

# 慶鈴汽車股份有限公司 Qingling Motors Co.Ltd

(A Sino-foreign joint-venture joint stock limited company incorporated in the People's Republic of China with limited liability) (在中華人民共和國註冊成立之中外合資股份有限公司)

股份代號 Stock Code: 1122



2016 年報 ANNUAL REPORT

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### 公司簡介

#### **OVERVIEW OF THE COMPANY**

#### 主要業務

慶鈴汽車股份有限公司(「本公 司」)及其附屬公司(「本集團」)主 要從事生產及銷售五十鈴輕型、 中型、重型商用車、皮卡車、多 功能車,以及柴油和汽油發動 機。所有本集團生產設備均座落 在中華人民共和國(「中國」)。本 集團之絕大部份銷售亦在中國發 生。本年度內,本集團亦有向日 本出口銷售,其金額佔本集團全 年營業額約0.04%。

#### 公司職工人數

於二零一六年十二月三十一日, 本集團職工人數為2,857人。

#### **PRINCIPAL ACTIVITIES**

Qingling Motors Co. Ltd (the "Company") and its subsidiaries (the "Group") is principally engaged in the production and sale of Isuzu light, medium and heavy-duty trucks, pick-up trucks, multi-purpose vehicles and diesel and petrol engines. All of the production facilities of the Group are located in the People's Republic of China (the "PRC") and substantially all the sales of the Group are also made in the PRC. The Group had export sales to Japan during the year, which accounted for approximately 0.04% of the Group's turnover for the year.

#### **NUMBER OF EMPLOYEES**

The Group had 2,857 employees as at 31 December 2016.

#### CHAIRMAN'S STATEMENT

#### 致各位股東:

本人欣然提呈慶鈴汽車股份有限 公司(「本公司」)及其附屬公司 (「本集團」)截止二零一六年十二 月三十一日的年度報告,敬請各 位股東審覽。

#### 二零一六年業績

本公司截止二零一六年十二月 三十一日止年度的卡車及汽車 銷量為48,166台,較上年57,744 台減少16.6%。收益為人民幣46 億元,較上年人民幣55億元減少 15.8%;除税後盈利為人民幣4.86 億元,較上年人民幣4.85億元增 加0.2%。

#### 一、業績回顧

二零一六年,面對宏觀經濟 增速持續放緩,商用車市場 總需求持續疲軟,市場競爭 日趨激烈的嚴峻形勢,公司 一手抓當期生產經營的止 滑、增利,一手抓關係企業 可持續發展的重大項目推進 及機制改革,工作取得新的 成效。

Dear shareholders,

I am pleased to present the annual report of Qingling Motors Co. Ltd (the "Company") and its subsidiaries (together, the "Group") for the year ended 31 December 2016 for your review.

#### **2016 RESULTS**

For the year ended 31 December 2016, the Company sold 48,166 trucks and vehicles, a decrease of 16.6% over 57,744 trucks and vehicles sold last year. Revenue was RMB4.6 billion, a decrease of 15.8% over RMB5.5 billion as recorded last year. Profit after tax was RMB486 million, an increase of 0.2% million over RMB485 million as recorded last year.

#### **REVIEW OF RESULTS** Ι.

In 2016, facing the ongoing slowdown of macroeconomic growth, the continued slump of the total market demand for commercial vehicles and the increasingly fierce market competition, the Company, on one hand, arrested the fall in, while enhancing, the profit of production and operation of the period, and on the other hand, promoted the process of the significant projects and system reform on the sustainable development of enterprise, and the work achieved new results.

#### **CHAIRMAN'S STATEMENT**

- 1、 堅持市場導向,強化營 銷。一是根據不同區域 及業態的經濟特徵, 瞄準重點客戶、重要商 機,集中資源實現快速 成交,成功開發京東商 城、遠程物流、跨越物 流、唯品會等一批優質 客戶;二是開展慶鈴特 約維修站星級達標評 價,對維修站進行分級 優化管理,強化售後服 務對營銷的支撐作用; 三是加大網絡覆蓋率, 全年新建營銷網點71 個,在客戶集中的區域 實現了營銷網絡全覆 蓋;四是系統開展企業 形象及品牌宣傳,通過 參加國際汽車展、組織 新產品區域巡展、運用 新媒體傳播手段等方式 進行精準、深度宣傳。
- Adhere to market orientation and strengthen i. marketing. The Company 1) according to the economic characteristics of different regions and industrial development and targeting at key customers and important business opportunities, focused its resources to achieve rapid turnover, and successfully developed a high-quality customer base with top-notch customers such as Jingdong Mall, Yuan Cheng Logistics, Kua Yue Logistics and Vipshop; 2) launched a starrating evaluation on Qingling special maintenance stations and carried out grading optimization management on the maintenance stations, in order to strengthen the supporting role of aftersales service to marketing; 3) expanded network coverage, with 71 newly established sales positions for the whole year and have achieved an overall coverage of marketing network in those areas centralized by customers; 4) systematically carried out promotion on corporate image and the brand through participating in international auto shows, organizing regional exhibitions of new products, operating new mode of media communication, etc., to engage in accurate and in-depth publicity.



五十鈴最新一代國六發動機項目簽約儀式 Signing Ceremony of Isuzu's New Generation Phase 6 Engines





五十鈴全球技能大賽中國總決賽 Isuzu World Technical Competition China Finals

#### CHAIRMAN'S STATEMENT

- 2、 堅持創新驅動,強化開 發。一是組織開發隊 伍,與五十鈴、博世、 德爾福等幾條合作戰線 超常規密集展開國五 車輛及發動機開發工 作,至二零一七年一季 度已實現全系列產品國 五提升; 二是借助五十 **鈴、科研院所、社會配** 套廠家的資源,完成了 輕、中、重卡車,皮卡 車及新能源汽車的中 長期產品規劃,現已轉 入實施; 三是根據市場 發展和客戶需要,繼續 豐滿現有車型規格及配 置,完成加長皮卡、連 體皮卡等20種新車型 開發;四是隨消防車法 規、制動整改、車輛號 牌等一批強制性法規的 實施,共完成749項法 規對應。
- ii Adhere to innovation drive and strengthen development. The Company 1) organized a development team and intensively commenced the development of phase 5 vehicles and engines with cooperation partners such as Isuzu, Bosch and Delphi, and achieved phase 5 enhancement on the complete series as of the first quarter of 2017; 2) drawing support from the resources of Isuzu, scientific research institutes and social ancillary manufacturers, completed the medium-longterm product planning of light, medium and heavy-duty trucks, pick-up trucks and new energy vehicles, and has moved to the implementation stage; 3) based on market development and customer needs, continued to enhance the existing model specifications and configurations, and completed the development of 20 new models such as extended pick-ups and conjoined pick-ups; 4) with the implementation of a number of mandatory regulations such as fire truck regulations, adjustments and changes in brakes and vehicle license plates, completed the corresponding measures against a total of 749 regulations.

#### **CHAIRMAN'S STATEMENT**

- 3、 堅持深化改革,強化管 理。一是強化生產及設 備管理,以抓全過程、 全環節交貨期為切入 點,提升綜合製造能 力;二是剛性抓質量管 理,導入五十鈴B.OP 品質管理活動,建立和 完善不良品不流出機 制; 三是推進降本增 效專項行動,包括推進 新一輪零部件國產化 合攏、提高資金管理效 益、全員開展「小改小 革」等;四是積極穩妥 推進薪酬改革,構建全 員薪酬與職級、崗位、 績效關聯的職業發展 通道,實現崗位能上能 下、薪酬能增能減、員 工能進能出; 五是按統 一規劃、分步實施、由 易到難,循序漸進的原 則,起步建設全公司信 息管理平台。
- iii. Adhere to in-depth reform and strengthen management. The Company 1) strengthened the management of production and equipment to enhance the comprehensive manufacturing capacity with the overall process and overall segment delivery period as the entry point; 2) rigidly carried out quality management through introducing Isuzu's B.OP quality management activity and establishing and improving the system for disallowing outflow of defective products; 3) promoted special actions, including the promotion of a new round of domestic components merging, the improvement of the effectiveness of capital management and the launch of "small change and small reform" for all employees, to lower cost and increase effectiveness; 4) actively and steadily promoted remuneration reform and built a career development path that allows the remuneration of all employees be commensurated with their ranks, positions and performance, in order to achieve the flexibility in duties allocation, remuneration and staff deployment; 5) according to the unified planning, implemented, step bystep and from ease to difficulty, a progressive principle to start the construction of an information management platform in the whole Company.

#### CHAIRMAN'S STATEMENT

#### 二、前景展望

公司在研判內、外環境, 評估自身優勢和不足的基 礎上,編製了[十三五]發展 規劃,總體發展思路:構建 「商、乘、專、發、零」五大 產業,夯實商用車核心業 務,做深專用車、發動機、 零部件戰略業務,拓展乘用 車、新能源汽車及後市場新 興業務。為實現上述規劃, 推動慶鈴發展上檔升位,公 司提出了近三年(2017-2019 年)的中期發展目標、工作 方針及主要課題:

- 發展目標:企業創新能 力和技術隊伍培育初 見成效,每年研發投入 佔營業收入比重不斷增 加,中期產品規劃按期 達成推向市場,全系列 車型實現國六; 改裝車 和新能源汽車規模化、 批量投放市場; 全系列 發動機實現國六,同步 完成二次開發,降低成 本,發動機規模化外銷 成為第二經營支柱。
- 2、 工作方針: 提升營 銷,拉動經營全域;強 化創新,驅動企業發 展;推進改革,激發全 員活力。營銷是龍頭, 創新是動力,機制是保 障,三者缺一不可。

#### **OUTLOOK AND PROSPECTS** П.

On the basis of evaluating the inner and outer environment and assessing the Company's edges and shortcomings, the Company has compiled the "13th Five-Year Plan" development plan with the overall development idea as: Constructing the five major industries of "commercial, transport, professional, development, and retail", broadening the core business of commercial vehicles, intensely carrying out strategic business on specialized vehicles, engines and components, and expanding passenger vehicles, new energy vehicles and post-market emerging business. In order to achieve the above plan and promote the upgrade of Qingling, the Company has put forward the medium-term development targets, working policy and main tasks in the past three years (2017-2019):

- i. **Development targets:** The enterprise innovation ability and technical team training produce initial results; the proportion of annual investment in research and development over the operating income is increasing; medium-term products planned reach the market on schedule; all series of models achieve phase 6; the scale of modified vehicles and new energy vehicles extends and such vehicles are released to the market in batch; all series of engines achieve phase 6 and simultaneously complete the second phase of development to reduce costs, and large-scale engine exports become the second pillar of operation.
- Working policy: To enhance marketing and drive the overall development of operation; to strengthen innovation and boost enterprise development; to promote reform and stimulate the vitality of employees. With marketing being the leader, innovation being the driving force, and mechanism being the guarantee, the three are indispensable.

#### **CHAIRMAN'S STATEMENT**

3、 主要課題:一是制定並 實施中期產品規劃;二 是引進五十鈴新一代國 六發動機; 三是大力培 育技術創新能力; 四是 大力推動市場化機制改 革; 五是積極穩妥推進 薪酬體系改革; 六是加 強資本運作; 七是加強 信息化建設;八是改善 和提升員工福利及後勤 服務;九是強化法律事 務及風險管控; 十是壯 大改裝車產業。

iii. Main tasks: 1) To develop and implement medium-term product planning; 2) to introduce Isuzu's new generation phase 6 engines; 3) to vigorously nurture technological innovation ability; 4) to vigorously promote market mechanism reform; 5) to actively and steadily promote remuneration system reform; 6) to strengthen capital operation; 7) to strengthen information construction; 8) to improve and enhance employee benefits and logistic services; 9) to strengthen legal affairs and risk control; 10) to invigorate the modified vehicle industry.

展望二零一七年,公司改革 創新發展的任務光榮而艱 巨,只要慶鈴全體員工團結 一致、携手奮進,就一定能 夠攻堅克難、砥礪前行,為 投資者帶來更滿意的回報。

Looking to 2017, the Company's task of reform on innovation and development is going to be honorable yet arduous. As long as all employees of Qingling work in solidarity and going ahead together hand-in-hand, the Company will be able to tackle difficulties and overcome obstacles, move forward with fortitude, and bring more satisfactory returns to investors.

中國●重慶 二零一七年三月二十四日 Chongqing, PRC 24 March 2017

## BIOGRAPHICAL DETAILS OF DIRECTORS. SUPERVISORS AND SENIOR MANAGEMENT

#### 董事

羅宇光先生,47歲,自二零一六 年十二月二十二日起已為本公司 執行董事、董事長、薪酬委員會 成員及提名委員會主席及成員。 彼於一九九二年於北京農業工 程大學畢業,建築與環境工程專 業,為工學學士,羅先生亦於二 零零八年於重慶師範大學會計 專業本科學習畢業。彼於大學畢 業後進廠迄今,擁有在汽車行業 連續從業24年之經驗。羅先生早 期在本公司一總裝車間、機修車 間、基建部及採購部實習,後歷 任規劃建設部副部長、二衝壓車 間副主任、財務部副部長及綜合 計劃部副部長。彼於二零零九年 進入本公司經營班子,先後出任 副總經濟師兼採購部部長、本公 司主要股東慶鈴汽車(集團)有限 公司(「慶鈴集團」)副總經理,主 管過生產、物流、國內配套、進 口等;於二零一六年九月出任慶 **鈴集團董事及總經理。羅先生曾** 多次赴境外研修,包括香港特許 秘書公會組織的企業規管高級研 修班學習、日本五十鈴公司組織 的生產、品質、開發、營銷等專 題研修。羅先生由二零一五年四 月至二零一六年十一月三十日為 慶鈴五十鈴(重慶)發動機有限公 司董事長。

#### **DIRECTORS**

Mr. LUO Yuguang, aged 47, has been an executive director, the Chairman, a member of the remuneration committee and the chairman and a member of the nomination committee of the Company since 22 December 2016. He graduated from Beijing Agricultural Engineering University (北京農業工程大學) in 1992, specialized in Construction and Environmental Engineering (建築 與環境工程) with a Bachelor's degree in engineering. Mr. LUO also completed and graduated from an undergraduate program in Chongqing Normal University (重慶師範大學) in 2008, majoring in Accounting. He joined the Company after obtaining his Bachelor's degree and has a consecutive 24-year experience in the car industry. At the early stage, Mr. LUO underwent an internship at the Assemble Workshop (總裝車間), Repair Workshop (機修車間), Infrastructure Department (基建部) and Procurement Department (採購部) of the Company. Later he was the Deputy Head of the Planning and Construction Department (規劃建設部副部長), Deputy Head of Secondary Pressing Vehicles Workshop (二衝壓車間副主任), Deputy Head of the Finance Department (財務部副部長) and Deputy Head of the Integrated Planning Department (綜合計劃部副部長). In 2009, he joined the Management team of the Company and was the Deputy Chief Economist and the Head of Procurement Department (副總經濟師兼採購部部長), and the Deputy General Manager of Qingling Motors (Group) Company Limited ("Qingling Group"), the substantial Shareholder of the Company, responsible for the production, logistics, domestic support and import, etc.. He took up the post of the Director and the General Manager of Qingling Group in September 2016. Mr. LUO studied abroad for several times, including the Advanced Course in Corporate Governance organized by the Hong Kong Institute of Chartered Secretaries and Studies on Special Topics such as production, quality, development and sales organized by Japan Isuzu. Mr. LUO has been the Chairman of the Qingling Isuzu (Chongqing) Engine Co., Ltd. from April 2015 to 30 November 2016.

## BIOGRAPHICAL DETAILS OF DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT

前垣圭一郎先生,59歲,自二零 一五年五月二十八日起已為本公 司執行董事及副董事長,及自二 零一五年十一月十六日起已為本 公司總經理。彼畢業於日本慶應 義塾大學法律系。彼於一九八一 年四月加入五十鈴汽車有限公 司(「五十鈴」),於五十鈴任職逾 三十年,曾擔任包括國內服務推 進室擔當部長,國內管理室擔當 部長,國內企劃室擔當部長,營 業企劃部長,MKT室及CV企劃。 商品部長,項目經營部長,項目 經營部及成本企劃部執行擔當, 海外營業第八及第九部執行擔 當,及PT事業部門統括輔佐等數 個職位。前垣先生現時擔任五十 鈴之常務執行役員以及五十鈴海 外第四營業部統括輔佐,並曾於 二零一零年至二零一四年擔任慶 鈴五十鈴(重慶)發動機有限公司 之副董事長。

太田正紀先生,61歲,自二零 一六年六月十五日起已為本公司 執行董事。彼在一九七九年畢業 於名古屋工業大學工學部。太田 先生於一九七九年四月加入五十 鈴;於一九九三年至二零零零年 期間先後出任粗型材工場技術部 FO技術組課長及五十鈴泰國I.T.鍛 造部要員。太田先生於二零零零 年回到五十鈴出任PT生產技術 室課長,其後擔任PT製造第三部 部長及PT工務部部長。彼於二零 一三年起出任技術本部、生產部 門、PT製造部及PT品質管理部執 行役員。

Mr. Keiichiro MAEGAKI, aged 59, has been an executive director of the Company and the vice chairman since 28 May 2015 and has been the general manager of the Company since 16 November 2015. He graduated from the Faculty of Law of Keio University, Japan. He joined Isuzu in April 1981 and has been working at Isuzu Motors Limited ("Isuzu") for over 30 years. He served in a number of positions, including the manager in charge of the domestic service improvement office, the manager in charge of the domestic management office, the manager in charge of the domestic planning office, the head of the business planning department, the merchandise manager of MKT office and CV project, the head of the project management department, the executive officer in charge of the project management department and cost planning department, the executive officer in charge of the eighth and ninth divisions of the overseas business and the assistant to the head of the PT business department. Mr. MAEGAKI is currently the managing executive officer of Isuzu and the assistant to the fourth division of oversea business department of Isuzu and has been the vice chairman of Qingling Isuzu (Chongqing) Engine Co., Ltd. from 2010 to 2014.

Mr. Masanori OTA, aged 61, has been an executive director of the Company since 15 June 2016. He graduated from the Faculty of Engineering of Nagoya Institute of Technology in 1979. Mr. OTA joined Isuzu in April 1979, and successively served as the Section Chief of FO Technology Division of Raw Material Factory Technology Department (粗型材工場技術部FO技術組課長) and the key member of I.T. Forging Department of Isuzu (Thailand)(五十 鈴泰國 I.T. 鍛造部要員) from 1993 until 2000. Mr. OTA was redesignated back to Isuzu in 2000 to serve as the Section Chief of PT Production Technology Department (PT生產技術室課長) and later held the position as the Head of the Third Department of PT Manufacturing (PT 製造第三部部長) and the Head of the PT Public Works Department (PT工務部部長). He had served as the Executive Officer (執行役員) of Main Department of Technology (技術本部), Production Department (生產部門), PT Manufacturing Department (PT製造部) and PT Quality Management Department (PT品質管理部) since 2013.

## BIOGRAPHICAL DETAILS OF DIRECTORS. SUPERVISORS AND SENIOR MANAGEMENT

小村嘉文先生,62歲,自二零 一六年六月十五日起已為本公 司執行董事。彼畢業於早稻田大 學部政治經濟學部。小村先生於 一九七八年四月加入五十鈴。彼 曾出任北美事業管理部課長、海 外第二營業室北美營業組次長、 海外第六營業室海外營業第十部 部長、PT事業管理室室長及五十 鈴菲律賓公司社長。小村先生於 二零零七年四月回到五十鈴出任 執行役員(海外營業部門)。由二 零一一年二月至二零一五年四月 期間,彼先後出任常務執行役員 美洲當地事業統括及ISUZU LINEX 公司的代表取締役社長。於二零 一五年四月,小村先生再次回到 五十鈴出任專務執行役員。彼現 任為取締役專務執行役員。

Mr. Yoshifumi KOMURA, aged 62, has been an executive director of the Company since 15 June 2016. He graduated from the Faculty of Political Science and Economics of Waseda University. Mr. KOMURA joined Isuzu in April 1978. He served as the Section Chief of North America Operations Management Department (北美事業 管理部課長), Deputy Director of North America Operations Division of the Overseas Sales Division No.2 (海外第二營業室北美營業組 次長), Director of the Overseas Operations Division No. 10 of the Overseas Sales Division No.6 (海外第六營業室海外營業第十部部長), Manager of PT Operations Management Department (PT 事業管理 室室長) and the President of Isuzu Philippines Corporation (五十鈴 菲律賓公司社長). Mr. KOMURA was re-designated back to Isuzu in April 2007 to serve as the Executive Officer (Overseas Operations Department) (執行役員(海外營業部門)). He successively served as the Managing Executive Officer of America Operations Department (美洲當地事務統括) and the Chief Executive Officer of ISUZU LINEX CO., LTD. from February 2011 until April 2015. Mr. KOMURA was re-designated back to Isuzu in April 2015 to serve as the Managing Executive Officer (專務執行役員). He currently serves as the Managing Executive Officer (取締役專務執行役員).

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徐松先生,49歲,自二零一六年 六月十五日起已為本公司執行 董事。彼為高級工程師。徐先生 於一九八八年六月加入中國共 產黨。彼於一九八九年七月畢業 於吉林工業大學工程機械系起 重運輸與工程機械專業大學。 徐先生為工學學士及工商管理碩 士。彼曾於一九八九年進入重慶 汽車製造廠設備處實習,先後擔 任助理工程師及車間副主任。自 一九九五年至二零零四年,彼任 職於本公司,先後擔任過車間副 主任、車間主任及產品開發部部 長。二零零四年起,徐先生出任 慶鈴集團總經理助理及本公司總 經理助理,並先後兼任慶鈴集團 及本公司事業計劃部部長及本公 司總工程師辦公室主任。二零零 五年起,彼出任慶鈴集團總經理 助理及本公司副總經理,並兼任 慶鈴集團及本公司事業計劃部部 長。彼於二零零五年十一月兼任 慶鈴集團採購部部長。自二零零 九年至二零一二年期間,彼出任 慶鈴集團副總經理及黨委委員、 重慶慶鈴鑄造有限公司總經理、 黨委書記及黨委委員。從二零 一二年至今,徐先生為慶鈴集團 副總經理及黨委委員。

李巨星先生,51歲,自二零一五 年五月二十八日起已為本公司執 行董事。彼畢業於哈爾濱工業大 學鑄造專業。彼為工學學士及高 級工程師。李先生於一九九零年 七月起先後擔任重慶汽車製造總 廠鑄造廠技術員、重慶慶鈴鑄造 有限公司生技部部長、品質部部 長、副總工程師、副總經理;二 零零五年起任慶鈴集團副總工程 Mr. XU Song, aged 49, has been an executive director of the Company since 15 June 2016. He is a senior engineer. Mr. XU joined the Chinese Communist Party in June 1988. He graduated from the Faculty of Engineering Machinery of Jilin University of Technology in July 1989, majoring in crane transport and engineering machinery. Mr. XU was awarded a bachelor degree in Engineering and a master degree in Business Administration. He worked in the equipment department of Chongging Automobile Manufacturing Plant as an internship in 1989 and successively served as an assistant engineer and the deputy head of manufacturing factory. From 1995 to 2004, he worked at the Company and successively served as the deputy head, the head of manufacturing factory and the head of the product development department. Since 2004, Mr. XU served as an assistant to general manager of Qingling Group and the Company, and successively served as the head of the business planning department of Qingling Group and the Company and the director of chief engineer office of the Company. Since 2005, he served as an assistant to general manager of Qingling Group and the vice general manager of the Company, and also served as the head of the business planning department of Qingling Group and the Company. He also served as the head of the procurement department of Qingling Group in November 2005. From 2009 to 2012, he successively served as the deputy general manager and a member of the party committee of Qingling Group, the general manager, the secretary and a member of the Party Committee of Chongqing Qingling Casting Company Limited. From 2012 till now, Mr. XU served as the deputy general manager and a member of the Party Committee of Qingling Group.

Mr. LI Juxing, aged 51, has been an executive director of the Company since 28 May 2015. He graduated from Harbin Institute of Technology, majoring in casting. He holds a bachelor degree of engineering and is a senior engineer. Mr. LI successively served as a technician of a foundry of Chongging Automobile Manufacturing Plant (重慶汽車製造總廠), a head of the biotechnology department, a head of the quality department, a deputy chief engineer and a deputy general manager of Chongging Qingling Casting Company Limited (重慶慶鈴鑄造有限公司) since July 1990. He became a deputy chief engineer of Qingling Group since 2005 and

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師,兼任重慶慶鈴鑄鋁有限公司 總經理、重慶慶鈴鍛造有限公司 總經理; 二零一零年至今任慶鈴 集團副總經理,並擔任五十鈴慶 鈴(重慶)汽車零部件有限公司副 董事長、重慶慶鈴鍜造有限公司 董事長及慶鈴五十鈴(重慶)發動 機有限公司董事。由二零一六年 九月二十六日至二零一六年十二 月二十二日期間,李先生出任本 公司代行董事長。

龍濤先生,65歲,自一九九四年 四月二十八日起已為本公司獨立 非執行董事。彼亦為本公司審核 委員會、薪酬委員會及提名委員 會成員。龍先生畢業於財政部財 政科學研究所西方會計專業及經 濟學碩士。彼先後任職於中央財 經大學會計系、畢馬威會計公司 紐約分部。龍先生曾任中國證券 監督管理委員會股票發行審查委 員會委員及中港證券小組中方會 計專家組成員。龍先生現任中央 財經大學會計系副教授及北京海 問投資諮詢有限責任公司任董事 長。龍先生在公司財務、會計、 審計、資產評估及企業改制及上 市等方面具有豐富的理論及實踐 經驗。龍先生同時擔任皇冠環球 集團有限公司(其股份於香港聯 合交易所有限公司(「聯交所」)上 市,股份代號:727)的獨立非執 行董事。龍先生分別於二零一二 年及二零一五年辭任華夏基金管 理有限公司及北京北辰實業股份 有限公司(其H股股份於聯交所上 市,股份代號:588)的獨立非執 行董事。

concurrently served as the general managers of Chongqing Qingling Aluminium Casting Co. Ltd. (重慶慶鈴鑄鋁有限公司) and Chongqing Qingling Forging Co. Ltd. (重慶慶鈴鍛造有限公司). Since 2010, he has been working as a deputy general manager of Qingling Group and he also serves as the vice chairman of Isuzu Qingling (Chong Qing) Autoparts Co., Ltd, the chairman of Chongqing Qingling Forging Co. Ltd. and a director of Qingling Isuzu (Chongqing) Engine Co., Ltd.. During the period from 26 September 2016 to 22 December 2016. Mr. LI served as the acting Chairman of the Company.

Mr. LONG Tao, aged 65, has been an independent non-executive director of the Company since 28 April 1994. He is also a member of the audit committee, the remuneration committee and the nomination committee of the Company. Mr. LONG graduated from Research Institute for Fiscal Science, Ministry of Finance, majoring in accounting. Mr. LONG holds a master's degree in economics. He had served at Accountancy Division of Central University of Finance and Economics, and New York office of KPMG Peat Marwick. Mr. LONG had acted as a member of Securities Issue and Approval Committee of China Securities Regulatory Commission and member of Chinese accounting expert panel for China-Hong Kong Securities Team. Mr. LONG is currently an associate professor of the Accountancy Division of Central University of Finance and Economics and the Chairman of Beijing Haiwen Investment Consultants Inc.. Mr. LONG has extensive knowledge and experience in corporate finance, accounting, audit, assets appraisal, restructuring of enterprise and listing. Mr. LONG also serves as the independent non-executive director of Crown International Corporation Limited (the shares of which are listed on The Stock Exchange of Hong Kong Limited (the "Stock Exchange"), Stock Code: 727). Mr. LONG resigned as the independent non-executive director of China Asset Management Co., Ltd and Beijing North Star Company Limited (the H shares of which are listed on the Stock Exchange, Stock Code: 588) respectively in 2012 and 2015.

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宋小江先生,66歲,自一九九四 年四月二十八日起已為本公司獨 立非執行董事。彼亦為本公司審 核委員會及薪酬委員會主席及成 員,以及提名委員會成員。宋先 生為重慶平正律師事務所主任、 中國經濟法學會會員、中國律師 協會會員、重慶市律師協會理 事、重慶市律師協會涉外法律事 務委員會副主任及重慶市法學會 會員。宋先生從事公證及律師工 作二十九年。宋先生畢業於西南 政法學院,曾在中國政法大學進 修國際法及深圳大學進修涉外經 濟法律。彼曾任重慶市公證處副 主任及重慶市涉外律師事務所副 主任。

劉天倪先生,53歲,自二零一一 年五月三十一日起已為本公司獨 立非執行董事。彼亦為本公司審 核委員會、薪酬委員會及提名委 員會成員。劉先生亦為皓天財經 集團控股有限公司(其股份於聯交 所上市,股份代號:1260)之執行 董事、主席及行政總裁、銀建國 際實業有限公司(其股份於聯交所 上市,股份代號:171)之執行董 事及副董事總經理及洛陽玻璃股 份有限公司(其股份於聯交所上 市,股份代號:1108)之獨立非執 行董事。劉先生於北京師範大學 畢業,持有理學碩士學位。彼於 行政管理及貿易方面有逾十五年 經驗。劉先生憑藉其卓越的公司 管理及出色的經營策略,於二零 零八年十月榮獲《亞洲周刊》頒發 之「世界傑出青年華商」大獎。

Mr. SONG Xiaojiang, aged 66, has been an independent nonexecutive director of the Company since 28 April 1994. He is also the chairman and a member of the audit committee and the remuneration committee and a member of the nomination committee of the Company. Mr. SONG is general manager of Chongqing Ping Zheng Law Office, a member of the China Economic Law Association and the China Lawyers Association, and a council member of the Chongqing Lawyers Association, a vice chairman of the Foreign Affairs Committee of Chongqing Lawyers Association and a member of the Chongqing Legal Academy. Mr. SONG has been a lawyer and notary for 29 years. Mr. SONG graduated from South West Institute of Political Science and Law and also studied international law in the China University of Political Science and Law and foreign economic law at Shenzhen University. He was formerly vice chairman of Chongqing Notary Office and vice chairman of Chongqing Foreign Law Office.

Mr. LIU Tianni, aged 53, has been an independent non-executive director of the Company since 31 May 2011. He is also a member of the audit committee, the remuneration committee and the nomination committee of the Company. Mr. LIU is also the executive director, the chairman and the chief executive officer of Wonderful Sky Financial Group Holdings Limited (the shares of which are listed on the Stock Exchange, Stock Code: 1260), an executive director and deputy managing director of Silver Grant International Industries Limited (the shares of which are listed on the Stock Exchange, Stock Code: 171) and an independent nonexecutive director of Luoyang Glass Company Limited (the shares of which are listed on the Stock Exchange, Stock Code: 1108). Mr. LIU graduated from Beijing Normal University with a master degree in science. He has over 15 years of experience in corporate administration and trade business. In October 2008, Mr. LIU was awarded "Outstanding Young Chinese Entrepreneur of the World" by Asiaweek, as an acknowledgement of his excellent corporate management and prominent business strategies.

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劉二飛先生,58歲,自二零一五 年五月二十八日起已為本公司 獨立非執行董事、審核委員會、 薪酬委員會及提名委員會成員。 彼畢業於哈佛大學商學院並獲工 商管理碩士學位。彼於一九八四 年畢業於布蘭戴斯大學並獲經 濟及國際關係學學士學位及於 一九八一年畢業於北京外國語大 學英文系。劉先生自一九八七年 至二零一二年分別出任高盛集團 中國區主管、摩根士丹利集團泰 國及中國區主管、美國斯密巴尼 投資銀行亞太區主管、法國東方 滙理銀行投行部亞太區主管及美 林集團中國區主席及亞太區投行 部聯合主管。彼現任信泰基金管 理公司(該基金管理公司的第一大 股東是信達集團)副董事長及華寶 金融(寶鋼金融板塊)及於招商銀 行股份有限公司(其股份於香港聯 交所上市,股份代號:3968)之全 資附屬公司永隆銀行有限公司的 獨立董事。

### 監事

關晉明先生,59歲,自二零一五 年五月二十八日起已為由股東代 表出任的監事及監事會監事長。 彼畢業於重慶市職工大學財會專 業大專學習及於西南大學獲農 業推廣碩士學位。彼為高級會計 師。由一九七六年十一月至二零 一五年二月期間,關先生出任重 慶涂山煤礦工人、工會幹事、重 慶無線電二廠財務科會計員、重 慶電子器材公司財務科會計員、 四川省重慶市電子局財務處會計 員、四川省重慶市物資局審計處 副主任科員、四川省重慶市經濟

Mr. LIU Erh Fei, aged 58, has been an independent non-executive director of the Company and a member of the audit committee, remuneration committee and nomination committee since 28 May 2015. He graduated from Harvard Business School with a master degree in Business Administration. He graduated from Brandeis University with a bachelor degree in Economics and International Relations in 1984 and from Beijing Foreign Studies University, majoring in English, in 1981. From 1987 to 2012, Mr. LIU served as the head of China region for Goldman Sachs Group, the head of Thailand and China regions for Morgan Stanley Group, the head of Asia Pacific region for the Smith Barney investment bank of the US, the head of Asia Pacific region for the investment banking department of Crédit Agricole Corporate and Investment Bank and the chairman of China region and the co-head of the Asia Pacific region for the investment banking department of Merrill Lynch Group. He is now working as the vice-chairman of Xin Tai Fund Management Company (信泰基金管理公司) (the largest shareholder of which is Cinda Group) and Hwabao Financial (financial segment of Baosteel) and the independent director of Wing Lung Bank Limited (a wholly-owned subsidiary of China Merchants Bank Company Limited (the shares of which are listed on the Hong Kong Stock Exchange, Stock Code: 3968)).

#### **SUPERVISORS**

Mr. GUAN Jinming, aged 59, has been the supervisor representing the Shareholders and the Chairman of the Supervisory Committee since 28 May 2015. He graduated from Chongqing Workers and Staff Members College (重慶市職工大學), majoring in finance and accounting and from Southwest University with a master degree of Agricultural Promotion. He is a senior accountant. During the period from November 1976 to February 2015, Mr. GUAN served in a number of positions including a mine worker at Tushan, Chongging, an officer of labour union, an accounting officer of the finance section of a radio second plant in Chongqing, an accounting officer of the finance section of an electronic equipment company in Chongging, an accounting officer of the finance section of Electronic Bureau in Chongqing City, Sichuan Province, a deputy section officer of the audit section of Resources Bureau in Chongqing City,

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委員會信息處副主任科員及主任 科員、四川省重慶市經濟委員會 生產調度局主任科員、四川省重 慶市經濟委員會生產調度局副局 長、重慶市經濟委員會生產調度 局副局長、重慶市經濟委員會食 品處處長、重慶市經濟委員會企 業改革處處長、重慶機電控股(集 團)公司副總裁及黨委委員、重慶 聯合產權交易所股份有限公司總 裁、黨支部書記及董事、中國四 聯儀器儀錶集團有限公司副總經 理、黨委常委、監事長及黨委委 員及重慶川儀自動化股份有限公 司監事會主席等職務。關先生自 二零一五年二月起出任慶鈴集團 監事會主席及黨委委員。

閔慶女士,49歲,自二零零六年 六月十五日起已為由股東代表出 席的監事。閔女士於二零一五年 五月二十八日不再擔任監事會監 事長。閔女士現任慶鈴集團黨委 副書記和工會主席,在企業管理 等方面有二十五年之經驗。閔女 士於一九八八年畢業於重慶交通 學院機械系,大學本科學歷,曾 赴日研修企業管理。

雷斌先生,42歲,自二零一二年 六月六日起已為由本公司職工代 表出席的監事。雷先生畢業於湖 南大學國際金融專業,獲經濟學 學士學位。彼於一九九七年七月 進入本公司工作至今。雷先生曾 任綜合計劃部副部長,現任慶鈴 集團財務部部長。

Sichuan Province, a deputy section officer and a section officer of the information section of Economic Committee in Chongqing City, Sichuan Province, a section officer of the Production Administration Bureau of Economic Committee in Chongqing City, Sichuan Province, a deputy director of the Production Administration Bureau of Economic Committee in Chongqing City, Sichuan Province, a deputy director of the Production Administration Bureau of Economic Committee in Chongging City, a section chief of the food products section of Economic Committee in Chongqing City, a director of the enterprise reformation section of Economic Committee in Chongging City, a vice-president and a member of the party committee of Chongging Machinery and Electronic Holding (Group) Co., Ltd. (重慶機電控股(集團)公司), a president, a secretary of the party branch and a director of Chongging United Assets and Equity Exchange Company Limited, a deputy general manager, a party committee standing member, a chairman of supervisory committee and a party committee member of the China Silian Instrument Group Co., Ltd and a chairman of supervisory committee of Chongqing Chuanyi Automation Co., Ltd.. Mr. GUAN has been a chairman of supervisory committee and a party committee member of Qingling Group since February 2015.

Ms. MIN Qing, aged 49, has been the supervisor representing the Shareholders since 15 June 2006. Ms. MIN ceased to be the Chairman of the Supervisory Committee on 28 May 2015. Ms. MIN is the deputy secretary of the Party Committee and the Chairman of the Workers Union of Qingling Group, and has 25 years of experience in corporate management. Ms. MIN graduated from Chongqing Communication College in Mechanical Engineering in 1988 and had undergraduate education. She also studied corporate management in Japan.

Mr. LEI Bin, aged 42, has been a supervisor representing the staff and workers of the Company since 6 June 2012. Mr. LEI graduated from Hunan University, specializing in international finance, and obtained the bachelor degree in economics. He joined the Company from July 1997 until the present. Mr. LEI was served as a vice minister of comprehensive plan. He is the minister of the financial department of Qingling Group.

### 監事會報告

#### SUPERVISORY COMMITTEE'S REPORT

#### 各位股東:

本監事會自成立以來,全體成員 本著維護股東權益的原則,真誠 為本公司利益著想,遵循公司章 程規定開展工作,列席董事會會 議,並對本公司的發展規劃、市 場開拓、技術改造、基礎管理及 隊伍建設等積極提出參考意見, 對決策的指導思想及作出的具體 決定是否符合國家法律法規和本 公司的發展前景,以及符合本公 司股東(「股東」)的利益也進行有 效的監督。

本監事會行使職權,按時審閱本 公司的會計憑證、賬簿、報表和 其他會計資料。本監事會認為財 務報表編製妥當,會計原則和財 務管理方式符合各有關規定,未 發現任何疑問。

本監事會詳細核對了本公司董事 會(「董事會」)擬提交股東周年大 會的財務報表及董事會報告和利 潤分配方案,未發現本公司董事 長、董事、經理及高級管理人員 存在濫用職權侵犯股東及本公司 員工權益行為。

本監事會對本公司的全面工作及 所取得的經濟效益等表示滿意, 對本公司的發展前景充滿信心。

#### 監事會主席

#### 關晉明

中國●重慶 二零一七年三月二十四日

#### Dear Shareholders:

Since the establishment of the Supervisory Committee, each member has been performing his duty in accordance with the Company's Articles of Association with a view of protecting the interests of shareholders and the Company. We have attended the board meetings and have given our opinions regarding the business development, market expansion, technological reform, basic management and team building of the Company. We have also monitored the guiding ideology of the management and considered whether the decisions made by the management were in compliance with state laws and whether they were appropriate for the development of the Company and were in the interests of shareholders of the Company (the "Shareholders").

According to its power, the Supervisory Committee has reviewed evidence of the Company's accounts, books, reports and other accounting information from time to time. In our opinion, the financial statements have been properly prepared while the accounting principles and the method of financial management adopted are in compliance with relevant rules and regulations.

The Supervisory Committee have carefully examined the financial statements, the Directors' Report and the proposal for appropriation of profit to be presented before the annual general meeting by the board of directors of the Company ("the Board"). In our opinion, the chairman of the Board, Directors, managers and senior management of the Company have not engaged in any malpractices which would be prejudicial to the interests of Shareholders and employees of the Company.

The Supervisory Committee is satisfied with the performance as well as the economic results of the Company, and we are confident about the future development of the Company.

Chairman of the Supervisory Committee

#### **GUAN Jinming**

Chongging, PRC 24 March 2017

#### **DIRECTORS' REPORT**

董事會欣然提呈本集團截至二零 一六年十二月三十一日止年度之 年度報告及經審核綜合財務報表。

The Board is pleased to present its annual report and audited consolidated financial statements of the Group for the year ended 31 December 2016.

#### 主要業務

本集團主要從事生產及銷售五十 鈴輕型、中型、重型商用車、皮 卡車、多功能車,以及柴油和汽 油發動機。有關本公司的主要附 屬公司、聯營公司及合營企業之 業務分別載於綜合財務報表附註 35、19和20。

## 業務審視

就香港公司條例附表5指定活動 而進行之討論和分析,包括對本 集團業務之中肯審視、對集團面 對之主要風險及不明朗因素的討 論、在二零一六年財政年度終結 後發生並對本集團有影響的重大 事件之詳情,以及本集團業務相 當可能進行之未來發展的揭示, 已載於本年報[董事長報告]、[董 事會報告」、「企業管治報告」及 「財務報表附註」幾節內。另外, 對本公司的環境政策及表現的探 討、對本公司遵守對本公司有重 大影響的有關法律及規例的情況 及本公司與主要持份者的關係已 載於本年報「董事會報告」及「企業 管治報告」幾節內。載於上述幾節 內的業務審視項目乃本報告之一 部分。

#### **PRINCIPAL ACTIVITIES**

The Group is principally engaged in the production and sale of Isuzu light, medium and heavy-duty trucks, pick-up trucks, multi-purpose vehicles and diesel and petrol engines. The activities of its principal subsidiaries, an associate and joint ventures are set out in notes 35, 19 and 20 respectively to the consolidated financial statements.

#### **BUSINESS REVIEW**

Further discussion and analysis of the business review as required by Schedule 5 to the Hong Kong Companies Ordinance, including a fair view of the business and a discussion of the principal risks and uncertainties facing the Group, particulars of important events affecting the Group that have occurred since the end of the financial year 2016 and an indication of likely future development in the Group's business are set out in the "Chairman's Statement", "Directors' Report", "Corporate Governance Report" and "Notes to the Consolidated Financial Statements" sections of this annual report. In addition, a discussion of the Company's environmental policies and performance, the Company's compliance with relevant laws and regulations that have a significant impact on the Company and the relationship between the Company and significant stakeholders is set out in "Directors' Report" and "Corporate Governance Report" sections of this annual report. The business review in the above sections comprise part of this report.

#### **DIRECTORS' REPORT**

#### 業績及分配

有關本集團截至二零一六年十二 月三十一日止年度之業績載於第 98頁之綜合損益及其他全面收 益表。本公司董事(「董事」)建議 派發末期股息每股人民幣0.16元 予於二零一七年六月二十三日 名列本公司股東名冊之股東。 建議末期股息總額約為人民幣 397,163,000元。

#### 環境政策及表現

本集團致力於環境保護、節能減排 和資源綜合利用。秉承生產經營與 生態環境和諧發展,通過減排、環 保及資源保護體現保護環境、資源 綜合利用的科學發展理念,將環境 保護、節能減排和資源綜合利用貫 注到生產經營活動中。

本集團一貫注重視環境保護問 題,協調發展生產與保護環境的 關係,做到發展生產方式與防止 污染同步。陸續投入新擴建環保 處理設施、現場作業環境改良改 善,採取綜合措施防治污染,使 本企業產生污染影響符合地區 的環境要求。力爭做到保護和改 善環境,提高員工的環境意識, 保障員工健康,締造一個清潔、 良好的生產和生活環境。在生產 中採取資源回收利用及節能減排 等多種措施,在保障生產人員的 身體健康的同時,製造資源節約 型、環保型產品。以上的一系列 舉措,充分展現了本集團的可持 續發展戰略及對環境保護的決心。

環境、社會及管治報告將於二零 一十年六月末或之前刊載於本公 司及聯交所網站。

#### **RESULTS AND APPROPRIATIONS**

The results of the Group for the year ended 31 December 2016 are set out in the consolidated statement of profit or loss and other comprehensive income on page 98. The directors of the Company ("the Directors") recommend the payment of a final dividend of RMB0.16 per share to the shareholders whose names appear on the register of members on 23 June 2017, amounting to approximately RMB397,163,000.

#### **ENVIRONMENTAL POLICIES AND PERFORMANCE**

The Group is committed to environmental protection, energy-saving and emission reduction, and the integrated use of resources. Adhering to the principles of making production and operation harmony to the ecological environment, the Group has adopted the concept of environmental protection, energy-saving and emission reduction and the integrated use of resources in its production and operating activities through reducing emission, protecting the environment and saving of resources while putting into practice the scientific concepts of environmental protection and integrated use of resources.

The Group keeps placing strong emphasis on environmental protection issues and coordinates the relationship between production development and environmental protection, with the aim to develop pollution-free production modes. The successive operation of the newly-installed environmental protection facilities, the improvement of working environment and the integrated measures adopted to prevent and mitigate pollution have made the pollutants produced not exceeding the standards set by local environmental authorities. The Group strives to protect and improve the environment, enhance the environmental awareness of our staff, ensure the well-being of our staff and builds a clean and favorable production and working environment. With various measures such as resources recycling and reusing and energysaving and emission reduction putting in place in the production process, the Group endeavors to produce energy-saving and environmentally-friendly products while keeping in mind the wellbeing of the production workers. The implementation of the above measures fully demonstrates the Group's sustainable development strategies and its determination on environmental protection.

The environmental, social and governance report will be published on the websites of the Company and the Stock Exchange on or before the month end of June 2017.

#### **DIRECTORS' REPORT**

#### 遵守相關法律和法規

關於知識產權的保護 — 本集團一 直在《中華人民共和國商標法》及 其《商標法實施條例》和《中華人民 共和國專利法》及《專利法實施細 則》的規定的條款下結合本市具體 規定進行商標、專利的設計及申 報工作,並積極採取措施保護其 他利益相關方的商標、專利權。

關於產品品質和消費者權益 — 本 集團在汽車產品及汽車零部件的 生產銷售過程中嚴格踐行《中華人 民共和國產品質量法》和《中華人 民共和國消費者權益保護法》。 在保證產品質量方面,本集團在 汽車產品零部件採購中,強化源 頭管理,制定嚴格的零部件供應 商評價標準,確保零部件產品質 量,禁止以次充好;生產過程 中,實施嚴格的標準化管理,更 加注重工藝質量管理,禁止殘次 品和不合格品上線組裝,確保線 上合格率; 在產品入庫前,實行 嚴格的產品質量檢查制度,禁止 不合格品流出。在保護消費者權 益方面遵守《中華人民共和國消費 者權益保護法》,向消費者提供盡 可能詳盡的產品説明書,展示能 夠體現產品本身真實特性的廣告。

#### **COMPLIANCE OF RELEVANT LAWS AND REGULATIONS**

With regard to the protection of intellectual properties — The Group has complied with the terms stipulated under the Trademark Law of the People's Republic of China and its Regulation for the Implementation of the Trademark Law and the Patent Law of the People's Republic of China and Rules for the Implementation of the Patent Law and the specific requirements of the city to carry out the work in relation to the design and file registration of trademarks and patents and has actively taken measures to protect the trademarks and patents of other interested stakeholders.

With regard to the product quality and consumer rights — The Group has strictly complied with the Law of the People's Republic of China on Product Quality and the Law of the People's Republic of China on Protection of Consumer Rights and Interests in the manufacturing and selling procedures of automobile products and automobile parts. With respect to product quality, the Group strengthens source management and formulates stringent standard in evaluating parts suppliers to ensure the quality of parts products and prevent substandard goods being passed off as high-quality ones while purchasing automobile products and parts. During the production process, standardized management is strictly implemented with an emphasis on the management of craftsmanship quality, and defective and substandard parts are prohibited to be assembled at the production line in order to ensure the satisfactory rate at the production line. Before the products are transferred into the warehouses, product quality inspection system were strictly put in place to forbid defective products being launched. In terms of protection of consumers' rights, we have complied with the Law of the People's Republic of China on Protection of Consumer Rights, and product manuals with full details are provided to consumers while advertisements are tailored to truly reflect the authentic characteristics of products.

#### **DIRECTORS' REPORT**

關於員工利益 一 本集團一直致 力於遵守《中華人民共和國勞動 法》、《中華人民共和國合同法》、 《中華人民共和國社會保險法》, 以保護勞動者合法權益。所有全 職員工均享有國家規定的工傷保 險、失業保險、醫療保險、養老 保險、生育保險和住房公積金, 本集團還為全體職工安排年度體 檢,進一步保障員工合法權益。 此外集團還積極致力於員工職業 病防治和其他安全健康教育活動。

關於納税 一 本集團遵守中華人 民共和國各種不同税種的具體規 定,依法納税。並保證本集團所 有的納稅活動都處於法律法規的 監督管理之下。

#### 主要風險及不明朗因素的描述

### 市場環境惡化導致的銷量及利潤 下滑的風險

中國經濟在「三期疊加」的交叉影 響下步入新常態,整個商用車行 業面臨著需求下滑的態勢,國內 各商用汽車製造商銷量均有不同 程度的下滑,隨著經濟的持續低 迷,國內商用車行業的市場競爭 環境可能會進一步惡化,這會對 本集團的商用車銷售量造成一定 的衝擊,進而會對集團的利潤造 成一定的影響。

With regard to the interests of the employees — The Group strives to comply with the Labor Law of the People's Republic of China, the Contract Law of the People's Republic of China and the Social Insurance Law of the People's Republic of China, so as to safeguard the legitimate interests of workers. All full-time employees are entitled to work-related injury insurance, unemployment insurance, medical insurance, pension insurance, and maternity insurance and housing fund as required by the state regulations. The Group has also arranged annual body check for all of its staff, and this further protects the legitimate interests of the employees. Moreover, the Group also actively organizes activities for its employees with regard to the education of prevention of occupational disease and other safety and health related issues.

With regard to tax payment — The Group complies with specific regulations of the People's Republic of China on various taxes, and pays taxes according to the law for the purpose of ensuring that all tax payment made by the Group is in compliance with the laws and regulations.

### **DESCRIPTION OF THE PRINCIPAL RISKS AND UNCERTAINTIES**

#### Risks relating to the decline in sales and profit as a result of weakened market environment

As China's economy is turning into 'new normal' amid the cross impact of the 'overlapping of the three phases', the sales of domestic commercial vehicles decline as a result of the overall decline in demand for commercial vehicles. With the protracted economic downturn, the competition in the domestic commercial vehicles market may further exacerbate, causing impact to the Group's sales for commercial vehicles and hence affecting the Group's profit.

#### **DIRECTORS' REPORT**

### 為適應國家排放法規提升和消費 者的需求而帶來的研發支撐不足 和成本增加的風險

受環境因素的影響,國家排放法 規 趨 嚴 且 切 換 時 間 不 斷 縮 短, 消費者需求的多樣化和競爭對手 產品換代,這對集團研發能力提 出了更高的要求。然而,更新换 代產品從研發到投產有一個時間 差,並且要滿足國家和消費者要 求,同時又要優於競爭對手,這 取決於本集團的研發基礎,然而 由於資金、時間、能力的限制, 並不能每次都能按時推出優於競 爭對手的新產品。其次由於新產 品的推出必然會帶來集團研發成 本的增加,在不能合理降低集團 內部成本的前提下,研發成本很 可能會體現在產品價格上,這樣 會削弱集團產品競爭力。

### 消費者對產品的知名度和美譽度 降低的風險

近年來,由於市場環境的惡化, 國內商用車企業競爭加劇,競爭 企業也逐步推出部分中高檔商用 卡車,對一貫在國內中高檔商用 卡車市場佔優勢地位的本集團會 產生一定的不利影響。

### Risks relating to the insufficient research and development and the increase in costs in order to adapt to the tightened national regulations on emission and consumer demand

Taken into the consideration of environmental protection, the national regulations on emission tend to be tightened and the switching time tends to be shortened while the consumer demand tends to be more diversified and competitors tend to launch new products more frequently, this has put forward higher requirement for the Group's research and development capability. However, there exists lead time from research and development to commercial production of replacement products, the Group's capability in research and development is crucial in satisfying national and consumer requirements while outperforming the competitors. Nevertheless, it may not be possible to timely launch new products that can outperform competitors every time due to constraints on capital, time, and ability. Since the Group's costs on research and development will be driven up by the launching of new products, such research and development costs may have to transfer to the product price to the extent not offset by the reasonable reduction of the Group's internal costs, and this will inevitably weaken the Group's product competitiveness.

### Risks relating to the fall of products' popularity and reputation arising from consumers' comment

In recent years, the competition among domestic commercial vehicles enterprises intensifies as the market environment deteriorates. Competitors keep launching mid-to-high end commercial trucks into the market, causing unfavorable impact to the Group's dominant position in the mid-to-high end commercial truck market.

#### **DIRECTORS' REPORT**

#### 物業、廠房及設備

本集團於本年度內添置物業、 廠房及設備約人民幣47,974,000 元,以用作擴充生產設施。

本集團之物業、廠房及設備及投 資物業於本年度該等及其他變動 之詳情載於綜合財務報表附註15 及附註17。

#### 股本

本公司股本之詳情載於綜合財務 報表附註28。

#### 股票掛鈎協議

本公司於本年度內或年內任何時 間概無訂立或於本年度終結日存 在任何股票掛鈎協議。

#### 公司可分配儲備

根據公司章程規定,可分配之溢 利金額應視為按適用於在中國成 立公司的相關會計政策及財務規 則(「中國公認會計原則」)計算及 根據香港財務報告準則釐定之溢 利之較少者。於二零一六年十二 月三十一日,本公司可供分配予 股東之溢利為保留溢利約人民幣 1,675,649,000 元(二零一五年: 約人民幣1,650,678,000元)(根據 香港財務報告準則釐定)。

#### PROPERTY, PLANT AND EQUIPMENT

During the year, the Group incurred approximately RMB47,974,000 on acquisition of property, plant and equipment for expansion of its production facilities.

Details of these and other movements during the year in property, plant and equipment and investment properties of the Group are set out in note 15 and note 17 to the consolidated financial statements.

#### **SHARE CAPITAL**

Details of the share capital of the Company are set out in note 28 to the consolidated financial statements.

#### **EQUITY-LINKED AGREEMENTS**

No equity-linked agreements were entered into during the year or at any time during the year or subsisted at the end of the year.

#### **DISTRIBUTABLE RESERVES OF THE COMPANY**

According to the Company's Articles of Association, the amount of profit available for distribution shall be deemed to be the lesser of the amount of profit determined in accordance with the relevant accounting principles and financial regulations applicable to companies established in the PRC ("PRC GAAP") and that determined in accordance with the Hong Kong Financial Reporting Standards. The Company's profit available for distribution to shareholders as at 31 December 2016 was the retained profit of approximately RMB1,675,649,000 (2015: approximately RMB1,650,678,000) (determined in accordance with Hong Kong Financial Reporting Standard).

#### **DIRECTORS' REPORT**

於財政年度之本公司溢利須按下 列順序分配: The profit of the Company for a financial year shall be applied in accordance with the following order:

- (i) 彌補虧損;
- (ii) 提取法定公積金;
- (iii) 如有優先股,支付優先股股 息;
- (iv) 提取任意公積金;及
- (v) 支付普通股股息。

以上(ii)至(v)項在任何財政年度的 具體分配比例由董事會根據公司 經營狀況及發展需要而擬定,並 呈報股東大會審定。

### 董事及監事

於本年度內及直至本報告日期之 本公司董事及監事之名單如下:

執行董事:

何勇先生(董事長)

(於二零一六年九月二十六日 辭任)

羅宇光先生(董事長)

(於二零一六年十二月二十二日 獲委任)

前垣圭一郎先生

(副董事長兼總經理)

高建民先生

(於二零一七年三月二十四日 辭任)

田中誠人先生

(於二零一六年六月十五日 辭任)

- (i) making up losses;
- (ii) allocation to statutory surplus reserve fund;
- (iii) if there are preference shares, payment of dividends in respect of preference shares;
- (iv) allocation to discretionary surplus reserve fund; and
- (v) payment of dividends in respect of ordinary shares.

The detailed proportion of distribution in respect of items (ii) to (v) above for any financial year shall be formulated by the Board in accordance with the operational conditions of the Company and its development requirements and shall be submitted to shareholders' general meeting for approval.

#### **DIRECTORS AND SUPERVISORS**

The Directors and supervisors of the Company during the year and up to the date of this report were:

Executive Directors:

Mr. HE Yong (Chairman)

(resigned on 26 September 2016)

Mr. LUO Yuguang (Chairman)

(appointed on 22 December 2016)

Mr. Keiichiro MAEGAKI

(Vice Chairman and General Manager)

Mr. GAO Jianmin

(resigned on 24 March 2017)

Mr. Makoto TANAKA

(resigned on 15 June 2016)

#### **DIRECTORS' REPORT**

太田正紀先生

(於二零一六年六月十五日

獲委任)

袴田直人先生

(於二零一六年六月十五日

辭任)

小村嘉文先生

(於二零一六年六月十五日

獲委任)

曾建江先生

(於二零一六年五月二十七日

辭任)

徐松先生

(於二零一六年六月十五日

獲委任)

李巨星先生

(於二零一六年九月二十六日

獲委任為代行董事長,

並於二零一六年十二月

二十二日辭任代行董事長)

Mr. Masanori OTA

(appointed on 15 June 2016)

Mr. Naoto HAKAMATA

(resigned on 15 June 2016)

Mr. Yoshifumi KOMURA

(appointed on 15 June 2016)

Mr. ZENG Jianjiang

(resigned on 27 May 2016)

Mr. XU Song

(appointed on 15 June 2016)

Mr. LI Juxing

(appointed as the Acting Chairman on 26 September 2016 and resigned as the Acting Chairman on 22 December 2016)

獨立非執行董事:

龍濤

宋小江

劉二飛

劉天倪

監事:

關晉明(監事長)

閔慶

雷斌

Independent Non-Executive Directors:

LONG Tao

SONG Xiaojiang

LIU Erh Fei

LIU Tianni

Supervisors:

GUAN Jinming (Chairman)

MIN Qing

LEI Bin

#### **DIRECTORS' REPORT**

前垣圭一郎先生、高建民先生、 李巨星先生、龍濤先生、宋小江 先生、劉二飛先生及劉天倪先生 已獲重選或委任為董事,任期由 二零一五年股東周年大會之日起 至二零一八年股東周年大會之日 為止。

Mr. Keiichiro MAEGAKI, Mr. GAO Jianmin, Mr. LI Juxing, Mr. LONG Tao, Mr. SONG Xiaojiang, Mr. LIU Erh Fei and Mr. LIU Tianni were re-elected or appointed as directors to hold office from the date of the annual general meeting for 2015 to the date of the annual general meeting for 2018.

太田正紀先生、小村嘉文先生及 徐松先生已委任為執行董事,任 期由二零一六年六月十五日起至 二零一八年股東周年大會之日為 止。

Mr. Masanori OTA, Mr. Yoshifumi KOMURA and Mr. XU Song were appointed as Directors to hold office from 15 June 2016 to the date of the annual general meeting for 2018.

羅宇光先生已委任為執行董事, 任期由二零一六年十二月二十二 日起至二零一八年股東周年大會 之日為止。

Mr. LUO Yuguang was appointed as a Director to hold office from 22 December 2016 to the date of the annual general meeting for 2018.

所有現任本公司監事已獲重選及 委任為監事,任期由二零一五年 股東周年大會之日起至二零一八 年股東周年大會之日為止。

All the existing supervisors of the Company were re-elected and appointed as supervisors to hold office from the date of the annual general meeting for 2015 to the date of the annual general meeting for 2018.

#### 董事服務合約

#### **DIRECTORS' SERVICE CONTRACTS**

所有獲重選及委任之執行董事(羅 宇光先生、太田正紀先生、小村 嘉文先生及徐松先生除外)及獨 立非執行董事均與本公司於二零 一五年五月二十八日更新或訂立 為期三年的服務合約或聘任書。

All the executive Directors (other than Mr. LUO Yuguang, Mr. Masanori OTA. Mr. Yoshifumi KOMURA and Mr. XU Song) and independent non-executive Directors that had been re-elected had renewed or entered into service contracts or appointment letters with the Company for a term of three years commencing on 28 May 2015.

本公司與羅宇光先生、太田正紀 先生、小村嘉文先生及徐松先生 各自訂立服務合約,任期由彼獲 委任為董事之日起至二零一八年 股東周年大會之日為止。

The Company has entered into the service contract with each of Mr. LUO Yuguang, Mr. Masanori OTA. Mr. Yoshifumi KOMURA and Mr. XU Song for a term commencing from the date of his appointment as Director to the date of the annual general meeting for 2018.

#### **DIRECTORS' REPORT**

所有獲重選及委任之監事均與本 公司於二零一五年五月二十八日 更新或訂立為期三年的聘任書。

概無任何董事或監事與本公司或 其附屬公司訂有不作出賠償(法定 賠償外)而本集團不可於一年內終 **止**之服務合約。

#### 獨立性的確認

本公司已取得每一位獨立非執行 董事發出的確認函確認其獨立 性,認為所有獨立非執行董事均 為獨立於本公司的人士。

### 董事、監事及最高行政人員之 股份權益

於二零一六年十二月三十一日, 本公司董事、監事及最高行政人 員概無於本公司或其相聯法團(定 義見證券及期貨條例(「證券及期 貨條例」))之任何股份、相關股份 或債權證中擁有根據證券及期貨 條例第352條規定須予備存之名冊 所記錄或依據聯交所證券上市規 則(「上市規則」) 附錄十上市發行 人董事進行證券交易的標準守則 (「標準守則」)須通知本公司及聯 交所的任何權益或淡倉。

#### 購入股份或債權證安排

本公司、其控股公司或其任何附 屬公司或同系附屬公司概無於本 年度內任何時間訂立任何安排, 使本公司董事及監事可藉此購入 本公司或任何其他法人團體之股 份或債權證而得益。

All the supervisors that had been re-elected and appointed had renewed or entered into appointment letters with the Company for a term of three years commencing on 28 May 2015.

None of the Directors or supervisors has a service contract with the Company or its subsidiaries which is not determinable by the Group within one year without payment of compensation, other than statutory compensation.

#### **CONFIRMATION OF INDEPENDENCE**

The Company has received annual confirmation from each of the independent non-executive Directors as regards to their independence to the Company and considers that each of the independent non-executive Directors is independent to the Company.

### **DIRECTORS', SUPERVISORS' AND CHIEF EXECUTIVES' INTERESTS IN SHARES**

As at 31 December 2016, none of the directors or the supervisors and chief executives of the Company had any interests or short positions in any shares, underlying shares or debentures of the Company or any of its associated corporations as defined under the Securities and Futures Ordinance (the "SFO") as recorded in the register required to be kept under section 352 of SFO or as otherwise notified to the Company and the Stock Exchange pursuant to the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code") as set out in Appendix 10 to the Rules Governing the Listing of Securities on the Stock Exchange (the "Listing Rules").

### ARRANGEMENTS TO PURCHASE SHARES OR **DEBENTURES**

At no time during the year was the Company, its holding company, or any of its subsidiaries or fellow subsidiaries, a party to any arrangements to enable the directors and supervisors of the Company to acquire benefits by means of the acquisition of shares in, or debentures of, the Company or any other body corporate.

#### **DIRECTORS' REPORT**

### 董事及監事於交易、安排或合 約的重大權益

本公司、其控股公司、附屬公司 或同系附屬公司概無於本年度內 任何時間簽訂或於本年度終結日 存在任何本公司董事或監事或其 有關連實體於其中擁有直接或間 接重大權益之重要交易、安排或 合約。

#### 管理合約

除僱員合約外,本集團於本年度 內概無就本公司的全部或任何大 部分業務的管理及行政訂立或存 在任何合約。

### 董事及監事於競爭性業務之利 益

於本年度內,本公司董事及監事 並無於與本公司業務有所競爭或 可能競爭之業務中持有權益。

### 董事、監事及最高行政人員酬 金及最高薪酬人士

董事、監事及最高行政人員酬金 及最高薪酬人士之詳情載於綜合 財務報表附註10。於兩年內,全 部五名本公司最高薪酬人士均為 董事。

### **DIRECTORS' AND SUPERVISORS' MATERIAL INTERESTS** IN TRANSACTIONS, ARRANGEMENTS OR CONTRACTS

No transaction, arrangement or contract of significance in relation to which the Company, its holding company, subsidiaries or fellow subsidiaries was a party and in which any directors or supervisors of the Company or their connected entities had a material interest, whether directly or indirectly, subsisted at any time during the year or at the end of the year.

#### **MANAGEMENT CONTRACT**

No contracts other than employment contracts concerning the management and administration of the whole or any substantial part of the business of the Company were entered into by the Group or existed during the year.

### INTERESTS OF DIRECTORS AND SUPERVISORS IN **COMPETING BUSINESS**

During the year, none of the directors or supervisors of the Company had any interest in any business which compete or may compete with the business of the Company.

### DIRECTORS', SUPERVISORS' AND CHIEF EXECUTIVES' REMUNERATION AND THE HIGHEST PAID INDIVIDUALS

The details of directors', supervisors' and chief executives' remuneration and the highest paid individuals are set out in note 10 to the consolidated financial statements. All of the five highest paid individuals of the Company for both years were directors.

### **DIRECTORS' REPORT**

### 股東人數及主要股東

於二零一六年十二月三十一日, 本公司股東名冊上的股東人數為 122名,而本公司董事、監事或最 高行政人員以外之股東擁有根據 證券及期貨條例第336條規定須由 本公司備存的股份權益及淡倉登 記冊所記錄佔本公司有關類別已 發行股本5%或以上的權益及淡倉 如下:

本公司股份的好倉情況:

### **NUMBER OF SHAREHOLDERS AND SUBSTANTIAL SHAREHOLDERS**

As at 31 December 2016, there were 122 shareholders recorded in the register of shareholders of the Company and the shareholders other than a director, supervisor or chief executive of the Company, having an interest and short positions in 5% or more of the relevant class of the issued share capital of the Company as recorded in the register of interests in the shares and short positions required to be kept by the Company under Section 336 of SFO were as follows:

佔有關類別

Long positions in the shares of the Company:

股東名稱 Name of Shareholders	股份類別 Class of Shares	所持有股份數目 Number of shares held	身份 Capacity	股本百分比 Percentage of the relevant class of share capital	佔總股本 百分比 Percentage of entire share capital
慶鈴汽車(集團)有限公司	內資股	1,243,616,403股	實益擁有人	100.00%	50.10%
Qingling Motors (Group) Company Limited	Domestic shares	1,243,616,403 shares	Beneficial owner	100.00%	50.10%
五十鈴汽車有限公司	H股	496,453,654股	實益擁有人	40.08%	20.00%
Isuzu Motors Limited	H shares	496,453,654 shares	Beneficial owner	40.08%	20.00%
Allianz SE	H股	102,122,000股 (附註)	受控制法團權益	8.24%	4.11%
Allianz SE	H shares	102,122,000 shares (Note)	Interest of a controlled corporation	8.24%	4.11%
Edgbaston Investment Partners LLP	H股	68,655,000股	投資經理	5.54%	2.77%
Edgbaston Investment Partners LLP	H shares	68,655,000 shares	Investment Manager	5.54%	2.77%

#### **DIRECTORS' REPORT**

附註: Note:

以下為Allianz SE所持有本公司之股份權益

The details of the interests held by Allianz SE in the Company are as follows:

#### 股份權益總數 Total interests in shares 直接權益 受控法團名稱 控制百分比 間接權益 控權股東名稱 Name of controlled corporation Name of controlling shareholders % controlled **Direct interests Indirect interests** 102,122,000 Allianz Asset Management AG Allianz SE 100% Allianz Global Investors GmbH 101,600,000 Allianz Asset Management AG 100% RCM Asia Pacific Ltd. Allianz Global Investors GmbH 100% 98,240,000 Allianz Global Investors Taiwan Ltd. Allianz Global Investors GmbH 100% 3,360,000 Allianz Asset Management of America Allianz Asset Management AG 100% 522,000 Holdings Inc. Allianz Asset Management of America L.P. Allianz Asset Management 100% 522,000 of America Holdings Inc. Allianz Global Investors U.S. Holdings LLC Allianz Asset Management 100% 522,000 Allianz Global Investors Allianz Global Investors U.S. 100% 522,000 Fund Management LLC Holdings LLC

除上文所披露者外,本公司截至 二零一六年十二月三十一日並無 接獲任何有關本公司已發行股本 中的任何其他相關權益或淡倉的 通知。

Other than as disclosed above, the Company has not been notified of any other relevant interests or short positions in the issued share capital of the Company as at 31 December 2016.

#### 薪酬政策

薪酬委員會(由一名執行董事及四 名獨立非執行董事組成)根據僱員 之貢獻、資格及能力制定本集團 僱員之薪酬政策。

薪酬委員會根據本公司之營運業 績、董事個別表現及可比較之市 場數據決定本公司董事之薪酬。

#### **EMOLUMENT POLICY**

The emolument policy of the employees of the Group is set up by the Remuneration Committee (composed of one executive Director and four independent non-executive Directors) on the basis of their merit, qualifications and competence.

The emoluments of the directors of the Company are decided by the Remuneration Committee, having regard to the Company's operating results, individual performance and comparable market statistics.

#### **DIRECTORS' REPORT**

### 持續關連交易

於本年度內,本集團與(a)慶鈴集 围及其附屬公司重慶慶鈴鑄造 有限公司(「重慶慶鈴鑄造」)、 重慶慶鈴鍛造有限公司(「重慶慶 鈴鍛造」)、重慶慶鈴車橋有限公 司(「重慶慶鈴車橋」)、重慶慶鈴 日發座椅有限公司(「重慶慶鈴日 發」)、重慶慶鈴塑料有限公司 (「重慶慶鈴塑料」)、重慶慶鈴鑄 鋁有限公司(「重慶慶鈴鑄鋁」)、 重慶慶鈴汽車底盤部品有限公司 (「慶鈴汽車底盤」)、重慶慶鈴機 加部品有限公司(「慶鈴機加」)及 重慶慶鈴專用汽車有限公司(「慶 鈴專用」,前稱重慶慶鈴汽車上 裝製造有限公司)、(b)一家由本 公司與五十鈴分別擁有50.56% 及49.44%股權的中外合資公司 重慶慶鈴模具有限公司(「慶鈴模 具」),亦為本公司之附屬公司、 (c)五十鈴、(d)一家由本公司與 五十鈴組成並共同控制的實體慶 鈴五十鈴(重慶)發動機有限公司 (「慶鈴五十鈴發動機」)、(e)一家 由本公司與五十鈴組成並共同控 制的實體慶鈴五十鈴(重慶)汽車 銷售服務有限公司(「慶鈴五十鈴 銷售」)、(f)一家由五十鈴控股的 聯營公司五十鈴慶鈴(重慶)汽車 技術開發有限公司(「五十鈴慶 鈴技術開發」)以及(g)一家由五十 鈴控股、慶鈴集團參股的五十鈴 慶 鈴(重慶)汽車零部件有限公 司(「五十鈴慶鈴汽車零部件」) 均有持續關連交易。慶鈴集團及 五十鈴分別於二零一六年十二月 三十一日持有本公司已發行股本 50.10%及20.00%。根據上市規 則,以上各方為本集團的關連人 士。與各方的持續關連交易詳情 如下:

#### **CONTINUING CONNECTED TRANSACTIONS**

During the year, the Group had continuing connected transactions with (a) Qingling Group and its subsidiaries 重慶慶鈴鑄造有限公司 Chongqing Qingling Casting Company Limited ("CQCC"), 重慶慶鈴鍛 造有限公司 Chongqing Qingling Forging Co. Ltd. ("CQFC"), 重慶慶鈴 車橋有限公司 Chongqing Qingling Axle Co. Ltd. ("CQAC"), 重慶慶鈴 日發座椅有限公司 Chongqing Qingling NHK Seat Co. Ltd. ("CQNHK"), 重慶慶鈴塑料有限公司 Chongqing Qingling Plastic Co. Ltd. ("CQPC"), 重慶慶鈴鑄鋁有限公司 Chongqing Qingling Aluminium Casting Co. Ltd. ("CQACL"), 重慶慶鈴汽車底盤部品有限公司 Chongqing Qingling Automobile Chassis Parts Co. Ltd. ("QAC"), 重慶慶鈴機加部品有限 公司 Chongging Qingling Machinery Parts Co. Ltd. ("QM") and 重 慶慶鈴專用汽車有限公司 ("Qingling Zhuan Yong", formerly known as 重慶慶鈴汽車上裝製造有限公司) Chongqing Qingling Automobile Manufacture and Assembly Co. Ltd., (b) 重慶慶鈴模具有限公司 ("Qingling Moulds"), a sino-joint venture company which is owned as to 50.56% and 49.44% by the Company and Isuzu respectively and a subsidiary of the Company, (c) Isuzu, (d) Qingling Isuzu (Chongqing) Engine Co.,Ltd. ("Qingling Isuzu Engine"), an entity established and jointly controlled by the Company and Isuzu, (e) Qingling Isuzu (Chongqing) Automobile Sales and Service Co., Ltd ("Qingling Isuzu Sales"), an entity established and jointly controlled by the Company and Isuzu, (f) Isuzu Qingling (Chongqing) Engineering Co., Ltd ("Isuzu Qingling Engineering"), an associate controlled by Isuzu, and (g) Isuzu Qingling (Chongqing) Autoparts Co., Ltd ("Isuzu Qingling Autoparts"), a company controlled by Isuzu and invested by the Qingling Group. Qingling Group and Isuzu held 50.10% and 20.00% of the equity of the Company respectively as at 31 December 2016. Pursuant to the Listing Rules, the above parties are connected persons of the Group. Details of the continuing connected transactions with the parties are as follows:

#### **DIRECTORS' REPORT**

#### 持續關連交易(續)

- 與慶鈴集團及其附屬公司之 重要持續關連交易:
  - 本公司於二零一三年 (i) 十二月十七日與慶鈴集 團、重慶慶鈴鑄造、重 慶慶鈴鍛造、重慶慶鈴 車橋、重慶慶鈴日發、 重慶慶鈴塑料及重慶慶 鈴鑄鋁分別簽訂了零部 件供應協議書,內容關 於慶鈴集團、重慶慶鈴 鑄造、重慶慶鈴鍛造、 重慶慶鈴車橋、重慶慶 鈴日發、重慶慶鈴塑料 及重慶慶鈴鑄鋁分別向 本公司提供若干汽車零 件。採購價格乃以實際 成本或所產生之合理成 本(以較低者為準)加 不超過8%之利潤率, 按以下順序釐定:按 不高於市價之價格;或 倘無可資比較市價,則 按實際成本或所產生之 合理成本(以較低者為 準)加不超過8%之利潤 率,及在任何情况下, 按不遜於給予獨立第三 方之價格,於交付後一 個月內付款。

#### CONTINUING CONNECTED TRANSACTIONS (Cont'd)

- Significant continuing connected transactions with Qingling Group and its subsidiaries:
  - On 17 December 2013, the Company entered into parts supply agreements with Qingling Group, CQCC, CQFC, CQAC, CQNHK, CQPC and CQACL, respectively, relating to the supply of certain automobile parts by Qingling Group, CQCC, CQFC, CQAC, CQNHK, CQPC and CQACL, respectively, to the Company. The price is based on actual costs or reasonable costs (whichever is lower) incurred plus a profit margin of not more than 8% determined in the following order: at prices not higher than market prices; or if no comparable market price, at prices based on actual costs or reasonable costs (whichever is lower) incurred plus a profit margin of not more than 8%, and in any event, at prices no less favourable than those offered to independent third parties. The payment shall be made within one month after delivery.

#### **DIRECTORS' REPORT**

#### 持續關連交易(續)

### 與慶鈴集團及其附屬公司之 重要持續關連交易:(續)

#### (i) (續)

本公司亦於二零一六年 十二月二十二日與該 等公司續簽了該等協 議書,內容關於慶鈴集 **園、重慶慶鈴鑄鋁、重** 慶慶鈴鑄造、重慶慶鈴 鍛造、重慶慶鈴車橋、 重慶慶鈴日發及重慶慶 鈴塑料分別向本公司提 供若干汽車零件,以及 本公司向重慶慶鈴鍛造 提供若干綜合服務,以 及本公司向重慶慶鈴車 橋租用若干機械。關於 向本公司提供汽車部 件,採購價格乃以實際 成本或所產生之合理成 本(以較低者為準)加 不超過8%之利潤率, 按以下順序釐定:按不 高於市價之價格; 或倘 無可資比較市價,則按 實際成本或所產生之 合理成本(以較低者為 準)加不超過8%之利潤 率,及在任何情况下, 按不遜於給予獨立第三 方之價格,於交付後一 個月內付款。

關於本公司向重慶慶鈴 鍛造提供之服務,定價 按照實際產生的成本加 上應交税金計算。關於 本公司向重慶慶鈴車橋 提供之租賃機械,租賃 機械之應付租金按有關 年度有關機械的折舊費 加上應付税項釐定。

#### CONTINUING CONNECTED TRANSACTIONS (Cont'd)

Significant continuing connected transactions with Qingling Group and its subsidiaries: (Cont'd)

#### (Cont'd) (i)

The Company also renewed the agreements with such companies on 22 December 2016, relating to the supply of certain automobile parts respectively by Qingling Group, CQACL, CQCC, CQFC, CQAC, CQNHK and CQPC to the Company, and the supply of certain consolidated services by the Company to CQFC and the lease of certain machineries by the Company to CQAC. With respect to the automobile parts provided to the Company, the price is based on actual costs or reasonable costs (whichever is lower) incurred plus a profit margin of not more than 8% determined in the following order: at prices not higher than market prices; or if no comparable market price, at prices based on actual costs or reasonable costs (whichever is lower) incurred plus a profit margin of not more than 8%, and in any event, at prices no less favourable than those offered to independent third parties. The payment shall be made within one month after delivery.

With respect to the consolidated services provided by the Company to CQFC, the price is determined based on actual costs incurred plus taxes payable. With respect to the lease of machineries by the Company to CQAC, the rental payable is determined based on the depreciation charge of the relevant machineries for the relevant year plus taxes payable.

#### **DIRECTORS' REPORT**

#### 持續關連交易(續)

- 與慶鈴集團及其附屬公司之 重要持續關連交易:(續)
  - (i) (續)

本公司亦於二零一四年 八月二十一日與重慶 慶鈴鑄造、重慶慶鈴鍛 造、重慶慶鈴鑄鋁、重 慶慶鈴車橋、重慶慶鈴 塑料、重慶慶鈴日發、 慶鈴汽車底盤、慶鈴機 加及慶鈴專用簽訂了汽 車零部件及輔料協議 書,本公司向重慶慶鈴 鑄造出售本公司生產過 程中產生之廢金屬,其 價格不遜於市場上同類 廢金屬的價格及不得遜 於本公司向獨立第三方 銷售該等廢金屬的價格 (若有); 向重慶慶鈴日 發及慶鈴專用供應半成 品汽車零部件,其價格 將基於本公司所產生之 成本加不超過8%之利 潤率釐定; 向所有慶鈴 汽車零部件公司(指上 述協議涉及之集團附屬 公司)供應工藝輔料, 其價格將等於自獨立第 三方採購有關輔料之成 本加相關應繳稅款。本 公司亦於二零一六年 十二月二十二日與該等 公司續簽了該汽車零部 件及輔料協議書,內容 關於本公司向該等公司 提供廢金屬、半成品汽 車零部件及原材料及製 **造材料。** 

#### CONTINUING CONNECTED TRANSACTIONS (Cont'd)

- Significant continuing connected transactions with Qingling Group and its subsidiaries: (Cont'd)
  - (i) (Cont'd)

On 21 August 2014, the Company also entered into auto parts and materials agreements with CQCC, CQFC, CQACL, CQAC, CQPC, CQNHK, QAC, QM and Qingling Zhuan Yong respectively. The Company will sell to CQCC the scrap metal left over from the Company's manufacturing process and the prices shall not be lower than the market price of scrap metal of same type and the price of such scrap metal sold by the Company to independent third parties (if any); the Company will supply to CQNHK and Qingling Zhuan Yong semi-finished auto parts and the prices of which will be determined based on costs incurred by the Company plus a profit margin of not exceeding 8%; and the Company will supply to all Qingling Autoparts Companies (refer to all subsidiaries of Qingling Group in the supply agreements) raw and crafting materials and the prices of which will be equivalent to the cost of sourcing such materials from independent third parties plus the relevant tax payable. The Company has renewed the auto parts and materials agreements with such companies on 22 December 2016, relating to the provision of scrap material, semifinished auto parts and raw and crafting materials by the Company to the aforesaid companies.

#### **DIRECTORS' REPORT**

#### 持續關連交易(續)

- (a) 與慶鈴集團及其附屬公司之 重要持續關連交易:(續)
  - (i) (續)

於本年度內,以上持續 關連交易的金額如下:

出售汽車零部件及其 他:

與慶鈴集團(附註1): 約人民幣 15,643,000 元;

與重慶慶鈴鑄造:約人 民幣33,479,000元;

與重慶慶鈴鍛造:約人 民幣6,381,000元;

與重慶慶鈴車橋:約人 民幣25,989,000元;

與重慶慶鈴日發:約人 民幣9,446,000元;

與重慶慶鈴塑料:約人 民幣949,000元;及

與重慶慶鈴鑄鋁:約人 民幣1,239,000元。

#### 購買汽車零部件:

與慶鈴集團(附註2): 約 人 民 幣 14.349.000 元;

#### CONTINUING CONNECTED TRANSACTIONS (Cont'd)

- (a) Significant continuing connected transactions with Qingling Group and its subsidiaries: (Cont'd)
  - (Cont'd) (i)

During the year, the amount for the above continuing connected transactions are as follows:

#### Sales of automobile parts and others:

with respect to Qingling Group (Note 1): approximately RMB15,643,000;

with respect to CQCC: approximately RMB33,479,000;

with respect to CQFC: approximately RMB6,381,000;

with respect to CQAC: approximately RMB25,989,000;

with respect to CQNHK: approximately RMB9,446,000;

with respect to CQPC: approximately RMB949,000; and

and with respect to CQACL: approximately RMB1,239,000.

#### Purchases of automobile parts:

with respect to Qingling Group (Note 2): approximately RMB14,349,000;

# **DIRECTORS' REPORT**

#### 持續關連交易(續)

- 與慶鈴集團及其附屬公司之 重要持續關連交易:(續)
  - (i) (續)

與重慶慶鈴鑄造:約人 民幣20,391,000元;

與重慶慶鈴鍛造:約人 民幣32,360,000元;

與重慶慶鈴車橋:約人 民幣380,091,000元;

與重慶慶鈴日發:約人 民幣49,808,000元;

與重慶慶鈴塑料:約人 民幣55,038,000元;及

與重慶慶鈴鑄鋁:約人 民幣8,125,000元。

附註1:計入約人民幣7,000 元、約人民幣1,215,000元、 約人民幣10,504,000元及約人 民幣3,917,000元分別為本年 內向慶鈴集團、慶鈴機加、慶 鈴專用及慶鈴汽車底盤銷售部 件及原材料之金額。

附註2: 計入約人民幣25,000 元、約人民幣4,644,000元、 約人民幣6,323,000元及約人 民幣3,357,000元分別為本年 內向慶鈴集團、慶鈴機加、慶 鈴專用及慶鈴汽車底盤購入汽 車部件之金額。

# CONTINUING CONNECTED TRANSACTIONS (Cont'd)

- Significant continuing connected transactions with Qingling Group and its subsidiaries: (Cont'd)
  - (Cont'd) (i)

with respect to CQCC: approximately RMB20,391,000;

with respect to CQFC: approximately RMB32,360,000;

with respect to CQAC: approximately RMB380,091,000;

with respect to CQNHK: approximately RMB49,808,000;

with respect to CQPC: approximately RMB55,038,000; and

with respect to CQACL: approximately RMB8,125,000.

Note 1: Including approximately RMB7,000, approximately RMB1,215,000, approximately RMB10,504,000 and approximately RMB3,917,000 representing the sales of parts and raw materials to Qingling Group, QM, Qingling Zhuan Yong and QAC respectively during the year.

Note 2: Including approximately RMB25,000, approximately RMB4,644,000, approximately RMB6,323,000 and approximately RMB3,357,000 representing the purchases of automobile parts from Qingling Group, QM, Qingling Zhuan Yong and QAC respectively during the year.

# **DIRECTORS' REPORT**

# 持續關連交易(續)

- 與慶鈴集團及其附屬公司之 重要持續關連交易:(續)
  - 慶鈴模具於二零一三年 (ii) 十二月十七日與慶鈴集 **國及其附屬公司重慶** 慶鈴鑄造、重慶慶鈴鍛 造、重慶慶鈴塑料及重 慶慶鈴鑄鋁簽訂了模具 供應協議書,而慶鈴模 具亦於二零一六年十二 月二十二日與該等公司 續簽了該協議書,內容 關於慶鈴模具向上述公 司提供模具及相關產品 及/或維修及加工服 務,價格按正常商業條 款釐定,或倘無充足可 資比較交易判斷其是否 屬正常商業條款,則按 對慶鈴模具而言屬公平 合理之條款並不遜於 向獨立第三方提供之條 款,於交付後一個月內 付款。於本年度內,本 項持續關連交易的金額 為約人民幣55,000元。

#### CONTINUING CONNECTED TRANSACTIONS (Cont'd)

- Significant continuing connected transactions with Qingling Group and its subsidiaries: (Cont'd)
  - Qingling Moulds entered into moulds supply agreements with Qingling Group and its subsidiaries CQCC, CQFC, CQPC and CQACL on 17 December 2013, and Qingling Moulds also renewed the agreements with such companies on 22 December 2016, relating to the supply of moulds and related products and/or maintenance and processing services by Qingling Moulds to the aforesaid companies. And the price is determined on normal commercial terms. If there are no sufficient comparable transactions to judge whether they are on normal commercial terms, the price shall be on terms fair and reasonable to Qingling Moulds, which shall be no less favourable to Qingling Moulds than terms offered to independent third parties. The payment shall be made within one month after delivery. During the year, the amount of the continuing connected transaction was approximately RMB55,000.

# 持續關連交易(續)

- 與慶鈴集團及其附屬公司之 重要持續關連交易:(續)
  - (iii) 本公司於二零一三年 十二月十七日與慶鈴集 團簽訂了底盤供應協 定,而本公司亦於二零 一六年十二月二十二日 與該公司續簽了該協 定,內容關於本公司向 慶鈴集團銷售汽車底盤 及相關零件,銷售價格 參考底盤及相關零件的 市價釐定,銷售後有三 至六個月之付款期。於 本年度內,本項持續關 連交易的金額為約人民 幣1,370,803,000元。
  - (iv) 本公司於二零一三年 十二月十七日與慶鈴集 **團簽訂了倉庫租賃協議** 書,關於本公司向慶鈴 集團租用倉庫,每年代 價為人民幣6.040.000 元,結算期不超過30 日。上述定價由本公司 董事會經參考慶鈴集團 於年內就有關資產按直 線折舊基準扣減之折舊 金額而釐定,不高於市 價或不遜於向獨立第三 方提供之價格。於日期 為二零一六年八月十二 日的倉庫補充租賃協 議書後,年內代價由人 民幣 6,040,000 元調整 為約人民幣6,328,000 元。本年度內,本項持 續關連交易的金額為約 人民幣6,328,000元。

#### CONTINUING CONNECTED TRANSACTIONS (Cont'd)

- Significant continuing connected transactions with Qingling Group and its subsidiaries: (Cont'd)
  - The Company entered into a chassis supply agreement with the Qingling Group on 17 December 2013 (renewed on 22 December 2016), relating to the sale of automobile chassis and related components by the Company to Qingling Group, the price is determined with reference to the market price of chassis and related components with a credit period of three to six months after the sale. During the year, the amount of the continuing connected transaction was approximately RMB1,370,803,000.

(iv) The Company entered into a warehouse leasing agreement on 17 December 2013 with Qingling Group, relating to the lease of warehouse by Qingling Group to the Company at a consideration of RMB6,040,000 per annum, and the settlement period shall not be more than 30 days. The aforesaid price is set by the Board of the Company with reference to the depreciation charged by Qingling Group, on straight-line depreciation basis, on the relevant assets during the year. It is set at prices not higher than market prices; or at prices no less favorable than those offered to independent third parties. Following the warehouse supplemental lease agreement dated 12 August 2016, the consideration for the year was adjusted from RMB6,040,000 to approximately RMB6,328,000. During the year, the amount of the continuing connected transaction was approximately RMB6,328,000.

# **DIRECTORS' REPORT**

# 持續關連交易(續)

- 與慶鈴集團及其附屬公司之 重要持續關連交易:(續)
  - 本公司與慶鈴集團於二 零一四年十二月十二日 訂立三份新租約。第一 份租約有關慶鈴集團 向本公司出租面積為 約19.880.4平方米的十 地,用於存儲汽車零部 件及原材料,年租金為 約人民幣950,000元; 於日期為二零一六年八 月十二日的首份補充租 賃協議書後,年租金由 約人民幣950,000元調 整為約人民幣995,000 元。第二份租約有關慶 鈴集團向本公司出租面 積為約20,697平方米的 土地,用作汽車零部件 的測試場地,年租金為 約人民幣993,000元; 於第二份補充租賃協議 書後,年租金由約人民 幣 993,000 元 調 整 為 約 人民幣 1,036,000元。 第三份租約有關慶鈴集 團向本公司出租面積 分別為約12,191平方米 及10,431平方米的土地 及建於其上的物業,作 營運用途,年租金為約 人民幣1,627,000元。 租金乃由訂約雙方參考 現行市場租金及根據本 公司與慶鈴集團於二零 一三年十二月十七日訂 立的現有倉庫和約應付 的現時租金經公平磋商 **誊**定。租金應由本公司 按月支付並於每年最後 一日前付清當年度的全 部租金。本年度內,本 公司沒有因第三份租約 承擔任何租賃費用。因 此,本年度內,根據三 份租約項下進行之持續 關連交易的金額為約人 民幣2,031,000元。

# CONTINUING CONNECTED TRANSACTIONS (Cont'd)

- Significant continuing connected transactions with Qingling Group and its subsidiaries: (Cont'd)
  - On 12 December 2014, the Company entered into three new lease agreements with Qingling Group. The first lease agreement relates to the leasing of land with an area of approximately 19,880.4 square meters by Qingling Group to the Company for storage of autoparts and raw materials with the annual rent of approximately RMB950,000. Following the first supplemental lease agreement dated 12 August 2016, the annual rent adjusted from approximately RMB950,000 to approximately RMB995,000. The second lease agreement relates to the leasing of land with an area approximately 20,697 square meters by Qingling Group to the Company for use as a testing site for autoparts with the annual rent of approximately RMB993,000. Following the second supplemental lease agreement, the annual rent was adjusted from approximately RMB993,000 to approximately RMB1,036,000. The third lease agreement relates to the leasing of land and the premises erected thereon with an area of approximately 12,191 and 10,431 square meters respectively by Qingling Group to the Company for its operating uses with the annual rent of approximately RMB1,627,000. The rent payable by the Company under the new lease agreements was determined after arm's length negotiations between the parties thereto with reference to the prevailing market rent and existing rent payable under the existing warehouse leasing agreement entered into between the Company and Qingling Group on 17 December 2013. The rent shall be payable by the Company every month and the outstanding amount of the annual rent shall be settled by the Company before the last day of each year. During the year, the Company did not incur any rental expenses under the third lease agreement. Therefore, during the year, the amount of the continuing connected transaction under the three lease agreements was approximately RMB2.031.000.

# 持續關連交易(續)

與慶鈴集團及其附屬公司之 重要持續關連交易:(續)

> 為便於管理,本公司與 慶鈴集團已決定於二零 一六年十二月二十二日 訂立新倉庫主租約(為 主協議)以涵蓋上述所 有有關本公司向慶鈴集 團租賃土地/物業之 租賃交易。於新倉庫主 租約開始后,訂約方同 意,第一份租約及第二 份租約將自動終止,原 因為新倉庫主租約已包 含根據相關租約擬進行 之相關交易。

(vi) 本公司於二零一三年 十二月十七日與重慶慶 鈴鍛造簽訂了設備租用 協議,而本公司亦於二 零一六年十二月二十二 日與該公司續簽了該協 議書,內容關於本公司 向慶鈴鍛造租用鑄造及 鍛造零件進一步加工的 設備。年租乃以本公司 於有關年度按季以現金 應付重慶慶鈴鍛造相關 設備之折舊額為基準計 算,倘折舊額出現重大 變動,協議雙方可相互 徵詢意見後調整。本年 度內,本項持續關連交 易的金額為約人民幣 19,974,000元。

上述於本年度內與慶鈴集團 及其附屬公司之關連交易詳 情及金額亦載於綜合財務報 表附註31(i)。

#### CONTINUING CONNECTED TRANSACTIONS (Cont'd)

Significant continuing connected transactions with Qingling Group and its subsidiaries: (Cont'd)

> For ease of administration, the Company and Qingling Group have decided to enter into a new master warehouse leasing agreement on 22 December 2016, which serves as a master agreement to cover all of the aforesaid leasing transactions relating to the lease of land/premises by the Qingling Group to the Company. Upon the commencement of the new master warehouse leasing agreement, the parties agreed that the first lease agreement and the second lease agreement shall be terminated automatically as the relevant transactions contemplated thereunder will be covered under the new master warehouse leasing agreement.

The Company entered into an equipment leasing with CQFC, on 17 December 2013, agreement (renewed on 22 December 2016), relating to the lease of machineries for further processing of casting and forging parts from CQFC by the Company. Annual rental was based on the depreciation charge of the relevant machineries for the relevant year payable by the Company to CQFC in cash on quarterly basis, subject to adjustment upon consultation with each other if there is a material change on the depreciation charge. During the year, the amount of the continuing connected transaction was approximately RMB19,974,000.

The details and amount of the above connected transactions with Qingling Group and its subsidiaries during the year are set out in note 31(i) to the consolidated financial statements.

# **DIRECTORS' REPORT**

# 持續關連交易(續)

(b) 與慶鈴模具之重要持續關連 交易:

> 本公司於二零一三年十二月 十七日與慶鈴模具簽訂了供 應協議,而本公司亦於二零 一六年十二月二十二日與該 公司續簽了該協議書,內容 關於慶鈴模具向本公司提供 模具及相關產品和維修及加 工服務,而本公司向慶鈴模 具提供原料及加工服務。定 價按一般商業條款釐定,倘 無充足可資比較交易判斷其 是否按一般商業條款釐定, 則按對本公司公平合理之條 款釐定,而有關條款不遜於 慶鈴模具向獨立第三方提供 之條款,於交付後一個月內 付款。於本年度內,本項持 續關連交易的採購金額為約 人民幣34,489,000元,銷售 金額為約人民幣15,317,000 元。

#### CONTINUING CONNECTED TRANSACTIONS (Cont'd)

Significant continuing connected transactions with Qingling Moulds:

The Company entered into a supply agreement with the Qingling Moulds on 17 December 2013 (renewed on 22 December 2016), relating to the supply of moulds and related products and maintenance and processing services by Qingling Moulds to the Company, and the supply of raw materials and processing services by the Company to Qingling Moulds. The price is determined on normal commercial terms, if there are no sufficient comparable transactions to judge whether they are on normal commercial terms, on terms fair and reasonable to the Company, and the terms are no less favorable than the terms available to independent third parties from Qingling Moulds. The payment shall be made within one month after delivery. During the year, the purchase amount of the continuing connected transaction was approximately RMB34,489,000 and the sales amount was approximately RMB15,317,000.

#### **DIRECTORS' REPORT**

# 持續關連交易(續)

- 與五十鈴之重要持續關連交 易:
  - 於二零一三年十二月 (i) 十七日,本公司與五十 鈴簽訂一份有關五十鈴 向本公司提供為生產所 需之若干汽車零部件及 配件之協議書,而本公 司亦於二零一六年十二 月二十二日與該公司續 簽了該協議書。由於並 無充足可資比較交易, 本公司購買汽車零部件 及配件之價格乃參考所 產生之實際或合理成本 (以較低者為準)另加不 超過10%之利潤率而釐 定,於交付時付款。於 本年度內,本項持續關 連交易的金額為約人民 幣724,409,000元。

#### CONTINUING CONNECTED TRANSACTIONS (Cont'd)

- Significant continuing connected transactions with Isuzu:
  - On 17 December 2013, the Company entered into an automobile parts and components supply agreement with Isuzu whereby Isuzu provides the Company with certain automobile parts and components produced by Isuzu and which are required in the production processes and the Company renewed the agreement with Isuzu on 22 December 2016. As there are no sufficient comparable transactions, the price of the Company's purchases of automobile parts and components is determined with reference to actual or reasonable costs incurred (whichever is lower) plus a profit margin of not more than 10%, and the payment shall be made at the time of delivery. During the year, the amount of the continuing connected transaction was approximately RMB724,409,000.

# **DIRECTORS' REPORT**

# 持續關連交易(續)

- 與五十鈴之重要持續關連交 易:(續)
  - 於二零一三年十二月 十七日,本公司亦與 五十鈴簽訂一份有關 本公司向五十鈴提供 為五十鈴生產所需之 若干套裝零部件及其 他汽車零部件與配件 之協議書,而本公司亦 於二零一六年十二月 二十二日與該公司續簽 了該協議書。由於並無 充足可資比較交易,該 等零部件及配件之銷售 價格參考所產生之實際 或合理成本(以較低者 為準)另加不超過10% 之利潤率而釐定,於交 付後40天內付款。於本 年度內,本項持續關連 交易的金額為約人民幣 1,932,000元。
  - (iii) 於本年度內,本公司 與五十鈴亦繼續進行 分別於一九九六年五 月二十七日、二零零 二年二月二十日、二 零零八年五月二十三 日、二零一二年十二月 二十一日、二零一三年 一月十五日及二零一三 年二月二十五日簽訂 有關五十鈴就生產及 銷售4Z發動機、F系列

# CONTINUING CONNECTED TRANSACTIONS (Cont'd)

- Significant continuing connected transactions with Isuzu: (Cont'd)
  - On 17 December 2013, the Company entered into (ii) an accessory sets and other automobile parts and components supply agreement with Isuzu whereby the Company provides Isuzu with certain accessory sets and other automobile parts and components produced by the Company and which are required in the production processes of Isuzu and the Company renewed the agreement with Isuzu on 22 December 2016. As there are no sufficient comparable transactions, the sales price of those parts and components is determined with reference to actual or reasonable costs incurred (whichever is lower) plus a profit margin of not more than 10%, and the payment shall be made within 40 days after delivery. During the year, the amount of the continuing connected transaction was approximately RMB1,932,000.

During the year, the Company continued the transactions under the technology transfer agreements with Isuzu entered on 27 May 1996, 20 February 2000, 23 May 2008, 21 December 2012, 15 January 2013 and 25 February 2013 for the transfer of technology and provision of technical know-how and the permission to use the trademark of Isuzu and the emblem by Isuzu to the Company for the production and sales of 4Z Engines, F series Chassis and related parts and

# 持續關連交易(續)

# (c) 與五十鈴之重要持續關連交易:(續)

#### (iii) (續)

底盤及相關零件及組 件、700P3X系列汽車 及相關零件及組件、 GXR/GXZ汽車、FXZ汽 車及FYH汽車向本公司 轉讓技術及提供技術知 識以及准許本公司使用 五十鈴商標及五十鈴標 誌之技術轉讓協議書項 下之交易,定價為首次 收費(其中4Z發動機、 F系列底盤、700P3X系 列汽車及相關零件及 組件、GXR/GXZ汽車、 FXZ汽車 及FYH汽車 之 首次收費已由本公司 向五十鈴全數繳付), 加卜參考本公司根據該 協議製造及出售零件及 組件之價格釐定之專利 費、員工培訓費用及技 術支持費用,每半年支 付一次。

#### CONTINUING CONNECTED TRANSACTIONS (Cont'd)

- (c) Significant continuing connected transactions with Isuzu: (Cont'd)
  - (iii) (Cont'd)

components, 700P3X series vehicles and related parts and components, GXR/GXZ vehicles, FXZ vehicles and FYH vehicles. The price is set at an initial fee (among which, the initial fee for 4Z Engines, F series Chassis and 700P3X series vehicles and related parts and components, GXR/GXZ vehicles, FXZ vehicles and FYH vehicles has already been fully paid by the Company to Isuzu), plus royalties, which is determined with reference to the price of the parts and components manufactured and sold by the Company pursuant to the agreement, staff training fees and technical assistance fees. The amount shall be paid every half a year.

Also, as the technology licensing agreements for 100P-N series and 140TF/UC series were due and the Company and Isuzu made the Trademark Licensing Agreement and the Trademark Licence Confirmation Agreement on 26 March 2014 and 21 August 2014 respectively. Isuzu continues to grant the Company a non-transferrable right to use the trademarks and emblems of Isuzu, "ISUZU" and "五十鈴", in the sale of the 600P, 100P and TF/UC series vehicles produced by the Company. And the License fee for each series of vehicle is as

# **DIRECTORS' REPORT**

# 持續關連交易(續)

# (c) 與五十鈴之重要持續關連交 易:(續)

#### (iii) (續)

讓的權利以於銷售由 本公司生產的600P、 100P及TF/UC系列汽車 時使用五十鈴商標及 標誌(「ISUZU」及「五十 鈴」)。並約定各系列汽 車之商標使用費(600P 系列:2,000 日 圓 / 輛,100P系列:1.500 日 圓 / 輛,TF/UC系 列:1,500日圓/輛)。 於本年度內,技術轉讓 協議書及技術授權合約 項下持續關連交易的 產生金額為約人民幣 18,658,000元。

上述於本年度內與五十鈴之 關連交易詳情及金額亦載於 綜合財務報表附註31(ii)。

#### CONTINUING CONNECTED TRANSACTIONS (Cont'd)

- Significant continuing connected transactions with Isuzu: (Cont'd)
  - (iii) (Cont'd)

follows: JPY2,000 for each 600P series vehicle sold, JPY1,500 for each 100P series vehicle sold and JPY1,500 for each TF/UC series vehicle sold. During the year, the amount incurred for the continuing connected transaction under the technology transfer agreements and technology licensing agreements was approximately RMB18,658,000.

The details and amount of the above connected transactions with Isuzu during the year are set out in note 31(ii) to the consolidated financial statements.

# 持續關連交易(續)

(d) 與慶鈴五十鈴發動機之重大 持續關連交易:

於二零一三年十二月十七日,本公司與慶鈴五十鈴發動機訂立下列協議,而本公司亦於二零一六年十二月二十二日與該公司續簽並更新了該等協議:

購銷協議,內容關於本 公司向慶鈴五十鈴發動 機提供發動機零部件及 原材料以組裝發動機總 成,而慶鈴五十鈴發動 機向本公司提供發動機 總成及零部件以組裝及 維修汽車,有效期自取 得所有相關批文及/或 根據所有有關法律、法 規及規例完成所有其他 程序當日起,或由二零 一四年三月三十一日 (以較遲者為準)至二 零一六年十二月三十一 日,銷售/採購價格以 實際成本加上不超過 10%的溢價釐定,於交 付後一個月內付款。於 本年度內,本項持續關 連交易的採購金額為約 人民幣 1,065,647,000 元;銷售金額為約人民 幣871.956.000元。

#### CONTINUING CONNECTED TRANSACTIONS (Cont'd)

(d) Significant continuing connected transactions with Qingling Isuzu Engine:

On 17 December 2013, the Company and Qingling Isuzu Engine entered into the following agreements (renewed on 22 December 2016):

the supply agreement, relating to the provision of parts and raw materials of engines for assembling and composing engine assemblies by the Company to Qingling Isuzu Engine, whereas Qingling Isuzu Engine provides engine assemblies and their parts to the Company for assembling and maintenance of automobile. The agreement shall be effective from the date upon obtaining all relevant approvals and/or completing all other procedures in accordance with all applicable laws, rules and regulations or 31 March 2014 (whichever is later) to 31 December 2016. The sales/purchase price is determined at actual costs plus a premium of not more than 10%. Payment will be made within one month after delivery. During the year, the purchase amount of the continuing connected transaction was approximately RMB1,065,647,000 and the selling amount was approximately RMB871,956,000;

# **DIRECTORS' REPORT**

# 持續關連交易(續)

- 與慶鈴五十鈴發動機之重大 持續關連交易:(續)
  - 綜合服務協議,內容關 於本公司向慶鈴五十鈴 發動機提供若干服務 (包括供水及煤氣、運 輸、設備維修及保養、 醫療及衛生、三項保證 等服務),有效期自取 得所有相關批文及/或 根據所有有關法律、法 規及規例完成所有其他 程序當日起,或由二零 一四年一月二十一日 (以較遲者為準)至二 零一六年十二月三十一 日,二零一三年十二月 十七日之新協議定價 基準為本公司的實際成 本加上應繳税費。結算 期不超過30日。於本年 度內,本項持續關連交 易的金額為約人民幣 1,161,000元;
  - (iii) 設備租賃協議書,內容 關於本公司向慶鈴五十 鈴發動機租出租賃設 備,有效期自取得所有 相關批文及/或根據所 有有關法律、法規及規 例完成所有其他程序當 日起,或由二零一四年 一月二十一日(以較遲 者為準)至二零一六年 十二月三十一日,月租 額乃參考獨立國際資產 評估公司之前估值時租 賃設備價值的折舊價值 以及租賃設備的市值, 結算期不超過30日。於 本年度內,本項持續關 連交易的金額為約人民 幣37,538,000元;及

#### CONTINUING CONNECTED TRANSACTIONS (Cont'd)

- Significant continuing connected transactions with Qingling Isuzu Engine: (Cont'd)
  - the consolidated services agreement, relating to the provision of certain services (including services such as water and gas supply, transportation, equipment repair and maintenance, medical and hygiene and three warranties) by the Company to Qingling Isuzu Engine. The agreement shall be effective from the date upon obtaining all relevant approvals and/or completing all other procedures in accordance with all applicable laws, rules and regulations or 21 January 2014 (whichever is later) to 31 December 2016. The price is determined at actual costs plus tax payable according to the new consolidated services agreement made on 17 December 2013 and the settlement period shall not be more than 30 days. During the year, the amount of the continuing connected transaction was approximately RMB1,161,000;

(iii) the equipment lease agreement, relating to the lease of leased equipment by the Company to Qingling Isuzu Engine. The agreement shall be effective from the date upon obtaining all relevant approvals and/or completing all other procedures in accordance with all applicable laws, rules and regulations or 21 January 2014 (whichever is later) to 31 December 2016. The monthly rent is determined with reference to the depreciated value of the leased equipment of the leased equipment at the time of valuation previously conducted by an independent international asset appraisal firm and the market value of the leased equipment, and the settlement period shall not be more than 30 days. During the year, the amount of the continuing connected transaction was approximately RMB37,538,000; and

# 持續關連交易(續)

- 與慶鈴五十鈴發動機之重大 持續關連交易:(續)
  - (iv)工廠租賃協議書,內容 關於本公司向慶鈴五十 鈴發動機出租土地及工 廠大樓,有效期自取得 所有相關批文及/或根 據所有有關法律、法規 及規例完成所有其他 程序當日起,或由二零 一四年一月二十一日 (以較遲者為準)至二 零一六年十二月三十一 日,月租為約人民幣 304,000 元, 結算期不 超過30日。該月租乃參 考租賃土地及工廠大樓 的年折舊額及出租應繳 税費後的價值釐定。於 本年度內,本項持續關 連交易的金額為約人民 幣3,649,000元。

上述於本年度與慶鈴五十鈴 發動機之關連交易詳情及金 額亦載於綜合財務報表附註 31(iii) °

# CONTINUING CONNECTED TRANSACTIONS (Cont'd)

- Significant continuing connected transactions with Qingling Isuzu Engine: (Cont'd)
  - (iv) the factory lease agreement, relating to the lease of land and factory premises by the Company to Qingling Isuzu Engine. The agreement shall be effective from the date upon obtaining all relevant approvals and/or completing all other procedures in accordance with all applicable laws, rules and regulations or 21 January 2014 (whichever is later) to 31 December 2016. The monthly rent was approximately RMB304,000, which is determined with reference to the annual depreciated value of the leased land and factory premises and the value of taxes payable for leasing, and the settlement period shall not be more than 30 days. During the year, the amount of the continuing connected transaction was approximately RMB3,649,000.

The details and amount of the above connected transactions with Qingling Isuzu Engine during the year are also set out in note 31(iii) to the consolidated financial statements.

# **DIRECTORS' REPORT**

# 持續關連交易(續)

與慶鈴五十鈴銷售之重大持 續關連交易:

> 於二零一三年十二月十七 日,本公司與慶鈴五十鈴銷 售訂立下列協議,而本公 司亦於二零一六年十二月 二十二日與該公司續簽並更 新了該等協議:

租賃協議書,內容關於 本公司向慶鈴五十鈴銷 售租出土地及樓宇,有 效期自取得所有相關 批文及/或根據所有 有關法律、法規及規例 完成所有其他程序當 日起,或由二零一四年 一月一日(以較遲者為 準)至二零一六年十二 月三十一日,月租金為 參考本公司有關土地、 樓宇折舊額加上相關 税費釐定,結算期不超 過30日。月租為約人民 幣 129,000 元。於本年 度內,本項持續關連交 易的金額為約人民幣 1,547,000元;

#### CONTINUING CONNECTED TRANSACTIONS (Cont'd)

Significant continuing connected transactions with Qingling Isuzu Sales:

On 17 December 2013, the Company and Qingling Isuzu Sales entered into the following agreements (renewed on 22 December 2016):

the lease agreement, relating to the lease of leased land and premises by the Company to Qingling Isuzu Sales. The lease agreement shall be effective from the date upon obtaining all relevant approvals and/or completing all other procedures in accordance with all applicable laws, rules and regulations or 1 January 2014 (whichever is later) to 31 December 2016. The monthly rent is determined with reference to the depreciation charged to such land and premises of the Company plus relevant tax, and the settlement period shall not be more than 30 days. The monthly rent is approximately RMB129,000. During the year, the amount of the continuing connected transaction was approximately RMB1,547,000;

# 持續關連交易(續)

- 與慶鈴五十鈴銷售之重大持 續關連交易:(續)
  - 綜合服務協議,內容關 於本公司向慶鈴五十鈴 銷售提供若干服務(包 括運輸、設備維修及保 養、醫療及衛生、三項 保證等服務),有效期 自取得所有相關批文 及/或根據所有有關法 律、法規及規例完成所 有其他程序當日起, 或由二零一四年一月 一日(以較遲者為準) 至二零一六年十二月 三十一日,二零一三年 十二月十七日之協議定 價基準為本公司的實際 成本加上應繳税費,結 算期不超過30日。於本 年度內,本項持續關連 交易的金額為約人民幣 481,000元;
  - (iii) 汽車及零件供應協議, 內容關於本公司向慶 鈴五十鈴銷售供應汽 車及零件,有效期自取 得所有相關批文及/或 根據所有有關法律、法 規及規例完成所有其他 程序當日起,或由二零 一四年一月一日(以較 遲者為準)至二零一六 年十二月三十一日,價 格按汽車或零件的市價 釐定,於交貨期前30日 支付全額貨款。於本年 度內,本項持續關連交 易的金額為約人民幣 32,482,000元。

上述於本年度與慶鈴五十鈴 銷售之關連交易詳情及金額 亦載於綜合財務報表附註 31(iv) °

#### CONTINUING CONNECTED TRANSACTIONS (Cont'd)

- Significant continuing connected transactions with Qingling Isuzu Sales: (Cont'd)
  - the consolidated services agreement, relating to the provision of certain services (including services such as transportation, equipment repair and maintenance, medical and hygiene and three warranties) by the Company to Qingling Isuzu Sales. The agreement shall be effective from the date upon obtaining all relevant approvals and/or completing all other procedures in accordance with all applicable laws, rules and regulations or 1 January 2014 (whichever is later) to 31 December 2016. The price is determined at actual costs plus tax payable according to the new consolidated services agreement made on 17 December 2013 and the settlement period shall not be more than 30 days. During the year, the amount of the continuing connected transaction was approximately RMB481,000;
  - (iii) the automobile and parts supply agreement, relating to the provision of automobiles and parts by the Company to Qingling Isuzu Sales. The agreement shall be effective from the date upon obtaining all relevant approvals and/ or completing all other procedures in accordance with all applicable laws, rules and regulations or 1 January 2014 (whichever is later) to 31 December 2016. The price is determined at the market value of the automobiles or parts. The full payment shall be made 30 days before the date of delivery. During the year, the amount of the continuing connected transaction was approximately RMB32,482,000.

The details and amounts of the above connected transactions with Qingling Isuzu Sales during the year are set out in note 31(iv) to the consolidated financial statements.

# **DIRECTORS' REPORT**

# 持續關連交易(續)

與五十鈴慶鈴技術開發之持 續關連交易:

> 於二零一三年十二月十七 日,本公司與五十鈴慶鈴技 術開發訂立下列協議,而本 公司亦於二零一六年十二月 二十二日與該公司續簽並更 新了該等協議:

工廠租約,內容關於本 公司向五十鈴慶鈴技術 開發出租技術開發工 廠,有效期自取得所有 相關批文及/或根據所 有有關法律、法規及規 例完成所有其他程序當 日起,或由二零一四年 一月一日(以較遲者為 準)至二零一六年十二 月三十一日,月租為約 人民幣73,000元,結算 期不超過30日。於本年 度內,本項持續關連交 易的金額為約人民幣 880,000元;及

#### CONTINUING CONNECTED TRANSACTIONS (Cont'd)

Continuing connected transactions with Isuzu Qingling Engineering:

On 17 December 2013, the company and Isuzu Qingling Engineering entered into the following agreements (renewed 22 December 2016):

the factory lease, relating to the lease of the factory premises by the Company to Isuzu Qingling Engineering. The agreement shall be effective from the date upon obtaining all relevant approvals and/or completing all other procedures in accordance with all applicable laws, rules and regulations or 1 January 2014 (whichever is later) to 31 December 2016. The monthly rent is approximately RMB73,000, and the settlement period shall not be more than 30 days. During the year, the amount of the continuing connected transaction was approximately RMB880,000; and

#### 持續關連交易(續)

- 與五十鈴慶鈴技術開發之持 續關連交易:(續)
  - (ii) 綜合服務協議,內容關 於本公司向五十鈴慶鈴 技術開發提供若干服 務(包括水電及煤氣、 汽車租賃、電訊、醫療 及衛生等服務),有效 期自取得所有相關批文 及/或根據所有適用法 律、法規及規例完成所 有其他程序當日或二零 一四年一月一日(以較 遲者為準)至二零一六 年十二月三十一日,代 價為本公司的實際成本 加上應繳稅費釐定,結 算期不超過30日。於本 年度內,本項持續關連 交易的金額為約人民幣 686,000元。

上述於本年度與五十鈴慶鈴 技術開發之關連交易詳情及 金額亦載於綜合財務報表附 註31(v)。

#### CONTINUING CONNECTED TRANSACTIONS (Cont'd)

- Continuing connected transactions with Isuzu Qingling Engineering: (Cont'd)
  - the consolidated services agreement, relating to the provision of certain services (including services such as water, electricity and gas supply, vehicle rental, telecommunication and medical and hygiene) by the Company to Isuzu Qingling Engineering. The agreement shall be effective from the date upon obtaining all relevant approvals and/or completing all other procedures in accordance with all applicable laws, rules and regulations or 1 January 2014 (whichever is later) to 31 December 2016. The consideration is determined at the actual costs of the Company plus taxes payable, and the settlement period shall not be more than 30 days. During the year, the amount of the continuing connected transaction was approximately RMB686,000.

The details and amount of the above connected transaction with Isuzu Qingling Engineering during the year are also set out in note 31(v) to the consolidated financial statements.

# **DIRECTORS' REPORT**

# 持續關連交易(續)

與五十鈴慶鈴汽車零部件之 持續關連交易:

> 於二零一三年十二月十七 日,本公司與五十鈴慶鈴汽 車零部件訂立下列協議,而 本公司亦於二零一六年十二 月二十二日與該公司續簽並 更新了該等協議:

購銷協議,內容關於 五十鈴慶鈴汽車零部件 向本公司提供發動機零 件,而本公司向五十鈴 慶鈴汽車零部件提供汽 車、發動機零部件及原 材料,有效期自取得所 有相關批文及/或根據 一切適用法律、法規及 規例完成所有其他程 序當日或二零一四年 一月一日(以較遲者為 準)至二零一六年十二 月三十一日,所提供產 品之價格不得高過市 價,亦不得遜於向獨立 第三方提供之價格,倘 無可資比較市價,價格 須按實際成本或所產 生之合理成本(以較低 者為準)加不超過8%之 利潤率釐定,於交付後 30日內付款。於本年度 內,本項持續關聯交易 的採購金額為約人民幣 780,000元;銷售金額 為約人民幣64.973,000 元。

#### CONTINUING CONNECTED TRANSACTIONS (Cont'd)

Continuing connected transactions with Isuzu Qingling Autoparts:

On 17 December 2013, the company and Isuzu Qingling Autoparts entered into the following agreements (renewed 22 December 2016):

the supply agreement, relating to the provision of parts of engines by Isuzu Qingling Autoparts to the Company, and the provision of automobiles, parts of engines and raw materials by the Company to Isuzu Qingling Autoparts. The agreement shall be effective from the date upon obtaining all relevant approvals and/ or completing all other procedures in accordance with all applicable laws, rules and regulations or 1 January 2014 (whichever is later) to 31 December 2016. Prices for products provided shall not be higher than the market prices and shall not be less favourable than the prices offered to independent third parties. If there are no comparable market prices, prices shall be determined based on the actual or reasonable costs incurred (whichever is lower) plus a profit margin of not more than 8%, The payment shall be made within 30 days after delivery. During the year, the purchase amount of the continuing connected transaction was approximately RMB780,000 and the selling amount was approximately RMB64,973,000.

#### **DIRECTORS' REPORT**

# 持續關連交易(續)

- (g) 與五十鈴慶鈴汽車零部件之 持續關連交易:(續)
  - 綜合服務協議,內容關 於本公司向五十鈴慶鈴 汽車零部件提供若干服 務(包括水電及煤氣、 汽車租賃、電訊、醫療 及衛生等服務),有效 期自取得所有相關批文 及/或根據所有適用法 律、法規及規例完成所 有其他程序當日或二零 一四年一月一日(以較 遲者為準)至二零一六 年十二月三十一日,代 價為本公司的實際成本 加上應繳稅費釐定,結 算期不超過30日。於本 年度內,本項持續關連 交易的金額為約人民幣 1,019,000元。

上述於本年度與五十鈴慶鈴 汽車零部件之關連交易詳情 及金額亦載於綜合財務報表 附註31(vi)。

#### CONTINUING CONNECTED TRANSACTIONS (Cont'd)

- (g) Continuing connected transactions with Isuzu Qingling Autoparts: (Cont'd)
  - (ii) the consolidated services agreement, relating to the provision of certain services (including services such as water, electricity and gas supply, vehicle rental, telecommunication and medical and hygiene) by the Company to Isuzu Qingling Autoparts. The agreement shall be effective from the date upon obtaining all relevant approvals and/or completing all other procedures in accordance with all applicable laws, rules and regulations or 1 January 2014 (whichever is later) to 31 December 2016. The consideration is determined at the actual costs of the Company plus taxes payable, and the settlement period shall not be more than 30 days. During the year, the amount of the continuing connected transaction was approximately RMB1,019,000.

The details and amount of the above connected transactions with Isuzu Qingling Autoparts during the year are set out in note 31(vi) to the consolidated financial statements.

# **DIRECTORS' REPORT**

# 持續關連交易(續)

#### 其他持續關連交易:

本公司、慶鈴五十鈴發 動機、五十鈴慶鈴技術 開發及五十鈴慶鈴汽車 零部件於二零一三年 十二月十七日訂立一份 測試協議,內容關於本 公司向慶鈴五十鈴發動 機、五十鈴慶鈴技術開 發及五十鈴慶鈴汽車零 部件提供若干測試服務 (包括但不限於發動機 全負荷穩定轉速煙度試 驗、外特性試驗、燃燒 分析試驗,車輛高低溫 試驗、側傾試驗,以及 零部件的疲勞耐久試 驗、激振試驗等試驗檢 測服務),有效期自取 得所有相關批文及/或 根據所有有關法律、法 規及規例完成所有其他 程序當日起,或由二零 一四年一月一日(以較 遲者為準)至二零一六 年十二月三十一日。本 公司亦於二零一六年 十二月二十二日與慶鈴 五十鈴發動機、五十鈴 慶鈴技術開發及五十鈴 慶鈴汽車零部件續簽 了該協議書。所提供服 務之價格不得高過市 價,亦不得遜於向獨立 第三方提供之價格。倘 無可資比較市價,價格 須按實際成本或所產生 之合理成本(以較低者 為準)加不超過8%之利 潤率釐定,於提供服務 後30日內付款。於本年 度內,本公司並沒有向 五十鈴慶鈴技術開發、 五十鈴慶鈴汽車零部件 及慶鈴五十鈴發動機提

供測試服務。

# CONTINUING CONNECTED TRANSACTIONS (Cont'd)

- Other Coninuing Connected Transactions:
  - The Company, Qingling Isuzu Engine, Isuzu Qingling Engineering and Isuzu Qingling Autoparts entered into a testing agreement on 17 December 2013, relating to the provision of certain testing services (including but not limited to smoking tests, external property tests and combustion analysis tests for full-loading and steady rolling engines; temperature resistance tests and heeling tests for vehicles; and endurance tests and vibration tests for parts) by the Company to Qingling Isuzu Engine, Isuzu Qingling Engineering and Isuzu Qingling Autoparts. The agreement shall be effective from the date upon obtaining all relevant approvals and/ or completing all other procedures in accordance with all applicable laws, rules and regulations or 1 January 2014 (whichever is later) to 31 December 2016. The Company renewed the agreement with Qingling Isuzu Engine, Isuzu Qingling Engineering and Isuzu Qingling Autoparts on 22 December 2016. Prices for services provided shall not be higher than the market prices and shall not be less favourable than the prices offered to independent third parties. If there are no comparable market prices, prices shall be determined based on the actual or reasonable costs incurred (whichever is lower) plus a profit margin of not more than 8%. The payment shall be made within 30 days after services are provided. During the year, the Company did not provide the testing services to Isuzu Qingling Engineering, Isuzu Qingling Autoparts and Qingling Isuzu Engine.

#### **DIRECTORS' REPORT**

#### 持續關連交易(續)

本公司核數師已獲聘根據香港會 計師公會發出的香港審驗服務準 則第3000號「審核及審閱歷史財務 數據以外的審驗服務」,及參考香 港會計師公會的執行指引第740 號「關於香港上市規則所述持續關 連交易的核數師函件」執行審核工 作,根據上市規則14A.56條,核 數師已向本公司的董事會發出函 件確認沒有注意到任何事項可使 他們認為本集團披露的持續關連 交易:

- 1. 並未獲上市發行人董事會批 准;
- 在各重大方面沒有按照本公 司之定價政策而進行;
- 在各重大方面沒有根據有關 交易的協議進行;及
- 超逾上限。

本公司獨立非執行董事確認,有 關交易乃本公司於日常業務中訂 立,按一般商業條款或更佳之條 款,並根據有關交易之協議條款 進行,條款屬公平合理,且符合 本公司股東的整體利益。

#### CONTINUING CONNECTED TRANSACTIONS (Cont'd)

The Company's auditor was engaged to conduct audit work in accordance with Hong Kong Standard on Assurance Engagements 3000 "Assurance Engagements Other Than Audits or Reviews of Historical Financial Information" issued by the Hong Kong Institute of Certified Public Accountants and with reference to Practice Note 740 "Auditor's Letter on Continuing Connected Transactions under the Hong Kong Listing Rules" issued by the Hong Kong Institute of Certified Public Accountants. Pursuant to the rule 14A.56 of the Listing Rules, the auditor has issued a letter to the Board of the Company that nothing has come to their attention that causes them to believe that the continuing connected transactions disclosed by the Group:

- have not been approved by the listed issuer's board of
- were not, in all material respects, in accordance with the pricing policies of the Company;
- were not entered into, in all material respects, in accordance with the relevant agreement governing the transactions; and
- have exceeded the cap.

The independent non-executive directors of the Company confirm that the transactions have been entered into by the Company in the ordinary and usual course of its business, on normal commercial terms or better and in accordance with the agreement governing them on terms that are fair and reasonable and in the interests of the shareholders of the Company as a whole.

# **DIRECTORS' REPORT**

# 關連交易

於二零一四年四月二日,本 (i) 公司與五十鈴訂立600P排放 技術開發協議,據此,本公 司委託五十鈴對本公司現行 生產的600P系列汽車及發動 機進行技術改造及提升,以 使其符合若干尾氣排放、功 率及額定扭矩之特定標準, 包括由中國政府頒佈之國五 商用車排放標準。該合同有 效期自二零一四年四月二日 起至自相關中國機關取得生 產及銷售經改良600P汽車之 全部批准之日期止,代價為 110,000,000日圓,乃經本公 司參考五十鈴將投入的人力 資源、進行的實驗及使用實 驗設施所產生之費用之估算 後,由各訂約方按公平原則 磋商釐定。代價須由本公司 向五十鈴以下列方式支付: 代價的30%應於中國政府主 管部門批准已簽立之600P 排放技術開發協議之日期起 20日內償付;代價的20%應 於收到五十鈴根據600P排放 技術開發協議進行的開發及 設計結果之日期起20日內償 付;及代價的50%應於取得 經改良600P汽車之汽車質量 及排放標準之認證及登記之 日期起20日內償付。

#### **CONNECTED TRANSACTIONS**

On 2 April 2014, the Company and Isuzu entered into a 600P emission technology development agreement whereby the Company engages Isuzu for the technical transformation and enhancement of 600P series vehicles and engines which the Company currently produces so that they will meet certain specified standards for emissions, power rating and torque rating, including the phase 5 emission standards issued by the government of the PRC for commercial vehicles. The agreement shall be effective from 2 April 2014 to the date of obtaining all approval from the relevant PRC authorities for the manufacturing and sale of the modified 600P vehicles, and the consideration shall be JPY110,000,000, which was determined after arm's length negotiations between the parties by reference to the estimates of the costs for manpower involved, experiments to be conducted and use of experiment facilities to be incurred by Isuzu. The consideration shall be payable by the Company to Isuzu in the following manners: 30% of the consideration shall be payable within 20 days from the date of approval of the executed 600P emission technology development agreement by the competent authorities of the government of the PRC; 20% of the consideration shall be payable within 20 days after receiving the results of the development and design carried out by Isuzu pursuant to the 600P emission technology development agreement; and 50% of the consideration shall be payable within 20 days from the date of obtaining the certification of the vehicles' quality and emission standard for and the registration of the modified 600P vehicles.

# 關連交易(續)

(ii) 於二零一四年八月二十一 日,本公司與五十鈴訂立 促銷費協議,內容關於 五十鈴將向本公司支付總 額 500,000,000 日 圓 , 供 本 公司於二零一四年至二零 一六年進行推廣活動。總額 500,000,000 日 圓 將 在 扣 除 本公司應向日本政府繳納 的税款(如有)後,由五十鈴 以下列方式向本公司支付: (a)125,000,000 日 圓 將 於 二 零一四年九月三十日前支 付; (b)125,000,000 日 圓 將 於二零一五年三月三十一日 前支付;(c)125,000,000日圓 將於二零一五年九月三十日 前支付; 及(d)125,000,000 日圓將於二零一六年三月 三十一日前支付。該促銷費 代價參考了本公司截至二零 一三年十二月三十一日止財 政年度的推廣支出,而促銷 費協議的代價總額約為該財 政年度推廣支出的10%。本 年度五十鈴已經支付第三期 和第四期促銷費,合人民幣 14,353,000元。

#### CONNECTED TRANSACTIONS (Cont'd)

On 21 August 2014, the Company and Isuzu entered into a marketing fee agreement, pursuant to which Isuzu will pay a total sum of JPY500,000,000 to the Company for the marketing activities to be conducted by the Company in the years from 2014 to 2016. The total sum of JPY500,000,000, after deducting the tax payable by the Company to the Japanese government (if any), will be paid by Isuzu to the Company in the following manners: (a) JPY125,000,000 will be paid before 30 September 2014; (b) JPY125,000,000 will be paid before 31 March 2015; (c) JPY125,000,000 will be paid before 30 September 2015; and (d) JPY125,000,000 will be paid before 31 March 2016. In arriving at the consideration, the parties have taken into account the marketing expenses of the Company for the financial year ended 31 December 2013. The amount of the consideration under the marketing fee agreement is equivalent to approximately 10% of the marketing expenses of such financial year. During the year, Isuzu has settled the third and fourth tranche of the marketing fee, amounting to a total of RMB14,353,000.

## **DIRECTORS' REPORT**

#### 關連交易(續)

(iii) 本公司於二零一六年四月 二十七日與五十鈴分別簽 訂了(i)CYH技術許可協議; (ii) CYZ技術許可協議;及(iii) EXR/EXZ技術許可協議,內 容關於五十鈴向本公司提供 技術及技術信息、員工培訓 及技術支持以及許可本公司 使用五十鈴之商標及標誌以 按非獨佔基準於中國生產及 銷售(i)CYH;(ii)CYZ; 及(iii) EXR/EXZ汽車。

> 關於CYH技術許可協議, 首次費用700,000,000日圓 應由本公司按以下方式支 付予五十鈴:(i)首次費用之 40%應自相關中國機關授出 批准日期起30日內支付; (ji)就每種樣本車輛CYH①、 CYH②、CYH③ 及CYH④, 自本公司與五十鈴均書面 確認提供各種CYH車輛完成 之日期起30日內,每種支付 首次費用之10%,合共首次 費用之40%; 及(iii)就每種 樣本車輛CYH①、CYH②、 CYH③ 及CYH④, 自本公司 與五十鈴均書面確認各種 CYH車輛大量生產之日期起 30日內,每種支付首次費 用之5%,合共首次費用之 20% 。

#### CONNECTED TRANSACTIONS (Cont'd)

On 27 April 2016, the Company and Isuzu entered into (i) the CYH Technology Licence Agreement; (ii) the CYZ Technology Licence Agreement; and (iii) the EXR/EXZ Technology Licence Agreement, respectively, in relation to the provision of technology and technical know-how, staff training and technical assistance and the licence to use the trademark and the emblem of Isuzu by Isuzu to the Company for the production and sale of (i) CYH; (ii) CYZ; and (iii) EXR/EXZ vehicles in the PRC on an non-exclusive basis.

For the CYH Technology Licence Agreement, an initial fee of ¥700,000,000 is payable by the Company to Isuzu in the following manner: (i) 40% of the initial fee shall be payable within 30 days from the date of approval granted by the relevant PRC authorities; (ii) 10% of the initial fee for each of the sample vehicles CYH①, CYH②, CYH③ and CYH④ and a total of 40% of the initial fee shall be payable within 30 days from the date of completion of the provision of each CYH vehicles confirmed in writing by both the Company and Isuzu; and (iii) 5% of the initial fee for each of the sample vehicles CYH①, CYH②, CYH③ and CYH④ and a total of 20% of the initial fee shall be payable within 30 days from the date of the bulk production of each CYH vehicles confirmed in writing by both the Company and Isuzu.

# 關連交易(續)

關於CYZ技術許可協議,首 次費用700,000,000日圓應 由本公司按以下方式支付予 五十鈴:(i)首次費用之40% 應自相關中國機關授出批 准日期起30日內支付;(ii)首 次費用之40%應自本公司與 五十鈴均書面確認技術信息 提供完成之日期起30日內支 付;及(iii)首次費用之20%應 自本公司與五十鈴均書面確 認CYZ汽車大量生產之日期 起30日內支付。

關於EXR/EXZ技術許可協 議,首次費用700,000,000日 圓應由本公司按以下方式支 付予五十鈴:(i)首次費用之 40%應自相關中國機關授出 批准日期起30日內支付;(ii) 首次費用之40%應自本公司 與五十鈴均書面確認技術信 息提供完成之日期起30日內 支付;及(iii)首次費用之20% 應自本公司與五十鈴均書面 確認EXR/EXZ汽車大量生產 之日期起30日內支付。

# CONNECTED TRANSACTIONS (Cont'd)

For the CYZ Technology Licence Agreement, an initial fee of ¥700,000,000 is payable by the Company to Isuzu in the following manner: (i) 40% of the initial fee shall be payable within 30 days from the date of approval granted by the relevant PRC authorities; (ii) 40% of the initial fee shall be payable within 30 days from the date of completion of the provision of technical know-how confirmed in writing by both the Company and Isuzu; (iii) 20% of the initial fee shall be payable within 30 days from the date of the bulk production of the CYZ vehicles confirmed in writing by both the Company and Isuzu.

For the EXR/EXZ Technology Licence Agreement, an initial fee of ¥700,000,000 is payable by the Company to Isuzu in the following manner: (i) 40% of the initial fee shall be payable within 30 days from the date of approval granted by the relevant PRC authorities; (ii) 40% of the initial fee shall be payable within 30 days from the date of completion of the provision of technical know-how confirmed in writing by both the Company and Isuzu; (iii) 20% of the initial fee shall be payable within 30 days from the date of the bulk production of the EXR/EXZ vehicles confirmed in writing by both the Company and Isuzu.

#### **DIRECTORS' REPORT**

#### 關連交易(續)

本公司亦須就出售各輛 CYH、CYZ及EXR/EXZ汽 車 支付予五十鈴之專利權費, 按每輛汽車的現地附加值 ×3%計算。本年度內, 由於本公司尚未開始銷售 各CYH、CYZ及EXR/EXZ汽 車,本公司未於本年度內支 付任何專利權費。

(iv) 本公司於二零一六年四月 二十七日與五十鈴簽訂了 CAN信號技術開發協議,內 容關於本公司委託五十鈴, 就滿足VC61系列汽車及6U 國V對應及6W國V對應發動 機之相關規格的CAN信號系 統進行開發。在完成開發 時,五十鈴須向本公司提 交按照CAN信號技術開發協 議規定及本公司的指示進 行開發所製作的技術信息 及記載、記錄其明細表的 文件和電子數據各一份。 本公司應按以下方式支付代 價 116,715,427 日 圓 予 五 十 鈴:(i)於CAN信號技術開發 協議簽訂日起20天內,支付 58,357,713 日 圓 ; 及(ii)於 開 發業務完成日起20天內,支 付58,357,713日圓。

# CONNECTED TRANSACTIONS (Cont'd)

The Company will also have to pay royalties to Isuzu in relation to the sale of each CYH, CYZ and EXR/EXZ vehicles, which are calculated at 3% of the on-site added value of each vehicle. During the year, as the Company has not commenced the sale of CYH, CYZ and EXR/EXZ vehicles, the Company has not paid any royalties during the year.

(iv) On 27 April 2016, the Company and Isuzu entered into the CAN Signaling Technology Development Agreement, pursuant to which the Company engaged Isuzu to develop the CAN Signaling System with the corresponding specifications meeting the VC61 series vehicles and the corresponding engines for the 6U National V and the 6W National V standards. Upon the completion of the development, Isuzu shall submit the Company with the technical information and records, the documents with their details and electronic data during the development based on the provisions of the CAN Signaling Technology Development Agreement and the instructions of the Company. The Company shall pay a total consideration of ¥116,715,427 to Isuzu in the following manner: (i) ¥58,357,713 shall be payable within 20 days from the signing day of the CAN Signaling Technology Development Agreement; and (ii) ¥58,357,713 shall be payable within 20 days from the completion day of the business development.

本項於本年度與五十鈴之關 連交易詳情及金額亦載於綜 合財務報表附註31(ii)。

The details and amounts of the connected transaction with Isuzu during the year and also set out in note 31(ii) to the consolidated financial statements.

#### **DIRECTORS' REPORT**

有關本集團進行之關聯方交易的 資料載於綜合財務報表附註31(i)至 (vi)。該等關聯方交易亦構成上市 規則第14A章定義的關連交易或持 續關連交易,而董事會確認本公 司已就該等交易遵守上市規則第 14A章的規定。

#### 五大供應商及客戶

截至二零一六年十二月三十一日 止年度,本集團的五大供應商佔 總採購額51.74%,最大的供應商 佔 總 採 購 額 21.23%。 慶 鈴 集 團 及其附屬公司、本公司之一間合 資公司及五十鈴透過其供應零件 及部件予本集團之一間日本貿易 公司均屬本集團之五大供應商。 與慶鈴集團及其附屬公司,及與 五十鈴之交易詳情載於上文「關連 交易」一節內。除上述披露外,截 至二零一六年十二月三十一日止 年度,本公司董事及監事、其聯 繫人或任何股東(據董事會所知 擁有5%以上本公司之股本者), 概無擁有本集團五大供應商任 何權益。截至二零一六年十二月 三十一日止年度,慶鈴集團為最 大客戶,除慶鈴集團外,本集團 五大客戶應佔總銷售額低於本集 團總銷售額之30%。

The information of the related party transactions entered into by the Group is set out in Note 31(i) to (vi) to the consolidated financial statements. Those related party transactions also constitute connected transactions or continuing connected transactions as defined in Chapter 14A of the Listing Rules, and the Board confirms that the Company has complied with the requirements in Chapter 14A of the Listing Rules for those transactions.

#### **FIVE LARGEST SUPPLIERS AND CUSTOMERS**

For the year ended 31 December 2016, the five largest suppliers accounted for 51.74% of the total purchases of the Group. The largest supplier accounted for 21.23% of the total purchases. Qingling Group and its subsidiaries, a joint venture of the Company and a Japanese trading company, through which Isuzu channels its supply of parts and components to the Group, are included in the five largest suppliers of the Group. Details of transactions with Qingling Group and its subsidiaries and with Isuzu are set out in the section "Connected Transactions" above. Other than disclosed above, the Company's directors and supervisors, their associates or any shareholders (which to the knowledge of the directors own more than 5% of the Company's share capital), did not have any interests in the Group's five largest suppliers for the year ended 31 December 2016. For the year ended 31 December 2016, Qingling Group was the largest customer. The aggregate sales attributable to the Group's five largest customers (except Qingling Group) were less than 30% of the Group's total sales.

# **DIRECTORS' REPORT**

# 可換股證券、購股權、認股權 證或類似權利

本公司及其附屬公司於本年度並 無發行或授出任何可換股證券、 購股權、認股權證或類似權利。

本年度並無由本公司或其附屬公 司及共同控制實體發行或授出而 尚未行使或尚未轉換之換股權證 券、購股權、認股權證或類似權 利。

#### 委託存款

於二零一六年十二月三十一日, 本集團並無任何委託存款或已逾 期但於到期未能取回之任何定期 存款。

# 購買、出售或贖回本公司之上 市證券

於本年度內,本公司或其附屬公 司並無購買、贖回或出售任何本 公司之上市證券。

#### 僱員

於二零一六年十二月三十一日, 本集團僱員人數為2,857人(二零 一五年:2,842人)。於本年度內, 僱員人數及其薪酬政策並無發生 重大變動。本集團積極為各階層 員工制訂並實施各類培訓計劃。

# **CONVERTIBLE SECURITIES, OPTIONS, WARRANTS OR SIMILAR RIGHTS**

The Company and its subsidiaries did not issue or grant any convertible securities, options, warrants or similar rights during the

There were no outstanding or conversion of convertible securities, options, warrants or similar rights issued or granted by the Company or its subsidiaries and jointly controlled entity during the year.

#### **DESIGNATED DEPOSITS**

As at 31 December 2016, the Group did not hold any designated deposits or any time deposits that were overdue but could not be collected upon maturity.

# PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S **LISTED SECURITIES**

During the year, none of the Company or its subsidiaries had purchased, redeemed or sold any of the Company's listed securities.

#### **EMPLOYEES**

As at 31 December 2016, the Group had 2,857 employees (2015: 2,842 employees). During the year, no material change was noted for the number of employees or their remuneration policy. The Group actively formulated and implemented various training to its staff of all levels.

#### **DIRECTORS' REPORT**

# 僱員退休計劃

本集團之僱員退休福利計劃詳情 載於綜合財務報表附註8。

# 董事及監事進行證券交易之標 準守則

本公司已採納上市規則附錄十所 載的標準守則。本公司向所有董 事及監事作出特定查詢後,確認 所有董事及監事於本年度內一直 遵守標準守則之規定。

#### 優先購股權

本公司之公司章程並無有關優先 購股權之條款。

#### 公司管治

本公司企業管治常規之資料載於 第66至88頁「企業管治報告」內。

#### 公眾持股量

在二零一六年期間,根據本公司 取得的公開資料及就其董事所知 悉,因公眾持有不少於本公司已 發行股份之25%,故公眾持股量 足夠。

#### 審閲賬目

審核委員會已與本公司管理層及 核數師審閱了本集團所採納之 會計原則及實務並討論審核、 風險管理及內部監控及財務滙報 事宜,包括審閱截至二零一六年 十二月三十一日止年度之經審核 綜合財務報表。

#### STAFF RETIREMENT SCHEME

Details of the Group's staff retirement benefits scheme are set out in note 8 to the consolidated financial statements.

# MODEL CODE FOR SECURITIES TRANSACTIONS BY **DIRECTORS AND SUPERVISORS**

The Company has adopted the Model Code as set out in Appendix 10 to the Listing Rules. Based on specific enquires to all directors and supervisors, the Company confirms that all Directors and supervisors have complied with the requirements of the Model Code during the year.

#### **PRE-EMPTIVE RIGHTS**

There is no provision for pre-emptive rights under the Company's Articles of Association.

#### **CORPORATE GOVERNANCE**

The information on the Company's corporate governance practices is set out in the "Corporate Governance Report" from pages 66 to 88.

#### **PUBLIC FLOAT**

Based on the information that is publicly available to the Company and within the knowledge of its directors, there is sufficient public float as not less than 25% of the Company's issued shares are held by the public throughout the year 2016.

#### **REVIEW OF ACCOUNTS**

The audit committee has reviewed with the management and auditors of the Company the accounting principles and practices adopted by the Group and discussed auditing, risk management and internal controls and financial reporting matters including the review of the audited consolidated financial statements for the year ended 31 December 2016.

# **DIRECTORS' REPORT**

#### 核數師

有關續聘德勤華永會計師事務所 (特殊普通合夥)重慶分所及德 勤 ● 關黃陳方會計師行為本公司 核數師之決議案將於二零一七年 股東周年大會上提呈。

# 董事資料的變動

根據上市規則第13.51B(1)條,於 二零一六年八月二十六日(為通過 本公司二零一六年中期報告當日) 至二零一七年三月二十四日(為通 過本公司二零一六年年報當日)期 間,董事按第13.51(2)條第(a)至(e) 段及第(g)段規定披露資料的變動 如下:

- 李巨星先生已委任為本公 司代行董事長、薪酬委員會 成員及提名委員會成員及 主席,由二零一六年九月 二十六日生效。
- 李巨星先生已辭任為本公 司代行董事長、薪酬委員會 成員及提名委員會成員及 主席,由二零一六年十二月 二十二日生效。

承董事會命 羅宇光 董事長

中國,重慶 二零一十年三月二十四日

#### **AUDITORS**

A resolution will be submitted to the annual general meeting for 2017 to re-appoint Deloitte Touche Tohmatsu Certified Public Accountants LLP Chongging Branch and Deloitte Touche Tohmatsu as auditors of the Company.

#### **CHANGE IN DIRECTOR'S INFORMATION**

In accordance with Rule 13.51B(1) of the Listing Rules, during the period from 26 August 2016 (as the date of approval of the 2016 Interim Report of the Company) to 24 March 2017 (as the date of approval of the 2016 Annual Report of the Company), changes in information required to be disclosed by Directors pursuant to paragraphs (a) to (e) and (g) of Rule 13.51(2) are as follows:

- Mr. LI Juxing has been appointed as the Acting Chairman, a member of the remuneration committee, and a member and the chairman of the nomination committee of the Company with effect from 26 September 2016.
- 2. Mr. LI Juxing resigned as the Acting Chairman, a member of the remuneration committee, and a member and the chairman of the nomination committee of the Company with effect from 22 December 2016.

By order of the Board LUO Yuguang **CHAIRMAN** 

Chongging, the PRC 24 March 2017

# CORPORATE GOVERNANCE REPORT

本公司高度重視並致力維持高標 準的企業管治,董事會相信良好 的企業管治操守對增加投資者信 心及保障股東權益極為重要。本 公司重視員工、紀律守則、公司 政策及規定,並以此作為企業管 治常規的基礎。董事會已經採取 優良的管治與披露常規,並致力 不斷改良該等常規,建立高度操 守的企業文化。

截至二零一六年十二月三十一日 止年度,本公司已遵守上市規則 附錄十四所載之《企業管治守則》 之守則條文,惟偏離《企業管治 守則》的守則條文第A.1.8條(見下 述)除外。

根據《企業管治守則》的守則條文 第A.1.8條,發行人須就董事面 臨的法律訴訟作出適當的投保安 排。透過定期、適時及有效地與 董事及本集團管理層溝通,本集 團管理層深信,所有可能向本公 司董事提出之申索及法律訴訟均 能有效地處理,且本公司董事遭 確切起訴之機會較微。本公司將 於其認為必要時檢討及考慮作出 相關安排。

#### 董事會

董事會成員須為本公司創造良 好業績及可持續的發展,並為此 向股東負責。董事會負責管理本 公司的所有重要事項,包括負責 召集股東大會、執行股東大會決 議、決定公司經營計劃和投資方 案、制定公司的年度財務預決算 方案,制定及批准內部監控和風 險管理系統,監察高級管理人員 的表現。董事須就本公司的利益 作客觀決定。

#### 董事會多元化政策

董事會於二零一三年九月採納了 成員多元化政策以符合於二零 一三年九月起生效有關董事會多 元化的新守則條文。

The Company puts high emphasis on and endeavors to maintain a high standard of corporate governance. The Board believes that good corporate governance practices are important to promote investors' confidence and protect the interest of our shareholders. The Company attach importance to our staff, our code of conduct and our corporate policies and standards, which together form the basis of our corporate governance practices. The Board has adopted sound corporate and disclosure practices, and is committed to continuously improving those practices and cultivating an ethical corporate culture.

For the year ended 31 December 2016, the Company has complied with the code provisions in the Corporate Governance Code as set out in Appendix 14 of the Listing Rules except for the deviation from code provision A.1.8 of the Corporate Governance Code as stated below.

Under code provision A.1.8 of the Corporate Governance Code, an issuer should arrange appropriate insurance cover in respect of legal action against its directors. With regular, timely and effective communications among the directors and the management of the Group, the management of the Group believes that all potential claims and legal actions against the directors of the Company can be handled effectively, and the possibility of actual litigation against the directors of the Company is relatively low. The Company will review and consider to make such arrangement as and when it thinks necessary.

#### THE BOARD

Members of the Board are accountable to the Shareholders for the success and sustainable development of the Company. The Board is responsible for the management of all the important issues of the Company, including the duties of convening general meetings, implementing the resolutions passed at the general meetings, determining the operating strategies and investment proposals of the Company, formulating the plans of the Company for annual financial budgets and final accounts, establishing and approving the internal control and risk management systems and monitoring the performance of the members of the senior management. The Directors shall make objective decisions for the interests of the Company.

#### **BOARD DIVERSITY POLICY**

The Board adopted board diversity policy in September 2013 to comply with the new code provisions in relation to board diversity effective from September 2013.

## CORPORATE GOVERNANCE REPORT

本公司在設定董事會成員組合 時,董事會應根據本公司業務而 具備適當所需技巧、經驗及多樣 的觀點與角度。董事會所有委任 均以用人唯才為原則,並在考慮 人選時以客觀條件充分顧及董事 會多元化的裨益。

甄選人選將按一系列多元化範 疇 為 基 準 , 包 括 不 限 於 性 別 、 年齡、文化及教育背景、種族、 專業經驗、技能、知識及服務任 期,最終將按人選的長處及可為 董事會提供的貢獻而作決定。

於二零一六年十二月三十一日, 董事會由11名董事組成,包括7位 執行董事及4位獨立非執行董事, 獨立非執行董事佔董事會人數超 過36%。

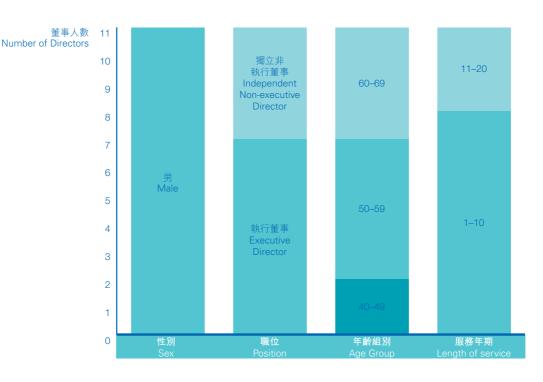
董事會的組成按系列多元化範疇 為基準的分析載列如下:

When determining the composition of the Board, the Company shall take into account our business operations and select candidates with appropriate and necessary skills and experience and those who can express their views in a multi-angle perspective. All Board appointments will be based on meritocracy, and candidates will be considered against objective criteria, having due regard for the benefits of diversity on the Board.

Selection of candidates will be based on a range of diversity perspectives, including but not limited to gender, age, cultural and education background, ethnicity, professional experience, skills, knowledge and length of service. The ultimate decision will be based on merit and contribution that the selected candidates will bring to the Board.

As at 31 December 2016, the Board is comprised of 11 members, including 7 executive Directors and 4 independent non-executive Directors. Independent non-executive Directors account for over 36% of the number of Board members.

An analysis of the Board based on a scope of diversity perspective is set forth below:



# CORPORATE GOVERNANCE REPORT

田中誠人先生及袴田直人先生分 別因主要股東五十鈴汽車有限公 司人事變動及工作調整而辭任為 執行董事,本公司已於二零一六 年六月十五日舉行的股東周年大 會上選舉太田正紀先生及小村嘉 文先生為執行董事,分別接替田 中誠人先生及袴田直人先生所辭 任之執行董事職務;曾建江先生 因工作調整之原因而辭任為執行 董事,本公司於二零一六年六月 十五日舉行的股東周年大會上選 舉徐松先生為執行董事,接替曾 建江先生所辭任之執行董事職 務。何勇先生因工作變動而辭任 為執行董事,本公司於二零一六 年十二月二十二日舉行的臨時股 東大會上選舉羅宇光先生為執行 董事,接替何勇先生所辭任之執 行董事職務。

Mr. Makoto TANAKA and Mr. Naoto HAKAMATA have resigned as executive Directors due to changes in personnel of Isuzu Motors Limited, a substantial Shareholder and the change of work allocation respectively. The Company elected Mr. Masanori OTA and Mr. Yoshifumi KOMURA as executive Directors to replace Mr. Makoto TANAKA and Mr. Naoto HAKAMATA who resigned as executive Directors at the annual general meeting held on 15 June 2016. Mr. ZENG Jianjiang has resigned as an executive Director due to the change of work allocation. The Company elected Mr. XU Song as an executive Director to replace Mr. ZENG Jianjiang who resigned as an executive Director at the annual general meeting held on 15 June 2016. Mr. HE Yong, has resigned as an executive Director due to the change of work allocation. The Company elected Mr. LUO Yuguang as an executive Director to replace Mr. HE Yong who resigned as an executive Director at the extraordinary general meeting held on 22 December 2016.

截至二零一六年十二月三十一 日止年度,董事會由11名董事組 成:

For the year ended 31 December 2016, the Board is comprised of 11 directors:

#### 執行董事

羅宇光先生(董事長) 前垣圭一郎先生

(副董事長兼總經理)

高建民先生 太田正紀先生 小村嘉文先生 李巨星先生 徐松先生

#### 獨立非執行董事

龍濤先生 宋小江先生 劉天倪先生 劉二飛先生

#### **Executive Directors**

Mr. LUO Yuguang (Chairman)

Mr. Keiichiro MAEGAKI (Vice Chairman and General Manager)

Mr. GAO Jianmin Mr. Masanori OTA Mr. Yoshifumi KOMURA

Mr. LI Juxing Mr. XU Song

#### **Independent Non-Executive Directors**

Mr. LONG Tao Mr. SONG Xiaojiang Mr. LIU Tianni Mr. LIU Erh Fei

## CORPORATE GOVERNANCE REPORT

各董事履歷詳情載於本年報「董 事、監事及高級管理人員之簡短 個人資料」一節中。

根據本公司章程,所有董事(包括 獨立非執行董事)須每三年至少告 退一次。彼等須獲得股東投票贊 成重選方可連任。

本公司已收到現任的每位獨立非 執行董事按上市規則第3.13條的 規定發出有關其獨立性的周年確 認函。本公司認為所有獨立非執 行董事都按上市規則維持其獨立 性。

#### 董事會的責任及授權

董事會擬定本公司的整體策略, 監察本公司高級管理層表現及相 關風險和監控制度,以達到本公 司發展規劃。有關本公司的日常 管理則授權執行董事及高級管理 人員處理,彼等之後須向董事會 彙報。所有董事會成員有權個別 及單獨接觸高級管理人員,並獲 得有關本公司經營及業務發展的 全面及適時的資料,包括關於重 大事項的月度報告及建議。

董事會已將其若干職能授權董事 會轄下各委員會,並就有關事宜 向其尋求獨立的專業意見。

#### 董事會會議及出席率

董事會定期舉行會議檢討本公司 的財務及營運表現,並商討未來 策略。於二零一六年,本公司召

Biographical particulars of the Directors are set out in the section headed "Biographical Details of Directors, Supervisors and Senior Management" in this annual report.

Pursuant to the articles of association of the Company, all the directors, including independent non-executive Directors, shall be subject to retirement by rotation at least once every three years, and their re-election is subject to a vote of the Shareholders.

The Company has received annual confirmations of independence from each of the existing independent non-executive Directors in accordance with Rule 3.13 of the Listing Rules. The Company considers that all the independent non-executive Directors are independent in accordance with the Listing Rules.

#### RESPONSIBILITIES AND DELEGATION OF THE BOARD

The Board determines the overall strategies of the Company, and monitors the performance of the senior management and the related risks and control systems so as to achieve the development objectives of the Company. Day-to-day management of the Company is delegated to the executive Directors and the senior management, who are required to report back to the Board. All the members of the Board have separate and independent access to the senior management, and are provided with full and timely information about the conduct of the business and development of the Company, including monthly reports and recommendations on significant matters.

The Board has delegated some of its functions to the committees under the Board, and will seek independent and professional advices from them in respect of related matters.

# **BOARD MEETINGS AND ATTENDANCE**

The Board meets regularly to review the financial and operating performance of the Company and to discuss future strategy. During 2016, the Company held 10 board meetings, and the attendance

# **CORPORATE GOVERNANCE REPORT**

開了10次董事會會議,下列為各 董事於二零一六年出席董事會會 議的出席紀錄:

record of each director at the board meetings in 2016 is set out below:

董事 Directors	親身出席率/ 會議次數 Attendance in person/Number of Meetings	受委代表出席率/ 會議次數(註1) Attendance by Proxy/Number of Meetings (Note 1)
執行董事		
Executive Directors		
何勇先生 <i>(董事長)</i> (於二零一六年九月二十六日辭任) (註2)	6/7	0/0
Mr. HE Yong <i>(Chairman)</i> (resigned on 26 September 2016) (Note 2) 羅宇光先生 <i>(董事長)</i> (於二零一六年十二月二十二日獲委任)(註3)	6/7 1/1	0/0 0/0
Mr. LUO Yuguang <i>(Chairman)</i> (appointed on 22 December 2016) (Note 3)	1/1	0/0
前垣圭一郎先生	10/10	0/0
Mr. Keiichiro MAEGAKI	10/10	0/0
高建民先生	9/10	0/0
Mr. GAO Jianmin	9/10	0/0
田中誠人先生(於二零一六年六月十五日辭任)(註4)	0/0	5/5
Mr. Makoto TANAKA (resigned on 15 June 2016) (Note 4)	0/0	5/5
太田正紀先生(於二零一六年六月十五日獲委任)(註5) Mr. Masanori OTA (appointed on 15 June 2016) (Note 5)	0/0 0/0	5/5 5/5
将田直人先生(於二零一六年六月十五日辭任)(註4)	0/0	5/5 5/5
Mr. Naoto HAKAMATA (resigned on 15 June 2016) (Note 4)	0/0	5/5
小村嘉文先生(於二零一六年六月十五日獲委任)(註5)	1/1	4/4
Mr. Yoshifumi KOMURA (appointed on 15 June 2016) (Note 5)	1/1	4/4
曾建江先生(於二零一六年五月二十七日辭任)(註4)	4/4	0/0
Mr. ZENG Jianjiang (resigned on 27 May 2016) (Note 4)	4/4	0/0
徐松先生(於二零一六年六月十五日獲委任)(註5)	6/6	0/0
Mr. XU Song (appointed on 15 June 2016) (Note 5) 李巨星先生	6/6	0/0
学已生元生 Mr. LI Juxing	10/10 10/10	0/0 0/0
IVII. LI JUAIIIY	10/10	0/0
獨立執行董事		
Independent Non-executive Directors		
龍濤先生	10/10	0/0
Mr. LONG Tao 宋小江先生	10/10	0/0
Mr. SONG Xiaojiang	8/8 8/8	2/2 2/2
Mi. 30NG Aladjang 劉二飛先生	9/9	1/1
Mr. LIU Erh Fei	9/9	1/1
劉天倪先生	10/10	0/0
Mr. LIU Tianni	10/10	0/0

# CORPORATE GOVERNANCE REPORT

#### 註:

- 根據本公司的公司章程第一百零三 (1) 條,董事因故不能出席董事會會議, 可以書面委託其他董事代為出席董 事會會議。
- 於何勇先生辭任前,本公司舉行了8 次董事會會議。
- 於羅宇光先生委任後,本公司舉行了 1次董事會會議。
- 於田中誠人先生、袴田直人先生及曾 建江先生辭任前,本公司舉行了5次 董事會會議。
- 於太田正紀先生、小村嘉文先生及徐 松先生委任後,本公司舉行了4次董 事會會議。

在董事會會議上,董事會審閱的 重大事項包括本公司的年度及半 年度財務報告、年度預算、分派 末期及中期股息的建議、年度報 告及半年度報告。所有董事至少 14天前獲知會所有定期舉行的董 事會會議,並有機會將討論事項 列入會議議程。每次定期舉行的 董事會會議的議程及董事會文件 均於至少3天前送交全體董事。董 事會的所有會議記錄均由公司秘 書保管,以供董事杳詢。

董事會成員之間概無重大財務、 業務、家族或其他重要/相關關 係。

#### Notes:

- Pursuant to Article 103 of the Articles of Association of the Company, where a Director is unable to attend the board meetings due to certain cause, he may in writing appoint other Director to attend the board meetings on his/her behalf.
- Prior to the resignation of Mr. HE Yong, the Company held 8 board meetings. (2)
- After the appointment of Mr. LUO Yuguang, the Company held 1 board meeting.
- Prior to the resignation of Mr. Makoto TANAKA, Mr. Naoto HAKAMATA and Mr. ZENG Jianjiang, the Company held 5 board meetings.
- After the appointment of Mr. Masanori OTA, Mr. Yoshifumi KOMURA and Mr. XU Song, the Company held 4 board meetings.

At the board meetings, the Board reviewed significant matters including the Company's annual and interim financial statements, annual budget, proposals for final and interim dividends, annual report and interim report. At least 14 days' notice is given to all directors for all regular board meetings and all directors are given the opportunity to include matters for discussion in the agenda. The agenda and board papers for each meeting are sent to all directors at least 3 days in advance of every regular board meeting. All minutes of the board meetings are kept by the company secretary and are available to all directors for inspection.

There is no material financial, business, family, or other material/ relevant relationship between any two members of the Board.

#### CORPORATE GOVERNANCE REPORT

#### 公司秘書

鄒光華先生及佟達釗先生自二零 一六年五月二十七日及一九九四 年四月二十八日分別獲委任為負 責中國事務的公司秘書及負責香 港事務的公司秘書。鄒光華先生 為本公司全職僱員,出任本集團 財務總監職務,並對本公司的日 常事務有所認識。

佟達釗先生為香港執業律師及佟 達釗律師行(本公司香港法律顧 問)之資深合夥人,以及中國委 託公證人。彼持有英國曼特斯特 大學法律及會計學士學位,擁有 二十多年香港執業律師經驗, 佟先生亦為多家香港上市公司的 秘書。雖然佟先生並非本公司僱 員,彼負責向董事會提供法律及 管治事宜方面意見。本公司內部 主要的聯絡人是本公司中國事務 公司秘書鄒光華先生。

根據上市規則第3.29條,於 一九九四年十二月三十一日或之 前為發行人公司秘書的人士,必 須由二零一十年一月一日起的財 政年度遵守上市規則第3.29條的 相關專業培訓要求。然而,鄒光 華先生及佟達釗先生各自確認於 二零一六年度已接受不少於十五 小時的相關專業培訓。

#### **COMPANY SECRETARY**

Mr. ZOU Guanghua and Mr. TUNG Tat Chiu Michael were appointed as company secretaries for PRC and Hong Kong affairs respectively on 27 May 2016 and 28 April 1994. Mr. ZOU Guanghua is a full time employee of the Company, and works as the Chief Financial Officer of the Group. He is familiar with the daily routine of the Company.

Mr. TUNG Tat Chiu Michael is a practicing solicitor in Hong Kong and the senior partner of Tung & Co., the Hong Kong legal adviser of the Company and a China Appointed Attesting Officer. He holds a B.A. degree in law and accounting from the University of Manchester, the United Kingdom. He has over 20 years of experience as a practicing solicitor in Hong Kong. Mr. TUNG is also the company secretary of a number of companies listed in Hong Kong. Although Mr. TUNG is not an employee of the Company, he has been appointed by the Board to advise on legal and governance related issues. The primary corporate contact person of the Company is Mr. ZOU Guanghua, the company secretary for PRC affairs.

According to Rule 3.29 of the Listing Rules, the persons who had been working as company secretaries for the issuers on or before 31 December 1994 shall comply with the requirements in relation to professional trainings set out in Rule 3.29 of the Listing Rules from the financial year beginning at 1 January 2017. However, as confirmed respectively by Mr. ZOU Guanghua and Mr. TUNG Tat Chiu Michael, they had taken the relevant professional trainings for no less than 15 hours during the year of 2016.

#### CORPORATE GOVERNANCE REPORT

#### 董事長與總經理

本公司董事會董事長與總經理分 別由羅宇光先生和前垣圭一郎先 生擔任,為兩個明確劃分的不同 職位。

主席負責領導與監管董事會的運 作,有效地規劃董事會會議,確 保董事會以符合本公司最佳利益 的方式行事。主席應積極鼓勵董 事全面參與董事會的事務並對董 事會的職能作出貢獻,在主席的 領導下,本公司董事會已採取良 好的企業管治實務和程序,並採 取適當步驟與股東保持有效溝通。

總經理負責管理本公司的業務, 以及制定與實施本公司政策,並 就本公司整體管理向董事會負有 責任。本公司總經理跟其他執行 董事與各核心業務部門的行政管 理隊伍通力合作,確保本公司業 務的資金需求得到充足供應,同 時根據計劃與預算密切監察本公 司營運與財務業績,並就關於本 公司發展的相關事宜向董事會提 供意見。本公司總經理與主席和 所有董事保持溝通,確保他們充 分瞭解本公司所有重大的業務發 展與事情,並負責建立與維持高 效率的行政隊伍以支援其履行職 責。

#### **CHAIRMAN AND GENERAL MANAGER**

Mr. LUO Yuguang and Mr. Keiichiro MAEGAKI hold the positions of Chairman of the Board and General Manager respectively, which are two clearly separate positions.

The Chairman is responsible for leading, and overseeing the operations of the Board, effectively planning the board meetings and ensuring that the Board is acting in the best interests of the Company. The Chairman shall proactively encourage directors to fully participate in the Board's affairs and make contribution to the functions of the Board. The Board, under the Chairman's leadership, has adopted good corporate governance practices and procedures and has taken appropriate steps to maintain effective communication with the shareholders.

The General Manager is responsible for managing the business of the Company, as well as formulating and implementing the Company's policies and is answerable to the Board in relation to the overall management of the Company. The General Manager of the Company works in close association with other executive directors and the administration team of each core business division, ensuring the funding requirements of the business of the Company are sufficiently met and at the same time closely monitor the operation and financial results of the Company according to business plans and budgets, and advise the Board on matters in relation to the Company's development. The General Manager of the Company is required to keep close communication with the Chairman and all directors to keep them fully informed of all substantive matters relating to the Company's business development, and is also responsible for building and maintaining a highly efficient administrative support team to support him to discharge the assigned duties in this position.

#### CORPORATE GOVERNANCE REPORT

#### 董事持續專業發展計劃

所有新委任的董事均獲提供必要 的培訓及資料,確保其對本公司 的營運及業務以及其餘相關條 例、法例、規則及法規下的責任 有適當程序的瞭解。

董事培訓屬持續過程。年內,董 事獲提供本公司表現、狀況及前 景的每月更新資料,以便董事會 整理及各董事可履行其職務。此 外,本公司鼓勵所有董事參與持 續專業發展,以發展及重溫其知 識及技能。本公司不時向董事提 供上市規則以及其他適用監管規 定的最新發展概況,以確保董事 遵守良好的企業管治常規,並提 升其對良好企業管治常規的意識。

# **DIRECTORS' CONTINUING PROFESSIONAL DEVELOPMENT PROGRAMME**

Each newly appointed director is provided with necessary induction and information to ensure that he has a proper understanding of the Company's operations and businesses as well as his responsibilities under the relevant statutes, laws, rules and regulations.

Directors' training is an ongoing process. During the year, directors are provided with monthly updates on the Company's performance, position and prospects to enable the Board as a whole and each director to discharge their duties. In addition, all directors are encouraged to participate in continuous professional development to develop and refresh their knowledge and skills. The Company updates directors on the latest development regarding the Listing Rules and other applicable regulatory requirements from time to time, to ensure compliance and enhance their awareness of good corporate governance practices.

# **CORPORATE GOVERNANCE REPORT**

按董事提供的紀錄,董事截至二 零一六年十二月三十一日止年度 接受培訓的概要如下:

資料。

According to the records provided by the directors, a summary of the trainings received by the directors for the year ended 31 December 2016 is as follows:

董事 Directors		培訓類型 Type of Training	_
<b>執行董事</b> Executive Directors 何勇先生 <i>(董事長)</i> (於二零一六年九月二十六日 Mr. HE Yong <i>(Chairman)</i> (resigned on 26 Septerm 羅宇光先生 <i>(董事長)</i> (於二零一六年十二月二十 Mr. LUO Yuguang <i>(Chairman)</i> (appointed on 22 E 前垣圭一郎先生 Mr. Keiichiro MAEGAKI 高建民先生 Mr. GAO Jianmin 田中誠人先生(於二零一六年六月十五日辭任) Mr. Makoto TANAKA (resigned on 15 June 2016) 校田直人先生(於二零一六年六月十五日辭任) Mr. Naoto HAKAMATA (resigned on 15 June 2016) 校田直人先生(於二零一六年六月十五日辭任) Mr. Naoto HAKAMATA (resigned on 15 June 2017 小村嘉文先生(於二零一六年六月十五日辭任) Mr. Yoshifumi KOMURA (appointed on 15 June 2017 別報文先生(於二零一六年五月二十七日辭任) Mr. ZENG Jianjiang (resigned on 27 May 2016) 徐松先生(於二零一六年六月十五日獲委任) Mr. XU Song (appointed on 15 June 2016) 李巨星先生	nber 20° 二日獲桑 Decemb	A,( (長任) A,B,( er 2016) A,B,( B,( B,( A,B,A,B,A,B,A,B,A,B,A,B,A,B,A,B,A,B,A,B	
Mr. LI Juxing <b>獨立非執行董事</b> Independent Non-executive Directors 龍濤先生 Mr. LONG Tao 宋小江先生 Mr. SONG Xiaojiang 劉二飛先生 Mr. LIU Erh Fei 劉天倪先生 Mr. LIU Tianni		A,B,C A,I A,I A,C A,C A,C A,C A,C A,C A,C A,C	B B C C C C
附註:	Note A.		
A. 出席簡介會及/或研討會及/或論壇。		Attending briefing sessions and/or seminars and/or forums.	
B. 在簡介會及/或研討會及/或論壇 上發表演講。	В.	Making speeches at briefing sessions and/or seminars and/or forums.	
C. 閱讀有關經濟、一般業務、董事職 責、上市規則或其他適用監管規定最 新發展的研討會材料或雜誌及更新	C.	Reading seminar materials or magazines and updates relating to econor general business, directors' responsibilities and the Listing Rules or the late development of other applicable regulatory requirements	, .

#### CORPORATE GOVERNANCE REPORT

#### 董事會轄下委員會

董事會已設有三個委員會(分別為 提名委員會、薪酬委員會及審核 委員會)。董事會負責履行企業管 治守則所載之企業管治職責。董 事會轄下各委員會均獲得足夠資 源,以執行其具體任務。

## 提名委員會

本公司已於二零一二年三月 二十六日成立提名委員會並訂明 其職權範圍。提名委員會由四名 獨立非執行董事(分別為龍濤先 生、宋小江先生、劉天倪先生及 劉二飛先生)及一名執行董事(羅 宇光先生)組成。提名委員會主 席由執行董事羅宇光先生出任, 負責董事的提名,對董事會負責 獲授權權利制定董事提名政策、 訂立提名程序、甄選和推薦董事 所採用的準則,亦負責檢討董事 的架構、人數和組成,及評核獨 立非執行董事的獨立性。董事由 股東大會選舉產生,任期三年, 董事任期屆滿,可以連選連任。 故所有董事的委任均有指定任 期。於二零一六年六月十五日舉 行的股東周年大會上,田中誠人 先生及袴田百人先生辭任為執行 董事,太田正紀先生、小村嘉文 先生及徐松先生獲委任為執行董 事。於二零一六年十二月二十二 日舉行的臨時股東大會上,羅宇 光先生獲委任為執行董事。

#### **BOARD COMMITTEES**

Three committees have been set up by the Board, namely, the Nomination Committee, the Remuneration Committee and the Audit Committee. The Board is responsible for discharging corporate governance functions as set forth in the Corporate Governance Code. Sufficient resources are provided to enable the board committees to undertake their specific roles.

#### **NOMINATION COMMITTEE**

The Company established its nomination committee on 26 March 2012 with the terms of reference. The nomination committee is comprised of four independent non-executive Directors (namely Mr. LONG Tao, Mr. SONG Xiaojiang, Mr. LIU Tianni and Mr. LIU Erh Fei) and one executive director (namely Mr. LUO Yuguang). Mr. LUO Yuguang, an executive Director, serves as the chairman of the nomination committee, and is responsible for the nomination of the Directors. The committee is delegated by the Board to formulate the policies for the nomination of Directors and establish the procedures for the nomination of Directors and the standards for the selection and recommendation of Directors. It is also responsible for the review of the structure, size and composition of the Board and the assessment of the independence of the independent nonexecutive Directors. Directors shall be elected at the shareholders' general meeting for a term of three years. Upon expiry of the term, a Director shall be eligible for re-election. Accordingly, all Directors are appointed for a specific term. At the annual general meeting held on 15 June 2016, Mr. Makoto TANAKA and Mr. Naoto HAKAMATA resigned as executive Directors and Mr. Masanori OTA, Mr. Yoshifumi KOMURA and Mr. XU Song were appointed as executive Directors. At the extraordinary general meeting held on 22 December 2016, Mr. LUO Yuguang was appointed as an executive Director.

#### CORPORATE GOVERNANCE REPORT

提名委員會於二零一六舉行了2次 會議,檢討了董事的架構及評核 獨立非執行董事的獨立性,亦就 提名太田正紀先生、小村嘉文先 生及徐松先生為董事候選人向董 事會提出建議。

下列為提名委員會成員於二零 一六年出席會議的出席紀錄:

The nomination committee held two meetings in 2016. It reviewed the structure of the Board and assessed the independence of the independent non-executive Directors, and made recommendations to the Board on the nomination of Mr. Masanori OTA, Mr. Yoshifumi KOMURA and Mr. XU Song as the candidates to be elected as Directors.

The attendance record of the members of the nomination committee at the meeting held in 2016 is set out below:

出席率/會議次數 成員 Attendance/ Members **Number of Meetings** 執行董事 **Executive Director** 何勇先生(主席)(於二零一六年九月二十六日辭任) 2/2 Mr. HE Yong (Chairman) (resigned on 26 September 2016) 2/2 羅宇光先生(主席)(於二零一六年十二月二十二日獲委任) 不適用 Mr. LUO Yuguang (Chairman) (appointed on 22 December 2016) N/A 獨立非執行董事 **Independent Non-executive Directors** 龍濤先生 2/2 Mr. LONG Tao 2/2 宋小江先生 2/2 Mr. SONG Xiaojiang 2/2 劉二飛先生 2/2 Mr. LIU Erh Fei 2/2 劉天倪先生 2/2 Mr. LIU Tianni 2/2

#### CORPORATE GOVERNANCE REPORT

#### 薪酬委員會

本公司已於二零零六年四月二十 日設立了薪酬委員會。薪酬委員 會由四名獨立非執行董事(分別為 龍濤先生、宋小江先生、劉二飛 先生及劉天倪先生)及一名執行董 事(羅宇光先生)組成。薪酬委員 會主席由宋小江先生出任。

薪酬委員會的職責主要包括:(a) 就董事及高級管理人員的全體薪 酬政策及架構,及就設立正規而 具透明度的程序制訂薪酬政策, 向董事會提出建議;(b)因應董事 會所訂企業方針及目標而檢討及 批准管理層的薪酬建議;(c)(i)獲 董事會轉授釐定個別執行董事及 高級管理人員的薪酬待遇;或(ii) 向董事會建議個別執行董事及高 級管理人員的薪酬待遇;(d)考慮 同類公司支付的薪酬、須付出的 時間及職責以及集團內其他職位 的僱用條件;(e)檢討及批准向執 行董事及高級管理人員就其喪失 或終止職務或委任而須支付的賠 償,以確保該等賠償與合約條款 一致;若未能與合約條款一致, 賠償亦須公平合理,不致過多; (f)檢討及批准因董事行為失當而 解僱或罷免有關董事所涉及的賠 償安排,以確保該等安排與合約 條款一致;若未能與合約條款一 致,有關賠償亦須合理適當;及 (g)就非執行董事的薪酬向董事會 提出建議。

本公司已採納一項向董事會建議 個別執行董事及高級管理人員的 薪酬待遇的模式。

#### **REMUNERATION COMMITTEE**

The Company established its remuneration committee on 20 April 2006. The remuneration committee is comprised of four independent non-executive Directors (namely Mr. LONG Tao, Mr. SONG Xiaojiang, Mr. LIU Erh Fei and Mr. LIU Tianni) and one executive Director (namely Mr. LUO Yuguang). The remuneration committee is chaired by Mr. SONG Xiaojiang.

The main duties of the remuneration committee shall be: (a) to make recommendations to the Board on the policy and structure for the remuneration of all directors and senior management and on the establishment of a formal and transparent procedure for developing remuneration policy; (b) to review and approve the management's remuneration proposals with reference to the Board's corporate goals and objectives; (c)(i) to determine, with delegated responsibility, the remuneration packages of individual executive Directors and senior management; or (ii) to make recommendations to the Board on the remuneration packages of individual executive Directors and senior management; (d) to consider salaries paid by comparable companies, time commitment and responsibilities and employment conditions elsewhere in the group; (e) to review and approve the compensation payable to executive Directors and senior management for any loss or termination of their office or appointment to ensure that it is consistent with contractual terms and is otherwise fair and not excessive; (f) to review and approve compensation arrangements relating to dismissal or removal of Directors for misconduct to ensure that they are consistent with contractual terms and are otherwise reasonable and appropriate; and (g) to make recommendations to the board on the remuneration of non-executive Directors.

The Company has adopted a model to make recommendations to the Board on the remuneration package of individual executive Directors and senior management.

#### CORPORATE GOVERNANCE REPORT

截至二零一六年十二月三十一日 止年度,高級管理人員之薪酬組 別如下:

The remuneration of the members of the senior management by band for the year ended 31 December 2016 is set out below:

#### 薪酬組別 (人民幣) Remuneration Bands (RMB)

0至250,000

超過350,000

250,001至350,000

0 to 250,000 5 250,001 to 350,000 1 0 Over 350,000

註: 上述所披露的高級管理人員乃指董 事及監事以外的僱員。

Note: The members of the senior management disclosed above refer to those employees other than directors and supervisors.

薪酬委員會於二零一六年舉行了 2次會議,就獨立非執行董事的薪 酬向董事會提出建議及就個別執 行董事及高級管理人員特定薪酬 待遇向董事會提出建議,下列為 薪酬委員會成員於二零一六年出 席會議的出席紀錄:

The remuneration committee held two meetings in 2016. It made recommendations to the Board on the remunerations of the independent non-executive directors and the specific remuneration packages of individual executive directors and senior management. The attendance record of the members of the remuneration committee at the meeting held in 2016 is set out below:

出席率/會議次數 成員 Attendance/ Members **Number of Meetings** 

#### 執行董事

#### **Executive Director**

何勇先生(於二零一六年九月二十六日辭任)	2/2
Mr. HE Yong (resigned on 26 September 2016)	2/2
羅宇光先生 (於二零一六年十二月二十二日獲委任)	不適用
Mr. LUO Yuguang (appointed on 22 December 2016)	N/A

#### 獨立非執行董事

#### **Independent Non-executive Directors**

龍馮先生	2/2
Mr. LONG Tao	2/2
宋小江先生 <i>(主席)</i>	2/2
Mr. SONG Xiaojiang (Chairman)	2/2
劉二飛先生	2/2
Mr. LIU Erh Fei	2/2
劉天倪先生	2/2
Mr. LIU Tianni	2/2
	•

人數

Number of persons

#### CORPORATE GOVERNANCE REPORT

#### 審核委員會

本公司已按上市規則成立審核委 員會並訂明其職權範圍,審核委 員會由四位獨立非執行董事組 成,他們均具備瞭解財務報表所 需的商業與財務技巧及經驗。 審核委員會由宋小江先生擔任主 席,其他成員分別為龍濤先生、 劉二飛先生和劉天倪先生。

審核委員會的職責範圍包括提議 聘請或更換外部審計機構、監督 本公司內部審計制度及實施、審 核本公司的財務資訊及其披露, 審查本公司內控制度、負責內部 審計與外部審計之間的溝通。

審核委員會於二零一六年舉行了 2次會議,審閱本公司二零一五年 度業績報告及二零一六年度中期 業績報告並連同董事會審閱本公 司及附屬公司的內部監控系統的 成效,並且認為就目前而言屬有 效及足夠。下列為審核委員會成 員於二零一六年出席會議的出席 紀錄:

#### **AUDIT COMMITTEE**

The Company has established an audit committee with specific terms of reference in accordance with the Listing Rules. The audit committee is comprised of four independent non-executive Directors, who possess appropriate commercial and financial skills and experience to understand financial statements. The audit committee is chaired by Mr. SONG Xiaojiang and other members are Mr. LONG Tao, Mr. LIU Erh Fei and Mr. LIU Tianni.

The terms of reference of the audit committee include the duties to recommend the engagement and replacement of external audit firms, oversee the Company's internal auditing system and implementation, verify the Company's financial information and disclosure, examine the Company's internal control system, and take charge and act as a communication channel between internal and external auditors.

The audit committee held two meetings in 2016. It reviewed the final results for 2015 and the interim results for 2016 and together with the Board considered the effectiveness of the interal control system of the Company and its subsidiaries and considered that it is effective and adequate for the time being. The attendance record of the members of the audit committee at the meetings in 2016 is set out below:

成員	出席率/會議次數 Attendance/
Members	Number of Meetings
獨立非執行董事	
Independent Non-executive Directors	
龍濤先生	2/2
Mr. LONG Tao	2/2
宋小江先生 (主席)	2/2
Mr. SONG Xiaojiang (Chairman)	2/2
劉二飛先生	2/2
Mr. LIU Erh Fei	2/2
劉天倪先生	2/2
Mr. LIU Tianni	2/2

#### CORPORATE GOVERNANCE REPORT

#### 企業管治職能

董事會於二零一二年三月二十六 日採納企業管治守則的守則條文 D.3.1條所載的有關企業管治職責 的職權範圍作為董事會履行企業 管治職責的董事職權範圍,該職 權範圍包括制定及檢討本公司的 企業管治政策及常規,並向董事 會提出建議;檢討及監察董事及 高級管理人員的培訓及持續專業 發展;檢討及監察本公司在遵守 法律及監管規定方面的政策及常 規;制定、檢討及監察僱員及董 事的操守準則及合規手冊(如有); 及檢討本公司遵守《企業管治守 則》的情況及在《企業管治報告》內 的披露。

於二零一六年,董事會已履行上 述企業管治職能。

#### 風險管理及內部監控

董事會全權負責監察本公司旗下 業務單位的運作,董事會委派適 當人員加入所有經營重點業務的 附屬公司董事會,以出席其董事 會會議來監察該公司的運作,每 項業務的管理層須為其業務運作 與表現承擔問責。

本公司管理層已實施風險管理及 內部監控制度合理地保證本集團 之資產受到保證,會計記錄妥為 保存,適當法律規定獲得遵守, 可靠之財務資料已提供予本公司 管理層及予以公開,及足以影響 本集團之投資及業務風險獲得確 認及妥為管理。

#### **CORPORATE GOVERNANCE FUNCTION**

The Board adopted the Terms of Reference for Corporate Governance set out in Code D.3.1 of the Corporate Governance Code as the terms of reference for the Board to perform their duties in relation to corporate governance on 26 March 2012, which include developing and reviewing the Company's policies and practices on corporate governance and making recommendations to the Board; reviewing and monitoring the training and continuous professional development of directors and senior management; reviewing and monitoring the Company's policies and practices on compliance with legal and regulatory requirements; developing, reviewing and monitoring the code of conduct and compliance manual (if any) for the Company's employees and directors; and reviewing the Company's compliance with the Corporate Governance Code and disclosure in the Corporate Governance Report.

During 2016, the Board has performed the corporate governance function as mentioned above.

#### **RISK MANAGEMENT AND INTERNAL CONTROL**

The Board has the ultimate responsibility in overseeing the operation of all business units under the Company's management. It shall appoint suitable qualified personnel to serve on the boards of all subsidiaries operating in key business areas, attending their board meetings to oversee the operations of these companies. The management in each business division is accountable for the operations and performance of the business within its area of responsibility.

The Company's management has implemented a system of risk management and internal control to provide reasonable assurance that the Group's assets are safeguarded, proper accounting records are maintained, applicable laws and regulations are complied with, reliable financial information are provided for the Company's management for publication purposes and investment and business risks affecting the Group are identified and properly managed.

#### CORPORATE GOVERNANCE REPORT

董事會負責確保本集團的風險管 理及內部監控系統妥善而且有 效,以保障股東的投資及本集團 的資產,以及為不會有重大的失 實陳述或損失作出合理而非絕對 的保證,並管理而非消除未能達 到業務目標的風險。

董事會至少每年一次檢討本公司 及其附屬公司的風險管理及內 部監控系統是否有效,檢討涵蓋 內容包括財務監控、運作監控、 合規監控及風險管理功能。董事 會亦考慮本公司在會計及財務彙 報職能方面的資源、員工的資歷 及經驗及彼等之培訓課程和預算 等的充足性。於二零一七年三月 二十四日董事會上已完成對二零 一六年度的上述有關檢討,董事 會認為本公司風險管理及內部監 控系統能妥善有效保障股東的投 資及本集團的資產。

#### 內幕消息

有關處理及發放內幕消息之程序 及內部監控,本公司知悉其根據 《證券及期貨條例》第XIVA部及上 市規則的責任,並因應證券及期 貨事務監察委員會刊發之《內幕消 息披露指引》而制定了內幕消息披 露政策。

#### 董事及監事證券交易

本公司已採納上市規則附錄十所 載之上市公司董事進行證券交易 的標準守則(「標準守則」)作為董 事及監事進行證券交易的操守守 則。經向全體董事及本公司監事 作出特定查詢後,所有董事及本 公司監事確認於二零一六年期間 均已完全遵守標準守則所規定的 標準。

The Board is responsible to ensure a sound and effective risk management and internal control systems to safeguard investments of Shareholders and assets of the Group and provide reasonable but not absolute assurance against the risks of material misstatement or loss, and to manage but not eliminate the risk of failure to achieve business objectives.

The Board review the effectiveness of the risk management and internal control systems of the Company and its subsidiaries at least once every year. The scope of a review includes financial control, operation control, compliance control and risks management functions. The Board will also consider the adequacy of resources, staff qualification and experience, training programmes and budget of the Company's accounting and financial reporting function. As at 24 March 2017, the Board has completed the aforementioned review for 2016 and the Board is of the view that the Company's risk management and internal control system can properly and effectively safeguard the investments of the Shareholders and the assets of the Group.

#### **INSIDE INFORMATION**

With respect to the procedures and internal controls for the handling and dissemination of inside information, the Company is aware of its obligations under Part XIVA of the Securities and Futures Ordinance and the Listing Rules and has established the inside information disclosure policy with close regard to the "Guidelines on Disclosure of Inside Information" issued by the Securities and Futures Commission.

# **DIRECTORS' AND SUPERVISORS' SECURITIES TRANSACTIONS**

The Company has adopted the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code") contained in Appendix 10 of the Listing Rules as the code of conduct regarding securities transactions by Directors and supervisors. After specific enquiry with all the Directors and supervisors of the Company, all Directors and supervisors of the Company confirmed that they have completely complied with the required standard set out in the Model Code throughout 2016.

#### CORPORATE GOVERNANCE REPORT

#### 監事會

本公司監事會由三名監事組成, 其中由股東代表出任的監事兩名 (即關晉明先生及閔慶女士),由 職工代表出任的監事一名(即雷 斌先生)。監事會主席為關晉明先 生。於二零一六年內,本公司監 事依法行使了監督權,保障了股 東、本公司和員工的合法權益。 有關監事會的工作詳情列於年報 內之監事會報告。

監事會於二零一六年舉行了1次會 議,下列為監事會於二零一六年 出席會議的出席紀錄:

#### **SUPERVISORY COMMITTEE**

The supervisory committee is comprised of three members, two of whom are representatives of the Shareholders (namely Mr. GUAN Jinming and Ms. MIN Qing) and one of whom is the representative of the staff and workers (namely Mr. LEI Bin). Mr. GUAN Jinming serves as the chairman of the Supervisory Committee. During 2016, the supervisors of the Company exercised their right of supervision in accordance with the laws to protect the legal interests of the shareholders, the Company and the employees. The details of the work of the Supervisory Committee are set out in the Supervisory Committee's Report in this annual report.

The Supervisory Committee held one meeting in 2016. The attendance record of the members of the Supervisory Committee at the meetings in 2016 is set out below:

出席率/會議次數 監事 Attendance/ **Supervisors Number of Meetings** 股東代表出任的監事 Representatives of the Shareholders 關晉明先生 (監事長) 1/1 Mr. GUAN Jinming (Chairman) 1/1 閔慶女士 1/1 Ms. MIN Qing 1/1 職工代表出任的監事 Representatives of the staff and workers 雷斌先生 1/1 Mr. LEI Bin 1/1

#### CORPORATE GOVERNANCE REPORT

#### 外聘核數師

本公司分別委任德勤華永會計師 事務所(特殊普通合夥)重慶分所 及德勤。關黃陳方會計師行為境 內及境外核數師。該等會計師事 務所不會受聘從事非審計工作, 以保持其獨立性。外聘核數師受 聘從事的工作必須為本公司帶來 明確的效益和增值作用,而且不 會對其審計工作的獨立性和獨立 形象構成負面影響。核數師酬金 披露於綜合財務報表內。

#### 董事對財務報表之責任

董事會在會計部的協助下負責編 製各財政年度的財務報表,並在 編製財務報表時確保採納及應用 適合的會計政策,及遵守中國會 計準則及規例和國際財務報告準 則。董事亦須確保財務報表真實 公平反映本公司的財務狀況及經 營業績。而核數師就本集團財務 報表所作出之申報責任聲明列載 於第89頁至97頁的獨立核數師報 告內。

# 投資者關係及股東權益

本公司於中期與年度財務業績公 佈後,主動為投資界人士安排定 期簡報會,籍此促進投資者關係 與雙向溝通,本公司並透過投資 者關係經理回應索取資訊的要求 與投資界人士的杳詢,本公司亦 按聯交所的有關要求,將本公司 公告、通函等資料及時公佈於本 公司網站(www.qingling.com.cn)

#### **EXTERNAL AUDITOR**

The external auditors currently appointed by the Company are the Messrs. Deloitte Touche Tohmatsu Certified Public Accountants LLP Chongging Branch and Messrs. Deloitte Touche Tohmatsu as its PRC and international auditors respectively. In order to maintain their independence, these accountants do not take on non-audit work. The work the external auditors are engaged to perform must produce measurable efficiency and added value to the Company and should not cause adverse effect on the independence or independent standing of their audit function. The remuneration of the auditor is disclosed in the consolidated financial statements.

# **DIRECTOR'S RESPONSIBILITIES IN RESPECT OF FINANCIAL STATEMENTS**

With the assistance of the accounting department, the Board is responsible for preparing the financial statements for each financial year and ensuring that, in preparing such financial statements, appropriate accounting policies are adopted and applied and the PRC accounting standards and systems and International Financial Reporting Standards are observed, to give a true and fair view of the financial position and operating results of the Company. The statement of the auditor about their responsibilities on the Group's financial statements is set out in the Independent Auditor's Report on pages 89 to 97.

#### **INVESTOR RELATIONS AND SHAREHOLDERS' RIGHTS**

After the announcement of the Company's interim and annual financial results, the Company has proactively arranged for briefing meetings for people from the investment community at regular intervals, using the opportunity to promote investor relations and two-way communication. The Company, through the investor relations manager, responds to the information requests and inquiries from the investment community. The Company also publishes information such as the Company's announcements and circulars on its website (www.qingling.com.cn) in a timely manner under the requirements of the Stock Exchange.

#### CORPORATE GOVERNANCE REPORT

本公司鼓勵股東出席股東大會, 董事長與董事均出席大會,以解 答股東的提問。

The Company encourages Shareholders to attend the general meeting in which the Chairman and Directors will answer questions raised by Shareholders.

年內,本公司召開兩次股東大 會。董事出席股東大會的紀錄如 下:

During the year, the Company has convened two general meetings. The attendance record of directors at the general meetings is set out below:

出席率/股東大會次數 董事 Attendance in person/ **Directors Number of General Meetings** 執行董事 **Executive Directors** 何勇先生(主席)(於二零一六年九月二十六日辭任) 1/1 Mr. HE Yong (Chairman) (resigned on 26 September 2016) 1/1 羅宇光先生(主席)(於二零一六年十二月二十二日獲委任) 不適用 Mr. LUO Yuguang (Chairman) (appointed on 22 December 2016) N/A 前垣圭一郎先生 2/2 Mr. Keiichiro MAEGAKI 2/2 高建民先生 2/2 2/2 Mr. GAO Jianmin 田中誠人先生(於二零一六年六月十五日辭任) 0/1 Mr. Makoto TANAKA (resigned on 15 June 2016) 0/1 太田正紀先生(於二零一六年六月十五日獲委任) 0/1 Mr. Masanori OTA (appointed on 15 June 2016) 0/1 袴田直人先生(於二零一六年六月十五日辭任) 0/1 Mr. Naoto HAKAMATA (resigned on 15 June 2016) 0/1 小村嘉文先生(於二零一六年六月十五日獲委任) 0/1 Mr. Yoshifumi KOMURA (appointed on 15 June 2016) 0/1 曾建江先生(於二零一六年五月二十七日辭任) 不適用 Mr. ZENG Jianjiang (resigned on 27 May 2016) N/A 徐松先生(於二零一六年六月十五日獲委任) 1/1 Mr. XU Song (appointed on 15 June 2016) 1/1 李巨星先生 2/2 Mr. LI Juxing 2/2 獨立非執行董事 **Independent Non-Executive Directors** 龍濤先生 2/2 Mr. LONG Tao 2/2 宋小江先生 2/2 2/2 Mr. SONG Xiaojiang 劉二飛先生 2/2 Mr. LIU Erh Fei 2/2 劉天倪先生 2/2 Mr. LIU Tianni 2/2

#### CORPORATE GOVERNANCE REPORT

#### 憲章文件

於本財政年度,概無任何本公司 的憲章文件有所變動。

#### 股東權利

下文為股東若干權利概要:

#### 應股東的請求召開臨時股東大會

根據本公司的公司章程第八十 條,合計持有在該擬舉行的會議 上有表決權的股份10%以上(含 10%)的兩個或兩個以上的股東, 可以簽署一份或數份同樣格式內 容的書面要求,提請董事會召集 臨時股東大會或類別股東會議, 並闡明會議的議題。董事會在收 到前述書面要求後應盡快召集臨 時股東大會或類別股東會議。前 述持股數按股東提出書面要求日 計算。

如果董事會在收到上述書面要求 後30日內沒有發出召集會議的通 告,提出該要求的股東可以在董 事會收到該要求後四個月內自行 召集會議,召集的程序應盡可能 與董事會召集股東會議的程序相 同。

#### **CONSTITUTIONAL DOCUMENTS**

During the financial year, the Company did not make any amendment to its constitutional documents.

#### SHAREHOLDERS' RIGHTS

Set out below is a summary of certain rights of the Shareholders:

## Convening of extraordinary general meeting on requisition by shareholders

Pursuant to Article 80 of the Articles of Association of the Company, two or more shareholders who hold an aggregate of 10% or more of the shares carrying voting rights at the meeting proposed to be held may, sign one or several written requisition in the same form requesting the Board to convene an extraordinary general meeting of shareholders or a class meeting of shareholders, specifying the objects of the meeting. Upon the receipt of the aforesaid written request(s), the Board shall convene an extraordinary general meeting or a class meeting of Shareholders as soon as possible. The number of the shares held as aforesaid shall be calculated based on these shares held by the Shareholders as at the date of the written requisition.

Where the Board fails to give a notice convening the meeting within thirty days upon the receipt of the aforesaid written requisition, the requisitionists may themselves convene a meeting, within four months upon the receipt of the said requisition by the Board. A meeting convene by the requisitionists shall be convened in the same manner, as nearly as possible, as that in which meetings are to be convened by the Board.

#### CORPORATE GOVERNANCE REPORT

股東因董事會未應前述要求舉行 會議而自行召集並舉行會議的, 其所發生的合理費用,應當由公 司承擔,並從公司欠付失職董事 的款項中扣除。

Any reasonable expenses incurred by the requisitionists by reason of the failure of the Board duly convene a meeting, shall be born by the Company and be deducted from the amounts payable by the Company to such directors who were in default.

# 將股東的建議提呈予股東大會的 程序

# 提案的內容應當屬於股東大會職 權範圍,有明確議題和具體決議 事項,並且符合法律和行政法規 的有關規定。

單獨或者合計持有公司3%或以上 股份的股東,可以在股東大會召 開前10日提出臨時提案並書面提 交召集人。召集人應當在收到提 案後2日內發出股東大會補充通 知,公告臨時提案的內容。

除前款規定外,召集人在發出股 東大會通知後,不得修改股東大 會通知中已列明的提案或增加新 的提案。

有關股東提名人士參選董事的程 序可於本公司網站查閱。

# Procedures for putting forward proposals at shareholders' general meetings by shareholders

The content of a proposal shall be a matter that should be determined by shareholders' general meeting, which shall have definite topics to be discussed and specific matters for resolution and shall be in line with the laws and administrative regulations.

Shareholders that independently or collectively hold 3% or more of shares in the Company may make a temporary proposal and submit it to the convener(s) in written form ten days prior to a shareholders' general meeting. The convener(s) shall give a supplementary notice of shareholders' general meeting to announce the content of the temporary proposal within two days upon receipt of the proposal.

Except as provided in the preceding paragraph, after sending out a notice of shareholders' general meeting, the convener(s) shall not make any amendments to the proposals included in the notice or add any new proposals.

The procedures for shareholders to propose a person for election as a director is made available in the website of the Company.

#### CORPORATE GOVERNANCE REPORT

#### 將股東的查詢送達董事會的程序

股東可隨時以書面形式經公司秘 書轉交彼等的查詢及關注事項予 董事會,公司秘書鄒光華先生的 聯絡詳情如下:

鄒光華先生

慶鈴汽車股份有限公司

中華人民共和國重慶市九龍坡區

中梁山協興村一號

電郵: hk1122@qingling.com.cn

電話: (86) 23-65264125 傳真: (86) 23-68830397

公司秘書將轉交股東的查詢及關 注事項予本公司的董事會及/或 有關的董事會委員會(若適當), 以便回覆股東的提問。

二零一七年,本公司按持續規管 變更,本公司發展趨勢,及股東 的回饋意見,繼續致力於提高公 司管治水平,以確保公司的穩健 發展及增加股東價值。

# Procedures for directing shareholders' enquiries to the board

Shareholders may at any time send their enquiries and concerns to the Board in writing through Mr. ZOU Guanghua, the company secretary, whose contact details are as follows:

Mr. ZOU Guanghua Qingling Motors Co. Ltd

1 Xiexing Cun, Zhongliangshan,

Jiulongpo District, Chongging, the People's Republic of China

E-mail: hk1122@qingling.com.cn

TEL: (86) 23-65264125 Fax: (86) 23-68830397

The Company Secretary shall forward the shareholders' enquiries and concerns to the Board and/or relevant board committees of the Company, where appropriate, to answer the shareholders' questions.

In 2017, the Company will continue to dedicate efforts into enhancing the standard of its corporate governance according to the ongoing regulatory changes, development trend of the Company, and feedback opinions from shareholders, ensuring a stable and healthy growth for the Company while adding value to shareholders.

董事會 鄒光華 公司秘書

中國●重慶 二零一七年三月二十四日 By Order of the Board **ZOU Guanghua** Company Secretary

Chongqing, the PRC 24 March 2017

# Deloitte.

#### 致慶鈴汽車股份有限公司股東

(於中華人民共和國註冊成立的中 外合資股份有限公司)

#### 意見

本核數師(以下簡稱「我們」)已審 計列載於第98頁至第210頁的慶鈴 汽車股份有限公司(「貴公司」)及 其附屬公司(統稱「貴集團」)的綜 合財務報表,此綜合財務報表包 括於二零一六年十二月三十一日 的綜合財務狀況表,及截至該日 止年度的綜合全面收益表、綜合 權益變動表和綜合現金流量表, 以及綜合財務報表附註,包括主 要會計政策概要。

我們認為,該等綜合財務報表已 根據香港會計師公會(「香港會計 師公會」)頒佈的香港財務報告準 則(「香港財務報告準則」)真實 而中肯地反映了 貴集團於二零 一六年十二月三十一日的綜合財 務狀況及截至該日止年度的綜合 財務表現及綜合現金流量,並已 遵照香港公司條例之披露規定妥 為擬備。

#### TO THE SHAREHOLDERS OF QINGLING MOTORS CO., LTD.

(a Sino-foreign joint venture joint stock limited company incorporated in the People's Republic of China with limited liability)

#### **Opinion**

We have audited the consolidated financial statements of Qingling Motors Co., Ltd. (the "Company") and its subsidiaries (collectively referred to as "the Group") set out on pages 98 to 210, which comprise the consolidated statement of financial position as at 31 December 2016, and the consolidated statement of profit or loss and other comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at 31 December 2016, and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with Hong Kong Financial Reporting Standards ("HKFRSs") issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA") and have been properly prepared in compliance with the disclosure requirements of the Hong Kong Companies Ordinance.

#### INDEPENDENT AUDITOR'S REPORT

#### 意見基準

我們已根據香港會計師公會頒佈 的香港審計準則(「香港審計準 則」)進行審計。我們在該等準則 下承擔的責任已在本報告核數師 就審計綜合財務報表承擔的責 任部分中作進一步闡述。根據香 港會計師公會頒佈的專業會計 師道德守則(「守則」),我們獨立 於 貴集團,並已履行守則中的 其他專業道德責任。我們相信, 我們所獲得的審計憑證能充足及 適當地為我們的審計意見提供基 礎。

#### 關鍵審核事項

關鍵審計事項是根據我們的專業 判斷,認為對本期綜合財務報表 的審計最為重要的事項。這些事 項是在我們審計整體綜合財務報 表及出具意見時進行處理的。我 們不會對這些事項提供單獨的意 見。

#### **Basis for Opinion**

We conducted our audit in accordance with Hong Kong Standards on Auditing ("HKSAs") issued by the HKICPA. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Group in accordance with the HKICPA's Code of Ethics for Professional Accountants ("the Code"), and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

#### INDEPENDENT AUDITOR'S REPORT

#### 估計存貨減值

我們將估計存貨減值確定為關鍵 審核事項,原因為估計可變現淨 值(即日常業務過程中的估計售價 減完成及出售將產生的估計成本) 需要管理層的判斷。

貴集團於二零一六年十二月 三十一日擁有存貨約人民幣 587,156,000元(扣除存貨撇減), 見綜合財務報表附註22所披露。 於釐定可變現淨值時, 貴公司 管理層已考慮了類似產品的過往 售價、當前市況、類似產品的預 測使用及銷量。

與存貨減值有關的程序包括:

- 瞭解管理層估計可變現淨值 時使用的 貴集團存貨預測 使用、售價及銷量;
- 考慮截至二零一六年十二月 三十一日止年度及年結後的 存貨售價及銷量,將此資料 與 貴集團於年結日存貨的 預計售價及銷量進行對比;
- 參考類似產品的當前市況、 過往售價及銷量,以質疑釐 定預測銷售的估計售價及銷 量的假設;及
- 於年結日比較存貨成本與估 計可變現淨值及查驗是否已 計提足夠存貨減值。

#### **Estimated impairment of inventories**

We identified the estimated impairment of inventories as a key audit matter due to the management judgement required in the estimation of the net realisable value, which is the estimated selling price in the ordinary course of business, less estimated cost to be incurred to completion and disposal.

As at 31 December 2016, the Group had inventories of approximately RMB587,156,000 (net of write-down of inventories), as disclosed in note 22 to the consolidated financial statements. In determining the net realisable value, the management of the Company considers the historical selling prices of similar products, the current market conditions, forecast usage and sale volume of similar products.

Our procedures in relation to the impairment of inventories included:

- Obtaining an understanding of the Group's forecast usage, selling prices and sale volume of inventories which are used by the management in the estimation of the net realisable value;
- Considering the selling prices and sale volume of inventories during the year ended 31 December 2016 and subsequent to the year end and comparing this information with the Group's expected selling prices and sale volume of inventories at yearend date;
- Challenging the assumptions of determining the estimated selling prices and sale volume of forecast sales with reference to the current market conditions and historical selling prices and sale volume of similar products; and
- Comparing the cost of inventories at year-end date with the estimated net realisable value and checking if adequate impairment of inventories has been made.

#### INDEPENDENT AUDITOR'S REPORT

#### 訴訟

我們將訴訟確定為關鍵審核事項 是因釐定虧損撥備是否被認為屬 必要時涉及不確定性及判斷。

於二零一六年十二月三十一 日, 貴公司捲入兩件重大法律 訴訟,即銀行A及銀行B就負責向 該等銀行作出賠償提起分別的二 零一五年訴訟及二零一六年訴訟 (定義及詳情見綜合財務報表附註 34)。該等銀行聲稱就 貴公司若 干客戶與該等銀行訂立的信貸協 議蒙受損失。

於二零一五年訴訟中,銀行A聲明 應收 貴公司客戶的未結清信貸 餘額合共為人民幣8,000萬元及根 據中華人民共和國(「中國」)法院 的民事裁定 貴公司的銀行結餘 人民幣79,999,000元自二零一五 年八月十六日起已被凍結,見綜 合財務報表附註26及34。

於二零一六年訴訟中,銀行B要 求 貴公司負責償還 貴公司客 戶的到期未償還銀行貸款合共約 人民幣48,300,000元,見綜合財 務報表附註34所披露。

雖然二零一五年訴訟及二零一六 年訴訟尚未由中國法院舉行正式 聽證,針對 貴公司提起的索償 (倘實現)可能導致重大損失及凍 結的銀行結餘亦佔 貴集團資產 重大部分。

#### Litigations

We identified litigations as a key audit matter due to the uncertainty and judgement involved in determining whether a provision for loss is considered necessary.

As at 31 December 2016, the Company has involved in two material legal proceedings, the 2015 Litigation and the 2016 Litigation initiated by Bank A and Bank B (as defined and detailed in note 34 to the consolidated financial statements), respectively, for liable for compensation to these banks which claimed to have suffered losses in respect of credit agreements entered into between certain customers of the Company and these banks.

In the 2015 Litigation, Bank A stated that the outstanding credit balance due from the Company's customer was RMB80 million in aggregate and the Company's bank balances of RMB79,999,000 have been frozen since 16 August 2015 according to a civil ruling issued by a court in the People's Republic of China (the "PRC"), as disclosed in notes 26 and 34 to the consolidated financial statements.

In the 2016 Litigation, Bank B demanded the Company to be liable for the repayment of the outstanding bank loans of the Company's customer falling due in an aggregate amount of approximately RMB48,300,000, as disclosed in note 34 to the consolidated financial statements.

While the 2015 Litigation and the 2016 Litigation have not yet been formally heard by the courts in the PRC, the claims against the Company, if materialised, could result in a significant loss and the frozen bank balances are also significant to the Group's assets.

#### INDEPENDENT AUDITOR'S REPORT

根據 貴公司外部中國法律顧問 的意見, 貴公司董事認為 貴 公司毋須負責二零一五年訴訟及 二零一六年訴訟的任何賠償。因 此,概無就凍結銀行結餘及索償 計提撥備。

Based on the opinion of the Company's external PRC legal adviser, the directors of the Company are of the view that the Company shall not be liable for any compensation under the 2015 Litigation and the 2016 Litigation. Accordingly, no provision for losses in respect of the frozen bank balances and claims have been made.

與二零一五年訴訟及二零一六年 訴訟有關的程序包括:

Our procedures in relation to the 2015 Litigation and the 2016 Litigation included:

- 透過審閱所有相關文件瞭解 二零一五年訴訟及二零一六 年訴訟;
- Obtaining an understanding of the 2015 Litigation and the 2016 Litigation by reviewing all relevant documents;
- 與 貴公司管理層及外部中 國法律顧問討論二零一五年 訴訟及二零一六年訴訟,以 瞭解最新狀態及自彼等取得 二零一五年訴訟及二零一六 年訴訟可能結果的最新評 估;及
- Discussing the 2015 Litigation and the 2016 Litigation with the Company's management and external PRC legal adviser to understand the latest status and obtaining from them the updated assessments of the possible outcome of the 2015 Litigation and the 2016 Litigation; and
- 考慮綜合財務報表披露的充 足性及適當性。
- Considering the adequacy and appropriateness of disclosures in the consolidated financial statements.

#### 其他資料

#### **Other Information**

貴公司董事需對其他資料負責。 其他資料包括刊載於年報內的資 料,但不包括綜合財務報表及我 們的核數師報告。

The directors of the Company are responsible for the other information. The other information comprises the information included in the annual report, but does not include the consolidated financial statements and our auditor's report thereon.

我們對綜合財務報表的意見並不 涵蓋其他資料,我們亦不對該等 其他資料發表任何形式的鑒證結 論。

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

#### INDEPENDENT AUDITOR'S REPORT

結合我們對綜合財務報表的審 計,我們的責任是閱讀其他資 料,在此過程中,考慮其他資料 是否與財務報表或我們在審計過 程中所瞭解的情況存在重大抵觸 或者似乎存在重大錯誤陳述的情 况。基於我們已執行的工作,如 果我們認為其他資料存在重大錯 誤陳述,我們需要報告該事實。 在這方面,我們沒有任何報告。

# 董事及治理層就綜合財務報表承 擔的責任

貴公司董事須負責根據香港會計 師公會頒佈的香港財務報告準則 及香港公司條例擬備真實而中肯 的綜合財務報表,並對其認為為 使綜合財務報表的擬備不存在由 於欺詐或錯誤而導致的重大錯誤 陳述所需的內部控制負責。

在擬備綜合財務報表時,董事負 責評估 貴集團持續經營的能 力,並在適用情況下披露與持續 經營有關的事項,以及使用持續 經營為會計基礎,除非董事有意 將 貴集團清盤或停止經營,或 別無其他實際的替代方案。

治理層須負責監察 貴集團的財 務報告過程。

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

## Responsibilities of Directors and Those Charged with **Governance for the Consolidated Financial Statements**

The directors of the Company are responsible for the preparation of the consolidated financial statements that give a true and fair view in accordance with HKFRSs and the disclosure requirements of the Hong Kong Companies Ordinance, and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the directors are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

#### INDEPENDENT AUDITOR'S REPORT

# 核數師就審計綜合財務報表承擔 的責任

我們的目標,是對綜合財務報表 整體是否不存在由於欺詐或錯誤 而導致的重大錯誤陳述取得合理 保證,並按照我們協定之委聘條 款僅向 閣下(作為整體)出具包 括我們意見的核數師報告。除此 以外,我們的報告不可用作其他 用途。我們並不就此報告之內容 對任何其他人士承擔任何責任或 接受任何義務。合理保證是高水 準的保證,但不能保證按照香港 審計準則進行的審計,在某一重 大錯誤陳述存在時總能發現。錯 誤陳述可以由欺詐或錯誤引起, 如果合理預期它們單獨或匯總 起來可能影響綜合財務報表使用 者依賴財務報表所作出的經濟決 定,則有關的錯誤陳述可被視作 重大。

在根據香港審計準則進行審計的 過程中,我們運用了專業判斷, 保持了專業懷疑態度。我們亦:

識別和評估由於欺詐或錯誤 而導致綜合財務報表存在重 大錯誤陳述的風險,設計及 執行審計程式以應對這些風 險,以及獲取充足和適當的 審計憑證,作為我們意見的 基礎。由於欺詐可能涉及串 謀、偽造、蓄意遺漏、虚假 陳述,或淩駕於內部控制之 上,因此未能發現因欺詐而 導致的重大錯誤陳述的風險 高於未能發現因錯誤而導致 的重大錯誤陳述的風險。

# **Auditor's Responsibilities for the Audit of the Consolidated Financial Statements**

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion solely to you, as a body, in accordance with our agreed terms of engagement, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for contents of this report. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with HKSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with HKSAs, we exercise professional judgement and maintain professional skepticism throughout the audit. We also:

Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

#### INDEPENDENT AUDITOR'S REPORT

- 瞭解與審計相關的內部控制,以設計適當的審計程式,但目的並非對 貴集團內部控制的有效性發表意見。
- 評價董事所採用會計政策的 恰當性及作出會計估計和相 關披露的合理性。
- 對董事採用持續經營會計基 礎的恰當性作出結論。根據 所獲取的審計憑證,確定是 否存在與事項或情況有關的 重大不確定性,從而可能導 致對 貴集團的持續經營能 力產生重大疑慮。如果我們 認為存在重大不確定性, 則有必要在核數師報告中提 請使用者注意綜合財務報表 中的相關披露。假若有關的 披露不足,則修訂我們的意 見。我們的結論是基於核數 師報告日止所取得的審計憑 證。然而,未來事項或情況 可能導致 貴集團不能持續 經營。
- 評價綜合財務報表的整體列報方式、結構和內容,包括披露,以及綜合財務報表是否中肯反映交易和事項。
- 就 貴集團內實體或業務活動的財務資訊獲取充足、適當的審計憑證,以對綜合財務報表發表意見。我們負責重審計的方向、監督和執行。我們為審計意見承擔全部責任。

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.

- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

#### INDEPENDENT AUDITOR'S REPORT

我們與治理層溝通了計劃的審計 範圍、時間安排、重大審計發現 等,包括我們在審計中識別出內 部控制的任何重大缺陷。

我們還向治理層提交聲明,説明 我們已符合有關獨立性的相關專 業道德要求,並與他們溝通有可 能合理地被認為會影響我們獨立 性的所有關係和其他事項,以及 在適用的情況下,相關的防範措 施。

從與治理層溝通的事項中,我們 確定哪些事項對本期綜合財務報 表的審計最為重要,因而構成關 鍵審計事項。我們在核數師報告 中描述這些事項,除非法律法規 不允許公開披露這些事項,或在 極端罕見的情況下,如果合理預 期在我們報告中溝通某事項造成 的負面後果超過產生的公眾利 益,我們決定不應在報告中溝通 該事項。

出具本獨立核數師報告的審計專 案合夥人是嚴家偉先生。

德勤 ● 關黃陳方會計師行 執業會計師 香港

二零一七年三月二十四日

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in the independent auditor's report is Mr. K.W. Yim.

**Deloitte Touche Tohmatsu** 

Certified Public Accountants Hong Kong

24 March 2017

# 綜合損益及其他 全面收益表

截至二零一六年十二月三十一日止年度

# **CONSOLIDATED STATEMENT OF PROFIT OR LOSS** AND OTHER COMPREHENSIVE INCOME

FOR THE YEAR ENDED 31 DECEMBER 2016

			截至 二零一六年	截至 二零一五年
			十二月三十一	十二月三十一
			止年度	止年度
			Year ended	Year ended
			31 December	31 December
			2016	2015
		附註	人民幣千元	人民幣千元
		NOTES	RMB'000	RMB'000
收益	Revenue	5, 6	4,633,785	5,504,296
銷售成本	Cost of sales		(3,769,839)	(4,476,437)
毛利	Gross profit		863,946	1,027,859
其他收入	Other income		164,984	157,734
其他利得及損失淨額	Other gains and losses, net		(4,017)	(6,186)
分銷及銷售成本	Distribution and selling expenses		(202,093)	(374,248)
管理費用	Administrative expenses		(218,647)	(215,831)
研究費用	Research expenses		(57,324)	(36,414)
分佔聯營公司溢利	Share of profit of an associate		208	278
分佔合營公司業績	Share of results of joint ventures		19,569	12,257
除税前溢利	Profit before tax	9	566,626	565,449
所得税支出	Income tax expense	7	(80,577)	(80,310)
	·			
年內溢利及綜合總收益	Profit and total comprehensive income			
	for the year		486,049	485,139
	for the year		=======================================	=======================================
工可 1 1 库/F/左头到豆烷入塘地头。	D (*)			
下列人士應佔年內溢利及綜合總收益:	Profit and total comprehensive			
+ 4 日本 4 2 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4	income for the year attributable to:		404.007	470.007
本公司權益擁有人	Owners of the Company		481,287	479,887
非控股權益	Non-controlling interests		4,762	5,252
			406.040	AOE 100
			486,049	485,139
			D1 12 2 1 -	D1 12 2 1 5
每股基本盈利	Basic earnings per share	14	RMB0.19	RMB0.19

# 綜合財務狀況表

於二零一六年十二月三十一日

# **CONSOLIDATED STATEMENT OF FINANCIAL POSITION**

AT 31 DECEMBER 2016

				於二零一五年 十二月三十一日
			At 31 December	At 31 December
		附註 NOTES	<b>2016</b> 人民幣千元 RMB'000	<b>2015</b> 人民幣千元 RMB'000
非流動資產 物業、廠房及設備 預付土地租 投資物業 無形資產 於聯營公司之權益 於合門日超過三個月之銀行存款	Non-current assets Property, plant and equipment Prepaid lease payments Investment properties Intangible assets Interest in an associate Interests in joint ventures Bank deposits with original maturity	15 16 17 18 19 20	732,984 39,443 32,932 241,762 7,052 480,170	749,086 40,795 34,917 137,030 6,844 470,860
遞延税項資產	more than three months Deferred tax assets	25 21	<u> </u>	376,308 13,744
			1,562,015	1,829,584
流動資產 存貨 應收賬款及其他應收款項及預付款項	Current assets Inventories Trade and other receivables and	22	587,156	766,102
應收票據 預付土地租金 原到期日超過三個月之銀行存款	prepayments Bills receivable Prepaid lease payments Bank deposits with original maturity	23 24 16	898,980 1,582,547 1,383	872,992 2,060,348 1,413
受限制銀行結餘 銀行結餘及現金	more than three months Restricted bank balances Bank balances and cash	25 26 26	3,050,884 79,999 2,434,886	2,416,985 79,999 2,182,750
			8,635,835	8,380,589
流動負債 應付賬款、應付票據及其他應付款項 應付税項	Current liabilities Trade, bills and other payables Tax liabilities	27	2,229,961 8,000	2,317,771 19,614
			2,237,961	2,337,385
流動資產淨額	Net current assets		6,397,874	6,043,204
總資產減流動負債	Total assets less current liabilities		7,959,889	7,872,788
<b>股本及儲備</b> 股本 股本溢價及儲備	Capital and reserves Share capital Share premium and reserves	28	2,482,268 5,176,272	2,482,268 5,092,148
本公司權益擁有人應佔權益 非控股權益	Equity attributable to owners of the Company Non-controlling interests		7,658,540 301,349	7,574,416 298,372
權益總額	Total equity		7,959,889	7,872,788

The consolidated financial statements on pages 98 to 210 were approved and authorised for issue by the Board of Directors on 24 March 2017 and are signed on its behalf by:

李巨星 董事 董事 徐松

董事代表簽署

第98頁至第210頁之綜合財務報表 於二零一七年三月二十四日獲董事會批准及授權發行,並由下列

Li Juxing DIRECTOR Xu Song DIRECTOR

# 綜合權益變動表

截至二零一六年十二月三十一日止年度

#### CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

FOR THE YEAR ENDED 31 DECEMBER 2016

本公司權益擁有人應佔權益 Equity attributable to owners of the Company

			,				,			
		股本 Share Capital 人民幣千元 RMB'000	股本溢價 Share premium 人民幣千元 RMB'000	資本公積金 Capital reserve 人民幣千元 RMB'000 (附註(a)) (Note (a))	surplus	Discretionary surplus reserve fund 人民幣千元 RMB'000 (附註12)	保留溢利 Retained profits 人民幣千元 RMB'000	總計 <b>Total</b> 人民幣千元 RMB'000	非控股權益 Non- controlling interests 人民幣千元 RMB'000	權益總額 Total equity 人民幣千元 RMB'000
於二零一五年一月一日 年度溢利及綜合總收益	At 1 January 2015 Profit and total comprehensive	2,482,268	1,764,905	572,239	953,501	2,347	1,716,432	7,491,692	296,380	7,788,072
年度分配 支付二零一四年末期股息	income for the year Appropriation for the year 2014 final dividend paid	_	_ _	_ _	— 47,583	_ _	479,887 (47,583)	479,887 —	5,252 —	485,139 —
(附註13) 一間附屬公司向其非控股 股東支付股息	(Note 13) Dividend paid by a subsidiary to its non-controlling	_	-	-	-	_	(397,163)	(397,163)	-	(397,163)
<b>双米</b> 又刊	shareholder								(3,260)	(3,260)
於二零一五年十二月三十一日 年度溢利及綜合總收益	At 31 December 2015 Profit and total comprehensive	2,482,268	1,764,905	572,239	1,001,084	2,347	1,751,573	7,574,416	298,372	7,872,788
	income for the year	_	_	_	_	_	481,287	481,287	4,762	486,049
年度分配 支付二零一五年末期股息	Appropriation for the year 2015 final dividend paid	_	_	_	47,951	_	(47,951)	_	_	_
(附註13) 一間附屬公司向其非控股 股東支付股息	(Note 13) Dividend paid by a subsidiary to its non-controlling	_	_	-	_	_	(397,163)	(397,163)	_	(397,163)
瓜本又門瓜壶	shareholder								(1,785)	(1,785)
於二零一六年十二月三十一日	At 31 December 2016	2,482,268	1,764,905	572,239	1,049,035	2,347	1,787,746	7,658,540	301,349	7,959,889

#### 附註:

資本公積金主要指一筆約人民幣 (a) 572,206,000元(二零一五年: 人民 幣 572,206,000 元) 款項,乃國有資 產管理局批准於緊接本公司在成立 前由慶鈴汽車(集團)有限公司(「慶 鈴集團」,即本集團最終控股公司) 及慶鈴汽車有限公司投入本公司 的資產淨值以作為一九九四年重 組的一部份,比較本公司成立時所 發行1,500,000,000股的面值人民幣 1,500,000,000元之超出部分。

#### Note:

(a) The capital reserve mainly includes an amount of approximately RMB572,206,000 (2015: RMB572,206,000) which represents the excess of the value of the net assets immediately before the establishment of the Company injected into the Company by 慶鈴汽車(集團)有限公司 ("Qingling Group" ultimate holding company of the Group) and 慶鈴汽車有限公司 as part of the reorganisation in 1994 which was approved by the State Administration of Stateowned Assets, over the nominal value of the 1,500,000,000 shares issued upon establishment of the Company of RMB1,500,000,000.

# 綜合現金流量表

# CONSOLIDATED STATEMENT OF CASH FLOWS

截至

截至

截至二零一六年十二月三十一日止年度

FOR THE YEAR ENDED 31 DECEMBER 2016

		二零一六年	二零一五年
		十二月三十一日	十二月三十一日
		止年度	止年度
		Year ended	Year ended
		31 December	31 December
		2016	2015
		人民幣千元	人民幣千元
		RMB'000	RMB'000
經營業務	OPERATING ACTIVITIES		
除税前溢利	Profit before tax	566,626	565,449
已作調整:	Adjustments for:		
利息收入	Interest income	(118,621)	(102,928)
分佔聯營公司溢利	Share of profit of an associate	(208)	(278)
分佔合營公司溢利	Share of results of joint ventures	(19,569)	(12,257)
應收款項已確認減值虧損	Impairment loss recognised (reversal of		
(減值虧損撥回)	impairment loss) on trade receivables	391	(769)
存貨撇減至可變現淨值	Write-down of inventories to net realisable value	79,036	34,146
物業、廠房及設備折舊	Depreciation of property, plant and equipment	63,071	201,571
無形資產攤銷	Amortisation of intangible assets	25,278	13,435
預付土地租金攤銷	Release of prepaid lease payments	1,383	1,411
投資物業折舊	Depreciation of investment properties	1,985	2,209
出售物業、廠房及設備之虧損淨額	Loss on disposal of property,		
	plant and equipment, net	292	1,990
匯兑收益淨額	Net foreign exchange gain	(1,303)	(994)
營運資金調整前之經營業務現金流	Operating cash flows before movements		
	in working capital	598,361	702,985
存貨減少	Decrease in inventories	99,910	237,239
應收賬款及其他應收款項及預付款項(增加)減少	(Increase) decrease in trade and other receivables		•
	and prepayments	(26,379)	5,312
應收票據減少	Decrease in bills receivable	477,801	688,312
受限制銀行結餘增加	Increase in restricted bank balances	_	(79,999)
應付賬款、應付票據及其他應付款項(減少)增加	(Decrease) increase in trade,		
	bills and other payables	(182,340)	22,149
經營業務所得現金	Cash generated from operations	967,353	1,575,998
<b>繳付所得税款項</b>	Income taxes paid	(106,119)	(93,480)
**************************************		(.00,110)	
經營業務所得現金淨額	NET CASH FROM OPERATING ACTIVITIES	861,234	1,482,518
		Appual P	

# 綜合現金流量表 CONSOLIDATED STATEMENT OF CASH FLOWS 載至二零一六年十二月三十一日止年度 FOR THE YEAR ENDED 31 DECEMBER 2016

截至

截至

		二零一六年	二零一五年
		十二月三十一日	十二月三十一日
		止年度	止年度
		Year ended	Year ended
		31 December	31 December
		2016	2015
		人民幣千元	人民幣千元
		RMB'000	RMB'000
		7111112 000	711111111111111111111111111111111111111
投資業務	INVESTING ACTIVITIES		
存入原到期日超過三個月之銀行存款	Placement of bank deposits with original maturity		
11/1/1/1/1/11/11/11/11/11/11/11/11/11/1	more than three months	(5,919,365)	(2,865,017)
提取原到期日超過三個月之銀行存款	Withdrawal of bank deposits with original maturity	(0/0:0/000/	(2/000/01.7/
14. WW. 51. W. B. KENZ - 167.1 K. 24.1.1.1.3 W.	more than three months	5,673,988	2,866,999
收購物業、廠房及設備、無形資產及預付土地租金	Acquisition of property, plant and equipment,	0,070,000	2,000,000
以特別不 MM/// MM/// MM// MM// MM// MM// MM//	intangible assets and prepaid lease payments	(83,455)	(97,842)
利息收入	Interest received	106,407	105,439
出售物業、廠房及設備所得款項	Proceeds on disposal of property,	100,107	100,100
HI III A MANA MANA MANA MANA MANA MANA MA	plant and equipment	713	393
自合營公司收取股息	Dividends received from a joint venture	10,353	8,748
向合營公司額外注資	Additional capital to a joint venture	(94)	(52,771)
門日古公司版//江京	Additional capital to a joint venture		(02,771)
投資業務所用現金淨額	NET CASH USED IN INVESTING ACTIVITIES	(211,453)	(34,051)
INANIMATI W		(2::/:00)	(6.766.7
融資業務	FINANCING ACTIVITIES		
已付股息	Dividends paid	(397,163)	(397,163)
已付一間附屬公司的非控股股東股息	Dividends paid to a non-controlling shareholder	(557,165)	(557,105)
LII 同門風召門即介門从水水心	of a subsidiary	(1,785)	(3,260)
	or a subsidiary	(1,700)	(3,200)
融資業務所用現金淨額	NET CASH USED IN FINANCING ACTIVITIES	(398,948)	(400,423)
成员未切川川九业厅联	NET GAGIT GOLD IN THINANGING ACTIVITIES	(000,040)	(400,423)
現金及現金等價物增加淨額	NET INCREASE IN CASH		
<b>况並及况並守良彻坦加序</b> 做	AND CASH EQUIVALENTS	250,833	1,048,044
於一月一日之現金及現金等價物	CASH AND CASH EQUIVALENTS	250,655	1,040,044
N 月 日之犹亚及先亚守良彻	AT 1 JANUARY	2,182,750	1,133,712
以外幣持作現金之結餘之匯兑變動的影響	Effects of exchange rate changes on	2,102,730	1,133,712
<b>公开中国下先业之和</b> 场之匹几友到时刻言	the balances of cash held in foreign currencies	1,303	994
	the balances of cash held in foreign currencies	1,303	
於十二月三十一日之現金及現金等價物,	CASH AND CASH EQUIVALENTS		
即銀行結餘及現金	AT 31 DECEMBER,		
以 X I 加 欧 X 次 亚	represented by bank balances and cash	2,434,886	2,182,750
	יסף שלים שלים שלים היים אינים שלים שלים שלים יים יים יים יים יים יים יים יים יים		

截至二零一六年十二月三十一日止年度

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

#### 1. 概況

本公司為於中華人民共和國(「中 國」)註冊成立的中外合資股份有 限公司且其股份於香港聯合交易 所有限公司上市。本公司之註冊 辦事處地址及主要營業地點為中 國重慶市九龍坡區中梁山協興村 一號。本公司及其附屬公司(「本 集團」)的主要業務為生產及銷售 五十鈴輕型商用車、多功能車、 皮卡車、中型及重型商用車以及 汽車零件及部件。

本公司之母公司及最終控股公司 為慶鈴集團(一間於中國重慶成立 之國有企業)。

綜合財務報表以本公司及其附屬 公司之功能貨幣人民幣(「人民 幣」)呈列。

#### **GENERAL**

The Company is a Sino-foreign joint venture joint stock limited company incorporated in the People's Republic of China (the "PRC") with limited liability and its shares are listed on The Stock Exchange of Hong Kong Limited. The address of the registered office and principal place of business of the Company is 1 Xiexing Cun, Zhong Liang Shan, Jiu Long Po District, Chongging, the PRC. The principal activities of the Company and its subsidiaries (the "Group") are the production and sale of Isuzu light-duty trucks, multi-purposes vehicles, pick-up trucks, medium and heavy-duty trucks and automobile parts and accessories.

The parent and ultimate holding company of the Company is Qingling Group (a state-owned enterprise established in Chongqing, the PRC).

The consolidated financial statements are presented in Renminbi ("RMB") which is also the functional currency of the Company and its subsidiaries.

截至二零一六年十二月三十一日止年度

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

# 2. 應用新訂及香港財務報告 準則(「香港財務報告準 則」)修訂本

# 2. APPLICATION OF NEW AND AMENDMENTS TO HONG KONG FINANCIAL REPORTING STANDARDS ("HKFRSs")

# 對本年度強制生效之香港財務報 告準則之修訂本

# Amendments to HKFRSs that are mandatorily effect for the current year

本年度,本集團已首次採納下列 由香港會計師公會(「香港會計師 公會」)頒佈之香港財務報告準則 之修訂本:

The Group has applied the following amendments to HKFRSs issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA") for the first time in the current year:

香港財務報告準則 收購合資經營權益 第11號(修訂本) 的會計處理 香港會計準則 披露計劃

第1號(修訂本)

香港財務報告準則 對香港財務報告 準則二零-二年 (修訂本) 至二零一四年

週期之年度改進 香港會計準則 潛清折舊及 第16號及香港 攤銷的

可接受方式

會計準則第38號 (修訂本)

香港會計準則 農業: 第16號及香港 生產性植物

會計準則第41號

(修訂本)

香港財務報告準則 投資實體:

第10號、香港 應用合併的 財務報告準則 例外規定

第12號及香港 會計準則第28號 (修訂本)

Amendments to HKFRS 11 Accounting for Acquisitions of Interest

in Joint Operations

Amendments to HKAS 1 Disclosure Initiative

Amendments to HKFRS Annual Improvements to HKFRSs 2012-2014 Cycle

Amendments to Clarification of Acceptable Methods of HKAS 16 and HKAS 38 Depreciation and Amortisation

Amendments to Agriculture: Bearer Plants

Amendments to HKFRS 10, HKFRS 12 and HKAS 28

HKAS 16 and HKAS 41

Investment Entities: Applying the Consolidation Exception

於本年度應用上述香港財務報告 準則之修訂本對本集團本年及以 前年度之財務表現及狀況及/或 該等綜合財務報表所載披露並無 構成重大影響。

The application of the amendments to HKFRSs in the current year has had no material impact on the Group's financial performance and positions for the current and prior years and/or on the disclosures set out in the consolidated financial statements.

截至二零一六年十二月三十一日止年度

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

## 應用新訂及香港財務報告 準則(「香港財務報告準 則」)修訂本(續)

# 已頒佈但尚未生效之新增香港財 務報告準則及香港財務報告準則 修訂本

本集團並無提前應用下列已頒佈 但尚未生效之新增香港財務報告 準則及香港財務報告準則修訂本:

香港財務報告準則 金融工具1 第9號 香港財務報告準則 來自客戶合約的 收益及相關修訂 第15號 租賃2 香港財務報告準則 第16號 香港財務報告準則 以股份付款交易的 第2號(修訂本) 分類及計量1 香港財務報告準則 對香港財務報告

第4號(修訂本) 準則第4號保險 合約應用香港 財務報告準則 第9號金融工具1

香港會計準則第7號 披露計劃。 (修訂本)

香港會計準則 就未實現虧損 第12號(修訂本) 確認遞延税項 資產4 香港財務報告準則 投資者及其聯營

第10號及香港 公司或合營企業 會計準則第28號 出售或注入資產3 (修訂本)

香港財務報告準則 對香港財務報告 (修訂本) 準則二零-四年 至二零一六年 週期之年度改進

於2018年1月1日或之後開始之年度 1 期間生效。

- 於2019年1月1日或之後開始之年度 2 期間生效。
- 於將予釐定日期或之後開始的年度 3 期間牛效。
- 於2017年1月1日或之後開始之年度 4 期間生效。
- 5 於2017年1月1日(或2018年1月1日) 或之後開始之年度期間適用,若適

**APPLICATION OF NEW AND AMENDMENTS TO** HONG KONG FINANCIAL REPORTING STANDARDS ("HKFRSs") (Cont'd)

New and amendments to HKFRSs in issue but not yet effective

The Group has not early applied the following new and amendments to HKFRSs that have been issued but are not vet effective:

HKFRS 9 Financial Instruments<sup>1</sup>

HKFRS 15 Revenue from Contracts with Customers

and the related Amendments<sup>1</sup>

HKFRS 16 Leases2

Amendments to HKFRS 2 Clarification and Measurement of

Share-based Payment Transactions<sup>1</sup>

Applying HKFRS 9 Financial Instruments Amendments to HKFRS 4

with HKFRS 4 Insurance Contracts1

Amendments to HKAS 7 Disclosure Initative4

Recognition of Deferred Tax Assets for Amendments to HKAS 12

Unrealised Losses<sup>4</sup>

Amendments to HKFRS 10 Sale or Contribution of Assets between and HKAS 28 an Investor and its Associate or

Joint Venture<sup>3</sup>

Amendments to HKFRSs Annual Improvements to

HKFRSs 2014-2016 Cvcle<sup>5</sup>

- Effective for annual periods beginning on or after 1 January 2018.
- Effective for annual periods beginning on or after 1 January 2019. 2
- 3. Effective for annual periods beginning on or after a date to be determined.
- 4. Effective for annual periods beginning on or after 1 January 2017.
- 5 Effective for annual periods beginning on or after 1 January 2017 or 1 January 2018, as appropriate.

截至二零一六年十二月三十一日止年度

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

2. 應用新訂及香港財務報告 準則(「香港財務報告準 則」)修訂本(續)

已頒佈但尚未生效之新增香港財務報告準則及香港財務報告準則修訂本(續)

#### 香港財務報告準則第9號金融工具

香港財務報告準則第9號引入了有關金融資產、負債、一般對沖會計的分類和計量新要求及金融資產的減值要求。

香港財務報告準則第9號之主要規 定載述如下:

屬香港財務報告準則第9號 範圍內之所有已確認金融資 產其後均須按攤銷成本或公 允價值計量。特別是目的為 收集合約現金流量之業務模 式內所持有,及合約現金流 量僅為償還本金及尚未償還 本金所生利息之債項投資, 一般於其後會計期間結算日 按攤銷成本計量。於目的為 同時收集合約現金及出售 金融資產的業務模式內所持 有的債務工具,以及條款令 於特定日期產生的現金流純 為支付本金及未償還本金的 利息的債務工具,通常按公 允價值計入其他全面收益內 計量。所有其他債項投資及 股本投資均於其後會計期間 結算日按公允價值計量。 此外,根據香港財務報告準 則第9號,實體可能不可撇 銷地選擇在其他全面收益中 呈列股權投資之公允價值變 動(持作買賣用涂除外),且 一般只在損益中確認股息收 入。

2. APPLICATION OF NEW AND AMENDMENTS TO HONG KONG FINANCIAL REPORTING STANDARDS ("HKFRSs") (Cont'd)

New and amendments to HKFRSs in issue but not yet effective (Cont'd)

#### **HKFRS 9 Financial Instruments**

HKFRS 9 introduced new requirements for the classification and measurement of financial assets, liabilities, general hedge accounting and impairment requirements for financial assets.

Key requirements of HKFRS 9 are described below:

All recognised financial assets that are within the scope of HKFRS 9 are required to be subsequently measured at amortised cost or fair value. Specifically, debt investments that are held within a business model whose objective is to collect the contractual cash flows, and that have contractual cash flows that are solely payments of principal and interest on the principal outstanding are generally measured at amortised cost at the end of subsequent accounting periods. Debt instruments that are held within a business model whose objective is achieved both by collecting contractual cash flows and selling financial assets, and that have contractual terms that give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding, are generally measured at fair value through other comprehensive income. All other debt investments and equity investments are measured at their fair value at the end of subsequent accounting periods. In addition, under HKFRS 9, entities may make an irrevocable election to present subsequent changes in the fair value of an equity investment (that is not held for trading) in other comprehensive income, with only dividend income generally recognised in profit or loss.

截至二零一六年十二月三十一日止年度

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

應用新訂及香港財務報告 準則(「香港財務報告準 則」)修訂本(續)

2. APPLICATION OF NEW AND AMENDMENTS TO HONG KONG FINANCIAL REPORTING STANDARDS ("HKFRSs") (Cont'd)

已頒佈但尚未生效之新增香港財 務報告準則及香港財務報告準則 修訂本(續)

New and amendments to HKFRSs in issue but not yet effective (Cont'd)

# 香港財務報告準則第9號金融工具 (續)

#### **HKFRS 9 Financial Instruments (Cont'd)**

就指定為按公允價值計入損 益之金融負債而言,香港財 務報告準則第9號規定,因 信貸風險變動應佔之金融負 債公允價值變動金額於其他 全面收益呈列,除非在其他 全面收益確認負債之信貸風 險變動影響會導致或擴大損 益上之會計錯配。金融負債 信貸風險變動應佔之金融負 債公允價值變動其後不會重 新分類至損益。根據香港會 計準則第39號金融工具:確 認及計量,指定為按公允價 值計入損益之金融負債公允 價值變動全部金額於損益呈 列。

- With regard to the measurement of financial liabilities designated as at fair value through profit or loss, HKFRS 9 requires that the amount of change in the fair value of the financial liability that is attributable to changes in the credit risk of that liability is presented in other comprehensive income, unless the recognition of the effects of changes in the liability's credit risk in other comprehensive income would create or enlarge an accounting mismatch in profit or loss. Changes in fair value of financial liabilities attributable to changes in the financial liabilities' credit risk are not subsequently reclassified to profit or loss. Under HKAS 39 Financial Instruments: Recognition and Measurement, the entire amount of the change in the fair value of the financial liability designated as fair value through profit or loss was presented in profit or loss.
- 就金融資產的減值而言,與 香港會計準則第39號項下按 已產生信貸虧損模式計算相 反,香港財務報告準則第9 號規定按預期信貸虧損模式 計算。預期信貸虧損模式需 要實體於每結算日將預期信 貸虧損及該等信貸虧損的預 期變動入賬,以反映信貸風 險自初始確認以來的變動。 換言之,毋須再待發生信貸 事件即可確認信貸虧損。
- In relation to the impairment of financial assets, HKFRS 9 requires an expected credit loss model, as opposed to an incurred credit loss model under HKAS 39. The expected credit loss model requires an entity to account for expected credit losses and changes in those expected credit losses at each reporting date to reflect changes in credit risk since initial recognition. In other words, it is no longer necessary for a credit event to have occurred before credit losses are recognised.

截至二零一六年十二月三十一日止年度

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

2. 應用新訂及香港財務報告 準則(「香港財務報告準 則」)修訂本(續)

2. APPLICATION OF NEW AND AMENDMENTS TO HONG KONG FINANCIAL REPORTING STANDARDS ("HKFRSs") (Cont'd)

已頒佈但尚未生效之新增香港財 務報告準則及香港財務報告準則 修訂本(續)

New and amendments to HKFRSs in issue but not yet effective (Cont'd)

## 香港財務報告準則第9號金融工具 (續)

## **HKFRS 9 Financial Instruments (Cont'd)**

新訂一般對沖會計規定保留 根據香港會計準則第39號目 前可運用之三類對沖會計機 制。根據香港財務報告準則 第9號,已為合資格作對沖 會計處理之各類交易提供更 大的靈活性,特別是擴闊合 資格作為對沖工具之工具類 別以及合資格作對沖會計處 理的非金融項目之風險成分 類別。此外,追溯性定量成 效測試已經剔除。新規定同 時引入增加披露有關實體風 險管理活動之規定。

The new general hedge accounting requirements retain the three types of hedge accounting mechanisms currently available in HKAS 39. Under HKFRS 9, greater flexibility has been introduced to the types of transactions eligible for hedge accounting, specifically broadening the types of instruments that qualify for hedging instruments and the types of risk components of non-financial items that are eligible for hedge accounting. In addition, the retrospective quantitative effectiveness test has been removed. Enhanced disclosure requirements about an entity's risk management activities have also been introduced.

除與本集團以攤銷成本計量的金 融資產有關的按預期信貸虧損模 式計算的潛在提早確認信貸虧 損外,基於本集團於二零一六年 十二月三十一日之金融資產及負 債分析,本公司董事預期,日後 採納香港財務報告準則第9號不會 對本集團之金融資產及金融負債 之金額產生其他重大影響。

Except for the potential early recognition of credit losses based on the expected loss model in relation to the Group's financial assets measured at amortised cost, the directors of the Company anticipate that the adoption of HKFRS 9 in the future may not have other significant impact on amounts reported in respect of the Group's financial assets and financial liabilities based on an analysis of the Group's financial instruments as at 31 December 2016.

截至二零一六年十二月三十一日止年度

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

應用新訂及香港財務報告 準則(「香港財務報告準 則」)修訂本(續)

已頒佈但尚未生效之新增香港財 務報告準則及香港財務報告準則 修訂本(續)

## 香港財務報告準則第15號來自客 戶合約的收益

香港財務報告準則第15號已頒 佈,其制定一項單一全面模式供 實體用作將自客戶合約所產生的 收益入賬。於香港財務報告準則 第15號生效後,其將取代現時載 於香港會計準則第18號收益、香 港會計準則第11號建築合約及相 關詮釋的收益確認指引。

香港財務報告準則第15號的核心 原則為實體所確認描述向客戶轉 讓承諾貨品或服務的收益金額, 應為能反映該實體預期就交換該 等貨品或服務有權獲得的代價。 具體而言,該準則引入確認收益 的五個步驟:

- 第一步:識別與客戶訂立的 合約
- 第二步:識別合約中的履約 責任
- 第三步: 釐定交易價格
- 第四步:將交易價格分配至 合約中的履約責任
- 第五步:於實體完成履約責 任時(或就此)確認收益

2. APPLICATION OF NEW AND AMENDMENTS TO HONG KONG FINANCIAL REPORTING STANDARDS ("HKFRSs") (Cont'd)

New and amendments to HKFRSs in issue but not yet effective (Cont'd)

## **HKFRS 15 Revenue from Contracts with Customers**

HKFRS 15 was issued which establishes a single comprehensive model for entities to use in accounting for revenue arising from contracts with customers. HKFRS 15 will supersede the current revenue recognition guidance including HKAS 18 Revenue, HKAS 11 Construction Contracts and the related interpretations when it becomes effective.

The core principle of HKFRS 15 is that an entity should recognise revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. Specifically, the standard introduces a 5-step approach to revenue recognition:

- Step 1: Identify the contract(s) with a customer
- Step 2: Identify the performance obligations in the contract
- Step 3: Determine the transaction price
- Step 4: Allocate the transaction price to the performance obligations in the contract
- Step 5: Recognise revenue when (or as) the entity satisfies a performance obligation

截至二零一六年十二月三十一日止年度

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

 應用新訂及香港財務報告 準則(「香港財務報告準 則」)修訂本(續)

已頒佈但尚未生效之新增香港財 務報告準則及香港財務報告準則 修訂本(續)

## 香港財務報告準則第**15**號來自客 戶合約的收益(續)

本公司董事預計,日後應用香港 財務報告準則第15號可能會對称 集團綜合財務報表中所已呈報的 金額及披露的資料構成影響的 一次本集團完成詳細審閱前第 理估算有關香港財務報告準則第 15號的影響並不可行。

## 香港財務報告準則第16號租賃

香港財務報告準則第16號為識別出租人及承租人的租賃安排及會計處理引入一個綜合模式。香港財務報告準則第16號於生效日期起將取代香港會計準則第17號租賃及有關詮釋。

香港財務報告準則第16號根據所務報告準則第16號根據所資產是否的。除短期租賃及服務合約,經營租賃資產情況外,經營租賃的差與自承租人須就有自發除,並由承租人須就有有的實施。 實達與其種的,並由於與其種的 實達。 2. APPLICATION OF NEW AND AMENDMENTS TO HONG KONG FINANCIAL REPORTING STANDARDS ("HKFRSs") (Cont'd)

New and amendments to HKFRSs in issue but not yet effective (Cont'd)

### HKFRS 15 Revenue from Contracts with Customers (Cont'd)

Under HKFRS 15, an entity recognises revenue when (or as) a performance obligation is satisfied, i.e. when "control" of the goods or services underlying the particular performance obligation is transferred to the customer. Far more prescriptive guidance has been added in HKFRS 15 to deal with specific scenarios. Furthermore, extensive disclosures are required by HKFRS 15.

The directors of the Company anticipate that the application of HKFRS 15 in the future may have an impact on the amounts reported and disclosures made in the Group's consolidated financial statements. However, it is not practicable to provide a reasonable estimate of the effect of HKFRS 15 until the Group performs a detailed review.

#### **HKFRS 16 Leases**

HKFRS 16 introduces a comprehensive model for the identification of lease arrangements and accounting treatments for both lessors and lessees. HKFRS 16 will supersede HKAS 17 *Leases* and the related interpretation when it becomes effective.

HKFRS 16 distinguishes lease and service contracts on the basis of whether an identified asset is controlled by a customer. Distinctions of operating leases and finance leases are removed for lessee accounting and is replaced by a model where a right-of-use asset and a corresponding liability have to be recognised for all leases by lessees, except for short-term leases and leases of low value assets.

截至二零一六年十二月三十一日止年度

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

應用新訂及香港財務報告 準則(「香港財務報告準 則」)修訂本(續)

已頒佈但尚未生效之新增香港財 務報告準則及香港財務報告準則 修訂本(續)

## 香港財務報告準則第16號和賃 (續)

使用權資產初步按成本計量,隨 後按成本(若干例外情況除外)減 累計折舊及減值虧損計量,經租 賃負債任何重新計量調整。租賃 負債初步按當時未支付租賃付款 現值計量。隨後,租賃負債經(其 中包括)利息及租賃付款以及租賃 修改影響予以調整。就現金流分 類而言,本集團現時呈列先期預 付租賃款項作為有關自用租賃土 地及該等分類為投資物業的投資 現金流,而其他經營租賃付款呈 列為經營現金流。根據香港財務 報告準則第16號,有關租賃負債 的租賃付款將分配到本金及利息 部分,此將呈列為融資現金流。

根據香港會計準則第17號,本集 團已就租賃土地(本集團作為承租 人)確認預付租賃款項。應用香港 財務報告準則第16號可能導致該 等資產分類的潛在變動,視乎是 否本集團分開呈列使用權資產或 按將呈列相應有關資產(如擁有) 相同項目呈列。

相比承租人會計法而言,香港財 務報告準則第16號大致上轉承香 港會計準則第17號之出租人會計 規定,並繼續要求出租人將租賃 分類為經營租賃或融資租賃。

2. APPLICATION OF NEW AND AMENDMENTS TO HONG KONG FINANCIAL REPORTING STANDARDS ("HKFRSs") (Cont'd)

New and amendments to HKFRSs in issue but not yet effective (Cont'd)

## HKFRS 16 Leases (Cont'd)

The right-of-use asset is initially measured at cost and subsequently measured at cost (subject to certain exceptions) less accumulated depreciation and impairment losses, adjusted for any remeasurement of the lease liability. The lease liability is initially measured at the present value of the lease payments that are not paid at that date. Subsequently, the lease liability is adjusted for interest and lease payments, as well as the impact of lease modifications, amongst others. For classification of cash flows, the Group currently presents upfront prepaid lease payments as investing cash flows in relation to leasehold lands for owned use and those classified as investment properties while other operating lease payments are presented as operating cash flows. Under HKFRs 16, lease payments in relation to lease liability will be allocated into a principal and an interest portion which will be presented as financing cash flows.

Under HKAS 17, the Group has already recognised prepaid lease payments for leasehold lands where the Group is a lessee. The application of HKFRS 16 may result in potential changes in classification of these assets depending on whether the Group presents right-of-use assets separately or within the same line at which the corresponding underlying assets would be presented if they were owned.

In contrast to lessee accounting, HKFRS 16 substantially carries forward the lessor accounting requirements in HKAS 17, and continues to require a lessor to classify a lease either as an operating lease or a finance lease.

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## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

應用新訂及香港財務報告 準則(「香港財務報告準 則」)修訂本(續)

2. APPLICATION OF NEW AND AMENDMENTS TO HONG KONG FINANCIAL REPORTING STANDARDS ("HKFRSs") (Cont'd)

已頒佈但尚未生效之新增香港財 務報告準則及香港財務報告準則 修訂本(續)

New and amendments to HKFRSs in issue but not yet effective (Cont'd)

## 香港財務報告準則第16號租賃 (續)

HKFRS 16 Leases (Cont'd)

此外,香港財務報告準則第16號 要求廣泛披露。

Furthermore, extensive disclosures are required by HKFRS 16.

於二零一六年十二月三十一日, 本集團擁有不可撤銷經營租賃承 擔人民幣102,422,000元。初步評 估表示該等安排將符合香港財務 報告準則第16號項下租賃界定, 因此,本集團將確認使用權資產 及有關所有該等租賃的相應負 債,除非於應用香港財務報告準 則第16號後符合低價值或短期租 賃。此外,應用新規定可能導致 如上文所示計量、呈列及披露變 動。然而,於本公司董事完成詳 細審核前,提供財務影響合理估 計並不切實可行。

As at 31 December 2016, the Group has non-concellable operating lease commitments of RMB102,422,000. A preliminary assessment indicates that these arrangements will meet the definition of a lease under HKFRS 16, and hence the Group will recognise a rightof-use asset and a corresponding liability in respect of all these leases unless they qualify for low value or short-term leases upon the application of HKFRS 16. In addition, the application of new requirements may result changes in measurement, presentation and disclosure as indicated above. However, it is not practicable to provide a reasonable estimate of the financial effect until the directors of the Company complete a detailed review.

除上文所述者外,本公司董事預 計,應用新香港財務報告準則及 香港財務報告準則修訂不會對本 集團的該等綜合財務報表造成重 大影響。

Other than the above, the directors of the Company anticipate that the application of the new HKFRSs and amendments to HKFRSs will have no material impact on the consolidated financial statements of the Group.

截至二零一六年十二月三十一日止年度

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

#### 主要會計政策 3.

綜合財務報表乃按照香港會計師 公會頒佈的香港財務報告準則編 製。此外,綜合財務報表包括香 港聯合交易所有限公司證券上市 規則(「上市規則」)及香港《公司條 例》規定的適用披露。

綜合財務報表乃以歷史成本慣例 編製。歷史成本一般以交換貨品 及服務之代價之公允價值為基礎。

公允價值是指市場參與者之間在 計量日進行的有序交易中出售資 產所收取的價格或轉移負債所支 付的價格,無論該價格是直接觀 察到的結果還是採用其他估值 技術作出的估計。估計資產或負 債的公允價值時,本集團考慮市 場參與者在計量日為該資產或 負債進行定價時將會考慮的有關 特徵。在本綜合財務報表中計量 及/或披露的公允價值均在此基 礎上予以確定,但香港財務報告 準則第2號以股份為基礎之付款 範圍內的以股份為基礎的支付交 易、香港會計準則第17號租賃範 圍內的租賃交易、以及與公允價 值類似但並非公允價值的計量(例 如,香港會計準則第2號存貨中的 可變現淨值或香港會計準則第36 號資產減值中的使用價值)除外。

### SIGNIFICANT ACCOUNTING POLICIES

The consolidated financial statements have been prepared in accordance with Hong Kong Financial Reporting Standards issued by the HKICPA. In addition, the consolidated financial statements include applicable disclosures required by the Rules Governing the Listing of Securities on the Stock Exchange of Hong Kong Limited ("Listing Rules") and by the Hong Kong Companies Ordinance.

The consolidated financial statements have been prepared on the historical cost basis. Historical cost is generally based on the fair value of the consideration given in exchange for goods and services.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, regardless of whether that price is directly observable or estimated using another valuation technique. In estimating the fair value of an asset or a liability, the Group takes into account the characteristics of the asset or liability if market participants would take those characteristics into account when pricing the asset or liability at the measurement date. Fair value for measurement and/or disclosure purposes in these consolidated financial statements is determined on such a basis, except for share-based payment transactions that are within the scope of HKFRS 2 Share-based Payment, leasing transactions that are within the scope of HKAS 17 Leases, and measurements that have some similarities to fair value but are not fair value, such as net realisable value in HKAS 2 Inventories or value in use in HKAS 36 Impairment of Assets.

截至二零一六年十二月三十一日止年度

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

## 3. 主要會計政策(續)

此外,就財務報告而言,公允價值計量根據公允價值計量的輸入數據可觀察程度及公允價值計量的輸入數據對其整體的重要程度分類為第一級、第二級或第三級,詳情如下:

- 第一級輸入數據是實體於計量日期可以取得的相同資產或負債於活躍市場之報價(未經調整);
- 第二級輸入數據是就資產或 負債直接或間接地可觀察之 輸入數據(第一級內包括的 報價除外):及
- 第三級輸入數據是資產或負債的不可觀察輸入數據。

主要會計政策載列如下。

#### 綜合賬目基準

綜合財務報表包括本公司及其控制之實體及附屬公司之財務報表。倘屬以下情況,則本公司獲得控制權:

- 可對投資對象行使權力;
- 因參與投資對象之業務而可 獲得或有權獲得可變回報:及
- 有能力藉行使其權力而影響 該等回報。

## 3. SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

In addition, for financial reporting purposes, fair value measurements are categorised into Level 1, 2 or 3 based on the degree to which the inputs to the fair value measurements are observable and the significance of the inputs to the fair value measurement in its entirety, which are described as follows:

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity can access at the measurement date;
- Level 2 inputs are inputs, other than quoted prices included within Level 1, that are observable for the asset or liability, either directly or indirectly; and
- Level 3 inputs are unobservable inputs for the asset or liability.

The principal accounting policies are set out as below.

#### Basis of consolidation

The consolidated financial statements incorporate the financial statements of the Company and entities controlled by the Company and its subsidiaries. Control is achieved when the Company:

- has power over the investee;
- is exposed, or has rights, to variable returns from its involvement with the investee; and
- has the ability to use its power to affect its returns.

截至二零一六年十二月三十一日止年度

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

## 主要會計政策(續)

## 綜合賬目基準(續)

倘有事實或情況顯示上述三項控 制因素中,有一項或以上出現變 數,本集團會重新評估其是否控 制投資對象。

本集團於獲得附屬公司控制權時 將附屬公司綜合入賬,並於失去 附屬公司控制權時終止入賬。具 體而言,於本年度內購入或出售 之附屬公司之收入及開支,按自 本集團獲得控制權當日起至本集 團失去附屬公司控制權當日止, 計入綜合損益及其他全面收入報 表內。

損益及其他全面收益之各個項目 乃歸屬於本公司擁有人及非控股 權益。附屬公司之全面收益總額 乃歸屬於本公司擁有人及非控股 權益,即使此舉會導致非控股權 益產生虧絀結餘。

附屬公司之財務報表於有需要情 況下作出調整,以使其會計政策 與本集團會計政策一致。

所有集團內公司間資產及負債、 權益、收入、支出及現金流(與本 集團成員公司間之交易有關)均於 綜合賬目時予以全數對銷。

## **SIGNIFICANT ACCOUNTING POLICIES (Cont'd)**

## Basis of consolidation (Cont'd)

The Group reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control listed above.

Consolidation of a subsidiary begins when the Group obtains control over the subsidiary and ceases when the Group loses control of the subsidiary. Specifically, income and expenses of a subsidiary acquired or disposed of during the year are included in the consolidated statement of profit or loss and other comprehensive income from the date the Group gains control until the date when the Group ceases to control the subsidiary.

Profit or loss and each item of other comprehensive income are attributed to the owners of the Company and to the non-controlling interests. Total comprehensive income of subsidiaries is attributed to the owners of the Company and to the non-controlling interests even if this results in the non-controlling interests having a deficit balance.

When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies into line with the Group's accounting policies.

All intragroup assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

截至二零一六年十二月三十一日止年度

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

## 3. 主要會計政策(續)

## 於聯營公司及合營企業之投資

聯營公司為本集團對其擁有重大 影響力之實體。重大影響力指有 權參與投資對象之財務及營運政 策決定,但非對該等政策擁有控 制權或共同控制權。

合營企業為對安排擁有共同控制權之各方對共同安排之資產淨值擁有權利之共同安排。共同控制權為合約約定對安排所共有之控制權,其僅在相關業務決策須取得共有控制權各方之一致同意時存在。

聯營公司及合營企業之業績及資 產與負債應用會計權益法列入綜 合財務報表。聯營公司及合營企 業編製財務報表所採用權益會計 政策與本集團於類似情況下就同 類交易及事件所採用者一致。

#### 3. SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

#### Investments in associates and joint ventures

An associate is an entity over which the Group has significant influence. Significant influence is the power to participate in the financial and operating policy decisions of the investee but is not control or joint control over those policies.

A joint venture is a joint arrangement whereby the parties that have joint control of the arrangement have rights to the net assets of the joint arrangement. Joint control is the contractually agreed sharing of control of an arrangement, which exists only when decisions about the relevant activities require unanimous consent of the parties sharing control.

The results and assets and liabilities of associates and joint ventures are incorporated in these consolidated financial statements using the equity method of accounting. The financial statements of associates and joint ventures used for equity accounting purposes are prepared using uniform accounting policies as those of the Group for like transactions and events in similar circumstances.

Under the equity method, an investment in an associate or a joint venture is initially recognised in the consolidated statement of financial position at cost and adjusted thereafter to recognise the Group's share of the profit or loss and other comprehensive income of the associate or joint venture. When the Group's share of losses of an associate or joint venture exceeds the Group's interest in that associate or joint venture (which includes any long-term interests that, in substance, form part of the Group's net investment in the associate or joint venture), the Group discontinues recognising its share of further losses. Additional losses are recognised only to the extent that the Group has incurred legal or constructive obligations or made payments on behalf of the associate or joint venture.

截至二零一六年十二月三十一日止年度

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

#### 主要會計政策(續) 3.

## 於聯營公司及合營企業之投資 (續)

於聯營公司或合營企業之投資自 投資對象成為聯營公司或合營企 業當日起採用權益法入賬。在收 購於聯營公司或合營企業之投資 時,投資成本超出本集團應佔投 資對象可識別資產及負債公允淨 值之任何部分確認為商譽,計入 投資賬面值內。本集團應佔可識 別資產及負債公平淨值超出投 資成本之任何部分,經重新評估 後,即時於收購投資期間在損益 確認。

香港會計準則第39號的規定被應 用以釐定是否需要就本集團於聯 營公司或合營企業的投資確認任 何減值虧損。於需要時,該項投 資的全部賬面值(包括商譽)會根 據香港會計準則第36號以單一資 產的方式進行減值測試,方法是 比較其可收回金額(即使用價值與 公允價值減出售成本的較高者)與 其賬面值。任何已確認的減值虧 損構成該項投資的賬面值的一部 份,有關減值虧損的任何撥回乃 於該項投資的可收回金額其後增 加的情況下根據香港會計準則第 36號確認。

## SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

## Investments in associates and joint ventures (Cont'd)

An investment in an associate or a joint venture is accounted for using the equity method from the date on which the investee becomes an associate or a joint venture. On acquisition of the investment in an associate or a joint venture, any excess of the cost of the investment over the Group's share of the net fair value of the identifiable assets and liabilities of the investee is recognised as goodwill, which is included within the carrying amount of the investment. Any excess of the Group's share of the net fair value of the identifiable assets and liabilities over the cost of the investment, after reassessment, is recognised immediately in profit or loss in the period in which the investment is acquired.

The requirements of HKAS 39 are applied to determine whether it is necessary to recognise any impairment loss with respect to the Group's investment in an associate or a joint venture. When necessary, the entire carrying amount of the investment (including goodwill) is tested for impairment in accordance with HKAS 36 as a single asset by comparing its recoverable amount (higher of value in use and fair value less costs of disposal) with its carrying amount. Any impairment loss recognised forms part of the carrying amount of the investment. Any reversal of that impairment loss is recognised in accordance with HKAS 36 to the extent that the recoverable amount of the investment subsequently increases.

截至二零一六年十二月三十一日止年度

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

## 3. 主要會計政策(續)

# 於聯營公司及合營企業之投資(續)

倘本集團對聯營公司不再有重大 影響,則入賬列為出售該被投資 公司之全數權益,產生之收益或 虧損於損益中確認。倘本集團保 留於前聯營公司或合營企業之權 益且該保留權益為一項香港會計 準則第39號範圍內之財務資產, 則本集團會於該日按公允價值計 量保留權益,而該公允價值會視 為於初步確認時之公允價值。 聯營公司或合營企業之賬面值與 任何保留權益及出售聯營公司或 合營企業之相關權益所得款項公 允價值間之差額,會於釐定出售 該聯營公司或合營企業之收益或 虧損時入賬。此外,本集團會將 先前在其他全面收益就該聯營公 司或合營企業確認之所有金額入 賬,基準與該聯營公司或合營企 業直接出售相關資產或負債所需 基準相同。因此,倘該聯營公司 或合營企業先前已於其他全面收 益確認之收益或虧損,會於出售 相關資產或負債時重新分類至損 益,本集團會於終止採用權益法 時將收益或虧損由權益重新分類 至損益(作為重新分類調整)。

於聯營公司之投資成為於合營企業之投資或於合營企業之投資成為於聯營公司之投資時,本集團繼續採用權益法。於擁有權權益有變時,概不會重新計量公允價值。

## 3. SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

#### Investments in associates and joint ventures (Cont'd)

When the Group ceases to have significant influence over an associate or joint control over a joint venture, it is accounted for as a disposal of the entire interest in the investee with a resulting gain or loss being recognised in profit or loss. When the Group retains an interest in the former associate or joint venture and the retained interest is a financial asset within the scope of HKAS 39, the Group measures the retained interest at fair value at that date and the fair value is regarded as its fair value on initial recognition. The difference between the carrying amount of the associate or joint venture, and the fair value of any retained interest and any proceeds from disposing of the relevant interest in the associate or joint venture is included in the determination of the gain or loss on disposal of the associate or joint venture. In addition, the Group accounts for all amounts previously recognised in other comprehensive income in relation to that associate or joint venture on the same basis as would be required if that associate or joint venture had directly disposed of the related assets or liabilities. Therefore, if a gain or loss previously recognised in other comprehensive income by that associate or joint venture would be reclassified to profit or loss on the disposal of the related assets or liabilities, the Group reclassifies the gain or loss from equity to profit or loss (as a reclassification adjustment) when the equity method is discontinued.

The Group continues to use the equity method when an investment in an associate becomes an investment in a joint venture or an investment in a joint venture becomes an investment in an associate. There is no remeasurement to fair value upon such changes in ownership interests.

截至二零一六年十二月三十一日止年度

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

#### 主要會計政策(續) 3.

## 於聯營公司及合營企業之投資 (續)

倘本集團削減其於聯營公司或合 營企業之所有權權益而本集團繼 續採用權益法,若有關損益會於 出售相關資產或負債時重新分類 至損益,則本集團會將先前已於 其他全面收益確認與削減所有權 權益有關之收益或虧損部分重新 分類至損益。

倘集團旗下實體與本集團聯營公 司或合營企業交易,本集團之綜 合財務報表確認與該聯營公司或 合營企業交易所產生之損益時僅 限於該聯營公司或合營企業與本 集團以外之權益。

## **SIGNIFICANT ACCOUNTING POLICIES (Cont'd)**

## Investments in associates and joint ventures (Cont'd)

When the Group reduces its ownership interest in an associate or a joint venture but the Group continues to use the equity method, the Group reclassifies to profit or loss the proportion of the gain or loss that had previously been recognised in other comprehensive income relating to that reduction in ownership interest if that gain or loss would be reclassified to profit or loss on the disposal of the related assets or liabilities.

When a group entity transacts with an associate or a joint venture of the Group, profits and losses resulting from the transactions with the associate or joint venture are recognised in the Group's consolidated financial statements only to the extent of interests in the associate or joint venture that are not related to the Group.

截至二零一六年十二月三十一日止年度

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

## 3. 主要會計政策(續)

#### 收益確認

收益乃根據已收或應收代價的公 允價值計量,並指於一般業務過 程中出售貨品產生的應收賬款, 扣除折扣及銷售相關税項。

產品銷售收益乃於產品付運及所 有權轉移時確認,且於該時點所 有以下條件已滿足:

- 本集團已將產品的重大風險 及所有權回報轉移至買方;
- 本集團並無保留一般與所有 權相關的持續管理事項,亦 無有效控制所售產品;
- 收益金額可被可靠計量;
- 交易相關經濟利益可能流入 本集團;及
- 有關交易產生或將予產生的 成本可被可靠計量。

服務收入於提供服務時確認。

利息收入按時間基準進行累計, 並參考未償付本金額及實際適用 利率(為透過金融資產的預期年期 將估計未來現金收入準確貼現至 該項資產首次確認賬面淨值的利 率)計算。

## SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

#### **Revenue recognition**

Revenue is measured at the fair value of the consideration received or receivable and represents amounts receivable for goods sold in the normal course of business, net of discounts and sales related taxes

Revenue from sales of goods is recognised when goods are delivered and title have passed, at which time all the following conditions are satisfied:

- the Group has transferred to the buyer the significant risks and rewards of ownership of the goods;
- the Group retains neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the goods sold;
- the amount of revenue can be measured reliably;
- it is probable that the economic benefits associated with the transaction will flow to the Group, and
- the costs incurred or to be incurred in respect of the transaction can be measured reliably.

Service income is recognised when services are provided.

Interest income is accrued on a time basis, by reference to the principal outstanding and at the effective interest rate applicable, which is the rate that exactly discounts the estimated future cash receipts through the expected life of the financial asset to that asset's net carrying amount on initial recognition.

截至二零一六年十二月三十一日止年度

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

## 主要會計政策(續)

#### 物業、廠房及設備

物業、廠房及設備(包括持作用於 生產或供應貨品或服務或管理用 途之樓宇)(在建工程除外)按成本 值減日後累計折舊及累計減值虧 損於綜合財務狀況表列賬(如有)。

除在建工程、專用生產設施及模 具以外的資產,乃在考慮估計殘 值後按其估計可使用年期以直線 法確認折舊以撇銷成本。

可按個別生產程式識別的專用生 產設施及模具乃計及其估計殘值 後參考此等設施及模具的預計生 產量後予以折舊。

估計可使用年期、殘值、預期生 產量及折舊方法於各報告期期末 檢討,以使任何估計變動可按預 期基準列賬。

在建工程包括正在興建以作生 產或自用用途之物業、廠房及設 備。在建工程按成本減任何已確 認減值虧損列賬。在建工程於竣 工及可作擬定用途時乃按物業、 廠房及設備之適當類別分類。當 該等資產可供用作擬定用途時, 乃按其他物業資產之相同基準開 始折舊。

物業、廠房及設備項目於出售後 或當預期持續使用該資產將不會 產生未來經濟利益時不再確認。 出售或報銷物業、機器及設備產 生之任何收益或虧損乃按出售所 得款項與該資產之賬面值之間的 差額釐定,並於損益賬確認。

## **SIGNIFICANT ACCOUNTING POLICIES (Cont'd)**

#### Property, plant and equipment

Property, plant and equipment including buildings held for use in the production or supply of goods or services, or for administrative purposes (other than construction in progress) are stated in the consolidated statement of financial position at cost less subsequent accumulated depreciation and accumulated impairment losses, if any.

Depreciation is recognised so as to write off the cost of assets other than construction in progress and specialised production facilities and moulds, over their estimated useful lives after taking into account of their estimated residual values, using the straightline method.

Specialised production facilities and moulds which can be identified in relation to specific production processes are depreciated by reference to the expected production volume of these facilities and moulds after taking into account of their estimated residual values.

The estimated useful lives, residual values, the expected production volume and the depreciation method are reviewed at the end of the reporting period, with the effect of any changes in estimate accounted for on a prospective basis.

Construction in progress includes property, plant and equipment in the course of construction for production or for its own use purposes. Construction in progress is carried at cost less any recognised impairment loss. Construction in progress is classified to the appropriate category of property, plant and equipment when completed and ready for intended use. Depreciation of these assets, on the same basis as other property assets, commences when the assets are ready for their intended use.

An item of property, plant and equipment is derecognised upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on the disposal or retirement of an item of property, plant and equipment is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognised in profit or loss.

截至二零一六年十二月三十一日止年度

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

## 3. 主要會計政策(續)

## 投資物業

投資物業指持作賺取租金之物業。

投資物業於初始時以成本計量, 包括直接應佔開支。於初始確認 後,投資物業按成本減其後累計 折舊及任何累計減值虧損列賬, 並確認折舊以於其估計可使用年 期及計及其估計殘值後按直線法 撇銷投資物業成本。

常出售或永久停止使用投資物業 或預期不會從出售該項物業中獲 得未來經濟收益時,該項投資物 業不再獲確認。不再確認該資產 所產生之任何收益或虧損(按出售 所得款項淨額與該資產之賬面值 之差額計算)已計入不再確認該項 目期間內損益。

## 租賃

凡租賃條款將擁有權的絕大部分 風險及回報轉移至承租人的租 賃,均列作融資租賃的類別。所 有其他租賃則列作經營租賃的類 別。

## 本集團作為出租人

經營租賃的租金收入乃按有關租 賃的租期以直線法於損益表中確 認。於協商及安排一項經營租賃 時產生之初始直接成本乃計入租 賃資產之賬面值,並按租賃期以 直線法基準確認為開支。

## 本集團作為承租人

經營租賃款項(包括收購經營租賃 項下持有的土地的成本)於有關租 賃的租期以直線法確認為開支。

## SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

## **Investment properties**

Investment properties are properties held to earn rentals.

Investment properties are initially measured at costs, including any directly attributable expenditure. Subsequent to initial recognition, investment properties are stated at cost less subsequent accumulated depreciation and any accumulated impairment losses. Depreciation is recognised so as to write off the cost of investment properties over their estimated useful lives and after taking into account of their estimated residual value, using the straight-line method.

An investment property is derecognised upon disposal or when the investment property is permanently withdrawn from use or no future economic benefits are expected from its disposal. Any gain or loss arising on derecognition of the property (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in profit or loss in the period in which the item is derecognised.

## Leasing

Leases are classified as finances lease whenever the terms of lease transfer substantially all the risks and rewards of ownership to the lessee. All other leases are classified as operating leases.

## The Group as lessor

Rental income from operating leases is recognised in profit or loss on a straight-line basis over the term of the relevant lease. Initial direct costs incurred in negotiating and arranging an operating lease are added to the carrying amount of the leased asset and recognised as an expense on a straight-line basis over the lease term.

#### The Group as lessee

Operating lease payments, including the cost of acquiring land held under operating leases, are recognised as an expense on a straightline basis over the lease term.

截至二零一六年十二月三十一日止年度

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

#### 主要會計政策(續) 3.

#### 租賃(續)

### 租賃土地及樓宇

倘租約包括土地及樓宇部份,則 本集團根據對各部份的擁有權所 附帶的絕大部份風險及回報是否 已轉讓予本集團的評估,獨立將 各部份分類評估為融資或經營租 賃,除非明確知悉該兩項因素均 為經營租賃,在此情況下,整項 租賃被分類為經營租賃。具體而 言,最低租賃付款(包括任何一次 過預付款項)乃按租賃土地部份及 樓宇部份於租約開始時的租賃權 益相對公允價值比例於土地及樓 宇部份之間分配。

倘能可靠分配租賃款項,作為經 營租賃入賬的租賃土地權益於綜 合財務狀況表內呈列為「預付租賃 款項」並按直線法於租賃期內攤 銷。

## 外幣

編製個別實體的財務報表時,以 該實體之功能貨幣以外貨幣(外 幣)所進行的交易乃按交易日期當 日的匯率確認。於報告期期末, 以外幣計值的貨幣項目均按當日 的匯率重新換算。根據歷史成本 計量得出以外幣計值的非貨幣項 目則毋須重新換算。

結算貨幣項目及重新兑換貨幣項 目產生的匯兑差額均於產生的期 間內於損益中確認。

## SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

#### Leasing (Cont'd)

### Leasehold land and building

When a lease includes both land and building elements, the Group assesses the classification of each element as a finance or an operating lease separately based on the assessment as to whether substantially all the risks and rewards incidental to ownership of each element have been transferred to the Group, unless it is clear that both elements are operating leases in which case the entire lease is classified as an operating lease. Specifically, the minimum lease payments (including any lump-sum upfront payments) are allocated between the land and the building elements in proportion to the relative fair values of the leasehold interests in the land element and building element of the lease at the inception of the lease.

To the extent the allocation of the lease payments can be made reliably, interest in leasehold land that is accounted for as an operating lease is presented as "prepaid lease payments" in the consolidated statement of financial position and is released over the lease term on a straight-line basis.

## **Foreign currencies**

In preparing the financial statements of the individual entities, transactions in currencies other than the functional currency of that entity (foreign currencies) are recognised at the rates of exchanges prevailing on the dates of the transactions. At the end of the reporting period, monetary items denominated in foreign currencies are retranslated at the rates prevailing at that date. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated.

Exchange differences arising on the settlement of monetary items, and on the retranslation of monetary items, are recognised in profit or loss in the period in which they arise.

截至二零一六年十二月三十一日止年度

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

#### 主要會計政策(續) 3.

## 政府補助

在合理地保證本集團會遵守政府 補助的附帶條件以及將會得到補 助後,政府補助方會予以確認。

政府補助乃於本集團確認相關成 本(補助用以補償該成本)為開 支期間內以系統基準於損益中確 認。特別是以要求本集團購買、 建造或以其他方式獲取非流動資 產為主要條件的政府補助乃於綜 合財務狀況表確認為遞延收入(如 有)並於相關資產的可使用年期內 轉撥至損益中。用作補償本集團 已產生支出或虧損或旨在為本集 團提供即時財務資助(而無未來相 關成本)的應收政府補助,乃於應 收期間於損益內確認。

## 退休福利成本

向定額供款退休福利計劃所作的 供款於僱員提供服務使其有權享 有有關供款時列作開支入賬。

至於向國家管理的退休福利計劃 所作的供款,倘本集團在此等計 劃下的責任與定額供款退休福利 計劃所產生的責任相同,則列作 向定額供款計劃作出供款處理。

## SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

## **Government grants**

Government grants are not recognised until there is reasonable assurance that the Group will comply with the conditions attaching to them and that the grants will be received.

Government grants are recognised in profit or loss on a systematic basis over the periods in which the Group recognises as expenses the related costs for which the grants are intended to compensate. Specifically, government grants whose primary condition is that the Group should purchase, construct or otherwise acquire noncurrent assets are recognised as deferred income, if any, in the consolidated statement of financial position and transferred to profit or loss over the useful lives of the related assets. Government grants that are receivable as compensation for expenses or losses already incurred or for the purpose of giving immediate financial support to the Group with no future related costs are recognised in profit or loss in the period in which they become receivable.

## **Retirement benefit costs**

Payments to defined contribution retirement benefit plans are recognised as an expense when employees have rendered service entitling them to the contributions.

Payments to state-managed retirement benefit schemes are dealt with as payments to defined contribution retirement benefit plans where the Group's obligations under the plans are equivalent to those arising in a defined contribution retirement benefit plan.

截至二零一六年十二月三十一日止年度

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

#### 主要會計政策(續) 3.

#### 税項

所得税支出乃當期所得税及遞延 税項之總和。

當期所得稅是按本年度之應稅溢 利繳納。應税溢利不同於綜合損 益及其他全面收益表內所列「除税 前溢利」,此乃由於在其他年度應 税或可減税額的收入或支出項目 及無須課税或不獲扣除税額之損 益表項目所致。本集團的當期税 項負債乃採用報告期期末時已確 立或實際確立的稅率計算。

遞延税項按綜合財務報表內資產 與負債賬面值與計算應税溢利時 採用的相應税基之間的暫時差額 予以確認。一般而言,所有應課 税的暫時差額均確認為遞延税項 負債。倘若可能出現可用於扣減 暫時性差額的應課税溢利,則所 有扣減暫時差額確認為遞延税項 資產。若在一項交易(業務合併除 外)中初步確認其他資產與負債而 產生暫時差額,而該差額並無影 響應税溢利或會計溢利,則不會 確認該等遞延税項資產與負債。

與於附屬公司、聯營公司及合營 企業之投資有關之應課税臨時差 異確認為遞延税項負債,除本集 團能夠控制暫時差異之轉回並且 暫時差異有可能於可預見之將來 不會撥回。與該等投資及利益相 關之可扣減暫時性差異產生之遞 延税項資產僅於可能將有足夠應 課税溢利以抵減暫時性差異且預 期可於將來轉回時方可確認。

#### **SIGNIFICANT ACCOUNTING POLICIES (Cont'd)** 3.

#### **Taxation**

Income tax expense represents the sum of the tax currently payable and deferred tax.

The tax currently payable is based on taxable profit for the year. Taxable profit differs from "profit before tax" as reported in the consolidated statement of profit or loss and other comprehensive income because of income or expense that are taxable or deductible in other years, and items that are never taxable or deductible. The Group's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the end of the reporting period.

Deferred tax is recognised on temporary differences between the carrying amounts of assets and liabilities in the consolidated financial statements and the corresponding tax bases used in the computation of taxable profit. Deferred tax liabilities are generally recognised for all taxable temporary differences. Deferred tax assets are generally recognised for all deductible temporary differences to the extent that it is probable that taxable profits will be available against which those deductible temporary differences can be utilised. Such deferred tax assets and liabilities are not recognised if the temporary difference arises from the initial recognition (other than in a business combination) of assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit.

Deferred tax liabilities are recognised for taxable temporary differences associated with investments in subsidiaries, associate and joint ventures, except where the Group is able to control the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future. Deferred tax assets arising from deductible temporary differences associated with such investments and interests are only recognised to the extent that it is probable that there will be sufficient taxable profits against which to utilise the benefits of the temporary differences and they are expected to reverse in the foreseeable future.

截至二零一六年十二月三十一日止年度

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

## 3. 主要會計政策(續)

#### 税項(續)

遞延税項資產的賬面值於報告期 期末予以審閱,並削減至不可能 再有足夠應税溢利來收回全部或 部分資產為止。

遞延税項資產及負債是根據預期 負債償還或資產變現期間所適用 之税率(以報告期期末已生效或實 質上已生效之税率(及税法)為基 準)計算。

遞延税項負債及資產之計算,反 映了本集團於報告期末所預期對 收回或償還其資產及負債之賬面 值之方式所產生之税務結果。

即期及遞延税項於損益中確認, 惟遞延税項與於其他綜合收益或 直接於權益內確認之項目相關之 情況下,即期及遞延税項亦會分 別於其他綜合收益或直接於權益 內確認。

## 無形資產

## 獨立收購之無形資產

具有限可使用年期之獨立收購之 無形資產按成本減累計攤銷及任 何累計減值虧損列賬。有限可使 用年期之無形資產於估計可使用 年期以直線法攤銷。估計可用年 期及攤銷方法在每個報告期末與 預期估計有效變動一併審閱。

於初步確認後,內部產生之無形 資產按與分開收購之無形資產所 採用之相同基準,以成本減累計 攤銷及累計減值虧損(如有)入賬。

## SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

#### **Taxation (Cont'd)**

The carrying amount of deferred tax assets is reviewed at the end of the reporting period and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period in which the liability is settled or the asset is realised, based on tax rate (and tax laws) that have been enacted or substantively enacted by the end of the reporting period.

The measurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the manner in which the Group expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.

Current and deferred tax is recognised in profit or loss, except when they relates to items that are recognised in other comprehensive income or directly in equity, in which case, the current and deferred tax is also recognised in other comprehensive income or directly in equity respectively.

#### Intangible assets

## Intangible assets acquired separately

Intangible assets with finite useful lives that are acquired separately are carried at costs less accumulated amortisation and any accumulated impairment losses. Amortisation for intangible assets with finite useful lives is recognised on a straight-line basis over their estimated useful lives. The estimated useful life and amortisation method are reviewed at the end of each reporting period, with the effect of any changes in estimate being accounted for on a prospective basis.

Subsequent to initial recognition, internally-generated intangible assets are reported at cost less accumulated amortisation and accumulated impairment losses (if any), on the same basis as intangible assets that are acquired separately.

截至二零一六年十二月三十一日止年度

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

## 3. 主要會計政策(續)

## 無形資產(續)

#### 研究及開發支出

研究開支於發生期間確認為支出。

因開發活動(或內部項目開發階 段)而內部產生之無形資產僅於符 合以下條件時確認:

- 在技術上能夠完成無形資產 以能供使用或出售;
- 打算完成無形資產並能夠加 以使用或將之出售;
- 有能力使用或出售無形資 產;
- 無形資產如何產生可能的未 來經濟利益;
- 有足夠技術、財政及其他資 源以完成開發並使用或出售 無形資產;及
- 有能力可靠地計算無形資產 發展期間的開支。

就內部產生之無形資產確認之金 額即按無形資產首次符合上述確 認準則當日起所累計的開支總 額。倘無內部產生之無形資產可 予確認,則開發費用於產生期間 在損益表確認。

## SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

#### Intangible assets (Cont'd)

#### Research and development expenditure

Expenditure on research activities is recognised as an expense in the period in which it is incurred.

An internally-generated intangible asset arising from development activities (or from the development phase of an internal project) is recognised if, and only if, all of the following have been demonstrated:

- the technical feasibility of completing the intangible asset so that it will be available for use or sale;
- the intention to complete the intangible asset and use or sell
- the ability to use or sell the intangible asset;
- how the intangible asset will generate probable future economic benefits;
- the availability of adequate technical, financial and other resources to complete the development and to use or sell the intangible asset; and
- the ability to measure reliably the expenditure attributable to the intangible asset during its development.

The amount initially recognised for internally-generated intangible assets is the sum of the expenditure incurred from the date when the intangible asset first meets the recognition criteria listed above. Where no internally-generated intangible asset can be recognised, development expenditure is recognised in profit or loss in the period in which it is incurred.

截至二零一六年十二月三十一日止年度

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

## 主要會計政策(續)

## 無形資產(續)

## 研究及開發支出(續)

無形資產於出售後或當預期使用 或出售該資產將不會產生未來經 濟利益時終止確認。終止確認無 形資產所產生的收益及虧損(以該 資產的出售所得款項淨額與其賬 面值的差額計量)於該資產終止確 認時於損益中確認。

#### 有形及無形資產減值

於報告期期末,本集團均會對具 有限可使用年期之有形及無形資 產的賬面值進行審查,以確定是 否有跡象顯示該等資產已發生減 值虧損。倘出現該等跡象,則須 估計資產之可收回金額,以釐定 減值虧損(如有)之程度。倘無法 估計個別資產之可收回金額, 則本集團須估計該資產所屬現金 產生單位之可收回金額。倘可識 別合理及一致之分配基準,亦將 企業資產分配至個別現金產生單 位,或分配至可識別合理及一致 之分配基準之現金產生單位最小 組別。

可收回金額為公允價值減出售成 本與使用價值兩者之較高者。於 評估使用價值時,估計未來現金 流量乃使用除税前折現率折減至 其現值,以反映市場對貨幣時間 值之評估及該資產(其估計未來現 金流未予調整)特有之風險。

## SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

#### Intangible assets (Cont'd)

### Research and development expenditure (Cont'd)

An intangible asset is derecognised on disposal, or when no future economic benefits are expensed from use or disposal. Gains or losses arising from derecognition of an intangible asset, measured as the difference between the net disposal proceeds and the carrying amount of the asset, are recognised in profit or loss when the asset is derecognised.

#### Impairment on tangible and intangible assets

At the end of the reporting period, the Group reviews the carrying amounts of its tangible and intangible assets with finite useful lives to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss, if any. When it is not possible to estimate the recoverable amount of an individual asset, the Group estimates the recoverable amount of the cash-generating unit to which the asset belongs. When a reasonable and consistent basis of allocation can be identified, corporate assets are also allocated to individual cash-generating units, or otherwise they are allocated to the smallest group of cash-generating units for which a reasonable and consistent allocation basis can be identified.

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

截至二零一六年十二月三十一日止年度

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

#### 主要會計政策(續) 3.

## 有形及無形資產減值(續)

如果估計資產(或現金產生單位) 的可收回金額低於其賬面值,則 將該資產(或現金產生單位)的賬 面值削減至其可收回金額。於分 配減值虧損時,減值虧損會先獲 分配以減少任何商譽之賬面值(倘 適用)及隨後根據單位內各項資 產之賬面值按比例分配至其他資 產。資產之賬面值並無減至低於 其公允價值減出售成本(倘可計 量)、使用價值(倘可釐定)及零 (以最高者為準)。因其他原因分 配至資產之減值虧損金額按比例 分配至單位之其他資產。減值虧 損即時確認為支出。

如果減值虧損隨後撥回,則該資 產(或現金產生單位)的賬面值會 增加至其可收回金額的重新估計 值;但增加後的賬面值不得超過 該資產(或現金產生單位)於過往 年度如無確認減值虧損時應確定 的賬面值。減值虧損撥回即時確 認為收入。

## 存貨

存貨按成本與可變現淨值兩者之 較低值列賬。成本採用加權平均 數基準計算。可變現淨值乃指存 貨的估計售價減所有估計完成成 本及完成銷售所需成本後所得之 數額。

## SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

#### Impairment on tangible and intangible assets (Cont'd)

If the recoverable amount of an asset (or a cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (or a cash-generating unit) is reduced to its recoverable amount. In allocating the impairment loss, the impairment loss is allocated first to reduce the carrying amount of any goodwill (if applicable) and then to the other assets on a pro-rata basis based on the carrying amount of each asset in the unit. The carrying amount of an asset is not reduced below the highest of its fair value less costs of disposal (if measurable), its value in use (if determinable) and zero. The amount of the impairment loss that would otherwise have been allocated to the asset is allocated pro-rata to the other assets of the unit. An impairment loss is recognised as an expense immediately.

Where an impairment loss subsequently reverses, the carrying amount of the asset (or a cash-generating unit) is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (or a cash-generating unit) in prior years. A reversal of an impairment loss is recognised immediately in profit or loss.

## **Inventories**

Inventories are stated at the lower of cost and net realisable value. Cost is calculated using the weighted average method. Net realisable value represents the estimated selling price for inventories less all estimated costs of completion and costs necessary to make the sale.

截至二零一六年十二月三十一日止年度

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

## 3. 主要會計政策(續)

#### 金融工具

金融資產及金融負債於集團實體 成為該工具合約條文的訂約方時 確認。

金融資產及金融負債初步以公允價值計量。收購或發行金融的債直接應佔之交易成內值計入損益之金融負債外)於初始確認時個產及金融負債外)於初始確認時個值,或從金融資產或金融負債之公允價值(如適用)扣除。

## 金融資產

金融資產分類為以下特定類別: 透過損益表按公允價值計量之金 融資產,以及貸款及應收款項。 分類乃依據金融資產的性質及目 的,並於初始確認時釐定。

## 實際利息法

就債項工具而言(按公允值計入損益之金融資產除外),利息收入乃按實際利息基準確認。

## 3. SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

#### **Financial instruments**

Financial assets and financial liabilities are recognised when a group entity becomes a party to the contractual provisions of the instrument.

Financial assets and financial liabilities are initially measured at fair value. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities (other than financial assets and financial liabilities at fair value through profit or loss) are added to or deducted from the fair value of the financial assets or financial liabilities, as appropriate, on initial recognition.

### Financial assets

Financial assets are classified into the following specified categories: financial assets at fair value through profit or loss ("FVTPL"), and loans and receivables. The classification depends on the nature and purpose of the financial assets and is determined at the time of initial recognition.

## Effective interest method

The effective interest method is a method of calculating the amortised cost of a debt instrument and of allocating interest income over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash receipts (including all fees, points paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the debt instrument, or, where appropriate, a shorter period to the net carrying amount on initial recognition.

Interest income is recognised on an effective interest basis for debt instruments other than those financial assets classified as at FVTPL, of which interest income is included in net gains or losses.

截至二零一六年十二月三十一日止年度

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

## 3. 主要會計政策(續)

## 金融工具(續)

## 金融資產(續)

## 按公允值計入損益之金融資產

當金融資產為(i)持有作買賣;或 (ii)其獲指定為按公允值計入損益 時,金融資產分類為按公允值計 入損益。

倘出現下列情況,金融資產被歸 類為持作買賣:

- 購入金融資產主要是為於短 期內出售;或
- 於初步確認時,其構成本集 團合併管理之金融工具之確 定組合之一部份及具有最近 實際短期獲利模式;或
- 為未被指定及可有效作為對 沖工具之衍生工具。

## 3. SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

## Financial instruments (Cont'd)

## Financial assets (Cont'd)

#### Financial assets at FVTPL

Financial assets are classified as at FVTPL, when the financial asset is (i) held for trading or (ii) it is designated as at FTVPL.

A financial asset is classified as held for trading if:

- it has bee acquired principally for the purpose of selling in the near term; or
- on initial recognition it is a part of a portfolio of identified financial instruments that the Group manages together and has a recent actual pattern of short-term profit-taking; or
- it is a derivative that is not designated and effective as a hedging instrument.

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## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

## 3. 主要會計政策(續)

#### 金融工具(續)

## 金融資產(續)

## 按公允值計入損益之金融資產 (續)

金融資產(持作買賣按公允值計入 損益之金融資產除外)可於下列情 况下於初步確認時指定為按公平 值計入損益:

- 該指定消除或大幅減少可能 會出現的計量或確認方面的 不一致性;或
- 該金融資產構成一組金融資 產或金融負債或金融資產及 金融負債組合之一部分,而 根據本集團制定的風險管理 或投資策略,該項資產乃以 公平值為基礎進行管理及評 估績效,且有關分組之資料 乃按此基準向內部提供;或
- 其構成包含一項或多項嵌入 衍生工具的合約之一部分, 而香港會計準則第39號允許 將整個組合合約(資產或負 債)指定為按公允值計入損 益。

按公允值計入損益之金融資產按 公允值計量,而重新計量產生之 任何收益或虧損將在損益內確 認。於損益確認之收益或虧損淨 額不包括金融資產所賺取的任何 股息或利息,並計入「其他利得及 損失淨額」項目內。

## 3. SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

#### Financial instruments (Cont'd)

### Financial assets (Cont'd)

## Financial assets at FVTPL (Cont'd)

A financial asset other than a financial asset held for trading may be designated as at FVTPL upon initial recognition if:

- such designation eliminates or significantly reduces a measurement or recognition inconsistency that would otherwise arise: or
- the financial asset forms part of a group of financial assets or financial liabilities or both, which is managed and its performance is evaluated on a fair value basis, in accordance with the Group's documented risk management or investment strategy, and information about the grouping is provided internally on that basis; or
- it forms part of a contract containing one or more embedded derivatives, and HKAS 39 permits the entire combined contract (asset or liability) to be designated as at FVTPL.

Financial assets at FVTPL, are stated at fair value, with any gains or losses arising on remeasurement recognised in profit or loss. The net gain or loss recognised in profit or loss excludes any dividend or interest earned on the financial assets and is included in "other gains and losses, net" line item.

截至二零一六年十二月三十一日止年度

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

## 主要會計政策(續)

#### 金融工具(續)

## 金融資產(續)

## 借款及應收款項

借款及應收款項指於活躍市場並 無報價但具有固定或可釐定付款 的非衍生金融資產。於初步確認 後,借款及應收款項(包括應收賬 款及其他應收款項、應收票據、 銀行存款、受限制銀行結餘以及 銀行結餘及現金)於扣除任何已識 別減值虧損後以實際利息法按攤 銷成本列賬(請看下文金融資產減 值虧損之會計政策)。

除利息確認影響甚微之短期應收 款項外,利息收入按實際利率確 認。

#### 借款及應收款項減值

本集團在每個報告期期末對其借 款及應收款項評估有否任何減值 跡象。倘有客觀證據顯示借款及 應收款項的預計未來現金流量受 到一項或多項於初步確認借款及 應收款項後發生的事宜的不利影 響,則借款及應收款項被視作減 值。減值的客觀證據可包括:

- 發行方或金融交易方具有重 大財務困難;或
- 違反合約,如拖欠利息或本 金;或
- 借款方破產或財政整頓極可 能發生。

## SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

## Financial instruments (Cont'd)

#### Financial assets (Cont'd)

#### Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. Subsequent to initial recognition, loans and receivables (including trade and other receivables, bills receivables, bank deposits, restricted bank balances and bank balances and cash) are carried at amortised cost using the effective interest method, less any identified impairment losses (see accounting policy on impairment loss on financial assets below).

Interest income is recognised by applying the effective interest rate, except for short-term receivables where the recognition of interest would be immaterial.

## Impairment of loans and receivables

Loans and receivables of the Group are assessed for indicators of impairment at the end of the reporting period. Loans and receivables are considered to be impaired where there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the loans and receivables, the estimated future cash flows of the loans and receivables have been affected. The objective evidence of impairment could include:

- significant financial difficulty of the issuer or counterparty; or
- breach of contract, such as a default or delinquency in interest or principal payments; or
- it becoming probable that the borrower will enter bankruptcy or financial re-organisation.

截至二零一六年十二月三十一日止年度

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

## 3. 主要會計政策(續)

#### 金融工具(續)

#### 金融資產(續)

#### 借款及應收款項減值(續)

對於應收賬款來說,本集團以往收款經驗,平均信貸期外延遲付款的次數增加以及國家或地區經濟環境的變化均可能導致應收款項的拖欠。

就按攤銷成本列賬的借款及應收 款項而言,確認為減值虧損之金 額乃為該資產的賬面值與按原先 實際利率折現的估計未來現金流 量的現值間的差額。

## 3. SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

#### Financial instruments (Cont'd)

#### Financial assets (Cont'd)

## Impairment of loans and receivables (Cont'd)

Objective evidence of impairment for a portfolio of receivables could include the Group's past experience of collecting payments, an increase in the number of delayed payments in the portfolio past the average credit period, observable changes in national or local economic conditions that correlate with default on receivables.

For loans and receivables carried at amortised cost, the amount of the impairment loss recognised is the difference between the asset's carrying amount and the present value of the estimated future cash flows discounted at the financial asset's original effective interest rate.

The carrying amount of the loans and receivables is reduced by the impairment loss directly with the exception of trade receivables and other receivables, where the carrying amount is reduced through the use of an allowance account. Changes in the carrying amount of the allowance account are recognised in profit or loss. When a trade receivable or other receivable is considered uncollectible, it is written off against the allowance account. Subsequent recoveries of amounts previously written off are credited to profit or loss.

For loans and receivables measured at amortised cost, if, in a subsequent period, the amount of impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed through profit or loss to the extent that the carrying amount of the investment at the date the impairment is reversed does not exceed what the amortised cost would have been had the impairment not been recognised.

截至二零一六年十二月三十一日止年度

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

## 3. 主要會計政策(續)

#### 金融工具(續)

## 金融負債及權益工具

債務及本集團發行的權益工具乃 根據已訂立的合約安排內容以及 金融負債及權益工具的定義分類 為金融負債或權益工具。

權益工具為證明實體資產剩餘權 益(經扣除其所有負債)之任何合 約。本公司發行的權益工具乃按 應收所得款項,扣除發行直接成 本價列賬。

金融負債包括其後採用實際利息 法按攤銷成本計算的應付賬款、 應付票據及其他應付款項。

## 實際利息法

實際利息法乃計算金融負債之攤 銷成本以及分配相關期間之利息 開支之方法。實際利率乃按金融 負債之預計年期或(如適用)較短 期間內準確折現估計未來現金付 款(包括所有作為實際利率,交易 成本及其他溢價或折讓一部分之 所有已付或已收費用或點子)至初 始確認時之賬面值之利率。利息 開支按實際利率基準確認,而非 按透過損益表按公允價值計量之 金融資產分類的該等金融負債, 該等金融負債的利率開支計入損 益淨值。

## SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

## Financial instruments (Cont'd)

#### Financial liabilities and equity instruments

Debt and equity instruments issued by the Group are classified as either financial liabilities or as equity in accordance with the substance of the contractual arrangements entered into and the definitions of a financial liability and an equity instrument.

An equity instrument is any contract that evidences a residual interest in the assets of an entity after deducting all of its liabilities. Equity instruments issued by the Group are recorded at the proceeds received, net of direct issue costs.

Financial liabilities including trade, bills and other payables are subsequently measured at amortised cost, using the effective interest method.

#### Effective interest method

The effective interest method is a method of calculating the amortised cost of a financial liability and of allocating interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments (including all fees, points paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the financial liability, or, where appropriate, a shorter period, to the net carrying amount on initial recognition. Interest expense is recognised on an effective interest basis other than those financial liabilities classified as at FVTPL, of which the interest expense is included in net gains or losses

截至二零一六年十二月三十一日止年度

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

## 3. 主要會計政策(續)

#### 金融工具(續)

#### 取消確認

於取消確認整體金融資產時,該項資產之賬面值與已收及應收代價以及已於其他全面收益確認並已權益累計之累積損益綜合於損益內確認。

當及只有在本集團之責任獲解除、註銷或到期時,本集團即取消確認金融負債。被取消確認之金融負債賬面值與已付或應付代價之差額於損益內確認。

## 3. SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

#### Financial instruments (Cont'd)

### **Derecognition**

The Group derecognises a financial asset only when the contractual rights to the cash flows from the asset expire, or when it transfers the financial asset and substantially all the risks and rewards of ownership of the asset to another entity. If the Group neither transfers nor retains substantially all the risks and rewards of ownership and continues to control the transferred asset, the Group recognises its retained interest in the asset and an associated liability for amounts it may have to pay. If the Group retains substantially all the risks and rewards of ownership of a transferred financial asset, the Group continues to recognise the financial asset and also recognises a collateralised borrowing for the proceeds received.

On derecognition of a financial asset, the difference between the asset's carrying amount and the sum of the consideration received and receivable and the cumulative gain or loss that had been recognised in other comprehensive income and accumulated in equity is recognised in profit or loss.

The Group derecognises financial liabilities when, and only when, the Group's obligations are discharged, cancelled or have expired. The difference between the carrying amount of the financial liability derecognised and the consideration paid and payable is recognised in profit or loss.

## 綜 合 財 務 報 表 附 註

截至二零一六年十二月三十一日止年度

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

## 主要會計政策(續)

#### 金融工具(續)

## 撥備

如本集團因過往事件而須承擔 現時責任(不論屬法律或推定責 任),且本集團可能須清償該責 任,並可就該責任金額作出可靠 估計,則撥備將予確認。

計及有關責任的風險及不明朗因 素後,確認為撥備的金額為清償 各報告期末的現時責任所需代價 的最佳估計。如使用估計用以清 償現時責任的現金流量計算撥 備,則該撥備賬面值為該等現金 流量現值(如金錢時間值的影響屬 重大)。

## 估計不確定因素之主要來 源

在應用附註3所述之本集團會計 政策時,本公司之董事必須就未 能從其他資料來源確定之資產及 負債賬面值作出判斷、估計及假 設。估計及相關假設乃按過往經 驗及其他被視為有關之因素而作 出。實際業績可能有別於此等估 計數字。

估計及相關假設按持續經營基準 予以審閱。倘修訂僅影響該修訂 期間,會計估計之修訂於修訂估 計期間確認,或倘修訂影響現時 及日後期間,則於修訂之期間及 日後期間確認。

於報告期期末有重大風險導致下 個財政年度資產及負債之賬面值 須作重大調整而與未來有關的主 要假設及估計不確定性之其他主 要來源如下。

#### SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

## **Financial instruments (Cont'd)**

#### **Provisions**

Provisions are recognised when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that the Group will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation.

The amount recognised as a provision is the best estimate of the consideration required to settle the present obligation at the end of the reporting period, taking into account the risks and uncertainties surrounding the obligation. When a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flows (when the effect of the time value of money is material).

## **KEY SOURCES OF ESTIMATION UNCERTAINTY**

In the application of the Group's accounting policies, which are described in note 3, the directors of the Company are required to make judgements, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period or in the period of the revision and future periods if the revision affects both current and future periods.

The following are the key assumptions concerning the future, and other key sources of estimation uncertainty at end of the reporting period, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year.

截至二零一六年十二月三十一日止年度

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

# 4. 估計不確定因素之主要來源(續)

#### 存貨減值

## 訴訟撥備

# 4. KEY SOURCES OF ESTIMATION UNCERTAINTY (Cont'd)

## Impairment of inventories

Impairment of inventories require the estimation of the net realisable value, which is the estimated selling price in the ordinary course of business, less estimated cost to be incurred to completion and disposal. These estimates are based on the current market conditions, forecast usage, historical experience of selling prices and sale volume of similar products. It could change significantly as a result of changes in customer taste or competitor actions in response to severe customer product industry cycles. Management reassesses these estimates at the end of the reporting period. As at 31 December 2016, the carrying amount of inventories is RMB587,156,000 (2015: RMB766,102,000) (net of write-down of inventories).

## **Provision for litigations**

As at 31 December 2016, the Company is involved in two material legal proceedings initiated by banks for liable for compensation to these banks which claimed to have suffered losses in respect of credit agreements entered into between certain customers of the Company and these banks. Based on the opinion of the Company's external PRC legal adviser, the directors of the Company are of the view that the Company shall not be liable for any compensation under these legal proceedings. Accordingly, no provision for losses in respect of the claims have been made. Details of these legal proceedings are set out in note 34. These estimates take into account the specific circumstances of each legal proceeding and the relevant external advice are inherently judgemental and could change substantially over time as new facts emerge and each legal proceeding progresses.

截至二零一六年十二月三十一日止年度

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

## 估計不確定因素之主要來 源(續)

# 應收賬款及其他應收款項的估計

當有減值虧損的客觀證據時, 本集團會考慮未來現金流量的估 計。減值虧損金額按該項資產賬 面值與按該金融資產的原實際 利率(即於初步確認時計算的實 際利率)貼現的估計未來現金流 量的現值(不包括並未產生的未 來信貸虧損)的差額計量。倘實 際未來現金流量低於預期,則可 能產生重大減值虧損。減值或因 債務人的財務狀況發生變動而引 致。於二零一六年十二月三十一 日,應收賬款及其他應收款項的 賬面值為人民幣854,797,000元 (扣除呆賬準備人民幣2,594,000 元)(二零一五年:賬面值人民幣 833,745,000元,扣除呆賬準備人 民幣2,203,000元)。

#### 物業、廠房及設備折舊基準

物業、廠房及設備(專用生產設施 及模具除外)乃按直線基準於其估 計可使用年期內,計及其估計剩 餘價值後折舊。本集團的物業、 廠房及設備的預計使用年期由其 管理層釐定。使用年期乃根據以 往具相似性質及功能的物業、廠 房及設備的實際使用年期而進行 估計。當使用年期短於過往的估 計年期時,管理層會增加折舊費 用,並撇銷遭棄或已售的過時或 無戰略意義的資產。專用生產設 施及模具乃經計及估計剩餘價值 並參考其預期產量予以折舊。本 集團按年評估其預期產量,並計 及產品的生命週期及技術優勢。 倘預期有別於初始估計,則初始 估計的差額會影響估計變動的年 度及未來期間的折舊。

## **KEY SOURCES OF ESTIMATION UNCERTAINTY** (Cont'd)

## Estimated impairment of trade and other receivables

When there is objective evidence of impairment loss, the Group takes into consideration the estimation of future cash flows. The amount of the impairment loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate (i.e. the effective interest rate computed at initial recognition). Where the actual future cash flows are less than expected, a material impairment loss may arise. The impairment may arise as a result of changes in debtors' financial position. As at 31 December 2016, the carrying amount of trade and other receivables is RMB854,797,000 (net of allowance for doubtful debts of RMB2,594,000) (2015: carrying amount of RMB833,745,000, net of allowance for doubtful debts of RMB2,203,000).

## Depreciation basis of property, plant and equipment

Property, plant and equipment (other than specialised production facilities and moulds) are depreciated on a straight-line basis over their estimated useful lives, after taking into account the estimated residual values. The Group's management determines the estimated useful lives of its property, plant and equipment. The estimates of useful lives are based on the historical experience of the actual useful lives of property, plant and equipment of similar nature and functions. Management will increase the depreciation charge in the year where the useful lives are less than the previously estimated lives and will write off technically obsolete or non-strategic assets that have been abandoned or sold. Specialised production facilities and moulds are depreciated by reference to the expected production volume of these facilities and moulds, after taking into account the estimated residual values. The Group assesses annually the expected production volume of these facilities and moulds, taking into account the lifecycle and technical advantage of products. If the expectation differs from the original estimates, such differences from the original estimates will impact the depreciation charges in the current year in which the estimates change and in future periods.

截至二零一六年十二月三十一日止年度

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

## 5. 收益

收益指本集團向外部客戶銷售貨 品產生之收益,並扣除折扣及銷 售相關稅項。本集團從其主要產 品獲取收益分析如下:

## 5. REVENUE

Revenue represents revenue arising on goods sold by the Group to external customers, net of discounts and sales related tax. The following is an analysis of the Group's revenue from its major products:

二零一六年	二零一五年
十二月三十一日	十二月三十一日
止年度	止年度
Year ended	Year ended
31 December	31 December
2016	2015
人民幣千元	人民幣千元
RMB'000	RMB'000
4,413,261	5,257,493
220,524	246,803
4,633,785	5,504,296

截至

截至

銷售卡車及汽車 銷售汽車零件及部件

Sales	of	trucks and vehicles	
Sales	of	automobile parts and accessories	

# 6. 分部資料

本集團生產及銷售之產品共分為 五個類型一輕型商用車、多功能 汽車、皮卡車、中型及重型型及 汽車零件及部件,而主要經營決 策者(例如本公司執行董事)亦審 閱以該等類別編製之分部資料。 以分配分部資源及評估其業績

## 主要業務分部如下:

輕型商用車	一生產及銷售輕型
多功能汽車	商用車 一生產及銷售
皮卡車	多功能汽車 一 生產及銷售
中型及	皮卡車 一 生產及銷售中型
重型車 汽車零件	及重型車 一 生產及銷售汽車
及部件	零件及部件

#### 6. SEGMENT INFORMATION

The Group is engaged in the manufacture and sales of five categories of products — light-duty trucks, multi-purposes vehicles, pick-up trucks, medium and heavy-duty trucks and automobile parts and accessories and the chief operating decision makers (i.e. the Company's executive directors) also review the segment information by these categories to allocate resources to segments and to assess their performance.

Principal business segments are as follows:

<ul> <li>manufacture and sales of</li> </ul>
light-duty trucks
— manufacture and sales of
multi-purposes vehicles
— manufacture and sales of
pick-up trucks
— manufacture and sales of medium
and heavy-duty trucks
— manufacture and sales of automobile
parts and accessories

截至二零一六年十二月三十一日止年度

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

## 6. 分部資料(續)

## (i) 分部收益及業績

本集團收益及業績按營運分部分 析如下:

截至二零一六年十二月三十一日 止年度

## 6. SEGMENT INFORMATION (Cont'd)

## (i) Segment revenue and results

The following is an analysis of the Group's revenue and results by operating segment:

For the year ended 31 December 2016

						汽車	
			多功能汽車		中型及重型車	零件及部件	
		輕型商用車	Multi-	皮卡車	Medium and	Automobile	
		Light-duty	purposes	Pick-up	heavy-duty	parts and	綜合
		trucks	vehicles	trucks	trucks	accessories	Consolidated
		人民幣千元	人民幣千元	人民幣千元	人民幣千元	人民幣千元	人民幣千元
		RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
分部收益	Segment revenue	2,333,580	4,532	1,108,661	966,488	220,524	4,633,785
業績	Result						
分部利潤	Segment profit	283,314	589	162,490	16,020	25,628	488,041
集中管理費用	Central administration costs						(102,159)
利息收入	Interest income						118,621
其他收入	Other income						46,363
其他利得及損失淨額	Other gains and losses, net						(4,017)
分佔聯營公司溢利	Share of profit of an associate						208
分佔合營公司業績	Share of results of joint ventures						19,569
本集團除稅前溢利	Group's profit before tax						566,626

截至二零一六年十二月三十一日止年度

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

## 6. 分部資料(續)

## (i) 分部收益及業績(續)

截至二零一五年十二月三十一日 止年度

## 6. SEGMENT INFORMATION (Cont'd)

#### (i) Segment revenue and results (Cont'd)

For the year ended 31 December 2015

						汽車	
			多功能汽車		中型及重型車	零件及部件	
		輕型商用車	Multi-	皮卡車	Medium and	Automobile	
		Light-duty	purposes	Pick-up	heavy-duty	parts and	綜合
		trucks	vehicles	trucks	trucks	accessories	Consolidated
		人民幣千元	人民幣千元	人民幣千元	人民幣千元	人民幣千元	人民幣千元
		RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
分部收益	Segment revenue	2,874,341	32,746	1,344,418	1,005,988	246,803	5,504,296
業績	Result						
分部利潤	Segment profit	282,579	4,048	145,211	29,999	36,135	497,972
集中管理費用	Central administration costs						(96,606)
利息收入	Interest income						102,928
其他收入	Other income						54,806
其他利得及損失淨額	Other gains and losses, net						(6,186)
分佔聯營公司溢利	Share of profit of an associate						278
分佔合營公司業績	Share of results of joint ventures						12,257
本集團除税前溢利	Group's profit before tax						565,449

截至二零一六年十二月三十一日 止年度概無分部間銷售(二零一五 年:無)。

There have been no inter-segment sales during the year ended 31 December 2016 (2015: Nil).

The accounting policies of the operating segments are the same as the Group's accounting policies described in note 3. Segment profit represents the profit earned from each segment without allocation of central administration costs, interest income, other income, other net gains and losses, share of profit of an associate and share of results of joint ventures. This is the measure reported to the chief operating decision makers for the purposes of resources allocation and performance assessment.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

截至二零一六年十二月三十一日止年度

FOR THE YEAR ENDED 31 DECEMBER 2016

## 6. 分部資料(續)

# 6. SEGMENT INFORMATION (Cont'd)

(ii) Segment assets and liabilities

## (ii) 分部資產及負債

本集團資產及負債按經營分部分 析如下:

The following is an analysis of the Group's assets and liabilities by operating segment:

於二零一六年十二月三十一日

At 31 December 2016

		輕型商用車 Light-duty trucks 人民幣千元 RMB'000	多功能汽車 Multi- purposes vehicles 人民幣千元 RMB'000	皮卡車 Pick-up trucks 人民幣千元 RMB'000	中型及重型車 Medium and heavy-duty trucks 人民幣千元 RMB'000	汽車 零件及部件 Automobile parts and accessories 人民幣千元 RMB'000	綜合 Consolidated 人民幣千元 RMB'000
資產	Assets						
分部資產	Segment assets	1,334,347	317,471	355,018	1,013,186	607,390	3,627,412
分部之間共用資產  一物業、廠房及設備 一預付土地租金 一存貨 投資物業 於聯營公司之權益 於合營公司之權益 於合營公司之權益 受限制銀行結餘、銀行存款及銀行結餘 其他不可分配資產	Interchangeably used assets between segments — property, plant and equipment — prepaid lease payments — inventories Investment properties Interest in an associate Interests in joint ventures Restricted bank balances, bank deposits and bank balances Other unallocated assets						173,496 40,826 122,981 32,932 7,052 480,170 5,565,769 147,212
综合總資產	Consolidated total assets						10,197,850
負債分部負債	Liabilities Segment liabilities	354,782 ———	733	171,479	115,603		642,597
不可分配之應付脹款、應付票據及其他應付款項 其他不可分配之負債	Unallocated trade, bills and other payables Other unallocated liabilities						1,587,364 8,000
綜合總負債	Consolidated total liabilities						2,237,961

截至二零一六年十二月三十一日止年度

### 綜合財務報表附註 NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

### 6. 分部資料(續)

### (ii) 分部資產及負債(續)

於二零一五年十二月三十一日

#### 6. SEGMENT INFORMATION (Cont'd)

#### (ii) Segment assets and liabilities (Cont'd)

At 31 December 2015

		輕型商用車 Light-duty trucks 人民幣千元 RMB'000	多功能汽車 Multi- purposes vehicles 人民幣千元 RMB'000	皮卡車 Pick-up trucks 人民幣千元 RMB'000	中型及重型車 Medium and heavy-duty trucks 人民幣千元 RMB'000	汽車 零件及部件 Automobile parts and accessories 人民幣千元 RMB'000	综合 Consolidated 人民幣千元 RMB'000
資產	Assets						
分部資產	Segment assets	1,844,338	435,330	324,924	911,923	553,980 ———	4,070,495
分部之間共用資產  一 物業、廠房及設備  一 預付土地租金  一 存貨 投資物業 於聯營公司之權益 於合營公司之權益 受限制銀行結餘、銀行存款及銀行結餘 其他不可分配資產	Interchangeably used assets between segments — property, plant and equipment — prepaid lease payments — inventories Investment properties Interest in an associate Interests in joint ventures Restricted bank balances, bank deposits and bank balances Other unallocated assets						190,865 42,208 157,382 34,917 6,844 470,860 5,056,042 180,560
綜合總資產	Consolidated total assets						10,210,173
負債 分部負債	Liabilities Segment liabilities	305,768	3,291	148,651	81,390 ———		539,100
不可分配之應付賬款、應付票據及其他應付款項 其他不可分配之負債	Unallocated trade, bills and other payables Other unallocated liabilities						1,778,671 19,614
綜合總負債	Consolidated total liabilities						2,337,385

截至二零一六年十二月三十一日止年度

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

#### 6. 分部資料(續)

#### (ii) 分部資產及負債(續)

為監察分部業績及分配分部資源:

- 所有資產均分配至營運分 部,惟分部之間共用資產、 投資物業、於聯營公司之權 益、於合營公司之權益、受 限制銀行結餘、銀行存款及 銀行結餘及其他由總公司持 有之不可分配資產除外;及
- 所有負債均分配至營運分 部,惟不可分配之應付賬 款、應付票據及其他應付款 項及總公司之其他不可分配 負債除外。

#### 6. SEGMENT INFORMATION (Cont'd)

#### (ii) Segment assets and liabilities (Cont'd)

For the purposes of monitoring segment performances and allocating resources between segments:

- All assets are allocated to operating segments other than interchangeably used assets between segments, investment properties, interest in an associate, interests in joint ventures, restricted bank balances, bank deposits and bank balances and other unallocated assets held by the head office; and
- All liabilities are allocated to operating segments other than unallocated trade, bills and other payables and other unallocated liabilities of the head office.

截至二零一六年十二月三十一日止年度

### 綜合財務報表附註 NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

#### 6. 分部資料(續)

#### 6. SEGMENT INFORMATION (Cont'd)

#### (iii) 其他分部資料

(iii) Other segment information

止年度

截至二零一六年十二月三十一日 For the year ended 31 December 2016

						汽車		
			多功能汽車		中型及重型車	零件及部件		
		輕型商用車	Multi-	皮卡車	Medium and	Automobile		
		Light-duty	purposes	Pick-up	heavy-duty	parts and	不可分配	綜合
		trucks	vehicles	trucks	trucks	accessories	Unallocated	Consolidated
		人民幣千元	人民幣千元	人民幣千元	人民幣千元	人民幣千元	人民幣千元	人民幣千元
		RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
其他資料	OTHER INFORMATION							
計入分部損益或分部資產之金額:	Amount included in the measure							
	of segment profit or loss or							
	segment assets:							
添置物業、廠房及設備	Additions to property, plant							
	and equipment	10,369	_	12,956	23,892	_	757	47,974
預付土地租金增加	Additions to prepaid lease payments	_	_	_	_	_	1	1
添置無形資產	Additions to intangible assets	_	_	_	130,010	_	_	130,010
無形資產攤銷	Amortisation of intangible assets	_	_	_	22,170	_	3,108	25,278
物業、廠房及設備折舊	Depreciation of property,							
	plant and equipment	23,322	316	14,857	7,222	_	17,354	63,071
投資物業折舊	Depreciation of investment							
	properties	_	_	_	_	_	1,985	1,985
預付土地租金攤銷	Release of prepaid lease payments	_	_	_	_	_	1,383	1,383

截至二零一五年十二月三十一日

For the year ended 31 December 2015

止年度

						汽里		
			多功能汽車		中型及重型車	零件及部件		
		輕型商用車	Multi-	皮卡車	Medium and	Automobile		
		Light-duty	purposes	Pick-up	heavy-duty	parts and	不可分配	綜合
		trucks	vehicles	trucks	trucks	accessories	Unallocated	Consolidated
		人民幣千元	人民幣千元	人民幣千元	人民幣千元	人民幣千元	人民幣千元	人民幣千元
		RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
其他資料	OTHER INFORMATION							
計入分部損益或分部資產之金額:	Amount included in the measure of segment profit or loss or segment assets:							
添置物業、廠房及設備	Additions to property, plant							
	and equipment	2,997	45	2,138	16,295	_	11,773	33,248
預付土地租金增加	Additions to prepaid lease payments	_	_	_	_	_	193	193
無形資產攤銷	Amortisation of intangible assets	_	_	_	10,325	_	3,110	13,435
物業、廠房及設備折舊	Depreciation of property,							
	plant and equipment	51,194	620	29,148	102,989	2,676	14,944	201,571
投資物業折舊	Depreciation of investment							
	properties	_	_	_	_	_	2,209	2,209
預付土地租金攤銷	Release of prepaid lease payments	_	_	_	_	_	1,411	1,411

截至二零一六年十二月三十一日止年度

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

#### 分部資料(續) 6.

#### (iv) 地區分析

本集團價值人民幣1,534,343,000 元(二零一五年: 人民幣 1,439,532,000 元) 之非流動資產 (除銀行存款及遞延税項資產以 外)座落在中國,本集團之絕大部 分銷售亦售予位於中國之客戶。 本集團亦有向中國境外國家作出 少量出口銷售,佔本集團收入約 0.04%(二零一五年:0.39%)。

賬面上所有於兩個呈列年度之分 部資產及添置之物業、廠房及設 備、預付土地租金、投資物業以 及無形資產均座落於中國。

#### (v) 有關主要客戶之資料

除慶鈴集團及其附屬公司及慶鈴 五十鈴(重慶)發動機有限公司 (「慶鈴五十鈴發動機」)外,概無 單一外部客戶的收入佔本集團收 入10%或以上。截至二零一六年 十二月三十一日止年度,來自慶 **鈴集團及其附屬公司之收入為人** 民幣 1,463,984,000 元(二零一五 年: 人民幣1,643,508,000元)及 來自慶鈴五十鈴發動機之收入為 人民幣871,956,000元(二零一五 年:人民幣890,576,000元)。

#### **SEGMENT INFORMATION (Cont'd)**

#### (iv) Geographical information

Non-current assets (excluding bank deposits and deferred tax assets) of the Group amounting to RMB1,534,343,000 (2015: RMB1,439,532,000) are located in the PRC and substantially all of the sales of the Group are also made to customers located in the PRC. The Group has made limited export sales to countries outside the PRC which accounted for approximately 0.04% (2015: 0.39%) of the Group's revenue.

All of the carrying amount of segment assets and additions to property, plant and equipment, prepaid lease payments, investment properties and intangible assets are located in the PRC for both years presented.

#### (v) Information about major customers

No revenue from a single external customer other than Qingling Group and its subsidiaries and 慶鈴五十鈴(重慶)發動機有限公司 ("Qingling Isuzu Engine") contributed 10% or more of the Group's revenue. For the year ended 31 December 2016, revenue from Qingling Group and its subsidiaries amounted to RMB1,463,984,000 (2015: RMB1,643,508,000) and revenue from Qingling Isuzu Engine amounted to RMB871,956,000 (2015: RMB890,576,000).

截至二零一六年十二月三十一日止年度

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

#### 7. 所得税支出

即期税項 過往年度撥備少計 遞延税項(附註21)

#### 7. INCOME TAX EXPENSE

截至	截至
二零一六年	二零一五年
十二月三十一日	十二月三十一日
止年度	止年度
Year ended	Year ended
31 December	31 December
2016	2015
人民幣千元	人民幣千元
RMB'000	RMB'000
92,272	81,822
2,233	_
(13,928)	(1,512)
80,577	80,310
	二零一六年 十二月三十一日 止年度 Year ended 31 December 2016 人民幣千元 RMB'000 92,272 2,233 (13,928)

根據《關於深入實施西部大開發戰 略有關企業所得税的公告》(國家 税務總局公告2012年第12號)和 《西部地區鼓勵類產業目錄》(國家 發展和改革委員會令第15號),位 於中國西部地區並從事中國政府 鼓勵類產業且當年鼓勵類產業經 營收入佔收入總額比例超過70% 的公司享有15%的優惠企業所得 税(「企業所得税」)税率。本公司 及本公司之附屬公司重慶慶鈴模 具有限公司(「慶鈴模具」)所屬產 業屬於相關通知和目錄內所載的 鼓勵性產業,並且本年度主營業 務收入總額佔彼等各自收入總額 比例達到70%,故繼續於本年度 享有優惠企業所得税税率15%。

本公司之附屬公司重慶慶鈴技術 中心(「慶鈴技術中心」)於截至二 零一六年十二月三十一日止年度 按25%(二零一五年:25%)的税率 繳納企業所得税。

According to the Notice of the Enterprise Income Tax for Implementation of Exploration and Development of Western Region (Notice of the State Administration of Taxation No. 12 [2012]) and the Catalogue of Industries Encouraged to Develop in the Western Region (Order of the National Development and Reform Commission No. 15), companies located in the western region of the PRC and engaged in the business encouraged by the PRC government are entitled to the preferential enterprise income tax ("EIT") rate of 15% if the operating revenue of the encouraged business in the current year accounted for more than 70% of the total income. The Company and 重慶慶鈴模具有限公司 ("Qingling Moulds"), a subsidiary of the Company, are engaged in the encouraged businesses included in the related notice and catalogue and the total revenue of their major businesses for the year accounted for 70% of their respective total revenue, and therefore continue to enjoy the preferential EIT rate of 15% for the year.

重慶慶鈴技術中心 ("Qingling Technical Center"), a subsidiary of the Company, is subject to EIT rate of 25% (2015: 25%) for the year ended 31 December 2016.

截至二零一六年十二月三十一日止年度

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

#### 7. 所得税支出(續)

除税前溢利

以適用所得税税率15%計算之税項

在税務方面無法扣税之費用之税務影響

適用於本集團之額外税務利益(附註)

(二零一五年:15%)

附屬公司不同税率之影響 分佔聯營公司溢利之影響

分佔合營公司業績之影響 過往年度撥備不足

本年度之税項

本年度產生之税項於綜合損益表 及其他全面收益表之除税前溢利 中有以下之調整:

#### 7. INCOME TAX EXPENSE (Cont'd)

The tax charge for the year can be reconciled to the profit before tax per consolidated statement of profit or loss and other comprehensive income as follows:

截至

截至

	二零一六年	二零一五年
	十二月三十一日	十二月三十一日
	止年度	止年度
	Year ended	Year ended
	31 December	31 December
	2016	2015
	人民幣千元	人民幣千元
	RMB'000	RMB'000
Profit before tax	566,626	565,449
Tax at the applicable income tax rate of		
15% (2015: 15%)	84,994	84,817
Tax effect of expenses not deductible for		
tax purpose	406	35
Additional tax benefit applicable to		
the Group (note)	(4,299)	(2,731)
Effect of different tax rate of a subsidiary	209	69
Effect of share of profit of an associate	(31)	(42)
Effect of share of results of joint ventures	(2,935)	(1,838)
Under provision in respect of prior years	2,233	
Tax charge for the year	80,577	80,310

附註:根據相關稅則及法規,研究性質的費 用可按其額外發生成本50%扣稅, 截至二零一六年十二月三十一日止 年度,相關税務利益金額為人民幣 4,299,000元(二零一五年: 人民幣 2,731,000元)。

Note: Pursuant to the relevant tax rules and regulations, expenses in research nature are deductible at 50% of the cost incurred additionally. The related tax benefit is amounted to RMB4,299,000 (2015: RMB2,731,000) for the year ended 31 December 2016.

截至二零一六年十二月三十一日止年度

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

#### 8. 退休福利計劃

本集團與其最終控股公司慶鈴 集團訂有一項服務協議,據此, 本集團將向慶鈴集團報銷其替本 集團員工向由市政府管理的界定 供款養老金計劃所作出的供款。 根據相關計劃,本公司每年須向 由市政府管理的退休基金支付一 筆佔員工全部工資一定比例之款 項。於年內,根據相關安排已支 付人民幣37,858,000元(二零一五 年:人民幣31,329,000元)。

#### 8. RETIREMENT BENEFITS PLANS

The Group has a service agreement with its ultimate holding company, Qingling Group, whereby the Group will reimburse the contributions made by Qingling Group to a defined contribution pension scheme administered by the municipal government in respect of the staff of the Group. According to such scheme, the Company shall pay an amount annually, calculated at a percentage of the total wages of the staff, to a retirement fund administered by the municipal government. The amount paid during the year under such arrangement amounted to RMB37,858,000 (2015: RMB31,329,000).

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

截至二零一六年十二月三十一日止年度

FOR THE YEAR ENDED 31 DECEMBER 2016

### 9. 除税前溢利

#### 9. PROFIT BEFORE TAX

		截至 二零一六年 十二月三十一日 止年度 Year ended 31 December 2016 人民幣千元 RMB'000	載至 二零一五年 十二月三十一日 止年度 Year ended 31 December 2015 人民幣千元 RMB'000
除税前溢利已扣除:	Profit before tax has been arrived at after charging.		
薪金及其他福利支出 退休福利計劃供款	Salaries and other payments and benefits Retirement benefits scheme contributions	186,237 37,858	176,585 31,329
總員工成本(包括董事及監事酬金 (附註10))	Total staff costs (including directors' and supervisors' remuneration (note 10))	224,095	207,914
出售物業、廠房及設備之淨虧損	Loss on disposal of property, plant and equipment, net	292	1,990
無形資產攤銷 (已計入銷售成本)	Amortisation of intangible assets (included in cost of sales)	25,278	12 425
物業、廠房及設備折舊	Depreciation of property, plant and equipment	63,071	13,435 201,571
投資物業折舊	Depreciation of investment properties	1,985	2,209
預付土地租金攤銷	Release of prepaid lease payments	1,383	1,411
經營租賃物業及生產設施之最低租賃付款	Minimum lease payments under operating leases in respect of rented premises and		
t <del>)</del> 動 伍 副 人	production facilities	36,574	40,668
核數師酬金 撇減存貨	Auditor's remuneration Write-down of inventories	2,902 79,036	3,468 34,146
<b>正</b> 上	Net foreign exchange loss	3,725	4,196
確認為支出之存貨成本	Cost of inventories recognised as cost of sales	3,690,803	4,442,291
及已計入:	and after crediting:		
出售廢料收入	Sales of scrap materials	19	1,156
銀行存款及結餘之利息收入	Interest income from bank deposits and balances	118,621	102,928
出租投資物業之收入 扣除:年度內產生租賃收入之投資物業 直接營業費用	Income from renting of investment properties  Less: Direct operating expenses from investment properties that generated rental income	6,076	6,269
出租模具及工具設備之收入	during the year Income from renting of moulds and	(2,056)	(1,913)
	tooling equipment	38,402	39,077
政府補助	Government grants	384	2,803

截至二零一六年十二月三十一日止年度

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

## 10. 董事、監事及行政總裁酬金

## 10. DIRECTORS', SUPERVISORS' AND CHIEF EXECUTIVE'S EMOLUMENTS

		截至二零一六年十二月三十一日止年度 Year ended 31 December 2016 功績獎金				截至二零一五年十二月三十一日止年度 Year ended 31 December 2015 功績奠金				
	袍金	薪金及 其他福利 Salaries and other	(附註(a)) Performance related incentive payments	退休福利 計劃供款 Retirement benefit scheme	總計	袍金	薪金及 其他福利 Salaries and other	(附註(a)) Performance related incentive payments	退休福利 計劃供款 Retirement benefit scheme	總計
	Fee	benefits	(note (a))	contributions	Total	Fee	benefits	(note (a))	contributions	Total
	人民幣千元 RMB'000	人 <i>民幣千元</i> RMB'000	人 <i>民幣千元</i> RMB'000	人民幣千元 RMB'000	人民幣千元 RMB'000	人 <i>民幣千元</i> RMB'000	人 <i>民幣千元</i> RMB'000	人 <i>民幣千元</i> RMB'000	人 <i>民幣千元</i> RMB'000	<i>人民幣千元</i> RMB'000
執行董事 Executive directors										
新打里争 Executive directors 羅宇光(於二零一六年十二月二十二日獲委任) LUO Yuguang (appointed on 22 December	2016) —	15	_	1	16	_	_	_	_	_
太田正紀(於二零一六年六月十五日獲委任) Masanori OTA (appointed on 15 June 2016 小村嘉文(於二零一六年六月十五日獲委任) Yoshifumi KOMURA		_	_	4	4	_	-	_	_	_
(appointed on 15 June 2016)	_	-	-	4	4	-	_	-	-	-
徐松(於二零一六年六月十五日獲委任) XU Song (appointed on 15 June 2016) 何勇(於二零一五年五月二十八日獲委任及 HE Yong (appointed on 28 May 2015 and	_	248	_	4	252	_	-	_	_	_
於二零一六年九月二十六日辭任) resigned on 26 September 2016)	_	399	_	6	405	_	277	_	9	286
前垣圭一郎(於二零一五年五月二十八日獲委任) Keiichiro MAEGAKI (appointed on 28 May :	2015) —	_	_	8	8	_	_	_	9	9
杜衞東(於二零一五年五月二十八日辭任) DU Weidong (resigned on 28 May 2015)	-	_	_	_	_	_	180	_	7	187
高建民(附註(b)) GAO Jianmin (Note (b))	_	457	_	8	465	_	392	_	16 4	408
清勇(於二零一五年三月二十日辭任) PAN Yong (resigned on 20 March 2015) 田中誠人(於二零一六年六月十五日辭任) Makoto TANAKA (resigned on 15 June 201		_	_	4	4	_	_	_	9	4 9
曾建江(於二零一六年五月二十七日辭任) ZENG Jianjiang (resigned on 27 May 2016)	_	190	_	4	194	_	393	_	16	409
堤直敏(於二零一五年三月二十日辭任) Naotoshi TSUTSUMI (resigned on 20										
March 2015) 原田理志(於二零一五年五月二十八日辭任) Masashi HARADA (resigned on 28 May 20	15) —	_	_	_	_	_	_	_	4 7	4 7
原田理志(於二零-五年五月二十八日辭任) Masashi HARADA (resigned on 28 May 20 特田直人(於二零-五年五月二十八日獲委任 Naoto HAKAMATA (appointed on 28 May 2 及於二零一六年六月十五日辭任) and resigned on 15 June 2016)		_	_	4	- 4	_	_	_	9	9
李巨星(於二零一五年五月二十八日獲委任) LI Juxing (appointed on 28 May 2015)	_	457	_	8	465	_	238	_	9	247
3,44,5										
		1,766		55	1,821		1,480		99	1,579
獨立非執行董事 Independent non-executive directors										
龍濤 LONG Tao	120	-	-	-	120	120	_	-	-	120
宋小江 SONG Xiaojiang	120	_	-	_	120	120	_	_	_	120
徐秉金(於二零一五年五月二十日辭任) XU Bingjin (resigned on 20 May 2015) 劉天倪 LIU Tianni	— 120	_	_	_	— 120	50 120	_	_	_	50 120
到入が 劉二飛(於二零一五年五月二十八日獲委任) LIU Erh Fei (appointed on 28 May 2015)	120	_	_	_	120	70	_	_	_	70
SI=NOVE Q II I I I I I I I I I I I I I I I I I										
	480	_	-	-	480	480	_	_	_	480
監事酬金 Supervisors' remuneration										
監事順並 Supervisors remuneration 関慶 MIN Qing	_	46	106	8	160	_	41	95	16	152
周紅(於二零一五年五月二十八日辭任) ZHOU Hong (resigned on 28 May 2015)	_	-	-	_	_	_	_	_	7	7
雷斌 LEI Bin	_	42	99	8	149	-	38	88	16	142
關晉明(於二零一五年五月二十八日獲委任) GUAN Jinming (appointed on 28 May 2015		46	107	5	158		24	56	9	89
		134	312	21	467		103	239	48	390
	480	1,900	312	76	2,768	480	1,583	239	147	2,449

附註:

Notes:

- (a) 功績獎金乃參考監事的個別表現釐 定,並由薪酬委員會(由一名執行董 事及四名獨立非執行董事組成)批 核。
- (b) 高建民先生於二零一七年三月二十四 日辭任本公司董事。
- (a) The performance related incentive payment is determined by reference to the individual performance of the supervisors and approved by the Remuneration Committee (composed of an executive director and four independent nonexecutive directors).
- (b) On 24 March 2017, Mr. Gao Jianmin was resigned as a director of the Company.

截至二零一六年十二月三十一日止年度

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

#### 10. 董事、監事及行政總裁酬 金(續)

前垣圭一郎(於獲委任為本公司董 事後)及田中誠人(於委任前垣圭 一郎為本公司董事前)為本公司總 經理及亦擔任本公司行政總裁, 而上文披露之薪酬包括就其擔任 行政總裁時所提供之服務而支付 之報酬。

截至二零一六年十二月三十一日 止年度,並無董事放棄任何酬金 (二零一五年:零)。

本集團於兩個年度內的五位酬金 最高人士全部為本公司董事。

#### 11. 轉入法定公積金

法定公積金指本公司於年內除稅 後溢利中提取10%之金額,乃根 據相關中國企業會計準則(「中國 企業會計準則」)以及本公司的組 織章程而計算。倘法定公積金結 餘已達到本公司註冊股本的50% 時將不再提取。根據本公司的組 織章程,法定公積金可用於彌補 過往年度虧損或增加股本。本公 司也可以發行紅利方式將法定公 積金轉為資本,但分配後之法定 公積金餘額不得低於本公司註冊 股本的25%。分配金額將呈報股 東大會審定。

#### 10. DIRECTORS', SUPERVISORS' AND CHIEF **EXECUTIVE'S EMOLUMENTS (Cont'd)**

Mr. Keiichiro MAEGAKI (upon appointment as a director of the Company) and Makoto TANAKA (before Keiichiro MAEGAKI's appointment as a director of the Company) are General Manager of the Company and also assume the role as the Chief Executive of the Company and their emoluments disclosed above include those for services rendered by them as the Chief Executive.

No directors waived any emoluments in the year ended 31 December 2016 (2015: Nil).

All the five highest paid individuals of the Group for both years were directors of the Company.

#### 11. TRANSFER TO STATUTORY SURPLUS RESERVE **FUND**

The statutory surplus reserve fund represents the appropriation of 10% of profit after tax for the year of the Company, calculated in accordance with relevant Accounting Standards for Business Enterprises in the PRC ("PRC GAAP") and the Articles of Association of the Company. The appropriation may cease to apply if the balance of the statutory surplus reserve fund has reached 50% of the registered capital of the Company. According to the Articles of Association of the Company, statutory surplus reserve fund can be used to make up prior year losses or to increase capital. The Company may capitalise the statutory surplus reserve fund by way of bonus issues provided that the remaining amount of statutory surplus reserve fund after such distribution shall not be less than 25% of the registered capital of the Company. The amount shall be submitted to shareholders' general meeting for approval.

截至二零一六年十二月三十一日止年度

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

#### 12. 轉入任意公積金

二零一六年概無撥充任何款項至 任意公積金(二零一五年:無)。 人民幣2,347,000元之任意公積金 結餘為附屬公司慶鈴模具於過往 年度按中國公認會計原則以及慶 鈴模具組織章程編製之除稅後溢 利若干百分比撥充之金額。

#### 13. 股息

## 12. TRANSFER TO DISCRETIONARY SURPLUS RESERVE FUND

No amount was appropriated to the discretionary reserve fund in 2016 (2015: Nil). The balance of RMB2,347,000 in the discretionary reserve fund was the amount appropriated by a subsidiary, Qingling Moulds, in previous years at a percentage of the profit after tax of the respective years in accordance with PRC GAAP and Articles of Association of Qingling Moulds.

#### 13. DIVIDENDS

截至 截至 二零一六年 二零一五年 十二月三十一日 十二月三十一日 止年度 止年度 Year ended Year ended 31 December 31 December 2015 2016 人民幣千元 人民幣千元 RMB'000 RMB'000

397,163

397,163

於年內確認為分派之股息:

二零一五年末期股息,已派 每股人民幣0.16元(二零一五年: 二零一四年末期股息, 已派 — 每股人民幣0.16元)

於報告期末後,本公司董事已建議支付截至二零一六年十二月三十一日止年度末期股息每股人民幣0.16元,共人民幣397,163,000元(二零一五年:截至二零一五年十二月三十一日止年度末期股息每股人民幣0.16元,共人民幣397,163,000元),須經股東於應屆股東周年大會批准後方可作實。

Dividends recognised as distribution during the year: 2015 Final, paid RMB0.16 (2015: 2014 Final, paid — RMB0.16) per share

Subsequent to the end of the reporting period, a final dividend of RMB397,163,000 or RMB0.16 per share in respect of the year ended 31 December 2016 (2015: final dividend of RMB397,163,000 or RMB0.16 per share in respect of the year ended 31 December 2015) has been proposed by the directors of the Company and is subject to approval by the shareholders in the forthcoming annual general meeting.

截至二零一六年十二月三十一日止年度

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

#### 14. 每股盈利

本公司權益持有人應佔每股基本 盈利根據下列資料計算:

#### 14. EARNINGS PER SHARE

The calculation of the basic earnings per share attributable to the owners of the Company is based on the following data:

#### 盈利 **Earnings**

截至 截至 二零一六年 二零一五年 十二月三十一日 十二月三十一日 止年度 止年度 Year ended Year ended 31 December 31 December 2016 2015 人民幣千元 人民幣千元 RMB'000 RMB'000

用以計算每股基本盈利之盈利 (本公司權益持有人應佔年度溢利) Earnings for the purpose of basic earnings per share (Profit for the year attributable to owners of the Company)

481,287 479.887

#### 股份數目

#### Number of shares

截至 截至 二零一六年 二零一五年 十二月三十一日 十二月三十一日 止年度 止年度 Year ended Year ended 31 December 31 December 2016 2015 千股 千股 '000 '000

用以計算每股基本盈利之股份數目

Number of shares for the purpose of basic earnings per share

2,482,268 2,482,268

於兩個年度並無任何發行在外之 潛在影響之普通股。

There were no potential ordinary shares outstanding in both years presented.

# **綜合財務報表附註** NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS 載至二零一六年十二月三十一日止年度 FOR THE YEAR ENDED 31 DECEMBER 2016

#### 15. 物業、廠房及設備 15. PROPERTY, PLANT AND EQUIPMENT

		樓宇 <b>Buildings</b> 人民幣千元 RMB'000	模具、 廠房及機器 Moulds, plant and machinery 人民幣千元 RMB'000	像俬、装置 及設備 Furniture, fixtures and equipment 人民幣千元 RMB'000	汽車 Motor vehicles 人民幣千元 RMB'000	在建工程 Construction in progress 人民幣千元 RMB'000	總計 <b>Total</b> 人民幣千元 RMB'000
成本值	COST						
於二零一五年一月一日	At 1 January 2015	639,257	3,780,199	68,024	25,933	33,995	4,547,408
添置	Additions	_	576	_	1,026	31,646	33,248
轉撥自在建工程	Transfer from construction						
	in progress	2,693	9,977	_	195	(12,865)	_
出售	Disposals	(278)	(230,230)	(124)	(5,821)	_	(236,453)
於二零一五年十二月三十一日	At 31 December 2015	641,672	3,560,522	67,900	21,333	52,776	4,344,203
添置	Additions	_	84	_	_	47,890	47,974
轉撥自在建工程	Transfer from construction						
	in progress	7,380	64,575	_	470	(72,425)	_
出售	Disposals		(5,005)	(1,363)	(1,706)		(8,074)
於二零一六年十二月三十一日	At 31 December 2016	649,052	3,620,176	66,537	20,097	28,241	4,384,103
折舊及減值	DEPRECIATION AND IMPAIRMENT						
於二零一五年一月一日	At 1 January 2015	383,810	3,161,327	64,647	17,832	_	3,627,616
年度折舊撥備	Depreciation provided for the year	25,409	173,639	832	1,691	_	201,571
出售沖銷	Eliminated on disposals	(194)	(228,521)	(111)	(5,244)	_	(234,070)
於二零一五年十二月三十一日	At 31 December 2015	409,025	3,106,445	65,368	14,279	_	3,595,117
年度折舊撥備	Depreciation provided for the year	24,080	36,439	813	1,739	_	63,071
出售沖銷	Eliminated on disposals		(4,365)	(1,227)	(1,477)		(7,069)
於二零一六年十二月三十一日	At 31 December 2016	433,105	3,138,519	64,954	14,541		3,651,119
賬面值	CARRYING VALUES						
於二零一五年十二月三十一日	At 31 December 2015	232,647	454,077	2,532	7,054	52,776	749,086
於二零一六年十二月三十一日	At 31 December 2016	215,947	481,657	1,583	5,556	28,241	732,984

截至二零一六年十二月三十一日止年度

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

#### 15. 物業、廠房及設備(續)

上述物業、廠房及設備(在建工程 及專用生產設備及模具除外)的統 計及估計剩餘價值後按下列估計 可使用年期以直線法予以折舊:

#### 15. PROPERTY, PLANT AND EQUIPMENT (Cont'd)

The above items of property, plant and equipment, except for construction in progress and specialised production facilities and moulds, are depreciated on a straight-line basis based on their estimated useful lives, after taking into account the estimated residual value, as follows:

	估計 可用年期	剩餘 價值		Estimated useful lives	Residual value
樓宇	20年	10%	Buildings	20 years	10%
模具、廠房及 機器(專用 生產設施 及模具除外)	5 至10年	10%	Moulds, plant and machinery (other than specialised production facilities and moulds)	5 to 10 years	10%
傢俬、裝置 平記#	5年	10%	Furniture, fixtures and equipment	5 years	10%
及設備 汽車	5年	10%	Motor vehicles	5 years	10%

可按個別生產程式識別的專用生 產設施及模具(包括於模具、廠房 及機器)乃參考此等設施及模具的 預計生產量予以折舊。供一般生 產用途的其他模具、廠房及機器 以直線法於其5至10年的估計可用 年期內折舊。

於二零一六年十二月三十一日, 賬面總值為人民幣97,537,000元 (二零一五年:人民幣93,170,000 元)的模具及機器已出租作為租賃 收入。

於二零一六年十二月三十一日, 原始成本為人民幣3,609,614,000 元(二零一五年: 人民幣 3,323,373,000元)的模具、廠房及 機器已悉數折舊但仍在使用。

Specialised production facilities and moulds included in moulds, plant and machinery which can be identified in relation to specific production processes are depreciated by reference to the expected production volume of these facilities and moulds. Other moulds, plant and machinery which are for general production purposes are depreciated on a straight-line basis over their estimated useful lives of 5 to 10 years.

As at 31 December 2016, the moulds and machinery with aggregate carrying amount of RMB97,537,000 (2015: RMB93,170,000) was leased out for rental income.

As at 31 December 2016, moulds, plant and machinery with original cost of RMB3,609,614,000 (2015: RMB3,323,373,000) have been fully depreciated but still in use.

# **綜合財務報表附註** NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS 載至二零一六年十二月三十一日止年度 FOR THE YEAR ENDED 31 DECEMBER 2016

### 16. 預付土地租金

#### 16. PREPAID LEASE PAYMENTS

		於二零一六年 十二月三十一日	於二零一五年
		At	At
		31 December	31 December
		2016	2015
		人民幣千元	人民幣千元
		RMB'000	RMB'000
本集團的預付土地租金包括: 於中國的中期土地使用權	The Group's prepaid lease payments represent:  Land use right in the PRC held under  medium lease term	40,826	42,208
就報告而言分析為:	Analysis for reporting purpose as:		
非流動資產	Non-current asset	39,443	40,795
流動資產	Current asset	1,383	1,413
		40,826	42,208

截至二零一六年十二月三十一日止年度

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

#### 17. 投資物業

#### 17. INVESTMENT PROPERTIES

		於二零一六年	於二零一五年
		十二月三十一日	十二月三十一日
		At	At
		31 December	31 December
		2016	2015
		人民幣千元	人民幣千元
		RMB'000	RMB'000
成本	COST		
於一月一日	At 1 January	145,915	147,107
就過往添置的收益作出的調整	Adjustment for over accruals for previous addition		(1,192)
於十二月三十一日	At 31 December	145,915	145,915
折舊	DEPRECIATION		
於一月一日	At 1 January	110,998	108,789
年度折舊撥備	Depreciation provided for the year	1,985	2,209
於十二月三十一日	At 31 December	112,983	110,998
賬面值	CARRYING VALUES		
於十二月三十一日	At 31 December	32,932	34,917

以上投資物業位於中國,租賃期 為中等期限,乃經計及預計剩餘 價值的10%後並以直線法分20年 折舊。

由於可資比較之市場交投淡薄, 且並無其他可靠估計數字,因此 投資物業之公允價值未能可靠計 量。

The above investment properties are situated in the PRC held under medium leases term and are depreciated on a straight-line basis over 20 years, after taking into account the estimated residual value of 10%.

The fair value of the investment properties cannot be reliably measured as the comparable market transactions are infrequent and alternative reliable estimates are not available.

# **綜合財務報表附註** NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS 載至二零一六年十二月三十一日止年度 FOR THE YEAR ENDED 31 DECEMBER 2016

### 18. 無形資產

#### 18. INTANGIBLE ASSETS

			生產管理系統	
		技術轉讓費	Production	
		Technology	management	總計
		transfer fees	system	Total
		人民幣千元	人民幣千元	人民幣千元
		RMB'000	RMB'000	RMB'000
成本	COST			
於二零一五年一月一日及二零一日	5 At 1 January 2015 and			
年十二月三十一日	31 December 2015	405,561	31,090	436,651
添置	Additions	130,010		130,010
於二零一六年十二月三十一日	At 31 December 2016	535,571	31,090	566,661
攤銷	AMORTISATION			
於二零一五年一月一日	At 1 January 2015	283,077	3,109	286,186
年度撥備	Provided for the year	10,326	3,109	13,435
於二零一五年十二月三十一日	At 31 December 2015	293,403	6,218	299,621
年度撥備	Provided for the year	22,169	3,109	25,278
二零一六年十二月三十一日	At 31 December 2016	315,572	9,327	324,899
賬面值	CARRYING VALUES			
二零一五年十二月三十一日	At 31 December 2015	112,158	24,872	137,030
二零一六年十二月三十一日	At 31 December 2016	219,999	21,763	241,762

截至二零一六年十二月三十一日止年度

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

#### 18. 無形資產(續)

根據與本公司主要股東五十鈴自 動車株式會社(「五十鈴」)訂立的 技術轉讓協議而支付的技術轉讓 費及一筆專利權費乃資本化為無 形資產,並按其許可使用年期介 乎十年至十三年攤銷,由技術用 於生產開始起計。根據技術轉讓 協議持續向五十鈴支付的專利權 費乃於產生時於損益表支銷。

生產管理系統預期於可見將來為 本公司帶來經濟利益的年限為10 年。

於二零一六年十二月三十一日, 無形資產初始成本合計人民幣 271,333,000 元(二零一五年:人 民幣271,333,000 元)已被悉數攤 銷但仍在使用。

#### 18. INTANGIBLE ASSETS (Cont'd)

Payments of technology transfer fees, lump sum royalties under technology transfer agreements with Isuzu Motors Limited ("Isuzu"), the substantial shareholder of the Company, are capitalised as intangible assets and are amortised over the license period ranging from ten years to thirteen years, commencing from the use of the technologies in production. Continuing royalties payable to Isuzu under the technology transfer agreements are charged to profit or loss as and when incurred.

The production management system has an estimated useful life of ten years and is expected to generate economic benefits to the Company in the foreseeable future.

As at 31 December 2016, intangible assets with an original cost of RMB271,333,000 in aggregate (2015: RMB271,333,000) have been fully amortised but still in use.

截至二零一六年十二月三十一日止年度

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

#### 19. 於聯營公司之權益

#### 19. INTEREST IN AN ASSOCIATE

本集團於聯營公司之權益詳情如 下:

Details of the Group's interest in an associate are as follows:

	於二零一六年	於二零一五年
	十二月三十一日	十二月三十一日
	At	At
	31 December	31 December
	2016	2015
	人民幣千元	人民幣千元
	RMB'000	RMB'000
Cost of investment in an associate, unlisted	6,333	6,333
Share of post-acquisition profit of an associate	719	511
	7,052	6,844

於二零一六年及二零一五年十二 月三十一日,本集團於下列聯營 公司中擁有權益:

於聯營公司之投資成本,未上市 分佔聯營公司之收購後溢利

> As at 31 December 2016 and 2015, the Group had an interest in the following associate:

實體名稱 Name of entity	實體形式 Form of entity	註冊成立地點 Place of establishment	主要營業地點 Principal place of operation	本集團持有 之權益比例 Proportion of equity interests held by the Group	持有之 投票權比例 Portion of voting power held	主要業務 Principle activities
五十鈴慶鈴(重慶) 汽車技術開發 有限公司(「五十鈴 慶鈴技術」) 五十鈴慶鈴(重慶) 汽車技術開發 有限公司 ("Isuzu Qingling Engineering")	註冊成立 Incorporated	中國 The PRC	中國 The PRC	25%	25%	技術開發 Technical development

截至二零一六年十二月三十一日止年度

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

#### 19. 於聯營公司之權益(續)

### 本集團聯營公司之財務資料概要 載列如下:

#### 19. INTEREST IN AN ASSOCIATE (Cont'd)

Summarised financial information in respect of the Group's associate is set out below:

		於二零一六年 十二月三十一日 At 31 December 2016 人民幣千元 RMB'000	於二零一五年 十二月三十一日 At 31 December 2015 人民幣千元 RMB'000
流動資產	Current assets	27,784	26,325
非流動資產	Non-current assets	2,524	3,556
流動負債	Current liabilities	(2,101)	(2,504)
非流動負債	Non-current liabilities		
資產淨值	Net assets	28,207	27,377
本集團於其中擁有權權益比例	Proportion of the Group's ownership interest therein	25%	25%
本集團分佔聯營公司資產淨值	Group's share of net assets of an associate	7,052	6,844
		截至 二零一六年 十二月三十一日 止年度 Year ended 31 December 2016 人民幣千元 RMB'000	截至 二零一五年 十二月三十一日 止年度 Year ended 31 December 2015 人民幣千元 RMB'000
收益	Revenue	14,554	13,313
年內溢利及綜合收益總額	Profit and total comprehensive income for the year	830	1,110
年內自聯營公司收取的股息	Dividend received from the associate during the year		
本集團分佔聯營公司溢利	Group's share of profit of an associate	208	278

截至二零一六年十二月三十一日止年度

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

#### 20. 於合營企業之權益

#### **20. INTERESTS IN JOINT VENTURES**

	十二月三十一日	十二月三十一日
	At	At
	31 December	31 December
	2016	2015
	人民幣千元	人民幣千元
	RMB'000	RMB'000
Cost of investment in joint ventures, unlisted	368,639	368,545
Share of post-acquisition results of joint ventures	111,531	102,315
	480,170	470,860

於二零一六年

於二零一五年

於合營企業之投資成本,未上市 分佔合營企業收購後業績

慶鈴五十鈴發動機於二零零七年五月成立,主要從事發動機及相關部件的製造。其註冊資本為84,260,000 美元,本公司向慶鈴五十鈴發動機注資42,130,000 美元(約人民幣300,060,000元)。本公司與五十鈴分別持有其已繳足註冊資本之50%。

慶鈴五十鈴(重慶)汽車銷售服務有限公司(「慶鈴五十鈴銷售」)於二零零八年九月成立,主要從事銷售五十鈴品牌的汽車及部件。其註冊資本為20,900,000美元,本公司向慶鈴五十鈴銷售注資10,450,000美元(約人民幣68,579,000元)。

合營企業以現金股息向本集團轉 撥資金或償還貸款或向本集團墊 款的能力概無受到重大限制。 Qingling Isuzu Engine was established in May 2007, and is principally engaged in manufacture of engines and relevant parts. The registered capital is US\$84,260,000, and the Company contributed US\$42,130,000, approximately RMB300,060,000 to Qingling Isuzu Engine. Each of the Company and Isuzu held 50% of its paid-up registered capital respectively.

慶鈴五十鈴(重慶)汽車銷售服務有限公司 ("Qingling Isuzu Sales") was established in September 2008, and is principally engaged in the purpose of selling of Isuzu brand automobiles and parts. The registered capital is US\$20,900,000, and the Company contributed US\$10,450,000, approximately RMB68,579,000 to Qingling Isuzu Sales.

There are no significant restrictions on the ability of joint ventures to transfer funds to the Group in form of cash dividends, or to repay loans or advances made by the Group.

截至二零一六年十二月三十一日止年度

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

#### 20. 於合營企業之權益(續)

於二零一六年及二零一五年十二 月三十一日,本集團於下列合營 企業中擁有權益:

#### 20. INTERESTS IN JOINT VENTURES (Cont'd)

As at 31 December 2016 and 2015, the Group had interests in the following joint ventures:

實體名稱 Name of entity	業務架構形式 Form of business structure	註冊成立地點 Place of establishment	主要營業地點 Principal place of operation	本集團持有之 權益比例 Proportion of equity interests held by the group	持有之 投票權比例 Proportion of voting power held	主要業務 Principal activities
慶鈴五十鈴發動機 Qingling Isuzu Engine	註冊成立 Incorporated	中國 The PRC	中國 The PRC	50%	50%	發動機及相關部件的 製造 Manufacture of engines and relevant parts
慶鈴五十鈴銷售 Qingling Isuzu Sales	註冊成立 Incorporated	中國 The PRC	中國 The PRC	50%	50%	銷售五十鈴品牌的 汽車及部件 Sale of Isuzu brand automobiles and autoparts

#### 合營企業之財務資料概述

本集團各合營企業之財務資料概 要載列如下。下列財務資料概要 包括根據香港財務報告準則編製 之合營企業財務報表所呈列之金 額。

合營企業於此等綜合財務報表內 採用權益法列賬。

#### Summarised financial information of the joint ventures

Summarised financial information in respect of each of the Group's joint ventures is set out below. The summarised financial information below represents amounts shown in the joint venture's financial statements prepared in accordance with HKFRSs.

The joint ventures are accounted for using the equity method in these consolidated financial statements.

截至二零一六年十二月三十一日止年度

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

#### 20. 於合營企業之權益(續)

#### 20. INTERESTS IN JOINT VENTURES (Cont'd)

慶鈴五十鈴發動機

### **Qingling Isuzu Engine**

		於二零一六年 十二月三十一日 At 31 December 2016 人民幣千元 RMB'000	於二零一五年 十二月三十一日 At 31 December 2015 人民幣千元 RMB'000
流動資產	Current assets	868,369	734,179
非流動資產	Non-current assets	202,358	199,740
流動負債	Current liabilities	(230,066)	(111,340)
上述資產及負債金額包括以下各項: 現金及現金等價物 流動財務負債(不包括應付賬款及其他 應付款項及撥備)	The above amounts of assets and liabilities include the following:  Cash and cash equivalents  Current financial labilities (excluding trade and other payables and provision)	233,180	65,222 
		載至 二零一六年 十二月三十一日 止年度 Year ended 31 December 2016 人民幣千元 RMB'000	截至 二零一五年 十二月三十一日 止年度 Year ended 31 December 2015 人民幣千元 RMB'000
收益	Revenue	1,080,650	1,333,662
年內溢利及綜合收益總額	Profit and total comprehensive income for the year	38,788	39,342
自慶鈴五十鈴發動機收取的股息	Dividend received from Qingling Isuzu Engine	10,353	8,748

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

截至

截至

截至二零一六年十二月三十一日止年度

FOR THE YEAR ENDED 31 DECEMBER 2016

#### 20. 於合營企業之權益(續)

#### 20. INTERESTS IN JOINT VENTURES (Cont'd)

#### 慶鈴五十鈴發動機(續)

#### Qingling Isuzu Engine (Cont'd)

上述年度溢利包括以下各項:

The above profit for the year include the following:

		二零一六年	二零一五年
	-	十二月三十一日	十二月三十一日
		Year ended	Year ended
		31 December	31 December
		2016	2015
		人民幣千元	人民幣千元
		RMB'000	RMB'000
折舊及攤銷	Depreciation and amortisation	11,200	43,623
利息收入	Interest income	11,793	12,616
所得税支出	Income tax expense	6,845	7,088

上文概述之財務資料與於綜合財 務報表確認的於慶鈴五十鈴發動 機權益之賬面值的對賬:

Reconciliation of the above summarised financial information to the carrying amount of the interest in Qingling Isuzu Engine recognised in the consolidated financial statements:

		於二零一六年	於二零一五年
		十二月三十一日	十二月三十一日
		At	At
		31 December	31 December
		2016	2015
		人民幣千元	人民幣千元
		RMB'000	RMB'000
慶鈴五十鈴發動機之資產淨值	Net assets of Qingling Isuzu Engine	840,661	822,579
本集團於慶鈴五十鈴發動機之擁有權權益比例	Proportion of the Group's ownership interest		
	in Qingling Isuzu Engine	50%	50%
就未變現溢利作出之調整	Adjustments for unrealised profit	(2,228)	(2,228)
本集團於慶鈴五十鈴發動機之權益賬面值	Carrying amount of the Group's interest in		
	Qingling Isuzu Engine	418,102	409,061

截至二零一六年十二月三十一日止年度

### 綜合財務報表附註 NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

#### 20. 於合營企業之權益(續)

#### 20. INTERESTS IN JOINT VENTURES (Cont'd)

慶鈴五十鈴銷售

#### **Qingling Isuzu Sales**

		於二零一六年 十二月三十一日 At 31 December 2016 人民幣千元 RMB'000	於二零一五年 十二月三十一日 At 31 December 2015 人民幣千元 RMB'000
流動資產	Current assets	151,008	119,683
非流動資產	Non-current assets	7,738	7,509
流動負債	Current liabilities	(35,256)	(4,146)
上述資產及負債金額包括以下各項:現金及現金等價物	The above amounts of assets and liabilities include the following:  Cash and cash equivalents	136,828	111,525
流動財務負債(不包括應付賬款及 其他應付款項及撥備)	Current financial labilities (excluding trade and other payables and provision)		
		截至 二零一六年 十二月三十一日 止年度 Year ended 31 December 2016 人民幣千元 RMB'000	截至 二零一五年 十二月三十一日 止年度 Year ended 31 December 2015 人民幣千元 RMB'000
收益	Revenue	56,398	18,283
年內溢利(虧損)及綜合收益(支出)總額	Profit (loss) and total comprehensive income (expense) for the year	350	(4,789)
自慶鈴五十鈴銷售收取的股息	Dividend received from Qingling Isuzu Sales		

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

截至

十二月三十一日 十二月三十一日

二零一六年

截至

二零一五年

截至二零一六年十二月三十一日止年度

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#### 20. 於合營企業之權益(續)

#### 20. INTERESTS IN JOINT VENTURES (Cont'd)

#### 慶鈴五十鈴銷售(續)

折舊及攤銷

利息收入

所得税支出

#### Qingling Isuzu Sales (Cont'd)

上述年度溢利包括以下各項:

The above profit for the year include the following:

	Year ended 31 December 2016 人民幣千元 RMB'000	Year ended 31 December 2015 人民幣千元 RMB'000
Depreciation and amortisation	654	941
Interest income	549	17
Income tax expense		

上文概述之財務資料與於綜合財 務報表確認的於慶鈴五十鈴銷售 權益之賬面值的對賬:

Reconciliation of the above summarised financial information to the carrying amount of the interest in Qingling Isuzu Sales recognised in the consolidated financial statements:

		於二零一六年	於二零一五年
		十二月三十一日	十二月三十一日
		At	At
		31 December	31 December
		2016	2015
		人民幣千元	人民幣千元
		RMB'000	RMB'000
慶鈴五十鈴銷售之資產淨值	Net assets of Qingling Isuzu Sales	123,490	123,046
本集團於慶鈴五十鈴銷售之擁有權權益比例	Proportion of the Group's ownership interest		
	in Qingling Isuzu Sales	50%	50%
就未變現溢利作出之調整	Adjustments for unrealised profit	323	276
本集團於慶鈴五十鈴銷售之權益賬面值	Carrying amount of the Group's interest in		
	Qingling Isuzu Sales	62,068	61,799

截至二零一六年十二月三十一日止年度

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

#### 21. 遞延税項資產

#### 21. DEFERRED TAX ASSETS

以下為本集團於本年度已確認之 主要遞延税項資產及相關變動: The following are the major deferred tax assets recognised and movements thereon during the current year:

		應收賬款		物業、廠房及		
		減值虧損		設備減值	應計未付	
		Impairment	撇減存貨	Impairment	銷售費用	
		loss on	Write-	on property,	Accrual	
		trade	down of	plant and	for selling	總計
		receivables	inventories	equipment	expenses	Total
		人民幣千元	人民幣千元	人民幣千元	人民幣千元	人民幣千元
		RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
於二零一五年一月一日	At 1 January 2015	446	11,658	128	_	12,232
於損益(扣除)計入	(Charge) credit to profit or loss	(115)	1,627	_	_	1,512
於二零一五年十二月三十一日	At 31 December 2015	331	13,285	128	_	13,744
於損益(扣除)計入	(Charge) credit to profit or loss	58	4,999	(38)	8,909	13,928
於二零一六年十二月三十一日	At 31 December 2016	389	18,284	90	8,909	27,672

#### 22. 存貨

#### 22. INVENTORIES

			於二零一五年
		十二月三十一日	十二月三十一日
		At	At
		31 December	31 December
		2016	2015
		人民幣千元	人民幣千元
		RMB'000	RMB'000
原料	Raw materials	328,865	493,533
在製品	Work in progress	47,894	93,252
製成品	Finished goods	210,397	179,317
		587,156	766,102

截至二零一六年十二月三十一日止年度

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

### 23. 應收賬款、其他應收款項 及預付款項

於報告期末,本集團之應收賬款 及其他應收款項及預付款項如下:

應收賬款減呆賬準備

其他應收款項 預付款項

### 23. TRADE AND OTHER RECEIVABLES AND **PREPAYMENTS**

At the end of the reporting period, the Group's trade and other receivables and prepayments are as follows:

	十二月三十一日 <b>At</b>	At
	31 December 2016	31 December 2015
	人民幣千元 RMB'000	
Trade receivables, less allowance		
for doubtful debts	842,324	821,649
Other receivables	12,473	12,096
Prepayments	44,183	39,247
	898,980	872,992

截至二零一六年十二月三十一日止年度

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

## **23.** 應收賬款、其他應收款項及預付款項(續)

在承接任何新外部客戶之前來 集團使用外部信用部分系統為為 分配信用額度。對客戶的額 分配信用額度。對客戶的額 一五年:99%)並未到期及減值外 應收賬款在本集團採用公司信貸 評級系統中取得最高信貸 評級。

銷售貨品之平均信貸期為3至6個 月。

於報告期期末,本集團按呈報期 末之發票日期(與有關收益確認日 期相若)呈列之應收賬款,扣除呆 賬準備後,賬齡分析如下:

## 23. TRADE AND OTHER RECEIVABLES AND PREPAYMENTS (Cont'd)

Before accepting any new external customers, the Group uses an external credit scoring system to assess the potential customer's credit quality and assign credit limits thereto. Limits and scoring attributed to customers are reviewed twice a year. 99% (2015: 99%) of the trade receivables that are neither past due nor impaired have the best credit scoring attributable under the external credit scoring system used by the Group.

The average credit period granted on sales of goods is from 3 to 6 months.

At the end of the reporting period, the aged analysis of the Group's trade receivables, net of allowance for doubtful debts, presented based on invoice dates at the end of the reporting period, which approximated the respective revenue recognition dates, is as follows:

於二零一六年 於二零一五年

	21 3 11	~· · · — ·
	十二月三十一日	十二月三十一日
	At	At
	31 December	31 December
	2016	2015
	人民幣千元	人民幣千元
	RMB'000	RMB'000
Within 3 months	604,910	610,156
Between 3 to 6 months	209,001	153,379
Between 7 to 12 months	18,205	5,020
Between 1 to 2 years	9,761	10,073
Over 2 years	447	43,021
	842,324	821,649

3個月以內 3至6個月 7至12個月 1至2年 2年以上

截至二零一六年十二月三十一日止年度

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

#### 23. 應收賬款、其他應收款項 及預付款項(續)

於報告期末,應收賬款、其他應 收款項及預付款項結餘包括應收 關聯方之款項(貿易性質),數額 如下:

#### 23. TRADE AND OTHER RECEIVABLES AND PREPAYMENTS (Cont'd)

Included in the Group's trade and other receivables and prepayments at the end of the reporting period are amounts due from related parties, which are trade in nature, as follows:

쓰ᆓ\_\_ᅩᄯ 쓰ᆓ\_\_포ᄯ

	於二零一六年	於二苓一五年
	十二月三十一日	十二月三十一日
	At	At
	31 December	31 December
	2016	2015
	人民幣千元	人民幣千元
	RMB'000	RMB'000
Qingling Group	598,869	680,962
Subsidiaries of Qingling Group	20,850	80,393
Isuzu Qingling Engineering	_	2,072
Qingling Isuzu Sales	18,317	2,727
五十鈴慶鈴 (重慶) 汽車零部件有限公司		
("Isuzu Qingling Autoparts", an associate		
of Qingling Group)	14,234	18,390
lsuzu	_	14
	652,270	784,558

慶鈴集團 慶鈴集團的附屬公司 五十鈴慶鈴技術開發 慶鈴五十鈴銷售 五十鈴慶鈴(重慶)汽車零部件有限公司 (「五十鈴慶鈴汽車零部件」, 慶鈴集團的聯營公司) 五十鈴

上述應收關聯方之款項為無抵押 及免息。

於二零一六年十二月三十一日, 人民幣954,000元(二零一五年: 人民幣2,697,000元)的應收賬款 及其他應收款項以日圓(「日圓」) 列值,而非以各集團實體之功能 貨幣列值。

The above amounts due from related parties are unsecured and interest-free.

As at 31 December 2016, trade and other receivables of RMB954,000 (2015: RMB2,697,000) were denominated in Japanese Yen ("JPY"), other than the functional currency of the respective group entities.

截至二零一六年十二月三十一日止年度

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

## 23. 應收賬款、其他應收款項及預付款項(續)

計入預付款項中包括向獨立鋼材供應商預付之款項約人民幣36,653,000元(二零一五年:人民幣29,797,000元)。

計入本集團應收賬款結餘為馬面值約人民幣28,413,000元(二零一五年:約人民幣58,114,000元)之應收款項。該款項於報生期期末已到期,但本集團人民幣42,531,000元(二零一五年慶認期時屬公司款項。本集團預不存在收回風險本集團預不存在收回風險本集團並未於來年全部收回。本集團並未就該等應收款項結餘持有任何抵押

本集團已經到期但未減值之應收 賬款扣除準備後,賬齡分析如下:

## 23. TRADE AND OTHER RECEIVABLES AND PREPAYMENTS (Cont'd)

Included in prepayments is an amount of approximately RMB36,653,000 (2015: RMB29,797,000) related to the advance payment to independent suppliers of steel.

Included in the Group's trade receivables balance are debtors with a carrying amount of approximately RMB28,413,000 (2015: approximately RMB58,114,000) which are past due at the end of the reporting period for which the Group has not provided for impairment loss, of which RMB14,312,000 (2015: approximately RMB42,531,000) is due from subsidiaries of Qingling Group. The Group does not consider any risk on subsequent collections, and all of these receivables are expected to be settled in the coming year. The Group does not hold any collaterals over these balances.

Aged analysis of trade receivables of the Group which are past due but not impaired, net of allowances, is as follows:

於二零一六年 於二零一五年

1	十二月三十一日	十二月三十一日
	At	At
	31 December	31 December
	2016	2015
	人民幣千元	人民幣千元
	RMB'000	RMB'000
Overdue by:		
1 to 6 months	18,205	5,020
6 months to 1 year	9,761	10,073
Over 1 year	447	43,021
	28,413	58,114

已逾期: 1至6個月 6個月至1年 1年以上

截至二零一六年十二月三十一日止年度

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

### 23. 應收賬款、其他應收款項 及預付款項(續)

#### 呆賬準備變動

年初結餘 已確認減值虧損 撥回減值虧損

年末結餘

#### 23. TRADE AND OTHER RECEIVABLES AND PREPAYMENTS (Cont'd)

#### Movement in the allowance for doubtful debts

	於二零一五年
十二月三十一日	十二月三十一日
At	At
31 December	31 December
2016	2015
人民幣千元	人民幣千元
RMB'000	RMB'000
2,203	2,972
391	_
_	(769)
2,594	2,203
	十二月三十一日 At 31 December 2016 人民幣千元 RMB'000 2,203 391

呆賬準備為總結餘為人民幣 2,594,000 元(二零一五年:人民 幣2,203,000 元)獨立減值之應收 賬款(處於財政困難之實體)。

Allowance for doubtful debts are provided for individually impaired trade receivables with an aggregate balance of RMB2,594,000 (2015: RMB2,203,000) which are in financial difficulties.

截至二零一六年十二月三十一日止年度

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

#### 24. 應收票據

1個月以內

1至2個月 2至3個月

3至6個月

於報告期末,本集團之應收票據 賬齡分析如下:

#### 24. BILLS RECEIVABLE

At the end of the reporting period, the aged analysis of bills receivable of the Group is as follows:

쓰ᆓ\_\_ᅩᄯ 쓰ᆓ\_\_포ᄯ

	於二苓一六年	於二零一五年
	十二月三十一日	十二月三十一日
	At	At
	31 December	31 December
	2016	2015
	人民幣千元	人民幣千元
	RMB'000	RMB'000
Within 1 month	434,349	646,923
Between 1 to 2 months	295,117	359,705
Between 2 to 3 months	202,930	275,054
Between 3 to 6 months	650,151	778,666
	1,582,547	2,060,348

上述應收票據為銀行承兑滙票, 其到期日在六個月內。

## **25.** 原到期日超過三個月之銀行存款

銀行定期存款於3至24個月內到: 期(二零一五年十二月三十一日計 為12至24個月),而定期存款至3.60%(二零 年利率介乎1.55%至3.60%(二 年利率介乎1.55%至3.60%(二 至3.35%)。該等定期存款包括 至3.35%)。該等定期存款包括 (2015年:無)與未來黃色價的格。 (2015年:無)與未來黃的人經 (2015年:無)與未來黃的人經 (2015年:無)與未來黃的人經 (2015年:無)與未來黃的人經 (2015年:無)與未來黃的人經 (2015年:無)與未來黃的人經 (2015年:無)與未來黃的人經 (2015年:無)與未來黃的人經 (2015年:無)與未來黃的人經 (2015年:共)於 (2015年) (2015年

於二零一六年十二月三十一日, 人民幣 5,896,000 元(二零 一五年:人民幣 5,520,000元)之定期 存款以美元(「美元」)列值。 All the above bills receivable are guaranteed by banks and their maturity dates are within 6 months.

## 25. BANK DEPOSITS WITH ORIGINAL MATURITY MORE THAN THREE MONTHS

The fixed bank deposits are with a term of 3 to 24 months (31 December 2015: from 12 to 24 months) and carried interest rates ranging from 1.55% to 3.60% (31 December 2015: from 0.80% to 3.35%) per annum. Included in these fixed bank deposits are deposits with a carrying amount of approximately RMB1,749,056,000 (2015: Nil) which have embedded derivatives relating to future gold prices. In the opinion of directors of the Company, these embedded derivatives are not closely related to the economic risks and characteristics of the fixed bank deposits contracts and have immaterial fair value.

As at 31 December 2016, fixed bank deposits of RMB5,896,000 (2015: RMB5,520,000) were denominated in United Stated Dollar ("USD").

截至二零一六年十二月三十一日止年度

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

#### 26. 受限制銀行結餘、銀行結 餘及現金

#### 銀行結餘及現金

銀行結餘的市場年利率介乎 0.0001%至0.35%(二零一五年: 0.0001%至0.35%)。以相關集團 實體的功能貨幣以外貨幣列值的 銀行結餘及現金載列如下:

#### 26. RESTRICTED BANK BALANCES, BANK BALANCES **AND CASH**

#### Bank balances and cash

Bank balances carry interest at market rates which range from 0.0001% to 0.35% (2015: 0.0001% to 0.35%) per annum. The bank balances and cash that are denominated in currencies other than the functional currencies of the relevant group entities are set out below:

	於二零一六年	於二零一五年
	十二月三十一日	十二月三十一日
	At	At
	31 December	31 December
	2016	2015
	人民幣千元	人民幣千元
	RMB'000	RMB'000
JPY	2,733	15,182
USD	1,291	3,228
European Dollar ("EUR")	14	13
Hong Kong Dollar ("HKD")	55	50
Great Britain Pound ("GBP")	3	3
	4,096	18,476

日圓 美元 歐元 港元 英鎊

#### 受限制銀行結餘

有關的銀行結餘是根據一法院發 出的民事裁定書自二零一五年八 月十六日被凍結,乃關於一宗本 公司客戶與一家銀行簽訂的金融 借款合同的糾紛。有關詳情載於 附註34(a)。

#### Restricted bank balances

The balances have been frozen since 16 August 2015 according to the civil ruling issued by a court in relation to a dispute in respect of a financial credit agreement entered into between the Company's customer and a bank. Details of which are set out in note 34 (a).

截至二零一六年十二月三十一日止年度

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

### **27.** 應付賬款、應付票據及其 他應付款項

# 於報告期期末,本集團的應付賬款、應付票據及其他應付款項如下:

#### 27. TRADE, BILLS AND OTHER PAYABLES

At the end of the reporting period, the Group's trade, bills and other payables are as follows:

於二零一六年 於二零一五年

於二零一六年 於二零一五年

		十二月三十一日	十二月三十一日
		At	At
		31 December	31 December
		2016	2015
		人民幣千元	人民幣千元
		RMB'000	RMB'000
應付賬款及應付票據	Trade and bills payables	1,361,835	1,670,646
應付銷售費用	Selling expenses payables	239,964	242,977
應付增值税	Value added tax payables	32,549	24,582
其他應付款項	Other payables	196,456	90,047
預收客戶款項	Advances from customers	399,157	289,519
		2,229,961	2,317,771

於報告期期末,本集團之應付賬 款及應付票據賬齡如下: At the end of the reporting period, the age of trade and bills payables of the Group is as follows:

		m - 2 / 1	W — 4 — 1
		十二月三十一日	十二月三十一日
		At	At
		31 December	31 December
		2016	2015
		人民幣千元	人民幣千元
		RMB'000	RMB'000
3個月以內	Within 3 months	1,210,083	1,501,369
3至6個月	Between 3 to 6 months	144,729	155,571
7至12個月	Between 7 to 12 months	635	7,496
12個月以上	Over 12 months	6,388	6,210
		1,361,835	1,670,646

截至二零一六年十二月三十一日止年度

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

#### 27. 應付賬款、應付票據及其 他應付款項(續)

於報告期期末,應付賬款、應付 票據及其他應付款項結餘中包括 應付關聯方的款項如下:

#### 27. TRADE, BILLS AND OTHER PAYABLES (Cont'd)

Included in the balance of trade, bills and other payables at the end of the reporting period are amounts due to related parties as follows:

於二零一六年 於二零一五年

+	-二月三十一日	十二月三十一日
	At	At
	31 December	31 December
	2016	2015
	人民幣千元	人民幣千元
	RMB'000	RMB'000
Qingling Isuzu Engine	_	139,510
Isuzu	103,320	37,144
Subsidiaries of Qingling Group	46,153	12,952
Qingling Isuzu Autoparts	_	1,594
Qingling Group	673	1,520
	150,146	192,720

慶鈴五十鈴發動機 五十鈴 慶鈴集團的附屬公司 五十鈴慶鈴零部件 慶鈴集團

上述款項為貿易性質、無抵押、 免息,採購物料的信貸期為3至6 個月。

於報告期期末,預收客戶賬款之 結餘指就其後銷售貨車及汽車以 及汽車零件及部件收取之預收款 項。

於報告期期末,人民幣 103,912,000元(二零一五年:人 民幣37,722,000元) 之應付賬款及 其他應付款項以日圓列值。

These amounts are trade in nature, unsecured, interest-free and the credit period granted on purchases of materials is 3 to 6 months.

The balance of advances from customers at the end of the reporting period represents the amount received in advance for the subsequent sales of trucks and vehicles and automobile parts and accessories.

At the end of the reporting period, trade and other payables amounted to RMB103,912,000 (2015: RMB37,722,000) are denominated in JPY.

截至二零一六年十二月三十一日止年度

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

28. 股本

28. SHARE CAPITAL

於二零一五年一月一日、 二零一五年十二月 三十一日及二零一六年 十二月三十一日 At 1 January 2015, 31 December 2015 and 31 December 2016 人民幣千元 RMB'000

註冊、已發行及繳足

Registered, issued and fully paid

2,482,268

股份數目 於二零一五年一月一日、 二零一五年十二月 三十一日及二零一六年 十二月三十一日 Number of shares At 1 January 2015, 31 December 2015 and 31 December 2016

> '000 '000

每股面值人民幣1元的股份

一內資股

— H股

Shares of RMB1 each

— Domestic shares

— H shares

1,243,616 1,238,652

2,482,268

內資股為中國政府及/或於中國 註冊成立的實體以人民幣認購及 入賬列為繳足的普通股,而H股為 中國政府及/或於中國註冊成立 的實體以外人士以港元認購及以 人民幣入賬列為繳足的普通股。

Domestic shares are ordinary shares subscribed for and credited as fully paid up in Renminbi by the PRC government and/or entities established in the PRC. H shares are ordinary shares subscribed for in Hong Kong Dollar and credited as fully paid up in Renminbi by persons other than the PRC government and/or entities established in the PRC.

截至二零一六年十二月三十一日止年度

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

#### 28. 股本(續)

內資股及H股彼此間於各方面均享 有同等權益。內資股不可於香港 聯合交易所有限公司自由買賣。

本公司的註册、已發行及繳足股 本於兩年內並沒有變動。

#### 29. 資本風險管理

本集團管理其資本,以確保本集 團內各實體將可持續經營,同時 透過優化債務及權益結餘為股東 帶來最高回報。本集團之整體策 略維持與上年度不變。

本集團之資本架構包括本公司擁 有人應佔權益(包括已發行股本、 保留溢利及其他儲備)。

本公司董事不時覆核資本架構。 作為此覆核之一部份,本公司董 事考慮與各類資本類別相關之 資本成本及風險。本集團將透過 派付股息、發行新股份及股份購 回,以及發行新債項平衡其整體 資本架構。

#### 28. SHARE CAPITAL (Cont'd)

Domestic shares and H shares rank pari passu in all respects with each other. Domestic shares are not freely traded in The Stock Exchange of Hong Kong Limited.

There were no changes in the registered, issued and fully paid share capital of the Company during both years.

#### 29. CAPITAL RISK MANAGEMENT

The Group manages its capital to ensure that entities in the Group will be able to continue as a going concern while maximising the return to shareholders through the optimisation of the debt and equity balance. The Group's overall strategy remains unchanged from prior year.

The capital structure of the Group consists of equity attributable to owners of the Company, comprising issued share capital, retained profits and other reserves.

The directors of the Company review the capital structure from time to time. As part of this review, the directors of the Company consider the cost of capital and the risks associated with each class of capital. The Group will balance its overall capital structure through the payment of dividends, new share issues and share buy-backs as well as the issue of new debt.

截至二零一六年十二月三十一日止年度

## 綜合財務報表附註 NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

#### 30. 金融工具

#### (a) 金融工具類別

#### **30. FINANCIAL INSTRUMENTS**

#### (a) Categories of financial instruments

		於二零一六年	於二零一五年
		十二月三十一日	十二月三十一日
		At	At
		31 December	31 December
		2016	2015
		人民幣千元	人民幣千元
		RMB'000	RMB'000
金融資產	Financial assets		
貸款及應收款項	Loan and receivables		
貿易應收款項	Trade receivables	842,324	821,649
其他應收款項	Other receivables	12,473	12,096
應收票據	Bills receivable	1,582,547	2,060,348
原到期日超過三個月之銀行存款	Bank deposits with original maturity		
	more than three months	3,050,884	2,793,293
受限制銀行結餘、銀行結餘及現金	Restricted bank balances,		
	bank balances and cash	2,514,885	2,262,749
		8,003,113	7,950,135
		====	
金融負債	Financial liabilities		
攤銷成本	Amortised cost		
應付賬款及應付票據	Trade and bills payables	1,361,835	1,670,646
應付銷售費用	Selling expenses payables	239,964	242,977
其他應付款項	Other payables	196,456	90,047
		1,798,255	2,003,670

截至二零一六年十二月三十一日止年度

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

#### 30. 金融工具(續)

#### (b) 金融風險管理目標及政策

本集團的主要金融工具包括應 收賬款及其他應收款項、應收票 據、原到期日超過三個月之銀行 存款、受限制銀行結餘、銀行結 餘及現金、應付賬款及應付票 據、應付銷售費用及其他應付款 項。該等金融工具的詳情於各自 的附註中披露。與該等金融工具 有關的風險包括市場風險(利率風 險及外滙風險)、信貸風險及流動 資金風險。如何減少該等風險的 政策載列於下文。本集團面對該 等風險的程度或其管理及計量該 等風險之方法並無重大變動。管 理層負責管理及監察此等風險, 確保適時及有效實行適當措施。

#### 市場風險

#### 外滙風險

本集團多個實體進行外幣買賣, 因而面對外滙風險。本集團認為 外滙風險不高,故此並無運用任 何衍生合約對沖外滙風險,但會 密切監控滙率波動以管理外滙風 險。

#### 30. FINANCIAL INSTRUMENTS (Cont'd)

#### (b) Financial risk management objectives and policies

The Group's major financial instruments include trade and other receivables, bills receivable, bank deposits with original maturity more than three months, restricted bank balances, bank balances and cash, trade and bills payables, selling expenses payables and other payables. Details of the financial instruments are disclosed in respective notes. The risks associated with these financial instruments include market risk (interest rate risk and currency risk), credit risk and liquidity risk. The policies on how to mitigate these risks are set out below. There has been no significant change to the Group's exposure to these risks or the manner in which it manages and measures these risks. The management manages and monitors these exposures to ensure appropriate measures are implemented on a timely and effective manner.

#### Market risk

#### Currency risk

Several entities of the Group have foreign currency purchases, sales, which expose the Group to currency risk. The Group considers the currency risk insignificant and does not use any derivative contracts to hedge against its exposure to currency risk. The Group manages its foreign currency risk by closely monitoring the movement of the foreign currency rates.

截至二零一六年十二月三十一日止年度

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

#### 30. 金融工具(續)

#### (b) 金融風險管理目標及政策 (續)

#### 市場風險(續)

#### (i) 外滙風險(續)

以下為本集團於報告期期末以外 幣計值且存在外滙風險之貨幣資 產及貨幣負債之賬面值:

#### 30. FINANCIAL INSTRUMENTS (Cont'd)

#### (b) Financial risk management objectives and policies (Cont'd)

#### Market risk (Cont'd)

#### Currency risk (Cont'd)

The carrying amounts of the Group's foreign currency denominated monetary assets and monetary liabilities that are subject to currency risk at the end of the reporting period are as follows:

Ĭ	負債	産	負
ies	Liabili	Assets	
於二零一五年	於二零一六年	於二零一五年	於二零一六年
十二月三十一日	十二月三十一日	十二月三十一日	十二月三十一日
At	At	At	At
31 December	31 December	31 December	31 December
2015	2016	2015	2016
人民幣千元	人民幣千元	人民幣千元	人民幣千元
RMB'000	RMB'000	RMB'000	RMB'000
_	_	8,748	7,187
37,722	103,912	17,879	3,687
_	_	50	55
_	_	13	14
_	_	3	3

#### 敏感度分析

美元

日圓

港元

歐元

英鎊

本集團之主要風險來自美元及 日圓之滙價波動。管理層評估港 元、歐元及英鎊波動風險並非重 大,故未呈列人民幣對港元、歐 元及英鎊的敏感度分析。

USD

JPY

HKD

**EUR GBP** 

#### Sensitivity analysis

The Group is mainly exposed to the risk of fluctuations in USD and JPY. The management assessed the risks of fluctuations in HKD, EUR and GBP are insignificant and did not present the sensitivity analyses in the RMB against HKD, EUR and GBP.

截至二零一六年十二月三十一日止年度

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

#### 30. 金融工具(續)

#### (b) 金融風險管理目標及政策 (續)

#### 市場風險(續)

#### 外滙風險(續)

#### 敏感度分析(續)

下表詳述本集團受人民幣兑美元 及日圓升值5%影響的敏感度。 5%乃向主要管理人員在內部報告 外滙風險時採用之敏感度比率, 代表管理層對外滙滙率合理可能 變動之評估。敏感度分析僅包括 尚未結算的外幣計值貨幣項目, 以及期末因人民幣兑美元及日圓 滙率增減5%而作出的調整。下列 (負數)正數代表人民幣兑美元及 日圓升值5%而導致年內除稅後溢 利(減少)增加。倘人民幣兑美元 及日圓貶值5%,則會對年內除稅 後溢利有等額及相反的影響。

#### 30. FINANCIAL INSTRUMENTS (Cont'd)

#### (b) Financial risk management objectives and policies (Cont'd)

#### Market risk (Cont'd)

#### Currency risk (Cont'd)

Sensitivity analysis (Cont'd)

The following table details the Group's sensitivity to a 5% increase in the exchange rate of RMB against USD and JPY. 5% is the sensitivity rate used when reporting foreign currency risk internally to key management personnel and represents management's assessment of the reasonably possible change in foreign exchange rates. The sensitivity analysis includes only outstanding foreign currency denominated monetary items and adjusts their translation at the period end for a 5% change in RMB against USD and JPY. A (negative) positive number below indicates (decrease) increase in post-tax profit for the year, respectively, where the RMB strengthen 5% against USD and JPY. For a 5% weakening of the RMB against USD and JPY, there would be an equal and opposite impact on the post-tax profit for the year.

> 截至二零一六年 截至二零一五年 十二月三十一日 十二月三十一日 止年度 止年度 Year ended Year ended 31 December 31 December 2016 2015 人民幣千元 人民幣千元 RMB'000 RMB'000 (305)(372)4,260 843

損益 美元 日圓

Profit or loss USD JPY

截至二零一六年十二月三十一日止年度

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

#### 30. 金融工具(續)

#### (b) 金融風險管理目標及政策 (續)

#### 市場風險(續)

#### (ii) 利率風險

本集團的公允價值利率風險初步 與按固定利率列賬的原到期日超 過三個月之銀行存款有關。

本集團之現金流量利率風險主要 集中於因本集團按浮息列賬之銀 行結餘產生之存款利率波動。

#### 敏感度分析

以下敏感度分析乃根據於報告期 期末按當時存款利率列值之銀行 結餘風險而釐定。利率上升或降 低0.25%(二零一五年:0.25%)乃 向主要管理人員在內部報告利率 風險時採用,並代表管理層對利 率合理可能變動之評估。

倘利率上升/降低0.25%且所有 其他變量保持不變,本集團於截 至二零一六年十二月三十一日止 年度之除税後溢利可能增加/ 減少約人民幣5,174,000元(二 零一五年:增加/減少人民幣 4,808,000元)。主要由於本集團 因其銀行結餘之利率風險所致。

#### 30. FINANCIAL INSTRUMENTS (Cont'd)

#### (b) Financial risk management objectives and policies (Cont'd)

#### Market risk (Cont'd)

#### Interest rate risk

The Group's fair value interest risk relates preliminary to bank deposits with original maturity more than three months carried at fixed interest rates.

The Group's cash flow interest rate risk is mainly concentrated on the fluctuation of deposit interest rate arising from the Group's bank balances carried at variable rate.

#### Sensitivity analysis

The sensitivity analysis below has been determined based on the exposure to bank balances carried prevailing deposit interest rate at the end of the reporting period. 0.25% (2015: 0.25%) increase or decrease in interest rate is used when reporting interest rate risk internally to key management personnel and represents management's assessment of the reasonably possible change in interest rates.

If interest rates had been 0.25% higher/lower and all other variables were held constant, the Group's post-tax profit for the year ended 31 December 2016 would increase/decrease by approximately RMB5,174,000 (2015: increase/decrease by RMB4,808,000). This is mainly attributable to the Group's exposure to interest rates on its bank balances.

截至二零一六年十二月三十一日止年度

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

#### 30. 金融工具(續)

#### (b) 金融風險管理目標及政策 (續)

#### 信貸風險

於二零一六年十二月三十一日, 因交易對方未能履行責任而可為 本集團帶來財務虧損之本集團最 大信貸風險,乃來自綜合財務狀 況表所列各項已確認金融資產之 賬面值。

為減低信貸風險,本集團管理層 已指派一個小組負責釐定信貸 限額及監管程式,以確保採取跟 進措施收回逾期未付的債項。 此外,於報告期期末,本集團會 評估每項個別貿易債項的可收回 金額,以確保就不可收回金額作 出足夠的減值虧損。鑒於以上措 施,本公司董事認為本集團的信 貸風險已顯著減少。

由於本集團亦會定期評估關連方 之信貸評級且該等關連方具高信 貸評級,故應收關連方金額之信 貸風險為有限。

附註23所披露之應收關連方金額 之信貸風險集中,本集團定期評 估關連方之信貸評級並尋求更多 非關連方客戶。除此以外,本集 團之其他應收賬款及其他應收款 項之信貸風險並不過度集中,風 險分散於多個交易對方及客戶。 由於本集團之銀行存款及銀行結 餘存放於獲得高信貸評級的中國 認可銀行,存放於多間銀行的流 動資金的信貸風險屬有限。

#### 30. FINANCIAL INSTRUMENTS (Cont'd)

#### (b) Financial risk management objectives and policies (Cont'd)

#### Credit risk

As at 31 December 2016, the Group's maximum exposure to credit risk which will cause a financial loss to the Group due to failure to perform an obligation by the counterparties is arising from the carrying amount of the respective recognised financial assets as stated in the consolidated statement of financial position.

In order to minimise the credit risk, the management of the Group has delegated a team responsible for determination of credit limits and monitoring procedures to ensure that follow-up action is taken to recover overdue debtors. In addition, the Group reviews the recoverable amount of each individual debtor at the end of the reporting period to ensure that adequate impairment losses are made for irrecoverable amounts. In this regard, the directors of the Company consider that the Group's credit risk is significantly reduced.

The credit risk on amounts due from related parties is limited because the Group also periodically evaluated the related parties' credit rating and these related parties credit rating is high.

There is concentration of credit risk on amounts due from related parties, which have been disclosed in note 23 and the Group periodically evaluated the related parties credit rating and also look for more non-related party customers. Apart from that, the Group does not have significant concentration of credit risk on other trade and other receivables, with exposure spread over a number of counter-parties and customers. The credit risk on liquid fund which are deposited with several banks is limited because the Group's bank deposits and bank balances are deposited with authorised banks in the PRC with high credit-ratings.

截至二零一六年十二月三十一日止年度

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

#### 30. 金融工具(續)

#### (b) 金融風險管理目標及政策 (續)

#### 流動資金風險

為管理流動資金風險,本集團監 控及維持管理層視作充裕之現金 及現金等價物水平,以為本集團 營運提供資金及減低現金流量波 動之影響。本集團依賴經營業務 產生之現金為主要流動資金來 源。根據本集團要求還款的最早 日期,應收賬款及應收票據可於 六個月內收取,而銀行結餘可於 有需要時提取。根據管理營運資 金預測,本公司董事相信本集團 於可見未來將有充足資金應付其 財務責任。

#### 30. FINANCIAL INSTRUMENTS (Cont'd)

#### (b) Financial risk management objectives and policies (Cont'd)

#### Liquidity risk

In the management of the liquidity risk, the Group monitors and maintains a level of cash and cash equivalents deemed adequate by the management to finance the Group's operations and mitigate the effects of fluctuations in cash flows. The Group relies on cash generated from operating activities as a significant source of liquidity. Trade receivables and bills receivables can be received within six months based on the earliest date on which the Group can require payments and bank balances can be drawn on demand. The directors of the Company believe that the Group will have sufficient funds available to meet its financial obligations in the foreseeable future based on management working capital forecast.

截至二零一六年十二月三十一日止年度

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

#### 30. 金融工具(續)

#### (b) 金融風險管理目標及政策 (續)

#### 流動資金風險(續)

下表詳述本集團非衍生金融負債 根據協議還款期之餘下合約屆滿 期。下表根據金融負債之未折現 現金流量(按本集團可被要求還款 之最早日期)而編製。

#### 30. FINANCIAL INSTRUMENTS (Cont'd)

#### (b) Financial risk management objectives and policies (Cont'd)

#### Liquidity risk (Cont'd)

The following tables detail the Group's remaining contractual maturity for its non-derivative financial liabilities based on the agreed repayment terms. The tables have been drawn up based on the undiscounted cash flows of financial liabilities based on the earliest date on which the Group can be required to pay.

未折現

		少於一個月 Less than 1 month 人民幣千元 RMB'000	<b>1至3個月 1-3 months</b> 人民幣千元 RMB'000	3個月至1年 3 months to 1 year 人民幣千元 RMB'000	現金流量總額 Total undiscounted cash flows 人民幣千元 RMB'000	年終之賬面值 Carrying amount at year end 人民幣千元 RMB'000
於二零一六年十二月三十一日 應付賬款及應付票據 應付銷售費用及其他應付款項	At 31 December 2016  Trade and bills payables  Selling expenses payables and other payables	668,529 275,445	421,588 97,015	271,718	1,361,835	1,361,835
		943,974	518,603	335,678	1,798,255	1,798,255
於二零一五年十二月三十一日 應付賬款及應付票據 應付銷售費用及其他應付款項	At 31 December 2015 Trade and bills payables Selling expenses payables	653,380	807,527	209,739	1,670,646	1,670,646
	and other payables	78,933	77,989	176,102	333,024	333,024
		732,313	885,516	385,841	2,003,670	2,003,670

#### (c) 公允價值

本集團之金融資產及金融負債之 公允價值乃根據一般採納之定價 模式及基於已折現現金流量分析 釐定。

本公司董事認為,以攤銷成本於 綜合財務報表記賬之金融資產及 金融負債之賬面值與其公允價值 相若。

#### (c) Fair values

The fair value of the Group's financial assets and financial liabilities are determined in accordance with generally accepted pricing models based on discounted cash flow analysis.

The directors of the Company consider that the carrying amounts of financial assets and financial liabilities recorded at amortised cost in the consolidated financial statements approximate their fair values.

截至二零一六年十二月三十一日止年度

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

#### 31. 關連方交易/結餘

本集團的關連方結餘載於附註23 及27。

本年度內,本集團與關連方進行 下列交易:

(i) 與慶鈴集團及其附屬公司的 交易

#### 31. RELATED PARTY TRANSACTIONS/BALANCES

The Group's related party balances are set out in notes 23 and 27.

During the year, the Group entered into the following transactions with related parties:

#### (i) Transactions with Qingling Group and its subsidiaries

交易種類	Types of transactions	截至二零一六年 十二月三十一日 止年度 Year ended 31 December 2016 人民幣千元 RMB'000	
出售底盤予慶鈴集團	Sales of chassis to Qingling Group	1,370,803	1,574,500
出售汽車零部件及其他予: 一重慶慶鈴鑄造有限公司(「慶鈴鑄造」) 一重慶慶鈴再發座椅有限公司(「慶鈴座椅」) 一重慶慶鈴專用汽車有限公司(「慶鈴專用」) 一重慶慶鈴車橋有限公司(「慶鈴車橋」) 一重慶慶鈴鍛造有限公司(「慶鈴鍛造」) 一重慶慶鈴汽車底盤部品有限公司(「慶鈴底盤」) 一重慶慶鈴型料有限公司(「慶鈴塑料」) 一重慶慶鈴煙料有限公司(「慶鈴塑料」) 一重慶慶鈴灣點有限公司(「慶鈴鑄鋁」) 一重慶慶鈴鑄鋁有限公司(「慶鈴鑄鋁」)	Sales of automobile parts and others to:  — 重慶慶鈴鑄造有限公司 ("Qingling Casting")  — 重慶慶鈴日發座椅有限公司 ("Qingling Chair")  — 重慶慶鈴專用汽車有限公司 ("Qingling Axle")  — 重慶慶鈴車橋有限公司 ("Qingling Axle")  — 重慶慶鈴銀造有限公司 ("Qingling Forging")  — 重慶慶鈴領連高有限公司 ("Qingling Forging")  — 重慶慶鈴汽車底盤部品有限公司 ("Qingling Plastics")  — 重慶慶鈴汽車機加部品製造有限公司 ("Qingling Jijia")  — 重慶慶鈴鑄鋁有限公司 ("Qingling Gast Aluminium")  — Qingling Group	33,534 9,446 10,504 25,989 6,381 3,917 949 1,215 1,239 7	33,271 14,328 9,517 3,076 2,603 2,521 1,288 1,285 1,097 22
		93,181	69,008

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

截至二零一六年十二月三十一日止年度

FOR THE YEAR ENDED 31 DECEMBER 2016

#### 31. 關連方交易/結餘(續)

#### 31. RELATED PARTY TRANSACTIONS/BALANCES (Cont'd)

(i) 與慶鈴集團及其附屬公司的 交易(續)

(i) Transactions with Qingling Group and its subsidiaries (Cont'd)

交易種類	Types of transactions	截至二零一六年 十二月三十一日 止年度 Year ended 31 December 2016 人民幣千元 RMB'000	截至二零一五年 十二月三十一日 止年度 Year ended 31 December 2015 人民幣千元 RMB'000
採購汽車部件來自:	Purchases of automobile parts from:		
一慶鈴車橋	— Qingling Axle	380,091	115,931
一慶鈴底盤	— Qingling Chassis	3,357	79,791
一 慶鈴塑料	— Qingling Plastics	55,038	63,102
一 慶鈴座椅	— Qingling Chair	49,808	60,451
一 慶鈴機加	— Qingling Jijia	4,644	55,812
一 慶鈴鍛造	— Qingling Forging	32,360	40,353
一 慶鈴鑄造	— Qingling Casting	20,391	27,696
— 慶鈴鑄鋁	<ul> <li>— Qingling Cast Aluminium</li> </ul>	8,125	10,426
一慶鈴專用	<ul><li>— Qingling Zhuan Yong</li></ul>	6,323	5,956
一慶鈴集團	— Qingling Group	25	89
		<u>560,162</u>	459,607
租借倉庫租金支出予:	Rental expenses for renting warehouse:		
一慶鈴集團	— Qingling Group	8,359	9,614
租借設備租金支出:	Rental expenses for renting equipment:		
一 慶鈴鍛造	— Qingling Forging	19,974	19,974
一慶鈴集團	— Qingling Group	843	900
服務費支出:	Service fee expense:		
一慶鈴集團	— Qingling Group	4,047	4,634
租借土地支出:	Rental expenses for renting land:		
一慶鈴鍛造	— Qingling Forging	<u>522</u>	342
租借設備之租金收入: 一慶鈴車橋	Rental income from leasing equipment: — Qingling Axle	864	

截至二零一六年十二月三十一日止年度

## 綜合財務報表附註 NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

#### 31. 關連方交易/結餘(續)

#### 31. RELATED PARTY TRANSACTIONS/BALANCES (Cont'd)

#### (ii) 與五十鈴進行之交易

#### (ii) Transactions with Isuzu

		截至二零一六年	截至二零一五年
		十二月三十一日	十二月三十一日
		止年度	止年度
		Year ended	Year ended
		31 December	31 December
交易種類	Types of transactions	2016	2015
		人民幣千元	人民幣千元
		RMB'000	RMB'000
<b>收購無形資產</b>	Acquisition of intangible assets	130,010	_
出售卡車及其他車輛產生的專用權及牌照費	Royalties and license fee paid on sales of trucks		
	and other vehicles	18,658	18,765
已收推廣費用	Marketing fee received	14,353	6,447
購買汽車零件及部件	Purchases of automobile parts and components	724,409	849,186
出售套裝零部件及其他汽車零件及部件	Sales of accessory sets and other automobile		
	parts and components	1,932	21,634

#### (iii) 與慶鈴五十鈴發動機的交易

#### (iii) Transactions with Qingling Isuzu Engine

		截至二零一六年 十二月三十一日 止年度 Year ended 31 December	
交易種類	Types of transactions	2016	2015
		人民幣千元	人民幣千元
		RMB'000	RMB'000
購買汽車零部件及原材料	Purchases of automobile parts and raw materials	1,065,647	1,265,395
出售汽車零件及原材料	Sales of automobile parts and raw materials	871,956	890,576
出租設備之收入	Rental income from leasing equipment	37,538	39,077
雜項服務收入	Miscellaneous service income	1,161	1,444
出租投資物業之收入	Rental income from investment properties	3,649	3,823

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

截至二零一六年十二月三十一日止年度

FOR THE YEAR ENDED 31 DECEMBER 2016

#### 31. 關連方交易/結餘(續)

#### 31. RELATED PARTY TRANSACTIONS/BALANCES (Cont'd)

截至二零一六年 截至二零一五年

#### (iv) 與慶鈴五十鈴銷售的交易

#### (iv) Transactions with Qingling Isuzu Sales

交易種類	Types of transactions	十二月三十一日 止年度 Year ended 31 December 2016 人民幣千元 RMB'000	十二月三十一日 止年度 Year ended 31 December 2015 人民幣千元 RMB'000
出售卡車及汽車零部件	Sales of trucks and automobile parts	32,482	9,284
出租投資物業之收入	Rental income from investment properties	1,547	1,560
雜項服務收入	Miscellaneous service income	481	250
購買汽車零部件	Purchase of autoparts	438	

#### (v) 與五十鈴慶鈴技術開發交易

#### (v) Transactions with Isuzu Qingling Engineering

		截至二零一六年	截至二零一五年
		十二月三十一日	十二月三十一日
		止年度	止年度
		Year ended	Year ended
		31 December	31 December
交易種類	Types of transactions	2016	2015
		人民幣千元	人民幣千元
		RMB'000	RMB'000
出租投資物業之收入	Rental income from investment properties	880	886
雜項服務收入	Miscellaneous service income	686	8

截至二零一六年十二月三十一日止年度

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

#### 31. 關連方交易/結餘(續)

### 31. RELATED PARTY TRANSACTIONS/BALANCES (Cont'd)

#### (vi) 與五十鈴慶鈴汽車零部件的 交易

#### (vi) Transactions with Isuzu Qingling Autoparts

	十二月三十一日	十二月三十一日
	止年度	止年度
	Year ended	Year ended
	31 December	31 December
Types of transactions	2016	2015
	人民幣千元	人民幣千元
	RMB'000	RMB'000
Sales of automobile parts and raw materials	64,973	37,978
Miscellaneous service income	1,019	3,822
Purchase of autoparts	780	_

截至二零一六年 截至二零一五年

交易種類

出售汽車零部件及原材料 雜項服務收入 購買汽車零部件

上述與關連方的交易也構成上市 規則第14A章的關連交易或持續關 連交易,且是按相關協議內的條 款進行。

#### (vii) 與中國其他政府相關實體的 交易/結餘

本集團經營業務的經濟環境目前 主要受中國政府直接或間接擁有 或控制、共同控制及重大影響的 實體(「政府相關實體」)的主導。 此外,本集團本身為中國政府控 制的慶鈴集團旗下較大集團公司 的一部分。除上文(1)節所披露與 慶鈴集團及其附屬公司進行的交 易外,本集團亦與其他政府相關 實體有業務往來。本公司董事認 為,就本集團與該等政府相關實 體所進行的業務交易而言,該等 政府相關實體屬於獨立第三方。

The above transactions with related parties also constitute connected transactions or continuing connected transactions as defined in Chapter 14A of the Listing Rules and are conducted in accordance with the terms of the relevant agreements.

#### (vii) Transactions/balances with other government-related entities in the PRC

The Group operates in an economic environment currently predominated by entities directly or indirectly owned or controlled, jointly controlled or significantly influenced by the PRC government ("government-related entities"). In addition, the Group itself is part of a larger group of companies under Qingling Group which is controlled by the PRC government. Apart from the transactions with Qingling Group and its subsidiaries disclosed in section (i) above, the Group also conducts businesses with other government-related entities. The directors of the Company consider those governmentrelated entities are independent third parties so far as the Group's business transactions with them are concerned.

#### 截至二零一六年十二月三十一日止年度

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

#### 31. 關連方交易/結餘(續)

### 31. RELATED PARTY TRANSACTIONS/BALANCES (Cont'd)

#### (vii) 與中國其他政府相關實體的 交易/結餘(續)

與其他政府相關實體的重大交 易/結餘如下:

#### (vii) Transactions/balances with other government-related entities in the PRC (Cont'd)

Material transactions/balances with other government-related entities are as follow:

	截至二零一六分	F 截至二零一五年
	十二月三十一	1 十二月三十一日
	止年E	上年度 上年度
	Year ende	d Year ended
	31 December	
	201	
	人民幣千万	
	RMB'00	0 RMB'000
貿易銷售	Trade sales 437,68	8 423,651
貿易採購	Trade purchases 176,43	275,667
	於二零一六字	こ みーあ エケ
	№—令一八	F 於二零一五年
		F
		1 十二月三十一日
	十二月三十一日	日 十二月三十一日 t At
	十二月三十一 <i>F</i>	1 十二月三十一日 t At r 31 December
	十二月三十一日 A 31 December	日 十二月三十一日 t At r 31 December 6 2015
	十二月三十一日 A 31 Decembe 201	## 十二月三十一日 ##
應付其他政府相關實體的貿易及其他結餘	十二月三十一日 A 31 Decembe 201 人民幣千分	## 十二月三十一日 ##
應付其他政府相關實體的貿易及其他結餘	十二月三十一日 <b>31 Decembe</b> <b>201</b> <i>人民幣千</i> 2 <i>RMB'00</i>	日 十二月三十一日 t At r 31 December 6 2015 元 人民幣千元 0 RMB'000
應付其他政府相關實體的貿易及其他結餘應收其他政府相關實體的貿易及其他結餘	十二月三十一日 A 31 December 201 人民幣千分 RMB'00	# 十二月三十一日 t At r 31 December 6 2015 元 人民幣千元 0 RMB'000

截至二零一六年十二月三十一日止年度

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

#### 31. 關連方交易/結餘(續)

#### (vii) 與中國其他政府相關實體的 交易/結餘(續)

此外,本集團於日常業務過程內與若干屬政府相關實體的包括子屬政府相關交易,包括公用服務及向中國政府繳付款項內,有款以及其他一般銀行政。鑒於此等銀行交易的性質,本公司養。

除上文所披露者外,本公司董事 認為,與政府相關實體進行的交 易就本集團的業務而言並不重大。

#### (viii) 董事、監事及主要管理人員 之薪酬

年內董事、監事及其他主要管理 人員之酬金如下:

# 31. RELATED PARTY TRANSACTIONS/BALANCES (Cont'd)

# (vii) Transactions/balances with other government-related entities in the PRC (Cont'd)

In addition, the Group has entered into various transactions, including utilities services and surcharges/taxes charged by the PRC government, and deposits and other general banking facilities with certain banks and financial institutions which are government-related entities in its ordinary course of business. In view of the nature of these banking transactions, the directors of Company are of the opinion that separate disclosure would is not meaningful.

Except as disclosed above, the directors of the Company are of the opinion that transactions with government-related entities are not significant to the Group's operations.

#### (viii) Compensation of directors, supervisors and key management personnel

The remuneration of directors, supervisors and other members of key management during the year are as follows:

截至二零一六年 截至二零一五年

十二月三十一日	十二月三十一日
止年度	止年度
Year ended	Year ended
31 December	31 December
2016	2015
人民幣千元	人民幣千元
RMB'000	RMB'000
3,402	2,867
122	245
3,524	3,112
	止年度 Year ended 31 December 2016 人民幣千元 RMB'000 3,402 122

短期福利 受僱後福利

截至二零一六年十二月三十一日止年度

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

#### 32. 承擔

於報告期末,本集團之資本承擔 如下:

#### 32. COMMITMENTS

At the end of the reporting period, the Group had the following capital commitments:

> 於二零一六年 於二零一五年 十二月三十一日 十二月三十一日 Αt Αt 31 December 31 December 2016 2015 人民幣千元 人民幣千元 RMB'000 RMB'000

已訂約但未於綜合財務報表撥備的 資本承擔:

- 一 關於採購物業、廠房及設備
- 一關於收購無形資產

Contracted for but not provided in the

consolidated financial statements in respect of:

- acquisition of property, plant and equipment 13,268 2,144 - acquisition of intangible assets 113,137

#### 33. 經營租賃

#### 本集團作為承租人

於報告期期末,本集團根據於以 下期間到期之不可撤銷經營租約 而須承擔繳付未來最低租賃款項 如下:

#### 33. OPERATING LEASE

#### The Group as lessee

At the end of the reporting period, the Group had commitments for future minimum lease payments under non-cancellable operating leases which fall due as follows:

於二零一六年

於二零一五年

十二月三十一日 十二月三十一日 Αt Αt 31 December 31 December 2016 2015 人民幣千元 人民幣千元 RMB'000 RMB'000 Within one year 35,640 39,282 In the second to fifth year inclusive 66,782 4,198 43,480 102,422

1年內 第2年至第5年(包括首尾兩年)

經營租賃款項指本集團應為其若 干倉庫及生產設施支付的租金。 租期經協商平均定為一年至三年。

Operating lease payments represent rentals payable by the Group for certain of its warehouses and production facilities. Leases are negotiated for an average term of one to three years.

截至二零一六年十二月三十一日止年度

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

#### 33. 經營租賃(續)

#### 本集團作為出租人

於報告期期末,本集團與租戶之 未來最低租賃支付承擔合約如下:

#### 33. OPERATING LEASE (Cont'd)

#### The Group as lessor

At the end of the reporting period, the Group had contracted with tenants for the following future minimum lease payments:

於二零一六年 於二零一五年

	十二月三十一日	十二月三十一日
	At	At
	31 December	31 December
	2016	2015
	人民幣千元	人民幣千元
	RMB'000	RMB'000
Within one year	53,392	50,189
In the second to fifth year inclusive	104,855	
	158,248	50,189

1年內 第2年至第5年(包括首尾兩年)

於二零一五年十二月三十一日的 金額代表就其若干土地及樓宇以 及生產設施應收慶鈴五十鈴發動 機、慶鈴五十鈴銷售及五十鈴慶 鈴技術開發之租金。於二零一六 年十二月三十一日,本集團並未 重續該等租賃協議。

除以上披露外,本集團於報告期 期末均沒有其他根據不可撤銷物 業、廠房及設備及投資物業的經 營租賃之未來最低租賃支付承擔。

The amount as at 31 December 2015 represents rentals receivable from Qingling Isuzu Engine, Qingling Isuzu Sales, Isuzu Qingling Engineering for certain of its land and buildings and production facilities. As at 31 December 2016, the Group did not renew these rental agreements.

Other than the above, the Group does not have any other commitments for future minimum lease payments under noncancellable operating leases of property, plant and equipment and investment properties at the end of the reporting period.

截至二零一六年十二月三十一日止年度

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

#### 34. 重大訴訟事項

於二零一六年十二月三十一日, 本公司涉及兩件重大訴訟事項如 下:

根據深圳市福田區人民法院 (a) (「福田法院」)發出的民事裁 定書,乃關於一宗本公司客 戶(「該客戶」,為獨立於本 公司)與另外一家銀行(「銀 行A」)簽訂的金融借款合同 的糾紛,本集團的銀行結餘 人民幣79,999,000元自二零 一五年八月十六日被凍結。

> 本公司於二零一五年九月 二十九日及二零一五年十 月二十二日,分別正式接獲 福田法院於二零一五年九月 二十五日及二零一五年十月 十九日寄出的傳票,內容為 銀行A作為原告,於福田法 院向包括該客戶及本公司等 六名被告提出法律程序(「二 零一五年訴訟」)。

> 於二零一五年訴訟中,銀行 A指控該客戶因未能根據授 信協議內的規定補足追加 保證金,構成該授信協議的 違約事件,銀行A並有權要 求該客戶提前歸還有關額 度項下之全部授信;銀行A 進一步指控本公司未有按其 要求,將該客戶已支付的全 額貸款項下的尚未提貨車輛 發放至銀行A指定的倉庫, 違反有關授信協議,須就其 遭受的損失承擔連帶賠償責 任。銀行A指該客戶未歸還 授信之敞口餘額合共為人民 幣8,000萬元。

#### 34. MATERIAL LITIGATIONS

As at 31 December 2016, the Company has involved in two material legal proceedings as follows:

According to the civil ruling issued by 深圳市福田區人民法院 (transliterated as People's Court of Futian District, Shenzhen) (the "Futian Court") in relation to a dispute in respect of a financial credit agreement entered into between the Company's customer (the "Customer", who is independent to the Company) and another bank ("Bank A"), the Group's bank balances of RMB79,999,000 have been frozen since 16 August 2015.

On 29 September 2015 and 22 October 2015, the Company formally received summons sent by the Futian Court on 25 September 2015 and 19 October 2015, respectively, and pursuant to which Bank A, as the plaintiff, has initiated legal proceedings against six defendants including the Customer and the Company (the "2015 Litigation") in the Futian Court.

In the 2015 Litigation, Bank A alleged that the Customer has failed to meet the margin calls according to the requirements under a credit agreement, constituting an event of default of such agreement. Bank A is also entitled to demand the Customer to prematurely repay all the amount granted under the relevant credit facilities. Bank A further alleged that the Company did not, as instructed by the Bank, deliver the vehicles that had not been picked up but paid by the Customer in full with loan to the warehouse as specified by Bank A, leading to a breach of the relevant credit agreement, and should be jointly and severally liable to compensate for the losses it suffered. Bank A stated that the outstanding credit balances due from the Customer was RMB80 million in aggregate.

截至二零一六年十二月三十一日止年度

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

#### 34. 重大訴訟事項(續)

(b) 本公司董事會(以下下 「董事會」)於二零一宗銀 月二十九日接獲一家一宗銀 (「銀行B」)於二零一六司 月二十三日書、本 根據與銀行B、本 報節(「該經 的一份三方合作協,就 的一份三方合作款,就 的一份三方合作款,就 的一份三方合作款,就 的一份三方合作款,就 對商截至二零一計 整14,370,000元的 最上 整14,370,000元的 承擔返還責任。

#### 34. MATERIAL LITIGATIONS (Cont'd)

In March 2016, a final ruling from 深圳市中級人民法院 (transliterated as Shenzhen Intermediate People's Court) (the "Shenzhen Court") that the 2015 Litigation is under the jurisdiction of the Shenzhen Court was received. In July 2016, Bank A assigned its right to the 2015 Litigation to another company ("Company X") and the Shenzhen Court ruled that the plaintiff of the 2015 Litigation was changed from Bank A to Company X. In February 2017, the Shenzhen Court organised the defendants and Bank A for exchange of evidence which has yet to be completed and the 2015 Litigation has not yet been formally heard up to the approval date of the consolidated financial statements.

The Company reviewed all the relevant documents and agreements in relation to the 2015 Litigation and based on the opinion of its PRC legal adviser, the directors of the Company are of the view that the alleged liability in the litigation document lacks of factual and legal evidence and therefore the Company shall not be liable. Accordingly, no provision for the frozen bank balances has been made in the consolidated financial statements.

(b) On 29 August 2016, the board of directors of the Company (the "Board") received a notice of payment from a bank ("Bank B") to the Company dated 23 August 2016, demanding, pursuant to the provisions of a tripartite cooperation agreement (the "Agreement") entered into among the Company, Bank B and a distributor of the Company (the "Distributor"), the Company to be liable for the repayment of an outstanding bank loan of the Distributor falling due as at 23 August 2016 in the amount of approximately RMB14,370,000.

截至二零一六年十二月三十一日止年度

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

#### 34. 重大訴訟事項(續)

該協議條款聲稱,銀行B 同意給予該經銷商人民幣 75,000,000元的貸款授信額 度,而在該經銷商已交存的 保證金不足時,本公司應於 銀行B發出付款通知書後按 其要求支付差額款項。

其後,本公司於二零一六年 十月二十六日正式接獲廈門 市中級人民法院(「廈門法 院」)於二零一六年十月十九 日發出的傳票及應訴通知 書,以及銀行B於二零一六 年九月七日提出的民事起 訴狀,內容為銀行B作為原 告,於廈門法院向包括該經 銷商及本公司等六名被告提 出法律程序(「二零一六年訴 訟」)。

於二零一六年訴訟中,銀行 B指控該經銷商因未能根據 該協議內的規定足額繳存 款項,構成該協議的違約事 件;銀行B要求該經銷商立 刻償還墊款金、借款金及 其截至實際清償之日止的 利息,暫計至二零一六年 九月六日合共為約人民幣 19,680,000元。銀行B進一步 指控本公司未有按該協議內 的規定承擔差額退款責任, 違反該協議,須就該筆款項 承擔連帶清償責任。

#### 34. MATERIAL LITIGATIONS (Cont'd)

The terms of the Agreement stated that Bank B agreed to grant the Distributor a loan facility of RMB75,000,000 and the Company should pay for the shortfall payment as requested by the notice of payment from Bank B when the guarantee deposited by the Distributor was insufficient.

Subsequently on 26 October 2016, the Company formally received a summon and a notice of respondence to action issued by 廈門市中級人民法院 (transliterated as Intermediate People's Court of Xiamen) (the "Xiamen Court") dated 19 October 2016 and a civil complaint from Bank B dated 7 September 2016 in relation to Bank B, as a plaintiff, having initiated legal proceedings (the "2016 Litigation") against six defendants including the Distributor and the Company in the Xiamen Court.

In the 2016 Litigation, Bank B sued the Distributor for being unable to pay the deposit in full in accordance with the provisions of the Agreement which constituted an event of default of the Agreement. Bank B requested an immediate repayment of the advances, borrowings and any interests up to the date of actual repayment from the Distributor which amounted to approximately RMB19,680,000 in total up to 6 September 2016. Bank B further sued the Company for not complying with the provisions of the Agreement that it was liable for repaying the shortfall payment, which constituted a breach of the Agreement, and the Company shall have joint liability for the payment and the settlement.

截至二零一六年十二月三十一日止年度

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

#### 34. 重大訴訟事項(續)

其後,董事會於二零一六年 十一月十一日接獲銀行B於 二零一六年十一月七日向本 公司發出的第二份付款通知 書,要求本公司就該經銷商 截至二零一六年十一月七日 到期未歸還(連同第一份付 款通知書項下)合計約人民 幣3,933萬元的銀行貸款承擔 返還責任,並於二零一七年 一月,董事會再接獲銀行B 致本公司日期為二零一七年 一月十一日的第三份付款通 知書,要求本公司就該經銷 商截至二零一七年一月十一 日到期未歸還(連同第一份 及第二份付款通知書項下) 合計約人民幣48,300,000元 的銀行貸款承擔返還責任。

由於根本未簽署過該協議, 於二零一六年九月二十九 日,本公司向重慶市公安局 九龍坡分局就上述事件報 案。重慶市公安局九龍坡分 局已正式立案調查。

於二零一六年十一月,本公 司向廈門法院提交管轄權異 議申請書但被廈門法院駁 回。於二零一六年十二月, 本公司向福建省高級人民法 院提出另一項管轄權異議申 請書, 直至綜合財務報表批 准日期,該法院尚未對本公 司的申請作出裁決。

#### 34. MATERIAL LITIGATIONS (Cont'd)

Later, on 11 November 2016, the Board received the second notice of payment from Bank B to the Company dated 7 November 2016, demanding the Company to be liable for the repayment of the outstanding bank loan of the Distributor falling due as at 7 November 2016, together with that under the first notice of payment, in an aggregate amount of approximately RMB39,330,000, and, in January 2017, the Board further received the third notice of payment from Bank B to the Company dated 11 January 2017, demanding the Company to be liable for the repayment of the outstanding bank loan of the Distributor falling due as at 11 January 2017, together with those under the first and second notice of payment, in an aggregate amount of approximately RMB48,300,000.

Since the Company has never entered into the Agreement, on 29 September 2016, the Company reported the aforesaid incident to 重慶市公安局九龍坡分局 (transliterated Jiulongpo branch of Chongging Municipal Public Security Bureau). Jiulongpo branch of Chongqing Municipal Public Security Bureau has initiated formal investigation.

In November 2016, an application of objection to the jurisdiction has been filed by the Company to the Xiamen Court but was overruled by the Xiamen Court. In December 2016, the Company filed another application of objection to the jurisdiction to 福建省高級人民法院 (transliterated as Fujian Higher People's Court), which has yet to make a ruling on the Company's application up to the approval date of the consolidated financial statements.

截至二零一六年十二月三十一日止年度

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

#### 34. 重大訴訟事項(續)

董事會檢閱了所有與二零一六年訴 訟相關的文件和合同,並且經核實 查證後了解,該協議是該經銷商私 刻本公司的印章及法人印章,與銀 行B簽訂。根據中國法律顧問的意 見,本公司董事認為該協議對本公 司並無法律約束力,原因為本公司 並未簽署該協議,因此本公司不承 擔任何責任。因此,於綜合財務報 表中並無就二零一六年訴訟涉及的 申索作出撥備。

#### 35. 本公司附屬公司詳情

於二零一六年十二月三十一日及 二零一五年十二月三十一日,本 公司的附屬公司詳情如下:

#### 34. MATERIAL LITIGATIONS (Cont'd)

The Board has reviewed all the relevant documents and contracts in relation to the 2016 Litigation and after making verifications, the Board finds that the Distributor engraved the seals of the Company and the legal person without explicit approval, and entered into the Agreement with the Bank B. Based on the opinion of its PRC legal adviser, the directors of the Company are of the view that the Company is not legally bound by the Agreement because it did not sign the Agreement, and therefore the Company should not be liable. Accordingly, no provision has been made in respect of the claims under the 2016 Litigation in the consolidated financial statements.

#### 35. PARTICULARS OF SUBSIDIARIES OF THE COMPANY

Particulars of the Company's subsidiaries at 31 December 2016 and 2015 are as follows:

本公司直接持有的

附屬公司名稱 Name of subsidiary	註冊及經營國家 Country of registration and operation	業務結構模式 Form of business structure	rm of 註冊資本 siness Registered		的百分比 on of nterests held npany 二零一五年	主要業務 Principal activities
				二零一六年 <b>2016</b>	_ <b>⊕</b> −±+ 2015	
慶鈴模具 Qingling Moulds	中國 The PRC	註冊成立 Incorporated	38,166,600美元 US\$38,166,600	50.56%	50.56%	生產製造汽車部件的 模具 Production of moulds for the manufacture of automobile parts
慶鈴技術中心 Qingling Technical Center	中國 The PRC	註冊成立 Incorporated	29,980,000美元 US\$29,980,000	51.00%	51.00%	尚未展開業務 Not yet commenced business

年末該等附屬公司並未發行任何 債務證券。

None of the subsidiaries had issued any debt securities at the end of the year.

截至二零一六年十二月三十一日止年度

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

#### 35. 本公司附屬公司詳情(續)

主要附屬公司以現金股息向本集 團轉撥資金或償還貸款或向本集 **團墊款的能力概無受到重大限制。** 

下表載列本集團擁有重大非控股 權益的非全資附屬公司的詳情:

#### 35. PARTICULARS OF SUBSIDIARIES OF THE COMPANY (Cont'd)

There are no significant restrictions on the ability of principal subsidiaries to transfer funds to the Group in form of cash dividends, or to repay loans or advances made by the Group.

The table below shows details of non-wholly owned subsidiaries of the Group that have material non-controlling interests:

#### 非控股權益持有之

#### 擁有權權益及投票權百分比

**Proportion ownership** 

附屬公司名稱 Name		interests and voting rights held by		分配至非控股權益的溢利 Profit allocated to		股權益 ulated
of subsidiary	non-controllin	g interests	non-controlling interests		non-controlling interests	
	二零一六年	二零一五年	二零一六年	二零一五年	二零一六年	二零一五年
	2016	2015	2016	2015	2016	2015
	%	%	人民幣千元	人民幣千元	人民幣千元	人民幣千元
	%	%	RMB'000	RMB'000	RMB'000	RMB'000
慶鈴模具						
Qingling Moulds 慶鈴技術中心	49.44	49.44	3,993	4,207	161,888	159,680
Qingling Technical						
Center	49.00	49.00	769	1,045	139,461	138,692
			4,762	5,252	301,349	298,372

有關本集團擁有重大非控股權益 之各附屬公司之財務資料概要載 列如下。以下財務資料概要指集 **国**內公司間對銷前的金額。

Summarised financial information in respect of each of the Group is subsidiaries that has material non-controlling interests is set out below. The summarised financial information below represents amounts before intragroup eliminations.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

截至二零一六年十二月三十一日止年度

FOR THE YEAR ENDED 31 DECEMBER 2016

#### 35. 本公司附屬公司詳情(續)

慶鈴模具	Qingling Moulds		
		於二零一六年	於二零一五年
		十二月三十一日	十二月三十一日
		At	At
		31 December	31 December
		2016	2015
		人民幣千元	人民幣千元
		RMB'000	RMB'000
流動資產	Current assets	332,489	318,552
非流動資產	Non-current assets	24,196	26,929
ク「//ル 幼 只 圧	Non current assets	=====	======
流動負債	Current liabilities	(24,778)	(18,033)
本公司擁有人應佔權益	Equity attributable to owners of the Company	167,809	165,558
非控股權益	Non-controlling interests	164,098	161,890
クド]エ/以 作 皿	Non-controlling interests	104,030	101,030

截至二零一六年十二月三十一日止年度

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

#### 35. 本公司附屬公司詳情(續)

慶鈴模具(續)	Qingling Moulds (Cont'd)		
		截至二零一六年	截至二零一五年
		十二月三十一日	十二月三十一日
		止年度	止年度
		Year ended	Year ended
		31 December	31 December
		2016	2015
		人民幣千元	人民幣千元
		RMB'000	RMB'000
收益	Revenue	64,102	63,234
開支	Expense	(56,026)	(54,725)
年內溢利	Profit for the year	8,076	8,509
本公司擁有人應佔溢利及綜合總收益	Profit and total comprehensive income attributable to the owners of the Company	4,083	4,302
非控股權益應佔溢利及綜合總收益	Profit and total comprehensive income attributable to the non-controlling interests	3,993	4,207
已付非控股權益股息	Dividends paid to non-controlling interests	1,785	3,260
經營業務之現金流入淨額	Net cash inflow from operating activities	76,924	8,483
投資活動之現金(流出)流入淨額	Net cash (outflow) inflow from investing activities	(673)	5,123
融資活動之現金流出淨額	Net cash outflow from financing activities	(3,499)	(6,598)
現金流入淨額	Net cash inflow	72,752	7,008

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

截至二零一六年十二月三十一日止年度

FOR THE YEAR ENDED 31 DECEMBER 2016

#### 35. 本公司附屬公司詳情(續)

慶鈴技術中心	Qingling Technical Center		
		於二零一六年	於二零一五年
		十二月三十一日	十二月三十一日
		At	At
		31 December	31 December
		2016	2015
		人民幣千元	人民幣千元
		RMB'000	RMB'000
流動資產	Current assets	284,812	283,316
流動負債	Current liabilities	(198)	(271)
本公司擁有人應佔權益	Equity attributable to owners of the Company	145,153	144,353
非控股權益	Non-controlling interests	139,461	138,692

截至二零一六年十二月三十一日止年度

## 綜合財務報表附註 NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

#### 35. 本公司附屬公司詳情(續)

慶鈴技術中心(續)	Qingling Technical Center (Cont'd)		截至二零一五年 十二月三十一日 止年度 Year ended 31 December 2015 人民幣千元 RMB'000
利息收入	Interest income	2,132	2,884
開支	Expenses	(563)	(751)
年內溢利	Profit for the year	1,569	2,133
本公司擁有人應佔溢利及綜合總收益	Profit and total comprehensive income attributable to the owners of the Company	800	1,088
非控股權益應佔溢利及綜合總收益	Profit and total comprehensive income attributable to the non-controlling interests	769	1,045
已付非控股權益股息	Dividends paid to non-controlling interests		
經營業務之現金流入淨額	Net cash inflow from operating activities	1,497	788
投資活動之現金流入淨額	Net cash inflow from investing activities	387	1,373
現金流入淨額	Net cash inflow	1,884	2,161

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

截至二零一六年十二月三十一日止年度

FOR THE YEAR ENDED 31 DECEMBER 2016

#### 36. 本公司財務狀況及儲備表 36. STATEMENT OF FINANCIAL POSITION AND **RESERVES OF THE COMPANY**

		At 31 December	於二零一五年 十二月三十一日 At 31 December
		<b>2016</b> 人民幣千元 RMB'000	<b>2015</b> 人民幣千元 RMB'000
非流動資產 物業不 類付物業 無形質屬公司之投資 於附營公司之投資 於聯營營企業之投資 於合會明日超過三個月之銀行存款	Non-current assets Property, plant and equipment Prepaid lease payments Investment properties Intangible assets Investments in subsidiaries Investments in an associate Investments in joint ventures Bank deposits with original maturity more than three months	718,872 39,443 32,932 241,762 285,073 6,333 368,639	732,241 40,795 34,917 137,030 285,073 6,333 368,545 376,308
遞延税項資產	Deferred tax assets	27,671	13,744
流動資產 存貨 應收賬款及其他應收款項以及預付款項 應收票據 預付土地租金 原到期日超過三個月之銀行存款 受限制銀行結餘 銀行結餘及現金	Current assets Inventories Trade and other receivables and prepayments Bills receivables Prepaid lease payments Bank deposits with original maturity more than three months Restricted bank balances Bank balances and cash	586,711 867,380 1,572,250 1,383 3,023,494 79,999 1,904,593	765,812 796,512 2,045,656 1,413 2,178,425 79,999 1,936,829
流動負債 應付賬款、應付票據及其他應付款項 税項負債	Current liabilities Trade, bills and other payables Tax liabilities	2,212,045 6,299 2,218,344	7,804,646 2,315,653 18,710 2,334,363
流動資產淨值	Net current assets	5,817,466	5,470,283
總資產減流動負債	Total assets less current liabilities	7,538,191	7,465,269
資本及儲備 股本 股本溢價及儲備	Capital and reserves Share capital Share premium and reserves	2,482,268 5,055,923	2,482,268 4,983,001
權益總額	Total equity	7,538,191	7,465,269

截至二零一六年十二月三十一日止年度

## 綜合財務報表附註 NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

#### 36. 本公司財務狀況及儲備表 (續)

#### **36. STATEMENT OF FINANCIAL POSITION AND** RESERVES OF THE COMPANY (Cont'd)

				法定公積金		
				Statutory		
		股本溢價	資本公積金	surplus	保留溢利	
		Share	Capital	reserve	Retained	總計
		premium	reserve	fund	profits	Total
		人民幣千元	人民幣千元	人民幣千元	人民幣千元	人民幣千元
		RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
於二零一五年一月一日	At 1 January 2015	1,764,905	572,210	947,625	1,622,409	4,907,149
年度溢利及綜合總收益	Profit and total comprehensive income					
	for the year	_	_	_	473,015	473,015
年度分配	Appropriation for the year	_	_	47,583	(47,583)	_
支付二零一四年末股息	2014 final dividend paid	_	_	_	(397,163)	(397,163)
				•		
於二零一五年十二月三十一日	At 31 December 2015	1,764,905	572,210	995,208	1,650,678	4,983,001
年度溢利及綜合總收益	Profit and total comprehensive income					
	for the year	_	_	_	470,085	470,085
年度分配	Appropriation for the year	_	_	47,951	(47,951)	_
支付二零一五年末股息	2015 final dividend paid	_	_	_	(397,163)	(397,163)
於二零一六年十二月三十一日	At 31 December 2016	1,764,905	572,210	1,043,159	1,675,649	5,055,923

### 財務摘要

### **FINANCIAL SUMMARY**

財務摘要 — 根據香港財務報告 準則

 $\label{lem:financial} \textbf{Financial summary} - \textbf{in accordance with Hong Kong Financial}$ **Reporting Standards** 

綜合業績

#### **CONSOLIDATED RESULTS**

截至┪	-二月	三十一	日止生	F度
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- 41	1/		04	<b>D</b> 1
For the	Year	ended	31	December

		For the Year ended 31 December						
		二零一六年	二零一五年	二零一四年	二零一三年	二零一二年		
		2016	2015	2014	2013	2012		
		人民幣千元	人民幣千元	人民幣千元	人民幣千元	人民幣千元		
		RMB'000	RMB'000	RMB'000	RMB'000	RMB'000		
						(經重列)		
						(restated)		
收入	Revenue	4,633,785	5,504,296	5,800,078	5,782,887	6,145,756		
除税前溢利	Profit before tax	566,626	565,449	522,735	442,253	346,051		
所得税開支	Income tax expense	(80,577)	(80,310)	(74,037)	(64,632)	(50,378)		
年內溢利	Profit for the year	486,049	485,139	448,698	377,621	295,673		
62 52 74	A 11							
歸屬於:	Attributable to:		.===					
本公司權益擁有人	Owners of the Company	481,287	479,887	444,549	371,681	290,701		
非控股權益	Non-controlling interests	4,762	5,252	4,149	5,940	4,972		
		486,049	485,139	448,698	377,621	295,673		

#### **FINANCIAL SUMMARY**

財務摘要 — 根據香港財務報告 準則(續)

 $\label{eq:Financial} \textbf{Financial summary} - \textbf{in accordance with Hong Kong Financial}$ **Reporting Standards (Cont'd)** 

綜合財務狀況表

#### **CONSOLIDATED STATEMENT OF FINANCIAL POSITION**

於十二月三十一日

		7.0 0.0 0.1 2 0.00				
		二零一六年	二零一五年	二零一四年	二零一三年	二零一二年
		2016	2015	2014	2013	2012
		人民幣千元	人民幣千元	人民幣千元	人民幣千元	人民幣千元
		RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
						(經重列)
						(restated)
總資產	Total assets	10,197,850	10,210,173	10,180,560	9,830,454	9,624,656
總負債	Total liabilities	(2,237,961)	(2,337,385)	(2,392,488)	(2,163,579)	(2,083,279)
權益總額	Total equity	7,959,889	7,872,788	7,788,072	7,666,875	7,541,377
歸屬於:	Attributable to:					
本公司權益擁有人	Owners of the Company	7,658,540	7,574,416	7,491,692	7,369,837	7,246,383
非控股權益	Non-controlling interests				297,038	294,994
<b>升</b>	Non-controlling interests	301,349	298,372	296,380		
		7.050.000	7 070 700	7 700 070	7 000 075	7.544.077
		7,959,889	7,872,788	7,788,072	7,666,875	7,541,377

#### 二零一六年度 利潤分配方案

### PROPOSAL FOR APPROPRIATION OF **PROFIT FOR THE YEAR OF 2016**

根據有關規定和本公司的實際情 況,董事會擬定本公司二零一六 年度利潤分配方案為:

- 一、 税後純利分配為:法定公積 金10%、法定公益金0%(*附* 註1)及可供分配利潤90%。
- 二、建議每股派發末期股息現 金人民幣0.16元(附註2)。 於獲股東於股東周年大會通 過後,所建議之末期股息將 派發予於二零一七年六月 二十三日(星期五)已登記在 本公司股東名冊上的股東。 具體派發辦法將另行公告。
  - 附註:1. 根據二零零五年十月 二十七日修訂並於二零零 六年一月一日起施行的 《中華人民共和國公司法》 和依據本公司章程及本公 司董事會的決議案,本公 司從二零零六年起不再計 提法定公益金。
    - 2. 根據《中華人民共和國企 業所得税法》、《中華人 民共和國企業所得税法實 施條例》及《國家税務局 關於中國居民企業向境外 H股非居民企業股東派發 股息代扣代繳企業所得税 有關問題的通知》(國税函 [2008]897號,於二零零八 年十一月六日發佈)的規 定,中國居民企業向境外 H股非居民企業股東派發 二零零八年及以後年度股 息時,統一按10%的税率 代扣代繳企業所得税。

In accordance with the pertinent regulations and based on the actual situation of the Company, the Board resolved that the proposed appropriation of profit for the year of 2016 be as follows:

- The appropriation of net profits after taxation shall be: 10% for Statutory Reserve Fund, 0% for Statutory Public Benefit Fund (Note 1) and 90% for profit available for distribution.
- A final dividend of RMB0.16 per share in cash (Note 2). Subject to the approval of the Shareholders at the annual general meeting, the proposal final dividend is expected to be paid to the Shareholders whose names appear on the register of shareholders of the Company on Friday, 23 June 2017. Further announcement will be made as to the exact form of payment.
  - Note: 1. In accordance with the amendment to the Company Law of PRC on 27 October 2005 effective from 1 January 2006, and pursuant to the Company's articles of association and the resolutions of the board of directors of the Company, the Company decided not to accrue for Statutory Public Benefit Fund from the year of 2006.
    - 2. According to the regulations of the Enterprise Income Tax Law of the People's Republic of China, Implementation Regulations on Enterprise Income Tax Law of the People's Republic of China and the Notice of Withholding and Payment of Enterprise Income Tax Regarding China Resident Enterprise Paying Dividend to Non-Resident Enterprise Holders of Overseas H shares issued by the China's State Administration of Taxation (Guo Shui Han [2008] No. 897 on 6 November 2008), any China resident enterprise which pays dividend to non-resident enterprise holders of overseas H shares for the year of 2008 and subsequent years shall withhold and pay enterprise income tax at a unified tax rate of 10%.

# 二零一六年度利潤分配方案

# PROPOSAL FOR APPROPRIATION OF PROFIT FOR THE YEAR OF 2016

如前所述,對於在股息記錄日期名列本公司股東名
冊的任何H股非居民企業
股東(包括香港中央結算
(代理人)有限公司、其他 管理人、企業代理人和受託人(如證券公司和銀行) 以及其他實體或組織), 本公司將在扣除二零一六 年度末期股息所應繳付的 企業所得稅後向該等股東 派付應付的二零一六年度 末期股息。

對於在股息記錄日期名列 本公司股東名冊的任何H 股個人股東,本公司將不 就該等股東有權收取之二 零一六年度末期股息扣除 企業所得税。

**慶鈴汽車股份有限公司** 二零一七年三月二十四日 As stated above, in respect of any non-resident enterprise holders of H shares (including HKSCC Nominees Limited, other custodians, corporate nominee and trustees such as securities companies and banks, and other entities or organizations) whose names appear on the register of shareholders of the Company on the record date of dividend, the Company will pay the 2016 final dividend payable to such shareholders after deducting all enterprise income tax payable from the 2016 final dividend.

In respect of any individual holders of H shares whose names appear on the register of shareholders of the Company on the record date of dividend, the Company will not deduct the enterprise income tax from the 2016 final dividend which such shareholders have right to receive.

Qingling Motors Co. Ltd

24 March 2017

#### 股東周年大會通告

#### **NOTICE OF ANNUAL GENERAL MEETING**

茲公告慶鈴汽車股份有限公司 (「本公司」)定於二零一七年六月 九日(星期五)上午十時正假座中 華人民共和國(「中國」)重慶市九 龍坡區中梁山協興村一號本公司 辦公大樓新一樓會議廳舉行股東 周年大會(「股東周年大會」),藉 以審議並酌情通過下列決議案為 本公司普通決議案:

- NOTICE IS HEREBY GIVEN that the annual general meeting (the "AGM") of Qingling Motors Co. Ltd (the "Company") will be held at the New Conference Hall, 1st Floor of the Company's Office Building, 1 Xiexing Cun, Zhongliangshan, Jiulongpo District, Chongging, the People's Republic of China (the "PRC") on Friday, 9 June 2017 at 10:00 a.m. for the purpose of considering and, if thought fit, passing the following ordinary resolutions of the Company:
- 審議及批准二零一六年度本 公司董事會(「董事會」)報 告。
- To consider and approve the report of the board of directors of the Company (the "Board") for the year of 2016.
- 審議及批准二零一六年度本 公司監事會報告。
- To consider and approve the report of the supervisory 2. committee of the Company for the year of 2016.
- 審議及批准二零一六年度本 3. 公司經審核的財務報表及獨 立核數師報告。
- To consider and approve the audited financial statements and 3. the independent auditor's report of the Company for the year of 2016.
- 4. 審議及批准二零一六年度本 公司利潤分配方案。
- To consider and approve the proposal for appropriation of profit of the Company for the year of 2016.
- 審議續聘德勤華永會計師事 務所(特殊普通合夥)重慶分 所及德勤 ● 關黃陳方會計師 行分別為二零一七年度本公 司之國內及境外核數師,並 授權董事會釐定其酬金。
- To re-appoint Deloitte Touche Tohmatsu Certified Public Accountants LLP Chongging Branch and Deloitte Touche Tohmatsu as the Company's PRC and international auditors respectively for the year of 2017 and to authorize the Board to determine their remunerations.

承董事會命 慶鈴汽車股份有限公司 公司秘書 鄒光華

By Order of the Board Qingling Motors Co. Ltd **ZOU Guanghua** Company Secretary

中國,重慶, 二零一七年四月二十四日 Chongqing, the PRC, 24 April 2017

#### 股東周年大會通告

#### **NOTICE OF ANNUAL GENERAL MEETING**

#### 附註:

- (1) 有資格出席股東周年大會及於會上 投票的股東,均可依照公司章程委派 一名或多名代理人出席股東周年大 會及代其投票。代理人毋須為本公司 股東。
- 股東代理人委任表格及如果該代理 人委任表格由他人根據授權書或其 他授權文件代表委託人簽署,經由公 證律師證明之該等授權書或其他授 權文件的副本,必須最遲於股東周年 大會召開前二十四小時(即不遲於二 零一七年六月八日上午十時正(香港 時間))或指定表決時間前二十四小 時存放在本公司之法定地址,地址為 中國重慶市九龍坡區中梁山協興村 一號(倘是內資股股東代理人委任表 格)或本公司H股股份過戶登記處, 香港證券登記有限公司,地址為香港 灣仔皇后大道東183號合和中心17M 樓(倘是H股股東代理人委任表格), 方為有效。
- (3) 股東或其代理人出席股東周年大會 時應出示本人身份證明文件。
- (4) 為確定H股股東出席股東周年大會並投票之權利,本公司將於二零一七年五月十日(星期三)至二零一七年六月九日(星期五)(首尾兩天包括在內)暫停辦理股份過戶登記手續,期間不會登記任何股份轉讓。所有填股票必須於二零一七年五月九日(星期二)下午四時三十分或之前存放在本公司H股股份過戶登記處,香港證券登記有限公司,地址為香港灣仔皇后大道東183號合和中心17樓1712-16室。
- (5) 於二零一七年五月九日(星期二)下 午四時三十分辦公時間結束後已經 登記在本公司股東名冊上的股東有 權出席股東周年大會並進行表決。

#### Notes:

- (1) Any shareholder entitled to attend and vote at the AGM is entitled to appoint one or more proxies to attend and vote at the AGM on his/her behalf in accordance with the articles of association of the Company. A proxy need not be a shareholder of the Company.
- (2) In order to be valid, the proxy form and, if such proxy form is signed by a person under a power of attorney or other authority on behalf of the appointer, a notarially certified copy of that power of attorney or authority shall be deposited at the legal address of the Company at 1 Xiexing Cun, Zhongliangshan, Jiulongpo District, Chongqing, the PRC (in the case of proxy form of holders of domestic shares) or at the Company's H Share Registrars, Hong Kong Registrars Limited, at 17M Floor, Hopewell Centre, 183 Queen's Road East, Wan Chai, Hong Kong (in the case of proxy form of holders of H shares) not less than 24 hours before the time for holding the AGM (i.e. not later than 8 June 2017 at 10:00 a.m. (Hong Kong time)) or 24 hours before the time appointed for taking the poll.

- (3) Shareholders or their proxies shall produce their identity documents when attending the AGM.
- (4) To ascertain the H shareholders' entitlement to attend and vote at the AGM, the register of shareholders of the Company will be closed from Wednesday, 10 May 2017 to Friday, 9 June 2017 (both dates inclusive), during which period no transfer of shares will be registered. All duly completed transfer forms relating to H shares accompanied by the relevant share certificates must be lodged with the Company's H Share Registrars, Hong Kong Registrars Limited, at Shops 1712-16, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wan Chai, Hong Kong not later than 4:30 p.m. on Tuesday, 9 May 2017.
- (5) Shareholders whose names appear on the register of shareholders of the Company after the close of business at 4:30 p.m. on Tuesday, 9 May 2017 are entitled to attend and vote at the AGM.

#### 股東周年大會通告 **NOTICE OF ANNUAL GENERAL MEETING**

- 擬出席股東周年大會的股東應當填妥 出席股東周年大會的回條並將回條於 二零一七年五月十九日(星期五)或 該日之前送達本公司法定地址,地址 為中國重慶市九龍坡區中梁山協興村 一號。回條可親身交回本公司,亦可 以郵遞、電報或圖文傳真方式交回, 圖文傳真號碼為(86) 23-68830397。
- Shareholders who intend to attend the AGM shall complete and lodge the reply slip for attending the AGM at the Company's legal address at 1 Xiexing Cun, Zhongliangshan, Jiulongpo District, Chongqing, the PRC on or before Friday, 19 May 2017. The reply slip may be delivered to the Company by hand, by post, by cable or by fax (at fax no.: (86) 23-68830397).
- 待獲股東於股東周年大會通過後, 所建議之末期股息將派發予在二零 一七年六月二十三日(星期五)已登 記在本公司股東名冊上的股東。為 確定合資格收取建議末期股息之H股 股東,本公司將於二零一七年六月 十六日(星期五)至二零一七年六月 二十三日(星期五)(首尾兩天包括在 內)暫停辦理股份過戶登記手續,期 間不會登記任何股份轉讓。所有填 妥有關H股之股份過戶文件連同有關 股票必須於二零一七年六月十五日 (星期四)下午四時三十分或之前存 放在本公司H股股份過戶登記處,香 港證券登記有限公司,地址為香港 灣仔皇后大道東183號合和中心17樓 1712-16室。
- Subject to the approval of the shareholders at the AGM, the proposed final dividend will be payable to the shareholders whose names appear on the register of shareholders of the Company on Friday, 23 June 2017. To ascertain the H shareholders' entitlement to the proposal final dividend, the register of shareholders of the Company will be closed from Friday, 16 June 2017 to Friday, 23 June 2017 (both dates inclusive), during which period no transfer of shares will be registered. All duly completed transfer forms relating to H shares accompanied by the relevant share certificates must be lodged with the Company's H Share Registrars, Hong Kong Registrars Limited, at Shops 1712-16, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wan Chai, Hong Kong not later than 4:30 p.m. on Thursday, 15 June 2017.

- 股東周年大會預期需時不超過半天。 股東及其代理人出席股東周年大會 的往返及食宿費用自理。
- 根據香港聯合交易所有限公司證券上 市規則(「上市規則」)第13 39(4)條, 除主席以誠實信用的原則做出決定, 容許純粹有關程序或行政事宜的決 議案以舉手方式表決外,大會上的所 有表決將以投票方式進行,而本公司 將根據上市規則第13.39(5)條指定的

方式公佈投票結果。

(10) 於本通告日期,董事會由十名董事組 成,其中羅宇光先生、前垣圭一郎先 生、太田正紀先生、小村嘉文先生、 李巨星先生及徐松先生為執行董事, 以及龍濤先生、宋小江先生、劉天倪 先生及劉二飛先生為獨立非執行董 事。

- The AGM is not expected to take more than half a day. Shareholders or their proxies attending the AGM shall be responsible for their own travel and accommodation expenses.
- Pursuant to rule 13.39(4) of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Listing Rules"), all votes of the shareholders at the meeting will be taken by poll except where the chairman, in good faith, decides to allow a resolution which relates purely to a procedural or administrative matter to be voted on by a show of hands and the Company will announce the results of the poll in the manner prescribed under rule 13.39(5) of the Listina Rules.
- (10) As at the date of this notice, the Board comprises 10 directors, of which Mr. LUO Yuguang, Mr. Keiichiro MAEGAKI, Mr. Masanori OTA, Mr. Yoshifumi KOMURA, Mr. LI Juxing and Mr. XU Song are executive directors and Mr. LONG Tao, Mr. SONG Xiaojiang, Mr. LIU Tianni and Mr. LIU Erh Fei are independent non-executive directors.

#### 公司資料

#### **CORPORATE INFORMATION**

#### 董事

執行董事: 羅宇光(董事長)

前垣圭一郎(副董事長兼總經理)

太田正紀 小村嘉文 李巨星 徐松

獨立非執行董事:

龍濤 宋小江 劉二飛 劉天倪

#### 監事

關晉明(監事會監事長)

閔慶 雷斌

#### 公司秘書

負責中國事務:鄒光華 負責香港事務:佟達釗

#### 審核委員會

宋小江(委員會主席)

龍濤 劉二飛 劉天倪

#### 薪酬委員會

宋小江(委員會主席)

羅宇光 龍濤 劉二飛 劉天倪

#### **DIRECTORS**

Executive Directors:

LUO Yuguang (Chairman)

Keiichiro MAEGAKI (Vice Chairman and General Manager)

Masanori OTA Yoshifumi KOMURA LI Juxing

XU Song

Independent Non-executive Directors:

LONG Tao SONG Xiaojiang LIU Erh Fei LIU Tianni

#### **SUPERVISORS**

GUAN Jinming (Chairman of the Supervisory Committee)

MIN Qing LEI Bin

#### **COMPANY SECRETARY**

responsible for PRC affairs: ZOU Guanghua

responsible for Hong Kong affairs: TUNG Tat Chiu Michael

#### **AUDIT COMMITTEE**

SONG Xiaojiang (Committee Chairman)

LONG Tao LIU Erh Fei LIU Tianni

#### **REMUNERATION COMMITTEE**

SONG Xiaojiang (Committee Chairman)

LUO Yuguang LONG Tao LIU Erh Fei LIU Tianni

#### 公司資料

#### CORPORATE INFORMATION

#### 提名委員會

羅宇光(委員會主席)

龍濤

宋小江

劉二飛

劉天倪

#### 公司資料索閱地點

慶鈴汽車股份有限公司

#### 法定地址

中華人民共和國

重慶市

九龍坡區

中梁山

協興村一號

#### 香港主要營業地址

香港灣仔

港灣道1號

會展廣場辦公大樓

49樓4901室

#### 公司網址

www.qingling.com.cn

#### H股股份過戶登記處

香港證券登記有限公司

香港灣仔

皇后大道東183號

合和中心17樓

1712-1716室

#### H股股份上市地點

香港聯合交易所有限公司

股份代號:1122

#### **NOMINATION COMMITTEE**

LUO Yuguang (Committee Chairman)

LONG Tao

SONG Xiaojiang

LIU Erh Fei

LIU Tianni

#### **CORPORATE INFORMATION AVAILABLE AT**

Qingling Motors Co. Ltd

#### **LEGAL ADDRESS**

1 Xiexing Cun

Zhongliangshan

Jiulongpo District

Chongging

the People's Republic of China

#### PRINCIPAL PLACE OF BUSINESS IN HONG KONG

Suite 4901, 49th Floor

Office Tower, Convention Plaza

1 Harbour Road

Wan Chai, Hong Kong

#### **COMPANY'S WEBSITE**

www.gingling.com.cn

#### **H SHARE REGISTRARS**

Hong Kong Registrars Limited

Shops 1712-1716

17th Floor, Hopewell Centre

183 Queen's Road East

Wan Chai, Hong Kong

#### **H SHARE LISTING PLACE**

The Stock Exchange of Hong Kong Limited

Stock code: 1122

#### 公司資料

#### CORPORATE INFORMATION

#### 主要往來銀行

中國銀行重慶分行 交通銀行重慶分行 中國工商銀行重慶分行 中國工商銀行中梁山辦事處

#### 核數師

德勤華永會計師事務所 (特殊普通合夥)重慶分所 中華人民共和國 重慶市 渝中區瑞天路10號 企業天地8號 德勤大樓36層

德勤 • 關黃陳方會計師行 香港金鐘道88號 太古廣場一期35樓

#### 法律顧問

就香港法例:

佟達釗律師行 香港中環皇后大道中31號 陸海通大廈 16樓1601室

胡關李羅律師行 香港中環 康樂廣場1號 怡和大廈26樓

就中國法例:

海問律師事務所 中華人民共和國 北京市 朝陽區 東三環中路5號 財富金融中心20層 (郵編:100020)

#### **PRINCIPAL BANKERS**

Bank of China, Chongqing Branch Bank of Communications, Chongqing Branch The Commercial and Industrial Bank of China, Chongqing Branch The Commercial and Industrial Bank of China, Zhongliangshan Office

#### **AUDITORS**

Deloitte Touche Tohmatsu Certified Public Accountants LLP Chongqing Branch 36/F, Deloitte Tower 8 Corporate Avenue 10 Ruitian Road, Yuzhong District Chongqing the People's Republic of China

Deloitte Touche Tohmatsu 35/F, One Pacific Place 88 Queensway, Hong Kong

#### **LEGAL ADVISERS**

as to Hong Kong laws:

Tung & Co. Office 1601, 16/F **LHT Tower** 31 Queen's Road Central Central, Hong Kong

Woo, Kwan, Lee & Lo 26/F, Jardine House 1 Connaught Place Central, Hong Kong

as to PRC laws:

Haiwen & Partners 20/F Fortune Financial Center 5 Dong San Huan Central Road Chao Yang District Beijing 100020 the People's Republic of China

