

## Water Oasis Group Limited

奧思集團有限公司

Stock Code 股份代號: 1161

## 經驗洞察 推進發展

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ANNUAL REPORT 2017

## 2017 ANNUAL REPORT 年報

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## Corporate Profile

Water Oasis Group Limited (the "Company" or "Water Oasis", together with its subsidiaries, collectively the "Group") is a leading beauty services provider and beauty product retailer in Hong Kong. Founded in 1998 and listed on the Main Board of The Stock Exchange of Hong Kong Limited in 2002, from its beginnings the Group has been one of Hong Kong's most innovative companies within its industry, and has been responsible for numerous "firsts". Coupling a clear vision with a constant impetus for development and transformation, the Group has expanded over the years into an esteemed provider of beauty services while also holding a strong product portfolio of self-owned and licensed brands.

#### **Oasis Portfolio**

The Group's core beauty services, combined under its "Oasis" brand name, together make up a synergistic portfolio of beauty services and related wellness services. When put together, the various Oasis brands deliver a remarkably comprehensive all-round offering of beauty services and products that give it a strong and unique competitive advantage in the market. The Oasis range appeals to almost all significant consumer sectors, including high-end, mid-range and mass market customers, both male and female, as well as offering a full selection of general, specialist and medical beauty services.

As at 30th September, 2017, the Group had 15 Oasis Beauty centres in Hong Kong, along with a further 3 Oasis Beauty centres in Beijing. The attractively presented centres serve middle-class customers looking for a mix of high quality skincare products and advanced beauty equipment administered by professional beauticians. In addition, 2 Oasis Homme centres in Hong Kong deliver high-end one-stop facial and body treatments for men.

Meanwhile, the Group's 3 Oasis Spa centres provide outstanding beauty service and slimming experiences for high-end customers, offering advanced European beauty equipment and treatments in a luxuriously soothing environment. Each is equipped with world-class beauty machines, and staffed by highly trained professional beauticians.

The Group's 6 Oasis Medical Centres offer state-of-the-art medical aesthetic treatments under the careful oversight of full-time registered medical doctors and professional therapists. The centres are equipped with the latest advanced equipment, and provide treatments for a wide range of skin issues.

In Macau, the Group maintains a single Oasis Beauty Store, which sells H2O+ and Glycel brand products as well as offering beauty treatment services.

Other related services operating under the Oasis brand are Oasis Nail and Oasis Florist. A further service, Oasis Health, provides one-stop beauty services via Oasis salons and Oasis Medical Centres. The Oasis brand has great potential for new service businesses to be added to its stable.

#### **Glycel**

Alongside its Oasis brands is the Group's self-owned Glycel brand, a reputable skincare brand recognised for its pioneering cell rejuvenation technology. Glycel adds a more international edge to the Group's beauty offerings, with cellular therapy and anti-aging products developed in Switzerland. Acquired in 2010 with worldwide distribution rights, the Group currently has 13 outlets in Hong Kong, and 1 outlet in Macau. These include a range of spas providing high-end beauty services within a resort-style ambience, along with outlets retailing the Swiss-made product range. Glycel is also making a name for itself with its high-end beauty devices, which include the 42°C Mobile Skin Therapist, Body Therapist, V-Ultrasonic Clarifying Peel and One-touch Intelligent Eye Therapist beauty devices.

#### **DermaSynergy and Eurobeauté**

The Group's self-owned DermaSynergy brand with its advanced medical beauty product line is further expanding the reach and significance of business of Oasis Medical Centre. DermaSynergy is a revolutionary skin care system that provides dermatological expertise to maximise the benefits of derma treatment. Its product range together represents a comprehensive skin care and protection system, professionally formulated especially for post-medical skin treatment.

Another important range of products for the Group are those under its own Eurobeauté brand. Eurobeauté products are used extensively as integral parts of many Oasis Beauty treatments, as well as being sold directly to consumers at its outlets. Developed based on leading global research and technology, the expanding range of Eurobeauté products is providing Asian women with homecare skincare solutions that effectively complement the professional salon treatments it supplies.

#### **Retail Distributor**

Separately from its beauty services, the Group also retails and distributes selected high-quality, world-renowned skincare brands in Hong Kong. The retail business continues to be an important part of the Group's business portfolio. One of these brands is Erno Laszlo, for which it has held exclusive distributorship rights for Hong Kong since 2009. Erno Laszlo, the first doctor's skincare brand from New York, was founded in 1927 by renowned dermatologist Dr. Erno Laszlo, and has long been embraced by global celebrities and Hollywood stars who have included Marilyn Monroe, Audrey Hepburn and Grace Kelly. The Group operates 5 Erno Laszlo outlets in Hong Kong.

The Group is also distributor of products of H2O+, a renowned marine-derived skincare brand from the United States. There are currently 5 H2O+ retail outlets in prime Hong Kong locations.

## CEO's Statement

I have pleasure of presenting the Group's results for the year ended 30th September, 2017. This is my first CEO's Statement for the annual report, having stepped into the position of CEO in March 2017. I am fortunate to have taken over the reins of a thriving business that enjoys a strong forward momentum, despite the relatively weak economic climate in the Hong Kong retail market. Many of my strategic goals for the Group are goals that I share with my predecessor. I therefore look forward to leading the Group further along its recent path of success, continuing with measures such as enhancing our data analysis capabilities, pursuing innovative digital marketing initiatives, introducing new beauty technologies and treatments, and steadily expanding our range of services and products. All this will of course be implemented within a framework of careful cost controls and prudent decision-making, given the highly competitive Hong Kong market in which we primarily operate.

Considering the intense competition in the beauty industry, I am proud that the Group has been able to deliver some impressive results for the year. Much of this success has been driven by innovative new marketing strategies, as we have moved to embrace the full potential of modern technology and media. Our in-house marketing team has explored many new ways of recruiting new customers and of strengthening the loyalty of existing ones. For instance, the Group's registration system for new customers has been streamlined and simplified, leading to higher levels of registration and greater customer engagement. We have introduced industry-leading new mobile apps for our different beauty service segments, which are improving the booking experience for our customers. We have an expanding data analytics team, who are effectively 'crunching the numbers' from the data we are collecting and using this to develop exciting new offers, promotions, and sales directions. More than ever before, our new products and services are being widely talked about and shared through online exposure, engagement with KOLs, and advertising specifically tailored for the internet generation.

The good results we are able to report for this year suggest that the Group is already at home in this new environment, where full online engagement and a strong social media presence are so important. This is something we will be further developing in the year ahead. We will seek to be at the forefront of the digital revolution for our industry, especially at the levels of marketing and customer communication. I believe that this commitment will also lead – as we are already seeing – to an expansion of our customer base. In particular, we expect to see more young people becoming our customers, without compromising our traditional customer base.

Ultimately, of course, our customers come back to us because the treatments or products that we deliver enhance their lives. To continue this objective, we will not cease our constant striving to further enhance our core competencies. This means ensuring our staff are skilled, our service and retail environments are elegant and comfortable, the equipment we use is advanced with high performance, and our products are with high quality consistently. This report lays out some of the steps we have taken and will continue to take to ensure we attain these goals.

In short, we are committed to keeping the Water Oasis portfolio constantly fresh. Our aim is to ensure the Group is perceived as innovative, forward-looking, and relevant to the needs and desires of consumers in Hong Kong. The good results we have achieved this year suggest we are doing well in these respects. However, it is not in our nature to be complacent, and we will continue to work hard in the year ahead to identify and cater for changing trends and new demands among our customers.

My thanks go out to the range of organisations and individuals who have been instrumental in the Group's success this year, supporting us through thick and thin. My personal thanks go out to the board of directors at a time of CEO changeover, and to our Water Oasis colleagues across all our businesses for their steady commitment. I also wish to thank both our business partners and our customers, whose support has driven us on to greater heights. I believe this mix of support will enable us to continue going in the positive directions that have brought us success this year.

Alan Tam

Chief Executive Officer

# Management Discussion and Analysis

For the year ended 30th September, 2017 ("the year"), the Group achieved a strong and steady performance across both halves of the year. Through a combination of bold marketing initiatives, careful cost management, and the introduction of a series of new beauty services, equipment and products, it saw a rise in profit for the year of more than 100% year-on-year, a remarkable performance in an economic environment in Hong Kong which remains far from robust. These results were achieved on a rise of turnover of 2.9%, an improved gross profit margin as well as savings made on Group's major expenditures.

The Group's gross profit margin rose to 91.9%, being one percentage point higher than for 2016. The rise in the gross profit margin was linked to a further change in the sales mix for the year. The Group's high margin beauty services' contribution to the sales mix rose to 78.2% for the year while the retail contribution dropped to 21.8%, compared with 75.4% and 24.6% respectively last year. Basic earnings per share for the year amounted to 9.1 HK cents (2016: 3.8 HK cents).

The Group continued its efficient approach to cost controls, which in recent years has seen it closing down underperforming outlets wherever necessary. During the year, it closed four non-profitable outlets (one H2O+ outlet, two Oasis Beauty outlets, and one Oasis Homme outlet). It also benefited from a more flexible rental market. Although Hong Kong rents remain very high, this year there has been considerably more room for maneuver when renegotiating rental agreements than there has been for some time in the past. The Group was therefore able to negotiate rental reductions upon its renewal of leased premises for certain outlets in Hong Kong and Macau. Rental costs as a percentage of turnover consequently fell below 20% for the 2017 financial year (2016: 22%). Another area of savings arose from lower depreciation costs for the year, partly as a direct result of the Group opening fewer new outlets and thus lowering related capex.

Other significant savings have been made in advertising. The Group's annual advertising costs actually fell by over 40% when compared with that of previous year, but this dramatic fall does not represent a fall-off in advertising activity. Rather, much effort was put into redirecting some of the Group's marketing campaigns from expensive print to lower-cost digital formats and platforms, in an effort to follow larger market trends and explore new ways of penetrating the market more efficiently. Not only have many of these efforts cost considerably less than traditional print marketing, they are also proving highly effective in unlocking new target markets and attracting new customers.

Although the Group's staff costs to turnover percentage only dropped minimally for the year (from 45.7% to 44.3% to turnover), the raw figures disguise a more significant shift. The closure of 4 outlets during the year naturally reduced overall staff count, but in fact the Group does not see paring staff to the minimum as the best strategy in its industry. Especially in its beauty services business, the quality of customer care is a vital part of the Group's brand image, and having competent, well-qualified and unrushed staff who can ensure customers come away satisfied is an important goal. As a result, in fact the Group increased its staff head count to improve customer experience, employing more service staff in its beauty outlets and more doctors in its Oasis Medical Centres.

The Group's bank balances and cash levels as at 30th September, 2017 stood at approximately HK\$402.4 million. Its current ratio was 1:1 and its debt-equity ratio was 6.2%. The board of directors has recommended the payment of a final dividend of 4.0 HK cents per share, bringing the full-year dividend to 8.0 HK cents (2016: 3.0 HK cents) per share.

## Business Review Services OASIS Portfolio

The Group's OASIS brand portfolio includes a series of related beauty services – Oasis Beauty, Oasis Spa, and Oasis Homme – together with its professional medical beauty brand Oasis Medical Centre, and an online florist business, Oasis Florist.

In the past year, the Group has been very active in enhancing and expanding its online and digital presence for these businesses. One of the most important initiatives was the mobile apps developed and launched for each of its Oasis Beauty, Oasis Spa and Oasis Medical Centre segments. A primary purpose of these apps is to enable 24-hour bookings for services and to simplify the booking process, thus increasing customer convenience and encouraging greater self-service. The Group believes itself to be very useful to our customers in developing these apps, and customer response has been very positive.

### **Oasis Beauty and Oasis Spa**

For the year under review, both the Group's Oasis Beauty and Oasis Spa businesses in Hong Kong experienced growth, leading to an overall increase in turnover for this segment of 7.5% year-on-year.

Growth was driven by a number of new treatments, services and equipment introduced throughout the year. In the year under review, the Group's Korean 22-acupoint rejuvenating treatment campaign drove a new wave of sales, while later in the year the Group announced the introduction of important new TriPower Slimax (Body) equipment at its Oasis Beauty centres. This significant investment in new beauty equipment was part of its strategy to ensure its outlets are up to date and offer services that cannot easily be reproduced elsewhere in Hong Kong.





At year end, the Group was operating a total of 17 Oasis Beauty centres in Hong Kong (comprising 15 Oasis Beauty and 2 Oasis Homme outlets), together with three self-managed Oasis Beauty centres in Beijing. There were a further three high-end Oasis Spa centres. Another Oasis Beauty Store in Macau continued to operate.

#### **Oasis Medical Centre**

The Group's 6 Oasis Medical Centres in Hong Kong continued to perform well, posting a growth of 9.8% in turnover when compared with that of last year.

An important milestone for Oasis Medical Centre was the introduction in late 2016 of new Duet Thermalshape equipment, which offered customers new techniques for enhancing body shape. This was followed up by the launch of HIFU-V facial treatment in 2017, catering for the popular enthusiasm for a 'v-shaped' face among Hong Kong women, which offers a number of related treatments to enhance facial features. The year 2017 marks the tenth anniversary of Oasis Medical Centre, one of the Group's most successful ventures, and in September a 10th Anniversary campaign was kicked off to highlight and promote the segment further.









## **Glycel**

The Group's self-owned Glycel brand, covering beauty treatment services and related products originating from Switzerland, performed well during the year, achieving sales growth of approximately 1.7% year-on-year. This performance was achieved on the back of a series of new Glycel products and treatments being rolled out across the year, including Hydro Firm Skin Perfection Eye Cream, White Ice Bio Cellulose Whitening Mask, Skin Blossom Rejuvenation Deluxe Facial Treatment, ComFit 4D Slimming Treatment, Golden Deluxe Collagen Extra Eye Care, Hydro Spa Treatment and Micellar Purify Cleansing Water. All these new products and treatments were widely promoted through both traditional and digital media, resulting in good take-up.

During the year, the number of Glycel outlets remained steady at 13 in Hong Kong. A further Glycel outlet operates in Macau.



## Retail

#### **Erno Laszlo**



The number of Erno Laszlo outlets remained at 5 throughout the year. The brand maintained a good profile with the launch of several new high-end cleansing and whitening products throughout the year under the catchy taglines 'The Power of 2' and 'you. but better.'. Various promotional activities were also carried out in celebration of the brand's 90th anniversary.

## **Eurobeauté and DermaSynergy**

New Eurobeauté products introduced during the year generated enthusiasm among users, leading to strong growth in product sales of this self-owned brand of the Group. The brand's product range has been developed to the point where it now offers a full complement of high quality skincare solutions for customers with different skincare needs. These products are sold in the Group's spas and beauty centres, and also in two retail outlets.





The Group's own brand DermaSynergy products, extensively used as part of various Oasis Medical Centre treatments, are also sold at its outlets directly to consumers. The Group intends to focus the brand so that it specialises in high quality and high margin post-treatment products that offer direct follow-ups to the Oasis Medical Centre programmes undergone by customers. In this way, the DermaSynergy product range will become more closely tied to its medical beauty profile.

#### **H2O+**

One under-performing H2O+ outlet was closed during the year, bringing the total number of H2O+ outlets in Hong Kong to five. The reduction in the number of outlets was reflected in an associated fall in turnover for the brand for the year.



## **PROSPECTS**

The strong momentum built up by the Group over the past year is expected to continue in the year ahead, as it continues to enhance its digital credentials as well as introduce new products and equipment. It is also exploring possible new sales channels with the potential for expanding its market outside Hong Kong.

The Group's new online sales platform, which sells beauty products specifically targeted at younger users, was launched earlier in 2017 and is still in the process of establishing itself. Through it, the Group has been able to target a younger set of customers than it has traditionally been associated with. This new interest of potential customers in their twenties and even teens is also being stimulated by the Group's increasing use of social media platforms such as Facebook to promote its products and services, and in fact the age range of customers is widening even for its traditional brands.

One major focus over the coming year will be to enhance the richness of its digital engagement with consumers, in terms of widening its online presence, increasing the level of digital marketing initiatives and improving their targeting, and engaging more closely with KOLs. An example of this move can already be seen in the Group's online advertisement video clip, recently launched in November 2017 on the popular 100 Most social media platform, for its Tripower Intensive Face Lifting Treatment. Another example is Glycel's new product range The Line, which is being marketed to target customers in their late 20s and early 30s.

Apart from these new initiatives to enhance its future business performance, the Group is continuing to place emphasis on bringing its customers new and advanced beauty technologies at its medical beauty centres and beauty salons by purchasing the latest beauty equipment from all over the world. In association with this, the Group is continuing to enhance its professional teams, including its doctors and service staff, in order to ensure its high-level service standards are maintained and enriched.

In summary, the Group has a strong pipeline of services and products in place, a successful and expanding digital marketing strategy, and an ever-increasing data analytics capacity which is helping it make better decisions about how to allocate its resources. All three of these strengths combined well in 2017 to deliver an excellent performance. The Group anticipates continuing to focus its resources and strengths so as to continue in the same vein in the year ahead.

## Directors and Senior Management

#### **DIRECTORS**

#### **EXECUTIVE DIRECTORS**

Mr. YU Kam Shui, Erastus, aged 67, is an executive director and one of the founders of the Group. Mr. Yu is also a director of certain subsidiaries of the Company. Mr. Yu is the chairman of Disclosure Committee and a member of Investment Advisory Committee of the Company. He holds a Bachelor's Degree in Business Administration from the University of Hawaii. Mr. Yu started his career in trading in the United States in 1993. Mr. Yu is primarily responsible for the business development of the Group. Mr. Yu is the brother of Ms. Yu Lai Chu, Eileen, Ms. Lai Yin Ping's husband, the brother-in-law of Mr. Tam Chie Sang and the uncle of Mr. Tam Siu Kei, Alan.

Mr. TAM Chie Sang, aged 65, is an executive director and one of the founders of the Group. Mr. Tam is also a director of certain subsidiaries of the Company. Mr. Tam started his career in the retail and services industry in 1967 and once owned and managed a retail jewellery chain. Since 2006, Mr. Tam started building up his business in catering industry. Mr. Tam first became involved in the cosmetic and skincare businesses in 1993 and was, together with Ms. Yu Lai Chu, Eileen, the sole distributor for several well-known international brands before the founders set up the Group. Mr. Tam is primarily responsible for the strategic planning of the Group. Mr. Tam is a former member of the Chinese People's Political Consultative Conference, Nanning City, Guangxi, PRC and the former Officers Club Principal Adviser (Southern District) of Auxiliary Medical Service. Mr. Tam is the husband of Ms. Yu Lai Chu, Eileen, the brother-in-law of Mr. Yu Kam Shui, Erastus and Ms. Lai Yin Ping and the father of Mr. Tam Siu Kei, Alan.

Ms. YU Lai Chu, Eileen, aged 65, is an executive director and one of the founders of the Group. Ms. Yu is also a director of certain subsidiaries of the Company. Ms. Yu started her own realty agency business in 1984 and she managed a retail jewellery chain with Mr. Tam Chie Sang. In 1993, she entered into the cosmetic and skincare market. Ms. Yu and Mr. Tam Chie Sang acted as the sole distributor of a number of well-known international brands of cosmetics. Ms. Yu is primarily responsible for the business development of the Group with particular emphasis on the spa business. Ms. Yu is the sister of Mr. Yu Kam Shui, Erastus, the wife of Mr. Tam Chie Sang, the sister-in-law of Ms. Lai Yin Ping and the mother of Mr. Tam Siu Kei, Alan.

Ms. LAI Yin Ping, aged 62, is an executive director and one of the founders of the Group. Ms. Lai is also a director of certain subsidiaries of the Company. Ms. Lai holds a Bachelor's Degree in Arts with Economics as her major. Prior to founding the Group in May 1998, Ms. Lai co-founded a trading business with Mr. Yu Kam Shui, Erastus in the United States in 1993. Ms. Lai is primarily responsible for the strategic planning of the Group. Ms. Lai is the wife of Mr. Yu Kam Shui, Erastus, the sister-in-law of Mr. Tam Chie Sang and Ms. Yu Lai Chu, Eileen and the aunt of Mr. Tam Siu Kei, Alan.

#### INDEPENDENT NON-EXECUTIVE DIRECTORS

Prof. WONG Lung Tak, Patrick, B.B.S., J.P., aged 69, is an independent non-executive director since 2001, the chairman of Audit Committee and the members of Disclosure Committee, Investment Advisory Committee, Nomination Committee and Remuneration Committee of the Company. Prof. Wong is a Practising Certified Public Accountant. He is the managing practising director of Patrick Wong CPA Limited and has over 40 years experience in the accountancy profession. Prof. Wong obtained a Doctor of Philosophy Degree in Business, was awarded a Badge of Honour in 1993 by the Queen of England. Prof. Wong has been appointed as a Justice of the Peace since 1998 and was awarded a Bronze Bauhinia Star (B.B.S.) in 2010 by The Government of the Hong Kong Special Administrative Region. Prof. Wong is currently an independent non-executive director of C C Land Holdings Limited, Galaxy Entertainment Group Limited, Real Nutriceutical Group Limited, Sino Oil and Gas Holdings Limited, National Arts Entertainment and Culture Group Limited, Winox Holdings Limited, BAIC Motor Corporation Limited and Li Bao Ge Group Limited. Prof. Wong was an independent non-executive director of Bisu Technology Group International Limited (formerly known as Excel Development (Holdings) Limited), Munsun Capital Group Limited (formerly known as China Precious Metal Resources Holdings Company Limited), Guangzhou Baiyunshan Pharmaceutical Holdings Company Limited (formerly known as Guangzhou Pharmaceutical Company Limited) and Real Nutriceutical Group Limited from 21st November, 2013 to 10th August, 2015, from 19th June, 2004 to 3rd October, 2016, from 28th June, 2010 to 23rd June, 2017 and from 28th March, 2008 to 12th October 2017 respectively. All companies are listed on The Stock Exchange of Hong Kong Limited.

Mr. WONG Chun Nam, Duffy, B.B.S., J.P., aged 64, is an independent non-executive director since 2001, the chairman of Remuneration Committee and members of Audit Committee, Disclosure Committee, Investment Advisory Committee and Nomination Committee of the Company. Mr. Wong is a consultant of Ho, Wong & Wong Solicitors & Notaries, practising commercial, corporate and tax laws. Mr. Wong has been a practising solicitor in Hong Kong since 1982 and is also a Notary Public, a Chartered Secretary, a Certified Tax Adviser, an Accredited General Mediator and a member of the Chartered Institute of Arbitrators. Mr. Wong participates in many public services including being a Justice of the Peace, the Chairman of the HKSAR Passports Appeal Board and the Chairman of the Quality Education Fund Steering Committee.

Dr. WONG Chi Keung, aged 62, is an independent non-executive director since 2004, the chairman of Investment Advisory Committee and Nomination Committee and members of Audit Committee, Disclosure Committee and Remuneration Committee of the Company. Dr. Wong holds a Doctorate Degree in Business and is a member of the Hong Kong Institute of Housing, Chartered Institute of Housing and Royal Institute of Chartered Surveyors. He is a fellow of both The Hong Kong Institute of Directors and the Hong Kong Institute of Real Estate Administrators. He is an honorary fellow of Guanaxi Academy of Social Science, Dr. Wong has also held various senior executive positions with some of Hong Kong's leading property companies. Dr. Wong is currently the deputy chairman and executive director of C C Land Holdings Limited and executive director of The Cross-Harbour (Holdings) Limited, both companies are listed on The Stock Exchange of Hong Kong Limited. Besides, Dr. Wong is a director of The Hong Kong School of Motoring Limited and an alternate director of Autotoll Limited. Dr. Wong was the managing director of Y. T. Realty Group Limited from 10th January, 2000 to 29th February, 2016, which is listed on The Stock Exchange of Hong Kong Limited.

#### SENIOR MANAGEMENT

Mr. TAM Siu Kei, Alan, aged 40, is the Chief Executive Officer of the Group (the "CEO") since 15th March, 2017. Mr. Tam has been working for more than 18 years since he joined the Group in 1999. During his year of services in the Group, Mr. Tam has successfully launched our Medical Beauty services business in Hong Kong. He has also participated in the acquisition of our Group's Glycel brand business as well as obtaining the distributorship licences of Erno Laszlo. Besides, he has also assisted in developing the retail and beauty service businesses in various countries including the PRC, Macau, Taiwan and Singapore. Mr. Tam is the Principal Advisor (Wanchai District) of the Auxiliary Medical Service. Mr. Tam holds a Bachelor of Arts Degree in Contemporary English Language. Mr. Tam is the son of Mr. Tam Chie Sang and Ms. Yu Lai Chu, Eileen, the nephew of Mr. Yu Kam Shui, Erastus and Ms. Lai Yin Ping, all of which are executive directors of the Company.

Mr. AU Moon Ying, Henry, aged 51, is the Chief Financial Officer of the Group. Prior to joining the Group since March 2007, Mr. Au has over 25 years of financial management, accounting, auditing, business planning and development experiences in various blue-chip listed companies and in an international accounting firm. He holds a Master Degree in Business Administration and a Bachelor Degree of Arts (Hons.) majoring in Accountancy. Mr. Au is a Fellow Chartered Accountant of The Institute of Chartered Accountants in England and Wales, a Practising Certified Public Accountant of The Hong Kong Institute of Certified Public Accountants, a Fellow member of The Association of Chartered Certified Accountants as well as an Associate member of The Institute of Canadian General Accountants.

Ms. KIU Wai Kei, Noel, aged 50, is the Human Resources Director of the Group. Ms. Kiu holds a Master Degree in Human Resources Management and a Bachelor Degree in Social Science. Prior to joining the Group in January 2011, Ms. Kiu has over 20 years of human resources experiences working for various reputable multinational corporations and Hong Kong listed companies as Regional and Group Human Resources Director.

## Corporate Governance Report

The board of directors of the Company (the "Board") is pleased to present this corporate governance report in the Company's annual report for the year ended 30th September, 2017.

The Board is committed itself to enhance the standard of corporate governance practices and business ethics with the firm belief that they are essential for maintaining and promoting investors' confidence and maximising shareholders' returns. The Board reviews its corporate governance practices from time to time in order to meet the rising expectations of stakeholders and comply with increasingly stringent regulatory requirements, and to fulfill its commitment to excellent corporate governance.

#### **CORPORATE GOVERNANCE**

In the opinion of the directors, the Company has complied with the code provisions set out in the Corporate Governance Code (the "CG Code") contained in Appendix 14 to the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Stock Exchange" and the "Listing Rules", respectively) throughout the year ended 30th September, 2017.

#### **BOARD OF DIRECTORS**

#### **RESPONSIBILITIES**

The Board is responsible for the leadership and control of the Company and oversees the Group's businesses, strategic decisions and performances. Presently, the company secretary is responsible for ensuring that all directors are properly briefed, either by her or by members of the Company's senior management, on issues arising at the Board meetings. The Board delegates its authority and responsibilities to the senior management for the day-to-day management and operations of the Group. Approval has to be obtained from the Board prior to any significant transactions being entered into by the senior management.

All directors have full and timely access to all relevant information in relation to the Company as well as the advices and services of the company secretary, if and when required, with a view to ensuring that Board procedures and all applicable rules and regulations are followed.

There are established procedures for directors to seek independent professional advices for them to discharge their duties and responsibilities, where appropriate, at the Company's expense.

#### **BOARD COMPOSITION**

As at 30th September, 2017 and up to the date of this annual report, the Board comprises four executive directors and three independent non-executive directors from different business and professional fields. The profile of each director is set out in the "Directors and Senior Management" section in this annual report. The directors, including the independent non-executive directors, have brought a wide spectrum of valuable business experience, knowledge and professionalism to the Board for its efficient and effective delivery of the Board functions.

The Company has received an annual written confirmation from each of the independent non-executive directors of his independence pursuant to Rule 3.13 of the Listing Rules. The Company considers all of the independent non-executive directors to be independent.

The independent non-executive directors are appointed for specific terms and their terms of office shall expire at the third annual general meeting of the Company (the "AGM") after the last appointment and may be renewed subject to the shareholders' approval at such AGM. Under the articles of association of the Company (the "Articles of Association"), at each AGM one-third of the directors for the time being (or, if their number is not a multiple of three (3), the number nearest to but not greater than one-third) shall be subject to retirement by rotation. Retiring directors are eligible for re-election at the AGM at which they retire. Also, under the code provisions of the CG Code, every director, including those appointed for a specific term, should be subject to retirement by rotation at least once every three years.

At the forthcoming AGM, Mr. Yu Kam Shui, Erastus, Ms. Yu Lai Chu. Eileen and Ms. Lai Yin Ping will retire as directors and, being eligible, offer themselves for re-election.

The family relationships among the Board members, if any, are disclosed under "Directors and Senior Management" section in this annual report.

The Company has arranged Directors' and Officers' Liability Insurance for the directors and officers of the Company.

#### CHAIRMAN AND CHIEF EXECUTIVE

Code provision A.2.1 of the CG Code stipulates that the roles of chairman and CEO should be separated and should not be performed by the same person. Presently, the Board does not have any director with the title "Chairman", but Mr. Yu Kam Shui, Erastus, an executive director, is carrying out the duty of the chairman. Mr. Tam Siu Kei, Alan as the CEO is responsible for managing the Group's business and overall operations.

#### **BOARD DIVERSITY**

The Board has adopted a board diversity policy (the "Policy") effective in August 2013.

#### **VISION**

The Company recognises and embraces the benefits of having a diverse Board to enhance the quality of its performance.

#### POLICY STATEMENT

With a view to achieving a sustainable and balanced development, the Company sees increasing diversity at the Board level as an essential element in supporting the attainment of its strategic objectives and sustainable development. In designing the Board's composition, Board diversity has been considered from a number of aspects, including but not limited to gender, age, cultural and educational background, professional experience, skills, knowledge and length of service. All Board appointments will be based on meritocracy, and candidates will be considered against objective criteria, having due regard for the benefits of diversity on the Board.

#### MEASURABLE OBJECTIVES

Selection of candidates will be based on a range of diversity perspectives, which will include but not limited to gender, age, cultural and educational background, professional experience, skills, knowledge and length of service. The ultimate decision will be based on merit and contribution that the selected candidates will bring to the Board.

#### MONITORING AND REPORTING

The Nomination Committee will monitor the implementation of the Policy and will from time to time review the Policy, as appropriate, to ensure the effectiveness of the Policy. The Nomination Committee will discuss any revisions that may be required, and recommend any such revisions to the Board for consideration and approval.

#### **BOARD AND BOARD COMMITTEE MEETINGS**

#### NUMBER OF MEETINGS AND DIRECTORS' ATTENDANCE

Regular Board meetings are held at regular intervals for reviewing and approving the financial and operating performance, and considering and approving the overall strategies and policies of the Company.

The Board met 11 times during the year ended 30th September, 2017.

#### PRACTICES AND CONDUCT OF MEETINGS

The Board is responsible for the leadership and control of the Company, overseeing the Group's businesses, strategic decisions, risk management and internal control systems, and monitoring the performance of the senior management. The day-to-day management, administration and operations of the Company are delegated to the CEO and the senior management.

Notices of regular Board meetings are served to all directors at least 14 days before the meetings while reasonable notice is generally given for other Board meetings. For committee meetings, notices are served in accordance with the required notice period stated in the relevant terms of reference.

Agenda and Board papers together with all appropriate, complete and reliable information are normally sent to all directors before each Board meeting to keep the directors apprised of the latest developments and financial position of the Company and to enable them to make informed decisions. All directors are given the opportunity to include matters in the agenda for regular Board meetings. The Board and each director also have separate and independent access to the senior management whenever necessary.

Minutes of all Board meetings recording sufficient details of matters considered and decisions reached are kept by the secretary of the meetings and are open for inspection by the directors.

The composition of the Board and the attendance of individual members of the Board and Board committees meetings during the year ended 30th September, 2017 are set out in the table below:

#### Number of meetings attended/held

| Directors                 | Board | Audit<br>Committee | Remuneration<br>Committee | Investment<br>Advisory<br>Committee | Nomination<br>Committee | Disclosure<br>Committee | Annual<br>General<br>Meeting |
|---------------------------|-------|--------------------|---------------------------|-------------------------------------|-------------------------|-------------------------|------------------------------|
| Executive directors       |       |                    |                           |                                     |                         |                         |                              |
| YU Kam Shui, Erastus      | 11/11 | _                  | _                         | 1/1                                 | _                       | _                       | 1/1                          |
| TAM Chie Sang             | 9/11  | -                  | _                         | _                                   | -                       | _                       | 1/1                          |
| YU Lai Chu, Eileen        | 11/11 | -                  | _                         | -                                   | -                       | _                       | 1/1                          |
| LAI Yin Ping              | 11/11 | -                  | _                         | -                                   | -                       | -                       | 1/1                          |
| Independent non-executive |       |                    |                           |                                     |                         |                         |                              |
| directors                 |       |                    |                           |                                     |                         |                         |                              |
| WONG Lung Tak, Patrick    | 11/11 | 5/5                | 2/2                       | 1/1                                 | 3/3                     | -                       | 1/1                          |
| WONG Chun Nam, Duffy      | 11/11 | 5/5                | 2/2                       | 1/1                                 | 3/3                     | _                       | 1/1                          |
| WONG Chi Keung            | 11/11 | 5/5                | 2/2                       | 1/1                                 | 3/3                     | _                       | 1/1                          |

#### DIRECTORS' CONTINUOUS TRAINING AND DEVELOPMENT PROGRAMME

Pursuant to the CG Code, all directors should participate in continuous professional development to develop and refresh their knowledge and skills. This is to ensure that their contribution to the Board remains informed and relevant.

The Company has put in place an on-going training and professional development programme for directors.

During the year ended 30th September, 2017, all directors of the Company namely, Mr. Yu Kam Shui, Erastus, Mr. Tam Chie Sang, Ms. Yu Lai Chu, Eileen, Ms. Lai Yin Ping, Prof. Wong Lung Tak, Patrick, Mr. Wong Chun Nam, Duffy and Dr. Wong Chi Keung received regular briefings, seminars, conference and/or updates relevant to the Group's business, operations, risk management, corporate governance, directors' duty and responsibilities, and other relevant topics. Materials on new or salient changes to laws and regulations applicable to the Group were provided to the directors. All directors have provided the Company with their respective training records pursuant to the CG Code.

#### **BOARD COMMITTEES**

To oversee particular aspects of the Company's affairs and to assist in the execution of its responsibilities, the Board has established five Board committees, namely Audit Committee, Remuneration Committee, Investment Advisory Committee, Nomination Committee and Disclosure Committee. Independent non-executive directors play an important role in these committees to ensure that independent and objective views are expressed and to promote critical review and control.

#### **AUDIT COMMITTEE**

The Audit Committee comprises all of the three independent non-executive directors, namely Prof. Wong Lung Tak, Patrick, Mr. Wong Chun Nam, Duffy and Dr. Wong Chi Keung, and is chaired by Prof. Wong Lung Tak, Patrick, a qualified accountant with extensive experience in financial reporting and controls. The terms of reference of the Audit Committee were amended in September 2015 to reflect the additional responsibilities of the Audit Committee arising from the Stock Exchange's proposal on risk management and internal control under the CG Code applicable to accounting periods beginning on or after 1st January, 2016. It is responsible for appointment of external auditor, review of the Group's financial information and overseeing the Group's financial reporting system, risk management and internal control procedures. It is also responsible for reviewing the interim and annual results of the Group prior to recommending them to the Board for approval. It meets regularly to review financial reporting and internal control matters and to this end, has unrestricted access to the Company's external auditor. Its terms of reference are available on the respective websites of the Stock Exchange and the Company.

To comply with the requirement under the CG Code in respect of the responsibilities for performing the corporate governance duties, the Board has delegated its responsibilities to the Audit Committee to develop and review the policies and practices of the Company on corporate governance and make recommendations to the Board; to review and monitor the Company's policies and practices on compliance with legal and regulatory requirements; to develop, review and monitor the code of conduct applicable to the directors and employees; to review and monitor the training and continuous professional development of directors and senior management and to review the Company's compliance with the code provisions set out in the CG Code contained in the Listing Rules and disclosures in the corporate governance report.

During the year ended 30th September, 2017, 5 meetings were held by the Audit Committee. Among these meetings, it had reviewed the annual results of 2016 with external auditor and also the activities of the Group's risk management and internal control functions, as well as the interim results of 2017.

It also reviewed the Company's progress in implementing the corporate governance requirements as set out in the CG Code.

#### REMUNERATION COMMITTEE

The Company established a Remuneration Committee on 26th June, 2006 with its written terms of reference revised on 22nd March, 2012. The members of the Remuneration Committee comprises all independent non-executive directors of the Company, namely Prof. Wong Lung Tak, Patrick, Mr. Wong Chun Nam, Duffy and Dr. Wong Chi Keung, and is chaired by Mr. Wong Chun Nam, Duffy.

The primary objectives of the Remuneration Committee include making recommendations on the remuneration policy and structure and remuneration packages of the executive directors and the senior management. The Remuneration Committee is also responsible for establishing transparent procedures for developing such remuneration policy and structure to ensure that no director or any of his/her associates will participate in deciding his/her own remuneration, which remuneration will be determined by reference to the performance of the individual and the Company as well as market practice and conditions. It also makes recommendations to the Board on the remuneration of non-executive directors.

The Remuneration Committee meets at least once a year for reviewing the remuneration policy and structure and recommending the annual remuneration packages of the executive directors and the senior executives and other related matters. Its terms of reference are available on the respective websites of the Stock Exchange and the Company.

#### REMUNERATION COMMITTEE (Continued)

During the year ended 30th September, 2017, 2 Remuneration Committee meeting was held to review and approve the management's remuneration proposals, as well as to determine on the remuneration packages of individual executive directors and senior management.

Pursuant to paragraph B.1.5 of the CG Code, the remuneration of the members of the senior management (refer to as disclosed in "Directors and Senior Management" section of this annual report) by band for the year ended 30th September, 2017 is set out below:

| Remuneration band (HK\$) | Number of individuals |
|--------------------------|-----------------------|
| 2,000,001 – 3,000,000    | 2                     |
| 3,000,001 or above       | 1                     |

Further particulars regarding directors and chief executive's emoluments and the five highest paid employees as required to be disclosed pursuant to Appendix 16 to the Listing Rules are set out in note 14 to the consolidated financial statements as set out on pages 77 to 78 of this annual report.

#### INVESTMENT ADVISORY COMMITTEE

To establish better control on the Group's investment portfolio, an Investment Advisory Committee was established on 15th November, 2007. The members of the Investment Advisory Committee comprise all independent non-executive directors of the Company namely Prof. Wong Lung Tak, Patrick, Mr. Wong Chun Nam, Duffy and Dr. Wong Chi Keung, and Mr. Yu Kam Shui, Erastus, an executive director of the Company, and is chaired by Dr. Wong Chi Keung.

The objectives of this Committee are to set guidelines on the portfolio mix of the Group's investments for the daily execution of investment decisions and monitoring of the investment portfolio. The Committee members meet and review the investment directions and the portfolio mix as well as evaluate the performance of the investment portfolio. Its terms of reference are available on the website of the Company.

During the year ended 30th September, 2017, 1 Investment Advisory Committee meeting was held to review the investment plans on assets including investment properties, bank and cash or any other kind of investments of the Group as well as to evaluate and discuss the investment risk, if any, on existing investment portfolio of the Group.

#### NOMINATION COMMITTEE

To comply with the CG Code, a Nomination Committee was established on 22nd March, 2012 with its terms of reference revised on 7th August, 2013. The members of the Nomination Committee comprises all independent non-executive directors of the Company, namely Prof. Wong Lung Tak, Patrick, Mr. Wong Chun Nam, Duffy and Dr. Wong Chi Keung, and is chaired by Dr. Wong Chi Keung.

The Nomination Committee is responsible for making recommendations to the Board on nominations, appointment or re-appointment of directors and Board succession. The principal duties of the Nomination Committee include reviewing the structure, size, diversity and composition (including the skills, knowledge and experience) of the Board at least annually, making recommendations on any proposed changes to the Board to complement the Company's corporate strategy, identifying individuals suitably qualified to become Board members and assessing the independence of independent non-executive directors. Its terms of reference are available on the respective websites of the Stock Exchange and the Company.

During the year ended 30th September, 2017, 3 Nomination Committee meeting was held among others (i) to review the structure, size and composition of the Board; (ii) to assess the independence of the independent non-executive directors; and (iii) to review and make a recommendation to the Board on the appointment and re-appointment of the directors.

#### **DISCLOSURE COMMITTEE**

To enhance timely disclosure of inside information as defined under the Securities and Futures Ordinance, Chapter 571 of the Laws of Hong Kong (the "SFO"), a Disclosure Committee with written terms of reference was established by the Board on 10th January, 2013.

Mr. Yu Kam Shui, Erastus, who is an executive director of the Company, has been appointed as the chairman of the Disclosure Committee. Prof. Wong Lung Tak, Patrick, Mr. Wong Chun Nam, Duffy and Dr. Wong Chi Keung, the independent non-executive directors of the Company, have also been appointed as members of the Disclosure Committee.

The Disclosure Committee is responsible for considering and making recommendations to the Board in relation to disclosure policy and guidelines regarding inside information (as defined under the SFO) (the "Inside Information") of the Company; and making recommendations to the Board on the disclosure of Inside Information in compliance with the established disclosure policy and guidelines adopted by the Board, the applicable laws and regulations, including but not limited to the Listing Rules and the SFO; and considering other topics, as defined by the Board.

During the year ended 30th September, 2017, no formal meeting had been held. The Board did consult the Disclosure Committee about its opinions via electronic means, as and when required.

#### INDEPENDENT AUDITOR'S REMUNERATION

Deloitte Touche Tohmatsu has been re-appointed as the independent auditor of the Company by the shareholders at the last AGM.

The remuneration paid or payable to the Group's independent auditor, Deloitte Touche Tohmatsu, and its affiliated firms, for services rendered for the year ended 30th September, 2017 is broken down below:

|                    | 2017     |
|--------------------|----------|
|                    | HK\$'000 |
| Statutory audit    | 1,230    |
| Non-audit services | 451      |
| Total              | 1,681    |

The non-audit services mainly comprised tax compliance, interim review service and certain agree-upon-procedure work.

The responsibilities of the independent auditor with respect to the consolidated financial statements for the year ended 30th September, 2017 are set out in the section "Independent Auditor's Report" on pages 43 to 47 of this annual report.

#### DIRECTORS' RESPONSIBILITY FOR THE FINANCIAL STATEMENTS

The directors are responsible for the preparation of financial statements for each financial period with a view to ensuring such financial statements give a true and fair view of the state of affairs of the Group and of the results and cash flow for that period. The Company's financial statements are prepared in accordance with all relevant statutory requirements and suitable accounting standards. The directors are responsible for ensuring that appropriate accounting policies are selected and applied consistently; judgements and estimates made are prudent and reasonable; and the financial statements are prepared on a going concern basis.

#### RISK MANAGEMENT AND INTERNAL CONTROL

The Board has overall responsibilities for maintaining a sound and effective risk management and internal control systems of the Group. The systems include a defined management structure with limits of authority, and are designed to help the Group identify and manage the significant risks to achieve its business objectives, safeguard its assets against unauthorised use or disposition, ensure the maintenance of proper accounting records for the provision of reliable financial information for internal use or for publication, and ensure compliance with relevant laws and regulations. The systems are designed to provide reasonable, but not absolute, assurance against material misstatement or loss, and to manage rather than eliminate risks of failure in the Group's operational systems and in the achievement of the Group's business objectives.

The internal audit department monitors compliance with policies and procedures and the effectiveness of internal control structures across the Group and its principal divisions. The internal audit department reports directly to the Audit Committee and ensure the internal controls are in place and functioning properly as intended.

Also, the Board engaged Mark K. Lam & Co., to assess the effectiveness of the Group's risk management and internal control systems which covered all material controls, including financial, operational and compliance controls as well as risk management functions during the year ended 30th September, 2017. The assessment report was reviewed by the Audit Committee and the Board. No major issue was raised for improvement. The Board is satisfied with the effectiveness of the internal control systems and risk management of the Group.

#### DISCLOSURE OF INSIDE INFORMATION

The Group acknowledges its responsibilities under the SFO and the Listing Rules and the overriding principle that Inside Information should be announced immediately when it is the subject of a decision. The procedures and internal controls for the handling and dissemination of Inside Information are as follows:

• the Group conducts its affairs with close regard to the disclosure requirement under the Listing Rules as well as the "Guidelines on Disclosure of Inside Information" published by the Securities and Futures Commission of Hong Kong in June 2012;

- the Group has formulated inside information policies and disclosed its policies on fair disclosure by pursuing broad, non-exclusive distribution of information to the public through channels such as financial reporting, public announcements and its website:
- the Group has strictly prohibited unauthorised use of confidential or Inside Information; and
- the Group regularly reminds the directors and employees about due compliance with all polices regarding the Inside Information, as well as keeps them appraised of the latest regulatory updates.

#### MODEL CODE FOR SECURITIES TRANSACTIONS

The Company has adopted the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code") as set out in Appendix 10 to the Listing Rules. Starting from 13th February, 2012, the Company had designated directors for the purpose of receiving notification and providing acknowledgment in respect of dealing in securities of the Company under Rule B.8 of the Model Code in accordance with a stipulated memorandum detailing notification procedures to ensure compliance with the Model Code by the directors. Following a specific enquiry by the Company, each of the directors confirmed that he/she complied with the Model Code for transactions in the Company's securities throughout the year ended 30th September, 2017.

The Company has also adopted a code of conduct governing securities transactions by employees who may possess or have access to the Inside Information.

#### **COMPANY SECRETARY**

All directors have access to the advice and services of the company secretary, Ms. Lee Pui Shan ("Ms. Lee"), a full time employee of the Company. Ms. Lee has confirmed that she had received no less than 15 hours of relevant professional training for the year ended 30th September, 2017, in compliance with Rule 3.29 of the Listing Rules.

#### SHAREHOLDERS' RIGHT

#### HOW SHAREHOLDERS CAN CONVENE AN EXTRAORDINARY GENERAL MEETING

Pursuant to Article 58 of the Articles of Association, any one or more shareholders holding at the date of deposit of the requisition not less than one-tenth of the paid up capital of the Company carrying the right of voting at general meetings of the Company shall at all times have the right, by written requisition to the Board or the company secretary, to require an extraordinary general meeting to be called by the Board for the transaction of any business specified in such requisition.

Such a requisition must be signed by the shareholder(s).

## THE PROCEDURES BY WHICH ENQUIRIES MAY BE PUT TO THE BOARD AND SUFFICIENT CONTACT DETAILS TO ENABLE THESE ENQUIRIES TO BE PROPERLY DIRECTED

Shareholders and other stakeholders may send their enquires and concerns to the Board by addressing them to the company secretary. The company secretary will forward the enquires or concerns to the CEO or chairman of the Board committees or senior management as appropriate within their area of responsibilities for handling.

## THE PROCEDURES AND SUFFICIENT CONTACT DETAILS FOR PUTTING FORWARD PROPOSALS AT SHAREHOLDERS' MEETINGS

Shareholders are welcomed to suggest proposals relating to the operations, strategy and/or management of the Group to be discussed at shareholders' meeting. Proposal shall be sent to the Board or the company secretary by written requisition. Pursuant to the Articles of Association, shareholders who wish to put forward a proposal should convene an extraordinary general meeting by following the procedures set out in "How Shareholders Can Convene An Extraordinary General Meeting" above.

#### **INVESTOR RELATION**

There was no amendment made to the constitutional documents of the Company during the year ended 30th September, 2017.

#### **UPDATE ON DIRECTORS' INFORMATION**

Pursuant to Rule 13.51B(1) of the Listing Rules, change in the directors' information since the disclosure made in the Company's annual report 2016 is set out as follows:

Prof. Wong Lung Tak, Patrick retired as an independent non-executive director of Guangzhou Baiyunshan Pharmaceutical Holdings Company Limited (formerly known as Guangzhou Pharmaceutical Company Limited), a company listed on the Stock Exchange, with effect from 23rd June, 2017 and resigned as an independent non-executive of Real Nutriceutical Group Limited, a company listed on the Stock Exchange, with effect from 12th October, 2017.

## Environmental, Social and Governance Report

#### 1. ABOUT THIS REPORT

#### 1.1. Reporting Period

This is the third Environmental, Social and Governance ("ESG") Report of the Group that illustrates and highlights the environment and social performance from 1st October, 2016 to 30th September, 2017 unless otherwise stated.

#### 1.2. Reporting Scope

The content of this ESG report is focused on the Group's business in beauty services and beauty products retailing in Hong Kong. This report demonstrates the ESG performance of the Group's business operation in achieving sustainable development for the future.

#### 1.3. Reporting Framework

This ESG report follows the disclosure requirement as set out in the Environmental, Social and Governance Reporting Guide contained in Appendix 27 to the Listing Rules (the "ESG Guide").

#### Key Performance Index (the "KPI") Reference Table

| KPI of the ESG Guide |  | Corresponding KPI in this ESG report |  |
|----------------------|--|--------------------------------------|--|
| А                    | Environmental Performance                                      | 2.                                   |  |
| A1                   | Emissions Policy and Compliance                                | 2.1.                                 |  |
| A1.1                 | Types of Emissions   | 2.1.1., 2.1.3.                       |  |
| A1.2                 | Greenhouse Gas Emission  | 2.1.2.                               |  |
| A1.3                 | Hazardous Waste  | 2.1.4.                               |  |
| A1.4                 | Non-Hazardous Waste  | 2.1.4.                               |  |
| A1.5                 | Emission Mitigation  | 2.1.5.                               |  |
| A1.6                 | Hazardous and Non-hazardous Wastes Reduction                   | 2.1.6.                               |  |
| A2                   | Use of Resources   | 2.2.                                 |  |
| A2.1                 | Energy Consumption   | 2.2.1.                               |  |
| A2.2                 | Water Consumption  | 2.2.2.                               |  |
| A2.3                 | Energy Use Efficiency  | 2.2.1.                               |  |
| A2.4                 | Water Use Efficiency   | 2.2.2.                               |  |
| A2.5                 | Total Packaging Material Used for Finished Products            | 2.2.3.                               |  |
| АЗ                   | The Environment and Natural Resources                          | 2.3.                                 |  |
| A3.1                 | Impacts of Activities on the Environment and Natural Resources | 2.3.1.                               |  |
| В                    | Social Performance   | 3.                                   |  |
| B1                   | Employment Policy and Compliance                               | 3.1.                                 |  |
| B1.1                 | Total Workforce  | 3.1.1.                               |  |
| B1.2                 | Employee Turnover Rate   | 3.1.2.                               |  |
| B2                   | Health and Safety Policies and Compliance                      | 3.2.                                 |  |
| B2.1                 | Number and Rate of Work-related Fatalities                     | 3.2.1.                               |  |
| B2.2                 | Lost Days Due to Work Injury                                   | 3.2.1.                               |  |
| B2.3                 | Occupational Health and Safety Measures                        | 3.2.2.                               |  |
| ВЗ                   | Development and Training Policies                              | 3.3.                                 |  |
| B3.1                 | Percentage of Employees Trained                                | Not applicable                       |  |
|                      |  |                                      |  |

| KPI of the ESG Guide |   | Corresponding KPI in this ESG report |  |
|----------------------|---|--------------------------------------|--|
| B3.2                 | Average Training Hours                                      | 3.3.                                 |  |
| В4                   | Labour Standards  | 3.4.                                 |  |
| B4.1                 | Avoid Child and Forced Labour                               | 3.4.1.                               |  |
| B4.2                 | Steps Taken to Eliminate Child and Forced Labour.           | 3.4.2.                               |  |
| B5                   | Supply Chain Management                                     | 3.5.                                 |  |
| B5.1                 | Number of Suppliers by Geographical Region                  | 3.5.1.                               |  |
| B5.2                 | Suppliers Engagement  | 3.5.2.                               |  |
| B6                   | Product Responsibility                                      | 3.6.                                 |  |
| B6.1                 | Product Recall or Return                                    | 3.6.                                 |  |
| B6.2                 | Products and Service Related Complaints                     | 3.6.1.                               |  |
| B6.3                 | Protecting Intellectual Property Rights                     | 3.6.2.                               |  |
| B6.4                 | Quality Assurance Process                                   | 3.6.3.                               |  |
| B6.5                 | Consumer Data Protection and Privacy Policies               | 3.6.4.                               |  |
| В7                   | Anticorruption Policies and Compliance                      | 3.7., 3.7.1.                         |  |
| B7.1                 | Number of Concluded Legal Cases Regarding Corrupt Practices | 3.7.2.                               |  |
| B7.2                 | Preventive Measures and Whistle-blowing Procedures          | 3.7.2.                               |  |
| В8                   | Community Investment  | 3.8.                                 |  |
| B8.1                 | Focus Areas of Contribution                                 | 3.8.1.                               |  |
| B8.2                 | Resources Contributed                                       | 3.8.1.                               |  |

#### 2. ENVIRONMENTAL PERFORMANCE

The Group is a leading beauty services provider and beauty products retailer in Hong Kong. The Group is committed to provide supreme quality, innovative and transformative beauty services with unique personalised experiences to its customers.

The Group's service portfolio covers a wide range of beauty and wellness services to men and women. In the process, electrical equipment usage, waste management and disposal are among the major environmental performance of the Group. In response to the growing awareness towards environmental protection in the society, the Group has started to establish environmental policies and processes to ensure efficient use of resources and minimizing the impacts to the environment.

#### 2.1. Emissions Policy and Compliance

The Group complies with the environmental protection laws and regulations of Hong Kong and there was no report of any violation during the reporting period. The Group's operations do not generate serious air or water emissions problems. During the provision of beauty services and the use of equipment, the production of related waste during operation has been monitored. The Group has actively promoted energy saving and carbon reduction policies to reduce emission and cost. The efforts being made could be reflected with the gradual reduction of both energy use and GHG emission in recent years. The Group has won the Metro Award for Corporate Social Responsibility 2017 which signified its social and environmental commitment in the development of its business in a sustainable manner. In addition, policies to promote efficient use of energy to lower emission and cost are in practice.

#### 2.1.1. Types of Emissions

Carbon footprint generated from the headquarter office, beauty service and medical beauty centres, and retail outlets is disclosed in this ESG report. Carbon footprint is defined as the total amount of direct and indirect emissions of greenhouse gas (GHG) expressed in terms of equivalent amount of carbon dioxide (CO<sub>2</sub>-eq) emission.

#### 2.1.2. Greenhouse Gas Emissions

The total net GHG emission emitted by the Group's operation was 1,420.86 tonnes of carbon dioxide equivalent ( $tCO_2$ -eq) (mainly carbon dioxide, methane and nitrous oxide). With the total audited area of 8,126.80 m², the total annual emission intensity due to energy usage was 0.18  $tCO_2$ -eq/m². The major source of the GHG emission was from the consumption of electricity and the usage of petroleum by the Group's motor vehicles.

The following table highlights the carbon footprint of the Group as at 30th September, 2017.

|       |                                 | <b>GHG*</b> emission      | GHG* emission by                |              |
|-------|---------------------------------|---------------------------|---------------------------------|--------------|
| Scope | Sources of carbon emission      | (in tCO <sub>2</sub> -eq) | scope (in tCO <sub>2</sub> -eq) | Distribution |
| 1     | Stationary                      | N/A                       | 48.59                           | 3.42%        |
|       | Mobile (Group's motor vehicles) | 48.59                     |                                 |              |
|       | Refrigerant                     | N/A                       |                                 |              |
| 2     | Purchased electricity           | 1,177.27                  | 1,177.27                        | 82.86%       |
|       | Purchased towngas               | N/A                       |                                 |              |
| 3     | Disposal of paper waste         | 194.70                    | 195.00                          | 13.72%       |
|       | Fresh water processing          | 0.27                      |                                 |              |
|       | Sewage water processing         | 0.03                      |                                 |              |
|       | Total GHG* emission             | 1,420.86                  | 1,420.86                        | 100%         |

<sup>\*</sup> The GHG is calculated according to the 'Guiltiness to Account for and Report on Greenhouse Gas Emissions and Removals for Buildings (Commercial, Residential or Institutional Purposes) in Hong Kong' jointly published by Environmental Protection Department and the Electrical and Mechanical Services Department.

The major contributor of the GHG emission was from Scope 2: indirect emission, over 82% was attributed to the emission from electricity usage.

A year on year comparison of the annual GHG emission analysis is made below:

|       |                                | 2017                      |              | 2016                      |              |
|-------|--------------------------------|---------------------------|--------------|---------------------------|--------------|
|       |                                | GHG*                      |              | GHG*                      |              |
|       |                                | emission                  |              | emission                  |              |
| Scope | Sources of carbon emission     | (in tCO <sub>2</sub> -eq) | Distribution | (in tCO <sub>2</sub> -eq) | Distribution |
| 1     | Unleaded petroleum consumed by |                           |              |                           |              |
|       | the Group's motor vehicles     | 48.59                     | 3.42%        | 35.30                     | 1.83%        |
| 2     | Purchased electricity          | 1,177.27                  | 82.86%       | 1,324.30                  | 68.64%       |
| 3     | Disposal of paper waste        | 194.70                    | 13.72%       | 569.41                    | 29.53%       |
|       | Water consumption              | 0.30                      |              | 0.41                      |              |
|       | Total GHG* emission            | 1,420.86                  | 100%         | 1,929.42                  | 100%         |

A further GHG emission analysis is made below for comparison purpose:

|  | 2017     | 2016     |
|--|----------|----------|
| GHG emission (in tCO <sub>2</sub> -eq)   | 1,420.86 | 1,929.42 |
| GHG emission of Scope 2 (in tCO <sub>2</sub> -eq)                                    | 1,177.27 | 1,324.30 |
| Total audited area (m²)  | 8,126.80 | 8,495.20 |
| GHG intensity (in tCO <sub>2</sub> -eq/m²)   | 0.15     | 0.22     |
| GHG intensity of Scope 2 (electricity use) (in tCO <sub>2</sub> -eq/m <sup>2</sup> ) | 0.14     | 0.16     |

There is a significant decrease of GHG intensity (from 0.22 to 0.15  $tCO_2$ -eq/m²) that reflects the result from the Group's effort in reducing its carbon footprint during the reporting period. The GHG intensity of Scope 2 is also reduced from 0.16 to 0.14  $tCO_2$ -eq/m² that proves the efforts made by the Group in energy use reduction.

#### 2.1.3. Air Emission

Due to the business nature, the use of fragrance and aroma during operations would cause the emission of volatile organic compound, the major molecules that emitted or evaporated to the indoor environment would affect the indoor air quality (the "IAQ"). The Group shall consider developing guidelines which required more systematic planning and monitoring in the IAQ in all beauty service and medical beauty centres.

#### 2.1.4. Hazardous Waste and Non-hazardous Waste

The beauty service operations mainly generate packaging waste and administration related paper waste. However, clinical waste generated from medical beauty services is classified as hazardous waste under the regulation of the Environment Protection Department. These include the used syringe, medical container syringes, needles, cartridges, ampoules, sharp instruments, and surgical dressing and container. During the reporting period, there were 0.18 tonnes of hazardous waste (medical waste) as compared to 0.16 tonnes in 2016. As for non-hazardous general waste, 42.88 tonnes of paper waste and 21.51 tonnes of packaging and advertising materials waste were produced respectively as compared to 42.00 tonnes and 15.84 tonnes in 2016. With the office paper and packaging paper recycling program, about 2.32 tonnes of paper waste were recycled which helped to remove 6.98 tCO<sub>2</sub>-eq during the reporting period.

#### 2.1.5. Emission Prevention

To prevent and reduce GHG emission, the Group has energy saving practice in place by switching of unused air-conditioning, lighting, and equipment. Energy saving lighting fixture and lightbulbs are replacing the non-energy saving ones in all premises to mitigate emissions and reduce electricity usage.

#### 2.1.6. Hazardous Waste and Non-hazardous Waste Reduction

With the growing awareness towards waste reduction and simpler packaging, the Group has been practicing default double-sided printing, password confirmation for printing to prevent printing mistakes and paper wastage, and minimal product packaging. Especially for the plastic container which is difficult to be recycled in Hong Kong and is mostly ended-up in landfill. Besides, reuse of cleaned plastic container is in practice for beauty supplies in the beauty services and medical beauty centres.

#### 2.2. Uses of Resources

#### 2.2.1. Energy

#### **Electricity**

The total electricity consumption was 1,683,378 Kilowatt-hour (kWh) (2016: 1,885,973 kWh), with an energy intensity of 207.14 kWh/m² (2016: 222.00 kWh/m²). Different brands under the Group are operating at slightly different hours, using different equipment and operating practice to accommodate different customers' needs. Thus, their energy intensity was different and as such, the Group is actively seeking for more energy efficient equipment to reduce electricity consumption.

#### Fossil Fuel - Petroleum

There are several motor vehicles being used for transportation purposes. A total of 20,576.66 litres of petroleum (2016: 21,023.00 litres) were used for the Group's motor vehicles.

#### 2.2.2. Water

The total water consumption was 705.00 m³ (2016: 697.00 m³) as derived from the beauty service centres. As some retail outlets are in shopping malls, water usage was included in the management fee and therefore the figures were not available for the greenhouse gas calculation. The Group continue to use solenoid values in all spa outlets with the aim to prevent unintentional switching mistake that could cause water wastage and save this precious natural resource on earth.

#### 2.2.3. Total Packaging Material Used for Finished Products

The following summarised the use of paper and packaging material. In general, there was an increase in the total weight of packaging material, advertisement material, and overall paper used during the reporting period when comparing with the previous period due to the launch of new products.

|   | 2017        | 2016        |          |
|---|-------------|-------------|----------|
|   | (in tonnes) | (in tonnes) | % Change |
| Total weight of packaging material used | 15.93       | 11.55       | 37.92%   |
| Total advertising material used         | 5.58        | 4.29        | 30.07%   |
| Total paper used                        | 42.88       | 42.00       | 2.10%    |
| Total paper recycled                    | 2.32        | 1.66        | 39.76%   |

Meanwhile, there was also a significant increase in paper recycling. The weight of general paper use in the headquarter office, beauty service and medical beauty centres, and retail outlets are similar in the two reporting periods, hence the increase in the recycling rate can be explained by the enhanced recycling policy as well as encouragement and promotion made to the employees.

#### 2.3. The Environment and Natural Resources

#### 2.3.1. Impacts of Activities on the Environment and Natural Resources

The Group's operations do not involve in production-related air, water and land pollutions which are regulated under related environmental laws and regulations. As the main operations are taken place indoor, the direct impact from the activities towards the environment and natural resources is minimal.

#### 3. SOCIAL PERFORMANCE

#### 3.1. Employment Policy and Compliance

Through the Group's many years of experience in the industry, the Group understands that its service quality and competitiveness are highly dependent on its employees; therefore, it has formulated a competitive salary and benefit package to attract, retain, and incentivize employees. Employees' remuneration is structured to encourage a sustainable workforce with a wide range of additional benefits such as medical insurance, allowance for education and transportation, staff discount for beauty services and beauty products, and birthday presents.

During the reporting period, there was no incidence of work stoppages, labour disputes, litigation, claims, administrative action or arbitration relating to labour disputes against the Group.

#### 3.1.1. Total Workforce by Age Group

As at 30th September, 2017, the total number of employees was 696 (2016: 691) with the following age combination:

|      | 18-25 | 26-35 | 36-45 | 46-55 | 56 and above |
|------|-------|-------|-------|-------|--------------|
| 2017 | 14%   | 37%   | 31%   | 10%   | 8%           |
| 2016 | 14%   | 40%   | 28%   | 10%   | 8%           |

#### 3.1.2. Annual Turnover Rate

|      | 18-25 | 26-35 | 36-45 | 46-55 | 56 and above |
|------|-------|-------|-------|-------|--------------|
| 2017 | 12%   | 21%   | 12%   | 5%    | 3%           |
| 2016 | 12%   | 25%   | 12%   | 3%    | 3%           |

Recruitment and employee retention have been competitive in the industry. The Human Resource Department of the Group has been actively engaged in nurturing and nourishing physical and internal beauty culture in the workforce to maintain a positive, happy and sustainable workforce. To encourage employee engagement, social media and internal communication platform are provided for easier communication. The internal newsletter "奧思匯聚" is used to cultivate sense of belonging, promote work-life balance, and strengthen the bond between employees.

The annual dinner organised by the Group is to gather the employees to foster team spirit and to show appreciation and recognise the employees for their hard work in the past year.

#### 3.2. Health and Safety Policies and Compliance

The Group is committed to the overall health and safety of employees. As stipulated in the Occupational Safety and Health Ordinance (Chapter 509 of the Laws of Hong Kong), the Group complies with ensuring the health and safety of employees at work.

#### 3.2.1. Occupational Health and Safety Data

All work-related injury is protected by the Employees' Compensation Ordinance (Chapter 282 of the Laws of Hong Kong) and the Group complies with the requirement.

|   | 2017 | 2016  |
|---|------|-------|
| Number of work-related fatalities               | 0    | 0     |
| Work injury cases with leave of absence >3 days | 2    | 7     |
| Work injury cases with leave of absence <3 days | 6    | 1     |
| Lost days due to work injury                    | 42.5 | 68    |
| Work injury rate                                | 2.87 | 10.13 |

#### 3.2.2. Occupational Health and Safety Measures

The work injury rate of the Group was 2.87. Safety precautions tips are continued to be communicated through briefings, notices and equipment operating guidelines to promote and enhance safety awareness and practices. Employees are provided with personal protective equipment such as gowns, gloves, eyewear and face masks for protection and to ensure work health and safety.

#### 3.3. Development and Training Policies

The Group understands that the experience and skills of employees are important and critical to its continued success and growth; thus, comprehensive training programs are provided to ensure employees are trained professionally and are qualified for their jobs. A wide range of trainings from management skills, time management, communication skills, brand and product knowledge, equipment operating procedures, sales technique and technical skills for frontline employees are provided. An annual total of 7,824.5 hours of training were conducted.

|                           | 2017    | 2016  |
|---------------------------|---------|-------|
| Total number of employees | 696     | 691   |
| Total training hours      | 7,824.5 | 6,321 |

#### 3.4. Labour Standards

#### 3.4.1. Child, Forced, and Illegal labour

There is no child nor forced labour in the Group as it complies with the related employment ordinance and labour laws of Hong Kong in terms of employment management.

#### 3.4.2. Steps Taken to Eliminate Illegal Labour Practices When Discovered

The recruitment process is strictly abided by the guidelines of the Group's Human Resource Department, a recruitment form is used to collect personal, educational, and employment information of job applicants, and as such all necessary data related to employment is verified and the proper and right candidate will be hired in accordance to the job requirement and candidates' expectation for a healthy and sustainable workforce.

#### 3.5. Supply Chain Management

The quality and safety of beauty products are one of the top priorities, the Group's procurement management system is committed to oversee and manage processes from raw materials and ingredients selection, product formulation, packaging, quality management system in factory, transportation, and final products used in beauty service centres and sold in retail outlets. Thus, procurement planning, preparation of tenders, supplier's selection and selection standard, supplier's appointment and management, and procurement of supplies, materials and equipment are being supervised and monitored in a competitive, efficient, cost-effective and transparent manner.

#### 3.5.1. Number of Suppliers by Geographical Region

The Group has a total of 42 service and product suppliers in its approved suppliers list. Suppliers from France, Switzerland, Spain, Germany, Italy, Monaco, Japan, Korea, Malaysia, Taiwan, PRC and Hong Kong are appointed.

#### 3.5.2. Suppliers' Engagement

The Group maintains good relationship with its suppliers to ensure service stability and product quality. Suppliers are assessed and selected based on rational and clear criteria including production process, quality management system, regulatory requirement compliancy, operating capacity, sample availability for testing, packaging, management's commitment, training policy and procedure, price, delivery assurance, and product recall policy to ensure the best value for money services or products are procured.

#### 3.6. Product Responsibility

Consumers in Hong Kong are getting more and more conscious on the safety and quality of beauty services and products, the Group's service and product quality are guaranteed by its solid experience in the industry. A product recall policy is in place to ensure product safety and customer protection. A customer service hotline is also available to take enquires and feedback from customers for training and developing needs.

#### 3.6.1. Products and Service Related Complaints

The Group has always been keen to maintain its good brand quality, it has achieved a good record of zero product recall during the reporting period. A telephone hotline serviced by customer service representative is available to handle complaints. During the reporting period, there was no significant complaint in service quality and delivery.

#### 3.6.2. Protecting Intellectual Property Rights

The Group owned and registered several trademarks and domain names as they are important to its brand and corporate image. The Group has complied with the intellectual property (the "IP") rights regulations. As at the date of this ESG report, there was not any material infringement of the IP rights and the Group is confident that all reasonable measures have been taken to prevent any infringement of its own IP rights and the IP rights of third parties.

#### 3.6.3. Quality Assurance Process

The Group is committed to provide innovative and high-quality beauty and wellness products and services to customers, beauty services using equipment are documented with proper procedures for employees to follow, equipment are maintained regularly, and refresher trainings are given to employees to ensure quality compliance. New and advanced beauty and spa equipment are procured to enhance their appeal and competitiveness. Considerable efforts are made on redefining service flow and upgrading customer experience to ensure professional and attentive services are provided.

#### 3.6.4. Consumer Data Protection and Privacy Policies

The Group complies with the Personal Data (Privacy) Ordinance (Chapter 486 of the Laws of Hong Kong), all personal data collected from employees, customers and suppliers are kept confidential, the computers and servers are protected from access passwords. As stipulated in the Group's Code of Conduct on ethical policy, employees are instructed of their responsibility to ensure data is collected, used, maintained, managed, stored and handled properly and secured appropriately.

#### 3.7. Anticorruption Policies and Compliance

The Group is committed to support its corporate value by upholding its philosophy to manage all business with the highest standards of honesty, integrity, and fairness. As stipulated in the Group's Code of Conduct, all directors and employees must adhere to the ethical consideration when engaging in the Group's business activities and they shall not request from, obtain from, or provide benefits to customers, contractors, suppliers, or people with business relationship with the Group. The directors and employees are required to promptly declare to Human Resource Department of the Group about business and work-related situations that can be damaging to the Group such as corruption, conflict of interest, crimes, irregularities or other unexpected events.

#### 3.7.1. Conflict of Interest

The Group requires its directors and employees to avoid the conflict between personal and financial interest and the professional official duties in the Group. A situation in which directors or employees exercise authority, influences decisions and actions or gain access to valuable information when dealing with customers, suppliers, contractors and colleagues with his profession to achieve financial and personal gain is strictly prohibited.

#### 3.7.2. Preventive Measures and Whistle-blowing Procedures

The Group's Code of Conduct requires directors and employees to declare any conflict of interest by completing the required form as instructed by Human Resource Department. The Group encourages whistleblowing whereas an employee or a third party could report any concern about suspected misconduct, malpractice or irregularity, and conflict of interest in strict confidence. During the reporting period, communication was performed to ensure employees understand the Group's Code of Conduct and there were no related legal cases concluded against the Group in Hong Kong.

#### 3.8. Community Investment

#### 3.8.1. Charity Donation and CSR Award

The Group continued its community care by donating to the Children's Heart Foundation to help the society in need. Furthermore, the Group has received the Metro Awards for Corporate Social Responsibility 2017 which demonstrated its contribution in caring for the society. Besides, the Group is committed to conducting business in every aspect to minimize any potential impact by continuously considering the society and performing its works in an environmental friendly and sustainable way.

#### 4. CONSIDERING THE FUTURE OF SUSTAINABLE DEVELOPMENT

There are many challenges ahead in the sustainable development of the Group's business with the increasing concern on environmental problems, global warming and natural resources scarcity that leads to higher operating cost. Developing sustainably in the industry's fierce competition continues to be a challenge, but the Group will leverage on its strengths of compliance and solid executive experience to flourish sustainably in the industry.

#### 5. STAKEHOLDERS' FEEDBACK

Stakeholders' comments and feedbacks regarding the Group's performance and approach on environmental, social and governance aspects are welcomed and valued. Questions, suggestions and recommendations could be sent via email at corporate@wateroasis.com.hk

## Directors' Report

The directors of the Company present the Directors' Report and the audited consolidated financial statements of the Company and its subsidiaries (hereinafter collectively referred to as the "Group") for the year ended 30th September, 2017.

#### PRINCIPAL ACTIVITIES

The Company is an investment holding company. Its principal subsidiaries are engaged in the provision of beauty services as well as the sales and distribution of retail skincare products in Hong Kong, Macau and PRC. These include the brands of Glycel Skinspa, Oasis Spa, Oasis Beauty, Oasis Homme and Oasis Medical under the beauty services operations as well as the brands of Glycel, Eurobeauté, Erno Laszlo, H2O+ and DermaSynergy under the retail operations.

Details of the Company's principal subsidiaries at 30th September, 2017 are set out in note 34 to the consolidated financial statements.

#### **BUSINESS REVIEW**

The business review of these activities and a discussion on the Group's future business development and analysis of the Group's performance during the year ended 30th September, 2017 using key performance indicators as required by Schedule 5 to the Companies Ordinance (Chapter 622 of the Laws of Hong Kong) can be found in the CEO's Statement, Management Discussion and Analysis, Environmental, Social and Governance Report, and Five-Year Financial Summary set out on pages 4 to 5, 6 to 12, 26 to 33 and 101 of this annual report respectively. Description of the risks and uncertainties facing the Company can be found throughout this annual report.

In addition, discussion on the Group's environmental policies and performance and the stakeholder relationships are contained in the Environmental, Social and Governance Report on pages 26 to 33 of this annual report.

The Group complies with the requirements under the Companies Ordinance, the Listing Rules, the SFO, the Model Code, the Employment Ordinance, the Trade Descriptions Ordinance, the Competition Ordinance, the Personal Data (Privacy) Ordinance, the Prevention of Bribery Ordinance, the Mandatory Provident Fund Schemes Ordinance, the Landlord and Tenant (Consolidation) Ordinance, and all the relevant laws and regulations.

The Board has not identified any important events affecting the Group that have occurred since the end of the year.

#### **RESULTS AND APPROPRIATIONS**

The results of the Group for the year ended 30th September, 2017 are set out in the consolidated statement of profit or loss on page 48.

The directors have recommended a final dividend of 4.0 HK cents per share for the year ended 30th September, 2017 payable to shareholders whose names appear on the register of members of the Company at the close of business on Wednesday, 21st February, 2018. Subject to the passing of the relevant resolution at the forthcoming AGM, the final dividend will be payable on Thursday, 8th March, 2018.

#### SHARE CAPITAL

Details of the Company's authorised and issued share capital as at 30th September, 2017 are set out in note 26 to the consolidated financial statements.

#### **RESERVES**

Movements in the reserves of the Group are set out in the consolidated statement of changes in equity to the consolidated financial statements on page 52.

#### **INVESTMENT PROPERTIES**

The values of the investment properties as at 30th September, 2017 were measured using the fair value model, details of which are set out in note 17 to the consolidated financial statements.

#### PROPERTY AND EQUIPMENT

Details of the movements in property and equipment of the Group are set out in note 18 to the consolidated financial statements.

#### **FIVE-YEAR FINANCIAL SUMMARY**

A summary of the results and of the assets and liabilities of the Group for the last five financial years is set out on page 101.

#### **DIRECTORS AND DIRECTORS' SERVICES AGREEMENTS**

The directors of the Company who held office during the year and up to the date of this annual report were:

#### **EXECUTIVE DIRECTORS:**

YU Kam Shui, Erastus TAM Chie Sang YU Lai Chu, Eileen LAI Yin Ping

#### INDEPENDENT NON-EXECUTIVE DIRECTORS:

WONG Lung Tak, Patrick, B.B.S., J.P. WONG Chun Nam, Duffy, B.B.S., J.P. WONG Chi Keung

In accordance with Articles 87(1) and (2) of the Articles of Association and the code provision A.4.2 of the CG Code, Mr. Yu Kam Shui, Erastus, Ms. Yu Lai Chu, Eileen and Ms. Lai Yin Ping will retire by rotation at the forthcoming AGM and, being eligible, offer themselves for re-election.

The Company considers that Prof. Wong Lung Tak, Patrick, Mr. Wong Chun Nam, Duffy and Dr. Wong Chi Keung are independent pursuant to the criteria set out in the Listing Rules and that written annual confirmations of independence have been received from each of them.

All directors of the Company are subject to retirement by rotation as required by the Articles of Association and the code provision of CG Code.

Each of the executive directors has entered into a service agreement with the Company. Each agreement is for a period of three years commencing on 1st October, 2001 and shall continue thereafter until terminated by either party giving to the other party not less than three calendar months' prior notice in writing. Each of the independent non-executive directors has entered into an appointment letter with the Company with a specific term.

Except for the above, none of the directors proposed for re-election at the forthcoming AGM has a service contract which is not determinable by the Company or any of the subsidiaries within one year without payment of compensation, other than normal statutory compensation.

# DIRECTORS' AND CHIEF EXECUTIVE'S INTERESTS AND SHORT POSITIONS IN SHARES, UNDERLYING SHARES AND DEBENTURES

As at 30th September, 2017, the interests or short positions of the directors and the chief executive of the Company in the shares, underlying shares and debentures of the Company or, as the case may be, the percentage in the equity interest and debentures of the Company or its associated corporations (within the meaning of the SFO), which were required (i) to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests and short positions which they have taken or deemed to have under such provisions of the SFO), or (ii) pursuant to Section 352 of the SFO, to be entered in the register maintained by the Company referred to therein, or (iii) pursuant to the Model Code contained in the Listing Rules, to be notified to the Company and the Stock Exchange were as follows:

## LONG POSITION IN THE SHARES OF THE COMPANY AND ITS ASSOCIATED CORPORATIONS

|                                       | Name of                               |  | Number and class of shares and underlying shares |  |  |                                   |                                    |
|---------------------------------------|---------------------------------------|--|--|--|--|-----------------------------------|------------------------------------|
| Name of directors and chief executive | companies in which interests are held | Capacity in which interests are held                     | Personal interests                               | Family interests                                 | Corporate interests                    | Total                             | percentage of issued share capital |
| Yu Kam Shui, Erastus                  | The Company                           | Beneficial owner   | 8,000,000<br>ordinary                            | -  | -                                      | 8,000,000<br>ordinary             | 1.05%                              |
| Tam Chie Sang                         | The Company                           | Interest of spouse                                       | -  | 164,897,760 ordinary <sup>(2)</sup>              | -                                      | 164,897,760<br>ordinary           | 21.58%                             |
|                                       | Water Oasis<br>Company Limited        | Beneficial owner and interest of spouse                  | 165,000<br>non-voting<br>deferred                | 165,000<br>non-voting<br>deferred <sup>(1)</sup> | -                                      | 330,000<br>non-voting<br>deferred | -                                  |
| Yu Lai Chu, Eileen                    | The Company                           | Beneficial owner and interest of controlled corporations | 9,564,000<br>ordinary <sup>(2)</sup>             | -  | 155,333,760<br>ordinary <sup>(2)</sup> | 164,897,760<br>ordinary           | 21.58%                             |
|                                       | Water Oasis<br>Company Limited        | Beneficial owner and interest of spouse                  | 165,000<br>non-voting<br>deferred                | 165,000<br>non-voting<br>deferred <sup>(3)</sup> | -                                      | 330,000<br>non-voting<br>deferred | -                                  |
| Lai Yin Ping                          | The Company                           | Interest of spouse                                       | -  | 8,000,000<br>ordinary <sup>(4)</sup>             | -                                      | 8,000,000<br>ordinary             | 1.05%                              |
| Wong Chun Nam,<br>Duffy               | The Company                           | Beneficial owner   | 600,000<br>ordinary                              | -  | -                                      | 600,000<br>ordinary               | 0.08%                              |
| Tam Siu Kei <sup>(5)</sup>            | The Company                           | Beneficial owner and interest of spouse                  | 2,928,000<br>ordinary                            | 2,294,000<br>ordinary <sup>(6)</sup>             | -                                      | 5,222,000<br>ordinary             | 0.68%                              |

# DIRECTORS' AND CHIEF EXECUTIVE'S INTERESTS AND SHORT POSITIONS IN SHARES. UNDERLYING SHARES AND DEBENTURES (Continued)

LONG POSITION IN THE SHARES OF THE COMPANY AND ITS ASSOCIATED CORPORATIONS (Continued) Notes:

- (1) These shares are registered in the name of Ms. Yu Lai Chu, Eileen, the wife of Mr. Tam Chie Sang.
- (2) 9,564,000 shares are registered in the name of Ms. Yu Lai Chu, Eileen, the wife of Mr. Tam Chie Sang and 155,333,760 shares are registered in the name of Zinna Group Limited, a company incorporated in Hong Kong. All voting rights over Zinna Group Limited are held by Royalion Worldwide Limited, a British Virgin Islands company which is 75% owned by Ms. Yu Lai Chu, Eileen, 5% owned by her husband, Mr. Tam Chie Sang and 20% owned by their son, Mr. Tam Yue Hung.
- (3) These shares are registered in the name of Mr. Tam Chie Sang, the husband of Ms. Yu Lai Chu, Eileen.
- (4) These shares are registered in the name of Mr. Yu Kam Shui, Erastus, the husband of Ms. Lai Yin Ping.
- (5) Mr. Tam Siu Kei is appointed as the CEO of the Company with effect from 15th March, 2017.
- (6) These shares are registered in the name of Ms. Leung Pui Yi, the wife of Mr. Tam Siu Kei.

As at 30th September, 2017, save as disclosed above, none of the directors, chief executive or any of their close associates had any interests and short positions, whether beneficial or non-beneficial, in the shares, underlying shares or debentures of the Company or any of its associated corporations as recorded in the register required to be kept by the Company under Section 352 of the SFO or as otherwise notified to the Company and the Stock Exchange pursuant to the Model Code.

# **SHARE OPTIONS**

Particulars of the Company's share option scheme are set out in note 27 to the consolidated financial statements. On 24th February, 2012, the Company adopted a new share option scheme (the "Share Option Scheme"), which replaced the old share option scheme that was expired on 22nd January, 2012.

Other than as disclosed above, at no time during the year was the Company or any of its subsidiaries a party to any arrangements to enable the directors or the chief executive of the Company to acquire benefits by means of the acquisition of shares in, or debt securities (including debentures) of, the Company or any other body corporate and none of the directors, the chief executive, their spouses or children under the age of 18 had any right to subscribe for securities of the Company, or had exercised any such right during the year ended 30th September, 2017.

# SUBSTANTIAL SHAREHOLDERS' INTERESTS AND SHORT POSITIONS IN SHARES AND UNDERLYING SHARES

As at 30th September, 2017, the following persons and corporations, other than a director or the chief executive of the Company as disclosed in the section "Directors' and Chief Executive's Interests and Short Positions in Shares, Underlying Shares and Debentures", had an interest and short position in the shares and underlying shares of the Company as recorded in the register required to be kept by the Company under section 336 of the SFO, or, who/which were, directly or indirectly, with 5% interest or more of the issued share capital of the Company:

#### LONG POSITION IN THE SHARES

| Name of shareholders   | Capacity                            | Number of ordinary shares | Approximate percentage of voting power |
|--|-------------------------------------|---------------------------|--|
| Yu Lai Si <sup>(1)</sup>   | Beneficial owner                    | 166,113,760               | 21.74%                                 |
| Zinna Group Limited <sup>(2)</sup>                               | Registered owner                    | 155,333,760               | 20.33%                                 |
| Advance Favour Holdings Limited <sup>(3)</sup>                   | Registered owner                    | 77,666,880                | 10.17%                                 |
| Billion Well Holdings Limited <sup>(4)</sup>                     | Registered owner                    | 77,666,880                | 10.17%                                 |
| Lai Yin Ling <sup>(3) &amp; (4)</sup>                            | Interest of controlled corporations | 155,333,760               | 20.33%                                 |
| CM Asset Management<br>(Hongkong) Company Limited <sup>(5)</sup> | Investment manager                  | 92,512,000                | 12.11%                                 |
| Shareholder Value Fund <sup>(5)</sup>                            | Registered owner                    | 92,512,000                | 12.11%                                 |

# Notes:

- (1) Ms. Yu Lai Si is the sister of Mr. Yu Kam Shui, Erastus and Ms. Yu Lai Chu, Eileen, both being the executive directors of the Company.
- (2) Zinna Group Limited is a company incorporated in Hong Kong. All of its voting rights are held by Royalion Worldwide Limited, a British Virgin Islands company which is 75% owned by Ms. Yu Lai Chu, Eileen, 5% owned by her husband, Mr. Tam Chie Sang and 20% owned by their son, Mr. Tam Yue Hung.
- (3) Advance Favour Holdings Limited is a British Virgin Islands company beneficially owned by Ms. Lai Yin Ling, the sister of Ms. Lai Yin Ping, an executive director of the Company.
- (4) Billion Well Holdings Limited is a British Virgin Islands company beneficially owned by Ms. Lai Yin Ling, the sister of Ms. Lai Yin Ping, an executive director of the Company.
- (5) CM Asset Management (Hongkong) Company Limited is the investment manager of Shareholder Value Fund.

Save as disclosed above and so far as the directors and the chief executive of the Company were aware of, as at 30th September, 2017, no other person or corporation (other than a director and the chief executive of the Company) had any interests and short positions in the shares and underlying shares of the Company which would, pursuant to section 336 of the SFO, were required to be entered in the register referred to therein.

# DIRECTORS' INTERESTS IN TRANSACTIONS, ARRANGEMENTS OR CONTRACTS

There were no transactions, arrangements or contracts of significance to which the Company or any of its subsidiaries or fellow subsidiaries was a party and in which a director of the Company had a material interest, whether directly or indirectly, which subsisted at the end of the year or at any time during the year ended 30th September, 2017.

# **DIRECTORS' INTERESTS IN COMPETING BUSINESS**

There were no competing business of which a director of the Company had a material interest, whether directly or indirectly, subsisted at the end of the year or at any time during the year ended 30th September, 2017 which is required to be disclosed pursuant to Rule 8.10 of the Listing Rules.

## **CONNECTED TRANSACTIONS**

The connected transactions, if any, were made in accordance with the Company's compliance and disclosure policies and were qualified for de minimis exemptions of the Listing Rules.

# MANAGEMENT CONTRACT

No contracts concerning the management and administration of the whole or any substantial part of the business of the Company were entered into or existed during the year ended 30th September, 2017.

# **DONATIONS**

For the year ended 30th September, 2017, the Group had made charitable and other donations amounting to HK\$5,000 (2016: HK\$20,943).

# **MAJOR CUSTOMERS AND SUPPLIERS**

For the year ended 30th September, 2017, the aggregate purchases attributable to the Group's five largest suppliers and largest supplier represented approximately 51.1% and 31.0% of the Group's total purchase respectively, whereas the aggregate turnover attributable to the Group's five largest customers was less than 2.5% of the Group's total turnover.

At all times during the year ended 30th September, 2017, none of the directors, their close associates or any shareholder of the Company (which to the knowledge of the directors owns more than 5% of the Company's issued share capital) had an interest in any of the Group's five largest customers or suppliers.

# **DISTRIBUTABLE RESERVES**

As at 30th September, 2017, the distributable reserves of the Company amounted to approximately HK\$41.2 million under the Companies Law, Cap 22 (Law 3 of 1961, as consolidated and revised) of the Cayman Islands (2016: HK\$27.2 million).

## LIQUIDITY AND FINANCIAL RESOURCES

The Group's liquidity and financial resources position continues to remain strong. Its cash and bank deposits as at 30th September, 2017 amounted to approximately HK\$402.4 million (2016: HK\$300.5 million). The Group generally finances its operation with internally generated resources.

As at 30th September, 2017, the gearing ratio, expressed as a percentage of the secured mortgage loan over total equity of approximately HK\$312.4 million (2016: HK\$286.1 million), was approximately 6.2% (2016: 7.9%). Details of the secured mortgage loan are set out in note 25 to the consolidated financial statements.

The Group continues to follow the practice of prudent cash management. The Group has acceptable level of exposure on foreign currency fluctuations as most of its assets, receipts and payments are principally denominated in the functional currency of the relevant territories. The Group will continue to monitor its foreign exchange position and if necessary will hedge its foreign exchange exposure by entering forward foreign exchange contracts.

# **CONTINGENT LIABILITIES**

The Group had no significant contingent liability as at 30th September, 2017.

## CAPITAL COMMITMENTS

The Group had no significant capital commitments as at 30th September, 2017.

## **EMPLOYEES AND REMUNERATION POLICY**

As at 30th September, 2017, the Group employed 752 staff (2016: 741 staff). The Group offers its staff competitive remuneration schemes. In addition, discretionary bonuses and share options may also be granted to eligible staff based on individual and Group performance. Other employee benefits include provident fund, insurance and medical cover, educational allowances and training programs.

The Group is committed to nurturing a learning culture in the organisation. Heavy emphasis is placed on training and development, as the Group's success is dependent on the effort of a skilled and motivated work force.

# PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SECURITIES

The Company did not redeem any of the listed securities of the Company nor did the Company or its subsidiaries purchase or sell any such securities during the year ended 30th September, 2017.

Other than the share option schemes of the Company as disclosed above, neither the Company nor its subsidiaries had issued or granted any convertible securities, options, warrants or similar rights or exercised any rights in relation to convertible securities, options, warrants or similar rights during the year ended 30th September, 2017.

## PERMITTED INDEMNITY PROVISION

Pursuant to the Articles of Association, every director of the Company shall be entitled to be indemnified out of the assets of the Company against all losses or liabilities which he/she may sustain or incur in or about the execution of the duties of his/her office or otherwise in relation thereto. The Company has arranged for appropriate insurance cover for directors' and officers' liabilities in respect of legal actions against its directors and officers arising out of corporate activities. The level of the coverage is reviewed annually. The permitted indemnity provision is in force for the benefit of the directors as required by section 470 of the Companies Ordinance (Chapter 622 of the Laws of Hong Kong) when the Directors' Report prepared by the directors of the Company is approved in accordance with section 391(1)(a) of the Companies Ordinance.

# **EQUITY-LINKED AGREEMENTS**

Other than the share option schemes of the Company as disclosed above, no equity-linked agreements that will or may result in the Company issuing shares or that require the Company to enter into any agreements that will or may result in the Company issuing shares were entered into by the Company during the year or subsisted at year ended 30th September. 2017.

# **TAX RELIEF**

The Company is not aware of any relief on taxation available to the shareholders by reason of their holdings of the shares of the Company. If the shareholders are unsure about the taxation implications of purchasing, holding, disposing of, dealing in, or exercising of any rights in relation to the shares of the Company, they are advised to consult an expert.

# **PRE-EMPTIVE RIGHTS**

There is no provision for pre-emptive rights under the Articles of Association although there is no restriction against such rights under the Companies Law of the Cayman Islands.

# SUFFICIENCY OF PUBLIC FLOAT

Reference is made to the latest announcement of the Company dated 4th December, 2017. The public float of the Company remains below the minimum 25% requirement as required by Rule 8.08(1)(a) of the Listing Rules. To the best knowledge, information and belief of the directors of the Company, as at the date of this report, the public float of the Company is approximately 22.57%.

As at the date of this report, the investment funds approached by the financial adviser of the Company for a placing of new shares of the Company under the general mandate (the "General Mandate Placing") found the placing price too high at the current level, but indicated their interests at a discount more than 20% to the current share price. Since placing of new shares of the Company at a significant discount may not be in the best interest of the shareholders of the Company, the Company will widen its solicitation with other independent investors for the General Mandate Placing, hoping to have a conclusion by the end of January 2018. If the General Mandate Placing is not successful by the end of January 2018, the Company will consider placing of new shares of the Company under specific mandate and/or soliciting the existing substantial shareholders of the Company to sell down their shares. Further announcement will be made by the Company on the progress of restoration of public float of the Company.

# **AUDIT COMMITTEE**

The Company's Audit Committee comprises Prof. Wong Lung Tak, Patrick, Mr. Wong Chun Nam, Duffy and Dr. Wong Chi Keung who are the independent non-executive directors of the Company.

The Audit Committee has reviewed the accounting principles and practices adopted by the Group and the audited consolidated financial statements of the Group for the year ended 30th September, 2017 with management and discussed with the independent auditor on auditing, internal control and financial reporting matters in respect of this report.

# INDEPENDENT AUDITOR

There were no changes of independent auditor in the past 3 years. The accompanying consolidated financial statements have been audited by Deloitte Touche Tohmatsu who shall retire and, being eligible, offer themselves for re-appointment at the forthcoming AGM. Having approved by the Board upon the recommendation of the Audit Committee, a resolution to re-appoint Deloitte Touche Tohmatsu as the independent auditor of the Company and to authorise the Board to fix its remuneration will be proposed at the forthcoming AGM.

On Behalf of the Board

YU Kam Shui, Erastus

Executive Director

Hong Kong, 15th December, 2017

# Independent Auditor's Report

# Deloitte.

德勤

#### TO THE MEMBERS OF WATER OASIS GROUP LIMITED

(incorporated in the Cayman Islands with limited liability)

# **OPINION**

We have audited the consolidated financial statements of Water Oasis Group Limited (the "Company") and its subsidiaries (collectively referred to as "the Group") set out on pages 48 to 100, which comprise the consolidated statement of financial position as at 30th September, 2017, and the consolidated statement of profit or loss, consolidated statement of profit or loss and other comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at 30th September, 2017, and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with Hong Kong Financial Reporting Standards ("HKFRSs") issued by the Hong Kong Institute of Certified Public Accountants (the "HKICPA") and have been properly prepared in compliance with the disclosure requirements of the Hong Kong Companies Ordinance.

## **BASIS FOR OPINION**

We conducted our audit in accordance with Hong Kong Standards on Auditing ("HKSAs") issued by the HKICPA. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Group in accordance with the HKICPA's Code of Ethics for Professional Accountants ("the Code"), and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

# **KEY AUDIT MATTERS**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

#### Key audit matter

# Impairment assessment of trademark and goodwill

We identified the impairment assessment of trademark and goodwill as a key audit matter due to the significant judgments involved in the management's impairment assessment process.

As disclosed in notes 15 and 16 to the consolidated financial statements, the carrying amount of trademark and goodwill is HK\$58,896,000 and HK\$3,012,000 respectively as at 30th September, 2017. As set out in note 5 to the consolidated financial statements, in deciding whether trademark (being the intangible asset with indefinite useful life) and goodwill were impaired or not requires the determination of the recoverable amount which requires estimation of the value in use of the cash generating unit ("CGU") on the trademark and goodwill that had been allocated.

In estimating the value in use of the CGU, key assumptions used by the management included the discount rate, budgeted sales and gross margin taking into account the CGU's past performance, management's expectation for the market developments and the future 5 years' financial forecast approved by management. The management of the Company determined that there was no impairment on the CGU containing trademark and goodwill as at 30th September, 2017.

## How our audit addressed the key audit matter

Our procedures in relation to the impairment assessment of trademark and goodwill included:

- Understanding how the management perform impairment assessment including the estimation of future cash flows and key assumptions used;
- Evaluating the appropriateness of the key assumptions used in the discounted cash flow calculation, including the discount rate, budgeted sales and gross margin through assessing the CGU's past performance, management's expectation for the market developments and the future 5 years' financial forecast approved by the management;
- Assessing the reasonableness of the discount rate applied in determining the value in use by benchmarking against market data;
- Evaluating the potential impact of value in use based on the reasonably possible change of the key assumptions used; and
- Evaluating the historical accuracy of the cash flows forecast by comparing historical cash flows forecast to the actual results in the current year and understanding the causes of any significant variances.

## Key audit matter

## How our audit addressed the key audit matter

#### Valuation of investment properties

We identified the valuation of investment properties as a key audit matter due to the significant judgments involved in determining the inputs used in the valuation.

As disclosed in note 17 to the consolidated financial statements, the carrying amount of investment properties is HK\$230,738,000 as at 30th September, 2017. The fair value of investment properties is based on valuation performed by an independent valuer.

These valuations involve a significant degree of judgment and estimation in respect of the key unobservable inputs including market rentals and market yield, particularly given the lettable units and type of the properties.

Our procedures in relation to assess the valuation of investment properties included:

- Obtaining an understanding of the valuation process including the valuation methodology and key inputs to the model with the involvement of the independent valuer;
- Evaluating the competence, capabilities and objectivity of the independent valuer; and
- Discussing the valuation with the independent valuer, assessing the valuation methodology applied and reasonableness of the key unobservable inputs used, which included market rentals and market yield, by comparing with market data and the related lease information of the Group.

# **OTHER INFORMATION**

The directors of the Company are responsible for the other information. The other information comprises the information included in the annual report, but does not include the consolidated financial statements and our auditor's report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

# RESPONSIBILITIES OF DIRECTORS AND THOSE CHARGED WITH GOVERNANCE FOR THE CONSOLIDATED FINANCIAL STATEMENTS

The directors of the Company are responsible for the preparation of the consolidated financial statements that give a true and fair view in accordance with HKFRSs issued by the HKICPA and the disclosure requirements of the Hong Kong Companies Ordinance, and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the directors are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

# AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion solely to you, as a body, in accordance with our agreed terms of engagement, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with HKSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with HKSAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are
  appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the
  Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.

- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in the independent auditor's report is Tse Fung Chun.

**Deloitte Touche Tohmatsu** 

Certified Public Accountants

Hong Kong, 15th December, 2017

# Consolidated Statement of Profit or Loss

# FOR THE YEAR ENDED 30TH SEPTEMBER,

|  | Notes | 2017<br>HK\$'000 | 2016<br>HK\$'000 |
|--|-------|------------------|------------------|
| Turnover   | 6     | 644,831          | 626,823          |
| Purchases and changes in inventories of finished goods |       | (52,416)         | (57,088)         |
| Other income   |       | 8,685            | 6,927            |
| Other gains or losses                                  | 7     | (1,482)          | (1,826)          |
| Staff costs  | 13    | (285,844)        | (286,367)        |
| Depreciation of property and equipment                 |       | (16,396)         | (19,815)         |
| Finance costs  | 8     | (455)            | (520)            |
| Other expenses   |       | (211,202)        | (227,198)        |
| Profit before taxation                                 |       | 85,721           | 40,936           |
| Taxation   | 9     | (16,397)         | (11,936)         |
| Profit for the year                                    | 10    | 69,324           | 29,000           |
| Profit (loss) for the year attributable to:            |       |                  |                  |
| Owners of the Company                                  |       | 69,331           | 29,063           |
| Non-controlling interests                              |       | (7)              | (63)             |
|  |       | 69,324           | 29,000           |
| Earnings per share                                     |       |                  |                  |
| Basic and diluted                                      | 11    | 9.1 HK cents     | 3.8 HK cents     |

# Consolidated Statement of Profit or Loss and Other Comprehensive Income

# FOR THE YEAR ENDED 30TH SEPTEMBER,

|   | 2017<br>HK\$'000 | 2016<br>HK\$'000 |
|---|------------------|------------------|
| Profit for the year   | 69,324           | 29,000           |
| Other comprehensive income (expense):  Items that may be reclassified subsequently to profit or loss: |                  |                  |
| Exchange differences arising on translation of foreign operations                                     | 457              | (805)            |
| Reclassification adjustment of other comprehensive  |                  | (0.00)           |
| expense upon strike off of a subsidiary   | _                | (233)            |
| Total comprehensive income for the year   | 69,781           | 27,962           |
| Total comprehensive income (expense) for the year attributable to:                                    |                  |                  |
| Owners of the Company   | 69,794           | 28,019           |
| Non-controlling interests   | (13)             | (57)             |
|   | 69,781           | 27,962           |

# Consolidated Statement of Financial Position

## AS AT 30TH SEPTEMBER,

|   |       |          | •        |
|---|-------|----------|----------|
|   |       | 2017     | 2016     |
|   | Notes | HK\$'000 | HK\$'000 |
| Non-current assets                          |       |          |          |
| Intangible assets                           | 15    | 59,184   | 59,144   |
| Goodwill                                    | 16    | 3,012    | 3,012    |
| Investment properties                       | 17    | 230,738  | 229,549  |
| Property and equipment                      | 18    | 30,216   | 32,903   |
| Rental deposits                             | 19    | 27,335   | 28,727   |
| Deferred tax assets                         | 29    | 3,531    | 3,871    |
|   |       | 354,016  | 357,206  |
| Current assets                              |       |          |          |
| Inventories                                 | 20    | 30,060   | 32,364   |
| Trade receivables                           | 21    | 28,087   | 24,011   |
| Prepayments                                 |       | 71,139   | 61,235   |
| Tax recoverable                             |       | _        | 5        |
| Other deposits and receivables              |       | 11,560   | 13,151   |
| Bank balances and cash                      | 22    | 402,430  | 300,544  |
|   |       | 543,276  | 431,310  |
| Current liabilities                         |       |          |          |
| Trade payables                              | 23    | 7,109    | 5,124    |
| Accruals and other payables                 |       | 75,003   | 70,713   |
| Receipts in advance                         | 24    | 455,896  | 380,087  |
| Secured mortgage loan - due within one year | 25    | 3,125    | 3,058    |
| Tax payable                                 |       | 15,046   | 12,258   |
|   |       | 556,179  | 471,240  |
| Net current liabilities                     |       | (12,903) | (39,930  |
| Total assets less current liabilities       |       | 341,113  | 317,276  |

# Consolidated Statement of Financial Position (Continued)

AS AT 30TH SEPTEMBER.

|  |       | AS AT SUTTE | JEI TEIVIDEIT, |
|--|-------|-------------|----------------|
|  |       | 2017        | 2016           |
|  | Notes | HK\$'000    | HK\$'000       |
| Capital and reserves                         |       |             |                |
| Share capital                                | 26    | 76,395      | 76,395         |
| Reserves                                     |       | 228,852     | 202,562        |
| Equity attributable to owners of the Company |       | 305,247     | 278,957        |
| Non-controlling interests                    |       | 7,140       | 7,153          |
| Total equity                                 |       | 312,387     | 286,110        |
| Non-current liabilities                      |       |             |                |
| Secured mortgage loan – due after one year   | 25    | 16,375      | 19,500         |
| Deferred tax liabilities                     | 29    | 12,351      | 11,666         |
|  |       | 28,726      | 31,166         |
|  |       | 341,113     | 317,276        |

The consolidated financial statements on pages 48 to 100 were approved and authorised for issue by the Board of Directors on 15th December, 2017 and are signed on its behalf by:

TAM Chie Sang

Executive Director

YU Kam Shui, Erastus

Executive Director

# Consolidated Statement of Changes in Equity

Attributable to owners of the Company

|   |                              |                              |                                 |   |  |   | 100                            |                                       |                           |                      |  |                      |
|---|------------------------------|------------------------------|---------------------------------|---|--|---|--------------------------------|---------------------------------------|---------------------------|----------------------|--|----------------------|
|   | Share<br>capital<br>HK\$'000 | Share<br>premium<br>HK\$'000 | Exchange<br>reserve<br>HK\$'000 | Capital<br>reserve <sup>(a)</sup><br>HK\$'000 | Capital<br>redemption<br>reserve<br>HK\$'000 | Statutory<br>fund<br>reserve <sup>(b)</sup><br>HK\$'000 | Share options reserve HK\$'000 | Other reserve <sup>(c)</sup> HK\$'000 | Retained profits HK\$'000 | Total<br>HK\$'000    | Non-<br>controlling<br>interests<br>HK\$'000 | Total<br>HK\$'000    |
| At 1st October, 2015  | 76,395                       | 38,879                       | 23,836                          | (1,766)                                       | 450  | 1,797   | -                              | (589)                                 | 138,581                   | 277,583              | 7,210  | 284,793              |
| Profit (loss) for the year Exchange differences arising on translation of foreign operations Reclassification adjustment of other | -                            | -                            | (811)                           | -   | -  | -   | -                              | -                                     | 29,063                    | 29,063<br>(811)      | (63)<br>6                                    | 29,000 (805)         |
| comprehensive expense upon strike off of a subsidiary   | -                            | -                            | (233)                           | -   | -  | -   | -                              | -                                     | -                         | (233)                | -  | (233)                |
| Total comprehensive income (expense) for the year   | -                            | -                            | (1,044)                         | -   | -  | -   | -                              | -                                     | 29,063                    | 28,019               | (57)   | 27,962               |
| 2015 final dividend paid<br>2016 interim dividend paid<br>Recognition of equity-settled share-based                               | -                            | -                            | -                               | -   | -  | -   | -                              | -                                     | (19,099)<br>(7,640)       | (19,099)<br>(7,640)  | -  | (19,099)<br>(7,640)  |
| payment expenses  | -                            | -                            | -                               | -   | _  | -   | 94                             | -                                     | -                         | 94                   | -  | 94                   |
|   | -                            | -                            | -                               | -   | -  | -   | 94                             | -                                     | (26,739)                  | (26,645)             | -  | (26,645)             |
| At 30th September, 2016   | 76,395                       | 38,879                       | 22,792                          | (1,766)                                       | 450  | 1,797   | 94                             | (589)                                 | 140,905                   | 278,957              | 7,153  | 286,110              |
| Profit (loss) for the year<br>Exchange differences arising on   | -                            | -                            | -                               | -   | -  | -   | -                              | -                                     | 69,331                    | 69,331               | (7)  | 69,324               |
| translation of foreign operations   | -                            | -                            | 463                             | -   | _  | -   | -                              | -                                     | -                         | 463                  | (6)  | 457                  |
| Total comprehensive income (expense) for the year   | -                            | -                            | 463                             | -   | -  | -   | -                              | -                                     | 69,331                    | 69,794               | (13)   | 69,781               |
| 2016 final dividend paid<br>2017 interim dividend paid<br>Recognition of equity-settled   | -                            | -                            | -                               | -   | -  | -   | -                              | -                                     | (15,279)<br>(30,558)      | (15,279)<br>(30,558) | -  | (15,279)<br>(30,558) |
| share-based payment expenses Reversal of equity-settled share-based payment expenses upon lapse of                                | -                            | -                            | -                               | -   | -  | -   | 2,427                          | -                                     | -                         | 2,427                | -  | 2,427                |
| share options   | -                            | -                            | -                               | -   | -  | -   | (94)                           | -                                     | -                         | (94)                 | -  | (94)                 |
|   | -                            | -                            | -                               | -   | -  | -   | 2,333                          | -                                     | (45,837)                  | (43,504)             | -  | (43,504)             |
| At 30th September, 2017   | 76,395                       | 38,879                       | 23,255                          | (1,766)                                       | 450  | 1,797   | 2,427                          | (589)                                 | 164,399                   | 305,247              | 7,140  | 312,387              |
|   |                              |                              |                                 |   |  |   |                                |                                       |                           |                      |  |                      |

The capital reserve represents the difference between the nominal value of the shares of the subsidiaries acquired pursuant to a group reorganisation on 23rd January, 2002 and the nominal value of the Company's shares issued in exchange thereof.

As stipulated by the relevant laws and regulations in the People's Republic of China (the "PRC"), certain subsidiaries of the Company in the PRC are required to maintain a statutory fund reserve which is non-distributable. Transfer to this reserve fund are made out of profit after taxation of the subsidiaries' PRC statutory financial statements which are prepared in accordance with the accounting principles generally accepted in PRC.

<sup>©</sup> During the year ended 30th September, 2015, the Group acquired an additional 25% equity interests of a non-wholly owned subsidiary 上海奧薇化妝品商貿有限公司("奧薇"). 奧薇 became a wholly-owned subsidiary of the Group after this acquisition. The difference between the consideration paid and the carrying value of the interest acquired amounting to HK\$589,000 was charged to other reserve.

# Consolidated Statement of Cash Flows

# FOR THE YEAR ENDED 30TH SEPTEMBER,

|   | 2017     | 2016     |
|---|----------|----------|
|   | HK\$'000 | HK\$'000 |
| Operating activities                                      |          |          |
| Profit before taxation                                    | 85,721   | 40,936   |
| Adjustments for:  | Í        |          |
| Allowance for doubtful debts of other receivables         | 1,669    | _        |
| Amortisation of intangible assets                         | 115      | 205      |
| Depreciation of property and equipment                    | 16,396   | 19,815   |
| (Gain) loss on fair value change of investment properties | (1,189)  | 1,325    |
| Interest expenses on secured mortgage loan                | 455      | 520      |
| Interest income on bank deposits                          | (2,498)  | (1,264   |
| Interest income on overdue rental income                  | (409)    | -        |
| Net loss on disposal/write-off of property and equipment  | 1,359    | 730      |
| Equity-settled share-based payment expenses               | 2,427    | 94       |
| Reversal of equity-settled share-based payment expenses   | ŕ        |          |
| upon lapse of share options                               | (94)     |          |
| Gain on strike off of a subsidiary                        |          | (23:     |
| Write-off of inventories                                  | _        | 95       |
| Operating cash flows before movements in working capital  | 103,952  | 63,079   |
| Decrease (increase) in inventories                        | 2,315    | (24      |
| (Increase) decrease in trade receivables                  | (4,076)  | 3,17     |
| Increase in rental deposits, prepayments,                 | ( ) /    | -,       |
| other deposits and receivables                            | (7,942)  | (7,51    |
| Increase in trade payables                                | 1,985    | 2,95     |
| Increase (decrease) in accruals and other payables        | 4,275    | (8,11)   |
| Increase in receipts in advance                           | 75,508   | 52,88    |
| Cash generated from operations                            | 176,017  | 106,22   |
| Hong Kong Profits Tax paid                                | (10,706) | (19,208  |
| Hong Kong Profits Tax refunded                            | 222      | 1,05     |
| The PRC Enterprise Income Tax paid                        | (2,317)  | (1,54    |
| The PRC Enterprise Income Tax refunded                    | 193      | ( )      |
| Net cash from operating activities                        | 163,409  | 86,520   |

# Consolidated Statement of Cash Flows (Continued)

# FOR THE YEAR ENDED 30TH SEPTEMBER,

|   | 2017     | 2016     |
|---|----------|----------|
|   | HK\$'000 | HK\$'000 |
| Investing activities  |          |          |
| Purchase of property and equipment  | (15,194) | (15,575) |
| Additions in intangible assets  | (149)    | (223)    |
| Interest received on bank deposits  | 2,367    | 1,136    |
| Proceeds on disposal of property and equipment                                      | 135      | 185      |
| Net cash used in investing activities   | (12,841) | (14,477) |
| Financing activities  |          |          |
| Dividends paid  | (45,837) | (26,739) |
| Repayment of secured mortgage loan  | (3,058)  | (2,993)  |
| Interest paid on secured mortgage loan  | (455)    | (520)    |
| Net cash used in financing activities   | (49,350) | (30,252) |
| Net increase in cash and cash equivalents   | 101,218  | 41,797   |
| Cash and cash equivalents at beginning of the year                                  | 300,544  | 260,030  |
| Effect of foreign exchange rate changes   | 668      | (1,283)  |
| Cook and each equivalents at and of the year  |          |          |
| Cash and cash equivalents at end of the year, represented by bank balances and cash | 402,430  | 300,544  |

# Notes to the Consolidated Financial Statements

## 1. GENERAL

Water Oasis Group Limited (the "Company") was incorporated in the Cayman Islands as an exempted company with limited liability on 27th September, 2001 under the Companies Law, Cap. 22 (Law 3 of 1961, as consolidated and revised) of the Cayman Islands. The addresses of the registered office and principal place of business of the Company are disclosed in the "Corporate Information" section of this annual report. Its issued shares have been listed on The Stock Exchange of Hong Kong Limited (the "Stock Exchange") since 11th March, 2002.

The Company is an investment holding company. Its subsidiaries are principally engaged in the distribution of skincare products in Hong Kong, Macau and the People's Republic of China ("PRC") and operation of beauty salons, spa and medical beauty centres in Hong Kong and the PRC during the year.

The consolidated financial statements are presented in Hong Kong Dollars ("HK\$"), which is also the functional currency of the Company.

## 2. BASIS OF PREPARATION OF CONSOLIDATED FINANCIAL STATEMENTS

The consolidated financial statements have been prepared on a going concern basis as at 30th September, 2017, as the directors of the Company are satisfied that the Group will have sufficient financial resources to meet its financial obligations as they fall due for the foreseeable future, after taking into consideration the ability to generate funds internally.

# 3. APPLICATION OF NEW AND AMENDMENTS TO HONG KONG FINANCIAL REPORTING STANDARDS ("HKFRS(s)")

## Amendments to HKFRSs that are mandatorily effective for the current year

The Group has applied the following amendments to HKFRSs issued by the Hong Kong Institute of Certified Public Accountants (the "HKICPA") for the first time in the current year:

Amendments to HKFRS 11 Accounting for Acquisitions of Interests in Joint Operations

Amendments to HKAS 1 Disclosure Initiative

Amendments to HKAS 16 and Clarification of Acceptable Methods of Depreciation and Amortisation

HKAS 38

Amendments to HKAS 16 and Agriculture: Bearer Plants

HKAS 41

Amendments to HKAS 27 Equity Method in Separate Financial Statements

Amendments to HKFRS 10, Investment Entities: Applying the Consolidation Exception

HKFRS 12 and HKAS 28

Amendments to HKFRSs Annual Improvements to HKFRSs 2012 – 2014 Cycle

#### Amendments to HKAS 1 "Disclosure Initiative"

The Group has applied the amendments to HKAS 1 "Disclosure Initiative" for the first time in the current year. As regards the structure of the consolidated financial statements, the amendments to HKAS 1 provide examples of systematic ordering or grouping of the notes.

The Group has applied these amendments retrospectively. The information on capital risk management and financial instruments have been reordered in notes 32 and 33 to give prominence to the areas of the Group's activities that management considers to be most relevant to an understanding of the Group's financial performance and financial position. Other than the above presentation and disclosure changes, the application of the amendments to HKAS 1 has not resulted in any impact on the financial performance or financial position of the Group in these consolidated financial statements.

The application of the other amendments to HKFRSs in the current year has had no material impact on the Group's financial performance and positions for the current/prior years and/or on the disclosures set out in these consolidated financial statements.

#### APPLICATION OF NEW AND AMENDMENTS TO HONG KONG FINANCIAL 3. REPORTING STANDARDS ("HKFRS(s)") (Continued)

## New and amendments to HKFRSs and interpretations issued but not yet effective

The Group has not early applied the following new and amendments to HKFRSs and interpretations that have been issued by the HKICPA but are not yet effective:

HKFRS 9 Financial Instruments<sup>1</sup>

HKFRS 15 Revenue from Contracts with Customers and the related Amendments<sup>1</sup>

HKFRS 16 Leases<sup>2</sup>

HK(IFRIC) - Int 22 Foreign Currency Transactions and Advance Consideration<sup>1</sup>

HK(IFRIC) - Int 23 Uncertainty over Income Tax Treatments<sup>2</sup>

Amendments to HKFRS 2 Classification and Measurement of Share-based Payment Transactions<sup>1</sup> Amendments to HKFRS 4

Applying HKFRS 9 Financial Instruments with HKFRS 4 Insurance

Amendments to HKFRS 10 Sale or Contribution of Assets between an Investor and

and HKAS 28 its Associate or Joint Venture<sup>3</sup>

Amendments to HKAS 7 Disclosure Initiative<sup>4</sup>

Amendments to HKAS 12 Recognition of Deferred Tax Assets for Unrealised Losses<sup>4</sup>

Amendments to HKAS 40 Transfers of Investment Property<sup>1</sup>

Amendments to HKFRSs Annual Improvements to HKFRSs 2014 - 2016<sup>5</sup>

- Effective for annual periods beginning on or after 1st January, 2018.
- Effective for annual periods beginning on or after 1st January, 2019.
- Effective for annual periods beginning on or after a date to be determined.
- Effective for annual periods beginning on or after 1st January, 2017.
- Effective for annual periods beginning on or after 1st January, 2017 or 1st January, 2018, as appropriate.

# 3. APPLICATION OF NEW AND AMENDMENTS TO HONG KONG FINANCIAL REPORTING STANDARDS ("HKFRS(s)") (Continued)

New and amendment to HKFRSs and interpretations issued but not yet effective (Continued) HKFRS 15 "Revenue from Contracts with Customers"

HKFRS 15 was issued which establishes a single comprehensive model for entities to use in accounting for revenue arising from contracts with customers. HKFRS 15 will supersede the current revenue recognition guidance including HKAS 18 "Revenue", HKAS 11 "Construction Contracts" and the related Interpretations when it becomes effective.

The core principle of HKFRS 15 is that an entity should recognise revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. Specifically, the Standard introduces a 5-step approach to revenue recognition:

- Step 1: Identify the contract(s) with a customer
- Step 2: Identify the performance obligations in the contract
- Step 3: Determine the transaction price
- Step 4: Allocate the transaction price to the performance obligations in the contract
- Step 5: Recognise revenue when (or as) the entity satisfies a performance obligation

Under HKFRS 15, an entity recognises revenue when (or as) a performance obligation is satisfied, i.e. when 'control' of the goods or services underlying the particular performance obligation is transferred to the customer. Far more prescriptive guidance has been added in HKFRS 15 to deal with specific scenarios. Furthermore, extensive disclosures are required by HKFRS 15.

The directors of the Company will assess the impact of application of HKFRS 15. For the moment, it is not practicable to provide a reasonable estimate of the effect of HKFRS 15 until the Group performs an assessment.

#### HKFRS 16 "Leases"

HKFRS 16, which upon the effective date will supersede HKAS 17 "Leases", introduces a single lessee accounting model and requires a lessee to recognise assets and liabilities for all leases with a term of more than 12 months, unless the underlying asset is of low value. Specifically, under HKFRS 16, a lessee is required to recognise a right-of-use asset representing its right to use the underlying leased asset and a lease liability representing its obligation to make lease payments. Accordingly, a lessee should recognise depreciation of the right-of-use asset and interest on the lease liability, and also classifies cash repayments of the lease liability into a principal portion and an interest portion and presents them in the consolidated statement of cash flows. Also, the right-of-use asset and the lease liability are initially measured on a present value basis. The measurement includes non-cancellable lease payments and also includes payments to be made in optional periods if the lessee is reasonably certain to exercise an option to extend the lease, or not to exercise an option to terminate the lease. This accounting treatment is significantly different from the lessee accounting for leases that are classified as operating leases under the predecessor standard, HKAS 17.

# 3. APPLICATION OF NEW AND AMENDMENTS TO HONG KONG FINANCIAL REPORTING STANDARDS ("HKFRS(s)") (Continued)

New and amendments to HKFRSs and interpretations issued but not yet effective (Continued) HKFRS 16 "Leases" (Continued)

In respect of the lessor accounting, HKFRS 16 substantially carries forward the lessor accounting requirements in HKAS 17. Accordingly, a lessor continues to classify its leases as operating leases or finance leases, and to account for those two types of leases differently.

As set out in note 31(b), total operating lease commitments of the Group with terms more than 12 months as at 30th September, 2017 amounting to approximately HK\$59,566,000. It is expected that certain portion of these lease commitments will be required to be recognised in the consolidated statement of financial position as right-of-use assets and lease liabilities.

The Group will need to perform a more detailed assessment in order to assess to what extent the operating lease commitments will result in the recognition of an asset and a liability for future payments and how this will affect the Group's profit and classification of cash flows.

#### Amendments to HKAS 7 "Disclosure Initiative"

The amendments require an entity to provide disclosures that enable users of financial statements to evaluate changes in liabilities arising from financing activities including both changes arising from cash flows and non-cash changes. Specially, the amendments require the following changes in liabilities arising from financing activities to be disclosed: (i) changes from financing cash flows; (ii) changes arising from obtaining or losing control of subsidiaries or other businesses; (iii) the effect of changes in foreign exchange rates; (iv) changes in fair values; and (v) other changes.

The amendments apply prospectively for annual periods beginning on or after 1st October, 2017 with earlier application permitted. The application of the amendments will result in additional disclosures on the Group's financing activities, specifically reconciliation between the opening and closing balances in the consolidated statement of financial position for liabilities arising from financing activities will be provided on application.

Other than the above, the directors of the Company anticipate that the application of other new and amendments to HKFRSs and interpretations will have no material impact on the results and the financial position of the Company.

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# 4. SIGNIFICANT ACCOUNTING POLICIES

The consolidated financial statements have been prepared in accordance with HKFRSs issued by the HKICPA. In addition, the consolidated financial statements include applicable disclosures required by the Rules Governing the Listing of Securities on the Stock Exchange (the "Listing Rules") and by the Hong Kong Companies Ordinance.

The consolidated financial statements have been prepared on the historical cost basis, except for investment properties that are measured at fair values at the end of each reporting period, as explained in the accounting policies set out below. Historical cost is generally based on the fair value of the consideration given in exchange for goods and services.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, regardless of whether that price is directly observable or estimated using another valuation technique. In estimating the fair value of an asset or a liability, the Group takes into account the characteristics of the asset or liability if market participants would take those characteristics into account when pricing the asset or liability at the measurement date. Fair value for measurement and/or disclosure purposes in these consolidated financial statements is determined on such a basis, except for share-based payment transactions that are within the scope of HKFRS 2, leasing transactions that are within the scope of HKAS 17, and measurements that have some similarities to fair value but are not fair value, such as net realisable value in HKAS 2 or value in use in HKAS 36.

In addition, for financial reporting purposes, fair value measurements are categorised into Level 1, 2 or 3 based on the degree to which the inputs to the fair value measurements are observable and the significance of the inputs to the fair value measurement in its entirety, which are described as follows:

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity can access at the measurement date;
- Level 2 inputs are inputs, other than quoted prices included within Level 1, that are observable for the asset or liability, either directly or indirectly; and
- Level 3 inputs are unobservable inputs for the asset or liability.

The principal accounting policies are set out below.

# Basis of Consolidation

The consolidated financial statements incorporate the financial statements of the Company and entities controlled by the Company (its subsidiaries). Control is achieved when the Company:

- has power over the investee;
- is exposed or has rights to variable returns from its involvement with the investee; and
- has the ability to use its power to affect its returns.

#### Basis of Consolidation (Continued)

The Group reassesses whether or not it controls an investee if facts and circumstance indicate that there are changes to one or more of the three elements of control listed above.

Income and expenses of subsidiaries acquired or disposed of during the year are included in the consolidated statement of profit or loss from the effective date of acquisition and up to the effective date of disposal, as appropriate.

Where necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies into line with the Group's accounting policies.

All intragroup assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

## Change in the Group's ownership interest in an existing subsidiary

Change in the Group's ownership interest in an existing subsidiary that do not result in the Group losing control over the subsidiary is accounted for as an equity transaction. The carrying amounts of the Group's relevant components of equity including reserves and the non-controlling interests are adjusted to reflect the changes in their relative interests in the subsidiary. Any difference between the amount by which the non-controlling interests are adjusted after re-attiribution of the relevant equity component, and the fair value of the consideration paid or received is recognised directly in equity and attributed to owners of the Company.

# Allocation of total comprehensive income to non-controlling interests

Profit or loss and each item of other comprehensive (expense) income are attributed to the owners of the Company and to the non-controlling interests when necessary. Total comprehensive income and expenses of subsidiaries is attributed to the owners of the Company and to the non-controlling interests even if this results in the non-controlling interests having a deficit balance.

#### Goodwill

Goodwill arising on an acquisition of a business is carried at cost less accumulated impairment losses, if any, and is presented separately in the consolidated statement of financial position.

For the purposes of impairment testing, goodwill is allocated to each of the cash-generating units (or groups of cash-generating units) that is expected to benefit from the synergies of the combination, which represent the lowest level at which the goodwill is monitored for internal management purposes and not larger than an operating segment.

A cash-generating unit to which goodwill has been allocated is tested for impairment annually or more frequently when there is indication that the unit may be impaired. For goodwill arising on an acquisition in a reporting period, the cash-generating unit to which goodwill has been allocated is tested for impairment before the end of that reporting period. If the recoverable amount of the cash-generating unit is less than its carrying amount, the impairment loss is allocated first to reduce the carrying amount of any goodwill allocated to the unit and then to the other assets of the unit on a pro rata basis based on the carrying amount of each asset in the unit. Any impairment loss for goodwill is recognised directly in profit or loss. An impairment loss recognised for goodwill is not reversed in subsequent periods.

On disposal of the relevant cash-generating unit, the attributable amount of goodwill is included in the determination of the amount of profit or loss on disposal.

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#### Foreign Currencies

In preparing the financial statements of each individual group entity, transactions in currencies other than the functional currency of that entity (foreign currencies) are recognised at the rates of exchanges prevailing on the dates of the transactions. At the end of the reporting period, monetary items denominated in foreign currencies are retranslated at the rates prevailing at that date. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated.

Exchange differences arising on the settlement of monetary items, and on the retranslation of monetary items, are recognised in profit or loss in the period in which they arise.

For the purposes of presenting the consolidated financial statements, the assets and liabilities of the Group's operations are translated into the presentation currency of the Group (i.e. HK\$) using exchange rates prevailing at the end of each reporting period. Income and expenses items are translated at the average exchange rates for the year. Exchange differences arising, if any, are recognised in other comprehensive income and accumulated in equity under the heading of exchange reserve.

# **Investment Properties**

Investment properties are properties held to earn rentals and/or for capital appreciation.

Investment properties are initially measured at cost, including transaction costs. Subsequent to initial recognition, investment properties are measured at their fair values. Gains or losses arising from changes in the fair value of investment properties are included in profit or loss for the period in which they arise.

An investment property is derecognised upon disposal or when the investment property is permanently withdrawn from use and no future economic benefits are expected from its disposals. Any gain or loss arising on derecognition of the property (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in profit or loss in the period in which the property is derecognised.

#### Property and Equipment

Property and equipment including buildings held for use in the production or supply of goods or services, or for administrative purposes are stated in the consolidated statement of financial position at cost less subsequent accumulated depreciation and subsequent accumulated impairment losses, if any.

Depreciation is recognised so as to write off the cost of items of property and equipment less their residual values over their estimated useful lives, using the straight-line method. The estimated useful lives, residual values and depreciation method are reviewed at the end of each reporting period, with the effect of any changes in estimate accounted for on a prospective basis.

An item of property and equipment is derecognised upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on the disposal or retirement of an item of property and equipment is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognised in profit or loss.

## Intangible Assets

#### Intangible assets acquired separately

Expenditure on acquiring licences for sale of products is carried at cost less accumulated amortisation and any accumulated impairment losses (see the accounting policy in respect of impairment on tangible and intangible assets other than goodwill below). Amortisation for such licences is provided on a straight-line method over the licence period.

# Intangible assets acquired in a business combination

Trademarks acquired in a business combination are recognised separately from goodwill and are initially recognised at their fair values at the acquisition date (which is regarded as their cost).

The Group's trademarks are of indefinite useful lives. Accordingly, subsequent to initial recognition, trademarks are carried at cost less any accumulated impairment losses (see the accounting policy in respect of impairment on tangible and intangible assets other than goodwill below).

Gains or losses arising on derecognition of an intangible asset are measured at the difference between the net disposal proceeds and the carrying amount of the asset and are recognised in profit or loss in the period when the asset is derecognised.

# Impairment on Tangible and Intangible Assets other than Goodwill

(For impairment on goodwill, please see the accounting policy in respect of goodwill above)

At the end of the reporting period, the Group reviews the carrying amounts of its tangible and intangible assets with finite useful lives to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). When it is not possible to estimate the recoverable amount of an individual asset, the Group estimates the recoverable amount of the cash-generating unit to which the asset belongs. When a reasonable and consistent basis of allocation can be identified, corporate assets are also allocated to individual cash-generating units, or otherwise they are allocated to the smallest group of cash-generating units for which a reasonable and consistent allocation basis can be identified.

Intangible assets with indefinite useful lives are tested for impairment at least annually, and whenever there is an indication that they may be impaired.

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

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## Impairment on Tangible and Intangible Assets other than Goodwill (Continued)

If the recoverable amount of an asset (or a cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (or a cash-generating unit) is reduced to its recoverable amount. In allocating the impairment loss, the impairment loss is allocated first to reduce the carrying amount of any goodwill (if applicable) and then to the other assets on a pro-rata basis based on the carrying amount of each asset in the unit. The carrying amount of an asset is not reduced below the highest of its fair value less costs of disposal (if measurable), its value in use (if determinable) and zero. The amount of the impairment loss that would otherwise have been allocated to the asset is allocated pro rata to the other assets of the unit. An impairment loss is recognised immediately in profit or loss.

Where an impairment loss subsequently reverses, the carrying amount of the asset (or a cash-generating unit) is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (or a cash-generating unit) in prior years. A reversal of an impairment loss is recognised immediately in profit or loss.

#### Financial Instruments

Financial assets and financial liabilities are recognised when a group entity becomes a party to the contractual provisions of the instrument.

Financial assets and financial liabilities are initially measured at fair value. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities are added to or deducted from the fair value of the financial assets or financial liabilities, as appropriate, on initial recognition.

# Financial assets

The Group's financial assets are classified as loans and receivables. The classification depends on the nature and purpose of the financial assets and is determined at the time of initial recognition. All regular way purchases or sales of financial assets are recognised and derecognised on a trade date basis. Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the time frame established by regulation or convention in the marketplace.

## Financial Instruments (Continued)

#### Effective interest method

The effective interest method is a method of calculating the amortised cost of a debt instrument and of allocating interest income over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash receipts (including all fees paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the debt instrument, or, where appropriate, a shorter period, to the net carrying amount on initial recognition.

Interest income is recognised on an effective interest basis for debt instruments.

#### Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. Subsequent to initial recognition, loans and receivables (including trade receivables, other receivables and bank balances and cash) are measured at amortised cost using the effective interest method, less any impairment (see accounting policy on impairment of financial assets below).

Interest income is recognised by applying the effective interest rate, except for short-term receivables where the recognition of interest would be immaterial.

# Impairment of financial assets

Financial assets are assessed for indicators of impairment at the end of each reporting period. Financial assets are considered to be impaired where there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows of the financial assets have been affected.

Objective evidence of impairment could include:

- significant financial difficulty of the issuer or counterparty; or
- breach of contract, such as a default or delinquency in interest or principal payments; or
- it becoming probable that the borrower will enter bankruptcy or financial re-organisation.

For certain categories of financial asset, such as trade receivables, assets that are assessed not to be impaired individually are, in addition, assessed for impairment on a collective basis. Objective evidence of impairment for a portfolio of receivables could include the Group's past experience of collecting payments and observable changes in national or local economic conditions that correlate with default on receivables.

For financial assets carried at amortised cost, the amount of the impairment loss recognised is the difference between the asset's carrying amount and the present value of the estimated future cash flows discounted at the financial asset's original effective interest rate.

The carrying amount of the financial asset is reduced by the impairment loss directly for all financial assets with the exception of trade receivables and other receivables, where the carrying amount is reduced through the use of an allowance account. Changes in the carrying amount of the allowance account are recognised in profit or loss. When a trade receivable or other receivable is considered uncollectible, it is written off against the allowance account. Subsequent recoveries of amounts previously written off are credited to profit or loss.

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## Financial Instruments (Continued)

#### Impairment of financial assets (Continued)

For financial assets measured at amortised cost, if, in a subsequent period, the amount of impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment loss was recognised, the previously recognised impairment is reversed through profit or loss to the extent that the carrying amount of the asset at the date the impairment is reversed does not exceed what the amortised cost would have been had the impairment not been recognised.

#### Financial liabilities and equity instruments

Debt and equity instruments issued by a group entity are classified as either financial liabilities or as equity in accordance with the substance of the contractual arrangements and the definitions of a financial liability and an equity instrument.

#### Equity Instruments

An equity instrument is any contract that evidences a residual interest in the assets of an entity after deducting all of its liabilities. Equity instruments issued by the Group are recognised at the proceeds received, net of direct issue costs.

#### Effective interest method

The effective interest method is a method of calculating the amortised cost of a financial liability and of allocating interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments (including all fees or received the form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the financial liability, or, where appropriate, a shorter period, to the net carrying amount on initial recognition.

Interest expense is recognised on an effective interest basis.

#### Financial liabilities

Financial liabilities including trade payables, other payables and secured mortgage loan are subsequently measured at amortised cost, using the effective interest method.

### Derecognition

The Group derecognises a financial asset only when the contractual rights to the cash flows from the asset expire, or when it transfers the financial asset and substantially all the risks and rewards of ownership of the asset to another entity.

On derecognition of a financial asset in its entirety, the difference between the asset's carrying amount and the sum of the consideration received and receivable and the cumulative gain or loss that had been recognised in other comprehensive income and accumulated in equity is recognised in profit or loss.

The Group derecognises financial liabilities when, and only when, the Group's obligations are discharged, cancelled or have expired. The difference between the carrying amount of the financial liability derecognised and the consideration paid and payable is recognised in profit or loss.

## Inventories

Inventories are stated at the lower of cost and net realisable value. Cost of inventories are determined on a weighted-average method. Net realisable value represents the estimated selling price for inventories less all estimated costs of completion and costs necessary to make the sale.

#### **Taxation**

Income tax expense represents the sum of the tax currently payable and deferred tax.

The tax currently payable is based on taxable profit for the year. Taxable profit differs from "profit before taxation" as reported in the consolidated statement of profit or loss because of income or expense that are taxable or deductible in other years and items that are never taxable or deductible. The Group's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the end of the reporting period.

Deferred tax is recognised on temporary differences between the carrying amounts of assets and liabilities in the consolidated financial statements and the corresponding tax bases used in the computation of taxable profit. Deferred tax liabilities are generally recognised for all taxable temporary differences. Deferred tax assets are generally recognised for all deductible temporary differences to the extent that it is probable that taxable profits will be available against which those deductible temporary differences can be utilised. Such deferred tax assets and liabilities are not recognised if the temporary difference arises from the initial recognition (other than in a business combination) of assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit.

Deferred tax liabilities are recognised for taxable temporary differences associated with investments in subsidiaries, except where the Group is able to control the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future. Deferred tax assets arising from deductible temporary differences associated with such investments are only recognised to the extent that it is probable that there will be sufficient taxable profits against which to utilise the benefits of the temporary differences and they are expected to reverse in the foreseeable future.

The carrying amount of deferred tax assets is reviewed at the end of the reporting period and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period in which the liability is settled or the asset is realised, based on tax rate (and tax laws) that have been enacted or substantively enacted by the end of the reporting period.

The measurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the manner in which the Group expects, at the end of the reporting period, to recover or settle the carrying amount of its asset and liabilities.

#### Taxation (Continued)

For the purposes of measuring deferred tax for investment properties that are measured using the fair value model, the carrying amounts of such properties are presumed to be recovered entirely through sale, unless the presumption is rebutted. The presumption is rebutted when the investment property is depreciable and is held within a business model whose objective is to consume substantially all of the economic benefits embodied in the investment property over time, rather than through sale. If the presumption is rebutted, deferred tax liabilities for such investment properties are measured in accordance with the above general principles set out in HKAS 12 (i.e. based on the expected manner as to how the properties will be recovered).

Current and deferred tax are recognised in profit or loss, except when they relate to items that are recognised in other comprehensive income or directly in equity, in which case, the current and deferred tax are also recognised in other comprehensive income or directly in equity respectively.

#### **Employee Benefits**

#### Employee leave entitlements

Employee entitlements to annual leave are recognised when they accrue to employees. A provision is made for the estimated liability for annual leave as a result of services rendered by employees up to the end of the reporting period.

# Pension obligations

The Group's subsidiaries in Hong Kong and the PRC participate in relevant defined contribution schemes, the assets of which are held separately from those of the Group in independently administered funds. Contributions are made to these schemes based on a certain percentage of the applicable payroll costs. The contributions are expensed when employees have rendered services entitling them to the contributions.

#### Equity-settled share-based payment transactions

Share options granted to employees

Equity-settled share-based payments to employees and others providing similar services are measured at the fair value of the equity instruments at the grant date. Details regarding the determination of the fair value of equity-settled share-based transactions are set out in note 27.

The fair value determined at the grant date of the equity-settled share-based payments is expensed on a straight-line basis over the vesting period, based on the Group's estimate of equity instruments that will eventually vest, with a corresponding increase in equity (share options reserve). At the end of each reporting period, the Group revises its estimate of the number of equity instruments expected to vest. The impact of the revision of the original estimates, if any, is recognised in profit or loss such that the cumulative expense reflects the revised estimate, with a corresponding adjustment to the share options reserve.

When share options are exercised, the amount previously recognised in share options reserve will be transferred to share premium. When the share options are forfeited after the vesting date or are still not exercised at the expiry date, the amount previously recognised in share options reserve will be transferred to retained profits.

#### Provisions

Provisions are recognised when the Group has a present obligation (legal or constructive), as a result of a past event, it is probable that the Group will be required to settle that obligation, and a reliable estimate can be made of the amount of the obligation. The amount recognised as a provision is the best estimate of the consideration required to settle the present obligation at the end of the reporting period, taking into account the risks and uncertainties surrounding the obligation. Where a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flows (where the effect of the time value of money is material).

# Revenue Recognition

Revenue is measured at the fair value of the consideration received or receivable and represents amounts received or receivable for goods sold and services provided in the normal course of business, net of discounts and sales related taxes.

Revenue is recognised when the amount of revenue can be reliably measured; when it is probable that future economic benefits will flow to the Group and when specific criteria have been met for each of the Group's activities, as described below.

Revenue from the sales of goods is recognised on the transfer of risks and rewards of ownership, which generally coincides with the time when the goods are delivered to customers and the title has passed.

Sales of goods that result in award credits for customers are accounted for as multiple element revenue transactions and the fair value of the consideration received or receivable is allocated between the goods supplied and the award credits granted. The consideration allocated to the award credits is measured by reference to the fair value of the awards for which they could be redeemed. Such consideration is not recognised as revenue at the time of the initial sale transaction – but is deferred and recognised as revenue when the award credits expired or are redeemed and the Group's obligations have been fulfilled.

Receipts from the sale of gift and drink coupons are recorded as liabilities. Such receipts are recognised as revenue when the coupons are redeemed for products or upon the coupon expiry date.

Revenue from rendering of services is recognised when the services are rendered. Fees received in advance for prepaid packages are recorded as liabilities and are recognised on a systematic basis in accordance with service usage. Upon expiry of prepaid packages, the corresponding receipts in advance are fully recognised as revenue.

Interest income is accrued on a time basis, by reference to the principal outstanding and at the effective interest rate applicable, which is the rate that exactly discounts the estimated future cash receipts through the expected life of the financial asset to that asset's net carrying amount on initial recognition.

# Leasing

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee. All other leases are classified as operating leases.

#### The Group as Lessor

Rental income from operating lease is recognised in profit or loss on a straight-line basis over the term of the relevant lease.

#### The Group as Lessee

Operating lease payments are recognised as expenses on a straight-line basis over the lease term. Contingent rentals arising under operating leases are recognised as expenses in the period in which they are incurred.

In the event that lease incentives are received to enter into operating leases, such incentives are recognised as a liability. The aggregate benefit of incentives is recognised as a reduction of rental expenses on a straight-line basis.

#### Borrowing costs

All borrowing costs are recognised in profit or loss in the period in which they are incurred.

# 5. KEY SOURCES OF ESTIMATION UNCERTAINTY

In the application of the Group's accounting policies, which are described in note 4, the directors of the Company are required to make estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experiences and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an on-going basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

The following are the key assumptions concerning the future, and other key sources of estimation uncertainty at the end of the reporting period, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year.

#### Impairment assessment of trademark and goodwill

In deciding whether trademark (being the intangible asset with indefinite useful life) and goodwill were impaired or not requires the determination of the recoverable amount which requires estimation of the value in use of the cash generating unit ("CGU") on the trademark and goodwill that had been allocated. It requires the Group to estimate the future cash flows expected to arise from the CGU and a suitable discount rate in order to calculate the present value. The use of key assumptions include the discount rate, budgeted sales and gross margin taking into account the CGU's past performance, management's expectation for the market developments and the future 5 years' financial forecast approved by the management. Where the actual future cash flows are less than expected, or change in cost and circumstances which results in downward revision of future cash a material impairment loss may arise. Based on the assessment made by the management of the Company, no impairment was identified as at 30th September, 2017 and 2016.

# 5. KEY SOURCES OF ESTIMATION UNCERTAINTY (Continued)

# Valuation of investment properties

Investment properties were carried at its fair value in the consolidated statement of financial position as at 30th September, 2017 and 2016. Details of which are disclosed in note 17. The fair value of the investment properties were determined by reference to valuations conducted on these properties by an independent valuer using property valuation methodology which involve certain assumptions. In determining the fair values, the independent valuer considered key inputs including market rentals and market yield taking into account the lettable units and type of the properties under income approach.

Favorable or unfavorable changes to these assumptions may result in changes in the fair values of the Group's investment properties and corresponding adjustments to the gain or loss on fair value change of investment properties reported in the consolidated statement of profit or loss and the carrying amount of the investment properties included in the consolidated statement of financial position.

## 6. TURNOVER AND SEGMENT INFORMATION

Information reported to the Company's executive directors, being the chief operating decision makers, in respect of the Group's business is focused on operation mode. The Group's operating segments based on the said information for the purposes of resources allocation and performance assessment, under HKFRS 8 are therefore as follows:

- (i) Retail segment the retail sales of skincare products
- (ii) Services segment provision of services in beauty centres, spas, medical beauty centres and other businesses

Turnover recognised during the year are as follows:

|                  | 2017     | 2016     |
|------------------|----------|----------|
|                  | HK\$'000 | HK\$'000 |
| Turnover         |          |          |
| Retail segment   | 140,527  | 154,161  |
| Services segment | 504,304  | 472,662  |
|                  | 644,831  | 626,823  |

The Company's executive directors make decisions according to the operating results of each segment and reports on the aging analysis of inventories and trade receivables. No analysis of segment asset and segment liability is presented as the Company's executive directors do not review such information for the purposes of resources allocation and performance assessment. Therefore, only segment turnover and segment results are presented.

#### 6. TURNOVER AND SEGMENT INFORMATION (Continued)

The following is an analysis of the Group's turnover and results by operating segments for the year:

|   | Retail segment    |                   | Services segment |                  | Elimination      |                  | Consol                                | idation                               |
|---|-------------------|-------------------|------------------|------------------|------------------|------------------|---------------------------------------|---------------------------------------|
|   | 2017<br>HK\$'000  | 2016<br>HK\$'000  | 2017<br>HK\$'000 | 2016<br>HK\$'000 | 2017<br>HK\$'000 | 2016<br>HK\$'000 | 2017<br>HK\$'000                      | 2016<br>HK\$'000                      |
| Sales to external customers<br>Inter-segment sales                            | 140,527<br>20,284 | 154,161<br>24,884 | 504,304<br>-     | 472,662<br>-     | –<br>(20,284)    | -<br>(24,884)    | 644,831<br>-                          | 626,823<br>-                          |
| Total   | 160,811           | 179,045           | 504,304          | 472,662          | (20,284)         | (24,884)         | 644,831                               | 626,823                               |
| Segment results   | 36,187            | 31,607            | 114,616          | 75,894           | -                | _                | 150,803                               | 107,501                               |
| Other income Other gains or losses Finance costs Central administrative costs |                   |                   |                  |                  |                  |                  | 8,685<br>(1,482)<br>(455)<br>(71,830) | 6,927<br>(1,826)<br>(520)<br>(71,146) |
| Profit before taxation  |                   |                   |                  |                  |                  |                  | 85,721                                | 40,936                                |

The accounting policies of the operating segments are the same as the Group's accounting policies described in note 4. Segment results represent the profit earned by each segment without allocation of other income, other gains or losses, finance costs and central administrative costs (including directors' emoluments). This is the measure reported to the Company's executive directors for the purposes of the resources allocation and performance assessment.

Inter-segment sales are charged at prevailing market rates at terms determined.

The following is an analysis of the Group's other segment information for the year:

|  | Retail segment |          | Services | segment  | Consolidation |          |
|--|----------------|----------|----------|----------|---------------|----------|
|  | 2017           | 2016     | 2017     | 2016     | 2017          | 2016     |
|  | HK\$'000       | HK\$'000 | HK\$'000 | HK\$'000 | HK\$'000      | HK\$'000 |
| OTHER SEGMENT INFORMATION Depreciation of property |                |          |          |          |               |          |
| and equipment                                      | 3,321          | 4,278    | 13,075   | 15,537   | 16,396        | 19,815   |
| Amortisation of intangible assets                  | 115            | 205      | -        | _        | 115           | 205      |
| Write-off of inventories                           | _              | 951      | _        | _        | _             | 951      |

## 6. TURNOVER AND SEGMENT INFORMATION (Continued)

#### Geographical information

The Group's operations are located in Hong Kong, Macau and the PRC. The PRC includes Mainland China but excludes Hong Kong and Macau.

The Group's turnover and information about its non-current assets by geographical location (excluding trademarks, goodwill and deferred tax assets) are detailed below:

|                             | Turn              | over              | Non-curre        | ent assets       |
|-----------------------------|-------------------|-------------------|------------------|------------------|
|                             | 2017              | 2016              | 2017             | 2016             |
|                             | HK\$'000          | HK\$'000          | HK\$'000         | HK\$'000         |
| Hong Kong and Macau The PRC | 621,060<br>23,771 | 605,671<br>21,152 | 286,842<br>1,735 | 289,878<br>1,549 |
| THETTIC                     | 20,771            | 21,102            | 1,700            | 1,049            |
|                             | 644,831           | 626,823           | 288,577          | 291,427          |

#### Information about major customers

No individual customers contributed to over 10% of the total sales of the Group for both years.

#### 7. OTHER GAINS OR LOSSES

|   | 2017     | 2016     |
|---|----------|----------|
|   | HK\$'000 | HK\$'000 |
| Gain (loss) on fair value change of investment properties | 1,189    | (1,325)  |
| Net loss on disposal/write-off of property and equipment  | (1,359)  | (730)    |
| Net exchange gain (loss)                                  | 357      | (4)      |
| Allowance for doubtful debts of other receivables (note)  | (1,669)  | _        |
| Gain on strike off of a subsidiary                        | _        | 233      |
|   | (1,482)  | (1,826)  |

note: For the year ended 30th September, 2017, the Group recognised an impairment loss in respect of rental receivables (included in other receivables) of approximately HK\$1,669,000 (2016: nil) as a result of the lessee's unpaid rental payments.

#### 8. FINANCE COSTS

|  | 2017     | 2016     |
|--|----------|----------|
|  | HK\$'000 | HK\$'000 |
| Interest expenses on secured mortgage loan | 455      | 520      |

#### 9. TAXATION

|   | 2017<br>HK\$'000         | 2016<br>HK\$'000      |
|---|--------------------------|-----------------------|
| Current tax Hong Kong Profits Tax The PRC Enterprise Income Tax ("EIT") (Over) under provision in prior years | 13,818<br>1,917<br>(337) | 8,901<br>2,118<br>775 |
| Deferred taxation (note 29)   | 15,398<br>999            | 11,794<br>142         |
|   | 16,397                   | 11,936                |

Hong Kong Profits Tax has been provided at the rate of 16.5% (2016: 16.5%) on the estimated assessable profit for the year after setting off available tax losses brought forward from prior years.

The PRC EIT was calculated at the statutory income tax rate of 25% (2016: 25%) on the assessable profits.

Withholding tax has been imposed on dividends payable to foreign shareholders out of profits generated by companies established in the PRC. Deferred taxation has been provided for in respect of the undistributed profits from the Company's PRC subsidiaries accordingly as set out in note 29.

Taxation on profits generated outside Hong Kong has been calculated on the estimated assessable profit for the year at the rates of taxation prevailing in the countries/places in which the Group operates.

The taxation for the year can be reconciled to the profit before taxation per the consolidated statement of profit or loss as follows:

|  | 2017<br>HK\$'000   | 2016<br>HK\$'000  |
|--|--|---|
| Profit before taxation   | 85,721   | 40,936  |
| Tax at Hong Kong Profits Tax rate of 16.5% (2016: 16.5%)  Effect of different tax rates applied in other jurisdictions  Tax effect of income not taxable for tax purpose  Tax effect of expenses not deductible for tax purpose  Utilisation of tax losses previously not recognised  Tax effect of tax losses not recognised  (Over) under provision in prior years  Tax effect of withholding tax arising from | 14,144<br>779<br>(606)<br>2,259<br>(1,931)<br>768<br>(337) | 6,754<br>662<br>(205)<br>2,197<br>(1,610)<br>2,972<br>775 |
| undistributed profits of subsidiaries Others   | 557<br>764   | 382<br>9  |
| Taxation for the year  | 16,397   | 11,936  |

## 10. PROFIT FOR THE YEAR

|   | 2017<br>HK\$'000 | 2016<br>HK\$'000 |
|---|------------------|------------------|
| Profit for the year is stated at after charging:                            |                  |                  |
| Auditor's remuneration  | 1,230            | 1,193            |
| Amortisation of intangible assets   | 115              | 205              |
| Write-off of inventories  | _                | 951              |
| Operating lease rentals in respect of land and buildings                    |                  |                  |
| - minimum lease payments  | 104,990          | 111,623          |
| - contingent rents  | 2,330            | 3,867            |
| and after crediting:  |                  |                  |
| Interest income on bank deposits  | 2,498            | 1,264            |
| Interest income on overdue rental income                                    | 409              | _                |
| Rental income from investment properties net of negligible direct operating |                  |                  |
| expenses  | 5,296            | 5,296            |

#### 11. EARNINGS PER SHARE

The calculation of the basic and diluted earnings per share attributable to owners of the Company is based on the following data:

|   | 2017<br>HK\$'000 | 2016<br>HK\$'000 |
|---|------------------|------------------|
| Earnings for the purposes of basic and diluted earnings per share                         | 69,331           | 29,063           |
|   | Number           | of shares        |
|   | 2017             | 2016             |
| Weighted average number of ordinary shares for the purposes of                            |                  |                  |
| basic earnings per share  | 763,952,764      | 763,952,764      |
| Effect of dilutive potential ordinary shares – share options of the Company               | 345,050          | _                |
| Weighted average number of ordinary shares for the purposes of diluted earnings per share | 764,297,814      | 763,952,764      |

For the year ended 30th September, 2016, the computation of diluted earnings per share does not assume the exercise of the Company's outstanding share options since the exercise price of these options was higher than the average market price of shares from the date of grant of share options to the end of the reporting period and hence the share options were not dilutive.

#### 12. DIVIDENDS

|   | 2017<br>HK\$'000 | 2016<br>HK\$'000 |
|---|------------------|------------------|
| Interim dividend declared and paid of 4.0 HK cents (2016: 1.0 HK cent) per share Final dividend proposed after the end of the reporting period of | 30,558           | 7,640            |
| 4.0 HK cents (2016: 2.0 HK cents) per share   | 30,618           | 15,279           |
|   | 61,176           | 22,919           |

The 2017 final dividend of 4.0 HK cents (2016: 2.0 HK cents) per share, amounting to approximately HK\$30,618,000 (2016: HK\$15,279,000), has been proposed by the directors after the end of the reporting period and is subject to approval by the shareholders in the general meeting. This proposed dividend has not been recognised as a distribution during the year.

The aggregate amount of the dividends paid during the year ended 30th September, 2017 were approximately HK\$45,837,000 (2016: HK\$26,739,000).

## 13. STAFF COSTS (INCLUDING DIRECTORS' EMOLUMENTS)

|  | 2017<br>HK\$'000           | 2016<br>HK\$'000        |
|--|----------------------------|-------------------------|
| Wages, salaries, bonuses and allowances Pension costs – defined contribution plans Equity-settled share-based payment expenses | 273,457<br>10,054<br>2,333 | 275,983<br>10,290<br>94 |
|  | 285,844                    | 286,367                 |

# 14. DIRECTORS' AND CHIEF EXECUTIVE'S EMOLUMENTS AND FIVE HIGHEST PAID INDIVIDUALS

#### (a) Directors' and Chief Executive's Emoluments

| Name of directors and<br>Chief Executive     | Fees<br>HK\$'000 | Basic salaries<br>HK\$'000 | Bonuses<br>HK\$'000 | Retirement<br>benefit costs<br>HK\$'000 | Equity-settled<br>share-based<br>payment<br>expenses<br>HK\$'000 | 2017<br>Total<br>emoluments<br>HK\$'000 | 2016<br>Total<br>emoluments<br>HK\$'000 |
|--|------------------|----------------------------|---------------------|---|--|---|---|
| Yu Kam Shui, Erastus <sup>(4)(6)</sup>       | -                | 897                        | 580                 | -                                       | -  | 1,477                                   | 2,017                                   |
| Tam Chie Sang                                | -                | 897                        | 580                 | 18                                      | -  | 1,495                                   | 1,836                                   |
| Yu Lai Chu, Eileen                           | -                | 897                        | 580                 | 12                                      | -  | 1,489                                   | 2,035                                   |
| Lai Yin Ping                                 | -                | 897                        | 580                 | 18                                      | -  | 1,495                                   | 1,836                                   |
| Wong Lung Tak, Patrick(1)(2)(3)(4)(5)(6)     | 200              | -                          | -                   | -                                       | -  | 200                                     | 200                                     |
| Wong Chun Nam, Duffy(1)(2)(3)(4)(5)(6)       | 200              | -                          | -                   | -                                       | -  | 200                                     | 200                                     |
| Wong Chi Keung <sup>(1)(2)(3)(4)(5)(6)</sup> | 200              | -                          | -                   | -                                       | -  | 200                                     | 200                                     |
| Tam Siu Kei, Alan <sup>(7)</sup>             | -                | 1,873                      | -                   | 11                                      | -  | 1,884                                   | -                                       |
| Wong Man Lai, Stevie <sup>(8)</sup>          | -                | 2,557                      | _                   | 9                                       | (94)   | 2,472                                   | 7,826                                   |
| Total for the year 2017                      | 600              | 8,018                      | 2,320               | 68                                      | (94)   | 10,912                                  |   |
| Total for the year 2016                      | 600              | 8,581                      | 6,803               | 72                                      | 94   |   | 16,150                                  |

- (1) Independent non-executive directors
- (2) Members of the Company's Audit Committee
- (3) Members of the Company's Remuneration Committee
- (4) Members of the Company's Investment Advisory Committee
- (5) Members of the Company's Nomination Committee
- (6) Members of the Company's Disclosure Committee
- (7) Appointed as the Chief Executive Officer with effect from 15th March, 2017
- (8) Resigned as the Chief Executive Officer with effect from 15th March, 2017

Details of the Company's share option scheme are disclosed in note 27.

## 14. DIRECTORS' AND CHIEF EXECUTIVE'S EMOLUMENTS AND FIVE HIGHEST PAID INDIVIDUALS (Continued)

#### Five Highest Paid Individuals

Of the five individuals with the highest emoluments in the Group, none (2016: none) was a director of the Company. Emoluments payable to the five (2016: five) individuals during the year were as follows:

|   | 2017     | 2016     |
|---|----------|----------|
|   | HK\$'000 | HK\$'000 |
| Basic salaries and other allowances         | 17,550   | 19,492   |
| Bonuses                                     | 2,250    | 3,587    |
| Equity-settled share-based payment expenses | 1,618    | 94       |
| Retirement benefit costs                    | 90       | 90       |
|   | 21,508   | 23,263   |

Their emoluments fell within the following bands:

#### Number of individuals

|                               | 2017 | 2016 |
|-------------------------------|------|------|
| Emolument bands               |      |      |
| HK\$2,500,001 - HK\$3,000,000 | 1    | _    |
| HK\$3,000,001 - HK\$3,500,000 | _    | 1    |
| HK\$3,500,001 - HK\$4,000,000 | 1    | 2    |
| HK\$4,000,001 - HK\$4,500,000 | 1    | 1    |
| HK\$4,500,001 or above        | 2    | 1    |
|                               | F    | _    |
|                               | 5    | 5    |

For both years, no directors waived any emoluments and no emoluments were paid by the Group to the directors or any of the five highest paid individuals as an inducement to join or upon joining the Group and compensation for loss of office.

#### 15. INTANGIBLE ASSETS

|                          | Licence fees<br>HK\$'000 | Trademarks<br>HK\$'000 | Total<br>HK\$'000 |
|--------------------------|--------------------------|------------------------|-------------------|
| COST                     |                          |                        |                   |
| At 1st October, 2015     | 1,036                    | 58,896                 | 59,932            |
| Additions                | 223                      | _                      | 223               |
| Exchange realignment     | (4)                      | _                      | (4)               |
| At 30th September, 2016  | 1,255                    | 58,896                 | 60,151            |
| Additions                | 149                      | _                      | 149               |
| Write-off                | (1,036)                  | _                      | (1,036)           |
| Exchange realignment     | 8                        |                        | 8                 |
| At 30th September, 2017  | 376                      | 58,896                 | 59,272            |
| ACCUMULATED AMORTISATION |                          |                        |                   |
| At 1st October, 2015     | 802                      | _                      | 802               |
| Charged for the year     | 205                      |                        | 205               |
| At 30th September, 2016  | 1,007                    | _                      | 1,007             |
| Charged for the year     | 115                      | _                      | 115               |
| Eliminated on write-off  | (1,036)                  | -                      | (1,036)           |
| Exchange realignment     | 2                        | _                      | 2                 |
| At 30th September, 2017  | 88                       | _                      | 88                |
| CARRYING VALUE           |                          |                        |                   |
| At 30th September, 2017  | 288                      | 58,896                 | 59,184            |
| At 30th September, 2016  | 248                      | 58,896                 | 59,144            |

Expenditure on acquiring licences for sale of products is capitalised. The Group's licence fees have definite useful lives and are amortised over respective licence period.

The Group's trademarks have finite legal lives but are renewable upon expiry at minimal costs. The directors of the Company are of the opinion that the Group would renew the trademarks continuously and has the ability to do so. Various studies including product life cycle studies, market, competitive and environmental trends, and brand extension opportunities have been performed by the management of the Group, which support that the trademarks have no foreseeable limit to the period over which the trademarked products are expected to generate net cash flows for the Group.

As a result, the trademarks are considered by the management of the Group as having indefinite useful lives because they are expected to contribute to net cash inflows indefinitely. The trademarks will not be amortised until their useful lives are determined to be finite. Instead they will be tested for impairment annually and whenever there is an indication that they may be impaired.

The recoverable amount of the trademarks, which are related to a specific product and service line, has been assessed together with the goodwill acquired on the same business combination, as set out in note 16. In the opinion of the management, the trademarks have no impairment for both years.

#### 16. GOODWILL

|   | HK\$'000 |
|---|----------|
| COST AND CARRYING VALUE   |          |
| At 1st October, 2015, 30th September, 2016 and 30th September, 2017 | 3,012    |

The goodwill of HK\$3,012,000 is attributable to the CGU of a brand of product and service line acquired during the year ended 30th September, 2010.

The basis of the recoverable amount of the CGU's major underlying assumptions are summarised below:

The CGU includes the trademarks as set out in note 15 which were acquired in the same business combination during the year ended 30th September, 2010. As at 30th September, 2017 and 2016, the recoverable amount of the CGU was determined based on a value in use calculation. That calculation uses discounted cash flows projections based on the future 5 years' financial forecast approved by the management and a discount rate of 16% (2016: 16%). Other key assumptions for the value in use calculations relate to the estimation of cash inflows or outflows which include budgeted sales and gross margin. Such estimation is based on the CGU's past performance and management's expectations for the market developments. Management believes that any reasonably possible change in any of these assumptions would not cause the recoverable amount of the CGU, which includes goodwill and trademarks, to fall below its carrying amount.

For the year ended 30th September, 2017 and 2016, the management of the Group has determined that there are no impairment required to be recognised for its CGU containing goodwill or trademarks with indefinite useful lives.

#### 17. INVESTMENT PROPERTIES

|   | 2017     | 2016     |
|---|----------|----------|
|   | HK\$'000 | HK\$'000 |
| FAIR VALUE                                      |          |          |
| At the beginning of the year                    | 229,549  | 230,874  |
| Increase (decrease) in fair value recognised in |          |          |
| the consolidated statement of profit or loss    | 1,189    | (1,325)  |
| At the end of the year                          | 230,738  | 229,549  |

#### 17. INVESTMENT PROPERTIES (Continued)

The Group's investment properties at their fair values are analysed as follows:

|              | 2017<br>HK\$'000 | 2016<br>HK\$'000 |
|--------------|------------------|------------------|
| In Hong Kong | 230,738          | 229,549          |

The fair value of the Group's investment properties at G/F, 1-5/F, 18 Cochrane Street, Central, Hong Kong as at 30th September, 2017 and 2016 has been arrived at on the basis of a valuation carried out on that date by Dynasty Premium Asset Valuation & Real Estate Consultancy Limited, an independent valuer not connected with the Group.

All of the Group's property interests held under operating leases to earn rentals or for capital appreciation purposes are measured using the fair value model and are classified and accounted for as investment properties.

The fair value is determined based on the income approach, where the market rentals of all lettable units of the properties are assessed and discounted at the market yield expected by investors for this type of properties. The market rentals are assessed by reference to the rentals achieved in the lettable units of the properties as well as other lettings of similar properties in the neighbourhood. The market yield is determined by reference to the discount rates derived from similar commercial properties in Hong Kong. There has been no change from the valuation methodology used in the prior year.

In estimating the fair value of the properties, the highest and best use of the properties is their current use.

Following are the key inputs used in valuing the investment properties as at 30th September, 2017 and 2016:

|                       | Fair      | Fair value at |          |                    | Key                                   |                      | ge of<br>able inputs | Relationship of unobservable                            |
|-----------------------|-----------|---------------|----------|--------------------|---------------------------------------|----------------------|----------------------|---|
|                       | value     | 2017          | 2016     | Valuation          | unobservable                          | 2017                 | 2016                 | inputs to   |
| Category              | hierarchy | HK\$'000      | HK\$'000 | methodology        | inputs                                |                      |                      | fair value  |
| Commercial properties | Level 3   | 230,738       | 229,549  | Income<br>approach | Monthly market rental per square foot | HK\$74 to<br>HK\$370 |                      | The higher the market rental, the higher the fair value |
|                       |           |               |          |                    | Market yield                          | 2.5% to<br>3.5%      |                      | The lower the market yield, the higher the fair value   |

There were no transfers into or out of Level 3 during the year.

## 18. PROPERTY AND EQUIPMENT

|                          | Leasehold    | Motor    | Computer  | Machinery<br>and | Office equipment, furniture and |          |
|--------------------------|--------------|----------|-----------|------------------|---------------------------------|----------|
|                          | improvements | vehicles | equipment | equipment        | fixtures                        | Total    |
|                          | HK\$'000     | HK\$'000 | HK\$'000  | HK\$'000         | HK\$'000                        | HK\$'000 |
| Cost                     |              |          |           |                  |                                 |          |
| At 1st October, 2015     | 104,751      | 3,856    | 8,790     | 63,627           | 9,446                           | 190,470  |
| Additions                | 9,053        | 4        | 515       | 5,850            | 153                             | 15,575   |
| Disposals                | _            | (500)    | -         | (558)            | _                               | (1,058)  |
| Write-off                | (13,388)     | _        | _         | (1,000)          | (90)                            | (14,478) |
| Exchange realignment     | (235)        | _        | (26)      | (148)            | (6)                             | (415)    |
| At 30th September, 2016  | 100,181      | 3,360    | 9,279     | 67,771           | 9,503                           | 190,094  |
| Additions                | 5,386        | 599      | 159       | 8,931            | 119                             | 15,194   |
| Disposals                | _            | (649)    | _         | (518)            | _                               | (1,167)  |
| Write-off                | (4,090)      | _        | (490)     | (1,629)          | (191)                           | (6,400)  |
| Exchange realignment     | 76           | -        | (4)       | 53               | 3                               | 128      |
| At 30th September, 2017  | 101,553      | 3,310    | 8,944     | 74,608           | 9,434                           | 197,849  |
| Accumulated depreciation |              |          |           |                  |                                 |          |
| At 1st October, 2015     | 86,198       | 2,120    | 7,489     | 47,957           | 8,632                           | 152,396  |
| Provided for the year    | 12,051       | 797      | 1,084     | 5,496            | 387                             | 19,815   |
| Eliminated on disposals  | _            | (500)    | _         | (532)            | _                               | (1,032)  |
| Eliminated on write-off  | (13,382)     | _        | _         | (120)            | (87)                            | (13,589) |
| Exchange realignment     | (231)        | -        | (25)      | (137)            | (6)                             | (399)    |
| At 30th September, 2016  | 84,636       | 2,417    | 8,548     | 52,664           | 8,926                           | 157,191  |
| Provided for the year    | 9,021        | 798      | 390       | 5,884            | 303                             | 16,396   |
| Eliminated on disposals  | _            | (569)    | _         | (518)            | _                               | (1,087)  |
| Eliminated on write-off  | (4,090)      |          | (490)     | (218)            | (188)                           | (4,986)  |
| Exchange realignment     | 76           | -        | (4)       | 46               | 1                               | 119      |
| At 30th September, 2017  | 89,643       | 2,646    | 8,444     | 57,858           | 9,042                           | 167,633  |
| Carrying value           |              |          |           |                  |                                 |          |
| At 30th September, 2017  | 11,910       | 664      | 500       | 16,750           | 392                             | 30,216   |
| At 30th September, 2016  | 15,545       | 943      | 731       | 15,107           | 577                             | 32,903   |
|                          |              |          |           |                  |                                 |          |

## 18. PROPERTY AND EQUIPMENT (Continued)

The above items of property and equipment are depreciated on a straight-line basis at the following rates per annum:

Motor vehicles 20% to 331/3%

Computer equipment 331/3/8

Machinery and equipment 20%

Office equipment, furniture and fixtures 20%

#### 19. RENTAL DEPOSITS

These represent the deposits paid by the Group under non-cancellable operating leases for certain of its leased properties.

#### 20. INVENTORIES

|                               | 2017<br>HK\$'000 | 2016<br>HK\$'000 |
|-------------------------------|------------------|------------------|
| Finished goods – merchandises | 30,060           | 32,364           |

#### 21. TRADE RECEIVABLES

|  | 2017<br>HK\$'000 | 2016<br>HK\$'000 |
|--|------------------|------------------|
| Trade receivables<br>Less: allowances for bad and doubtful debts | 28,676<br>(589)  | 24,600<br>(589)  |
| Total trade receivables  | 28,087           | 24,011           |

The Group generally allows its trade debtors' credit terms of 30 days to 120 days. The following is an aging analysis of trade receivables, presented based on the payment due dates, net of allowances for bad and doubtful debts, at the end of the reporting period:

|                     | 2017     | 2016     |
|---------------------|----------|----------|
|                     | HK\$'000 | HK\$'000 |
| 0 to 30 days        | 28,026   | 23,940   |
| 61 days to 90 days  | 2        | _        |
| 91 days to 120 days | -        | 11       |
| Over 120 days       | 59       | 60       |
|                     | 28,087   | 24,011   |

#### 21. TRADE RECEIVABLES (Continued)

Included in the Group's trade receivable balances are debtors with an aggregate carrying amount of approximately HK\$59,000 (2016: HK\$60,000) which were aged over 120 days and past due but not required impairment at the end of the reporting period. The Group does not hold any collateral over these balances.

Movement in the allowance for trade receivables:

|  | 2017<br>HK\$'000 | 2016<br>HK\$'000 |
|--|------------------|------------------|
| Balance at beginning and end of the year | 589              | 589              |

#### 22. BANK BALANCES AND CASH

Bank balances are mainly denominated in the functional currencies of respective group entities, which carry interest at 0.8% (2016: 0.6%) per annum.

#### 23. TRADE PAYABLES

The following is an aging analysis of trade payables, presented based on the payment due dates, at the end of the reporting period:

|              | 2017<br>HK\$'000 | 2016<br>HK\$'000 |
|--------------|------------------|------------------|
| 0 to 30 days | 7,109            | 5,124            |

The average credit period on purchases of goods ranges from 30 days to 60 days. The Group has financial risk management policies in place to ensure that all these payables are within the credit time frame.

#### 24. RECEIPTS IN ADVANCE

The balance represents proceeds from sales of gift and drink coupons not yet redeemed and money received in advance for beauty salon services, skincare products and other related services.

#### 25. SECURED MORTGAGE LOAN

|                                    | 2017     | 2016     |
|------------------------------------|----------|----------|
|                                    | HK\$'000 | HK\$'000 |
| Analysed for reporting purpose as: |          |          |
| Current liabilities                | 3,125    | 3,058    |
| Non-current liabilities            | 16,375   | 19,500   |
|                                    | 19,500   | 22,558   |

## 25. SECURED MORTGAGE LOAN (Continued)

The scheduled principal repayment dates of the loan with reference to the mortgage loan agreement are as follows:

|  | 2017     | 2016     |
|--|----------|----------|
|  | HK\$'000 | HK\$'000 |
| Within 1 year                              | 3,125    | 3,058    |
| 1 year to less than 2 years                | 3,191    | 3,125    |
| 2 years to less than 3 years               | 3,261    | 3,191    |
| 3 years to less than 4 years               | 3,332    | 3,261    |
| 4 years to less than 5 years               | 3,405    | 3,332    |
| 5 years or more                            | 3,186    | 6,591    |
|  | 19,500   | 22,558   |
| Less: Amount due within one year           |          |          |
| shown under current liabilities            | (3,125)  | (3,058)  |
| Amount shown under non-current liabilities | 16,375   | 19,500   |

The mortgage loan, which is denominated in Hong Kong dollars, is secured by the Group's investment properties with a carrying value of HK\$230,738,000 as at 30th September, 2017 (2016: HK\$229,549,000). It bears interest at 2.85% (2016: 2.85%) below the bank's Hong Kong Dollar Best Lending Rate per annum. The effective interest rate is approximately 2.15% (2016: 2.15%) per annum.

### 26. SHARE CAPITAL

|  | 2017     | 2016     |
|--|----------|----------|
|  | HK\$'000 | HK\$'000 |
| Authorised: 2,000,000,000 (2016: 2,000,000,000)        |          |          |
| ordinary shares of HK\$0.1 each                        | 200,000  | 200,000  |
| Issued and fully paid: 763,952,764 (2016: 763,952,764) |          |          |
| ordinary shares of HK\$0.1 each                        | 76,395   | 76,395   |

#### 27. SHARE OPTIONS

On 24th February, 2012, the Company adopted a new share option scheme (the "Share Option Scheme"), which replaced an old share option scheme that expired on 22nd January, 2012. The purpose of the Share Option Scheme is to provide participants with the opportunity to acquire proprietary interests in the Company and to encourage participants to work towards enhancing the value of the Company and its shares for the benefit of the Company and its shareholders as a whole. Pursuant to the Share Option Scheme, the Board may, on or before 23rd February, 2022, at its discretion, offer to grant share options at an option price of HK\$1.00 to any executives and full-time employees, part-time employees with weekly working hours of 10 hours and above, executive or non-executive directors of the Company or any of its subsidiaries, any advisors (professional or otherwise), consultants, distributors, suppliers, agents, customers, partners, joint venture partners, promoters and service providers to subscribe for shares of the Company, representing (when aggregated with share options granted under any other scheme) initially not more than 10% of the shares in issue as at 24th February, 2012 which is 76,395,276 shares, on which the Share Option Scheme was conditionally adopted pursuant to the resolution of the shareholders of the Company in general meeting held on that date. The subscription price shall be the highest of (i) the closing price of the shares of the Company as stated in the Stock Exchange's daily quotations sheets on the date of the grant of options; (ii) the average closing price of the shares of the Company as stated in the Stock Exchange's daily quotations sheets for the five business days immediately preceding the date of the grant of share options; and (iii) the nominal value of the shares. The Board may in its absolute discretion determine the period, saved that such period shall not be more than 10 years commencing on the date of the grant of option, and the minimum period for which a share option must be held before it can be exercised. The maximum aggregate number of shares issued and to be issued on the exercise of share options and in respect of which share options may be granted under the Share Option Scheme must not exceed 30% of the total number of shares in issue from time to time.

The Share Option Scheme shall be valid and effective for a period of ten years commencing on the adoption date i.e. 24th February, 2012. The total number of shares issued and to be issued upon exercise of the share options granted to each participant except for independent non-executive directors and substantial shareholders of the Company (including exercised, cancelled and outstanding options) within any twelve-month period under the Share Option Scheme and any other share option scheme(s) of the Company and/or any of its subsidiaries must not exceed 1% of the number of shares in issue.

Any grant of share options to a substantial shareholder or an independent non-executive director of the Company, or any of their respective associates, would result in the shares issued and to be issued upon exercise of all share options already granted and to be granted (including share options exercised, cancelled or outstanding) to such person in the 12 month period up to and including the date of such grant: (i) representing in aggregate over 0.1% of the number of shares in issue on the date of such grant; and (ii) having an aggregate value, based on the closing price of the shares as stated in the Stock Exchange's daily quotations sheets on each relevant date on which the grant of such options is made to (and subject to acceptance by) such person under the relevant scheme, in excess of HK\$5 million, such further grant of share options shall be subject to prior approval by resolution of the shareholders of the Company (voting by way of poll).

An offer shall remain open for acceptance by the participant concerned for 14 days from the date of grant. A consideration of HK\$1.00 is payable on acceptance of the offer of the grant of share option.

As at 30th September, 2017, a total of 15,000,000 shares (representing approximately 1.96% of the existing issued share capital of the Company) may be issued upon exercise of all share options which were granted under the Share Option Scheme and 5,000,000 shares options granted on 12th April, 2016 were lapsed during the year. As at the date of this report, there were total of 56,395,276 shares available for issue under the Share Option Scheme, which representing approximately 7.37% of the existing issued share capital of the Company.

## 27. SHARE OPTIONS (Continued)

## (I) Movement of Share Options

|  |                               |                               | Number of SI              | hare Options                    |                              |                                  |                      |   |   |                | Closing Price              | of Shares                     |
|--|-------------------------------|-------------------------------|---------------------------|---------------------------------|------------------------------|----------------------------------|----------------------|---|---|----------------|----------------------------|-------------------------------|
| Octob  | As at 1st<br>October,<br>2016 | Granted<br>during<br>the year | Exercised during the year | Cancelled<br>during<br>the year | Lapsed<br>during<br>the year | As at 30th<br>September,<br>2017 | Date of grant        |   | Exercise period                                   | Exercise price | Before<br>date of<br>grant | Before<br>date of<br>exercise |
| Directors/Chief Executive<br>Wong Man Lai, Stevie* | 1,500,000                     | -                             | -                         | -                               | 1,500,000                    | -                                | 12th April,<br>2016  | 12th April,<br>2016 to<br>1st October,<br>2017  | 2nd October,<br>2017 to<br>1st October,<br>2018   | HK\$0.495      | HK\$0.495                  | -                             |
|  | 1,500,000                     | -                             | -                         | -                               | 1,500,000                    | -                                | 12th April,<br>2016  | 12th April,<br>2016 to<br>1st October,<br>2018  | 2nd October,<br>2018 to<br>1st October,<br>2019   | HK\$0.495      | HK\$0.495                  | -                             |
|  | 2,000,000                     | -                             | -                         | -                               | 2,000,000                    | -                                | 12th April,<br>2016  | 12th April,<br>2016 to<br>1st October,<br>2019  | 2nd October,<br>2019 to<br>1st October,<br>2020   | HK\$0.495      | HK\$0.495                  | -                             |
| Employees  | -                             | 15,000,000                    | -                         | -                               | -                            | 15,000,000                       | 10th August,<br>2017 | 10th August,<br>2017 to<br>31st August,<br>2017 | 1st September,<br>2017 to<br>31st August,<br>2019 | HK\$0.986      | HK\$0.96                   | -                             |
| Total  | 5,000,000                     | 15,000,000                    | -                         | -                               | 5,000,000                    | 15,000,000                       |                      |   |   |                |                            |                               |

<sup>\*</sup> Ms. Wong Man Lai, Stevie resigned as the Chief Executive Officer of the Company with effect from 15th March, 2017.

## (II) Number and Weighted Average Exercise Prices of Share Options

|  | 2017       |           | 2016      |           |
|--|------------|-----------|-----------|-----------|
|  |            | Weighted  |           | Weighted  |
|  | Number     | average   | Number    | average   |
|  | of share   | exercise  | of share  | exercise  |
|  | options    | prices    | options   | price     |
| Outstanding at the beginning of the year | 5,000,000  | HK\$0.495 | _         | _         |
| Granted during the year                  | 15,000,000 | HK\$0.986 | 5,000,000 | HK\$0.495 |
| Exercised during the year                | _          | -         | _         | _         |
| Cancelled during the year                | _          | -         | _         | _         |
| Lapsed during the year                   | 5,000,000  | HK\$0.495 | _         | _         |
| Outstanding at the end of the year       | 15,000,000 | HK\$0.986 | 5,000,000 | HK\$0.495 |
| Exercisable at the end of the year       | 15,000,000 | HK\$0.986 | _         | _         |

## 27. SHARE OPTIONS (Continued)

#### (III) Valuation of Share Options

The fair value of each share option granted was estimated on the date of offer, determined by KMA Consulting Limited, using the Binomial Option Pricing Model with the following assumptions:

Date of grant : 10th August, 2017

Share price at date of grant : HK\$0.95

Exercise price : HK\$0.986

Risk-free interest rate : 0.82%

Expected dividend yield : 6.84%

Expected volatility : 43.00%

Expected life (years) : 2.058

Based on the above assumptions, the estimated fair value of each share option was HK\$0.1618. The Binomial Option Pricing Model requires input of various parameters. Any changes in the parameters may materially affect the estimation of the fair value of a share option.

Expected volatility was determined by using the historical volatility of the Company over the most recent period commensurate with the expected life of the share options.

The Group recognised the net expense of approximately HK\$2,333,000 for the year ended 30th September, 2017 (2016: HK\$94,000) in relation to share option granted by the Company.

During the year ended 30th September, 2017, equity-settled share-based payment expenses of HK\$94,000 (2016: nil) previously recognised in profit or loss were reversed in the consolidated statement of profit or loss under the Share Option Scheme with reference to the share options lapsed prior to their vesting dates.

#### 28. PENSION OBLIGATIONS

#### **Defined Contribution Plans**

The Group operates a Mandatory Provident Fund ("MPF") Scheme for all qualifying employees employed in Hong Kong. The assets of the scheme are held separately from those of the Group, in funds under the control of trustees. The Group contributes the lower of HK\$1,250 per month before 1st June, 2014 and HK\$1,500 per month, commencing from 1st June, 2014 as a mandatory contribution or 5% of the relevant monthly payroll costs to the MPF Scheme.

The employees employed in the PRC subsidiaries are members of the state-managed retirement benefit schemes operated by the PRC government. The PRC subsidiaries are required to contribute a certain percentage of their payroll to the retirement benefit schemes to fund the benefits. The only obligation of the Group with respect to the retirement benefits schemes is to make the required contributions under the schemes.

#### 29. DEFERRED TAXATION

The following are the deferred tax assets (liabilities) recognised and movements thereon during the current and prior years:

|                             |                  |            |            | Undistributed  |            |          |
|-----------------------------|------------------|------------|------------|----------------|------------|----------|
|                             | Decelerated      |            | Intangible | profits of PRC | Receipts   |          |
|                             | tax depreciation | Tax losses | assets     | subsidiaries   | in advance | Total    |
|                             | HK\$'000         | HK\$'000   | HK\$'000   | HK\$'000       | HK\$'000   | HK\$'000 |
| At 1st October, 2015        | 2,201            | 769        | (9,718)    | (931)          | -          | (7,679)  |
| Exchange realignment        | -                | (6)        | _          | 53             | (21)       | 26       |
| (Charged) credited to the   |                  |            |            |                |            |          |
| consolidated statement      |                  |            |            |                |            |          |
| of profit or loss           | (58)             | (763)      | _          | (382)          | 1,061      | (142)    |
| At 30th September, 2016     | 2,143            | _          | (9,718)    | (1,260)        | 1,040      | (7,795)  |
| Exchange realignment        | -                | -          | -          | (39)           | 13         | (26)     |
| Charged to the consolidated |                  |            |            |                |            |          |
| statement of profit or loss | (270)            | -          | -          | (557)          | (172)      | (999)    |
| At 30th September, 2017     | 1,873            | -          | (9,718)    | (1,856)        | 881        | (8,820)  |

Deferred tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and they relate to the same tax authority. The following amounts, determined after appropriate offsetting, are shown in the consolidated statement of financial position:

|  | 2017              | 2016              |
|--|-------------------|-------------------|
|  | HK\$'000          | HK\$'000          |
| Deferred tax assets Deferred tax liabilities | 3,531<br>(12,351) | 3,871<br>(11,666) |
|  | (8,820)           | (7,795)           |

At the end of the reporting period, the Group had unused tax losses of approximately HK\$133,549,000 (2016: HK\$139,191,000) available for offset against future profits. No deferred tax asset had been recognised due to the unpredictability of future profit streams for both years ended 30th September, 2017 and 2016.

At the end of the reporting period, tax losses of approximately HK\$92,259,000 (2016: HK\$97,806,000) from overseas subsidiaries will be expired starting from 2018 up to the end of 2022 (2016: starting from 2017 up to the end of 2021). Other unused tax losses may be carried forward indefinitely.

#### 30. PLEDGE OF ASSETS

As at the end of the reporting period, the carrying value of the Group's asset which was pledged to secure a mortgage loan is as follows:

|                       | 2017<br>HK\$'000 | 2016<br>HK\$'000 |
|-----------------------|------------------|------------------|
| Investment properties | 230,738          | 229,549          |

#### 31. COMMITMENTS AND OPERATING LEASE ARRANGEMENTS

#### (a) Capital Commitments

|  | 2017<br>HK\$'000 | 2016<br>HK\$'000 |
|--|------------------|------------------|
| Capital expenditure in respect of acquisition of property and equipment contracted for |                  |                  |
| but not provided in the consolidated financial statements                              | 3,330            | 846              |

#### (b) Commitments and Arrangements under Operating Leases

At the end of the reporting period, the Group had total future aggregate minimum lease receipts and payments under non-cancellable operating leases in respect of investment properties and rented premises as follows:

| As lessors<br>Rental receipts                                     | 2017<br>HK\$'000 | 2016<br>HK\$'000 |
|---|------------------|------------------|
| Not later than 1 year More than 1 year but not later than 5 years | 5,009<br>1,868   | 5,376<br>6,878   |
|   | 6,877            | 12,254           |

There was no contingent lease arrangement for the Group's rental receipts.

| As lessors Rental payments   | 2017<br>HK\$'000 | 2016<br>HK\$'000 |
|--|------------------|------------------|
| Not later than 1 year<br>More than 1 year but not later than 5 years | 93,793<br>59,566 | 97,568<br>82,925 |
|  | 153,359          | 180,493          |

Operating lease payments represent rentals payable by the Group for certain of its leased properties. Leases terms are negotiated and fixed for an average term of two to three years.

The above lease commitments only include commitments for basic rentals, and do not include commitments for additional rental payable, if any, when the amounts are determined by applying predetermined percentages to turnover less the basic rentals of the respective leases as it is not possible to determine in advance the amount of such additional rentals.

#### 32. CAPITAL RISK MANAGEMENT

The Group manages its capital to ensure that entities in the Group will be able to continue as a going concern while maximising the return to shareholders through the optimisation of the debt and equity balances. The Group's overall strategy remains unchanged from prior year.

The capital structure of the Group consists of debt as disclosed in note 25 and equity attributable to owners of the Company, comprising share capital, share premium, reserves and retained profits as disclosed in the consolidated financial statements.

The directors of the Company review the capital structure annually. As part of this review, the directors of the Company assess the annual budget prepared by management of the Company. Based on the proposed annual budget, the directors of the Company consider the cost of capital and the risks associated with each class of capital. The directors of the Company also balance its overall capital structure through the payment of dividends, new share issues, as well as the issue of new debt or the redemption of existing debt.

#### 33. FINANCIAL INSTRUMENTS

#### (a) Categories of Financial Instruments

| 2017     | 2016                |
|----------|---------------------|
| HK\$'000 | HK\$'000            |
| 400.000  | 005.740             |
| 432,230  | 325,746             |
|          |                     |
| 32,630   | 35,144              |
|          | HK\$'000<br>432,230 |

#### (b) Financial Risk Management Objectives and Policies

The Group's financial instruments include trade receivables, other receivables, bank balances and cash, trade payables, other payables and secured mortgage loan. Details of the financial instruments are disclosed in respective notes. The risks associated with these financial instruments include credit risk, market risks (currency risk and interest rate risk) and liquidity risk. The policies on how to mitigate these risks are set out below. The management manages and monitors these exposures to ensure appropriate measures are implemented on a timely and effective manner.

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#### (b) Financial Risk Management Objectives and Policies (Continued)

#### (i) Credit Risk

As at 30th September, 2017, the Group's maximum exposure to credit risk which will cause a financial loss to the Group due to failure to discharge an obligation by the counterparties is arising from the carrying amount of the respective recognised financial assets as stated in the consolidated statement of financial position.

The Group has no significant concentration of customer credit risk, with exposure spread over a number of customers as a large portion of the Group's turnover are cash or credit card sales. In addition, the Group also manages its credit risk by performing regular reviews of the aging profile of trade receivables.

The Group's concentration of customer credit risk by geographical locations is mainly in Hong Kong and the PRC which accounted for 99% (2016: 99%) of the total trade receivables as at 30th September, 2017.

The credit risk on bank balances is limited because the counterparties are banks with high credit-ratings assigned by international credit-rating agencies.

#### (ii) Market Risks

Currency Risk

The functional currency of the Company's principal subsidiaries is either HK\$ or Renminbi. While most of the Group's operations are transacted in the functional currency of the respective group entities, the Group undertakes certain transactions denominated in foreign currencies. At the end of the reporting period, certain bank balances, trade receivables, other receivables, trade payables and other payables of the Group are denominated in foreign currencies. The Group manages its foreign currency risk by performing regular reviews of the Group's net foreign exchange exposure.

At the end of the reporting period, the carrying amounts of the Group's major monetary assets and monetary liabilities denominated in currency other than the functional currency of the relevant group entities are as follows:

|                                      | 2017<br>HK\$'000 | 2016<br>HK\$'000 |
|--------------------------------------|------------------|------------------|
| Assets United States Dollar ("US\$") | 41,743           | 14,052           |
| Liabilities<br>US\$                  | 5,337            | 2,066            |

No sensitivity analysis is performed since HK\$ is pegged to US\$, relevant foreign currency risk is minimal.

#### (b) Financial Risk Management Objectives and Policies (Continued)

#### (ii) Market Risks (Continued)

Interest Rate Risk

The Group's exposure to changes in interest rates is mainly attributable to its bank balances and secured mortgage loan. Bank balances and secured mortgage loan at variable rates expose the Group to cash flow interest rate risk. Details of the Group's bank balances and secured mortgage loan are disclosed in notes 22 and 25, respectively.

The Group currently does not have an interest rate hedging policy. However, management monitors interest rate exposure and will consider hedging significant interest rate exposure should the need arises.

The Group's cash flow interest rate risk is mainly concentrated on the fluctuation of the bank's Hong Kong Dollar Best Lending Rate as set out in the note 25.

#### Sensitivity analysis

The following is an analysis of the Group's financial assets and liabilities that carried variable interest rates at the end of the reporting period:

|                       | 2017     | 2016     |
|-----------------------|----------|----------|
|                       | HK\$'000 | HK\$'000 |
| Financial assets      | 16,250   | 26,886   |
| Financial liabilities | 19,500   | 22,558   |

As the Group's financial assets that carried variable interest rates are mainly bank deposits and interest rate fluctuation on bank deposit is minimal, the cash flow interest rate risk from financial assets is considered to be insignificant. Accordingly, interest rate fluctuation on these assets is excluded from the sensitivity analysis.

On the basis of the above analysis and assuming the amount of financial liabilities outstanding at the end of the reporting period were outstanding for the whole year, the Group's post-tax profit for the year ended 30th September, 2017 would decrease by HK\$81,000 (2016: HK\$94,000) if interest rates had been 50 basis points higher and all other variables were held constant and vice versa. A 50 basis point increase or decrease is used when reporting interest rate risk internally to key management personnel and represents management's assessment of the reasonably possible change in interest rates.

#### (iii) Liquidity Risk

In the management of its liquidity risk, the Group monitors and maintains a level of cash and cash equivalents deemed adequate by the management to finance the Group's operations and mitigate the effects of fluctuations in cash flows. The management monitors the utilisation of secured mortgage loan and ensures compliance with relevant covenants.

#### (b) Financial Risk Management Objectives and Policies (Continued)

#### (iii) Liquidity Risk (Continued)

The directors of the Company are satisfied that the Group will have sufficient financial resources to meet its financial obligations as they fall due for the foreseeable future, after taking into consideration the ability to generate funds internally.

The following table details the Group's remaining contractual maturity for its non-derivative financial liabilities. The table has been drawn up based on the undiscounted cash flows of financial liabilities based on the earliest date on which the Group can be required to pay. As at 30th September, 2016 and 30th September, 2017, the maturity dates for non-derivative financial liabilities are based on the agreed repayment dates. The table includes both interest and principal cash flows.

#### Liquidity tables

|                       |               |           |            |             |           |          |              | Carrying   |
|-----------------------|---------------|-----------|------------|-------------|-----------|----------|--------------|------------|
|                       |               | On        |            |             |           |          | Total        | amounts    |
|                       | Weighted      | demand or | 1 month to | 3 months    | 1 year to |          | undiscounted | as at 30th |
|                       | average       | less than | less than  | to less     | less than | 5 years  | cash         | September, |
|                       | interest rate | 1 month   | 3 months   | than 1 year | 5 years   | or more  | flows        | 2017       |
|                       | %             | HK\$'000  | HK\$'000   | HK\$'000    | HK\$'000  | HK\$'000 | HK\$'000     | HK\$'000   |
| 2017                  |               |           |            |             |           |          |              |            |
| Trade payables        | -             | 4,505     | 2,604      | -           | -         | -        | 7,109        | 7,109      |
| Other payables        | -             | 6,014     | 7          | -           | -         | -        | 6,021        | 6,021      |
| Secured mortgage loan | 2.15          | 293       | 585        | 2,635       | 14,052    | 3,220    | 20,785       | 19,500     |
|                       |               | 10,812    | 3,196      | 2,635       | 14,052    | 3,220    | 33,915       | 32,630     |
|                       |               |           |            |             |           |          |              | Carrying   |
|                       |               | On        |            |             |           |          | Total        | amounts    |
|                       | Weighted      | demand or | 1 month to | 3 months    | 1 year to |          | undiscounted | as at 30th |
|                       | average       | less than | less than  | to less     | less than | 5 years  | cash         | September, |
|                       | interest rate | 1 month   | 3 months   | than 1 year | 5 years   | or more  | flows        | 2016       |
|                       | %             | HK\$'000  | HK\$'000   | HK\$'000    | HK\$'000  | HK\$'000 | HK\$'000     | HK\$'000   |
| 2016                  |               |           |            |             |           |          |              |            |
| Trade payables        | -             | 4,622     | 502        | -           | -         | -        | 5,124        | 5,124      |
| Other payables        | -             | 7,462     | -          | -           | -         | -        | 7,462        | 7,462      |
| Secured mortgage loan | 2.15          | 293       | 585        | 2,635       | 14,052    | 6,733    | 24,298       | 22,558     |
| oeculeu mortgage loan | 20            |           |            |             |           |          |              |            |

#### (c) Fair Value

The fair values of financial assets and financial liabilities are determined in accordance with generally accepted pricing models based on discounted cash flow analysis.

The directors of the Company consider that the carrying amounts of financial assets and financial liabilities recorded at amortised cost in the consolidated financial statements approximate to their fair values.

## 34. PARTICULARS OF SUBSIDIARIES

Details of the Company's subsidiaries at the end of the reporting period are as follows:

| Name  | Country/place<br>and date of<br>incorporation | Particulars of<br>issued and<br>fully paid up<br>share capital/<br>registered capital | Percentage of attributable equity interest | Principal activities<br>and place of<br>operation                       |
|---|---|---|--|---|
| DIRECTLY HELD:<br>Water Oasis Group (BVI) Limited | British Virgin Islands<br>16th December, 1999 | Ordinary shares<br>US\$30,000   | 100%                                       | Investment holding in Hong Kong   |
| INDIRECTLY HELD:<br>Water Oasis Holdings Limited  | British Virgin Islands<br>16th December, 1999 | Ordinary share<br>US\$1   | 100%                                       | Investment holding in Hong Kong   |
| Oasis Spa Holdings Limited                        | British Virgin Islands<br>16th December, 1999 | Ordinary share<br>US\$1   | 100%                                       | Investment holding in Hong Kong   |
| Oasis-Beauty.com Holdings<br>Limited              | British Virgin Islands<br>16th December, 1999 | Ordinary share<br>US\$1   | 100%                                       | Investment holding in Hong Kong   |
| Water Oasis China (BVI) Limited                   | British Virgin Islands<br>12th October, 2000  | Ordinary share<br>US\$1   | 100%                                       | Investment holding in Hong Kong   |
| OBS Company Limited                               | Hong Kong<br>26th July, 2000                  | Ordinary shares<br>HK\$2  | 100%                                       | Inactive  |
| Water Oasis Company Limited                       | Hong Kong<br>6th May, 1998                    | Non-voting<br>deferred shares<br>HK\$1,000,000<br>Ordinary shares<br>HK\$10,000       | 100%                                       | Retail sales of skincare products in Hong Kong                          |
| Oasis Spa Company Limited                         | Hong Kong<br>24th December, 1999              | Ordinary shares<br>HK\$1,000,000  | 100%                                       | Operation of spa<br>and provision of<br>beauty services<br>in Hong Kong |

## 34. PARTICULARS OF SUBSIDIARIES (Continued)

| Name   | Country/place<br>and date of<br>incorporation | Particulars of<br>issued and<br>fully paid up<br>share capital/<br>registered capital | Percentage of attributable equity interest | Principal activities<br>and place of<br>operation   |
|--|---|---|--|---|
| INDIRECTLY HELD: (Continued) Oasis Techno-Beauty Company Limited | Hong Kong<br>24th December, 1999              | Ordinary shares<br>HK\$10,000   | 100%                                       | Online sales of<br>skincare products<br>and provision of<br>other service in<br>Hong Kong |
| Water Oasis (China) Holdings<br>Limited                          | Samoa<br>5th April, 2000                      | Ordinary shares<br>US\$101  | 90.1%                                      | Investment holding in Hong Kong   |
| Claire International Limited                                     | Hong Kong<br>22nd October, 1999               | Ordinary shares<br>HK\$2  | 100%                                       | Property holding in Hong Kong   |
| Oasis Florist Company Limited                                    | Hong Kong<br>18th October, 2000               | Ordinary shares<br>HK\$2  | 100%                                       | Operation of an online florist shop in Hong Kong  |
| Water Oasis (Macau) Company<br>Limited                           | Macau<br>19th July, 2001                      | Ordinary shares<br>MOP\$25,000  | 100%                                       | Operation of beauty<br>services and<br>sales of skincare<br>products in Macau             |
| Oasis Beauty Company Limited                                     | Hong Kong<br>13th March, 2002                 | Ordinary shares<br>HK\$1,000,000  | 100%                                       | Operation of beauty<br>salons and sales of<br>skincare products<br>in Hong Kong           |
| Aricon Investments Limited                                       | British Virgin Islands<br>8th March, 2002     | Ordinary share<br>US\$1   | 100%                                       | Inactive  |
| Master Advance Limited   | Hong Kong<br>28th June, 2002                  | Ordinary shares<br>HK\$1,000,000  | 100%                                       | Inactive  |
| 奧思美容品(上海)有限公司 (Note)   | The PRC<br>9th February, 2002                 | US\$200,000   | 90.1%                                      | Inactive  |
| 奧泉(上海)商貿有限公司 (Note)  | The PRC<br>9th March, 2006                    | US\$200,000   | 100%                                       | Retail sales of skincare products and operating of beauty salons in the PRC               |
| Top Distinct Limited   | Hong Kong<br>26th January, 2006               | Ordinary shares<br>HK\$2,000,000  | 100%                                       | Operation of beauty salons in Hong Kong   |
| Oasis Medical Clinic<br>Company Limited                          | Hong Kong<br>6th November, 2007               | Ordinary share<br>HK\$1   | 100%                                       | Operation of beauty<br>salons and provision of<br>other related services<br>in Hong Kong  |

## 34. PARTICULARS OF SUBSIDIARIES (Continued)

|   | Country/place and date of                  | Particulars of<br>issued and<br>fully paid up<br>share capital/ | Percentage of attributable | Principal activities and place of                    |
|---|--|---|----------------------------|--|
| Name  | incorporation                              | registered capital  | equity interest            | operation  |
| INDIRECTLY HELD: (Continued) WO North China Company Limited | Hong Kong<br>24th June, 2008               | Ordinary shares<br>HK\$100,000                                  | 100%                       | Investment holding in the PRC                        |
| WO Central China Company Limited                            | Hong Kong<br>24th June, 2008               | Ordinary shares<br>HK\$100,000                                  | 100%                       | Investment holding in the PRC                        |
| WO South China Company Limited                              | Hong Kong<br>24th June, 2008               | Ordinary shares<br>HK\$100,000                                  | 100%                       | Investment holding in the PRC                        |
| Oasis Cosmetic Holdings Company<br>Limited                  | Hong Kong<br>17th June, 2008               | Ordinary share<br>HK\$1   | 100%                       | Investment holding in the PRC                        |
| 伊蒲雪化妝品商貿(上海)有限公司<br>(Note)                                  | The PRC 5th February, 2009                 | US\$500,000   | 100%                       | Inactive   |
| 伊亮諾化妝品商貿(上海)有限公司<br>(Note)                                  | The PRC 5th February, 2009                 | US\$500,000   | 100%                       | Inactive   |
| 伊翠露化妝品商貿(上海)有限公司<br>(Note)                                  | The PRC<br>5th February, 2009              | US\$500,000   | 100%                       | Inactive   |
| Water Oasis E.L. (HK) Company<br>Limited                    | Hong Kong<br>19th March, 2009              | Ordinary shares<br>HK\$1,000,000                                | 100%                       | Retail sales of<br>skincare products<br>in Hong Kong |
| 上海奧薇化妝品商貿有限公司<br>(Note)                                     | The PRC<br>22nd April, 2009                | US\$1,400,000   | 100%                       | Inactive   |
| Water Oasis Shanghai Holdings<br>Limited                    | Hong Kong<br>9th September, 2009           | Ordinary share<br>HK\$1   | 90.1%                      | Inactive   |
| Glycel Holdings Company Limited                             | British Virgin Islands<br>20th April, 2010 | Ordinary share<br>US\$1   | 100%                       | Investment holding in Hong Kong                      |
| Progress Success Limited                                    | British Virgin Islands<br>16th March, 2010 | Ordinary share US\$1  | 100%                       | Investment holding in Hong Kong                      |
| Laboratoire Glycel Societe Anonyme                          | Liechtenstein<br>10th September, 1997      | Normal shares<br>CHF50,000                                      | 100%                       | Holding of trademarks                                |

## 34. PARTICULARS OF SUBSIDIARIES (Continued)

| Name                                    | Country/place<br>and date of<br>incorporation | Particulars of<br>issued and<br>fully paid up<br>share capital/<br>registered capital | Percentage of attributable equity interest | Principal activities<br>and place of<br>operation             |
|---|---|---|--|---|
| INDIRECTLY HELD: (Continued)            |   |   |  |   |
| Glycel Laboratoire SA                   | Switzerland                                   | Normal shares   | 100%                                       | Holding of  |
|   | 18th November, 2005                           | CHF100,000  |  | trademarks  |
| Glycel Company Limited                  | Hong Kong                                     | Ordinary shares   | 100%                                       | Retail sales of   |
|   | 19th February, 2010                           | HK\$1,000,000   |  | skincare products and operating of beauty salons in Hong Kong |
| Oasis Beauty (Macau) Company<br>Limited | Macau<br>18th July, 2013                      | Ordinary shares<br>MOP\$100,000   | 100%                                       | Inactive  |

None of the subsidiaries had issued any debt securities during the year.

Note: These companies are wholly foreign owned enterprises.

## 35. RELATED PARTY TRANSACTION

#### (a) Travelling Expenses

|   | 2017<br>HK\$'000 | 2016<br>HK\$'000 |
|---|------------------|------------------|
| Travelling expenses paid to:  - Hip Holiday Limited | 224              | 152              |

Mr. Yu Kam Shui, Erastus, an executive director of the Company, and his son, Mr. Yu Ho Kwan, Steven, are the sole director and ultimate shareholder of Hip Holiday Limited, respectively.

#### (b) Compensation of Key Management Personnel

|   | 2017     | 2016     |
|---|----------|----------|
|   | HK\$'000 | HK\$'000 |
| Basic salaries                              | 8,018    | 8,581    |
| Bonuses                                     | 2,320    | 6,803    |
| Retirement benefit costs                    | 68       | 72       |
| Equity-settled share-based payment expenses | (94)     | 94       |
|   | 10,312   | 15,550   |

The related party transaction disclosed in (a) above was a fully exempted connected transaction under the Chapter 14A of Listing Rules because it was qualified for de minimis transaction.

## 36. STATEMENT OF FINANCIAL POSITION OF THE COMPANY

#### AS AT 30TH SEPTEMBER,

|                                     |       | 710711 00111 021 | · Livibli i, |
|-------------------------------------|-------|------------------|--------------|
|                                     |       | 2017             | 2016         |
|                                     | Notes | HK\$'000         | HK\$'000     |
| Non-current asset                   |       |                  |              |
| Investment in a subsidiary          |       | 3,000            | 3,000        |
| Current assets                      |       |                  |              |
| Prepayments                         |       | 449              | 116          |
| Amounts due from subsidiaries       | а     | 156,592          | 140,874      |
| Bank balances                       |       | 1,795            | 583          |
|                                     |       | 158,836          | 141,573      |
| Current liability                   |       |                  |              |
| Accruals and other payables         |       | 2,490            | 1,507        |
| Net current assets                  |       | 156,346          | 140,066      |
| Total assets less current liability |       | 159,346          | 143,066      |
| Capital and reserves                |       |                  |              |
| Share capital                       |       | 76,395           | 76,395       |
| Reserves                            | b     | 82,951           | 66,671       |
| Total equity                        |       | 159,346          | 143,066      |

## 36. STATEMENT OF FINANCIAL POSITION OF THE COMPANY (Continued)

Notes:

The amounts due from subsidiaries are unsecured, interest-free and repayable on demand. (a)

#### (b) Reserves

|                                |          | Capital    | Share    |          |          |
|--------------------------------|----------|------------|----------|----------|----------|
|                                | Share    | redemption | options  | Retained |          |
|                                | premium  | reserve    | reserve  | profits  | Total    |
|                                | HK\$'000 | HK\$'000   | HK\$'000 | HK\$'000 | HK\$'000 |
| At 1st October, 2015           | 38,879   | 450        | -        | 46,255   | 85,584   |
| Profit and total comprehensive |          |            |          |          |          |
| income for the year            | _        | _          |          | 7,732    | 7,732    |
| 2015 final dividend paid       | -        | _          | _        | (19,099) | (19,099) |
| 2016 interim dividend paid     | -        | _          | _        | (7,640)  | (7,640)  |
| Recognition of equity-settled  |          |            |          |          |          |
| share-based payment expenses   | _        | _          | 94       | _        | 94       |
| At 30th September, 2016        | 38,879   | 450        | 94       | 27,248   | 66,671   |
| Profit and total comprehensive |          |            |          |          |          |
| income for the year            | -        | _          | _        | 59,784   | 59,784   |
| 2016 final dividend paid       | -        | _          | _        | (15,279) | (15,279) |
| 2017 interim dividend paid     | -        | _          | _        | (30,558) | (30,558) |
| Recognition of equity-settled  |          |            |          |          |          |
| share-based payment expenses   | -        | _          | 2,427    | _        | 2,427    |
| Reversal of equity-settled     |          |            |          |          |          |
| share-based payment expenses   |          |            |          |          |          |
| upon lapse of share options    | _        | _          | (94)     | _        | (94)     |
| At 30th September, 2017        | 38,879   | 450        | 2,427    | 41,195   | 82,951   |

## 37. EVENT AFTER THE REPORTING PERIOD

There is no significant event after the reporting period.

# Five-Year Financial Summary

#### Year ended 30th September,

|                            | Year ended 30th September, |           |           |           |           |
|----------------------------|----------------------------|-----------|-----------|-----------|-----------|
|                            | 2017                       | 2016      | 2015      | 2014      | 2013      |
|                            | HK\$'000                   | HK\$'000  | HK\$'000  | HK\$'000  | HK\$'000  |
| RESULTS                    |                            |           |           |           |           |
| Turnover                   | 644,831                    | 626,823   | 691,681   | 679,049   | 628,971   |
| Profit before taxation     | 85,721                     | 40,936    | 68,532    | 65,230    | 38,485    |
| Taxation                   | (16,397)                   | (11,936)  | (16,043)  | (19,666)  | (7,605)   |
| Profit for the year        | 69,324                     | 29,000    | 52,489    | 45,564    | 30,880    |
| Profit (loss) for the year |                            |           |           |           |           |
| attributable to:           |                            |           |           |           |           |
| Owners of the Company      | 69,331                     | 29,063    | 50,563    | 47,930    | 34,259    |
| Non-controlling interests  | (7)                        | (63)      | 1,926     | (2,366)   | (3,379)   |
|                            | 69,324                     | 29,000    | 52,489    | 45,564    | 30,880    |
| STATEMENT OF FINANCIAL     |                            |           |           |           |           |
| POSITION                   |                            |           |           |           |           |
| Total assets               | 897,292                    | 788,516   | 750,821   | 734,059   | 683,695   |
| Total liabilities          | (584,905)                  | (502,406) | (466,028) | (431,315) | (407,235) |
|                            | 312,387                    | 286,110   | 284,793   | 302,744   | 276,460   |
| Equity attributable to     |                            |           |           |           |           |
| Owners of the Company      | 305,247                    | 278,957   | 277,583   | 296,761   | 268,156   |
| Non-controlling interests  | 7,140                      | 7,153     | 7,210     | 5,983     | 8,304     |
|                            | 312,387                    | 286,110   | 284,793   | 302,744   | 276,460   |

# Corporate Information

#### **DIRECTORS**

**Executive Directors** 

Yu Kam Shui, Erastus Tam Chie Sang Yu Lai Chu, Eileen Lai Yin Ping

#### Independent Non-executive Directors

Wong Lung Tak, Patrick, B.B.S., J.P. Wong Chun Nam, Duffy, B.B.S., J.P. Wong Chi Keung

#### **AUDIT COMMITTEE**

Wong Lung Tak, Patrick, B.B.S., J.P. (Chairman) Wong Chun Nam, Duffy, B.B.S., J.P. Wong Chi Keung

#### **REMUNERATION COMMITTEE**

Wong Chun Nam, Duffy, B.B.S., J.P. (Chairman) Wong Lung Tak, Patrick, B.B.S., J.P. Wong Chi Keung

#### INVESTMENT ADVISORY COMMITTEE

Wong Chi Keung (Chairman)
Wong Lung Tak, Patrick, B.B.S., J.P.
Wong Chun Nam, Duffy, B.B.S., J.P.
Yu Kam Shui, Erastus

#### NOMINATION COMMITTEE

Wong Chi Keung (Chairman)
Wong Lung Tak, Patrick, B.B.S., J.P.
Wong Chun Nam, Duffy, B.B.S., J.P.

#### DISCLOSURE COMMITTEE

Yu Kam Shui, Erastus (Chairman) Wong Lung Tak, Patrick, B.B.S., J.P. Wong Chun Nam, Duffy, B.B.S., J.P. Wong Chi Keung

#### **COMPANY SECRETARY**

Lee Pui Shan

#### INDEPENDENT AUDITOR

Deloitte Touche Tohmatsu

#### **LEGAL ADVISORS**

Deacons
Reed Smith Richards Butler

#### PRINCIPAL BANKERS

The Hongkong and Shanghai Banking Corporation Limited Hang Seng Bank Limited

## PRINCIPAL SHARE REGISTRAR AND TRANSFER OFFICE

SMP Partners (Cayman) Limited Royal Bank House – 3rd Floor 24 Shedden Road P.O. Box 1586 Grand Cayman KY1-1110 Cayman Islands

# HONG KONG BRANCH SHARE REGISTRAR AND TRANSFER OFFICE

Tricor Standard Limited Level 22, Hopewell Centre 183 Queen's Road East Hong Kong

#### **REGISTERED OFFICE**

Cricket Square Hutchins Drive P.O. Box 2681 Grand Cayman KY1-1111 Cayman Islands

# HEAD OFFICE AND PRINCIPAL PLACE OF BUSINESS IN HONG KONG

18th Floor, World Trade Centre 280 Gloucester Road Causeway Bay Hong Kong

#### STOCK CODE

1161

#### **WEBSITE**

www.wateroasis.com.hk









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