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長城汽車股份有限公司 GREAT WALL MOTOR COMPANY LIMITED^{*}

(a joint stock company incorporated in the People's Republic of China with limited liability)

(Stock Code: 2333)

THIRD ANNOUNCEMENT TO CREDITORS OF THE COMPANY IN RELATION TO GENERAL MANDATE FOR THE BOARD TO REPURCHASE H SHARES OF THE COMPANY

This announcement is made pursuant to the disclosure requirements under Rule 13.10B of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited.

Reference is made to the circular of Great Wall Motor Company Limited (the "Company") dated 24 March 2016 (the "Circular"). Unless otherwise defined in this announcement, capitalised terms used herein shall have the same meanings as those defined in the Circular.

The Company convened its AGM, H Shareholders' Class Meeting and A Shareholders' Class Meeting on 17 May 2016, pursuant to which a general mandate was granted to the Board. Details of the general mandate are set out below:

- (1) The Board was authorised to exercise during the Relevant Period all the powers of the Company to repurchase H Shares of RMB1 each of the Company in issue and listed on the Hong Kong Stock Exchange, subject to and in accordance with all applicable laws, regulations and rules and/or requirements of the governmental or regulatory body of securities in the PRC, the Hong Kong Stock Exchange, the Shanghai Stock Exchange or any other governmental or regulatory body; and
- (2) the aggregate nominal amount of H Shares authorised to be repurchased during the Relevant Period shall not exceed 10% of the number of H Shares in issue as at the date of the passing of relevant resolutions at the AGM and each shareholders' class meeting of the Company.

"Relevant Period" means the period from the passing of the relevant resolutions until whichever is the earliest of:

- (i) the conclusion of the next AGM following the passing of the resolution;
- (ii) the expiration of a period of twelve months following the passing of the relevant resolutions at the AGM, the H Shareholders' Class Meeting and the A Shareholders' Class Meeting; or
- (iii) the date on which the authority conferred by the relevant special resolutions is revoked or varied by a special resolution of shareholders at a general meeting, or by a special resolution of shareholders at a H Shareholders' Class Meeting or an A Shareholders' Class Meeting.

Upon execution of the aforesaid repurchase by the Board, the Company will cancel the repurchased H Shares, which will lead to a reduction in the registered capital of the Company. Accordingly, the Company publishes this announcement in compliance with the Company Law of the People's Republic of China, the articles of association of the Company and other relevant regulations.

All creditors of the Company may submit a claim for creditor's rights against the Company since the publication of the announcement dated 17 May 2016 to creditors of the Company in relation to general mandate to the Board to repurchase H Shares of the Company (the "First Notice to Creditors Announcement"). Creditors may require the Company to repay debts or to provide guarantee by producing valid documents of creditor's rights, evidence and identity documents within thirty (30) days after receiving the notice from the Company, or, in case of a creditor who does not receive such notice, within ninety (90) days after publication of the First Notice to Creditors Announcement; any creditor's rights which are not claimed within the specified periods according to the above method shall be deemed as a waiver of such claim and such creditor's rights shall be settled by the Company in accordance with the agreed time and method.

Method of claiming creditor's rights:

To claim the aforesaid rights against the Company, creditors should produce originals and photocopies of contract, agreement and other evidence which stand as the proof of the debtor-creditor relationship with the Company for claiming creditor's rights. A creditor who is a legal person shall produce original and photocopy of the duplicate corporate business licence, as well as the original and photocopy of the identity document of its legal representative; in case of claiming through proxy, original of the power of attorney authorized by its legal representative as well as original and photocopy of the valid identity document of the proxy shall be further produced. A creditor who is a natural person shall produce original and photocopy of his/her valid identity document; in case of claiming through proxy, original of the power of attorney as well as original and photocopy of the valid identity document of the proxy shall be further produced.

1. Creditors claiming by mail should dispatch their documents of creditor's rights to the following address (date of claim will be determined by date of postal chop):

Postal address: No. 2266 Chaoyang Road South, Baoding, Hebei Province, the PRC

For the attention of: Mr. Yu Xiaoguang, Great Wall Motor Company Limited

Postal Code: 071000

Special reminder: Please mark "Claim for Creditor's Rights" on the cover of the mail

Creditors claiming by fax should fax their documents of creditor's rights to the following fax number (date of claim will be determined by date of successfully sending the fax):

Fax number: 86-312-2197812

Special reminder: Please mark "Claim for Creditor's Rights" on the cover of the fax

Contact telephone number: 86-312-2197813

Contact person: Mr. Yu Xiaoguang

This announcement is available on the website of Hong Kong Exchanges and Clearing Limited (www.hkexnews.hk) and the website of the Company (www.gwm.com.cn).

> By order of the Board **Great Wall Motor Company Limited** Xu Hui

Company Secretary

Baoding, Hebei Province, the PRC, 27 May 2016

As at the date of this announcement, members of the Board comprise:

Executive Directors: Mr. Wei Jian Jun, Ms. Wang Feng Ying and Ms. Yang Zhi Juan.

Non-executive Directors: Mr. He Ping.

Independent Non-executive Directors: Mr. Wong Chi Hung, Stanley, Mr. Lu Chuang and Mr. Ma Li Hui.

For identification purpose only