principal Risks and Uncertainties

There are a number of risks and uncertainties which may affect the performance and operation of the Group. The followings are summary of principal risks and uncertainties identified by the Group.

### *Compliance with GMP standard*

In accordance with applicable laws and regulations, the Group is required to comply with Good Manufacturing Practice (“GMP”) standard by certain time limits. The Group has been granted the relevant certificates by China Food and Drug Administration (“CFDA”). There can be no assurance that the Group may be able to renew those certificates when they expire and in the event that those certificates are not renewed upon their expiry, the Group’s business may be materially and adversely affected.

### *Product Liability*

As the insurance is not mandately required, the Group has no effective product liability insurance policy in respect of the manufacture and distribution of pharmaceutical products in the PRC. In the event of any product liability claim or proceedings pertaining to the products of the Group, the Group may suffer significant cost, attorney fees and damage on its relationship with customers.

### *Healthcare Reform in China*

The healthcare system in the PRC is undergoing a crucial reform period, where laws, regulations and policies in effect governing the medical, healthcare and pharmaceutical industry are constantly evolving. Moreover, regulatory bodies in the PRC may regularly or unexpectedly amend its implementation practices. Accordingly, past enforcement actions taken may not be reflective of future actions. Any enforcement action taken by the government against SHINEWAY may affect the Group materially and adversely. It may also incur significant costs, divert the resources and attention of the management and result in negative publicity and reputation damage. In addition, such changes may be applied on a retrospective basis, thus leading to more uncertainties and risks in respect of our business and operation.

### *Tender and Price Control*

The Group has to participate in a government-led tender process every year or every few years. In the event that the Group fail to win the tender in a provincial tender process, the sale of products in such province will be affected and will lose market share in such province. Moreover, certain new methods have been recently adopted in the provincial tender process, which may exert further downward pressure against the price of pharmaceutical products and our market share, revenue and profitability may be adversely affected.

# Directors' Report

## RESULTS

The results of the Group for the year ended 31 December 2015, prepared in accordance with the international accounting standards, are set out in the consolidated statement of profit or loss and other comprehensive income on page 62 of this annual report.

## DIVIDENDS

An interim dividend of RMB11 cents per share, amounting to RMB90,970,000, was paid to the shareholders on 30 October 2015.

The Board now recommends a final dividend of RMB12 cents per share and a special dividend of RMB9 cents per share for the year ended 31 December 2015, to be paid on 17 June 2016, to the shareholders whose names appear on the register of members of the Company on 7 June 2016. The proposed final dividend and special dividend will be voted by shareholders at the annual general meeting (the "AGM") to be held on 27 May 2016.

## FINANCIAL HIGHLIGHTS

A summary of the results and assets and liabilities for the last five years, as extracted from the relevant audited financial statements, is set out on page 3 of this annual report. The summary does not form part of the audited financial statements.

## PROPERTY, PLANT AND EQUIPMENT

Details of the movement in the property, plant and equipment of the Group during the year are set out in note 13 to the consolidated financial statements.

## SHARE CAPITAL AND RESERVES

Details of the movement in share capital and reserves of the Company during the year are set out in note 37 to the consolidated financial statements. As at 31 December 2015, the Company's reserves available for distribution to shareholders amounted to RMB870,348,000 (2014: RMB725,110,000).

# Directors' Report

## DEBENTURES

The Company has not issued any debentures during the year.

## DIRECTORS

The Directors during the year and up to the date of this annual report were:

### Executive Directors:

Mr. Li Zhenjiang

Ms. Xin Yunxia

Mr. Li Huimin

Ms. Lee Ching Ton Brandelyn

Mr. Chen Zhong

Dr. Wang Zheng Pin (resigned on 1 January 2016)

### Independent Non-Executive Directors:

Mr. Hung Randy King Kuen

Ms. Cheng Li

Mr. Sun Liutai

The biographical details of the Directors are set out on pages 29 to 31 of this annual report.

Dr. Wang Zheng Pin resigned on 1 January 2016 as an executive Director to have more time to focus on scientific research and development projects of the Company and its subsidiaries. Dr. Wang Zheng Pin will continue to provide service to the Company as senior management of the Company. Dr. Wang Zheng Pin confirmed that he has no disagreement with the Board and there is no matter relating to his resignation that needs to be brought to the attention of the shareholders of the Company.

Each of Mr. Li Zhenjiang, Ms. Xin Yunxia, Mr. Li Huimin and Ms. Lee Ching Ton Brandelyn has entered into a service contract with the Company for a term of two years commencing from 1 October 2014. Mr. Chen Zhong has entered into a service contract with the Company for a term of two years commencing from 1 December 2014. Each service contract will continue thereafter until terminated by not less than three months' notice in writing served by either party on the other.

Each of the independent non-executive Directors has been appointed for a term of two years. The appointment of each of the independent non-executive Directors is subject to retirement by rotation in accordance with the Company's articles of association (the "Articles of Association").

## Directors' Report

Other than disclosed above, none of the Directors has entered into or has proposed to enter into any service contract with the Company or any of its subsidiaries which is not determinable by the employing company within one year without payment of compensation (other than statutory compensation).

The Company had received confirmation from each of the independent non-executive Directors of their independence pursuant to Rule 3.13 of the Rules Governing the Listing of Securities (the "Listing Rules") on The Stock Exchange of Hong Kong Limited (the "Stock Exchange") and considered all independent non-executive Directors to be independent.

Pursuant to Article 87(1) of the Articles of Association, Mr. Li Zhenjiang, Ms. Xin Yunxia and Ms. Cheng Li will retire from the Board at the forthcoming AGM. The above-mentioned Directors, being eligible for re-election, will offer themselves for re-election at the forthcoming AGM.

Details of Directors' emoluments on a named basis are set out in note 10 to the consolidated financial statements.

### PERMITTED INDEMNITY PROVISION

Articles of Association provides that every Director is entitled to be indemnified out of the assets and profits of the Company against all losses or liabilities which he may sustain or incur in or about the execution of the duties of his office or otherwise in relation thereto, provided that this indemnity shall not extend to any matter in respect of any fraud or dishonesty which may attach to any of the Directors.

The Company had arranged for appropriate liability insurance for the directors and officers of the group for indemnifying their liabilities arising from corporate activities.

### MANAGEMENT CONTRACTS

No contracts concerning the management and administration of the whole or any substantial part of the business of the Company were entered into or existed during the year ended 31 December 2015.

### DIRECTORS' INTERESTS IN TRANSACTION, ARRANGEMENT AND CONTRACTS

Save as disclosed in note 35 to the consolidated financial statements, no transaction, arrangement or contract of significance to which the Company, any of its holding companies, fellow subsidiaries or any of its subsidiaries was a party and in which a Director had a material interest, whether directly or indirectly, subsisted at the end of the year or at any time during the year.

# Directors' Report

## DIRECTORS' AND CHIEF EXECUTIVES' INTERESTS IN SHARES

As at 31 December 2015, the interests and short positions of the Directors and chief executives of the Company and their respective associates in the shares, underlying shares and debentures of the Company and its associated corporations within the meaning of Part XV of the Securities and Futures Ordinance (the "SFO"), which are required to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests and short positions which they are taken or deemed to have under such provisions of the SFO) or which are required pursuant to section 352 of the SFO, to be entered in the register referred therein, or which are required, pursuant to the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code") as set out in Appendix 10 to the Listing Rules to be notified to the Company and the Stock Exchange, were as follows:

<b>Name of Director</b>	<b>Name of relevant company</b>	<b>Capacity</b>	<b>Number of shares</b>	<b>Approximate percentage of shareholding in the Company</b>
Li Zhenjiang	Company	Founder of discretionary trust (Note)	543,477,990	65.72%
Lee Ching Ton Brandelyn	Company	Beneficiary owner	835,000	0.10%
Xin Yunxia	Company	Beneficiary owner	540,000	0.07%
Chen Zhong	Company Company	Beneficiary owner Interest of spouse	180,000 100,000	0.02% 0.01%

Note: These 543,477,990 shares of the Company ("Shares") are held by Forway Investment Limited ("Forway"). Forway is owned as to 100% by Fiducia Suisse SA, a trust company, in its capacity as the trustee of The Li Family 2004 Trust. The Li Family 2004 Trust is a discretionary trust, the founder (as defined in the SFO) of which is Mr. Li Zhenjiang and the discretionary objects of which are family members of Mr. Li Zhenjiang (excluding Mr. Li Zhenjiang himself). Accordingly, Mr. Li Zhenjiang is deemed to be interested in the 543,477,990 Shares under the SFO.

Certain Directors have been granted Share Options under the 2004 Scheme (details are set out in the section headed "Share Option Scheme" below). These constitute interests in underlying shares of equity derivatives of the Company under the SFO.

Save as disclosed above, as at 31 December 2015, none of the Directors or chief executives of the Company or their respective associates had any interest or short position in the shares, underlying shares or debentures of the Company or any of its associated corporations.

# Directors' Report

## DIRECTORS' RIGHTS TO ACQUIRE SHARES OR DEBENTURES

Save as disclosed under the heading "Share Option Scheme" below, at no time during the year was the Company, its holding companies, fellow subsidiaries or any of its subsidiaries a party to any arrangement to enable the Directors to acquire benefits by means of the acquisition of shares in, or debentures of, the Company or any other body corporate.

## SUBSTANTIAL SHAREHOLDERS

### Interest in the Company

As at 31 December 2015, interest of every person (not being a Director or chief executive of the Company) in the shares and underlying shares in the Company as recorded in the register required to be kept by the Company under Section 336 of the SFO were as follows:

<b>Name of shareholder</b>	<b>Capacity</b>	<b>Number of shares</b>	<b>Approximate percentage of shareholding in the Company</b>
Forway	Beneficial owner	543,477,990	65.72%
Fiducia Suisse SA (Notes 1 and 2)	Trustee of discretionary trust	543,477,990	65.72%
Schroders Plc	Beneficial owner	41,873,988	5.06%

Notes:

- (1) Interests of Forway and Fiducia Suisse SA in the Shares were duplicated.
- (2) The entire issued share capital of Forway is owned by Fiducia Suisse SA in its capacity as the trustee of The Li Family 2004 Trust, a discretionary trust, the founder (as defined in the SFO) of which is Li Zhenjiang and the discretionary objects of which are family members of Li Zhenjiang (excluding Li Zhenjiang himself).

Save as disclosed above, as at 31 December 2015, the Company had not been notified by any persons who (other than the Directors or chief executive of the Company) had interests or short positions in the shares or underlying shares of the Company which would fall to be disclosed to the Company under Divisions 2 and 3 of Part XV of the SFO.



# Directors' Report

## SHARE OPTION SCHEME

The Company adopted a share option scheme on 10 November 2004 and was expired on 9 November 2014 (the "2004 Scheme"). All outstanding options granted under the 2004 Scheme will continue to be valid and exercisable in accordance with the provisions of the 2004 Scheme. The Company adopted a new share option scheme at an extraordinary general meeting of the Company held on 29 May 2015 (the "2015 Scheme"). The purpose of the 2015 Scheme is to provide the Company with a flexible means of incentivizing, rewarding, remunerating, compensating and/or providing benefits to the following participants, and for such other purposes as the Board may approve from time to time:

- (i) any executive or non-executive director including any independent non-executive director or any employee (whether full-time or part-time) of any member of the Group;
- (ii) any discretionary object of a discretionary trust established by any substantial shareholder of the Company or any employee, executive or non-executive director of any member of the Group;
- (iii) any consultant, professional and other advisers to any member of the Group;
- (iv) any chief executive or substantial shareholder of any member of the Group;
- (v) any associate of any director, chief executive or substantial shareholder of any member of the Group;  
and
- (vi) any employee (whether full-time or part-time) of substantial shareholder of any member of the Group to take up Options.

The maximum number of shares in respect of which options may be granted under the 2015 Scheme and any other share option schemes of the Company shall not in aggregate exceed 82,700,000 representing 10% of the shares in issue as at 29 May 2015 (being the date of the extraordinary general meeting approving the 2015 Scheme) and as at the date of this annual report.

The maximum number of shares of the Company issued and to be issued upon exercise of the options granted to each participant (including both exercised and unexercised options) under the 2015 Scheme and any other share option scheme (if any) adopted by the Company in any 12-month period must not exceed 1% of the shares of the Company in issue unless otherwise approved by the Company's shareholders. Where any grant of options to a substantial shareholder, an independent non-executive director, or any of their respective associates (including a discretionary trust whose discretionary objects include a substantial shareholder or an independent non-executive director or a company beneficially owned by any substantial shareholder or independent non-

## Directors' Report

executive director of the Company) would result in the shares of the Company issued and to be issued upon exercise of all options already granted and to be granted to such person in any 12-month period up to and including the date of the grant:

- (i) representing in aggregate over 0.1% of the total number of shares of the Company in issue; and
- (ii) having an aggregate value, based on the closing price of the shares of the Company as stated in the daily quotations sheets issued by the Stock Exchange on the date of grant, in excess of HK\$5 million,

Such grant of option shall be subject to prior approval of the shareholders of the Company who are not the grantee, his associates all core connected persons of the Company as defined in the Listing Rules.

Option granted must be taken up within 14 days from the date of offer, upon payment of HK\$1 per option. Subject to terms and conditions upon which the option was granted, options may be exercised at any time from the date of grant of the share option to the 10th anniversary of the date of grant. The exercise price is determined by the Directors, and will not be less than the highest of (i) the closing price of the Company's shares on the date of grant, (ii) the average closing price of the shares for the five business days immediately preceding the date of grant; and (iii) the nominal value of the Company's share. The 2015 Scheme has a life of 10 years and will expire on 28 May 2015.

Details of options granted, exercised, cancelled/lapsed and outstanding under the 2004 Scheme during the year are as follow:

Name of grantees	Date of grant	No. of shares comprised in Share Options			As at 31 Dec 2015	Note	Exercise price per share (HK\$)
		As at 1 Jan 2015	Granted during the year	Lapsed during the year			
Ms. Xin Yunxia	2 Sept 2013	1,000,000	-	-	1,000,000	1	11.84
Mr. Li Huimin	2 Sept 2013	300,000	-	-	300,000	1	11.84
Mr. Li Huimin	5 Sept 2013	500,000	-	-	500,000	2	11.84
Ms. Lee Ching Ton Brandelyn	2 Sept 2013	800,000	-	-	800,000	1	11.84
Dr. Wang Zheng Pin	2 Sept 2013	1,000,000	-	-	1,000,000	1	11.84
Mr. Chen Zhong	2 Sept 2013	1,000,000	-	-	1,000,000	1	11.84
Other Employees	2 Sept 2013	20,400,000	-	(2,000,000)	18,400,000	1	11.84
Other Employees	7 Nov 2014	2,000,000	-	-	2,000,000	3	14.12
		27,000,000		(2,000,000)	25,000,000		

## Directors' Report

Notes:

- (1) The options have a validity period of 6 years from the date of grant on 2 September 2013.

The options are exercisable in tranches:

- (i) up to 20% within such period(s) during the year commencing on 2 September 2014 to be designated by the Company;
- (ii) up to 20% within such period(s) during the year commencing on 2 September 2015 to be designated by the Company;
- (iii) up to 20% within such period(s) during the year commencing on 2 September 2016 to be designated by the Company;
- (iv) up to 20% within such period(s) during the year commencing on 2 September 2017 to be designated by the Company; and
- (v) up to 20% within such period(s) during the year commencing on 2 September 2018 to be designated by the Company.

The closing price per share immediately before the date on which the options were granted was HK\$11.64.

- (2) The options have a validity period of 6 years from the date of grant on 5 September 2013.

The options are exercisable in tranches:

- (i) up to 20% within such period(s) during the year commencing on 5 September 2014 to be designated by the Company;
- (ii) up to 20% within such period(s) during the year commencing on 5 September 2015 to be designated by the Company;
- (iii) up to 20% within such period(s) during the year commencing on 5 September 2016 to be designated by the Company;
- (iv) up to 20% within such period(s) during the year commencing on 5 September 2017 to be designated by the Company; and
- (v) up to 20% within such period(s) during the year commencing on 5 September 2018 to be designated by the Company.

The closing price per share immediately before the date on which the options were granted was HK\$11.84.

## Directors' Report

- (3) The options have a validity period of 6 years from the date of grant on 7 November 2014.

The options are exercisable in tranches:

- (i) up to 20% within such period(s) during the year commencing on 7 November 2015 to be designed by the Company;
- (ii) up to 20% within such period(s) during the year commencing on 7 November 2016 to be designed by the Company;
- (iii) up to 20% within such period(s) during the year commencing on 7 November 2017 to be designed by the Company;
- (iv) up to 20% within such period(s) during the year commencing on 7 November 2018 to be designed by the Company; and
- (v) up to 20% within such period(s) during the year commencing on 7 November 2019 to be designed by the Company.

The closing price per share immediately before the date on which the options were granted was HK\$13.54.

Save as disclosed above, no option was granted, exercised, cancelled or lapsed during the year and as at the date of this annual report since adoption. For details of the nature and terms of the 2015 Scheme, please refer to the circular of the Company dated 8 May 2015.

### **PURCHASE, SALE OR REDEMPTION OF SHARES**

During the year ended 31 December 2015, the Company or its subsidiaries did not purchase, sell or redeem any shares of the Company.

### **EQUITY-LINKED AGREEMENT**

Save for share option schemes disclosed in this annual report, no equity-linked agreement was entered into during the year or subsisted at the end of the year.

### **PRE-EMPTIVE RIGHTS**

There are no provisions for pre-emptive rights under the Articles of Association although there are no restrictions against such rights under the laws in the Cayman Islands.

### **TAX RELIEF**

The Company is not aware of any relief from taxation available to shareholders of the Company by reason of their holding of such shares.

# Directors' Report

## MAJOR CUSTOMERS AND SUPPLIERS

The aggregate sales attributable to the largest customer and five largest customers combined of the Group were 6.2% and 21.5% respectively of the Group's turnover for the year.

The aggregate purchases attributable to the largest supplier and five largest suppliers combined of the Group were 8.0% and 19.8% respectively of the Group's purchases for the year.

None of the Directors, their close associates, or any shareholder (which to the knowledge of the Directors owns more than 5% of the number of issued shares of the Company) has any interests in the five largest customers or suppliers of the Group.

## CONNECTED TRANSACTIONS

During the year, the Group had the following continuing connected transactions:

### Tenancy Agreement with 神威醫藥科技股份有限公司 (Shineway Medical Science & Technology Co., Ltd) ("Shineway Medical")

On 12 February 2015, a tenancy agreement (the "Tenancy Agreement") was entered into between Xizang Shineway Pharmaceutical Company Limited ("Xizang Shineway") and Shineway Medical, a connected person of the Company by virtue of being indirectly owned by the spouse of Mr. Li Zhenjiang, an executive Director. Pursuant to the Tenancy Agreement, Shineway Medical has conditionally leased to Xizang Shineway a portion of office space with an area of approximately 1,147 square meters in the office owned by Shineway Medical for a period of three years from 1 January 2015. For the year ended 31 December 2015, rental expenditure paid by Xizang Shineway to Shineway Medical and cap amount of such transaction are both RMB2,302,964 (2014: RMB2,302,964).

The proposed annual caps of the Tenancy Agreement for the year ending 31 December 2016 and 31 December 2017 are RMB2,302,964.

### General Services Agreement Between 神威藥業集團有限公司 (Shineway Pharmaceutical Group Limited) ("Shineway Pharmaceutical") and Shineway Medical

On 12 February 2015, Shineway Pharmaceutical, a wholly-owned subsidiary of the Company, and Shineway Medical entered into a general services agreement ("General Services Agreement I"). Pursuant to the General Services Agreement I, Shineway Medical has agreed to provide Shineway Pharmaceutical with property management services, staff benefits facilities and production support services for a term commencing from 1 January 2015 until 31 December 2017. The transaction amount and cap amount of such transaction for the year ended 31 December 2015 are RMB8,339,000 and RMB8,400,000 respectively (2014: RMB7,971,000 and RMB8,000,000 respectively).

## Directors' Report

The proposed annual caps for General Services Agreement I for the year ending 31 December 2016 and 31 December 2017 are RMB8,700,000 and RMB9,000,000 respectively.

### **General Services Agreement between 河北神威藥業有限公司 (Hebei Shineway Pharmaceutical Company Limited) (“Hebei Shineway”) and Shineway Medical Science & Technology (Lang Fang) Co., Ltd (“Shineway Lang Fang”)**

On 12 February 2015, Hebei Shineway, a wholly-owned subsidiary of the Company, and Shineway Lang Fang entered into a general services agreement (“General Services Agreement II”). The spouse of Mr. Li Zhenjiang, an executive Director, holds 30% of equity interest in Shineway Lang Fang. Accordingly, Shineway Lang Fang is a connected person of the Company within the meaning of the Listing Rules. Pursuant to the General Services Agreement II, Shineway Lang Fang has agreed to provide Hebei Shineway with property management services, staff benefits facilities and production support services for a term commencing from 1 January 2015 until 31 December 2017. The transaction amount and cap amount of such transaction for the year ended 31 December 2015 are RMB2,396,000 and RMB2,400,000 respectively (2014: RMB2,297,000 and RMB2,300,000 respectively).

The proposed annual caps for General Services Agreement II for the year ending 31 December 2016 and 31 December 2017 are RMB2,500,000 and RMB2,600,000 respectively.

### **Land Lease Agreement with Shineway Medical**

On 12 February 2015, a land lease agreement (the “Land Lease Agreement I”) was entered into between Shineway Pharmaceutical and Shineway Medical. Pursuant to the Land Lease Agreement I, Shineway Medical has conditionally leased to Shineway Pharmaceutical a land with an area of approximately 49,276 square meters owned by Shineway Medical for a period of three years from 1 January 2015. The leased land is restricted to the operation of a building complex, plaza and animal centre. The transaction amount and cap amount of such transaction for the year ended 31 December 2015 both are RMB1,277,100 (2014: RMB1,170,000).

The proposed annual caps for Land Lease Agreement I for the year ending 31 December 2016 and 31 December 2017 are RMB1,277,100.

### **Land Lease Agreement with Shineway Lang Fang**

On 12 February 2015, a land lease agreement (the “Land Lease Agreement II”) was entered into between Hebei Shineway and Shineway Lang Fang. Pursuant to the Land Lease Agreement II, Shineway Lang Fang has conditionally leased to Hebei Shineway a land with an area of approximately 20,986 square meters owned by Shineway Lang Fang for a period of three years from 1 January 2015. The leased land is restricted to the entrance and injection workshop. The transaction amount and cap amount of such transaction for the year ended 31 December 2015 both are RMB1,012,397 (2014: RMB931,000).

## Directors' Report

The proposed annual caps for Land Lease Agreement II for the year ending 31 December 2016 and 31 December 2017 are RMB1,012,397.

### Sales to Hebei Shineway Chain Drugstores Co., Ltd. ("Shineway Drugstores")

On 12 February 2015, a Supply Agreement (the "Supply Agreement") was entered into between the Company and Shineway Drugstores, a connected person of the Company by virtue of being indirectly owned 80% by the spouse of Mr. Li Zhenjiang, an executive Director. Pursuant to the Supply Agreement, the Company agrees to procure the subsidiaries of the Company to supply Chinese pharmaceutical products researched, manufactured and wholesaled by the Group to Shineway Drugstores. The transaction amount and cap amount of such transaction for the year ended 31 December 2015 are RMB15,929,000 and RMB38,000,000 respectively. The proposed annual caps for Supply Agreement for the year ending 31 December 2016 and 31 December 2017 are RMB50,000,000 and RMB60,000,000 respectively.

As one or more applicable percentage ratios (other than the profits ratio) in respect of the annual caps for the transactions contemplated under each of (1) the aggregate of the General Services Agreement I and the Land Lease Agreement I, (2) the aggregate of the General Services Agreement II and the Land Lease Agreement II and (3) the Supply Agreement, on an annual basis, exceeds 0.1% but is less than 5%, the transactions contemplated under the aforesaid agreements are subject to the reporting and announcement requirements under the Listing Rules and are exempt from the independent shareholders' approval requirement under the Listing Rules. One of the applicable percentage ratios in respect of the annual caps for the Tenancy Agreement exceeds 0.1% but is less than 5% and is a de minimis continuing connected transaction under Rule 14A.76(1) of the Listing Rules. Consequently, the Tenancy Agreement is exempted from the requirements of announcement, circular and independent shareholders' approval.

The independent non-executive Directors have reviewed the continuing connected transactions disclosed above and confirmed that the transactions have been entered into:

- (a) in the ordinary and usual course of business of the Group;
- (b) on normal commercial terms or better; and
- (c) according to the agreements governing them on terms that are fair and reasonable and in the interests of the shareholders of the Company as a whole.

The management has monitored and ensured that (a) the connected transactions have been conducted in accordance with the pricing policies or mechanisms (if applicable) under the agreements, including the pricing range, the process for estimating the prices for the goods or services, and the procedures for obtaining quotations or tenders, as appropriate; and (b) the Company's internal control procedures are adequate and effective to ensure that connected transactions are so conducted.

## Directors' Report

Pursuant to Rule 14A.56 of the Listing Rules, the Company has engaged the auditor of the Company to perform certain work in accordance with Hong Kong Standard on Assurance Engagements 3000 "Assurance Engagements Other Than Audits or Reviews of Historical Financial Information" and with reference to Practice Note 740 "Auditor's Letter on continuing connected transactions under the Hong Kong Listing Rules" issued by the Hong Kong Institute of Certified Public Accountants. The auditor has provided a letter to the Board and confirmed that for the year ended 31 December 2015 the continuing connected transactions (i) have received the approval of the Board; (ii) are in accordance with the pricing policies of the Group for those transactions that involve provision of goods or services by the Group; (iii) have been entered into in accordance with the relevant agreement governing the transactions and (iv) have not exceeded the cap disclosed in the previous continuing connected transaction announcement of the Company dated 12 February 2015.

The related party transactions in note 35 to the consolidated financial statements of this annual report fall under the definition of "continuing connected transactions" in Chapter 14A of the Listing Rules. The Company confirms that it has complied with the disclosures requirements in accordance with Chapter 14A of the Listing Rules.

### EMOLUMENT POLICY

The emolument policy of the employees of the Group is set up by the Remuneration Committee on the basis of their merit, qualification and competence.

The emoluments of the Directors are decided by the Remuneration Committee, having regard to the Company's operating results, individual performance and comparable market statistics.

The Directors' fees, basic salaries, housing allowances, other allowances and benefits in kind are disclosed in note 10 to the consolidated financial statements.

The contributions to pension schemes for Directors for the financial year are disclosed in note 10 to the consolidated financial statements.

Pursuant to the Directors' service contracts with the Company, all executive Directors may be entitled to a discretionary bonus to be determined by the Board (or its duly appointed remuneration committee) at its absolute discretion having regard to the performance of the Group, provided that the aggregate amount of the bonus payable to those Directors in respect of any financial year shall not exceed 5% of the audited consolidated net profit after taxation but before extraordinary items of the Company for the relevant financial year.

There was no compensation paid during the financial year ended 31 December 2015 or receivable by Directors or past Directors for the loss of office as a director of any member of the Group or of any other office in connection with the management of the affairs of any member of the Group distinguishing between contractual and other payments.



# Directors' Report

## CORPORATE GOVERNANCE

The Company is committed to maintaining a high level of corporate governance practices. The Company's corporate governance report is set out on pages 49 to 58. Details of each of the Audit Committee, the Remuneration Committee and the Nomination Committee are given in the same report.

## PENSION SCHEMES

The pension schemes of the Group are primarily in the form of contributions to the Hong Kong Mandatory Provident Fund and China's statutory public welfare fund.

## SUFFICIENCY OF PUBLIC FLOAT

Based on information that is publicly available to the Company and within the knowledge of the Directors as at the Latest practicable date prior to the issue of this annual report, the Company has maintained a sufficient public float throughout the year of 2015 as required under the Listing Rules.

## COMPETITION AND CONFLICT OF INTERESTS

None of the Directors, the controlling shareholders of the Company and any of their respective close associates has engaged in any businesses that competes or may compete, either directly or indirectly, with the business of the Group or has any other conflict of interests with the Group during the year under review which are required to be disclosed under the Listing Rules.

## CHARITABLE DONATIONS

During the year, the Group has not made charitable donations (2014: Nil).

## AUDITOR

A resolution will be submitted to the AGM to re-appoint Messrs. Deloitte Touche Tohmatsu as auditor of the Company.

On behalf of the Board

**Li Zhenjiang**

*Chairman of the Board*

Hong Kong, 30 March 2016

# Corporate Governance Report

Dear Shareholders,

## CORPORATE GOVERNANCE PRACTICES

The Group is firmly committed to statutory and regulatory corporate governance standards and adhere to the principles of corporate governance emphasising transparency, independence, accountability, responsibility and fairness. The Board believes that good corporate governance practices are essential elements in guiding the growth and management of the business of the Group. Therefore the Board reviews its corporate governance practices from time to time to ensure that they protect the shareholders' interest, comply with legal and professional standards and reflect the latest local and international circumstances and development. The Board will continue to commit itself to achieving a high quality of corporate governance.

Throughout the year ended 31 December 2015, the Company has applied and complied with the principles in the Corporate Governance Code (the "Code") set out in Appendix 14 to the Listing Rules, except for code provision A.2.1 as described below.

## DIRECTORS' SECURITIES TRANSACTIONS

The Company has adopted the Model Code as set out in Appendix 10 to the Listing Rules as the code of conduct regarding securities transactions by Directors on terms no less exacting than the required standard set out in the Model Code. The prohibitions on securities dealing and disclosure requirements in the Model Code apply to specified individuals including the Group's senior management and also persons who are privy to price sensitive information of the Group. Having made specific enquiry with the Directors, all Directors confirmed that they had complied with the required standard set out in the Model Code regarding Directors' securities transactions during the financial year.

## BOARD OF DIRECTORS

As at the date of this annual report, the Board comprises five executive Directors and three independent non-executive Directors. The names of the Directors and their respective biographies are set out on pages 29 to 31 of this annual report.

Every newly appointed Director will be given an induction so as to ensure that he/she has appropriate understanding of the Group's business and of his/her duties and responsibilities under the Listing Rules and the relevant statutory and regulatory requirements. The Directors may request the Company to provide independent professional advice at the Company's expense to discharge his/her duties to the Company.

The Company had arranged for appropriate liability insurance for the directors and officers of the Group for indemnifying their liabilities arising from corporate activities.

## Corporate Governance Report

The Board oversees the Group's strategic development, and determines the objectives, strategies and policies of the Group. The Board also monitors and controls operating and financial performance in pursuit of the Group's strategic objectives. All Board members have access to appropriate business documents and information about the Group on a timely basis. All Directors and board committees have access to external legal counsel and other professionals for independent advice at the Group's expense if they require it. The Board has also reviewed and ensured compliance of the relevant legal and regulatory requirements, the code of conducts, the Code and the disclosure in the Corporate Governance Report. The Board represents shareholders in overseeing the Group's business. The Directors recognise their responsibilities to enhance shareholders' value and to conduct themselves in accordance with their duty of care and loyalty.

Three board committees, namely, the audit committee (the "Audit Committee"), the remuneration committee (the "Remuneration Committee") and the nomination committee (the "Nomination Committee"), have been established to oversee particular aspects of the Group's affairs. The Board has delegated the day-to-day management and operations of the Group's businesses to the management of the Company and its subsidiaries respectively. Major corporate matters that are specifically delegated by the Board to the management include the preparation of financial statements for board approval before publishing, execution of business strategies and initiatives adopted by the Board, implementation of adequate systems of internal controls and risk management procedures, and compliance with relevant statutory requirements, rules and regulations.

The Board had met four times during the year to review the financial performance of the Group, major issues (whether or not required by the Listing Rules) and also on other occasions when Board decisions were required. The views of independent non-executive Directors were actively solicited by the Group if they were unable to attend meetings of the Board.

The major issues which were brought before the Board for their decisions during the year include:

1. formulation of operational strategies and review of its financial performance and results and the internal control system;
2. proposals related to potential acquisitions, investments, or any significant capital expenditures; and
3. the declaration of interim dividend and recommendation to shareholders on final dividend.

From April 2012 onwards, all Directors have been provided, on a monthly basis, with the Group's management information updates to give them aware of the Group's affairs and facilitates them to discharge their duties under the relevant requirements of the Listing Rules.

# Corporate Governance Report

The Board held four Board meetings and one annual general meeting (“AGM”) in 2015. Details of the attendance of the Board are as follows:

	Attended/Held	
	Board Meeting	AGM
<b>Executive Directors</b>		
Mr. Li Zhenjiang ( <i>Chairman</i> )	4/4	1/1
Ms. Xin Yunxia	4/4	1/1
Mr. Li Huimin	4/4	1/1
Ms. Lee Ching Ton Brandelyn	4/4	1/1
Mr. Chen Zhong	4/4	1/1
Dr. Wang Zheng Pin (resigned on 1 January 2016)	4/4	1/1
<b>Independent Non-executive Directors</b>		
Mr. Hung Randy King Kuen	4/4	1/1
Ms. Cheng Li	4/4	1/1
Mr. Sun Liutai	4/4	1/1

The Directors acknowledged that they are responsible for the preparation of the accounts which give a true and fair view of the affairs of the Group. The auditor is responsible to form an independent opinion, based on their audits, on the Group’s financial statements and express their opinions.

The Board has the overall responsibility to ensure that the Company maintains sound and effective internal controls to safeguard the shareholders’ investments and the Company’s assets. The internal audit department has been conducting regular review of the system’s effectiveness and reports to the Directors and the audit committee on its material findings.

## CHAIRMAN AND CHIEF EXECUTIVE OFFICER

The Code provision A.2.1 of the Code stipulates that the roles of chairman of the board (the “Chairman”) and chief executive officer should be separate and should not be performed by the same individual. The division of responsibilities between the Chairman and chief executive officer should be clearly established and set out in writing. The Company does not use the title “Chief Executive Officer”. The duty of chief executive officer has been assumed by the president of the Company (the “President”).

Mr. Li Zhenjiang has been both the Chairman and President. His responsibilities are clearly set out in writing and approved by the Board. Given the Group’s current stage of development, the Board considers that vesting the roles of Chairman and President in the same person facilitates the execution of the Group’s business strategies and maximizes effectiveness of its operations. The Board shall nevertheless review the structure from time to time and shall consider any appropriate adjustments should new circumstances arise.

# Corporate Governance Report

## CONTINUOUS PROFESSIONAL DEVELOPMENT

Directors' training is an ongoing process. During the year, the Company had provided to the Directors regular updates and presentations on changes and developments to the Group's business and to the legislative regulatory environments in which the Group operates. All Directors are also encouraged to attend relevant training courses at the Company's expense. All Directors are required to provide the Company with their record of training they received during the year ended 31 December 2015. During the year ended 31 December 2015, the Board has reviewed and monitored the training and continuous professional development of Directors and senior management.

Pursuant to code provision A.6.5 of the Code, all Directors should participate in continuous professional development to develop and refresh their knowledge and skills. This is to ensure that their contribution to the Board remains informed and relevant. During the year ended 31 December 2015, all Directors have participated in continuous professional development by attending training courses and/or referring materials on the topics related to corporate governance and regulations:

	<u>Attending training course</u>	<u>Self-study of relevant materials and/or regulatory updates</u>
<b>Executive Directors</b>		
Mr. Li Zhenjiang	✓	✓
Ms. Xin Yunxia	✓	✓
Mr. Li Huimin	✓	✓
Ms. Lee Ching Ton Brandelyn	–	✓
Mr. Chen Zhong	–	✓
Dr. Wang Zheng Pin (resigned on 1 January 2016)	✓	✓
<b>Independent Non-executive Directors</b>		
Mr. Hung Randy King Kuen	✓	✓
Ms. Cheng Li	✓	✓
Mr. Sun Liutai	–	✓

## REMUNERATION COMMITTEE

The Company established the Remuneration Committee with written terms of reference as disclosed on the Company's websites and the website of the Stock Exchange. The primary duties of the Remuneration Committee include the following:

1. to make recommendation to the Board on (a) the Company's policy and structure for all remuneration of Directors and senior management, and (b) the Company's establishment of a formal and transparent procedure for developing policy on such remuneration;
2. to determine the specific remuneration packages of all executive Directors, and senior management, including benefits in kind, pension rights, and compensation payments (including any compensation for loss or termination of office or appointment);

## Corporate Governance Report

3. to make recommendation to the Board on the remuneration of independent non-executive Directors;
4. to have due consideration of all relevant factors such as salaries paid by comparable companies, time commitment and responsibilities of the Directors, employment conditions elsewhere in the Group and desirability of performance-based remuneration;
5. to review and approve performance-based remuneration by reference to corporate goals and objectives resolved by the Board from time to time;
6. to review and approve the compensation payable to executive Directors and senior management in connection with any loss or termination of their office or appointment to ensure that such compensation is determined in accordance with relevant contractual terms and that such compensation is otherwise fair and not excessive for the Company;
7. to review and approve the compensation arrangements relating to dismissal or removal of Directors for misconduct to ensure that such arrangements are determined in accordance with relevant contractual terms and that any compensation payment is otherwise reasonable and appropriate; and
8. to ensure that no Director or any of his associates is involved in deciding his own remuneration.

As at the date of this annual report, the members of the Remuneration Committee comprises two independent non-executive Directors, Ms. Cheng Li and Mr. Sun Liutai, and executive Director Ms. Xin Yunxia. Ms. Cheng Li is the chairman of the Remuneration Committee. The Remuneration Committee met two times during the year to assess the performance of executive Directors.

Individual attendance of each Remuneration Committee member was as follows:

	<b>Attendance</b>
Ms. Cheng Li ( <i>Chairman</i> )	2/2
Mr. Sun Liutai	2/2
Ms. Xin Yunxia	2/2

The emolument policy of the employees of the Group was set up by the Remuneration Committee on the basis of their merit, qualification and competence.

The emoluments of the Directors are determined by the Remuneration Committee, having regard to the Group's operating results, individual performance and comparable market statistics.

Further details on the emolument policy and basis of determining the emolument payable to the Directors are disclosed on page 47 of this annual report.

## Corporate Governance Report

The Group's share option scheme as described on pages 40 to 43 of this annual report is adopted as the Group's long term incentive scheme.

### NOMINATION COMMITTEE

The Nomination Committee was established with written terms of reference in compliance with the Code. The members of the Nomination Committee comprises one executive Director Mr. Li Zhenjiang and two independent non-executive Directors, Mr. Sun Liutai and Mr. Hung Randy King Kuen. Mr. Li Zhenjiang is the chairman of the Nomination Committee. The Nomination Committee is responsible for reviewing the structure, size and composition of the Board, making recommendation to the Board on selection of candidates for directorships, appointment, reappointment of Directors and Board succession and assessing the independence of independent non-executive Directors. In recommending candidates for appointment to the Board, the Nomination Committee will consider candidates on merit against objective criteria and with due regards to the benefits of diversity on the Board. Diversity of the Board will be considered from a number of perspective, including but not limited to gender, age, cultural and educational background, industry experience, technical and professional skills and/or qualifications, knowledge, and length of services and time to be devoted as a director. The Company will also take into account factors relating to its own business model and specific needs from time to time. The ultimate decision will be based on merit and contribution that the selected candidates will bring to the Board.

The Nomination Committee did not hold any meeting during the year ended 31 December 2015.

All Directors are appointed for a fixed term. The Articles of Association required that one-third of the Directors (including executive and independent non-executive Directors) shall retire each year. The Directors to retire each year shall be those appointed by the Board during the year and those who have been longest in office since their election or re-election. A retiring Director is eligible for re-election.

### AUDIT COMMITTEE

As at the date of this annual report, the Audit Committee comprises Mr. Sun Liutai, Ms. Cheng Li and Mr. Hung Randy King Kuen. All of the members of the Audit Committee are independent non-executive Directors. Mr. Sun Liutai, who has appropriate professional qualifications or accounting or related financial management expertise, is the chairman of the Audit Committee. No member of this committee is a member of the former or external auditor of the Company. The committee members possess diversified industry experience.

The Audit Committee's primary responsibilities include overseeing the relationship with the Company's external auditor, review of financial information of the Group, and oversight of the Group's financial reporting system, internal control procedures and risk management. The Company has adopted terms of reference of the audit committee which complies with the provisions of the Code. The terms of reference of the Audit Committee is available on the Company's websites and the website of the Stock Exchange.

## Corporate Governance Report

Individual attendance of each Audit Committee member during the year ended 31 December 2015 was as follows:

	<b>Attendance</b>
Mr. Sun Liutai ( <i>Chairman</i> )	4/4
Ms. Cheng Li	4/4
Mr. Hung Randy King Kuen	4/4

The Audit Committee met on four occasions during the year and the report on the work performed by the Audit Committee can be found on page 59 of this annual report.

### INTERNAL CONTROL

The Board is responsible for ensuring that sound and effective internal control systems are maintained within the Group. The Group has adopted a set of internal control procedures and policies to safeguard the assets, to ensure proper maintenance of accounting records and reliability of financial reporting, and to ensure compliance with relevant legislation and regulations. The internal control systems are designed to ensure that the financial and operational functions, compliance control, material control, asset management and risk management functions are in place and functioning effectively.

The Board and the Audit Committee have delegated the Group's internal audit department to conduct periodic review of the effectiveness of the internal control systems of the Group covering all material controls, including financial, operational and compliance controls as well as risk management functions.

Based on the assessments made by the Group's internal audit department, the Board considered that the internal control systems of the Group are effective and adequate and the Audit Committee has found no material deficiencies on the internal control based on the assessments made by the Group's internal audit department.

### AUDITOR'S REMUNERATION

Since 2004, Deloitte Touche Tohmatsu has been appointed as the Group's external auditor by shareholders annually. During the year, the fees charged to the accounts of the Company and its subsidiaries for Deloitte Touche Tohmatsu's statutory audit services amounted to HK\$1,960,000 (2014: HK\$1,915,000), and in addition to a total of HK\$410,000 (2014: HK\$410,000) for other services, including the review of interim financial statements.



# Corporate Governance Report

## REMUNERATION OF SENIOR MANAGEMENT

The remuneration paid to the members of senior management by bands during the year is set out below:

<b>Remuneration Bands (RMB)</b>	<b>Number of individuals</b>
0 – 1,000,000	1
1,000,001 – 2,000,000	3
Total	4

## ACCOUNTABILITY AND AUDIT

The Directors acknowledged their responsibility to present a balanced, clear and understandable assessment of the Group's performance, position and prospects in the consolidated financial statements of the annual and interim reports. They are not aware of material uncertainties relating to events or conditions that might cast significant doubt upon the Company's ability to continue as a going concern.

The statement by the auditor of the Company regarding their reporting responsibilities on the financial statements of the group is set out in the Independent Auditor's Report on pages 60 to 61.

In preparing the financial statements for the year ended 31 December 2015, the Directors have adopted appropriate accounting policies and applied them consistently, and have made judgments and estimates that are prudent and reasonable.

The Group has announced its annual and interim results in a timely manner within the limits of three months and two months respectively after the end of the relevant financial periods, as laid down in the Listing Rules.

## COMMUNICATION WITH SHAREHOLDERS

The Group attaches great priority to communication with shareholders and investors. Since our listing on the Main Board of the Stock Exchange in December 2004, the Group has regularly met with investors to increase corporate transparency. During the year ended 31 December 2015, the Group met and/or held telephone conferences with a number of investors and participated in institutional investor conferences. We held a number of site visits for investors.

To foster effective communication, the Company provides extensive information in its annual report, interim report, press releases and also disseminates information relating to the Group and its business electronically through its websites and the website of the Stock Exchange.

## Corporate Governance Report

Since October 2005, to enable the shareholders to better evaluate the operations and performance of the Group, the Group has been announcing quarterly financial information on turnover in due course after the relevant period ended.

The Company regards the annual general meeting as an important event as it provides an important opportunity for direct communication between the Board and shareholders. Directors and senior management will make an effort to attend the annual general meeting. The chairman of the Board, as well as the respective chairmen of the Audit Committee and the Remuneration Committee and external auditor will usually be available during the annual general meeting to address shareholders' queries. All shareholders are given at least 20 clear business days' notice of the annual general meeting and they are encouraged to attend the annual general meeting and other shareholders' meetings. Questions from the shareholders at such meetings are encouraged and welcomed.

### SHAREHOLDERS' RIGHTS

#### (i) Procedures for members to convene an extraordinary general meeting ("EGM")

Shareholder(s) holding at the date of deposit of the requisition not less than one-tenth of the paid-up capital of the Company carrying the right of voting at general meetings of the Company shall at all times have the right, by written requisition sent to the Board or the Company Secretary of the Company, to require an EGM to be called by the Board for the transaction of any business specified in such requisition; and such meeting shall be held within two months after the deposit of such requisition. If within twenty-one days of such deposit the Board fails to proceed to convene such meeting, the Shareholder(s) concerned himself (themselves) may do so in the same manner.

If the requisition is in order, the Company Secretary will ask the Board to convene an EGM by serving sufficient notice in accordance with the statutory requirements to all the registered members. On the contrary, if the requisition is invalid, the Shareholders concerned will be advised of this outcome and accordingly, an EGM will not be convened as requested.

The notice period to be given to all the registered members for consideration of the proposal raised by the shareholders concerned at a EGM varies according to the nature of the proposal, as follows:

- not less than twenty-one clear days' notice in writing if the proposal constitutes a special resolution of the Company; and
- not less than fourteen clear days' notice in writing if the proposal constitutes an ordinary resolution of the Company.

# Corporate Governance Report

## (ii) Procedures for putting enquiries to the Board

Shareholder(s) may at any time put forward their enquiries to the Board by sending letter to:

Company Secretary  
China Shineway Pharmaceutical Group Limited  
Suite 5201, 52/F  
Central Plaza  
18 Harbour Road  
Wan chai, Hong Kong

## (iii) Procedures for putting forward proposals at shareholders' meetings

According to our articles of association, any shareholder(s) duly qualified to attend and vote at general meetings of the Company wish(es) to propose a person (other than himself) for election as a director (the "Candidate") at a general meeting of the Company, the following documents must be lodged at the head office or registered office: (i) a written notice of such proposed duly signed by the shareholder(s) concerned; and (ii) a written consent duly signed by the Candidate indicating his/her willingness to be elected. The period for lodgment of the above documents (being a period of at least seven days) shall commence no earlier than the day after the despatch of the notice of the meeting appointed for such election and end no later than seven days prior to the date of such meeting.

## INVESTOR RELATIONSHIP

During the year, there is no significant change in the Company's memorandum and articles of association. The Company's memorandum and articles of association are available on the website of the Company and that of the Stock Exchange.

## CODE OF CONDUCT

Employees of the Group have maintained high levels of ethical standards. The Group published an employee handbook, setting out standards of professional and ethical conduct for all employees of the Group. Trainings on the contents of the employee handbook have been held regularly. The employees at all levels are expected to act in an honest, diligent and responsible manner.

# Audit Committee Report

Dear Shareholders,

The Audit Committee formally met four times during the year and other informal meetings were conducted as and when necessary. These meetings were held together with senior management and external auditor as and when necessary, to consider the external auditor's proposed audit fees, their independence and scope of the audit; review the internal control and risk management systems; review the interim and annual financial statements, particularly judgmental areas, accounting principles and practice adopted by the Group; review the external auditor's management letter and management's response; and review the Group's adherence to the Corporate Governance Code as set out at Appendix 14 to the Listing Rules.

The Audit Committee recommended the Board to re-appoint Deloitte Touche Tohmatsu as external auditor for the fiscal year 2016 and recommended to approve the interim and annual reports.

## MEMBERS OF THE AUDIT COMMITTEE

Mr. Sun Liutai (*Chairman*)

Ms. Cheng Li

Mr. Hung Randy King Kuen

30 March 2016

## Independent Auditor's Report



### TO THE SHAREHOLDERS OF CHINA SHINEWAY PHARMACEUTICAL GROUP LIMITED

中國神威藥業集團有限公司

*(incorporated in the Cayman Islands with limited liability)*

We have audited the consolidated financial statements of China Shineway Pharmaceutical Group Limited (the "Company") and its subsidiaries (collectively referred to as the "Group") set out on pages 62 to 126, which comprise the consolidated statement of financial position as at 31 December 2015, and the consolidated statement of profit or loss and other comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

### DIRECTORS' RESPONSIBILITY FOR THE CONSOLIDATED FINANCIAL STATEMENTS

The directors of the Company are responsible for the preparation of consolidated financial statements that give a true and fair view in accordance with International Financial Reporting Standards and the disclosure requirements of the Hong Kong Companies Ordinance, and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### AUDITOR'S RESPONSIBILITY

Our responsibility is to express an opinion on these consolidated financial statements based on our audit and to report our opinion solely to you, as a body, in accordance with our agreed terms of engagement, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report. We conducted our audit in accordance with Hong Kong Standards on Auditing issued by the Hong Kong Institute of Certified Public Accountants. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

## Independent Auditor's Report

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of the consolidated financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### OPINION

In our opinion, the consolidated financial statements give a true and fair view of the financial position of the Group as at 31 December 2015, and of its financial performance and cash flows for the year then ended in accordance with International Financial Reporting Standards and have been properly prepared in compliance with the disclosure requirements of the Hong Kong Companies Ordinance.

**Deloitte Touche Tohmatsu**

*Certified Public Accountants*

Hong Kong

30 March 2016

## Consolidated Statement of Profit or Loss and Other Comprehensive Income

For the Year ended 31 December 2015

	NOTES	2015 RMB'000	2014 RMB'000
Turnover	5	2,054,809	2,229,201
Cost of sales		(693,890)	(751,198)
Gross profit		1,360,919	1,478,003
Other income		83,780	55,161
Investment income	6	97,410	129,703
Net exchange gain (loss)		1,848	(4,790)
Distribution costs		(375,492)	(411,658)
Administrative expenses		(302,307)	(285,403)
Research and development costs		(68,932)	(80,419)
Finance costs	7	(61)	(16,861)
Profit before taxation		797,165	863,736
Taxation	8	(139,450)	(159,046)
Profit and total comprehensive income for the year	9	657,715	704,690
Profit and total comprehensive income for the year attributable to:			
Owners of the Company		657,906	704,775
Non-controlling interests		(191)	(85)
		657,715	704,690
Earnings per share	12		
– Basic		80 cents	85 cents
– Diluted		80 cents	85 cents

# Consolidated Statement of Financial Position

At 31 December 2015

	NOTES	2015 RMB'000	2014 RMB'000
<b>Non-current assets</b>			
Property, plant and equipment	13	1,529,020	1,574,725
Prepaid lease payments	14	154,495	141,808
Intangible assets	15	388,744	23,286
Goodwill	16	159,291	99,654
Deposit for acquisition of a subsidiary		–	42,000
Deposits for acquisition of intangible assets		58,000	52,000
Deferred tax assets	17	23,061	24,116
		<b>2,312,611</b>	1,957,589
<b>Current assets</b>			
Inventories	18	340,858	285,672
Trade receivables	19	31,046	12,933
Bills receivables	19	426,277	580,884
Prepayments, deposits and other receivables	19	170,901	141,688
Amount due from a related company	20	1,943	–
Pledged bank deposits	21	43,247	240,410
Bank balances and cash	22	2,826,219	2,688,148
		<b>3,840,491</b>	3,949,735
<b>Current liabilities</b>			
Trade payables	23	180,879	174,006
Bills payables	23	43,247	28,481
Other payables and accrued expenses	23	452,065	439,356
Amounts due to related companies	24	3,292	7,062
Deferred income	25	4,648	4,630
Tax liabilities		17,477	32,450
Bank borrowing	26	–	200,000
		<b>701,608</b>	885,985
<b>Net current assets</b>		<b>3,138,883</b>	3,063,750
<b>Total assets less current liabilities</b>		<b>5,451,494</b>	5,021,339
<b>Non-current liabilities</b>			
Deferred tax liabilities	17	62,952	23,638
Deferred income	25	92,571	104,793
		<b>155,523</b>	128,431
		<b>5,295,971</b>	4,892,908



## Consolidated Statement of Financial Position

At 31 December 2015

	NOTES	2015 RMB'000	2014 RMB'000
Capital and reserves			
Share capital	27	87,662	87,662
Reserves		5,208,309	4,804,809
Equity attributable to owners of the Company		5,295,971	4,892,471
Non-controlling interests		–	437
		5,295,971	4,892,908

The consolidated financial statements on pages 62 to 126 were approved and authorised for issue by the Board of Directors on 30 March 2016 and are signed on its behalf by:

**LI ZHENJIANG**  
*DIRECTOR*

**LI HUIMIN**  
*DIRECTOR*

# Consolidated Statement of Changes in Equity

For the year ended 31 December 2015

	Share capital	Share premium	Merger reserve	Statutory Discretionary		Share options reserve	Accumulated profits	Total equity attributable		Non-controlling interests	Total equity
				surplus reserve fund	surplus reserve fund			to owners of the Company	to owners of the Company		
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
			(Note a)	(Note b)	(Note b)						
At 1 January 2014	87,662	767,388	83,758	431,017	154,760	13,996	2,890,513	4,429,094	522	4,429,616	
Profit and total comprehensive income for the year	-	-	-	-	-	-	704,775	704,775	(85)	704,690	
Transfers	-	-	-	1,162	-	-	(1,162)	-	-	-	
Dividends paid (Note 11)	-	-	-	-	-	-	(272,910)	(272,910)	-	(272,910)	
Recognition of equity-settled share-based payments	-	-	-	-	-	31,512	-	31,512	-	31,512	
At 31 December 2014	87,662	767,388	83,758	432,179	154,760	45,508	3,321,216	4,892,471	437	4,892,908	
Profit and total comprehensive income for the year	-	-	-	-	-	-	657,906	657,906	(191)	657,715	
Transfers	-	-	-	2,595	-	-	(2,595)	-	-	-	
Dividends paid (Note 11)	-	-	-	-	-	-	(272,910)	(272,910)	-	(272,910)	
Recognition of equity-settled share-based payments	-	-	-	-	-	17,753	-	17,753	-	17,753	
Capital contribution by non-controlling shareholders	-	-	-	-	-	-	-	-	26,105	26,105	
Acquisition of additional interest in subsidiaries	-	-	-	-	-	-	751	751	(26,351)	(25,600)	
At 31 December 2015	87,662	767,388	83,758	434,774	154,760	63,261	3,704,368	5,295,971	-	5,295,971	

Notes:

- (a) Merger reserve of the Group represents the difference between the net asset value of the subsidiaries and the nominal amount of the Company's shares which were issued as consideration for the subsidiaries at the time of the group reorganisation in preparation for the listing of the Company's shares.
- (b) Statutory surplus reserve fund and discretionary surplus reserve fund are appropriated each year by certain subsidiaries on the basis of 10% of the profit after taxation as determined by the board of directors of the relevant subsidiaries and at the rate decided by the shareholders annually, respectively, in accordance with the Articles of Associations ("Articles") of the relevant subsidiaries. According to the provision of the Articles, in normal circumstances, this reserve should only be used for making up losses, capitalisation into capital and expansion of production and operation.

# Consolidated Statement of Cash Flows

For the year ended 31 December 2015

	NOTE	2015 RMB'000	2014 RMB'000
<b>Operating activities</b>			
Profit before taxation		797,165	863,736
Adjustments for:			
Amortisation of intangible assets		12,185	2,083
Depreciation of property, plant and equipment		150,258	142,239
(Gain) loss on disposal of property, plant and equipment		(1,517)	252
Interest expense		61	16,861
Interest income		(52,254)	(54,678)
Investment income from debt-related products		(7,633)	–
Investment income from short-term debt related products		(37,523)	(75,025)
Amortisation of prepaid lease payments		3,860	3,645
Unrealized exchange gain		3,681	–
Government grant recognised as other income		(30,542)	(3,703)
Share-based payments expense		17,753	31,512
Operating cash flows before movements in working capital		855,494	926,922
Increase in inventories		(40,056)	(40,980)
Decrease in trade and bills receivables		141,793	86,229
Increase in prepayments, deposits and other receivables		(10,994)	(13,517)
Increase (decrease) in trade and bills payables		20,409	(17,092)
(Decrease) increase in other payables and accrued expenses		(43,728)	2,008
Increase in amount due from a related company		(1,943)	–
Decrease in amounts due to related companies		(3,770)	(4,268)
Cash generated from operations		917,205	939,302
People's Republic of China Enterprise Income Tax paid		(172,498)	(166,144)
Net cash generated from operating activities		744,707	773,158

# Consolidated Statement of Cash Flows

For the year ended 31 December 2015

	NOTE	2015 RMB'000	2014 RMB'000
<b>Investing activities</b>			
Proceeds from redemption of debt related products		307,633	–
Withdrawal of pledged bank deposits		240,410	538,690
Net proceeds from short-term debt related products		37,523	75,025
Interest received		35,453	48,623
Government grants received		16,338	12,110
Proceeds from disposal of property, plant and equipment		5,097	180
Acquisition of subsidiaries	30	(301,072)	(7,951)
Acquisition of debt-related products		(300,000)	–
Purchase of property, plant and equipment		(106,557)	(104,177)
Placement of pledged bank deposits		(43,247)	(240,410)
Purchase of land use rights		(14,793)	–
Deposits for intangible assets		(6,000)	(52,000)
Purchase of intangible assets		(11)	–
Deposit for acquisition of subsidiaries		–	(42,000)
<b>Net cash (used in) generated from investing activities</b>		<b>(129,226)</b>	228,090
<b>Financing activities</b>			
Dividends paid		(272,910)	(272,910)
Repayment of bank loans		(200,000)	(515,000)
Acquisition of additional interests of subsidiaries		(600)	–
Interest paid		(219)	(17,092)
New bank loan raised		–	200,000
<b>Net cash used in financing activities</b>		<b>(473,729)</b>	(605,002)
<b>Net increase in cash and cash equivalents</b>		<b>141,752</b>	396,246
Cash and cash equivalents at beginning of the year		2,688,148	2,291,905
Effect of exchange rate changes of cash and cash equivalents		(3,681)	(3)
<b>Cash and cash equivalents at end of the year, representing bank balances and cash</b>		<b>2,826,219</b>	2,688,148

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2015

## 1. GENERAL

The Company is a listed company registered as an exempted company with limited liability in the Cayman Islands under the Companies Law, Cap. 22 (Law 3 of 1961, as consolidated and revised) of the Cayman Islands on 14 August 2002 and its shares have been listed on the Main Board of The Stock Exchange of Hong Kong Limited (the “Stock Exchange”). Its ultimate holding company is Forway Investment Limited, a company incorporated in the British Virgin Islands (“BVI”) with limited liability. The address of the registered office and principal place of business of the Company are disclosed in the “Corporate Information” section to the annual report.

The consolidated financial statements are presented in Renminbi (“RMB”), which is also the functional currency of the Company.

The Company acts as an investment holding company. The principal activities of its principal subsidiaries are set out in note 38 to the consolidated financial statements.

## 2. APPLICATION OF NEW AND REVISED INTERNATIONAL FINANCIAL REPORTING STANDARDS (“IFRSs”)

In the current year, the Group has applied the following amendments to IFRSs issued by the International Accounting Standards Board (the “IASB”) for the first time in the current year.

Amendments to IAS 19	Defined benefit plans: Employee contributions
Amendments to IFRSs	Annual improvements to IFRSs 2010 – 2012 cycle
Amendments to IFRSs	Annual improvements to IFRSs 2011 – 2013 cycle

The application of the amendments to IFRSs in the current year has had no material impact on the Group’s financial performance and positions for the current and prior years and/or on the disclosures set out in these consolidated financial statements.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2015

## 2. APPLICATION OF NEW AND REVISED INTERNATIONAL FINANCIAL REPORTING STANDARDS (“IFRSs”) (Continued)

The Group has not early applied the following new and revised IFRSs that have been issued but are not yet effective:

IFRS 9	Financial instruments <sup>1</sup>
IFRS 14	Regulatory deferral accounts <sup>2</sup>
IFRS 15	Revenue from contracts with customers <sup>1</sup>
IFRS 16	Leases <sup>3</sup>
Amendments to IFRSs	Annual improvements to IFRSs 2012-2014 cycle <sup>4</sup>
Amendments to IFRS 10, IFRS 12 and IAS 28	Investment entities: Applying the consolidation exception <sup>4</sup>
Amendments to IFRS 10 and IAS 28	Sale or contribution of assets between an investor and its associate or joint venture <sup>5</sup>
Amendments to IFRS 11	Accounting for acquisitions of interests in joint operations <sup>4</sup>
Amendments to IAS 1	Disclosure initiative <sup>4</sup>
Amendments to IAS 7	Disclosure initiative <sup>6</sup>
Amendments to IAS 12	Recognition of deferred tax assets for unrealised losses <sup>6</sup>
Amendments to IAS 16 and IAS 38	Clarification of acceptable methods of depreciation and amortisation <sup>4</sup>
Amendments to IAS 16 and IAS 41	Agriculture: Bearer plants <sup>4</sup>
Amendments to IAS 27	Equity method in separate financial statements <sup>4</sup>

<sup>1</sup> Effective for annual periods beginning on or after 1 January 2018, with earlier application permitted.

<sup>2</sup> Effective for first annual IFRS financial statements beginning on or after 1 January 2016.

<sup>3</sup> Effective for annual periods beginning on or after 1 January 2019.

<sup>4</sup> Effective for annual periods beginning on or after 1 January 2016, with earlier application permitted.

<sup>5</sup> Effective for annual periods beginning on or after a date to be determined.

<sup>6</sup> Effective for annual periods beginning on or after 1 January 2017.

### IFRS 15 “Revenue from contracts with customers”

IFRS 15 was issued which establishes a single comprehensive model for entities to use in accounting for revenue arising from contracts with customers. IFRS 15 will supersede the current revenue recognition guidance including IAS 18 “Revenue”, IAS 11 “Construction contracts” and the related interpretations when it becomes effective.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2015

## 2. APPLICATION OF NEW AND REVISED INTERNATIONAL FINANCIAL REPORTING STANDARDS (“IFRSs”) (Continued)

### IFRS 15 “Revenue from contracts with customers” (Continued)

The core principle of IFRS 15 is that an entity should recognise revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. Specifically, the standard introduces a 5-step approach to revenue recognition:

- Step 1: Identify the contract(s) with a customer
- Step 2: Identify the performance obligations in the contract
- Step 3: Determine the transaction price
- Step 4: Allocate the transaction price to the performance obligations in the contract
- Step 5: Recognise revenue when (or as) the entity satisfies a performance obligation

Under IFRS 15, an entity recognises revenue when (or as) a performance obligation is satisfied, i.e. when “control” of the goods or services underlying the particular performance obligation is transferred to the customer. Far more prescriptive guidance has been added in IFRS 15 to deal with specific scenarios. Furthermore, extensive disclosures are required by IFRS 15.

The directors of the Company anticipate that the application of IFRS 15 in the future may have a material impact on the amounts reported and disclosures made in the Group’s consolidated financial statements. However, it is not practicable to provide a reasonable estimate of the effect of IFRS 15 until the Group performs a detailed review.

### IFRS 16 “Leases”

IFRS 16 was issued on 13 January 2016 and is effective for annual periods beginning on or after 1 January 2019. IFRS 16 replaces all existing lease accounting requirements and represents a significant change in the accounting and reporting of leases, with more assets and liabilities to be reported on the consolidated statement of financial position and a different recognition of lease costs. The directors of the Company are in the process to assess the impact of IFRS 16 on the Group’s consolidated financial statements.

The directors of the Company anticipate that the application of the other new and revised IFRSs will have no material effect on the consolidated financial statements.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2015

## 3. SIGNIFICANT ACCOUNTING POLICIES

The consolidated financial statements have been prepared on the historical cost basis and in accordance with International Financial Reporting Standards. In addition, the consolidated financial statements include applicable disclosures required by the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (“Listing Rules”) and by the Hong Kong Companies Ordinance (“CO”).

The disclosure requirements set out in the Listing Rules regarding annual accounts have been amended with reference the provisions of the new Hong Kong Companies Ordinance (Cap. 622) regarding preparation of accounts and directors’ reports and to streamline with IFRSs. Accordingly the presentation and disclosure of information in the consolidated financial statements for the financial year ended 31 December 2015 have been changed to comply with these new requirements. Comparative information in respect of the financial year ended 31 December 2014 are presented or disclosed in the consolidated financial statements based on the new requirements. Information previously required to be disclosed under the predecessor CO or Listing Rules but not under the new CO or amended Listing Rules are not disclosed in these consolidated financial statements.

Historical cost is generally based on the fair value of the consideration given in exchange for goods.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, regardless of whether that price is directly observable or estimated using another valuation technique. In estimating the fair value of an asset or a liability, the Group takes into account the characteristics of the asset or liability if market participants would take those characteristics into account when pricing the asset or liability at the measurement date. Fair value for measurement and/or disclosure purposes in these consolidated financial statements is determined on such a basis, except for share-based payment transactions that are within the scope of IFRS 2 “Share-based payment”, leasing transactions that are within the scope of IAS 17 “Leases”, and measurements that have some similarities to fair value but are not fair value, such as net realisable value in IAS 2 “Inventories” or value in use in IAS 36 “Impairment of assets”.

In addition, for financial reporting purposes, fair value measurements are categorised into Level 1, 2 or 3 based on the degree to which the inputs to the fair value measurements are observable and the significance of the inputs to the fair value measurement in its entirety, which are described as follows:

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity can access at the measurement date;
- Level 2 inputs are inputs, other than quoted prices included within Level 1, that are observable for the asset or liability, either directly or indirectly; and
- Level 3 inputs are unobservable inputs for the asset or liability.



# Notes to the Consolidated Financial Statements

For the year ended 31 December 2015

## 3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

The principal accounting policies are set out below.

### Basis of consolidation

The consolidated financial statements incorporate the financial statements of the Company and entities controlled by the Company and its subsidiaries. Control is achieved when the Company:

- has power over the investee;
- is exposed, or has rights, to variable returns from its involvement with the investee; and
- has the ability to use its power to affect its returns.

The Group reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control listed above.

Consolidation of a subsidiary begins when the Group obtains control over the subsidiary and ceases when the Group loses control of the subsidiary. Specifically, income and expenses of a subsidiary acquired or disposed of during the year are included in the consolidated statement of profit or loss and other comprehensive income from the date the Group gains control until the date when the Group ceases to control the subsidiary.

Profit or loss and each item of other comprehensive income are attributed to the owners of the Company and to the non-controlling interests. Total comprehensive income of subsidiaries is attributed to the owners of the Company and to the non-controlling interests even if this results in the non-controlling interests having a deficit balance.

When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies into line with the Group's accounting policies.

All intragroup assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

### *Changes in the Group's ownership interests in existing subsidiaries*

Changes in the Group's ownership interests in existing subsidiaries that do not result in the Group losing control over the subsidiaries are accounted for as equity transactions. The carrying amounts of the Group's interests and the non-controlling interests are adjusted to reflect the changes in their relative interests in the subsidiaries. Any difference between the amount by which the non-controlling interests are adjusted and the fair value of the consideration paid or received is recognised directly in equity and attributed to owners of the Company.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2015

## 3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

### Business combinations

Acquisitions of businesses are accounted for using the acquisition method. The consideration transferred in a business combination is measured at fair value, which is calculated as the sum of the acquisition-date fair values of the assets transferred by the Group, liabilities incurred by the Group to the former owners of the acquiree and the equity interests issued by the Group in exchange for control of the acquiree. Acquisition-related costs are generally recognised in profit or loss as incurred.

At the acquisition date, the identifiable assets acquired and the liabilities assumed are recognised at their fair value at the acquisition date, except that:

- deferred tax assets or liabilities, and assets or liabilities related to employee benefit arrangements are recognised and measured in accordance with IAS 12 “Income taxes” and IAS 19 “Employee benefits” respectively;
- liabilities or equity instruments related to share-based payment arrangements of the acquiree or share-based payment arrangements of the Group entered into to replace share-based payment arrangements of the acquiree are measured in accordance with IFRS 2 at the acquisition date; and
- assets (or disposal groups) that are classified as held for sale in accordance with IFRS 5 “Non-current assets held for sale and discontinued operations” are measured in accordance with that standard.

Goodwill is measured as the excess of the sum of the consideration transferred, the amount of any non-controlling interests in the acquiree, and the fair value of the acquirer’s previously held equity interest in the acquiree (if any) over the net of the acquisition-date amounts of the identifiable assets acquired and the liabilities assumed. If, after re-assessment, the net of the acquisition-date amounts of the identifiable assets acquired and liabilities assumed exceeds the sum of the consideration transferred, the amount of any non-controlling interests in the acquiree and the fair value of the acquirer’s previously held interest in the acquiree (if any), the excess is recognised immediately in profit or loss as a bargain purchase gain.

Non-controlling interests that are present ownership interests and entitle their holders to a proportionate share of the entity’s net assets in the event of liquidation may be initially measured either at fair value or at the non-controlling interests’ proportionate share of the recognised amounts of the acquiree’s identifiable net assets. The choice of measurement basis is made on a transaction-by-transaction basis. Other types of non-controlling interests are measured at their fair value or, when applicable, on the basis specified in another standard.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2015

## 3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

### Goodwill

Goodwill arising from an acquisition of a business is carried at cost as established at the date of acquisition of the business (see the accounting policy above) less accumulated impairment losses, if any.

For the purposes of impairment testing, goodwill is allocated to each of the Group's cash-generating units (on groups of cash-generating units) that is expected to benefit from the synergies of the combination.

A cash-generating unit to which goodwill has been allocated is tested for impairment annually or more frequently when there is an indication that the unit may be impaired. For goodwill arising on an acquisition in a reporting period, the cash-generating unit to which goodwill has been allocated is tested for impairment before the end of that reporting period. If the recoverable amount of the cash-generating unit is less than its carrying amount, the impairment loss is allocated first to reduce the carrying amount of any goodwill allocated to the unit and then to the other assets of the unit on a pro-rata basis based on the carrying amount of each asset in the unit. Any impairment loss for goodwill is recognised directly in profit or loss. An impairment loss recognised for goodwill is not reversed in subsequent periods.

On disposal of the relevant cash-generating unit, the attributable amount of goodwill is included in the determination of the amount of profit or loss on disposal.

### Property, plant and equipment

Property, plant and equipment including buildings held for use in the production or supply of goods or services, or for administrative purposes (other than construction in progress as described below) are stated in the consolidated statement of financial position at cost less subsequent accumulated depreciation and accumulated impairment losses, if any.

Properties in the course of construction for production, supply or administrative purposes are carried at cost, less any recognised impairment loss. Costs include professional fees and, for qualifying assets, borrowing costs capitalised in accordance with the Group's accounting policy. Such properties are classified to the appropriate categories of property, plant and equipment when completed and ready for intended use. Depreciation of these assets, on the same basis as other property assets, commences when the assets are ready for their intended use.

Depreciation is recognised so as to write off the cost of assets other than construction in progress less their residual values over their useful lives using the straight-line method. The estimated useful lives, residual values and depreciation method are reviewed at the end of each reporting period, with the effect of any changes in estimate accounted for on a prospective basis.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2015

## 3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

### Property, plant and equipment (Continued)

An item of property, plant and equipment is derecognised upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on the disposal or retirement of an item of property, plant and equipment is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognised in profit or loss.

### Financial instruments

Financial assets and financial liabilities are recognised in the consolidated statement of financial position when a group entity becomes a party to the contractual provisions of the instrument.

Financial assets and financial liabilities are initially measured at fair value. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities are added to or deducted from the fair value of the financial assets or financial liabilities, as appropriate, on initial recognition.

#### *Financial assets*

The Group's financial assets comprise loans and receivables. The classification depends on the nature and purpose of the financial assets and is determined at the time of initial recognition.

#### *Effective interest method*

The effective interest method is a method of calculating the amortised cost of a financial asset and of allocating interest income over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash receipts (including all fees paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the financial asset, or, where appropriate, a shorter period to the net carrying amount on initial recognition.

Interest income is recognised on an effective interest basis for debt instruments.

#### *Loans and receivables*

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. Subsequent to initial recognition, loans and receivables (including trade and other receivables, bills receivables, amount due from a related company, pledged bank deposits and bank balances and cash) are measured at amortised cost using the effective interest method, less any identified impairment losses (see accounting policy on impairment loss on financial assets below).

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2015

## 3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

### Financial instruments (Continued)

#### *Financial assets (Continued)*

##### Impairment of financial assets

Financial assets are assessed for indicators of impairment at the end of the reporting period. Financial assets are considered to be impaired where there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows of the financial assets have been affected.

Objective evidence of impairment could include:

- significant financial difficulty of the issuer or counterparty; or
- breach of contracts, such as default or delinquency in interest or principal payments; or
- it becoming probable that the borrower will enter bankruptcy or financial re-organisation.

For certain categories of financial asset, such as trade and other receivables and bills receivables, assets are assessed for impairment on a collective basis even if they were assessed not to be impaired individually. Objective evidence of impairment for a portfolio of receivables could include the Group's past experience of collecting payments, an increase in the number of delayed payments in the portfolio past the average credit period normally ranging from six months to one year, as well as observable changes in national or local economic conditions that correlate with default on receivables.

For financial assets carried at amortised cost, the amount of impairment loss recognised is the difference between the asset's carrying amount and the present value of the estimated future cash flows discounted at the financial asset's original effective interest rate.

The carrying amount of the financial asset is reduced by the impairment loss directly for all financial assets with the exception of trade receivables and bills receivables, where the carrying amount is reduced through the use of an allowance account. Changes in the carrying amount of the allowance account are recognised in profit or loss. When a trade receivable or bills receivable is considered uncollectible, it is written off against the allowance account. Subsequent recoveries of amounts previously written off are credited to profit or loss.

For financial assets measured at amortised cost, in a subsequent period, if the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment loss was recognised, the previously recognised impairment loss is reversed through profit or loss to the extent that the carrying amount of the asset at the date the impairment is reversed does not exceed what the amortised cost would have been had the impairment not been recognised.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2015

## 3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

### Financial instruments (Continued)

#### *Financial liabilities and equity*

Financial liabilities and equity instruments issued by a group entity are classified as either financial liabilities or as equity in accordance with the substance of the contractual arrangements entered into and the definitions of a financial liability and an equity instrument.

#### Equity instruments

An equity instrument is any contract that evidences a residual interest in the assets of the group entity after deducting all of its liabilities. Equity instruments issued by the Company are recorded at the proceeds received, net of direct issue costs.

#### Financial liabilities

Financial liabilities including trade and other payables, bills payables, bank borrowing and amounts due to related companies are subsequently measured at amortised cost, using the effective interest method.

#### Effective interest method

The effective interest method is a method of calculating the amortised cost of a financial liability and of allocating interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments (including all fees paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the financial liability, or, where appropriate, a shorter period to the net carrying amount on initial recognition.

Interest expense is recognised on an effective interest basis.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2015

## 3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

### Financial instruments (Continued)

#### *Derecognition*

The Group derecognises a financial asset only when the contractual rights to the cash flows from the asset expire, or when it transfers the financial asset and substantially all the risks and rewards of ownership of the asset to another entity.

On derecognition of a financial asset in its entirety, the difference between the asset's carrying amount and the sum of the consideration received and receivable and the cumulative gain or loss that had been recognised in other comprehensive income and accumulated in equity is recognised in profit or loss.

The Group derecognises financial liabilities when, and only when, the Group's obligations are discharged, cancelled or expires. The difference between the carrying amount of the financial liability derecognised and the consideration paid and payable is recognised in profit or loss.

#### Leasing

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee. All other leases are classified as operating leases.

Operating lease payments are recognised as an expense on a straight-line basis over the term of the relevant lease.

#### Leasehold land and building

When a lease includes both land and building elements, the Group assesses the classification of each element as a finance or an operating lease separately based on the assessment as to whether substantially all the risks and rewards incidental to ownership of each element have been transferred to the Group, unless it is clear that both elements are operating leases in which case the entire lease is classified as an operating lease. Specifically, the minimum lease payments (including any lump-sum upfront payments) are allocated between the land and the building elements in proportion to the relative fair values of the leasehold interests in the land element and building element of the lease at the inception of the lease.

To the extent the allocation of the lease payments can be made reliably, interest in leasehold land that is accounted for as an operating lease is presented as "prepaid lease payments" in the consolidated statement of financial position and is amortised over the lease term on a straight-line basis.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2015

## 3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

### Intangible assets

#### *Intangible assets acquired separately*

Intangible assets with finite useful lives that are acquired separately are carried at costs less accumulated amortisation and any accumulated impairment losses. Amortisation is recognised on a straight-line basis over their estimated useful lives. The estimated useful life and amortisation method are reviewed at the end of each reporting period, with the effective of any changes in estimate being accounted for on a prospective basis.

#### *Intangible assets acquired in a business combination*

Intangible assets acquired in a business combination and recognised separately from goodwill are initially recognised at their fair value at the acquisition date (which is regarded as their cost).

Subsequent to initial recognition, intangible assets acquired in a business combination are reported at cost less accumulated amortisation and accumulated impairment losses, on the same basis as intangible assets that are acquired separately.

#### *Derecognition of intangible assets*

An intangible asset is derecognised on disposal, or when no future economic benefits are expected from use or disposal. Gains or losses arising from derecognition of an intangible asset, measured as the difference between the net disposal proceeds and the carrying amount of the asset, are recognised in profit or loss when the asset is derecognised.

### **Impairment losses on tangible and intangible assets other than goodwill (see the accounting policy in respect of goodwill above)**

At the end of the reporting period, the Group reviews the carrying amounts of its tangible and intangible assets with finite useful life to determine whether there is any indication that those assets have suffered an impairment loss. If any such indicator exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any).

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or a cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (or a cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised immediately in profit or loss.



# Notes to the Consolidated Financial Statements

For the year ended 31 December 2015

## 3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

### **Impairment losses on tangible and intangible assets other than goodwill (see the accounting policy in respect of goodwill above) (Continued)**

Where an impairment loss subsequently reverses, the carrying amount of the asset (or a cash-generating unit) is increased to the revised estimate of its recoverable amount, but to the extent that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (or a cash-generating unit) in prior years. A reversal of an impairment loss is recognised in profit or loss immediately.

### **Inventories**

Inventories are stated at the lower of cost and net realisable value. Cost is calculated using the first-in, first-out method.

### **Revenue recognition**

Revenue is measured at the fair value of the consideration received or receivable. Revenue is reduced for estimated customer returns, rebates and other similar allowances.

Revenue from the sale of goods is recognised when the goods are delivered and titles have passed, at which time all the following conditions are satisfied:

- the Group has transferred to the buyer the significant risks and rewards of ownership of the goods;
- the Group retains neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the goods sold;
- the amount of revenue can be measured reliably;
- it is probable that the economic benefits associated with the transaction will flow to the Group; and
- the costs incurred or to be incurred in respect of the transaction can be measured reliably.

Interest income from a financial asset is recognised when it is probable that the economic benefits will flow to the Group and the amount of income can be measured reliably. Interest income is accrued on a time basis, by reference to the principal outstanding and at the effective interest rate applicable, which is the rate that exactly discounts the estimated future cash receipts through the expected life of the financial asset to that asset's net carrying amount on initial recognition.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2015

## 3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

### Borrowing costs

Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets until such time as the assets are substantially ready for their intended use or sale.

All other borrowing costs are recognised in profit or loss in the period in which they are incurred.

### Government grants

Government grants are not recognised until there is reasonable assurance that the Group will comply with the conditions attaching to them and that the grants will be received.

Government grants are recognised in profit or loss on a systematic basis over the periods in which the Group recognises as expenses the related costs for which the grants are intended to compensate. Specifically, government grants whose primary condition is that the Group should purchase, construct or otherwise acquire non-current assets are recognised as deferred income in the consolidated statement of financial position and transferred to profit or loss on a systematic and rational basis over the useful lives of the related assets.

Government grants that are receivable as compensation for expenses or losses already incurred or for the purpose of giving immediate financial support to the Group with no future related costs are recognised in profit or loss in the period in which they become receivable.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2015

## 3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

### Research and development expenditure

Expenditure on research activities is recognised as an expense in the period in which it is incurred.

An internally-generated intangible asset arising from development activities (or from the development phase of an internal project) is recognised if, and only if, all of the following have been demonstrated:

- the technical feasibility of completing the intangible asset so that it will be available for use or sale;
- the intention to complete the intangible asset and use or sell it;
- the ability to use or sell the intangible asset;
- how the intangible asset will generate probable future economic benefits;
- the availability of adequate technical, financial and other resources to complete the development and to use or sell the intangible asset; and
- the ability to measure reliably the expenditure attributable to the intangible asset during its development.

The amount initially recognised for internally-generated intangible asset is the sum of the expenditure incurred from the date when the intangible asset first meets the recognition criteria listed above. Where no internally-generated intangible asset can be recognised, development expenditure is charged to profit or loss in the period in which it is incurred.

Subsequent to initial recognition, internally-generated intangible asset is measured at cost less accumulated amortisation and accumulated impairment losses (if any), on the same basis as intangible assets acquired separately.

### Retirement benefit costs

Payments to defined contribution retirement benefit plans/state-managed retirement benefit schemes are charged as an expense when employees have rendered service entitling them to the contributions.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2015

## 3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

### Share-based payment arrangements

#### *Equity-settled share-based payment transactions*

Share options granted to employees

For grants of share options that are conditional upon satisfying specified vesting conditions, the fair value of services received is determined by reference to the fair value of share options granted at the date of grant and is expensed on a straight-line basis over the vesting period, with a corresponding increase in equity (share options reserve).

At the end of the reporting period, the Group revises its estimates of the number of options that are expected to ultimately vest. The impact of the revision of the original estimates, if any, is recognised in profit or loss such that the cumulative expense reflects the revised estimate, with a corresponding adjustment to share options reserve.

When share options are exercised, the amount previously recognised in share options reserve will be transferred to share premium. When the share options are forfeited after the vesting date or are still not exercised at the expiry date, the amount previously recognised in share options reserve will be transferred to retained profits.

### Taxation

Income tax expense represents the sum of the tax currently payable and deferred tax.

The tax currently payable is based on taxable profit for the year. Taxable profit differs from “profit before taxation” as reported in the consolidated statement of profit or loss and other comprehensive income because it excludes items of income or expense that are taxable or deductible in other years, and it further excludes items that are never taxable or deductible. The Group’s liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the end of the reporting period.

Deferred tax is recognised on temporary differences between the carrying amounts of assets and liabilities in the consolidated financial statements and the corresponding tax base used in the computation of taxable profit. Deferred tax liabilities are generally recognised for all taxable temporary differences. Deferred tax assets are generally recognised for all deductible temporary difference to the extent that it is probable that taxable profits will be available against which those deductible temporary differences can be utilised. Such assets and liabilities are not recognised if the temporary difference arises from goodwill or from the initial recognition (other than in a business combination) of other assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2015

## 3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

### Taxation (Continued)

Deferred tax liabilities are recognised for taxable temporary differences associated with investments in subsidiaries, except where the Group is able to control the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future. Deferred tax assets arising from deductible temporary differences associated with such investments are only recognised to the extent that it is probable that there will be sufficient taxable profits against which to utilise the benefits of the temporary differences and they are expected to reverse in the foreseeable future.

The carrying amount of deferred tax assets is reviewed at the end of the reporting period and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period in which the liability is settled or the asset is realised, based on tax rate (and tax laws) that have been enacted or substantively enacted by the end of the reporting period.

The measurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the manner in which the Group expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.

Current and deferred tax are recognised in profit or loss, except when they relate to items that are recognised in other comprehensive income or directly in equity, in which case the current and deferred tax are also recognised in other comprehensive income or directly in equity respectively. Where current tax or deferred tax arises from the initial accounting for a business combination, the tax effect is included in the accounting for the business combination.

### Foreign currencies

In preparing the financial statements of each individual group entity, transactions in currencies other than the functional currency of that entity (foreign currencies) are recorded in the respective functional currency (i.e. the currency of the primary economic environment in which the entity operates) at the rates of exchanges prevailing on the dates of the transactions. At the end of the reporting period, monetary items denominated in foreign currencies are retranslated at the rates prevailing at that date. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated.

Exchange differences arising on the settlement of monetary items, and on the retranslation of monetary items, are recognised in profit or loss in the period in which they arise.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2015

## 4. KEY SOURCE OF ESTIMATION UNCERTAINTY

The following is the key assumption concerning the future, and other key source of estimation uncertainty at the end of the reporting period, that have a significant risk of causing a material adjustment to the carrying amounts of assets within the next financial year.

### Estimated impairment of goodwill and intangible assets

Determining whether goodwill and intangible assets are impaired requires an estimation of the value in use of the cash-generating units to which goodwill and intangible assets have been allocated. The value in use calculation requires the Group to estimate the future cash flows expected to arise from the cash-generating unit and a suitable discount rate in order to calculate the present value. As at 31 December 2015, the carrying amount of goodwill and intangible assets are RMB159,291,000 (2014: RMB99,654,000) and RMB388,744,000 (2014: RMB23,286,000), respectively. Details of the recoverable amount calculation are disclosed in note 16.

## 5. TURNOVER AND SEGMENT INFORMATION

### Operating segments

The Group's operation was regarded as a single segment, being an enterprise engaged in research and development, manufacture and trading of Chinese pharmaceutical products. The Chairman of the Board of Directors of the Group, being the chief operating decision maker ("CODM"), reviews the revenue and the profit for the year of the Group as a whole for performance assessment and resource allocation. No analysis of segment assets or segment liabilities is presented as they are not regularly provided to the CODM. Therefore, the operation of the Group constitutes one single reportable segment.

### Revenue from major products

The following is an analysis of the Group's revenue from its major products:

	2015	2014
	RMB'000	RMB'000
Injections	1,166,627	1,347,450
Soft capsules	410,470	446,130
Granules	392,850	357,202
Others	84,862	78,419
	<b>2,054,809</b>	2,229,201

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2015

## 5. TURNOVER AND SEGMENT INFORMATION (Continued)

### Geographical information

Sales of the Group to external customers were substantially made in the People's Republic of China (the "PRC") including Hong Kong.

All non-current assets of the Group including goodwill are located in the PRC including Hong Kong.

### Information about major customers

For each of the year ended 31 December 2015 and 2014, there was no customer with turnover accounted for more than 10% of the Group's total turnover.

## 6. INVESTMENT INCOME

	2015	2014
	RMB'000	RMB'000
Interest on bank deposits	52,254	54,678
Investment income from debt related products (Note a)	7,633	–
Investment income from short-term debt related products (Note b)	37,523	75,025
	97,410	129,703

Notes:

- (a) These debt related products were entered into and matured during the year ended 31 December 2015 with effective interest rate ranged from 5.3% to 6.0% per annum. No debt related products were entered during the year ended 31 December 2014.
- (b) These short-term debt related products were entered into and matured during both years with effective interest rate ranged from 4.0% to 6.4% (2014: 5.5% to 6.5%) per annum. In the opinion of the directors of the Company, these short-term debt related products are in large amounts, with quick turnover and short maturities. Accordingly, the cash receipts and payments for these short-term debt related products are presented on a net basis in the consolidated statement of cash flows.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2015

## 7. FINANCE COSTS

	2015	2014
	RMB'000	RMB'000
Interest on bank borrowings	61	16,861

## 8. TAXATION

	2015	2014
	RMB'000	RMB'000
The charge comprises:		
Current tax:		
PRC Enterprise Income Tax	122,864	143,112
Under(over)provision in prior years	5,161	(1,862)
Withholding tax on distributed profits	29,500	27,850
	157,525	169,100
Deferred tax:		
Current year	(1,075)	796
Withholding tax on undistributed profits	(17,000)	(10,850)
	(18,075)	(10,054)
	139,450	159,046



# Notes to the Consolidated Financial Statements

For the year ended 31 December 2015

## 8. TAXATION (Continued)

The taxation charge for the year can be reconciled to the profit before taxation as follows:

	2015 RMB'000	2014 RMB'000
Profit before taxation	797,165	863,736
Tax at the applicable tax rate of 25% (2014: 25%)	199,291	215,934
Tax effect of expenses not deductible for tax purposes	7,729	14,864
Tax effect of income not taxable for tax purposes	(9,604)	(7,312)
Tax losses not recognised	7,720	6,419
Income tax on concessionary rate	(85,401)	(92,791)
Effect of different tax rates of subsidiaries operating in other jurisdictions	2,059	6,776
Withholding tax on distributed profits of subsidiaries operating in the PRC	12,500	–
Withholding tax on undistributed profits of subsidiaries operating in the PRC	–	17,000
Under(over)provision in prior years	5,161	(1,862)
Others	(5)	18
Taxation charge for the year	139,450	159,046

Hong Kong Profits Tax is calculated at 16.5% (2014: 16.5%) on the estimated assessable profits for the year. The Company and its subsidiaries operating in Hong Kong do not have assessable profits, accordingly, no provision for Hong Kong Profits Tax has been made in the consolidated financial statements.

The provision for PRC Enterprise Income Tax (“PRC EIT”) is based on the estimated taxable income for PRC taxation purpose at the rate of taxation applicable for both years. Under the Law of the PRC on EIT (the “EIT Law”) and Implementation Regulation of the EIT Law, the tax rate of the PRC subsidiaries is 25%.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2015

## 8. TAXATION (Continued)

A subsidiary which is operating in Western China has been granted tax concession by the local tax bureau and is entitled to PRC EIT at concessionary rate of 9% for the year (2014: 15%). The tax concession granted to that subsidiary operating in Western China will expire in 2017. Certain subsidiaries which are recognised as High and New-tech Enterprise have been granted tax concessions by the local tax bureau and are entitled to PRC EIT at concessionary rate of 15% for both periods. The tax concessions granted to certain subsidiaries recognised as High and New-tech Enterprise will expire in 2017. In addition, a subsidiary which is operating in agricultural products business has been granted tax exemption by the local tax bureau.

Under the applicable corporate tax law in Australia, income tax is charged at 30% of the estimated assessable profits. No provision for Australian income tax has been made in the consolidated financial statements as the subsidiary operating in Australia has no assessable profits for both years.

## 9. PROFIT FOR THE YEAR

	2015 RMB'000	2014 RMB'000
Profit for the year has been arrived at after charging (crediting):		
Directors' emoluments (see note 10)	15,041	42,367
Other staff costs	265,677	207,918
Other staff's pension costs	51,897	40,250
Share-based payments expense for other staff	14,818	25,759
	<b>347,433</b>	316,294
Amortisation of intangible assets	12,185	2,083
Amortisation of prepaid lease payments	3,860	3,645
Auditor's remuneration	1,660	1,546
Depreciation of property, plant and equipment	150,258	142,239
(Gain) loss on disposal of property, plant and equipment	(1,517)	252
Rental expenses under operating lease in respect of rented premises	7,110	5,447
Government subsidies (included in other income) (Note)	(75,258)	(49,412)

Note: The government subsidies represent the amounts received from the local government by the subsidiaries of the Company. In 2015, government subsidies of (a) RMB44,716,000 (2014: RMB45,709,000) represent incentives received in relation to carrying out business operations in relevant regions in the PRC; and (b) RMB30,542,000 (2014: RMB3,703,000) represent recognition of deferred income upon completion of related research activities.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2015

## 10. DIRECTORS', CHIEF EXECUTIVE'S AND EMPLOYEES' EMOLUMENTS

Directors' and chief executive's remuneration for the year, disclosed pursuant to the applicable Listing Rules and Companies Ordinance, is as follows:

	Other emoluments					Total remuneration RMB'000
	Fees RMB'000	Salaries, other allowances and benefits in kind RMB'000	Performance related incentive payments RMB'000	Pension costs RMB'000	Share-based payment expense RMB'000	
<b>Year ended 31 December 2015</b>						
Executive directors:						
Li Zhenjiang	285	4,119	-	15	-	4,419
Xin Yunxia	164	2,376	-	15	616	3,171
Li Huimin	68	992	80	15	594	1,749
Lee Ching Ton Brandelyn	60	875	-	15	493	1,443
Wang Zheng Pin (resigned on 1 January 2016)	59	847	-	15	616	1,537
Chen Zhong	109	1,584	-	17	616	2,326
Independent non-executive directors:						
Sun Liutai	132	-	-	-	-	132
Cheng Li	132	-	-	-	-	132
Hung Randy King Kuen	132	-	-	-	-	132
	<b>1,141</b>	<b>10,793</b>	<b>80</b>	<b>92</b>	<b>2,935</b>	<b>15,041</b>
<b>Year ended 31 December 2014</b>						
Executive directors:						
Li Zhenjiang	113	2,593	29,300	13	-	32,019
Xin Yunxia	81	1,269	-	13	1,237	2,600
Li Huimin	55	829	62	13	1,052	2,011
Lee Ching Ton Brandelyn	39	593	-	13	990	1,635
Wang Zheng Pin	51	1,049	-	13	1,237	2,350
Chen Zhong (appointed on 1 December 2014)	9	114	-	-	1,237	1,360
Independent non-executive directors:						
Sun Liutai	125	-	-	-	-	125
Cheng Li	125	-	-	-	-	125
Hung Randy King Kuen	125	-	-	-	-	125
Ren Dequan (resigned on 17 February 2014)	17	-	-	-	-	17
	<b>740</b>	<b>6,447</b>	<b>29,362</b>	<b>65</b>	<b>5,753</b>	<b>42,367</b>

Note: The performance related incentive payments were determined with reference to the individual performance for the year.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2015

## 10. DIRECTORS', CHIEF EXECUTIVE'S AND EMPLOYEES' EMOLUMENTS (Continued)

The executive directors' emoluments shown above were mainly for their services in connection with the management of the affairs of the Company and the Group. The independent non-executive directors' emoluments shown above were mainly for their services as directors of the Company.

Mr. Li Zhenjiang is also the chief executive of the Company and his emoluments disclosed above included those for services rendered by him as chief executive.

The five highest paid individuals of the Group included 5 directors (2014: 5), details of whose emoluments are set out above.

During the year, no remuneration was paid by the Group to the directors or highest paid individuals as an inducement to join or upon joining the Group or as compensation for loss of office. None of the directors has waived any remuneration during the year.

The remuneration of directors and key executives is determined by the remuneration committee having regard to the Group's operating results, individual performance and market statistics.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2015

## 11. DIVIDENDS

	2015 RMB'000	2014 RMB'000
Dividends recognised as distributions during the year:		
Final dividend paid for 2014 of RMB12 cents (2013: RMB12 cents) per share	99,240	99,240
Special dividend paid for 2014 of RMB10 cents (2013: RMB10 cents) per share	82,700	82,700
Interim dividend paid for 2015 of RMB11 cents (2014: RMB11 cents) per share	90,970	90,970
	<b>272,910</b>	272,910
Dividends proposed:		
Proposed final dividend of RMB12 cents (2014: RMB12 cents) per share	99,240	99,240
Proposed special dividend of RMB9 cents (2014: RMB10 cents) per share	74,430	82,700
	<b>173,670</b>	181,940

The final dividend of RMB12 cents per share and special dividend of RMB9 cents per share, totalling RMB21 cents, have been proposed by the directors and is subject to approval by the shareholders in the annual general meeting.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2015

## 12. EARNINGS PER SHARE

The calculation of the basic and diluted earnings per share attributable to the owners of the Company is based on the following data:

	<b>2015</b>	2014
	<b>RMB'000</b>	RMB'000
Profit for the year attributable to owners of the Company for the purpose of basic and diluted earnings per share	<b>657,906</b>	704,775

	<b>Number of ordinary shares</b>	
	<b>2015</b>	2014
Number of ordinary shares for the purpose of basic and diluted earnings per share	<b>827,000,000</b>	827,000,000

The computation of diluted earnings per share for the year ended 31 December 2015 and 2014 has not assumed the exercise of the Company's share options because the adjusted exercise prices of the share options (after the adjustment of the fair value of the unvested share options) were higher than the average market prices of those shares for the outstanding period during the year ended 31 December 2015 and 2014.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2015

## 13. PROPERTY, PLANT AND EQUIPMENT

	Buildings RMB'000	Plant and machineries RMB'000	Office equipment RMB'000	Motor vehicles RMB'000	Construction in progress RMB'000	Total RMB'000
<b>COST</b>						
At 1 January 2014	707,722	722,081	55,943	5,080	646,147	2,136,973
Currency realignment	–	–	30	–	–	30
Additions	4,528	9,744	3,582	436	96,011	114,301
Acquisition of a subsidiary (note 30)	2,440	1,333	37	42	–	3,852
Reclassifications	370,459	281,545	1,827	–	(653,831)	–
Disposals	–	(2,937)	(793)	(723)	–	(4,453)
At 31 December 2014	1,085,149	1,011,766	60,626	4,835	88,327	2,250,703
Currency realignment	–	–	70	–	–	70
Additions	1,110	10,855	4,663	287	56,508	73,423
Acquisition of subsidiaries (note 30)	17,260	16,220	974	256	–	34,710
Reclassifications	–	16,265	–	–	(16,265)	–
Disposals	(2,109)	(10,381)	(168)	(1,892)	–	(14,550)
At 31 December 2015	1,101,410	1,044,725	66,165	3,486	128,570	2,344,356
<b>DEPRECIATION</b>						
At 1 January 2014	147,544	355,079	30,692	4,416	–	537,731
Currency realignment	–	–	29	–	–	29
Charge for the year	50,411	83,675	7,841	312	–	142,239
Eliminated on disposals	–	(2,583)	(764)	(674)	–	(4,021)
At 31 December 2014	197,955	436,171	37,798	4,054	–	675,978
Currency realignment	–	–	70	–	–	70
Charge for the year	54,784	87,597	7,626	251	–	150,258
Eliminated on disposals	(1,275)	(7,726)	(162)	(1,807)	–	(10,970)
At 31 December 2015	251,464	516,042	45,332	2,498	–	815,336
<b>CARRYING VALUES</b>						
At 31 December 2015	849,946	528,683	20,833	988	128,570	1,529,020
At 31 December 2014	887,194	575,595	22,828	781	88,327	1,574,725

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2015

## 13. PROPERTY, PLANT AND EQUIPMENT (Continued)

The above items of property, plant and equipment, other than construction in progress, are depreciated over their estimated useful lives after taking into account their estimated residual values using the straight-line method as follows:

Buildings	20 years or over the unexpired lease terms, whichever is shorter
Plant and machineries	3 to 10 years
Office equipment	5 years
Motor vehicles	3 years

The buildings are located in the PRC.

## 14. PREPAID LEASE PAYMENTS

	2015 RMB'000	2014 RMB'000
Leasehold land in the PRC	158,528	145,466
Less: Amount charged within one year (included in other receivables)	(4,033)	(3,658)
	<b>154,495</b>	141,808

Movements of prepaid lease payments are as follows:

	2015 RMB'000	2014 RMB'000
At 1 January	145,466	147,849
Addition during the year	14,793	–
Acquisition of subsidiaries (note 30)	2,129	1,262
Expense for the year	(3,860)	(3,645)
At 31 December	<b>158,528</b>	145,466

The lease term over which the prepaid lease payments are amortised ranged from 45 to 50 years.



# Notes to the Consolidated Financial Statements

For the year ended 31 December 2015

## 15. INTANGIBLE ASSETS

Movement of intangible assets are as follows:

	2015 RMB'000	2014 RMB'000
At 1 January	23,286	518
Addition	11	–
Acquisition of subsidiaries (note 30)	377,632	24,851
Amortisation for the year	(12,185)	(2,083)
At 31 December	388,744	23,286

The intangible assets represent patents with finite useful lives. Such intangible assets are amortised on straight-line basis over the useful lives from 2 to 20 years.

## 16. GOODWILL

	2015 RMB'000	2014 RMB'000
COST		
At 1 January	99,654	91,663
Acquisition of subsidiaries (note 30)	59,637	7,991
At 31 December	159,291	99,654

The management annually determines if there is impairment of its cash-generating unit (“CGU”) containing goodwill.

For the purpose of impairment testing, goodwill has been allocated to the CGU including ten subsidiaries with principal activities of manufacturing and trading of Chinese pharmaceutical products (2014: nine). These ten subsidiaries are Shineway Pharmaceutical Company Limited, Hebei Shineway Pharmaceutical Company Limited, Shineway Pharmaceutical Sales Company Limited, Shineway Pharmaceutical (Hainan) Company Limited, Xizang Shineway Pharmaceutical Company Limited, Shineway Pharmaceutical (Chengdu) Company Limited, Shineway Pharmaceutical (Zhangjiakou) Company Limited, Shineway Pharmaceutical (Sichuan) Company Limited, Shineway Pharmaceutical Group (Shandong) Company Limited and Beijing Wanter Bio-Pharmaceutical Co., Ltd.. During the year ended 31 December 2015, management of the Group has determined that there is no impairment of its CGU containing goodwill.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2015

## 16. GOODWILL (Continued)

The recoverable amount of the above CGU has been determined based on a value in use calculation which uses cash flow projections based on most recent financial budgets approved by management covering a five-year period, and discount rate of 10.6% (2014: 8.5%). Cash flows beyond the five-year period have been extrapolated using an estimated constant growth rate of 1% (2014: 7%) which does not exceed the average growth rate for the relevant markets. Other key assumptions for the value in use calculations relate to the estimation of cash inflows/outflows which include budgeted sales and gross margin, such estimation is based on the unit's past performance and management's expectations for the market development. The management believe that any reasonable possible change in the key assumptions on which the recoverable amount is based would not cause the carrying amount of the Group of units to exceed the aggregate of its recoverable amount.

## 17. DEFERRED TAXATION

For the purpose of presentation in the consolidated statement of financial position, certain deferred tax assets and liabilities have been offset. The following is the analysis of the deferred tax balances for financial reporting purposes:

	2015 RMB'000	2014 RMB'000
Deferred tax assets	23,061	24,116
Deferred tax liabilities	(62,952)	(23,638)
	<b>(39,891)</b>	478

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2015

## 17. DEFERRED TAXATION (Continued)

The followings are the major deferred tax liabilities and assets recognised and movement thereon during the current and prior years.

	Accelerated tax depreciation RMB'000	Deferred income RMB'000	Others RMB'000	Fair value adjustment arising from acquisition of subsidiaries RMB'000	Total RMB'000
At 1 January 2014	5,171	18,667	(27,201)	–	(3,363)
Acquisition of a subsidiary	–	–	–	(6,213)	(6,213)
(Charge) credit to profit or loss	(146)	(856)	10,591	465	10,054
At 31 December 2014	5,025	17,811	(16,610)	(5,748)	478
Acquisition of subsidiaries (note 30)	–	–	–	(58,444)	(58,444)
(Charge) credit to profit or loss	(201)	(933)	17,081	2,128	18,075
At 31 December 2015	4,824	16,878	471	(62,064)	(39,891)

Note: Others mainly represent deferred tax liabilities on undistributed profits of the PRC subsidiaries.

At the end of the reporting period, the Group has unused tax losses of approximately RMB167,344,000 (2014: RMB140,710,000) available for offset against future profits. No deferred tax asset has been recognised in respect of such tax losses due to the unpredictability of future profit streams. Included in the unrecognised tax losses are losses of RMB67,928,000 (2014: RMB42,276,000) that will expire in 5 years (2014: 5 years). Other losses may be carried forward indefinitely.

Under the EIT Law, withholding tax is imposed on dividends declared in respect of profits earned by PRC subsidiaries from 1 January 2008 onwards. Deferred taxation has not been provided for in the consolidated financial statements in respect of temporary differences attributable to accumulated undistributed profits of the PRC subsidiaries amounting to RMB3,333,562,000 (2014: RMB2,836,099,000) as the Group is able to control the timing of the reversal of the temporary differences and it is probable that the temporary differences will not reverse in the foreseeable future.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2015

## 18. INVENTORIES

	2015	2014
	RMB'000	RMB'000
Raw materials	122,758	133,430
Work in progress	87,530	62,783
Finished goods	130,570	89,459
	<b>340,858</b>	285,672

All inventories were carried at cost at the end of the reporting period.

## 19. TRADE AND BILLS RECEIVABLES

	2015	2014
	RMB'000	RMB'000
Trade receivables	31,046	13,057
Less: Allowance for doubtful debts	–	(124)
	<b>31,046</b>	12,933
Bills receivables	426,277	580,884
	<b>457,323</b>	593,817

The Group allows a credit period normally ranging from six months to one year to its trade customers. The following is an aged analysis of trade and bills receivables, net of allowance for doubtful debts, presented based on the invoice date at the end of the reporting period, which approximated the respective revenue recognition dates.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2015

## 19. TRADE AND BILLS RECEIVABLES (Continued)

	2015 RMB'000	2014 RMB'000
Within 6 months	456,704	593,817
Over 6 months but less than 1 year	619	–
	457,323	593,817

Before accepting any new customer, the Group has appointed a special team to monitor the potential customer's credit quality and define credit limits by customer, which are reviewed every year. Except for the allowance for doubtful debts amounting to RMB124,000 at 31 December 2014, there is no other adverse change in the credit quality of the customers from the date of credit was initially granted. All of the trade and bills receivables are not past due.

### Movement in allowance for doubtful debts

	2015 RMB'000	2014 RMB'000
At 1 January	124	124
Bad debt write off	(124)	–
At 31 December	–	124

Included in the allowance for doubtful debts as at 31 December 2014 were individually impaired trade receivables with an aggregate balance of RMB124,000 (2015: nil) which had either been placed under liquidation or were in financial difficulties. The Group did not hold any collateral over these balances.

Prepayments, deposits and other receivables of the Group mainly represent interest income receivables, advance to supplier and value added tax receivables.

Included in prepayments, deposits and other receivables is amount due from Shineway Medical & Science Technology Co., Ltd. ("Shineway Medical"), a related company which is ultimately controlled by the controlling shareholder of the Company, amounting to RMB52,598,000 (2014: nil). The balance is unsecured, interest-free and repayable on demand.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2015

## 20. AMOUNT DUE FROM A RELATED COMPANY

	2015	2014
	RMB'000	RMB'000
Hebei Shineway Chain Drugstores Co., Ltd. ("Shineway Drugstores")	1,943	–

Shineway Drugstores is ultimately controlled by the controlling shareholder of the Company.

The Group allows a credit period of 30 days to Shineway Drugstores. The amount due from Shineway Drugstores aged within 6 months based on invoice date at the end of the reporting period. Such a balance is unsecured, interest-free and repayable on demand.

## 21. PLEDGED BANK DEPOSITS

At 31 December 2015, pledged bank deposits of RMB43,247,000 represented certain bank deposits pledged to banks to secure bills payables of the Group amounting to RMB43,247,000. At 31 December 2014, pledged bank deposits of RMB240,410,000 represented certain bank deposits pledged to banks to secure bills payables and bank borrowing of the Group amounted to RMB28,481,000 and RMB200,000,000, respectively. The pledged bank deposits carry fixed interest rate ranged from 1.55% to 2.05% (2014: 3.05% to 3.30%) per annum. The pledged bank deposits will be released upon the settlement of the relevant bills payables and bank borrowing.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2015

## 22. BANK BALANCES AND CASH

At the end of the reporting period, bank balances and cash of RMB2,351,162,000 (2014: RMB2,644,326,000) were denominated in RMB which is not a freely convertible currency in the international market. The exchange rate of RMB is regulated by the Government of the PRC and the remittance of these funds out of the PRC is subject to exchange restrictions imposed by the Government of the PRC.

The effective interest rate on bank balances ranged from 0.01% to 1.35% (2014: 0.01% to 2.60%) per annum as at 31 December 2015.

Included in bank balances are the following amounts denominated in currencies other than the functional currency of the relevant group entity to which they relate.

	2015	2014
	RMB'000	RMB'000
Hong Kong Dollars ("HKD")	8,122	34,239
United States Dollars	171	140
Australian Dollars	56,726	9,443

## 23. TRADE AND BILLS PAYABLES

	2015	2014
	RMB'000	RMB'000
Trade payables	180,879	174,006
Bills payables	43,247	28,481
	224,126	202,487

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2015

## 23. TRADE AND BILLS PAYABLES (Continued)

An aged analysis of the Group's trade and bills payables at the end of the reporting period is as follows:

	2015 RMB'000	2014 RMB'000
Within 6 months	211,678	193,669
Over 6 months but less than 1 year	1,131	1,866
Over 1 year but less than 2 years	4,055	2,465
Over 2 years	7,262	4,487
	<b>224,126</b>	202,487

Trade and bills payables principally comprise amounts outstanding for trade purchases and ongoing costs. The average credit period taken for trade purchase ranges from two months to six months.

Other payables and accrued expenses of the Group mainly represent payables for acquisition of property, plant and equipment, receipt in advance from customers, promotion expense payable, deposits received from sales personnel and value added tax payables.

## 24. AMOUNTS DUE TO RELATED COMPANIES

	2015 RMB'000	2014 RMB'000
Shineway Medical Science & Technology (Lang Fang) Co., Ltd. ("Shineway Lang Fang")	3,292	5,793
Shineway Medical	–	1,269
	<b>3,292</b>	7,062

Shineway Lang Fang is ultimately controlled by the controlling shareholder of the Company.

The amounts due to related companies are unsecured, interest-free and repayable on demand.



# Notes to the Consolidated Financial Statements

For the year ended 31 December 2015

## 25. DEFERRED INCOME

	2015 RMB'000	2014 RMB'000
At 1 January	109,423	101,016
Addition during the year	16,338	12,110
Acquisition of subsidiaries (see note 30)	2,000	–
Recognised as other income	(30,542)	(3,703)
At 31 December	97,219	109,423
Analysed for reporting purpose as		
Current liabilities	4,648	4,630
Non-current liabilities	92,571	104,793
	97,219	109,423

Included in the deferred income at 31 December 2015 are government subsidies amounting to RMB29,708,000 (2014: RMB38,179,000) in relation to research and development expenses on certain new products not yet recognised. The subsidy is recognised as deferred income because there is an obligation to repay the subsidy if the related research is not successfully completed. The amount will be recognised in profit or loss when the related research is successfully completed. During the year, the Group received RMB16,338,000 (2014: RMB12,110,000) government subsidies in relation to research and development expenses and recognised RMB26,809,000 (2014: RMB281,000) in profit or loss as the related researches are successfully completed.

At 31 December 2015, the deferred income included a government subsidy amounting to RMB67,511,000 (2014: RMB71,244,000) received in 2011 in relation to a development project, including the construction of production premises and acquisition of plant and machineries, in the 邛崃醫藥產業園 (“Qionglai Pharmaceutical Area”) in Sichuan Province in the PRC. The grant is recognised as deferred income and to be credited to profit or loss on a systematic basis over the useful lives of the related assets when the assets are ready for management’s intended use. The Group has an obligation to repay the grant if the grant is not utilised for the development project. The development project was completed in 2014 and deferred income has been amortised and recognised as other income in profit or loss over the useful lives of the related assets. Deferred income amounting to RMB3,733,000 (2014: RMB3,422,000) is transferred to profit or loss.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2015

## 26. BANK BORROWING

As at 31 December 2014, the bank borrowing was secured and repayable within one year and the Group has pledged certain pledged bank deposits of RMB211,929,000 to the bank to secure the bank borrowing granted to the Group. The bank borrowing carried a fixed interest at 2.85% per annum.

## 27. SHARE CAPITAL

	Number of shares	Amount
	'000	'000
Ordinary shares of HK\$0.10 each		
Authorised:		
At 1 January 2014, 31 December 2014 and 31 December 2015	5,000,000	HK\$500,000
Issued and fully paid:		
At 1 January 2014, 31 December 2014 and 31 December 2015	827,000	HK\$82,700
Shown in the financial statement as		RMB87,662

## 28. CAPITAL RISK MANAGEMENT

The Group manages its capital to ensure that entities in the Group will be able to continue as a going concern while maximising the return to shareholders. The Group's overall strategy remains unchanged from prior year.

The capital structure of the Group consists of net debt, which includes the borrowing disclosed in note 26, net of cash and cash equivalents, and equity attributable to owners of the Company, comprising issued share capital and reserves.

The Group actively and regularly reviews and manages its capital structure and makes adjustments to it in light of the changes in the Group's business and economic conditions.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2015

## 29. FINANCIAL INSTRUMENTS

### Categories of financial instruments

	2015 RMB'000	2014 RMB'000
<b>Financial assets</b>		
Loans and receivables (including cash and cash equivalents)	3,434,723	3,558,969
<b>Financial liabilities</b>		
Amortised cost	364,822	562,960

### Financial risk management objectives and policies

The Group's major financial instruments include trade and other receivables, bills receivables, amount due from a related company, pledged bank deposits, bank balances and cash, trade and other payables, bills payables, bank borrowing and amounts due to related companies. Details of the financial instruments are disclosed in respective notes. The risks associated with these financial instruments include market risk (foreign currency risk and interest rate risk), credit risk and liquidity risk. The policies on how to mitigate these risks are set out below. The management manages and monitors these exposures to ensure appropriate measures are implemented on a timely and effective manner.

#### *Foreign currency risk*

Several subsidiaries of the Company have foreign currency bank balances, which expose the Group to foreign currency risk. Approximately 2% (2014: 1%) of the Group's bank balances and cash are denominated in currencies other than the functional currency of the relevant group entities.

#### *Sensitivity analysis*

The Group is mainly exposed to HKD and AUD as disclosed in note 22 with the functional currency of those subsidiaries in RMB.

The following table details the Group's sensitivity to a 5% (2014: 5%) increase and decrease in RMB against HKD and AUD. 5% (2014: 5%) is the sensitivity rate used which represents management's assessment of the reasonably possible change in relevant foreign exchange rates. The sensitivity analysis includes only outstanding foreign currency denominated monetary items and adjusts their translation at the year end for a 5% (2014: 5%) change in HKD and AUD. A negative number below indicates a decrease in profit for the year where RMB strengthens 5% (2014: 5%) against HKD and AUD. For a 5% (2014: 5%) weakening of RMB against HKD and AUD, there would be an equal and opposite impact on the profit for the year.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2015

## 29. FINANCIAL INSTRUMENTS (Continued)

### Financial risk management objectives and policies (Continued)

#### Foreign currency risk (Continued)

Sensitivity analysis (Continued)

	Decrease in profit in the year	
	2015	2014
	RMB'000	RMB'000
HKD	(358)	(1,284)
AUD	(2,836)	–

In management's opinion, the sensitivity analysis is unrepresentative of the foreign currency risk as the year end exposure does not reflect the exposure during the year.

#### Interest rate risk

Interest bearing financial instruments are mainly time deposits, pledged bank deposits and bank borrowing which are all short-term in nature and carry fixed interest rates. The Group is exposed to fair value interest rate risk in relation to the pledged bank deposits, fixed-rate time deposits, and bank borrowing (see notes 21, 22 and 26 for details). The Group is also exposed to cash flow interest rate risk relates to short-term debt-related products and debt-related products entered and matured during the year and bank balances. The Group currently does not have an interest rate hedging policy. The directors of the Company continuously monitor interest rate exposure and will consider enter into interest rate hedging should the need arise. The directors considered the Group's exposure of the bank balances to interest rate risk is not significant and therefore no sensitivity analysis is presented.

#### Credit risk

The Group's maximum exposure to credit risk which will cause a financial loss to the Group due to failure to discharge an obligation by the counterparties is arising from the carrying amount of those financial assets as stated in the consolidated statement of financial position.

In order to minimise the credit risk, the management of the Group has delegated a team responsible for determination of credit limits, credit approvals and other monitoring procedures to ensure that follow-up action is taken to recover overdue debts. In addition, the Group reviews the recoverable amount of each individual bill, trade and other receivables at the end of the reporting period to ensure that adequate impairment losses are made for irrecoverable amounts. In this regard, the directors of the Company consider that the Group's credit risk is significantly reduced.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2015

## 29. FINANCIAL INSTRUMENTS (Continued)

### Financial risk management objectives and policies (Continued)

#### *Credit risk (Continued)*

With respect to credit risk arising from the short-term debt-related products and debt-related products entered into and matured during the year, the directors of the Company considered that the Group's exposure to credit risk arising from default of the counterparties over the underlying assets of these products is limited as the investment decisions by the management of the Group are made with reference to the risk level of these products suggested by the banks and to the historical default rate of these products. The Group does not expect any significant loss on these products.

The Group's concentration of credit risk by geographical locations is mainly in the PRC, which accounted for 99% (2014: 97%) of the total trade and bill receivables as at 31 December 2015.

The credit risk on bank deposits is limited because the counterparties are financial institutions with high credit standing.

#### *Liquidity risk*

The directors of the Company have built an appropriate liquidity risk management framework for the management of the Group's short, medium and long-term funding and liquidity management requirements. The Group manages liquidity risk by continuously monitoring forecast and actual cash flows and matching the maturity profiles of financial assets and liabilities.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2015

## 29. FINANCIAL INSTRUMENTS (Continued)

### Financial risk management objectives and policies (Continued)

#### Liquidity risk (Continued)

The following table details the Group's remaining contractual maturity for its non-derivative financial liabilities. The table has been drawn up based on the undiscounted cash flows of financial liabilities based on the earliest date on which the Group can be required to pay. The maturity dates for non-derivative financial liabilities are based on the agreed repayment dates.

	Weighted average interest rate	Repayable on demand RMB'000	Less than 6 months RMB'000	Total undiscounted cash flows RMB'000	Carrying amounts RMB'000
<b>2015</b>					
Trade payables	–	–	180,879	180,879	180,879
Bills payables	–	–	43,247	43,247	43,247
Other payables	–	–	137,404	137,404	137,404
Amounts due to related companies	–	3,292	–	3,292	3,292
Total		3,292	361,530	364,822	364,822
<b>2014</b>					
Trade payables	–	–	174,006	174,006	174,006
Bills payables	–	–	28,481	28,481	28,481
Other payables	–	–	153,411	153,411	153,411
Amounts due to related companies	–	7,062	–	7,062	7,062
Bank borrowing	2.85%	–	201,425	201,425	200,000
Total		7,062	557,323	564,385	562,960

#### Fair value measurement of financial instruments

The fair values of financial assets and financial liabilities are determined in accordance with generally accepted pricing models based on discounted cash flow analysis.

The directors of the Company consider that the carrying amounts of financial assets and financial liabilities recorded at amortised cost approximate their fair values.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2015

## 30. ACQUISITION OF SUBSIDIARIES

### For the year ended 31 December 2015

In August 2015, the Group acquired 60% equity interest in Yunnan Shineway Spirin Pharmaceutical Company Limited 雲南神威施普瑞藥業有限公司 (“Shineway Spirin”), which is engaged in the manufacturing and trading of pharmaceutical products and related business in the PRC, at a cash consideration of RMB42,000,000. This transaction has been accounted for using the acquisition method.

	RMB'000
Assets acquired and liabilities recognised at the date of acquisition are as follow:	
Property, plant and equipment	8,719
Intangible assets	21,347
Inventories	10,604
Trade receivables	4,921
Bills receivables	378
Prepayment, deposits and other receivables	25,059
Tax recoverable	976
Bank balances and cash	1,430
Trade payables	(1,230)
Other payables	(1,605)
Deferred tax liabilities	(5,337)
	<hr/> 65,262
Goodwill arising on acquisition:	
Consideration transferred	42,000
Plus: Non-controlling interests (40%)	26,105
Less: Net assets acquired	(65,262)
	<hr/> 2,843

Goodwill arose on the acquisition of Shineway Spirin because the cost of the combination included a control premium. In addition, the consideration paid for the combination effectively included amounts in relation to the benefit of expected synergies, revenue growth, future market development and the assembled workforce of Shineway Spirin. These benefits are not recognised separately from goodwill because they do not meet the recognition criteria for identifiable intangible assets.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2015

## 30. ACQUISITION OF SUBSIDIARIES (Continued)

### For the year ended 31 December 2015 (Continued)

None of the goodwill arising on this acquisition is expected to be deductible for tax purposes.

	RMB'000
Net cash inflow arising on acquisition:	
Cash consideration	(42,000)
Deposit for acquisition of a subsidiary	42,000
Bank balances and cash acquired	1,430
Net cash inflow in respect of the acquisition of a subsidiary	1,430

During the period, Shineway Spirin contributed RMB4,409,000 to the Group's turnover and made a loss of RMB798,000 for the period between the date of acquisition and the end of the reporting period.

Had the acquisition of Shineway Spirin been effected at the beginning of the year, the total amount of revenue of the Group for the year ended 31 December 2015 would have been RMB2,060,883,000, and the amount of the profit for the year would have been RMB656,557,000. The proforma information is for illustrative purposes only and is not necessarily an indication of revenue and results of operations of the Group that actually would have been achieved had the acquisition been completed at the beginning of the year, nor is it intended to be a projection of future results.

In September 2015, the Group acquired 100% equity interest in Beijing Wanter Bio-Pharmaceutical Co., Ltd. 北京萬特爾生物製藥有限公司 ("Beijing Wanter"), which is engaged in the research and development and manufacturing of pharmaceutical products and related business in the PRC, at a cash consideration of RMB389,550,000. This transaction has been accounted for using the acquisition method.



# Notes to the Consolidated Financial Statements

For the year ended 31 December 2015

## 30. ACQUISITION OF SUBSIDIARIES (Continued)

For the year ended 31 December 2015 (Continued)

	RMB'000
<hr/>	
Assets acquired and liabilities recognised at the date of acquisition are as follow:	
Property, plant and equipment	25,991
Prepaid lease payments	2,129
Intangible assets	356,285
Inventories	4,526
Other receivables	8
Bank balances and cash	648
Deferred income	(2,000)
Other payables	(1,724)
Deferred tax liabilities	(53,107)
	<hr/>
	332,756
	<hr/>
Goodwill arising on acquisition:	
Consideration transferred	389,550
Less: Net assets acquired	(332,756)
	<hr/>
	56,794
	<hr/>

Goodwill arose on the acquisition of Beijing Wanter because the cost of the combination included a control premium. In addition, the consideration paid for the combination effectively included amounts in relation to the benefit of expected synergies, revenue growth, future market development and the assembled workforce of Beijing Wanter. These benefits are not recognised separately from goodwill because they do not meet the recognition criteria for identifiable intangible assets.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2015

## 30. ACQUISITION OF SUBSIDIARIES (Continued)

### For the year ended 31 December 2015 (Continued)

None of the goodwill arising on this acquisition is expected to be deductible for tax purposes.

	RMB'000
<hr/>	
Net cash outflow arising on acquisition:	
Cash consideration	(389,550)
Amount unpaid and included in other payable	86,400
Bank balances and cash acquired	648
<hr/>	
Net cash outflow in respect of the acquisition of a subsidiary	(302,502)
<hr/>	

During the period, Beijing Wanter contributed RMB4,721,000 to the Group's turnover and made a loss of RMB8,987,000 for the period between the date of acquisition and the end of the reporting period.

Had the acquisition of Beijing Wanter been effected at the beginning of the year, the total amount of revenue of the Group for the year ended 31 December 2015 would have been RMB639,414,000, and the amount of the profit for the year would have been RMB2,067,631,000. The proforma information is for illustrative purposes only and is not necessarily an indication of revenue and results of operations of the Group that actually would have been achieved had the acquisition been completed at the beginning of the year, nor is it intended to be a projection of future results.

### For the year ended 31 December 2014

In March 2014, the Group acquired 100% equity interest in Shineway Pharmaceutical Group (Shandong) Company Limited 神威藥業集團(山東)有限公司 (formerly known as 濟南全力製藥有限公司) ("Shineway Shandong"), which is engaged in the manufacturing and trading of pharmaceutical products and related business in the PRC, at a cash consideration of RMB8,000,000. This transaction has been accounted for using the acquisition method.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2015

## 30. ACQUISITION OF SUBSIDIARIES (Continued)

For the year ended 31 December 2014 (Continued)

The net identifiable assets of the subsidiary acquired are as follows:

	RMB'000
<hr/>	
Assets acquired and liabilities recognised at the date of acquisition are as follow:	
Property, plant and equipment	3,852
Prepaid lease payments	1,262
Intangible assets	24,851
Inventories	208
Bank balances and cash	49
Other payables	(9,000)
Bank borrowings	(15,000)
Deferred tax liabilities	(6,213)
	<hr/>
	9
<hr/>	
Goodwill arising on acquisition:	
Consideration transferred	8,000
Less: Net assets acquired	(9)
	<hr/>
	7,991
<hr/>	

Goodwill arose on the acquisition of Shineway Shandong because the cost of the combination included a control premium. In addition, the consideration paid for the combination effectively included amounts in relation to the benefit of expected synergies, revenue growth, future market development and the assembled workforce of Shineway Shandong. These benefits are not recognised separately from goodwill because they do not meet the recognition criteria for identifiable intangible assets.

None of the goodwill arising on this acquisition is expected to be deductible for tax purposes.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2015

## 30. ACQUISITION OF SUBSIDIARIES (Continued)

For the year ended 31 December 2014 (Continued)

	RMB'000
Net cash outflow arising on acquisition:	
Cash consideration	(8,000)
Bank balances and cash acquired	49
Net cash outflow in respect of the acquisition of a subsidiary	(7,951)

During the year ended 31 December 2014, Shineway Shangdong contributed RMB1,915,000 to the Group's turnover and made a loss of RMB611,000 for the period between the date of acquisition and the end of the reporting period.

Had the acquisition of Shineway Shangdong been effected on 1 January 2014, the total amount of revenue of the Group for the year ended 31 December 2014 would have been RMB2,230,040,000, and the amount of the profit for the year would have been RMB704,121,000. The proforma information is for illustrative purposes only and is not necessarily an indication of revenue and results of operations of the Group that actually would have been achieved had the acquisition been completed at the beginning of the year, nor is it intended to be a projection of future results.

## 31. SHARE-BASED PAYMENT TRANSACTIONS

The Company has a share option scheme which was adopted pursuant to a resolution passed on 10 November 2004 (the "Old Scheme") for a period of 10 years. A new share option scheme (the "New Scheme") was adopted at the extraordinary general meeting of the Company held on 29 May 2015 for a period of 10 years. The primary purpose of the Old Scheme and New Scheme is to provide incentives to:

- (a) director or employee of any members of the Group;
- (b) any discretionary object of a discretionary trust established by any substantial shareholder of the Company or employee of any member of the Group;
- (c) any consultant, professional and other advisers to any member of the Group;
- (d) any chief executive or substantial shareholder of any member of the Group;
- (e) any associate of any director, chief executive or substantial shareholder of any member of the Group; and
- (f) any employee (whether full-time or part-time) of substantial shareholder of any member of the Group to take up options.

The Old Scheme has expired on 9 November 2014 and the New Scheme will expire on 28 May 2025.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2015

## 31. SHARE-BASED PAYMENT TRANSACTIONS (Continued)

The total number of shares in respect of which options might be granted under the New Scheme was not permitted to exceed 10% of the shares of the Company in issue at any point of time, without prior approval from the Company's shareholders. The number of shares issued and to be issued in respect of which options granted and might be granted to any individual in any one year was not permitted to exceed 1% of the shares of the Company in issue at any point in time, without prior approval from the Company's shareholders. Options granted to substantial shareholders, independent non-executive directors, or any of their respective associates (including a discretionary trust whose discretionary objects include a substantial shareholder or an independent non-executive director or a company beneficially owned by any substantial shareholder or independent non-executive director of the Company) in excess of 0.1% of the Company's share capital or with a value in excess of HK\$5,000,000 must be approved in advance by the Company's shareholders.

Options granted must be taken up within 14 days from the date of offer, upon payment of HK\$1 per option. Options might be exercised at any time from the date of grant of the share option to the 10 anniversary of the date of grant. The exercise price was determined by the directors of the Company, and would not be less than the higher of (i) the closing price of the Company's shares on the date of grant; (ii) the average closing price of the shares for the five business days immediately preceding the date of grant; and (iii) the nominal value of the Company's share.

Details of specific categories of options granted under the Old Scheme are as follows:

Date of grant	Vesting period	Vesting proportion	Exercise period	Exercise price HK\$
2.9.2013	2.9.2013 – 1.9.2014	20%	2.9.2014 – 1.9.2019	11.84
	2.9.2013 – 1.9.2015	20%	2.9.2015 – 1.9.2019	11.84
	2.9.2013 – 1.9.2016	20%	2.9.2016 – 1.9.2019	11.84
	2.9.2013 – 1.9.2017	20%	2.9.2017 – 1.9.2019	11.84
	2.9.2013 – 1.9.2018	20%	2.9.2018 – 1.9.2019	11.84
5.9.2013	5.9.2013 – 4.9.2014	20%	5.9.2014 – 4.9.2019	11.84
	5.9.2013 – 4.9.2015	20%	5.9.2015 – 4.9.2019	11.84
	5.9.2013 – 4.9.2016	20%	5.9.2016 – 4.9.2019	11.84
	5.9.2013 – 4.9.2017	20%	5.9.2017 – 4.9.2019	11.84
	5.9.2013 – 4.9.2018	20%	5.9.2018 – 4.9.2019	11.84
7.11.2014	7.11.2014 – 6.11.2015	20%	7.11.2015 – 6.11.2020	14.12
	7.11.2014 – 6.11.2016	20%	7.11.2016 – 6.11.2020	14.12
	7.11.2014 – 6.11.2017	20%	7.11.2017 – 6.11.2020	14.12
	7.11.2014 – 6.11.2018	20%	7.11.2018 – 6.11.2020	14.12
	7.11.2014 – 6.11.2019	20%	7.11.2019 – 6.11.2020	14.12

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2015

## 31. SHARE-BASED PAYMENT TRANSACTIONS (Continued)

The following table discloses movements of the Company's share options held by employees and directors pursuant to the Old Scheme during the year:

Date of grant	Exercise price HK\$	Number of share options			
		Outstanding at beginning of the year	Granted during the year	Lapsed during the year	Outstanding at end of the year
<b>For the year ended 31 December 2015</b>					
Directors					
2.9.2013	11.84	4,100,000	–	–	4,100,000
5.9.2013	11.84	500,000	–	–	500,000
		4,600,000	–	–	4,600,000
Employees:					
2.9.2013	11.84	20,400,000	–	(2,000,000)	18,400,000
7.11.2014	14.12	2,000,000	–	–	2,000,000
		22,400,000	–	(2,000,000)	20,400,000
		27,000,000	–	(2,000,000)	25,000,000
Exercisable at end of the year					
					–
Weighted average exercise price (HK\$)					
		12.01	–	11.84	12.02

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2015

## 31. SHARE-BASED PAYMENT TRANSACTIONS (Continued)

Date of grant	Exercise price HK\$	Number of share options			
		Outstanding at beginning of the year	Granted during the year	Lapsed during the year	Outstanding at end of the year
<b>For the year ended 31 December 2014</b>					
Directors					
2.9.2013	11.84	4,100,000	–	–	4,100,000
5.9.2013	11.84	500,000	–	–	500,000
		4,600,000	–	–	4,600,000
Employees:					
2.9.2013	11.84	23,900,000	–	(3,500,000)	20,400,000
7.11.2014	14.12	–	2,000,000	–	2,000,000
		23,900,000	2,000,000	(3,500,000)	22,400,000
		28,500,000	2,000,000	(3,500,000)	27,000,000
Exercisable at end of the year					–
Weighted average exercise price (HK\$)		11.84	14.12	11.84	12.01

During the year ended 31 December 2014, 2,000,000 options were granted on 7 November 2014. The estimated fair value of the options granted on that date was HK\$9,586,000.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2015

## 31. SHARE-BASED PAYMENT TRANSACTIONS (Continued)

These fair values were calculated using the Binomial model. The inputs into the model were as follows:

<b>Grant date</b>	<b>7.11.2014</b>
Share price (HK\$)	13.54
Exercise price (HK\$)	14.12
Expected volatility	46.70%
Expected life (years)	6
Risk-free rate	1.42%
Expected dividend yield	3.00%

Expected volatility was determined by using the historical volatility of the Company's share price over the previous 6 years. The expected life used in the model has been adjusted, based on management's best estimate, for the effects of non-transferability, exercise restrictions and behavioural considerations. Change in the subjective input may materially affect the fair value estimates.

The Group recognised a total expense of RMB17,753,000 (2014: RMB31,512,000) for the year ended 31 December 2015 in relation to share options granted by the Company.

No share options have been granted pursuant to the New Scheme during year ended 31 December 2015.

## 32. RETIREMENT BENEFITS PLANS

The employees of the Group's PRC subsidiaries participate in retirement and medicare insurances in accordance with the PRC laws and related regulations. When an employee joins the Group, he is enrolled with the local retirement plan. Contributions to the retirement insurance, borne by the Group and the employee jointly at the proportions stipulated by the local Municipal Government, are paid to the social insurance institutions monthly. When the employee retires, he receives his retirement funds from the insurance company directly and is also entitled to enjoy medical benefits after retirement provided by the insurance company. Other than the contributions, the Group has no forfeited contribution nor obligation for any related retirement benefits.

The Group operates a Mandatory Provident Fund Scheme (the "MPF Scheme") for all qualifying employees in Hong Kong. The assets of the MPF schemes are held separately from those of the Group, in funds under the control of trustees. The Group contributes 5% of relevant payroll costs, with maximum of HK\$1,500 per employee per month, to the MPF Scheme, which contribution is matched by employees.

The total expense recognised in the consolidated statement of profit or loss and other comprehensive income of RMB51,897,000 (2014: RMB40,315,000) represents contributions payable to this plan by the Group at rates specified in the rules of the plan.



# Notes to the Consolidated Financial Statements

For the year ended 31 December 2015

## 33. OPERATING LEASE COMMITMENTS

At the end of the reporting period, the Group had commitments for future minimum lease payments under non-cancellable operating leases which fall due as follows:

	<b>2015</b>	2014
	<b>RMB'000</b>	RMB'000
Within one year	<b>6,372</b>	2,045
In the second to fifth year inclusive	<b>4,800</b>	1,348
	<b>11,172</b>	3,393

Operating lease payments represent rentals payable by the Group for certain of its warehouse, staff quarters and offices. Leases are negotiated for terms ranged from 1 to 3 years with fixed rental.

Included in the above, the Group had future aggregate minimum lease payments under non-cancellable operating leases with related parties which are ultimately controlled by the controlling shareholder of the Company as follows:

	<b>2015</b>	2014
	<b>RMB'000</b>	RMB'000
Within one year	<b>4,592</b>	–
In the second to fifth year inclusive	<b>4,592</b>	–
	<b>9,184</b>	–

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2015

## 34. CAPITAL COMMITMENTS

	2015 RMB'000	2014 RMB'000
Capital expenditure contracted for but not provided in the consolidated financial statements		
– in respect of acquisition of property, plant and equipment	364,152	266,228
– in respect of acquisition of intangible assets	84,000	90,000

## 35. RELATED PARTY TRANSACTIONS

During the year, the Group had the following significant transactions with related parties:

	2015 RMB'000	2014 RMB'000
Rental expense to Shineway Medical	3,580	3,473
Rental expense to Shineway Lang Fang	1,012	931
Service fee to Shineway Medical	8,339	7,971
Service fee to Shineway Lang Fang	2,396	2,297
Sales of Chinese pharmaceutical products to Shineway Drugstores	15,929	–
Research and development fee to Shineway Medical	–	3,000

### Compensation of key management personnel

Key management personnel are deemed to be the members of the Board of Directors of the Company which has responsibility for planning, directing and controlling the activities of the Group. Remuneration paid for key management personnel is disclosed in note 10.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2015

## 36. MAJOR NON-CASH TRANSACTIONS

On 29 December 2015, the Group acquired an additional 40% equity interest in Shineway Spirin, from a non-controlling shareholder and the consideration of RMB25,000,000 was net off with other receivable from the non-controlling shareholder.

## 37. STATEMENT OF FINANCIAL POSITION OF THE COMPANY

	2015 RMB'000	2014 RMB'000
Assets		
Investment in subsidiaries	63,599	63,599
Prepayments	1	20
Amounts due from subsidiaries	999,947	925,623
Bank balances and cash	204	191
	<b>1,063,751</b>	989,433
Liabilities		
Other payables	2,289	31,760
Amounts due to subsidiaries	103,452	144,901
	<b>105,741</b>	176,661
	<b>958,010</b>	812,772
Capital and reserves		
Share capital	87,662	87,662
Reserves	870,348	725,110
	<b>958,010</b>	812,772

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2015

## 37. STATEMENT OF FINANCIAL POSITION OF THE COMPANY (Continued)

Movement in reserves:

	Share capital	Other reserves	Total
	RMB'000	RMB'000	RMB'000
At 1 January 2014	87,662	688,428	776,090
Total comprehensive income for the year	–	309,592	309,592
Dividends paid	–	(272,910)	(272,910)
At 31 December 2014	87,662	725,110	812,772
Total comprehensive income for the year	–	418,148	418,148
Dividends paid	–	(272,910)	(272,910)
At 31 December 2015	87,662	870,348	958,010

## 38. PRINCIPAL SUBSIDIARIES

Details of the principal subsidiaries at 31 December 2015 and 2014 are as follows:

Name of company	Place and date of incorporation/ establishment and operations	Issued share fully paid/ registered capital	Percentage of equity interest held by the Company		Principal activities
			2015	2014	
Yuan Da Investment Limited	Hong Kong 10 November 2009	Ordinary share – HK\$1	100%	100%	Investment holding
Yuan Da International Limited 遠大國際有限公司	BVI 20 November 2002	Share – US\$10,000	100%	100%	Investment holding
Hong Zhan International Limited 宏展國際有限公司	BVI 20 November 2002	Share – US\$10,000	100%	100%	Investment holding
Shineway Pharmaceutical Sales Company Limited 神威藥業營銷有限公司 (Note a)	PRC 3 March 2003 for a term of 30 years	Registered capital – RMB98,533,542	100%	100%	Trading of Chinese pharmaceutical products
Shineway Pharmaceutical Company Limited 神威藥業有限公司 (Note b)	PRC 30 December 2003 for a term of 30 years	Registered capital – US\$25,000,000	100%	100%	Research and development, manufacture and trading of Chinese pharmaceutical products

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2015

## 38. PRINCIPAL SUBSIDIARIES (Continued)

Name of company	Place and date of incorporation/ establishment and operations	Issued share fully paid/ registered capital	Percentage of equity interest held by the Company		Principal activities
			2015	2014	
Hebei Shineway Pharmaceutical Company Limited 河北神威藥業有限公司 (Note b)	PRC 30 December 2003 for a term of 30 years	Registered capital – US\$12,000,000	100%	100%	Manufacture and trading of Chinese pharmaceutical products
China Shineway Pharmaceutical (Hong Kong) Limited 中國神威藥業(香港)有限公司	Hong Kong 21 April 2004	Ordinary share – HK\$1	100%	100%	Trading of Chinese pharmaceutical products
Xizang Shineway Pharmaceutical Company Limited 西藏神威藥業有限公司 (Note b)	PRC 7 November 2006 for a term of 10 years	Registered capital – US\$1,250,000	100%	100%	Trading of Chinese pharmaceutical products
Shineway Pharmaceutical (Hainan) Company Limited 神威藥業(海南)有限公司 (Note b)	PRC 21 May 2007 for a term of 10 years	Registered capital – US\$3,900,000	100%	100%	Trading of Chinese pharmaceutical products
Shineway Pharmaceutical (Chengdu) Company Limited 神威藥業(成都)有限公司 (Note c)	PRC 25 December 2009	Registered capital – RMB5,000,000	100%	100%	Trading of Chinese pharmaceutical products
Shineway Pharmaceutical (Zhangjiakou) Company Limited 神威藥業(張家口)有限公司 (Note c)	PRC 18 November 2002	Registered capital – RMB22,000,000	100%	100%	Manufacture and trading of Chinese products
Shineway Pharmaceutical (Sichuan) Limited 神威藥業(四川)有限公司 (Note c)	PRC 15 September 2003	Registered capital – RMB15,000,000	100%	100%	Manufacture and trading of Chinese pharmaceutical products
Shineway (Shijiazhuang) Chinese Medicine Prepared Herbs Limited 神威藥業(石家莊)中藥飲片有限公司 (Note c)	PRC 19 November 2010	Registered capital – RMB3,000,000	100%	100%	Trading of Chinese pharmaceutical products
Shineway Pharmaceutical (Minle) Modern Agricultural Limited 神威藥業(民樂)現代農業有限公司 (Note c)	PRC 17 June 2012	Registered capital – RMB2,000,000	100%	70%	Trading of Chinese pharmaceutical products

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2015

## 38. PRINCIPAL SUBSIDIARIES (Continued)

Name of company	Place and date of incorporation/ establishment and operations	Issued share fully paid/ registered capital	Percentage of equity interest held		Principal activities
			by the Company 2015	2014	
Beijing Shineway Song Biotechnology Company Limited 北京神威頌生物科技有限公司 (Note c)	PRC 12 January 2013	Registered capital – RMB10,000,000	100%	100%	Manufacture and trading of Chinese pharmaceutical products
Hebei Tongshun Bioenergy Technology Limited 河北通順生物質能源科技有限公司 (Note c)	PRC 20 September 2013	Registered capital – RMB10,000,000	100%	100%	Manufacture and trading of Chinese pharmaceutical products
Australia Shineway Technology Pty Ltd.	Australia 29 August 2012	Registered capital – AUD1,000	100%	100%	Research and development
Shineway Pharmaceutical Group (Shandong) Company Limited 神威藥業集團(山東)有限公司 (Note c)	PRC 27 April 1993	Registered capital – RMB3,000,000	100%	100%	Manufacture and trading of Chinese pharmaceutical products
Yunnan Shineway Spirin Pharmaceutical Company Limited 雲南神威施普瑞藥業有限公司 (Note c)	PRC 20 November 2014	Registered capital – RMB50,000,000	100%	N/A	Manufacture and trading of Chinese pharmaceutical products
Beijing Wanter Bio-Pharmaceutical Co. Ltd 北京萬特爾生物製藥有限公司 (Note c)	PRC 25 August 2002	Registered capital – RMB8,000,000	100%	N/A	Research and development and manufacture Chinese pharmaceutical products
Long Xi Fu Jie Modern Chinese Medicine Technology Limited 隴西福佳現代中藥科技有限公司 (Note c)	PRC 9 January 2013	Registered capital – RMB35,000,000	100%	N/A	Trading of Chinese pharmaceutical products
Jing Li Yuan Biotechnology Limited 精力源生物科技有限公司(Note c)	PRC 3 February 2015	Registered capital – RMB80,000,000	100%	N/A	Trading of Chinese pharmaceutical products

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2015

## 38. PRINCIPAL SUBSIDIARIES (Continued)

Notes:

- (a) Become a foreign wholly-owned enterprise after the equity interest transfer with effect from 30 March 2005.
- (b) Being foreign wholly-owned enterprises.
- (c) Being PRC domestic enterprises.

Except for Yuan Da Investment Limited, Yuan Da International Limited and Hong Zhan International Limited, all other subsidiaries are indirectly held by the Company.

The above table lists subsidiaries of the Group which, in the opinion of the directors, principally affected the results or assets of the Group. To give details of other subsidiaries would, in the opinion of the directors, result in particulars of excessive length.