

**bauhaus**


**annual report 2016**

**BAUHAUS INTERNATIONAL (HOLDINGS) LIMITED**

(incorporated in the Cayman Islands with limited liability)

(Stock Code:483)





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## SEGMENT TURNOVER

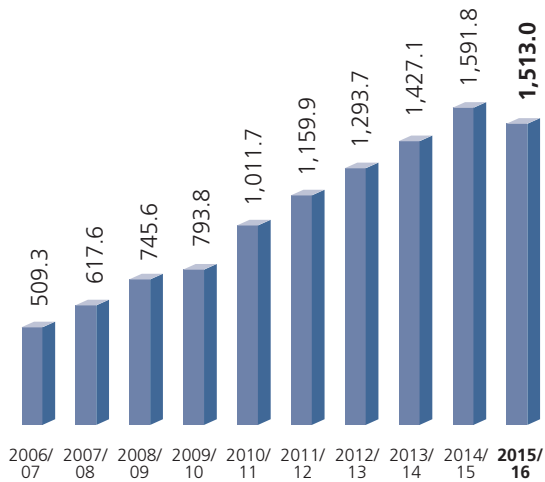
Market	Turnover			Turnover Composition		
	FY 2015/16 HK\$ million	FY 2014/15 HK\$ million	Change %	FY 2015/16 %	FY 2014/15 %	Change % pts
<b>By Region</b>						
Hong Kong & Macau	1,030.0	1,129.2	-8.8	68.1	70.9	-2.8
Taiwan	342.2	313.5	+9.2	22.6	19.7	+2.9
Mainland China	128.8	132.5	-2.8	8.5	8.3	+0.2
Elsewhere	12.0	16.6	-27.7	0.8	1.1	-0.3
	1,513.0	1,591.8	-5.0	100.0	100.0	
<b>By Business</b>						
Retail – Offline	1,472.3	1,547.3	-4.8	97.3	97.2	+0.1
Retail – Online	16.4	9.3	+76.3	1.1	0.6	+0.5
Franchise	12.4	17.6	-29.5	0.8	1.1	-0.3
Wholesales & Others	11.9	17.6	-32.4	0.8	1.1	-0.3
	1,513.0	1,591.8	-5.0	100.0	100.0	

## RETAIL NETWORK

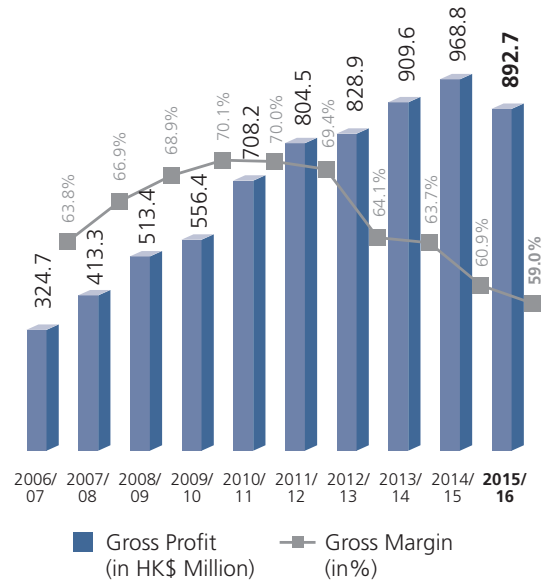
	Number of outlets			TOTAL	
	Hong Kong & Macau	Taiwan	Mainland China		
<b>As at 31 March 2016</b>					
<b>Self-managed retail network</b>					
In-House Brand	BAUHAUS	32	11	5	48
	SALAD	25	9	25	59
	TOUGH	5	29	4	38
	Others	8	5	–	13
Licensed Brand	SUPERDRY	14	32	–	46
	DESIGUAL	2	8	–	10
Sub-total number of shops					
		86	94	34	214
Aggregate sales footage (in sq. feet)					
		105,624	82,674	26,157	214,455
<b>Franchise network</b>					
		–	–	11	11
<b>TOTAL number of shops</b>					
		86	94	45	225
<b>As at 31 March 2015</b>					
<b>Self-managed retail network</b>					
In-House Brand	BAUHAUS	33	11	6	50
	SALAD	25	13	18	56
	TOUGH	7	27	5	39
	Others	7	6	2	15
Licensed Brand	SUPERDRY	10	31	–	41
	DESIGUAL	1	7	–	8
Sub-total number of shops					
		83	95	31	209
Aggregate sales footage (in sq. feet)					
		104,101	78,574	33,126	215,801
<b>Franchise network</b>					
		–	–	13	13
<b>TOTAL number of shops</b>					
		83	95	44	222



Sales (in HK\$ Million)



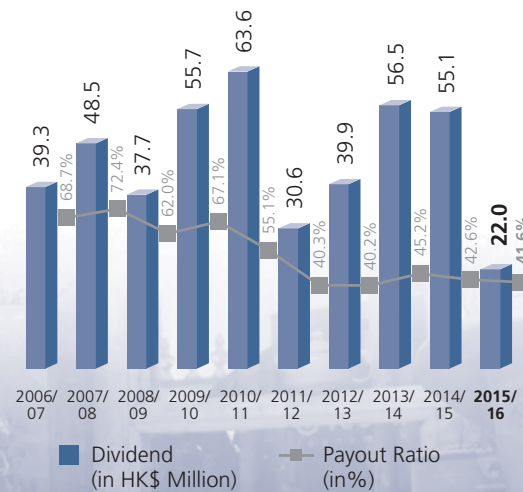
Gross Profit & Gross Margin



Net Profit & Net Margin



Dividend & Payout Ratio





此

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		Notes	FY 15/16	FY 14/15	Change
<b>KEY FINANCIAL RATIOS</b>					
<b>Performance</b>					
Gross Margin	(%)	1	<b>59.0</b>	60.9	-1.9 % pts.
Net Profit Margin	(%)	2	<b>3.5</b>	8.1	-4.6 % pts.
Return on Average Equity	(%)	3	<b>6.9</b>	17.7	-10.8 % pts.
Return on Average Assets	(%)	4	<b>5.8</b>	14.5	-8.7 % pts.
<b>Operating</b>					
Inventory Turnover Days		5	<b>153</b>	152	+1 day
Debtors' Turnover Days		6	<b>14</b>	11	+3 days
Creditors' Turnover Days		7	<b>17</b>	23	-6 days
<b>Liquidity and Gearing</b>					
Current Ratio		8	<b>4.9</b>	4.0	+22.5%
Quick Ratio		9	<b>2.6</b>	2.4	+8.3%
Gearing Ratio	(%)	10	<b>1.4</b>	2.1	-0.7 % pts.
<b>PER SHARE DATA</b>					
Book Value Per Share	(HK cents)	11	<b>209.4</b>	209.4	-
Basic Earnings Per Share	(HK cents)	12	<b>14.4</b>	35.4	-59.3%
Diluted Earnings Per Share	(HK cents)	13	<b>14.4</b>	35.4	-59.3%
Dividend Per Share					
Interim	(HK cents)		-	1.5	-100.0%
Proposed Final	(HK cents)		<b>6.0</b>	13.5	-55.6%
			<b>6.0</b>	15.0	-60.0%
<b>Dividend Payout Ratio</b>	(%)	14	<b>41.6</b>	42.6	-1.0 % pts.

## Notes:

1	"Gross Margin" is based on gross profit divided by turnover for the year.	8	"Current Ratio" represents current assets divided by current liabilities.
2	"Net Profit Margin" is calculated as the profit for the year attributable to equity holders of the parent divided by turnover for the year.	9	"Quick Ratio" represents current assets less inventories then divided by current liabilities.
3	"Return on Average Equity" represents the profit for the year attributable to equity holders of the parent divided by average of opening and closing balance of shareholders' equity.	10	"Gearing Ratio" represents total interest-bearing bank borrowings divided by total assets.
4	"Return on Average Assets" represents the profit for the year attributable to equity holders of the parent divided by average of opening and closing balance of total assets.	11	"Book Value Per Share" represents shareholders' equity divided by the total number of issued shares at the end of the reporting period of 367,380,000 (2015: 367,210,000).
5	"Inventory Turnover Days" is based on average of opening and closing balance of inventories divided by cost of sales and then multiplied by number of days during the year.	12	"Basic Earnings Per Share" is calculated as the profit for the year attributable to equity holders of the parent divided by the weighted average number of ordinary shares in issue during the year under review of 367,373,965 (2015: 365,386,255).
6	"Debtors' Turnover Days" is based on average of opening and closing balance of trade receivables divided by turnover and then multiplied by number of days during the year.	13	"Diluted Earnings Per Share" is calculated as the profit for the year attributable to equity holders of the parent divided by the weighted average number of ordinary shares in issue during the year under review and all dilutive potential ordinary shares of 367,665,937 (2015: 365,884,534) in aggregate.
7	"Creditors' Turnover Days" is based on average of opening and closing balance of trade payables divided by purchases and then multiplied by number of days during the year.	14	"Dividend Payout Ratio" represents the aggregate dividends declared and proposed for the year under review divided by the profit for the year attributable to equity holders of the parent.





### **NAME OF THE COMPANY**

Bauhaus International (Holdings) Limited  
包浩斯國際(控股)有限公司

### **DIRECTORS**

#### **Executive directors:**

Mr. Wong Yui Lam (*Chairman and Chief Executive Officer*)  
Madam Lee Yuk Ming  
Mr. Yeung Yat Hang

#### **Independent non-executive directors:**

Mr. Chu To Ki  
Mr. Mak Wing Kit  
Dr. Wong Yun Kuen  
Mr. Mak Siu Yan (appointed effective from 4 July 2016)

### **AUTHORISED REPRESENTATIVES**

Mr. Wong Yui Lam  
Madam Lee Yuk Ming

### **COMPANY SECRETARY**

Mr. Li Kin Cheong

### **QUALIFIED ACCOUNTANT**

Mr. Li Kin Cheong

### **AUDIT COMMITTEE**

Mr. Mak Wing Kit (*Chairman*)  
Mr. Chu To Ki  
Dr. Wong Yun Kuen  
Mr. Mak Siu Yan (appointed effective from 4 July 2016)

### **REMUNERATION COMMITTEE**

Mr. Mak Wing Kit (*Chairman*)  
Mr. Chu To Ki  
Dr. Wong Yun Kuen  
Mr. Mak Siu Yan (appointed effective from 4 July 2016)

### **NOMINATION COMMITTEE**

Dr. Wong Yun Kuen (*Chairman*)  
Mr. Chu To Ki  
Mr. Mak Wing Kit  
Mr. Mak Siu Yan (appointed effective from 4 July 2016)

### **PRINCIPAL AUDITORS**

Ernst & Young, *Certified Public Accountants*  
22nd Floor  
CITIC Tower,  
1 Tim Mei Avenue, Central  
Hong Kong

### **PRINCIPAL BANKERS**

Bank of China (Hong Kong) Limited  
382-384 Prince Edward Road  
Kowloon City  
Kowloon  
Hong Kong

The Hongkong and Shanghai Banking  
Corporation Limited  
1 Queen's Road, Central  
Hong Kong

### **REGISTERED OFFICE**

Cricket Square  
Hutchins Drive  
P.O. Box 2681  
Grand Cayman KY1-1111  
Cayman Islands

### **HEAD OFFICE AND PRINCIPAL PLACE OF BUSINESS IN HONG KONG**

Room 501, Sino Industrial Plaza  
9 Kai Cheung Road  
Kowloon Bay, Kowloon  
Hong Kong

### **PRINCIPAL SHARE REGISTRAR AND TRANSFER OFFICE**

Royal Bank of Canada Trust Company (Cayman) Limited  
4th Floor, Royal Bank House  
24 Shedden Road, George Town  
Grand Cayman KY1-1110  
Cayman Islands

### **HONG KONG BRANCH SHARE REGISTRAR AND TRANSFER OFFICE**

Tricor Investor Services Limited  
Level 22, Hopewell Centre  
183 Queen's Road East  
Hong Kong

### **INVESTOR RELATION**

Strategic Financial Relations Limited  
Unit 2401-2, 24/F, Admiralty Centre I  
18 Harcourt Road, Hong Kong



**Listing information**

Listing exchange	Main Board of The Stock Exchange of Hong Kong Limited (the "Stock Exchange")
Listing date	12 May 2005
Stock code	483

**Share information**

Board lot size	2,000 shares
Par value	HK\$0.10

	<b>As at 31 March 2016</b>	As at 31 March 2015
Shares	No. of shares	No. of shares
Authorised shares	2,000,000,000	2,000,000,000
Issued shares	367,380,000	367,210,000
	<b>FY 2015/16</b>	FY 2014/15
	HK cents	HK cents
<b>Basic earnings per share</b>	14.4	35.4
<b>Diluted earnings per share</b>	14.4	35.4
<b>Dividend per share</b>		
Interim	—	1.5
Proposed final	6.0	13.5
<b>TOTAL</b>	<b>6.0</b>	<b>15.0</b>

**Key dates**

2014/15 annual results announcement	24 June 2015
Closure of Register of Members for 2014/15 annual general meeting	25 August 2015 to 27 August 2015 (both days inclusive)
2014/15 annual general meeting	27 August 2015
Closure of Register of Members for 2014/15 proposed final dividend	8 September 2015 to 10 September 2015 (both days inclusive)
Payment of 2014/15 final dividend	25 September 2015
2015/16 interim results announcement	23 November 2015
2015/16 annual results announcement	24 June 2016
Closure of Register of Members for 2015/16 annual general meeting	24 August 2016 to 26 August 2016 (both days inclusive)
2015/16 annual general meeting	26 August 2016
Closure of Register of Members for 2015/16 proposed final dividend	7 September 2016 to 9 September 2016 (both days inclusive)
Payable of 2015/16 proposed final dividend	23 September 2016
<b>Official website</b>	www.bauhaus.com.hk
<b>Financial year end</b>	31 March
<b>Interim period end</b>	30 September







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**bauhaus**













On behalf of the board of directors (the "**Board**"), I am pleased to present the annual results of Bauhaus International (Holdings) Limited (the "**Company**") and its subsidiaries (collectively the "**Group**") for the year ended 31 March 2016.

Largely due to the slowdown of economic growth and the uncertain prospects in China, the appreciation of Hong Kong Dollar against other Asian currencies, including Renminbi, and the volatile financial markets, the retail markets in the Group's core operating regions were sluggish, and the Group experienced difficulties in the past year. Therefore, extensive sales discounts and promotional campaigns were essential to boost sales. At the same time, the continuously high operating costs also led to additional pressure on the Group's profit margin. Among which, rentals of major shopping malls, in which most of the Group's stores are located, continue to rise despite that rentals of some standalone shops in prime shopping areas declined. Moreover, general inflations and the shortage of experienced frontline sales personnel resulted in the upward pressure on staff cost as well.

Operating in such difficult circumstances, the Group still managed to improve productivity, streamline workflows, shorten the procurement cycle and tighten inventory control, and thus successfully retaining its resilience and maintaining a low gearing ratio as well as a stable financial position. In addition to maintaining organic business growth, the Group has also been exploring potential opportunities in business development, as clearly shown by its continued investment in brand building and marketing promotion. Meanwhile, such move shall help the Group to reinforce its position as a market leader. Among which, one of the successful moves was the renovation of the Group's self-managed retail stores in Mainland China, turning them into "SALAD" specialty stores and thus making relatively stable contribution to sales and profit in the region.

To manage the ever-climbing operating expenses, especially rental expenses in Hong Kong, the Group will keep enhancing efficiency and monitoring closely the profitability of individual store. It will not hesitate to shut down underperforming stores, and also relocate stores to areas with lower rental or strategically set up new stores in areas close by shops which rental are expected to rise significantly.

In the past year, the Group focused its marketing efforts on key brands and products, aiming to mitigate the drop in sales with prudence. Going forward, in addition to using traditional media, we plan to tap into the social media, in order to increase the Group's exposure. The social media is not simply a cost-effective platform for brand promotion, and can also help the Group to reach a new generation of customers and broaden its customer base.

Apart from traditional offline retail network, the Group has been proactively promoting its newly explored e-commerce business in recent years, including enhancing cooperation with leading e-commerce platforms like Tmall in China, resulting to a strong growth in recent years. Meanwhile, the Group also expect that its e-commerce business development shall be fuelled as its own mobile application launched in March 2016 becomes more and more popular.

In the coming year, with the global economic growth and the economic growth in Mainland China are expected to continue slowing down, inevitably affecting consumption sentiment in key retail markets, the Group is expected to face strong headwinds ahead. However, benefiting from its extensive operational experience in the key market, well-diversified brands and product portfolios, Bauhaus remains confident to deal with those challenges. Based on the solid foundation we have laid over the years, we will move forward to pursue our goal of stable and sustainable development.

## DIVIDEND POLICY

The Group has always aimed to deliver a stable dividend return to its shareholders of the Company. However, as increased uncertainty and volatility is foreseen in the retail markets within which the Group principally operates, the Group shall strengthen its financial flexibility and liquidity to get prepared for long-term sustainable development. Therefore, the Group is to adopt a dividend policy with flexibility starting from the financial year commencing in April 2016 onwards, aiming to strike a balance among the Group's financing needs, future investment opportunities and return to shareholders when determining dividend.

## APPRECIATION

On behalf of the Board, I would like to take this opportunity to thank the management team and our staff. During the year, their dedication helped the Group overcome challenges and achieve satisfactory results. I would also like to extend my gratitude to our shareholders, business partners and customers for their trust and unwavering support over the years.

**Wong Yui Lam**  
*Chairman*

Hong Kong, 24 June 2016



## BUSINESS REVIEW

The Group is principally engaged in the design and retailing of trendy apparel, bags and fashion accessories. It operates self-managed retail stores in Hong Kong, Macau, Taiwan and Mainland China and franchise outlets in Mainland China. The Group's turnover is mostly contributed by its major in-house labels like "SALAD," "TOUGH" and "80/20" as well as some reputable licensed brands including "SUPERDRY".

The Group experienced a difficult year in 2015/16 financial year. Triggered by multiple unfavourable economic factors stifling the retail markets where the Group principally operates, the Group's turnover for the year ended 31 March 2016 decreased by about 5.0% to approximately HK\$1,513.0 million (2015: HK\$1,591.8 million) and the Group recorded a significant drop in net profit to about HK\$52.9 million (2015: HK\$129.4 million).

Probably, as a result of Mainland China's uncertain economic prospects, instability of financial markets and the appreciation of the Hong Kong dollar against other Asian currencies (including the Renminbi), the consumer spending momentum obviously deteriorated during the year under review and resulted in highly volatile and discount-driven retail dynamics. The Group had to provide extensive sales discounts and offer frequent promotional campaigns to galvanise sales. Despite the declining market rentals for some standalone shops in prime shopping areas, the rentals in major shopping malls and other operating costs still climbed up in general during the year under review. Under the sluggish retail environment, such inelastic market cost structure definitely imposed considerable pressure on the retailers' profit margins.

In spite of operating under difficult market dynamics, the Group still managed to maintain low financial gearing, a strong cash position and great operating flexibility to address market challenges. The Group is committed to manage a sustainable retail business with focus on both organic growth in sales of the existing retail portfolio as well as fostering new prospective business development. Therefore, the Group not only continued to invest in brand building and marketing to fuel sales growth and reinforce its position in the fashion industry, but also restructured workflows to shorten the procurement cycle and to improve controls on inventory.

### Hong Kong and Macau

The Hong Kong and Macau retail operation was the largest geographical operating segment of the Group in the year under review, which accounted for about 68.1% of the Group's turnover (2015: 70.9%). Sales from the region dropped by about 8.8% to approximately HK\$1,030.0 million during the year ended 31 March 2016 (2015: HK\$1,129.2 million). The Group recorded a negative same-store-sales growth rate of about 9% for the year under review.

Actually, the performance in many retail sectors across the region deteriorated, due to less spending from both inbound tourists and local residents. In particular, the sales momentum in Hong Kong has been weakening, possibly attributable to the slowdown in Mainland China's economic growth, strong local currency and dampening of spending sentiment arising from volatile financial and property markets. The weak consumption atmosphere virtually led to promotion-driven market dynamics. In order to boost customer traffic and sales, the Group had to provide extensive sales discounts and embark on attractive promotional campaigns. The promotional activities have been proved effective, however, the Group's gross margin was slashed. In addition, the operating costs in the region remained high in general, particularly rentals in key shopping malls, where further squeezed net margin of the retailers. As about 80% of the Group's retail stores in the region operated in major and reputable shopping arcades, downward adjustments in standalone shops' market rentals only slightly relieved the Group's operating costs in the region. The segment profit before tax of the Group's Hong Kong and Macau region slumped by about 46.4% to roughly HK\$99.6 million for the year ended 31 March 2016 (2015: HK\$185.8 million).

### Taiwan

The stagnant retail sentiment presented great challenges to the Group's Taiwan operation in the first half of the 2015/16 financial year. The Group has closely monitored the attractiveness of its shop merchandise and altered its product mix on a regular basis. Thanks to the professional retail management team and their dedicated sales force, the Group has also promptly adjusted its marketing tactics and shop portfolio to confront the market challenges. Eventually, the Group recorded a strong rebound in sales in the second-half of the financial year and the segmental turnover for the year under review increased by about 9.2% to about HK\$342.2 million (2015: HK\$313.5 million).



However, massive promotional activities unavoidably led to a decline in Taiwan's segment profit before tax by about 61.3% to about HK\$6.0 million for the year under review (2015: HK\$15.5 million). The Group maintained a comparable scale of its retail networks in the region with a total of 94 counters/stores in operation as at 31 March 2016 (2015: 95), most of which were located inside reputable department stores in major cities on the island.

### Mainland China

As at 31 March 2016, the Group operated its self-managed retail shops mostly in Beijing, Shanghai, and Guangzhou and maintained a streamlined franchise network focusing on certain prosperous second-tier cities in Mainland China. Turnover from the Mainland China segment dropped slightly by about 2.8% to about HK\$128.8 million (2015: HK\$132.5 million). The Group actively revamped its shop portfolio during the year under review. As at 31 March 2016, the Group had 34 self-managed retail stores in the region (2015: 31), of which more than 70% in number have been renovated as "SALAD" specialty stores. The newly-renovated shops offered relatively stable contribution to both sales and profit in the region.

In addition to the traditional offline retail network, the Group has also proactively developed new distribution channels through certain e-commerce platforms like Tmall. Through cautious transformation and gradual integration of its business models in Mainland China, the segment gradually returned to profitability and recorded a segment profit before tax of about HK\$8.1 million for the year ended 31 March 2016 (2015: HK\$2.5 million). Though the economic slowdown in Mainland China might impose a higher risk on impairing domestic consumption and in turn depressing the Group's sales momentum in the segment, the Group is committed to reconfiguring its distribution channels to improve its profitability and operational effectiveness in the near future.

### Elsewhere

The Group extended its business coverage through wholesale operations to several countries, with a particular focus on Asia. The turnover from the segment dropped by about 27.7% to about HK\$12.0 million (2015: HK\$16.6 million) mainly due to a decrease in sales to the Japanese market. The appreciation of the United States dollar against the Japanese yen obviously shrank demand from Japanese customers for the Group's export products.

## FINANCIAL REVIEW

### Turnover

The aggregate turnover of the Group declined slightly by approximately 5.0% to around HK\$1,513.0 million for the year ended 31 March 2016 (2015: HK\$1,591.8 million). The major components of the Group's turnover by business were as follows:

	Year ended 31 March 2016 HK\$ million	Year ended 31 March 2015 HK\$ million	Change
Retail – Offline	1,472.3	1,547.3	–4.8%
Retail – Online	16.4	9.3	+76.3%
Franchise	12.4	17.6	–29.5%
Wholesales and others	11.9	17.6	–32.4%
<b>TOTAL</b>	<b>1,513.0</b>	<b>1,591.8</b>	<b>–5.0%</b>

As indicated above, the traditional offline retail business was the largest sales contributor, accounting for approximately 97.3% (2015: 97.2%) of total turnover while recording a negative year-on-year growth of about 4.8%. Encouragingly, on the other hand, the Group's online retail business has been gradually gaining traction, contributing a remarkable growth in sales of approximately 76.3% during the year under review to about HK\$16.4 million (2015: HK\$9.3 million).

### Operating Segment Information

Detailed information of the Group's turnover and its contribution to profit before tax by segment is shown in Note 4 to the financial statements.



### Gross Profit

The Group's gross profit decreased to approximately HK\$892.7 million for the year ended 31 March 2016 (2015: HK\$968.8 million) and gross margin was reduced to around 59.0% (2015: 60.9%). Owing to stagnant retail sentiment in various regions where the Group operated, the Group had to provide extensive sales promotion to customers and launched sizable bargain sales campaigns to speed up stock turnover and to reduce excessive inventories.

### Operating Expenses

Operating expenses increased slightly by about 0.6% to approximately HK\$834.5 million (2015: HK\$829.4 million) during the year ended 31 March 2016, equivalent to roughly 55.2% of total turnover (2015: 52.1%). Rentals were about HK\$344.2 million (2015: HK\$344.9 million), which accounted for about 22.7% (2015: 21.7%) of the Group's turnover and equivalent to about 41.2% (2015: 41.6%) of the Group's total operating expenses during the year under review. The drop in overall rental expenses was mainly contributed by a decline in turnover rent. However, the market rentals in core shopping malls continued to rise in general. As an on-going practice and effective means to mitigate rental increment, the Group continued to strategically relocate, consolidate and convert its retail portfolio to attain a more cost-effective operating structure.

Staff cost increased by about 1.8% to approximately HK\$244.4 million (2015: HK\$240.0 million) during the year ended 31 March 2016. The staff cost-to-sales ratio climbed up to about 16.2% (2015: 15.1%) mainly because of the drop in sales. The inflationary operating environment and the shortage of experienced front-line sales staff have led to a surge in average staff cost. To tackle the challenges, the Group adopted an effective incentive system to motivate sales staff for better productivity and streamlined workflow to improve efficiency.

Depreciation charges increased to approximately HK\$44.7 million (2015: HK\$41.3 million) for the year under review. Marketing and advertising expenses, representing about 3.3% (2015: 3.8%) of the Group's turnover, were reduced by about 18.6% to approximately HK\$49.4 million for the year ended 31 March 2016 (2015: HK\$60.7 million). The Group focused its marketing efforts mostly on key brands and products thereby prudently mitigating the drop in sales amidst the sluggish retail sentiment.

### Finance Cost

The Group incurred finance cost of about HK\$0.8 million (2015: HK\$0.3 million) during the year under review, which represented interest expense paid for bank borrowings to finance seasonal liquidity gap and property acquisition.

### Net Profit

The Group's net profit attributable to equity holders plummeted by about 59.1% to approximately HK\$52.9 million for the year ended 31 March 2016 (2015: HK\$129.4 million). Net profit margin also dropped from about 8.1% to about 3.5%. The unfavourable results were primarily caused by the drop in both sales and gross profit.

## SEASONALITY

Based on the Group's track record, its sales and results are greatly affected by seasonality. The first-half of each financial year has historically been less important than the financial year's second-half. In general, more than 50% of the Group's annual sales and most of its net profit are derived in the second-half of the financial year, particularly during the holiday period from Christmas to the Lunar New Year.

## CAPITAL STRUCTURE

As at 31 March 2016, the Group had net assets of approximately HK\$769.5 million (2015: HK\$768.9 million), comprising non-current assets of approximately HK\$307.5 million (2015: HK\$320.7 million), net current assets of approximately HK\$467.3 million (2015: HK\$455.0 million) and non-current liability of approximately HK\$5.3 million (2015: HK\$6.8 million).



## LIQUIDITY AND FINANCIAL RESOURCES

As at 31 March 2016, the Group had cash and bank balances of about HK\$219.2 million (2015: HK\$256.8 million). At the end of the reporting period, the Group had aggregate banking facilities of about HK\$157.7 million (2015: HK\$164.5 million) comprising an interest-bearing bank overdraft, revolving loans, rental and utility guarantees as well as import facilities, of which about HK\$131.4 million had not been utilised. In particular, the Group had a bank borrowing of about HK\$12.9 million as at 31 March 2016 (2015: HK\$19.7 million), which was in Hong Kong dollars repayable within two (2015: three) years and bearing interest at variable rates from about 2% to 3% per annum (2015: 2% to 3% per annum). The Group's gearing ratio at the end of the reporting period, representing a percentage of total interest-bearing bank borrowing to total assets, was about 1.4% (2015: 2.1%).

## CASH FLOWS

For the year ended 31 March 2016, net cash inflow from operating activities decreased to approximately HK\$72.9 million (2015: HK\$133.3 million), which was mainly attributed to a decrease in revenue and an increase in inventories. The Group's net cash flow used in investing activities was reduced significantly to about HK\$51.9 million (2015: HK\$104.6 million) during the year under review. During the last financial year, the Group acquired a property located in Hong Kong for a consideration of about HK\$56.7 million while no similar material investing activities were made in the year under review. Net cash flow used in financing activities during the year under review increased to approximately HK\$56.1 million (2015: HK\$32.5 million), mainly because the Group gradually repaid mortgage loan and smaller proceeds were received from issuance of new shares of the Company upon exercise of share options.

## SECURITY

As at 31 March 2016, the Group's general banking facilities and bank borrowing were secured by certain of its leasehold land and buildings with aggregate carrying value of approximately HK\$117.3 million (2015: HK\$119.8 million).

## CAPITAL COMMITMENT

The Group had capital commitment in respect of enhancements on computer equipment and information systems contracted, but not provided for, amounting to about HK\$1.8 million as at 31 March 2016 (2015: Nil).

## CONTINGENT LIABILITIES

As at 31 March 2016, the Group had contingent liabilities in respect of bank guarantees given in lieu of utility and property rental deposits amounting to approximately HK\$6.8 million (2015: HK\$5.2 million).

## HUMAN RESOURCES

Including the Directors, the Group had 1,341 (2015: 1,318) employees as at 31 March 2016. To attract and retain high quality staff, the Group provided competitive remuneration packages with performance bonuses, mandatory provident fund, insurance and medical coverage as well as entitlements to share options to be granted under a share option scheme based on employees' performance, experience and the prevailing market rate. Remuneration packages were reviewed regularly. Regarding staff development, the Group provided regular in-house training to retail staff and subsidised their external training programmes for their professional development.

## FOREIGN EXCHANGE RISK MANAGEMENT

The Group's sales and purchases during the year have been mostly denominated in Hong Kong dollars, New Taiwan dollars, Renminbi and pounds sterling. The Group has been exposed to certain foreign currency exchange risks but it does not anticipate future currency fluctuations to cause material operational difficulties or liquidity problems. However, the Group continuously monitors its foreign exchange position and, when necessary, will hedge foreign exchange exposure arising from contractual commitments in sourcing apparel from overseas suppliers.

The Group's objective and policies in foreign exchange risk management and other major financial risk management are set out in Note 32 to the financial statements.



## DIRECTORS

### Executive Directors

**Mr. Wong Yui Lam**, aged 58, is the founder, the Chairman, the Chief Executive Officer and the Authorised Representative of the Group. He is responsible for the overall management and strategic planning of the Group. Mr. Wong conceived the concept and brandname "TOUGH", the first in-house brand of the Group, and is responsible for overall development including design and direction of the brand. Mr. Wong has over 25 years of experience in fashion industry. He was awarded the Teacher's Certificate by Sir Robert Black College of Education in 1981 and obtained an Executive Master degree in Business Administration from the Chinese University of Hong Kong in 2014. In March 2015, Mr. Wong was awarded the Honorary Fellowship by The Hong Kong Institute of Education to salute his outstanding achievement and devotion. Mr. Wong is the father of Ms. Wong Hei Ting and Ms. Wong Hei Man, Frances, members of the Group's senior management.

**Madam Lee Yuk Ming**, aged 48, is the General Manager and the Authorised Representative of the Group. She is responsible for implementation of corporate strategies and co-ordination among different departments and business units of the Group. Madam Lee is also responsible for administration, human resources, leasing affairs and financial management of the Group. She oversees the Group's business operation in Taiwan. Madam Lee is an associate member of the Hong Kong Institute of Certified Public Accountants and The Association of Chartered Certified Accountants. She obtained a diploma in Management Studies from the Hong Kong Polytechnic University/Hong Kong Management Association in 1998. Madam Lee has about 25 years of experience in different areas including accounting, finance and management. She joined the Group in April 2002.

**Mr. Yeung Yat Hang**, aged 39, is the Operation Manager of the Group. Mr. Yeung is responsible for overseeing the Group's business operation in Mainland China. He is also responsible for the Group's leasing affairs and executing various development projects. Mr. Yeung has extensive experience in business negotiation, project management, shop decoration and retail operation. He joined the Group in May 1994.

### Independent Non-Executive Directors

**Dr. Wong Yun Kuen**, aged 58, was appointed as an Independent Non-Executive Director on 1 May 2005. Dr. Wong received his Ph.D. Degree from Harvard University in 1989. Dr. Wong has worked in financial industries in the United States and Hong Kong for many years, and is a member of Hong Kong Securities Institute. Dr. Wong is the Chairman and an executive director of UBA Investments Limited, and the independent non-executive director of China Sandi Holdings Limited, Kingston Financial Group Limited, DeTai New Energy Group Limited, Kaisun Energy Group Limited, GT Group Holdings Limited, Far East Holdings International Limited and Sincere Watch (Hong Kong) Limited. Dr. Wong was also an independent non-executive director of Huge China Holdings Limited (formerly known as Harmony Asset Limited) (from September 2004 to December 2014), Huajun Holdings Limited (from October 2010 to September 2014), Kong Sun Holdings Limited (from April 2007 to November 2014) and KuangChi Science Limited (from June 2007 to August 2014). All the aforesaid companies are listed either on the Main Board or GEM Board of The Stock Exchange of Hong Kong Limited.

**Mr. Chu To Ki**, aged 50, was appointed as an Independent Non-Executive Director on 1 May 2005. Mr. Chu graduated from the University of Hong Kong in June 1998 with Postgraduate Certificate in Laws and obtained from Manchester Metropolitan University a Bachelor Degree in Laws in September 1999. Mr. Chu was admitted as a solicitor of the High Court of Hong Kong in March 2000. Mr. Chu has about 25 years of working experience in the legal field in Hong Kong. Mr. Chu is currently a principal of the solicitors firm TKC Lawyers.

**Mr. Mak Wing Kit**, aged 48, was appointed as an Independent Non-Executive Director on 1 May 2005. Mr. Mak graduated from the Boston University in United States in 1997 with a Master Degree of Science in Administrative Studies. Mr. Mak is an associate member of the Hong Kong Institute of Certified Public Accountants and a fellow member of The Association of Chartered Certified Accountants. Mr. Mak has about 25 years of experience in auditing, accounting, company secretarial affairs and financial control in Hong Kong. Mr. Mak is currently the financial controller of a private company based in Hong Kong and People's Republic of China ("PRC").

**Mr. Mak Siu Yan**, aged 42, was appointed as an independent non-executive Director with effect from 4 July 2016. Mr. Mak has over 15 years' experience in the electronic, electrical and information systems engineering industry. Mr. Mak is currently a hardware manufacturing engineer of Thales Transport & Security (Hong Kong) Limited. He previously served as managing director with Katze Engineering Company from 1996 to 1999, responsible for project management in various railway projects. He also served various positions such as analyst, project manager and internal test consultant in several companies, namely AIA Pension and Trustee Co. Ltd., CMG Pension and Retirement Co. Ltd., Xavor Corporation and EMC Computer Systems (Far East) Limited, in-between the period of 2000 and 2004, responsible for business analysis and software assurance. In addition, Mr. Mak was an account delivery manager in Hewlett Packard (HKSAR) Limited from 2007 to 2008, the general manager of Fuel Injection Technologies Limited from 2008 to 2009, and a factory manager of Dongguan Korex Machinery Co. Ltd. from 2004 to 2007 and from 2010 to 2014, respectively. Mr. Mak holds a master degree of business administration from University of Sunderland in 2014, a postgraduate diploma in business administration from the University of Leicester in 2006 and a bachelor degree of engineering from the University of Sussex in 1995.

## SENIOR MANAGEMENT

**Ms. Wong Hei Ting**, aged 29, is the Design Director of the Group. Ms. Wong oversees the Group's product design and accessories merchandising. She delivers seasonal planning of collections as well as managing the design and production process. Ms. Wong obtained a Bachelor degree in Business Administration from The Hong Kong University of Science and Technology in 2009. She joined the Group in February 2013 and is a daughter of Mr. Wong Yui Lam, the Chairman, the Chief Executive Officer and an executive director of the Company, and the sister of Ms. Wong Hei Man, Frances, the Retail Director of the Group.

**Ms. Wong Hei Man, Frances**, aged 28, is the Retail Director of the Group. Ms. Wong oversees the Group's retail operations. She is responsible for developing retail and promotional strategies with a view to optimising the sales across the shop networks to meet the Group's business goals. Ms. Wong obtained a Bachelor degree in Management from The University of Warwick in United Kingdom in 2010, and a Graduate Diploma in Law from the BPP University in United Kingdom in 2012. She joined the Group in December 2013 and is a daughter of Mr. Wong Yui Lam, the Chairman, the Chief Executive Officer and an executive director of the Company, and the sister of Ms. Wong Hei Ting, the Design Director of the Group.

**Mr. Chan Chi Keung**, aged 65, is the General Manager – Production of the Group and the legal representative of 汕頭市包浩斯服飾製品有限公司, a wholly-owned subsidiary of the Group. Mr. Chan is responsible for the supervision of the Group's production processes in the PRC and the sourcing of raw materials from suppliers in the PRC. Mr. Chan has over 30 years of manufacturing experience in the clothing and fashion accessory industry. Mr. Chan joined the Group in August 2001.

**Mr. Chan Chung Kai**, aged 51, is the Strategic Marketing Director of the Group. Mr. Chan has over 25 years of experience in strategic brand development and he has successfully introduced many foreign brands into Hong Kong market with overwhelming responses. He is responsible for the Group's overall procurement strategies, implementation of buying plans and overseeing the Group's import and licensed brand development. Prior to joining the Group in January 2007, Mr. Chan gained extensive strategic marketing experience in a sizable fashion group.

**Madam Lau Wing Yu, Win**, aged 47, is the Chief Marketing Officer of the Group. She joined the Group in July 2010 and has over 25 years of experience in fashion marketing. Madam Lau is an associate member of Hong Kong Retail Technology Industry Association and a member of Hong Kong Institute of Marketing. She is principally responsible for marketing strategies, brand building, product marketing, media relations, public relations, visual merchandising and brand crossover cooperation with various worldwide renowned artists.

**Mr. Li Kin Cheong**, aged 40, is the Financial Controller, the Company Secretary and the Qualified Accountant of the Group. He is responsible for overseeing the Group's financial management, accounting and company secretarial affairs. Mr. Li is a fellow member of the Association of Chartered Certified Accountants and an associate member of the Hong Kong Institute of Certified Public Accountants. He holds a Master degree in Business Administration from The Chinese University of Hong Kong and a Bachelor degree in Accountancy from the Hong Kong Polytechnic University. He has over 18 years of experience in accounting, auditing, corporate finance and company secretarial affairs. Prior to joining the Group in June 2005, he was a manager of an international accounting firm.

**Madam Chan Wai Chun, Candy**, aged 49, is the Administration Manager of the Group. She is responsible for administration and human resources management of the Group. Madam Chan has over 25 years of shop management and administration experience in Hong Kong. She has been with the Group since the opening of its first Bauhaus shop in 1991.



The Company is committed to maintaining a high standard of corporate governance which serves as a vital element of risk management throughout the development process of the Company. The board of directors (the “**Board**”) of the Company emphasises on maintaining and conducting sound and effective corporate governance structure and practices. Throughout the year ended 31 March 2016, the Company has complied with the applicable code provision of the Corporate Governance Code (the “**CG Code**”) as set out in Appendix 14 of the Rules Governing the Listing of Securities (the “**Listing Rules**”) of the Stock Exchange except for the deviation from CG Code provision A.2.1 in respect of the roles of chairman (the “**Chairman**”) and chief executive officer (the “**CEO**”) of the Company. Explanations for such non-compliance are discussed later in the section of “Chairman and Chief Executive Officer” in this Corporate Governance Report.

## BOARD OF DIRECTORS

The Board is collectively responsible for the management of the Company, and is charged with a mission of promoting success and providing effective leadership to the Company. All directors of the Company (the “**Directors**”) are aware of their collective and individual responsibilities to the shareholders, the duties to act honestly and in good faith in the interest of the Company and its shareholders as a whole and to avoid conflict of interests.

The Board is responsible for formulating corporate strategies of the Company, setting goals and objectives for the management as well as monitoring and controlling the performance of the management. The management of the Company implements the strategic plans and deals with day-to-day operational matters of the Group under the delegation and authority of the Board.

As at 31 March 2016, the Board comprised six members, including three executive Directors and three independent non-executive Directors, details of which are shown below:

### Executive Directors

Mr. Wong Yui Lam (*Chairman and Chief Executive Officer*)

Madam Lee Yuk Ming

Mr. Yeung Yat Hang

### Independent Non-Executive Directors

Mr. Chu To Ki

Mr. Mak Wing Kit

Dr. Wong Yun Kuen

In addition, the Board appointed Mr. Mak Siu Yan as an additional independent non-executive Director effective from 4 July 2016.

The biographical details of the Directors and the relationship among the members of the Board, if any, are set out in the section of “Directors and Senior Management” on pages 20 to 21 of this Annual Report.

The composition of the Board is well balanced with each Director having sound industry knowledge, extensive strategic planning and execution experience and/or expertise relevant to the business of the Group.

In compliance with Rule 3.10(1) and (2) and 3.10A of the Listing Rules, the Company has appointed at least three independent non-executive Directors, who have represented at least one-third of the Board. The Board considers that all the independent non-executive Directors have appropriate and sufficient business, legal and/or finance experience and qualifications to carry out their duties so as to protect the interests of the shareholders of the Company.

The Company has received from each of the independent non-executive Directors an annual confirmation of their independence as required under Rule 3.13 of the Listing Rules. The Company considered all the independent non-executive Directors to be independent. The independent non-executive Directors are explicitly identified in all corporate communications.

**BOARD OF DIRECTORS** *(Continued)*

Each of the independent non-executive Directors has taken up the role and responsibility as an independent non-executive Director for an initial term of one year and is subject to retirement and re-election in accordance with the articles of association of the Company.

If a Director has conflict of interest in a transaction or proposal to be considered by the Board and which the Board has determined to be material, the individual Director concerned declares his/her interest and is required to abstain from voting. The matter is considered at a Board meeting with the presence of the independent non-executive Directors who have no material interest in the proposed transaction.

According to the articles of association of the Company, the Directors for the time being of the Company shall be indemnified and secured harmless out of the assets and profits of the Company from and against all actions, costs, charges, losses, damages and expenses which they or any of them, shall or may incur or sustain by reason of any act done, concurred in or omitted in or about the execution of their duty in their respective offices. The Company has maintained appropriate director liability insurance in respect of legal action against the Directors from their liabilities arising out of corporate activities. The insurance coverage will be reviewed regularly to ensure its effectiveness and sufficiency.

Pursuant to CG Code provision A.6.5, the Directors are required to participate in continuous professional development so as to ensure that their contribution to the Board remains informed and relevant. Accordingly, the Group also adopted a corporate governance policy requiring every newly appointed Director should receive a comprehensive, formal and tailored induction on appointment of at least 15 hours from the Chairman, other senior Directors and/or external professional bodies, as appropriate, so as to ensure that they have appropriate understanding of the business and operations of the Group and that they are fully aware of their responsibilities and obligations under the Listing Rules and relevant regulatory requirements. In addition, all the Directors are required to participate in at least 15 hours of continuous professional development in each financial year to develop and refresh their knowledge and skills, either through in-house training or external professional resources. All the Directors have complied with the requirements during the year ended 31 March 2016.

A summary of training received by the Directors during the year under review is as follows:

	<b>Type of training</b>
<b>Executive Directors</b>	
Mr. Wong Yui Lam ( <i>Chairman and Chief Executive Officer</i> )	A, B, C
Madam Lee Yuk Ming	A, B
Mr. Yeung Yat Hang	A, B
<b>Independent Non-Executive Directors</b>	
Mr. Chu To Ki	A, B
Mr. Mak Wing Kit	A, B
Dr. Wong Yun Kuen	A, B
A: reading newspaper/journals and updates relating to retail industry, corporate governance and/or director's responsibilities	
B: attending technical seminars/conferences/workshops/forums	
C: giving talks at classes/seminars/forums	

During the year ended 31 March 2016, Mr. Li Kin Cheong, the company secretary of the Company (the "**Company Secretary**"), has also undertaken no less than 15 hours of relevant professional training in compliance with Rule 3.29 of the Listing Rules.



## THE CHAIRMAN AND THE CHIEF EXECUTIVE OFFICER

CG Code provision A.2.1 stipulates that the roles of chairman and chief executive officer should be separate and should not be performed by the same individual. However, the roles of the Chairman and the CEO are not separated and are performed by the same person. Mr. Wong Yui Lam (“**Mr. Wong**”) held and is currently holding both positions. As the founder of the Group, Mr. Wong has substantial experience in fashion industry and retail operations. The Board considers that the present structure provides the Group with strong and consistent leadership which facilitates the development of the Group’s business strategies and execution of its business plans in the most efficient and effective manner. The Board believes that it is in the best interest of the Company and its shareholders as a whole that Mr. Wong continues to assume the roles of the Chairman and the CEO.

## BOARD MEETINGS

Board meetings are held regularly and at least four times a year at approximately quarterly intervals. For regular Board meetings, notices of at least 14 days together with respective agendas are given to facilitate maximum attendance of the Directors. At the meeting, the Directors are provided with the relevant documents to be considered and approved. Draft minutes of Board meeting are circulated to all the Directors for comments. Minutes of Board meetings are taken by the Company Secretary or a duly appointed secretary of the Board meeting and are open for inspection by any Director.

The table below sets out the attendance of each Director at the annual general meeting (the “**AGM**”) and the meetings of the Board and other Board committees held during the year under review:

	AGM	Board	Audit Committee	Remuneration Committee	Nomination Committee
<b>Executive Directors</b>					
Mr. Wong Yui Lam ( <i>Chairman and Chief Executive Officer</i> )	1/1	8/8	n/a	n/a	n/a
Madam Lee Yuk Ming	1/1	8/8	n/a	n/a	n/a
Mr. Yeung Yat Hang	1/1	8/8	n/a	n/a	n/a
<b>Independent Non-Executive Directors</b>					
Mr. Chu To Ki	1/1	8/8	3/3	1/1	1/1
Mr. Mak Wing Kit	1/1	8/8	3/3	1/1	1/1
Dr. Wong Yun Kuen	1/1	8/8	3/3	1/1	1/1

## BOARD COMMITTEES

The Board established three committees, namely the audit committee, the remuneration committee and the nomination committee, on 22 April 2005 with written terms of references in compliance with the CG Code. All those committees comprise all the independent non-executive Directors, namely, Mr. Mak Wing Kit, Mr. Chu To Ki, Dr. Wong Yun Kuen and Mr. Mak Siu Yan (appointed effective from 4 July 2016), who have appropriate professional qualifications and experiences in accounting, legal affairs, financial, information technology and/or business management. Mr. Mak Wing Kit is the chairman of the audit committee and the remuneration committee; and Dr. Wong Yun Kuen is the chairman of the nomination committee. The committee members may call any meetings at any time when necessary or desirable.

**BOARD COMMITTEES** (Continued)**Audit Committee**

The primary duties of audit committee are to make recommendation to the Board on the appointment, re-appointment and removal of external auditors, to approve the remuneration and terms of engagement of the external auditors, and any questions of its resignation or dismissal; to review and monitor the integrity of the Group's financial information (including, but not limited to, the Group's consolidated financial statements, interim report and annual report, etc.); to oversee the Group's financial reporting system and internal control procedures; and to develop and review the Group's corporate governance functions delegated by the Board.

During the year under review, the audit committee reviewed the Group's consolidated financial statements, interim and annual reports, the accounting principles and practices adopted, internal control and financial reporting systems, and also plans and findings of annual audit from external auditors. In addition, the audit committee also reviewed the external auditors' independence, approved the external auditors' remuneration and terms of engagement and recommended the Board for re-appointment of the external auditors. For corporate governance, the audit committee reviewed the Group's compliance with the CG Code, including respective policies and practices, and disclosures in this Corporate Governance Report.

**Remuneration Committee**

The primary duties of remuneration committee are to make recommendations to the Board on the Group's policy and structure for all Directors' and senior management remuneration and on the establishment of a formal and transparent procedure for developing such remuneration policy; to review and approve the management's remuneration proposals with reference to the Board's corporate goals and objectives; and to make recommendations to the Board on the remuneration packages of individual executive Directors and senior management.

The primary goal of the remuneration policy with regard to the remuneration packages to the Directors, senior management and other employees of the Group is to enable the Group to retain and motivate them to meet corporate goals and to support continuous development of the Group by linking their remuneration with performance as measured against corporate objectives achieved. The remuneration package is determined by reference to individual's duties and responsibilities, experiences, qualifications, prevailing market conditions and both corporate and individual performance. Subject to the Group's profitability, the Group may also grant discretionary bonus and share options of the Company to its employees as an incentive for their contribution to the Group.

During the year under review, the remuneration committee reviewed and evaluated the Group's remuneration policy and structure for the executive Directors, their performance against corporate objectives and results achieved and terms of their service contracts. In addition, the remuneration committee has reviewed the remuneration packages of individual executive Directors and senior management of the Group and recommended the Board for approval. No Director was involved in deciding his/her own remuneration during the year under review.

The details of the remuneration to the Directors for the year under review are set out in the Note 8 to the financial statements on pages 61 to 62 of this Annual Report.

In addition, the details of the remuneration for the year ended 31 March 2016 to the senior management of the Group fell within the following bands:

	<b>Number of individuals</b>
HK\$1,000,000 or below	4
HK\$1,000,001 – HK\$1,500,000	2
HK\$1,500,001 – HK\$2,000,000	1



**BOARD COMMITTEES** (Continued)**Nomination Committee**

The primary duties of nomination committee are to review the structure, size and composition of the Board at least annually and make recommendations on any proposed changes to the Board to complement the Group's corporate strategy and on the selection of individuals nominated for directorships as well as appointment or re-appointment of the Directors. The nomination committee is also responsible for making succession planning for the Directors, in particular the Chairman and the chief executive of the Company.

In compliance with CG Code provision A.5.6, the Board has adopted a board diversity policy. The Company recognises and embraces the benefit of having a diverse Board to enhance the quality of its performance. With a view to achieving a sustainable and balanced development, the Company sees increasing diversity at the Board level as an essential element in supporting the attainment of its strategic objectives and its sustainable development. When determining the composition of the Board, board diversity will be considered from a number of factors, including but not limit to gender, age, cultural and educational background, ethnicity, professional experience, skills, knowledge and length of services. All Board appointments will be based on meritocracy, and candidates will be considered against objective criteria, having due regard for the benefits of diversity on the Board.

During the year under review, the nomination committee reviewed the present structure, size and composition of the Board as well as the board diversity policy adopted.

According to the articles of association of the Company, one-third of the Directors for the time being (or, if their number is not a multiple of three, the number nearest to but not less than one-third) shall retire from office by rotation provided that every Director shall be subject to retirement at least once every three years.

Dr. Wong Yun Kuen and Mr. Mak Wing Kit will retire by rotation and, being eligible, offer themselves for re-election at the forthcoming annual general meeting of the Company. The nomination committee has reviewed the performance of Dr. Wong Yun Kuen and Mr. Mak Wing Kit and approved to recommend them to the Board for the re-election. Further, in accordance with the Company's articles of association and as resolved by the Nomination Committee, Mr. Mak Siu Yan, who was appointed by the Board on 4 July 2016, will retire from office and, being eligible, will offer himself for re-election at the forthcoming annual general meeting.

**EXTERNAL AUDITORS AND AUDITORS REMUNERATION**

The Group appointed Ernst & Young as the Group's principal auditors. The acknowledgement of their responsibilities on the consolidated financial statements are set out in the section of "Independent Auditors' Report" on page 35 of this Annual Report.

The fees paid or payable to Ernst & Young, and its affiliated firms, for services rendered in respect of the year ended 31 March 2016 are as follows:

	<b>Year ended 31 March 2016 HK\$'000</b>	Year ended 31 March 2015 HK\$'000
Audit services	<b>1,869</b>	1,904
Non-audit services	<b>619</b>	813
<b>Total</b>	<b>2,488</b>	2,717

## DIRECTORS' RESPONSIBILITIES FOR THE FINANCIAL STATEMENTS

The Directors acknowledge their responsibilities for the preparation of the financial statements for each financial year, which give a true and fair view of the state of affairs of the Company and the Group and of the results and cash flows of the Group for that year and in compliance with relevant law and disclosure provisions of the Listing Rules. In preparing the financial statements for the year ended 31 March 2016, the Directors have selected appropriate accounting policies and applied them consistently, made judgments and estimates that are prudent and reasonable, and have prepared the financial statements on a going concern basis. The Directors are responsible for keeping proper accounting records which disclose the financial position of the Group with reasonable accuracy at any time.

## RISK MANAGEMENT AND INTERNAL CONTROL

The Group maintained a structure with defined lines of responsibility and appropriate delegation of duties and authority to management. The Board is responsible for overseeing on an ongoing basis the Group's risk management and internal control systems, which are designed to manage rather than eliminate the risk of failure to achieve business objectives and to provide reasonable, but not absolute, assurance against material misstatement or loss, and conducting, at least annually through the audit committee, a review of their effectiveness. The Board requires management to establish and maintain sound and effective internal controls, which cover all material controls, including financial, operational and compliance controls and risk management functions. The Board conducted a review of effectiveness of the risk management and internal control systems of the Group during the year under review and also communicated regularly with the audit committee and the external auditors.

## MODEL CODE FOR SECURITIES TRANSACTIONS

The Company has adopted the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code") as set out in Appendix 10 of the Listing Rules as its own code of conduct for dealing in securities by the Directors of the Company. Based on specific enquiry with the Directors, all the Directors confirmed that they have complied with the required standards as set out in the Model Code throughout the year under review.

## COMMUNICATION WITH INVESTORS AND SHAREHOLDERS

To enhance transparency and effectively communicate with the investment community, the executive Directors maintain regular communications with various shareholders, potential investors, research analysts, fund managers and media.

The Board also welcomes the views of shareholders on matters affecting the Company and encourages them to attend shareholders' general meeting to communicate directly with the Board. External auditors and the chairman of each of the Board committee attend the general meeting and are available to answer shareholders enquiries. The important details and dates for shareholders during the year under review and in the coming financial year are set out in the section of "Information for Investors" on page 9 of this Annual Report.

In addition, annual/interim reports, announcements and press releases are posted on the website of the Stock Exchange at [www.hkexnews.hk](http://www.hkexnews.hk) and/or the Company's official website at [www.bauhaus.com.hk](http://www.bauhaus.com.hk), which are constantly being updated in a timely manner and so contain additional information on the Group's business.



## PROCEDURES FOR SHAREHOLDERS TO CONVENE AN EXTRAORDINARY GENERAL MEETING (THE “EGM”)

The following procedures are subject to the memorandum and articles of association of the Company (as amended from time to time), and the applicable legislation and regulation, in particular the Listing Rules (as amended from time to time).

- Any one or more shareholders holding at the date of deposit of the requisition not less than one-tenth of the paid up capital of the Company carrying the right of voting at general meetings of the Company (the “**Eligible Shareholder(s)**”) shall at all times have the right, by written requisition to the Board or the Company Secretary, to require an EGM to be called by the Board for the transaction of any business specified in such requisition.
- Eligible Shareholders who wish to convene an EGM must deposit a written requisition (the “**Requisition**”) signed by the Eligible Shareholder(s) concerned to the principal place of business of the Company in Hong Kong at Room 501, Sino Industrial Plaza, 9 Kai Cheung Road, Kowloon Bay, Kowloon, Hong Kong, for the attention of the Company Secretary.
- The Requisition must state clearly the name of the Eligible Shareholder(s) concerned, his/her/their shareholding(s), the reason(s) to convene an EGM and the details of the business(es) proposed to be transacted in the EGM, and must be signed by the Eligible Shareholder(s) concerned.
- The Requisition will be verified with the Company’s branch share registrar and upon their confirmation that the Requisition is proper and in order, the Board will convene an EGM by serving sufficient notice in accordance with the requirements under the articles of association of the Company to all the registered shareholders of the Company. On the contrary, if the Requisition has been verified as not in order, the Eligible Shareholder(s) concerned will be advised of this outcome and accordingly, the Board will not call for an EGM.
- If within 21 days of the deposit of the Requisition, the Board fails to proceed to convene such EGM, the Eligible Shareholder(s) himself/herself/themselves may do so, and all reasonable expenses incurred by the Eligible Shareholder(s) concerned as a result of the failure of the Board shall be reimbursed to the Eligible Shareholder(s) concerned by the Company.

## PROCEDURES FOR SHAREHOLDERS TO PUT FORWARD PROPOSALS AT SHAREHOLDERS’ MEETINGS

There are no provisions allowing Shareholders to move new resolutions at the general meetings under the Cayman Islands Companies Law (2011 Revision). However, pursuant to the articles of association of the Company, shareholders who wish to move a resolution may requisition the Company to convene an EGM following the procedures set out above.

## PROCEDURES FOR SENDING ENQUIRIES TO THE BOARD

Shareholders may send their enquiries and concerns in writing to the Board of the Company by addressing them to the principal place of business of the Company in Hong Kong at Room 501, Sino Industrial Plaza, 9 Kai Cheung Road, Kowloon Bay, Kowloon, Hong Kong by post for the attention of the Company Secretary or by email to [ir@bauhaus.com.hk](mailto:ir@bauhaus.com.hk).

Upon receipt of the enquiries, the Company Secretary will forward:

1. communications relating to matters within the Board’s purview to the executive Directors;
2. communications relating to matters within a Board committee’s area of responsibility to the chairman of the appropriate committee of the Company; and
3. communications relating to ordinary business matters, such as suggestions, inquiries and consumer complaints, to the appropriate management of the Group.

The directors present their report and the audited financial statements for the year ended 31 March 2016.

### **PRINCIPAL ACTIVITIES**

The principal activities of the Company are investment holding and management of the Group's operations. There were no significant changes in the nature of the Group's principal activities during the year. The principal activities of its principal subsidiaries are trading of garments and accessories, property holding and provision of management services.

### **BUSINESS REVIEW**

The business review of the Group for the year ended 31 March 2016 is set out under sections headed "Chairman's Statement" and "Management Discussion and Analysis" on pages 14 to 19 of this Annual Report. An analysis of the Group's performance for the year ended 31 March 2016 by key financial performance indicators is set out under section headed "Financial Highlights" on pages 3 to 7 of this Annual Report. Those discussions form part of this Report of the Directors.

The Group has complied with the relevant laws and regulations that have significant impact on the operations of the Group for the year ended 31 March 2016.

### **Environmental Policies and Performance**

The Group recognises the importance of environmental protection and sustainable business operations. The Group is dedicated to complying with the relevant environmental laws, standards and policies prevailing in the countries or jurisdictions in which the Group principally operates. The Group also advocates a number of environment-friendly measures in its operations and workplaces including but not limited to paperless documentation, electronic communication, energy saving and materials recycling, etc.

### **Relationships with Employees, Customers and Suppliers**

The Group considers that employees, customers and suppliers are key elements to the success of the Group's retail business. The Group provides competitive remuneration package to motivate and retain quality staff and is committed to providing a safe and healthy working environment for its staff. In particular, the Group regularly organises in-house training, team building and networking activities for retail sales staff to promote team spirit and to enhance skills.

As a leading retailer in the fashion industry, the Group not only sells products to customers, but also is committed to providing quality services and great shopping experience to them either in the Group's retail shops or via online platforms. The Group regularly interacts with customers and always welcomes to gain valuable market insights and feedback from end consumers.

On procurement side, the Group maintains a well-diversified sourcing base and has established long standing cooperation relationship with many suppliers. In addition, the Group has established certain anti-bribery policies, which are required to be observed by all parties, and regularly performs quality assurance review and on-site check to ensure the merchandises produced or supplied by vendors meet required standards and at reasonable market price.

### **RESULTS AND DIVIDENDS**

The Group's profit for the year ended 31 March 2016 and the Group's financial position at that date are set out in the financial statements on pages 36 to 83 of this Annual Report.

The directors recommend the payment of a final dividend of HK6.0 cents per ordinary share in respect of the year to shareholders on the register of members on Friday, 9 September 2016. Subject to the approval of shareholders at the forthcoming annual general meeting of the Company (the "AGM"), the proposed final dividend will be payable on or before Friday, 23 September 2016.

### **CLOSURE OF REGISTER OF MEMBERS**

The AGM is scheduled on Friday, 26 August 2016. For determining the entitlement to attend and vote at the AGM, the register of members of the Company will be closed from Wednesday, 24 August 2016 to Friday, 26 August 2016, both days inclusive, during which period no transfer of shares will be effected. In order to be eligible to attend and vote at the AGM, all transfers of shares, accompanied by the relevant share certificates, must be lodged with the Company's share registrar in Hong Kong, Tricor Investor Services Limited, at Level 22, Hopewell Centre, 183 Queen's Road East, Hong Kong, for registration not later than 4:30 p.m. on Tuesday, 23 August 2016.

The proposed final dividend is subject to the passing of an ordinary resolution by the shareholders at the AGM. The record date for entitlement to the proposed final dividend is scheduled on Friday, 9 September 2016. For determining the entitlement to the proposed final dividend, the register of members of the Company will be closed from Wednesday, 7 September 2016 to Friday, 9 September 2016, both days inclusive, during which period no transfer of shares will be effected. In order to qualify for the proposed final dividend, all transfers of shares, accompanied by the relevant share certificates, must be lodged with the Company's share registrar in Hong Kong, Tricor Investor Services Limited, for registration not later than 4:30 p.m. on Tuesday, 6 September 2016.



## SUMMARY OF FINANCIAL INFORMATION

A summary of the consolidated results and assets and liabilities of the Group for the last five financial years, as extracted from the published audited consolidated financial statements is set out on page 84 of this Annual Report. This summary does not form part of the audited financial statements.

## SHARE CAPITAL AND SHARE OPTIONS

Details of movements in the Company's issued share capital during the year are set out in Note 23 to the financial statements.

Details of movements in the Company's share options during the year are set out in Note 24 to the financial statements.

## PRE-EMPTIVE RIGHTS

There are no provisions for pre-emptive rights under the Company's articles of association or the Companies Law of the Cayman Islands which would oblige the Company to offer new shares on a pro rata basis to existing shareholders.

## PURCHASE, REDEMPTION OR SALE OF LISTED SECURITIES OF THE COMPANY

Neither the Company, nor any of its subsidiaries purchased, redeemed or sold any of the Company's listed securities during the year.

## DISTRIBUTABLE RESERVES

At 31 March 2016, the Company's reserves available for distribution, calculated in accordance with the provisions of the Companies Law of the Cayman Islands, amounted to HK\$295,568,000 of which an aggregate of HK\$22,043,000 has been proposed as final dividend for the year. In addition, the amount of HK\$105,566,000 previously included in the Company's share premium account may be distributed in the form of fully paid bonus shares.

## CHARITABLE CONTRIBUTIONS

During the year, the Group made charitable contributions totalling HK\$344,000.

## MAJOR CUSTOMERS AND SUPPLIERS

For the year ended 31 March 2016, sales to the Group's five largest customers accounted for less than 30% of the total sales of the Group for the year. Purchases from the Group's largest supplier and five largest suppliers accounted for approximately 21% and 55%, respectively, of the Group's total purchases for the year. None of the directors or any of their close associates or any shareholder of the Company (which to the knowledge of the directors own more than 5% of the Company's share capital) had beneficial interests in the Group's top five customers or suppliers referred to above.

## DIRECTORS

The directors of the Company during the year were:

### *Executive directors:*

Mr. Wong Yui Lam (*Chairman and Chief Executive Officer*)  
Madam Lee Yuk Ming  
Mr. Yeung Yat Hang

### *Independent non-executive directors:*

Mr. Chu To Ki  
Mr. Mak Wing Kit  
Dr. Wong Yun Kuen

In accordance with article 87 of the Company's articles of association, Dr. Wong Yun Kuen and Mr. Mak Wing Kit will retire by rotation and, being eligible, will offer themselves for re-election at the forthcoming annual general meeting of the Company.

The Company has received annual confirmations of independence pursuant to Rule 3.13 of the Rules Governing the Listing of Securities on the Stock Exchange (the "Listing Rules") from each of the independent non-executive directors and still considers them to be independent.

## DIRECTORS' AND SENIOR MANAGEMENT'S BIOGRAPHIES

Biographical details of the directors of the Company and the senior management of the Group are set out on pages 20 to 21 of this Annual Report.

## MANAGEMENT CONTRACTS

No contracts concerning the management and administration of the whole or any substantial part of the business of the Company were entered into or existed during the year.

## DIRECTORS' SERVICE CONTRACTS

Each of the executive directors has renewed his/her service contract with the Company for a term of three years commencing from 1 May 2014. The service contracts will continue thereafter until terminated by not less than six months' notice in writing served by either party on the other without payment of compensation. Under the service contracts, after each completed year of service, the remuneration payable to each of them may, subject to the discretion of the board of directors, be adjusted and they will each be entitled to a discretionary bonus provided that the total amount of bonuses payable to all the directors for such year shall not exceed HK\$5 million. Each of the executive directors will be entitled to all the reasonable out-of-pocket expenses and medical expenses, housing benefits and reimbursements, the use of a car and the fuel and maintenance (including insurance) expenses in respect of the car used by him/her.

Apart from the foregoing, no director proposed for re-election at the forthcoming annual general meeting has a service contract with the Company or any of its subsidiaries which is not determinable by the Company within one year without payment of compensation, other than statutory compensation.

## DIRECTORS' REMUNERATION

The directors' remuneration is recommended by the remuneration committee and is subject to approval by the board of directors with reference to directors' duties, responsibilities and performance and the results of the Group.

## DIRECTORS' INTERESTS IN TRANSACTIONS, ARRANGEMENTS OR CONTRACTS

No director nor a connected entity of a director had a material interest, either directly or indirectly, in any transactions, arrangements or contracts of significance to the business of the Group to which the holding company of the Company, or any of the Company's subsidiaries was a party during the year.

## DIRECTORS' INTERESTS AND SHORT POSITIONS IN SHARES AND UNDERLYING SHARES

At 31 March 2016, the interests and short positions of the directors of the Company in the shares and underlying shares of the Company or its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance (the "SFO")), as recorded in the register required to be kept by the Company pursuant to section 352 of the SFO, or as otherwise notified to the Company and The Stock Exchange of Hong Kong Limited (the "Stock Exchange") pursuant to the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code"), were as follows:

### (a) Long positions in ordinary shares of the Company

Name of director	Number of shares held, capacity and nature of interest				Percentage of the Company's issued share capital
	Directly beneficially owned	Through controlled corporation	Through a discretionary trust/as beneficiary or trustee of trust	Total number of ordinary shares held	
Mr. Wong Yui Lam	1,700,000	29,900,000 (note)	180,000,000 (note)	211,600,000	57.60%
Madam Lee Yuk Ming	250,000	—	—	250,000	0.07%
Mr. Yeung Yat Hang	4,730,000	—	—	4,730,000	1.29%

Note: The 29,900,000 shares are held by Wonder View Limited ("Wonder View"), the entire issued share capital of which is beneficially owned by Mr. Wong Yui Lam, an executive director of the Company. The 180,000,000 shares are held by Huge Treasure Investments Limited ("Huge Treasure") as trustee of The Wong & Tong Unit Trust, all units of which are owned by The Wong & Tong Family Trust, a discretionary trust established by Mr. Wong Yui Lam, the executive director of the Company and Madam Tong She Man, Winnie, a beneficial shareholder of the Company.



## DIRECTORS' INTERESTS AND SHORT POSITIONS IN SHARES AND UNDERLYING SHARES (Continued)

### (b) Long positions in share options of the Company

Name of director	Number of options directly beneficially owned
Madam Lee Yuk Ming	550,000

### (c) Long positions in shares of associated corporations

Name of associated corporation	Name of director	Capacity	Number of shares held	Percentage of the associated corporation's issued share capital
Huge Treasure (as trustee of The Wong & Tong Unit Trust)	Mr. Wong Yui Lam	Beneficial owner	1 share of US\$1	50%
Tough Jeans Limited	Mr. Wong Yui Lam	Beneficial owner (note)	3 non-voting deferred shares of HK\$1 each	60% of the issued non-voting deferred shares
Bauhaus Holdings Limited	Mr. Wong Yui Lam	Beneficial owner (note)	1 non-voting deferred shares of HK\$1	50% of the issued non-voting deferred share

Note:

Mr. Wong Yui Lam is a non-voting shareholder of these companies. The holders of these non-voting deferred shares are not entitled to any dividends and have no voting rights.

Save as disclosed above, as at 31 March 2016, none of the directors had registered an interest or short position in the shares or underlying shares of the Company or any of its associated corporations that was required to be recorded pursuant to section 352 of the SFO, or as otherwise notified to the Company and the Stock Exchange pursuant to the Model Code.

## RELATED PARTY TRANSACTIONS

Details of the related party transactions of the Group during the year are set out in Note 30 to the financial statements. These related party transactions also constituted continuing connected transactions exempt from the reporting, announcement and independent shareholders' approval requirements under Chapter 14A of the Listing Rules. The Company confirmed that it has complied with the applicable disclosure requirements of Chapter 14A of the Listing Rules.

## DIRECTORS' INDEMNITY

According to the articles of association of the Company, the Directors for the time being of the Company shall be indemnified and secured harmless out of the assets and profits of the Company from and against all actions, costs, charges, losses, damages and expenses which they or any of them, shall or may incur or sustain by reason of any act done, concurred in or omitted in or about the execution of their duty in their respective offices. The Company has maintained appropriate director liability insurance during the year ended 31 March 2016 in respect of legal action against the Directors from their liabilities arising out of corporate activities.

## SHARE OPTION SCHEMES

The share option scheme of the Company adopted on 22 April 2005 (the “Old Scheme”) had expired on 21 April 2015. Therefore, the Company adopted a new share option scheme (the “New Scheme”) pursuant to a resolution of the shareholders passed at the annual general meeting of the Company held on 27 August 2015. The Company operates the New Scheme for the purpose of providing incentives and rewards to eligible participants who contribute to the success of the Group’s operations. Further details of the Old Scheme and the New Scheme are disclosed in Note 24 to the financial statements.

The following table discloses movements in the Company’s share options outstanding during the year:

Name or category of participant	Number of share options				At 31 March 2016	Date of grant of share options (i)	Exercise period of share options	Exercise price of share options (ii) HK\$ per share
	At 1 April 2015	Granted during the year	Exercised during the year (iii)	Forfeited during the year				
<b>Directors, chief executive and a substantial shareholder and their associates</b>								
Madam Lee Yuk Ming	250,000	–	–	–	250,000	13 January 2012	12 January 2014 to 12 January 2017	1.83
	300,000	–	–	–	300,000	13 January 2012	12 January 2015 to 12 January 2017	1.83
	550,000	–	–	–	550,000			
<b>Other employees</b>								
In aggregate	150,000	–	(20,000)	–	130,000	13 January 2012	12 January 2013 to 12 January 2017	1.83
	370,000	–	(80,000)	–	290,000	13 January 2012	12 January 2014 to 12 January 2017	1.83
	430,000	–	(70,000)	–	360,000	13 January 2012	12 January 2015 to 12 January 2017	1.83
	950,000	–	(170,000)	–	780,000			
	1,500,000	–	(170,000)	–	1,330,000			

Notes to the table of share options outstanding during the year:

- (i) The vesting period of the share options is from the date of grant until the commencement of the exercise period.
- (ii) The exercise price of the share options is subject to adjustment in the case of rights or bonus issues, or other similar changes in the Company’s share capital.
- (iii) The weighted average closing price of the shares of the Company immediately before the dates on which the share options were exercised was HK\$2.92 per share.

No share option was granted during the year ended 31 March 2016. As at the date of this report, there were 1,330,000 options granted but not yet exercised under the Old Scheme, and the total number of securities available for issue under the New Scheme is 36,738,000, representing 10% of the issued shares of the Company.

Save as disclosed above, at no time during the year were rights to acquire benefits by means of the acquisition of shares in the Company granted to any of the directors or their respective spouses or minor children, or were any such rights exercised by them; or was the Company, its holding company, or any of its subsidiaries a party to any arrangement to enable the directors to acquire such rights in any other body corporate.



## SUBSTANTIAL SHAREHOLDERS' AND OTHER PERSONS' INTERESTS IN SHARES AND UNDERLYING SHARES

At 31 March 2016, the following interests of 5% or more of the issued share capital of the Company were recorded in the register of interests required to be kept by the Company pursuant to section 336 of the SFO:

Name	Position	Number of shares held, capacity and nature of interest			Total number of ordinary shares held	Percentage of the Company's issued share capital
		Directly beneficially owned	Through controlled corporation	Through discretionary trust/as beneficiary or trustee of trust		
Huge Treasure (note 1)	Long position	180,000,000	–	–	180,000,000	49.00%
East Asia International Trustees Limited ("EAIT") (note 2)	Long position	–	–	180,000,000	180,000,000	49.00%
Wonder View (note 3)	Long position	29,900,000	–	–	29,900,000	8.14%
Great Elite Corporation ("Great Elite") (note 4)	Long position	34,068,000	–	–	34,068,000	9.27%
David Michael Webb (note 5)	Long position	9,046,000	20,354,000	–	29,400,000	8.00%

### Notes:

- The 180,000,000 shares are held by Huge Treasure as trustee of The Wong & Tong Unit Trust, all units of which are owned by The Wong & Tong Family Trust, a discretionary trust established by Mr. Wong Yui Lam, an executive director of the Company and Madam Tong She Man, Winnie, a beneficial shareholder of the Company.
- EAIT is a licensed trustee in the British Virgin Islands and acts as trustee of The Wong & Tong Family Trust. By virtue of its capacity as trustee of The Wong & Tong Family Trust, EAIT is deemed to be interested in the shares held by Huge Treasure (as trustee of The Wong & Tong Unit Trust) under the SFO.
- Wonder View is a company incorporated in the British Virgin Islands, the entire issued share capital of which is owned by Mr. Wong Yui Lam.
- Great Elite is a company incorporated in the British Virgin Islands, the entire issued share capital of which is owned by Madam Tong She Man, Winnie.
- The 20,354,000 shares are held by Preferable Situation Assets Limited, which is incorporated in the British Virgin Islands, the entire issued share capital of which is owned by Mr. David Michael Webb.

Save as disclosed above, as at 31 March 2016, no person, other than the directors of the Company, whose interests are set out in the section "Directors' interests and short positions in shares and underlying shares" above, has an interest or short position in the shares or underlying shares of the Company that was required to be recorded pursuant to section 336 of the SFO.

## SUFFICIENCY OF PUBLIC FLOAT

Based on information that is publicly available to the Company and within the knowledge of the directors, at least 25% of the Company's total number of issued shares was held by the public as at the date of this report.

## AUDITORS

Ernst & Young retire and a resolution for their reappointment as auditors of the Company will be proposed at the forthcoming annual general meeting.

ON BEHALF OF THE BOARD

**Wong Yui Lam**  
Chairman

Hong Kong  
24 June 2016



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To the shareholders of  
**Bauhaus International (Holdings) Limited**  
(Incorporated in the Cayman Islands with limited liability)

We have audited the consolidated financial statements of Bauhaus International (Holdings) Limited (the “**Company**”) and its subsidiaries set out on pages 36 to 83, which comprise the consolidated statement of financial position as at 31 March 2016, the consolidated statement of profit or loss and other comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

### **DIRECTORS' RESPONSIBILITY FOR THE CONSOLIDATED FINANCIAL STATEMENTS**

The directors of the Company are responsible for the preparation of consolidated financial statements that give a true and fair view in accordance with Hong Kong Financial Reporting Standards issued by the Hong Kong Institute of Certified Public Accountants and the disclosure requirements of the Hong Kong Companies Ordinance, and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### **AUDITORS' RESPONSIBILITY**

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. Our report is made solely to you, as a body, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

We conducted our audit in accordance with Hong Kong Standards on Auditing issued by the Hong Kong Institute of Certified Public Accountants. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgement, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the entity's preparation of consolidated financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### **OPINION**

In our opinion, the consolidated financial statements give a true and fair view of the financial position of the Company and its subsidiaries as at 31 March 2016, and of their financial performance and cash flows for the year then ended in accordance with Hong Kong Financial Reporting Standards and have been properly prepared in compliance with the disclosure requirements of the Hong Kong Companies Ordinance.

Ernst & Young  
Certified Public Accountants  
Hong Kong  
24 June 2016



## 36 Consolidated Statement of Profit or Loss and Other Comprehensive Income

Year ended 31 March 2016

	Notes	2016 HK\$'000	2015 HK\$'000
REVENUE	5	<b>1,512,996</b>	1,591,817
Cost of sales		<b>(620,330)</b>	(623,050)
GROSS PROFIT		<b>892,666</b>	968,767
Other income and gain	5	<b>4,500</b>	10,413
Selling and distribution expenses		<b>(714,514)</b>	(710,007)
Administrative expenses		<b>(110,242)</b>	(110,791)
Other expenses		<b>(9,757)</b>	(8,606)
Finance cost	7	<b>(796)</b>	(347)
PROFIT BEFORE TAX	6	<b>61,857</b>	149,429
Income tax expense	10	<b>(8,908)</b>	(20,062)
<b>PROFIT FOR THE YEAR ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT</b>		<b>52,949</b>	129,367
Other comprehensive income to be reclassified to profit or loss in subsequent periods:			
Currency translation differences		<b>(3,168)</b>	59
TOTAL COMPREHENSIVE INCOME FOR THE YEAR ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT		<b>49,781</b>	129,426
EARNINGS PER SHARE ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT			
Basic	12	<b>HK14.4 cents</b>	HK35.4 cents
Diluted		<b>HK14.4 cents</b>	HK35.4 cents

31 March 2016

	Notes	2016 HK\$'000	2015 HK\$'000
<b>NON-CURRENT ASSETS</b>			
Property, plant and equipment	13	<b>200,416</b>	201,610
Intangible assets	14	<b>820</b>	931
Rental, utility and other non-current deposits		<b>78,232</b>	90,390
Deferred tax assets	15	<b>27,988</b>	27,788
<b>Total non-current assets</b>		<b>307,456</b>	320,719
<b>CURRENT ASSETS</b>			
Inventories	16	<b>268,110</b>	251,346
Trade receivables	17	<b>58,347</b>	56,332
Prepayments, deposits and other receivables	18	<b>35,958</b>	34,888
Tax recoverable		<b>6,914</b>	5,803
Cash and bank balances	19	<b>219,249</b>	256,818
<b>Total current assets</b>		<b>588,578</b>	605,187
<b>CURRENT LIABILITIES</b>			
Trade payables	20	<b>24,245</b>	35,398
Other payables and accruals	21	<b>76,066</b>	85,776
Interest-bearing bank borrowing	22	<b>12,876</b>	19,678
Tax payable		<b>8,132</b>	9,295
<b>Total current liabilities</b>		<b>121,319</b>	150,147
<b>NET CURRENT ASSETS</b>		<b>467,259</b>	455,040
<b>TOTAL ASSETS LESS CURRENT LIABILITIES</b>		<b>774,715</b>	775,759
<b>NON-CURRENT LIABILITY</b>			
Deferred tax liabilities	15	<b>5,264</b>	6,804
<b>NET ASSETS</b>		<b>769,451</b>	768,955
<b>EQUITY</b>			
<b>Equity attributable to equity holders of the parent</b>			
Share capital	23	<b>36,738</b>	36,721
Reserves		<b>732,713</b>	732,234
<b>TOTAL EQUITY</b>		<b>769,451</b>	768,955

**Wong Yui Lam**  
Chairman, CEO & Executive Director

**Lee Yuk Ming**  
Executive Director



## 38 Consolidated Statement of Changes in Equity

Year ended 31 March 2016

	Notes	Share capital HK\$'000	Share premium account HK\$'000	Contributed surplus HK\$'000 (Note 25)	Share option reserve HK\$'000	Exchange fluctuation reserve HK\$'000	Reserve funds HK\$'000 (Note 25)	Retained profits HK\$'000	Total equity HK\$'000
At 1 April 2014		36,481	99,818	744	10,075	25,827	10,116	508,318	691,379
Issue of shares by exercise of share options	23, 24	240	5,367	-	(1,215)	-	-	-	4,392
Final 2014 dividend declared		-	-	-	-	-	-	(51,094)	(51,094)
Total comprehensive income for the year		-	-	-	-	59	-	129,367	129,426
Equity-settled share option arrangements	24	-	-	-	326	-	-	-	326
Interim 2015 dividend	11	-	-	-	-	-	-	(5,474)	(5,474)
At 31 March 2015 and 1 April 2015		36,721	105,185*	744*	9,186*	25,886*	10,116*	581,117*	768,955
Issue of shares by exercise of share options	23, 24	17	381	-	(87)	-	-	-	311
Final 2015 dividend declared		-	-	-	-	-	-	(49,596)	(49,596)
Total comprehensive income for the year		-	-	-	-	(3,168)	-	52,949	49,781
Transfer to reserve funds		-	-	-	-	-	12	(12)	-
At 31 March 2016		36,738	105,566*	744*	9,099*	22,718*	10,128*	584,458*##	769,451

\* These reserve accounts comprise the consolidated reserves of HK\$732,713,000 (2015: HK\$732,234,000) in the consolidated statement of financial position.

## Retained profits have been adjusted for the proposed final 2015 dividend in accordance with the current year's presentation, which is described in Note 2.4 to the financial statements.

## 39 Consolidated Statement of Cash Flows

Year ended 31 March 2016

	Notes	2016 HK\$'000	2015 HK\$'000
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>			
Profit before tax		<b>61,857</b>	149,429
Adjustments for:			
Finance cost	7	<b>796</b>	347
Bank interest income	5	<b>(471)</b>	(382)
Depreciation	6	<b>44,668</b>	41,312
Loss on disposal of items of property, plant and equipment, net	6	<b>3,128</b>	2,731
Write-off of rental deposits	6	<b>1,903</b>	1
Disposal of trademarks	6	<b>33</b>	32
Amortisation of intangible assets	6	<b>257</b>	297
Provision/(write-back of provision) for slow-moving inventories, net	6	<b>11,030</b>	(16,698)
Provision for doubtful debts	6	<b>–</b>	510
Write-off of bad debts	6	<b>12</b>	366
Equity-settled share option expense	6, 24	<b>–</b>	326
Impairment of items of property, plant and equipment	6	<b>4,420</b>	3,983
		<b>127,633</b>	182,254
Decrease/(increase) in rental, utility and other non-current deposits		<b>10,255</b>	(10,118)
Decrease/(increase) in inventories		<b>(27,794)</b>	33,779
Increase in trade receivables		<b>(2,027)</b>	(15,726)
Increase in prepayments, deposits and other receivables		<b>(1,070)</b>	(8,119)
Decrease in trade payables		<b>(11,153)</b>	(3,356)
Decrease in other payables and accruals		<b>(9,710)</b>	(21,166)
Cash generated from operations		<b>86,134</b>	157,548
Interest received		<b>471</b>	382
Interest paid		<b>(796)</b>	(347)
Hong Kong profits tax paid		<b>(9,284)</b>	(19,556)
Overseas taxes paid		<b>(3,638)</b>	(4,697)
Net cash flows from operating activities		<b>72,887</b>	133,330
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>			
Purchases of items of property, plant and equipment	13	<b>(51,843)</b>	(104,699)
Proceeds from disposal of items of property, plant and equipment		<b>158</b>	200
Additions to intangible assets	14	<b>(179)</b>	(57)
Net cash flows used in investing activities		<b>(51,864)</b>	(104,556)
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>			
Proceeds from issue of shares	23	<b>311</b>	4,392
New bank loans		<b>30,000</b>	40,800
Repayment of bank loans		<b>(36,802)</b>	(21,122)
Dividends paid		<b>(49,596)</b>	(56,568)
Net cash flows used in financing activities		<b>(56,087)</b>	(32,498)
<b>NET DECREASE IN CASH AND CASH EQUIVALENTS</b>			
Cash and cash equivalents at beginning of year		<b>256,818</b>	260,221
Effect of foreign exchange rate changes, net		<b>(2,505)</b>	321
<b>CASH AND CASH EQUIVALENTS AT END OF YEAR</b>		<b>219,249</b>	256,818
<b>ANALYSIS OF BALANCES OF CASH AND CASH EQUIVALENTS</b>			
Cash and bank balances	19	<b>219,249</b>	256,818



## 1. CORPORATE AND GROUP INFORMATION

Bauhaus International (Holdings) Limited is a limited liability company incorporated in the Cayman Islands. The principal place of business of the Company is located at Room 501, Sino Industrial Plaza, 9 Kai Cheung Road, Kowloon Bay, Kowloon, Hong Kong.

During the year, the Group was engaged in the design and retailing of trendy apparel, bags and fashion accessories.

In the opinion of the directors, the holding company and the ultimate holding company of the Company is Huge Treasure Investments Limited, which is incorporated in the British Virgin Islands.

### Information about subsidiaries

Particulars of the Company's principal subsidiaries are as follows:

Name	Place of incorporation/ registration and business	Issued ordinary/registered share capital	Percentage of equity attributable to the Company		Principal activities
			Direct	Indirect	
Bauhaus Investments (BVI) Limited*	British Virgin Islands	Ordinary US\$1,000	100	–	Investment holding
Bauhaus Holdings Limited	Hong Kong	Non-voting deferred HK\$2 and ordinary HK\$2	–	100	Trading of garments and accessories
Bauhaus Deluxe Limited	Hong Kong	Ordinary HK\$1,000,000	–	100	Trading of garments and accessories
Tough Jeans Limited	Hong Kong	Non-voting deferred HK\$5 and ordinary HK\$2	–	100	Trading of garments and accessories
Wide World Development Limited	Hong Kong	Ordinary HK\$1	–	100	Trading of garments and accessories
Bauhaus (China) Limited	Hong Kong	Ordinary HK\$1	–	100	Investment holding and trading of garments and accessories
Bauhaus Property Limited	Hong Kong	Ordinary HK\$2	–	100	Property holding
Sky Top Investment (Group) Limited	Hong Kong	Ordinary HK\$1	–	100	Property holding
Eighty Twenty Products Limited*	Hong Kong	Ordinary HK\$1	–	100	Property holding
Bauhaus Management Limited	Hong Kong	Ordinary HK\$1,000,000	–	100	Provision of management services
Bauhaus Retail (Macau) Limited*	Macau	Ordinary MOP25,000	–	100	Trading of garments and accessories

## 1. CORPORATE AND GROUP INFORMATION *(Continued)*

### Information about subsidiaries *(Continued)*

Name	Place of incorporation/ registration and business	Issued ordinary/registered share capital	Percentage of equity attributable to the Company		Principal activities
			Direct	Indirect	
Tough Jeans Macao Commercial Offshore Limited	Macau	Ordinary MOP100,000	–	100	Trading of garments and accessories
包豪氏企業有限公司	Taiwan	NT\$500,000	–	100	Trading of garments and accessories
強韌貿易(深圳)有限公司 <sup>#</sup>	PRC/Mainland China	HK\$12,000,000	–	100	Trading of garments and accessories
強韌貿易(上海)有限公司 <sup>#</sup>	PRC/Mainland China	HK\$8,000,000	–	100	Trading of garments and accessories
包浩斯貿易(北京)有限公司 <sup>#</sup>	PRC/Mainland China	HK\$2,000,000	–	100	Trading of garments and accessories
包浩斯貿易(廣州)有限公司 <sup>#</sup>	PRC/Mainland China	HK\$2,000,000	–	100	Trading of garments and accessories

\* The statutory financial statements of these subsidiaries were not audited by Ernst & Young, Hong Kong or another member firm of the Ernst & Young global network.

# These subsidiaries are registered as wholly-foreign-owned enterprises under PRC law.

The above tables list the subsidiaries of the Company which, in the opinion of the directors, principally affected the results for the year or formed a substantial portion of the net assets of the Group. To give details of other subsidiaries would, in the opinion of the directors, result in particulars of excessive length.



## 2.1 BASIS OF PREPARATION

These financial statements have been prepared in accordance with Hong Kong Financial Reporting Standards (“**HKFRSs**”) (which include all Hong Kong Financial Reporting Standards, Hong Kong Accounting Standards (“**HKASs**”) and Interpretations) issued by the Hong Kong Institute of Certified Public Accountants (“**HKICPA**”), accounting principles generally accepted in Hong Kong and the disclosure requirements of the Hong Kong Companies Ordinance. They have been prepared under the historical cost convention. These financial statements are presented in Hong Kong dollars and all values are rounded to the nearest thousand except when otherwise indicated.

### Basis of consolidation

The consolidated financial statements include the financial statements of the Company and its subsidiaries (collectively referred to as the “**Group**”) for the year ended 31 March 2016. A subsidiary is an entity (including a structured entity), directly or indirectly, controlled by the Company. Control is achieved when the Group is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee (i.e., existing rights that give the Group the current ability to direct the relevant activities of the investee).

When the Company has, directly or indirectly, less than a majority of the voting or similar rights of an investee, the Group considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- (a) the contractual arrangement with the other vote holders of the investee;
- (b) rights arising from other contractual arrangements; and
- (c) the Group’s voting rights and potential voting rights.

The financial statements of the subsidiaries are prepared for the same reporting period as the Company, using consistent accounting policies. The results of subsidiaries are consolidated from the date on which the Group obtains control, and continue to be consolidated until the date that such control ceases.

Profit or loss and each component of other comprehensive income are attributed to the owners of the parent of the Group and to the non-controlling interests, even if this results in the non-controlling interests having a deficit balance. All intra-group assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

The Group reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control described in the accounting policy for subsidiaries above. A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction.

If the Group loses control over a subsidiary, it derecognises (i) the assets (including goodwill) and liabilities of the subsidiary, (ii) the carrying amount of any non-controlling interest and (iii) the cumulative translation differences recorded in equity; and recognises (i) the fair value of the consideration received, (ii) the fair value of any investment retained and (iii) any resulting surplus or deficit in profit or loss. The Group’s share of components previously recognised in other comprehensive income is reclassified to profit or loss or retained profits, as appropriate, on the same basis as would be required if the Group had directly disposed of the related assets or liabilities.

## 2.2 CHANGES IN ACCOUNTING POLICIES AND DISCLOSURES

The Group has adopted the following revised standards for the first time for the current year's financial statements.

*Amendments to HKAS 19 Defined Benefit Plans: Employee Contributions*

*Annual Improvements to HKFRSs 2010-2012 Cycle*

*Annual Improvements to HKFRSs 2011-2013 Cycle*

The nature and impact of each amendment is described below:

- (a) Amendments to HKAS 19 apply to contributions from employees or third parties to defined benefit plans. The amendments simplify the accounting for contributions that are independent of the number of years of employee service, for example, employee contributions that are calculated according to a fixed percentage of salary. If the amount of the contributions is independent of the number of years of service, an entity is permitted to recognise such contributions as a reduction of service cost in the period in which the related service is rendered. The amendments have had no impact on the Group as the Group does not have defined benefit plans.
- (b) The *Annual Improvements to HKFRSs 2010-2012 Cycle* issued in January 2014 sets out amendments to a number of HKFRSs. Details of the amendments that are effective for the current year are as follows:
  - *HKFRS 8 Operating Segments*: Clarifies that an entity must disclose the judgements made by management in applying the aggregation criteria in HKFRS 8, including a brief description of operating segments that have been aggregated and the economic characteristics used to assess whether the segments are similar. The amendments also clarify that a reconciliation of segment assets to total assets is only required to be disclosed if the reconciliation is reported to the chief operating decision maker. The amendments have had no impact on the Group.
  - *HKAS 16 Property, Plant and Equipment* and *HKAS 38 Intangible Assets*: Clarifies the treatment of gross carrying amount and accumulated depreciation or amortisation of revalued items of property, plant and equipment and intangible assets. The amendments have had no impact on the Group as the Group does not apply the revaluation model for the measurement of these assets.
  - *HKAS 24 Related Party Disclosures*: Clarifies that a management entity (i.e., an entity that provides key management personnel services) is a related party subject to related party disclosure requirements. In addition, an entity that uses a management entity is required to disclose the expenses incurred for management services. The amendment has had no impact on the Group as the Group does not receive any management services from other entities.



## 2.2 CHANGES IN ACCOUNTING POLICIES AND DISCLOSURES (Continued)

- (c) The *Annual Improvements to HKFRSs 2011-2013 Cycle* issued in January 2014 sets out amendments to a number of HKFRSs. Details of the amendments that are effective for the current year are as follows:
- **HKFRS 3 *Business Combinations***: Clarifies that joint arrangements but not joint ventures are outside the scope of HKFRS 3 and the scope exception applies only to the accounting in the financial statements of the joint arrangement itself. The amendment is applied prospectively. The amendment has had no impact on the Group as the Company is not a joint arrangement and the Group did not form any joint arrangement during the year.
  - **HKFRS 13 *Fair Value Measurement***: Clarifies that the portfolio exception in HKFRS 13 can be applied not only to financial assets and financial liabilities, but also to other contracts within the scope of HKFRS 9 or HKAS 39 as applicable. The amendment is applied prospectively from the beginning of the annual period in which HKFRS 13 was initially applied. The amendment has had no impact on the Group as the Group does not apply the portfolio exception in HKFRS 13.
  - **HKAS 40 *Investment Property***: Clarifies that HKFRS 3, instead of the description of ancillary services in HKAS 40 which differentiates between investment property and owner-occupied property, is used to determine if the transaction is a purchase of an asset or a business combination. The amendment is applied prospectively for acquisitions of investment properties. The amendment has had no impact on the Group as no acquisition of investment properties was noted during the year and so this amendment is not applicable.

In addition, the Group has adopted the amendments to the Listing Rules issued by the Hong Kong Stock Exchange relating to the disclosure of financial information with reference to the Hong Kong Companies Ordinance (Cap. 622) during the current financial year. The main impact to the financial statements is on the presentation and disclosure of certain information in the financial statements.

## 2.3 ISSUED BUT NOT YET EFFECTIVE HONG KONG FINANCIAL REPORTING STANDARDS

The Group has not applied the following new and revised HKFRSs, that have been issued but are not yet effective, in these financial statements.

HKFRS 9	<i>Financial Instruments</i> <sup>2</sup>
Amendments to HKFRS 10 and HKAS 28 (2011)	<i>Sale or Contribution of Assets between an Investor and its Associate or Joint Venture</i> <sup>5</sup>
Amendments to HKFRS 10, HKFRS 12 and HKAS 28 (2011)	<i>Investment Entities: Applying the Consolidation Exception</i> <sup>1</sup>
Amendments to HKFRS 11	<i>Accounting for Acquisitions of Interests in Joint Operations</i> <sup>1</sup>
HKFRS 14	<i>Regulatory Deferral Accounts</i> <sup>3</sup>
HKFRS 15	<i>Revenue from Contracts with Customers</i> <sup>2</sup>
HKFRS 16	<i>Leases</i> <sup>4</sup>
Amendments to HKAS 1	<i>Disclosure Initiative</i> <sup>1</sup>
Amendments to HKAS 16 and HKAS 38	<i>Clarification of Acceptable Methods of Depreciation and Amortisation</i> <sup>1</sup>
Amendments to HKAS 16 and HKAS 41	<i>Agriculture: Bearer Plants</i> <sup>1</sup>
Amendments to HKAS 27 (2011)	<i>Equity Method in Separate Financial Statements</i> <sup>1</sup>
<i>Annual Improvements 2012-2014 Cycle</i>	Amendments to a number of HKFRSs <sup>1</sup>

<sup>1</sup> Effective for annual periods beginning on or after 1 January 2016

<sup>2</sup> Effective for annual periods beginning on or after 1 January 2018

<sup>3</sup> Effective for an entity that first adopts HKFRSs for its annual financial statements beginning on or after 1 January 2016 and therefore is not applicable to the Group

<sup>4</sup> Effective for annual periods beginning on or after 1 January 2019

<sup>5</sup> No mandatory effective date yet determined but available for adoption

## 2.3 ISSUED BUT NOT YET EFFECTIVE HONG KONG FINANCIAL REPORTING STANDARDS *(Continued)*

Further information about those HKFRSs that are expected to be applicable to the Group is as follows:

In September 2014, the HKICPA issued the final version of HKFRS 9, bringing together all phases of the financial instruments project to replace HKAS 39 and all previous versions of HKFRS 9. The standard introduces new requirements for classification and measurement, impairment and hedge accounting. The Group expects to adopt HKFRS 9 from 1 April 2018. The Group is currently assessing the impact of the standard.

The amendments to HKFRS 10 and HKAS 28 (2011) address an inconsistency between the requirements in HKFRS 10 and in HKAS 28 (2011) in dealing with the sale or contribution of assets between an investor and its associate or joint venture. The amendments require a full recognition of a gain or loss when the sale or contribution of assets between an investor and its associate or joint venture constitutes a business. For a transaction involving assets that do not constitute a business, a gain or loss resulting from the transaction is recognised in the investor's profit or loss only to the extent of the unrelated investor's interest in that associate or joint venture. The amendments are to be applied prospectively. The Group expects to adopt the amendments from 1 April 2016.

The amendments to HKFRS 11 require that an acquirer of an interest in a joint operation in which the activity of the joint operation constitutes a business must apply the relevant principles for business combinations in HKFRS 3. The amendments also clarify that a previously held interest in a joint operation is not remeasured on the acquisition of an additional interest in the same joint operation while joint control is retained. In addition, a scope exclusion has been added to HKFRS 11 to specify that the amendments do not apply when the parties sharing joint control, including the reporting entity, are under common control of the same ultimate controlling party. The amendments apply to both the acquisition of the initial interest in a joint operation and the acquisition of any additional interests in the same joint operation. The amendments are not expected to have any impact on the financial position or performance of the Group upon adoption on 1 April 2016.

HKFRS 15 establishes a new five-step model to account for revenue arising from contracts with customers. Under HKFRS 15, revenue is recognised at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer. The principles in HKFRS 15 provide a more structured approach for measuring and recognising revenue. The standard also introduces extensive qualitative and quantitative disclosure requirements, including disaggregation of total revenue, information about performance obligations, changes in contract asset and liability account balances between periods and key judgements and estimates. The standard will supersede all current revenue recognition requirements under HKFRSs. In September 2015, the HKICPA issued an amendment to HKFRS 15 regarding a one-year deferral of the mandatory effective date of HKFRS 15 to 1 January 2018. The Group expects to adopt HKFRS 15 on 1 April 2018 and is currently assessing the impact of HKFRS 15 upon adoption.

The Group is currently assessing the impact of HKFRS 16 upon adoption while the Group is not yet in a position to state whether it would have a significant impact on the Group's results of operations and financial position.

Amendments to HKAS 1 include narrow-focus improvements in respect of the presentation and disclosure in financial statements. The amendments clarify:

- (i) the materiality requirements in HKAS 1;
- (ii) that specific line items in the statement of profit or loss and the statement of financial position may be disaggregated;
- (iii) that entities have flexibility as to the order in which they present the notes to financial statements; and
- (iv) that the share of other comprehensive income of associates and joint ventures accounted for using the equity method must be presented in aggregate as a single line item, and classified between those items that will or will not be subsequently reclassified to profit or loss.



## 2.3 ISSUED BUT NOT YET EFFECTIVE HONG KONG FINANCIAL REPORTING STANDARDS *(Continued)*

Furthermore, the amendments clarify the requirements that apply when additional subtotals are presented in the statement of financial position and the statement of profit or loss. The Group expects to adopt the amendments from 1 April 2016. The amendments are not expected to have any significant impact on the Group's financial statements.

Amendments to HKAS 16 and HKAS 38 clarify the principle in HKAS 16 and HKAS 38 that revenue reflects a pattern of economic benefits that are generated from operating a business (of which the asset is part) rather than the economic benefits that are consumed through the use of the asset. As a result, a revenue-based method cannot be used to depreciate property, plant and equipment and may only be used in very limited circumstances to amortise intangible assets. The amendments are to be applied prospectively. The amendments are not expected to have any impact on the financial position or performance of the Group upon adoption on 1 April 2016 as the Group has not used a revenue-based method for the calculation of depreciation of its non-current assets.

## 2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### Impairment of non-financial assets

Where an indication of impairment exists, or when annual impairment testing for an asset is required (other than inventories, deferred tax assets and financial assets), the asset's recoverable amount is estimated. An asset's recoverable amount is the higher of the asset's or cash-generating unit's value in use and its fair value less costs of disposal, and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets, in which case the recoverable amount is determined for the cash-generating unit to which the asset belongs.

An impairment loss is recognised only if the carrying amount of an asset exceeds its recoverable amount. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. An impairment loss is charged to profit or loss in the period in which it arises in those expense categories consistent with the function of the impaired asset.

An assessment is made at the end of each reporting period as to whether there is an indication that previously recognised impairment losses may no longer exist or may have decreased. If such an indication exists, the recoverable amount is estimated. A previously recognised impairment loss of an asset other than certain financial assets is reversed only if there has been a change in the estimates used to determine the recoverable amount of that asset, but not to an amount higher than the carrying amount that would have been determined (net of any depreciation/amortisation) had no impairment loss been recognised for the asset in prior years. A reversal of such an impairment loss is credited to profit or loss in the period in which it arises.

**2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** (Continued)**Related parties**

A party is considered to be related to the Group if:

- (a) the party is a person or a close member of that person's family and that person
  - (i) has control or joint control over the Group;
  - (ii) has significant influence over the Group; or
  - (iii) is a member of the key management personnel of the Group or of a parent of the Group;

or

- (b) the party is an entity where any of the following conditions applies:
  - (i) the entity and the Group are members of the same group;
  - (ii) one entity is an associate or joint venture of the other entity (or of a parent, subsidiary or fellow subsidiary of the other entity);
  - (iii) the entity and the Group are joint ventures of the same third party;
  - (iv) one entity is a joint venture of a third entity and the other entity is an associate of the third entity;
  - (v) the entity is a post-employment benefit plan for the benefit of employees of either the Group or an entity related to the Group;
  - (vi) the entity is controlled or jointly controlled by a person identified in (a);
  - (vii) a person identified in (a)(i) has significant influence over the entity or is a member of the key management personnel of the entity (or of a parent of the entity); and
  - (viii) the entity, or any member of a group of which it is a part, provides key management personnel services to the Group or to the parent of the Group.

**Property, plant and equipment and depreciation**

Property, plant and equipment are stated at cost less accumulated depreciation and any impairment losses. The cost of an item of property, plant and equipment comprises its purchase price and any directly attributable costs of bringing the asset to its working condition and location for its intended use.

Expenditure incurred after items of property, plant and equipment have been put into operation, such as repairs and maintenance, is normally charged to profit or loss in the period in which it is incurred. In situations where the recognition criteria are satisfied, the expenditure for a major inspection is capitalised in the carrying amount of the asset as a replacement. Where significant parts of property, plant and equipment are required to be replaced at intervals, the Group recognises such parts as individual assets with specific useful lives and depreciates them accordingly.

Depreciation is calculated on the straight-line basis to write off the cost of each item of property, plant and equipment to its residual value over its estimated useful life. The principal annual rates used for this purpose are as follows:

Leasehold land	Over the lease terms
Buildings	2%
Leasehold improvements	2 to 5 years
Plant and machinery	9% to 25%
Computer equipment	20% to 30%
Furniture, fixtures and equipment	18% to 25%
Motor vehicles	30%



## **2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** *(Continued)*

### **Property, plant and equipment and depreciation** *(Continued)*

Where parts of an item of property, plant and equipment have different useful lives, the cost of that item is allocated on a reasonable basis among the parts and each part is depreciated separately. Residual values, useful lives and the depreciation method are reviewed, and adjusted if appropriate, at least at each financial year end.

An item of property, plant and equipment including any significant part initially recognised is derecognised upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss on disposal or retirement recognised in profit or loss in the year the asset is derecognised is the difference between the net sales proceeds and the carrying amount of the relevant asset.

The Group revised the estimated useful lives for leasehold improvements. In the opinion of the directors, the revised estimates can reflect the estimated useful life of the property, plant and equipment more accurately. The effect of that change in accounting estimate for the current year was a decrease in depreciation and an increase in profit after tax of HK\$1,770,000.

### **Intangible assets**

Intangible assets acquired separately are measured on initial recognition at cost. The cost of intangible assets acquired in a business combination is the fair value as at the date of acquisition. The useful lives of intangible assets are assessed to be either finite or indefinite. Intangible assets with finite lives are subsequently amortised over the useful economic life and assessed for impairment whenever there is an indication that the intangible asset may be impaired. The amortisation period and the amortisation method for an intangible asset with a finite useful life are reviewed at least at each financial year end.

Trademarks with definite useful lives are stated at cost less any impairment losses and are amortised on the straight-line basis over their estimated useful lives of 5 to 15 years.

### **Leases**

Leases that transfer substantially all the rewards and risks of ownership of assets to the Group, other than legal title, are accounted for as finance leases. At the inception of a finance lease, the cost of the leased asset is capitalised at the present value of the minimum lease payments and recorded together with the obligation, excluding the interest element, to reflect the purchase and financing. Assets held under capitalised finance leases, including prepaid land lease payments under finance leases, are included in property, plant and equipment, and depreciated over the shorter of the lease terms and the estimated useful lives of the assets. The finance cost of such leases are charged to profit or loss so as to provide a constant periodic rate of charge over the lease terms.

Leases where substantially all the rewards and risks of ownership of assets remain with the lessor are accounted for as operating leases. Where the Group is the lessee, rentals payable under the operating leases net of any incentives received from the lessor are charged to profit or loss on the straight-line basis over the lease terms.

### **Investments and other financial assets**

#### **Initial recognition and measurement**

Financial assets are classified, at initial recognition, as financial assets at fair value through profit or loss, loans and receivables and available-for-sale financial assets investments, or as derivatives designated as hedging instruments in an effective hedge, as appropriate. When financial assets are recognised initially, they are measured at fair value plus transaction costs that are attributable to the acquisition of the financial assets, except in the case of financial assets recorded at fair value through profit or loss.

All regular way purchases and sales of financial assets are recognised on the trade date, that is, the date that the Group commits to purchase or sell the asset. Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the period generally established by regulation or convention in the marketplace.

## 2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### Investments and other financial assets (Continued)

#### Subsequent measurement

The subsequent measurement of loans and receivables is as follows:

#### Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. After initial measurement, such assets are subsequently measured at amortised cost using the effective interest rate method less any allowance for impairment. Amortised cost is calculated by taking into account any discount or premium on acquisition and includes fees or costs that are an integral part of the effective interest rate. The effective interest rate amortisation is included in other income and gain in profit or loss. The loss arising from impairment is recognised in profit or loss in finance cost for loans and in other expenses for receivables.

#### Derecognition of financial assets

A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is primarily derecognised (i.e., removed from the Group's consolidated statement of financial position) when:

- the rights to receive cash flows from the asset have expired; or
- the Group has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a "pass-through" arrangement; and either (a) the Group has transferred substantially all the risks and rewards of the asset, or (b) the Group has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Group has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement, it evaluates if and to what extent it has retained the risk and rewards of ownership of asset. When it has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the Group continues to recognise the transferred asset to the extent of the Group's continuing involvement. In that case, the Group also recognises an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Group has retained.

Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Group could be required to repay.

#### Impairment of financial assets

The Group assesses at the end of each reporting period whether there is objective evidence that a financial asset or a group of financial assets is impaired. An impairment exists if one or more events that occurred after the initial recognition of the asset have an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated. Evidence of impairment may include indications that a debtor or a group of debtors is experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganisation and observable data indicating that there is a measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.



## **2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** *(Continued)*

### **Impairment of financial assets** *(Continued)*

#### **Financial assets carried at amortised cost**

For financial assets carried at amortised cost, the Group first assesses whether impairment exists individually for financial assets that are individually significant, or collectively for financial assets that are not individually significant. If the Group determines that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses them for impairment. Assets that are individually assessed for impairment and for which an impairment loss is, or continues to be, recognised are not included in a collective assessment of impairment.

The amount of any impairment loss identified is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred). The present value of the estimated future cash flows is discounted at the financial asset's original effective interest rate (i.e., the effective interest rate computed at initial recognition).

The carrying amount of the asset is reduced through the use of an allowance account and the loss is recognised in profit or loss. Interest income continues to be accrued on the reduced carrying amount using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss. Loans and receivables together with any associated allowance are written off when there is no realistic prospect of future recovery and all collateral has been realised or has been transferred to the Group.

If, in a subsequent period, the amount of the estimated impairment loss increases or decreases because of an event occurring after the impairment was recognised, the previously recognised impairment loss is increased or reduced by adjusting the allowance account. If a write-off is later recovered, the recovery is credited to other expenses in profit or loss.

### **Financial liabilities**

#### **Initial recognition and measurement**

Financial liabilities are classified, at initial recognition, as financial liabilities at fair value through profit or loss, loans and borrowings, or as derivatives designated as hedging instruments in an effective hedge, as appropriate.

All financial liabilities are recognised initially at fair value and, in the case of loans and borrowings, net of directly attributable transaction costs.

The Group's financial liabilities include trade payables, other payables and interest-bearing bank borrowings.

#### **Subsequent measurement**

The subsequent measurement of loans and borrowings is as follows:

#### **Loans and borrowings**

After initial recognition, interest-bearing loans and borrowings are subsequently measured at amortised cost, using the effective interest rate method unless the effect of discounting would be immaterial, in which case they are stated at cost. Gains and losses are recognised in profit or loss when the liabilities are derecognised as well as through the effective interest rate amortisation process.

Amortised cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the effective interest rate. The effective interest rate amortisation is included in finance cost in profit or loss.

## **2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** *(Continued)*

### **Derecognition of financial liabilities**

A financial liability is derecognised when the obligation under the liability is discharged or cancelled, or expires.

When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and a recognition of a new liability, and the difference between the respective carrying amounts is recognised in profit or loss.

### **Offsetting of financial instruments**

Financial assets and financial liabilities are offset and the net amount is reported in the statement of financial position if there is a currently enforceable legal right to offset the recognised amounts and there is an intention to settle on a net basis, or to realise the assets and settle the liabilities simultaneously.

### **Inventories**

Inventories are stated at the lower of cost and net realisable value. Cost is determined on the weighted average basis and, in the case of work in progress and finished goods, comprises direct materials, direct labour and an appropriate proportion of overheads. Net realisable value is based on estimated selling prices less any estimated costs to be incurred to completion and disposal.

### **Cash and cash equivalents**

For the purpose of the consolidated statement of cash flows, cash and cash equivalents comprise cash on hand and demand deposits, and short term highly liquid investments that are readily convertible into known amounts of cash, are subject to an insignificant risk of changes in value, and have a short maturity of generally within three months when acquired, less bank overdrafts which are repayable on demand and form an integral part of the Group's cash management.

For the purpose of the consolidated statement of financial position, cash and cash equivalents comprise cash on hand and at banks, including term deposits and assets similar in nature to cash, which are not restricted as to use.

### **Provisions**

A provision is recognised when a present obligation (legal or constructive) has arisen as a result of a past event and it is probable that a future outflow of resources will be required to settle the obligation, provided that a reliable estimate can be made of the amount of the obligation.

When the effect of discounting is material, the amount recognised for a provision is the present value at the end of the reporting period of the future expenditures expected to be required to settle the obligation. The increase in the discounted present value amount arising from the passage of time is included in finance cost in profit or loss.

### **Income tax**

Income tax comprises current and deferred tax. Income tax relating to items recognised outside profit or loss is recognised outside profit or loss, either in other comprehensive income or directly in equity.

Current tax assets and liabilities are measured at the amount expected to be recovered from or paid to the taxation authorities, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period, taking into consideration interpretations and practices prevailing in the countries in which the Group operates.

Deferred tax is provided, using the liability method, on all temporary differences at the end of the reporting period between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.



**2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** *(Continued)***Income tax** *(Continued)*

Deferred tax liabilities are recognised for all taxable temporary differences, except:

- when the deferred tax liability arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and
- in respect of taxable temporary differences associated with investments in subsidiaries, when the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future.

Deferred tax assets are recognised for all deductible temporary differences, the carryforward of unused tax credits and any unused tax losses. Deferred tax assets are recognised to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, the carryforward of unused tax credits and unused tax losses can be utilised, except:

- when the deferred tax asset relating to the deductible temporary differences arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and
- in respect of deductible temporary differences associated with investments in subsidiaries, deferred tax assets are only recognised to the extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will be available against which the temporary differences can be utilised.

The carrying amount of deferred tax assets is reviewed at the end of the reporting period and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised. Unrecognised deferred tax assets are reassessed at the end of each reporting period and are recognised to the extent that it has become probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period.

Deferred tax assets and deferred tax liabilities are offset if a legally enforceable right exists to set off current tax assets against current tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

**Revenue recognition**

Revenue is recognised when it is probable that the economic benefits will flow to the Group and when the revenue can be measured reliably, on the following bases:

- (a) from the sale of goods, when the significant risks and rewards of ownership have been transferred to the buyer, provided that the Group maintains neither managerial involvement to the degree usually associated with ownership, nor effective control over the goods sold; and
- (b) interest income, on an accrual basis using the effective interest method by applying the rate that exactly discounts the estimated future cash receipts over the expected life of the financial instrument or a short period, when appropriate to the net carrying amount of the financial asset.

## 2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### Share-based payments

The Company operates share option schemes for the purpose of providing incentives and rewards to eligible participants who contribute to the success of the Group's operations. Employees (including directors) of the Group receive remuneration in the form of share-based payments, whereby employees render services as consideration for equity instruments ("**equity-settled transactions**").

The cost of equity-settled transactions with employees for grants after 7 November 2002 is measured by reference to the fair value at the date at which they are granted. The fair value is determined by an external valuer using the Black-Scholes-Merton pricing model, further details of which are given in Note 24 to the financial statements.

The cost of equity-settled transactions is recognised in employee benefit expense, together with a corresponding increase in equity, over the period in which the performance and/or service conditions are fulfilled. The cumulative expense recognised for equity-settled transactions at the end of each reporting period until the vesting date reflects the extent to which the vesting period has expired and the Group's best estimate of the number of equity instruments that will ultimately vest. The charge or credit to profit or loss for a period represents the movement in the cumulative expense recognised as at the beginning and end of that period.

Service and non-market performance conditions are not taken into account when determining the grant date fair value of awards, but the likelihood of the conditions being met is assessed as part of the Group's best estimate of the number of equity instruments that will ultimately vest. Market performance conditions are reflected within the grant date fair value. Any other conditions attached to an award, but without an associated service requirement, are considered to be non-vesting conditions. Non-vesting conditions are reflected in the fair value of an award and lead to an immediate expensing of an award unless there are also service and/or performance conditions.

For awards that do not ultimately vest because non-market performance and/or service conditions have not been met, no expense is recognised. Where awards include a market or non-vesting condition, the transactions are treated as vesting irrespective of whether the market or non-vesting condition is satisfied, provided that all other performance and/or service conditions are satisfied.

Where the terms of an equity-settled award are modified, as a minimum an expense is recognised as if the terms had not been modified, if the original terms of the award are met. In addition, an expense is recognised for any modification that increases the total fair value of the share-based payments, or is otherwise beneficial to the employee as measured at the date of modification.

Where an equity-settled award is cancelled, it is treated as if it had vested on the date of cancellation, and any expense not yet recognised for the award is recognised immediately. This includes any award where non-vesting conditions within the control of either the Group or the employee are not met. However, if a new award is substituted for the cancelled award, and is designated as a replacement award on the date that it is granted, the cancelled and new awards are treated as if they were a modification of the original award, as described in the previous paragraph.

The dilutive effect of outstanding options is reflected as additional share dilution in the computation of earnings per share.

### Other employee benefits

#### Pension schemes and other retirement benefits

The Group's subsidiaries incorporated in Hong Kong operate defined contribution Mandatory Provident Fund retirement benefit schemes (the "**MPF Schemes**") under the Mandatory Provident Fund Schemes Ordinance for those employees who are eligible to participate in the MPF Schemes. Contributions are made based on a percentage of the employees' basic salaries and are charged to profit or loss as they become payable in accordance with the rules of the MPF Schemes. The assets of the MPF Schemes are held separately from those of the Group in an independently administered fund. The Group's employer contributions vest fully with the employees when contributed into the MPF Schemes.



## 2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### Other employee benefits (Continued)

#### Pension schemes and other retirement benefits (Continued)

The employees of the Group's subsidiaries which operate in Mainland China are required to participate in a central pension scheme operated by the local municipal government. These subsidiaries are required to contribute a certain percentage of their payroll costs to the central pension scheme. The contributions are charged to profit or loss as they become payable in accordance with the rules of the central pension scheme.

According to the existing relevant regulations in Taiwan, a subsidiary of the Group incorporated in Taiwan is required to participate in the retirement plan or scheme operated by the government of Taiwan (the "Taiwan Scheme") for the provision of pension benefits to its employees. This Taiwan subsidiary is required to contribute a certain percentage of its payroll costs to the Taiwan Scheme to fund the benefits. Contributions under the Taiwan Scheme are charged to profit or loss as they become payable in accordance with the rules of the Taiwan Scheme, and the outstanding payment of the contribution is reflected on the statement of financial position.

The subsidiaries of the Group incorporated in Macau make monthly contributions to the social security fund managed by the relevant authority of the local government, which undertake the retirement obligations of the Group's employees. The Group has no obligation for payment of retirement benefits beyond the monthly contributions. The contribution payable is charged as an expense to profit or loss as and when incurred.

#### Borrowing costs

Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, i.e., assets that necessarily take a substantial period of time to get ready for their intended use or sale, are capitalised as part of the cost of those assets. The capitalisation of such borrowing costs ceases when the assets are substantially ready for their intended use or sale. Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs capitalised. All other borrowing costs are expensed in the period in which they are incurred. Borrowing costs consist of interest and other costs that an entity incurs in connection with the borrowing of funds.

#### Dividends

Final dividends are recognised as a liability when they are approved by the shareholders in a general meeting. In prior years, final dividends proposed by the directors were classified as a separate allocation of retained profits within the equity section of the statement of financial position, until they have been approved by the shareholders in a general meeting. Following the implementation of the Hong Kong Companies Ordinance (Cap. 622), proposed final dividends are disclosed in the notes to the financial statements.

Interim dividends are simultaneously proposed and declared, because the Company's memorandum and articles of association grant the directors the authority to declare interim dividends. Consequently, interim dividends are recognised immediately as a liability when they are proposed and declared.

#### Foreign currencies

These financial statements are presented in Hong Kong dollars, which is the Company's functional currency. Each entity in the Group determines its own functional currency and items included in the financial statements of each entity are measured using that functional currency. Foreign currency transactions recorded by the entities in the Group are initially recorded using their respective functional currency rates prevailing at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies are translated at the functional currency rates of exchange ruling at the end of the reporting period. Differences arising on settlement or translation of monetary items are recognised in profit or loss.

## **2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** *(Continued)*

### **Foreign currencies** *(Continued)*

Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was measured. The gain or loss arising on retranslation of a non-monetary item measured at fair value is treated in line with the recognition of the gain or loss on change in fair value of the item (i.e., translation difference on the item whose fair value gain or loss is recognised in other comprehensive income or profit or loss is also recognised in other comprehensive income or profit or loss, respectively).

The functional currencies of certain overseas subsidiaries are currencies other than the Hong Kong dollar. As at the end of the reporting period, the assets and liabilities of these entities are translated into Hong Kong dollars at the exchange rates prevailing at the end of the reporting period and their statements of profit or loss are translated into Hong Kong dollars at the weighted average exchange rates for the year. The resulting exchange differences are recognised in other comprehensive income and accumulated in the exchange fluctuation reserve. On disposal of a foreign operation, the component of other comprehensive income relating to that particular foreign operation is recognised in profit or loss.

For the purpose of the consolidated statement of cash flows, the cash flows of overseas subsidiaries are translated into Hong Kong dollars at the exchange rates ruling at the dates of the cash flows. Frequently recurring cash flows of overseas subsidiaries which arise throughout the year are translated into Hong Kong dollars at the weighted average exchange rates for the year.

## **3. SIGNIFICANT ACCOUNTING JUDGEMENTS AND ESTIMATES**

The preparation of the Group's financial statements requires management to make judgements, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities, and their accompanying disclosures, and the disclosure of contingent liabilities. Uncertainty about these assumptions and estimates could result in outcomes that could require a material adjustment to the carrying amounts of the assets or liabilities affected in the future.

### **Judgements**

In the process of applying the Group's accounting policies, management has not made any significant judgement, apart from those involving estimations, which have significant effect on the amounts recognised in the financial statements.

### **Estimation uncertainty**

The key assumptions concerning the future and other key sources of estimation uncertainty at the end of the reporting period, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, are described below.

#### **Estimation of useful lives of items of property, plant and equipment**

Management estimates the useful lives of items of property, plant and equipment at acquisition based on the period over which the items of property, plant and equipment are expected to be available for use to the Group. The useful lives of items of property, plant and equipment are reviewed, and adjusted if appropriate, at the end of the reporting period. The carrying value of property, plant and equipment at 31 March 2016 was HK\$200,416,000 (2015: HK\$201,610,000). Further details are included in Note 13 to the financial statements.

#### **Impairment test of items of property, plant and equipment**

Management estimates the recoverable amount of items of property, plant and equipment when an indication of impairment exists. This requires an estimation of the value in use of the cash-generating units. Estimating the value in use requires management to make an estimate of the expected future cash flows from the cash-generating unit and also to choose a suitable discount rate in order to calculate the present value of those cash flows. Changing the assumptions selected by management to determine the level of impairment, including the discount rates or the growth rate assumptions in the cash flow projections, could materially affect the net present value used in the impairment test. The carrying value of property, plant and equipment at 31 March 2016 was HK\$200,416,000 (2015: HK\$201,610,000). Further details are included in Note 13 to the financial statements.



### 3. SIGNIFICANT ACCOUNTING JUDGEMENTS AND ESTIMATES *(Continued)*

#### Estimation uncertainty *(Continued)*

##### Deferred tax assets

Deferred tax assets are recognised for all unused tax losses to the extent that it is probable that taxable profit will be available against which the losses can be utilised. Significant management judgement is required to determine the amount of deferred tax assets that can be recognised, based upon the likely timing and level of future taxable profits together with future tax planning strategies. The carrying value of deferred tax assets relating to recognised tax losses at 31 March 2016 was HK\$14,834,000 (2015: HK\$14,566,000). The amount of unrecognised tax losses at 31 March 2016 was HK\$94,045,000 (2015: HK\$102,799,000). Further details are included in Note 15 to the financial statements.

##### Provision for inventories

Management reviews the aging analysis of the Group's inventories at the end of each reporting period, and makes provision for obsolete items when events or change in circumstances show that the balance of inventories may not be realisable or are no longer suitable for production use. The Group carries out an inventory review at the end of each reporting period and makes provision for obsolete items. The carrying value of inventories at 31 March 2016 was HK\$268,110,000 (2015: HK\$251,346,000). Further details of which are included in Note 16 to the financial statements.

##### Impairment of trade receivables

The Group maintains an allowance for estimated losses arising from the inability of its customers to make the required payments. The Group makes its estimates based on the ageing of its trade receivable balances, customers' creditworthiness, and historical write-off experience. If the financial condition of its customers is to deteriorate so that the actual impairment losses might be higher than expected, the Group will be required to revise the basis of making the allowance, and its future results would be affected. The carrying value of trade receivables at 31 March 2016 was HK\$58,347,000 (2015: HK\$56,332,000). Further details are included in Note 17 to the financial statements.

### 4. OPERATING SEGMENT INFORMATION

For management purposes, the Group is organised into business units that offer products to customers located in different geographical areas. In determining the Group's reportable operating segments, revenues, results, assets and liabilities attributable to the segment are based on the location of the customers. The Group has four reportable operating segments as follows:

- (a) Hong Kong and Macau
- (b) Mainland China
- (c) Taiwan
- (d) Elsewhere

Management monitors the results of the Group's operating segments separately for the purpose of making decisions about resources allocation and performance assessment. Segment performance is evaluated based on reportable segment profit, which is a measure of adjusted profit before tax. The adjusted profit before tax is measured consistently with the Group's profit before tax except that interest income, finance cost and unallocated expenses are excluded from this measurement.

Segment assets exclude deferred tax assets, tax recoverable and other unallocated corporate assets as these assets are managed on a group basis.

Segment liabilities exclude deferred tax liabilities, an interest-bearing bank borrowing, tax payable and other unallocated liabilities as these liabilities are managed on a group basis.

Segment non-current assets exclude deferred tax assets and other unallocated corporate non-current assets as these assets are managed on a group basis.

Intersegment sales and transfers are transacted with reference to the selling prices used for sales made to third parties at the then prevailing market prices.

31 March 2016

**4. OPERATING SEGMENT INFORMATION** (Continued)

	Hong Kong and Macau HK\$'000	Mainland China HK\$'000	Taiwan HK\$'000	Elsewhere HK\$'000	Total HK\$'000
<b>Year ended 31 March 2016</b>					
<b>Segment revenue:</b>					
Sales to external customers	1,029,940	128,795	342,215	12,046	1,512,996
Intersegment sales	65,317	–	167,215	–	232,532
	1,095,257	128,795	509,430	12,046	1,745,528
<i>Reconciliation:</i>					
Elimination of intersegment sales					(232,532)
Revenue					1,512,996
<b>Segment results:</b>					
	99,564	8,139	6,011	3,502	117,216
<i>Reconciliation:</i>					
Interest income					471
Finance cost					(796)
Unallocated expenses					(55,034)
Profit before tax					61,857
<b>Segment assets:</b>					
	310,756	125,579	189,830	2,766	628,931
<i>Reconciliation:</i>					
Deferred tax assets					27,988
Tax recoverable					6,914
Unallocated assets					232,201
Total assets					896,034
<b>Segment liabilities:</b>					
	64,679	15,808	9,212	174	89,873
<i>Reconciliation:</i>					
Deferred tax liabilities					5,264
Interest-bearing bank borrowing					12,876
Tax payable					8,132
Unallocated liabilities					10,438
Total liabilities					126,583
<b>Other segment information:</b>					
Capital expenditure*	31,282	4,287	10,340	105	46,014
Unallocated capital expenditure*					6,008
					52,022
Depreciation	24,747	4,699	9,167	–	38,613
Amortisation of intangible assets	53	34	45	125	257
Unallocated depreciation					6,055
					44,925
Loss on disposal of items of property, plant and equipment, net	2,371	357	151	–	2,879
Unallocated loss on disposal of items of property, plant and equipment, net					249
					3,128
Write-off of rental deposits	1,521	382	–	–	1,903
Provision for doubtful debts and write-off of bad debts	12	–	–	–	12
Impairment of items of property, plant and equipment	3,754	176	490	–	4,420

\* Capital expenditure consists of additions to property, plant and equipment and intangible assets.



31 March 2016

**4. OPERATING SEGMENT INFORMATION** (Continued)

	Hong Kong and Macau HK\$'000	Mainland China HK\$'000	Taiwan HK\$'000	Elsewhere HK\$'000	Total HK\$'000
<b>Year ended 31 March 2015</b>					
<b>Segment revenue:</b>					
Sales to external customers	1,129,196	132,529	313,447	16,645	1,591,817
Intersegment sales	9,679	7,109	133,387	1,028	151,203
	1,138,875	139,638	446,834	17,673	1,743,020
<i>Reconciliation:</i>					
Elimination of intersegment sales					(151,203)
Revenue					1,591,817
<b>Segment results:</b>					
	185,814	2,533	15,451	4,342	208,140
<i>Reconciliation:</i>					
Interest income					382
Finance cost					(347)
Unallocated expenses					(58,746)
Profit before tax					149,429
<b>Segment assets:</b>					
	341,983	156,171	152,571	4,999	655,724
<i>Reconciliation:</i>					
Deferred tax assets					27,788
Tax recoverable					5,803
Unallocated assets					236,591
Total assets					925,906
<b>Segment liabilities:</b>					
	71,511	27,732	9,723	803	109,769
<i>Reconciliation:</i>					
Deferred tax liabilities					6,804
Interest-bearing bank borrowing					19,678
Tax payable					9,295
Unallocated liabilities					11,405
Total liabilities					156,951
<b>Other segment information:</b>					
Capital expenditure*	23,846	6,783	16,005	23	46,657
Unallocated capital expenditure*					58,099
					104,756
Depreciation	21,204	5,334	9,021	–	35,559
Amortisation of intangible assets	70	33	41	153	297
Unallocated depreciation					5,753
					41,609
Loss on disposal of items of property, plant and equipment, net	2,079	286	142	–	2,507
Unallocated loss on disposal of items of property, plant and equipment, net					224
					2,731
Write-off of rental deposits	–	1	–	–	1
Provision for doubtful debts and write-off of bad debts	552	–	–	324	876
Impairment of items of property, plant and equipment	3,303	680	–	–	3,983

\* Capital expenditure consists of additions to property, plant and equipment and intangible assets.

**4. OPERATING SEGMENT INFORMATION** (Continued)**Geographical information****Non-current assets**

	2016 HK\$'000	2015 HK\$'000
Hong Kong and Macau	107,231	117,001
Mainland China	13,571	14,573
Taiwan	19,137	19,559
Elsewhere	426	551
	<b>140,365</b>	151,684

**Information about major customers**

Since none of the Group's sales to a single customer amounted to 10% or more of the Group's revenue during the year, no major customer information is presented.

**5. REVENUE, OTHER INCOME AND GAIN**

Revenue represents the net invoiced value of goods sold, after allowances for returns and trade discounts and sales tax during the year.

An analysis of revenue, other income and gain is as follows:

	2016 HK\$'000	2015 HK\$'000
<b>Revenue</b>		
Sale of garment products and accessories	1,512,996	1,591,817
<b>Other income</b>		
Bank interest income	471	382
Forfeiture of franchise deposits	655	3,633
Others	941	1,989
	<b>2,067</b>	6,004
<b>Gain</b>		
Foreign exchange differences, net	2,433	4,409
	<b>4,500</b>	10,413



**6. PROFIT BEFORE TAX**

The Group's profit before tax is arrived at after charging/(crediting):

	Notes	2016 HK\$'000	2015 HK\$'000
Cost of inventories sold		<b>609,300</b>	639,748
Depreciation	13	<b>44,668</b>	41,312
Provision/(write-back of provision) for slow-moving inventories, net, included in cost of sales		<b>11,030</b>	(16,698)
Minimum lease payments under operating leases		<b>258,139</b>	253,350
Contingent rents under operating leases		<b>86,062</b>	91,578
Auditors' remuneration		<b>2,233</b>	2,226
Employee benefit expenses (including executive directors' remuneration (Note 8)):			
Wages, salaries and other benefits		<b>232,840</b>	228,722
Equity-settled share option expense		–	326
Pension scheme contributions*		<b>11,586</b>	10,920
		<b>244,426</b>	239,968
Loss on disposal of items of property, plant and equipment, net		<b>3,128</b>	2,731
Amortisation of intangible assets	14	<b>257</b>	297
Write-off of rental deposits		<b>1,903</b>	1
Disposal of trademarks	14	<b>33</b>	32
Provision for doubtful debts	17	–	510
Write-off of bad debts		<b>12</b>	366
Impairment of items of property, plant and equipment	13	<b>4,420</b>	3,983

\* At the end of the reporting period, the Group had no forfeited contributions available to reduce its contributions to the pension schemes in future years (2015: Nil).

**7. FINANCE COST**

An analysis of finance cost is as follows:

	2016 HK\$'000	2015 HK\$'000
Interest on bank loans	<b>796</b>	347

## 8. DIRECTORS' REMUNERATION

Directors' remuneration for the year, disclosed pursuant to the Listing Rules, Section 383(1)(a), (b), (c) and (f) of the Hong Kong Companies Ordinance and Part 2 of the Companies (Disclosure of information about Benefits of Directors) Regulation, is as follows:

	2016 HK\$'000	2015 HK\$'000
Fees	453	417
Other emoluments:		
Salaries, allowances and benefits in kind	4,086	3,917
Performance-related bonuses*	1,472	3,169
Equity-settled share option expense	–	66
Pension scheme contributions	54	51
	<b>5,612</b>	7,203
	<b>6,065</b>	7,620

\* Certain executive directors of the Company are entitled to bonus payments which are determined based on the operating results of the Group.

On 13 January 2012, certain directors were granted share options, in respect of their services to the Group, under the share option schemes of the Company, further details of which are set out in Note 24 to the financial statements. The fair value of these options, which has been recognised in profit or loss over the vesting period, was determined as at the date of grant and the amount included in the financial statements for the current year is included in the above directors' remuneration disclosures.

### (a) Independent non-executive directors

The fees paid to independent non-executive directors during the year are as follows:

	2016 HK\$'000	2015 HK\$'000
Mr. Chu To Ki	151	139
Mr. Mak Wing Kit	151	139
Dr. Wong Yun Kuen	151	139
	<b>453</b>	417

There were no other emoluments payable to the independent non-executive directors during the year (2015: Nil).

**8. DIRECTORS' REMUNERATION** (Continued)**(b) Executive directors**

	Fees HK\$'000	Salaries, allowances and benefits in kind HK\$'000	Performance- related bonuses HK\$'000	Equity-settled share option expense HK\$'000	Pension scheme contributions HK\$'000	Total remuneration HK\$'000
<b>2016</b>						
Mr. Wong Yui Lam	–	1,430	330	–	18	1,778
Madam Lee Yuk Ming	–	1,408	758	–	18	2,184
Mr. Yeung Yat Hang	–	1,248	384	–	18	1,650
	–	4,086	1,472	–	54	5,612
<b>2015</b>						
Mr. Wong Yui Lam	–	1,365	1,365	–	17	2,747
Madam Lee Yuk Ming	–	1,356	1,252	40	17	2,665
Mr. Yeung Yat Hang	–	1,196	552	26	17	1,791
	–	3,917	3,169	66	51	7,203

There was no arrangement under which a director waived or agreed to waive any remuneration during the year (2015: Nil).

**9. FIVE HIGHEST PAID EMPLOYEES**

The five highest paid employees during the year included three (2015: three) executive directors, details of whose remuneration are set out in Note 8 above. Details of the remuneration of the remaining two (2015: two) non-director, highest paid employees for the year are as follows:

	2016 HK\$'000	2015 HK\$'000
Salaries, allowances and benefits in kind	1,524	1,958
Performance-related bonuses	1,485	466
Equity-settled share option expense	–	60
Pension scheme contributions	30	35
	3,039	2,519



**9. FIVE HIGHEST PAID EMPLOYEES** (Continued)

The number of non-director, highest paid employees whose remuneration fell within the following bands is as follows:

	Number of employees	
	2016	2015
HK\$1,000,001 to HK\$1,500,000	1	2
HK\$1,500,001 to HK\$2,000,000	1	–
	2	2

**10. INCOME TAX**

Hong Kong profits tax has been provided at the rate of 16.5% (2015: 16.5%) on the estimated assessable profits arising in Hong Kong during the year. Taxes on profits assessable elsewhere had been calculated at the rates of tax prevailing in the countries/jurisdictions in which the Group operates.

The PRC corporate income tax (“CIT”) is applicable to five (2015: five) subsidiaries located in Mainland China. All of these subsidiaries were subject to the applicable CIT rate of 25% (2015: 25%) during the year ended 31 March 2016.

For the subsidiaries in Macau, one of them (2015: one) was incorporated under the Macau Offshore Business Law and exempted from the Macau complementary tax pursuant to the Macau Special Administrative Region’s offshore law.

The Taiwan subsidiary was subject to the applicable tax rate of 17% (2015: 17%) during the year ended 31 March 2016.

	2016 HK\$'000	2015 HK\$'000
Current tax – Hong Kong		
Provision for the year	9,340	18,187
Underprovision/(overprovision) in prior years	(2,488)	52
Current tax – PRC		
Provision for the year	442	428
Underprovision in prior years	–	881
Current tax – Elsewhere		
Provision for the year	3,758	4,012
Overprovision in prior years	(284)	(22)
Deferred tax credit (Note 15)	(1,860)	(3,476)
<b>Total tax charge for the year</b>	<b>8,908</b>	<b>20,062</b>

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**10. INCOME TAX** (Continued)

A reconciliation of the tax expense applicable to profit before tax using the applicable rates for the countries/ jurisdictions in which the Company and the majority of its subsidiaries are domiciled to the tax expense at the effective tax rates, and a reconciliation of the applicable rates (i.e., the statutory tax rates) to the effective tax rates, are as follows:

**2016**

	Hong Kong		PRC		Elsewhere		Total	
	HK\$'000	%	HK\$'000	%	HK\$'000	%	HK\$'000	%
Profit before tax	<b>21,887</b>		<b>12,755</b>		<b>27,215</b>		<b>61,857</b>	
Tax at the statutory tax rate	<b>3,611</b>	<b>16.5</b>	<b>3,189</b>	<b>25.0</b>	<b>3,184</b>	<b>11.7</b>	<b>9,984</b>	<b>16.1</b>
Lower tax rate for specific provinces or enacted by local authority	–	–	–	–	(215)	(0.8)	(215)	(0.3)
Adjustments in respect of current tax of previous periods	<b>(2,488)</b>	<b>(11.4)</b>	–	–	<b>(284)</b>	<b>(1.0)</b>	<b>(2,772)</b>	<b>(4.5)</b>
Effect of withholding tax at 5% on the distributable profits of the Group's PRC subsidiaries	–	–	(260)	(2.0)	–	–	(260)	(0.4)
Income not subject to tax	<b>(583)</b>	<b>(2.6)</b>	–	–	<b>(370)</b>	<b>(1.4)</b>	<b>(953)</b>	<b>(1.5)</b>
Expenses not deductible for tax	<b>942</b>	<b>4.3</b>	<b>9</b>	<b>0.1</b>	<b>799</b>	<b>2.9</b>	<b>1,750</b>	<b>2.8</b>
Temporary differences not recognised	<b>674</b>	<b>3.1</b>	<b>672</b>	<b>5.2</b>	<b>864</b>	<b>3.2</b>	<b>2,210</b>	<b>3.6</b>
Tax losses not recognised	–	–	<b>60</b>	<b>0.5</b>	–	–	<b>60</b>	<b>0.1</b>
Tax losses utilised	<b>(128)</b>	<b>(0.6)</b>	<b>(265)</b>	<b>(2.1)</b>	<b>(503)</b>	<b>(1.8)</b>	<b>(896)</b>	<b>(1.5)</b>
	<b>2,028</b>	<b>9.3</b>	<b>3,405</b>	<b>26.7</b>	<b>3,475</b>	<b>12.8</b>	<b>8,908</b>	<b>14.4</b>

**2015**

	Hong Kong		PRC		Elsewhere		Total	
	HK\$'000	%	HK\$'000	%	HK\$'000	%	HK\$'000	%
Profit before tax	112,397		3,346		33,686		149,429	
Tax at the statutory tax rate	18,546	16.5	837	25.0	3,942	11.7	23,325	15.6
Lower tax rate for specific provinces or enacted by local authority	–	–	–	–	(80)	(0.2)	(80)	(0.1)
Adjustments in respect of current tax of previous periods	52	–	881	26.3	(22)	(0.1)	911	0.6
Effect of withholding tax at 5% on the distributable profits of the Group's PRC subsidiaries	–	–	135	4.0	–	–	135	0.1
Income not subject to tax	(450)	(0.4)	–	–	(514)	(1.5)	(964)	(0.7)
Expenses not deductible for tax	582	0.6	60	1.8	507	1.4	1,149	0.8
Temporary differences not recognised	2,298	2.0	568	17.0	(12)	–	2,854	2.0
Tax losses not recognised	37	–	2,700	80.7	169	0.5	2,906	1.9
Tax losses utilised	(4,684)	(4.1)	(5,490)	(164.0)	–	–	(10,174)	(6.8)
	16,381	14.6	(309)	(9.2)	3,990	11.8	20,062	13.4

**11. DIVIDENDS**

	2016 HK\$'000	2015 HK\$'000
Interim – Nil (2015: HK1.5 cents) per ordinary share	–	5,474
Proposed final – HK6.0 cents (2015: HK13.5 cents) per ordinary share	<b>22,043</b>	49,573
Additional 2015 final dividend paid in relation to share option exercised – HK13.5 cents (2014 final dividend: HK14.0 cents) per ordinary share	<b>23</b>	21
	<b>22,066</b>	55,068

The proposed final dividend for the year is subject to the approval of the Company's shareholders at the forthcoming annual general meeting.

**12. EARNINGS PER SHARE ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT**

The calculation of the basic earnings per share is based on the profit for the year attributable to equity holders of the parent of HK\$52,949,000 (2015: HK\$129,367,000) and the weighted average number of ordinary shares of 367,373,965 (2015: 365,386,255) in issue during the year.

The calculation of the diluted earnings per share amount was based on the profit for the year attributable to equity holders of the parent. The weighted average number of ordinary shares used in the calculation was the number of ordinary shares in issue during that year, as used in the basic earnings per share calculation, and the weighted average number of ordinary shares assumed to have been issued at no consideration on the deemed exercise or conversion of all dilutive potential ordinary shares into ordinary shares.

The calculations of the basic and diluted earnings per share are based on:

	2016 HK\$'000	2015 HK\$'000
<b>Earnings</b>		
Profit attributable to equity holders of the parent, used in the basic earnings per share calculation	<b>52,949</b>	129,367
	Number of shares	
<b>Shares</b>		
Weighted average number of ordinary shares in issue during the year used in the basic earnings per share calculation	<b>367,373,965</b>	365,386,255
Effect of dilution – weighted average number of ordinary shares: Share options	<b>291,972</b>	498,279
	<b>367,665,937</b>	365,884,534



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**13. PROPERTY, PLANT AND EQUIPMENT**

	Land and buildings HK\$'000	Leasehold improvements HK\$'000	Plant and machinery HK\$'000	Computer equipment HK\$'000	Furniture, fixtures and equipment HK\$'000	Motor vehicles HK\$'000	Total HK\$'000
<b>31 March 2016</b>							
At 31 March 2015 and 1 April 2015:							
Cost	142,363	150,720	770	16,448	39,399	3,723	353,423
Accumulated depreciation and impairment	(9,863)	(102,431)	(597)	(12,672)	(23,351)	(2,899)	(151,813)
Net carrying amount	132,500	48,289	173	3,776	16,048	824	201,610
At 1 April 2015, net of accumulated depreciation and impairment							
	132,500	48,289	173	3,776	16,048	824	201,610
Additions	-	39,124	-	3,018	8,658	1,043	51,843
Depreciation provided during the year	(2,847)	(33,346)	(5)	(1,816)	(6,052)	(602)	(44,668)
Disposals	-	(1,361)	(161)	(120)	(1,644)	-	(3,286)
Impairment	-	(4,420)	-	-	-	-	(4,420)
Exchange realignment	-	(568)	(7)	(16)	(72)	-	(663)
At 31 March 2016, net of accumulated depreciation and impairment							
	129,653	47,718	-	4,842	16,938	1,265	200,416
At 31 March 2016:							
Cost	142,363	164,613	-	17,943	41,389	4,226	370,534
Accumulated depreciation and impairment	(12,710)	(116,895)	-	(13,101)	(24,451)	(2,961)	(170,118)
Net carrying amount	129,653	47,718	-	4,842	16,938	1,265	200,416

**13. PROPERTY, PLANT AND EQUIPMENT** (Continued)

	Land and buildings HK\$'000	Leasehold improvements HK\$'000	Plant and machinery HK\$'000	Computer equipment HK\$'000	Furniture, fixtures and equipment HK\$'000	Motor vehicles HK\$'000	Total HK\$'000
31 March 2015							
At 1 April 2014:							
Cost	85,652	132,589	4,072	19,120	39,169	3,998	284,600
Accumulated depreciation and impairment	(7,895)	(87,566)	(3,273)	(14,646)	(23,318)	(2,593)	(139,291)
Net carrying amount	77,757	45,023	799	4,474	15,851	1,405	145,309
At 1 April 2014, net of accumulated depreciation and impairment	77,757	45,023	799	4,474	15,851	1,405	145,309
Additions	56,711	38,871	72	1,923	7,122	–	104,699
Depreciation provided during the year	(1,968)	(30,139)	(426)	(2,556)	(5,696)	(527)	(41,312)
Disposals	–	(1,353)	(271)	(65)	(1,188)	(54)	(2,931)
Impairment	–	(3,983)	–	–	–	–	(3,983)
Exchange realignment	–	(130)	(1)	–	(41)	–	(172)
At 31 March 2015, net of accumulated depreciation and impairment	132,500	48,289	173	3,776	16,048	824	201,610
At 31 March 2015:							
Cost	142,363	150,720	770	16,448	39,399	3,723	353,423
Accumulated depreciation and impairment	(9,863)	(102,431)	(597)	(12,672)	(23,351)	(2,899)	(151,813)
Net carrying amount	132,500	48,289	173	3,776	16,048	824	201,610

At 31 March 2016, included in the Group's land and buildings held in Hong Kong are land and buildings with an aggregate net book value of approximately HK\$117,269,000 (2015: HK\$119,806,000) which were pledged to secure general banking facilities granted to the Group (Note 22(a)(i)).

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**14. INTANGIBLE ASSETS****Trademarks**

	2016 HK\$'000	2015 HK\$'000
At 1 April 2014 and 1 April 2015:		
Cost	4,027	4,237
Accumulated amortisation and impairment	(3,096)	(3,034)
Net carrying amount	931	1,203
Cost at beginning of year, net of accumulated amortisation and impairment	931	1,203
Additions	179	57
Amortisation provided during the year (Note 6)	(257)	(297)
Disposal of trademarks (Note 6)	(33)	(32)
At 31 March 2015 and 31 March 2016	820	931
At 31 March 2015 and 31 March 2016:		
Cost	3,860	4,027
Accumulated amortisation and impairment	(3,040)	(3,096)
Net carrying amount	820	931

**15. DEFERRED TAX****Deferred tax assets**

	Decelerated tax depreciation HK\$'000	Losses available for offsetting against future taxable profits HK\$'000	Provision for unrealised profit on inventories HK\$'000	Withholding taxes HK\$'000	Other provisions HK\$'000	Total HK\$'000
At 1 April 2014	3,500	8,515	7,840	(220)	4,251	23,886
Deferred tax credited/(charged) to profit or loss during the year*	(86)	6,051	(2,140)	220	(53)	3,992
Exchange realignment	-	-	-	-	(90)	(90)
At 31 March 2015 and 1 April 2015	3,414	14,566	5,700	-	4,108	27,788
Deferred tax credited/(charged) to profit or loss during the year*	687	(692)	900	-	(579)	316
Exchange realignment	-	-	-	-	(116)	(116)
At 31 March 2016	4,101	13,874	6,600	-	3,413	27,988



## 15. DEFERRED TAX (Continued)

### Deferred tax liabilities

	Accelerated tax depreciation HK\$'000	Losses available for offsetting against future taxable profits HK\$'000	Provision for unrealised profit on inventories HK\$'000	Withholding taxes HK\$'000	Other provisions HK\$'000	Total HK\$'000
At 1 April 2014	1,410	–	(1,118)	6,280	(284)	6,288
Deferred tax charged/(credited) to profit or loss during the year*	(433)	–	748	(20)	221	516
At 31 March 2015 and 1 April 2015	977	–	(370)	6,260	(63)	6,804
Deferred tax charged/(credited) to profit or loss during the year*	83	(960)	(345)	(260)	(62)	(1,544)
Exchange realignment	–	–	–	–	4	4
At 31 March 2016	1,060	(960)	(715)	6,000	(121)	5,264

\* The total deferred tax credited to profit or loss during the year amounted to HK\$1,860,000 (2015: HK\$3,476,000) (Note 10).

At the end of the reporting period, the Group had tax losses arising in Hong Kong of HK\$43,919,000 (2015: HK\$25,333,000) that are available indefinitely for offsetting against future taxable profits of the companies in which the losses arose. The Group also had tax losses arising in Mainland China of HK\$75,003,000 (2015: HK\$95,287,000) that will expire in one to five years and losses arising in Taiwan of HK\$44,901,000 (2015: HK\$47,861,000) that will expire in eight to ten years for offsetting against future taxable profits, respectively. Deferred tax assets have been recognised for tax losses arising in Hong Kong and Mainland China of approximately HK\$42,332,000 (2015: HK\$22,225,000) and HK\$31,400,000 (2015: HK\$43,457,000), respectively. Deferred tax assets have not been recognised in respect of the remaining tax losses, including the tax losses arising in Taiwan, as they have arisen in subsidiaries that have been loss-making for some time and it is not considered probable that taxable profits will be available against which the tax losses can be utilised.

Pursuant to the PRC Corporate Income Tax Law, a 10% withholding tax is levied on dividends declared to foreign investors from the foreign investment enterprises established in Mainland China. The requirement is effective from 1 January 2008 and applies to earnings generated after 31 December 2007.

A lower withholding tax rate may be applied if there is a tax treaty between Mainland China and the jurisdiction of the foreign investors. For the Group, the applicable rate is 5% or 10%. The Group is therefore liable for withholding taxes on dividends distributed by those subsidiaries established in Mainland China in respect of earnings generated from 1 January 2008.

At 31 March 2016, deferred tax liabilities have not been provided in respect of certain of the unremitted retained earnings of the Group's subsidiaries after 1 January 2008 amounting to HK\$70,169,000 (2015: HK\$73,396,000) as the payment of dividend is not considered probable.

There are no income tax consequences attaching to the payment of dividends by the Company to its shareholders.

**16. INVENTORIES**

	2016 HK\$'000	2015 HK\$'000
Raw materials	1,870	2,083
Finished goods	266,240	249,263
	<b>268,110</b>	251,346

**17. TRADE RECEIVABLES**

	2016 HK\$'000	2015 HK\$'000
Trade receivables	58,347	56,849
Impairment	–	(517)
	<b>58,347</b>	56,332

Retail sales (both online and offline) are made on cash terms or by credit card with very short credit terms. Wholesales are made to customers with general credit terms ranging from 30 days to 60 days, except for certain well-established customers with a long business relationship with the Group, where the terms are extended, while no credit terms were granted to sales to franchisees. The Group seeks to maintain strict control over its outstanding receivables to minimise credit risk. Overdue balances are regularly reviewed. In view of the aforementioned and the fact that the Group's trade receivables relate to a large number of diversified customers, there is no significant concentration of credit risk. The Group does not hold any collateral or other credit enhancements over these balances. Trade receivables are non-interest-bearing.

An aged analysis of the trade receivables as at the end of the reporting period, based on the invoice date and net of provisions, is as follows:

	2016 HK\$'000	2015 HK\$'000
Within 90 days	57,175	56,074
91 to 180 days	688	115
181 to 365 days	161	88
Over 365 days	323	55
	<b>58,347</b>	56,332

**17. TRADE RECEIVABLES** (Continued)

The movements in provision for impairment of trade receivables are as follows:

	2016 HK\$'000	2015 HK\$'000
At the beginning of the reporting period	517	7
Amount written off as uncollectable	(517)	–
Provision for doubtful debts (Note 6)	–	510
At the end of the reporting period	–	517

In last year, included in the provision for impairment of trade receivables was a provision for individually impaired trade receivables of HK\$517,000 with a carrying amount of HK\$517,000. The individually impaired trade receivable related to a customer that was in financial difficulties or in liquidation and was not expected to be recovered.

The aged analysis of the trade receivables that are not considered to be impaired is as follows:

	2016 HK\$'000	2015 HK\$'000
Neither past due nor impaired	57,565	55,609
Less than 3 months past due	300	465
3 to less than 12 months past due	482	258
	<b>58,347</b>	56,332

Receivables that were neither past due nor impaired relate to a large number of diversified customers for whom there was no recent history of default.

Receivables that were past due but not impaired relate to a number of independent customers that have a good track record with the Group. Based on past experience, the directors of the Company are of the opinion that no provision for impairment is necessary in respect of these balances as there has not been a significant change in credit quality and the balances are still considered fully recoverable.

**18. PREPAYMENTS, DEPOSITS AND OTHER RECEIVABLES**

	2016 HK\$'000	2015 HK\$'000
Prepayments	19,602	25,879
Deposits and other receivables	16,356	9,009
	<b>35,958</b>	34,888

None of the above assets is either past due or impaired. The financial assets included in the above balances relate to receivables for which there was no recent history of default.



**19. CASH AND BANK BALANCES**

	2016 HK\$'000	2015 HK\$'000
Cash and bank balances	<b>219,249</b>	256,818

At the end of the reporting period, the cash and bank balances of the Group denominated in Renminbi ("RMB") amounted to approximately HK\$66,110,000 (2015: HK\$79,727,000). The RMB is not freely convertible into other currencies, however, under Mainland China's Foreign Exchange Control Regulations and Administration of Settlement, Sale and Payment of Foreign Exchange Regulations, the Group is permitted to exchange RMB for other currencies through banks authorised to conduct foreign exchange business.

Cash at banks earns interest at floating rates based on daily bank deposit rates. The bank balances are deposited with creditworthy banks with no recent history of default.

**20. TRADE PAYABLES**

An aged analysis of the trade payables as at the end of the reporting period, based on the invoice date, is as follows:

	2016 HK\$'000	2015 HK\$'000
Within 90 days	<b>23,742</b>	33,821
91 to 180 days	<b>178</b>	665
181 to 365 days	<b>122</b>	890
Over 365 days	<b>203</b>	22
	<b>24,245</b>	35,398

The trade payables are non-interest-bearing and are normally settled on 30-day to 60-day terms.

**21. OTHER PAYABLES AND ACCRUALS**

	2016 HK\$'000	2015 HK\$'000
Other payables	<b>48,421</b>	59,365
Accruals	<b>27,645</b>	26,411
	<b>76,066</b>	85,776

Other payables are non-interest-bearing and are normally settled on 30-day to 60-day terms.

**22. INTEREST-BEARING BANK BORROWING**

	2016			2015		
	Effective interest rate (%)	Maturity	HK\$'000	Effective interest rate (%)	Maturity	HK\$'000
<b>Current – secured</b>						
Bank loan repayable on demand	2-3	2018	12,876	2-3	2018	19,678
Analysed into bank loan repayable*:						
Within one year or on demand			6,933			6,933
In the second year			5,943			6,933
In the third to fifth years, inclusive			–			5,812
			<b>12,876</b>			<b>19,678</b>

\* The amounts due are based on scheduled repayment dates set out in the notices for repayment schedule issued by the bank, ignoring the effect of any repayment on demand clause.

Notes:

- (a) The Group's general banking facilities and loans are secured by the Group's buildings situated in Hong Kong, which had an aggregate carrying value at the end of the reporting period of approximately HK\$117,269,000 (2015: HK\$119,806,000) (Note 13).
- (b) The loan is in Hong Kong dollars.

**23. SHARE CAPITAL****Shares**

	Company	
	2016 HK\$'000	2015 HK\$'000
Issued and fully paid:		
367,380,000 (2015: 367,210,000) ordinary shares of HK\$0.1 each	<b>36,738</b>	36,721

During the year, the movement in share capital arose as a result of the exercise of the subscription rights attaching to 170,000 (2015: 2,400,000) share options at the subscription price of HK\$1.83 (2015: HK\$1.83) per share (Note 24), resulting in the issue of 170,000 (2015: 2,400,000) shares of HK\$0.1 (2015: HK\$0.1) each for a total cash consideration, before expenses of HK\$311,000 (2015: HK\$4,392,000), which resulted in additions of issued capital and share premium of HK\$17,000 (2015: HK\$240,000) and HK\$294,000 (2015: HK\$4,152,000), respectively. An amount of HK\$87,000 (2015: HK\$1,215,000) was transferred from the share option reserve to the share premium account upon the exercise of the share options.

Details of the Company's share option schemes and the share options issued under the schemes are included in Note 24 to the financial statements.

## 24. SHARE OPTION SCHEMES

On 22 April 2005, the Company adopted a share option scheme (the “**Old Scheme**”) for the purpose of providing incentives and rewards to eligible participants who contribute to the success of the Group’s operations. Eligible participants of the Old Scheme include the Company’s directors, including independent non-executive directors, other employees of the Group, suppliers of goods or services to the Group, customers of the Group, any consultants, advisers, managers or officers of the Group, and the Company’s shareholders. The Old Scheme had expired on 21 April 2015 and no further options can be granted pursuant to the Old Scheme. Nonetheless, options granted prior to expiry of the Old Scheme shall continue to be valid and exercisable in accordance with the rules of the Old Scheme.

On 13 January 2012, the board of directors resolved to grant a total of 11,000,000 share options to certain directors and employees of the Group to subscribe for shares of HK\$0.10 each in the Company, subject to acceptance by the grantees, under the Old Scheme as rewards for the grantees’ contribution to the continual operation and development of the Group. Each of the 11,000,000 share option shall entitle the holder thereof to subscribe for one share upon exercise of the share option at an exercise price of HK\$1.83 (2015: HK\$1.83) per share.

On 27 August 2015, the Company adopted a new share option scheme (the “**New Scheme**”) to provide the Company with the flexibility of granting share options to eligible participants as incentives or rewards for their contribution or potential contribution to the Group. Eligible participants of the New Scheme include the Company’s directors, including independent non-executive directors, other employees of the Group, any advisers, consultants, suppliers and customers of the Group and such other persons who, in the sole opinion of the board of directors of the Company, will contribute or have contributed to the Group. The New Scheme will remain in force for 10 years from the effective date of 28 August 2015.

The number of shares in respect of which options may be granted under the New Scheme shall not exceed 10% of the total number of shares of the Company in issue as at the date of passing of the shareholders’ resolution for adoption of the New Scheme. The aggregate number of shares which may be issued upon exercise of all outstanding options granted and yet to be exercised under the New Scheme and any other share options schemes of the Company shall not exceed 30% of the issued share capital of the Company from time to time.

The major terms of the Old Scheme and the New Scheme, which are substantially the same, are set out below:

The acceptance of an offer of the grant of the respective share options must be made within 28 days from the date of offer with a non-refundable payment of HK\$1.00 from each grantee. An option may be exercised at any time during a period to be determined by the board of directors of the Company, which shall not in any event exceed ten years from the date of grant. The scheme does not specify any minimum holding period but the board of directors of the Company has the authority to determine the minimum period for which a share option in respect of some or all of the shares forming the subject of the share options must be held before it can be exercised.

The total number of shares issued and to be issued upon exercise of the options granted to each participant (including both exercised and outstanding options) in any 12-month period shall not exceed 1% of the total number of shares in issue. Where any further grant of options to a participant would result in the total number of shares issued and to be issued upon exercise of all the options granted and to be granted to such person (including exercised, cancelled and outstanding options) in the 12-month period up to and including the date of such further grant representing in aggregate over 1% of the total number of shares in issue, such further grant must be separately approved by the shareholders in general meeting with such participant and his close associates (or his/her associates if the participant is a connected person) abstaining from voting.

Share options granted to a director, chief executive or substantial shareholder of the Company, or to any of their associates, are subject to approval in advance by the independent non-executive directors (excluding any independent non-executive director who is the proposed grantee). In addition, any share options granted to a substantial shareholder or an independent non-executive director of the Company, or to any of their associates, in excess of 0.1% of the shares of the Company in issue at any time and with an aggregate value (based on the closing price of the Company’s shares at the date of grant) in excess of HK\$5 million, within any 12-month period, are subject to shareholders’ approval in advance in a general meeting.

The exercise price of the share options is determinable by the directors, but may not be less than the highest of (i) the nominal value of a share; (ii) the Stock Exchange closing price of the Company’s shares on the date of offer of the share options; and (iii) the average Stock Exchange closing price of the Company’s shares for the five trading days immediately preceding the date of offer.

No share option was granted either under the Old Scheme or the New Scheme during the year ended 31 March 2016.



**24. SHARE OPTION SCHEME** (Continued)

The following share options were outstanding under the Old Scheme during the year:

	2016		2015	
	Weighted average exercise price HK\$ per share	Number of options '000	Weighted average exercise price HK\$ per share	Number of options '000
At 1 April 2014 and 1 April 2015	1.830	1,500	1.830	4,140
Exercised during the year	1.830	(170)	1.830	(2,400)
Forfeited during the year	1.830	–	1.830	(240)
	1.830	1,330	1.830	1,500

The weighted average share price at the date of exercise for share options exercised during the year was HK\$1.83 (2015: HK\$1.83) per share. No share option expense was recognised by the Group during the year ended 31 March 2016 (2015: HK\$326,000).

The exercise prices and exercise periods of the share options outstanding as at the end of the reporting period are as follows:

**2016**

Number of options '000	Exercise price* HK\$ per share	Exercise period
130	1.830	12 January 13 to 12 January 17
540	1.830	12 January 14 to 12 January 17
660	1.830	12 January 15 to 12 January 17
1,330		

**2015**

Number of options '000	Exercise price* HK\$ per share	Exercise period
150	1.830	12 January 13 to 12 January 17
620	1.830	12 January 14 to 12 January 17
730	1.830	12 January 15 to 12 January 17
1,500		

\* The exercise price of the share options is subject to adjustment in the case of rights or bonus issues, or other similar changes in the Company's share capital.

**24. SHARE OPTION SCHEME** *(Continued)*

The fair value of equity-settled share options granted in 2012 was estimated as at the date of grant, using the Black-Scholes-Merton pricing model, taking into account the terms and conditions upon which the options were granted. The following table lists the inputs to the model used:

Dividend yield (%)	5.00
Expected volatility (%)	52.42-55.28
Risk-free interest rate (%)	0.42-0.63
Expected life of options (year)	3-4
Initial underlying stock price (HK\$ per share)	1.83

The 170,000 share options exercised during the year resulted in the issue of 170,000 ordinary shares of the Company and new share capital of HK\$17,000 and share premium of HK\$381,000 (before issue expenses), as further detailed in Note 23 to the financial statements.

At the end of the reporting period and the date of approval of these financial statements, the Company had 1,330,000 share options outstanding under the Old Scheme, which represented approximately 0.4% of the Company's shares in issue as at these dates. The exercise in full of the outstanding share options would, under the present capital structure of the Company, results in the issue of 1,330,000 additional ordinary shares of the Company and additional share capital of HK\$133,000 and share premium of HK\$2,301,000 (before issue expenses).

**25. RESERVES**

The amounts of the Group's reserves and the movements therein for the current and prior years are presented in the consolidated statement of changes in equity on page 38 of this Annual Report.

The Group's contributed surplus as at 31 March 2016 and 2015 comprised (i) the waiver of an amount due to a company owned by the Group's controlling shareholder; (ii) a transfer from the share premium account; and (iii) a special interim dividend in the prior years after adjusting for the excess of the nominal value of the shares of the subsidiaries acquired pursuant to the group reorganisation over the nominal value of the shares of the Company issued in exchange therefor.

In accordance with the relevant regulations applicable to wholly-foreign-owned enterprises in Mainland China and entities incorporated in Macau, a portion of the profits of the Company's subsidiaries which are registered in the PRC and Macau has been transferred to the reserve funds which are restricted to use.

**26. CONTINGENT LIABILITIES**

At the end of the reporting period, contingent liabilities not provided for in the financial statements were as follows:

	2016 HK\$'000	2015 HK\$'000
Bank guarantees given in lieu of utility and property rental deposits	6,812	5,226

**27. PLEDGE OF ASSETS**

Details of the Group's bank loan which is secured by the assets of the Group are included in Note 22 to the financial statements.

**28. OPERATING LEASE ARRANGEMENTS****As lessee**

The Group, as lessee, leases its retail shops and certain of its offices and warehouses under operating lease arrangements with lease terms ranging from one to seven years.

At 31 March 2016, the Group had total future minimum lease payments under non-cancellable operating leases falling due as follows:

	<b>2016</b> HK\$'000	2015 HK\$'000
Within one year	<b>214,421</b>	229,572
In the second to fifth years, inclusive	<b>252,932</b>	231,044
Over five years	<b>6,055</b>	15,642
	<b>473,408</b>	476,258

The operating lease rentals of certain retail shops are based on the higher of a fixed rental and contingent rent based on the sales of the retail shops pursuant to the terms and conditions as set out in the respective rental agreements. As the future sales of these retail shops could not be estimated reliably, the relevant contingent rent has not been included above and only the minimum lease commitment has been included in the above table.

**29. COMMITMENTS**

The Group had capital commitment in respect of enhancements on computer equipment and information systems contracted, but not provided for, amounting to about HK\$1.8 million as at 31 March 2016 (2015: Nil).

**30. RELATED PARTY TRANSACTIONS**

- (a) During the year, the Group had the following transactions with related companies controlled by a close family member of a director of the Group:

	Note	<b>2016</b> HK\$'000	2015 HK\$'000
Computer system maintenance charges	(i)	<b>131</b>	81

Note:

- (i) The computer system maintenance charges paid to related companies were determined between the parties with reference to the actual staff costs incurred.
- (b) All compensation of key management personnel of the Group is included in the directors' remuneration and the five highest paid employees as set out respectively in Notes 8 and 9 to the financial statements.



### 31. FINANCIAL INSTRUMENTS BY CATEGORY

The carrying amounts of each of the categories of financial instruments as at the end of the reporting period are as follows:

#### Financial assets

	Loans and receivables	
	2016 HK\$'000	2015 HK\$'000
Financial assets included in rental, utility and other non-current deposits	74,360	81,778
Trade receivables	58,347	56,332
Financial assets included in prepayments, deposits and other receivables (Note 18)	16,356	9,009
Cash and bank balances	219,249	256,818
	<b>368,312</b>	403,937

#### Financial liabilities

	Financial liabilities at amortised cost	
	2016 HK\$'000	2015 HK\$'000
Trade payables	24,245	35,398
Financial liabilities included in other payables and accruals (Note 21)	48,421	59,365
Interest-bearing bank borrowing	12,876	19,678
	<b>85,542</b>	114,441

### 32. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

The Group's principal financial instruments comprise cash at banks and an interest-bearing bank borrowing. The main purpose of these financial instruments is to raise finance for the Group's operations. The Group has various other financial assets and liabilities such as trade receivables and trade payables, which arise directly from its operations.

It is, and has been, throughout the year under review, the Group's policy that no trading in financial instruments shall be undertaken.

**32. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES** (Continued)

The main risks arising from the Group's financial instruments are interest rate risk, foreign currency risk, credit risk and liquidity risk. The Group does not have any written financial risk management policies and guidelines. However, the board of directors meets periodically to analyse and formulate measures to manage the Group's exposure to these risks. Generally, the Group introduces conservative strategies on its financial risk management. As the Group's exposure to these risks is kept to a minimum, the Group has not used any derivatives or other financial instruments for hedging purposes. The directors review and agree policies for managing each of these risks and they are summarised as follows:

**Interest rate risk**

The Group's exposure to the risk of changes in market interest rates relates primarily to the Group's bank borrowings with a floating interest rate. The Group has no specific policy to deal with cash flow interest rate risk. However, management monitors the exposure and will consider hedging the interest rate risk exposure for significant cash flow risks should the need arise.

The following table demonstrates the sensitivity to a reasonably possible change in interest rates, with all other variables held constant, of the Group's profit before tax (through the impact on floating rate borrowing) and the Group's and the Company's equity.

	Increase/ (decrease) %	Increase/ (decrease) in profit before tax HK\$'000	Increase/ (decrease) in equity* HK\$'000
<b>2016</b>			
Hong Kong dollar	1	(129)	–
Hong Kong dollar	(1)	129	–
<b>2015</b>			
Hong Kong dollar	1	(197)	–
Hong Kong dollar	(1)	197	–

\* Excluding retained profits

**Foreign currency risk**

The Group has transactional currency exposures. These exposures arise from sales or purchases by operating units in currencies other than the units' functional currencies. As transactions denominated in currencies other than the functional currency are minimal, the exposure to foreign currency risk is not considered significant.

The following table demonstrates the sensitivity at the end of the reporting period to a reasonably possible change in the foreign currency exchange rate, with all other variables held constant, of the Group's profit before tax (due to changes in the fair value of monetary assets and liabilities) and the Group's equity.

	Increase/ (decrease) %	Increase/ (decrease) in profit before tax HK\$'000	Increase/ (decrease) in equity* HK\$'000
<b>2016</b>			
If Hong Kong dollar weakens against New Taiwan Dollar ("NT\$")	(1)	1,999	–
If Hong Kong dollar strengthens against NT\$	1	(1,999)	–
<b>2015</b>			
If Hong Kong dollar weakens against NT\$	(1)	1,567	–
If Hong Kong dollar strengthens against NT\$	1	(1,567)	–

\* Excluding retained profits

**32. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES** (Continued)**Credit risk**

The Group trades only with recognised and creditworthy third parties. It is the Group's policy that all customers who wish to trade on credit terms are subject to credit verification procedures. In addition, receivable balances are monitored on an ongoing basis and the Group's exposure to bad debts is not significant.

With respect to the credit risk arising from the other financial assets of the Group, which comprise cash and bank balances, deposits and other receivables, the Group's exposure to credit risk arises from default of the counterparty, with a maximum exposure equal to the carrying amounts of these instruments.

Since the Group trades only with recognised and creditworthy third parties, there is no requirement for collateral.

Further quantitative data in respect of the Group's exposure to credit risk arising from trade receivables are disclosed in Note 17 to the financial statements.

**Liquidity risk**

The Group monitors its risk to a shortage of funds using a recurring liquidity planning tool. This tool considers the maturity of both its financial instruments and financial assets (e.g., trade receivables) and projected cash flows from operations.

The Group's objective is to maintain a balance between continuity of funding and flexibility through the use of banking credit facilities. The Group's policy is to minimise borrowings.

The maturity profile of the Group's financial liabilities as at the end of the reporting period, based on the contractual undiscounted payments, is as follows:

	2016			Total HK\$'000
	On demand HK\$'000	Less than 3 months HK\$'000	3 to less than 12 months HK\$'000	
Interest-bearing bank borrowing	12,876	–	–	12,876
Trade payables	275	23,970	–	24,245
Other payables	12,914	31,487	4,020	48,421
Guarantees given to banks in connection with facilities granted to subsidiaries	6,812	–	–	6,812
	<b>32,877</b>	<b>55,457</b>	<b>4,020</b>	<b>92,354</b>

	2015			Total HK\$'000
	On demand HK\$'000	Less than 3 months HK\$'000	3 to less than 12 months HK\$'000	
Interest-bearing bank borrowing	19,678	–	–	19,678
Trade payables	223	35,084	91	35,398
Other payables	18,923	36,750	3,692	59,365
Guarantees given to banks in connection with facilities granted to subsidiaries	5,226	–	–	5,226
	44,050	71,834	3,783	119,667



**32. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES** *(Continued)***Capital management**

The primary objectives of the Group's capital management are to safeguard the Group's ability to continue as a going concern and to maintain healthy capital ratios in order to support its business and maximise the shareholders' value.

The Group manages its capital structure and makes adjustments to it in light of changes in economic conditions. To maintain or adjust the capital structure, the Group may adjust the dividend payment to shareholders, return capital to shareholders or issue new shares. The Group is not subject to any externally imposed capital requirements. No changes were made in the objectives, policies or processes for managing capital during the years ended 31 March 2016 and 31 March 2015.

The Group monitors capital using a current ratio, which is total current assets divided by total current liabilities. The Group's policy is to keep the current ratio above 1. The current ratios as at the end of the reporting periods were as follows:

	<b>2016</b> <b>HK\$'000</b>	2015 HK\$'000
Total current assets	<b>588,578</b>	605,187
Total current liabilities	<b>121,319</b>	150,147
Current ratio	<b>4.9</b>	4.0

**33. STATEMENT OF FINANCIAL POSITION OF THE COMPANY**

Information about the statement of financial position of the Company at the end of the reporting period is as follows:

	2016 HK\$'000	2015 HK\$'000
NON-CURRENT ASSETS		
Investments in subsidiaries	<b>156,702</b>	156,702
CURRENT ASSETS		
Due from subsidiaries	<b>290,264</b>	268,664
Prepayments	–	144
Cash and bank balances	<b>28</b>	20,934
Total current assets	<b>290,292</b>	289,742
CURRENT LIABILITY		
Other payables	<b>23</b>	28
NET CURRENT ASSETS	<b>290,269</b>	289,714
NET ASSETS	<b>446,971</b>	446,416
EQUITY		
Share capital	<b>36,738</b>	36,721
Reserves (note)	<b>410,233</b>	409,695
TOTAL EQUITY	<b>446,971</b>	446,416

**Wong Yui Lam**  
Chairman, CEO & Executive Director

**Lee Yuk Ming**  
Executive Director

**33. STATEMENT OF FINANCIAL POSITION OF THE COMPANY** (Continued)

Note:

A summary of the Company's retained profits is as follows:

	Share premium account HK\$'000	Contributed surplus** HK\$'000	Share option reserve*** HK\$'000	Reserves HK\$'000	Total HK\$'000
At 1 April 2014	99,818	136,518	10,075	161,597	408,008
Issue of shares by exercise of share options	5,367	–	(1,215)	–	4,152
Final 2014 dividend declared	–	–	–	(51,094)	(51,094)
Total comprehensive income for the year	–	–	–	53,777	53,777
Equity-settled share option arrangements	–	–	326	–	326
Interim 2014 dividend	–	–	–	(5,474)	(5,474)
At 31 March 2015 and 1 April 2015	105,185*	136,518*	9,186*	158,806*	409,695
Issue of shares by exercise of share options	381	–	(87)	–	294
Final 2015 dividend declared	–	–	–	(49,596)	(49,596)
Total comprehensive income for the year	–	–	–	49,840	49,840
At 31 March 2016	105,566*	136,518*	9,099*	159,050* <sup>##</sup>	410,233

\* These reserve accounts comprise the reserves of HK\$410,233,000 (2015: HK\$409,695,000) in the statement of financial position of the Company.

\*\* The Company's contributed surplus comprises the excess of the fair value of the shares of the subsidiaries acquired pursuant to the group reorganisation over the nominal value of the Company's shares issued in exchange therefor; and net-off with a special interim dividend distributed in a prior year.

\*\*\* The share option reserve comprises the fair value of share options granted which are yet to be exercised, as further explained in the accounting policy and share-based payments in Note 24 to the financial statements. The amounts will either be transferred to the share premium account when the related options are exercised, or be transferred to retained profits should the related options expire or be forfeited.

## Retained profits have been adjusted for the proposed final 2015 dividend in accordance with the current year's presentation, which is described in Note 2.4 to the financial statements.

**34. APPROVAL OF THE FINANCIAL STATEMENTS**

The financial statements were approved and authorised for issue by the board of directors on 24 June 2016.



A summary of the consolidated results and assets and liabilities of the Group for the last five financial years, as extracted from the published audited consolidated financial statements, is set out below.

	Year ended 31 March				
	2016 HK\$'000	2015 HK\$'000	2014 HK\$'000	2013 HK\$'000	2012 HK\$'000
<b>RESULTS</b>					
REVENUE	<b>1,512,996</b>	1,591,817	1,427,113	1,293,677	1,159,872
Cost of sales	<b>(620,330)</b>	(623,050)	(517,530)	(464,748)	(355,355)
GROSS PROFIT	<b>892,666</b>	968,767	909,583	828,929	804,517
Other income and gains	<b>4,500</b>	10,413	2,224	14,995	4,329
Compensation received for early termination of tenancies	–	–	–	21,700	–
Selling and distribution expenses	<b>(714,514)</b>	(710,007)	(650,137)	(607,942)	(574,936)
Administrative expenses	<b>(110,242)</b>	(110,791)	(106,639)	(115,463)	(120,063)
Other expenses	<b>(9,757)</b>	(8,606)	(5,157)	(11,438)	(8,777)
Finance cost	<b>(796)</b>	(347)	(789)	(1,400)	(1,277)
PROFIT BEFORE TAX	<b>61,857</b>	149,429	149,085	129,381	103,793
Income tax expense	<b>(8,908)</b>	(20,062)	(23,966)	(30,126)	(27,906)
PROFIT FOR THE YEAR ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT	<b>52,949</b>	129,367	125,119	99,255	75,887
DIVIDENDS	<b>22,066</b>	55,068	56,510	39,899	30,553

	As at 31 March				
	2016 HK\$'000	2015 HK\$'000	2014 HK\$'000	2013 HK\$'000	2012 HK\$'000
<b>ASSETS AND LIABILITIES</b>					
TOTAL ASSETS	<b>896,034</b>	925,906	852,537	759,140	705,469
TOTAL LIABILITIES	<b>(126,583)</b>	(156,951)	(161,158)	(162,773)	(188,488)
	<b>769,451</b>	768,955	691,379	596,367	516,981