

# ANNUAL REPORT 2017



This annual report ("Annual Report") is available in both English and Chinese. Shareholders who have received either the English or the Chinese version of the Annual Report may request a copy in the language different from that has been received by writing to the Company's Principal Registrars, Tricor Friendly Limited at Level 22, Hopewell Centre, 183 Queen's Road East, Hong Kong.

The Annual Report (in both English and Chinese versions) has been posted on the Company's website at www.sino.com. Shareholders who have chosen to rely on copies of the Corporate Communications (including but not limited to annual report, summary financial report (where applicable), interim report, summary interim report (where applicable), notice of meeting, listing document, circular and proxy form) posted on the Company's website in lieu of any or all the printed copies thereof may request printed copy of the Annual Report.

Shareholders who have chosen or are deemed to have consented to receive the Corporate Communications using electronic means through the Company's website and who have difficulty in receiving or gaining access to the Annual Report posted on the Company's website will upon request be sent the Annual Report in printed form free of charge.

Shareholders may at any time choose to change their choice of language and means of receipt (i.e. in printed form or by electronic means through the Company's website) of all future Corporate Communications from the Company by giving notice in writing by post to the Company's Principal Registrars, Tricor Friendly Limited at Level 22, Hopewell Centre, 183 Queen's Road East, Hong Kong or by email at sinohotels1221-ecom@hk.tricorglobal.com.

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# **CORPORATE INFORMATION**

#### **Board of Directors**

Robert Ng Chee Siong, Chairman Ronald Joseph Arculli, GBM, CVO, GBS, OBE, JP<sup>#</sup> Gilbert Lui Wing Kwong<sup>#</sup> Peter Wong Man Kong, BBS, JP<sup>\*</sup> Adrian David Li Man-kiu, JP<sup>\*</sup> Steven Ong Kay Eng<sup>\*</sup> Wong Cho Bau, JP<sup>\*</sup> Daryl Ng Win Kong, JP Giovanni Viterale

#### (# Non-Executive Directors)

(\* Independent Non-Executive Directors)

#### Audit Committee

Adrian David Li Man-kiu, JP, Chairman Gilbert Lui Wing Kwong Peter Wong Man Kong, BBS, JP Steven Ong Kay Eng

#### Nomination Committee

Robert Ng Chee Siong, Chairman Peter Wong Man Kong, BBS, JP Adrian David Li Man-kiu, JP

#### **Remuneration Committee**

Steven Ong Kay Eng, Chairman Peter Wong Man Kong, BBS, JP Adrian David Li Man-kiu, JP Daryl Ng Win Kong, JP

#### Authorized Representatives

Robert Ng Chee Siong Velencia Lee

#### Chief Financial Officer and Company Secretary

Velencia Lee

# **Auditor**

Deloitte Touche Tohmatsu Certified Public Accountants, Hong Kong

#### **Solicitors**

Clifford Chance, Hong Kong Baker & McKenzie, Hong Kong Maples and Calder, Cayman Islands

#### Shareholders' Calendar

Closure of Register of Members for entitlement to attend and vote at Annual General Meeting	23rd to 26th October, 2017 (both dates inclusive)
Annual General Meeting	26th October, 2017
Closure of Register of Members for dividend entitlement	1st to 2nd November, 2017 (both dates inclusive)
Record Date for final dividend entitlement	2nd November, 2017
Last Date for lodging form of election for scrip dividend	24th November, 2017 4:30 p.m.
Interim Dividend Paid	HK4 cents per share 13th April, 2017
<b>Final Dividend</b> Payable	HK4.5 cents per share 6th December, 2017

#### **Principal Bankers**

Bank of China (Hong Kong) Limited The Hongkong and Shanghai Banking Corporation Limited Hang Seng Bank Limited China Construction Bank (Asia) Corporation Limited

# **Investor Relations Contact**

Please direct enquiries to: General Manager – Corporate Finance Telephone : (852) 2734 8312 Fax : (852) 2369 1236 Email : investorrelations@sino.com

#### **Principal Office**

12th Floor, Tsim Sha Tsui Centre, Salisbury Road, Tsim Sha Tsui, Kowloon, Hong Kong Telephone : (852) 2721 8388 Fax : (852) 2723 5901 Website : www.sino.com Email : info@sino.com

#### **Registered** Office

P.Ŏ. Box 309, Ugland House, Grand Cayman, KY1-1104, Cayman Islands

# **Principal Registrars**

Tricor Friendly Limited Level 22, Hopewell Centre, 183 Queen's Road East, Hong Kong Telephone : (852) 2980 1333 Fax : (852) 2861 1465 Email : sinohotels1221-ecom@hk.tricorglobal.com

#### **Listing Information**

Stock Code

1221

# NOTICE OF ANNUAL GENERAL MEETING

**NOTICE IS HEREBY GIVEN** that the Annual General Meeting of the Shareholders of **Sino Hotels (Holdings) Limited** ("Company") will be held at The Pacific Rooms, 9th Floor, Towers Wing, The Royal Pacific Hotel & Towers, 33 Canton Road, Tsim Sha Tsui, Kowloon, on Thursday, the 26th day of October, 2017 at 10:30 a.m. or as soon as the annual general meeting of Tsim Sha Tsui Properties Limited closes, whichever is the later, for the following purposes:

- 1. To receive, consider and adopt the audited Financial Statements and the Directors' and Independent Auditor's Reports for the year ended 30th June, 2017.
- 2. To declare a final dividend.
- 3. To re-elect retiring Directors and to authorise the Board to fix the Directors' remuneration for the financial year ending 30th June, 2018.
- 4. To re-appoint Deloitte Touche Tohmatsu as Auditor for the ensuing year and to authorise the Board to fix their remuneration.
- 5. As special business to consider and, if thought fit, pass with or without amendments, the following resolutions as Ordinary Resolutions:

# **Ordinary Resolutions**

- (i) **"THAT**:
  - (a) subject to paragraph (i)(b) below, the exercise by the Directors of the Company during the Relevant Period of all the powers of the Company to buy back shares of the Company on The Stock Exchange of Hong Kong Limited ("Stock Exchange") or on any other stock exchange on which the shares of the Company may be listed and recognised by the Securities and Futures Commission and the Stock Exchange for this purpose, subject to and in accordance with all applicable laws and the requirements of the Rules Governing the Listing of Securities on the Stock Exchange or of any other stock exchange as amended from time to time be and is hereby generally and unconditionally approved;
  - (b) the aggregate number of the shares to be bought back pursuant to the approval in paragraph (i)(a) above shall not exceed 10% of the total number of shares of the Company in issue as at the date of passing this resolution and the said approval shall be limited accordingly; and
  - (c) for the purposes of this resolution:

"Relevant Period" means the period from the passing of this resolution until whichever is the earlier of:

- (1) the conclusion of the next Annual General Meeting of the Company;
- (2) the expiration of the period within which the next Annual General Meeting of the Company is required by law or the articles of association of the Company to be held; and
- (3) the date on which the authority set out in this resolution is revoked or varied by an ordinary resolution of the shareholders in general meeting."

# NOTICE OF ANNUAL GENERAL MEETING (Continued)

# (ii) **"THAT**:

- a general mandate be and is hereby unconditionally given to the Directors of the Company (a) to exercise during the Relevant Period all the powers of the Company to allot, issue and deal with additional shares of the Company, to allot, issue or grant securities of the Company, including bonds, debentures and notes convertible into shares of the Company and to make or grant offers, agreements or options which would or might require the exercise of such powers either during or after the Relevant Period, provided that these powers of the Directors and this general mandate are in respect of and in addition to any shares which may be issued on the exercise of the subscription rights under the Company's securities or pursuant to any scrip dividend scheme or pursuant to a rights issue or pursuant to any rights of conversion under any existing convertible bonds, debentures or notes of the Company, and provided further that these powers of the Directors and this general mandate shall be subject to the restrictions that the aggregate number of shares allotted or agreed to be allotted or issued pursuant thereto, whether by way of option or conversion or otherwise, shall not exceed 20% of the total number of shares of the Company in issue as at the date of passing this resolution; and
- (b) for the purposes of this resolution:

"Relevant Period" means the period from the passing of this resolution until whichever is the earlier of:

- (1) the conclusion of the next Annual General Meeting of the Company;
- (2) the expiration of the period within which the next Annual General Meeting of the Company is required by law or the articles of association of the Company to be held; and
- (3) the date on which the authority set out in this resolution is revoked or varied by an ordinary resolution of the shareholders in general meeting."
- (iii) **"THAT**, conditional upon the resolutions (i) and (ii) above being passed, the aggregate number of shares which are bought back by the Company under the authority granted pursuant to resolution (i) above (up to a maximum of 10% of the total number of shares of the Company in issue as at the date of this resolution) shall be added to the aggregate number of shares that may be allotted or agreed conditionally or unconditionally to be allotted by the Directors of the Company pursuant to resolution (ii) above."

By Order of the Board Velencia Lee Company Secretary

Hong Kong, 15th September, 2017

# NOTICE OF ANNUAL GENERAL MEETING (Continued)

Notes:

- (a) At the Annual General Meeting, the Chairman of the Meeting will put each of the above resolutions to the vote by way of a poll. On a poll, every shareholder who is present in person or by proxy shall have one vote for every share of which he/she is the holder.
- (b) Any shareholder entitled to attend and vote at the above meeting may appoint (i) if such shareholder is a person referred to in Article 95(b) of the Amended and Restated Memorandum and Articles of Association of the Company, any number of proxies; and (ii) for all other shareholders, up to two proxies to exercise all or any of his/her rights to attend and vote instead of him/her, provided that the proxy is appointed to represent respectively the number of shares held by the shareholder as specified in the relevant instrument of appointment. A proxy need not be a shareholder of the Company.
- (c) In order to be valid, the instrument appointing a proxy and the power of attorney or other authority, if any, under which it is signed or a notarially certified copy of that power or authority, must be lodged at the principal office of the Company at 12th Floor, Tsim Sha Tsui Centre, Salisbury Road, Tsim Sha Tsui, Kowloon, Hong Kong not less than 24 hours before the time appointed for holding the meeting.
- (d) For determining the entitlement to attend and vote at the Annual General Meeting to be held on Thursday, 26th October, 2017, the register of members of the Company will be closed from Monday, 23rd October, 2017 to Thursday, 26th October, 2017, both dates inclusive, during which period no transfer of shares will be effected. In order to be eligible to attend and vote at the Annual General Meeting, shareholders should ensure that all transfers accompanied by the relevant share certificates are lodged with the Company's Principal Registrars, Tricor Friendly Limited, Level 22, Hopewell Centre, 183 Queen's Road East, Hong Kong, for registration not later than 4:30 p.m. on Friday, 20th October, 2017.
- (e) The proposed final dividend is subject to the approval of the shareholders at the Annual General Meeting. The record date for the proposed final dividend is at the close of business on Thursday, 2nd November, 2017. For determining the entitlement to the proposed final dividend, the register of members of the Company will be closed from Wednesday, 1st November, 2017 to Thursday, 2nd November, 2017, both dates inclusive, during which period no transfer of shares will be effected. In order to qualify for the proposed final dividend, shareholders should ensure that all transfers accompanied by the relevant share certificates are lodged with the Company's Principal Registrars, Tricor Friendly Limited, Level 22, Hopewell Centre, 183 Queen's Road East, Hong Kong, for registration not later than 4:30 p.m. on Tuesday, 31st October, 2017.
- (f) Regarding the re-election of the Directors of the Company under item 3, separate ordinary resolutions will be considered and, if thought fit, passed at the Annual General Meeting to:
  - (i) re-elect Mr. Robert Ng Chee Siong as Director of the Company.
  - (ii) re-elect Mr. Steven Ong Kay Eng as Director of the Company.

# **CHAIRMAN'S STATEMENT**

**FINAL RESULTS** 

I am pleased to present the 2016/2017 Annual Report to shareholders.

The Group achieved net profit attributable to shareholders of HK\$177.9 million for the year ended 30th June, 2017, representing an increase of 7.5% compared with HK\$165.5 million for the last financial year. Earnings per share for the financial year 2016/2017 was 17.08 cents (2015/2016: 16.41 cents).

**DIVIDENDS** The Directors have resolved to recommend a final dividend of 4.5 cents per share in respect of the year ended 30th June, 2017 to shareholders whose names appear on the Register of Members of the Company on 2nd November, 2017. Together with the interim dividend of 4 cents per share, the total dividend for the year ended 30th June, 2017 is 8.5 cents per share.

The Directors propose that shareholders be given the option of electing to receive the final dividend in new shares in lieu of cash. The scrip dividend proposal is subject to: (1) the approval of the proposed final dividend at the Annual General Meeting to be held on 26th October, 2017; and (2) The Stock Exchange of Hong Kong Limited granting the listing of and permission to deal in the new shares to be issued pursuant to this proposal.

A circular containing details of the scrip dividend proposal will be despatched to shareholders together with the form of election for the scrip dividend on or about 9th November, 2017. It is expected that the final dividend warrants and share certificates will be despatched to shareholders on or about 6th December, 2017.

# **REVIEW OF OPERATIONS**

According to the statistics released by Hong Kong Tourism Board, visitor arrivals to Hong Kong were 57.3 million for the year ended 30th June, 2017, representing an increase of approximately 0.3% compared with last year. Visitors from China accounted for approximately 75.5% of the total visitors and visitors who stayed overnight in Hong Kong increased 2.9%. The performance of the Group's hotels was steady during the financial year 2016/2017. The Group will continue to improve the quality of its hotel services to ensure our discerning guests have enjoyable experiences during their stays in the hotels.

#### **Business Activities**

#### City Garden Hotel

City Garden Hotel is a wholly-owned subsidiary of the Group.

The average room occupancy rate of City Garden Hotel for the year ended 30th June, 2017 was 90.4% compared with 90.1% for the last financial year and the average room rate increased 4.4% compared with that of last financial year. Room sales for the financial year increased 4.4% to HK\$178.4 million from HK\$170.9 million for the last financial year. Food and beverage sales for the financial year 2016/2017 were HK\$85.9 million (2015/2016: HK\$88.3 million).

# Conrad Hong Kong

Conrad Hong Kong is 50% owned by the Group and 30% owned by Sino Land Company Limited (Hong Kong stock code: 0083) and collectively own a total of 80% equity interest in Conrad Hong Kong.

The average room occupancy of Conrad Hong Kong for the year ended 30th June, 2017 was 85.6% compared with 84.3% for the last financial year and the average room rate decreased 2.7% compared with that of last financial year. Room sales for the financial year 2016/2017 were HK\$413.6 million (2015/2016: HK\$419.3 million) while income from food and beverage sales for the financial year were HK\$324.3 million (2015/2016: HK\$325.2 million).

# REVIEW OF OPERATIONS Business Activities (Continued) (Continued) (Continued)

# The Royal Pacific Hotel & Towers

The Royal Pacific Hotel & Towers is 25% owned by the Group and the remaining 75% interest is owned by a private company, wholly owned by the Ng family, the controlling shareholder of Sino Hotels (Holdings) Limited.

The average occupancy rate of The Royal Pacific Hotel & Towers for the year ended 30th June, 2017 increased to 95.1% from 94.6% for the last financial year and the average room rate increased 2.5% compared with that of last financial year. Room sales increased 2.8% to HK\$294.2 million from HK\$286.3 million for the last financial year. Revenue from food and beverage sales for the financial year 2016/2017 were HK\$94.1 million (2015/2016: HK\$96.5 million).

Other than that mentioned above, there was no material change from the information published in the report and accounts for the year ended 30th June, 2016.

# Finance

As at 30th June, 2017, the Group had cash and bank deposits of HK\$878.4 million and had no debt outstanding.

There was no material change in the capital structure of the Group for the financial year. Foreign exchange exposure is kept at a low level. As at 30th June, 2017, the Group did not have any contingent liabilities.

Other than the above-mentioned, there was no material change from the information published in the report and accounts for the financial year ended 30th June, 2016.

**EMPLOYEE PROGRAMMES** The hospitality industry thrives as an industry focused on people while involving intensive labour and capital. It is all about providing consistent services to guests and maintaining good condition of all facilities. A team of engaged and well-trained staff is the key contributing factor to building customer loyalty and making our hotels the preferred choice for our customers. Therefore, developing human capital through a spectrum of employee training programmes specifically designed to cater to the needs of management and staff is of paramount importance for the Group.

# **EMPLOYEE PROGRAMMES** *(Continued)*

An in-house leadership development programme – LEAD Programme – which aims to develop our staff at the supervisory and assistant manager level with leadership and management skills has recently been introduced. Participants who complete the LEAD Programme will be able to continue expanding their role and preparing for future advancement within the Group supported by another advance level programme named the Manager Development Programme. Furthermore, management always considers our employee's well-being a top priority, and will continue regular review of staff feedback via the Employee Experience Survey. Various engagement programmes continue to be rolled out to ensure that the Group stays competitive and will be the preferred employer in the industry.

The Group continues to embrace Corporate Social Responsibility practices by upholding good corporate governance standards, protecting the environment, engagement in community services, promoting social integration and conserving cultural heritage.

#### **Environmental Management**

The Group places strong emphasis on sustainable development and environmental protection. Through partnering with the Food Wise Hong Kong Campaign, the Group is able to adopt best practices to reduce food waste in the hotels. The Group has also participated in the 'Soap for Hope' Programme to recycle discarded soaps bars from hotels. In 2016, The Royal Pacific Hotel & Towers was announced as the first Green Key hotel in China. The award is organised by the Foundation for Environmental Education and is a leading standard of excellence in the field of environmental responsibility and sustainable operation within the tourism industry.

# **Community Engagement**

As a committed corporate citizen, the Group organises regular activities and events to serve the underprivileged and needy. One of these events is the 'Hearty Soup Delivery Service' where soup is made and delivered to elderly people and low-income groups. In collaboration with Foodlink, the Group has participated in the 'Food Donation Programme' where cooked meals are given to needy families on a weekly basis.

In support of social integration, the Group has introduced a new programme in 2016, namely 'Social Empowerment Programme' with the Hong Chi Association, SILENCE and The Hong Kong Society for Rehabilitation. The Programme aims to offer training opportunities and skill-sharing workshops for some physical impairment people in the society.

# CORPORATE SOCIAL RESPONSIBILITY

**CORPORATE SOCIAL RESPONSIBILITY** (Continued)

#### Tai O Heritage Hotel

In March 2008, the Ng Teng Fong Family, the major shareholder of the Group, set up the non-profit-making organisation Hong Kong Heritage Conservation Foundation Limited ("HCF"). HCF revitalized and converted the Old Tai O Police Station, a Grade II historic building, into a boutique hotel. Named Tai O Heritage Hotel ("Hotel"), it is home to nine colonial-style rooms and suites and commenced operation in March 2012. The Hotel, operated by HCF as a non-profit-making social enterprise, is part of the HKSAR Government's 'Revitalising Historic Buildings Through Partnership Scheme'.

To raise public awareness of the importance of conserving heritage buildings, daily guided tours are conducted for the public and charity groups to visit the Hotel. The Hotel has been providing long-term employment opportunities for Tai O inhabitants and nearby residents. Over half of the staff working at the Hotel are residents of Lantau Island or Tai O fishing village with some employed as guides for eco and cultural experience tours.

The Hotel was one of the winners of the '2013 UNESCO Asia-Pacific Awards for Cultural Heritage Conservation' and in October 2016, the Hotel was voted as Asia's leading heritage hotel by World Travel Awards 2016. In May 2017, the Hotel received 4 awards in the International Hotels Awards 2017, namely 'Hong Kong's Best Small Hotel 2017', 'Hong Kong Best Classic Heritage Hotel 2017', 'International Five Stars Standard 2017' and is the regional winner of the 'Asia Pacific's Best Small Hotel 2017'.

**INDUSTRY OUTLOOK AND PROSPECTS** 2018 is expected to be a fruitful year for the tourism industry in Hong Kong. The first all-weather water park in the Tai Shue Wan Development Project in Ocean Park and the first world-class venue built for Xiqu performances, Xiqu Centre in The West Kowloon Cultural District are both scheduled to open in 2018 which will increase the number of offerings in the tourism industry. In addition, the M+ museum for visual culture in The West Kowloon Cultural District expected to open in 2019 will be positive to the development of tourism industry in Hong Kong.

#### INDUSTRY OUTLOOK AND PROSPECTS (Continued)

Guangdong-Hong Kong-Macau Greater Bay Area ("Greater Bay Area") covers 11 cities which are Dongguan, Foshan, Guangzhou, Hong Kong, Huizhou, Jiangmen, Macau, Shenzhen, Zhaoqing, Zhongshan and Zhuhai with a total area of over 56,000 square kilometers. The plan to establish the Greater Bay Area is part of the nation-wide urban plan designed by the National Development and Reform Commission of the Central Government. Improvement in connectivity among cities can optimise their synergies and maximize economic potential of the cities. This plan has an immediate and direct positive effect on multi-destination travel itineraries, positive for both business and leisure travels. Combining this domestic regional integration with the Belt and Road Initiative both spearheaded by the Central Government, there will be an increase in business opportunities for the tourism industry in Hong Kong. New infrastructure developments such as the Hong Kong-Zhuhai-Macau Bridge and The Guangzhou-Shenzhen-Hong Kong Express Rail Link tentatively expected to complete in 2017 and 2018 respectively will significantly enhance the connectivity and accessibility of Hong Kong and other major cities in China.

The Group attaches significant importance to market positioning and branding. To accomplish these objectives, regular upgrade of hotel facilities and renovation is carried out where necessary. The Group will continuously review and improve the quality of the service to meet the needs of customers and ensure our discerning guests have enjoyable stays in our hotels.

# **STAFF AND MANAGEMENT** On behalf of the Board, I take this opportunity to express my sincere appreciation to all staff for their commitment, dedication and continuing support. I would also like to express my gratitude to my fellow Directors for their guidance and wise counsel.

Robert NG Chee Siong Chairman

Hong Kong, 24th August, 2017

# **BIOGRAPHICAL DETAILS OF DIRECTORS & SENIOR MANAGEMENT**

(I) EXECUTIVE DIRECTORS **Mr. Robert Ng Chee Siong**<sup>N+</sup>, aged 65, Chairman of the Group since 1994, was called to the Bar in 1975. Mr. Ng is also a director of a number of subsidiaries and associated companies of the Company, and is the Chairman of Tsim Sha Tsui Properties Limited and Sino Land Company Limited. In addition, he is a Director of The Real Estate Developers Association of Hong Kong and a member of the 11th and 12th National Committee of the Chinese People's Political Consultative Conference. Mr. Ng is the father of Mr. Daryl Ng Win Kong, an Executive Director of the Company, a son of the late substantial shareholder Mr. Ng Teng Fong and the brother of Mr. Philip Ng Chee Tat, the co-executor of the estate of the late Mr. Ng Teng Fong.

Mr. Daryl Ng Win Kong<sup>R</sup>, JP, aged 39, an Executive Director since April 2005, holds a Bachelor of Arts Degree in Economics, a Master Degree of Science in Real Estate Development from Columbia University in New York, an Honorary Doctor of Humane Letters degree from Savannah College of Art and Design and an Honorary University Fellowship from The Open University of Hong Kong. Mr. Ng first joined the Company as Executive (Development) in 2003. He is a director of a number of subsidiaries and associated companies of the Company, and an Executive Director of Sino Land Company Limited and Tsim Sha Tsui Properties Limited. He is also an Independent Non-Executive Director of The Bank of East Asia, Limited. He is a member of the Global Leadership Council of Columbia University in the City of New York, a member of the 10th Sichuan Committee of the Chinese People's Political Consultative Conference ("CPPCC"), a member of the 12th Beijing Municipal Committee of the CPPCC, a member of the 10th and 11th Committees of the All-China Youth Federation and the Deputy Chairman of the Chongqing Youth Federation. He is a trustee member of World Wide Fund for Nature Hong Kong, the Vice Chairman of Hong Kong United Youth Association, a member of the Executive Committee of Hong Kong Sheng Kung Hui Welfare Council Limited, a member of Friends of Hong Kong Association Limited, a Council Member of the Hong Kong Committee for UNICEF and a Council Member of The Hong Kong Management Association. Mr. Ng's major public service appointments include being a member of the Social Welfare Advisory Committee of the Government of Hong Kong Special Administrative Region ("HKSAR"), a co-opted member of the Community Care Fund Task Force of Commission on Poverty of HKSAR, a member of the Council for Sustainable Development of HKSAR, a member of the Council of the University of Hong Kong, a member of the Court of the Hong Kong University of Science and Technology, a member of NUS Medicine International Council at the Yong Loo Lin School of Medicine of National University of Singapore, a member of the Steering Committee on the Promotion of Electric Vehicles of HKSAR, a member of the Board of M Plus Museum Limited and a Board Member of National Heritage Board, Singapore. He is a Director of The Real Estate Developers Association of Hong Kong and a Director of The Community Chest of Hong Kong. He is the eldest son of the Chairman of the Group Mr. Robert Ng Chee Siong and the eldest grandson of the late substantial shareholder Mr. Ng Teng Fong.

# BIOGRAPHICAL DETAILS OF DIRECTORS & SENIOR MANAGEMENT (Continued)

(I) EXECUTIVE DIRECTORS (Continued) **Mr. Giovanni Viterale**, aged 52, an Executive Director since July 2014. Mr. Viterale has been the General Manager of The Fullerton Hotel Singapore and The Fullerton Bay Hotel Singapore since 2010 (which are owned by Sino Land Company Limited). Before joining The Fullerton Hotel Singapore and The Fullerton Bay Hotel Singapore, Mr. Viterale was with Conrad Hong Kong for more than 10 years and is a veteran in the hospitality industry with over 23 years of experience.

The Honourable Ronald Joseph Arculli, GBM, CVO, GBS, OBE, JP, aged 78, has **(II) NON-EXECUTIVE** been a Director of the Company since 1994 and was re-designated from DIRECTORS an Independent Non-Executive Director to a Non-Executive Director in July 2005. The Honourable Ronald Arculli through Ronald Arculli and Associates provides consultancy services to the Company. He is also a Non-Executive Director of Sino Land Company Limited and Tsim Sha Tsui Properties Limited. The Honourable Ronald Arculli was an Independent Non-Executive Director of Hong Kong Exchanges and Clearing Limited from 2006 to April 2013, for which he was also a former Independent Non-Executive Chairman from 2006 to April 2012. He has a long and distinguished record of public service on numerous government committees and advisory bodies. He was the Chairman of The Hong Kong Jockey Club from 2002 to August 2006. He is a practising solicitor and has served on the Legislative Council from 1988 to 2000. He was a Non-Official Member of the Executive Council of the HKSAR Government from November 2005 to June 2012, for which he also acted as Convenor of the Non-Official Members since December 2011. He chairs FWD Group, the Honorary Advisory Committee of SVHK Foundation Limited and Common Purpose Charitable Foundation Limited in Hong Kong. He is also a Non-Executive Director of Asia Art Archive Limited and a Trustee, Vice-Chair of the Trustees and Director of IFRS Foundation. He is a Board Member and the Vice-Chairman of the Board of The West Kowloon Cultural District Authority and chairs its Executive Committee and Development Committee. The Honourable Ronald Arculli is an Independent Non-Executive Director of Hang Lung Properties Limited and a Non-Executive Director of HKR International Limited, HK Electric Investments Manager Limited (as trustee-manager of HK Electric Investments) and HK Electric Investments Limited (all are listed on The Stock Exchange of Hong Kong Limited except HK Electric Investments Manager Limited). He was formerly a Non-Executive Director of Hutchison Harbour Ring Limited (now known as China Oceanwide Holdings Limited).

**Mr. Gilbert Lui Wing Kwong**<sup>A</sup>, aged 79, an Independent Non-Executive Director since 1994 and was re-designated as a Non-Executive Director in August 2004. Mr. Lui is a consultant of a local firm of certified public accountants after retiring from the position of senior partner of that firm in 1999.

A: Audit Committee member

# BIOGRAPHICAL DETAILS OF DIRECTORS & SENIOR MANAGEMENT (Continued)

#### (III) INDEPENDENT NON-EXECUTIVE DIRECTORS

**Mr. Peter Wong Man Kong**<sup>A N R</sup>, BBS, JP, aged 68, an Independent Non-Executive Director since September 2004, is the Chairman of M.K. Corporation Limited and North West Development Limited and a Deputy of the 12th National People's Congress of the PRC. He is an Independent Non-Executive Director of China Travel International Investment Hong Kong Limited, Glorious Sun Enterprises Limited, Sun Hung Kai & Co. Limited, Far East Consortium International Limited, MGM China Holdings Limited and New Times Energy Corporation Limited, and a Non-Executive Director of Hong Kong Ferry (Holdings) Company Limited, all companies listed on The Stock Exchange of Hong Kong Limited. Mr. Wong is also Standing Committee Vice Chairman of Hong Kong Pei Hua Education Foundation, Director of Fong Shu Fook Tong Foundation, Honorary Professor in the Central University for Nationalities and Lanzhou University, and a Director of Ji Nan University. He was formerly an Independent Non-Executive Director of Chinney Investments, Limited.

Mr. Adrian David Li Man-kiu<sup>A+ N R</sup>, JP, aged 44, an Independent Non-Executive Director since April 2005, is Executive Director & Deputy Chief Executive of The Bank of East Asia, Limited. He is also an Independent Non-Executive Director of Sino Land Company Limited and Tsim Sha Tsui Properties Limited. Mr. Li is a member of the Guangdong Provincial Committee of the Chinese People's Political Consultative Conference and a Counsellor of the Hong Kong United Youth Association. He is a board member of The Community Chest of Hong Kong, a member of the MPF Industry Schemes Committee of the MPFA, a Trustee of The University of Hong Kong's occupational retirement schemes, an Advisory Committee member of the Hong Kong Baptist University's School of Business and a Vice President of The Hong Kong Institute of Bankers' Council. Furthermore, he serves as a member of the Election Committees responsible for electing the Chief Executive of the HKSAR and deputies of the HKSAR to the 12th National People's Congress. He also sits on the Judging Panel of the BAI Global Banking Innovation Awards. He was previously a member of the All-China Youth Federation and Deputy Chairman of the Beijing Youth Federation. Mr. Li is currently an Independent Non-Executive Director of China State Construction International Holdings Limited and COSCO SHIPPING Ports Limited, both companies listed in Hong Kong. In addition, he is a Non-Executive Director of The Berkeley Group Holdings plc, which is listed on the London Stock Exchange. He is also a member of the International Advisory Board of Abertis Infraestructuras, S.A., a company listed in Spain. He was previously an Alternate Director of AFFIN Holdings Berhad, which is listed on the Bursa Malaysia, an Alternate Independent Non-Executive Director of San Miguel Brewery Hong Kong Limited, a company listed on the Hong Kong Stock Exchange, and an Independent Non-Executive Director of Shanghai Fosun Pharmaceutical (Group) Co., Ltd., which is dual listed on the Shanghai Stock Exchange and the Hong Kong Stock Exchange. Mr. Li holds a Master of Management degree from the Kellogg School of Management, Northwestern University in the US, and a Master of Arts degree and Bachelor of Arts degree in Law from the University of Cambridge in Britain. He is a member of The Law Society of England and Wales, and The Law Society of Hong Kong.

A+: Audit Committee Chairman A: Audit Committee member N: Nomination Committee member R: Remuneration Committee member

# BIOGRAPHICAL DETAILS OF DIRECTORS & SENIOR MANAGEMENT (Continued)

(III) INDEPENDENT NON-EXECUTIVE DIRECTORS (Continued) **Mr. Steven Ong Kay Eng<sup>A R+</sup>**, aged 71, an Independent Non-Executive Director since July 2005. He is also an Independent Non-Executive Director of Sino Land Company Limited and Tsim Sha Tsui Properties Limited. He is a Director of Altrade Investments Pte. Ltd. in Singapore. He is also a Non-Executive Independent Director of EnGro Corporation Limited and a substantial shareholder of Hwa Hong Corporation Limited, both of which are listed on the main board of the Singapore Stock Exchange. Mr. Ong has been a veteran banker with extensive experience in banking and finance over 43 years. He was the General Manager and Country Head for American Express Bank in Singapore for nearly 10 years and also the Chief Representative and Country Manager in China for Banca Monte dei Paschi di Siena S.p.A. for 16 years. Mr. Ong remained as the bank's advisor and consultant for 2 years after he left China in 2006 having resided in the country for over 16 years. He was the Chairman of Foreign Bankers' Association in Beijing, PRC from 1999 to 2000.

Mr. Wong Cho Bau, JP, aged 58, an Independent Non-Executive Director since January 2015. He is also an Independent Non-Executive Director of Sino Land Company Limited. He is an Honorary Fellow of City University of Hong Kong and currently serves as Chairman of East Pacific (Holdings) Ltd., Shenzhen East Pacific Group Ltd., Donghai Airlines Co., Ltd., Donghai Jet Co., Ltd., and the sole shareholder of Digital Broadcasting Corporation Hong Kong Ltd.. Mr. Wong has more than 30 years of business experience and is one of the pioneers on the establishment of Shenzhen Special Economic Zone. His business interests have expanded from property development to industrial, hotel, aviation, tourism and recently extended to media. Mr. Wong is a National Committee Member of the 10th, the 11th and the 12th Chinese People's Political Consultative Conference, an Executive Councilor of the 4th Council of China Overseas Friendship Association and a Committee Adviser of Hong Kong Association for The Promotion of Peaceful Reunification of China. He was formerly a Councilor of the 1st and the 2nd Council and an Executive Councilor of the 3rd Council of China Overseas Friendship Association. He is also a Director of Hong Kong Chiu Chow Chamber of Commerce.

(IV) SENIOR MANAGEMENT Various businesses and functions of the Company are respectively under the direct responsibilities of the Executive Directors who are regarded as senior management of the Company.

A: Audit Committee member R+: Remuneration Committee Chairman

# **CORPORATE GOVERNANCE REPORT**

The Board of Directors ("Board") is committed to providing effective management and sound control of the Company for maximizing the shareholders' value. The corporate governance principles of the Company emphasize the attainment and maintenance of a high standard of corporate governance practices and procedures, a quality board, sound internal control, and high transparency and accountability to the shareholders. The Company has adopted its own Corporate Governance Code and has complied with all code provisions as set out in Appendix 14 ("Code") to the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited ("Listing Rules"), except for the deviation as disclosed in this report. The corporate governance practices of the Company in compliance with the Code during the financial year ended 30th June, 2017 with explanation of the deviation are set out in this report.

# **CORPORATE GOVERNANCE PRACTICES**

# DIRECTORS

Corporate Governance Principle	The Board provides overall leadership and control for the Company in an effective and responsible manner with a view to maximizing the financial performance of the Company and the shareholders' value. The Board makes decisions on business strategies and corporate governance practices, determines the Company's objectives, value and standards, and oversees and monitors the management performance within the control and delegation framework of the Company. These include the Company's financial statements, dividend policy, any significant changes in accounting policy, adoption of corporate governance practices and procedures, and risk management and internal control strategies.
Board Composition	The current Board has nine Directors comprising three Executive Directors including the Chairman of the Board, two Non-Executive Directors and four Independent Non-Executive Directors, details of which are set out under the section entitled "Directors' Report" of this Annual Report. Biographical details of the Directors and their relationships, where applicable, are contained under the section entitled "Biographical Details of Directors & Senior Management" of this Annual Report. The Company has maintained on its website and on the website of The Stock Exchange of Hong Kong Limited ("Stock Exchange") an updated list of its Directors identifying their roles and functions and whether they are Independent Non-Executive Directors. Independent Non-Executive Directors are identified in all corporate communications that disclose the names of Directors of the Company.

#### **CORPORATE GOVERNANCE PRACTICES** (Continued)

**DIRECTORS** (Continued)

**Board Diversity** 

With a view to achieving a sustainable and balanced development, the Company has been seeing diversity at the Board level as an essential element in supporting the attainment of its strategic objectives and its sustainable development. It is the policy of the Company to consider board diversity from a number of factors when deciding on new appointments to the Board and the continuation of those appointments in order to achieve a diversity of perspectives among Board members. These factors include but not limited to gender, age, cultural and educational background, professional or industry experience, skills, knowledge and other qualities of Directors. The Board as a whole is responsible for reviewing the structure, size and composition of the Board with due regard to the intended benefits of board diversity. The balance between the number of Executive and Non-Executive Directors is considered effective in ensuring independent judgment being exercised effectively to provide sufficient checks and balances to safeguard the interests of the Company and its shareholders. The Company believes that the current Board composition is well-balanced and of a diverse mix appropriate for the business of the Company. The Board reviews and monitors the implementation of board diversity on a regular basis to ensure its effectiveness on determining the optimal composition of the Board.

**Division of Responsibilities** The Board, led by the Chairman, is responsible for the Company's future development directions, overall strategies and policies, evaluation of the financial performance of the Company and approval of matters that are of a material or substantial nature, including adequacy of systems of financial, risk management and internal control, and conduct of business in conformity with applicable laws and regulations. The Executive Directors, constituting the senior management of the Company, are delegated with responsibilities in the day-to-day management of the Company and make operational and business decisions within the control and delegation framework of the Company. The Board gives clear directions as to the matters that must be approved by the Board before decisions are made on behalf of the Company. The implementation of strategies and policies of the Board and the operations of each business unit are overseen and monitored by designated responsible Executive Directors. The Board has found that the current arrangement has worked effectively in enabling it to discharge its responsibilities satisfactorily. The types of decisions to be delegated by the Board to the management include implementation of the strategy and direction determined by the Board, operation of the businesses of the Company and its subsidiaries ("Group"), preparation of financial statements and operating budgets, and compliance with applicable laws and regulations.

# **CORPORATE GOVERNANCE PRACTICES** (Continued)

**DIRECTORS** (Continued)

**Division of Responsibilities** (Continued) The Chairman ensures that the Board works effectively and discharges its responsibilities in the best interests of the Company and all key and appropriate issues are discussed by the Board in a timely manner. He takes responsibility for ensuring that good corporate governance practices and procedures are established and encourages all Directors to make a full and active contribution to the board's affairs. Directors with different views are encouraged to voice their concerns. They are allowed sufficient time for discussion of issues so as to ensure that board decisions fairly reflect board consensus. A culture of openness and debate is promoted to facilitate the effective contribution of Non-Executive Directors and ensure constructive relations between Executive and Non-Executive Directors. Besides, the Chairman of the Board holds, at least annually, meetings with the Non-Executive Directors (including Independent Non-Executive Directors) in the absence of the Executive Directors.

There is no separation of the roles of the chairman and the chief executive in the Company. The Chairman of the Board provides leadership to the Board and undertakes both roles of chairman and chief executive. The Board is of the view that the current management structure has been effective in facilitating the Company's operation and business development and that necessary checks and balances consistent with sound corporate governance practices are in place. In addition, the four Independent Non-Executive Directors have contributed valuable views and proposals for the board's deliberation and decisions. The Board reviews the management structure regularly to ensure that it continues to meet these objectives and is in line with the industry practices.

To enhance the function of the Board, four board committees, namely the Remuneration Committee, Nomination Committee, Audit Committee and Compliance Committee, have been set up to take up different responsibilities. All board committees have specific terms of reference clearly defining their powers and responsibilities. All board committees are required by their terms of reference to report to the Board in relation to their decisions, findings or recommendations, and in certain specific situations, to seek the Board's approval before taking any action.

# **CORPORATE GOVERNANCE PRACTICES** (Continued)

# **DIRECTORS** (Continued)

<b>Division of Responsibilities</b> (Continued)	The Non-Executive Directors, including Independent No Directors, provide the Company with diverse skills, exp varied backgrounds and qualifications. They participate in the committee (including Audit Committee, Nomination Committee) meetings to bring independent vii and judgment on important issues relating to the Companipolicy, financial performance, and take the lead on main potential conflicts of interests arise. They also attend anni meetings of the Company to understand the view of sharehor make a positive contribution to the development of the strategy and policy through independent, constructive and comments.	pertise and poard/board mittee and ews, advice y's strategy, tters where ual general olders. They Company's
	Every Director is considered to have given sufficient time ar to the Company's affairs for the year. Each of the Directors to disclose to the Company the number and nature of offices public companies or organizations and other significant co as well as the identity of such public companies or organiza	is required s he held in ommitments
Directors' and Officers' Liabilities Insurance	The Company has arranged appropriate directors' an liabilities insurance coverage for the Directors and offic Company.	
Board Meetings and Supply of and Access to Information	The Board holds at least four regular meetings a year, which are normally scheduled in advance in the fourth quarter of the preceding year. During the financial year ended 30th June, 2017, the Board had held four meetings. The attendance records of the Directors to these board meetings are set out below:	
	Directors Meeting(s) Att	ended/Held
	Executive Directors Mr. Robert Ng Chee Siong (Chairman) Mr. Daryl Ng Win Kong Mr. Giovanni Viterale Non-Executive Directors	4/4 4/4 4/4
	The Honourable Ronald Joseph Arculli Mr. Gilbert Lui Wing Kwong	4/4 4/4
	<i>Independent Non-Executive Directors</i> Mr. Peter Wong Man Kong	3/4
	Mr. Adrian David Li Man-kiu	4/4
	Mr. Steven Ong Kay Eng	4/4
	Mr. Wong Cho Bau	2/4

#### **CORPORATE GOVERNANCE PRACTICES** (Continued)

**DIRECTORS** (Continued)

Board Meetings and Supply of and Access to Information (Continued) Notice incorporating the agenda for each regular board meeting or board committee meeting is given to all Directors or board committee members at least 14 days in advance, and all Directors or board committee members are given the opportunity to include matters for discussion in the agenda. All Directors/board committee members are entitled to have access to board/board committee papers and related materials in sufficient details to enable them to make informed decisions on matters to be placed before the board/board committee meetings. Meeting papers are normally sent to all Directors or board committee members at least 5 days in advance of every regular board meeting or board committee meeting.

The Company Secretary assists the Chairman of the Board and the chairmen of board committees in preparing meeting agendas and ensures that the Code as well as all applicable laws and regulations are duly complied with. Minutes of board meetings and board committee meetings are recorded in sufficient details of the matters considered and decisions reached at the relevant meetings. Draft and final versions of the minutes in respect of board meetings and board committee meetings are sent to all Directors or board committee members respectively for comment and records within a reasonable time after the relevant meetings. All minutes are properly kept by the Company Secretary and are available for the Directors' and board committee members' inspection.

All Directors are given unrestricted access to the advice and services of the Company Secretary who is responsible to the Board for ensuring that the board procedures and all applicable laws, rules and regulations are followed. The selection, appointment or dismissal of the Company Secretary is subject to approval by the Directors at board meeting.

All Directors are entitled to have access to timely information in relation to the Company's business and make further enquiries or retain independent professional advisors where necessary. The management provides all relevant explanation and information to the Board so as to give the Board the information it needs to discharge its responsibilities. During the year, the management has provided all members of the Board with monthly updates of major business operations giving a balanced and understandable assessment of the Company's performance, position and prospects.

#### **CORPORATE GOVERNANCE PRACTICES** (Continued)

**DIRECTORS** (Continued)

Directors' Appointment, Re-election All Non-Executive Directors have entered into letters of appointment and Removal with the Company for a specific term of three years. The Company's Articles of Association provide that each Director is subject to retirement from office by rotation and re-election once every three years and that one-third (or the number nearest to but not exceeding one-third) of the Directors shall retire from office every year at the annual general meeting. New appointment to the Board is subject to re-election at the next following annual general meeting. In addition, the appointment of an Independent Non-Executive Director who has served on the Board for more than nine years will be subject to a separate resolution to be approved by shareholders. The Board will provide in the circular accompanying the annual report sent to shareholders the reason why the Board considers the Independent Non-Executive Director is still independent and our recommendation to shareholders to vote in favour of the re-election of such Independent Non-Executive Director. The Directors who are subject to retirement and re-election at the 2017 annual general meeting are set out on page 52 of this Annual Report. The Board is empowered under the Company's Articles of Association and is collectively responsible to appoint any person as a Director either to fill a casual vacancy or as an additional board member. Only

**Confirmation of Independence** The independence of the Independent Non-Executive Directors has been assessed in accordance with the applicable Listing Rules. Each of the Independent Non-Executive Directors has provided an annual written confirmation of independence pursuant to Rule 3.13 of the Listing Rules. The Company is of the view that all the Independent Non-Executive Directors meet the guidelines for assessing independence as set out in Rule 3.13 of the Listing Rules and are independent.

be selected as Director.

the most suitable candidate who is experienced, competent and able to fulfill the fiduciary duties and duties of skill, care and diligence would

# **CORPORATE GOVERNANCE PRACTICES** (Continued)

**DIRECTORS** (Continued)

**Directors' Training and Professional Development** Every Director keeps abreast of responsibilities as a Director and of the conduct, business activities and development of the Company. Every newly appointed director receives a comprehensive induction package covering the statutory and regulatory obligations of directors, organizational structure, policies, procedures and codes of the Company, terms of reference of board committees and internal audit charter of internal audit. The Company Secretary from time to time updates and provides written training materials to the Directors, and organizes seminars on the latest development of the Listing Rules, applicable laws, rules and regulations relating to Directors' duties and responsibilities.

The Company Secretary maintains records of trainings attended by the Directors. The trainings attended by the current Directors during the year are as follows:

Directors	Training Matters (Note)
Executive Directors	
Mr. Robert Ng Chee Siong	a, b
Mr. Daryl Ng Win Kong	a, b
Mr. Giovanni Viterale	a, b
Non-Executive Directors	
The Honourable Ronald Joseph Arculli	a, b, c, d
Mr. Gilbert Lui Wing Kwong	a, b, c
Independent Non-Executive Directors	
Mr. Peter Wong Man Kong	a, b
Mr. Adrian David Li Man-kiu	a, b, c
Mr. Steven Ong Kay Eng	a, b
Mr. Wong Cho Bau	a, b
Note:	
a. corporate governance	
b. regulatory	
c. finance	

d. managerial

# **CORPORATE GOVERNANCE PRACTICES** (Continued)

# **REMUNERATION OF DIRECTORS AND SENIOR MANAGEMENT**

**Emolument Policy** The Company's emolument policy is to ensure that the remuneration offered to employees, including Executive Directors and senior management, is based on skill, knowledge, responsibilities and involvement in the Company's affairs. The remuneration packages of Executive Directors are also determined by reference to the Company's performance and profitability, the prevailing market conditions and the performance or contribution of each Director. The emolument policy for Non-Executive Directors is to ensure that the Non-Executive Directors are adequately compensated for their efforts and time dedicated to the Company's affairs, including their participation in board committees. Individual Directors and senior management have not been involved in deciding their own remuneration.

# **Remuneration Committee** The Company established its Remuneration Committee with written terms of reference on 23rd June, 2005. The current written terms of reference are available at the Company's website www.sino.com and the Stock Exchange's website.

The Remuneration Committee is responsible for making recommendations to the Board on the Company's policy and structure for all Directors' and senior management's remuneration and on the establishment of a formal and transparent procedure for developing remuneration policy. In arriving at its recommendations, the Committee consults the Chairman of the Board and takes into consideration factors including salaries paid by comparable companies, employment conditions elsewhere in the Group, and desirability of performance-based remuneration. The Committee makes recommendations to the Board relating to the remuneration package of individual Executive Directors and senior management, and it also makes recommendations to the Board on the remuneration of Non-Executive Directors. The Committee meets at least once a year and is provided with sufficient resources enabling it to discharge its duties.

The Remuneration Committee currently comprises four members with the Independent Non-Executive Directors constituting the majority of the Committee and an Independent Non-Executive Director acting as its chairman.

# **CORPORATE GOVERNANCE PRACTICES** (Continued)

#### **REMUNERATION OF DIRECTORS AND SENIOR MANAGEMENT** (Continued)

<b>Remuneration Committee</b> (Continued)	During the year, the Remuneration Committee had performed the following works:	
	<ul> <li>reviewed the existing emolument policy of Directors;</li> <li>reviewed the remuneration packages of Executive Directors; and</li> <li>made recommendations on Non-Executive Directors' fees.</li> </ul>	
	No Director was involved in deciding his own remuneration at the meeting of the Remuneration Committee. The attendance records of the committee members to committee meeting(s) are set out below:	
	Committee members	Meeting(s) Attended/Held
	Mr. Steven Ong Kay Eng* (Committee Chairman)	1/1
	Mr. Peter Wong Man Kong*	1/1
	Mr. Adrian David Li Man-kiu*	1/1
		1/1
	Mr. Daryl Ng Win Kong	171
	* Independent Non-Executive Director	
	Details of Directors' emoluments for the yea the consolidated financial statements.	ar are set out in Note 11 to
NOMINATION OF DIRECTORS AND	SENIOR MANAGEMENT	
Nomination Committee	The Company established its Nomination terms of reference on 20th February, 2012.	The current written terms of

reference are available at the Company's website www.sino.com and the Stock Exchange's website. The Nomination Committee is responsible for regularly reviewing the structure, size and composition of the Board with reference to the board diversity policy of the Company and making recommendations on any proposed changes to the Board to complement the Company's corporate strategy. Its duties include making recommendations to the

corporate strategy. Its duties include making recommendations to the Board on the selection of individuals nominated for directorships, the appointment or re-appointment of Directors and succession planning for Directors, and regularly reviewing the time required from a Director to perform his responsibilities. The Committee is also responsible for assessing the independence of Independent Non-Executive Directors and reviewing their annual confirmations on independence. The Committee meets at least once a year and is provided with sufficient resources enabling it to discharge its duties.

# **CORPORATE GOVERNANCE PRACTICES** (Continued)

# NOMINATION OF DIRECTORS AND SENIOR MANAGEMENT (Continued)

#### **Nomination Committee**

(Continued)

The Nomination Committee, which is chaired by the Chairman of the Board, currently comprises three members with the Independent Non-Executive Directors constituting the majority of the Committee.

During the year, the Nomination Committee had performed the following works:

- reviewed the current structure, size and composition of the Board;
- assessed the independence of Independent Non-Executive Directors and their annual confirmations on independence; and
- reviewed time commitment of Directors.

The attendance records of the committee members to committee meeting(s) are set out below:

Committee members	Meeting(s) Attended/Held
Mr. Robert Ng Chee Siong (Committee Chairman)	1/1
Mr. Peter Wong Man Kong*	1/1
Mr. Adrian David Li Man-kiu*	1/1

\* Independent Non-Executive Director

# ACCOUNTABILITY AND AUDIT

Directors' Responsibilities for Financial Statements The Board is responsible for the preparation of the financial statements which should give a true and fair view of the state of affairs of the Company and of the results and cash flows for such reporting period. In preparing the financial statements, the Board has adopted generally accepted accounting standards in Hong Kong and suitable accounting policies and applied them consistently, made judgments and estimates that are prudent, fair and reasonable, and prepared the financial statements on a going concern basis. The Board is responsible for ensuring that the Company keeps proper accounting records which disclose with reasonable accuracy at any time the financial position of the Company.

The Board is not aware of any material uncertainties relating to events or conditions which may cast significant doubt over the Company's ability to continue as a going concern. Accordingly, the Board has continued to adopt the going concern basis in preparing the financial statements.

# **CORPORATE GOVERNANCE PRACTICES** (Continued)

# ACCOUNTABILITY AND AUDIT (Continued)

**Directors' Responsibilities for Financial Statements** (*Continued*) **Financial Statements** (*Continued*) **Financial statements** of the Company and the independent auditor's report for the financial year ended 30th June, 2017 is set out in the section entitled "Independent Auditor's Report" of this Annual Report.

Risk Management and Internal Control The Board has the overall responsibility for evaluating and determining the nature and extent of the risks it is willing to take in achieving the Company's strategic objectives, and ensuring that the Company establishes and maintains appropriate and effective risk management and internal control systems. The Audit Committee is delegated with the authority from the Board to oversee the risk management and internal control systems.

Effective risk management is important to the Company's achievement of its strategic goals. To this end, the Company adopts an Enterprise Risk Management ("ERM") approach to assist the Audit Committee and the Board in discharging its risk management responsibilities and individual business units in managing the key risks faced by the Company. Details of the main features of the ERM system including the processes for the identification, evaluation and management of significant risks are set out in the "Risk Management Report" on pages 44 to 50.

The Company's internal control system is built on a sound control environment with a strong commitment to ethical values. The system includes an appropriate organizational structure with clearly defined responsibilities, accountability and authorities underpinning proper segregation of duties, complemented by monitoring and reporting mechanism to ensure proper checks and balances. Policies and procedures covering key business processes are established and communicated to staff, and are regularly reviewed to ensure continued relevance and effectiveness, and for continuous improvement.

The Company's internal control framework is fully integrated with the risk management framework. The ERM is a process whereby risks together with the relevant controls are assessed, evaluated and reviewed on an ongoing basis. All the significant risks identified are mapped to and incorporated in the annual internal audit plan. Key controls are subject to review and testing by the Internal Audit Department in order to assess their adequacy and effectiveness.

#### **CORPORATE GOVERNANCE PRACTICES** (Continued)

# ACCOUNTABILITY AND AUDIT (Continued)

Risk Management and Internal Control (Continued)

Internal Audit

The Internal Audit Department provides independent assurance as to the existence of adequate and effective controls in the operations of the Company's business units. The Head of Internal Audit Department reports directly to the Audit Committee. In performing its duties, the Internal Audit Department has free and unfettered access to information and to meet with any of the department heads or persons-in-charge.

The Internal Audit Department adopts a risk-based audit approach. It conducts annual risk assessment and devises a 3-year-rolling internal audit plan which is reviewed and approved by the Audit Committee. Depending on the nature and exposure of the risks of individual business units, the Internal Audit Department performs audit reviews on their operations, and makes recurring and impromptu site investigations on selected risk areas to ensure the effectiveness of the controls implemented by the relevant business units. The findings regarding control weaknesses are communicated to the business units concerned. Major audit findings and recommendations are reported to the Audit Committee, which in turn reports to the Board. The implementation of the agreed actions in response to the identified audit issues are tracked and followed up regularly, and the status is reported to the Audit Committee.

Internal Control Self-assessment To further enhance the risk management and internal control systems, an internal control self-assessment process was introduced during the year ended 30th June, 2017. On an annual basis, the head of each business unit conducts internal control self-assessment with reference to the 17 principles of the COSO (The Committee of Sponsoring Organizations of the Treadway Commission) 2013 Internal Control – Integrated Framework. They systemically review and assess the effectiveness of all the internal controls over their business operations that are in place to mitigate the risks, through the use of internal control self-assessment are reported to the Board through the Audit Committee and form part of the annual assessment of the adequacy and effectiveness of the risk management and internal control systems.

# **CORPORATE GOVERNANCE PRACTICES** (Continued)

# ACCOUNTABILITY AND AUDIT (Continued)

# Risk Management and Internal Control (Continued)

*Evaluation of the Adequacy of Resources of the Company's Accounting and Financial Reporting Function, and Internal Audit Function* 

Review of the Effectiveness of Risk Management and Internal Control Systems For the year ended 30th June, 2017, the Internal Audit Department conducted an assessment and concluded that the resources, staff qualifications and experience, training programmes and budget of the Company's accounting and financial reporting function were adequate. The Head of Internal Audit Department, in conjunction with the Human Resources Department, also carried out a review of the internal audit function and concluded that its resources, staff qualifications and experience, training programmes and budget were adequate. The review results were reported to the Audit Committee.

Based on the above, the Board and the Audit Committee were satisfied with the adequacy of the resources, staff qualifications and experience, training programmes and budget of the Company's accounting and financial reporting function, and internal audit function.

The Board has the overall responsibility for the risk management and internal control systems and reviewing their effectiveness. Such systems are designed to manage rather than eliminate the risks of failure to achieve business objectives, and can only provide reasonable but not absolute assurance against material misstatement or loss.

On behalf of the Board, the Audit Committee evaluates the effectiveness of the Company's risk management and internal control systems at least annually. For the financial year ended 30th June, 2017, the Audit Committee, with the assistance of the Internal Audit Committee, conducted a review of the effectiveness of the Group's risk management and internal control systems covering all the material controls, including environmental, social and governance related risks, financial, operational and compliance controls. Throughout the year, the Audit Committee also oversaw the risk management system on an ongoing basis through various activities including reviewing and approving the ERM Policy and Framework as well as the ERM reports.

# **CORPORATE GOVERNANCE PRACTICES** (Continued)

# ACCOUNTABILITY AND AUDIT (Continued)

# Risk Management and Internal Control (Continued)

Review of the Effectiveness of Risk Management and Internal Control Systems (Continued) For the financial year ended 30th June, 2017, the Board received a confirmation statement from management on the effectiveness of the risk management and internal control systems. The confirmation is based on:

- the work performed by management in identifying, evaluating, monitoring and managing the existing, new and emerging risks on an ongoing basis;
- the results of formal risk assessments conducted quarterly during the year in accordance with the approved ERM Policy and Framework;
- the responses of individual business units to the questionnaires prepared for the Group-wide internal control self-assessment; and
- the independent verification and assurance provided through work done by the Internal Audit Department and the external auditor.

In the light of the above, the Board and the Audit Committee concluded that the risk management and internal control systems of the Group were effective and adequate. Despite there were no significant control failings or weaknesses and areas of concern identified during the year, the risk management and internal control systems will be regularly reviewed for continuous improvement.

The Company handles and disseminates inside information in accordance with the Securities and Futures Ordinance and the Listing Rules and with reference to the Guidelines on Disclosure of Inside Information issued by the Securities and Futures Commission. Potential inside information is captured through established reporting channels of the business units and escalated to senior management which will consider the price sensitivity of the information. Inside information is kept strictly confidential and is restricted to relevant parties on a need-to-know basis so as to ensure confidentiality until consistent and timely disclosure by way of corporate announcement is made to inform the public of the inside information in an equal and timely manner. A strict prohibition on the unauthorized use of confidential information is included in the Company's code of conduct applicable to all employees of the Group.

Policy and Procedures of Inside Information Handling and Dissemination

# **CORPORATE GOVERNANCE PRACTICES** (Continued)

# ACCOUNTABILITY AND AUDIT (Continued)

**Audit Committee** 

The Company established its Audit Committee with written terms of reference on 16th September, 1998. The current written terms of reference are available at the Company's website www.sino.com and the Stock Exchange's website.

The Audit Committee reports to the Board and holds regular meetings to assist the Board in discharging its responsibilities for effective financial reporting controls, risk management and internal control. The Committee monitors the integrity of the Company's financial statements, annual report and accounts and half-year report and reviews significant financial reporting judgments contained in them. It reviews, makes recommendations and reports to the Board on findings relating to the financial statements, reports and accounts, risk management and internal control systems and compliance issues. The Committee also oversees the Company's relationship with the external auditor, reviews auditor's letter of engagement and makes recommendations to the Board on the appointment and re-appointment of external auditor. It is empowered to review and monitor the external auditor's independence and objectivity and the effectiveness of the audit process in accordance with applicable standards. It reviews external auditor's management letter and any material queries raised by the auditor to the management and the management's response. The Committee meets at least four times a year and is provided with sufficient resources enabling it to discharge its duties.

The Audit Committee currently comprises four members, all of them being Non-Executive Directors with the majority of them being Independent Non-Executive Directors.

# **CORPORATE GOVERNANCE PRACTICES** (Continued)

# ACCOUNTABILITY AND AUDIT (Continued)

Audit Committee (*Continued*) During the year, the Audit Committee had held four meetings and reviewed the following matters:

- the Company's 2016 annual report and audited financial statements and the 2016/2017 interim report and unaudited interim financial statements, including the accounting policies and practices adopted by the Company, before submitting to the Board;
- the ERM Policy and Framework of the Company for the enhancement of the risk management system;
- the Group's Risk Appetite Statement and risk tolerance levels which state the level of risk the Group is willing to accept in pursuit of its objectives;
- internal audit reports and ERM reports on the risk management and internal control systems, including the effectiveness of the risk management and internal control systems of the Group, the adequacy of resources, staff qualifications and experience, training programmes and budget of the Company's accounting and financial reporting function, and internal audit function;
- internal audit plan 2017/2018;
- usage of annual caps on continuing connected transactions of the Company; and
- re-appointment of the Company's auditor before submitting to the Board.

# **CORPORATE GOVERNANCE PRACTICES** (Continued)

# ACCOUNTABILITY AND AUDIT (Continued)

Audit Committee (Continued)	All the meetings were attended by the external auditor of the Company. The attendance records of the committee members to these committee meetings are set out below:	
	Committee members	Meeting(s) Attended/Held
	Mr. Adrian David Li Man-kiu* (Committee Chairman)	4/4
	Mr. Gilbert Lui Wing Kwong	4/4
	Mr. Peter Wong Man Kong*	4/4
	Mr. Steven Ong Kay Eng*	4/4
	* Independent Non-Executive Director	
Codes for Dealing in the Company's Securities	The Company has adopted its own code for dealing in the Company's securities by Directors ("Directors Dealing Code") on terms no less exacting than the required standard set out in the Model Code for Securities Transactions by Directors of Listed Issuers of the Listing Rules ("Model Code"). The Company has made specific enquiries of all Directors who held such offices during the year under review. All of them confirmed their compliance with the required standard set out in the Directors Dealing Code during the year ended 30th June, 2017. The Company has also adopted a code for dealing in the Company's securities by relevant employees, who are likely to be in possession of inside information in relation to the securities of the Company, on no less exacting terms than the Model Code.	
Auditor's Remuneration	The fees in respect of audit and r Group by the external auditor of 30th June, 2017 amounted to respectively. The non-audit servic consultancy services.	the Company for the year ended HK\$777,500 and HK\$467,000

# **CORPORATE GOVERNANCE PRACTICES** (Continued)

#### **CORPORATE GOVERNANCE FUNCTIONS**

The Board is responsible for performing the following corporate governance duties as required under the Code:

- to develop and review the Company's policies and practices on corporate governance;
- to review and monitor the training and continuous professional development of Directors and senior management;
- to review and monitor the Company's policies and practices on compliance with legal and regulatory requirements;
- to develop, review and monitor the code of conduct and compliance manual applicable to employees and Directors; and
- to review the Company's compliance with the Code and disclosure in the Corporate Governance Report.

During the year, the Board considered the following corporate governance matters:

- reviewed the usage of annual caps on continuing connected transactions of the Company;
- reviewed the compliance with the Code through the Compliance Committee: and
- reviewed the effectiveness of the risk management and internal control systems of the Group through the Internal Audit Committee and the Audit Committee.
- The Company established its Compliance Committee with written terms of reference on 30th August, 2004 to enhance the corporate governance standard of the Company. The Compliance Committee has dual reporting lines. A principal reporting line is to the Board through the Committee Chairman. A secondary reporting line is to the Audit Committee. The Compliance Committee currently comprises the Executive Director Mr. Daryl Ng Win Kong (Committee Chairman), the other Executive Directors of the Company, the Chief Financial Officer and Head of Legal and Company Secretarial Departments, the Head of Internal Audit Department, other department heads and the Compliance Officer. The Committee holds regular meetings on a bi-monthly basis to review and make recommendations to the Board and the Audit Committee on the Company's corporate governance issues and Listing Rules compliance matters.

# **Compliance Committee**

#### **CORPORATE GOVERNANCE PRACTICES** (Continued)

#### COMMUNICATION WITH SHAREHOLDERS

The Company affirms its commitment to maintaining a high degree of corporate transparency, communicating regularly with its shareholders and ensuring in appropriate circumstances, the investment community at large being provided with ready, equal and timely access to balanced and understandable information about the Company (including its financial performance, strategic goals and plans, material developments, governance, risk profile and other material information), in order to enable the shareholders to exercise their rights in an informed manner.

# **Communication Strategies**

Principles

Shareholders' Meetings

The Board is dedicated to maintain an ongoing dialogue with the shareholders of the Company and the investment community. Information is communicated to the shareholders and the investment community mainly through the Company's financial reports (interim and annual reports), annual general meetings and regular meetings with research analysts and fund managers, as well as by making available all the disclosures submitted to the Stock Exchange and its corporate communications and other corporate publications on the Company's website. The Company continuously enhances its website in order to improve communication with shareholders. Investor/analyst briefings and one-on-one meetings, investor conferences, site visits and results briefings are conducted on a regular basis in order to facilitate effective communication between the Company, shareholders and the investment community. The Board strives to ensure effective and timely dissemination of information to shareholders and the investment community at all times and reviews regularly the above arrangements to ensure its effectiveness.

The Board strives to maintain a continuing open dialogue with the shareholders of the Company. Shareholders are encouraged to participate in general meetings or to appoint proxies to attend and vote at meetings for and on their behalf if they are unable to attend the meetings. The process of the Company's general meeting is monitored and reviewed on a regular basis, and, if necessary, changes will be made to ensure that shareholders' needs are best served.

The Company uses annual general meeting as one of the principal channels for communicating with its shareholders. The Company ensures that shareholders' views are communicated to the Board. At the annual general meeting, each substantially separate issue has been considered by a separate resolution, including the election of individual Directors. The Chairman of the Board, chairmen of the respective board committees and the external auditor usually attend annual general meetings to inter-face with and answer questions from shareholders.

#### **CORPORATE GOVERNANCE PRACTICES** (Continued)

#### COMMUNICATION WITH SHAREHOLDERS (Continued)

#### **Communication Strategies** (Continued)

Shareholders' Meetings (Continued) The last annual general meeting of the Company is the 2016 annual general meeting ("2016 AGM") which was held on 28th October, 2016 at The Pacific Rooms, 9th Floor, Towers Wing, The Royal Pacific Hotel & Towers, 33 Canton Road, Tsim Sha Tsui, Kowloon. The Directors, including the Chairman of the Board, the Chairman of the Audit Committee, the Chairman of the Nomination Committee and the Chairman of the Remuneration Committee, and the external auditor of the Company, Deloitte Touche Tohmatsu, attended the 2016 AGM. The attendance records of the Directors to the 2016 AGM are set out below:

#### Meeting(s) Attended/Held

Executive Directors	
Mr. Robert Ng Chee Siong	1/1
Mr. Daryl Ng Win Kong	1/1
Mr. Giovanni Viterale	1/1
Non-Executive Directors	
The Honourable Ronald Joseph Arculli	1/1
Mr. Gilbert Lui Wing Kwong	1/1
Independent Non-Executive Directors	
Mr. Peter Wong Man Kong	0/1
Mr. Adrian David Li Man-kiu	1/1
Mr. Steven Ong Kay Eng	1/1
Mr. Wong Cho Bau	0/1

The Company's notice to shareholders for the 2016 AGM was sent to shareholders more than 20 clear business days prior to the meeting. The chairman of the meeting exercised his power under the Company's Articles of Association to put each proposed resolution to vote by way of a poll. The Company adopted poll voting for all resolutions put to vote at the meeting. The procedures for voting by poll at the 2016 AGM were contained in the circular of the Company to its shareholders, which was dispatched together with the 2016 annual report, and were further explained at the 2016 AGM prior to the polls being taken. Simultaneous translation from English to Cantonese was available at the 2016 AGM.

#### **CORPORATE GOVERNANCE PRACTICES** (Continued)

#### COMMUNICATION WITH SHAREHOLDERS (Continued)

#### **Communication Strategies** (Continued)

Shareholders' Meetings (Continued) Separate resolutions were proposed at the 2016 AGM on each substantive issue and the percentage of votes cast in favour of such resolutions as disclosed in the announcement of the Company dated 28th October, 2016 are set out below:

Resol	utions proposed at the 2016 AGM	Percentage of Votes
1	Adoption of the audited Financial Statements and the Directors' and Independent Auditor's Reports for the year ended 30th June, 2016	100%
2	Declaration of a final dividend of HK\$0.04 per ordinary share with an option for scrip dividend	100%
3(i)	Re-election of Mr. Peter Wong Man Kong as Director	99.99%
3(ii)	Re-election of Mr. Daryl Ng Win Kong as Director	99.99%
3(iii)	Re-election of Mr. Giovanni Viterale as Director	100%
3(iv)	Authorization of the Board to fix the Directors' remuneration for the financial year ending 30th June, 2017	100%
4	Re-appointment of Deloitte Touche Tohmatsu as Auditor for the ensuing year and to authorize the Board to fix their remuneration	100%
5(i)	Share buy-back mandate up to 10% of the Company's issued shares	100%
5(ii)	Share issue mandate up to 20% of the Company's issued shares	99.99%
5(iii)	Extension of share issue mandate to the shares bought back under the share buy-back mandate	99.99%

#### **CORPORATE GOVERNANCE PRACTICES** (Continued)

#### COMMUNICATION WITH SHAREHOLDERS (Continued)

#### **Communication Strategies** (Continued)

Shareholders' Meetings (Continued) All resolutions put to shareholders at the 2016 AGM were passed. The Company's Principal Registrars were appointed as scrutineers to monitor and count the poll votes cast at that meeting. The results of the voting by poll were published on the respective websites of the Company and the Stock Exchange. The latest version of the Amended and Restated Memorandum and Articles of Association of the Company is available at the Company's website www.sino.com and the Stock Exchange's website. No changes have been made to the Company's Amended and Restated Memorandum and Articles of Association during the year. Enquiries Shareholders can direct their questions about their shareholdings to the Company's Principal Registrars. To the extent the requisite information of the Company is publicly available, shareholders and the investment community may at any time make a request for such information. Designated contacts, email addresses and enquiry lines of the Company have been provided in the "Corporate Information" section of this Annual Report to enable the shareholders and the investment community to make any enquiry in respect of the Company. Shareholders' Privacy The Company recognizes the importance of shareholders' privacy and will not disclose shareholders' information without their consent, unless required by law to do so. Corporate Communications Corporate communications issued by the Company have been provided to the shareholders in both English and Chinese versions to facilitate their understanding. Shareholders have the right to choose the language (either English or Chinese, or both) or means of receipt of the corporate communications (in hard copy or through electronic means). They are encouraged to provide, amongst other things, their email addresses to the Company in order to facilitate timely, effective and environmental friendly communication. Company's Website A section entitled "Investor Relations" is available on the Company's website www.sino.com. Information on the Company's website is updated on a regular basis. Information released by the Company to the Stock Exchange is also posted on the Company's website immediately thereafter in accordance with the Listing Rules. Such information includes financial statements, announcements, circulars to shareholders and notices of general meetings, etc.

#### **CORPORATE GOVERNANCE PRACTICES** (Continued)

#### COMMUNICATION WITH SHAREHOLDERS (Continued)

Shareholders' Rights Pursuant to Article 71 of the Amended and Restated Articles of Association of the Company, Directors are required to call a general meeting on the written requisition of any two or more shareholders of the Company holding not less than 10% of the paid up capital of the Company which carries the right of voting at general meeting and may include the text of a resolution that may properly be moved and is intended to be moved at the meeting. Such request must be signed and authenticated by the shareholders making it and be deposited at the registered office of the Company at P.O. Box 309, Ugland House, Grand Cayman, KY1-1104, Cayman Islands for the attention of the Company Secretary. The request should also be sent to the Company's email address at investorrelations@sino.com.

Any shareholder who wishes to propose a person (other than a retiring Director) for election as director ("Candidate") at a general meeting of the Company, should (a) deposit a written notice of such proposal at the principal office of the Company for the attention of the Company Secretary, signed by the shareholder who should be qualified to attend and vote at the general meeting; (b) provide biographical details of the Candidate as set out in Rule 13.51(2)(a) to (x) of the Listing Rules; and (c) provide a written consent signed by the Candidate indicating his/her willingness to be elected. The period for lodgment of such a written notice shall be at least 7 days commencing no earlier than the day after the dispatch of the notice of the meeting appointed for such meeting and such election and ending not later than 7 days prior to the meeting.

The Company has been practising the above shareholders' communication policy to handle enquiries put to the Board and will review them on a regular basis to ensure their effectiveness. Specific enquiries and suggestions by shareholders can be sent in writing to the Board or the Company Secretary at our principal office address or by email to the Company.

## CORPORATE SOCIAL RESPONSIBILITY

#### SUSTAINABILITY AND ENVIRONMENTAL POLICIES AND PERFORMANCE

The Company is committed to incorporating sustainability initiatives into the operations and management of its hotels. The Company holds corporate social responsibility in high regard as the Group maintains high level of corporate governance standards and operates in a way to protect the environment, engage the community, facilitate social integration and conserve cultural heritage.

The Company addresses the potential environmental impacts of its business from carbon management to waste minimization. Under its environmental policy, the Company undertakes to:

- actively promote a culture of environmental sustainability among its customers, employees and contractors and encourage their involvement in its green initiatives;
- improve environmental protection through energy conservation, waste reduction and pollution prevention;
- implement and update effective measures to sustain green living; and
- ensure full compliance with applicable legislation in relation to environmental protection.

As far as environmental management is concerned, the key objectives of the Company are to minimize its carbon footprint and adopt practices that are sustainable to the environment. The Company has taken a number of energy efficient initiatives that have resulted in reducing energy consumption. Below are the highlights of some of the key initiatives:

- installation of energy efficient lamps and heat pumps;
- installation of digital thermostats with temperatures pre-set between 24 26°C; and
- promotion of energy saving tips among staff to encourage best practices.

In addition to energy saving signs which are visible for guests and staff, high-efficiency energy appliances and the key card system have been installed in controlling the Group's carbon footprint.

With a view to enhancing transparency and promoting public awareness on climate change issues, the Company took part in the Carbon Footprint Repository for Listed Companies in Hong Kong under the Carbon Reporting Website developed by the Environmental Protection Department which is a carbon disclosure initiative to make available information on greenhouse gas emissions reported directly by the listed companies in Hong Kong as a result of their business operations, together with other related information such as their carbon reduction programmes on combating climate change. The Company also pledged to support Energy Saving Charter 2017 organized by the Environment Bureau.

#### SUSTAINABILITY AND ENVIRONMENTAL POLICIES AND PERFORMANCE (Continued)

For the year ended 30th June, 2017, the Company had no violation record on relevant laws and regulations relating to emissions that have a significant impact on the Group.

The Company actively pursues for effective water management in order to minimize the water consumption by installing water saving devices and adopting water reduction practices throughout its operations. The Company also takes a step further by promoting green lifestyles to the hotel guests as their collective efforts will have significant impact on water conservation. The key water saving measures include:

- inviting hotel guests to support the linen and towel reuse programme;
- using jet sprays for dish washing;
  - operating on fully loaded dish washers and washing machines;
- ensuring that housekeeping and kitchen staff pay close attention to water usage; and
- inspecting the water facilities of the hotels regularly to ensure no water leakage.

The Company has established an internal food waste management task force team to oversee food waste reduction. The task force team, led by chefs, stewards, hygiene manager and sustainability manager, meets on a quarterly basis to review the effectiveness of the food production, processing and final disposal procedures in the hotels. In 2017, the Company was awarded with the FoodWaste Lean & Green Label by The Green Council recognizing the Company's immense effort in promoting food waste reduction.

The Company has taken efforts to reduce the plastic usage in its hotels. In January 2017, the Company made a public pledge to support Green Bottle Charter 2017 organized by The Green Earth and adopted key measures which include replacing small bathroom amenities with large dispensers in the hotels' standard rooms and plastic bottle water in the hotels' meeting venue with glass water jugs.

The Company is one of the pioneer hospitality groups in Hong Kong to form partnership with Green Power in a Beverage Carton Recycling Campaign which started in November 2016. The campaign aims to promote circular economy through making the best use of the discarded beverage cartons which are then converted as sustainable construction materials to provide shelters for the rural villages in Thailand.

The Company has also launched various programmes and initiatives for sustainable development and environmental protection. Further information of its sustainability and environmental policies, performance, programmes and initiatives can be found in the Company's annual Sustainability Review, which is available on the Company's website www.sino.com/sustainability-report.

#### RELATIONSHIPS WITH STAKEHOLDERS

**EMPLOYEES** 

The Company appreciates that its employees, customers and business associates are key to its sustainability journey and strives to build a better community through engaging employees, providing quality services for customers, collaborating with business partners and supporting the community.

Hospitality industry is both labour and capital intensive. It relies on people to deliver quality service and maintain the facilities in good condition. A team of engaged and well-trained staff is the key contributing factor to building customer loyalty and making the hotels of the Group the preferred choice for its customers.

As a responsible employer, the Company is committed to providing equal employment opportunities in relation to all human resources matters including recruitment, training, promotion, transfer, remuneration etc. regardless of gender, disability, family status, marital status, pregnancy, race, religion, age, national origin and sexual orientation. The Company is also committed to providing a workplace free of discrimination, harassment and vilification. Differential treatment and harassment on grounds of race, sex, disability and family status is unlawful whereas discrimination, harassment and vilification on the ground of sexual orientation is unacceptable, and will therefore not be tolerated in the workplace.

The success of a company relies on a strong ethical foundation and staff integrity. The Company prohibits, among others, bribery and corruption. Employees are required to conduct themselves with integrity, in an ethical and proper manner, and in compliance with the applicable laws and regulations of the countries in which the Group operates, including anti-bribery laws.

The employees of the Company are required to comply with the code of conduct, which comprises, inter alia, policies, rules, guidelines and procedures relating to prevention of bribery, solicitation and acceptance of advantages, conflict of interest, falsifying documents or furnishing false accounting records, acceptance of gifts and entertainment from third parties.

For the year ended 30th June, 2017, there was no legal case regarding corrupt practices brought against the Company or its employees.

#### **RELATIONSHIPS WITH STAKEHOLDERS** (Continued)

**EMPLOYEES** (Continued)

**CUSTOMERS** 

Investment in human capital through a broad spectrum of employee training programmes specifically designed to cater to the needs of employees at all levels is of paramount importance to the Company. New training programmes are constantly added and their contents are improved based on the feedback from staff and regular review by the management. During the reporting period, emphasis was put on developing human capital through organizing various training programmes, including soft skills training, on-job practical training, language classes and experience sharing sessions.

The Company is committed to promoting workplace diversity and inclusion. Upholding the principles of equality and non-discrimination, an ideal working environment with benefits such as competitive remuneration and benefit packages, medical allowances and engagement activities are provided for its employees regardless of their backgrounds, so that they are empowered to achieve growth and pursue holistic development in a diverse and fair environment.

The Company recognizes the importance of a safe and healthy work environment as the cornerstone of a successful organization as people are the most important asset. To protect the employees in daily operations, regular training workshops are arranged to increase staff awareness on personal health and safety issues. An internal risk and safety team consisting of various departments including Hygiene, Engineering and Security has been set up to promote a safe working environment for achieving "zero accident" status.

For the year ended 30th June, 2017, the Company had no violation record on relevant laws and regulations about employment, health and safety and labour standards that have a significant impact on the Group.

The Company makes every effort to proactively enhance customer satisfaction and promote a customer-oriented culture within the Company. It values feedback from customers through daily communication, comments posted online, courtesy calls, online guest electronic surveys, mystery shopper programmes and social media sites. The Company treats every customer complaint as an opportunity to improve relationship with the customer, addressing the concern in a timely and professional manner and in accordance with the established standards.

The Company always seeks ways to improve guest experiences. Upgrading and refurbishment of its hotel facilities are carried out whenever necessary to delight and satisfy its guests in every opportunity.

#### **RELATIONSHIPS WITH STAKEHOLDERS** (Continued)

**CUSTOMERS** (Continued)

To extend the Group's commitment in providing a healthier environment for its guests, during the reporting period, City Garden Hotel and The Royal Pacific Hotel & Towers became one of the pioneer hotels in Hong Kong to go 100% smoke-free. Smoking is prohibited in all the guest rooms, restaurants, common areas and all enclosed facilities. These measures help to provide a health-conscious and smoke-sensitive environment for the global travellers, and guarantee the guests to stay out from both the second and lingering third-hand smoke.

As one of the leading support groups for social integration, the Company reasserts its commitment through creating a barrier-free environment and culture at the hotels. The Company is a pioneer in the hospitality industry to introduce Braille menus for the visually impaired at its restaurants and support guide dog services. Guide dog training sessions are provided to the hotel colleagues so that they are able to communicate with customers in special needs. The Royal Pacific Hotel & Towers and City Garden Hotel have been selected as Barrier-Free Hotels organized by Hong Kong Council of Social Service since 2013, which marks a significant accomplishment for the Company's effort.

For the year ended 30th June, 2017, the Company had no violation record on relevant laws and regulations that have a significant impact on the Group relating to product responsibility issues.

**BUSINESS PARTNERS** The Company maintains a high quality standard on all suppliers and contractors. The Company has established the Policies & Procedures for Group Approved Contractors/Suppliers List and included other corresponding requirements in its standard tender documents. These requirements cover regulatory compliance, labour practices, anti-corruption, environmental measures, green procurement, occupational health and safety and other business ethics. New suppliers and contractors are required to submit an application with supporting documents and go through a comprehensive process. Suitable contractors/suppliers will be placed under the Approved Contractors/Suppliers List after a thorough assessment. The Company also has a standard approach and criteria to assess the performances of suppliers and contractors. For instance, auditors from various departments will conduct factory audit on the approved suppliers/contractors to review and assess their performance. Spot checks will be performed on a regular basis to ensure the compliance of law and requirements by the suppliers and contractors.

> Further information of the Company's relationships with stakeholders can be found in the Company's annual Sustainability Review, which is available on the Company's website www.sino.com/sustainability-report.

## **RISK MANAGEMENT REPORT**

#### **RISK POLICY STATEMENT**

Robust and effective management of risks is an essential and integral part of corporate governance. It helps to ensure that the risks encountered in the course of achieving the Group's strategic objectives are managed within the Group's risk appetite.

To achieve this, the Group has reviewed and enhanced its risk management system during the year. An Enterprise Risk Management ("ERM") approach is adopted for identifying, assessing, responding to and reporting on risks that might affect the Group in pursuit of its objectives and goals. In August 2016, the Audit Committee, which is delegated with authority from the Board to oversee the risk management and internal control systems, approved the ERM Policy and Framework proposed by the Risk Management function of the Internal Audit Department. The purposes of the implementation of ERM are as follows:

- establishes a structured, systematic and consistent process for identifying, evaluating, reporting and managing risks;
- defines roles and responsibilities within a "Three Lines of Defence" framework;
- increases awareness of risk management at all levels;
- encourages constructive discussion and timely escalation of risks by adopting a common platform for risk management;
- focuses on risks that are relevant to the Group's business and reputation, the Board's requirements and stakeholders' expectations;
- provides senior management and the Board with a holistic view of the Group's material risk exposures and steps taken to manage and monitor such exposures;
- provides senior management with the best available risk information and facilitates the making of informed decisions;
- ensures compliance with the relevant laws and regulations, and best practices in corporate governance; and
- helps to protect the assets and reputation of the Group.

The Group is committed to continuously improving its ERM framework and processes and building a risk-aware culture with a view to achieving a sustainable and balanced development.

RISK GOVERNANCE AND MANAGEMENT The Group adopts a "Three Lines of Defence" model in risk governance. This is manifested by the oversight and directions from the Board, the Audit Committee and the Internal Audit Committee of the Group. The risk management framework of the Group combines a top-down strategic view with a bottom-up operational assessment conducted by each division and department. Members of senior management discuss the top-tier risks escalated through the bottom-up process and deliberate on any other risk issues that they consider important. This combined approach ensures that all the significant risks which need to be considered are identified.

The following diagram illustrates the Group's Risk Governance and Management Framework:



The Board has the overall responsibility for evaluating and determining the nature and extent of the risks it is willing to take in achieving the Group's strategic objectives, and ensuring that the Group establishes and maintains appropriate and effective risk management and internal control systems.

Reporting to the Board, the Audit Committee is delegated with authority from the Board to oversee the Group's management in the design, implementation and monitoring of the risk management and internal control systems. The Audit Committee advises the Board on the Group's risk-related matters. The Audit Committee is also responsible for reviewing and approving the Group's ERM Policy and Framework and ensuring the adequacy and effectiveness of the Group's risk management and internal control systems.

#### **RISK GOVERNANCE AND MANAGEMENT** (Continued)

The Internal Audit Committee is responsible for ensuring that the ERM system is adequate and effective and that the ERM framework is implemented consistently throughout the Group. It monitors the Group's overall risk profiles by reviewing key risks relating to individual business units and key risks that are enterprise-wide, and ensures alignment with the approved risk appetite. The Head of Internal Audit Department reports to the Audit Committee, which in turn reports to the Board regularly on the Group's overall risk position and key exposures, the actions proposed or taken by management, and major emerging risks that require special attention.

As the first line of defence, heads of individual divisions and departments manage risks within their business units/functions. As risk owners, they identify and evaluate the risks which may potentially impact the achievement of their business objectives, mitigate and monitor the risks by designing and executing control procedures in their day-to-day operations. They conduct risk assessment and control self-assessment on a regular basis to evaluate the effectiveness of controls that are in place to mitigate the identified risks.

As the second line of defence, the Risk Management function is responsible for the ongoing maintenance of the ERM infrastructure and recommending changes to the Board through the Audit Committee as appropriate. The Risk Management function collects and collates risk information to create an enterprise-wide view of risks and controls. In doing so, it critically reviews the risk assessment results of individual business units, constructively challenges their view so as to ensure that all the risks relevant to the Group is properly identified, consistently assessed and timely reported. It prepares reports for the Internal Audit Committee, the Audit Committee and the Board and escalates risk and control issues with reference to the risk appetite thresholds.

As the third line of defence, the Internal Audit Department acts as an independent assessor. It conducts independent review and assessment of the adequacy and effectiveness of the risk management and internal control systems. The Internal Audit Department assesses if all the key risks are properly identified and evaluated under the current ERM system and whether the existing controls are operating effectively. The risk assessment results are also mapped to the internal audit plan to ensure audit performed by the Internal Audit Department systematically covers all the significant risks and the corresponding key controls. As such, the Internal Audit Department is able to provide independent assurance on the adequacy and effectiveness of the risk management and internal control systems and reports any deficiencies to the Internal Audit Committee and Audit Committee.

#### RISK MANAGEMENT PROCESS

The ERM process is guided by the International Standard ISO 31000:2009 Risk Management – Principles and Guidelines. The risk management process is integrated into business and decision-making processes, including the formulation of strategic objectives, business planning and daily operations. Communication and consultation with external and internal stakeholders should take place during all stages of the ERM processes. The ERM process is illustrated in the diagram below:



#### a) Establishing the context

A risk context that provides parameters for managing risk as well as the scope for every phase of the risk management process is developed. When establishing the context, relevant external and internal factors are taken into consideration to ensure that the risk management approach adopted is appropriate for the Group.

#### b) Risk identification

Divisions and departments analyze business activities and main processes to identify operational risks, which forms a "bottomup" approach. A "top-down" approach is also adopted to identify business/strategic risks. Using the output from the two approaches, a comprehensive list of risks for individual business units and hence for the Group can be generated. Risk classification system is used to facilitate identification and accumulation of similar risks.

#### c) Risk analysis

The root causes or sources of risks, along with their potential consequences and likelihood, are analyzed and assessed using the predefined risk assessment criteria. Risk criteria are the parameters established to measure the relevant significance of risks to ensure that there is a common assessment standard.

RISK MANAGEMENT PROCESS (Continued)

#### d) Risk evaluation

Divisions and departments score the risks identified with reference to the risk matrix (i.e. a combination of the impact and likelihood scores) to determine the risk ratings (i.e. low risk, moderate risk, high risk and extreme risk). The risk ratings reflect the required management attention and risk treatment effort taking into account the Group's risk appetite.

#### e) Risk treatment

The adequacy of existing controls is assessed in order to determine if additional measures are required to bring the residual risks to an acceptable level. When determining the appropriate risk mitigation plans, one or more of the following four types of risk response will generally be adopted:

- avoid (not to start or continue with the activity that gives rise to the risk);
- reduce (changing the likelihood or consequences);
- transfer (sharing the risk with another party, e.g. insurance); and
- accept (retaining the risk by making an informed decision).

#### f) Monitoring and review

Annual risk assessment is conducted to effectively manage the Group's risk profile. The results of risk assessment are documented in the risk registers in a consistent manner. A half-yearly review is also conducted to update the progress of treatment plans and incorporate changes in the business and external environment. A half-yearly ERM report and an annual ERM report are prepared for the Internal Audit Committee and the Audit Committee. Key risks and emerging risks are reviewed at least quarterly and an update report is prepared for Audit Committee's information.

The Group's top tier risks are presented in a heat map which provides a dynamic and forward-looking picture of the Group's risk position. The changes in risk profile since the last review and the corresponding key controls and mitigation plans, as well as the targeted risk positions upon completion of mitigation plans with specified time frame are stated in the ERM reports. The potential/expected trend of certain risks, such as emerging risk, is also indicated on the heat map.

#### PRINCIPAL RISKS TO THE GROUP

The following is a summary of the principal risks identified in the latest risk assessment together with the relevant key controls and mitigation measures in place:

Principal Risks	Description	Key Controls/Mitigation Measures
Strategic Risk	Changes in macro- economic outlook and government policies resulting in decrease in number of visitor/tourist/ customer	<ul> <li>Closely monitor changes in China policy as well as global and local economic outlook, reviewing our strategies and making appropriate adjustment promptly</li> <li>Constantly monitor pricing and business pick up</li> <li>Continuous effort to diversify our markets</li> <li>Regular review of property conditions – upgrade hotel facilities and carry out renovation works where necessary</li> <li>Continuous effort in improving quality of our services to strengthen our brand and market position</li> </ul>
Operational Risk	Human resources – tight labour market	<ul> <li>Regular review of compensation and benefit package to ensure such package is in line with market</li> <li>Continuous and strong focus on staff development – provide in-house training programmes to retain our staff</li> <li>Succession planning</li> </ul>
	Cyber security risk	<ul> <li>Implement security measures such as firewall, anti-spam and anti-virus protection</li> <li>Ongoing review of our infrastructure and systems and the need for upgrade/ enhancement</li> <li>Internally communicate cyber-attack threats to raise staff awareness</li> </ul>
	Disaster event, e.g. epidemic, terrorist attack	<ul> <li>Comprehensive insurance coverage for our properties and business operations</li> <li>Contingency plans developed for critical business processes/functions</li> <li>Take immediate response actions, e.g. step up hygiene measures when potential threat of epidemic is noted</li> </ul>

For financial risks of the Group, please refer to Notes to the "Consolidated Financial Statement" on pages 118 to 122.

INTEGRATION OF RISK MANAGEMENT WITH INTERNAL CONTROL SYSTEM Risk management is closely linked to the Group's Internal Control Framework. Key controls for mitigating high risks items identified in the ERM process are subject to independent review and testing by the Internal Audit Department in order to assess their adequacy and effectiveness. Details of the internal control system are set out in the "Corporate Governance Report" on pages 26 to 29.

REVIEW OF THE EFFECTIVENESS OF RISK MANAGEMENT AND INTERNAL CONTROL SYSTEMS During the year, the Audit Committee, on behalf of the Board, has reviewed the effectiveness of the Group's risk management and internal control systems. Details of the aforesaid review of effectiveness are described in the "Corporate Governance Report" on pages 28 to 29.

## **DIRECTORS' REPORT**

**RESULTS AND** 

**APPROPRIATIONS** 

The Directors present their annual report and the audited consolidated financial statements of the Company and its subsidiaries for the year ended 30th June, 2017.

**PRINCIPAL ACTIVITIES** The Company acts as an investment holding company. The principal activities of its principal subsidiaries are set out in note 28 to the consolidated financial statements.

SUBSIDIARIES ANDDetails of the Company's principal subsidiaries and associates at 30th June, 2017 areASSOCIATESset out in notes 28 and 16 to the consolidated financial statements, respectively.

**BUSINESS REVIEW** A review of the business of the Group during the year and a discussion on the Group's future business development are provided in the Chairman's Statement on pages 6 to 11 of this Annual Report. Description of possible risks and uncertainties that the Group may be facing can be found in the Risk Management Report on pages 44 to 50. Also, the financial risk management objectives and policies of the Group can be found in Note 30 to the consolidated financial statements. There were no important events affecting the Group since the end of the financial year ended 30th June, 2017. An analysis of the Group's performance during the year using financial key performance indicators is provided in the Financial Summary on page 126 of this Annual Report. In addition, discussions on the Group's environmental policies, performance and relationships with its key stakeholders are contained in the Chairman's Statement and the Corporate Social Responsibility on pages 6 to 11 and pages 39 to 43 respectively and in the Sustainability Review available on the Company's website.

> The Group has set up proper procedures to ensure adherence to the relevant laws and regulations which have a significant impact on the Group in conduct of its business, including but not limited to the Competition Ordinance, Personal Data (Privacy) Ordinance, Minimum Wage Ordinance, Employment Ordinance and Occupational Safety and Health Ordinance in Hong Kong. The Group also complies with the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited ("Listing Rules"), the applicable companies laws and the Securities and Futures Ordinance ("SFO"). Any new enactment of or changes in the relevant laws and regulations would be communicated to the relevant departments and staff to ensure compliance. Reminders on the compliance would also be sent out regularly where necessary. No incident of non-compliance to environmental laws and regulations that has a significant impact on the Group was recorded for the financial year ended 30th June, 2017.

> The results of the Group for the year are set out in the consolidated statement of profit or loss on page 74.

An interim dividend of HK4.0 cents per share amounting to HK\$41,806,925, including HK\$955,140 by way of cash dividends and HK\$40,851,785 by way of scrip alternatives, was paid to the shareholders during the year. The Directors now recommend the payment of a final dividend of HK4.5 cents per share amounting to HK\$47,687,933 payable to shareholders whose names appear on the Register of Members of the Company on 2nd November, 2017.

SHARE CAPITAL	Details of movements during the year in the share capital of the Company are set out in note 22 to the consolidated financial statements.
DISTRIBUTABLE RESERVES OF THE COMPANY	The reserves available for distribution to the shareholders by the Company at 30th June, 2017 consisted of share premium, distributable reserve and retained profits totaling HK\$2,117,244,489.
	Under the Companies Law (2013 Revision) of the Cayman Islands and the provisions of the Company's Articles of Association, the share premium of the Company is available for distribution or paying dividends to the shareholders provided that immediately following the distribution or the payment of dividends, the Company is able to pay its debts as they fall due in the ordinary course of business.
TREASURY, GROUP Borrowings and Interest capitalised	The Group maintains a product approach in its treasury management with foreign exchange exposure being kept at a minimal level and interest rates on floating rate basis. No interest was capitalised by the Group during the year.
PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SECURITIES	Neither the Company nor any of its subsidiaries had purchased, sold or redeemed any of the listed securities of the Company during the year.
NAME OF DIRECTOR	The Directors of the Company during the year and up to the date of this report are:
	Executive Directors
	Mr. Robert Ng Chee Siong (Chairman) Mr. Daryl Ng Win Kong Mr. Giovanni Viterale
	Non-Executive Directors
	The Honourable Ronald Joseph Arculli Mr. Gilbert Lui Wing Kwong
	Independent Non-Executive Directors
	Mr. Peter Wong Man Kong Mr. Adrian David Li Man-kiu Mr. Steven Ong Kay Eng Mr. Wong Cho Bau
	In accordance with the Company's Articles of Association and pursuant to Appendix 14 to the Listing Rules, Mr. Robert Ng Chee Siong and Mr. Steven Ong Kay Eng will retire at the forthcoming Annual General Meeting and, who being eligible, will offer themselves for re-election. Mr. Adrian David Li Man-kiu will also retire at the forthcoming Annual General Meeting but will not offer himself for re-election.

#### **DIRECTORS' INTERESTS**

As at 30th June, 2017, the interests and short positions held by the Directors of the Company in the shares, underlying shares and debentures of the Company and its associated corporations (within the meaning of Part XV of the SFO), as recorded in the register required to be kept by the Company under Section 352 of the SFO or otherwise notified to the Company and The Stock Exchange of Hong Kong Limited ("Stock Exchange") pursuant to the Model Code for Securities Transactions by Directors of Listed Issuers ("Model Code") contained in the Listing Rules, were as follows:

#### (A) Long Positions in Shares of the Company

Name of Director	Number of Ordinary Shares	Capacity and Nature of Interest	% of Issued Shares
Mr. Robert Ng Chee Siong	509,217,896 (Note)	Beneficial owner of 298,481 shares, spouse interest in 885,722 shares and trustee interest in 508,033,693 shares of the Company in the capacity as one of the co-executors of the estate of the late Mr. Ng Teng Fong	48.05%
The Honourable Ronald Joseph Arculli	286,123	Beneficial owner	0.02%
Mr. Gilbert Lui Wing Kwong	-	-	-
Mr. Peter Wong Man Kong	-	-	-
Mr. Adrian David Li Man-kiu	-	-	-
Mr. Steven Ong Kay Eng	-	-	-
Mr. Wong Cho Bau	_	-	-
Mr. Daryl Ng Win Kong	-	-	_
Mr. Giovanni Viterale	-	-	-

#### **DIRECTORS' INTERESTS** (Continued)

#### (A) Long Positions in Shares of the Company (Continued)

#### Note:

The trustee interest in 508,033,693 shares comprises:

- (a) 461,058,653 shares which were held through companies 100% controlled by the co-executors of the estate of the late Mr. Ng Teng Fong, namely, 44,720,439 shares by Fanlight Investment Limited, 63,590 shares by Garford Nominees Limited, 19,132,160 shares by Karaganda Investments Inc., 60,197,733 shares by Nippomo Limited, 1,724,908 shares by Orient Creation Limited, 121,678,753 shares by Strathallan Investment Limited, 5,232,776 shares by Strong Investments Limited, 180,689,803 shares by Tamworth Investment Limited and 27,618,491 shares by Transpire Investment Limited;
- (b) 2,071,115 shares which were held through wholly-owned subsidiaries of Tsim Sha Tsui Properties Limited, in which the co-executors of the estate of the late Mr. Ng Teng Fong had a 72% control; and
- (c) 44,903,925 shares which were held by the co-executors of the estate of the late Mr. Ng Teng Fong.

#### (B) Long Positions in Shares of Associated Corporation

Mr. Robert Ng Chee Siong was deemed to be interested in shares of the following company through corporation controlled by him:

Name of Associated Corporation	Number of Ordinary Shares	% of Issued Shares
FHR International Limited	1 (Note)	33.33%

*Note:* The share was held by Smart Link Limited in which Mr. Robert Ng Chee Siong had a 100% control.

Save as disclosed above, as at 30th June, 2017, none of the Directors had or was deemed to have any interests or short positions in the shares, underlying shares or debentures of the Company or its associated corporations which were recorded in the register required to be kept by the Company under Section 352 of the SFO or required to be notified to the Company and the Stock Exchange pursuant to the Model Code.

SHARE OPTION SCHEMES	The Company and its subsidiaries have no share option schemes.
ARRANGEMENT TO PURCHASE SHARES OR DEBENTURES	At no time during the year was the Company or any of its subsidiaries a party to any arrangements to enable the Directors of the Company to acquire benefits by means of the acquisition of shares in, or debentures of, the Company or any other body corporate.
DIRECTORS' INTERESTS IN COMPETING BUSINESSES	Pursuant to Rule 8.10(2) of the Listing Rules, the Company discloses that during the year, the following current Directors held share interests and/or directorships in companies engaged in businesses which compete or likely to compete, either directly or indirectly, with the businesses of the Group:
	Mr. Robert Ng Chee Siong held share interests and directorships and Mr. Daryl Ng Win Kong held directorships in companies of the Ng Family (including Mr. Robert Ng Chee Siong, Mr. Philip Ng Chee Tat, and as co-executors of the estate of the late Mr. Ng Teng Fong and/or their respective associates) which engage in business of hotel operation.
	The Honourable Ronald Joseph Arculli is a Non-Executive Director of HKR International Limited, which engages in business of hotel operation.
	As the Board of Directors of the Company is independent of the boards of the aforesaid companies and maintains four Independent Non-Executive Directors, the Group operates its businesses independently of, and at arm's length from, the businesses of the aforesaid companies.
DIRECTORS' MATERIAL INTERESTS IN TRANSACTIONS, ARRANGEMENTS OR CONTRACTS	Details of Directors' material interests in transactions, arrangements or contracts of significance are set out in Note 27 to the consolidated financial statements.
	Other than as disclosed in Note 27 to the consolidated financial statements, no other transactions, arrangements or contracts of significance in relation to the Group's business to which the Company or any of its subsidiaries was a party and in which a Director of the Company or his connected entities had a material interest, whether directly or indirectly, subsisted at the end of the year or at any time during the year.
PERMITTED INDEMNITY PROVISION	Pursuant to the Company's Articles of Association, every Director shall be entitled to be indemnified out of the assets of the Company against all losses or liabilities incurred or sustained by him as a Director of the Company in defending any proceedings, whether civil or criminal, in which judgment is given in his favour, or in which he is acquitted. The Company has arranged appropriate directors' and officers' liability insurance coverage for the Directors and officers of the Group during the year.
SERVICE CONTRACTS	None of the Directors of the Company has a contract of service with the Company or any of its subsidiaries not determinable by the employing company within one year without payment of compensation (except for statutory compensation).

CONNECTED TRANSACTIONS

#### (A) Continuing Connected Transaction for the year ended 30th June, 2017

The Company announced on 31st July, 2015 that Bright Tower (HK) Limited ("Bright Tower"), a wholly-owned subsidiary of the Company, was awarded through a tendering process a clubhouse management contract ("Contract") by Sino Estates Management Limited ("SEML") for provision of management services by Bright Tower to the clubhouse of Pacific Palisades for a 24-month period from 1st August, 2015 to 31st July, 2017.

Applicable particulars of such Contract together with the total amount received/paid in respect of the transaction for the year ended 30th June, 2017 are disclosed herein as required under the Listing Rules:

**Total Amount** 

Parties to th	e Transaction	Nature of	Basis of		licable Jual Cap(s)	received/paid for the Year ended
Service Provider	Service Recipient	Transaction	Consideration		er the Contract	30th June, 2017
Bright Tower	SEML, the building management company appointed under the deed of mutual covenants of Pacific Palisades and an agent for the unincorporated body of owners of Pacific Palisades	Provision of management services by Bright Tower to the clubhouse of Pacific Palisades	HK\$330,000 payable monthly by SEML to Bright Tower under the Contract, based on the tender price submitted by Bright Tower, is arrived at on an arm's length basis after considering the estimated cost and profit margin for providing the clubhouse management services	(i) (ii)	HK\$3,960,000 for the period from 1st July, 2016 to 30th June, 2017 (i.e. HK\$330,000 x 12 months) HK\$330,000 for the period from 1st July, 2017 to 31st July, 2017 (i.e. HK\$330,000 x 1 month)	HK\$3.96 million

Boatswain Enterprises Limited ("Boatswain") and its wholly-owned subsidiary, Beverhill Limited ("Beverhill"), being controlled by the Ng Family, are two of the owners of Pacific Palisades which together are interested in a total of approximately 60% of the undivided shares of Pacific Palisades. The Ng Family is a connected person of the Company by virtue of it being the controlling shareholder of the Company. Boatswain and Beverhill, being associates of the Ng Family, are also connected persons of the Company. On such basis, the provision of clubhouse management services by Bright Tower to Pacific Palisades under the Contract constituted a continuing connected transaction of the Company under the Listing Rules.

CONNECTED TRANSACTIONS (Continued)

## (A) Continuing Connected Transaction for the year ended 30th June, 2017 (*Continued*)

During the year, the above continuing connected transaction was carried out within the applicable annual cap for the year. The Independent Non-Executive Directors have reviewed and confirmed that during the year, the above continuing connected transaction was conducted and entered into:

- (i) in the ordinary and usual course of business of the Group;
- (ii) on normal commercial terms; and
- (iii) according to the agreement governing it on terms that are fair and reasonable and in the interests of the Company's shareholders as a whole.

The Company's auditor was engaged to report on the Group's continuing connected transaction in accordance with Hong Kong Standard on Assurance Engagements 3000 (Revised) "Assurance Engagements Other Than Audits or Reviews of Historical Financial Information" and with reference to Practice Note 740 "Auditor's Letter on Continuing Connected Transactions under the Hong Kong Listing Rules" issued by the Hong Kong Institute of Certified Public Accountants. The auditor has issued an unqualified letter containing its findings and conclusions in respect of the continuing connected transaction disclosed by the Group in this Annual Report in accordance with Rule 14A.56 of the Listing Rules. A copy of the auditor's letter has been provided by the Company to the Stock Exchange.

CONNECTED TRANSACTIONS (Continued)

#### (B) Provision of Clubhouse Management Services under New Contract

Reference is made to the continuing connected transaction mentioned in section (A) above. The Contract regarding the provision of management services to the clubhouse of Pacific Palisades expired on 31st July, 2017.

On 20th July, 2017, the Company announced that a new clubhouse management contract ("New Contract") was awarded by SEML to Bright Tower through a tendering process, pursuant to which Bright Tower would manage the clubhouse of Pacific Palisades for a further 24-month period from 1st August, 2017 to 31st July, 2019 at a monthly service fee of HK\$405,000.

Particulars of the New Contract are disclosed herein as required under the Listing Rules:

Parties to the Transaction		Nature of		Annual Cap(s) under		
Service Provider	Service Recipient	Transaction	Basis of Consideration		New Contract	
Bright Tower	SEML, the building management company appointed under the deed of mutual covenants and management	Provision of management services by Bright Tower to the clubhouse of Pacific Palisades	HK\$405,000 payable monthly by SEML to Bright Tower under the New Contract, based on the tender price submitted by Bright	(i)	HK\$4,455,000 for the period from 1st August, 2017 to 30th June, 2018 (i.e. HK\$405,000 x 11 months)	
	agreement of Pacific Palisades and an agent for the unincorporated body of owners of Pacific Palisades		Tower, is arrived at on an arm's length basis after considering the estimated cost and profit margin for providing the clubhouse	(ii)	HK\$4,860,000 for the period from 1st July, 2018 to 30th June, 2019 (i.e. HK\$405,000 x 12 months)	
			management services	(iii)	HK\$405,000 for the period from 1st July, 2019 to 31st July, 2019 (i.e. HK\$405,000 x 1 month)	

Details of the above continuing connected transactions have been disclosed in accordance with Chapter 14A of the Listing Rules and are set out in the respective announcements of the Company which are available at the Stock Exchange's website and the Company's website at www.sino.com.

Details of other related party transactions are set out in Note 27 to the consolidated financial statements.

#### SUBSTANTIAL SHAREHOLDERS' AND OTHER SHAREHOLDERS' INTERESTS

As at 30th June, 2017, the interests and short positions of the substantial shareholders and other shareholders (other than Directors of the Company) in the shares and underlying shares of the Company as notified to the Company and the Stock Exchange pursuant to Divisions 2 and 3 of Part XV of the SFO and as recorded in the register required to be kept under Section 336 of the SFO were as follows:

#### Long Positions in Shares of the Company

Name of Substantial Shareholder	Number of Ordinary Shares	Capacity and Nature of Interest	% of Issued Shares
Mr. Philip Ng Chee Tat	504,036,830 (Notes 1, 2, 3, 4 and 5)	Interest of controlled corporations in 3,143,449 shares and trustee interest in 500,893,381 shares of the Company in the capacity as one of the co-executors of the estate of the late Mr. Ng Teng Fong	48.22%
Tamworth Investment Limited	178,150,243 (Notes 3 and 5)	Beneficial owner	17.04%
Strathallan Investment Limited	119,968,581 (Notes 3 and 5)	Beneficial owner	11.47%
Name of Other Shareholder	Number of Ordinary Shares	Capacity and Nature of Interest	% of Issued Shares
Nippomo Limited	59,351,666 (Notes 3 and 5)	Beneficial owner	5.67%

SUBSTANTIAL
SHAREHOLDERS' AND
OTHER SHAREHOLDERS'
<b>INTERESTS</b> (Continued)

#### Long Positions in Shares of the Company (Continued)

Notes:

- 1. 3,143,449 shares were held by Far East Ventures Pte. Ltd. which was 100% controlled by Mr. Philip Ng Chee Tat.
- 2. The trustee interest in 500,893,381 shares comprises:
  - (a) 454,578,566 shares which were held through companies 100% controlled by the co-executors of the estate of the late Mr. Ng Teng Fong, namely, 44,091,902 shares by Fanlight Investment Limited, 62,697 shares by Garford Nominees Limited, 18,863,262 shares by Karaganda Investments Inc., 59,351,666 shares by Nippomo Limited, 1,700,665 shares by Orient Creation Limited, 119,968,581 shares by Strathallan Investment Limited, 5,159,231 shares by Strong Investments Limited, 178,150,243 shares by Tamworth Investment Limited and 27,230,319 shares by Transpire Investment Limited;
  - (b) 2,042,006 shares which were held through wholly-owned subsidiaries of Tsim Sha Tsui Properties Limited, in which the co-executors of the estate of the late Mr. Ng Teng Fong had a 72% control; and
  - (c) 44,272,809 shares which were held by the co-executors of the estate of the late Mr. Ng Teng Fong.
- 3. The interests of Tamworth Investment Limited, Strathallan Investment Limited and Nippomo Limited were duplicated in the interests of the co-executors of the estate of the late Mr. Ng Teng Fong.
- 4. The trustee interest of Mr. Philip Ng Chee Tat was duplicated in the trustee interest of Mr. Robert Ng Chee Siong as disclosed under the section headed "Directors' Interests" above as the co-executors of the estate of the late Mr. Ng Teng Fong.
- 5. The number and the percentage of shares as disclosed are based on the substantial shareholder notices filed with the Stock Exchange.

Save as disclosed above and so far as the Directors of the Company are aware, as at 30th June, 2017, no other person (other than Directors of the Company) had an interest or short position in the shares and underlying shares of the Company which were notified to the Company and the Stock Exchange pursuant to Divisions 2 and 3 of Part XV of the SFO and were recorded in the register required to be kept under Section 336 of the SFO, or was otherwise a substantial shareholder of the Company.

EQUITY-LINKED AGREEMENTS	For the year ended 30th June, 2017, the Company equity-linked agreement.	has not entered into any
MAJOR SUPPLIERS AND CUSTOMERS	The aggregate turnover or purchases attributable to customers or suppliers was less than 30% of the 0 purchases for the year under review.	
RETIREMENT BENEFIT SCHEME	The Group operates a Mandatory Provident Fund S employees. The assets of the scheme are held sepa Group, in fund under the control of trustee. As at 30 employed approximately 340 employees.	arately from those of the
	The retirement benefit cost charged to consolidated a represents contribution payable to the scheme by the in the rules of the scheme.	
PRE-EMPTIVE RIGHTS	No provisions for pre-emptive rights which would ob new shares on a pro-rata basis to existing sharehold Islands, being the jurisdiction in which the Company	ders exist in the Cayman
CORPORATE GOVERNANCE	The corporate governance report is set out on pages	16 to 38.
SUFFICIENCY OF PUBLIC FLOAT	Based on information that is publicly available to the Company and within the knowledge of the Directors of the Company as at the date of this annual report, the Company has maintained the prescribed public float under the Listing Rules.	
AUDITOR	A resolution will be submitted to the annual gener Messrs. Deloitte Touche Tohmatsu as auditor of the C	
		On behalf of the Board <b>Robert NG Chee Siong</b>

Chairman

Hong Kong, 24th August, 2017



# CONRAD HONG KONG

Conrad Hong Kong is part of the prestigious Pacific Place development located in the heart of the Central Business District. The hotel is across from the lush Hong Kong Park, directly connected to Admiralty Station and Pacific Place, a premium shopping and entertainment complex.



## Sino Hotels (Holdings) Limited Annual Report 2017 CONRAD HONG KONG

Towering from the 40th to the 61st floor, Conrad Hong Kong features 514 rooms which include 45 suites and an executive lounge. All rooms offer unparalleled views of Victoria Harbour or the picturesque Victoria Peak. The hotel has an extensive range of function rooms including one of the city's largest column-free ballrooms. It also features a range of awardwinning restaurants and bars, 24-hour Health Club and a heated outdoor swimming pool.









# THE ROYAL PACIFIC HOTEL & TOWERS

Known for its picture-perfect harbour and park views, The Royal Pacific Hotel & Towers' stylish, contemporary guestrooms and Club Lounge provide personal and attentive services for discerning business and leisure travellers.



The Hotel has gained a reputation as a favourite venue for business functions and private celebrations. The Imperial and Pacific Rooms can accommodate up to 420 guests for conferences and banquets; comprehensive facilities include access to the internet, video conferencing and audio-visual equipment.

Dining options at the Hotel include Café on the PARK for all-day buffet dining, Pierside Bar & Restaurant serving market-fresh seafood vis-à-vis the mesmerising harbour views and Satay Inn for authentic Singapore cuisines in a relaxing alfresco setting.









# CITY GARDEN HOTEL

City Garden Hotel is ideal for both business and leisure travellers thanks to its location and superb connectivity. With Fortress Hill Station a mere 5-minute stroll away, guests enjoy easy access to the shopping and dining hotspot of Causeway Bay as well as Hong Kong's must-see destinations and business hubs.



### Sino Hotels (Holdings) Limited Annual Report 2017 CITY GARDEN HOTEL

The hotel provides 613 rooms and suites measuring up to 600 sq. ft. Its carefully planned amenities encompass complimentary Wi-Fi access, free use of Handy Smartphone and recreational facilities.

Catering to diners and connoisseurs, our restaurants provide authentic Cantonese fare, international cuisines, regional favourites as well as warm and attentive services. In addition to the award-winning YUÈ, one of the most sought-after Chinese restaurants of the district, Garden Café attracts food lovers with its international buffets while Satay Inn delivers time-honoured, authentic Singaporean cuisines.







## **INDEPENDENT AUDITOR'S REPORT**

<b>Deloitte.</b> 德勤	
	<b>TO THE SHAREHOLDERS OF SINO HOTELS (HOLDINGS) LIMITED</b> 信和酒店 (集團) 有限公司 <i>(incorporated in the Cayman Islands with limited liability)</i>
OPINION	We have audited the consolidated financial statements of Sino Hotels (Holdings) Limited (the "Company") and its subsidiaries (collectively referred to as the "Group") set out on pages 74 to 125, which comprise the consolidated statement of financial position as at 30th June, 2017, and the consolidated statement of profit or loss, consolidated statement of profit or loss and other comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies.
	In our opinion, the consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at 30th June, 2017, and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with Hong Kong Financial Reporting Standards ("HKFRSs") issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA") and have been properly prepared in compliance with the disclosure requirements of the Hong Kong Companies Ordinance.
BASIS FOR OPINION	We conducted our audit in accordance with Hong Kong Standards on Auditing ("HKSAs") issued by the HKICPA. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Group in accordance with the HKICPA's Code of Ethics for Professional Accountants ("the Code"), and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.
KEY AUDIT MATTER	Key audit matter is the matter that, in our professional judgment, was of most significance in our audit of the consolidated financial statements of the current year. This matter was addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on this matter.

## **INDEPENDENT AUDITOR'S REPORT** (Continued)

## **KEY AUDIT MATTER** *(Continued)*

Key audit matter

#### Impairment assessment of hotel properties

We identified the impairment of the Group's and its associates' hotel properties as a key audit matter due to the significance of the balances to the consolidated financial statements as a whole, combined with the judgments involved in determining whether any impairment should be made on hotel properties and the associates' hotel properties.

At the end of the reporting period, the management of the Group reviews the carrying amounts of such assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the management assess • the recoverable amount of the asset with reference to the valuations performed by independent and qualified professional valuer (the "Valuer") by income capitalisation method.

The estimation of the recoverable amount of the hotel properties involve management judgement and is dependent on certain assumptions and significant inputs including the market capitalization rates and estimated revenue per available room, which are affected by expected future market or economic conditions of the hospitability industry.

Based on management's analysis of the recoverable amount of the hotel properties, no write-downs were considered to be necessary. Our procedures in relation to impairment assessment of hotel properties included:

How our audit addressed the key

audit matter

- Understanding the management's process for estimating the recoverable amounts of the hotel properties;
  - Evaluating the competence, capabilities and objectivity of the Valuer, and considered their qualifications as well as appropriateness of the Valuer's scope of work;
    - Evaluating the reasonableness of the assumptions, judgements, valuation techniques and the key inputs adopted by the Valuer by comparing these estimates and judgments, e.g. market capitalization rates and estimated revenue per available room to entityspecific information and market data; and
  - Evaluating the historical accuracy of the Valuer's assessment of the recoverable amount of the hotel properties by comparing the historical estimates to actual performance in current year.

## **INDEPENDENT AUDITOR'S REPORT** (Continued)

#### **OTHER INFORMATION**

The directors of the Company are responsible for the other information. The other information comprises the information included in the annual report, but does not include the consolidated financial statements and our auditor's report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

The directors of the Company are responsible for the preparation of the consolidated financial statements that give a true and fair view in accordance with HKFRSs issued by the HKICPA and the disclosure requirements of the Hong Kong Companies Ordinance, and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the directors are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

RESPONSIBILITIES OF DIRECTORS AND THOSE CHARGED WITH GOVERNANCE FOR THE CONSOLIDATED FINANCIAL STATEMENTS

## **INDEPENDENT AUDITOR'S REPORT** (Continued)

AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion solely to you, as a body, in accordance with our agreed terms of engagement, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with HKSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with HKSAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.

## INDEPENDENT AUDITOR'S REPORT (Continued)

AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

## INDEPENDENT AUDITOR'S REPORT (Continued)

AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS (Continued) From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current year and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in the independent auditor's report is Ho Kam Wing, Richard.

## **Deloitte Touche Tohmatsu**

*Certified Public Accountants* Hong Kong 24th August, 2017

# **CONSOLIDATED STATEMENT OF PROFIT OR LOSS** For the year ended 30th June, 2017

	NOTES	2017 HK\$	2016 <i>HK\$</i>
Revenue	5	300,902,005	293,629,539
Direct expenses		(110,611,679)	(111,656,465)
Gross profit		190,290,326	181,973,074
Other income		3,744,059	-
Other expenses		(86,565,292)	(85,977,543)
Marketing costs		(9,018,886)	(9,692,012)
Administrative expenses		(28,697,682)	(34,451,408)
Finance income	7	11,107,137	7,948,602
Finance costs	8	(30,591)	(18,889)
	Ŭ	(00,001)	(10,003)
Finance income, net		11,076,546	7,929,713
Share of results of associates		109,660,705	117,528,416
Profit before taxation	9	190,489,776	177,310,240
Income tax expense	10	(12,577,161)	(11,763,337)
Profit for the year attributable to the			
Company's shareholders		177,912,615	165,546,903
Earnings per share – basic	14	17.08 cents	16.41 cents
Earnings per share basic	17	17.00 cents	10.41 cents

# **CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME** For the year ended 30th June, 2017

	2017 <i>HK</i> \$	2016 <i>HK\$</i>
Profit for the year	177,912,615	165,546,903
Other comprehensive income (expense)		
Item that may be subsequently reclassified to profit or loss: Gain (loss) on fair value changes of available-for-sale financial assets	488,425,454	(172,933,881)
Other comprehensive income (expense) for the year	488,425,454	(172,933,881)
Total comprehensive income (net comprehensive expense) for the year attributable to the Company's shareholders	666,338,069	(7,386,978)

## **CONSOLIDATED STATEMENT OF FINANCIAL POSITION**

At 30th June, 2017

	NOTES	2017 HK\$	2016 <i>HK\$</i>
NON-CURRENT ASSETS			
Property, plant and equipment	15	1,326,293,345	1,362,565,903
Interests in associates	16	1,211,437,589	1,260,820,409
Available-for-sale financial assets	17	1,181,655,645	518,179,582
		3,719,386,579	3,141,565,894
CURRENT ASSETS			
Hotel inventories		464,567	535,743
Trade and other receivables	20	16,560,827	14,436,349
Amounts due from associates	18	108,932,135	82,769,056
Time deposits, bank balances and cash	19	878,422,536	820,861,568
		1,004,380,065	918,602,716
CURRENT LIABILITIES	2.1	26 424 064	27.02(.207
Trade and other payables Amount due to an associate	21 23	26,424,064 1,524,045	27,926,397 1,099,224
Taxation payable	23	13,943,297	12,115,041
razation payable			12,113,041
		41,891,406	41,140,662
NET CURRENT ASSETS		962,488,659	877,462,054
TOTAL ASSETS LESS CURRENT LIABILITIES		4,681,875,238	4,019,027,948
CAPITAL AND RESERVES			
Share capital	22	1,059,731,842	1,029,406,361
Reserves		3,617,400,819	2,983,523,364
EQUITY ATTRIBUTABLE TO THE COMPANY'S			
SHAREHOLDERS		4,677,132,661	4,012,929,725
NON-CURRENT LIABILITY			
Deferred taxation	24	4,742,577	6,098,223
		4,681,875,238	4,019,027,948

The consolidated financial statements on pages 74 to 125 were approved and authorised for issue by the Board of Directors on 24th August, 2017 and are signed on its behalf by:

Robert NG Chee Siong Chairman Daryl NG Win Kong Director

## **CONSOLIDATED STATEMENT OF CHANGES IN EQUITY** For the year ended 30th June, 2017

	Share capital HK\$	Share premium HK\$	Investment revaluation reserve HK\$ (Note)	Distributable reserve HK\$	Retained profits HK\$	<b>Total</b> HK\$
At 1st July, 2015	995,834,245	405,395,016	203,183,842	983,168,593	1,435,044,706	4,022,626,402
Profit for the year Loss on fair value changes of available-for-sale financial assets	-		(172,933,881)		165,546,903	165,546,903 (172,933,881)
Other comprehensive expense for the year			(172,933,881)			(172,933,881)
Net comprehensive (expense) income for the year			(172,933,881)		165,546,903	(7,386,978)
Shares issued pursuant to scrip dividend scheme for final dividend in respect of the year ended 30th June, 2015 Shares issued pursuant to scrip dividend scheme for	16,818,411	22,032,119	-	-	-	38,850,530
interim dividend in respect of the year ended 30th June, 2016 Share issue expenses Dividends	16,753,705 	22,785,039 (359,497)		(80,339,476)	- - 	39,538,744 (359,497) (80,339,476)
At 30th June, 2016	1,029,406,361	449,852,677	30,249,961	902,829,117	1,600,591,609	4,012,929,725
Profit for the year	-	-	-	-	177,912,615	177,912,615
Gain on fair value changes of available-for-sale financial assets			488,425,454			488,425,454
Other comprehensive income for the year			488,425,454			488,425,454
Total comprehensive income for the year			488,425,454		177,912,615	666,338,069
Shares issued pursuant to scrip dividend scheme for final dividend in respect of the year ended 30th June, 2016 Shares issued pursuant to scrip dividend scheme for	15,766,755	24,438,470	-	-	-	40,205,225
interim dividend in respect of the year ended 30th June, 2017 Share issue expenses Dividends	14,558,726	26,293,059 (208,964)	-	(82,983,179)	-	40,851,785 (208,964) (82,983,179)
At 30th June, 2017	1,059,731,842	500,375,242	518,675,415	819,845,938	1,778,504,224	4,677,132,661

Note: The investment revaluation reserve movement results from changes in fair values of available-for-sale financial assets.

# **CONSOLIDATED STATEMENT OF CASH FLOWS** For the year ended 30th June, 2017

	2017	2016
	HK\$	HK\$
OPERATING ACTIVITIES		
Profit before taxation	190,489,776	177,310,240
Adjustments for:		
Share of results of associates	(109,660,705)	(117,528,416)
Dividend income	(15,651,830)	(11,824,217)
Depreciation and amortisation of property, plant and equipment Finance income	45,432,032 (11,107,137)	45,396,023 (7,948,602)
Finance costs	30,591	18,889
Net gain on disposal of property, plant and equipment	(75)	(47,326)
0		( , ,
Operating cash flows before movements in working capital	99,532,652	85,376,591
Decrease in hotel inventories	71,176	28,063
(Increase) decrease in trade and other receivables	(298,940)	1,234,157
(Decrease) increase in trade and other payables	(1,502,333)	6,385,603
		02.024.444
Cash generated from operations Hong Kong Profits Tax paid	97,802,555 (12,104,551)	93,024,414 (14,062,499)
Dividends received from available-for-sale financial assets	1,453,105	20,021
Dividends received from available for sale infancial assets	1,155,105	
NET CASH FROM OPERATING ACTIVITIES	87,151,109	78,981,936
INVESTING ACTIVITIES		
Dividend received from an associate	159,043,500	159,296,055
Interest received	9,281,599	7,817,557
Proceeds on disposal of property, plant and equipment	75	54,524
Purchase of property, plant and equipment Additions to available-for-sale financial assets	(9,159,474) (160,851,884)	(17,669,807) (57,707,349)
Advances to associates	(26,163,079)	(20,743,079)
Additions to time deposits with original maturity more than	(20,103,073)	(20,7 13,07 3)
three months	(814,387,113)	-
NET CASH (USED IN) FROM INVESTING ACTIVITIES	(842,236,376)	71,047,901
FINANCING ACTIVITIES Dividends paid	(1,926,169)	(1,950,202)
Advance from (repayment to) an associate	424,846	(1,950,202) (147,152)
Share issue expenses paid	(208,964)	(359,497)
Interest paid	(30,591)	(18,889)
NET CASH USED IN FINANCING ACTIVITIES	(1,740,878)	(2,475,740)
NET (DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS	(756,826,145)	147,554,097
CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE YEAR	820,861,568	673,307,471
CASH AND CASH EQUIVALENTS AT THE END OF THE YEAR	64,035,423	820,861,568

# **CONSOLIDATED STATEMENT OF CASH FLOWS** (*Continued*) For the year ended 30th June, 2017

	2017 HK\$	2016 <i>HK\$</i>
ANALYSIS OF THE BALANCES OF CASH AND CASH EQUIVALENTS		
Time deposits Bank balances and cash	818,387,113 60,035,423	809,273,089 11,588,479
Time deposits, bank balances and cash in the consolidated statement of financial position Less: Time deposits with original maturity more than three months	878,422,536 (814,387,113)	820,861,568
Cash and cash equivalents in the consolidated statement of cash flows	64,035,423	820,861,568

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 30th June, 2017

#### 1. **GENERAL**

The Company is a public limited liability company incorporated in the Cayman Islands and its shares are listed on the Main Board of The Stock Exchange of Hong Kong Limited. The address of the registered office and principal place of business of the Company is disclosed in the section headed "Corporate information" in the annual report.

The consolidated financial statements of the Company and its subsidiaries (collectively referred to as "Group") are presented in Hong Kong dollars, which is also the functional currency of the Company.

The Company acts as an investment holding company. The principal activities of its principal subsidiaries are set out in note 28.

## 2. APPLICATION OF NEW AND REVISED HONG KONG FINANCIAL REPORTING STANDARDS ("HKFRSs") IN THE CURRENT YEAR

In the current year, the Group has applied the following amendments to HKFRSs issued by the Hong Kong Institute of Certified Public Accountants (the "HKICPA"):

Amendments to HKAS 1	Disclosure Initiative
Amendments to HKAS 16 and HKAS 38	Clarification of Acceptable Methods of Depreciation and Amortisation
Amendments to HKAS 16 and HKAS 41	Agriculture: Bearer Plants
Amendments to HKFRSs	Annual Improvements to HKFRSs 2012 – 2014 Cycle
Amendments to HKFRS 10, HKFRS 12 and HKAS 28	Investment Entities: Applying Consolidated Exception
Amendments to HKFRS 11	Accounting for Acquisitions of Interests in Joint Operations

The application of the amendments to HKFRSs in the current year has had no material impact on the Group's financial performance and positions for the current and prior years and/or on the disclosures set out in these consolidated financial statements.

For the year ended 30th June, 2017

## 2. APPLICATION OF NEW AND REVISED HONG KONG FINANCIAL REPORTING STANDARDS ("HKFRSs") IN THE CURRENT YEAR (Continued)

#### New and revised HKFRSs in issue but not yet effective

The Group has not early applied the following new HKFRSs, amendments and interpretation that have been issued but are not yet effective:

HKFRS 9	Financial Instruments <sup>2</sup>
HKFRS 15	Revenue from Contracts with Customers and
	the related Amendments <sup>2</sup>
HKFRS 16	Leases <sup>3</sup>
HK(IFRIC) – Int 22	Foreign Currency Transactions and Advance Consideration <sup>2</sup>
HK(IFRIC) – Int 23	Uncertainty over Income Tax Treatments <sup>3</sup>
Amendments to HKAS 7	Disclosure Initiative <sup>1</sup>
Amendments to HKAS 12	Recognition of Deferred Tax Assets for Unrealised Losses <sup>1</sup>
Amendments to HKAS 40	Transfers of Investment Property <sup>2</sup>
Amendments to HKFRSs	Annual Improvements to HKFRSs 2014 – 2016 Cycle <sup>5</sup>
Amendments to HKFRS 2	Classification and Measurement of Share-based
	Payment Transactions <sup>2</sup>
Amendments to HKFRS 4	Applying HKFRS 9 Financial Instruments with HKFRS 4 Insurance Contracts <sup>2</sup>
Amendments to HKFRS 10 and	Sale or Contribution of Assets between an Investor and
HKAS 28	its Associate or Joint Venture <sup>4</sup>

<sup>1</sup> Effective for annual periods beginning on or after 1st January, 2017

<sup>2</sup> Effective for annual periods beginning on or after 1st January, 2018

<sup>3</sup> Effective for annual periods beginning on or after 1st January, 2019

<sup>4</sup> Effective for annual periods beginning on or after a date to be determined

<sup>5</sup> Effective for annual periods beginning on or after 1st January, 2017 or 1st January, 2018, as appropriate

For the year ended 30th June, 2017

## 2. APPLICATION OF NEW AND REVISED HONG KONG FINANCIAL REPORTING STANDARDS ("HKFRSs") IN THE CURRENT YEAR (Continued)

#### HKFRS 15 "Revenue from Contracts with Customers"

In July 2014, HKFRS 15 was issued which establishes a single comprehensive model for entities to use in accounting for revenue arising from contracts with customers. HKFRS 15 will supersede the current revenue recognition guidance including HKAS 18 "*Revenue*", HKAS 11 "*Construction Contracts*" and the related interpretations when it becomes effective.

The core principle of HKFRS 15 is that an entity should recognise revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. Specifically, the Standard introduces a 5-step approach to revenue recognition:

- Step 1: Identify the contract(s) with a customer
- Step 2: Identify the performance obligations in the contract
- Step 3: Determine the transaction price
- Step 4: Allocate the transaction price to the performance obligations in the contract
- Step 5: Recognise revenue when (or as) the entity satisfies a performance obligation

Under HKFRS 15, an entity recognises revenue when (or as) a performance obligation is satisfied, i.e. when 'control' of the goods or services underlying the particular performance obligation is transferred to the customer. Far more prescriptive guidance has been added in HKFRS 15 to deal with specific scenarios. Furthermore, extensive disclosures are required by HKFRS 15.

In 2016, the HKICPA issued Clarification to HKFRS 15 in relation to the identification of performance obligations, principal versus agent consideration as well as licensing application guidance.

The Directors anticipate that the application of HKFRS 15 in the future may have a material impact on the amounts reported and disclosures made in the Group's consolidated financial statements. However, it is not practicable to provide a reasonable estimate of the effect of HKFRS 15 until the Group performs a detailed review.

For the year ended 30th June, 2017

## 2. APPLICATION OF NEW AND REVISED HONG KONG FINANCIAL REPORTING STANDARDS ("HKFRSs") IN THE CURRENT YEAR (Continued)

#### HKFRS 16 "Leases"

HKFRS 16 introduces a comprehensive model for the identification of lease arrangements and accounting treatments for both lessors and lessees. HKFRS 16 will supersede HKAS 17 "*Leases*" and the related interpretations when it becomes effective.

HKFRS 16 distinguishes lease and service contracts on the basis of whether an identified asset is controlled by a customer. Distinctions of operating leases and finance leases are removed for lessee accounting, and is replaced by a model where a right-of-use asset and a corresponding liability have to be recognised for all leases by lessees, except for short-term leases and leases of low value assets.

The right-of-use asset is initially measured at cost and subsequently measured at cost (subject to certain exceptions) less accumulated depreciation and impairment losses, adjusted for any remeasurement of the lease liability. The lease liability is initially measured at the present value of the lease payments that are not paid at that date. Subsequently, the lease liability is adjusted for interest and lease payments, as well as the impact of lease modifications, amongst others. For the classification of cash flows, the Group currently presents upfront prepaid lease payments as investing cash flows in relation to leasehold lands for owned use while other operating lease payments are presented as operating cash flows. Under the HKFRS 16, lease payments in relation to lease liability will be allocated into a principal and an interest portion which will be presented as financing cash flows.

Under HKAS 17, the Group has already recognised an asset for finance lease arrangement and prepaid lease payments for leasehold lands where the Group is a lessee. The application of HKFRS 16 may result in potential changes in classification of these assets depending on whether the Group presents right-of-use assets separately or within the same line item at which the corresponding underlying assets would be presented if they were owned.

In contrast to lessee accounting, HKFRS 16 substantially carries forward the lessor accounting requirements in HKAS 17, and continues to require a lessor to classify a lease either as an operating lease or a finance lease.

Furthermore, extensive disclosures are required by HKFRS 16.

As at 30th June, 2017, the Group as lessee has non-cancellable operating lease commitments of HK\$659,495. A preliminary assessment indicates that these arrangements will meet the definition of a lease under HKFRS 16, and hence the Group will recognise a right-of-use asset and a corresponding liability in respect of all these leases unless they qualify for low value or short-term leases upon the application of HKFRS 16. In addition, the application of new requirements may result changes in measurement, presentation and disclosure as indicated above. However, it is not practicable to provide a reasonable estimate of the financial effect until the Group performs a detailed review.

The Directors anticipate that the application of other new and revised HKFRSs, amendments and interpretation will have no material impact on the consolidated financial statements.

For the year ended 30th June, 2017

## 3. SIGNIFICANT ACCOUNTING POLICIES

The consolidated financial statements have been prepared in accordance with HKFRSs issued by the HKICPA. In addition, the consolidated financial statements include applicable disclosures required by the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Listing Rules") and by the Hong Kong Companies Ordinance.

The consolidated financial statements have been prepared on the historical cost basis except for certain financial instruments, which are measured at fair values, as explained in the accounting policies set out below. Historical cost is generally based on the fair value of the consideration given in exchange for goods and services.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, regardless of whether that price is directly observable or estimated using another valuation technique. In estimating the fair value of an asset or a liability, the Group takes into account the characteristics of the asset or liability if market participants would take those characteristics into account when pricing the asset or liability at the measurement date. Fair value for measurement and/or disclosure purposes in these consolidated financial statements is determined on such a basis, except for share-based payment transactions that are within the scope of HKFRS 2, leasing transactions that are within the scope of HKAS 17, and measurements that have some similarities to fair value but are not fair value, such as net realisable value in HKAS 2 or value in use in HKAS 36.

In addition, for financial reporting purposes, fair value measurements are categorised into Level 1, 2 or 3 based on the degree to which the inputs to the fair value measurements are observable and the significance of the inputs to the fair value measurement in its entirety, which are described as follows:

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity can access at the measurement date;
- Level 2 inputs are inputs, other than quoted prices included within Level 1, that are observable for the asset or liability, either directly or indirectly; and
- Level 3 inputs are unobservable inputs for the asset or liability.

The significant accounting policies are set out below.

#### Basis of consolidation

The consolidated financial statements incorporate the financial statements of the Company and entities (including structured entities) controlled by the Company and its subsidiaries. Control is achieved when the Company:

- has power over the investee;
- is exposed, or has rights, to variable returns from its involvement with the investee; and
- has the ability to use its power to affect its returns.

The Group reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control listed above.

For the year ended 30th June, 2017

## **3. SIGNIFICANT ACCOUNTING POLICIES** (Continued)

## **Basis of consolidation** (Continued)

When the Group has less than a majority of the voting rights of an investee, it has power over the investee when the voting rights are sufficient to give it the practical ability to direct the relevant activities of the investee unilaterally. The Group considers all relevant facts and circumstances in assessing whether or not the Group's voting rights in an investee are sufficient to give it power, including:

- the size of the Group's holding of voting rights relative to the size and dispersion of holdings of the other vote holders;
- potential voting rights held by the Group, other vote holders or other parties;
- rights arising from other contractual arrangements; and
- any additional facts and circumstances that indicate that the Group has, or does not have, the current ability to direct the relevant activities at the time that decisions need to be made, including voting patterns at previous shareholders' meetings.

Consolidation of a subsidiary begins when the Group obtains control over the subsidiary and ceases when the Group loses control of the subsidiary. Specifically, income and expenses of a subsidiary acquired or disposed of during the year are included in the consolidated statement of profit or loss from the date the Group gains control until the date when the Group ceases to control the subsidiary.

Profit or loss and each item of other comprehensive income are attributed to the owners of the Company and to the non-controlling interests. Total comprehensive income of subsidiaries is attributed to the owners of the Company and to the non-controlling interests even if this results in the non-controlling interests having a deficit balance.

When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies in line with the Group's accounting policies.

All intragroup assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

When the Group loses control of a subsidiary, a gain or loss is recognised in profit or loss and is calculated as the difference between (i) the aggregate of the fair value of the consideration received and the fair value of any retained interest and (ii) the previous carrying amount of the assets (including goodwill), and liabilities of the subsidiary and any non-controlling interests. All amounts previously recognised in other comprehensive income in relation to that subsidiary are accounted for as if the Group had directly disposed of the related assets or liabilities of the subsidiary (i.e. reclassified to profit or loss or transferred to another category of equity as specified/permitted by applicable HKFRSs). The fair value of any investment retained in the former subsidiary at the date when control is lost is regarded as the fair value on initial recognition for subsequent accounting under HKAS 39, when applicable, the cost on initial recognition of an investment in an associate or a joint venture.

For the year ended 30th June, 2017

## 3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Interests in associates

An associate is an entity over which the investor has significant influence and that is neither a subsidiary nor an interest in a joint venture. Significant influence is the power to participate in the financial and operating policy decisions of the investee but is not control or joint control over those policies.

The results and assets and liabilities of associates are incorporated in these consolidated financial statements using the equity method of accounting. Under the equity method, investments in associates are initially recognised in the consolidated statement of financial position at cost and adjusted thereafter for the post-acquisition changes in the Group's share of the profit or loss and other comprehensive income of the associate. When the Group's share of losses of an associate exceeds the Group's interest in that associate (which includes any long-term interests that, in substance, form part of the Group's net investment in the associate), the Group discontinues recognising its share of further losses. Additional losses are provided only to the extent that the Group has incurred legal or constructive obligations or made payments on behalf of that associate.

## Goodwill

Goodwill arising on an acquisition of an associate for which the agreement date is before 1st July, 2005 represents the excess of the cost of acquisition over the Group's share of the net fair value of the identifiable assets and liabilities of the associate recognised at the date of acquisition. From 1st July, 2005 onwards, the Group has discontinued amortisation of goodwill, and such goodwill is included within the carrying amount of the investment and is assessed for impairment as part of the investment.

Goodwill arising on an acquisition of an associate (which is accounted for using the equity method) is included in the cost of the investment of the relevant associate and assessed for impairment as part of the investment.

Any excess of the Group's share of the net fair value of the identifiable assets and liabilities over the cost of acquisition, after reassessment, is recognised immediately in profit or loss.

Where a group entity transacts with its associate, profits and losses resulting from the transactions with the associate are recognised in the Group's consolidated financial statements only to the extent of interests in the associate that are not related to the Group.

For the year ended 30th June, 2017

## **3. SIGNIFICANT ACCOUNTING POLICIES** (Continued)

#### **Revenue recognition**

Revenue is measured at the fair value of the consideration received or receivable and represents amounts receivable for services provided in the normal course of business, net of discounts and sales related taxes and includes the following items:

Revenue from room rental, food and beverage sales and other ancillary services in the hotel are recognised when the relevant services have been rendered.

Income from operation of clubhouse and management of hotels are recognised when services are rendered.

Dividend income from investment is recognised when the shareholders' rights to receive payment have been established.

Interest income from a financial asset is accrued on a time basis, by reference to the principal outstanding and at the effective interest rate applicable, which is the rate that exactly discounts the estimated future cash receipts through the expected life of the financial asset to that asset's net carrying amount on initial recognition.

Rental income under operating leases is recognised on a straight-line basis over the term of the relevant leases.

#### Property, plant and equipment

Property, plant and equipment including leasehold land (classified as finance leases) and building held for use in the production or supply of goods or services, or for administrative purposes are stated in the consolidated statement of financial position at cost less subsequent accumulated depreciation and accumulated impairment losses, if any.

Depreciation and amortisation are provided so as to write off the cost of items of property, plant and equipment less their residual values over their estimated useful lives using the straight-line method. The estimated useful lives, residual values and depreciation method are reviewed at the end of each reporting period, with the effect of any changes in estimate accounted for on a prospective basis.

An item of property, plant and equipment is derecognised upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on the disposal or retirement of an item of property, plant and equipment is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognised in profit or loss.

For the year ended 30th June, 2017

## **3. SIGNIFICANT ACCOUNTING POLICIES** (Continued)

#### Impairment losses on tangible assets

At the end of the reporting period, the Group reviews the carrying amounts of its tangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss, if any. If the recoverable amount of an asset is estimated to be less than its carrying amount, the carrying amount of the asset is reduced to its recoverable amount. An impairment loss is recognised immediately in profit or loss.

Where an impairment loss subsequently reverses, the carrying amount of the asset is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset in prior years. A reversal of an impairment loss is recognised immediately in profit or loss.

## Hotel inventories

Hotel inventories are stated in the consolidated statement of financial position at the lower of cost and net realisable value. Cost is calculated using the weighted average cost method. Net realisable value represents the estimated selling price for inventories less all estimated costs of completion and costs necessary to make the sale.

#### Borrowing costs

Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets until such time as the assets are substantially ready for their intended use or sale. Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs eligible for capitalisation.

All other borrowing costs are recognised as an expense in the year in which they are incurred.

#### Leasing

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee. All other leases are classified as operating leases.

#### The Group as lessor

Rental income from operating leases is recognised in profit or loss on a straight-line basis over the term of the relevant lease.

#### The Group as lessee

Operating lease payments, including the cost of acquiring land held under operating lease, are recognised as an expense on a straight-line basis over the term of the relevant lease. Benefits received and receivable as an incentive to enter into an operating lease are recognised as a reduction of rental expense over the lease term on a straight-line basis.

For the year ended 30th June, 2017

## **3. SIGNIFICANT ACCOUNTING POLICIES** (Continued)

## Leasehold land and building

When a lease includes both land and building elements, the Group assesses the classification of each element as a finance or an operating lease separately based on the assessment as to whether substantially all the risks and rewards incidental to ownership of each element have been transferred to the Group. Specifically, the minimum lease payments (including any lump-sum upfront payments) are allocated between the land and the building elements in proportion to the relative fair values of the leasehold interests in the land element and building element of the lease at the inception of the lease.

To the extent the allocation of the lease payments can be made reliably, interest in leasehold land that is accounted for as an operating lease is presented as "prepaid lease payments for land" in the consolidated statement of financial position and is released over the lease term on a straight-line basis. When the lease payments cannot be allocated reliably between the land and building elements, the entire lease is generally classified as a finance lease and accounted for as property, plant and equipment.

## Foreign currencies

In preparing the financial statements of each individual group entity, transactions in currencies other than the functional currency of that entity (foreign currencies) are recorded in the respective functional currency (i.e. the currency of the primary economic environment in which the entity operates) at the rates of exchanges prevailing on the dates of the transactions. At the end of the reporting period, monetary items denominated in foreign currencies are retranslated at the rates prevailing on that date. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated.

Exchange differences arising on the settlement of monetary items, and on the retranslation of monetary items, are recognised in profit or loss in the period in which they arise.

#### Retirement benefit costs

Payments to the Mandatory Provident Fund Scheme are recognised as expenses when employees have rendered services entitling them to the contributions.

#### Taxation

Income tax expense represents the sum of the tax currently payable and deferred taxation.

The tax currently payable is based on taxable profit for the year. Taxable profit differs from the profit before taxation as reported in the consolidated statement of profit or loss because it excludes items of income or expense that are taxable or deductible in other years, and it further excludes items that are never taxable or deductible. The Group's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the end of the reporting period.

For the year ended 30th June, 2017

## **3. SIGNIFICANT ACCOUNTING POLICIES** (Continued)

#### Taxation (Continued)

Deferred taxation is recognised on temporary differences between the carrying amounts of assets and liabilities in the consolidated financial statements and the corresponding tax bases used in the computation of taxable profit. Deferred taxation liabilities are generally recognised for all taxable temporary differences. Deferred taxation assets are generally recognised for all deductible temporary differences to the extent that it is probable that taxable profits will be available against which deductible temporary differences can be utilised. Such assets and liabilities are not recognised if the temporary difference arises from goodwill or from the initial recognition (other than in a business combination) of other assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit.

Deferred taxation liabilities are recognised for taxable temporary differences associated with investments in subsidiaries and interests in associates, except where the Group is able to control the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future. Deferred taxation assets arising from deductible temporary differences associated with such investments and interests are only recognised to the extent that it is probable that there will be sufficient taxable profits against which to utilise the benefits of the temporary differences and they are expected to reverse in the foreseeable future.

The carrying amount of deferred taxation assets is reviewed at the end of the reporting period and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the asset to be recovered.

Deferred taxation assets and liabilities are measured at the tax rates that are expected to apply in the period in which the liability is settled or the asset is realised, based on tax rate (and tax laws) that have been enacted or substantively enacted by the end of the reporting period.

The measurement of deferred taxation liabilities and assets reflects the tax consequences that would follow from the manner in which the Group expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.

Current and deferred taxation are recognised in profit or loss, except when they relate to items that are recognised in other comprehensive income or directly to equity, in which case, the current and deferred taxation are also recognised in other comprehensive income or directly in equity respectively.

For the year ended 30th June, 2017

## **3. SIGNIFICANT ACCOUNTING POLICIES** (Continued)

#### Financial instruments

Financial assets and financial liabilities are recognised when a group entity becomes a party to the contractual provisions of the instrument. Financial assets and financial liabilities are initially measured at fair value. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities are added to or deducted from the fair value of the financial assets or financial liabilities, as appropriate, on initial recognition.

## Financial assets

The Group's financial assets are classified into loans and receivables and available-for-sale financial assets. The classification depends on the nature and purpose of the financial assets and is determined at the time of initial recognition. All regular way purchases or sales of financial assets are recognised and derecognised on a trade date basis. Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the time frame established by regulation or convention in the marketplace.

## Effective interest method

The effective interest method is a method of calculating the amortised cost of a financial asset and of allocating interest income over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash receipts (including all fees paid or received that form an integral part of the effective interest rate, transaction costs and other premium or discounts) through the expected life of the financial asset, or, where appropriate, a shorter period to the net carrying amount on initial recognition.

Interest income is recognised on an effective interest basis for debt instruments.

## Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. Subsequent to initial recognition, loans and receivables (including trade and other receivables, amounts due from associates and time deposits, bank balances and cash) are measured at amortised cost using the effective interest method, less any identified impairment losses (see accounting policy on impairment of financial assets below).

#### Available-for-sale financial assets

Available-for-sale financial assets are non-derivatives that are either designated or not classified as financial assets at fair value through profit or loss, loans and receivables or held-to-maturity investments.

Available-for-sale financial assets are measured at fair value at the end of the reporting period. Changes in fair value are recognised in other comprehensive income and accumulated in investment revaluation reserve, until the financial asset is disposed of or is determined to be impaired, at which time, the cumulative gain or loss previously accumulated in the investment revaluation reserve is reclassified to profit or loss (see accounting policy on impairment of financial assets below).

For the year ended 30th June, 2017

## 3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

## Financial instruments (Continued)

Financial assets (Continued)

## Impairment of financial assets

Financial assets are assessed for indicators of impairment at the end of the reporting period. Financial assets are considered to be impaired where there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows of the financial assets have been affected.

For an available-for-sale equity investment, a significant or prolonged decline in the fair value of that investment below its cost is considered to be objective evidence of impairment.

For all other financial assets, objective evidence of impairment could include:

- significant financial difficulty of the issuer or counterparty; or
- breach of contract, such as default or delinquency in interest or principal payments; or
- it becoming probable that the borrower will enter bankruptcy or financial re-organisation.

For certain categories of financial asset, such as trade receivables, assets that are assessed not to be impaired individually are, in addition, assessed for impairment on a collective basis. Objective evidence of impairment for a portfolio of receivables could include the Group's past experience of collecting payments, an increase in the number of delayed payments in the portfolio, observable changes in national or local economic conditions that correlate with default on receivables.

For financial assets carried at amortised cost, the amount of the impairment loss recognised is the difference between the asset's carrying amount and the present value of the estimated future cash flows discounted at the financial asset's original effective interest rate.

The carrying amount of the financial asset is reduced by the impairment loss directly for all financial assets with the exception of trade receivables, where the carrying amount is reduced through the use of an allowance account. Changes in the carrying amount of the allowance account are recognised in profit or loss. When a trade receivable is considered uncollectible, it is written off against the allowance account. Subsequent recoveries of amounts previously written off are credited to profit or loss.

When an available-for-sale financial asset is considered to be impaired, cumulative losses previously recognised in other comprehensive income are reclassified to profit or loss in the period in which the impairment takes place.

For the year ended 30th June, 2017

## 3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Financial instruments (Continued)

## Financial assets (Continued)

## Impairment of financial assets (Continued)

For financial assets measured at amortised cost, if, in a subsequent period, the amount of impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment loss was recognised, the previously recognised impairment loss is reversed through profit or loss to the extent that the carrying amount of the asset at the date the impairment is reversed does not exceed what the amortised cost would have been had the impairment not been recognised.

Impairment losses on available-for-sale equity investments will not be reversed through profit or loss in subsequent periods. Any increase in fair value subsequent to impairment loss is recognised directly in other comprehensive income and accumulated in investment revaluation reserve.

## Financial liabilities and equity instruments

Financial liabilities and equity instruments issued by a group entity are classified as either financial liabilities or as equity in accordance with the substance of the contractual arrangements entered into and the definitions of a financial liability and an equity instrument.

## Effective interest method

The effective interest method is a method of calculating the amortised cost of a financial liability and of allocating interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments (including all fees paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the financial liability, or, where appropriate, a shorter period to the net carrying amount on initial recognition.

## Financial liabilities

Financial liabilities (including trade and other payables and amount due to an associate) are subsequently measured at amortised cost, using the effective interest method.

#### Equity instruments

An equity instrument is any contract that evidences a residual interest in the assets of the Group after deducting all of its liabilities. Equity instruments issued by the Group are recognised at the proceeds received, net of direct issue costs.

For the year ended 30th June, 2017

## **3. SIGNIFICANT ACCOUNTING POLICIES** (Continued)

#### Financial instruments (Continued)

Financial liabilities and equity instruments (Continued)

## Derecognition

The Group derecognises a financial asset only when the contractual rights to the cash flows from the asset expire, or when it transfers the financial asset and substantially all the risks and rewards of ownership of the asset to another entity. If the Group neither transfers nor retains substantially all the risks and rewards of ownership and continues to control the transferred asset, the Group continues to recognise the asset to the extent of its continuing involvement and recognises an associated liability. If the Group retains substantially all the risks and rewards of ownership of a transferred financial asset, the Group continues to recognise the financial asset and also recognises a collateralised borrowing for the proceeds received.

On derecognition of a financial asset in its entirety, the difference between the asset's carrying amount and the sum of the consideration received and receivable and the cumulative gain or loss that had been recognised in other comprehensive income is recognised in profit or loss.

Financial liabilities are derecognised when the obligations specified in the relevant contract are discharged, cancelled or expire. The difference between the carrying amount of the financial liability derecognised and the consideration paid and payable is recognised in profit or loss.

## 4. KEY SOURCE OF ESTIMATION UNCERTAINTY

In the application of the Group's accounting policies, which are described in note 3, the directors of the Company are required to make judgements, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

The following is the key assumption concerning the future, and other key source of estimation uncertainty at the end of the reporting period, that have a significant risk of causing a material adjustment to the carrying amount of asset within the next financial year.

For the year ended 30th June, 2017

## 4. **KEY SOURCE OF ESTIMATION UNCERTAINTY** (Continued)

#### Impairment assessment of hotel properties

Hotel properties of the Group and its associates' hotel properties ("hotel properties") are stated at cost less depreciation and less impairment, if any. At the end of the reporting period, the Group reviews the carrying amounts of the hotel properties to determine that those assets have suffered an impairment loss. If any such indication exists, the management relies on the valuation reports prepared by an independent professional valuer by income capitalization approach to determine the recoverable amount of the hotel properties.

The directors of the Company have exercised judgments and are satisfied that the assumptions and significant inputs including market capitalization rates and estimated revenue per available room used in the valuation of the hotel properties are reflective of the current market conditions. Any changes to these assumptions and significant inputs may result in changes of the recoverable amount of the hotel properties and cause a material adjustment to the carrying amount of hotel properties within the next financial year.

As at 30 June 2017, no impairment of the hotel properties were made during the year (2016: Nil).

## 5. **REVENUE**

	2017 <i>HK</i> \$	2016 <i>HK\$</i>
Hotel operation Club operation and hotel management Dividend income from available-for-sale financial assets	266,594,833 18,655,342 15,651,830	262,193,498 19,611,824 11,824,217
	300,902,005	293,629,539

## 6. SEGMENT INFORMATION

Information reported to the Executive Directors of the Company, being the chief operating decision makers, for the purposes of resources allocation and assessment of segment performance focuses on types of goods or services delivered or provided.

The Group's reportable and operating segments under HKFRS 8 are as follows:

1.	Hotel operation	_	City Garden Hotel
2.	Investment holding	_	holding strategic available-for-sale investments
3.	Hotel operation	_	operated through investments in associates of the Group,
			including Conrad Hong Kong and The Royal Pacific Hotel & Towers
4.	Others	-	club operation and hotel management

For the year ended 30th June, 2017

## 6. SEGMENT INFORMATION (Continued)

## Segment revenue and results

The following is an analysis of the Group's revenue and results by reportable and operating segment for the years:

	Segment revenue		Segment results		
	2017 HK\$	2016 <i>HK\$</i>	2017 HK\$	2016 <i>HK\$</i>	
Hotel operation – City Garden Hotel Investment holding Hotel operation	266,594,833 15,651,830	262,193,498 11,824,217	102,580,996 15,634,136	98,123,257 11,821,330	
– share of results of associates Others – club operation and	-	-	231,116,252	242,608,695	
hotel management	18,655,342	19,611,824	2,474,381	2,802,935	
	300,902,005	293,629,539			
Total segment results Other income Administrative and other expenses Finance income, net Share of results of associates			351,805,765 3,744,059 (54,681,047) 11,076,546	355,356,217 	
<ul> <li>administrative and other expenses</li> <li>finance income</li> <li>income tax expense</li> </ul>			(99,717,487) 486,305 (22,224,365)	(101,877,737) 442,783 (23,645,325)	
			(121,455,547)	(125,080,279)	
Profit before taxation			190,489,776	177,310,240	

All of the segment revenue reported above are from external customers. There was no inter-segment revenue for both years.

The accounting policies of the reportable and operating segments are the same as the Group's accounting policies described in note 3. Segment results represent the profit earned by each segment without allocation of certain administrative expenses, other income and expenses and finance costs net of finance income. The segment results of hotel operation operated through investments in associates includes revenue and direct expenses without allocation of associates' administrative and other expenses, finance income and income tax expense of the associates. This is the measure reported to the chief operating decision makers for the purposes of resources allocation and performance assessment.

For the year ended 30th June, 2017

## 6. SEGMENT INFORMATION (Continued)

## Segment assets and liabilities

The following is an analysis of the Group's assets and liabilities by reportable and operating segments:

	2017 HK\$	2016 <i>HK\$</i>
Segment assets Hotel operation – City Garden Hotel Investment holding Hotel operation – interests in associates Others – club operation and hotel management Total segment assets Amounts due from associates Unallocated assets	1,336,680,887 1,181,710,728 1,211,437,589 1,379,848 3,731,209,052 108,932,135 883,625,457	1,372,626,350 518,226,481 1,260,820,409 1,570,436 3,153,243,676 82,769,056 824,155,878
Consolidated assets	4,723,766,644 2017 <i>HK</i> \$	4,060,168,610 2016 <i>HK</i> \$
<b>Segment liabilities</b> Hotel operation – City Garden Hotel Investment holding Others – club operation and hotel management	22,717,048 12,000 1,804,471	24,345,653 12,000 1,481,158
Total segment liabilities Amount due to an associate Unallocated liabilities Consolidated liabilities	24,533,519 1,524,045 20,576,419 46,633,983	25,838,811 1,099,224 20,300,850 47,238,885

For the purposes of assessing segment performance and allocating resources between segments, all assets are allocated to reportable segments other than the Group's corporate assets, amounts due from associates, and time deposits, bank balances and cash and all liabilities are allocated to reportable segments other than the Group's corporate liabilities, amount due to an associate, taxation payable and deferred taxation.

For the year ended 30th June, 2017

## 6. **SEGMENT INFORMATION** (Continued)

Other segment information						
			Add	itions to no (No		irrent assets
				2017		2016
				HK\$		HK\$
Amounts included in the measure of segme	ent assets:					
Hotel operation – City Garden Hotel				9,102,542		17,637,575
Others – club operation and hotel manage	gement			56,932		32,232
						,
				9,159,474		17,669,807
	Deprecia	ation and		Gain (lo	oss)	on disposal
	amortisation	of prope	erty,	of pr	opei	rty, plant
	plant and	equipmer	nt	and	equ	ipment
	2017		2016		17	2016
	<i>HK</i> \$		HK\$		 K\$	HK\$
	ΠΚφ		ПΩр		rφ	ΠΤΚΦ
Amounts regularly provided to the						

chief operating decision makers but not included in the measure of segment profit or loss:				
Hotel operation – City Garden Hotel Others – club operation and hotel	45,385,196	45,271,534	75	48,936
management	46,836	124,489		(1,610)
	45,432,032	45,396,023	75	47,326

*Note:* Non-current assets include property, plant and equipment only.

## **Geographical information**

All of the activities of the Group are based in Hong Kong and all of the Group's revenue and contribution to profit for the year are derived from Hong Kong. All the assets of the Group are located in Hong Kong.

## 7. FINANCE INCOME

	2017 <i>HK</i> \$	2016 <i>HK\$</i>
Interest income on time deposits and bank balances	11,107,137	7,948,602

For the year ended 30th June, 2017

## 8. FINANCE COSTS

	2017 HK\$	2016 <i>HK\$</i>
Interest on other unsecured loans wholly repayable within five years Other finance costs	30,591 	14,060
	30,591	18,889

## 9. **PROFIT BEFORE TAXATION**

	2017	2016
	HK\$	HK\$
Profit before taxation has been arrived at		
after charging (crediting):		
Directors' emoluments (note 11)	1,066,000	1,066,000
Other staff costs	98,773,581	98,550,541
Contributions to retirement benefit scheme		
(other than directors) (note 31)	4,103,941	3,987,056
	, ,	, ,
Total staff costs	103,943,522	103,603,597
	103,343,322	105,005,557
Auditor's remuneration		
Audit services	777,500	820,500
Non-audit services	467,000	444,000
	1,244,500	1,264,500
Cost of hotel inventories consumed (included in direct expenses)	27,379,534	28,442,062
Depreciation and amortisation of property, plant and equipment		_ = , + = , = = =
(included in other expenses)	45,432,032	45,396,023
Repairs and maintenance in respect of hotel properties	,	,,
(included in other expenses)	5,419,488	4,986,550
Share of income tax expenses of associates	0,110,100	.,
(included in share of results of associates)	22,224,365	23,645,325
Minimum lease payments under operating leases	282,864	271,578
Rental income in respect of premises, net of negligible outgoings	(1,021,686)	(1,095,960)
Net gain on disposal of property, plant and equipment	(75)	(47,326)
free gain on aisposar of property, plant and equipment	(73)	(17,320)

For the year ended 30th June, 2017

## **10. INCOME TAX EXPENSE**

	2017 <i>HK</i> \$	2016 <i>HK\$</i>
Income tax expense (credit) comprises:		
Hong Kong Profits Tax calculated at 16.5% (2016: 16.5%)		
on the estimated assessable profit Current year	13,957,794	12,249,943
Overprovision in prior year	(24,987)	(158,143)
	13,932,807	12,091,800
Deferred taxation (note 24) Current year	(1,355,646)	(328,463)
	12,577,161	11,763,337

The income tax expense for the year can be reconciled to the profit before taxation per the consolidated statement of profit or loss as follows:

	2017 <i>HK</i> \$	2016 <i>HK\$</i>
Profit before taxation	190,489,776	177,310,240
<ul> <li>Tax charge at Hong Kong Profits Tax rate of 16.5% (2016: 16.5%)</li> <li>Tax effect of results attributable to associates</li> <li>Tax effect of expenses not deductible for tax purpose</li> <li>Tax effect of income not taxable for tax purpose</li> <li>Tax effect of tax losses not recognised</li> <li>Overprovision in prior year</li> </ul>	31,430,813 (18,094,016) 4,239,744 (5,040,310) 65,917 (24,987)	29,256,190 (19,392,189) 5,230,152 (3,275,668) 102,995 (158,143)
Income tax expense for the year	12,577,161	11,763,337

For the year ended 30th June, 2017

#### 11. DIRECTORS' AND CHAIRMAN'S EMOLUMENTS

The emoluments paid or payable to each of the nine (2016: nine) Directors of the Company, which include the Chairman, were disclosed pursuant to section 383(1)-(4) of the Hong Kong Companies Ordinance and Hong Kong Companies (Disclosure of Information about Benefits of Directors) Regulation. Emoluments of the Directors of the Company in respect of their qualifying services including:

	<b>.</b>	2017 Other emoluments		Г.,	2016 ee Other emoluments					
	Fee			115		Fee			15	
			Contributions				C I .	Contributions		
	HK\$	Salaries and other benefits <i>HK</i> \$	to retirement benefit scheme HK\$	Discretionary bonus (Note i) HK\$	Total HK\$	HK\$	Salaries and other benefits <i>HK\$</i>	to retirement benefit scheme <i>HK</i> \$	Discretionary bonus (Note i) HK\$	Total HK\$
Executive Directors:										
Mr. Robert Ng Chee Siong (Note ii)	36,000	-	-	-	36,000	36,000	-	-	-	36,000
Mr. Daryl Ng Win Kong (Note iii)	36,000	-	-	-	36,000	36,000	-	-	-	36,000
Mr. Giovanni Viterale (Note iii)	18,000				18,000	18,000				18,000
	90,000				90,000	90,000				90,000
Non-Executive Directors: The Honourable Ronald Joseph Arculli										
(Note iv)	100,000	-	-	-	100,000	100,000	-	-	-	100,000
Mr. Gilbert Lui Wing Kwong	184,000				184,000	184,000				184,000
	284,000				284,000	284,000				284,000
Independent Non-Executive Directors:										
Mr. Peter Wong Man Kong (Note v)	200,000	-	-	-	200,000	200,000	-	-	-	200,000
Mr. Adrian David Li Man-kiu	200,000	-	-	-	200,000	200,000	-	-	-	200,000
Mr. Steven Ong Kay Eng	192,000	-	-	-	192,000	192,000	-	-	-	192,000
Mr. Wong Cho Bau	100,000				100,000	100,000				100,000
	692,000				692,000	692,000				692,000
	1,066,000				1,066,000	1,066,000	-	-	-	1,066,000

No Directors waived any emoluments for the year ended 30th June, 2017 (2016: nil).

Notes:

- (i) Discretionary bonus is determined primarily based on the performance of each Director and the profitability of the Group.
- (ii) Mr. Robert Ng Chee Siong is also the Chairman of the Company and his emoluments disclosed above include those for services rendered by him as the Chairman. Mr. Ng is also a substantial shareholder of the Company through his trustee interest in shares of the Company in the capacity as one of the co-executors of the estate of the late Mr. Ng Teng Fong.
- (iii) Mr. Daryl Ng Win Kong and Mr. Giovanni Viterale retired by rotation and were re-appointed as Executive Directors of the Company on 28th October, 2016.
- (iv) During the year, a consultancy fee of HK\$416,666 (2016: HK\$416,666) was paid to Ronald Arculli and Associates, of which The Honourable Ronald Joseph Arculli is the sole proprietor.
- (v) Mr. Peter Wong Man Kong retired by rotation and was re-appointed as an Independent Non-Executive Director of the Company on 28th October, 2016.
- (vi) The Executive Directors' emoluments shown above were for their services in connection with the management of the affairs of the Company and the Group. The Non-Executive Directors' and Independent Non-Executive Directors' emoluments shown above were for their services as Directors of the Company.

For the year ended 30th June, 2017

## **12. EMPLOYEES' EMOLUMENTS**

Of the five highest paid individuals of the Group, none of them (2016: nil) is the Director of the Company whose emolument is disclosed in note 11 above. The emoluments of the five (2016: five) individuals are employees of the Group, details of whose remuneration are as follows:

	2017 HK\$	2016 <i>HK\$</i>
Salaries and other emoluments Contributions to retirement benefit scheme Discretionary bonus <i>(Note)</i>	4,320,487 102,000 656,388	4,100,118 99,000 829,492
	5,078,875	5,028,610

*Note:* The discretionary bonuses for both years were determined by reference to the performance of the Group and individuals.

The emoluments were within the following bands:

	Number of individuals		
	<b>2017</b> 2		
Nil – HK\$1,000,000 HK\$1,000,001 – HK\$1,500,000	3 2	3	

None of the five (2016: five) highest paid individuals waived any emoluments in both years.

During the year, no emoluments were paid by the Group to the five (2016: five) highest paid individuals and Directors, as an inducement to join or upon joining the Group or as compensation for loss of office. In addition, no Director waived or agreed to waive any emoluments for both years.

## 13. **DIVIDENDS**

	2017 HK\$	2016 <i>HK</i> \$
Final dividend for the year ended 30th June, 2016 of HK4.0 cents (2016: final dividend for 2015 of HK4.0 cents) per share	41,176,254	39,833,370
Interim dividend for the year ended 30th June, 2017 of HK4.0 cents (2016: interim dividend for 2016 of HK4.0 cents) per share	41,806,925	40,506,106
	82,983,179	80,339,476

For the year ended 30th June, 2017

## **13. DIVIDENDS** (Continued)

A final dividend of HK4.5 cents for the year ended 30th June, 2017 (2016: a final dividend of HK4.0 cents for the year ended 30th June, 2016) per share amounting to HK\$47,687,933 (2016: HK\$41,176,254) in total has been proposed by the Directors and is subject to approval by the shareholders at the forthcoming Annual General Meeting.

During the year, scrip alternative was offered in respect of the dividends. This scrip alternative was accepted by certain shareholders, as follows:

	2017 <i>HK</i> \$	2016 <i>HK\$</i>
Final dividend for the year ended 30th June, 2016/2015 – Cash – Scrip	971,029 40,205,225	982,840 38,850,530
– 30np	41,176,254	39,833,370
Interim dividend for the year ended 30th June, 2017/2016 – Cash – Scrip	955,140 40,851,785	967,362 39,538,744
	41,806,925	40,506,106
	82,983,179	80,339,476

#### **14. EARNINGS PER SHARE – BASIC**

The calculation of the basic earnings per share is based on the profit for the year of HK\$177,912,615 (2016: HK\$165,546,903) and on the weighted average number of 1,041,412,729 (2016: 1,008,825,916) shares in issue during the year.

No diluted earnings per share has been presented as there were no potential ordinary shares in both years.

For the year ended 30th June, 2017

## 15. **PROPERTY, PLANT AND EQUIPMENT**

			Furniture,	
			fixtures, leasehold	
			improvement and hotel	
	Leasehold	Hotel	operating	<b>T</b> ( 1
	land HK\$	<b>buildings</b> HK\$	equipment HK\$	Total HK\$
COST				
At 1st July, 2015	1,546,000,000	353,767,921	163,723,926	2,063,491,847
Additions	_	_	17,669,807	17,669,807
Disposals Written off	-	_	(703,050) (292,919)	(703,050) (292,919)
Witten on	·	· · ·	(232,313)	
At 30th June, 2016	1,546,000,000	353,767,921	180,397,764	2,080,165,685
Additions Disposals	-		9,159,474 (1,420)	9,159,474 (1,420)
Disposais	<u> </u>		(1,420)	(1,420)
At 30th June, 2017	1,546,000,000	353,767,921	189,555,818	2,089,323,739
DEPRECIATION AND AMORTISATION				
At 1st July, 2015	455,468,263	104,221,340	113,502,927	673,192,530
Provided for the year Eliminated on disposals	22,217,964	5,084,141	18,093,918	45,396,023
Written off	-	_	(695,852) (292,919)	(695,852) (292,919)
	· · ·			
At 30th June, 2016	477,686,227	109,305,481	130,608,074	717,599,782
Provided for the year Eliminated on disposals	22,217,964	5,084,141	18,129,927 (1,420)	45,432,032 (1,420)
At 30th June, 2017	499,904,191	114,389,622	148,736,581	763,030,394
CARRYING AMOUNTS				
At 30th June, 2017	1,046,095,809	239,378,299	40,819,237	1,326,293,345
At 30th June, 2016	1,068,313,773	244,462,440	49,789,690	1,362,565,903
,	.,,	,		,,,,,

The above items of property, plant and equipment are depreciated or amortised on a straight-line method at the following rates per annum:

Leasehold land	Over the term of the lease of the land
Hotel buildings	Over the shorter of the term of the lease of the land
	upon which the buildings are situated, or 70 years
Furniture, fixtures and leasehold improvement	10% – 20%
Hotel operating equipment	20%

The leasehold land and hotel buildings are situated in Hong Kong.

For the year ended 30th June, 2017

## **16. INTERESTS IN ASSOCIATES**

	2017 <i>HK</i> \$	2016 <i>HK\$</i>
Cost of unlisted investments in associates Deemed capital contribution to an associate Share of post-acquisition profits, net of dividends received	1,062,961,909 1,822,475 146,653,205	1,062,961,934 1,822,475 196,036,000
	1,211,437,589	1,260,820,409

Details of the associates at 30th June, 2017 and 30th June, 2016 are as follows:

Name of company	Form of business structure	Place of incorporation/ operation	Class of shares held			Principal activities
				2017	2016	
Indirect:						
Asian Glory Limited	Incorporated	British Virgin Islands	Ordinary	25%	25%	Investment holding
Bestown Property Limited (note (b))	Incorporated	Hong Kong	Ordinary	25%	25%	Hotel owner and operation of The Royal Pacific Hotel & Towers
FHR International Limited (note (c))	Incorporated	Hong Kong	Ordinary	33.33%	33.33%	Inactive
Greenroll Limited	Incorporated	Hong Kong	Ordinary	50%	50%	Hotel owner and operation of Conrad Hong Kong
Direct:						
Regent Step Investment Limited (note (d))	Incorporated	Hong Kong	Ordinary	-	25%	Inactive

Notes:

(a) All associates are unlisted.

(b) Bestown Property Limited is a wholly-owned subsidiary of Asian Glory Limited.

(c) The interests in FHR International Limited were acquired by the Group in November 2008 for a consideration of HK\$1.

(d) Regent Step Investment Limited was deregistered on 18 November 2016.

Included in the cost of unlisted investments in associates is goodwill of HK\$186,513,404 (2016: *HK*\$186,513,404) arising on acquisitions of associates in prior years.

For the year ended 30th June, 2017

## **16. INTERESTS IN ASSOCIATES** (Continued)

Summarised financial information in respect of each of the Group's material associates is set out below. The summarised financial information below represents amounts shown in the associate's financial statements prepared in accordance with HKFRSs.

All of these associates are accounted for using the equity method in these consolidated financial statements.

#### **Bestown Property Limited**

	2017 <i>HK</i> \$	2016 <i>HK\$</i>
Current assets	50,077,222	50,279,189
Non-current assets	1,689,515,239	1,713,705,815
Current liabilities	(841,293,328)	(959,661,800)
Non-current liabilities	(15,332,077)	(19,210,334)
	2017	2016
	2017 HK\$	HK\$
Revenue	391,532,473	387,056,105
Profit and total comprehensive income for the year	97,854,186	99,736,095
Dividends received from the associate during the year		

Reconciliation of the above summarised financial information to the carrying amount of the interest in Bestown Property Limited recognised in the consolidated financial statements:

	2017 HK\$	2016 <i>HK\$</i>
Net assets of Bestown Property Limited Proportion of the Group's ownership interest in Bestown Property Limited	882,967,056	785,112,870
	25%	25%
Carrying amount of the Group's interest in		
Bestown Property Limited	220,741,764	196,278,217

For the year ended 30th June, 2017

# **16. INTERESTS IN ASSOCIATES** (Continued)

Greenroll Limited		
	2017 HK\$	2016 <i>HK\$</i>
Current assets	452,205,000	542,911,000
Non-current assets	457,560,000	469,354,000
Current liabilities	(147,080,000)	(128,331,000)
Non-current liabilities	(26,810,000)	(26,810,000)
	2017 HK\$	2016 <i>HK\$</i>
Revenue	759,999,000	763,319,000
Profit and total comprehensive income for the year Dividends received from the associate during the year	<u>196,838,000</u> <u>159,043,500</u>	210,251,000
0 · · · / ····	,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,

Reconciliation of the above summarised financial information to the carrying amount of the interest in Greenroll Limited recognised in the consolidated financial statements:

	2017 HK\$	2016 <i>HK\$</i>
Net assets of Greenroll Limited Proportion of the Group's ownership interest in Greenroll Limited	735,875,000	857,124,000 50%
Net assets of Greenroll Limited attributable to the Group Consolidation adjustments at Group level	367,937,500 622,041,397	428,562,000 635,226,773
Carrying amount of the Group's interest in Greenroll Limited	989,978,897	1,063,788,773

For the year ended 30th June, 2017

### **16. INTERESTS IN ASSOCIATES** (Continued)

Aggregate information of associates that are not individually material:		
	2017 <i>HK</i> \$	2016 <i>HK\$</i>
The Group's share of loss and total comprehensive expense for the year	(36,491)	(8,239)
Dividends received from associates during the year		252,555
Aggregate carrying amount of the Group's interests in these associates	716,928	753,419

### 17. AVAILABLE-FOR-SALE FINANCIAL ASSETS

	2017 <i>HK</i> \$	2016 <i>HK\$</i>
Non-current assets:		
Equity securities listed in Hong Kong, at fair value	1,181,655,645	518,179,582
Market value of listed securities	1,181,655,645	518,179,582

The Group's available-for-sale financial assets mainly include investment in 5.08% (2016: 3.89%) of equity securities of a company listed on the Main Board of The Stock Exchange of Hong Kong Limited which is principally engaged in the ownership and management of hotel, retail, commercial and residential properties in Asia and the United States of America, and held by the Group for strategic investment purpose.

During the year ended 30th June, 2017, scrip dividend with fair value of HK\$14,198,725 (2016: *HK*\$11,804,196) was received by the Group and such amount was included in available-for-sale financial assets.

# 18. AMOUNTS DUE FROM ASSOCIATES

Amounts due from associates are unsecured, interest-free and repayable on demand.

# **19. TIME DEPOSITS, BANK BALANCES AND CASH**

Bank balances and time deposits carry interest rate at market rates ranging from 0.01% to 2.44% (2016: with interest rate at market rates ranging from 0.01% to 2.20%) per annum.

For the year ended 30th June, 2017

### 20. TRADE AND OTHER RECEIVABLES

At 30th June, 2017, included in trade and other receivables of the Group are trade receivables of HK\$6,704,582 (2016: HK\$5,652,524). The Group maintains a defined credit policy to assess the credit quality of each counterparty. The collection is closely monitored to minimise any credit risk associated with these trade receivables. The general credit term is from 30 days to 45 days.

The following is an analysis of trade receivables by age based on the invoice dates at the end of the reporting period:

	2017 <i>HK</i> \$	2016 <i>HK\$</i>
Trade receivables		
0 – 30 days	5,792,209	5,208,991
31 – 60 days	381,568	351,505
61 – 90 days	235,912	23,309
> 90 days	294,893	68,719
	6,704,582	5,652,524
Other receivables	9,856,245	8,783,825
	16,560,827	14,436,349

Before accepting any new customer, the Group assesses the potential customer's credit quality and defines credit limits by customer. Limits and scoring attributable to customers are reviewed periodically. 93.5% (2016: 99.2%) of the trade receivables that are neither past due nor impaired have good settlement repayment history. The Group has assessed the creditworthiness and historical default rates of these customers.

In determining the recoverability of a trade receivable, the Group considers any change in the credit quality of the trade receivable from the date credit was initially granted up to the end of the reporting period. The concentration of credit risk is limited due to the customer base being large and unrelated. Accordingly, the Directors of the Company believe that there is no provision required.

For the year ended 30th June, 2017

### **20. TRADE AND OTHER RECEIVABLES** (Continued)

Included in the Group's trade receivables are debtors with a carrying amount of HK\$437,714 at 30th June, 2017 (2016: HK\$43,215) which are past due at the end of the reporting period for which the Group has not provided for impairment loss. Trade receivables that were past due but not impaired relate to a number of independent customers with subsequent settlement. Based on past experience, management considers that no impairment allowance is necessary in respect of these balances as there have not been a significant change in credit quality and the balances are still considered fully recoverable. The Group did not hold any collateral over these balances.

#### Aging of trade receivables which are past due but not impaired

	2017 HK\$	2016 <i>HK\$</i>
Overdue within 30 days Overdue within 45 days	410,064 27,650	29,065 14,150
	437,714	43,215

### 21. TRADE AND OTHER PAYABLES

The following is an analysis of trade payables by age based on the invoice dates at the end of the reporting period:

Trade payables	2017 HK\$	2016 <i>HK\$</i>
0 – 30 days 31 – 60 days	5,049,784 	7,545,146 4,308,884
Other payables	8,461,489 	11,854,030 16,072,367
	26,424,064	27,926,397

The average credit period on purchases of goods is 45 days. The Group has financial risk management policies in place to ensure that all payables are repaid within the credit timeframe. The other payables comprise mainly accruals for audit fee, directors' fee, staff salaries and bonuses of approximately HK\$9,807,000 (2016: HK\$9,639,000).

For the year ended 30th June, 2017

# 22. SHARE CAPITAL

Number of ordinary shares of HK\$1 each Nominal value				
	2017	2016	2017 <i>HK</i> \$	2016 <i>HK\$</i>
Authorised: At the beginning and the end of the year	3,000,000,000	3,000,000,000	3,000,000,000	3,000,000,000
Issued and fully paid: At the beginning of the year Shares issued pursuant to scrip dividend schemes for final	1,029,406,361	995,834,245	1,029,406,361	995,834,245
dividend in respect of the year ended 30th June, 2016/2015 Shares issued pursuant to scrip dividend schemes for interim	15,766,755	16,818,411	15,766,755	16,818,411
dividend in respect of the year ended 30th June, 2017/2016	14,558,726	16,753,705	14,558,726	16,753,705
At the end of the year	1,059,731,842	1,029,406,361	1,059,731,842	1,029,406,361

On 8th December, 2016 and 13th April, 2017, pursuant to scrip dividend schemes, the Company issued and allotted 15,766,755 shares and 14,558,726 shares of HK\$1.00 each at an issue price of HK\$2.550 and HK\$2.806 each to the shareholders who elected to receive shares of the Company in lieu of cash for the 2016 final and 2017 interim dividends in respect of each of year ended 30th June, 2016 and 2017, respectively. These shares rank pari passu in all respects with the then existing shares.

On 3rd December, 2015 and 20th April, 2016, pursuant to scrip dividend schemes, the Company issued and allotted 16,818,411 shares and 16,753,705 shares of HK\$1.00 each at an issue price of HK\$2.310 and HK\$2.360 each to the shareholders who elected to receive shares of the Company in lieu of cash for the 2015 final and 2016 interim dividends in respect of each of year ended 30th June, 2015 and 2016, respectively. These shares rank pari passu in all respects with the then existing shares.

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# 23. AMOUNT DUE TO AN ASSOCIATE

The amount is unsecured, interest-free and repayable on demand.

### 24. DEFERRED TAXATION

The following are the major deferred taxation liability recognised and movements thereon during the current and prior reporting years:

	Accelerated tax depreciation HK\$
At 1st July, 2015	6,426,686
Credited to profit or loss during the year	(328,463)
At 30th June, 2016	6,098,223
Credited to profit or loss during the year	(1,355,646)
At 30th June, 2017	4,742,577

At 30th June, 2017, the Group had unused tax losses of approximately HK\$13,965,000 (2016: HK\$13,565,000) available for offset against future profits. No deferred taxation asset has been recognised in respect of such losses due to the unpredictability of future profit streams. The unrecognised tax losses may be carried forward indefinitely.

### 25. OPERATING LEASE ARRANGEMENTS

#### The Group as lessor

Rental income earned during the year was HK\$1,021,686 (2016: HK\$1,095,960).

At the end of the reporting period, the Group has contracted with tenants for the following future minimum lease payments:

	2017 HK\$	2016 <i>HK\$</i>
Within one year In the second to fifth year inclusive	631,600 16,600	981,160 532,000
	648,200	1,513,160

For the year ended 30th June, 2017

### **25. OPERATING LEASE ARRANGEMENTS** (Continued)

# The Group as lessee

Minimum lease payments paid under operating leases during the year was HK\$282,864 (2016: HK\$271,578).

At the end of the reporting period, the Group had commitments for future minimum lease payments under non-cancellable operating leases which fall due as follows:

	2017 HK\$	2016 <i>HK\$</i>
Within one year In the second to fifth year inclusive	300,774 358,721	282,864
	659,495	335,543

Operating lease payments represent rentals payable by the Group for certain of its office properties. Leases are negotiated for an average term of two years.

# 26. COMMITMENTS

	2017 <i>HK</i> \$	2016 <i>HK\$</i>
Expenditures contracted for but not provided in the consolidated financial statements in respect of:		
Purchase of furniture, fixtures and hotel operating equipment	1,837,519	3,728,334

For the year ended 30th June, 2017

### 27. RELATED PARTY DISCLOSURES

(a) During the year, the Group entered into the following transactions with related parties:

Notes	2017 HK\$	2016 <i>HK\$</i>
Clubhouse management service income from a related company, being the building management company and agent for the unincorporated body		
of owners of Pacific Palisades (i) & (ii) Hotel management fee income from	3,960,000	3,900,000
an associate Hotel management fee income from	980,000	980,000
a related company (iii)	950,000	950,000

#### Notes:

- (i) The related company is a wholly-owned subsidiary of Sino Land Company Limited, of which, Mr. Robert Ng Chee Siong, the controlling shareholder of the Company, has controlling interests.
- (ii) The controlling shareholder of the Company is interested in approximately 60% of the undivided shares of Pacific Palisades.
- (iii) Mr. Robert Ng Chee Siong was interested in this transaction as he has controlling interests in the related company.

For the year ended 30th June, 2017

### 27. RELATED PARTY DISCLOSURES (Continued)

- (b) At the end of the reporting period, the Group had the outstanding balances with related parties. Details of the amounts due from (to) associates are set out in notes 18 and 23. In addition, included in trade and other payables (*note 21*) is an interest-bearing balance, carried fixed interest rate at 1.68% per annum (*2016: 1.39% per annum*), amounting to HK\$2,344,244 (*2016: HK\$1,422,873*), which represents balance with a related company, in which Mr. Philip Ng Chee Tat, a brother of Mr. Robert Ng Chee Siong, the controlling shareholder of the Company, has controlling interests.
- (c) The remuneration of Directors, being key management during the year was as follows:

	2017 <i>HK</i> \$	2016 <i>HK\$</i>
Short-term benefits Retirement benefit scheme contributions	1,066,000	1,066,000
	1,066,000	1,066,000

The remuneration of Directors, being key management, is determined by the remuneration committee having regard to the performance of individuals and market trends.

(d) During the year, a consultancy fee of HK\$416,666 (2016: HK\$416,666) was paid to Ronald Arculli and Associates, of which The Honourable Ronald Joseph Arculli, a Non-Executive Director of the Company, is the sole proprietor.

Certain related party transactions disclosed above also constitute continuing connected transactions as defined in Chapter 14A of the Listing Rules and their details are disclosed on pages 56 to 58 of the Directors' Report. Those continuing connected transactions have complied with the requirements of Chapter 14A of the Listing Rules.

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# 28. PARTICULARS OF PRINCIPAL SUBSIDIARIES

The following table lists the subsidiaries of the Company at 30th June, 2017 and 30th June, 2016 which, in the opinion of the Directors, principally affected the results or assets and liabilities of the Group. To give details of other subsidiaries would, in the opinion of the Directors, result in particulars of excessive length.

Name of company	Place of incorporation/ operation	Class of shares held/ issued capital	Proportion of nominal value of issued/registered capital held by the Company	Principal activities
Direct subsidiary				
Active Finance Limited	Hong Kong	Ordinary HK\$2	100%	Provision of financial services among the Group
Aldrich Worldwide Holdings Limited	British Virgin Islands	Ordinary US\$1	100%	Investment holding
Allied Joy Limited	Hong Kong	Ordinary HK\$2	100%	Provision of nominee services
Asian Statesman Limited	British Virgin Islands	Ordinary US\$1	100%	Investment holding
Golden Profits Limited	Hong Kong	Ordinary HK\$2	100%	Cafe operation
Halliwell Ltd.	Cayman Islands	Ordinary US\$1	100%	Investment holding
Island Pacific Hotel Limited	Hong Kong	Ordinary HK\$2	100%	Hotel management
Ocean Chief Limited	British Virgin Islands	Ordinary US\$1	100%	Share investment
Sheridan Holdings Ltd.	Cayman Islands	Ordinary US\$1	100%	Investment holding
Sino Fortune Limited	British Virgin Islands	Ordinary US\$1	100%	Investment holding
Sino March Assets Ltd.	British Virgin Islands	Ordinary US\$1	100%	Investment holding
Toby Investments Limited	Cayman Islands	Ordinary US\$1	100%	Investment holding

For the year ended 30th June, 2017

Name of company	Place of incorporation/ operation	Class of shares held/ issued capital	Proportion of nominal value of issued/registered capital held by the Company	Principal activities
Indirect subsidiary				
Bosco Limited	British Virgin Islands	Ordinary US\$1	100%	Investment holding
Bright Tower (HK) Limited	Hong Kong	Ordinary HK\$2	100%	Club and cafe operations
China Asia Property Limited	Hong Kong	Ordinary HK\$2	100%	Hotel owner and operation
City Garden Hotel Limited	Hong Kong	Ordinary HK\$2	100%	Hotel management
R.P. Hotel Limited	Hong Kong	Ordinary HK\$2	100%	Hotel management
Sino Hospitality Management Company Limited	Hong Kong	Ordinary HK\$1	100%	Hotel management
Speed Advance Investment Limited	British Virgin Islands/ Hong Kong	Ordinary US\$1	100%	Share investment
Victory Link Development Limited	Hong Kong	Ordinary HK\$1	100%	Share investment
Wellrich International Ltd.	British Virgin Islands/ Hong Kong	Ordinary US\$1	100%	Share investment

# 28. PARTICULARS OF PRINCIPAL SUBSIDIARIES (Continued)

None of the subsidiaries had any debt securities outstanding at the end of the year or at any time during the year.

For the year ended 30th June, 2017

### 29. CAPITAL RISK MANAGEMENT

The Group manages its capital to ensure that entities in the Group will be able to continue as a going concern while maximising the return to shareholders through the optimisation of the debt and equity balances.

The capital structure of the Group consists of debts, which include equity attributable to owners of the Company, comprising issued share capital, reserves and retained profits as disclosed in the consolidated statement of changes in equity.

The management of the Group reviews the capital structure periodically. As part of this review, the management of the Group considers the cost of capital and the risks associated with each class of capital. The Group will balance its overall capital structure through the payment of dividends, new shares issues and share buy-backs as well as the issue of new debt or the redemption of existing debt.

There are no changes on the Group's approach to capital risk management during the year.

#### **30. FINANCIAL INSTRUMENTS**

Categories of financial instruments		
	2017 <i>HK</i> \$	2016 <i>HK\$</i>
<u>Financial assets</u> Available-for-sale financial assets Loans and receivables (including cash and cash equivalents)	1,181,655,645 999,588,281	518,179,582 913,712,094
<u>Financial liabilities</u> Amortised cost	11,679,047	13,357,179

#### Financial risk management objectives and policies

The Group's major financial instruments include trade and other receivables, available-for-sale financial assets, amounts due from associates, time deposits, bank balances and cash, trade and other payables and amount due to an associate.

Details of these financial instruments are disclosed in respective notes. The risks associated with these financial instruments and the policies on how to mitigate these risks are set out below. The management manages and monitors these exposures to ensure appropriate measures are implemented on a timely and effective manner.

For the year ended 30th June, 2017

### **30. FINANCIAL INSTRUMENTS** (Continued)

#### Financial risk management objectives and policies (Continued)

#### Market risk

The Group's activities expose primarily to the financial risks of changes in foreign currency exchange rates, interest rates and other equity price. There has been no change to the Group's exposure to market risks or the manner in which it manages and measures the risks. Details of each type of market risks are described as follows:

#### Currency risk

The Group's time deposits at the date of financial position had foreign currency exposures. The time deposits mainly dominated in United States Dollar, Great British Pound and Australian Dollars.

The carrying amounts of the Group's foreign currency denominated monetary assets at the reporting date are as follows:

	Assets		
	<b>2017</b> 20 <i>HK</i> \$ <i>H</i>		
Australian Dollars	93,499,523	88,611,158	
Great British Pound	24,950,439	25,056,190	
United States Dollars ("US\$")	181,166,095	177,699,174	

### Sensitivity analysis

The following table details the Group's sensitivity to a 5% increase and decrease in Hong Kong Dollars ("HK\$") against the relevant foreign currencies. 5% is the sensitivity rate used when reporting foreign currency risk internally to key management personnel and represents management's assessment of the reasonably possible change in foreign exchange rates. The sensitivity analysis includes only outstanding foreign currency denominated monetary items and adjusts their translation at the year end for a 5% change in foreign currency rates. A positive number below indicates an increase in profit where HK\$ weaken 5% against the relevant currencies. For a 5% strengthening of HK\$ against the relevant currencies, there would be an equal and opposite impact on the pre-tax profit, and the balances below would be negative.

	Pre-tax profit or loss		
	2017 HK\$	2016 <i>HK\$</i>	
Australian Dollars Great British Pound	4,674,976 1,247,522	4,430,558 1,252,810	

The Directors of the Company consider that the Company is exposed to minimal currency risk as HK\$ are pegged with the US\$. Sensitivity on foreign currency risk is therefore not presented. In management's opinion, the sensitivity analysis is unrepresentative of the inherent foreign exchange risk as the year end exposure does not reflect the exposure during the year.

For the year ended 30th June, 2017

### **30. FINANCIAL INSTRUMENTS** (Continued)

#### Financial risk management objectives and policies (Continued)

#### Market risk (Continued)

#### Interest rate risk

Bank balances at floating rates expose the Group to cash flow interest rate risk. Other payable at fixed rate exposes the Group to fair value interest rate risk. The Group currently does not have an interest rate hedging policy. However, management monitors interest rate exposure and will consider hedging significant interest rate exposure should the need arise.

The Group's cash flow interest rate risk was mainly concentrated on the fluctuation of market rate arising from the bank balances. Bank balances are all short-term in nature. Therefore, any future variations in interest rates will not have a significant impact on the result of the Group.

### Interest rate sensitivity analysis

Interest rate risk for the Group's bank balances at variable rate is not significant for both years and no sensitivity analysis is presented.

#### Price risk

The Group is exposed to equity price risk through its available-for-sale financial assets (investments in listed equity securities). The Group's equity price risk is mainly concentrated on equity instruments of one listed company operating in hotel industry sector listed on The Stock Exchange of Hong Kong Limited. In addition, the management monitors the price risk and will consider hedging the risk exposure should the need arise.

#### Price risk sensitivity analysis

The following tables show the sensitivity to equity price risk on the available-for-sale financial assets at the end of the reporting period while all other variables were held constant. Sensitivity rate of 5% represents management's assessment of the reasonably possible change in equity price.

	2017 HK\$	2016 <i>HK\$</i>
Available-for-sale financial assets		
Increase (decrease) in other comprehensive income		
<ul> <li>as a result of increase in equity price</li> </ul>	59,082,782	25,908,979
– as a result of decrease in equity price	(59,082,782)	(25,908,979)

For the year ended 30th June, 2017

### **30. FINANCIAL INSTRUMENTS** (Continued)

#### Financial risk management objectives and policies (Continued)

### Credit risk

At the end of each reporting period, the Group's maximum exposure to credit risk in the event of the counterparties' failure to discharge their obligations in relation to each class of recognised financial assets as stated in the consolidated statement of financial position. In order to minimise the credit risk of trade receivables, the management of the Group has delegated a team responsible for determination of credit limits, credit approvals and other monitoring procedures to ensure that follow-up action is taken to recover overdue debts.

Also, the Group is subject to concentration of credit risks as over 10.8% (2016: 9%) of the Group's receivables are receivables from a number of associates with good credit quality. In order to minimise the credit risk and the concentration of credit risk, the Group reviews the recoverable amount of each individual receivable regularly to ensure that adequate impairment losses are recognised for irrecoverable amounts. In this regard, the Directors consider that the Group's credit risk is significantly reduced.

Other than concentration of credit risk on amounts due from associates, the Group does not have any other significant concentration of credit risk. The Group would closely monitor the financial positions including the net assets backing of the associates which are mainly engaged in hotel operation in Hong Kong and it is profitable. Trade receivables consist of a large number of customers.

The credit risk on liquid fund is limited because the counterparties are banks with high credit ratings assigned by international credit-rating agencies.

# Liquidity risk

In the management of the liquidity risk, the Group monitors and maintains a level of cash and cash equivalents deemed adequate by the management to finance the Group's operations and mitigate the effects of fluctuations in cash flows.

The following table details the Group's remaining contractual maturity for its non-derivative financial liabilities based on agreed repayment terms. The table has been drawn up based on the undiscounted cash flows of financial liabilities based on the earliest date on which the Group can be required to pay. The table includes both interest and principal cash flows. To the extent that interest flows are floating rate, the undiscounted amount takes into account interest expense based on the interest rate at the end of the reporting period.

For the year ended 30th June, 2017

### **30. FINANCIAL INSTRUMENTS** (Continued)

# Financial risk management objectives and policies (Continued)

*Liquidity risk (Continued)* 

	Weighted average effective interest rate %	Repayable on demand or less than 3 months <i>HK</i> \$	3 months to 1 year <i>HK</i> \$	Total undiscounted cash flows <i>HK</i> \$	Carrying amount HK\$
2017 Turda and other pourbles	N1/A	( 527 210	1 202 540	7 010 750	7 010 750
Trade and other payables	N/A	6,527,210	1,283,548	7,810,758	7,810,758
Trade and other payables Amount due to an associate	1.68	2,354,174	-	2,354,174	2,344,244
Amount due to an associate	N/A	1,524,045		1,524,045	1,524,045
		10,405,429	1,283,548	11,688,977	11,679,047
	Weighted	Repayable			
	average	on demand	3 months	Total	
	effective	or less than	to	undiscounted	Carrying
	interest rate	3 months	1 year	cash flows	amount
	%	HK\$	HK\$	HK\$	HK\$
2016					
Trade and other payables	N/A	9,568,528	1,266,554	10,835,082	10,835,082
Trade and other payables	1.39	1,427,845	-	1,427,845	1,422,873
Amount due to an associate	N/A	1,099,224		1,099,224	1,099,224
		12,095,597	1,266,554	13,362,151	13,357,179

#### Fair value of the Group's financial assets that are measured at fair value on a recurring basis

Some of the Group's financial assets are measured at fair value at the end of each reporting period. The following table gives information about how the fair values of these financial assets are determined (in particular, the valuation technique(s) and inputs used), as well as the level of the fair value hierarchy into which the fair value measurements are categorised (levels 1 to 3) based on the degree to which the inputs to the fair value measurements is observable.

- Level 1 fair value measurements are those derived from quoted prices (unadjusted) in active market for identical assets or liabilities;
- Level 2 fair value measurements are those derived from inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices); and
- Level 3 fair value measurements are those derived from valuation techniques that include inputs for the asset or liability that are not based on observable market data (unobservable inputs).

For the year ended 30th June, 2017

### **30. FINANCIAL INSTRUMENTS** (Continued)

Fair value of the Group's financial assets that are measured at fair value on a recurring basis (Continued)

Financial assets	30.6.2017 <i>HK</i> \$	30.6.2016 <i>HK\$</i>	Fair value hierarchy	Valuation technique and key inputs
Available-for-sale financial assets	1,181,655,645	518,179,582	Level 1	Quoted price from direct market comparable

There were no transfers between Level 1 and 2 in the current and prior periods.

The Directors of the Company consider that the carrying amounts of financial assets and financial liabilities recorded at amortised cost in the consolidated financial statements approximate their fair values.

#### Fair value measurements recognised in the consolidated statement of financial position

All of the Group's financial instruments that are measured subsequent to initial recognition at fair value, including listed equity securities which are classified as available-for-sale financial assets, amounting to HK\$1,181,655,645 (2016: HK\$518,179,582) are grouped under Level 1 fair value measurements. Level 1 fair value measurements are those derived from quoted prices (unadjusted) in active market for identical assets or liabilities.

### **31. RETIREMENT BENEFIT SCHEME**

The Group participates in the Mandatory Provident Fund Scheme ("MPF Scheme") for all qualifying employees which is registered with the Mandatory Provident Fund Schemes Authority under the Mandatory Provident Fund Schemes Ordinance. The assets of the MPF Scheme are held separately from those of the Group in funds under the control of an independent trustee. Under the rules of the MPF Scheme, the employer and its employees are each required to make contributions to the scheme at rate specified in the rules. The only obligation of the Group with respect to MPF Scheme is to make the required contributions under the scheme. No forfeited contribution is available to reduce the contribution payable in the future years.

For the year ended 30th June, 2017

	2017 HK\$	2016 <i>HK\$</i>
Non-current assets		
Interests in subsidiaries Investments in associates	1,923,410,125 1,219,475	1,991,633,397 1,219,500
	1,924,629,600	1,992,852,897
Current assets		
Other receivables and prepayments	248,834	244,886
Amounts due from subsidiaries	1,149,273,321	1,106,786,839
Amounts due from associates	108,283,829	82,132,410
Bank balances and cash	153,741	208,109
	1,257,959,725	1,189,372,244
Current liabilities Amounts due to subsidiaries	2 520 462	2 1 0 0 4 0 2
Other payables and accruals	3,529,462 2,083,532	3,180,482 2,228,775
Other payables and accidats	2,003,332	
	5,612,994	5,409,257
Net current assets	1,252,346,731	1,183,962,987
Net current assets	1,232,340,731	1,103,902,907
Total assets less current liabilities	3,176,976,331	3,176,815,884
Capital and reserves		1 000 406 264
Share capital	1,059,731,842	1,029,406,361
Reserves (Note a)	2,117,244,489	2,147,409,523
	3,176,976,331	3,176,815,884

# 32. FINANCIAL INFORMATION OF THE COMPANY

For the year ended 30th June, 2017

#### **32. FINANCIAL INFORMATION OF THE COMPANY** (Continued)

#### Note:

(a) Reserves of the Company

	Share premium HK\$ (Note)	Distributable reserve HK\$ (Note)	Retained profits HK\$	<b>Total</b> HK\$
At 1st July, 2015 Profit for the year Shares issued pursuant to scrip dividend scheme for final dividend in respect of	405,395,016 –	1,274,258,393 _	477,544,249 26,093,680	2,157,197,658 26,093,680
the year ended 30th June, 2015 Shares issued pursuant to scrip dividend scheme for interim dividend in respect of	22,032,119	-	-	22,032,119
the year ended 30th June, 2016	22,785,039	_	_	22,785,039
Share issue expenses	(359,497)	_	_	(359,497)
Dividends	_	(80,339,476)		(80,339,476)
At 30th June, 2016 Profit for the year	449,852,677	1,193,918,917	503,637,929 2,295,580	2,147,409,523 2,295,580
Shares issued pursuant to scrip dividend scheme for final dividend in respect of	_	_	2,293,380	2,293,300
the year ended 30th June, 2016 Shares issued pursuant to scrip dividend scheme for interim dividend in respect of	24,438,470	-	-	24,438,470
the year ended 30th June, 2017	26,293,059	-	-	26,293,059
Share issue expenses	(208,964)	-	-	(208,964)
Dividends	_	(82,983,179)		(82,983,179)
At 30th June, 2017	500,375,242	1,110,935,738	505,933,509	2,117,244,489

*Note:* Under the Companies Law (2013 Revision) of the Cayman Islands and the provisions of the Company's Articles of Association, the share premium of the Company is available for distribution or paying dividends to the shareholders provided that immediately following the distribution or the payment of dividends, the Company is able to pay its debts as they fall due in the ordinary course of business.

The distributable reserve of the Company represents the difference between the underlying net tangible assets of the subsidiaries acquired by the Company and the nominal value of the share capital issued by the Company, which was transferred from the share premium account pursuant to a group reorganisation in 1995. Under the Companies Law (2013 Revision) of the Cayman Islands, the distributable reserve is available for distribution to shareholders.

# FINANCIAL SUMMARY

	Year ended 30th June,				
	2017	2016	2015	2014	2013
	HK\$	HK\$	HK\$	HK\$	HK\$
Results					
Revenue	300,902,005	293,629,539	317,383,507	328,911,440	331,410,055
Direct expenses	(110,611,679)	(111,656,465)	(108,647,440)	(102,216,116)	(97,993,227)
Gross profit	190,290,326	181,973,074	208,736,067	226,695,324	233,416,828
Other income	3,744,059	_	_	_	_
Gain on disposal of					
available-for-sale			754 (01		
financial assets Other expenses	- (86,565,292)	- (85,977,543)	754,691 (85,418,037)	- (82,821,559)	
Marketing costs	(9,018,886)	(9,692,012)	(11,058,226)	(11,872,076)	(11,536,697)
Administrative expenses	(28,697,682)	(34,451,408)	(30,047,342)	(27,243,040)	(25,951,751)
Finance income, net	11,076,546	7,929,713	6,784,859	3,539,478	467,847
Share of results of associates	109,660,705	117,528,416	130,229,202	146,246,806	151,345,208
Profit before taxation	190,489,776	177,310,240	219,981,214	254,544,933	262,677,324
Income tax expense	(12,577,161)	(11,763,337)	(16,016,491)	(20,030,192)	(21,859,921)
Profit for the year	177,912,615	165,546,903	203,964,723	234,514,741	240,817,403
			At 30th June,		
	2017	2016	2015	2014	2013
	HK\$	HK\$	HK\$	HK\$	HK\$
Assets and liabilities					
Assets and hadilities					
Total assets	4,723,766,644	4,060,168,610	4,065,925,998	3,885,205,180	3,779,048,164
Total liabilities	(46,633,983)	(47,238,885)	(43,299,596)	(51,100,354)	(56,668,326)
Shareholders' Equity	4,677,132,661	4,012,929,725	4,022,626,402	3,834,104,826	3,722,379,838
. ,					

# Sino Hotels (Holdings) Limited

Proxy Form for use at the Annual General Meeting (or at any adjournment thereof)

I/We (Note 1)

being the registered holder(s) of (Note 2)

ordinary shares of HK\$1.00 each in the capital of the above-named Company, **HEREBY APPOINT** the Chairman of the Meeting or <sup>(Note 3)</sup>

of

of \_\_\_

as my/our proxy to act for me/us at the Annual General Meeting (or at any adjournment thereof) of the Company to be held at The Pacific Rooms, 9th Floor, Towers Wing, The Royal Pacific Hotel & Towers, 33 Canton Road, Tsim Sha Tsui, Kowloon on Thursday, the 26th day of October, 2017 at 10:30 a.m. or as soon as the annual general meeting of Tsim Sha Tsui Properties Limited closes, whichever is the later, and at such Meeting (or at any adjournment thereof) and in the event of a poll to vote for me/us and in my/our name(s) as indicated below or if no such indication is given, as my/our proxy thinks fit.

	For (Note 4)	Against (Note 4)
1. To receive, consider and adopt the audited Financial Statements and the Directors' and Independent Auditor's Reports for the year ended 30th June, 2017.		
To declare a final dividend of HK\$0.045 per ordinary share with an option for scrip dividend.		
(i) To re-elect Mr. Robert Ng Chee Siong as Director.		
(ii) To re-elect Mr. Steven Ong Kay Eng as Director.		
(iii) To authorise the Board to fix the Directors' remuneration for the financial year ending 30th June, 2018.		
To re-appoint Deloitte Touche Tohmatsu as Auditor for the ensuing year and to authorise the Board to fix their remuneration.		
(i) To approve share buy-back mandate (Ordinary Resolution on item 5(i) of the Notice of Annual General Meeting).		
(ii) To approve share issue mandate (Ordinary Resolution on item 5(ii) of the Notice of Annual General Meeting).		
(iii) To approve extension of share issue mandate (Ordinary Resolution on item 5(iii) of the Notice of Annual General Meeting).		
	<ul> <li>and Independent Auditor's Reports for the year ended 30th June, 2017.</li> <li>To declare a final dividend of HK\$0.045 per ordinary share with an option for scrip dividend.</li> <li>(i) To re-elect Mr. Robert Ng Chee Siong as Director.</li> <li>(ii) To re-elect Mr. Steven Ong Kay Eng as Director.</li> <li>(iii) To authorise the Board to fix the Directors' remuneration for the financial year ending 30th June, 2018.</li> <li>To re-appoint Deloitte Touche Tohmatsu as Auditor for the ensuing year and to authorise the Board to fix their remuneration.</li> <li>(i) To approve share buy-back mandate (Ordinary Resolution on item 5(i) of the Notice of Annual General Meeting).</li> <li>(ii) To approve extension of share issue mandate (Ordinary Resolution on on the science).</li> </ul>	To receive, consider and adopt the audited Financial Statements and the Directors' and Independent Auditor's Reports for the year ended 30th June, 2017.         To declare a final dividend of HK\$0.045 per ordinary share with an option for scrip dividend.         (i)       To re-elect Mr. Robert Ng Chee Siong as Director.         (ii)       To re-elect Mr. Steven Ong Kay Eng as Director.         (iii)       To authorise the Board to fix the Directors' remuneration for the financial year ending 30th June, 2018.         To re-appoint Deloitte Touche Tohmatsu as Auditor for the ensuing year and to authorise the Board to fix their remuneration.         (i)       To approve share buy-back mandate (Ordinary Resolution on item 5(i) of the Notice of Annual General Meeting).         (ii)       To approve extension of share issue mandate (Ordinary Resolution on item 5(ii) of the Notice of Annual General Meeting).

Dated \_

Signature (Note 5)

Notes:

- 1. Full name(s) and address(es) to be inserted in BLOCK CAPITALS.
- Please insert the number of ordinary shares of HK\$1.00 each registered in your name(s). If no number is inserted, this form of proxy will be deemed to relate to all the ordinary shares of the Company registered in your name(s).
- 3. If any proxy other than the Chairman of the Meeting is preferred, strike out the words "the Chairman of the Meeting or" herein inserted and insert the name and address of the proxy desired in the space provided. ANY ALTERATION MADE TO THIS FORM OF PROXY MUST BE INITIALLED BY THE PERSON WHO SIGNS IT.
- 4. IMPORTANT: IF YOU WISH TO VOTE FOR A RESOLUTION, TICK IN THE RELEVANT BOX MARKED "FOR". IF YOU WISH TO VOTE AGAINST A RESOLUTION, TICK IN THE RELEVANT BOX MARKED "AGAINST". Failure to complete the boxes will entitle your proxy to cast his/her vote at his/her discretion. Your proxy will also be entitled to vote at his/her discretion on any resolution properly put to the Meeting other than those referred to in the Notice convening the Meeting.
- 5. This form of proxy must be signed by you or your attorney duly authorised in writing or, in the case of a corporation, must be either under its common seal or under the hand of an officer or attorney duly authorised.
- 6. In order to be valid, this form of proxy, together with the power of attorney or other authority (if any) under which it is signed or a notarially certified copy of such power or authority, must be deposited at the principal office of the Company, 12th Floor, Tsim Sha Tsui Centre, Salisbury Road, Tsim Sha Tsui, Kowloon, Hong Kong not less than 24 hours before the time appointed for holding the Meeting or adjourned Meeting (as the case may be).
- 7. In the case of joint holders, any one of such joint holders may vote at the Meeting, either personally or by proxy, but if more than one of such joint holders be present at the Meeting personally or by proxy, that one of the said persons whose name stands first on the register of members in respect of the relevant shares shall alone be entitled to vote in respect thereof.
- 8. Any shareholder entitled to attend and vote at the Meeting may appoint (i) if such shareholder is a person referred to in Article 95(b) of the Amended and Restated Memorandum and Articles of Association of the Company, any number of proxies; and (ii) for all other shareholders, up to two proxies to exercise all or any of his/her rights to attend and vote instead of him/her, provided that the proxy is appointed to represent respectively the number of shares held by the shareholder as specified in the relevant instrument of appointment. The proxy need not be a shareholder of the Company but must attend the Meeting in person to represent you.
- 9. Completion and deposit of the form of proxy will not preclude you from attending and voting at the Meeting if you so wish.
- 10. At the Annual General Meeting, the Chairman of the Meeting will put each of the above resolutions to the vote by way of a poll. On a poll, every shareholder who is present in person or by proxy shall have one vote for every share of which he/she is the holder.

#### PERSONAL INFORMATION COLLECTION STATEMENT

"Personal Data" in this statement has the same meaning as "personal data" defined in the Personal Data (Privacy) Ordinance, Cap 486 ("PDPO"), which will include your and your appointed proxy's name and mailing address.

Your supply of Personal Data is on a voluntary basis for the purpose of processing your request for the appointment of a proxy (or proxies), your voting instructions for the Meeting of the Company and your other instructions (the "Purposes"). However, failure to supply your Personal Data may result in us or our third party service providers unable to process your request for the Purposes. We may transfer your Personal Data to our subsidiaries, Principal Registrars, agent, contractor, third party service provider and/or other bodies who provides administrative, computer and other services to us for use in connection with the Purposes and to such parties who are authorised by law to request the information or are otherwise relevant for the Purposes and need to receive the information. Your Personal Data will be retained for such period as may be necessary to fulfil the Purposes and for our verification and record purposes.

You and your appointed proxy have the right to request access to and/or correction of the respective Personal Data in accordance with the provisions of the PDPO. Any such request for access to and/or correction of the Personal Data should be in writing and sent by mail to the Privacy Compliance Officer of Tricor Friendly Limited at Level 22, Hopewell Centre, 183 Queen's Road East, Hong Kong or by email at sinohotels1221-ecom@hk.tricorglobal.com.

www.sino-hotels.com