



長城汽車股份有限公司

GREAT WALL MOTOR COMPANY LIMITED*

(於中華人民共和國註冊成立的股份有限公司)

(a joint stock company incorporated in the People's Republic of China with limited liability)

(股份代號/Stock Code : 2333)

NOTIFICATION LETTER 通知信函

24 March 2017

Dear Non-registered Holder ^(Note 1),

Great Wall Motor Company Limited* (the "Company")
- Notice of Publication of 2016 Annual Report ("Current Corporate Communications")

The English and Chinese versions of the Company's Current Corporate Communications are available on the Company's website at www.gwm.com.cn and the website of HKExnews (the "HKExnews") at www.hkexnews.hk. You may access the Current Corporate Communications by clicking "Investor Relations" on the home page of our website, then selecting "Name of document" under "Announcement & Circular" and viewing them require Adobe® Reader® or browsing through the website of HKExnews.

If you would like to receive the printed version of the Current Corporate Communications and future Corporate Communications ^(Note 2), please complete the Request Form (which may also be downloaded from the websites mentioned above) on the reverse side and send it to the Company c/o Computershare Hong Kong Investor Services Limited (the "Hong Kong Share Registrar"), by post using the mailing label at the bottom of the Request Form (no stamp is needed if posted in Hong Kong). The address of the Hong Kong Share Registrar is 17M Floor, Hopewell Centre, 183 Queen's Road East, Wan Chai, Hong Kong. You may also send an email with a scanned copy of the Request Form to greatwall.ecom@computershare.com.hk.

Please note that your instruction on the Request Form will apply to all the Company's future Corporate Communications to be sent to you until you notify the Company c/o the Hong Kong Share Registrar to the contrary or unless you have any time ceased to have holdings in the Company.

Should you have any queries relating to any of the above matters, please call the Company's telephone hotline at (852)2862 8688 during business hours from 9:00 a.m. to 6:00 p.m. from Monday to Friday, excluding public holidays.

Yours faithfully,
For and on behalf of
Great Wall Motor Company Limited*
Xu Hui
Company Secretary

*For identification purpose only

Note 1: This letter is being sent to the non-registered holders of the shares of the Company, whose shares are held in Central Clearing and Settlement System (CCASS) and who have notified the Company through Hong Kong Securities Clearing Company Limited that they wish to receive the Corporate Communications. If you have sold or transferred your shares in the Company, please disregard this letter and the Request Form on its reverse side.

Note 2: Corporate Communications includes but not limited to (a) the directors' report, its annual accounts together with a copy of the auditors' report and, where applicable, its summary financial report; (b) the interim report and, where applicable, summary interim report; (c) a notice of meeting; (d) a listing document; (e) a circular; and (f) a proxy form.

致非登記持有人 ^(附註 1) :

長城汽車股份有限公司 (「本公司」)
- 2016 年年報 (「本次公司通訊文件」) 之發佈通知

本公司的本次公司通訊文件中、英文版本已上載於本公司網站 www.gwm.com.cn 及香港交易所披露易(「披露易」)網站 www.hkexnews.hk，歡迎瀏覽。請在本公司網站主頁按「投資者關係」一項，再在「公告通函」項下選擇「通訊文件名稱」並使用 Adobe® Reader® 開啟或在披露易網站瀏覽有關文件。

如閣下欲收取本次公司通訊文件及本公司日後之公司通訊 ^(附註 2) 之印刷本，請閣下填妥在本函背面的申請表格(該表格亦可於上述網站下載)，並使用申請表格下方的郵寄標籤寄回，而毋須貼上郵票(如在香港投寄)；申請表格請寄回香港中央證券登記有限公司(「香港證券登記處」)。香港證券登記處的地址為香港灣仔皇后大道東 183 號合和中心 17M 樓。閣下亦可把已填妥之申請表格的掃描副本電郵到 greatwall.ecom@computershare.com.hk。

請注意閣下填寫於申請表格上的指示將適用於日後發送於閣下之本公司所有公司通訊，直至閣下通知香港證券登記處另外之安排或閣下在任何時候停止持有本公司股份。

如對本函內容有任何疑問，請致電本公司電話熱線(852)2862 8688，辦公時間為星期一至五(公眾假期除外)上午 9 時正至下午 6 時正。

代表
長城汽車股份有限公司
徐輝
公司秘書
謹啟

二零一七年三月二十四日

*僅供識別

附註 1：本函收件對象為本公司非登記股份持有人。該等人士的股份存放於中央結算及交收系統(中央結算系統)並他們已經通過香港中央結算有限公司通知本公司，希望收到公司通訊。如果閣下已出售或轉讓所持有的本公司股份，則無需理會本函件及其背面的申請表格。

附註 2：公司通訊包括但不限於：(a)董事會報告、年度財務報表連同核數師報告及(如適用)財務摘要報告；(b)中期報告及(如適用)中期摘要報告；(c)會議通告；(d)上市文件；(e)通函；及(f)代理人委任表格。



Request Form 申請表格

To: Great Wall Motor Company Limited* (the "Company")
(Stock Code: 2333)
 c/o Computershare Hong Kong Investor Services Limited
 17M Floor,
 Hopewell Centre, 183 Queen's Road East,
 Wanchai, Hong Kong

致： 長城汽車股份有限公司（「本公司」）
（股份代號：2333）
 經香港中央證券登記有限公司
 香港灣仔皇后大道東 183 號
 合和中心 17M 樓

I/We would like to receive the **CURRENT AND ALL FUTURE** Corporate Communications of the Company as indicated below:

本人／我們希望以下列方式收取公司**本次及將來**所有公司通訊：

(Please mark **ONLY ONE (X)** of the following boxes)(請從下列選擇中，僅在其中一個空格內劃上「X」號)

- to receive a printed notification letter informing that the Corporate Communications has been published on the Company's website www.gwm.com.cn and read the Corporate Communications published on the Company's website (the "Website Version") instead receiving printed copies; **OR**
 收取有關公司通訊已在本公司網站(www.gwm.com.cn)刊發之通知信函印刷本及在網上瀏覽公司通訊(「網上版本」)，以代替印刷或
- I/We would like to receive a printed copy in English.
 本人／我們希望收取一份英文印刷本。
- I/We would like to receive a printed copy in Chinese.
 本人／我們希望收取一份中文印刷本。
- I/We would like to receive both the printed English and Chinese copies.
 本人／我們希望收取英文和中文印刷本各一份。

Name(s)[#]
 姓名[#]

Date
 日期

(Please use ENGLISH BLOCK LETTERS 請用英文正楷填寫)

Address[#]
 地址[#]

(Please use ENGLISH BLOCK LETTERS 請用英文正楷填寫)

Contact telephone number
 聯絡電話號碼

Signature(s)
 簽名

You are required to fill in the details if you download this request form from the Company's Website.
 假如你從公司網站下載本申請表格，請必須填上有關資料。

Notes 附註：

- Please complete all your details clearly.
 請 閣下清楚填妥所有資料。
- This Request Form is to be completed by the non-registered holders of the H Shares of the Company, whose H Shares are held in Central Clearing and Settlement System (CCASS) and who have notified the Company through Hong Kong Securities Clearing Company Limited that they wish to receive the Corporate Communications.
 本申請表格應由本公司非登記的 H 股股份持有人填寫。該等人士的 H 股股份存放於中央結算及交收系統（中央結算系統）並他們已經通過香港中央結算有限公司通知本公司，希望收到公司通訊。
- Any form with more than one box marked (X), with no box marked (X), with no signature or otherwise incorrectly completed will be void.
 如在本表格作出超過一項選擇、或未有作出選擇、或在其他方面填寫不正確，則本表格將會作廢。
- The above instruction will apply to the **CURRENT AND ALL FUTURE** Corporate Communications to be sent to you until such time you have notified the Company c/o H Share Registrar to the contrary or unless you have at one time ceased to have holdings in the Company.
 上述指示適用於**本次及將來**發送予 閣下之所有公司通訊，直至 閣下通知公司之H股證券登記處另外作出安排或曾經停止持有公司股份。
- For the avoidance of doubt, the Company do not accept any special instructions given on this Request Form.
 為免存疑，任何在本申請表格上的額外指示，公司將不予處理。
- Please note that both printed English and Chinese versions of all the Company's Corporate Communications which we have sent to our Shareholders in the past 12 months are available from the Company on request. They are also available on the Company's website www.gwm.com.cn for five years from the date of first publication.
 公司備有於過去 12 個月曾寄發予股東的公司通訊文件的中、英文版印刷本。該等通訊文件亦由首次登載日期起計，持續 5 年載於公司網站 www.gwm.com.cn 上。

The Current Corporate Communications as referred to this request form is the 2016 Annual Report of the Company.
 本申請表格所提及之本次公司通訊文件指本公司之 2016 年年報。

* For identification purpose only 僅供識別

郵寄標籤 MAILING LABEL

香港中央證券登記有限公司
 Computershare Hong Kong Investor Services Limited
 簡便回郵號碼 Freepost No. 37
 香港 Hong Kong

閣下寄回此申請表格時，請將郵寄標籤剪貼於信封上。

如在本港投寄毋須貼上郵票。

Please cut the mailing label and stick this on the envelope
 to return this Request Form to us.

No postage stamp necessary if posted in Hong Kong.

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