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**Sinotruk (Hong Kong) Limited**

**中國重汽(香港)有限公司**

*(incorporated in Hong Kong with limited liability)*

**(Stock Code: 3808)**

**ANNOUNCEMENT OF FINANCIAL FORECAST  
OF A SUBSIDIARY**

This announcement is made by Sinotruk (Hong Kong) Limited (the “**Company**”) pursuant to Rule 13.09(2)(a) of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the “**Listing Rules**”) and Part XIVA of the Securities and Futures Ordinance (Chapter 571, Laws of Hong Kong).

The board of directors (the “**Board**”) of the Company wishes to inform its shareholders that the non-wholly owned subsidiary of the Company, Sinotruk Ji’nan Truck Co., Ltd. (“**Ji’nan Truck**”), a joint stock company with limited liability established in the People’s Republic of China (the “**PRC**”) and the shares of which are listed on the Shenzhen Stock Exchange in the PRC (the “**Shenzhen Stock Exchange**”), will publish an announcement on 24 January 2017 on the Shenzhen Stock Exchange in relation to its 2016 full year financial forecast. Based on the preliminary estimation of Ji’nan Truck, the unaudited net profit attributable to the equity holders of Ji’nan Truck for the year ended 31 December 2016 which was prepared in accordance with the PRC Accounting Standards for Business Enterprises and Relevant Regulations is expected to be approximately RMB389,928,000 to RMB445,632,000, representing an increase of approximately 40% to 60% compared with its published audited net profit attributable to the equity holders in the amount of approximately RMB278,520,000 in 2015. The increase in net profit is mainly attributable to, among other matters, (i) the large demand in heavy-duty truck market resulting the significant increase in sales and (ii) solid results from cost reduction controls and improvement of operation efficiency.

As at the date of this announcement, the Company is interested in approximately 63.78% interests in Ji'nan Truck.

This information contained in this announcement is only based on the preliminary calculations by the management of Ji'nan Truck in accordance with the management accounts of Ji'nan Truck for the year ended 31 December 2016 which have not yet been confirmed or audited by its auditors or the Company's auditors.

The results for the year ended 31 December 2016 of the Company and its subsidiaries is expected to be published before the end of March 2017.

**Shareholders of the Company and potential investors should exercise caution when dealing in the securities of the Company.**

By order of the Board  
**Sinotruk (Hong Kong) Limited**  
**Ma Chunji**  
*Chairman*

Ji'nan, PRC, 23 January 2017

*As at the date of this announcement, the eight executive directors of the Company are Mr. Ma Chunji, Mr. Cai Dong, Mr. Tong Jingen, Mr. Wang Shanpo, Mr. Kong Xiangquan, Mr. Liu Wei, Mr. Liu Peimin and Mr. Franz Neundlinger; the three non-executive directors of the Company are Mr. Andreas Hermann Renschler, Mr. Joachim Gerhard Drees and Mr. Matthias Gründler; and the six independent non-executive directors of the Company are Dr. Lin Zhijun, Mr. Chen Zheng, Mr. Yang Weicheng, Dr. Wang Dengfeng, Mr. Zhao Hang and Mr. Liang Qing.*