(Incorporated in the Cayman Islands with limited liability) (於開曼群島註冊成立之有限公司) (Stock Code 股份代號: 1113)

NOTIFICATION LETTER 通知信函

22 February 2017

Dear Non-registered Holder(s) (Note 1),

CHEUNG KONG PROPERTY HOLDINGS LIMITED ("Company")

Notice of publication of (1) Circular dated 22 February 2017 in relation to the Formation of a Joint Venture in connection with the Proposed Acquisition of all of the stapled securities in issue of the Target which are listed on the Australian Securities Exchange by way of schemes, (2) Notice of Extraordinary General Meeting, and (3) Proxy Form (collectively "Current Corporate Communications")

The Extraordinary General Meeting of the Company will be held at the Grand Ballroom, 1st Floor, Harbour Grand Kowloon, 20 Tak Fung Street, Hung Hom, Kowloon, Hong Kong on Tuesday, 14 March 2017 at 11:00 a.m. The Company's Current Corporate Communications (both English and Chinese versions) are available on the Company's website at www.ckph.com.hk and the website of Hong Kong Exchanges and Clearing Limited ("HKEx") at www.hkexnews.hk. You may access the Current Corporate Communications by clicking "Investor Relations" on the home page of the Company's website or by searching under "Listed Company Information" on the website of HKEx. Viewing the above documents requires Adobe® Reader®.

Both the English and Chinese versions of the Current Corporate Communications are contained in one booklet / document. If you want to request printed version(s) of the Current Corporate Communications and future Corporate Communications (Note 2) of the Company, please complete the Request Form on the reverse side and send it to the Company c/o its Hong Kong Share Registrar, Computershare Hong Kong Investor Services Limited, using the mailing label and need not affix a stamp when returning (if posted in Hong Kong). Otherwise, please affix an appropriate stamp. The address of Computershare Hong Kong Investor Services Limited is 17M Floor, Hopewell Centre, 183 Queen's Road East, Hong Kong. You may also send your request to ckph.ecom@computershare.com.hk. The Request Form may also be downloaded from the Company's website at www.ckph.com.hk by clicking "Investor Relations" on the home page, then selecting "Request Form for Non-registered Holder" under "Other Shareholder's Information", or the website of HKEx at www.hkexnews.hk.

Should you have any queries relating to this letter, please call the Company at (852) 2128 8888 during business hours from 9:00 a.m. to 5:00 p.m. Mondays to Fridays, excluding public holidays.

> Yours faithfully, CHEUNG KONG PROPERTY HOLDINGS LIMITED

Notes:

- This letter is addressed to Non-registered Holders (a "Non-registered Holder" means such person or company whose shares in the Company are held in The Central Clearing and Settlement System (CCASS) and who has notified the Company from time to time through Hong Kong Securities Clearing Company Limited to receive Corporate Communications). If you have sold or transferred your shares in the Company, please disregard this letter and the Request Form on the reverse side.
- Corporate Communications include but are not limited to (a) the directors' report, its annual accounts together with a copy of the auditor's report and, where applicable, its summary financial report; (b) the interim report and, where applicable, its summary interim report; (c) a notice of meeting; (d) a listing document; (e) a circular; and (f) a proxy form.

各位非登記持有人(附註1):

長江實業地產有限公司(「本公司」)

(1) 有關就建議透過計劃方式收購目標公司在澳洲證券交易所上市的全部已發行合訂證券而成立合資企業之日期為二零一七年二月二十二 日通函、(2)股東特別大會通告,以及(3)代表委任表格(統稱「是次公司通訊」)之發佈通知

本公司之股東特別大會將於二零一七年三月十四日(星期二)上午十一時正假座香港九龍紅磡德豐街 20 號九龍海逸君綽酒店一樓宴會 大禮堂舉行。本公司是次公司通訊(英文及中文版)已於本公司網站 www.ckph.com.hk 及香港交易及結算所有限公司(「香港交易所」) 網站 www.hkexnews.hk 登載。請在本公司網站主頁按「投資者關係」一項或在香港交易所網站於「上市公司公告」項下搜尋,以瀏覽 是次公司通訊。以上文件須使用 Adobe® Reader® 開啟。

填妥本函背頁的申請表格,透過本公司香港股份登記處香港中央證券登記有限公司(地址為香港皇后大道東 183 號合和中心 17M 樓) 寄回本公司, 閣下可使用隨附之郵寄標籤而毋須貼上郵票。如非在香港投寄,則請貼上適當的郵票。 閣下亦可電郵至 ckph.ecom@computershare.com.hk 提出要求。申請表格亦可於本公司網站 www.ckph.com.hk (請在網站主頁按「投資者關係」一項,再 在「股東資訊」項下選擇「非登記持有人適用之申請表格」)或香港交易所網站 www.hkexnews.hk 內下載。

閣下對本函有任何疑問,請致電本公司電話 (852) 2128 8888 查詢,辦公時間為星期一至星期五(公眾假期除外)上午 9 時正至下午 5 時正。

長江實業地產有限公司

謹啟

二零一七年二月二十二日

附註:

- 此為致本公司非登記持有人(「非登記持有人」指該等持有本公司股份並存放於中央結算及交收系統的人士或公司,透過香港中央結算有限公司不時向本公司發出通知, 表示欲收取公司通訊)之函件。倘 閣下已出售或轉讓所持有之本公司股份,則毋須理會本函件及背頁的申請表格
- 公司通訊包括但不限於:(a) 董事會報告、年度財務報表連同核數師報告及(如適用)財務摘要報告;(b) 中期報告及(如適用)中期摘要報告;(c) 會議通告;(d) 上市文件;(e) 通函;及 (f) 代表委任表格。