Please use this form if you want the Hong Kong Offer Shares to be issued in your name 如 閣下欲以本身名義登記將獲發行的香港發售股份,請使用本表格

Staple your payment here 請將股款 緊釘在此 This Application Form uses the same terms as defined in the prospectus of A-Living Services Co., Ltd. (the "Company") dated January 29, 2018 (the "Prospectus"). 本申請表格使用雅居樂雅生活服務股份有限公司(「本公司」)於2018年1月29日刊發的招股章程(「招股章程」)所界定的相同詞彙。

Neither this Application Form nor the Prospectus constitutes an offer to sell or the solicitation of an offer to buy any Hong Kong Offer Shares in any jurisdiction other than Hong Kong. The Hong Kong Offer Shares may not be offered or sold in the United States without registration or an exemption from registration under the U.S. Securities Act. 本申請表格及招股章程概不構成在香港以外任何司法管轄區要約出售或遊說要約購買任何香港發售股份。若無根據美國《證券法》登記或豁免登記,香港發售股份不得在美國提呈發售或出售。

This Application Form and the Prospectus may not be forwarded or distributed or reproduced (in whole or in part) in any manner whatsoever in any jurisdiction where such forwarding, distribution or reproduction is not permitted under the law of that jurisdiction. 在任何根據當地法律不得發送、派發或複製本申請表格及招股章程的司法管轄區內,概不得以任何方式發送或派發或複製(不論全部或部分)本申請表格及招股章程。

Copies of the Prospectus, all related Application Forms and the other documents specified in the "Documents Delivered to the Registrar of Companies and Available for Inspection" section in Appendix VIII to the Prospectus, have been registered by the Registrar of Companies in Hong Kong as required by section 342C of the Companies (Winding Up and Miscellaneous Provisions) Ordinance (Chapter 32 of the Laws of Hong Kong). Hong Kong Exchanges and Clearing Limited, The Stock Exchange of Hong Kong Limited (the "Stock Exchange"), Hong Kong Securities Clearing Company Limited ("HKSCC") the Securities and Futures Commission of Hong Kong (the "SFC") and the Registrar of Companies in Hong Kong take no responsibility for the contents of these documents. 招股章程、所有相關申請表格及招股章程附錄八「送呈公司註冊處處長及備查文件」、節所述的其他文件均已根據香港法例第32章《公司(清盤及雜項條文)條例》第342C條規定,送呈香港公司註冊處處長登記。香港交易及結算所有限公司、香港聯合交易所有限公司(「聯交所」)、香港中央結算有限公司(「香港結算))、香港證券及期貨事務監察委員會(「證監會」)及香港公司註冊處處長對此等文件的內容概不負責。

A-LIVING SERVICES CO., LTD.*

雅居樂雅生活服務股份有限公司

(a joint stock company incorporated in the People's Republic of China with limited liability)

(於中華人民共和國註冊成立的股份有限公司)

Stock code : 3319 股份代號 : 3319

Maximum Offer Price : HK\$14.20 per Offer Share, plus brokerage fee of 1%,

SFC transaction levy of 0.0027% and Stock Exchange trading fee of 0.005% (payable in full on application in

Hong Kong dollars and subject to refund)

最高發售價 每股發售股份14.20港元,另加1%經紀佣金、

0.0027%證監會交易徵費及0.005%聯交所交易費 (須於申請時以港元繳足,多繳款項可予退還)

You should read this Application Form in conjunction with the Prospectus, which contains further information on the application procedures. 招股章程載有關於申請程序的其他資料,本申請表格應與招股章程一併閱讀。

Application Form 申請表格

To: A-Living Services Co., Ltd.
The Joint Sponsors
The Joint Global Coordinators
The Joint Bookrunners
The Hong Kong Underwriters

致:雅居樂雅生活服務股份有限公司

聯席保薦人 聯席全球協調人 聯席賬簿管理人 香港包銷商

Applicants' declaration

I/We agree to the terms and conditions and application procedures in this Application Form and the Prospectus. Please refer to the "Effect of completing and submitting this Application Form" section of this Application Form.

申請人聲明

本人/吾等同意本申請表格及招股章程的條款 及條件以及申請程序。請參閱本申請表格「填交 本申請表格的效用」一節。

Warning: Only one application may be made for the benefit of any person (other than an application (if any) made on a BLUE Application Form in the capacity as a Qualifying Agile Shareholder). Please refer to the last four bullets of "Effect of completing and submitting this Application Form" section.

警告:任何人士僅限作出一次為其利益而進行 的認購申請(以合資格雅居樂股東身份採用藍色 申請表格提出的申請(如有)除外)。 請參閱「填 交本申請表格的效用」一節最後四點。

^{*} for identification purposes only 僅供識別

Please use this form if you want the Hong Kong Offer Shares to be issued in your name 如 閣下欲以本身名義登記將獲發行的香港發售股份,請使用本表格

| 四十二十二十二十二十二十二十二十二十二十二十二十二十二十二十二十二十二十二十二 | 11 11 日 12 级 日 1次 10 一 明 10 7 | 7 午 14 16 | | | |
|---|---|--|--|--|--|
| Signed by (all) applicant(s) (all joint applicants must sign): 由(所有)申請人簽署(所有聯名申請人必須簽署): | For Broker use 此欄供經紀填寫 Lodged by 遞交申請的經紀 | | | | |
| 田(川有)中萌入赞者(川有聊名中萌入必須赞者). | Broker No. 經紀號碼 | Broker's Chop 經紀印章 | | | |
| Date: 日期: | | | | | |
| Number of Hong Kong Offer Shares applied for (not more than 16,667,000 shares) 申請香港發售股份數目 (不超過16,667,000股股份) | Cheque/banker's cashier ore 號碼 | der number 支票/銀行本票 | | | |
| | | heque/banker's cashier order | | | |
| Total amount 總額 | Is drawn (see "How to mal 兑現支票/銀行本票的銀行 | ke your application" section) 〒名稱(見)申請手續J一節) | | | |
| HK\$ 港元 | | XAL | | | |
| Name in English 英文姓名/名稱 | | | | | |
| Family name or company name 姓氏或公司名稱 | Forename(s) 名字 | | | | |
| Name in Chinese 中文姓名/名稱 | | | | | |
| Family name or company name 姓氏或公司名稱 | Forename(s) 名字 | | | | |
| Occupation in English 職業(以英文填寫) | Hong Kong Identity Card | No./Passport No./Hong Kong | | | |
| | 香港身份證號碼/護照號刪除不適用者) | Please delete as appropriate 嗎/香港商業登記號碼*(請 | | | |
| Names of all other joint applicants in English (if any) 所有其他聯名申請人的英文姓名/名稱(如有) | Hong Kong Identity Card Business Registration No. of al delete as appropriate) 所有其他 | No./Passport No./Hong Kong l other joint applicants* (Please 也聯名申請人的香港身份證號 | | | |
| 1) | 「碼/護照號碼/香港商業登 | 記號碼*(請刪除不適用者) | | | |
| 2) | 1) 2) | | | | |
| 3) | 3) | | | | |
| Hong Kong address in English and telephone no. (joint applican named applicant only) 香港地址(以英文填寫)及電話號碼(現 | ants should give the address and 聯名申請人只須填寫排名首位 | I the telephone number of first- 互申請人的地址及電話號碼) | | | |
| | | | | | |
| | Telephone No. 電話號碼 | | | | |
| For Nominees: You will be treated as applying for your own benefit if you do not complete this section. Please provide an account number or identification code for each (joint) beneficial owner. 由代名人遞交:如 閣下不填寫本節,是項認購申請將視作為 閣下利益提出。請填寫每名(聯名)實益擁有人的賬戶號碼或識別編碼。 ADDRESS LABEL 地址標貼 (Your name(s) and address in Hong Kong in BLOCK letters 請用正楷填寫 閣下的姓名/名稱及香港地址) | | | | | |

For Internal use 此欄供內部使用

Please use this form if you want the Hong Kong Offer Shares to be issued in your name 如 閣下欲以本身名義登記將獲發行的香港發售股份,請使用本表格

- *(1) An individual must provide his Hong Kong Identity Card number or, if he does not hold a Hong Kong Identity Card, his passport number. A body corporate must provide its Hong Kong Business Registration number. Each joint applicant must provide its or his relevant number. The Hong Kong Identity Card number(s)/passport number(s)/Hong Kong Business Registration number(s) will be transferred to a third party for checking the Application Form's validity. 個別人士須填寫其香港身份證號碼或(如非香港身份證號碼或(如非香港身份證號碼。法人團體須填寫其香港商業登記號碼。每名聯名申請人均須提供其相關號碼。該等香港身份證號碼/護照號碼/香港商業登記號碼將轉交第三方以核實申請表格的有效性。
- (2) Part of the Hong Kong Identity Card number/passport number of you or, for joint applicants, the first-named applicant may be printed on your refund cheque (if any). Your banker may require verification of your Hong Kong Identity Card number/passport number before you can cash your refund cheque. 退款支票(如有)上或會印有 閣下或(如屬聯名申請人)排名首位申請人的香港身份證號碼 護照號碼的一部分。銀行兑現退款支票前或會要求查證 閣下的香港身份證號碼 護照號碼。
- (3) If an application is made by an unlisted company and:
 - the principal business of that company is dealing in securities; and
 - you exercise statutory control over that company, then the application will be treated as being made for your benefit.

倘申請人是一家非上市公司,而:

- 該公司主要從事證券買賣業務;及
- 閣下對該公司可行使法定控制權,則是項申請將視作為。閣下的利益提出。



How to make your application

1. Use the table below to calculate how much you must pay. Your application must be for a minimum of 250 Hong Kong Offer Shares and in one of the numbers set out in the table, or your application will be rejected.

| NUMBER OF HONG KONG OFFER SHARES THAT MAY BE APPLIED FOR AND PAYMENTS | | | | | | | |
|---|------------------------------------|--|---|--|---|--|------------------------------------|
| No. of Hong Kong Offer Shares applied for | Amount payable on application HK\$ | No. of Hong Kong Offer Shares applied for | Amount payable on application HK\$ | No. of Hong Kong Offer Shares applied for | Amount payable on application HK\$ | No. of Hong Kong Offer Shares applied for | Amount payable on application HK\$ |
| 250 | 3,585.78 | 7,000 | 100,401.65 | 100,000 | 1,434,309.34 | 4,000,000 | 57,372,373.60 |
| 500 | 7,171.55 | 8,000 | 114,744.75 | 200,000 | 2,868,618.68 | 5,000,000 | 71,715,467.00 |
| 750 | 10,757.32 | 9,000 | 129,087.84 | 300,000 | 4,302,928.02 | 6,000,000 | 86,058,560.40 |
| 1,000 | 14,343.09 | 10,000 | 143,430.93 | 400,000 | 5,737,237.36 | 7,000,000 | 100,401,653.80 |
| 1,250 | 17,928.87 | 20,000 | 286,861.87 | 500,000 | 7,171,546.70 | 8,000,000 | 114,744,747.20 |
| 1,500 | 21,514.65 | 30,000 | 430,292.80 | 600,000 | 8,605,856.04 | 9,000,000 | 129,087,840.60 |
| 1,750 | 25,100.41 | 40,000 | 573,723.74 | 700,000 | 10,040,165.38 | 10,000,000 | 143,430,934.00 |
| 2,000 | 28,686.19 | 50,000 | 717,154.67 | 800,000 | 11,474,474.72 | 15,000,000 | 215,146,401.00 |
| 3,000 | 43,029.28 | 60,000 | 860,585.60 | 900,000 | 12,908,784.06 | 16,667,000* | 239,056,337.70 |
| 4,000 | 57,372.37 | 70,000 | 1,004,016.54 | 1,000,000 | 14,343,093.40 | | |
| 5,000 | 71,715.47 | 80,000 | 1,147,447.47 | 2,000,000 | 28,686,186.80 | | number of Hong Kong |
| 6,000 | 86,058.56 | 90,000 | 1,290,878.41 | 3,000,000 | 43,029,280.20 | Offer Shares t | hat may apply for |

- 2. Complete the form in English and sign it. Only written signatures will be accepted (and not by way of personal chop).
- 3. Staple your cheque or banker's cashier order to the form. Each application for the Hong Kong Offer Shares must be accompanied by either one separate cheque or one separate banker's cashier order. Your application will be rejected if your cheque or banker's cashier order does not meet all the following requirements:

The cheque must:

Banker's cashier order must:

- be in Hong Kong dollars;
- not be post-dated;
- be made payable to "Horsford Nominees Limited A-Living Services Public Offer";
 be crossed "Account Payee Only";
- be drawn on your Hong Kong dollar bank account in Hong Kong; and
- show your account name, which must either be preprinted on the cheque, or be endorsed on the back by a person authorised by the bank. This account name must correspond with your name. If it is a joint application, the account name must be the same as first-named applicant's name.
- be issued by a licensed bank in Hong Kong, and have your name certified on the back by a person authorised by the bank. The name on the banker's cashier order must correspond with your name. If it is a joint application, the name on the back of the banker's cashier order must be the same as the first-named applicant's name.

4. Tear off the Application Form, fold it once and lodge your completed Application Form (with cheque or banker's cashier order attached) to one of the collection boxes at any of the following branches of **Standard Chartered Bank (Hong Kong) Limited**:

| | Name | Address |
|------------------|-------------------------------|--|
| Hong Kong Island | 88 Des Voeux Road, Branch | 88 Des Voeux Road Central, Central |
| | Central Branch | G/F, 1/F, 2/F and 27/F, |
| | | Two Chinachem Central, |
| | | 26 Des Voeux Road Central |
| | Hennessy Road Branch | 399 Hennessy Road, Wanchai |
| | Causeway Bay Branch | G/F to 2/F, Yee Wah Mansion, |
| | N d D i d d d D d | 38–40A Yee Wo Street, Causeway Bay |
| | North Point Centre Branch | Shop G, G/F, North Point Centre, |
| | | 284 King`s Road, North Point |
| Kowloon | Kwun Tong Branch | G/F & 1/F One Pacific Centre, |
| | | 414 Kwun Tong Road, Kwun Tong |
| | 68 Nathan Road Branch | Basement, Shop B1, |
| | | G/F Golden Crown Court, |
| | | 66–70 Nathan Road, Tsimshatsui |
| | Tsimshatsui Branch | Shop G30 & B117–23, G/F, Mira Place One, |
| | | 132 Nathan Road, Tsim Sha Tsui |
| | Cheung Sha Wan Branch | 828 Cheung Sha Wan Road, |
| | | Cheung Sha Wan |
| New Territories | Tsuen Wan Branch | Shop C, G/F & 1/F, Jade Plaza, |
| | | 298 Sha Tsui Road, Tsuen Wan |
| | Yuen Long Fung Nin Road Brand | sh Shop B at G/F and 1/F, |
| | | Man Cheong Building, |
| | | 239–247&247A Castle Peak Road, |
| | Tip p | Yuen Long |
| | Tai Po Branch | G/F shop No. 2, 23–25 Kwong Fuk Road, |
| | | Tai Po Market, Tai Po |

5. Your Application Form can be lodged at these times:

```
Monday, January 29, 2018 — 9:00 a.m. to 5:00 p.m.
Tuesday, January 30, 2018 — 9:00 a.m. to 5:00 p.m.
Wednesday, January 31, 2018 — 9:00 a.m. to 5:00 p.m.
Thursday, February 1, 2018 — 9:00 a.m. to 5:00 p.m.
Friday, February 2, 2018 — 9:00 a.m. to 12:00 noon
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6. The latest time for lodging your application is 12:00 noon on Friday, February 2, 2018. The application lists will be open between 11:45 a.m. and 12:00 noon on that day, subject only to the weather conditions, as described in "D. Effect of Bad Weather on the Opening and Closing of the Application Lists" in the "How to Apply for Hong Kong Offer Shares and Reserved Shares" section of the Prospectus.

申請手續

 請使用下表計算 閣下應付的款項。 閣下申請認購的股數須至少為250股香港發售股份,並 為下表所列的其中一個數目,否則 閣下的申請將不獲受理。

| | 可供申請認購的香港發售股份數目及應繳款項 | | | | | | |
|-----------------------|----------------------|-----------------------|-------------------|-----------------------|-------------------|-----------------|-------------------|
| 申請認購的 香港發售 股份數目 | 申請時 應繳款項 港元 | 申請認購的 香港發售 股份數目 | 申請時 應繳款項 港元 | 申請認購的 香港發售 股份數目 | 申請時 應繳款項 港元 | 申請認購的 香港發售 股份數目 | 申請時 應繳款項 港元 |
| 250 | 3,585.78 | 7,000 | 100,401.65 | 100,000 | 1,434,309.34 | 4,000,000 | 57,372,373.60 |
| 500 | 7,171.55 | 8,000 | 114,744.75 | 200,000 | 2,868,618.68 | 5,000,000 | 71,715,467.00 |
| 750 | 10,757.32 | 9,000 | 129,087.84 | 300,000 | 4,302,928.02 | 6,000,000 | 86,058,560.40 |
| 1,000 | 14,343.09 | 10,000 | 143,430.93 | 400,000 | 5,737,237.36 | 7,000,000 | 100,401,653.80 |
| 1,250 | 17,928.87 | 20,000 | 286,861.87 | 500,000 | 7,171,546.70 | 8,000,000 | 114,744,747.20 |
| 1,500 | 21,514.65 | 30,000 | 430,292.80 | 600,000 | 8,605,856.04 | 9,000,000 | 129,087,840.60 |
| 1,750 | 25,100.41 | 40,000 | 573,723.74 | 700,000 | 10,040,165.38 | 10,000,000 | 143,430,934.00 |
| 2,000 | 28,686.19 | 50,000 | 717,154.67 | 800,000 | 11,474,474.72 | 15,000,000 | 215,146,401.00 |
| 3,000 | 43,029.28 | 60,000 | 860,585.60 | 900,000 | 12,908,784.06 | 16,667,000* | 239,056,337.70 |
| 4,000 | 57,372.37 | 70,000 | 1,004,016.54 | 1,000,000 | 14,343,093.40 | | |
| 5,000 | 71,715.47 | 80,000 | 1,147,447.47 | 2,000,000 | 28,686,186.80 | | 認購的香港發售股份 |
| 6,000 | 86,058.56 | 90,000 | 1,290,878.41 | 3,000,000 | 43,029,280.20 | 最高數目。 | |

- 2. 以英文填妥及簽署申請表格。僅接納親筆簽名(不得以個人印章代替)。
- 3. 閣下須將支票或銀行本票釘於表格上。每份香港發售股份申請須隨附一張獨立開出支票或一 張獨立開出銀行本票。支票或銀行本票須符合以下所有規定,否則 閣下的申請將不獲受理:

支票須:

銀行本票須:

- 為港元;
- 不得為期票;
- 註明抬頭人為「浩豐代理人有限公司——雅居樂雅生活服務公開發售」;
- 劃線註明「只准入抬頭人賬戶」;
- 從 閣下在香港的港元銀行賬戶中開出;及
- 顯示 閣下的賬戶名稱、面該賬戶名稱須 已預印在支票上,或由有關銀行授權的人 上在支票背書。該賬戶名稱須與 閣下的 姓名/名稱相同。如屬聯名申請,則賬戶 名稱須與排名首位申請人的姓名/名稱相
- 由香港持牌銀行開出,並由有關銀行授權的人士在銀行本票背面簽署核證 閣下姓名/名稱。銀行本票所示姓名/名稱須與 閣下的姓名/名稱相同。如屬聯名申請,則銀行本票背面所示姓名/名稱須與排名首位申請人的姓名/名稱相同。

4. 請撕下申請表格,對摺一次,然後將填妥的申請表格(連同支票或銀行本票)投入**渣打銀行(香港)有限公司**下列任何一家分行的收集箱:

| | 名稱 | 地址 |
|-----|---------------------------|---|
| 香港島 | 88德輔道中分行 中環分行 | 中環德輔道中88號地下 中環德輔道中26號華懋中心II期地下, 一樓,二樓及二十七樓 |
| | 軒尼詩道分行 銅鑼灣分行 北角中心分行 | 灣仔軒尼詩道399號 銅鑼灣怡和街38-40A號怡華大廈地下至2樓 北角英皇道284號北角中心地下G舖 |
| 九龍 | 觀塘分行 68彌敦道分行 | 觀塘觀塘道414號一亞太中心地下及一樓 尖沙咀彌敦道66-70號金冠大廈 地庫、地下B1號舖及中層 |
| | 尖沙咀分行 | 尖沙咀彌敦道132號美麗華廣場一期地下G30號鋪及低層地下B117-23號鋪 |
| | 長沙灣分行 | 長沙灣長沙灣道828號地下 |
| 新界 | 荃灣分行 | 荃灣沙咀道298號翡翠商場地下C舖及一樓 |
| | 元朗豐年路分行 | 元朗青山公路段239-247&247A號 萬昌樓地下前舖B號及一樓全層 |
| | 大埔分行 | 大埔廣福道23-25號地下1-2號舖 |

5. 閣下可於下列時間遞交申請表格:

6. 截止遞交申請的時間為2018年2月2日(星期五)中午十二時正。開始辦理申請登記的時間為當日上午十一時四十五分至中午十二時正,惟須視乎當日天氣情況而定(詳見招股章程「如何申請香港發售股份及預留股份」 節「D. 惡劣天氣對開始及截止辦理申請登記的影響」)。

A-LIVING SERVICES CO., LTD.

雅居樂雅生活服務股份有限公司

(a joint stock company incorporated in the People's Republic of China with limited liability)

GLOBAL OFFERING

Conditions of your application

A. Who can apply

- 1. You and any person(s) for whose benefit you are applying must be 18 years of age or older and must have a Hong Kong address.
- 2. If you are a firm, the application must be in the individual members' names.
- 3. The number of joint applicants may not exceed 4.
- 4. If you are a body corporate, the application must be signed by a duly authorised officer, who must state his or her representative capacity, and stamped with your corporation's chop.
- 5. You must be outside the United States or be a person described in paragraph (h)(3) of Rule 902 of Regulation S and not be a U.S. person (as defined in Regulation S) or a legal or natural person of the PRC (except qualified domestic institutional investors).
- 6. Unless permitted by the Listing Rules, you cannot apply for any Hong Kong Offer Shares if you:
 - are an existing beneficial owner of Shares in the Company and/or any of its subsidiaries;
 - are a director or chief executive of the Company and/or any of the Company's subsidiaries;
 - are an associate of any of the above persons;
 - are a connected person of the Company or will become a connected person of the Company immediately upon completion of the Global Offering; and
 - have been allocated or have applied for any International Offer Shares or otherwise participate in the International Offering (except in respect of Reserved Shares pursuant to the Preferential Offering).

B. If you are a nominee

You, as a nominee, may make more than one application for the Hong Kong Offer Shares by: (i) giving electronic application instructions to HKSCC via Central Clearing and Settlement System ("CCASS") (if you are a CCASS Participant); or (ii) using a WHITE or YELLOW Application Form, and lodge more than one application in your own name on behalf of different beneficial owners.

C. Effect of completing and submitting this Application Form

By completing and submitting this Application Form, you (and if you are joint applicants, each of you jointly and severally) for yourself or as an agent or a nominee on behalf of each person for whom you act:

- undertake to execute all relevant documents and instruct and authorise the Company and/or the Joint Global Coordinators (or their agents or nominees), as agents of the Company, to execute any documents for you and to do on your behalf all things necessary to register any Hong Kong Offer Shares allocated to you in your name as required by the Articles of Association;
- agree to comply with the Companies Ordinance, the Companies (Winding Up and Miscellaneous Provisions) Ordinance, the PRC Company Law, the Special Regulations and the Articles of Association;
- confirm that you have read the terms and conditions and application procedures set out in the Prospectus and in this Application Form and agree to be bound by them:
- confirm that you have received and read the Prospectus and have relied only on the information and representations contained in the Prospectus in making your application and will not rely on any other information or representations except those in any supplement to the Prospectus;
- **confirm** that you are aware of the restrictions on the Global Offering set out in the Prospectus;
- **agree** that none of the Company and the Relevant Persons is or will be liable for any information and representations not in the Prospectus (and any supplement to it);
- undertake and confirm that you or the person(s) for whose benefit you have made the application have not applied for or taken up, or indicated an interest for, and will not apply for or take up, or indicate an interest for, any International Offer Shares nor participated in the International Offering (except in respect of Reserved Shares pursuant to the Preferential Offering);
- **agree** to disclose to the Company, the H Share Registrar, the receiving bank and the Relevant Persons any personal data which they may require about you and the person(s) for whose benefit you have made the application;
- if the laws of any place outside Hong Kong apply to your application, agree and warrant that you have

complied with all such laws and none of the Company nor the Relevant Persons will breach any law outside Hong Kong as a result of the acceptance of your offer to purchase, or any action arising from your rights and obligations under the terms and conditions contained in the Prospectus and this Application Form;

- agree that once your application has been accepted, you may not rescind it because of an innocent misrepresentation;
- **agree** that your application will be governed by the laws of Hong Kong;
- represent, warrant and undertake that (i) you understand that the Hong Kong Offer Shares have not been and will not be registered under the U.S. Securities Act; and (ii) you and any person for whose benefit you are applying for the Hong Kong Offer Shares are outside the United States (as defined in Regulation S) or are a person described in paragraph (h)(3) of Rule 902 of Regulation S and are not a U.S. person (as defined in Regulation S);
- warrant that the information you have provided is true and accurate:
- agree to accept the Hong Kong Offer Shares applied for or any lesser number allocated to you under the application;
- authorise the Company to place your name(s) on the Company's H Share register of members as the holder(s) of any Hong Kong Offer Shares allocated to you, and the Company and/or its agents to send any H share certificate(s) and/or any refund cheque(s) to you or the first-named applicant for joint application by ordinary post at your own risk to the address stated on the application, unless you are eligible to collect the H share certificate(s) and/or refund cheque(s) in person;
- **declare** and **represent** that except for an application made by a Qualifying Agile Shareholder under the Preferential Offering, this is the only application made and the only application intended by you to be made to benefit you or the person for whose benefit you are applying;
- understand that the Company and the Joint Global Coordinators will rely on your declarations and representations in deciding whether or not to allocate any of the Hong Kong Offer Shares to you and that you may be prosecuted for making a false declaration;
- (if the application is made for your own benefit)
 warrant that no other application has been or will be
 made for your benefit on a WHITE or YELLOW
 Application Form or by giving electronic application
 instructions to HKSCC or through the HK eIPO
 White Form service by you or by any one as your
 agent or by any other person; and

• (if you are making the application as an agent for the benefit of another person) warrant that (i) no other application has been or will be made by you as agent for or for the benefit of that person or by that person or by any other person as agent for that person on a WHITE or YELLOW Application Form or by giving electronic application instructions to HKSCC and (ii) you have due authority to sign the Application Form or give electronic application instructions on behalf of that other person as their agent.

D. Power of attorney

If your application is made by a duly authorised person under a valid power of attorney, the Company and the Joint Global Coordinators, as the Company's agents, may accept it at their discretion, and on any conditions they think fit, including requiring evidence of the attorney's authority. The Company and the Joint Global Coordinators, as the Company's agents, will have full discretion to reject or accept any application, in full or in part, without giving any reason.

Determination of Offer Price and Allocation of Hong Kong Offer Shares

The Offer Price is expected to be fixed on or around Saturday, February 3, 2018. Applicants are required to pay the Maximum Offer Price of HK\$14.20 for each Hong Kong Offer Share together with 1% brokerage fee, 0.0027% SFC transaction levy and 0.005% Stock Exchange trading fee.

If the Offer Price is not agreed between the Company and the Joint Global Coordinators (on behalf of the Underwriters) on or before Thursday, February 8, 2018, the Global Offering will not proceed and will lapse.

Applications for Hong Kong Offer Shares will not be processed and no allotment of any Hong Kong Offer Shares will be made until the application lists close.

The Company expects to announce the final Offer Price, the level of indications of interest in the International Offering, the level of applications in the Hong Kong Public Offering and the Preferential Offering, and the basis of allocation of the Hong Kong Offer Shares and the Reserved Shares on Thursday, February 8, 2018 in the South China Morning Post (in English), the Hong Kong Economic Times (in Chinese), the website of the Stock Exchange at www.hkexnews.hk and the Company's website at www.hkexnews.hk and the Company's website at www.agileliving.com.cn. Results of allocations and the Hong Kong Identity Card/passport/ Hong Kong business registration numbers of successful applicants under the Hong Kong Public Offering and the Preferential Offering will be available on the above websites.

If your application for Hong Kong Offer Shares is successful (in whole or in part)

If you apply for 1,000,000 or more Hong Kong Offer Shares and have provided all information required by this Application Form, you may collect your refund cheque(s) and/or H Share certificate(s) from the H Share Registrar, Tricor Investor Services Limited, at Level 22, Hopewell Centre, 183 Queen's Road East, Hong Kong, from 9:00 a.m. to 1:00 p.m. on Thursday, February 8, 2018 or such other place or date as notified by us in the newspaper.

If you are an individual who is eligible for personal collection, you must not authorise any other person to collect for you. If you are a corporate applicant which is eligible for personal collection, your authorised representative must provide a letter of authorisation from your corporation stamped with your corporation's chop.

Both individuals and authorised representatives must produce, at the time of collection, evidence of identity acceptable to Tricor Investor Services Limited, the H Share Registrar.

If you do not collect your refund cheque(s) and/or H share certificate(s) personally within the time period specified for collection, they will be despatched promptly to the address as specified on this Application Form by ordinary post at your own risk.

If you apply for less than 1,000,000 Hong Kong Offer Shares, your refund cheque(s) and/or share certificate(s) will be sent to the address specified in your Application Form on or before Thursday, February 8, 2018, by ordinary post and at your own risk.

Refund of your money

If you do not receive any Hong Kong Offer Shares or if your application is accepted only in part, the Company will refund to you your application monies (including the related 1% brokerage fee, 0.0027% SFC transaction levy and 0.005% Stock Exchange trading fee) or the appropriate portion thereof without interest. If the Offer Price is less than the Maximum Offer Price, the Company will refund to you the surplus application monies (including the related 1% brokerage fee, 0.0027% SFC transaction levy and 0.005% Stock Exchange trading fee) without interest. The refund procedures are stated in the "H. Despatch/Collection of H Share Certificates and Refund Monies" in the "How to Apply for Hong Kong Offer Shares and Reserved Shares" section of the Prospectus.

Application by HKSCC Nominees Limited ("HKSCC Nominees")

Where this Application Form is signed by HKSCC Nominees on behalf of persons who have given electronic application instructions to apply for the Hong Kong Offer Shares, the provisions of this Application Form which are inconsistent with those set out in the Prospectus shall not apply and provisions in the Prospectus shall prevail.

Without limiting the generality of this paragraph, the following sections of this Application Form are inapplicable where this form is signed by HKSCC Nominees:

- "Applicants' declaration" on the first page;
- "Warning" on the first page;
- "If you are a nominee":
- All representations and warranties under the 'Effect of completing and submitting this Application Form' section, except the first one regarding registration of Hong Kong Offer Shares in the applicant's name and the signing of documents to enable the applicant to be registered as the holder of the Hong Kong Offer Shares;
- "If your application for Hong Kong Offer Shares is successful (in whole or in part)"; and
- "Refund of your money".

The following sections in the "How to Apply for the Hong Kong Offer Shares and Reserved Shares" section of the Prospectus are inapplicable where this form is signed by HKSCC Nominees:

- "8. How Many Applications Can You Make"; and
- "F. Circumstances In Which You Will Not Be Allocated Hong Kong Offer Shares and/or Reserved Shares".

A-LIVING SERVICES CO., LTD.

雅居樂雅生活服務股份有限公司

(於中華人民共和國註冊成立的股份有限公司)

全球發售

申請條件

甲. 可提出申請的人士

- 1. 閣下及 閣下為其利益提出申請的任何 人士必須年滿18歲並有香港地址。
- 2. 如 閣下為商號,申請須以個別成員名 義提出。
- 3. 聯名申請人不得超過四名。
- 4. 如 閣下為法人團體,申請須經獲正式 授權高級人員簽署,並註明其所屬代表 身份及蓋上公司印章。
- 5. 閣下必須身處美國境外或屬S規例第902 條第(h)(3)段所述的人士,並非美國人士 (定義見S規例)或中國法人或自然人(合 資格境內機構投資者除外)。
- 6. 除《上市規則》允許外,下列人士概不得申請認購任何香港發售股份:
 - 本公司及/或其任何附屬公司股份的現有實益擁有人;
 - 本公司及/或本公司任何附屬公司 的董事或最高行政人員;
 - 上述任何人士的聯繫人;
 - 本公司關連人士或緊隨全球發售完成後將成為本公司關連人士的人士;及
 - 已獲分配或已申請任何國際發售股份或以其他方式參與國際發售的人士(根據優先發售申請預留股份除外)。

乙. 如 閣下為代名人

閣下作為代名人可提交超過一份香港發售股份申請,方法是:(1)透過中央結算及交收系統(「中央結算系統」)向香港結算發出電子認購指示(如 閣下為中央結算系統參與者);或(ii)使用白色或黃色申請表格,以本身名義代表不同的實益擁有人提交超過一份申請。

丙. 填交本申請表格的效用

閣下填妥並遞交本申請表格,即表示 閣下 (如屬聯名申請人,即各人共同及個別)代 表 閣下本身,或作為 閣下代其行事的每 位人士的代理或代名人:

- 承諾簽署所有相關文件,並指示及授權本公司及/或聯席全球協調人(或彼等的代理或代名人)作為本公司的代理,按公司章程的規定代表 閣下簽署任何文件並處理一切必要事宜,以將 閣下獲分配的任何香港發售股份以 閣下名義登記;
- 同意遵守《公司條例》、《公司(清盤及雜項條文)條例》、中國《公司法》、《特別規定》及公司章程、
- 確認 閣下已接獲及細閱招股章程,且 提出申請時僅依賴招股章程所載資料及 陳述,而除招股章程的任何補充文件內 的資料及陳述外,不會依賴任何其他資 料或陳述;
- 確認 閣下已知悉招股章程內列明的有關全球發售的限制;
- 同意本公司及有關人士現時或日後均毋 須對並非載於招股章程(及其任何補充 文件)的任何資料及陳述負責;
- 承諾及確認 閣下或 閣下為其利益提出申請的人士並無申請或接納或表示有意認購(亦不會申請或接納或表示有意認購)任何國際發售股份,亦無參與國際發售(惟根據優先發售申請預留股份除外);
- 同意向本公司、H股股份過戶登記處、 收款銀行及有關人士披露其所要求有 關 閣下及 閣下為其利益提出申請的 人士的任何個人資料;

- 如香港境外任何地方的法律適用於 閣下的申請,則同意及保證 閣下已遵守所有有關法律,且本公司及有關人士概不會因接納 閣下的購買要約,或 閣下在招股章程及本申請表格所載的條款及條件項下的權利及責任所引致的任何行動,而違反香港境外的任何法律;
- **同意** 閣下的申請一經接納,即不得因 無意的失實陳述而撤銷;
- 同意 閣下的申請將受香港法例規管;
- 聲明、保證及承諾:(i) 閣下明白香港 發售股份不曾亦不會根據美國《證券法》 登記;及(ii) 閣下及 閣下為其利益申 請香港發售股份的任何人士均身處美國 境外(定義見S規例),或屬S規例第902 條第(h)(3)段所述的人士且並非美國人士 (定義見S規例);
- 保證 閣下提供的資料真實及準確;
- **同意**接納所申請數目或分配予 閣下但 數目少於申請數目的香港發售股份;
- 授權本公司將 閣下的姓名/名稱列入 本公司H股股東名冊,作為 閣下獲分 配的任何香港發售股份的持有人,並授 權本公司及/或其代理以普通郵遞方式 按申請所示地址向 閣下或聯名申請的 排名首位申請人發送任何H股股票及 或任何退款支票,郵誤風險由 閣下承 擔,除非 閣下合資格親身領取H股股 票及/或退款支票;
- 聲明及表示除合資格雅居樂股東根據優先發售提出的申請外,此乃 閣下為本身或 閣下為其利益提出申請的人士提出及擬提出的唯一申請;
- 明白本公司及聯席全球協調人將依據閣下的聲明及陳述而決定是否向閣下配發任何香港發售股份,閣下如作出虛假聲明,可能會被檢控;
- (如申請為 閣下本身的利益提出)保證 閣下或作為 閣下代理的任何人士或任何其他人士不曾亦不會為 閣下的利益以白色或黃色申請表格或向香港結算或透過網上白表服務發出電子認購指示而提出其他申請;及

• (如 閣下作為代理為另一人士的利益 提出申請)保證(i) 閣下(作為代理或為 該人士利益)或該人士或任何其他作為 該人士代理的人士不曾亦不會以白色或 黃色申請表格或向香港結算發出電子認 購指示而提出其他申請;及(ii) 閣下獲 正式授權作為該其他人士的代理代為簽 署申請表格或發出電子認購指示。

丁.授權書

如申請由獲得有效授權書的正式授權人士提出,則本公司及聯席全球協調人(作為本公司的代理)可在申請符合彼等認為合適的條件下(包括出示授權證明),酌情接納有關申請。本公司及聯席全球協調人(作為本公司的代理)可全權酌情全部或部分拒絕或接納任何申請而無須給予理由。

釐定發售價及香港發售股份的分配

預期發售價於2018年2月3日(星期六)或前後釐定。申請人須繳付每股香港發售股份14.20港元的最高發售價、另加1%經紀佣金、0.0027%證監會交易徵費及0.005%聯交所交易費。

倘若本公司與聯席全球協調人(代表包銷商)並無 於2018年2月8日(星期四)或之前協定發售價,則 全球發售將不會進行並將告失效。

截止登記認購申請前,概不處理香港發售股份 的申請或配發任何香港發售股份。

本公司預期於2018年2月8日(星期四)在《南華早報》(以英文)、《香港經濟日報》(以中文)、聯交所網站(www.hkexnews.hk)及本公司網站(www.agileliving.com.cn)公佈最終發售價、國際發售踴躍程度、香港公開發售及優先發售的認購水平以及香港發售股份及預留股份的分配基準。香港公開發售及優先發售的分配結果及成功申請人的香港身份證/護照/香港商業登記號碼亦同於上述網站公佈。

如 閣下成功申請認購香港發售股份(全部或部分)

如 閣下申請認購1,000,000股或以上香港發售股份,且已提供本申請表格所規定全部資料, 閣下可於2018年2月8日(星期四)或本公司在報章上公佈的其他地點或日期的上午九時正至下午一時正,親身前往H股股份過戶登記處卓佳證券登記有限公司(地址為香港皇后大道東183號合和中心22樓)領取 閣下的退款支票及/或H股股票。

如 閣下為個人申請人並合資格親身領取 , 閣下不得授權任何其他人士代領 。如 閣下為公司申請人並合資格派人領取 , 閣下的授權代表須攜同蓋上公司印章的授權書領取 。

個人申請人及授權代表領取時均須出示H股股份 過戶登記處卓佳證券登記有限公司接納的身份 證明文件。

如 閣下並無在指定領取時間內親身領取退款 支票及/或H股股票,有關退款支票及/或股票 將會立刻以普通郵遞方式寄往本申請表格所示 地址,郵誤風險由 閣下承擔。

如 閣下申請認購1,000,000股以下香港發售股份, 閣下的退款支票及/或H股股票將於2018年2月8日(星期四)或之前以普通郵遞方式寄往 閣下申請表格所示地址,郵誤風險由 閣下承擔。

退回款項

若 閣下未獲分配任何香港發售股份或申請僅部分獲接納,本公司將不計利息退回 閣下的申請股款(包括相關的1%經紀佣金、0.0027%證監會交易徵費及0.005%聯交所交易費)或其中適當部分。如發售價低於最高發售價、本公司將不計利息退回多收申請股款(包括相關的1%經紀佣金、0.0027%證監會交易徵費及0.005%聯交所交易費)。有關退款程序載於招股章程「如何申請香港發售股份及預留股份」節「H.發送/領取H股股票及退回款項」。

香港中央結算(代理人)有限公司(「香港結算代理人」)提出的申請

如本申請表格由香港結算代理人代表發出電子 認購指示申請香港發售股份的人士簽署,本申 請表格與招股章程所載不符的條文將不適用, 且以招股章程所述者為準。

在不限制此段一般應用的前提下,本申請表格的以下部分在香港結算代理人作簽署人的情況下並不適用:

- 第一頁的「申請人聲明」;
- 第一頁的「警告」;
- 「如 閣下為代名人」;
- 「填交本申請表格的效用」一節項下的所有陳述及保證,惟有關以申請人名義登記香港發售股份及簽署使申請人登記成為香港發售股份持有人的文件的首項除外;
- 「如 閣下成功申請認購香港發售股份(全部 或部分),及
- 「退回款項」。

招股章程《如何申請香港發售股份及預留股份」 一節的以下部分在香港結算代理人作簽署人的 情況下並不適用:

- 「8. 閣下可提交的申請數目」;及
- 「F. 閣下不獲配發香港發售股份及/或預 留股份的情況」。

Personal Data

Personal Information Collection Statement

This Personal Information Collection Statement informs the applicant for, and holder of, Hong Kong Offer Shares, of the policies and practices of the Company and its H Share Registrar in relation to personal data and the Personal Data (Privacy) Ordinance (Chapter 486 of the Laws of Hong Kong) (the "Ordinance").

Reasons for the collection of your personal data

It is necessary for applicants and registered holders of securities to supply correct personal data to the Company or its agents and the H Share Registrar when applying for securities or transferring securities into or out of their names or in procuring the services of the H Share Registrar.

Failure to supply the requested data may result in your application for securities being rejected, or in delay or the inability of the Company or its H Share Registrar to effect transfers or otherwise render their services. It may also prevent or delay registration or transfers of the Hong Kong Offer Shares which you have successfully applied for and/or the dispatch of share certificate(s) and/or refund cheque(s) to which you are entitled.

It is important that securities holders inform the Company and the H Share Registrar immediately of any inaccuracies in the personal data supplied.

2. **Purposes**

The personal data of the securities holders may be used, held, processed and/or stored (by whatever means) for the following purposes:

- processing your application and refund cheque, where applicable, verification of compliance with the terms and application procedures set out in this Application Form and the Prospectus and announcing results of allocation of the Hong Kong Offer Shares;
- compliance with applicable laws and regulations in Hong Kong and elsewhere;
- registering new issues or transfers into or out of the names of securities' holders including, where applicable, HKSCC Nominees;
- maintaining or updating the register of securities' holders of the Company; verifying securities holders' identities;
- establishing benefit entitlements of securities' holders of the Company, such as dividends, rights issues and bonus issues, etc.;
- distributing communications from the Company and its subsidiaries;
- compiling statistical information and shareholder profiles;
- disclosing relevant information to facilitate claims on entitlements; and
- any other incidental or associated purposes relating to the above and/or to enable the Company and the H Share Registrar to discharge their obligations to securities' holders and/or regulators and/or any other purposes to which the securities' holders may from time to time agree.

Transfer of personal data

Personal data held by the Company and its H Share Registrar relating to the securities holders will be kept confidential but the Company and its H Share Registrar may, to the extent necessary for achieving any of the above purposes, disclose, obtain or transfer (whether within or outside Hong Kong) the personal data to any of the following:

- the Company's appointed agents such as financial advisors, receiving bankers and overseas principal share registrar;
- where applicants for securities request a deposit into CCASS, HKSCC or HKSCC Nominees, who will use the personal data for the purposes of operating CCASS;
- any agents, contractors or third-party service providers who offer administrative, telecommunications, computer, payment or other services to the Company or the H Share Registrar in connection with their respective business operation.
- the Stock Exchange, the SFC and any other statutory regulatory or governmental bodies or otherwise as required by laws, rules or regulations; and
- any persons or institutions with which the securities' holders have or propose to have dealings, such as their bankers, solicitors, accountants or stockbrokers etc.

Retention of personal data

The Company and its H Share Registrar will keep the personal data of the applicants and holders of securities for as long as necessary to fulfil the purposes for which the personal data were collected. Personal data which is no longer required will be destroyed or dealt with in accordance with the Ordinance.

Access to and correction of personal data

Securities holders have the right to ascertain whether the Company or the H Share Registrar hold their personal data, to obtain a copy of that data, and to correct any data that is inaccurate. The Company and the H Share Registrar have the right to charge a reasonable fee for the processing of such requests.

All requests for access to data or correction of data should be addressed to us, at our registered address disclosed in the "Corporate Information" section of the Prospectus or as notified from time to time, for the attention of the company secretary, or our H Share Registrar for the attention of the privacy compliance officer.

By signing an Application Form or by giving electronic application instructions to HKSCC, you agree to all of the above.

個人資料

個人資料收集聲明

此項個人資料收集聲明是向香港發售股份的申請人和持有人說明有關本公司及其H股股份過戶登記處有關個人資料和香港法例第486章《個人資料(私隱)條例》(「《條例》」)方面的政策和慣例。

1. 收集 閣下個人資料的原因

證券申請人及登記持有人以本身名義申請 證券或轉讓或受讓證券時或尋求H股股份過 戶登記處的服務時,必須向本公司或其代 理及H股股份過戶登記處提供準確的個人資 料。

未能提供所要求的資料可能導致 閣下申請證券被拒或延遲,或本公司或其H股股份過戶登記處無法落實轉讓或提供服務。此舉亦可能妨礙或延遲登記或轉讓 閣下成功申請的香港發售股份及/或寄發 閣下應得的股票及/或退款支票。

證券持有人所提供的個人資料如有任何錯誤,須立即通知本公司及H股股份過戶登記處。

2. 目的

證券持有人的個人資料可以任何方式被採用、持有、處理及/或保存,以作下列用途:

- 處理 閣下的申請及退款支票(如適用)、核實是否符合本申請表格及招股章程載列的條款和申請程序以及公佈香港發售股份的分配結果;
- 遵守香港及其他地區的適用法律法規;
- 以證券持有人(包括香港結算代理人(如適用))的名義登記新發行證券或轉讓或 受讓證券;
- 存置或更新本公司證券持有人的名册;
- 核實證券持有人的身份;
- 確定本公司證券持有人的受益權利,如 股息、供股和紅股等;
- 分發本公司及其附屬公司的通訊資料;編製統計數據及股東資料;
- 披露有關資料以便就權益索償;及
- 與上述有關的任何其他附帶或相關目的 及/或使本公司及H股股份過戶登記處 能履行對證券持有人及/或監管機構承 擔的責任及/或證券持有人不時同意的 任何其他目的。

3. 轉交個人資料

本公司及其H股股份過戶登記處所持有關證券持有人的個人資料將會保密,但本公司及其H股股份過戶登記處可在為達致上述任何目的之必要情況下,向下列任何人士披露、獲取或轉交(無論在香港境內或境外)有關個人資料:

- 本公司委任的代理,如財務顧問、收款 銀行和海外股份過戶登記總處;
- (倘證券申請人要求將證券存於中央結算系統)香港結算或香港結算代理人, 彼等將會就中央結算系統的運作使用有關個人資料;
- 向本公司或H股股份過戶登記處提供與 其各自業務營運有關的行政、電訊、電 腦、付款或其他服務的任何代理、承包 商或第三方服務供應商;
- 聯交所、證監會及任何其他法定監管機關或政府部門或法律、規則或法規另行規定者;及
- 證券持有人與其進行或擬進行交易的任何人士或機構、如彼等的銀行、律師、 會計師或股票經紀等。

4. 保留個人資料

本公司及其H股股份過戶登記處將按收集個人資料所需的用途保留證券申請人及持有人的個人資料。毋需保留的個人資料將會根據《條例》銷毀或處理。

5. 查閱和更正個人資料

證券持有人有權確定本公司或H股股份過戶 登記處是否持有其個人資料,並有權索取有 關該資料的副本並更正任何不準確資料。 本公司和H股股份過戶登記處有權就處理任 何查閱資料的要求收取合理費用。

所有查閱資料或更正資料的要求應按招股章程「公司資料」一節所披露或不時通知的本公司註冊地址送交公司秘書,或向本公司H股股份過戶登記處的私隱合規主任提出。

閣下簽署申請表格或向香港結算發出電子認購 指示,即表示同意上述各項。