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## 中遠海運控股股份有限公司 COSCO SHIPPING Holdings Co., Ltd.\*

(a joint stock limited company incorporated in the People's Republic of China with limited liability)

(Stock Code: 1919)

## FIRST QUARTERLY REPORT FOR 2017

Pursuant to the regulations of the China Securities Regulatory Commission, COSCO SHIPPING Holdings Co. Ltd. (the "Company" or "COSCO SHIPPING Holdings", together with its subsidiaries, the "Group") is required to publish a quarterly report for each of the first and third quarters of a financial year.

The financial information set out in this quarterly report for the three months ended 31 March 2017 (the "**Reporting Period**") is unaudited and prepared in accordance with the China Accounting Standards.

This announcement is made pursuant to Rule 13.09(2) and Rule 13.10B of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "**Listing Rules**") and the Inside Information Provisions (as defined in the Listing Rules) under Part XIVA of the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong).

#### I. IMPORTANT NOTICE

- 1.1 The board of directors (the "Board"), supervisory committee, each of the directors, supervisors and senior management members of the Company confirm that there are no misrepresentation or misleading statements contained in or material omissions from this report, and accept joint and several responsibility for the truthfulness, accuracy and completeness of the contents of this quarterly report.
- 1.2 All directors of the Company attended the meeting of the Board to consider and approve this quarterly report.
- 1.3 Wan Min (Chairman of the Board and person in change of the Company), Xu Zunwu (executive director and general manager), Deng Huangjun (the person in charge of accounting) and Xu Hongwei (the head of the accounting department and accounting supervisor), hereby warrant the truthfulness, accuracy and completeness of the financial statements contained in the quarterly report.
- 1.4 The first quarterly report of the Company has not been audited.

## II. BASIC INFORMATION OF THE COMPANY

## 2.1 Major Financial Data

Unit: Yuan Currency: Renminbi ("RMB")

	As at the end of the Reporting Period	As at the end After adjustment	•	Increase/decrease at the end of the Reporting Period as compared to the end of last year (%)
Total assets Net assets attributable to equity holders of the listed	120,574,299,123.31	119,652,733,482.28	119,652,733,482.28	0.77
Company	18,791,801,478.93	18,323,295,777.80	18,323,295,777.80	2.56
	Beginning of the year to the end of the Reporting Period	Beginning of last yes reporting period After adjustment		Increase/decrease over the corresponding period of last year (%)
Net cash flow from operating	(12.0((.5(7.07	517 044 ((2.0)	577 5 (4 0 (0 00	
activities	-643,866,567.07	-517,844,662.96	-577,564,062.22	<del>-</del>
	Beginning of the year to the end of the Reporting Period	Beginning of last year reporting period After adjustment	od of last year	Increase/decrease over the corresponding period of last year (%)
Operating revenue  Net profit attributable to equity  holders of the listed  Company	20,101,447,987.02 270,140,451.23	13,568,615,814.49	14,608,801,823.13 -4,483,790,086.13	48.14
Net profit attributable to equity holders of the listed Company, net of non-recurring profit and loss (Net loss denoted with "-")	90,920,120.98	-2,143,780,233.00	-2,143,780,233.00	_
Weighted average return on net	70,720,120.70	2,143,700,233.00	2,143,700,233.00	Increase of 18.60
assets (%) Basic earnings per share	1.46	-17.14	-17.14	percentage points
(RMB/share) (Loss denoted with "-")	0.03	-0.44	-0.44	_
Diluted earnings per share (RMB/share) (Loss denoted				
with "-")	0.03	-0.44	-0.44	_

## Non-recurring profit and loss items and amounts:

√ Applicable ☐ Not applicable

Effect of minority shareholders' interests (after tax)

Effect of income tax

Total

Unit: Yu	an Currency: RMB
Item	Amount for the current period
Gains and losses on disposal of non-current assets	1,106,818.53
Government subsidies recorded in the profit and loss account for the current period (exclusive of government subsidies which are closely related to normal operating business of the Company and are entitled continuously pursuant to unified standard quota or amount under the State government policy)	218,155,993.10
Other non-operating income and expenses excluding the items above	-6,787,533.08

-825,924.57

-32,429,023.73

179,220,330.25

# 2.2 Total number of shareholders and shareholdings of the ten largest shareholders and the ten largest holders of tradable shares (or shareholders not subject to selling restrictions) as at the end of the Reporting Period

*Unit:* Share(s)

## Total number of shareholders

345,379

## Shareholdings of the Ten Largest Shareholders

	Number of shares held as at the end of the Reporting		Percentage	Number of shares held subject to selling	Pledged of	or frozen	Nature of
Name of shareholder (full name)	Period	Туре	(%)	restrictions	shares	Number	shareholder
China Ocean Shipping (Group) Company (Note)	4,557,594,644	RMB ordinary shares	44.61	0	Nil	0	State-owned legal person
HKSCC Nominees Limited (Note)	2,580,600,000	Overseas listed foreign shares	25.26	0	Unknown	0	Foreign legal person
Beijing Chengtong Financial Investment Co., Ltd.	306,488,200	RMB ordinary shares	3.00	0	Nil	0	State-owned legal person
Wuhan Iron and Steel (Group) Corporation	250,000,000	RMB ordinary shares	2.45	0	Nil	0	State-owned legal person
China State Shipbuilding Corporation	204,000,000	RMB ordinary shares	2.00	0	Nil	0	State-owned legal person
China Securities Finance Corporation Limited	169,373,479	RMB ordinary shares	1.66	0	Nil	0	State-owned legal person
China National Nuclear Corporation	72,000,000	RMB ordinary shares	0.7	0	Nil	0	State-owned legal person
China Huijin Investment Ltd.	54,466,500	RMB ordinary shares	0.53	0	Nil	0	State-owned legal person
Taiping Life Insurance Company Limited - dividend - group dividend	33,620,868	RMB ordinary shares	0.33	0	Nil	0	Other
National Social Security Fund 111	33,112,991	RMB ordinary shares	0.32	0	Nil	0	State-owned legal person

## Shareholdings of the Ten Largest Shareholders not subject to Selling Restrictions

	Number of outstanding tradable shares held not subject		
Name of shareholder	to selling restrictions	~ ~	mber of shares Number
China Ocean Shipping (Group) Company (Note)	4,557,594,644	RMB ordinary shares	4,557,594,644
HKSCC Nominees Limited (Note)	2,580,600,000	Overseas listed foreign shares	2,580,600,000
Beijing Chengtong Financial Investment Co., Ltd.	306,488,200	RMB ordinary shares	306,488,200
Wuhan Iron and Steel (Group) Corporation	250,000,000	RMB ordinary shares	250,000,000
China State Shipbuilding Corporation	204,000,000	RMB ordinary shares	204,000,000
China Securities Finance Corporation Limited	169,373,479	RMB ordinary shares	169,373,479
China National Nuclear Corporation	72,000,000	RMB ordinary shares	72,000,000
China Huijin Investment Ltd.	54,466,500	RMB ordinary shares	54,466,500
Taiping Life Insurance Company Limited - dividend - group dividend	33,620,868	RMB ordinary shares	33,620,868
National Social Security Fund 111	33,112,991	RMB ordinary shares	33,112,991
Details of the related party relationship amongst, or concerted actions between, the above shareholders	Unknown		
Details of preference shareholders with voting rights restored and number of shares held thereby	N/A		

Note: As at the end of the Reporting Period, China Ocean Shipping (Group) Company ("COSCO") held 87,635,000 H shares through its subsidiaries, representing 3.40% of the issued H shares of the Company, which was included in the total number of shares held by HKSCC Nominees Limited. COSCO holds, together with its subsidiaries, a total of 45.47% of the entire issued share capital of the Company.

2.3 Total number of holders of preference shares and shareholdings of the ten largest holders of preference shares and the ten largest holders of preference shares not subject to selling restrictions as at the end of the Reporting Period ☐ Applicable / Not applicable III. SIGNIFICANT EVENTS

3.1 Details of and reasons for material changes in the major financial statement items and financial indicators of the Company

√ Applicable	☐ Not applicable
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#### **Balance sheet items:**

(1) Assets classified as held for sale

As at the end of March 2017, the balance of assets classified as held for sale of the Group amounted to RMB1.316 billion. Shanghai China Shipping Terminal Development Co., Ltd. ("SCSTD"), a subsidiary of COSCO SHIPPING Ports Limited ("COSCO SHIPPING Ports"), which is in turn a subsidiary of the Company, and Qingdao Port International Co., Ltd. ("QPI") entered into an agreement on 20 January 2017, pursuant to which COSCO SHIPPING Ports conditionally agreed to subscribe for 1,015,520,000 non-circulating domestic shares of QPI for a total consideration of approximately RMB5.799 billion (i.e. RMB5.71 per share) of which approximately RMB3.199 billion will be settled through the transfer of 20% equity interest in Qingdao Qianwan Container Terminal Co., Ltd. ("QQCT") by QPI and the remainder will be settled in cash. Pursuant to the China Accounting Standards, since the date of the agreement, the balance of investment made by the Group in QQCT has been reclassified from "long-term equity investments" to "assets classified as held for sale".

## (2) Dividends receivable

As at the end of March 2017, the balance of dividends receivable of the Group amounted to RMB291 million, representing an increase of RMB216 million, or 288%, as compared with that at the beginning of the year. During the period, the relevant associates and joint ventures declared the distribution of dividends or profits, resulting in an increase in the balance of dividends receivable at the end of the period.

### (3) Available-for-sale financial assets

As at the end of March 2017, the balance of available-for-sale financial assets of the Group amounted to RMB2.210 billion, representing an increase of RMB547 million, or 32.89%, as compared with that at the beginning of the year. This includes: Shares of Guangzhou Port Company Limited held by SCSTD as available-for-sale financial assets were listed on the Shanghai Stock Exchange at RMB2.29 per share on 29 March 2017. The closing price on 31 March 2017 was RMB3.99. Based on the shares held by SCSTD, the fair value of available-for-sale financial assets in the first quarter of 2017 increased by RMB486 million.

### (4) Short-term borrowings

As at the end of March 2017, the balance of short-term borrowings of the Group amounted to RMB5.832 billion, representing an increase of RMB2.585 billion, or 79.61%, as compared with that at the beginning of the year. In the first quarter of 2017, the Group increased the balance and proportion of short-term borrowings with relatively low capital costs.

## (5) Salaries payable

As at the end of March 2017, the balance of salaries payable of the Group amounted to RMB750 million, representing a decrease of RMB463 million, or 38.17%, as compared with that at the beginning of the year. The release during the period of annual bonuses that had been provided for but where not paid as at the end of 2016 also contributed to a decrease in the balance of salaries payable.

## (6) Interest payable

As at the end of March 2017, the balance of interest payable of the Group amounted to RMB418 million, representing an increase of RMB199 million, or 90.87%, as compared with that at the beginning of the year. As at the end of March 2017, it had been accrued according to the progress, but the balance of accrued interest of the relevant medium-term notes and long-term borrowings in relation to which the date of payment had not expired in accordance with the agreement increased as compared with that at the beginning of the year.

#### **Income statement items**

## (1) Total revenue from operations

For the first quarter of 2017, the Group realized operating revenue of RMB20.101 billion, representing an increase as compared to the corresponding period of last year of RMB6.532 billion, or 48.14%. Eliminating the effect of the disposal of COSCO SHIPPING Bulk Co., Ltd. ("COSCO Bulk Group") and Florens Container Holdings Limited ("FCHL") in the first quarter of 2016, the operating revenue for the first quarter of 2017 increased by RMB8.127 billion as compared to the corresponding period of last year, or 67.87%. Mainly due to the increase in container shipping volume completed and revenue per TEU as compared to the corresponding period of last year, the Group realized revenue from container shipping and related business of RMB19.338 billion for the first quarter of 2017, representing an increase as compared to the corresponding period of last year of RMB7.844 billion, or 68.24%.

#### (2) Operating costs

The operating costs of the Group for the first quarter of 2017 amounted to RMB18.556 billion, representing an increase of RMB4.796 billion, or 34.85% as compared to the corresponding period of last year. Eliminating the effect of the disposal of COSCO Bulk Group and FCHL in the first quarter of 2016, the operating costs for the first quarter of 2017 increased by RMB6.667 billion, or 56.08% as compared to the corresponding period of last year. Mainly due to the expansion of the business scale after reorganization, costs of container shipping and related business for the first quarter of 2017 amounted to RMB18.096 billion, representing an increase as compared to the corresponding period of last year of RMB6.376 billion, or 54.40%.

### (3) Tax and surcharges

The tax and surcharges of the Group for the first quarter of 2017 amounted to RMB39 million, representing an increase as compared to the corresponding period of last year of RMB24 million, or 160%. In accordance with "Value-added Tax Accounting Treatment Regulation" (Cai Hui [2016] No.22), with effect from 1 May 2016, the Group has reclassified property tax, land use tax, vehicle and vessel usage tax, stamp duty generated from operating activities from "administration expenses" to "tax and surcharges", resulting in an increase in tax and surcharges of RMB23 million in the first quarter of 2017.

#### (4) Administration expenses

The administration expenses of the Group for the first quarter of 2017 amounted to RMB967 million, representing a decrease as compared to the corresponding period of last year of RMB68 million, or 6.57%. Eliminating the effect of the disposal of COSCO Bulk Group and FCHL in the first quarter of 2016, the administration expenses for the first quarter of 2017 increased by RMB95 million, or 10.89%, as compared to the corresponding period of last year mainly because following reorganization and consolidation, relevant administrative expenses such as labor costs increased in line with significant business growth.

#### (5) Finance costs

The finance costs of the Group for the first quarter of 2017 amounted to RMB371 million, representing a decrease as compared to the corresponding period of last year of RMB279 million, or 42.92%.

Interest expenses amounted to RMB481 million, representing a decrease of RMB139 million as compared to the corresponding period of last year. Eliminating the effect of the disposal of COSCO Bulk Group and FCHL in the first quarter of 2016, the interest expenses for the first quarter of 2017 increased by RMB19 million as compared to the corresponding period of last year. This was mainly due to an increase as compared to the corresponding period of last year in the average interest-bearing liability balance for the first quarter of 2017.

Interest income amounted to RMB101 million, representing a decrease as compared to the corresponding period of last year of RMB21 million. Eliminating the effect of the disposal of COSCO Bulk Group and FCHL in the first quarter of 2016, interest income for the first quarter of 2017 decreased by RMB10 million as compared to the corresponding period of last year. This was mainly due to the fact that under the expectation of the appreciation of the US dollar in the first quarter of 2017, in order to prevent the risk of exchange losses, the Group continued to adjust the bank deposit structure and reduced the amount and proportion of RMB deposits with higher interest rates.

Net exchange gains amounted to RMB32 million as compared to net exchange losses amounting to RMB100 million for the same period last year. This was mainly due to the fact that the Company's US dollar assets and liabilities became relatively balanced through the ongoing restructuring of US dollar assets and US dollar liabilities implemented since the second half of 2015. In the first quarter of 2017, under the circumstance of a decline followed by a rise in the exchange rate of the US dollar against RMB, the Group generated exchange gains amounting to RMB32 million.

#### (6) Investment income

The investment income of the Group for the first quarter of 2017 amounted to RMB274 million as compared with an investment loss of RMB2.114 billion for

the first quarter of 2016. Eliminating the net loss from the disposal of COSCO Bulk Group and FCHL in the first quarter of 2016, the investment income for the first quarter of 2017 decreased by RMB39 million as compared to the corresponding period of last year, of which Investment income from associates and joint ventures amounted to RMB258 million, representing a decrease of RMB43 million as compared to the corresponding period of last year.

## (7) Non-operating income

The non-operating income of the Group for the first quarter of 2017 amounted to RMB221 million, representing an increase of RMB192 million as compared to the corresponding period of last year, of which Government subsidy amounted to RMB218 million, representing increase of RMB198 million as compared to the corresponding period of last year.

## (8) Non-operating expenses

The non-operating expenses of the Group for the first quarter of 2017 amounted to RMB8 million, representing a decrease of RMB192 million as compared to the corresponding period of last year. Eliminating the effect of the disposal of COSCO Bulk Group and FCHL in the first quarter of 2016, the non-operating expenses decreased by RMB34 million as compared to the corresponding period of last year.

#### Cash flow statement items

## (1) Net cash flows from investing activities

Net cash outflow from investing activities for the first quarter of 2017 amounted to RMB1.627 billion, compared to a net inflow of RMB9.548 billion for the corresponding period of last year. Mainly due to the disposal of COSCO Bulk Group and FCHL during the same period last year, net cash received from the disposal of subsidiaries and other operating units in the first quarter of 2016 was as high as RMB11.229 billion. There was no such cash inflow in the first quarter of 2017.

## (2) Net cash flows from financing activities

Net cash inflow from financing activities for the first quarter of 2017 amounted to RMB1.292 billion, compared to a net outflow of RMB7.949 billion for the corresponding period of last year. Other cash paid in connection with financing activities for the first quarter of 2017 amounted to RMB32 million as compared to RMB8.609 billion for the same period last year. This was mainly due to the significant financing of acquisitions of agency companies and terminal companies from China Shipping (Group) Company ("China Shipping") during the same period last year as well as the additional purchase of shares in COSCO SHIPPING Ports from secondary markets, which involved large payments by cash.

## 3.2 Progress of significant events and their impacts as well as analysis and explanations for the solutions

√ Applicable ☐ Not applicable

- 1. On 5 August 2016, 22 September 2016 and 17 November 2016, upon the approval of the Board, the subsidiaries of COSCO SHIPPING Holdings entered into certain agreements with the subsidiaries of China COSCO SHIPPING Corporation Limited ("COSCO SHIPPING"), respectively, to acquire all or part of equity interest in China Shipping (Romania) Agency Co. Ltd. SRL and other offshore companies indirectly held by them. For details, please refer to the "Announcement on Related Party Transactions regarding the Acquisition of Equity Interest in China Shipping (Romania) Agency Co. Ltd. SRL and Other Offshore Companies", with announcement reference number: 2016-044; the "Announcement on Related Party Transactions regarding the Acquisition of Equity Interest in China Shipping (Myanmar) Co., Ltd. and Other Offshore Companies", with announcement reference number: 2016-054; and the "Announcement on Related Party Transactions regarding the Acquisition of Equity Interest in COSCO GREECE S.A. and Other Offshore Companies", with announcement reference number: 2016-065 published on the website of the Shanghai Stock Exchange, as well as the announcements published on the website of The Stock Exchange of Hong Kong Limited (the "Stock Exchange") on 5 August 2016, 22 September 2016 and 17 November 2016. As at the end of the Reporting Period, the subject matters were still in process.
- On 28 September 2016, upon the approval of the Board, COSCO SHIPPING 2. Ports (Abu Dhabi) Limited ("CSPAD"), a wholly-owned subsidiary of COSCO SHIPPING Ports, a controlled subsidiary of the Company, entered into a concession agreement with Abu Dhabi Ports Company PJSC ("AD Ports"). CSPAD obtained the exclusive right to construct, manage and operate Khalifa Port Container Terminal 2 within the concession area; CSPAD and its nominee entrusted with shareholding and AD Ports subsequently succeeded such concession through jointly establishing a joint venture company. Assuming CSPAD exercised its right to extend the term of the concession agreement as agreed in the agreement, the total consideration (including expected capital expenditure to be incurred) for such transaction was estimated to have a present value of approximately US\$738 million (equivalent to approximately RMB4,921,057,800, converted based on the central parity rate used by the interbank foreign exchange market as published by the China Foreign Exchange Trade System on the signing date of the agreement). For details, please refer to the Company's announcement

titled "Announcement on Signing the Concession Agreement for Khalifa Port Container Terminal 2 by a subsidiary" published on the website of the Shanghai Stock Exchange on 29 September 2016 with announcement reference number: 2016-056, and the annoucement published on the website of the Stock Exchange on 20 September 2016. As at the end of the Reporting Period, the joint venture company has been established and other matters relating to such transaction are undergoing implementation.

- 3. On 12 October 2016, upon the approval of the Board, COSCO SHIPPING Ports (Vado) Limited ("CSPL SPV"), a wholly-owned subsidiary of COSCO SHIPPING Ports, entered into a share sale and purchase agreement with APM Terminals B.V. (a private limited liability company incorporated under the laws of the Netherlands). CSPL SPV purchased the 40% equity interest in APM Terminals Vado Holding B.V. (a private limited liability company incorporated under the laws of the Netherlands), ("Vado Terminals Holding Company") held by APM Terminals B.V. with a purchase price of €7,052,015.60 (equivalent to approximately RMB52.443 million, converted based on the central parity rate used by the interbank foreign exchange market as published by the China Foreign Exchange Trade System on the signing date of the agreement). COSCO SHIPPING Ports provided a guarantee for CSPL SPV's obligations under the share sale and purchase agreement. Following the completion of such transaction, CSPL SPV would make available an amount of up to €46,000,000 (equivalent to approximately RMB342.0836 million) to Vado Terminals Holding Company by way of shareholder loan or share premium contributions. For details, please refer to the Company's announcement titled "Announcement on Acquisition of 40% Equity Interest in the Vado Terminals Holding Company in Italy by a Subsidiary" published on the website of the Shanghai Stock Exchange website on 18 October 2016, with announcement reference number: 2016-057 and the annoucement published on the website of the Stock Exchange on 17 October 2016. As at the end of the Reporting Period, such transaction had been completed.
- 4. On 20 January 2017, upon the approval of the Board, SCSTD and QPI entered into an agreement in relation to the issuance of domestic shares and acquisition of assets. SCSTD agreed to subscribe for 1,015,520,000 non-circulating domestic shares issued by QPI at a price of RMB5,798,619,200 (equivalent to approximately RMB5.71 per share), of which RMB3,198,650,840 was to be settled by the transfer of its 20% equity interest in QQCT held by SCSTD and the remaining RMB2,599,968,360 was to be settled in cash. Upon the completion of such transaction and H share placing of QPI, the Company will indirectly hold 1,111,520,000 shares

of QPI, representing 18.41% of its total share capital. For details, please refer to the Company's announcement titled "Announcement on External Investments by a Holding Subsidiary" published on the website of the Shanghai Stock Exchange on 21 January 2017, with announcement reference number: 2017-003 and the annoucement published on the website of the Stock Exchange on 20 January 2017.

As at the end of the Reporting Period, such transaction has been considered and approved at the extraordinary general meeting of COSCO SHIPPING Ports, and the subject matter is still undergoing implementation.

	3.3	<b>Undertakings</b>	yet to	be	fulfilled	within	the	Reporting	Peri	od
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Applicable	√ Not	applicable
110011	V - 100	orp pritore

3.4 Warning and explanation in respect of forecast of probable loss in respect of the accumulated net profit from the beginning of the year to the end of the next reporting period or any significant changes as compared to the corresponding period of last year

/	Applicable	☐ Not applicabl	$\epsilon$
V	rppiicable		

During the Reporting Period, benefitting from the stably recovering market and integration synergies, the overall operation conditions of COSCO SHIPPING Holdings retained positive momentum. The net profit attributable to equity holders of the Company for the first quarter of 2017 was estimated to be approximately RMB270,000,000. It is estimated that the accumulated net profit from the beginning of the year to the end of the next reporting period (i.e. the second quarter of 2017) will have a substantial improvement as compared to the corresponding period of last year. The final data should be those to be disclosed in the 2017 interim report of the Company.

#### 3.5 Operating data of business segments

#### Container shipping business

During the Reporting Period, the shipping volume of the Group's container shipping business reached 4,654,743 TEUs (i.e. twenty-foot containers subscribing to the standards adopted by the International Organization for Standardization), representing an increase of 53.92% as compared to the corresponding period of last year.

As at 31 March 2017, the fleet operated by the Group included 327 container vessels, with a total capacity of 1,699,586 TEUs. Meanwhile, the Group had 33 orders for container vessels, representing a total of 542,776 TEUs.

Shipping volume (TEUs)

			Change as compared to
	January to	January to	corresponding period
	March 2017	March 2016	%
Trans-Pacific Asia-Europe (including	709,387	462,458	53.39
Mediterranean)	1,036,845	647,843	60.05
Intra-Asia (including Australia) Other international market	1,244,698	879,371	41.54
(including Atlantic Ocean)	364,385	234,287	55.53
China	1,299,428	800,075	62.41
Total	<u>4,654,743</u>	3,024,034	<u>53.92</u>

Revenue of Shipping Routes (RMB'000)

Change as

	January to March 2017	January to March 2016	compared to corresponding period %
Trans-Pacific	4,965,110	3,376,679	47.04
Asia-Europe (including			
Mediterranean)	4,783,383	2,425,027	97.25
Intra-Asia (including Australia) Other international market	3,268,874	2,222,648	47.07
(including Atlantic Ocean)	1,650,126	721,255	128.79
China	2,879,715	1,631,490	76.51
Offset of internal transactions			
among routes	440,442	367,084	
Total	17,106,766	10,010,015	70.90

#### **Terminal business**

During the Reporting Period, the total throughput of the Group's container terminal business reached 23,914,185 TEUs, representing an increase of 7.48% as compared to the corresponding quarter of last year.

## Throughput (TEUs)

			Change as compared to corresponding
	January to	January to	period
	March 2017	March 2016	%
Bohai Rim	7,704,633	7,719,245	-0.19
Yangtze River Delta	4,692,381	4,578,956	2.48
Southeast coast and other regions	1,066,565	970,147	9.94
Pearl River Delta	5,866,606	5,608,477	4.60
Southwest coast	275,234	262,570	4.82
Overseas	4,308,767	3,109,749	38.56
Total	23,914,186	22,249,144	7.48

Company name COSCO SHIPPING Holdings Co., Ltd.
Legal representative Wan Min
Date 28 April 2017

## IV. APPENDIX

## 4.1 Financial Statements

## Consolidated Balance Sheet

## 31 March 2017

Prepared by COSCO SHIPPING Holdings Co., Ltd.

	Unit: Yuan	Currency: RMB	Audit type: Unaudited
Item		At the end o the period	0 0
Current assets:			
Monetary assets		31,551,526,279.97	7 32,512,220,160.09
Balance with clearing c	ompanies		
Placement with banks			
Financial assets at fair	value through		
profit or loss			
Derivative financial ass	ets		
Notes receivable		215,637,995.14	4 253,996,000.34
Accounts receivable		6,159,893,429.85	5,931,743,755.38
Prepayments		2,484,192,846.92	2 2,468,607,890.12
Premium receivables			
Receivables from reinsu	irers		
Reinsurance deposits re	ceivables		
Interest receivable		38,162,220.60	55,169,500.80
Dividends receivable		291,163,674.10	6 74,726,778.55
Other receivables		1,702,314,430.11	1 1,789,733,660.06
Financial assets purchas agreements	sed under resal	e	
Inventories		1,717,782,049.38	8 1,564,690,161.94
Assets classified as held	d for sale	1,315,752,017.35	5
Non-current assets due	within one yea	r 131,587,310.3	1 127,935,550.93
Other current assets		527,895,485.9	1 583,642,217.56
Total current assets		46,135,907,739.70	0 45,362,465,675.77

Item	At the end of the period	At the beginning of the year
Non-current assets:		
Loans and advances to customers		
Available-for-sale financial assets	2,209,536,332.09	1,662,670,143.07
Investments held to maturity		
Long-term receivables	1,402,028,132.93	1,215,380,198.21
Long-term equity investments	19,191,830,584.80	20,430,555,750.46
Investment properties	191,569,807.69	195,243,708.61
Fixed assets	43,884,595,929.88	43,573,505,381.41
Construction-in-progress	5,210,000,346.70	4,846,272,582.17
Construction materials		
Disposal of fixed assets	467,000.07	
Biological assets for production use		
Oil and gas assets		
Intangible assets	2,082,120,419.85	2,102,414,194.28
Development expenditure	285,295.92	181,022.42
Goodwill	15,545,423.59	15,545,423.59
Long-term deferred expenses	5,915,213.06	6,104,895.64
Deferred income tax assets	87,612,685.93	85,683,501.41
Other non-current assets	156,884,211.10	156,711,005.24
Total non-current assets	74,438,391,383.61	74,290,267,806.51
Total assets	120,574,299,123.31	119,652,733,482.28
Current liabilities:		
Short-term borrowings	5,831,777,262.89	3,246,917,262.89
Loans from central bank		
Deposits and amounts due to banks		
Placement from banks		
Financial liabilities at fair value		
through profit or loss		
Derivative financial liabilities		
Notes payable		26,000,000.00
Accounts payable	15,952,237,663.39	16,772,261,521.00
Advance from customers	272,897,246.28	256,741,044.99
Financial assets sold under agreements to repurchase		
Handling charges and commission		
payables		
Salaries payable	749,829,465.82	1,213,126,510.57

Item	At the end of the period	At the beginning of the year
Tax payables	803,234,994.52	923,260,675.16
Interest payable	418,192,164.92	218,633,806.92
Dividends payable	71,503,671.80	72,012,770.97
Other payables	3,640,607,588.64	4,046,314,810.69
Due to reinsurers	, , ,	, , ,
Insurance deposits payable		
Securities trading fees		
Securities underwriting fees		
Liabilities classified as held for sale		
Non-current liabilities due within one		
year	7,732,442,733.56	6,725,343,846.62
Other current liabilities		
Total current liabilities	35,472,722,791.82	33,500,612,249.81
Non-current liabilities:		
Long-term borrowings	27,265,715,101.23	29,252,955,437.49
Debentures payable	17,814,181,974.04	17,852,399,313.18
Of which: Preferred shares Perpetual bonds		
Long-term payables	338,157,539.03	363,568,612.54
Long-term employee benefits payable	297,611,507.82	301,006,306.44
Special payables		
Estimated liabilities	86,353,326.57	83,096,693.03
Deferred income	220,241,071.36	221,676,489.16
Deferred income tax liabilities	542,070,316.21	522,242,268.44
Other non-current liabilities	6,540,104.67	6,307,225.87
Total non-current liabilities	46,570,870,940.93	48,603,252,346.15
Total liabilities	82,043,593,732.75	82,103,864,595.96
Owners' equity:		
Share capital	10,216,274,357.00	10,216,274,357.00
Other equity instruments		
Of which: Preferred shares		
Perpetual bonds		
Capital reserves	27,502,030,069.95	27,502,761,262.04
Less: Treasury shares		
Other comprehensive income	-795,203,884.06	-994,790,719.06
Special reserves	139,934.96	

Item	At the end of the period	At the beginning of the year
Surplus reserves	851,619,535.66	851,619,535.66
Provision for ordinary risks		
Undistributed profit (Loss denoted		
with "-")	-18,983,058,534.58	-19,252,568,657.84
Total equity attributable to owners of		
the parent company	18,791,801,478.93	18,323,295,777.80
Minority interests	19,738,903,911.63	19,225,573,108.52
Total owners' equity	38,530,705,390.56	37,548,868,886.32
Total liabilities and owners' equity	120,574,299,123.31	119,652,733,482.28

Legal representative: Wan Min

Person in charge of accounting: Deng Huangjun

## **Balance Sheet of the Parent Company** 31 March 2017

Prepared by COSCO SHIPPING Holdings Co., Ltd.

	Unit: Yuan	Currency: RMB A	udit type: Unaudited
Item		At the end o the period	f At the beginning of the year
Current assets:  Monetary assets Financial assets at fair profit and loss Derivative financial ass Notes receivable Accounts receivable		332,962,887.06	6 636,743,818.56
Prepayments Interest receivable		3,232,532.11	2,731,580.72
Dividends receivable Other receivables Inventories Assets classified as hele		123,352,314.87	69,719,177.97
Non-current assets due Other current assets Total current assets	within one yea	1,363,715,828.08 1,823,263,562.12	
Non-current assets: Financial assets availab	le for sale		
Investments held to man Long-term receivables Long-term equity invest Investment properties	turity		2 4,966,330,537.81 7 32,599,315,740.87
Fixed assets Construction-in-progres Construction materials Disposal of fixed assets Biological assets for proof Oil and gas assets		725,770.49	772,118.35
Intangible assets Development expenditus Goodwill Long-term deferred exp Deferred income tax ass Other non-current asset	enses sets	4,472,500.00	4,772,500.00
Total non-current assets Total assets			3 37,571,190,897.03 3 39,344,101,302.36

Item	At the end of the period	At the beginning of the year
Current liabilities: Short-term borrowings Financial liabilities at fair value through profit or loss Derivative financial liabilities Notes payable	563,110,000.00	563,110,000.00
Accounts payable Advance from customers Salaries payable Tax payables Interest payable Dividends payable Other payables	40,416,348.37 472,309,974.98 231,330,988.81 10,129.09 140,240,373.12	41,868,353.23 472,131,350.93 98,122,177.61 10,205.76 139,820,458.16
Liabilities classified as held for sale Non-current liabilities due within one year Other current liabilities Total current liabilities	1,447,417,814.37	1,315,062,545.69
Non-current liabilities:  Long-term borrowings Debentures payable Of which: Preferred shares Perpetual bonds Long-term payables Long-term employee benefits payable Special payables Estimated liabilities Deferred income Deferred income tax liabilities Other non-current liabilities	8,928,445,916.94	8,921,673,666.93
Total non-current liabilities Total liabilities	8,928,445,916.94 10,375,863,731.31	8,921,673,666.93 10,236,736,212.62

#### At the end of At the beginning **Item** the period of the year Owners' equity: Share capital 10,216,274,357.00 10,216,274,357.00 Other equity instruments Of which: Preferred shares Perpetual bonds Capital reserves 39,122,468,566.93 39,122,468,566.93 Less: Treasury shares Other comprehensive income Special reserves Surplus reserves 851,456,104.01 851,456,104.01 Undistributed profit (Loss denoted with "-") -21,168,182,397.95 -21,082,833,938.20 29,022,016,629.99 29,107,365,089.74 Total owners' equity Total liabilities and owners' equity 39,397,880,361.30 39,344,101,302.36

Legal representative: Wan Min

Person in charge of accounting: Deng Huangjun

## Consolidated Income Statement January to March 2017

Prepared by COSCO SHIPPING Holdings Co., Ltd.

Unit: Yuan Currency: RMB Audit type:	: Unaudited	
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Item			Amount for the current period	Amount for the preceding period
1. To	otal reve	nue from operations	20,101,447,987.02	13,568,615,814.49
In	ncluding:	Operating revenue	20,101,447,987.02	13,568,615,814.49
		Interest income		
		Premium earned		
		Handling fee and commission income		
2. To	otal costs	from operations	19,950,820,742.21	15,486,214,819.30
In	ncluding:	Operating costs	18,555,856,176.91	13,760,388,713.42
		Interest expenses		
		Handling fee and commission expenses		
		Surrenders		
		Net claims expenses		
		Net provisions for insurance contracts reserve		
		Insurance policy dividend paid		
		Reinsurance costs		
		Business tax and surcharges	39,251,440.31	15,487,932.55
		Selling expenses	12,524,505.31	20,171,743.34
		Administration expenses	966,783,081.81	1,035,227,098.86
		Finance costs	371,335,472.96	650,831,040.11
		Impairment loss on assets	5,070,064.91	4,108,291.02
A	dd:	Gains from changes in fair value (Loss denoted with "-")		41,887.45
		Investment income (Loss denoted with "-")	273,964,265.34	-2,114,125,810.21
In	ncluding:	Investment income from associated companies	_,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	_, :,,
		and joint ventures	273,964,265.34	303,960,277.94
		Exchange gains (Loss denoted with "-")		
3. O	perating	profit (Loss denoted with "-")	424,591,510.15	-4,031,682,927.57
	_	Non-operating income	220,887,892.12	28,605,842.72
In	ncluding:	Gains on disposal of non-current assets	1,223,788.46	3,576,954.12
Le	ess:	Non-operating expenses	8,412,613.57	199,623,917.07
In	ncluding:	Loss on disposal of non-current assets	116,969.93	807,680.16
4. To	otal profi	it (Loss denoted with "-")	637,066,788.70	-4,202,701,001.92
Le	ess:	Income tax expenses	157,760,026.46	138,105,728.48

Item	l			Amount for the current period	Amount for the preceding period
5.	Net profit (Loss denoted with "-")  Net profit attributable to equity holders of the parent		479,306,762.24	-4,340,806,730.40	
	co	mpan	- ·	270,140,451.23 209,166,311.01	-4,460,323,575.19 119,516,844.79
6.	Other comprehensive income after tax, net Other comprehensive income after tax attributable to owners		508,337,795.31	2,750,505,656.74	
	of (1)	Othe	arent company, net	199,586,835.00	2,643,605,104.32
		1.	Changes in net liabilities or net assets arising from the re-measurement of defined benefit plans		134,980,000.00 134,980,000.00
	(2)	2.	Share of other comprehensive income of investee that may not be subsequently reclassified into profit or loss under equity method		
	(2)		er comprehensive income that will be subsequently assified into profit or loss  Share of other comprehensive income of investee	199,586,835.00	2,508,625,104.32
		2	that will be subsequently reclassified into profit or loss under equity method	437,024.57	-8,101,148.58
		<ol> <li>3.</li> </ol>	Gains or losses from changes in fair value of available-for sale financial assets  Gains or losses from reclassification of	254,849,531.87	-29,021,050.78
		5.	held-to-maturity investment as available-for sale financial assets		
		4.	Effective hedging portion of gains or losses arising from cash flow hedging instruments		
		<ul><li>5.</li><li>6.</li></ul>	Exchange difference on translation of financial statements in foreign currency Others	-55,699,721.44	2,540,899,647.27 4,847,656.41
			prehensive income after tax attributable to shareholders, net	308,750,960.31	106,900,552.42
7.			solidated income (Loss denoted with "-") olidated income attributable to equity holders of	987,644,557.55	-1,590,301,073.66
	the parent company (Loss denoted with "-")  Total consolidated income attributable to minority		469,727,286.23	-1,816,718,470.87	
	sh	areho	lders	517,917,271.32	226,417,397.21
8.	Earı	nings	per share		
	(1)		c earnings per share (RMB/share) (Loss denoted "-")	0.03	-0.44
	(2)		ted earnings per share (RMB/share) (Loss denoted "-")	0.03	-0.44

For business combination under common control during the Reporting Period, the net profit of the acquiree realized before business combination was: RMB0.00 and the net profit of the acquiree realized for the preceding reporting period was: RMB76,701,298.17.

Legal representative: Wan Min

Person in charge of accounting: Deng Huangjun

## **Income Statement of the Parent Company January to March 2017**

## Prepared by COSCO SHIPPING Holdings Company Limited

Unit: Yuan Currency: RMB Audit type: Unaudited

Item	l		Amount for the current period	Amount for the preceding period
1.	Total reve	nue		
	Less:	Operating costs		
		Business tax and surcharges		
		Selling expenses		
		Administration expenses	7,876,983.83	82,963,037.43
		Finance costs	86,185,299.26	77,346,272.52
		Impairment loss on assets		
	Add:	Gains from changes in fair value (Loss denoted with "-")		41,887.45
		Investment income (Loss denoted with "-")	8.713.823.34	-21,988,075,200.27
	Including:	Investment income from associated companies	2,1 - 2, 1 - 2 - 2 - 2	,,,-,-,-,-
		and joint ventures		
2.	Operating	profit (Loss denoted with "-")	-85,348,459.75	-22,148,342,622.77
	Add:	Non-operating income		
	Including:	Gains on disposal of non-current assets		
	Less:	Non-operating expenses		
	Including:	Loss on disposal of non-current assets		
3.	Total prof	it (Loss denoted with "-")	-85,348,459.75	-22,148,342,622.77
	Less:	Income tax expenses		
4.	Net profit	(Loss denoted with "-")	-85,348,459.75	-22,148,342,622.77

#### 5. Other comprehensive income after tax, net

- (1) Other comprehensive income that may not be subsequently reclassified into profit or loss
  - 1. Changes in net liabilities or net assets arising from the re-measurement of defined benefit plans
  - 2. Share of other comprehensive income of investee that may not be subsequently reclassified into profit or loss under equity method

Item Amount for the current period preceding period

- (2) Other comprehensive income that will be subsequently reclassified into profit or loss
  - Share of other comprehensive income of investee that will be subsequently reclassified into profit or loss under equity method
  - 2. Gains or losses from changes in fair value of available-for-sale financial assets
  - Gains or losses from reclassification of held-to-maturity investment as available-for sale financial assets
  - 4. Effective hedging portion of gains or losses arising from cash flow hedging instruments
  - 5. Exchange difference on translation of financial statements in foreign currency
  - 6. Others
- 6. Total comprehensive income (Loss denoted with "-")

-85,348,459.75 -22,148,342,622.77

- 7. Earnings per share
  - (1) Basic earnings per share (RMB/share)
  - (2) Diluted earnings per share (RMB/share)

Legal representative: Wan Min

Person in charge of accounting: Deng Huangjun

## **Consolidated Statement of Cash Flows January to March 2017**

Prepared by COSCO SHIPPING Holdings Co., Ltd.

Unit: Yuan Currency: RMB Audit type: Unaudited

Item		Amount for the current period	Amount for the preceding period
1.	Cash flow generated from operating activities:  Cash from sale of products and provision of		
	services  Net increase in deposits from customers and	20,766,769,785.79	15,015,079,465.42
	business partners		
	Net increase in borrowings from central bank		
	Net increase in loans from other financial institutions		
	Cash premiums received under original insurance policies		
	Net cash received from reinsurance business		
	Net increase in deposit from insurance policy holders and investment		
	Net increase in disposal of financial assets at fair value through profit or loss		
	Cash received for interest, handling fee and commission		
	Net increase in borrowings		
	Net gain from repurchase of business		
	Tax rebate received	132,031,318.64	92,220,406.26
	Other cash from operating activities	1,647,135,329.15	1,307,568,675.02
	Cash inflow from operating activities - subtotal	22,545,936,433.58	16,414,868,546.70
	Cash paid for purchase of products and services	19,369,458,918.39	12,473,697,805.76
	Net increase in loans and advances to customers		
	Net increase in deposits with central bank and other business partners		
	Cash benefits paid for original insurance policies		
	Cash paid for interest, handling fee and commission		
	Cash dividends paid for insurance policies		
	Cash paid to and for employees	1,874,932,270.29	2,273,818,631.09
	Cash paid for various taxes	314,315,295.96	189,621,131.98
	Cash paid for other operating activities	1,631,096,516.01	1,995,575,640.83
	Cash outflow from operating activities -		
	subtotal  Net cash flow generated from operating	23,189,803,000.65	16,932,713,209.66
	activities	-643,866,567.07	-517,844,662.96

Item	1	Amount for the current period	Amount for the preceding period
2.	Cash flow generated from investment		
	activities:		255 000 000 00
	Cash from recovery of investments  Cash from investment income	15,018,256.57	255,000,000.00 34,990,895.72
	Net cash received from disposal of fixed	13,010,230.37	34,990,093.12
	assets, intangible assets and other		
	long-term assets	1,608,280.30	23,927,260.20
	Net cash received from disposal of subsidiaries and other business units		11,229,184,866.04
	Cash received from other investment		11,22>,101,000101
	activities		425,973,475.21
	Cash inflow from investment activities —	16 (26 526 97	11 060 076 407 17
	subtotal  Cash paid for acquisition and installation of	16,626,536.87	11,969,076,497.17
	fixed assets, intangible assets and other		
	long term assets	1,401,959,156.66	2,102,813,423.54
	Cash paid for investments	232,738,603.84	317,401,000.00
	Net increase in secured loans		
	Net cash paid for acquiring subsidiaries and other operating entities		
	Cash paid for other investment activities	8,653,931.39	446,687.58
	Cash outflow from investment activities —		
	subtotal	1,643,351,691.89	2,420,661,111.12
	Net cash generated from investment activities	-1,626,725,155.02	9,548,415,386.05
	activities	-1,020,723,133.02	7,540,415,500.05
3.	Cash flow generated from financing activities:		
	Cash received from investments		56,416,887.66
	Including: Cash received by subsidiaries		
	from investment by minority shareholders		56,026,024.70
	Cash received from borrowings	6,107,080,150.98	14,851,413,891.15
	Cash received from issue of		
	debenture		
	Cash received from other financing activities		2,222.99
	Cash inflow from financing		2,222.99
	activities — subtotal	6,107,080,150.98	14,907,833,001.80
	Cash paid for repayment of indebtedness	4,438,469,665.27	13,613,852,940.27
	Cash paid for distribution of dividends,	244 007 029 20	(22.0((.712.70
	profit or interest Including: Dividends and profit distributed	344,997,038.29	633,966,713.70
	to minority shareholders by		
	subsidiaries	2,939,003.95	
	Cash paid for other financing	21 005 245 40	0.600.050.005.04
	activities	31,995,247.40	8,608,852,285.94
	Cash outflow from financing activities — subtotal	4,815,461,950.96	22,856,671,939.91
	Net cash flow generated from	.,,,,	, , , , , , , , , , , , , , , , , , ,
	financing activities	1,291,618,200.02	-7,948,838,938.11
4.	Effects of changes in evaluate rates or		
4.	Effects of changes in exchange rates on cash and cash equivalents	-101,688,499.63	-127,674,442.69
	value	101,000,177.00	127,071,112.09

Item	1		Amount for the current period	Amount for the preceding period
5.		rease in cash and cash equivalents se denoted with "-")	-1,080,662,021.70	954,057,342.29
	Add:	Balance of cash and cash equivalents at the beginning of the period	32,188,572,012.16	33,897,143,503.80
6.		e of cash and cash equivalents at of the period	31,107,909,990.46	34,851,200,846.09

Legal representative: Wan Min

Person in charge of accounting: Deng Huangjun

## Statement of Cash Flows of the Parent Company January to March 2017

Prepared by COSCO SHIPPING Holdings Co., Ltd.

Unit: Yuan Currency: RMB Audit type: Unaudited

Item		Amount for the current period	Amount for the preceding period
1.	Cash flow generated from operating		
	activities:  Cash from sale of products and provision of services		
	Tax rebate received		
	Cash received from other operating activities  Cash inflow from operating activities —	1,771,099.66	4,700,020.21
	subtotal  Cash paid for purchase of products and services	1,771,099.66	4,700,020.21
	Cash paid to and for employees Cash paid for various taxes	6,410,488.10	56,373,178.58
	Cash paid for other operating activities  Cash outflow from operating activities —	1,717,005.16	52,157,556.77
	subtotal	8,127,493.26	108,530,735.35
	Net cash flow generated from operating activities	-6,356,393.60	-103,830,715.14
2.	Cash flow generated from investment activities:		
	Cash from recovery of investments		255,000,000.00
	Cash from investment income		8,739,794.52
	Net cash received from disposal of fixed assets, intangible assets and other long-term assets		0,737,171.32
	Net cash received from disposal of subsidiaries and other business units		6,669,639,800.00
	Cash received from other investment activities  Cash inflow from investment activities —	8,146,790.67	
	subtotal Cash paid for acquisition and installation of	8,146,790.67	6,933,379,594.52
	fixed assets, intangible assets and other long term assets	25,630.00	1,450,000.00
	Cash paid for investments  Net cash paid for acquiring subsidiaries and	23,030.00	190,000,000.00
	other operating entities		
	Cash paid for other investment activities Cash outflow from investment activities -	300,000,000.00	
	subtotal	300,025,630.00	191,450,000.00
	Net cash generated from investment activities	-291,878,839.33	6,741,929,594.52

Iten	n	Amount for the current period	Amount for the preceding period
3.	Cash flow generated from financing activities:		
	Cash received from investments		
	Cash received from borrowings		
	Cash received from other financing activities		
	Cash inflow from financing activities - subtotal		
	Cash paid for repayment of indebtedness		
	Cash paid for distribution of dividends, profit		
	or interest	5,067,990.00	
	Cash paid for other financing activities	7,038.87	
	Cash outflow from financing activities — subtotal	5,075,028.87	
	Net cash flow generated from financing activities	-5,075,028.87	
4.	Effects of changes in exchange rates on		
	cash and cash equivalents	-470,669.70	-320,333.01
5.	Net increase in cash and cash equivalents (decrease denoted with "-")	-303,780,931.50	6,637,778,546.37
	Add: Balance of cash and cash		
	equivalents at the beginning of the period	636,743,818.56	1,304,373,883.52
6.	Balance of cash and cash equivalents at the end of the period	332,962,887.06	7,942,152,429.89

Legal representative: Wan Min

Person in charge of accounting: Deng Huangjun

## 4.2 Audit report

☐ Applicable / Not applicable

# By Order of the Board COSCO SHIPPING Holdings Co., Ltd. Guo Huawei

Company Secretary

Shanghai, the People's Republic of China 28 April 2017

As at the date of this announcement, the directors of the Company are Mr. WAN Min² (Chairman), Mr. HUANG Xiaowen¹ (Vice Chairman), Mr. XU Zunwu¹, Mr. MA Jianhua², Mr. WANG Haimin¹, Mr. ZHANG Wei (張為)¹, Mr. FENG Boming², Mr. ZHANG Wei (張煒)², Mr. CHEN Dong², Dr. FAN HSU Lai Tai, Rita³, Mr. KWONG Che Keung, Gordon³, Mr. Peter Guy BOWIE³ and Mr. YANG, Liang Yee Philip³.

<sup>1.</sup> Executive Director

<sup>2.</sup> Non-executive Director

<sup>3.</sup> Independent non-executive Director

<sup>\*</sup> For identification purpose only