



**中民金融**

CM Financial

**China Minsheng Financial  
Holding Corporation Limited**

**中國民生金融控股有限公司**

(Incorporated in Hong Kong with limited liability)

**Stock Code: 245**

ANNUAL REPORT 2016

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## CORPORATE INFORMATION

### BOARD OF DIRECTORS

#### Executive Directors

Chen Guogang (*first vice chairman*)

(Appointed on 11 January 2017)

Liu Tianlin (*vice chairman*)

Wang Sing (*chief executive officer*)

(Appointed on 17 February 2016)

Ni Xinguang (Re-designated as an executive

director on 11 January 2017)

Feng Xiaoying (*deputy chief executive officer*)

Zhao Hongbo (Resigned on 11 January 2017)

#### Non-executive Directors

Li Huaizhen (*chairman*)

(Appointed on 3 June 2016) (Liu Tianlin as his alternate)

Zhang Sheng (Resigned on 3 June 2016)

Ni Xinguang (Re-designated as an executive

director on 11 January 2017)

#### Independent Non-executive Directors

Chen Johnny

Thaddeus Thomas Beczak

(Appointed on 20 February 2016)

Lyu Wei

Ling Yu Zhang (Resigned on 24 October 2016)

### AUDIT COMMITTEE

Chen Johnny (*chairman*)

Lyu Wei

Thaddeus Thomas Beczak (Appointed as

member on 11 January 2017)

Ni Xinguang (Resigned as member

on 11 January 2017)

### NOMINATION COMMITTEE

Thaddeus Thomas Beczak (Appointed as  
chairman on 3 June 2016)

Lyu Wei

Chen Johnny (Appointed as  
member on 24 October 2016)

Ling Yu Zhang (Appointed as member on 3 June  
2016 and resigned on 24 October 2016)

Zhang Sheng (Resigned as chairman and member  
on 3 June 2016)

### REMUNERATION COMMITTEE

Chen Johnny (*chairman*)

Thaddeus Thomas Beczak (Appointed as member on  
20 February 2016)

Lyu Wei (Appointed as member on 11 January 2017)

Ni Xinguang (Resigned as member on 11 January 2017)

### STRATEGY COMMITTEE

Chen Guogang (*chairman*) (Appointed as chairman  
and member on 11 January 2017)

Liu Tianlin (Appointed as member on 11 January 2017)

Wang Sing (Appointed as member on 11 January 2017)

Ni Xinguang (Appointed as member on 11 January 2017)

Feng Xiaoying (Appointed as member on  
11 January 2017)

### JOINT COMPANY SECRETARIES

Wong Choi Chak

Pak Chung Yin (Appointed on 11 January 2017)

### PRINCIPAL BANKERS

Bank of China (Hong Kong) Limited

China Construction Bank Corporation

China Merchants Bank, Hong Kong Branch

China Merchants Bank, Off-shore Banking Department

DBS Bank (Hong Kong) Limited

Industrial Bank Co., Ltd.

Ping An Bank

### SOLICITORS

*Hong Kong Law*

Herbert Smith Freehills

### INDEPENDENT AUDITOR

PricewaterhouseCoopers

*Certified Public Accountants*

### REGISTERED OFFICE

Unit A02, 11/F

Bank of East Asia Harbour View Centre

56 Gloucester Road

Wanchai

Hong Kong

## **CORPORATE INFORMATION**

### **SHARE REGISTRAR AND TRANSFER OFFICE**

Tricor Tengis Limited  
Level 22, Hopewell Centre  
183 Queen's Road East  
Hong Kong

### **STOCK CODE**

245 HK

### **WEBSITE**

[www.cm-fin.com](http://www.cm-fin.com)

## CHAIRMAN'S STATEMENT



**Li Huaizhen**  
*Chairman*

2016 is the year when China Minsheng Financial Holding Corporation Limited (the "Company"), and its subsidiaries (collectively the "Group") determined its strategic direction, completed team building and established its business structure. In 2015, the Company introduced China Minsheng Investment Corporation Limited (中國民生投資股份有限公司) ("CMIG") and other strategic investors as shareholders and fully realised capitals of HK\$5 billion. With its strong capital base and the adoption of the "merchant banking business model and 'Investment + Investment Banking' two-wheel-drive strategy" of the CMIG, the Company strived to establish a comprehensive financial service platform. In 2016, the Company has completed the layout and establishment of four major business segments: investment, investment banking, securities brokerage and asset management, and the Company has become profitable. On behalf of the

Company, I would like to take this chance to express my gratitude towards CMIG, all of our shareholders, regulatory authorities, business partners and every staff member for their support.

The Company has substantially completed team building process of various departments. Key members of our management team, including the chief executive officer ("CEO"), chief financial officer and head of investment bank, chief operating officer and chief risk officer and the head of securities, are well-prepared to make their contributions. Our team of comprehensive talents possesses extensive experience in the international financial market and has in-depth knowledge in the operation and culture of market in China. With the support and attention of CMIG, we are honoured to have invited Mr. Chen Guogang to act as the first vice chairman and executive director. His valuable experience in CMIG and CMIG Capital Co., Ltd. will help promote consistent development of the Company and CMIG, consolidate resources and develop synergies. Mr. Chen has extensive practical experience and unique visions on areas including international financing, capital operation and risk control of corporations. We look forward to working closely with Mr. Chen to improve the operation and management in different areas of the Company, in order to promote a more efficient, healthy and sustainable development for the Company.

In addition, we are greatly honoured to have invited Mr. Thaddeus Thomas Beczak to join the board (the "Board") of directors (the "Directors") of the Company in 2016. I firmly believe our quality Board would be the key to perfect the administration mechanism of the Company, promote performance of the Company and create values for shareholders. The newly established strategy committee would also supervise the development of strategies and its implementation, with a view to support future development of the Company.

In the coming year, there would be various uncertainties in the macroeconomic environment. Renminbi continues to face pressure of depreciation with risks and obstacles for Chinese companies to make overseas investment keeps increasing. The Company will strengthen its business and scale in traditional financial sectors while keeping attentive to development status and opportunities in the internet financial sector. We are confident about the prospects of the Company and the financial service sector. Once again, I would like to thank you for your understanding and support to the Company over the year. We are looking forward to step forward with you in the coming year.

**LI Huaizhen**  
**China Minsheng Financial Holding Corporation Limited**

# MANAGEMENT DISCUSSION AND ANALYSIS

## MARKET REVIEW

In 2016, global macroeconomic environment was relatively volatile as uncertainties about future development of global economy intensified. As the market recovered from the impacts of geopolitical and global political events, such as the UK's Brexit referendum (Brexit), US presidential election and Italian constitutional referendum, S&P 500 Index increased by 9% from its bottom in October 2016. It is expected that further interest rate hike by the Federal Reserve Board and downward pressure on the Renminbi will accelerate and continue in 2017. Under the policies formulated by the new Trump administration in the United States ("US"), protectionism is raging in economic and trade fields. Following the US's withdrawal from the Trans-Pacific Partnership Agreement in January 2017, the effectiveness of Trans-Pacific Partnership Agreement promoted by the Obama administration and, accordingly, globalization are facing unprecedented challenges. 2017 is an election year for Europe with the election of the Dutch House of Commons in March, the French presidential election by the end of April, the German federal election in September, casting a cloud of uncertainty over the EU and Eurozone regimes leading to a high level of volatility in the financial market, especially in the sovereign debt market. Those factors have put pressure on the economic recovery and growth. After Brexit, the pressure for the depreciation of British pound continued and has laid uncertainty to the Eurozone trade and investment prospects in the long term.

Although the exchange control restrictions imposed by the PRC government by the end of 2016 has weakened the competitiveness on cross-border mergers and acquisitions, Chinese enterprises "going-out" for seeking international development remains a general trend. The demand of Chinese enterprises for capital offshore for overseas business expansion and investment will sustain. It is expected that offshore facilities will continue to increase in 2017 and bring opportunities to Hong Kong's financial market. The Company will continue to explore new development opportunities in the volatile market to provide the investors with diversified asset portfolios with higher potential.

## PROSPECT

The Company will continue to adhere to the business strategy of "Double Drivers — Investment + Investment Bank". Subsidiaries in the securities industry will intensively develop high-end customers base and enter into capital markets selectively. In view of the increasing difficulties in cross-border capital flow under such economic environment and policies, the Company will grasp demands for offshore financing from PRC domestic customers and continue to develop cross-border mergers and acquisitions related businesses. At the same time, the Company plans to carry out strategic mergers and acquisitions selectively, and keep an eye on emerging financial sectors like internet finance, to strike balance and interaction between internet finance and traditional finance.

A number of overseas bonds issued by Chinese enterprises will be matured in the second half of 2017. In view of this, the Company will accelerate the integration of resources in securities, investment, investment banking and asset management, and substantially expand the business which can generate fixed income. Meanwhile, in order to create more value for our shareholders by way of internal and external growth, the Company will expand and diversify its fund management products with an aim to achieving a breakthrough in terms of platform and business in this economic cycle.

# MANAGEMENT DISCUSSION AND ANALYSIS

## BUSINESS REVIEW

Upon completion of share subscription by China Minsheng Investment Corporation Limited (“CMIG”) and other strategic investors in December 2015, the Group has taken further steps towards the building of a comprehensive financial services platform with the four pillars, namely investment banking, securities, proprietary investments and asset management for clients, being in place. Businesses have been developing in full swing and started to show some performance. The Group is licensed to carry out type 1 (dealing in securities), type 4 (advising on securities) and type 9 (asset management) regulated activities under the Securities and Futures Ordinance (the “SFO”), as well as the money lending business under the Money Lenders Ordinance. Further, the Group has submitted its application to the Securities and Futures Commission for a license to carry out type 6 (advising on corporate finance) regulated activity.

Looking back on 2016, the Company materialized the ongoing expansion and diversification of its shareholder base. Further to the successful offloading of its holdings on the market during the first half of 2016, CMIG continued to reduce its shareholding from 58.1% to 49.8% during the second half of the year while maintaining its position as the single largest shareholder.

During the year, the Company has further improved its management structure. Mr. Chen Guogang was appointed as the first vice chairman and executive director of the Company with effect from January 2017. The Board has further optimized the corporate governance structure by establishing a strategy committee.

Transcendental breakthroughs in the Company’s businesses were achieved in 2016. Thanks to its capital strengths and the unique business model of “investment + investment banking”, the Group recorded a full-year profit in 2016 when its financial services platform was still at its infant stage. Operating results of various business segments include: (1) assets under the custody of the securities division amounted to HK\$21 billion with a solid clientele comprising over 70 institutions and high-net-worth individuals from China and Hong Kong, thereby initiating a service model targeting ultra-high-end customers; (2) participation in a number of investment projects comprising private equity investments (such as the privatization of Dalian Wanda Commercial Properties), IPO cornerstone investments (such as the IPO of DFZQ (3958.HK)), bulk transactions on the secondary markets of North America and Europe; (3) successful launch of Shareholder Value Fund, a hedge fund with an initial size of US\$80 million; and (4) the establishment of a CMF think tank, the publication of white papers on the leasing industry of China, namely a white paper on aircraft leasing and a white paper on container vessel leasing, which were the first ever in-depth industry-specific research reports published by CMIG, and the successful conclusion of the 1st Forum on the Regulation and Development of Finance Leasing in Beijing, which not only strengthened the Company’s influence to the finance leasing industry but also illustrated CMIG’s focus in materializing a progressively vertical integration in business strategy.

# MANAGEMENT DISCUSSION AND ANALYSIS

## FINANCIAL REVIEW

For the year ended 31 December 2016, the audited consolidated revenue of the Group was approximately HK\$230,232,000, representing an increase of approximately 14.49% as compared with the corresponding period last year. Due to the business transformation process of the Group which led to a slow down of businesses with lower gross profit margin, such as the trading of chemical materials and insurance agency services, the composition of relevant revenue streams of the Group has changed fundamentally.

The analysis of the Group's total revenue recognised in the consolidated statement of profit or loss is as follow:

For the year ended 31 December 2016, in HK\$'000

	2016	2015	Change
Interest income	75,666	–	–
Commission and fee income	39,569	8,733	353.1%
Net investment income	114,997	–	–
Revenue from trading of chemical materials	–	192,358	(100)%
Total revenue	230,232	201,091	14.49%

The Group recorded profit of approximately HK\$31,343,000 for the year ended 31 December 2016 (2015: loss of approximately HK\$44,605,000), mainly due to:

- positive return from investment business;
- stable interest income from money lending business; and
- transformation to other higher profit margin businesses such as securities brokerage and asset management.

On financial position and cash flows:

- the Group's total assets were approximately HK\$5,913,876,000 as at 31 December 2016 (2015: approximately HK\$5,084,840,000), representing an increase of 16.3%.
- net cash (outflows)/inflows from operating activities, investing activities and financing activities were approximately HK\$(4,220,207,000), HK\$(137,042,000) and HK\$736,939,000 respectively for the year ended 31 December 2016 (2015: approximately HK\$(27,996,000), HK\$(18,722,000) and HK\$5,079,590,000).

As at 31 December 2016, the Group's total cash and bank balances (excluding pledged bank deposits) were approximately HK\$1,428,308,000 (2015: approximately HK\$5,062,465,000).



# MANAGEMENT DISCUSSION AND ANALYSIS

## Key financial and business performance indicators

The key financial and business performance indicators of the Group comprise of profitability growth; loan receivables growth; impaired loan receivables to total loan receivables ratio; and gearing ratio.

The Group recorded a profit attributable to owners of the Company of approximately HK\$36,933,000 for the year ended 31 December 2016 which is a turnaround from the loss attributable to owners of the Company of approximately HK\$28,580,000 for the year ended 31 December 2015.

The Group started its loan lending business since the first quarter of 2016, and loan and interest receivables balance increased to approximately HK\$1,230,939,000 as at 31 December 2016 (2015: Nil). The Group will continue to focus on growing its lending business in order to generate sufficient and stable returns to support its continuous operations.

Based on individual assessments on loan receivables, the Group recognized no impairment for the year ended 31 December 2016 (2015: Nil). Impaired loan receivables to total loan receivables ratio is Nil as of 31 December 2016 (2015: Nil). The Group aims to further enhance its credit policy and assessment so as to maintain credit quality of its loan receivables and to take prompt actions to pursue loans recovery regarding potential problem credits.

As at 31 December 2016, the Group had total assets of approximately HK\$5,913,876,000 (2015: approximately HK\$5,084,840,000) and the gearing ratio (total debt to total equity) was 18% (2015: 1%). The Group strives to achieve appropriate leverage level in order to grow its business effectively, and at the same time continue to monitor its liquidity prudently, manage key risks cautiously and set appropriate yet flexible business development strategies to strike a balance between business growth and risk management.

## LIQUIDITY AND FINANCIAL RESOURCES

As at 31 December 2016, the Group's cash and bank balances (excluding pledged bank deposits) amounted to approximately HK\$1,428,308,000 (as at 31 December 2015: approximately HK\$5,062,465,000). The current ratio as at 31 December 2016 was 847.8% (2015: 11,208.6%), which indicated that the Group's overall financial position remained strong.

The Directors are of the opinion that there are sufficient cash resources for the Group to meet its financial obligation and business requirements.

## OPERATIONAL REVIEW

### Funding, capital structure and capital management

The main objective of the Group's funding activities is to ensure the availability of funds at reasonable costs to meet all contractual financial commitments and to generate reasonable returns from available funds.

## MANAGEMENT DISCUSSION AND ANALYSIS

The Group relies principally on its share capital, internally generated capital, issuance of notes, bank and other borrowing to fund its money lending business and investments. The Group's interest bearing borrowing in the form of note payable, loan payables and margin payables amounted to approximately HK\$783,477,000 as at 31 December 2016. Based on the level of total debt to total equity of the Group, the Group's gearing ratio stood at a healthy level of 18% as at 31 December 2016. The Group's borrowings are mainly in US dollars and Hong Kong dollars, and have remaining average maturity periods of more than one year. The Group's cash and cash equivalents are mainly in US dollars, Hong Kong dollars and Renminbi. In its normal course of business, CM Securities Investment Limited had entered into foreign exchange forward contracts to reduce the foreign exchange rate risk exposures of the Group. There were no foreign currency net investments hedged by foreign currency borrowings and other hedging instruments by the Group during the year under review.

### Asset quality and credit management

The Group will continue to manage key risks cautiously and set appropriate yet flexible business development strategies to strike a balance between business growth and risk management. Based on individual assessments on the loan receivables, the Group recognized no impairment for the year ended 31 December 2016.

The Group aims to further enhance its credit policy and assessment so as to maintain credit quality of its assets. Further, the Group's investments and cash and bank balances are placed with a diversified portfolio of reputable financial institutions.

### Human resources management

The objective of the Group's human resources management is to reward and recognise well performing staffs by providing a competitive remuneration package and implementing a sound performance appraisal system with appropriate incentives, and to promote career development and progression within the Group. Staffs are enrolled in external training courses, seminars, professional and technical courses in order to update their technical knowledge and skills, to increase their awareness of the market developments, and to improve their management and business skills. Staffs also participated in social activities organised by the Group to promote team spirit and social responsibility to the community.

## EXPOSURE TO EXCHANGE RATE FLUCTUATION AND RELATED HEDGING

The Directors considered that the Group has certain exposure to foreign currency risk as some of its business transactions, assets and liabilities are denominated in foreign currencies other than its functional currency, which is Hong Kong dollars. The Group will monitor its foreign currency exposure closely and will consider hedging significant foreign currency should the need arises.

## STAFF AND REMUNERATION POLICY

As at 31 December 2016, the Group has 59 employees (2015: 59 employees).

The employees are remunerated based on their work performances, professional experiences and prevailing industry practices. The remuneration policy and package of the Group's employees are periodically reviewed by the Group's management. In addition, the Group adopts a share based scheme for eligible employees (including Directors) to provide incentives to employees for their contributions and continuing efforts to promote the interests of the Group.

## MANAGEMENT DISCUSSION AND ANALYSIS

### CHARGES ON GROUP'S ASSETS

The analysis of the charge on Group's assets is as follow:

As at 31 December 2016, in HK\$'000

	2016	2015
Pledged deposits at bank	282	299
Pledged deposits at securities margin accounts	31,699	–
Pledged investments in available-for-sale financial assets	61,855	–
Total charges on Group's assets	93,836	299

Deposits at bank is pledged as security for a corporate card granted to a director of the Group. Deposits at securities margin accounts and investments in available-for-sale financial assets are pledged to secure banking facilities for securities dealing purpose.

The above assets are pledged with creditworthy counterparties with no recent history of default.

### CONTINGENT LIABILITIES

The Group did not have any significant contingent liabilities as at 31 December 2016 (2015: Nil).

### CAPITAL COMMITMENTS

The Group has entered into a contract to commit investing into an unlisted investment fund. The non-cancellable capital commitment as at 31 December 2016 is approximately HK\$106,250,000 (2015: Nil).

Save as disclosed above, the Group did not have any other significant capital commitments as at 31 December 2016.

### MATERIAL ACQUISITIONS AND DISPOSALS OF SUBSIDIARIES AND ASSOCIATES

On 28 April 2016, the Company invested in 30% equity investment of Grand Flight Holding Company Limited and Grand Flight Hooyoung Investment L.P. respectively.

Pursuant to a sales and purchase agreement dated 15 November 2016, the Group acquired 100% equity interest of Jiangyang International Asset Management Limited from a third party at a total consideration of HK\$817,813.

Save as disclosed above, the Group had no material acquisition and disposal of subsidiaries and associated companies during the year ended 31 December 2016.

## MANAGEMENT DISCUSSION AND ANALYSIS

### SIGNIFICANT INVESTMENTS

As at 31 December 2016, the Group had available-for-sale investments, financial assets designated as fair value through profit or loss and derivative financial instruments with a market value of approximately HK\$1,853,501,000. The details of significant investments (each of which carrying value more than 1% of the total assets of the Group) as at 31 December 2016 are as follow:

Stock code (where applicable)	Name of investee company/fund	Nature of investments	Number of shares/units held	Investment costs HK\$'000	Fair value as at 31 December 2016 HK\$'000	Percentage of Group's total assets as at 31 December 2016	Unrealized gain/(loss) on change in fair value for the year ended 31 December 2016 HK\$'000	Realized gain/(loss) for the year ended 31 December 2016 HK\$'000	Impairment losses for the year ended 31 December 2016 HK\$'000	Dividend income for year ended 31 December 2016 HK\$'000
Available-for-sale financial assets										
Not applicable	PACM Investment Funds SPC- PACM Property Fund Segregated Portfolio	Investment in unlisted investment fund	58,200	582,000	557,096	9.42%	(24,904)	-	-	-
Not applicable	Shareholder Value Fund	Investment in unlisted investment fund	25,000	193,869	196,010	3.31%	2,141	-	-	-
3958.HK	DFZQ	Investment in listed securities	23,735,200	195,391	182,761	3.09%	(12,630)	-	-	-
BCP.PL	Banco Comercial Portugues SA	Investment in listed securities	8,787,914	91,268	76,881	1.30%	(14,387)	-	-	-
SSW.PRG	Seaspan Corporation	Investment in preferred shares	400,000	77,563	61,854	1.05%	-	-	(15,709)	1,590
Financial assets designated at fair value through profit or loss										
Not applicable	Chariot SPC Fund — Chariot SP II	Investment in unlisted investment fund	24,000	240,000	256,295	4.33%	16,295	-	-	-
Not applicable	Haitong Freedom Multi-Tranche Bond Fund-Class P6M	Investment in unlisted investment fund	99,584	100,000	100,417	1.70%	417	-	-	-

Looking ahead, the stock market will remain volatile. The performance of proprietary investment will be affected by unstable market conditions. The Group will continue to implement strict risk control to minimise the impact of market volatility and will seek potential investment opportunities to diversify its investment portfolio with an aim to maximise value for the Shareholders.

## REPORT OF THE DIRECTORS

The Directors are pleased to present their report and audited consolidated financial statements of the Group for the year ended 31 December 2016.

### PRINCIPAL ACTIVITIES

The Company is an investment holding company. The principal activities of its principal subsidiaries include investment holding, provision of asset management services, consultancy services, financing services, insurance agency services, securities advisory, securities brokerage services, and trading.

The Group's revenue is mainly derived from business activities in Hong Kong and Mainland China. An analysis of the Group's revenue is set out in note 5 to the consolidated financial statements.

Particulars of the Company's major subsidiaries as at 31 December 2016 are set out in note 15 to the consolidated financial statements.

### PRINCIPAL RISKS AND UNCERTAINTIES

The Group is exposed to various key risks including credit risk, interest rate risk, liquidity risk, operational risk and market risk. Details of the aforesaid key risks and risk mitigation measures are elaborated in note 3 "Financial Risk Management" to the consolidated financial statements included in this annual report.

The Group's long term profitability and business growth are affected by the volatility and uncertainty of macroeconomic conditions (including but not limited to gross domestic product growth, consumer and asset price indexes, and credit demand), financial volatility (exacerbated by recent Brexit impact and divergent monetary policies of the US and other countries), and uncertain economic outlook and political conditions of Hong Kong, Mainland China, US, Eurozone and other countries. The divergence of monetary policies in major advanced economies is expected to continue to contribute partly to the volatility of fund and trade flows and that of asset prices and economic growth momentum in Hong Kong and Mainland China. Financial risk could quickly spill over from one to another nation given their increasing economic and political ties amongst each other. In particular, the potential impact on economic activities and on property, stock and commodity prices of Hong Kong are subject to political and economic developments of Mainland China, US, Eurozone and other countries.

#### Impact of Local and International Regulations

The business operation of the Group is also subject to government policy, relevant regulations and guidelines established by the regulatory authorities. Failure to comply with the rules and requirements may lead to penalties, amendments or suspension of the business operation by the authorities. The Group closely monitors changes in government policies, regulations and markets as well as conducting studies to assess the impact of such changes.

#### Third-Party Risks

The Group has been relying on third-party service providers in parts of business to improve performance and efficiency of the Group. While gaining the benefits from external service providers, the management realizes that such operational dependency may pose a threat of vulnerability to unexpected poor or lapses in service including reputation damage, business disruption and monetary losses. To address such uncertainties, the Group engages only reputed third-party providers and closely monitors their performance.

# REPORT OF THE DIRECTORS

## BUSINESS REVIEW

A fair review of the Group's business and its outlook are set out in the section of Management Discussion & Analysis. No important event affecting the Group has occurred since the end of the financial year under review.

The Group complies with the requirements under the Companies Ordinance (Cap. 622 of the Laws of Hong Kong), the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Listing Rules") and the SFO for the disclosure of information and corporate governance. The Group also complies with the requirements of Employment Ordinance (Cap. 57 of the Laws of Hong Kong) and ordinances relating to occupational safety for the interest of employees of the Group.

The Group is committed to raising environmental awareness among its staffs, partners, and stakeholders. It implemented energy saving practices in certain office and branch premises. For example, the Group run an internal recycling program on a continuous basis for consumable goods such as toner cartridges and paper to minimize the impact on the environment and natural resources. And in doing so, the Group take the initiative to reduce use of energy, waste, while the use of environmentally friendly products, such as recycled paper as key printing material, sets an example of habit for staff to follow. To complement this, the Group participated in the Konica Minolta Green Concert 2016 Power Triathlon, where staff participated in power generating competition, further promoting this initiative.

Going green will always continue to be a key focus for the Group. Drinking water dispensers are set with a timer for automatic shut-off for water boiling after office hours or fall within the Hong Kong Electrical and Mechanical Services Department ("EMSD") certified electricity consumption rating. The Group currently uses and will continue to install lighting fixtures with LED lighting or T5 fluorescent tubes, with certain rooms containing motion sensors for automatic shut-offs when idle. Air conditioning and electricity systems achieve EMSD Energy Efficient Registration Scheme standards and use R410 refrigerant in air-conditioning system in applicable offices.

The Group will review its environmental policies from time to time and will consider further eco-friendly practices in the operation of the Group's businesses to move towards enhancing environmental sustainability.

Further discussions on the Group's environmental policy and our relationship with various stakeholders are covered by a separate Environmental, Social and Governance ("ESG") Report which will be available at the Group's website and the website of the Stock Exchange on or around mid-June 2017.

## KEY RELATIONSHIPS WITH EMPLOYEES, CUSTOMERS AND BUSINESS PARTNERS

The Group recognizes the accomplishment of the employees by providing comprehensive benefit package, career development opportunities and internal training appropriate to individual needs. The Group provides a healthy and safe workplace for all employees. No strikes and cases of fatality due to workplace accidents are found in the year under review.

The Group encompasses working relationships with business partners to meet our customers' needs in an effective and efficient manner. The departments work closely to make sure the tendering and procurement process is conducted in an open, fair and just manner. The Group's requirements and standards are also well-communicated to business partners before the commencement of a project.

## REPORT OF THE DIRECTORS

The Group values the views and opinions of all customers through various means and channels, including usage of business intelligence to understand customer trends and needs and regular analysis on customer feedback. The Group also conducts comprehensive tests and checks to ensure that only quality products and services are offered to the customers.

### RESULTS AND APPROPRIATIONS

The results of the Group for the year ended 31 December 2016 are set out in the consolidated statement of profit or loss and consolidated statement of comprehensive income on pages 55 to 56 of this annual report.

The Directors do not recommend the payment of a dividend in respect of the year ended 31 December 2016 (2015: HK\$Nil).

### ANNUAL GENERAL MEETING

The 2017 annual general meeting (the "2017 AGM") is expected to be held in June 2017. A further announcement in relation to the date of the 2017 AGM and the closure of register of members will be published in accordance with the Listing Rules.

### SHARES ISSUED DURING THE YEAR

Details of the shares issued during the year end 31 December 2016 are set out in note 29 to the consolidated financial statements.

### RESERVES

Details of the movements in reserves during the year are set out in note 30 to the consolidated financial statements.

### DISTRIBUTABLE RESERVES

Distributable reserves of the Company as at 31 December 2016, calculated under Part 6 of the Hong Kong Companies Ordinance (Cap 622), amounted to HK\$Nil (2015: HK\$Nil).

### FIVE YEAR FINANCIAL SUMMARY

The results, assets and liabilities of the Group for the last five financial years, as extracted from the audited consolidated financial statements, are summarised on page 122 of this annual report.

### DIRECTORS OF THE COMPANY

The Directors of the Company who held office during the year and up to the date of this report were:

#### Executive Directors

Chen Guogang (*first vice chairman*) (Appointed on 11 January 2017)

Liu Tianlin (*vice chairman*)

Wang Sing (*CEO*) (Appointed on 17 February 2016)

Ni Xinguang (Re-designated as an executive Director on 11 January 2017)

Feng Xiaoying (*deputy CEO*)

Zhao Hongbo (Resigned on 11 January 2017)

## REPORT OF THE DIRECTORS

### Non-executive Directors

Li Huaizhen (*chairman*) (Appointed on 3 June 2016) (Liu Tianlin as his alternate)

Zhang Sheng (Resigned on 3 June 2016)

Ni Xinguang (Re-designated as an executive Director on 11 January 2017)

### Independent Non-executive Directors

Chen Johnny

Thaddeus Thomas Beczak (Appointed on 20 February 2016)

Lyu Wei

Ling Yu Zhang (Resigned on 24 October 2016)

In accordance with article 116 of the articles of association of the Company (the "Articles"), Mr. Ni Xinguang, Mr. Lyu Wei and Mr. Chen Johnny will retire by rotation at the 2017 AGM and, being eligible, offer themselves for re-election.

In accordance with articles 99 and 117 of the Articles, Mr. Chen Guogang will retire at the 2017 AGM and, being eligible, offer himself for re-election.

The persons who were directors of the subsidiaries of the Company during the year (not including those Directors listed above) were:

Cai Zaoping (Appointed on 20 October 2016)

Chen Fenfei

Chen Xiaoyan

Fang Jialu (Resigned on 20 October 2016)

Gong Chun Juan (Resigned on 15 November 2016)

Guo Jun (Appointed on 10 November 2016)

Han Qian

Kong Suet Long (Resigned on 25 April 2016)

Li Rongfen (Resigned on 20 October 2016)

Lin Dong

Lin Wei

Liu Tianfeng

Liu Yiping

Shen Zhaoyu (Appointed on 20 October 2016)

Sui Yuwei

Tan Wentao (Appointed on 25 April 2016)

Wei Wenjun

Wu Binhong (Appointed on 25 April 2016)

Xi Chenxing (Appointed on 15 November 2016)

Xu Jiashu

Xu Lixia

Yen Jong Ling (Resigned on 25 April 2016)

Zhang Ruichen (Appointed on 20 October 2016)

Zhangyi (Appointed on 18 June 2016)



## REPORT OF THE DIRECTORS

For details of the Directors who were also directors of the subsidiaries of the Company during the year, please refer to the section headed "Director's Profile" on pages 40 to 47 of this annual report.

### DIRECTORS' PROFILES

Directors' profiles are set out on pages 40 to 47 of this annual report.

### INDEPENDENCE CONFIRMATION

The Company has received, from each of the independent non-executive Directors, namely Mr. Chen Johnny, Mr. Thaddeus Thomas Beczak and Mr. Lyu Wei, an annual confirmation of their independence pursuant to Rule 3.13 of the Listing Rules and the Company considers all of the independent non-executive Directors are independent.

### DIRECTORS' SERVICE CONTRACTS

For the executive Directors, Mr. Liu Tianlin and Ms. Feng Xiaoying entered into a service contract with the Company for a term of three years with effect from 11 December 2015. Mr. Wang Sing entered into a service contract with the Company for a term of three years with effect from 17 February 2016. Mr. Chen Guogang entered into a service contract with the Company for a term of three years with effect from 11 January 2017. Mr. Ni Xinguang entered into a service contract with the Company for a period of two years commencing from 1 April 2008 which has expired on 31 March 2010. Mr. Ni has not entered into any new written service contract with the Company. For the non-executive Directors, Mr. Li Huaizhen entered into a service contract with the Company for a term of three years with effect from 3 June 2016. For the independent non-executive Directors, Mr. Chen Johnny and Mr. Thaddeus Thomas Beczak entered into an appointment letter with the Company for a term of three years with effect from 11 December 2015 and 20 February 2016 respectively. Mr. Lyu Wei, as independent non-executive Director, has not entered into any written service contract with the Company and is not appointed for specific term, but is subject to retirement by rotation in accordance with the Articles.

No Director proposed for re-election at the 2017 AGM has an unexpired service contract which is not determinable by the Company within one year without payment of compensation, other than normal statutory compensation.

## REPORT OF THE DIRECTORS

### DIRECTORS' AND CHIEF EXECUTIVES' INTERESTS AND/OR SHORT POSITIONS IN SHARES, UNDERLYING SHARES AND DEBENTURES OF THE COMPANY OF ANY SPECIFIED UNDERTAKING OF THE COMPANY OR ANY OTHER ASSOCIATED CORPORATION

As at 31 December 2016, the interests or short positions of each Director or chief executive of the Company in the shares, underlying shares and debentures of the Company and its associated corporations (within the meaning of Part XV of the SFO), as recorded in the register of the Company required to be kept under section 352 of the SFO, or as otherwise notified to the Company and the Stock Exchange pursuant to Part XV of the SFO or pursuant to the Model Code for Securities Transactions by Directors of Listed Companies ("Model Code"), are set out below:

#### 1. Aggregate long position in the shares, underlying shares and debentures of the Company and its associated corporations

Name of Director	Number of ordinary shares held		Total	Percentage of the issued share capital (Note (b))
	Personal interests	Corporate interests		
Ni Xinguang ("Mr. Ni")	46,068,000	416,004,000 (Note (a))	462,072,000	1.60%

Notes:

- (a) 416,004,000 shares were owned by Group First Limited, a private company wholly owned by Mr. Ni, representing approximately 1.44% of the issued share capital of the Company. By virtue of the SFO, Mr. Ni is deemed to have interest of the shares held by Group First Limited.
- (b) The percentage was calculated based on the total number of 28,928,719,250 ordinary shares of the Company in issue as at 31 December 2016.

Save as disclosed above, as at 31 December 2016, none of the Directors or chief executive of the Company had any interest in the shares, underlying shares or debentures of the Company or any associated corporations (within the meaning of Part XV of the SFO), which were recorded in the register required to be kept under section 352 of the SFO or notified to the Company and the Stock Exchange pursuant to Part XV of the SFO or pursuant to the Model Code.

#### 2. Aggregate short position in the shares, underlying shares and debentures of the Company and its associated corporations

As at 31 December 2016, none of the Directors or chief executive of the Company, had any short position in the shares, underlying shares or debentures of the Company or its associated corporations which were recorded in the register required to be kept under section 352 of the SFO or notified to the Company and the Stock Exchange pursuant to Part XV of the SFO or pursuant to the Model Code.

## REPORT OF THE DIRECTORS

### EQUITY-LINKED AGREEMENTS

Details of the equity-linked agreements entered during the year or subsisting at the end of the year are set out below:

#### Share Options

The Company adopted a share option scheme on 9 December 2013 (the "2013 Share Option Scheme") to replace the share option scheme adopted on 28 May 2004 (the "2004 Share Option Scheme"). Since then, no further option can be granted under the 2004 Share Option Scheme, but all options granted previously will remain exercisable in accordance with the terms of the 2004 Share Option Scheme and the relevant letters of offers to the respective grantees.

Movements of the options, which were granted under the 2004 Share Option Scheme, during the year were listed below in accordance with Rule 17.07 of the Listing Rules:

Category	Date of grant	Number of option shares held as at 01/01/2016	Number of option shares granted during the year	Number of option shares exercised during the year	Number of option shares lapsed during the year	Number of option shares held as at 31/12/2016	Exercise price HK\$	Exercise period
Consultants	30/04/2009	1,428,000	-	1,428,000	-	-	0.49	05/05/2010-04/05/2017

There were no outstanding option held under 2013 Share Option Scheme as at 31 December 2016.

Details of the 2013 Share Option Scheme are listed below in accordance with Rule 17.09 of the Listing Rules:

Purpose of the 2013 Share Option Scheme:

The purpose of the 2013 Share Option Scheme is to enable the Company to grant options (the "Options") to selected Eligible Participants (as defined below) as incentives or rewards for their contribution or potential contribution to the Group or any entity in which the Group holds an equity interest (an "Invested Entity"). The Company considers that the Invested Entity may contribute to the Group's profits. The Company also considers that the granting of the Options to the employees, directors, officers or consultants of the Invested Entity would provide an incentive for their contribution to the Invested Entity which indirectly benefits the Group.

## REPORT OF THE DIRECTORS

Eligible Participants (each, an “Eligible Participant”, and collectively, the “Eligible Participants”):

Any full time or part time employees of the Group or any Invested Entity (including any Directors, whether executive or non-executive and whether independent or not, of the Company or any Subsidiary or any Invested Entity); any holder of any securities issued by the Group; and any business or joint venture partners, contractors, agents or representatives, consultants, advisers, suppliers, producers or licensors, customers, licensees (including any sublicensee) or distributors, landlords or tenants (including any sub-tenants) of the Group or any Invested Entity or any person who, in the sole discretion of the Board, has contributed or may contribute to the Group or any Invested Entity.

Maximum entitlement of each Eligible Participant:

The total number of shares issued and to be issued upon exercise of the Options granted to each Eligible Participant or grantee (including exercised and outstanding Options) in any twelve (12)-month period up to the date of grant shall not exceed 1% of the shares in issue. Where it is proposed that any offer is to be made to an Eligible Participant (or where approximate, an existing grantee) which would result in the shares issued and to be issued upon exercise of all Options granted and to be granted to such person (including exercised, cancelled and outstanding Options) in the twelve (12)-month period up to and including the relevant date of grant to exceed such limit, such offer and any acceptance thereof must be conditional upon shareholders’ approval in general meeting with such Eligible Participant (or where appropriate, an existing grantee) and his, her or its associates abstaining from voting.

The amount payable on application or acceptance of the Option and the period within which payments or calls must be made or loans for such purposes must be paid:

HK\$1.00 is to be paid by each grantee as consideration for the grant of Option within 21 days from the date of offer.

Remaining life of the 2013 Share Option Scheme:

The 2013 Share Option Scheme shall be valid and effective for the period commencing from 9 December 2013 and expiring at the close of business on its tenth (10th) anniversary i.e. 9 December 2023.

## REPORT OF THE DIRECTORS

Details of the Options granted pursuant to the 2013 Share Option Scheme are as follows:

Date of grant:	4 November 2014 (the "Grant Date").
Exercise price of Options granted:	HK\$0.170 per share, which represents the higher of (i) the closing price of HK\$0.170 per share as stated in the Stock Exchange's daily quotations sheet on the Grant Date; and (ii) the average closing price of approximately HK\$0.165 per share as stated in the Stock Exchange's daily quotations sheets for the five business days immediately preceding the Grant Date.
Number of Options granted:	219,600,000 (representing 0.76% of the issued shares of the Company as at the date of this report).
Validity period of the Options:	From 4 November 2014 to 3 November 2017 (three (3) years), both dates inclusive.

Further details of share options were stipulated in note 32 to the consolidated financial statements.

Apart from the aforesaid, at no time during the year ended 31 December 2016 was the Company or any of its subsidiaries or its fellow subsidiaries, or its parent company or its other associated corporations a party to any arrangement to enable the Directors of the Company or any of their spouses or children under the age of 18 to acquire benefits by means of the acquisition of shares in the Company or any other body corporate.

### USE OF PROCEEDS FROM SHARE SUBSCRIPTION

Reference is being made to the Company's announcement dated 11 August 2016 and the Company's interim report 2016.

This section is made by the Company to provide an update on (i) the use of proceeds from the Share Subscription, and (ii) the Company's cash level.

## REPORT OF THE DIRECTORS

The Company's actual use of proceeds as at 31 December 2016 and corresponding explanations are set out in the table below:

Proposed Use of Proceeds	Proposed Amount to be used and time frame	Amount used as of 31 December 2016	Changes and explanations
To provide funding for clients under the Securities Margin Business	HK\$550 million (Fund to be allocated upon Closing)	HK\$330 million and HK\$220 million has been injected into the CM Securities (Hongkong) Company Limited ("CM Securities") as capital and subordinated loan respectively for the purpose of the Securities and Futures Ordinance (Financial Resources) Rules	Utilised as intended
Facilitate dealing and settlement requirements for sales and trading	HK\$300 million (Upon Closing)	HK\$61 million has been allocated	Actual usage is temperately less than proposed usage in response to actual clients' need
Upgrading of IT system	HK\$40 million	HK\$1.9 million has been used	No material change from proposed use
Recruitment of traders and new staff etc	HK\$70 million (as soon as practicable)	HK\$7.5 million has been used	No material change from proposed use
Rental and refurbishment of office	HK\$40 million (as soon as practicable)	HK\$5.3 million has been used	No material change from proposed use
Development of loan financing business	HK\$250 million (funds to be set aside immediately upon Closing)	HK\$1.2 billion has been lent to customers under the loan financing business	Actual usage is temporarily larger than proposed usage for cash management and return generation purpose

## REPORT OF THE DIRECTORS

Proposed Use of Proceeds	Proposed Amount to be used and time frame	Amount used as of 31 December 2016	Changes and explanations
Expansion of asset management business	HK\$125 million (within first year)	HK\$20 million has been injected into the CM Asset Management (Hongkong) Company Limited ("CMAM") as issued capital for the purpose of the Securities and Futures Ordinance (Financial Resources) Rules  HK\$194 million seed capital has been injected into the fund managed by CMAM	Actual usage is larger than proposed usage in order to the strengthen the asset management business
Expansion of other lines of investment banking business	HK\$125 million (within first year)	HK\$25 million has been used	No material change from proposed use
Strategic investments and acquisitions etc	HK\$1.5 billion to HK\$2 billion (within first year)	HK\$0.8 million has been used for acquiring an insurance brokerage business	Under the process of target identification
Establishment of principal trading	HK\$750 million to HK\$1.25 billion	HK\$3 billion has been used	Actual usage is temporarily larger than proposed usage for cash management and return generation purpose
General working capital	HK\$750 million	HK\$42 million have been used	No material change from proposed use

During the year ended 31 December 2016, neither the Company nor any of its subsidiaries had purchased, redeemed or sold any of the Company's listed securities.

### DIRECTORS' MATERIALS INTERESTS IN TRANSACTIONS, ARRANGEMENTS AND CONTRACTS THAT ARE SIGNIFICANT IN RELATION TO THE COMPANY'S BUSINESS

Apart from the particulars disclosed in note 36 under the heading "Related Party Transactions" to the consolidated financial statements, there were no transaction, arrangement and contract of significance in relation to the Group's business to which the Company's holding company, subsidiaries or fellow subsidiaries was a party, and in which a Director and the director's connected party had a material interest, whether directly or indirectly subsisted at the end of the year or at any time during the year.

## REPORT OF THE DIRECTORS

### RELATED PARTY TRANSACTIONS

Details of the related party transactions undertaken in the usual course of business are set out in note 36 to the consolidated financial statements.

#### Continuing Connected Transaction

During the year ended 31 December 2016, the Group had the following continuing connected transaction.

According to the master financial services agreement dated 29 June 2016 (the "Master Financial Service Agreement") entered into among (i) the Company; and (ii) CMI Financial Holding Company Limited and CMI Financial Holding Corporation (together, the "CMI Entities"), the Company agreed to provide the CMI Entities certain brokerage services, including brokerage services for trading of securities, futures and options contracts, placing, block trade, underwriting and sub-underwriting services for securities and other related services. Such services will be provided via certain subsidiaries of the Group which are the holders of the licenses issued under the SFO to conduct relevant regulated activities (the "Licensed Subsidiaries").

CMI Financial Holding Company Limited is the controlling shareholder of the Company. CMI Financial Holding Corporation is an associate of CMI Financial Holding Company Limited. Accordingly, CMI Financial Holding Company Limited and CMI Financial Holding Corporation are connected persons of the Company. As such, the entering into of the Master Financial Services Agreement between the Company and the CMI Entities and the transactions contemplated thereunder would constitute a continuing connected transaction of the Company under Rule 14A.31 of the Listing Rules.

The Master Financial Services Agreement has a term commencing from 29 June 2016 and ending on 31 December 2018. The fees to which the Company is entitled to under the Master Financial Services Agreement is the commission, brokerage and other related fees payable by the CMI Entities to the Group under the Master Financial Services Agreement (including but not limited to commission fees, deposit and withdrawal fees and collection fees), determined after arm's length negotiations between the Company and the CMI Entities based on the volume of the brokerage services and at such rates that are at or no less than the prevailing rates charged by the Licensed Subsidiaries to other customers who are independent from the CMI Entities.

Pursuant to the resolutions passed at the extraordinary general meeting of the Company on 28 October 2016, the revised annual caps for the maximum amount of fees payable by the CMI Entities to the Company under the Master Financial Services Agreement for the three years ending 31 December 2018 are HK\$28 million, HK\$70 million and HK\$80 million, respectively.

During the year 2016, the total fees paid by the CMI Entities to the Company was approximately HK\$13,218,000.



## REPORT OF THE DIRECTORS

The independent non-executive Directors have reviewed and confirmed that the continuing connected transaction above has been entered into:

- (a) in the ordinary and usual course of business of the Group;
- (b) on normal commercial terms or better; and
- (c) according to the agreement governing them, on terms that are fair and reasonable and in the interests of the shareholders of the Company as a whole.

The Company's auditor was engaged to report on the Group's continuing connected transaction in accordance with Hong Kong Standard on Assurance Engagements HKSAE 3000 "Assurance Engagements Other Than Audits or Reviews of Historical Financial Information" and with reference to Practice Note 740 "Auditor's Letter on Continuing Connected Transactions under the Hong Kong Listing Rules" issued by the Hong Kong Institute of Certified Public Accountants. The auditor has issued their unqualified letter containing their findings and conclusions in respect of the continuing connected transaction disclosed by the Group on page 23 of the annual report in accordance with Rule 14A.56 of the Listing Rules. A copy of the auditor's letter has been provided by the Company to the Stock Exchange.

The Company has complied with the disclosure requirements in accordance with Chapter 14A of the Listing Rules.

### **Advance to an Entity**

Reference is made to the announcement of the Company dated 31 May 2016 (the "Announcement"), and capitalised terms used in this section shall have the meanings as those defined in the Announcement.

On 31 May 2016, the Lender, a subsidiary of the Company, entered into the Loan Agreement with the Borrower, pursuant to which the Lender has agreed to provide the Term Loan to the Borrower. The interest of the Term Loan is at 10% per annum payable quarterly, and the Borrower shall repay the Term Loan, all unpaid interest accrued thereon and any other amounts due but unpaid under the Loan Agreement in full on the Maturity Date. The obligation of the Borrower under the Term Loan is (i) secured by a ship mortgage in respect of an oil and chemical tanker owned by the Borrower and a ship mortgage in respect of an oil and chemical tanker owned by Gaocheng, a wholly-owned subsidiary of the Borrower; and (ii) guaranteed by the Corporate Guarantee and the Personal Guarantee.

Please refer to the Announcement for further details of the Term Loan.

## REPORT OF THE DIRECTORS

### INDEMNITY OF DIRECTORS

The Company has maintained appropriate Directors and officers liability insurance and such permitted indemnity provision for the benefit of the Directors is currently in force and was in force throughout the year.

### EMOLUMENTS OF DIRECTORS AND THE FIVE HIGHEST PAID INDIVIDUALS

Details of the emoluments of the Directors and the highest paid individuals of the Group are set out in notes 8 and 9 to the consolidated financial statements.

### SUBSTANTIAL SHAREHOLDERS' INTERESTS

As at 31 December 2016, so far as was known to the Directors of the Company, the following persons, other than the Directors and chief executive of the Company, had an interest or short position in the shares and underlying shares of the Company, which were required to be recorded in the register maintained by the Company pursuant to Section 336 of the SFO were as follows:

#### Long positions in the shares and underlying shares of the Company

Name	Capacity in which ordinary shares were held	Number of ordinary shares	Percentage of the issued share capital (Note (d))
China Minsheng Investment Corporation Ltd.	Interests of a controlled corporation (Note (a))	14,418,090,000	49.84%
CMI Financial Holding Company Limited	Beneficial owner (Note (a))	14,418,090,000	49.84%
Minsheng (Shanghai) Assets Management Company Limited	Interests of a controlled corporation (Note (a))	14,418,090,000	49.84%
VMS Investment Group Limited	Investment Manager (Note (b))	2,389,910,000	8.26%
VMS Holdings Limited	Interests of a controlled corporation (Note (b))	2,389,910,000	8.26%
New Jargon Limited	Interests of a controlled corporation (Note (b))	2,389,910,000	8.26%
Gold Legend Global Limited	Beneficial owner (Note (b))	2,389,910,000	8.26%
Mak Siu Hang Viola	Interests of a controlled corporation (Note (b))	2,389,910,000	8.26%
Wanzaixingjun Investment Center (Limited Partnership)	Beneficial owner (Note (c))	1,993,600,000	6.89%
Yan Mengxiang	Investment Manager (Note (c))	1,993,600,000	6.89%

- (a) The shares of the Company are held by CMI Financial Holding Company Limited, which is wholly owned by Minsheng (Shanghai) Assets Management Company Limited. Minsheng (Shanghai) Assets Management Company Limited is wholly owned by China Minsheng Investment Corporation Limited.

## REPORT OF THE DIRECTORS

- (b) The interests in shares represent the shares acquired by Gold Legend Global Limited, which is wholly owned by New Jargon Limited, which is wholly owned by VMS Investment Group Limited, which is wholly owned by VMS Holdings Limited and which in turn is wholly-owned by Ms. Mak Siu Hang Viola. All these companies and Ms. Mak Siu Hang Viola are deemed under the SFO to be interested in such shares.
- (c) Mr. Yan Mengxiang is deemed to be interested in the 1,993,600,000 shares as he holds 75% of the issued share capital of Wanzaixingjun Investment Center (Limited Partnership).
- (d) The percentage has been calculated based on the total number of 28,928,719,250 ordinary shares of the Company in issue as at 31 December 2016.

Save as disclosed above, the Directors and the chief executive of the Company are not aware that there is any party who, as at 31 December 2016, had interests or short positions in the shares and underlying shares of the Company, which would fall to be disclosed to the Company under the provisions of Divisions 2 and 3 of Part XV of the SFO or be directly or indirectly interested in 5% or more of the nominal value of any class of share capital carrying rights to vote in all circumstances of general meetings of the Company or substantial shareholders as recorded in the register required to be kept by the Company pursuant to section 336 of the SFO.

### RIGHTS TO ACQUIRE COMPANY'S SECURITIES

Other than as disclosed under the sections "Share Options" and "Directors' and Chief Executives' Interests and/or Short Positions in Shares, Underlying Shares and Debentures of the Company of Any Specified Undertaking of the Company or Any Other Associated Corporation" above, at no time during the year was the Company or any of its subsidiaries, or any of its fellow subsidiaries, a party to any arrangement to enable the Directors or chief executives of the Company or their respective associates (as defined in the Listing Rules) to have any right to subscribe for securities of the Company or any of its associated corporations as defined in the SFO or to acquire benefits by means of acquisition of shares in, or debentures of, the Company or any other body corporate.

### MANAGEMENT CONTRACTS

No contracts concerning the management and administration of the whole or any substantial part of the business of the Company were entered into or existed during the year.

### RETIREMENT BENEFITS

The Group did not operate any retirement scheme up to 30 November 2000. With effect from 1 December 2000, MPF Scheme has been set up for employees, including executive Directors of the Company, in Hong Kong, in accordance with the Mandatory Provident Fund Scheme Ordinance (the "MPF Ordinance"). Under the MPF Scheme, the Group's contributions are at 5% of employees' relevant income as defined in the MPF Ordinance up to a maximum of HK\$1,500 per employee per month. The employees also contribute a corresponding amount to the MPF Scheme from 31 December 2000. The MPF contributions are fully and immediately vested in the employees as accrued benefits once they are paid. The assets of the MPF Scheme are held separately from those of the Group in an independently administered fund.

The Group's contributions to the MPF Scheme and PRC pension scheme for PRC staff charged to the consolidated statement of profit or loss during the year amounted to approximately HK\$465,000 (2015: HK\$111,000) and HK\$306,000 (2015: HK\$1,518,000) respectively.

## REPORT OF THE DIRECTORS

### COMPETING INTERESTS

None of the Directors or the management shareholders of the Company and their respective close associates (as defined under the Listing Rules) had any interest in a business which competes or may compete with the business of the Group or has any other conflict of interest with the Group during the year and up to the date of this report.

### EMOLUMENT POLICY

The emolument policy of the employees and senior management of the Group is set up by the remuneration committee of the Company on the basis of their merit, qualifications and competence.

The emoluments of the Directors are decided by the remuneration committee of the Company, having regard to market competitiveness, individual performance and achievement.

The Company has adopted a share option scheme as an incentive to Directors and eligible employees, details of the scheme is set out in note 28 to the consolidated financial statements.

### MAJOR CUSTOMERS AND SUPPLIERS

For the year ended 31 December 2016, the revenue attributable to the five largest customers of the Group accounted for less than 30% of the Group's total revenue. The Group is a provider of financial services. In the opinion of the Board, it is therefore of no value to disclose details of the Group's suppliers.

None of the Directors or any of their associates or any shareholders (which to the knowledge of the Directors own more than 5% of the Company's share capital) had any beneficial interest in the Group's 5 largest customers or suppliers.

### CORPORATE GOVERNANCE

Details of the Company's corporate governance practices are set out in the "Corporate Governance Report" section of this annual report.

### PUBLIC FLOAT

Based on the information that is publicly available to the Company and within the knowledge of the Directors throughout the year ended 31 December 2016, there was a sufficiency of public float the Company's securities as required under the Listing Rules.

### AUDITOR

RSM Hong Kong resigned as auditor of the Group upon signing the Auditor's Report of the 2015 financial statements. PricewaterhouseCoopers was appointed as auditor of the Group with effect from 30 June 2016 to fill the vacancy and their appointment was also approved by shareholders of the Company at the AGM held in 2016.

## REPORT OF THE DIRECTORS

### AUDIT COMMITTEE

The Company established an audit committee (the "Audit Committee") with written terms of reference in compliance with the requirements as set out in the Listing Rules for the purposes of reviewing and supervising the financial reporting process and internal controls of the Group. The Audit Committee currently comprises Mr. Chen Johnny (chairman), Mr. Lyu Wei and Mr. Thaddeus Thomas Beczak. The Audit Committee has reviewed and discussed with the management and the external auditor financial reporting matters including the annual results for the year ended 31 December 2016.

The figures in respect of the Group's consolidated statement of financial position, consolidated statement of profit or loss and consolidated statement of comprehensive income and the related notes thereto for the year ended 31 December 2016 as set out in the preliminary announcement have been agreed by the Group's auditor, PricewaterhouseCoopers, to the amounts set out in the Group's audited consolidated financial statements for the year. The work performed by PricewaterhouseCoopers in this respect did not constitute an assurance engagement in accordance with Hong Kong Standards on Auditing, Hong Kong Standards on Review Engagements or Hong Kong Standards on Assurance Engagements issued by the Hong Kong Institute of Certified Public Accountants and consequently no assurance has been expressed by PricewaterhouseCoopers on the preliminary announcement.

By order of the Board

**China Minsheng Financial Holding Corporation Limited**

**Li Huaizhen**

*Chairman*

Hong Kong, 22 March 2017

# CORPORATE GOVERNANCE REPORT

## CORPORATE GOVERNANCE PRACTICES

The Company's corporate governance practices are based on the principles and code provisions ("Code Provisions") set out in the Corporate Governance Code (the "CG Code") contained in Appendix 14 of the Listing Rules on the Stock Exchange.

Throughout the year ended 31 December 2016, the Company has complied with most of the Code Provisions of the CG Code, save for the deviation of the Code Provisions A.4.1, E.1.2 and A.6.7 which are explained below.

Code Provision A.4.1 stipulates that non-executive Directors should be appointed for a specific term, subject to re-election. Except Mr. Lyu Wei, as the independent non-executive Directors (the "INEDs"), all the non-executive Directors (the "NEDs") and the remaining INEDs are appointed for a specific term of three years. Although Mr. Lyu Wei is not appointed for a specific term, the Company believes that as all Directors are subject to retirement by rotation and re-election at the annual general meeting at least once for every three years pursuant to the Articles, such practice meets the same objective and is no less exacting than those prescribed under Code Provision A.4.1.

Under the Code Provision E.1.2 of the CG Code, the chairman of the Board (the "Chairman") should attend the annual general meeting and he should also invite the chairmen of the audit, remuneration, nomination and any other committees (as appropriate) to attend. In addition, under the Code Provision A.6.7 of the CG Code, independent non-executive Directors and other non-executive Directors should attend general meetings and develop a balanced understanding of the views of shareholders. During the year ended 31 December 2016, the annual general meeting was held on 30 June 2016, and the whole Board and the auditor of the Company responsible for the audit of the Company's financial statements for the year ended 31 December 2015 have attended the meeting to answer questions of the shareholders except that Mr. Lyu Wei and Mr. Ling Yu Zhang could not attend the annual general meeting due to other business engagements but they have appointed the other attending Directors as their representative at the meeting to answer questions of the shareholders of the Company.

## BOARD OF DIRECTORS

### Functions and role

The Board has overall responsibility in formulating the strategic development of the Group, monitoring and controlling the Company's operation and financial performance. All the appointed Directors are subject to rotation for re-appointment at the annual general meeting, and each of the Directors is subject to retirement by rotation at least once every three years. Appropriate and sufficient information was provided to each of the Directors to keep abreast of his responsibilities as a Director and of the conduct, business activities and development of the Company.

The INEDs are expressly identified in all corporate communications such as circular, announcement or relevant corporate communications in which the names of Directors are disclosed. Each of the INEDs has filed an annual confirmation to the Company confirming their independence pursuant to Rule 3.13 of the Listing Rules. The Company considers that all INEDs meet the independent guideline set out in Rule 3.13 of the Listing Rules and are independent.

To the best knowledge of the Company, there is no financial, business, family relationship among the members of the Board as at 31 December 2016. All of them are free to exercise their individual judgment.

# CORPORATE GOVERNANCE REPORT

## Composition

As at the date of this Report, the Board comprises nine Directors, of which five are executive Directors, one is NED and three are INEDs. One of the three INEDs possesses appropriate professional accounting qualifications and financial management expertise, which complies with the requirement of the Listing Rules. The Directors' respective biographical information is set out in this annual report under the heading "Directors' Profiles" and the names of current Directors on Board and their positions are as follows:

Name of Directors	Position
<i>Executive Directors</i>	
Mr. Chen Guogang	first vice Chairman
Mr. Liu Tianlin	vice Chairman
Mr. Wang Sing	CEO
Mr. Ni Xinguang	
Ms. Feng Xiaoying	deputy CEO
<i>Non-executive Directors</i>	
Mr. Li Huaizhen (Liu Tianlin as his alternate)	Chairman
<i>Independent Non-executive Directors</i>	
Mr. Chen Johnny	
Mr. Lyu Wei	
Mr. Thaddeus Thomas Beczak	

The Board held fifteen Board meetings (including four regular Board meetings) during the financial year ended 31 December 2016. Appropriate and sufficient information was provided to the Board in a timely manner for their review before the meetings. Attendance of individual Directors at Board meetings is set out in the section of "Attendance of Board Meetings, Audit Committee Meetings, Nomination Committee Meetings, Remuneration Committee Meetings and Annual General Meeting in 2016".

## Chairman and CEO

The positions and roles of Chairman and CEO are held and performed separately by two individuals to ensure their respective independence, accountability and responsibility. Mr. Li Huaizhen, the Chairman, is responsible for the leadership of the Board, and oversees the business development of the Company and its subsidiaries including strategic and corporate development. On 17 February 2016, Mr. Liu Tianlin resigned as the CEO and Mr. Wang Sing, has been appointed to replace Mr. Liu Tianlin as the CEO on the same date. Mr. Wang Sing, the CEO, is responsible for the management of day-to-day operation of the Group.

# CORPORATE GOVERNANCE REPORT

## Board Practices

The Board, led by the Chairman, is responsible for overall management of the Company's business, which assumes the responsibility for leadership and control of the Company and is collectively responsible for promoting the success of the Company by directing and supervising its affairs. One of the important roles of the Chairman is to provide leadership to the Board to ensure that the Board acts in the best interests of the Group. The Chairman shall ensure that the Board works effectively and discharges its responsibilities, and that all key and appropriate issues are discussed by the Board in a timely manner. All Directors have been consulted about any matters proposed for inclusion in the agenda. The Chairman has delegated the responsibility for drawing up the agenda for each Board meeting to the Joint Company Secretaries. With the support of executive Directors and the Joint Company Secretaries, the Chairman seeks to ensure that all Directors are properly briefed on issues arising at Board meetings and receive adequate and reliable information in a timely manner. Fifteen Board meetings (including four regular Board meetings) were held during the year for facilitating the function of the Board. The Board believes that the Board meetings held during the financial year were adequate to cover all major issues during the year. In any event all Directors were available for consultation by management from time to time during the year.

The Board also reserves for its decisions on all major matters of the Company, including: the approval and monitoring of major policy matters, overall strategies and annual budgets and business plans, internal control and risk management systems, material transactions (in particular those may involve conflict of interests), financial information and other significant financial and operational matters.

Management is responsible for the day-to-day operations of the Group under the leadership of the CEO. The CEO, working with the management team, is responsible for managing the businesses of the Group including implementation of strategies adopted by the Board and assuming full accountability to the Board for the operations of the Group. All Directors have made full and active contribution to the affairs of the Board and the Board always acts in the best interests of the Group. Apart from the regular Board meetings, the Chairman may hold meetings with the INEDs without the presence of executive Directors.

In order to ensure that the Board is able to fulfill its responsibilities, the Board has established and delegated specific responsibilities to the Audit Committee, Nomination Committee and Remuneration Committee. The details of the committees are stipulated on pages 33 to 36 of this report.

Sufficient formal notice of every regular Board meeting is given to all Directors to give them the opportunity to attend. Board papers are circulated not less than three days before the Board meetings to enable the Directors to make informed decisions on matters to be raised at the Board meetings. The Joint Company Secretaries shall attend all regular Board meetings to advise on corporate governance, statutory compliance, accounting and financial matters when necessary. Directors shall have full access to information on the Group and are able to seek independent professional advice whenever deemed necessary. The Joint Company Secretaries shall prepare minutes and keep records of matters discussed and decisions resolved at all Board meetings. Draft and final versions of Board minutes have been sent to all Directors for their comment and records respectively within a reasonable time after the board meeting.

Appropriate insurance cover on Directors' and officers' liabilities has been in force to protect the Directors and officers of the Group from their risk exposure arising from the businesses of the Group.



## CORPORATE GOVERNANCE REPORT

The Joint Company Secretaries, Mr. Wong Choi Chak and Mr. Pak Chung Yin (appointed on 11 January 2017), are responsible to the Board for ensuring that Board procedures are followed and that the Board is fully briefed on all legislative, regulatory and corporate governance developments and has regarded to them when making decisions. The Joint Company Secretaries are also responsible for advising the Board on the Group's compliance with the continuing obligations of the Listing Rules, Codes on Takeovers and Mergers and Share Repurchases, Companies Ordinance, Securities and Futures Ordinance and other applicable laws, rules and regulations. During the year ended 31 December 2016, Mr. Wong Choi Chak undertook not less than 15 hours of professional training to update his skills and knowledge.

### DIRECTORS' INDUCTION AND CONTINUOUS PROFESSIONAL DEVELOPMENT

All Directors, including NEDs and INEDs, should keep abreast of their collective responsibilities as Directors and of the business and activities of the Group. Each newly appointed Director would receive a comprehensive induction package covering business operations, policy and procedures of the Company as well as the general, statutory and regulatory obligations of being a Director to ensure that he is sufficiently aware of his responsibilities under the Listing Rules and other relevant regulatory requirements. The Group also provides briefings and other training to develop and refresh the Directors' knowledge and skills, and update all Directors on the latest developments regarding the Listing Rules and other applicable regulatory requirement to ensure compliance and to enhance their awareness of good corporate governance practices.

During the year ended 31 December 2016, the Directors participated in the continuous professional developments in relation to regulatory update, the duties and responsibility of the Directors and the business of the Group in the following manner:

Name of Directors	Attended Seminars or Briefing/Read Materials
<i>Executive Directors</i>	
Mr. Liu Tianlin	✓
Mr. Wang Sing	✓
Mr. Ni Xinguang	✓
Ms. Feng Xiaoying	✓
Mr. Zhao Hongbo	✓
<i>Non-executive Directors</i>	
Mr. Li Huaizhen	✓
Mr. Zhang Sheng	✓
<i>Independent Non-executive Directors</i>	
Mr. Chen Johnny	✓
Mr. Lyu Wei	✓
Mr. Thaddeus Thomas Beczak	✓
Mr. Ling Yu Zhang	✓

# CORPORATE GOVERNANCE REPORT

## DIRECTORS' RESPONSIBILITY FOR THE FINANCIAL STATEMENTS

The Directors acknowledge their responsibilities for the preparation of the financial statements of the Company for each financial period which gives a true and fair view of the financial position of the Group and financial performance and cash flows for that period and ensure that they are prepared in accordance with statutory requirements and applicable accounting standards. With the assistance of the Joint Company Secretaries of the Company, the Directors also ensure the publication of the consolidated financial statements of the Group in a timely manner.

The report of the external auditor of the Company, PricewaterhouseCoopers, with regard to their reporting responsibilities on the Company's consolidated financial statements is set out in the Independent Auditor's Report on pages 48 to 54 of this annual report.

The Directors confirm that, to the best of their knowledge, information and belief, having made all reasonable enquiries, they are not aware of any material uncertainties relating to events or conditions that may cast significant doubt upon the Company's ability to continue as a going concern.

## DIRECTORS' SECURITIES TRANSACTIONS

The Company has adopted the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code") as set out in Appendix 10 of the Listing Rules as its own code of conduct regarding Directors' securities transactions. All the Directors have confirmed, following specific enquiries made by the Company, that they have complied with the required standard as set out in the Model Code throughout the year ended 31 December 2016.

## AUDIT COMMITTEE

### Composition

The Company established an Audit Committee in 1999. It has written terms of reference in compliance with the CG Code. The Audit Committee consists of three INEDs, namely Mr. Chen Johnny (chairman), Mr. Lyu Wei and Mr. Thaddeus Thomas Beczak respectively. The composition and members of the Audit Committee complies with the requirements under Rule 3.21 of the Listing Rules. The Audit Committee meets twice a year on a half year basis, or more frequently if required.

### Functions and Role

The primary functions of the Audit Committee are, inter alia, to assist the Board in fulfilling its overseeing responsibilities with respect to maintaining appropriate relationship with external auditor, and, to review the annual and interim report and other financial information provided by the Company to its shareholders, the public and other matters within the scope of the terms of reference. On 30 December 2015, the Board adopted a set of the revised terms of reference of the Audit Committee in line with the newly Listing Rules requirement in relation to the amendments to the corporate governance code and corporate governance report effective from 1 January 2016. The revised terms of reference setting out the Audit Committee's authority, duties and responsibilities are available on both the websites of the Company and the Stock Exchange.

## CORPORATE GOVERNANCE REPORT

In discharging its responsibilities, the Audit Committee performed the following work during the year of 2016:

- (i) reviewed the effectiveness of audit process in accordance with applicable standards;
- (ii) reviewed the consolidated financial statements and reports and the change in accounting principles and policies and assessment of potential impacts on the Group's consolidated financial statements;
- (iii) reviewed the Group's risk management and internal control systems and discussed the relevant issues including financial, operational and compliance controls; and
- (iv) reviewed the internal control matters reported by internal auditor and external auditor and ensure the Board will provide a timely response to the issues raised therein.

During the year ended 31 December 2016, four Audit Committee meetings were held and the record of attendance of individual member is listed out on page 37 of this annual report.

### NOMINATION COMMITTEE

#### Composition

The Nomination Committee has been established with a defined terms of reference in consistent with the CG Code on 30 March 2012. The Nomination Committee consists of three INEDs, namely Mr. Thaddeus Thomas Beczak (chairman), Mr. Lyu Wei and Mr. Chen Johnny. The Nomination Committee meets at least once a year.

#### Functions and Role

The primary duties of the Nomination Committee are, inter alia, reviewing the structure, size and composition of the Board, making recommendations to the Board on Board succession, identifying individuals suitably qualified to become Board members and assessing the independence of INEDs. On 24 September 2013, the Board adopted a set of the revised terms of reference of the Nomination Committee in line with the newly Listing Rules requirement in relation to board diversity effective from 1 September 2013 (The Board adopt a set of newly revised term of reference of the Nomination Committee on 23 March 2017). The revised terms of reference setting out the Nomination Committee's authority, duties and responsibilities are available on both the websites of the Company and the Stock Exchange.

The Nomination Committee is responsible for making recommendations to the Board on nomination and appointment of Directors and Board succession, with a view to appoint to the Board individuals with suitable experience and capabilities to maintain and improve the competitiveness of the Company.

Where vacancies on the Board exist, the Nomination Committee will carry out the selection process by making reference to the skills, past experience, qualifications, professional knowledge, personal integrity and time commitments of the proposed candidates, including the independence status in the case of an INED, the Board Diversity Policy, the Company's needs and other relevant statutory requirements and regulations. During the year ended 31 December 2016, Mr. Wang Sing has been appointed as the CEO and executive Director of the Company, Mr. Thaddeus Thomas Beczak has been appointed as an independent non-executive Director. Mr. Zhang Sheng has resigned as Chairman and non-executive Director. Mr. Li Huaizhen has been appointed as the Chairman and non-executive Director. Mr. Ling Yu Zhang resigned as an INED.

## CORPORATE GOVERNANCE REPORT

During the year ended 31 December 2016, seven Nomination Committee meetings were held for, inter alia, considering the retirement and re-election of the Directors at the annual general meeting, the appointment of Mr. Wang Sing as executive Directors and the CEO, the appointment of Mr. Li Huaizhen as a non-executive Director and the Chairman, the appointment of Mr. Thaddeus Thomas Beczak as an independent non-executive Director. The record of attendance of individual member is listed out on page 37 of this annual report. On 11 January 2017, another nomination committee meetings were also held for considering the appointment of Mr. Chen Guogang as the first vice Chairman and executive Director, and re-designation of Mr. Ni Xinguang from a non-executive Director to an executive Director, respectively.

### REMUNERATION COMMITTEE

#### Composition

The Remuneration Committee had been established with written terms of reference in compliance with the CG Code. The Remuneration Committee members consists of three INEDs, namely Mr. Chen Johnny (chairman), Mr. Thaddeus Thomas Beczak and Mr. Lyu Wei respectively. Mr. Lyu Wei has been appointed as member of Remuneration Committee on 11 January 2017. The Remuneration Committee meets at least once a year.

#### Functions and Role

The primary objectives of the Remuneration Committee include determining the remuneration policy, structure and remuneration packages of the Directors and senior management and make recommendations to the Board, and other related matters. The Remuneration Committee is responsible for establishing transparent procedures to develop such remuneration policy and structure which remuneration will be determined by reference to the performance of the individual and the Company as well as market practice and conditions. The terms of reference setting out the Remuneration Committee's authority, duties and responsibilities are available on both the websites of the Company and the Stock Exchange. On 23 March 2017, the Board adopted a set of the revised term of reference of the Remuneration Committee. The revised term of reference setting out the Remuneration Committee's authority duties and responsibility are available on both the websites of the Company and the Stock Exchange. The Remuneration Committee has adopted the operation model where it performs an advisory role to the Board, with the Board retaining the final authority to approve the remuneration packages of individual executive Directors and senior management.

The Remuneration Committee are responsible for reviewing the market conditions, time commitment, responsibilities, performance of individuals and any other relevant information and propose to the Board for consideration and approval. None of the executive Directors can determine his own remuneration.

During the year ended 31 December 2016, seven Remuneration Committee meeting was held to review the existing remuneration policy and structure of Company, to review and recommend the remuneration of executive Directors and senior management for Board approval and to recommend the remuneration of Mr. Wang Sing, the newly appointed executive Director and CEO, Mr. Thaddeus Thomas Beczak, the newly appointed independent non-executive Director and Li Huaizhen, the newly appointed non-executive Director and Chairman for Board approval. The record of attendance of individual member is listed out on page 37 of this annual report.

## **CORPORATE GOVERNANCE REPORT**

### **Emolument Policy**

The emolument policy of the employees and senior management of the Group is set up by the Remuneration Committee on the basis of their merit, qualifications and competence.

The emoluments of the Directors are recommended by the Remuneration Committee, having regard to market competitiveness, individual performance and achievement, for the Board approval.

The Company has adopted a share option scheme as an incentive to Directors and eligible employees.

### **BOARD DIVERSITY POLICY**

On 9 July 2013, the Company has adopted a board diversity policy (the "Policy") setting out the approach to achieve and maintain diversity on the Board in order to enhance the effectiveness of the Board.

Pursuant to the Policy, the Company seeks to achieve Board diversity through the consideration of a number of factors, including but not limited to gender, age, cultural and education background, ethnicity, professional experience, skills, knowledge and length of service.

The Board will consider to set measurable objectives to implement the Policy and review such objectives from time to time to ensure their appropriateness and ascertain the progress made towards achieving those objectives.

All Board appointments will be based on meritocracy, and candidates will be considered against objective criteria, having due regard for the benefits of diversity on the Board.

Selection of candidates will be based on a range of diversity perspectives, including but not limited to gender, age, cultural and educational background, professional experience, skills and knowledge. The ultimate decision will be made upon the merits and contribution that the selected candidates will bring to the Board.

During the year ended 31 December 2016, the Nomination Committee has reviewed the Policy to ensure its continued effectiveness.

### **CORPORATE GOVERNANCE FUNCTION**

All members of the Board are responsible for performing the corporate governance functions. The terms of reference of corporate governance functions was adopted by the Board at the Board meeting held on 30 March 2012 and is in compliance with paragraph D3.1 of the CG Code. During the year ended 31 December 2016, the Board has reviewed the policy of the corporate governance of the Company and the corporate governance report.

## CORPORATE GOVERNANCE REPORT

### ATTENDANCE OF BOARD MEETINGS, AUDIT COMMITTEE MEETINGS, NOMINATION COMMITTEE MEETINGS, REMUNERATION COMMITTEE MEETINGS AND ANNUAL/ EXTRAORDINARY GENERAL MEETINGS IN 2016

	Attendance/Number of Meetings Held				Annual General Meeting held on 30 June 2016	Extraordinary General Meeting held on 28 October 2016
	Board	Audit Committee	Nomination Committee	Remuneration Committee		
<b>Directors</b>						
<i>Executive Directors:</i>						
Liu Tianlin	14/15	N/A	N/A	N/A	1/1	0/1
Chen Guogang (Note 1)	N/A	N/A	N/A	N/A	N/A	N/A
Wang Sing (Note 8)	9/15	N/A	N/A	N/A	1/1	1/1
Feng Xiaoying	14/15	N/A	N/A	N/A	1/1	0/1
Ni Xinguang (Note 2)	14/15	4/4	N/A	7/7	1/1	0/1
Zhao Hongbo (Note 3)	14/15	N/A	N/A	N/A	1/1	1/1
<i>Non-executive Directors:</i>						
Li Huaizhen (Note 6)	0/15	N/A	N/A	N/A	1/1	0/1
Zhang Sheng (Note 5)	4/15	N/A	2/7	N/A	N/A	N/A
<i>Independent Non-executive Directors:</i>						
Chen Johnny	11/15	4/4	N/A	7/7	1/1	1/1
Lyu Wei	11/15	4/4	7/7	N/A	0/1	0/1
Thaddeus Thomas Beczak (Note 7)	8/15	N/A	5/7	5/7	1/1	1/1
Ling Yu Zhang (Note 4)	12/15	N/A	3/7	2/7	0/1	N/A

#### Notes:

1. Mr. Chen Guogang was appointed as an executive Director on 11 January 2017.
2. Mr. Ni Xinguang was re-designated from a non-executive Director to an executive Director on 11 January 2017.
3. Mr. Zhao Hongbo resigned as an executive Director on 11 January 2017.
4. Mr. Ling Yu Zhang resigned as an independent non-executive Director on 24 October 2016.
5. Mr. Zhang Sheng resigned as a non-executive Director on 3 June 2016.
6. Mr. Li Huaizhen was appointed as a non-executive Director on 3 June 2016. Mr. Li Huaizhen arranged his alternate Mr. Liu Tianlin to attend four board meeting. However, attendance of the alternative is not counted in his attendance record.
7. Mr. Thaddeus Thomas Beczak was appointed as an independent non-executive Director on 20 February 2016.
8. Mr. Wang Sing was appointed as an executive Director on 17 February 2016.

# CORPORATE GOVERNANCE REPORT

## AUDITOR'S REMUNERATION

During the year ended 31 December 2016, the fees paid or payable to external auditor of the Company, PricewaterhouseCoopers were HK\$1,480,000 for statutory audit services rendered and HK\$3,325,000 for non-audit services rendered to the Group respectively. The non-audit services included taxation service fee, financial due-diligence fee and other advisory services which amounted to HK\$98,000, HK\$2,510,000 and HK\$717,000 respectively.

## INVESTOR RELATIONSHIP AND COMMUNICATION

The Company endeavors to maintain good investor relationship with shareholders and potential investors by way of annual general meeting, publication of interim and annual reports on the websites of the Company and the Stock Exchange, and timely press releases on the Company's website. A Shareholder's Communication Policy was adopted by the Board on 30 March 2012 aiming at providing the shareholders and potential investors with ready and timely access to balanced and understandable information of the Company.

Shareholders are encouraged to attend the annual general meetings for which a notice would be served properly. The Chairman and/or Directors are available to answer questions on the Group's business at the meetings. At general meetings, separate resolutions are proposed on each substantial and separate issue such as the election of individual Directors and re-appointment of auditor.

The Company keeps on promoting investor relations and enhancing communication with the existing shareholders and potential investors. It welcomes suggestions from investors, stakeholders and the public. Enquiries to the Board or the Company may be sent by post to the Company's registered office at Unit A02, 11/F, Bank of East Asia Harbour View Centre, 56 Gloucester Road, Wanchai, Hong Kong.

## SHAREHOLDERS' RIGHT

### Procedures for Shareholders to Convene an Extraordinary General Meeting

Pursuant to the Hong Kong Companies Ordinance and the Articles, an extraordinary general meeting can be convened by a written request signed by Shareholders holding not less than one-twentieth of the paid-up share capital of the Company, stating the objects of the meeting, and deposited at the Company's registered office at Unit A02, 11/F, Bank of East Asia Harbour View Centre, 56 Gloucester Road, Wanchai, Hong Kong.

### Procedures for putting forward Proposals at a General Meeting

A shareholder shall make a written requisition to the Board or the Joint Company Secretaries at the Company's registered office at Unit A02, 11/F, Bank of East Asia Harbour View Centre, 56 Gloucester Road, Wanchai, Hong Kong, specifying the shareholding information of the shareholder, his/her contact details and the proposal he/she intends to put forward at general meeting regarding any specified transaction/business and its supporting documents.

### Procedures for Directing Shareholders' Enquiries to the Board

Shareholders may at any time send their enquires and concerns to the Board in writing through the Joint Company Secretaries at the Company's registered office at Unit A02, 11/F, Bank of East Asia Harbour View Centre, 56 Gloucester Road, Wanchai, Hong Kong or send email to [ir@cm-fin.com](mailto:ir@cm-fin.com).

Shareholders may also make enquiries with the Board at the general meetings of the Company.

# CORPORATE GOVERNANCE REPORT

## CONSTITUTIONAL DOCUMENTS

During the year under review, there was no change in the Company's constitutional documents.

## RISK MANAGEMENT AND INTERNAL CONTROL

During the year, the Board complied with the code provisions on risk management and internal control as set out in the CG code. The Board has overall responsibility for evaluating and determining the nature and extent of the risks it is willing to take in achieving the Group's strategic objectives, and maintaining appropriate and effective risk management and internal control systems for the Group. The systems are designed to manage the risk of failure to achieve business objectives, and can only provide reasonable and not absolute assurance against material misstatement or loss.

The management of the Company has established a set of comprehensive policies, standards and procedures in areas of operational, financial and risk controls for safeguarding assets against unauthorized use or disposition; for maintaining proper accounting records; and for ensuring the reliability of financial information to achieve a satisfactory level of assurance against the likelihood of the occurrence of fraud and errors.

The Board has overseen the Company's risk management and internal control systems on an ongoing basis. A year end review of the effectiveness of the Company's and its subsidiaries risk management and internal control systems has been conducted annually and the systems are considered to be effective and adequate. The Company also has an internal audit function to carry out the analysis and independent appraisal of the adequacy and effectiveness of the systems, and has procedures in place to keep information confidential and manage actual or potential conflicts of interest. Stringent internal structures have been designed to prevent the misuse of inside information and avoid conflicts of interest.



## DIRECTORS' PROFILES

**Mr. Li Huaizhen ("Mr. Li")**, aged 59, was appointed as a non-executive Director and Chairman on 3 June 2016. Mr. Li has served as the President of China Minsheng Investment Corporation Limited since July 2014, and he has also been an independent non-executive director of the Bank of Zhengzhou Co., Ltd. since September 2015. He was also appointed as a director of CM International Capital Limited in November 2014 and as a director of CM International Holding Pte. Ltd. in April 2015. Prior to that, Mr. Li served as the vice chairman of the Supervisory Board of China Minsheng Banking Corp., Ltd. from April 2012 to June 2014. He served in the China Banking Regulatory Commission as member of the preparatory team of Shandong office, the vice director of Shandong office, the director of Hubei office, and a director of finance and accounting department from July 2003 to 2012. He was the Vice President of the People's Bank of China ("PBoC") Jinan office and the deputy director of the State Administration of Foreign Exchange ("SAFE") Jinan office from 1998 to 2003, and the Vice President of PBoC Henan office and also the deputy director of SAFE Henan office from 1997 to 1998.

Mr. Li graduated from Zhengzhou University in 1983 majoring in finance, and obtained a master's degree in economics from Dongbei University of Finance and Economics in 1997. He was elected as a delegate of the 11th session of National People's Congress in 2008. He was accredited as a senior economist by PBoC in February 1996.

Mr. Li has entered into a service contract with the Company for a term of three years with effect from 3 June 2016, provided that either party may terminate such service contract at any time by giving at least three months' notice in writing. Mr. Li is entitled to a remuneration of HK\$600,000 per annum pursuant to the service contract. The Director's fee for Mr. Li has been approved by the Board and the Remuneration Committee and will be reviewed by the Board and the Remuneration Committee on an annual basis. In accordance with the Articles, Mr. Li's appointment as a non-executive Director is subject to retirement by rotation and re-election at the Company's general meeting.

Save as disclosed above, Mr. Li does not hold any other positions in the Company or any of its subsidiaries and is not connected with any Directors, senior management, substantial shareholders or controlling shareholders of the Company. Save as disclosed above, Mr. Li did not hold any directorships in any other listed companies on the Stock Exchange and any other stock exchange or other major appointments or professional qualifications during the three years preceding the date of this report. Save as disclosed above, Mr. Li does not have any interests or deemed interests in the shares or underlying shares of the Company within the meaning of Part XV of the SFO.

**Mr. Chen Guogang ("Mr. Chen")**, aged 57, was appointed as the first vice Chairman and executive Director of the Company on 11 January 2017. He obtained a doctorate degree in economics from Xiamen University in 1988. Mr. Chen is also a senior accountant granted by the Ministry of Foreign Trade and Economic Cooperation in the People's Republic of China and a certified public accountant granted by China Certified Public Accountant Association.

Mr. Chen is currently the vice-president of China Minsheng Investment Group (CMIG) and the chairman of CMIG Capital Company Limited. He is also a non-executive director of Far East Horizon Limited (a company listed on The Stock Exchange of Hong Kong Limited, stock code: 3360) and an independent non-executive director of each of Guotai Junan Securities Co. Ltd. (a company listed on the Shanghai Stock Exchange, stock code: 601211), China Dongxiang (Group) Co., Ltd. (a company listed on The Stock Exchange of Hong Kong Limited, stock code: 3818) and YTO Express Group Co., Ltd. (a company listed on the Shanghai Stock Exchange, stock code: 600233).

## DIRECTORS' PROFILES

Mr. Chen joined New China Life Insurance Company Ltd. (a company listed on The Stock Exchange of Hong Kong Limited, stock code: 1336) in April 2010 and served as the chief financial officer. He subsequently served as the vice president and chief financial officer of New China Life Insurance Company Ltd. from September 2011 to May 2015. Prior to 2010, Mr. Chen served as a director of each of Sinofert Holdings Limited (a company listed on The Stock Exchange of Hong Kong Limited, stock code: 297) and Sinochem International Corporation (a company listed on the Shanghai Stock Exchange, stock code: 600500). Mr. Chen also served as the chief financial officer of Sinochem Group from December 2000 to April 2010, general manager of the finance department of Sinochem Group from June 1999 to December 2000, deputy chief financial officer of Sinochem Group from February 1999 to June 1999, vice president of China International United Petroleum and Chemicals Co., Ltd. from May 1997 to February 1999, vice director of the finance department of Sinochem Group from January 1995 to May 1997, general manager of the petroleum accounting department of Sinochem Group from March 1994 to January 1995, financial manager of its U.S. agrichemical subsidiary (中國中化集團公司美國農化公司) from July 1991 to March 1994.

Mr. Chen has entered into a service contract with the Company for a term of three years with effect from 11 January 2017, provided that either party may terminate such service contract at any time by giving at least three months' notice in writing. Mr. Chen is entitled to a remuneration of HK\$600,000 per annum pursuant to the service contract. The Director's fee for Mr. Chen has been approved by the Board and the Remuneration Committee and will be reviewed by the Board and the Remuneration Committee on an annual basis. In accordance with the Articles, Mr. Chen's appointment as an executive Director is subject to retirement by rotation and re-election at the Company's general meeting.

Save as disclosed above, Mr. Chen does not hold any other positions in the Company or any of its subsidiaries and is not connected with any Directors, senior management, substantial shareholders or controlling shareholders of the Company. Save as disclosed above, Mr. Chen did not hold any directorships in any other listed companies on the Stock Exchange and any other stock exchange or other major appointments or professional qualifications during the three years preceding the date of this report. Save as disclosed above, Mr. Chen does not have any interests or deemed interests in the shares or underlying shares of the Company within the meaning of Part XV of the SFO.

**Mr. Liu Tianlin ("Mr. Liu")**, aged 43, was appointed as an executive Director and vice Chairman of the Company on 11 December 2015. Mr. Liu obtained his Bachelor degree in Economics from the Capital University of Economics and Business in 1998, a Master of Science degree in Investment Management from the Lubin School of Business of the Pace University in 2003 and a Master of Science degree in Accounting from the Lubin School of Business of the Pace University in 2005. Mr. Liu is the senior assistant president (總裁高級助理) of China Minsheng Investment Corporation Limited. Prior to his current position, Mr. Liu worked at China Minsheng Bank, Citigroup and Standard Chartered Bank. Mr. Liu is a non-executive director of Link Holdings Limited (stock code: 8237).

Mr. Liu has entered into a service contract with the Company for a term of three years with effect from 11 December 2015, provided that either party may terminate such service contract at any time by giving at least three months' notice in writing. Mr. Liu is entitled to a remuneration of HK\$600,000 per annum pursuant to the service contract. The Director's fee for Mr. Liu has been approved by the Board and the Remuneration Committee and will be reviewed by the Board on an annual basis.

## DIRECTORS' PROFILES

Save as disclosed above, Mr. Liu does not hold any other positions in the Company or any of its subsidiaries and is not connected with any Directors, senior management, substantial shareholders or controlling shareholders of the Company. Save as disclosed above, Mr. Liu did not hold any directorships in any other listed companies on the Stock Exchange and any other stock exchange or other major appointments or professional qualifications during the three years preceding the date of this report. Save as disclosed above, Mr. Liu does not have any interests or deemed interests in the shares or underlying shares of the Company within the meaning of Part XV of the SFO.

**Mr. Wang Sing ("Mr. Wang")**, 53, was appointed as an executive Director and CEO of the Company on 17 February 2016. Mr. Wang is also currently a director of CM Securities Holdings Limited, CM Wealth Holdings Limited, CM Investment Services Holding Limited, CM Financial Services Holding Limited, CM Aspiration Limited, CM Prosperity Limited, CM Securities Investment Limited, CM Asset Management (Hongkong) Company Limited, CM Securities (Hongkong) Company Limited, CM Capital Management (Cayman) Limited, CM Capital Management (BVI) Limited which are all subsidiaries of the Company.

Mr. Wang is currently a Senior Advisor to TPG Growth. From 2006 to 2015, Mr. Wang was a Partner at TPG (previously Texas Pacific Group), a leading global alternative asset firm with over US\$70 billion of assets under management. During this period, Mr. Wang served as a Co-Chairman of TPG Greater China and the Head of TPG Growth North Asia. Prior to joining TPG, Mr. Wang was the chief executive officer and executive director of TOM Group Limited (stock code: 2383) from mid-2000 to early 2006, a Chinese-language media and internet conglomerate in Greater China. While at Tom Group, Mr. Wang was selected by Cai Jing Shi Bao (China Business Post — a leading business publication in China) as one of the "Top 10 China IT Business People" in 2003. Subsequently, he won the "Executive Award" in the 2004 DHL/SCMP Hong Kong Business Award and also became a member of the "Young Global Leaders" under the World Economic Forum. With the award of "China Media People 2005" and "China's Venture Capital Award for Outstanding Investor (1998–2008)", Mr. Wang's achievement is further recognized.

Since mid-1993, he spent seven years at Goldman Sachs in both New York and Hong Kong in various positions including executive director and the head of China High Technology in Hong Kong. He was a founding member of Goldman Sachs' Asia private equity team.

Before Goldman Sachs, Mr. Wang was a manager at HSBC Private Equity in Hong Kong and a strategic consultant with McKinsey & Co. in Chicago, USA. In 1991, he founded Amerinvest Group of companies, personal investment companies that focus primarily in real estate, forestry, natural resources and start-up high-tech companies, etc.

Mr. Wang had previously served as an alternate director of Ping An Insurance (Group) Company of China, Ltd. (stock code: 2318) from mid-1994 to early 2000 and also as a director of China Resources Land Limited (stock code: 1109) (then known as China Resources Beijing Land Limited) from August 1996 to January 1999. Mr. Wang also served as a non-executive director of China Renewable Energy Investment Limited (stock code: 987) from June 2011 to October 2015, and served as a non-executive director of MIE Holdings Corporation (stock code: 1555) from June 2010 to November 2015. He was a member of the Listing Committee of the Stock Exchange of Hong Kong from June 2011 to May 2013. He is also the chairman of Texas Kang Kai Group of Companies since 2015.

Mr. Wang is a Standing Committee Member of the 11th Yunnan Provincial Committee of the Chinese People's Political Consultative Conference and the chairman of the Industry Policy Committee of China Venture Capital and Private Equity Association.

## DIRECTORS' PROFILES

Mr. Wang graduated from Yunnan University, China, with a Bachelor of Science degree in Chemistry. He holds a Master of Science degree in Forestry and its Relation to Land Use, a Bachelor of Arts degree in Philosophy, Politics and Economics and an Oxford Master of Arts, all from the University of Oxford, UK.

Mr. Wang has entered into a service contract with the Company for a term of three years, provided that either party may terminate such letter of appointment at any time by giving at least nine months' notice in writing. Mr. Wang is entitled to a gross base remuneration of HK\$6,240,000 per annum pursuant to the service contract. The Director's fee for Mr. Wang has been approved by the Board and will be reviewed by the Board and the Remuneration Committee on an annual basis.

Save as disclosed above, Mr. Wang does not hold any other positions in the Company or any of its subsidiaries and is not connected with any Directors, senior management, substantial shareholders or controlling shareholders of the Company. Save as disclosed above, Mr. Wang did not hold any directorships in any other listed companies on the Stock Exchange and any other stock exchange or other major appointments or professional qualifications during the three years preceding the date of this report. Save as disclosed above, Mr. Wang does not have any interests or deemed interests in the shares or underlying shares of the Company within the meaning of Part XV of the SFO.

**Mr. Ni Xinguang ("Mr. Ni")**, aged 47, was appointed as an executive Director of the Company on 11 January 2017. He previously served as the Chairman and executive Director from 12 March 2004 until his re-designation as a non-executive Director on 11 December 2015, He re-designated as an executive Director on 11 January 2017. He is also currently a director of Bright Wick Limited, Cheong Wa Limited, China Fame International Investment Limited, China Seven Star Group Secretarial Services Limited, China Seven Star New Energy Holdings Limited, China Seven Star Network Financial Management Limited, Cyberspring Limited, Fuzhou Landun Science of Life Co., Ltd., Fairsheen Limited, Kailey International Limited, King Respect Limited, Kong Tai Properties Development Company Limited, Marson Development Limited, Pak Fook Company Limited, Power Giant Limited, Seven Star Shopping Limited, Singapore Hong Kong Properties Investment Limited, Smart Idea Investment Limited, Solar Regent Investments Limited, Sunny Giant Limited, Teleking Development Limited, Top Pro Limited, Wholesome Investments Limited, World Grace Holdings Limited, World Structure Limited, Seven Star Shopping (China) Co., Ltd.\* (七星購物(中國)有限公司), Shanghai Seven Star Qiangguan Investment Management Co., Ltd.\* (上海七星強冠投資管理有限公司) and 中民智言商務諮詢(上海)有限公司, and was a director of CM Asset Management (Hongkong) Company Limited, CM Securities (Hongkong) Company Limited, CM Securities Holdings Limited, CM Wealth Holdings Limited and China Seven Star Asset Management Limited, which are all subsidiaries of the Company.

Mr. Ni has extensive experience in the retail, distribution and printing business in the People's republic of China. Further to a Diploma in Education, Mr. Ni also has a Degree of Master of Business Administration from the Nanyang Technological University in the Republic of Singapore.

Mr. Ni entered into a service contract with the Company for a period of two years commencing 1 April 2008 which has expired on 31 March 2011. Mr. Ni has not entered into any new written service contract with the Company but is subject to retirement by rotation and re-election at annual general meeting of the Company in accordance with the Articles. Mr. Ni is entitled to an annual remuneration of HK\$840,000 and RMB84,000 with discretionary bonus payment as determined by the remuneration committee of the Company based on Mr. Ni's and the Company's performance. The remuneration package of Mr. Ni is determined by reference to his duties, responsibilities as well as the Company's remuneration policy and the market benchmark.

## DIRECTORS' PROFILES

Save as disclosed above, Mr. Ni does not hold any other positions in the Company or any of its subsidiaries and is not connected with any Directors, senior management, substantial shareholders or controlling shareholders of the Company. Save as disclosed above, Mr. Ni did not hold any directorships in any other listed companies on the Stock Exchange and any other stock exchange or other major appointments or professional qualifications during the three years preceding the date of this report. Save as disclosed above, Mr. Ni does not have any interests or deemed interests in the shares or underlying shares of the Company within the meaning of Part XV of the SFO.

**Ms. Feng Xiaoying ("Ms. Feng")**, aged 37, was appointed as an executive Director and deputy CEO of the Company on 11 December 2015. Ms. Feng obtained her Bachelor degree in Management from the School of Economics and Management of the Tsinghua University in 2001. Ms. Feng is a Chartered Professional Accountant of Canada and also a Certified Public Accountant of China. Ms. Feng is currently a managing director and the head of strategic investments of CMI Capital. Prior to her current position, Ms. Feng worked at China Minsheng Bank, Deloitte and PricewaterhouseCoopers. Ms. Feng is a non-executive director of Link Holdings Limited (stock code: 8237).

Ms. Feng is also currently a director of CM Aspiration Limited, CM Asset Management (Hongkong) Company Limited, CM Financial Services Holding Limited, CM Investment Services Holding Limited, CM Prosperity Limited, CM Securities (Hongkong) Company Limited, CM Securities Holdings Limited, CM Securities Investment Limited, CM Wealth Holdings Limited, China Seven Star Asset Management Limited, Feng Ye Hua Rui (Tianjin) Investment Company Limited, Tianjin Wan Xing Chuang Yuan Corporate Management Company Limited, Tianjin Hua Sheng He Tai Corporate Management Company Limited, Tianjin Tong Ming Xin Peng Corporate Management Company Limited, Beijing Heng Ye Zhi Yuan Consultation Company Limited, Rong Ju Xin Cheng (Tianjin) Financial Leasing Company Limited, Zhong Min Zhi Yan Commercial Consultation (Shanghai) Company Limited and Jiangyang International Asset Management Limited, which are all subsidiaries of the Company.

Ms. Feng has entered into a service contract with the Company for a term of three years, provided that either party may terminate such letter of appointment at any time by giving at least three months' notice in writing. Ms. Feng is entitled to a remuneration of HK\$400,000 per annum pursuant to the service contract. The Director's fee for Ms. Feng has been approved by the Board and will be reviewed by the Board and the Remuneration Committee on an annual basis.

Save as disclosed above, Ms. Feng does not hold any other positions in the Company or any of its subsidiaries and is not connected with any Directors, senior management, substantial shareholders or controlling shareholders of the Company. Save as disclosed above, Ms. Feng did not hold any directorships in any other listed companies on the Stock Exchange and any other stock exchange or other major appointments or professional qualifications during the three years preceding the date of this report. Save as disclosed above, Mr. Feng does not have any interests or deemed interests in the shares or underlying shares of the Company within the meaning of Part XV of the SFO.

## DIRECTORS' PROFILES

**Mr. Johnny Chen**, aged 57, was appointed as an independent non-executive Director on 11 December 2015. Mr. Johnny Chen is also the chairman and member of Audit Committee and Remuneration Committee and member of Nomination Committee of the Company. Mr. Johnny Chen is currently an Adjunct Associate Professor of the Department of Finance and the Department of Management at the Hong Kong University of Science and Technology.

Mr. Johnny Chen joined the management of Zurich Insurance Group ("Zurich") in 2005. He worked in Zurich from March 2005 to February 2015 in multiple senior managerial roles in Asia-Pacific region. His last position in Zurich was the chairman of China.

Prior to joining Zurich, Mr. Johnny Chen was an executive member of the Greater-China Management Board and the operating committee of PricewaterhouseCoopers ("PwC"), as well as a managing partner of PwC China's Beijing office.

Mr. Johnny Chen holds a Master of Science Degree in Accounting from the University of Rhode Island and a Bachelor Degree of Accounting from the Johnson & Wales University and is a U.S. certified public accountant.

Mr. Johnny Chen is currently an independent non-executive director of (1) Alibaba Pictures Group Limited (1060); (2) Stella International Holdings Limited (stock code: 1836), the shares of which are listed on the Main Board of the Stock Exchange; (3) Viva China Holdings Limited (stock code: 8032), the shares of which are listed on the Growth Enterprise Market of the Stock Exchange; and (4) Uni-President China Holdings Ltd. (stock code: 220), the shares of which are listed on the Main Board of the Stock Exchange. From 2005 to January 2014, Mr. Chen was a non-executive director of New China Life Insurance Company Ltd. (stock code: 1336), the shares of which are listed on the Main Board of the Stock Exchange.

Mr. Johnny Chen has entered into an appointment letter with the Company for a term of three years with effect from 11 December 2015, provided that either party may terminate such appointment letter at any time by giving at least three months' notice in writing. Mr. Johnny Chen is entitled to a remuneration of HK\$250,000 per annum. The remuneration package of Mr. Johnny Chen is determined by the Board with reference to his duties, responsibilities as well as the Company's remuneration policy and the market benchmark and will be reviewed by the Board on an annual basis.

Save as disclosed above, Mr. Johnny Chen does not hold any other positions in the Company or any of its subsidiaries and is not connected with any Directors, senior management, substantial shareholders or controlling shareholders of the Company. Save as disclosed above, Mr. Johnny Chen did not hold any directorships in any other listed companies on the Stock Exchange and any other stock exchange or other major appointments or professional qualifications during the three years preceding the date of this report. Save as disclosed above, Mr. Johnny Chen does not have any interests or deemed interests in the shares or underlying shares of the Company within the meaning of Part XV of the SFO.

## DIRECTORS' PROFILES

**Mr. Thaddeus Thomas Beczak ("Mr. Beczak")**, aged 66, was appointed as an independent non-executive Director on 20 February 2016. Mr. Beczak is member of Audit Committee and member of Remuneration Committee and chairman and member of Nomination Committee of the Company. Mr. Beczak is currently an independent non-executive director of the following listed companies: Phoenix Satellite Television Holdings Limited (stock code: 2008, a company listed on the Stock Exchange), Singapore Exchange Limited (stock code: S68, a company listed on the Singapore Exchange Securities Trading Limited) and Pacific Online Limited (stock code: 543, a company listed on the Stock Exchange).

Mr. Beczak was previously an independent non-executive director of the following listed companies: Advanced Semiconductor Manufacturing Corporation Limited (stock code: 3355, a company listed on the Stock Exchange) and e-Kong Group Limited (stock code: 524, a company listed on the Stock Exchange).

Mr. Beczak was previously the vice chairman of China Renaissance Holdings Limited and chairman of China Renaissance Securities (Hong Kong) Limited. From April 2005 to March 2008, Mr. Beczak was a senior advisor to Nomura International (Hong Kong) Limited and non-executive chairman of Nomura Asia Holding N.V. From September 1997 until December 2003, Mr. Beczak was a director of Kerry Holdings Limited. During this time he also held various board and operating positions within the group. Most recently, he was deputy chairman of SCMP Holdings Limited and publisher of South China Morning Post Publishers Limited. Previously, he had been deputy chairman of ShangriLa Asia Limited, deputy chairman of Kuok Philippines Properties, a director of China World Trade Center Limited and a director of Kerry Properties Limited.

From November 1997 until December 2002, Mr. Beczak was chairman of the Listing Committee of The Stock Exchange of Hong Kong Limited (the "Stock Exchange") and a member of the Stock Exchange and a member of board of directors of the Stock Exchange from 1998 until 2001. From June 2001 until May 2007, he was a member of the Advisory Committee of the Securities and Futures Commission in Hong Kong. Currently, he is a member of the international advisory committee of the China Securities Regulatory Commission (CSRC).

Prior to joining the Kerry group, Mr. Beczak was a managing director and president of J.P. Morgan Inc., and president of J.P. Morgan Securities Asia from 1990 until 1997. While at J.P. Morgan, Hong Kong, he was a director of the Bank of the Philippine Islands and a committee member of the Hong Kong Association of Banks. He joined J.P. Morgan in 1974. Mr. Beczak has over 30 years of experience in Asia.

Mr. Beczak is a graduate of Georgetown University (B.S.F.S.) and Columbia University (M.B.A.). He is a member of the Board of Advisors of the School of Foreign Service at Georgetown. Mr. Beczak was previously an adjunct professor of the MBA program of the Hong Kong University of Science and Technology from 2010 to 2014.

Mr. Beczak has entered into an appointment letter with the Company for a term of three years with effect from 20 February 2016, provided that either party may terminate such appointment letter at any time by giving at least three months' notice in writing. Mr. Beczak is entitled to a remuneration of HK\$250,000 per annum. The remuneration package of Mr. Beczak is determined by the Board with reference to his duties, responsibilities as well as the Company's remuneration policy and the market benchmark and will be reviewed by the Board on an annual basis.

## DIRECTORS' PROFILES

Save as disclosed above, Mr. Beczak does not hold any other positions in the Company or any of its subsidiaries and is not connected with any Directors, senior management, substantial shareholders or controlling shareholders of the Company. Save as disclosed above, Mr. Beczak did not hold any directorships in any other listed companies on the Stock Exchange and any other stock exchange or other major appointments or professional qualifications during the three years preceding the date of this report. Save as disclosed above, Mr. Beczak does not have any interests or deemed interests in the shares or underlying shares of the Company within the meaning of Part XV of the SFO.

**Mr. Lyu Wei ("Mr. Lyu")**, aged 52, was appointed as an independent non-executive Director on 15 June 2005. Mr. Lyu is also the member of Nomination Committee, Audit Committee and Remuneration Committee of the Company. Mr. Lyu is currently a professor of the Antai College of Economics & Management of Shanghai Jiao Tong University in the PRC. He graduated from the School of Management in Shanghai Fu Dan University with a Ph.D. degree. Mr. Lyu is also a director of Shanghai Guangdian Electric Group Co., Ltd. and an independent non-executive director of Shanghai Shibe Hi-Tech Co., Ltd., Shanghai Lujiazui Finance & Trade Zone Development Co., Ltd., Luolai Lifestyle Technology Co., Ltd., Foshan Electrical And Lighting Co., Ltd, Shandong Wohua Pharmaceutical Co., Ltd. and China Yongda Automobiles Services Holdings Limited (stock code: 3669), all are companies listed on the Shenzhen/Shanghai/Hong Kong Stock Exchange.

Mr. Lyu has not entered into any written service contract with the Company and is not appointed for a specific term but is subject to retirement by rotation and re-election at annual general meeting of the Company in accordance with the Articles. Mr. Lyu is entitled to an annual remuneration of HK\$250,000 without any bonus payment. The remuneration of Mr. Lyu is not covered by any service contract. The remuneration package of Mr. Lyu is determined by reference to his duties, responsibilities as well as the Company's remuneration policy and the market benchmark.

Save as disclosed above, Mr. Lyu does not hold any other positions in the Company or any of its subsidiaries and is not connected with any Directors, senior management, substantial shareholders or controlling shareholders of the Company. Save as disclosed above, Mr. Lyu did not hold any directorships in any other listed companies on the Stock Exchange and any other stock exchange or other major appointments or professional qualifications during the three years preceding the date of this report. Save as disclosed above, Mr. Lyu does not have any interests or deemed interests in the shares or underlying shares of the Company within the meaning of Part XV of the SFO.



# INDEPENDENT AUDITOR'S REPORT



## INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF CHINA MINSHENG FINANCIAL HOLDING CORPORATION LIMITED

*(incorporated in Hong Kong with limited liability)*

### OPINION

#### What we have audited

The consolidated financial statements of China Minsheng Financial Holding Corporation Limited (the "Company") and its subsidiaries (the "Group") set out on pages 55 to 121, which comprise:

- the consolidated financial position as at 31 December 2016;
- the consolidated statement of profit or loss for the year then ended;
- the consolidated statement of comprehensive income for the year then ended;
- the consolidated statement of changes in equity for the year then ended;
- the consolidated statement of cash flows for the year then ended; and
- the notes to the consolidated financial statements, which include a summary of significant accounting policies.

#### Our opinion

In our opinion, the consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at 31 December 2016, and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with Hong Kong Financial Reporting Standards ("HKFRSs") issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA") and have been properly prepared in compliance with the Hong Kong Companies Ordinance.

#### BASIS FOR OPINION

We conducted our audit in accordance with Hong Kong Standards on Auditing ("HKSA") issued by the HKICPA. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Independence

We are independent of the Group in accordance with the HKICPA's Code of Ethics for Professional Accountants ("the Code"), and we have fulfilled our other ethical responsibilities in accordance with the Code.

# INDEPENDENT AUDITOR'S REPORT

## KEY AUDIT MATTERS

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Key audit matters identified in our audit are summarised as follows:

- Impairment assessment of loan and interest receivables
- Valuation of available-for-sale investments classified as level 3
- Impairment assessment of goodwill
- Audit of opening balances

Key Audit Matter	How our audit addressed the Key Audit Matter
<p><b>Impairment assessment of loan and interest receivables</b></p> <p>As at 31 December 2016, the Group has loan and interest receivables of HK\$1,230,939,000. Management have concluded that there was no impairment indicators for these loan and interest receivables and therefore no impairment allowances were made.</p> <p>In assessing impairment indicators on loan and interest receivables, management established criteria to determine when an impairment event has occurred.</p> <p>The audit focused on impairment assessment due to the materiality of the balances of loan and interest receivables and significant management judgement inherent in the identification of impairment events.</p> <p>Refer to notes 3.7.2 and 21 to the consolidated financial statements.</p>	<p>Our audit procedures in relation to management's impairment assessment of loan and interest receivables included:</p> <ul style="list-style-type: none"><li>• Evaluating and testing management's key control over the identification of impairment event based on established criteria which is the adverse change in the payment status of borrowers. The key control is the review of quarterly credit monitoring reports by the risk function independent from the transaction initiation unit which prepare the credit monitoring reports. The control exercised by the risk function focuses on independent assessment of the borrowers' and guarantors' financial capability subsequent to the draw down;</li><li>• Challenging management's judgement over the occurrence of impairment events against the evidence available to management; and</li><li>• Validating samples of key inputs used in the credit monitoring reports by checking to the underlying source documents obtained by management and also other external evidence independently gathered by us.</li></ul> <p>We found the management's impairment assessment of loan and interest receivables were supported by available evidence that we gathered.</p>

# INDEPENDENT AUDITOR'S REPORT

Key Audit Matter	How our audit addressed the Key Audit Matter
<b>Valuation of available-for-sale financial assets classified as level 3</b>	
<p>As at 31 December 2016, the Group held available-for-sale financial assets with carrying value amounting to HK\$607,591,000 which were categorised as level 3 in the fair value hierarchy.</p>	<p>Our audit procedures in relation to valuation of the unlisted financial assets classified as level 3 in the fair value hierarchy included:</p>
<p>In assessing valuation of available-for-sale financial assets categorised as level 3, management exercise significant judgement on the selection of appropriate valuation technique and unobservable inputs.</p>	<ul style="list-style-type: none"><li>• Assessment of the appropriateness of the valuation techniques used by management based on our industry knowledge and the market practice;</li><li>• Assessment and verification of key inputs and information identified by management used in the valuation by checking these to the underlying source documentation, including external reports relevant for valuation; and</li><li>• Assessment of the need of key valuation adjustments by challenging management on the appropriateness of key assumptions and judgement employed based on available information and facts and circumstances of these unlisted financial assets.</li></ul>
<p>The audit focused on the valuation of the unquoted financial assets classified as level 3 in the fair value hierarchy due to the materiality of the balances and the high degree of subjectivity and management judgement. Due to the fact that availability of market data and observable inputs is limited for these unquoted financial assets, management judgement is involved in both selection of appropriate valuation technique and unobservable inputs. In particular, we focused on:</p>	<p>Based on the procedures we performed, we found the valuation technique adopted to be appropriate and considered that the key inputs and assumptions used by management in the valuation techniques were supported by available evidence.</p>
<ul style="list-style-type: none"><li>• Determination of the appropriate valuation techniques to be applied;</li><li>• Identification and management assessment of recent market transactions and other unobservable external evidence; and</li><li>• Determination of the need of any adjustment required to the recent market transactions, to reflect the facts and circumstances of the unlisted financial assets of the Group.</li></ul>	
<p>Refer to notes 3.5, 3.7.1 and 17 to the consolidated financial statements.</p>	

## INDEPENDENT AUDITOR'S REPORT

Key Audit Matter	How our audit addressed the Key Audit Matter
<p><b>Impairment assessment of goodwill</b></p> <p>The Group recorded goodwill of HK\$16,409,000 on the consolidated statement of financial position as at 31 December 2016. The goodwill arose from the acquisition of three subsidiaries.</p> <p>Management have concluded that there was no impairment in respect of the goodwill. This conclusion was based on the impairment assessment using a value-in-use model that required significant management judgement with respect to the key assumptions applied to the discounted cash flow projections.</p> <p>Refer to notes 3.7.2 and 13 to the consolidated financial statements.</p>	<p>Our audit procedures in relation to management's impairment assessment of goodwill included:</p> <ul style="list-style-type: none"><li>• Assessment of the appropriateness of value-in-use model used by management based on our industry knowledge and the market practice;</li><li>• Challenging the reasonableness of key assumptions producing the discounted cash flow projections including the revenue growth rate, long term growth rate and discount rate based on our knowledge of the Group's business and overall industry environment; and</li><li>• Reconciling input data to supporting evidence.</li></ul> <p>We found the inputs used and key assumptions made by management in relation to the value-in-use calculations were supported by available evidence.</p>

# INDEPENDENT AUDITOR'S REPORT

Key Audit Matter	How our audit addressed the Key Audit Matter
<p><b>Audit of opening balances</b></p> <p>Initial audit engagements involve a number of considerations not associated with recurring audit. We identified the audit of the opening balances as a key audit matter as this involves additional efforts necessary to obtain comfort on the opening balances which form the comparative figures for the current year end balances. This included performing specific audit procedures to obtain evidence regarding the opening balances.</p>	<p>Our audit procedures in relation to audit of opening balances included:</p> <ul style="list-style-type: none"><li>• Discussion with senior management to understand the overall business of the Group and to assess the application of appropriate accounting policies relevant to the Group's business;</li><li>• For areas where key management judgement is required, for example, provisioning, we obtained an understanding of the basis of judgement made by management;</li><li>• Agreeing opening balances as at 1 January 2016 to audited consolidated financial statements for the year ended 31 December 2015 and the underlying account ledger; and</li><li>• Obtaining external confirmations to confirm the accuracy and existence of bank balances.</li></ul> <p>Based on our procedures performed, we found the opening balances forming the comparative figures for the current year end balances were supported by available evidence.</p>

## OTHER INFORMATION

The directors of the Company are responsible for the other information. The other information comprises all of the information included in the annual report other than the consolidated financial statements and our auditor's report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

## INDEPENDENT AUDITOR'S REPORT

### RESPONSIBILITIES OF DIRECTORS FOR THE CONSOLIDATED FINANCIAL STATEMENTS

The directors of the Company are responsible for the preparation of the consolidated financial statements that give a true and fair view<sup>3</sup> in accordance with HKFRSs issued by the HKICPA and the Hong Kong Companies Ordinance, and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the directors are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

Directors are responsible for overseeing the Group's financial reporting process.

### AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. We report our opinion solely to you, as a body, in accordance with Section 405 of the Hong Kong Companies Ordinance and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with HKSAAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with HKSAAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.

## INDEPENDENT AUDITOR'S REPORT

- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the Directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the Directors, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditor's report is Mr. Poon Tak Cheong, Raymond.

**PricewaterhouseCoopers**  
*Certified Public Accountants*

Hong Kong, 22 March 2017

## CONSOLIDATED STATEMENT OF PROFIT OR LOSS

For the year ended 31 December 2016

	Note	2016 HK\$'000	2015 HK\$'000
Interest income		75,666	–
Commission and fee income		39,569	8,733
Net investment income		114,997	–
Revenue from trading of chemical materials		–	192,358
<b>Total revenue</b>	4,5	230,232	201,091
Commission expenses		(296)	(8,692)
Cost of chemical materials		–	(190,564)
		229,936	1,835
Other income		1,534	910
		231,470	2,745
<b>Expenses</b>			
Staff costs and related expenses	8	(65,063)	(15,440)
Premises expenses		(8,875)	(3,872)
Legal and professional fees		(22,460)	(2,179)
Depreciation		(1,919)	(436)
Information technology expenses		(2,691)	–
Impairment losses on available-for-sale financial assets		(42,950)	–
Other operating expenses		(36,081)	(25,343)
<b>Total operating expenses</b>		(180,039)	(47,270)
<b>Operating profit/(loss)</b>		51,431	(44,525)
Share of post-tax loss of associates	16	(3,259)	–
Finance costs		(6,121)	–
<b>Profit/(loss) before income tax</b>	6	42,051	(44,525)
Income tax expenses	7	(10,708)	(80)
<b>Profit/(loss) for the year</b>		31,343	(44,605)
<b>Profit/(loss) attributable to:</b>			
— Owners of the Company		36,933	(28,580)
— Non-controlling interests		(5,590)	(16,025)
		31,343	(44,605)
		HK\$ Cents per share	HK\$ Cents per share
<b>Earnings/(loss) per share attributable to owners of the Company</b>			
<b>Basic earnings/(loss) per share</b>	11	0.13	(0.72)
<b>Diluted earnings/(loss) per share</b>	11	0.13	(0.72)



## CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

For the year ended 31 December 2016

	2016 HK\$'000	2015 HK\$'000
<b>Profit/(loss) for the year</b>	31,343	(44,605)
<b>Other comprehensive income</b>		
<i>Items that may be reclassified subsequently to profit or loss</i>		
Net change on fair value on available-for-sale financial assets, net of tax	(54,422)	—
Currency translation differences	(6,915)	836
<b>Other comprehensive income for the year, net of tax</b>	(61,337)	836
<b>Total comprehensive income for the year</b>	(29,994)	(43,769)
<b>Total comprehensive income for the year attributable to:</b>		
— Owners of the Company	(39,025)	(39,050)
— Non-controlling interests	9,031	(4,719)
	(29,994)	(43,769)

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION

At 31 December 2016

	Note	2016 HK\$'000	2015 HK\$'000
<b>ASSETS</b>			
<b>Non-current assets</b>			
Property, plant and equipment	12	9,493	1,954
Goodwill	13	16,409	15,871
Other intangible assets	14	500	500
Investments in associates	16	123,207	–
Rental and other deposits		367	1,048
Financial assets designated at fair value through profit or loss	19	256,295	–
Available-for-sale financial assets	17	865,455	199
<b>Total non-current assets</b>		<b>1,271,726</b>	<b>19,572</b>
<b>Current assets</b>			
Margin receivables and other trade receivables	20	106,944	18
Available-for-sale financial assets	17	599,151	–
Financial assets designated at fair value through profit or loss	19	100,417	–
Derivative financial instruments	18	32,183	–
Loan and interest receivables	21	1,230,939	–
Deferred tax assets	7	8,045	–
Other receivables, prepayments and deposits	22	68,248	2,486
Pledged bank deposits	24	282	299
Margin accounts with financial institution	23	212,814	–
Deposits with brokers	23	854,819	–
Cash and bank balances	24	1,428,308	5,062,465
<b>Total current assets</b>		<b>4,642,150</b>	<b>5,065,268</b>
<b>Total assets</b>		<b>5,913,876</b>	<b>5,084,840</b>

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION

At 31 December 2016

	Note	2016 HK\$'000	2015 HK\$'000
<b>EQUITY</b>			
<b>Equity attributable to owners of the Company</b>			
Share capital	29	5,667,546	5,666,290
Other reserves		704,603	774,728
Accumulated losses		(1,110,894)	(1,147,827)
		5,261,255	5,293,191
Non-controlling interests		(244,511)	(253,542)
<b>Total equity</b>		<b>5,016,744</b>	<b>5,039,649</b>
<b>LIABILITIES</b>			
<b>Non-current liabilities</b>			
Note payable	25	349,200	–
Deferred tax liabilities	7	353	–
<b>Total non-current liabilities</b>		<b>349,553</b>	<b>–</b>
<b>Current liabilities</b>			
Loan and interest payables	26	393,508	–
Current tax liabilities	7	14,100	115
Trade payables	27	16,759	18,966
Margin payables		46,538	–
Accruals and other payables	28	76,674	26,110
<b>Total current liabilities</b>		<b>547,579</b>	<b>45,191</b>
<b>Total liabilities</b>		<b>897,132</b>	<b>45,191</b>
<b>Total equity and liabilities</b>		<b>5,913,876</b>	<b>5,084,840</b>

Approved by the Board of Directors on 22 March 2017 and are signed on its behalf by:

**Chen Guogang**  
Director

**Ni Xinguang**  
Director

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the year ended 31 December 2016

	Attributable to owners of the Company									
	Share capital HK\$'000	Share-based payments reserve HK\$'000	Special capital reserve HK\$'000	Foreign			Investment revaluation reserve HK\$'000	Accumulated losses HK\$'000	Non-controlling interests HK\$'000	Total equity HK\$'000
				currency translation reserve	Statutory surplus reserve					
				HK\$'000	HK\$'000	HK\$'000				
<b>Balance at 1 January 2016</b>	5,666,290	556	726,699	41,611	5,862	-	(1,147,827)	5,293,191	(253,542)	5,039,649
<b>Comprehensive income</b>										
Profit for the year	-	-	-	-	-	-	36,933	36,933	(5,590)	31,343
<b>Other comprehensive income</b>										
Available-for-sale financial assets (net of tax):										
— Change in fair value	-	-	-	-	-	(59,046)	-	(59,046)	-	(59,046)
— Transferred to profit or loss upon disposal	-	-	-	-	-	(38,326)	-	(38,326)	-	(38,326)
— Impairment losses	-	-	-	-	-	42,950	-	42,950	-	42,950
Currency translation differences	-	-	-	(21,536)	-	-	-	(21,536)	14,621	(6,915)
<b>Total comprehensive income for the year ended 31 December 2016</b>	-	-	-	(21,536)	-	(54,422)	36,933	(39,025)	9,031	(29,994)
<b>Total transactions with owners, recognised directly in equity</b>										
Issue of shares under share option scheme	1,256	(556)	-	-	-	-	-	700	-	700
Recognition of share-based payments	-	6,389	-	-	-	-	-	6,389	-	6,389
<b>Balance at 31 December 2016</b>	5,667,546	6,389	726,699	20,075	5,862	(54,422)	(1,110,894)	5,261,255	(244,511)	5,016,744

## CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the year ended 31 December 2015

	Attributable to owners of the Company									
	Share capital HK\$'000	Share-based payments reserve HK\$'000	Special capital reserve HK\$'000	Foreign	Statutory surplus reserve HK\$'000	Investment revaluation reserve HK\$'000	Accumulated losses HK\$'000	Total HK\$'000	Non- controlling interests HK\$'000	Total equity HK\$'000
				currency						
				translation reserve HK\$'000						
<b>Balance at 1 January 2015</b>	574,117	13,253	726,699	52,081	5,862	-	(1,119,361)	252,651	(248,823)	3,828
<b>Total comprehensive income for the year ended 31 December 2015</b>	-	-	-	(10,470)	-	-	(28,580)	(39,050)	(4,719)	(43,769)
<b>Total transactions with owners, recognised directly in equity</b>										
Transfers	-	(114)	-	-	-	-	114	-	-	-
Issue of shares	5,042,258	-	-	-	-	-	-	5,042,258	-	5,042,258
Issue of shares under share option scheme	49,915	(12,583)	-	-	-	-	-	37,332	-	37,332
<b>Total transactions with owners, recognised directly in equity</b>	5,092,173	(12,697)	-	-	-	-	114	5,079,590	-	5,079,590
<b>Balance at 31 December 2015</b>	5,666,290	556	726,699	41,611	5,862	-	(1,147,827)	5,293,191	(253,542)	5,039,649

## CONSOLIDATED STATEMENT OF CASH FLOWS

For the year ended 31 December 2016

	2016 HK\$'000	2015 HK\$'000
<b>Cash flows from operating activities</b>		
Profit/(Loss) before income tax	42,051	(44,525)
Adjustments for:		
Interest income	(75,666)	(546)
Dividend income	(16,486)	–
Depreciation	1,919	436
Loss/(Gain) on disposals of property, plant and equipment	499	(83)
Impairment loss on prepayment and deposits	–	7,970
Share of loss from investments accounted for using equity method	3,259	–
Share-based payment	6,389	–
Disposal gains on available-for-sale investments	(38,326)	–
Impairment loss on available-for-sale investments	42,950	–
Realised gains on derivative instruments	(11,289)	–
Fair value gains on financial assets at fair value through profit or loss	(16,712)	–
Fair value gains on derivative financial instruments	(32,183)	–
Finance expenses	6,121	–
Foreign exchange losses on operating activities	7,707	–
Operating cash flows before movements in working capital	(79,767)	(36,748)
Change in margin receivables and other trade receivables, other receivables, prepayments and deposits	(99,302)	(1,060)
Change in loan and interest receivables	(1,223,000)	–
Change in margin accounts with financial institution, deposits with brokers and pledged bank deposits	(1,067,616)	13
Change in trade payable, margin payable, accruals and other payables	67,064	9,338
Cash used in operations	(2,402,621)	(28,457)
Purchases of available-for-sale financial assets	(2,670,444)	–
Purchases of financial assets at fair value through profit or loss	(340,000)	–
Proceeds from disposal of available-for-sale financial assets	1,084,258	–
Proceeds from disposal of derivative financial instruments	11,289	–
Dividend received	16,486	–
Bank and other interest received	81,264	546
Interest paid	(352)	–
Income tax paid	(87)	(85)
<b>Net cash used in operating activities</b>	<b>(4,220,207)</b>	<b>(27,996)</b>

## CONSOLIDATED STATEMENT OF CASH FLOWS

For the year ended 31 December 2016

	Note	2016 HK\$'000	2015 HK\$'000
<b>Cash flows from investing activities</b>			
Acquisition of subsidiaries		(553)	(18,639)
Purchases of property, plant and equipment		(10,058)	(224)
Proceeds from disposals of property, plant and equipment		35	141
Investment in associate		(126,466)	–
<b>Net cash used in investing activities</b>		<b>(137,042)</b>	<b>(18,722)</b>
<b>Cash flows from financing activities</b>			
Proceeds from issue of shares		–	5,079,590
Proceeds from issue of note		349,200	–
Proceeds from loan payable		387,739	–
<b>Net cash from financing activities</b>		<b>736,939</b>	<b>5,079,590</b>
Net (decrease)/increase in cash and cash equivalents		(3,620,310)	5,032,872
Cash and cash equivalents at the beginning of the year		5,062,465	29,567
Exchange (losses)/gains on cash and cash equivalents		(13,847)	26
<b>Cash and cash equivalents as at the end of the year</b>		<b>1,428,308</b>	<b>5,062,465</b>
<b>Analysis of the balances of cash and cash equivalents</b>			
Cash and bank balances	24	1,428,308	5,062,465

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2016

## 1. GENERAL INFORMATION

The Company was incorporated in Hong Kong with limited liability. The address of its registered and business office is Unit A02, 11/F, Bank of East Asia Harbour View Centre, 56 Gloucester Road, Wanchai, Hong Kong. The Company's shares are listed on the Main Board of The Stock Exchange of Hong Kong Limited (the "Stock Exchange").

The Company is an investment holding company. The principal activities of its principal subsidiaries include investment holding, provision of asset management services, consultancy services, financing services, insurance agency services, securities advisory, securities brokerage services, and trading.

This consolidated financial statements is presented in thousands of Hong Kong dollars ("HK\$'000"), unless otherwise stated.

In the opinion of the directors of the Company, at 31 December 2016, CMI Financial Holding Company Limited, a company incorporated in Hong Kong, is the immediate holding company; China Minsheng Investment Corporation Limited, a company incorporated in the People's Republic of China (the "PRC"), is the ultimate holding company.

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The principal accounting policies applied in the preparation of these consolidated financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

### 2.1 Basis of preparation

The consolidated financial statements of the Group have been prepared in accordance with all applicable Hong Kong Financial Reporting Standards ("HKFRS") and requirements of the Hong Kong Companies Ordinance Cap. 622. The consolidated financial statements have been prepared under the historical cost convention, as modified by the revaluation of available-for-sale financial investments, and financial assets and financial liabilities (including derivative financial instruments) at fair value through profit or loss.

The preparation of financial statements in conformity with HKFRS requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Group's accounting policies. The areas involving a higher degree judgement or complexity, or areas where assumptions and estimates are significant to the consolidated financial statements are disclosed in Note 3.7.



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2016

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

### 2.1 Basis of preparation *(Continued)*

#### (a) ***New and amended standards adopted by the group***

The following amendments to standards have been adopted by the Group for the first time for the financial year beginning on or after 1 January 2016:

- Clarification of acceptable methods of depreciation and amortisation — amendments to HKAS 16 and HKAS 38
- Annual improvements to HKFRSs 2012–2014 cycle
- Disclosure initiative — amendments to HKAS 1
- Equity method in separate Financial Statements — amendments to HKAS27

The adoption of these amendments did not have any material impact on the current period or any prior period.

#### (b) ***New standards and interpretations not yet adopted***

A number of new standards and amendments to standards and interpretations are effective for annual periods beginning after 1 January 2016 and have not been applied in preparing these consolidated financial statements. None of these is expected to have a significant effect on the consolidated financial statements of the Group, except the following set out below.

##### (i) *HKFRS 9 Financial instruments*

HKFRS 9, "Financial instruments", addresses the classification, measurement and recognition of financial assets and financial liabilities. The complete version of HKFRS 9 was issued in September 2014. It replaces the guidance in HKAS 39 that relates to the classification and measurement of financial instruments. HKFRS 9 retains but simplifies the mixed measurement model and establishes three primary measurement categories for financial assets: amortised cost, fair value through other comprehensive income ("OCI") and fair value through profit or loss. The basis of classification depends on the entity's business model and the contractual cash flow characteristics of the financial asset. Investments in equity instruments are required to be measured at fair value through profit or loss with the irrevocable option at inception to present changes in fair value in OCI not recycling. There is now a new expected credit losses model that replaces the incurred loss impairment model used in HKAS 39. For financial liabilities there were no changes to classification and measurement except for the recognition of changes in own credit risk in other comprehensive income, for liabilities designated at fair value through profit or loss. HKFRS 9 relaxes the requirements for hedge effectiveness by replacing the bright line hedge effectiveness tests. It requires an economic relationship between the hedged item and hedging instrument and for the 'hedged ratio' to be the same as the one management actually use for risk management purposes.

Contemporaneous documentation is still required but is different to that currently prepared under HKAS 39. The standard is effective for accounting periods beginning on or after 1 January 2018. Early adoption is permitted. A significant portion of the Group's available-for-sale financial assets would likely be classified as at fair value through other comprehensive income.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2016

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

### 2.1 Basis of preparation *(Continued)*

#### **(b) New standards and interpretations not yet adopted** *(Continued)*

##### (i) *HKFRS 9 Financial instruments (Continued)*

While the Group is yet to perform a detailed assessment of how its impairment assessment would be affected by the new model, it may result in an earlier recognition of credit loss.

The Group plans to adopt the standard when it becomes effective in 2018 without restating comparative information and is gathering data to quantify the potential impact arising from the adoption.

##### (ii) *HKFRS 15 Revenue from contracts with customers*

HKFRS 15, 'Revenue from contracts with customers' deals with revenue recognition and establishes principles for reporting useful information to users of financial statements about the nature, amount, timing and uncertainty of revenue and cash flows arising from an entity's contracts with customers. Revenue is recognised when a customer obtains control of a good or service and thus has the ability to direct the use and obtain the benefits from the good or service. The standard replaces HKAS 18 'Revenue' and HKAS 11 'Construction contracts' and related interpretations. The standard is effective for annual periods beginning on or after 1 January 2018 and earlier application is permitted. The Directors of the Group are assessing the impact of HKFRS 15.

The Group is currently assessing the impact of this standard and based on the Group's current exposures, it is expected that the standard may not have significant impact, when applied, on the consolidated financial statements of the Group.

##### (iii) *HKFRS 16 Leases*

HKFRS 16, 'Leases' addresses the definition of a lease, recognition and measurement of leases and establishes principles for reporting useful information to users of financial statements about the leasing activities of both lessees and lessors. A key change arising from HKFRS 16 is that most operating leases will be accounted for on balance sheet for lessees. The standard replaces HKAS 17 'Leases', and related interpretations. The Directors of the Group are assessing the impact of HKFRS 16.

The new standard is mandatory for financial years commencing on or after 1 January 2019. At this stage, the Group does not intend to adopt the standard before its effective date.

There are no other HKFRS or HK(IFRIC) interpretations that are not yet effective that would be expected to have a material impact on the Group.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2016

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

### 2.2 Subsidiaries

#### 2.2.1 Consolidation

Subsidiaries are entity (including structured entities) over which the Group has control. The Group controls an entity when the Group is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. Subsidiaries are consolidated from the date on which control is transferred to the group. They are deconsolidated from the date that control ceases.

The Group applies the acquisition method to account for business combinations. The consideration transferred for the acquisition of a subsidiary is the fair values of the assets transferred, the liabilities incurred to the former owners of the acquiree and the equity interests issued by the Group. The consideration transferred includes the fair value of any asset or liability resulting from a contingent consideration arrangement. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date.

The Group recognises any non-controlling interest in the acquiree on an acquisition-by-acquisition basis. Non-controlling interests in the acquiree that are present ownership interests and entitle their holders to a proportionate share of the entity's net assets in the event of liquidation are measured at either fair value or the present ownership interests' proportionate share in the recognised amounts of the acquiree's identifiable net assets. All other components of non-controlling interests are measured at their acquisition date fair value, unless another measurement basis is required by HKFRS.

Acquisition-related costs are expensed as incurred.

If the business combination is achieved in stages, the acquisition date carrying value of the acquirer's previously held equity interest in the acquiree is re-measured to fair value at the acquisition date; any gains or losses arising from such re-measurement are recognised in profit or loss. Any contingent consideration to be transferred by the Group is recognised at fair value at the acquisition date. Subsequent changes to the fair value of the contingent consideration that is deemed to be an asset or liability is recognised in accordance with HKAS 39 in profit or loss. Contingent consideration that is classified as equity is not remeasured, and its subsequent settlement is accounted for within equity.

The excess of the consideration transferred, the amount of any non-controlling interest in the acquiree and the acquisition-date fair value of any previous equity interest in the acquiree over the fair value of the identifiable net assets acquired is recorded as goodwill. If the total of consideration transferred, non-controlling interest recognised and previously held interest measured is less than the fair value of the net assets of the subsidiary acquired in the case of a bargain purchase, the difference is recognised directly in the consolidated statement of profit or loss.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2016

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

### 2.2 Subsidiaries *(Continued)*

#### 2.2.1 Consolidation *(Continued)*

Intra-group transactions, balances and unrealised gains on transactions between group companies are eliminated. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the transferred asset. When necessary, amounts reported by subsidiaries have been adjusted to conform with the Group's accounting policies.

Transactions with non-controlling interests that do not result in a loss of control are accounted for as equity transactions — that is, as transactions with the owners of the subsidiary in their capacity as owners. The difference between fair value of any consideration paid and the relevant share acquired of the carrying amount of net assets of the subsidiary is recorded in equity. Gains or losses on disposals to non-controlling interests are also recorded in equity.

When the Group ceases to have control, any retained interest in the entity is re-measured to its fair value at the date when control is lost, with the change in carrying amount recognised in profit or loss. The fair value is the initial carrying amount for the purposes of subsequently accounting for the retained interest as an associate, joint venture or financial asset. In addition, any amounts previously recognised in other comprehensive income in respect of that entity are accounted for as if the group had directly disposed of the related assets or liabilities. This may mean that amounts previously recognised in other comprehensive income are reclassified to profit or loss.

#### 2.2.2 Separate financial statements

Investments in subsidiaries are accounted for at cost less impairment. Cost includes direct attributable costs of investment. The results of subsidiaries are accounted for by the Company on the basis of dividend received and receivable.

Impairment testing of the investments in subsidiaries is required upon receiving a dividend from these investments if the dividend exceeds the total comprehensive income of the subsidiary in the period the dividend is declared or if the carrying amount of the investment in the separate financial statements exceeds the carrying amount in the consolidated financial statements of the investee's net assets including goodwill.

### 2.3 Associates

An associate is an entity over which the Group has significant influence but not control, generally accompanying a shareholding of between 20% and 50% of the voting rights. Investments in associates are accounted for using the equity method of accounting. Under the equity method, the investment is initially recognised at cost, and the carrying amount is increased or decreased to recognise the investor's share of the profit or loss of the investee after the date of acquisition. The Group's investments in associates include goodwill identified on acquisition. Upon the acquisition of the ownership interest in an associate, any difference between the cost of the associate and the group's share of the net fair value of the associate's identifiable assets and liabilities is accounted for as goodwill. If the ownership interest in an associate is reduced but significant influence is retained, only a proportionate share of the amounts previously recognised in other comprehensive income is reclassified to profit or loss where appropriate.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2016

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

### 2.3 Associates *(Continued)*

The Group's share of post-acquisition profit or loss is recognised in the consolidated statement of profit or loss, and its share of post-acquisition movements in other comprehensive income is recognised in other comprehensive income with a corresponding adjustment to the carrying amount of the investment. When the Group's share of losses in an associate equals or exceeds its interest in the associate, including any other unsecured receivables, the Group does not recognize further losses, unless it has incurred legal or constructive obligations or made payments on behalf of the associate. The Group determines at each reporting date whether there is any objective evidence that the investment in the associate is impaired. If this is the case, the Group calculates the amount of impairment as the difference between the recoverable amount of the associate and its carrying value. Profits and losses resulting from upstream and downstream transactions between the Group and its associate are recognised in the Group's consolidated financial statements only to the extent of unrelated investor's interests in the associates. Accounting policies of associates have been changed where necessary to ensure consistency with the policies adopted by the Group.

### 2.4 Segment reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The chief operating decision-maker is the person of Group that allocates resources to and assesses the performance of the operating segments of an entity. The Group has determined the executive directors as its chief operating decision maker.

### 2.5 Foreign currency translation

#### (A) **Functional and presentation currency**

Items included in the financial statements of each of the Group's entities are measured using the currency of the primary economic environment in which the entity operates ('the functional currency'). The consolidated financial statements are presented in thousands of HK dollars ("HK\$'000"), which is the Company's functional and the Group's presentation currency.

#### (B) **Transactions and balances**

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions or valuation where items are re-measured. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the consolidated statement of profit or loss.

Foreign exchange gains and losses that relate to borrowings and cash and cash equivalents are presented in the consolidated statement of profit or loss within 'finance costs'. All other foreign exchange gains and losses are presented in the consolidated statement of profit or loss within "other income" or "other operating expenses".

Translation differences on non-monetary financial assets and liabilities such as equities held at fair value through profit or loss are recognised in profit or loss as part of the fair value gain or loss, except that for non-monetary financial assets, such as equities, classified as available for sale, in which case with translation differences are included in other comprehensive income.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2016

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

### 2.5 Foreign currency translation *(Continued)*

#### **(C) Group companies**

The results and financial position of all the group entities (none of which has the currency of a hyper-inflationary economy) that have a functional currency different from the presentation currency are translated into the presentation currency as follows:

- (a) assets and liabilities for each balance sheet presented are translated at the closing rate at the date of that balance sheet;
- (b) income and expenses for each consolidated statement of profit or loss are translated at average exchange rates (unless this average is not a reasonable approximation of the cumulative effect of the rates prevailing on the transaction dates, in which case income and expenses are translated at the rate on the dates of the transactions); and
- (c) all resulting currency translation differences are recognised in other comprehensive income.

Goodwill and fair value adjustments arising on the acquisition of a foreign entity are treated as assets and liabilities of the foreign entity and translated at the closing rate. Currency translation differences arising are recognised in other comprehensive income.

### 2.6 Property, plant and equipment

Property, plant and equipment is stated at historical cost less depreciation. Historical cost includes expenditure that is directly attributable to the acquisition of the items.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. All other repairs and maintenance are charged to the consolidated statement of profit or loss during the financial period in which they are incurred.

Depreciation of property, plant and equipment is calculated using the straight-line method to allocate their cost to their residual values over their estimated useful lives, as follows:

Leasehold improvements	Over the lease term (2–3 years)
Furniture, fixtures and office equipment	20%
Software	20%
Motor vehicles	20%

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting period.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount and are recognised within "Other income" in the consolidated statement of profit or loss.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2016

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

### 2.7 Intangible assets

#### (A) **Goodwill**

Goodwill arises on the acquisition of subsidiaries represents the excess of the consideration transferred, the amount of any non-controlling interest in the acquiree and the acquisition-date fair value of any previous equity interest in the acquiree over the fair value of the identified net assets acquired.

For the purpose of impairment testing, goodwill acquired in a business combination is allocated to each of the cash-generating units ("CGUs"), or groups of CGUs, that is expected to benefit from the synergies of the combination. Each unit or group of units to which the goodwill is allocated represents the lowest level within the entity at which the goodwill is monitored for internal management purposes. Goodwill is monitored at the operating segment level.

Goodwill impairment reviews are undertaken annually or more frequently if events or changes in circumstances indicate a potential impairment. The carrying value of the CGU containing the goodwill is compared to the recoverable amount, which is the higher of value in use and the fair value less costs of disposal. Any impairment is recognised immediately as an expense and is not subsequently reversed.

#### (B) **Trading right**

Separately acquired licences are shown at historical cost. Licenses acquired in a business combination are recognised at fair value at the acquisition date. Intangible assets that have an indefinite useful life are not subject to amortisation and are tested annually for impairment.

Assets that are subject to amortisation are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs of disposal and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units). Non-financial assets other than goodwill that suffered an impairment are reviewed for possible reversal of the impairment at each reporting date.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2016

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

### 2.8 Financial assets

#### ***Initial recognition and measurement***

Financial assets within the scope of HKAS 39 are classified as financial assets at fair value through profit or loss, available-for-sale financial assets and loans and receivables. The Group determines the classification of its financial assets at initial recognition. When financial assets are recognised initially, they are measured at fair value plus transaction costs, except in the case of financial assets recorded at fair value through profit or loss.

All regular way purchases and sales of financial assets are recognised on the trade date, that is, the date that the Group commits to purchase or sell the asset. Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the period generally established by regulation or convention in the marketplace.

Assets are classified as current assets if expected to be settled within 12 months; otherwise, they are classified as non-current.

The Group's financial assets include margin receivables and other trade receivables, other receivables, available-for-sale financial assets, financial assets designated at fair value through profit or loss, derivative financial instruments, loan and interest receivables, deposits with brokers, margin accounts with financial institution, pledged bank deposits and cash and cash equivalents.

#### ***Subsequent measurement***

The subsequent measurement of financial assets depends on their classification as follows:

*i. Financial assets at fair value through profit or loss*

Financial assets at fair value through profit or loss include financial assets held for trading and financial assets designated upon initial recognition as at fair value through profit or loss. Financial assets are classified as held for trading if they are acquired for the purpose of sale in the near term. Financial assets at fair value through profit or loss are carried in the statement of financial position at fair value with net changes in fair value recognised in revenue in the consolidated statement of profit or loss within "Net investment income" in the period in which they arise. These net fair value changes do not include any interest earned on these financial assets. Interest income is recognised on an accrual basis using the effective interest rate method by applying the rate that exactly discounts the estimated future cash receipts through the expected life of the financial instrument or a shorter period, when appropriate, to the net carrying amount of the financial asset.

Financial assets designated upon initial recognition at fair value through profit or loss are designated at the date of initial recognition and only if the criteria under HKAS 39 are satisfied.



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2016

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

### 2.8 Financial assets *(Continued)*

#### **Subsequent measurement** *(Continued)*

##### ii. *Loans and receivables*

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. After initial measurement, such assets are subsequently measured at amortised cost using the effective interest rate method less any allowance for impairment. Amortised cost is calculated by taking into account any discount or premium on acquisition and includes fees or costs that are an integral part of the effective interest rate. The effective interest rate amortisation is included in "Interest income" in profit or loss. The loss arising from impairment on loans and receivables is recognised in profit or loss.

##### iii. *Available-for-sale financial assets*

Available-for-sale financial assets are non-derivative financial assets that are not classified as loans and receivables, held-to-maturity investments or financial assets at fair value through profit or loss. Available-for-sale financial assets are subsequently measured at fair value. Gains or losses arising from changes in fair value of these investments are recognised in other comprehensive income and accumulated in the investment revaluation reserve, until the investments are disposed of or there is objective evidence that the investments are impaired, at which time the cumulative gains or losses previously recognised in other comprehensive income are reclassified from equity to profit or loss. Interest calculated using the effective interest method and dividends on available-for-sale equity investments are recognised in the consolidated statement of profit or loss within "Net investment income".

### 2.9 Impairment of financial assets

The Group assesses at the end of each reporting period whether there is any objective evidence that a financial asset or a group of financial assets is impaired. A financial asset or a group of financial assets is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (an incurred "loss event") and that loss event has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated. Evidence of impairment may include indications that a debtor or a group of debtors is experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganisation and observable data indicating that there is a measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

#### **Financial assets carried at amortised cost**

For financial assets carried at amortised cost, the Group first assesses individually whether objective evidence of impairment exists for financial assets that are individually significant, or collectively for financial assets that are not individually significant. If the Group determines that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses them for impairment. Assets that are individually assessed for impairment and for which an impairment loss is, or continues to be, recognised are not included in a collective assessment of impairment.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2016

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

### 2.9 Impairment of financial assets *(Continued)*

#### **Financial assets carried at amortised cost** *(Continued)*

The Group reviews its loans and margin receivable portfolio to assess impairment on a regular basis. In determining whether an impairment loss should be recorded in the consolidated statement of profit or loss, the Group makes judgement as to whether there is any observable data indicating that there is a measurable decrease in the estimated future cash flows from the loans and accounts receivable. This evidence may include observable data indicating that there has been an adverse change in the payment status of borrowers in a group, or national or local economic conditions that correlate with defaults on assets in the Group. The methodology and assumptions used for estimating both the amount and timing of future cash flows are reviewed regularly to reduce any differences between loss estimates and actual loss experience.

If there is objective evidence that an impairment loss has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not yet been incurred). The present value of the estimated future cash flows is discounted at the financial asset's original effective interest rate (i.e., the effective interest rate computed at initial recognition). If a loan has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate. The carrying amount of the asset is reduced through the use of an allowance account and the amount of the loss is recognised in profit or loss. Interest income continues to be accrued on the reduced carrying amount and is accrued using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss. Loans and receivables together with any associated allowance are written off when there is no realistic prospect of future recovery and all collateral has been realised or has been transferred to the Group. If, in a subsequent period, the amount of the estimated impairment loss increases or decreases because of an event occurring after the impairment was recognised, the previously recognised impairment loss is increased or reduced by adjusting the allowance account. If a write-off is later recovered, the recovery is credited to profit or loss.

#### **Available-for-sale financial assets**

A significant or prolonged decline in the fair value of the security below its cost is also evidence that the assets are impaired. If any such evidence exists the cumulative loss — measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognised in profit or loss — is removed from equity and recognised in profit or loss. Impairment losses recognised in the consolidated statement of profit or loss on equity instruments are not reversed through the consolidated statement of profit or loss.

### 2.10 Derivative financial instruments

Derivatives are initially recognised at fair value on the date on which a derivative contract is entered into and are subsequently remeasured at their fair value. Fair values are obtained from quoted market prices in active market, including recent market transactions, and valuation techniques, including discounted cash flow models and options pricing models, as appropriate. All derivatives are carried as assets when fair value is positive and as liabilities when fair value is negative.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2016

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

### 2.11 Financial liabilities

Financial liabilities including note payable, loan and interest payables, trade payables, margin payables and other payables are subsequently measured at amortised cost, using the effective interest method.

### 2.12 Offsetting financial instruments

Financial assets and liabilities are offset and the net amount reported in the balance sheet when there is a legally enforceable right to offset the recognised amounts and there is an intention to settle on a net basis or realise the asset and settle the liability simultaneously. The legally enforceable right must not be contingent on future events and must be enforceable in the normal course of business and in the event of default, insolvency or bankruptcy of the company or the counterparty.

### 2.13 Trade and other receivables

Trade receivables are amounts due from customers for services performed in the ordinary course of business. If collection of trade and other receivables is expected in one year or less (or in the normal operating cycle of the business if longer), they are classified as current assets. If not, they are presented as non-current assets.

Trade and other receivables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method, less allowance for impairment.

### 2.14 Cash and cash equivalents

In the consolidated statement of cash flows, cash and cash equivalents include cash in hand, deposits held at call with banks and other short-term highly liquid investments with original maturities of three months or less, and bank overdrafts.

### 2.15 Segregated accounts

Segregated accounts maintained by the Group to hold clients' monies are treated as off balance sheet items and are disclosed in note 24 to the consolidated financial statements.

### 2.16 Share capital

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of new shares or options are shown in equity as a deduction, net of tax, from the proceeds.

Dividend on ordinary shares is recognised as a liability in the consolidated financial statements in the period in which it is approved by the shareholders or directors where appropriate.

### 2.17 Note payable and loan payable

Note payable and loan payable recognised initially at fair value, net of transaction costs incurred. Borrowings are subsequently carried at amortised cost; any difference between the proceeds (net of transaction cost) and the redemption value is recognised in the consolidated statement of profit or loss over the period of the borrowings using the effective interest method.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2016

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

### 2.17 Note payable and loan payable *(Continued)*

Fees paid on the establishment of loan facilities are recognised as transaction costs of the loan to the extent that it is probable that some or all of the facility will be drawn down. In this case, the fee is deferred until the draw-down occurs. To the extent there is no evidence that it is probable that some or all of the facility will be drawn down, the fee is capitalised as a pre-payment for liquidity services and amortised over the period of the facility to which it relates.

Note payable and loan payable are removed from the balance sheet when the obligation specified in the contract is discharged, cancelled or expired. The difference between the carrying amount of a financial liability that has been extinguished or transferred to another party and the consideration paid, including any non-cash assets transferred or liabilities assumed, is recognised in profit or loss as other income or finance costs.

Note payable and loan payable classified as current liabilities unless the Group has an unconditional right to defer settlement of the liability for at least 12 months after the end of the reporting period.

### 2.18 Trade payables

Trade payables are obligations to pay for services that have been acquired in the ordinary course of business. Trade payables are classified as current liabilities if payment is due within one year or less (or in the normal operating cycle of the business if longer). If not, they are presented as non-current liabilities.

Trade payables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method.

### 2.19 Current and deferred income tax

The tax expense for the period comprises current and deferred tax. Tax is recognised in the consolidated statement of profit or loss, except to the extent that it relates to items recognised in other comprehensive income or directly in equity. In this case, the tax is also recognised in other comprehensive income or directly in equity, respectively.

#### **(A) Current income tax**

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the balance sheet date in the countries where the Company's subsidiaries and associates operate and generate taxable income. Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation. It establishes provisions where appropriate on the basis of amounts expected to be paid to the tax authorities.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2016

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

### 2.19 Current and deferred income tax *(Continued)*

#### **(B) Deferred income tax**

Deferred income tax is recognised, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the consolidated financial statements. However, deferred tax liabilities are not recognised if they arise from the initial recognition of goodwill, the deferred income tax is not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit or loss. Deferred income tax is determined using tax rates (and laws) that have been enacted or substantively enacted by the balance sheet date and are expected to apply when the related deferred income tax asset is realised or the deferred income tax liability is settled.

Deferred income tax assets are recognised only to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilised.

Deferred income tax liabilities are provided on taxable temporary differences arising from investments in subsidiaries, associates and joint arrangements, except for deferred income tax liability where the timing of the reversal of the temporary difference is controlled by the Group and it is probable that the temporary difference will not reverse in the foreseeable future. Generally the Group is unable to control the reversal of the temporary difference for associates. Only when there is an agreement in place that gives the Group the ability to control the reversal of the temporary difference in the foreseeable future, deferred tax liability in relation to taxable temporary differences arising from the associate's undistributed profits is not recognised.

Deferred income tax assets are recognised on deductible temporary differences arising from investments in subsidiaries, associates and joint arrangements only to the extent that it is probable the temporary difference will reverse in the future and there is sufficient taxable profit available against which the temporary difference can be utilised.

#### **(C) Offsetting**

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the deferred income tax assets and liabilities relate to income taxes levied by the same taxation authority on either the taxable entity or different taxable entities where there is an intention to settle the balances on a net basis.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2016

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

### 2.20 Employee benefits

#### **(A) Retirement benefits scheme**

The Group operates a defined contribution Mandatory Provident Fund retirement benefits scheme (the "Scheme") under the Mandatory Provident Fund Schemes Ordinance for all of its employees in Hong Kong. Contributions are made based on a percentage of the employees' basic salaries and are charged to the profit or loss as they become payable in accordance with the rules of the Scheme.

The employees of the Group's subsidiaries which operate in Mainland China are required to participate in a central pension scheme operated by the local municipal government. These subsidiaries are required to contribute certain percentage of its payroll costs, depending on the location of the subsidiaries, of their payroll costs to the central pension scheme. The contributions are charged to the consolidated statement of profit or loss as they become payable in accordance with the rules of the central pension scheme.

#### **(B) Employee level entitlements**

Employee entitlements to annual leave are recognised when they are accrued to employees. A provision is made for the estimated liability for annual leave as a result of services rendered by employees up to the balance sheet date.

#### **(C) Bonus**

The Group recognises a liability and an expense for bonuses, in which the bonus scheme is at the discretion of the Group's Directors based on the Group performance that takes into consideration the profit attributable to the Group after certain adjustments. The Group recognises a provision where contractually obliged or where there is a past practice that has created a constructive obligation.

#### **(D) Share-based payments**

The Group issues equity-settled share-based payments to certain employees and Directors (note 30).

Equity-settled share-based payments to employees are measured at the fair value (excluding the effect of non-market based vesting conditions) of the equity instruments at the date of grant. The fair value determined at the grant date of the equity-settled share-based payments is expensed on a straightline basis over the vesting period, based on the Group's estimate of shares that will eventually vest and adjusted for the effect of non-market based vesting conditions.

Equity-settled share-based payments to certain employees and Directors are measured at the fair value of the services rendered or, if the fair value of the services rendered cannot be reliably measured, at the fair value of the equity instruments granted. The fair value is measured at the date the Group receives the services and is recognised as expense.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2016

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

### 2.21 Provision

A provision is recognised when a present obligation (legal or constructive) has arisen as a result of a past event and it is probable that a future outflow of resources will be required to settle the obligation, provided that a reliable estimate can be made of the amount of the obligation. When the time value of money is material, provisions are stated at the present value of the expenditure expected to settle the obligation. Where it is not probable that an outflow of economic benefits will be required, or the amount cannot be estimated reliably, the obligation is disclosed as a contingent liability unless the probability of outflow of economic benefits is remote. Possible obligations, whose existence will only be confirmed by the occurrence or non-occurrence of one or more future events are also disclosed as contingent liabilities unless the probability of outflow of economic benefits is remote.

### 2.22 Revenue recognition

Revenue is recognised when it is probable that the economic benefits will flow to the Group and when the revenue can be measured reliably, on the following bases:

#### (A) *Interest income*

Interest income includes interest income from loan lending, bank deposits and margin lending. Interest income for all interest-bearing financial instruments are recognised within "Interest income" in the consolidated statement of profit or loss using the effective interest method. The effective interest method is a method of calculating the amortised cost of a financial asset and of allocating the interest income over the relevant period.

The effective interest rate is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument or, where appropriate, a shorter period to the net carrying amount of the financial asset. When calculating the effective interest rate, the Group estimates cash flows considering all contractual terms of the financial instrument, but does not consider future credit losses. The calculation includes all fees and points paid or received between parties to the contract that are an integral part of the effective interest rate.

Once a financial asset or a group of similar financial assets has been written down as a result of an impairment loss, interest income is recognised using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss.

#### (B) *Commission and fee income*

Commission and fee income includes brokerage commission income, loan arrangement fee income and insurance agency income.

Brokerage commission income on dealing in securities contracts is recognised on a trade date basis when the relevant transaction is executed.

Loan arrangement fees are recognised as revenue when the loan has been granted by the Group and accepted by the borrowers and the related arrangement services have been completed.

Insurance agency and other fee income are recognised as revenue when the Group performs its role as an agent and when the corresponding services are rendered.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2016

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

### 2.22 Revenue recognition *(Continued)*

#### **(C) Net investment income**

Net investment income includes gain on disposals of available-for-sale investments, net gain on financial assets designated at fair value through profit or loss and derivative financial instruments and dividend income. They are recognised on the transaction dates when the relevant contract notes are executed whilst the unrealised profits or losses are recognised from valuation at the end of the reporting period in accordance with the accounting policies for financial instruments. Dividend income is recognised when the right to receive payment is established.

#### **(D) Sales of goods**

Revenues from the sales of goods are recognised on the transfer of significant risks and rewards of ownership, which generally coincides with the time when the goods are delivered and the title has passed to the customers.

### 2.23 Finance costs

General and specific borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale.

All other finance costs are recognised in consolidated statement of profit or loss in the period in which they are incurred.

Finance costs include interest expense and exchange differences arising from foreign currency borrowings to the extent that they are regarded as an adjustment to interest costs. The exchange gain and losses that are an adjustment to interest costs include the interest rate differential between borrowing costs that would be incurred if the entity had borrowed funds in its functional currency, and the borrowing costs actually incurred on foreign currency borrowings.

## 3. FINANCIAL RISK MANAGEMENT

The Group's activities expose it to a variety of financial risks: market risk (including foreign exchange risk, price risk and interest rate risk), credit risk and liquidity risk. The Group's overall risk management objective is to enhance shareholder value while retaining exposure within acceptable thresholds in response to changes in markets. The Group has a robust risk management system in place to identify, analyse, assess and manage risks.

The Group's risk management is carried out by the Risk Management Department under policies approved by the board of directors. The Group's Risk Management Department provides written principles for overall risk management, as well as written policies covering specific areas, such as mitigating credit risk, market risk, liquidity risk, capital management risk and risk limits setting and monitoring.



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2016

### 3. FINANCIAL RISK MANAGEMENT *(Continued)*

#### 3.1 Market risk

##### 3.1.1 Foreign exchange risk

The Group has certain exposures to foreign currency risk as some of its business transactions, assets and liabilities are denominated in currencies other than the functional currency, such as US dollars ("USD"), Renminbi ("RMB") and European dollar ("EUR"). As USD is pegged to HK\$, the Group does not expect any significant movement in the USD/HK\$ exchange rate. The directors have also assessed the impact of foreign currency risk and considered that it is insignificant to the Group. The Group currently does not have a foreign currency hedging policy in respect of foreign currency transactions, assets and liabilities. The Group will monitor its foreign currency exposures closely and will consider hedging significant foreign currency exposures should the need arise.

The following table indicates the impact of management's reasonable expectation on the movement in foreign exchange rate on the Group's profit/loss before income tax and on other comprehensive income as at 31 December 2016 and 2015:

#### As at 31 December 2016

	(Decrease)/ increase in profit before tax HK\$'000	(Decrease)/ increase in other comprehensive income HK\$'000
If Hong Kong Dollar strengthens/weakens against RMB by 5%	(4,101)	(17,282)
If Hong Kong Dollar strengthens/weakens against EUR by 5%	151	(4,563)

#### As at 31 December 2015

	(Decrease)/ increase in loss before tax HK\$'000	(Decrease)/ increase in other comprehensive income HK\$'000
If Hong Kong Dollar strengthens/weakens against RMB by 5%	–	2,842

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2016

## 3. FINANCIAL RISK MANAGEMENT (Continued)

### 3.1 Market risk (Continued)

#### 3.1.2 Price risk

The Group is exposed to equity securities price risk because of investments held by the Group and classified on the consolidated statement of financial position either as available-for-sale or at fair value through profit or loss. Some of the Group's equity investments are listed on stock exchange in the world and are valued at quoted market prices as at reporting date.

To manage its price risk arising from investments in equity securities, the Group diversifies its portfolio. The Group's exposures are closely monitored by other relevant internal control units, including Risk Management Department, the Finance Department, the Legal and Compliance Department and the Internal Audit Department.

#### Listed equity investments

The table below summarises the impact of changes in the Hong Kong Hang Seng Index and other relevant indexes on the Group's profit before income tax for the year and on the investment revaluation reserve. The analysis is based on the assumption that the equity index had changed by 5% with all other variables held constant and all the listed equity instruments move according to the historical correlation with the index (2015: Nil).

#### Hong Kong Hang Seng Index and other relevant indexes

	2016	
	Impact on profit before tax HK\$'000	Impact on the investment revaluation reserve in equity HK\$'000
Increase/Decrease by 5%	–	33,050

#### Unlisted investment fund and equity investments

The fair value of unlisted investment fund and equity investments depend on the valuation of the respective investments or underlying investments. It is assumed that if the valuation increased/decreased by 5%, profit before income tax for the year would have an estimated HK\$19,322,000 increase/decrease (2015: Nil), and investment revaluation reserve in other comprehensive income would have an estimated HK\$40,180,000 increase/decrease (2015: Nil).

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2016

## 3. FINANCIAL RISK MANAGEMENT *(Continued)*

### 3.1 Market risk *(Continued)*

#### 3.1.3 Interest rate risk

The Group's exposures to the risk of changes in market interest rates relates primarily to the Group's loan and interest receivables, margin receivables, note payable, loan payable, margin payables and cash and bank balances.

The Group's investment in fixed-rate term loans are of shorter duration and carried at amortised cost and therefore management consider they are not subject to fair value change as a result of change in reasonable possible shift of market interest rate.

Loans to margin clients at floating/variable rates (such as margin receivables) expose the Group to interest rate risk. Interest income on cash at banks and interest expense on borrowing will fluctuate at floating rates based on movement in short term bank interest rate.

The Group's cash flow interest rate risk is mainly concentrated on the fluctuation of Hong Kong Interbank Offered Rate ("HIBOR") arising from the Group's variable interest rate instruments. As at 31 December 2016, if the interest rate had been 50 basis points (31 December 2015: 50 basis points) higher/lower, the Group's profit before income tax would decrease/increase by HK\$1,746,000 (31 December 2015: Nil). The sensitivity analysis above is prepared assuming the financial instruments outstanding at the end of the reporting period were outstanding for the whole year. A 50 basis points (31 December 2015: 50 basis points) increase or decrease is used when reporting interest rate internally to key management personnel and represents management's assessment of the reasonably possible change in interest rates.

### 3.2 Credit risk

Credit exposures arise principally from margin receivables, loan and interest receivables, pledged bank deposits, margin accounts, deposits with brokers, bank balances, derivative financial instruments and client trust bank balances with a maximum exposure equal to the carrying amounts of these financial assets in the consolidated statement of financial position.

Credit risk of the Group mainly arises from credit exposures with respect to margin financing business of the Group's securities brokerage business and the loan lending business of the Group. In addition, the Group is exposed to a concentration of credit risk on cash and investments at banks or custodians.

The Group minimises the credit risk by segregating the Risk Management function from the investment department. This provide a fundamental control to prevent fraud, ensure quality of works, and safeguard the Group's assets as well as integrity of books and records.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2016

## 3. FINANCIAL RISK MANAGEMENT *(Continued)*

### 3.2 Credit risk *(Continued)*

The Group manages its credit risk in the following perspectives:

#### ***Margin Financing Business and Loan Lending Business***

The Group maintains effective credit risk management system to evaluate creditworthiness of counterparties. The following factors will be considered when determining the credit risk of loan receivables:

1. Counterparties' credit rating by reputable credit rating agencies;
2. Counterparties' investment objective, investment history, and risk appetite;
3. Counterparties' past record and defaults;
4. Counterparties' capital base, the existence and amount of guarantees, and by whom such guarantees are given;
5. Any known events which may have an adverse impact on the counterparties' financial status, potential for default or accuracy of information stored regarding the client; and
6. Where credit is extended to cover margin trading, appropriate haircuts are made to market value to establish the counterparty has adequate equity.

The Group monitors the cash flows from loan receivables to ensure that they are in accordance with mutually signed agreement and the expected timeline. In case there is delay, the Group will communicate with counterparties to identify if there is trigger event on credit risk issue.

#### ***Cash and Investments at Bank or Custodian***

The Group's bank balances are deposited in reputable and large commercial banks. For the client trust bank balances which are held in segregated accounts, they are deposited in authorised financial institutions in Hong Kong. The credit risk of bank balances and client trust bank balances are considered to be low. Most of the cash and cash equivalents are held by a bank with a credit rating of BBB+ or above (2015: BBB+ or above).

None of the financial assets is either past due or impaired. No impairment allowance were made for the year ended 31 December 2016 and 2015.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2016

### 3. FINANCIAL RISK MANAGEMENT *(Continued)*

#### 3.3 Liquidity risk

Certain subsidiaries of the Group's operations are subject to various statutory liquidity requirements as prescribed by the Hong Kong Securities and Futures Commission in accordance with the Hong Kong Securities and Futures Ordinance (the "HKSF"). The Group has put in place a monitoring system to ensure that it maintains adequate liquid capital to fund its business commitments and to comply with relevant liquid capital requirements under the HKSF. The liquidity risk of the Group is managed by regularly monitoring current and expected liquidity requirements to ensure that it maintains sufficient reserves of cash and current working capital to meet its liquidity requirements in the short and longer term. The Group holds sufficient cash and deposits on demand to repay its liabilities.

The table below presents the cash flows payable by the Group under financial liabilities by remaining contractual maturities as at 31 December 2016 and 2015. The amounts disclosed in the table are the contractual undiscounted cash flows.

#### As at 31 December 2016

	On demand or less than 1 year HK'000	Between 1 and 2 years HK\$'000	Between 2 and 5 years HK\$'000	Over 5 years HK\$'000	Total HK\$'000
Note payable	–	–	349,200	–	349,200
Loan and interest payables	436,620	25,173	73,452	–	535,245
Trade payables	16,759	–	–	–	16,759
Margin payables	46,538	–	–	–	46,538
Other payables	6,817	–	–	–	6,817
	506,734	25,173	422,652	–	954,559

#### As at 31 December 2015

	On demand or less than 1 year HK'000	Between 1 and 2 years HK\$'000	Between 2 and 5 years HK\$'000	Over 5 years HK\$'000	Total HK\$'000
Trade payables	18,966	–	–	–	18,966
Other payables	17,742	–	–	–	17,742
	36,708	–	–	–	36,708

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2016

## 3. FINANCIAL RISK MANAGEMENT *(Continued)*

### 3.4 Capital management

The Group's objectives when managing capital are

- (a) to comply with the liquid capital requirements under the Securities and Futures Commission in Hong Kong;
- (b) to safeguard the Group's ability to continue as a going concern so that it can continue to provide returns for shareholders and benefits for other stakeholders;
- (c) to support the Group's stability and growth; and
- (d) to maintain a strong capital base to support the development of its business.

Consistent with others in the industry, the Group monitors capital on the basis of the gearing ratio. The ratio is calculated as total debt divided by total equity.

The Group's gearing ratio at the balance sheet date is shown below:

	2016 HK\$'000	2015 HK\$'000
Total debt	897,132	45,191
Total equity	5,016,744	5,039,649
Gearing ratio	18%	1%

Two subsidiaries of the Group (the "Licensed Subsidiaries") are registered with the Hong Kong Securities and Futures Commission ("SFC") to conduct respective regulated activities in Hong Kong. The Licensed Subsidiaries are subject to liquid capital requirements under the Hong Kong Securities and Futures (Financial Resources) Rules ("FRR") adopted by the SFC. Under the FRR, the Licensed Subsidiaries must maintain its liquid capital (assets and liabilities adjusted as determined by FRR) in excess of required liquid capital.

All licensed corporations within the Group complied with their required liquid capital during the years ended 2016 and 2015.

A subsidiary of the Group, which was acquired in 2016, is a member of the Professional Insurance Brokers Association Limited and is required to maintain a minimum paid-up capital of HK\$100,000 at all times.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2016

### 3. FINANCIAL RISK MANAGEMENT *(Continued)*

#### 3.5 Fair value estimation

The following table represents the carrying value of financial instruments measured at fair value at the end of reporting period across the three levels of the fair value hierarchy defined in HKFRS 7 Financial Instruments: Disclosures, with the fair value of each financial instrument categorised in its entirety based on the lowest level of input that is significant to that fair value measurement. The levels are defined as follows:

Level 1 (highest level):	fair values measured using quoted prices (unadjusted) in active markets.
Level 2:	fair values measured using quoted price in active markets for similar financial instruments, or using valuation techniques in which all significant inputs are directly or indirectly based on observable market data.
Level 3 (lowest level):	fair values measured using valuation techniques in which any significant input is not based on observable market data.

#### As at 31 December 2016

	Level 1 HK\$'000	Level 2 HK\$'000	Level 3 HK\$'000	Total HK\$'000
<b>Assets</b>				
<b>Financial assets designated at fair value through profit or loss</b>				
— Unlisted investment funds	—	356,712	—	356,712
<b>Available-for-sale financial assets</b>				
— Listed equity investments	661,005	—	—	661,005
— Unlisted equity investments	—	—	50,495	50,495
— Unlisted investment funds	—	196,010	557,096	753,106
<b>Derivative financial assets</b>				
— Foreign exchange forward contracts	—	13,744	—	13,744
— Written put option	—	18,439	—	18,439
<b>Total</b>	<b>661,005</b>	<b>584,905</b>	<b>607,591</b>	<b>1,853,501</b>

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2016

### 3. FINANCIAL RISK MANAGEMENT *(Continued)*

#### 3.5 Fair value estimation *(Continued)*

As at 31 December 2015

	Level 1 HK\$'000	Level 2 HK\$'000	Level 3 HK\$'000	Total HK\$'000
<b>Assets</b>				
<b>Available-for-sale financial assets</b>				
— Unlisted equity investment	—	—	199	199

The fair value of financial instruments traded in active markets is based on quoted market prices at the balance sheet date. A market is regarded as active if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis. The quoted market price used for financial assets held by the Group is the current bid price. These instruments are included in level 1. Instruments included in level 1 comprise primarily listed equity investments classified as financial assets designated at fair value through profit or loss or available-for-sale financial assets.

The fair value of financial instruments that are not traded in an active market is determined by using valuation techniques. These valuation techniques maximise the use of observable market data where it is available and rely as little as possible on entity specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in level 2.

Unlisted investment funds classified as level 2 is mainly because they are open-ended investment fund and their underlying investments are listed equity investments.

There have been no significant transfers between level 1, level 2 and level 3 for the year ended 31 December 2016 and 2015.



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2016

### 3. FINANCIAL RISK MANAGEMENT *(Continued)*

#### 3.5 Fair value estimation *(Continued)*

The following table presents the changes in level 3 instruments for the year ended 31 December 2016:

	2016 HK\$'000	2015 HK\$'000
<b>Available-for-sale financial assets</b>		
At the beginning of the year	199	208
Purchased during the year	632,307	–
Unrealised loss recognised during the year	(24,904)	–
Currency translation difference	(11)	(9)
At the end of the year	607,591	199
Changes in unrealised gains/(losses) for the year included in profit or loss at the end of the year	–	–

Below is the table setting out quantitative information about fair value measurements using significant unobservable inputs (Level 3).

Equity Investments	Fair value as at 31 December 2016	Valuation techniques	Unobservable input	Range
Unlisted equity investments	50,495	Recent transactions (note a)	n/a	n/a
Unlisted investment funds	557,096	Net asset value (note b)	n/a	n/a

- (a) The Group has determined that the price of the recent transaction represents fair value at the end of the reporting period.
- (b) The Group has determined that the reported net asset value represents fair value at the end of the reporting period.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2016

### 3. FINANCIAL RISK MANAGEMENT *(Continued)*

#### 3.6 Offsetting financial assets and financial liabilities

The following financial assets are subject to offsetting, enforceable master netting arrangements and similar agreements (2015: Nil).

As at 31 December 2016

	Gross amounts of recognised financial liabilities set off in the consolidated statement of financial position		Net amounts of financial assets presented in the consolidated statement of financial position		Related amounts not set off in consolidated statement of financial position		Net Amount HK\$'000
	Gross amounts of recognised financial assets HK\$'000	consolidated statement of financial position HK\$'000	consolidated statement of financial position HK\$'000	consolidated statement of financial position HK\$'000	Financial Instruments HK\$'000	Cash collateral received HK\$'000	
Derivative financial assets	32,183	–	32,183	–	–	–	32,183
Total	32,183	–	32,183	–	–	–	32,183

For the financial assets and liabilities subject to enforceable master netting arrangements or similar arrangements above, each agreement between the Group and the counterparty allows for net settlement of the relevant financial assets and liabilities when both elect to settle on a net basis. In the absence of such an election, financial assets and liabilities will be settled on a gross basis, however, each party to the master netting agreement or similar agreement will have the option to settle all such amounts on a net basis in the event of default of the other party. According to the terms of each agreement, an event of default includes failure by a party to make payment when due; failure by a party to perform any obligation required by the agreement (other than payment) if such failure is not remedied within periods of 30 to 60 days after notice of such failure is given to the party; or bankruptcy.

#### 3.7 Critical accounting estimates and judgements

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

##### 3.7.1 Critical accounting estimates and assumptions

The Group makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are addressed below.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2016

## 3. FINANCIAL RISK MANAGEMENT *(Continued)*

### 3.7 Critical accounting estimates and judgements *(Continued)*

#### 3.7.1 Critical accounting estimates and assumptions *(Continued)*

##### *Fair value of available-for-sale investments not quoted in active markets*

The directors of the Group use their judgement in selecting an appropriate valuation technique for financial instruments not quoted in an active market. Valuation techniques commonly used by market practitioners are applied. The estimation of fair value of unlisted equity instruments are determined in accordance with generally accepted pricing models, which includes some assumptions not supported by observable market prices or rates. The carrying amount of such unlisted investments classified as level 3 as at 31 December 2016 is approximately HK\$607,591,000 (2015: HK\$199,000). The values assigned to the financial assets are based upon available information and do not necessarily represent amounts which might ultimately be realised, since such amounts depend on future circumstance and cannot be reasonably determined until the individual position is realised. The directors believe that the chosen valuation techniques and assumptions are appropriate in determining the fair value of financial instruments.

#### 3.7.2 Critical judgements in applying the group's accounting policies

The preparation of financial statements requires management to make judgements that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates.

##### *Impairment allowances on loans receivables*

The Group reviews its loan receivables from loan lending business to assess impairment at least on a quarterly basis. In determining whether an impairment loss should be recorded in the consolidated statement of profit or loss, the Group makes judgments as to whether there is any observable data indicating that there is a measurable decrease in the estimated future cash flows from a loan receivable before the decrease can be identified with an individual loan receivable. This evidence may include observable data indicating that there has been an adverse change in the payment status of borrowers in a group. Management uses estimates based on historical loss experience as far as practicable for assets with credit risk characteristics and objective evidence of impairment similar to those in the loan receivables when scheduling its future cash flows. The methodology and assumptions used for estimating both the amount and timing of future cash flows are reviewed regularly.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2016

## 3. FINANCIAL RISK MANAGEMENT *(Continued)*

### 3.7 Critical accounting estimates and judgements *(Continued)*

#### 3.7.2 Critical judgements in applying the group's accounting policies *(Continued)*

##### *Impairment of goodwill*

Management judgement is required in the area of goodwill impairment, particularly in assessing whether: (i) an event has occurred that may affect the carrying value of CGUs; (ii) the carrying value of an CGUs can be supported by the net present value of future cash flows from the CGUs using estimated cash flow projections; and (iii) the cash flow is discounted using an appropriate rate. Changing the assumptions selected by management to determine the level, if any, of impairment, including the discount rates or the growth rate assumptions in the cash flow projections, could significantly affect the Group's reported financial condition and results of operations. In performing the goodwill impairment assessment, the Group has also considered the impact of the current economic environment on the operation of the Group.

##### *Income tax provision*

Provision for income tax and other taxes are provided for when it is probable that the profit generated in operations or other business activities are subject to the income and other taxes in accordance to the tax laws which the Company and its subsidiaries operate. Significant management judgement and estimate is required to determine the chargeability of the sales or profits generated according to the tax authorities in the respective locations. Management of the Group consider all relevant facts including composition of the Board of Directors, central management and controls, domicile of the Group's entities, trade and business patterns, based on the circumstances of the Group's operations.

## 4. SEGMENT INFORMATION

Due to the business transformation process of the Group in 2016, Management has continued to revisit the operating segments to be presented to the chief operating decision maker ("CODM").

CODM has been identified as the Executive Directors of the Company. Management has determined the operating segments based on the reports reviewed by the CODM that are used to assess performance and allocate resources. The CODM considers the business from the operations nature perspective, including the provision for asset management services ("Asset Management"), securities brokerage services ("Securities brokerage"), investment holding ("Investment holding"), investment banking ("Investment banking"), insurance agency services ("Insurance agency"), trading of chemical materials ("Trading of chemical materials") and other corporate and business activities ("Others"). Each of the Group's operating segments represents a strategic business unit that is managed by different business unit leaders. Information provided to the CODM is measured in a manner consistent with that in the consolidated financial statements.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2016

### 4. SEGMENT INFORMATION (Continued)

For the year ended 31 December 2016

	Asset management HK'000	Securities brokerage HK'000	Investment holding HK\$'000	Investment banking HK\$'000	Insurance agency HK\$'000	Trading of chemical materials HK\$'000	Others HK\$'000	Total HK\$'000
Revenue from external customers	20,838	32,772	170,909	-	374	-	5,339	230,232
Segment profit/(loss) before income tax	(294)	19,581	110,581	(25,394)	(376)	(12,401)	(49,646)	42,051
Other segment information:								
Interest income	-	18,258	53,385	-	-	70	3,953	75,666
Depreciation and amortisation	226	465	-	-	-	566	662	1,919

For the year ended 31 December 2015

	Asset management HK'000	Securities brokerage HK'000	Investment holding HK\$'000	Investment banking HK\$'000	Insurance agency HK\$'000	Trading of chemical materials HK\$'000	Others HK\$'000	Total HK\$'000
Revenue from external customers	-	32	-	-	8,701	192,358	-	201,091
Segment profit/(loss) before income tax	-	(2,050)	-	-	(5,061)	1,777	(39,191)	(44,525)
Other segment information:								
Interest income	-	1	-	-	6	-	539	546
Depreciation and amortisation	-	67	-	-	-	-	369	436

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2016

### 5. REVENUE

	2016 HK\$'000	2015 HK\$'000
<i>Interest income:</i>		
Interest income from money lending business	67,174	–
Interest income from margin lending business	3,451	–
Interest income from bank deposits	5,040	–
Other interest income	1	–
	75,666	–
<i>Commission and fee income:</i>		
Commission income from securities brokerage	15,526	32
Loan arrangement fee income	6,650	–
Fee income received from asset management business	1,982	–
Referral fee income	14,739	–
Insurance agency and other fee income	672	8,701
	39,569	8,733
<i>Net investment income:</i>		
Net gain on financial assets designated at fair value through profit or loss	16,712	–
Net gain on derivative financial instruments	43,473	–
Gain on disposal of available-for-sale investments	38,326	–
Dividend income	16,486	–
	114,997	–
<i>Revenue from trading of chemical materials:</i>	–	192,358
	230,232	201,091

### 6. PROFIT/(LOSS) BEFORE INCOME TAX

The Group's profit for the year is stated after charging/(crediting) the following:

	2016 HK\$'000	2015 HK\$'000
Profit before income tax has been arrived at after charging/(crediting):		
Auditors' remuneration		
Audit fees	1,580	1,300
Non-audit fees	3,325	678
Loss/(gain) on disposals of property, plant and equipment	499	(83)
Impairment loss on prepayments and deposits	–	7,970
Interest income on bank deposits	(5,040)	(546)
Foreign exchange losses, net	7,516	43
Written-back of trade payables	(1,091)	–

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2016

### 7. INCOME TAX

Hong Kong profits tax has been provided at the rate of 16.5% (2015: 16.5%) and at the rates of income tax prevailing in the countries in which the Group operates respectively.

The PRC Enterprise Income Tax rate is 25% (2015: 25%).

	2016 HK\$'000	2015 HK\$'000
Hong Kong Profits Tax		
— charge for the year	12,515	—
PRC Enterprise Income Tax		
— charge for the year	1,542	—
— underprovision for prior year	14	80
Deferred income tax		
— (credit)/charge for the year	(3,363)	—
	<b>10,708</b>	<b>80</b>

The income tax for the year can be reconciled to the profit/(loss) before income tax per the consolidated statement of profit or loss as follows:

	2016 HK\$'000	2015 HK\$'000
Profit/(loss) before income tax	42,051	(44,525)
Income tax at income tax rate applicable to assessable profit of the operation in different jurisdictions	13,640	(7,347)
Tax effect of expenses not deductible for tax purpose	9,727	6,467
Tax effect of income not taxable for tax purpose	(13,601)	(83)
Under provision in prior year	14	80
Utilisation of tax losses previously not recognised	(2,789)	(13)
Tax effect of tax losses not recognised	3,797	10,250
Others	(80)	(9,274)
Income tax for the year	<b>10,708</b>	<b>80</b>

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2016

### 7. INCOME TAX (Continued)

As at 31 December 2016, deferred tax asset of HK\$3,386,000 (2015: Nil) has been recognised for some of the unused tax losses. There were no material unrecognised tax losses which have been agreed with the Inland Revenue Department.

	2016			2015		
	Before tax HK\$'000	Tax credit HK\$'000	After tax HK\$'000	Before tax HK\$'000	Tax credit HK\$'000	After tax HK\$'000
Fair value losses on available-for-sale financial assets	(58,728)	4,306	(54,422)	–	–	–
Currency translation differences	(6,915)	–	(6,915)	(10,470)	–	(10,470)
Other comprehensive income	(65,643)	4,306	(61,337)	(10,470)	–	(10,470)
Deferred tax		4,306			–	

No provision for deferred tax had been made for year ended 31 December 2015 as the tax effect of all temporary difference is not material.

The following is the analysis of the deferred tax balances for financial reporting purpose.

	2016 HK\$'000	2015 HK\$'000
<b>Deferred tax assets</b>		
— Net fair value losses	4,659	–
— Tax losses	3,386	–
	8,045	–
<b>Deferred tax liabilities</b>		
— Net fair value gain	353	–



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2016

### 8. STAFF COSTS AND RELATED EXPENSES (INCLUDING DIRECTORS' EMOLUMENTS)

	2016 HK\$'000	2015 HK\$'000
Staff costs and related expenses:		
Salaries, bonuses and allowances	57,903	13,811
Equity-settled share-based payments	6,389	–
Retirement benefit scheme contributions	771	1,629
	<b>65,063</b>	<b>15,440</b>

#### Five highest paid individuals

The five highest paid individuals in the Group during the year included 1 (2015: 1) director whose emoluments are reflected in the analysis presented in Note 9. The emoluments of the remaining 4 (2015: 4) individuals are set out below:

	2016 HK\$'000	2015 HK\$'000
Basic salaries and allowances	9,983	3,862
Discretionary bonus	2,095	251
Equity-settled share-based payments	3,087	–
Retirement benefit scheme contributions	53	134
	<b>15,218</b>	<b>4,247</b>

The emoluments fell within the following bands:

	Number of individuals	
	2016	2015
Nil to HK\$1,000,000	–	2
HK\$1,000,001 to HK\$2,000,000	3	2
Over HK\$2,000,000	1	–

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2016

### 9. BENEFITS AND INTERESTS OF DIRECTORS AND CHIEF EXECUTIVE

#### (a) Directors' emoluments

The remuneration of every director is set out below:

For the year ended 31 December 2016

Name of director	Emoluments paid or receivable in respect of a person's services as a director, whether of the Company or its subsidiary undertaking							Emoluments paid or receivable in respect of director's other services in connection with the management of the affairs of the Company or its subsidiary undertaking	Total
	Fees HK\$'000	Salaries HK\$'000	Discretionary bonus HK\$'000	(Note a) Estimated money value of other benefits HK\$'000	Employer's contribution to a retirement benefit scheme HK\$'000	Remunerations paid or receivable in respect of accepting office as director HK\$'000	Housing allowance HK\$'000		
Mr. Wang Sing	-	15,673	-	-	16	-	-	-	15,689
Mr. Li Huazhen	347	-	-	-	-	-	-	-	347
Mr. Ni Xinguang	939	-	-	-	28	-	-	-	967
Mr. Liu Tianlin	600	-	-	-	-	-	-	-	600
Ms. Feng Xiaoying	400	-	-	-	-	-	-	-	400
Mr. Zhao Hongbo	250	-	-	-	-	-	-	-	250
Mr. Chen Johnny	250	-	-	-	-	-	-	-	250
Mr. Zhang Sheng	255	-	-	-	-	-	-	-	255
Mr. Lyu Wei	215	-	-	-	-	-	-	-	215
Mr. Ling Yu Zhang	169	-	-	-	-	-	-	-	169
Mr. Thaddeus Thomas Beczak	215	-	-	-	-	-	-	-	215
<b>Total for 2016</b>	<b>3,640</b>	<b>15,673</b>	<b>-</b>	<b>-</b>	<b>44</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>19,357</b>

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2016

## 9. BENEFITS AND INTERESTS OF DIRECTORS AND CHIEF EXECUTIVE (Continued)

### (a) Directors' emoluments (Continued)

For the year ended 31 December 2015

Name of director	Emoluments paid or receivable in respect of a person's services as a director, whether of the Company or its subsidiary undertaking								Total HK\$'000
	Fees HK\$'000	Salaries HK\$'000	Discretionary bonus HK\$'000	(Note a) Estimated money value of other benefits HK\$'000	Employer's contribution to a retirement benefit scheme HK\$'000	Remunerations paid or receivable in respect of accepting office as director HK\$'000	Housing allowance HK\$'000	Emoluments paid or receivable in respect of director's other services in connection with the management of the affairs of the Company or its subsidiary undertaking HK\$'000	
Mr. Ni Xinguang	84	903	97	-	75	-	-	-	1,159
Ms. Chen Xiaoyan	-	171	-	-	-	-	-	-	171
Mr. Tu Baogui	171	-	-	-	-	-	-	-	171
Mr. Wong Chak Keung	171	-	-	-	-	-	-	-	171
Mr. Liu Tianlin	34	-	-	-	-	-	-	-	34
Ms. Feng Xiaoying	23	-	-	-	-	-	-	-	23
Mr. Zhao Hongbo	14	-	-	-	-	-	-	-	14
Mr. Chen Johnny	14	-	-	-	-	-	-	-	14
Mr. Zhang Sheng	34	-	-	-	-	-	-	-	34
Mr. Lyu Wei	180	-	-	-	-	-	-	-	180
Mr. Ling Yu Zhang	180	-	-	-	-	-	-	-	180
<b>Total for 2015</b>	<b>905</b>	<b>1,074</b>	<b>97</b>	<b>-</b>	<b>75</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>2,151</b>
<b>Chief executive</b>									
Mr. Chen Fenfai	-	1,698	-	-	-	-	-	-	1,698
<b>Total for 2015</b>	<b>905</b>	<b>2,772</b>	<b>97</b>	<b>-</b>	<b>75</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>3,849</b>

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2016

### 9. BENEFITS AND INTERESTS OF DIRECTORS AND CHIEF EXECUTIVE *(Continued)*

#### (a) Directors' emoluments *(Continued)*

Estimated money values of other benefits include rent paid, share options, share base payment and insurance premium.

Neither the chief executive nor any of the directors waived any emoluments during the year (2015: nil).

#### (b) Directors' material interests in transactions, arrangements or contracts

Except for transactions disclosed in note 36, no significant transactions, arrangements and contracts in relation to the Group's business to which the Company was a party and in which a director of the Company and the director's connected party had a material interest, whether directly or indirectly, subsisted at the end of the year or at any time during the year.

### 10. DIVIDEND

The Directors do not recommend the payment of any dividend for the year ended 31 December 2016 (2015: HK\$Nil).

### 11. EARNINGS/(LOSS) PER SHARE

#### Basic earning/(loss) per share

The calculation of basic earning per share attributable to owners of the Company is based on the profit for the year attributable to owners of the Company of approximately HK\$36,933,000 (2015: Loss HK\$28,580,000) and the weighted average number of ordinary shares of 28,927,886,000 (2015: 3,945,489,000) in issue during the year.

#### Diluted earning/(loss) per share

The effects of all potential ordinary shares are anti-dilutive for the years ended 31 December 2016 and 2015.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2016

### 12. PROPERTY, PLANT AND EQUIPMENT

	Leasehold improvements HK\$'000	Furniture, fixtures and office equipment HK\$'000	Software HK\$'000	Motor vehicles HK\$'000	Total HK\$'000
<b>Cost</b>					
At 1 January 2015	7,726	2,742	–	6,865	17,333
Additions	187	37	–	–	224
Acquisition of subsidiaries	58	1,258	–	–	1,316
Write-off/disposals	(7,371)	(1,387)	–	(297)	(9,055)
Exchange differences	(30)	(76)	–	(284)	(390)
At 31 December 2015 and 1 January 2016	570	2,574	–	6,284	9,428
Additions	5,249	3,665	1,144	–	10,058
Write-off/disposals	–	(362)	–	(704)	(1,066)
Currency translation difference	(35)	321	–	(330)	(44)
At 31 December 2016	5,784	6,198	1,144	5,250	18,376
<b>Accumulated depreciation and impairment</b>					
At 1 January 2015	7,726	2,509	–	6,165	16,400
Charge for the year	29	272	–	135	436
Write-off/disposals	(7,371)	(1,329)	–	(297)	(8,997)
Exchange differences	(30)	(75)	–	(260)	(365)
At 31 December 2015 and 1 January 2016	354	1,377	–	5,743	7,474
Charge for the year	1,144	546	102	127	1,919
Write-off/disposals	–	137	–	(669)	(532)
Currency translation difference	(14)	340	–	(304)	22
At 31 December 2016	1,484	2,400	102	4,897	8,883
<b>Carrying amount</b>					
At 31 December 2016	4,300	3,798	1,042	353	9,493
At 31 December 2015	216	1,197	–	541	1,954

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2016

### 13. GOODWILL

Goodwill acquired in a business combination is allocated, at acquisition, to the CGUs that are expected to benefit from that business combination. The carrying amount of goodwill had been allocated as follows:

	2016 HK\$'000	2015 HK\$'000
Securities brokerage:		
CM Securities (Hongkong) Company Limited ("CMS")	10,792	10,792
Asset management:		
CM Asset Management (Hongkong) Company Limited ("CMAM")	5,079	5,079
Insurance brokerage:		
Jiangyang International Asset Management Limited	538	–
	16,409	15,871

The recoverable amounts of the CGUs have been determined on the basis of their value in use using discounted cash flow method. The key assumptions for the discounted cash flow method are those regarding the discount rates, revenue growth rate and expenses growth rate, and long term growth rate during the period. The Group estimates discount rates using pre-tax rates that reflect current market assessments of the time value of money and the risks specific to the CGUs. The growth rates are based on long-term average economic growth rate of the geographical area in which the businesses of the CGUs operate. Revenue and expenses growth rate are based on past practices and expectations on market development.

For each of the CGUs with significant amount of goodwill, the key assumptions used in the value-in-use calculations in 2016 and 2015 are as follows.

	2016		2015	
	Securities brokerage	Asset management	Securities brokerage	Asset management
% of revenue growth rate	20%	15%	20%	25%
% of expenses growth rate	20%	20%	20%	30%
Long term growth rate	2.5%	2.5%	3.25%	3.25%
Pre-tax discount rate	21%	24%	21%	24%

No impairment is provided during the year (2015: Nil).

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2016

### 14. OTHER INTANGIBLE ASSETS

	Trading right HK\$'000	Insurance agency licence HK\$'000	Total HK\$'000
<b>Cost</b>			
At 1 January 2015	–	522	522
Acquired on acquisition of a subsidiary	500	–	500
At 31 December 2015 and 31 December 2016	500	522	1,022
<b>Accumulated amortisation</b>			
At 1 January 2015, 31 December 2015 and 31 December 2016	–	522	522
<b>Carrying amount</b>			
At 31 December 2016	500	–	500
At 31 December 2015	500	–	500

#### Trading right

The trading right represents the eligibility rights to trade on or through the SEHK and have no foreseeable limit to the period over which the Group can use to generate net cash flows. As a result, the trading right are considered by the management of the Group as having indefinite useful lives because they are expected to contribute to net cash inflows indefinitely. The trading right will not be amortised until their useful lives are determined to be finite. Instead, they will be tested for impairment annually and whenever there is an indication that they may be impaired. The respective recoverable amounts of the cash generating units relating to securities brokerage business, whereby these trading right are allocated to, using a value in use calculation, exceed the carrying amounts. No impairment is therefore considered necessary.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2016

## 15. SUBSIDIARIES

The following is a list of the principal subsidiary at 31 December 2016:

Name	Place of incorporation/ registration, operation and kind of legal entity	Issued share capital/ registered capital	Percentage of ownership interest/ voting power/ profit sharing		Principal activities
			Direct	Indirect	
Cheong Wa Limited	Hong Kong, limited liability company	HK\$29,970,106	100%	–	Investment holding
CM Asset Management Holdings Limited (formerly known as China Seven Star Asset Management Limited)	Hong Kong, limited liability company	HK\$260,000,002	100%	–	Investment holding
CM Securities Holdings Limited (formerly known as China Seven Star Real Estate Operation Management Limited)	Hong Kong, limited liability company	HK\$380,000,001	100%	–	Investment holding
Top Pro Limited	The British Virgin Islands, limited liability company	US\$1	100%	–	Investment holding
CM Wealth Holdings Limited (formerly known as Seven Star Wealth Management Limited)	Hong Kong, limited liability company	HK\$1	100%	–	Provision of money lending services
CM Securities (Hongkong) Company Limited	Hong Kong, limited liability company	HK\$405,000,000	–	100%	Provision of securities brokerage services
CM Asset Management (Hongkong) Company Limited	Hong Kong, limited liability company	HK\$23,700,000	–	100%	Provision of securities advisory and asset management services
Fuzhou Landun Science of Life Co., Ltd	The PRC, wholly-foreign owned enterprise with limited liability	HK\$100,000,000	–	100%	Investment holding
Shanghai Seven Star International Shopping Co., Ltd. ("Seven Star (Shanghai)")	The PRC, limited liability company	RMB6,000,000	–	100% (Note)	Investment holding and trading of chemical materials
Seven Star Shopping (China) Co., Ltd. <sup>^</sup> 七星購物(中國)有限公司	The PRC, wholly-foreign owned enterprise with limited liability	RMB360,000,000	–	100%	Investment holding, provision of consultancy services and trading of chemical materials
Seven Star Shopping Limited	Hong Kong, limited liability company	HK\$1	–	100%	Investment holding
CM Securities Investment Limited	The British Virgin Islands, limited liability company	US\$6,410,000	–	100%	Investment holding



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2016

## 15 SUBSIDIARIES (Continued)

The following is a list of the principal subsidiary at 31 December 2016: (Continued)

Name	Place of incorporation/ registration, operation and kind of legal entity	Issued share capital/ registered capital	Percentage of ownership interest/ voting power/ profit sharing		Principal activities
			Direct	Indirect	
Tianjin Tong Ming Xin Peng Corporate Management Company Limited <sup>^</sup> 天津桐鳴鑫鵬企業管理有限責任公司	The PRC, limited liability company	RMB387,690,000	–	100%	Investment holding
Shanghai Seven Star Electronic Commerce Co., Ltd. <sup>^, #</sup> 上海七星電子商務有限公司	The PRC, limited liability company	RMB30,000,000	–	96%	Investment holding
Shanghai Seven Star New Energy Investment Co., Ltd. <sup>^</sup> ("Shanghai New Energy") 上海七星新能源投資有限公司	The PRC, limited liability company	RMB600,000,000*	–	100%	Investment holding
Shanghai Seven Star Qiangguan Investment Management Co., Ltd. <sup>^</sup> ("Shanghai Qiangguan") 上海七星強冠投資管理有限公司	The PRC, limited liability company	RMB10,000,000**	–	70%	Not yet commence real estate business
Shanghai Xiangsheng Insurance Agency Co., Ltd. <sup>^, ##</sup> ("Xiangsheng Insurance") 上海祥生保險代理有限公司	The PRC, limited liability company	RMB20,000,000	–	96%	Provision of insurance agency services

<sup>^</sup> For identification purposes only

<sup>#</sup> Directly held by Seven Star (Shanghai)

<sup>##</sup> Indirectly held by Seven Star (Shanghai)

\* The registered capital of Shanghai New Energy is RMB600,000,000 and RMB4,000,000 has been paid up as at 31 December 2016.

\*\* The registered capital of Shanghai Qiangguan is RMB10,000,000 and no capital has been paid up as at 31 December 2016.

Note: Although the Group does not own any equity interest in Seven Star (Shanghai), Seven Star (Shanghai) and its subsidiaries ("Seven Star (Shanghai) Group") are treated as subsidiaries because the Group is able to control the relevant activities of Seven Star (Shanghai) Group as a result of the Structured Contracts (as defined in the announcement of the Company dated 7 September 2006) entered into by the Group.

The above list contains the particular of subsidiaries which principally affected the results, assets or liabilities of the Group. None of the subsidiaries has issued any debt securities.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2016

### 15. SUBSIDIARIES (Continued)

The following table shows information of the subsidiaries that are in operations and have non-controlling interests ("NCI") material to the Group. The summarised financial information represents amounts before inter-company eliminations.

Name	Seven Star (Shanghai)		Xiangsheng Insurance	
	2016	2015	2016	2015
Principal place of business/ country of registration	The PRC/PRC		The PRC/PRC	
% of ownership interests/ voting rights held by NCI	100%/0%	100%/0%	100%/0%	100%/0%
	HK\$'000	HK\$'000	HK\$'000	HK\$'000
<b>At 31 December:</b>				
Non-current assets	44,609	47,330	–	–
Current assets	136,776	144,013	19,335	20,865
Non-current liabilities	(417,811)	(440,903)	–	–
Current liabilities	(6,307)	(6,686)	(4,675)	(4,951)
Net liabilities	(242,733)	(256,246)	14,660	15,914
Accumulated NCI	(91,788)	(96,976)	(4,894)	(4,933)
<b>Year ended 31 December:</b>				
Revenue	(32,223)	156,789	374	8,701
Loss	(1,125)	(4,832)	(376)	(5,142)
Total comprehensive income	13,513	6,738	(1,254)	(5,931)
Loss allocated to NCI	(1,125)	(4,832)	(376)	(5,142)
Net cash used in operating activities	(348)	(729)	(1,805)	(1,082)
Net cash generated from investing activities	77	63	1	6
Effect of foreign exchange rate changes	56	(31)	325	79
Net decrease in cash and cash equivalents	(215)	(697)	(1,479)	(997)

In addition to the above, there are other subsidiaries, namely Shanghai Seven Star Advertising Co. Ltd and Shanghai Xingru Household Engineering & Design Co., Ltd that are inactive, and have total non-controlling interest of HK\$52,096,000 as at 31 December 2016 (2015: 54,760,000).

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2016

### 16. INVESTMENTS IN ASSOCIATES

Set out below are the associates of the Group as at 31 December 2016 which, in the opinion of the directors, are material to the Group.

Name of entity	Place of business	Country of incorporation	% of ownership interest	Nature of the relationship	Measurement method
Grand Flight Holding Company Limited	PRC	Cayman Islands	30	Note 1	Equity
Grand Flight Hooyoung Investment L.P.	PRC	Cayman Islands	30	Note 2	Equity

Note 1: Grand Flight Holding Company Limited is a company registered in Cayman Islands.

Note 2: Grand Flight Hooyoung Investment L.P. is an investment fund registered in Cayman Islands.

The total cash considerations for the investment was US\$15,846,794 (approximately HK\$122,960,000). There is no quoted market price available for both associates.

	2016 HK\$'000	2015 HK\$'000
Beginning of the period	–	–
Addition	126,466	–
Share of post-tax loss of associates	(3,259)	–
	<b>123,207</b>	–

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2016

### 16. INVESTMENTS IN ASSOCIATES (Continued)

The following table shows information of the associates of the Group.

	Grand Flight Holding Company Limited 2016 HK\$'000	Grand Flight Hooyoung Investment L.P. 2016 HK\$'000
<b>At 31 December:</b>		
Current assets	5,922	409,740
Current liabilities	5,201	–
Net current assets	721	409,740
<b>Year ended 31 December:</b>		
Revenue	11,555	–
Profit/(loss)	721	(11,585)
Total comprehensive income/(loss)	721	(11,585)
Opening net assets 1 January	–	–
Increase in equity interest	–	421,553
Profit/(loss) for the year	721	(11,583)
Closing net assets	721	409,740
Interest in associates (30%)	216	122,922
Currency translation difference	–	69
Carrying amount	216	122,991

### 17. AVAILABLE-FOR-SALE FINANCIAL ASSETS

	2016 HK\$'000	2015 HK\$'000
Balance at 1 January	199	208
Additions	2,670,444	–
Disposals	(1,142,675)	–
Net change of unrealised (losses)/gains transfer to equity	(63,351)	–
Currency translation differences	(11)	(9)
Balance at 31 December	1,464,606	199

The Group transferred profits of HK\$38,326,000 (2015: Nil) and losses HK\$42,950,000 (2015: Nil) from equity into the consolidated statement of profit or loss. Profits were due to the released gain on disposal and losses were due to impairments.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2016

### 17. AVAILABLE-FOR-SALE FINANCIAL ASSETS (Continued)

Available-for sale financial assets include the followings:

	2016 HK\$'000	2015 HK\$'000
Unlisted equity securities	50,495	199
Listed equity securities	661,005	–
Investment in unlisted funds	753,106	–
	<b>1,464,606</b>	<b>199</b>

The investments in unlisted funds of HK\$753,106,000 (2015: HK\$ Nil) as above represents investments in two structured entities. The maximum exposure to loss is HK\$753,106,000 (2015: HK\$ Nil) which represents the fair value as at 31 December 2016.

The size of these two unconsolidated structured entities is approximately HK\$557,096,000 and HK\$196,010,000 respectively. During the year, the Group did not provide financial support to these unconsolidated entities and has no intention of providing financial or other support.

Available-for-sale financial assets are denominated in the following currencies:

	2016 HK\$'000 equivalent	2015 HK\$'000 equivalent
Hong Kong Dollars	904,371	–
Chinese Yuan	225,490	199
European Dollars	76,881	–
United States Dollars	257,864	–
	<b>1,464,606</b>	<b>199</b>

The management assessed that there was objective evidence that an impairment loss on particular investment in listed equity securities incurred individually. The amount of the loss was measured as the difference between the asset's carrying amount and the quoted market price of the particular investment. The carrying amount of the investments was reduced directly and the amount of loss has been transferred from investment revaluation reserve to consolidated statement of profit or loss. As at 31 December 2016, the Company has recognised impairment losses amounted to HK\$42,950,000 (2015: Nil).

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2016

### 18. DERIVATIVE FINANCIAL INSTRUMENTS

Derivative financial instruments include the followings:

	2016 HK\$'000	2015 HK\$'000
Foreign exchange forward contracts	13,744	–
Written put options	18,439	–
	32,183	–

The notional principal amounts of the outstanding forward foreign exchange trade contracts at 31 December 2016 were HK\$270,600,000 (2015: HK\$Nil).

As at 31 December 2016, the Group has entered into a compensation agreement with an external party who provided a guarantee return on one of the Group's investment in a listed equity. The notional value of the contracts at 31 December 2016 were HK\$43,830,600 (2015: Nil).

### 19. FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS

Financial assets at fair value through profit or loss include the followings:

	2016 HK\$'000	2015 HK\$'000
Financial assets designated at fair value through profit or loss		
Unlisted investment fund	256,295	–
Unlisted bond fund	100,417	–
	356,712	–

The investments in unlisted investment fund and unlisted bond fund of HK\$256,295,000 (2015: HK\$ Nil) and HK\$100,417,000 (2015: HK\$ Nil) respectively as above represent investments in structured entities. The maximum exposure to loss is HK\$356,712,000 (2015: HK\$ Nil) which represents the fair value as at 31 December 2016.

During the year, the Group did not provide financial support to these unconsolidated entities and has no intention of providing financial or other support.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2016

### 20. MARGIN RECEIVABLES AND OTHER TRADE RECEIVABLES

	2016 HK\$'000	2015 HK\$'000
Margin clients	104,944	–
Less: Impairment allowances on trade receivables	–	–
	104,944	–
Trade receivables arising from the businesses of asset management	1,982	–
Others	18	18
	106,944	18

The settlement terms of trade receivables arising from the business of securities dealing and broking excluding margin clients are two days after trade date.

Loans to margin clients are secured by clients' pledged Hong Kong-listed securities at fair value of HK\$398,238,600 (2015: HK\$Nil) which can be sold at the Company's discretion to settle margin call requirements imposed by their respective securities transactions. The loans are repayable on demand and bear interest at commercial rates.

The Group considered that the business nature of margin receivable are short-term with no significant over-due amounts and the directors are of the opinion that no further aging analysis is disclosed.

Aging analysis of other trade receivables from the trade date is as follow:

	2016 HK\$'000	2015 HK\$'000
0–90days	1,982	18
91–180days	–	–
181–365days	–	–
Over 365days	18	–
	2,000	18

The carrying amount of the margin receivables and other trade receivables approximate to their fair value.

The Group believes that the amount is considered recoverable given that the collaterals are sufficient to cover the balances. No impairment allowance is provided for the margin loan receivable (2015: Nil).

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2016

### 21. LOAN AND INTEREST RECEIVABLES

As at 31 December 2016, these loan receivables bear interest at fixed rate ranged from 7.3% to 30% per annum (31 December 2015: Nil). Interest income derived from loan receivables was recognised and presented under "Interest income". The carrying value of the loan receivables approximate to their fair values.

Regular reviews on these loans receivables are conducted by the Risk Management Department based on the latest status of these loans, and the latest announced or available information about the borrowers and the underlying collateral held. Apart from collateral monitoring, the Group seeks to maintain effective control over its loans in order to minimise credit risk by regularly reviewing the borrowers' and/or guarantors' financial positions.

As these loan receivables will be settled within 12 months, the carrying amount approximate to their fair value.

As at 31 December 2016, the loan receivables are neither past due nor impaired (2015: Nil). Having considered the business nature of loan and interest receivables, the directors are of opinion that no further aging analysis is disclosed.

### 22. OTHER RECEIVABLES, PREPAYMENTS AND DEPOSITS

	2016 HK\$'000	2015 HK\$'000
Securities receivable	58,418	–
Other receivables, prepayments and deposits	9,830	2,486
	<b>68,248</b>	<b>2,486</b>

Securities receivable represents pending trade receivables from brokers as at 31 December 2016.

### 23. MARGIN ACCOUNTS AND DEPOSITS WITH BROKERS

Margin accounts represents margin deposits held in respect of some currency forward contract and equity derivative contract and deposits with brokers represents deposits placed with broker for trading financial assets. The amount carried interest at variable interest rates for the year.

As at 31 December 2016, the pledged deposits held at margin accounts amounted to HK\$34,648,000 (2015: Nil).

The carrying amount of deposits with brokers and margin accounts approximate to their fair value.



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2016

### 24. PLEDGED BANK DEPOSITS AND CASH AND BANK BALANCES

At 31 December 2016, the Group's pledged bank deposits included a deposit pledged to a bank of approximately HK\$282,000 (2015: HK\$299,000) as security for a corporate card granted to a director of the Group. The credit limit of the corporate card is approximately HK\$224,000 (2015: HK\$239,000).

At 31 December 2016, the bank and cash balances of the Group denominated in RMB or HKD and kept in the PRC amounted to approximately HK\$184,928,000 (2015: HK\$7,746,000). Conversion of RMB into foreign currencies is subject to the PRC's Foreign Exchange Control Regulations and Administration of Settlement, Sale and Payment of Foreign Exchange Regulations.

The Group maintains segregated accounts with authorised institutions to hold clients' monies in the normal course of business. At 31 December 2016, client money maintained in segregated accounts not otherwise dealt with in the financial statements amounted to HK\$1,930,497,000 (2015: HK\$21,724,000).

The carrying amount of pledged bank deposits and cash and bank balances approximate to their fair value.

### 25. NOTE PAYABLE

As at 31 December 2016, the non-current portion of outstanding loan balances of HK\$349,200,000 (31 December 2015: Nil) represent the unsecured notes issued by the Company.

The note bear interest at variable interest rates of HIBOR plus 6.5% and are repayable in 5 years from the end of the reporting period.

The fair value of note payable approximate to their carrying amount, as the impact of discounting is not significant.

### 26. LOAN AND INTEREST PAYABLES

As at 31 December 2016, the current portion of outstanding loan balances of HK\$387,739,000 (31 December 2015: Nil) represent the unsecured loan borrowed by the Company.

The loan bear interest at fixed interest rates of 5.5% per annum and are repayable within a year from the end of the reporting period.

The fair value of loan payables equal their carrying amount, as the impact of discounting is not significant.

The carrying amount of loan and interest payables approximate to their fair value.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2016

### 27. TRADE PAYABLES

The Group normally obtains credit terms ranging from 30 to 90 days from its suppliers but certain suppliers would require the Group to pay in advance.

The aging analysis of trade payables, based on date of receipt of goods and services, is as follows:

	2016 HK\$'000	2015 HK\$'000
0–90 days	–	101
91–180 days	–	–
181–365 days	1	7
Over 365 days	16,758	18,858
	<b>16,759</b>	<b>18,966</b>

### 28. ACCRUALS AND OTHER PAYABLES

	2016 HK\$'000	2015 HK\$'000
Accrued employee benefits	25,167	7,023
Deposits received	577	78
Receipts in advance	13,247	417
Other tax payable	7,931	8,267
Other payable and accruals	29,752	10,325
	<b>76,674</b>	<b>26,110</b>

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2016

### 29. SHARE CAPITAL

	Note	2016		2015	
		Number of shares '000	Amount HK\$'000	Number of shares '000	Amount HK\$'000
Ordinary shares, issued and fully paid:					
At 1 January		28,927,291	5,666,290	2,308,331	574,117
Issue of shares on placement and subscription	(a)	–	–	26,399,360	5,042,258
Issue of shares under share option scheme	(b)	1,428	1,256	219,600	49,915
At 31 December		28,928,719	5,667,546	28,927,291	5,666,290

Notes:

- (a) On 22 April 2015, the Company, Group First Limited ("Group First", a substantial shareholder of the Company before share subscription as mentioned below) and a placing agent entered into a placing and subscription agreement, pursuant to which Group First agreed to place and the placing agent agreed to procure not less than six placees to purchase 83,360,000 shares at a placing price of HK\$0.6 per share from Group First, and Group First agreed to subscribe new shares equivalent to the number of placing shares of 83,360,000 shares at a subscription price equivalent to the placing price of HK\$0.6 per share from the Company. The placing and subscription was completed on 5 May 2015, and net proceeds of approximately HK\$48,706,000 were credited to the Company's share capital.

On 18 June 2015, the Company entered into share subscription agreement with CMI Financial Holding Corporation ("CMI") and other investors, pursuant to which the Company has conditionally agreed to allot and issue 26,316,000,000 shares to CMI and other investors at a subscription price of approximately HK\$0.19 per share. On 11 December 2015, 26,316,000,000 shares were allotted and issued upon completion of share subscription, and net proceeds of approximately HK\$4,993,552,000 were credited to the Company's share capital.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2016

### 29. SHARE CAPITAL (Continued)

Notes: (Continued)

- (b) During the year ended 31 December 2016, 1,428,000 shares of the Company were issued under share option scheme, as follows:

Issue date	Exercise price HK\$	Number of shares '000	Net proceeds HK\$'000
1 August 2016	0.49	1,428	700
		1,428	700

Upon exercise of share options, the fair value of the options on the date of grant are transferred from the Company's share-based payments reserve to the Company's share capital. During the year ended 31 December 2016, approximately HK\$1,256,000 was credited to the Company's share capital.

During the year ended 31 December 2015, a total of 219,600,000 shares were issued for the options exercised under the share options scheme, and net proceeds of approximately HK\$37,332,000 was received and approximately a reserve transfer of approximately HK\$12,583,000, totalling HK\$49,915,000 was credited to the Company's share capital.

### 30. OTHER RESERVES

#### (i) Share-based payments reserve

The share-based payments reserve represented the fair value of the actual or estimated number of unexercised share options granted to directors, employees and consultants of the Group recognised in accordance with the accounting policy adopted for share-based payments in Note 2 to the consolidated financial statements.

#### (ii) Special capital reserve

The application of the special capital reserve is subject to the court order granted by the High Court of Hong Kong SAR. Pursuant to the High Court Order dated 20 November 2002, as long as the Company shall remain a listed company, the balances shall be treated as an undistributable reserve of the Company provided that (1) the Company shall be at liberty to apply the said special capital reserve for the same purposes as a share premium account may be applied; and (2) the amount standing to the credit of the special capital reserve may be reduced by the amount of any increase, after the effective date, in the paid up share capital or the amount standing to the credit of the share premium account of the Company as a result of the payment up of shares by the receipt of new consideration or the capitalisation of distributable profits.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2016

### 30. OTHER RESERVES *(Continued)*

#### (iii) Foreign currency translation reserve

The foreign currency translation reserve comprises all foreign exchange differences arising from the translation of the financial statements of foreign operations. The reserve is dealt with in accordance with the accounting policy set out in Note 2.5 to the consolidated financial statements.

#### (iv) Statutory surplus reserve

In accordance with the PRC Company Law and the respective company's articles of association, a subsidiary of the Group established in the PRC, being a wholly foreign owned enterprise, is required to appropriate 10% of the annual statutory profit after tax (after offsetting any prior years' losses), to the statutory surplus reserve. When the balance of the reserve fund reaches 50% of the entity's registered capital, any further appropriation is optional. With the approval from the relevant authorities, the statutory surplus reserve can be utilised to offset prior years' losses or to increase capital. The reserve fund cannot be distributed in the form of cash.

#### (v) Investment revaluation reserve

The investment revaluation reserve comprises all fair value gain/loss arising from the revaluation of the available-for-sale investment.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2016

### 31. STATEMENT OF FINANCIAL POSITION AND RESERVE MOVEMENT OF THE COMPANY

#### (a) Statement of financial position of the Company

	Note	2016 HK'000	2015 HK'000
<b>Assets</b>			
<b>Non-current assets</b>			
Property, plant and equipment		6,148	3
Interest in subsidiaries		3,528,463	64,774
Investments in associates		126,466	–
Available-for-sale financial assets		557,096	–
<b>Total non-current assets</b>		<b>4,218,173</b>	<b>64,777</b>
<b>Current assets</b>			
Other receivables, prepayments and deposits		65,431	489
Available-for-sale financial assets		174,995	–
Loan and interest receivables		396,817	–
Deposits with brokers		264,318	–
Cash and bank balances		732,611	5,010,493
<b>Total current assets</b>		<b>1,634,172</b>	<b>5,010,982</b>
<b>Total assets</b>		<b>5,852,345</b>	<b>5,075,759</b>
<b>Equity</b>			
<b>Equity attributable to owners of the Company</b>			
Share capital	29	5,667,546	5,666,290
Other reserves	30	700,459	727,255
Accumulated losses		(1,301,306)	(1,323,296)
<b>Total equity</b>		<b>5,066,699</b>	<b>5,070,249</b>
<b>Liabilities</b>			
<b>Non-current liabilities</b>			
Note payable		349,200	–
<b>Total non-current liabilities</b>		<b>349,200</b>	<b>–</b>
<b>Current liabilities</b>			
Loan and interest payables		393,197	–
Accruals and other payables		43,249	5,510
<b>Total current liabilities</b>		<b>436,446</b>	<b>5,510</b>
<b>Total liabilities</b>		<b>785,646</b>	<b>5,510</b>
<b>Total equity and liabilities</b>		<b>5,852,345</b>	<b>5,075,759</b>

Approved by the Board of Directors on 22 March 2017 and are signed on its behalf by:

**Chen Guogang**  
Director

**Ni Xinguang**  
Director

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2016

### 31. STATEMENT OF FINANCIAL POSITION AND RESERVE MOVEMENT OF THE COMPANY (Continued)

#### (b) Reserve movement of the Company

	Share premium HK\$'000	Share- based payments reserve HK\$'000	Revaluation reserve HK\$'000	Special capital reserve HK\$'000	Total HK\$'000
At 1 January 2015	–	13,253	–	726,699	739,952
Issue of shares under share option scheme (Note 32)	–	(12,583)	–	–	(12,583)
Transfer	–	(114)	–	–	(114)
At 31 December 2015	–	556	–	726,699	727,255
At 1 January 2016	–	556	–	726,699	727,255
Issue of shares under share option scheme (Note 32)	–	(556)	–	–	(556)
Share-based payments	–	6,389	–	–	6,389
Fair value loss	–	–	(32,629)	–	(32,629)
At 31 December 2016	–	6,389	(32,629)	726,699	700,459

### 32. SHARE-BASED COMPENSATION

#### Equity-settled share option scheme

On 9 December 2013, the shareholders of the Company approved the termination of the share option scheme adopted by the Company on 28 May 2004 (the "2004 Share Option Scheme") and the adoption of a new share option scheme (the "2013 Share Option Scheme"). The 2013 Share Option Scheme will expire on 8 December 2023.

#### 2013 Share Option Scheme

Under the 2013 Share Option Scheme, the directors of the Company may, at their discretion, grant options to executives and key employees in the service of any member of the Group and other persons who may make a contribution to the Group subject to terms and conditions stipulated therein. The exercise price for any particular option shall be such price as the board of directors of the Company may in its absolute discretion determine at the time of grant of the relevant option subject to the compliance with the requirements for share option schemes under the Listing Rules.

At 31 December 2016, no option was outstanding under the 2013 Share Option Scheme.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2016

### 32. SHARE-BASED COMPENSATION *(Continued)*

#### 2004 Share Option Scheme

The 2004 Share Option Scheme was terminated on 9 December 2013 such that no further option can be granted under the 2004 Share Option Scheme, but all options granted previously will remain exercisable in accordance with the terms of the 2004 Share Option Scheme and the relevant letters of offers to the respective grantees.

At 31 December 2016, there are no options to subscribe for shares were outstanding.

Details of the share options outstanding during the year are as follows:

	2016		2015	
	Weighted average exercise price in HK\$ per share	Number of share options	Weighted average exercise price in HK\$ per share	Number of share options
At 1 January	0.49	1,428,000	0.173	221,076,960
Granted during the year	–	–	–	–
Exercised during the year	0.49	(1,428,000)	0.170	(219,600,000)
Lapsed during the year	–	–	6.029	(48,960)
At 31 December	–	–	0.490	1,428,000
Exercisable at 31 December	–	–	0.490	1,428,000

The weighted average share price at the date of exercise for share options exercised during the year was HK\$0.49. No options outstanding at the end of the year.

#### Share award

The Group has entered share award scheme to incentivise selected employees or directors for their contributions to the Group and to attract suitable personnel for further development of the Group. Pursuant to the agreement, the ordinary shares of the Company will be acquired by the Company at the cost of the Company and will be granted to the selected participants after vesting. The total number of shares granted under the agreement will be vested for three years.

During the year, share award amounted to HK\$6,389,000 (2015: Nil) has been accrued by the Company.



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2016

### 33. LITIGATION

As at 31 December 2016, five suppliers (the "Plaintiffs") filed petitions to the courts in Shanghai against a subsidiary of the Company for settlement of trade debts of approximately RMB8,431,000 (equivalent to approximately HK\$9,425,000) in aggregate. Up to the date of these financial statements, all hearings (including appeals) had been held and the verdicts were in favor of the Plaintiffs.

As the claimed trade debts have been properly recognised in the consolidated financial statements, the directors believe that these litigations would not have material impact to the Group and the Company.

### 34. CONTINGENT LIABILITIES

As at 31 December 2016, the Group and the Company did not have any significant contingent liabilities (2015: Nil).

### 35. COMMITMENTS

#### (a) Operating lease commitments

At 31 December 2016, the total future minimum lease payments under non-cancellable operating leases are payable as follows:

	2016 HK\$'000	2015 HK\$'000
Within one year	4,446	3,269
In the second to fifth years inclusive	7	2,318
After five years	–	–
	<b>4,453</b>	<b>5,587</b>

Operating lease payments represent rentals payable by the Group for certain of its offices and warehouse. Leases are negotiated for terms ranging from one to three years and rentals are fixed over the lease terms and do not include contingent rentals.

#### (b) Capital commitments

The Group has entered a contract to commit investing into an unlisted investment fund. The non-cancellable capital commitment as at 31 December 2016 is HK\$106,250,000 (2015: HK\$Nil)

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2016

### 36. RELATED PARTY TRANSACTIONS

- (a) In addition to those related party transactions disclosed elsewhere in the financial statements, the Group had the following transactions with its related parties during the year:

	2016 HK\$'000	2015 HK\$'000
Commission income (Note i)	13,966	–
Interest income (Note ii)	245	–

Note i: During the year ended 31 December 2016, the Group received commission fees income from immediately holding company and fellow subsidiaries. Commission fee income is determined with reference to the market rate offered to other third party clients.

Note ii: During the year ended 31 December 2016, the Group lent unsecured loans to a related party of the Company. As at 31 December 2016, the outstanding loan balance is HK\$50,000,000. The unsecured loan is chargeable at an interest rate of 7.3%. The loan is repaid on 3 January 2017.

- (b) During the year ended 31 December 2016, the Group has shared an office space in Hong Kong from a related party with zero consideration. As at 31 December 2016, no operating lease agreement has been signed between the Group and the related party.
- (c) The remuneration for directors and other members of key management of the Group during the year is disclosed in Note 9 to the consolidated financial statements.

## FIVE YEAR FINANCIAL SUMMARY

	2016 HK\$'000	2015 HK\$'000	2014 HK\$'000	2013 HK\$'000	2012 HK\$'000
<b>Results</b>					
Turnover	230,232	201,091	68,086	112,220	616,877
Profit/(loss) attributable to:					
— Owners of the Company	36,933	(28,580)	(30,144)	(1,757)	3,308
— Non-controlling interests	(5,590)	(16,025)	(10,979)	(19,504)	13,957
<b>Assets and liabilities</b>					
Total assets	5,913,876	5,084,840	40,193	61,477	161,542
Total liabilities	(897,132)	(45,191)	(36,365)	(47,320)	(125,695)
Total equity	5,016,744	5,039,649	3,828	14,157	35,847