

## **ROYALE FURNITURE HOLDINGS LIMITED**

(Incorporated in the Cayman Islands with limited liability) Stock code: 1198

> interim report 2017

## **CORPORATE INFORMATION**

### DIRECTORS

### **Executive Directors**

Mr. Tse Kam Pang *(Chairman, Chief Executive Officer)* Mr. Chen Hao Mr. Tse Hok Kan Mr. Chan Wing Kit

#### Independent Non-Executive Directors

Dr. Donald H. Straszheim Mr. Lau Chi Kit Mr. Yue Man Yiu Matthew

#### **AUDIT COMMITTEE**

Mr. Yue Man Yiu Matthew *(Chairman)* Dr. Donald H. Straszheim Mr. Lau Chi Kit

### **REMUNERATION COMMITTEE**

Mr. Lau Chi Kit *(Chairman)* Dr. Donald H. Straszheim Mr. Yue Man Yiu Matthew

### NOMINATION COMMITTEE

Mr. Lau Chi Kit *(Chairman)* Dr. Donald H. Straszheim Mr. Yue Man Yiu Matthew

## **COMPANY SECRETARY**

Mr. Tse Sing Chau

### AUDITOR

Ernst & Young

#### **SOLICITOR**

Jeffrey Mak Law Firm

### **PRINCIPAL BANKERS**

Hang Seng Bank Limited The Hongkong and Shanghai Banking Corporation Limited Bank of Communications Co., Ltd. Hong Kong Branch

## PRINCIPAL SHARE REGISTRAR AND TRANSFER OFFICE

SMP Partners (Cayman) Limited Royal Bank House – 3rd Floor 24 Shedden Road P.O. Box 1586 Grand Cayman, KY1-1110 Cayman Islands

## HONG KONG BRANCH SHARE REGISTRAR AND TRANSFER OFFICE

Tricor Tengis Limited Level 22, Hopewell Centre, 183 Queen's Road East Hong Kong



## **CORPORATE INFORMATION** (Continued)

## **REGISTERED OFFICE**

Century Yard, Cricket Square Hutchins Drive P.O. Box 2681 GT Grand Cayman Cayman Islands British West Indies

## HEAD OFFICE AND PRINCIPAL PLACE OF BUSINESS IN HONG KONG

Room 607, 6/F Tsim Sha Tsui Centre 66 Mody Road Tsim Sha Tsui East Kowloon, Hong Kong

## **STOCK CODE**

1198

## **INVESTOR RELATIONS**

Tel: (852) 2636-6648 Email: info@chitaly.com.hk

## MANAGEMENT DISCUSSION AND ANALYSIS

## **BUSINESS REVIEW**

Notwithstanding that China's economy remained stable during the first half of 2017, conventional consumer sectors, furniture market inclusive, continued to deal with severe challenges. However, with its dedicated efforts in business restructuring and reform and innovation over the past years, the effectiveness of the reform has been gradually unleashed and the Group recorded profit attributable to owners of the parent of HK\$13.1 million for the period under review.

The Group launched several new product lines with higher profit margin during the period under review and they were well-received by the market. Besides, revenue from made-to-order furniture line achieved a higher growth during the period under review and resulted in an increase of 3.1 percentage-point in gross profit margin for the six months ended 30 June 2017.

During the period, the Group ceased all operations of the self-operating stores.

## **Sales and Network Management**

The new franchisee development team and store maintenance team of the Group's sales department functioned well in serving existing franchisees and engaging new ones. Their work also yielded satisfactory results in enhancing shop images, strengthening the operation management and attracting more franchisees.

## **Brand Management**

Ms. Lin Chi Ling, a famous model and movie star in Asia, continued to be the Group's spokesperson.

Following the launch of high-speed rail advertisement project in 2016, the Group continued to put greater effort in brand promotion and has cooperated with CCTV by launching TV commercials on three channels simultaneously, namely CCTV1, CCTV2 and CCTV13.



## FINANCIAL REVIEW

## **Inventory and Prepayments, Deposits and Other Receivables**

During the reporting period, the Group's inventory increased by 15.8% to HK\$256.0 million (31 December 2016: HK\$221.1 million). Such increase was mainly attributable to more product lines that had been launched by the Group.

Prepayments, deposits and other receivables increased by 15.9% to HK\$99.8 million (31 December 2016: HK\$86.2 million). These were mainly due to the advances paid to outsourcing factories for the newly launched product series.

## **Working Capital Challenge**

The Group had net current liabilities of HK\$83.6 million during the reporting period (31 December 2016: HK\$87.9 million). The Group will continue to take initiatives to improve its working capital.

## **PROSPECTS**

The success of turnaround in the year of 2016 has proved that the Group's restructuring of business and organization was a right move. The Group will continue to push forward its reform and aggressively expand business channels on top of its reform measures in prior years. Key measures will include continuous launches of a certain number of highend new product lines on top of the existing lines. Self-accountability for profit and loss will be further implemented in different departments, particularly in business units such as production and sales department to enhance operation efficiency, reduce operating costs and boost profitability. The Group will continue to implement its business strategies with a view to enhancing profitability, as well as sharpening its competitive edges to attain larger market share.

Resources will be continuously allocated to enhance the recognition of its brand "Royal Furniture" in the domestic market.

Furthermore, foreseeing the emerging wave of the whole category one-stop shopping and accommodating the market trend, the Group expects to launch a "Complete Household Solutions" consumer platform shortly to bring consumers a convenient and new shopping experience.

The management is thinking about the location of our current production facility given the rapid urbanization surrounding it.

While the consumer market is expected to remain challenging in the second half of 2017, the Group is cautiously optimistic that further market penetration can be achieved and performance should continue to improve. Along with the additional franchise stores to be gradually opened by the end of 2017, the Group is expecting a fruitful results for shareholders in the coming years.

## DIRECTORS' AND CHIEF EXECUTIVE'S INTERESTS AND SHORT POSITION IN SHARES AND DEBENTURES

As at 30 June 2017, the interests and short positions of the directors of the Company (the "Directors") and chief executive of the Company in the Shares and underlying shares and debentures of the Company or its associated corporations (within the meaning of Part XV of Securities and Futures Ordinance (the "SFO")), as recorded in the register required to be kept by the Company pursuant to Section 352 of the SFO, or as otherwise notified to the Company and The Stock Exchange of Hong Kong Limited (the "Stock Exchange") pursuant to the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code"), were as follows:

## Long positions in shares and underlying shares of the Company:

Name of Directors	Long position/ Short position	Number of Shares	Number of share options <sup>1</sup>	Aggregate percentage of interest as at 30 June 2017 <sup>2</sup>
Tse Kam Pang	Long position	500,792,811 <sup>3</sup>	21,329,000	29.63
Chen Hao	Long position	2,119,3174	18,000,000	1.14
Chan Wing Kit	Long position	1,546,5385	15,000,000	0.94
Donald H. Straszheim	Long position	-	5,263,547	0.30
Lau Chi Kit	Long position	-	5,260,000	0.30
Yue Man Yiu Matthew	Long position	-	5,260,000	0.30

Notes:

- 1. The number of share options refers to the number of underlying Shares covered by the share options granted to them.
- This represents the percentage of aggregate long position in shares and underlying shares to the total issued share capital of the Company as of 1,762,377,017 Shares at 30 June 2017.
- 3. 105,183,769 Shares were held by Mr. Tse Kam Pang personally, 185,840,120 Shares and 209,768,922 Shares were held by Crisana International Inc. and Charming Future Holdings Limited, respectively, which are wholly and beneficially owned by Mr. Tse Kam Pang, who was deemed to be interested in the aggregate of 395,609,042 shares held by these companies.
- 4. These Shares were held by Mr. Chen Hao personally.
- 5. Mr. Chan Wing Kit was interested in 36,538 Shares of the Company of which 1,579 Shares were held by him personally and 34,959 Shares were held by World Partner Development Limited, a company whose entire issued share capital is owned by Mr. Chan Wing Kit. He was also deemed to be interested in 1,510,000 Shares of the Company held by his spouse.

Save as disclosed above, as at 30 June 2017, none of the Directors and the chief executive of the Company had any interest and short position in the Shares, debentures or underlying Shares of the Company and its associated corporation (within the meaning of Part XV of the SFO), as recorded in the register required to be kept under section 352 of the SFO or as otherwise required to be notified to the Company and the Stock Exchange pursuant to Part XV of the SFO or the Model Code.



## SUBSTANTIAL SHAREHOLDERS' AND OTHER PERSONS' INTERESTS IN SHARES

As at 30 June 2017, the following shareholders of the Company (other than the Directors or the chief executive of the Company) had interests or short positions in the Shares or underlying Shares as recorded in the register required to be kept by the Company under section 336 of the SFO:

## Long position:

Name of Shareholders	Capacity and nature of interest	Number of ordinary shares held	Aggregate percentage of interest as at 30 June 2017
Crisana International Inc.	Directly beneficially owned	185,840,120²	10.54
Charming Future Holdings Limited	Directly beneficially owned	209,768,922 <sup>3</sup>	11.90
Great Diamond Developments Limited	Directly beneficially owned	229,340,000 <sup>4</sup>	13.01

Notes:

- 1. This represents the percentage of aggregate long position in Shares and underlying Shares to the total issued share capital of the Company as of 1,762,377,017 Shares at 30 June 2017.
- These 185,840,120 Shares were held by Crisana International Inc., which is wholly and beneficially owned by Mr. Tse Kam Pang, the Chairman of the Company, who is deemed to be interested in these 185,840,120 Shares. In addition, Mr. Tse Kam Pang personally held 51,833,769 Shares.
- 3. These 209,768,922 Shares were directly held by Charming Future Holdings Limited, which is wholly and beneficially owned by Mr. Tse Kam Pang, who is deemed to be interested in the 209,768,922 Shares.
- 4. These 229,340,000 Shares were held by Great Diamond Developments Limited. Great Diamond Developments Limited was incorporated in the British Virgin Islands whose ultimate beneficial owners are Mr. Wong Shu Yui (as to 35%), Ms. Chan Siu Ying (as to 25%), Mr. Wong Kai Kei (as to 20%) and Mr. Wong Yim (as to 20%).

Save as disclosed above, as at 30 June 2017, no other persons or corporations (other than the Directors or the chief executive of the Company) had any interests or short positions in the Shares or the underlying Shares as recorded in the register required to be kept by the Company under Section 336 of the SFO.



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# SUBSTANTIAL SHAREHOLDERS' AND OTHER PERSONS' INTERESTS IN SHARES (Continued)

## **Share Option Scheme**

The Company adopted a share option scheme on 18 May 2012 and it was refreshed on 5 June 2017. Please refer to the circular and the announcements of the Company dated 20 April 2012 and 27 April 2017 respectively for details.

Based on a valuation report done by an independent valuer, the value of the options granted on 22 June 2016 under the Share Option Scheme were HK\$9,110,000 (HK\$0.13 each), of which the Group recognised a share option expense of HK\$4,293,000 during the six months ended 30 June 2017.

At the end of the reporting period, the Company had 122,484,360 share options outstanding under the Scheme. The exercise in full of the remaining share options would, under the present capital structure of the Company, result in the issue of 122,484,360 additional ordinary shares of the Company and additional share capital of HK\$12,248,000 and share premium of HK\$47,752,000 (before issue expenses).

As at the end of the reporting Period, the Company had the following outstanding options:

Date of grant	Exercise price per Share HK\$ (Note)	Exercisable period	Number of options at 1 January 2017 and 30 June 2017 (Note)
20 July 2009	0.410	20 July 2010 to 19 July 2019	7,391,749
7 September 2012	0.730	7 September 2013 to 6 September 2022	4,492,611
2 January 2013	0.790	2 January 2014 to 1 January 2023	19,300,000
2 January 2013	0.790	2 January 2015 to 1 January 2023	19,300,000
17 April 2014	0.372	17 April 2015 to 16 April 2024	3,000,000
22 June 2016	0.320	22 June 2017 to 21 June 2026	69,000,000

Note: Upon completion of the Open Offer, the number of Shares comprised in the options and the exercise price of the options have been adjusted. Please refer to the announcement of the Company dated 9 August 2017 for details.

Save as disclosed above, the Company had no outstanding convertible securities, options, warrants or derivatives in issue.



## LIQUIDITY AND FINANCIAL RESOURCES

The Group maintained cash and cash equivalents amounted to HK\$36.3 million as at 30 June 2017 (31 December 2016: HK\$103.5 million).

As at 30 June 2017, addition to the interest-bearing bank and other borrowings amounted to HK\$313.1 million (31 December 2016: HK\$319.8 million), the Group had loans from a director, non-controlling interests and medium term bonds in a total of HK\$78.8 million (31 December 2016: HK\$65.4 million).

As at 30 June 2017, the current ratio (current assets/current liabilities) was 0.85 times (31 December 2016: 0.85 times) and the net current liabilities amounted to HK\$83.6 million (31 December 2016: HK\$87.9 million).

## **CAPITAL STRUCTURE**

There has been no material change in the capital structure of Group during the Period under review.

## FOREIGN EXCHANGE EXPOSURES

Our Group has foreign currency exposures. Such exposures mainly arise from the balance of assets and liabilities and transactions in currencies other than the respective functional currencies of our Company and its subsidiaries. Currently, the Group does not maintain any hedging policy with respect to these foreign currency exposures.

## **CONTINGENT LIABILITIES**

As at 30 June 2017, the Group did not have any material contingent liabilities (2016: Nil).

## **EMPLOYMENT AND REMUNERATION POLICY**

The total number of employees of the Group as at 30 June 2017 was approximately 2,418 (2016: 2,588). The Group's remuneration policies are in line with local market practices where the Group operates and are normally reviewed on an annual basis. In addition to salary payments, there are other staff benefits including provident fund, medical insurance and performance related bonus. Share options may also be granted to eligible employees and persons of the Group.



## **CODE ON CORPORATE GOVERNANCE PRACTICES**

Save as disclosed below, the Company has complied with all of the applicable code provisions of the Code on Corporate Governance Practices (the "CG Code") as set out in Appendix 14 of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Listing Rules") throughout the Period.

In compliance with Code provision A.2.1 of the CG Code, the roles of chairman and chief executive officer should be separate and should not be performed by the same individual. The division of responsibilities between the chairman and chief executive officer should be clearly established and set out in writing. Nonetheless, the Company has appointed Mr. Tse Kam Pang as both its chairman and chief executive officer, following the departure of the ex-CEO in 2012. The Board believes that vesting the roles of the chairman and the chief executive officer in the same person would allow the Company to be more effective and efficient in developing long-term business strategies and execution of business plans. The Board believes that the balance of power and authority is adequately ensured by the operation of the Board, which comprises experienced and technical individuals with a sufficient number thereof being independent non-executive directors.

## AUDIT COMMITTEE REVIEW

The accounting information given in this interim results for the Period has not been audited but the audit committee of the Company has reviewed the financial results of the Group for the period ended 30 June 2017 and discussed with internal audit executives matters on internal control and financial reports of the Group. The audit committee of the Company has not undertaken external independent audit checks regarding the interim results for the Period.

## MODEL CODE FOR SECURITIES TRANSACTIONS BY DIRECTORS OF LISTED ISSUERS

The Company has adopted for compliance by the directors the code of conduct for dealings in securities of the Company as set out in Appendix 10 of the Listing Rules: Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code").

Having made specific enquiry to all the directors of the Company, the directors confirmed that they had complied with the Model Code for the period ended 30 June 2017.

## PURCHASE, REDEMPTION OR SALE OF LISTED SECURITIES OF THE COMPANY

Neither the Company nor any of its subsidiaries had purchased, sold or redeemed any of the Company's securities for the period ended 30 June 2017.

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The board of Directors (the "Board") announces the unaudited condensed consolidated results of the Group for the six months ended 30 June 2017 together with the comparative figures for the corresponding period in 2016. The interim results had been reviewed by the audit committee of the Company and approved by the Board.

## **CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS**

For the six months ended 30 June 2017

	Six months ended 30 Jun			
		2017	2016	
	Notes	HK\$'000	HK\$'000	
		(Unaudited)	(Unaudited)	
REVENUE	4	384,567	363,042	
Cost of sales		(254,671)	(251,726)	
Gross profit		129,896	111,316	
Other income and gains	4	12,746	8,774	
Selling and distribution expenses		(69,334)	(54,342)	
Administrative expenses		(47,491)	(45,785)	
Finance costs	6	(11,970)	(8,392)	
Share of losses of associates		_	(270)	
PROFIT BEFORE TAX	5	13,847	11,301	
Income tax expenses	7	-	(974)	
PROFIT FOR THE PERIOD		13,847	10,327	



## **CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS**

(Continued)

For the six months ended 30 June 2017

		nded 30 June		
		2017	2016	
	Notes	HK\$'000	HK\$'000	
		(Unaudited)	(Unaudited)	
ATTRIBUTABLE TO:				
OWNERS OF THE PARENT		13,103	10,794	
NON-CONTROLLING INTERESTS		744	(467)	
		13,847	10,327	
EARNINGS PER SHARE ATTRIBUTABLE TO ORDINARY EQUITY HOLDERS OF THE PARENT	9			
Basic		HK\$0.74 cents	HK\$0.61 cents	
Diluted		HK\$0.73 cents	HK\$0.61 cents	

Details of the dividends payable and proposed for the Period are disclosed in note 8 to the condensed consolidated interim financial statements of the Period.



## CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

For the six months ended 30 June 2017

Six months ended 30 June		
2017	2016	
HK\$'000	HK\$'000	
(Unaudited)	(Unaudited)	
13,847	10,327	
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28,411	(25,764)	
42,258	(15,437)	
	<i></i>	
-	(13,487)	
3,012	(1,950)	
42,258	(15,437)	
	2017 HK\$'000 (Unaudited) 13,847 28,411 42,258 39,246 3,012	



## **CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION**

At 30 June 2017

	Notes	30 June 2017 HK\$'000 (Unaudited)	31 December 2016 HK\$'000 (Audited)
NON-CURRENT ASSETS Property, plant and equipment Investment properties Prepaid land lease payments Goodwill Intangible assets		1,007,006 398,483 75,239 67,730 2,285	1,006,092 398,483 74,036 67,730 2,478
Total non-current assets		1,550,743	1,548,819
CURRENT ASSETS Inventories Trade receivables Available-for-sale investment Pledged deposits Prepayments, deposits and other receivables Cash and cash equivalents	10	256,021 46,008 3,314 40,964 99,828 36,298	221,099 34,465 3,215 39,737 86,158 103,516
Total current assets		482,433	488,190
CURRENT LIABILITIES Trade payables Other payables and accruals Interest-bearing bank and other borrowings Tax payable	11	88,770 97,610 276,634 103,039	107,450 137,502 228,132 103,039
Total current liabilities		566,053	576,123
NET CURRENT LIABILITIES		(83,620)	(87,933)
TOTAL ASSETS LESS CURRENT LIABILITIES		1,467,123	1,460,886



## **CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION** (Continued)

At 30 June 2017

	Notes	30 June 2017 HK\$'000 (Unaudited)	31 December 2016 HK\$'000 (Audited)
TOTAL ASSETS LESS CURRENT LIABILITIES		1,467,123	1,460,886
NON-CURRENT LIABILITIES			
	10	07.445	15 000
Medium term bonds	12	27,115	15,833
Interest-bearing bank and other borrowings Loan from non-controlling interests		36,438 39,727	91,709 37,565
Loan from a director		12,000	12,000
Deferred tax liabilities		56,371	56,371
Deferred government grant		50,462	48,949
Total non-current liabilities		222,113	262,427
Net assets		1,245,010	1,198,459
EQUITY			
Equity attributable to owners of			
the parent			
Share capital		176,238	176,238
Reserves		992,368	948,829
		1,168,606	1,125,067
Non-controlling interests		76,404	73,392
Total equity		1,245,010	1,198,459



## **CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY**

For the six months ended 30 June 2017

	Attributable to owners of the Company										
	Share capital HK\$'000	Share premium account HK\$'000	Share option reserve HKS'000	Asset valuation reserve HK\$'000	Available- for-sale investment revaluation reserve HK\$'000	Statutory reserve HK\$'000	Exchange fluctuation reserve HK\$'000	Accumulated losses HK\$'000	Total HK\$'000	Non- controlling interests HK\$'000	Total equity HK\$'000
At 1 January 2016 (audited) Profit for the period Other comprehensive loss for the period: Exchange differences related to foreign operations	176,238 - -	889,494 -	14,070 -	90,537	421	8,237	117,550 - (24,281)	(190,736) 10,794 _	1,105,811 10,794 (24,281)	67,528 (467) (1,483)	1,173,339 10,327 (25,764)
Total comprehensive loss for the period Equity settled share option expense	-	-	- 225	-	-	-	(24,281)		(13,487) 225	(1,950)	(15,437) 225
At 30 June 2016 (unaudited)	176,238	889,494	14,295	90,537	421	8,237	93,269	(179,942)	1,092,549	65,578	1,158,127
At 1 January 2017 (audited) Profit for the period Other comprehensive income for the period: Exchange differences related to foreign operations	176,238 - -	889,494 - -	18,887 - -	142,239 - -	-	8,535 - -	32,045 - 26,143	(142,371) 13,103 -	1,125,067 13,103 26,143	73,392 744 2,268	1,198,459 13,847 28,411
Total comprehensive income for the period Equity settled share option expense	-	-	- 4,293		-	-	26,143	13,103	39,246 4,293	3,012	42,258 4,293
At 30 June 2017 (unaudited)	176,238	889,494*	23,180*	142,239*	-	8,535*	58,188*	(129,268)*	1,168,606	76,404	1,245,010

\* These reserve accounts comprise the consolidated reserves of HK\$992,368,000 (31 December 2016: HK\$948,829,000) in the condensed consolidated statement of financial position.



## **CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS**

For the six months ended 30 June 2017

	2017 HK\$'000 (Unaudited)	2016 HK\$'000 (Unaudited)
Net cash flow (used in)/from operating activities	(50,858)	2,761
Net cash flow used in investing activities	(3,222)	(28,295)
Net cash flow (used in)/from financing activities	(16,339)	31,761
NET (DECREASE)/INCREASE IN CASH AND CASH EQUIVALENTS	(70,419)	6,227
Cash and cash equivalents at beginning of period	103,516	89,831
Effect of foreign exchange rate changes, net	3,201	27
CASH AND CASH EQUIVALENTS AT END OF PERIOD	36,298	96,085
ANALYSIS OF BALANCES OF CASH AND CASH EQUIVALENTS Cash and bank balances	36,298	96,085

## **NOTES TO FINANCIAL STATEMENTS**

At 30 June 2017

#### 1. BASIS OF PREPARATION

The condensed consolidated interim financial statements for the six months ended 30 June 2017 have been prepared in accordance with Hong Kong Accounting Standard ("HKAS") 34 Interim Financial Reporting issued by the Hong Kong Institute of Certified Public Accountants.

The condensed consolidated interim financial statements for the Period do not include all the information and disclosures required in the annual financial statements, and should be read in conjunction with the Group's annual financial statements for the year ended 31 December 2016.

The Group recorded a consolidated net profit of HK\$13,847,000 (six months ended 30 June 2016: HK\$10,327,000) for the six months ended 30 June 2017 and as at 30 June 2017, the Group recorded net current liabilities of HK\$83,620,000 (31 December 2016: HK\$87,933,000). In view of these circumstances, the directors of the Company have given consideration to the future liquidity, future performance of the Group, the existing banking facilities and other available sources of finance in assessing whether the Group will have sufficient cash flows to continue as a going concern. Based on the management estimation of the future cash flows in the foreseeable future to enable it to continue its operations and meet its liabilities as and when they fall due. The directors of the Company therefore are of the opinion that it is appropriate to adopt the going concern basis in preparing the consolidated financial statements.

#### 2. ACCOUNTING POLICIES

The accounting policies adopted in the preparation of the interim condensed consolidated financial statements for the Period are consistent with those followed in the preparation of the Group's annual consolidated financial statements for the year ended 31 December 2016, except for the adoption of new standards and interpretations effective as of 1 January 2017. The adoption of the new standards and interpretations has had no material effect on these interim condensed consolidated financial statements for the Period. The Group has not early adopted any other standard, interpretation or amendment that has been issued but is not yet effective.



#### 3. OPERATING SEGMENT INFORMATION

The Group is principally engaged in the manufacture and sale of home furniture. All of the Group's products are of a similar nature and subject to similar risk and returns. Accordingly, the Group's operating activities are attributable to a single operating segment.

#### Information about a major customer

None of the Group's sales to a single customer amounted to 10% or more of the Group's revenue during the Period (six months ended 30 June 2016: Nil).

#### 4. REVENUE, OTHER INCOME AND GAINS

Revenue, which is also the Group's turnover, represents the net invoiced value of goods sold, after allowances for returns and trade discounts.

An analysis of the Group's revenue, other income and gains is as follows:

	Six months ended 30 June		
	2017	2016	
	HK\$'000	HK\$'000	
	(Unaudited)	(Unaudited)	
Revenue			
Sales of goods	384,567	363,042	
Other income and gains			
Bank interest income	15	26	
Rental income	9,807	2,015	
Sales of scraps	552	1,410	
Others	2,372	5,323	
	12,746	8,774	
	397,313	371,816	

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### 5. PROFIT BEFORE TAX

The Group's profit before tax is arrived at after charging:

Six months ended 30 June		
2017	2016	
HK\$'000	HK\$'000	
(Unaudited)	(Unaudited)	
254,671	251,726	
30,175	36,410	
271	210	
4,309	7,607	
	2017 HK\$'000 (Unaudited) 254,671 30,175 271	

#### 6. FINANCE COSTS

#### Six months ended 30 June

	2017	2016
	HK\$'000	HK\$'000
	(Unaudited)	(Unaudited)
Interest on medium term bonds	1,032	96
Interest on bank and other borrowings	9,717	7,149
Interest on loan from non-controlling interests	1,221	1,147
	11,970	8,392



#### 7. INCOME TAX

Hong Kong profits tax has not been provided as the Group did not generate any assessable profits in Hong Kong during the Period. Taxes on profits assessable elsewhere have been calculated at the rates of tax prevailing in the jurisdictions in which the Group operates, based on existing legislation, interpretations and practices in respect thereof.

#### Six months ended 30 June

	2017 HK\$'000 (Unaudited)	2016 HK\$'000 (Unaudited)
Current – PRC corporate income tax	_	974
Total tax charge for the period	_	974

Under Decree – Law no. 58/99/M, companies in Macau incorporated under that Decree – Law (referred to as the "58/99/M Companies") are exempted from Macau complementary tax (Macau income tax) as long as they do not sell their products to a Macau resident company. Sino Full Macao Commercial Offshore Limited, a subsidiary of the Group, is qualified as a 58/99/M company.

#### 8. DIVIDENDS

The directors of the Company has resolved not to declare an interim dividend for the six months ended 30 June 2017 (six months ended 30 June 2016: Nil).

#### 9. EARNINGS PER SHARE ATTRIBUTABLE TO ORDINARY EQUITY HOLDERS OF THE PARENT

The calculation of basic earnings per share amounts is based on the profit for the Period attributable to ordinary equity holders of the parent, and the weighted average number of ordinary shares of 1,762,377,017 (six months ended 30 June 2016: 1,762,377,017) in issue during the Period.

The calculation of the diluted earnings per share amounts is based on the profit for the Period attributable to ordinary equity holders of the parent. The weighted average number of ordinary shares used in the calculation is the number of ordinary shares in issue during the Period, as used in the basic earnings per share calculation, and the weighted average number of ordinary shares assumed to have been issued at no consideration on the deemed exercise of all dilutive potential ordinary shares into ordinary shares.



## 9. EARNINGS PER SHARE ATTRIBUTABLE TO ORDINARY EQUITY HOLDERS OF THE PARENT *(Continued)*

The calculations of basic and diluted earnings per share are based on:

	Six months e	Six months ended 30 June	
	2017	2016	
	HK\$'000	HK\$'000	
	(Unaudited)	(Unaudited)	
Earnings			
Profit attributable to ordinary equity holders of			
the parents, used in the basic and			
diluted earnings per share calculations	13,103	10,794	

	Number of shares Six months ended 30 June	
	2017 (Unaudited)	2016 (Unaudited)
Shares Weighted average number of ordinary shares in issue during the period used in the basic and diluted earnings per share calculation	1,762,377,017	1,762,377,017
Effect of dilution-weighted average number of ordinary shares: Share options	26,621,896	_



#### 10. TRADE RECEIVABLES

The Group's trading terms with its customers are mainly on credit, except for new customers, where payment in advance is normally required. The credit period is generally for a period of 30 to 90 days. Each customer has a maximum credit limit. The Group seeks to maintain strict control over its outstanding receivables. Overdue balances are reviewed regularly by senior management. In view of the aforementioned and the fact that the Group's trade receivables relate to a large number of diversified customers, there is no significant concentration of credit risk. Trade receivables are non interest bearing.

An aged analysis of the trade receivables as at the end of the reporting Period, based on the invoice date, and net of provisions, is as follows:

	30 June	31 December
	2017	2016
	HK\$'000	HK\$'000
	(Unaudited)	(Audited)
Within 1 month	41,308	28,490
1 to 3 months	1,252	446
3 to 6 months	261	5,473
over 6 months	3,187	56
	46,008	34,465

#### 11. TRADE PAYABLES

An aged analysis of the trade payables as at the end of the reporting Period, based on invoice date, is as follows:

	30 June 2017 HK\$'000 (Unaudited)	31 December 2016 HK\$'000 (Audited)
Within 1 month	83,491	60,598
1 to 3 months	2,684	28,336
3 to 6 months	469	13,807
6 to 12 months	802	2,026
More than 1 year	1,324	2,683
	88,770	107,450

#### 12. MEDIUM TERM BONDS

On 5 February 2016, the Company established a medium term bonds programme with a nominal value of HK\$10,000,000 each. As at 30 June 2017, the Company has issued the medium term bonds (the "Bonds") with principal amount in aggregate of HK\$700,000,000. The Bonds are non-callable until 5 February 2025 and non-puttable until 5 February 2020. Interest on the outstanding bonds will be payable annually in arrears at the interest rate of 0.1% per annum first payable on 5 February 2018 and last payable on 5 February 2063 and will mature on 5 February 2064. The Bonds were amortised at the effective interest method by applying the effective interest rate ranging from 8.01% to 8.86% per annum.

The fair value of the medium term bonds was estimated at the issuance date by discounting the expected future cash flows using an equivalent market interest rate for a similar bond taking into consideration the Group's own credit and liquidity risk.

The medium term bonds recognised in the statement of financial position were calculated as follows:

	30 June 2017 HK\$'000 (Unaudited)	31 December 2016 HK\$'000 (Audited)
Carrying amount at 1 January Additions Accrued Interest expenses Interest payable	15,833 10,950 1,032 (700)	- 15,290 543 -
Carrying amount	27,115	15,833

#### 13. SHARE OPTION SCHEME

According to the scheme limit of the 2012 Scheme as refreshed on the annual general meeting of the Company held on 5 June 2017, the Company may further grant 176,237,701 (31 December 2016: 70,377,701) share options, representing approximately 10% (31 December 2016: 3.99%) of the issued share capital of the Company as at 30 June 2017.



#### 14. COMMITMENTS

30 June	31 December
2017	2016
HK\$'000	HK\$'000
(Unaudited)	(Audited)
10,000	10,000
	2017 HK\$'000 (Unaudited)

The Group had the following capital commitments at the end of the reporting Period:

At the end of the reporting Period, neither the Group nor the Company had any significant contingent liabilities.

#### 15. EVENTS AFTER THE REPORTING PERIOD

Subsequent to the Period ended, 6,000,000 ordinary shares were issued as a result of the exercise of share option by an option holder. In addition, the Company has further issued 221,047,127 ordinary shares upon the completion of the open offer on 10 August 2017. After the above transactions, the issued share capital of the Company was enlarged to 1,989,424,144 shares.

By Order of the Board **Tse Kam Pang** *Chairman and Chief Executive Officer* 

Hong Kong, 21 August 2017