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萬科企業股份有限公司

(A joint stock company incorporated in the People's Republic of China with limited liability) (Stock code: 2202)

VOLUNTARY ANNOUNCEMENT

SUCCESSFUL BID FOR CERTAIN ASSETS OF GUANGDONG INTERNATIONAL TRUST INVESTMENT CORPORATION

This announcement is made by China Vanke Co., Ltd. (the "Company") on a voluntary basis.

The board (the "**Board**") of directors (the "**Directors**") of the Company is pleased to announce that Guangzhou Wanxi Real Estate Co., Ltd.* (廣州市萬溪房地產有限公司), a wholly-owned subsidiary of the Company, won the bid for the acquisition of, among other things, (i) the 100% equity interest in Guangdong Trust Real Estate Development Corporation* (廣東省信託房產開 發公司) ("**Guangdong Trust Real Estate**") held by Guangdong International Trust Investment Corporation* (廣東國際信託投資公司) ("**Guangdong International Trust**"), (ii) the 100% interest of Guangdong International Trust in its Guangzhou real estate branch ("**Guangzhou Real Estate Branch**") and (iii) certain creditors' rights of Guangdong Trust Real Estate, at a public auction conducted by the Liquidation Team (as defined below) on 29 June 2017 (the "Acquisition"). The aggregate consideration for the Acquisition is approximately RMB55.1 billion.

Guangdong International Trust was declared bankrupt by the Superior People's Court (the "Superior People's Court") of Guangdong Province of the People's Republic of China (the "PRC") on 16 January 1999 and a liquidation team (the "Liquidation Team") was subsequently appointed by the Superior People's Court to be responsible for, among other things, managing the assets and liabilities of Guangdong International Trust. The principal assets held by Guangdong Trust Real Estate and Guangzhou Real Estate Branch comprise 16 parcels of land (the "Properties"), which are primarily located in Liwan district and Yuexiu district of Guangzhou and is expected to have a total gross floor area of approximately 2,110,000 square metre.

The Properties are expected to be developed into residential properties, commercial properties, hotels and offices (the "**Projects**"). In view of the location of the Properties and the potential value of the Projects, the Board believes it is a valuable opportunity for the Company to enhance its land bank in Guangzhou and it is beneficial to the Company and the shareholders as a whole.

The Company will discuss further with the cooperative partner, which has undertaken to invest in the Projects and will also negotiate with other potential cooperative partners on the joint development of the Projects as authorized by the Board. To the best of the knowledge, information and belief of the Directors, and having made all reasonable enquiries, each of the Liquidation Team and the ultimate beneficial owners and the creditors of Guangdong International Trust are third parties independent of the Company and its connected persons (as defined under the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Listing Rules")).

As at the date of this announcement, no formal agreement has been entered into in respect of the Acquisition. Further announcement(s) in respect of the Acquisition will be made by the Company as and when appropriate in compliance with the Listing Rules and other applicable laws and regulations.

By order of the Board China Vanke Co., Ltd. * Zhu Xu Company Secretary

Shenzhen, the PRC 30 June 2017

As at the date of this announcement, the Board comprises Mr. WANG Shi, Mr. YU Liang and Mr. WANG Wenjin as executive Directors; Mr. QIAO Shibo, Mr. SUN Jianyi, Mr. WEI Bin and Mr. CHEN Ying as non-executive Directors; and Mr. ZHANG Liping, Mr. HUA Sheng, Ms. LAW Elizabeth and Mr. HAI Wen as independent non-executive Directors.

* For identification purpose only