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SINOTRUK (HONG KONG) LIMITED

中國重汽(香港)有限公司

(Incorporated in Hong Kong with limited liability)

(Stock Code: 3808)

POSITIVE PROFIT ALERT

This announcement is made by Sinotruk (Hong Kong) Limited (the “**Company**”, together with its subsidiaries, the “**Group**”) pursuant to Rule 13.09(2)(a) of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the “**Listing Rules**”) and the Inside Information Provisions (as defined under the Listing Rules) under Part XIVA of the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong).

The board of directors of the Company (the “**Board**”) wishes to inform shareholders of the Company and potential investors that based on a preliminary assessment of the unaudited consolidated management accounts of the Group for the year ended 31 December 2017, it is anticipated that the consolidated profit attributable to owners of the Company for the year ended 31 December 2017 may record a substantial increase of over 450% as compared to that for the corresponding period in 2016. Such increase is mainly due to (1) the respective increase of sales volume of heavy duty trucks and light duty trucks by more than 70% and 30% leading the increase in revenue, (2) the optimization of sales mix and the increase in gross profit margin, (3) the control of administrative expenses leading to a reduction of expense ratio and (4) the increase in operating profits of certain high-tech subsidiaries with preferential tax rate leading to a reduction of overall income tax rate.

The Company is still in the process of finalizing its results for the year ended 31 December 2017. The information as contained in this announcement is only based on the preliminary assessment on the unaudited management accounts by the management of the Group for the year ended 31 December 2017 and is not based on any figures or information reviewed by the Company's audit committee. Shareholders of the Company and potential investors are advised to read carefully the results announcement of the Group for the year ended 31 December 2017 which is expected to be published before the end of March 2018.

Shareholders of the Company and potential investors should exercise caution when dealing in the securities of the Company.

By order of the Board
Sinotruk (Hong Kong) Limited
Wang Bozhi
Chairman

Ji'nan, PRC, 23 January 2018

As at the date of this announcement, the eight executive directors of the Company are Mr. Wang Bozhi, Mr. Cai Dong, Mr. Tong Jingen, Mr. Wang Shanpo, Mr. Kong Xiangquan, Mr. Liu Wei, Mr. Liu Peimin and Mr. Franz Neundlinger; the three non-executive directors of the Company are Mr. Andreas Hermann Renschler, Mr. Joachim Gerhard Drees and Mr. Matthias Gründler; and the six independent non-executive directors of the Company are Dr. Lin Zhijun, Mr. Chen Zheng, Mr. Yang Weicheng, Dr. Wang Dengfeng, Mr. Zhao Hang and Mr. Liang Qing.