

Company Profile

COSCO SHIPPING Ports Limited (Stock Code: 1199), is a leading ports operator in the world, its terminals portfolio covers the five main port regions in Mainland China, Southeast Asia, Middle East, Europe and the Mediterranean. As at 31 December 2017, COSCO SHIPPING Ports operated and managed 269 berths at 35 ports worldwide, of which 179 were for containers, with a total annual handling capacity of approximately 103 million TEU.

COSCO SHIPPING Ports has adopted “The Ports For ALL” as its mission and is working towards building a global terminal network with controlling stake that offers linkage effects on costs, services and synergies, a synergistic platform that offers mutual benefits to all in the shipping industry, connecting global routes and becoming truly “the ports for all people”.

COSCO SHIPPING Ports’ controlling shareholder is COSCO SHIPPING Holdings Co., Ltd. (Stock Code: 1919), whose parent company, China COSCO Shipping Corporation Limited, is the largest integrated shipping enterprises in the world.



Three Core Strategies

Following the reorganisation in 2016, COSCO SHIPPING Ports has established the "The Ports For ALL" development concept, which presents three strategic directions for terminal business development, namely to develop a global terminal network; to achieve synergies between its parent company, COSCO SHIPPING, and the OCEAN Alliance; and to strengthen the control and management of its ports and terminal business.



GLOBAL- IZATION

Building a global terminal network with controlling stake that offers linkage effects on costs, services and synergies

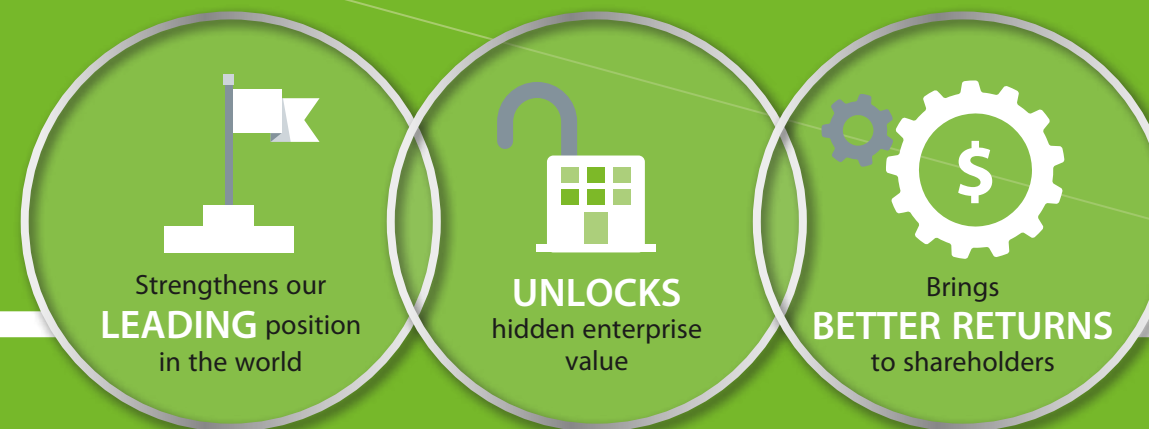
SYNERGY

Leveraging the synergies with COSCO SHIPPING and the OCEAN Alliance, strengthen its service capability to serve shipping alliances to seize the business opportunities

Establishing close partnerships and good relationships with port groups, terminal operators and international liner companies to maximize synergies and value

CONTROL

Strengthening control and management of the ports and terminals business – further integrating our existing terminals portfolio and increasing the value of these investments through building controlling stakes; increasing our influence in entire ports through equity investments in port groups; and adopting a unified management and operating system to integrate terminal operations





Globalization

Building a global terminal network with controlling stake that offers linkage effects on costs, services and synergies