

## 佳 華 百 貨 控 股 有 限 公 司 JIAHUA STORES HOLDINGS LIMITED

(incorporated in the Cayman Islands with limited liability) (於開曼群島註冊成立的有限公司)

(Stock Code 股份代號: 00602)





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## **Corporate Information**

### 公司資料

#### STOCK CODE

00602

#### REGISTERED OFFICE

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P.O. Box 2681
Grand Cayman KY1-1111
Cayman Islands

# HEAD OFFICE AND PRINCIPAL PLACE OF BUSINESS IN HONG KONG

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# HEAD OFFICE AND PRINCIPAL PLACE OF BUSINESS IN THE PRC

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#### **COMPANY'S WEBSITE**

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#### **AUDITOR**

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#### **AUTHORISED REPRESENTATIVES**

Mr. Zhuang Lu Kun Mr. Ho Yuet Lee, Leo

## 股份代號

00602

#### 註冊辦事處

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#### 香港總辦事處及 主要營業地點

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## 中國總辦事處及主要營業地點

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#### 公司網站

www.szbjh.com

#### 核數師

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#### 授權代表

莊陸坤先生 何悦利先生

### **Corporate Information**

#### 公司資料



#### LEGAL ADVISERS TO THE COMPANY

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#### As to Cayman Islands law

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#### As to PRC law

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## PRINCIPAL SHARE REGISTRAR AND TRANSFER OFFICE

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#### BRANCH SHARE REGISTRAR AND TRANSFER OFFICE IN HONG KONG

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#### 公司法律顧問

#### 香港法律

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#### 開曼群島法律

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#### 中國法律

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#### 主要股份過戶登記處

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#### 香港股份過戶登記分處

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## **Chairman's Statement**

### 董事長報告

Dear Shareholders.

The consumption level has been increased recently, which raises the customers' requirement on consumable goods. With the development of electronic commerce, it brought about shopping convenience and consumption savings to customers. Customers' requirement has been getting complicated after the experience from online shopping order and offline spending experience. With the emergence of the New Retail Era, retail operators find it the only way to enhance shopping experience to satisfy customers. Renovation of retail outlets, addition of supporting and accessory facilities, upgrade of commodity and sales brand mix, and the introduction of high-end spending model etc. will be the main tasks retail operators could do. Together with online/offline resources, the spending enhancement may be a competitive edge and competitive power of retailers.

Internet technology brought about living convenience to people, it also open the mindset of retailers and consumers. New technologies, including artificial intelligence, iris recognition, face recognition etc., have been stepping out from laboratory to commercial world. Cashier-free smart convenience store has been underway to the market. With the advancement of technology and internet, retail industry will focus on spending experience and sales optimization logic, broadening the scope of market.

In the first half of 2017, Guangdong social consumable goods was growing stably by enlarging size in both city and rural area, and the persisting improvements in business, commodity and consumption structure. Up to date, the Guangdong economy has resumed to normal which made the economic condition more stable. The retail industry in Shenzhen was smooth. The mass outbreak of shopping malls was more apparent. There was phenomenon of multiple shopping malls in one district. Accordingly, seven large shopping malls have commenced business in the first half year in Shenzhen covering both traditional commercial circle and outer part of city. Baoan, Longgang and Pingshan etc have been the hot spot for shopping mall.

#### 尊敬的各位股東:

隨著近年來消費水平的提高,人們 對於消費升級的要求也越來越高。 電子商務自發展以來,在給人們生 活帶來便利的同時,也為消費者 省回不少購物支出。在同時體驗了 線上購物的觸感和線下體驗的便捷 後,消費者們的要求越趨複雜。在 "新零售時代"的出現下,零售市 場的經營者唯一能刺激消費者的就 是消費體驗的提升。商場內外觀改 造,增加體驗性配套設施,提高商 品及品牌架構,以至引入高端消費 模式,商家在銷售邏輯的架構、消 費體驗改造不斷下功夫,利用好當 前線上線下的資源,讓消費升級成 為自身的優勢與競爭力。

互聯網科技的發展讓人們看到了科 技給生活帶來的好處,也讓商家和 消費者對於利用科技技術持開放的 態度。人工智能、虹膜識別、面部 識別等科技從實驗室走向了商用, 無人便利店已開始在實驗階段,在 科技與移動互聯網相互的推動下, 零售業在未來提升消費體驗和優化 銷售邏輯上,將有更多的資源,接 觸到更廣闊的市場。

2017年上半年,廣東省社會消費 品零售額繼續保持平穩增長,消費 規模進一步擴大,城鄉市場實現健 康增長,消費品市場業態結構、商 品結構繼續優化,消費結構不斷升 級。今年以來,廣東經濟回暖跡象 明顯,經濟介穩態勢更加牢固。深 圳零售業亦處於平穩狀況,購物中 心呈現突飛猛進發展之勢。"一城多 中心"的格局現象較為明顯。上半 年深圳主要有7個大型新開業的購 物中心,傳統中心商圈以及新興的 關外綜合體都有所覆蓋。寶安、龍 崗、坪山等地區成為購物中心爭相 佈局的熱點區域。

#### **Chairman's Statement**

#### 董事長報告



The Group maintained the stable performance as last year by making continuous renovation and improvement in our stores to give customers a fresh look. In the meantime, we have broadened our investment scope to derive more investment income. The Group will further consolidate our resources to achieve our strategy "consolidating growth vitality, reaching new horizons". By these, we hope to increase our competitive strength to overcome the new challenge from new operating environment and competitors and to get potential gains from the changing retailing industry.

#### INDUSTRY OVERVIEW

In the first half of the year, domestic retailing industry was growing steady. Except for the structural changes, residential household income was increasing with the economic growth. Spending pattern has been upgraded. Consumable goods market has been expanding which became the major dynamic for economic growth. From an international standpoint, U.S.A. was getting out from economic depression in 2016 and domestic consumption power was maintained at an acceptable level. European economy was slowly recovered, but helped improving the labour force market, and the European Central Bank kept the easing policy under the current inflation level. The improvement in future prospect of corporation in Japan has increased the corporate spending, and the Japan Central Bank will uphold the existing monetary easing policy. The global economy was under positive atmosphere.

Internally, the consumable goods market was growing steadily to lead the economy. Spending expenditure was still occupying the first place among the three forces of economic growth. Online sales was surging, traditional retail industry was recovering. Convenience stores and community shopping mall were developing into its golden era. With successive changes in business type in traditional retail industry, consumption goods pattern has been upgraded. With appearance of servicing retailing market, travelling, entertainment and leisure spending markets were developing rapidly. Travelling became a necessary need for nowadays families and a giant demand.

#### 行業概覽

上半年,國內零售業保持穩中向好 發展勢態,除提供結構性改革,居 民收入與經濟同步增長,消費結構 加快升級,消費品市場規模進一步 擴大,消費繼續發揮經濟增長主要 動力的作用。從國際環境來看,美 國經濟走出了2016年的低迷氣氛, 民間消費維持水準以上的力道,呈 現顯著的復蘇。歐洲經濟復蘇雖然 緩慢,對改善勞動市場有幫助,歐 元區的通貨膨脹水準給予歐洲央行 繼續寬鬆的條件。日本企業對當前 景氣看法持續好轉,企業投資意願 也同步提高,日本央行將維持目前 貨幣寬鬆的做法。環球經濟情況彌 漫正面氣氛。

#### Chairman's Statement 董事長報告

According to the statistics released by the National Bureau of Statistics of China, GDP on the Mainland amounted to RMB38.100 billion in the first half of 2017, representing a 6.9% increase over the same period last year.

根據國家統計總局資料:2017年上 半年國內生產總值達人民幣38.1萬 億元,比去年同期增長6.9%。

In the first half of the year, total retail sales of social consumer goods was RMB17.200 billion, representing a year-on-year (YOY) growth of 10.4%. Among them, retail sales of consumer goods of the "overthe-threshold" enterprises grew by 8.7% on a YOY basis to approximately RMB7,700 billion. Based on the geographical locations of the operating units, retail sales of urban consumer goods rose by 10.1% to approximately RMB14.800 billion YOY, whereas retail sales of rural consumer goods increased by 12.3% to approximately RMB2,400 billion YOY. By consumption pattern, food and beverage revenue went up 11.2% to approximately RMB1,800 billion YOY, whereas retail sales of commodities went up 10.3% to approximately RMB15.400 billion YOY. In terms of retail sales of commodities, retail sales of commodities among "over-the-threshold" enterprises amounted to approximately RMB7,200 billion, representing an increase of 8.8%. In the first half, total domestic online retail sales amounted to RMB3,100 billion, representing a YOY growth of 33.4%. Among them, the commodity goods online retail sales grew by 28.6% on a YOY basis to approximately RMB2.400 billion, accounting for 13.8% of the total retail sales of social consumer goods, a 2.2% up compared with last year.

上半年,社會消費品零售總額約 人民幣17.2萬億元,同比增長 10.4%。其中,限額以上企業消費 品零售額約人民幣7.7萬億元,同比 增長8.7%。按經營單位所在地分, 城鎮消費品零售額約人民幣14.8 萬億元,同比增長10.1%;鄉村消 費品零售額約人民幣2.4萬億元, 增長12.3%。按消費形態分,餐飲 收入約人民幣1.8萬億元,同比增 長11.2%;商品零售約人民幣15.4 萬億元,增長10.3%。在商品零售 中,限額以上企業商品零售額約人 民幣7.2萬億元,增長8.8%。 上半 年,全國網上零售額3.1萬億元,同 比增長33.4%。其中,實物商品網 **卜零售額2.4萬億元,增長28.6%**, 佔社會消費品零售總額的比重為 13.8%,同比提高2.2個百分點。

Overall, China has been running stably by putting forward structural tuning and changes in development mode, and has obtained advancement in protection and improvement in people's livelihood. The target of "growth with stability" has been achieved. According to slogan "To consolidate the stable situation to produce a better condition", the next half year will be a promising period.

總體來說,中國在上半年平穩運行 中推進了結構調整和發展方式的轉 變,並在保障和改善民生方面取得 了積極進展,經濟在平穩發展中實 現了穩中有進的目標。按照「穩的格 局更加鞏固,好的態勢更加明顯 | 的 要求,抓緊機遇,於下半年有所作 為。

#### Chairman's Statement 董事長報告



The Group will continue to make use of its core advantages. From the traditional retail aspect, we will endeavour to extend the reach of our development into neighborhood areas as we have a base in Shenzhen, in an effort to retain and broaden our share in the retail market. For other investment area, the Group will continuously find suitable investment opportunities, and extend the Group's exposure in other retail industry sectors to increase the sales variety.

It is my great pleasure to report to you that building on a wide array of 11 large-sized outlets (one being sub-leasing properties) of the Group covering an area of approximately 150,000 sq.m as at 30 June 2017, the Group has sustained a stable performance as last year with increase in operating profit. Total revenue of the Group for the period down by 7.3% from approximately RMB374.0 million during the first half of 2016 to approximately RMB346.8 million in 2017. In contrast, net profit attributable to shareholders slightly down by 2.7% from approximately RMB24.9 million in the first half of 2016 to approximately RMB24.2 million for the six months ended 30 June 2017.

#### DIVIDENDS

The Board believes that, backed with its sound financial position and cash flows, the Group will be able to finance the investments for its ongoing development. The Group will strive to offer a reasonable dividend distribution as a recognition to the shareholders of the Company (the "Shareholders") for their support to the Group.

#### 股息

董事會相信穩健的財務狀況及現金 流量將可有利支持集團持續發展所 需的投資。本集團將竭力提供合理 的派息作回報,以回饋本公司股東 (「股東」)對本集團的支持。

#### Chairman's Statement 董事長報告

#### **FUTURE PROSPECT**

Facing the current market challenge, the Group will continue to operate traditional retail stores as our base. By increasing the customer headcount to boost sales and to control our costs, we hope to over perform the annual budget target. With the spirit of reformation and innovation to consolidate the existing stores, we are working hard to enhance our stores by optimizing sales mix and uplifting the brand name level. This will create a customer centered lifestyle shopping experience. New sales mode including beverage+parenthood+leisure+retail, or focusing on baby and mother care etc. The Group will create operational uniqueness by the resources and ability of beverage department. The Group will also make use of the online application and retail stores combined advantage to develop the online and offline operation model, to explore and develop market demand, and to upgrade customer shopping experience.

Our Group is well-prepared to meet potential difficulties and challenges ahead. Riding on our edges and resources within the industry, we will cautiously move ahead. I strongly believe that the Group is prepared to make use of our competitive advantage to grasp every opportunity exist in the retail industry.

#### APPRECIATION

Finally, on behalf of the Board, I would like to take this opportunity to express my sincere appreciation to the shareholders, suppliers, customers and business partners for their long-term support, and thank all staff for their dedication and contribution to the Group.

Zhuang Lu Kun Chairman

Shenzhen, the PRC 30 August 2017

#### 未來展望

面對當前市場的考驗,集團將繼續 以營運為中心,以提高客流為目 標,提升銷售,開源節流,力爭超 額完成年度業績目標。秉著變革與 創新,不進則退的精神,鞏固現有 老店,優化商品結構,升級品牌, 加大以消費者為中心場景及體驗式 行銷,努力創建以消費者為中心的 零售形式。集團將也將不斷探索新 的商業模式,如餐飲+親子+樂園+ 零售,或者圍繞親子母嬰用品的運 營模式,借力公司餐飲資源和運營 能力,打造企業經營特色,樹立百 佳華的競爭優勢。而集團也將充分 利用自主的線上應用程式和實體優 勢,整合線上與線下資源,發揮運 營、市場產品需求與研發,充分利 用移動互聯網工具,促進線下實體 店的銷售,提高顧客的體驗度。

本集團的團隊已做好一切準備,以 面對一切困難。充分利用本集團在 行業中的優勢與資源,穩紮走好每 一步。本人相信,集天時地利人和 的我們,會在百貨零售業中爭取每 一個發展機會。

#### 致謝

本人謹代表董事會向廣大股東、供 應商、客戶以及合作夥伴,對本集 團長期以來的支持,以及本集團上 下全體同仁一直以來的貢獻,致以 衷心的感謝。

董事長 莊陸坤

中國,深圳 二零一十年八月三十日

管理層討論及分析





#### **BUSINESS REVIEW**

For the six months ended 30 June 2017, the Group recorded revenue of approximately RMB346.8 million, representing a year-on-year (YOY) decrease of approximately 7.3%. Gross profit amounted to approximately RMB44.8 million, representing an YOY increase of approximately 14.9%; while operating profit was approximately RMB34.3 million, representing an YOY increase of approximately 4.3%. Profit attributable to owners of the Company was approximately RMB24.2 million, representing a YOY decrease of 2.7%. There were 11 stores during the period. The drop in operating businesses was attributable to overall weak economic condition, fierce attack from the online retail business, long negotiation time for renewal of lease agreement with landlord, and enhancement of supplier profile etc. But with the addition of new side businesses, conversion of selfoperated to supplier-operated fresh counters, and the commencement of business of brand named restaurant and kiosks, the drop in sales of goods has been partly offset. Sales of goods decreased by

#### 業務回顧

集團截至二零一七年六月三十日止 六個月,收入約為人民幣3億4.680 萬元,同比下降約7.3%;毛利額 約為人民幣4,480萬元,同比上升 約14.9%;經營溢利約為人民幣 3.430萬元,同比上升約4.3%;母 公司權益持有人應佔溢利約為人民 幣2,420萬元,同比下降約2.7%。 期內之分店數目11家。集團營業務 部份下降的主要原因為整體地區經 濟環境依然偏弱,零售網購電商業 務之衝擊,與業主談判租賃合同續 約之時間太久,以及供應商優化調 整等因素影響。但增加商場配套業 務,部份新鮮銷售改供應商經營, 以及品牌餐廳及茶店陸續開業,抵 銷了部份商品銷售之跌幅。商品銷 售減少約人民幣3,360萬元,專櫃 佣金及租金收入分別增加約人民幣 20萬元及約人民幣140萬元,投資 物業收入增加約人民幣100萬元,

管理層討論及分析



approximately RMB33.6 million, commissions and rental income from concessionaire, increased by approximately RMB0.2 million and RMB1.4 million respectively, rental income from investment properties increased by approximately RMB1.0 million, sales of food and catering increased by approximately RMB4.2 million and interest income from factoring services decreased by approximately RMB0.4 million. During the period, the Group has adopted positive operating strategy with value-added service in retail stores. Besides, we continuously searched for other potential profit opportunities and planned for the expansion of store network.

Recapping on the first half of 2017, the Group has the following operation highlights.

銷售食物及餐飲收入增加約人民幣 420萬元,及來自保理服務之利息 收入減少約人民幣40萬元。於期 內,集團繼續採取積極穩健的經營 策略,對實體零售作增值服務,另 亦對其他投資項目找尋及發展具利 潤機會, 並開始計畫來年之分店網 路及購物中心拓展之籌備工作。

回顧2017年之上半年,集團於營運 方面作出了以下重大亮點。



Prepare the shopping mall in Bantian, Shenzhen to cater for the new generation shopping mode The Group has come to a final stage to prepare for the inauguration of the first shopping mall of the Group at Shenzhen Bantian Linghui Plaza. During the period, various in-depth research of the newly opened shopping mall has been carried out to identify the future development, inject new retail concept and technique, position the supermarket, and the advance brand name sale mix. The shopping mall will embody a large screen cinema, elite supermarket, timeline brand name, global gourmet, parenthood education and fitness centre etc. The Group is organizing staff recruitment, member registration, arcade promotion, opening ceremony and communication application set up etc. The shopping mall is planned to commence on the last quarter of the year, and it will provide another revenue source and sales channel to the Group.

Consolidate Enterprise Resource Planning (ERP) to implement an integration system network

To overcome the multi-operation of various operating system and the start-up of the first shopping mall, the Group has implemented an integration system encompassing an ERP, front end point-of-sales and mobile cashier. This system merged various business activities together. In addition, Baijiahua online application possessed several functions, including "cross border purchase", "community supermarket" selling perishable and livelihood goods, mobile auto payment, electronic shopping card and membership card etc. Providing online and offline shopping experience to customers.

籌備深圳坂田購物中心,迎合 新一代零售趨勢

作為本集團第一家購物中心的深圳 坂田領匯廣場正在積極籌備中。期 內,集團對國內多家購物中心展開 調研,結合行業未來的發展趨勢, 深入學習新零售概念和技術,明確 購物中心連同自營超市的規劃和定 位,優化品牌結構和品牌檔次。深 圳坂田購物中心彙集巨幕電影院、 精品超市、時間品牌、國際美食、 親子教育、體育健身等多功能的商 業組合。現正積極進行員工招聘, 會員招募,商場推廣,開幕籌備, 推廣程式對接等工作。工程裝修將 如期竣工,預計於本年尾季按期營 業。相信購物中心的正式運營,對 集團的業績和規模擴大,以及品牌 宣傳的提升都將帶來很大的幫助。

整合企業資源計畫,實現一體 化系統

為了改善集團原來多個作業系統同 時並行的狀態,以及配合購物中心 業態的需要,集團於期內正式上線 了一套包含超市、百貨、購物中心 企業資源計劃(ERP),前台銷售時點 資訊系統(POS)和移動收銀的一體 化系統,實現多業態ERP系統的融 合; 百佳華線上應用套裝程式含多 個功能,由跨境購、百佳華到家、 手機自助買單、電子E卡、以及會 員卡等,全面開展線上線下的融 合,應用體驗工具和全管道運營。

Commence Hello Kitty theme restaurants and kiosks to attract on the new consumption generation

The sales turnover of the Hello Kitty theme restaurant (Secret Path) and kiosks (Bubble) which were open last year has gradually increased. During the period. the Group has visited onsite the theme restaurant and backup office in Taiwan. Through exchange of business workflow, the Group has gained more knowledge from its counterpart. In the second half vear, the Group planned to commence three more restaurants located at Shenzhen Bantian Linghui Plaza, Shenzhen One central city, and Shenzhen Longgang Vanke Longcheng Plaza, ranging from 350 to 500 square metres. Besides, the Group has planned to open a tea and snack shop, targeting on cosmopolitan lady which are youth, elegance, and independent thinking, on the healthy food. This hopes to create another sense of belonging to the brand name.

Line up internal procedural mechanism to establish corporate culture

The Group has explored various new business projects in these few years. Other than expanding the staff base, the staff background has also been broadened. During the period, the achievement review and staff grade promotion mechanism has been renewed to enhance staff compensation and initiative. Apart from this, the Group has strengthened corporate culture. Other than annual sports day, staff touring for old staff, staff purchase benefit etc., there are more staff activities, including working fitness. constellation gathering etc, to enrich the life balance of staff.

積極開立主題餐廳及茶店,吸 引新一代消費群

去年開業之吉蒂貓主題餐廳及茶店 業 績 漸 趨 穩 定 , 銷 售 額 正 逐 步 增 加。期內,集團考察了位於台灣之 主題餐廳及辦公機構,互相交流業 務流程,對其經營之操作模式有了 更深瞭解。下半年,集團計畫新增 三家自營主題餐廳,分別進駐深圳 坂田領匯廣場,深圳寶安中心區的 **壹方中心城**,以及深圳龍崗區萬科 龍城廣場,面積介乎350至500平之 間。另集團計劃於未來開設一家集 輕食、茶飲相融合的茶飲樣版店, 主要定位於青春活力、優雅時尚、 思想獨立的都市女性群體,突出健 康飲品加粗糧輕食的健康產品,進 一步擴大消費者的對茶飲品牌的認 知和辨識度。

完善內部機制,建立企業文化

集團近年拓展多項新營運項目,除 擴大了員工團隊, 亦增加了員工的 資歷來源。期內開始完善績效考核 和晉級機制,提高員工的薪酬待遇 福利和積極性。另加強企業文化建 設,除以往的年度運動會,老員工 旅遊,員工購物福利外,亦會提供 更多新鮮多樣性的員工活動,如「悦 動佳華」、「星樂薈」,豐富員工文化 牛活和對企業的歸屬感。



## Expand supply chain financing business to extend business scope

The commercial factoring service has been introduced in 2015 to provide a stable income to the Group. From the nature of business, in-house suppliers and supply chain financing were dominating with approximately 37% each, totally approximately 75% of total business. Wherea external core corporate business and notes-related business composed around 17% and 9% respectively. In the second half of the year, the notes-related business will form the major part of business to over 60%. The Group will develop the commercial factoring business cautiously, with a well-protected assessment policy to safeguard any default and doubtful debt financing risk.

#### **OUTLOOK AND PROSPECT**

In the first half of 2017, the Group has formulated a series of measure to enhance sales turnover and to avoid unnecessary costs, so as to achieve management target. Moreover, the Group aimed to consolidate the existing stores by reform and innovation. By this, improvement in sales mix, upgrade brand name, enhance shopping experience to provide new shopping experience to customers.

#### 拓展保理金融業務,實現多元 化經營

#### 未來展望及前景

The year 2017 has both opportunity and challenge existed, the Group has prepared to cope with all difficulties, to make use of our core competency in the industry.

Looking ahead. China is still under the fast pace of development stage. The macro-economic condition has significant impact to the industry. Raid growth in information technology has direct and critical effect to the industry. The directors are confident towards the future. The mission of the Group is to become one of the major operator in the retail industry.

The Group will follow the trends, more innovative, and expand its income source and improve its operating performance through other means like merger and acquisition to enhance its competitive advantage, to explore new business opportunities and to uplift the value of the Company.

#### RISK MANAGEMENT

The activities of the Group expose it to a variety of financial risks, including foreign currency risk, credit risk, interest rate risk and liquidity risk.

#### Foreign currency risk

The Group has operation in the PRC so that the majority of the Group's revenues, expenses and cashflows are denominated in Renminbi (RMB). Assets and liabilities of the Group are mostly denominated in RMB or HK Dollars. Any significant exchange rate fluctuations of foreign currencies against RMB may have financial impact to the Group.

二零一十年機遇與挑戰並存,本集 團的團隊已做好一切準備,以面對 一切困難,充分利用本集團在行業 中的增強優勢,脱穎而出。

展望未來,中國仍處於快速發展階 段。國內及國外之環境變化對零售 業有一定的影響。加上近年資訊科 技的迅速發展及擴張, 對零售行業 亦有很大影響。董事對本集團的業 務前景充滿信心。本集團的任務乃 成為中國零售業中的主要綜合企業

本集團將積極緊隨當今零售業變 革潮流,積極創新,並繼續透過 合併與收購來改善營運表現及擴大 收入,從而進一步加強其核心競爭 力。本集團亦將繼續開發新商機, 以擴充資產,提高公司之價值。

#### 風險管理

本集團業務承受各種財務風險,包 括外幣風險、信貸風險、利率風險 及流動資金風險。

#### 外幣風險

本集團於中國經營業務,故本 集團大部分收入、開支及現余 流量均以人民幣計值,而本集 團大部分資產及負債均以人民 幣或港元計值。外幣兑人民幣 匯率的任何重大波動可能對本 集團造成財務影響。

#### 管理層討論及分析



#### (ii) Credit risk

The Group has no significant concentration of credit risk. Most of the sales transactions were settled in cash basis or by credit card payment. The carrying amount of trade and other receivables included in the consolidated statement of financial position represents the Group's maximum exposure to credit risk in relation to its financial assets. The Directors are of the opinion that adequate provision for uncollectible receivables has been made in this unaudited consolidated condensed financial information.

#### (iii) Interest rate risk

The Group's exposure to interest rate risk mainly arises from cash and bank balances. The Group has not used any derivative contracts to hedge its exposure to interest rate risk. The Group has not formulated a policy to manage the interest rate risk.

#### (iv) Liquidity risk

The Group's policy is to maintain sufficient cash and bank balances and have available funding to meet its working capital requirements. The Group's liquidity is dependent upon the cash received from its customers. The directors of the Company are satisfied that the Group will be able to meet in full its financial obligations as and when they fall due in the foreseeable future.

The Group did not use any financial instrument for hedging purposes and the Group did not have any hedging instrument outstanding during the six months ended 30 June 2017.

The Group's objectives when managing capital are to safeguard the Group's ability to continue as a going concern in order to provide returns for shareholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital.

#### (ii) 信貸風險

#### (iii) 利率風險

本集團面對的利率風險主要因 現金及銀行結餘產生。本集團 並無採用任何衍生工具合約對 沖其利率風險。本集團並無制 定管理利率風險的政策。

#### (iv) 流動資金風險

本集團的政策為維持充足現金 及銀行結餘,並取得資金以配 合其營運資金需要。本集團的 流動資金依賴自客戶收取的現 金。本公司董事信納,本集團 將能於可見未來全數履行其到 期財務承擔。

本集團並無使用任何財務工具 作對沖用途,且本集團在截至 二零一七年六月三十日止六個 月並無使用任何對沖工具。

本集團的資金管理政策,是保障本 集團按持續經營基準繼續營運的能力,以為股東帶來回報,同時兼顧 其他權益持有人的利益,並維持最 佳的資本結構以減低資金成本。

#### EMPLOYEE AND REMUNERATION **POLICIES**

As at 30 June 2017, the Group had approximately 1,360 employees in the PRC and Hong Kong. The Group continues to recruit high calibre people and provides continuing education and training for employees to help upgrading their skills and knowledge as well as developing team spirit on an on-going basis. For the period, total staff costs were approximately RMB47.9 million. Competitive remuneration packages and performance-based bonuses are structured to commensurate with individual responsibilities, qualification, experience and performance.

The Group also provides other staff benefit such as mandatory provident fund and share option schemes (details of which were set out in the section head "Corporate Governance and Other Information").

#### CONTINGENT LIABILITIES

As at 30 June 2017, the Group has no significant contingent liabilities.

#### 僱員及薪酬政策

於二零一七年六月三十日,本集團 於中港兩地聘有約1,360名僱員。 本集團繼續招聘優秀人才,並為僱 員提供持續教育與培訓,以不斷提 高僱員的技術及知識,並培養團隊 精神。於期內,員工總成本約為人 民幣4,790萬元。本集團按個別僱 員的職責、資歷、經驗及表現訂立 具競爭力的薪酬待遇與按表現釐定 的花紅。

本集團亦提供其他員工福利,如強 積金及購股權計劃(詳情載於「企業 管治及其他資料」一節)。

#### 或然負債

於二零一七年六月三十日,本集團 **並無重大或然負債。** 

#### 管理層討論及分析



#### **FINANCIAL REVIEW**

#### Revenue

The Group's revenue amounted to RMB346.8 million for the six months ended 30 June 2017, representing a decrease of 7.3% as compared to RMB374.0 million in the corresponding period of 2016. Resulting from the slack environment of the traditional retail industry, the decrease was principally attributable from the decrease in sales of goods and interest income from factoring services, but partly offset by the increase in commission from concessionaire sales, rental income from sub-leasing of shop premises and investment properties, and sales of food and catering.

Sales of goods decreased by 11.7% to RMB253.8 million for the six months ended 30 June 2017 from RMB287.4 million in the corresponding period of 2016, principally due to the decrease in sales in existing stores, prolonged negotiation on renewal of tenancy agreements with landlords of two main stores which affected the sales floor planning and turnover. Sales of goods as a percentage of the Group's total revenue was 73.2% for the six months ended 30 June 2017 as compared to 76.8% in the corresponding period of 2016.

Commission from concessionaire sales increased by 0.4% to RMB55.8 million for the six months ended 30 June 2017 from RMB55.6 million in the corresponding period of 2016, mainly due to the extensive promotional sales activities of stores. Commission from concessionaire sales as a percentage of the Group's total revenue was 16.1% for the six months ended 30 June 2017 as compared to 14.8% for the corresponding period of 2016.

#### 財務回顧

#### 收入

截至2017年6月30日止六個月, 本集團的收入約人民幣3億4,680 萬元,較2016年同期約人民幣3億 7,400萬元減少7.3%。鑒於實體 售業務環境低迷,收入減少主之利 於此入下跌,但由專賣組金收入 、分租店舗物業的租金收入 銷售食物增加所部份抵銷。

銷售貨品由2016年同期約人民幣2億8,740萬元減少11.7%至2017年6月30日止六個月約人民截幣2億5,380萬元·主要由於現有店舖的銷售額下跌,另兩家主力店店的銷售額所數,與東東計劃與大路不多。數至2017年6月30日止六的間售貨品佔本集團總收入個百分比為73.2%,而2016年同期則為76.8%。

專賣銷售所得佣金由2016年同期約人民幣5,560萬元增加0.4%至截至2017年6月30日止六個月約人民幣5,580萬元,主要由於店舖之促銷活動增加。專賣銷售所得佣金佔截至2017年6月30日止六個月本集團總收入的百分比為16.1%,而2016年同期則為14.8%。

管理層討論及分析

Rental income from sub-leasing of shop premises slightly up by 5.6% to RMB27.1 million for the six month ended 30 June 2017 from RMB25.7 million for the corresponding period in 2016, mainly due to the additions of complementary facilities in stores. Rental income as a percentage of the Group's total revenue was 7.8% for the six months ended 30 June 2017 as compared to 6.9% for the corresponding period of 2016.

Rental income from investment properties increased gradually by 21.8% to RMB5.3 million for the six month ended 30 June 2017 from RMB4.3 million for the corresponding period in 2016, mainly due to the rise in rental income of certain floors. Rental income from investment properties as a percentage of the Group's total revenue was 1.5% for the six months ended 30 June 2017 as compared to 1.2% for the corresponding period of 2016.

Interest income from factoring services decreased gradually by 34.2% to RMB0.6 million for the six month ended 30 June 2017 from RMB1.0 million for the corresponding period in 2016, mainly due to the decrease of factoring service business in the first half year. Rental income from investment properties as a percentage of the Group's total revenue was 0.2% for the six months ended 30 June 2017 as compared to 0.3% for the corresponding period of 2016.

Sales of food and catering amounted to RMB4.2 million for the six month ended 30 June 2017. mainly due to opening of restaurant and kiosks from July 2016 onward. Sales of food and catering as a percentage of the Group's total revenue was 1.2% for the six months ended 30 June 2017.

分租店舗物業的租金收入由2016年 同期約人民幣2,570萬元稍增5.6% 至截至2017年6月30日止六個月約 人民幣2.710萬元,主要由於部份 店舖增加配套設施所致。租金收入 佔截至2017年6月30日 止六個月本 集團總收入的百分比為7.8%,而 2016年同期則為6.9%。

投資物業租金收入由2016年同期約 人民幣430萬元略增21.8%至截至 2017年6月30日止六個月約人民幣 530萬元,主要由於部份樓層租金 收入增加所致。投資物業租金收入 佔截至2017年6月30日止六個月本 集團總收入的百分比為1.5%,而 2016年同期則為1.2%。

來自保理服務之利息收入由2016年 同期約人民幣100萬元略減34.2% 至截至2017年6月30日止六個月約 人民幣60萬元,主要由於2017年 上半年保理業務減少所致。來自保 理服務之利息收入佔截至2017年6 月30日 | | 六個月本集團總收入的百 分比為0.2%,而2016年同期則為 0.3% •

銷售食物及餐飲收入於截至2017 年6月30日 上六個月約人民幣420 萬元,主要由於主題餐廳及茶店於 去年7月陸續開始營業。銷售食物 及餐飲收入佔截至2017年6月30日 止六個月本集團總收入的百分比為 1.2% •

#### 管理層討論及分析



#### Other operating revenue

Other operating revenue increased by 4.5% to RMB47.4 million for the six months ended 30 June 2017 from RMB45.3 million in the corresponding period in 2016, mainly due to increase in administration and management fee income from suppliers.

#### Purchase of and changes in inventories

Purchase of and changes in inventories amounted to RMB213.2 million for the six months ended 30 June 2017, representing a decrease of 14.2% as compared with RMB248.4 million in the corresponding period of 2016, due to decline in sales of goods and tight cost control measure. As a percentage of revenue from sales of goods, purchase of and changes in inventories was 82.6% for the six months ended 30 June 2017 as compared with 86.4% in the same period of 2016.

#### Staff costs

Staff costs increased by 9.1% to RMB47.9 million for the six months ended 30 June 2017 from RMB43.9 million in the corresponding period of 2016, primarily due to the recruitment of new personnel for the development of the Group's new businesses.

#### Depreciation

Depreciation decreased by 9.1% to RMB15.9 million for the six months ended 30 June 2017 from RMB17.4 million in the corresponding period in 2016. The drop was mainly due to the decrease in additions to fixed assets during the period.

#### Operating lease rental expenses

Operating lease rental expenses increased by 11.0% to RMB27.6 million for the six months ended 30 June 2017 from RMB24.8 million in the corresponding period of 2016. The increase was mainly due to the rental expenses for the Group's new business.

#### 其他經營收入

其他經營收入由2016年同期約人民 幣4,530萬元增加4.5%至截至2017 年6月30日止六個月約人民幣4,740 萬元,主要由於來自供應商之收入 增加所致。

#### 存貨採購及變動

截至2017年6月30日止六個月,存貨採購及變動金額約人民幣2億1,320萬元,較2016年同期約人民幣2億2億4,840萬元減少14.2%,主要由於銷售貨品下跌及成本控制所致。截至2017年6月30日止六個月,存貨採購及變動佔銷售貨品收別人百分比為82.6%,而2016年同期佔86.4%。

#### 員工成本

員工成本由2016年同期約人民幣 4,390萬元增長9.1%至截至2017年 6月30日止六個月約人民幣4,790萬 元,主要由於就發展本集團新業務 聘用新工作人員及薪酬調整所致。

#### 折舊

截至2017年6月30日止六個月, 折舊由2016年同期約人民幣1,740 萬元減少9.1%至約人民幣1,590萬 元。主要由於本期增固定資產減少 所致。

#### 經營和賃和金開支

經營租賃租金開支由2016年同期約 人民幣2,480萬元增加11.0%至截至 2017年6月30日止六個月約人民幣 2,760萬元。增加主要由於本集團 新業務之店舖租金開支所致。

#### 管理層討論及分析

#### Other operating expenses

Other operating expenses, decreased by 62.0% to RMB0.2 million for the six months ended 30 June 2017 from RMB0.6 million in the corresponding period of 2016. This was primarily due to absence of disposal of fixed assets during the period.

#### Operating profit

As a result of the reasons mentioned above, the Group's operating profit amounted to RMB34.3 million for the six months ended 30 June 2017 as compared with the operating profit of the Group of RMB32.9 million for the six months ended 30 June 2016.

#### Income tax expense

Income tax expense amounted to RMB10.1 million for the six months ended 30 June 2017, representing an increase of 25.3% from RMB8.1 million in the corresponding period of 2016. The effective tax rate applicable to the Group for the six months ended 30 June 2017 were 25% for general subsidiaries (15% for Guangxi subsidiary). In addition, pursuant to the PRC Corporate Income Tax Law, the Group is liable to withholding taxes on dividends distributed by subsidiaries established in China. The applicable tax rate is 10%.

## Profit attributable to equity shareholders of the

As a result of the aforementioned, profit attributable to Shareholders amounted to RMB24.2 million for the six months ended 30 June 2017, representing a slight decrease of 2.7% as compared with the profit of RMB24.9 million in the corresponding period of 2016.

#### 其他營運開支

截至2017年6月30日止六個月的其 他營運開支約人民幣20萬元,較 2016年同期約人民幣60萬元減少 62.0%,主要由於本期沒有處置固 定資產損失所致。

#### 經營溢利

基於上述原因,本集團於截至2017 年6月30日止六個月的經營溢利約 人民幣3,430萬元,而本集團於截 至2016年6月30日止六個月之經營 溢利則錄得約人民幣3,290萬元。

#### 所得税開支

所得税開支由2016年同期約人民幣 810萬元增加25.3%至截至2017年 6月30日止六個月約人民幣1.010 萬元。截至2017年6月30日止六 個月,適用於本集團一般附屬公 司的實際税率為25%(廣西税率為 15%)。此外,根據中國企業所得稅 法,本集團須就於中國成立的附屬 公司所分派的股息繳付預扣税,適 用税率為10%。

#### 本公司權益股東應佔溢利

基於 | 文所述, 截至2017年6月30 日止六個月股東應佔溢利約人民幣 2,420萬元,較2016年同期溢利約 人民幣2,490萬元微跌2.7%。

#### 管理層討論及分析



## USE OF PROCEEDS RAISED FROM LISTING

The net proceeds raised from the Company's newly issued and listed shares on the Stock Exchange in May 2007 (after deduction of related issuance expenses) amounted to approximately HK\$265,000,000. As of 30 June 2016, approximately HK\$199,541,000 of the proceeds so raised was used, and the unused proceeds of approximately HK\$65,459,000 was deposited with banks, the security of which was adequately ensured.

Details of the used proceeds raised of approximately HK\$199.541.000 are set out as follows:

- as to approximately HK\$29,000,000 for acquisition of the business of a retail chain in Shenzhen, the PRC;
- as to approximately HK\$28,300,000 for opening of new stores in Yanbu Foshan and Ronggui Foshan, the PRC:
- as to approximately HK\$8,750,000 for opening of a new store in Nanning Guangxi, the PRC;
- as to approximately HK\$4,350,000 for opening of two new stores in Xinan Baoan Shenzhen, the PRC:
- as to approximately HK\$10,400,000 for opening of a new store in Luohu Shenzhen, the PRC;
- as to approximately HK\$15,800,000 for opening of a new store in Buji Shenzhen, the PRC;
- as to approximately HK\$14,300,000 for opening of another new store in Nanning Guangxi, the PRC;
- as to approximately HK\$8,800,000 for opening of a restaurant and two beverage kiosks in Shenzhen, the PRC;

### 上市所得款項用途

本公司於二零零七年五月在聯交所新發行上市股份籌集的所得款項淨額,在扣除相關的發行費用後等等於約265,000,000港元。於二零一六年六月三十日,已動用所籌,動期的所得款項約65,459,000港元,尚未存放在銀行,其安全性有足夠保證。

已動用所籌得款項約199,541,000 港元之詳情載列如下:

- 約29,000,000港元用作收購中國深圳連鎖零售店業務;
- 約28,300,000港元用作於中國 佛山鹽步及佛山容桂開設新店 舖:
- 約8,750,000港元用作於中國 廣西南寧開設新店舖;
- 約4,350,000港元用作於中國 寶安新安街道辦開設兩家新店 鋪:
- 約10,400,000港元用作於中國深圳羅湖區開設新店舖;
- 約15,800,000港元用作於中國 深圳布吉開設新店舖;
- 約14,300,000港元用作於中國 廣西南寧開設另一家新店舖:
- 約8,800,000港元用作於中國深圳開設一家餐廳及兩家茶店:

#### 管理層討論及分析

- as to approximately HK\$9,200,000 for setting up of a procurement centre in Shiyan Shenzhen, the PRC:
- as to approximately HK\$11,916,000 for the purchase of transportation equipment:
- as to approximately HK\$15,000,000 for the purchase of office equipment;
- as to approximately HK\$3,000,000 for the upgrade of the MIS;
- as to approximately HK\$725.000 to promote the Company's brand image; and
- as to approximately HK\$40,000,000 for the refurbishment of existing retail stores.

The unused proceeds will be used by the Company for the purposes as set out in the section headed "Future plans and use of proceeds" in the prospectus of the Company dated 8 May 2007 and subsequent announcements related to the adjustment of use of IPO proceeds.

- 約9.200.000港元用作於中國 深圳石岩開設配送中心;
- 約11.916.000港元用作於購置 運輸工具;
- 約15.000.000港元用作於購買 辦公室設備;
- 約3.000.000港元用作改良管 理資訊系統;
- 約725,000港元用作提升本公 司的品牌形象;及
- 約40.000.000港元用作翻新現 有的零售店。

未動用之所得款項將由本公司動用 作本公司日期為二零零七年五月八 日之售股章程「未來計劃及所得款項 用涂 | 一節及以後之調整 | 市募集資 金用涂公告內所述用涂。



## **Interim Condensed Consolidated Statement of Comprehensive Income**

簡明中期綜合全面收益表 For the six months ended 30 June 2017 截至二零一七年六月三十日止六個月

			Six months ended 30 June 截至六月三十日止六個月		
		Notes 附註	2017 二零一七年 RMB'000 人民幣千元 (Unaudited) (未經審核)	2016 二零一六年 RMB'000 人民幣千元 (Unaudited) (未經審核)	
Revenue Cost of inventories sold	收入 已售存貨成本	3	346,835 (213,187)	373,997 (248,442)	
			133,648	125,555	
Other operating income Selling and distribution costs Administrative expenses Other operating expenses	其他經營收入 分銷成本 行政開支 其他經營開支	3	47,353 (116,392) (30,111) (210)	45,321 (110,791) (26,667) (552)	
Operating profit before income tax	除所得税前經營溢利	4	34.288	32,866	
Income tax expense	所得税開支	5	(10,111)	(8,070)	
Profit/(loss) and total comprehensive income for the period attributable to:  - Owners of the Company  - Non-controlling interest	以下人士期內應佔 溢利/(虧損)及 全面收入: 一母公司權益 持有人 一非控股股東權益		24,177 	24,852 (56)	
			24,177	24,796	
Earnings per share for profit attributable to the owners of the Company during the period	佔溢利之每股盈利				
<ul><li>Basic and diluted (RMB cents)</li></ul>	-基本及攤薄 (人民幣分)	7	2.33	2.39	

## **Interim Condensed Consolidated Statement of Financial Position**

## 簡明中期綜合財務狀況表

As at 30 June 2017 於二零一十年六月三十日

		Notes 附註	At 30 June 2017 於二零一七年 六月 三十日 RMB'000 人民幣千元 (Unaudited) (未經審核)	At 31 December 2016 於二零一六年 十二月 三十一日 RMB'000 人民幣千元 (Audited) (經審核)
ASSETS AND LIABILITIES Non-current assets Property, plant and equipment Investment properties Prepaid land lease Intangible assets Deposits paid Available-for-sale financial assets	資非 產及動業設資付所 負資、備物工資好 投預無已可 投資付形付供資 企生 全生 全生 全生 全生		107,121 270,700 12,792 9,115 7,813	113,134 270,700 12,923 11,498 6,141
assets	負産		414,293	6,752 421,148
Current assets Inventories and consumables Trade receivables Deposits paid, prepayments and other receivables Cash and bank balances	流動資產 存貨及易耗品 應收貿易賬款 已付按金應預付款項 及其他應收款項 現金及銀行結餘	9	58,622 25,625 41,996 330,781	52,821 19,768 52,966 328,610
			457,024	454,165
Current liabilities Trade payables Coupon liabilities, deposits received, other payables and accruals Dividend payable Amount due to a director Provision for tax	流動負債 應付負債 票 按查項息 放付人 下, 一 下, 一 下, 一 下, 一 下, 一 下, 一 下, 一 下,	11	173,855 59,202 17,924 59 12,862	192,469 60,262 1,889 59 12,392
			263,902	267,071



## **Interim Condensed Consolidated Statement of Financial Position**

#### 簡明中期綜合財務狀況表

As at 30 June 2017 於二零一七年六月三十日

		Notes 附註	At 30 June 2017 於二零一七年 六月 三十日 RMB'000 人民幣千元 (Unaudited) (未經審核)	At 31 December 2016 於二零一六年 十二月日 E十一日 RMB'000 人民幣千元 (Audited) (經審核)
Net current assets	流動資產淨值		193,122	187,094
Total assets less current liabilities Non-current liabilities Deferred tax liabilities	總資產減流動負債 非流動負債 遞延税項負債		607,415	608,242
Net assets	資產淨值		590,754	591,581
<b>EQUITY</b> Share capital Reserves	<b>權益</b> 股本 儲備		10,125 580,629	10,125 581,456
Equity attributable to the owners of the Company	本公司擁有人應佔權益		590,754	591,581

## **Interim Condensed Consolidated Statement of Cash Flows**

## 簡明中期綜合現金流量表

For the six months ended 30 June 2017 截至二零一七年六月三十日止六個月

		Six months ended 30 June 截至六月三十日止六個月		
		2017 二零一七年 RMB'000 人民幣千元 (Unaudited) (未經審核)	2016 二零一六年 RMB'000 人民幣千元 (Unaudited) (未經審核)	
Net cash inflow from operating activities	經營業務現金流入淨額	22,659	46,746	
Net cash outflow from investing activities	投資活動現金流出淨額	(11,519)	(26,180)	
Net cash outflow from financing activities	融資活動現金流出淨額	(8,969)	(13,176)	
Increase in cash and cash equivalents	現金及現金等價物增加	2,171	7,390	
Cash and cash equivalents at 1 January	於一月一日之現金及 現金等價物	328,610	293,271	
Cash and cash equivalents at 30 June	於六月三十日之現金及 現金等價物	330,781	300,661	



# **Interim Condensed Consolidated Statement of Changes in Equity**

## 簡明中期綜合權益變動表

For the six months ended 30 June 2017 截至二零一七年六月三十日止六個月

		Share capital 股本	Share premium 股份溢價	Statutory reserve 法定储備	Statutory welfare reserve 法定 福利基金	Property revaluation reserve 物業重估 储備	Merger reserve 合併储備	Other reserve 其他儲備	Share option reserve 購股權儲備	Translation reserve 換算儲備	Retained profits 保留溢利	Dividend proposed 擬派股息	Total	Non- controlling interest 非控股權益	Total equity 權益總額
		RMB'000 人民幣千元	RMB'000	RMB'000	RMB'000 人民幣千元	RMB'000 人民幣千元	RMB'000	RMB'000	RMB'000 人民幣千元	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000 人民幣千元	RMB'000
Unaudited for the six months ended 30 June 2017 At 1 January 2017	截至二零一七年 六月三十日止 六個月末經審核 於二零一七年 一月一日	10.125	252.478	59.223	2.286	431	12,373	(182)		(969)	230.812	25.004	591,581		591,581
Profit and total comprehensive income for the period	期內溢利及全面收益總額	10,120	202,410	00,220	2,200	401	12,010	(102)		(500)	24,177	20,004	24,177		24,177
Transfer to statutory	預繳法定儲備	-					-			-		-	24,111		24,111
reserve Dividend paid	二零一六年已派股息	-		4,029			-			-	(4,029)	-	-	-	-
for 2016												(25,004)	(25,004)		(25,004)
At 30 June 2017	於二零一七年 六月三十日	10,125	252,478	63,252	2,286	431	12,373	(182)	_	(969)	250,960		590,754	_	590,754
Unaudited for the six months ended 30 June 2016 At 1 January 2016	截至二零一六年 六月三十日止 六個月未經審核 於二零一六年														
Profit and total comprehensive income	一月一日 期內溢利及全面收益 總額	10,125	252,478	54,979	2,286	431	12,373	-	24	(969)	218,730	13,176	563,633	239	563,872
for the period Transfer to statutory	預線法定儲備	-	-	-	-	-	-	-	-	-	24,852	-	24,852	(56)	24,796
reserve Dividend paid	二零一五年已派股息	-	-	2,455	-	-	-	-	-	-	(2,455)	-	-	-	-
for 2015												(13,176)	(13,176)		(13,176)
At 30 June 2016	於二零一六年 六月三十日	10,125	252,478	57,434	2,286	431	12,373		24	(969)	241,127	_	575,309	183	575,492

## **Notes to the Interim Condensed Financial Statements** 簡明中期財務報表附註

#### 1. CORPORATE INFORMATION AND BASIS OF PREPARATION

Jiahua Stores Holdings Limited (the "Company") was incorporated in the Cayman Islands as an exempted company with limited liability. The Company's shares are listed on the Main Board of The Stock Exchange of Hong Kong Limited (the "Stock Exchange").

The principal activity of the Company is investment holding. The principal activities of the Company's subsidiaries are operation and management of retail stores and other related businesses, provision of factoring services and operation of restaurant and kiosks in the PRC.

The unaudited interim condensed consolidated financial statements ("Interim Condensed Financial Statements") of the Company and its subsidiaries (collectively known as the "Group") for the six months ended 30 June 2017 (the "period") have been prepared in accordance with Hong Kong Accounting Standard ("HKAS") 34 "Interim Financial Reporting" issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA") and the applicable disclosure requirements of Appendix 16 of the Rules Governing the Listing of Securities on the Stock Exchange.

The Interim Condensed Financial Statements were prepared in accordance with the same accounting policies adopted in the financial statements for the year ended 31 December 2016.

The HKICPA has issued a number of amendments to Hong Kong Financial Reporting Standards ("HKFRSs") that are first effective for the current accounting period of the Group and the Company. None of these developments are relevant to the Group's results and financial position. The Group has not applied any new standard, amendment or interpretation that is not yet effective for the current accounting period.

#### 1. 集團資訊及編製基準

佳華百貨控股有限公司(「本公 司1)於開曼群島註冊成立為獲 豁免有限公司。本公司股份於 香港聯合交易所有限公司(「聯 交所1)主板上市。

本公司主要業務為投資控股。 本公司附屬公司之主要業務為 於中國經營及管理零售店及其 他相關業務,提供保理服務及 經營餐廳及茶店。

本公司及其附屬公司(合稱「本 集團1)截至二零一十年六月 三十日止六個月(「期內」)的未 經審核簡明中期綜合財務報表 (「簡明中期財務報表 |) 乃按 照香港會計師公會(「香港會計 師公會1)頒佈的香港會計準則 (「香港會計準則」)第34號「中 期財務報告 | 及聯交所證券 | 市規則附錄16的適用披露規定 編製。

簡明中期財務報表乃根據與截 至二零一六年十二月三十一日 止年度之財務報表中所採用相 同會計政策編製。

香港會計師公會已頒佈多項於 本集團及本公司當前會計期間 首次生效之香港財務報告準則 (「香港財務報告準則」)修訂 本。此等修訂與本集團之業績 及財務狀況並不相關,而本集 團並無應用任何於本會計期間 尚未生效之新準則、修訂本或 **詮釋。** 

## Notes to the Interim Condensed Financial Statements

簡明中期財務報表附註



The preparation of Interim Condensed Financial Statements in conformity with HKAS 34 requires management to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses on a period to date basis. Actual results may differ from these estimates.

The Interim Condensed Financial Statements do not include all the information and disclosures required in the annual financial statements, and should be read in conjunction with the audited financial information of the Company for the year ended 31 December 2016 (the "2016 Annual Financial Statements").

#### 2. SEGMENT INFORMATION

The Group has identified its operating segments and prepared segment information based on regular internal financial information about resources allocation to the Group's business components and review of these components' performance. There are three business components/operating segments, which are operation and management of retail stores and other related businesses, provision of factoring services and, food and catering (2016: operation and management of retail stores and other related businesses, provision of factoring services and food and catering for the period).

The Group has identified the reportable segment as operation and management of retail stores and other related businesses. Information about other business activities and operating segments that are not reportable are combined and disclosed in "All other segments". For the six months ended 30 June 2016 and 2017, "All other segments" includes provision of factoring services, and sales of food and catering. There are no inter-segment sales.

## 1. 集團資訊及編製基準 (續)

按照香港會計準則第34號編製簡明中期財務報表時,管理所中期財務報表時,管理問題對影響政策之應用以及負債對是自開支之呈資產金額作出及及開立之呈報金額條結果與此等估計或有差異。

簡明中期財務報表未包括所有 於年度財務報表內要求之所需 資料及披露,應與本公司截 二零一六年十二月三十一日 年度之經審核財務資料(「二零 一六年度財務報表」)一併閱 讀。

### 2. 分部資料



## **Notes to the Interim Condensed Financial Statements**

簡明中期財務報表附註

### 2. SEGMENT INFORMATION 2. 分部資料(續) (CONTINUED)

		Operation and management of retail stores and other related businesses 經營及管理零售店及其他相關業務 RMB'000人民幣千元	All other segments 所有 其他分類 RMB'000 人民幣千元	Consolidated 合併 RMB'000 人民幣千元
Six months ended 30 June 2017	截至二零一七年 六月三十日止六個月			
Segment revenue	分類收益	342,041	4,794	346,835
Segment results Other unallocated corporate expenses	分類業績 其他未分配企業開支	42,539	(5,598)	36,941 (2,653)
Operating profit before income tax Income tax expense	除所得税前經營溢利			34,288 (10,111)
Profit for the period	期內溢利			24,177
Other segment information	其他分類資料			
Interest income Additions to non-current assets Amortisation of intangible	利息收入 非流動資產添置 無形資產攤銷	(2,731) 7,252	(19) 2,595	(2,750) 9,847
assets Amortisation of prepaid	預付土地金攤銷	58	2,325	2,383
land lease		131	-	131
Depreciation of property, plant and equipment	物業、廠房及設備折舊	14,578	1,282	15,860
Obsolete inventories written off	陳舊存貨撇銷	622	_	622

## Notes to the Interim Condensed Financial Statements 簡明中期財務報表附註



## 2. SEGMENT INFORMATION (CONTINUED)

### 2. 分部資料(續)

Operation and

		Operation and management of retail stores and other related businesses 經營及管理零售店及其他相關業務 RMB'000人民幣千元	All other segments 所有 其他分類 RMB'000 人民幣千元	Consolidated 合併 RMB'000 人民幣千元
At 30 June 2017	於二零一七年六月三十日			
Segment assets Available-for-sales	分類資產 可供出售金融資產	799,452	42,899	842,351
financial assets Other unallocated corporate assets	其他未分配企業資產			6,752 22,214
Total assets	總資產			871,317
Segment liabilities Provision for taxation Deferred tax liability Unallocated corporate liabilities	分類負債 税項撥備 遞延税項負債 未分配企業負債	248,797	1,327	250,124 12,862 16,661 916
Total liabilities	總負債			280,563



## **Notes to the Interim Condensed Financial Statements**

簡明中期財務報表附註

### 2. SEGMENT INFORMATION 2. 分部資料(續) (CONTINUED)

		Operation and management of retail stores and other related businesses 經營及管理零售店及其他相關業務 RMB'000人民幣千元	All other segments 所有其他分類 RMB'000 人民幣千元	Consolidated 合併 RMB'000 人民幣千元
Six months ended 30 June 2016	截至二零一六年 六月三十日止六個月			
Segment revenue	分類收益	373,029	968	373,997
Segment results Unallocated corporate expenses	分類業績 未分配企業開支	35,694	(376)	35,318 (2,452)
Operating profit before income tax Income tax expense	除所得税前經營溢利所得税開支			32,866 (8,070)
Profit for the period	期年內溢利			24,796
Other segment information	其他分類資料		"	
Interest income Additions to non-current assets Amortisation of prepaid	利息收入 非流動資產添置 預付土地金攤銷	(3,221) 23,839	(6) 160	(3,227) 23,999
land lease Depreciation of property,	物業、廠房及設備折舊	131	-	131
plant and equipment Loss on disposal of property,	出售物業、廠房及	17,438	1	17,439
plant and equipment  Obsolete inventories written off	設備虧損 陳舊存貨撇銷	263 779	-	263 779

## Notes to the Interim Condensed Financial Statements 簡明中期財務報表附註



## 2. SEGMENT INFORMATION (CONTINUED)

#### 2. 分部資料(續)

		Operation and management of retail stores and other related businesses 經營及管理 零售店及其他相關業務 RMB'000人民幣千元	All other segments 所有 其他分類 RMB'000 人民幣千元	Consolidated 合併 RMB'000 人民幣千元
At 30 June 2016	於二零一六年六月三十日			
Segment assets Available-for-sales	分類資產	786,393	19,839	806,232
financial assets	可供出售金融資產			10,833
Other unallocated corporate assets	其他未分配企業資產			5,305
Total assets	總資產			822,370
Segment liabilities Provision for taxation Deferred tax liabilities Unallocated corporate liabilities	分類負債 税項撥備 遞延稅項負債 3 未分配企業負債	224,773	184	224,957 8,105 13,031 785
Total liabilities	總負債			246,878

The PRC is the country of domicile of the Group. The country of domicile is determined by referring to the country which the Group regards as its home country, has the majority of operations and centre of management.

No separate analysis of segment information by geographical segment is presented as the Group's revenue and non-current assets, including available-for-sales financial assets, are principally attributable to a single geographical region, which is the PRC.

Information about a major customer There was no single customer that contributed to 10% or more of the Group's revenue for the six months ended 30 June 2016 and 2017.

本集團之註冊國家為中國。註 冊國家乃指本集團視作其基地 之國家,為其大部分業務及管 理中心所在地。

由於本集團之收入及非流動資產(包括可供出售金融資產)主要來自單一地區(即中國),故並無獨立呈列按地區分部劃分之分部資料分析。

關於主要客戶的資料 於截至二零一六及二零一七年 六月三十日止六個月,概無單 一客戶佔本集團收益10%或以 上。



#### **Notes to the Interim Condensed Financial Statements** 簡明中期財務報表附註

#### 3. REVENUE AND OTHER **OPERATING INCOME**

The Group is principally engaged in operation and management of retail stores and other related businesses, provision of factoring services and sales of food and catering (2016; operation and management of retail stores and provision of factoring services). Revenue, which is also the Group's turnover, represents invoiced value of goods sold, net of value added tax ("VAT"). and after allowances for returns and discounts; rental income and the value of services rendered. Revenue recognised during the period is as follows:

#### 3. 收入及其他經營收入

本集團主要業務為經營及管理 零售店及其他相關業務、提供 保理服務及銷售食物及餐飲 (二零一六年:經營及管理零 售店及提供保理服務)。收入 (亦為本集團之營業額)指售出 貨品扣除增值税(「增值税」)及 退貨及折扣準備的發票值, 並 加卜租金收入及所提供服務的 價值。期內確認的收入如下:

#### Six months ended 30 June 截至六月三十日止六個月

	2017 二零一七年 RMB'000 人民幣千元 (Unaudited) (未經審核)	2016 二零一六年 RMB'000 人民幣千元 (Unaudited) (未經審核)
Revenue 收入	λ	
Sales of goods 銷售	主 当 当 当 告 所 号 佣 金 <b>253,828</b>	287,419
concessionaire sales	55,807	55,586
•	租店舗物業的租金 收入 <b>27.123</b>	25 600
a a all la a a a a a	收入 <b>27,123</b> 資物業的租金收入	25,688
properties	5,283	4,336
	自保理服務之利息收入 637	968
Sales of food and catering 銷售	善 <b>4,157</b>	
	346,835	373,997
Other operating income 其他	也經營收入	
	息收入 <b>2,750</b>	3,227
	存補貼 <b>753</b>	168
	自供應商的行政及 第四書版3	00.000
income from suppliers 有	管理費收入 <b>29,153</b> 也 <b>14,697</b>	26,983 14,943
Outoro 共世	14,097	
	47,353	45,321



**INCOME TAX** 

# 4. OPERATING PROFIT BEFORE 4. 除所得税前經營溢利

#### Six months ended 30 June 截至六月三十日止六個月

\_ 2016

人民幣千元 人民 <b>(Unaudited)</b> (Una	MB'000 幣千元 udited) 經審核)
Operating profit before income tax is 除所得税前經營溢利已扣除 arrived at after charging: 以下項目 Table 15.50 以下项目 Table 15.50 以下可以下列目 Table 15.50 以下项目 Table 15.50 以下可以下列目 Table 15.50 以下列目 T	
Depreciation of property, 物業、廠房及設備折舊 plant and equipment <b>15,860</b>	17,439
Amortisation of prepaid land lease 預付土地金攤銷 131	131
Amortisation of intangible assets 無形資產攤銷 2,383	-
Loss on disposal of property, 出售物業、廠房及設備虧損	
plant and equipment -	263
Operating lease rentals in 土地及樓宇的營運租賃租金	04045
respect of land and buildings Obsolete inventories written-off	24,845 779
Staff costs, including directors' 員工成本,包括董事 emoluments 酬金	110
P(1)	39,596
- contributions to pension scheme — 退休金計劃供款 4,744	4,306
and crediting: 及已計入:	
Rental income from investment 投資物業之租金收入 properties <b>5,283</b>	4,336
Sub-letting of properties 分租物業	4,000
	23,490
- Contingent rents*	2,198
27,123	25,688

<sup>\*</sup> Contingent rents are calculated based on a percentage of the relevant sales of the tenants pursuant to the rental agreements.

<sup>\*</sup> 或然租金乃根據租賃協議按租 戶相關銷售的若干百分比計 算。

簡明中期財務報表附註

#### 5. INCOME TAX EXPENSE

#### 5. 所得税開支

Six months ended 30 June 截至六月三十日止六個月

二零一十年 RMB'000 人民幣千元 (Unaudited) (未經審核)

-零一六年 RMB'000 人民幣千元 (Unaudited) (未經審核)

Current income tax PRC enterprise income tax 即期所得税 中國企業所得税

10,111

8,070

The Group is not subject to any taxation under the jurisdiction of the Cayman Islands and British Virgin Islands during the period (six months ended 30 June 2016: Nil).

No provision for Hong Kong Profits Tax has been made as the Group had no estimated assessable profits in Hong Kong for the period (six months ended 30 June 2016: Nil).

Subsidiaries of the Company established in the PRC (except for Guangxi which corporate income tax rate was 15% (2016: 15%) pursuant to the privilege under the China's Western Development Program (西部大開發)) were subject to PRC enterprise income tax at the rate of 25% for the year under the income tax rules and regulations of the PRC (2016: 25%).

Pursuant to the Detailed Implementation Regulations for implementation of the new Corporate Income Tax Law of the PRC issued on 6 December 2007, a 10% withholding income tax shall be levied on the dividends remitted by the companies established in the PRC to their foreign investors starting from 1 January 2008. Dividends declared or proposed out from the profits generated by the PRC companies after 1 January 2008 shall be subject to this withholding income tax.

本集團於期內毋須繳納仟何開 曼群島及英屬處女群島司法權 區之税項(截至二零一六年六 月三十百正六個月:無)。

由於本集團於期內並無來自香 港的估計應課税溢利,故並無 就香港利得税作出撥備(截至 二零一六年六月三十日止六個

本公司其他於中國成立之附屬 公司(除廣西外,根據西部大 開發計劃而其有關所得税率為 15%(二零一六年:15%))於本 年度須根據中國所得稅條例及 法規按25%税率繳納中國企業 所得税(二零一六年:25%)。

根據於二零零七年十二月六日 頒佈的中國新企業所得税法實 施條例,由二零零八年一月一 日起,將對在中國成立的公司 向其海外投資者宣派的股息徵 收10%的預扣所得税。於二零 零八年一月一日後,以中國公 司產生的溢利宣派或建議宣派 的股息須繳納預扣所得税。

### 簡明中期財務報表附註



- (a) Dividend attributable to the period The Board of Directors does not recommend the payment of an interim dividend for the period (six months ended 30 June 2016: Nil).
- (b) Dividend attributable to the previous financial year, approved and paid during the period

## 6. 股息

- (a) 期內應佔股息 董事會不建議派付期內中 期股息(截至二零一六年 六月三十日止六個月: 無)。
- (b) 上個財政年度應佔及期 內獲批准及已派付之股 息

#### Six months ended 30 June 截至六月三十日止六個月

2017	2016
二零一七年	二零一六年
RMB'000	RMB'000
人民幣千元	人民幣千元
(Unaudited)	(Unaudited)
(未經審核)	(未經審核)

Final dividend paid for the year ended 31 December 2016 of approximately RMB2.41 of per share	約人民幣2.41分
Final dividend paid	截至二零一五年
for the year ended	十二月三十一日
31 December 2015	止年度已派付
of approximately RMB1.27 of	cents 末期股息每股
per share	人民幣1.27分

	25,004	-
_		13,176
	25,004	13,176



簡明中期財務報表附註

#### 7. EARNINGS PER SHARE

The calculation of basic earnings per share is based on the profit attributable to the owners of the Company for the period of approximately RMB24,177,000 (six months ended 30 June 2016: approximately RMB24.852.000) and on the weighted average number of approximately 1.037.500.002 (six months ended 30 June 2016: approximately 1.037.500.002 ordinary shares) ordinary shares in issue during the period.

Diluted earnings per share were same as the basic earnings per share as the exercise price of the Company's outstanding options were higher than the average market price for the periods and there were no other potential dilutive shares in existence during the periods.

#### 8. CAPITAL EXPENDITURES

During the period, the Group incurred capital expenditures of approximately RMB9.847.000 (six months ended 30 June 2016; approximately RMB23,999,000) which mainly related to the acquisition of leasehold improvements, plant and machinery and furniture, fixtures and equipment and motor vehicles and tools.

#### 7. 每股盈利

每股基本盈利按期內本公司 擁有人應佔溢利約人民幣 24,177,000元(截至二零一六 年六月三十日 | | 六個月:約 人民幣 24,852,000元)及期 內已發行股份加權平均數約 1,037,500,002 普 通 股(截至 二零一六年六月三十日止六個 月:約1.037.500.002普通股) 計算。

由於本公司尚未行使購股權之 行使價高於期內平均市價,故 每股攤薄盈利與每股基本盈利 相同及期內並無其他具攤薄潛 力之股份。

#### 8. 資本開支

期內,本集團產生資本開支約 人民幣9.847.000元(截至二零 一六年六月三十日止六個月: 約人民幣23.999.000),主要 與購置租賃物業裝修、廠房及 機器以及家具、裝置及設備, 及汽車及工具有關。



#### 9. TRADE RECEIVABLES

All of the Group's sales are on cash basis except for certain bulk sales of merchandise to corporate customers, rental income receivables from tenants and provision of factoring services. The credit terms offered to these customers or tenants from operation and management of retail stores are generally for a period of one to three months, while to customers from factoring services are generally for a period of one to six months. Trade receivables were non-interest-bearing, except for trade receivables from factoring services.

The aging analysis of the Group's trade receivables, based on invoice dates, is as follows:

# 9. 應收貿易賬款

本集團應收貿易賬款按發票日期的賬齡分析如下:

At 30 June	At 31 December
2017	2016
於二零一七年	於二零一六年
六月三十日	十二月三十一日
RMB'000	RMB'000
人民幣千元	人民幣千元
(Unaudited)	(Audited)
(未經審核)	(經審核)
10,116	2,611
2,718	2,397
11,176	14,667
1,396	53
219	40
25,625	19,768

Within 30 days 30日內 31 - 60 days 31至60日 61 - 180 days 61至180日 181 - 365 days 181至365日 Over 1 year -年以上



### 10.CASH AND BANK BALANCES

# 10. 現金及銀行結餘

		At 30 June 2017 於二零一七年 六月三十日 RMB'000 人民幣千元 (Unaudited) (未經審核)	At 31 December 2016 於二零一六年 十二月三十一日 RMB'000 人民幣千元 (Audited) (經審核)
Cash at banks and in hand Bank deposits maturing	銀行及手頭現金於三個月內到期的	152,200	171,766
within three months	銀行存款	153,381	135,098
Cash and cash equivalents for the purpose of statement	現金流量表的現金及 現金等價物		
of cash flows	·20 · 4   A   D	305,581	306,864
Bank deposits maturing over three months	於三個月以外到期的 銀行存款	25,200	21,746
		330,781	328,610

簡明中期財務報表附註



The credit terms granted by suppliers are generally for a period of 30 to 60 days.

The aging analysis of the trade payables, based on invoice dates, is as follows:

### 11.應付貿易賬款

供應商授出的信貸期一般為30 至60日。

應付貿易賬款按發票日期的賬齡分析如下:

At 30 June	At 31 December
2017	2016
於二零一七年	於二零一六年
六月三十日	十二月三十一日
RMB'000	RMB'000
人民幣千元	人民幣千元
(Unaudited)	(Audited)
(未經審核)	(經審核)
47,702	107,603
88,634	57,413
25,309	17,610
7,059	2,860
5,151	6,983

Within 30 days 30日內 31 - 60 days 31至60日 61 - 180 days 61至180日 181 - 365 days 181至365日 Over 1 year -年以上

#### 簡明中期財務報表附註

#### 12. OPERATING LEASE **ARRANGEMENTS**

(a) Group as lessee

The total future minimum lease payments under non-cancellable operating leases in respect of land and buildings payable to independent third parties are as follows:

Within one year In the second to fifth years After five years

一年內 第二年至第五年 五年後

# 12.經營租賃安排

(a) 本集團作為承租人 根據不可撤銷土地及樓宇 經營租賃須於未來應付獨 立第三方之最低租賃付款 總額如下:

At 30 June 2017 於二零一七年 六月三十日 RMB'000 人民幣千元 (Unaudited) (未經審核)	At 31 December 2016 於二零一六年 十二月三十一日 RMB'000 人民幣千元 (Audited) (經審核)
26,457 66,165	30,125 73,120 2,121
92,622	105,366

簡明中期財務報表附註



(a) Group as lessee (continued)

The total future minimum lease payments under non-cancellable operating leases in respect of land and buildings payable to related companies, Shenzhen Baijiahua Group Company Limited ("BJH Group") and Shenzhen Jiahua Real Estate Development Company Limited ("JH Real Estate"), companies in which Mr. Zhuang Lu Kun and Mrs. Zhuang Su Lan, the wife of Mr. Zhuang Lu Kun, have beneficial interests, are as follows:

Within one year In the second to fifth years After five years 一年內 第二年至第五年 五年後

# 12.經營租賃安排(續)

At 30 June	At 31 December
2017	2016
於二零一七年	於二零一六年
六月三十日	十二月三十一日
RMB'000	RMB'000
人民幣千元	人民幣千元
(Unaudited)	(Audited)
(未經審核)	(經審核)
18,448	17,757
22,350	28,987
40 700	46 744
40,798	46,744



## 12. OPERATING LEASE ARRANGEMENTS (CONTINUED)

(a) Group as lessee (continued)

The Group leases a number of land and buildings under operating leases. The leases run for initial periods of one to fifteen years, with an option to renew the lease terms at the expiry date or at dates as mutually agreed between the Group and respective landlords. None of the leases include contingent rentals.

#### (b) Group as lessor

The Group sub-leases out a number of land and buildings under operating leases. One of the leases run for an initial period of ten years and is cancellable with four months' notice. The rentals on this lease are calculated based on a percentage of the relevant sales of the tenants pursuant to the rental agreement. Contingent rents recognised in the profit or loss during the six months ended 30 June 2016 and 2017 are disclosed in note 4 to these financial statements. All other leases are cancellable with one to two months' notice.

The Group leases the investment properties under operating lease run for initial periods of six to ten years.

## 12.經營租賃安排(續)

- (a) 本集團作為承租人(續) 本集團根據經營租賃租用 多項土地及樓宇。租賃初 步為期一至十五年,並可 撰擇於約滿日或本集團與 有關業主雙方協定之日期 重續租期。租賃並無包括 或然租金。
- (b) 本集團作為出租人 本集團根據經營和賃分和 多項土地及樓宇。其中一 項租賃初步為期十年,並 可於發出四個月誦知後予 以撤銷。此項租賃的租金 乃按租賃協議項下租戶相 關銷售的百分比計算。截 至二零一六年及二零一十 年六月三十日止六個月, 在損益確認的或然租金已 於財務報表附註4披露。 所有其他租賃可發出一至 兩個月涌知後予以撤銷。

本集團根據經營租賃租用 投資物業,初步租期為六 至十年。

### 簡明中期財務報表附註

Within one year

After five years

In the second to fifth years



(b) Group as lessor (continued) The total future minimum lease receivables under non-cancellable operating leases from independent third parties are as follows:

# 12.經營租賃安排(續)

(b) 本集團作為出租人(續) 根據不可撤銷經營租賃應 收獨立第三方之未來最低 租金總額如下:

At 30 June At 31 December 2017 2016 於二零一十年 於二零一六年 十二月三十一日 六月三十日 RMB'000 RMB'000 人民幣千元 人民幣千元 (Unaudited) (Audited) (未經審核) (經審核) 8,479 7,561 22,396 23,305 2,173 3,795

33,048 34,661

The total future minimum lease receivables under non-cancellable operating lease from related parties, namely JH Real Estate and BJH Group, companies in which Mr. Zhuang Lu Kun and Mrs. Zhuang Su Lan, the wife of Mr. Zhuang Lu Kun, have beneficial interests, is as follow:

第二年至第五年

五年後

根據不可撤銷經營租賃, 未來應收關連方佳華房地 產及百佳華集團(莊陸坤 先生及莊素蘭女士(莊陸 坤先生妻子)擁有實益權 益)之最低租賃付款總額 如下:

At 30 June At 31 December 2017 2016 於二零一十年 於一零一六年 十二月三十一日 六月三十日 RMB'000 RMB'000 人民幣千元 人民幣千元 (Unaudited) (Audited) (未經審核) (經審核) 2,923 2,923 10,177 10,487 10,175 11,327 23,275

24,737

Within one year 一年內 In the second to fifth years 第二年至第五年 After five years 五年後

簡明中期財務報表附註

#### 13. RELATED PARTY TRANSACTIONS

In addition to those transactions and balances detailed elsewhere in this Interim Condensed Financial Statements, the following transactions were carried out with related parties:

(a) Transactions with BJH Group

# 13.關連人士交易

除本簡明中期財務報表其他部 分詳列之交易及結餘外,以下 為與關連人士進行之交易:

(a) 與百佳華集團之交易

二零一七年

#### Six months ended 30 June 截至六月三十日止六個月

2016

二零一六年

		Notes 附註	RMB'000 人民幣千元 (Unaudited) (未經審核)	RMB'000 人民幣千元 (Unaudited) (未經審核)
Operating lease rentals paid in respect of	有關土地及樓宇 支付的經營租賃	(1)	(0.400)	(0.000)
land and buildings Operating lease rentals	租金 有關土地及樓宇的	(i)	(6,468)	(6,963)
arrangement in respect of	經營租賃			4
land and buildings Operating lease rentals	租金安排 有關土地及樓宇的	(ii)	(2,755)	(2,883)
income in respect of	經營租賃租金			
land and buildings	收入	(i)	(1,164)	-
Rental income arrangement	租金收入安排	(iii)	414	466
Utilities income arrangement	水電費收入安排	(iii)	257	240

# 13. RELATED PARTY TRANSACTIONS (CONTINUED)

- (a) Transactions with BJH Group (continued)
  - The amounts were determined in accordance with the terms of the underlying agreements.
  - (ii) BJH Group (as tenant) entered into lease arrangements with certain independent third parties (as landlords) to lease certain premises rented by the Group. The Group paid rental expenses of these premises as disclosed above directly to the landlords and not to BJH Group.

Pursuant to a lease agreement dated 28 April 2002 between 深圳市中鵬展 實業有限公司 ("Zhong Peng Zhan") (as landlord) and BJH Group (as tenant), BJH Group leases store premises for a term of 15 years commencing from 16 November 2002 and expiring on 15 November 2017. Pursuant to a supplemental lease agreement dated 1 March 2004 between Zhong Peng Zhan and BJH Group, Zhong Peng Zhan has consented that BJH Group can provide the store premises for occupation by the Group. Zhong Peng Zhan also consented that the Group shall pay the rental under this lease agreement directly to Zhong Peng Zhan and BJH Group has guaranteed the timely payment of rentals to Zhong Peng Zhan by the Group.

# **13.**關連人士交易(續)

- (a) 與百佳華集團之交易(續)
  - (i) 該款項乃根據相關協 議條款釐定。

根據深圳市中鵬展實 業有限公司(「中鵬 展 | , 作為業主)與百 佳華集團(作為租戶) 所訂立日期為二零零 二年四月二十八日的 租賃協議,百佳華集 團租賃店舗物業,租 期為十五年,由二零 零二年十一月十六日 起至二零一十年十一 月十五日屆滿。根據 中鵬展與百佳華集團 所訂立日期為二零零 四年三月一日的補充 租賃協議,中鵬展同 意百佳華集團提供店 舖物業供本集團佔 用。中鵬展亦同意本 集團直接向中鵬展支 付此租賃協議項下租 金,而百佳華集團已 保證本集團準時向中 鵬展支付租金。



## 13. RELATED PARTY TRANSACTIONS (CONTINUED)

簡明中期財務報表附註

- (a) Transactions with BJH Group (continued)
  - (iii) BJH Group (as landlord) entered into certain sub-lease arrangements with an independent third party (as tenant) to sub-lease part of the retail stores which were rented by the Group, BJH Group received the rental income and utilities income as disclosed above on behalf of the Group. Pursuant to a supplemental agreement dated 6 November 2006 between BJH Group and the Group. BJH Group confirmed that the Group was entitled to the rental income as landlord from the independent third party commencing 1 March 2004. The rentals were determined in accordance with the terms of underlying agreements.
- (b) During the six months ended 30 June 2017, the Group leased properties from JH Real Estate. The operating lease rental expenses were approximately RMB1,813,000 (six months ended 30 June 2016: approximately RMB1,544,000). The amount was determined in accordance with the terms of the underlying agreement.

During the six months ended 30 June 2017, the Group leased properties to JH Real Estate, the operating lease rental receivable was approximately RMB365,000 (six months ended 30 June 2016: 365,000). The amount was determined in accordance with the terms of the underlying agreement.

# 13. 關連人士交易(續)

(a) 與百佳華集團之交易(續) (iii) 百佳華集團作為業主 與一名獨立第三方作 為租戶訂立若干分租 安排,以分租由本 集團租用的部分零售 店。百佳華集團已代 表本集團收取上文所 披露租金收入及公用 服務收入。根據百佳 華集團與本集團所訂 立日期為二零零六年 十一月六日的補充協 議,百佳華集團確 認,本集團有權由二 零零四年三月一日起 以業主身分向該名獨

立第三方收取租金收

入。和金乃根據相關 協議條款釐定。

(b) 於截至二零一七年六月 三十日止六個月,本集團 向佳華房地產租用物業。 經營租約租金開支約人民 幣1,813,000元(截至二零 一六年六月三十日止六個 月: 約人民幣1,544,000 元)。該等款項乃按相關 協議條款釐定。

> 於截至二零一七年六月 = 十日 | | 六個月, 本集團 向佳華房地產出租物業, 應收營運租賃租金約人民 幣 365,000 元(截至二零 一六年六月三十日止六個 月:人民幣365,000)。該 等款項乃按相關協議條款 **誊定。**

#### 簡明中期財務報表附註



(c) Compensation of key management personnel

# **13.**關連人士交易(續)

(c) 主要管理人員酬金

2017

#### Six months ended 30 June 截至六月三十日止六個月

2016

二零一七年 RMB'000 人民幣千元 (Unaudited) (未經審核)	二零一六年 RMB'000 人民幣千元 (Unaudited) (未經審核)
1,868	1,798
85	64
1,953	1,862

Wages, salaries and allowances (short-term employee benefits) Pension costs – defined contribution retirement scheme (post-employment benefits)

工資、薪金及津貼 (短期員工福利) 退休金成本 一定額供款 退休計劃 (離職後福利)

# 14.PROFESSIONAL TAX ADVICE RECOMMENDED

If the shareholders of the Company are unsure about the taxation implications of purchasing, holdings, disposing of, dealing in, or the exercise of any rights in relation to, the shares, they are advised to consult an expert.

#### 15. TAX RELIEF AND EXEMPTION

The Company is not aware of any tax relief and exemption available to shareholders by reason of their holding of the Company's securities.

## **14.**建議尋求專業税務意 見

倘若本公司股東對購買、持 有、出售、買賣股份或行使任 何有關股份之權利的稅務影響 有所疑問,彼等應諮詢專家意 見。

### 15.税務減免

本公司並不知悉股東因持有本 公司證券而可享有之任何税務 減免。

簡明中期財務報表附註

#### 16. PERMITTED INDEMNITY **PROVISION**

The Company has arranged for appropriate insurance cover for Director's and officers' liabilities in respect of legal actions against its Directors and senior management arising out of corporate activities. The permitted indemnity provision is in force for the benefit of the Directors as required by section 470 of the Companies Ordinance (Chapter 622, Laws of Hong Kong) when the Directors' Report prepared by the Directors is approved in accordance with section 391(1)(a) of the Companies Ordinance (Chapter 622. Laws of Hong Kong).

## 17. COMPLIANCE WITH THE RELEVANT LAWS AND **REGULATIONS THAT HAVE A** SIGNIFICANT IMPACT ON THE **COMPANY**

The Group is continuously monitoring their compliance to ensure that the Group abides by such laws and regulations from time to time. Besides those general laws and regulations such as the Company Law of the PRC, the Listing Rules of Hong Kong Stock Exchange, the Group has also complied in all material respects with all the laws and regulations that have a significant impact on the business of the Group.

#### 18. SUBSEQUENT EVENTS

The Group did not have any significant events taken place subsequent to 30 June 2017.

### 19.APPROVAL OF THE INTERIM CONDENSED FINANCIAL **STATEMENTS**

The Interim Condensed Financial Statements were approved and authorised for issue by the Board of Directors on 30 August 2017.

#### 16. 獲准許之彌償條文

本公司已就其董事及高級管理 層可能會面對由企業活動產生 之法律行動,為董事及行政人 員之職責作適當投保安排。基 於董事利益之獲准許彌償條文 根據公司條例(香港法例第622 章)第470條之規定於董事編製 之董事報告按照公司條例(香 港法例第622章)第391(1) (a)條 獲誦渦時生效。

### 17. 遵守對公司有重大影 響的有關法律及規例 情況

本集團持續監控相關遵守情 況,以確保本集團可持續遵守 對公司有重大影響的有關法律 及規例。除遵守中國公司法、 香港聯交所上市規則等常規法 律、規例外,於報告期內,本 集團亦在各重大方面遵守對本 集團業務有重要影響的法律及 規例。

## 18. 結算日後事項

本集團於二零一七年六月三十 日後並無進行任何重大結算日 後事項。

## 19. 批准簡明中期財務報表

簡明中期財務報表於二零一七 年八月三十日獲董事會批准及 授權刊發。

# Corporate Governance and Other Information 企業管治及其他資料

## DIRECTORS' AND CHIEF EXECUTIVES' INTERESTS AND SHORT POSITIONS IN SHARES AND UNDERLYING SHARES OF THE COMPANY AND ITS ASSOCIATED CORPORATIONS

As at 30 June 2017, the interests or short positions of the Directors and chief executives in the shares and underlying shares of the Company or its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance ("SFO")) which (a) were required notification to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests or short positions which any such Director and chief executives is taken or deemed to have under such provisions of the SFO); or which (b) were required pursuant to Section 352 of the SFO to be entered into the register maintained by the Company: or which (c) were required, pursuant to Model Code for Securities Transactions by Directors of Listed Issuers ("Model Code") contained in the Listing Rules, to be notified to the Company and the Stock Exchange were as follows:

# Ordinary Shares of HK\$0.01 each of the Company

## 董事及最高行政人員於本 公司或其相聯法團股份及 相關股份的權益及淡倉

於二零一七年六月三十日,董事及 最高行政人員於本公司或其任何相 聯法團(定義見證券及期貨條例(「證 券及期貨條例」)第XV部)的股份及 相關股份中,擁有(a)根據證券及期 貨條例第XV部第7及8分部須知會 本公司及聯交所的權益或淡倉(包 括任何有關董事及最高行政人員根 據證券及期貨條例有關條文被當作 或視作擁有的權益或淡倉);或(b) 根據證券及期貨條例第352條須載 入本公司所存置登記冊內的權益或 淡倉;或(c)根據上市規則所載上市 公司董事進行證券交易的標準守則 (「標準守則」)須知會本公司及聯交 所的權益及淡倉如下:

#### 本公司每股面值0.01港元的普 通股

Name 姓名	Capacity 身分	Unde	imber of share erlying Shares 股份/相關股付 Family Interest 家族權益	s Held	Percentage of Issued Shares 佔已發行 股份百分比	
Mr. Zhuang Lu Kun ("Mr. Zhuang") 莊陸坤先生 (「莊先生」)	Beneficial Owner 實益擁有人	617,985,000	67,500,000 (Note 1) (附註1)	685,485,000	66.07%	
Mr. Zhuang Xiao Xiong 莊小雄先生	Beneficial Owner 實益擁有人	75,000,000	-	75,000,000	7.23%	

#### **Corporate Governance and Other Information**

#### 企業管治及其他資料

#### Note:

(1) 67.500.000 Shares are held by Mrs. Zhuang Su Lan ("Mrs. Zhuang"). Since Mrs. Zhuang is the spouse of Mr. Zhuang, under the SFO, Mr. Zhuang is deemed to be interested in the said Shares held by Mrs. Zhuang.

All the interests disclosed above represent long position in the shares and underlying shares of the Company.

Other than those disclosed in note 13 to the interim condensed financial statements (which were approved by the independent non-executive Directors and in the opinion of the Directors were carried out on normal commercial terms and in ordinary course of the Group's business), no contracts of significance in relation to the Group's business to which the Company, its holding company, fellow subsidiaries or any of its subsidiaries was a party and in which a Director had a material interest, whether directly or indirectly, subsisted at the end of the Period or at any time during the Period. At no time during the Period was the Company, its holding company, fellow subsidiaries or any of its subsidiaries a party of any arrangement to enable the Directors to acquire benefits by means of the acquisition of shares in, or debentures of, the Company or any other body corporate.

Save as disclosed above, none of Directors, nor their associates, had any other interests or short positions in the shares and underlying shares of the Company or any associated corporations (within the meaning of Part XV of the SFO) which (a) were required notification to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests or short positions which any such Director or chief executive is taken or deemed to have under such provisions of the SFO); or which (b) were required pursuant to Section 352 of the SFO to be entered into the register maintained by the Company; or which (c) were required, pursuant to the Model Code contained in the Listing Rules, to be notified to the Company or the Stock Exchange.

#### 附註:

67.500.000 股股份由莊素蘭女士 (「莊太」)持有。由於莊太為莊先生 的配偶,故根據證券及期貨條例, 莊先生被視作於莊太持有的上述股 份中擁有權益。

上文披露的所有權益指於本公司股 份及相關股份的好倉。

除簡明中期財務報表附註13披露者 (經獨立非執行董事批准且董事認 為乃於本集團日常業務中按一般商 業條款進行)外,於期終及期內任 何時間,本公司、其控股公司、同 系附屬公司或其仟何附屬公司概無 訂立任何與本集團業務有關,且董 事於當中直接或間接擁有重大權益 的重大合約。於期內任何時間,本 公司、其控股公司、同系附屬公司 或其任何附屬公司概無訂立任何安 排,致使董事可藉購入本公司或任 何其他法人團體的股份或債券而獲

除上文披露者外,董事及彼等的聯 繫人十概無於本公司或其仟何相聯 法團(定義見證券及期貨條例第XV 部)的股份及相關股份中,擁有(a) 根據證券及期貨條例第XV部第7及8 分部須知會本公司及聯交所的權益 或淡倉(包括任何有關董事或主要 行政人員根據證券及期貨條例有關 條文被當作或視作擁有的權益或淡 倉);或(b)根據證券及期貨條例第 352條須載入本公司所存置登記冊 內的權益或淡倉;或(c)根據上市規 則所載標準守則須知會本公司及聯 交所的權益及淡倉。

# Corporate Governance and Other Information 企業管治及其他資料



**Approximate** 

# SUBSTANTIAL SHAREHOLDERS' INTERESTS

As at 30 June 2017, according to the register kept by the Company pursuant to Section 336 of the SFO, and so far as was known to any Director, the following persons (other than the interests of certain Directors disclosed under the section headed "Directors' and Chief Executives' Interests and Short Positions in Shares, Underlying Shares and Debentures of the Company or any associated Corporation" above), had an interest or short position in the shares and underlying shares of the Company which would fall to be disclosed to the Company under the provisions of Divisions 2 and 3 of Part XV of the SFO:

### 主要股東權益

Name 姓名	Type of interest 權益種類	Capacity 身份	Personal Interest 個人權益	Family Interest 家族權益	Total 總計	percentage of shareholding 股權概約 百分比
Mrs. Zhuang 莊太	Personal 個人利益	Beneficial owner 實益擁有人	67,500,000	617,985,000 (Note 1) (附註1)	685,485,000	66.07%

#### Note:

(1) 617,985,000 Shares are held by Mr. Zhuang. Since Mr. Zhuang is the spouse of Mrs. Zhuang, under the SFO, Mrs. Zhuang is deemed to be interested in the said Shares held by Mr. Zhuang.

Save as disclosed above, there was no other person known to the Directors, other than the Directors, who, as at 30 June 2017, had an interest or a short position in the shares and underlying shares of the Company which would fall to be disclosed to the Company under the provisions of Divisions 2 and 3 of Part XV of the SFO.

#### **DIVIDEND DISTRIBUTION**

The directors do not recommend payment of an interim dividend for the Period.

#### 附註:

(1) 該617,985,000股股份由莊先生持 有。由於莊先生為莊太的配偶,故 根據證券及期貨條例,莊太被視作 於莊先生持有的上述股份中擁有權 益。

除上文披露者外,於二零一七年六月三十日,就董事所知,除董事外概無任何人士於本公司股份及相關股份中,擁有根據證券及期貨條例第XV部第2及3分部須向本公司披露的權益或淡倉。

#### 股息分派

董事不建議派付期內中期股息。

#### **Corporate Governance and Other Information**

企業管治及其他資料

## **PURCHASE, SALES OR** REDEMPTION OF THE COMPANY'S LISTED SECURITIES

Neither the Company nor any of its subsidiaries purchased, sold or redeemed any of the Company's listed securities during the Period.

#### SHARE OPTION SCHEME

The Company has a Pre-IPO Share Option Scheme (the "Scheme"). The purpose of the Scheme is to provide the Company with a means of giving incentive to, rewarding, remunerating, compensating and/or providing benefits to the Directors, employees of and consultants, professional and other advisers to the Group.

The Scheme has been expired on 30 April 2017.

#### CORPORATE GOVERNANCE CODE

The Company complied with the code provisions of the Corporate Governance Code (the "Code") and Corporate Governance Report set out in Appendix 14 to the Rules (the "Listing Rules") Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited ("Stock Exchange"). The Company had complied with the provisions of the Code throughout the Period save as disclosed below.

Code Provision A.6.7 of the Code requires that Independent Non-executive Directors should attend general meeting. Due to other commitments, two Independent Non-executive Directors of the Company had not attended the annual general meeting of the Company held on 29 May 2017.

Code provision E.1.2 of the Code requires that the chairman of the board should attend the annual general meeting. Mr. Zhuang Lu Kun, the Chairman of the Board was unable to attend the annual general meeting of the Company held on 29 May 2017 due to his other business engagements.

### 買賣或贖回本公司的上市 證券

本公司或其任何附屬公司於期內並 無買賣或贖回本公司任何上市證券。

#### 購股權計劃

本公司設有上市前購股權計劃(該 「計劃」)。該計劃旨在可讓本公司激 勵、獎勵、酬謝、補償董事、本集 團僱員及顧問、專業人士及其他諮 詢顧問及/或向彼等給予利益。

該計劃已於二零一七年四月三十日 過期。

## 企業管治

本公司已遵守香港聯合交易所有限 公司(「聯交所」)證券上市規則(「上 市規則1)附錄14所載企業管治守則 (「守則」)及企業管治報告項下守則 條文。除下文所披露外,本公司於 期內一直遵守守則之條文。

根據守則下之守則條文A.6.7條,獨 立非執行董事應出席股東大會。本 公司兩名獨立非執行董事因其他事 務而並無出席本公司於二零一七年 五月二十九日舉行的股東周年大會。

根據守則下之守則條文E.1.2條,董 事會主席應出席本公司之股東周年 大會。由於董事會主席莊陸坤先生 公務繁忙,故未能出席本公司於二 零一十年五月二十九日舉行的股東 周年大會。

# Corporate Governance and Other Information 企業管治及其他資料



# MODEL CODE FOR SECURITIES TRANSACTIONS

The Board has adopted the Model Code for Securities Transactions by Directors of Listed Issuers ("Mode Code") as set out in Appendix 10 to the Listing Rules as the Company's own code for securities transactions by its Directors. Following specific detailed enquiries made with all Directors, the Company confirms that all Directors have fully complied with the required standards set out in the Model Code during the six months ended 30 June 2017.

#### REMUNERATION COMMITTEE

The Company has established a remuneration committee on 30 April 2007. The remuneration committee, which comprises the three Independent Non-executive Directors and one Executive Director, is responsible for reviewing and determining the appropriate remuneration policies of the Directors and senior management and making recommendations to the Board from time to time.

#### NOMINATION COMMITTEE

The Company has established a nomination committee on 30 April 2007. The nomination committee, which comprises the three Independent Non-executive Directors and one Executive Directors, is responsible for determining the criteria for identifying candidates suitably qualified, reviewing nominations for the appointment of Directors to the Board and making recommendations to the Board regarding any proposed changes.

# 進行證券交易的標準守則

#### 薪酬委員會

本公司於二零零七年四月三十日成立薪酬委員會。薪酬委員會由三名獨立非執行董事及一名執行董事組成,負責檢討及釐定董事及高級管理人員的合適薪酬政策,並不時向董事會提出推薦意見。

# 提名委員會

本公司於二零零七年四月三十日成 立提名委員會。提名委員會自董事及 獨立非執行董事及一名執行董事的 成,負責釐至甄選合資格人選的標 準、審閱委任董事加入董事會提出 在及就任何建議變動向董事會提出 推薦意見。

### **Corporate Governance and Other Information**

企業管治及其他資料

#### AUDIT COMMITTEE

The Company has established an audit committee on 30 April 2007 in compliance with the Rule 3.21 of the Listing Rules. The audit committee, which comprises the three Independent Non-executive Directors, has reviewed the accounting principles and practices adopted by the Company as well as internal control and financial reporting matters, including the review of the unaudited interim results for the six months ended 30 June 2017. The financial statements of the Company for the six months ended 30 June 2017 have been reviewed and approved by the audit committee, who are of the opinion that such statements comply with the applicable accounting standards, the Listing Rules and legal requirements, and that adequate disclosures have been made.

#### INTERIM REPORT

The 2017 Interim Report will be despatched to shareholders and published on the Stock Exchange's website (www.hkex.com.hk) and the Company's website (www.szbjh.com) in due course.

On behalf of the Board Jiahua Stores Holdings Limited

#### 審核委員會

本公司已根據上市規則第3.21條 於二零零七年四月三十日成立審核 委員會。審核委員會由三名獨立非 執行董事組成,已審閱本公司採納 的會計原則及慣例,以及內部監控 及財務申報事宜,包括審閱截至二 零一七年六月三十日止六個月的未 經審核中期業績。本公司截至二零 一七年六月三十日止六個月的財務 報表已經審核委員會審閱及批准, 且審核委員會認為,有關財務報表 符合適用會計準則、上市規則及法 例規定,且已作出足夠披露。

#### 中期報告

二零一七年中期報告將於適當時 候向股東寄發,並於聯交所網站 (www.hkex.com.hk)及本公司網站 (www.szbjh.com)內刊登。

代表董事會 佳華百貨控股有限公司

#### Zhuang Lu Kun

Chairman

Shenzhen, the PRC 30 August 2017

As at the date of this report, the Board comprises:

Executive Directors: Zhuang Lu Kun, Zhuang Pei Zhong, Gu Wei Ming, Zhuang Xiao Xiong

Independent Non-executive Directors: Chin Kam Cheung, Sun Ju Yi, Ai Ji

#### 董事長 **蚌陸坤**

中國,深圳 二零一七年八月三十日

於本報告日期, 董事會成員包括:

執行董事: 莊陸坤、莊沛忠、 顧衛明、莊小雄

獨立非執行董事: 錢錦祥、孫聚義、艾及

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