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## GREAT WALL PAN ASIA HOLDINGS LIMITED

(長城環亞控股有限公司)\*

(Incorporated in Bermuda with limited liability)
(Stock code: 583)

# ANNUAL RESULTS ANNOUNCEMENT FOR THE YEAR ENDED 31 DECEMBER 2016 AND APPOINTMENT OF DEPUTY CHIEF EXECUTIVE OFFICER

## ANNUAL RESULTS

The board of directors (the "Board" or "Directors") of Great Wall Pan Asia Holdings Limited (the "Company") is pleased to announce the audited consolidated annual results of the Company and its subsidiaries (collectively the "Group") for the year ended 31 December 2016, together with the comparative figures for the previous year, as follows:

## CONSOLIDATED BALANCE SHEET

	Notes	31 December 2016 <i>HK</i> \$'000	31 December 2015 <i>HK</i> \$'000
ASSETS Non-current assets Property, plant and equipment Investment properties Investment in associates Available-for-sale financial assets	<i>3 4</i>	1,128 1,560,500 3,011	96,954 1,923,400 4,350 114,738
		1,564,639	2,139,442
Current assets Accounts receivable Prepayments, deposits and other receivables Available-for-sale financial assets Cash and bank balances	5	3,407 9,700 - 88,387	2,341 24,522 39,487
Assets of disposal group classified as held for sale		101,494	66,350 1,526,228
		101,494	1,592,578
Total assets		1,666,133	3,732,020

## **CONSOLIDATED BALANCE SHEET (continued)**

	Notes	31 December 2016 <i>HK\$</i> '000	31 December 2015 <i>HK</i> \$'000
EQUITY			
Capital and reserves			
Share capital	6	156,775	156,106
Reserves		1,482,585	3,161,849
Shareholders' funds		1,639,360	3,317,955
Non-controlling interests			56,534
Total equity		1,639,360	3,374,489
LIABILITIES Non-current liabilities Deferred income tax liabilities		1,574	17,959
		1,574	17,959
Current liabilities			
Accounts payable, other payables and accrued liabilities	7	20,998	40,461
Amounts due to associates		2,228	2,290
Current income tax liabilities		1,973	506
		25,199	43,257
Liabilities of disposal group classified as held for sale		_	296,315
		25,199	339,572
Total liabilities		26,773	357,531
Total equity and liabilities		1,666,133	3,732,020

## CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

	Year ended 31	December
	2016	2015
Notes	HK\$'000	HK\$'000
2	57,158	52,833
	68	2,149
	(5,030)	(4,946)
	(3,112)	(4,141)
	(1,552)	(5,205)
	(32,345)	(3,903)
	118,100	191,400
	133.287	228,187
	•	1,496
		(4,919)
	` ' '	_
	′	_
	,	_
		65,158
	294.295	289,922
8	245	(4,820)
	294,540	285,102
11	1,408,732	50,438
	1,703,272	335,540
	2	Notes  HK\$'000  2

## **CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (continued)**

	Year ended 31 December		
	2016 HK\$'000	2015 HK\$'000	
Other comprehensive income/(loss)			
Items that will not be reclassified subsequently to profit or loss:			
Fair value gain recognised upon the transfer from leasehold land and buildings to investment properties	307,948	_	
Remeasurement of defined benefit plan obligation Share of remeasurement of defined benefit plan	-	(4,835)	
obligation of an associate	_	(721)	
	307,948	(5,556)	
profit or loss: Fair value gain/(loss) on available-for-sale financial assets Fair value loss on available-for-sale financial assets released upon disposal Currency translation difference on consolidation	8,248 (18,616) (152)	(45,419) - 304	
Currency translation difference released upon disposal of assets held for sale and partial interests in an associate	10,170	15,425	
Reserves released upon disposal of interests	(4.2.2.)		
in subsidiaries	(4,337)	-	
	(4,687)	(29,690)	
Other comprehensive income/(loss) for the year,			
net of tax	303,261	(35,246)	
Total comprehensive income for the year	2,006,533	300,294	

## **CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (continued)**

	Year ended 31 December			
	2016	2015		
	HK\$'000	HK\$'000		
Profit attributable to:				
Continuing operations	294,540	285,102		
Discontinued operations	1,407,641	31,130		
Shareholders of the Company	1,702,181	316,232		
Non-controlling interests – discontinued operations	1,091	19,308		
	1,703,272	335,540		
Total comprehensive income attributable to:				
Continuing operations	602,290	254,387		
Discontinued operations	1,403,152	26,599		
Shareholders of the Company	2,005,442	280,986		
Non-controlling interests – discontinued operations	1,091	19,308		
	2,006,533	300,294		
Earnings per share				
Continuing operations	HK18.80 cents	HK18.27 cents		
Discontinued operations	HK89.85 cents	HK1.99 cents		
Basic	HK108.65 cents	HK20.26 cents		
Continuing operations	HK18.80 cents	HK18.25 cents		
Discontinued operations	HK89.83 cents	HK1.99 cents		
Diluted	HK108.63 cents	HK20.24 cents		

# **CONSOLIDATED STATEMENT OF CHANGES IN EQUITY** *Year ended 31 December 2016*

		Reserves						
	Share capital HK\$'000	Share premium HK\$'000	Contributed surplus	Other reserves HK\$'000	Retained profits HK\$'000	Total HK\$'000	Non- controlling interests HK\$'000	Total equity HK\$'000
Balance at 1 January 2015	156,106	41,126	803,234	66,222	2,049,795	3,116,483	53,396	3,169,879
Comprehensive income Profit for the year Other comprehensive income				(29,690)	316,232 (5,556)	316,232 (35,246)	19,308	335,540 (35,246)
Total comprehensive income	-	-	-	(29,690)	310,676	280,986	19,308	300,294
Transactions with shareholders Employee share-based compensation benefits Dividends declared and paid		_ 		100	(79,614)	100 (79,614)	(16,170)	100 (95,784)
Total transactions with shareholders				100	(79,614)	(79,514)	(16,170)	(95,684)
Balance at 31 December 2015	156,106	41,126	803,234	36,632	2,280,857	3,317,955	56,534	3,374,489
Balance at 1 January 2016 Comprehensive income	156,106	41,126	803,234	36,632	2,280,857	3,317,955	56,534	3,374,489
Profit for the year Other comprehensive income				303,261	1,702,181	1,702,181 303,261	1,091	1,703,272 303,261
Total comprehensive income	-	_	-	303,261	1,702,181	2,005,442	1,091	2,006,533
Transactions with shareholders Employee share-based compensation benefits Dividends declared and	-	-	-	2	-	2	-	2
paid and cash payments (Note 9) Share issued upon exercise of	-	-	(492,393)	-	(3,201,571)	(3,693,964)	(21,920)	(3,715,884)
share options Disposal of subsidiaries Transfer	669	9,256		(5,441)	5,441	9,925	(35,705)	9,925 (35,705)
Total transactions with shareholders	669	9,256	(492,393)	(5,439)	(3,196,130)	(3,684,037)	(57,625)	(3,741,662)
Balance at 31 December 2016	156,775	50,382	310,841	334,454	786,908	1,639,360		1,639,360

## NOTES TO THE FINANCIAL STATEMENTS

## 1. BASIS OF PREPARATION AND ACCOUNTING POLICIES

## (a) Basis of preparation

The financial statements have been prepared in accordance with Hong Kong Financial Reporting Standards ("HKFRS"). They have been prepared under the historical cost convention, as modified by the revaluation of investment properties and available-for-sale financial assets.

## (b) Changes in accounting policy and disclosures

#### (i) New and amended standards adopted by the Group

The following amendments to existing standards that is relevant to the Group are mandatory for the first time for the financial year beginning 1 January 2016.

Amendments from annual improvements to HKFRSs – 2012-2014 Cycle, on HKFRS 5, 'Non-current assets held for sale and discontinued operations', HKFRS 7, 'Financial instrument: Disclosures' and HKAS 19, 'Employee benefits' and HKAS 34, 'Interim financial reporting'.

The above amendments are not material to the Group.

## 2. REVENUE AND SEGMENT INFORMATION

The chief operating decision-maker has been identified as the Chief Executive Officer of the Group, who reviews the Group's internal reporting in order to assess performance and allocate resources. Management has determined the operating segments based on these reports.

The Group had three reportable segments: newspaper, magazine and property. Newspaper segment was engaged in the publication of *South China Morning Post*, *Sunday Morning Post* and other related print and digital publications. It derived its revenue mainly from advertising and sales of newspapers. Magazine segment was engaged in the publication of various magazines in Chinese and English language and related print and digital publications. Its revenue was derived from advertising and sales of magazines. Both Newspaper and Magazine segments were classified as discontinued operations during the year ended 31 December 2015 (Note 11) while the disposal of both segments as part of sale of media business was completed on 5 April 2016. The revenue and results of operations of Newspaper and Magazine segments in 2016 only covered their results for the period from 1 January 2016 to 5 April 2016. Property segment holds various commercial and industrial properties in Hong Kong. It derives revenue through leasing out its properties.

The chief operating decision-maker assesses the performance of the operating segments based on a number of measures, including adjusted EBITDA (defined as earnings before interest, tax, depreciation and amortisation, other income and fair value gain on investment properties) and profit or loss after tax. The Group considers that the measurement principles for profit or loss after tax are consistent with those used in measuring the corresponding amounts in the Group's financial statements. Hence, profit or loss after tax is used for reporting segment profit or loss.

The accounting policies of the operating segments are the same as those described in the summary of significant accounting policies except that interest in the profit or loss of an associate is accounted for on the basis of dividend received or receivable in segment profit or loss while such interest is accounted for under the equity method in the Group's consolidated financial statements.

The Group's reportable segments are strategic business units that offer different products and services. They are managed separately because each business requires different marketing strategies. Transactions between reportable segments are accounted for on arm's length basis.

## 2. REVENUE AND SEGMENT INFORMATION (continued)

Revenue of continuing and discontinued operations consists of revenue from all of the Group's reportable segments, which comprise newspaper, magazine and property, as well as other segments whose contributions to the Group's revenue and profit or loss are below the quantitative threshold for separate disclosures. The revenue of continuing and discontinued operations for the year ended 31 December 2016 and 2015 were HK\$267,769,000 and HK\$1,121,652,000 respectively.

Revenue from newspapers, magazines and other publications included revenue of HK\$210,611,000 (2015: HK\$1,068,819,000) arising from exchanges of goods or services with third parties.

Substantially all the activities of the Group are based in Hong Kong and below is segment information by reportable segments:

## (a) Reportable segment profit or loss

## For the year ended 31 December 2016

	<b>Continuing operations</b>			Discon	tinued operat			
	Property	Others	Sub-total	Newspaper	Magazine	Others	Sub-total	Total
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Total segment revenue	57,844	_	57,844	152,739	58,254	1,762	212,755	270,599
Inter-segment revenue	(686)		(686)	(21)	(2,064)	(59)	(2,144)	(2,830)
Revenue from external								
customers	57,158		57,158	152,718	56,190	1,703	210,611	267,769
Finance income	_	978	978	507	_	_	507	1,485
Depreciation and amortisation	(1,552)	_	(1,552)	_	_	_	_	(1,552)
Income tax	245	-	245	(1,343)	(930)	-	(2,273)	(2,028)
Profit/(loss) for reportable								
and other segments	258,318	7,594	265,912	(18,149)	5,342	(313)	(13,120)	252,792

## For the year ended 31 December 2015

	Continuing of	operations	Discontinued operations					
	Property HK\$'000	Others HK\$'000	Sub-total <i>HK</i> \$'000	Newspaper HK\$'000	Magazine HK\$'000	Others HK\$'000	Sub-total <i>HK</i> \$'000	Total <i>HK</i> \$'000
Total segment revenue Inter-segment revenue	55,586 (2,753)		55,586 (2,753)	746,691 (1,698)	297,271 (6,699)	33,264 (10)	1,077,226 (8,407)	1,132,812 (11,160)
Revenue from external customers	52,833		52,833	744,993	290,572	33,254	1,068,819	1,121,652
Finance income Depreciation and amortisation Income tax Profit/(loss) for reportable	(5,205) (5,124)	1,496 - 304	1,496 (5,205) (4,820)	3,395 (47,473) (5,250)	- (8,480) (12,907)	(1,900) (372)	3,395 (57,853) (18,529)	4,891 (63,058) (23,349)
and other segments	220,527	3,597	224,124	7,944	62,603	(19,670)	50,877	275,001

## 2. REVENUE AND SEGMENT INFORMATION (continued)

## (b) Reportable segment information

## For the year ended 31 December 2016

	<b>Continuing operations</b>		Discontinued operations					
	Property HK\$'000	Others HK\$'000	Sub-total <i>HK\$</i> '000	Newspaper HK\$'000	Magazine <i>HK\$</i> '000	Others HK\$'000	Sub-total <i>HK\$</i> '000	Total <i>HK</i> \$'000
Capital expenditure	1,778		1,778	7,352	2,119		9,471	11,249
For the year ended 31 December 2015								
Capital expenditure	821		821	41,723	2,231	223	44,177	44,998

## (c) Reconciliation of reportable segment profit or loss to profit for the year

	For the year ended 31 December								
		2016		2015					
	Continuing operations HK\$'000	Discontinued operations HK\$'000	Total <i>HK\$</i> '000	Continuing operations <i>HK\$</i> ′000	Discontinued operations HK\$'000	Total <i>HK</i> \$'000			
Profit/(loss) for reportable segments Profit/(loss) for other segments	258,318 7,594	(12,807)	245,511 7,281	220,527 3,597	70,547 (19,670)	291,074 (16,073)			
	265,912	(13,120)	252,792	224,124	50,877	275,001			
Reconciling items: Elimination of inter-segment transactions Share of losses of associates	(122)	122	-	435	(435)	-			
under equity method of accounting	(1,339)	(1)	(1,340)	(4,919)	(4)	(4,923)			
Gain on disposal of asset held for sale Gain on disposal of discontinued	30,089	-	30,089	-	-	-			
operations	-	1,421,731	1,421,731	-	-	_			
Deferred tax on undistributed profit of an associate Gain on partial disposal of	-	-	_	304	-	304			
interest in an associate				65,158		65,158			
	28,628	1,421,852	1,450,480	60,978	(439)	60,539			
Profit for the year	294,540	1,408,732	1,703,272	285,102	50,438	335,540			

## 3. PROPERTY, PLANT AND EQUIPMENT

	Leasehold land and buildings <i>HK\$</i> '000	Plant & machinery HK\$'000	Other fixed assets <i>HK\$</i> ′000	Assets in progress HK\$'000	Total HK\$'000
At 1 January 2016 Cost	115,827	106	17,118	662	133,713
Accumulated depreciation and impairment losses	(26,210)	(68)	(10,481)		(36,759)
Net book value at 1 January 2016	89,617	38	6,637	662	96,954
Opening net book value	89,617	38	6,637	662	96,954
Additions	_	_	483	1,295	1,778
Depreciation	(923)	(3)	(626)	_	(1,552)
Revaluation upon transfer to					
investment properties	307,948	_	_	_	307,948
Transfer to investment properties	(396,642)	(35)	(7,323)	- (4.055)	(404,000)
Reclassification			1,957	(1,957)	
Closing net book value		_	1,128	_	1,128
At 31 December 2016					
Cost	_	_	4,792	_	4,792
Accumulated depreciation and			-1,122		-1,172
impairment losses			(3,664)		(3,664)
Net book value at 31 December 2016			1,128	_	1,128

## 4. INVESTMENT PROPERTIES

	2016	2015
	HK\$'000	HK\$'000
At 1 January	1,923,400	1,732,000
Transfer from property, plant and equipment	404,000	_
Fair value gain	118,100	191,400
Disposal of a subsidiary (Note)	(885,000)	
At 31 December	1,560,500	1,923,400

Note: Armada Property Investment Limited, a wholly-owned subsidiary of the Group, entered into an agreement for the sale of the entire issued share capital of Coastline International Limited, which was the then wholly-owned subsidiary of the Group and held the vacant property at Clear Water Bay Road, to Paulton Global Limited, an independent third party on 2 September 2016 for cash consideration of HK\$990 million. The transaction was completed on 28 September 2016.

#### 5. ACCOUNTS RECEIVABLE

The Group allows an average credit period of 1 to 60 days to its customers and an ageing analysis of accounts receivable is as follows:

	2016		2013	5
	Balance	Percentage	Balance	Percentage
	HK\$'000	%	HK\$'000	%
Current	1,244	36.5	148,157	53.5
Less than 30 days past due	1,006	29.5	24,194	8.7
31 to 60 days past due	1,157	34.0	50,863	18.4
61 to 90 days past due	_	_	32,606	11.8
Over 90 days past due			21,175	7.6
Total	3,407	100.00	276,995	100.0
Less: Allowance for impairment			(3,768)	
Less: Assets of disposal group classified as	3,407		273,227	
held for sale (Note 11)			(273,227)	
	3,407	;	_	

## 6. SHARE CAPITAL

	2016 Number of shares	Amount HK\$'000	20 Number of shares	Amount <i>HK</i> \$'000
Authorised: Ordinary shares of HK\$0.10 each	5,000,000,000	500,000	5,000,000,000	500,000
Issued and fully paid: Opening balance Shares issued under share option scheme (Note)	1,561,057,596 6,688,000	156,106 669	1,561,057,596	156,106
Ending balance	1,567,745,596	156,775	1,561,057,596	156,106

Note: Pursuant to the employee share option scheme of the Group, 6,688,000 options were exercised during the year ended 31 December 2016, resulting in the equal number of shares being issued with cash proceeds of HK\$9,924,992. There were no share option granted under share option scheme during the year ended 31 December 2016. Since the media business was sold to Alibaba Investment Limited on 5 April 2016, all remaining share options were lapsed on that day and there were no outstanding options under the scheme as at 31 December 2016.

## 7. ACCOUNTS PAYABLE, OTHER PAYABLES AND ACCRUED LIABILITIES

Included in accounts payable, other payables and accrued liabilities are the following accounts payable by invoice date:

	2016		2015	
	Balance	Percentage	Balance	Percentage
	HK\$'000	%	HK\$'000	%
0 to 30 days	_	_	29,939	69.6
31 to 60 days	_	_	9,217	21.4
61 to 90 days	_	_	1,874	4.4
Over 90 days			1,961	4.6
Total accounts payable	_		42,991	100.0
Other payables and accrued liabilities	20,998		188,011	
Lacar Liebilities of diseased assess about it	20,998		231,002	
Less: Liabilities of disposal group classified as held for sale ( <i>Note 11</i> )			(190,541)	
Total accounts payable, other payables and accrued liabilities	20,998		40,461	

## 8. INCOME TAX (CREDIT)/EXPENSE

Hong Kong profits tax has been provided for at the rate of 16.5% (2015: 16.5%) on the estimated assessable profit for the year.

	2016 HK\$'000	2015 HK\$'000
Current income tax  - Hong Kong profits tax  - Over provision in prior year	6,483	6,120 (80)
Deferred income tax  – Deferred tax credits	(6,728)	(1,220)
	(245)	4,820

## 9. DIVIDENDS AND CASH PAYMENT

A final dividend for the year ended 31 December 2015 of HK1.5 cents per share, totaling HK\$23,516,000 was paid out of the Company's contributed surplus in June 2016.

A special cash payment totaling HK\$2,499,499,000 was paid out of the Company's retained profits and contributed surplus in April 2016.

Special cash dividends of HK\$975,922,000 and HK\$195,027,000 respectively were paid out of the Company's retained profits in October 2016.

#### 10. EARNINGS PER SHARE

The calculation of basic earnings per share is based on the profit for the year attributable to shareholders of HK\$1,702,181,000 (2015: HK\$316,232,000), the profit from continuing operations attributable to shareholders of HK\$294,540,000 (2015: HK\$285,102,000), the profit from discontinued operations attributable to shareholders of HK\$1,407,641,000 (2015: HK\$31,130,000), and the weighted average of 1,566,739,535 shares in issue (2015: 1,561,057,596 shares in issue) during the year.

Diluted earnings per share is calculated by adjusting the weighted average number of ordinary shares outstanding to assume conversion of all dilutive potential ordinary shares arising from exercise of all outstanding share options granted under the Company's share option scheme. A calculation is done to determine the number of shares that could have been acquired at fair value (determined with reference to the latest available market share price of the Company's shares) based on the monetary value of the subscription rights attached to the outstanding share options. The number of shares calculated as above is compared with the number of shares that would have been issued assuming the exercise of the share options.

The calculation of diluted earnings per share is based on 1,566,739,535 (2015: 1,561,057,596 shares in issue) which is the weighted average number of shares in issue during the year plus the weighted average of 234,372 shares (2015: 1,206,841 shares) deemed to be issued if all outstanding share options granted under the Company's share option scheme has been exercised.

#### 11. DISCONTINUED OPERATIONS

#### **Discontinued Operations of media business**

On 14 December 2015, the Company announced that the Group and Alibaba Investment Limited (the "Media Purchaser") had entered into a sale and purchase agreement, pursuant to which the Company has agreed to sell and the Media Purchaser has agreed to purchase the media business of the Group for a cash consideration of HK\$2,060.6 million. On 14 December 2015, the assets and liabilities under the media business were classified as disposal group held for sale and their businesses were classified as discontinued operations. The disposal was completed on 5 April 2016.

The result of discontinued operations together with the related gain on disposal dealt with in the consolidated financial statements for the years ended 31 December 2016 and 2015 are summarized as follows:

#### (a) Analysis of the results of the discontinued operations is as follows:

		Year ended 31	December
		2016	2015
	Notes	HK\$'000	HK\$'000
Revenue	2	210,611	1,068,819
Other income		353	2,119
Staff costs		(137,731)	(514,228)
Cost of production materials		(35,148)	(186,510)
Rental and utilities		(6,405)	(28,745)
Depreciation and amortisation		_	(57,853)
Advertising and promotion		(8,028)	(33,162)
Other operating expenses		(34,884)	(184,864)
Operating (loss)/profit of discontinued operations		(11,232)	65,576
Net finance income		507	3,395
Share of losses of associates			(4)
(Loss)/profit before income tax from			
discontinued operations		(10,726)	68,967
Income tax expense		(2,273)	(18,529)
		(12,999)	50,438
Profit on disposal of subsidiaries	11(b)	1,421,731	
Profit for the year from discontinued operations		1,408,732	50,438

## 11. DISCONTINUED OPERATIONS (continued)

## **Discontinued Operations of media business (continued)**

## (b) Disposal of subsidiaries

Note	HK\$'000
Net assets disposed of as at 5 April 2016:	
Intangible assets	176,630
Property, plant and equipment	406,024
Defined benefit plan's assets	56,328
Interests in associates	319
Available-for-sale financial assets	11
Deposit paid for property, plant and equipment	1,077
Inventories	14,849
Accounts receivable	229,574
Prepayments, deposits and other receivables	24,349
Taxation recoverable	1,800
Cash and bank balances	92,252
Trade payables and accrued liabilities	(157,447)
Amount due to an associate	(955)
Subscription in advance	(30,780)
Loan from a non-controlling shareholder	(2,240)
Deferred income tax liabilities	(63,266)
Non-controlling interests	(35,705)
Tron controlling interests	(33,703)
	712 920
Translation reserve	712,820
Investment revaluation reserve	(4,341) 4
investment revaluation reserve	4
	708,483
Expenses incurred on disposal	3,094
	711,577
Cash consideration	2,133,308
Profit on disposal of subsidiaries 11(a)	1,421,731
(.,)	
An analysis of not each inflaw in respect of the disposal of the subsidiaries is as follows:	
An analysis of net cash inflow in respect of the disposal of the subsidiaries is as follows:	
	HK\$'000
Costs and I and a	0.100.000
Cash consideration	2,133,308
Cash and bank balances disposed of	(92,252)
Expenses incurred on disposal during the current period	(3,094)
Net cash inflow in respect of disposal of subsidiaries	2,037,962

## MANAGEMENT DISCUSSION AND ANALYSIS

## OPERATING RESULTS OF THE GROUP

The Group's consolidated operating results for the years ended 31 December 2016 and 2015 were as follows:

	For the year ended 31 December			
(HK\$ millions, except percentages and per share amounts)	2016	2015	% Change	
Continuing operations				
Revenue	57.2	52.8	8	
Production costs	(5.0)	(4.9)	2	
Rental and utilities	(3.1)	(4.1)	(24)	
Other operating expenses	(32.3)	(3.9)	*	
Operating costs before depreciation and amortisation	(40.4)	(12.9)	*	
Depreciation and amortisation	(1.6)	(5.2)	(69)	
Adjusted operating profit <sup>^</sup>	15.2	34.7	(56)	
Other income	0.1	2.1	(95)	
Fair value gain on investment properties	<u>118.1</u> _	191.4	(38)	
Operating profit	133.4	228.2	(42)	
Net interest income	1.0	1.5	(33)	
Share of losses of associates	(1.3)	(4.9)	(73)	
Gain on disposal of available-for-sale financial assets	27.1	_	*	
Gain on disposal of asset held for sale	30.1	_	*	
Gain on disposal of a subsidiary	104.2	_	*	
Gain on partial disposal of interests in an associate	_	65.1	*	
Income tax credit/(expense)	0.2	(4.8)	*	
Profit for the year from continuing operations	294.7	285.1	3	
Discontinued operations				
(Loss)/profit for the year from discontinued operations	(13.0)	50.4	*	
Gain on disposal of discontinued operations	1,421.7		*	
Profit for the year from discontinued operations	1,408.7	50.4	*	
Profit for the year	1,703.4	335.5	*	
Non-controlling interests – discontinued operations	(1.1)	(19.3)	(94)	
	1 500 0	216.2	- to	
Profit attributable to shareholders	1,702.3	316.2	*	
Earnings per share (HK cents)	108.7	20.3	*	

<sup>^</sup> Adjusted operating profit is defined as operating profit before other income and fair value gain on investment properties

<sup>\*</sup> Represents a change in excess of 100%

Profit attributable to shareholders was HK\$1,702.3 million, which included HK\$1,421.7 million gain on disposal of media business, HK\$118.1 million fair value gain on investment properties, HK\$27.1 million gain on disposal of available-for-sale financial assets, HK\$30.1 million gain on disposal of asset held for sale and HK\$104.2 million gain on disposal of a subsidiary. Carving out these exceptional items, net profit attributable to shareholders was HK\$1.1 million, compared with HK\$59.7 million in 2015. The decrease in net profit was mainly due to transaction expenses incurred during the year on several disposal transactions and disposal of the Group's media business.

## Revenue

The consolidated revenue for the years ended 31 December 2016 and 2015 by business segment and for the Group were as follows:

	For the year ended 31 December			
(HK\$ millions, except percentages)	2016	2015	% Change	
Continuing operations				
Property	57.8	55.6	4	
Inter-segment revenue	(0.6)	(2.8)	(79)	
Total revenue	57.2	52.8	8	

## **Operating Costs and Expenses**

Operating costs and expenses for the years ended 31 December 2016 and 2015 were as follows:

	For the year	ended 31 I	December
(HK\$ millions, except percentages)	2016	2015	% Change
Continuing operations			
Production costs	5.0	4.9	2
Rental and utilities	3.1	4.1	(24)
Other operating expenses	32.3	3.9	*
Depreciation and amortisation	1.6	5.2	(69)
Total operating costs and expenses	42	18.1	*

<sup>\*</sup> Represents a change in excess of 100%

## **Adjusted EBITDA and Operating Profit**

Adjusted EBITDA is defined as earnings before interest, tax, depreciation and amortisation, other income, fair value gain on investment properties, gain on disposal of available-for-sale financial assets, gain on disposal of asset held for sale, gain on disposal of a subsidiary and gain on disposal of an associate. Adjusted EBITDA and adjusted operating profit for the years ended 31 December 2016 and 2015 by business segment and for the Group were as follows:

	Adju	sted EBIT	<b>DA</b>	Adjusted	Operatin	g Profit
(HK\$ millions, except percentages)	2016	2015	% Change	2016	2015	% Change
Continuing operations Property	16.8	39.9	(58)	15.2	34.7	(56)

## FINANCIAL REVIEW BY BUSINESS

The Group completed the disposal of its media business to Alibaba Investment Limited on 5 April 2016. Consequently, this financial review will only cover the property business.

## **Property**

	For the year	ended 31 I	December
(HK\$ millions, except percentages)	2016	2015	% Change
Revenue (including inter-segment revenue)	57.8	55.6	4
Adjusted EBITDA	16.8	39.9	(58)
Adjusted operating profit	15.2	34.7	(56)
Net profit attributable to shareholders#	133.3	220.0	(39)

<sup>#</sup> Includes revaluation gain of HK\$118.1 million for 2016 and HK\$191.4 million for 2015

Rental income remained relatively flat as compared with last year with a modest increase of 4% to HK\$57.8 million due to the higher reversion upon lease renewal during the year.

The Group's investment property portfolio comprises certain floors of the Bank of America Tower, Yue King Building, Ko Fai Industrial Building and Seaview Estate. Yue King Building was reclassified as investment property upon completion of the disposal of media business.

On 28 September 2016, the Group has completed the disposal of the entire interest in Coastline International Limited ("Coastline"), a wholly-owned subsidiary of the Company, to an independent third party. Coastline is principally engaged in property investment. Its assets mainly comprise of the TV City Property (as defined in the circular dated 26 September 2016). The TV City Property was indirectly acquired by the Company in 1996 and has been held for long-term investment purposes. Following the completion of the disposal of Coastline, the results of Coastline are no longer consolidated into the consolidated financial statements of the Group, and the TV City Property is no longer the investment property of the Group.

Revaluation gain on investment properties for 2016 was HK\$118.1 million, compared with HK\$191.4 million for 2015. The revaluation gain was mainly due to contribution from Bank of America Tower for around HK\$77 million and Yue King Building for around HK\$31 million.

The Group's investment properties were revalued at 31 December 2016 by independent professionally qualified valuers, DTZ Cushman & Wakefield Limited, who hold a recognised relevant professional qualification and have recent experience in the locations and segments of the investment properties valued. For all investment properties, their current use equates to the highest and best use. The revaluation gains or losses are shown as "Fair value gain or loss on investment properties" in the income statement. Fair values of the office buildings and industrial properties are derived using the income capitalization approach. There were no changes to the valuation techniques during the year.

## **Investment in associates**

The Group had classified the remaining portion of the investment in The Post Publishing Public Company Limited, an associate of the Group, as asset held for sale as at 31 December 2015. During the year, the Group disposed the entire remaining investment and recognized a gain on disposal of HK\$30.1 million. As the investment is not a core business of the Group, such disposal allows the Group to focus on its property business. The terms and conditions of the disposal were determined after arms' length negotiations between the Group and the independent third party purchasers.

## LIQUIDITY AND CAPITAL RESOURCES

(HK\$ millions, except percentages)	For the year ended 31 December		
	2016	2015	% Change
Cash and bank balances^	88.4	607.6	(85)
Shareholders' funds	1,639.4	3,318.0	(51)
Current ratio	4.0	4.7	(15)
Shareholders' funds	1,639.4	3,318.0	(5

<sup>^</sup> The figures at 2015 included HK\$568.1 million cash and bank balances held by disposal group held for sale.

The Group's cash and bank balances are held predominantly in Hong Kong dollars. The Group has no significant exposure to foreign exchange fluctuations. There was no borrowing as at 31 December 2016.

The Group has maintained a strong cash position and expects its cash and cash equivalents, cash generated from operations to be adequate to meet its working capital requirements.

## **Operating Activities**

Net cash used in operating activities for the year ended 31 December 2016 was HK\$26.6 million, compared with net cash generated from operating activities of HK\$180.8 million for the previous year. The decrease in operating cash flows was due to lower revenue in the discontinued operations and incremental transaction expenses incurred during the year.

## **Investing Activities**

Net cash inflow from investing activities for the year was HK\$3,213 million, compared with the inflow of HK\$63.3 million in 2015. The increase resulted mainly from the cash flow of HK\$2,038 million in relation to the disposal of media business and HK\$975 million in relation to the disposal of Coastline, and sales proceeds of the Group's available-for-sale investments of HK\$156 million.

Capital expenditure for the year was HK\$11.0 million, compared with HK\$45.0 million last year. Substantially, all of the capital expenditure was incurred in the first three months of 2016 in connection with the disposal of media business.

## **Financing Activities**

Net cash used in financing activities was HK\$3,706 million. During the year, HK\$3,694 million dividends were paid to the shareholders of the Company and HK\$22 million was paid to a non-controlling shareholder of the Group's subsidiaries. The cash inflow of HK\$9.9 million was the proceeds from the exercise of share options.

## **Employees and Remuneration Policy**

The Group has disposed its media business during the year, which had hired a major portion of employees in the Group in prior year. The remaining business of the Group mainly consists of the property business which is not complicated and is comparatively less labour-intensive. Taking the cost and benefit into account, the Group has decided to streamline its labour resources for the time being by way of outsourcing the property management function to professional third parties whilst the Chief Executive Officer is appointed in November 2016 to oversee the whole operation of the Group without hiring additional full-time employee as at the year end.

Notwithstanding that the current number of full-time employees is limited, the Company's business continues to grow, its remuneration philosophy is designed to provide employees with the opportunity to excel and grow, while aligning with our business strategies and values. The Group's remuneration policy aims to recognize employees with outstanding performance, retain and attract key talents and ensure alignment with the interests of our businesses, and thereby enhancing shareholder value.

## **OUTLOOK**

At the end of October 2016, Great Wall Pan Asia International Investment Company Limited ("Great Wall International"), a wholly-owned subsidiary of China Great Wall Asset Management Co., Ltd. ("GWAMC"), which is one of the four largest financial asset management companies in the PRC, became the controlling shareholder of the Company, which enabled the Company to resume trading in the shares on 15 December 2016.

GWAMC is principally engaged in non-performing asset management, investment and asset management and integrated financial services. Great Wall International is licensed to carry out type 1 (dealing in securities), type 4 (advising on securities), type 6 (advising on corporate finance) and type 9 (asset management) financial activities under the Securities and Futures Ordinance in Hong Kong.

Looking ahead, with the robust liquidity position of the Group and GWAMC's experience in investment and financial strength, the Board will continue to develop its existing businesses, so as to provide more opportunities for the Company to develop property projects in the Mainland China, Hong Kong and overseas. Currently, Great Wall International has no intention of selling the assets of the Company and the Board is formulating development plans and strategies for the future direction of the Company's businesses, and will enhance the Company's potential long-term growth by disposal or acquisition of assets, business restructuring and diversification that are suitable to the Company and subject to the provision of the Listing Rules, review the possibility of injecting certain assets or subsidiaries/financial business of GWAMC into the Group.

## CORPORATE GOVERNANCE

The Board and Management are committed to upholding the Group's obligations to shareholders. We regard the promotion and protection of shareholders' interests as one of our priorities and keys to success.

The Board believes that good corporate governance standards are essential in providing a framework for the Group to safeguard the interests of shareholders and enhance corporate value, formulate its business strategies and policies, and enhance its transparency and accountability.

The Board is of the view that, throughout the year ended 31 December 2016, the Company has complied with the principles and code provisions set out in the Corporate Governance Code ("Corporate Governance Code") contained in Appendix 14 to the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Stock Exchange") (the "Listing Rules"), save as deviations from code provisions A.2.1, A.2.7 and F.1.2 as explained below. The Company also adheres to the recommended best practices of the Corporate Governance Code insofar as they are relevant and practicable.

A detailed Corporate Governance Report setting out the Group's framework of governance and explanations about how the provisions of the Corporate Governance Code have been applied will be included in the Company's 2016 Annual Report.

## **Code provision A.2.1**

Mr. Ou Peng, our executive Director, was appointed as the Chairman of the Board and Chief Executive Officer of the Company with effect from 9 November 2016. The roles of Chairman and Chief Executive Officer have been performed by Mr. Ou Peng since then. Although under code provision A.2.1 of the Corporate Governance Code, the roles of chairman and chief executive officer should be separate and should not be performed by the same individual, the combination of the roles of chairman and chief executive officer by Mr. Ou is considered to be in the best interests of the Company and its shareholders as a whole. The Company believes that the combined roles of Mr. Ou promotes better leadership for both the Board and management and allows more focus on developing business strategies and the implementation of objectives and policies. The balance of power and authority is ensured by the operation of the senior management and the Board, which comprise experienced and high-calibre individuals. The Board will review the management structure regularly and consider separating the roles of chairman and chief executive officer, if and when appropriate.

## Code provision A.2.7

Code provision A.2.7 stipulates that the chairman should at least annually hold meetings with non-executive directors (including independent non-executive directors) without the executive directors present. Such meeting was not held during the year ended 31 December 2016. The non-executive Directors and the independent non-executive Directors may communicate with the Chairman directly at any time to voice their opinion and share their views on the Company's affairs. The Company considers that there are sufficient channels for discussion of the Company's affairs between the Chairman and the non-executive Directors (including the independent non-executive Directors).

Mr. Ou Peng, the Chairman of the Board since 9 November 2016, will hold a meeting with the non-executive Directors (including the independent non-executive Directors) without the other executive Director(s) present in the year ending 31 December 2017 pursuant to code provision A.2.7.

## Code provision F.1.2

Code provision F.1.2 stipulates that the appointment of the company secretary should be dealt with by a physical board meeting rather than a written resolution. The appointment of the current company secretary of the Company was dealt with by way of passing a written resolution duly signed by all the Directors in October 2016. Prior to such appointment, all Directors were consulted with no dissenting opinion on the proposed matter. It was considered that a physical Board meeting is not necessary for approving the said appointment.

## **AUDIT COMMITTEE**

The Audit Committee was established with its defined written terms of reference in 1998. The Audit Committee currently comprises two independent non-executive Directors, namely Mr. Woo Chin Wan (Chairman of the Audit Committee) and Dr. Song Ming, and a non-executive Director Mr. Huang Hu. Two meetings were held by the Audit Committee during the year. A majority of the Audit Committee members are independent non-executive Directors, with Mr. Woo Chin Wan and Dr. Song Ming possessing the appropriate professional qualifications and accounting and related financial management expertise. The audited annual results of the Company for the year ended 31 December 2016 were reviewed by the Audit Committee, which was of the opinion that the preparation of such annual results complied with the applicable accounting standards and requirements and that adequate disclosures have been made.

## REMUNERATION COMMITTEE

The Company established a Remuneration Committee in 2000 with defined written terms of reference. The Remuneration Committee currently comprises two independent non-executive Directors, namely Dr. Song Ming (Chairman of the Remuneration Committee) and Dr. Sun Mingchun, and an executive Director, Mr. Meng Xuefeng. One meeting was held by the Remuneration Committee during the year.

## NOMINATION COMMITTEE

The Company established a Nomination Committee in 2005 with defined written terms of reference. The Nomination Committee currently comprises an executive Director, Mr. Ou Peng (Chairman of the Nomination Committee) and two independent non-executive Directors, namely Dr. Song Ming and Dr. Sun Mingchun. One meeting was held by the Nomination Committee during the year.

## **STRATEGY COMMITTEE**

The Strategy Committee established in 2010 with defined written terms of reference had been disbanded effective from the conclusion of the annual general meeting of the Company held on 6 June 2016.

## COMPLIANCE WITH THE MODEL CODE AND THE COMPANY'S GUIDELINES

The Board has adopted the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code") as set out in Appendix 10 to the Listing Rules as the code of conduct for securities transactions by Directors of the Company. Having made specific enquiry with all Directors, all Directors have confirmed that the required standards of the Model Code have been complied with throughout the year ended 31 December 2016 and up to the date of this announcement.

The Company has adopted written guidelines (the "Company's Guidelines"), which are equally stringent as the Model Code, in respect of securities transactions by relevant employees of the Company who are likely to be in possession of unpublished inside information of the Company pursuant to code provision A.6.4 of the Corporate Governance Code. No incident of non-compliance against the Model Code or the Company's Guidelines by the Company's relevant employees has been noted after making reasonable enquiry.

## PURCHASE, SALE OR REDEMPTION OF THE LISTED SECURITIES OF THE COMPANY

During the year ended 31 December 2016, neither the Company nor any of its subsidiaries has purchased, sold or redeemed any of the Company's listed securities.

## FINAL DIVIDEND

The Board has resolved not to recommend any payment of final dividend for the year ended 31 December 2016 (2015: HK\$0.15 per share).

## ANNUAL GENERAL MEETING FOR THE YEAR 2017 (THE "2017 AGM")

The 2017 AGM of the Company will be held on 23 June 2017. A circular containing, among other matters, further information relating to the 2017 AGM will be dispatched to the shareholders of the Company as soon as practicable.

## **CLOSURE OF REGISTER OF MEMBERS**

For the purpose of determining the eligibility of shareholders to attend and vote at the 2017 AGM to be held on Friday, 23 June 2017, the Register of Members of the Company will be closed from Monday, 19 June 2017 to Friday, 23 June 2017, both dates inclusive, during which period no transfer of shares of the Company will be effected. In order to be eligible to attend and vote at the 2017 AGM, all duly completed and signed transfer forms accompanied by the relevant share certificates must be lodged with the Company's Hong Kong branch share registrars, Computershare Hong Kong Investor Services Limited at Shops 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong for registration not later than 4:30 p.m. on Friday, 16 June 2017.

# PUBLICATION OF ANNUAL RESULTS ON THE WEBSITES OF THE STOCK EXCHANGE AND THE COMPANY

This annual results announcement is published on the websites of the Stock Exchange (www.hkexnews.hk) and the Company (www.gwpaholdings.com). The Annual Report of the Company for the year ended 31 December 2016 containing the information required by Appendix 16 to the Listing Rules will be dispatched to the shareholders and published on the websites of the Stock Exchange and the Company in due course.

## SCOPE OF WORK OF PRICEWATERHOUSECOOPERS

The figures in respect of the Group's consolidated balance sheet, consolidated statement of comprehensive income and the related notes thereto for the year ended 31 December 2016 as set out in this annual results announcement have been agreed by the Group's auditor, Messrs. PricewaterhouseCoopers, to the amounts set out in the Group's audited consolidated financial statements for the year. The work performed by Messrs. PricewaterhouseCoopers in this respect did not constitute an assurance engagement in accordance with Hong Kong Standards on Auditing, Hong Kong Standards on Review Engagements or Hong Kong Standards on Assurance Engagements issued by the Hong Kong Institute of Certified Public Accountants and consequently no assurance has been expressed by Messrs. PricewaterhouseCoopers on this annual results announcement.

## APPOINTMENT OF DEPUTY CHIEF EXECUTIVE OFFICER

The Board is pleased to announce that Mr. Meng Xuefeng, currently an executive Director, has been appointed as the Deputy Chief Executive Officer of the Company with effect from 22 March 2017.

Biographical information of Mr. Meng Xuefeng includes the following:

Mr. Meng Xuefeng, aged 46, has been an executive Director and a member of the remuneration committee of the Company since 5 November 2016. Mr. Meng holds a Master degree in economics from Jinan University. From 2000 to June 2006, Mr. Meng worked in the Guangzhou office of China Great Wall Asset Management Co., Ltd. ("GW Guangzhou Office"), and served as deputy director of the business development department of GW Guangzhou Office from May 2005 to June 2006. From June 2006 to July 2010, Mr. Meng served as director of Guangdong Zhongchangxin Investment Management Co., Ltd.\* (廣東中長信投資管理有限公司). From July 2010 to February 2012, Mr. Meng held the position of senior deputy manager and senior manager of the assets operation department of GW Guangzhou Office. From February 2012 to March 2015, Mr. Meng served as senior manager of the intermediary business department of GW Guangzhou Office, where he also once acted as senior manager of the second intermediary business department. Since March 2015, Mr. Meng has served as senior manager of Great Wall Pan Asia International Investment Co., Limited. Mr. Meng is currently also a director of the subsidiary companies of the Company.

Mr. Meng has entered into a letter of appointment with the Company pursuant to which he was appointed as an executive Director for an initial term commencing from 5 November 2016 (the date of his appointment as a Director) and continuing until the conclusion of the third annual general meeting following last re-election unless terminated in accordance with the said letter of appointment. He is subject to retirement by rotation and re-election at the annual general meetings of the Company in accordance with the Bye-Laws.

As at the date of this announcement, Mr. Meng does not have any interest or short positions in any shares or underlying shares in or any debentures of the Company or any of its associated corporations within the meaning of Part XV of the SFO as recorded in the register required to be kept under Section 352 of Part XV of the SFO or as otherwise notified to the Company and the Stock Exchange pursuant to the Model Code.

Mr. Meng receives director's fees/emoluments of HK\$200,000 per annum for services provided to the Company in his capacity as an executive Director, Deputy Chief Executive Officer and a member of the remuneration committee of the Company. The emoluments of Mr. Meng are determined by the Board with reference to his duties and responsibilities with the Company and the Company's remuneration policy and are subject to review by the remuneration committee from time to time. His emoluments are covered by the letter of appointment issued by the Company and any subsequent revision approved by the Board.

Save as disclosed above, as at the date of this announcement, Mr. Meng (i) has not held any directorship in the last three years in any public companies the securities of which are listed on any securities market in Hong Kong or overseas; (ii) does not currently hold any other position with the Company or its subsidiaries; (iii) does not have any relationship with any other Directors, senior management, or substantial or controlling shareholders of the Company; and (iv) does not have other major appointments and professional qualifications.

Save for the information disclosed above, there is no other information of Mr. Meng that is discloseable pursuant to any of the requirements under Rules 13.51(2)(h) to 13.51(2)(v) of the Listing Rules, nor are there any other matters that need to be brought to the attention of the shareholders of the Company.

By Order of the Board

Great Wall Pan Asia Holdings Limited

Ou Peng

Chairman

Hong Kong, 22 March 2017

As at the date of this announcement, the Board consists of Mr. Ou Peng and Mr. Meng Xuefeng as executive Directors of the Company, Mr. Huang Hu and Ms. Lv Jia as non-executive Directors of the Company, and Dr. Song Ming, Dr. Sun Mingchun and Mr. Woo Chin Wan as independent non-executive Directors of the Company.

\* For identification purpose only