THIS CIRCULAR IS IMPORTANT AND REQUIRES YOUR IMMEDIATE ATTENTION

If you are in any doubt as to any aspect about this circular or as to the action to be taken, you should consult your stockbroker or other registered dealer in securities, bank manager, solicitor, professional accountant or other professional adviser.

If you have sold or transferred all your shares in Beijing Capital Land Ltd., you should at once hand this circular, together with the enclosed form of proxy and reply slip, to the purchaser or transferee or to the bank, stockbroker or other agent through whom the sale or transfer was effected for transmission to the purchaser or transferee.

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(A joint stock limited company incorporated in the People's Republic of China with limited liability) (Stock Code: 2868)

PROPOSED ELECTION AND APPOINTMENT OF SUPERVISOR

Capitalised terms used in this cover page shall have the same meanings as those defined in the section headed "Definitions" in this circular.

A letter from the Board is set out on pages 2 to 3 of this circular.

A notice convening the EGM to be held on Monday, 7 November 2016 at 9:00 a.m. at F17, Red Goldage, No. 2, Guang Ning Bo Street, Beijing, the PRC, together with the reply slips and forms of proxy are enclosed herein.

If you intend to attend the EGM, please complete and return the enclosed reply slips and forms of proxy in accordance with the instruction printed thereon as soon as possible, and in any event no later than Sunday, 30 October 2016 for the reply slips and no less than 24 hours before the time appointed for the meetings or any adjourned meetings thereof for the forms of proxy.

Completion and return of the forms of proxy will not preclude you from attending and voting in person at the meetings or any adjourned meetings thereof and, in such event, the relevant form of proxy shall be deemed to be revoked.

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DEFINITIONS

In this circular, unless the context otherwise requires, the following expressions have the following meanings:

"Board"	the board of Directors
"Capital Group"	Beijing Capital Group Co., Ltd.*(北京首都創業集團有限公司), a state-owned enterprise incorporated in the PRC on 26 October 1994 and under the direct supervision of the State-owned Assets Supervision and Administration Commission of People's Government of Beijing Municipality*(北京市人民政府國有資產 監督管理委員會), the controlling shareholder of the Company
"Company"	Beijing Capital Land Ltd. (首創置業股份有限公司), a joint stock company incorporated in the PRC with limited liability and whose H Shares are listed on the main board of the Stock Exchange
"Director(s)"	the director(s) of the Company
"EGM"	the Extraordinary General Meeting of the Company to be held on 7 November 2016 at F17, Red Goldage, No. 2, Guang Ning Bo Street, Beijing, PRC to approve the proposed election and appointment of a Supervisor
"EGM Notice"	the notice of the EGM
"EGM Notice" "H Share(s)"	the notice of the EGM the ordinary shares of RMB1.00 each of the Company which are issued outside the PRC, listed on the Stock Exchange and traded in Hong Kong dollars
	the ordinary shares of RMB1.00 each of the Company which are issued outside the PRC, listed on the Stock Exchange and traded
"H Share(s)"	the ordinary shares of RMB1.00 each of the Company which are issued outside the PRC, listed on the Stock Exchange and traded in Hong Kong dollars
"H Share(s)" "Hong Kong"	the ordinary shares of RMB1.00 each of the Company which are issued outside the PRC, listed on the Stock Exchange and traded in Hong Kong dollarsHong Kong Special Administrative Region of the PRCthe Rules Governing the Listing of Securities on the Stock
"H Share(s)" "Hong Kong" "Listing Rules"	 the ordinary shares of RMB1.00 each of the Company which are issued outside the PRC, listed on the Stock Exchange and traded in Hong Kong dollars Hong Kong Special Administrative Region of the PRC the Rules Governing the Listing of Securities on the Stock Exchange (as amended from time to time) the People's Republic of China excluding, for the purposes of this announcement, Hong Kong, the Macau Special Administrative
"H Share(s)" "Hong Kong" "Listing Rules" "PRC"	 the ordinary shares of RMB1.00 each of the Company which are issued outside the PRC, listed on the Stock Exchange and traded in Hong Kong dollars Hong Kong Special Administrative Region of the PRC the Rules Governing the Listing of Securities on the Stock Exchange (as amended from time to time) the People's Republic of China excluding, for the purposes of this announcement, Hong Kong, the Macau Special Administrative Region and Taiwan



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Non-Executive Director: Li Songping (*Chairman*)

Executive Director: Tang Jun (*President*)

Non-Executive Directors: Sun Baojie Sun Shaolin Su Jian Yang Weibin

Independent non-executive Directors: Wang Hong Li Wang Wong Yik Chung, John Legal address: Room 6008, Block 1 No.26 Qingchun Road, Huairou District Beijing PRC

Place of business in the PRC: F17, Red Goldage No.2, Guang Ning Bo Street Beijing PRC

Place of business in Hong Kong: Suites 2906-08, AIA Central, 1 Connaught Road Central, Hong Kong

21 October 2016

To the Shareholders

Dear Sir or Madam,

PROPOSED ELECTION AND APPOINTMENT OF SUPERVISOR

I. INTRODUCTION

The purpose of this circular is to provide you with information on election and appointment of supervisor.

II. PROPOSED ELECTION AND APPOINTMENT OF SUPERVISOR

On 21 October 2016, the Board announced that, Ms. Tang Yanan ("Ms. Tang") has been nominated as a candidate for election at the EGM as a shareholder representative Supervisor subject to the approval by the Shareholders. The proposed term of service will be for the period from the date of forthcoming EGM to the expiry of the fifth session of the Supervisory Committee being 4 December 2017.

LETTER FROM THE BOARD

Biographical details of the proposed Supervisor are set out in Appendix I to this circular as required under Rule 13.51(2) of the Listing Rules to enable the Shareholders to make an informed decision on their election.

III. EGM

Set out on pages 5 to 6 of this circular is a notice of the EGM to be held on Monday, 7 November 2016 at 9:00 a.m. at F17, Red Goldage, No.2, Guang Ning Bo Street, Beijing, PRC for the purpose of considering and, if thought fit, passing a ordinary resolution to approve the election and appointment of the Supervisor.

The Articles provide that those Shareholders who intend to attend any Shareholders' general meeting shall send a written reply to the Company 7 days before the date of the meeting (the "Reply Date"). In case the written replies received from the Shareholders indicating their intention to attend the EGM represent holders of less than one half of the total number of Shares with voting rights, the Company shall within 5 days after the Reply Date inform the Shareholders in the form of a public announcement the matters to be considered at the EGM, and the date and place of the meeting. The relevant general meeting may be convened after such announcement has been published.

A form of proxy for use at the EGM is enclosed. Whether or not you are able to attend the EGM in person, please complete the form of proxy and return the same to the Company's place of business in the PRC (for holders of Domestic Shares and Non-H Foreign Shares) or Hong Kong (for holders of H Shares) no later than 24 hours before the time appointed for the meeting.

In view of the above requirements in respect of the meeting convened by the notice of the EGM, you are urged to complete and return the form of proxy and the reply slip enclosed, whether or not you intend to attend the EGM. Completion and return of the form of proxy shall not preclude you from attending and voting in person at the EGM or any adjourned meetings thereof should you desire and in such event, the relevant form of proxy shall be deemed to be revoked.

Pursuant to Rule 13.39(4) of the Listing Rules, any vote of shareholders at a general meeting must be taken by poll. Therefore, all resolutions proposed at the EGM will be voted by poll. No Shareholder is required to abstain from voting for the resolutions proposed at the EGM.

IV. RECOMMENDATIONS

The Board believes that proposed election and appointment of the Supervisor is in the interests of the Company and the Shareholders as a whole. The Board recommends that the Shareholders vote in favour of the resolutions to be proposed at the EGM.

Yours faithfully, By order of the Board Li Songping Chairman

APPENDIX I BIOGRAPHICAL DETAILS OF THE PROPOSED SUPERVISOR

Supervisor

Ms. Tang Yanan (湯亞楠), aged 35. Ms. Tang is an intermediate accountant. Ms. Tang joined Capital Group since February 2006 and had served as Head of Accounting of the Accounting Information Department of Beijing Capital Co., Ltd. and Accountant of the Financial Management Department of Capital Group. She also served as Assistant to General Manager of the Financial Management Department of Capital Group since May 2013. Prior to joining Capital Group, Ms. Tang served as an auditor of Beijing Jingdu Certified Public Accountants from August 2003 to February 2006. Ms. Tang obtained a Bachelor's degree in Management from the School of Business Administration of the Jingdezhen Ceramic Institute, Jiangxi Province in 2003 and a Master of Science in Finance from Hong Kong Baptist University in 2012.

A service contract for a term from the date of forthcoming EGM to the expiry of the fifth session of the Supervisory Committee being 4 December 2017 will be entered into between Ms. Tang and the Company. Ms. Tang's remuneration is fixed by the Board pursuant to the authority granted by the Shareholders at the general meeting by reference to the Supervisor's duty, responsibilities and performance, results of the Group and other factors which the Board may consider relevant and appropriate.

Save for disclosed above, Ms. Tang does not (i) have any relationship with any other Directors, Supervisors, senior management or substantial or controlling shareholders of the Company; (ii) hold any other position with the Company and other members of the Group; (iii) hold any directorships in other listed public companies in the last three years; and (iv) hold any interest in the shares of the Company within the meaning of Part XV of the Securities and Futures Ordinance. There is no information in relation to the proposed Supervisor required to be disclosed pursuant to Rule 13.51(2) of the Listing Rules, nor are there other matters in relation to the election and appointment that need to be brought to the attention of Shareholders.



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NOTICE IS HEREBY GIVEN that an extraordinary general meeting (the "EGM") of Beijing Capital Land Ltd. (the "Company") will be held on Monday, 7 November 2016 at 9:00 a.m. at F17, Red Goldage, No. 2, Guang Ning Bo Street, Beijing, the People's Republic of China to consider and, if thought fit, to pass the following resolution:

ORDINARY RESOLUTION

"THAT the election and appointment of Ms. Tang Yanan as a shareholder representative Supervisor of the Company which is to take effect from the date of EGM to the expiry of the fifth session of the Supervisory Committee being 4 December 2017, be and is hereby approved."

By order of the Board of Beijing Capital Land Ltd. Lee Sze Wai Company Secretary

Hong Kong, 21 October 2016

Notes:

1. Registration procedures for the EGM

Shareholders who intend to attend the EGM have to return the reply slip together with any necessary registration documents to the Company in person or by post or fax on or before Sunday, 30 October 2016.

2. Proxy

- i. Any Shareholder entitled to attend and vote at the EGM is entitled to appoint one or more proxies to attend and vote at the meeting on his or her behalf. A proxy need not be a Shareholder.
- ii. In order to be valid, the proxy form and, if such proxy form is signed by a person under a power of attorney or other authority on behalf of the appointer, a notarially certified copy of that power of attorney or authority, shall be deposited by holders of domestic promoter shares or non-H foreign Shares at the place of business of the Company in the PRC not less than 24 hours before the time for holding of the EGM, or by the holder of H Shares at the place of business of the Company in Hong Kong or to the H Share registrar of the Company by such time. The H Share registrar of the Company is Computershare Hong Kong Investor Services Limited at Shops 1712-1716, 17 Floor, Hopewell Centre, 183 Queen's Road East, Wan Chai, Hong Kong by such time.
- iii. Shareholders or their proxies shall produce their identification documents when attending the EGM.

3. Miscellaneous

- i. The duration of the EGM is expected not to exceed half a day. Shareholders who attend the EGM shall arrange for their own transportation and accommodation at their own expenses.
- ii. All voting at the EGM will be conducted by poll.
- iii. Place of business of the Company in the PRC:

F17, Red Goldage No.2, Guang Ning Bo Street Beijing, PRC Telephone: 86-10-6652 3000 Facsimile: 86-10-6652 3171

iv. Place of business of the Company in Hong Kong:

Suites 2906-08 AIA Central 1 Connaught Road Central Hong Kong Telephone: 852-2869 9098 Facsimile: 852-2869 9708