

Luye Pharma Group Ltd. 绿叶制药集团有限公司 (incorporated in Bermuda with limited liability) Stock Code: 2186

**INTERIM REPORT** 

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# 2016

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# COMPANY OVERVIEW

Luye Pharma Group Ltd. (the "Company", together with its subsidiaries collectively the "Group" or "Luye") focuses on developing, producing, marketing and selling innovative pharmaceutical products in 4 of the largest and fastest growing therapeutic areas in the People's Republic of China (the "PRC" or "China") — oncology, cardiovascular system and alimentary tract and metabolism and central nervous system ("CNS"). The Group's product portfolio consists of 30 products and centres around 5 key products, 4 of which have patent protection and are indicated for the treatment or prevention of high prevalence medical conditions, including cancer, cardiovascular diseases and diabetes. The Group has established production facilities and research and development ("R&D") centres in Beijing, Jiangsu, Shandong and Sichuan as well as offices in Malaysia and Singapore with over 3,400 employees, including over 300 R&D personnel. The Group's products are marketed and sold in a vast majority of provinces, autonomous regions and municipalities in the PRC, as well as a number of foreign countries and regions. The Group's nationwide sales and distribution network enabled it to sell its products to over 10,000 hospitals in the PRC.

The history of the Group began with the establishment of Shandong Luye Pharmaceutical Co. Ltd., formerly known as Yantai Luye Pharmaceutical Co. Ltd., on 8 June 1994, to engage in the manufacture and sale of pharmaceutical products as well as active pharmaceutical ingredients. As the Group's business continued to expand and required further capital to fund its operations and expansion plan, the Group sought a listing on the main board of the Singapore Exchange Securities Trading Limited, or SGX-ST, in 2004 with the aim of gaining access to capital markets and raising its corporate profile. The Company's shares were delisted from the SGX-ST on 29 November 2012. On 9 July 2014, the shares of the Company were listed on the Main Board of The Stock Exchange of Hong Kong Limited (the "Stock Exchange"). Over the past 21 years, the Group has grown into an international pharmaceutical group with market leading position in its key therapeutic areas. With the corporate value of "Professional Technology Serves Human Health" and the corporate philosophy of "Customer Orientation, Efficiency, and Employee Achievement", the Group is committed to providing high quality pharmaceutical products and professional services for customers and patients.



# **Board of Directors**

### **Executive Directors**

Mr. LIU Dian Bo (Executive Chairman and Chief Executive Officer) Mr. YANG Rong Bing (Vice Executive Chairman) Mr. YUAN Hui Xian Ms. ZHU Yuan Yuan

Non-Executive Directors

Mr. PAN Jian (Retired on 8 June 2016) Mr. LIU Dong (Retired on 8 June 2016) Ms. WANG Xin (Retired on 8 June 2016)

### Independent Non-executive Directors

Mr. ZHANG Hua Qiao Professor LO Yuk Lam Mr. LEUNG Man Kit Mr. CHOY Sze Chung Jojo

# **Company Secretary**

Ms. LAI Siu Kuen

### **Authorized Representatives**

Mr. YANG Rong Bing Ms. ZHU Yuan Yuan

# **Audit Committee**

Mr. LEUNG Man Kit *(Chairman)* Mr. ZHANG Hua Qiao Professor LO Yuk Lam

# **Remuneration Committee**

Mr. CHOY Sze Chung Jojo *(Chairman)* Mr. ZHANG Hua Qiao Professor LO Yuk Lam

# **Nomination Committee**

Professor LO Yuk Lam *(Chairman)* Mr. ZHANG Hua Qiao Mr. CHOY Sze Chung Jojo

# **Registered Office**

Clarendon House 2 Church Street Hamilton HM 11 Bermuda

### Head Office and Principal Place of Business in the People's Republic of China

No. 15 Chuang Ye Road High-tech Industrial Development Zone Yantai, Shandong 264003 People's Republic of China

Building 4-1 Shanghai Business Park III No. 1036 Tianlin Road Shanghai People's Republic of China

# Principal Place of Business in Hong Kong

Unit 3207, 32/F, Champion Tower 3 Garden Road Central Hong Kong

### Principal Share Registrar and Transfer Office

Codan Services Limited Clarendon House 2 Church Street Hamilton HM 11 Bermuda

### CORPORATE INFORMATION (CONTINUED)

# Hong Kong Branch Share Registrar

Computershare Hong Kong Investor Services Limited Shops 1712–1716 17th Floor, Hopewell Centre 183 Queen's Road East Wanchai Hong Kong

### **Auditor**

Ernst & Young Certified Public Accountants 22/F, CITIC Tower 1 Tim Mei Avenue Central Hong Kong

# **Legal Advisers**

Ashurst Hong Kong 11/F, Jardine House One Connaught Place Central Hong Kong

as to Bermuda law: Conyers Dill & Pearman 2901 One Exchange Square 8 Connaught Place Central Hong Kong

# **Stock Code**

2186

## **Company's Website**

www.luye.cn

# **Principal Bankers**

Bank of China Limited China Everbright Bank Industrial and Commercial Bank of China Limited Citibank (China) Limited



Revenue increased by RMB86.2 million or 6.1% to RMB1,489.1 million, as compared to the six months ended 30 June 2015.

EBITDA increased by RMB45.8 million or 8.8% to RMB567.5 million, as compared to the six months ended 30 June 2015.

Gross profit increased by RMB118.5 million or 10.4% to RMB1,259.0 million, as compared to the six months ended 30 June 2015, and gross profit margin reached 84.5%.

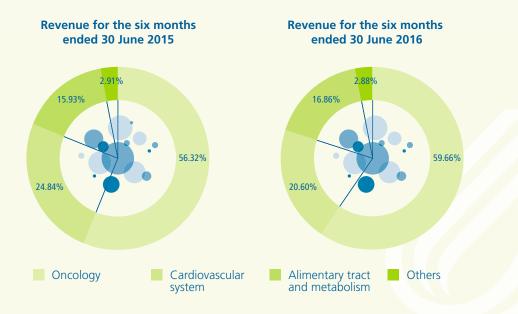
Profit attributable to shareholders increased by RMB39.1 million or 10.2% to RMB424.6 million, as compared to the six months ended 30 June 2015.

Earnings per share was RMB12.78 cents compared to RMB11.61 cents for the six months ended 30 June 2015.

The Board declared an interim dividend of RMB0.032 (equivalent to HK\$0.037) per share for the six months ended 30 June 2016.

|   | 2012<br>RMB<br>Million<br>(Restated)   | 2013<br>RMB<br>Million<br>(Restated)   | 2014<br>RMB<br>Million<br>(Restated)   | 2015<br>RMB<br>Million                 | 30 June<br>2015<br>RMB<br>Million<br>(Restated) | 30 June<br>2016<br>RMB<br>Million      |
|---|--|--|--|--|---|--|
| Revenue<br>Gross Profit<br>EBITDA<br>Net Profit<br>Profit attributable to owners of | 1,713.8<br>1,362.0<br>368.2<br>175.6   | 1,996.5<br>1,583.0<br>508.2<br>327.9   | 2,544.0<br>2,061.5<br>875.9<br>614.4   | 2,563.1<br>2,087.4<br>1,028.9<br>764.7 | 1,402.8<br>1,140.4<br>521.8<br>394.1            | 1,489.1<br>1,259.0<br>567.5<br>423.1   |
| the parent<br>Total Assets<br>Total Liabilities<br>Equity                           | 169.0<br>2,677.6<br>1,093.8<br>1,583.8 | 310.5<br>3,387.5<br>1,489.8<br>1,897.7 | 605.5<br>6,130.8<br>1,093.2<br>5,037.6 | 754.5<br>7,052.9<br>1,253.4<br>5,799.5 | 385.4<br>6,944.0<br>1,519.6<br>5,424.4          | 424.6<br>9,263.3<br>3,037.3<br>6,226.0 |

### **Product Revenue**





### **Business Overview**

The Group focuses on developing, producing, marketing and selling innovative pharmaceutical products in 4 of the largest and fast growing therapeutic areas in the PRC, namely oncology, cardiovascular system, alimentary tract and metabolism and CNS. The Group's product portfolio consists of 30 products and centres around 5 key products, 4 of which have patent protection and are indicated for the treatment or prevention of high prevalence medical conditions, including cancer, cardiovascular diseases and diabetes. For the six months ended 30 June 2016, the Group's sales of innovative pharmaceutical products maintained a stable growth momentum as the Group further deepened its market penetration and expanded the market share of its key products. The Group recorded a stable revenue growth of 6.1% in the first six months of 2016 as compared to the same period of 2015.

### **Market Positioning**

All of the Group's key products are competitively positioned in one of its three key therapeutic areas and have gained topranking market shares measured by revenue. According to IMS Health Incorporated ("IMS"), oncology-related pharmaceutical products constituted the fourth largest market for pharmaceutical products in the PRC in the first six months of 2016. The Group's portfolio of oncology products includes Lipusu, the best-selling pharmaceutical product for cancer treatment in China in the first six months of 2016 according to IMS, as well as CMNa, a Class I New Chemical Drug and the only China Food and Drug Administration (the "CFDA") approved sensitiser for cancer radiotherapy in China. IMS data showed that cardiovascular system-related pharmaceutical products constituted the second largest market for pharmaceutical products in the PRC in the first six months of 2016. According to IMS, the Group's key cardiovascular system products, Xuezhikang and Maitongna, were the most popular Chinese medicine for the treatment of hypercholesterolaemia and the best-selling domestically manufactured vasoprotective pharmaceutical product in China in the first six months of 2016, respectively. According to IMS, alimentary tract and metabolism-related pharmaceutical products constituted the largest market for pharmaceutical products in the PRC in the first six months of 2016. According to IMS, the Group was the third largest domestic pharmaceutical manufacturer of oral diabetic medications in China in the first six months of 2016 by revenue. For the first six months of 2016, the Group's revenue from sales of oncology products, alimentary tract and metabolism products and other products increased to RMB888.4 million, RMB250.9 million and RMB42.9 million, respectively, representing a growth rate of 12.5%, 12.3% and 5.0% as compared to the same period of 2015 for the respective therapeutic areas. The Group's revenue from sales of cardiovascular system products achieved RMB306.8 million in first six months of 2016, representing a decrease of 12.0% as compared to the same period of 2015.

### **Key Products**

The Company believes that the Group's five key products are competitively positioned for high prevalence medical conditions that are expected to grow stably in China.

# Lipusu<sup>®</sup> (力撲素<sup>®</sup>)

Lipusu is the Group's proprietary formulation of paclitaxel using an innovative liposome injection delivery vehicle and a chemotherapy treatment of certain types of cancer. According to IMS, the market for oncology pharmaceutical products in the PRC was RMB31.8 billion in the first six months of 2016 and by revenue, Lipusu was the most popular pharmaceutical product for cancer treatment in China in the first six months of 2016, as well as the most popular paclitaxel product in China in the first six months of 2016, as well as the most popular paclitaxel product in China in the first six months of 2016, as of 30 June 2016, Lipusu represented the first and only paclitaxel liposome product approved for sale globally.

# CMNa<sup>®</sup> (希美納<sup>®</sup>)

CMNa is sodium glycididazole, a proprietary compound that the Group prepares in injectable form and is indicated for use in connection with radiotherapy for certain solid tumours. It is a Class I New Chemical Drug and the only CFDA approved sensitiser for cancer radiotherapy in China. According to the CFDA, CMNa was the only glycididazole product available for sale in China as of 30 June 2016. An independent third party study in 2009 concluded that the use of CMNa for the treatment of certain cancers increased the probability of complete or partial remission and reduced overall treatment costs.

### Xuezhikang<sup>®</sup> (血脂康<sup>®</sup>)

Xuezhikang is the Group's proprietary Chinese medicine derived from red yeast rice indicated for hypercholesterolaemia and, according to the CFDA, the Group was the only Xuezhikang manufacturer in China as of 30 June 2016. According to IMS, the market for pharmaceutical products indicated for hypercholesterolaemia and the lowering of blood cholesterol triglycerides and low density lipoprotein cholesterol in China was estimated to be approximately RMB5.7 billion in the first six months of 2016. According to IMS, Xuezhikang ranked as the most popular Chinese medicine for the treatment of hypercholesterolaemia in China in the first six months of 2016.

### Maitongna<sup>®</sup> (麥通納<sup>®</sup>)

Maitongna is sodium aescinate in injectable form and is indicated for the treatment of cerebral oedema and oedema caused by trauma or surgery as well as for the treatment of venous reflux disorder. According to IMS, the market for vasoprotective pharmaceutical products in China was estimated to be approximately RMB1.1 billion in the first six months of 2016. Maitongna was the best-selling sodium aescinate product in China in the first six months of 2016 and ranked as the best-selling domestically manufactured vasoprotective pharmaceutical product in China in the first six months of 2016, according to IMS, with a market share of approximately 68.0% in the first six months of 2016.

### Bei Xi<sup>®</sup> (貝希<sup>®</sup>)

Bei Xi is acarbose in capsule form and is indicated for lowering blood glucose in patients with type 2 diabetes mellitus. According to the CFDA, the Group was the only manufacturer of acarbose in capsule form in China as of 30 June 2016. According to IMS, the market for acarbose products in China was estimated to be approximately RMB1.6 billion in the first six months of 2016 and Bei Xi ranked as the third most popular acarbose product in China with a market share of approximately 6.6% in the first six months of 2016.



# R&D

The Group's R&D activities are organised around three platforms — long-acting and extended release technology, liposome and targeted drug delivery and new compounds. The Group balances clinical development risk by strategically allocating its efforts between proprietary formulations of proven compounds and new chemical entities. The Group believes that its R&D capabilities will be the driving force behind the Group's long-term competitiveness, as well as the Group's future growth and development.

As of 30 June 2016, the Group's R&D team consisted of approximately 300 employees, including approximately 40 Ph.D. degree holders and approximately 150 Master's degree holders in medical, pharmaceutical and other related areas. As of 30 June 2016, the Group had been granted over 250 patents and had over 40 pending patent applications in the PRC, as well as over 120 patents and over 50 pending patent applications overseas.

Through the Group's three platforms and the corresponding R&D capabilities, the Group focuses on R&D projects not only within its core strength therapeutic areas of oncology and alimentary tract and metabolism, but also expands into the CNS therapeutic area, which according to IMS, was one of the fastest growing therapeutic areas in China from 2013 to 2015 with a compound annual growth rate of 11.7%. As of 30 June 2016, the Group had a pipeline of 21 PRC product candidates in various stages of development. These candidates included 8 oncology products, 3 cardiovascular and metabolism products, as well as 10 CNS products.

In March 2016, the Group's product candidate, Goserelin Acetate Extended Release Microspheres for Injection ("LY01005"), has obtained the approval from the United States (the "U.S.") Food and Drug Administration (the "FDA") to initiate clinical trials for the treatment of carcinoma of the prostate. The Group believes that LY01005 has a good marketing potential and will provide an impetus to the Group's development in the oncology therapeutic area.

In August 2016, LY01005 has obtained the approval from the CFDA to initiate clinical trials for the treatment of carcinoma of the prostate. In addition to China and the U.S., the Company is also targeting to obtain clinical trial approval for this potential new drug in Europe and Japan.

### Sales, Marketing and Distribution

The Group has established an extensive nationwide sales and distribution network and sold its products to 30 provinces, autonomous regions and municipalities throughout the PRC in the first six months of 2016. The Group's sales, marketing and distribution functions are conducted through over 60 sales support offices, over 1,300 sales and marketing personnel, a network of approximately 1,000 distributors that collectively enabled the Group to sell its products to over 10,000 hospitals, which comprised approximately 1,220 or approximately 67.0% of all Class III hospitals, approximately 2,950 or approximately 43.0% of all Class I hospitals and approximately 6,000 or approximately 37.0% of all Class I and other hospitals and medical institutions, in the PRC in the first six months of 2016. The Group believes that its sales and marketing model and extensive coverage of hospitals with other medical institutions represent a significant competitive advantage and a culmination of both academic promotion by the Group's in-house personnel in different regions and partnerships with high-quality distributors across China. The Group also believes that its sales and marketing model also provides a solid foundation for the Group to continue to enhance market awareness of its brand and expand the market reach of its products.

# Outlook

Due to policy and market factors, the Chinese pharmaceutical industry's growth rate began to revive in the first six months of 2016. However, since it is a highly competitive industry, inevitably all the pharmaceutical companies are facing intense competition from other market participants. For the year of 2016, the Group will continue to introduce measures to improve its profitability and enhance efficiency in key aspects of its operations. With respect to its sales and marketing activities, the Group will continue to undertake a series of changes and initiatives to enable it to focus its marketing and promotion resources on the regions and products where marketing and promotion expenditure yields higher returns, thereby increasing its overall sales efficiency. The Group also intends to increase its profitability through production efficiency and to continuously upgrade its production facilities. In addition, the Group intends to further strengthen its R&D capabilities and develop its product candidates.

As described above, in March 2016, LY01005 has obtained the approval from the U.S. FDA to initiate clinical trials for the treatment of carcinoma of the prostate. The Group believes that LY01005 has a good marketing potential and will provide an impetus to the Group's development in the oncology therapeutic area. In August 2016, LY01005 has also obtained the approval from the CFDA to initiate clinical trials for the treatment of carcinoma of the prostate. In addition to China and the U.S., the Company is also targeting to obtain clinical trial approval for this potential new drug in Europe and Japan.

In July 2016, the Group announced to acquire the transdermal drug delivery systems ("TDS") business through the acquisition of Acino AG and Acino Supply AG. The TDS business includes the business of developing, producing and distributing therapeutic systems for drug release and related products, and providing related services, which in particular include the transdermal systems and implants. The acquisition target possesses strong know-how in difficult-to-make formulations, applying the highest quality standards and has a proven R&D and successful product launch track record. Its robust product pipeline also offers potential to deliver multiple products into the markets over the next few years. The Company believes that the acquisition represents a valuable opportunity to acquire a well-established European specialized pharmaceutical platform and a leading business in niche markets, together with a strong revenue base supported by a diversified product portfolio as well as a promising pipeline of products. The acquisition will be a significant step in the Group's international expansion strategy and will help the Group achieve various strategic goals. The acquisition is now in progress.

Management of the Group is confident that, with the Group's strong competitive positioning of its innovative products, its strong pipeline of product candidates, its proven R&D capabilities and its sales and marketing networks, as well as its capabilities to execute strategic acquisitions, the Group is well positioned to enter a new phase of rapid growth.

### **Financial Review**

### Revenue

For the six months ended 30 June 2016, the Group's revenue amounted to approximately RMB1,489.1 million, as compared to RMB1,402.8 million for the six months ended 30 June 2015, representing an increase of approximately RMB86.2 million, or 6.1%. The increase is mainly attributable to the sales growth of the Group's key products.

For the six months ended 30 June 2016, the Group's revenue from sales of oncology products increased to RMB888.4 million, as compared to RMB790.0 million for the six months ended 30 June 2015, representing an increase of approximately RMB98.4 million, or 12.5%, primarily attributable to the increase in sales volume of various oncology product of the Group.

For the six months ended 30 June 2016, revenue from sales of cardiovascular system products decreased to RMB306.8 million, as compared to RMB348.5 million for the six months ended 30 June 2015, representing an decrease of approximately RMB41.7 million, or 12.0%, primarily attributable to the decrease in sales volume of various cardiovascular system products of the Group.

For the six months ended 30 June 2016, revenue from sales of alimentary tract and metabolism products increased to RMB250.9 million, as compared to RMB223.5 million for the six months ended 30 June 2015, representing an increase of approximately RMB27.5 million, or 12.3%, primarily attributable to the increase in sales volume of various alimentary tract and metabolism products of the Group.

For the six months ended 30 June 2016, revenue from sales of other products increased to RMB42.9 million, as compared to RMB40.9 million for the six months ended 30 June 2015, representing an increase of approximately RMB2.1 million, or 5.0%.

### Cost of Sales

The Group's cost of sales decreased from RMB262.4 million for the six months ended 30 June 2015 to approximately RMB230.1 million for the six months ended 30 June 2016, which accounted for approximately 15.5% of the Group's total revenue for the same period. The Group's decrease in cost of sales was mainly due to the increase in sales volumes of higher margin product, better cost management and reduce in contract manufacturing from outside vendor, for the six months ended 30 June 2016, as compared to the same period in 2015.

### **Gross Profit**

For the six months ended 30 June 2016, the Group's gross profit increased to RMB1,259.0 million, as compared to RMB1,140.4 million for the six months ended 30 June 2015, representing an increase of approximately RMB118.5 million, or 10.4%. The increase in the Group's gross profit was broadly in line with its revenue growth. The Group's gross profit margin increased to 84.5% for the six months ended 30 June 2016 from 81.3% for the corresponding period of 2015.

### Other Income and Gains

The Group's other income and gains mainly comprised of government grants, interest income and investment income. For the six months ended 30 June 2016, the Group's other income and gains increased to RMB78.9 million, as compared to RMB59.0 million for the six months ended 30 June 2015, representing an increase of approximately RMB19.9 million. The increase is mainly attributable to higher government grant recognised and higher interest income earn during the period. The increase is offset by lower investment income during the six months ended 30 June 2016, as compared to the corresponding period of 2015.

### Selling and Distribution Expenses

The Group's selling and distribution expenses consisted of expenses that were directly related to the Group's marketing, promotion and distribution activities. For the six months ended 30 June 2016, the Group's selling and distribution expenses amounted to RMB608.0 million, as compared to RMB561.4 million for the six months ended 30 June 2015, representing an increase of RMB46.6 million, or 8.3%. The increase was mainly attributable to increased promotional activities for the Group's products and a slight increase in staff cost in line with market growth. On the other hand, as a percentage of revenue the Group's selling and distribution expenses increased from 40.0% the six months ended 30 June 2015 to 40.8% the six months ended 30 June 2016, primarily as a result of the Group's continued efforts to expand its marketing and promotion spending to new regions and hospitals.

### Administrative Expenses

The Group's administrative expenses primarily consisted of staff cost, general operating expense, conference and entertainment expense, travel and transportation expense, depreciation, amortisation and impairment loss, auditor's remuneration, consulting expenses, bank charges, taxation and other administrative expenses. For the six months ended 30 June 2016, the Group's administrative expenses amounted to approximately RMB119.9 million, as compared to RMB83.7 million for the six months ended 30 June 2015, representing an increase of approximately RMB36.2 million, or 43.3%. The increase mainly due to higher staff cost, general operating cost and a one-off consulting expenses incurred during the six months ended 30 June 2016.

### **Other Expenses**

The Group's other expenses primarily consisted of its R&D costs, foreign exchange losses, donations, loss on disposals of property, plants and equipment and miscellaneous expenses. For the six months ended 30 June 2016, the Group's other expenses amounted to approximately RMB107.3 million, as compared to RMB90.1 million for the six months ended 30 June 2015, representing an increase of approximately RMB17.2 million, or 19.1%. The increase was mainly due to increase in foreign exchange losses as RMB depreciate during the period.

### **Finance Costs**

For the six months ended 30 June 2016, the Group's finance costs amounted to RMB13.3 million, as compared to RMB7.6 million for the six months ended 30 June 2015, representing an increase of approximately RMB5.7 million, or 76.0%. The increase was mainly due to the higher level of monthly average outstanding bank borrowings during the six months ended 30 June 2016 as compared to the corresponding period of 2015.

### **Income Tax Expense**

For the six months ended 30 June 2016, the Group's income tax expense amounted to RMB67.8 million, as compared to RMB63.0 million for the six months ended 30 June 2015, representing an increase of RMB4.8 million, or 7.5%. The effective tax rate for the six months ended 30 June 2016 and the corresponding period of 2015 was consistent at 13.8%.

### Net Profit

The Group's net profit for the six months ended 30 June 2016 was approximately RMB423.1 million, as compared to RMB394.1 million for the six months ended 30 June 2015, representing an increase of approximately RMB29.0 million, or 7.4%.

### Liquidity, Financial and Capital Resources

### Net Current Assets

As at 30 June 2016, the Group had net current assets of approximately RMB4,290.2 million, as compared to RMB4,026.0 million as at 31 December 2015. The current ratio of the Group decreased to approximately 2.5 as at 30 June 2016 from 4.9 as at 31 December 2015. The increase in net current assets was mainly attributable to higher level of trade and note receivables which is in line with the growth in revenue, as well as significant increase in cash and cash equivalents. The increased is offset by higher level of loan and borrowings during the period.

### Borrowings

As at 30 June 2016, the Group had an aggregate interest-bearing bank and other borrowings of approximately RMB2,241.6 million, as compared to RMB502.7 million as at 31 December 2015. Amongst the bank and other borrowings, approximately RMB2,241.1 million are repayable within one year, and approximately RMB0.5 million are repayable after one year. The increase in bank borrowings is mainly for the acquisition of Acino AG and Acino Supply AG as announced by the Company on 25 July 2016.

Details of the borrowings of the Group during the period are set out in note 16 to the interim condensed consolidated financial statements.

### **Gearing Ratio**

As at 30 June 2016, the gearing ratio of the Group, which is calculated by dividing total borrowings by total equity, increased to 36.0% from 8.7% as at 31 December 2015. The increase was primarily due to an increase in the Group's total borrowings resulting from additional loans taken during the period.

### **Contingent Liabilities**

As at 30 June 2016, the Group had no significant contingent liabilities.

### Foreign Exchange and Exchange Rate Risk

The Group mainly operates in the PRC. Other than the foreign currency denominated bank deposits and bank borrowings, the Group does not have any other material direct exposure to foreign exchange fluctuations. Appreciation in RMB would have a positive effect on the value of interest payment and repayment of foreign currency bank borrowings. Despite that RMB depreciated against the U.S. dollar and the Hong Kong dollar during the six months ended 30 June 2016, the directors of the Company (the "Directors") expect that the fluctuation of the RMB exchange rate will not have a material adverse effect on the operation of the Group.

### **Employees and Remuneration Policy**

As at 30 June 2016, the Group employed a total of 3,431 employees, as compared to a total of 3,410 employees as at 31 December 2015. The staff costs, including Directors' emoluments but excluding any contributions to pension scheme, were approximately RMB189.3 million for the six months ended 30 June 2016 as compared to RMB172.2 million for the corresponding period in 2015.

The objective of the Group's remuneration policy is to motivate and retain talented employees to achieve the Group's long term corporate goals and objectives. The Group's employee remuneration policy is determined by taking into account factors such as remuneration in respect of the overall remuneration standard in the industry and employee's performance. The management reviews the Group's employee remuneration policy and arrangements on a regular basis. Moreover, the social insurance contributions are made by the Group for its PRC employees in accordance with the relevant PRC regulations.

# **Hedging Activities**

During the six months ended 30 June 2016, the Group did not enter into any hedging transactions in respect of foreign currency risk or interest rate risk.

# **Use of Net Proceeds from Listing**

The net proceeds from the Company's initial public offering (after deducting the underwriting fees and related expenses) amounted to HK\$3,845 million, which are intended to be applied in the manner consistent with that set out in the Company's prospectus dated 26 June 2014.

As at 29 August 2016, the Group had utilised HK\$2,000.4 million, representing 52.0% of the net proceeds received by the Company from the IPO. Set out below is a summary of the utilisation of the net proceeds:

|  |         |      |          |      | Unutilised<br>balance as<br>at 29 August |      |
|--|---------|------|----------|------|--|------|
| Use of proceed (HK\$'MM)   | Amount  | %    | Utilised | %    | 2016                                     | %    |
| To expand the Group's portfolio of<br>Pharmaceuticals products           | 769.0   | 20.0 | 150.0    | 3.9  | 619.0                                    | 16.1 |
| For R&D  | 769.0   | 20.0 | 250.0    | 6.5  | 519.0                                    | 13.5 |
| For selective acquisition of domestic<br>or international companies      | 769.0   | 20.0 | 150.0    | 3.9  | 619.0                                    | 16.1 |
| To fund capital expenditure projects to increase production capabilities | 769.0   | 20.0 | 681.4    | 17.7 | 87.6                                     | 2.3  |
| To expand sales and marketing<br>networks                                | 192.2   | 5.0  | 192.2    | 5.0  | NIL                                      | NIL  |
| To partially repay borrowings under U.S dollar secure loan               | 192.2   | 5.0  | 192.2    | 5.0  | NIL                                      | NIL  |
| For working capital and general<br>corporate purpose                     | 384.6   | 10.0 | 384.6    | 10.0 | NIL                                      | NIL  |
|  | 3,845.0 |      | 2,000.4  |      | 1,844.6                                  |      |

### **Significant Investments Held**

During the six months ended 30 June 2016, the Group did not have any significant investments.

### **Future Plans for Material Investments or Capital Assets**

Except for the acquisition of Acino AG and Acino Supply AG as disclosed below, the Group currently does not have other plans for material investments or capital assets.

### **Subsequent Events After the Interim Period**

Reference is made to the Company's announcement dated 25 July 2016 (the "Announcement") in relation to the acquisition of Acino AG and Acino Supply AG. On 25 July 2016, Luye Pharma (Germany) GmbH and Luye Pharma Switzerland AG ("Buyers", each an indirectly wholly-owned subsidiary of the Company), the Company and the Acino International AG and Acino Pharma AG ("Sellers") entered into a share purchase agreement (the "SPA"), pursuant to which the Buyers have conditionally agreed to purchase, and the Sellers have conditionally agreed to sell, the entire issued share capital of Acino AG and Acino Supply AG (the "Acquisition"). The Company has agreed to guarantee the obligations of the Buyers under the SPA. The purchase price for the Acquisition is EUR245,000,000 (the "Purchase Price"), payable in cash and is subject to adjustments based on the cash balance, the outstanding indebtedness and the working capital level of Acino AG and Acino Supply AG as at the completion date of the acquisition in accordance with the terms of the SPA. As disclosed in the Announcement, it is expected that the Purchase Price will be funded by internal resources of the Group and/or external financing. As at the date of this interim report, the proposed acquisition has not been completed.

### **Interim Dividend**

The Board declared the payment of an interim dividend of RMB0.032 (equivalent to HK\$0.037) per share for the six months ended 30 June 2016 (six months ended 30 June 2015: Nil), totaling approximately RMB106,300,000, to the shareholders of the Company whose names appear on the Company's register of shareholders on 11 October 2016. The interim dividend is expected to be paid on 8 November 2016.



### **Corporate Governance Practices**

The Company is committed to maintaining high standards of corporate governance to safeguard the interests of its shareholders and to enhance corporate value and accountability. The Company has adopted the Corporate Governance Code (the "CG Code") contained in Appendix 14 to the Rules Governing the Listing of Securities of The Stock Exchange of Hong Kong Limited ("Listing Rules") as its own code of corporate governance.

During the six months ended 30 June 2016, the Company has complied with all the applicable code provisions set out in the CG Code, save and except for the following deviation:

### Code provision A.2.1 of the CG Code

The roles of chairman and chief executive officer should be separate and performed by different individuals. Under the current organisational structure of the Company, Mr. LIU Dian Bo is the executive chairman of the Board and the chief executive officer of the Company. With extensive experience in the pharmaceutical industry, the Board considers that vesting the roles of chairman and chief executive officer in the same person is beneficial to the business prospects and management of the Group. The balance of power and authority is ensured by the operation of the senior management and the Board, which comprise experienced and high caliber individuals. The Board will continue to review the effectiveness of the current organisational structure from time to time.

### **Model Code for Securities Transactions**

The Company has adopted a code of conduct regarding Directors' securities transactions on terms no less exacting than the required standard set out in the Model Code for Securities Transactions by Directors of Listed Issuer (the "Model Code") of Appendix 10 to the Listing Rules. Specific enquiry has been made of all the Directors and the Directors have confirmed that they have complied with the Model Code for the six months ended 30 June 2016.

### Purchase, Sale or Redemption of Listed Securities

There was no purchase, sale and redemption of any listed securities of the Company or any of its subsidiaries during the six months ended 30 June 2016.

### **Audit Committee**

The audit committee of the Company has reviewed, with the management, and has no disagreement with the accounting principles and policies adopted by the Group, and discussed the unaudited condensed consolidated financial statements and interim results announcement of the Group for the six months ended 30 June 2016 and recommended its adoption by the Board.

In addition, the independent auditor of the Company, Ernst & Young, has reviewed the unaudited interim results for the six months ended 30 June 2016 in accordance with Hong Kong Standard on Review Engagements 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Hong Kong Institute of Certified Public Accountants.

### **Changes in Directors' Information**

Pursuant to Rule 13.51B(1) of the Listing Rules, the changes in directors' information since the date of the Company's annual report for the year ended 31 December 2015, are set out as follows:

 Mr. Choy Sze Chung Jojo retired as an independent non-executive director of Orient Securities International Holdings Limited, a company listed on the Growth Enterprise Market of the Stock Exchange (stock code: 8001), on 18 May 2016, and he ceased to hold his then position as Securities Panel Coordinator of the Hong Kong Mediation Alliance as at the date of this interim report; and

### OTHER INFORMATION (CONTINUED)

• Professor Lo Yuk Lam currently serves as the chairman of the Advisory Council on Food and Environment Hygiene of the Hong Kong Government.

Other than those disclosed above, the Company is not aware of other changes in respect of the information of the directors of the Company which are required to be disclosed pursuant to Rule 13.51B(1) of the Listing Rules.

# Directors' and Chief Executive's Interests and Short Position in Shares, Underlying Shares and Debentures

As at 30 June 2016, the interests and short positions of the Directors, including the chief executive of the Company, in the shares, underlying shares and debentures of the Company or any of its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance (the "SFO")) as recorded in the register required to be kept under section 352 of the SFO, or as otherwise notified to the Company and the Stock Exchange pursuant to the Model Code, were set out below.

### Interest in the Company

| Name of Director                         | Capacity/Nature of interest      | Total number of<br>ordinary shares<br>held | Approximate %<br>of interest in the<br>Company |
|--|----------------------------------|--|--|
| Mr. Liu Dian $Bo^{(1) \text{ and } (2)}$ | Founder of a discretionary trust | 1,517,113,930(L)                           | 45.68%   |

Remark: The Letter "L" denotes long position in such securities.

#### Notes:

- (1) Mr. Liu Dian Bo through his controlled corporations, namely Shorea LBG, Ginkgo Trust Limited, Nelumbo Investments Limited, Luye Group Ltd, Luye Pharma Holdings Limited, Luye Pharmaceutical International Co., Ltd. and Luye Pharmaceutical Investment Co., Ltd., is deemed to be interested in 1,517,113,930 ordinary shares in the Company held by Luye Pharmaceutical Investment Co., Ltd. Nelumbo Investments Limited holds 70% of the issued share capital of Luye Group Ltd.
- (2) The entire issued share capital of Nelumbo Investments Limited is held by Ginkgo Trust Limited as trustee of the family trust of Mr. Liu Dian Bo. Ginkgo Trust Limited is wholly owned by Shorea LBG whose sole member is Mr. Liu Dian Bo.

### Interest in associated corporations

| Name of Director   | Name of associated corporation              | Capacity/Nature of interest      | Total number of shares held | % of interest<br>in the<br>corporation |
|--------------------|---|----------------------------------|-----------------------------|--|
| Mr. Liu Dian Bo    | Luye Group Ltd                              | Founder of a discretionary trust | 8,400(L)                    | 70%                                    |
|                    | Ginkgo Trust Limited <sup>(1)</sup>         | Founder of a discretionary trust | 1 (L)                       | 100%                                   |
|                    | Nelumbo Investments Limited <sup>(1)</sup>  | Founder of a discretionary trust | 1 (L)                       | 100%                                   |
|                    | Luye Pharma Holdings Limited                | Founder of a discretionary trust | 1,136,852(L)                | 100%                                   |
|                    | Luye Pharmaceutical International Co., Ltd. | Founder of a discretionary trust | 202,180,988(L)              | 100%                                   |
|                    | Luye Pharmaceutical Investment<br>Co., Ltd. | Founder of a discretionary trust | 1(L)                        | 100%                                   |
| Mr. Yuan Hui Xian  | Luye Group Ltd <sup>(2)</sup>               | Beneficial interest              | 1,800 (L)                   | 15%                                    |
| Mr. Yang Rong Bing | Luye Group Ltd <sup>(2)</sup>               | Beneficial interest              | 1,800 (L)                   | 15%                                    |

Remark: The Letter "L" denotes long position in such securities.

## OTHER INFORMATION (CONTINUED)

#### Notes:

- (1) The entire issued share capital of Nelumbo Investments Limited is held by Ginkgo Trust Limited as trustee of the family trust of Mr. Liu Dian Bo.
- (2) Luye Group Ltd (formerly known as AsiaPharm Holdings Limited) holds the entire issued ordinary share capital of Luye Pharma Holdings Limited. Luye Pharmaceutical International Co., Ltd. is wholly-owned by Luye Pharma Holdings Limited, and Luye Pharmaceutical Investment Co., Ltd. is wholly-owned by Luye Pharmaceutical International Co., Ltd..

Save as disclosed above, as at 30 June 2016, none of the Directors, including the chief executive of the Company, had any interests or short positions in the shares, underlying shares or debentures of the Company or any of its associated corporations (within the meaning of Part XV of the SFO) as recorded in the register required to be kept under section 352 of the SFO, or as otherwise notified to the Company and the Stock Exchange pursuant to the Model Code.

### Directors' Rights to Acquire Shares or Debentures

At no time during the period under review was the Company or any of its subsidiaries a party to any arrangements to enable the Directors to acquire benefits by means of the acquisition of shares in, or debentures of, the Company or any other body corporate. Save as disclosed above, during the six months ended 30 June 2016, none of the Directors (including their spouses and children under the age of 18) held any interests in or was granted any right to subscribe for the securities of the Company or its associated corporations (within the meaning of Part XV of the SFO), or had exercised any such rights.

# Substantial Shareholders' Interests and Short Positions in Shares and Underlying Shares of the Company

As at 30 June 2016, persons (other than the Directors and chief executive of the Company) who had interests and short positions in the shares and underlying shares of the Company (within the meaning of Part XV of the SFO) as recorded in the register required to be kept under section 336 of the SFO, or as otherwise notified to the Company and the Stock Exchange, were as set out below.

### Interest in the Company

| Name of substantial shareholder   | Capacity/Nature of interest           | Total number of<br>ordinary shares held | Approximate % of<br>interest<br>in the Company |
|---|---------------------------------------|---|--|
|   | · · · · · · · · · · · · · · · · · · · |   |  |
| Luye Pharmaceutical Investment<br>Co., Ltd. <sup>(1)</sup>                | Beneficial owner                      | 1,517,113,930(L)                        | 45.68%   |
| Luye Pharmaceutical International Co., Ltd. <sup>(1)</sup>                | Interest in controlled corporation    | 1,517,113,930(L)                        | 45.68%   |
| Luye Pharma Holdings Limited. <sup>(1)</sup>                              | Interest in controlled corporation    | 1,517,113,930(L)                        | 45.68%   |
| Luye Group Ltd  | Interest in controlled corporation    | 1,517,113,930(L)                        | 45.68%   |
| Nelumbo Investments Limited <sup>(2)</sup>                                | Interest in controlled corporation    | 1,517,113,930(L)                        | 45.68%   |
| Ginkgo Trust Limited <sup>(2)</sup>                                       | Trustee                               | 1,517,113,930(L)                        | 45.68%   |
| Shorea LBG <sup>(2)</sup>   | Interest in controlled corporation    | 1,517,113,930(L)                        | 45.68%   |
| CPE Greenery Ltd. <sup>(3)</sup>  | Beneficial owner                      | 196,561,695(L)                          | 5.92%  |
| CPEChina Fund, L.P. <sup>(3)</sup>  | Interest in controlled corporation    | 196,561,695(L)                          | 5.92%  |
| CITIC PE Associates, L.P. <sup>(3)</sup>                                  | Interest in controlled corporation    | 196,561,695(L)                          | 5.92%  |
| CITIC PE Funds Limited <sup>(3)</sup>                                     | Interest in controlled corporation    | 196,561,695(L)                          | 5.92%  |
| CITICPE Holdings Limited <sup>(3)</sup>                                   | Interest in controlled corporation    | 196,561,695(L)                          | 5.92%  |
| CITIC Securities International Asset<br>Management Limited <sup>(3)</sup> | Interest in controlled corporation    | 196,561,695(L)                          | 5.92%  |
| CITIC Securities International Company<br>Limited <sup>(3)</sup>          | Interest in controlled corporation    | 196,561,695(L)                          | 5.92%  |
| CITIC Securities Company Limited <sup>(3)</sup>                           | Interest in controlled corporation    | 196,561,695(L)                          | 5.92%  |
| 中國平安保險(集團)股份有限公司(4)   | Interest in controlled corporation    | 546,355,060(L)                          | 16.45%   |
| 平安銀行股份有限公司(4)   | Security interest in shares           | 546,355,060(L)                          | 16.45%   |

Remark: The Letter "L" denotes long position in such securities.

Notes:

- (1) Luye Pharmaceutical Investment Co., Ltd. is wholly owned by Luye Pharmaceutical International Co., Ltd., which is in turn wholly owned by Luye Pharma Holdings Limited. Luye Pharma Holdings Limited is wholly owned by Luye Group Ltd (formerly known as AsiaPharm Holdings Limited).
- (2) Nelumbo Investments Limited holds 70% of the issued share capital of Luye Group Ltd. The entire issued share capital of Nelumbo Investments Limited is held by Ginkgo Trust Limited as trustee of the family trust of Mr. Liu Dian Bo. Ginkgo Trust Limited is wholly owned by Shorea LBG whose sole member is Mr. Liu Dian Bo.
- (3) CPE Greenery Ltd. is wholly owned by CPEChina Fund, L.P. The general partner of CPEChina Fund, L.P. is CITIC PE Associates, L.P. The general partner of CITIC PE Associates, L.P. is CITIC PE Funds Limited. CITIC PE Funds Limited is wholly owned by CITICPE Holdings Limited. CITIC Securities International Asset Management Limited holds 35% of the issued share capital of CITICPE Holdings Limited. CITIC Securities International Asset Management Limited is wholly owned by CITIC Securities International Asset Management Limited is wholly owned by CITIC Securities International Company Limited, which in turn is wholly owned by CITIC Securities Company Limited.
- (4) 平安銀行股份有限公司 is 49.56% owned by 中國平安保險(集團)股份有限公司.

Save as disclosed above, as at 30 June 2016, the Directors have not been aware of any person who had interests or short positions in the Shares or underlying Shares of the Company which would be required to be disclosed to the Company under the provisions of Divisions 2 and 3 of Part XV of the SFO or as recorded in the register required to be kept pursuant to Section 336 of the SFO.

# REVIEW REPORT OF INTERIM FINANCIAL INFORMATION



22/F CITIC Tower 1 Tim Mei Avenue Central, Hong Kong

To the board of directors of Luye Pharma Group Ltd. (Incorporated in Bermuda with limited liability)

## Introduction

We have reviewed the interim financial information set out on pages 19 to 44, which comprises the condensed consolidated statement of financial position of Luye Pharma Group Ltd. (the "Company") and its subsidiaries as at 30 June 2016 and the related condensed consolidated statements of profit or loss, comprehensive income, changes in equity and cash flows for the six-month period then ended, and explanatory notes. The Main Board Listing Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited require the preparation of a report on interim financial information to be in compliance with the relevant provisions thereof and International Accounting Standard 34 "Interim Financial Reporting" ("IAS 34").

The directors of the Company are responsible for the preparation and presentation of this interim financial information in accordance with IAS 34. Our responsibility is to express a conclusion on this interim financial information based on our review. Our report is made solely to you, as a body, in accordance with our agreed terms of engagement, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

# **Scope of Review**

We conducted our review in accordance with Hong Kong Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Hong Kong Institute of Certified Public Accountants. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Hong Kong Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

# Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the interim financial information is not prepared, in all material respects, in accordance with IAS 34.

Ernst & Young Certified Public Accountants Hong Kong 29 August 2016

# INTERIM CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS

|   | Notes | For the six<br>ended 3<br>2016<br>(Unaudited)<br>RMB'000 |                                 |
|---|-------|--|---------------------------------|
|   |       |  | (Restated)                      |
| <b>REVENUE</b><br>Cost of sales   | 4     | 1,489,075<br>(230,099)                                   | 1,402,848<br>(262,421)          |
| Gross profit  |       | 1,258,976  | 1,140,427                       |
| Other income and gains<br>Selling and distribution expenses<br>Administrative expenses        | 4     | 78,940<br>(608,037)<br>(119,937)                         | 58,965<br>(561,447)<br>(83,717) |
| Other expenses<br>Finance costs<br>Share of profit of an associate                            | 6     | (107,275)<br>(13,333)<br>1,548                           | (90,054)<br>(7,577)<br>509      |
| PROFIT BEFORE TAX   | 5     | 490,882  | 457,106                         |
| Income tax expense  | 7     | (67,791)   | (63,047)                        |
| PROFIT FOR THE PERIOD   |       | 423,091  | 394,059                         |
| Attributable to:<br>Owners of the parent<br>Non-controlling interests                         |       | 424,569<br>(1,478)                                       | 385,437<br>8,622                |
|   |       | 423,091  | 394,059                         |
| EARNINGS PER SHARE ATTRIBUTABLE TO<br>EQUITY HOLDERS OF THE PARENT<br>Basic and diluted (RMB) |       |  |                                 |
| <ul> <li>For profit for the period</li> </ul>   | 9     | 12.78 cents  | 11.61 cents                     |



|   | For the six<br>ended<br>2016<br>(Unaudited)<br>RMB'000 | a <b>months</b><br>30 June<br>2015<br>(Unaudited)<br>RMB'000 |
|---|--|--|
| PROFIT FOR THE PERIOD   | 423,091  | 394,059  |
| OTHER COMPREHENSIVE INCOME  |  |  |
| Other comprehensive income to be reclassified to<br>profit or loss in subsequent periods:<br>Fair value change on available-for-sale investments<br>Exchange differences on translation of foreign operations | (486)<br>3,827   | (1,678)<br>(1,024)   |
| Net other comprehensive income to be reclassified to<br>profit or loss in subsequent periods  | 3,341  | (2,702)  |
| Other comprehensive income for the period, net of tax   | 3,341  | (2,702)  |
| TOTAL COMPREHENSIVE INCOME FOR THE PERIOD   | 426,432  | 391,357  |
| Attributable to:<br>Owners of the parent<br>Non-controlling interests   | 427,910<br>(1,478)                                     | 382,735<br>8,622   |
|   | 426,432  | 391,357  |

# > INTERIM CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

|  |           | As at                    |                    |  |  |
|--|-----------|--------------------------|--------------------|--|--|
|  |           | <b>30 June</b> 31 Decemb |                    |  |  |
|  |           | 2016                     | 2015               |  |  |
|  | Mataa     | (Unaudited)              | (Audited)          |  |  |
|  | Notes     | RMB'000                  | RMB'000            |  |  |
|  |           |                          |                    |  |  |
| NON-CURRENT ASSETS   | 10        | 4 005 500                | 1 100 000          |  |  |
| Property, plant and equipment  | 10        | 1,265,588                | 1,196,262          |  |  |
| Advance payments for property, plant and equipment                                     |           | 66,034                   | 48,762             |  |  |
| Prepaid land lease payments<br>Goodwill  |           | 209,918<br>347,356       | 185,813<br>347,356 |  |  |
| Other intangible assets  |           | 119,320                  | 126,216            |  |  |
| Investment in an associate   |           | 5,809                    | 4,350              |  |  |
| Available-for-sale investments   | 11        | 3,550                    | 3,342              |  |  |
| Deferred tax assets  | 11        | 92,005                   | 69,377             |  |  |
|  |           | 52,000                   | 00,011             |  |  |
| Total non-current assets   |           | 0 100 590                | 1 001 470          |  |  |
| I otal non-current assets  |           | 2,109,580                | 1,981,478          |  |  |
|  |           |                          |                    |  |  |
| CURRENT ASSETS   |           |                          |                    |  |  |
| Inventories  | 1.0       | 330,203                  | 285,609            |  |  |
| Trade and notes receivables  | 12        | 1,504,748                | 1,193,103          |  |  |
| Prepayments, deposits and other receivables  | 13        | 510,986                  | 118,249            |  |  |
| Due from related parties   | 18(b)(i)  | 1,172                    | 1,600              |  |  |
| Available-for-sale investments   | 11        | 616,349                  | 1,402,118          |  |  |
| Pledged time deposits  | 14        | 885,618                  | 266,500            |  |  |
| Time deposits with original maturity of over three months<br>Cash and cash equivalents | 14<br>14  | 145,000<br>3,159,646     | 960,591<br>842,674 |  |  |
| Cash and Cash equivalents  | 14        | 3,139,040                | 843,674            |  |  |
| Total autwant accests  |           | 7 450 700                |                    |  |  |
| Total current assets   |           | 7,153,722                | 5,071,444          |  |  |
|  |           |                          |                    |  |  |
|  | 1 -       | 00.010                   | 00.010             |  |  |
| Trade and notes payables   | 15        | 93,610                   | 83,219             |  |  |
| Other payables and accruals  | 16        | 386,281                  | 366,457            |  |  |
| Interest-bearing loans and borrowings<br>Government grants                             | 16        | 2,241,102<br>67,536      | 502,222<br>25,155  |  |  |
| Tax payable  |           | 73,114                   | 23,133<br>64,946   |  |  |
| Due to related parties   | 18(b)(ii) | 1,850                    | 3,428              |  |  |
|  | 10(0)(1)  | 1,000                    | 0,420              |  |  |
| Total current liabilities  |           | 2,863,493                | 1,045,427          |  |  |
| NET CURRENT ASSETS   |           | 4,290,229                | 4,026,017          |  |  |
|  |           |                          |                    |  |  |
| TOTAL ASSETS LESS CURRENT LIABILITIES  |           | 6,399,809                | 6,007,495          |  |  |

# INTERIM CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION (CONTINUED)

|   | As                     | at                   |
|---|------------------------|----------------------|
|   | 30 June                | 31 December          |
|   | 2016<br>(Unaversite d) | 2015                 |
| Note  | (Unaudited)<br>RMB'000 | (Audited)<br>RMB'000 |
|   |                        |                      |
| TOTAL ASSETS LESS CURRENT LIABILITIES                         | 6,399,809              | 6,007,495            |
|   |                        |                      |
| NON-CURRENT LIABILITIES                                       | 455                    | 100                  |
| Interest-bearing loans and borrowings 16<br>Government grants | 455<br>77,591          | 493<br>115,150       |
| Deferred tax liabilities                                      | 95,800                 | 92,321               |
|   |                        | 52,021               |
| Total non-current liabilities                                 | 173,846                | 207,964              |
|   | 0.005.000              | 5 700 501            |
| Net assets  | 6,225,963              | 5,799,531            |
|   |                        |                      |
| EQUITY  |                        |                      |
| Equity attributable to owners of the parent<br>Issued capital | 427,269                | 427,269              |
| Share premium   | 2,936,817              | 2,936,817            |
| Reserves  | 2,727,785              | 2,299,875            |
|   |                        |                      |
|   | 6,091,871              | 5,663,961            |
|   |                        |                      |
| Non-controlling interests                                     | 134,092                | 135,570              |
|   |                        |                      |
| Total equity  | 6,225,963              | 5,799,531            |

# INTERIM CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

### For the six months ended 30 June 2016

|  | Attributable to owners of the parent |  |                               |  |                                  |   |  |                      |   |                            |
|--|--------------------------------------|--|-------------------------------|--|----------------------------------|---|--|----------------------|---|----------------------------|
|  | Issued<br>capital<br>RMB'000         | Share<br>premium<br>account<br>RMB'000 | Other<br>reserves*<br>RMB'000 | Statutory<br>surplus<br>reserves*<br>RMB'000 | Retained<br>earnings*<br>RMB'000 | Unrealised<br>gains<br>reserves*<br>RMB'000 | Foreign<br>currency<br>translation<br>reserves*<br>RMB'000 | Total<br>RMB'000     | Non-<br>controlling<br>interests<br>RMB'000 | Total<br>equity<br>RMB'000 |
| At 1 January 2016<br>Profit for the period<br>Other comprehensive income<br>Fair value change on | 427,269<br>—                         | 2,936,817<br>—                         | 41,387<br>—                   | 328,184<br>—                                 | 1,930,906<br>424,569             | 2,042<br>—                                  | (2,644)<br>—   | 5,663,961<br>424,569 | 135,570<br>(1,478)                          | 5,799,531<br>423,091       |
| available-for-sale<br>investments, net of tax<br>Currency re-alignment                           | -                                    | =                                      | -                             | _  | Ξ                                | (486)<br>—                                  | <br>3,827  | (486)<br>3,827       | Ξ   | (486)<br>3,827             |
| Total comprehensive income for the period  | -                                    | -                                      | _                             | _  | 424,569                          | (486)                                       | 3,827  | 427,910              | (1,478)                                     | 426,432                    |
| At 30 June 2016 (Unaudited)  | 427,269                              | 2,936,817                              | 41,387                        | 328,184                                      | 2,355,475                        | 1,556                                       | 1,183  | 6,091,871            | 134,092                                     | 6,225,963                  |

#### For the six months ended 30 June 2015

|                              | Attributable to owners of the parent |           |          |           |           |            |                     |           |             |           |
|------------------------------|--------------------------------------|-----------|----------|-----------|-----------|------------|---------------------|-----------|-------------|-----------|
| -                            |                                      | Share     |          | Statutory |           | Unrealised | Foreign<br>currency |           | Non-        |           |
|                              | Issued                               | premium   | Other    | surplus   | Retained  | gains      | translation         |           | controlling | Total     |
|                              | capital                              | account   | reserves | reserves  | earnings  | reserves   | reserves            | Total     | interests   | equity    |
|                              | RMB'000                              | RMB'000   | RMB'000  | RMB'000   | RMB'000   | RMB'000    | RMB'000             | RMB'000   | RMB'000     | RMB'000   |
|                              |                                      |           |          |           |           |            |                     |           |             |           |
| At 1 January 2015            | 427,269                              | 2,936,817 | 41,387   | 297,796   | 1,206,771 | 4,253      | (6,695)             | 4,907,598 | 129,962     | 5,037,560 |
| Profit for the period        | -                                    | -         | -        | -         | 385,437   | -          | -                   | 385,437   | 8,622       | 394,059   |
| Other comprehensive income   |                                      |           |          |           |           |            |                     |           |             |           |
| Fair value change on         |                                      |           |          |           |           |            |                     |           |             |           |
| available-for-sale           |                                      |           |          |           |           |            |                     |           |             |           |
| investments, net of tax      | _                                    | -         | _        | _         | _         | (1,678)    | -                   | (1,678)   | _           | (1,678)   |
| Currency re-alignment        | _                                    | _         | _        | _         | _         | _          | (1,024)             | (1,024)   | _           | (1,024)   |
| Total comprehensive income   |                                      |           |          |           |           |            |                     |           |             |           |
| for the period               | _                                    | _         | _        | _         | 385,437   | (1,678)    | (1,024)             | 382,735   | 8,622       | 391,357   |
| Dividends declared to        |                                      |           |          |           | 000,101   | (1,010)    | (1,02-1)            | 002,100   | 0,011       | 001,001   |
| non-controlling shareholders | _                                    | _         | _        | -         | -         | -          | -                   | -         | (4,567)     | (4,567)   |
| At 30 June 2015 (Unaudited)  | 427,269                              | 2,936,817 | 41,387   | 297,796   | 1,592,208 | 2,575      | (7,719)             | 5,290,333 | 134,017     | 5,424,350 |

\* These reserve accounts comprise the consolidated reserves of RMB2,727,785,000 in the consolidated statement of financial position as at 30 June 2016.

LUYE PHARMA GROUP LTD.

# INTERIM CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

|   |       | For the six<br>ended 30   |   |
|---|-------|---|---|
|   | Notes | 2016<br>(Unaudited)<br>RMB'000  | 2015<br>(Unaudited)<br>RMB'000  |
|   |       |   |   |
| CASH FLOWS FROM OPERATING ACTIVITIES Profit before tax  |       | 490,882   | 457,106   |
| Adjustments for:  |       | 490,002   | 457,100   |
| Share of profit of an associate   |       | (1,548)   | (509)   |
| Depreciation and amortisation of non-current assets   |       | 63,332  | 57,075  |
| Loss on disposal of non-current assets  | 5     | 430   | 149   |
| Interest income   | 4     | (18,387)  | (6,224)   |
| Investment income from available-for-sale investments   | 4     | (26,774)  | (36,577)  |
| Interest expense  | 6     | 13,333  | 7,577   |
| Increase in trade and notes receivables<br>Decrease/(increase) in prepayments, deposits and other receivables<br>Decrease/(increase) in amounts due from related parties<br>(Increase)/decrease in inventories<br>Increase in pledged time deposits<br>Increase in government grants<br>Increase/(decrease) in trade and notes payables<br>(Decrease)/increase in other payables and accruals<br>Decrease in amounts due to related parties |       | 521,268<br>(311,645)<br>12,933<br>428<br>(44,594)<br>(18,512)<br>3,622<br>10,391<br>(10,764)<br>(1,578) | 478,597<br>(480,467)<br>(7,845)<br>(2,430)<br>27,832<br>(8,011)<br>7,018<br>(2,682)<br>120,926<br>— |
| Cash generated from operations<br>Interest paid<br>Income tax paid  |       | 161,549<br>(9,327)<br>(78,605)  | 132,938<br>(6,602)<br>(47,602)  |
| Net cash flows from operating activities  |       | 73,617  | 78,734  |

# INTERIM CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS (CONTINUED)

|  |                                | For the six months<br>ended 30 June |  |
|--|--------------------------------|-------------------------------------|--|
|  | 2016<br>(Unaudited)<br>RMB'000 | 2015<br>(Unaudited)<br>RMB'000      |  |
| Net cash flows from operating activities                         | 73,617                         | 78,734                              |  |
| CASH FLOWS FROM INVESTING ACTIVITIES                             |                                |                                     |  |
| Purchases of non-current assets                                  | (141,435)                      | (83,535                             |  |
| Purchases of available-for-sale investments                      | (2,111,000)                    | (1,395,000                          |  |
| Proceeds from sales of available-for-sale investments            | 2,896,002                      | 1,840,465                           |  |
| Receipt of investment income from available-for-sale investments | 17,404                         | 36,577                              |  |
| Proceeds from disposal of items of property, plant and equipment | 448                            | 262                                 |  |
| Refund of prepayment for acquisition of a subsidiary             | _                              | 700,000                             |  |
| Increase/(decrease) in government grants                         | 1,200                          | (4,522                              |  |
| Decrease/(increase) in non-pledged time deposits with            | -,                             | (,,,==                              |  |
| original maturity of three months or more when acquired          | 815,591                        | (360,000                            |  |
| Increase in pledged time deposits                                | (392,106)                      |                                     |  |
| Provision of entrusted loan                                      | (600,000)                      | _                                   |  |
| Repayment received of entrusted loan                             | 200,000                        | _                                   |  |
| Dividend received from an associate                              | 682                            | _                                   |  |
| Interest received  | 22,087                         | 2,842                               |  |
| Net cash flows from investing activities                         | 708,873                        | 737,089                             |  |
|  |                                |                                     |  |
| CASH FLOWS FROM FINANCING ACTIVITIES                             |                                | /                                   |  |
| Repayment of loans   | (826,238)                      | (847,229                            |  |
| Proceeds from loans  | 2,565,080                      | 1,145,227                           |  |
| Increase in pledged time deposits                                | (208,500)                      | (187,400                            |  |
| Net cash flows from financing activities                         | 1,530,342                      | 110,598                             |  |
|  | 0.010.000                      | 000 40                              |  |
| NET INCREASE IN CASH AND CASH EQUIVALENTS                        | 2,312,832                      | 926,42                              |  |
| Effect of foreign exchange rate changes, net                     | 3,140                          | (864<br>151 864                     |  |
| Cash and cash equivalents at 1 January                           | 843,674                        | 151,863                             |  |
| CASH AND CASH EQUIVALENTS  |                                |                                     |  |
| At 30 June   | 3,159,646                      | 1,077,420                           |  |



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# NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

# 1. Corporate Information

The interim condensed consolidated financial statements of Luye Pharma Group Ltd. (the "Company") and its subsidiaries (collectively referred to as the "Group") for the six months ended 30 June 2016 were approved and authorised by the board of directors on 29 August 2016.

The Company was incorporated in Bermuda as an exempted company with limited liability under the Bermuda Companies Act on 2 July 2003. It was listed on the Singapore Exchange Securities Trading Limited on 5 May 2004, and delisted since 29 November 2012. On 9 July 2014, the Company succeeded its listing on the Main Board of The Stock Exchange of Hong Kong Limited (the "Stock Exchange").

The Company is an investment holding company. The Company's subsidiaries are principally engaged in the development, production, marketing and sale of pharmaceutical products.

The registered office of the Company is located at Clarendon House, 2 Church Street, Hamilton HM 11, Bermuda. The principal place of business of the Company in Hong Kong is Suite 3207, Champion Tower, 3 Garden Road, Central, Hong Kong.

## 2. Basis of Preparation and Changes to the Group's Accounting Policies

### 2.1 Basis of preparation

The interim condensed consolidated financial statements for the six months ended 30 June 2016 have been prepared in accordance with International Accounting Standard 34 "Interim Financial Reporting".

The interim condensed consolidated financial statements do not include all the information and disclosures required in the annual financial statements, and should be read in conjunction with the Group's annual financial statements as at 31 December 2015.

The interim condensed consolidated financial statements have been prepared under the historical cost convention, except for available-for-sale investments which have been measured at fair value. The interim condensed consolidated financial statements are presented in Renminbi ("RMB") and all values are rounded to the nearest thousand except when otherwise indicated.

### 2.2 Prior year restatement

Certain of the marketing and promotion expenses paid by the Group to the third party promoters were passed onto the distributors and the directors of the Company considered that the relevant expenses should be adjusted and accounted for as a reduction of the revenue earned from the distributors instead of recorded as selling and distribution expenses in the consolidated financial statements of the Group. As a result, a prior year adjustment was recorded to offset the related revenue and selling and distribution expenses of RMB347,868,000 for the six months ended 30 June 2015.

The above adjustment did not affect the net profit or net assets of the Group as at 30 June 2015 or before.

### 2. Basis of Preparation and Changes to the Group's Accounting Policies (Continued)

### 2.3 Changes in accounting policies

The accounting policies adopted in the preparation of the interim condensed consolidated financial statements are consistent with those followed in the preparation of the Group's annual consolidated financial statements for the year ended 31 December 2015, except for the adoption of the following revised standards effective as of 1 January 2016.

| Amendments to IFRS 10, IFRS 12<br>and IAS 28 | Investment Entities: Applying the Consolidation Exception               |
|--|---|
| Amendments to IFRS 11                        | Accounting for Acquisitions of Interests in Joint Operations            |
| IFRS 14                                      | Regulatory Deferral Accounts  |
| Amendments to IAS 1                          | Disclosure Initiative   |
| Amendments to IAS 16 and IAS 38              | Clarification of Acceptable Methods of Depreciation<br>and Amortisation |
| Amendments to IAS 16 and IAS 41              | Agriculture: Bearer Plants  |
| Amendments to IAS 27                         | Equity Method in Separate Financial Statements                          |
| Annual Improvements 2012–2014 Cycle          | Amendments to a number of IFRSs   |

The adoption of these revised standards has had no significant financial effect on these interim condensed consolidated financial statements and there have been no significant changes to the accounting policies applied in these interim condensed consolidated financial statements.

The Group has not applied the new and revised International Financial Reporting Standards, that have been issued but are not yet effective, in these interim condensed consolidated financial statements.

### 3. Operating Segment Information

The Group manages its businesses by type of products. The Group's chief operating decision maker is the chief executive officer of the Company, who reviews revenue and results of major type of products sold for the purpose of resource allocation and assessment of segment performance. Segment result is evaluated based on gross profit less selling expense allocated. No analysis of the Group's assets and liabilities by operating segments is disclosed as it is not regularly provided to the chief operating decision maker for review.

# 3. Operating Segment Information (Continued)

For the six months ended 30 June 2016 (Unaudited)

|   | Oncology<br>drugs<br>RMB'000 | Cardio-<br>vascular<br>system<br>drugs<br>RMB'000 | Alimentary<br>tract and<br>metabolism<br>drugs<br>RMB'000 | Others<br>RMB'000 | Total<br>RMB'000                                      |
|---|------------------------------|---|---|-------------------|---|
| Segment revenue<br>External customers   | 888,430                      | 306,804   | 250,923   | 42,918            | 1,489,075   |
| Total revenue   | 888,430                      | 306,804   | 250,923   | 42,918            | 1,489,075   |
| Segment results   | 435,139                      | 115,699   | 91,605  | 8,496             | 650,939   |
| Other income and gains<br>Administrative expenses<br>Other expenses<br>Finance costs<br>Share of profit of an associate |                              |   |   |                   | 78,940<br>(119,937)<br>(107,275)<br>(13,333)<br>1,548 |
| Profit before tax   |                              |   |   |                   | 490,882   |

### For the six months ended 30 June 2015 (Unaudited)

|   | Oncology<br>drugs<br>RMB'000<br>(Restated) | Cardio-<br>vascular<br>system<br>drugs<br>RMB'000<br>(Restated) | Alimentary<br>tract and<br>metabolism<br>drugs<br>RMB'000<br>(Restated) | Others<br>RMB'000<br>(Restated) | Total<br>RMB'000<br>(Restated)                   |
|---|--|---|---|---------------------------------|--|
| Segment revenue<br>External customers   | 790,038                                    | 348,491   | 223,454   | 40,865                          | 1,402,848  |
| Total revenue   | 790,038                                    | 348,491   | 223,454   | 40,865                          | 1,402,848  |
| Segment results   | 363,854                                    | 123,234   | 87,594  | 4,298                           | 578,980  |
| Other income and gains<br>Administrative expenses<br>Other expenses<br>Finance costs<br>Share of profit of an associate |  |   |   |                                 | 58,965<br>(83,717)<br>(90,054)<br>(7,577)<br>509 |
| Profit before tax   |  |   |   |                                 | 457,106  |

# 4. Revenue, Other Income and Gains

Revenue represents the net invoiced value of goods sold, after allowances for returns and trade discounts during the reporting period.

An analysis of revenue, other income and gains is as follows:

|  | For the six months<br>ended 30 June |  |
|--|-------------------------------------|--|
|  | 2016<br>(Unaudited)<br>RMB'000      | 2015<br>(Unaudited)<br>RMB'000<br>(Restated) |
| <b>Revenue</b><br>Sale of drugs<br>Less: Business tax and government surcharges                    | 1,522,826<br>(33,751)               | 1,436,003<br>(33,155)                        |
|  | 1,489,075                           | 1,402,848                                    |
| Other income and gains<br>Bank interest income<br>Government grants<br>Investment income<br>Others | 18,387<br>32,501<br>26,774<br>1,278 | 6,224<br>15,002<br>36,577<br>1,162           |
|  | 78,940                              | 58,965                                       |

# 5. Profit Before Tax

The Group's profit before tax is arrived at after charging:

|  |  | For the six months<br>ended 30 June                                       |  |
|--|--|---|--|
|  | 2016<br>(Unaudited)<br>RMB'000   | 2015<br>(Unaudited)<br>RMB'000  |  |
| Depreciation of items of property, plant and equipment<br>Amortisation of other intangible assets<br>Amortisation of prepaid land lease payments<br>Operating lease expenses<br>Auditors' remuneration<br>Research and development costs<br>Cost of inventories sold<br>Foreign exchange loss, net | 49,017<br>11,680<br>2,635<br>9,619<br>1,680<br>83,981<br>230,099<br>21,944 | 42,469<br>11,970<br>2,636<br>6,541<br>1,680<br>86,035<br>262,421<br>2,457 |  |
| Loss on disposal of non-current assets   | 430  | 149   |  |

# 6. Finance Costs

|   | For the six months<br>ended 30 June   |             |  |
|---|---|-------------|--|
|   | 2016         2015           (Unaudited)         (Unaudited)           RMB'000         RMB'000 |             |  |
| Interest on bank loans<br>Finance charges payable under a finance lease | 13,317<br>16  | 7,562<br>15 |  |
|   | 13,333  | 7,577       |  |

## 7. Income Tax

The Group is subject to income tax on an entity basis on profit arising in or derived from the jurisdictions in which members of the Group are domiciled and operate.

The Group calculates the period income tax expense using the tax rate that would be applicable to the expected total annual earnings. The major components of income tax expense in the interim condensed statement of profit or loss are:

|   | For the six months<br>ended 30 June |                                |
|---|-------------------------------------|--------------------------------|
|   | 2016<br>(Unaudited)<br>RMB'000      | 2015<br>(Unaudited)<br>RMB'000 |
| Current tax:<br>Income tax charge<br>Adjustments in respect of income tax of previous years<br>Deferred tax | 86,691<br>82<br>(18,982)            | 66,812<br>(1,432)<br>(2,333)   |
| Total tax charge for the period   | 67,791                              | 63,047                         |

# 8. Dividend

An interim dividend of RMB0.032 per share for the six months ended 30 June 2016 was declared by the board of directors on 29 August 2016 (six months ended 30 June 2015: Nil).

# 9. Earnings Per Share Attributable to Ordinary Equity Holders of the Parent

The calculation of the basic earnings per share amount is based on the profit for the period attributable to ordinary equity holders of the parent, and the weighted average number of ordinary shares of 3,321,073,843 (the six months ended 30 June 2015: 3,321,073,843) in issue during the period.

The following reflects the income and share data used in the basic earnings per share computation:

|                                | For the six months<br>ended 30 June  |  |
|--------------------------------|--|--|
| 2016<br>(Unaudited)<br>RMB'000 | 2015<br>(Unaudited)<br>RMB'000   |  |
| 424,569                        | 385,437  |  |
|                                | For the six months<br>ended 30 June  |  |
| 2016<br>(Unaudited)            | 2015<br>(Unaudited)  |  |
|                                | ended 30<br>2016<br>(Unaudited)<br>RMB'000<br>424,569<br>For the six<br>ended 30<br>2016 |  |

| Shares   |               |               |
|--|---------------|---------------|
| Weighted average number of shares in issue during the period | 3,321,073,843 | 3,321,073,843 |

No adjustment has been made to the basic earnings per share amounts presented for the six months ended 30 June 2016 and 2015 in respect of a dilution as the Group had no potentially dilutive ordinary shares in issue during the periods.

# 10. Property, Plant and Equipment

|   | As at                                     |   |
|---|---|---|
|   | 30 June                                   | 31 December                               |
|   | 2016                                      | 2015                                      |
|   | (Unaudited)                               | (Audited)                                 |
|   | <b>RMB'000</b>                            | RMB'000                                   |
| Carrying amount at beginning of period<br>Additions<br>Depreciation provided during the period<br>Disposals | 1,196,262<br>119,221<br>(49,017)<br>(878) | 1,092,151<br>191,341<br>(86,280)<br>(950) |
| Carrying amount at end of period  | 1,265,588                                 | 1,196,262                                 |

As at 30 June 2016, the Group was applying for certificates of ownership for certain properties with the net book value of RMB1,486,000 (31 December 2015: RMB1,519,000). The directors of the Company are of the opinion that the use of the properties and the conduct of operating activities at these properties referred to above are not affected by the fact the Group had not yet obtained the relevant property title certificates. The Group is not able to assign, transfer or mortgage these assets until such certificates are obtained.

# 11. Available-for-sale Investments

|   | As at         30 June       31 December         2016       2015         (Unaudited)       (Audited)         RMB'000       RMB'000 |              |
|---|---|--------------|
| <b>Current</b><br>Investment in bank financial products, at fair value                        | 616,349   | 1,402,118    |
| <b>Non-Current</b><br>Listed equity investment, at fair value<br>Unlisted investment, at cost | 3,050<br>500  | 2,842<br>500 |
|   | 3,550   | 3,342        |

Current available-for-sale investments are structured financial products issued by banks with expected interest rates ranging from 2.45% to 3.30% per annum with a maturity period within six months in the PRC. The principals are all protected. The fair values of the financial products approximate to their costs plus expected interest.

Non-current available-for-sale financial assets consist of investments in ordinary shares, and therefore have no fixed maturity date or coupon date.

The fair value of the listed equity investment is derived from quoted price in an active market.

The fair value of unlisted investments cannot be reliably measured because (a) the variability in the range of reasonable fair value estimates is significant for the investment, and (b) the probabilities of the various estimates within the range cannot be reasonably assessed and used in estimating fair value. These investments were stated at cost less any impairment losses.

As at 30 June 2016, investment in bank financial products of RMB600,000,000 (31 December 2015: Nil) were pledged to secure intra-group notes payable.

# **12. Trade and Notes Receivables**

|                                       | As at       |             |
|---------------------------------------|-------------|-------------|
|                                       | 30 June     | 31 December |
|                                       | 2016        | 2015        |
|                                       | (Unaudited) | (Audited)   |
|                                       | RMB'000     | RMB'000     |
|                                       |             |             |
| Trade receivables                     | 755,478     | 622,554     |
| Notes receivable                      | 751,518     | 572,673     |
|                                       |             |             |
|                                       | 1,506,996   | 1,195,227   |
| Less: Impairment of trade receivables | (2,248)     | (2,124)     |
|                                       |             |             |
|                                       | 1,504,748   | 1,193,103   |

The Group's trading terms with its customers are mainly on credit. The credit period is generally one month to three months, extending up to six months for major customers. The Group seeks to maintain strict control over its outstanding receivables and overdue balances are reviewed regularly by senior management. In view of the aforementioned and the fact that the Group's trade receivables relate to large number of diversified customers, there is no significant concentration of credit risk. Trade receivables are non-interest-bearing.

An aged analysis of the trade receivables as at the end of the reporting period, based on the invoice date, is as follows:

|                         | As at              |           |
|-------------------------|--------------------|-----------|
|                         | 30 June 31 Decembe |           |
|                         | 2016               | 2015      |
|                         | (Unaudited)        | (Audited) |
|                         | <b>RMB'000</b>     | RMB'000   |
|                         |                    |           |
| Less than 3 months      | 609,937            | 530,615   |
| Between 3 and 6 months  | 85,101             | 50,876    |
| Between 6 and 12 months | 56,233             | 37,347    |
| Between 1 and 2 years   | 2,879              | 2,145     |
| Over 2 years            | 1,328              | 1,571     |
|                         |                    |           |
|                         | 755,478            | 622,554   |

As at 30 June 2016, no notes receivable were pledged to secure notes payable. As at 31 December 2015, the Group has pledged notes receivable of RMB15,805,000 to secure notes payable of RMB10,235,000 (note 15).

The notes receivable are due within six months.

As at 30 June 2016, the Group endorsed certain notes receivable accepted by certain banks in the PRC (the "Endorsed Notes") to certain of its suppliers in order to settle the trade payables due to such suppliers with a carrying amount in aggregate of RMB70,556,000 (31 December 2015: RMB73,157,000) (the "Endorsement"). In addition, the Group discounted certain notes receivable accepted by certain banks in the PRC (the "Discounted Notes") with a carrying amount in aggregate of RMB810,713,000 (31 December 2015: Nil) (the "Discount"). The Endorsed Notes and the Discounted Notes have a maturity from one to six months as at 30 June 2016. In accordance with the Law of Negotiable Instruments in the PRC, the holders of the Endorsed Notes and the Discounted Notes have a right of recourse against the Group if the PRC banks default (the "Continuing Involvement").

### 12. Trade and Notes Receivables (Continued)

In the opinion of the directors of the Company, the Group has transferred substantially all the risks and rewards relating to certain Endorsed Notes accepted by large and reputable banks with amounts of RMB29,916,000 (31 December 2015: RMB44,662,000) ("Derecognised Notes") as at 30 June 2016. Accordingly, it has derecognised the full carrying amounts of these Derecognised Notes and the associated trade payables. The maximum exposure to loss from the Group's Continuing Involvement in these Derecognised Notes and the undiscounted cash flows to repurchase these Derecognised Notes equals to their carrying amounts. In the opinion of the directors of the Company, the fair values of the Group's Continuing Involvement in these Derecognised Notes are not significant.

The Group continued to recognise the full carrying amount of the remaining Endorsed Notes and associated trade payables settled with an amount of RMB40,640,000 (31 December 2015: RMB28,495,000), and recognised the proceeds received from the discount of the remaining Discounted Notes with an amount of RMB810,713,000 (31 December 2015: Nil) as short term loans as at 30 June 2016 because the directors of the Company believe that the Group has retained the substantial risks and rewards, which include default risks relating to such remaining Endorsed Notes and Discounted Notes.

During the period, the Group has not recognised any gain or loss on the date of transfer of the Derecognised Notes. No gains or losses were recognised from the continuing involvement, both during the period or cumulatively. The Endorsement and Discount have been made evenly throughout the period.

#### As at 30 June 31 December 2016 2015 (Unaudited) (Audited) **RMB'000** RMB'000 Entrusted loan receivables 400,000 Other receivables 89.013 80.427 Prepaid income tax 3.904 3.904 21,069 36,918 Prepayments 513,986 121,249 Less: Impairment of other receivables (3,000)(3,000)510,986 118,249

# **13. Prepayments, Deposits and Other Receivables**

The entrusted loans are unsecured, repayable within one month from the statement of financial position date, and bear interest at 0.5% per month. In July 2016, the Group has fully received the entrusted loans.

The aged analysis of the prepayments, deposits and other receivables that are not considered to be impaired is as follows:

|                               | As at              |           |
|-------------------------------|--------------------|-----------|
|                               | 30 June 31 Decembe |           |
|                               | 2016               | 2015      |
|                               | (Unaudited)        | (Audited) |
|                               | <b>RMB'000</b>     | RMB'000   |
| Neither past due nor impaired | 510,986            | 118,249   |

The financial assets included in the above balances that were neither past due nor impaired relate to other receivables for which there was no recent history of default.

# 14. Cash and Cash Equivalents and Pledged Time Deposits

|   | As  | As at                                       |  |
|---|---|---|--|
|   | 30 June<br>2016<br>(Unaudited)<br>RMB'000 | 31 December<br>2015<br>(Audited)<br>RMB'000 |  |
| Cash and bank balances<br>Time deposits   | 3,159,646<br>1,030,618                    | 843,674<br>1,227,091                        |  |
| Less:   | 4,190,264                                 | 2,070,765                                   |  |
| Pledged time deposits for letter of credit<br>Pledged time deposits for bank loans<br>Pledged time deposits for notes payables*<br>Non-pledged time deposits with original maturity | (33,109)<br>(475,000)<br>(377,509)        | <br>(266,500)<br>                           |  |
| over three months when acquired   | (145,000)                                 | (960,591)                                   |  |
| Cash and cash equivalents   | 3,159,646                                 | 843,674                                     |  |
| Denominated in RMB<br>Denominated in US\$<br>Denominated in others  | 619,456<br>2,533,712<br>6,478             | 561,697<br>267,366<br>14,611                |  |
| Cash and cash equivalents   | 3,159,646                                 | 843,674                                     |  |

The RMB is not freely convertible into other currencies. However, under Mainland China's Foreign Exchange Control Regulations and Administration of Settlement, Sales and Payment of Foreign Exchange Regulations, the Group is permitted to exchange RMB for other currencies through banks authorised to conduct foreign exchange business. The remittance of funds out of Mainland China is subject to exchange restrictions imposed by the PRC government.

Cash at banks earns interest at floating rates based on daily bank deposit rates. Time deposits are made for varying periods of between one day and twelve months depending on the immediate cash requirements of the Group, and earn interest at the respective short term time deposit rates. The bank balances and pledged time deposits are deposited with creditworthy banks with no recent history of default.

\* As at 30 June 2016, time deposits of RMB13,887,000 (31 December 2015: Nil) and RMB363,622,000 (31 December 2015: Nil) were pledged to secure third party notes payable (note 15) and intra-group notes payable, respectively.

# **15. Trade and Notes Payables**

|                | As at          |             |
|----------------|----------------|-------------|
|                | 30 June        | 31 December |
|                | 2016           | 2015        |
|                | (Unaudited)    | (Audited)   |
|                | <b>RMB'000</b> | RMB'000     |
|                |                |             |
| Trade payables | 72,723         | 72,984      |
| Notes payable  | 20,887         | 10,235      |
|                |                |             |
|                | 93,610         | 83,219      |

An aged analysis of the trade and notes payables as at the end of the reporting period, based on the invoice date, is as follows:

|                         | As at          |             |
|-------------------------|----------------|-------------|
|                         | 30 June        | 31 December |
|                         | 2016           | 2015        |
|                         | (Unaudited)    | (Audited)   |
|                         | <b>RMB'000</b> | RMB'000     |
|                         |                |             |
| Less than 3 months      | 87,497         | 71,221      |
| Between 3 and 6 months  | 2,655          | 9,751       |
| Between 6 and 12 months | 2,008          | 1,420       |
| Between 1 and 2 years   | 1,132          | 513         |
| Over 2 years            | 318            | 314         |
|                         |                |             |
|                         | 93,610         | 83,219      |

The trade payables are non-interest-bearing and are normally settled on 90-day terms.

As at 30 June 2016, notes payable of RMB20,887,000 (31 December 2015: Nil) were secured by the Group's time deposits with a carrying amount of RMB13,887,000 (31 December 2015: Nil) (note 14).

As at 31 December 2015, notes payable of RMB10,235,000 were secured by the Group's notes receivable with a carrying amount of RMB15,805,000 (note 12). The maturity date of the notes payable is within six months.

# **16. Interest-bearing Loans and Borrowings**

### As at 30 June 2016

|   | Effective interest rate (%) | Moturity          | <b>RMB'000</b> |
|---|-----------------------------|-------------------|----------------|
|   | (70)                        | Maturity          |                |
| Current                                 |                             |                   |                |
| Bank loans - secured                    |                             |                   |                |
| RMB80,000,000 bank loan                 | 3.61                        | 12 September 2016 | 80,000         |
| RMB22,300,000 bank loan                 | 3.61                        | 20 September 2016 | 22,300         |
| RMB4,850,000 bank loan                  | 3.61                        | 20 September 2016 | 4,850          |
| RMB160,000,000 bank loan                | 3.70                        | 25 July 2016      | 160,000        |
| RMB70,000,000 bank loan                 | 3.70                        | 27 August 2016    | 70,000         |
| RMB330,000,000 bank loan                | 3.70                        | 27 August 2016    | 330,000        |
| RMB85,000,000 bank loan                 | 3.70                        | 29 August 2016    | 85,000         |
| US\$25,000,000 bank loan                | 3-Month HIBOR+1.65          | 1 April 2017      | 165,780        |
| US\$40,000,000 bank loan                | 12-Month LIBOR+0.75         | 28 July 2016      | 265,248        |
| EUR33,500,000 bank loan                 | 3-Month LIBOR+0.8           | 1 April 2017      | 247,063        |
| Discounted notes receivable             | 3.40                        | 23 August 2016    | 10,713         |
|   | 3.70                        | 25 October 2016   | 200,000        |
|   | 3.07                        | 24 December 2016  | 600,000        |
|   |                             |                   |                |
| Finance lease payables, current portion | 2.2                         | 30 June 2017      | 148            |
|   |                             |                   | 2,241,102      |
|   |                             | -                 | _, ,           |
| Non-current                             |                             |                   |                |
| Finance lease payables                  | 2.2                         | 1 July 2017–      |                |
|   |                             | 30 August 2020    | 455            |
|   |                             | -                 |                |
|   |                             |                   | 2,241,557      |

# 16. Interest-bearing Loans and Borrowings (Continued)

### As at 31 December 2015

|  | Effective interest rate (%)                      | Maturity                                      | RMB'000                      |
|--|--|---|------------------------------|
| Current<br>Bank loans — secured<br>RMB80,000,000 bank loan<br>US\$25,000,000 bank loan<br>US\$40,000,000 bank loan | 3.77<br>3-Month LIBOR+1.8<br>12-Month LIBOR+0.75 | 15 March 2016<br>1 April 2016<br>28 July 2016 | 80,000<br>162,340<br>259,744 |
| Finance lease payables, current portion  | 2.2  | 31 December 2016                              | 138                          |
|  |  |   | 502,222                      |
| Non-current<br>Finance lease payables  | 2.2  | 1 January 2017–<br>30 August 2020             | 493                          |
|  |  |   | 502,715                      |

Certain of the Group's bank loans are secured by the pledge of certain of the Group's time deposits of RMB475,500,000 (31 December 2015: RMB266,500,000) (note 14) and are guaranteed by the companies within the Group.

# **17. Commitments**

The Group had the following capital commitments as at the end of the reporting period:

|  | As at             |                   |
|--|-------------------|-------------------|
|  | 30 June           | 31 December       |
|  | 2016              | 2015              |
|  | (Unaudited)       | (Audited)         |
|  | <b>RMB'000</b>    | RMB'000           |
| Contracted, but not provided for:<br>Land and buildings<br>Plant and machinery | 86,682<br>147,739 | 75,467<br>106,215 |
|  | 234,421           | 181,682           |

# **18. Related Party Transactions**

Details of the Group's principal related parties are as follows:

| Company   | Relationship                                      |
|---|---|
| Steward Cross Pte. Ltd. ("Steward Cross")                         | Associate   |
| Shandong Boan Biological Technology Co., Ltd<br>("Shandong Boan") | An entity controlled by a director of the Company |

(a) The Group had the following transactions with related parties during the six months ended 30 June 2016 and 2015:

|                                       | For the six months<br>ended 30 June |                                |                                |
|---------------------------------------|-------------------------------------|--------------------------------|--------------------------------|
|                                       | Notes                               | 2016<br>(Unaudited)<br>RMB'000 | 2015<br>(Unaudited)<br>RMB'000 |
| Sales of products to Steward Cross    | (i)                                 | 3,844                          | 3,609                          |
| Sales of inventories to Shandong Boan | (ii)                                | 1,439                          | 2,873                          |

Notes:

- (i) The sales to Steward Cross were made according to the published prices and conditions offered to the major customers of the Group.
- (ii) The sales to Shandong Boan were made on terms equivalent to those that prevail in arm's length transaction.

### 18. Related Party Transactions (Continued)

(b) Outstanding balances with related parties:

The Group had the following significant balances with its related parties as at 30 June 2016 and 31 December 2015:

(i) Due from related parties

|               | As at             |           |
|---------------|-------------------|-----------|
|               | 30 June 31 Decemb |           |
|               | 2016              | 2015      |
|               | (Unaudited)       | (Audited) |
|               | <b>RMB'000</b>    | RMB'000   |
|               |                   |           |
| Steward Cross | 1,172             | 1,600     |

### (ii) Due to related parties

|               | As at       |             |
|---------------|-------------|-------------|
|               | 30 June     | 31 December |
|               | 2016        | 2015        |
|               | (Unaudited) | (Audited)   |
|               | RMB'000     | RMB'000     |
|               |             |             |
| Shandong Boan | 1,850       | 3,428       |

# **19. Financial Instruments by Category**

The carrying amounts of each of the categories of financial instruments as at 30 June 2016 and 31 December 2015 are as follows:

### As at 30 June 2016 (Unaudited)

### Financial assets

|   | Loans and<br>receivables<br>RMB'000 | Available-<br>for-sale<br>financial<br>assets<br>RMB'000 | Total<br>RMB'000 |
|---|-------------------------------------|--|------------------|
| Available-for-sale investments                            | _                                   | 619,899  | 619,899          |
| Trade and notes receivables                               | 1,504,748                           | _  | 1,504,748        |
| Financial assets included in prepayments, deposits and    | .,                                  |  | .,,              |
| other receivables   | 489,013                             | _  | 489,013          |
| Cash and cash equivalents                                 | 3,159,646                           | _  | 3,159,646        |
| Time deposits with original maturity of over three months | 145,000                             | _  | 145,000          |
| Pledged short-term deposits                               | 885,618                             | _  | 885,618          |
| Due from related parties                                  | 1,172                               | _  | 1,172            |
|   | 6,185,197                           | 619,899  | 6,805,096        |

# 19. Financial Instruments by Category (Continued)

The carrying amounts of each of the categories of financial instruments as at 30 June 2016 and 31 December 2015 are as follows: (continued)

### As at 30 June 2016 (Unaudited)

**Financial liabilities** 

|   | Financial<br>liabilities at<br>amortised<br>cost<br>RMB'000 | Total<br>RMB'000               |
|---|---|--------------------------------|
| Trade and notes payables<br>Financial liabilities included in accrued liabilities and other payables<br>Interest-bearing loans and borrowings | 93,610<br>205,425<br>2,241,557                              | 93,610<br>205,425<br>2,241,557 |
|   | 2,540,592   | 2,540,592                      |

### As at 31 December 2015 (Audited)

### Financial assets

|   | Loans and<br>receivables<br>RMB'000 | Available-<br>for-sale<br>financial<br>assets<br>RMB'000 | Total<br>RMB'000 |
|---|-------------------------------------|--|------------------|
|   |                                     | 1 105 100  | 1 405 400        |
| Available-for-sale investments                            | —                                   | 1,405,460  | 1,405,460        |
| Trade and notes receivables                               | 1,193,103                           | _  | 1,193,103        |
| Financial assets included in prepayments, deposits and    |                                     |  |                  |
| other receivables   | 80,427                              | —  | 80,427           |
| Cash and cash equivalents                                 | 843,674                             | _  | 843,674          |
| Time deposits with original maturity of over three months | 960,591                             | _  | 960,591          |
| Pledged short-term deposits                               | 266,500                             | _  | 266,500          |
| Due from related parties                                  | 1,600                               |  | 1,600            |
|   | 3,345,895                           | 1,405,460  | 4,751,355        |

# 19. Financial Instruments by Category (Continued)

The carrying amounts of each of the categories of financial instruments as at 30 June 2016 and 31 December 2015 are as follows: (continued)

### As at 31 December 2015 (Audited)

**Financial liabilities** 

|   | Financial<br>liabilities at<br>amortised<br>cost<br>RMB'000 | Total<br>RMB'000             |
|---|---|------------------------------|
| Trade and notes payables<br>Financial liabilities included in accrued liabilities and other payables<br>Interest-bearing loans and borrowings | 83,219<br>194,336<br>502,715                                | 83,219<br>194,336<br>502,715 |
|   | 780,270   | 780,270                      |

### Fair values

The fair value of a financial instrument is the amount at which the instrument could be exchanged or settled between knowledgeable and willing parties in an arm's length transaction, other than in a forced or liquidation sale.

### Financial instruments carried at fair value

The Group has carried all investment securities that are classified as available-for-sale investments at their fair values as required by IAS 39, except for unlisted investments which were stated at cost (note 11).

# 20. Fair Value and Fair Value Hierarchy of Financial Instruments

The following tables illustrate the fair value measurement hierarchy of the Group's financial instruments:

Assets measured at fair value:

### As at 30 June 2016 (Unaudited)

|  | Fair value measurement using                                 |   |   |                  |
|--|--|---|---|------------------|
|  | Quoted prices<br>in active<br>inputs<br>(Level 1)<br>RMB'000 | Significant<br>observable<br>inputs<br>(Level 2)<br>RMB'000 | Significant<br>unobservable<br>inputs<br>(Level 3)<br>RMB'000 | Total<br>RMB'000 |
| Available-for-sale investments:<br>Equity investment | 3,050  | _   | _   | 3,050            |
| Investment in bank financial products                | _  | 616,349   | -   | 616,349          |
|  | 3,050  | 616,349   | -   | 619,399          |

### As at 31 December 2015 (Audited)

|                                       | Fair value measurement using |             |              |           |
|---------------------------------------|------------------------------|-------------|--------------|-----------|
|                                       | Quoted prices                | Significant | Significant  |           |
|                                       | in active                    | observable  | unobservable |           |
|                                       | inputs                       | inputs      | inputs       |           |
|                                       | (Level 1)                    | (Level 2)   | (Level 3)    | Total     |
|                                       | RMB'000                      | RMB'000     | RMB'000      | RMB'000   |
| Available-for-sale investments:       |                              |             |              |           |
| Equity investment                     | 2,842                        | _           | _            | 2,842     |
| Investment in bank financial products | _                            | 1,402,118   | _            | 1,402,118 |
|                                       | 2,842                        | 1,402,118   | _            | 1,404,960 |

During the period, there were no transfers of fair value measurements between Level 1 and Level 2 and no transfers into or out of Level 3 (the six months ended 30 June 2015: Nil).

The Group did not have any financial liabilities measured at fair value as at 30 June 2016 and 31 December 2015.

Financial instruments whose carrying amounts approximate to their fair values

Management has determined that the carrying amounts of cash and cash equivalents, pledged time deposits, trade and notes receivables, deposits and other receivables, amounts due from/to related parties, trade and notes payables, other payables, and short term interest-bearing loans and borrowings, based on their notional amounts, reasonably approximate to their fair values because these financial instruments are mostly short term in nature. The carrying amounts of long term interest-bearing loans and borrowings, which incur interest at floating interest rate, also approximate to their fair values as the interest rate is periodically adjusted to market rate.

# 21. Events After the Reporting Period

On 25 July 2016, the board of directors announces that, Luye Pharma (Germany) GmbH and Luye Pharma Switzerland AG ("Buyers", each an indirectly wholly-owned subsidiary of the Company), the Company and the Acino International AG and Acino Pharma AG ("Sellers") entered into a share purchase agreement, pursuant to which the Buyers have conditionally agreed to purchase, and the Sellers have conditionally agreed to sell, the entire issued share capital of Acino AG and Acino Supply AG. The Company has agreed to guarantee the obligations of the Buyers under the share purchase agreement. The purchase price for the acquisition is EUR245,000,000, payable in cash and is subject to adjustments based on the cash balance, the outstanding indebtedness and the working capital level of Acino AG and Acino Supply AG as at the completion date of the acquisition in accordance with the terms of the share purchase agreement.

For the details of the proposed acquisition, please refer to the Company's announcement dated on 25 July 2016.