# Gemilang International Limited

# 彭順國際有限公司

(incorporated in the Cayman Islands with limited liability)

Stock Code: 6163



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### **Corporate Information**

#### **EXECUTIVE DIRECTORS**

Mr. Phang Sun Wah (Chairman)

Mr. Pang Chong Yong (Chief Executive Officer)

Ms. Phang Huey Shyan (Chief Corporate Officer)

## INDEPENDENT NON-EXECUTIVE DIRECTORS

Ms. Lee Kit Ying

Ms. Wong Hiu Ping

Ms. Kwok Yuen Shan Rosetta

Mr. Huan Yean San

#### **AUDIT COMMITTEE**

Mr. Huan Yean San (Chairman)

Ms. Kwok Yuen Shan Rosetta

Ms. Wong Hiu Ping

#### NOMINATION COMMITTEE

Mr. Phang Sun Wah (Chairman)

Ms. Kwok Yuen Shan Rosetta

Ms. Wong Hiu Ping

#### **REMUNERATION COMMITTEE**

Ms. Kwok Yuen Shan Rosetta (Chairman)

Ms. Wong Hiu Ping

Mr. Pang Chong Yong

#### **SENIOR MANAGEMENT**

Mr. Phang Jyh Siong

Mr. Lee Kon San

Mr. Pang Ser Hong

#### **COMPANY SECRETARY**

Mr. Yeung Chin Wai

# AUTHORISED REPRESENTATIVE UNDER PART 16 OF THE COMPANIES ORDINANCE

Mr. Yeung Chin Wai

# AUTHORISED REPRESENTATIVES UNDER LISTING RULES

Ms. Phang Huey Shyan Mr. Yeung Chin Wai

#### **COMPLIANCE ADVISER**

#### **Alliance Capital Partners Limited**

Room 1502-03A, 15/F, Wing On House 71 Des Voeux Road Central

Hong Kong

#### **AUDITORS**

#### Crowe Horwath (HK) CPA Limited

9/F, Leighton Centre 77 Leighton Road Causeway Bay Hong Kong

# LEGAL ADVISERS AS TO HONG KONG LAW

#### Ma Tang & Co. Solicitors

3rd Floor, Chinese Club Building 21-22 Connaught Road Central Hong Kong

#### PRINCIPAL BANKERS

#### Malayan Banking Berhad

Level 14, Menara Maybank 100 Jalan Tun Perak, 50050 Kuala Lumpur Malaysia

#### **CIMB Bank Berhad**

Level 13, Menara CIMB Jalan Stesen Sentral 2 Kuala Lumpur Sentral 50470 Kuala Lumpur Malaysia

#### OCBC Bank (Malaysia) Berhad

47, 49 Jalan Molek 1/29 Taman Molek 81100 Johor Bahru, Johor Malaysia

## PRINCIPAL REGISTRAR AND TRANSFER OFFICE

#### Codan Trust Company (Cayman) Limited

Cricket Square Hutchins Drive PO Box 2681, Grand Cayman KY1-1111, Cayman Islands

## HONG KONG BRANCH REGISTRAR AND TRANSFER OFFICE

#### **Tricor Investor Services Limited**

Level 22, Hopewell Centre 183 Queen's Road East Hong Kong

#### **REGISTERED OFFICE**

Cricket Square Hutchins Drive PO Box 2681, Grand Cayman KY1-1111, Cayman Islands

# HEADQUARTER AND PRINCIPAL PLACE OF BUSINESS IN MALAYSIA

Ptd 42326, Jalan Seelong, Mukim Senai 81400 Senai, Johor, West Malaysia

### PRINCIPAL PLACE OF BUSINESS IN HONG KONG REGISTER UNDER PART 16 OF THE COMPANIES ORDINANCE

Unit 206A, 2/F, Sun Cheong Industrial Building, 2 Cheung Yee Street, Lai Chi Kok, Kowloon, Hong Kong

#### **SHARE LISTING**

The Stock Exchange of Hong Kong Limited (the "Stock Exchange")
Stock code: 6163.HK

Board lot: 2,000 shares

#### CORPORATE WEBSITE ADDRESS AND INVESTOR RELATIONS CONTACT

Website: http://www.gml.com.my Email: <u>irgroup@gml.com.my</u> Fax: (852) 3596 7834

#### **CUSTOMER SERVICES**

Tel: (852) 3596 7823 Fax: (852) 3596 7834 Email: info@gml.com.my

### **Financial Summary**

### CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

	Year ended 31 October			
	2016	2015	2014	2013
	US\$'000	US\$'000	US\$'000	US\$'000
Revenue	48,690	41,070	34,329	32,371
Cost of sales	(36,062)	(31,868)	(27,317)	(25,805)
Gross profit	12,628	9,202	7,012	6,566
Profit before taxation	3,649	5,362	3,366	3,858
Income tax expenses	(1,533)	(162)	(955)	(925)
Profit for the year attributable to equity owners of the Company	2,116	5,200	2,411	2,933

#### **CONDENSED CONSOLIDATED ASSETS AND LIABILITIES**

	As at 31 October			
	2016 US\$'000	2015 <i>US\$'000</i>	2014 <i>US\$'000</i>	2013 US\$'000
Total assets	39,530	23,393	28,874	21,312
Total liabilities	31,939	18,660	26,068	18,787
Total equity	7,591	4,733	2,806	2,525

Dear Shareholders,

On behalf of the board of directors (the "Board" or "Directors"), I am pleased to present the first annual report of Gemilang International Limited (the "Company") together with its subsidiaries (collectively, the "Group") for the financial year ended 31 October 2016 since our successful listing on the Main Board of the Stock Exchange on 11 November 2016 (the "Listing Date"). The Hong Kong public offer shares of our Company were oversubscribed by approximately 26.23 times thus reflecting a strong confidence in our Group's business and prospect going forward. In addition, our shares made a strong debut on the Stock Exchange with 7.03% appreciation on the Listing Date compared with the Initial Public Offering price of HK\$1.28.

#### RESULTS

Revenue of the Group for the year amounted to approximately US\$48.69 million, representing an increase of approximately 18.6% from approximately US\$41.07 million in the financial year ended 31 October 2015. Such increase was attributable to the significant increase in delivery of bus body kits in Malaysia, and buses in Hong Kong and New Zealand. The increase in revenue also resulted from more delivery of aluminium double deck buses and articulated buses which have higher selling prices compared with single deck buses. Although the abovementioned increase in revenue was partly off-set by the decrease in delivery of number of buses to Singapore, nonetheless the overall revenue for the year has increased. Profit for the year was approximately US\$2.12 million, which represents a decrease of approximately 59.2% from that of the previous financial year of approximately US\$5.20 million. The decrease was mainly due to listing expenses of approximately US\$2.16 million recognised during the year. Secondly, the Group enjoyed an income tax exemption of approximately US\$1.19 million in relation to a claim of export tax allowance incentive during the financial year ended 31 October 2015, which is not available during the year. The Group's results are discussed in detail under the section headed "Management Discussion and Analysis" in this annual report.

#### **OUTLOOK**

Our objective is to become one of the leading bus manufacturing solution providers in Asia. We believe the Asian market has a lot of growth potential as countries continue to urbanise with a growing population and bus is a convenient and cost efficient form of public transportation that can be implemented in many areas. We believe we are well positioned and equipped with the technological capability to capture this opportunity. During the year, approximately 85.2% of our revenue was derived from the sales of aluminium buses and bus bodies. The demand in aluminium bus and bus body will continue to experience a higher growth due to increasing demand to use materials that meets environmental standards. Aluminium will likely be the preferred material for buses, in particular electric buses, due to its lighter weight and the resulting better energy efficiency.

#### **CLOSURE OF REGISTER OF MEMBERS**

For determining the entitlement to attend and vote at the forthcoming annual general meeting (the "AGM") of the Company which will be held on Wednesday, 12 April 2017, the register of members of the Company will be closed from Monday, 10 April 2017 to Wednesday, 12 April 2017, both days inclusive, during which no transfer of shares of the Company will be registered. In order to be eligible to attend and vote at the AGM, unregistered holders of shares of the Company should ensure that all transfers of shares accompanied by the relevant share certificates and appropriate transfer forms must be lodged with the office of the Company's share registrar in Hong Kong, Tricor Investor Services Limited at Level 22, Hopewell Centre, 183 Queen's Road East, Wan Chai, Hong Kong for registration not later than 4:30 p.m. on Friday, 7 April 2017.

#### **APPRECIATION**

On behalf of the Board, I would like to take this opportunity to express their thanks and gratitude to the Group's management and staff who dedicated their endless efforts and devoted services, and to our shareholders, suppliers, clients and bankers for their continuous support.

**Phang Sun Wah** 

Chairman

24 January 2017

### **Management Discussion and Analysis**

#### **BUSINESS OVERVIEW**

The Group designs and manufactures bus bodies and assemble buses. We divide our target markets into two segments, namely core markets which comprise Singapore and Malaysia, and developing markets which comprise all other markets to where we export our products including Australia, Hong Kong, China and New Zealand. Our buses, comprising city buses and coaches in both aluminium and steel, mainly serve public and private bus transportation operators in our target markets.

Our products mainly include single deck, double deck and articulated city buses, as well as single deck, double deck and high deck coaches.

We sell our products to public and private bus transportation operators, chassis principals and their purchasing agents, bus assemblers and manufacturers in two categories: (i) in the form of bus bodies (SKDs\* and CKDs\*) for their local assembly and onward sales; and (ii) buses (CBUs\*).

Apart from manufacturing bus bodies and assembling buses, we also provide after-sales services in maintenance of bus bodies and sales of related spare parts.

During the year, approximately 85.2% of our revenue was derived from the sales of aluminium buses and bus bodies. The demand in aluminium bus and bus body will continue to experience a higher growth due to increasing demand to use materials that meets environmental standards. Aluminium will likely be the preferred material for buses, in particular electric buses, due to its lighter weight and the resulting better energy efficiency.

The Group delivered total 292 units of buses (CBUs\*), 54 units of CKDs\* and 176 units of SKDs\* to our customers during the year.

<sup>\*</sup>Notes:

CBU: completely built up, means a fully completed bus ready for immediate operation

CKD: completely knocked down, means completely knocked down parts and components for the side, front, rear and extended chassis frames, and roof

SKD: semi knocked down parts, where only constructed side, front, rear and extended chassis frames, and roof are provided and the frames and roof are not joined to each other

#### **OPERATING RESULTS AND FINANCIAL REVIEW**

#### Revenue

Our revenue was principally generated from the assembly and sale of aluminium and steel buses and the manufacture of bus bodies. We generated revenue of approximately US\$41.07 million and US\$48.69 million for the financial years ended 31 October 2015 and 2016 respectively. The increasing trend was primarily due to the increase in the sale of products to both our core and developing markets, in particularly in Malaysia, Hong Kong and New Zealand.

#### By product category

We derive our revenue mainly from the assembly and sales of aluminium and steel buses (CBUs\*) and manufacture bus bodies in the form of SKDs\* or CKDs\*. The following table sets out our revenue from different product segments during the year:

For the	year end	led 31 (	October
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	2016		2015	
	US\$'000	%	US\$'000	%
Bus (CBU*) — City Bus — Coach	29,677 4,832	61.0 9.9	31,539 2,885	76.8 7.0
Bus Body CKD  — City Bus — Coach	1,438 563	3.0 1.0	2,100 —	5.1 —
SKD — City Bus — Coach	10,055 —	20.7	2,847	6.9
Maintenance and aftersales service	2,125	4.4	1,699	4.2
Total	48,690	100.0	41,070	100.0

#### By product material category

The following table sets out our revenue from products of different materials during the year:

For the	year ended 31 October
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	201	6	2015	
	US\$'000	%	US\$'000	%
Aluminium	41,485	85.2	35,839	87.3
Steel	5,080	10.4	3,532	8.6
Subtotal	46,565	95.6	39,371	95.9
Maintenance and aftersales service	2,125	4.4	1,699	4.1
Total	48,690	100.0	41,070	100.0

#### **Gross profit**

Our gross profit was approximately US\$9.20 million and US\$12.63 million for years ended 31 October 2015 and 2016, respectively. Our gross profit margin was approximately 22.4% and 25.9% for financial years ended 31 October 2015 and 2016, respectively. The general increasing trend of gross profit margin during the year was primarily due to the depreciation of Malaysian Ringgit in which we incurred a significant portion of our cost, whereas the majority of our revenue was derived from foreign currencies and increase in sales of buses to New Zealand which generated a higher selling price before deducting sales related expenses, which are included in "Selling and distribution expenses" of the consolidated statement of profit or loss and other comprehensive income.

#### Selling and distribution expenses

Our selling and distribution expenses primarily include advertising and promotion expenses, logistic expenses, commission expenses as well as travelling expenses for sales personnel.

Our selling and distribution expenses increased by approximately US\$1.85 million or 106.3% from approximately US\$1.74 million for the financial year ended 31 October 2015 to US\$3.59 million in the year. Such increase was driven by the increase in commission payable to Gemilang Australia Pty Limited, an associate of the Group, which acts as the marketing agent for the markets in Australia and New Zealand, as a result of increase in sales of buses to Australia and New Zealand from approximately US\$3.35 million for the financial year ended 31 October 2015 to approximately US\$7.13 million in the year.

#### General and administrative expenses

Our general and administrative expenses mainly comprised staff costs as well as legal and professional fees. Staff costs mainly represent the salary and staff benefits to our management and our staff who were not directly involved in the production.

Our general and administrative expenses increased by approximately US\$3.00 million or 130.4% from approximately US\$2.30 million for the financial year ended 31 October 2015 to US\$5.30 million in the year. Such increase was mainly attributed by a higher professional fee due to the listing expense of approximately US\$2.16 million related to the global offering, the increase in management team members and the increase in salaries.

#### Income tax expenses

There was a significant increase in income tax expense during the year from approximately US\$0.16 million to US\$1.53 million. The Group enjoyed an income tax exemption of approximately US\$1.19 million in relation to a claim of export tax allowance incentive during the financial year ended 31 October 2015, which is not available in the year and that contributed to the increase in the income tax expenses in the year. In accordance with the Income Tax (Exemption) (No. 17) Order 2005 (P.U.(A) 158/2005), such export tax incentive is granted to a local company resident in Malaysia and carrying on activities of manufacturing or agricultural from the payment of income tax in respect of income derived from increase in export sales.

#### **Profit forecast**

During the year, the Group has met the profit forecast of US\$2.10 million as set out in the Company's prospectus dated 31 October 2016 (the "**Prospectus**").

#### Significant investments held

During the year, there was no significant investments held by the Group.

#### Future plans for material investments and capital assets

Save as disclosed in the Prospectus, the Group did not have other plans for material investments and capital assets.

#### Material acquisitions and disposals of subsidiaries and affiliated companies

During the year, the Group did not have any material acquisitions and disposals of subsidiaries and affiliated companies, save as disclosed in the Prospectus.

#### Pledge of assets

As at 31 October 2016, pledged bank deposits of approximately US\$1.99 million (2015: US\$1.25 million) as disclosed in the consolidated statement of financial position have been pledged to banks as security for banking facilities granted to the Group. The net book value of following assets were pledged to secure certain banking facilities granted to the Group:

	2016	2015
	<b>US</b> \$'000	US\$'000
Freehold land	1,844	1,791
Buildings	2,890	2,787
Building in progress	1,520	184
	6,254	4,762

#### **Contingent liabilities**

As at 31 October 2016, the Group had the following contingent liabilities:

#### (i) Performance bonds

	2016	2015
	<b>US\$</b> '000	US\$'000
Performance bonds for contracts in favour of customers	5,970	3,372

The above performance bonds were given by banks in favour of some of Group's customers as security for the due performance and observance of the Group's obligations under the contracts entered into between the Group and its customers. If the Group fails to provide satisfactory performance to its customers to whom performance bonds have been given, such customers may demand the banks to pay to them the sum or sums stipulated under such demand. The Group will then become liable to compensate such banks accordingly. The performance bonds will be released upon the completion of the contract work for the relevant customers.

#### (ii) Financial guarantees

As at 31 October 2016, the Group had contingent liabilities regarding the financial guarantees issued.

	2016 <i>U</i> S\$'000	2015 <i>US\$'000</i>
Guarantees given to banks in connection with facilities granted to:  — Related companies		
GML Property Sdn. Bhd.	1,859	1,817
GML Technologies Sdn. Bhd.	1,362	1,331
	3,221	3,148
	2016 <i>U</i> S\$'000	2015 <i>US\$'000</i>
Utilised to the extent of the following amounts by:  — Related companies		
GML Property Sdn. Bhd.	1,859	1,817
GML Technologies Sdn. Bhd.	1,362	1,331
	3,221	3,148

The maximum liability of the Group under the guarantees issued represents the amount drawn down by the related parties. No deferred income in respect of these guarantees issued has been recognised as the directors of the Company consider that the fair value of the guarantees is not significant. Accordingly, theses guarantees were not provided for in these financial statements.

#### **Capital commitments**

As at 31 October 2016, the Group did not have any significant capital commitments.

#### **PROSPECTS**

Our objective is to become one of the leading bus manufacturing solution providers in Asia. We believe the Asian market has a lot of growth potential as countries continue to urbanise with a growing population and bus is a convenient and cost efficient form of public transportation that can be implemented in many areas. We believe we are well positioned and equipped with the technological capability to capture this opportunity.

The following highlights our key development strategies:

#### We plan to expand our presence in China, Hong Kong and other Asian countries

China's bus market and industry is the largest in the world. The demand for buses in China is expected to increase by an average of 9% per annum from 2016 to 2020 and the general demand for electric buses is also expected to increase. We have, to date, established business relationships with customers in Hong Kong and several other cities in China. We have the intention to set up an office in China in the future to better serve our existing customers and further develop these markets. We may set up a manufacturing facility and commence operation in China when we consider there is sufficient demand and potential.

#### We plan to streamline and improve our production process in Malaysia

We will continue to upgrade and improve our production process by enhancing the automation of our currently manufacturing facility by installing new automated machineries. This would further improve our production efficiency and hence increase our production output.

#### We will further enhance our strategic partnership with chassis principals

We have always been maintaining close collaborations with our chassis principals. Our long standing relationship with them is a key factor behind the success of our business.

We will continue to co-design and jointly bid for projects with our chassis principals. In order to further enhance our strategic partnership with our chassis principals, we intend to implement the following measures:

- develop new markets with our chassis principals;
- develop new bus models with our chassis principals;
- share our bus production technology and know-how in improving production efficiency; and
- leverage our market position to help our chassis principals to enter new markets.

#### We aim to consolidate our leading position in Malaysia and Singapore

In order to strengthen our position in Malaysia and Singapore, we intend to increase the size of our after-sales service and marketing team in existing or potential cities which will enable us to provide prompt response to after-sales requests from our customers and to establish better relationship with our customers through gathering feedbacks on our products. Furthermore, we will promote our aluminium buses to the bus transportation operators in Malaysia and Singapore as we expect more migration from steel buses to aluminium buses.

In Malaysia, we have been supporting our chassis principals in the tendering of projects. We plan to be more aggressive in promoting our aluminium bodied buses in other cities which currently use city buses as a major mode of public transportation. Through our track record in Kuala Lumpur, we believe that we are in a better position to promote our products to other cities in Malaysia which are in the process of procuring new city buses. In addition, we intend to upgrade existing machineries and acquire additional machines to enhance our production process and keep up with our business expansion by increasing our overall production efficiency and capacity.

In Singapore, we aim to cooperate closely with Land Transport Authority through management discussions during the conceptual stage in order to produce buses that meet their requirements. Our continuous collaborations with our chassis principals in respect of product development will also place us in a better position to secure contracts in project tenders. We also sought to provide round the clock after-sales services to the bus transportation operators in both markets.

#### We will further diversify our product portfolio

Our current product portfolio covers city bus and coach. It is our plan to expand our product range to cater for a broader market. We will be exploring the markets for small and medium buses in developing markets. We will continue to design and manufacture suitable bus bodies that can be assembled on different chassis based on the demand from different regions.

Through our development efforts, we intend to develop new bus bodies with lighter materials to reduce the weight of the vehicle, so as to improve fuel efficiency and performance.

In the longer term, we will also invest in developing new products for new markets outside Asia which are regulated by different sets of regulatory standards. We will adopt stringent tests and specific compliance measures in order to enter the intended new markets.

#### **EVENTS AFTER THE REPORTING PERIOD**

Save as disclosed elsewhere under the section headed "Global Offering", there is no material subsequent event undertaken by the Company or by the Group after 31 October 2016 and up to the date of this report.

#### **DIVIDEND**

The Board does not recommend the payment of any final dividend for the financial year ended 31 October 2016.

#### **GLOBAL OFFERING**

Subsequent to 31 October 2016, the Company successfully completed its listing on the Main Board of the Stock Exchange on 11 November 2016, marking yet another significant milestone of the Group. This step forward not only enables us to strengthen our operations in Malaysia, but also provide us with the financial strength to expand into Hong Kong and the mainland China.

#### **FOREIGN CURRENCY RISK**

The Group undertakes certain transactions denominated in foreign currencies, mainly in US dollars, Australian dollars and Singapore dollars, hence exposure to exchange rate fluctuations arises. The Group currently does not have a foreign currency hedging policy. However, the management monitors foreign exchange exposure closely in order to keep the net exposure to an acceptable level. The Group will consider hedging significant foreign currency exposure should the need arises.

#### LIQUIDITY AND FINANCIAL RESOURCES

As at 31 October 2016, the aggregate sum of the Group's bank balances and cash net of bank overdrafts, short-term pledged bank deposits amounted to approximately US\$2.81 million, representing an increase of approximately US\$1.44 million compared with last financial year. The net current liabilities and total equity of the Group were approximately US\$0.08 million (2015: approximately US\$1.30 million) and approximately US\$7.59 million (2015: approximately US\$4.73 million). The Company has received the net proceeds from global offering of approximately HK\$68.06 million (approximately US\$8.77 million) in November 2016. HK\$15 million of the total amount of fees and expenses in connection with the Listing has been paid from the proceeds of the Pre-IPO Investments. As at 31 October 2016, the Group's bank borrowings and bank overdrafts amounted to approximately US\$11.96 million (2015: approximately US\$10.32 million).

As at 31 October 2016, the Group's gearing ratio, which is computed based on dividing the total outstanding indebtedness by the total equity, was approximately 139% (2015: 201%).

#### Management Discussion and Analysis

The Group monitors capital using, inter alias, a gearing ratio which is net debt divided by total equity. Net debt includes bank overdrafts, interest-bearing bank borrowings and obligations under finance leases, less cash and bank balances. The gearing ratio as at 31 October 2016 and 2015 is as follows:

	2016 <i>U</i> S\$'000	2015 <i>US\$'000</i>
Obligations under finance leases	291	129
Bank borrowings	11,081	9,487
Bank overdrafts	879	829
	12,251	10,445
Less: Cash and bank balances	1,700	951
Net debt	10,551	9,494
Total equity	7,591	4,733
Net debt-to-equity ratio	139%	201%

#### **CAPITAL STRUCTURE**

The Group's objectives when managing capital are to safeguard the Group's ability to continue as a going concern in order to provide returns for shareholders and to maintain an optimal capital structure to reduce the cost of capital.

The Group manages its capital structure and makes adjustments to it in light of changes in economic conditions. To maintain or adjust the capital structure, the Group may adjust the dividend payment to shareholders, return capital to shareholders, or sell assets to reduce debt. No changes in the objective, policies or processes for managing capital were made in the year.

The Board reviews the capital structure on a regular basis. As part of the review, the Board considers the cost of capital and the risks associated with each class of capital. Based on recommendation of the management, the Group will balance its overall capital structure through the payment or non-payment of dividends as well as issue of new debt or the redemption of the debt.

#### **EMPLOYEES AND REMUNERATION POLICIES**

As at 31 October 2016, the total number of full-time employees of the Group was approximately 222. The Group recruits, employs, remunerates and promotes its employees based on their qualifications, experience, skills, performance and contributions. Remuneration is offered with reference to market rates. Salary and/or promotion review is conducted upon performance appraisal by management on a regular basis. Discretionary year-end bonus and share options, if applicable, are granted to eligible employees, in accordance with the Group's performance and individual's contribution. Ample in-house orientation and on-the-job training are arranged for the employees all year around. Employees are always encouraged to attend job-related seminars, courses and programs organised by professional or educational institutions, in Malaysia, Hong Kong or other jurisdiction.

#### COMPLIANCE WITH THE CORPORATE GOVERNANCE CODE

As the Company has yet to be listed on the Main Board during the year, the requirements under the Corporate Governance Code to the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "**Listing Rules**") or the continuing obligations requirements of a listed issuer pursuant to the Listing Rules was not applicable to the Company during the year.

The Board is of the view that the Company has complied with the code provisions in the Corporate Governance Code as set out in Appendix 14 to the Listing Rules throughout the period from the Listing Date up to the date of this report.

#### MODEL CODE FOR SECURITIES TRANSACTIONS

The Company has adopted the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code") as set out in Appendix 10 to the Listing Rules for securities transactions by directors. Having made specific enquiry of all directors, all directors have complied with the required standard set out in the Model Code regarding securities transactions by directors throughout the period from the Listing Date up to the date of this report.

#### **USE OF PROCEEDS**

The net proceeds of the global offering received by the Company were approximately HK\$68.06 million (approximately US\$8.77 million), after deduction of related listing expenses, of which HK\$15 million of the total amount of fees and expenses in connection with the global offering has been paid from the proceeds of the pre-IPO investments. These proceeds are intended to be applied in accordance with the proposed application set out in the section headed "Future Plans and Use of Proceeds" in the Prospectus. Any net proceeds that were not applied immediately have been temporarily deposited with banks in Hong Kong and Malaysia as at the date of this report.

## PURCHASE, SALE OR REDEMPTION OF LISTED SECURITIES OF THE COMPANY

From the Listing Date to the date of this report, neither the Company, nor any of its subsidiaries purchased, redeemed or sold any of the Company's listed securities during the year.

### Biographical Details of Directors and Senior Management

#### **EXECUTIVE DIRECTORS**

Mr. Phang Sun Wah, (彭新華), aged 67, is the co-founder of our Group and has been our chairman and the executive Director since 21 June 2016. He is also the director of various subsidiaries of the Company, he is primarily responsible for overall strategic planning and overall management of our Group. Mr. Phang Sun Wah has over 40 years of experience in the areas of assembly of wooden and steel buses and coaches. He worked as a general worker of Soon Heng Lorry Body Work and was responsible for manufacturing lorry bodies and was a partner to Sun Soon Heng Coachwork, which engaged in fabrication of coachwork.

Mr. Phang Sun Wah is the father of Ms. Phang Huey Shyan (an executive Director) and Mr. Phang Jyh Siong (a member of senior management of the Group). He is also the cousin of Mr. Pang Chong Yong (an executive Director); and the uncle of Mr. Pang Ser Hong (a member of senior management of the Group).

Mr. Pang Chong Yong (彭中庸), aged 57, is the co-founder of our Group and has been the chief executive officer and the executive Director since 21 June 2016. He is also the director of various subsidiaries of the Company, he is primarily responsible for formulating overall corporate strategies and policies of our Group, general management and day-to-day operation of our Group. He worked as an airconditioning technician and was a partner to Hotoh Bus & Car Air Conditioning, which engaged in installation of car accessories and provision of after-sales services. Mr. Pang had over 10 years of experience in the installation of cars accessories and provision of after-sales services and over 25 years in bus assembly and bus body manufacturing.

Mr. Pang Chong Yong is the cousin of Mr. Phang Sun Wah (an executive Director). He is also the uncle of Ms. Phang Huey Shyan (an executive Director), Mr. Phang Jyh Siong (a member of senior management of the Group) and Mr. Pang Ser Hong (a member of senior management of the Group).

Ms. Phang Huey Shyan (彭慧娟), aged 34, has been our executive Director since 21 June 2016 and subsequently became our chief corporate officer. She is also the director/officer of various subsidiaries of the Company, Ms. Phang is primarily responsible for the corporate, accounting and finance matters of the Group in addition to assisting the management on operational matters on a need to need basis. She has approximately six years of experience in accounting and finance. Prior to joining our Group, from January 2007 to April 2008, Ms. Phang worked for Guthrie GTS Limited, an accountant mainly responsible for group accounting and consolidation. During the period of September 2008 to April 2010, she was a reporting accountant focusing on the group accounting and reporting at Amcor Limited, a packaging company. From June 2010 to April 2011, she worked for Amcor Singapore Private Ltd, a packaging company, as a financial analyst; and from March 2012 to July 2014, she worked as a finance manager of Singapore Telecommunications Limited, a telecommunications company where she was primarily responsible for business partnering and entity reporting.

Ms. Phang graduated from the Deakin University, Australia, with a Bachelor of Commerce majoring in Accounting and Finance in October 2005.

Ms. Phang is the daughter of Mr. Phang Sun Wah (an executive Director) and sister of Mr. Phang Jyh Siong (a member of senior management of the Group). She is the niece of Mr. Pang Chong Yong (an executive Director); and cousin of Mr. Pang Ser Hong (a member of senior management of the Group).

#### INDEPENDENT NON-EXECUTIVE DIRECTORS

Ms. Lee Kit Ying (李潔英), aged 68, was appointed as an independent non-executive Director on 21 October 2016. She is mainly responsible for supervising and providing independent judgment to our Board. Ms. Lee obtained a bachelor's degree from City of London Polytechnic, U.K. (now known as London Metropolitan University) in 1979 majoring in accountancy and a master's degree from City University of Hong Kong in 1998 majoring in Financial Engineering. Ms. Lee is a senior fellow of the Institute of Chartered Accountants in England and Wales. She previously held a number of senior positions in Hong Kong Futures Exchange, the Stock Exchange and Hong Kong Exchanges and Clearing Limited. Ms. Lee has over 20 years' experience in derivative products and the operation, supervision and risk management of securities markets.

Currently, Ms. Lee is the chairman of Virtus Foundation Limited. Ms. Lee is also an independent non-executive director of China BlueChemical Ltd. (Stock Code: 3983) since June 2012, the shares of which are listed on the Main Board of the Stock Exchange and Century Iron Mines Corporation (Stock Code: CNT) (a company listed on Toronto Stock Exchange, Canada). Ms. Lee served as an independent non-executive director of Tianjin Capital Environmental Protection Group Company Limited (a company listed on the Main Board of the Stock Exchange and Shanghai Stock Exchange) in the past three years.

Ms. Wong Hiu Ping (黃曉萍), aged 45, was appointed as an independent non-executive Director on 21 October 2016. She is mainly responsible for supervising and providing independent judgment to our Board. She has approximately 20 years of experience in financial accounting. Since June 2014, Ms. Wong has been working at Pico Denshi (H.K.) Ltd., a company in the field of electronics, and as a regional head of finance mainly responsible for overseeing accounting and financial activities. From January 2011 to June 2013, Ms. Wong worked at Synthes (Hong Kong) Ltd, a medical device provider, as a finance controller mainly responsible for overseeing the Hong Kong finance department. From February 2010 to January 2011, Ms. Wong was the finance manager of Korn/Ferry International (H.K.) Ltd., an executive recruiting and search firm. From November 2007 to December 2009, Ms. Wong was the assistant finance manager of Pricoa Relocation Hong Kong Ltd, a firm principally engaged in the provision of relocation services, mainly responsible for overseeing finance department. From September 2001 to March 2007, Ms. Wong worked as an assistant accounting manager mainly responsible for overseeing finance department in Dun & Bradstreet (HK) Ltd.

Ms. Wong graduated from Iowa State University of Science and Technology with a Bachelor degree in Science in August 1995 and subsequently graduated from Curtin University of Technology in Perth, Australia with a Master degree in Accounting in April 2007. She is also an associate member of CPA Australia.

**Ms. Kwok Yuen Shan Rosetta (郭婉珊)**, aged 39, was appointed as an independent non-executive Director on 21 October 2016. She is mainly responsible for supervising and providing independent judgment to our Board. Ms. Kwok was qualified as a solicitor in Hong Kong in August 2009 and held the position of assistant solicitor in Jesse H.Y. Kwok & Co. since October 2009. Prior to that, she was a trainee solicitor from July 2007 to July 2009 and was a paralegal from July 2004 to June 2007 in the same firm.

Ms. Kwok graduated from California State University, East Bay (previously known as California State University, Hayward) in the United States, with a Bachelor degree in Computer Science and Mathematics in 2002. She subsequently obtained her Juris Doctor degree and the Postgraduate Certificate in Laws from the City University of Hong Kong in 2006 and 2007, respectively.

**Mr. Huan Yean San**, aged 40, was appointed as the independent non-executive Director on 21 October 2016. He is mainly responsible for supervising and providing independent judgment to our Board. He has over 15 years of experience in the fields of corporate taxation, auditing services and the financial management reporting affairs. He joined Foo, Lee An & Associates, a chartered accounting firm in Malaysia, as an audit assistant in 1999. At that time, he was responsible for managing audit start up works and verifying supporting documents. From 2002 to 2006, he worked at Foo, Lee An & Associates as a tax senior responsible for advising clients in payment of several taxes such as income tax and property tax. From 2006 onward, Mr. Huan has been serving as a tax manager in this firm currently responsible for managing and developing relationship with clients.

Mr. Huan Yean San graduated from University of Western Australia with a Bachelor of Commerce (Minor in Business Law) in 1999. He has also been an associate member of CPA Australia and Malaysian Institute of Accountants and Chartered Tax Institute of Malaysia since 2003 and 2004 respectively.

#### **SENIOR MANAGEMENT**

**Mr. Phang Jyh Siong (彭志祥)**, aged 38, joined our Group in April 2016 and is the general manager of our Company. He is mainly responsible for production, warehousing and general business operation of our Group. Prior to joining our Group, Mr. Phang worked as a key account manager at Scania CV AB, a company engaged in manufacturing commercial vehicles from April 2014 to March 2016. He worked at Gemilang Coachwork Sdn. Bhd., a subsidiary of the Group located in Malaysia, as a sales engineer in 2005, a project manager in 2007 and a director from 2009 to 2014. From October 2004 to May 2005, he was the co-founder of Baracorp Technologies Pte Ltd. During the period from September 2001 to April 2004, he worked as a laboratory officer in National University of Singapore.

Mr. Phang graduated from National University of Singapore with a Bachelor degree in Engineering (Mechanical) in July 2001.

Mr. Phang is the son of Mr. Phang Sun Wah (an executive Director); brother of Ms. Phang Huey Shyan (an executive Director); nephew of Mr. Pang Chong Yong (an executive Director); and cousin of Mr. Pang Ser Hong (a member of senior management of the Group).

Mr. Lee Kon San, aged 56, is our logistics manager and is mainly responsible for overseeing logistics arrangements for our Group. Mr. Lee joined our Group as a logistics manager in Gemilang Coachwork in May 1996. Mr. Lee has over 19 years of experience in the field of importing and exporting products in our Group. From July 1986 to April 1996, Mr. Lee worked as a marketing executive at Overseas Engineering Corp Sdn. Bhd. in Malaysia.

Mr. Lee obtained a Bachelor degree in Administration from University of Ottawa, Canada, in May 1984 and subsequently obtained a Bachelor degree in Commerce (Marketing) from University of Ottawa, Canada, in October 1985.

Mr. Pang Ser Hong (彭士鴻), aged 34, is our project manager and is mainly responsible for formulating overall strategies and policies in relation to the project functional operation and responsible for managing projects. Mr. Pang Ser Hong joined our Group as a project manager in April 2007. From December 2000 to July 2001, Mr. Pang Ser Hong worked at Zamani Sdn. Bhd., a construction company, as a quantity surveyor. He was mainly responsible for tender calculation. From 2004 to 2007, he worked at TCP Consulting Pte Ltd. as a project manager.

Mr. Pang Ser Hong graduated from Nanyang Polytechnic in Singapore with a diploma in Electronics, Computer & Communications Engineering in May 2004.

Mr. Pang Ser Hong is the nephew of both Mr. Phang Sun Wah (an executive Director) and Mr. Pang Chong Yong (an executive Director); and is the cousin of both Ms. Phang Huey Shyan (an executive Director) and Mr. Phang Jyh Siong (a member of senior management of the Group).

#### **COMPANY SECRETARY**

Mr. Yeung Chin Wai (楊展瑋), aged 30, joined our Group as a financial controller in March 2016 and is mainly responsible for overseeing the accounting and finance function of the Group. Subsequently, on 18 July 2016, Mr. Yeung was also appointed as our company secretary and is responsible for our secretarial affairs. Prior to joining the Group, he assumed various positions in Deloitte Touche Tohmatsu, Hong Kong which provides audit, consulting, financial advisory, risk management and tax services, including acting as a manager from October 2014 to March 2016, a senior from October 2010 to September 2014 (during the period from September 2012 to March 2014, Mr. Yeung worked as a senior in Deloitte & Touche LLP in the United States) and an associate from January 2009 to September 2010. He was mainly responsible for providing audit services for Hong Kong and overseas clients when he held these positions.

Mr. Yeung received a Bachelor of Business Administration (Professional Accountancy) from the Chinese University of Hong Kong in December 2009. He has been a member of the Hong Kong Institute of Certified Public Accountants since February 2012.

### **Report of the Directors**

The Directors are pleased to present their first annual report and the audited consolidated financial statements of the Group for the financial year ended 31 October 2016.

#### INITIAL PUBLIC OFFERING

The Company was incorporated as an exempted company with limited liability in the Cayman Islands on 21 June 2016. The Company listed its shares ("Shares") on the Main Board of the Stock Exchange on the Listing Date.

#### PRINCIPAL ACTIVITIES AND BUSINESS REVIEW

The principal activity of the Company is investment holding. Details of the principal activities of the principal subsidiaries are set out in note 13 to the financial statements. There were no significant changes in the nature of the Group's principal activities during the year.

Pursuant to Schedule 5, Contents of Directors' Report: Business Review to the Companies Ordinance, a directors' report must contain a business review of the Group including:

- (a) a fair review of the business:
- (b) a discussion of the principal risks and uncertainties facing the Group;
- (c) particulars of important events affecting the Group that have occurred since the end of the financial year; and
- (d) an indication of likely future development in the Group's business;

and the business review must also include:

- (a) an analysis using financial key performance indicators;
- (b) a discussion on the Group's environmental policies and performance; and the Group's compliance with the relevant laws and regulations that have a significant impact on the Group; and
- (c) an account of the Group's key relationships with its employees, customers and suppliers and others that have a significant impact on the Group and on which the Group's success depends.

Part of further discussion and analysis as required by Schedule 5 to the Company Ordinance are set out in the "Chairman's Statement", "Management Discussion and Analysis", "Corporate Governance Report" and "Notes to the Consolidated Financial Statements" sections of this annual report. The above sections form part of the Directors' Report. In addition, details of the Group's financial risk management are disclosed in note 25 to the financial statements.

#### **RESULTS AND DIVIDENDS**

The Group's profit for the financial year ended 31 October 2016 and the Group's financial position at that date are set out in the financial statements on pages 45 to 47.

The Board does not recommend the payment of final dividend for the financial year ended 31 October 2016.

#### SUMMARY FINANCIAL INFORMATION

A summary of the results and of the assets and liabilities of the Group for the last four years is set out on page 4 of the annual report. This summary does not form part of the audited consolidated financial statements.

#### SHARE CAPITAL

Details of movements in the Company's share capital during the year are set out in note 24 to the financial statements.

#### SHARE OPTION SCHEME

The Company conditionally adopted the share option scheme (the "Share Option Scheme") prepared in accordance with Chapter 17 of the Listing Rules on 21 October 2016 for the primary purpose of providing incentives or rewards to eligible participants as defined in the Share Option Scheme to recognise and acknowledge their contribution to the Group and motivate them to higher levels of performance.

#### (a) Purpose of the Share Option Scheme

The purpose of the Share Option Scheme is to enable our Company to grant options to the employee, adviser, consultant, service provider, agent, customer, partner or joint-venture partner of our Company or any subsidiary (including any director of our Company or any subsidiary) who is in full-time or part-time employment with or otherwise engaged by our Company or any subsidiary at the time when an option is granted to such employee, adviser, consultant, service provider, agent, customer, partner or joint-venture partner or any person who, in the absolute discretion of the Board (the "Eligible Participants"), has contributed or may contribute to our Group as incentive or reward for their contribution to our Group to subscribe for the Shares thereby linking their interest with that of our Group.

#### (b) Grant and acceptance of options

Subject to the terms of the Share Option Scheme, the Board shall be entitled at any time within 10 years after the adoption date of the Share Option Scheme to make an offer to any Eligible Participants as the Board may in its absolute discretion select to subscribe for such number of Shares as the Board may determine. An offer shall be made to an Eligible Participant in writing in such form as our Directors may from time to time determine and shall remain open for acceptance by the Eligible Participant concerned for a period of 21 days from the date upon which it is made provided that no such offer shall be open for acceptance after the 10th anniversary of the adoption date of the Share Option Scheme or the termination of the same.

An offer shall be deemed to have been accepted by an Eligible Participant concerned in respect of all Shares which are offered to such Eligible Participant when the duplicate letter comprising acceptance of the offer duly signed by the Eligible Participant, together with a remittance in favour of our Company of HK\$1.00 by way of consideration for the grant thereof is received by our Company within 21 days from the date of offer or within such time as may be determined by the Board.

Any offer may be accepted by an Eligible Participant in respect of less than the total number of Shares which are offered provided that it is accepted in respect of a board lot for dealing in Shares on the Stock Exchange or an integral multiple thereof.

#### (c) Subscription price of Shares

The subscription price for Shares under the Share Option Scheme shall be determined at the discretion of our Directors but in any event will not be less than the highest of (a) the closing price of the Shares as stated in the daily quotations sheet of the Stock Exchange on the offer date of the particular option, which must be a business day; (b) the average closing prices of the Shares as shown in the daily quotations sheets of the Stock Exchange for the five business days immediately preceding the offer date of that particular option; and (c) the nominal value of a Share on the offer date of the particular option.

#### (d) Maximum number of Shares

(i) Subject to (ii) below, the maximum number of Shares in respect of which options may be granted at any time under the Share Option Scheme together with options which may be granted under any other share option schemes for the time being of our Company shall not in aggregate exceed such number of Shares as equals 10 per cent of the issued share capital of our Company at the Listing Date (the "Scheme Mandate Limit") unless Shareholders' approval has been obtained pursuant to the sub-paragraph immediately below. On the basis of a total of 250,000,000 Shares in issue as at the Listing Date, the relevant limit will be 25,000,000 Shares which represent 10% of the issued Shares at the Listing Date.

Our Company may seek approval by its Shareholders in general meeting to refresh the Scheme Mandate Limit provided that the total number of Shares available for issue upon exercise of all options which may be granted under the Share Option Scheme and any other schemes of our Group must not exceed 10 per cent of the issued share capital of our Company at the date of approval of refreshing of the Scheme Mandate Limit. Options previously granted under the Share Option Scheme and any other share option schemes of our Group (including those outstanding, cancelled, lapsed in accordance with the Share Option Scheme or any other share option schemes or exercised options) will not be counted for the purpose of calculating the Scheme Mandate Limit as refreshed. Our Company shall send a circular to the Shareholders containing the information required under the Listing Rules.

Our Company may authorise the Directors to grant options to specified Eligible Participants beyond the Scheme Mandate Limit if the grant of such options is specifically approved by the Shareholders in general meeting. In such case, the Company must send a circular to the Shareholders in connection with the general meeting at which their approval will be sought containing a generic description of the specified Eligible Participants who may be granted such options, the number and terms of the option to be granted, the purpose of granting options to the specified Participants with an explanation as to how the terms of the options serve such purpose, the information and the disclaimer required under the Listing Rules and such further information as may be required by the Stock Exchange from time to time.

- (ii) The limit on the number of Shares which may be issued upon exercise of all outstanding options granted and yet to be exercised under the Share Option Scheme and any other share option schemes of our Group must not exceed 30 per cent of the Shares in issue from time to time. No options may be granted under the Share Option Scheme or any other share option schemes of our Group if this will result in the limit being exceeded.
- (iii) Unless approved by the Shareholders in the manner set out below, the total number of Shares issued and to be issued upon exercise of the options granted and to be granted to each grantee (including both exercised and outstanding options) in any 12-month period must not exceed 1 per cent of the Shares in issue. Where any further grant of options to an Eligible Participant would result in the Shares issued and to be issued upon exercise of all options granted and to be granted to such person (including exercised, cancelled and outstanding options) in the 12-month period up to and including the date of such further grant representing in aggregate over 1 per cent of the Shares in issue, such further grant must be separately approved by Shareholders in general meeting with such Eligible Participant and his close associates (or his associates if the Eligible Participant is a connected person) abstaining from voting. Our Company must send a circular to its Shareholders and the circular must disclose the identity of the Eligible Participant, the number and terms of the options to be granted (and options previously granted to such Eligible Participant), and such information as may be required under the Listing Rules from time to time. The number and terms (including the subscription price) of options to be granted to such Eligible Participant must be fixed before Shareholders' approval and the date of meeting of the Board for proposing such further grant should be taken as the date of grant for the purpose of calculating the subscription price.
- (iv) The exercise of any option shall be subject to the Shareholders in general meeting approving any necessary increase in the authorised share capital of our Company. Subject thereto, our Directors shall make available sufficient of the then authorised but unissued share capital of our Company to allot the Shares on the exercise of any option.

#### (e) Exercise of options

An option may be exercised at any time during the period to be determined and identified by the Board to each grantee at the time of making an offer for the grant of an option, but in any event no later than 10 years from the date of grant.

Subject to terms of the Share Option Scheme, an option shall be exercisable in whole or in part in the circumstances by giving notice in writing to our Company stating that the option is thereby exercised and the number of Shares in respect of which it is so exercised. Each such notice must be accompanied by a remittance for the full amount of the subscription price for Shares in respect of which the notice is given. After receipt of the notice and the remittance and, where appropriate, receipt of the auditors' certificate, the Company shall within 30 days of the date upon which an option is effectively exercised (being the date of such receipt by the secretary of the Company) allot the relevant Shares to the grantee (or his personal representative(s)) credited as fully paid and instruct the relevant share registrar to issue to the grantee (or his personal representative(s)) a share certificate in respect of the Shares so allotted.

Though there is no specified minimum period under the Share Option Scheme for which an option must be held or the performance target which must be achieved before an option can be exercised under the terms and conditions of the Share Option Scheme, our Directors may make such grant of options, subject to such terms and conditions in relation to the minimum period of such options to be held and/or the performance targets to be achieved as our Directors may determine in their absolute discretion.

Since the adoption of the Share Option Scheme up to the date of this report, no option had been granted, exercised, lapsed nor cancelled under the Share Option Scheme.

For details of the Share Option Scheme, please refer to the section headed "Statutory and General Information — E. Share Option Scheme" in Appendix VI to the Prospectus.

#### PRE-EMPTIVE RIGHTS

There are no provisions for pre-emptive rights under the Company's memorandum and articles of association or the laws of the Cayman Islands which would oblige the Company to offer new shares on a pro rata basis to existing shareholders.

### PURCHASE, REDEMPTION OR SALE OF LISTED SECURITIES OF THE COMPANY

Neither the Company, nor any of its subsidiaries purchased, redeemed or sold any of the Company's listed securities during the year.

#### **DISTRIBUTABLE RESERVES**

As at 31 October 2016, the Company's reserves available for distribution, calculated in accordance with the provisions of Companies Law of the Cayman Islands, amounted to approximately US\$7,560,000.

#### CHARITABLE CONTRIBUTIONS

During the year, the Group had made approximately HK1.0 million (equivalent to approximately US\$129,000) charitable and/or other donations.

#### MAJOR CUSTOMERS AND SUPPLIERS

The turnover attributable to the five largest customers of the Group accounted for approximately 86.0% of the Group's total turnover for the year and turnover from the largest customer included therein amounted to 35.3%.

Purchases from the Group's five largest suppliers accounted for 51.0% of the Group's total purchases for the year and purchases from the largest supplier included therein amounted to 24.1%.

None of the Directors of the Company or any of their close associates or any shareholders (which, to the best knowledge of the Directors, own more than 5% of the Company's number of issued shares) had any beneficial interest in the Group's five largest customers or suppliers.

#### **DIRECTORS**

The Directors of the Company during the year and up to the date of this report were:

#### **Executive Directors**

Mr. Phang Sun Wah (Chairman)

Mr. Pang Chong Yong (Chief Executive Officer) Ms. Phang Huey Shyan (Chief Corporate Officer)

#### **Independent non-executive Directors**

Ms. Lee Kit Ying

Ms. Wong Hiu Ping

Ms. Kwok Yuen Shan Rosetta

Mr. Huan Yean San

According to Article 84(1) of the Company's articles of association, Mr. Huan Yean San and Ms. Kwok Yuen Shan Rosetta shall retire by rotation at the forthcoming annual general meeting and, being eligible, will offer themselves for re-election at the annual general meeting.

The Company has received written annual confirmations of independence from Ms. Lee Kit Ying, Ms. Wong Hiu Ping, Ms. Kwok Yuen Shan Rosetta and Mr. Huan Yean San, all being independent non-executive Directors, and as at the date of this report still considers them to be independent.

#### DIRECTORS' AND SENIOR MANAGEMENT'S BIOGRAPHIES

Biographical details of the Directors and senior management of the Company are set out on pages 18 to 21 of the annual report.

#### **DIRECTORS' SERVICE CONTRACTS**

No Director proposed for re-election at the forthcoming annual general meeting has a service contract with the Company which is not determinable by the Company within one year without payment of compensation, other than statutory compensation.

#### **DIRECTORS' REMUNERATION**

The Directors' fees are subject to shareholders' approval at general meetings. Their emoluments are determined by the Company's Board with reference to directors' duties, responsibilities and performance and the results of the Group.

Details of the remuneration of the Directors of the Company for the financial year ended 31 October 2016 are set out in note 7 to the financial statements.

#### PERMITTED INDEMNITY PROVISION

A permitted indemnity provision for the benefit of the Directors is currently in force and was in force throughout the year. The Company has taken out and maintained directors' liability insurance that provides appropriate cover for the Directors.

## DIRECTORS' INTERESTS IN TRANSACTIONS, ARRANGEMENTS OR CONTRACTS

No Director nor a connected entity of a Director had a material interest, either directly or indirectly, in any transactions, arrangements or contracts of significance to the business of the Group to which the holding companies of the Company, or any of the Company's subsidiaries was a party during the financial year ended 31 October 2016 and up to the date of this report.

#### **DIRECTORS' INTERESTS IN COMPETING BUSINESS**

As at 31 October 2016, none of the Directors of the Company are considered to be interested in businesses which compete or are likely to compete, either directly or indirectly, with the businesses of the Group.

# DIRECTORS' AND CHIEF EXECUTIVE'S INTERESTS AND SHORT POSITIONS IN SHARES, UNDERLYING SHARES AND DEBENTURES OF THE COMPANY

The Company was listed on the Stock Exchange on 11 November 2016. At as the date of this report, the interests and short positions of the Directors and chief executive of the Company in the shares, underlying shares or debentures of the Company or its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance, Chapter 571 of the Laws of Hong Kong ("SFO")), as recorded in the register required to be kept by the Company pursuant to section 352 of the SFO, or as otherwise notified to the Company and the Stock Exchange pursuant to the Model Code, as set out in Appendix 10 to the Listing Rules were as follows:

#### Long Position in the ordinary shares of Company

Name of Shareholders	Capacity/Nature of interests	Number of Shares held(1)	percentage of issued share capital
Mr. Phang Sun Wah	Interest in a controlled corporation <sup>(2)</sup>	164,156,250 (L)	65.66%
	Interest held jointly with Mr. Pang Chong Yong <sup>(4)</sup>		
Mr. Pang Chong Yong	Interest in a controlled corporation <sup>(3)</sup> Interest held jointly with Mr. Phang Sun Wah <sup>(4)</sup>	164,156,250 (L)	65.66%

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- (1) The letter "L" denotes a person's "long position" (as defined under Part XV of the SFO) in such Shares.
- (2) Mr. Phang Sun Wah beneficially owns 100% of the share capital of Sun Wah Investments Limited. By virtue of the SFO, Mr. Phang Sun Wah is deemed to be interested in 82,078,125 Shares held by Sun Wah Investments Limited, representing 32.83% of the entire issued share capital of the Company.
- (3) Mr. Pang Chong Yong beneficially owns 100% of the share capital of Golden Castle Investments Limited. By virtue of the SFO, Mr. Pang Chong Yong is deemed to be interested in 82,078,125 Shares held by Golden Castle Investments Limited representing 32.83% of the entire issued share capital of the Company.
- (4) Pursuant to the Confirmatory deed in relation to parties acting in concert dated 20 July 2016 and signed by Mr. Phang Sun Wah and Mr. Pang Chong Yong, Mr. Phang Sun Wah and Mr. Pang Chong Yong are parties acting in concert (having the meaning ascribed to it under the Takeovers Code). As such, Mr. Phang Sun Wah and Mr. Pang Chong Yong will together control 65.66% of the entire issued share capital of our Company.

Save as disclosed above, as at the date of this annual report, none of the Directors and chief executives of the Company had or was deemed to have any interests or short positions in the Shares. underlying Shares or debentures of the Company or its associated corporations (within the meaning of Part XV of the SFO) which was required to be recorded in the register required to be kept by the Company pursuant to section 352 of the SFO, or which was required, pursuant to the Model Code, to be notified to the Company and the Stock Exchange, or as otherwise notified to the Company and the Stock Exchange pursuant to the Model Code.

#### DIRECTORS' RIGHTS TO ACQUIRE SHARES OR DEBENTURES

At no time during the year were rights to acquire benefits by means of the acquisition of shares in or debentures of the Company granted to any of the Directors or their respective spouses or minor children, or were any such rights exercised by them; or was the Company, its holding companies, or any of its subsidiaries a party to any arrangement to enable the Directors to acquire such rights in any other body corporate.

#### SUBSTANTIAL SHAREHOLDERS' AND OTHER PERSONS' INTERESTS IN SHARES AND UNDERLYING SHARES

Save as disclosed in the section headed "DIRECTORS' AND CHIEF EXECUTIVE'S INTEREST AND SHORT POSITIONS IN SHARES, UNDERLYING SHARES AND DEBENTURES OF THE COMPANY", at as the date of this report, the interests or short positions of the persons (other than a Director or chief executive of the Company) in the shares or underlying shares of the Company as recorded in the register of interests required to be kept by the Company pursuant to section 336 of the SFO were as follows:

Name of Shareholders	Capacity/Nature of interests	Number of Shares held <sup>(1)</sup>	Approximate percentage of issued share capital
Sun Wah Investments Limited	Beneficial owner	82,078,125 (L)	32.83%
Golden Castle Investments Limited	Beneficial owner	82,078,125 (L)	32.83%
Ms. Chew Shi Moi Ms. Low Poh Teng	Interest of spouse <sup>(2)</sup> Interest of spouse <sup>(3)</sup>	164,156,250 (L) 164,156,250 (L)	65.66% 65.66%

- (1) The letter "L" denotes a person's "long position" (as defined under Part XV of the SFO) in such Shares.
- Ms. Chew Shi Moi is the spouse of Mr. Phang Sun Wah. Therefore, Ms. Chew Shi Moi is deemed to be interested in the Shares in which Mr. Phang Sun Wah is interested.
- (3) Ms. Low Poh Teng is the spouse of Mr. Pang Chong Yong. Therefore, Ms. Low Poh Teng is deemed to be interested in the Shares in which Mr. Pang Chong Yong is interested.

Save as disclosed above, as at the date of this report, no person, other than the Directors and chief executive of the Company, whose interests are set out in the section headed "Directors' and Chief Executive's Interests and Short Positions in Shares, Underlying Shares and Debentures of the Company" above, had registered an interest or short position in the shares or underlying shares of the Company that was required to be recorded pursuant to section 336 of the SFO.

#### **CONNECTED TRANSACTION**

The Company had no connected transaction conducted during the financial year ended 31 October 2016.

#### **RELATED PARTY TRANSACTIONS**

Related party transactions of the Group during the year are disclosed in note 27 to the financial statements. They did not constitute connected transactions or continuing connected transaction, which are required to comply with the disclosure requirements in accordance with Chapter 14A of the Listing Rules.

#### **MANAGEMENT CONTRACTS**

No contracts concerning the management and administration of the whole or any substantial part of the business of the Company were entered into or existed during the year and up to the date of this annual report.

#### **CONTRACT OF SIGNIFICANCE**

Save as disclosed in this annual report, at no time during the year had the Company or any of its subsidiaries entered into any contract of significance with the controlling shareholder or any of its subsidiaries, nor had any contract of significance been entered into for the services provided by the controlling shareholder or any of its subsidiaries to the Company or any of its subsidiaries.

#### COMPLIANCE WITH THE DEED OF NON-COMPETITION

In order to confirm that competition will not occur in the future, each of our controlling shareholders as covenantors (each a "Covenantor", and collectively, the "Covenantors") have signed the deed of non-competition dated 21 October 2016 (the "Deed of Non-Competition") with the Company to the effect that the excluded businesses will not, and will confirm each of their respective associates not to, directly or indirectly take part in, or hold any rights or interests or otherwise be involved in, any business which may be in competition with our business.

In accordance with the Deed of Non-Competition, each Covenantor undertakes that, from the Listing Date and ending on the occurrence of the earliest of (i) the date on which, in relation to any Covenantor, it/he, together with its/his associates, whether individually or taken together, ceases to be interested in 30% of the issued share capital of our Company (or such other amount as may from time to time be specified in the Listing Rules as issued share capital of our Company), provided that the Deed of Non-Competition shall continue to be in full force and effect as against the other Covenantors; or (ii) the date on which the Shares cease to be listed on the Main Board of the Stock Exchange (other than suspension of trading of the Shares for any other reason); or (iii) the date on which the Covenantors beneficially own or become interested jointly or severally in the entire issued share capital of our Company; it/he will not, and will use its/his best endeavours to procure any Covenantor, its/his associates and any company directly or indirectly controlled by the Covenantor not to, either on its/his own or in conjunction with any body corporate, partnership, joint venture or other contractual agreement, whether directly or indirectly, whether for profit or not, carry on, participate in, hold, engage in, acquire or operate, or provide any form of assistance to any person, firm or company (except members of the Group) to conduct any business which, directly or indirectly, competes or may compete with the business of our Company or any of its subsidiaries including the design and manufacturing of bus body, assembly of bus and any related services.

For details of the Non-Competition Deed, please refer to the section headed "Relationship with the Controlling Shareholders — Deed of Non-Competition" in the Prospectus. The Company has received confirmations from the Controlling Shareholders confirming their compliance with the Non-Competition Deed for disclosure in this annual report for the period from the Listing Date to the date of this report. The independent non-executive Directors have also reviewed the compliance and enforcement status of the Non-Competition Deed, and are of the view that the Controlling Shareholders have abided by the undertakings contained in the Non-Competition Deed for the period from the Listing Date to the date of this report.

#### **ENVIRONMENTAL PROTECTION**

Our production facility generates and/or discharges wastes such as rags, plastics, papers or filters contaminated with waste of ink or paints and air pollutant in production activities. We consider the protection of the environment to be important and have implemented procedures for waste storage, handling and/or disposal. The Company aims to minimise the impact of our activities on the environment and will remind our staff to follow the same principle. We adheres to the approach of low carbon, waste and emission reduction, energy and cost saving and environmentally friendly approach in business management. We have adopted the following measures:

- (1) encourage staffs to recycle papers;
- (2) encourage staffs to reduce printing and photocopying documents;
- (3) encourage staffs to turn off all electricity and do not leave them on stand-by mode, so as to reduce wastage on electricity.

#### COMPLIANCE WITH RELEVANT LAWS AND REGULATIONS

The Group has adopted internal control measures to monitor the continuous compliance with relevant laws and regulations such as the Companies Law of the Cayman Islands, the Companies Ordinance (Chapter 622 of the Laws of Hong Kong), the SFO, the Listing Rules and other rules and regulations implemented in relevant jurisdictions. During the year, as far as the Board is concerned, the Group has complied in material aspects with the relevant laws and regulations that have a significant impact on the business and operation of the Group during the financial year ended 31 October 2016. We have complied with the requirements of the Environmental Quality (Scheduled Wastes) Regulations 2005, which generally regulates the generation and disposal of wastes prescribed thereby, and the air emission from our factory are within the standard limits imposed by the Environmental Quality (Clean Air) Regulation 1978.

The Group continues to commit to comply with the relevant laws and regulations.

#### RELATIONSHIPS WITH EMPLOYEES

The employees of the Group are one of the most important assets and stakeholders of the Group and their contribution and support are values at all times. The Group regularly reviews compensation and benefits policies accordingly to industry benchmark as well as the individual performance of employees. Other fringe benefits, employees provident fund and share options, if applicable, are provided to retain loyal employees with the aim to form a professional staff and management team that can bring the Group to different levels of success.

#### RELATIONSHIPS WITH CUSTOMERS AND SUPPLIERS

The Directors believe that maintaining good relationships with customers and suppliers has been one of the critical reasons for the Group's success. Our business model is to maintain and build on our strong relationships within our client base. Our mission is to provide the finest goods and service to our customers and the Group is constantly looking ways to improve customer relations through enhanced services.

#### SUFFICIENCY OF PUBLIC FLOAT

Rule 8.08 of the Listing Rules requires issuers to maintain at least 25% of their total number of issued shares to be held by the public at all times. Based on information that is publicly available to the Company and within knowledge of Directors, as at the latest practicable date prior to the issue of this annual report, more than 25% of the issued shares of the Company was held by the public.

#### **AUDITORS**

Crowe Horwath (HK) CPA Limited ("Crowe Horwath") retire and a resolution for their reappointment as auditors of the Company will be proposed at the forthcoming annual general meeting.

On behalf of the board **Phang Sun Wah** Chairman

24 January 2017

### **Corporate Governance Report**

#### **CORPORATE GOVERNANCE PRACTICES**

Preserving the highest levels of corporate governance and business ethics is one of the Group's major objectives. The Group trusts that conducting business in an ethical and reliable way will maximise its long term interests and those of its stakeholders. The principles of corporate governance adopted by the Company emphasise a quality board, sound internal controls and accountability to shareholders and these are based upon a long-established ethical corporate culture.

As the Company has yet to be listed on the Main Board during the year, the requirements under the Corporate Governance Code (the "CG Code") to the Listing Rules or the continuing obligations requirements of a listed issuer pursuant to the Listing Rules was not applicable to the Company during the year.

The Board is of the view that the Company has complied with the code provisions in the CG Code as set out in Appendix 14 to the Listing Rules throughout the period from the Listing Date up to the date of this report.

#### MODEL CODE FOR SECURITIES TRANSACTIONS

The Company has adopted the Model Code for Securities Transactions by Directors of Listed Issuers (the "**Model Code**") as set out in Appendix 10 to the Listing Rules on terms no less exacting than the required standard set out in the Model Code as its code of conduct regarding securities transactions by Directors.

Having made specific enquiry of all directors, they confirmed that they had complied with the required standard set out in the Model Code regarding securities transactions by Directors throughout the period from the Listing Date up to the date of this report.

The Company has also established written guidelines no less exacting than the Model Code (the "**Employees Written Guidelines**") for securities transactions by employees who are likely to be in possession of inside information of the Company.

No incident of non-compliance with the Employees Written Guidelines by the employees was noted by the Company during the year.

#### THE BOARD OF DIRECTORS

The overall management of the Group's business is vested in the Board. Key responsibilities of the Board include the formulation of the Group's overall strategies and policies, the setting of performance targets, the evaluation of business performance and the oversight of management.

#### Corporate Governance Report

As at 31 October 2016 and up to the date of this report, the Board comprised 7 Directors, including 3 executive Directors and 4 independent non-executive Directors. The list of all Directors are set out below:

#### **Executive Directors**

Mr. Phang Sun Wah (Chairman)

Mr. Pang Chong Yong (Chief Executive Officer)

Ms. Phang Huey Shyan (Chief Corporate Officer)

#### **Independent non-executive Directors**

Ms. Lee Kit Ying

Ms. Wong Hiu Ping

Ms. Kwok Yuen Shan Rosetta

Mr. Huan Yean San

In accordance with the Company's articles of association, all Directors are subject to retirement by rotation at least once every three years and any new Director appointed by the Board to fill a causal vacancy or as an addition to the Board shall submit himself/herself for re-election by shareholders at the next following general meeting after appointment.

Independent non-executive Directors are appointed for a term of two years. For a Director to be considered independent, the Board must determine the Director does not have any direct or indirect material relationship with the Group. In determining the independence of the Directors, the Board follows the requirements set out in the Listing Rules.

Biographical details and the relationships among the members of the Board are disclosed under "Biographical Details of Directors and Senior Management" on pages 18 to 21.

#### Chairman and Chief Executive Officer

The Company fully supports the division of responsibility between the Chairman of the Board and the Chief Executive Officer to ensure a balance of power and authority.

The positions of the Chairman and Chief Executive Officer were held by Mr. Phang Sun Wah and Mr. Pang Chong Yong, respectively. Their respective responsibilities are clearly defined and set out in writing.

The Chairman is responsible for providing leadership to, and overseeing the functioning of the Board to ensure that the Board acts in the best interests of the Group and Board meetings are planned and conducted effectively. The Chairman is primarily responsible for approving the agenda for each Board meeting, taking into account, where appropriate, matters proposed by other Directors for inclusion in the agenda. With the support of the Company Secretary and other senior management, the Chairman seeks to ensure that all Directors are properly briefed on issues arising at Board meetings and receive adequate and reliable information in a timely manner. The Chairman also actively encourages Directors to fully engage in the Board's affairs and make contribution to the Board's functions.

The Chief Executive Officer focuses on implementing objectives, policies and strategies approved and delegated by the Board. He is in charge of the Company's day-to-day management and operations. The Chief Executive Officer is also responsible for developing strategic plans and formulating the organisational structure, control systems and internal procedures and processes for the Board's approval.

#### **Independent Non-Executive Directors**

In compliance with Rules 3.10(1) and 3.10A of the Listing Rules, the Company has appointed four independent non-executive Directors, representing more than one-third of the Board. At least one of them possessing appropriate professional qualifications or accounting or related financial management expertise.

The Company has received written annual confirmation from each of the independent non-executive Directors in respect of his independence in accordance with the independence guidelines set out in Rule 3.13 of the Listing Rules. Accordingly, the Company considers all independent non-executive Directors to be independent.

#### Responsibilities, Accountabilities and Contributions of the Board and Management

The Board is responsible for leadership and control of the Company and oversees the Group's businesses, strategic decisions and performance and is collectively responsible for promoting the success of the Company by directing and supervising its affairs. Directors of the Board take decisions objectively in the interests of the Company.

All Directors, including independent non-executive Directors, have brought a wide spectrum of valuable business experience, knowledge and professionalism to the Board for its efficient and effective functioning.

The Board is scheduled to meet for at least four times a year. Between scheduled meetings, senior management of the Group provides the Directors with information on a timely basis on the activities and development in the businesses of the Group and when required, additional Board meetings are held.

All Directors have full and timely access to all the information of the Company as well as the services and advice from the Company Secretary and senior management. The Directors may, upon request, seek independent professional advice in appropriate circumstances, at the Company's expenses for discharging their duties to the Company.

The Directors should disclose to the Company details of other offices held by them and the Board regularly reviews the contribution required from each Director to perform his responsibilities to the Company.

The Board reserves its decision on all major matters relating to policy matters, strategies and budgets, internal control and risk management, material transactions (in particular those that may involve conflict of interests), financial information, appointment of Directors and other significant operational matters of the Company. Responsibilities relating to implementing decisions of the Board, directing and co-ordinating the daily operation and management of the Company are delegated to the management.

## **BOARD COMMITTEES**

As an integral part of good corporate governance practices, the Board had established three committees namely, the audit committee, remuneration committee and nomination committee, for overseeing particular aspects of the Group's affairs. Each of these committees comprises mostly independent non-executive Directors who have been invited to serve as members. These committees are governed by the respective terms of reference approved by the Board. The terms of reference of these committees are posted on the websites of the Company and the Stock Exchange and available to shareholders upon request.

#### **Audit Committee**

The audit committee consists of three independent non-executive Directors with Mr. Huan Yean San as the chairman. Other members are Ms. Kwok Yuen Shan Rosetta and Ms. Wong Hiu Ping. At the discretion of the audit committee, executive Directors and/or senior management personnel overseeing the Group's finance may be invited to attend meetings. The audit committee normally meets two times a year. The audit committee also meets the external auditors twice without the presence of the executive Directors. The duties of the audit committee include, among other things, reviewing and monitoring the financial and internal control aspects, risk management system, audit plan and relationship with external auditors, and arrangements to enable employees of the Company to raise, in confidence, concerns about possible improprieties in financial reporting, internal control or other matters of the Company. The audit committee reviews the truth and fairness of the Group's interim and annual financial statements, discusses with the external auditors the nature and scope of audit before the audit commences as well as the findings and recommendations raised by the auditors during and after completion of the audit. The audit committee conducts an assessment, at least annually, of the effectiveness of the Group's internal controls and financial controls system, risk management system, scope of work and appointment of external auditors and arrangements for employees to raise concerns about possible improprieties. This allows the Board to monitor the Group's overall financial position and to protect its assets. The chairman of the audit committee summarises activities of the audit committee, highlights issues arising therefrom, and provides recommendations for reporting to the Board after each meeting.

The audit committee schedules to hold at least two meetings a year. Since the Company was listed on the Stock Exchange on 11 November 2016, no meeting was held in the financial year ended 31 October 2016.

The audit committee held a meeting on 24 January 2017 and reviewed the audited consolidated results of the Group for the financial year ended 31 October 2016 and the effectiveness of the risk management and internal control systems of the Company.

#### **Nomination Committee**

The nomination committee consists of one executive Director and two independent non-executive Directors with Mr. Phang Sun Wah, executive Director, as the chairman. Other members are Ms. Kwok Yuen Shan Rosetta and Ms. Wong Hiu Ping, being independent non-executive Directors.

The nomination committee schedules to hold at least one meeting a year. The principal duties of the nomination committee include reviewing the Board composition, developing and formulating relevant procedures for the nomination and appointment of directors, making recommendations to the Board on the appointment and succession planning of Directors, and assessing the independence of independent non-executive Directors.

In assessing the Board composition, the nomination committee would take into account various aspects set out in the board diversity policy, including but not limited to gender, age, cultural and educational background, professional qualifications, skills, knowledge and industry and regional experience. The nomination committee would discuss and agree on measurable objectives for achieving diversity on the Board, where necessary, and recommend them to the Board for adoption.

In identifying and selecting suitable candidates for directorships, the nomination committee would consider the candidate's character, qualifications, experience, independence and other relevant criteria necessary to complement the corporate strategy and achieve board diversity, where appropriate, before making recommendation to the Board.

Since the Company was listed on the Stock Exchange on 11 November 2016, no meeting has been held in the financial year ended 31 October 2016. The Nomination Committee held a meeting on 24 January 2017 and reviewed the structure, size and composition of the Board, assessed the independence of independent non-executive Directors to determine their eligibility and discussed the re-appointment of directors and succession planning for directors.

The nomination committee considered that an appropriate balance of diversity perspectives of the Board is maintained.

#### **Remuneration Committee**

The remuneration committee consists of one executive Director and two independent non-executive Directors with Ms. Kwok Yuen Shan Rosetta, independent non-executive Director, as the chairman. Other members are Ms. Wong Hiu Ping, independent non-executive Director, and Mr. Pang Chong Yong, an executive Director. At the discretion of the remuneration committee, executive Directors and/or senior management personnel overseeing the Group's human resources function may be invited to attend meetings.

The primary objectives of the remuneration committee include making recommendations on and approving the remuneration policy and structure and remuneration packages of the executive Directors and the senior management.

The remuneration committee is also responsible for establishing transparent procedures for developing such remuneration policy and structure to ensure that no Director or any of his/her associates will participate in deciding his/her own remuneration. Remuneration will be determined by reference to the performance of the individual and the Company as well as market practice and conditions.

The remuneration committee schedules to hold at least one meeting a year for reviewing the remuneration policy and structure of the Company and determination of the annual remuneration packages of the executive Directors and the senior management and other related matters. The human resources department is responsible for collection and administration of the human resources data and making recommendations to the remuneration committee for consideration. The remuneration committee shall consult with the Chairman and/or the Chief Executive Officer of the Company about these recommendations on remuneration policy and structure of the Company and remuneration packages.

Since the Company was listed on the Stock Exchange on 11 November 2016, no meeting was held in the financial year ended 31 October 2016. The Remuneration Committee held a meeting on 24 January 2017 and reviewed the remuneration package of the Directors of the Company and the remuneration policy of the Group's senior management.

Details of the remuneration of each Director and 5 highest paid employees for the financial year ended 31 October 2016 are set out in notes 7 and 8 to the financial statements, respectively. For the financial year ended 31 October 2016, the remuneration of the senior management is listed as below by band:

Band of Remuneration (HK\$)	Number of Persons
HK\$Nil to HK\$1,000,000	3

## **Corporate Governance**

The Board is also responsible for performing the functions set out in the code provision D.3.1 of the CG Code.

The Board reviewed the Company's corporate governance policies and practices, training and continuous professional development of Directors and senior management, the Company's policies and practices on compliance with legal and regulatory requirements, the compliance of the Model Code and Employee Written Guidelines, and the Company's compliance with the CG Code and disclosure in this Corporate Governance Report.

#### **Attendance Record of Directors and Committee Members**

During the period from the Listing Date to the date of report, one regular Board meeting was held for reviewing and approving the financial and operating performance, and considering and approving the overall strategies and policies of the Company.

Attondones

The Company was listed on the Stock Exchange on 11 November 2016. The attendance record of each Director at the Board meetings of the Company held during the financial year ended 31 October 2016 is set out in the table below:

Directors	Number of Board Meetings
Executive Directors	
Mr. Phang Sun Wah	1/1
Mr. Pang Chong Yong	1/1
Ms. Phang Huey Shyan	1/1
Independent non-executive Directors	
Ms. Lee Kit Ying	1/1
Ms. Wong Hiu Ping	1/1
Ms. Kwok Yuen Shan Rosetta	1/1
Mr. Huan Yean San	1/1

## CONTINUOUS PROFESSIONAL DEVELOPMENT OF DIRECTORS AND **COMPANY SECRETARY**

Directors keep abreast of responsibilities as a Director of the Company and of the conduct, business activities and development of the Company.

Every newly appointed Director will receive formal, comprehensive and tailored induction on the first occasion of his/her appointment to ensure appropriate understanding of the business and operations of the Company and full awareness of director's responsibilities and obligations under the Listing Rules and relevant statutory requirements.

Such induction shall be supplemented by visits to the Company's key plant sites and meetings with senior management of the Company.

Under code provision A.6.5 of the CG Code, Directors should participate in appropriate continuous professional development to develop and refresh their knowledge and skills to ensure that their contribution to the Board remains informed and relevant. Internally-facilitated briefings for Directors will be arranged and reading materials on relevant topics will be issued to Directors where appropriate. All Directors are encouraged to attend relevant training courses at the Company's expenses.

During the financial year ended 31 October 2016, the Company organised in-house training sessions for all Directors on directors' duties and responsibilities, corporate governance and update on Listing Rules amendments. All the Directors attended training sessions regarding directors' duties and responsibilities, corporate governance and update on Listing Rules amendments.

In addition, all Directors have read various relevant materials including directors' manual, legal and regulatory update, seminar handouts, business journals and financial magazines or attended additional professional seminars on an individual basis during the year.

Mr. Yeung Chin Wai has been appointed by the Company as the company secretary during the year.

Since the Company was listed on the Stock Exchange on 11 November 2016, Rule 3.29 of the Listing Rules was not applicable to the Company for the period from 1 November 2015 to 31 October 2016.

## DIRECTORS' RESPONSIBILITIES FOR THE FINANCIAL STATEMENTS

The following statement, which sets out the responsibilities of the Directors in relation to the financial statements, should be read in conjunction with, but distinguished from, the independent auditors' report on pages 43 to 44 which acknowledges the reporting responsibilities of the Group's auditors.

#### Accounts

The Directors acknowledge their responsibilities for preparing the financial statements of the Company for the financial year ended 31 October 2016 which give a true and fair view of the financial position of the Group.

## **Going Concern**

The Directors, having made appropriate enquiries, are not aware of any material uncertainties relating to events or conditions that may cast significant doubt upon the Group's ability to continue as a going concern.

## **AUDITORS' REMUNERATION**

The audit committee has reviewed and ensured the independence and objectivity of the external auditors, Crowe Horwath. Details of the fees paid or payable to Crowe Horwath for the financial year ended 31 October 2016 are as follows:

	HK\$'000
2016 annual audit Non-audit related services	1,166 
	1,166

#### RISKS MANAGEMENT AND INTERNAL CONTROLS

The Board has the responsibility to maintain an effective risk management and internal control system in order to safeguard the Group's assets and investments and the shareholders' interest and conducts a review on an annual basis. During the year, the Board had conducted review of the effectiveness of the risk management and internal control system of the Company in aspects of the Group's financial, operational, compliance controls and risk management functions before the date of this report through effort of the Audit Committee.

During the year, the Company engaged an external independent consultant to conduct a review on the internal control system of the Group. The Board has the overall responsibility to maintain the adequacy of resources, staff qualifications and experience, training programs and budget of the Company's accounting and financial reporting function and the Board had reached the conclusion that the Group's risk management and internal control system was in place and effective.

## **COMMUNICATION WITH SHAREHOLDERS AND INVESTORS**

The Company believes that effective communication with shareholders is essential for enhancing investor relations and investors' understanding of the Group's business performance and strategies. The Company endeavours to maintain an on-going dialogue with shareholders and in particular, through annual general meetings and other general meetings. The Chairman of the Board, all other members of the Board including independent non-executive Directors, and the chairmen of all Board committees (or their delegates) will make themselves available at the annual general meetings to meet shareholders and answer their enquiries.

Since the Listing Date and up to the date of this report, the Company has not made any changes to its constitutional documents. A latest version of the Company's constitutional documents are also available on the Company's website and the Stock Exchange's website.

To promote effective communication, the Company maintains a website at www.gml.com.my, where information and updates on the Company's business developments and operations, financial information, corporate governance practices and other information are available for public access.

#### SHAREHOLDERS' RIGHTS

To safeguard shareholders' interests and rights, a separate resolution is proposed for each substantially separate issue at general meetings, including the election of individual Directors. All resolutions put forward at general meetings will be voted by poll pursuant to the Listing Rules, unless otherwise required by the Listing Rules and poll results will be posted on the websites of the Company and of the Stock Exchange after each general meeting.

#### 1. Convening an Extraordinary General Meeting by Shareholders

Pursuant to Article 58 of the Company's articles of association, an extraordinary general meeting ("**EGM**") may be convened by the Board on requisition of shareholders holding not less than one-tenth of the paid up capital of the Company carrying the right of voting at general meetings of the Company at the date of deposit of the requisition. Such meeting shall be held within two months after the deposit of such requisition. If the Board fails to proceed to convene such EGM within 21 days from the date of the deposit of the requisition, the requisitionists, or any of them representing more than one half of the total voting rights of all of them, may themselves convene a meeting, but any meeting so convened shall not be held after the expiration of three months from the said date.

The requisitionists must state the objects clearly in the requisition, sign the requisition and deposit the same to the Board or Company Secretary of the Company.

#### 2. Putting Forward Proposals at General Meetings

Shareholders who wish to put forward proposals at general meetings may achieve so by means of convening a special general meeting following the procedures as set out in the paragraph above.

As regards to the procedures for shareholders to propose a person for election as a Director, they are available on the Company's website at www.gml.com.my.

## **Putting Forward Enquiries to the Board**

For putting forward any enquiries to the Board, shareholders may send written enquiries to the Company.

Note: The Company will not normally deal with verbal or anonymous enquires.

## **Primary Contact Person**

Shareholders may send their requisitions, proposed resolutions or enquiries as mentioned in (1), (2) and (3) above to the primary contact person of the Company as set out below:

Mr. Yeung Chin Wai, Company Secretary Name:

Address: Unit 206A, 2/F, Sun Cheong Industrial Building, 2 Cheung Yee Street, Lai Chi Kok,

Kowloon, Hong Kong

For the avoidance of doubt, shareholders must deposit and send the original duly signed written requisition, notice or statement, or enquiry (as the case may be) to the above address, and provide their full name, contact details and identification in order to give effect thereto. Shareholders' information may be disclosed as required by law.

# **Independent Auditor's Report**



國富浩華 (香港) 會計師事務所有限公司 Crowe Horwath (HK) CPA Limited Member Crowe Horwath International

9/F Leighton Centre, 77 Leighton Road, Causeway Bay, Hong Kong

#### TO THE SHAREHOLDERS OF GEMILANG INTERNATIONAL LIMITED

(Incorporated in Cayman Islands with limited liability)

We have audited the consolidated financial statements of Gemilang International Limited (the "Company") and its subsidiaries set out on pages 45 to 112, which comprise the consolidated statement of financial position as at 31 October 2016, and the consolidated statement of profit or loss and other comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

# DIRECTORS' RESPONSIBILITY FOR THE CONSOLIDATED FINANCIAL STATEMENTS

The directors of the Company are responsible for the preparation of consolidated financial statements that give a true and fair view in accordance with Hong Kong Financial Reporting Standards issued by the Hong Kong Institute of Certified Public Accountants and the disclosure requirements of the Hong Kong Companies Ordinance, and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### **AUDITOR'S RESPONSIBILITY**

Our responsibility is to express an opinion on these consolidated financial statements based on our audit and to report our opinion solely to you, as a body, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

We conducted our audit in accordance with Hong Kong Standards on Auditing issued by the Hong Kong Institute of Certified Public Accountants. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of consolidated financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## Independent Auditor's Report

## **OPINION**

In our opinion, the consolidated financial statements give a true and fair view of the financial position of the Company and its subsidiaries as at 31 October 2016, and their financial performance and cash flows for the year then ended in accordance with Hong Kong Financial Reporting Standards and have been properly prepared in compliance with the disclosure requirements of the Hong Kong Companies Ordinance.

#### **Crowe Horwath (HK) CPA Limited**

Certified Public Accountants Hong Kong, 24 January 2017

## Lau Kwok Hung

Practising Certificate Number: P04169

# Consolidated Statement of Profit or Loss and Other Comprehensive Income

For the year ended 31 October 2016 (Expressed in United States dollars)

	Note	2016 <i>U</i> S\$'000	2015 <i>US\$'000</i>
Revenue Cost of sales	4	48,690 (36,062)	41,070 (31,868)
Gross profit		12,628	9,202
Other revenue Other net income Selling and distribution expenses General and administrative expenses	5 5	52 496 (3,593) (5,300)	64 928 (1,742) (2,299)
Profit from operations		4,283	6,153
Finance costs Share of profit of an associate	6(a)	(789) 155	(791) 
Profit before taxation Income tax	6 10	3,649 (1,533)	5,362 (162)
Profit for the year attributable to the equity owners of the Company		2,116	5,200
Other comprehensive income/(loss) for the year			
Item that may be reclassified subsequently to profit or loss:  Exchange difference on translation of			
financial statements of overseas subsidiaries		31	(1,008)
Total comprehensive income for the year attributable to equity owners of the Company		2,147	4,192
Earnings per share  — Basic and diluted (US cents per share)	11	1.13	2.77

Details of dividend payable to owners of the Company attributable to profit for the year are set out in note 9 to the consolidated financial statements.

The notes on pages 51 to 112 form part of these financial statements.

# **Consolidated Statement of Financial Position**

As at 31 October 2016 (Expressed in United States dollars)

		2016	2015
	Note	US\$'000	US\$'000
Non-current assets			
Property, plant and equipment	12	7,625	5,717
Intangible asset	15	283	277
Interest in an associate	14	155	
Deferred tax assets	23(b)		125
		8,063	6,119
Current assets			
Inventories	16	12,629	6,884
Trade and other receivables	17	15,145	7,858
Tax recoverable	23(a)	_	332
Pledged bank deposits	18	1,993	1,249
Cash and bank balances	19	1,700	951
		31,467	17,274
Current liabilities			
Trade and other payables	20	19,455	7,468
Bank borrowings	21	11,081	9,487
Bank overdrafts	19, 21	879	829
Obligations under finance leases	22	73	41
Amounts due to directors	27(b)	_	734
Provision for taxation	23(a)	56	13
		31,544	18,572
Net current (liabilities)		(77)	(1,298)
Total assets less current liabilities		7,986	4,821

## Consolidated Statement of Financial Position

As at 31 October 2016 (Expressed in United States dollars)

	Note	2016 <i>U</i> S\$'000	2015 <i>US\$'000</i>
Non-current liabilities			
Obligations under finance leases Deferred tax liabilities	22 23(b)	218 177	88 
		395	88
Net assets		7,591	4,733
Capital and reserves Share capital Reserves	24	242 7,349	679 4,054
Total equity attributable to owners of the Company		7,591	4,733

Approved and authorised for issue by the board of director on 24 January 2017.

Phang Sun Wah	Pang Chong Yong
Director	Director

The notes on pages 51 to 112 form part of these financial statements.

# **Consolidated Statement of Changes in Equity**

For the year ended 31 October 2016 (Expressed in United States dollars)

	Attributable to equity owners of the Company					
	Share capital US\$'000	Share premium US\$'000	Merger reserve US\$'000	Exchange reserve US\$'000	Retained earnings US\$'000	Total US\$'000
At 1 November 2014	679	_	_	(184)	2,311	2,806
Changes in equity for 2014/2015: Profit for the year Other comprehensive loss for the year Exchange differences on translation of financial statements of overseas	_	_	_	_	5,200	5,200
subsidiaries	_	_	_	(1,008)	_	(1,008)
Total comprehensive income for the year	_	_	_	(1,008)	5,200	4,192
Interim dividend declared in respect of current year (Note 9)					(2,265)	(2,265)
At 31 October 2015	679			(1,192)*	5,246*	4,733
At 1 November 2015	679	_	_	(1,192)	5,246	4,733
Changes in equity for 2015/2016: Profit for the year Other comprehensive income for the year Exchange differences on translation	_	_	_	_	2,116	2,116
of financial statements of overseas subsidiaries	_	_	_	31	_	31
Total comprehensive income for the year	_	_	_	31	2,116	2,147
Effect of Reorganisation (Note 2) Loan capitalisation (Note 24(b)) Interim dividend declared in respect of	(679) 242	 1,691	679 —	_ _	_ _	1,933
current year (Note 9)					(1,222)	(1,222)
At 31 October 2016	242	1,691*	679*	(1,161)*	6,140*	7,591

<sup>\*</sup> These reserve accounts comprise consolidated reserves of approximately US\$7,349,000 (2015: US\$4,054,000) in the consolidated statement of financial position.

The notes on pages 51 to 112 form part of these financial statements.

# **Consolidated Statement of Cash Flows**

For the year ended 31 October 2016 (Expressed in United States dollars)

	Note	2016 US\$'000	2015 <i>US\$'000</i>
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Operating activities			
Profit before taxation		3,649	5,362
Adjustments for:			
Allowance for impairment losses on receivables	6(c)	191	271
Depreciation	6(c)	399	406
(Gain) on disposal of property, plant and equipment	6(c)	(3)	(13)
Share of profit of an associate		(155)	
Unrealised loss/(gain) on foreign exchange	0(-)	96	(59)
Interest expenses Interest income	6(a) 5	789 (45)	791 (47)
milerest income	3	(45)	(47)
Operating cash flows before movements in working capital		4,921	6,711
(Increase)/decrease in inventories		(5,733)	2,055
(Increase) in trade and other receivables		(7,621)	(512)
Increase/(decrease) in trade and other payables		14,051	(4,087)
o. oace, (accioace, iii ii aac ana ciiici payae.co			(1,001)
Cash generated from operations		5,618	4,167
Income tax paid		(828)	(979)
moome tax para		(020)	(373)
Net cash generated from operating activities		4,790	3,188
Investing activities			
Interest received		45	47
Proceeds from disposal of property, plant and equipment		29	253
Payment for purchase of property, plant and equipment		(2,007)	(734)
Net cash (used in) investing activities		(1,933)	(434)

## Consolidated Statement of Cash Flows

For the year ended 31 October 2016 (Expressed in United States dollars)

		2016	2015
	Note	US\$'000	US\$'000
Financing activities			
Change in balance with the directors		(745)	(2,051)
(Increase) in pledged bank deposits		(734)	(432)
Proceeds from bank borrowings		23,392	33,946
Repayment of bank borrowings		(21,995)	(32,810)
Repayment of finance lease payables		(79)	(99)
Interest expenses		(776)	(797)
Dividend paid		(1,222)	
•			
Net cash (used in) financing activities		(2,159)	(2,243)
Net increase in cash and cash equivalents		698	511
Effects of foreign exchange translation		1	125
Cash and cash equivalents at beginning of the year		122	(514)
Cash and cash equivalents at end of the year	19	821	122

The notes on pages 51 to 112 form part of these financial statements.

# **Notes to the Consolidated Financial Statements**

For the year ended 31 October 2016

## 1. GENERAL INFORMATION OF THE GROUP

The Company was incorporated in the Cayman Islands under the Companies Law as an exempted company with limited liability on 21 June 2016. The address of the registered office and principal place of business of the Company is disclosed in the corporate information of the annual report.

The Company's shares have been listed on the Main Board of the Stock Exchange of Hong Kong Limited (the "Stock Exchange") since 11 November 2016.

The principal activity of the Company is investment holding. The principal activities of its subsidiaries are set out in Note 13. As at 31 October 2016, the directors consider that the Company is ultimately controlled by Mr. Phang Sun Wah and Mr. Pang Chong Yong (the "Controlling Shareholders").

## 2. SIGNIFICANT ACCOUNTING POLICIES

#### (a) Statement of compliance

These financial statements have been prepared in accordance with all applicable Hong Kong Financial Reporting Standards ("HKFRSs"), which collective term includes all applicable individual Hong Kong Financial Reporting Standards, Hong Kong Accounting Standards ("HKASs") and Interpretations issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA"), accounting principles generally accepted in Hong Kong and the disclosure requirements of the Hong Kong Companies Ordinance. These financial statements also comply with the applicable disclosure provisions of the Rules Governing the Listing of Securities on the Stock Exchange. A summary of the significant accounting policies adopted by the Group is set out below.

## (b) Basis of preparation

The consolidated financial statements for the year ended 31 October 2016 comprises the Group and its subsidiaries (together referred to as the "Group") and the Group's interest in an associate.

Pursuant to the Group's reorganisation (the "Reorganisation") in preparation for the listing of the Company's share (the "Listing") on the Stock Exchange, the Company become the holding company of the companies now comprising the Group. Details of which were set out in the section headed "History, reorganisation and corporate structure" in the Company's prospectus dated 31 October 2016 (the "Prospectus"). The Group resulting from the Reorganisation is regarded as a continuing entity. Accordingly, the consolidated financial statements have been prepared as if the Reorganisation had been completed at 1 November 2014 and the current group structure had always been in existence.

The consolidated statement of profit or loss and other comprehensive income, consolidated statement of change in equity and consolidated statement of cash flows for the two years ended 31 October 2016 have been prepared to present the results and cash flows of the companies now comprising the Group (or where the companies were incorporated at a date later than 1 November 2014, for the period from the date of incorporation to 31 October 2016), as if the group structure had been in existence throughout the two years ended 31 October 2016. The consolidated statement of financial position of the Group as at 31 October 2015 have been prepared to present the assets and liabilities of the companies now comprising the Group as if the current group structure had been in existence at that date.

## 2. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### **(b)** Basis of preparation (continued)

Intra-group balances and transactions and any unrealised profits arising from intra-group transactions are eliminated in full in preparing these financial statements. Unrealised losses resulting from intra-group transactions are eliminated in the same way as unrealised gain but only to the extent that there is no evidence of impairment.

The measurement basis used in the preparation of the financial statements is the historical cost basis. Items included in the financial statements of each entity in the Group are measured using the currency of the primary economic environment in which the entity operates (the "functional currency"). The functional currency of the Company is Hong Kong dollars ("HK\$") which the consolidated financial statements are presented in United States dollars ("US\$"), rounded to the nearest thousand, unless otherwise stated, which the management of the Group considered is more beneficial for the users of the consolidated financial statements.

The preparation of financial statements in conformity with HKFRSs requires management to make judgments, estimates and assumptions that affect the application of policies and reported amounts of assets, liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors believed to be reasonable under the circumstances, the results of which form the basis of making the judgments about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period or in the period of the revision and future periods if the revision affects both current and future periods.

Judgments made by management in the application of HKFRSs that have a significant effect on these financial statements and major sources of estimation uncertainty are discussed in Note 3.

As at 31 October 2016, the Group's current liabilities exceeded its current assets by US\$77,000 (2015: US\$1,298,000). The directors of the Company consider that the Group is able to mitigate the liquidity risk taking into consideration of the Group's ability to generate positive cash flows and the receipt of proceeds from the global offering of the Company's shares after the listing on the Stock Exchange subsequent to 31 October 2016 to support its operation as well as other cash outflow commitments.

## 2. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### (c) New and revised HKFRSs not yet effective

The Hong Kong Institute of Certified Public Accountants has issued certain amendments to HKFRSs that are first effective for the current accounting period of the Group. None of these developments have a significant impact on the Group's consolidated financial statements.

The Group has not applied the following new or revised HKFRSs that have been issued but are not yet effective for the year ended 31 October 2016, in these financial statements:

	Effective for accounting periods beginning on or after
Amendments to HKAS 7, Disclosure Initiative Amendments to HKAS 12, Recognition of Deferred Tax Assets for Unrealised Losses	1 January 2017 1 January 2017
Annual Improvements to HKFRSs 2012-2014 Cycle Amendments to HKFRS 2, Classification and Measurement of Share-based Payment Transactions	1 January 2016 1 January 2018
Amendments to HKFRS 10 and HKAS 28 (2011), Sale or Contribution of Assets between an Investor and its Associate or Joint venture	Effective for annual periods beginning on or after a date to be determined
Amendments to HKFRS 10, HKFRS 12 and HKAS 28 (2011), Investment Entities: Applying the Consolidation Exception	1 January 2016
Amendments to HKFRS 11, Accounting for Acquisitions of Interests in Joint Operations	1 January 2016
Amendments to HKFRS 15, Clarification to HKFRS 15 "Revenue from Contracts with Customers"	1 January 2018
Amendments to HKAS 1, Disclosure initiative Amendments to HKAS 16 and HKAS 38, Clarification of Acceptable Methods of Depreciation and Amortisation	1 January 2016 1 January 2016
Amendments to HKAS 16 and HKAS 41, Agriculture: Bearer Plants	1 January 2016
Amendments to HKAS 27 (2011), Equity Method in Separate Financial Statements	1 January 2016
HKFRS 9, Financial Instruments HKFRS 14, Regulatory Deferral Accounts HKFRS 15, Revenue from Contracts with Customers HKFRS 16, Leases	1 January 2018 1 January 2016 1 January 2018 1 January 2019

The Group is in the process of making an assessment of what the impact of these amendments is expected to be in the period of initial application. So far it has concluded that the adoption of them is unlikely to have a significant impact on the Group's results of operations and financial position, except for the following.

## 2. SIGNIFICANT ACCOUNTING POLICIES (continued)

(c) New and revised HKFRSs not yet effective (continued)

#### **HKFRS 9 Financial Instruments**

HKFRS 9 replaces the existing guidance in HKAS 39 Financial Instruments: Recognition and measurement, HKFRS 9 includes revised guidance on the classification and measurement of financial instruments, a new expected credit loss model for calculating impairment on financial assets, and new general hedge accounting requirements. It also carries forward the guidance on recognition and derecognition of financial instruments from HKAS 39.

The directors of the Company anticipate that the application of HKFRS 9 may impact on amounts reported in respect of the Group's financial assets and financial liabilities. In particular, the new impairment requirements may result in early recognition of credit losses of the Group's trade and other receivables, if any. The directors are in the process of assessing the quantitative effect of these requirements, and accordingly it is not yet in a position to provide a reasonable estimate of the quantitative effect of HKFRS 9 until the assessment has been completed.

#### **HKFRS 15 Revenue from Contracts with Customers**

HKFRS 15 establishes a comprehensive framework for determining whether, how much and when revenue is to be recognised. It replaces existing revenue recognition guidance, including HKAS 18 Revenue, HKAS 11 Construction Contracts and HK(IFIC)-Int 13 Customer Lovalty Programmes. It also includes guidance on when to capitalise costs of obtaining or fulfilling a contract not otherwise addressed in other standards, and includes expanded disclosure requirements.

The core principle of HKFRS 15 is that an entity should recognise revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. Specifically, the Standard introduces a 5-step approach to revenue recognition:

- Step 1: Identify the contract(s) with a customer
- Step 2: Identify the performance obligations in the contract
- Step 3: Determine the transaction price
- Step 4: Allocate the transaction price to the performance obligations in the contract
- Step 5: Recognise revenue when (or as) the entity satisfies a performance obligation

Under HKFRS 15, an entity recognises revenue when (or as) a performance obligation is satisfied, that is, when 'control' of the goods or services underlying the particular performance obligation is transferred to the customer. Far more prescriptive guidance has been added in HKFRS 15 to deal with specific scenarios. Furthermore, extensive disclosures are required by HKFRS 15.

## 2. SIGNIFICANT ACCOUNTING POLICIES (continued)

(c) New and revised HKFRSs not yet effective (continued)

#### HKFRS 15 Revenue from Contracts with Customers (continued)

The directors of the Company anticipate that the application of HKFRS 15 may impact on the Group's reported financial performance, financial position and disclosures due to the application of the new revenue recognition framework. The directors of the Company are in the process of assessing the quantitative effect of these requirements, and accordingly it is not yet in a position to provide a reasonable estimate of the quantitative effect of HKFRS 15 until the assessment has been completed.

#### **HKFRS 16 Leases**

HKFRS 16 provides comprehensive guidance for the identification of lease arrangements and their treatment by lessees and lessors. In particular, HKFRS 16 introduces a single lessee accounting model, whereby assets and liabilities are recognised for all leases, subject to limited exceptions. It replaces HKAS 17 "Leases" and the related interpretations including HK(IFRIC)-Int 4 "Determining whether an arrangement contains a lease".

For lessee accounting, HKFRS 16 introduces a single accounting model and requires a lessee to recognise assets and liabilities for all leases with a term of more than 12 months, unless the underlying asset is of low value. A lessee is required to recognise a right-ofuse asset representing its right to use the underlying leased asset and a lease liability representing its obligation to make lease payments.

For lessor accounting, HKFRS 16 substantially carries forward the lessor accounting requirements in HKAS 17. Accordingly, a lessor continues to classify its leases as operating leases or financial leases, and to account for those two types of leases differently.

As set out in Note 26(b) below, the future aggregate minimum lease payments under noncancellable operating lease of the Group as at 31 October 2016 amounted to approximately US\$424,000. Based on current leasing patterns, the Group do not expect the adoption of HKFRS 16 as compared with the current accounting policy would result in significant impact on the Group's results but it is expected that the certain portion of the lease commitment will be required to be recognised in the consolidated statement of financial position as right-ofuse assets and lease liabilities.

#### (d) Business combinations

#### (i) Business combinations involving entities under common control

A business combination involving entities under common control is a business combination in which all of the combining entities are ultimately controlled by the same party or parties both before and after the business combination, and that control is not transitory. The assets and liabilities obtained are measured at the carrying amounts as recorded by the entity being combined at the combination date. The difference between the carrying amount of the net assets obtained and the carrying amount of consideration paid for the combination (or the total face value of shares issued) is adjusted to equity. The combination date is the date on which one combining entity effectively obtains control of the other combining entities.

## 2. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### (d) Business combinations (continued)

#### (ii) Business combinations involving entities not under common control

A business combination involving entities not under common control is a business combination in which all of the combining entities are not ultimately controlled by the same party or parties both before and after the business combination. The acquirer, at the acquisition date, allocates the cost of the business combination by recognising the acquiree's identifiable assets, liabilities and contingent liabilities at their fair value at that date.

#### (e) Subsidiaries

Subsidiaries are entities controlled by the Group. The Group controls an entity when it is exposed, or has rights, to variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. When assessing whether the Group has power, only substantive rights (held by the Group and other parties) are considered.

An investment in a subsidiary is consolidated in to the consolidated financial statements from the date that control commences until the date that control ceases. Intra-group balances, transactions and cash flows and any unrealised profits arising from intra-group transactions are eliminated in full in preparing these financial statements. Unrealised losses resulting from intra-group transactions are eliminated in the same way as unrealised gains but only to the extent that there is no evidence of impairment.

Non-controlling interests represent the equity in a subsidiary not attributable directly or indirectly to the Company, and in respect of which the Group has not agreed any additional terms with the holders of those interests which would result in the Group as a whole having a contractual obligation in respect of those interests that meets the definition of a financial liability.

Non-controlling interests are presented in the consolidated statement of financial position within equity, separately from equity attributable to the owners of the Company. Non-controlling interests in the results of the Group are presented on the face of the consolidated statement of profit or loss and other comprehensive income as an allocation of the total profit or loss and total comprehensive income for the year between non-controlling interests and the owners of the Company. Total comprehensive income of subsidiaries is attributed to the owners of the Company and to the non-controlling interests even if this results in the non-controlling interests having a deficit balance. Loans from holders of noncontrolling interests and other contractual obligations towards these holders are presented as financial liabilities in the consolidated statement of financial position.

Changes in the Group's interests in a subsidiary that do not result in a loss of control are accounted for as equity transactions, whereby adjustments are made to the amounts of controlling and non-controlling interests within consolidated equity to reflect the change in relative interests, but no adjustments are made to goodwill and no gain or loss is recognised.

## 2. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### (e) Subsidiaries (continued)

When the Group loses control of a subsidiary, it is accounted for as a disposal of the entire interest in that subsidiary, with a resulting gain or loss being recognised in profit or loss. Any interest retained in the former subsidiary at the date when control is lost is recognised at fair value and this amount is regarded as fair value on initial recognition of a financial asset or, when appropriate, the cost on initial recognition of an investment in an associate or joint venture.

In the Company's statement of financial position, an investment in a subsidiary is stated at cost less impairment losses (see note 2(j)), unless the investment is classified as held for sale (or included in a disposal group that is classified as held for sale).

#### (f) Associates

An associate is an entity in which the Group or Company has significant influence, but not control or joint control, over its management, including participation in the financial and operating policy decisions.

An investment in an associate is accounted for in the consolidated financial statements under the equity method, unless it is classified as held for sale (or included in a disposal group that is classified as held for sale). Under the equity method, the investment is initially recorded at cost, adjusted for any excess of the Group's share of the acquisition-date fair values of the investee's identifiable net assets over the cost of the investment (if any). Thereafter, the investment is adjusted for the post acquisition change in the Group's share of the investee's net assets and any impairment loss relating to the investment (see note 2(j)). Any acquisition-date excess over cost, the Group's share of the post-acquisition, post-tax results of the investees and any impairment losses for the year are recognised in the consolidated statement of profit or loss, whereas the Group's share of the postacquisition post-tax items of the investees' other comprehensive income is recognised in the consolidated statement of profit or loss and other comprehensive income.

When the Group's share of losses exceeds its interest in the associate, the Group's interest is reduced to Nil and recognition of further losses is discontinued except to the extent that the Group has incurred legal or constructive obligations or made payments on behalf of the investee. For this purpose, the Group's interest is the carrying amount of the investment under the equity method together with the Group's long-term interests that in substance form part of the Group's net investment in the associate.

Unrealised profits and losses resulting from transactions between the Group and its associates are eliminated to the extent of the Group's interest in the investee, except where unrealised losses provide evidence of an impairment of the asset transferred, in which case they are recognised immediately in profit or loss.

If an investment in an associate becomes an investment in a joint venture or vice versa, retained interest is not remeasured. Instead, the investment continues to be accounted for under the equity method.

## 2. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### (f) Associates (continued)

In all other cases, when the Group ceases to have significant influence over an associate, it is accounted for as a disposal of the entire interest in that investee, with a resulting gain or loss being recognised in profit or loss. Any interest retained in that former investee at the date when significant influence is lost is recognised at fair value and this amount is regarded as the fair value on initial recognition of a financial asset.

In the Company's statement of financial position, investments in associates are stated at cost less impairment losses, unless classified as held for sale (or included in a disposal group that is classified as held for sale).

#### (g) Property, plant and equipment and depreciation

Property, plant and equipment, other than freehold land and building in progress, are stated at cost less any accumulated depreciation and any accumulated impairment losses (see Note 2(i)):

Depreciation is calculated to write off the cost of items of property, plant and equipment, less their estimated residual value, if any, using the straight line method over their estimated useful lives. The principal annual rates used for this purpose are as follows:

Buildings	2%
Plant and machinery	10% to 15%
Tools and equipment	10%
Motor vehicles	10% to 20%
Furniture, fittings and office equipment	10% to 25%

Freehold land and building in progress are stated at cost less identified impairment losses. No depreciation is provided for freehold land and building in progress.

Where parts of an item of property, plant and equipment have different useful lives, the cost of the item is allocated on a reasonable basis between the parts and each part is depreciated separately. Both the useful life of an asset and its residual value, if any, are reviewed annually.

Historical cost includes expenditure that is directly attributable to the acquisition of the items. Cost may also include transfers from equity of any gains/losses on qualifying cash flow hedges of foreign currency purchases of property, plant and equipment.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. The carrying amount of the replaced part is derecognised. All other repairs and maintenance are recognised in profit or loss during the financial period in which they are incurred.

## 2. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### (g) Property, plant and equipment and depreciation (continued)

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Gains or losses arising from the retirement or disposal of an item of property, plant and equipment are determined as the difference between the net proceeds on disposal and the carrying amount of the item and are recognised in profit or loss on the date of retirement or disposal.

#### (h) Intangible asset

Intangible asset is measured at cost less accumulated impairment losses, if any. The carrying value of intangible asset is reviewed for impairment annually or more frequently if events or changes in circumstances indicate that the carrying amount may be impaired (Note 2(j)). The impairment loss of intangible asset is recognised immediately in profit or loss.

#### (i) Leased assets

An arrangement, comprising a transaction or a series of transactions, is or contains a lease if the Group determines that the arrangement conveys a right to use a specific asset or assets for an agreed period of time in return for a payment or a series of payments. Such a determination is made based on an evaluation of the substance of the arrangement and is regardless of whether the arrangement takes the legal form of a lease.

#### (i) Classification of assets leased to the Group

Assets that are held by the Group under leases which transfer to the Group substantially all the risks and rewards of ownership are classified as being held under finance leases. Leases which do not transfer substantially all the risks and rewards of ownership to the Group are classified as operating leases, with the following exceptions:

- property held under operating leases that would otherwise meet the definition of an investment property is classified as investment property on a property-byproperty basis and, if classified as investment property, is accounted for as if held under a finance lease: and
- land held for own use under an operating lease, the fair value of which cannot be measured separately from the fair value of a building situated thereon at the inception of the lease, is accounted for as being held under a finance lease. unless the building is also clearly held under an operating lease. For these purposes, the inception of the lease is the time that the lease was first entered into by the Group, or taken over from the previous lessee.

## 2. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### (i) Leased assets (continued)

#### (ii) Assets acquired under finance leases

Where the Group acquires the use of assets under finance leases, the amounts representing the fair value of the leased asset or, if lower, the present value of the minimum lease payments of such assets are recognised as property, plant and equipment and the corresponding liabilities, net of finance charges, are recorded as obligations under finance leases. Depreciation is provided at rates which write off the cost of the assets over the term of the relevant lease or, where it is likely the Group will obtain ownership of the asset, the life of the asset, as set out in Note 2(q). Impairment losses are accounted for in accordance with the accounting policy as set out in Note 2(j). Finance charges implicit in the lease payments are charged to profit or loss over the period of the leases so as to produce an approximately constant periodic rate of charge on the remaining balance of the obligations for each accounting period.

#### (iii) Operating lease charges

Where the Group has the use of assets under operating leases, payments made under the leases are charged to profit or loss in equal instalments over the accounting periods covered by the lease term, except where an alternative basis is more representative of the pattern of benefits to be derived from the leased asset. Lease incentives received are recognised in profit or loss as an integral part of the aggregate net lease payments made. Contingent rentals are charged to profit or loss in the accounting period in which they are incurred.

#### Impairment of assets

#### (i) Impairment of investments in equity securities and other receivables

Investments in equity securities and other current and non-current receivables that are stated at cost or amortised cost or are classified as available-for-sale securities are reviewed at the end of each reporting period to determine whether there is objective evidence of impairment. Objective evidence of impairment includes observable data that comes to the attention of the Group about one or more of the following loss events:

- significant financial difficulty of the debtor;
- a breach of contract, such as a default or delinquency in interest or principal payments:
- it becoming probable that the debtor will enter bankruptcy or other financial reorganisation;
- significant changes in the technological, market, economic or legal environment that have an adverse effect on the debtor; and
- a significant or prolonged decline in the fair value of an investment in an equity instrument below its cost.

## 2. SIGNIFICANT ACCOUNTING POLICIES (continued)

- (i) Impairment of assets (continued)
  - (i) Impairment of investments in equity securities and other receivables (continued)

If any such evidence exists, any impairment loss is determined and recognised as follows:

- For investments in associates accounted for under the equity method in the consolidated financial statements (see note 2(f)), the impairment loss is measured by comparing the recoverable amount of the investment with its carrying amount in accordance with note 2(j)(ii). The impairment loss is reversed if there has been a favourable change in the estimates used to determine the recoverable amount in accordance with note 2(i)(ii).
- For trade receivables and other current receivables and other financial assets carried at amortised cost, the impairment loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the financial asset's original effective interest rate (that is, the effective interest rate computed at initial recognition of these assets), where the effect of discounting is material. This assessment is made collectively where these financial assets share similar risk characteristics, such as similar past due status, and have not been individually assessed as impaired. Future cash flows for financial assets which are assessed for impairment collectively are based on historical loss experience for assets with credit risk characteristics similar to the collective group.

If in a subsequent period the amount of an impairment loss decreases and the decrease can be linked objectively to an event occurring after the impairment loss was recognised, the impairment loss is reversed through profit or loss. A reversal of an impairment loss shall not result in the asset's carrying amount exceeding that which would have been determined had no impairment loss been recognised in prior years.

Impairment losses are written off against the corresponding assets directly, except for impairment losses recognised in respect of trade debtors included within trade and other receivables, whose recovery is considered doubtful but not remote. In this case, the impairment losses for doubtful debts are recorded using an allowance account. When the Group is satisfied that recovery is remote, the amount considered irrecoverable is written off against trade debtors directly and any amounts held in the allowance account relating to that debt are reversed. Subsequent recoveries of amounts previously charged to the allowance account are reversed against the allowance account. Other changes in the allowance account and subsequent recoveries of amounts previously written off directly are recognised in profit or loss.

## Notes to the Consolidated Financial Statements

For the year ended 31 October 2016

## 2. SIGNIFICANT ACCOUNTING POLICIES (continued)

(i) Impairment of assets (continued)

#### (ii) Impairment of other assets

Internal and external sources of information are reviewed at the end of each reporting period to identify indications that the following assets may be impaired or, except in the case of goodwill, an impairment loss previously recognised no longer exists or may have decreased:

- property, plant and equipment;
- intangible assets; and
- investment in a subsidiary in the Company's statement of financial position.

If any such indication exists, the asset's recoverable amount is estimated. In addition, for intangible assets that are not yet available for use and intangible assets that have indefinite useful lives, the recoverable amount is estimated annually whether or not there is any indication of impairment.

Calculation of recoverable amount

The recoverable amount of an asset is the greater of its fair value less costs of disposal and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. Where an asset does not generate cash inflows largely independent of those from other assets, the recoverable amount is determined for the smallest group of assets that generates cash inflows independently (that is, a cash-generating unit).

Recognition of impairment losses

An impairment loss is recognised in profit or loss whenever the carrying amount of an asset, or the cash-generating unit to which it belongs, exceeds its recoverable amount. Impairment losses recognised in respect of cash-generating units are allocated first to reduce the carrying amount of any goodwill allocated to the cashgenerating unit (or group of units) and then, to reduce the carrying amount of the other assets in the unit (or group of units) on a pro rata basis, except that the carrying amount of an asset will not be reduced below its individual fair value less costs of disposal (if measurable) or value in use (if determinable).

## 2. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### (i) Impairment of assets (continued)

#### (ii) Impairment of other assets (continued)

Reversals of impairment losses

In respect of assets other than goodwill, an impairment loss is reversed if there has been a favourable change in the estimates used to determine the recoverable amount. An impairment loss in respect of goodwill is not reversed.

A reversal of an impairment loss is limited to the asset's carrying amount that would have been determined had no impairment loss been recognised in prior years. Reversals of impairment losses are credited to profit or loss in the year in which the reversals are recognised.

## (iii) Interim financial reporting and impairment

Under the Rules Governing the Listing of Securities on the Stock Exchange of Hong Kong Limited, the Group is required to prepare an interim financial report in compliance with HKAS 34, Interim Financial Reporting, in respect of the first six months of the financial year. At the end of the interim period, the Group applies the same impairment testing, recognition, and reversal criteria as it would at the end of the financial year (see notes 2(i)(i) and (ii)).

Impairment losses recognised in an interim period in respect of goodwill, available-for-sale equity securities and unquoted equity securities carried at cost are not reversed in a subsequent period. This is the case even if no loss, or a smaller loss, would have been recognised had the impairment been assessed only at the end of the financial year to which the interim period relates. Consequently, if the fair value of an available-for-sale equity security increases in the remainder of the annual period, or in any other period subsequently, the increase is recognised in other comprehensive income and not profit or loss.

#### (k) Inventories

Inventories are carried at the lower of cost and net realisable value.

Cost is calculated using the first-in, first-out basis and comprises all costs of purchase, costs of conversion and other costs incurred in bringing the inventories to their present location and condition.

Net realisable value is the estimated selling price in the ordinary course of business less the estimated costs of completion and the estimated costs necessary to make the sale.

When inventories are sold, the carrying amount of those inventories is recognised as an expense in the period in which the related revenue is recognised. The amount of any writedown of inventories to net realisable value and all losses of inventories are recognised as an expense in the period the write-down or loss occurs. The amount of any reversal of any write-down of inventories is recognised as a reduction in the amount of inventories recognised as an expense in the period in which the reversal occurs.

## 2. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### (I) Trade and other receivables

Trade and other receivables are initially recognised at fair value and thereafter stated at amortised cost using the effective interest method, less allowance for impairment of doubtful debts, except where the receivables are interest-free loans made to related parties without any fixed repayment terms or the effect of discounting would be immaterial. In such cases, the receivables are stated at cost less allowance for impairment of doubtful debts (see Note 2(j)).

#### (m) Interest-bearing borrowings

Interest-bearing borrowings are recognised initially at fair value less attributable transaction costs. Subsequent to initial recognition, interest-bearing borrowings are stated at amortised cost with any difference between the amount initially recognised and redemption value being recognised in profit or loss over the period of the borrowings, together with any interest and fees payable, using the effective interest method.

#### (n) Trade and other payables

Trade and other payables are initially recognised at fair value. Except for financial quarantee liabilities measured in accordance with Note 2(r), trade and other payables are subsequently stated at amortised cost unless the effect of discounting would be immaterial, in which case they are stated at cost.

### (o) Cash and cash equivalents

Cash and cash equivalents comprise cash and bank balances, demand deposits with banks and other financial institutions, and short-term, highly liquid investments readily convertible into known amounts of cash and which are subject to an insignificant risk of changes in value, having been within three months of maturity at acquisition. Bank overdrafts that are repayable on demand and form an integral part of the Group's cash management are also included as a component of cash and cash equivalents for the purpose of the consolidated statements of cash flows.

#### (p) Employee benefits

# (i) Short-term employee benefits and contributions to defined contribution retirement

Salaries, annual bonuses, paid annual leave, contributions to defined contribution retirement plans and the cost of non-monetary benefits are accrued in the year in which the associated services are rendered by employees. Where payment or settlement is deferred and the effect would be material, these amounts are stated at their present values.

## (ii) Termination benefits

Termination benefits are recognised at the earlier of when the Group can no longer withdraw the offer of those benefits and when it recognises restructuring costs involving the payment of termination benefits.

## 2. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### (q) Income tax

Income tax for the year comprises current tax and movements in deferred tax assets and liabilities. Current tax and movements in deferred tax assets and liabilities are recognised in profit or loss except to the extent that they relate to items recognised in other comprehensive income or directly in equity, in which case the relevant amounts of tax are recognised in other comprehensive income or directly in equity, respectively.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantively enacted at the end of the reporting period, and any adjustment to tax payable in respect of previous years.

Deferred tax assets and liabilities arise from deductible and taxable temporary differences respectively, being the differences between the carrying amounts of assets and liabilities for financial reporting purposes and their tax bases. Deferred tax assets also arise from unused tax loses and unused tax credits.

Apart from certain limited exceptions, all deferred tax liabilities, and all deferred tax assets to the extent that it is probable that future taxable profits will be available against which the asset can be utilised, are recognised. Future taxable profits that may support the recognition of deferred tax assets arising from deductible temporary differences include those that will arise from the reversal of existing taxable temporary differences, provided that those differences relate to the same taxation authority and the same taxable entity, and are expected to reverse either in the same period as the expected reversal of the deductible temporary differences or in periods into which a tax loss arising from the deferred tax asset can be carried back or forward. The same criteria are adopted when determining whether existing taxable temporary differences support the recognition of deferred tax assets arising from unused tax losses and credits, that is, those differences are taken into account if they relate to the same taxation authority and the same taxable entity, and are expected to reverse in a period, or periods, in which the tax loss or credit can be utilised.

The limited exceptions to recognition of deferred tax assets and liabilities are those temporary differences arising from goodwill not deductible for tax purposes, the initial recognition of assets or liabilities that affect neither accounting nor taxable profit (provided they are not part of a business combination), and temporary differences relating to investments in subsidiaries to the extent that, in the case of taxable differences, the Group controls the timing of the reversal and it is probable that the differences will not reverse in the foreseeable future or, in the case of deductible differences, unless it is probable that they will reverse in the future.

The amount of deferred tax recognised is measured based on the expected manner of realisation or settlement of the carrying amount of the assets and liabilities, using tax rates (and tax laws) enacted or substantively enacted at the end of the reporting period.

The carrying amount of a deferred tax asset is reviewed at the end of each reporting period and is reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow the related tax benefit to be utilised. Any such reduction is reversed to the extent that it becomes probable that sufficient taxable profits will be available.

## 2. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### (q) Income tax (continued)

Additional income taxes that arise from the distribution of dividends are recognised when the liability to pay the related dividends is recognised.

Current tax balances and deferred tax balances, and movements therein, are presented separately from each other and are not offset. Current tax assets are offset against current tax liabilities, and deferred tax assets against deferred tax liabilities, if the Company or the Group has the legally enforceable right to set off current tax assets against current tax liabilities and the following additional conditions are met:

- in the case of current tax assets and liabilities, the Company or the Group intends either to settle on a net basis, or to realise the asset and settle the liability simultaneously; or
- in the case of deferred tax assets and liabilities, if they relate to income taxes levied by the same taxation authority on either:
  - the same taxable entity; or
  - different taxable entities which, in each future period in which significant amounts of deferred tax liabilities or assets are expected to be settled or recovered, intend to realise the current tax assets and settle the current tax liabilities on a net basis or realise and settle simultaneously.

#### (r) Financial guarantees issued, provisions and contingent liabilities

### (i) Financial guarantees issued

Financial guarantees are contracts that require the issuer (that is, the guarantor) to make specified payments to reimburse the beneficiary of the guarantee (the "holder") for a loss the holder incurs because a specified debtor fails to make payment when due in accordance with the terms of a debt instrument.

Where the Group issues a financial guarantee, the fair value of the guarantee is initially recognised as deferred income within trade and other payables. The fair value of financial guarantees issued at the time of issuance is determined by reference to fees charged in an arm's length transaction for similar services, when such information is obtainable, or is otherwise estimated by reference to interest rate differentials, by comparing the actual rates charged by lenders when the guarantee is made available with the estimated rates that lenders would have charged, had the guarantees not been available, where reliable estimates of such information can be made. Where consideration is received or receivable for the issuance of the guarantee, the consideration is recognised in accordance with the Group's policies applicable to that category of asset. Where no such consideration is received or receivable, an immediate expense is recognised in profit or loss on initial recognition of any deferred income.

## 2. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### (r) Financial guarantees issued, provisions and contingent liabilities (continued)

#### (i) Financial guarantees issued (continued)

The amount of the guarantee initially recognised as deferred income is amortised in profit or loss over the term of the guarantee as income from financial guarantees issued. In addition, provisions are recognised in accordance with note (ii) below of this note if and when (a) it becomes probable that the holder of the guarantee will call upon the Group under the guarantee, and (b) the amount of that claim on the Group is expected to exceed the amount currently carried in trade and other payables in respect of that quarantee, that is, the amount initially recognised, less accumulated amortisation.

#### (ii) Other provisions and contingent liabilities

Provisions are recognised for other liabilities of uncertain timing or amount when the Group has a legal or constructive obligation arising as a result of a past event, it is probable that an outflow of economic benefits will be required to settle the obligation and a reliable estimate can be made. Where the time value of money is material, provisions are stated at the present value of the expenditure expected to settle the obligation.

Provisions for the expected cost of warranty obligations under the relevant sales contracts are recognised at the date of sale of the relevant products, at the directors' best estimate of the expenditure required to settle the Group's obligation.

Where it is not probable that an outflow of economic benefits will be required, or the amount cannot be estimated reliably, the obligation is disclosed as a contingent liability, unless the probability of outflow of economic benefits is remote. Possible obligations, whose existence will only be confirmed by the occurrence or nonoccurrence of one or more future events are also disclosed as contingent liabilities unless the probability of outflow of economic benefits is remote.

#### (s) Revenue recognition

Revenue is measured at the fair value of the consideration received or receivable. Provided it is probable that the economic benefits will flow to the Group and the revenue and costs, if applicable, can be measured reliably, revenue is recognised in profit or loss as follows:

#### (i) Sale of goods

Revenue is measured at the fair value of the consideration received or receivable and is recognised upon delivery of goods and customers' acceptance and where applicable, net of returns and trade discounts.

## (ii) Services

Revenue is recognised upon the rendering of services and when the outcome of the transaction can be estimated reliably.

## 2. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### (s) Revenue recognition (continued)

#### (iii) Interest income

Interest income is recognised as it accrues using the effective interest method.

#### (iv) Rental income

Rental income receivable under operating leases is recognised in profit or loss in equal instalments over the periods covered by the lease term, except where an alternative basis is more representative of the pattern of benefits to be derived from the use of the leased asset. Lease incentives granted are recognised in profit or loss as an integral part of the aggregate net lease payments receivable. Contingent rentals are recognised as income in the accounting period in which they are earned.

#### (t) Translation of foreign currencies

Foreign currency transactions during the year are translated at the foreign exchange rates ruling at the transaction dates. Monetary assets and liabilities denominated in foreign currencies are translated at the foreign exchange rates ruling at the end of the reporting period. Exchange gains and losses are recognised in profit or loss.

Non-monetary assets and liabilities measured in terms of historical cost in a foreign currency are translated using the foreign exchange rates ruling at the transaction dates. Non-monetary assets and liabilities denominated in foreign currencies stated at fair value are translated using the foreign exchange rates ruling at the dates the fair value was measured.

The functional currency of the Company is Hong Kong dollars ("HK\$"). The results of companies comprising the Group are translated into US\$ at the exchange rates approximating the foreign exchange rates ruling at the dates of the transactions. Consolidated statements of financial position items are translated into United States Dollars ("US\$") at the closing foreign exchange rates ruling at the end of the reporting period. The resulting exchange differences are recognised in other comprehensive income and accumulated separately in equity in the exchange reserve.

On the disposal of a foreign operation, all of the exchange differences accumulated in equity in respect of that operation attributable to the owners of the Company are reclassified to profit or loss.

In addition, in relation to a partial disposal of a subsidiary that includes a foreign operation that does not result in the Group losing control over the subsidiary, the proportionate share of accumulated exchange differences are re-attributed to non-controlling interests and are not recognised in profit or loss. For all other partial disposals (that is, partial disposals of associates that do not result in the Group losing significant influence), the proportionate share of the accumulated exchange differences is reclassified to profit or loss.

## 2. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### (u) Borrowing costs

Borrowing costs that are directly attributable to the acquisition, construction or production of an asset which necessarily takes a substantial period of time to get ready for its intended use or sale are capitalised as part of the cost of that asset. Other borrowing costs are expensed in the period in which they are incurred.

The capitalisation of borrowing costs as part of the cost of a qualifying asset commences when expenditure for the asset is being incurred, borrowing costs are being incurred and activities that are necessary to prepare the asset for its intended use or sale are in progress. Capitalisation of borrowing costs is suspended or ceases when substantially all the activities necessary to prepare the qualifying asset for its intended use or sale are interrupted or complete.

#### (v) Related parties

# (a) A person, or a close member of that person's family, is related to the Group if that person:

- (i) has control or joint control over the Group;
- (ii) has significant influence over the Group; or
- (iii) is a member of the key management personnel of the Group or the Group's parent.

#### (b) An entity is related to the Group if any of the following conditions applies:

- (i) The entity and the Group are members of the same group (which means that each parent, subsidiary and fellow subsidiary is related to the others).
- (ii) One entity is an associate or joint venture of the other entity (or an associate or joint venture of a member of a group of which the other entity is a member).
- (iii) Both entities are joint ventures of the same third party.
- (iv) One entity is a joint venture of a third entity and the other entity is an associate of the third entity.
- (v) The entity is a post-employment benefit plan for the benefit of employees of either the Group or an entity related to the Group.
- (vi) The entity is controlled or jointly controlled by a person identified in (a).
- (vii) A person identified in (a)(i) has significant influence over the entity or is a member of the key management personnel of the entity (or of a parent of the entity).
- (viii) The entity, or any member of a group of which it is a part, provides key management personnel services to the Group or to the Group's parent.

Close members of the family of a person are those family members who may be expected to influence, or be influenced by, that person in their dealings with the entity.

## 2. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### (w) Segment reporting

Operating segments, and the amounts of each segment item reported in these financial statements, are identified from the financial information provided regularly to the Group's board of directors (the chief operating decision maker) for the purposes of allocating resources to, and assessing the performance of, the Group's various lines of business and geographical locations.

Individually material operating segments are not aggregated for financial reporting purposes unless the segments have similar economic characteristics and are similar in respect of the nature of products and services, the nature of production processes, the type or class of customers, the methods used to distribute the products or provide the services, and the nature of the regulatory environment. Operating segments which are not individually material may be aggregated if they share a majority of these criteria.

#### 3. SIGNIFICANT ACCOUNTING JUDGEMENTS AND ESTIMATES

The Group's financial position and results of operations are sensitive to accounting methods. assumptions and estimates that underlie the preparation of these financial statements. Management bases the assumptions and estimates on historical experience and on other factors that the management believes to be reasonable and which form the basis for making judgments about matters that are not readily apparent from other sources. On an on-going basis, management evaluates its estimates. Actual results may differ from those estimates as facts, circumstances and conditions change.

The selection of significant accounting policies, the judgments and other uncertainties affecting the application of those policies and the sensitivity of reporting results to changes in conditions and assumptions are factors to be considered when reviewing these financial statements. The significant accounting policies are set out in Note 2 above. Management believes the following significant accounting policies involve the most significant judgments and estimates used in the preparation of these financial statements.

#### Impairment of property, plant and equipment and intangible assets

If circumstances indicate that the carrying amounts of property, plant and equipment and intangible assets may not be recoverable, the assets may be considered "impaired", and an impairment loss may be recognised to reduce the carrying amounts to the recoverable amount in accordance with the accounting policy for impairment of these assets as described in Note 2(j). The recoverable amount is the greater of the fair value less costs of disposal and the value in use. In determining the value in use, expected cash flows generated by the asset are discounted to their present value, which requires significant judgment relating to level of revenue and amount of operating costs. Management uses all readily available information in determining an amount that is a reasonable approximation of recoverable amount, including estimates based on reasonable and supportable assumptions and projections of revenue and amount of operating costs. Changes in these estimates could have a significant impact on the carrying value of the assets and could result in additional impairment charge or reversal of impairment in future periods.

## 3. SIGNIFICANT ACCOUNTING JUDGEMENTS AND ESTIMATES (continued)

#### (ii) Depreciation of property, plant and equipment

Management estimates the useful lives of property, plant and equipment based on the periods over which the assets are expected to be available for use. Management reviews annually their estimated useful lives, based on factors that include asset utilisation, internal technical evaluation, technological changes, environmental and anticipated use of the assets tempered by related industry benchmark information. It is possible that future results of operations could be materially affected by changes in these estimates brought about by changes in the factors mentioned. A reduction in the estimated useful lives of property, plant and equipment would increase depreciation charges and decrease the carrying amount of property, plant and equipment.

#### (iii) Impairment of trade and other receivables

Management determines impairment losses of trade and other receivables on a regular basis (which are recorded in an allowance account for doubtful debts) resulting from the inability of the debtors to make the required payments. Management bases its estimates on the ageing of the trade and other receivables balance, customer credit-worthiness and historical write-off experience. If the financial condition of the customers were to deteriorate, actual write-offs would be higher than expected and could significantly affect the results in future periods.

#### (iv) Net realisable value of inventories

As described in Note 2(k), net realisable value of inventories is the estimated selling price in the ordinary course of business less estimated costs of completion and the estimated costs necessary to make the sale. These estimates are based on the current market conditions and the historical experience of selling the products with similar nature. Any change in the assumptions would increase or decrease the amount of inventories write-down or the related reversals of write-down made in prior periods and affect the Group's net assets value. Management reassesses these estimates at the end of each reporting period to ensure inventories are shown at the lower of cost and net realisable value.

## (v) Recognition of income taxes and deferred tax assets

Determining income tax provision involves judgment on the future tax treatment of certain transactions. Management evaluates tax implications of transactions and tax provisions are set up accordingly. The tax treatments of such transactions are reconsidered periodically to take into account all changes in tax legislation. Deferred tax assets are recognised in respect of deductible temporary differences, unused tax losses and unused tax credits. As those deferred tax assets can only be recognised to the extent that it is probable that future taxable profits will be available against which the deductible temporary differences, unused tax loses and unused tax credits can be utilised, management's judgment is required to assess the probability of future taxable profits. Management's assessment is revised as necessary and additional deferred tax assets are recognised if it becomes probable that future taxable profits will allow the deferred tax asset to be recovered.

## **REVENUE AND SEGMENT REPORTING**

#### (a) Revenue

The principal activities of the Group are fabrication of body work for buses, trading of body kits and spare parts for buses and provision of relevant services.

Revenue represents the value of goods sold and services provided to customers.

The amount of each significant category of revenue was as follows:

	2016 <i>U</i> S\$'000	2015 <i>US\$'000</i>
Revenue Sales of bus bodies and kits Sales of parts and provision of relevant services	46,565 2,125	39,371 1,699
	48,690	41,070

#### (b) Segment reporting

HKFRS 8 Operating Segments requires operating segments to be identified on the basis of internal reports about components of the Group that are regularly reviewed by the board of directors of the Company, being the chief operating decision maker (the "CODM"), for the purpose of allocating resources to segments and assessing their performance.

The Group has presented the following two reporting segments:

- Sales of bus bodies and kits sales and fabrication of body work for buses and trading of body kits
- Sales of parts and provision of relevant services dealing in spare parts for buses and provision of relevant services for buses

The accounting policies of the operating and reportable segments are the same as the Group's accounting policies described in Note 2. Segment profit represents the profit earned by each segment without allocation of central administration costs, other revenue, other net income/(loss), interest income, finance costs and listing expenses. This is the measure reported to the CODM, for the purposes of resources allocation and performance assessment.

No segment assets and liabilities are presented as they were not regularly provided to the CODM for the purpose of resources allocation and performance assessment.

Information regarding the above segments is reported below.

# 4. REVENUE AND SEGMENT REPORTING (continued)

# (b) Segment reporting (continued)

The following is an analysis of the Group's revenue and results by operating and reportable segments for the years:

## For the year ended 31 October 2016

	Sales of bus bodies and kits US\$'000	Sales of parts and provision of relevant services US\$'000	Total <i>U</i> S\$'000_
Revenue			
Revenue from external customers	46,565	2,125	48,690
Reportable segment revenue	46,565	2,125	48,690
Reportable segment profit	6,546	383	6,929
Unallocated head office and corporate expenses:  — Finance costs  — Other expenses  — Listing expenses Other revenue Other net income Share of profit of an associate  Profit before income tax			(789) (1,032) (2,162) 52 496 155
Profit before income tax			3,649
Other segment information Depreciation Allowances for doubtful debts	399 191		399 191

# 4. REVENUE AND SEGMENT REPORTING (continued)

(b) Segment reporting (continued)

For the year ended 31 October 2015

	Sales of bus bodies and kits <i>US\$'000</i>	Sales of parts and provision of relevant services US\$'000	Total <i>US\$'000</i>
Revenue Revenue from external customers	39,371	1,699	41,070
Reportable segment revenue	39,371	1,699	41,070
Reportable segment profit	5,385	255	5,640
Unallocated head office and corporate expenses:  — Finance costs  — Other expenses Other revenue Other net income			(791) (479) 64 928
Profit before income tax			5,362
Other segment information Depreciation Allowances for doubtful debts	398 271	8 —	406 271

## 4. REVENUE AND SEGMENT REPORTING (continued)

(b) Segment reporting (continued)

## Geographical information

The following tables set out information about the geographical location of the Group's revenue from external customers. The geographical location of the customers is based on the location at which the goods are delivered and services are provided. Information about its non-current assets is analysed by geographical location of assets.

	Revenues from external customers	
	2016 US\$'000	2015 <i>US\$'000</i>
Malaysia (place of domicile)	11,929	4,579
Singapore Hong Kong New Zealand	18,158 7,761	25,239 2,962
Others	4,505 6,337	8,290
	48,690	41,070
	Non-curre	ent assets
	2016 <i>U</i> S\$'000	2015 <i>US\$'000</i>
Malaysia	7,908	5,994
Australia	155	
	8,063	5,994

The Group's non-current assets which included property, plant and equipment, intangible assets and interest in an associate and exclude deferred tax assets. The geographical location of the Group's non-current assets are based on the physical location of the asset in the case of tangible assets, and the location of operation to which they are allocated in the case of intangible assets, and the location of operations, in the case of interest in an associate.

# 4. REVENUE AND SEGMENT REPORTING (continued)

## (b) Segment reporting (continued)

## Information about major customers

Revenues from the Group's customers contributing 10% or more of the Group's revenue is as follows:

	2016 <i>U</i> S\$'000	2015 <i>US\$'000</i>
Customer A Customer B Customer C Customer D	17,196 8,901 7,758 4,892	24,273 5,124 3,225
	38,747	32,622

The revenues are solely attributed to the sales of bus bodies and kits segment.

## 5. OTHER REVENUE AND NET INCOME

	2016 <i>U</i> \$\$'000	2015 <i>US\$'000</i>
Other revenue		
Bank interest income	45	47
Total interest income on financial assets not		
at fair value through profit or loss	45	47
Rental income	2	3
Others	5	14
	52	64
Other net income		
Net foreign exchange gain	493	915
Gain on disposal of property, plant and equipment	3	13
	496	928

# 6. PROFIT BEFORE TAXATION

Profit before taxation is arrived at after charging/(crediting):

## (a) Finance costs

		2016 <i>U</i> S\$'000	2015 <i>US\$'000</i>
	Interest on bank and other borrowings Finance charge on obligations under finance leases	780 9	784 7
	Total interest expenses on financial liabilities not at fair value through profit or loss	789	791
(b)	Staff costs (including directors' emoluments)		
		2016 <i>U</i> S\$'000	2015 <i>US\$'000</i>
	Salaries, bonus, wages and other benefits Contributions to defined contribution retirement plans	2,116 241	1,441 122
		2,357	1,563
(c)	Other items		
		2016 <i>U</i> S\$'000	2015 <i>US\$'000</i>
	Allowance for impairment losses on receivables Auditors' remuneration	191	271
	(excluding listing related services)  Cost of inventories  Depreciation*  Listing expenses  Net foreign exchange (gain)  (Gain) on disposal of property, plant and equipment  Operating lease charges in respect of:  — properties	177 36,062 399 2,162 (493) (3)	15 31,868 406 — (915) (13)
	— equipment	5	3

<sup>\*</sup> Cost of inventories includes approximately US\$1,095,000 (2015: US\$936,000) relating to staff costs and depreciation charges, which amount is also included in the respective total amounts disclosed separately above or in the Note 6(b) for each of these types of expenses.

# 7. DIRECTORS' EMOLUMENTS

Directors' emoluments disclosed pursuant to section 383(1) of the Hong Kong Companies Ordinance and Part 2 of the Companies (Disclosure of Information about Benefits of Directors) Regulation are as follows:

#### Year ended 31 October 2016

	Directors' fees US\$'000	Salaries allowances and benefits in kind US\$'000	Discretionary bonus US\$'000	Contribution to defined contribution plan US\$'000	Total US\$'000
Executive directors					
Mr. Phang Sun Wah <i>(Chairman) (note i)</i> Mr. Pang Chong Yong	24	191	122	19	356
(Chief executive) (note i)	24	191	122	38	375
Ms. Phang Huey Shyan (note i)	9	64	39	12	124
Independent non-executive directors					
Ms. Lee Kit Ying (note ii)	_	_	_	_	_
Ms. Wong Hiu Ping (note ii)	_	_	_	_	_
Ms. Kwok Yuen Shan Rosetta (note ii)	_	_	_	_	_
Mr. Huan Yean San (note ii)					
	57	446	283	69	855

## 7. DIRECTORS' EMOLUMENTS (continued)

Year ended 31 October 2015

	Directors' fees <i>US\$'000</i>	Salaries allowances and benefits in kind US\$'000	Discretionary bonus US\$'000	Contribution to defined contribution plan US\$'000	Total <i>US\$</i> '000
Executive directors Mr. Phang Sun Wah (Chairman) Mr. Pang Chong Yong (Chief executive) Ms. Phang Huey Shyan	53 53 14	138 138 47		13 17 6	204 208 67
	120	323		36	479

#### Notes:

- (i) Mr. Phang Sun Wah, Mr. Pang Chong Yong, Ms. Phang Huey Shyan were re-designated as executive directors on 21 June 2016. They are also employees of the Group and the Group paid employees emoluments to them in their capacity as employees.
- (ii) Ms. Lee Kit Ying, Ms. Wong Hiu Ping, Ms. Kwok Yuen Shan Rosetta and Mr. Huan Yean San were appointed as independent non-executive directors of the Company on 21 October 2016.
- (iii) Discretionary bonus is determined by reference to Group's operating results and the individual performance during the year.
- (iv) The remuneration shown above included remuneration received from the Group by the directors in their capacity as employees of the subsidiaries during the year ended 31 October 2016 and 2015.
- (v) No director received any emoluments from the Group as an inducement to join or upon joining the Group or as compensation for loss of office during the year ended 31 October 2016 (2015: Nil). No director waived or agreed to waive any emoluments during the year ended 31 October 2016 (2015: Nil).

## 8. INDIVIDUALS WITH HIGHEST EMOLUMENTS

Of the five individuals with the highest emoluments, three (2015: three) are directors whose emoluments are disclosed in Note 7. The aggregate of the emoluments in respect of the other two (2015: two) individuals are as follows:

	2016 <i>U</i> S\$'000	2015 <i>US\$'000</i>
Salaries and other emoluments Bonus Contributions to retirement benefits scheme	108 35 10	80 — 9
	153	89

# 8. INDIVIDUALS WITH HIGHEST EMOLUMENTS (continued)

The emoluments of two (2015: two) individuals with the highest emoluments are within the following bands:

	2016	2015
	Number	Number
	of individuals	of individuals
HK\$Nil to HK\$1,000,000		
(Equivalent to US\$Nil to US\$128,866)	2	2

No emoluments were paid or payable by the Group to these employees as an inducement to join or upon joining the Group or as compensation for loss of office during the year ended 31 October 2016 (2015: Nil).

#### 9. DIVIDENDS

Dividends during the years ended 31 October 2016 and 2015 of approximately US\$1,222,000 and US\$2,265,000 respectively, represented dividends declared by the respective companies of now comprising the Group to the then owners of the respective companies for each of the year ended 31 October 2016 and 2015 prior to the Reorganisation. The rates for dividend and the number of shares ranking for dividends are not presented as such information is not considered meaningful.

No dividend has been paid or declared by the Company since its incorporation on 21 June 2016.

# 10. INCOME TAX IN THE CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

(a) Income tax in the consolidated statement of profit or loss and other comprehensive income represents:

	2016 <i>U</i> S\$'000	2015 <i>US\$'000</i>
Current tax Charge for the year Under/(over) provision in respect of prior years	1,156 64	575 (6)
<b>Deferred tax</b> (Note 23(b)) Origination and reversal of temporary differences	313	(407)
Income tax expense for the year	1,533	162

(i) Pursuant to the rules and regulations of the Cayman Islands and the British Virgin Islands, the Group is not subject to any income tax in the Cayman Islands and the British Virgin Islands.

# 10. INCOME TAX IN THE CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME (continued)

- (a) Income tax in the consolidated statement of profit or loss and other comprehensive **income represents:** (continued)
  - (ii) Hong Kong profits tax rate is 16.5% for the year ended 31 October 2016 (2015: 16.5%). The Group is not subject to Hong Kong profits tax as it has no assessable income arising in and derived from Hong Kong for the years ended 31 October 2016 and 2015.
  - (iii) During the year ended 31 October 2016. GML Coach Technology Pte. Limited. a wholly-owned subsidiary of the Group is subject to Singapore statutory income tax rate of 17% (2015: 17%).
  - (iv) During the year ended 31 October 2015, Gemilang Coachwork Sdn. Bhd. ("Gemilang Coachwork"), a wholly-owned subsidiary of the Group was subject to Malaysia statutory income tax rate of 25% and was changed to 24% during the year ended 31 October 2016 and thereafter according to the laws of Malaysia Act 764 Finance (No. 2) ACT 2014.
- (b) Reconciliation between tax expense and accounting profit at applicable tax rates:

	2016 <i>U</i> S\$'000	2015 <i>US\$'000</i>
Profit before taxation	3,649	5,362
Notional tax on profit before taxation, calculated at the rates applicable to the profits in the countries concerned Tax effect of non-deductible expenses Allowance for significant increase in export claim (i) Under/(over) provision in respect of prior years	1,002 467 — 64	1,326 30 (1,188) (6)
	1,533	162

Allowance for significant increase in export ("AIE") which is an incentive under the Malaysian Income Tax Act given to manufacturing companies which are residents of Malaysia and at least 60% owned by Malaysians. This incentive entitles the Group's subsidiary to deduct against its statutory business income an amount equivalent to 30% of the value of the increase in export sales compared to the previous financial year. However, this deduction is restricted to 70% of the statutory income and any such amount not utilised during an assessment year can be carried forward for utilisation in future assessment years. There is no time limit imposed in connection with the carry forward of unutilised AIE.

# 10. INCOME TAX IN THE CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME (continued)

## (c) Tax investigation

During the year ended 31 October 2015, the Malaysian Inland Revenue Board ("MIRB") has initiated a tax investigation on Gemilang Coachwork for the years of assessment 2010 to 2014

According to the directors of the Company, MIRB has raised certain gueries on Gemilang Coachwork in which explanations and information were provided by Gemilang Coachwork to MIRB, During a meeting held by MIRB with the directors of Gemilang Coachwork, MIRB informed that Gemilang Coachwork had excessive claims on its allowance for significant increase in export by approximately US\$227,000 (approximately RM890,000) during the year of assessment 2012 which was brought forward for utilisation in year of assessment 2013.

Gemilang Coachwork reached a settlement on the tax investigation with MIRB on 21 August 2016 in which additional tax together with penalty of approximately US\$71,000 (approximately RM278,000) was paid during the year ended 31 October 2016.

#### 11. EARNINGS PER SHARE

The calculation of the basic earnings per share for the year is based on the consolidated profits for the year of approximately US\$2,116,000 (2015: US\$5,200,000) and on the number of 187,500,000 (2015: 187,500,000) shares on the assumption that the Reorganisation and the loan capitalisation issue (as defined in the prospectus of the Company dated 31 October 2016) had been effective on 1 November 2014.

Diluted earnings per share is same as the basic earnings per share as there are no dilutive potential ordinary shares in existence during the years ended 31 October 2016 and 2015.

# 12. PROPERTY, PLANT AND EQUIPMENT

	Freehold		Building	Plant and	Tools and	Motor	Furniture, fittings and office	
	land		in progress	machinery	equipment	vehicles	equipment	Total
	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$000	US\$'000
Cost:								
At 1 November 2014	950	4,207	_	1,174	415	1,092	580	8,418
Additions	1,213	41	211	17	50	356	85	1,973
Disposal/written off	_	_	_	_	_	(649)	_	(649)
Exchange realignment	(372)	(973)	(27)	(272)	(101)	(204)	(143)	(2,092)
At 31 October 2015	1,791	3,275	184	919	364	595	522	7,650
At 1 November 2015	1,791	3,275	184	919	364	595	522	7,650
Additions	_	121	1,367	198	59	318	186	2,249
Disposal/written off	_	_	_	_	_	(58)	_	(58)
Exchange realignment	41	72	(31)	16	6	7	7	118
At 31 October 2016	1,832	3,468	1,520	1,133	429	862	715	9,959
Accumulated depreciation:								
At 1 November 2014	_	550	_	708	195	676	382	2,511
Depreciation for the year	_	74	_	88	41	131	72	406
Disposal/written off	_	_	_	_	_	(409)	_	(409)
Exchange realignment		(136)		(174)	(50)	(119)	(96)	(575)
At 31 October 2015		488		622	186	279	358	1,933
At 1 November 2015	_	488	_	622	186	279	358	1,933
Depreciation for the year	_	69	_	93	45	115	77	399
Disposal/written off	_	_	_	_	_	(32)	_	(32)
Exchange realignment		9		12	3	4	6	34
At 31 October 2016		566		727	234	366	441	2,334
Net book value:								
At 31 October 2016	1,832	2,902	1,520	406	195	496	274	7,625
At 31 October 2015	1,791	2,787	184	297	178	316	164	5,717

# 12. PROPERTY, PLANT AND EQUIPMENT (continued)

(a) During the years ended 31 October 2016 and 2015, additions to motor vehicles of the Group financed by new finance lease were approximately US\$242,000 and US\$93,000. As at 31 October 2016 and 2015, the net book value of plant and equipment held under finance leases as follow:

	2016 <i>U</i> S\$'000	2015 <i>US\$'000</i>
Motor vehicles	365	161

(b) The net book value of following assets were pledged to secure certain banking facilities granted to the Group (Note 21):

	2016 <i>U</i> S\$'000	2015 <i>US\$'000</i>
Freehold land Buildings Building in progress	1,844 2,890 1,520	1,791 2,787 184
	6,254	4,762

## 13. PARTICULARS OF SUBSIDIARIES

Particulars of the subsidiaries of the Company as at 31 October 2016:

			Particulars	Proportion of ownership interest			Particulars Proportion	on of ownersh	
Name of company	Place of incorporation and business	Class of shares held	of issued and paid up capital	Group's effective interest	Held by the Company	Held by subsidiaries	Principal activity		
Gemilang Limited ("Gemilang Limited")	British Virgin Islands	Ordinary	US\$1	100%	100%	_	Investment holding		
Gemilang Asia Pacific Limited ("Gemilang Asia Pacific")	British Virgin Islands	Ordinary	US\$1	100%	100%	_	Investment holding		
Gemilang Coachwork Sdn. Bhd. (" <b>Gemilang</b> <b>Coachwork</b> ")	Malaysia	Ordinary	RM2,000,000	100%	_	100%	Fabrication of body works for buses and trading of body kits and spare parts for buses		
GML Coach Technology Pte. Limited ("GML Coach")	Singapore	Ordinary	SGD5,000	100%	_	100%	Dealing in spare parts for buses and related products and providing maintenance services for buses		

# 14. INTEREST IN AN ASSOCIATE

	2016 US\$'000	2015 <i>US\$'000</i>
Investment costs	_	_
Share of post-acquisition profits and other comprehensive income, net of dividends received	155	
	155	_

The followings are the particulars of an associate which is an unlisted corporate entity and whose quoted market price is not available:

			Particulars		rtion of p interest	
Name of company	Place of incorporation and business	Class of shares held	of issued and paid up capital	Group's effective interest	Held by subsidiaries	Principal activity
Gemilang Australia Pty Ltd ("Gemilang Australia")	Australia	Registered	AUD 400	50%	50%	Provision of sales and marketing services of buses and coaches and the relevant after-sales services and supporting services

On 20 July 2016, the Group acquired 50% equity interest in Gemilang Australia at a consideration of AUD 200.

The investment in Gemilang Australia enhances the Group's market presence and provide a platform for quality after-sales services to customers in Australia and New Zealand.

Investment in an associate is accounted for using the equity method in the consolidated financial statements.

The following table illustrates the financial information of the Group's associate that is not individually material:

	2016 <i>U</i> S\$'000	2015 <i>US\$'000</i>
Carrying amount of associate in the consolidated financial statements	155	_
Amount of the Group's share of associate Profit from continuing operations Post-tax profit or loss from discontinued operations Other comprehensive income	155 — —	
Total comprehensive income	155	

## 15. INTANGIBLE ASSET

	US\$'000
At 1 November 2014 Additions Exchange realignment	240 105 (68)
At 31 October 2015	277
At 1 November 2015 Exchange realignment	277 6
At 31 October 2016	283

The intangible asset represents the expenses incurred to obtain certifications in Australia in complying with the relevant Australian Design Rules (ADRs) for vehicle safety, anti-theft and emissions which allows the Company to export its products to the Australia market. The certifications, which do not require subsequent renewal on approved bus models, are considered by the directors of the Company as having indefinite useful lives because there is no foreseeable limit on the period over which they are expected to contribute net cash inflows to the Group until their useful lives are determined to be finite. Certifications are tested annually for impairment and whenever there is an indication that they may be impaired.

For the purposes of impairment testing, the respective recoverable amounts at year end of the cash generating unit relating to sales of buses bodies business whereby these certifications are allocated to, using a value in use calculation, exceed the carrying amounts. These calculations use cash flow projections based on financial budgets approved by management covering a five-year period and a discount rate of 19.95% (2015: 19.28%). Cash flow beyond that five-year period have been extrapolated using a steady 3% (2015: 3%) growth rate. This growth rate does not exceed the long-term average growth rate for the market in which the Group operates. Accordingly, the Directors determined that there was no impairment in value of the certifications as at 31 October 2016 and 2015.

#### **16. INVENTORIES**

	2016 <i>U</i> S\$'000	2015 US\$'000
Raw material Work-in-progress Finished goods Goods in transit	7,803 2,825 155 1,846	3,931 1,917 736 300
	12,629	6,884

The analysis of the amount of inventories recognised as an expense and included in profit or loss is as follows:

	2016 US\$'000	2015 <i>US\$'000</i>
Carrying amount of inventories sold	36,062	31,868

# 17. TRADE AND OTHER RECEIVABLES

	2016 <i>U</i> S\$'000	2015 <i>US\$'000</i>
Trade receivables Less: allowance for doubtful debts	12,874 (661)	7,327 (467)
	12,213	6,860
Other receivables Advances to suppliers Deposits Prepayments	1,188 503 33 1,208	488 403 25 82
	2,932	998
	15,145	7,858

All of the trade receivables are expected to be recovered within one year.

## (a) Ageing analysis of trade receivables

The following is an ageing analysis of trade receivables presented based on the invoice date and net of allowance for doubtful debts at the end of each reporting period.

	2016 US\$'000	2015 <i>US\$'000</i>
Within 30 days 31 to 90 days Over 90 days	3,205 6,767 2,241	2,337 1,911 2,612
	12,213	6,860

Trade receivables are normally due within 30 days from the date of billing. Further details on the Group's credit policy are set out in Note 25(a).

## 17. TRADE AND OTHER RECEIVABLES (continued)

#### (b) Impairment of trade receivables

Impairment losses in respect of trade receivables are recorded using an allowance account unless the Group is satisfied that recovery of the amount is remote, in which case the impairment loss is written off against trade receivables directly (see Note 2(j)).

#### Movements in the allowance for doubtful debts

	2016 US\$'000	2015 <i>US\$'000</i>
At the beginning of year Impairment loss recognised Exchange realignment	467 191 3	271 271 (75)
At the end of the year	661	467

At 31 October 2016 and 2015, trade receivables amounting to approximately of US\$661,000 and US\$467,000 respectively, were individually determined to be impaired and full provision had been made. The individually impaired receivables related to customers that were in financial difficulties. The Group does not hold any collateral over these balances.

## (c) Trade receivables that are not impaired

The ageing analysis of trade receivables that are neither individually nor collectively considered to be impaired is as follows:

	2016 US\$'000	2015 <i>US\$'000</i>
Neither past due nor impaired	3,162	885
Past due but not impaired: Less than 90 days past due 90 to 180 days past due Over 180 days past due	7,474 1,267 310	3,215 2,362 398
At the end of the year	12,213	6,860

Receivables that were neither past due nor impaired relate to a number of independent customers for whom there was no recent history of default.

Receivables that were past due but not impaired relate to a number of independent customers that have a good track record with the Group. Based on past experience, management believes that no impairment allowance is necessary in respect of these balances as there has not been a significant change in credit quality and the balances are still considered fully recoverable.

## 18. PLEDGED BANK DEPOSITS

	2016 US\$'000	2015 <i>US\$'000</i>
Fixed deposits	1,993	1,249

- (a) Pledged bank deposits have been pledged to banks as security for banking facilities granted to the Group.
- (b) The effective interest rates of the pledged bank deposits are as follow:

	2016	2015
Pledged bank deposits	2.69%	3.51%

## 19. CASH AND CASH EQUIVALENTS

	2016 US\$'000	2015 <i>US\$'000</i>
Cash and bank balances Less: Bank overdrafts (Note 21)	1,700 (879)	951 (829)
Cash and cash equivalents in the consolidated statement of cash flows	821	122

## 20. TRADE AND OTHER PAYABLES

	2016 US\$'000	2015 <i>US\$'000</i>
Trade payables Other payables and accruals Advance deposits from customers	12,154 4,186 3,115	4,789 947 1,732
	19,455	7,468

## Ageing analysis of trade payables

The ageing analysis of trade payables, based on the invoice date, is as follows:

	2016 <i>U</i> S\$'000	2015 <i>US\$'000</i>
Within 30 days 31 to 90 days Over 90 days	4,432 4,260 3,462	1,176 1,783 1,830
	12,154	4,789

All of the trade and other payables are expected to be settled or recognised as income within one year or are repayable on demand.

# 21. BANK BORROWINGS

	2016 <i>U</i> S\$'000	2015 <i>US\$'000</i>
Bank overdrafts (Note 19) Bank borrowings	879 11,081	829 9,487
	11,960	10,316
The analysis of the carrying amount of secured bank borrow	rings is as follows:	
	2016 US\$'000	2015 <i>US\$'000</i>
Current liabilities  Portion of bank overdrafts and borrowings which contain a repayment on demand clause		
Due for repayment within 1 year Due for repayment after 1 year	10,094 1,866	9,398 918
Total	11,960	10,316
The bank overdrafts and borrowings were due for repaymen	t as follows:	
	2016 <i>U</i> S\$'000	2015 <i>US\$'000</i>
Portion of bank overdrafts and borrowings due for repayment within 1 year	10,094	9,398
Bank borrowings due for repayment after 1 year* After 1 year but within 2 years After 2 years but within 5 years After 5 years	173 565 1,128	102 347 469
	1,866	918
	11,960	10,316

<sup>\*</sup> The amounts due are based on the scheduled repayment dates as stipulated in the respective loan agreements.

## Notes to the Consolidated Financial Statements

For the year ended 31 October 2016

# 21. BANK BORROWINGS (continued)

The bank borrowings were secured as follows:

	Notes	2016 <i>U</i> S\$'000	2015 <i>US\$'000</i>
Bank borrowings — secured — unsecured	(i), (ii), (v) (iii), (iv), (v)	7,994 3,966	9,339 977
		11,960	10,316

At 31 October 2016, the carrying amounts of the bank borrowings were denominated in the following currencies:

	2016 <i>U</i> S\$'000	2015 <i>US\$'000</i>
Malaysian Ringgit (" <b>RM</b> ")	11,960	10,316

At 31 October 2016, the Group had aggregate banking facilities of approximately US\$20,843,000 (2015: US\$17,264,000) for loans and borrowings. Unused facilities as at the same date amounted to approximately US\$8,883,000 (2015: US\$6,948,000).

#### Notes:

- Legal charges over freehold land, buildings and building in progress of the Group (Note 12);
- Deposits with licensed banks of the Group (Note 18);
- (iii) Deposit with a licensed bank held by a director of the Group (Note 27(c)(iii)). Such security had been released during the year ended 31 October 2016;
- (iv) Legal charge over a land held by a related company of the Group for the bank borrowings as at 31 October 2016 (Note 27(c)(iv)); and
- (v) Joint and several guarantees given by directors of the Group (Note 27(c)(ii)).

# 22. OBLIGATIONS UNDER FINANCE LEASES

As at 31 October 2016, the Group had obligations under finance leases repayable as follows:

	Present value of the minimum lease payments	Total minimum lease payments	Present value of the minimum lease payments	Total minimum lease payments
	US\$'000	US\$'000	US\$'000	US\$'000
Within 1 year	73	86	41	47
After 1 year but within 2 years After 2 years but within 5 years	72 146	81 155	24 64	28 67
	218	236	88	95
	291	322	129	142
Less: total future interest expenses		(31)		(13)
Present value of lease obligations		291		129

# 23. INCOME TAX IN THE CONSOLIDATED STATEMENT OF FINANCIAL **POSITION**

(a) Current taxation in the consolidated statement of financial position represents:

	2016 US\$'000	2015 <i>US\$'000</i>
Income tax recoverable Income tax payable		332 (13)
	(56)	319

# 23. INCOME TAX IN THE CONSOLIDATED STATEMENT OF FINANCIAL **POSITION** (continued)

## (b) Deferred tax assets and liabilities recognised:

The components of deferred tax (assets)/liabilities recognised in the consolidated statement of financial position and the movements during the years are as follows:

	Depreciation allowances in excess of depreciation US\$'000	Allowance for doubtful debts US\$'000	Unrealised foreign exchange gain US\$'000	Unutilised allowance for significant increase in export claim (Note 10(b)(i)) US\$'000	Total <i>U</i> S\$'000
At 1 November 2014	287	(29)	41	_	299
Charge/(credit) to profit or loss (Note 10(a)) Exchange realignment	(11) (64)	(65) 15	33 (14)	(364)	(407) (17)
At 31 October 2015 and 1 November 2015	212	(79)	60	(318)	(125)
Charge/(credit) to profit or loss (Note 10(a)) Exchange realignment	7 5	(45) (1)	17 1	334 (16)	313 (11)
At 31 October 2016	224	(125)	78		177

For the purpose of presentation in the consolidated statement of financial position, certain deferred tax assets and liabilities have been offset in the table above. The following is the analysis of the deferred tax balances for financial reporting purposes:

	2016 US\$'000	2015 <i>US\$'000</i>
Deferred tax assets Deferred tax liabilities	177	(125) 
	177	(125)

#### (c) Deferred tax assets and liabilities not recognised:

There were no other material unrecognised deferred tax assets and liabilities as at 31 October 2016 and 2015.

## 24. CAPITAL AND RESERVES

## (a) Movement in components of equity

The reconciliation between the opening and closing balances of each component of the Group's consolidated equity is set out in the consolidated statement of changes in equity.

## (b) Share capital

#### Ordinary shares of HK\$0.01 each

#### Authorised:

	No. of shares	Amount US\$'000
At date of incorporation on 21 June 2016 (note i) Increased during the year (note ii)	38,000,000 1,962,000,000	49 2,532
At 31 October 2016	2,000,000,000	2,581
Issued and fully paid:		
	No. of shares	Amount US\$'000
At date of incorporation on 21 June 2016 (note i) Issuance of new shares upon Reorganisation (note iii) Loan capitalisation (note iv)	1 4 187,499,995	_ _ 242

#### Notes:

- (i) The Company was incorporated in the Cayman Islands on 21 June 2016 as an exempted company with an authorised share capital of HK\$380,000, divided into 38,000,000 shares of HK\$0.01 each. Upon incorporation, 1 share was allotted and issued.
- (ii) Pursuant to the written resolution passed by the shareholder of the Company, Gemilang International Investments Limited ("Gemilang International") on 21 October 2016, the authorised share capital of the Company was increased from HK\$380,000 to HK\$20,000,000 by the creation of an additional 1,962,000,000 shares of HK\$0.01 each.
- (iii) On 20 October 2016, through the Reorganisation, the Company issued a total of 4 shares as consideration for acquisition of the entire issued share capital of Gemilang Coachwork and GML Coach.
- (iv) On 21 October 2016, the Company entered into a loan capitalisation agreement with its shareholder, pursuant to which the Company allotted and issued 187,499,995 shares, credited as fully paid to the shareholder by way of capitalisation of the loan in the amount of HK\$15,000,000 (equivalent to approximately US\$1,933,000) due from the Company to the shareholder.
- (v) The share capital balance in the consolidated statement of financial position as at 31 October 2015 represented the issued share capital of Gemilang Coachwork and GML Coach of RM2,000,000 (equivalent to US\$675,000) and SGD5,000 (equivalent to US\$4,000) respectively.

## 24. CAPITAL AND RESERVES (continued)

## (c) Share premium

The share premium represents the difference between the par value of the shares of the Company and proceeds received from the issuance of the shares of the Company. Under the Companies Law of Cayman Islands, the share premium account of the Company is distributable to the equity shareholders of the Company provided that immediately following the date on which the dividend is proposed to be distributed, the Company would be in a position to pay off its debt as they fall due in the ordinary course of business.

#### (d) Merger reserve

Merger reserve of the Group represents the difference between the nominal value of ordinary shares issued by the Company, and the issued share capital of Gemilang Coachwork and GML Coach exchanged in connection with the Reorganisation.

#### (e) Exchange reserve

The exchange reserve represents foreign exchange differences arising from the translation of the financial statements of the foreign operations. The reserve is dealt with in accordance with the accounting policies set out in Note 2(t).

## (f) Distributability of reserve

As at 31 October 2016, the aggregate amount of reserves available for distribution to equity shareholders of the Company was US\$7,560,000 (2015: US\$Nil).

## (g) Capital management

The Group's objectives when managing capital are to safeguard the Group's ability to continue as a going concern in order to provide returns for shareholders and to maintain an optimal capital structure to reduce the cost of capital.

The Group manages its capital structure and makes adjustments to it in light of changes in economic conditions. To maintain or adjust the capital structure, the Group may adjust the dividend payment to shareholders, return capital to shareholders, or sell assets to reduce debt. No changes in the objective, policies or processes for managing capital were made during the year ended 31 October 2016.

The management of the Group reviews the capital structure on a regular basis. As part of this review, the management considers the cost of capital and the risk associated with each class of capital. Based on recommendation of the management, the Group will balance its overall capital structure through the payment of dividends as well as issue of new debt or the redemption of the debt.

# Notes to the Consolidated Financial Statements

For the year ended 31 October 2016

# 24. CAPITAL AND RESERVES (continued)

# (g) Capital management (continued)

The Group monitors capital using, inter alias, a gearing ratio which is net debt divided by total equity. Net debt includes bank overdrafts, interest-bearing bank borrowings and obligations under finance leases, less cash and bank balances. The gearing ratio as at 31 October 2016 and 2015 is as follows:

	2016 <i>U</i> S\$'000	2015 <i>US\$'000</i>
Obligations under finance leases Bank borrowings Bank overdrafts	291 11,081 879 12,251	129 9,487 829 10,445
Less: Cash and bank balances	1,700	951
Net debt  Total equity	7,591	9,494
Net debt-to-equity ratio	139%	201%

# 25. FINANCIAL RISK MANAGEMENT AND FAIR VALUES OF FINANCIAL **INSTRUMENTS**

Details of the significant accounting policies and methods adopted, including the criteria for recognition, the basis of measurement and the basis on which income and expenses are recognised, in respect of each class of financial assets and financial liabilities are disclosed in Note 2.

The Group has classified the financial instruments as follows:

	2016 <i>U</i> S\$'000	2015 <i>US\$'000</i>
Financial assets		
Loans and receivables		
Trade and other receivables	13,434	7,373
Pledged bank deposits	1,993	1,249
Cash and bank balances	1,700	951
	17 107	0.572
	17,127	9,573
	2016	2015
	US\$'000	US\$'000
Photos and the latest and		
Financial liabilities Financial liabilities measured at amortised cost		
Trade and other payables	16,340	5,736
Bank borrowings	11,081	9,487
Bank overdrafts	879	829
Obligations under finance leases	291	129
Amounts due to directors		734
	28,591	16,915

# 25. FINANCIAL RISK MANAGEMENT AND FAIR VALUES OF FINANCIAL **INSTRUMENTS** (continued)

Exposure to credit, liquidity, interest rate and currency risks arise in the normal course of the Group's business. The Group's exposure to these risks and the financial risk management policies and practices used by the Group to manage these risks are described below.

#### (a) Credit risk

Credit risk refers to the risk that a counterparty will default on its contractual obligations resulting in financial loss to the Group. The Group has adopted a policy of only dealing with creditworthy counterparties as a means of mitigating the risk of financial loss from defaults.

The Group's credit risk is primarily attributable to trade and other receivables, pledged bank deposits and cash at banks. Management has a credit policy in place and the exposures to these credit risks are monitored on an ongoing basis.

In respect of trade and other receivables, individual credit evaluations are performed on all customers and debtors requiring credit over a certain amount. These evaluations focus on the past history of making payments of the customers/debtors when due and current ability to pay, and take into account information specific to the customers/debtors as well as pertaining to the economic environment in which the customers/debtors operate. Normally, the Group does not obtain collateral from customers.

Cash is deposited with financial institutions with sound credit ratings and the Group has exposure limit to any single financial institution. Given their high credit ratings, management does not expect any of these financial institutions will fail to meet their obligations.

The Group's exposure to credit risk is influenced mainly by the individual characteristics of each customer/debtor rather than the industry or country in which the customers/debtors operate and therefore significant concentrations of credit risk primarily arise when the Group has significant exposure to individual customers/debtors. As at 31 October 2016 and 2015, 33% and 65% of the trade receivables respectively, were due from the Group's largest debtor; and 92% and 92% of the trade receivables respectively, were due from the Group's five largest debtors.

The Group is also exposed to credit risk through the granting of financial guarantees, further details of which are disclosed in Note 28 to the financial statements.

Further quantitative disclosures in respect of the Group's exposure to credit risk arising from trade receivables are set out in Note 17.

# 25. FINANCIAL RISK MANAGEMENT AND FAIR VALUES OF FINANCIAL **INSTRUMENTS** (continued)

#### (b) Liquidity risk

Individual operating entities within the Group are responsible for their own cash management, including the short-term investment of cash surpluses and the raising of loans to cover expected cash demands, subject to approval by the parent company's board when the borrowings exceed certain predetermined levels of authority. The Group's policy is to regularly monitor its liquidity requirements and its compliance with lending covenants. to ensure that it maintains sufficient reserves of cash and readily realisable marketable securities and adequate committed lines of funding from major financial institutions to meet its liquidity requirements in the short and longer term.

The following tables shows the remaining contractual maturities at the end of the reporting period of the Group's non-derivative financial liabilities, which are based on contractual undiscounted cash outflows (including interest payments computed using contractual rates or, if floating, based on rates current at the end of the reporting period) and the earliest date the Group can be required to pay.

For bank borrowings which contain a repayment on demand clause which can be exercised at the bank's sole discretion, the analysis shows the cash outflow based on the earliest period in which the Group can be required to pay, that is if the lenders were to invoke their unconditional rights to call the loans with immediate effect. The maturity analysis for other bank borrowings and obligations under finance leases is prepared on the scheduled repayment dates.

#### As at 31 October 2016

	Carrying amount US\$'000	Total contractual undiscounted cash flows US\$'000	On demand or less than 1 year US\$'000	Between 1 and 2 years US\$'000	Over 2 but less than 5 years US\$'000	Over 5 years US\$'000
Non-derivative financial liabilities						
Trade and other payables	16,340	16,340	16,340	_	_	_
Bank borrowings	11,081	11,081	11,081	_	_	_
Bank overdrafts	879	879	879	_	_	_
Obligations under finance leases	291	322	86	81	155	
	28,591	28,622	28,386	81	155	
Financial guarantee issued :						
Maximum amount guaranteed (Note 28)		3,221	3,221			

# 25. FINANCIAL RISK MANAGEMENT AND FAIR VALUES OF FINANCIAL **INSTRUMENTS** (continued)

**(b) Liquidity risk** (continued)

As at 31 October 2015

		Total				
		contractual	On demand		Over 2	
	Carrying	undiscounted	or less than	Between	but less than	Over
	amount	cash flows	1 year	1 and 2 years	5 years	5 years
	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000
Non-derivative financial liabilities						
Trade and other payables	5,736	5,736	5,736	_	_	_
Bank borrowings	9,487	9,487	9,487	_	_	_
Bank overdrafts	829	829	829	_	_	_
Obligations under finance leases	129	142	47	28	67	_
Amounts due to directors	734	734	734			
	16,915	16,928	16,833	28	67	_
Financial guarantee issued :						
Maximum amount guaranteed (Note 28)		3,148	3,148		_	

The table below summarises the maturity analysis of bank borrowings with a repayment on demand clause based on agreed scheduled repayments set out in the loan agreements. The amounts include interest payments computed using contractual rates. As a result, these amounts are greater than the amounts disclosed in the "on demand or less than 1 year" time band in the maturity analysis contained in the above table.

Taking into account of the Group's financial position, the directors do not consider that it is probable that the bank will exercise its discretion to demand immediate repayment. The directors believe that such bank loans will be repaid in accordance with the scheduled repayment dates set out in the loan agreements.

Maturity Analysis — Bank borrowings subject to a repayment on demand clause based on scheduled repayments

			More than		
	Within 1 year <i>U</i> S\$'000	More than 1 year but less than 2 years US\$'000	2 years but less than 5 years US\$'000	More than 5 years US\$'000	Total outflows <i>U</i> S\$'000
At 31 October 2015 At 31 October 2016	9,458 <b>10,199</b>	156 <b>268</b>	468 <b>805</b>	602 <b>1,554</b>	10,684 <b>12,826</b>

# 25. FINANCIAL RISK MANAGEMENT AND FAIR VALUES OF FINANCIAL **INSTRUMENTS** (continued)

#### (c) Interest rate risk

The Group exposed to fair value interest rate risk in relation to the Group's fixed-rate shortterm pledged deposits. The management of the Group considers that the Group's exposure from these fixed-rate short-term pledged deposits to interest rate risk is not significant.

The Group's interest rate risk arises primarily from bank borrowings. Bank borrowings issued at variable rates expose the Group to cash flow interest rate risk. The Group's cash flow interest rate risk is mainly concentrated on the fluctuation of Malaysia Basic Lending rate from the Group's borrowings denominated in Malaysia Ringgit.

The interest rate profile of the Group's bank borrowings was:

	Effective interest rate %	2016 <i>U</i> S\$'000	Effective interest rate %	2015 <i>US\$'000</i>
Variable rate instruments Financial liabilities — Bank overdrafts — (see Notes 19 and 21) — Bank loans (see Note 21)	5.8 7	879 11,081 11,960	4.2 7.6	829 9,487 10,316

As at 31 October 2016 and 2015, it is estimated that a general increase/decrease of 25 basis points (2015: 25 basis points) in interest rates for bank borrowings with all other variables held constant, would decrease/increase the Group's profit for the years and retained earnings by approximately US\$23,000 and US\$19,000, respectively.

The sensitivity analysis above indicates annualised impact on the Group's net interest that would arise assuming that the change in interest rates had occurred at the end of the reporting period and had been applied to floating rate instruments which expose the Group to cash flow interest rate risk at that date. The analysis has been performed on the same basis throughout the year ended 31 October 2015.

## (d) Foreign currency exchange risk

The Group undertakes certain transactions denominated in foreign currencies, hence exposure to exchange rate fluctuations arises. The Group currently does not have a foreign currency hedging policy. However, the management monitors foreign exchange exposure closely and to keep the net exposure to an acceptable level. The Group will consider hedging significant foreign currency exposure should the need arise.

# 25. FINANCIAL RISK MANAGEMENT AND FAIR VALUES OF FINANCIAL **INSTRUMENTS** (continued)

#### (d) Foreign currency exchange risk (continued)

The Group is exposed to currency risk primarily through sales and purchases which give rise to receivables, payables and cash balances that are denominated in a foreign currency, that is, a currency other than the functional currency of the operations to which the transactions relate. The currencies giving rise to this risk are primarily United States dollars, Singapore dollars, Euro, Australian dollars and Hong Kong dollars.

#### (i) Exposure to currency risk

The following table details the Group's exposure at the end of the reporting period to currency risk arising from recognised assets or liabilities denominated in a currency other than the functional currency of the entity to which they relate. For presentation purposes, the amounts of the exposure are shown in United States dollars, translated using the spot rate at the reporting dates.

		31	October 2016		
	United States dollars US\$'000	Singapore dollars US\$'000	Euro <i>U</i> S\$'000	Australian dollars US\$'000	Hong Kong dollars US\$'000
Financial assets Trade and other receivables Cash and bank balances	1,457 30	1,098 137	<del>-</del> 7	1,327 425	26 —
<u>Financial liabilities</u> Trade and other payables	(398)	(1,728)	(517)	(966)	(415)
	1,089	(493)	(510)	786	(389)
		31	October 2015		
	United States dollars US\$'000	Singapore dollars US\$'000	Euro <i>US\$'000</i>	Australian dollars US\$'000	Hong Kong dollars <i>US\$'000</i>
Financial assets Trade and other receivables Cash and bank balances	187 800	4,585 21	75 —	1,014 4	_ _
<u>Financial liabilities</u> Trade and other payables	(258)	(728)	(296)	(98)	(226)
	729	3,878	(221)	920	(226)

# 25. FINANCIAL RISK MANAGEMENT AND FAIR VALUES OF FINANCIAL INSTRUMENTS (continued)

#### (d) Foreign currency exchange risk (continued)

#### (ii) Sensitivity analysis

The following table indicates the approximate change in the Group's profit after tax (and retained profits) in response to reasonably possible changes in the foreign exchange rates to which the Group has significant exposure at the end of the reporting period.

	As at 31 Oc	tober 2016	As at 31 October 2015			
	Increased/ (decrease) in foreign exchange rate	Effect on profit after taxation and retained earnings US\$'000	Increased/ (decrease) in foreign exchange rate	Effect on profit after taxation and retained earnings US\$'000		
United States dollars	9%	74	35%	191		
	(9%)	(74)	(35%)	(191)		
Singapore dollars	5%	(19)	21%	611		
	(5%)	19	(21%)	(611)		
Euro	6%	(23)	28%	(46)		
	(6%)	23	(28%)	46		
Australian dollars	8%	48	12%	83		
	(8%)	(48)	(12%)	(83)		
Hong Kong dollars	9%	(27)	35%	(59)		
	(9%)	27	(35%)	59		

Results of the analysis as presented in the above table represent an aggregation of the instantaneous effects on each of the Group entities' profit after taxation and equity measured in the respective functional currency, translated to United Stated dollars at the exchange rate ruling at the end of the reporting periods for presentation purposes. The sensitivity analysis assumes that the change in foreign exchange rates had been applied to re-measure those financial instruments held by the Group which expose the Group to foreign currency risk at the end of the reporting periods, including intercompany payables and receivables within the Group which are denominated in a currency other than the functional currency of the lender or the borrower. The analysis excludes differences that would result from the translation of the financial statements of foreign operations into the Group's presentation currency.

#### (e) Fair values estimations

The carrying amount of the Group's financial instruments carried at cost or amortised cost are not materially different from their fair value as at 31 October 2016 and 2015.

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## **26. COMMITMENTS**

#### (a) Capital commitments

At 31 October 2016, capital expenditures contracted for at the end of the year but not provided for in these financial statements are as follows:

	2016 <i>U</i> S\$'000	2015 <i>US\$'000</i>
Property, plant and equipment Capital contribution to a PRC entity*		1,214 1,583
		2,797

<sup>\*</sup> On 29 July 2015, Gemilang Coachwork entered into an agreement with an independent third party to jointly establish a company in the People's Republic of China with a registered capital of 100 million Chinese Yuan Renminbi ("RMB"). The share of capital contribution between the third party and Gemilang Coachwork will be 90% and 10% respectively. On 14 June 2016, both parties entered into a cancellation agreement and the transaction was terminated.

## (b) Operating lease commitments

The Group leases offices and equipment which are non-cancellable with lease terms between 1 and 5 years. The lease expenses charged to the consolidated statement of profit or loss and other comprehensive income during the year are disclosed in Note 6(c).

The future aggregate minimum lease rental expenses in respect of office premises and equipment under non-cancellable operating leases are as follows:

	2016 US\$'000	2015 <i>US\$'000</i>
Not later than 1 year After 1 year but within 5 years	243 181	11 1
	424	12

## 27. RELATED PARTY TRANSACTIONS

In addition to the related party information disclosed elsewhere in these financial statements, the Group entered into the following material related party transactions.

The directors of the Company are of the view that following parties/companies were related parties that had transactions or balances with the Group during the year ended 31 October 2016:

Name of party	Relationship with the Group
Mr. Phang Sun Wah	Director and one of the Controlling Shareholders
Mr. Pang Chong Yong	Director and one of the Controlling Shareholders
Ms. Phang Huey Shyan	Director
Mr. Phang Jyh Siong	A close family member of a director
GML Property Sdn. Bhd.	A company controlled by the Controlling Shareholders
GML Marketing Sdn. Bhd.	A company controlled by the Controlling Shareholders
Gemilang Australia Pty Ltd.	A company that one of Controlling Shareholders has significant influence. It becomes an associate of the Group since 20 July 2016
SW Excel Tech Engineering Sdn. Bhd.	A company controlled by close family members of a director
P&P Excel Car Air-Conditioning Sdn. Bhd.	A company controlled by close family members of a director
P&P Excel Tech Engineering Sdn. Bhd.	A company controlled by close family members of a director
GML Technologies Sdn. Bhd.	A company controlled by the Controlling Shareholders

## (a) Key management personnel remuneration

Remuneration for key management personnel of the Group, including amounts paid to the Company's directors as disclosed in note 7 and certain of the highest paid employees as disclosed in note 8, is as follows:

	2016 <i>US\$</i> '000	2015 <i>US\$'000</i>
Short-term employee benefits Post-employment benefits	993 87	490 41
	1,080	531

# 27. RELATED PARTY TRANSACTIONS (continued)

# (b) Financing arrangements with related parties

As at 31 October 2016, the Group has the following balances with related parties:

	Notes	2016 <i>U</i> S\$'000	2015 <i>US\$'000</i>
Amounts due (to) directors  — Phang Sun Wah  — Pang Chong Yong	(i) (i)	=	(320) (414)
			(734)
Amounts due (to) related companies  — Gemilang Australia Pty Ltd.  — SW Excel Tech Engineering Sdn. Bhd.  — P&P Excel Car Air-Conditioning Sdn. Bhd.  — P&P Excel Tech Engineering Sdn. Bhd.  — GML Technologies Sdn. Bhd.	(i), (ii) (i), (ii) (i), (ii) (i), (ii) (i), (ii)	(22) (4) (43) (65)	(207) (17) (49) —
		(134)	(273)
Amount due (to) an associate  — Gemilang Australia Pty Ltd.	(i), (ii)	(611)	

#### Notes:

<sup>(</sup>i) The outstanding with these parties are unsecured, interest-free and repayable on demand.

<sup>(</sup>ii) The outstanding balance is included in trade and other payables (Note 20).

# 27. RELATED PARTY TRANSACTIONS (continued)

# (c) Other related party transactions

During the year ended 31 October 2016, the Company entered into the following material related party transactions:

## **Continuing transactions**

	2016 <i>U</i> S\$'000	2015 <i>US\$'000</i>
Sales of parts and services  — Gemilang Australia Pty Ltd  — P&P Excel Car Air-Conditioning Sdn. Bhd.  — P&P Excel Tech Engineering Sdn. Bhd.	182 35 17	28 20 —
	234	48
Purchases of parts and services  — Gemilang Australia Pty Ltd  — P&P Excel Car Air-Conditioning Sdn. Bhd.  — P&P Excel Tech Engineering Sdn. Bhd		3 69 
	169	72
Commission expenses — Gemilang Australia Pty Ltd	2,804	1,246
Non-continuing transactions		
	2016 <i>U</i> S\$'000	2015 <i>US\$'000</i>
Services fee for application of certification — Gemilang Australia Pty Ltd		105
Purchase of land — GML Property Sdn. Bhd (Note 30(c))		1,146
Assignment of debts to Controlling Shareholders (Note 30(c))		344
Purchases of parts and services  — SW Excel Tech Engineering Sdn. Bhd.  — GML Marketing Sdn. Bhd.	=	277 5
		282

## 27. RELATED PARTY TRANSACTIONS (continued)

- (c) Other related party transactions (continued)
  - (ii) The directors of the Group have provided their personal guarantees to banks for the banking facilities granted to the Group during the years ended 31 October 2016 and 2015 (Note 21).
  - (iii) For the years ended 31 October 2016 and 2015, a fixed bank deposit held by Mr. Phang Sun Wah has been pledged to a bank for banking facilities and performance bonds granted to the Group. Such pledged deposit had been released during the year ended 31 October 2016 (Note 21).
  - (iv) A land held by a related party is pledged with a bank for the Group's borrowings as at 31 October 2016 (Note 21).
  - (v) At 31 October 2016, the Group had financial guarantees provided to related parties, details of which are set out in the Note 28.

#### 28. FINANCIAL GUARANTEES

As at 31 October 2016, the Group had the following financial guarantees:

	2016 <i>U</i> S\$'000	2015 <i>US\$'000</i>
Guarantees given to banks in connection with facilities granted to:  — Related companies		
GML Property Sdn. Bhd.	1,859	1,817
GML Technologies Sdn Bhd.	1,362	1,331
	3,221	3,148
	2016 <i>U</i> S\$'000	2015 <i>US\$'000</i>
Utilised to the extent of the following amounts by:  — Related companies		
GML Property Sdn. Bhd.	1,859	1,817
GML Technologies Sdn Bhd.	1,362	1,331
	3,221	3,148

The maximum liability of the Group under the guarantees issued represents the amount drawn down by the related parties. No deferred income in respect of these guarantees issued has been recognised as the directors of the Company consider that the fair value of the guarantees is not significant. Accordingly, theses guarantees were not provided for in these financial statements.

## 29. CONTINGENT LIABILITIES

#### (i) Performance bonds

	2016 US\$'000	2015 <i>US\$'000</i>
	03\$ 000	03\$ 000
Performance bonds for contracts in		
favour of customers	5,970	3,372

The above performance bonds were given by banks in favour of some of Group's customers as security for the due performance and observance of the Group's obligations under the contracts entered into between the Group and its customers. If the Group fails to provide satisfactory performance to its customers to whom performance bonds have been given, such customers may demand the banks to pay to them the sum or sums stipulated in such demand. The Group will then become liable to compensate such banks accordingly. The performance bonds will be released upon the completion of the contract work for the relevant customers.

## (ii) Financial guarantees

As at 31 October 2016, the Group has contingent liabilities regarding the financial guarantees issued. Details of which are disclosed in Note 28.

#### 30. MAJOR NON-CASH TRANSACTIONS

- (a) As detailed in Note 12(a), during the years ended 31 October 2016 and 2015, additions to motor vehicles of the Group financed by new finance leases were approximately US\$242,000 and US\$93,000 respectively.
- (b) As detailed in Note 24(b)(iv), on 21 October 2016, the Company issued 187,499,995 shares at HK\$0.01 each to its shareholder to settle the loan from the shareholder amounting to HK\$15,000,000 (equivalent to approximately US\$1,933,000).
- (c) In October 2014, GML Property Sdn. Bhd. entered into an agreement for sale and purchase with Gemilang Coachwork, under which GML Property Sdn. Bhd conditionally agreed to sell its freehold lands to Gemilang Coachwork at a consideration of US\$1,146,000. The sales and purchase was completed during the year ended 31 October 2015, and the consideration payable of US\$802,000 was satisfied by bank loans granted to Gemilang Coachwork through direct credit of the same amount from the bank to the bank accounts of GML Property Sdn. Bhd. The remaining balance of US\$344,000 was assigned to the Controlling Shareholders through the current accounts maintained between the Group and the Controlling Shareholders during the year ended 31 October 2015.
- (d) During the year ended 31 October 2015, Gemilang Coachwork declared interim dividend of approximately US\$2,265,000. The amounts were settled through the current accounts maintained between the Group and the Controlling Shareholders.
- (e) During the year ended 31 October 2015, additions to intangible assets amounting to US\$105,000 were settled by offsetting the prepayment.

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## 31. SHARE OPTION SCHEME

A share option scheme (the "Scheme") was adopted by the Company on 21 October 2016 for the primary purpose of providing incentives to eligible participants which will expire on 20 October 2026. Under the Scheme, the board of directors of the Company may grant options to the eligible participants, including employees, advisors, consultants, service providers, agents, customers, partners or joint-venture partners of the Group, to subscribe for shares of the Company.

The maximum number of shares in respect of which options may be granted at any time under the Scheme together with options which may be granted under any other share option schemes for the time being of the Company must not in aggregate exceed 10% of the shares of the Company in issue of 250,000,000 shares as at the date of Listing (the "Scheme Mandate Limit"). The Company may seek approval of the shareholders in general meeting to refresh the Scheme Mandate Limit provided that the total number of shares available for issue upon exercise of all options which may be granted under the Scheme and any other schemes of the Company shall not exceed 10% of the shares of the Company in issue at the date of approval of refreshing of the Scheme Mandate Limit. The maximum number of shares which may be issued upon exercise of all outstanding options granted and yet to be exercised under the Scheme and other share option schemes of the Company shall not exceed 30% of the total number of shares of the Company in issued from time to time.

Options granted must be taken up within 21 days from the date of grant, upon payment of HK\$1.00. The subscription price is determined by the board of directors of the Company, and shall not be less than the highest of (i) the closing price of the Company's shares as stated in the daily quotations sheet issued by the Stock Exchange on the date of grant; (ii) the average closing price of the Company's shares for the five business days immediately preceding the date of grant; and (iii) the nominal value of the Company's shares on the date of grant.

No share options are granted since the adoption of the Scheme and there are no outstanding share options under the Scheme as at 31 October 2016.

## 32. EMPLOYEE RETIREMENT BENEFITS

#### Defined contribution retirement plan

The Group operates a Mandatory Provident Fund Scheme (the "MPF scheme") under the Hong Kong Mandatory Provident Fund Schemes Ordinance for employees employed under the jurisdiction of the Hong Kong Employment Ordinance. The MPF scheme is a defined contribution retirement plan administered by independent trustees. Under the MPF scheme, the employer and its employees are each required to make contributions to the plan at 5% of the employees' relevant income, subject to a cap of monthly relevant income of HK\$30,000. Contributions to the plan vest immediately.

The employees of the Group's subsidiary in Malaysia are required to participate in a statutory Employees Provident Fund. The assets of the scheme are held separately from those of the Group, in funds under the control of trustees. The Group contributes 6-13% (2015: 6-13%) of the relevant payroll costs to the scheme, which contribution is matched by employees.

The employees of the Group's subsidiary which operate in Singapore are required to participate in the Central Provident Fund operated by the local government. This Singapore subsidiary is required to contribute 7.5% to 17% (2015: 7.5% to 17%) of its basic payroll costs to the fund.

The total expense recognised in profits or loss of approximately US\$241,000 and US\$122,000 represents contributions payable to these plans by the Group at rates specified in the rules of the plans (Note 6(b)).

#### 33. EVENTS AFTER THE REPORTING PERIOD

The shares of the Company were listed on Stock Exchange of Hong Kong Limited on 11 November 2016.

# 34. COMPANY LEVEL STATEMENT OF FINANCIAL POSITION

	2016 US\$'000
Non-current asset	
Investments in subsidiaries	8,238
	8,238
Current asset	
Deposits and prepayments	966
	966
Current liabilities	
Other payable	1,261 141
Amount due to a related company	
	1,402
Net current liabilities	(436)
NET ASSETS	7,802
CAPITAL AND RESERVES	
Share capital	242
Reserve	7,560
TOTAL EQUITY	7,802

Movements in the Company's reserves:

	Share premium US\$'000	Capital Reserve US\$'000 (Note)	Accumulated losses US\$'000	Total US\$'000
A. 04 J 0040				
At 21 June 2016	_	_	_	_
Issue of shares	1,691	_	_	1,691
Loss for the period and other				
comprehensive expense	_	_	(2,369)	(2,369)
Effect of Reorganisation (Note 2)	_	8,238		8,238
,				
At 31 October 2016	1,691	8,238	(2,369)	7,560

Note: Capital reserve represented the difference between the nominal value of the issued share capital of the Company and the net asset value of subsidiaries upon the Reorganisation.