# **MIKO INTERNATIONAL HOLDINGS LIMITED**

(Incorporated in the Cayman Islands with limited liability) Stock Code: 1247







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# CORPORATE INFORMATION

#### **BOARD AND COMMITTEES** Executive Directors

Mr. Ding Peiji *(Chairman)* Mr. Ding Peiyuan Ms. Ding Lizhen Mr. Gu Jishi (resigned on 30 June 2016)

#### **Independent Non-Executive Directors**

Mr. Hung Cho Sing (appointed on 14 April 2016)
Ms. Lo Wing Yan, Emmy (appointed on 14 April 2016)
Mr. Chan Wai Wong (appointed on 3 November 2016)
Mr. Zhu Wenxin (resigned on 3 November 2016)
Mr. Mei Wenjue (resigned on 24 March 2016)

Mr. Wong Heng Choon (appointed on 19 February 2016 and resigned on 15 March 2016) Mr. Leung Wai Yip (resigned on 19 February 2016)

#### Audit Committee

Ms. Lo Wing Yan, Emmy *(Chairman)* Mr. Hung Cho Sing Mr. Chan Wai Wong

#### **Remuneration Committee**

Mr. Hung Cho Sing *(Chairman)* Mr. Chan Wai Wong Mr. Ding Peiyuan

#### **Nomination Committee**

Mr. Chan Wai Wong *(Chairman)* Ms. Lo Wing Yan, Emmy Ms. Ding Lizhen

#### **AUTHORISED REPRESENTATIVES**

Mr. Ding Peiji Mr. Pang Wing Hong

#### **JOINT COMPANY SECRETARIES**

Mr. Pang Wing Hong Ms. Lu Yanping

### **REGISTERED OFFICE**

Cricket Square Hutchins Drive P.O. Box 2681 Grand Cayman, KY1-1111 Cayman Islands

# **CORPORATE INFORMATION**

#### HEADQUARTERS AND PLACE OF BUSINESS IN THE PRC

No. 168, Chong Rong Street Economic Technology Development Zone Quanzhou City Fujian Province 362000 PRC

# PRINCIPAL PLACE OF BUSINESS IN HONG KONG

Room 1601, Ho King Commercial Centre 2–16 Fa Yuen Street Mong Kok, Kowloon Hong Kong

#### CAYMAN ISLANDS SHARE REGISTRAR AND TRANSFER OFFICE

Royal Bank of Canada Trust Company (Cayman) Limited 4th Fl., Royal Bank House 24 Shedden Road, PO Box 1586 Grand Cayman KY1-1110 Cayman Islands

### HONG KONG SHARE REGISTRAR

Computershare Hong Kong Investor Services Limited Shops 1712–1716 17th Floor, Hopewell Centre 183 Queen's Road East Wanchai Hong Kong

#### **AUDITORS**

HLB Hodgson Impey Cheng Limited (appointed on 29 April 2016) KPMG (resigned on 21 April 2016)

## LEGAL ADVISER AS TO HONG KONG LAW

Stevenson Wong & Co

#### **INVESTOR RELATIONS CONTACT**

Tel: (86) 595 2469 7165 Fax: (86) 595 2469 7177 Email: ir@redkids.com

#### **WEBSITE**

www.redkids.com



# CHARMAN'S STATEMENT





#### Dear Shareholders,

On behalf of the board of directors of the Company (the "**Board**") hereby present our full-year results for the year ended 31 December 2016. There has been a continuous slowdown in the acceleration of the world economy in 2016, and the global economy met with a struggling recovery. Numerous fast-changing uncertainties caused the world economy to face complicated risks and challenges. The economic acceleration in the PRC has also been subject to a marked slowdown, which caused the previously fast-growing children's apparel industry to start showing the tendency of phased adjustment. Furthermore, with international fast fashion brands entering into the market, and the extension to the children's apparel market from the online children's apparel brand, collection stores and men's and women's apparel brands in the PRC, the children's apparel market suffered from fierce competition and decline in single store profits and has been under ongoing adjustment pressure, although this sector is still in its growing phase when compared with other apparel sectors such as men's and women's apparel sectors. As such, the children's apparel industry in the PRC is expected to undergo a further adjustment over a period of time.

There were numerous difficulties and challenges in 2016, and going forward we will still face a difficult environment where profits will contract due to the sector adjustment and consolidation in the PRC. We still believe that there is a strong demand for children's apparel products from the Chinese consumers. We will leverage any market opportunities and will be well-prepared to meet the challenges ahead. We will continue our efforts on the research and development of our products, multi-brand operation planning and the optimization of supply chain, to respond to the future change in demand of the consumers, and to achieve further sustainable development through the retail-oriented operation strategy and the optimization of channels.

At last, on behalf of the Board, I would like to thank all the shareholders of the Company (the "**Shareholders**") for their continuous support and all our hard working and loyal staff for their dedication. We will, as always, maintain our effort to facilitate the momentum for growth and development, and create higher value for our Shareholders.

Ding Peiji Chairman of the Board

30 March 2017

#### **BUSINESS REVIEW AND OUTLOOK**

For the full year of 2016, revenue and net loss of our Group amounted to approximately RMB368.8 million and RMB144.5 million respectively, as compared to revenue and net profit of approximately RMB585.7 million and RMB30.3 million respectively for the full year of 2015.

The recent and continuous slowdown of the economy has negatively affected the apparel retail market and consumer sentiment in the People's Republic of China (the "**PRC**"). Meanwhile, the apparel industry needs transformation and upgrade in light of the impact of on-line shopping. Many industries, including clothing, will continue to experience downward pressure. The children apparel industry is yet to gain the momentum and is expected to undergo a consolidation in the near future in the PRC.

The strategy of "reform of the supply front" is the theme of the new economic structural adjustment starting from the year of 2016, the first year of the 13th Five-Year Plan proposed by the government in the PRC. All apparel brands are exploring their ways to further exploit consumption potential in the apparel market and improve their competitiveness. The need for children clothing is strong and is expected to grow at a certain speed for a long time due to continuous economic growth and national consumption demand, as well as more emphasis on the living standards of the next generation.



Personalization and diversity of market demand become an unstoppable trend. Following this trend, we focus our first step on garment production and even the Research and Development (the "**R&D**") of fabrics, digging deep in the Group's potential. As a result, our garments are increasingly personalized and are always recognized by consumers. Our advantage in 80–110 cm kids' apparel keeps growing with the newly developed brand "Migood" which further satisfies the demand of our target customer group. We have made the deposit of approximately RMB16.5 million on the purchase of related plants and equipments in relation to the development of "Migood" brand as of 31 December 2016.

In terms of distribution channels, we always carefully evaluate the performance of our current retail outlets. We closed down some retail outlets with low performance (which impacted sales performance of our own branded products), and made adjustments to optimize performance of the remaining outlets. We also put restrictions on opening new outlets, in consideration that consumers now turn to malls and internet shopping. Consumers' shopping experience is highly valued. In the full year of 2016, we continuously upgraded our current outlets. With optimized plans for design and display, upgraded outlets provide better shopping experience to consumers.

We always value operating capacity of our brand retailers. In order to build a strong team spirit, we organized continuous training and developed incentive plans which effectively improved the business capacity of front-line sales staff at our proprietary and distribution outlets.

In terms of brand promotion, we have been using new media and some platforms to promote the company brand and its products. The children apparel exhibition shows and fairs organized by us have attracted the attention of many dealers and end-consumers. The effective use of "We Media" like "WeChat" and "Weibo" has enabled more frequent interactions between our target groups and us, and as such consumers pay more attention to our brand.



Although the economy and the consumer market will not see any sign of improvement in the near future in the PRC, we still believe that the improving consumption capacity of the middle class in the PRC, the ongoing development of e-commerce and the new and convenient distribution channels will drive economic development in the long run. With the coming fertility peak, the two-child policy and the increase in the overall national disposable income, consumer sentiment for children apparel will grow gradually. The 226 million children below 14 in the PRC and the two-child policy would ensure the width of the market. Family structure and the consumption views of parents born between the 1970s and the 1990s are affected by the increasing brand awareness. That is to say, the consumers still have strong needs for children apparel in the PRC. Consumer needs are inevitably more mature and personalized, and their focus turns to safety, comfort, certain sense of fashion and composition.

Looking forward, we will seize market opportunities and prepare ourselves for future challenges under the downturn economy. We are now working on a multi-brand operating plan which satisfies changing consumer needs in all ways, and will achieve sustainable development through retail-oriented operating strategy.

	As at 31 December 2016			As at 31 December 2015		
	Operated by	Self-		Operated by	Self-	
	distributors	operated	Total	distributors	operated	Total
Shopping mall outlets						
and concessions	163	22	185	238	23	261
Street shops	226	26	252	288	15	303
	389	48	437	526	38	564
		1 December 2016		As at 3	1 December 2015	
	Operated by	Self-		Operated by	Self-	
	distributors	operated	Total	distributors	operated	Total
First-tier cities Note 1	_	_	_	31	_	31
Second-tier cities Note 1	75	5	80	80	4	84
Third-tier cities Note 1	172	24	196	224	25	249
Fourth-tier cities Note 1	142	19	161	191	9	200
	389	48	437	526	38	564

The following tables set forth a breakdown of our branded retail outlets by distribution channels and city types:

Note 1:

First-tier cities:	Beijing, Shanghai, Guangzhou and Shenzhen
Second-tier cities:	the capitals of provinces in the PRC excluding Guangzhou, municipalities excluding Shanghai and
	Beijing, and the capitals of the autonomous regions in the PRC
Third-tier cities:	Prefecture-level cities in the PRC, excluding any first- and second-tier cities

Fourth-tier cities: County-level and other townships-level cities

#### FINANCIAL REVIEW Revenue

Our Group's products are primarily marketed through wholesaling to distributors and self-operated stores who operate "redkids" branded retail stores in various provinces and municipalities in the PRC. As at 31 December 2016, there were 389 "redkids" branded retail stores operated by our distributors and 48 self-operated stores in the PRC.

The retail industry experienced a declining retail climate, uncertainty and fragile of consumer sentiment and fierce competition in the PRC during the year of 2016. Our Group's revenue was unavoidably affected by these unfavourable market conditions despite a progressive relaxation of the one-child policy in the PRC. Coupled with a slow-down of orders received from our distributors and self-operated stores, our Group's revenue recorded a significant decrease of about 37.0%, from approximately RMB585.7 million for FY2015 to approximately RMB368.8 million for FY2016.

In the second half of 2016, the Group experienced the great pressure in the children apparel industry from the impact of continuous weak growth of the PRC consumer market. The actual orders of our children apparel placed and demanded by our distributors and self-operated stores were far less than expectation and forecast orders made to the suppliers in the first half of 2016. In order to lessen the pressure to our inventory level and turn the inventory into cash by the year ended of 2016, the Group sold some of the inventories at the reduction in prices to the distributors. As such, the adverse arrangement seriously impacted our selling price and the gross margin was squeezed in the full year of 2016.

Sales to distributors continued to account for the majority of our Group's revenue during FY2016. Sales to distributors was approximately RMB344.5 million for FY2016, representing approximately 93.4% of our Group's revenue, as compared to that of approximately RMB482.8 million or 82.4% for FY2015.

As a result of the transformation and upgrade in light of the impact of on-line shopping, our Group is currently reviewing the channels of on-line shopping in order to maximize the returns to the Group in the future. Sales to our designated online distributor, who resells our products through different online sales platforms in China, were undergoing changes and no sales to this distributor were recorded for FY2016 as compared to RMB100.5 million for FY2015.

For the apparel products segment, sales volume was approximately 8.1 million units for FY2016, representing a decrease of approximately 22.9% as compared to that of approximately 10.5 million units for FY2015. The average wholesale selling price for FY2015 recorded a decrease as compared to that for FY2015, partially reflecting our change in product mix in FY2016.

For the footwear and accessories segment, sales decreased from approximately RMB20.9 million for FY 2015 to approximately RMB0.1 million for FY 2016. The reduction in sales from this segment is mainly due to the adjustment in the products sales category strategy under review in 2016.

The table below sets forth sales volume and average wholesale price for the years indicated:

	FY2016	FY2015	% change
Sales volume (million units)	8.1	10.5	(22.9)
Average wholesale price (RMB)	45	56	(19.6)

The table below sets forth our revenue by product/service category for the year indicated:

	FY201	6	FY2015	-	% change
	RMB'000	%	RMB'000	%	
Apparel	368,715	99.9	563,995	96.3	(34.6)
Footwear and Accessories	134	0.1	20,947	3.6	(99.4)
OEM services	—	_	756	0.1	(100.0)
	368,849	100.0	585,698	100.0	(37.0)

We primarily market our products through the extensive retail network with over 400 retail outlets covering most of the provinces and municipalities in the PRC operated by our distributors and self-operated stores.

The table below sets forth our revenue by sales channels for the years indicated:

	FY201	6	FY2015	5	% change
	RMB'000	%	RMB'000	%	
Sales to distributors	344,508	93.4	482,750	82.4	(28.6)
Sales to on-line distributor	_	—	100,489	17.2	(100.0)
Sales from self-operated stores	24,341	6.6	1,703	0.3	1,329.3
OEM services	—	—	756	0.1	(100.0)
	368,849	100.0	585,698	100.0	(37.3)

#### **Cost of Sales**

Our cost of sales decreased by approximately RMB16.1 million or approximately 4.3%, from RMB373.3 million for FY2015 to approximately RMB357.2 million for FY2016. The decrease was generally in line with the decrease in turnover. During FY2016, we continued to outsource the production of products which requires special technologies and know-how to OEM factories. As a percentage of cost of sales, purchase from OEM factories accounted for approximately 91.8% for FY2016 as compared to that of approximately 71.9% for FY2015.

#### **Gross Profit and Gross Profit Margin**

As a result of the foregoing, our gross profit decreased by approximately RMB200.8 million or approximately 94.5%, from approximately RMB212.4 million for FY2015 to RMB11.7 million for FY2016. Gross profit margin decreased by 91.2%, from 36.3% for FY2015 to 3.2% for FY2016, mainly as a result of the intense competition in children apparel industry in the PRC and sales of some inventories at the reduction in prices to the distributors in the second half of 2016.

#### Other Revenue and Other Net (Loss)/Gain

Other revenue primarily consisted of interest income from bank deposits of approximately RMB4.7 million (FY2015: approximately RMB3.6 million) and government grants of approximately RMB3.8 million in relation to our Group's successful listing on the main board of The Stock Exchange of Hong Kong Limited (the **"Stock Exchange**") in the year of 2014.

Other net (loss)/gain represented the net foreign exchange loss of approximately RMB0.3 million (FY2015: net gain of approximately RMB0.5 million) and the gain on change in fair value of a foreign exchange forward contract of approximately RMB0.6 million in the year of 2015.

#### Impairment loss recognised on goodwill

Due to the recession of consumable market in the PRC, the retail outlets business had suffered an operating loss during the year. The Directors believe that the recoverable amount of the CGU as at 31 December 2016 is lower than the carrying amount of the CGU. As such, impairment loss on goodwill of approximately RMB17.8 million (2015: Nil) was recognised.

#### **Selling and Distribution Expenses**

Selling and distribution expenses primarily consisted of marketing rebates, salaries and benefits for sales and marketing personnel, and advertising and exhibition expenses for outdoor advertisements. Selling and distribution expenses recorded a decrease of approximately 24.5%, from approximately RMB92.4 million for FY2015 to approximately RMB69.8 million for FY2016. The decrease resulted from reduction in advertisement and marketing expenses.

As a percentage of turnover, selling and distribution expenses were 15.8% and 18.9% for FY2015 and FY2016 respectively.

#### Administrative and Other Operating Expenses

Administrative and other operating expenses primarily consisted of R&D expenses, salaries and benefits for administrative personnel, professional expenses in relation to legal and financial advisory services and taxes and levies.

Administrative and other operating expenses were approximately RMB35.8 million for FY2016, representing a reduction of approximately RMB2.1 million or approximately 5.5% as compared to approximately RMB37.9 million for FY2015. The reduction in administrative and other operating expenses mainly reflected the decrease in staff cost and professional expenses for our Group.

As a percentage of turnover, administrative and other operating expenses were 6.5% and 9.7% for FY2015 and FY2016 respectively.

#### **Finance Costs**

As a result of the decrease in short-term bank borrowings, finance costs decreased by approximately RMB0.5 million, from approximately RMB3.1 million for FY2015 to approximately RMB2.6 million for FY2016.

#### **Income Tax Expenses**

Income tax expenses decreased from approximately RMB41.6 million for FY2015 to approximately RMB11.4 million for FY2016. The effective tax rate was (7.1)% for FY2016, which was comparable to 57.8% for FY2015. Currently, our principal subsidiaries in China are subject to an enterprise income tax rate of 25.0%.

#### (Loss)/profit for the Year

As a result of the foregoing, loss for FY2016 of approximately RMB144.4 million was recorded as compared to the profit for FY2015 of approximately RMB30.3 million.

#### **Working Capital Management**

We possess sufficient cash to meet liquidity requirements and for strategic alliances and acquisitions, if any. As of 31 December 2016, our cash and cash equivalents, and bank deposits totaled approximately RMB225.0 million (31 December 2015: approximately RMB501.3 million), representing more than 30% (31 December 2015: 50%) of the total amount of our current assets.

Current ratio and quick ratio were 7.9 times and 6.9 times, respectively, as at 31 December 2016, as compared to 7.5 times and 7.1 times, respectively, as at 31 December 2015.

#### Inventories

Our inventories increased by approximately RMB37.6 million, from approximately RMB43.2 million as of 31 December 2015 to approximately RMB80.8 million as at 31 December 2016. Inventories mainly comprised raw materials of approximately RMB3.5 million (31 December 2015: approximately RMB2.9 million), work in progress of approximately RMB1.9 million (31 December 2015: approximately RMB2.7 million) and finished goods of approximately RMB75.4 million (31 December 2015: approximately RMB37.6 million). The inventory turnover was 63 days for FY2016 (FY2015: 42 days).

Written down on inventories of RMB16.0 million are recorded due to allowance made for obsolete and slow-moving inventory items as the net realisable value for such inventories based primarily on the estimated subsequent selling prices and salability of inventories.

#### **Trade Receivables**

Trade receivables increased by approximately RMB63.9 million, from approximately RMB251.1 million as of 31 December 2015 to approximately RMB315.0 million as of 31 December 2016.

Trade receivables turnover was 285 days for FY2016 (FY2015: 169 days).

Impairment losses in respect of trade receivables of RMB7.8 million are recorded due to the management of the Company after taking into consideration the current credit worthiness, the past collection history, the aged status and the prevailing market conditions. We continue to conduct comprehensive review of our distributors' repayment histories, resources and financial capabilities to ensure that they are able to repay the debt within the credit period.

#### **Trade Payables**

Trade payables increased from approximately RMB4.6 million as of 31 December 2015 to approximately RMB6.1 million as of 31 December 2016. Trade payables turnover was 6 days for FY2016 (FY2015: 10 days).

#### LIQUIDITY AND FINANCIAL RESOURCES

We utilised a combination of cash flows generated from operation and the net proceeds from the listing of the Company's shares on the Main Board of the Stock Exchange in January 2014 to finance our working capital requirements and capital expenditures, and to repay bank borrowings.

The following table sets forth our cash flows for FY2016 and FY2015:

	FY2016	FY2015
	RMB'000	RMB'000
Net cash (used in)/generated from operating activities	(238,765)	89,468
Net cash used in investing activities	(185,733)	(86,552)
Net cash (used in)/generated from financing activities	(6,780)	11,612
Net (decrease)/increase in cash and cash equivalents	(431,278)	14,528
Cash and cash equivalents at 1 January	446,244	432,384
Effect of foreign exchange rate changes	(2,425)	(668)
Cash and cash equivalents at 31 December	12,541	446,244

We were in net cash position as of 31 December 2016, and our gearing ratio was 6.1% as of 31 December 2016 (31 December 2015: 6.1%).

#### Notes to financial ratios

- (1) Inventory turnover days equal to the average of the opening and closing balances of inventories of the relevant period divided by cost of sales of the relevant year and multiplied by 365 days
- (2) Trade receivables turnover days equal to the average of the opening and closing balances of trade receivables of the relevant period divided by turnover of the relevant year and multiplied by 365 days
- (3) Trade payables turnover days equal to the average of the opening and closing balances of trade payables of the relevant year divided by cost of sales of the relevant year and multiplied by 365 days
- (4) Current ratio equals to current assets divided by current liabilities as of the end of the year
- (5) Quick ratio equals to current assets less inventories divided by current liabilities as of the end of the year
- (6) Gearing ratio equals to total of bank and other borrowings divided by total equity as of the end of the year

#### FINANCIAL RISK MANAGEMENT

We have a treasury policy that aims to better control our treasury operations and lower borrowing cost. Our treasury policy requires our Group to maintain an adequate level of cash and cash equivalents, and sufficient available banking facilities to finance our daily operations and to address short-term funding needs. We review and evaluate our treasury policy from time to time to ensure its adequacy and effectiveness.

Except for operations of our Company and other investment holding companies outside the PRC, our Group's businesses are principally conducted in RMB and most of the Group's monetary assets and liabilities are denominated in RMB. Accordingly, the management considers our Group's exposure to currency risk insignificant.

Our interest rate risk arises primarily from bank borrowings. As our Group's operations are mainly conducted in the PRC and the majority of our Group's assets and liabilities, and sales and purchases are transacted in RMB, the Directors are of the view that our Group are not subject to significant foreign exchange rate risks.

#### **CAPITAL COMMITMENTS**

As of 31 December 2016, capital expenditure contracted but not provided for was approximately RMB7.7 million (31 December 2015: approximately RMB19.6 million).

#### **CONTINGENT LIABILITIES**

Our Group did not have any significant contingent liabilities as of 31 December 2016 and 2015.

#### **PLEDGE OF ASSETS**

As of 31 December 2016, pledged bank deposits, certain properties and lease prepayments totalled approximately RMB18.0 million (31 December 2015: approximately RMB14.8 million) were pledged for certain bank loans.

# SIGNIFICANT INVESTMENTS AND MATERIAL ACQUISITIONS AND DISPOSALS OF SUBSIDIARIES

Our Group had entered into a joint venture (the "**JV**") agreement (the "**JV Agreement**") with the Xiamen Company for the establishment of a JV company (the "**JV Company**") on 5 December 2016. Pursuant to the JV Agreement, the JV Company shall be owned as to 45% by our Group and 55% by the Xiamen Company. For further details, please refer to the separate announcement of the Company dated 5 December 2016.

Saved as disclosed above, our Group made no other significant investments, material acquisitions or disposal during the year ended 31 December 2016.

#### **INVESTMENTS HELD IN FOREIGN CURRENCY AND HEDGING**

For FY 2016, the Group did not hold any investments denominated in foreign currencies. Furthermore, the Group's working capital or liquidity did not encounter any material difficulties or material impacts as a result of the movement in exchange rate.

#### **USE OF PROCEEDS**

The Company was successfully listed on the Stock Exchange on 15 January 2014. The total net proceeds from global offering and over-allotment (the "**Net Proceeds**") of a total 184,000,000 new shares allotted and issued at the offering price of HK\$2.28 per share, after deducting the underwriting commissions and other listing expenses, amounted to approximately HK\$362.0 million (equivalent to RMB285.0 million).

As of 31 December 2016, our Group had utilised the Net Proceeds as set out below:

	Percentage to the net proceeds (Note 1)	Net proceeds RMB' million	<b>Utilised</b> <b>amount</b> RMB' million	<b>Unutilised</b> <b>amount</b> (Note 2) RMB' million
Establish self-operated retail stores	32.1%	91.5	58.3	33.2
Enhance design and research and development capabilities in our design				
center in Shanghai	1.1%	3.3	3.3	_
Recruit at least 30 additional design and				
research and development staff	4.2%	12.0	1.3	10.7
Establish an ERP system	9.5%	27.0	24.2	2.8
Marketing and promotional activities	22.9%	65.2	40.9	24.3
Working capital and general corporate				
purposes	30.2%	86.0	15.7	70.3
	100.0%	285.0	143.7	141.3

Notes:

- (1) There had been some changes in the use of the Net Proceeds as compared with the original allocation made. For further details, please refer to the separate announcements of the Company dated 18 March 2015 and 7 October 2016.
- (2) The unutilised Net Proceeds have been placed in short-term deposits with licensed banking institutions in the PRC.

#### **EMPLOYEES AND REMUNERATION POLICIES**

The emolument policy of our Group aims at attracting, retaining and motivating talented individuals. The principle is to have performance-based remuneration which reflects market standards. Remuneration package for each employee is generally determined based on his or her job nature and position with reference to market standards. Our emolument policy will be adjusted depending on a number of factors, including changes to the market practice and stages of our business development, so as to achieve our operational targets. As at 31 December 2016, we employed around 600 full-time employees. The total staff costs for FY2016 was approximately RMB41.1 million (FY2015: approximately RMB45.8 million).

#### SUBSEQUENT EVENTS

As at 20 January 2017, a subsidiary of the Company had injected RMB45.0 million into the JV Company as 45% of the share capital of the JV Company. For the details of the JV Company, please refer to the Company's announcement dated 5 December 2016.

The Group aims to be a leading high-quality and a reputable brand children garments and apparel manufacturer, adopting responsible environmental and social obligations and acts with a vision to provide more employment opportunities especially to the rural area residents, creating sustainable value for our stakeholders and society.

Pursuant to Appendix 27 Environmental, Social and Governance (the "**ESG**") Reporting Guide (the "**ESG Guide**") of the Rules Governing the Listing of Securities on the Main Board of the Stock Exchange of Hong Kong Limited (the "**HKEX**"), the Group is required to review, identify and report material environmental and social issues related to its business and operation, which have significant impacts on the environment, society and the interests of the stakeholders.

The Group's General Manager has the overall responsibility to implement the Board's approved targets, strategic direction and policies on the Group's ESG activities, and has assigned an ESG Manager to look after the ESG issues recommended under the ESG Guide of the HKEX, Global Reporting Initiative (the "**GRI**") rules and the local government laws, rules and regulations on a regular basis including:

- Identify and review the material ESG issues;
- Collect and compile the relevant data and statistics;
- Analyse, tackle and report on the compliance.

The Group is fully aware that ESG practices will be an on-going exercise, which will need not only clear rules and regulations and effective enforcement, but will also require all its staff to co-operate. It will be an on-going exercise with patience and the Group is determined to provide resources and exercise due responsibility to maintain high ethical standards and strictly comply with all relevant laws, rules and regulations to achieve sustainable development of the environment and society as well as the Group and its employees.

The ESG issues for the year ended 2016 reported hereinafter covered our headquarter and the main manufacturing plant in Quanzhou City, regional and design office in Shanghai as well as our 48 self-operating sales outlets. Their material Environmental and Social areas, aspects and related Key Performance Indicators (the "**KPIs**"), which in our opinion have impacts on the sustainable development of the environment and society, and the interests of the stakeholders, are summarized below:

#### (A) ENVIRONMENTAL AREAS & ASPECTS:

The Group approved and circulated the "GREEN ENVIRONMENTAL POLICY" and "ENVIRONMENTAL MEASURES AND COMMITMENTS" to all our staff to follow. We target to harmonize the Group's activities and environment with prevention and reduction of pollution and wastes, and ultimately to create a healthy and green environment surrounding us, and ensure compliance with all applicable environmental legislation, standards rules and regulations.

The Group's principal business is design and manufacture of children garments and apparels. Most of its products were manufactured and sub-contracted to other factories. The products have been sold mainly through our self-operating or agency retail outlets in the PRC. The Group has outsourced most of its logistic needs and did not have a transportation fleet. The Group's operation and activities did not produce any hazardous gas emissions, pollutants or polluted water. It has solid waste in the form of residuals such as clothes fabrics and packaging materials, and living waste from our resident workers in our dormitories. The Board is aware that as a responsible corporation, we should support and carry out green practices in our operation and activities in order to save costs and most importantly to return green to our globe.

#### (A1) Emission

State Bar

The Group's activities did not generate any hazardous or greenhouse gas emissions and waste. It only generated indirect carbon dioxide (CO2) emission, an important contributor to global warming, through the use of electricity. As a means to save costs and to reduce indirect CO2 emission viz-a-viz to combat global warming, we target to reduce electricity consumption and have introduced measures for all employees to follow such as appointing responsible officers to inspect factories, dormitories and offices to ensure power turning off when works are not being carried out, using natural ventilation to replace air-conditioning in allowable conditions, and air-conditioning temperature should not be lower than 24°C under normal conditions. In the sales outlets, the shop managers have been taught to manage electricity consumption without jeopardizing marketing needs. The Group also invested in energy saving tools and equipment to reduce energy consumption and indirect CO2 emission such as the installation of LED lights and solar energy to produce heated water.

The Group's manufacturing process produces solid waste in the form of residuals from clothes fabrics used and unpacking of raw materials supplied such as wooden cartons and plastic wrap. The factory and employee dormitories also produce living waste. Both types of waste are non-hazardous. The former has been sold to small operators and recoverable resources collectors on a regular basis and the latter has been stored in a central rubbish depot and collected by the city urban cleaning services on daily basis at a fee.

The Group did not receive any complaint or warning on hazardous gas emissions and waste discharged during 2016.

#### (A2) Use of Resources

The Group mainly uses electricity from the city grid for its manufacturing and office operations. Water is mainly used for living purposes by our workers in the factory, offices and sales outlets. Paper is used for drawing sketches and packaging in the factory, as general stationery in offices, and as packaging bags in sales outlets.

To save operational costs and to be environmentally friendly, the Group requests employees to co-operate to save energy and water consumption. Further to the measures mentioned above, the Group also directs and guides employees to smartly use energy, water and paper. On paper consumption reduction, the Group recommends the following guides:

- Applying computer technology such as storage of documents in electronic version, communications via emails and messages to replace paper consumption;
- Encouraging staff to reuse stationery such as envelops, document folders;
- Using both sides of paper for printing; and
- Using recycled paper.

In our production process, we use plastic and paper to pack our garments and apparel. We have already instructed our design team to source and use recycled paper and plastic materials for packaging and bags for our sales outlets.

Given the nature of products, we use a lot of natural and synthetic fibers such as cotton, jute and nylon. The Group is conscious of the environmental effects of the raw materials chosen, and always encourage the designers to choose and design environmentally friendly garments by using natural fibers.

During 2016, the Group's operation in China passed all the governmental environmental inspections and complied with all relevant environmental laws, rules and regulations.

#### (A3) The Environment And Natural Resources

The Group is determined to conserve the precious natural resources of power, water and paper, and to produce "no pollution", on one hand to reduce its operation costs and on the other hand to operate in an eco-friendly manner. Policies, guidelines and measures have been introduced and implemented accordingly.

To ensure continuation of the monitoring process, the Group has set up the following KPIs for the above material environmental areas and aspects:

- "CO2 Emission"
- "Electricity and Water Consumption"
- "Paper Consumption"

#### **(B) SOCIAL AREAS AND ASPECTS**

#### (i) Employment, Safety & Health, Training & Development & Labor Standards

The Group's business is labor intensive and its success relies heavily on the passion, commitment and quality of its employees. The Group has therefore ensured that its HUMAN RESOURCES policies and practices are clear, equitable and humanistic, and has committed to create a safe and pleasant working environment for all the employees. The adopted Employees' Handbook and employment contract contain clear provisions that there will be no sex, religious, racist and marital status discrimination on employment and works and there are opportunities for growth and development for all employees.

#### (B1) Employment

As the Group operates only in the PRC, we have applied Chinese employment rules and ordinances that all employees are required to sign contracts containing detailed terms and conditions including but not limited to salary and wage amount, benefits, medical and accidental insurance, unemployment funds, working hours, employee rights to join trade unions and to have holidays and so on, and to file with the local HUMAN RESOURCES BUREAU. Despite a slow-down in sales, the Group still employed a total of around 600 full-time employees as at the end of 2016, and the majority of them were females, unskilled workers and from rural areas. In other words, the Group provided employment opportunities to our under-developed rural areas and is committed to provide training to the unskilled workers.

The Group has honoured its obligations especially to pay the salaries and wages, employees' social insurances and agreed benefits under the signed employment contracts and no labor disputes were recorded in courts in 2016, which evidenced the Group's Human Resources policies and practices to be fair and equitable.

#### (B2) Health and Safety

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The Group cares about its employees' health and safety in the factories, offices and sales outlets, and endeavours to purchase up-to-date safety and medical equipment and tools, setting up a clinical room with qualified medical personnel to look after the employees, and ensuring the factory, offices and sales outlets' working places including the employees canteens have passed all the safety and hygiene requirements. Comfortable dormitories equipped with full living facilities have been provided to living-in employees, and activities have been organized regularly to assist employees to relax and enjoy. The Employee Handbook states and implements clearly rules and regulations on SAFETY of employees' personal life and assets, especially during production and special circumstances such as fire.

The Group had not recorded any fatal accidents and injuries in 2016.

#### (B3) Training and Development

Since most of our employees come from rural areas and were without skills, the Group has implemented a policy that any newly recruited employees in the factory will receive 1 to 3 months on-the-job training supervised by their supervisors. For employees in sales outlets, the Group will also provide in-house on-the-job training. Training will involve skill, emotion handling, rules and regulations, management and strategic management depending on the level of employment. All training courses will be paid by the Group and are free to the employees.

Shifting from factory to sale outlet is accepted and common. Promotion from worker to team leader and outlet manager is available. Most of our sale outlet managers have been trained and promoted from our low-rank employees. The Group will continue its policy of providing employment opportunities to and training up unskilled labouries from rural areas.

#### (B4) Labor Standard

The Group complied with all employment laws, rules and regulations of the PRC, and honored all our obligations under the employment contracts to the satisfaction of laws and employees. We had no child labor and forced labor registered on our employment record.

To continue the monitoring process, the Group has set up the following KPIs on the human resources areas and aspects:

- "Employment Record" listing total number of employees with breakdown on skills, gender, age distribution, and sources;
- "Accidents and Injuries Record" listing number of cases, types, reasons and results of accidents and injuries; and
- "Training Programs Record" listing the types of programs, number of attendants, hours of training.

#### (ii) Operation Practices & Social Investment

The Group manufactures and sells children garments and apparel under its own brand through its own sales and agency retail outlets and wholesalers network mainly in the PRC market. Hence, the Group has to deal with a large number of buyers and suppliers. In the present depressed market conditions, the Group has been operating under pressure to cut costs in all areas including production, marketing and sales costs. Despite such difficulties, the Group strives to operate under social obligatory code of standard on transparency, fairness, quality assurance and within legal boundary.

#### (B5) Supply Chain Management

To ensure stable, quality assurance and cost-efficient supplies, the Group has a clear Purchase Guide to choose suppliers based on assessment of suppliers' strength to guarantee satisfactory product quantity and quality supplied, reasonable price and timely delivery, and historical record of business relationship. The Group keeps a list of over 30 suppliers and will invite 2–3 suppliers to tender for purchases in order to get the optimal offer and to eliminate malpractices. One unique feature in our purchase policy is that we have tried to integrate social responsibility into our purchase process in which environmentally friendly and socially responsible suppliers who use recycled and natural materials, and employed handicapped workers will be preferred. For price and supply flexibility reasons, we sourced most of the raw materials and accessories from local suppliers in the PRC.

#### (B6) Products Responsibilities

The Group sells children garments and apparel under our own registered "REDKIDS" brand. Together with investment on modern garment production facilities, professional design and management team, and the business and operation philosophy of "original, modern and fashionable on design", "quality of production" and "fairness and honesty on sales", the Group obtained ISO9001 on Quality Management System and ISO14001 on Environmental Management System certifications, and won the following awards since our official establishment in 1995:

1995	Golden Bridge Award from China Textile Association
2000, 2006, 2009 and 2010	Fujian Famous Brand Award
2001, 2002 and 2005	Government Supported And Developed Famous Export Brand Award
2013	National Top Quality Enterprise Award
2011, 2013 and 2016	10 Most Famous Kid Fashion Brands Award

Our children garments and apparel are middle- to high-priced products as our products are fashionable, high-quality and deliver satisfactory sales services. We accept returns and refund if there are defects on our products. All the retail outlets managers have been trained to handle defects and complaints. A Customer Service Unit has been established to collect and analyse returns and refund cases, and thereafter will explain and give recommendations to the management for improvement review and consideration. We are proud that we had no returns or complaints due to our products quality or defects in 2016.

The Group sells through over 400 retail outlets and wholesale agents in over 24 provinces in the PRC. The Group has also organized Redkids brand groups in various internet platforms. The Group has compiled a detailed list of suppliers and business partners over the years of procurement. The Group has therefore accessed and accumulated a large volume of private and confidential personal and corporate information. The Group is aware of the importance of privacy and confidentiality and has on one hand carefully secured and protected the privacy information and on the other hand has promulgated strict rules and regulations that "employees are forbidden to access or to use any privacy information without approval from the management". No privacy information leakage was reported in 2016.

The Group promotes originality, and designs all of its own garments and apparel by its inhouse designers. The Group recognizes intellectual property rights, and it always alerts its designers to observe and to respect. The Group was not subject to litigation for any infringement of intellectual property rights in 2016.

#### (B7) Anti-Corruption

Recognizing social responsibility and safeguarding the assets and interests of our investors and supporters, the Group demands in its Employees' Handbook high standards of ethical behavior and zero-tolerance on bribery and corruption in any form or at any level in association with any aspect of the Group's activities. The Group did not have any bribery or corruption case reported in 2016.

To continue the monitoring process on supply chain management and products responsibility, the Group has established the following KPIs:

- "Suppliers Record" listing the total numbers and breakdown of local and overseas suppliers.
- "Products Returns And Complaints Record" listing the total numbers of returns and complaints, reasons and results.
- "Anti-Corruption Cases Record" listing the nature, reasons and results.

#### (B8) Social Investment

The Group aims to provide a pleasant, healthy and safe living and working environment to the employees, and has invested substantially on employees' accommodations, canteens and sport facilities. Trees have also been planted in the factory yard. The Group also encourages employees to provide voluntary services in local communities.

The Board hereby presents the Corporate Governance Report in the Group's annual report for the year ended 31 December 2016.

#### **CODE ON CORPORATE GOVERNANCE PRACTICES**

The Company is committed to maintaining high standards of corporate governance and has steered its development and protected the interests of its Shareholders in an enlightened and open manner. The Board has adopted the code provisions of the Corporate Governance Code (the **"CG Code**") set out in Appendix 14 to the Rules Governing the Listing of Securities on the Stock Exchange (the **"Listing Rules**"). During FY2016, the Company has complied with the CG Code, except for the deviation as explained below.

Code provision A.2.1 provides that the roles of Chairman and Chief Executive Officer should be separate and should not be performed by the same individual. As Mr. Ding Peiji ("**Mr. Ding**") is both the Chief Executive Officer and the Chairman of the Board of the Company, the Company is in deviation from code provision A.2.1. We consider that vesting the roles of both chairman and chief executive officer in Mr. Ding has the benefit of ensuring consistent leadership within our Group and enabling more effective and efficient overall strategic planning for our Group. The Board believes that the balance of power and authority for the present arrangement will not be impaired and is adequately ensured by current Board composition and structure taking into account the background and experience of our Directors.

Code provision A.6.7 provides that non-executive directors should attend general meetings and develop a balanced understanding of the views of shareholders. Mr. Zhu Wenxin, the ex-independent non-executive Director during FY2016, did not attend the annual general meeting of the Company held on 22 September 2016 due to other business commitments.

Code provision C.1.2 provides that management should provide all members of the board with monthly updates giving a balanced and understandable assessment of the issuer's performance, position and prospects in sufficient detail to enable the board as a whole and each director to discharge their duties under Rule 3.08 and Chapter 13 of the Listing Rules. During FY2016, the management of the Company had not provided regular monthly updates to the members of the Board. The management had provided information and updates to the members of the Board as and when appropriate.

#### **MODEL CODE FOR SECURITIES TRANSACTIONS BY THE DIRECTORS**

The Directors have adopted the Model Code for Securities Transactions by Directors of Listed Issuers (the "**Model Code**") as set out in Appendix 10 to the Listing Rules as the code of conduct regarding Directors' securities transactions. Specific enquiries have been made to all Directors and all Directors have confirmed that they have fully complied with the required standard of dealings as set out in the Model Code during FY2016.

#### **BOARD OF DIRECTORS**

The Board is committed to providing effective and responsible leadership for the Company. The Directors, individually and collectively, must act in good faith in the best interests of the Company and its Shareholders. The Board has established three Board committees, being the Audit Committee, the Remuneration Committee and the Nomination Committee (each a "**Board Committee**" and collectively the "**Board Committees**"), to oversee different areas of the Company's affairs.

The Board currently comprises three executive Directors, namely Mr. Ding Peiji, Mr. Ding Peiyuan and Ms. Ding Lizhen, and three independent non-executive Directors, namely, Mr. Hung Cho Sing, Ms. Lo Wing Yan, Emmy and Mr. Chan Wai Wong.

Their biographical details and (where applicable) their family relationships are set out in the section headed "Biographical Details of Directors and Senior Management" on pages 33 to 34 of the annual report. A list of the Directors identifying their role and function and whether they are independent non-executive Directors are available on the Company's website.

The Board sets the Group's overall objectives and strategies, monitors and evaluates its operating and financial performance and reviews the corporate governance standard of the Group. It also decides on matters such as annual and interim results, major transactions, director appointments or re-appointments, investment policy, dividend and accounting policies. The Board has delegated the authority and responsibility for implementing its business strategies and managing the daily operations of the Group's businesses to the executive Directors and members of senior management. The functions and power that are so delegated are reviewed periodically to ensure that they remain appropriate.

The Board is also responsible for developing, reviewing and monitoring the policies and practices on corporate governance and legal and regulatory compliance of the Group, and the training and continuous professional development of Directors and senior management. The Board also reviews the disclosures in the Corporate Governance Report to ensure compliance.

All Board members have separate and independent access to the Group's senior management to fulfill their duties. Independent professional advice can be sought to assist the relevant Directors to discharge their duties at the Group's expense upon their request.

All Directors are required to declare to the Board upon their first appointment, the directorships or other positions they are concurrently holding at other companies or organizations. These interests are updated on an annual basis and when necessary.

#### **BOARD MEETINGS AND ANNUAL GENERAL MEETING**

The attendance of each Director at the Board meetings and annual general meeting are set out below:

Name of Directors	Annual General Meeting attendance/held	Board Meetings attendance/held
Mr. Ding Peiji	1/1	25/25
Mr. Ding Peiyuan	1/1	25/25
Ms. Ding Lizhen	1/1	25/25
Mr. Hung Cho Sing (appointed on 14 April 2016)	1/1	17/17
Ms. Lo Wing Yan, Emmy (appointed on 14 April 2016)	1/1	17/17
Mr. Chan Wai Wong (appointed on 3 November 2016)	N/A	N/A
Mr. Zhu Wenxin (resigned on 3 November 2016)	0/1	24/24
Mr. Gu Jishi (resigned on 30 June 2016)	N/A	13/13
Mr. Mei Wenjue (resigned on 24 March 2016)	N/A	5/5
Mr. Wong Heng Choon (appointed on 19 February 2016 and		
resigned on 15 March 2016)	N/A	N/A
Mr. Leung Wai Yip (resigned on 19 February 2016)	N/A	1/1

N/A: Not applicable

#### **DIRECTORS' AND OFFICERS' INSURANCE**

Appropriate insurance coverage has been arranged in respect of potential legal actions against the Directors and officers of the Company.

#### **DIRECTORS' CONTINUOUS TRAINING AND PROFESSIONAL DEVELOPMENT**

All Directors are aware of their responsibilities to the Shareholders and have exercised their duties with care, skill and diligence, in pursuit of the development of the Group. Every newly appointed Director receives an induction to ensure that he has a proper understanding of the business and operations of the Group and that he is fully aware of his duties and responsibilities as a director under applicable rules and requirements.

All Directors are provided with regular updates on the Company's performance and financial position to enable the Board as a whole and each Director to discharge their duties. In addition, updates on the latest development regarding the Listing Rules and other applicable regulatory requirements are provided to each of the Directors by way of seminars or reading materials circularization to ensure compliance and enhance their awareness of good corporate governance practices. According to the records provided by the Directors, a summary of training received by the Directors during the year is as follows:

Directors	Type of continuous professional development programmes
	• •
Executive Directors	
Mr. Ding Peiji	А
Mr. Ding Peiyuan	А
Ms. Ding Lizhen	А
Mr. Gu Jishi (resigned on 30 June 2016)	N/A
Independent Non-executive Directors	
Mr. Hung Cho Sing (appointed on 14 April 2016)	А
Ms. Lo Wing Yan, Emmy (appointed on 14 April 2016)	А
Mr. Chan Wai Wong (appointed on 3 November 2016)	А
Mr. Zhu Wenxin (resigned on 3 November 2016)	N/A
Mr. Mei Wenjue (resigned on 24 March 2016)	N/A
Mr. Wong Heng Choon (appointed on 19 February 2016 and	
resigned on 15 March 2016)	N/A
Mr. Leung Wai Yip (resigned on 19 February 2016)	N/A

Notes:

A: reviewing materials and updates relating to the latest development of the Listing Rules and other applicable regulatory requirements

N/A: Not applicable

#### **INDEPENDENCE OF INDEPENDENT NON-EXECUTIVE DIRECTORS**

The role of the independent non-executive Directors is to provide independent and objective opinions to the Board, giving adequate control and balances for the Group to protect the overall interests of the Shareholders and the Group. They serve actively on the Board and its committees to provide their independent and objective views.

In compliance with Rules 3.10(1) and 3.10A of the Listing Rules, the Company has appointed three independent non-executive Directors, representing more than one-third of the Board. One of the independent non-executive Directors has the appropriate professional qualifications in accounting or related financial management expertise as required by Rule 3.10(2) of the Listing Rules.

Each independent non-executive Director has submitted confirmation of his/her independence to the Company pursuant to rule 3.13 of the Listing Rules. Based on the contents of such confirmations, the Company considers that all of the independent non-executive Directors are independent.

#### **BOARD COMMITTEES**

The Board is supported by three committees, namely the Audit Committee, the Nomination Committee and the Remuneration Committee. Each Board Committee has its defined and written terms of reference approved by the Board covering its duties, powers and functions. Their terms of reference are available on the Company's website.

All Board Committees are provided with sufficient resources to discharge their duties, including access to management or professional advice if considered necessary.

#### (i) Audit Committee

The Audit Committee comprises three independent non-executive Directors, namely Mr. Hung Cho Sing, Ms. Lo Wing Yan, Emmy and Mr. Chan Wai Wong. Ms. Lo Wing Yan, Emmy, who has appropriate professional qualifications and experience in accounting matters, was appointed as the Chairman of the Audit Committee.

The principal responsibilities of the Audit Committee are to assist the Board in providing an independent view of the effectiveness of the financial reporting process, internal control and risk management systems and relationship with external auditors of the Group, oversee the audit process and perform other duties and such responsibilities as assigned by the Board. These include reviewing the Group's interim and annual reports.

The Audit Committee has held five meetings during the year ended 31 December 2016. Major tasks completed by the Audit Committee during the year include:

- reviewing the annual audit plan submitted by the external auditors of the Company;
- reviewing the Group's interim and annual reports;
- reviewing accounting policies and practices adopted by the Group;
- reviewing the external auditor's qualifications, independence and audit fee;
- reviewing the external auditor's management letter and the management's response; and
- assisting the Board to evaluate on the effectiveness of financial reporting procedures and internal control system.

The attendance records of each member of the Audit Committee are set out in the following table:

	Audit Committee meeting attendance/held
Independent non-executive Directors	
Mr. Hung Cho Sing (appointed on 14 April 2016)	3/3
Ms. Lo Wing Yan, Emmy (appointed on 14 April 2016)	3/3
Mr. Chan Wai Wong (appointed on 3 November 2016)	N/A
Mr. Zhu Wenxin (resigned on 3 November 2016)	4/5
Mr. Mei Wenjue (resigned on 24 March 2016)	1/1
Mr. Wong Heng Choon (appointed on 19 February 2016 and resigned on 15	
March 2016)	N/A
Mr. Leung Wai Yip (resigned on 19 February 2016)	1/1

N/A: Not applicable

#### (ii) Remuneration Committee

The Remuneration Committee comprises two independent non-executive Directors and one executive Director, namely Mr. Hung Cho Sing, Mr. Chan Wai Wong and Mr. Ding Peiyuan. Mr. Hung Cho Sing is the chairman of the Remuneration Committee. The principal responsibilities of the Remuneration Committee are to review and make recommendations to the Board on the overall remuneration structure and policy for all Directors and senior management as well as the specific remuneration packages for the executive Directors and senior management and on the establishment of a formal and transparent process for developing such remuneration policy. No Director takes part in any discussion on his own remuneration. The Company's objective for its remuneration policy is to maintain fair and competitive packages based on business requirements and industry practice. In order to determine the level of remuneration and fees paid to members of the Board, market rates and factors such as each Director's workload, performance, responsibility, job complexity and the Group's performance are taken into account.

The Remuneration Committee has held one meeting during the year ended 31 December 2016. All members of the Remuneration Committee have attended the meeting.

The remuneration of the members of the senior management of the Group by band for the year ended 31 December 2016 is set out below:

	Number of
Remuneration bands	persons

Nil to HK\$1,000,000

Particulars regarding Directors' remuneration and the five highest paid employees as required to be disclosed pursuant to Appendix 16 to the Listing Rules are set out in notes 8 and 9 to the financial statements.

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#### (iii) Nomination Committee

The Nomination Committee comprises two independent non-executive Directors and one executive Director, namely Mr. Chan Wai Wong, Ms. Lo Wing Yan, Emmy and Ms. Ding Lizhen. Mr. Chan Wai Wong is the Chairman of the Nomination Committee. The principal responsibilities of the Nomination Committee are to review the composition of the Board, including its structure, size and diversity at least annually to ensure that it has a balance of expertise, skills and experience appropriate to the requirements of the business of the Group. It is also responsible to consider and recommend to the Board suitably qualified persons to become a member of the Board, monitor the succession planning of Directors and assess the independence of independent non-executive Directors. The Nomination Committee will also give consideration to the Board Diversity Policy (as defined below) when identifying suitably qualified candidates to become members of the Board, and the Board will review the Board Diversity Policy (as defined below), so as to develop and review measurable objectives for the implementing the Board Diversity Policy (as defined below) and to monitor the progress on achieving these objectives.

The Nomination Committee has held one meeting during the year ended 31 December 2016. All members of the Nomination Committee have attended the meeting.

#### **CORPORATE GOVERNANCE FUNCTION**

The Company's corporate governance function is carried out by the Board pursuant to a set of written terms of reference adopted by the Board on 16 December 2013 in compliance with provision D.3.1 of the Code Provisions, which include (a) to develop and review the Company's policies and practices on corporate governance; (b) to review and monitor the training and continuous professional development of the Directors and senior management of the Group; (c) to review and monitor the Company's policies and practices on compliance with legal and regulatory requirements; (d) to develop, review and monitor the code of conduct and compliance manual (if any) applicable to employees of the Group and the Directors; and (e) to review the Company's compliance with the Code Provisions and relevant disclosure in the corporate governance report of the annual report of the Company.

The Board has performed the abovementioned corporate governance functions during the year ended 31 December 2016.

#### **BOARD PROCEEDINGS**

Regular board meetings are held at quarterly intervals with additional meetings convened as and when necessary to discuss the overall strategic directions, the Group's operations, financial performance, and to approve interim and annual results and other significant matters. For regular meetings, Board members are given at least 14-day prior notice and agenda with supporting papers are sent to Directors not less than 3 days before the relevant meeting is held. Directors may propose to the Chairman or the Company Secretary to include matters in the agenda for regular board meetings.

Directors are requested to declare their direct or indirect interests, if any, in any proposals or transactions to be considered by the Board at board meetings and abstain from voting in favour of the related board resolutions as appropriate.

Minutes of meetings of the Board and Board Committees are kept by the Company Secretary in sufficient details of the matters considered and decisions reached, including dissenting views expressed, and are open for inspection on reasonable notice by any Director. Draft and final versions of minutes are sent to all Directors for their comments and records respectively within a reasonable time after the board meeting is held.

All Directors have access to the advice and services of the Company Secretary with a view to ensuring the Board procedures are followed.

#### **APPOINTMENT AND RE-ELECTION OF DIRECTORS**

Each of the executive Directors of the Company has entered into a service contract with the Company for an initial term of three years commencing on the Listing Date and will continue thereafter until terminated by not less than three months' notice in writing served by either party on the other which notice shall not expire until after the fixed term. Each of the independent non-executive Directors has entered into an appointment letter with the Company for an initial term of three years commencing from the appointment. Each of the Directors will be subject to retirement and re-election at annual general meeting of the Company in accordance with the Company's articles of association.

In accordance with the Company's articles of association, a person may be appointed as a Director either by the Shareholders in general meeting or by the Board. Any Directors appointed by the Board as additional Directors or to fill casual vacancies shall hold office until the next following general meeting, and are eligible for re-election by the Shareholders. In addition, all Directors are required to retire by rotation at least once every three years at the annual general meeting, and are eligible for re-election by the Shareholders.

#### **BOARD DIVERSITY POLICY**

Pursuant to the CG Code, the Board adopted a board diversity policy (the "**Board Diversity Policy**") on 16 December 2013. The Company recognizes and embraces the benefits of diversity of Board members. While all Board appointments will continue to be made on a merit basis, the Company will ensure that the Board has a balance of skills, experience and diversity of perspectives appropriate to the needs of the Company's business. Selection of candidates will be based on a range of diversity perspectives, including but not limited to gender, age, cultural and educational background, experience (professional or otherwise), skills and knowledge.

#### **JOINT COMPANY SECRETARIES**

Mr. Pang Wing Hong and Ms. Lu Yanping, the Joint Company Secretaries of the Company, are full-time employee of the Group and have day-to-day knowledge of the Company's affairs. They also serve as the secretary of the Audit Committee, the Nomination Committee and the Remuneration Committee. Mr. Pang Wing Hong is responsible for advising the Board through the Chairman and/or the Chief Executive Officer on governance matters.

Mr. Pang Wing Hong and Ms. Lu Yanping confirmed that they have taken not less than 15 hours of relevant professional training during the year ended 31 December 2016.

The biographical details of the Joint Company Secretaries are set out in the section headed "Biographical Details of Directors and Senior Management" on pages 33 to 34 of the annual report.

#### FINANCIAL REPORTING AND INTERNAL CONTROL Financial reporting

The Board acknowledges its responsibility to prepare the Company's financial statements which give a true and fair view of the Group's state of affairs, results and cash flows for the year and in accordance with the International Financial Reporting Standards issued by the International Accounting Standards Board, and the disclosure requirements of the Companies Ordinance (Chapter 622 of the Laws of Hong Kong). The Company has selected appropriate accounting policies and has applied them consistently based on prudent and reasonable judgments and estimates. The Board considers that the Group has adequate resources to continue in business for the foreseeable future and is not aware of any material uncertainties relating to events or conditions that may affect the business of the Company or cast doubts on its ability to continue as going concern.

The responsibilities of HLB Hodgson Impey Cheng Limited, the Company's external auditor, with respect to financial reporting are set out in the section headed "Independent Auditors' Report" in this annual report.

#### Internal control

The Board is responsible for maintaining sound and effective risk management and internal control systems to safeguard the investments of the shareholders and the assets of the Company.

The Board monitors the risk management and internal control systems principally through the external internal control firm, and is committed to conducting, at least annually, a review of the effectiveness of the risk management and internal control systems of the Group, including adequacy of resources, qualifications and experience of the accounting and financial reporting personnel of the Company, and the training programmes and budget thereof.

The Board, through the Audit Committee, has conducted a review on the risk management and internal control systems of the Company and its subsidiaries for the year ended 31 December 2016. Such review covered the finance, operation, supervision and risk management of the Group. The Board confirmed that the risk management and internal control systems of the Company are sound, effective and sufficient.

#### **EXTERNAL AUDITORS**

HLB Hodgson Impey Cheng Limited has been appointed as the external auditors of the Company to fill the vacancy following the resignation of KPMG and to hold office until the conclusion of the next Annual General Meeting ("**AGM**") of the Company. An announcement was published by the Company on 22 April 2016, which specified the circumstances leading to the resignation of KPMG and that KPMG has confirmed that there are no other matters that need to be brought to the attention of the Shareholders of the Company. The Company also confirmed that there are no matters in relation to the resignation of KPMG that need to be brought to the attention of the shareholders.

During the year ended 31 December 2016, the fees payable to HLB Hodgson Impey Cheng Limited in respect of its audit services were RMB1.4 million (2015: RMB1.6 million). There was no disagreement between the Board and the Audit Committee on the selection and appointment of the external auditors during the years ended 31 December 2016 and 2015.

#### **COMMUNICATION WITH SHAREHOLDERS AND SHAREHOLDERS' RIGHTS**

The Company aims to, via its corporate governance structure, enable all its Shareholders an equal opportunity to exercise their rights in an informed manner and allow all Shareholders to engage actively with the Company. Under the Company's articles of association, the Shareholder communication policy and other relevant internal procedures of the Company, the Shareholders of the Company enjoy, among others, the following rights:

#### (i) Participation at general meetings

The general meetings of the Company provide an opportunity for direct communication between the Board and the Shareholders. The Company encourages the participation of the Shareholders through annual general meetings and other general meetings where the Shareholders meet and exchange views with the Board, and to exercise their right to vote at meetings. The Company shall arrange notices of meetings and circulars containing details on proposed resolutions to be sent to the Shareholders no less than 20 business days before the meeting. At general meetings, separate resolutions are proposed on each substantial issue, including the election of individual Directors.

#### (ii) Enquiries and proposals to the Board

The Company encourages Shareholders to attend Shareholders' meetings and make proposals by either directly raising questions on both operational and governance matters to the Board and Board Committees at the general meetings or providing written notice of such proposals for the attention of the Joint Company Secretaries at the registered office of the Company in Hong Kong currently situated at Room 1601, Ho King Commercial Centre, 2–16 Fa Yuen Street, Mongkok, Kowloon, Hong Kong or via email to ir@redkids.com.

#### (iii) Convening extraordinary general meetings

The Directors may, whenever they think fit, convene an extraordinary general meeting. Extraordinary general meetings shall also be convened on the requisition of one or more Shareholders holding, at the date of deposit of the requisition, not less than one tenth of the paid up capital of the Company having the right of voting at general meetings. Such requisition shall be made in writing to the Directors or the Company Secretary and deposited at the registered office of the Company in Hong Kong currently situated at Room 1601, Ho King Commercial Centre, 2–16 Fa Yuen Street, Mongkok, Kowloon, Hong Kong for the purpose of requiring an extraordinary general meeting to be called by the Directors for the transaction of any business specified in such requisition. Such meeting shall be held within two months after the deposit of such requisition. If within twenty-one (21) days of such deposit the Directors fail to proceed to convene such meeting, the requisitionist(s) himself (themselves) may do so in the same manner, and all reasonable expenses incurred by the Company.

There are no provisions under the Company's articles of association or the Companies Law, Cap 22 (Law 3 of 1961, as consolidated and revised) of the Cayman Islands regarding procedures for Shareholders to put forward proposals at general meetings other than a proposal of a person for election as director. Shareholders may follow the procedures set out above to convene an extraordinary general meeting for any business specified in such written requisition.

The notice of annual general meeting together with the accompanying circular setting out the relevant information as required under the Listing Rules are sent to Shareholders at least 20 clear business days prior to the meeting. Poll voting has been adopted for decision-making at Shareholders' meetings to ensure that each share is entitled to one vote. Details of the poll voting procedures are set out in the circular sent to Shareholders prior to the meeting and explained at the commencement of the meeting. Voting results are posted on the Company's website on the day of the annual general meeting.

#### (iv) Procedures for proposing a person for election as a Director

Pursuant to the Article 85 of the articles of associations of the Company, no person other than a Director retiring at the meeting shall, unless recommended by the Directors for election, be eligible for election as a Director at any general meeting unless a Notice signed by a Member (other than the person to be proposed) duly qualified to attend and vote at the meeting for which such Notice is given of his intention to propose such person for election and also a Notice signed by the person to be proposed of his willingness to be elected shall have been lodged at the head office or at the Registration Office provided that the minimum length of the period, during which such Notice(s) are given, shall be at least seven (7) days and that (if the Notices are submitted after the despatch of the notice of the general meeting appointed for such election) the period for lodgment of such Notice(s) shall commence on the day after the despatch of the notice of the general meeting appointed for such election and end no later than seven (7) days prior to the date of such general meeting.

#### **INVESTOR RELATIONS AND COMMUNICATION**

The Company recognizes the importance of communication with Shareholders and accountability to Shareholders. Annual and interim reports offer comprehensive operational and financial performance information to Shareholders. The Company's senior management also maintains close communication with investors, analysts and the media by other channels including roadshows, briefings and individual meetings. The Company has set up its own website http://www.redkids.com, which is updated on a regular basis, as a means to provide updated information on the Company to investors.

#### **CONSTITUTIONAL DOCUMENTS**

There was no change in the memorandum and articles of association of the Company during the year ended 31 December 2016.

The memorandum and articles of association of the Company are available on the websites of the Stock Exchange and the Company.

# BIOGRAPHICAL DETAILS OF DIRECTORS AND SENIOR MANAGEMENT

### **EXECUTIVE DIRECTORS**

**Mr. Ding Peiji** (丁培基), aged 46, is the founder of our Group. He is also the chief executive officer and the chairman of the Board of our Company. He was appointed as an executive Director on 15 March 2013. He is also the chairman of board of directors of Red Kids (China) Co., Ltd. ("**Red Kids China**"), a principal operating subsidiary of our Group. Mr. Ding has over 14 years of experience in the apparel and retail industry and is primarily responsible for our overall corporate strategies, planning and business development. His social undertakings include the vice Chairman for the second term of the Children's Wear Expert Committee of China National Garment Association (中國服裝協會童裝專業委員會) appointed in September 2009, the vice president for the first and second term of the Quanzhou Textile & Garments Commerce Chamber (泉州市紡織服裝商會) appointed in May 2002 and November 2008, respectively, a standing council member for the first term of the Federation of Industry & Commerce of Quanzhou Qingmeng Scientific & Technological Industrial Zone (泉州市清濛科技工業園區工商業聯合會) appointed in August 2002, and a Supervisor of Qingmeng Scientific & Technological Industrial Zone for Honest and Efficient Governance (清濛科技工業區 勤政廉政監督員) appointed in July 2002. He completed the Advanced Management Programme by China Europe International Business School (中歐國際工商學院) in 2010.

Mr. Ding Peiji is the brother of Mr. Ding Peiyuan and Ms. Ding Lizhen, both of whom are our executive Directors.

**Mr. Ding Peiyuan** (丁培源), aged 43, was appointed as an executive Director and chief operating officer on 16 December 2013. He is also the vice general manager of Red Kids China. Mr. Ding has over 10 years of experience in the production and sales of apparel and retail industry and is primarily responsible for the formulation and execution of business development strategies of our Group. He completed the Advanced Management Programme by China Europe International Business School (中歐國際工商學院) in 2009.

Mr. Ding Peiyuan is the brother of Mr. Ding Peiji and Ms. Ding Lizhen, both being our executive Directors.

**Ms. Ding Lizhen** (丁麗真), aged 50, was appointed as an executive Director and vice president on 16 December 2013. She is also the vice general manager of Red Kids China. Ms. Ding has over 15 years of experience in the apparel and retail industry and is primarily responsible for the production management and product development of our Group.

Ms. Ding Lizhen is the sister of Mr. Ding Peiji and Mr. Ding Peiyuan, both of whom are our executive Directors.

#### **INDEPENDENT NON-EXECUTIVE DIRECTORS**

**Mr. Hung Cho Sing**, aged 76, was appointed as an independent non-executive Director of our Company on 14 April 2016 and has over 30 years of experience in the film distribution industry and founded Delon International Film Corporation in 1970. Mr. Hung has been the chairman of Hong Kong, Kowloon and New Territories Motion Picture Industry Association Limited since 1991 and was the chairman of Hong Kong Special Administrative Region (HKSAR) Government as a member of the Hong Kong Film Development Council from 2007 to 31 March 2013. Mr. Hung was also appointed as a consultant of the China Film Association since 2013. Mr. Hung is also a member of HKSAR Election Committee and a vice chairman of the Cultural Profession Committee of the Guangdong, Hong Kong and Macau Cooperation Promotion Council (廣東省粵港澳合 作促進會文化專業委員會副主任委員). Mr. Hung was awarded the Bronze Bauhinia Star (BBS) by the HKSAR Government as member of the Working Group on Manufacturing Industries, Innovative Technology, and Cultural and Creative Industries under the Economic Development Commission since January 2013.

# **BIOGRAPHICAL DETAILS OF DIRECTORS AND SENIOR MANAGEMENT**

Mr. Hung is an executive director of Universe International Holdings Limited (stock code: 1046) and an executive director and chairman of the board of directors of Jia Meng Holdings Limited (stock code: 8101). He is also an independent non-executive director of China Star Entertainment Limited (stock code: 326), Unity Investments Holdings Limited (stock code: 913), Sunrise (China) Technology Group Limited (stock code: 8226) and Enerchina Holdings Limited (stock code: 622). Mr. Hung was a non-executive director of Capital VC Limited (stock code: 2324) from September 2011 to January 2014, an independent non-executive director of Hengten Networks Group Limited (formerly known as Mascotte Holdings Limited) (stock code: 136) from January 2013 to October 2015 and an independent non-executive director of Freeman Fintech Corporation Limited (stock code: 279) from 9 January 2013 to 25 January 2017. All these companies are listed on the Stock Exchange in Hong Kong.

**Ms. Lo Wing Yan, Emmy**, aged 44, was appointed as an independent non-executive Director of our Company on 14 April 2016 and has over 20 years of solid experience in financial management, accounting and auditing. Ms. Lo holds a master degree of Applied Finance from University of Western Sydney. Ms. Lo has been an associate member of Hong Kong Institute of Certified Public Accountants. Ms. Lo served as the company secretary of Titan Petrochemicals Group Limited (stock code: 1192) from October 2015 to July 2016. She is currently the executive director, chief financial officer and company secretary of Omnibridge Holdings Limited, a human resource service provider principally offering human resources outsourcing services and human resources recruitment services.

**Mr. Chan Wai Wong**, aged 28, was appointed as an independent non-executive Director of our Company on 3 November 2016. Mr. Chan obtained a master degree in Theory of Finance from the University College Dublin in Ireland and a Bachelor degree in Economics from Renmin University of China in the PRC. Mr. Chan has served various positions in several financial companies over the years, where he gained ample experience in financial investment, corporate operation, project analysis, and risk management. He is currently a vice president of a financial investment company, which has been doing market value management with several companies listed on the Stock Exchange in Hong Kong.

#### **SENIOR MANAGEMENT**

**Mr. Pang Wing Hong**, aged 46, was appointed as chief financial officer and one of the joint company secretaries on 19 October 2015 and has over 20 years of solid experience in financial management, accounting, auditing and corporate finance with strong comprehension of the China and international markets. He holds a Bachelor of Business Administration degree, majoring in professional accountancy, from The Chinese University of Hong Kong and a Master of Business Administration degree from The University of Adelaide, Australia. He is an associate member of the Hong Kong Institute of Certified Public Accountants and a fellow member of the Association of Chartered Certified Accountants.

**Ms. Ding Wanwan (丁皖皖)**, aged 42, is the head of the production center of our Group and is primarily responsible for our supply chain management. Ms. Ding joined our Group in March 2000. She completed the training program for senior manager by Executive Development Program Center, School of Management, Xiamen University (廈門大學管理學院高層管理培訓中心) in June 2012.

#### JOINT COMPANY SECRETARIES

**Mr. Pang Wing Hong**, please refer to the paragraph headed "Senior Management" above for his biographical details.

**Ms. Lu Yanping (盧燕萍)**, aged 28, was appointed as one of the joint company secretaries of our company on 16 December 2013. Ms. Lu joined our Group in July 2010. She is mainly responsible for providing assistance to the Chairman of the Company in the discharge of his duties and responsibilities as chairman of the Board, including coordination of board meeting and preparation of board minutes.
The Directors hereby present the annual report together with the audited consolidated financial statements of the Group for the year ended 31 December 2016.

## PRINCIPAL PLACE OF BUSINESS

The Company was incorporated in the Cayman Islands. The Group's principal place of business is in the PRC.

## **PRINCIPAL ACTIVITIES**

The principal activities of the Group are wholesaling and retailing of branded children's apparel in the PRC. The principal activities and other particulars of the subsidiaries are set out in note 35 to the consolidated financial statements.

## **MAJOR CUSTOMERS AND SUPPLIERS**

During the year ended 31 December 2016, aggregate sales to the Group's largest and five largest customers accounted for 11.6% (2015: 17.2%) and 38.2% (2015: 51.3%), respectively, of the Group's total turnover for the year.

During the year ended 31 December 2016, aggregate purchases from the Group's largest and five largest suppliers of raw materials and OEM products accounted for 12.8% (2015: 11.6%) and 40.3% (2015: 38.8%), respectively, of the Group's total purchases for the year.

At no time during the year have the Directors, their close associates or any Shareholder of the Company (who or which to the knowledge of the Directors owns more than 5% of the Company's issued share capital) had any interest in the Group's five largest customers and suppliers.

## **BUSINESS REVIEW**

The business review of the Group for the year ended 31 December 2016 are provided in the Chairman and Statement, Management's Discussion and Analysis, Corporate Governance Report and the ESG Report of this annual report.

## **FIVE YEARS FINANCIAL SUMMARY**

A summary of the results and of the assets and liabilities of the Group for the latest five financial years is set out on page 120 of the annual report. This summary does not form part of the audited consolidated financial statements.

## **FINANCIAL STATEMENTS**

The profit of the Group for the year ended 31 December 2016 and the state of the Company's and the Group's affairs as at that date are set out in the financial statements on pages 54 to 59 of the annual report.

## **PROPERTY, PLANT AND EQUIPMENT**

Details of movements in property, plant and equipment of the Group during the year ended 31 December 2016 are set out in note 11 to the consolidated financial statements.

## RESERVES

Details of movements in the reserves of the Company and the Group are set out in note 26 to the consolidated financial statements and in the consolidated statement of changes in equity, respectively.

## **DISTRIBUTABLE RESERVES**

The distributable reserve of the Company as at 31 December 2016 was RMB253,892,000 (2015: RMB239,942,000) as calculated based on the Company's share premium and capital reserves and accumulated loss under applicable provisions of the Companies Law in the Cayman Islands.

## DIVIDEND

The Board does not recommend the payment of a final dividend for the year ended 31 December 2016 (2015: Nil).

No interim dividend was paid for the year of 2016 (2015: Nil).

## **CHARITABLE DONATIONS**

No charitable donations were made by the Group during the year of 2016 (2015: Nil).

## **SHARE CAPITAL**

Details of movements in the share capital of the Company during the year are set out in note 26 to the financial statements.

## **PRINCIPAL RISKS AND UNCERTAINTIES**

A number of factors may affect the results and business operations of the Group, some of which are inherent to fashion business and some are from external sources. Major risks are summarized below.

#### (i) Fashion risk

Our success depends on our ability to define products trends and anticipate, gauge and react to changing consumer demands in a timely manner. Failure to anticipate and respond timely to changing consumer preferences could lead to lower sales and excess inventory levels. Within each design concept it is important to have the right volumes and achieve the right balance in the mix between fashion basics and the latest trends. To optimize fashion precision, we introduce products in different batches throughout the season and will further shorten the product development cycle in order to reduce the lead time between production and delivery to customers. In addition, shopping patterns and the length of product seasons can vary in different provinces in the mainland China. Accordingly, we adjust the delivery dates and product volumes for the various markets and stores depending on market condition.

#### (ii) Intense competition

We compete not only with local Chinese brands, but also with other international fashion brands. Areas of competition include product designs, production costs, marketing programs, customer services, etc. If we do not respond timely to our competitors, our costs may increase or the consumer demand for our products may decline and our revenue and profits would decrease.

## (iii) Macroeconomic environment

The risk exists that negative macroeconomic changes may result in negative changes in the business environment. Fashion products may be considered as discretionary items for customers. Slower consumer spending may result in reduced demand for our products, reduced orders from our distributors, order cancellations, higher discounts, increased inventories, lower revenue and margins. It is therefore important that the Group is aware of any such changes of economic environment and adjusts its store opening plan, buying volume and business plan under different market conditions.

## (iv) Supply chain

We do own or operate a manufacturing facility but depend mostly upon independent manufacturers to produce all of our products and materials. Any disruption in the supply of fabric, raw materials and products from suppliers may cause problems in our supply chain. We have no long-term contracts with any of our suppliers and we may need to compete with other companies for fabrics, raw materials and apparel products. Nevertheless, we have developed long-standing relationships with a number of our vendors so as to minimize the impact from any supply disruptions and ensure we can locate alternative suppliers of comparable quality at a reasonable price all the time.

## (v) Financial health of our distributors

We extend credit to our distributors based on assessments of their financial conditions, repayment history and sales performance of the retail outlets operated by them, generally without requiring collateral. To assist in the scheduling of production of our products, our customers could place orders four to five months ahead of delivery under our sales fair ordering system. These advance orders may be cancelled and the risk of cancellation may increase when dealing with distributors struggling with financial difficulties. A slowing economy could also adversely affect the financial health of our customers, which in turn could have an adverse effect on our results of operation. In addition, product sales are dependent in part on an appealing store environment to attract consumers, which requires continuing investments by distributors. Distributors that experience financial difficulties may fail to make such investments and result in lower sales and orders for our products.

## (vi) Information system

We are dependent on information technology systems and networks, including the internet and thirdparty hosted services across many of our operating activities, including sales and distribution, ordering and purchases, sales and distribution, inventory management in all retail outlets, e-commerce business, customer relationship management, digital marketing and financial reporting. Any material disruption or slowdown of our IT systems, including a disruption or slowdown caused by our failure to successfully upgrade our systems, system failures, viruses or cyber attacks could cause a loss of data or operation interruption. Therefore, we invest continuously in our IT and ERP system so as to keep up with the technology security and availability and integrity of critical operation data.

## (vii) Reputational risk

Miko is one of the leading brands and our success depends on our ability to maintain and enhance our brand image and reputation. Maintaining and promoting our brands will depend on our product design, marketing efforts and product quality. In addition, effect of our marketing activities depends on our ability to adapt to the rapidly changing media environment, including social media and online advertising campaigns. Should existing and potential customers lose confidence in Miko/or one of its brands, or in the industry in general, because of negative publicity, the Group's sales would decrease. To safeguard and manage the brand, it is important that the Group continues to uphold its brand value, corporate image, product safety and maintain high business ethics. In addition, it is also important that communication with our shareholders, customers and other stakeholders is accurate, transparent and reliable.

### (viii) Weather

Extreme weather conditions in the areas in which our retail stores, suppliers and customers are located could adversely affect our operating results and financial condition.

## **KEY RELATIONSHIPS**

#### (i) **Employees**

Human resources are one of the greatest assets of the Group and the Group regards the personal development of its employees as highly important. The Group wants to continue to be an attractive employer for committed employees.

The Group strives to motivate its employees with a clear career path and opportunities for advancement and improvement of their skills. The Group provides pre-employment and on-the-job training and development opportunities to our staff members. The training programs cover areas such as managerial skills, sales and production, customer services, quality control, sales fairs planning, workplace ethics and training of other areas relevant to the industry.

We seriously consider all valuable feedback from our employees for enhancing workplace productivity and harmony. In addition, the Group offers competitive remuneration packages to our employees. The Group has also adopted share option schemes to recognize and reward the contribution of the employees to the growth and development of the Group.

### (ii) Suppliers

We have developed long-standing relationships with a number of our vendors and take great care to ensure that they share our commitment to quality and ethics. We carefully select our OEM and require them to satisfy certain assessment criteria including track record, experience, financial strength, reputation, ability to produce high-quality products and quality control effectiveness. We also require our OEMs to comply with our anti-bribery policy.

## (iii) Distributors

We sell our products to end customers through third-party distributors. We work with our distributors like we are business partners and ensure we share the view for upholding our brand value and customer services, specifically focusing on attracting and retaining customers in order to drive sales growth. We and our distributors reach an agreement on retail sales target and store expansion plan before they place their orders. We require our distributors and sub-distributors to comply with our retail policies, including but not limited to nationwide product retail selling price, standard store images, promotional activities and use of our ERP system. We also monitor the financial condition and repayment history of our distributors, and retail sales performance of the stores operated by them.

#### (iv) Customers

We are committed to offer a broad and diverse range of inspiring, value-for money, good-quality fashion with our various brands to our customers. We also stay connected with our customers. We maintain our VIP database and have ongoing communications with our customers through various channels like the Company's website, telephone, direct mail, marketing materials and social media. We also work with our distributors and provide training to their key sales personnel to provide quality and value-added customer services at retail channels.

## **ENVIRONMENTAL POLICIES**

We are committed to building an environmentally-friendly corporation that pays close attention to conserving natural resources. We strive to minimize our environmental impact by saving electricity and encouraging recycling of office supplies and other materials. We also require factories of our OEM to operate in strict compliance with the relevant environmental regulations and rules and possess all necessary permission and approval from the relevant Chinese regulators.

## **COMPLIANCE WITH LAWS AND REGULATIONS**

The Group's operations are mainly carried out by the Company's subsidiaries in the mainland China while the Company itself is listed on the Stock Exchange. Our establishment and operations accordingly shall comply with relevant laws and regulations in the mainland China and Hong Kong. During the year ended 31 December 2016 and up to the date of this report, we have complied with all the relevant laws and regulations in the mainland China and Hong Kong.

## SUFFICIENCY OF PUBLIC FLOAT

Based on the information that is publicly available to the Company and within the knowledge of the Directors of the Company as at the date of this annual report, the Company has maintained the prescribed public float under the Listing Rules.

## **PRE-EMPTIVE RIGHTS**

There are no provisions for pre-emptive rights under the Company's articles of association or the laws of the Cayman Islands where the Company was incorporated.

## PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SECURITIES

The Company has been listed since 15 January 2014. Neither the Company nor any of its subsidiaries purchased, redeemed or sold any of the Company's listed securities during the period from 1 January to 31 December 2016.

## DIRECTORS

The Directors during the financial year were:

## **Executive Directors**

Mr. Ding Peiji *(Chairman)* Mr. Ding Peiyuan Ms. Ding Lizhen Mr. Gu Jishi (resigned on 30 June 2016)

## **Independent non-executive Directors**

Mr. Hung Cho Sing (appointed on 14 April 2016)
Ms. Lo Wing Yan, Emmy (appointed on 14 April 2016)
Mr. Chan Wai Wong (appointed on 3 November 2016)
Mr. Zhu Wenxin (resigned on 3 November 2016)
Mr. Mei Wenjue (resigned on 24 March 2016)
Mr. Wong Heng Choon (appointed on 19 February 2016 and resigned on 15 March 2016)
Mr. Leung Wai Yip (resigned on 19 February 2016)

Each of the executive Directors of the Company has entered into a service contract with the Company for an initial term of three years commencing on the Listing Date and will continue thereafter until terminated by not less than three months' notice in writing served by either party on the other which notice shall not expire until after the fixed term. Each of the independent non-executive Directors has entered into an appointment letter with the Company for an initial term of three years commencing on the date of appointments. Each of the Directors will be subject to retirement and re-election at annual general meeting in accordance with the Company's articles of association. The details of the remuneration of each of the Directors are revealed on note 8 to the financial statements.

Details of the Directors' biographies have been set out on pages 33 to 34 of the annual report. In accordance with article 84 of the Company's articles of association, Mr. Ding Peiyuan, Ms. Ding Lizhen and Mr. Chan Wai Wong retire from the Board by rotation at the forthcoming annual general meeting and, being eligible, offer themselves for re-election.

The list of names of all directors who have served on the boards of the subsidiaries of the Company during the year and up to the date of this report is available on the Company's website (http://www.redkids.com).

## **DIRECTORS' SERVICE CONTRACTS**

None of the Directors has or proposed to have an unexpired service contract with the Group which is not determinable by the Company or any of its subsidiaries within one year without payment of compensation, other than statutory compensation.

## **MANAGEMENT CONTRACTS**

No contracts concerning the management and administration of the whole or any substantial part of the business of the Group were entered into or in existence during the year ended 31 December 2016.

## **CONFIRMATION OF INDEPENDENCE**

The Company has received from each of the independent non-executive Directors an annual confirmation of independence pursuant to Rule 3.13 of the Listing Rules and considers all the independent non-executive Directors to be independent.

## DIRECTORS' AND CHIEF EXECUTIVES' INTERESTS IN SECURITIES

The Shares of the Company were listed on the Main Board of the Stock Exchange on 15 January 2014. As at 31 December 2016, the interests or short positions of the Directors and the chief executive in the Company's shares, underlying shares and debentures of the associated corporations of the Company, within the meaning of Part XV of the Securities and Futures Ordinance (the "**SFO**") which will have to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests and short positions which he is taken or deemed to have under such provisions of the SFO) or which will be required, pursuant to section 352 of the SFO, to be recorded in the register referred to therein or which will be required to be notified to the Company and the Stock Exchange pursuant to the Model Code, will be as follows:

Interests and short positions in the shares, underlying shares and debentures and associated corporations:

#### Approximate Nature of Number of percentage of **Name of Directors** interest Capacity Shares shareholding<sup>(6)</sup> (4) Mr. Ding Peiji<sup>(1)</sup> 29.99% Interest in a controlled 247,076,694 corporation L<sup>(4)</sup> Interest in a controlled Ms. Ding Lizhen<sup>(2)</sup> 42.240.000 5.13% corporation Beneficial owner 800,000<sup>(5)</sup> 0.10% (4) Interest in a controlled Mr. Ding Peiyuan<sup>(3)</sup> 42,240,000 5.13% corporation Beneficial owner 800,000<sup>(5)</sup> 0.10%

## Long positions in the Company

Note:

(1) Think Wise Holdings Investment Limited ("**Think Wise**") is wholly-owned and controlled by Mr. Ding Peiji. Accordingly, Mr. Ding is deemed to be interested in all the Shares in which Think Wise is interested pursuant to the SFO.

(2) Snowy Wise Limited (**"Snowy Wise**") is wholly-owned and controlled by Ms. Ding Lizhen, an executive Director. Accordingly, Ms. Ding Lizhen is deemed to be interested in all the Shares in which Snowy Wise is interested pursuant to the SFO.

(3) Rightful Style Limited ("**Rightful Style**") is wholly-owned and controlled by Mr. Ding Peiyuan, an executive Director. Accordingly, Mr. Ding Peiyuan is deemed to be interested in all the Shares in which Rightful Style is interested pursuant to the SFO.

(4) The letter "L" denotes long position.

(5) Each of Ms. Ding Lizhen and Mr. Ding Peiyuan, an executive Director, has been granted an option to subscribe for 800,000 Shares under the Pre-IPO Share Option Scheme.

(6) The calculation is based on the total number of 824,000,000 ordinary Shares of the Company in issue as at 31 December 2016, without taking into account any Shares to be issued upon exercise of the options granted under the Pre-IPO Share Option Scheme or options which may be granted under the Share Option Scheme.

Saved as disclosed above, as at 31 December 2016, none of the Directors and the chief executives of the Company and their respective close associates had any interests and short positions in the shares, underlying shares and debentures of the Company or any of its associated corporations (within the meaning of Part XV of the SFO) as recorded in the register of the Company required to be kept under Section 352 of the SFO or as otherwise notified to the Company and the Stock Exchange pursuant to the Model Code.

## **INTERESTS AND SHORT POSITIONS OF SUBSTANTIAL SHAREHOLDERS**

The Shares of the Company were listed on the Main Board of the Stock Exchange on 15 January 2014. As at 31 December 2016, the persons or corporations who had an interest or short position in the shares and underlying shares of the Company which were required to be disclosed to the Company under the provisions of Division 2 and 3 of Part XV of the SFO, or which were recorded in the register required to be kept under section 336 of the SFO were as follows:

				Approximate
	Nature of		Number of	percentage of
Name	interest	Capacity	Shares	shareholding <sup>(7)</sup>
Think Wise <sup>(1)</sup>	L <sup>(4)</sup>	Beneficial owner	247,076,694	29.99%
Mr. Ding <sup>(1)</sup>	L <sup>(4)</sup>	Interest in a controlled	247,076,694	29.99%
5		corporation	, ,	
Snowy Wise <sup>(2)</sup>	L <sup>(4)</sup>	Beneficial owner	42,240,000	5.13%
Ms. Ding Lizhen <sup>(2)</sup>	L <sup>(4)</sup>	Interest in a controlled corporation	42,240,000	5.13%
		Beneficial owner	800,000(6)	0.10%
Rightful Style <sup>(3)</sup>	L <sup>(4)</sup>	Beneficial owner	42,240,000	5.13%
Mr. Ding Peiyuan <sup>(3)</sup>	L <sup>(4)</sup>	Interest in a controlled corporation	42,240,000	5.13%
		Beneficial owner	800,000(6)	0.10%

Note:

- (1) Think Wise is wholly-owned and controlled by Mr. Ding Peiji. Accordingly, Mr. Ding is deemed to be interested in all the Shares in which Think Wise is interested pursuant to the SFO.
- (2) Snowy Wise is wholly-owned and controlled by Ms. Ding Lizhen, an executive Director. Accordingly, Ms. Ding Lizhen is deemed to be interested in all the Shares in which Snowy Wise is interested pursuant to the SFO.
- (3) Rightful Style is wholly-owned and controlled by Mr. Ding Peiyuan, an executive Director. Accordingly, Mr. Ding Peiyuan is deemed to be interested in all the Shares in which Rightful Style is interested pursuant to the SFO.
- (4) The letter "L" denotes long position.
- (5) Each of Ms. Ding Lizhen and Mr. Ding Peiyuan, an executive Director, has been granted an option to subscribe for 800,000 Shares under the Pre-IPO Share Option Scheme.
- (6) The calculation is based on the total number of 824,000,000 ordinary Shares of the Company in issue as at 31 December 2016. without taking into account any Shares to be issued upon exercise of the options granted under the Pre-IPO Share Option Scheme or options which may be granted under the Share Option Scheme.

Save as disclosed above, as at 31 December 2016, the Directors were not aware of any other person or corporation having an interest or short position in shares and underlying shares of the Company which were required to be disclosed to the Company under the provisions of Division 2 and 3 of Part XV of the SFO, or which were recorded in the register required to be kept under section 336 of the SFO.

## NON-EXEMPT CONTINUING CONNECTED TRANSACTION

The following transaction constituted non-exempt continuing connected transaction under the Listing Rules. Details of such continuing connected transaction (as defined under the Listing Rules) are set out below in accordance with the requirements of the Listing Rules:

Minghao (Xiamen) Children's Products Co., Ltd. ("**Xiamen Minghao**") is owned as to 80% by Mr. Ding Peijie (丁培杰), a brother of each of Mr. Ding Peiji, Mr. Ding Peiyuan and Ms. Ding Lizhen, and 20% by Mr. Ding Rongyuan (丁榮源), a brother-in-law of Mr. Ding Peijie.

As Mr. Ding Peiji, Mr. Ding Peiyuan and Ms. Ding Lizhen are all Directors of the Company and Mr. Ding Peiji is also the chief executive officer and a substantial Shareholder of the Company, all of them are connected persons of the Group. Pursuant to Rule 14A.12(2)(b) of the Listing Rules, as Mr. Ding Peijie is a brother of each of Mr. Ding Peiji, Mr. Ding Peiyuan and Ms. Ding Lizhen and as Mr. Ding Peijie can exercise more than 50% of the voting power at general meetings of Xiamen Minghao, Xiamen Minghao is an associate of Mr. Ding Peiji, Mr. Ding Peiyuan and Ms. Ding Lizhen, and therefore, a connected person of the Group.

Xiamen Minghao is one of the distributors of the Group. The Group entered into distributorship agreement (the "Xiamen Minghao Distributorship Agreement") with Xiamen Minghao, which constitutes nonexempt continuing connected transactions of the Group under the Listing Rules, and the terms of which are identical with those of the distributorship agreements we enter into with the other independent distributors of the Group.

The prices for the sales of children's apparel products to Xiamen Minghao are agreed between Xiamen Minghao and the Group from time to time after arm's length negotiation and are comparable to market prices of similar products that the Group sells to other independent distributors.

The annual caps of the transaction amounts under the Xiamen Minghao Distributorship Agreement are RMB21.0 million, RMB26.0 million and RMB29.0 million, respectively, for each of the three years ended and ending 31 December 2013, 2014 and 2015.

During the year ended 31 December 2016, no sale of children's apparel products of the Group to Xiamen Minghao was made.

## Opinion from the independent non-executive Directors and auditor on the nonexempt continuing connected transaction

The Directors (including all independent non-executive Directors) have reviewed the above non-exempt continuing connected transaction and confirmed that this transaction was entered into:

- (1) in the ordinary and usual course of business of the Group;
- (2) on normal commercial terms; and
- (3) in accordance with the relevant agreement governing it and on terms that are fair and reasonable and in the interests of the Shareholders of the Company as a whole.

HLB Hodgson Impey Cheng Limited, the auditor of the Company, was engaged to report on the Group's continuing connected transaction in accordance with Hong Kong Standard on Assurance Engagements 3000 "Assurance Engagements Other Than Audits or Reviews of Historical Financial Information" and with reference to Practice Note 740 "Auditor's Letter on Continuing Connected Transactions under the Hong Kong Listing Rules" issued by the Hong Kong Institute of Certified Public Accountants. The Company has received an unqualified letter from KPMG containing their finding and conclusions in respect of the continuing connected transaction disclosed above in accordance with Rule 14A.56 of the Listing Rules. A copy of the auditor's letter has been provided by the Company to the Stock Exchange.

## **DIRECTORS' INTERESTS IN CONTRACTS OF SIGNIFICANCE**

Save as disclosed in the paragraph headed "Non-Exempt Continuing Connected Transaction" above and in note 30 to the financial statements, no contract of significance in relation to the Group's business to which the Company, or any of its holding company, subsidiaries or fellow subsidiaries was a party, and in which a Director of the Company had a material interest, subsisted at the end of the year or at any time during the year.

## **DIRECTORS' INDEMNITIES AND INSURANCE**

As permitted by the articles of association of the Company, a Director or a former Director of the Company may be indemnified out of the Company's assets against any liability incurred by the Director to a person other than the Company or an associated company of the Company that attaches to such Director in his or her capacity as a Director of the Company, to the extent permitted by law.

The Company has also taken out and maintained directors' and officers' liability insurance throughout the year, which provides appropriate cover for certain legal actions brought against its Directors and officers.

## **CONTRACTS WITH CONTROLLING SHAREHOLDERS**

Save as disclosed in the paragraph headed "Non-Exempt Continuing Connected Transaction" above and in note 30 to the financial statements, there had been no contract of significance between the Company or any of its subsidiaries and controlling Shareholders (as defined in the Listing Rules) of the Company or any of its subsidiaries during the year.

## **COMPETING BUSINESS**

None of the Directors of the Company had any interests in any business which competes or are likely compete, either directly or indirectly, with the business of the Company or any of its subsidiaries during the year. Each of Mr. Ding Peiji and Think Wise (the controlling Shareholders (within the meaning of the Listing Rules) of the Company) has confirmed to the Company that he/it has complied with the non-compete undertaking given by them to the Company on 16 December 2013. The independent non-executive Directors of the Company have reviewed the status of compliance and enforcement of the non-compete undertaking and confirmed that all the undertakings thereunder have been complied with during the year.

## **EQUITY-SETTLED SHARE BASED PAYMENTS**

The Company adopted a pre-initial public offering share option scheme (the "**Pre-IPO Share Option Scheme**") and a share option scheme (the "**Share Option Scheme**") on 27 December 2013 for the purpose of providing incentives and rewards to eligible participants who contribute to the Group.

## **Pre-IPO Share Option Scheme**

The Company adopted the Pre-IPO Share Option Scheme on 27 December 2013 for the purpose of giving our employees an opportunity to have a personal stake in our Company and help motivate our employees to optimize their performance and efficiency, and also to retain our employees whose contributions are important to the long-term growth and profitability of our Group. Options to subscribe for an aggregate of 7,000,000 Shares were conditionally granted to 21 participants on 27 December 2013 (the "**Pre-IPO Share Options**"), representing approximately 0.8% of the Company's issued share capital as at the date of this annual report. The exercise price per Share is HK\$1.82, being 80% of the global offering price. No further options could be granted under the Pre-IPO Share Option Scheme on or after the Listing Date. Each Pre-IPO Share Option has an eight-year exercise period and can only be exercised in the following manner:

Period within which option can be exercised	Maximum percentage of entitlement
Any time after the first anniversary of the Listing Date	30% of the Pre-IPO Share Options granted
Any time after the second anniversary of the Listing Date	30% of the Pre-IPO Share Options granted
Any time after the third anniversary of the Listing Date	40% of the Pre-IPO Share Options granted

A summary of grantees whom have been granted Pre-IPO Share Options is set out below:

Name	Number of shares to be issued upon full exercise of the Pre-IPO Share Options	Percentage of the issued share capital of the Company <sup>(1)</sup>
Directors		
	000.000	0.10/
Mr. Ding Peiyuan	800,000	0.1%
Ms. Ding Lizhen	800,000	0.1%
Others		
In aggregate	5,400,000	0.6%
Tatal	7 000 000	0.00/
Total	7,000,000	0.8%

(1) The calculation is based on the total number of 824,000,000 ordinary Shares of the Company in issue as at the date of this annual report, without taking into account of any Shares to be issued upon exercise of the Pre-IPO Share Options or options to be granted under the Share Option Scheme.

The table below sets forth the movement of the Pre-IPO Share Options during the year.

Number of Pre-IPO Share Options						
As at 1 January 2016	Granted during the year	Exercised during the year	Forfeited during the year	As at 31 December 2016		
2010	the year	the year	the year	2010		
800,000		_		800,000		
800,000	—	—		800,000		
3,320,000			1,420,000	1,900,000		
4,920,000			1,420,000	3,500,000		
	1 January 2016 800,000 800,000 3,320,000	As at 1 January 2016Granted during the year800,000—800,000—3,320,000—	As at 1 January 2016Granted during the yearExercised during the year800,000800,0003,320,000	As at 1 January 2016Granted during the yearExercised during the yearForfeited during the year800,000———800,000———3,320,000——1,420,000		

## **Share Option Scheme**

The Company adopted the Share Option Scheme on 27 December 2013 for the purpose of rewarding certain eligible persons for their past contributions and attracting and retaining, or otherwise maintaining on-going relationships with, such eligible persons who are significant to and/or whose contributions are or will be beneficial to the performance, growth or success of the Group. Subject to the earlier termination of the Share Option Scheme in accordance with the rules thereof, the Share Option Scheme shall remain in force for a period of ten years commencing on the Listing Date.

Eligible participants of the Scheme include any proposed, full-time or part-time employees, executives or officers of the Company or any of its subsidiaries; any directors or proposed director (including non-executive director and independent non-executive directors) of the Company or any of its subsidiaries; any direct or indirect Shareholder of the Company or any of its subsidiaries; and any advisers, consultants, suppliers, customers and agents to the Company or any of its subsidiaries.

The maximum number of shares which may be issued upon exercise of all options to be granted under the Share Option Scheme and any other schemes of the Group shall not in aggregate exceed 10% of the shares in issue as at the Listing Date, i.e. 80,000,000 shares of the Company. Subject to the issue of a circular by the Company and the approval of the Shareholders in general meeting and/or such other requirements prescribed under the Listing Rules from time to time, the Board may:

- (i) renew this limit at any time to 10% of the shares in issue as at the date of the approval by the Shareholders in general meeting; and/or
- (ii) grant options beyond the 10% limit to eligible participants specifically identified by the Board.

Notwithstanding the foregoing, the maximum number of shares to be issued upon the exercise of all outstanding options granted and yet to be exercised under the Share Option Scheme and any other share option scheme of the Group must not in aggregate exceed 30% of the shares of the Company in issue from time to time.

The maximum number of shares issuable upon the exercise of options granted under the Share Option Scheme and any other share option scheme adopted by the Group (including both exercised or outstanding options) to each grantee within any 12-month period, is limited to 1% of the shares of the Company in issue at any time. Any further grant of options in excess of this 1% limit shall be subject to: (i) the issue of a circular by the Company; and (ii) the approval of the Shareholders in general meeting and/or other requirements prescribed under the Listing Rules from time to time.

Share options granted to a Director, chief executive or substantial Shareholder of the Company, or to any of their associates, are subject to approval in advance by the independent non-executive Directors of the Company. In addition, any share options granted to a substantial Shareholder or an independent non-executive Director of the Company, or to any of their associates, in excess of 0.1% of the shares of the Company in issue at any time and with an aggregate value (based on the closing price of the Company's shares at the date of the grant) in excess of HK\$5 million, within any 12-month period, are subject to Shareholders' approval in advance in a general meeting.

The exercise period of the share options granted is determinable by the Directors, which period may commence on the date of the offer of the share options, and ends on a date which is not later than ten years from the date of grant of the share options subject to the provisions for early termination thereof. There is no minimum period for which an option must be held before it can be exercised. Participants of the Share Option Scheme are required to pay the Company HK\$1.0 upon acceptance of the grant on or before 28 days after the offer date.

The exercise price of the share options is determinable by the directors, but shall not be less than the highest of (i) the closing price of the Company's shares as quoted on the Stock Exchange's daily quotations sheet for trade in one or more board lots of the shares on the date of the offer for the grant, which must be a business day; (ii) the average closing price of the Company's shares as quoted on the Stock Exchange's daily quotations sheet for the five business days immediately preceding the date of offer; and (iii) the nominal value of a share.

As at 31 December 2016, and up to date of this annual report, no option had been granted under the Share Option Scheme.

## **ARRANGEMENT FOR DIRECTORS TO PURCHASE SHARES OR DEBENTURES**

Save as disclosed in "Equity-settled Share Based Payments" above, at no time during the year were rights to acquire benefits by means of the acquisition of shares in or debentures of the Company granted to any Director of the Company or their respective spouses or minor children, or were such rights exercised by them, or was the Company, its holding company or any of its subsidiaries a party to any arrangements to enable the Directors of the Company to acquire benefits by means of the acquisition of shares in, or debt securities (including debentures) of the Company or any other body corporate.

## **RETIREMENT SCHEMES**

The Group participates in defined contribution retirement benefit schemes organized by the PRC municipal and provincial government authorities for the Group's eligible employees in the PRC, and operates a Mandatory Provident Fund scheme for the employees in Hong Kong. Particulars of these retirement plans are set out in note 24 to the financial statements.

## **AUDITORS**

KPMG resigned as the auditors of the Company on 21 April 2016 as disclosed in the announcement dated 22 April 2016 and HLB Hodgson Impey Cheng Limited ("**HLB**") was being appointed to fill the casual vacancy at 29 April 2016 and to hold office until the conclusion of the AGM of the Company on 22 September 2016.

HLB will retire and, being eligible, offer themselves for re-appointment at the 2017 AGM of the Company. A resolution will be proposed at the forthcoming annual general meeting to re-appoint HLB as the auditors of the Company.

## **APPRECIATION**

I would like to take this opportunity to thank my fellow Directors, as well as the management and all our employees for the contribution they have made towards the Group's continued progress to our shareholders, customers and business partners for their support.

On behalf of the Board

Ding Peiji

Chairman

Hong Kong, 30 March 2017

# 國衛會計師事務所有限公司 Hodgson Impey Cheng Limited

31/F, Gloucester Tower The Landmark 11 Pedder Street Central Hong Kong

## Independent auditors' report To the shareholders of Miko International Holdings Limited (Incorporated in the Cayman Islands with limited liability)

## **OPINION**

We have audited the consolidated financial statements of Miko International Holdings Limited (the "**Company**") and its subsidiaries (together the "**Group**") set out on pages 54 to 119, which comprise the consolidated statement of financial position as at 31 December 2016, and the consolidated statement of profit or loss and other comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at 31 December 2016, and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards ("**IFRSs**") issued by the International Accounting Standards Board ("**IASB**") and have been properly prepared in compliance with the disclosure requirements of the Hong Kong Companies Ordinance.

## **BASIS FOR OPINION**

We conducted our audit in accordance with Hong Kong Standards on Auditing ("**HKSAs**") issued by the Hong Kong Institute of Certified Public Accountants ("**HKICPA**"). Our responsibilities under those standards are further described in the Auditors' responsibilities for the audit of the consolidated financial statements section of our report. We are independent of the Group in accordance with the HKICPA's Code of Ethics for Professional Accountants (the "**Code**"), and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## **KEY AUDIT MATTERS**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

#### Key audit matters

#### How our audit addressed the key audit matters

#### Impairment assessment of retail outlets business Refer to notes 13 and 15 to the consolidated financial statements

The Group has goodwill and intangible assets of approximately RMB26,736,000 and RMB61,782,000 respectively relating to the retail outlets business as at 31 December 2016. Management performed impairment assessment of the retail outlets business and concluded that an impairment loss on goodwill of approximately RMB17,800,000 was recognised. This conclusion was based on value in use model that required significant management judgement with respect to the discount rate and the underlying cashflows, in particular future revenue growth and capital expenditure. Independent external valuation was obtained in order to support management's estimates.

Our procedures in relation to management's impairment assessment included:

- Evaluating of the independent valuer's competence, capabilities and objectivity;
- Assessing the methodologies used and the appropriateness of the key assumptions based on our knowledge of the relevant industry and using our valuation experts;
- Challenging the reasonableness of key assumption based on our knowledge of the business and industry; and
- Checking, on sampling basis, the accuracy and relevance of the input data used.

We found the key assumptions were supported by the available evidence.

#### Impairment assessment of trade receivables Refer to note 18 to the consolidated financial statements

As at 31 December 2016, the Group had gross trade receivables of approximately RMB322,742,000, after netting off the impairment provision of approximately RMB7,777,000, resulted in a net trade receivables of approximately RMB314,965,000. Management judgement is required in assessing and determining the recoverability of trade receivables and adequacy of allowance made. The judgement mainly includes estimating and evaluating expected future receipts from customers based on past payment trend, age of the debtors, knowledge of the customers' businesses and financial condition. Our procedures in relation to management's impairment assessment on trade receivables included:

- Discussing the Group's procedures on credit limits and credit periods given to customers with the management;
- · Evaluating the management's impairment assessment of trade receivables;
- Assessing, validating and discussing with the management and evaluating their assessment on the recoverability of the outstanding debts and the adequacy of allowance made based on the trade receivables ageing analysis, collections subsequent to the end of the reporting period, past collection history and trend analysis and knowledge of the businesses, with focus on long outstanding debts and debts which are past due but not impaired; and
- Checking on a sample basis, the accuracy and relevance of information included in the impairment assessment of trade receivables.

We consider the management conclusion to be consistent with the available information

#### **Key audit matters**

#### How our audit addressed the key audit matters

#### Carrying value of inventories Refer to note 17 to the consolidated financial statements

As at 31 December 2016, the Group had inventories of RMB80,750,000. Because of the changing market conditions, significant judgement and estimation by management are involved in identifying inventories with net realisable values that are lower than their costs, and obsolescence, with reference to the estimated subsequent selling prices and salability of inventories, and the prevailing children's apparel sales trend in Mainland China. As a result, a written down on inventories of approximately RMB16,012,000 was recognised. Our procedures in relation to management's impairment assessment included:

- Obtaining an understanding of how the inventory obsolescence provision is estimated by the management;
- We evaluated management's assessment of obsolescence of inventories with reference to their ageing, the condition of inventories during our observation of physical inventory count, and the historical and prevailing sales trend of children's apparel products;
- Selecting samples of inventories and reviewing their net realisable values with reference to their selling prices subsequent to the end of the reporting period and the Group's pricing strategy, including any management's plan for significant discounts to be offered which may affect the net realisable values of these inventory items.

We found the management's assessment on the net realisable values for the allowance for inventories, to be conservative.

## **OTHER INFORMATION IN THE ANNUAL REPORT**

The directors of the Company are responsible for the other information. The other information comprises the information included in the annual report, but does not include the consolidated financial statements and our auditors' report thereon ("**Other Information**").

Our opinion on the consolidated financial statements does not cover the Other Information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the Other Information and, in doing so, consider whether the Other Information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this Other Information, we are required to report that fact. We have nothing to report in this regard.

# **RESPONSIBILITIES OF DIRECTORS AND THE AUDIT COMMITTEE FOR THE CONSOLIDATED FINANCIAL STATEMENTS**

The directors of the Company are responsible for the preparation of the consolidated financial statements that give a true and fair view in accordance with IFRSs issued by the IASB and the disclosure requirements of the Hong Kong Companies Ordinance, and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error. In preparing the consolidated financial statements, the directors are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

The Audit Committee are responsible for overseeing the Group's financial reporting process.

## AUDITORS' RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. We report our opinion solely to you, as a body, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with HKSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with HKSAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the Audit Committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Audit Committee with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the Audit Committee, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditors' report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement director on the audit resulting in this independent auditors' report is Hon Koon Fai, Alex.

**HLB Hodgson Impey Cheng Limited** 

Certified Public Accountants

Hon Koon Fai, Alex Practising Certificate Number: P05029

Hong Kong, 30 March 2017

# CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

For the year ended 31 December 2016 (Expressed in Renminbi)

	Note	2016 RMB′000	2015 RMB'000
Turnover	4	368,849	585,698
Cost of sales	1	(357,182)	(373,252)
Gross profit		11,667	212,446
Other revenue	5	5,327	7,605
Other net (loss)/gain	5	(252)	1,079
Impairment loss recognised on property, plant and equipment		_	(15,761)
Written down on inventories		(16,012)	(15,701)
Impairment loss recognised on trade receivables	18	(10,012)	_
Impairment loss recognised on goodwill	15	(17,800)	_
Selling and distribution expenses	IJ	(69,794)	(92,378)
Administrative and other operating expenses		(35,803)	(37,959)
		(55,665)	(37,333)
(Loss)/profit from operations		(130,444)	75,032
Finance costs	6(a)	(2,636)	(3,111)
(Loss)/profit before taxation	6	(133,080)	71,921
Income tax	7(a)	(11,375)	(41,583)
(Loss)/profit for the year attributable to shareholders of the Company		(144,455)	30,338
<b>Other comprehensive loss for the year</b> Item that may be reclassified subsequently to profit or loss:			
Exchange differences on translation of financial			
statements of overseas subsidiaries		(855)	(638)
Total comprehensive (loss)/income for the year			
attributable to shareholders of the Company		(145,310)	29,700
(Loss)/earnings per share (RMB cents)			
— Basic and diluted	10	(18)	4
— Basic and diluted	10	(18)	

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 31 December 2016 (Expressed in Renminbi)

	Nete	2016	2015
	Note	RMB'000	RMB'000
Non-current assets			
Property, plant and equipment	11	83,098	80,904
Construction in progress	12	_	1,272
Intangible assets	13	61,782	61,628
Lease prepayments	14	2,765	2,853
Deposits for purchase of property, plant and equipment		27,470	6,400
Deposits for acquisition of distribution channels		-	33,384
Goodwill	15	26,736	15,095
Deferred tax assets	16(b)	2,009	2,258
		203,860	203,794
			i
Current assets	1 7	00 750	42.221
Inventories	17	80,750	43,231
Trade receivables	18	314,965	251,071
Prepayments, deposits and other receivables	19	68,710	59,250
Pledged bank deposits	20	-	55,082
Fixed deposits at banks with original maturity over three months		201 200	
	21(2)	201,300	446 244
Cash and cash equivalents	21(a)	12,541	446,244
		678,266	854,878
Current liabilities			
Bank loans	22	49,300	57,724
Trade and other payables	23	33,225	47,506
Current tax payable	16(a)		8,942
		82,525	114,172
Net current assets		595,741	740,706
		393,741	740,700
Total assets less current liabilities		799,601	944,500
Non-current liabilities			
Deferred tax liabilities	16(b)	1,300	1,300
Net assets		798,301	943,200

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 31 December 2016 (Expressed in Renminbi)

	Note	2016 RMB′000	2015 RMB'000
Equity			
Share capital	26	6,483	6,483
Reserves	26	791,818	936,717
Total equity		798,301	943,200

Approved and authorised for issue by the board of directors on 30 March 2017.

**Ding Peiji** Director **Ding Peiyuan** Director

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the year ended 31 December 2015 (Expressed in Renminbi)

				Share-					
				Based					
		Share	Share	payment	Capital	Exchange	Statutory	Retained	
		capital	premium	reserve	reserve	reserve	reserve	profits	Total
		RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
	Note	26(b)	26(c)(i)	26(c)(iv)	26(c)(v)	26(c)(iii)	26(c)(ii)		
Balance at 1 January 2015		6,483	259,836	5,383	145,549	10,167	53,396	444,347	925,161
Changes in equity for 2015:									
Profit for the year		_	_	_	_	_	_	30,338	30,338
Other comprehensive loss						(638)			(638)
Total comprehensive income		_	_	_	_	(638)	_	30,338	29,700
Equity-settled share-based									
transaction		_	_	1,350	_	_	_	_	1,350
Dividend paid	26(a)	—	(13,011)	_	_	_	_	_	(13,011)
Lapse of share options		_	_	(1,021)	_	_	_	1,021	_
Appropriation to statutory									
reserve	26(c)(ii)						4,738	(4,738)	
Balance at 31 December 2015		6,483	246,825	5,712	145,549	9,529	58,134	470,968	943,200

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the year ended 31 December 2016 (Expressed in Renminbi)

				Share-					
		Share	Share	Based payment	Capital	Exchange	Statutory	Retained	
		capital	premium	reserve	reserve	reserve	reserve	profits	Total
		RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
	Note	26(b)	26(c)(i)	26(c)(iv)	26(c)(v)	26(c)(iii)	26(c)(ii)		
Balance at 1 January 2016		6,483	246,825	5,712	145,549	9,529	58,134	470,968	943,200
Changes in equity for 2016:									
Profit for the year		_	_	_	_	_	_	(144,455)	(144,455)
Other comprehensive loss			_			(855)	_		(855)
Total comprehensive loss		-	-	_	_	(855)	-	(144,455)	(145,310)
Equity-settled share-based transaction		_	_	411	_	_	_	_	411
Lapse of share options		_	_	(593)	_	_	_	593	_
Balance at 31 December 2016		6,483	246,825	5,530	145,549	8,674	58,134	327,106	798,301

# CONSOLIDATED CASH FLOW STATEMENT

For the year ended 31 December 2016 (Expressed in Renminbi)

	Note	2016 RMB′000	2015 RMB'000
Operating activities			
Cash (used in)/generated from operations	21(b)	(218,696)	138,166
Income tax paid	21(0)	(20,069)	(48,698)
Net cash (used in)/generated from operating activities		(238,765)	89,468
		(230,703)	0,400
Investing activities			
Payment for the purchase of property, plant and			
equipment and intangibles		(28,701)	(20,828)
Advance payment for acquisition of distribution channels		-	(33,384)
Proceed from repayment of deposits for purchase of			20.000
property, plant and equipment		_	20,000
(Placement)/receive of fixed deposits at banks with original original maturity over three months		(201,300)	52,680
Release/(placement) of pledged bank deposits		55,082	(53,082)
Interest received	5	4,765	3,576
Net cash outflow for acquisition of distribution channels	27	(15,579)	(55,514)
Net cash used in investing activities		(185,733)	(86,552)
Financing activities			
Proceeds from bank loans		69,300	72,724
Repayment of bank loans		(77,724)	(52,700)
Net advance from related parties		4,279	7,710
Dividends paid		_	(13,011)
Interest paid	6(a)	(2,635)	(3,111)
Not such (wood in)/man anota d			
Net cash (used in)/generated from financing activities		(6,780)	11,612
		(0,780)	11,012
Net (decrease)/increase in cash and cash equivalents		(431,278)	14,528
Cash and each aminulants at 1 Jamman		446 244	422.204
Cash and cash equivalents at 1 January		446,244	432,384
Effect of foreign exchange rate changes		(2,425)	(668)
Cash and cash equivalents at 31 December	21(a)	12,541	446,244
cash and cash equivalents at 51 December	21(d)	12,341	440,244

(Expressed in Renminbi unless otherwise indicated)

## **1 GENERAL INFORMATION**

Miko International Holdings Limited (the "**Company**") is a limited liability company incorporated in the Cayman Islands. The registered office address of the Company is Cricket Square, Hutchins Drive, P.O. Box 2681, Grand Cayman, KY1-1111, Cayman Islands. The Company's principal place of business in Hong Kong is located at Room 1601, Ho King Commercial Centre, 2–16 Fa Yuen Street, Mong Kok, Kowloon, Hong Kong.

During the year, the Company and its subsidiaries (collectively referred to as the "**Group**") were principally engaged in the business of design, manufacture and sales of children apparel products. There were no significant changes in the nature of the Group's principal activities during the year.

## **2 SIGNIFICANT ACCOUNTING POLICIES**

## (a) Statement of compliance

These consolidated financial statements have been prepared in accordance with all applicable International Financial Reporting Standards ("**IFRSs**"), which collective term includes all applicable individual International Financial Reporting Standards, International Accounting Standards ("**IASs**") and Interpretations issued by International Accounting Standards Board ("**IASB**"). These consolidated financial statements also comply with the applicable disclosure requirements of the Hong Kong Companies Ordinance and the applicable disclosure provisions of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited. A summary of the significant accounting policies adopted by the Group is set out below.

The IASB has issued certain new and revised IFRSs that are first effective or available for early adoption for the current accounting period of the Group and the Company. Note 2(c) provides information on any changes in accounting policies resulting from initial application of these developments to the extent that they are relevant to the Group for the current and prior accounting periods reflected in the consolidated financial statements.

(Expressed in Renminbi unless otherwise indicated)

## 2 SIGNIFICANT ACCOUNTING POLICIES (Continued)

## (b) Basis of preparation of the consolidated financial statements

The consolidated financial statements for the year ended 31 December 2016 comprise the Company and its subsidiaries (together referred to as the "**Group**").

The measurement basis used in the preparation of the financial statements is the historical cost basis.

The consolidated financial statements are presented in Renminbi ("**RMB**"), rounded to the nearest thousand. RMB is the functional currency for the Company's subsidiaries established in mainland China. The functional currency of the Company and the Company's subsidiaries outside mainland China are Hong Kong Dollars ("**HK\$**").

The preparation of financial statements in conformity with IFRSs requires management to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets, liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgements about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

Judgements made by management in the application of IFRSs that have significant effect on the financial statements and major sources of estimation uncertainty are discussed in note 3.

(Expressed in Renminbi unless otherwise indicated)

## 2 SIGNIFICANT ACCOUNTING POLICIES (Continued)

## (c) Changes in accounting policies

The IASB has issued a number of amendments to IFRSs and one Interpretation that are first effective for the current accounting period of the Group:

- Amendments to IFRS 10, IFRS 12 and IAS 28 Investment Entities; Applying the Consolidation Exception
- Amendments to IFRS 11 Accounting for Acquisitions of Interests in Joint Operations
- Amendments to IAS 1 Disclosure Initiative
- Amendments to IAS 16 and IAS 38 Clarification of Acceptable Methods of Depreciation and Amortisation
- Annual Improvements to IFRSs 2012–2014 Cycle

These developments have had no material impact on the Group's consolidated financial statements.

The Group has not applied any new standard or interpretation that is not yet effective for the current accounting period.

## (d) Subsidiaries

Subsidiaries are entities controlled by the Group. The Group controls an entity when it is exposed, or has rights, to variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. When assessing whether the Group has power, only substantive rights (held by the Group and other parties) are considered.

An investment in a subsidiary is consolidated into the consolidated financial statements from the date that control commences until the date that control ceases. Intra-group balances, transactions and cash flow and any unrealised profits arising from intra-group transactions are eliminated in full in preparing the consolidated financial statements. Unrealised losses resulting from intra-group transactions are eliminated in the same way as unrealised gains but only to the extent that there is no evidence of impairment.

In the Company's statement of financial position, an investment in a subsidiary is stated at cost less impairment losses (see note 2(j)(ii)).

(Expressed in Renminbi unless otherwise indicated)

## 2 SIGNIFICANT ACCOUNTING POLICIES (Continued)

## (e) Derivative financial instruments

Derivative financial instruments are recognised initially at fair value. At the end of each reporting period the fair value is remeasured. The gain or loss on remeasurement to fair value is recognised immediately in profit or loss.

## (f) Property, plant and equipment

Property, plant and equipment are stated at cost less accumulated depreciation and impairment losses (see note 2(j)(ii)).

Gains or losses arising from the retirement or disposal of an item of property, plant and equipment are determined as the difference between the net disposal proceeds and the carrying amount of the item and are recognised in profit or loss on the date of retirement or disposal.

Depreciation is calculated to write off the cost of items of property, plant and equipment, less their estimated residual value, if any, using the straight line method over their estimated useful lives as follows:

 Buildings held for own use which are situated on leasehold land are depreciated over the shorter of the unexpired term of lease and their estimated useful lives, being no more than 20 years after the date of competition.

—	Leasehold improvement	Over lease terms
	Machinery	10 years
	Motor vehicles	5 years
	Furniture, fixtures and equipment	5 years

Both the useful life of an asset and its residual value, if any, are reviewed annually.

Construction in progress represents items of property, plant and equipment under construction or installation and testing, which are stated at cost less any impairment losses, and are not depreciated. Cost comprises the direct costs of construction during the period of construction. Construction in progress is reclassified to the appropriate category of property, plant and equipment when completed and ready for use.

(Expressed in Renminbi unless otherwise indicated)

## 2 SIGNIFICANT ACCOUNTING POLICIES (Continued)

## (g) Lease prepayments

Lease prepayments represent cost of acquiring land use rights paid to the People Republic of China ("**PRC**")'s governmental authorities. Land use rights are carried at cost less accumulated amortisation and impairment losses (see note 2(j)(ii)). Amortisation is charged to profit or loss on a straight line basis over the respective periods of the rights.

## (h) Intangible assets

Intangible assets that are acquired by the Group are stated at cost less accumulated amortisation (where the estimated useful life is finite) and impairment losses (see note 2(j) (ii)).

Amortisation of intangible assets with finite useful lives is charged to profit or loss on a straightline basis over the assets' estimated useful lives.

Computer software is amortised from the date they are available for use for 10 years.

Distribution channels recognised as an intangible asset on the basis of the remaining contractual term of the related contract regardless of whether market participants would consider potential contractual renewals in determining when measuring its fair value. It is amortised from the remaining contractual terms of the right required of distribution channels and shall not include renewal periods.

Both the useful life and method of amortisation are reviewed annually.

## Intangible assets acquired in a business combination

Intangible assets acquired in a business combination and recognised separately from goodwill are initially recognised at their fair value at the acquisition date (which is regarded as their cost).

Subsequent to initial recognition, intangible assets acquired in a business combination are reported at cost less accumulated amortisation and accumulated impairment losses, on the same basis an intangible assets that are acquired separately.

## (i) Operating lease charges

Leases which do not transfer substantially all the risks and rewards of ownership to the Group are classified as operating leases. Where the Group has the use of assets held under operating leases, payments made under the leases are charged to profit or loss in equal instalments over the accounting periods covered by the lease term, except where an alternative basis is more representative of the pattern of benefits to be derived from the leased asset. Lease incentives received are recognised in profit or loss as an integral part of the aggregate net lease payments made.

(Expressed in Renminbi unless otherwise indicated)

## 2 **SIGNIFICANT ACCOUNTING POLICIES** (Continued)

## (j) Impairment of assets other than goodwill

## (i) Impairment of trade and other receivables

Trade and other receivables that are stated at cost or amortised cost are reviewed at the end of each reporting period to determine whether there is objective evidence of impairment. Objective evidence of impairment includes observable data that comes to the attention of the Group about one or more of the following loss events:

- significant financial difficulty of the debtor;
- a breach of contract, such as a default or delinquency in interest or principal payments;
- it becoming probable that the debtor will enter bankruptcy or other financial reorganisation; and
- significant changes in the technological, market, economic or legal environment that have an adverse effect on the debtor.

If any such evidence exists, the impairment loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the financial asset's original effective interest rate (i.e. the effective interest rate computed at initial recognition of these assets), where the effect of discounting is material. This assessment is made collectively where these financial assets share similar risk characteristics, such as similar past due status, and have not been individually assessed as impaired. Future cash flows for financial assets which are assessed for impairment collectively are based on historical loss experience for assets with credit risk characteristics similar to the collective group.

If in a subsequent period the amount of an impairment loss decreases and the decrease can be linked objectively to an event occurring after the impairment loss was recognised, the impairment loss is reversed through profit or loss. A reversal of an impairment loss shall not result in the asset's carrying amount exceeding that which would have been determined had no impairment loss been recognised in prior years.

Impairment losses recognised in respect of trade receivables are included within trade and other receivables, whose recovery is considered doubtful and not remote. In this case, the impairment losses for doubtful debts are recorded using an allowance account. When the Group is satisfied that recovery is remote, the amount considered irrecoverable is written off against trade receivables directly and any amounts held in the allowance account relating to that debt are reversed. Subsequent recoveries of amounts previously charged to the allowance account are reversed against the allowance account. Other changes in the allowance account and subsequent recoveries of amounts previously written off directly are recognised in profit or loss.

(Expressed in Renminbi unless otherwise indicated)

## 2 SIGNIFICANT ACCOUNTING POLICIES (Continued)

(j) Impairment of assets other than goodwill (Continued)

## (ii) Impairment of other assets

Internal and external sources of information are reviewed at the end of each reporting period to identify indications that the following assets may be impaired or an impairment loss previously recognised no longer exists or may have decreased:

- property, plant and equipment;
- lease prepayments;
- intangible assets; and
- investment in a subsidiary.

If any such indication exists, the asset's recoverable amount is estimated.

## — Calculation of recoverable amount

The recoverable amount of an asset is the greater of its fair value less costs of disposal and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. Where an asset does not generate cash inflows largely independent of those from other assets, the recoverable amount is determined for the smallest group of assets that generates cash inflows independently (i.e. a cash-generating unit).

## — Recognition of impairment losses

An impairment loss is recognised in profit or loss if the carrying amount of an asset, or the cash-generating unit to which it belongs, exceeds its recoverable amount. Impairment losses recognised in respect of cash-generating units are allocated to reduce the carrying amount of the assets in the unit (or group of units) on a pro rata basis, except that the carrying value of an asset will not be reduced below its individual fair value less costs of disposal (if measurable), or value in use, (if determinable).

## — Reversals of impairment losses

An impairment loss is reversed if there has been a favourable change in the estimates used to determine the recoverable amount.

A reversal of an impairment loss is limited to the asset's carrying amount that would have been determined had no impairment loss been recognised in prior periods. Reversals of impairment losses are credited to profit or loss in the period in which the reversals are recognised.

(Expressed in Renminbi unless otherwise indicated)

## 2 SIGNIFICANT ACCOUNTING POLICIES (Continued)

## (j) Impairment of assets other than goodwill (Continued)

## (iii) Interim financial reporting and impairment

Under the Rules Governing the Listing of Securities on the Stock Exchange of Hong Kong Limited, the Group is required to prepare an interim financial report in compliance with IAS 34, Interim financial reporting, in respect of the first six months of the financial year. At the end of the interim period, the Group applies the same impairment testing, recognition, and reversal criteria as it would at the end of the financial year (see notes 2(j)(i) and (ii)).

## (k) Business combinations

Acquisitions of businesses are accounted for using the acquisition method. The consideration transferred in a business combination is measured at fair value, which is calculated as the sum of the acquisition-date fair values of the assets transferred by the Group, liabilities incurred by the Group to the former owners of the acquiree and the equity interests issued by the Group in exchange for control of the acquiree. Acquisition-related costs are generally recognised in profit or loss as incurred.

At the acquisition date, the identifiable assets acquired and the liabilities assumed are recognised at their fair value, except that:

- Deferred tax assets or liabilities, and assets or liabilities related to employee benefit arrangements are recognised and measured in accordance with IAS 12 Income Taxes and IAS 19 respectively;
- Liabilities or equity instruments related to share-based payment arrangements of the acquire or share-based payment arrangements of the Group entered into to replace share-based payment arrangements of the acquire are measured in accordance with IFRS 2 at the acquisition date; and
- Assets (or disposals groups) that are classified as held for sale in accordance with IFRS 5 Non-current Assets Held for Sale and Discontinued Operations are measured in accordance with that Standard.

(Expressed in Renminbi unless otherwise indicated)

## 2 SIGNIFICANT ACCOUNTING POLICIES (Continued)

## (k) Business combinations (Continued)

Goodwill is measured as the excess of the sum of the consideration transferred, the amount of any non-controlling interests in the acquiree, and the fair value of the acquirer's previously held equity interest in the acquire (if any) over the net of the acquisition-dates amounts of the identifiable assets acquired and the liabilities assumed. If, after reassessment, the net of the acquisition-dates amounts of the identifiable assets acquired and the liabilities assumed exceeds the sum of the consideration transferred, the amount of any non-controlling interests in the acquire and the fair value of the acquirer's previously held interest in the acquire (if any), the excess is recognised immediately in profit or loss as a bargain purchase gain.

When a business combination is achieved in stages, the Group's previously held equity interest in the acquiree is remeasured to its acquisition date fair value and the resulting gain or loss, if any, is recognised in profit or loss. Amounts arising from interests in the acquiree prior to the acquisition date that have previously been recognised in other comprehensive income are reclassified to profit or loss where such treatment would be appropriate if that interest were disposed of.

## (I) Goodwill

Goodwill arising on an acquisition of a business is carried at cost as established at the date of acquisition of the business less accumulated impairment losses, if any.

For the purposes of impairment testing, goodwill is allocated to each of the Group's cashgenerating units (or groups of cash-generating units) that is expected to benefit from the synergies of the combination.

A cash-generating unit to which goodwill has been allocated is tested for impairment annually, or more frequently when there is an indication that the unit may be impaired. If the recoverable amount of the cash-generating unit is less than its carrying amount, the impairment loss is allocated first to reduce the carrying amount of any goodwill allocated to the unit and then to the other assets of the unit pro rata based on the carrying amount of each asset in the unit. Any impairment loss for goodwill is recognised directly in profit or loss. An impairment loss recognised for goodwill is not reversed in subsequent periods.

On disposal of the relevant cash-generating unit, the attributable amount of goodwill is included in the determination of the profit or loss on disposal.

(Expressed in Renminbi unless otherwise indicated)

## 2 SIGNIFICANT ACCOUNTING POLICIES (Continued)

## (m) Inventories

Inventories are carried at the lower of cost and net realisable value.

Cost is calculated using the weighted average cost formula and comprises all costs of purchase, costs of conversion and other costs incurred in bringing the inventories to their present location and condition.

Net realisable value is the estimated selling price in the ordinary course of business less the estimated costs of completion and the estimated costs necessary to make the sale.

When inventories are sold, the carrying amount of those inventories is recognised as an expense in the period in which the related revenue is recognised. The amount of any write- down of inventories to net realisable value and all losses of inventories are recognised as an expense in the period the write-down or loss occurs. The amount of any reversal of any write-down of inventories is recognised as a reduction in the amount of inventories recognised as an expense in the period in which the reversal occurs.

## (n) Trade and other receivables

Trade and other receivables are initially recognised at fair value and thereafter are stated at amortised cost using the effective interest method, less allowance for impairment of doubtful debts (see note 2(j)(i)), except where the receivables are interest-free loans made to related parties without any fixed repayment terms or the effect of discounting would be immaterial. In such cases, the receivables are stated at cost less allowance for impairment of doubtful debts.

## (o) Interest-bearing borrowings

Interest-bearing borrowings are recognised initially at fair value less attributable transaction costs. Subsequent to initial recognition, interest-bearing borrowings are stated at amortised cost with any difference between the amount initially recognised and redemption value being recognised in profit or loss over the period of the borrowings, together with any interest and fees payable, using the effective interest method.

## (p) Trade and other payables

Trade and other payables are initially recognised at fair value and are subsequently stated at amortised cost unless the effect of discounting would be immaterial, in which case they are stated at cost.

(Expressed in Renminbi unless otherwise indicated)

## 2 SIGNIFICANT ACCOUNTING POLICIES (Continued)

## (q) Cash and cash equivalents

Cash and cash equivalents comprise cash at bank and on hand, demand deposits with banks and other financial institutions, and short-term, highly liquid investments that are readily convertible into known amounts of cash and which are subject to an insignificant risk of changes in value, having been within three months of maturity at acquisition.

## (r) Employee benefits

# *(i)* Short term employee benefits and contributions to defined contribution retirement plans

Salaries, annual bonuses, paid annual leave, contributions to defined contribution retirement plans and the cost of non-monetary benefits are accrued in the year in which the associated services are rendered by employees. Where payment or settlement is deferred and the effect would be material, these amounts are stated at their present values.

## (ii) Share-based payments

The fair value of share options granted to eligible persons is recognised as an expense with a corresponding increase in the share-based payment reserve within equity. The fair value is measured at the grant date using the binomial model, taking into account the terms and conditions upon which the options are granted. Where the eligible persons have to meet vesting conditions before becoming unconditionally entitled to the options, the total estimated fair value of the options is spread over the vesting period, taking into account the probability that the options will vest.

During the vesting period, the number of share options that is expected to vest is reviewed. Any resulting adjustment to the cumulative fair value recognised in prior years is charged/ credited to profit or loss for the year of the review with a corresponding adjustment to the share-based payment reserve. On vesting date, the amount recognised as an expense is adjusted to reflect the actual number of options that vest (with a corresponding adjustment to the share-based payment reserve). The equity amount is recognised in the share-based payment reserve until either the option is exercised (when it is transferred to the share premium account) or the option expires (when it is released directly to retained profits).
(Expressed in Renminbi unless otherwise indicated)

## 2 SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### (s) Income tax

Income tax for the year comprises current tax and movements in deferred tax assets and liabilities. Current tax and movements in deferred tax assets and liabilities are recognised in profit or loss except to the extent that they relate to items recognised in other comprehensive income or directly in equity, in which case the relevant amounts of tax are recognised in other comprehensive income or directly in equity, respectively.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantively enacted at the end of the reporting period, and any adjustment to tax payable in respect of previous year.

Deferred tax assets and liabilities arise from deductible and taxable temporary differences respectively, being the differences between the carrying amounts of assets and liabilities for financial reporting purposes and their tax bases. Deferred tax assets also arise from unused tax losses and unused tax credits.

Apart from certain limited exceptions, all deferred tax liabilities, and all deferred tax assets to the extent that it is probable that future taxable profits will be available against which the asset can be utilised, are recognised. Future taxable profits that may support the recognition of deferred tax assets arising from deductible temporary differences include those that will arise from the reversal of existing taxable temporary differences, provided those differences relate to the same taxation authority and the same taxable entity, and are expected to reverse either in the same period as the expected reversal of the deductible temporary difference or in periods into which a tax loss arising from the deferred tax asset can be carried back or forward. The same criteria are adopted when determining whether existing taxable temporary differences support the recognition of deferred tax assets arising from unused tax losses and credits, that is, those differences are taken into account if they relate to the same taxation authority and the same taxable entity, and period, or periods, in which the tax loss or credit can be utilised.

The limited exceptions to recognition of deferred tax assets and liabilities are those temporary differences arising from the initial recognition of assets or liabilities that affect neither accounting nor taxable profit (provided they are not part of a business combination), and temporary differences relating to investments in subsidiaries to the extent that, in the case of taxable differences, the Group controls the timing of the reversal and it is probable that the differences will not reverse in the foreseeable future, or in the case of deductible differences, unless it is probable that they will reverse in the future.

The amount of deferred tax recognised is measured based on the expected manner of realisation or settlement of the carrying amount of the assets and liabilities, using tax rates enacted or substantively enacted at the end of the reporting period. Deferred tax assets and liabilities are not discounted.

(Expressed in Renminbi unless otherwise indicated)

## 2 SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### (s) Income tax (Continued)

The carrying amount of a deferred tax asset is reviewed at the end of each reporting period and is reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow the related tax benefit to be utilised. Any such reduction is reversed to the extent that it becomes probable that sufficient taxable profits will be available.

Current tax balances and deferred tax balances, and movements therein, are presented separately from each other and are not offset. Current tax assets are offset against current tax liabilities, and deferred tax assets against deferred tax liabilities, if the Company or the Group has the legally enforceable right to set off current tax assets against current tax liabilities and the following additional conditions are met:

- in the case of current tax assets and liabilities, the Company or the Group intends either to settle on a net basis, or to realise the asset and settle the liability simultaneously; or
- in the case of deferred tax assets and liabilities, if they relate to income taxes levied by the same taxation authority on either:
  - the same taxable entity; or
  - different taxable entities, which, in each future period in which significant amounts of deferred tax liabilities or assets are expected to be settled or recovered, intend to realise the current tax assets and settle the current tax liabilities on a net basis or realise and settle simultaneously.

### (t) Provisions and contingent liabilities

Provisions are recognised for liabilities of uncertain timing or amount when the Group or the Company has a legal or constructive obligation arising as a result of a past event, it is probable that an outflow of economic benefits will be required to settle the obligation and a reliable estimate can be made. Where the time value of money is material, provisions are stated at the present value of the expenditure expected to settle the obligation.

Where it is not probable that an outflow of economic benefits will be required, or the amount cannot be estimated reliably, the obligation is disclosed as a contingent liability, unless the probability of outflow of economic benefits is remote. Possible obligations, whose existence will only be confirmed by the occurrence or non-occurrence of one or more future events are also disclosed as contingent liabilities unless the probability of outflow of economic benefits is remote.

(Expressed in Renminbi unless otherwise indicated)

## 2 SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### (u) Revenue recognition

Revenue is measured at the fair value of the consideration received or receivable. Provided it is probable that the economic benefits will flow to the Group and the revenue and costs, if applicable, can be measured reliably, revenue is recognised in profit or loss as follows:

#### (i) Sale of goods

Revenue is recognised when goods are delivered at the customers' premises which is taken to be the point in time when the customer has accepted the goods and the related risks and rewards of ownership. Revenue excludes value added tax and is after deduction of any trade discounts.

#### (ii) Interest income

Interest income is recognised as it accrues using the effective interest method.

#### (iii) Government grants

Government grants are recognised in the statement of financial position initially when there is reasonable assurance that they will be received and that the Group will comply with the conditions attaching to them. Grants that compensate the Group for expenses incurred are recognised as income in profit or loss on a systematic basis in the same periods in which the expenses are incurred. Grants that compensate the Group for the cost of an asset are deducted from the carrying amount of the asset and consequently are effectively recognised in profit or loss over the useful lives of the asset by way of reduced depreciation expense.

#### (iv) Rental income from operating leases

Rental income receivable under operating leases is recognised in profit or loss in equal installments over the periods covered by the lease term, except where an alternative basis is more representative of the pattern of benefits to be derived from the use of the leased asset. Lease incentives granted are recognised in profit or loss as an integral part of the aggregate net lease payments receivable. Contingent rentals are recognised as income in the accounting period in which they are earned.

#### (v) Translation of foreign currencies

Foreign currency transactions during the year are translated at the foreign exchange rates ruling at the transaction dates. Monetary assets and liabilities denominated in foreign currencies are translated at the foreign exchange rates ruling at the end of the reporting period. Exchange gains and losses are recognised in profit or loss.

Non-monetary assets and liabilities that are measured in terms of historical cost in a foreign currency are translated using the foreign exchange rates ruling at the transaction dates.

The results of operations with functional currency other than RMB are translated into RMB at the exchange rates approximating the foreign exchange rates ruling at the dates of the transactions. Statement of financial position items are translated into RMB at the closing foreign exchange rates at the end of the reporting period. The resulting exchange differences are recognised in other comprehensive income and accumulated separately in the exchange reserve in equity.

(Expressed in Renminbi unless otherwise indicated)

## 2 SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### (w) Borrowing costs

Borrowing costs that are directly attributable to the acquisition, construction or production of an asset which necessarily takes a substantial period of time to get ready for its intended use or sale are capitalised as part of the cost of that asset. Other borrowing costs are expensed in the period in which they are incurred.

#### (x) Research and development

Expenditure on research activities is recognised as an expense in the period in which it is incurred. Expenditure on development activities is capitalised if the product or process is technically and commercially feasible and the Group has sufficient resources and the intention to complete development. Other development expenditure is recognised as an expense in the period in which it is incurred.

### (y) Dividends

Dividends are recognised as a liability in the period in which they are declared.

#### (z) Related parties

- (a) A person, or a close member of that person's family, is related to the Group if that person:
  - (i) has control or joint control over the Group;
  - (ii) has significant influence over the Group; or
  - (iii) is a member of the key management personnel of the Group or the Group's parent.
- (b) An entity is related to the Group if any of the following conditions applies:
  - (i) The entity and the Group are members of the same group (which means that each parent, subsidiary and fellow subsidiary is related to the others).
  - (ii) One entity is an associate or joint venture of the other entity (or an associate or joint venture of a member of a group of which the other entity is a member).
  - (iii) Both entities are joint ventures of the same third party.
  - (iv) One entity is a joint venture of a third entity and the other entity is an associate of the third entity.

(Expressed in Renminbi unless otherwise indicated)

## 2 SIGNIFICANT ACCOUNTING POLICIES (Continued)

(z) Related parties (Continued)

- (b) (Continued)
  - (v) The entity is a post-employment benefit plan for the benefit of employees of either the Group or an entity related to the Group.
  - (vi) The entity is controlled or jointly controlled by a person identified in (a).
  - (vii) A person identified in (a)(i) has significant influence over the entity or is a member of the key management personnel of the entity (or of a parent of the entity).
  - (viii) The entity, or any member of a group of which it is a part, provides key management personnel services to the Group or to the Group's parent.

Close members of the family of a person are those family members who may be expected to influence, or be influenced by, that person in their dealings with the entity.

#### (aa) Segment reporting

Operating segments, and the amounts of each segment item reported in the financial statements, are identified from the financial statements provided regularly to the Group's most senior executive management for the purposes of allocating resources to, and assessing the performance of the Group's various lines of business and geographical locations.

Individually material operating segments are not aggregated for financial reporting purposes unless the segments have similar economic characteristics and are similar in respect of the nature of products and services, the nature of production processes, the type or class of customers, the methods used to distribute the products or provide the services, and the nature of the regulatory environment. Operating segments which are not individually material may be aggregated if they share a majority of these criteria.

The Group operates in two businesses: 1) manufacture and wholesales of children's apparel products and 2) retail outlets of children's apparel products, in the PRC.

(Expressed in Renminbi unless otherwise indicated)

### **3 ACCOUNTING JUDGEMENT AND ESTIMATES**

Estimates and judgements are continually evaluated and are based on experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

The selection of critical accounting policies, the judgements and other uncertainties affecting application of those policies and the sensitivity of reported results to changes in condition and assumptions are factors to be considered when reviewing the financial statements. The principal accounting policies are set forth in note 2. The Group believes the following critical accounting policies involve the most significant judgements and estimates used in the preparation of the financial statements.

#### (a) Net realisable value of inventories

Net realisable value of inventories is the estimated selling price in the ordinary course of business less estimated costs of completion and the estimated costs necessary to make the sale. These estimates are based on the current market conditions and the experience of selling products with similar nature. Any change in the assumptions would increase or decrease the amount of inventories write-down or the related reversals of write-down made in prior periods and affect the Group's net assets value. The Group reassesses these estimates at the end of each reporting period.

#### (b) Impairment of property, plant and equipment

The Group estimates the useful lives of property, plant and equipment in order to determine the amount of depreciation expenses to be recorded. The useful lives are estimated at the time the asset is acquired based on historical experience, the expected usage, wear and tear of the assets, as well as technical obsolescence arising from changes in the market demands or service output of the assets. The Group also performs annual reviews on whether the assumptions made on useful lives continue to be valid. The Group tests annually whether the assets have suffered any impairment. The recoverable amount of an asset or a cash-generating unit is determined based on value in use calculations which require the use of assumptions and estimates.

#### (c) Impairment of trade and other receivables

The Group estimates the impairment allowances for trade and other receivables by assessing the recoverability based on credit history and prevailing market conditions. This requires the use of estimates and judgements. Allowances are applied to trade and other receivables where events or changes in circumstances indicate that the balances may not be collectible. Where the expectation is different from the original estimate, such difference will affect the carrying amounts of trade and other receivables and thus the impairment loss in the period in which such estimate is changed. The Group reassesses the impairment allowances at the end of each reporting period.

(Expressed in Renminbi unless otherwise indicated)

## **3 ACCOUNTING JUDGEMENT AND ESTIMATES** (Continued)

#### (d) **Provision for deferred tax**

Determining income tax provisions involves judgement on the future tax treatment of certain transactions. The management evaluates tax implications of transactions and tax provisions are set up accordingly. The tax treatment of such transactions is reconsidered periodically to take into account all changes in tax legislation. Deferred tax assets are recognised for tax losses not yet used and temporary deductible differences. As those deferred tax assets can only be recognised to the extent that it is probable that future taxable profit will be available against which the unused tax credits can be utilised, management's judgement is required to assess the probability of future taxable profits. Management's assessment is constantly reviewed and additional deferred tax assets are recognised if it becomes probable that future taxable profits will allow the deferred tax asset to be recovered.

#### (e) Impairment of goodwill and intangible asset

The Group determines whether goodwill and intangible asset recognised as intangible asset acquired from business combination is impaired at least on an annual basis. This requires an estimation of the value in use of the cash-generating units to which the goodwill and the intangible assets are allocated. Estimating the value in use requires the Group to make an estimate of the expected future cash flows from the cash-generating units and also to choose a suitable discount rate in order to calculate the present value of those cash flows.

#### (f) Fair value of identifiable assets acquired through business combination

The Group records assets acquired in business combinations at fair value on the date of acquisition. Significant judgment is used to estimate the fair value of the assets acquired, including estimating future cash flows from the acquired business, determining appropriate discount rates, asset useful lives and other assumptions.

(Expressed in Renminbi unless otherwise indicated)

## **4 TURNOVER AND SEGMENT INFORMATION**

The principal activities of the Group are design, manufacture and sales of children's apparel products. Turnover represents the sales value of goods sold less returns, discounts and value added taxes.

#### Segment revenue and results:

The following is an analysis of the Group's revenue and results by reportable segments.

	Wholesalers		Retail o	outlets	Total		
	2016	2015	2016	2015	2016	2015	
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	
Revenue from							
external customers	344,508	583,689	24,341	2,009	368,849	585,698	
Inter-segment revenue	21,735	7,355	—		21,735	7,355	
Reportable segment							
revenue	366,243	591,044	24,341	2,009	390,584	593,053	
Segment results	(77,714)	95,390	(13,096)	(2,358)	(90,810)	93,032	
Written off on							
inventories	(16,012)		_		(16,012)		
Impairment loss							
recognised on trade							
receivables	(7,777)		_		(7,777)		
Impairment loss							
recognised on							
goodwill	_		(17,800)	_	(17,800)	_	
Impairment loss							
recognised on							
property, plant and							
equipment					_	(15,761)	
Other revenue					5,327	69	
Other net loss					(252)		
Central administration					()		
costs					(3,120)	(5,383)	
Finance costs					(2,636)	(36)	
					(2,000)	(30)	
(Loss)/profit before							
taxation					(133,080)	71,921	
алиноп					(155,000)	11,721	

(Expressed in Renminbi unless otherwise indicated)

## 4 **TURNOVER AND SEGMENT INFORMATION** (Continued)

The accounting policies of the operating segments are the same as the Group's accounting polices described in note 2 to the consolidated financial statements. Segment results represent the profit/ (loss) recorded by each segment without allocation of other revenue, other net gain/(loss), impairment loss of property, plant and equipment, finance costs and central administrative costs including directors' remuneration. This is the measure reported to the chief operating decision maker for the purposes of resources allocation and assessment of segment performance.

	Wholesalers		Retail o	outlets	Total		
	2016 RMB′000	2015 RMB'000	2016 RMB′000	2015 RMB'000	2016 RMB′000	2015 RMB'000	
Segment assets	772,640	935,431	82,886	91,056	855,526	1,026,487	
Unallocated assets					26,600	32,185	
Total assets					882,126	1,058,672	
Segment liabilities	69,502	99,783	253	253	69,755	100,036	
Unallocated liabilities					14,070	15,436	
Total liabilities					83,825	115,472	

### Segment assets and liabilities:

For the purpose of monitoring segment performance and allocating resources between segments:

- all assets are allocated to reportable segments other than assets held by the Group which the roles are investment holding company. Goodwill is allocated to reportable segments; and
- all liabilities are allocated to reportable segments other than liabilities held by the Group which the roles are investment holding company.

### **Geographical information:**

The Group's revenue by geographical location is determined by the destination to which the goods are delivered.

	2016 RMB′000	2015 RMB'000
PRC Overseas	368,849 —	585,698
	368,849	585,698

(Expressed in Renminbi unless otherwise indicated)

# 4 **TURNOVER AND SEGMENT INFORMATION** (Continued) **Information about major customers:**

Revenue from major customers contributing over 10% of the turnover of the Group, is as follows:

	2016 RMB′000	2015 RMB'000
Customer A*		100,489
Customer B	42,638	73,892

<sup>\*</sup> No information on turnover for the current year is disclosed for this customer since it contributed less than 10% to the Group's turnover for the year ended 31 December 2016.

## 5 OTHER REVENUE AND OTHER NET (LOSS)/GAIN

	2016 RMB'000	2015 RMB'000
Other revenue		
Interest income	4,765	3,576
Rental income	562	187
Government grants*	-	3,820
Others		22
	5,327	7,605
Other net (loss)/gain		
Net foreign exchange (loss)/gain	(252)	514
Change in fair value of a foreign exchange forward contract	-	565
	(252)	1,079

\* Various government grants have been received for awarding the Group's achievements and contributions. There are no unfulfilled conditions or contingencies relating to these grants.

(Expressed in Renminbi unless otherwise indicated)

## 6 (LOSS)/PROFIT BEFORE TAXATION

(Loss)/profit before taxation is arrived at after charging:

		2016 RMB'000	2015 RMB'000
(a)	Finance costs:		
(a)	Interest on bank loans	2,636	3,111
(b)	Staff costs:		
()	Contributions to defined contribution retirement plans	3,157	3,191
	Salaries, wages and other benefits	37,573	41,258
	Equity-settled share-based payment expenses		
	(note 25)	411	1,350
		41,141	45,799
(c)	Other items:		
(C)	Amortisation		
	— lease prepayments	88	88
	— intangible assets	14,829	2,534
	Depreciation	7,943	4,698
	Auditors' remuneration		.,020
	— Audit services	1,369	4,500
	— Non-audit services	308	, 
	Loss on disposal of property, plant and equipment	3,755	2,102
	Impairment loss of property, plant and equipment	_	15,761
	Written off on inventories	16,012	_
	Impairment loss recognised on trade receivables	7,777	
	Operating lease charges in respect of properties	621	1,555
	Research and development expenses	8,270	8,783
	Cost of inventories sold <sup>#</sup>	357,182	373,252

<sup>#</sup> Cost of inventories for the year ended 31 December 2016 includes RMB20,709,000 (2015: RMB24,308,000) relating to staff costs and depreciation, which amount is also included in the respective total amounts disclosed separately in notes 6(b) and (c) above for each of these types of expenses.

(Expressed in Renminbi unless otherwise indicated)

## 7 INCOME TAX IN THE CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

(a) Income tax in the consolidated statement of profit or loss and other comprehensive income represents:

	2016 RMB′000	2015 RMB'000
Current tax — PRC corporate income tax Under-provision in prior year	9,344 1,782	40,930 67
<b>Deferred tax</b> — Origination of temporary differences	249	586
	11,375	41,583

# (b) Reconciliation between tax expense and accounting (loss)/profit at applicable tax rates:

	2016 RMB′000	2015 RMB'000
(Loss)/profit before taxation	(133,080)	71,921
Notional tax on profit before taxation, calculated at the standard tax rates applicable to the respective tax jurisdictions	(32,490)	18,435
Tax effect of income and expenses not taxable or deductible for tax purpose	18,715	19,649
Tax effect of tax losses not recognised Under-provision in prior year	23,368 1,782	3,432
Actual tax expense	11,375	41,583

- (i) Pursuant to the rules and regulations of the Cayman Islands and British Virgin Islands ("**BVI**"), the Group is not subject to any income tax in the Cayman Islands or BVI.
- (ii) No provision was made for Hong Kong Profits Tax as the Group did not earn any assessable profit subject to Hong Kong Profits Tax in 2015 and 2016.
- (iii) The applicable income tax rate for all of the Group's subsidiaries in mainland China is 25%.

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## 8 DIRECTORS' REMUNERATION

Details of directors' remuneration are as follows:

## Year ended 31 December 2016

<b>Executive directors</b> Mr. Ding Peiji Mr. Ding Peiyuan Ms. Ding Lizhen	Fees RMB'000 100 100 100	Basic salaries, allowances and other benefits RMB'000 901 806 806	Contributions to defined contributions retirement plans RMB'000 89 81 81	Discretionary bonuses RMB'000 14 12 12	Sub-total RMB'000 1,104 999 999	Equity-settled share-based payments (Note h) RMB'000 	Total RMB'000 1,104 1,079 1,079
Mr. Gu Jishi (Note a)	100	310	_	3	413	_	413
Sub-total	400	2,823	251	41	3,515	160	3,675
Independent non- executive directors <sup>#</sup> Mr. Hung Cho Sing (Note b) Ms. Lo Wing Yan, Emmy	129	_	_	_	129	_	129
(Note c)	129	-	_	-	129	_	129
Mr. Chan Wai Wong (Note d) Mr. Leung Wai Yip (Note e)	29 25	_	_	_	29 25	_	29 25
Mr. Mei Wenjue (Note f) Mr. Zhu Wenxin (Note g) Mr. Wong Heng Choon	45 152	_		-	45 152	_	45 152
(Note h)	_	_	_		_	_	
Sub-total	509	_			509	_	509
Total	909	2,823	251	41	4,024	160	4,184

(Expressed in Renminbi unless otherwise indicated)

## 8 DIRECTORS' REMUNERATION (Continued) Year ended 31 December 2015

			Contributions			Equity-settled	
		Basic salaries,	to defined			share-based	
		allowances and	contributions	Discretionary		payments	
	Fees	other benefits	retirement plans	bonuses	Sub-total	(Note h)	Total
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
Executive directors							
Mr. Ding Peiji	100	711	59	14	884	_	884
Mr. Ding Peiyuan	100	616	51	11	778	219	997
Ms. Ding Lizhen	100	616	51	7	774	219	993
Mr. Gu Jishi (Note a)	100	782	25	3	910	219	1,129
Sub-total	400	2,725	186	35	3,346	657	4,003
Independent non- executive							
directors#							
Mr. Leung Wai Yip (Note e)	144	—	—	—	144	—	144
Mr. Mei Wenjue (Note f)	144	_	_	_	144	_	144
Mr. Zhu Wenxin (Note g)	144				144		144
Sub-total	432				432		432
Total	832	2,725	186	35	3778	657	4,435

Notes:

- (a) Mr. Gu Jishi has resigned as an executive director with effective from 30 June 2016.
- (b) Mr. Hung Cho Sing has been appointed as an independent non-executive director on 14 April 2016.
- (c) Ms. Lo Wing Yan, Emmy has been appointed as an independent non-executive director on 14 April 2016.
- (d) Mr. Chan Wai Wong has been appointed as an independent non-executive director on 3 November 2016.
- (e) Mr. Leung Wai Yip has resigned as an independent non-executive director with effective from 19 February 2016.
- (f) Mr. Mei Wenjue has resigned as an independent non-executive director with effective from 24 March 2016.
- (g) Mr. Zhu Wenxin has resigned as an independent non-executive director with effective from 3 November 2016.
- (h) Mr. Wong Heng Choon has been appointed as an independent non-executive director on 19 February 2016 and resigned on 15 March 2016.

(Expressed in Renminbi unless otherwise indicated)

## 8 **DIRECTORS' REMUNERATION** (Continued)

Notes: (Continued)

#### (h) (Continued)

These represent the estimated value of share options granted to the directors under the Company's share option scheme. The value of these share options is measured according to the Group's accounting policies for share-based payment transactions as set out in note 2(r)(ii) and, in accordance with that policy, includes adjustments to reverse amounts accrued in previous years where grants of equity instruments are forfeited prior to vesting.

The details of these benefits in kind, including the principal terms and number of options granted, are disclosed under the paragraph "Share option scheme" in the directors' report and note 25.

During the year, no amount was paid or payable by the Group to the directors or any of the five highest paid individuals set out in note 9 as an inducement to join or upon joining the Group or as compensation for loss of office. There was no arrangement under which a director waived or agreed to waive any remuneration during the year.

### 9 INDIVIDUAL WITH HIGHEST EMOLUMENTS

Of the five individuals with the highest emoluments, four (2015: four) are directors whose remuneration is disclosed in note 8 above. The emoluments in respect of the remaining individual (2015: one) are as follows:

	2016 RMB′000	2015 RMB'000
Salaries and other emoluments Contributions to defined contribution retirement plans	918 15	981 12
	933	993

The emoluments of the above individual with the highest emoluments fall within the following band:

	2016	2015
	Number of	Number of
	Individual	Individual
Nil to HK\$1,000,000	1	11

(Expressed in Renminbi unless otherwise indicated)

## 9 INDIVIDUAL WITH HIGHEST EMOLUMENTS (Continued)

The emoluments paid or payable to members of senior management (excluding the Directors as disclosed in note 8) are within the following bands:

	2016	2015
	Number of	Number of
	Individual	Individual
Nil to HK\$1,000,000	2	2

# 10 (LOSS)/EARNINGS PER SHARE

## (a) Basic (loss)/earnings per share

The calculation of basic (loss)/earnings per share is based on the loss for the year of RMB144,455,000 (2015: profit of RMB30,338,000) and the weighted average of 824,000,000 ordinary shares (2015: 824,000,000 ordinary shares).

## Weighted average number of ordinary shares

	2016 ′000	2015 ′000
Issued ordinary shares at 1 January and 31 December	824,000	824,000

## (b) Diluted (loss)/earnings per share

The effect of the Company's share options was anti-dilutive for the year ended 31 December 2016 and 2015, and therefore, diluted (loss)/earnings per share are the same as the basic (loss)/ earnings per share.

(Expressed in Renminbi unless otherwise indicated)

## **11 PROPERTY, PLANT AND EQUIPMENT**

					Furniture,	
					Fixtures	
		Leasehold		Motor	and	
	-	improvement	Machinery	Vehicles	Equipment	Total
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
Cost:						
At 1 January 2015	68,540	—	7,636	7,433	3,940	87,549
Additions	42,731	—	108	_	59	42,898
Acquisition (note 27)	_	4,442	_	_	103	4,545
Disposals	(217)	(1,846)			(39)	(2,102)
At 31 December 2015 and 1 January 2016	111,054	2,596	7,744	7,433	4,063	132,890
Additions	5,406	·	2,152	·	73	7,631
Acquisition (note 27)	·	4,300	·	_	239	4,539
Transfer from construction in progress	1,272	_	_	_	_	1,272
Disposals	_	(3,486)	(1,492)	—	(149)	(5,127)
At 31 December 2016	117,732	3,410	8,404	7,433	4,226	141,205
Accumulated depreciation and						
impairment:						
At 1 January 2015	17,604	—	6,657	4,341	2,925	31,527
Charge for the year	3,419	306	84	634	255	4,698
Impairment loss recognised for the year	15,761					15,761
At 31 December 2015 and 1 January 2016	36,784	306	6,741	4,975	3,180	51,986
Charge for the year	5,404	1,053	314	513	209	7,493
Disposals		(29)	(1,342)		(1)	(1,372)
At 31 December 2016	42,188	1,330	5,713	5,488	3,388	58,107
Net book value: At 31 December 2016	75,544	2,080	2,691	1,945	838	83,098
		,	,	,		
At 31 December 2015	74,270	2,290	1,003	2,458	883	80,904

(a) All property, plant and equipment owned by the Group are located in the PRC.

- (b) Buildings with net book value of RMB15,206,000 as at 31 December 2016 (2015: RMB7,900,000) were pledged as collateral for the Group's bank loans (note 22).
- (c) At 31 December 2016, the application of the ownership certificates for buildings with net book value of RMB27,338,000 were in progress (2015: RMB29,258,000).

(Expressed in Renminbi unless otherwise indicated)

## **12 CONSTRUCTION IN PROGRESS**

	2016 RMB′000	2015 RMB'000
At 1 January	1,272	
Additions		1,272
Transfer to property, plant and equipment	(1,272)	
At 31 December	_	1,272

## **13 INTANGIBLE ASSETS**

	Computer software	Distribution channels	Total
	RMB'000	RMB'000	RMB'000
Cost:			
At 1 January 2015	644	—	644
Additions	27,798	_	27,798
Acquisition (note 27)		35,874	35,874
At 31 December 2015 and 1 January 2016	28,442	35,874	64,316
Acquisition (note 27)	20,442	14,983	14,983
		,,	
At 31 December 2016	28,442	50,857	79,299
Accumulated amortisation:			
At 1 January 2015	154	_	154
Charge for the year	525	2,009	2,534
At 31 December 2015 and 1 January 2016	679	2,009	2,688
Charge for the year	2,836	11,993	14,829
At 31 December 2016	3,515	14,002	17,517
Net book value:			
At 31 December 2016	24,927	36,855	61,782
	24,927	50,055	01,702
At 31 December 2015	27,763	33,865	61,628

(Expressed in Renminbi unless otherwise indicated)

## 13 INTANGIBLE ASSETS (Continued)

The amortisation for the year is included in selling and distribution expenses and administrative and other operating expenses in the consolidated statement of profit or loss and other comprehensive income.

The following useful lives are used in the calculation of amortisation:

Computer software	10 years
Distribution channels	$2-4^{1}/_{4}$ years

### **Distribution channels**

On December 2014, Red Kids (China) and two independent third parties, Quanzhou City Rui Hong Apparel Trading Co., Ltd. and Jiangsu Xiaopier Children Apparel Trading Limited\* (江蘇小皮爾童裝貿 易有限公司) (the "**Distributors**"), entered into distributor contracts. According to the distributor contracts, Red Kids (China) granted two independent third parties the exclusive distributorship of the "redkids" brand in the authorized geographic area. The Distributors have the rights to open new retail stores in the authorized areas to sell "redkids" products manufactured by the Red Kids China. The contractual terms are from 1 January 2015 to 31 December 2019.

During the year ended 31 December 2015, Quanzhou Tuoyu Trade Company Limited (the "**Quanzhou Tuoyu**"), an indirect wholly owned subsidiary of the Company, and Red Kids (China) entered into acquisition agreements with the Distributors to acquire their distribution channels. For the further detail of the acquisition of distribution channels, please refer to the note 27 of this annual report.

Based on the authorised distribution period granted to the Distributor by Red Kids (China), the distribution rights is a key identifiable intangible asset that arises from contractual rights during the remaining contractual period which planned to be reacquired by Quanzhou Tuoyu. The acquisition of the distribution channels from the Distributors constitute as an intangible asset.

The fair value of distribution channels as at the date of the completion of the acquisition of distribution channels is based the Multi-period Excess Earning Model method. The fair value of the distribution channels is the sum of discounted present value of the projected annual excess earnings throughout its remaining legal useful life.

(Expressed in Renminbi unless otherwise indicated)

## **14 LEASE PREPAYMENTS**

	RMB'000
Cost:	
At 1 January 2015, 31 December 2015, 1 January 2016	
and 31 December 2016	4,206
Accumulated amortisation:	
At 1 January 2015	1,265
Charge for the year	88
At 31 December 2015 and 1 January 2016	1,353
Charge for the year	88
At 31 December 2016	1,441
Net book value:	
At 31 December 2016	2,765
At 31 December 2015	2,853

Lease prepayments with net book value of RMB2,765,000 (2015: RMB1,788,000) as at 31 December 2016 were pledged as collateral for the Group's bank loans (note 22).

Lease prepayments represent the costs of land use rights in respect of certain leasehold lands located in Mainland China, which are held under a medium lease term.

(Expressed in Renminbi unless otherwise indicated)

## **15 GOODWILL**

	RMB'000
Cost:	
At 1 1 January 2015	_
Acquisition (note 27)	15,095
At 31 December 2015 and 1 January 2016	15,095
Acquisition (note 27)	29,441
At 31 December 2016	44,536
Accumulated impairment:	
At 1 January 2015, 31 December 2015 and 1 January 2016	_
Impairment for the year	17,800
At 31 December 2016	17,800
Net book value:	
At 31 December 2016	26,736
At 31 December 2015	15,095

Note:

Goodwill arose from the acquisitions of business during the years ended 31 December 2015 and 2016. Goodwill was allocated to the groups of cash-generating units identified according to the operations, which was substantially allocated to the investment in retails outlets. For the further detail, please refer to the note 27 of this annual report.

At the end of the reporting period, the Group assessed the recoverable amount of cash generating unit to which the goodwill is allocated by appointing an independent professional valuer, who has staff members with appropriate experience and qualifications. The assessment conformed to the International Valuation Standards 2013 published by International Valuation Standard Council.

(Expressed in Renminbi unless otherwise indicated)

## **15 GOODWILL** (Continued)

### Particular of impairment testing on goodwill

Goodwill has been allocated for impairment testing purposes to the following cash-generating units ("**CGU**"):

— Retail outlets

The recoverable amount of the CGU is determined based on value-in-use calculation, which is based on discounted cash flow sourced from the financial budgets approved by the management covering a 5-years period, and the discount rate of approximately 14.7% (2015: 14.4%) reflects the current market assessment of the time value of money and the risks specific to the CGU. Cash flows beyond 5-years period have been extrapolated using 3% (2015: 3%) growth rate per annum. Due to the recession of consumable market in the PRC, the retail outlets business had suffered an operating loss during the year, the Directors believe the recoverable amount of the CGU as at 31 December 2016 is lower than its carrying amount at 31 December 2016, therefore impairment loss on goodwill of approximately HK\$17,800,000 (2015: HK\$Nil) was recognised.

The key assumptions used in the value-in-use calculations for the CGU are as follows:

Budget sale	Average sales in the period immediately before the budget period. The values assigned to the assumption reflect past experience.
Budgeted gross margin	Average gross margin achieved in the period immediately before the budget period which reflects past experience.

# 16 INCOME TAX IN THE CONSOLIDATED STATEMENT OF FINANCIAL POSITION

(a) Current taxation in the consolidated statement of financial position represents:

	2016	2015
	RMB'000	RMB'000
Provision for PRC corporate income tax		(8,942)

(Expressed in Renminbi unless otherwise indicated)

# 16 INCOME TAX IN THE CONSOLIDATED STATEMENT OF FINANCIAL POSITION (Continued)

## (b) Deferred tax assets and liabilities recognised:

The components of deferred tax assets and liabilities recognised in the consolidated statement of financial position and the movements during the year are as follows:

	Accrued expenses and others	Dividend withholding tax	Total
	RMB'000	RMB'000	RMB'000
At 1 January 2015	2,843	(1,300)	1,543
Credited to profit or loss (note 7(a))	(585)		(585)
At 31 December 2015 and			
1 January 2016	2,258	(1,300)	958
Credited to profit or loss (note 7(a))	(249)		(249)
At 31 December 2016	2,009	(1,300)	709

Reconciliation to the consolidated statements of financial position:

	2016 RMB′000	2015 RMB'000
Net deferred tax asset recognised in the consolidated statement of financial position Net deferred tax liability recognised in the consolidated	2,009	2,258
statement of financial position	(1,300)	(1,300)
	709	958

### (c) Deferred tax assets not recognised

In accordance with the accounting policy set out in note 2(s), the Group has not recognised deferred tax assets in respect of cumulative tax losses of RMB73,379,000 (2015: RMB17,141,000) as it is not probable that future taxable profits against which the losses can be utilised will be available in the relevant tax jurisdiction and entity. Cumulative tax losses of RMB71,171,000 (2015: RMB14,941,000) will expire within 5 years under current tax legislation.

### (d) Deferred tax liabilities not recognised

Deferred tax liabilities in respect of the PRC dividend withholding tax relating to the undistributed profits of the Group's PRC subsidiaries of RMB459,292,000 (2015: RMB510,832,000) were not recognised as the Company controls the dividend policy of these subsidiaries and the directors have determined that these profits are not likely to be distributed in the foreseeable future.

(Expressed in Renminbi unless otherwise indicated)

#### **17 INVENTORIES**

Inventories in the consolidated statement of financial position comprise:

	2016 RMB′000	2015 RMB'000
Raw materials	3,459	2,944
Work in progress	1,862	2,710
Finished goods	75,429	37,577
	80,750	43,231

## **18 TRADE RECEIVABLES**

	2016 RMB′000	2015 RMB'000
Trade receivables Less: Allowance for doubtful debts	322,742 (7,777)	251,071
	314,965	251,071

Normally, the Group does not obtain collateral from customers. Credit evaluations are performed by the senior management on all customers with credit sales. In general, the credit period granted to customers is 30 to 120 days (2015: 120 days).

As of the end of the reporting period, the ageing analysis of trade receivables of the Group based on invoice date and net of allowance for doubtful debts, is as below:

	2016 RMB′000	2015 RMB'000
Within 90 days	131,585	175,905
90–120 days	27,038	75,166
After 120 days but within 180 days	30,934	_
After 180 days but within 1 year	96,715	_
Over 1 year	28,693	_
	314,965	251,071

(Expressed in Renminbi unless otherwise indicated)

## **18 TRADE RECEIVABLES** (Continued)

The ageing analysis of trade receivables that are not individually nor collectively considered to be impaired is as follows:

	2016 RMB′000	2015 RMB'000
Neither past due nor impaired Past due but not impaired	151,999	251,071
Less than 1 month past due	21,039	—
Over 1 month but 3 months past due	16,300	
Over 3 months past due	125,627	
	314,965	251,071

Trade receivables that were past due but not impaired related to customers that had a good repayment record with the Group. Based on past experience, the Directors believe that no impairment allowance is necessary in respect of these balances as there has not been a significant change in credit quality and the balances are still considered fully recoverable. The Group does not hold any collateral over these balances.

Impairment losses in respect of trade receivables are recorded using an allowance accounts unless the Group is satisfied that recovery of the amount is remote, in which case the impairment loss is written off against trade receivables directly. The movement in the allowance for bad and doubtful debts is as follows:

	2016	2015
	RMB'000	RMB'000
At beginning of the year	—	—
Impairment loss for trade debts	7,777	—
At end of the year	7,777	

(Expressed in Renminbi unless otherwise indicated)

## **19 PREPAYMENT, DEPOSITS AND OTHER RECEIVABLES**

	2016 RMB′000	2015 RMB'000_
Prepayments to suppliers	25,446	24,313
Other tax recoverable	15,479	
Other prepayments and receivables	27,785	34,937
	68,710	59,250

## **20 PLEDGED BANK DEPOSITS**

As at 31 December 2016, no bank deposits have been pledged as security for bank loans (note 22) (2015: Bank deposits of RMB5,082,000 have been pledged as security for bank loans ). No bank deposits (2015: RMB50,000,000) have been pledged as collateral for the Group's undrawn banking facilities (2015: RMB50,000,000).

## 21 CASH AND CASH EQUIVALENTS

## (a) Cash and cash equivalents comprise:

	2016	2015
	RMB'000	RMB'000
Cash at bank and on hand	12,541	446,244

At 31 December 2016, cash and cash equivalents, pledged bank deposits and fixed deposits at banks with original maturity over three months with aggregate amount of RMB213,101,000 (2015: RMB495,651,000) were placed with banks in mainland China. Remittance of funds out of mainland China is subject to the relevant rules and regulations of foreign exchange control promulgated by the PRC government.

(Expressed in Renminbi unless otherwise indicated)

## 21 CASH AND CASH EQUIVALENTS (Continued)

# (b) Reconciliation of (loss)/profit before taxation to cash generated from operations:

	Note	2016 RMB'000	2015 RMB'000
(Loss)/profit before taxation		(133,080)	71,921
Adjustments for:		(,,	1-
Depreciation	6(c)	7,493	4,698
Amortisation of intangible assets	6(c)	14,829	2,534
Amortisation of lease prepayments	6(c)	88	88
Equity-settled share-based payments	- ( - )	411	1,350
Finance costs	6(a)	2,636	3,111
Interest income	5	(4,765)	(3,576)
Loss on disposal of property, plant and		( ) )	(
equipment	6(c)	3,755	2,102
Impairment loss of property, plant and			
equipment	6(c)	_	15,761
Impairment loss recognised on goodwill		17,800	
Written off on inventories		16,012	
Impairment loss recognised on trade			
receivables	6(c)	7,777	
Changes in working capital:			
Increase in inventories		(53,531)	(1,448)
(Increase)/decrease in trade receivables		(71,671)	40,672
(Increase)/decrease in prepayments,			
deposits and other receivables		(9,459)	14,455
Decrease in trade and other payables		(16,991)	(13,502)
Cash (used in)/generated from operations		(218,696)	138,166

(Expressed in Renminbi unless otherwise indicated)

### 22 BANK LOANS

As of the end of the reporting period, the bank loans of the Group were repayable within one year or on demand as follows:

	2016 RMB′000	2015 RMB'000
Bank loans		
— secured	42,300	22,024
— guaranteed	—	24,700
— unsecured	7,000	11,000
	49,300	57,724

Assets of the Group pledged to secure the bank loans comprise:

	2016 RMB′000	2015 RMB'000
Buildings held for own use (note 11)	15,206	7,900
Lease prepayments (note 14)	2,767	1,788
Pledged bank deposits (note 20)	—	5,082
	17,973	14,770

Bank loans of RMB21,300,000 as at 31 December 2016 (2015: RMB24,700,000) are guaranteed by the directors of the Company and a third party.

Bank loan of RMB5,024,000 as at 31 December 2015 which is denominated in HKD dollars, bears interest at 1.25% above the Hong Kong Interbank Offered Rate per month and is secured by securities of a wholly-owned subsidiary of the Company and certain bank deposit and is guaranteed by the Company.

The bank loans comprise:

	2016	2015
	RMB'000	RMB'000
Fixed-rate bank loans	49,300	52,700
Variable-rate bank loans	_	5,024

(Expressed in Renminbi unless otherwise indicated)

## 22 BANK LOANS (Continued)

The effective interest rates per annum at the respective reporting dates, are as follows:

	2016	2015
Fixed-rate bank loans	5.31-5.87%	5.26-6.67%
Variable-rate bank loans		1.42%

At the end of the reporting period, bank loans were denominated in the following currencies:

	2016 RMB′000	2015 RMB'000
RMB HKD	49,300 —	52,700 5,024
	49,300	57,724

## **23 TRADE AND OTHER PAYABLES**

	2016	2015
	RMB'000	RMB'000
Trade payables	6,079	4,638
Receipts in advance	1,324	1,088
Amounts due to related parties	12,722	7,710
Other payables and accruals	13,100	34,070
	33,225	47,506

Set out below is an ageing analysis of the trade payables at the end of the reporting period based on relevant invoice dates:

	2016 RMB′000	2015 RMB'000
Within 3 months	4,427	4,141
After 3 months but within 6 months	561	—
After 6 months but within 1 year	594	_
After 1 year	497	497
	6,079	4,638

(Expressed in Renminbi unless otherwise indicated)

## 24 EMPLOYEE RETIREMENT BENEFITS Defined contribution retirement plans

The PRC subsidiaries of the Group participate in defined contribution retirement benefit schemes (the "**Schemes**") organised by the PRC municipal and provincial government authorities whereby the PRC subsidiaries are required to make contributions at the rate of 12% to 21% of the eligible employees' salaries to the Schemes. The Group has accrued for the required contributions which are remitted to the respective local government authorities when the contributions become due. The local government authorities are responsible for the pension obligations payable to the retired employees covered under the Schemes.

The Group also operates a Mandatory Provident Fund Scheme (the "**MPF scheme**") under the Hong Kong Mandatory Provident Fund Schemes Ordinance for employees employed under the jurisdiction of the Hong Kong Employment Ordinance and not previously covered by the defined benefit retirement plan. The MPF scheme is a defined contribution retirement plan administered by independent trustees. Under the MPF scheme, the employee and its employees are each required to make contributions to the plan at 5% of the employees' relevant income, subject to a cap of monthly relevant income of HK\$30,000. Contributions to the plan vest immediately.

The Group does not have any material obligation for the payment of retirement benefits except for those schemes described above.

# 25 SHARE-BASED PAYMENTS — SHARE OPTIONS GRANTED UNDER THE PRE-IPO OPTION SCHEME

Pursuant to the shareholders' resolutions passed on 27 December 2013, the Company adopted a pre-IPO share option scheme (the "**Pre-IPO Option Scheme**") whereby three directors and eighteen employees of the Group (the "**Grantees**") were given the rights to subscribe for the shares of the Company. The subscription price per share pursuant to the Pre-IPO Option Scheme is equal to 80% of the final offer price of the IPO.

The Pre-IPO Option Scheme was offered to and accepted by the Grantees on 27 December 2013, which is determined to be the service commencement date, and the shareholders' approval on the Pre-IPO Option Scheme became legally enforceable on 15 January 2014, which is the date of listing of the Company's share on the Stock Exchange ("**Listing Date**") and also the grant date of the Pre-IPO options.

The total number of shares which may be issued upon the exercise of all options granted under the Pre-IPO Option Scheme is 7,000,000 shares. No further options would be granted under the Pre-IPO Option Scheme on or after the Listing Date.

Each option gives the holder the right to subscribe for one ordinary share in the Company and is settled gross in shares.

(Expressed in Renminbi unless otherwise indicated)

# 25 SHARE-BASED PAYMENTS — SHARE OPTIONS GRANTED UNDER THE PRE-IPO OPTION SCHEME (Continued)

## (a) The terms and conditions of the grants are as follows:

Date of grant		Number of options granted	Vesting conditions	Contractual life of options
Options granted to	o directors:			
15 January 2014	Batch 1	720,000	1 year after the Listing Date	8 years
15 January 2014	Batch 2	720,000	2 years after the Listing Date	8 years
15 January 2014	Batch 3	960,000	3 years after the Listing Date	8 years
Options granted to	employees:			
15 January 2014	Batch 1	1,380,000	1 year after the Listing Date	8 years
15 January 2014	Batch 2	1,380,000	2 years after the Listing Date	8 years
15 January 2014	Batch 3	1,840,000	3 years after the Listing Date	8 years
		7,000,000		

# (b) The number and weighted average exercise prices of share options are as follows:

	Year ended 31 December 2016		Year ended 31 December 2015		
	Weighted Average Exercise price	Number of Options '000	Weighted Average Exercise price	Number of Options ′000	
Outstanding at the beginning					
of the year	HK\$1.824	4,920	HK\$1.824	6,350	
Granted during the year	—	—	—		
Forfeited during the year*	HK\$1.824	1,420	HK\$1.824	1,430	
Outstanding at the end of the year	HK\$1.824	3,500	HK\$1.824	4,920	
Exercisable at the end of the year	HK\$1.824	2,100	HK\$1.824	1,476	

\* The Pre-IPO options of a employee was forfeited as they resigned in 2016 (2015: five).

The share options outstanding as at 31 December 2016 had an exercise price of HK\$1.824 (2015: HK\$1.824) and a weighted average remaining contractual life of 5 years (2015: 6 years).

(Expressed in Renminbi unless otherwise indicated)

# 25 SHARE-BASED PAYMENTS — SHARE OPTIONS GRANTED UNDER THE PRE-IPO OPTION SCHEME (Continued)

### (c) Fair value of share options and assumptions

The fair value of services rendered by the directors, and employees in return for the share options granted is measured by reference to the fair value of the share options granted. Set out below are the estimate of such fair value and the related assumptions based on the binomial model:

Batch 1	Batch 2	Batch 3
1.0610	1.1359	1.1959
2.81	2.81	2.81
1.824	1.824	1.824
43.488%	43.488%	43.488%
8	8	8
2.50%	2.50%	2.50%
1.87%	1.87%	1.87%
	1.0610 2.81 1.824 43.488% 8 2.50%	1.06101.13592.812.811.8241.82443.488%43.488%882.50%2.50%

The expected volatility is based on the historic volatility of comparable companies. Expected dividends are based on management's assumption. Changes in the subjective input assumptions could materially affect the fair value estimate.

Share options were granted under service condition. These conditions have not been taken account in the fair value measurements at the grant dates. There were no market conditions associated with the grants of the share options.

At the date of approval of these financial statements, the Company had 3,500,000 share options outstanding under the share option schemes, which represented approximately 0.4% of the Company's shares in issue as of that date.

(Expressed in Renminbi unless otherwise indicated)

## 26 CAPITAL, RESERVES AND DIVIDENDS

### (a) Dividends

No dividend was paid or proposed during the year ended 31 December 2016, nor has any dividend been proposed since the end of the reporting period (2015: Final dividend of HK\$13,100,000 in respect of the previous financial year, approved and paid.)

## (b) Share capital

#### (i) Authorised and issued share capital

	2016		2015			
	No. of shares	HK\$'000	RMB'000	No. of shares	HK\$'000	RMB'000
Authorised:						
Ordinary shares of HK\$0.01 each	10,000,000,000	100,000	79,380	10,000,000,000	100,000	79,380
Ordinary shares, issued and fully paid:						
At 1 January and 31 December	824,000,000	8,240	6,483	824,000,000	8,240	6,483

The holders of ordinary shares are entitled to receive dividends as declared from time to time and are entitled to one vote per share at meetings of the Company. All ordinary shares rank equally with regard to the Company's residual assets.

# (ii) Terms of unexpired and unexercised share options at the end of the reporting period

Exercise period	Exercise price	2016 Number	2015 Number
15			
15 January 2015 to			
14 January 2022	HK\$1.824	1,050,000	1,476,000
15 January 2016 to			
14 January 2022	HK\$1.824	1,050,000	1,476,000
15 January 2017 to			
14 January 2022	HK\$1.824	1,400,000	1,968,000
		3,500,000	4,920,000

Each option entitles the holder to subscribe for one ordinary share in the Company. Further details of these options are set out in note 26 to the consolidated financial statements.

(Expressed in Renminbi unless otherwise indicated)

### 26 CAPITAL, RESERVES AND DIVIDENDS (Continued)

#### (c) Nature and purpose of reserve

#### (i) Share premium

Under the Companies Law of the Cayman Islands, the funds in the Company's share premium account are distributable to the shareholders provided that immediately following the date on which the dividend is proposed to be distributed. The Company will be in a position to pay off its debts as they fall due in the ordinary course of business.

#### (ii) Statutory reserve

As stipulated by regulations in the PRC, the Company's subsidiaries established and operated in mainland China are required to appropriate 10% of their after-tax-profit (after offsetting prior year losses) as determined in accordance with the PRC accounting rules and regulations, to the statutory surplus reserve until the reserve balance reaches 50% of the registered capital. The transfer to this reserve must be made before distribution of profits to parent companies.

The statutory reserve can be utilised, upon approval by the relevant authorities, to offset accumulated losses or to increase capital of the subsidiary, provided that the balance after such issue is not less than 25% of its registered capital.

#### (iii) Exchange reserve

Exchange reserve comprises all foreign exchange differences arising from the translation of financial statements of operations outside mainland China which are dealt with in accordance with the accounting policies as set out in note 2(w).

#### (iv) Share-based payment reserve

Share-based payment reserve represents the fair value of services rendered by employees of the Group to whom the Company has granted share options, and the fair value of services provided by parties other than employees to the Group and the services were settled by equity instrument of the Company. The relevant services are recognised in accordance with IFRS 2, Share-based payment.

### (v) Capital reserve

Think Wise Holding Investment Limited ("**Think Wise**"), the immediate controlling party of the Group waived an outstanding amount of HK\$184,239,688 (equivalent to RMB145,549,000) due from Red Kids Group (Hong Kong) Limited, a subsidiary of the Group in January 2014. This deed of waiver has been reflected as a reduction of amount due to Think Wise and a corresponding increase in the capital reserve of the Group during the year.

(Expressed in Renminbi unless otherwise indicated)

## 26 CAPITAL, RESERVES AND DIVIDENDS (Continued)

#### (d) Distributable reserve

The distributable reserve of the Company as at 31 December 2016 was RMB253,893,000 (2015: 239,942,000).

#### (e) Capital management

The Group's primary objectives when managing capital are to safeguard the Group's ability to continue as a going concern, so that it can continue to provide returns for shareholders and benefits for other stakeholders, by pricing products commensurately with the level of risk and by securing access to finance at a reasonable cost.

The Group actively and regularly reviews and manages its capital structure to maintain a balance between the higher shareholders returns that might be possible with higher levels of borrowings and the advantages and security afforded by a sound capital position, and makes adjustments to the capital structure in light of changes in economic conditions.

The Group monitors its capital structure with reference to its debt position. The Group's strategy is to maintain the equity and debt in a balanced position and ensure there are adequate working capital to service its debt obligations. The Group's debt to capital ratio, being the Group's interest-bearing loans and borrowings over its total equity, at 31 December 2016 was 6% (2015: 6%).

Neither the Company nor any of its subsidiaries are subject to externally imposed capital requirements.

## 27 ACQUISITION OF DISTRIBUTION CHANNELS

#### For the year ended 31 December 2016

(a) Acquisition of distribution channels from Quanzhou City Rui Hong Apparel Trading Co., Ltd.

On 23 June 2015, Quanzhou Tuoyu and Red Kids (China) entered into acquisition agreements with Quanzhou City Rui Hong Apparel Trading Co., Ltd. ("**Rui Hong**"), a distributor of Red Kids (China), to acquire its 51 distribution channels at a cash consideration of RMB89,372,000. Pursuant to the acquisition agreement, the transfer of Distribution Channels shall take place in 2 phases. The first phase involved the transfer of certain distribution channels to Quanzhou Tuoyu, which had taken place in September 2015 (the "**Rui Hong Transfer Phase 1**"). The second phase would involve the transfer of the remaining distribution channels to Quanzhou Tuoyu, which shall take place on or before 31 December 2015. Please refer to the Company's announcement dated 23 June 2015 for details.

On before 31 December 2015, Quanzhou Tuoyu and Red Kids (China) had entered a supplemental agreement with the Rui Hong to extend the long stop date for the second phase of transfer of the remaining 25 distributions channels to 30 June 2016 (the "**Rui Hong Transfer Phase 2**"). Please refer to the Company's announcement dated 13 January 2016 for details.

(Expressed in Renminbi unless otherwise indicated)

## 27 ACQUISITION OF DISTRIBUTION CHANNELS (Continued) For the year ended 31 December 2016 (Continued)

## (a) Acquisition of distribution channels from Quanzhou City Rui Hong Apparel Trading Co., Ltd. (Continued)

The Rui Hong Transfer Phase 2 was took place on 30 June 2016 and an amount of RMB48,963,000 was recognised as net consideration paid after less of approximately HK\$2,295,000 as a default fee.

The Directors of the Company had considered the acquisition of distribution channels from Rui Hong constitutes as business combination in accordance with IFRS 3 Business Combinations.

The net assets acquired and recognised at the date of the Rui Hong Transfer Phase 2 as follows:

	Fair value
	RMB'000
Property, plant and equipment (note 11)	4,539
Intangible assets (note 13)	14,983
	19,522
Goodwill arising on the business combination (Note 15)	29,441
	48,963
Total consideration satisfied by:	
	RMB'000
Cash consideration paid	48,963
An analysis of the cash flows in respect of the Rui Hong Transfer Phase 2 is as f	ollows:
	RMB'000
Cash consideration paid	48,963
Less: deposits for acquisition of distribution channels paid in previous years	(33,384)
Net outflow of cash and cash equivalents included in	

Net outflow of cash and cash equivalents included in<br/>cash flows from investing activities15,579

As Rui Hong Transfer Phase 2 took place on 30 June 2016, RMB1,924,000 and RMB295,000 was contributed to the Group's revenue and the consolidated profit for the year ended 31 December 2016, respectively. Has these business combination been effected at 1 January 2016, the profit for the year ended 31 December 2016 of approximately RMB1,963,000 and revenue for the year ended 31 December 2016 of approximately RMB14,238,000 would be attributable to the Group.
(Expressed in Renminbi unless otherwise indicated)

# 27 ACQUISITION OF DISTRIBUTION CHANNELS (Continued)

### For the year ended 31 December 2015

#### (b) Acquisition of distribution channels from Quanzhou City Rui Hong Apparel Trading Co., Ltd.

During the year ended 31 December 2015, the Red Kids (China) had made payments on behalf of the Quanzhou Tuoyu to Rui Hong in the total amount of RMB71,497,600 for the acquisition of distribution channels. The Rui Hong Transfer Phase 1 took place on September 2015 and an amount of RMB38,114,000 was recognised as consideration paid (the **"Rui Hong Transfer Phase 1**").

The Directors of the Company had considered the acquisition of distribution channels from Rui Hong constitutes as business combination in accordance with IFRS 3 Business Combinations.

The net assets acquired and recognised at the date of the Rui Hong Transfer Phase 1 as follows:

	Fair value RMB'000
Property, plant and equipment (note 11)	3,276
Intangible assets (note 13)	28,486
	31,762
Goodwill arising on the business combination	6,352
	38,114
Total consideration satisfied by:	
	RMB'000
Cash consideration paid	38,114

(Expressed in Renminbi unless otherwise indicated)

#### 27 ACQUISITION OF DISTRIBUTION CHANNELS (Continued) For the year ended 31 December 2015 (Continued)

# (b) Acquisition of distribution channels from Quanzhou City Rui Hong Apparel Trading Co., Ltd. (Continued)

An analysis of the cash flows in respect of the Rui Hong Transfer 1 is as follows:

	RMB'000
Cash consideration paid	38,114
Net outflow of cash and cash equivalents included in	
cash flows from investing activities	38,114

Since the Rui Hong Transfer Phase 1, the distribution channel contributed RMB1,657,000 to the Group's revenue and RMB812,000 to the consolidated profit for the year ended 31 December 2015. Has these business combination been effected at 1 January 2015, the profit for the year of approximately RMB6,005,000 and revenue for the year of approximately RMB22,364,000 would be attributable to the Group.

#### (c) Acquisition of distribution channels from Jiangsu Xiaopier Children Apparel Trading Limited\*

On 23 June 2015, Quanzhou Tuoyu and Red Kids (China) entered into acquisition agreements with Jiangsu Xiaopier Children Apparel Trading Limited\* (江蘇小皮爾童裝貿易有限公司), (the "**XPE**"), a distributor of Red Kids (China), to acquire its 15 distribution channels at a cash consideration of RMB17,400,000 (the "**XPE Transfer**").

On 30 September 2015 and 31 December 2015, the transfer of the first 8 and the remaining 7 distribution channels took place respectively and an amount of RMB17,400,000 was recognised as consideration paid.

The Directors of the Company had considered the acquisition of distribution channels from XPE constitutes as business combination in accordance with IFRS 3 Business Combinations.

(Expressed in Renminbi unless otherwise indicated)

# 27 ACQUISITION OF DISTRIBUTION CHANNELS (Continued)

#### For the year ended 31 December 2015 (Continued)

#### (c) Acquisition of distribution channels from Jiangsu Xiaopier Children Apparel Trading Limited\* (Continued)

The net assets acquired and recognised at the date of the XPE Transfer as follows:

	Fair Value
	RMB'000
Property, plant and equipment (note 11)	1,269
Intangible assets (note 13)	7,388
	8,657
Goodwill arising on the business combination	8,743
	17,400
Total consideration satisfied by:	
	RMB'000
Cash consideration paid	17,400
An analysis of the cash flows in respect of the XPE Transfer is as follows:	
	RMB'000
Cash consideration paid	17,400
Net outflow of cash and cash equivalents included in	
cash flows from investing activities	17,400

Since the acquisition, the distribution channels from the XPE contributed RMB1,657,000 to the Group's revenue and RMB812,000 to the consolidated profit for the year ended 31 December 2015. Has these business combination been effected at 1 January 2015, the profit for the year of approximately RMB6,005,000 and revenue for the year of approximately RMB22,364,000 would be attributable to the Group.

(Expressed in Renminbi unless otherwise indicated)

# 28 FINANCIAL RISK MANAGEMENT AND FAIR VALUES OF FINANCIAL INSTRUMENTS

Exposure to credit, liquidity, interest rate and currency risks arises in the normal course of the Group's business. The Group's exposure to these risks and the financial risk management policies and practices used by the Group to manage these risks are described below.

#### (a) Credit risk

The Group's credit risk is primarily attributable to trade and other receivables and deposits with banks. Management has a credit policy in place and the exposures to the credit risks are monitored on an ongoing basis.

#### (i) Trade and other receivables

Credit evaluations are performed on customers requiring credit terms. These evaluations focus on the customer's history of making payments and current abilities to pay and take into account information specific to the customer as well as to the economic environment. Normally, the Group does not obtain collateral from customers. Further quantitative disclosures in respect of the Group's exposure to credit risk arising from trade and other receivables are set out in notes 18 & 19.

The Group's exposure to credit risk is influenced mainly by the individual characteristics of each customer and therefore significant concentrations of credit risk primarily arise when the Group has significant exposure to individual customers. 12% of the total trade receivables as at 31 December 2016 (2015: 18%) were due from the Group's largest customer, and 46% (2015: 58%) of the total trade receivables were due from the Group's five largest customers respectively.

The maximum exposure to credit risk of the Group's financial assets is represented by the carrying amount of each financial asset in the consolidated statement of financial position.

#### (ii) Deposits with banks

The Group mitigates its exposure to credit risk by placing deposits with financial institutions with established credit rating. Given the high credit ratings of the banks, management does not expect any counterparty to fail to meet its obligations.

(Expressed in Renminbi unless otherwise indicated)

### 28 FINANCIAL RISK MANAGEMENT AND FAIR VALUES OF FINANCIAL

#### **INSTRUMENTS** (Continued)

#### (b) Liquidity risk

The board of directors of the Company is responsible for cash management, including the short term investment of cash surpluses and the raising of loans to cover expected cash demands. The Group's policy is to regularly monitor liquidity requirements and its compliance with lending covenants, to ensure that it maintains sufficient reserves of cash and adequate committed lines of funding from major financial institutions to meet its liquidity requirements in the short and longer terms.

All non-interest bearing financial liabilities of the Group are carried at amount not materially different from their contractual undiscounted cash flow as all the financial liabilities are with maturities within one year or repayable on demand at the end of respective reporting period.

The following tables show the remaining scheduled maturities at the end of respective reporting period of the Group's bank loans if the bank loans are to be repaid over the agreed repayment schedules, which are based on scheduled undiscounted cash flows (including interest payments computed using contractual rates or, if floating, based on rates current at the end of reporting period):

	Contractual undiscounted cash flows within 1 year or on demand RMB'000	Carrying amount on consolidated statement of financial position RMB'000
<b>Bank loans</b> At 31 December 2016	49,300	49,300
At 31 December 2015	59,008	57,724

(Expressed in Renminbi unless otherwise indicated)

#### 28 FINANCIAL RISK MANAGEMENT AND FAIR VALUES OF FINANCIAL INSTRUMENTS (Continued)

#### (c) Interest rate risk

The Group's interest rate risk arises primarily from bank loans. Borrowings issued at variable rates and at fixed rates expose the Group to cash flow interest rate risk and fair value interest rate risk respectively. The Group's interest rate profiles as monitored by management are set out below.

The following table details the interest rate profile of the Group's borrowings at the end of each reporting period:

	2010 Effective interest rate	6 Amount RMB'000	2015 Effective interest rate	Amount RMB'000
<b>Fixed rate borrowings:</b> Bank loans	5.31-5.87%	49,300	5.26-6.67%	52,700
<b>Variable rate borrowings:</b> Bank loan	_	_	1.42%	5,024

Interest rate risk from bank loans is considered insignificant given these loans are at fixed interest rates.

Fair value risk arising from these bank loans is considered insignificant given these loans have short maturities.

#### (d) Currency risk

Except for operations of the Company and other investment holding companies outside the mainland China, the Group's businesses are principally conducted in RMB and most of the Group's monetary assets and liabilities are denominated in RMB. Accordingly, the management considers the Group's exposure to currency risk is insignificant.

#### (e) Fair values

# *(i) Fair value of financial assets and liabilities carried at other than fair value*

The carrying amounts of the Group's and the Company's financial instruments carried at cost or amortised cost are not materially different from their fair values as at 31 December 2016 and 2015.

(Expressed in Renminbi unless otherwise indicated)

#### **29 COMMITMENTS**

(a) Capital commitments outstanding at 31 December 2016 not provided for in the financial statement were as follows:

	2016	2015
	RMB'000	RMB'000
Contracted for	7,708	19,582

#### (b) Operating lease arrangements — As lessee

At 31 December 2015, the total future minimum lease payments under non- cancellable operating leases are payable as follows:

	2015 RMB'000	2014 RMB'000
Within 1 year After 1 year but within 5 years	311 792	526 1,056
	1,103	1,582

The Group leases properties under operating leases. The leases typically run for an initial period for one to three years, at the end of which period all terms are renegotiated.

In addition to the minimum rental payments disclosed above, the Group has a commitment to pay rent with reference to turnover for a retail store. Contingent rentals are not included in the above commitments as it is not possible to estimate the amounts which may be payable.

#### (c) Operating lease arrangements — As lessor

At 31 December 2015, the total future minimum lease receivables under non- cancellable operating leases are receivable as follows:

	2016 RMB′000	2015 RMB'000
Within 1 year After 1 year but within 5 years	579 —	216 223
	579	439

The Group leases certain of its properties under operating leases. The leases typically run for an initial period for three years, at the end of which period all terms are renegotiated.

(Expressed in Renminbi unless otherwise indicated)

#### **30 MATERIAL RELATED-PARTY TRANSACTIONS**

The Directors are of the view that the following are related parties of the Group:

Name of party	Relationship
Mr. Ding Peiji	Ultimate controlling party
Minghao (Xiamen) Children Products Co., Ltd.* (" <b>Minghao Xiamen</b> ") (銘濠(廈門)兒童用品 有限公司)	80% owned by Mr. Ding Peijie, brother of Mr. Ding Peiji
Opulent Ample Limited	Shareholder of the Company which is a company a beneficially owned by Mr. Ding Weizhu, who is a father of Mr. Ding Peiji
Mr. Ding Weizhu	Father of Mr. Ding Peiji

\* The English translation of the companies' names is for reference only. The official names of these companies are in Chinese.

#### (a) Material transactions with related parties

In addition to the related party transactions disclosed elsewhere in the financial statements, the Group entered into the following material related-party transactions during the year ended 31 December 2016 and 2015.

#### (i) Sales of products

Minghao Xiamen is a distributor of the Group. No sales of products to Minghao Xiamen during the year ended 31 December 2016 (2015: RMB9,513,000).

The transactions above constitute continuing connected transactions as defined in Chapter 14A of the Listing Rules. The disclosures required by Chapter 14A of the Listing Rules are provided in section headed "Non-Exempt Continuing Connection Transaction" of the reports of the directors.

#### (ii) Amounts due to related parties

During the year ended 31 December 2016, the Group obtained interest-free loan of RMB4,279,000 (2015: RMB11,837,000) from Opulent Ample Limited.

The amounts due to Opulent Ample Limited and Minghao Xiamen as at 31 December 2016 were RMB12,716,000 and RMB6,000 respectively (2015: RMB7,704,000 and RMB6,000) which are unsecured, interest-free and repayable on demand. The carrying amount is approximate to its fair value (note 23).

#### (iii) Guarantee provided by a related party

Secured bank loans of RMB21,300,000 as at 31 December 2016 (2015: RMB24,700,000) were guaranteed by Mr. Ding Peiji (note 22).

(Expressed in Renminbi unless otherwise indicated)

### **30 MATERIAL RELATED-PARTY TRANSACTIONS** (Continued)

#### (b) Key management personnel compensation

Remuneration for key management personnel of the Group, including amounts paid to the Company's Directors as disclosed in note 7 and the highest paid employees as disclosed in note 8, is as follows:

	2016 RMB'000	2015 RMB'000
Short-term employee benefits	4,363	4,312
Contributions to retirement benefit scheme	61	46
Equity-settled share-based payments	240	658
	4,664	5,016

Total remuneration is included in "staff costs" (note 5(b)).

#### **31 IMMEDIATE AND ULTIMATE CONTROLLING PARTY**

As at 31 December 2016, the Directors consider the immediate and ultimate controlling parties to be Think Wise and Mr. Ding Peiji respectively.

(Expressed in Renminbi unless otherwise indicated)

#### 32 POSSIBLE IMPACT OF AMENDMENTS, NEW STANDARDS AND INTERPRETATIONS ISSUED BUT NOT YET EFFECTIVE FOR THE YEAR ENDED 31 DECEMBER 2016

Up to the date of issue of these financial statements, the IASB has issued a number of amendments and new standards which are not yet effective for the year ended 31 December 2016 and which have not been adopted in these financial statements. These include the following which may be relevant to the Group:

	Effective for accounting periods beginning on or after
Amendments to IAS 7, statement of cash flows: Disclosure initiative	1 January 2017
Amendments to IAS 12, Income taxes: Recognition of deferred tax assets for unrealised losses	1 January 2017
IFRS 9, Financial instruments	1 January 2018
IFRS 15, Revenue from contracts with customers	1 January 2018
Amendments to IFRS 2, Share-based payment: Classification and measurement of share-based payment transactions	1 January 2018
IFRS 10, IFRS 12 and IAS 28 Amendment, Investment Entities: Applying the Consolidation Exception	1 January 2016
IFRS 16, Leases	1 January 2019

The Group is in the process of making an assessment of what the impact of these amendments, new standards and new interpretations is expected to be in the period of initial application.

So far it has concluded that the adoption of them is unlikely to result in material impacts to the Group's results of operations and financial position.

(Expressed in Renminbi unless otherwise indicated)

### **33 FINANCIAL POSITION OF THE COMPANY**

	2016 RMB′000	2015 RMB'000
Non-current assets		
Investments in subsidiaries	4,127	4,127
Amount due from a subsidiary	267,948	250,555
	272,075	254,682
Current assets		
Other receivables	8	8
Cash and cash equivalents	168	10
	176	18
Current liabilities		
Other payables and accruals	11,876	8,275
	11,876	8,275
Net current liabilities	(11,700)	(8,257)
Total assets less current liabilities	260,375	246,425
Net assets	260,375	246,425
Equity		
Share capital	6,483	6,483
Reserves	253,892	239,942
Total equity	260,375	246,425

Approved and authorised for issue by the board of directors on 30 March 2017.

**Ding Peiji** Director **Ding Peiyuan** Director

(Expressed in Renminbi unless otherwise indicated)

### **34 RESERVES OF THE COMPANY**

				Share- based			
		Share	Share		Exchange	Accumulated	
		capital	premium	reserve	reserve	losses	Total
		RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
	Note	26(b)	26(c)(i)	26(c)(iv)	26(c)(iii)		
Balance at 1 January 2015 Changes in equity for 2015:		6,483	259,836	5,383	1,277	(24,362)	248,617
Loss for the year Other comprehensive		—	—	—	—	(4,678)	(4,678)
income					14,147		14,147
Total comprehensive income Equity-settled share-based		_	_	_	14,147	(4,678)	9,469
transaction			_	1,350	_	_	1,350
Dividend paid	26(a)	_	(13,011)	·	_	_	(13,011)
Lapse of share options				(1,021)		1,021	
Balance at 31 December 2015 and 1 January 2016		6,483	246,825	5,712	15,424	(28,019)	246,425
Changes in equity for 2016: Loss for the year Other comprehensive		—	—	—	—	(3,117)	(3,117)
income					16,656		16,656
Total comprehensive income Equity-settled share-based		_	_	_	16,656	(3,117)	13,539
transaction		_	_	411	_	_	411
Lapse of share options				(593)		593	
Balance at							
31 December 2016		6,483	246,825	5,530	32,080	(30,543)	260,375

(Expressed in Renminbi unless otherwise indicated)

#### **35 INVESTMENTS IN SUBSIDIARIES**

Particulars of the subsidiaries are set out below:

				•	tion of p interest		
Name of company	Place of Incorporation and business	lssued and paid up capital	Particulars of Group's effective Interest	Held Held by the by a Company Subsidiary		Principal activity	
Obvious Cheer Investment Development Limited	BVI	1 share of USD1 each	100%	100%	_	Investment holding	
Red Kids Group (Hong Kong) Limited	Hong Kong	100,000 shares	100%	—	100%	Investment holding	
Red Kids (China) Co., Ltd.* 紅孩兒(中國)有限公司	PRC	HK\$460,000,000	100%	_	100%	Design, manufacture and sales of children apparel products	
Miko (Shanghai) Apparels Co., Ltd.* 米格(上海)服飾有 限公司	PRC	HK\$20,000,000	100%	_	100%	Design, manufacture and sales of children apparel products	
Quanzhou Tuoyu Trade Co., Ltd.* 泉州拓宇貿易 有限公司	PRC	HK\$1,000,000	100%	_	100%	Sales of children apparel products	
Think Wise Holding Investment Limited	BVI	1 share of USD1 each	100%	100%	—	Investment holding	
Hopeful Bright Holding Limited	BVI	1 share of USD1 each	100%	100%	—	Investment holding	
Proper Sharp Holding Limited	BVI	1 share of USD1 each	100%	100%	—	Investment holding	
Vast Desirous Limited	BVI	1 share of USD1 each	100%	_	100%	Investment holding	
Reddish Gold Holding Limited	BVI	1 share of USD1 each	100%	_	100%	Investment holding	

\* These entities are wholly foreign-owned enterprises established in the PRC. The English translation of the companies' names is for reference only. The official names of these companies are in Chinese.

#### **36 EVENT AFTER THE REPORTING PERIOD**

As at 20 January 2017, a subsidiary of the Company had injected RMB45,000,000 to the JV Company as 45% of the share capital of the JV Company. For the details of the JV Company, please refer to the Company's announcement dated 5 December 2016.

#### **37 COMPARATIVE FIGURES**

Certain comparative figures have been reclassified to conform with the current year's presentation.

#### **38 APPROVAL OF THE FINANCIAL STATEMENTS**

The consolidated financial statements were approved and authorised for issue by the board of directors on 30 March 2017.

# FIVE YEARS FINANCIAL SUMMARY

The following table summarizes the consolidated results of our Group for each of the five years ended 31 December:

	2016 RMB'000	2015 RMB'000	2014 RMB'000	2013 RMB'000	2012 RMB'000
Turnover	368,849	585,698	795,699	661,416	519,987
Gross Profit	11,667	212,446	300,332	260,086	195,814
(Loss)/profit from operations	(130,444)	75,032	196,728	181,507	133,258
(Loss)/profit before taxation	(133,080)	71,921	193,319	177,181	130,781
(Loss)/profit for the year	(144,455)	30,338	137,914	129,613	115,438
		,	,	,	,
Non-current assets	203,860	203,794	157,596	96,440	46,915
Current assets	678,266	854,878	862,073	556,298	323,948
Current liabilities	82,525	114,172	93,208	281,416	134,619
Net current assets	595,741	740,706	768,865	274,882	189,329
Net assets	798,301	943,200	925,161	371,322	236,244
Gross profit margin	3.2%	36.3%	37.7%	39.3%	37.7%
Operating (loss)/profit margin	(35.4)%	12.8%	24.7%	27.4%	25.6%
Net (loss)/profit margin	(39.2)%	5.2%	17.3%	19.6%	22.2%
Current ratio	7.9 times	7.5 times	9.2 times	2.0 times	2.4 times
Gearing ratio	6.1%	6.1%	4.1%	20.7%	16.4%
Inventory turnover day	63 days	42 days	30 days	30 days	62 days
Trade receivables turnover day	285 days	169 days	121 days	121 days	111 days
Trade and bills payables turnover day	6 days	10 days	12 days	12 days	11 days

The Company became listed on 15 January 2014. Financial information for the two years ended 31 December 2012 and 2013 was extracted from the prospectus of the Company dated 31 December 2013.