

Regal Real Estate Investment Trust (a Hong Kong collective investment scheme authorised under section 104 of the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong)) (Stock Code : 1881)

# **2017 INTERIM REPORT**

1 Pastar

Managed by

富豪資產管理有限公司 **Regal Portfolio** Management Limited

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# **CORPORATE INFORMATION**

#### MANAGER OF REGAL REIT

Regal Portfolio Management Limited (the "REIT Manager") Unit No. 2001, 20th Floor, 68 Yee Wo Street, Causeway Bay, Hong Kong. Tel: 2805-6336 Fax: 2577-8686 Email: info@regalreit.com

# **BOARD OF DIRECTORS OF THE REIT MANAGER**

#### Non-executive Directors

Lo Yuk Sui (Chairman) Lo Po Man (Vice Chairman) Donald Fan Tung Jimmy Lo Chun To Kenneth Ng Kwai Kai

#### **Executive Directors**

Johnny Chen Sing Hung Simon Lam Man Lim

#### Independent Non-executive Directors

John William Crawford, JP Bowen Joseph Leung Po Wing, GBS, JP Kai Ole Ringenson Abraham Shek Lai Him, GBS, JP

#### AUDIT COMMITTEE OF THE REIT MANAGER

John William Crawford, JP (Chairman) Bowen Joseph Leung Po Wing, GBS, JP Kai Ole Ringenson Abraham Shek Lai Him, GBS, JP Kenneth Ng Kwai Kai

#### **DISCLOSURE COMMITTEE OF THE REIT MANAGER**

John William Crawford, JP (Chairman) Johnny Chen Sing Hung Simon Lam Man Lim Donald Fan Tung Kenneth Ng Kwai Kai Kai Ole Ringenson

# **RESPONSIBLE OFFICERS OF THE REIT MANAGER**

Johnny Chen Sing Hung Simon Lam Man Lim

#### SECRETARY OF THE REIT MANAGER

Peony Choi Ka Ka

#### **TRUSTEE OF REGAL REIT**

DB Trustees (Hong Kong) Limited (the "Trustee")

#### **AUDITOR**

Ernst & Young

#### **PRINCIPAL VALUER**

Colliers International (Hong Kong) Limited

# **PRINCIPAL BANKERS**

Australia and New Zealand Banking Group Limited The Bank of East Asia, Limited China Construction Bank (Asia) Corporation Limited Crédit Agricole Corporate & Investment Bank, Hong Kong Branch Hang Seng Bank Limited The Hongkong and Shanghai Banking Corporation Limited Industrial and Commercial Bank of China (Asia) Limited Oversea-Chinese Banking Corporation Limited, Hong Kong Branch Sumitomo Mitsui Banking Corporation United Overseas Bank Limited

# **LEGAL ADVISER**

Baker & McKenzie

#### **UNIT REGISTRAR**

Computershare Hong Kong Investor Services Limited Shops 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wan Chai, Hong Kong.

#### WEBSITE

www.RegalREIT.com

#### Dear Unitholders,

I am pleased to present, on behalf of the Board of Directors of Regal Portfolio Management Limited as the REIT Manager, the 2017 Interim Report of Regal Real Estate Investment Trust.

For the Interim Period ended 30th June, 2017, Regal REIT achieved an unaudited consolidated profit before distribution to Unitholders of HK\$1,767.5 million, as compared to HK\$328.6 million reported in the corresponding period in 2016. Based on the market valuations appraised by the principal valuer of Regal REIT as of 30th June, 2017, the fair value of Regal REIT's investment property portfolio has increased by HK\$1,543.7 million over its last appraised value as of 31st December, 2016. This fair value gain has been reflected in the results for the Interim Period, while for the comparative period last year, a fair value gain of HK\$88.0 million was recorded. If these fair value changes are excluded, the core profit before distributions to Unitholders for the Interim Period would amount to HK\$223.8 million, as compared to HK\$240.6 million for the same period in 2016.

Total distributable income for the Interim Period amounted to HK\$242.7million (equivalent to approximately HK\$0.0745 per Unit), a decrease of 4.6% from the HK\$254.6 million (equivalent to approximately HK\$0.0781 per Unit) attained for the comparative period in 2016. The decrease in the total distributable income was primarily attributable to the reduction in the rental income from the iclub Sheung Wan Hotel after the initial 3-year term with escalating fixed rentals ended in February 2017. It is, however, worth noting that the aggregate net property income from the five Initial Hotels for the period increased by 8.7% year-on-year.

In accordance with Regal REIT's policy of distributing no less than 90% of the distributable income, the Directors of the REIT Manager have declared an interim distribution of HK\$0.074 per Unit for the six months ended 30th June, 2017, which is the same as the 2016 interim distribution, and represents a distribution ratio of approximately 99.3% for the Interim Period.

Based on the information recently released by the World Bank Group, global growth is firming and contributing to an improvement in confidence. A recovery in industrial activity has coincided with a pickup in global trade, after two years of marked weakness. Despite substantial political and policy uncertainties, global growth is projected to accelerate to 2.7 percent in 2017 and increasing further to 2.9 percent in 2018/2019. Growth in major advanced economies has strengthened and their short-term outlooks have improved. Modest recoveries should continue, with output gaps narrowing and inflation gradually converging toward central bank targets. U.S. monetary policy normalisation is expected to proceed at a measured pace and China's policy-guided gradual transition to slower but more sustainable growth continues as expected.

For the first half of 2017, the Gross Domestic Product (GDP) in real terms of Hong Kong expanded by 4.0% year-on-year, doubling its 2.0% growth pace in 2016. Hong Kong's external trade grew steadily, underpinned by the generally positive global economic environment. Supported by the favourable labour market conditions and improved economic sentiment, the growth in domestic demand in Hong Kong stayed robust. However, due to a notable decrease in the value of sales of some high end and luxury commodities, the value of total retail sales is estimated to drop slightly as compared with the first half of 2016.

For the period under review, total visitors to Hong Kong amounted to approximately 27.8 million, representing an increase of 2.4% year-on-year, of which 20.9 million were visitors from Mainland China, an increase of 2.3% year-on-year. Visitors from the traditional short-haul markets (excluding Mainland China) increased by 5.2% over the same period in 2016 while those from the traditional long-haul markets remained stable. Of the total visitor arrivals, overnight visitors accounted for approximately 13.1 million, an increase of 5.0% when compared on a year-on-year basis.

According to the information published by the Hong Kong Tourism Board, the average hotel room occupancy level for all the surveyed hotels under different categories in Hong Kong for the half year ended 30th June increased from 84% in 2016 to 87% in 2017, while the average achieved room rate receded by 2.4%, resulting in a slight increase in the Revenue per Available Room (RevPAR) of 1.0% year-on-year.

The combined average occupancy of the five Initial Hotels in Hong Kong, which operate as full-service hotels under the "Regal" brand name, during the Interim Period was 86.0%, up by 3.4 percentage points from 82.6% in the same period last year. Their combined average room rate over the same comparative period also increased by 2.3%, resulting in an improvement of 6.5% in the combined average RevPAR, which outperformed the industry average. Aggregate net property income for the Initial Hotels for the Interim Period amounted to HK\$368.6 million, representing an increase of 8.7% over the HK\$339.2 million for the same period in 2016.

The prevailing aggregate base rent for 2017 for the Initial Hotels, which are leased to a wholly-owned subsidiary of Regal Hotels International Holdings Limited ("RHIHL"), the immediate listed holding company of Regal REIT, was HK\$733.0 million. As the aggregate net property income of these five hotels for the Interim Period was above the pro-rated base rent of HK\$366.5 million, variable rent of HK\$1.1 million was earned.

Apart from the five Initial Hotels, Regal REIT also owns three other hotel properties in Hong Kong, all under the "iclub by Regal" brand name. The "iclub" brand is a separate line of hotels developed by the RHIHL Group, which are typically positioned as upscale select-service hotels, with contemporary designs and stylish décors, and equipped with tech-savvy facilities.

The iclub Wan Chai Hotel was the first iclub hotel and has been self-operated by Regal REIT since 2011. During the Interim Period, it achieved an occupancy rate of 96.6% while the average achieved room rate improved by 4.9%, reflecting an increase of 4.1% in RevPAR as compared with the first half of 2016. Aggregate net property income from this property, including the lease rentals from the non-hotel portions, amounted to HK\$10.6 million for the Interim Period, reflecting a modest improvement of 1.3% as compared to the same period last year.

The other two iclub hotels, namely, the iclub Sheung Wan Hotel and the iclub Fortress Hill Hotel, have also been leased to the same RHIHL lessee under initial lease terms up to 31st December, 2019, with an option for Regal REIT to extend the leases for another five years. Under the terms of the respective leases for the iclub Sheung Wan Hotel and the iclub Fortress Hill Hotel, the first three years of the lease terms with escalating fixed annual rentals ended on 9th February, 2017 and 27th July, 2017, respectively. Thereafter, the rental packages for these two iclub hotels will be based on annual market rental determinations. Under the market rental reviews, the pro-rated base rent for the iclub Sheung Wan Hotel for the period from 10th February, 2017 to 31st December, 2017 has been determined to be HK\$36.5 million, while the pro-rated base rent for the iclub Fortress Hill Hotel for the period from 28th July, 2017 to 31st December, 2017 will be HK\$17.6 million, each with variable rent to be based on 50% sharing of the excess of the net property income over the pro-rated base rent. These two hotels yielded a combined rental income of HK\$70.8 million for the Interim Period which, in the case of the iclub Sheung Wan Hotel, included a combination of fixed rental and pro-rated base rent. Although the aggregate rental income from these two hotels for the Interim Period was below the amount of fixed rentals received for the same period last year, their operating performances have shown considerable improvement, with their combined average RevPAR improving by 10.2% year-on-year.

On 29th June, 2017, Regal REIT entered into a sale and purchase agreement for the purchase of the entire equity interests in a group of companies that own the iclub Ma Tau Wai Hotel in Kowloon from P&R Holdings Limited, a joint venture 50-50 owned by each of RHIHL and Paliburg Holdings Limited, the listed holding company of RHIHL, at a consideration of HK\$1,360 million. The iclub Ma Tau Wai Hotel is a new hotel with 340 guestrooms which only commenced business operations in May 2017. Under the terms of the sale and purchase agreement, the iclub Ma Tau Wai Hotel will be leased to the same RHIHL lessee for a term of 5 years with escalating fixed rentals at an average yield of 4.5% per annum. The lease will be extendable at the option of Regal REIT up to 31st December, 2027, with rentals to be based on annual market rental reviews. At the Extraordinary General Meeting of Regal REIT held on 20th July, 2017, the proposed acquisition was approved by the independent Unitholders of Regal REIT. Subject to the satisfactory fulfilment of the other conditions precedent, including the approval of the relevant transactions by the independent shareholders of RHIHL, the proposed acquisition is expected to be completed in September 2017. Detailed information relating to this proposed acquisition is contained in the circular of Regal REIT dated 30th June, 2017 despatched to Unitholders.

Looking ahead, the global economy is on course for further moderate expansion, although the heightened geopolitical tensions in various regions and increasing political and policy uncertainties are posing potential downside risks. In Hong Kong, domestic demand should remain strong and the Hong Kong Government has recently revised upwards the real GDP growth forecast for 2017 as a whole to 3-4%, taking into account the stronger-than-expected economic growth attained in the first half of the year.

The Directors of the REIT Manager believe in the resilience of the local economy and are confident in the healthy growth of the local hotel industry as well as the overall prospects of Hong Kong. The REIT Manager is committed to maintaining the position of Regal REIT as a pre-eminent hotel owner group with a strong market presence in Hong Kong.

**Lo Yuk Sui** *Chairman* 

**Regal Portfolio Management Limited** (as the REIT Manager of Regal REIT)

Hong Kong, 24th August, 2017

The Directors of the REIT Manager are pleased to report the unaudited interim results of Regal Real Estate Investment Trust ("Regal REIT") and its subsidiaries (collectively, the "Group") for the six-month period from 1st January, 2017 to 30th June, 2017 (the "Interim Period").

# LONG-TERM OBJECTIVES AND VISION OF REGAL REIT

The primary objectives of Regal REIT and the REIT Manager are to provide long-term stable, growing distributions and capital growth for the unitholders of Regal REIT (the "Unitholders") through active ownership of hotels and strategic investments in hotels, serviced apartments and/or commercial properties (including office and retail properties).

The vision of Regal REIT and the REIT Manager is to build up the existing portfolio of hotel properties in Hong Kong comprised of: (a) Regal Airport Hotel, Regal Hongkong Hotel, Regal Kowloon Hotel, Regal Oriental Hotel and Regal Riverside Hotel (collectively, the "Initial Hotels"); and (b) iclub Wan Chai Hotel, iclub Sheung Wan Hotel and iclub Fortress Hill Hotel (collectively, the "iclub Hotels"), and to be a pre-eminent owner of quality international hotels and other properties with a primary focus in Hong Kong as well as to reinforce Regal REIT's status as a growing attractive option for investors.

#### THE REIT MANAGER AND THE TRUSTEE

The REIT Manager is licenced by the Securities and Futures Commission in Hong Kong (the "SFC") to undertake the regulated activity of asset management. The REIT Manager does not manage the five Initial Hotels or the three iclub Hotels directly.

The Trustee is DB Trustees (Hong Kong) Limited, a wholly-owned subsidiary of Deutsche Bank AG. The Trustee is qualified to act as a trustee for collective investment schemes authorised under the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong) (the "SFO"). In this role, the Trustee holds the assets of Regal REIT in trust for the benefit of the Unitholders as a whole and oversees the activities of the REIT Manager for compliance with the trust deed constituting Regal REIT (the "Trust Deed") and all regulatory requirements.

# THE RHIHL LESSEE AND THE HOTEL MANAGER

The Initial Hotels are leased to Favour Link International Limited (the "RHIHL Lessee"), a wholly-owned subsidiary of Regal Hotels International Holdings Limited ("RHIHL", together with its relevant subsidiaries, collectively, the "RHIHL Group"), with lease terms to expire on 31st December, 2020 under the relevant lease agreements and supplemental lease agreements (together, the "Initial Hotels Lease Agreements").

Regal Hotels International Limited, a wholly-owned subsidiary of RHIHL, was appointed as the hotel manager (the "Hotel Manager") under long-term hotel management agreements to manage the Initial Hotels (the "Initial Hotels Management Agreements") for a term of twenty years from 16th March, 2007. In December 2010, Regal REIT entered into another hotel management agreement with the Hotel Manager for the management of the hotel portion of iclub Wan Chai Hotel for a term of ten years from 1st January, 2011 to 31st December, 2020 (the "Wan Chai Hotel Management Agreement"). Since 1st January, 2011, the iclub Wan Chai Hotel has been self-operated and not leased out by Regal REIT.

On 10th February, 2014, Regal REIT acquired the iclub Sheung Wan Hotel and leased it to the RHIHL Lessee for hotel operations for the period from 10th February, 2014 to 31st December, 2019 under a lease agreement (the "SW Lease Agreement"), which is extendable at the option of Regal REIT for a further five years. The Hotel Manager was appointed as the hotel manager of the iclub Sheung Wan Hotel under a 10-year hotel management agreement (the "SW Hotel Management Agreement") commencing on 10th February, 2014. The iclub Sheung Wan Hotel commenced business operations in June 2014.

On 28th July, 2014, Regal REIT also acquired the iclub Fortress Hill Hotel and leased it to the RHIHL Lessee for hotel operations for the period from 28th July, 2014 to 31st December, 2019 under a lease agreement (the "FH Lease Agreement"), which is extendable at the option of Regal REIT for a further five years. The Hotel Manager was also appointed as the hotel manager of the iclub Fortress Hill Hotel under a 10-year hotel management agreement (the "FH Hotel Management Agreement") commencing on 28th July, 2014. The iclub Fortress Hill Hotel commenced business operations in September 2014.

# **HOTEL PORTFOLIO**

The portfolio of eight hotel properties of Regal REIT are strategically located in different districts in Hong Kong, enabling hotel guests to have easy and convenient access to the mass transit network and other public transportation networks. The Regal REIT's hotel portfolio is comprised of two hotel types, namely, full-service hotels, which offer a wide range of services including food and beverage outlets and other facilities, and select-service hotels, which offer contemporary design and are equipped with tech-savvy facilities.

Hotel Types	<b>District Location</b>	No. of Rooms	<b>Operations Mode</b>
Full-service hotels:			
Regal Airport Hotel	Chek Lap Kok	1,171	Under Lease
Regal Hongkong Hotel	Causeway Bay	481	Under Lease
Regal Kowloon Hotel	Tsim Sha Tsui	600	Under Lease
Regal Oriental Hotel	Kowloon City	494	Under Lease
Regal Riverside Hotel	Shatin	1,138	Under Lease
		3,884	
Select-service hotels:			
iclub Wan Chai Hotel	Wan Chai	99	Self-operated
iclub Sheung Wan Hotel	Sheung Wan	248	Under Lease
iclub Fortress Hill Hotel	Fortress Hill	338	Under Lease
		685	
Total		4,569	

# **RENTAL AND REVENUE STRUCTURE**

#### Initial Hotels - Rental Structure and Market Rental Package

Pursuant to the Initial Hotels Lease Agreements, for the years 2011 to 2020, the rental packages in respect of the Initial Hotels are determined on a yearly basis by a jointly appointed independent professional property valuer (expenses to be split equally between the RHIHL Lessee and Regal REIT). The determinations include the amount of market rents (inclusive of the amount of base rent (the "Base Rent") for each Initial Hotel, the variable rent (the "Variable Rent") sharing percentage and the RHIHL Lessee's contributions to the furniture, fixtures and equipment (the "FF&E") reserve calculated as a percentage of total hotel revenue) to be applied for each of the Initial Hotels for the relevant respective years from 2011 to 2020, together with the amount of the security deposit required (collectively, the "IH Market Rental Package").

# IH Market Rental Package for 2017

Mr. David Faulkner, as an independent professional property valuer, was jointly appointed in June 2016 to conduct rent reviews for the Initial Hotels for the year 2017. According to the determination of the IH Market Rental Package for the fiscal year 2017 of the Initial Hotels, the aggregate amount payable by the RHIHL Lessee as Base Rent was determined to be HK\$733.0 million, with Variable Rent continuing to be based on sharing 50% of the excess of the aggregate net property income ("NPI") from the operations of the Initial Hotels over the aggregate Base Rent thereof in 2017. No FF&E reserve is required to be contributed by the RHIHL Lessee and the obligation for such contribution rests with the lessors.

The RHIHL Lessee has provided third party guarantees as security deposits, issued by a licensed bank in Hong Kong, for an aggregate amount of HK\$183.25 million, which is equivalent to three months aggregate Base Rent of the Initial Hotels for the fiscal year 2017. Details of the IH Market Rental Package for 2017 can be referred to in an announcement published by the REIT Manager on 30th September, 2016.

#### IH Market Rental Package for 2018

The market rental review for the Initial Hotels for the fiscal year 2018 is to be conducted by Mr. David Faulkner, who determined the IH Market Rental Packages for 2011 through 2017, and the IH Market Rental Package for 2018 will be determined before the end of September 2017.

#### iclub Wan Chai Hotel - Revenue Structure

#### Hotel Portion

The hotel portion of iclub Wan Chai Hotel is managed by the Hotel Manager under the Wan Chai Hotel Management Agreement. Since 1st January, 2011 onwards, gross hotel revenue and the associated operating costs and expenses are accounted for directly by Regal REIT.

## Non-hotel Portions

iclub Wan Chai Hotel - non-hotel portions, comprised of a portion of the ground floor and the 27th to 29th floors of the premises, are let out to generate monthly rental income.

#### iclub Sheung Wan Hotel – Rental Structure

Pursuant to the SW Lease Agreement, the RHIHL Lessee is obligated to pay rentals in respect of the iclub Sheung Wan Hotel to Regal REIT for the period from 10th February, 2014 to 31st December, 2019, which is extendable at the option of Regal REIT for a further five years.

Regal REIT received fixed rentals for the leasing of the iclub Sheung Wan Hotel commencing from 10th February, 2014 to 9th February, 2017. Rental receipts for the first three years of the lease term were determined to be HK\$79.00 million, HK\$82.95 million and HK\$86.90 million, respectively.

Market rental reviews by a jointly appointed independent professional property valuer will take place for each of the remaining periods of the lease term from 10th February, 2017 to 31st December, 2017, from 1st January, 2018 to 31st December, 2018 and from 1st January, 2019 to 31st December, 2019, respectively, and any extension thereof to determine the market rental components (comprising the Base Rent, Variable Rent and lessee's contribution to the FF&E reserve) together with the amount of the security deposit required (collectively, the "SW Market Rental Package").

#### SW Market Rental Package for 2017

The same independent professional property valuer, Mr. David Faulkner, was jointly appointed by the lessor and the RHIHL Lessee in August 2016 to conduct a rent review for the iclub Sheung Wan Hotel for the period from 10th February, 2017 to 31st December, 2017 (the "SW 2017 Lease Year"). According to the determination of the SW Market Rental Package for the SW 2017 Lease Year, the pro-rated Base Rent to be payable by the RHIHL Lessee is HK\$36.5 million, with Variable Rent to be based on 50% of the excess of the NPI over the Base Rent. No FF&E reserve is required to be contributed by the RHIHL Lessee and the obligation for such contribution rests with the lessor. The RHIHL Lessee has provided a third party guarantee as a security deposit, issued by a licensed bank in Hong Kong, for an amount of HK\$10.541 million, which is equivalent to three months' Base Rent, rates and Government rent of the iclub Sheung Wan Hotel for the SW 2017 Lease Year. Details of the SW Market Rental Package for the SW 2017 Lease Year can be referred to in an announcement published by the REIT Manager on 16th November, 2016.

Mr. David Faulkner was re-appointed as the independent professional property valuer in June 2017 to determine the SW Market Rental Package for the fiscal year 2018 before the end of September 2017.

#### iclub Fortress Hill Hotel – Rental Structure

Pursuant to the FH Lease Agreement, the RHIHL Lessee is obligated to pay rentals in respect of the iclub Fortress Hill Hotel to Regal REIT for the period from 28th July, 2014 to 31st December, 2019, which is extendable at the option of Regal REIT for a further five years.

Regal REIT receives fixed rentals for the leasing of the iclub Fortress Hill Hotel commencing from 28th July, 2014 to 27th July, 2017. Rental receipts for the first three years of the lease term were determined to be HK\$82.50 million, HK\$86.625 million and HK\$90.75 million, respectively.

Market rental reviews by a jointly appointed independent professional property valuer take place for each of the remaining periods of the lease term from 28th July, 2017 to 31st December, 2018 and from 1st January, 2019 to 31st December, 2019, respectively, and any extension thereof to determine the market rental components (comprising the Base Rent, Variable Rent and lessee's contribution to the FF&E reserve) together with the amount of the security deposit required (collectively, the "FH Market Rental Package").

#### FH Market Rental Package for 2017/18

The same independent professional property valuer, Mr. David Faulkner, was jointly appointed by the lessor and the RHIHL Lessee in January 2017 to conduct a rent review for the iclub Fortress Hill Hotel for the period from 28th July, 2017 to 31st December, 2018 (the "FH 2017/18 Lease Year"). According to the determination of FH Market Rental Package for the FH 2017/18 Lease Year, the pro-rated Base Rents payable by the RHIHL Lessee for the periods from 28th July, 2017 to 31st December, 2017 and 1st January, 2018 to 31st December, 2018, are HK\$17.6 million and HK\$42.4 million, respectively, with Variable Rent to be based on 50% of the excess of the NPI over the Base Rent. Details of the FH Market Rental Package for the FH 2017/18 Lease Year can be referred to in an announcement published by the REIT Manager on 5th May, 2017.

# Furniture, Fixtures & Equipment Reserve

Regal REIT is obligated under the respective Initial Hotels Lease Agreements, Wan Chai Hotel Management Agreement and SW Hotel Management Agreement to maintain reserves to fund expenditures for replacements of FF&E in the respective hotels during the Interim Period. Pursuant to the SW Lease Agreement and the FH Lease Agreement, the RHIHL Lessee is required to fund the actual costs of any replacements and/or additional FF&E in the iclub Sheung Wan Hotel and the iclub Fortress Hill Hotel for the first three years of the respective lease terms.

During the Interim Period, Regal REIT contributed amounts equal to 2% of the total hotel revenue (i.e. the total of room revenue, food and beverage revenue and/or other income of the hotel properties) for each month and, as a result, HK\$19.2 million was contributed to the FF&E reserve with corresponding expenditures of HK\$19.9 million being recorded for the purposes intended.

#### **REVIEW OF OPERATIONS AND FINANCIAL RESULTS**

The results of the Group for the Interim Period are set out in the condensed consolidated financial statements.

#### Hotel Industry Conditions in Hong Kong

#### Visitor Arrivals to Hong Kong, 1H 2017 versus 1H 2016<sup>1</sup>

	1H 2017				
Visitors to Hong Kong by	(Percentage of	N	umber of visitors		
Geographical Regions	total visitors)	1H 2017	1H 2016	Variance	Variance %
Mainland China	75.1%	20,892,678	20,415,710	476,968	2.3%
South & Southeast Asia	6.6%	1,824,045	1,820,744	3,301	0.2%
North Asia	4.8%	1,338,324	1,186,738	151,586	12.8%
Taiwan	3.5%	987,099	986,919	180	0.0%
Europe, Africa & the Middle East	3.9%	1,084,886	1,085,343	(457)	(0.0%)
The Americas	3.2%	889,037	870,507	18,530	2.1%
Australia, New Zealand & South Pacific	1.2%	331,466	339,816	(8,350)	(2.5%)
Macau SAR	1.7%	461,348	454,497	6,851	1.5%
Total	100.0%	27,808,883	27,160,274	648,609	2.4%
Overnight visitors included in above	-	13,051,876	12,427,158	624,718	5.0%

During the first half of 2017, the visitor arrival numbers reported a rebound of approximately 0.6 million, representing a rise of 2.4% year-on-year.

Mainland China visitors increased by 2.3%, reaching approximately 20.9 million and accounting for 75.1% of the total arrivals to Hong Kong during the period.

Arrivals from short-haul markets comprising other Asian regions (including North Asia, South & Southeast Asia, Taiwan and Macau SAR), on the other hand, achieved a positive growth of 3.6%, aggregating to 4.6 million and representing 16.6% of the total visitor arrivals to Hong Kong.

<sup>1</sup> Source: Insights & Research, Hong Kong Tourism Board, "Visitor Arrival Statistics – Jun 2017", July 2017; "Visitor Arrival Statistics – Jun 2016", July 2016; the REIT Manager.

Visitors from long-haul markets remained stable and achieved minor growth. Visitor arrivals increased modestly by 0.4%, with total arrivals aggregating to 2.3 million. Visitors from the Americas rose with a growth of 2.1%, and, thereby, taking up 3.2% of total visitors. Arrivals from the Europe, Africa and the Middle East markets remained at stable levels, with the visitor numbers reaching approximately 1.1 million or 3.9% of total arrivals.

During the period, overnight staying visitors amounted to about 13.1 million, representing 46.9% of total arrivals, with growth of 5.0% as compared to the same period last year.

#### Review of Hotel Rooms Supply in Hong Kong

During the first quarter of 2017, the hotel room supply in Hong Kong reported an increase by 1,009 units, reflecting growth of 1.3% from 74,868 to 75,877 rooms. During the period, four new hotel properties opened. The number of hotel properties increased from 263 to 267, representing an increase by 1.5%. By the end of 2017, it is projected that the hotel room supply will reach 81,220 (FY2016: 74,868 units), for an anticipated growth of around 8.5% over the previous year.<sup>2</sup>

#### Industry Performance

Room Occupancy Rates, Average Room Rates and RevPAR (Revenue per available room) of the different categories of hotels are summarized below.

	Hong	, Kong Hotel M	arket Performa	ance (1H 2017	versus 1H 2016	) <sup>3</sup>
	Room Occu	pancy Rates	Average R	oom Rates	Rev	PAR
	1H 2017	1H 2016	1H 2017	1H 2016	1H 2017	1H 2016
Category	%	%	HK\$	HK\$	HK\$	HK\$
High Tariff A	84	81	2,026	2,149	1,702	1,741
High Tariff B	89	87	1,004	999	894	869
Medium Tariff	88	82	655	626	576	513
All Hotels	87	84	1,228	1,258	1,068	1,057

During the first half of 2017, with the rebound in the number of overnight visitors, the overall hotel occupancy rate reached 87%, which was up by 3 percentage points year-on-year. The industry-wide average room rate, on the other hand, showed a decrease of 2.4% to HK\$1,228 per night. Both factors contributed to a modest increase to the hotel industry's RevPAR by about HK\$11 or 1.0% year-on-year.

3 Source: Insights & Research, Hong Kong Tourism Board, "Hotel Room Occupancy Report – Jun 2017", July 2017; the REIT Manager.

<sup>2</sup> Source: Insights & Research, Hong Kong Tourism Board, "Hotel Supply Situation – as at Mar 2017", May 2017; the REIT Manager.

# Performance Highlights of Regal REIT

Regal REIT currently has an aggregate of 4,569 guestrooms and suites in eight hotel properties, with a total gross floor area of approximately 230,465 square meters, that are strategically located in Hong Kong.

The financial performance of Regal REIT with regard to operating results and net asset value rely on the underlying performance of the respective hotel businesses operated by the RHIHL Lessee and the self-operated iclub Wan Chai Hotel, all under the management of the Hotel Manager. The lease rentals provide secured income protection while Regal REIT will still be eligible to earn Variable Rent for the Initial Hotels and the iclub Sheung Wan Hotel from sharing of the respective excess NPI over Base Rent.

Overall, the property portfolio of Regal REIT achieved an operating performance which is at a similar level compared to the performance of the hotel market during the period under review.

#### Performance of the Initial Hotels

Total available room nights

Occupied room nights

Total hotel revenue, gross operating profit and net property income and statistics for the combined Initial Hotels for 1H 2017 versus 1H 2016 are set out below.

	1H 2017 HK\$'million	1H 2016 HK\$′million	Variance HK\$'million	Variance %
Operating Results				
Room revenue	577.1	544.7	32.4	5.9%
Food and beverage revenue	327.2	299.6	27.6	9.2%
Other income	15.7	17.2	(1.5)	(8.7%)
Total hotel revenue	920.0	861.5	58.5	6.8%
Operating expenses	(540.3)	(507.4)	(32.9)	(6.5%)
Gross operating profit	379.7	354.1	25.6	7.2%
Other expenses	(32.2)	(33.9)	1.7	5.0%
Net rental income	21.1	19.0	2.1	11.1%
Net property income	368.6	339.2	29.4	8.7%
Statistics				
Average room rate	HK\$954.47	HK\$932.62	HK\$21.85	2.3%
Occupancy rate	86.0%	82.6%	3.4%	4.1%
RevPAR	HK\$820.90	HK\$770.44	HK\$50.46	6.5%

The local hotel market has experienced encouraging rebound since the fourth quarter of 2016 and the trend continued in the first half of 2017. With this underlying strong fundamental, total hotel revenue of the Initial Hotels reported a year-on-year increase of HK\$58.5 million or by 6.8% to HK\$920.0 million (1H 2016: HK\$861.5 million). Gross operating profit increased HK\$25.6 million or 7.2% to HK\$379.7 million (1H 2016: HK\$354.1 million). Likewise, the NPI achieved HK\$368.6 million, representing a growth of HK\$29.4 million or 8.7% as compared with the same period last year (1H 2016: HK\$339.2 million).

703,004

604,623

706,888

583,957

(3,884)

20,666

(0.5%)

3.5%

For the period under review, the average occupancy rate of the Initial Hotels attained 86.0% (1H 2016: 82.6%). The average room rate recorded an increase of 2.3%, reaching HK\$954.47 (1H 2016: HK\$932.62). As a result, the RevPAR of the Initial Hotels was HK\$820.90 (1H 2016: HK\$770.44), representing an increase of 6.5% year-on-year.

#### **Base Rent**

According to the 2017 IH Market Rental Package, Regal REIT received Base Rent in the form of cash for each Initial Hotel on a monthly basis. During the Interim Period, Regal REIT earned and received aggregate Base Rent of HK\$366.5 million.

#### Variable Rent

Regal REIT is entitled to receive Variable Rent through the sharing of aggregate profits from the Initial Hotels' operations over the Base Rent payments. For the period under review, as the aggregate NPI from hotel operations of the Initial Hotels was HK\$368.6 million, Regal REIT is entitled to a Variable Rent of HK\$1.1 million based on 50% sharing of the excess of the aggregate NPI over the aggregate Base Rent.

#### Performance of iclub Wan Chai Hotel

During the period under review, the average occupancy rate of iclub Wan Chai Hotel was 96.6%. The average room rate reached HK\$943, or an increase of 4.9% from the approximate HK\$899 as reported in the same period last year.

For the six months ended 30th June, 2017, iclub Wan Chai Hotel - hotel portion contributed gross hotel revenue of HK\$16.3 million and incurred operating costs and expenses amounting to HK\$8.8 million. For the non-hotel portions comprising retail and commercial premises, rental income of HK\$3.3 million was generated under the leases for the period under review. As a result, the NPI generated from the property amounted to HK\$10.6 million for the Interim Period.

#### Performance of iclub Sheung Wan Hotel

During the Interim Period, the iclub Sheung Wan Hotel achieved an overall occupancy rate of 92.5% with an average daily room rate of approximately HK\$799 and, therefore, achieved a steady performance. NPI for the period under review was HK\$18.1 million, representing an increase of 10.4% as compared to HK\$16.4 million for the same period last year.

During the period from 1st January, 2017 to 9th February, 2017, Regal REIT earned fixed rental income of HK\$9.5 million in accordance to the terms of the SW Lease Agreement that took effect from the acquisition completion date of 10th February, 2014. For the period thereafter (i.e. from 10th February, 2017 to 30th June, 2017), Regal REIT received HK\$16.0 million of pro-rated Base Rent, pursuant to the SW Market Rental Package. No Variable Rent was earned as the pro-rated NPI fell short of the pro-rated Base Rent payments. In aggregate, Regal REIT received fixed rentals and pro-rated Base Rent of HK\$25.5 million during the Interim Period.

#### Performance of iclub Fortress Hill Hotel

The iclub Fortress Hill Hotel achieved an 87.3% occupancy rate and an average daily room rate of HK\$603 for the Interim Period. During the period under review, Regal REIT received fixed rentals of HK\$45.4 million, as pre-determined in accordance with the terms of the FH Lease Agreement that took effect from the acquisition completion date of 28th July, 2014; while accounting rental income of HK\$42.9 million was recognised on the straight-line basis.

# **Capital Additions Projects**

A total of up to 426 guestrooms and suites within the five Initial Hotels were scheduled to be taken out of operation at different times in 2017 for renovation and upgrading work under an ongoing asset enhancement programme, out of which, renovation work for 50 rooms had been completed on or before 30th June, 2017 and the rooms put back in operation. In addition, certain replacement projects in respect of building services installations have also been planned and are on-going in the five Initial Hotels.

# Net Rental and Hotel Income

An analysis of the net rental and hotel income for the Interim Period compared to the corresponding period in 2016 is set out below.

	Six months ended 30th June, 2017		Six months er 30th June, 20	
	HK\$'million	%	HK\$'million	%
Initial Hotels				
Base Rent	366.5	79.5	366.0	77.1
Variable Rent	1.1	0.2	0.0	0.0
Other income	5.7	1.2	5.0	1.1
iclub Sheung Wan Hotel				
Rental income	25.1	5.6	41.3	8.7
iclub Fortress Hill Hotel				
Rental income	42.9	9.3	43.2	9.1
iclub Wan Chai Hotel				
Gross hotel revenue	16.3	3.5	15.8	3.3
Rental income	3.3	0.7	3.4	0.7
Gross rental and hotel income	460.9	100.0	474.7	100.0
Property operating expenses	(6.1)	(1.3)	(5.4)	(1.1)
Hotel operating expenses	(8.8)	(1.9)	(8.5)	(1.8)
Net rental and hotel income	446.0	96.8	460.8	97.1

During the Interim Period, net rental and hotel income represented 96.8% of the gross rental and hotel income, after the deduction of property and hotel operating expenses. The management services of the hotel properties are undertaken by the Hotel Manager under the relevant hotel management agreements with respect to the Initial Hotels, iclub Wan Chai Hotel, iclub Sheung Wan Hotel and iclub Fortress Hill Hotel.

# Net Assets Attributable to Unitholders

As at 30th June, 2017, net assets attributable to Unitholders amounted to HK\$14,995.6 million (31st December, 2016: HK\$13,437.9 million), representing net asset value ("**NAV**") per Unit attributable to Unitholders of HK\$4.604, which was above the NAV of HK\$4.125 per Unit as at 31st December, 2016 mainly due to the increase in the fair value of the property portfolio.

# Valuation of the Property Portfolio

As at 30th June, 2017, Regal REIT's overall property portfolio was valued at HK\$23,838.0 million (31st December, 2016: HK\$22,222.0 million). The property portfolio is comprised of (i) the five Initial Hotels, the iclub Sheung Wan Hotel, the iclub Fortress Hill Hotel and the non-hotel portions of the iclub Wan Chai Hotel that are classified as investment properties; and (ii) the owner-operated hotel portion of the iclub Wan Chai Hotel which is classified as property, plant and equipment.

Valuations of the properties as at 30th June, 2017 and 31st December, 2016 are tabulated below.

Property	Location	30 Jun 2017 Valuation HK\$ million	31 Dec 2016 Valuation HK\$ million	% Change
Initial Hotels:				
Regal Airport Hotel	Lantau Island	3,700	3,440	+7.6%
Regal Hongkong Hotel	HK Island	4,120	3,830	+7.6%
Regal Kowloon Hotel	Kowloon	5,530	5,150	+7.4%
Regal Oriental Hotel	Kowloon	1,840	1,730	+6.4%
Regal Riverside Hotel	New Territories	4,640	4,320	+7.4%
		19,830	18,470	+7.4%
iclub Hotels:				
iclub Wan Chai Hotel	HK Island	868	808	+7.4%
iclub Sheung Wan Hotel	HK Island	1,534	1,439	+6.6%
iclub Fortress Hill Hotel	HK Island	1,606	1,505	+6.7%
Overall property portfolio		23,838	22,222	+7.3%

The valuations of the property portfolio as at 30th June, 2017 were conducted by Colliers International (Hong Kong) Limited ("Colliers"), the principal valuer of Regal REIT appointed by the Trustee with a term of three years commencing in December 2015 pursuant to the provisions of the Code on Real Estate Investment Trusts (the "REIT Code").

Colliers, an independent professional property valuer, assessed the market values of the property portfolio subject to the lease agreements, hotel operations and the hotel management agreements and in accordance with "The HKIS Valuation Standards (2012 Edition)", the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Listing Rules") and the REIT Code. Colliers used the discounted cash flow ("DCF") method based on key assumptions such as hotel room occupancies, hotel average room rates, terminal capitalisation rates and discount rates. The market approach was also used as a check on the valuation derived from the DCF method.

# DISTRIBUTABLE INCOME AND DISTRIBUTION POLICY

Pursuant to the Trust Deed, Regal REIT is required to ensure that the total amount distributed to Unitholders shall not be less than 90% of Regal REIT's total distributable income for each financial year and the current policy of the REIT Manager is to comply with such requirement. The amount of any distribution for the interim period of each financial year is at the discretion of the REIT Manager.

The unaudited distributable income for the Interim Period amounted to HK\$242.7 million, representing an entitlement of approximate HK\$0.0745 per Unit.

# **Interim Distribution for 2017**

The Board of Directors of the REIT Manager has resolved to declare an interim distribution of HK\$0.074 per Unit for the Interim Period. The interim distribution will be payable to Unitholders on the Register of Unitholders on 14th September, 2017.

# **Closure of Register of Unitholders**

The Register of Unitholders will be closed from Monday, 11th September, 2017 to Thursday, 14th September, 2017, both days inclusive, during which period no transfers of Units will be effected. In order to qualify for the interim distribution for 2017, all Unit certificates with completed transfer forms must be lodged with Regal REIT's Unit registrar, Computershare Hong Kong Investor Services Limited, no later than 4:30 p.m. on Friday, 8th September, 2017. The relevant distribution warrants are expected to be despatched on or about 28th September, 2017.

# FINANCIAL REVIEW AND FINANCING STRATEGY

The REIT Manager has continued to adopt a prudent approach to ensure that the leverage ratios do not exceed thresholds prescribed under the REIT Code and the financial covenants of the relevant loan facility agreements. As at 30th June, 2017, Regal REIT had unsecured notes due in 2018 for an aggregate nominal principal amount of HK\$1,945.9 million and bank loan facilities of up to HK\$7,555.0 million with different maturity terms.

# **Regal REIT Medium Term Note Programme and Notes Issuance**

In January 2013, Regal REIT announced the establishment and listing of a US\$1.0 billion medium term note programme (the "MTN Programme") which was intended to serve as a funding platform to finance the planned expansion of Regal REIT.

As at 30th June, 2017, the outstanding notes issued in March 2013 and May 2013 have an aggregate nominal principal amount of HK\$1,945.9 million, with maturities in March 2018 and May 2018, respectively. As both tranches of the outstanding notes will mature within the next twelve month period, the REIT Manager has started discussions with different financial institutions to work out the most beneficial alternative for the refinancing of the outstanding notes and a refinancing proposal is expected to be finalised before the end of 2017.

#### Loan Financing

As at 30th June, 2017, Regal REIT had loan facilities aggregating HK\$7,555.0 million, comprised of: (a) term and revolving loan facilities of up to HK\$5,500.0 million secured by four of the five Initial Hotels; (b) a term loan facility of HK\$440.0 million secured by the iclub Wan Chai Hotel; (c) term and revolving loan facilities of up to HK\$790.0 million secured by the iclub Sheung Wan Hotel; and (d) term and revolving loan facilities of up to HK\$825.0 million secured by the iclub Fortress Hill Hotel.

#### Financing for the Initial Hotels

On 12th September, 2016, Regal REIT, through wholly-owned subsidiaries, entered into a new facility agreement for a term loan facility of HK\$4,500.0 million and a revolving loan facility of up to HK\$1,000.0 million (the "2016 IH Facilities"), for a term of five years to September 2021. The 2016 IH Facilities are secured by four of the five Initial Hotels, namely, Regal Airport Hotel, Regal Hongkong Hotel, Regal Oriental Hotel and Regal Riverside Hotel. The term loan portion of the 2016 IH Facilities was wholly drawn in September 2016 to repay the previous term loan facility of the same amount, which was originally due to mature in July 2018 and bore a higher interest margin; while the revolving loan portion was intended for general corporate funding purposes. The 2016 IH Facilities bear Hong Kong Interbank Offered Rate (HIBOR)-based interest. As at 30th June, 2017, the 2016 IH Facilities had an outstanding term loan portion of HK\$4,500.0 million and a drawdown on the revolving loan facility of HK\$380.0 million.

#### Financing for iclub Wan Chai Hotel

The term loan facility agreement for a principal amount of HK\$440.0 million (the "2014 WC Facility"), with a term of five years to December 2019, was entered into by a wholly-owned subsidiary of Regal REIT on 22nd December, 2014. The 2014 WC Facility, secured by the iclub Wan Chai Hotel, and bearing HIBOR-based interest throughout its term, was fully drawndown in December 2014. As at 30th June, 2017, the outstanding amount on 2014 WC Facility was HK\$440.0 million.

#### Financing for iclub Sheung Wan Hotel

On 10th February, 2014, Regal REIT, through a wholly-owned subsidiary, arranged a bilateral loan facility of up to HK\$790.0 million, comprised of a term loan facility of HK\$632.0 million and a revolving loan facility of up to HK\$158.0 million, secured by the iclub Sheung Wan Hotel (the "2014 SW Facilities"). The 2014 SW Facilities, used primarily to complete the acquisition of the iclub Sheung Wan Hotel after deduction of the deposit of HK\$948.0 million from the purchase consideration, bears HIBOR-based interest and has a term of five years to February 2019. As at 30th June, 2017, the utilised amount of the 2014 SW Facilities was HK\$632.0 million, representing the full amount of the term loan facility.

#### Financing for iclub Fortress Hill Hotel

Regal REIT, through a wholly-owned subsidiary, arranged another bilateral loan facility of up to HK\$825.0 million, comprised of a term loan facility of HK\$660.0 million and a revolving loan facility of up to HK\$165.0 million, secured by the iclub Fortress Hill Hotel (the "2014 FH Facilities") on 28th July, 2014. The 2014 FH Facilities, arranged primarily to complete the acquisition of the iclub Fortress Hill Hotel after deduction of the refundable cash collateral of HK\$990.0 million from the purchase consideration, bears HIBOR-based interest and has a term of five years to July 2019. As at 30th June, 2017, the outstanding amount of the 2014 FH Facilities was HK\$660.0 million, representing the full amount of the term loan facility.

# **Managing Fluctuations in Interest Rates**

During the Interim Period, the low interest rate environment continued, with the actual 1-month HIBOR margin fluctuating within the range of around 0.35% per annum to 0.75% per annum<sup>4</sup>, and was at 0.465% per annum as at 30th June, 2017. As at 30th June, 2017, the interest cost components in respect of the aggregate loan facilities are all subject to floating HIBOR-based interest rates. The REIT Manager is continuously monitoring the interest rate trends and assessing any need to contain or hedge the exposure of the finance costs and any impact that may arise from interest rate hikes.

# Gearing and Cash

As at 30th June, 2017, the gearing ratio of Regal REIT was 35.4% (30th June, 2016: 37.1%), being the gross amount of the outstanding debts and loans aggregating HK\$8,557.9 million, which takes into account: (a) the debts in relation to the notes issued in March 2013 and May 2013 under the MTN Programme for an aggregate amount of HK\$1,945.9 million; (b) the 2016 IH Facilities of HK\$4,880.0 million; (c) the 2014 WC Facility of HK\$440.0 million; (d) the 2014 SW Facilities of HK\$632.0 million; and (e) the 2014 FH Facilities of HK\$660.0 million, as compared to the total gross assets of Regal REIT of HK\$24,158.6 million, which is below the maximum threshold of 45% as permitted under the REIT Code.

As at 30th June, 2017, Regal REIT had a total of HK\$36.3 million in unrestricted and HK\$71.3 million in restricted cash balances and bank deposits, and unutilised revolving loan facilities of HK\$943.0 million. Regal REIT maintains adequate cash reserves and revolving loan facilities and receives timely payments of rental income to satisfy its financial commitments as well as working capital requirements on an on-going basis.

# Pledged Assets

As at 30th June, 2017, seven of the eight Regal REIT's properties, namely, Regal Airport Hotel, Regal Hongkong Hotel, Regal Oriental Hotel, Regal Riverside Hotel, iclub Wan Chai Hotel, iclub Sheung Wan Hotel and iclub Fortress Hill Hotel, with an aggregate carrying value of HK\$18,308.0 million, were pledged to secure bank loan facilities granted to Regal REIT.

4 Hong Kong Dollar HIBOR Fixings 1-Month: Bloomberg 2017.01.01 to 2017.06.30.

# **OTHER INFORMATION AND DISCLOSURES**

#### **PUBLIC FLOAT**

As at 30th June, 2017, there were 3,257,431,189 Units in issue.

Based on information that is publicly available to the REIT Manager and as reported to the Directors of the REIT Manager, more than 25% of the issued Units were held by independent public Unitholders as at 30th June, 2017.

#### **NEW UNITS ISSUED**

There were no new Units allotted and issued during the Interim Period.

# **EMPLOYEES**

Regal REIT is managed by the REIT Manager and the Trustee. By contracting out such services, Regal REIT does not employ any staff in its own right.

# **BUY-BACK, SALE OR REDEMPTION OF UNITS**

There were no buys-back, sales or redemptions of Units during the Interim Period.

# MATERIAL ACQUISITIONS OR DISPOSALS OF REAL ESTATE

On 29th June, 2017, Regal REIT, acting through the Trustee, entered into a sale and purchase agreement for the purchase of the entire equity interests in a group of companies that own the iclub Ma Tau Wai Hotel in Kowloon from P&R Holdings Limited, a joint venture 50-50 owned by each of RHIHL and Paliburg Holdings Limited, the listed holding company of RHIHL, at a consideration of HK\$1,360 million. The iclub Ma Tau Wai Hotel is a new hotel with 340 guestrooms which only commenced business operations in May 2017. The proposed acquisition was approved by the independent Unitholders at the extraordinary general meeting held on 20th July, 2017. The proposed acquisition is expected to be completed in September 2017, subject to the satisfactory fulfilment of the other conditions precedent.

Full details of the proposed acquisition, which is an event after the reporting period, can be referred to the related circular to the Unitholders dated 30th June, 2017 and the related announcements dated 30th June, 2017 and 20th July, 2017 published by the REIT Manager.

Saved as disclosed herein, Regal REIT did not enter into any real estate acquisition or disposal transactions during the Interim Period.

#### **OTHER INVESTMENTS**

Regal REIT did not engage or participate in any Property Development and Related Activities (as defined in the REIT Code) nor invest in any Relevant Investments (as defined in the REIT Code) during the Interim Period.

# FOREIGN ACCOUNT TAX COMPLIANCE ACT

Under the Foreign Account Tax Compliance Act ("FATCA") issued by the government of the United States ("US"), US taxpayers holding foreign financial accounts are subject to US tax obligations. Regal REIT, acting on professional tax opinions and legal advice from its legal advisor, has registered as a foreign financial institution (the "FFI") with the US Internal Revenue Service and has complied with FATCA reporting in respect of certain details on Unitholders who are US taxpayers in compliance with the related requirements before the stipulated deadline applicable to all FFIs in Hong Kong.

The REIT Manager seeks to ensure good corporate governance through high levels of transparency, equal treatment of Unitholders, compliance with applicable laws and regulations and by appointing independent and well-qualified board members.

The REIT Manager has adopted a compliance manual for use in relation to the management and operation of Regal REIT (the "Compliance Manual"). The Compliance Manual sets out the key processes, systems and policies and procedures to guide operations and, thereby, set a high standard of corporate governance to ensure relevant regulations and legislation are adhered to.

During the Interim Period, Regal REIT and the REIT Manager have complied with the provisions of the Compliance Manual, the Trust Deed and the REIT Code and the relevant provisions of the SFO and the Listing Rules which are applicable to Regal REIT.

# **AUTHORISATION STRUCTURE**

Regal REIT is a collective investment scheme authorised by the SFC under section 104 of the SFO and regulated by the provisions of the REIT Code and constituted by the Trust Deed.

The REIT Manager is licensed by the SFC under the SFO to conduct regulated activities related to asset management. During the period under review, Mr. Johnny Chen Sing Hung and Mr. Simon Lam Man Lim were appointed as the Responsible Officers of the REIT Manager. Mr. Yip Yat Wa ceased to act as the Responsible Officer of the REIT Manager on 8th May, 2017.

The Trustee is registered as a trust company and is qualified to act as a trustee for collective investment schemes authorised under the SFO pursuant to the REIT Code.

# **BOARD OF DIRECTORS OF THE REIT MANAGER**

The board of directors of the REIT Manager (the "Board") is responsible for overseeing the overall governance of the REIT Manager and the day-to-day management of the REIT Manager's affairs and the conduct of its business. The Board has established a framework for the management of Regal REIT, including systems of internal control and business risk management processes. The Board currently comprises two Executive Directors, five Non-executive Directors and four Independent Non-executive Directors.

# DEALINGS IN SECURITIES OF REGAL REIT BY DIRECTORS OR THE REIT MANAGER

The REIT Manager has adopted the "Code Governing Dealings in Units by Directors or the REIT Manager" (the "Units Dealings Code") governing dealings in the securities of Regal REIT by the Directors and the REIT Manager as set out in the Compliance Manual, on terms no less exacting than the required standards of the Model Code for Securities Transactions by Directors of Listed Issuers as set out in Appendix 10 of the Listing Rules (the "Model Code"). The Units Dealings Code may be extended to senior executives, officers and other employees of the REIT Manager as the Board may determine. Following specific enquiries by the REIT Manager, the Directors of the REIT Manager and the REIT Manager have confirmed that they have complied with the required standards under the Model Code and the Units Dealings Code during the Interim Period.

#### **CHANGE OF INFORMATION OF DIRECTORS**

There are no change in the information of the Directors of the REIT Manager since the publication of the 2016 annual report of Regal REIT.

#### **REVIEW OF INTERIM REPORT**

The Disclosure Committee and the Audit Committee of the REIT Manager have reviewed the interim report of Regal REIT for the six-month period from 1st January, 2017 to 30th June, 2017, in conjunction with Regal REIT's external auditor. The review report of the external auditor is set out in the section "Report on Review of Interim Financial Information" contained in this Interim Report.

# **CONNECTED PARTY TRANSACTIONS**

During the period under review, Regal REIT and the other companies or entities held or controlled by Regal REIT (collectively, the "Regal REIT Group") entered into a number of continuing transactions with its connected persons (defined in paragraph 8.1 of the REIT Code), as listed below, which constitute connected party transactions of Regal REIT within the meaning of the REIT Code:

- (i) the REIT Manager and the other companies or entities held or controlled by Regal Hotels International Holdings Limited ("RHIHL") (collectively, the "RHIHL Connected Persons Group");
- (ii) the companies and entities held or controlled by Paliburg Holdings Limited ("PHL") (collectively, the "PHL Connected Persons Group");
- (iii) the Trustee and companies within the same group or otherwise "associated" with the Trustee (collectively, the "Trustee Connected Persons Group"); and
- (iv) Colliers International (Hong Kong) Limited ("Colliers"), the principal valuer of Regal REIT, and companies within the same group or otherwise "associated" with Colliers (collectively, the "Valuer Connected Persons Group").

# **RHIHL CONNECTED PERSONS GROUP**

#### (a) Initial Hotels Lease Agreements

Each of Bauhinia Hotels Limited, Cityability Limited, Gala Hotels Limited, Regal Riverside Hotel Limited and Ricobem Limited, in relation to Regal Airport Hotel, Regal Hongkong Hotel, Regal Oriental Hotel, Regal Riverside Hotel and Regal Kowloon Hotel, the direct owners of the Initial Hotels, respectively, (collectively, the "Initial Hotel – Property Companies" and each referred to as the "Initial Hotel – Property Company") entered into separate Initial Hotels Lease Agreements with Favour Link International Limited (the "RHIHL Lessee") in relation to the leasing of the Initial Hotels on 16th March, 2007 (as amended by the first supplemental lease agreement on 12th February, 2010 and second supplemental lease agreement on 12th March, 2015). The RHIHL Lessee is a member of the RHIHL Connected Persons Group. The terms of the Initial Hotels Lease Agreements has extended further five years to 31st December, 2020.

Under the terms of each Initial Hotels Lease Agreement (as may be amended from time to time), the RHIHL Lessee makes lease payments to the Initial Hotel – Property Company and is entitled to operate and manage the Initial Hotel owned by the Initial Hotel – Property Company and, accordingly, all income received from the operation of the relevant Initial Hotel shall, during the term of the Initial Hotels Lease Agreements, be retained by the RHIHL Lessee.

During the Interim Period, total contractual lease income under the Initial Hotels Lease Agreements amounted to approximately HK\$373.3 million including Base Rent, Variable Rent and other income.

# (b) Initial Hotels Management Agreements

Under the terms of each Initial Hotels Lease Agreement, the RHIHL Lessee has delegated the operation and management of the relevant Initial Hotel to Regal Hotels International Limited (the "Hotel Manager") by entering into the Initial Hotels Management Agreement with the Hotel Manager for a term of twenty years from 16th March, 2007. The RHIHL Lessee and the Hotel Manager are both members of the RHIHL Connected Persons Group.

Each Initial Hotel – Property Company is also a party to the Initial Hotels Management Agreement on terms including that, upon the expiry or termination of any Initial Hotels Lease Agreement, the Hotel Manager will continue to manage the relevant Initial Hotel in accordance with the Initial Hotels Management Agreement.

# (c) Initial Hotels Lease Guarantees

RHIHL, a member of the RHIHL Connected Persons Group, has guaranteed to pay all amounts from time to time owing or payable by the RHIHL Lessee to the Initial Hotel – Property Companies under the Initial Hotels Lease Agreements, when the same become due, together with other charges and outgoings, interest, default interest, fees and costs by entering into the lease guarantees (as amended by first supplemental lease guarantee on 12th March, 2015) (the "Initial Hotels Lease Guarantees"). The Initial Hotels Lease Guarantees also contain indemnities in respect of all guaranteed liabilities.

# (d) Initial Hotels Deed of Trade Mark Licence

Regal International Limited, a member of the RHIHL Connected Persons Group, entered into a deed of trade mark licence (the "Initial Hotels Deed of Trade Mark Licence") with the REIT Manager and Regal REIT Group on 2nd March, 2007. Regal International Limited granted to the REIT Manager and each Initial Hotel – Property Company, inter alia, a non-exclusive and non-transferable licence to use its registered trade marks or service marks, in any jurisdiction where such marks are registered and free of any royalty, for the purpose of describing the ownership of each Initial Hotel and/or uses in connection with the business of each Initial Hotel.

# (e) Wan Chai Hotel Management Agreement

On 23rd December, 2010, Regal REIT (via Sonnix Limited (the "iclub Wan Chai Hotel – Property Company")) entered into the Wan Chai Hotel Management Agreement with the Hotel Manager, a member of the RHIHL Connected Persons Group, in respect of the management of the business of iclub Wan Chai Hotel for a 10-year term commencing on 1st January, 2011 and expiring on 31st December, 2020, at management fees comprised of a base fee which is equal to 2% of the gross hotel revenue derived from iclub Wan Chai Hotel and incentive fees equal to 5% of the gross operating profit of iclub Wan Chai Hotel over the base fee and certain fixed charges for each fiscal year during the term of the Wan Chai Hotel Management Agreement.

During the Interim Period, total management fees under the Wan Chai Hotel Management Agreement amounted to approximately HK\$0.7 million.

# (f) SW Lease Agreement

Regal REIT (via Tristan Limited (the "iclub Sheung Wan Hotel – Property Company")) entered into the SW Lease Agreement in relation to the leasing of the iclub Sheung Wan Hotel with the RHIHL Lessee, a member of the RHIHL Connected Persons Group, on 10th February, 2014. The term of the SW Lease Agreement expires on 31st December, 2019, which is extendable at the option of Regal REIT for a further five years. Under the terms of the SW Lease Agreement, the RHIHL Lessee makes lease payments to the iclub Sheung Wan Hotel – Property Company and is entitled to operate and manage the iclub Sheung Wan Hotel owned by the iclub Sheung Wan Hotel – Property Company and, accordingly, all income received from the iclub Sheung Wan Hotel shall, during the term of the SW Lease Agreement, be retained by the RHIHL Lessee.

During the Interim Period, total contractual cash rental receipts under the SW Lease Agreement amounted to approximately HK\$25.5 million.

# (g) SW Lease Guarantee

Pursuant to a lease guarantee entered into on 10th February, 2014 (the "SW Lease Guarantee"), RHIHL, a member of the RHIHL Connected Persons Group, has guaranteed: (a) the RHIHL Lessee's obligations to pay to the iclub Sheung Wan Hotel – Property Company and the Trustee, on demand by the iclub Sheung Wan Hotel – Property Company or the Trustee (on behalf of Regal REIT and at the direction of the REIT Manager), all amounts (including, without limitation, all rents, other charges and outgoings, interest, default interest, fees and costs) from time to time owing or payable to the iclub Sheung Wan Hotel – Property Company under the SW Lease Agreement; and (b) the due observance and performance of all terms, conditions, covenants, agreements and obligations contained in the SW Lease Agreement, and on the part of the RHIHL Lessee, to be observed and performed.

#### (h) SW Hotel Management Agreement

Regal REIT (via the iclub Sheung Wan Hotel – Property Company) entered into the SW Hotel Management Agreement with the Hotel Manager, a member of the RHIHL Connected Persons Group, in respect of the management of the business of iclub Sheung Wan Hotel for a 10-year term commencing on 10th February, 2014. The Hotel Manager is engaged to act as the exclusive operator and manager of the iclub Sheung Wan Hotel to supervise, direct and control the management, operation and promotion of the business of the iclub Sheung Wan Hotel during the operating term of the SW Hotel Management Agreement.

## (i) FH Lease Agreement

Regal REIT (via Wise Decade Investments Limited (the "iclub Fortress Hill Hotel – Property Company")) entered into the FH Lease Agreement in relation to the leasing of the iclub Fortress Hill Hotel with the RHIHL Lessee, a member of the RHIHL Connected Persons Group, on 28th July, 2014. The term of the FH Lease Agreement expires on 31st December, 2019, which is extendable at the option of Regal REIT for a further five years. Under the terms of the FH Lease Agreement, the RHIHL Lessee makes lease payments to the iclub Fortress Hill Hotel – Property Company and is entitled to operate and manage the iclub Fortress Hill Hotel owned by the iclub Fortress Hill Hotel – Property Company and, accordingly, all income received from the iclub Fortress Hill Hotel shall, during the term of the FH Lease Agreement, be retained by the RHIHL Lessee.

During the Interim Period, total contractual cash rental receipts under the FH Lease Agreement amounted to approximately HK\$45.4 million.

# (j) FH Lease Guarantee

Pursuant to a lease guarantee entered into on 28th July, 2014 (the "FH Lease Guarantee"), RHIHL, a member of the RHIHL Connected Persons Group, has guaranteed: (a) the RHIHL Lessee's obligations to pay to the iclub Fortress Hill Hotel – Property Company and the Trustee, on demand by the iclub Fortress Hill Hotel – Property Company or the Trustee (on behalf of Regal REIT and at the direction of the REIT Manager), all amounts (including, without limitation, all rents, other charges and outgoings, interest, default interest, fees and costs) from time to time owing or payable to the iclub Fortress Hill Hotel – Property Company under the FH Lease Agreement; and (b) the due observance and performance of all terms, conditions, covenants, agreements and obligations contained in the FH Lease Agreement, and on the part of the RHIHL Lessee, to be observed and performed.

# (k) FH Hotel Management Agreement

Regal REIT (via the iclub Fortress Hill Hotel – Property Company) entered into the FH Hotel Management Agreement with the Hotel Manager, a member of the RHIHL Connected Persons Group, in respect of the management of the business of iclub Fortress Hill Hotel for a 10-year term commencing on 28th July, 2014. The Hotel Manager is engaged to act as the exclusive operator and manager of the iclub Fortress Hill Hotel to supervise, direct and control the management, operation and promotion of the business of the iclub Fortress Hill Hotel during the operating term of the FH Hotel Management Agreement.

# (I) Tenancy Agreement

On 19th January, 2017, Regal REIT (via the iclub Wan Chai Hotel – Property Company), as landlord, entered into a tenancy agreement (the "Tenancy Agreement") with Cheerview Limited, a member of the RHIHL Connected Persons Group, as tenant (the "RHIHL Tenant"), for the leasing of Shop Nos. A and B, G/F., No. 211 Johnston Road, Wanchai, Hong Kong, which is part of the iclub Wan Chai Hotel, for a 3-year term commencing on 20th January, 2017 (the "Tenancy Agreement") at a rental of HK\$140,000 per calendar month, exclusive of air-conditioning charges, management fees, government rates and other outgoing expenses, payable monthly in advance, with a rent-free period of two months from 20th January, 2017 to 19th March, 2017. Pursuant to the terms of the Tenancy Agreement, the RHIHL Tenant shall be entitled to an option to renew the Tenancy Agreement for a further three years from the date of expiry of the Tenancy Agreement at a market rent to be determined by the principal valuer of Regal REIT. Reference can be made to the related announcement dated 20th January, 2017 published by the REIT Manager for further details of the Tenancy Agreement.

During the Interim Period, total contractual lease income under the Tenancy Agreement amounted to HK\$0.6 million.

# **REIT Manager Fees**

Regal Portfolio Management Limited, a member of the RHIHL Connected Persons Group, was appointed as the REIT Manager of Regal REIT. REIT Manager fees aggregating approximately HK\$47.0 million for such services rendered during the Interim Period were settled and/or are to be settled pursuant to the provisions of the Trust Deed.

# Waivers from Strict Compliance

(i) A waiver (the "Initial Hotels – RHIHL Connected Persons Group's Waiver") from strict compliance with the disclosure and Unitholders' approval requirements under Chapter 8 of the REIT Code, in respect of the Initial Hotels Lease Agreements, the Initial Hotels Management Agreements, the Initial Hotels Lease Guarantees and the Initial Hotels Deed of Trade Mark Licence described above, was granted by the SFC on 5th March, 2007 subject to the terms and conditions as set out in the offering circular dated 19th March, 2007 issued by the REIT Manager (the "Offering Circular"). On 14th April, 2015, the SFC further extended its waiver term of the Initial Hotels – RHIHL Connected Persons Group's Waiver in respect of the Initial Hotels Lease Agreements, so that such waiver will only cease on the date of expiry (being 31st December, 2020) or termination of such agreements, whichever is earlier. Reference can be made to the related announcement dated 14th April, 2015 published by the REIT Manager.

During the Interim Period, Regal REIT has complied with the terms and conditions of the Initial Hotels – RHIHL Connected Persons Group's Waiver.

(ii) On 17th July, 2013, the SFC granted (subject to the terms and conditions as set out in the announcement dated 18th July, 2013 published by the REIT Manager) a waiver from strict compliance with the disclosure and Unitholders' approval requirements under Chapter 8 of the REIT Code in respect of the SW Lease Agreement, the SW Lease Guarantee, the SW Hotel Management Agreement, the FH Lease Agreement, the FH Lease Guarantee and the FH Hotel Management Agreement described above (the "SW & FH Hotels – RHIHL Connected Persons Group's Waiver").

During the Interim Period, Regal REIT has complied with the terms and conditions of the SW & FH Hotels – RHIHL Connected Persons Group's Waiver.

# RHIHL CONNECTED PERSONS GROUP AND PHL CONNECTED PERSONS GROUP

#### Sale and Purchase Agreement

On 29th June, 2017, Regal REIT, acting through the Trustee, entered into a sale and purchase agreement with P&R Holdings Limited ("P&R Holdings", a joint venture 50-50 owned by each of PHL and RHIHL, and, therefore, being a member of the PHL Connected Persons Group and RHIHL Connected Persons Group), PHL, RHIHL and the REIT Manager. Pursuant to the sale and purchase agreement, the Trustee agreed to acquire 100% of the issued share capital and shareholder loans of Prosper Harvest Investments Limited (a wholly-owned subsidiary of P&R Holdings) which indirectly holds the new iclub Ma Tau Wai Hotel located at No. 8 Ha Heung Road, Kowloon, Hong Kong for a consideration of HK\$1,360 million (the "MTW Transaction"). Under the terms of the sale and purchase agreement, the iclub Ma Tau Wai Hotel will be leased to the RHIHL Lessee for a term of 5 years with fixed rentals. The lease will be extendable at the option of Regal REIT up to 31st December, 2027, with rentals to be based on annual market rental reviews. The MTW Transaction was approved by the independent Unitholders at the extraordinary general meeting held on 20th July, 2017. The MTW Transaction is expected to be completed in September 2017 subject to the satisfactory fulfilment of the other conditions precedent. References can be made to the related announcements dated 30th June, 2017 and 20th July, 2017 and the related circular to the Unitholders dated 30th June, 2017, as published by the REIT Manager, for further details of the MTW Transaction.

# Waiver from Strict Compliance

A waiver from strict compliance with the disclosure and Unitholders' approval requirements under Chapter 8 of the REIT Code, in relation to the new lease agreement, the new lease guarantee and the new hotel management agreement in respect of the iclub Ma Tau Wai Hotel to be entered into between members of Regal REIT Group and members of the RHIHL Connected Persons Group upon and after the completion of the MTW Transaction, was granted by the SFC on 20th July, 2017 (subject to the terms and conditions as set out in the announcement dated 20th July, 2017 issued by the REIT Manager).

# **TRUSTEE CONNECTED PERSONS GROUP**

#### **Corporate Finance Transactions**

On 11th January, 2013, R-REIT International Finance Limited (the "Issuer"), a special purpose vehicle wholly-owned by Regal REIT, established a US\$1.0 billion medium term note (the "Notes") programme (the "MTN Programme"). The Notes may be issued by the Issuer from time to time, and will be guaranteed by the Trustee. A fiscal and paying agency agreement dated 11th January, 2013 relating to the MTN Programme entered into by the Issuer, the Trustee (as guarantor), Deutsche Bank AG, Hong Kong Branch (as fiscal agent, transfer agent, paying agent and, in respect of each series of CMU Notes, as registrar), Deutsche Bank Luxembourg S.A. (as register in respect of each series of Notes other than the CMU Notes) and Deutsche Bank AG, Hong Kong Branch (as the CMU lodging and paying agent). Deutsche Bank Luxembourg S.A. and Deutsche Bank AG, Hong Kong Branch, both members of the Trustee Connected Persons Group, provide registrar, fiscal, paying and transfer agency services to Regal REIT in connection with the MTN Programme and the Notes issued thereunder for an annual fee of US\$6,000.

Both the REIT Manager and the Trustee have confirmed that there were no corporate finance transactions or other connected party transactions (save and except for those disclosed hereinabove) with the Trustee Connected Persons Group during the Interim Period.

#### **Trustee Fees**

DB Trustees (Hong Kong) Limited, a member of the Trustee Connected Persons Group, was appointed as the Trustee of Regal REIT. Trustee fees aggregating approximately HK\$1.7 million were recorded during the Interim Period for services rendered in this capacity.

#### Waiver from Strict Compliance

A waiver (the "Trustee Connected Persons Group's Waiver") from strict compliance with the disclosure and Unitholders' approval requirements under Chapter 8 of the REIT Code, in respect of the above transactions with connected persons (as defined in paragraph 8.1 of the REIT Code) of the Trustee was granted by the SFC on 5th March, 2007 subject to certain terms and conditions as set out in the Offering Circular.

During the Interim Period, Regal REIT has complied with the terms and conditions of the Trustee Connected Persons Group's Waiver.

# VALUER CONNECTED PERSONS GROUP

Colliers, a member of the Valuer Connected Persons Group, was appointed as the principal valuer of Regal REIT. During the Interim Period, an amount of approximately HK\$0.2 million in aggregate was charged for the valuation services.

# **DISCLOSURE OF INTERESTS**

The REIT Code requires Connected Persons (as defined in paragraph 8.1 of the REIT Code) of Regal REIT to disclose their interests in the Units. As well, the provisions of Part XV of the SFO are deemed by the Trust Deed to apply to the REIT Manager, the directors or the chief executives of the REIT Manager, and to persons interested in the Units.

# HOLDINGS OF SIGNIFICANT UNITHOLDERS

As at 30th June, 2017, the following Significant Unitholders (as defined in paragraph 8.1 of the REIT Code) (not being a director or chief executive of the REIT Manager) had an interest in the Units as recorded in the register required to be kept under section 336 of the SFO:

Name of Significant Unitholders	Total number of issued Units held	Approximate percentage of the issued Units as at 30th June, 2017 <sup>(x)</sup>
Century City International Holdings Limited ("CCIHL")	2,443,033,102 (Note i)	74.99%
Century City BVI Holdings Limited ("CCBVI")	2,443,033,102 (Notes i & ii)	74.99%
Paliburg Holdings Limited ("PHL")	2,440,346,102 (Notes iii & iv)	74.92%
Paliburg Development BVI Holdings Limited ("PDBVI")	2,440,346,102 (Notes iii & v)	74.92%
Regal Hotels International Holdings Limited ("RHIHL")	2,439,613,739 (Notes vi & vii)	74.89%
Regal International (BVI) Holdings Limited ("RBVI")	2,439,613,739 (Notes vi & viii)	74.89%
Complete Success Investments Limited	1,817,012,072 (Note ix)	55.78%
Great Prestige Investments Limited	373,134,326 (Note ix)	11.45%

#### Notes:

- (i) The interests in 2,443,033,102 Units held by each of CCIHL and CCBVI were the same parcel of Units, which were directly held by wholly-owned subsidiaries of CCBVI, PDBVI, RBVI and Cosmopolitan International Holdings Limited ("Cosmopolitan"), respectively.
- (ii) CCBVI is a wholly-owned subsidiary of CCIHL and its interests in Units are deemed to be the same interests held by CCIHL.
- (iii) The interests in 2,440,346,102 Units held by each of PHL and PDBVI were the same parcel of Units, which were directly held by wholly-owned subsidiaries of PDBVI, RBVI and Cosmopolitan, respectively.

- (iv) PHL is a listed subsidiary of CCBVI, which held an approximately 62.28% shareholding interest in PHL as at 30th June, 2017, and its interests in Units are deemed to be the same interests held by CCBVI.
- (v) PDBVI is a wholly-owned subsidiary of PHL and its interests in Units are deemed to be the same interests held by PHL.
- (vi) The interests in 2,439,613,739 Units held by each of RHIHL and RBVI were the same parcel of Units, which were directly held by wholly-owned subsidiaries of RBVI and Cosmopolitan, respectively.
- (vii) RHIHL is a listed subsidiary of PDBVI, which held an approximately 68.10% shareholding interest in RHIHL as at 30th June, 2017, and its interests in Units are deemed to be the same interests held by PDBVI.
- (viii) RBVI is a wholly-owned subsidiary of RHIHL and its interests in Units are deemed to be the same interests held by RHIHL.
- (ix) These companies are wholly-owned subsidiaries of RBVI and their respective direct interests in Units are deemed to be the same interests held by RBVI.
- (x) The approximate percentages were calculated based on 3,257,431,189 Units in issue as at 30th June, 2017.

Save as disclosed herein, there were no other persons who, as at 30th June, 2017, had interests in Units which are recorded in the register required to be kept under section 336 of the SFO.

#### HOLDINGS OF THE REIT MANAGER, DIRECTORS AND CHIEF EXECUTIVES OF THE REIT MANAGER

As at 30th June, 2017, the interests of the REIT Manager, directors and the chief executives of the REIT Manager in Units, which (a) are as recorded in the register required to be kept under section 352 of the SFO; or (b) are as otherwise notified to the REIT Manager and the Stock Exchange pursuant to the Model Code in the Listing Rules, were as follows:

Name of the REIT Manager and Director of the REIT Manager	Total number of issued Units held	Approximate percentage of the issued Units as at 30th June, 2017("")
LO Yuk Sui	2,443,033,102 (Note i)	74.99%
Regal Portfolio Management Limited	120,381,598 (Note ii)	3.70%

Notes:

- (i) The interests in 2,443,033,102 Units were the same parcel of Units held through CCIHL in which Mr. Lo Yuk Sui held approximately 58.67% shareholding interest as at 30th June, 2017.
- (ii) Regal Portfolio Management Limited is the Manager of Regal REIT (as defined under the REIT Code).
- (iii) The approximate percentages were calculated based on 3,257,431,189 Units in issue as at 30th June, 2017.

Save as disclosed herein, as at 30th June, 2017, none of the REIT Manager, the directors and the chief executives of the REIT Manager had any interests in Units, which (a) are required, pursuant to section 352 of the SFO, to be entered in the register referred to therein; or (b) are required, pursuant to the Model Code to be notified to the REIT Manager and the Stock Exchange. Save for the interests of the Significant Unitholders, the REIT Manager and the director of the REIT Manager (also being the Connected Persons of Regal REIT) in Units as disclosed herein, the REIT Manager is not aware of any other Connected Persons of Regal REIT holding any Units.

# **PERFORMANCE TABLE**

#### As at 30th June, 2017

		Six months ended				
	Notes	30th June, 2017	30th June, 2016	30th June, 2015	30th June, 2014	30th June, 2013
Net assets attributable to Unitholders (HK\$'million)		14,995.6	13,442.1	13,763.3	15,825.4	15,975.2
Net asset value per Unit attributable to Unitholders (HK\$)		4.604	4.127	4.225	4.858	4.904
The highest traded price during the period (HK\$)	1	2.33	2.02	2.37	2.32	2.75
The lowest traded price during the period (HK\$)		2.05	1.72	2.05	1.98	2.15
The highest discount of the traded price to net asset						
value per Unit attributable to Unitholders		55.47%	58.32%	51.48%	59.24%	56.16%
Distribution yield per Unit	2	3.22%	3.76%	3.29%	3.54%	2.85%

Notes:

- 1. The highest traded price during all the relevant periods was lower than the net asset value per Unit attributable to Unitholders reported at the end of those periods. Accordingly, no premium for the traded price to net asset value per Unit attributable to Unitholders is presented.
- 2. Distribution yield per Unit for the six months ended 30th June, 2017 is calculated by dividing the interim distribution per Unit of HK\$0.074 over the closing price of HK\$2.30 as at 30th June, 2017, being the last trading day for the period. The calculation of the interim distribution per Unit is set out in the section "Distribution Statement" on page 34.

# CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

# CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS

For the six months ended 30th June, 2017

	Notes	Six months ended 30th June, 2017 (unaudited) HK\$'000	Six months ended 30th June, 2016 (unaudited) HK\$'000
Revenue			
Gross rental revenue	4	444,589	458,934
Gross hotel revenue	4	16,342	15,784
		460,931	474,718
Property and hotel operating expenses		(14,926)	(13,966)
Net rental and hotel income	4	446,005	460,752
Interest and other income	5	68	130
Depreciation	11	(4,085)	(4,060)
Fair value changes on investment properties	12	1,543,680	87,992
REIT Manager fees	6	(46,982)	(47,344)
Trust, professional and other expenses	7	(12,039)	(4,757)
Finance costs - excluding distribution to Unitholders	8	(104,530)	(107,297)
PROFIT BEFORE TAX AND DISTRIBUTION TO UNITHOLDERS		1,822,117	385,416
Income tax expense	9	(54,634)	(56,782)
PROFIT FOR THE PERIOD, BEFORE DISTRIBUTION TO UNITHOLDERS		1,767,483	328,634
Finance costs - distribution to Unitholders		(260,595)	(260,595)
PROFIT FOR THE PERIOD, AFTER DISTRIBUTION TO UNITHOLDERS		1,506,888	68,039
EARNINGS PER UNIT ATTRIBUTABLE TO UNITHOLDERS			
Basic and diluted	10	HK\$0.543	HK\$0.101

# CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

For the six months ended 30th June, 2017

		Six months	Six months
		ended	ended
		30th June,	30th June,
		2017	2016
	Notes	(unaudited)	(unaudited)
		HK\$'000	HK\$'000
PROFIT FOR THE PERIOD, BEFORE DISTRIBUTION TO			
UNITHOLDERS		1,767,483	328,634
OTHER COMPREHENSIVE INCOME			
Other comprehensive income not to be reclassified to profit or loss in subsequent periods:			
Gain on revaluation of property	11	60,784	3,382
Income tax effect	18	(10,029)	(558)
Net other comprehensive income not to be reclassified to profit or			
loss in subsequent periods		50,755	2,824
OTHER COMPREHENSIVE INCOME FOR THE PERIOD,			
NET OF TAX		50,755	2,824
TOTAL COMPREHENSIVE INCOME FOR THE PERIOD, BEFORE			
DISTRIBUTION TO UNITHOLDERS		1,818,238	331,458

# CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 30th June, 2017

Non-current assets      Property, plant and equipment    11    647,000    590,000      Investment properties    12    23,191,000    21,632,000      Deposit    24,038,000    22,222,000      Current assets    24,038,000    22,222,000      Current assets    24,038,000    22,222,000      Current assets    3,342    4,870      Due from related companies    5,342    4,870      Due from related companies    5,567    4,597      Tax recoverable    -    185      Restricted cash    14    71,250    63,489      Cash and cash equivalents    36,308    58,515      Total assets    24,158,596    22,377,334      Current liabilities    24,158,596    22,377,334      Current liabilities    2,254    1,255      Other payable and acruals    25,101    49,549      Interest-bearing bank borrowings    16    380,000    170,000      Other borrowings    17    1,942,903    -    -      Total assets    2,454,304 </th <th></th> <th>Notes</th> <th>30th June, 2017 (unaudited) HK\$'000</th> <th>31st December, 2016 (audited) HK\$'000</th>		Notes	30th June, 2017 (unaudited) HK\$'000	31st December, 2016 (audited) HK\$'000
Investment properties  12  23,191,000  21,632,000    Deposit  200,000	Non-current assets			
Deposit   20,000	Property, plant and equipment	11	647,000	590,000
Total non-current assets  24,038,000  22,222,000    Current assets  13  2,129  23,678    Prepayments, deposits and other receivables  5,342  4,870    Due from related companies  5,567  4,597    Tax recoverable	Investment properties	12	23,191,000	21,632,000
Current assets    13    2,129    23,678      Prepayments, deposits and other receivables    5,342    4,870      Due from related companies    5,567    4,597      Tax recoverable    —    185      Restricted cash    14    71,250    63,489      Cash and cash equivalents	Deposit		200,000	
Accounts receivable  13  2,129  23,678    Prepayments, deposits and other receivables  5,342  4,870    Due from related companies  5,567  4,597    Tax recoverable  —  185    Restricted cash  14  71,250  63,489    Cash and cash equivalents	Total non-current assets		24,038,000	22,222,000
Prepayments, deposits and other receivables  5,342  4,870    Due from related companies  5,567  4,597    Tax recoverable  –  185    Restricted cash  14  71,250  63,489    Cash and cash equivalents  36,308  58,515    Total current assets  120,596  155,334    Current liabilities  24,158,596  22,377,334    Current liabilities  2,254  1,255    Other payables and accruals  2,254  1,255    Other payables and accruals  16  380,000  170,000    Other borrowings  17  1,942,903  –  –    Tax payable  24,55,077  46,412  45,507    Total current liabilities  2,454,304  330,351	Current assets			
Due from related companies  5,567  4,597    Tax recoverable  –  185    Restricted cash  14  71,250  63,489    Cash and cash equivalents  36,308  58,515    Total current assets  120,596  155,334    Total assets  24,158,596  22,377,334    Current liabilities  224,158,596  22,377,334    Current liabilities  15  56,711  62,180    Deposits received  923  1,860    Due to related companies  2,254  1,255    Other payables and accruals  25,101  49,549    Interest-bearing bank borrowings  16  380,000  170,000    Other borrowings  17  1,942,903  –    Tax payable  2,454,304  330,351    Net current liabilities  2,454,304  330,351	Accounts receivable	13	2,129	23,678
Tax recoverable  —  185    Restricted cash  14  71,250  63,489    Cash and cash equivalents	Prepayments, deposits and other receivables		5,342	4,870
Restricted cash  14  71,250  63,489    Cash and cash equivalents  36,308  58,515    Total current assets  120,596  155,334    Total assets  24,158,596  22,377,334    Current liabilities  24,158,596  22,377,334    Accounts payable  15  56,711  62,180    Deposits received  923  1,860    Due to related companies  2,254  1,255    Other payables and accruals  25,101  49,549    Interest-bearing bank borrowings  16  380,000  170,000    Other borrowings  17  1,942,903     Tax payable  2,454,304  330,351    Net current liabilities  (2,333,708)  (175,017)	Due from related companies		5,567	4,597
Cash and cash equivalents  36,308  58,515    Total current assets  120,596  155,334    Total assets  24,158,596  22,377,334    Current liabilities  22,377,334    Accounts payable  15  56,711  62,180    Deposits received  923  1,860    Due to related companies  2,254  1,255    Other payables and accruals  25,101  49,549    Interest-bearing bank borrowings  16  380,000  170,000    Other borrowings  17  1,942,903     Tax payable  2,454,304  330,351    Net current liabilities  (2,333,708)  (175,017)	Tax recoverable		—	185
Total current assets  120,596  155,334    Total assets  24,158,596  22,377,334    Current liabilities  24  24  24  25  26  27  27  24  26  27  27  23  24  26  27  27  23  1  66  27  1  62  180  0  0  0  15  56,711  62,180  923  1,860  923  1,860  0  120,596  125,513  140,9549  1,255  0 ther payables and accruals  2,254  1,255  0 ther payables and accruals  25,101  49,549  170,000  000  170,000  000  170,000  000  170,000  000  170,000  000  170,000  000  000  170,000  000  170,000  000  170,000  000  170,000  <	Restricted cash	14	71,250	63,489
Total assets  24,158,596  22,377,334    Current liabilities  15  56,711  62,180    Accounts payable  15  56,711  62,180    Deposits received  923  1,860    Due to related companies  2,254  1,255    Other payables and accruals  25,101  49,549    Interest-bearing bank borrowings  16  380,000  170,000    Other borrowings  17  1,942,903  —    Tax payable  26,412  45,507    Total current liabilities  2,454,304  330,351    Net current liabilities  (2,333,708)  (175,017)	Cash and cash equivalents		36,308	58,515
Current liabilities    15    56,711    62,180      Deposits received    923    1,860      Due to related companies    2,254    1,255      Other payables and accruals    25,101    49,549      Interest-bearing bank borrowings    16    380,000    170,000      Other borrowings    17    1,942,903    —      Tax payable    46,412    45,507      Total current liabilities    2,454,304    330,351	Total current assets		120,596	155,334
Accounts payable  15  56,711  62,180    Deposits received  923  1,860    Due to related companies  2,254  1,255    Other payables and accruals  25,101  49,549    Interest-bearing bank borrowings  16  380,000  170,000    Other borrowings  17  1,942,903  —    Tax payable  46,412  45,507    Total current liabilities  2,454,304  330,351    Net current liabilities  (2,333,708)  (175,017)	Total assets		24,158,596	22,377,334
Deposits received  923  1,860    Due to related companies  2,254  1,255    Other payables and accruals  25,101  49,549    Interest-bearing bank borrowings  16  380,000  170,000    Other borrowings  17  1,942,903  —    Tax payable  46,412  45,507    Total current liabilities  2,454,304  330,351    Net current liabilities  (2,333,708)  (175,017)	Current liabilities			
Due to related companies  2,254  1,255    Other payables and accruals  25,101  49,549    Interest-bearing bank borrowings  16  380,000  170,000    Other borrowings  17  1,942,903  —    Tax payable  46,412  45,507    Total current liabilities  2,454,304  330,351    Net current liabilities  (2,333,708)  (175,017)	Accounts payable	15	56,711	62,180
Other payables and accruals  25,101  49,549    Interest-bearing bank borrowings  16  380,000  170,000    Other borrowings  17  1,942,903  —    Tax payable  46,412  45,507    Total current liabilities  2,454,304  330,351    Net current liabilities  (2,333,708)  (175,017)	Deposits received		923	1,860
Interest-bearing bank borrowings  16  380,000  170,000    Other borrowings  17  1,942,903  —    Tax payable  46,412  45,507    Total current liabilities  2,454,304  330,351    Net current liabilities  (2,333,708)  (175,017)	Due to related companies		2,254	1,255
Other borrowings  17  1,942,903  —    Tax payable  46,412  45,507    Total current liabilities  2,454,304  330,351    Net current liabilities  (2,333,708)  (175,017)	Other payables and accruals		25,101	49,549
Tax payable  46,412  45,507    Total current liabilities  2,454,304  330,351    Net current liabilities  (2,333,708)  (175,017)	Interest-bearing bank borrowings	16	380,000	170,000
Total current liabilities    2,454,304    330,351      Net current liabilities    (2,333,708)    (175,017)	Other borrowings	17	1,942,903	—
Net current liabilities (2,333,708) (175,017)	Tax payable		46,412	45,507
	Total current liabilities		2,454,304	330,351
Total assets less current liabilities21,704,29222,046,983	Net current liabilities		(2,333,708)	(175,017)
	Total assets less current liabilities		21,704,292	22,046,983

		30th June,	31st December,
		2017	2016
	Notes	(unaudited)	(audited)
		HK\$'000	HK\$'000
Non-current liabilities, excluding net assets attributable			
to Unitholders			
Interest-bearing bank borrowings	16	6,178,114	6,170,746
Other borrowings	17	_	1,933,339
Deposits received		2,696	2,235
Deferred tax liabilities	18	527,895	502,719
Total non-current liabilities		6,708,705	8,609,039
Total liabilities, excluding net assets attributable to Unitholders		9,163,009	8,939,390
Net assets attributable to Unitholders		14,995,587	13,437,944
Number of Units in issue	19	3,257,431,189	3,257,431,189
Net asset value per Unit attributable to Unitholders	20	HK\$4.604	HK\$4.125

# CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN NET ASSETS

For the six months ended 30th June, 2017

	Units (unaudited) HK\$'000	Capital reserve (unaudited) HK\$'000	Property revaluation reserve (unaudited) HK\$'000	Retained profits (unaudited) HK\$'000	Total (unaudited) HK\$'000
Net assets as at 1st January, 2017	8,432,356	15,876	150,966	4,838,746	13,437,944
Profit for the period	—	—	_	1,767,483	1,767,483
Other comprehensive income for the period: Gain on revaluation of property, net of tax			50,755		50,755
Total comprehensive income for the period,					
before distribution to Unitholders	—	—	50,755	1,767,483	1,818,238
Transfer of depreciation on hotel properties	_	_	(842)	842	_
Finance costs - distribution to Unitholders				(260,595)	(260,595)
Net assets as at 30th June, 2017	8,432,356	15,876	200,879	6,346,476	14,995,587

For the six months ended 30th June, 2016

	Units (unaudited) HK\$'000	Capital reserve (unaudited) HK\$'000	Property revaluation reserve (unaudited) HK\$'000	Retained profits (unaudited) HK\$'000	Total (unaudited) HK\$'000
Net assets as at 1st January, 2016	8,432,356	15,876	148,235	4,774,722	13,371,189
Profit for the period	_	_	_	328,634	328,634
Other comprehensive income for the period:					
Gain on revaluation of property, net of tax	—	—	2,824		2,824
Total comprehensive income for the period,					
before distribution to Unitholders			2,824	328,634	331,458
Transfer of depreciation on hotel properties	—	—	(844)	844	
Finance costs - distribution					
to Unitholders				(260,595)	(260,595)
Net assets as at 30th June, 2016	8,432,356	15,876	150,215	4,843,605	13,442,052

# **DISTRIBUTION STATEMENT**

For the six months ended 30th June, 2017

		Six months	Six months
		ended	ended
		30th June,	30th June,
		2017	2016
	Notes	(unaudited)	(unaudited)
		HK\$'000	HK\$'000
Profit for the period, before distribution to Unitholders		1,767,483	328,634
Adjustments:			
Difference in accounting rental income and contractual cash			
rental income		2,865	1,929
Amounts set aside for the furniture, fixtures and equipment reserve	(d)	(19,243)	(17,545)
Amortisation of debt establishment costs		8,202	8,976
Fair value changes on investment properties		(1,543,680)	(87,992)
Depreciation		4,085	4,060
Foreign exchange differences, net		7,880	1,233
Deferred tax charge		15,147	15,269
Distributable income for the period	(a)	242,739	254,564
Distribution per Unit	(a),(b)&(c)	HK\$0.074	HK\$0.074

Notes:

(a) Pursuant to the Trust Deed, Regal REIT is required to ensure that the total amount distributed to Unitholders shall not be less than 90% of Regal REIT's total distributable income as defined in the Trust Deed ("Total Distributable Income") for each financial year and the current policy of the REIT Manager is to comply with such requirement.

The amount of any distribution for the interim period of each financial year is at the discretion of the REIT Manager. The Directors of the REIT Manager have resolved to make an interim distribution of HK\$0.074 per Unit for the six months ended 30th June, 2017 (six months ended 30th June, 2016: HK\$0.074 per Unit).

- (b) Pursuant to the Trust Deed, the REIT Manager determines the date (the "Record Date") in respect of each distribution period for the purpose of establishing Unitholder entitlements to distributions. The Record Date has been set as 14th September, 2017 in respect of the interim distribution for the six months ended 30th June, 2017. The interim distribution will be paid out to Unitholders on or about 28th September, 2017.
- (c) The interim distribution of HK\$0.074 per Unit for the six months ended 30th June, 2017, involving a total distribution of HK\$241.0 million, was resolved and declared by the REIT Manager on 24th August, 2017. Accordingly, the distribution is not reflected as a distribution payable in the condensed consolidated financial statements and will be reflected in the consolidated financial statements for the year ending 31st December, 2017.
- (d) Amounts set aside by Regal REIT for the furniture, fixtures and equipment reserve (the "FF&E Reserve") with respect to Regal Airport Hotel, Regal Hongkong Hotel, Regal Kowloon Hotel, Regal Oriental Hotel, Regal Riverside Hotel (collectively, the "Initial Hotels" and each referred to as the "Initial Hotel"), iclub Wan Chai Hotel and iclub Sheung Wan Hotel aggregated HK\$19.2 million (six months ended 30th June, 2016: HK\$17.5 million).

## CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

For the six months ended 30th June, 2017

	Six months	Six months
	ended	ended
	30th June,	30th June,
	2017	2016
	(unaudited)	(unaudited)
	HK\$'000	HK\$'000
Net cash flows from operating activities	251,859	261,653
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchases of items of property, plant and equipment	(301)	(678)
Additions to investment properties	(15,320)	(20,008)
Increase in restricted cash	(7,850)	(8,534)
Increase in deposit	(200,000)	
Cash flows used in investing activities	(223,471)	(29,220)
CASH FLOWS FROM FINANCING ACTIVITIES		
New bank borrowings	400,000	118,000
Repayment of bank borrowings	(190,000)	(98,000)
Distribution paid	(260,595)	(260,595)
Net cash flows used in financing activities	(50,595)	(240,595)
NET CHANGE IN CASH AND CASH EQUIVALENTS	(22,207)	(8,162)
CASH AND CASH EQUIVALENTS AT BEGINNING OF THE PERIOD	58,515	37,217
CASH AND CASH EQUIVALENTS AT END OF THE PERIOD	36,308	29,055
ANALYSIS OF BALANCES OF CASH AND CASH EQUIVALENTS		
Cash and bank balances	36,308	29,055

#### NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

For the six months ended 30th June, 2017

#### 1. **GENERAL**

Regal Real Estate Investment Trust ("Regal REIT") is a Hong Kong collective investment scheme authorised under section 104 of the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong) and its units (the "Units") were listed on The Stock Exchange of Hong Kong Limited (the "Stock Exchange") on 30th March, 2007. Regal REIT is governed by a trust deed (the "Trust Deed") dated 11th December, 2006 (date of establishment), made between Regal Portfolio Management Limited (the "REIT Manager") and DB Trustees (Hong Kong) Limited (the "Trustee") (as amended by the first supplemental trust deed dated 2nd March, 2007, the second supplemental trust deed dated 15th May, 2008, the third supplemental trust deed dated 8th May, 2009, the fourth supplemental trust deed dated 23rd July, 2010, the fifth supplemental trust deed dated 3rd May, 2011, the sixth supplemental trust deed dated 14th April, 2015) and the Code on Real Estate Investment Trusts (the "REIT Code") issued by the Securities and Futures Commission (the "SFC").

The principal activity of Regal REIT and its subsidiaries (collectively, the "Group") is to own and invest in incomeproducing hotels, serviced apartments or commercial properties (including office premises) with the objectives of producing stable and growing distributions to the unitholders of Regal REIT (the "Unitholders") and to achieve longterm growth in the net asset value per Unit.

The addresses of the registered office of the REIT Manager and the Trustee are Unit No. 2001, 20th Floor, 68 Yee Wo Street, Causeway Bay, Hong Kong and Level 52, International Commerce Centre, 1 Austin Road West, Kowloon, Hong Kong, respectively.

#### 2. BASIS OF PREPARATION

#### 2.1 Statement of compliance

The condensed consolidated financial statements have been prepared in accordance with Hong Kong Accounting Standard ("HKAS") 34 "Interim Financial Reporting" issued by the Hong Kong Institute of Certified Public Accountants. In addition, the condensed consolidated financial statements include applicable disclosures required by the REIT Code issued by the SFC.

#### 2.2 Basis of preparation

The condensed consolidated financial statements have been prepared on the historical cost basis, except for property, plant and equipment and investment properties which have been measured at fair value. These condensed consolidated financial statements are presented in Hong Kong dollars, the functional currency of Regal REIT, and all values are rounded to the nearest thousand except when otherwise indicated.

As at 30th June, 2017, the Group's current liabilities exceeded its current assets by HK\$2,333,708,000. The net current liabilities position included the outstanding revolving loan of HK\$380,000,000 and the outstanding medium term notes in the carrying amounts of HK\$774,092,000 and HK\$1,168,811,000 which will mature in March and May 2018, respectively, and have been classified under current liabilities as at the end of the reporting period. The REIT Manager has started discussions with different financial institutions to work out the most beneficial alternative for the refinancing of the outstanding notes and a refinancing proposal is expected to be finalised before the end of 2017. Taking into account the current available banking facilities, the Group's unpledged property, the refinancing proposal and the stable operating cash inflow from rental income, the REIT Manager considers the Group has adequate resources to meet its liabilities, commitments and funding requirements as and when they fall due within one year from the end of the reporting period. Accordingly, the REIT Manager continues to adopt the going concern basis in preparing the condensed consolidated financial statements.

The accounting policies adopted in the preparation of the condensed consolidated financial statements are consistent with those followed in the preparation of the Group's annual financial statements for the year ended 31st December, 2016, except for the adoption of the following revised Hong Kong Financial Reporting Standards ("HKFRSs"), which are effective for the Group's annual periods beginning on or after 1st January, 2017.

Amendments to HKFRS 12 included in *Annual Improvements 2014-2016 Cycle* Amendments to HKAS 7 Amendments to HKAS 12 Clarification of the scope of the Standard

Disclosure Initiative Recognition of Deferred Tax Assets for Unrealised Losses

The adoption of the above revised HKFRSs has had no significant financial effect on these condensed consolidated financial statements.

#### 3. OPERATING SEGMENT INFORMATION

Operating segments of the Group are identified on the basis of internal reports covering the components of the Group which are regularly reviewed by the Group's chief operating decision-maker to make decisions about resources to be allocated to segments and assess their performance. Information reported to the Group's chief operating decision-maker, for the above-mentioned purposes, is mainly focused on the segment results related to the nature of properties, namely, the hotel properties and the mixed use property. For management purposes, the two reportable operating segments are (i) the hotel properties segment which invested in the Initial Hotels, the iclub Sheung Wan Hotel and the iclub Fortress Hill Hotel; and (ii) the mixed use property segment which invested in the iclub Wan Chai Hotel and is made up of the hotel portion and non-hotel portions.

The operating segments of the Group for the six months ended 30th June, 2017 are as follows:

	Hotel Properties (unaudited) HK\$'000	Mixed Use Property (unaudited) HK\$'000	Total (unaudited) HK\$'000
Segment revenue			
Gross rental revenue	441,277	3,312	444,589
Gross hotel revenue		16,342	16,342
Total	441,277	19,654	460,931
Segment results	435,448	10,557	446,005
Fair value changes on investment properties	1,540,680	3,000	1,543,680
Depreciation	—	(4,085)	(4,085)
Interest income			68
REIT Manager fees			(46,982)
Trust, professional and other expenses			(12,039)
Finance costs - excluding distribution to Unitholders		-	(104,530)
Profit before tax and distribution to Unitholders		-	1,822,117

The operating segments of the Group for the six months ended 30th June, 2016 are as follows:

	Hotel Properties (unaudited) HK\$'000	Mixed Use Property (unaudited) HK\$'000	Total (unaudited) HK\$'000
<b>Segment revenue</b> Gross rental revenue Gross hotel revenue	455,486	3,448 15,784	458,934 15,784
Total	455,486	19,232	474,718
Segment results	450,345	10,407	460,752
Fair value changes on investment properties Depreciation Interest and other income REIT Manager fees Trust, professional and other expenses Finance costs - excluding distribution to Unitholders	82,992 —	5,000 (4,060)	87,992 (4,060) 130 (47,344) (4,757) (107,297)
Profit before tax and distribution to Unitholders		-	385,416

#### Segment assets and liabilities

As part of the Group's performance assessment, the fair values of investment properties and property, plant and equipment are reviewed by the Group's chief operating decision-maker.

As at 30th June, 2017, the Group's segment assets, comprised of the aggregate fair values of the investment properties and property, plant and equipment in the hotel properties segment and the mixed use property segment, amounted to HK\$22,970,000,000 (31st December, 2016: HK\$21,414,000,000) and HK\$868,000,000 (31st December, 2016: HK\$21,414,000,000) and HK\$868,000,000 (31st December, 2016: HK\$808,000,000), respectively.

Save as set out above, no other assets and liabilities are included in the assessment of the Group's segment performance.

## Other segment information

	Six months ended 30th June, 2017		
	Hotel	Mixed Use	
	Properties (unaudited) HK\$'000	Property (unaudited) HK\$'000	Total (unaudited) HK\$'000
Capital expenditures	15,320	301	15,621
	Six month	s ended 30th June	, 2016
	Hotel	Mixed Use	
	Properties	Property	Total
	(unaudited)	(unaudited)	(unaudited)
	HK\$'000	HK\$'000	HK\$'000
Capital expenditures	20,008	678	20,686

Capital expenditures consist of additions to investment properties and property, plant and equipment.

## Information about a major customer

For the six months ended 30th June, 2017, revenue of HK\$441,277,000 (six months ended 30th June, 2016: HK\$455,486,000) was derived from the lease of the hotel properties to a single lessee which is a related company.

## **Geographical information**

The Group's investment properties and property, plant and equipment are all located in Hong Kong.

## 4. NET RENTAL AND HOTEL INCOME

Revenue represents the gross rental revenue received and receivable from its investment properties, and gross hotel revenue during the period.

The net rental and hotel income represents the aggregate of:

- (a) Net rental income, being the gross rental revenue less property operating expenses; and
- (b) Net hotel income, being the gross hotel revenue less hotel operating expenses.

An analysis of the gross and net rental and hotel income is as follows:

Notes	Six months ended 30th June, 2017 (unaudited) HK\$'000	Six months ended 30th June, 2016 (unaudited) HK\$'000
Gross rental revenue		
Rental income		
Initial Hotels (a)	367,573	366,000
iclub Wan Chai Hotel - Non-hotel portions	3,312	3,448
iclub Sheung Wan Hotel (b)	25,067	41,324
iclub Fortress Hill Hotel (c)	42,917	43,155
Other income	5,720	5,007
	444,589	458,934
Property operating expenses	(6,125)	(5,442)
Net rental income	438,464	453,492
Gross hotel revenue	16,342	15,784
Hotel operating expenses	(8,801)	(8,524)
Net hotel income	7,541	7,260
Net rental and hotel income	446,005	460,752

#### Notes:

(a) An analysis of the Initial Hotels rental income is as follows:

	Six months ended 30th June, 2017 (unaudited) HK\$'000	Six months ended 30th June, 2016 (unaudited) HK\$'000
Base Rent Variable Rent	366,500 1,073	366,000
	367,573	366,000

(b) An analysis of the iclub Sheung Wan Hotel rental income is as follows:

	Six months	Six months
	ended	ended
	30th June,	30th June,
	2017	2016
	(unaudited)	(unaudited)
	HK\$'000	HK\$'000
Contractual cash rental income	25,474	43,095
Difference in accounting rental income and contractual cash rental income	(407)	(1,771)
	25,067	41,324

(c) An analysis of the iclub Fortress Hill Hotel rental income is as follows:

	Six months	Six months
	ended	ended
	30th June,	30th June,
	2017	2016
	(unaudited)	(unaudited)
	HK\$'000	HK\$'000
Contractual cash rental income	45,375	43,313
Difference in accounting rental income and contractual cash rental income	(2,458)	(158)
	42,917	43,155

#### 5. INTEREST AND OTHER INCOME

	Six months	Six months
	ended	ended
	30th June,	30th June,
	2017	2016
	(unaudited)	(unaudited)
	HK\$'000	HK\$'000
Bank interest income	68	124
Other		6
	68	130

### 6. **REIT MANAGER FEES**

	Six months ended	Six months ended
	30th June,	30th June,
	2017	2016
	(unaudited)	(unaudited)
	HK\$'000	HK\$'000
Base Fees	33,290	33,195
Variable Fees	13,692	14,149
	46,982	47,344

Under the Trust Deed, the REIT Manager is entitled to receive the following:

- a base fee (the "Base Fee") of currently 0.3% (subject to a maximum of 0.5%) per annum of the consolidated gross assets of Regal REIT which is payable monthly (in the form of Units and/or cash) and subject to adjustments (in the form of cash) based on the value of the audited total assets of Regal REIT as at the end of the reporting period for the relevant financial year; and
- a variable fee (the "Variable Fee") of currently 3% (subject to a maximum of 5%) per annum of the net property income for the relevant financial year as defined in the Trust Deed in respect of each Initial Hotel, iclub Wan Chai Hotel, iclub Sheung Wan Hotel and iclub Fortress Hill Hotel, which is payable annually.

For the financial years 2017 and 2016, the REIT Manager elected to receive its Base Fees and Variable Fees in the form of cash, details of which can be referred to an announcement of Regal REIT published on 1st December, 2016.

## 7. TRUST, PROFESSIONAL AND OTHER EXPENSES

	Six months	Six months
	ended	ended
	30th June,	30th June,
	2017	2016
	(unaudited)	(unaudited)
	HK\$'000	HK\$'000
Auditor's remuneration	1,059	1,018
Legal and other professional fees	680	337
Trustee fees	1,720	1,717
Foreign exchange differences, net	7,880	1,233
Other expenses	700	452
	12,039	4,757

## 8. FINANCE COSTS – EXCLUDING DISTRIBUTION TO UNITHOLDERS

	Six months	Six months
	ended	ended
	30th June,	30th June,
	2017	2016
	(unaudited)	(unaudited)
	HK\$'000	HK\$'000
Total interest expense on financial liabilities not at fair value through profit or loss:		
Interest expense on interest-bearing bank borrowings	54,086	57,284
Interest expense on other borrowings	40,506	40,713
Amortisation of debt establishment costs	8,202	8,976
	102,794	106,973
Others	1,736	324
	104,530	107,297

#### 9. INCOME TAX

Hong Kong profits tax has been provided at the rate of 16.5% (six months ended 30th June, 2016: 16.5%) on the estimated assessable profits arising in Hong Kong during the period.

	Six months ended	Six months ended
	30th June,	30th June,
	2017	2016
	(unaudited)	(unaudited)
	HK\$'000	HK\$'000
Current	39,487	41,513
Deferred (note 18)	15,147	15,269
Total tax charge for the period	54,634	56,782

#### **10. EARNINGS PER UNIT ATTRIBUTABLE TO UNITHOLDERS**

The calculation of the basic earnings per Unit attributable to Unitholders is based on the profit for the period before distribution to Unitholders of HK\$1,767,483,000 (six months ended 30th June, 2016: HK\$328,634,000) and the weighted average of 3,257,431,189 Units (six months ended 30th June, 2016: 3,257,431,189 Units) in issue during the period. The basic earnings per Unit attributable to Unitholders for the period amounted to HK\$0.543 (six months ended 30th June, 2016: HK\$0.543 (six months ended 30th June, 2016: HK\$0.101).

The diluted earnings per Unit attributable to Unitholders is the same as the basic earnings per Unit attributable to Unitholders as there were no dilutive instruments in issue during the period (six months ended 30th June, 2016: Nil).

#### 11. PROPERTY, PLANT AND EQUIPMENT

	Hotel properties HK\$'000
At 1st January, 2016	592,000
Additions	847
Surplus on revaluation	5,292
Depreciation provided during the year	(8,139)
At 31st December, 2016 (audited) and 1st January, 2017	590,000
Additions	301
Surplus on revaluation	60,784
Depreciation provided during the period	(4,085)
At 30th June, 2017 (unaudited)	647,000

The Group's property, plant and equipment represents the value of land and building together with furniture, fixtures and equipment of iclub Wan Chai Hotel for the hotel portion. The REIT Manager has determined that the property, plant and equipment constitute one class of asset (i.e. hotel property) based on the nature, characteristics and risks of the property. The property, plant and equipment was valued by Colliers International (Hong Kong) Limited ("Colliers"), an independent property valuer and the principal valuer of Regal REIT, at HK\$647,000,000 as at 30th June, 2017 (31st December, 2016: HK\$590,000,000). A revaluation surplus of HK\$60,784,000 (31st December, 2016: HK\$5,292,000) resulting from the valuation as at 30th June, 2017 has been credited to other comprehensive income.

The property, plant and equipment is classified as Level 3 in the fair value hierarchy.

The iclub Wan Chai Hotel has been pledged to secure banking facilities granted to the Group (note 16).

The carrying amount of the Group's property, plant and equipment would have been HK\$406,426,000 (31st December, 2016: HK\$409,202,000) had such assets been stated in the condensed consolidated financial statements at cost less accumulated depreciation.

Further particulars of the Group's hotel properties are included on page 60.

#### **12. INVESTMENT PROPERTIES**

	Hotel properties HK\$'000	Commercial properties HK\$'000	Total HK\$'000
At 1st January, 2016	21,271,000	209,000	21,480,000
Fair value changes	82,252	9,000	91,252
Capital expenditures for the year	60,748		60,748
At 31st December, 2016 (audited) and 1st January, 2017	21,414,000	218,000	21,632,000
Fair value changes	1,540,680	3,000	1,543,680
Capital expenditures for the period	15,320	_	15,320
At 30th June, 2017 (unaudited)	22,970,000	221,000	23,191,000

The REIT Manager has determined that the investment properties constitute two classes of asset (i.e. hotel and commercial properties) based on the nature, characteristics and risks of each property.

The Group's investment properties were valued by Colliers at HK\$23,191,000,000 as at 30th June, 2017 (31st December, 2016: HK\$21,632,000,000). The investment properties are leased to a related company and other commercial tenants under operating leases, further details of which are included in note 21(a) to the condensed consolidated financial statements.

The investment properties are classified as Level 3 in the fair value hierarchy.

Four of the five Initial Hotels, namely Regal Airport Hotel, Regal Hongkong Hotel, Regal Oriental Hotel and Regal Riverside Hotel, together with iclub Sheung Wan Hotel and iclub Fortress Hill Hotel have been pledged to secure banking facilities granted to the Group (note 16).

Further particulars of the Group's investment properties are included on pages 59 to 60.

#### **13. ACCOUNTS RECEIVABLE**

	2017	31st December, 2016
	(unaudited) HK\$'000	(audited) HK\$'000
Difference in accounting rental income and contractual cash rental income	185	3,050
Variable Rent receivables Other accounts receivable	1,073 871	19,436 1,192
	2,129	23,678

The difference in accounting rental income and contractual cash rental income is recognised as revenue in the condensed consolidated statement of profit or loss on the straight-line basis over the lease term in accordance with the Group's accounting policy.

The Group's accounts receivable as at the end of the reporting period, based on invoice dates, are aged within 3 months. No accounts receivable are past due at the end of the reporting period.

The Variable Rent receivables represent amounts due from a related company which are unsecured, interest-free and repayable within one year in accordance with the terms of the respective agreements.

The general credit terms for other accounts receivable are 30 days. The Group seeks to maintain control over the outstanding receivables and to minimise any credit risk associated with the receivables.

#### 14. RESTRICTED CASH

The restricted cash of the Group is kept in designated bank accounts in accordance with the relevant facility agreements and is restricted mainly for servicing finance costs on certain interest-bearing bank borrowings, funding and utilisation of furniture, fixtures and equipment expenditures for the Initial Hotels, iclub Wan Chai Hotel - Hotel portion and iclub Sheung Wan Hotel, and holding rental deposits from certain tenants.

## **15. ACCOUNTS PAYABLE**

	30th June,	31st December,
	2017	2016
	(unaudited)	(audited)
	НК\$'000	HK\$'000
Amounts due to related companies	56,058	61,956
Other accounts payable	653	224
	56,711	62,180

The amounts due to related companies are unsecured, interest-free and repayable on demand. Other accounts payable are unsecured, non interest-bearing and are normally settled within 90 days.

The Group's accounts payable as at the end of the reporting period, based on invoice dates, are all aged within 3 months.

### **16. INTEREST-BEARING BANK BORROWINGS**

30tl	n June,	31st December,
	2017	2016
(una	udited)	(audited)
н	K\$'000	HK\$'000
Interest-bearing bank borrowings 6,6	12,000	6,402,000
Debt establishment costs	53,886)	(61,254)
6,5	58,114	6,340,746
Portion classified as current liabilities (3	80,000)	(170,000)
Non-current portion 6,1	78,114	6,170,746
Amounts repayable:		
Within one year 3	80,000	170,000
In the second year 6	29,452	—
In the third to fifth years, inclusive 5,5	48,662	6,170,746
6,5	58,114	6,340,746

On 12th September, 2016, Regal REIT, through wholly-owned subsidiaries, Bauhinia Hotels Limited and Rich Day Investments Limited, entered into a new facility agreement for a term loan facility of HK\$4,500.0 million and a revolving loan facility of up to HK\$1,000.0 million (the "2016 IH Facilities"), for a term of five years to September 2021. The term loan portion of the 2016 IH Facilities was wholly drawn in September 2016 to repay the pervious term loan facility of the same amount, which was originally due to mature in July 2018 and bore a higher interest margin; while the revolving loan portion was intended for general corporate funding purposes. Moreover, the 2016 IH Facilities are secured by four of the five Initial Hotels, namely, Regal Airport Hotel, Regal Hongkong Hotel, Regal Oriental Hotel and Regal Riverside Hotel. As at 30th June, 2017, the 2016 IH Facilities had an outstanding term loan portion of HK\$4,500.0 million and a drawndown on the revolving loan facility of HK\$380.0 million.

On 22nd December, 2014, the term loan facility agreement for a principal amount of HK\$440.0 million (the "2014 WC Facility"), with a term of five years to December 2019, was entered into by Sonnix Limited, a wholly-owned subsidiary of Regal REIT. The 2014 WC Facility, secured by the iclub Wan Chai Hotel, was fully drawndown in December 2014. As at 30th June, 2017, the outstanding amount on 2014 WC Facility was HK\$440.0 million.

On 10th February, 2014, Regal REIT, through a wholly-owned subsidiary, Tristan Limited, arranged a bilateral loan facility of up to HK\$790.0 million, comprised of a term loan facility of HK\$632.0 million and a revolving loan facility of up to HK\$158.0 million (the "2014 SW Facilities"), secured by the iclub Sheung Wan Hotel. The 2014 SW Facilities has a term of five years to February 2019. As at 30th June, 2017, the utilised amount of the 2014 SW Facilities was HK\$632.0 million, representing the full amount of the term loan facility.

On 28th July, 2014, Regal REIT, through a wholly-owned subsidiary, Wise Decade Investments Limited, arranged another bilateral loan facility of up to HK\$825.0 million, comprised of a term loan facility of HK\$660.0 million and a revolving loan facility of up to HK\$165.0 million (the "2014 FH Facilities"), secured by the iclub Fortress Hill Hotel. The 2014 FH Facilities has a term of five years to July 2019. As at 30th June, 2017, the outstanding amount of the 2014 FH Facilities was HK\$660.0 million, representing the full amount of the term loan facility.

As at 30th June, 2017, the outstanding loan facilities bore interest at the Hong Kong Interbank Offered Rate plus an interest margin ranging from 1.15% per annum to 1.45% per annum (31st December, 2016: ranging from 1.15% per annum to 1.45% per annum).

Bank borrowings under the 2016 IH Facilities, the 2014 WC Facility, the 2014 SW Facilities and the 2014 FH Facilities are guaranteed by Regal REIT and/or certain individual companies of the Group on a joint and several basis.

The Group's interest-bearing bank borrowings are also secured by, amongst others:

- (i) legal charges and debentures over the corresponding properties;
- (ii) an assignment of rental income and all other proceeds arising from and including all rights, titles and interests under all hotel management agreements and lease agreements, where appropriate, relating to the relevant properties;
- (iii) charges over each relevant rental account, sales proceeds account and other control accounts of the Group, if any;
- (iv) a floating charge over all of the undertakings, properties, assets and rights of each of the relevant companies of the Group; and
- (v) an equitable charge over the shares in the relevant companies of the Group.

#### **17. OTHER BORROWINGS**

	30th June,	31st December,
	2017	2016
	(unaudited)	(audited)
	HK\$'000	HK\$'000
Other borrowings, at nominal amount	1,945,900	1,938,100
Discount and issue costs	(2,997)	(4,761)
	1,942,903	1,933,339
Amounts repayable:		
Within one year	1,942,903	—
In the second year	—	1,933,339
In the third to fifth years, inclusive		
	1,942,903	1,933,339

Subsequent to the establishment and listing of the US\$1.0 billion medium term note programme, in March 2013, a series of unsecured 5-year term notes for an aggregate amount of HK\$775.0 million at a coupon interest rate of 4.125% per annum were issued. The notes were issued at 99.44% of the nominal amount after discount. In May 2013, another series of unsecured 5-year term notes for an aggregate amount of US\$150.0 million at a coupon interest rate of 4.10% per annum were issued. The notes were issued at 99.553% of the nominal amount after discount after discount.

## **18. DEFERRED TAX**

The movements in deferred tax assets and liabilities during the period/year were as follows:

	Fair value adjustments arising from revaluation of property, plant and equipment HK\$'000	Depreciation allowances in excess of related depreciation HK\$'000	Losses available for offsetting against future taxable profits HK\$'000	Total HK\$'000
Gross deferred tax assets/(liabilities) at 1st January, 2016	(29,292)	(454,359)	4,323	(479,328)
Deferred tax charged to other	(29,292)	(454,559)	4,525	(479,528)
comprehensive income during the year	(873)	_	_	(873)
Deferred tax credited/(charged) to the consolidated statement of				
profit or loss during the year	333	(22,145)	(706)	(22,518)
Gross deferred tax assets/(liabilities)				
at 31st December, 2016 (audited)	(29,832)	(476,504)	3,617	(502,719)
Gross deferred tax assets/(liabilities)				
at 1st January, 2017	(29,832)	(476,504)	3,617	(502,719)
Deferred tax charged to other				
comprehensive income during the period	(10,029)	—	—	(10,029)
Deferred tax credited/(charged) to the condensed consolidated statement of				
profit or loss during the period (note 9)	164	(15,213)	(98)	(15,147)
Gross deferred tax assets/(liabilities)	(20,607)	(401 717)	2 E10	(537 005)
at 30th June, 2017 (unaudited)	(39,697)	(491,717)	3,519	(527,895)

For presentation purposes, certain deferred tax assets and liabilities have been offset in the condensed consolidated statement of financial position.

#### **19. NUMBER OF UNITS IN ISSUE**

	Number	Number of Units	
	30th June,	31st December,	
	2017	2016	
	(unaudited)	(audited)	
At beginning and end of the period/year	3,257,431,189	3,257,431,189	

#### 20. NET ASSET VALUE PER UNIT ATTRIBUTABLE TO UNITHOLDERS

The net asset value per Unit attributable to Unitholders is calculated by dividing the net assets attributable to Unitholders as at 30th June, 2017 of HK\$14,995,587,000 (31st December, 2016: HK\$13,437,944,000) by the number of Units in issue of 3,257,431,189 (31st December, 2016: 3,257,431,189) as at that date.

#### **21. OPERATING LEASE ARRANGEMENTS**

#### (a) As lessor

The Group leases its investment properties, as set out in note 12, and certain premises under operating lease arrangements. At 30th June, 2017, the Group had total future minimum lease receivables under non-cancellable operating leases with its lessees falling due as follows:

	30th June,	31st December,
	2017	2016
	(unaudited)	(audited)
	HK\$'000	HK\$'000
Within one year	448,098	842,925
In the second to fifth years, inclusive	33,902	11,740
After five years		43
	482,000	854,708

Certain of the leases contain Base Rent and Variable Rent provisions.

Certain of the operating leases were entered into between the Group and a related company.

#### (b) As lessee

The Group leases certain premises under operating lease arrangements which have been negotiated for terms ranging from 1 to 12 years. At 30th June, 2017, the Group had total future minimum lease payments under non-cancellable operating leases falling due as follows:

	30th June,	31st December,
	2017	2016
	(unaudited)	(audited)
	HK\$'000	HK\$'000
Within one year	9,271	7,806
In the second to fifth years, inclusive	1,783	1,042
After five years		43
	11,054	8,891

The operating leases were entered into on behalf of a related company.

During the six months ended 30th June, 2017, the total minimum lease payments under operating leases in respect of land and buildings included in property and hotel operating expenses of HK\$4,698,000 (six months ended 30th June, 2016: HK\$4,048,000) were charged to the condensed consolidated statement of profit or loss.

## 22. COMMITMENTS

In addition to the operating lease commitments detailed in note 21(b) above, the Group had the following capital commitments in respect of its properties at the end of the reporting period:

	30th June,	31st December,
	2017	2016
	(unaudited)	(audited)
	HK\$'000	HK\$'000
Authorised and contracted for	3,290	_
Authorised, but not contracted for	85,005	97,692
	88,295	97,692

## 23. CONNECTED AND RELATED PARTY TRANSACTIONS

In addition to the transactions and balances detailed elsewhere in these condensed consolidated financial statements, the Group had the following material transactions with connected and/or related parties during the period:

Connected/related parties	Relationship with the Group
DB Trustees (Hong Kong) Limited	The Trustee of Regal REIT
Deutsche Bank AG and its associates (the "Deutsche Bank Group")	Connected persons of the Trustee
Regal Hotels International Holdings Limited and other members of its group (collectively, the "RHIHL Group")	Significant Unitholders of Regal REIT
Regal Portfolio Management Limited	The REIT Manager of Regal REIT and a member of the RHIHL Group
Paliburg Holdings Limited and other members of its group (collectively, the "PHL Group")	Controlling shareholders of the RHIHL Group
P&R Holdings Limited	A joint venture company held by the PHL Group and the RHIHL Group
Colliers International (Hong Kong) Limited	The principal valuer of the Group

#### (a) Transactions with connected/related parties:

		Six months	Six months
		ended	ended
		30th June,	30th June,
		2017	2016
	Notes	(unaudited)	(unaudited)
		HK\$'000	HK\$'000
Contractual rental income received/receivable from the			
RHIHL Group	(i)	444,142	457,415
Rental income received/receivable from the RHIHL Group	(ii)	551	-
Hotel management fees charged by the RHIHL Group	(iii)	(724)	(698)
Marketing fees charged by the RHIHL Group	(iv)	(163)	(158)
Building management fees charged by the PHL Group	(v)	(289)	(284)
REIT Manager fees	(vi)	(46,982)	(47,344)
Trustee fees	(vii)	(1,720)	(1,717)
Valuation fees paid/payable to the principal valuer	(viii)	(220)	(220)

#### Notes:

- (i) The rental income earned by the Group was in accordance with the relevant lease agreements with respect to the Initial Hotels, the iclub Sheung Wan Hotel and the iclub Fortress Hill Hotel.
- (ii) The rental income earned by the Group was in accordance with the relevant tenancy agreement with respect to Shop Nos. A & B, which is part of the iclub Wan Chai Hotel.
- (iii) The hotel management fees in respect of iclub Wan Chai Hotel Hotel portion were comprised of (a) a base fee, for an amount based on 2% of the gross hotel revenue, and (b) an incentive fee based on 5% of the excess of the gross operating profit over the base fee and fixed charges in accordance with the corresponding hotel management agreement.
- (iv) The marketing fees in respect of iclub Wan Chai Hotel Hotel portion were charged at 1% of the gross hotel revenue of iclub Wan Chai Hotel Hotel portion in accordance with the corresponding hotel management agreement.
- (v) The building management fees were charged at a mutually agreed amount payable on a monthly basis in respect of iclub Wan Chai Hotel Non-hotel portions.
- (vi) The REIT Manager is entitled to receive Base Fees and Variable Fees, details of which, including the terms, are set out in note 6 to the condensed consolidated financial statements.
- (vii) The Trustee is entitled to receive trustee fees (calculated and payable quarterly) at rates ranging from 0.015% per annum to 0.025% per annum based on the value of all the assets of Regal REIT as at the end of the reporting period subject to a minimum of HK\$66,000 per month.
- (viii) The valuation fees were charged by the principal valuer in accordance with the terms of the relevant agreements.
- (b) Balances with connected/related parties were as follows:

	Notes	30th June, 2017 (unaudited) HK\$'000	31st December, 2016 (audited) HK\$'000
Net amounts due from/(to) the RHIHL Group:			
Variable Rent receivables	(i)	1,073	19,436
Accounts payable to related companies	(ii)	(56,058)	(61,956)
Other payables	(ii)	-	(234)
Amounts due from related companies	(ii)	5,567	4,597
Amounts due to related companies	(ii)	(2,254)	(1,255)
Net amounts due from the PHL Group:			
Deposits paid	(ii)	1,212	1,212
Net amounts due from P&R Holdings:			
Deposit paid	(iii)	200,000	-
Net amounts due to:			
The Trustee	(iv)	(865)	(879)
The principal valuer	(v)	(220)	(430)
Restricted and non-restricted bank balances with			
the Deutsche Bank Group	(vi)	157	199

#### Notes:

(i) Details of the balances are set out in note 13 to the condensed consolidated financial statements.

(ii) The amounts are unsecured, interest-free and repayable on demand/within one year.

(iii) The amount is unsecured, interest-free and refundable in accordance with the terms of the relevant agreement.

- (iv) The amount is unsecured and repayable in accordance with the terms of the Trust Deed.
- (v) The amount is repayable in accordance with the terms of the relevant agreement.
- (vi) The bank balances earn interest at prevailing market rates.
- (c) The RHIHL Group has guaranteed to pay all amounts from time to time owing or payable by the lessee of the Initial Hotels to the Group under the respective lease agreements, when the same become due, together with other charges and outgoings, interest, default interest, fees and costs. In this connection, the RHIHL Group undertook to maintain a minimum consolidated tangible net worth (as defined in the relevant agreements) of HK\$4 billion. Under the Market Rental Package for 2017, the RHIHL Group provided third party guarantee as security deposit for an amount of HK\$183.25 million (2016: HK\$183.0 million), which is equivalent to threemonth Base Rent for the year 2017, issued by a licensed bank in Hong Kong.
- (d) Under a deed of trade mark licence, the RHIHL Group granted the REIT Manager and companies holding the Initial Hotels within the Group a non-exclusive and non-transferable licence at nil consideration to use its registered trade marks or service marks for the purpose of describing the ownership of the Initial Hotels and/or use in connection with the business of the Initial Hotels.
- (e) On 23rd December, 2010, the Group entered into a hotel management agreement with a member of the RHIHL Group in respect of the management of iclub Wan Chai Hotel for a 10-year term commencing on 1st January, 2011.
- (f) On 10th February, 2014, the Group entered into a hotel management agreement with a member of the RHIHL Group in respect of the management of iclub Sheung Wan Hotel for a 10-year term commencing on 10th February, 2014.
- (g) On 28th July, 2014, the Group entered into a hotel management agreement with a member of the RHIHL Group in respect of the management of iclub Fortress Hill Hotel for a 10-year term commencing on 28th July, 2014.

#### 24. FAIR VALUE AND FAIR VALUE HIERARCHY OF FINANCIAL INSTRUMENTS

The REIT Manager considers that the carrying amounts of the financial assets and financial liabilities recorded in the condensed consolidated financial statements approximated their fair values at the end of the reporting period.

#### 25. EVENT AFTER THE REPORTING PERIOD

On 29th June, 2017, Regal REIT entered into a sale and purchase agreement with P&R Holdings Limited in respect of the acquisition of new iclub hotel located at Ma Tau Wai for a consideration of HK\$1,360 million. Subsequent to the end of the reporting period, on 20th July, 2017, the proposed acquisition was approved by the independent Unitholders at the extraordinary general meeting. The proposed acquisition is expected to be completed in September 2017, subject to the satisfactory fulfilment of the other conditions precedent.

## **REPORT ON REVIEW OF INTERIM FINANCIAL INFORMATION**



To the board of directors of Regal Portfolio Management Limited (as manager of Regal Real Estate Investment Trust)

#### **INTRODUCTION**

We have reviewed the interim financial information set out on pages 29 to 57, which comprises the condensed consolidated statement of financial position of Regal Real Estate Investment Trust ("Regal REIT") and its subsidiaries as at 30th June, 2017, and the related condensed consolidated statement of profit or loss, statement of comprehensive income, statement of changes in net assets and statement of cash flows and the distribution statement for the six-month period then ended, and explanatory notes. The Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited require the preparation of a report on interim financial information to be in compliance with the relevant provisions thereof and Hong Kong Accounting Standard 34 "Interim Financial Reporting" ("HKAS 34") issued by the Hong Kong Institute of Certified Public Accountants.

The Manager of Regal REIT is responsible for the preparation and presentation of this interim financial information in accordance with HKAS 34. Our responsibility is to express a conclusion on this interim financial information based on our review. Our report is made solely to you, as a body, in accordance with our agreed terms of engagement, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

#### **SCOPE OF REVIEW**

We conducted our review in accordance with Hong Kong Standard on Review Engagements 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Hong Kong Institute of Certified Public Accountants. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Hong Kong Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### **CONCLUSION**

Based on our review, nothing has come to our attention that causes us to believe that the interim financial information is not prepared, in all material respects, in accordance with HKAS 34.

**Ernst & Young** *Certified Public Accountants* 

22/F, CITIC Tower 1 Tim Mei Avenue Central, Hong Kong

24th August, 2017

# SUMMARY OF PROPERTY PORTFOLIO

#### As at 30th June, 2017

	Description	Use	Lease	Gross Floor Area (sq.m.)	Approx. Covered Floor Area (sq.m.)	Percentage interest attributable to Regal REIT
(1)	Regal Airport Hotel 9 Cheong Tat Road Hong Kong International Airport Chek Lap Kok New Territories Hong Kong	Hotel	Medium term	71,988	83,400	100
(2)	Regal Hongkong Hotel 88 Yee Wo Street Causeway Bay Hong Kong	Hotel	Long term	25,090	32,000	100
(3)	Regal Kowloon Hotel 71 Mody Road Tsimshatsui Kowloon Hong Kong	Hotel	Long term	31,746	43,500	100
(4)	Regal Oriental Hotel 30-38 Sa Po Road and Shops 3-11 on G/F including Cockloft of Shops 5-7 and the whole of 1/F Po Sing Court 21-25 Shek Ku Lung Road 40-42 Sa Po Road and 15-29 Carpenter Road Kowloon City Kowloon Hong Kong	Hotel	Medium term	22,601	27,300	100

### As at 30th June, 2017

	Description	Use	Lease	Gross Floor Area	Approx. Covered Floor Area	Percentage interest attributable to Regal REIT
	beschption	U.S.C	Ecuse	(sq.m.)	(sq.m.)	to negariteri
(5)	Regal Riverside Hotel 34-36 Tai Chung Kiu Road Shatin, New Territories Hong Kong	Hotel	Medium term	59,668	69,100	100
(6)	iclub Wan Chai Hotel Shops A, B and C on G/F, Flat Roof on 3/F, Whole of 5-12/F, 15-23/F and 25-29/F Eastern and Western Elevations of External Walls Architectural Feature at Roof Top and Upper Roof 211 Johnston Road Wan Chai Hong Kong	Hotel/ commercial	Long term	5,326	5,530	100
(7)	iclub Sheung Wan Hotel 138 Bonham Strand Sheung Wan Hong Kong	Hotel	Long term	7,197	9,600	100
(8)	iclub Fortress Hill Hotel 18 Merlin Street North Point Hong Kong	Hotel	Long term	6,849	9,400	100

