

# WHEELOCK AND COMPANY LIMITED Interim Report 2016

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# CORE BUSINESS IN PROGRESS IN A CHALLENGING ENVIRONMENT

#### HONG KONG DEVELOPMENT PROPERTIES HIGHLIGHTS

- **Contracted sales** on track and with HK\$5.8 billion in the first half. The main contributors being Savannah, ONE HOMANTIN and Mount Nicholson.
- Recognised HK\$6.7 billion of sales due to the completion of One HarbourGate and Mount Nicholson.
- **Net order book** was HK\$11.6 billion, locking in future revenue stream.
- **Land bank** under management amounted to 8.3 million square feet, with diverse product offerings at competitive cost.
- Subsequent to 30 June 2016:
  - One HarbourGate's East Office Tower and Retail Villa were sold. Together with the West Office Tower and Retail Villa sold in November 2015, the development is fully sold and achieved total sales of HK\$10.4 billion. The site was bought in 2011 for HK\$4.0 billion.
  - Total office sales since 2011 amounted to HK\$28 billion, demonstrating the Group's successful office development strategy.
  - Mount Nicholson's House No. 8 was sold, representing the third house sold since the project was launched in February 2016. To date, the development has generated HK\$2.2 billion of sales (HK\$1.1 billion on attributable basis) and represented one of the best selling luxury residential projects in Hong Kong this year.

#### WHEELOCK GROUP CONSOLIDATED HIGHLIGHTS

- Group core profit decreased to HK\$5.1 billion since 2015's profit was mainly driven by the significant contribution from One Bay East.
- Strong balance sheet and holding power as Wheelock's net gearing before consolidation was reduced to 12.7% (December 2015: 16.0%). Sales receivable was HK\$7.1 billion.
- Attributable core profit from Wharf increased by 20% to HK\$3.6 billion.

#### **GROUP RESULTS (UNAUDITED)**

Excluding investment property revaluation gain and exceptional items, core profit was HK\$5,126 million (2015: HK\$6,329 million).

Group profit attributable to equity shareholders was HK\$5,662 million (2015: HK\$8,006 million). Earnings per share were HK\$2.79 (2015: HK\$3.94).

#### **INTERIM DIVIDEND**

An interim dividend of 45.0 cents (2015: 42.5 cents) per share will be paid on 19 September 2016 to Shareholders on record as at 9 September 2016, absorbing a total amount of HK\$914 million (2015: HK\$864 million).

## **BUSINESS REVIEW**

#### **CORE BUSINESS — HONG KONG DEVELOPMENT PROPERTIES ("DP")**

On **contracted sales**, **HK\$5.8 billion** was achieved, of which Savannah, ONE HOMANTIN and Mount Nicholson were the main contributors.

Following the O'South successes of The Parkside and CAPRI, Savannah was launched for presale in May 2016 and attracted positive response. A total of 550 residential units or 82% of launched units were presold in six weeks for HK\$3.0 billion (632 units or 90% of launched units for HK\$3.7 billion as at 14 August 2016). This encouraging result once again demonstrated that O'South's low living density, south-facing harbour view, green lifestyle and MTR connectivity have been well received by potential buyers. The Group's three residential developments in O'South have already generated HK\$12 billion of sales in just under two years. The fourth development in O'South, TKOTL126, is planned for presale within the next 12 months.

Located in Kowloon's traditional high-end residential community with future MTR connectivity, ONE HOMANTIN was launched in March 2016. Despite the long presale period, 88 residential units were presold for HK\$1.0 billion (130 units for HK\$1.6 billion as at 14 August 2016). On the Peak, Mount Nicholson's Houses No. 5 and No. 6 were sold via tender for HK\$1.6 billion, translating to HK\$0.8 billion on attributable basis. The average price achieved was HK\$84,000 per square foot. Designed by Robert A. M. Stern Architects, each of the two villas features over 9,000 square feet of living space, spectacular harbour view, private gardens and an outdoor swimming pool.

Subsequent to 30 June 2016, the East Office Tower and Retail Villa of One HarbourGate were sold for HK\$4.5 billion. Together with the West Office Tower and Retail Villa which were sold in November 2015, this development is fully sold and achieved total sales of HK\$10.4 billion. Total office sales since 2011 amounted to HK\$28 billion, demonstrating the Group's successful office development strategy. Mount Nicholson's House No. 8 was sold, representing the third house sold since the project was launched in February 2016. To date, it has generated HK\$2.2 billion of sales, translating to HK\$1.1 billion on attributable basis.

On **property disposal**, the sale of Wheelock House to Wharf for HK\$5.1 billion was completed in March 2016.

On **sales recognition**, **HK\$6.7 billion** was recognised during the period, mainly contributed by One HarbourGate's West Office Tower and Retail Villa (HK\$5.9 billion). One HarbourGate was completed on schedule in June 2016, and the West Office Tower and Retail Villa were successfully handed over to China Life. **Net order book** was **HK\$11.6 billion** as at 30 June 2016, locking in future revenue stream.

On **land bank**, the total land bank under management amounted to **8.3 million square feet** at the end of June 2016. This portfolio is adequate for development in the coming years and is competitive in terms of both location and cost. 95% of the land bank is located in urban area and close to 80% is located along Victoria Harbour. Average land cost is also competitive, at HK\$3,400 per square foot (excluding the Peak portfolio).

# CORPORATE SOCIAL RESPONSIBILITY ("CSR") AND BUSINESS-IN-COMMUNITY

On **Project WeCan**, the 4th annual Young Innovators Bazaar was successfully held in January 2016. Through starting their small businesses for a weekend, students were coached by staff volunteers who helped them develop multiple skills, ranging from business planning, marketing and product development to budgeting and execution. The number of participating students has grown from 200 to more than 1,000 in four years.

On **corporate governance**, Wheelock and its Hong Kong DP anchor Wheelock Properties Limited ("WPL") will jointly publish their 2015 Corporate Social Responsibility Report for the first time. This Report, consistent with previous years, will be prepared in accordance with Global Reporting Initiative (GRI G4) standard and independently verified.

On **CSR**, our approach of doing well by doing good is based on the idea where businesses interact and also contribute to communities. To recognise our commitment, WPL was once again the winner of the 'CSR Project of the Year' award by RICS Hong Kong for the third consecutive year. With its environmentally-friendly and energy-saving design, One Bay East was the winner of the 'Sustainability Achievement of the Year' award by RICS.

On **quality and innovation**, WPL was named one of the 'Top 10 Developers' by BCI Asia for the fifth consecutive year, in recognition of our achievement in product quality. In addition, three web marketing awards were received for WPL's new website, which was re-launched in January 2016. These awards included a Silver Winner by W<sup>3</sup> Awards, 'Best Real Estate Mobile Website' by MobileWebAwards and 'Award of Distinction in Website' by Communicator Awards.

Wheelock and Company Limited is the majority shareholder of The Wharf (Holdings) Limited and Wheelock Properties (Singapore) Limited. Below is a report on their operations and achievements during the six months ended 30 June 2016.

#### The Wharf (Holdings) Limited ("Wharf") 60.2% Equity Investment

Revenue and operating profit of Wharf's **Hong Kong Investment Properties** ("IP") recorded a 7% growth to HK\$6.4 billion and HK\$5.7 billion respectively. The group's superior assets and proven management continued to drive IP performance through constant enhancement of the portfolio and value creation. On **retail**, Harbour City and Times Square reported 4% to 10% growth in revenue. On **offices**, positive office rental reversions continued to provide growth momentum.

**China IP** produced a solid performance although currency movements impacted the growth pace on translation to HK dollars. Revenue increased by 7% to HK\$1.2 billion and operating profit by 17% to HK\$0.7 billion. In particular, Chengdu International Finance Square ("IFS") is firmly positioned to stand above the competition. Its retail revenue increased by 9% to RMB0.3 billion while tenants' sales increased by 13% to RMB1.8 billion. Included in a series of its accolades received is '2016 VIVA Best-of-the-Best Design and Development Award' presented by International Council of Shopping Centers in May 2016, signifying the first Hong Kong developer and China's first-ever commercial project winning this prestigious global title. Demand for the three top-notch Grade A office towers remains positive. Nearly 100,000 square metres (36% of total GFA) have been leased. Achieved rental rates were among the highest in the city.

A pipeline of **IFS and Times Outlet** developments are progressing at full speed to become significant earnings and value drivers in the future. The Chongqing and Changsha IFS retail malls are scheduled to open in 2017 and 2018 respectively, which will capitalise on the untapped potential of the experience-driven consumption markets in the Western and Central China metropolis. Currently, over 80% of the retail floor plates are under offer to tenants. Both IFS will feature the second and third Niccolo hotel, mirroring the success of Chengdu Niccolo at IFS. Changsha Times Outlet in northwestern area of the city is scheduled to open in September 2016. Pre-leasing is progressing well, with 88% of total retail area under offer or in discussion with tenants.

The easing environment boosted housing demand in Mainland China and spurred a 58% increase in the group's attributable interest in contracted sales in the first half to RMB16.3 billion, representing 68% of the full-year target. Inclusive of joint ventures and associates on an attributable basis, **China DP** revenue increased by 33% to HK\$13.0 billion and operating profit by 54% to HK\$2.3 billion. The net order book increased to RMB29 billion at the end of June 2016.

### Wheelock Properties (Singapore) Limited ("WPSL") 75.8% Equity Investment

WPSL gave a stable performance in the first half. On DP, 382 residential units were sold for \$\$337 million. On IP, Wheelock Place office tower enjoys full occupancy whilst the retail portion was 98% occupied as at 30 June 2016.

### FINANCIAL REVIEW

#### (I) REVIEW OF 2016 INTERIM RESULTS

Wheelock & Company (before consolidation of listed subsidiaries WPSL and Wharf)

Wheelock's own core profit, HK\$1,372 million (2015: HK\$3,238 million), was lower than last year since 2015's profit was mainly driven by the significant contribution from One Bay East.

#### Wheelock Group

Despite higher China DP contribution, the Group's core profit, HK\$5,126 million (2015: HK\$6,329 million), was reduced due to lower Hong Kong DP profit for the reason mentioned above.

Group profit attributable to equity shareholders dropped by 29% to HK\$5,662 million (2015: HK\$8,006 million).

#### Revenue and Operating Profit

Group revenue and operating profit decreased by 5% and 12% to HK\$27,196 million (2015: HK\$28,648 million) and HK\$10,059 million (2015: HK\$11,377 million) respectively, mainly due to higher revenue and operating profit from DP in 2015.

#### Investment Property

Revenue and operating profit increased by 6% and 7% to HK\$7,889 million (2015: HK\$7,472 million) and HK\$6,537 million (2015: HK\$6,111 million) respectively. Revenue from the Mainland increased by 7% to HK\$1,197 million (2015: HK\$1,121 million).

#### Development Property

In the Mainland, recognised property sales and operating profit increased by 28% and 15% to HK\$8,409 million (2015: HK\$6,562 million) and HK\$1,307 million (2015: HK\$1,134 million) respectively.

In Hong Kong, recognised property sales and operating profit decreased by 43% and 54% to HK\$5,858 million (2015: HK\$10,217 million) and HK\$1,617 million (2015: HK\$3,546 million) respectively, since 2015's profit was mainly driven by the significant contribution from One Bay East. One HarbourGate was completed with the West Tower sold, enabling a revenue recognition of HK\$5,850 million.

As a result, revenue and operating profit were lowered by 10% and 35% to HK\$15,232 million (2015: HK\$16,866 million) and HK\$3,056 million (2015: HK\$4,703 million) respectively.

#### Hotels

Revenue increased by 3% to HK\$740 million (2015: HK\$718 million). Operating profit decreased by 10% to HK\$104 million (2015: HK\$115 million). Hong Kong was adversely impacted by the weak market while the newly opened hotels in the Mainland have started to contribute.

#### Logistics

Revenue and operating profit decreased by 10% and 12% to HK\$1,286 million (2015: HK\$1,434 million) and HK\$293 million (2015: HK\$333 million) respectively, mainly due to lower profit from Modern Terminals.

#### Communications, Media and Entertainment ("CME")

Revenue decreased by 2% to HK\$1,715 million (2015: HK\$1,750 million). Operating profit increased by 105% to HK\$78 million (2015: HK\$38 million). Wharf T&T's operating profit increased by 24% to HK\$214 million (2015: HK\$173 million), while i-CABLE's operating loss widened to HK\$133 million (2015: HK\$129 million).

#### Investment and Others

Operating profit amounted to HK\$321 million (2015: HK\$396 million), comprising largely dividend and interest income.

#### Fair Value Gain of IP

The book value of the Group's IP portfolio as at 30 June 2016 slightly increased to HK\$328.7 billion (2015: HK\$325.0 billion), with HK\$310.7 billion thereof stated at fair value based on independent valuation. That resulted in a revaluation gain of HK\$495 million (2015: HK\$4,190 million), which was credited to the consolidated income statement.

IP under development of HK\$18.0 billion is carried at cost and will not be carried at fair value until the earlier of when the fair values first become reliably measurable or the dates of their respective completion.

#### **Finance Costs**

Finance costs charged to the consolidated income statement were HK\$331 million (2015: HK\$831 million). Excluding the unrealised mark-to-market gain of HK\$449 million (2015: loss of HK\$30 million) on swaps, finance costs decreased by 5% to HK\$1,533 million (2015: HK\$1,613 million) before capitalisation of HK\$753 million (2015: HK\$812 million), and HK\$780 million (2015: HK\$801 million) after capitalisation. The Group's effective borrowing rate for the period was 2.9% (2015: 2.8%) per annum.

#### Share of Results of Associates and Joint Ventures

Share of profits of associates increased by 18% to HK\$536 million (2015: HK\$454 million), mainly due to increase in profit contribution from DP in the Mainland.

Share of profits of joint ventures increased to HK\$489 million (2015: loss of HK\$201 million), mainly attributable to the initial profit contribution from Mount Nicholson and higher profit contribution from DP in the Mainland.

#### Income Tax

The taxation charge was HK\$2,032 million (2015: HK\$2,515 million), which included deferred taxation credit of HK\$12 million (2015: charge of HK\$315 million) provided for the fair value gain of IP located in the Mainland.

Excluding the above deferred taxation, the taxation charge decreased by 7% to HK\$2,044 million (2015: HK\$2,200 million), mainly due to lower profit recognised by the DP segment.

#### Non-controlling Interests ("NCI")

Profit attributable to NCI decreased by 12% to HK\$2,986 million (2015: HK\$3,384 million), mainly due to decrease in NCI shareholding in a subsidiary.

#### Profit attributable to Equity Shareholders

Group profit attributable to equity shareholders decreased by 29% to HK\$5,662 million (2015: HK\$8,006 million). Earnings per share were HK\$2.79 (2015: HK\$3.94).

Excluding the attributable IP revaluation gain (after deducting related deferred tax and NCI) of HK\$313 million (2015: HK\$2,488 million), Group profit attributable to equity shareholders decreased by 3% to HK\$5,349 million (2015: HK\$5,518 million).

Further stripping out the exceptional items, core profit decreased by 19% to HK\$5,126 million (2015: HK\$6,329 million). Core earnings per share were HK\$2.52 (2015: HK\$3.11).

Set out below is an analysis of the Group profit attributable to equity shareholders as contributed by each of Wheelock, WPSL and Wharf.

|   | 2016<br>HK\$ Million | 2015<br>HK\$ Million |
|---|----------------------|----------------------|
| Profit attributable to  |                      |                      |
| Wheelock  | 1,372                | 3,238                |
| WPSL group  | 190                  | 127                  |
| Wharf group   | 3,564                | 2,964                |
| Core profit Attributable net mark-to-market gain and                                | 5,126                | 6,329                |
| exchange on certain financial instruments Attributable loss arising from the deemed | 223                  | 29                   |
| disposal of Greentown   | -                    | (840)                |
| Profit before IP revaluation gain   | 5,349                | 5,518                |
| IP revaluation gain (after deferred tax)  | 313                  | 2,488                |
| Profit attributable to equity shareholders  | 5,662                | 8,006                |

WPSL's profit for the first half of 2016 was S\$46.4 million (2015: S\$30.0 million), according to the accounting standards adopted in Singapore. In accordance with Hong Kong Financial Reporting Standards, WPSL's contributed profit to the Group was HK\$250 million (2015: HK\$168 million).

Wharf's profit for the first half of 2016 decreased by 3% to HK\$6,725 million (2015: HK\$6,958 million). Excluding the exceptional items, Wharf's core profit increased by 14% to HK\$5,972 million (2015: HK\$5,258 million).

#### Early adoption of HKFRS 9 "Financial Instruments"

The Group has early adopted the complete version of HKFRS 9 "Financial Instruments" in its consolidated financial statements with effect from 1 January 2016. As a result, the investments in equity securities of HK\$9,682 million that were previously classified as available-for-sale investments under HKAS 39 have been re-designated as equity investments measured at fair value through other comprehensive income. Accordingly, loss on disposal of equity securities of HK\$141 million in the period was recognised through other comprehensive income instead of the income statement as previously accounted for (2015: profit of HK\$239 million through the income statement).

#### (II) LIQUIDITY, FINANCIAL RESOURCES AND CAPITAL COMMITMENTS

#### Shareholders' and Total Equity

Shareholders' equity increased by 2% to HK\$206.3 billion (2015: HK\$201.7 billion), or HK\$101.52 per share (2015: HK\$99.26 per share) as at 30 June 2016.

Including the NCI, the Group's total equity increased to HK\$341.7 billion (2015: HK\$340.9 billion).

#### Assets and Liabilities

The Group's total assets amounted to HK\$510.5 billion (2015: HK\$512.8 billion). Total business assets, i.e. excluding bank deposits and cash, certain equity and bond investments, deferred tax assets and derivative financial assets, amounted to HK\$473.3 billion (2015: HK\$475.0 billion).

Geographically, the Group's business assets in the Mainland, mainly properties and terminals, amounted to HK\$134.8 billion (2015: HK\$141.7 billion), representing 29% (2015: 30%) of the Group's total business assets.

#### Investment properties

The Group's IP portfolio, included in the Group's total assets, increased by 1% to HK\$328.7 billion (2015: HK\$325.0 billion), representing 69% of total business assets. Harbour City (excluding the three hotels) and Times Square in Hong Kong were valued at HK\$217.6 billion, representing 66% of the value of the portfolio. Wharf's IP in the Mainland amounted to HK\$59.3 billion, including IP under development at a cost of HK\$15.4 billion.

#### Properties for sale

DP amounted to HK\$71.7 billion (2015: HK\$76.2 billion), mainly comprised of properties in Hong Kong of HK\$33.8 billion, in China of HK\$32.7 billion and in Singapore of HK\$5.2 billion, which were held for sale as at 30 June 2016.

#### Interests in associates and joint ventures

Interests in associates and joint ventures amounted to HK\$37.0 billion (2015: HK\$39.3 billion), mainly represented by various DP projects undertaken through associates and joint ventures in the Mainland and Hong Kong.

#### Deposits from sale of properties

Deposits from sale of properties increased by 28% to HK\$29.6 billion (2015: HK\$23.1 billion), reflecting the increase in contracted sales in the Mainland pending revenue recognition.

#### Debt and Gearing

The Group's net debt decreased by HK\$5.8 billion or 7% to HK\$73.1 billion (2015: HK\$78.9 billion) as at 30 June 2016, comprising debt of HK\$99.7 billion less bank deposits and cash of HK\$26.6 billion. Excluding WPSL's net cash of HK\$1.3 billion and Wharf's net debt of HK\$48.2 billion, which were non-recourse to the Company and its wholly-owned subsidiaries, Wheelock's own net debt decreased by HK\$6.0 billion to HK\$26.2 billion (2015: HK\$32.2 billion). An analysis of the net debt by group is shown below:

|                 | 2016         | 2015         |
|-----------------|--------------|--------------|
| Net debt/(cash) | HK\$ Million | HK\$ Million |
| Wheelock        | 26,169       | 32,258       |
| WPSL group      | (1,250)      | (528)        |
| Wharf group     | 48,150       | 47,197       |
| Group           | 73,069       | 78,927       |

As at 30 June 2016, the ratio of net debt to total equity (on a consolidated basis) was reduced to 21.4% (2015: 23.2%). Excluding the net cash of WPSL and net debt of Wharf, Wheelock's own net debt to shareholders' equity (on an attributable net asset value basis) declined to 12.7% (2015: 16.0%).

#### Finance and Availability of Facilities

As at 30 June 2016, the Group's available loan facilities and issued debt securities amounted to HK\$159.2 billion (2015: HK\$153.5 billion), of which HK\$99.7 billion were utilised. An analysis is shown below:

|             | Available<br>Facilities<br>HK\$ Billion | Total Debt<br>HK\$ Billion | Undrawn<br>Facilities<br>HK\$ Billion |
|-------------|---|----------------------------|---------------------------------------|
| Wheelock    | 68.4                                    | 30.3                       | 38.1                                  |
| WPSL group  | 3.7                                     | 2.7                        | 1.0                                   |
| Wharf group | 87.1                                    | 66.7                       | 20.4                                  |
| Group       | 159.2                                   | 99.7                       | 59.5                                  |

Of the above debt, HK\$13.3 billion (2015: HK\$15.1 billion) was secured by mortgages over certain DP, IP and property, plant and equipment with a total carrying value of HK\$48.6 billion (2015: HK\$51.8 billion).

The Group's debt was primarily denominated in United States dollars ("USD"), Hong Kong dollars ("HKD"), Renminbi ("RMB") and Singapore dollars ("SGD"). The borrowings were mainly used to fund the Group's IP, DP and port investments.

The use of derivative financial instruments is strictly monitored and controlled. The majority of the derivative financial instruments entered into by the Group were primarily used for management of the Group's interest rate and currency exposures.

The Group continued to maintain a strong financial position with ample surplus cash denominated principally in RMB, HKD, USD and SGD, and undrawn committed facilities to facilitate the Group's business and investment activities. The Group also maintained a portfolio of equity and bond investments, primarily in blue-chip securities, with an aggregate market value of HK\$10.5 billion (2015: HK\$12.5 billion) as at 30 June 2016, which is immediately available for liquidation for the Group's use when in need.

#### Cash Flows from the Group's Operating and Investing Activities

For the period under review, the Group's operating cash inflow before changes in working capital was HK\$10.4 billion (2015: HK\$11.8 billion). The changes in working capital and others of HK\$4.6 billion (2015: HK\$1.6 billion) increased/decreased the net cash inflow from operating activities to HK\$15.0 billion (2015: HK\$10.2 billion), supported by the favourable increase from DP sales. For investing activities, the Group recorded a net cash outflow of HK\$8.0 billion (2015: HK\$9.5 billion), mainly for construction costs for IP projects in the Mainland and increase in interest in Wharf.

#### Major Capital and Development Expenditure and Commitments

The Group's major capital and development expenditure incurred in the first half of 2016 is analysed as follows:

#### A. Major capital and development expenditure

|                         | Hong Kong/                | Mainland           |                       |
|-------------------------|---------------------------|--------------------|-----------------------|
|                         | Singapore<br>HK\$ Million | China HK\$ Million | Total<br>HK\$ Million |
|                         | TIKŲ WIIIIOII             | пкф мішоп          | HK\$ MIIIIOH          |
| Wheelock                |                           |                    |                       |
| IP                      | 227                       | _                  | 227                   |
| DP                      | 4,640                     | _                  | 4,640                 |
|                         | 4,867                     | _                  | 4,867                 |
| WPSL group              |                           |                    |                       |
| IP                      | 7                         | _                  | 7                     |
| DP                      | 345                       | 36                 | 381                   |
|                         | 352                       | 36                 | 388                   |
| Wharf group             |                           |                    |                       |
| IP                      | 1,929                     | 2,031              | 3,960                 |
| DP                      | 307                       | 7,896              | 8,203                 |
| Non property and others | 750                       | 46                 | 796                   |
|                         | 2,986                     | 9,973              | 12,959                |
| Analysis by segment:    |                           |                    |                       |
| IP                      | 2,163                     | 2,031              | 4,194                 |
| DP                      | 5,292                     | 7,932              | 13,224                |
| Non property and others | 750                       | 46                 | 796                   |
| Group total             | 8,205                     | 10,009             | 18,214                |

- i. Wheelock's own expenditure for IP and DP amounted to HK\$4.9 billion, mainly attributable to the land cost payment for the LOHAS Park Phase 9 project, and construction cost payments for its Hong Kong DP projects.
- ii. WPSL's expenditure of HK\$0.4 billion was mainly for construction cost payments for its Singapore and China DP projects.
- iii. Wharf's expenditure totalled HK\$13.0 billion, comprising expenditure of HK\$4.0 billion for IP (mainly construction costs of the IFS projects in the Mainland), HK\$8.2 billion for DP (mainly related to China projects) and HK\$0.8 billion for Hotels, Modern Terminals, Wharf T&T and i-CABLE. Wharf's expenditure has excluded the intra-group acquisition of Wheelock House from Wheelock during the period.

#### B. Commitments to capital and development expenditure

As at 30 June 2016, the Group's major commitments to capital and development expenditure to be incurred in the forthcoming years were estimated at HK\$70.2 billion, of which HK\$31.1 billion was committed. By segment, the commitments are analysed as follows:

|                                    | Α                      |                          |                    |
|------------------------------------|------------------------|--------------------------|--------------------|
|                                    | Committed HK\$ Million | Uncommitted HK\$ Million | Total HK\$ Million |
| Wheelock                           |                        |                          |                    |
| IP                                 | _                      | _                        | _                  |
| DP                                 | 8,815                  | 16,944                   | 25,759             |
|                                    | 8,815                  | 16,944                   | 25,759             |
| WPSL group                         |                        |                          |                    |
| IP                                 | 5                      | _                        | 5                  |
| DP                                 | 652                    | 1,642                    | 2,294              |
|                                    | 657                    | 1,642                    | 2,299              |
| Wharf group                        |                        |                          |                    |
| IP                                 | 9,290                  | 4,666                    | 13,956             |
| DP                                 | 9,997                  | 15,319                   | 25,316             |
| Non property and others            | 2,357                  | 554                      | 2,911              |
|                                    | 21,644                 | 20,539                   | 42,183             |
| Analysis by segment:               |                        |                          |                    |
| IP                                 | 9,295                  | 4,666                    | 13,961             |
| DP                                 | 19,464                 | 33,905                   | 53,369             |
| Non property and others            | 2,357                  | 554                      | 2,911              |
| Group total                        | 31,116                 | 39,125                   | 70,241             |
| Analysis by geographical location: |                        |                          |                    |
| Hong Kong IP                       | 1,632                  | 458                      | 2,090              |
| Hong Kong DP                       | 8,954                  | 16,944                   | 25,898             |
| China IP                           | 7,658                  | 4,208                    | 11,866             |
| China DP                           | 10,066                 | 16,743                   | 26,809             |
| Singapore                          | 449                    | 218                      | 667                |
| Properties total                   | 28,759                 | 38,571                   | 67,330             |
| Non property and others            | 2,357                  | 554                      | 2,911              |
| Group total                        | 31,116                 | 39,125                   | 70,241             |

- i. Wheelock's own commitments of HK\$25.8 billion mainly relate to construction costs for DP in Hong Kong.
- ii. WPSL's commitments of HK\$2.3 billion mainly relate to construction costs of HK\$0.7 billion for DP in Singapore and HK\$1.6 billion for DP in the Mainland.
- iii. Wharf's commitments of HK\$42.2 billion mainly comprise of expenditure of HK\$14.0 billion for IP, HK\$25.3 billion land and construction costs for DP and HK\$2.9 billion for Hotels, Modern Terminals, Wharf T&T and i-CABLE.
- iv. The above commitments and planned expenditure will be funded by the respective group's own internal financial resources including surplus cash, cash flow from operations as well as bank and other financing, with construction costs self-financed mainly by pre-sale proceeds and project loans. Other available resources include equity and bond investments.

#### (III) HUMAN RESOURCES

The Group had approximately 16,000 employees as at 30 June 2016, including about 2,300 employed by managed operations. Employees are remunerated according to their job responsibilities and the market pay trends, with a discretionary annual performance bonus as variable pay for rewarding individual performance and contributions to the respective group's achievement and results.

# CONSOLIDATED INCOME STATEMENT

For the six months ended 30 June 2016 – Unaudited

|   |       | Six months er |              |
|---|-------|---------------|--------------|
|   |       | 2016          | 2015         |
|   | Note  | HK\$ Million  | HK\$ Million |
| Revenue   | 2     | 27,196        | 28,648       |
| Direct costs and operating expenses             |       | (14,788)      | (14,662)     |
| Selling and marketing expenses                  |       | (888)         | (1,005)      |
| Administrative and corporate expenses           |       | (730)         | (815)        |
| Operating profit before depreciation,           |       |               |              |
| amortisation, interest and tax                  |       | 10,790        | 12,166       |
| Depreciation and amortisation                   | 3     | (731)         | (789)        |
| Operating profit                                | 2 & 3 | 10,059        | 11,377       |
| Increase in fair value of investment properties |       | 495           | 4,190        |
| Other net charge                                | 4     | (568)         | (1,084)      |
|   |       | 9,986         | 14,483       |
| Finance costs                                   | 5     | (331)         | (831)        |
| Share of results after tax of:                  |       |               |              |
| Associates                                      |       | 536           | 454          |
| Joint ventures                                  |       | 489           | (201)        |
| Profit before taxation                          |       | 10,680        | 13,905       |
| Income tax                                      | 6     | (2,032)       | (2,515)      |
| Profit for the period                           |       | 8,648         | 11,390       |
| Profit attributable to:                         | ,     |               |              |
| Equity shareholders                             |       | 5,662         | 8,006        |
| Non-controlling interests                       |       | 2,986         | 3,384        |
|   |       | 8,648         | 11,390       |
| Earnings per share                              | 7     |               |              |
| Basic   |       | HK\$2.79      | HK\$3.94     |
| Diluted   |       | HK\$2.79      | HK\$3.94     |

# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

For the six months ended 30 June 2016 - Unaudited

|  | Six months ended 30 June |              |  |
|--|--------------------------|--------------|--|
|  | 2016                     | 2015         |  |
|  | <b>HK\$ Million</b>      | HK\$ Million |  |
| Profit for the period  | 8,648                    | 11,390       |  |
| Other comprehensive income                                     |                          |              |  |
| Items that may be reclassified subsequently to profit or loss: |                          |              |  |
| Exchange losses on translation of foreign operations           | (1,113)                  | (306)        |  |
| Net (losses)/gains on revaluation of investments:              | (16)                     | 642          |  |
| Surplus on revaluation   | _                        | 676          |  |
| Transfer to profit or loss on disposal                         | (16)                     | (34)         |  |
| Share of other comprehensive income of                         |                          |              |  |
| associates/joint ventures                                      | (293)                    | (88)         |  |
| Others   | 2                        | 8            |  |
| Item that will not be reclassified to profit or loss:          |                          |              |  |
| Fair value changes on equity investments                       | (1,501)                  | _            |  |
| Other comprehensive income for the period                      | (2,921)                  | 256          |  |
| Total comprehensive income for the period                      | 5,727                    | 11,646       |  |
| Total comprehensive income attributable to:                    |                          |              |  |
| Equity shareholders  | 4,126                    | 8,138        |  |
| Non-controlling interests                                      | 1,601                    | 3,508        |  |
|  | 5,727                    | 11,646       |  |

## CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 30 June 2016 - Unaudited

|                                      | Note | 30 June 2016<br>HK\$ Million | 31 December 2015<br>HK\$ Million |
|--------------------------------------|------|------------------------------|----------------------------------|
| Non-current assets                   |      |                              |                                  |
| Investment properties                |      | 328,663                      | 325,044                          |
| Property, plant and equipment        |      | 22,744                       | 22,804                           |
| Interest in associates               |      | 19,429                       | 20,857                           |
| Interest in joint ventures           |      | 17,583                       | 18,481                           |
| Equity and bond investments          |      | 10,542                       | _                                |
| Available-for-sale investments       |      | _                            | 12,475                           |
| Goodwill and other intangible assets |      | 348                          | 305                              |
| Deferred tax assets                  |      | 711                          | 732                              |
| Derivative financial assets          |      | 995                          | 769                              |
| Other non-current assets             |      | 397                          | 289                              |
|                                      |      | 401,412                      | 401,756                          |
| Current assets                       |      |                              |                                  |
| Properties for sale                  |      | 71,672                       | 76,184                           |
| Inventories                          |      | 37                           | 46                               |
| Trade and other receivables          | 9    | 9,959                        | 7,154                            |
| Derivative financial assets          |      | 739                          | 352                              |
| Bank deposits and cash               |      | 26,664                       | 27,266                           |
|                                      |      | 109,071                      | 111,002                          |
| Total assets                         |      | 510,483                      | 512,758                          |
| Non-current liabilities              |      |                              |                                  |
| Derivative financial liabilities     |      | (1,894)                      | (2,102)                          |
| Deferred tax liabilities             |      | (10,900)                     | (10,836)                         |
| Other deferred liabilities           |      | (347)                        | (334)                            |
| Bank loans and other borrowings      | 11   | (78,959)                     | (95,681)                         |
|                                      |      | (92,100)                     | (108,953)                        |
| Current liabilities                  |      |                              | (                                |
| Trade and other payables             | 10   | (23,442)                     | (26,493)                         |
| Deposits from sale of properties     |      | (29,602)                     | (23,092)                         |
| Derivative financial liabilities     |      | (527)                        | (620)                            |
| Taxation payable                     |      | (2,374)                      | (2,229)                          |
| Bank loans and other borrowings      | 11   | (20,774)                     | (10,512)                         |
|                                      |      | (76,719)                     | (62,946)                         |
| Total liabilities                    |      | (168,819)                    | (171,899)                        |
| NET ASSETS                           |      | 341,664                      | 340,859                          |
| Capital and reserves                 |      |                              |                                  |
| Share capital                        |      | 2,949                        | 2,949                            |
| Reserves                             |      | 203,315                      | 198,718                          |
| Shareholders' equity                 |      | 206,264                      | 201,667                          |
| Non-controlling interests            |      | 135,400                      | 139,192                          |
| TOTAL EQUITY                         |      | 341,664                      | 340,859                          |

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the six months ended 30 June 2016 – Unaudited

|  | Share | hol | ders! | equity |
|--|-------|-----|-------|--------|
|--|-------|-----|-------|--------|

|  |               |   |                                      | •                                   |  |  |                                 |
|--|---------------|---|--------------------------------------|-------------------------------------|--|--|---------------------------------|
|  | Share capital | Investments revaluation and other reserves HK\$ Million | Exchange<br>reserves<br>HK\$ Million | Revenue<br>reserves<br>HK\$ Million | Total<br>shareholders'<br>equity<br>HK\$ Million | Non-<br>controlling<br>interests<br>HK\$ Million | Total<br>equity<br>HK\$ Million |
| At 1 January 2016                                  | 2,949         | (1,187)   | 718                                  | 199,187                             | 201,667  | 139,192  | 340,859                         |
| Changes in equity for the period:                  |               |   |                                      |                                     |  |  |                                 |
| Profit   | -             | -   | -                                    | 5,662                               | 5,662  | 2,986  | 8,648                           |
| Other comprehensive income                         | -             | (895)   | (641)                                | -                                   | (1,536)  | (1,385)  | (2,921)                         |
| Total comprehensive income                         | -             | (895)   | (641)                                | 5,662                               | 4,126  | 1,601  | 5,727                           |
| Acquisition of additional interest in a subsidiary | -             | -   | -                                    | 1,933                               | 1,933  | (3,290)  | (1,357)                         |
| Equity settled share-based payments                | -             | 11  | -                                    | -                                   | 11   | 4  | 15                              |
| Transfer to revenue reserves upon                  |               |   |                                      |                                     |  |  |                                 |
| de-recognition of equity investments               | -             | 141   | -                                    | (141)                               | -  | -  | -                               |
| Net capital contribution from non-controlling      |               |   |                                      |                                     |  |  |                                 |
| interests of subsidiaries                          | -             | -   | -                                    | -                                   | -  | 161  | 161                             |
| 2015 second interim dividend paid (Note 8b)        | -             | -   | -                                    | (1,473)                             | (1,473)  | -  | (1,473)                         |
| Dividends paid to non-controlling interests        | -             | -   | -                                    | -                                   | -  | (2,268)  | (2,268)                         |
| At 30 June 2016                                    | 2,949         | (1,930)   | 77                                   | 205,168                             | 206,264  | 135,400  | 341,664                         |
| At 1 January 2015                                  | 2,949         | 1,001   | 5,467                                | 181,789                             | 191,206  | 148,710  | 339,916                         |
| Changes in equity for the period:                  |               |   |                                      |                                     |  |  |                                 |
| Profit   | -             | -   | -                                    | 8,006                               | 8,006  | 3,384  | 11,390                          |
| Other comprehensive income                         | -             | 479   | (351)                                | 4                                   | 132  | 124  | 256                             |
| Total comprehensive income                         | -             | 479   | (351)                                | 8,010                               | 8,138  | 3,508  | 11,646                          |
| Shares issued by a subsidiary                      | _             | (9)   | _                                    | _                                   | (9)  | 59   | 50                              |
| Acquisition of additional interest in a subsidiary | -             | -   | -                                    | 3,127                               | 3,127  | (6,851)  | (3,724)                         |
| Equity settled share-based payments                | -             | 23  | -                                    | -                                   | 23   | 8  | 31                              |
| Share option lapsed in a subsidiary                | -             | (16)  | -                                    | 16                                  | -  | -  | -                               |
| 2014 second interim dividend paid                  | -             | -   | -                                    | (1,387)                             | (1,387)  | -  | (1,387)                         |
| Dividends paid to non-controlling interests        | -             | -   | -                                    | -                                   | -  | (1,846)  | (1,846)                         |
| At 30 June 2015                                    | 2,949         | 1,478   | 5,116                                | 191,555                             | 201,098  | 143,588  | 344,686                         |
|  |               |   |                                      |                                     |  |  |                                 |

# CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

For the six months ended 30 June 2016 – Unaudited

|  | Six months ended 30 June<br>2016 2015 |                    |  |
|--|---------------------------------------|--------------------|--|
|  | HK\$ Million                          | HK\$ Million       |  |
| Operating cash inflow  | 10,431                                | 11,775             |  |
| Changes in working capital/others                                    | 6,200                                 | (241)              |  |
| Tax paid   | (1,648)                               | (1,359)            |  |
| Net cash generated from operating activities                         | 14,983                                | 10,175             |  |
| Investing activities   |                                       |                    |  |
| Additions to investment properties and property, plant and equipment | (4 950)                               | (2.560)            |  |
| Acquisition of additional interest in a subsidiary                   | (4,859)<br>(1,357)                    | (3,562)<br>(3,724) |  |
| Other cash used in investing activities                              | (1,785)                               | (2,262)            |  |
| Net cash used in investing activities                                | (8,001)                               | (9,548)            |  |
| Financing activities   |                                       | <del></del>        |  |
| Dividends paid to equity shareholders                                | (1,473)                               | (1,387)            |  |
| Dividends paid to non-controlling interests                          | (2,268)                               | (1,846)            |  |
| Other cash (used in)/generated from financing activities             | (7,383)                               | 56                 |  |
| Net cash used in financing activities                                | (11,124)                              | (3,177)            |  |
| Net decrease in cash and cash equivalents                            | (4,142)                               | (2,550)            |  |
| Cash and cash equivalents at 1 January                               | 27,165                                | 21,179             |  |
| Effect of exchange rate changes                                      | (285)                                 | (47)               |  |
| Cash and cash equivalents at 30 June                                 | 22,738                                | 18,582             |  |
| Cash and cash equivalents  |                                       |                    |  |
| Bank deposits and cash in the consolidated                           |                                       |                    |  |
| statement of financial position                                      | 26,664                                | 18,582             |  |
| Less: Bank deposits with maturity greater than three months          | (3,926)                               |                    |  |
| Cash and cash equivalents in the condensed consolidated              |                                       |                    |  |
| statement of cash flows  | 22,738                                | 18,582             |  |

### NOTES TO THE UNAUDITED INTERIM FINANCIAL INFORMATION

#### 1. PRINCIPAL ACCOUNTING POLICIES AND BASIS OF PREPARATION

This unaudited interim consolidated financial information has been prepared in accordance with Hong Kong Accounting Standard ("HKAS") 34 "Interim financial reporting" ("HKAS 34") issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA") and the applicable disclosure provisions of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited ("Listing Rules").

The preparation of the unaudited interim financial information in conformity with HKAS 34 requires management to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets, liabilities, income and expenses on a year to date basis. Actual results may differ from these estimates.

The accounting policies and methods of computation used in the preparation of the unaudited interim financial information are consistent with those used in the annual financial statements for the year ended 31 December 2015 except for the changes mentioned below.

The unaudited interim financial information contains condensed consolidated financial statements and selected explanatory notes. The notes include an explanation of events and transactions that are significant to an understanding of the changes in financial position and performance of the Group since the annual financial statements for the year ended 31 December 2015. The unaudited interim financial information and notes thereon do not include all of the information required for a full set of financial statements prepared in accordance with Hong Kong Financial Reporting Standards ("HKFRSs").

The financial information relating to the financial year ended 31 December 2015 that is included in the unaudited interim financial information as comparative information does not constitute the Company's statutory annual financial statements for that financial year but is derived from those financial statements. Further information relating to these statutory financial statements disclosed in accordance with section 436 of the Hong Kong Companies Ordinance (Cap. 622) is as follows:

The Company has delivered the financial statements for the year ended 31 December 2015 to the Registrar of Companies in accordance with section 662(3) of, and Part 3 of Schedule 6 to, the Companies Ordinance. The Company's auditor has reported on those financial statements. The auditor's report was unqualified; did not include a reference to any matters to which the auditor drew attention by way of emphasis without qualifying its report; and did not contain a statement under section 406(2), 407(2) or (3) of the Companies Ordinance.

The Group has early adopted the complete version of HKFRS 9 "Financial instruments" ("HKFRS 9") in the consolidated financial statements for the year ending 31 December 2016. Except for the foregoing, the Group has not adopted any new standard or interpretation that is not yet effective for the current accounting period.

HKFRS 9 introduces new classification and measurement requirements for financial assets on the basis of the Group's business model for managing the financial assets and the contractual cash flow characteristics of the financial assets, a new expected credit loss model that replaces the incurred loss impairment model used in HKAS 39 "Financial instruments: Recognition and measurement" ("HKAS 39") with the result that a loss event will no longer need to occur before an impairment allowance is recognised, and a new hedge accounting model where the hedged ratio is required to be the same as the one used by an entity's management for risk management purposes.

As at 1 January 2016, the Directors of the Group have reviewed and reassessed the Group's financial assets on that date and the results for the period. The initial application of HKFRS 9 has had impacts on the following financial assets and results of the Group:

- (i) Investments in equity securities (not held for trading) of HK\$9,682 million that were previously classified as available-for-sale investments and measured at fair value at each reporting date under HKAS 39 have been designated as equity investments measured at fair value through other comprehensive income. Group's profit for the period has been increased by HK\$141 million, representing the loss on disposal of equity securities recognised through other comprehensive income instead of the income statement as previously accounted for (2015: profit of HK\$239 million).
- (ii) Impairment based on expected credit loss model on the Group's rental, sales and trade receivables have no significant financial impact.

The HKICPA has issued certain amendments to HKFRSs which are first effective for the current accounting period of the Group. The amendments do not have significant impact on the Group's results and financial position for the current or prior periods have been prepared or presented.

#### 2. SEGMENT INFORMATION

The Group manages its diversified businesses according to the nature of services and products provided. Management has determined five reportable operating segments for measuring performance and allocating resources. The segments are investment property, development property, hotels, logistics and communications and media and entertainment ("CME"). No operating segments have been aggregated to form the reportable segments.

Investment property segment primarily includes property leasing operations. Currently, the Group's properties portfolio, which mainly consists of retail, office and serviced apartments, is primarily located in Hong Kong, Mainland China and Singapore.

Development property segment encompasses activities relating to the acquisition, development, design, construction, sale and marketing of the Group's trading properties, which are primarily located in Hong Kong, Mainland China and Singapore.

Hotels segment includes hotel operations in the Asia Pacific region. Currently, The Wharf (Holdings) Limited ("Wharf") operates 14 hotels in the Asia Pacific region, six of which are owned by Wharf.

Logistics segment mainly includes the container terminal operations in Hong Kong and Mainland China undertaken by Modern Terminals Limited ("Modern Terminals"), Hong Kong Air Cargo Terminals Limited and other public transport operations.

CME segment comprises pay television, internet and multimedia and other businesses operated by i-CABLE Communications Limited ("i-CABLE") and the telecommunication businesses operated by Wharf T&T Limited ("Wharf T&T").

Management evaluates performance primarily based on operating profit as well as the equity share of results of associates and joint ventures of each segment. Inter-segment pricing is generally determined on an arm's length basis.

Segment business assets principally comprise all tangible assets, intangible assets and current assets directly attributable to each segment with the exception of bank deposits and cash, certain equity and bond investments, deferred tax assets and derivative financial assets.

Revenue and expenses are allocated with reference to sales generated by those segments and expenses incurred by those segments or which arise from the depreciation of assets attributable to those segments.

### (a) Analysis of segment revenue and results

|                                       | Revenue<br>HK\$ Million | Operating profit HK\$ Million | Investment properties fair value HK\$ Million | Other net<br>charge<br>HK\$ Million | Finance<br>costs<br>HK\$ Million | Associates<br>HK\$ Million | Joint<br>ventures<br>HK\$ Million | Profit before taxation HK\$ Million |
|---------------------------------------|-------------------------|-------------------------------|---|-------------------------------------|----------------------------------|----------------------------|-----------------------------------|-------------------------------------|
| For the six months ended 30 June 2016 |                         |                               |   |                                     |                                  |                            |                                   |                                     |
| Investment property                   | 7,889                   | 6,537                         | 495   | (68)                                | (612)                            | -                          | -                                 | 6,352                               |
| Hong Kong                             | 6,516                   | 5,742                         | 132   | -                                   | (612)                            | _                          | -                                 | 5,262                               |
| Mainland China                        | 1,197                   | 689                           | 363   | (68)                                | -                                | -                          | -                                 | 984                                 |
| Singapore                             | 176                     | 106                           | _   | -                                   | -                                | _                          |                                   | 106                                 |
| Development property                  | 15,232                  | 3,056                         | _   | (496)                               | (121)                            | 400                        | 483                               | 3,322                               |
| Hong Kong                             | 5,858                   | 1,617                         | _   | _                                   | (73)                             | 1                          | 283                               | 1,828                               |
| Mainland China                        | 8,409                   | 1,307                         | _   | (496)                               | (38)                             | 399                        | 200                               | 1,372                               |
| Singapore                             | 965                     | 132                           | _   | -                                   | (10)                             |                            |                                   | 122                                 |
| Hotels                                | 740                     | 104                           | -   | -                                   | (1)                              | -                          | -                                 | 103                                 |
| Logistics                             | 1,286                   | 293                           | _   | (70)                                | (60)                             | 123                        | 6                                 | 292                                 |
| Terminals                             | 1,234                   | 290                           | -   | (49)                                | (60)                             | 95                         | 6                                 | 282                                 |
| Others                                | 52                      | 3                             | -   | (21)                                | -                                | 28                         | -                                 | 10                                  |
| CME                                   | 1,715                   | 78                            | _   | _                                   | (16)                             | _                          | _                                 | 62                                  |
| i-CABLE                               | 710                     | (133)                         | _   | _                                   | (2)                              | _                          | _                                 | (135)                               |
| Telecommunications                    | 1,005                   | 214                           | _   | _                                   | (14)                             | _                          | _                                 | 200                                 |
| Others                                | -                       | (3)                           |   | -                                   | -                                | -                          |                                   | (3)                                 |
| Inter-segment revenue                 | (219)                   | -                             | -   | -                                   | -                                | -                          | -                                 |                                     |
| Segment total                         | 26,643                  | 10,068                        | 495   | (634)                               | (810)                            | 523                        | 489                               | 10,131                              |
| Investment and others                 | 553                     | 321                           | -   | 66                                  | 479                              | 13                         | -                                 | 879                                 |
| Corporate expenses                    | -                       | (330)                         | -   | -                                   | -                                | -                          | _                                 | (330)                               |
| Group total                           | 27,196                  | 10,059                        | 495   | (568)                               | (331)                            | 536                        | 489                               | 10,680                              |

|                                       | Revenue<br>HK\$ Million | Operating profit HK\$ Million | Investment<br>properties<br>fair value<br>HK\$ Million | Other net<br>charge<br>HK\$ Million | Finance<br>costs<br>HK\$ Million | Associates<br>HK\$ Million | Joint<br>ventures<br>HK\$ Million | Profit<br>before<br>taxation<br>HK\$ Million |
|---------------------------------------|-------------------------|-------------------------------|--|-------------------------------------|----------------------------------|----------------------------|-----------------------------------|--|
| For the six months ended 30 June 2015 |                         |                               |  |                                     |                                  |                            |                                   |  |
| Investment property                   | 7,472                   | 6,111                         | 4,190  | 53                                  | (662)                            | -                          | -                                 | 9,692  |
| Hong Kong                             | 6,164                   | 5,393                         | 3,414  | -                                   | (657)                            | _                          | -                                 | 8,150  |
| Mainland China                        | 1,121                   | 589                           | 776  | 53                                  | (5)                              | -                          | -                                 | 1,413  |
| Singapore                             | 187                     | 129                           | -  | -                                   | _                                | -                          | -                                 | 129  |
| Development property                  | 16,866                  | 4,703                         | -  | (1,479)                             | (51)                             | 298                        | (230)                             | 3,241  |
| Hong Kong                             | 10,217                  | 3,546                         | -  | -                                   | _                                | -                          | (49)                              | 3,497  |
| Mainland China                        | 6,562                   | 1,134                         | -  | (1,479)                             | (42)                             | 298                        | (181)                             | (270)  |
| Singapore                             | 87                      | 23                            | _  | _                                   | (9)                              | _                          |                                   | 14   |
| Hotels                                | 718                     | 115                           | -  | -                                   | (3)                              | -                          | -                                 | 112  |
| Logistics                             | 1,434                   | 333                           | -  | (16)                                | (125)                            | 148                        | 29                                | 369  |
| Terminals                             | 1,382                   | 327                           | -  | 5                                   | (125)                            | 112                        | 29                                | 348  |
| Others                                | 52                      | 6                             | _  | (21)                                | _                                | 36                         | _                                 | 21   |
| CME                                   | 1,750                   | 38                            | _  | 1                                   | (18)                             | -                          | -                                 | 21   |
| i-CABLE                               | 760                     | (129)                         | _  | 1                                   | (1)                              | _                          | _                                 | (129)  |
| Telecommunications                    | 990                     | 173                           | -  | _                                   | (17)                             | _                          | _                                 | 156  |
| Others                                | _                       | (6)                           | -  | -                                   | _                                | _                          |                                   | (6)  |
| Inter-segment revenue                 | (202)                   | _                             | -  | _                                   | _                                | -                          | _                                 | _  |
| Segment total                         | 28,038                  | 11,300                        | 4,190  | (1,441)                             | (859)                            | 446                        | (201)                             | 13,435                                       |
| Investment and others                 | 610                     | 396                           | -  | 357                                 | 28                               | 8                          | -                                 | 789  |
| Corporate expenses                    | _                       | (319)                         | -  | -                                   | -                                | -                          | -                                 | (319)  |
| Group total                           | 28,648                  | 11,377                        | 4,190  | (1,084)                             | (831)                            | 454                        | (201)                             | 13,905                                       |

### (b) Analysis of inter-segment revenue

|                          |              | 2016         |              |              | 2015         |              |
|--------------------------|--------------|--------------|--------------|--------------|--------------|--------------|
|                          |              | Inter-       |              |              | Inter-       |              |
|                          | Total        | segment      | Group        | Total        | segment      | Group        |
|                          | revenue      | revenue      | revenue      | revenue      | revenue      | revenue      |
| Six months ended 30 June | HK\$ Million |
| Investment property      | 7,889        | (124)        | 7,765        | 7,472        | (96)         | 7,376        |
| Development property     | 15,232       | -            | 15,232       | 16,866       | -            | 16,866       |
| Hotels                   | 740          | -            | 740          | 718          | -            | 718          |
| Logistics                | 1,286        | -            | 1,286        | 1,434        | -            | 1,434        |
| CME                      | 1,715        | (37)         | 1,678        | 1,750        | (40)         | 1,710        |
| Investment and others    | 553          | (58)         | 495          | 610          | (66)         | 544          |
|                          | 27,415       | (219)        | 27,196       | 28,850       | (202)        | 28,648       |

### (c) Geographical information

|                          | Revenue          |              | Operating profit |              |  |
|--------------------------|------------------|--------------|------------------|--------------|--|
|                          | <b>2016</b> 2015 |              | 2016             | 2015         |  |
| Six months ended 30 June | HK\$ Million     | HK\$ Million | HK\$ Million     | HK\$ Million |  |
| Hong Kong                | 15,859           | 19,929       | 8,006            | 9,523        |  |
| Mainland China           | 10,144           | 8,408        | 1,783            | 1,674        |  |
| Singapore                | 1,193            | 311          | 270              | 180          |  |
| Group total              | 27,196           | 28,648       | 10,059           | 11,377       |  |

#### 3. OPERATING PROFIT

|  | Six months er<br>2016<br>HK\$ Million | nded 30 June<br>2015<br>HK\$ Million |
|--|---------------------------------------|--------------------------------------|
| Operating profit is arrived at after charging/(crediting):     |                                       |                                      |
| Depreciation and amortisation on                               |                                       |                                      |
| <ul> <li>assets held for use under operating leases</li> </ul> | 75                                    | 87                                   |
| <ul> <li>property, plant and equipment</li> </ul>              | 574                                   | 603                                  |
| <ul> <li>leasehold land</li> </ul>                             | 30                                    | 37                                   |
| – programming library  | 52                                    | 62                                   |
| Total depreciation and amortisation                            | 731                                   | 789                                  |
| Staff costs (Note a)   | 1,957                                 | 2,007                                |
| Cost of trading properties for recognised sales                | 10,945                                | 11,583                               |
| Gross rental revenue from investment properties (Note b)       | (7,889)                               | (7,472)                              |
| Direct operating expenses of investment properties             | 1,265                                 | 1,279                                |
| Interest income  | (221)                                 | (251)                                |
| Dividend income from investments                               | (131)                                 | (173)                                |
| (Profit)/loss on disposal of property, plant and equipment     | (20)                                  | 2                                    |

#### Notes:

- (a) Staff costs included contributions to defined contribution pension schemes of HK\$161 million (2015: HK\$156 million) and equity settled share-based payment expenses of HK\$15 million (2015: HK\$31 million).
- (b) Rental income included contingent rentals of HK\$583 million (2015: HK\$902 million).

#### 4. OTHER NET CHARGE

Other net charge for the period amounted to HK\$568 million (2015: HK\$1,084 million) and mainly comprised:

- (a) Net foreign exchange loss of HK\$74 million (2015: gain of HK\$162 million) which included the impact of forward foreign exchange contracts.
- (b) Impairment provision of HK\$496 million made for certain development projects in Mainland China.

In 2015, net profit on disposal of available-for-sale investments of HK\$275 million was recognised and accounting loss of HK\$1,491 million arose from the deemed disposal of Wharf's entire interest in Greentown China Holdings Limited.

#### 5. FINANCE COSTS

|                                    | Six months ended 30 June |              |
|------------------------------------|--------------------------|--------------|
|                                    | 2016                     | 2015         |
|                                    | HK\$ Million             | HK\$ Million |
| Interest charged on:               |                          |              |
| Bank loans and overdrafts          | 529                      | 624          |
| Other borrowings                   | 801                      | 791          |
| Total interest charge              | 1,330                    | 1,415        |
| Other finance costs                | 203                      | 198          |
| Less: Amount capitalised           | (753)                    | (812)        |
|                                    | 780                      | 801          |
| Fair value (gain)/loss:            |                          |              |
| Cross currency interest rate swaps | (478)                    | (5)          |
| Interest rate swaps                | 29                       | 35           |
|                                    | (449)                    | 30           |
| Total                              | 331                      | 831          |

<sup>(</sup>a) The Group's average effective borrowing rate for the period was 2.9% (2015: 2.8%) per annum.

<sup>(</sup>b) The above interest charge has taken into account the interest paid/received in respect of interest rate swaps and cross currency interest rate swaps.

#### 6. INCOME TAX

Taxation charged to the consolidated income statement includes:

|   | Six months ended 30 June |              |  |
|---|--------------------------|--------------|--|
|   | 2016                     | 2015         |  |
|   | <b>HK\$ Million</b>      | HK\$ Million |  |
| Current income tax  |                          |              |  |
| Hong Kong   |                          |              |  |
| <ul> <li>provision for the period</li> </ul>                | 1,130                    | 1,408        |  |
| <ul> <li>overprovision in respect of prior years</li> </ul> | (6)                      | (1)          |  |
| Outside Hong Kong   |                          |              |  |
| <ul> <li>provision for the period</li> </ul>                | 497                      | 506          |  |
| <ul> <li>overprovision in respect of prior years</li> </ul> | (5)                      | _            |  |
|   | 1,616                    | 1,913        |  |
| Land appreciation tax ("LAT") in Mainland China             |                          |              |  |
| (Note 6c)   | 188                      | 133          |  |
| Deferred tax  |                          |              |  |
| Change in fair value of investment properties               | (12)                     | 315          |  |
| Origination and reversal of temporary differences           | 240                      | 154          |  |
|   | 228                      | 469          |  |
| Total   | 2,032                    | 2,515        |  |

- (a) The provision for Hong Kong profits tax is based on the profit for the period as adjusted for tax purposes at the rate of 16.5% (2015: 16.5%).
- (b) Income tax on profits assessable outside Hong Kong is mainly China corporate income tax calculated at a rate of 25% (2015: 25%), China withholding income tax at a rate of up to 10% (2015: 10%) and Singapore income tax at a rate of 17% (2015: 17%).
- (c) Under the Provisional Regulations on LAT, all gains arising from transfer of real estate property in Mainland China are subject to LAT at progressive rates ranging from 30% to 60% on the appreciation of land value, being the proceeds on sales of properties less deductible expenditure including cost of land use rights, borrowing costs and all development property expenditure.
- (d) Tax attributable to associates and joint ventures for the six months ended 30 June 2016 of HK\$467 million (2015: HK\$236 million) is included in the share of results after tax of associates and joint ventures.

#### 7. EARNINGS PER SHARE

The calculation of basic and diluted earnings per share is based on the following data:

#### (a) Earnings for the purpose of basic and diluted earnings per share

|  | Six months ended 30 June |              |  |
|--|--------------------------|--------------|--|
|  | <b>2016</b> 20           |              |  |
|  | <b>HK\$ Million</b>      | HK\$ Million |  |
| Profit attributable to equity shareholders | 5,662                    | 8,006        |  |

#### (b) Weighted average number of ordinary shares

|  | 30 June 2016<br>No. of shares | 30 June 2015<br>No. of shares |
|--|-------------------------------|-------------------------------|
| Weighted average number of ordinary shares<br>for the purpose of basic earnings per share<br>Effect of dilutive potential shares – Share options | 2,031,849,287<br>–            | 2,031,849,287<br>370,146      |
| Weighted average number of ordinary shares for the purpose of diluted earnings per share   | 2,031,849,287                 | 2,032,219,433                 |

#### 8. DIVIDENDS ATTRIBUTABLE TO EQUITY SHAREHOLDERS

|  | Six months ended 30 June |              |                |              |  |
|--|--------------------------|--------------|----------------|--------------|--|
|  | <b>2016 2016</b> 2015 2  |              |                |              |  |
|  | HK\$ per share           | HK\$ Million | HK\$ per share | HK\$ Million |  |
| First interim dividend declared after the end of the reporting |                          |              |                |              |  |
| period   | 0.450                    | 914          | 0.425          | 864          |  |

- (a) The first interim dividend declared after the end of the reporting period has not been recognised as a liability at the end of the reporting period.
- (b) The second interim dividend of HK\$1,473 million for 2015 was approved and paid in 2016.

#### 9. TRADE AND OTHER RECEIVABLES

Included in this item are trade receivables (net of allowance for bad and doubtful debts) with an ageing analysis based on invoice dates as at 30 June 2016, shown as follows:

|                                   | 30 June 2016<br>HK\$ Million | 31 December 2015<br>HK\$ Million |
|-----------------------------------|------------------------------|----------------------------------|
| Trade receivables                 |                              |                                  |
| 0 – 30 days                       | 719                          | 750                              |
| 31 – 60 days                      | 583                          | 171                              |
| 61 – 90 days                      | 131                          | 77                               |
| Over 90 days                      | 172                          | 105                              |
|                                   | 1,605                        | 1,103                            |
| Accrued sales receivables         | 533                          | 647                              |
| Other receivables and prepayments | 7,821                        | 5,404                            |
|                                   | 9,959                        | 7,154                            |

Accrued sales receivables mainly represent consideration for property sales to be billed or received after the end of the reporting period. In accordance with the Group's accounting policy, upon receipt of the occupation permit or architect's completion certificate, the balance of the sales consideration to be billed is included as accrued sales receivables.

The Group has established credit policies for each of its core businesses. The general credit terms allowed range from 0 to 60 days, except for sale of properties, the proceeds from which are receivable pursuant to the terms of the agreements. All the receivables are expected to be recoverable within one year.

### 10. TRADE AND OTHER PAYABLES

Included in this item are trade payables with an ageing analysis as at 30 June 2016, shown as follows:

|                               | 30 June 2016<br>HK\$ Million | 31 December 2015<br>HK\$ Million |
|-------------------------------|------------------------------|----------------------------------|
| Trade payables                |                              |                                  |
| 0 – 30 days                   | 308                          | 414                              |
| 31 – 60 days                  | 179                          | 274                              |
| 61 – 90 days                  | 28                           | 34                               |
| Over 90 days                  | 136                          | 130                              |
|                               | 651                          | 852                              |
| Rental and customer deposits  | 4,182                        | 4,140                            |
| Construction costs payable    | 8,200                        | 9,979                            |
| Amounts due to associates     | 2,939                        | 3,052                            |
| Amounts due to joint ventures | 2,636                        | 3,422                            |
| Other payables                | 4,834                        | 5,048                            |
|                               | 23,442                       | 26,493                           |

#### 11. BANK LOANS AND OTHER BORROWINGS

|  | 30 June 2016<br>HK\$ Million | 31 December 2015<br>HK\$ Million |
|--|------------------------------|----------------------------------|
| Bonds and notes (unsecured)  | 49,933                       | 49,363                           |
| Bank loans (secured)   | 13,259                       | 15,114                           |
| Bank loans (unsecured)   | 36,541                       | 41,716                           |
| Total bank loans and other borrowings  | 99,733                       | 106,193                          |
| Analysis of maturities of the above borrowings:<br>Current borrowings<br>Due within 1 year | 20,774                       | 10,512                           |
| Non-current borrowings   |                              |                                  |
| Due after 1 year but within 5 years  | 67,758                       | 84,848                           |
| Due after 5 years  | 11,201                       | 10,833                           |
|  | 78,959                       | 95,681                           |
| Total bank loans and other borrowings  | 99,733                       | 106,193                          |

#### 12. FAIR VALUE MEASUREMENT OF FINANCIAL INSTRUMENTS

#### (a) Financial assets and liabilities carried at fair value

The following table presents the fair value of the Group's financial instruments measured at the end of the reporting period on a recurring basis, categorised into the three-level fair value hierarchy as defined in HKFRS 13 "Fair value measurement" ("HKFRS 13"). The level into which a fair value measurement is classified is determined with reference to the observability and significance of the inputs used in the valuation technique. The levels are defined below:

Level 1 valuations: Fair value measured using only Level 1 inputs i.e. unadjusted

quoted prices in active markets for identical assets or

liabilities at the measurement date.

Level 2 valuations: Fair value measured using Level 2 inputs i.e. observable

inputs which fail to meet Level 1 and not using significant unobservable inputs. Unobservable inputs are inputs for

which market data are not available.

Level 3 valuations: Fair value measured using significant unobservable inputs.

#### Financial instruments carried at fair value

The fair value measurement information for financial instruments in accordance with HKFRS 13 is given below:

|  | Fair value measurements categorised into |              |              |              |               |              |  |
|--|--|--------------|--------------|--------------|---------------|--------------|--|
|  | 30 June 2016                             |              |              | 31           | December 2015 |              |  |
|  | Level 1                                  | Level 2      | Total        | Level 1      | Level 2       | Total        |  |
|  | HK\$ Million                             | HK\$ Million | HK\$ Million | HK\$ Million | HK\$ Million  | HK\$ Million |  |
| Assets   |  |              |              |              |               |              |  |
| Equity and bond investments:                           |  |              |              |              |               |              |  |
| <ul> <li>Listed investments</li> </ul>                 | 10,428                                   | -            | 10,428       | _            | _             | -            |  |
| <ul> <li>Unlisted investments</li> </ul>               | -  | 33           | 33           | -            | -             | -            |  |
| Available-for-sale investments:                        |  |              |              |              |               |              |  |
| <ul> <li>Listed investments</li> </ul>                 | -  | _            | _            | 12,442       | -             | 12,442       |  |
| Derivative financial instruments:                      |  |              |              |              |               |              |  |
| - Interest rate swaps                                  | -  | 890          | 890          | -            | 564           | 564          |  |
| - Cross currency interest rate swaps                   | -  | 387          | 387          | -            | 539           | 539          |  |
| – Forward foreign exchange contracts                   | -  | 457          | 457          | -            | 13            | 13           |  |
| - Other derivatives                                    | -  | -            | -            | 5            | -             | 5            |  |
|  | 10,428                                   | 1,767        | 12,195       | 12,447       | 1,116         | 13,563       |  |
| Liabilities  |  |              |              |              |               |              |  |
| Derivative financial instruments:                      |  |              |              |              |               |              |  |
| <ul> <li>Interest rate swaps</li> </ul>                | -  | (569)        | (569)        | -            | (496)         | (496)        |  |
| <ul> <li>Cross currency interest rate swaps</li> </ul> | -  | (1,831)      | (1,831)      | -            | (2,042)       | (2,042)      |  |
| – Forward foreign exchange contracts                   | -  | (21)         | (21)         | -            | (184)         | (184)        |  |
| Bank loans and other borrowings:                       |  |              |              |              |               |              |  |
| - Bonds and notes                                      | -  | (31,188)     | (31,188)     | _            | (30,858)      | (30,858)     |  |
| – Bank loans   | -  | (2,361)      |              | _            | (2,331)       | (2,331)      |  |
|  | -  | (35,970)     | (35,970)     | _            | (35,911)      | (35,911)     |  |

During the six months ended 30 June 2016, there were no transfers of financial instruments between Level 1 and Level 2 or transfers into or out of Level 3.

The Group's policy is to recognise transfers between levels of fair value hiearchy as at the end of the reporting period in which they occur.

#### Valuation techniques and inputs used in Level 2 fair value measurements

The fair value of interest rate swaps and cross currency interest rate swaps in Level 2 is determined based on the amount that the Group would receive or pay to terminate the swaps at the end of the reporting period taking into account current interest rates and current creditworthiness of the swap counter-parties.

The fair value of forward foreign exchange contracts in Level 2 is determined by using the forward exchange rates at the end of the reporting period and comparing them to the contractual rates.

The fair values of bank loans and other borrowings in Level 2 are determined based on cash flows discounted using the Group's current incremental borrowing rates for similar types of borrowings with maturities consistent with those remaining for the debt being valued.

## (b) Financial assets and liabilities carried at other than fair value

The carrying amounts of the Group's financial assets and liabilities carried at cost or amortised cost are not materially different from their fair values as at 30 June 2016 and 31 December 2015.

## 13. MATERIAL RELATED PARTY TRANSACTIONS

Transactions between the Company and its subsidiaries have been eliminated on consolidation. Material transactions between the Group and other related parties during the period ended 30 June 2016 are as follows:

- (a) In respect of the period ended 30 June 2016, the Group earned rental income totalling HK\$549 million (2015: HK\$608 million) from various tenants which are wholly or partly owned by companies which in turn are wholly-owned by the family interests of close family members of, or by a trust the settlor of which is a close family member of, the Chairman of the Company. These transactions are considered to be related party transactions, of which HK\$479 million (2015: HK\$525 million) constitute connected transactions as disclosed under the Listing Rules.
- (b) On 14 March 2016, the Group entered into an agreement with a company, effectively owned by the close family members of the Chairman of the Company, to acquire the entire share capital of a company which indirectly holds the property located at Shop C, Ground Floor, Wheelock House, Central in Hong Kong for a consideration of HK\$1,141 million. This transaction is considered to be a related party transaction and also constitutes a connected transaction as defined under the Listing Rules.

## 14. CONTINGENT LIABILITIES

- (a) As at 30 June 2016, there were contingent liabilities in respect of guarantees given by the Group on behalf of certain associates and joint ventures of HK\$10,324 million (31/12/2015: HK\$9,401 million), of which HK\$9,671 million (31/12/2015: HK\$8,494 million) had been drawn.
- (b) As at 30 June 2016, there were guarantees of HK\$7,139 million (31/12/2015: HK\$8,883 million) provided by Wharf group to the banks in favour of their customers in respect of the mortgage loans provided by the banks to those customers for the purchase of Wharf group's development properties. There were also mortgage loan guarantees of HK\$2,283 million (31/12/2015: HK\$1,428 million) provided by associates and joint ventures of Wharf group to the banks in favour of their customers.

## 15. COMMITMENTS

The Group's outstanding commitments as at 30 June 2016 are detailed below:

# (a) Planned expenditure

|      |                         |              | 30 June 2016 |              | 31           | December 2015 |              |
|------|-------------------------|--------------|--------------|--------------|--------------|---------------|--------------|
|      |                         | Committed    | Uncommitted  | Total        | Committed    | Uncommitted   | Total        |
|      |                         | HK\$ Million  | HK\$ Million |
| (I)  | Properties              |              |              |              |              |               |              |
|      | Investment property     |              |              |              |              |               |              |
|      | Hong Kong               | 1,632        | 458          | 2,090        | 2,027        | 477           | 2,504        |
|      | Mainland China          | 7,658        | 4,208        | 11,866       | 8,714        | 5,144         | 13,858       |
|      | Singapore               | 5            | -            | 5            | 1            | -             | 1            |
|      |                         | 9,295        | 4,666        | 13,961       | 10,742       | 5,621         | 16,363       |
| _    | Development property    |              |              |              |              |               |              |
|      | Hong Kong               | 8,954        | 16,944       | 25,898       | 13,224       | 12,833        | 26,057       |
|      | Mainland China          | 10,066       | 16,743       | 26,809       | 11,939       | 17,891        | 29,830       |
|      | Singapore               | 444          | 218          | 662          | 702          | 208           | 910          |
|      |                         | 19,464       | 33,905       | 53,369       | 25,865       | 30,932        | 56,797       |
|      | Properties total        |              |              |              |              |               |              |
|      | Hong Kong               | 10,586       | 17,402       | 27,988       | 15,251       | 13,310        | 28,561       |
|      | Mainland China          | 17,724       | 20,951       | 38,675       | 20,653       | 23,035        | 43,688       |
|      | Singapore               | 449          | 218          | 667          | 703          | 208           | 911          |
|      |                         | 28,759       | 38,571       | 67,330       | 36,607       | 36,553        | 73,160       |
| (II) | Non property and others |              |              |              |              |               |              |
|      | Hotels                  | 1,800        | 243          | 2,043        | 1,999        | 235           | 2,234        |
|      | Modern Terminals        | 390          | 40           | 430          | 150          | 24            | 174          |
|      | Wharf T&T               | 148          | 1            | 149          | 119          | 50            | 169          |
|      | i-CABLE                 | 19           | 270          | 289          | 25           | 245           | 270          |
|      |                         | 2,357        | 554          | 2,911        | 2,293        | 554           | 2,847        |
|      | Total                   | 31,116       | 39,125       | 70,241       | 38,900       | 37,107        | 76,007       |

<sup>(</sup>i) Properties commitments are mainly for land and construction costs to be incurred in the forthcoming years, including attributable land costs of HK\$0.7 billion (31/12/2015: HK\$4.0 billion).

<sup>(</sup>ii) The expenditure for development properties includes attributable amounts for developments undertaken by associates and joint ventures of HK\$10.5 billion in Mainland China (31/12/2015: HK\$11.4 billion in Mainland China and HK\$0.1 billion in Hong Kong).

- (b) In addition to the above, the CME segment is committed to programming and other expenditure totalling HK\$600 million (31/12/2015: HK\$734 million) with HK\$553 million (31/12/2015: HK\$670 million) being committed.
- (c) The Group leases a number of properties and telecommunication network facilities under operating leases. The leases typically run for an initial period of two to fifteen years, with an option to renew each lease upon expiry when all terms are renegotiated. Lease payments are usually increased annually to reflect market rentals. None of the leases includes contingent rentals. Total operating leases commitments are detailed below:

|                                      | 30 June 2016<br>HK\$ Million | 31 December 2015<br>HK\$ Million |
|--------------------------------------|------------------------------|----------------------------------|
| Expenditure for operating leases     |                              |                                  |
| Within one year                      | 54                           | 50                               |
| After one year but within five years | 79                           | 97                               |
| Over five years                      | 19                           | 24                               |
|                                      | 152                          | 171                              |

#### 16. REVIEW OF UNAUDITED INTERIM FINANCIAL INFORMATION

The unaudited interim financial information for the six months ended 30 June 2016 has been reviewed with no disagreement by the Audit Committee of the Company.

# CORPORATE GOVERNANCE CODE

During the financial period under review, all the code provisions set out in the Corporate Governance Code in Appendix 14 of the Rules Governing the Listing of Securities (the "Listing Rules") on The Stock Exchange of Hong Kong Limited (the "Stock Exchange") were met by the Company, with the exception of two deviations, namely, (i) Code Provision A.2.1 (the "First Deviation") providing for the roles of chairman and chief executive to be performed by different individuals; and (ii) Code Provision F.1.3 (the "Second Deviation") providing for the company secretary to report to the board chairman or the chief executive.

Regarding the First Deviation, the relevant arrangement is deemed appropriate as it is considered to be more efficient to have one single person to be the Chairman of the Company as well as to discharge the executive functions of a chief executive. The Board of Directors believes that the balance of power and authority is adequately ensured by the operations of the Board which comprises experienced and high calibre individuals, with more than half of them being Independent Non-executive Directors. As regards the Second Deviation, the Company Secretary of the Company has for some years directly reported to, and continues to report to, the Deputy Chairman of the Company, which is considered appropriate and reasonable given the size of the Group. In the view of the Directors, this reporting arrangement in no way adversely affects the efficient discharge by the Company Secretary of his job duties.

# CODE FOR DIRECTORS' SECURITIES TRANSACTIONS

A set of the Company's own code of conduct (the "Company's Code") was adopted by the Company in 2014 to govern Directors' securities transactions with terms thereof being no less exacting than the required standard set out in the Model Code for Securities Transactions by Directors of Listed Issuers in Appendix 10 of the Listing Rules. The Company has made specific enquiry of all Directors of the Company, and all the Directors have complied with the required standard set out in the Company's Code during the period under review.

# DIRECTORS' INTERESTS IN SECURITIES

## (A) INTERESTS IN SHARES & DEBT SECURITIES

At 30 June 2016, Directors of the Company had the following interests, all being personal, beneficial and long position interests, in the shares and/or debt securities of the Company, of three subsidiaries of the Company, namely, The Wharf (Holdings) Limited ("Wharf"), i-CABLE Communications Limited ("i-CABLE") and Wheelock Finance Limited, and also of Greentown China Holdings Limited, which is regarded as an associated corporation of the Company. The percentages which the relevant shares represented as compared to the total numbers of shares in issue of the relevant companies respectively are also set out below:

|  | <b>Quantity</b> (percentage, where applicable) <b>held</b> |
|--|--|
| <b>The Company</b> – Ordinary Shares<br>Stephen T H Ng                   | 300,000 (0.0148%)  |
| <b>Wharf</b> – Ordinary Shares<br>Stephen T H Ng<br>Kenneth W S Ting     | 804,445 (0.0265%)<br>659,024 (0.0217%)                     |
| i-CABLE – Ordinary Shares<br>Stephen T H Ng                              | 1,265,005 (0.0629%)  |
| Wheelock Finance Limited  – HKD Guaranteed Notes due 2017 Ricky K Y Wong | HK\$5,000,000  |
| – USD Guaranteed Notes due 2018<br>Ricky K Y Wong                        | US\$1,300,000  |
| – HKD Guaranteed Notes due 2022<br>Ricky K Y Wong                        | HK\$5,000,000  |
| Greentown China Holdings Limited  - USD Bond due 2018 Stewart C K Leung  | US\$500,000  |
| – USD Fixed Rate Notes due 2020<br>Ricky K Y Wong                        | US\$600,000  |

Note: The interests in shares disclosed above do not include interests in share options of the Company and/or its subsidiary(ies) held by Directors of the Company as at 30 June 2016. Details of such interests in share options are separately set out below under subsections "(B) Interests in Share Options of the Company" and "(C) Interests in Share Options of Wharf".

## (B) INTERESTS IN SHARE OPTIONS OF THE COMPANY

Set out below are particulars of all interests (all being personal interests) in options held during the six months ended 30 June 2016 by Directors (and/or their respective associate(s)) of the Company to subscribe for ordinary shares of the Company granted/exercisable under the share option scheme of the Company:

|                          |                                   | No. of Wheelock's sh<br>(percentage based or | Subscription price |                     |
|--------------------------|-----------------------------------|--|--------------------|---------------------|
| Name of Director         | Date of grant<br>(Day/Month/Year) | As at 1 January 2016                         | As at 30 June 2016 | per share<br>(HK\$) |
| Douglas C K Woo (Note b) | 14/06/2013                        | 3,000,000                                    | 3,000,000 (0.148%) | 39.98               |
| Stewart C K Leung        | 14/06/2013                        | 3,000,000                                    | 3,000,000 (0.148%) | 39.98               |
| Paul Y C Tsui            | 14/06/2013                        | 1,500,000                                    | 1,500,000 (0.074%) | 39.98               |
| Ricky K Y Wong           | 14/06/2013                        | 3,000,000                                    | 3,000,000 (0.148%) | 39.98               |

#### Notes:

- (a) The share options of the Company outstanding as at both 1 January 2016 and 30 June 2016 as stated above were/will be vested in five tranches within a period of 5 years, with each tranche covering one-fifth of the relevant options, i.e. exercisable to the extent of one-fifth of the relevant total number of Wheelock's shares, and with the 1st, 2nd, 3rd, 4th and 5th tranche becoming exercisable from 15th of June in the years 2013, 2014, 2015, 2016 and 2017 respectively.
- (b) As at both 1 January 2016 and 30 June 2016, an associate of Mr Douglas C K Woo, namely, Mr Peter K C Woo, who is the father of Mr Douglas C K Woo, held certain options for the Company's shares, particulars of which are set out below under the section headed "Substantial Shareholders' Interests". The share options so held by Mr Peter K C Woo are not included in the options held by Mr Douglas C K Woo as stated above.

## (C) INTERESTS IN SHARE OPTIONS OF WHARF

There was in existence during the financial period a share option scheme of Wharf (the "Wharf's Scheme"). Set out below are particulars of all interests (all being personal interests) in options held during the six months ended 30 June 2016 by Directors (and/or their respective associate(s)) of the Company to subscribe for ordinary shares of Wharf granted/exercisable under the Wharf's Scheme:

|                               | Total No. of<br>Wharf's shares<br>under option held<br>as at 30 June 2016 |                                | No. of Wharf's shar     | Subscription price     |                     |
|-------------------------------|---|--------------------------------|-------------------------|------------------------|---------------------|
| Name of Director              | (percentage based on all issued shares)                                   | Date of grant (Day/Month/Year) | As at<br>1 January 2016 | As at 30 June 2016     | per share<br>(HK\$) |
| Douglas C K Woo<br>(Note iii) | 800,000 (0.026%)  | 04/07/2011                     | 800,000                 | 800,000                | 55.15               |
| Stephen T H Ng                | 3,500,000 (0.116%)  | 04/07/2011<br>05/06/2013       | 1,500,000<br>2,000,000  | 1,500,000<br>2,000,000 | 55.15<br>70.20      |
| Paul Y C Tsui                 | 2,200,000 (0.073%)  | 04/07/2011<br>05/06/2013       | 1,200,000<br>1,000,000  | 1,200,000<br>1,000,000 | 55.15<br>70.20      |
| Ricky K Y Wong                | 800,000 (0.026%)  | 04/07/2011                     | 800,000                 | 800,000                | 55.15               |

#### Notes:

- (i) The Wharf's share options granted on 4 July 2011 outstanding as at both 1 January 2016 and 30 June 2016 as stated above were/are vested in five tranches within a period of 5 years, with each tranche covering one-fifth of the relevant Wharf's share options, i.e. exercisable to the extent of one-fifth of the relevant total number of Wharf's shares, and with the 1st, 2nd, 3rd, 4th and 5th tranche becoming exercisable from 5th of July in the years 2011, 2012, 2013, 2014 and 2015 respectively, with one exception. Such an exception is that regarding the relevant options outstanding as at 30 June 2016 held by Mr Paul Y C Tsui, the options were/are vested in four tranches within a period of 4 years, with each tranche covering one-fourth of the relevant Wharf's share options, i.e. exercisable to the extent of one-fourth of the relevant total number of Wharf's shares, and with the 1st, 2nd, 3rd and 4th tranche becoming exercisable from the 5th of July in the years 2012, 2013, 2014 and 2015 respectively.
- (ii) The Wharf's share options granted on 5 June 2013 outstanding as at both 1 January 2016 and 30 June 2016 as stated above were/will be vested in five tranches within a period of 5 years, with each tranche covering one-fifth of the relevant Wharf's share options, i.e. exercisable to the extent of one-fifth of the relevant total number of Wharf's shares, and with the 1st, 2nd, 3rd, 4th and 5th tranche becoming exercisable from 6th of June in the years 2013, 2014, 2015, 2016 and 2017 respectively.
- (iii) As at both 1 January 2016 and 30 June 2016, an associate of Mr Douglas C K Woo, namely, Mr Peter K C Woo, who is the father of Mr Douglas C K Woo, held certain options for Wharf's shares, particulars of which are set out below under the section headed "Substantial Shareholders' Interests". The share options so held by Mr Peter K C Woo are not included in the options held by Mr Douglas C K Woo as stated above.

No share option of the Company and/or Wharf held by Directors of the Company and/or their associate(s) (including Mr Peter K C Woo who, being an associate of Mr Douglas C K Woo, is also a substantial shareholder of the Company) lapsed or was exercised or cancelled during the financial period and no share option of the Company and/or Wharf was granted to any Director of the Company and/or any of their associate(s) during the financial period.

Except as disclosed above, as recorded in the register kept by the Company under section 352 of the Securities and Futures Ordinance ("SFO") in respect of information required to be notified to the Company and the Stock Exchange by the Directors and/or Chief Executive of the Company pursuant to the SFO or to the Listing Rules, there were no interests, both long and short positions, held as at 30 June 2016 by any of the Directors or Chief Executive of the Company in shares, underlying shares or debentures of the Company and its associated corporations (within the meaning of Part XV of the SFO), nor had there been any rights to subscribe for any shares, underlying shares or debentures of the Company and its associated corporations held by any of them as at 30 June 2016.

# SUBSTANTIAL SHAREHOLDERS' INTERESTS

Given below are the names of all parties who/which were, directly or indirectly, interested in 5% or more of any class of voting shares of the Company as at 30 June 2016 and the respective relevant numbers of shares (percentages based on all issued shares) in which they were, and/or were deemed to be, interested as at that date as recorded in the register kept by the Company under section 336 of the SFO (the "Register"):

|       |                                  | Number (percentage)  |
|-------|----------------------------------|----------------------|
|       | Names                            | of Ordinary Shares   |
| (i)   | Mr Peter K C Woo (Notes 1 & 4)   | 241,979,652 (11.91%) |
| (ii)  | Mrs Bessie P Y Woo (Notes 1 & 4) | 241,979,652 (11.91%) |
| (iii) | HSBC Trustee (C. I.) Limited     | 995,221,678 (48.98%) |

#### Notes:

- (1) The interests of party (i) (who is regarded as an associate of party (ii) and vice versa) and party (ii) stated above do not include the personal interests held by party (i) in certain share options of the Company, particulars of which are given in note (3) below.
- (2) Duplication occurred in respect of the shareholdings stated against parties (i) and (ii) above to the extent that they represented the same block of shares.
- (3) As at both 1 January 2016 and 30 June 2016, party (i) stated above held options granted by the Company on 14 June 2013 covering 2,000,000 shares (0.098% based on all issued shares) of the Company, and options granted by Wharf on 4 July 2011 and 5 June 2013 covering 1,500,000 and 2,000,000 Wharf's shares respectively, with the subscription prices and vesting/exercise periods thereof being the same as those which are (as stated above in the section headed "Directors' Interests in Securities") applicable to share options of the Company and of Wharf granted on the respective dates to Directors of the Company (other than for the exceptional case in respect of Mr Paul Y C Tsui as stated in note (i) in that subsection (C)).
- (4) For the purpose of disclosure of interests in share options of the Company and of Wharf under the Listing Rules, Mr Douglas C K Woo is regarded as an associate of each of party (i) and party (ii). Particulars of Mr Douglas C K Woo's relevant share option interests (not included in the interests held by party (i) and party (ii) mentioned above) are set out above under subsections (B) and (C) in the section headed "Directors' Interests in Securities".

All the interests stated above represented long positions and as at 30 June 2016, there were no short position interests recorded in the Register.

# SHARE OPTION SCHEMES

# (A) DETAILS OF OUTSTANDING OPTIONS FOR SHARES OF THE COMPANY

Set out below are particulars and movement(s), if any, during the financial period of all outstanding share options of the Company which were granted to certain employees of the Group (including Directors of the Company), all working under employment contracts that are regarded as "continuous contracts" for the purposes of the Employment Ordinance and all being participants with options not exceeding the respective individual limits:

|                   | No. of Wheelock's sha | ares under option | Vesting/               | Price per share<br>to be paid<br>on exercise |
|-------------------|-----------------------|-------------------|------------------------|--|
| Date of grant     | As at                 | As at             | <b>Exercise Period</b> | of options                                   |
| (Date/Month/Year) | 1 January 2016        | 30 June 2016      | (Day/Month/Year)       | (HK\$)                                       |
| 14/06/2013        | 2,500,000             | 2,500,000         | 15/06/2013-14/06/2018  | 39.98  |
|                   | 2,500,000             | 2,500,000         | 15/06/2014-14/06/2018  | 39.98  |
|                   | 2,500,000             | 2,500,000         | 15/06/2015-14/06/2018  | 39.98  |
|                   | 2,500,000             | 2,500,000         | 15/06/2016-14/06/2018  | 39.98  |
|                   | 2,500,000             | 2,500,000         | 15/06/2017-14/06/2018  | 39.98  |
| Total:            | 12,500,000            | 12,500,000        |                        |  |

Note: No share option of the Company lapsed or was granted, exercised or cancelled during the financial period.

## (B) DETAILS OF OUTSTANDING OPTIONS FOR SHARES OF WHARF

Set out below are particulars and movement(s), if any, during the financial period of all outstanding Wharf's share options which were granted to certain employees and/or directors of Wharf and/or its subsidiaries (some being also Directors of the Company), all working under employment contracts that are regarded as "continuous contracts" for the purposes of the Employment Ordinance and all being participants with options not exceeding the respective individual limits:

|                                    |   |   | Price per s<br>to be  |   |  |
|------------------------------------|---|---|---|---|--|
| Date of grant<br>(Date/Month/Year) | No. of Wharf's shar<br>As at<br>1 January 2016                              | As at 30 June 2016  | Vesting/<br>Exercise Period<br>(Day/Month/Year)   | on exercise<br>of options<br>(HK\$)       |  |
| (i) 04/07/2011:                    | 1,540,000<br>2,020,000<br>2,020,000<br>2,020,000<br>2,020,000<br>9,620,000  | 1,540,000<br>2,020,000<br>2,020,000<br>2,020,000<br>2,020,000<br>9,620,000  | 05/07/2011-04/07/2016<br>05/07/2012-04/07/2016<br>05/07/2013-04/07/2016<br>05/07/2014-04/07/2016<br>05/07/2015-04/07/2016 | 55.15<br>55.15<br>55.15<br>55.15<br>55.15 |  |
| (ii) 05/06/2013:                   | 2,100,000<br>2,100,000<br>2,100,000<br>2,100,000<br>2,100,000<br>10,500,000 | 2,100,000<br>2,100,000<br>2,100,000<br>2,100,000<br>2,100,000<br>10,500,000 | 06/06/2013-05/06/2018<br>06/06/2014-05/06/2018<br>06/06/2015-05/06/2018<br>06/06/2016-05/06/2018<br>06/06/2017-05/06/2018 | 70.20<br>70.20<br>70.20<br>70.20<br>70.20 |  |
| Total:                             | 20,120,000  | 20,120,000  |   |   |  |

Note: No share option of Wharf lapsed or was granted, exercised or cancelled during the financial period.

# CHANGES OF INFORMATION OF DIRECTORS

(A) Given below is the latest information regarding annual emoluments, calculated on an annualised basis for the year 2016 (and the year 2015), of all those Directors of the Company for whom there have been changes of amounts of emoluments since the publication of the last Annual Report of the Company:

| Directors         | *Salary and various<br>allowances<br>HK\$'000 | ##Discretionary annual<br>bonus in cash<br>HK\$'000 |
|-------------------|---|---|
| Douglas C K Woo   | 6,045 <i>(2015: 5,715)</i>                    | 9,000 <i>(2015: 11,000)</i>                         |
| Stephen T H Ng    | 7,823 (2015: 7,243)                           | 11,500 <i>(2015: 15,500)</i>                        |
| Stewart C K Leung | 5,456 (2015: 5,456)                           | 8,000 <i>(2015: 10,000)</i>                         |
| Paul Y C Tsui     | 5,093 (2015: 4,787)                           | 6,500 (2015: 8,500)                                 |
| Ricky K Y Wong    | 4,413 (2015: 4,194)                           | 7,000 (2015: 9,000)                                 |

Not including the Chairman's fee of HK\$225,000 per annum payable to Mr Douglas C K Woo (2015: HK\$225,000) and the Director's fee of HK\$150,000 (2015: HK\$150,000) per annum to each of the other Directors of the Company payable by the Company.

(B) Given below is the latest information regarding the directorships held at present and/or former directorship(s) (if any) held within the past three years in other listed public company(ies) in respect of any and all those Director(s) of the Company for whom there has/have been change(s) in the relevant information since the publication of the last Annual Report of the Company:

| Director(s)  | Present/(Former) directorship(s) in other listed public company(ies)   |
|--------------|--|
| Alan H Smith | Genting Hong Kong Limited; Guangdong Land Holdings Limited; (Noble Group Limited; resigned in April 2016); (Crown International Corporation Limited) |

Paid during the six-month period ended 30 June 2016, with the amounts of such discretionary annual bonuses fixed/decided unilaterally by the employers.

# PURCHASE, SALE OR REDEMPTION OF SHARES

Neither the Company nor any of its subsidiaries has purchased, sold or redeemed any listed securities of the Company during the financial period under review.

# **BOOK CLOSURE**

The Register of Members will be closed from Wednesday, 7 September 2016 to Friday, 9 September 2016, both days inclusive, during which period no transfer of shares of the Company can be registered. In order to qualify for the abovementioned interim dividend, all transfers, accompanied by the relevant share certificates, must be lodged with the Company's Registrars, Tricor Tengis Limited, at Level 22, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong, not later than 4:30 p.m. on Tuesday, 6 September 2016.

By Order of the Board Wilson W S Chan Company Secretary

Hong Kong, 15 August 2016

As at the date of this Interim Report, the Board of Directors of the Company comprises Mr Douglas C K Woo, Mr Stephen T H Ng, Mr Stewart C K Leung, Mr Paul Y C Tsui, Mr Ricky K Y Wong and Mrs Mignonne Cheng, together with seven Independent Non-executive Directors, namely, Mr Tak Hay Chau, Mr Winston K W Leong, Mr Alan H Smith, Mr Richard Y S Tang, Mr Kenneth W S Ting, Ms Nancy S L Tse and Mr Glenn S Yee.

Notwithstanding any choice of language or means for the receipt of corporate communications (viz. annual report, interim report, etc.) previously made by Shareholder(s) and communicated to the Company, Shareholder(s) has/have the option (which may be exercised at any time by giving reasonable prior notice to the Company) of changing the choice of printed language version(s) to English only, Chinese only or both English and Chinese for receiving future corporate communications, or changing the choice of receiving future corporate communications to using electronic means instead of in printed version (or vice versa). Such notice of change of choice should contain the full name(s) in English, address and contact telephone number of the relevant Shareholder(s), together with the relevant words (i.e. instruction in writing) regarding the request for the change of choice, and should be sent to the Company, c/o the Company's Registrars, Tricor Tengis Limited, at Level 22, Hopewell Centre, 183 Queen's Road East, Hong Kong, by post or by hand delivery, or via email to wheelockcompany-ecom@hk.tricorglobal.com.