

**Interim Report 2016** 

# MAN WAH HOLDINGS LIMITED

(Incorporated in Bermuda with limited liability) (Stock Code: 01999)

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# First Class Experience Everyday

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#### **CORPORATE INFORMATION**

#### **BOARD OF DIRECTORS**

#### **Executive Directors**

Mr. Wong Man Li *(Chairman and Managing Director)* Ms. Hui Wai Hing Mr. Wang Guisheng Mr. Alan Marnie Mr. Dai Quanfa Ms. Wong Ying Ying

#### **Independent non-executive Directors**

Mr. Ong Chor Wei Mr. Chau Shing Yim, David Mr. Lee Teck Leng, Robson Mr. Kan Chung Nin, Tony

#### **AUDIT COMMITTEE**

Mr. Chau Shing Yim, David *(Chairman)* Mr. Lee Teck Leng, Robson Mr. Ong Chor Wei

## **NOMINATION COMMITTEE**

Mr. Wong Man Li *(Chairman)* Mr. Lee Teck Leng, Robson Mr. Chau Shing Yim, David Mr. Wang Guisheng Mr. Kan Chung Nin, Tony

#### **REMUNERATION COMMITTEE**

Mr. Lee Teck Leng, Robson *(Chairman)* Mr. Wong Man Li Mr. Chau Shing Yim, David Mr. Wang Guisheng Mr. Kan Chung Nin, Tony

# **COMPANY SECRETARY**

Mr. Wang Guisheng

#### AUDITOR

Deloitte Touche Tohmatsu Certified Public Accountants 35th Floor, One Pacific Place 88 Queensway Hong Kong

#### **BERMUDA SHARE REGISTRAR AND SHARE TRANSFER AGENT**

Estera Management (Bermuda) Limited (formerly Appleby Management (Bermuda) Ltd.) Canon's Court 22 Victoria Street Hamilton HM 12 Bermuda

# HONG KONG SHARE REGISTRAR

Computershare Hong Kong Investor Services Limited Shops 1712-1716 17th Floor Hopewell Centre 183 Queen's Road East Wanchai Hong Kong

# **REGISTERED OFFICE**

Canon's Court 22 Victoria Street Hamilton HM 12 Bermuda

#### PRINCIPAL PLACE OF BUSINESS IN HONG KONG

1st Floor, Wah Lai Industrial Center 10-14 Kwei Tei Street, Fotan New Territories, Hong Kong

# **LEGAL ADVISERS**

Reed Smith Richards Butler Estera (formerly Appleby)

## **PRINCIPAL BANKERS**

Standard Chartered Bank Hang Seng Bank Hong Kong and Shanghai Banking Corporation Limited Citibank, N.A. Australia & New Zealand Banking Group Limited China Construction Bank Corporation Agricultural Bank of China Limited Bank of China Limited Industrial and Commercial Bank of China Limited

# **STOCK CODE**

1999

#### WEBSITE

www.manwahholdings.com

# **INVESTOR RELATIONS CONSULTANT**

Strategic Financial Relations Limited 29A & 2402, Admiralty Centre I 18 Harcourt Road Hong Kong

#### **CHAIRMAN'S STATEMENT**

# **Dear Shareholders:**

On behalf of the board (the "Board") of directors (the "Directors") of Man Wah Holdings Limited ("Man Wah" or the "Company"), it is my pleasure to present the unaudited interim results of the Company and its subsidiaries (the "Group") for the six months ended 30 September 2016 ("1HFY2017" or the "Review Period").

## **BUSINESS REVIEW**

During the Review Period, the Group continued to focus on improving operating efficiency and make greater efforts in terms of research & development and innovation of products, enabling the Group to further enhance its risk resistance capacity in complicated markets. Moreover, the profits and profit margin of the Group have grown to a record high.

In the China market, under the pressure of economic slowdown, the Group achieved positive returns through continued efforts in respect of brand promotion, channel expansion, product development, logistics, distribution and delicate management of retail stores in recent years, and the awareness of "CHEERS" brand sofa among consumers has increased significantly. During the Review Period, the Group recorded encouraging growth in the China market, which was the fastest-growing region in terms of revenue and profit.

In the North America market, the economy faced with a series of challenges and external competitive factors caused negative impacts on our revenue. The Group recorded a decreased revenue in the North America market.

As for the Europe and other overseas markets, the European economy remained weak during the Review Period. Revenue of the Group in Europe continued to dip due to weak exchange rates of EU and UK currency against US dollar, Brexit, weak local demand and so on.

#### PROSPECTS

In the future, the Group will make further efforts to enhance the competitiveness of its products and give full play to the craftsmanship spirit, so as to create value for consumers in all aspects of product design, production, sales and service. The Group has set up the Intelligent Manufacturing Department, which is dedicated to improving the level of intelligence and automation in manufacturing.

In China, the Group is committed to building the "CHEERS" brand into a wellknown consumer brand, and continues to expand its distribution channels, enrich its product lines and upgrade its service levels, with a view to making the Chinese market to be the most promising region. During the "Double 11" promotion organized by TMALL (TMALL.COM) on 11 November 2016, the Group received over RMB90 million orders, increased by approximately 26% as compared with the same day of last year, which fully reflects the high recognition of our products among the customers.

The United States market is one of the most important markets of the Group. Over years, the Group has established a good reputation in this market. Although we are facing some pressure in a short time, we have full confidence in the prospects of this market. We will adjust product mix, strengthen the sales team and tap the market potential in a timely manner in response to the market changes, so as to maintain our market leadership.

The European market is still a market with both opportunities and challenges. The Group will conduct in-depth study on the market and further explore the needs of more customers, so as to provide more targeted products for different countries and different types of customers. We believe that the European market will bring more development opportunities for the Group in the future.

## **APPRECIATION**

On behalf of the Board, I would like to thank our shareholders and business partners for their long-term support and recognition. I would also like to express my gratitude for the efforts and contributions of all the Group's employees. We will continue to strive to create value for our shareholders.

Wong Man Li Chairman Man Wah Holdings Limited

#### MANAGEMENT DISCUSSION AND ANALYSIS

#### **MARKET REVIEW**

During the 1HFY2017, the Group fully anticipated challenges from overseas markets and continued to challenge itself and set higher goals by tapping into its internal potential. During the Review Period, the Group's internal operating efficiency was further improved, the gross profit margin of products continued to grow, selling and administrative expenses as a percentage of revenue continued to decline, leading to a high record in profitability of the Group.

#### China market

During the Review Period, the Group continued to face the challenge of slowdown in economic growth. According to data released by the National Bureau of Statistics, the national GDP growth reached 6.7% in the third quarter of 2016, down from 6.9% in 2015. Total retail sales of consumer goods of the PRC rose by 10.3% year-on-year in the first eight months of 2016, down from 10.7% in 2015, reflecting the slowdown in consumption growth. In the overall unfavorable economic environment, the Group continued to expand its store network, and focused more on sales performance of its existing stores, online sales platform, promotion and service, and has achieved a satisfactory revenue growth.

#### **North America market**

As announced by the US Bureau of Economic Analysis previously, the real GDP growth of the US reached 1.4% year-on-year in the second quarter of this year, up from 0.8% in the first quarter, but still at a relatively low level. At the same time, the real gross domestic income declined by 0.2% year-on-year in the second quarter, while the real gross domestic income grew by 0.8% year-on-year in the first quarter, reflecting the slowdown in US economic growth. The relatively weak economy has made a negative impact on the Group's sales in the US.

#### **Europe and other overseas markets**

According to the data from the Eurostat Home, the GDP of 28 countries in the Eurozone in the second quarter grew by only approximately 1.6% year-on-year, reflecting that the overall economic growth in Europe was weak. On 23 June 2016, Britain decided to leave the European Union after referendum, which brought greater pressure on the growth prospects in Europe. In the UK market, as the most important market of the Group in Europe, the exchange rate of Sterling against the US dollar declined by about 12% since the beginning of the year, and the GDP in UK in the second quarter fell by about 5.7% year-on-year, further impacting the revenue of the Group in the region.

#### **BUSINESS REVIEW**

During the 1HFY2017, the Group reduced the impact of external environment by making appropriate adjustment to its product mix and strengthening its sales management in the face of a number of uncertainties in major markets. During the Review Period, the China market has witnessed encouraging growth, while the overall revenue from the US market declined as a result of the slowdown in the US market. During the Review Period, the Group has effectively offset the impact of the decline in revenue through continuous improvement in its internal operating efficiency and vigorous control of its costs, thus recorded a new high in profit.

#### 1 Wholesale business of sofa and ancillary products

The Group sells sofa products, most of which are reclining sofas, to retailers and distributors in the North America, Europe and other overseas markets, and sells sofas and relevant ancillary products to sofa distributors in the China market. During the Review Period, such business achieved revenue of approximately HK\$2,980,059,000 in aggregate, representing a decrease of approximately 5.3% as compared with approximately HK\$3,145,420,000 recorded in the six months ended 30 September 2015 ("1HFY2016" or "Last Corresponding Period").

#### 1.1 North America market

In the North America market, the economic data was weak during the Review Period, and inventories of some furniture retailers increased since the beginning of the year. At the same time, owing to the devaluation of Renminbi against US dollar and that raw material prices of Chinese suppliers were generally at a low level, a number of furniture manufacturers from China lowered their selling prices, resulting in a short-term pressure on the sales of the Group.

During the Review Period, the Group made appropriate adjustment to its product mix according to changes of the market. In view of the demand for rapid delivery from some small and medium-sized new customers, the Group recently launched a "Rapid Delivery Plan". In the case where the overall profit margin level was not affected, the Group has appropriately lowered the selling prices of some pricesensitive products from August 2016. These initiatives are expected to have a positive impact on revenue in the second half of the fiscal year.

During the Review Period, revenue in the North America market decreased by approximately 17.7% compared with the Last Corresponding Period, among which revenue from the US market and the Canada market decreased by approximately 18.0% and 13.8% respectively.

#### **1.2 Europe and other overseas markets**

In the Europe market, as a result of weak economic growth in Europe and the impact of Brexit during the Review Period, the Group's sales in the region still faced great pressure. During the Review Period, revenue of sofas in Europe and other overseas markets decreased by approximately 16.3%, where revenue in the UK decreased by approximately 32.5%.

### 1.3 China market

During the Review Period, the Group continued to enhance its brand awareness in all-round way. In addition, the Group strengthened the management of the existing stores operated by distributors, and achieved encouraging growth of the existing stores through assigning responsible people to conduct on-site guidance monthly and reinforcing standardized management according to ten modules.

During the Review Period, distributors opened 127 new "CHEERS" brand sofa retail stores in aggregate. As at 30 September 2016, the Group had a total of 1,361 "CHEERS" brand sofa retail stores operated by distributors in China (as at 31 March 2016: 1,234). The wholesale business of sofas and ancillary products from distributors in the China market grew by approximately 42.1% in the Review Period.

#### 2 Sofa and ancillary products retail business

The Group sold sofas and relevant ancillary products through self-operated "CHEERS" and "MOREWELL" brand sofa retail stores opened in first-tier and second-tier cities in Mainland China and Hong Kong. Meanwhile, the Group also sold sofas and ancillary products directly to consumers through internet platforms such as the TMALL website (www.tmall.com).

During the Review Period, the Group continued to strengthen management of existing self-operated stores, and greatly improved the performance of these existing stores by adjusting product mix, implementing standardized and delicate management, as well as taking an effective incentive system.

As at 30 September 2016, the Group had 100 self-operated "CHEERS" and "MOREWELL" brand sofa retail stores, which was the same as the number of self-operated retail stores as at 31 March 2016. During the Review Period, the Group's revenue in respect of sofa retail business grew by approximately 14.0%.

#### **3 Other products businesses**

Apart from focusing on sofa production and sales, the Group also produced and sold bedding products and sold chairs and other products to high-speed railways, cinemas, hotels and other business customers. Moreover, the Group also produced and sold reclining sofa parts and other products. The Group sold its bedding products mainly by setting up "CHEERS Five-star Mattress" brand retail stores in Mainland China. As at 30 September 2016, the Group had 292 "CHEERS Five-star Mattress" brand retail stores operated by distributors (as at 31 March 2016: 286) and 24 self-operated "CHEERS Five-star Mattress" brand retail stores (as at 31 March 2016: 25).

During the Review Period, the Group's revenue from other product businesses grew by approximately 13.6% as compared with the Last Corresponding Period.

#### **Product Research and Development**

During the Review Period, the Group continued to commit on strengthening its research and development advantage in the reclining sofa field. During the Review Period, the Group has introduced more than 130 new sofa models. The sales volume of non-leather sofas and leather sofas in the overseas markets accounted for approximately 70.2% and 29.8%, respectively, and those in the China market accounted for approximately 44.1% and 55.9%, respectively.

# **FINANCIAL REVIEW**

#### **Revenue and gross profit margin**

	Revenue (HK\$'000)			As a per of reve	•	Gross profit margin (%)		
	1HFY2017	1HFY2016	Change (%)	1HFY2017	1HFY2016	1HFY2017	1HFY2016	
Sofa and ancillary products wholesale business	2,980,059	3,145,420	-5.3%	82.9%	85.4%	41.0%	35.0%	
Sofa and ancillary products retail business	353,942	310,391	14.0%	9.9%	8.4%	61.9%	59.8%	
Other products	259,017	228,104	13.6%	7.2%	6.2%	35.4%	34.4%	
Total	3,593,018	3,683,915	-2.5%	100.0%	100.0%	42.7%	37.0%	

For the 1HFY2017, total revenue decreased by approximately 2.5% to approximately HK\$3,593,018,000 (1HFY2016: approximately HK\$3,683,915,000), whereas the overall gross profit margin increased to approximately 42.7% from approximately 37.0% when compared to that for the Last Corresponding Period. The increase in gross profit margin was mainly due to relatively lower price of major raw materials, further decrease in RMB exchange rate against US dollar, as well as the continual improvement of internal operating efficiency by the Group during the Review Period.

During the 1HFY2017, cost of goods sold dropped by approximately 11.2% as compared to that for the Last Corresponding Period.

During the Review Period, the selling price of comparable products maintained relatively stable. During the Review Period, the Group produced approximately 458,000 sets of sofa products in total (1HFY2016: approximately 465,000 sets), representing a decrease by approximately 1.5% (one set equals to six seats, in calculating sofa sets, excluding chairs and other products which were sold to commercial clients).

#### 1 Wholesale business of sofa and ancillary products

During the Review Period, wholesale business of sofa and ancillary products achieved revenue of approximately HK\$2,980,059,000 in aggregate, representing a decrease of approximately 5.3% as compared with approximately HK\$3,145,420,000 recorded in the Last Corresponding Period.

#### 1.1 North America market

During the Review Period, revenue from the North America market reached approximately HK\$1,719,094,000, down by approximately 17.7% compared with approximately HK\$2,088,947,000 in the Last Corresponding Period. Of this, revenue from the US reached approximately HK\$1,612,034,000, down by approximately 18.0% compared with approximately HK\$1,966,274,000 in the Last Corresponding Period, and revenue from Canada reached approximately HK\$101,613,000, down by approximately 13.8% compared with approximately HK\$117,933,000 in the Last Corresponding Period.

#### **1.2 Europe and other overseas markets**

During the Review Period, revenue from Europe and other overseas markets was approximately HK\$344,588,000, down by approximately 16.3% compared with approximately HK\$411,728,000 in the Last Corresponding Period. Of this, revenue from Europe reached approximately HK\$208,902,000, down by approximately 13.3% compared with approximately HK\$241,008,000 in the Last Corresponding Period, and revenue from other overseas markets reached approximately HK\$135,686,000, down by approximately 20.5% compared with approximately HK\$170,720,000 in the Last Corresponding Period.

#### 1.3 China market

During the Review Period, revenue from the China market reached approximately HK\$916,377,000, up by approximately 42.1% from approximately HK\$644,745,000 in the Last Corresponding Period.

During the Review Period, the Group continued to expand its store network according to its established store opening plan. Stores operated by distributors rose to 1,361 as of 30 September 2016 from 1,234 as of 31 March 2016, representing a growth of approximately 10.3%.

During the Review Period, the average sales per distributor store under CHEERS brand increased by approximately 16.9% from the Last Corresponding Period (average sales per store is calculated as sales of all stores during the Review Period divided by average number of stores; and average number of stores is calculated as the arithmetic mean of stores at the beginning of the Review Period and those at the end of the Review Period respectively).

#### 2 Retail business of sofas and ancillary products

**2.1** Revenue from CHEERS brand sofa self-operated retail stores reached approximately HK\$276,933,000, down by approximately 1.0% compared with approximately HK\$279,782,000 in the Last Corresponding Period.

As at 30 September 2016, the Group had 100 self-operated retail stores, which was the same as the number of self-operated retail stores as at 31 March 2016.

During the Review Period, average sales per self-operated store increased by approximately 17.3% from the Last Corresponding Period (average sales per store is calculated as sales of all stores during the Review Period divided by average number of stores; and average number of stores is calculated as the arithmetic mean of stores at the beginning of the Review Period and those at the end of the Review Period respectively).

**2.2** Revenue from the internet and television platform reached approximately HK\$77,009,000, up by approximately 151.6% from approximately HK\$30,609,000 in the Last Corresponding Period.

#### 3 Sales of other products

During the Review Period, the Group's revenue from other products reached approximately HK\$259,017,000, representing an increase of approximately 13.6% as compared to approximately HK\$228,104,000 in the Last Corresponding Period.

**3.1** Retail revenue from bedding self-operated retail stores reached approximately HK\$16,699,000, down by approximately 34.2% compared with approximately HK\$25,374,000 in the Last Corresponding Period.

During the Review Period, the number of "CHEERS Five-star Mattress" brand self-operated retail stores was adjusted to 24 as of 30 September 2016 from 25 as of 31 March 2016, down by approximately 4.0%. During the Review Period, average sales per self-operated bedding products store decreased by approximately 16.7% from the Last Corresponding Period.

3.2 Wholesale revenue from bedding retail stores operated by distributors under "CHEERS Five-star Mattress" brand reached approximately HK\$87,005,000, up by approximately 26.4% compared with approximately HK\$68,821,000 in the Last Corresponding Period.

During the Review Period, the number of bedding brand stores operated by distributors went up from 286 as of 31 March 2016 to 292 as of 30 September 2016, up by approximately 2.1%; and the average sales per bedding store operated by distributors increased by approximately 28.2% from the Last Corresponding Period.

- **3.3** During the Review Period, revenue from other furniture products sold to commercial clients reached approximately HK\$22,957,000, up by approximately 29.8% from approximately HK\$17,688,000 in the Last Corresponding Period.
- **3.4** Revenue from furniture components reached approximately HK\$132,356,000, up by approximately 13.9% from approximately HK\$116,221,000 in the Last Corresponding Period.

# Cost of goods sold

# Cost of goods sold breakdown

	1HFY2017	1HFY2016	Change
	<i>HK\$'000</i>	<i>HK\$'000</i>	(%)
Cost of raw materials	1,697,898	1,946,490	-12.8%
Labour costs	282,039	281,618	0.1%
Manufacturing overhead	79,530	92,165	-13.7%
Total	2,059,467	2,320,273	-11.2%

Major raw materials for production of sofas	Average unit cost year-on-year change (%)	% of total cost of sales (%)
Leather	-12.0%	22.7%
Steel	9.6%	16.9%
PVC	-17.9%	1.3%
Wood	-6.4%	9.2%
Fabric	-8.2%	12.1%
Chemicals	-10.7%	8.0%

#### **OTHER INCOME**

During the 1HFY2017, other income of the Group decreased by approximately 27.8% from approximately HK\$98,779,000 in the Last Corresponding Period to approximately HK\$71,312,000. The decrease was mainly due to the significant decrease in structured deposits. Since the exchange rate of RMB against US dollar showed a declining trend during the Review Period, the Group reduced the size of structured deposits in the Mainland China.

	1HFY2017 <i>HK\$'000</i>	1HFY2016 <i>HK\$'000</i>	Change (%)
Income from sale of industrial waste* Government subsidies** Income on structured	19,538 32,910	20,765 24,159	-5.9% 36.2%
deposits and interest income*** Others	9,668 9,196	48,001 5,854	-79.9% 57.1%
Total	71,312	98,779	-27.8%

#### Notes:

- Income from sale of industrial waste is revenue from the sale of leather scrap, cotton, wood etc generated in the normal production process of the Company's sofas and bedding products. During the 1HFY2017, such income accounted for approximately 0.5% of total revenue (income from sales of industrial waste accounted for approximately 0.6% of total revenue in the Last Corresponding Period).
- \*\* Government subsidies mainly consist of financial subsidies from local governments to subsidiaries in China.
- \*\*\* Income from structured deposits originated from the use of unutilized funds by the Group to invest in wealth management products of major commercial banks in the mainland China. The banks have provided guarantee for principal and gains for all products. The investment period is not more than six months. As at 30 September 2016, the principal and gains of such investments have been fully recovered.

#### **OTHER GAINS AND LOSSES**

During the 1HFY2017, other gains and losses of the Group amounted to approximately HK\$83,922,000, up by approximately 903.0% compared with approximately HK\$8,367,000 in the Last Corresponding Period. During the Review Period, other gains and losses were mainly attributable to the exchange gain of approximately HK\$84,099,000 (the Last Corresponding Period: approximately HK\$8,219,000).

# **SELLING AND DISTRIBUTION EXPENSES**

Selling and distribution expenses decreased by approximately 14.3% from approximately HK\$602,573,000 in the 1HFY2016 to approximately HK\$516,503,000 in the 1HFY2017. Selling and distribution expenses as a percentage of revenue decreased from approximately 16.4% in the 1HFY2016 to approximately 14.4% in the 1HFY2017, including:

- (a) Overseas transportation expense and port fees decreased by approximately 32.0% from approximately HK\$282,775,000 to approximately HK\$192,414,000.
   Overseas transportation expense and port fees as a percentage of revenue decreased from approximately 7.7% to approximately 5.4%;
- (b) Rent, property management fees and utility decreased by approximately 13.0% from approximately HK\$65,415,000 to approximately HK\$56,940,000. Rent, property management fees and utility as a percentage of revenue decreased from approximately 1.8% to approximately 1.6%;
- (c) Advertising, promotion and brand building expenses decreased by approximately 4.3% from approximately HK\$61,436,000 to approximately HK\$58,792,000. Advertising, promotion and brand building expenses as a percentage of revenue decreased from approximately 1.7% to approximately 1.6%; and

(d) Salaries, welfare and commissions of sales staff increased by approximately 4.1% from approximately HK\$89,017,000 to approximately HK\$92,647,000. Salaries, welfare and commissions of sales staff as a percentage of revenue increased from approximately 2.4% to approximately 2.6%.

#### **ADMINISTRATIVE EXPENSES**

Administrative expenses increased by approximately 0.5% from approximately HK\$168,025,000 in the 1HFY2016 to approximately HK\$168,795,000 in the 1HFY2017. As a percentage of revenue, administrative expenses increased from approximately 4.6% in the 1HFY2016 to approximately 4.7% in the 1HFY2017. Among them:

- (a) Salaries and welfare of employees decreased by approximately 5.6% from approximately HK\$70,288,000 to approximately HK\$66,373,000. Salaries and welfare of employees as a percentage of revenue decreased from approximately 1.9% to approximately 1.8%;
- (b) Depreciation and amortization expenses decreased by approximately 5.7% from approximately HK\$36,923,000 to approximately HK\$34,816,000. Depreciation and amortization expenses as a percentage of revenue was approximately 1.0%, approximately the same with the Last Corresponding Period; and
- (c) Donation increased by 31.4% from approximately HK\$7,131,000 in the Last Corresponding Period to approximately HK\$9,371,000. During the Review Period, donation as a percentage of revenue increased from approximately 0.2% in the Last Corresponding Period to approximately 0.3%.

#### SHARE OF RESULT OF A JOINT VENTURE

During the Review Period, no profit or loss was shared from joint ventures (1HFY2016: loss of approximately HK\$221,000).

## **FINANCE COSTS**

The finance costs decreased by approximately 78.1% from approximately HK\$9,661,000 in 1HFY2016 to approximately HK\$2,116,000 in 1HFY2017, all of which was interest expense of short term loan.

#### **INCOME TAX EXPENSE**

Income tax expense increased by approximately 80.4% from approximately HK\$63,253,000 in 1HFY2016 to approximately HK\$114,125,000 in 1HFY2017. Income tax as a percentage of profit before tax increased from approximately 9.2% in 1HFY2016 to approximately 11.4% in the 1HFY2017.

# PROFIT ATTRIBUTABLE TO OWNERS OF THE COMPANY AND NET PROFIT MARGIN

The profit attributable to owners of the Company increased by approximately 43.9% from approximately HK\$613,870,000 in 1HFY2016 to approximately HK\$883,585,000 in 1HFY2017. The net profit margin of the Group was approximately 24.6% during the Review Period (approximately 16.7% in 1HFY2016). The increase in profit attributable to owners of the Company during the Review Period was mainly due to the increase in earnings generated from our core business (calculated by gross profits plus income from sales of industrial waste net of selling expenses and administrative expenses). During the Review Period, profit before income tax generated from our core business was approximately HK\$867,791,000, representing an increase of approximately 41.4% compared with approximately HK\$613,809,000 in the Last Corresponding Period.

#### **WORKING CAPITAL**

As at 30 September 2016, the Group's bank balances and cash were approximately HK\$1,882,430,000.

During the Review Period, turnover of the Group's working capital was good and account receivable and inventory turnover days kept at a relatively low level. We seek to effectively manage our cash flow and capital commitments to ensure that we have sufficient funds to meet our existing and future cash requirements. We have not experienced and do not expect any difficulties meeting our obligations as they become due.

#### LIQUIDITY AND CAPITAL RESOURCES

As at 30 September 2016, the Group's short-term bank borrowings amounted to approximately HK\$400,000,000, all of which were repayable within twelve months from 30 September 2016. All of the borrowings bore floating interest rates.

The Group's primary source of working capital is cash flow from operating activities and bank deposits. As at 30 September 2016, the Group's current ratio was approximately 2.8 (31 March 2016: approximately 3.0). The Group maintained a net cash position, reflecting its healthy financial position, paving the way for future development. As at 30 September 2016, the Group's gearing ratio was approximately 7.8% (31 March 2016: approximately 5.3%), which is defined as total borrowings divided by total equity attributable to owners of the Group.

#### **ALLOWANCE FOR INVENTORIES**

For the 1HFY2017, the Group reversed allowance for inventories of approximately HK\$1,651,000 (1HFY2016: reversed allowance for inventories of approximately HK\$616,000).

#### **IMPAIRMENT LOSS ON TRADE RECEIVABLES**

For the 1HFY2017, the Group did not have any impairment loss on trade receivables (1HFY2016: approximately HK\$879,000).

#### **PLEDGE OF ASSETS**

As at 30 September 2016, except for approximately HK\$10,998,000 restricted bank balances, the Group did not have any pledged assets.

#### **CAPITAL COMMITMENTS AND CONTINGENT LIABILITIES**

Save as disclosed in note 16 to the condensed consolidated financial statements, the Group did not have any material capital commitments.

As at 30 September 2016, the Group did not have any contingent liabilities.

# FOREIGN CURRENCY RISKS

The Group's exposure to currency risks is mainly attributable to trade and other receivables, bank balances, trade and other payables and bank borrowings, which are denominated in currencies other than USD, the functional currency of the Company. The Group's revenue from overseas market is substantially denominated in USD while revenue from Mainland China and Hong Kong is denominated in RMB and HKD, respectively. The Group's costs and expenses are substantially denominated in increasing the proportion of revenue from China market out of the Group's total revenue to achieve natural hedge against foreign exchange risks.

#### SIGNIFICANT INVESTMENTS AND ACQUISITIONS

The Group did not have any significant investments or acquisitions or sales of subsidiaries, associates or joint ventures during the 1HFY2017. The Group continues to seek opportunities to acquire furniture companies to accelerate the development of the Group.

#### **HUMAN RESOURCES**

As at 30 September 2016, the Group had 9,578 employees (31 March 2016: 10,985 employees).

The Group provides introductory orientation programs and continuous training to its employees that cover industry knowledge, technology and product knowledge, industry quality standards and work safety standards to enhance the service quality and standard of its staff. The Group will strive to strengthen its human resources management to provide strong support for the development of the Group's business through staff recruitment initiatives and optimization of its organization structure and corporate culture to ensure that the Group will be able to maintain sustainable development in the future.

During the 1HFY2017, the total staff cost for the Group amounted to approximately HK\$439,054,000 (1HFY2016: approximately HK\$454,198,000), of which approximately HK\$8,409,000 (1HFY2016: approximately HK\$9,552,000) was directors' emoluments. The Group endeavours to keep the remuneration packages of its employees competitive and reward employees on a performance and merit basis with reference to the profitability of the Group and prevailing market conditions. As part of the Group's remuneration system and policy, we have adopted a share option scheme and a share award scheme, both of which enable the Group to reward employees and incentivise them to perform better.

#### **OTHER INFORMATION**

# **INTERIM DIVIDEND**

The results of Group for the Review Period are set out in the unaudited condensed consolidated statement of profit or loss and other comprehensive income on page 31 of this interim report.

The Board has resolved to declare an interim dividend of HK14.0 cents per share (six months ended 30 September 2015: an interim dividend of HK16.0 cents per share) payable to those shareholders of the Company ("Shareholders") whose names appear on the Company's register of members on Monday, 5 December 2016.

As if the bonus shares issued on 22 July 2016, on the basis of one bonus share for every one existing share, happened on or before 30 September 2015, the interim dividend declared on 17 November 2015 would be HK8.0 cents per share.

# PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SECURITIES

During the Review Period, the Company repurchased a total of 2,000,000 ordinary shares of the Company at an aggregate purchase price of HK\$19,810,156 (before brokerage and expenses) on The Stock Exchange of Hong Kong Limited (the "Stock Exchange"). Details of the repurchase of such ordinary shares were as follows:

Month of repurchase	Number of ordinary shares repurchased	Price per ordi Highest	nary share Lowest	Aggregate purchase price
		(HK\$)	(HK\$)	(HK\$)
April 2016	2,000,000	9.93	9.87	19,810,156
Total	2,000,000		_	19,810,156

The 2,000,000 repurchased ordinary shares were cancelled during the Review Period. The issued share capital of the Company was accordingly reduced by the par value of the repurchased ordinary shares so cancelled. The above repurchase was effected by the Directors pursuant to the mandate approved by shareholders of the Company, with a view to benefiting shareholders as a whole in enhancing the return on net assets and earnings per share of the Company.

Save as disclosed above, there was no purchase, sale or redemption of shares by the Company, or any of its subsidiaries, of any listed securities of the Company during the Review Period.

#### DIRECTORS' AND CHIEF EXECUTIVES' INTERESTS AND SHORT POSITIONS IN SHARES, UNDERLYING SHARES AND DEBENTURES

As at 30 September 2016, the interests or short positions of the directors and the chief executives of the Company in the shares, underlying shares and debentures of the Company and its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance (the "SFO")), as recorded in the register required to be kept under Section 352 of the SFO, or which would have to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests and short positions, if any, which they are taken or deemed to have under such provisions of the SFO), or as otherwise notified to the Company and the Stock Exchange pursuant to the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code") set out in Appendix 10 of the Rules Governing the Listing of Securities on the Stock Exchange (the "Listing Rules"), were as follows:

Name of director	Capacity	Number of issued ordinary shares held	Approximate percentage of the issued share capital of the Company <sup>1</sup>
Mr. Wong Man Li	Interest in controlled corporation	2,432,961,600 <sup>2</sup>	63.14%
	Spouse Beneficial owner	2,127,200 <sup>2</sup> 2,427,200 <sup>2</sup>	0.06% 0.06%
Ms. Hui Wai Hing	Beneficial owner Spouse	2,127,200 <sup>3</sup> 2,435,388,800 <sup>3</sup>	0.06% 63.21%
Mr. Wang Guisheng	Beneficial owner	5,235,2004	0.14%
Mr. Alan Marnie	Beneficial owner	800,0005	0.02%
Mr. Dai Quanfa	Beneficial owner	2,071,200 <sup>6</sup>	0.05%
Ms. Wong Ying Ying	Beneficial owner	1,902,4007	0.05%

# (a) Long positions in the shares, underlying shares and debentures of the Company

Notes:

- 1. The percentage of the Company's issued share capital is based on the 3,852,999,200 Shares of the Company ("Shares") issued as at 30 September 2016.
- 2. These 2,432,961,600 Shares are beneficially owned by Man Wah Investments Limited which, in turn, is owned by Mr. Wong Man Li and Ms. Hui Wai Hing as to 80% and 20%, respectively. Mr. Wong is therefore deemed to be interested in the entire 2,432,961,600 Shares held by Man Wah Investments Limited. Mr. Wong is also the sole director of Man Wah Investments Limited. Mr. Wong also holds 1,088,000 Shares and 1,339,200 Share Options (as defined below) granted to him under the Share Option Scheme (as defined below) respectively. Upon exercise of the Share Options, Mr. Wong will directly own an aggregate of 2,427,200 Shares. Mr. Wong is also deemed, under Part XV of the SFO, to be interested in the 2,127,200 Shares in which Ms. Hui Wai Hing, the spouse of Mr. Wong, has a long position.

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- 3. These 2,127,200 Shares represent the 768,000 Shares and the 1,359,200 Share Options granted to Ms. Hui under the Share Option Scheme that are exercisable respectively. Upon exercise of the Share Options, Ms. Hui will own an aggregate of 2,127,200 Shares. Ms. Hui is also deemed, under Part XV of the SFO, to be interested in the 2,435,388,800 Shares in which Mr. Wong Man Li, the spouse of Ms. Hui is interested (i.e. 2,427,200 Shares as beneficial owner and 2,432,961,600 Shares as interest in a controlled corporation).
- 4. This figure represents the aggregate number of the 5,235,200 Share Options granted to Mr. Wang under the Share Option Scheme that are exercisable. Upon exercise of the Share Options, Mr. Wang will own an aggregate of 5,235,200 Shares.
- This figure represents the aggregate number of the 800,000 Share Options granted to Mr. Marnie under the Share Option Scheme that are exercisable. Upon exercise of the Share Options, Mr. Marnie will own an aggregate of 800,000 Shares.
- 6. This figure represents the aggregate number of the 2,071,200 Share Options granted to Mr. Dai under the Share Option Scheme that are exercisable. Upon exercise of the Share Options, Mr. Dai will own an aggregate of 2,071,200 Shares.
- This figure represents the aggregate number of 891,200 Shares held by Ms. Wong and 1,011,200 Share Options granted to Ms. Wong under the Share Option Scheme that are exercisable. Upon exercise of the Share Options, Ms. Wong will own an aggregate of 1,902,400 Shares.

# (b) Long positions in the shares of our associated corporation (as defined in the SFO)

Name of Director	Name of associated corporation	Capacity	Number of issued shares held	Approximate percentage in the associated corporation
Mr. Wong Man Li	Man Wah Investments Limited	Beneficial owner	800	80%
Ms. Hui Wai Hing	Man Wah Investments Limited	Beneficial owner	200	20%

Save as disclosed above, as at 30 September 2016, none of the Company's Directors, chief executives or their respective associates had any other personal, family, corporate and other interests or short positions in the shares, underlying shares or debentures of the Company or any of its associated corporations (within the meaning of Part XV of the SFO) as recorded in the register required to be kept under Section 352 of the SFO or as otherwise notified to the Company and the Stock Exchange pursuant to the Model Code.

Other than those disclosed in this section and the section headed "Share Options", no right to subscribe for equity or debt securities of the Company has been granted by the Company to, nor have any such rights been exercised by, any Directors or chief executives of the Company during the six months ended 30 September 2016.

# INTERESTS AND SHORT POSITIONS OF SHAREHOLDERS DISCLOSEABLE UNDER THE SFO

As at 30 September 2016, the following companies and persons (other than directors or chief executives of the Company) had interests or short positions in the shares of the Company as recorded in the register kept by the Company under Section 336 of the SFO, or fell to be disclosed to the Company under Divisions 2 and 3 of Part XV of the SFO:

#### Long positions in the shares and underlying shares of the Company

Name	Capacity	Number of issued ordinary shares held	Approximate percentage of the issued share capital of the Company <sup>1</sup>
Man Wah Investments Limited	Beneficial owner	2,432,961,600	63.14%

Note:

1. The percentage of the Company's issued share capital is based on the 3,852,999,200 Shares issued as at 30 September 2016.

Save as disclosed above, as at 30 September 2016, the Company has not been notified of any other person (other than the Directors and chief executives of the Company) who had an interest or short position in the shares and/or underlying shares of the Company which fell to be disclosed to the Company under Divisions 2 and 3 of Part XV of the SFO.

#### **SHARE OPTIONS**

On 5 March 2010, the share option scheme ("Share Option Scheme") which complies with the requirements of Chapter 17 of the Listing Rules was adopted by the Shareholders. Details of movements in the share options under the Share Option Scheme ("Share Options") during the 1HFY2017 were as follows:

						Number of Share Options <sup>1</sup>					
Grantee	Date of grant <sup>2</sup>	Vesting period	Exercisable period	Exercise price per share HK\$	Adjusted Exercise price per share HK\$	Outstanding at 1.4.2016	Granted during the Review Period	Cancelled/ Lapsed during the Review Period	Exercised during the Review Period	Adjustment on 4.8.2016	Outstanding at 30.9.2016
Mr. Wong Man Li	1.2.2013	1.2.2013 – 31.1.2017	1.2.2017 – 31.1.2019	3.59	1.80	272,000	-	-	-	272,000	544,000
	10.2.2015	10.2.2015 - 9.2.2017	10.2.2017 - 9.2.2019	6.72	3.36	198,800	-	-	-	198,800	397,600
		10.2.2015 - 9.2.2018	10.2.2018 - 9.2.2020	6.72	3.36	198,800	-	-	-	198,800	397,600
Ms. Hui Wai Hing	1.2.2013	1.2.2013 - 31.1.2017	1.2.2017 – 31.1.2019	3.59	1.80	192,000	-	-	-	192,000	384,000
	10.2.2015	10.2.2015 - 9.2.2017	10.2.2017 - 9.2.2019	6.72	3.36	158,000	-	-	-	158,000	316,000
		10.2.2015 - 9.2.2018	10.2.2018 - 9.2.2020	6.72	3.36	158,000	-	-	-	158,000	316,000
	27.1.2016	27.1.2016 - 26.1.2018	27.1.2018 - 26.1.2020	8.92	4.46	86,000	-	-	-	86,000	172,000
		27.1.2016 - 26.1.2019	27.1.2019 – 26.1.2021	8.92	4.46	85,600	-	-	-	85,600	171,200
Mr. Wang Guisheng	8.2.2012	8.2.2012 - 7.2.2017	8.2.2017 - 7.2.2019	2.36	1.18	108,000	-	-	-	108,000	216,000
	1.2.2013	1.2.2013 - 31.1.2017	1.2.2017 - 31.1.2019	3.59	1.80	515,200	-	-	-	515,200	1,030,400
	22.1.2014	22.1.2014 - 21.1.2017	22.1.2017 - 21.1.2019	7.28	3.64	511,200	-	-	-	511,200	1,022,400
	10.2.2015	10.2.2015 - 9.2.2017	10.2.2017 - 9.2.2019	6.72	3.36	467,200	-	-	-	467,200	934,400
		10.2.2015 - 9.2.2018	10.2.2018 - 9.2.2020	6.72	3.36	466,800	-	-	-	466,800	933,600
	26.1.2016	26.1.2016 - 25.1.2018	26.1.2018 - 25.1.2020	8.92	4.46	274,800	-	-	-	274,800	549,600
		26.1.2016 - 25.1.2019	26.1.2019 – 25.1.2021	8.92	4.46	274,400	-	-	-	274,400	548,800
Mr. Alan Marnie	21.5.2014	21.5.2014 - 20.5.2016	21.5.2016 - 20.5.2018	5.94	2.97	1,900,000	-	-	(1,900,000)	-	-
marrie	21.5.2015	20.5.2010 21.5.2015 - 20.5.2017	21.5.2017 – 20.5.2019	9.51	4.76	200,000	-	-	-	200,000	400,000
	26.5.2016	26.5.2016 - 25.5.2018	26.5.2018 - 25.5.2020	10.46	5.23	-	200,000	-	-	200,000	400,000

						Number of Share Options <sup>1</sup>					
Grantee	Date of grant <sup>2</sup>	Vesting period	Exercisable period	Exercise price per share HK\$	Adjusted Exercise price per share HK\$	Outstanding at 1.4.2016	Granted during the Review Period	Cancelled/ Lapsed during the Review Period	Exercised during the Review Period	Adjustment on 4.8.2016	Outstanding a 30.9.2016
Mr. Dai	8.2.2012	8.2.2012 -	8.2.2016 -	2.36	1.18	52,800	-	-	(52,800)	-	
Quanfa		7.2.2016 8.2.2012 - 7.2.2017	7.2.2018 8.2.2017 - 7.2.2019	2.36	1.18	52,000	-	-	-	52,000	104,000
	1.2.2013	1.2.2013 - 31.1.2016	1.2.2016 - 31.1.2018	3.59	1.80	249,600	-	-	(249,600)	-	
		1.2.2013 - 31.1.2017	1.2.2017 - 31.1.2019	3.59	1.80	249,600	-	-	-	249,600	499,20
	22.1.2014	22.1.2014 - 21.1.2016	22.1.2016 - 21.1.2018	7.28	3.64	234,400	-	-	(234,400)	-	
		22.1.2014 - 21.1.2017	22.1.2017 - 21.1.2019	7.28	3.64	234,400	-	-	-	234,400	468,80
	10.2.2015	10.2.2015 - 9.2.2017	10.2.2017 - 9.2.2019	6.72	3.36	138,400	-	-	-	138,400	276,80
		10.2.2015 - 9.2.2018	10.2.2018 - 9.2.2020	6.72	3.36	138,400	-	-	-	138,400	276,80
	26.1.2016	26.1.2016 - 25.1.2018	26.1.2018 - 25.1.2020	8.92	4.46	111,600	-	-	-	111,600	223,20
		26.1.2016 - 25.1.2019	26.1.2019 - 25.1.2021	8.92	4.46	111,200	-	-	-	111,200	222,40
Ms. Wong Ying Ying	8.2.2012	8.2.2012 - 7.2.2017	8.2.2017 - 7.2.2019	2.36	1.18	21,600	-	-	-	21,600	43,20
	1.2.2013	1.2.2013 - 31.1.2017	1.2.2017 - 31.1.2019	3.59	1.80	140,800	-	-	-	140,800	281,60
	22.1.2014	22.1.2014 - 21.1.2017	22.1.2017 - 21.1.2019	7.28	3.64	88,000	-	-	-	88,000	176,00
	10.2.2015	10.2.2015 - 9.2.2017	10.2.2017 - 9.2.2019	6.72	3.36	87,200	-	-	-	87,200	174,40
		10.2.2015 - 9.2.2018	10.2.2018 - 9.2.2020	6.72	3.36	86,800	-	-	-	86,800	173,60
	27.1.2016	27.1.2016 - 26.1.2018	27.1.2018 - 26.1.2020	8.92	4.46	40,800	-	-	-	40,800	81,60
		27.1.2016 - 26.1.2019	27.1.2019 – 26.1.2021	8.92	4.46	40,400	-	-	-	40,400	80,80
Other employees	6.7.2011	6.7.2011 – 5.7.2014	6.7.2014 – 5.7.2016	4.28	2.14	320,000	-	-	(320,000)	-	
empioyees	8.2.2012	8.2.2012 - 7.2.2016	8.2.2016 - 7.2.2018	2.36	1.18	55,200	-	-	(55,200)	-	
		8.2.2012 - 7.2.2017	8.2.2017 - 7.2.2019	2.36	1.18	1,772,800	-	(76,000)	-	1,722,400	3,419,20
	1.2.2013	1.2.2013 - 31.1.2016	1.2.2016 - 31.1.2018	3.59	1.80	268,000	-	(102,400)	(213,600)	54,400	6,40
		1.2.2013 - 31.1.2017	1.2.2017 - 31.1.2019	3.59	1.80	5,578,400	-	(98,400)	(61,600)	5,344,800	10,763,20
	22.1.2014	22.1.2014 -	22.1.2016 - 21.1.2018	7.28	3.64	2,147,200	-	(3,200)	(1,980,000)	413,600	577,60
		2	2								

						Number of Share Options <sup>1</sup>					
Grantee	Date of grant <sup>2</sup>	Vesting period	Exercisable period	Exercise price per share HK\$	Adjusted Exercise price per share HK\$	Outstanding at 1.4.2016	Granted during the Review Period	Cancelled/ Lapsed during the Review Period	Exercised during the Review Period	Adjustment on 4.8.2016	Outstanding at 30.9.2016
		22.1.2014 - 21.1.2017	22.1.2017 - 21.1.2019	7.28	3.64	4,888,800	-	(287,200)	-	4,720,000	9,321,600
	10.2.2015	10.2.2015 - 9.2.2017	10.2.2017 - 9.2.2019	6.72	3.36	7,182,400	-	(466,800)	-	6,842,800	13,558,400
		10.2.2015 - 9.2.2018	10.2.2018 - 9.2.2020	6.72	3.36	7,104,800	-	(459,200)	-	6,771,200	13,416,800
	26.1.2016	26.1.2016 - 25.1.2018	26.1.2018 - 25.1.2020	8.92	4.46	5,820,400	-	(427,600)	-	5,533,600	10,926,400
		26.1.2016 - 25.1.2019	26.1.2019 - 25.1.2021	8.92	4.46	5,731,200	-	(415,200)	-	5,453,600	10,769,600
	26.5.2016	26.5.2016 - 25.5.2018	26.5.2018 - 25.5.2020	10.46	5.23		1,000,000			1,000,000	2,000,000
						49,014,000	1,200,000	(2,336,000)	(5,067,200)	43,764,400	86,575,200

Number of Share Options exercisable at 30 September 2016

Notes:

- 1. Number of Shares in the Company over which options granted under the Share Option Scheme are exercisable.
- The closing price of the Share immediately before the date on which the Share Options were granted on (i) 6 July 2011, i.e. on 5 July 2011 was HK\$4.22, (ii) 8 February 2012, i.e. on 7 February 2012 was HK\$2.10, (iii) 1 February 2013, i.e. on 31 January 2013 was HK\$3.57, (iv) 22 January 2014, i.e. on 21 January 2014 was HK\$7.16, (v) 21 May 2014, i.e. on 20 May 2014 was HK\$6.10, (vi) 10 February 2015, i.e. on 9 February 2015 was HK\$6.41, (vii) 21 May 2015, i.e. on 20 May 2015, was HK\$6.41, (viii) 21 May 2015, i.e. on 20 May 2015 was HK\$6.72, (viii) 26 January 2016, i.e. on 25 January 2016 was HK\$8.86; (ix) 27 January 2016, i.e. on 26 January 2016 was HK\$8.56 and (x) 26 May 2016, i.e. on 25 May 2016 was HK\$9.92.
- 3. Share Options under each grant are subject to the restrictions that up to 50% and 100% of the total options granted will be exercisable during the period of 18th and 60th months respectively from the date of acceptance of the grant of options by the relevant grantees.
- 4. The weighted average closing price immediately before the dates on which the options were exercised was HK\$3.62.

584,000

#### **SHARE AWARD SCHEME**

The Company adopted a share award scheme (the "Share Award Scheme") on 27 January 2011 (the "Adoption Date") with a duration of 10 years commencing from the Adoption Date. The objective of the Share Award Scheme is to recognise the contributions by certain directors and employees of the Group and to give incentive to them in order to retain them for the continual operation and development of the Group, and to attract suitable personnel for further development of the Group. Please refer to the Company's announcement dated 31 January 2011 for further information on the Share Award Scheme.

As at 30 September 2016, the Share Award Scheme remained in place. There were no Shares granted by the Company to employees of the Company and Directors pursuant to the Share Award Scheme during the Review Period.

Given that all distributions under the Share Award Scheme for the past financial year have been made, no Shares were held by the trustee of the Share Award Scheme as at 30 September 2016.

# CONNECTED TRANSACTIONS AND CONTINUING CONNECTED TRANSACTIONS

During the Review Period, the Company and the Group had continuing connected transactions, certain details of which have been disclosed in the prospectus of the Company dated 18 March 2010 and note 17 to the consolidated financial statements. Such continuing connected transaction are exempted from the reporting, announcement, shareholders' approval and annual review requirements under the Listing Rules. Save as the above continuing connected transactions, there were no transactions which need to be disclosed as connected transactions and continuing connected transactions in accordance with the requirements of the Listing Rules.

#### DIRECTORS' INTEREST IN CONTRACTS OF SIGNIFICANCE

No contracts of significance, to which the Company or any of its subsidiaries was a party, and in which a Director had a material interest, whether directly and indirectly, subsisted at the end of 30 September 2016 or at any time during the Review Period.

#### **NON-COMPETITION UNDERTAKING**

Each of Man Wah Investments Limited and Mr. Wong Man Li has entered into a deed of non-competition dated 5 March 2010 with the Company, to the effect that each of them will not directly or indirectly participate in, or hold any right or interest, or otherwise be involved in any business which may be in competition with the business of the Group from time to time.

#### **MAJOR CUSTOMERS AND SUPPLIERS**

During the Review Period, sales to the Group's five largest customers and purchases from the five largest suppliers accounted for approximately 22.9% and 21.6% of the total revenue and purchases for the Review Period, respectively. The Group's largest supplier accounted for approximately 6.0% of the total purchase for the Review Period.

At no time during the Review Period did a Director, a close associate of a Director or a Shareholder of the Company (which to the knowledge of the Directors owns more than 5% of the Company's share capital) have an interest in any of the Group's five largest customers or suppliers.

#### **AUDIT COMMITTEE**

The Company has engaged Deloitte Touche Tohmatsu, the auditor of the Company ("Auditor") to assist the audit committee of the Company ("Audit Committee") to review the report of the Group for the six months ended 30 September 2016. A meeting of the Audit Committee was held with the Auditor and the management of the Company for, amongst other things, reviewing the unaudited interim report of the Group for the six months ended 30 September 2016.

#### **CLOSURE OF REGISTER OF MEMBERS**

Shareholders whose names appear on the Company's register of members on Monday, 5 December 2016, will be eligible for the interim dividend. The transfer books and the register of members of the Company will be closed from Thursday, 1 December 2016 to Monday, 5 December 2016, both days inclusive, during which period no transfer of shares will be registered. In order to qualify for the interim dividend, all properly completed transfer forms accompanied by the relevant share certificates must be lodged with the Company's branch share registrar in Hong Kong, Computershare Hong Kong Investor Services Limited of Shops 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong for registration not later than 4:30 p.m. on Wednesday, 30 November 2016. The interim dividend is expected to be payable on or after Monday, 19 December 2016 to the Shareholders whose names appear on the register of members of the Company on Monday, 5 December 2016.

#### **CHANGE IN DIRECTORS' INFORMATION**

Pursuant to Rule 13.51B(1) of the Listing Rules, the changes in the Director's information are as follows:

The directorships of the following Directors in the listed companies in Hong Kong or overseas have been changed since commencement of the Review Period:

Name of Directors	Particulars of Change
Mr. Wang Guisheng	Appointed as an Independent Non-Executive Director of Xinyi Automobile Glass Hong Kong Enterprises Limited (Stock code: 8328) on 25 June 2016
Mr. Ong Chor Wei	Resigned as a Non-Executive Director of Hong Wei (Asia) Holdings Company Limited (Stock code: 8191) on 12 October 2016
Mr. Chau Shing Yim, David	Retired as an Independent Non-Executive Director of Varitronix International Limited (Stock code: 710) on 3 June 2016 and appointed as an Independent Non- Executive Director of Shun Cheong Holdings Limited (Stock code: 650) on 5 August 2016

#### **COMPLIANCE WITH THE CORPORATE GOVERNANCE CODE**

During the six months ended 30 September 2016, the Company has applied the principles of, and complied with, the applicable code provisions of the Corporate Governance Code and Corporate Governance Report (the "CG Code") as set out in Appendix 14 of the Listing Rules, except for the deviations on Code Provisions A.2.1 and A.6.7 of the CG Code.

Under the Code Provision A.2.1, the roles of chairman and chief executive officer should be separate and should not be performed by the same individual. The Company does not have any officer with the title of "chief executive officer". Mr. Wong Man Li, who acts as the Chairman and Managing Director of the Company, is also responsible for overseeing the general operations of the Group. The Board meets regularly to consider major matters concerning the operations of the Group. The Board considers that this structure will not impair the balance of power and authority between the Board and the management of the Company. The roles of the respective executive directors and senior management who are in charge of different functions complement the role of the chairman and chief executive officer. The Board believes that this structure is conducive to a strong and consistent leadership enabling the Group to operate efficiently.

Under the Code Provision A.6.7, independent non-executive directors and non-executive director should attend general meetings of the Company. Mr. Xie Fang, a non-executive director (resigned on 14 July 2016) could not attend the annual general meeting of the Company held on 13 July 2016 due to other business commitments.

# COMPLIANCE WITH MODEL CODE FOR SECURITIES TRANSACTIONS BY DIRECTORS

The Company has adopted the Model Code as a code of conduct of the Company for directors' securities transactions. Having made specific enquiry of all directors, the directors have complied with the required standard set out in the Model Code and the Company's code of conduct regarding directors' securities transactions throughout the six months ended 30 September 2016.

By the order of the Board Man Wah Holdings Limited Wong Man Li Chairman

Hong Kong, 16 November 2016

#### **REPORT ON REVIEW OF CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**



#### **TO THE BOARD OF DIRECTORS OF MAN WAH HOLDINGS LIMITED** (incorporated in Bermuda with limited liability)

#### Introduction

We have reviewed the condensed consolidated financial statements of Man Wah Holdings Limited (the "Company") and its subsidiaries (collectively referred to as the "Group") set out on pages 31 to 52, which comprise the condensed consolidated statement of financial position as of 30 September 2016 and the related condensed consolidated statement of profit or loss and other comprehensive income, statement of changes in equity and statement of cash flows for the six-month period then ended, and certain explanatory notes. The Main Board Listing Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited require the preparation of a report on interim financial information to be in compliance with the relevant provisions thereof and International Accounting Standard 34 "Interim Financial Reporting" ("IAS 34") issued by the International Accounting Standards Board. The directors of the Company are responsible for the preparation and presentation of these condensed consolidated financial statements in accordance with IAS 34. Our responsibility is to express a conclusion on these condensed consolidated financial statements based on our review, and to report our conclusion solely to you, as a body, in accordance with our agreed terms of engagement, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

#### Scope of review

We conducted our review in accordance with Hong Kong Standard on Review Engagements 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Hong Kong Institute of Certified Public Accountants. A review of these condensed consolidated financial statements consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Hong Kong Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the condensed consolidated financial statements are not prepared, in all material respects, in accordance with IAS 34.

#### **Deloitte Touche Tohmatsu**

*Certified Public Accountants* Hong Kong

16 November 2016

# CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

FOR THE SIX MONTHS ENDED 30 SEPTEMBER 2016

		Six months 30 Septe 2016	
	NOTES	<i>HK\$'000</i> (Unaudited)	HK\$'000 (Unaudited)
Revenue Cost of goods sold	3	3,593,018 (2,059,467)	3,683,915 (2,320,273)
Gross profit Other income Other gains and losses Selling and distribution expenses Administrative expenses Share of loss of a joint venture Finance costs	4	1,533,551 71,312 83,922 (516,503) (168,795) - (2,116)	1,363,642 98,779 8,367 (602,573) (168,025) (221) (9,661)
Profit before income tax	5	1,001,371	690,308
Income tax expense	-	(114,125)	(63,253)
Profit for the period Other comprehensive (expense)	6	887,246	627,055
income:			
Item that may be subsequently reclassified to profit or loss: Exchange differences arising on translation of financial statements of foreign operations		(157,085)	(124,574)
Item that will not be subsequently reclassified to profit or loss: Increase in fair value of property, plant and equipment		28,218	_
Total comprehensive income for the period		758,379	502,481
Profit for the period attributable to: Owners of the Company Non-controlling interest		883,585 3,661	613,870 13,185
		887,246	627,055
Total comprehensive income for the period attributable to:			
Owners of the Company Non-controlling interest		754,975 3,404	490,199 12,282
		758,379	502,481
Earnings per share Basic (HK cents) (restated)	7	22.95	15.80
Diluted (HK cents) (restated)		22.82	15.66

# **CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION**

AT 30 SEPTEMBER 2016

	NOTES	30 September 2016 <i>HK\$'000</i> (Unaudited)	31 March 2016 <i>HK\$'000</i> (Audited)
Non-current assets Property, plant and equipment Investment properties Lease premium for land Intangible assets Available-for-sale investment Interest in a joint venture	9 9	2,020,595 112,553 414,762 265 1,742	2,033,774 52,156 318,598 382 1,794
Deferred tax assets Properties under development Refundable earnest money paid for		974 408,760	1,246 304,043
lease premium for land Deposits paid for acquisition of property,		3,929	4,045
plant and equipment Deposit paid for a land lease		40,874	52,059 38,489
		3,004,454	2,806,586
Current assets Inventories Trade receivables Other receivables and prepayments Lease premium for land Held for trading investments Tax recoverable Structured deposits Restricted bank balances Bank balances and cash	10 10 11	631,846 545,150 189,219 9,935 52,471 5,463 10,998 1,882,430 3,327,512	607,199 590,609 153,530 7,386 - 5,102 26,313 875 1,447,508 2,838,522
Current liabilities Trade payables Other payables and accruals Unsecured bank borrowings Tax payable	12 12 13	313,349 411,948 400,000 67,472 1,192,769	266,529 374,912 250,000 40,034 931,475
Net current assets		2,134,743	1,907,047
Total assets less current liabilities		5,139,197	4,713,633

	NOTE	30 September 2016 <i>HK\$'000</i> (Unaudited)	31 March 2016 <i>HK\$'000</i> (Audited)
Non-current liability Deferred tax liabilities		3,276	3,280
		5,135,921	4,710,353
Capital and reserves Share capital Reserves	14	1,541,200 3,571,979	774,745 3,937,591
Equity attributable to owners of the Company Non-controlling interest		5,113,179 22,742	4,712,336 (1,983)
		5,135,921	4,710,353

CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE SIX MONTHS ENDED 30 SEPTEMBER 2016

					Attrik	outable to ov	Attributable to owners of the Company	ompany						
	Share capital HK\$'000	Treasury shares HK\$'000 (note 14)	Share premium HK\$'000	Special reserve HK\$'000	Other reserve HK\$'000	PRC statutory reserve HK\$'000	Translation reserve HK\$'000	Revaluation surplus HK\$'000	Shares held under share award scheme HK\$'000	Share option reserve HK\$'000	Retained profits HK\$'000	c Sub-total HK\$'000	Non- controlling interest HK\$'000	Total HK\$'000
At 1 April 2015 (audited)	778,426	(1,280)	1,357,725	(16,132)	(3,944)	182,301	156,410	2,845	(448)	13,479	1,926,368	4,395,750	56,581	4,452,331
Profit for the period Exchange differences arising on	1	I.	I.	1	1	1	I	I	I	I.	613,870	613,870	13,185	627,055
translation of financial statements of foreign operation		1	1		<b>'</b>	1	(123,671)				1	(123,671)	(303)	(124,574)
Total comprehensive income for the period	1	1		'			(123,671)	'	1	'	613,870	490,199	12,282	502,481
Cancellation of treasury shares Capital contribution by non-controlling interest Recognition of equity-settled share-based payments	(1,280) - -	1,280 - -	1 1 1			1 1 1	1 1 1		1 1 1	- - 4,906	1 1 1	- - 4,906	303	- 303 4,906
Dividends paid (note 8)	1	1						1	1		(252,572)	(252,572)	1	(252, 572)
At 30 September 2015 (unaudited)	777,146	/	1,357,725	(16,132)	(3,944)	182,301	32,739	2,845	(448)	18,385	2,287,666	4,638,283	69,166	4,707,449
Profit for the year Evolutions differences science on translation of	,	ı	1	ı.	1	1	1	1		ı.	713,374	7 13,374	(611)	712,763
Example unconces analysis of an environment of financial statements of foreign operations Increase in fair value of property, plant and equipment				· '	· ·	· ·	(92,659)	517			· ·	(92,659) 517	267	(92, 392) 517
Total comprehensive income for the year	'   	1					(92,659)	517			713,374	621,232	(344)	620,888
Repurchase of shares Recognition of equity-settled share-based payments Lesue of shares upon exercise of share options Losue of Andrisonal inconcertion of some options	(7,658) - 5,257	(5,317) -	(285,585) - 59,737	1 1 1			1 1 1	1 1 1	1 1 1	- 4,953 (7,359)	1 1 1	(298,560) 4,953 57,635		(298,560) 4,953 57,635
Acquisition of acoutophan interest in a substatiant a non-controlling equity holder Capital contribution by non-controlling interest Transfer to PRC statiutory reserve					(123) -	43.722					- - (43.722)	(123) -	(44,290) 59 -	(44,413) 59 -
Dividends paid (note 8)	I	'	I	1	I	1	1	I	I	1	(311,084)	(311,084)	(26,574)	(337,658)

					Attrib	utable to ov	Attributable to owners of the Company	ompany						
	Share capital HK\$'000	Treasury shares HK\$'000 (note 14)	Share premium HK\$'000	Special reserve HK\$*000	Other reserve HK\$'000	PRC statutory reserve HK\$'000	Translation reserve HK\$'000	Revaluation surplus HK\$'000	Shares held under share award scheme HK\$'000	Share option reserve HK\$'000	Retained profits HK\$'000	Sub-total HK\$'000	Non- controlling interest HK\$'000	<b>To tal</b> HK\$'000
At 31 March 2016 (audited)	774,745	(5,317)	1,131,877	(16,132)	(4,067)	226,023	(59,920)	3,362	(448)	15,979	2,646,234	4,712,336	(1,983)	4,710,353
Profit for the period	I	I	I.	I.	I	T	1	1	1	1	883,585	883,585	3,661	887,246
excitatinge unterences ansmitty on ratination of financial statements of foreign operation Increase in fair value of property, plant and equipment							(156,828)	28,218				(156,828) 28,218	(257)	(157,085) 28,218
Total comprehensive income for the period		1	1		1		(156,828)	28,218	1		883,585	754,975	3,404	758,379
Bonus issue Repurchases of shares Crandidicia of totares	770,545 (800)	1 1 6	(770,545) (19,100)	1.1		1.1		1 1	1 1	1.1	1 1	- (19,900)	1 1	- (19,900)
cancentation of reason's startes Capital contribution by non-controlling interest Recognition of equity-settled share-based payments	/10/0  				- (3,443) -					5,580		- (3,443) 5,580	21,358 -	- 17,915 5,580
Issue of shares upon exercise of share options Acruisition of addition interest in a subsidiary from	2,027	1	33,229	ı.	1	1	1	1	ı.	(5,304)	1	29,952	I	29,952
a non-controlling equity holder Dividends paid (note 8)					(312)	· ·					(366,009)	(312) (366,009)	(37)	(349) (366,009)
At 30 September 2016 (unaudited)	1,541,200	'	375,461	(16,132)	(7,822)	226,023	(216,748)	31,580	(448)	16,255	3,163,810	5,113,179	22,742	5,135,921

## **CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS**

FOR THE SIX MONTHS ENDED 30 SEPTEMBER 2016

	Six months ended 30 September	
	2016 <i>HK\$′000</i> (Unaudited)	2015 <i>HK\$'000</i> (Unaudited)
Net cash from operating activities	1,064,389	780,345
Net cash used in investing activities Payments for property, plant and equipment Payments for construction of properties	(137,029)	(179,043)
under development	(114,675)	_
Payments for land lease premium	(82,785)	(94,958)
Purchase of held for trading investments	(52,638)	-
Proceeds on disposal of structured deposits	27,974	6,764,560
Investment on structured deposits	-	(6,552,120)
Other investing cash flows	(8,085)	6,460
	(367,238)	(55,101)
Net cash used in financing activities Dividends paid Repurchase of shares	(366,009) (19,900)	(252,572) –
Acquisition of additional interest in a subsidiary	(349)	_
New bank borrowings raised	150,000	537,670
Proceeds from issue of shares upon exercise of		
share options Capital contribution by non-controlling interest	29,952 17,915	- 303
Repayment of bank borrowings		(472,496)
	(188,391)	(187,095)
Net increase in cash and cash equivalents	508,760	538,149
Effect of foreign exchange rate changes	(73,838)	(54,190)
Cash and cash equivalents at beginning of the period	1,447,508	1,599,028
Cash and cash equivalents at end of the period	1,882,430	2,082,987

**NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS** FOR THE SIX MONTHS ENDED 30 SEPTEMBER 2016

## 1. BASIS OF PREPARATION

The condensed consolidated financial statements have been prepared in accordance with International Accounting Standard 34 "Interim Financial Reporting" issued by the International Accounting Standards Board (the "IASB") as well as with the applicable disclosure requirements of Appendix 16 to the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited ("Hong Kong Stock Exchange").

# 2. PRINCIPAL ACCOUNTING POLICIES

The condensed consolidated financial statements have been prepared on the historical cost basis except for certain properties and held for trading investments which are measured at fair values at the end of each reporting period.

Except as described below, the accounting policies and methods of computation used in the condensed consolidated financial statements for the six months ended 30 September 2016 are the same as those followed in the preparation of the Group's annual financial statements for the year ended 31 March 2016.

## (i) Adoption of new and revised International Financial Reporting Standards ("IFRSs") effective in the current period

In the current interim period, the Group has applied, for the first time, the following amendments to IFRSs issued by the IASB that are relevant for the preparation of the Group's condensed consolidated financial statements:

Amendments to IFRS 11	Accounting for Acquisitions of Interests in Joint Operations
Amendments to IAS 1	Disclosure Initiative
Amendments to IAS 16 and IAS 38	Clarification of Acceptable Methods of Depreciation and Amortisation
Amendments to IAS 16 and IAS 41	Agriculture: Bearer Plants
Amendments to IFRS 10, IFRS 12 and IAS 28	Investment Entities: Applying the Consolidation Exception
Amendments to IFRSs	Annual Improvements to IFRSs 2012 – 2014 Cycle
Amendments to IAS 27	Equity Method in Separate Financial Statements

The application of the above amendments to IFRSs in the current interim period has had no material effect on the amounts reported and/or disclosures set out in these condensed consolidated financial statements.

# (ii) Adoption of new accounting policy in respect of held for trading investments

A financial asset is classified as held for trading if:

- it has been acquired principally for the purpose of selling in the near term;
- on initial recognition it is a part of an identified financial instruments that the Group manages together and has a recent actual pattern of short-term profit-taking; or
- it is a derivative that is not designated and effective as a hedging instrument.

Held for trading investments at fair value through profit or loss are stated at fair value, with any gains or losses arising on remeasurement recognised in profit or loss. The net gain or loss recognised in profit or loss excludes any dividend or interest earned on the financial assets and is included in net income and gains from investments.

### 3. SEGMENT INFORMATION

The Group's operating and reportable segments, based on information reported to the Company's executive directors, being the chief operating decision makers of the Group, in respect of the Group's performance of different products via different distribution channel, are as follows:

Sofa and ancillary products (wholesale)	-	manufacture and distribution of sofas and ancillary products through wholesale and
		distributors
Sofa and ancillary	-	manufacture and sale of sofas and ancillary
products (retail)		products through self-operated shops
		including online shops
Other products	-	manufacture and distribution of other products

The Company's executive directors make decisions based on the operating results of each segment and review reports on the aging analysis of trade receivables and expected usage of inventories of the Group as a whole. No information of segment assets and liabilities is reviewed by the Company's executive directors for the assessment of performance of operating segments. Therefore, only the segment revenue and segment results are presented.

The accounting policies of the operating segments are the same as the Group's accounting policies. Segment results represent the profit before income tax earned by each segment without allocation of other income (which mainly includes government grant, interest income, income on structured deposits and rental income), net exchange gain, finance costs, loss from changes in fair value of held for trading investments, central expenses and directors' emoluments and share of loss of a joint venture. This is the measure reported to the executive directors for the purposes of resource allocation and performance assessment.

Information of segment revenue and segment results is as follows:

### Six months ended 30 September 2016

	Sofa and ancillary products (wholesale) <i>HK\$'000</i>	Sofa and ancillary products (retail) <i>HK\$'000</i>	Other products HK\$'000	Total <i>HK\$'000</i>
REVENUE External sales	2,980,059	353,942	259,017	3,593,018
RESULTS Segment results	897,024	103,621	55,407	1,056,052
Other income Exchange gain – net Finance costs Loss from changes in fair value of held for				45,183 84,099 (2,116)
trading investments Central expenses and directors' remunerations				(167) (181,680)
Profit before income tax				1,001,371

# Six months ended 30 September 2015

	Sofa and ancillary products (wholesale) <i>HK\$'000</i>	Sofa and ancillary products (retail) <i>HK\$'000</i>	Other products <i>HK\$'000</i>	Total HK\$'000
REVENUE External sales	3,145,420	310,391	228,104	3,683,915
RESULTS				
Segment results	664,209	70,801	47,857	782,867
Other income				73,589
Exchange gain – net				8, <mark>219</mark>
Finance costs				(9,661)
Central expenses and directors' remunerations				(164,485)
Share of loss of a joint venture				(221)
Profit before income tax				690,308

There were no inter-segment sales during both periods.

### 4. OTHER GAINS AND LOSSES

	Six months ended 30 September	
	2016 <i>HK\$'000</i>	2015 <i>HK\$'000</i>
Exchange gain – net (Loss) gain on disposal of property,	84,099	8,219
plant and equipment Loss from changes in fair value of	(10)	148
held for trading investments	(167)	
	83,922	8,367

## 5. INCOME TAX EXPENSE

	Six months ended 30 September	
	2016	
	HK\$'000	HK\$'000
Current tax: People's Republic of China ("PRC")		
Enterprise income tax	112,870	78,584
United States of America ("U.S.")	828	675
	113,698	79,259
Net underprovision (overprovision) in prior years:		
PRC Enterprise income tax	159	(16,124)
U.S.	27	
	186	(16,124)
Deferred tax	241	118
	114,125	63,253

Hong Kong Profits Tax is calculated at 16.5% of the estimated assessable profit for the period. No provision for Hong Kong Profits Tax had been made in both periods as the Group had no assessable profits arising in Hong Kong.

Under the Laws of the PRC on Enterprise Income Tax (the "EIT Laws") and Implementation Regulation of the EIT Laws, the general tax rate of the PRC subsidiaries is 25% from 1 January 2008 onwards.

The EIT Laws generally impose a 10% withholding tax upon the distribution of the profits earned by the Company's PRC subsidiaries on or after 1 January 2008 to their non-resident shareholders, while for some PRC subsidiaries held by companies incorporated in certain places, including Hong Kong, preferential tax rate of 5% will be applied according to the PRC tax regulations if such companies are the beneficial owner of over 25% of these PRC subsidiaries.

A PRC subsidiary of the Group has obtained the qualification of being a high technology enterprise and is approved to enjoy the preferential tax rate of 15%.

The U.S. income tax charge comprises federal income tax calculated at 34% and state income tax calculated from 0% to 9.8% on the estimated assessable profits of the subsidiary of the Company which was incorporated in the U.S..

As stated on Decree Law No. 58/99/M, Chapter 2, Article 12, dated 18 October 1999, the Group's Macau subsidiary is exempted from Macao Complementary Tax.

### 6. **PROFIT FOR THE PERIOD**

Profit for the period has been arrived at after charging (crediting) the following items:

	Six months ended 30 September	
	2016	2015
	HK\$'000	HK\$'000
Staff costs	439,054	454,198
Rents and rates	37,324	42,191
Release of lease premium for land	4,721	6,434
Amortisation of intangible assets (recognised in selling and		
distribution expenses)	107	113
Depreciation	76,189	78,354
Reversal of allowance for inventories		
(recognised in cost of goods sold)	(1,651)	(616)
Interest income	(8,007)	(620)
Income from structured deposits		
included in other income	(1,661)	(47,381)
Government grant included in other		
income	(32,910)	(24,159)

#### 7.

## EARNINGS PER SHARE

The calculation of the basic and diluted earnings per share attributable to the owners of the Company is based on the following data:

	Six months ended 30 September		
	2016 <i>HK\$'000</i>	2015 <i>HK\$'000</i>	
	mų oco	1110000	
Earnings Profit for the period attributable to owners of the Company for the purposes of basic and diluted			
earnings per share	883,585	613,870	
	2016	2015	
	<i>'000</i>	'000	
		(restated)	
Number of shares Weighted average number of ordinary shares in issue during the period for the purpose of			
basic earnings per share Effect of dilutive potential ordinary shares:	3,850,628	3,885,728	
- Share options	22,135	33,522	
Weighted average number of ordinary shares in issue during the period for the purpose of			
diluted earnings per share	3,872,763	3,919,250	

During the current interim period, the Company had the Bonus Issue 2016 as defined in note 14, the weighted average number of shares for the purpose of basic and diluted earnings per share for both periods have been adjusted accordingly.

The weighted average number of shares for both periods has been arrived at after eliminating the treasury shares held by the Company.

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### 8. DIVIDENDS

During the current interim period, the Company recognised the following dividend as distribution:

	Six months ended 30 September	
	2016	2015
	HK\$'000	HK\$'000
Final dividend for the year ended 31 March 2016 of HK\$0.19 per share (2015: HK\$0.13 per share		
for the year ended 31 March 2015)	366,009	252,572

Subsequent to the end of the current interim period, the directors of the Company have determined that an interim dividend of HK\$0.14 per share (six months ended 30 September 2015: HK\$0.16 per share, determined without the effect of the Bonus Issue defined in note 14) will be paid to the shareholders of the Company whose names appear in the Company's register of members on Monday, 5 December 2016.

# 9. MOVEMENTS IN PROPERTY, PLANT AND EQUIPMENT AND INVESTMENT PROPERTIES

During the current interim period, the Group acquired property, plant and equipment and incurred expenditure on construction in progress of HK\$51,188,000 and HK\$97,026,000 (six months ended 30 September 2015: HK\$116,237,000 and HK\$120,799,000) respectively for the purpose of expanding the Group's business.

During the current interim period, the Group transferred property, plant and equipment and land lease premium with fair values of HK\$53,682,000 and HK\$6,719,000 to investment properties as evidenced by the end of owner occupation. The difference between net book value and fair value has been credited to revaluation surplus. The fair value was determined based on the professional valuation carried out by Cushman & Wakefield Valuation Advisory Services (HK) Limited ("Cushman & Wakefield") at the date of transfer. Cushman & Wakefield is a firm of professional valuers independent to the Group. The fair value is determined by a direct comparison approach, which makes reference to the market evidence of transaction prices for similar properties in the same location and condition and adjusted for a number of factors, including differences in location within the city, size, building age, etc., between the comparable properties and the subject matters.

At 30 September 2016, the directors of the Company consider that the carrying amounts of the Group's investment properties do not differ significantly from their fair values. Consequently, no gain or loss on fair value change of investment properties has been recognised in the current interim period.

### 10. TRADE AND OTHER RECEIVABLES AND PREPAYMENTS

	30 September 2016 <i>HK\$'000</i>	31 March 2016 <i>HK\$′000</i>
Trade receivables		
Trade and bills receivables	545,150	590,609
Other receivables and prepayments		
Valued added taxes recoverable	41,852	27,789
Deposits	26,447	23,704
Sundry receivables	30,617	30,630
Prepayments to suppliers	90,303	71,407
	189,219	153,530

Other than cash and credit card revenue for retail transactions, the Group generally allows a credit period of 30 to 90 days for export customers and 180 days for high speed train manufacturers which are state-owned enterprises. The aged analysis of the Group's trade and bills receivables (net of allowance for doubtful debts) presented based on the invoice date at the end of the reporting period is as follows:

	30 September 2016	31 March 2016
	HK\$'000	HK\$'000
0 – 30 days	311,432	387,013
31 – 60 days	184,195	108,275
61 – 90 days	24,822	74,548
Over 90 days	24,701	20,773
	545,150	590,609

## 11. HELD FOR TRADING INVESTMENTS

All held for trading investments are listed debentures carrying interest of fixed rates ranging from 4.00% to 4.88% per annum and maturity dates ranging from 25 August 2021 to 28 September 2023.

The fair values for all of the Group's held for trading investments are categorised as level 2 (see the definition of fair value categories in the Group's annual financial statements for the year ended 31 March 2016) which are quoted prices available from the over-the-counter market.

## 12. TRADE AND OTHER PAYABLES AND ACCRUALS

	30 September 2016 <i>HK\$'000</i>	31 March 2016 <i>HK\$'000</i>
Trade payables Trade and bills payables	313,349	266,529
Other payables and accruals Trade deposits received from customers Accruals Payables for acquisition of property, plant and acquipment	182,760 182,458	130,649 185,086
plant and equipment Others	12,734 33,996	20,121 39,056
	411,948	374,912

The aged analysis of the Group's trade and bills payables presented based on the invoice date at the end of the reporting period is as follows:

	30 September 2016	31 Ma <mark>rch</mark> 2016
	HK\$'000	HK\$'000
0 – 30 days	288,763	260,648
31 – 60 days	19,786	5,624
61 – 90 days	3,306	199
Over 90 days	1,494	58
	313,349	266,529

## 13. UNSECURED BANK BORROWINGS

During the current interim period, the Group obtained new bank loans amounting to approximately HK\$150,000,000 (six months ended 30 September 2015: HK\$537,670,000). The outstanding loans of the Group carry interest at variable market rates ranging from 1.25% to 1.48% (31 March 2016: 1.26% to 1.56%) and are repayable within one year. The Group did not repay any borrowings during the current interim period (six months ended 30 September 2015: HK\$472,496,000).

### 14. SHARE CAPITAL

	Number of shares ′000	<b>Amount</b> <i>HK\$'000</i>
Ordinary shares of HK\$0.40 each		
Issued and fully paid:		
At 1 April 2015	1,946,064	778,426
Cancellation of treasury shares	(3,200)	(1,280)
At 30 September 2015	1,942,864	777,146
Repurchase of shares (Note a)	(19,145)	(7,658)
Exercise of share options	13,143	5,257
At 31 March 2016	1,936,862	774,745
Repurchase of shares (Note b)	(2,000)	(800)
Cancellation of treasury shares (Note a)	(13,293)	(5,317)
Exercise of share options <i>(note 15)</i> Issue of shares pursuant to bonus	5,068	2,027
issue (Note c)	1,926,362	770,545
At 30 September 2016	3,852,999	1,541,200

Notes:

- (a) During the year ended 31 March 2016, 32,438,000 ordinary shares of the Company at HK\$0.4 each were repurchased at a price ranging from HK\$8.72 to HK\$9.79 per share. 19,145,000 shares were cancelled. The remaining 13,293,000 shares were recognised as treasury shares as at 31 March 2016 and were cancelled during the current interim period on 5 April 2016 and 13 April 2016.
- (b) During the current interim period, 2,000,000 ordinary shares of the Company of HK\$0.4 each were repurchased at a price ranging from HK\$9.87 to HK\$9.93 per share. All the shares repurchased have been cancelled during the period.
- (c) On 4 August 2016, the Company issued 1,926,362,000 bonus shares (the "Bonus Shares") on the basis of one bonus share for every one existing share held on 22 July 2016 (the"Bonus Issue 2016"), credited as fully paid, by way of capitalizing HK\$770,545,000, the amount equal to the aggregate par value of the Bonus Shares, from the share premium account of the Company.

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### **15. SHARE OPTION SCHEME**

The Company's share option scheme (the "Scheme") was adopted pursuant to a resolution passed on 5 March 2010 for the primary purpose of providing incentives to directors and eligible participants, and will expire on 4 March 2020. Details of the Scheme were disclosed in the consolidated financial statements for the year ended 31 March 2016.

The table below discloses movement of the Company's share options held by the Group's employees and directors:

	Number of share options 2016 <i>'000</i>	2015 <i>'000</i>
Outstanding as at 1 April Granted during the period Adjusted during the period <i>(Note)</i> Forfeited during the period Exercised during the period	49,014 1,200 43,764 (2,335) (5,068)	58,361 200  (6,487) 
Outstanding as at 30 September	86,575	52,074

Share option of 1,200,000 shares was granted on 26 May 2016. The closing price of the Company's shares immediately before the date of grant was HK\$10.46. The fair value of the option was determined at the date of grant using the Binomial model amounted to approximately HK\$3,191,000.

The following assumptions were used to calculate the fair value of share option:

	26 May 2016
Closing share price at date of grant	HK\$10.46
Exercise price	HK\$10.46
Expected exercise multiple	1.6-2.5
Expected volatility	43.13%
Expected dividend yield	4.22%
Risk free rate	0.90%

The variables and assumptions used above are based on the directors' best estimate. The value of an option varies with different variables of certain subjective assumptions.

# Details of specific categories of options are as follows:

		Number of share options outstanding as at			Adjusted
Options	Date of grant	30 September 2016 (Note)	Vesting period	Exercise period	exercise price (Note)
February 2012	8.2.2012	3,782,400	8.2.2012 - 7.2.2017	8.2.2017 - 7.2.2019	HK\$1.18
February 2013	1.2.2013	6,400 13,502,400	1.2.2013 - 31.1.2016 1.2.2013 - 31.1.2017	1.2.2016 - 31.1.2018 1.2.2017 - 31.1.2019	HK\$1.80 HK\$1.80
January 2014	22.1.2014	577,600 10,988,800	22.1.2014 - 21.1.2016 22.1.2014 - 21.1.2017	22.1.2016 – 21.1.2018 22.1.2017 – 21.1.2019	HK\$3.64 HK\$3.64
February 2015	10.2.2015	15,657,600 15,514,400	10.2.2015 - 9.2.2017 10.2.2015 - 9.2.2018	10.2.2017 - 9.2.2019 10.2.2018 - 9.2.2020	HK\$3.36 HK\$3.36
May 2015	21.5.2015	400,000	21.5.2015 - 20.5.2017	21.5.2017 - 20.5.2019	HK\$4.76
January 2016	26.1.2016	11,699,200 11,540,800	26.1.2016 - 25.1.2018 26.1.2016 - 25.1.2019	26.1.2018 - 25.1.2020 26.1.2019 - 25.1.2021	HK\$4.46 HK\$4.46
January 2016	27.1.2016	253,600 252,000	27.1.2016 - 26.1.2018 27.1.2016 - 26.1.2019	27.1.2018 – 26.1.2020 27.1.2019 – 26.1.2021	HK\$4.46 HK\$4.46
May 2016	26.5.2016	2,400,000	26.5.2016 - 25.5.2018	26.5.2018 - 3.3.2020	HK\$5.23
		86,575,200			

*Note:* The number of share options granted and the exercise price are adjusted to reflect the effect of Bonus Issue 2016 as defined in note 14 and the Bonus Issue on 14 January 2015 as described in the Group's consolidated financial statement for the year ended 31 March 2016.

# **16. CAPITAL COMMITMENTS**

	30 September 2016 <i>HK\$'000</i>	31 March 2016 <i>HK\$′000</i>
Capital expenditure contracted for but not provided in the condensed consolidated financial statements in respect of – acquisition of property,		
plant and equipment	36,522	39,375
<ul> <li>construction of production plant</li> <li>construction of properties under</li> </ul>	83,182	94,645
development for sale	338,710	340,739
- acquisition of lease premium for land		22,644
	458,414	497,403

### 17. RELATED PARTY DISCLOSURES

### (I) Related party transactions

During the current interim period, the Group has entered into the following transaction with a related party:

	Six months ended 30 September	
	2016	2015
	HK\$'000	HK\$'000
Rental expense paid to a related		
party <i>(Note)</i>	1,290	1,195

Note: Mr. Wong Man Li and Ms. Hui Wai Hing, who are directors of the Company, are also directors and shareholders of this related company.

### (II) Compensation of key management personnel

The remuneration of directors and other members of key management of the Group during the period was as follows:

	Six months ended 30 September	
	<b>2016</b> 20	
	HK\$'000	HK\$'000
Short-term employee benefits	6,804	7,060
Post employment benefits Equity-settled share-based	41	50
payment expenses	1,565	2,442
	8,410	9,552

### **18. EVENT AFTER THE REPORTING PERIOD**

On 16 November 2016, a direct wholly-owned subsidiary of the Company entered into a memorandum of understanding ("MOU") with an independent third party of the Group. Pursuant to the MOU, the Group and the independent third party intended to establish a new company ("Newco") that the Group and the independent third party will each hold 50% equity interest and for which the Group will be entitled to appoint a majority of the board members. The Newco and its subsidiaries will be principally engaged in production and sales of sofas in Europe and the PRC.