



青建國際控股有限公司

**CNQC International Holdings Limited**

(Incorporated in the Cayman Islands with limited liability)

Stock Code: 1240

**2017 ANNUAL REPORT**





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# CORPORATE INFORMATION

## DIRECTORS

### Executive Directors

Mr. Cheng Wing On, Michael (*Chairman*)  
Mr. Wang Congyuan (*Chief Executive Officer*)  
Mr. Ho Chi Ling  
Mr. Zhang Yuqiang  
Mr. Wang Linxuan

### Non-executive Directors

Mr. Zhang Zhihua (resigned as a non-executive Director on 30 August 2017)  
Dr. Sun Huiye  
Mr. Wang Xianmao (appointed as a non-executive Director on 16 January 2017)  
Mr. Chen Anhua (appointed as a non-executive Director on 27 November 2017)

### Independent Non-executive Directors

Mr. Chuck Winston Calptor  
Mr. Ching Kwok Hoo, Pedro  
Mr. Tam Tak Kei, Raymond  
Mr. Chan Kok Chung, Johnny

## COMPANY SECRETARY

Mr. Ng Yiu Fai (*FCPA*)  
(resigned on 29 May 2017)  
Mr. Chan Tat Hung (*CPA*) (appointed on 29 May 2017)

## AUDIT COMMITTEE

Mr. Tam Tak Kei, Raymond  
(*Chairman of the Audit Committee*)  
Mr. Zhang Zhihua  
(resigned as a member on 30 August 2017)  
Mr. Wang Xianmao  
(appointed as a member on 16 January 2017)  
Mr. Chuck Winston Calptor  
Mr. Ching Kwok Hoo, Pedro  
Mr. Chan Kok Chung, Johnny

## REMUNERATION COMMITTEE

Mr. Chuck Winston Calptor  
(*Chairman of the Remuneration Committee*)  
Mr. Zhang Yuqiang  
Mr. Wang Congyuan  
Mr. Ching Kwok Hoo, Pedro  
Mr. Chan Kok Chung, Johnny

## NOMINATION COMMITTEE

Mr. Cheng Wing On, Michael  
(*Chairman of the Nomination Committee*)  
Dr. Sun Huiye  
Mr. Tam Tak Kei, Raymond  
Mr. Ching Kwok Hoo, Pedro  
Mr. Chan Kok Chung, Johnny

## STRATEGY AND INVESTMENT COMMITTEE

Mr. Cheng Wing On, Michael  
(*Chairman of Strategy and Investment Committee*)  
Mr. Wang Congyuan  
Mr. Zhang Yuqiang  
Mr. Ho Chi Ling  
Mr. Wang Linxuan  
Mr. Zhang Zhihua  
(resigned as a member on 30 August 2017)  
Mr. Wang Xianmao  
(appointed as a member on 16 January 2017)  
Dr. Sun Huiye  
Mr. Chan Kok Chun, Johnny

## AUTHORIZED REPRESENTATIVES

Mr. Ho Chi Ling  
Mr. Chan Tat Hung

## REGISTERED OFFICE

Clifton House, 75 Fort Street  
PO Box 1350, Grand Cayman, KY1-1108  
Cayman Islands

## HEAD OFFICE AND PRINCIPAL PLACE OF BUSINESS IN HONG KONG

Room 601, 6/F, Exchange Tower,  
33 Wang Chiu Road, Kowloon Bay,  
Hong Kong

# CORPORATE INFORMATION

## PRINCIPAL SHARE REGISTRAR AND TRANSFER OFFICE

Estera Trust (Cayman) Limited  
Clifton House, 75 Fort Street  
PO Box 1350, Grand Cayman  
KY1-1108 Cayman Islands

## HONG KONG BRANCH SHARE REGISTRAR AND TRANSFER OFFICE

Tricor Investor Services Limited  
Level 22, Hopewell Centre  
183 Queen's Road East  
Hong Kong

## LEGAL ADVISERS AS TO HONG KONG LAWS

Norton Rose Fulbright Hong Kong

## AUDITOR

PricewaterhouseCoopers

## PRINCIPAL BANKER

United Overseas Bank  
Hong Leong Finance Limited  
The Export-Import Bank Of China  
Bank Of China  
The Hongkong and Shanghai Banking Corporation Limited  
Hang Seng Bank Limited

## STOCK CODE

1240

## WEBSITE

[www.cnqc.com.hk](http://www.cnqc.com.hk)

# CHAIRMAN'S STATEMENT

On behalf of the board ("**Board**") of directors ("**Directors**") of CNQC International Holdings Limited (the "**Company**"), I hereby present you with the annual report of the Company and its subsidiaries ("**Group**") for the twelve months ended 31 December 2017 (the "**Reporting Period**" or "**Year**").

## ECONOMIC BACKGROUND AND OPPORTUNITY

During the Reporting Period, the macro environment gradually improved for major economies as the global economic recovery steadily gathered pace. In 2017, China's economy expanded by 6.9%, logging its first annual acceleration after six years of slowdown, with imports and exports also reversing two consecutive years of decline. During the Reporting Period, Singapore's economy grew by 3.5%, up significantly from 2% in 2016. Hong Kong's economic growth reached 3.8% last year, far higher than the average annual growth of approximately 2.9% over the past ten years. Other major ASEAN economies such as Indonesia, Malaysia, the Philippines and Thailand also maintained fairly rapid growth last year. The market, however, was not an entirely rosy picture. The Fed has initiated a new cycle of rate hikes and balance sheet shrinking, and with the backdrop of rising global inflation, other major economies are set to tighten their monetary policies as well, despite the still relatively loose macro environment of the Eurozone and Asia so far. Such tightening trend could create greater liquidity crunch in emerging markets.

The Group is among the largest real estate developers and builders in Singapore, where it has operated for 18 years. During the Reporting Period, we have been proactively capturing investment opportunities, making vigorous improvements and staying committed to the strategy of strengthening and optimizing our presence in Singapore. Furthermore, the Group is also among the largest foundation works contractors in Hong Kong, where it has had 35 years of investing experience. The Group has always kept a close watch on real estate and property investment opportunities in this region and will continue to explore opportunities to expand its business.

In May 2017, the Belt and Road Forum for International Cooperation opened and grabbed worldwide attention, which we believed would create major historic investing opportunities. With a long-standing presence in the Singapore and Hong Kong markets and a good knowledge of the entire Southeast Asian region at large, the Group's high-calibre overseas investment management team gives a first-mover advantage for Belt and Road investment projects. We have the ability as well as confidence to promote the Group's successful experience in Singapore and Hong Kong across Southeast Asia, a prioritized region of the Group.

## BUSINESS REVIEW

In 2017, the turnover of the Group was approximately HK\$10.3 billion (2016: approximately HK\$8.6 billion). Profit attributable to the owners of the Company was approximately HK\$512.1 million (2016: approximately HK\$585.4 million). Profit attributable to the shareholders per share was HK\$0.306 (2016: HK\$0.404).

## DIVIDENDS

The Board recommended payment of final dividend of approximately HK\$167.3 million for the year ended 31 December 2017, representing payment of HK\$0.10 per ordinary share and convertible preference share of the Company. The proposed final dividend will be payable on 13 June 2018, subject to the shareholders' approval at the Annual General Meeting of the Company, to those persons registered as shareholders of the Company on 30 May 2018, being the record date for determining shareholders' entitlement to the proposed final dividend and the holders of the convertible preference shares. Including the interim dividend of HK\$0.06 per share, full year dividend amounts to HK\$0.16 per share (2016: HK\$0.16 per share) which is in line with the dividend policy of the Company to enhance shareholders' value over the long-term.

# CHAIRMAN'S STATEMENT

## BUSINESS STRATEGY

Singapore's real estate and construction industry is a mature industry with ample competition, where the Group has grown into an industry leader in the region. Going forward, the Group will focus on actively responding to new business opportunities created by the Belt and Road Initiative to seek further development, among other priorities. In this regard, the Group continued to pursue business opportunities in construction and property development in Southeast Asian markets during the Reporting Period, leveraging its first-mover advantage in the region. During the Reporting Period, the Group made progress in its first sizeable construction project in Malaysia, which is in accordance with the business strategy stated in my Chairman's Statement last year. In fact, with our business in Singapore, Hong Kong and Macau having matured, we have expanded our presence in Indonesia, Vietnam, Malaysia and other Southeast Asian countries, giving full scope to our significant first-mover advantage.

The Group has striven to pursue new business expansion opportunities along the Belt and Road countries, especially in the Southeast Asian markets. We will apply in these markets the integrated business model (i.e. serving as project contractor and developer at once) which has been widely used in our Singapore projects and can be readily duplicated in other markets to cover the entire industry chain and achieve even higher cost efficiency and competitiveness. In fact, the Group, as a reputable foundation works contractor in Hong Kong with more than 30 years' experience in foundation business, has also undertaken construction projects as a superstructure contractor since 2015 with the aim of becoming a property developer operating under an integrated business model in Hong Kong.

In May 2017, the Group entered into a limited partnership agreement with Great Wall International Investment I Limited ("**Great Wall**") and Guotsing Asset Management Limited ("**Guotsing Asset Management**") in relation to the formation of a "Belt and Road" Asset Fund. The fund was formed primarily for the purpose of investing in the Shunfu Ville Enbloc Project in Singapore. The committed fund size is US\$280 million while the Group, Great Wall and Guotsing have agreed to commit a cash contribution of 32.14%, 65.72% and 2.14% respectively to the fund. As such, the Fund will help the Group to preserve its cash position in anticipation of other potential development opportunities in the future. In view of the investment expertise of Great Wall, the strategic cooperation between the Group and Great Wall will allow both parties to utilize their respective industry advantages with a view to increasing the asset valuation of both parties.

We have been making use of the financing options available to the Group in order to expand our operation scale.

## OPERATION REVIEW

### Business in Singapore

#### Property Development Business

In 2017, the Singapore government adjusted its real estate industry policy by lowering the seller's stamp duty rate and reducing the minimum property-holding period, which propelled property sales to a string of new highs and fuelled the bidders' enthusiasm in land auctions. The development charge rates for non-landed residential use had kept rising as well, with the year recording strong figures in both private home prices and sales in Singapore.

The Group focused on the development and sale of quality residential projects in Singapore. During the Reporting Period, three development projects obtained Temporary Occupation Permit ("**TOP**") from the Building and Construction Authority of Singapore ("**BCA**"), namely residential projects Bellewoods, Bellewaters and industrial property project West Star.

In February 2017, our second residential project with smart home technology, iNz Residence, in Choa Chu Kang Avenue 5 is put up for sale. Homeowners can make use of our homegrown mobile application, hiLife, to receive the latest events and happenings in the vicinity of the building, book facilities, request repair and maintenance services, etc.

# CHAIRMAN'S STATEMENT

The Group concluded a sales and purchase agreement in last year with 81% owners of Shunfu Ville for a collective sale at a consideration of approximately HK\$3.51 billion, and the collective sales have been completed in July 2017. The development project has a site area of approximately 38,000 sq.m. with an estimated gross floor area of 117,000 sq.m. and it is intended to be developed as a private condominium with about 1,200 apartments.

In August 2017, the Group launched the sales of Le Quest, a mixed property development in Bukit Batok with satisfactory result. More than 50% of the available units were sold on the first weekend of the sales launch at higher than expected selling prices. The remaining property units will be rolled out for sale at the appropriate time in 2018.

As per sales statistics from the Urban Redevelopment Authority, we sold the highest number of residential units among local developers in 2017, including Visionaire, Bellewoods, Bellewaters, Le Quest and partly-held project iNz Residence.

As at the date of this annual report, the Group is holding majority interest in four property projects across Singapore, with a total saleable floor area of approximately 250,000 sq.m..

## Construction Business

During the Reporting Period, the Singapore construction segment completed 12 projects and secured 7 new project with an aggregated contract sum of approximately HK\$3.61 billion. The Group has applied the advanced Prefabricated Prefinished Volumetric Construction ("PPVC") technology to two projects, including its property development project, Le Quest.

## Business in Hong Kong and Macau

As mentioned in last year's Chairman Statement, the filibuster situation in the legislative council severely narrowed the pipeline for new public construction projects under approval. This results in very keen competition among contractors tendering for private projects with thinner profit margins than usual. As such, we have to adopt a more competitive pricing in order to increase our chance of winning the tender. We anticipate the keen competition in the foundation and building construction industries would continue in the first half of 2018. Due to government change, it is generally expected that the above situation could be alleviated and more new public projects would be available for tendering from the second half of 2018 onwards.

During the Reporting Period, the Group secured several new foundation and superstructure projects, including foundation work for a hotel project in Nam Van, Macau, superstructure construction works for a residential project in To Kwa Wan and an industrial building project in Kwai Chung. The aggregated contract sum of these new projects amounts to approximately HK\$542.3 million.

## Business in Southeast Asia

During the Reporting Period, a subsidiary of the Group secured a residential construction project in Malaysia with a total contract value of approximately HK\$700,000,000, marking its official entry into the Malaysian market. In addition, the Group, through joint ventures, secured multiple new construction projects in Indonesia.

## Fund Raising Activities

In October 2017, the Group has set up a 5-year medium term note and perpetual securities programme ("MTN Programme"), under which it may from time to time offer and issue instruments of an aggregate principal amount of up to US\$500 million (or its equivalent to other currencies). In November 2017, the Group made the first drawdown under the MTN Programme to offer and issue the drawdown documents in an aggregate nominal amount of SG\$100 million at a coupon rate of 4.9%. The over-subscription demonstrated the recognition shown by institutional investors and private banks in the Group's business and its management.

# CHAIRMAN'S STATEMENT

## PROSPECTS AND FUTURE STRATEGY

In 2018, we expect the global economy to continue to recover steadily overall, but the developing features of imbalance and multi-polarisation will remain. Global policy tightening may accelerate with rising inflation, which, along with the growing trade protectionism of the Donald Trump administration, will also bring challenges to the market. However, the ASEAN region will remain one of the most active economies in the world, and the Southeast Asian countries are expected to maintain relative political stability in 2018, pointing to stable economic prospects.

The long-standing presence and steady performance of CNQC in Singapore will facilitate duplication of its excellent development achievements and brand influence in other Southeast Asian countries and advance the Group's deployments in Belt and Road countries. Currently, the Group is making headway in preparing and implementing its projects in countries such as Malaysia, Indonesia and Vietnam. Looking at the Southeast Asia as a whole picture, the Group will continuously develop high-quality projects with "localisation" in mind to increase the projects' appeal and build word of mouth in local markets, thus further expanding our business and delivering more value to our shareholders.

For our Hong Kong construction business, we are cautiously optimistic to the industry as more new public works projects should be granted from the Hong Kong Government in the foreseeable future due to government change in the last year. We are trying hard to increase our existing work scale by exploring more business opportunities along with the chain of construction cycle. The Group will also pay close attention to the Guangdong-Hong Kong-Macau Greater Bay Area for related investing opportunities.

While seeking development in its main business areas, the Group has also embraced the "industry plus finance" dual drive strategy by actively exploring business opportunities in the financial sector to advance the development of industry chain integration.

In order to prepare ourselves for challenges ahead of us, we have been looking for property development opportunities in Hong Kong with a hope of riding on the expertise we possessed and diversify our income source. I look forward to achieving even more value for our shareholders in the years ahead.

## APPRECIATION

On behalf of the Board and management, I would like to express my sincere appreciation to members of the Board, the management and staff of the Group for their commitment and dedication over the course of the year. On behalf of the Board, I would also like to thank our valued customers, shareholders, business associates and investors, amongst others, for their continued support to the Group.

**CNQC International Holdings Limited**

**Cheng Wing On, Michael**

*Chairman*

28 March 2018



# MANAGEMENT DISCUSSION AND ANALYSIS

## SINGAPORE PROPERTY MARKET REVIEW

In 2017, the macro environment gradually improved for major economies as the global economic recovery steadily gathered pace. As an international financial centre, Singapore also benefited from this trend by recording a 3.5% GDP growth in 2017, higher than the 2% growth in 2016, which is the highest increase since 2014.

During the Reporting Period, Singapore's real estate market entered a new upward phase. Due to regulatory requirements and vigorous government supervisions, Singapore's real estate market had remained stable for years. In March 2017, the Singapore government adjusted its property cooling measures by lowering the seller's stamp duty (SSD) rate and relaxing the total debt servicing ratio by a small extent. Due to these relaxation of cooling measures, the business climate for real estate sector has been improving. Singapore's real estate market posted a 0.7% growth in the third quarter, representing the first quarterly growth after 15 consecutive quarters' decline. According to the *Emerging Trends in Real Estate® Asia Pacific 2018* report jointly released by PwC and the Urban Land Institute, Singapore got a score of 5.67 on City Investment Prospects for 2018, jumping from the second last in last year to the third place among the 22 Asia Pacific cities featured in the study, a clear indication of its significantly improved investment prospects.

In 2017, Singapore achieved a year-on-year increase in residential property sales volume and transaction prices due to the recovering trend of collective sales of private home units. In 2017, the new private home units sold in Singapore reached the four-year high record of 10,600 units, increasing by 34% when compared to the previous year. According to the latest statistics from the Urban Redevelopment Authority (URA), the private home prices in Singapore achieved a year-on-year growth for the first time in four years in the fourth quarter of 2017, ending the record of 15 consecutive quarters' decline since 2014. It is expected that Singapore's private home prices will keep the rising trend due to the economic upturn, the decrease in the number of completed projects and the recurring collective sales transactions.

Regarding the Executive Condominiums ("EC") segment, as the difference between the average prices of Housing and Development Board of Singapore ("HDB") flats on resale and private home has become wider, the demand for ECs has been steadily increasing since 2014, with the average monthly sales volume rising from 132 units in 2014 to 425 units in the first eight months of 2017. However, the government has been reducing the land supply for EC projects. Due to the imbalanced supply and demand, a developer sold all units of an EC project on the date of launch in July 2017, which marked the entry of Singapore's EC market into a phase of explosive demand.

## SINGAPORE CONSTRUCTION MARKET REVIEW

In 2017, the total output value of Singapore's construction industry decreased by 8.1% when compared to the previous year, which is far below the 0.2% growth in 2016, due to the low activities in both public and private construction sectors.

Singapore's construction industry has remained at low level over the past few years due to decreasing tender prices and shrinking profit margins. However, since the second half of 2017, the construction industry has received a strong support from the warming property market due to relaxation of the cooling measures. In fact, the Singapore Construction Tender Price Index bottomed out in the first three quarters of 2017 which is reflecting the gradual recovery of new construction demand from the private sector.

# MANAGEMENT DISCUSSION AND ANALYSIS

## HONG KONG CONSTRUCTION MARKET REVIEW

In 2017, Hong Kong's construction market faced both opportunities and challenges under an expanding economy and booming property market. The private building investment and construction has been increasing but the supply of public construction projects has been decreasing significantly. As stated in last year's Chairman's Statement, the filibuster situation in the Legislative Council severely narrowed the pipeline for new public construction projects which led to intensified competition among contractors.

According to Hong Kong's 2018-19 budget, the public expenditure on infrastructure is estimated at HK\$85.6 billion which is approximately 15% of the total annual expenditure. In 2017, the government sold 20 land sites with a total area of about 13.2 hectares and a total transaction value of about HK\$128.4 billion. The 2018-19 Land Sale Programme comprises a total of 27 residential sites capable of providing approximately 15,200 residential units.

To alleviate Hong Kong's housing supply pressure, the government is going to provide around 100,000 public housing units, of which about 75,000 are public rental housing units and about 25,000 are subsidised sale flats in the next five years starting from 2018. The private sector will, on average, produce about 20,800 residential units annually in the coming five years, with an increase of about 50% over the past five years.

The new administration of HKSAR is committed to infrastructure development and will set aside HK\$20 billion for the first phase of the Hong Kong-Shenzhen Innovation and Technology Park in the Lok Ma Chau Loop for site formation, infrastructure, superstructure and initial operation.

## BUSINESS REVIEW

### Property Development Business

The Group mainly handed over units at Bellewoods and Bellewaters, both are EC development, which obtained their Temporary Occupation Permit ("TOP") in March and May 2017 respectively. The Group also handed over units at West Star, an industrial property, which obtained its TOP in March 2017.

The sales revenue, sales area and average selling price ("ASP") realised by the Group from those projects are set out in the table below:

Project	Sales Revenue	Sales Area	ASP
	2017 (HK\$' million)	2017 Sq.m.	2017 (HK\$/sq.m.)
I Bellewoods	2,860.4	60,651	47,161
II Bellewaters	3,424.5	70,989	48,240
III West Star	431.6	25,378	17,006
Total	6,716.5	157,018	

# MANAGEMENT DISCUSSION AND ANALYSIS

As at 31 December 2017, the Group's current portfolio of property development projects with significant interest consists of four projects across Singapore, with two EC developments and two private condominium development with a total saleable floor area ("SFA") of over 250,000 sq.m.. As at 31 December 2017, the unsold SFA of these properties was over 150,000 sq.m.. The project details are as follows:

## **The Visionaire (77% owned by the Group)**

The Visionaire is an EC development featuring 16 blocks of 9 to 11-storey apartments comprising of 632 units ranging from two to four-bedrooms. It is located at the junction of Canberra Link and Sembawang Road. It is the first EC project with smart home technology in Singapore.

The total SFA of this project is 61,258 sq.m. and the percentage of saleable area pre-sold was 85.5% as at 31 December 2017. The construction is scheduled to be completed in June 2018.

## **Le Quest (73% owned by the Group)**

Le Quest is a private mixed development project comprising a 2-storey podium consisting of retail and 5 blocks of 13-storey apartment with total 516 units. It is located at Butik Batok West Avenue 6. This project is the Group's first mixed development project in Singapore.

The total SFA of this project is 37,562 sq.m and the percentage of saleable area sold was 45.8% as at 31 December 2017. The construction is scheduled to be completed in March 2020.

## **iNz Residence (46% owned by the Group)**

iNz Residence is an EC development of 497 units featuring 9 blocks of 15 or 16-storey apartments, ranging from two to five-bedrooms. It is located at the junction of Choa Chu Kang Avenue 5 and Brickland Road.

The total SFA of this project is 49,979 sq.m. and the percentage of saleable area sold was 61.3% as at 31 December 2017. The construction is scheduled to be completed in September 2019.

## **Shunfu Project (45% owned by the Group)**

The project is located at 314 Shunfu Road, near the Bishan-Thomson area and the site covers an area of approximately 38,000 sq.m. with an estimated GFA of over 117,000 sq.m. It is intended to be developed as a private condominium with around 1,200 apartment units, basement carparks, retail and communal facilities. This project commenced construction in January 2018.

The total SFA of this project is approximately 103,000 sq.m. and the pre-sales of this project had not yet commenced as at 31 December 2017. The construction is scheduled to be completed in September 2021.

## **Land Bank**

On 8 March 2018, the Group's tender has been duly accepted by the vendors of Goodluck Garden, located at Toh Tuck Road in Singapore at a total consideration of S\$610 million (equivalent to approximately HK\$3.64 billion). It is a freehold land with a total land area of approximately 33,457 sq.m. with an estimated GFA of 46,840 sq.m. It is intended to be developed as a private condominium.

The management believes that it is essential to replenish its land bank in order for the Group's sustainable project development in the coming years. The Group will follow its current strategy on land bank reserve whilst taking a prudent approach in selecting quality land with reasonable price which is suitable for the Group's investment.

# MANAGEMENT DISCUSSION AND ANALYSIS

## Construction Business

The construction projects undertaken by the Group can be broadly divided into Singapore and Hong Kong geographical segments. In Singapore, the Group tenders for governmental authorities construction works, external private construction works and being engaged in the Group's property development projects whereas in Hong Kong, the Group is mainly responsible for superstructure construction, foundation works and ancillary services with particular specialization in piling works.

The Group's revenue from the Singapore construction contracts for the Reporting Period was approximately HK\$1,972.7 million (2016: approximately HK\$2,399.7 million) for the year ended 31 December 2017. The revenue attributable from Hong Kong segment is approximately HK\$1,623.0 million (2016: approximately HK\$1,615.0 million) for the year ended 31 December 2017.

During the Reporting Period, for the Singapore segment, the Group completed 12 construction projects including 7 public projects from the HDB, 2 private projects and 3 owned property development projects. In 2017, the Group obtained 3 new HDB projects, 3 private construction projects and 1 owned property development project with aggregated contract sum of approximately HK\$3.61 billion. As at 31 December 2017, there were 16 external construction projects on hand with another 2 construction projects of the Group's property segment and the outstanding contract sums are approximately HK\$5.04 billion and HK\$0.78 billion respectively.

As for the Hong Kong segment, the Group commenced work on several new foundation and superstructure construction projects including foundation work for a hotel project in Nam Van, Macau and the superstructure construction work for a residential project in To Kwa Wan and an industrial building project in Kwai Chung, with a total contract sum of approximately HK\$542.3 million. As at 31 December 2017, the outstanding contract sums of projects on hand are approximately HK\$1.21 billion.

## FINANCIAL REVIEW

### Revenue

The Group's total revenue for the Reporting Period was approximately HK\$10.3 billion (2016: approximately HK\$8.6 billion), representing an increase of 19.8% as compared with last year. The increase is mainly attributable to more property sales in Singapore being recognised in 2017. During the Reporting Period, the revenue derived from the projects in Singapore was approximately HK\$8.7 billion (2016: approximately HK\$7.0 billion) whereas those in Hong Kong and Macau were approximately HK\$1.6 billion (2016: approximately HK\$1.6 billion).

Out of the HK\$8.7 billion revenue derived from the Singapore segment, the aggregate contracted sales of properties amounted to HK\$6.7 billion, representing an increase of 46% over that of last year. The average selling price of the development projects was approximately HK\$42,775 per sq.m.

### Gross Profit Margin

The Group's gross profit margin during the Reporting Period was approximately 12.6% (2016: approximately 15.0%). During the Reporting Period, the Hong Kong construction market is a challenging year with cut-throat competition among contractors in tendering for new projects. Despite facing the challenge, the Group managed to minimize the adverse impact of narrowing gross profit through structure design optimization and more competitive sub-contractor selection process. As for the property development segment, the Group recognized property sales of an industrial property which has a lower gross profit margin than residential projects.

# MANAGEMENT DISCUSSION AND ANALYSIS

## Selling and Marketing Expenses

The Group's selling and marketing expenses for the Reporting Period were approximately HK\$224.9 million (2016: approximately HK\$98.2 million), which was approximately 2.2% (2016: approximately 1.1%) of the Group's total revenue. The increase was due to the higher sales commission rate paid for the development projects recognised during the Reporting Period.

## General and Administrative Expenses

The Group's general and administrative expenses for the Reporting Period were approximately HK\$332.1 million (2016: approximately HK\$354.0 million), which was approximately 3.2% (2016: approximately 4.1%) of the Group's total revenue. The decrease was mainly attributable to the decrease in staff remuneration recognised during the Reporting Period.

## Net Profit

During the Reporting Period, the Group reported a net profit of approximately HK\$673.2 million (2016: approximately HK\$669.1 million), representing an increase of 0.6 % as compared with last year. The profit attributable to owners of the Company was approximately HK\$512.1 million (2016: approximately HK\$585.4 million), representing a decrease of approximately 12.5% over the last year. Basic earnings per share and diluted earnings per share were HK\$0.306 (2016: HK\$0.404.)

## NON-COMPETITION DEED

To minimize the potential competition, the Group and Guotsing Holding Group Co. Ltd ("**Guotsing PRC**"), Guotsing Holding Company Limited ("**New Guotsing Holdco**") (collectively, the "**Covenantors**") entered into a deed of non-competition dated 22 September 2015 (the "**Non-Competition Deed**"), pursuant to which the Covenantors have severally and jointly undertaken that they will not engage in property development or property construction in Hong Kong, Macau and Singapore ("**the Restricted Territories**").

They have furthermore given the right of first refusal to the Company whereby any of the Covenantors must submit formal written application to the Company if they wish to engage in any of the above restricted businesses in the Restricted Territories, and the Company must decide within 30 days whether or not it shall participate in such business. With regards to this decision, only the independent non-executive Directors will be involved in the decision-making process of the Group in relation to the decision whether to exercise the aforementioned right of first refusal, to avoid any potential conflicts of interest.

## PROSPECTS

Looking forward to 2018, Singapore's residential market is expected to continue its recovery with the sustained pace of collective sales providing an additional boost to new private home prices due to relaxation of cooling measures. The Group will strive to maintain and expand its leading position in the property development business and consolidate its market position as a major local developer by seizing opportunities in the industry, further penetrating the Singapore market and showing its strong competitiveness and sales and marketing ability. Meanwhile, the Group will closely follow Singapore's "Smart Nation 2025" strategic initiative. It will continuously develop and apply "smart home" and "smart communities" technologies and also upgrade its application of the PPVC technology in our residential developments, in order to further enhance the market competitiveness of the Group's property projects.

# MANAGEMENT DISCUSSION AND ANALYSIS

As for the construction market segment, it is expected that the construction industry in Singapore will show improvement from the previous sustained downturn trend due to the local accelerated economic growth. According to the Building and Construction Authority (BCA), it is expected that the overall local construction demand will be steadily increasing in the next five years and targeting up to SGD35 billion in 2022. As Singapore's overall construction demand is currently about 60% occupied by public sector, the Group will expand its presence in infrastructure construction projects while consolidating its position in residential construction projects in order to balance the income sources and diversify investment risks. On the other hand, the Group will adhere to "Integration" strategy by adopting the integrated "property development + construction" business model. As such, we can obtain high quality property development projects through our construction business and it can reduce our development risks, share resources in executing projects, and further create synergy among business segments and thus driving the Group's overall business growth.

As for the Hong Kong segment, as one of the largest foundation contractors in Hong Kong and Macau, the Group will continue to focus on foundation works, construction and related ancillary businesses. Meanwhile, it will actively develop the superstructure construction business and target to break through in the property development business. On the 2018-2019 land sales programme, the government pointed out that including the 15 residential sites rolled over from 2017-18, there is a total of 27 residential sites and 4 commercial/hotel sites available for sale. It clearly shows that the government is determined to stabilise the property market by maintaining land supply and this can provide a solid foundation for the Group's construction business. On the other hand, the construction in the Greater Bay Area will be accelerated in 2018 in line with the Guangdong-Hong Kong-Macau Greater Bay Area initiative. The Group will seize the opportunities and enhance its project co-operation and development in the Greater Bay Area with transformation and upgrade of its construction business.

To capture the future prospect associated with "One Belt, One Road" Initiative, the Group has entered into South East Asian markets such as Malaysia, Indonesia and Vietnam by "Globalisation" strategy. Meanwhile, the Group set up the Great Wall and CNQC B&R Industrial Development Fund ("**Great Wall and CNQC Fund**") with its strategic partner to support the development of the Group's key projects. With the benefit from the resources including talent and experience accumulated by Qingjian Group in the "One Belt, One Road" countries over the past 30 or more years, the Group is more effective to develop projects with local strong strategic partners and thus reducing the associated cost, risk and uncertainty of entering into a new market. With the assistance of "One Belt, One Road" Initiative, the Group will follow its "Localisation, Globalisation and Integration" strategies and it will extend its business to cover the core area in the key Southeast Asia cities with the global synergy with Qingjian Group. While expanding the sources of profit through diversified market deployments, the Group will strengthen its capacity to counter cyclical risks, ensure sustained development and respond to market opportunities and challenges in a competent and confident manner as usual.

## DEBTS AND CHARGE ON ASSETS

In November 2017, the Company issued medium term notes with nominal value of SGD100 million at coupon rate of 4.9% per annum for a period of 3 years.

The total interest bearing borrowings of the Group, including bank loans, medium term notes and finance leases and loans from non-controlling shareholders of subsidiaries, decreased from approximately HK\$6.7 billion as at 31 December 2016 to approximately HK\$5.0 billion as at 31 December 2017. Borrowings were denominated mainly in Singapore Dollar, Hong Kong Dollar, Renminbi and US Dollar. Interests on bank borrowings were charged at floating rates. The Group currently does not have an interest rate hedging policy and the Group monitors interest risks continuously and considers hedging any excessive risk when necessary.

These banking facilities were secured by the Group's property, plant and equipment, investment properties under development and development properties for sale with net carrying amounts of HK\$176,615,000 (2016: HK\$211,890,000), HK\$518,546,000 (2016: HK\$426,723,000) and HK\$4,375,337,000 (2016: HK\$8,758,473,000), respectively.

# MANAGEMENT DISCUSSION AND ANALYSIS

## LIQUIDITY, FINANCIAL RESOURCES AND CAPITAL STRUCTURE

The Group has funded the liquidity and capital requirements primarily through medium term notes issuance, bank borrowings and cash inflows from the operating activities.

As at 31 December 2017, the Group had cash and cash equivalents of approximately HK\$3.2 billion (2016: approximately HK\$1.8 billion) of which approximately 80.2% was held in Singapore Dollar, 11.9% was held in Hong Kong dollar, 7% was held in US Dollars and the remaining was mainly held in Renminbi, Vietnamese Dong, Macau Patacas and Indonesian Rupiah. The gearing ratio of the Group as at 31 December 2017 (defined as the net debt divided by total equity plus net debt, where net debt is defined as borrowings less cash and cash equivalents and pledged bank deposits) was approximately 31.3% (2016: approximately 60.5%).

During the Reporting Period, the Group employed financial instrument for currency hedging purposes.

## FOREIGN EXCHANGE

Since the Group mainly operates in Singapore and Hong Kong and most of the revenue and transactions arising from its operations were settled in Singapore Dollar and Hong Kong Dollar, and the Group's assets and liabilities were primarily denominated in Singapore Dollar and Hong Kong Dollar, the Board believes that the Group will have sufficient foreign exchange to meet its foreign exchange requirements. The Group has not experienced any material difficulties or effects on its operations or liquidity as a result of fluctuations in currency exchange rates. During the Reporting Period, the Group minimizes its foreign exchange exposure of a borrowing by way of entering into forward contracts with reputable financial institutions. The hedging policies are regularly reviewed by the Group.

## SIGNIFICANT INVESTMENT, MATERIAL ACQUISITION AND DISPOSAL OF SUBSIDIARIES AND ASSOCIATED COMPANIES

During the Reporting Period, there was no significant investment, material acquisition and disposal of subsidiaries and associated companies by the Company.

## CAPITAL COMMITMENTS

As at 31 December 2017, the Group had capital commitments of approximately HK\$19.9 million (2016: HK\$49.9 million) for development expenditure and HK\$471.6 million (2016: Nil) for investment in Great Wall and CNQC Fund.

## CONTINGENT LIABILITIES

Save as disclosed in note 37 to the consolidated financial statements, the Group had no other contingent liabilities as at 31 December 2017.

## EVENT AFTER THE REPORTING PERIOD

As detailed in the announcement of the Company dated 29 January 2018, no definitive agreement has been entered in respect of the possible acquisition of the shares in Vivocom Intl Holdings Berhad and the signed term sheets have lapsed and ceased to have effect on 25 January 2018.

As detailed in the voluntary announcement of the Company dated 9 March 2018, a tender for the purchase of all strata lots and the common property in the development known as Goodluck Garden in Singapore at a consideration of S\$610 million (or equivalent to approximately HK\$3.64 billion) has been duly accepted by the vendors of the Goodluck Garden (the "**Property Purchase**"), representing over 80% of the total owners of the Goodluck Garden. The Property Purchase is conditional upon, among other terms, the vendors of Goodluck Garden obtaining a statutory sale order. The land site is planned for redeveloping into residential apartments after completion of the Property Purchase with an expected plot ratio of approximately 1.4.

There are no other significant events after the Reporting Period and up to the date of this annual report.

# MANAGEMENT DISCUSSION AND ANALYSIS

## EMPLOYEES AND REMUNERATION POLICY

As at 31 December 2017, the Group had 1,921 full-time employees (2016: 2,143 full-time employees). Most of the Group's employees were based in Singapore and Hong Kong. The remuneration policy and package of the Group's employees were periodically reviewed. Apart from provident fund and in-house training programmes, salaries increment and discretionary bonuses may be awarded to employees according to the assessment of individual performance.

The total remuneration cost incurred by the Group for the Reporting Period was approximately HK\$699.3 million (2016: approximately HK\$682.4 million).

## SHARE OPTIONS

### Share Option Scheme

On 27 June 2014, the Company offered to grant an aggregate of 19,500,000 share options (the "**2014 Share Options**") to certain Directors, employees and consultants of the Group (collectively, the "**2014 Grantees**"), subject to acceptance of the 2014 Grantees, under its share option scheme adopted on 11 September 2012 (the "**Share Option Scheme**"). The 2014 Share Options will enable the 2014 Grantees to subscribe for an aggregate of 19,500,000 new Shares, representing 6.5% of the issued share capital of the Company as at the date of grant subject to certain vesting periods. For further details, please refer to the announcement of the Company dated 27 June 2014.

On 28 April 2016, the Company offered to grant an aggregate of 10,500,000 share options (the "**2016 Share Options**") to certain Directors (the "**2016 Grantees**"), subject to acceptance of the 2016 Grantees, under the Share Option Scheme. The 2016 Share Options will enable the 2016 Grantees to subscribe for an aggregate of 10,500,000 new Shares, representing 1.59% of the issued share capital of the Company as at the date of grant subject to certain vesting periods. For further details, please refer to the announcement of the Company dated 28 April 2016.

Since then, the Group has not granted any new options under the Share Option Scheme nor is there any option being exercised as at the date of this report.

On 29 April 2016, an ordinary resolution was passed by the Shareholders to approve the proposed refreshment of the 10% scheme mandate limit of the Share Option Scheme. Based on 660,202,500 Shares in issue as at the 2016 annual general meeting, the Directors are authorised to issue share options to subscribe for a total of 66,020,250 Shares, representing 10% of the total number of Shares in issue as at the date of refreshment.

As at 31 December 2017, the total number of options available for issue under the Share Option Scheme was 66,020,250 Shares, which represented 4.45% of the issued share capital of the Company.

### Management Share Scheme

Pursuant to the terms of the share purchase agreement entered into by the Group on 23 May 2015, a management share scheme (the "**Management Share Scheme**") was set up and a trust (the "**Trust**") was constituted whereby awards (the "**Awards**") were conditionally granted to certain senior management and employees of Guotsing PRC and its subsidiaries (the "**Selected Participants**") to purchase from the Trust up to a total of 304,599,273 new non-redeemable convertible preference shares of the Company in accordance with the terms and conditions of the Management Share Scheme. For further details of the Management Share Scheme, including the list of the Selected Participants, please refer to the announcements of the Company dated 23 May 2015, 8 June 2015, 12 June 2015, 23 July 2015, 25 September 2015, 15 October 2015 and the circular of the Company dated 25 September 2015.

During the Reporting Period, a total of 55,843,197 CPS were transferred to certain Selected Participants and were converted into Ordinary Shares and 187,836,224 CPS remain under the trust as at 31 December 2017.



# MANAGEMENT DISCUSSION AND ANALYSIS

## PURCHASE, SALE AND REDEMPTION OF THE COMPANY'S SECURITIES

During the Reporting Period, neither the Company nor any of the subsidiaries had purchased, sold or redeemed any of the Company's listed securities.

## CORPORATE GOVERNANCE

### Corporate Governance Code

The Company had complied with all the applicable code provisions as set out in the Corporate Governance Code contained in Appendix 14 to the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "**Listing Rules**") during the Reporting Period.

## CODE OF CONDUCT REGARDING DIRECTORS' SECURITIES TRANSACTIONS

The Company has adopted the Model Code for Securities Transactions by Directors of Listed Issuers (the "**Model Code**") as set out in Appendix 10 to the Listing Rules as its code of conduct regarding securities transactions by the Directors. All Directors have confirmed, following a specific enquiry by the Company, that they have complied with the required standard as set out in the Model Code throughout the Reporting Period.

# REPORT OF THE DIRECTORS

## PRINCIPAL ACTIVITIES

The principal activity of the Company is investment holding and the principal activities of its subsidiaries are set out in note 12 to the financial statements.

During the Reporting Period, the Company established a medium term note and perpetual securities programme, details of which are set out in the section headed "Establishment of US\$500 million Medium Term Note and Perpetual Securities Programme" in this Report of the Directors.

## BUSINESS REVIEW

In compliance with Schedule 5 to the Companies Ordinance, Chapter 622, a fair review of the business of the Company and further discussion and analysis of important events affecting the Group after the Reporting Period and future development of the Company's business are set out in Management Discussion and Analysis in pages 8 to 16 of this annual report, which forms part of this Report of the Directors.

## RESULTS AND DIVIDENDS

The results of the Group for the Reporting Period are set out in the consolidated statement of comprehensive income on pages 63 and 64 of this annual report. The payment of a final dividend of HK\$0.10 per ordinary share of the Company and Convertible Preference Shares for the Reporting Period to shareholders whose names appear on the Register of Members of the Company on 30 May 2018 and the holders of the Convertible Preference Shares have been recommended by the Directors and is subject to the approval of the shareholders of the Company at the forthcoming annual general meeting of the Company. The dividend, if approved, is expected to be paid on or around 13 June 2018.

## PROPERTY, PLANT AND EQUIPMENT

Details of movements in the property, plant and equipment of the Company and the Group during the Reporting Period are set out in note 17 to the financial statements.

## SHARE CAPITAL

Details of movements during the Reporting Period in the share capital of the Company are set out in note 29 to the financial statements.

## RESERVES

Details of movements in the reserves of the Group during the Reporting Period are set out in the consolidated statement of changes in equity on page 68.

As at 31 December 2017, the Company had reserves amounted to HK\$3,238.1 million available for distribution as calculated based on Company's share premium less accumulated losses under applicable provisions of the Companies Law in the Cayman Islands (2016: HK\$3,259.5 million).

## GROUP FINANCIAL SUMMARY

A summary of the results and the assets and liabilities of the Group for last five financial years is set out on page 160 of this annual report.

# REPORT OF THE DIRECTORS

## DIRECTORS

The Directors who held office during the Reporting Period and up to the date of this report were:

### Executive Directors

Mr. Cheng Wing On, Michael (*Chairman*)  
Mr. Wang Congyuan  
Mr. Ho Chi Ling  
Mr. Zhang Yuqiang  
Mr. Wang Linxuan

### Non-executive Directors

Mr. Zhang Zhihua (resigned as a non-executive Director on 30 August 2017)  
Dr. Sun Huiye  
Mr. Wang Xianmao (appointed as a non-executive Director on 16 January 2017)  
Mr. Chen Anhua (appointed as a non-executive Director on 27 November 2017)

### Independent Non-executive Directors

Mr. Chuck Winston Calptor  
Mr. Ching Kwok Hoo, Pedro  
Mr. Tam Tak Kei, Raymond  
Mr. Chan Kok Chung, Johnny

Mr. Chen Anhua, being a newly appointed Director, shall hold office until the forthcoming annual general meeting and, being eligible, offer himself for re-election pursuant to Article 112 of the Articles of Association of the Company (the "Articles").

Mr. Ho Chi Ling, Mr. Wang Linxuan, Dr. Sun Huiye, Mr. Chan Kok Chung, Johnny will retire from office as Directors at the forthcoming annual general meeting of the Company, being eligible, to offer themselves for re-election pursuant to Article 108(a) of the Articles.

## DIRECTORS' SERVICE CONTRACT

Mr. Cheng Wing On, Michael, Mr. Ho Chi Ling, Mr. Zhang Yuqiang respectively entered into a service contract as an executive Director on 11 August 2017 with the Company for a term of three years. Mr. Wang Congyuan and Mr. Wang Linxuan entered into a service contract as an executive Director on 26 January 2016 with the Company for a term of three years. The service contract can be terminated by not less than three months' notice in writing served by either party on the other or otherwise in accordance with the terms of the director's service contract.

Each of Dr. Sun Huiye, Mr. Wang Xianmao and Mr. Chen Anhua has entered into a service contract as a non-executive Director on 26 January 2016, 16 January 2017 and 27 November 2017 respectively, with the Company for a term of three years. The service contract can be terminated by not less than three months' notice in writing served by either party on the other or otherwise in accordance with the terms of the director's service agreement.

Mr. Chuck Winston Calptor, Mr. Ching Kwok Hoo, Pedro and Mr. Tam Tak Kei, Raymond respectively entered into a service contract as an independent non-executive Director on 12 September 2016 with the Company for a term of two years. Mr. Chan Kok Chung, Johnny entered into a service contract as an independent non-executive Director on 26 January 2018 with the Company for a term of two years. The service contract can be terminated by not less than three months' notice in writing served by either party on the other. The Company has received annual confirmation of independence from all the independent non-executive Directors pursuant to Rule 3.13 of the Listing Rules, and considers them to be independent.

# REPORT OF THE DIRECTORS

Apart from the foregoing, no Director proposed for re-election at the forthcoming annual general meeting has a service contract with the Company which is not determinable by the Company within one year without payment of compensation (other than statutory compensation).

## MANAGEMENT CONTRACTS

No significant contracts concerning the management and administrative of the whole or any substantial part of the business of the Company has been entered into or existed during the year.

## DIRECTORS' AND CHIEF EXECUTIVE'S INTERESTS AND SHORT POSITIONS IN SHARES, UNDERLYING SHARES AND DEBENTURES

As at 31 December 2017, interests or short positions in the shares, underlying shares and debentures of the Company and any of its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance ("SFO")) held by the Directors and chief executive of the Company which have been notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests and short positions which were taken or deemed to have under such provisions of the SFO) or have been entered in the register maintained by the Company pursuant to section 352 of the SFO, or otherwise have been notified to the Company and the Stock Exchange pursuant to the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code") in Appendix 10 to the Listing Rules are as follows:

### Interests in the Shares and underlying Shares of the Company

Name of director	Capacity	Number of Shares and underlying Shares held in long position	Approximate percentage of interests
Mr. Cheng Wing On, Michael	Beneficial owner (note 1)	3,000,000	0.202%
	Beneficial owner (note 3)	3,000,000	0.202%
Mr. Wang Congyuan	Beneficial owner (note 3)	2,100,000	0.141%
	Beneficiary of a trust (note 2)	2,284,495	0.154%
	Beneficial owner	397,500	0.027%
Mr. Ho Chi Ling	Beneficial owner (note 1)	2,400,000	0.162%
	Beneficial owner (note 3)	2,400,000	0.162%
Mr. Zhang Yuqiang	Beneficial owner (note 1)	2,400,000	0.162%
	Beneficiary of a trust (note 2)	715,810	0.048%
Mr. Wang Linxuan	Beneficial owner (note 3)	2,100,000	0.141%
	Beneficiary of a trust (note 2)	6,091,985	0.410%
	Beneficial owner	480,000	0.032%
Dr. Sun Huiye	Beneficial owner (note 3)	900,000	0.061%
Mr. Wang Xianmao	Beneficiary of a trust (note 2)	2,284,495	0.154%
	Beneficial owner	152,500	0.010%

Notes:

1. This represents long position in the underlying Shares under share options granted on 27 June 2014 pursuant to the share option scheme of the Company.
2. This represents long position in the underlying CPS under the Awards granted under the Management Share Scheme. Please refer to the paragraph headed "Management Share Scheme" in this report for more details.
3. This represents long position in the underlying Shares under share options granted on 28 April 2016 pursuant to the share option scheme of the Company.

# REPORT OF THE DIRECTORS

Save as disclosed above, as at 31 December 2017, none of the Directors nor chief executive of the Company had any interests or short positions in the shares, underlying shares and debentures of the Company or any of its associated corporations (within the meaning of Part XV of the SFO) as recorded in the register required to be kept by the Company under section 352 of the SFO or as otherwise notified to the Company and the Stock Exchange pursuant to the Model Code.

## SUBSTANTIAL SHAREHOLDERS' AND OTHERS' INTERESTS AND SHORT POSITIONS IN SHARES AND UNDERLYING SHARES

As at 31 December 2017, the following persons (not being a Director or chief executive of the Company) had interests or short positions in the shares of the Company (the "Shares") or underlying Shares which fall to be disclosed to the Company under the provisions of Divisions 2 and 3 of Part XV of the SFO as recorded in the register required to be kept by the Company pursuant to section 336 of the SFO:

### Long position in the Shares and underlying Shares

Name of substantial shareholder	Capacity/Nature of interest	Number of Shares and underlying Shares held/ interested	Approximate Shareholding Percentage
Dr. Du Bo	Interest in controlled corporation (Note 1)	988,181,503	66.53%
	Beneficiary of a trust (Note 4)	68,534,837	4.61%
Hui Long Enterprises Limited	Interest in controlled corporation (Note 1)	988,181,503	66.53%
Bliss Wave Holding Investments Limited	Interest in controlled corporation (Note 1)	988,181,503	66.53%
Top Elate Investments Limited	Interest in controlled corporation (Note 1)	988,181,503	66.53%
Hao Bo Investments Limited	Interest in controlled corporation (Note 1)	988,181,503	66.53%
Guotsing Holding Company Limited	Beneficial owner (Note 1)	756,421,520	50.93%
	Interest in controlled corporation (Notes 1, 2 and 3)	231,759,983	15.60%
Trustee	Trustee (Note 5)	187,836,224	12.65%
Qingdao Qingjian Holding Co Staff Shareholding Union	Interest in controlled corporation (Note 1)	988,181,503	66.53%
Qingdao Qingjian Holdings Co	Interest in controlled corporation (Note 1)	988,181,503	66.53%
CNQC Development Limited	Beneficial owner (Note 1)	224,145,000	15.09%
Guotsing Finance Holding Limited	Interest in controlled corporation (Note 3)	7,614,983	0.51%
Guotsing Asset Management Limited	Interest in controlled corporation (Note 3)	7,614,983	0.51%
Guotsing Growth Fund LP I	Beneficial owner	7,614,983	0.51%

# REPORT OF THE DIRECTORS

Name of substantial shareholder	Capacity/Nature of interest	Number of Shares and underlying Shares held/ interested	Approximate Shareholding Percentage
Great Wall Pan Asia International Investment Company Limited	Beneficial owner	142,000,000	9.56%
Sino Concord Ventures Limited	Beneficial owner	100,000,000	6.73%
Sun East Development Limited	Interest in controlled corporation (Note 6)	100,000,000	6.73%

Note:

- (1) New Guotsing Holdco is wholly-owned by Hao Bo Investments Limited, and is in turn held as to 48.547% by Top Elate Investments Limited and as to 51.453% by Bliss Wave Holding Investments Limited, a company held as to 74.533% by Hui Long Enterprises Limited which is wholly-owned by Dr. Du Bo. Top Elate Investment Limited is wholly-owned by Qingdao Qingjian Holdings Co. which in turn is wholly-owned by the Qingdao Qingjian Holdings Co Staff Shareholding Union.
- (2) The 224,145,000 Shares were held by CNQC Development Limited ("**CNQC Development**") as at 31 December 2017. CNQC Development is wholly-owned by New Guotsing Holdco.
- (3) Guotsing Asset Management Limited is the general partner of Guotsing Growth Fund LP I, and is in turn wholly held by Guotsing Finance Holding Limited, which is wholly-owned by New Guotsing Holdco.
- (4) This represents long position in the underlying CPS under the Awards granted under the Management Share Scheme. Please refer to the paragraph headed "Management Share Scheme" in this report for more details.
- (5) This represents the CPS under the Awards held by the Trustee pursuant to the Management Share Scheme. Please refer to the paragraph headed "Management Share Scheme" in this report for more details.
- (6) Sino Concord Ventures Limited is owned as to 80% by Sun East Development Limited.

Save as disclosed above, as at 31 December 2017, to the best information, knowledge and belief of the Directors, no person (other than the Directors and chief executive of the Company), had registered an interest or short position in the Shares or underlying Shares of the Company that was required to be recorded pursuant to section 336 of the SFO.

## TRANSACTIONS, ARRANGEMENT OR CONTRACTS OF SIGNIFICANCE

Save as disclosed in the sections headed "Connected Transactions and Continuing Connected Transactions" and "Non-Competition Undertaking" in this report, no transaction, arrangement or contract of significance to which the Company or any of its subsidiaries was a party and in which a Director or an entity connected with a Director is or was materially interested, either directly or indirectly, subsisted at the end of Reporting Period or at any time during the Reporting Period, and no contract of significance between the Company or any of its subsidiaries and a controlling shareholder of the Company or any of its subsidiaries subsisted at the end of the Reporting Period or at any time during the Reporting Period.

## DIRECTORS' RIGHTS TO ACQUIRE SHARES OR DEBENTURES

Apart from the section headed "Directors' and Chief Executive's Interests and Short Positions in Shares, Underlying Shares and Debentures" above and "Share Option Scheme" below, at no time during the Reporting Period were rights to acquire benefits by means of the acquisition of Shares in or debentures of the Company granted to any Director or their respective associates nor was the Company and any of its subsidiaries a party to any arrangement to enable the Directors, or their respective associates to acquire such rights in any other body corporate.

# REPORT OF THE DIRECTORS

## MAJOR CUSTOMERS AND SUPPLIERS

The percentages of the Group's purchases and turnover attributable to major suppliers and customers are as follows:

	2017 %	2016 %
Percentage of construction material purchases:		
From the largest supplier	5.2%	5.7%
From the five largest suppliers	14.7%	13.6%
Percentage of turnover:		
From the largest customer	14.1%	19.8%
From the five largest customers	28.7%	31.6%

During the Reporting Period, there are no other Directors, their close associates or any shareholders (which to the knowledge of the Directors who owned more than 5% of the Company's share capital) had any interest in the five largest customers nor suppliers.

## DIRECTORS' INTEREST IN A COMPETING BUSINESS

Pursuant to Rule 8.10 of the Listing Rules, during the Reporting Period and up to the date of this annual report, the following Directors are considered to have business interests which are likely to compete directly or indirectly with the business of the Group.

During the Reporting Period, Mr. Wang Xianmao served as a director and chief executive of Guotsing PRC and Dr. Sun Huiye served as a director of Guotsing PRC. Guotsing PRC, together with its subsidiaries ("**Guotsing Group**"), is primarily engaged in (i) investments in projects in the real estate and related industries; (ii) property development in the PRC and other overseas markets; (iii) provision of construction services to both the private and public sectors in the PRC and other overseas markets; (iv) logistics and trading of steel, machinery and other raw materials related to construction business; and (v) provision of design consultation services. However, pursuant to a non-competition deed, the Guotsing Group will not engage in the Restricted Business in competition with the Group in Hong Kong, Singapore and Macau, more particulars of which are set out below in this report. Therefore, the Directors are of the view that the business of Guotsing Group do not compete directly with the business of the Group.

Save as disclosed above, the Directors were not aware of any business or interest of the Directors and their respective associates that had competed or might compete with the business of the Group and any other conflicts of interests which any such person had or might have with the Group.

## PUBLIC FLOAT

From information publicly available to the Company and within the knowledge of the Directors, at least 25% of the Company's total issued share capital was held by the public as at the date of this report.

## PURCHASE, SALE AND REDEMPTION OF THE COMPANY'S SECURITIES

During the Reporting Period, neither the Company nor any of its subsidiaries had purchased, sold or redeemed any of the Company's listed securities.

# REPORT OF THE DIRECTORS

## ESTABLISHMENT OF US\$500 MILLION MEDIUM TERM NOTE AND PERPETUAL SECURITIES PROGRAMME

On 25 October 2017, the Company has established the US\$500 million medium term note and perpetual securities programme (the “**Programme**”) under which it may from time to time offer and issue notes and perpetual securities (the “**Instruments**”) of an aggregate principal amount of up to US\$500 million (or its equivalent in other currencies). The Instruments will be unconditionally and irrevocably guaranteed by the Subsidiary Guarantors (including Rich Prospect Holdings Limited, One Million International Limited, Wang Bao Development Limited, New Chic International Limited, CNQC (South Pacific) Holding Pte. Ltd. and CNQC Engineering & Construction Pte. Ltd.). The Company intends to use the net proceeds from the issue of the Instruments for general corporate purposes.

On 31 October 2017, the Company, the Subsidiary Guarantors and the Joint Lead Managers entered into a subscription agreement to carry out the first drawdown under the Programme to offer and issue the drawdown notes in an aggregate nominal amount of SGD100,000,000 which are exempt from, and not subject to, the registration requirements under the U.S. Securities Act. The drawdown notes are denominated in Singapore dollars.

For further information, please refer to the announcements of the Company dated 26 October 2017, 01 November 2017, 03 November 2017 and 08 November 2017.

## SHARE OPTION SCHEME

Reference is made to the “Share Options” section of Management Discussion and Analysis in this annual report.

The Company adopted a share option scheme (the “**Share Option Scheme**” or the “**Scheme**”) to attract and retain the best available personnel and to provide additional incentive to the eligible participants under the Scheme. Pursuant to the Scheme, the Board is authorised, at its absolute discretion and subject to the terms of the Scheme, to grant options to subscribe the Shares to any employees (full-time or part-time), directors, consultants or advisor of the Group, or any substantial shareholder of the Group, or any distributor, contractor, supplier, agent, customer, business partner or service provider of the Group. The Scheme shall be valid and effective for a period of ten years commencing on 11 September 2012, subject to early termination provisions contained in the Scheme.

An offer for the grant of options must be accepted within seven days inclusive of the day on which such offer was made. The amount payable by the grantee of an option to the Company on acceptance of the offer for the grant of an option is HK\$1.00. The subscription price of a Share in respect of any particular option granted under the Scheme shall be a price solely determined by the Board and notified to a participant and shall be at least the highest of: (i) the closing price of the Shares as stated in the Stock Exchange’s daily quotations sheet on the date of grant of the option; (ii) the average of the closing prices of the Shares as stated in the Stock Exchange’s daily quotations sheets for the 5 business days immediately preceding the date of grant of the option; and (iii) the nominal value of a Share on the date of grant of the option.

The Company shall be entitled to issue options, provided that the total number of Shares which may be issued upon exercise of all options to be granted under the Scheme and any other share option schemes of the Company must not exceed 10% of the shares in issue on 18 October 2012, the date of Listing of the Company. The Company may at any time refresh such limit, subject to the shareholders’ approval and issue of a circular in compliance with the Listing Rules, provided that the total number of Shares which may be issued upon exercise of all outstanding options granted and yet to be exercised under all the share option schemes of the Company does not exceed 30% of the Shares in issue from time to time. The total number of Shares issued and to be issued upon exercise of the options granted to each participant (including both exercised and outstanding options) in any 12-month period must not exceed 1% of the Shares in issue unless approved by the shareholders of the Company and issue of a circular in compliance with the Listing Rules.



# REPORT OF THE DIRECTORS

An option may be exercised in accordance with the terms of the Scheme at any time during a period as the Board may determine which shall not exceed ten years from the date of grant subject to the provisions of early termination thereof.

On 29 April 2016, an ordinary resolution was passed by the Shareholders to approve the proposed refreshment of the 10% scheme mandate limit of the Share Option Scheme. Based on 660,202,500 Shares in issue as at the 2016 annual general meeting, the Directors are authorised to issue share options to subscribe for a total of 66,020,250 Shares, representing 10% of the total number of Shares in issue as at the date of refreshment.

As at the date of this report, the total number of securities available for issue under the Scheme was 66,020,250 Shares, which represented 4.45% of the issued share capital of the Company.

The outstanding share options granted entitled the relevant grantees to subscribe for an aggregate 30,000,000 new shares of HK\$0.01 each in the share capital of the Company. Detail of movements of the options granted under the Scheme for the year ended 31 December 2017 is as follows:

Grantees	Date of Grant	Exercise price per share	As at 01/01/2017	Number of options				As at 31/12/2017	Vesting Period	Exercise period
				Granted during the period	Exercised during the period	Lapsed during the period	Cancelled during the period			
<b>Executive directors</b>										
Cheng Wing On, Michael	27/6/2014	HK\$2.70	3,000,000	-	-	-	-	3,000,000	27/06/2015	27/6/2015-27/6/2020
	28/04/2016	HK\$3.022	3,000,000	-	-	-	-	3,000,000	28/04/2017	28/04/2017-28/04/2022
Wang Congyuan	28/04/2016	HK\$3.022	2,100,000	-	-	-	-	2,100,000	28/04/2017	28/04/2017-28/04/2022
Ho Chi Ling	27/6/2014	HK\$2.70	2,400,000	-	-	-	-	2,400,000	27/06/2015	27/6/2015-27/6/2020
	28/04/2016	HK\$3.022	2,400,000	-	-	-	-	2,400,000	28/04/2017	28/04/2017-28/04/2022
Zhang Yuqiang	27/6/2014	HK\$2.70	2,400,000	-	-	-	-	2,400,000	27/06/2015	27/6/2015-27/6/2020
Wang Linxuan	28/04/2016	HK\$3.022	2,100,000	-	-	-	-	2,100,000	28/04/2017	28/04/2017-28/04/2022
<b>Non-executive Directors</b>										
Sun Huiye	28/04/2016	HK\$3.022	900,000	-	-	-	-	900,000	28/04/2017	28/04/2017-28/04/2022
Employees of the Group in aggregate	27/6/2014	HK\$2.70	1,500,000	-	-	-	-	1,500,000	27/06/2015	27/6/2015-27/6/2020
Other participants of the Group in aggregate	27/6/2014	HK\$2.70	10,200,000	-	-	-	-	10,200,000	27/06/2015	27/6/2015-27/6/2020
			30,000,000	-	-	-	-	30,000,000		

Save as disclosed above, as at 31 December 2017, no Directors had any interests in the share options to subscribe for the shares.

# REPORT OF THE DIRECTORS

## MANAGEMENT SHARE SCHEME

Pursuant to the terms of the share purchase agreement by the Group on 23 May 2015, a management share scheme (the “**Management Share Scheme**”) was set up and a trust (the “**Trust**”) was constituted whereby awards (the “**Awards**”) were conditionally granted to certain senior management and employees of Guotsing PRC. and its subsidiaries (the “**Selected Participants**”) to purchase from the Trust up to a total of 304,599,273 new non-redeemable convertible preference shares of the Company in accordance with the terms and conditions of the Management Share Scheme. For further details of the Management Share Scheme, including the list of the Selected Participants, please refer to the announcements of the Company dated 23 May 2015, 8 June 2015, 12 June 2015, 23 July 2015, 25 September 2015, 15 October 2015 and the circular of the Company dated 25 September 2015.

During the Reporting Period, a total of 55,843,197 CPS were transferred to certain Selected Participants and were converted into Ordinary Shares.

## CONVERTIBLE SECURITIES

Currently the Company has two classes of shares, being the ordinary Shares and the convertible reference shares of the Company (the “**CPS**”).

On 15 October 2015, the acquisition of the entire issued share capital of Wang Bao Development Limited by the Company (the “**Acquisition**”) was completed and upon completion of the Acquisition, the Company issued 647,273,454 CPS to Guotsing Holding Company Limited and 304,599,273 CPS to the trustee of the Trust as settlement of the consideration for the Acquisition. During the Reporting Period, a total of 55,843,197 CPS were transferred to the Selected Participants and were converted into Ordinary Shares. Therefore, as at the date of this report, there are 187,836,224 CPS remained in issue.

The major terms of the CPS are as follows:

Nominal value: Non-redeemable convertible preference shares of HK\$0.01 each created as a new class of shares in the share capital of the Company.

Conversion ratio: The CPS shall be convertible at the option of its holder, without the payment of any additional consideration therefor, into such number of fully-paid Shares at the conversion ratio of one CPS for one Share.

Conversion rights: Holders of the CPS will have the right to convert all or such number of CPS into the new Shares to be issued and allotted by the Company upon the exercise of the conversion rights attaching to the CPS (the “**Conversion Shares**”) at any time after the issuance of the CPS, provided that they may not exercise the conversion rights as to such number of CPS the conversion of which would result in the Company not meeting the minimum public float requirement under Rule 8.08 of the Listing Rules or any of the Shareholders having triggered any mandatory general offer obligation under Rule 26 of the Takeovers Code (unless a waiver from compliance with such requirement has otherwise been obtained).

Redemption: The CPS shall be non-redeemable by the Company or their holders.

Preferred distribution: Subject to compliance with all applicable laws and the Articles, each CPS shall confer on its holder the right to receive a preferred distribution (“**Preferred Distribution**”) from the date of the issue of the CPS at a rate of 0.01% per annum on HK\$2.75 per CPS, payable annually in arrears. Each Preferred Distribution is non-cumulative.

Dividend: Each CPS shall confer on its holder the right to receive, in addition to the Preferred Distribution, any dividend *pari passu* with holders of Shares on the basis of the number of Share(s) into which each CPS may be converted and on an as converted basis.

# REPORT OF THE DIRECTORS

**Distribution of Assets:** The holders of the CPS shall have priority over the Shareholders on the assets and funds of the Company available for distribution in a distribution of assets on liquidation, winding-up or dissolution of the Company (but not on conversion of CPS or any repurchase by the Company of CPS).

**Voting rights:** The holders of the CPS shall be entitled to receive notices of and to attend general meetings of the Company, but the CPS shall not confer on their holders the right to vote at a general meeting of the Company, unless a resolution is to be proposed at a general meeting for the winding-up of the Company or a resolution is to be proposed which if passed would vary or abrogate the rights or privileges of the CPS or vary the restrictions to which the CPS are subject.

**Transferability:** The CPS (including the Conversion Shares once converted from the CPS) may be transferred by their holders without restriction.

**Ranking:** Save and except for the voting rights, distribution entitlements upon liquidation, winding-up or dissolution of the Company, the Preferred Distribution rights and the rights set out above, each CPS shall have the same rights as each of the Shares. The Conversion Shares will be issued as fully paid and rank *pari passu* in all respects with the Shares in issue as at the date of conversion.

**Adjustment:** If and whenever the Shares are consolidated or sub-divided into a different nominal amount, then the same consolidation or subdivision shall be effected on the CPS, in which case the conversion ratio shall remain as one CPS for one Share (as consolidated or sub-divided, as the case may be).

**Listing:** No listing has been sought for the CPS on the Stock Exchange or any other stock exchange. However, an application has been made by the Company to the Listing Committee for the listing of, and permission to deal in, the Conversion Shares.

## PRE-EMPTIVE RIGHTS

There are no provisions for pre-emptive rights under the Articles or the laws of Cayman Islands, which would oblige the Company to offer new Shares on a pro-rata basis to existing shareholders.

## CONNECTED TRANSACTIONS AND CONTINUING CONNECTED TRANSACTIONS

### Connected transactions

#### The formation of Investment Fund

On 16 May 2017, CNQC International Asset Management Limited ("**CNQC Asset Management**"), the wholly-owned subsidiary by the Company, entered into a limited partnership agreement (the "**Limited Partnership Agreement**") with Great Wall International Investment I Limited, Guotsing Asset Management, Initial LP and The Great Wall and CNQC B&R Industrial Development Fund Management Limited (the "**General Partner**") in relation to the formation of The Great Wall and CNQC B&R Industrial Development Fund L.P (the "**Fund**"). CNQC Asset Management also entered into a subscription agreement (the "**Subscription Agreement**") in relation to the capital commitment of CNQC Asset Management to the Fund. Pursuant to the Limited Partnership Agreement and the Subscription Agreement, the Group conditionally agreed to commit a cash contribution of US\$90 million (equivalent to approximately HK\$700.8 million) to the Fund, representing approximately 32.14% of the committed fund size.

The purpose of the Fund is primarily to achieve capital appreciation, through directly or indirectly investing in equity, equity-related securities, fixed income securities, debt securities or convertible bonds issued by the Qingjian Realty (Marymount) Pte. Ltd (the "**QJR Marymount**") or loans directly or indirectly borrowed by the QJR Marymount. The General Partner may in its sole discretion employ various methods to structure the investment in the QJR Marymount to indirectly invest into QJR Marymount, which will in turn invest in the Shunfu Ville Enbloc Project in Singapore.

# REPORT OF THE DIRECTORS

As Guotsing Asset Management is an indirect wholly-owned subsidiary of New Guotsing Holdco, accordingly, Guotsing Asset Management is a connected person of the Company by virtue of being an associate of New Guotsing Holdco. As one or more of the applicable percentage ratios in respect of the above transaction was more than 5%, the above transaction was subject to the reporting, announcement and independent Shareholders' approval requirements under Chapter 14A of the Listing Rules. The above transaction also constituted a discloseable transaction of the company under Chapter 14 of the Listing Rules and is subject to the reporting and announcement requirements under Chapter 14 of the Listing Rules.

The above transaction was approved by the independent Shareholders in the extraordinary general meeting on 17 August 2017. All the conditions precedent under the Subscription Agreement were fulfilled and the subscriptions by CNQC Asset Management and other limited partners of their respective limited partnership interests in the Fund were completed.

For further information, please refer to the announcement dated 16 May 2017, and the circular dated 28 July 2017 in relation to, among others, the above transaction.

## **The joint venture arrangement in respect of Shunfu Ville Enbloc Project**

For the purpose of satisfying the funding needs of the development of the Shunfu Ville Enbloc Project, the Company (through Qingjian Realty (Residential)) agreed to provide a shareholder's loan of approximately SGD167 million (equivalent to approximately HK\$937 million) and a corporate guarantee of approximately SGD433 million (equivalent to approximately HK\$2,425 million) in support of a bank loan extended to the Target Company, in proportion to its effective interest in the QJR Marymount (collectively, the **"Financial Assistance"**).

As the Financial Assistance were provided within 12 months from the initial formation of the joint venture, these additional capital commitments when aggregated with the initial capital contributions, would result in one or more of the applicable percentage ratios being higher than 5%. Hence, the provision of Financial Assistance arrangement was subject to the reporting and announcement requirements under Chapter 14A of the Listing Rules but are exempt from the circular, independent financial advice and shareholders' approval requirements pursuant to Rule 14A.101 of the Listing Rules.

For more detail, please refer to the announcement dated 1 November 2017 in relation to the said transaction.

## **Continuing connected transactions**

The transactions set out below which were entered into between the Group and either Guotsing PRC or its subsidiaries (being connected persons of the Company) constitute continuing connected transactions of the Company and were subject to reporting, announcement, annual review and independent shareholders' approval requirements (as the case maybe) for the purpose of Chapter 14A of the Listing Rules. Details of such continuing connected transactions are as follows:

### **(i) Provision of construction labour, material sourcing and machinery rental services by the Guotsing Group**

Qingjian International (Myanmar) Group Development Company Limited ("**Qingjian Myanmar**", an indirect 90% owned subsidiary of Guotsing PRC) had entered into an agreement (the "**Qingjian Myanmar Service Agreement**") with Qingjian International, a subsidiary of the Company, pursuant to which Qingjian Myanmar shall, at a contracted sum of US\$40,673,869.88, provide labour, materials sourcing and machinery rental services (the "**Labour, Materials and Machineries Services**") to Qingjian International in connection with a contract entered into by Qingjian International on 10 February 2014 (the "**Myanmar Construction Contract**") for the construction of an office tower in Myanmar for an international hotel operator. The Myanmar Construction Contract was completed in August 2016 and the final contract sum, taking into account of the variation orders, was determined by the vendor subsequently in 2017. Details of the terms of the Qingjian Myanmar Service Agreement and the transactions contemplated thereunder were set out in the circular of the Company dated 25 September 2015 (the "**2015 Circular**").

# REPORT OF THE DIRECTORS

As disclosed in the 2015 Circular, the Qingjian Myanmar Service Agreement had been entered into for a fixed period with a fixed term before Qingjian Myanmar became a connected person of the Company, pursuant to Rule 14A.60 of the Listing Rules, the Company is required to comply with the annual reporting requirement under Chapter 14A of the Listing Rules. For the year ended 31 December 2017, a further transaction amount of SGD397,000 was incurred after the final contract sum of the Myanmar Construction Contract was determined.

## (ii) Provision of marketing and consultancy services by SLP International

SLP International Property Consultants Pte. Ltd. ("**SLP International**") provided sales and marketing services to certain property development projects developed by the Group, the marketing and consultancy services provided by SLP International to the Group (the "**Marketing and Consultancy Services**") include: product training, sales office and showflat, liaison with developer, marketing collaterals, pricing analysis, marketing plan and campaign, sales administration, manning of showflat and progress report. SLP International is principally engaged in real estate agency (including appraisers, valuers and rental service) business, and is indirectly owned as to 50% by each of Ms. Sim Kain Kain, a director of QJ Serangoon and BH-ZACD (Tuas Bay) Development Pte. Ltd. and Mr. Yeo Choon Guan, director of QJ Punggol, QJ Anchorvale, QJ Woodlands and BH-ZACD (Tuas Bay) Development Pte. Ltd. These project companies are subsidiaries of the Group. Ms. Sim and Mr. Yeo become connected persons of the Company and SLP International, being an associate of Ms. Sim and Mr. Yeo, will also become a connected person of the Company.

The Company entered into a new master service agreement with SLP International on 25 September 2015 (the "**SLP International Master Service Agreement**"). Pursuant to the SLP International Master Service Agreement, the fees for the Marketing and Consultancy Services from SLP International are subject to the general pricing terms. Details of the terms of the SLP International Master Service Agreement and the transactions contemplated thereunder were set out in the 2015 Circular.

The transactions under the SLP International Master Service Agreement constitute continuing connected transactions of the Company under Chapter 14A of the Listing Rules and are subject to the reporting and announcement requirements under Chapter 14A of the Listing Rules.

The annual caps approved by the Shareholders in an extraordinary general meeting held on 14 October 2015 in respect of the annual maximum aggregate value for such continuing connected transactions for each of the years ending 31 December 2015, 31 December 2016 and 31 December 2017 were SGD3,451,000, SGD4,679,000 and SGD4,234,000 respectively. The total amount of such continuing connected transactions for the year ended 31 December 2017 was SGD3.8 million. (equivalent to HK\$21.8 million)

## (iii) Provision of Decoration Engineering Services by Singapore Bai Chuan

On 30 March 2017, the Company entered into a framework agreement (the "**Framework Agreement**") with Singapore Bai Chuan Investment Pte. Ltd. ("**Singapore Bai Chuan**"), pursuant to which Singapore Bai Chuan agreed to provide the design, supply, manufacture and commission of various interior and exterior decoration engineering services, including but not limited to aluminum alloy, wood, iron, glass doors and windows, curtain wall, blinds lattice, corridors, ironwork, wood products, tiles, floors, elevators and other services (the "**Decoration Engineering Services**") to the Group. The transactions contemplated under the Framework Agreement would allow the Group to leverage on the experience and expertise of the Singapore Bai Chuan Group in the interior and exterior decoration engineering works for the Group's construction projects.

Details of the terms of the Framework Agreement and the transactions contemplated thereunder were set out in the announcement of the Company dated 30 March 2017.

Singapore Bai Chuan is an indirect subsidiary of Guotsing PRC, which is under the common control of the ultimate beneficial owners of Guotsing PRC, a controlling Shareholder. Singapore Bai Chuan is therefore a connected person of the Company by virtue of being an associate of Guotsing PRC and the transactions contemplated under the Framework Agreement constitute a continuing connected transaction of the Company under Chapter 14A of the Listing Rules.

# REPORT OF THE DIRECTORS

The amount to be paid by the Group to the Singapore Bai Chuan Group for the provision of the Decoration Engineering Services under the Framework Agreement for the financial year ending 31 December 2017, 2018 and 2019 would not exceed the annual caps of SGD 30,000,000. The total amount of such continuing connected transaction for the year ended 31 December 2017 was SGD6.5 million (equivalent to HK\$36.8 million).

As one or more of the applicable percentage ratios in respect of the annual caps are more than 0.1% but less than 5%, the transactions contemplated under the Framework Agreement are subject to the reporting and announcement requirements but are exempted from the independent Shareholders' approval requirement under Chapter 14A of the Listing Rules.

## Annual review of continuing connected transactions

The independent non-executive Directors have reviewed the above continuing connected transactions and confirmed that the transactions had been entered into:

- (i) in the ordinary and usual course of the business of the Group;
- (ii) on normal commercial terms; and
- (iii) in accordance with the relevant agreement governing them and on terms that are fair and reasonable and in the interests of the Company and the shareholders of the Company as a whole.

PricewaterhouseCoopers ("**PwC**"), the Company's auditor, was engaged to report on the Group's continuing connected transactions in accordance with Hong Kong Standard on Assurance Engagements 3000 Assurance Engagements Other Than Audits or Reviews of Historical Financial Information and with reference to Practice Note 740 Auditor's Letter on Continuing Connected Transactions under the Hong Kong Listing Rules issued by the Hong Kong Institute of Certified Public Accountants. PwC has issued its unqualified letter containing its findings and conclusions in respect of the continuing connected transactions for the year ended 31 December 2017 as disclosed above in accordance with Rule 14A.56 of the Listing Rules.

## Continuing Connected Transactions voluntarily deemed by the Company

The transactions set out below were entered into between the Group and Sinstar Precast Pte. Ltd. (formerly known as Qingjian Precast Pte. Ltd.) ("**Sinstar Precast**"). Sinstar Precast was not a connected person of the Company, but to enhance corporate governance of the Company, the Company has decided to comply with the requirements under Chapter 14A of the Listing Rules on a voluntary basis:

Sinstar Precast, together with its subsidiary, is principally engaged in the production of structural Precast components and wholesale of structural clay and concrete products. Elite Concrete Pte. Ltd., being the operating subsidiary of Sinstar Precast which principal business is the manufacturing of ready-mix concrete, is held as to 50% by Sinstar Precast and has been regarded as a subsidiary of Sinstar Precast and consolidated to the financial statements of Sinstar Precast. Sinstar Precast is owned as to 16% by Ms. Lin XiuE, spouse of Dr. Du, a former Director and a controlling Shareholder, 8% by Mr. Zhang Zhihua, a former Director, 8% by Dr. Ding Hongbin, a former Director, 7% by Mr. Song Xiuyi, director of certain Group Companies and the remaining balance is held by certain other individuals. Although these four former or existing directors collectively controls 39% of the issued share capital of Sinstar Precast, none of them individually controls 30% or more interests, Sinstar Precast is not a connected person of the Company under the Listing Rules.

For good corporate governance, the Company decided to comply with the Listing Rules on a voluntary basis as if Sinstar Precast is a connected person of the Company. The Company entered into a master service agreement with Sinstar Precast on 25 September 2015 (the "**Qingjian Precast Master Service Agreement**"). Pursuant to the Qingjian Precast Master Service Agreement, the fees for the Supply of Precast Components and Concrete from Sinstar Precast Group are subject to the general pricing terms. Details of the terms of the Qingjian Precast Master Service Agreement and the transactions contemplated thereunder were set out in the 2015 Circular.

The annual caps approved by the Shareholders in the extraordinary general meeting held on 14 October 2015 in respect of the annual maximum aggregate value for such transactions for each of the years ending 31 December 2015, 31 December 2016 and 31 December 2017 were SGD78.4 million, SGD68 million and SGD68 million respectively.

# REPORT OF THE DIRECTORS

For the year ended 31 December 2017, the transaction amount under the Qingjian Precast Master Service Agreement amounted to SGD4.9 million (equivalent to HK\$28.0 million). The independent non-executive Directors have reviewed the above transactions with Sinstar Precast and confirmed that the transactions had been entered into:

- (i) in the ordinary and usual course of the business of the Group;
- (ii) on normal commercial terms; and
- (iii) in accordance with the relevant agreement governing them and on terms that are fair and reasonable and in the interests of the Company and the shareholders of the Company as a whole.

PwC, the Company's auditor, has also issued its unqualified letter containing its findings and conclusions in respect of the transactions with Sinstar Precast for the year ended 31 December 2017 as disclosed above in accordance with Rule 14A.56 of the Listing Rules.

All material related party transactions disclosed in note 41 to the consolidated financial statements that fall under the definition of "connected transaction" or "continuing connected transaction" in Chapter 14A of the Listing Rules have already been set out in the section headed "Connected Transactions and Continuing Connected Transactions" in this annual report and the Company has complied with the disclosure requirements for all such connected transactions in accordance with Chapter 14A of the Listing Rules.

## DISCLOSURE PURSUANT TO RULE 13.22 OF THE LISTING RULES

As at 31 December 2017, the aggregate amount of financial assistance to and guarantees given for facilities granted to Qingjian Realty (Marymount) Pte. Ltd. ("**QJR Marymount**") by the Group amounted to HK\$1.96 billion in aggregate which exceeded 8% of the assets ratio as defined in Rule 14.07(1) of the Listing Rules.

A balance sheet of QJR Marymount and the Group's attributable interest in QJR Marymount as at 31 December 2017 are presented below:

	<b>Balance sheet</b>	<b>Group's</b>
	HK\$'000	<b>attributable interest</b>
		HK\$'000
Non-current assets	188	85
Current assets	5,309,872	2,389,442
Current liabilities	(58,173)	(26,178)
Non-current liabilities	(5,229,472)	(2,353,262)
Net assets	22,415	10,087

## PERMITTED INDEMNITY PROVISION

A permitted indemnity provision for the benefit of the Directors is currently in force and was in force throughout the financial year. The Company has taken out and maintained appropriate insurance cover in respect of potential legal actions against its Directors and officers.

## CHARITABLE DONATIONS

Charitable donations made by the Group during the Reporting Period amounted to HK\$384,600 (2016: HK\$107,600).

# REPORT OF THE DIRECTORS

## NON-COMPETITION UNDERTAKING

Reference is made to the “Non-Competition Deed” section of Management Discussion and Analysis in this annual report.

Guotsing PRC, New Guotsing Holdco and Dr. Du (collectively, the “**Covenantors**”) and the Company entered into the non-competition deed on 22 September 2015 (the “**Non-competition Deed**”), pursuant to which each Covenantor has undertaken in favour of the Company (for itself and on behalf of its subsidiaries) that during the term of the Non-Competition Deed, it shall not, and shall procure that none of its/his associates shall (other than through the Group), directly or indirectly, carry on, engage, invest, participate or otherwise be interested in any property development projects and provision of construction services (the “**Restricted Businesses**”) in Hong Kong, Macau, and Singapore (the “**Restricted Territories**”).

The Covenantors also granted a right of first refusal to the Company (the “**Company’s Right of First Refusal**”) in respect of any new business opportunity to participate in the Restricted Businesses (the “**New Business Opportunity**”) in the Restricted Territories and in respect of any Restricted Businesses of the Covenantor which the Covenantor has intentions to sell.

Details of the terms of the Non-Competition Deed and the Company’s Right of First Refusal were set out in the circular of the Company dated 25 September 2015.

Guotsing Group has declared in writing that it has complied with the Non-competition Deed within the year under review.

## CORPORATE GOVERNANCE CODE

The Company had complied with all the applicable code provisions as set out in the Corporate Governance Code contained in Appendix 14 to the Listing Rules during the Reporting Period.

The details of the Group’s compliance with the Code is set out in the Corporate Governance Report from page 42 to page 55 of this report.

## AUDITOR

PwC shall retire in the forthcoming annual general meeting and, being eligible, offer itself for re-appointment. A resolution for the re-appointment of PwC as auditor of the Company will be proposed at the forthcoming annual general meeting.

## PRINCIPAL RISKS AND UNCERTAINTIES

A considerable portion of the Group’s revenue was derived from property development and construction businesses in Singapore. The Group’s business operates in an industry which may be affected by factors such as unexpected project delay, changes in government policies, changes in interest rates, construction costs, land costs, market condition, technological advancements, changing industry standards and changing customers’ needs and preferences for our new apartment design and quality construction services. Those factors may have various levels of negative impact on the results of the Group’s operations. The Company has been closely monitoring the policies and regulations related to the business of the Group and will optimize its business model, adjust its operating strategies and leverage on its development strengths in order to maintain stable development.

Further, property development business is capital intensive in nature. Whilst the Group finances its property projects primarily through proceeds from sales, bank borrowings and internal funds, if no adequate financing can be secured or fail to renew the Group’s existing credit facilities prior to their expiration, the Group’s operation may adversely be impacted.

The property construction business in Singapore is regulated by the BCA and other regulatory bodies in Singapore. These regulatory bodies stipulate the various criteria that must be satisfied before permits and licenses are granted to, and/or renewed for, the construction business and the registration with the Contractors Registration System (CRS) maintained by the BCA is a pre-requisite requirement for tendering construction projects in the public sector. The renewal of the permits and licenses of the Group is subject to compliance with the relevant regulations. The Group are currently operating under various construction requisite licenses, which will expire in July 2019. Any non-renewal in the existing BCA permits and licenses will result in us not being qualified to tender or participate in certain projects, therefore reducing the number of project opportunities for the Group, and this may have an adverse impact on the Group’s operations and financial performance. The Group’s operation units will continue to closely monitor and ensure the Group’s compliance with the standards and requirement of those licenses.

Also, volatility in the securities market may affect the Company’s shares investments. The Company is also subject to market risk, such as currency fluctuations, and volatility of interest rates, credit risk, and liquidity risk in the normal course of the Group’s business. Particulars of financial risk management of the Company are set out in note 3 to the consolidated financial statements.



# REPORT OF THE DIRECTORS

## KEY RELATIONSHIPS

### (i) Employees

The Group understands that employees are valuable assets. The Group provides competitive remuneration package to attract and motivate the employees. The Group regularly reviews the remuneration package of employees and makes necessary adjustments to conform to the market standard. The Group also places emphasis on the continuing education and training of staff. In particular, the Group focus on training management and key personnel to develop their management and decision-making abilities to enhance their work performance. The Group encourage a culture of learning and education and sponsor the employees to attend external training programmes cover areas such as construction, site safety, quality control, workplace ethics and training of other areas relevant to the industry.

### (ii) Sub-contractors and Suppliers

The Group have developed long-standing relationships with a number of our sub-contractors and suppliers and take great care to ensure that they share our commitment to quality and ethics. The Group carefully select and require them to satisfy certain assessment criteria including track record, experience, financial strength, reputation, ability to produce high-quality construction and quality control effectiveness. The potential risk from the sub-contractors and supplies is that they may not always meet quality standards or provide services in a timely manner. The Group may incur additional costs in respect of remedial action, such as the replacement of such contractors, as well as potential damage to reputation and additional financial losses as a result of delay in completion. Any of the above factors could have a material adverse effect on the business, financial condition and results of operations of the Group.

### (iii) Customers

For property development, the Group is committed to offer a broad and diverse range of inspiring, value-for money, good-quality apartments with our various floor layout to our customers. The Group enhances the relationship by continuous interaction with customers to gain insight on the changing market demand for the products so that we can respond proactively. The Group maintain by way of mobile application in order to provide convenience in living, communications with our customers through various channels like the Company's website, telephone, direct mail, marketing materials and social media. For construction, the Group also works for the clients to provide quality and value-added customer services at construction services.

## ENVIRONMENTAL POLICIES

We are committed to building an environmentally-friendly workplace that pays close attention to conserving natural resources. We strive to minimize our environmental impact by saving water supplies, electricity and encouraging recycle of office supplies and other construction materials.

## COMPLIANCE WITH LAWS AND REGULATIONS

The Group's operations are mainly carried out by the Company's subsidiaries in Singapore and Hong Kong while the Company itself is listed on the Stock Exchange. During the Reporting Period, the Company continued to comply strictly with the applicable laws, rules and regulations such as, in relation to environment protection, construction labour, health and safety in Hong Kong and Singapore; the building control act and regulations set out the requirements for licensing of builders in Singapore; the housing developers act and rules set out the requirements for licensing of a housing developer in Singapore; the contractor licensing regime in Hong Kong and the relevant regulatory requirements of regulatory authorities such as BCA, Urban Redevelopment Authority of Singapore, Development Bureau and Housing Authority of Hong Kong, and regulatory and compliance requirements imposed by the Stock Exchange and Securities and Futures Commission in Hong Kong. During the year ended 31 December 2017 and up to the date of this report, there is no material non-compliance with any the prevailing laws and regulations in Singapore and Hong Kong.

On behalf of the Board

**Cheng Wing On, Michael**  
*Chairman*

Hong Kong, 28 March 2018

# BIOGRAPHIES OF THE DIRECTORS AND SENIOR MANAGEMENT

## DIRECTOR

### Executive Director

**Mr. Cheng Wing On, Michael (鄭永安)**, aged 61, is an executive Director and the Chairman of the Board. He was appointed as a Director on 15 April 2011, and was the Chief Executive Officer from 11 September 2012 to 26 January 2016. He was appointed as the Chairman of the Board on 26 January 2016. He was appointed as the chairman of the nomination committee of the Company (the “**Nomination Committee**”) on 26 January 2016 and the chairman of the strategy and investment committee of the Company (the “**Strategy and Investment Committee**”) on 22 March 2016. Mr. Cheng is also a director of subsidiaries of the Company.

He has over 30 years of experience in the engineering and construction industry. Prior to establishing Sunnic Engineering Limited in May 1993, he served as a structural engineer in Sun Hung Kai Engineering Company Limited, a company principally engaged in the design business and engineering, from August 1980 to January 1982 and Leung Kee Holdings Limited, now known as Up Energy Development Group Limited (stock code: 307), a company listed on the Main Board of the Stock Exchange and principally engaged in the development and construction of coal mining and coke processing facilities from January 1983 to December 1993 with his last position serving as a managing director. He obtained his bachelor’s degree of Applied Science from the University of Toronto in Toronto, Canada in June 1980.

Save as disclosed above, Mr. Cheng has not served in any public companies the securities of which are listed on any securities market in Hong Kong or overseas in the past three years.

**Mr. Wang Congyuan (王從遠)**, aged 43, is an executive Director and Chief Executive of the Company. He was appointed as an executive Director and Chief Executive on 26 January 2016. He was appointed as a member of the Remuneration Committee of the Company (the “**Remuneration Committee**”) on 26 January 2016 and a member of the Strategy and Investment Committee on 22 March 2016. Mr. Wang is also a director of subsidiaries of the Company.

He has over 20 years of experience in the engineering and construction industry. From September 2007 to October 2015, Mr. Wang Congyuan took the positions of secretary to the board of directors, assistant to the president, the vice president and the joint chairman of 青建集團股份公司 (Qingjian Group Co., Ltd.\*) and from December 2012 to October 2015, he was the vice president and the executive vice president of Guotsing PRC. During the period from August 2012 to December 2013, he served as the president of 青建國際集團有限公司 (Qingjian International Group Co., Ltd.\*). Mr. Wang Congyuan, was also the chairman and the chief executive officer of 青島青建地產集團有限公司 (Qingdao Qingjian Real Estate Group Co., Ltd.\*) during the period from July 2014 to August 2015.

Mr. Wang Congyuan holds a master’s degree in finance from PBC School of Finance (“**五道口金融學院**”) of Tsinghua University, the People’s Republic of China (the “**PRC**”) and holds a bachelor’s degree in thermal engineering from The University of Science and Technology Beijing, PRC. He is a senior engineer and a member of the Chartered Institute of Building. Mr. Wang Congyuan was accredited as 青島市最具成長性企業家 (The Entrepreneur with Highest Potential in Qingdao\*) in December 2012, and was awarded 山東省富民興魯勞動獎章 (The Award for Improvement of Living Standard in Shandong Province\*) in April 2014.

Save as disclosed above, Mr. Wang has not served in any public companies the securities of which are listed on any securities market in Hong Kong or overseas in the past three years.

# BIOGRAPHIES OF THE DIRECTORS AND SENIOR MANAGEMENT

**Mr. Zhang Yuqiang (張玉強)**, aged 56, is an executive Director of the Company. He was appointed as an executive Director on 11 April 2014 and a general manager of the Company on 22 April 2014. Mr. Zhang joined the Company on 11 April 2014 and is responsible for assisting the Chief Executive Officer in the overall operations and management of the Group. He was appointed as a member of the Remuneration Committee of the Company and a member of the Strategy and Investment Committee on 22 March 2016. Mr. Zhang is also a director of certain subsidiaries of the Company.

Prior to joining the Group, Mr. Zhang acted as the deputy general manager of international business division of Qingjian from 2001 to 2007. During 2007 to 2012, he consecutively acted as the assistant to president of Qingjian, vice president and general manager of 青建集團股份公司阿爾及利亞分公司 (Algeria Branch Company of Qingjian\*), and deputy president of the international business department and property department of Qingjian, and the vice-president of the Guotsing Holding Group Limited. Mr. Zhang has more than 30 years' experience in the property construction industry.

Mr. Zhang graduated from 山東建築工程學院 (Shandong Construction Engineering Institute\*), the PRC, with a Bachelor's degree in Engineering in 1984. He obtained a Master's degree in Business Administration from Nankai University (南開大學), the PRC, in June 2010. Mr. Zhang qualified as a certified constructor of the Ministry of Construction of the PRC in November 2007.

Save as disclosed above, Mr. Zhang has not served in any public companies the securities of which are listed on any securities market in Hong Kong or overseas in the past three years.

**Mr. Ho Chi Ling (何智凌)**, aged 53, is an executive Director. He joined our Group in July 1997 and was appointed as our executive director on 11 September 2012. He was appointed as a member of the Strategy and Investment Committee on 22 March 2016. Mr. Ho is also the director of certain subsidiaries of the Company.

Mr. Ho is responsible for execution of the foundation projects of the Group. He has about 30 years' experience in the engineering and construction industry. Mr. Ho is also the director of certain subsidiaries of the Company. Prior to joining the Group in 1997, he had worked for major contractors and engineering consultants in Hong Kong for 12 years, involving in civil engineering and building projects including drainage, foundation, water mains, and site formation.

He holds a Bachelor's degree in Engineering in Civil and Environmental Engineering from the University of Newcastle upon Tyne (now known as Newcastle University) in the United Kingdom awarded in July 1992, a Master of Science in Project Management from the Hong Kong Polytechnic University which was completed largely via online course modules with degree awarded in December 2005 and a Master of Arts in Arbitration and Dispute Resolution from The City University of Hong Kong awarded in February 2009. He is a member of the Hong Kong Institution of Engineers and a Registered Professional Engineer (Civil discipline) in Hong Kong.

Save as disclosed above, Mr. Ho has not served in any public companies the securities of which are listed on any securities market in Hong Kong or overseas in the past three years.

# BIOGRAPHIES OF THE DIRECTORS AND SENIOR MANAGEMENT

**Mr. Wang Linxuan (王林宣)**, aged 45, is an executive Director. He was appointed as an executive Director on 26 January 2016. He was appointed as a member of the Strategy and Investment Committee on 22 March 2016. Mr. Wang is also a director of subsidiaries of the Company.

Mr. Wang Linxuan has more than 20 years of experience in construction and real estate development industries in Singapore and China. During the period from June 1998 to May 2015, Mr. Wang Linxuan was the project manager and deputy general manager of 青島博海建設集團有限公司 (Qingdao Bohai Construction Group Co. Ltd.\*). From April 2008 to August 2011, Mr. Wang Linxuan took the positions of director and general manager of 高密博海置業有限公司 (Gaomi Bohai Properties Co. Ltd.\*). During the period from September 2011 to May 2015, Mr. Wang Linxuan was the managing director of 高技工程私營有限公司 (Welltech Construction Pte Ltd\*). Mr. Wang Linxuan was also the deputy general manager of 青島博海投資有限公司 (Qingdao Bohai Investment Co. Ltd.\*) from December 2013 to May 2015.

Mr. Wang Linxuan holds a bachelor's degree of Science in Architectural Engineering from Shandong Institute of Architecture and Engineering, the PRC, and a master's degree in business administration from National University of Singapore. Mr. Wang LX was also awarded the qualification of 國家一級註冊建造師 (National First-class Registered Architect\*) by the PRC in August 2010 and is a senior engineer.

Save as disclosed above, Mr. Wang has not served in any public companies the securities of which are listed on any securities market in Hong Kong or overseas in the past three years.

## Non-Executive Director

**Mr. Wang Xianmao (王賢茂)**, aged 46, is a non-executive Director of the Company. He was appointed as a non-executive Director by the Company, a member of the Audit Committee and a member of the Strategy and Investment Committee on 16 January 2017. Mr. Wang Xianmao is also a director of certain subsidiaries of the Company.

Mr. Wang Xianmao has more than 20 years of experience in engineering and construction industry. Mr. Wang was the deputy general manager and chief engineer of 青島建設集團股份公司阿爾及利亞項目組 (Algeria project team of Qingdao Construction Group Co. Ltd\*) in 2002. During the period from 2002 to 2012, Mr. Wang consecutively acted as the vice general manager (from December 2002 to March 2004), deputy general manager (from March 2004 to February 2007) and general manager (from February 2007 to December 2012) of 青島建設集團零零一工程有限公司 (Qingdao Construction Group 001 Engineering Limited\*) (Formerly known as “青島零零一工程有限公司 (Qingdao 001 Engineering Limited\*)”). Mr. Wang was appointed as the chief executive officer of Guotsing Holding Group Co. Ltd. in December 2016, prior to which he also acted as the vice president (from December 2012 to December 2013), executive president (from December 2013 to November 2015) and deputy vice president (from December 2015 to December 2016) of the Guotsing Holding Group Co. Ltd. He is a director of Guotsing PRC.

Mr. Wang Xianmao holds a bachelor's degree in civil engineering from Qingdao University of Technology, the PRC and a master's degree in business administration from Nankai University, the PRC. Mr. Wang Xianmao was qualified as a research associate in engineering application in March 2014. Mr. Wang was also awarded the qualification of 中國一級註冊建造師 (National First-class Registered Architect\*) in April 2014.

# BIOGRAPHIES OF THE DIRECTORS AND SENIOR MANAGEMENT

Mr. Wang Xianmao was accredited as 青島市優秀企業家 (The Outstanding Entrepreneur in Qingdao\*) in December 2014, and was awarded as 青島市勞動模範 (Model worker in Qingdao\*) in April 2015. Mr. Wang was also a director of 中非民間商會第二屆理事會 (the 2nd board of directors of the China-Africa Business Council), the vice president of 中國對外承包工程商會第七屆理事會 (the 7th council of the China International Contractors Association) and the secretary officer of 青島國際工程發展聯盟 (Qingdao International Engineering Development Alliance).

Save as disclosed above, Mr. Wang Xianmao has not served in any public companies the securities of which are listed on any securities market in Hong Kong or overseas in the past three years.

**Dr. Sun Huiye (孫輝業)**, aged 55, is a non-executive Director. He was appointed as a non-executive Director on 26 January 2016. He was appointed as a member of the Strategy and Investment Committee on 22 March 2016. He has over 30 years of experience in the area of administration and tax management. Dr. Sun served at 青島市地方稅務局 (Local Taxation Bureau of Qingdao City\*) from November 2002 to October 2015 and his last position was the deputy director. He is a director of Guotsing PRC.

Dr. Sun holds a bachelor's degree in arts from Shandong University, the PRC, a master's degree in management from Tongji University, the PRC, and a doctorate degree in management from Tongji University, the PRC.

Save as disclosed above, Mr. Sun has not served in any public companies the securities of which are listed on any securities market in Hong Kong or overseas in the past three years.

**Mr. Chen Anhua (陳安華)**, aged 50, is a non-executive Director of the Company. He was appointed as a non-executive Director by the Company on 27 November 2017. He is a senior economist, graduated from Fudan University (復旦大學) and obtained a bachelor degree in economics in 1989. He then obtained a master degree in business management from the Central South University (中南大學) in 1997. Mr. Chen was awarded the post-experience certificate in engineering business management by the University of Warwick in 2006.

Between January 2002 and September 2015, Mr. Chen worked in the Changsha office ("**GW Changsha Office**") of China Great Wall Asset Management Co., Ltd. (中國長城資產管理股份有限公司) ("**China Great Wall**"). He served as the project manager and section head of the asset operation department and investment banking department of GW Changsha Office between January 2002 and January 2006. Between February 2006 and September 2015, Mr. Chen served as the senior/senior deputy manager of different departments in GW Changsha Office. From October 2015 to September 2016, he served in the asset operation department (Division I) of the head office of China Great Wall.

Since November 2016, Mr. Chen serves as the deputy general manager of China Great Wall AMC (International) Holdings Company Limited (中國長城資產(國際)控股有限公司) ("**Great Wall AMC**"). Prior to joining China Great Wall, he worked in the Agricultural Bank of China, taking up various positions including the deputy head of branch office in Changsha. Mr. Chen is also a non-executive director of Modern Land (China) Co., Limited (Stock Code: 1107), a company listed on the Main Board of the Stock Exchange, since January 2017.

Save as disclosed above, Mr. Chuck has not served in any public companies the securities of which are listed on any securities market in Hong Kong or overseas in the past three years.

# BIOGRAPHIES OF THE DIRECTORS AND SENIOR MANAGEMENT

## Independence Non-executive Director

**Mr. Chuck Winston Calptor (卓育賢)**, aged 62, was appointed as an independent non-executive Director, a chairman of the Remuneration Committee and a member of the Audit Committee on 11 September 2012. Mr. Chuck joined the Company on 11 September 2012. Mr. Chuck graduated from University of Western Ontario in Canada with a Bachelor of Arts degree in June 1978. He was admitted as a solicitor of the Supreme Court of Hong Kong in February 1982. Mr. Chuck acted as a consultant of James P.Y. Lam & Co. since July 2000.

Mr. Chuck had been as an independent non-executive director of ITC Corporation Limited (Stock Code: 372) from November 2001 to March 2017, a company listed on the Main Board of the Stock Exchange.

Save as disclosed above, Mr. Chuck has not served in any public companies the securities of which are listed on any securities market in Hong Kong or overseas in the past three years.

**Mr. Ching Kwok Hoo, Pedro (程國灝)**, aged 74, joined the Company on 11 September 2012 as an independent non-executive Director, and was at the same time appointed a member of the Audit Committee, the Remuneration Committee and the Nomination Committee. Mr. Ching was appointed a Member of the Most Excellent Order of the British Empire on the 1997 Birthday Honours List in June 1997, and was promoted to Commander of the Most Venerable Order of the Hospital of St John of Jerusalem in March 2017.

He worked in the Hong Kong Police Force for approximately 34 years until January 1998 with his last position as the director of management services. After his retirement from the Hong Kong Police Force, Mr. Ching has taken senior management role in the commercial field.

Save as disclosed above, Mr. Ching has not served in any public companies the securities of which are listed on any securities market in Hong Kong or overseas in the past three years.

**Mr. Tam Tak Kei, Raymond (譚德機)**, aged 54, was appointed as an independent non-executive Director, the chairman of the Audit Committee and a member of the Nomination Committee on 11 September 2012. Mr. Tam joined the Company on 11 September 2012. Mr. Tam obtained a Bachelor of Arts degree in Accounting with Computing from University of Kent at Canterbury, the United Kingdom in July 1985. He has been a member of The Institute of Chartered Accountants in England and Wales since August 1990 and an associate of the Hong Kong Society of Accountants since January 1995.

Mr. Tam acted as the financial controller at international law firms for nine years and has over 30 years of professional accounting experience and is currently the finance director of a Hong Kong-based auction company and the company secretary of Branding China Group Limited (stock code: 8219), a company listed on the Growth Enterprise Market of the Stock Exchange.

# BIOGRAPHIES OF THE DIRECTORS AND SENIOR MANAGEMENT

Mr. Tam has also acted as an independent non-executive director of, MEIGU Technology Holding Group Limited (stock code: 8349) since December 2016, Li Bao Ge Group Limited (stock code: 8102) since June 2016, with both companies listed on the Growth Enterprise Market of Stock Exchange, Vision Fame International Holding Limited (stock code: 1315) since December 2011, a company listed on the Main Board of the Stock Exchange.

Mr. Tam had been an independent non-executive director of Jin Cai Holdings Company Limited (stock code: 1250) from June 2013 to July 2016, a company listed on the Main Board of the Stock Exchange.

Save as disclosed above, Mr. Tam has not served in any public companies the securities of which are listed on any securities market in Hong Kong or overseas in the past three years.

**Mr. Chan Kok Chung, Johnny (陳覺忠)**, aged 58, is an independent non-executive Director. He was appointed as an independent non-executive Director on 26 January 2016. He was appointed as a member of the Audit Committee, a member of the Nomination Committee, a member of the Remuneration Committee and a member of Strategy and Investment Committee on 22 March 2016.

He has over 33 years of experience in investment banking and investment management industry. He is a co-founder and director of Techpacific Capital Limited, and was the chairman and chief executive officer of Crosby Asset Management (Hong Kong) Limited from 2004 to 2015 and Chairman and founder of Crosby Wealth Management from 2004 to 2012. Mr. Chan is the President of the Hong Kong Venture Capital and Private Equity Association Limited. He is also the founder and Secretary General of the Asian Venture Capital and Private Equity Council Limited. Mr. Chan is Member of the Advisory Committee of the Innovation and Technology Commission of the HKSAR Government as well as a Member of the ICT Advisory Committee and Service Promotion Programme Committee of the Hong Kong Trade Development Council. He is a member of the Choate Rosemary Hall Parent Advisory Council. He is a director of Repton International (Asia Pacific) Limited. Mr. Chan holds a Master of Business Administration degree from City University Business School in the United Kingdom, a postgraduate diploma from The Securities Institute of Australia and a Bachelor of Arts (Hons) degree in Economics from the London Metropolitan University.

Mr. Chan is currently an independent non-executive director of 13 Holdings Limited (stock code: 577), a company listed on the Main Board of the Stock Exchange. Mr. Chan is a responsible officer of Enerchine Investment Management Limited and Mason Securities Limited.

Save as disclosed above, Mr. Chan has not served in any public companies the securities of which are listed on any securities market in Hong Kong or overseas in the past three years.

# BIOGRAPHIES OF THE DIRECTORS AND SENIOR MANAGEMENT

## SENIOR MANAGEMENT

**Mr. Li Jun (李軍)**, aged 41, joined the Group in December 2014, he is the vice president. Mr. Li holds a bachelor of Accountancy degree from Qingdao University, the PRC, a master of Accountancy degree from Tianjin University of Finance and Economic, the PRC.

Mr. Li has more than 19 years of experience in financial management and corporate finance. Prior to joining the Group, he worked at a several companies as an audit manager from 1999 to 2007, he was the deputy chief accountant and president assistant from Qingjian Group Co and Guosting Holding Group Company Limited during 2007 to 2015. Mr. Li is a qualified accountant.

**Mr. Xu ZhengPeng (徐正鵬)**, aged 44, joined the Group in April 2008, he is the vice president of CNQC (South Pacific) Holding Pte. Ltd. Mr. Xu holds a Bachelor's degree in finance management from Qingdao University of Science & Technology, the PRC, a master's degree in management from Shanghai Jiao Tong University, the PRC.

Mr. Xu has more than 20 years of experience in financial management and corporate finance. He worked at Qingdao Qingjian Holding Co\* as a director of the finance department and at Qingjian Realty Pte. Ltd as a chief accountant during 2002 to 2012. Mr. Xu is a qualified accountant .

**Mr. Yeong Chen Seng (楊振聲)**, aged 44, joined the Group in September 2012, he is the chief financial officer of CNQC (South Pacific) Holding Pte. Ltd. Mr. Yeong holds a Bachelor of Accountancy degree from Nanyang Technological University, Singapore.

Mr. Yeong has more than 20 years of experience in financial management and corporate finance. Prior to joining the Group, he worked at PricewaterhouseCoopers from 1997 to 2012. He was also the chief financial officer of Guotsing (South Pacific) Holding Pte Ltd from 2014 to 2015. Mr. Yeong is a Chartered Accountant of Singapore.

**Mr. Song Shang Feng (宋尚峰)**, aged 42, joined the Group in June 2017. Mr. Song is the executive president of CNQC (South Pacific) holding Pte. Ltd., executive director and general manager of CNQC Engineering & Construction Pte. Ltd. Mr. Song holds a joint master's degree in business administration from Shanghai Jiao Tong University & Nanyang Technological University. Beginning in 1999, Mr. Song has 19 years of extensive experience with CNQC group in various countries, having been served in multiple cities in Lesotho, Libya, Singapore, Myanmar and China, covering a diverse range of jobs from assistant general manager, vice head of department, deputy general manager to now serving as both executive director and general manager in Singapore.

**Mr. Sun Yong (孫湧)**, aged 46, joined the Group in December 2007, he is the director and general manager of Qingjian International (South Pacific) Group Development Co. Pte. Ltd. Mr. Sun holds a Bachelor's degree in civil engineering from Zhejiang University, the PRC, a master's degree in building science from University of Singapore.

Mr. Sun has more than 25 years of experience in engineering and construction industry. Prior to joining the Group, he worked at several large-scale construction and engineering companies serving as a quantity surveyor, project manager, deputy general manager during 1992 to 2007.



# BIOGRAPHIES OF THE DIRECTORS AND SENIOR MANAGEMENT

**Mr. Li Jun (李俊)**, aged 42, joined the Group in April 2008, he is executive director and the general manager of Qingjian Realty (South Pacific) Group Pte Ltd. Mr. Li holds a Bachelor's degree in Construction engineering from Qingdao University of Science & Technology, the PRC.

Mr. Li has more than 18 years of experience in property development industry. His extensive international working experience makes him an expertise in the property development industry both in Singapore and China. He worked at Qingjian Realty Pte. Ltd as a deputy general manager during 2008 to 2012. Mr. Li qualified as a certified engineering of Qingdao of the PRC in 2004.

**Mr. Gao Shigang (高士剛)**, aged 49, joined the Group in August 2001, he is the general manager of Qingdao Construction (Singapore) Pte Ltd. Mr. Gao holds a Bachelor's degree in civil engineering (International contracting) from Chongqing University, the PRC.

Mr. Gao has more than 25 years of experience in engineering and construction industry. Prior to joining the Group, he worked Qingdao Construction Group as a Deputy General Manager during 1992 to 2001. Mr. Gao is a senior engineer.

**Mr. Tsui Kwok Kin (崔國健)**, aged 69, joined the Group in June 2010 and is a director of Sunley Engineering & Construction Company Limited, Sunnic Engineering Limited and Full Gain Engineering Limited. He is responsible for coordinating the design and construction of foundation works for various projects and the management of in house design team. He has over 45 years of experience in the engineering and construction industry. Prior to joining Sunnic Engineering Limited in 1993, he has worked for Chau Lam Architect & Associates Limited for over 20 years, for which, he was a director from 1986 to 1992, involving in structural design and supervision of various types of building projects. He was an executive director of Leung Kee Holdings Limited (now known as Up Energy Development Group Limited (stock code 307, the shares of which are listed on the Main Board of the Stock Exchange), a construction company specialised in substructure and site formation works at the material time, from 1992 to 1993. Mr. Tsui has not served in any public companies the securities of which are listed on any securities market in Hong Kong or overseas in the past three years.

He holds a diploma in civil engineering from the Hong Kong Baptist College (now known as the Hong Kong Baptist University) awarded in July 1969 and an associateship in civil and structural engineering from the Hong Kong Polytechnic (now known as The Hong Kong Polytechnic University) awarded in November 1985. He is an Authorised (Architect) Person and a Registered Structural Engineer under the Buildings Ordinance, a Chartered Engineer registered under the Institution of Structural Engineers and Institutions of Civil Engineers in the United Kingdom, a registered Architect in Hong Kong under the Architects Registration Board, and a registered Professional Engineer in Hong Kong under the Engineer Registration Board. He is also a member of the Hong Kong Institution of Engineers, Hong Kong Institution of Architect, a member of the Institution of Structural Engineers in the United Kingdom, and a member of the Institution of Civil Engineers in the United Kingdom. He also has the recognized qualification for First Class Registered Structural Engineer in China.

# BIOGRAPHIES OF THE DIRECTORS AND SENIOR MANAGEMENT

**Mr. Ho Chun Chuen (何振全)**, aged 66, joined the Group in May 2015 and is a director of Sunnic Engineering Limited responsible for general manager and supervise for superstructure department. He has over 45 years of experience in the construction industry.

Prior to joining Sunnic Engineering Limited, he was a construction manager of John Lok & Partners Ltd, a project director of Sanfield Building Contractors Ltd, a director of New House Construction Co., Ltd, a general manager (Construction) of Kowloon Development Ltd, a director of WLS construction Limited, a deputy general manager of property management department (II) of Henderson Land Development Co. Ltd .

He is a member of Australian Institute of Building (MOAIB), a member of Chartered Institute of Building (CIOB), a member of Hong Kong Institute of Construction Manager (MHKICM), a member of Hong Kong Institute of Project Management (MHKIPM).

**Mr. Tan Huat Ping (陳法彬)**, aged 44, joined the Group in May 2010, he is the executive director and general manager of Welltech Construction Pte Ltd. Mr. Tan holds a Bachelor's degree in Civil Engineering from Coventry University in United Kingdom.

Mr. Tan has more than 18 years of experience in civil engineering and construction industry. Prior to joining the Group, he worked at several large-scale construction and engineering companies serving as a project engineer to senior project manager, during 1999 to 2010. He worked at Welltech Construction Pte. Ltd as a deputy general manager during 2011 to 2015.

**Mr. Zhu Wenbo (朱文博)**, aged 33, joined the Group in September 2012, he is the executive director and chief executive officer of Welltech Construction Pte Ltd. Mr. Zhu holds a Bachelor's degree in Accounting from Qingdao University.

Mr. Zhu has more than 11 years of experience in financial management and corporate finance. He worked at Qingdao Bohai Construction Group Co., Ltd as a Manager of the finance department and at Welltech Construction Pte Ltd as a Deputy General Manager during 2007 to 2016. Mr. Zhu is a qualified accountant.

## GROUP CHIEF FINANCIAL OFFICER AND COMPANY SECRETARY

**Mr. Chan Tat Hung (陳達鴻)**, aged 45, joined the Group in May 2017. Mr. Chan holds a bachelor's degree in business administration with a major in professional accountancy from the Chinese University of Hong Kong. Mr. Chan has more than 20 years of experience in finance, auditing and accounting. Mr. Chan is an associate member of the Hong Kong Institute of Certified Public Accountants, the Association of Chartered Certified Accountants, the Hong Kong Institute of Chartered Secretaries and the Institute of Chartered Secretaries and Administrators and is a fellow member of the Association of Chartered Certified Accountants.

# CORPORATE GOVERNANCE REPORT

The Group's corporate governance practices are based on the principles and the code provisions as set out in the Corporate Governance Code (the "Code") contained in Appendix 14 to the Listing Rules.

The Company had complied with all the applicable code provisions as set out in the Code during the Reporting Period.

The Group commits to continuously improving its corporate governance practices by periodic review to ensure that the Group continues to meet the requirements of the Code.

The key corporate governance practices of the Group are summarized as follows:

## BOARD OF DIRECTORS

### Composition

As at the date of this annual report, the Board currently comprises five executive Directors, three non-executive Directors and four independent non-executive Directors.

### Executive Directors

Mr. Cheng Wing On, Michael (*Chairman*)  
Mr. Wang Congyuan  
Mr. Ho Chi Ling  
Mr. Zhang Yuqiang  
Mr. Wang Linxuan

Mr. Cheng Wing On, Michael has entered into a service contract for executive directorship with the Company effective from 11 August 2017 for a term of three years, unless terminated by not less than three months' notice in writing served by either party on the other or otherwise in accordance with the terms of the Director's service contract. Mr. Cheng Wing On, Michael was appointed as the Chairman on 26 January 2016.

Mr. Wang Congyuan has entered into a service contract for executive directorship with the Company effective from 26 January 2016 for a term of three years, unless terminated by not less than three months' notice in writing served by either party on the other or otherwise in accordance with the terms of the Director's service contract. Mr. Wang Congyuan was appointed as the Chief Executive Officer on 26 January 2016.

Mr. Ho Chi Ling and Mr. Zhang Yuqiang have respectively entered into a service contract for executive directorship with the Company effective from 11 August 2017 for a term of three years, unless terminated by not less than three months' notice in writing served by either party on the other or otherwise in accordance with the terms of the Director's service contract.

Mr. Wang Linxuan has entered into a service contract for executive directorship with the Company effective from 26 January 2016 for a term of three years, unless terminated by not less than three months' notice in writing served by either party on the other or otherwise in accordance with the terms of the Director's service contract.

# CORPORATE GOVERNANCE REPORT

## Non-executive Directors

Mr. Zhang Zhihua (resigned as non-executive Director on 30 August 2017)

Dr. Sun Huiye

Mr. Wang Xianmao (appointed as non-executive Director on 16 January 2017)

Mr. Chen Anhua (appointed as non-executive Director on 27 November 2017)

Mr. Zhang Zhihua was a non-executive Director from 11 August 2014 and resigned as a non-executive Director on 30 August 2017.

Dr. Sun Huiye has entered into a service contract for non-executive directorship with the Company effective from 26 January 2016 for a term of three years, unless terminated by not less than three months' notice in writing served by either party on the other or otherwise in accordance with the terms of the Director's service contract.

Mr. Wang Xianmao has entered into a service contract for non-executive directorship with the Company effective from 16 January 2017 for a term of three years, unless terminated by not less than three months' notice in writing served by either party on the other or otherwise in accordance with the terms of the Director's service contract.

Mr. Chen Anhua has entered into a service contract for non-executive directorship with the Company effective from 27 November 2017 for a term of three years, unless terminated by not less than three months' notice in writing served by either party on the other or otherwise in accordance with the terms of the Director's service contract.

## Independent Non-executive Directors

Mr. Chuck Winston Calptor

Mr. Ching Kwok Hoo, Pedro

Mr. Tam Tak Kei, Raymond

Mr. Chan Kok Chung, Johnny

Mr. Chuck Winston Calptor, Mr. Ching Kwok Hoo, Pedro and Mr. Tam Tak Kei, Raymond have respectively entered into a service contract for independent non-executive directorship with the Company effective from 12 September 2016 for a term of two years, unless terminated by not less than three months' notice in writing served by either party on the other or otherwise in accordance with the terms of the director's service contract.

Mr. Chan Kok Chung, Johnny has entered into a service contract for independent non-executive directorship with the Company effective from 26 January 2018 for a term of two years, unless terminated by not less than three months' notice in writing served by either party on the other or otherwise in accordance with the terms of the director's service contract.

# CORPORATE GOVERNANCE REPORT

The Company has complied with rules 3.10(1) and 3.10A of the Listing Rules. During the Reporting Period, there were four independent non-executive Directors in the Board and the number of independent non-executive Directors represents one-third of the Board. As such, there exists a strong independent element in the Board, which can effectively exercise independent judgment. The Company has also complied with rule 3.10(2) of the Listing Rules which stipulates that one of the independent non-executive Directors must possess appropriate professional qualification or accounting or related financial management expertise. In compliance with the Code, the independent non-executive Directors are expressly identified as such in all corporate communications that disclose the names of the Directors.

The Directors are subject to retirement by rotation and re-election at the annual general meeting in accordance with the Articles.

At each following annual general meeting, one-third of the Directors are required to retire from office. Each Director shall retire from office once every three years. The Directors to retire in every year shall be those appointed by the Board during the year and those who have been longest in office since their last election or re-election. New Directors appointed by the Board during the year shall retire and submit themselves for re-election at the annual general meeting immediately following their appointments.

Mr. Chen Anhua, being a newly appointed Director, shall hold office until the forthcoming annual general meeting of the Company, being eligible, to offer himself for re-election pursuant to Article 112 of the Articles. Mr. Ho Chi Ling, Mr. Wang Linxuan, Dr. Sun Huiye and Mr. Chan Kok Chung, Johnny will retire from office as Directors at the forthcoming annual general meeting of the Company, being eligible, to offer themselves for re-election pursuant to Article 108(a) of the Articles. No Director proposed for re-election at the annual general meeting has a service contract with the Company, which is not determinable by the Company within one year other than statutory compensation.

The Company has received from each of its independent non-executive Directors an annual confirmation of his independence pursuant to rule 3.13 of the Listing Rules. The Group considers all independent non-executive Directors to be independent under the Listing Rules.

Save as disclosed in the section headed "Biographies of the Directors and Senior Management" in this annual report, there is no financial, business, family or other material/relevant relationship among the members of the Board, in particular, between the Chairman of the Board and the chief executive of the Company.

# CORPORATE GOVERNANCE REPORT

## BOARD AND GENERAL MEETINGS

The Board meets regularly and, in addition to regular meetings, it meets as and when warranted by particular circumstances. Under code provision A.1.1 of the Code, the Board shall meet regularly and at least four times a year at approximately quarterly intervals. During the Reporting Period, 10 Board meetings and 1 general meetings were held up to the date of this report.

The Directors' attendance of the Board meetings and general meetings during the Reporting Period is set out as follows:

Name of Directors	Attendance/Number of meetings during the Reporting Period	
	Board Meeting	General Meeting
<b>Executive Directors</b>		
Mr. Cheng Wing On, Michael	10/10	1/1
Mr. Wang Congyuan	10/10	1/1
Mr. Ho Chi Ling	10/10	1/1
Mr. Zhang Yuqiang	10/10	1/1
Mr. Wang Linxuan	9/10	0/1
<b>Non- executive Director</b>		
Mr. Zhang Zhihua ( <i>Note 1</i> )	4/10	1/1
Dr. Sun Huiye	9/10	0/1
Mr. Wang Xianmao ( <i>Note 2</i> )	8/10	0/1
Mr. Chen Anhua ( <i>Note 3</i> )	1/10	0/1
<b>Independent Non-executive Directors</b>		
Mr. Chuck Winston Calptor	8/10	0/1
Mr. Ching Kwok Hoo, Pedro	8/10	1/1
Mr. Tam Tak Kei, Raymond	8/10	0/1
Mr. Chan Kok Chung, Johnny	8/10	1/1

Notes:

- (1) Mr. Zhang Zhihua resigned as the non-executive Director on 30 August 2017
- (2) Mr. Wang Xianmao was appointed as non-executive Director on 16 January 2017
- (3) Mr. Chen Anhua was appointed as non-executive Director on 27 November 2017

# CORPORATE GOVERNANCE REPORT

## BOARD RESPONSIBILITIES AND DELEGATION

The Board is responsible to the shareholders for leadership and control of the Group and be collectively responsible for promoting the success of the Group by directing and supervising the Group's affairs. The Board focuses on formulating the Group's overall strategies, approving the annual development plan and budget; monitoring financial and operating performance; reviewing the effectiveness of the internal control system and supervising and managing management's performance.

Regarding the Group's corporate governance, during the Reporting Period, the Board has in accordance with the terms of reference performed the following duties:

- determined and reviewed the policies and practices on corporate governance of the Group and make recommendations;
- reviewed and monitored the training and continuous professional development of Directors and senior management;
- reviewed and monitored the Group's policies and practices on compliance with legal and regulatory requirements;
- developed, reviewed and monitored the code of conduct applicable to Directors and employees; and
- reviewed the Company's compliance with the Code and disclosure in this corporate governance report.

The Board delegates the day-to-day management, administration and operation of the Group to the management. The delegated functions are reviewed by the Board periodically to ensure they remain appropriate to the needs of the Group. The Board gives clear directions to the management as to the matters that must be approved by the Board before decisions are made on behalf of the Group by the management.

# CORPORATE GOVERNANCE REPORT

## DIRECTORS' CONTINUING PROFESSIONAL DEVELOPMENT PROGRAMME

All Directors confirmed that they had complied with code provision A.6.5 of the Code during the Reporting Period, that all Directors had participated in continuous professional development to develop and refresh their knowledge and skills. The Company has arranged an in-house training on the Listing Rules in the form of a seminar during the Reporting Period and relevant training material has been distributed to all the Directors. The training covered topics including the Code, listed company regulations and disclosure obligations in Hong Kong, discloseable transactions and connected transactions etc..

<b>Name of Directors</b>	<b>Reading seminar materials and updates relating to the latest development of the Listing Rules and other applicable regulatory requirements</b>	<b>Attending in-house training</b>
Mr. Cheng Wing On, Michael	1	1
Mr. Wang Congyuan	1	1
Mr. Ho Chi Ling	1	1
Mr. Zhang Yuqiang	1	1
Mr. Wang Linxuan	1	1
Dr. Sun Huiye	1	1
Mr. Wang Xianmao ( <i>Note 1</i> )	1	1
Mr. Chen Anhua ( <i>Note 2</i> )	1	1
Mr. Chuck Winston Calptor	1	1
Mr. Ching Kwok Hoo, Pedro	1	1
Mr. Tam Tak Kei, Raymond	1	1
Mr. Chan Kok Chung, Johnny	1	1

Notes:

- (1) Mr. Wang Xianmao was appointed as non-executive Director on 16 January 2017
- (2) Mr. Chen Anhua was appointed as non-executive Director on 27 November 2017



# CORPORATE GOVERNANCE REPORT

## CHAIRMAN AND CHIEF EXECUTIVE

Under code provision A.2.1 of the Code, the roles of chairman and chief executive should be separated and should not be performed by the same individual. In compliance with the Code, the Group had appointed a separate chairman and chief executive of the Company during the Reporting Period. In order to ensure that there is clear division of responsibilities between the chairman of the Board and the chief executive of the Company, the two positions are assumed by different individuals, the Chairman of the Board during the Reporting Period, Mr. Cheng Wing On, Michael, was responsible for the operation of the Board and the formulation of the Group's strategies and policies. Mr. Wang Congyuan, the Chief Executive Officer of the Company during the Reporting Period, with the assistance of other members of the Board and senior management, was responsible for the management of the Group's business, the implementation of significant policies, the daily operational decisions as well as the coordination of the overall operation. The Chairman of the Board had ensured that all Directors were properly briefed on issues arising at the Board meetings and received adequate, complete and reliable information in a timely manner.

## MODEL CODE FOR SECURITIES TRANSACTIONS BY DIRECTORS

The Company has adopted the Model Code for Securities Transactions by Directors of Listed Companies set out in Appendix 10 of the Listing Rules (the "**Model Code**") as the code of conduct of the Company regarding directors' transactions of the listed securities of the Company.

The Company has made specific enquiry to all Directors, and all Directors have confirmed that they had complied with the Model Code and its code of conduct during the Reporting Period.

## REMUNERATION COMMITTEE

During the Reporting Period, the Remuneration Committee consisted of two executive Directors, namely Mr. Wang Congyuan, Mr. Zhang Yuqiang and three independent non-executive Directors, namely Mr. Chuck Winston Calptor, Mr. Ching Kwok Hoo, Pedro and Mr. Chan Kok Chung, Johnny, with Mr. Chuck Winston Calptor being the chairman of the Remuneration Committee.

The written terms of reference of the Remuneration Committee adopted by the Board are in line with the Code and are available on the website of the Company and the Stock Exchange.

The principal responsibilities of the Remuneration Committee include making recommendations to the Board on the Group's policy and structure for the remuneration of all Directors and senior management, reviewing and approving the management's remuneration proposals with reference to the corporate goals and objectives of the Board from time to time. The Remuneration Committee made recommendations to the Board on the remuneration packages of individual executive Directors and senior management and the Board as a whole determined the remuneration policy and packages of the Directors. No individual Director was allowed to involve in deciding his own remuneration.

# CORPORATE GOVERNANCE REPORT

The Remuneration Committee has held 3 meeting during the Reporting Period to, inter alia, review the Group's remuneration policy and structure of the Company and the remuneration and performance of duties of the executive Directors and senior management. The committee members' attendance of the Remuneration Committee during the Reporting Period is set out as follows:

	<b>Attendance/ Number of meetings during the Reporting Period</b>
Mr. Chuck Winston Calptor ( <i>Chairman</i> )	3
Mr. Ching Kwok Hoo, Pedro	3
Mr. Chan Kok Chung, Johnny	3
Mr. Wang Congyuan	3
Mr. Zhang Yuqiang	3

Under the terms of reference, members of the Remuneration Committee had performed the following duties:

- assessed the performance of executive Directors and consulted the chairman of the Board and the chief executive about their remuneration proposals for other executive Directors;
- made recommendations to the Board on the Company's policy and structure for all Directors' and senior management remuneration;
- reviewed and approved the management's remuneration proposals with reference to the Board's corporate goals and objectives;
- made recommendations to the Board on the remuneration packages of individual executive Directors and senior management;
- made recommendations to the Board on the remuneration of non-executive Directors;
- considered salaries paid by comparable companies, time commitment and responsibilities and employment conditions elsewhere in the Company and its subsidiaries; and
- ensured that no Director or any of his/her associates is involved in deciding his/her own remuneration.

# CORPORATE GOVERNANCE REPORT

## DIRECTORS' REMUNERATION

Directors' emoluments are determined with reference to Directors' duties, responsibilities and performance and the results of the Group. In addition, the Directors' remuneration is reviewed by the remuneration committee of the Company annually. Details of the Directors' remuneration are set out in note 10 of the financial statements.

## REMUNERATION OF THE SENIOR MANAGEMENT

For the Reporting Period, the remuneration of senior management is listed as below by band:

<b>Band of remuneration (HK\$)</b>	<b>No. of person</b>
HK\$1,000,000 and below	1
HK\$1,000,001 to HK\$2,000,000	4
HK\$2,000,001 to HK\$3,000,000	1
HK\$3,000,001 and above	6

Further details of the remuneration of the Directors and the 5 highest paid employees required to be disclosed under Appendix 16 of the Listing Rules have been set out in Note 10 to the financial statements.

## AUDITOR'S REMUNERATION

During the Reporting Period, the fees incurred for recurring audit service, other audit services and non-audit services provided by the auditor of the Group was approximately HK\$6,977,000, HK\$1,132,000 and HK\$233,000 respectively.

## AUDIT COMMITTEE

During the Reporting Period, the Audit Committee consisted of a non-executive Director, namely, Mr. Wang Xianmao and four independent non-executive Directors, namely Mr. Tam Tak Kei, Raymond, Mr. Chuck Winston Calptor, Mr. Ching Kwok Hoo, Pedro and Mr. Chan Kok Chung, Johnny, with Mr. Tam Tak Kei, Raymond being the chairman of the Audit Committee. Mr. Zhang Zhihua had been a member of the Audit Committee during the Reporting Period until his resignation on 30 August 2017. Mr. Wang Xianmao, a non-executive Director, was appointed as a member of the Audit Committee on 16 January 2017.

The written terms of reference of the Audit Committee adopted by the Board are in line with the Code and are available on the website of the Company and the Stock Exchange.

The Audit Committee is primarily responsible for reviewing and supervising the financial reporting process, risk management and internal control systems of the Group as well as external auditor of the Group. Policies in relation to financial controls, internal controls, risk management systems of the Group, and the reappointment of the external auditor were reviewed by the Audit Committee at the meetings. During the Reporting Period, the Audit Committee has reviewed with the management of the Group's unaudited interim and audited results. The Audit Committee also reviewed this report and confirmed that this report is complete, accurate and complies with all applicable rules and regulations, including but not limited to the Listing Rules and the Code. There is no disagreement between the Board and the Audit Committee regarding the selection, appointment, resignation or dismissal of the external auditor.

# CORPORATE GOVERNANCE REPORT

The committee members' attendance of the Audit Committee during the Reporting Period is set out as follows:

	<b>Attendance/ Number of meetings during the Reporting Period</b>
Mr. Tam Tak Kei, Raymond ( <i>Chairman</i> )	3
Mr. Chuck Winston Calptor	3
Mr. Ching Kwok Hoo, Pedro	3
Mr. Chan Kok Chung, Johnny	3
Mr. Wang Xianmao	2
Mr. Zhang Zhihua ( <i>Note</i> )	2

*Note:* Mr. Zhang Zhihua resigned as a member of the Audit Committee on 30 August 2017

Under the terms of reference, members of the Audit Committee have performed the following duties:

- made recommendations to the Board on the appointment and re-appointment of the Company's external auditor, and approved the audit and terms of engagement of the Company's external auditor;
- reviewed the Company's external auditor's independence and objectivity and the effectiveness of the audit process in accordance with applicable standards;
- reviewed the integrity of the Company's financial statements and annual report and accounts, interim report and reviewed significant financial reporting judgements;
- discussed with the Company's external auditors questions and doubts arising in audit of annual accounts;
- reviewed the Group's internal control system and the statement about the Company's internal control system which included in this report prior to submission for the Board's approval;
- reviewed the Company's financial reporting, financial controls, internal control and risk management systems;
- discussed the internal control system with the Company's management to ensure that management has performed its duty to have an effective internal control system. The discussion included the adequacy of resources, staff qualifications and experience, training programmes and budget of the Company's accounting and financial reporting function;
- reviewed the financial and accounting policies and practices of the Group; and
- reviewed material queries raised by the auditor to management about accounting records, financial accounts and management's response.

# CORPORATE GOVERNANCE REPORT

## DIRECTORS' RESPONSIBILITY FOR FINANCIAL STATEMENTS

All Directors acknowledge their responsibility for preparing the financial statements for the year ended 31 December 2017. The statement by the auditor of the Company about their responsibilities for the financial statements is set out in the independent auditor's report. The Directors are not aware of any material uncertainties relating to events or conditions that may cast significant doubt upon the Company's ability to continue as a going concern, therefore the Directors continue to adopt the going concern approach in preparing the financial statements.

## RISK MANAGEMENT AND INTERNAL CONTROLS

The Board is committed to manage business risks and to maintain a proper and effective system of internal control to safeguard the shareholders' investment and the Group's assets. Procedures have been set up for safeguarding assets against unauthorized use or disposition, controlling over capital expenditure, maintaining proper accounting records and ensuring the reliability of financial information used for business and publication. Qualified management of the Group maintains and monitors the internal control systems on an ongoing basis. The Board, through the Audit Committee, has conducted a review of the effectiveness of the internal control system of the Group covering all controls, including financial, operational and compliance controls, and risk management processes.

The processes used to identify, evaluate and manage significant risks by the Group are summarised as follows:

### Risk Identification

- Identifies risks that may potentially affect the Group's business and operations.

### Risk Assessment

- Assesses the risks identified by using the assessment criteria developed by the management; and
- Considers the impact and consequence on the business and the likelihood of their occurrence.

### Risk Response

- Prioritises the risks by comparing the results of the risk assessment; and
- Determines the risk management strategies and internal control processes to prevent, avoid or mitigate the risks.

### Risk Monitoring and Reporting

- Performs ongoing and periodic monitoring of the risk and ensures that appropriate internal control processes are in place;
- Revises the risk management strategies and internal control processes in case of any significant change of situation; and
- Reports the results of risk monitoring to the management and the Board regularly.

Control procedures have been designed to (i) safeguard assets against misappropriation and disposition; (ii) ensure compliance with relevant laws, rules and regulations; (iii) ensure proper maintenance of accounting records for provision of reliable financial information used within the business or for publication; and (iv) to provide reasonable assurance against material misstatement, loss or fraud.

# CORPORATE GOVERNANCE REPORT

The Board is responsible for the risk management and internal control systems of the Company and reviewing their effectiveness. The Board oversees the overall risk management of the Group and endeavours to identify, control impact of the identified risks and facilitate implementation of coordinated mitigating measures. The risk management and internal control systems of the Company are designed to manage rather than eliminate the risk of failures to achieve business objectives, and can only provide reasonable and not absolute assurance against material misstatement or loss. The Board has received a confirmation from the management on the effectiveness of the Group's risk management and internal control systems.

The Company does not have an internal audit function and is currently of the view that there is no immediate need to set up an internal audit function within the Group in light of the size, nature and complexity of the Group's business. It was decided that the Board would be directly responsible for internal control of the Group and for reviewing its effectiveness.

The Board has engaged external consultant as its risk management and internal control review adviser to conduct the annual review of the risk management and internal control systems for the year ended 31 December 2017. Such review is conducted annually and cycles reviewed are under rotation basis. The scope of review was previously determined and approved by the Board. The external consultant has reported findings and areas for improvement to the Audit Committee and the management. The Board and the Audit Committee are of the view that there are no material internal control deficiencies noted. All recommendations from the external consultant are properly followed up by the Group to ensure that they are implemented within a reasonable period of time. The Board therefore considered that the risk management and internal control systems are effective and adequate.

An information disclosure policy is in place to ensure potential inside information being captured and confidentiality of such information being maintained until consistent and timely disclosure are made in accordance with the Listing Rules.

The policy regulates the handling and dissemination of inside information, which includes:

- Designated reporting channels from different operations informing any potential inside information to designated departments;
- Designated persons and departments to determine further escalation and disclosure as required; and
- Designated persons authorised to act as spokespersons and respond to external enquiries.

The Board is satisfied that the Group has fully complied with the Code in respect of internal controls and risk management during the year ended 31 December 2017.

## NOMINATION COMMITTEE

During the Reporting Period, the Nomination Committee consisted of Mr. Cheng Wing On, Michael, the chairman and executive Director and one Non-Executive Director, namely Dr. Sun Huiye, and three independent non-executive Directors, namely Mr. Ching Kwok Hoo, Pedro, Mr. Tam Tak Kei, Raymond and Mr. Chan Kok Chung, Johnny.

The written terms of reference of the Nomination Committee adopted by the Board are in line with the Code and are available on the website of the Company and the Stock Exchange.

# CORPORATE GOVERNANCE REPORT

The committee members' attendance of the Nomination Committee during the Reporting Period is set out as follows:

	<b>Attendance/ Number of meetings during the Reporting Period</b>
Mr. Cheng Wing On, Michael	3
Dr. Sun Huiye	3
Mr. Ching Kwok Hoo, Pedro	3
Mr. Tam Tak Kei, Raymond	3
Mr. Chan Kok Chung, Johnny	3

Under the terms of reference, the Nomination Committee had performed the following duties:

- reviewed the structure, size and composition (including the skills, knowledge and experience) of the Board and made recommendations on proposed changes if any to the Board to complement the Company's corporate strategy;
- reviewed the Company's board diversity policy and the progress on achieving the objectives set for implementing the said policy;
- determined the policy for the nomination of Directors;
- assessed the independence of independent non-executive Directors; and
- made recommendations to the Board on the appointment or re-appointment of Directors and succession planning for Directors, in particular the chairman and the chief executive.

## STRATEGY AND INVESTMENT COMMITTEE

The Strategy and Investment Committee consists of nine members, including five executive Directors namely, Mr. Cheng Wing On, Michael, Mr. Wang Congyuan, Mr. Zhang Yuqiang, Mr. Ho Chi Ling and Mr. Wang Linxuan, two non-executive Directors namely, Dr. Sun Huiye and Mr. Wang Xianmao, and one independent non-executive Director, namely Mr. Chan Kok Chung, Johnny, with Mr. Cheng Wing On, Michael being the chairman of the Strategy and Investment Committee. Mr. Zhang Zhihua had been a member of the Strategy and Investment Committee until his resignation on 30 August 2017.

The terms of reference of the Strategy and Investment Committee has been adopted by the Company pursuant to the Board's resolutions passed on 22 March 2016 and are available on the website of the Company and the Stock Exchange.

# CORPORATE GOVERNANCE REPORT

## COMMUNICATION WITH SHAREHOLDERS

The Board and senior management recognise the responsibility of safeguarding the interest of shareholders of the Company and provide transparent and real-time information on the Company so as to keep the shareholders and investors abreast of the Company's position and help them to make the best investment decision. The Company believes that maintaining good and effective communication with shareholders can facilitate the shareholders' understanding of the business performance and strategies of the Group. The Board and senior management also recognise the responsibility of safeguarding the interest of shareholders of the Company. In order to safeguard the shareholders' interest, information of the Company and the Group are delivered to the shareholders through a number of channels, which includes annual report, interim report, announcements and circulars. The latest information of the Company and the Group together with the published documents are also available on the Company's website.

The Company will hold annual general meeting every year as an appropriate media for direct communication between the Board and shareholders. Shareholders can raise questions directly to the Board in respect of the business performance and future development of the Group at such annual general meetings.

During the Reporting Period, there had been no significant change in the Company's constitutional documents.

## PROCEDURES FOR DIRECTING SHAREHOLDERS' ENQUIRIES TO THE BOARD

Shareholders may at any time send their enquiries and concerns to the Board in writing through the Company Secretary whose contact details are as follows:

Attention: Mr. Chan Tat Hung  
CNQC International Holdings Limited  
Unit 601, 6/F, Exchange Tower, 33 Wang Chiu Road, Kowloon Bay, Hong Kong

Shareholders' enquiries and concerns are forwarded to the Board and/or relevant Board committees of the Company, where appropriate, to answer the shareholders' enquiries.

## PROCEDURES FOR PUTTING FORWARD PROPOSALS AT GENERAL MEETINGS BY SHAREHOLDERS

Pursuant to Article 64 of the Articles, the Board may, whenever it thinks fit, convene an extraordinary general meeting. Extraordinary general meetings shall also be convened on the requisition of one or more shareholders holding, at the date of deposit of the requisition, not less than one tenth of the paid up capital of the Company having the right of voting at general meetings. Such requisition shall be made in writing to the Board or the secretary for the purpose of requiring an extraordinary general meeting to be called by the Board for the transaction of any business specified in such requisition. Such meeting shall be held within 2 months after the deposit of such requisition. If within 21 days of such deposit, the Board fails to proceed to convene such meeting, the requisitionist(s) himself (themselves) may do so in the same manner, and all reasonable expenses incurred by the requisitionist(s) as a result of the failure of the Board shall be reimbursed to the requisitionist(s) by the Company.

Pursuant to Article 123 of the Articles, no person, other than a retiring Director, shall, unless recommended by the Board for election, be eligible for election to the office of Director at any general meeting, unless notice in writing of the intention to propose that person for election as a Director and notice in writing by that person of his willingness to be elected shall have been lodged at the head office or at the registration office. The period for lodgment of the notices required under Article 123 of the Articles will commence no earlier than the day after the despatch of the notice of the general meeting appointed for such election and end no later than 7 days prior to the date of such general meeting and the minimum length of the period during which such notices to the Company may be given will be at least 7 days.



# INDEPENDENT AUDITOR'S REPORT



羅兵咸永道

## To the Shareholders of CNQC International Holdings Limited

*(incorporated in the Cayman Islands with limited liability)*

### OPINION

#### What we have audited

The consolidated financial statements of CNQC International Holdings Limited (the "Company") and its subsidiaries (the "Group") set out on pages 63 to 159, which comprise:

- the consolidated statement of financial position as at 31 December 2017;
- the consolidated statement of comprehensive income for the year then ended;
- the consolidated statement of changes in equity for the year then ended;
- the consolidated statement of cash flows for the year then ended; and
- the notes to the consolidated financial statements, which include a summary of significant accounting policies.

#### Our opinion

In our opinion, the consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at 31 December 2017, and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with Hong Kong Financial Reporting Standards ("HKFRSs") issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA") and have been properly prepared in compliance with the disclosure requirements of the Hong Kong Companies Ordinance.

### BASIS FOR OPINION

We conducted our audit in accordance with Hong Kong Standards on Auditing ("HSAs") issued by the HKICPA. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Independence

We are independent of the Group in accordance with the HKICPA's Code of Ethics for Professional Accountants ("the Code"), and we have fulfilled our other ethical responsibilities in accordance with the Code.

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# INDEPENDENT AUDITOR'S REPORT

## KEY AUDIT MATTERS

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Key audit matters identified in our audit are summarised as follows:

- Recognition of construction contract revenue and costs
- Impairment of goodwill

### Key Audit Matters

### How our audit addressed the Key Audit Matters

#### Recognition of construction contract revenue and costs

Refer to Notes 4 and 6 to the consolidated financial statements.

Revenue from construction contracts recognised for the year ended 31 December 2017 amounted to HK\$3,593,926,000.

Contract revenue is recognised over the period of the contract by reference to the stage of completion, which is established by reference to the construction works certified by independent surveyors. The corresponding contract costs are recognised as expenses by reference to such stage of completion and the forecasted total costs for completing the construction project under the relevant contract.

We evaluated the design and implementation of controls over revenue recognition and cost budgeting on construction contracts. We also selected samples of construction contracts to assess the estimations made by management in respect of revenue and cost recognition under the stage of completion method.

The following audit procedures have been performed by us on the sample of contracts selected:

- Examined the terms and conditions of the contract such as contract sum, construction period, performance obligations of the Group, payment schedule, retention and warranty clauses, etc.
- Validated the stage of completion adopted by management to the position set out in the certificate issued by independent surveyors, including the certified contract work and variation orders, if any.

# INDEPENDENT AUDITOR'S REPORT

## KEY AUDIT MATTERS (CONTINUED)

Key Audit Matters	How our audit addressed the Key Audit Matters
<b>Recognition of construction contract revenue and costs (Continued)</b>	
<p>This involves significant judgement and estimates when assessing the percentage of work performed, possible variation orders, claims and liquidated damages, and the reasonableness and accuracy of forecasted costs to complete.</p>	<ul style="list-style-type: none"><li>• Assessed the accuracy and reasonableness of total budgeted costs pertaining to the relevant construction works by (i) examining supplier quotations; (ii) benchmarking against the historical costs incurred in, and the historical profit margin of, construction projects completed in the past; and (iii) interviewing the project managers and assessing the reasonableness of the cost estimations prepared by them.</li><li>• Tested the mathematical accuracy of the calculation of construction contract revenue, costs, related receivables and liabilities.</li><li>• Assessed the liquidated damages estimated by management by (i) reviewing correspondence with customers and the relevant contract terms; and (ii) comparing the completion status set out in the certificates issued by independent surveyors with the agreed construction period stated in the construction contracts to identify any potential claims from customers.</li></ul>
	<p>Based upon the above, we found that the recognition of construction contract revenue and costs was properly supported by the available evidence.</p>

# INDEPENDENT AUDITOR'S REPORT

## KEY AUDIT MATTERS (CONTINUED)

Key Audit Matters	How our audit addressed the Key Audit Matters
<b>Impairment of goodwill</b>	
<p>Refer to Notes 4 and 19 to the consolidated financial statements.</p>	<p>We evaluated the future cash flow forecasts underlying the impairment assessment and the process by which they were drawn up, including confirming the accuracy and the underlying calculations and checking whether the forecasts were consistent with the latest budgets approved by the Board. We also assessed whether all relevant CGUs have been identified.</p>
<p>The total goodwill recognised by the Group as of 31 December 2017 amounted to HK\$565,755,000, which HK\$282,933,000 and HK\$282,822,000 were allocated to the "Foundation and construction — Hong Kong and Macau" segment and "Construction — Singapore" segment respectively. Management considers that each of these operating segments constitutes a separate cash generating unit ("CGU") for the purpose of goodwill impairment assessment. No impairment of goodwill has been recognised as of 31 December 2017.</p>	<p>We examined the results of management's sensitivity analysis around the key assumptions including revenue growth and discount rates to ascertain the extent of change in those assumptions that could result in impairment for individual CGUs.</p>
<p>The assessment of goodwill impairment is determined based on value-in-use calculations and it is inherently judgemental as it requires significant management judgements about future business performance and the discount rates applied to future cash flow forecasts, and accordingly, this is an area of audit focus.</p>	<p>We evaluated the key business assumptions of the discounted cash flow forecasts by examining corroborating evidence including the terms and conditions of construction contracts already entered into, historical revenue growth rate and third party supplier quotations for construction cost estimation. We also evaluated the discount rates by assessing the cost of capital for the Group.</p>
	<p>Based upon the above, we found that the estimations and judgements made by management in respect of the assessment of goodwill impairment were supportable by the available evidence.</p>

# INDEPENDENT AUDITOR'S REPORT

## OTHER INFORMATION

The directors of the Company are responsible for the other information. The other information comprises all of the information included in the annual report other than the consolidated financial statements and our auditor's report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

## RESPONSIBILITIES OF DIRECTORS AND THE AUDIT COMMITTEE FOR THE CONSOLIDATED FINANCIAL STATEMENTS

The directors of the Company are responsible for the preparation of the consolidated financial statements that give a true and fair view in accordance with HKFRSs issued by the HKICPA and the disclosure requirements of the Hong Kong Companies Ordinance and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the directors are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

The Audit Committee is responsible for overseeing the Group's financial reporting process.

# INDEPENDENT AUDITOR'S REPORT

## AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. We report our opinion solely to you, as a body and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with HKSA's will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with HKSA's, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the Audit Committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

# INDEPENDENT AUDITOR'S REPORT

## AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

We also provide the Audit Committee with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the Audit Committee, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditor's report is Wong Kam Chin.

**PricewaterhouseCoopers**

*Certified Public Accountants*

Hong Kong, 28 March 2018

# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

For the year ended 31 December 2017

	Note	2017 HK\$'000	2016 HK\$'000
Revenue	5, 6	10,329,310	8,605,716
Cost of sales	9	(9,031,581)	(7,317,561)
<b>Gross profit</b>		<b>1,297,729</b>	1,288,155
Other income	7	116,894	14,417
Other (losses)/gains — net	8	(38,549)	55,633
Selling and marketing expenses	9	(224,909)	(98,231)
General and administrative expenses	9	(332,086)	(354,435)
<b>Operating profit</b>		<b>819,079</b>	905,539
Finance income	11	51,199	17,503
Finance costs	11	(36,778)	(91,745)
Share of losses of associated companies	13	(25,801)	(4,752)
Share of profits of joint ventures	14	29	371
<b>Profit before income tax</b>		<b>807,728</b>	826,916
Income tax expense	15	(134,493)	(157,776)
<b>Profit for the year</b>		<b>673,235</b>	669,140
<b>Other comprehensive income/(loss)</b>			
<i>Items that may be reclassified to profit or loss</i>			
— Currency translation differences		130,746	(59,454)
— Fair value change on available-for-sale financial assets		(70,176)	56,667
		<b>60,570</b>	(2,787)
<b>Total comprehensive income for the year</b>		<b>733,805</b>	666,353



# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

For the year ended 31 December 2017

Note	2017 HK\$'000	2016 HK\$'000
<b>Profit for the year attributable to:</b>		
Owners of the Company	<b>512,050</b>	585,385
Non-controlling interests	<b>161,185</b>	83,755
	<b>673,235</b>	669,140
<b>Total comprehensive income for the year attributable to:</b>		
Owners of the Company	<b>566,197</b>	589,646
Non-controlling interests	<b>167,608</b>	76,707
	<b>733,805</b>	666,353
<b>Earnings per share for profit attributable to owners of the Company</b> <span style="float: right;">16</span>		
Basic earnings per share		
— ordinary shares (HK\$)	<b>0.306</b>	0.404
— convertible preference shares (HK\$)	<b>0.306</b>	0.404
Diluted earnings per share		
— ordinary shares (HK\$)	<b>0.306</b>	0.404
— convertible preference shares (HK\$)	<b>0.306</b>	0.404

The above consolidated statement of comprehensive income should be read in conjunction with the accompanying notes.

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 31 December 2017

	Note	2017 HK\$'000	2016 HK\$'000
<b>ASSETS</b>			
<b>Non-current assets</b>			
Property, plant and equipment	17	414,202	441,715
Investment properties under development	18	518,546	426,723
Goodwill	19	565,755	561,954
Other intangible assets	20	44,708	54,340
Financial assets at fair value through profit or loss	21	230,696	–
Investments in associated companies	13	21,081	19,682
Investments in joint ventures	14	415	355
Deferred income tax assets	23	61,354	75,530
Available-for-sale financial assets	24	28,489	92,329
Derivative financial instruments	25	–	12,600
Prepayments and other receivables	22	973,127	344,878
		<b>2,858,373</b>	2,030,106
<b>Current assets</b>			
Development properties for sale	26	4,375,337	8,758,473
Trade and other receivables, prepayments and deposits	22	1,798,183	1,870,489
Amounts due from customers for contract work	27	37,852	65,240
Derivative financial instruments	25	–	20,343
Tax recoverable		25,981	10,686
Pledged bank deposits	28(b)	247,889	223,696
Cash and cash equivalents	28(a)	3,168,184	1,792,639
		<b>9,653,426</b>	12,741,566
<b>Total assets</b>		<b>12,511,799</b>	14,771,672
<b>EQUITY AND LIABILITIES</b>			
<b>Equity attributable to owners of the Company</b>			
Share capital — ordinary shares	29	14,852	14,294
Share capital — convertible preference shares	29	1,879	2,437
Share premium		3,317,938	3,317,938
Other reserves	30	(1,149,943)	(1,235,529)
Retained earnings		1,111,747	881,275
		<b>3,296,473</b>	2,980,415
<b>Non-controlling interests</b>		<b>197,060</b>	81,658
<b>Total equity</b>		<b>3,493,533</b>	3,062,073

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 31 December 2017

	Note	2017 HK\$'000	2016 HK\$'000
<b>LIABILITIES</b>			
<b>Non-current liabilities</b>			
Borrowings	31, 32	<b>2,566,405</b>	3,164,706
Derivative financial instruments	25	<b>5,298</b>	–
Deferred income tax liabilities	23	<b>55,150</b>	76,445
		<b>2,626,853</b>	3,241,151
<b>Current liabilities</b>			
Trade and other payables	33	<b>3,801,074</b>	4,734,569
Tax payables		<b>148,244</b>	191,537
Borrowings	31, 32	<b>2,438,880</b>	3,542,342
Derivative financial instruments	25	<b>3,215</b>	–
		<b>6,391,413</b>	8,468,448
<b>Total liabilities</b>		<b>9,018,266</b>	11,709,599
<b>Total equity and liabilities</b>		<b>12,511,799</b>	14,771,672

The above consolidated statement of financial position should be read in conjunction with the accompanying notes.

The financial statements on pages 63 to 159 were approved by the Board of Directors on 28 March 2018 and were signed on its behalf.

**Cheng Wing On, Michael**  
Director

**Wang Congyuan**  
Director

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the year ended 31 December 2016

	Note	Share capital – ordinary shares HK\$'000 (Note 29)	Share capital – convertible preference shares HK\$'000 (Note 29)	Share premium HK\$'000	Other reserves HK\$'000 (Note 30)	Retained earnings HK\$'000	Total HK\$'000	Non-controlling interests HK\$'000	Total equity HK\$'000
<b>Balance as at 1 January 2016</b>		3,000	9,519	2,227,382	(1,287,205)	547,890	1,500,586	(19,793)	1,480,793
<b>Comprehensive income</b>									
Profit for the year		-	-	-	-	585,385	585,385	83,755	669,140
<b>Other comprehensive income/(loss)</b>									
Currency translation differences		-	-	-	(52,406)	-	(52,406)	(7,048)	(59,454)
Fair value change on available-for-sale financial assets		-	-	-	56,667	-	56,667	-	56,667
<b>Total comprehensive income</b>		-	-	-	4,261	585,385	589,646	76,707	666,353
<b>Transactions with owners in their capacity as owners</b>									
Acquisition of subsidiaries		-	-	-	-	-	-	48,437	48,437
Issue of shares	29	4,212	-	1,090,556	-	-	1,094,768	-	1,094,768
Conversion of convertible preference shares	29	7,082	(7,082)	-	-	-	-	-	-
Acquisition of equity interest of subsidiaries from non-controlling shareholders		-	-	-	(8,191)	-	(8,191)	(16,113)	(24,304)
Capital contribution from non-controlling shareholders		-	-	-	-	-	-	12,139	12,139
Liquidation of a subsidiary		-	-	-	-	-	-	(275)	(275)
Put option exercisable by non-controlling shareholder of the subsidiaries		-	-	-	-	(12,246)	(12,246)	-	(12,246)
Dividends provided for or paid	34	-	-	-	-	(239,754)	(239,754)	(19,444)	(259,198)
Employee share option scheme — share-based compensation benefits	35	-	-	-	55,606	-	55,606	-	55,606
<b>Total transactions with owners in their capacity as owners</b>		11,294	(7,082)	1,090,556	47,415	(252,000)	890,183	24,744	914,927
<b>Balance as at 31 December 2016</b>		14,294	2,437	3,317,938	(1,235,529)	881,275	2,980,415	81,658	3,062,073

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the year ended 31 December 2017

	Note	Share capital – ordinary shares HK\$'000 (Note 29)	Share capital – convertible preference shares HK\$'000 (Note 29)	Share premium HK\$'000	Other reserves HK\$'000 (Note 30)	Retained earnings HK\$'000	Total HK\$'000	Non-controlling interests HK\$'000	Total equity HK\$'000
<b>Balance as at 1 January 2017</b>		14,294	2,437	3,317,938	(1,235,529)	881,275	2,980,415	81,658	3,062,073
<b>Comprehensive income</b>									
Profit for the year		-	-	-	-	512,050	512,050	161,185	673,235
<b>Other comprehensive income/(loss)</b>									
Currency translation differences		-	-	-	124,323	-	124,323	6,423	130,746
Fair value change on available-for-sale financial assets		-	-	-	(70,176)	-	(70,176)	-	(70,176)
<b>Total comprehensive income</b>		-	-	-	54,147	512,050	566,197	167,608	733,805
<b>Transactions with owners in their capacity as owners</b>									
Conversion of convertible preference shares	29	558	(558)	-	-	-	-	-	-
Changes in ownership interests in subsidiaries without change of control	40	-	-	-	-	2,845	2,845	1,260	4,105
Dividends provided for or paid	34	-	-	-	-	(284,423)	(284,423)	(53,466)	(337,889)
Employee share option scheme — share-based compensation benefits	35	-	-	-	31,439	-	31,439	-	31,439
<b>Total transactions with owners in their capacity as owners</b>		558	(558)	-	31,439	(281,578)	(250,139)	(52,206)	(302,345)
<b>Balance as at 31 December 2017</b>		14,852	1,879	3,317,938	(1,149,943)	1,111,747	3,296,473	197,060	3,493,533

The above consolidated statement of changes in equity should be read in conjunction with the accompanying notes.

# CONSOLIDATED STATEMENT OF CASH FLOWS

For the year ended 31 December 2017

	Note	2017 HK\$'000	2016 HK\$'000
<b>Cash flows from operating activities</b>			
Net cash generated from operations	36	<b>4,644,117</b>	2,217,625
Interest paid		<b>(188,146)</b>	(287,856)
Income tax paid		<b>(206,119)</b>	(202,965)
Net cash generated from operations		<b>4,249,852</b>	1,726,804
<b>Cash flows from investing activities</b>			
Purchase of property, plant and equipment		<b>(29,146)</b>	(36,435)
Proceeds from disposal of property, plant and equipment		<b>2,486</b>	4,950
Addition of investment properties		<b>(40,435)</b>	(439,909)
Addition of intangible assets		<b>(119)</b>	–
(Loans to)/repayments from related parties		<b>(244,010)</b>	61,539
Interest received		<b>20,029</b>	21,900
Dividends received		<b>92,237</b>	6,920
Settlement of derivative financial instruments		<b>(875)</b>	11,758
Net cash outflows from the deemed disposal of subsidiaries		<b>(22,800)</b>	–
Increase in pledged bank deposits for derivative financial instruments		<b>(4,950)</b>	(60,798)
Net cash outflows for the acquisition		–	(149,923)
Addition of financial assets at fair value through profit or loss		<b>(225,330)</b>	–
Net cash used in investing activities		<b>(452,913)</b>	(579,998)
<b>Cash flows from financing activities</b>			
Contribution from non-controlling shareholders of subsidiaries		<b>4,105</b>	12,139
Return of capital to a non-controlling shareholder of a liquidated subsidiary		–	(275)
Proceeds received from issuance of shares		–	794,096
Dividends paid		<b>(337,889)</b>	(316,380)
Proceeds received from issuance of medium term notes		<b>567,863</b>	–
Drawdown on borrowings		<b>1,608,453</b>	3,005,506
Repayment of borrowings		<b>(4,358,921)</b>	(4,493,917)
Repayment of finance leases		<b>(30,990)</b>	(63,038)
Decrease in pledged bank deposits for bank borrowings		<b>270</b>	107,689
Net cash used in financing activities		<b>(2,547,109)</b>	(954,180)
Net increase in cash and cash equivalents		<b>1,249,830</b>	192,626
Cash and cash equivalents at beginning of the financial year		<b>1,792,639</b>	1,625,816
Exchange gains/(losses) on cash and cash equivalents		<b>125,715</b>	(25,803)
Cash and cash equivalents at end of the financial year	28(a)	<b>3,168,184</b>	1,792,639

The above consolidated statement of cash flows should be read in conjunction with the accompanying notes.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 1 GENERAL INFORMATION

CNQC International Holdings Limited (the “**Company**”) is an investment holding company. The Company and its subsidiaries (together, the “**Group**”) are principally engaged in properties development and construction business in Singapore, foundation and construction business in Hong Kong and Macau.

The Company is a limited liability company incorporated in the Cayman Islands. The address of the Company’s registered office is Clifton House, 75 Fort Street, PO Box 1350, Grand Cayman, KY1-1108, Cayman Islands.

The Company has its primary listing on the Main Board of The Stock Exchange of Hong Kong Limited (the “**Stock Exchange**”).

These consolidated financial statements are presented in thousands of units of Hong Kong dollars (“**HK\$’000**”), unless otherwise stated.

## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The principal accounting policies applied in the preparation of these consolidated financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

### (a) Basis of preparation

#### (i) Compliance with HKFRS and HKCO

The consolidated financial statements of the Company have been prepared in accordance with Hong Kong Financial Reporting Standards (“HKFRS”) and disclosure requirements of the Hong Kong Companies Ordinance (“HKCO”) Cap. 622.

#### (ii) Historical cost convention

The consolidated financial statements have been prepared on a historical cost basis, except for the available-for-sale financial assets, financial assets at fair value through profit or loss, and derivative financial instruments, which are measured at fair value.

#### (iii) Amendments to standards adopted by the Group

The following amendments to standards have been adopted by the Group for the first time for the Group’s accounting period, beginning on 1 January 2017. The adoption of these new standard and amendments to standards does not have significant impact to the Group’s results of operation and financial position.

HKAS 7 (Amendments)	Statement of cash flows
HKAS 12 (Amendments)	Income taxes
HKFRS 12 (Amendments)	Disclosure of interest in other entities

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### (a) Basis of preparation (Continued)

#### (iv) New standards and amendments to standards that have been issued but not yet effective and not yet adopted by the Group

The following are new standards and amendments to existing standards that have been published and are not mandatory for the Group's accounting periods beginning on or after 1 January 2017, but have not been early adopted by the Group:

		Effective for annual periods beginning on or after
HKFRS 1 (Amendments)	First time adoption of HKFRS	1 January 2018
HKFRS 2 (Amendments)	Classification and measurement of share-based payment transactions	1 January 2018
HKFRS 4 (Amendments)	Applying HKFRS 9 financial instruments with HKFRS 4 insurance contracts	1 January 2018
HKFRS 9	Financial instruments	1 January 2018
HKFRS 15	Revenue from contracts with customers	1 January 2018
HKFRS 15 (Amendments)	Clarifications to HKFRS 15	1 January 2018
HKAS 40 (Amendments)	Transfers of investment property	1 January 2018
HK (IFRIC)-Int 22	Foreign currency transactions and advance consideration	1 January 2018
HKAS 28 (Amendments)	Investments in associates and joint ventures	1 January 2018
HKFRS 9 (Amendments)	Prepayment features with negative compensation	1 January 2019
HKFRS 16	Leases	1 January 2019
HK (IFRIC)-Int 23	Uncertainty over income tax treatments	1 January 2019
HKFRS 17	Insurance contracts	1 January 2021
HKFRS 10 and HKAS 28 (Amendments)	Sale or contribution of assets between investor and its associate or joint venture	To be determined
Amendments to HKFRS	Annual Improvements to HKFRS 2015–2017 cycle	1 January 2019



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### (a) Basis of preparation (Continued)

#### (iv) New standards and amendments to standards that have been issued but not yet effective and not yet adopted by the Group (Continued)

##### *HKFRS 9 Financial Instruments*

HKFRS 9, “Financial Instruments” replaces the whole of HKAS 39. HKFRS 9 has three financial asset classification categories for investments in debt instruments: amortised cost, fair value through other comprehensive income (“OCI”) and fair value through profit or loss. Classification is driven by the entity’s business model for managing the debt instruments and their contractual cash flow characteristics. Investments in equity instruments are always measured at fair value. However, management can make an irrevocable election to present changes in fair value in OCI, provided the instrument is not held for trading. If the equity instrument is held for trading, changes in fair value are presented in profit or loss. For financial liabilities there are two classification categories: amortised cost and fair value through profit or loss. Where non-derivative financial liabilities are designated at fair value through profit or loss, the changes in the fair value due to changes in the liability’s own credit risk are recognised in OCI, unless such changes in fair value would create an accounting mismatch in profit or loss, in which case, all fair value movements are recognized in profit or loss. There is no subsequent recycling of the amounts in OCI to profit or loss. For financial liabilities held for trading (including derivative financial liabilities), all changes in fair value are presented in profit or loss. HKFRS 9 introduces a new model for the recognition of impairment losses — the expected credit losses (ECL) model, which constitutes a change from the incurred loss model in HKAS 39. HKFRS 9 contains a ‘three stage’ approach, which is based on the change in credit quality of financial assets since initial recognition.

Assets move through the three stages as credit quality changes and the stages dictate how an entity measures impairment losses and applies the effective interest rate method. The new rules mean that on initial recognition of a non-credit impaired financial asset carried at amortised cost a day-1 loss equal to the 12-month ECL is recognised in profit or loss. In the case of accounts receivables this day-1 loss will be equal to their lifetime ECL. Where there is a significant increase in credit risk, impairment is measured using lifetime ECL rather than 12-month ECL. HKFRS 9 applies to all hedging relationships, with the exception of portfolio fair value hedges of interest rate risk. The new guidance better aligns hedge accounting with the risk management activities of an entity and provides relief from the more “rule-based” approach of HKAS39. The Group is currently assessing the impact of adopting HKFRS 9 and, based on its preliminary assessment, the impact on the Group’s financial statements are not expected to be significant.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### (a) Basis of preparation (Continued)

#### (iv) New standards and amendments to standards that have been issued but not yet effective and not yet adopted by the Group (Continued)

##### *HKFRS 15 Revenue from Contracts with Customers*

HKFRS 15 replaces the previous revenue standards: HKAS 18 Revenue and HKAS 11 Construction Contracts, and the related Interpretations on revenue recognition. HKFRS 15 establishes a comprehensive framework for determining when to recognise revenue and how much revenue to recognise through a 5-step approach: (1) Identify the contract(s) with customer; (2) Identify separate performance obligations in a contract; (3) Determine the transaction price; (4) Allocate transaction price to performance obligations; and (5) Recognise revenue when performance obligation is satisfied. The core principle is that a company should recognise revenue to depict the transfer of promised goods or services to the customer in an amount that reflects the consideration to which the company expects to be entitled in exchange for those goods or services.

It moves away from a revenue recognition model based on an 'earnings processes to an 'asset-liability' approach based on transfer of control. HKFRS 15 provides specific guidance on capitalisation of contract cost and licence arrangements. It also includes a cohesive set of disclosure requirements about the nature, amount, timing and uncertainty of revenue and cash flows arising from the entity's contracts with customers.

One of the Group's principal operations is the development and sales of executive condominiums and condominiums in Singapore. Different laws and regulations in Singapore are applicable to such properties and the terms of the sale and purchase agreements for executive condominiums and condominiums are different. HKFRS 15 "Revenue from contracts with customers" takes a principle-based approach and inter alia, has a focus on whether the construction creates an asset with alternative use to the property developer, and whether the property developer is entitled to payment from the purchasers that compensate its performance completed to date. Whether revenue from pre-sale of properties should be recognised over time or at a point in time under HKFRS 15 depends on careful analysis of the specific contract terms and the applicable laws and regulations. The current accounting policy, as described in Note 2(aa) below, is that revenue from pre-sale of properties is recognised when the construction of relevant properties has been completed, the properties have been delivered to the purchasers and the collectability of related receivables is reasonably assured. Upon adoption of HKFRS 15 and after analysing the specific contract terms and the relevant laws and regulations in Singapore, the Group may recognise the revenue from pre-sale of certain properties over time. Under such circumstances, a portion of revenue and profit relating to the development and sales of such properties may be recognised earlier as compared to those recognised according to the current accounting policy, although the total revenue and profit to be recognised upon completion of the development and sales of such properties remain unchanged.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### (a) Basis of preparation (Continued)

#### (iv) New standards and amendments to standards that have been issued but not yet effective and not yet adopted by the Group (Continued)

##### *HKFRS 16 Leases*

HKFRS 16, "Leases" addresses the definition of a lease, recognition and measurement of leases and establishes principles for reporting useful information to users of financial statements about the leasing activities of both lessees and lessors. A key change arising from HKFRS 16 is that most operating leases will be accounted for on balance sheet for lessees. The standard replaces HKAS 17 "Leases", and related interpretations.

The Group is a lessee of various properties which are currently classified as operating leases. The Group's current accounting policy for such leases is set out in Note 2(m) under which operating lease payment is accounted for in the consolidated statements of comprehensive income when incurred and the Group's future operating lease commitments are not reflected in the consolidated statements of financial position but are disclosed in Note 38. As of 31 December 2017, the Group's total operating lease commitments amounted to HK\$102,090,000.

HKFRS 16 provides new provisions for the accounting treatment of leases and all non-current leases, including future operating lease commitments, must be recognised in the form of an asset (for the right of use) and a financial liability (for the payment obligation). Short-term leases of less than twelve months and leases of low-value assets are exempt from the reporting obligation. The new standard will therefore result in an increase in assets and financial liabilities in the consolidated balance sheets. Operating expenses under otherwise identical circumstances will decrease, and depreciation, amortisation and interest expense will increase. It is expected that certain portion of these lease commitments will be required to be recognised in the balance sheets as right of use assets and lease liabilities.

For the other amendments to standards presented, management is in the process of making an assessment of the likely impact of these changes but is not yet in a position to state whether any substantial changes to the Group's significant accounting policies and/or the presentation of its financial statements will result.

### (b) Consolidation and combination

Subsidiaries are all entities (including structured entities) over which the Group has control. The Group controls an entity when the Group is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. Subsidiaries are consolidated from the date on which control is transferred to the Group. They are deconsolidated from the date that control ceases.

#### (i) Business combinations

The Group applies the acquisition method to account for business combinations, other than entities under common control. The consideration transferred for the acquisition of a subsidiary is the fair values of the assets transferred, the liabilities incurred to the former owners of the acquiree and the equity interests issued by the Group. The consideration transferred includes the fair value of any asset or liability resulting from a contingent consideration arrangement. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### (b) Consolidation and combination (Continued)

#### (i) Business combinations (Continued)

The Group recognises any non-controlling interest in the acquiree on an acquisition-by-acquisition basis. Non-controlling interests in the acquiree that are present ownership interests and entitle their holders to a proportionate share of the entity's net assets in the event of liquidation are measured at either fair value or the present ownership interests' proportionate share in the recognised amounts of the acquiree's identifiable net assets. All other components of non-controlling interests are measured at their acquisition date fair value, unless another measurement basis is required by HKFRS.

Acquisition-related costs are expensed as incurred.

If the business combination is achieved in stages, the acquisition date carrying value of the acquirer's previously held equity interest in the acquiree is re-measured to fair value at the acquisition date; any gains or losses arising from such re-measurement are recognised in profit or loss.

Any contingent consideration to be transferred by the Group is recognised at fair value at the acquisition date. Subsequent changes to the fair value of the contingent consideration that is deemed to be an asset or liability is recognised in accordance with HKAS 39 either in profit or loss or as a change to other comprehensive income. Contingent consideration that is classified as equity is not remeasured, and its subsequent settlement is accounted for within equity.

The excess of the consideration transferred, the amount of any non-controlling interest in the acquiree and the acquisition-date fair value of any previous equity interest in the acquiree over the fair value of the identifiable net assets acquired is recorded as goodwill. If the total of consideration transferred, non-controlling interest recognised and previously held interest measured is less than the fair value of the net assets of the subsidiary acquired in the case of a bargain purchase, the difference is recognised directly in profit or loss.

Intra-group transactions, balances and unrealised gains on transactions between group companies are eliminated. Unrealised losses are also eliminated. When necessary, amounts reported by subsidiaries have been adjusted to conform with the Group's accounting policies.

#### (ii) Changes in ownership interests in subsidiaries without change of control

Transactions with non-controlling interests that do not result in a loss of control are accounted for as equity transactions — that is, as transactions with the owners of the subsidiary in their capacity as owners. The difference between fair value of any consideration paid and the relevant share acquired of the carrying amount of net assets of the subsidiary is recorded in equity. Gains or losses on disposal to non-controlling interests are also recorded in equity.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### (b) Consolidation and combination (Continued)

#### (iii) Disposal of subsidiaries

When the Group ceases to have control, any retained interest in the entity is re-measured to its fair value at the date when control is lost, with the change in carrying amount recognised in profit or loss. The fair value is the initial carrying amount for the purposes of subsequent accounting for the retained interest as an associate, joint venture or financial asset. In addition, any amounts previously recognised in other comprehensive income in respect of that entity are accounted for as if the Group had directly disposed of the related assets or liabilities. This may mean that amounts previously recognised in other comprehensive income are reclassified to profit or loss.

#### (iv) Put option exercisable by non-controlling shareholder of the subsidiaries

Where the Group enters into a contract that contains an obligation to acquire shares in a partially-owned subsidiary from the non-controlling interest, which is not part of a business combination, the Group initially recognises a financial liability at the present value of the redemption amount and the amount is reclassified from equity. The financial liability is subsequently measured at amortised costs using the effective interest method. Changes to the value of the financial liability are recognised in the profit or loss within finance costs.

### (c) Associated companies

Associated companies are entities over which the Group has significant influence, but not control, generally accompanied by a shareholding of between 20% and 50% of the voting rights. Investments in associated companies are accounted for using the equity method of accounting. Under the equity method, the investment is initially recognised at cost, and the carrying amount is increased or decreased to recognise the investor's share of the profit or loss of the investee after the date of acquisition. The Group's investments in associated companies include goodwill identified on acquisition. Upon the acquisition of the ownership interest in associated companies, any difference between the cost of the associated companies and the Group's share of the net fair value of the associated companies' identifiable assets and liabilities is accounted for as goodwill.

If the ownership interest in the associated companies is reduced but significant influence is retained, only a proportionate share of the amounts previously recognised in other comprehensive income is reclassified to profit or loss where appropriate.

The Group's share of post-acquisition profit or loss is recognised in profit or loss, and its share of post-acquisition movements in other comprehensive income is recognised in other comprehensive income with a corresponding adjustment to the carrying amount of the investment. When the Group's share of losses in the associated companies equals or exceeds its interest in the associated companies, including any other unsecured receivables, the Group does not recognise further losses, unless it has incurred legal or constructive obligations or made payments on behalf of the associated companies.

The Group determines at each reporting date whether there is any objective evidence that the investments in the associated companies are impaired. If this is the case, the Group calculates the amount of impairment as the difference between the recoverable amount of the associated companies and their carrying value and recognises the amount adjacent to "share of losses of associated companies" in profit or loss.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### (c) Associated companies (Continued)

Profits and losses resulting from upstream and downstream transactions between the Group and its associated companies are recognised in the consolidated financial statements only to the extent of unrelated investor's interests in the associated companies. Unrealised losses are eliminated unless the transaction provides evidence of an impairment of the asset transferred. Accounting policies of associated companies have been changed where necessary to ensure consistency with the policies adopted by the Group.

Gain or losses on dilution of equity interest in associated companies are recognised in profit or loss.

### (d) Joint arrangements

The Group has applied HKFRS 11 to all joint arrangements. Under HKFRS 11, investments in joint arrangements are classified as either joint operations or joint ventures depending on the contractual rights and obligations of each investor. The Group has assessed the nature of its joint arrangements and determined them to be joint ventures. Joint ventures are accounted for using the equity method.

Under the equity method of accounting, interests in joint ventures are initially recognised at cost and adjusted thereafter to recognise the Group's share of the post-acquisition profits or losses and movements in other comprehensive income. The Group's investments in joint ventures include goodwill identified on acquisition. Upon the acquisition of the ownership interest in a joint venture, any difference between the cost of the joint venture and the Group's share of the net fair value of the joint venture's identifiable assets and liabilities is accounted for as goodwill. When the Group's share of losses in a joint venture equals or exceeds its interests in the joint ventures, including any other unsecured receivables, the Group does not recognise further losses, unless it has incurred obligations or made payments on behalf of the joint ventures.

Unrealised gains on transactions between the Group and its joint ventures are eliminated to the extent of the Group's interest in the joint ventures. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred. Accounting policies of the joint ventures have been changed where necessary to ensure consistency with the policies adopted by the Group.

### (e) Separate financial statements

Investments in subsidiaries are accounted for at cost less impairment. Cost includes direct attributable costs of investment. The results of subsidiaries are accounted for by the Company on the basis of dividend received and receivable.

Impairment testing of the investments in subsidiaries is required upon receiving a dividend from these investments if the dividend exceeds the total comprehensive income of the subsidiary in the period the dividend is declared or if the carrying amount of the investment in the separate financial statements exceeds the carrying amount in the consolidated financial statements of the investee's net assets including goodwill.

### (f) Segment reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The chief operating decision-maker, who is responsible for allocating resources and assessing performance of the operating segments, has been identified as the executive directors that makes strategic decisions.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### (g) Foreign currency translation

#### (i) Functional and presentation currency

Items included in the financial statements of each of the group entities are measured using the currency of the primary economic environment in which the entity operates ("**functional currency**"). The consolidated financial statements are presented in Hong Kong dollars, which is functional currency of the Company and the presentation currency of the Group.

#### (ii) Transactions and balances

Transactions in a currency other than the functional currency ("**foreign currency**") are translated into functional currency using the exchange rates prevailing at the dates of the transactions or valuation where items are re-measured. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in profit or loss.

Foreign exchange gains and losses that relate to borrowings and cash and cash equivalents are presented within "finance income/(costs) — net". All other foreign exchange gains and losses impacting profit or loss are presented within "other (losses)/gains — net".

Translation differences on non-monetary financial assets and liabilities such as equities held at fair value through profit or loss are recognised in profit or loss as part of the fair value gain or loss. Translation differences on non-monetary financial assets, such as equities classified as available for sale, are included in other comprehensive income.

#### (iii) Group companies

The results and financial position of the group entities (none of which has the currency of a hyperinflationary economy) that have a functional currency different from the presentation currency are translated into the presentation currency as follows:

- (i) assets and liabilities for each statement of financial position presented are translated at the closing rate at the date of the statement of financial position;
- (ii) income and expenses for each statement of comprehensive income are translated at average exchange rates (unless this average is not a reasonable approximation of the cumulative effect of the rates prevailing on the transaction dates, in which case income and expenses are translated at the rate on the dates of the transactions); and
- (iii) all resulting currency translation differences are recognised in other comprehensive income.

Goodwill and fair value adjustments arising on the acquisition of a foreign entity are treated as assets and liabilities of the foreign entity and translated at the closing rate. Currency translation differences arising are recognised in other comprehensive income.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### (h) Property, plant and equipment

Property, plant and equipment are stated at historical cost less accumulated depreciation and impairment losses. Historical cost includes expenditure that is directly attributable to the acquisition of the items.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. The carrying amount of the replaced part is derecognised. All other repairs and maintenance costs are charged to profit or loss during the financial year in which they are incurred.

Depreciation is calculated using the straight-line method to allocate depreciable amounts over their estimated useful lives. The estimated useful lives are as follows:

Office equipment	3 to 5 years
Motor vehicles	3 to 5 years
Plant and machinery	3 to 10 years
Furniture and fixtures	5 years
Leasehold improvements	3 years
Leasehold land and buildings	Lower of 60 years and lease terms

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting period.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Gains and losses on disposal are determined by comparing the proceeds with the carrying amount and are recognised within "other (losses)/gains — net" in profit or loss.

### (i) Investment properties under development

Investment properties are defined as properties held to earn rentals or capital appreciation or both. Properties under development for future use as investment properties are classified as investment properties under development. The Group has applied the cost model to its investment properties under development. The investment properties under development are initially recognised at cost and subsequently carried at cost less accumulated depreciation and accumulated impairment losses. The cost of investment properties under development comprises its purchase price and any directly attributable expenditure. Once the construction is completed, depreciation is calculated using a straight-line method to allocate the depreciable amounts over the estimated useful lives of 50 years, or remaining lease term, whichever is shorter. The residual values and useful lives of investment properties are reviewed, and adjusted as appropriate, at the end of each reporting period. The effects of any revision are included in profit or loss when the changes arise. Any gain or loss arising from derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in profit or loss in the year in which the item is derecognised.



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### (j) Goodwill

Goodwill arises on the acquisition of subsidiaries represents the excess of the consideration transferred, the amount of any non-controlling interest in the acquiree and the acquisition-date fair value of any previous equity interest in the acquiree over the fair value of the identified net assets acquired.

For the purpose of impairment testing, goodwill acquired in a business combination is allocated to each of the cash-generating units ("CGUs"), or groups of CGUs, that is expected to benefit from the synergies of the combination. Each unit or group of units to which the goodwill is allocated represents the lowest level within the entity at which the goodwill is monitored for internal management purposes. Goodwill is monitored at the operating segment level.

Goodwill impairment reviews are undertaken annually or more frequently if events or changes in circumstances indicate a potential impairment. The carrying value of goodwill is compared to the recoverable amount, which is the higher of value in use and the fair value less costs of disposal. Any impairment is recognised immediately as an expense and is not subsequently reversed.

### (k) Intangible assets

#### (i) Unfinished construction contracts and construction license

Unfinished construction contracts and construction license acquired in business combination are recognised at fair value at the acquisition date. The unfinished construction contracts have a finite useful life and are carried at cost less accumulated amortisation. Amortisation of unfinished construction contract is calculated based on the estimated realisation of the unfinished sales contracts. Costs of construction license are amortised to profit or loss using the straight-line method over their estimated useful lives of five to ten years.

#### (ii) Computer software licenses

Computer software licenses are initially capitalised at cost which includes the purchase price (net of any discounts and rebates) and other directly attributable cost of preparing the asset for its intended use. Costs associated with maintaining the computer software are recognised as an expense as incurred.

Computer software licenses are subsequently carried at cost less accumulated amortisation and accumulated impairment losses. These costs are amortised to profit or loss using the straight-line method over their estimated useful lives of three to five years.

#### (iii) Club membership

Club membership are initially recognised at cost and are subsequently carried at cost less accumulated amortisation and accumulated impairment losses. These costs are amortised to profit or loss using the straight-line method over 10 years.

The amortisation period and amortisation method of the intangible assets are reviewed at least at each statement of financial position date. The effects of any revision are recognised in profit or loss when the changes arise.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### (l) Impairment of non-financial assets

Non-financial assets that have indefinite useful life are not subject to amortisation and are tested annually for impairment. Non-financial assets that are subject to amortisation are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, non-financial assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units). Non-financial assets other than goodwill that suffered an impairment are reviewed for possible reversal of the impairment at each reporting date.

### (m) Leases and hire purchase contracts

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee. All other leases are classified as operating leases.

#### (i) The Group as lessee

The Group leases motor vehicles and certain plant and machinery under finance leases and office under operating leases from non-related parties.

Assets held under hire purchase contracts are recognised as assets of the Group at their fair values at the inception of the lease or, if lower, at the present value of the minimum lease payments. The corresponding liability to the lessor is included in the consolidated statement of financial position as an obligation under finance lease. Lease payments are apportioned between finance charges and reduction of the lease obligation so as to achieve a constant rate of interest on the remaining balance of the liability. Finance charges are charged directly to profit or loss, unless they are directly attributable to the acquisition, construction or production of qualifying assets, in which case they are capitalised in accordance with the policy below.

When a sale and leaseback results in a finance lease, any gain on sale is deferred and recognised as an income over the lease term. Any loss on sale is immediately recognised as an impairment loss when the sale occurs.

Rentals payable under operating leases are charged to profit or loss on a straight-line basis over the term of the relevant lease. Benefits received and receivables as an incentive to enter into an operating lease are recognised as a reduction of rental expense over the lease term on a straight-line basis.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### (m) Leases and hire purchase contracts (Continued)

#### (ii) The Group as lessor

The Group leases equipment under operating leases to related and third parties.

Leases of equipment where the Group retains substantially all risks and rewards incidental to ownership are classified as operating leases. Rental income from operating leases (net of any incentives given to the lessees) is recognised in profit or loss on a straight-line basis over the lease term.

Initial direct costs incurred by the Group in negotiating and arranging operating leases are added to the carrying amount of the leased assets and recognised as an expense in profit or loss over the lease term on the same basis as the lease income.

Contingent rents are recognised as income in profit or loss when earned.

### (n) Construction contracts in progress and trade and other receivables

#### (i) Construction contracts in progress

A construction contract is defined in HKAS 11 as a contract specifically negotiated for the construction of an asset or a combination of assets that are closely interrelated or interdependent in terms of their design, technology and functions or their ultimate purpose or use.

When the outcome of a construction contract can be estimated reliably and it is probable that the contract will be profitable, contract revenue is recognised over the period of the contract by reference to the stage of completion. Contract costs are recognised as expenses by reference to the stage of completion of the contract activity at the end of the reporting period. When it is probable that total contract costs will exceed total contract revenue, the expected loss is recognised as an expense immediately.

When the outcome of a construction contract cannot be estimated reliably, contract revenue is recognised only to the extent of contract costs incurred that are likely to be recoverable.

Variations in contract work, claims and incentive payments are included in contract revenue to the extent that may have been agreed with the customer and are capable of being reliably measured.

The Group uses the "percentage of completion method" to determine the appropriate amount to recognise in a given period. The stage of completion of a contract is established by reference to the construction works certified by independent surveyors.

The Group presents as an asset the gross amount due from customers for contract work for all contracts in progress for which costs incurred plus recognised profits (less recognised losses) exceed progress billings. Progress billings not yet paid by customers and retention are included within "trade and other receivables".

The Group presents as a liability the gross amount due to customers for contract work for all contracts in progress for which progress billings exceed costs incurred plus recognised profits (less recognised losses).

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### (n) Construction contracts in progress and trade and other receivables (Continued)

#### (ii) Trade and other receivables

Trade receivables are amounts due from customers for merchandise sold or services performed in the ordinary course of business. If collection of trade and other receivables is expected in one year or less (or in the normal operating cycle of the business if longer), they are classified as current assets. If not, they are presented as non-current assets.

Trade and other receivables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method, less allowance for impairment.

### (o) Development properties for sale

Development properties refer to properties developed for sale.

Development properties that are unsold are carried at the lower of cost and net realisable value. Net realisable value is the estimated selling price in the ordinary course of business less cost to complete the development and selling expenses.

Development cost of property comprises cost of leasehold land, construction costs, depreciation of machinery and equipment, borrowing costs capitalised for qualifying assets and professional fees incurred during the development period.

Sales of development properties in respect of sale and purchase agreements entered into prior to completion of construction are recognised when the development properties are delivered to the buyers, upon such time as the issuance of Temporary Occupation Permit ("TOP") by the Building and Construction Authority of Singapore.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### (p) Financial assets

#### (a) Classification

The Group classifies its financial assets in the following categories: financial assets at fair value through profit or loss, loans and receivables and available-for-sale. The classification depends on the purposes for which the assets were acquired. Management determines the classification of its financial assets at initial recognition.

##### (i) *Loans and receivables*

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They are presented as current assets, except for those expected to be realised later than 12 months after the reporting date which are presented as non-current assets. Loans and receivables are presented as “trade and other receivables” and “cash and bank balances” in the consolidated statement of financial position.

##### (ii) *Available-for-sale financial assets*

Available-for-sale financial assets are non-derivatives that are either designated in this category or not classified in any of the other categories. They are presented as non-current assets unless the investment matures or management intends to dispose of the assets within 12 months after the reporting date.

##### (iii) *Financial assets at fair value through profit or loss*

The Group classifies financial assets at fair value through profit or loss if they are acquired principally for the purpose of selling in the short term, ie are held for trading. They are presented as current assets if they are expected to be sold within 12 months after the end of the reporting period; otherwise they are presented as non-current assets.

A financial asset other than a financial asset held for trading may be designated as at financial assets at fair value through profit or loss upon initial recognition if:

- such designation eliminates or significantly reduces a measurement or recognition inconsistency that would otherwise arise; or
- the financial asset forms part of a group of financial assets or financial liabilities or both, which is managed and its performance is evaluated on a fair value basis, in accordance with the Group’s documented risk management or investment strategy, and information about the grouping is provided internally on that basis; or
- it forms part of a contract containing one or more embedded derivatives, and HKAS 39 “Financial instruments: Recognition and measurement” permits the entire combined contract (asset or liability) to be designated as financial assets at fair value through profit or loss.

#### (b) Recognition and measurement

Regular way purchases and sales of financial assets are recognised on trade date — the date on which the Group commits to purchase or sell the asset. Investments are initially recognised at fair value plus transaction costs.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### (p) Financial assets (Continued)

#### (b) Recognition and measurement (Continued)

Financial assets are derecognised when the rights to receive cash flows from the financial assets have expired or have been transferred and the Group has transferred substantially all risks and rewards of ownership. Available-for-sale financial assets are subsequently carried at fair value. Investments in equity instruments that do not have a quoted market price in an active market and whose fair value cannot be reliably measured shall be measured at cost. Loans and receivables are subsequently carried at amortised cost using the effective interest method.

Changes in the fair value of monetary and non-monetary securities classified as available-for-sale are recognised in other comprehensive income.

When securities classified as available-for-sale are sold or impaired, the accumulated fair value adjustments recognised in equity are included in profit or loss.

Interest on available-for-sale securities calculated using the effective interest method is recognised in profit or loss as part of other income. Dividends on available-for-sale equity instruments are recognised in profit or loss as part of other income when the Group's right to receive payments is established.

#### (c) Impairment

##### (i) Assets carried at amortised cost

The Group assesses at the end of each reporting period whether there is objective evidence that a financial asset or group of financial assets is impaired. A financial asset or a group of financial asset is impaired and impairment losses are incurred only if there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (a "loss event") and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated.

Evidence of impairment may include indications that the debtors or a group of debtors is experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganisation, and where observable data indicate that there is a measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

For loans and receivables category, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate. The carrying amount of the asset is reduced and the amount of the loss is recognised in profit or loss.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised (such as an improvement in the debtor's credit rating), the reversal of the previously recognised impairment loss is recognised in profit or loss.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### (p) Financial assets (Continued)

#### (c) Impairment (Continued)

(ii) *Assets classified as available-for-sale*

The Group assesses at the end of each reporting period whether there is objective evidence that a financial asset or a group of financial assets is impaired.

For equity investments, a significant or prolonged decline in the fair value of the security below its cost is also evidence that the assets are impaired. If any such evidence exists the cumulative loss — measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognised in profit or loss — is removed from equity and recognised in profit or loss. Impairment losses recognised in profit or loss on equity instruments are not reversed through profit or loss.

#### (d) Offsetting financial instruments

Financial assets and liabilities are offset and the net amount is reported in the consolidated statement of financial position when there is a legally enforceable right to offset the recognised amounts and there is an intention to settle on a net basis or realise the asset and settle the liability simultaneously. The legally enforceable right must not be contingent on future events and must be enforceable in the normal course of business and in the event of default, insolvency or bankruptcy of the company or the counterparty.

### (q) Derivative financial instruments

Derivatives are initially recognised at fair value on the date a derivative contract is entered into and are subsequently remeasured at their fair value. Changes in fair value of the derivative financial instruments which do not qualify for hedge account as at end of reporting period are recognised immediately in profit or loss.

### (r) Cash and cash equivalents

In the consolidated statements of cash flows, cash and cash equivalents include cash on hand, deposits with financial institutions which are subject to an insignificant risk of change in value, and bank overdrafts. Bank overdrafts are presented as current borrowings in the consolidated statement of financial position. For cash subject to restriction, assessment is made on the economic substance of the restriction and whether they meet the definition of cash and cash equivalents.

### (s) Share capital

Ordinary shares are classified as equity. Non-redeemable convertible preference shares for which distribution of dividend is at the discretion of the Company are classified as equity. Incremental costs directly attributable to the issuance of new ordinary shares, preference shares or options are shown in equity as a deduction, net of tax, from the proceeds.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### (t) Trade and other payables

Trade payables are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Trade and other payables are classified as current liabilities if payment is due within one year or less (or in the normal operating cycle of the business, if longer). If not, they are presented as non-current liabilities.

Trade and other payables are initially recognised at fair value, and subsequently carried at amortised cost using the effective interest method.

### (u) Borrowings

Borrowings are recognised initially at fair value, net of transaction costs incurred. Borrowings are subsequently carried at amortised cost; any difference between the proceeds (net of transaction costs) and the redemption value is recognised in the profit or loss over the period of the borrowings using the effective interest method.

Borrowings are classified as current liabilities unless the Group has an unconditional right to defer settlement of the liability for at least 12 months after the end of the reporting period.

### (v) Borrowing costs

General and specific borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale.

Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs eligible for capitalisation.

All other borrowings costs are recognised in profit or loss in the period which they are incurred.

### (w) Current and deferred income tax

The tax expense for the period comprises current and deferred tax. Tax is recognised in profit or loss, except to the extent that it relates to items recognised in other comprehensive income or directly in equity. In this case the tax is also recognised in other comprehensive income or directly in equity, respectively.

#### (i) Current income tax

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the end of each reporting period in the countries where the Group operates and generates taxable income. Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation. It establishes provisions where appropriate on the basis of amounts expected to be paid to the tax authorities. The Group accounts for investment tax credits (for example, productivity and innovative credit) similar to accounting for other tax credit.



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### (w) Current and deferred income tax (Continued)

#### (ii) Deferred income tax

##### *Inside basis differences*

Deferred income tax is recognised, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the consolidated financial statements. However, the deferred income tax is not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit or loss. Deferred income tax is determined using tax rates (and laws) that have been enacted or substantively enacted by the end of each reporting period and are expected to apply when the related deferred income tax asset is realised or the deferred taxation liability is settled.

Deferred income tax assets are recognised to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilised.

##### *Outside basis differences*

Deferred income tax liabilities are provided on taxable temporary differences arising from investments in subsidiaries and associated companies, except for deferred income tax liability where the timing of the reversal of the temporary difference is controlled by the Group and it is probable that the temporary difference will not reverse in the foreseeable future. Generally the Group is unable to control the reversal of the temporary difference for associated companies. Only where there is an agreement in place that gives the Group the ability to control the reversal of the temporary difference in the foreseeable future, deferred tax liability in relation to taxable temporary differences arising from the associated companies' undistributed profits (if any) is not recognised.

Deferred income tax assets are recognised on deductible temporary differences arising from investments in subsidiaries and associated companies only to the extent that it is probable the temporary difference will reverse in the future and there is sufficient taxable profit available against which the temporary difference can be utilised.

#### (iii) Offsetting

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the deferred income tax assets and liabilities relate to income taxes levied by the same taxation authority on either the taxable entity or different taxable entities where there is an intention to settle the balances on a net basis.

### (x) Employee compensation

#### (i) Employee leave entitlements

Employee entitlements to annual leave are recognised when they accrue to employees. A provision is made for the estimated liability for annual leave as a result of services rendered by employees up to the end of the reporting period.

Employee entitlements to sick leave and maternity leave are not recognised until the time of leave.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### (x) Employee compensation (Continued)

#### (ii) Retirement benefits

The Group operates defined contribution plans and pays contributions to publicly or privately administered pension insurance plans on a mandatory, contractual or voluntary basis. The Group has no further payment obligations once the contributions have been paid. The contributions are recognised as employee benefit expenses when they are due. Prepaid contributions are recognised as an asset to the extent that a cash refund or a reduction in the future payments is available.

#### (iii) Termination benefits

Termination benefits are payable when employment is terminated by the Group before the normal retirement date, or whenever an employee accepts voluntary redundancy in exchange for these benefits. The Group recognises termination benefits at the earlier of the following dates: (a) when the Group can no longer withdraw the offer of those benefits; and (b) when the entity recognises costs for a restructuring that is within the scope of HKAS 37 and involves the payment of termination benefits. In the case of an offer made to encourage voluntary redundancy, the termination benefits are measured based on the number of employees expected to accept the offer. Benefits falling due more than 12 months after the end of the reporting period are discounted to their present value.

#### (iv) Bonus plans

The Group recognises a liability and an expense for bonuses when the Group has a contractual or constructive obligation as a result of services rendered by employees and a reliable estimate of such obligation can be made.

### (y) Provisions

Provisions are recognised when: the Group has a present legal or constructive obligation as a result of past events; it is probable that an outflow of resources will be required to settle the obligation; and the amounts have been reliably estimated. Provisions are not recognised for future operating losses.

Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. A provision is recognised even if the likelihood of an outflow with respect to any one item included in the same class of obligations may be small.

Provisions are measured at the present value of the expenditure expected to be required to settle the obligation using a pre-tax discount rate that reflects the current market assessment of the time value of money and the risks specific to the obligation. The increase in the provision due to the passage of time is recognised in profit or loss as finance costs.

### (z) Contingent liabilities and contingent assets

A contingent liability is a possible obligation that arises from past events and whose existence will only be confirmed by the occurrence or non-occurrence of one or more uncertain future events not wholly within the control of the Group. It can also be a present obligation arising from past events that is not recognised because it is not probable that outflow of economic resource will be required or the amount of obligation cannot be measured reliably.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### (z) Contingent liabilities and contingent assets (Continued)

A contingent liability is not recognised but is disclosed in the note to the financial statements. When a change in the probability of an outflow occurs so that outflow is probable, it will then be recognised as a provision.

A contingent asset is a possible asset that arises from past events and whose existence will be confirmed only by the occurrence or non-occurrence of one or more uncertain events not wholly within the control of the Group.

Contingent assets are not recognised but are disclosed in the notes to the financial statements when an inflow of economic benefits is probable. When inflow is virtually certain, an asset is recognised.

### Financial guarantee

A financial guarantee (a kind of insurance contract) is a contract that requires the issuer to make specified payments to reimburse the holder for a loss it incurs because a specified debtor fails to make payments when due in accordance with the original or modified terms of a debt instrument. The Group does not recognise liabilities for financial guarantees at inception, but perform a liability adequacy test at each reporting date by comparing its carrying amount of the net liability regarding the financial guarantee with its present legal or constructive obligation amount. If the carrying amount of the net liability is less than its present legal or constructive obligation amount, the entire difference is recognised as an expense immediately.

### (aa) Revenue and income recognition

Revenue is measured at the fair value of the consideration received or receivables for the sale of services and goods in the ordinary course of the Group's activities. The Group recognises revenue when the amount of revenue can be reliably measured; when it is probable that future economic benefits will flow to the entity; and when specific criteria have been met for each of the Group's activities, as described below. Revenue is shown after eliminating sales within the Group.

#### (i) Construction contracts income

Contract costs are recognised when incurred. When the outcome of a construction contract cannot be estimated reliably, contract revenue is recognised only to the extent of contract costs incurred that are likely to be recoverable. When the outcome of a construction contract can be estimated reliably and it is probable that the contract will be profitable, contract revenue is recognised over the period of the contract. When it is probable that total contract costs will exceed total contract revenue, the expected loss is recognised as an expense immediately.

Variations in contract work, claims and incentive payments are included in contract revenue to the extent that they have been agreed with the customer and are capable of being reliably measured.

Revenue from contract work is recognised based on the stage of completion of the contracts, provided that the stage of contract completion and the gross billing value of contracting work can be measured reliably. The stage of completion of a contract is established by reference to the construction works certified by independent surveyors.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### (aa) Revenue and income recognition (Continued)

#### (ii) Sale of development properties

Revenue from sales of development properties is recognised when the risks and rewards of properties are transferred to the purchasers, which is when the construction of relevant properties has been completed and the properties have been delivered to the purchasers and collectability of related receivables is reasonably assured. Deposits and instalments received on properties sold prior to the date of revenue recognition are included in the consolidated statement of financial position as advanced proceeds received from customers under trade and other payables.

#### (iii) Income from loaning labour to other contractors

Revenue from loaning labour to other constructors is recognised when the labour services are rendered.

#### (iv) Rental of equipment

Operating lease rental income is recognised on a straight-line basis over the term of the lease.

#### (v) Interest income

Interest income is recognised on a time proportion basis using the effective interest method.

#### (vi) Dividend income

Dividend income is recognised when the right to receive payment is established.

### (ab) Share-based payment

#### (i) Equity-settled share-based payment transactions

The Group operates certain equity-settled, share-based compensation plans, under which the entity receives services from employees as consideration for equity instruments (options) of the Group. The fair value of the employee services received in exchange for the grant of the options is recognised as an expense. The total amount to be expensed is determined by reference to the fair value of the options granted:

- including any market performance conditions (for example, an entity's share price);
- excluding the impact of any service and non-market performance vesting conditions (for example, profitability, sales growth targets and remaining an employee of the entity over a specified time period); and
- including the impact of any non-vesting conditions (for example, the requirement for employees to save or holding shares for a specified period of time).

At the end of each reporting period, the Group revises its estimates of the number of options that are expected to vest based on the non-market performance and service conditions. It recognises the impact of the revision to original estimates, if any, in profit or loss, with a corresponding adjustment to equity.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### (ab) Share-based payment (Continued)

#### (i) Equity-settled share-based payment transactions (Continued)

In addition, in some circumstances employees may provide services in advance of the grant date and therefore the grant date fair value is estimated for the purposes of recognising the expense during the period between service commencement period and grant date. When the options are exercised, the Company issues new shares. The proceeds received net of any directly attributable transaction costs are credited to share capital (and share premium).

If the terms of an equity-settled award are modified, at a minimum an expense is recognised as if the terms had not been modified. An additional expense is recognised for any modification that increases the total fair value of the share-based payment arrangement, or is otherwise beneficial to the employee, as measured at the date of modification.

If an equity-settled award is cancelled, it is treated as if it had vested on the date of cancellation, and any expense not yet recognised for the award is recognised immediately. However, if a new award is substituted for the cancelled award, and designated as a replacement award on the date that it is granted, the cancelled and new award are treated as if they were a modification of the original award, as described in the previous paragraph.

#### (ii) Share-based payment transactions among group entities

The grant by the Company of options over its equity instruments to the employees of subsidiary undertakings in the Group is treated as a capital contribution. The fair value of employee services received, measured by reference to the grant date fair value, is recognised over the vesting period as an increase to investment in subsidiary undertakings, with a corresponding credit to equity in the parent entity accounts.

### (ac) Dividends distribution

Dividends distribution to the shareholders is recognised as a liability in the Group's and the Company's financial statements in the period in which the dividends are declared by the directors in case of interim dividends or approved by the Company's shareholders in case of final dividends.

### (ad) Sales commission

Sales commission paid to third parties for securing pre-sales contracts is charged to profit or loss upon the recognition of sales of development properties. Prior to that, the amount paid is recognised as an asset in the consolidated financial statements.

### (ae) Government grants

Grants from the government are recognised at their fair value where there is a reasonable assurance that the grant will be received and the group will comply with all attached conditions.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 3 FINANCIAL RISK MANAGEMENT

### Financial risk factors

The Group's activities expose it to market risk (including currency risk, interest rate risk and price risk), credit risk and liquidity risk. The Group's overall risk management strategy seeks to minimise any adverse effects from the unpredictability of financial markets on the Group's financial performance.

The Board of Directors is responsible for setting the objectives and underlying principles of financial risk management for the Group. The finance personnel measures actual exposures against the limits set and prepares regular reports for the review of the management team and the Board of Directors. The information presented below is based on information received by the management team.

#### (a) Market risk

##### (i) Currency risk

The Group operates in Asia with dominant operation in Hong Kong and Singapore.

Currency risk arises within entities in the Group when transactions are denominated in currencies other than their respective functional currencies.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 3 FINANCIAL RISK MANAGEMENT (CONTINUED)

### Financial risk factors (Continued)

#### (a) Market risk (Continued)

##### (i) Currency risk (Continued)

The Group's currency exposure based on the information provided to key management is as follows:

	Hong Kong dollars HK\$'000	Singapore dollars HK\$'000	Renminbi HK\$'000	United States dollars HK\$'000	Indonesian Rupiah HK\$'000	Macau Pataca HK\$'000	Vietnamese Dong HK\$'000	Others HK\$'000	Total HK\$'000
<i>At 31 December 2017</i>									
<b>Non-derivative financial assets</b>									
Available-for-sale financial assets	-	28,489	-	-	-	-	-	-	28,489
Cash and cash equivalents	375,668	2,543,289	1,932	220,209	2,912	10,639	13,485	50	3,168,184
Pledged bank deposits	-	48,256	179,689	19,944	-	-	-	-	247,889
Financial assets at fair value through profit or loss	-	-	-	230,696	-	-	-	-	230,696
Trade and other receivables excluding non-financial assets	519,863	2,059,090	3,945	40,448	2,725	34,370	2,172	-	2,662,613
	895,531	4,679,124	185,566	511,297	5,637	45,009	15,657	50	6,337,871
<b>Non-derivative financial liabilities</b>									
Trade and other payables excluding non-financial liabilities	346,368	1,893,305	1,231	71,646	2,183	16,514	3,221	-	2,334,468
Borrowings	191,524	3,807,065	179,624	827,072	-	-	-	-	5,005,285
	537,892	5,700,370	180,855	898,718	2,183	16,514	3,221	-	7,339,753
<b>Net non-derivative financial assets/(liabilities)</b>	357,639	(1,021,246)	4,711	(387,421)	3,454	28,495	12,436	50	(1,001,882)
<b>Currency exposure of non-derivative financial (liabilities)/assets net of those denominated in the functional currencies of the respective group entities</b>	(160,779)	(7,605)	4,711	(387,421)	3,454	11	-	50	(547,579)

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 3 FINANCIAL RISK MANAGEMENT (CONTINUED)

### Financial risk factors (Continued)

#### (a) Market risk (Continued)

##### (i) Currency risk (Continued)

	Hong Kong dollars HK\$'000	Singapore dollars HK\$'000	Renminbi HK\$'000	United States dollars HK\$'000	Indonesian Rupiah HK\$'000	Macau Pataca HK\$'000	Others HK\$'000	Total HK\$'000
<i>At 31 December 2016</i>								
<b>Non-derivative financial assets</b>								
Available-for-sale financial assets	-	92,329	-	-	-	-	-	92,329
Cash and cash equivalents	570,001	1,007,895	580	200,169	1,203	12,755	36	1,792,639
Pledged bank deposits	-	-	165,600	58,096	-	-	-	223,696
Trade and other receivables excluding non-financial assets	335,881	1,385,687	567	40,121	2,481	8,160	-	1,772,897
	905,882	2,485,911	166,747	298,386	3,684	20,915	36	3,881,561
<b>Non-derivative financial liabilities</b>								
Trade and other payables excluding non- financial liabilities	413,471	1,598,125	1,734	212,325	3,847	1,179	-	2,230,681
Borrowings	55,755	5,700,545	167,141	783,607	-	-	-	6,707,048
	469,226	7,298,670	168,875	995,932	3,847	1,179	-	8,937,729
<b>Net non-derivative financial assets/ (liabilities)</b>	436,656	(4,812,759)	(2,128)	(697,546)	(163)	19,736	36	(5,056,168)
<b>Currency exposure of non-derivative financial (liabilities)/assets net of those denominated in the functional currencies of the respective group entities</b>	-	-	(2,128)	(697,546)	(163)	19,736	36	(680,065)



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 3 FINANCIAL RISK MANAGEMENT (CONTINUED)

### Financial risk factors (Continued)

#### (a) Market risk (Continued)

##### (i) Currency risk (Continued)

If each of Hong Kong dollars (“HK\$”) and United States dollars (“US\$”) fluctuate against Singapore dollars (“SGD”) by 5% respectively, with all other variables including tax rate being held constant, the effects on profit after income tax will be as follows:

	<b>(Decrease)/increase in profit after income tax</b>	
	<b>2017 HK\$'000</b>	2016 HK\$'000
HK\$ against SGD (Note)		
— Strengthened	<b>(6,672)</b>	–
— Weakened	<b>6,672</b>	–
US\$ against SGD		
— Strengthened	<b>(16,078)</b>	(28,948)
— Weakened	<b>16,078</b>	28,948

Note:

As at 31 December 2017, the Group has certain foreign currency forward contracts in respect of SGD against HK\$ with total notional principal amount of HK\$173,800,000. If HK\$ fluctuates against SGD by 5%, these contracts would reduce the effect on profit after income tax by HK\$7,213,000.

##### (ii) Price risk

The Group has insignificant exposure to equity price risk.

##### (iii) Interest rate risk

Other than bank balances which are carried at variable interest rates, the Group has no other significant interest-bearing assets. Management does not anticipate significant impact to interest-bearing assets resulted from the changes in interest rates, because the interest rates of bank balances are not expected to change significantly.

The Group’s interest rate risk arises from borrowings. Borrowings carried at variable rates expose the Group to cash flow interest rate risk which is partially offset by cash held at variable rates. The Group has not hedged its cash flow interest rate risk.

As at 31 December 2017, the Group’s borrowings at variable rates are denominated mainly in HK\$, US\$ and SGD. If the interest rates had increased/decreased by 50 basis points with all other variables including tax rate being held constant, profit after income tax would have been HK\$6,993,000 (2016: HK\$1,161,000) lower/higher by as a result of higher/lower interest expense on these borrowings.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 3 FINANCIAL RISK MANAGEMENT (CONTINUED)

### Financial risk factors (Continued)

#### (b) Credit risk

The Group adopts the policy of dealing only with customers of appropriate credit history, and obtaining sufficient security where appropriate to mitigate credit risk. For other financial assets, the Group adopts the policy of dealing with financial institutions and other counterparties with high credit ratings.

Credit exposure to an individual customer is restricted by the credit limit approved by the credit controller. Customers' payment profile and credit exposure are continuously monitored by the credit controller and reported to the management and Board of Directors.

The Group's trade receivables other than those of the property development segment include two (2016: two) debtors that individually represented 23%–35% (2016: 16%–32%) of such total trade receivables as at 31 December 2017.

The maximum exposure to credit risk for each class of financial assets is the carrying amount of that class of financial instruments presented in the consolidated statement of financial position. The Group's major classes of financial assets are bank deposits and trade and other receivables.

The Group's bank deposits are mainly deposits placed with banks which have high credit-ratings as determined by international credit-rating agencies.

Trade and other receivables that are neither past due nor impaired are substantially receivables from customers with a good collection track records with the Group or receivables from fellow subsidiaries and related parties.

#### (c) Liquidity risk

The Group's policy is to regularly monitor current and expected liquidity requirements and its compliance with debt covenants, to ensure that it maintains sufficient reserves of cash and adequate committed lines of funding from banks and other financial institutions to meet their liquidity requirements in the shorter and longer term. Management believes there is no significant liquidity risk as the Group has sufficient committed facilities to fund their operations.

The following table details the remaining contractual maturities at the year end date of the Group's financial liabilities, which are based on contractual undiscounted cash flows (including interest payments computed using contractual rates or, if floating, based on rates current at the year end date) and the earliest date the Group may be required to pay:

	On demand HK\$'000	Within one year HK\$'000	Between one and two years HK\$'000	Between two and five years HK\$'000	Over five years HK\$'000	Total HK\$'000
<b>At 31 December 2017</b>						
Trade and other payables excluding non-financial liabilities	-	2,321,190	-	13,278	-	2,334,468
Borrowings	370,568	2,882,343	528,479	1,697,799	10,905	5,490,094
	370,568	5,203,533	528,479	1,711,077	10,905	7,824,562

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 3 FINANCIAL RISK MANAGEMENT (CONTINUED)

### Financial risk factors (Continued)

#### (c) Liquidity risk (Continued)

	On demand HK\$'000	Within one year HK\$'000	Between one and two years HK\$'000	Between two and five years HK\$'000	Over five years HK\$'000	Total HK\$'000
<b>At 31 December 2016</b>						
Trade and other payables excluding non-financial liabilities	–	2,218,978	–	11,703	–	2,230,681
Borrowings	313,761	3,388,371	611,716	2,735,953	5,907	7,055,708
	313,761	5,607,349	611,716	2,747,656	5,907	9,286,389

#### (d) Capital risk

The Group's primary objectives when managing capital are to safeguard the Group's ability to continue as a going concern, so that it can continue to provide returns for shareholders, to support the Group's stability and growth; to earn a margin commensurate with the level of business and market risks in the Group's operation and to maintain an optimal capital structure to reduce the cost of capital.

In order to maintain or adjust the capital structure, the Group may adjust the amount of dividends paid to shareholders, return capital to shareholders, issue new shares or sell assets to reduce debt.

The Board of Directors monitors the Group's capital based on net debt and total equity. Net debt is calculated as borrowings less cash and cash equivalents and pledged bank deposits. Total capital is calculated as total equity plus net debt. The Group monitors capital on the basis of the net debt to total capital ratio. This ratio is calculated as the net debt as at each year end divided by the total capital as at each year end.

The gearing ratios at the year end dates are as follows:

	2017 HK\$'000	2016 HK\$'000
Net debt	1,589,212	4,690,713
Total equity	3,493,533	3,062,073
Total capital	5,082,745	7,752,786
Net debt to total capital ratio	31%	61%

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 3 FINANCIAL RISK MANAGEMENT (CONTINUED)

### Financial risk factors (Continued)

#### (e) Fair value measurements

The table below analyses the Group's financial instruments carried at fair value as at 31 December 2017 by level of the inputs to valuation techniques used to measure fair value. Such inputs are categorised into three levels within a fair value hierarchy as follows:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities (level 1).
- Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices) (level 2).
- Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs) (level 3).

(i) The following table shows an analysis of financial instruments carried at fair value by level of fair value hierarchy.

	Level 1 HK\$'000	Level 2 HK\$'000	Level 3 HK\$'000	Total HK\$'000
<b>31 December 2017</b>				
<b>Assets</b>				
Available-for-sale financial assets	–	–	28,489	28,489
Financial assets at fair value through profit or loss	–	–	230,696	230,696
<b>Liabilities</b>				
Derivative financial instruments:				
— Foreign exchange forward contracts	–	8,513	–	8,513
	Level 1 HK\$'000	Level 2 HK\$'000	Level 3 HK\$'000	Total HK\$'000
<b>31 December 2016</b>				
<b>Assets</b>				
Available-for-sale financial assets	–	–	92,329	92,329
Derivative financial instruments:				
— Foreign exchange forward contracts	–	20,343	–	20,343
— Cross currency swap contracts	–	12,600	–	12,600

The fair values of derivative financial instruments that are not traded in an active market are determined by using valuation techniques. These valuation techniques maximise the use of observable market data where it is available and rely as little as possible on entity specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in Level 2. The fair value of forward foreign exchange contracts is determined using forward exchange rates at the balance sheet date, with the resulting value discounted back to present value.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 3 FINANCIAL RISK MANAGEMENT (CONTINUED)

### Financial risk factors (Continued)

#### (e) Fair value measurements (Continued)

(i) (Continued)

The investments in unquoted available-for-sale financial assets held by the Group as at 31 December 2017 are equity investments in property development companies that are not traded in an active market. The fair value of these investments is determined by using a dividend discount model for which the assumptions are based on the estimated future dividend plans of the underlying investments. The key assumptions used are disclosed in Note 24. These investments are classified as Level 3.

Financial assets at fair value through profit or loss held by the Group as at 31 December 2017 are investment fund established for property development project in Singapore that are not traded in an active market. The fair value of these investments is determined by using a discounted cash flow model for which the assumptions are based on the estimated distribution of return of the underlying investments. These investments are classified as Level 3.

(ii) The following table presents the changes in Level 3 instruments:

	<b>Available for sale financial assets</b>	<b>Financial assets at fair value through profit or loss</b>
	HK\$'000	HK\$'000
At 1 January 2016	1,095	–
Acquisition of subsidiaries	82,463	–
Reclassification to investments in associated companies	(18,356)	–
Reclassification to investments in subsidiaries	(24,304)	–
Fair value change recognised in other comprehensive income	56,667	–
Exchange differences	(5,236)	–
31 December 2016	92,329	–
Addition	–	225,330
Fair value change recognised in other comprehensive income	(70,176)	–
Exchange differences	6,336	5,366
31 December 2017	28,489	230,696

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 3 FINANCIAL RISK MANAGEMENT (CONTINUED)

### Financial risk factors (Continued)

#### (e) Fair value measurements (Continued)

(ii) (Continued)

During the year ended 31 December 2017, there were no transfers of financial assets and liabilities between level 1, level 2 and level 3.

The fair value of available-for-sale financial assets is determined by using a dividend discount model. The unobservable inputs used in the fair value measurement include forecast dividend earnings and discount rate. Should the forecast dividend earnings be increased/decreased by 5%, other comprehensive income would have been HK\$1,334,000 (2016: HK\$4,774,000) higher/lower. Should the discount rate be increased/decreased by 1%, other comprehensive income would have been HK\$335,000 (2016: HK\$1,444,000) lower/higher.

The fair value of financial assets at fair value through profit or loss is determined by using a discounted cash flow model. The unobservable inputs used in the fair value measurement include rate of return and discount rate. Should the rate of return be increased/decreased by 1%, profit for the year would have been HK\$7,442,000 higher/lower. Should the discount rate be increased/decreased by 1%, profit for the year would have been HK\$10,864,000 lower/higher.

(iii) Fair value of financial instruments by classes that are not carried at fair value and whose carrying amounts are at reasonable approximation of fair value

Management has determined that the carrying amounts of cash and cash equivalents, pledged deposits, trade and other receivables, loan receivables, trade and other payables, current borrowings and borrowings with variable interest rates, reasonably approximate their fair values because these are mostly short-term in nature or are re-priced frequently.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 3 FINANCIAL RISK MANAGEMENT (CONTINUED)

### Financial risk factors (Continued)

#### (f) Financial instruments by category

	Loans and receivables HK\$'000	Financial assets at fair value through the profit & loss HK\$'000	Available-for-sale financial assets HK\$'000	Total HK\$'000
<b>At 31 December 2017</b>				
<b>Assets as per balance sheet</b>				
Available-for-sale financial assets	–	–	28,489	28,489
Financial assets at fair value through profit or loss	–	230,696	–	230,696
Trade and other receivables excluding non-financial assets	2,662,613	–	–	2,662,613
Pledged bank deposits	247,889	–	–	247,889
Cash and cash equivalents	3,168,184	–	–	3,168,184
<b>Total</b>	<b>6,078,686</b>	<b>230,696</b>	<b>28,489</b>	<b>6,337,871</b>

	Derivatives financial instruments HK\$'000	Other financial liabilities at amortised cost HK\$'000	Total HK\$'000
<b>At 31 December 2017</b>			
<b>Liabilities as per balance sheet</b>			
Derivative financial instruments	8,513	–	8,513
Trade and other payables excluding non-financial liabilities	–	2,334,468	2,334,468
Borrowings	–	5,005,285	5,005,285
<b>Total</b>	<b>8,513</b>	<b>7,339,753</b>	<b>7,348,266</b>

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 3 FINANCIAL RISK MANAGEMENT (CONTINUED)

### Financial risk factors (Continued)

#### (f) Financial instruments by category (Continued)

	Loans and receivables HK\$'000	Derivatives financial instruments HK\$'000	Available-for-sale financial assets HK\$'000	Total HK\$'000
<b>At 31 December 2016</b>				
<b>Assets as per balance sheet</b>				
Available-for-sale financial assets	–	–	92,329	92,329
Derivative financial instruments	–	32,943	–	32,943
Trade and other receivables excluding non-financial assets	1,772,897	–	–	1,772,897
Pledged bank deposits	223,696	–	–	223,696
Cash and cash equivalents	1,792,639	–	–	1,792,639
<b>Total</b>	<b>3,789,232</b>	<b>32,943</b>	<b>92,329</b>	<b>3,914,504</b>

	Other financial liabilities at amortised cost HK\$'000	Total HK\$'000
<b>At 31 December 2016</b>		
<b>Liabilities as per balance sheet</b>		
Trade and other payables excluding non-financial liabilities	2,230,681	2,230,681
Borrowings	6,707,048	6,707,048
<b>Total</b>	<b>8,937,729</b>	<b>8,937,729</b>



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 4 CRITICAL ACCOUNTING ESTIMATES AND ASSUMPTIONS AND JUDGMENTS

Estimates and judgments used in preparing the financial statements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. The resulting accounting estimates will, by definition, seldom equal the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are addressed below.

### (a) Construction contracts

Revenue recognition on a project is dependent on management's estimation of the total outcome of the construction contract, with reference to the construction works certified by an independent surveyor. The Group reviews and revises the estimates of contract revenue, contract costs, variation orders and provision for claims, prepared for each construction contract as the contract progresses. Budgeted construction costs are prepared by the management on the basis of quotations from time to time provided by the major contractors, suppliers or vendors involved and the experience of the management. In order to keep the budget accurate and up-to-date, the management conducts periodic reviews of the management budgets by comparing the budgeted amounts to the actual amounts incurred. The provision for claims is determined on the basis of the delay in the number of work days to complete of the construction works which is highly subjective and is subject to negotiation with the customers. Management conducts periodic reviews of the provision amount.

Significant judgment is required in estimating the contract revenue, contract costs, variation works and provision for claims which may have an impact in terms of percentage of completion and profit taken. Management bases their judgments of contract costs and revenues on the latest available information, which includes detailed contract valuations. In many cases the results reflect the expected outcome of long-term contractual obligations which span more than one reporting period. Contract costs and revenues are affected by a variety of uncertainties that depend on the outcome of future events and often need to be revised as events unfold and uncertainties are resolved. The estimates of contract costs and revenue are updated regularly and significant changes are highlighted through established internal review procedures. In particular, the internal reviews focus on the timing and recognition of payments and the age and recoverability of any unagreed income from variations to the contract scope or claims. The impact of the changes in accounting estimates is then reflected in the ongoing results.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 4 CRITICAL ACCOUNTING ESTIMATES AND ASSUMPTIONS AND JUDGMENTS (CONTINUED)

### (b) Deferred income tax assets

The Group recognises deferred income tax assets on carried forward tax losses to the extent there are sufficient estimated future taxable profits and/or taxable temporary differences against which the tax losses can be utilised and that the Group is able to satisfy the continuing ownership test in Singapore, on unrealised profit arising from transactions among companies within the Group, and on certain accrued operating expenses.

As at 31 December 2017, the Group recognised such deferred income tax assets amounting to HK\$61,367,000 (2016: HK\$77,485,000) substantially related to entities incorporated and operating in Singapore based on the anticipated future use of tax losses and other timing differences carried forward by those entities as at 31 December 2017. If the tax authority regards these group entities as not satisfying the continuing ownership test, the deferred income tax asset will have to be written off as income tax expense.

### (c) Useful lives and impairment of property, plant and equipment

The Group has significant investments in property, plant and equipment. The Group is required to estimate the useful lives of property, plant and equipment in order to ascertain the amount of depreciation charges for each reporting period. Useful lives are estimated at the time of purchase of these assets after considering future technology changes, business developments and the Group's strategies. The Group performs annual reviews to assess the appropriateness of the estimated useful lives. Such review takes into account any unexpected adverse changes in circumstances or events, including decline in projected operating results, negative industry or economic trends and rapid advancement in technology. The Group extends or shortens the useful lives and/or makes impairment provisions according to the results of the review.

Property, plant and equipment is reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. Management judgment is required in the area of asset impairment particularly in assessing; (i) whether an event has occurred that may indicate that the related asset value may not be recoverable; (ii) whether the carrying amounts of an asset can be supported by the recoverable amount, being the higher of fair value less costs to sell or net present value of future cash flows which are estimated based upon the continued use of the asset in the business; and (iii) the appropriate key assumptions to be applied in preparing cash flow projections including whether these cash flow projections are discounted using an appropriate rate. Changing the assumptions selected by management in assessing impairment, including the discount rates or the growth rate assumptions in the cash flow projections, could affect the net present value used in the impairment test and as a result affect the Group's financial position and results of the operations.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 4 CRITICAL ACCOUNTING ESTIMATES AND ASSUMPTIONS AND JUDGMENTS (CONTINUED)

### (d) Net realisable value of development properties for sale

The Group writes down development properties for sale based on assessment of the realisability of the development properties for sale which takes into account costs to completion based on management's experience and net sales value based on prevailing market conditions. If there is an increase in costs to completion or a decrease in net sales value, the net realisable value will decrease which may result in writing down development properties for sale to net realisable value. Write-downs are recorded where events or changes in circumstances indicate that the balance may not be realised. The identification of write-downs requires the use of judgment and estimates. Where the expectation is different from the original estimate, the carrying amounts of the development properties for sale are adjusted in the period in which such estimate is changed.

### (e) Provision for impairment of trade and other receivables

The Group makes provision for impairment of trade and other receivables based on an assessment of the recoverability of trade and other receivables. Provisions are applied where events or changes in circumstances indicate that the balances may not be collectible. The identification of doubtful debts requires the use of judgment and estimates. Where the expectation is different from the original estimate, such difference will impact the carrying amounts of trade and other receivables and impairment is recognised in the period in which such estimate has been changed.

### (f) Impairment of goodwill

The Group tests annually whether goodwill has suffered any impairment. For the purpose of impairment reviews, the recoverable amount of goodwill is determined based on value-in-use calculations. The value-in-use calculations primarily use cash flow projections based on five-year financial budgets approved by management and estimated terminal value at the end of the five-year period. There are a number of assumptions and estimates involved in the preparation of cash flow projections for the period covered by the approved budgets. Key assumptions include the growth rates and selection of discount rates to reflect the risks involved. Management prepares the financial budgets reflecting actual and prior year performance and market development expectations. Judgment is required to determine key assumptions adopted in the cash flow projections and changes to key assumptions could affect these cash flow projections and therefore the results of the impairment reviews.

### (g) Income taxes

The Group is mainly subject to income taxes in Singapore, Hong Kong and Macau. Significant judgment is required in determining the provision for income taxes. There are many transactions and calculations for which the ultimate tax determination is uncertain during the ordinary course of business. The Group recognises liabilities for anticipated tax audit issues based on estimates of whether additional taxes will be due. Where the final tax outcome of these matters is different from the amounts that were initially recorded, such differences will impact the current and deferred income tax assets and liabilities in the period in which such determination is made.

### (h) Provision for litigations

When accounting for provisions for litigation and other items, the Group has taken internal and external advice in considering known legal claims and actions made by or against the Group. It carefully assesses the likelihood of success of a claim or action. Appropriate provisions are made for legal claims or actions against the Group on the basis of likely outcome, but no provisions are made for those which in the view of management are unlikely to succeed.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 5 SEGMENT INFORMATION

The chief operating decision-maker (“CODM”) has been identified as the executive directors of the Company.

The CODM reviews the performance of the Group’s operations mainly from a business operation perspective. The Group is organised into three main business segments, namely (i) Foundation and construction — Hong Kong and Macau; (ii) Construction — Singapore and (iii) Property development — Singapore.

The “Foundation and construction — Hong Kong and Macau” segment mainly represents provision of foundation and construction work to property developers, loaning of labour and rental of machinery in Hong Kong and Macau. The “Construction — Singapore” segment mainly represents provision of construction work to property developers, sales of goods, loaning of labour and rental of machinery in Singapore. The “Property development — Singapore” segment represents the sales of completed property units in Singapore.

Segment performance is evaluated based on reportable segment results, which is a measure of adjusted profit before income tax. The adjusted profit before income tax is measured consistently with the Group’s profit before income tax except that finance income, finance costs, inter-segment transactions as well as head office and corporate expenses are excluded from such measurement.

Segment assets and liabilities exclude intra-group balances and other unallocated head office and corporate assets and liabilities as these assets and liabilities are managed on a group basis.

Inter-segment sales and transfers are transacted with reference to the selling prices used for sales made to third parties at the then prevailing market prices.

	Foundation and construction – Hong Kong and Macau HK\$’000	Construction – Singapore HK\$’000	Property development – Singapore HK\$’000	Total HK\$’000
<b>Year ended 31 December 2017</b>				
<b>Sales</b>				
Sales to external parties	1,623,049	1,972,661	6,733,600	10,329,310
Inter-segment sales	–	529,747	16,711	546,458
Total segment sales	1,623,049	2,502,408	6,750,311	10,875,768
<b>Adjusted segment (loss)/profit</b>				
Depreciation	62,033	20,174	2,411	84,618
Amortisation	–	14,130	–	14,130
Share-based payment expenses	4,460	9,060	1,962	15,482

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 5 SEGMENT INFORMATION (CONTINUED)

	Foundation and construction – Hong Kong and Macau HK\$'000	Construction – Singapore HK\$'000	Property development – Singapore HK\$'000	Total HK\$'000
<b>Year ended 31 December 2016</b>				
<b>Sales</b>				
Sales to external parties	1,615,002	2,399,700	4,591,014	8,605,716
Inter-segment sales	–	1,028,325	–	1,028,325
<b>Total segment sales</b>	<b>1,615,002</b>	<b>3,428,025</b>	<b>4,591,014</b>	<b>9,634,041</b>
<b>Adjusted segment profit</b>	<b>112,286</b>	<b>77,925</b>	<b>744,591</b>	<b>934,802</b>
Depreciation	58,964	24,648	2,158	85,770
Amortisation	5,367	23,502	–	28,869
Share-based payment expenses	6,784	15,240	3,301	25,325

During the year ended 31 December 2017, revenue of approximately HK\$1,459,313,000 (2016: HK\$1,701,871,000) representing 14% (2016: 20%) of the Group's total revenue was derived from a single external customer within the "Construction — Singapore" segment.

The following tables present segment assets and liabilities as at 31 December 2017 and 2016 respectively.

	Foundation and construction – Hong Kong and Macau HK\$'000	Construction – Singapore HK\$'000	Property development – Singapore HK\$'000	Total HK\$'000
<b>As at 31 December 2017</b>				
Segment assets	<b>1,564,151</b>	<b>3,461,540</b>	<b>6,841,392</b>	<b>11,867,083</b>
Segment liabilities	<b>472,353</b>	<b>1,918,934</b>	<b>6,014,983</b>	<b>8,406,270</b>
<b>Segment assets include:</b>				
Additions to property, plant and equipment	<b>21,176</b>	<b>5,872</b>	<b>2,098</b>	<b>29,146</b>
Additions to investment properties	–	–	<b>53,537</b>	<b>53,537</b>
Additions to intangible assets	–	<b>119</b>	–	<b>119</b>
Investments in associated companies	–	<b>21,081</b>	–	<b>21,081</b>

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 5 SEGMENT INFORMATION (CONTINUED)

	Foundation and construction – Hong Kong and Macau HK\$'000	Construction – Singapore HK\$'000	Property development – Singapore HK\$'000	Total HK\$'000
<b>As at 31 December 2016</b>				
Segment assets	1,319,307	3,332,497	11,325,497	15,977,301
Segment liabilities	443,650	1,979,696	10,594,613	13,017,959
<b>Segment assets include:</b>				
Additions to property, plant and equipment	20,081	13,196	895	34,172
Additions to investment properties	–	–	446,589	446,589
Additions to intangible assets	–	82,375	–	82,375
Prepaid land costs	–	–	176,666	176,666
Investments in associated companies	–	6,740	12,942	19,682

A reconciliation of segment results to profit before income tax is as follows:

	2017 HK\$'000	2016 HK\$'000
Adjusted segment profit for reportable segments	758,358	934,802
Unallocated expenses ( <i>Note</i> )	(28,706)	(70,897)
Elimination	89,427	34,423
Finance income	51,199	17,503
Finance costs	(36,778)	(91,745)
Fair value gain on previously held interest in an associated company as a result of business combination	–	7,211
Share of losses of associated companies	(25,801)	(4,752)
Share of profits of joint ventures	29	371
Profit before income tax	807,728	826,916

*Note:*

During the years ended 31 December 2016 and 2017, the majority of unallocated expenses related to share-based payment expenses recognised for services rendered by certain management members at corporate level.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 5 SEGMENT INFORMATION (CONTINUED)

A reconciliation of segment assets to total assets is as follows:

	2017 HK\$'000	2016 HK\$'000
Segment assets	<b>11,867,083</b>	15,977,301
Unallocated	<b>1,422,475</b>	347,861
Elimination	<b>(777,759)</b>	(1,553,490)
Total assets	<b>12,511,799</b>	14,771,672

A reconciliation of segment liabilities to total liabilities is as follows:

	2017 HK\$'000	2016 HK\$'000
Segment liabilities	<b>8,406,270</b>	13,017,959
Unallocated	<b>1,221,107</b>	30,333
Elimination	<b>(609,111)</b>	(1,338,693)
Total liabilities	<b>9,018,266</b>	11,709,599

## 6 REVENUE

	2017 HK\$'000	2016 HK\$'000
Construction contracts income	<b>3,593,926</b>	4,011,863
Sales of development properties	<b>6,733,600</b>	4,591,014
Income from loaning labour to other contractors	<b>961</b>	2,687
Rental of equipment	<b>823</b>	152
	<b>10,329,310</b>	8,605,716

The Group primarily operates in Singapore, Hong Kong and Macau, and its revenue by geographical area is as follows:

	2017 HK\$'000	2016 HK\$'000
Singapore	<b>8,706,261</b>	6,990,714
Hong Kong	<b>1,593,503</b>	1,608,144
Macau	<b>29,546</b>	6,858
	<b>10,329,310</b>	8,605,716

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 7 OTHER INCOME

	2017 HK\$'000	2016 HK\$'000
Dividend income from available-for-sale financial assets	87,677	–
Income from default payments of development properties	9,749	2,568
Government grant	6,647	3,156
Management fee income	3,965	3,423
Rental income from temporary staff quarters	2,166	3,374
Scrap sales	509	771
Sundry income	6,181	1,125
	<b>116,894</b>	14,417

## 8 OTHER (LOSSES)/GAINS — NET

	2017 HK\$'000	2016 HK\$'000
Gain on disposal of property, plant and equipment	1,126	2,143
Foreign exchange forward contracts		
— fair value (losses)/gains, net	(8,315)	21,290
— (losses)/gains on settlement, net	(22,468)	11,758
Cross currency swap contracts		
— fair value gains, net	–	13,187
— losses on settlement, net	(13,375)	–
Fair value gain on previously held interest in an associated company as a result of business combination	–	7,211
Gain on deemed disposal of subsidiaries (Note 39)	4,442	–
Others	41	44
	<b>(38,549)</b>	55,633



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 9 EXPENSES BY NATURE

	2017 HK\$'000	2016 HK\$'000
Contractor and material costs net of changes in construction contract work-in-progress included in "Cost of sales"	<b>2,888,125</b>	3,161,392
Property development costs included in "Cost of sales"	<b>5,579,632</b>	3,569,162
Sales commissions	<b>170,165</b>	49,715
Show flat costs	<b>26,927</b>	19,661
Marketing expenses	<b>27,817</b>	28,855
Travel and entertainment expenses	<b>8,970</b>	7,597
Depreciation of owned assets	<b>62,255</b>	49,967
Depreciation of assets under finance leases	<b>22,363</b>	35,803
Amortisation of intangible assets	<b>14,130</b>	28,869
Auditors' remuneration		
— recurring audit services	<b>6,977</b>	6,956
— other audit services	<b>1,132</b>	2,485
— non-audit services	<b>233</b>	762
Staff costs, including directors' emoluments (Note 10)	<b>699,347</b>	682,359
Rental expenses on operating leases	<b>48,600</b>	86,308
Legal and professional fees related to the acquisition of subsidiaries	–	2,119
Other legal and professional fees	<b>8,123</b>	8,984
Other expenses	<b>23,780</b>	29,233
	<b>9,588,576</b>	7,770,227

## 10 EMPLOYEE BENEFIT EXPENSES

	2017 HK\$'000	2016 HK\$'000
Directors' fees, employees' salaries, wages and allowances	<b>569,554</b>	533,848
Performance bonuses	<b>62,905</b>	66,225
Employers' contributions to defined contribution plans	<b>23,500</b>	20,780
Share-based payment expenses (Note 35)	<b>31,439</b>	55,606
Other staff benefits	<b>11,949</b>	5,900
	<b>699,347</b>	682,359

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 10 EMPLOYEE BENEFIT EXPENSES (CONTINUED)

### Five highest paid individuals

During the year, the five individuals whose emoluments were the highest in the Group include 2 directors (2016: 3), whose emoluments are reflected in the analysis shown in Note 43. The emoluments payable to the remaining individuals during the years ended 31 December 2017 and 2016 were as follows:

	2017 HK\$'000	2016 HK\$'000
Salaries, wages and allowances	3,732	3,487
Performance bonuses ( <i>Note</i> )	25,420	31,113
Employers' contributions to defined contribution plans	251	132
Share-based payment expenses	5,388	5,958
Other staff benefits	407	168
	<b>35,198</b>	40,858

The emoluments of the individuals fell within the following bands:

	Number of individuals 2017	Number of individuals 2016
Emolument bands (in HK\$)		
HK\$9,500,001–HK\$10,000,000	2	–
HK\$16,500,001–HK\$17,000,000	1	–
HK\$18,000,001–HK\$18,500,000	–	1
HK\$22,500,001–HK\$23,000,000	–	1

*Note:*

Certain subsidiaries adopted and implemented performance bonus plan for real estate projects. The bonus is determined based on the net profit of each project upon completion and is subject to approval from the board. The amount included a performance bonuses paid and payable to controlling shareholder of the ultimate holding company amounting to HK\$14,085,000.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 11 FINANCE INCOME/(COSTS) — NET

	2017 HK\$'000	2016 HK\$'000
<b>Finance income</b>		
Interest income from bank deposits	<b>14,838</b>	8,564
Interest income from loans to associated companies	<b>35,158</b>	7,351
Interest income from loans to other related parties	<b>1,203</b>	1,588
	<b>51,199</b>	17,503
<b>Finance costs</b>		
Interest expenses on finance leases	<b>(1,187)</b>	(2,415)
Interest expenses on bank borrowings and arrangement fee amortised in respect of bank facilities	<b>(171,091)</b>	(250,004)
Interest expenses on medium term notes	<b>(4,290)</b>	–
Interest expenses on loans from non-controlling shareholders of the subsidiaries	<b>(28,095)</b>	(25,225)
	<b>(204,663)</b>	(277,644)
Less: Interest expenses capitalised	<b>130,465</b>	227,304
	<b>(74,198)</b>	(50,340)
Net foreign exchange gains/(losses)	<b>37,420</b>	(41,405)
	<b>(36,778)</b>	(91,745)
Finance income/(costs) — net	<b>14,421</b>	(74,242)

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 12 SUBSIDIARIES

The following is a list of the principal subsidiaries as at 31 December 2017:

Name of companies	Principal activities	Country of operation/ incorporation	Particulars of share capital	Effective interest held as at 31 December 2017	Effective interest held as at 31 December 2016
<b>Directly held by the Company:</b>					
One Million International Limited	Investment holding	The British Virgin Islands	US\$3	100%	100%
Wang Bao Development Limited	Investment holding	The British Virgin Islands	US\$0.02	100%	100%
New Chic International Limited	Investment holding	The British Virgin Islands	US\$100	100%	100%
<b>Indirectly held by the Company:</b>					
Sunley Engineering & Construction Company Limited	General contracting, building and civil engineering and rental of machinery	Hong Kong	HK\$39,193,000	100%	100%
Sunnic Engineering Limited	General contracting, building and civil engineering and rental of machinery	Hong Kong	HK\$9,300,000	100%	100%
Full Gain Engineering Limited	General contracting, building and civil engineering and rental of machinery	Hong Kong	HK\$100	100%	100%
Sunley Foundation Engineering (Macau) Company Limited	General contracting, building and civil engineering	Macau	MOP100,000	100%	100%
Sunnic Engineering (Macau) Limited	General contracting, building and civil engineering	Macau	MOP25,000	100%	100%
CNQC (South Pacific) Holdings Pte. Ltd.	Investment holding	Singapore	SGD25,500,000	100%	100%
Qingjian International (South Pacific) Group Development Co., Pte. Ltd.	General construction	Singapore	SGD45,000,000	100%	100%
CNQC Engineering & Construction Pte. Ltd. (formerly known as "Qingdao Construction (Singapore) Pte. Ltd.")	General construction	Singapore	SGD15,000,000	100%	100%
Qingjian Realty (South Pacific) Group Pte. Ltd.	Investment holding	Singapore	SGD2,000,000	100%	100%
Max Marine International Trading Pte. Ltd.	General wholesale trade	Singapore	SGD6,000,000	100%	100%
Qingjian Realty (Serangoon) Pte. Ltd.	Property development	Singapore	SGD1,000,000	81%	81%
Qingjian Realty (Punggol) Pte. Ltd.	Property development	Singapore	SGD1,000,000	60%	60%
Qingjian Realty (Sengkang) Pte. Ltd.	Property development	Singapore	SGD1,000,000	77%	77%
Qingjian Realty (Punggol Field) Pte. Ltd.	Investment holding	Singapore	SGD1	100%	100%
Qingjian Realty (Fernvale) Pte. Ltd.	Investment holding	Singapore	SGD1	100%	100%
Qingjian Realty (Pasir Ris) Pte. Ltd.	Investment holding	Singapore	SGD1	100%	100%
Qingjian Realty (Punggol Central) Pte. Ltd.	Property development	Singapore	SGD1,000,000	95%	95%
Qingjian Realty (Punggol Way) Pte. Ltd.	Property development	Singapore	SGD1,000,000	85%	85%
Qingjian Realty (Edgefield Plains) Pte. Ltd.	Property development	Singapore	SGD1,000,000	95%	95%
Qingjian Realty (Woodlands) Pte. Ltd.	Property development	Singapore	SGD1,000,000	75%	75%
Qingjian Realty (Anchorvale) Pte. Ltd.	Property development	Singapore	SGD1,000,000	63%	63%

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 12 SUBSIDIARIES (CONTINUED)

Name of companies	Principal activities	Country of operation/ incorporation	Particulars of share capital	Effective interest held as at 31 December 2017	Effective interest held as at 31 December 2016
<b>Indirectly held by the Company: (Continued)</b>					
Qingjian Realty (Tuas Bay) Pte. Ltd.	Investment holding	Singapore	SGD10	100%	100%
Chong Lee Heng Builder Pte. Ltd.	Building and constructions, leasing of construction equipment	Singapore	SGD616,692	100%	100%
Qingjian Realty (Sembawang) Pte. Ltd.	Property development	Singapore	SGD1,000,000	77%	77%
Hilife Interactive Pte. Ltd.	Provision of information technology services	Singapore	SGD1,500,000	63%	70%
				<b>(Note 40)</b>	
Qingjian Realty (BBC) Pte. Ltd.	Property development	Singapore	SGD4,000,000	73%	73%
Qingjian Realty (BBR) Pte. Ltd.	Property development	Singapore	SGD4,000,000	73%	73%
Qingjian Realty (Marymount) Pte. Ltd.	Property development	Singapore	SGD4,000,000	45%	100%
				<b>(Note 39)</b>	
Welltech Construction Pte. Ltd.	General construction	Singapore	SGD35,000,000	100%	100%
Welltech Trading Pte. Ltd.	Trading and letting of tools and equipment	Singapore	SGD100,000	70%	70%
Bohai Service Pte. Ltd.	Lease of workers dormitory	Singapore	SGD100,000	100%	100%
Bohai Investments (sengkang) Pte. Ltd.	Investment holding	Singapore	SGD10	100%	100%
Bohai Investments (punggolcentral) Pte. Ltd.	Investment holding	Singapore	SGD10	100%	100%
Bohai Investments (punggol) Pte. Ltd.	Investment holding	Singapore	SGD10	100%	100%
BH Investments (woodlands) Pte. Ltd.	Investment holding	Singapore	SGD10	100%	100%
BH-ZACD (Tuas Bay) Development Pte. Ltd.	Property development	Singapore	SGD1,000,000	60%	60%
CNQC Development Company Limited	General construction	Vietnam	US\$100	100%	N/A
SV Investment Limited	Property development	Vietnam	US\$100	100%	N/A

### Material non-controlling interests

The total non-controlling interests as at 31 December 2017 represent net aggregate non-controlling interests of HK\$197,060,000 (2016: HK\$81,658,000), of which non-controlling interests of HK\$48,023,000 (2016: deficits shared by non-controlling interests of HK\$11,084,000) and non-controlling interests of HK\$125,742,000 (2016: deficits shared by non-controlling interests of HK\$16,836,000) were attributable to Qingjian Realty (Woodlands) Pte. Ltd. and Qingjian Realty (Anchorvale) Pte. Ltd. respectively. The directors are of the opinion that other non-controlling interests are not material to the Group as at 31 December 2017.

### Summarised financial information on subsidiaries with material non-controlling interests

Set out below are the summarised financial information for each subsidiary that has non-controlling interests that are material to the Group. See Note 41 for transactions with non-controlling interests.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 12 SUBSIDIARIES (CONTINUED)

### Summarised statements of financial position

	Qingjian Realty (Woodlands) Pte. Ltd.		Qingjian Realty (Anchorvale) Pte. Ltd.	
	2017 HK\$'000	2016 HK\$'000	2017 HK\$'000	2016 HK\$'000
Current				
Assets	<b>392,916</b>	2,414,049	<b>603,267</b>	2,763,787
Liabilities	<b>(204,936)</b>	(2,468,902)	<b>(270,853)</b>	(2,819,884)
Total current net assets/(liabilities)	<b>187,980</b>	(54,853)	<b>332,414</b>	(56,097)
Non-current				
Assets	<b>4,113</b>	10,516	<b>7,430</b>	10,595
Liabilities	–	–	–	–
Total non-current net assets	<b>4,113</b>	10,516	<b>7,430</b>	10,595
Net assets/(liabilities)	<b>192,093</b>	(44,337)	<b>339,844</b>	(45,502)

### Summarised statements of comprehensive income

	Qingjian Realty (Woodlands) Pte. Ltd.		Qingjian Realty (Anchorvale) Pte. Ltd.	
	2017 HK\$'000	2016 HK\$'000	2017 HK\$'000	2016 HK\$'000
Revenue	<b>2,860,366</b>	–	<b>3,424,532</b>	–
Profit/(loss) before income tax	<b>282,082</b>	(6,610)	<b>457,325</b>	(3,387)
Income tax expense	<b>(47,394)</b>	1,090	<b>(77,089)</b>	542
Post-tax profit/(loss) from continuing operations	<b>234,688</b>	(5,520)	<b>380,236</b>	(2,845)
Other comprehensive income	<b>5,589</b>	246	<b>9,055</b>	127
Total comprehensive income/(loss)	<b>240,277</b>	(5,274)	<b>389,291</b>	(2,718)
Total comprehensive income/(loss) allocated to non-controlling interests	<b>60,069</b>	(1,319)	<b>144,038</b>	(1,006)
Dividends paid to non-controlling interests	–	–	–	–

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 12 SUBSIDIARIES (CONTINUED)

### Summarised statements of cash flows

	Qingjian Realty (Woodlands) Pte. Ltd.		Qingjian Realty (Anchorvale) Pte. Ltd.	
	2017 HK\$'000	2016 HK\$'000	2017 HK\$'000	2016 HK\$'000
<b>Cash flows from operating activities</b>				
Cash generated from operations	1,726,195	100,148	1,725,147	375,678
Interest paid	(12,967)	(33,996)	(12,766)	(32,572)
Net cash generated from operating activities	1,713,228	66,152	1,712,381	343,106
Net cash used in investing activities	(13)	(180)	–	(180)
Net cash used in financing activities	(1,659,270)	(59,408)	(1,481,503)	(325,960)
<b>Net increase in cash and cash equivalents</b>	<b>53,945</b>	<b>6,564</b>	<b>230,878</b>	<b>16,966</b>
Cash and cash equivalents at beginning of year	76,265	71,388	81,182	66,266
Exchange differences on cash and cash equivalents	7,899	(1,687)	12,542	(2,050)
Cash and cash equivalents at end of year	138,109	76,265	324,602	81,182

The information above is the amount before inter-company eliminations.

## 13 INVESTMENTS IN ASSOCIATED COMPANIES

The movements of the carrying amounts of associated companies are as follows:

	2017 HK\$'000	2016 HK\$'000
At 1 January	19,682	1,150
Additions from deemed disposal of subsidiaries (Note 39)	1,165	–
Acquisition of subsidiaries	–	13,511
Reclassification from available-for-sale financial assets	–	18,356
Share of profits/(losses) of associated companies	3,094	(4,752)
Dividends received	(4,560)	(6,920)
Exchange difference	1,700	(1,663)
At 31 December	21,081	19,682

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 13 INVESTMENTS IN ASSOCIATED COMPANIES (CONTINUED)

The amounts recognised in profit or loss are as follows:

	2017 HK\$'000	2016 HK\$'000
<b>Share of profits/(losses) of associated companies</b>		
— Share of results of associated companies	6,218	(2,144)
— Unrealised gains on downstream transactions with associated companies	(32,019)	(2,608)
	<b>(25,801)</b>	(4,752)
Deferred unrealised gains on downstream transactions with associated companies (Note)	28,895	—
Share of profits/(losses) of associated companies recognised in investments in associated companies	<b>3,094</b>	(4,752)

Note:

As at 31 December 2017, deferred unrealised gains on downstream transactions with associated companies of HK\$28,895,000 was recognised in "Trade and other payables" (Note 33).

The particulars of the Group's associated companies as at 31 December 2017 are as follows:

Name of companies	Principal activities	Country of operation/ incorporation	Particulars of share capital	Effective interest held as at 31 December 2017	Effective interest held as at 31 December 2016
BH-ZACD (Woodlands) Development Pte. Ltd. ("ZACD Woodlands")	Property development	Singapore	SGD40	40%	40%
Qingjian Realty (Choa Chu Kang) Pte. Ltd. ("QJR CCK")	Property development	Singapore	SGD1,000,000	46%	46%
Qingjian Realty (SF) Holding Pte Ltd ("QJR SF")	Investment holding	Singapore	SGD10,000	42.11% (Note (a))	100%
Qingjian Realty (Marymount) Pte Ltd ("QJR Marymount")	Property development	Singapore	SGD4,000,000	45% (Note (b))	100%

Note:

- (a) The Group's equity interest in QJR SF and its subsidiaries was diluted from 100% to 42.11% (Note 39), which constituted a deemed disposal of subsidiaries. Upon the deemed disposal, QJR SF and its subsidiaries ceased to be subsidiaries of the Group and became associates of the Group.
- (b) The Group directly holds 42.11% equity interests of QJR SF, which holds 95% equity interests in QJR Marymount. The Group also directly holds 5% equity interests in QJR Marymount.

Hence, the Group directly holds 5% equity interests of QJR Marymount and indirectly holds 40% equity interests through QJR SF, effectively, the Group holds 45% equity interests in QJR Marymount.

The material contingent liabilities or financial commitments relating to the Group's interests in associated companies as at 31 December 2017 and 2016 were disclosed in Note 37.



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 13 INVESTMENTS IN ASSOCIATED COMPANIES (CONTINUED)

### Summarised financial information for associates

Set out below are the summarised financial information for associates which, in the opinion of directors, are material to the Group and are accounted for using the equity method.

	QJR CCK		QJR SF		QJR Marymount		ZACD Woodlands	
	2017 HK\$'000	2016 HK\$'000	2017 HK\$'000	2017 HK\$'000	2017 HK\$'000	2017 HK\$'000	2016 HK\$'000	
Current assets								
Cash and cash equivalents	27,567	14,968	162,700	162,700	28,766	34,034		
Other current assets	1,118,500	1,124,099	5,147,230	5,147,172	54,462	421		
Total current assets	1,146,067	1,139,067	5,309,930	5,309,872	83,228	34,455		
Non-current assets	6,642	1,224	188	188	-	83,766		
Current liabilities								
Financial liabilities (excluding trade payables)	(46,417)	(27,686)	(80,422)	(58,141)	(28,925)	(89,872)		
Other current liabilities	(48,801)	(86,358)	(32)	(32)	(1,602)	(11,498)		
Total current Liabilities	(95,218)	(114,044)	(80,454)	(58,173)	(30,527)	(101,370)		
Non-current liabilities								
Financial liabilities (excluding trade payables)	(1,086,258)	(1,029,141)	(5,229,472)	(5,229,472)	-	-		
Total non-current liabilities	(1,086,258)	(1,029,141)	(5,229,472)	(5,229,472)	-	-		
Net (liabilities)/assets	(28,767)	(2,894)	192	22,415	52,701	16,851		
<b>Net (liabilities)/assets attributable to equity owners</b>	<b>(28,767)</b>	<b>(2,894)</b>	<b>(929)</b>	<b>22,415</b>	<b>52,701</b>	<b>16,851</b>		

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 13 INVESTMENTS IN ASSOCIATED COMPANIES (CONTINUED)

### Summarised financial information for associates (Continued)

	QJR CCK		QJR SF	QJR Marymount	ZACD Woodlands	
	Year ended 31 December 2017 HK\$'000	Year ended 31 December 2016 HK\$'000	Period from 1 July 2017 (date of deemed disposal) to 31 December 2017 HK\$'000	Period from 1 July 2017 (date of deemed disposal) to 31 December 2017 HK\$'000	Year ended 31 December 2017 HK\$'000	Period from 13 July 2016 (date of acquisition) to 31 December 2016 HK\$'000
<b>Reconciliation to carrying amounts of the Group's interests in associated companies:</b>						
Opening net assets	(2,894)	2,890	(354)	21,206	16,851	32,119
Capital injection	–	–	57	–	–	–
(Loss)/profit for the year/period	(25,026)	(5,993)	(558)	(617)	44,987	1,537
Other comprehensive (loss)/income	(847)	209	(16)	1,826	2,263	55
Dividends paid	–	–	–	–	(11,400)	(16,860)
<b>Closing net (liabilities)/assets</b>	<b>(28,767)</b>	<b>(2,894)</b>	<b>(871)</b>	<b>22,415</b>	<b>52,701</b>	<b>16,851</b>
Interests in associates	–	–	–	1,121	21,081	6,740
Adjustment	18,597	17,113	–	–	–	–
Cumulative unrealised gains on downstream transactions with associated companies	(4,989)	(2,494)	–	(920)	–	–
Cumulative share of results of associated companies	(13,608)	(1,692)	–	(201)	–	–
Carrying amounts of the Group's interests in associated companies	–	12,927	–	–	21,081	6,740
Revenue	–	–	–	–	28,199	15,133
(Loss)/profit after tax	(25,026)	(5,993)	(589)	(617)	44,987	1,537
Other comprehensive (loss)/income	(847)	209	(17)	1,826	2,263	55
Total comprehensive (loss)/income	(25,873)	(5,784)	(606)	1,209	47,250	1,592
(Loss)/profit after tax attributable to the equity owners	(25,026)	(5,993)	(558)	(617)	44,987	1,537
Other comprehensive (loss)/income attributable to the equity owners	(847)	209	(16)	1,826	2,263	55
Total comprehensive (loss)/income attributable to the equity owners	(25,873)	(5,784)	(574)	1,209	47,250	1,592
Dividend received from associated companies	–	–	–	–	4,560	6,744

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 14 INVESTMENTS IN JOINT VENTURES

	2017 HK\$'000	2016 HK\$'000
At 1 January	355	–
Share of profits	29	371
Exchange difference	31	(16)
At 31 December	415	355

The particulars of the Group's investments in joint ventures as at 31 December 2017 and 2016 are as follows:

Name of companies	Principal activities	Country of operation/ incorporation	Measurement method	Effective interest held as at 31 December 2017	Effective interest held as at 31 December 2016
BUT Qingjian International (South Pacific) Group Development Co., Pte. Ltd — PT. Nusa Konstruksi Enjiniring Tbk., Joint Operation	Building construction	Indonesia	Equity	60%	60%
Welltech Construction Pte. Ltd. and Capital Trust Pte. Ltd.	Building construction	Singapore	Equity	51%	51%

The directors are of the opinion that the investments in joint ventures are not material to the Group as at 31 December 2017 (2016: same).

There were no material contingent liabilities and financial commitments relating to the Group's interests in joint ventures as at 31 December 2017 (2016: Nil).

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 15 INCOME TAX EXPENSE

Hong Kong profits tax, Macau profits tax and Singapore income tax have been provided for at the rate of 16.5%, 12% and 17% respectively for the years ended 31 December 2017 and 2016 on the estimated assessable profit in the respective jurisdictions, adjusted for those items which are not assessable or deductible for income tax purpose.

	2017 HK\$'000	2016 HK\$'000
Current income tax		
— Hong Kong profits tax	1,071	21,805
— Macau profits tax	80	273
— Singapore income tax	130,563	128,687
Under/(over)-provision in prior years		
— Hong Kong profits tax	(40)	205
— Macau profits tax	(79)	–
— Singapore income tax	4,036	1,536
Deferred income tax ( <i>Note 23</i> )	(1,138)	5,270
	<b>134,493</b>	157,776

The tax on profit before income tax differs from the theoretical amount that would arise using domestic tax rates applicable to profits in the respective countries as follows:

	2017 HK\$'000	2016 HK\$'000
Profit before income tax	807,728	826,916
Tax calculated at domestic tax rates applicable to profits in the respective countries	136,140	139,148
Effects of:		
— Associates' and joint ventures' results reported net of tax	2,786	745
— Statutory stepped income exemption in Singapore	(2,087)	(840)
— Further deduction under productivity and innovation credit scheme in Singapore	(2,565)	(1,665)
— Income exempted under partial tax rebate scheme in Singapore	(984)	(760)
— Income not subject to tax	(15,901)	(5,826)
— Expenses not deductible for tax purposes	13,137	24,412
— Tax losses and other temporary difference not recognised	50	821
— Under-provision in prior years	3,917	1,741
Income tax expense	<b>134,493</b>	157,776

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 16 EARNINGS PER SHARE

### Basic

	2017 HK\$'000	2016 HK\$'000
Profit attributable to ordinary shares	<b>437,978</b>	386,479
Profit attributable to convertible preference shares ("CPS")	<b>74,072</b>	198,906
Profit attributable to owners of the Company	<b>512,050</b>	585,385

	2017		2016	
	Ordinary shares	CPS	Ordinary shares	CPS
Weighted average number of issued shares for the purpose of calculating basic earnings per share (in thousands)	<b>1,431,237</b>	<b>241,838</b>	956,660	492,020
Basic earnings per share (HK\$)	<b>0.306</b>	<b>0.306</b>	0.404	0.404

Basic earnings per share is calculated by dividing the profit attributable to owners of the Company by the weighted average number of ordinary shares and CPS outstanding for each of the years presented.

In addition to a non-cumulative preferred distribution from the date of the issue of the CPS at a rate of 0.01% per annum on the issue price of HK\$2.75 per CPS payables annually in arrears, each CPS is entitled to any dividend pari passu with the holders of the ordinary shares. In addition, the holders of the CPS shall have priority over the holders of ordinary shares on the assets and funds of the Company available for distribution in a distribution of assets on liquidation, winding-up or dissolution of the Company up to an amount equal to the aggregate nominal amounts of the CPS issued (i.e. HK\$9,519,000). Distributions beyond this amount are to be made on a pari passu basis among the holders of any class of shares including the CPS. Hence, the rights of the CPS to the entitlements of dividend and distribution of assets are substantially the same as those of the ordinary shares of the Company. Accordingly, the CPS is accounted for as an equity instrument and is included in the calculation of earnings per share.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 16 EARNINGS PER SHARE (CONTINUED)

### Diluted

	2017		2016	
	Ordinary shares	CPS	Ordinary shares	CPS
Weighted average number of issued shares for the purpose of calculating basic earnings per share (in thousands)	<b>1,431,237</b>	<b>241,838</b>	956,660	492,020
Adjustments for outstanding share options (in thousands)	<b>129</b>	–	436	–
	<b>1,431,366</b>	<b>241,838</b>	957,096	492,020
Diluted earnings per share (HK\$)	<b>0.306</b>	<b>0.306</b>	0.404	0.404

Diluted earnings per share is calculated by adjusting the weighted average number of ordinary shares and CPS outstanding to assume conversion of all dilutive potential ordinary shares relating to the outstanding share options issued by the Company as at year end dates. The number of shares that would have been issued assuming the exercise of the share options less the number of shares that could have been issued at fair value (determined as the average market price of the Company's share for the year) for the same total proceeds is the number of shares issued for no consideration. The resulting number of shares issued for no consideration is included in the weighted average number of ordinary shares as the denominator for calculating diluted earnings per share.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 17 PROPERTY, PLANT AND EQUIPMENT

	Office equipment HK\$'000	Motor vehicles HK\$'000	Plant and machinery HK\$'000	Furniture and fixtures HK\$'000	Leasehold improvements HK\$'000	Leasehold land and buildings HK\$'000	Total HK\$'000
<b>Year ended 31 December 2016</b>							
Cost							
At 1 January 2016	29,181	14,489	507,393	1,859	19,201	94,043	666,166
Acquisition of subsidiaries	398	1,114	3,163	-	-	-	4,675
Additions	6,452	6,081	16,964	-	-	-	29,497
Disposals	-	(5,187)	(11,810)	-	-	-	(16,997)
Exchange differences	(861)	(219)	(1,089)	-	(375)	(1,837)	(4,381)
At 31 December 2016	35,170	16,278	514,621	1,859	18,826	92,206	678,960
Accumulated depreciation							
At 1 January 2016	20,459	9,379	127,931	403	4,286	4,921	167,379
Depreciation charge	6,546	3,357	67,969	372	3,826	3,700	85,770
Disposals	-	(4,561)	(9,629)	-	-	-	(14,190)
Exchange differences	(672)	(94)	(432)	-	(254)	(262)	(1,714)
At 31 December 2016	26,333	8,081	185,839	775	7,858	8,359	237,245
Net book value							
At 31 December 2016	8,837	8,197	328,782	1,084	10,968	83,847	441,715

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 17 PROPERTY, PLANT AND EQUIPMENT (CONTINUED)

	Office equipment HK\$'000	Motor vehicles HK\$'000	Plant and machinery HK\$'000	Furniture and fixtures HK\$'000	Leasehold improvements HK\$'000	Leasehold land and buildings HK\$'000	Total HK\$'000
<b>Year ended 31 December 2017</b>							
Cost							
At 1 January 2017	35,170	16,278	514,621	1,859	18,826	92,206	678,960
Additions	6,356	801	20,774	1,215	-	-	29,146
Transfer from development properties for sale (Note)	-	-	-	-	-	16,711	16,711
Disposals	(2,127)	(674)	(2,551)	-	-	-	(5,352)
Exchange differences	3,053	969	5,389	-	1,632	8,395	19,438
At 31 December 2017	42,452	17,374	538,233	3,074	20,458	117,312	738,903
Accumulated depreciation							
At 1 January 2017	26,333	8,081	185,839	775	7,858	8,359	237,245
Depreciation charge	6,068	3,504	66,509	412	3,881	4,244	84,618
Disposals	(2,127)	(674)	(1,191)	-	-	-	(3,992)
Exchange differences	2,219	652	2,360	-	773	826	6,830
At 31 December 2017	32,493	11,563	253,517	1,187	12,512	13,429	324,701
Net book value							
At 31 December 2017	9,959	5,811	284,716	1,887	7,946	103,883	414,202

Note:

During the year ended 31 December 2017, development properties for sale with carrying amount of HK\$16,711,000 was transferred to property, plant and equipment.

- Depreciation expense of HK\$70,394,000 (2016: HK\$67,089,000) and HK\$14,224,000 (2016: HK\$18,681,000) has been charged in "cost of sales" and "general and administrative expenses" respectively.
- The net book amount of property, plant and equipment where the Group was a lessee under finance leases as at 31 December 2017 is HK\$110,325,000 (2016: HK\$154,955,000) (Note 32).
- As at 31 December 2017, the Group's leasehold land and buildings with an aggregate net book value of HK\$51,992,000 (2016: HK\$35,431,000) were pledged as securities for bank borrowings (Note 31(b)).
- As at 31 December 2017, the Group's machinery with an aggregate net book value of HK\$14,298,000 (2016: HK\$21,504,000) was pledged as security for bank borrowings (Note 31(a)(i)).
- For the year ended 31 December 2017, rental income amounting to HK\$823,000 (2016: HK\$152,000) relating to the lease of machinery is included in profit or loss (Note 6).



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 18 INVESTMENT PROPERTIES UNDER DEVELOPMENT

	HK\$'000
<b>Cost</b>	
At 1 January 2016	–
Additions	446,589
Exchange differences	<u>(19,866)</u>
At 31 December 2016	426,723
Additions	53,537
Exchange differences	<u>38,286</u>
At 31 December 2017	<u>518,546</u>
<b>Accumulated depreciation</b>	
At 1 January 2016, 31 December 2016 and 31 December 2017	<u>–</u>
<b>Net book value</b>	
At 1 January 2016 and 31 December 2016	<u>426,723</u>
At 31 December 2017	<u>518,546</u>

The Group's investment properties under development as at 31 December 2017 were valued at HK\$566,768,000 (2016: HK\$437,655,000) by an independent professionally qualified valuer who holds a recognised relevant professional qualification and has recent relevant experience of the investment properties being valued. The valuation was determined using the direct comparison approach with reference to the comparable properties in close proximity. The valuations take into account the characteristic of the properties which included the location, size and other factors collectively.

As at 31 December 2017, investment properties under development with net carrying amounts of HK\$518,546,000 (2016: HK\$426,723,000) were pledged as securities for certain bank loans of the Group.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 19 GOODWILL

	<b>Foundation and construction – Hong Kong and Macau</b> <i>(Note (a))</i> HK\$'000	<b>Construction – Singapore (New Chic International Limited ("New Chic"))</b> <i>(Note (b))</i> HK\$'000	<b>Total</b> HK\$'000
At 1 January 2016 and 31 December 2016	282,933	279,021	561,954
Exchange differences	–	3,801	3,801
At 31 December 2017	282,933	282,822	565,755

Notes:

- (a) The amount represents goodwill arising from the acquisition of the "Foundation and construction — Hong Kong and Macau" segment deemed to be completed on 17 March 2014 as a result of the reverse acquisition completed on 15 October 2015.
- (b) The amount represents goodwill arising from the acquisition of New Chic which is primarily engaged in the provision of construction services as main contractor in Singapore. The acquisition is expected to create synergy from combining the capabilities of the Group's other construction business in Singapore as a result of major acquisition completed on 13 July 2016.

### Impairment test for goodwill

The recoverable amount of the CGU is determined based on value-in-use calculations. These calculations use pre-tax cash flow projections based on financial budgets approved by management covering a five-year period. Cash flows beyond the five-year period are extrapolated using the estimated growth rates stated below. Management estimates the pre-tax discount rate that reflects market assessment of the time value of money and specific risk relating to the industry.

Key assumptions of the financial budgets covering the five-year period and other key assumptions used for value-in-use calculations are as follows:

#### Goodwill of Foundation and construction — Hong Kong and Macau

	<b>2017</b>	2016
Average growth rate <i>(Note (i))</i>	<b>5.0%</b>	5.0%
Terminal growth rate	<b>2.0%</b>	2.0%
Discount rate <i>(Note (ii))</i>	<b>15.0%</b>	15.0%

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 19 GOODWILL (CONTINUED)

### Impairment test for goodwill (Continued)

#### Goodwill of Construction — Singapore (New Chic)

	2017	2016
Average growth rate (Note (i))	<b>5.0%</b>	5.0%
Terminal growth rate	<b>2.5%</b>	2.5%
Discount rate (Note (ii))	<b>10.9%</b>	10.9%

Notes:

- (i) Average growth rate used in the budget is for the five-year period ending 31 December 2022.
- (ii) The discount rate used is pre-tax and reflects specific risks relating to the relevant business.
- (iii) Assuming that the growth rate decreases by 50 basis points and the discount rate increases by 50 basis points, there is still sufficient headroom and no impairment charge is required for goodwill as at 31 December 2017.

## 20 OTHER INTANGIBLE ASSETS

	Unfinished construction contracts HK\$'000	Construction license HK\$'000	Computer software, license and club membership HK\$'000	Total HK\$'000
<b>Year ended 31 December 2016</b>				
Opening net book amount	5,367	–	–	5,367
Acquisition of subsidiaries	24,245	57,606	524	82,375
Amortisation charge (Note 9)	(20,782)	(8,029)	(58)	(28,869)
Exchange difference	(957)	(3,543)	(33)	(4,533)
Closing net book amount	7,873	46,034	433	54,340
<b>At 31 December 2016</b>				
Cost	112,053	53,706	488	166,247
Accumulated amortisation	(104,180)	(7,672)	(55)	(111,907)
	7,873	46,034	433	54,340

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 20 OTHER INTANGIBLE ASSETS (CONTINUED)

	Unfinished construction contracts HK\$'000	Construction license HK\$'000	Computer software, license and club membership HK\$'000	Total HK\$'000
<b>Year ended 31 December 2017</b>				
Opening net book amount	7,873	46,034	433	54,340
Addition	–	–	119	119
Amortisation charge (Note 9)	(8,359)	(5,701)	(70)	(14,130)
Exchange difference	486	3,857	36	4,379
Closing net book amount	–	44,190	518	44,708
<b>At 31 December 2017</b>				
Cost	24,564	58,364	649	83,577
Accumulated amortisation	(24,564)	(14,174)	(131)	(38,869)
	–	44,190	518	44,708

Amortisation of HK\$14,060,000 (2016: HK\$28,811,000) was included in "Cost of sales" and HK\$70,000 (2016: HK\$58,000) was included in "General and administrative expenses".

## 21 FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS

Financial assets at fair value through profit or loss are all held for capital appreciation and include the following:

	2017 HK\$'000	2016 HK\$'000
Investment fund — unlisted (Note)	230,696	–

Note:

On 16 May 2017, a direct wholly-owned subsidiary of the Company entered into a Limited Partnership Agreement with Great Wall International Investment ("Great Wall") and Guotsing Asset Management Limited ("Guotsing Asset Management"), in relation to a formation of fund for the purpose of investment in a property development project in Singapore (the "Fund"). Guotsing Asset Management is an indirect wholly-owned subsidiary of a controlling shareholder of the Company. As at 31 December 2017, the balance of financial assets at fair value through profit or loss represents the Group's investment in the Fund.

The direct wholly-owned subsidiary of the Company also entered into the Subscription Agreement in relation to its capital commitment to the Fund (Note 38).

Financial assets at fair value through profit or loss are presented with in "investing activities" in the consolidated statement of cash flows.

Changes in fair values of financial assets at fair value through profit or loss are recorded in "Other (losses)/gains — net" in the consolidated statement of comprehensive income.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 22 TRADE AND OTHER RECEIVABLES

	2017 HK\$'000	2016 HK\$'000
<b>Current</b>		
Trade receivables ( <i>Note (b)</i> )		
— An associated company	<b>34,772</b>	82,616
— Other related parties	<b>5,787</b>	36,236
— Third parties	<b>611,802</b>	403,987
	<b>652,361</b>	522,839
Retention receivables from customers for contract work from ( <i>Note (c)</i> )		
— Other related parties	–	23,743
— Third parties	<b>279,075</b>	242,283
	<b>279,075</b>	266,026
Development properties — due from customers	<b>605,619</b>	685,160
Other receivables ( <i>Note (d)</i> )		
— Associated companies	<b>81,318</b>	14,769
— Other related parties	<b>8,986</b>	26,283
— Third parties	<b>33,893</b>	23,689
Prepayments	<b>85,808</b>	137,191
Deposits	<b>35,822</b>	32,875
Staff advances	<b>3,097</b>	1,080
Goods and services tax receivable	<b>12,204</b>	113,553
	<b>261,128</b>	349,440
Loans receivables		
— Other related party	–	47,024
	<b>1,798,183</b>	1,870,489
<b>Non-current</b>		
Loans receivables		
— Associated companies ( <i>Note (e)</i> )	<b>959,953</b>	153,152
Prepayment for land costs	–	176,666
Prepayments and other receivables	<b>13,174</b>	15,060
	<b>973,127</b>	344,878

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 22 TRADE AND OTHER RECEIVABLES (CONTINUED)

Notes:

- (a) The credit periods granted to customers were 14 to 60 days. No interest was charged on the outstanding balance.
- (b) The aging analysis of the trade receivables based on invoice date is as follows:

	2017 HK\$'000	2016 HK\$'000
1–30 days	509,089	428,243
31–60 days	18,409	30,722
61–90 days	1,754	16,048
Over 90 days	123,109	47,826
	<b>652,361</b>	522,839

As at 31 December 2017, trade receivables of HK\$143,818,000 (2016: HK\$130,582,000) were past due but not impaired. These relate to a number of independent customers for whom there is no recent history of default. The aging analysis of trade receivables past due but not impaired by overdue date is as follows:

	2017 HK\$'000	2016 HK\$'000
1–30 days	284	41,702
31–60 days	18,558	44,201
61–90 days	2,731	6,580
Over 90 days	122,245	38,099
	<b>143,818</b>	130,582

- (c) Retention receivables in respect of the construction and foundation businesses are settled in accordance with the terms of the respective contracts. Retention receivables held by customers for construction and foundation work amounting to approximately HK\$43,724,000 (2016: HK\$39,791,000) are expected to be recovered in more than twelve months from 31 December 2017.
- (d) The other receivables due from associated companies, other related parties and third parties were unsecured, interest-free and repayable on demand. The other receivables did not contain any impaired assets.
- (e) Loans to associated companies were lent to companies in which the Group invested to develop properties in Singapore. The loans were made in proportion to the percentages of the Group's shareholdings in these companies. The loans were unsecured, and interest-bearing at a fixed rate 5% (2016: 5%) per annum as at 31 December 2017.

The carrying amounts of the Group's trade and other receivables (excluding prepayments) approximate their fair values. The Group did not hold any collateral as security for its trade and other receivables.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 23 DEFERRED INCOME TAX ASSETS/(LIABILITIES)

Deferred income tax assets and liabilities are offset when there is a legal enforceable right to offset current income tax assets against current income tax liabilities and when the deferred income taxes related to the same fiscal authority. The amounts, determined after appropriate offsetting, are set out as follows:

	2017 HK\$'000	2016 HK\$'000
<b>Deferred income tax assets</b>		
— to be recovered within 12 months	<b>11,818</b>	10,235
— to be recovered after more than 12 months	<b>49,536</b>	65,295
	<b>61,354</b>	75,530
	2017 HK\$'000	2016 HK\$'000
<b>Deferred income tax liabilities</b>		
— to be settled within 12 months	<b>(6,119)</b>	(9,186)
— to be settled after more than 12 months	<b>(49,031)</b>	(67,259)
	<b>(55,150)</b>	(76,445)

The movements in the net deferred income tax assets/(liabilities) are as follows:

	2017 HK\$'000	2016 HK\$'000
1 January	<b>(915)</b>	40,786
Acquisition of subsidiaries	—	(37,743)
Credited/(charged) to profit or loss (Note 15)	<b>1,138</b>	(5,270)
Exchange difference	<b>5,981</b>	1,312
31 December	<b>6,204</b>	(915)

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 23 DEFERRED INCOME TAX ASSETS/(LIABILITIES) (CONTINUED)

	Fair value adjustments of identifiable assets arising from business combination HK\$'000	Accelerated tax depreciation HK\$'000	Unrealised profit HK\$'000	Tax losses HK\$'000	Accrued operating expenses HK\$'000	Total HK\$'000
Year ended 31 December 2016						
At 1 January 2016	(4,726)	(47,683)	39,829	32,258	21,108	40,786
Acquisition of subsidiaries	(38,047)	(191)	–	495	–	(37,743)
Credited/(charged) to profit or loss	5,539	4,320	(3,880)	(3,444)	(7,805)	(5,270)
Exchange difference	2,394	(6)	(519)	(491)	(66)	1,312
At 31 December 2016	(34,840)	(43,560)	35,430	28,818	13,237	(915)
Year ended 31 December 2017						
At 1 January 2017	(34,840)	(43,560)	35,430	28,818	13,237	(915)
Credited/(charged) to profit or loss	17,627	5,346	(854)	(20,270)	(711)	1,138
Exchange difference	404	(140)	2,608	1,976	1,133	5,981
At 31 December 2017	(16,809)	(38,354)	37,184	10,524	13,659	6,204

## 24 AVAILABLE-FOR-SALE FINANCIAL ASSETS

	2017 HK\$'000	2016 HK\$'000
At 1 January	92,329	1,095
Acquisition of subsidiaries	–	82,463
Reclassification to investments in associated companies	–	(18,356)
Reclassification to investments in subsidiaries	–	(24,304)
Fair value change recognised in other comprehensive income	(70,176)	56,667
Exchange differences	6,336	(5,236)
At 31 December	28,489	92,329
	2017 HK\$'000	2016 HK\$'000
Unlisted equity investments	28,489	92,329

Unquoted investments which comprise equity investments in certain property development companies are carried at fair value at the end of each reporting period unless it cannot be reliably measured. As at 31 December 2017, fair value is determined using a dividend discount model for which the assumptions are based on the estimated future dividend plans of the underlying investments as disclosed in Note 3(e). Discount rates ranging from 6.4% to 13.3% (2016: 6.4% to 13.3%) for the year ended 31 December 2017 were used to discount the expected dividends.



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 25 DERIVATIVE FINANCIAL INSTRUMENTS

	2017 HK\$'000	2016 HK\$'000
Assets		
Current portion:		
Foreign exchange forward contracts	–	20,343
Non-current portion:		
Cross currency swap contracts	–	12,600
Total	–	32,943
Liabilities		
Current portion:		
Foreign exchange forward contracts	3,215	–
Non-current portion:		
Foreign exchange forward contracts	5,298	–
Total	8,513	–

Notes:

- (a) The derivative financial instruments mainly consist of the following contracts:

	2017	2016
<i>Foreign exchange forward contracts:</i>		
— Notional principal amounts	<b>HK\$173,800,000</b>	US\$40,000,000
— Maturities as at year end	<b>Range from 9 months to 15 months</b>	Range from 7 months to 12 months
<i>Cross currency swap contracts:</i>		
— Notional principal amounts	<b>N/A</b>	US\$28,800,000
— Maturities as at year end	<b>N/A</b>	19 months

- (b) Derivative financial instruments are carried at fair values.
- (c) As at 31 December 2017, the derivative financial instruments were secured by pledged bank deposits of HK\$68,200,000 (2016: HK\$58,095,000 (Note 28)).

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 26 DEVELOPMENT PROPERTIES FOR SALE

	2017 HK\$'000	2016 HK\$'000
<b>Properties in the course of development</b>		
Leasehold land at cost	<b>2,834,435</b>	5,298,283
Development costs	<b>1,257,808</b>	2,817,835
Overheads expenditure capitalised	<b>29,576</b>	56,473
Interest expenses capitalised	<b>253,518</b>	585,882
	<b>4,375,337</b>	8,758,473

Interest expenses on bank borrowings and loans from non-controlling shareholders of the subsidiaries were capitalised. The weighted average rates of capitalisation of the interest expenses were 2.8% (2016: 2.7%) per annum for bank borrowings and 5.3% (2016: 5.2%) per annum for loans from non-controlling shareholders of the subsidiaries for the year ended 31 December 2017.

As at 31 December 2017, development properties for sale with net carrying amounts of HK\$4,375,337,000 (2016: HK\$8,758,473,000) were pledged as securities for certain bank borrowings of the Group (Note 31(a)(iii)).

## 27 AMOUNTS DUE FROM CUSTOMERS FOR CONTRACT WORK

	2017 HK\$'000	2016 HK\$'000
Aggregate costs incurred and profits (less foreseeable losses) recognised to date on uncompleted construction contracts	<b>10,111,912</b>	7,910,878
Less: progress billings to date	<b>(10,074,060)</b>	(7,845,638)
Amounts due from customers for contract work	<b>37,852</b>	65,240

There were no advances received from customers for contract work as at 31 December 2017 and 2016. Progress billings to date include retention receivables of HK\$121,407,000 (2016: HK\$121,731,000) as at 31 December 2017 (Note 22).

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 28 CASH AND CASH EQUIVALENTS AND PLEDGED BANK DEPOSITS

### (a) Cash and cash equivalents

	2017 HK\$'000	2016 HK\$'000
Cash at banks and on hand	<b>2,113,043</b>	1,297,836
Short term bank deposits	<b>514,026</b>	131,211
Maintenance fund accounts ( <i>Note (a)</i> )	<b>7,832</b>	21,302
Project accounts ( <i>Note (b)</i> )	<b>533,283</b>	342,290
	<b>3,168,184</b>	1,792,639

Notes:

- (a) The funds in the maintenance fund accounts can only be applied for the upkeep of the completed development properties.
- (b) The funds in the project accounts can only be applied in accordance with the Housing Developers (Project Account) Rules (1997 Ed.) in Singapore.
- (c) Cash at banks earned interest at floating rates based on daily bank deposit rates.

### (b) Pledged bank deposits

As at 31 December 2017, deposits of HK\$179,689,000 (2016: HK\$165,601,000) were held at banks as pledge for certain of the Group's bank facilities (Note 31) and deposits of HK\$68,200,000 (2016: HK\$58,095,000) were held at banks as pledge for the Group's derivative financial instruments (Note 25). The carrying amounts of pledged bank deposits approximated their fair value.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 29 SHARE CAPITAL

	Number of shares (thousands)	Share capital HK\$'000
<b>Authorised:</b>		
<i>Ordinary shares</i>		
At 1 January 2016, 31 December 2016 and 31 December 2017	6,000,000	60,000
<i>CPS</i>		
At 1 January 2016, 31 December 2016 and 31 December 2017 (Note (a))	1,000,000	10,000
<b>Issued and fully paid:</b>		
<i>Ordinary shares</i>		
At 1 January 2016	300,000	3,000
Conversion of CPS (Note (c))	708,193	7,082
Placements and subscriptions of new shares (Note (d))	321,203	3,212
Issue of shares as consideration for the acquisition of subsidiaries (Note (e))	100,000	1,000
At 31 December 2016 and 1 January 2017	1,429,396	14,294
Conversion of CPS (Note (f))	55,843	558
At 31 December 2017	1,485,239	14,852
<i>CPS</i>		
At 1 January 2016 (Note (b))	951,873	9,519
Conversion during the year (Note (c))	(708,193)	(7,082)
At 31 December 2016 and 1 January 2017	243,680	2,437
Conversion during the year (Note (f))	(55,843)	(558)
At 31 December 2017	187,837	1,879

Note:

- (a) Following the passing of the ordinary resolution at the Company's extraordinary general meeting held on 14 October 2015, the authorised share capital of the Company was increased from HK\$20,000,000 divided into 2,000,000,000 ordinary shares of par value of HK\$0.01 each to HK\$70,000,000 divided into (i) 6,000,000,000 ordinary shares of HK\$0.01 each and (ii) 1,000,000,000 CPS of HK\$0.01 each. Save for the rights set out below, each CPS has the same rights as each of the ordinary shares:
- CPS are convertible into fully-paid ordinary shares at the option of the CPS holders at any time after the issue date according to a fixed conversion ratio of one CPS for one ordinary share, subject to the condition that the Company is able to meet the requirement of public float under the relevant listing rules of the Stock Exchange and no shareholders of the Company trigger any mandatory general offer obligation under Rule 26 of the Takeovers Code (unless a waiver from compliance with such requirement has otherwise been obtained).
  - The CPS are non-redeemable by the Company or their holders.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 29 SHARE CAPITAL (CONTINUED)

Note: (Continued)

(a) (Continued)

- Each CPS shall confer on its holder the right to receive a non-cumulative preferred distribution from the date of the issue of the CPS at a rate of 0.01% per annum on the issue price of HK\$2.75 per CPS, payable annually in arrears. The Company may, in its sole discretion, elect to defer or not pay a preferred distribution. No interest accrues on any unpaid preferred distribution. However, the Company shall not pay any dividends or distributions to the holders of ordinary shares of the Company unless at the same time it pays to the holders of the CPS any deferred or unpaid preferred distribution which was scheduled to be paid during the same financial year as such dividends or distributions were scheduled.
- Each CPS shall confer on its holder the right to receive, in addition to the above preferred distribution, any dividend pari passu with the holders of the ordinary shares.
- The holders of the CPS shall have priority over the holders of ordinary shares on the assets and funds of the Company available for distribution in a distribution of assets on liquidation, winding-up or dissolution of the Company up to an amount equal to the aggregate nominal amounts of the CPS issued (i.e. HK\$9,519,000). Distributions beyond this amount are to be made on a pari passu basis among the holders of any class of shares including the CPS.
- The CPS do not confer on their holders the right to vote at a general meeting of the Company, unless a resolution is to be proposed at a general meeting for the winding-up of the Company or a resolution is to be proposed which if passed would vary or abrogate the rights or privileges of the CPS or vary the restrictions to which the CPS are subject.

Based on the terms of the CPS, it is accounted for as an equity instrument of the Company.

- (b) On 15 October 2015, the Company issued 951,872,727 CPS as consideration for the reverse acquisition. The issuance of CPS is accounted for a distribution to the controlling shareholders under the reverse acquisition accounting method. The aggregate fair value of CPS on the date of issuance was HK\$2,236,900,908, representing a fair value of HK\$2.35 per CPS. The issuance resulted in an increase in share capital of HK\$9,519,000, and the excess of the aggregate fair value of the CPS issued over the aggregate nominal amount of CPS issued amounting to HK\$2,227,381,908 was credited as share premium.
- (c) On 12 January 2016, 28 June 2016 and 13 July 2016, 270,000,000, 330,000,000 and 47,273,454 CPS were converted into ordinary shares by Guotsing Holding Company Limited, a CPS holder. On 15 November 2016, 60,919,852 CPS were transferred to certain selected participants of Management Share Scheme (defined in Note 35) and were converted into ordinary shares. The new ordinary shares rank pari passu with the then existing ordinary shares.
- (d) Details of share placements and subscriptions during the year are as follows:
- (i) On 17 December 2015, the Company entered into a placing agreement with a placing agent whereby the Company agreed to place, through the placing agent, 90,202,500 new ordinary shares of the Company to no less than six places at a price of HK\$2.40 per share. The placement was completed on 12 January 2016.
  - (ii) On 19 June 2016, the Company entered into subscription agreements whereby the Company agreed to allot and issue 55,000,000 new ordinary shares of the Company to China Huarong International Holdings Limited and another 55,000,000 new ordinary shares to Great Wall Pan Asia International Investment Company Limited at a price of HK\$2.45 per share. The subscription was completed on 28 June 2016.
  - (iii) On 8 September 2016, the Company entered into subscription agreements whereby the Company agreed to allot and issue 10,000,000 new ordinary shares of the Company to Tai Hong Asset Management Limited and 12,000,000 new ordinary shares to Chun Sing Engineering Holdings Limited at a price of HK\$2.53 per share. The subscription was completed on 20 September 2016.
  - (iv) On 23 December 2016, the Company entered into subscription agreements whereby the Company agreed to allot and issue 87,000,000 new ordinary shares of the Company to Great Wall Pan Asia International Investment Company Limited and 12,000,000 new ordinary shares to Cinda International Holdings Limited at a price of HK\$2.55 per share. The subscription was completed on 30 December 2016.
- (e) On 13 July 2016, the Group completed the acquisition of New Chic by allotment and issue of 100,000,000 ordinary shares as part of the consideration. The share issued ranked pari passu with the existing ordinary shares in issue in all respects.
- (f) On 19 December 2017, 55,843,197 CPS were transferred to certain selected participants of Management Share Scheme (defined in Note 35) and were converted into ordinary shares. The new ordinary shares rank pari passu with the then existing ordinary shares.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 30 OTHER RESERVES

	Merger reserves	Capital reserve	Exchange reserve	Available-for- sale financial assets reserve	Share-based payment reserve	Total
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
<b>Balance as at 1 January 2016</b>	(10,771)	(1,456,633)	(20,452)	–	200,651	(1,287,205)
<b>Other comprehensive (loss)/income</b>						
Currency translation differences	–	–	(52,406)	–	–	(52,406)
Fair value change on available-for-sale financial assets	–	–	–	56,667	–	56,667
<b>Total comprehensive (loss)/income</b>	–	–	(52,406)	56,667	–	4,261
<b>Transactions with owners in their capacity as owners</b>						
Acquisition of equity interest of subsidiaries from non-controlling shareholders	–	(8,191)	–	–	–	(8,191)
Employee share option schemes — share-based compensation benefits (Note 36)	–	48,051	–	–	7,555	55,606
Reclassification of share-based payment reserve to capital reserve	–	187,189	–	–	(187,189)	–
<b>Total transactions with owners in their capacity as owners</b>	–	227,049	–	–	(179,634)	47,415
<b>Balance as at 31 December 2016 and 1 January 2017</b>	<b>(10,771)</b>	<b>(1,229,584)</b>	<b>(72,858)</b>	<b>56,667</b>	<b>21,017</b>	<b>(1,235,529)</b>
<b>Other comprehensive income/(loss)</b>						
Currency translation differences	–	–	124,323	–	–	124,323
Fair value change on available-for-sale financial assets	–	–	–	(70,176)	–	(70,176)
<b>Total comprehensive income/(loss)</b>	–	–	124,323	(70,176)	–	54,147
<b>Transactions with owners in their capacity as owners</b>						
Employee share option scheme — share-based compensation benefits (Note 35)	–	25,730	–	–	5,709	31,439
<b>Total transactions with owners in their capacity as owners</b>	–	25,730	–	–	5,709	31,439
<b>Balance as at 31 December 2017</b>	<b>(10,771)</b>	<b>(1,203,854)</b>	<b>51,465</b>	<b>(13,509)</b>	<b>26,726</b>	<b>(1,149,943)</b>

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 31 BORROWINGS

	2017 HK\$'000	2016 HK\$'000
<b>Current</b>		
Bank borrowings — secured (Note (a))	<b>2,288,304</b>	3,167,905
Bank borrowings — mortgage (Note (b))	<b>20,464</b>	21,507
Loans from non-controlling shareholders of subsidiaries — unsecured (Note (c))	<b>117,591</b>	319,784
Finance lease liabilities (Note 32)	<b>12,521</b>	33,146
	<b>2,438,880</b>	3,542,342
<b>Non-current</b>		
Bank borrowings — secured (Note (a))	<b>1,780,380</b>	2,903,187
Bank borrowings — mortgage (Note (b))	<b>9,174</b>	541
Medium term notes (Note (d))	<b>567,963</b>	—
Loans from non-controlling shareholders of subsidiaries — unsecured (Note (c))	<b>204,770</b>	247,441
Finance lease liabilities (Note 32)	<b>4,118</b>	13,537
	<b>2,566,405</b>	3,164,706
Total borrowings	<b>5,005,285</b>	6,707,048

The exposure of the borrowings of the Group as at 31 December 2017 and 2016 to interest rate changes and the contractual re-pricing dates were as follows:

	2017 HK\$'000	2016 HK\$'000
Within 1 year	<b>3,985,605</b>	6,619,680
Between 1 and 2 years	<b>143,129</b>	40,724
Between 2 and 5 years	<b>876,529</b>	44,648
Later than 5 years	<b>22</b>	1,996
Total	<b>5,005,285</b>	6,707,048

According to the repayment schedule of the borrowings, without considering the repayable on demand clause, the Group's borrowings were repayable as follows:

	2017 HK\$'000	2016 HK\$'000
Within 1 year	<b>2,382,456</b>	3,346,409
Between 1 and 2 years	<b>325,303</b>	772,997
Between 2 and 5 years	<b>2,289,761</b>	2,564,306
Later than 5 years	<b>7,765</b>	23,336
Total	<b>5,005,285</b>	6,707,048

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 31 BORROWINGS (CONTINUED)

(a) The details of secured bank borrowings are as follows:

	Note	2017 HK\$'000	2016 HK\$'000
<b>Secured by:</b>			
Machinery and equipment (Note 17(d))	(i)	9,091	21,539
Interests in construction contracts	(ii)	151,730	139,620
Development properties for sale, investment properties under development and joint guarantee from directors of certain subsidiaries	(iii)	2,195,160	4,808,290
Fixed bank deposits (Note 28(b))	(iv)	353,646	150,897
Interests in construction contracts and corporate guarantee from an intermediate holding company	(v)	1,359,057	950,746
		<b>4,068,684</b>	6,071,092
Represented by:			
— Current portion		2,288,304	3,167,905
— Non-current portion		1,780,380	2,903,187

Notes:

- (i) As at 31 December 2017, the amount comprises bank borrowings of HK\$9,091,000 (2016: HK\$21,539,000) bearing interest rates at 2.5% (2016: 2.5%) above the Hong Kong Interbank Offered Rate ("HIBOR") per annum.
- (ii) As at 31 December 2017 and 2016, the bank borrowings bore interest at a fixed rate of 2.9% per annum or 1.8% over 3-months Singapore Interbank Offered Rate ("SIBOR") per annum.
- (iii) As at 31 December 2017, the amounts comprise land and development loans of HK\$2,195,160,000 (2016: HK\$4,808,290,000), and bore interest at rates from 1.8% over the relevant bank's one month SGD Cost of Funds ("COF") (2016: 1.8% over the relevant bank's one month SGD COF) per annum. The loans were secured by mortgages over the Group's development properties for sale (Note 26), investment properties under development (Note 18) and legal assignment of all rights, title and interests in the construction contracts, insurance policies, performance bonds (if any), tenancy agreements and sale and purchase agreements in respect of the development properties for sale and personal and joint guarantee of the directors of certain subsidiaries.
- (iv) As at 31 December 2017, the bank borrowings were secured by a fixed deposit of RMB150,000,000 (approximately HK\$179,689,000) (2016: RMB150,000,000 (approximately HK\$165,601,000)), and bore interest at 0.5% over 1-month SIBOR (2016: 1.3% over 1-month SIBOR) calculated daily based on a 365-day year.
- (v) As at 31 December 2017, the bank borrowings bore interest at fixed rate ranged from 2.9% to 3.8% per annum (2016: 2.7% per annum) and at floating rates included 3.2% over the 6-months London Interbank Offered Rate ("LIBOR") per annum, 2.5% over 1-month HIBOR per annum, and 2.0% over the relevant bank's COF per annum (2016: 3.2% over the 6 months LIBOR per annum).



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 31 BORROWINGS (CONTINUED)

- (b) As at 31 December 2017, bank borrowings of HK\$29,638,000 (2016: HK\$22,048,000) were secured by a mortgage over part of the Group's leasehold land and buildings (Note 17(c)). The effective interest rate of the loan were between 1.7% to 5.3% (2016: 6.4%) per annum as at 31 December 2017. The loans will be repaid by fixed monthly payment over 10 years to 20 years.
- (c) The loans from non-controlling shareholders of the subsidiaries were unsecured and not expected to be repaid within 1 year, except for the current portions which were expected to be repaid within 1 year. The loans are subject to variable interest rates which contractually re-price within 12 months from the financial reporting date. The effective interest rate was 5.0% as at 31 December 2017 (2016: between 5.0% and 7.0%).
- (d) On 7 November 2017, the Company issued medium term notes with nominal value of SGD100,000,000 at coupon of 4.9% per annum for a period of 3 years under a medium term note programme established during the year. The interest is payable semi-annually in arrears. The net proceeds, after deducting the direct issuance costs, amounted to approximately SGD99,625,000. The medium term notes due 2020 will mature on 7 November 2020. The notes are listed on Singapore Exchange Securities Trading Limited. The carrying amount approximates its fair value.
- (e) The fair values of the bank borrowings and the loans from related parties approximated their respective carrying values as at 31 December 2017 and 2016, as these borrowings were charged at market interest rates.
- (f) These committed banking facilities are subject to annual review. As at 31 December 2017, the undrawn banking facilities amounted to HK\$850,900,000 (2016: HK\$688,742,000).

## 32 FINANCE LEASE LIABILITIES

The Group leased certain plant and machinery and motor vehicles from third parties under finance leases. The lease agreements do not have renewal clauses but provide the Group with options to purchase the leased assets at nominal values at the end of the lease terms.

	2017 HK\$'000	2016 HK\$'000
Minimum lease payments due		
— Within 1 year	<b>12,981</b>	34,187
— Between 1 and 2 years	<b>2,418</b>	11,594
— Between 2 and 5 years	<b>1,943</b>	2,395
— Later than 5 years	<b>89</b>	324
	<b>17,431</b>	48,500
Less: future finance charges	<b>(792)</b>	(1,817)
Present value of finance lease liabilities	<b>16,639</b>	46,683

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 32 FINANCE LEASE LIABILITIES (CONTINUED)

The present values of finance lease liabilities are analysed as follows:

	2017 HK\$'000	2016 HK\$'000
Within 1 year	12,521	33,146
Between 1 and 2 years	2,298	11,086
Between 2 and 5 years	1,758	2,167
Later than 5 years	62	284
	<b>16,639</b>	46,683

These finance leases were secured by the Group's property, plant and equipment (Note 17(b)).

## 33 TRADE AND OTHER PAYABLES

	2017 HK\$'000	2016 HK\$'000
<b>Current</b>		
Trade payables to:		
— Other related parties	68,145	79,993
— Third parties	1,794,412	1,699,234
	<b>1,862,557</b>	1,779,227
Non-trade payables to:		
— Non-controlling shareholders of the subsidiaries	120,722	99,761
— Other related parties	26,913	24,487
— Third parties	96,027	33,907
— Goods and services tax payable	2,355	14,706
	<b>246,017</b>	172,861
Accruals for operating expenses	171,409	250,077
Accruals for construction costs	65,596	39,202
Advanced proceeds received from customers	1,412,419	2,481,499
Deferred gain	29,798	–
Put option exercisable by non-controlling shareholder of the subsidiaries	13,278	11,703
	<b>1,692,500</b>	2,782,481
Total trade and other payables	<b>3,801,074</b>	4,734,569

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 33 TRADE AND OTHER PAYABLES (CONTINUED)

The credit terms granted by the suppliers were usually within 14 to 60 days.

The aging analysis of trade payables (including amounts due to related parties and a fellow subsidiary of trading in nature) based on invoice date was as follows:

	2017 HK\$'000	2016 HK\$'000
1–30 days	1,784,567	1,636,973
31–60 days	44,593	89,741
61–90 days	15,218	43,064
Over 90 days	18,179	9,449
	<b>1,862,557</b>	1,779,227

The amounts due to non-controlling shareholders of the subsidiaries, other related parties and third parties were unsecured, interest-free and repayable on demand. The carrying amounts of trade and other payables approximated their fair values.

## 34 DIVIDENDS

A final dividend in respect of the year ended 31 December 2017 of HK\$0.10 per share, amounting to a total dividend of HK\$167,307,000, is to be proposed at the 2018 annual general meeting. These financial statements do not reflect this final dividend payable but will be reflected as an appropriation of retained earnings for the year ending 31 December 2018 once approved at the annual general meeting.

	2017 HK\$'000	2016 HK\$'000
Interim dividend of HK\$0.06 (2016: HK\$0.05) per ordinary share and per CPS	100,385	78,704
Proposed final dividend of HK\$0.10 (2016: HK\$ 0.11) per ordinary share and per CPS	167,307	184,038

## 35 SHARE-BASED PAYMENTS

### (a) Share option scheme (“Share Option Scheme”)

Pursuant to a resolution passed by the shareholders at the general meeting of the Company on 11 September 2012, the Company adopted the Share Option Scheme, under which the board of directors, at its absolute discretion and on such terms as it may think fit, may grant any employee (full-time or part-time), director, consultant or advisor of the Group, or any substantial shareholder of the Group, or any distributor, contractor, supplier, agent, customer, business partner or service provider of the Group, options to subscribe for ordinary shares of the Company.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 35 SHARE-BASED PAYMENTS (CONTINUED)

### (a) Share option scheme (“Share Option Scheme”) (Continued)

(i) Details of the share options outstanding at the end of the year are as follows:

Grant date	Exercisable period	Exercise price per option HK\$	Number of outstanding options as at 31 December	
			2017	2016
27 June 2014	27 June 2015 to 26 June 2020	2.70	<b>3,900,000</b>	3,900,000
	27 June 2016 to 26 June 2020	2.70	<b>3,900,000</b>	3,900,000
	27 June 2017 to 26 June 2020	2.70	<b>3,900,000</b>	3,900,000
	27 June 2018 to 26 June 2020	2.70	<b>3,900,000</b>	3,900,000
	27 June 2019 to 26 June 2020	2.70	<b>3,900,000</b>	3,900,000
28 April 2016	28 April 2017 to 27 April 2022	3.02	<b>2,100,000</b>	2,100,000
	28 April 2018 to 27 April 2022	3.02	<b>2,100,000</b>	2,100,000
	28 April 2019 to 27 April 2022	3.02	<b>2,100,000</b>	2,100,000
	28 April 2020 to 27 April 2022	3.02	<b>2,100,000</b>	2,100,000
	28 April 2021 to 27 April 2022	3.02	<b>2,100,000</b>	2,100,000
			<b>30,000,000</b>	30,000,000

The Group has no legal or constructive obligation to repurchase or settle the options in cash.

(ii) Movements in the number of share options outstanding and their related weighted average exercise prices are as follows:

	2017		2016	
	Weighted average exercise price HK\$	Number of options '000	Weighted average exercise price HK\$	Number of options '000
Outstanding at the beginning of the year	<b>2.81</b>	<b>30,000</b>	2.70	19,500
Granted during the year	<b>N/A</b>	<b>–</b>	3.02	10,500
Outstanding at the end of the year	<b>2.81</b>	<b>30,000</b>	2.81	30,000
Exercisable at the end of the year	<b>2.81</b>	<b>13,800</b>	2.70	7,800

During the year ended 31 December 2017, share-based payment expenses in respect of the Share Option Scheme charged to profit or loss amounted to HK\$5,709,000 (2016: HK\$7,555,000).

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 35 SHARE-BASED PAYMENTS (CONTINUED)

### (a) Share option scheme ("Share Option Scheme") (Continued)

#### (iii) Fair value of share options and assumptions

The fair values of the share options were calculated using the Binomial Option Pricing Model prepared by an independent valuer. The inputs into the model were as follows:

Grant date	27 June 2014	28 April 2016
Exercise price	HK\$2.70	HK\$3.02
Volatility	60%	47%
Expected option life	6 years	6 years
Annual risk-free rate	1.52%	1.06%
Expected dividend yield	2.60%	5.0%

The volatility measured at the standard deviation of expected share price returns is based on statistical analysis of daily share prices of the Company and comparable companies over the past years immediately preceding the valuation date.

### (b) Management Share Scheme

On 10 April 2015, CNQC (South Pacific) Holding Pte. Ltd. ("CNQC (South Pacific)") granted share options to certain selected participants including senior management and employees of the Group and other subsidiaries of Guotsing Holding Group Co. Ltd not within the Group to subscribe for up to 6,873,000 shares and 5,127,000 shares of CNQC (South Pacific) respectively at a subscription price of SGD 2.43 per share (the then existing management share scheme). 20% of these share options shall vest over 5 years on each 1 April commencing from 1 April 2016.

The fair value of the share options under the then existing management share scheme at grant date amounted to SGD129.8 million (HK\$735.0 million). The weighted average fair value of these share options determined using the Binomial Option Pricing Model was SGD 10.81 per share option.

The significant inputs into the model were volatility of 27.4%, dividend yield of 0%, an expected option life of five years, and an annual risk-free interest rate of 1.99%. The volatility measured at the standard deviation of continuously compounded share returns is based on statistical analysis of daily share prices of comparable entities in the industry.

In accordance with the share purchase agreement entered into by the Group on 23 May 2015 and upon completion of the reverse acquisition on 15 October 2015, the management share scheme ("Management Share Scheme") was adopted to replace and supersede the then existing management share scheme. Under the Management Share Scheme, share options were granted to the selected participants to purchase from a trust established by Guotsing Holding (South Pacific) Investment Pte. Ltd., a related company, up to a total of 304,599,273 CPS at HK\$0.56 per share. As at 31 December 2017, 84,016,633 (2016: 79,271,961) and 220,582,640 (2016: 225,327,312) CPS were attributable to personnel rendering services to the Group and outside the Group respectively. 20% of these share options shall vest over 5 years on each 1 April commencing from 1 April 2016.

The fair value of the share options under the Management Share Scheme on 15 October 2015 amounted to HK\$570.0 million whereas that of the then existing management share scheme immediately prior to its replacement and supersession amounted to SGD109.2 million (HK\$614.3 million), each of which had a fair value of HK\$1.87 and SGD 9.10 per share option respectively determined using the Binomial Option Pricing Model. As the modification of the equity-settled award did not result in an increase in the fair value of the equity-settled award, the share-based payment expenses attributable to personnel rendering services to the Group were recognised with reference to the fair value of the then existing management share scheme on 10 April 2015 in accordance with the accounting policy set out in Note 2(ab)(ii).

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 35 SHARE-BASED PAYMENTS (CONTINUED)

### (b) Management Share Scheme (Continued)

During the year ended 31 December 2017, share-based payment expenses in respect of the above equity-settled award arrangement charged to profit or loss amounted to HK\$25,730,000 (2016: HK\$48,051,000).

Movements in the number of share options outstanding and the exercise price during the years ended 31 December 2017 and 2016 are as follows:

	<b>Management Share Scheme Weighted average exercise price</b> HK\$	<b>Number of options</b>
Outstanding at 1 January 2016	0.56	304,599,273
Converted during the year	0.56	(60,919,852)
Outstanding at 31 December 2016 and 1 January 2017	0.56	243,679,421
Converted during the year	0.56	(55,843,197)
Outstanding at 31 December 2017		187,836,224
Exercisable at 31 December 2017		5,076,655

## 36 NOTES TO CONSOLIDATED STATEMENT OF CASH FLOWS

### (a) Reconciliation of profit before income tax to cash generated from operations

	<b>2017 HK\$'000</b>	2016 HK\$'000
Profit before income tax	<b>807,728</b>	826,916
Adjustments for:		
Depreciation	<b>84,618</b>	85,770
Amortisation	<b>14,130</b>	28,869
Gain on disposal of property, plant and equipment	<b>(1,126)</b>	(2,143)
Gain on deemed disposal of subsidiaries	<b>(4,442)</b>	–
Dividend income from available-for-sale financial assets	<b>(87,677)</b>	–
Share-based payment expenses	<b>31,439</b>	55,606
Interest income	<b>(51,199)</b>	(17,503)
Interest expenses	<b>74,198</b>	50,340
Fair value gain on previously held interest in an associated company as a result of business combination	–	(7,211)
Fair value losses/(gains) on derivative financial instruments	<b>44,158</b>	(46,235)
Share of profits of joint ventures	<b>(29)</b>	(371)
Share of losses of associated companies	<b>25,801</b>	4,752
Operating profit before working capital changes	<b>937,599</b>	978,790
Decrease in development properties for sale	<b>5,119,163</b>	1,152,660
(Increase)/decrease in trade and other receivables	<b>(126,801)</b>	1,007,792
Decrease in amounts due from customers for contract work	<b>28,665</b>	14,643
Decrease in trade and other payables	<b>(1,314,509)</b>	(936,260)
Net cash generated from operations	<b>4,644,117</b>	2,217,625

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 36 NOTES TO CONSOLIDATED STATEMENT OF CASH FLOWS (CONTINUED)

### (a) Reconciliation of profit before income tax to cash generated from operations (Continued)

In the consolidated statement of cash flow, proceeds from disposal of property, plant and equipment comprise:

	2017 HK\$'000	2016 HK\$'000
Net book amount (Note 17)	1,360	2,807
Gain on disposal of property, plant and equipment (Note 8)	1,126	2,143
Proceeds from disposal of property, plant and equipment	2,486	4,950

### (b) Major non-cash transactions

During the year ended 31 December 2017, no property, plant and equipment (2016: HK\$1,332,000) were acquired under finance lease arrangements and property, plant and equipment with carrying amount of HK\$16,711,000 (2016: Nil) were transferred from "development properties for sales".

### (c) The reconciliation of liabilities arising from financing activities is as follow:

	Liabilities from financing activities			Total HK\$'000
	Medium term notes HK\$'000 (Note 31)	Bank and other borrowings HK\$'000 (Note 31)	Finance leases HK\$'000 (Note 32)	
As at 1 January 2017	–	6,660,365	46,683	6,707,048
Cash flows:				
— Proceeds received from issuance of medium term notes	567,863	–	–	567,863
— Drawdown on borrowings	–	1,608,453	–	1,608,453
— Repayment on borrowings	–	(4,358,921)	–	(4,358,921)
— Repayment on finance leases	–	–	(30,990)	(30,990)
Other non-cash movements				
— Finance costs	100	2,918	–	3,018
— Foreign exchange adjustments	–	507,868	946	508,814
As at 31 December 2017	567,963	4,420,683	16,639	5,005,285

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 37 CONTINGENT LIABILITIES

(a) At each statement of financial position date, the Group had the following contingent liabilities:

	2017 HK\$'000	2016 HK\$'000
Guarantees on performance bonds in respect of construction contracts	<b>124,973</b>	107,548

Subsidiaries of the Group also issued corporate guarantees to banks for borrowings of the Group's associated companies and related companies in which subsidiaries of the Company are non-controlling shareholders. As at 31 December 2017, these bank borrowings amounted to HK\$2,410,290,000 (2016: HK\$333,859,000).

### (b) Pending litigation

In the ordinary course of the Group's contract works business, the Group has been subject to a number of claims due to personal injuries suffered by employees of the Group or the Group's subcontractors in accidents arising out of and in the course of their employment. The directors are of the opinion that such claims are well covered by insurance and will not result in any material adverse impact on the financial position or results and operations of the Group. No provision has been made in respect of these claims in the consolidated financial statements.

## 38 COMMITMENTS

### (a) Operating lease commitments — Group as lessee

The Group leases land, offices, warehouse and construction equipment under non-cancellable operating lease agreements. The leases have varying terms, escalation clauses and renewal rights.

The future minimum lease payables under non-cancellable operating leases contracted for but not recognised as liabilities as at 31 December 2017 and 2016 were as follows:

	2017 HK\$'000	2016 HK\$'000
Not later than one year	<b>44,617</b>	21,344
Between one and five years	<b>27,423</b>	20,849
Later than five years	<b>30,050</b>	31,127
	<b>102,090</b>	73,320



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 38 COMMITMENTS (CONTINUED)

### (b) Capital commitments

Capital expenditures contracted but not recognised in the consolidated financial statements as at 31 December 2017 and 2016, excluding those relating to investments in associated companies and joint ventures, were as follows:

	2017 HK\$'000	2016 HK\$'000
Contracted but not provided for:		
Development expenditure	19,857	49,871
Investment in the Fund	471,641	–
	<b>491,498</b>	49,871

## 39 DEEMED DISPOSAL OF SUBSIDIARIES

In July 2017, a wholly owned subsidiary of the Company entered into a shareholder agreement with GW & CNQC (Singapore) Holdings Pte. Limited ("GW&CNQC"), ZACD (Shunfu) Ltd. and ZACD (Shunfu2) Ltd. The Group's equity interest in Qingjian Realty (SF) Holding Pte. Ltd. ("SF Holding") and its subsidiaries ("SF Group") was diluted from 100% to approximately 42.1% as a result of share allotment. Such dilution of shareholding of SF Group held by the Group from 100% to 42.1% constituted a deemed disposal of the Group's equity interest in SF Group. The investment in SF Group was derecognised as subsidiaries and SF Holding became an associate of the Group, and the difference of approximately HK\$4,442,000 between the fair value of SF Holding's equity shares held by the Group and the carrying value of SF Group's net assets at deemed disposal date was recognised in the consolidated statement of comprehensive income (Note 8).

## 40 CHANGES IN OWNERSHIP INTERESTS IN SUBSIDIARIES WITHOUT CHANGE OF CONTROL

In November 2017, non-controlling shareholders injected capital amounting to HK\$4,105,000 into Hilife Interactive Pte. Ltd ("Hilife"), a non-wholly-owned controlling subsidiary of the Group. The non-controlling shareholders subscribed 10% of the equity interests in Hilife. After the transaction, the Group's equity interest in Hilife was diluted from 70% to 63%.

The carrying amount of the non-controlling interests disposed and consideration paid in excess of carrying value recognised within equity as a result of the transaction with non-controlling shareholders were as follows:

	HK\$'000
Carrying amount of non-controlling interests disposed	1,260
Consideration received from the non-controlling shareholders	(4,105)
Consideration received in excess of carrying value recognised within equity	(2,845)

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 41 RELATED PARTY TRANSACTIONS

Related parties are those parties that have the ability to control, jointly control or exert significant influence over the other party in making financial or operational decisions. Parties are also considered to be related if they are subject to common control or joint control. The ultimate holding company of the Company is Hui Long Enterprises Limited.

- (a) During the years ended 31 December 2017 and 2016, the related parties that had transactions with the Group were as follows:

Name of related parties	Relationship with the Group
Qingjian International (Myanmar) Group Development Co. Ltd.	A related company controlled by a controlling shareholder of the ultimate holding company
Great Wall Technology Aluminium Industry Pte. Ltd.	A related company controlled by a controlling shareholder of the ultimate holding company
Elite Concrete Pte. Ltd.	A related company in which a controlling shareholder of the ultimate holding company has an interest
Sinstar Precast Pte. Ltd.	A related company in which a controlling shareholder of the ultimate holding company has an interest
SLP International Property Consultants Pte. Ltd.	A related company controlled by shareholders of subsidiaries
Qingjian Realty (Choa Chu Kang) Pte. Ltd.	Associated company
Qingjian Realty (Marymount) Pte. Ltd.	Associated company (2016: A wholly-owned subsidiary)
BH-ZACD (Woodlands) Development Pte. Ltd.	Associated company
HLY Investments (Anchorvale) Pte. Ltd.	A non-controlling shareholder of a subsidiary
HLY Investments (Sembawang) Pte. Ltd.	A non-controlling shareholder of a subsidiary
OSS Property Investments Pte. Ltd.	A non-controlling shareholder of subsidiaries
Shun Kang Development & Investment Pte. Ltd.	A non-controlling shareholder of a subsidiary
Suntec Property Ventures Pte. Ltd.	A non-controlling shareholder of a subsidiary
Yongli He Development Pte. Ltd.	A non-controlling shareholder of a subsidiary
ZACD (Anchorvale) Pte. Ltd.	A non-controlling shareholder of a subsidiary
ZACD (Canberra) Pte. Ltd.	A non-controlling shareholder of a subsidiary
ZACD (Sennett) Pte. Ltd.	A non-controlling shareholder of a subsidiary
ZACD (Tuas Bay) Pte. Ltd.	A non-controlling shareholder of a subsidiary
ZACD (Woodlands3) Pte. Ltd.	A non-controlling shareholder of a subsidiary
ZACD (BBW6) Pte. Ltd.	A non-controlling shareholder of subsidiaries
ZACD Investments Pte. Ltd.	A non-controlling shareholder of a subsidiary
Zuo Hai Bin	A non-controlling shareholder of a subsidiary
ZACD International Pte. Ltd.	A related company controlled by non-controlling shareholder of a subsidiary

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 41 RELATED PARTY TRANSACTIONS (CONTINUED)

- (b) The following is a summary of significant related party transactions, in addition to those disclosed elsewhere in the financial statements, which were carried out in accordance with the terms agreed between the Group and the related parties and in the ordinary and usual course of business:

	2017 HK\$'000	2016 HK\$'000
Construction revenue from other related parties	2,417	68,063
Construction revenue from associated companies	301,982	100,369
Purchase of materials from other related parties	28,036	249,409
Construction service provided by other related parties	44,708	110,346
Dividends received from associated companies	4,560	6,920
Dividends received from other related parties	87,677	–
Dividends paid to related parties	53,466	–
Sales commission paid to a related party	21,795	14,116
Interest income from a related party	1,203	1,588
Interest income from associated companies	35,158	7,351
Interest charged by non-controlling shareholders of subsidiaries	28,095	25,225
Management fee income from an associated company	3,544	3,423

Outstanding balances as at the year-end dates arising from sale/purchase of goods and services, were unsecured and receivable/payable within 12 months from year-end dates, and were disclosed in Note 22 and Note 33.

### (c) Key management compensation

Key management includes directors of the Company and two key operating subsidiaries, CNQC (South Pacific) Holdings Pte. Ltd. and Welltech Construction Pte. Ltd.. The compensation paid or payable to key management for employee services is shown below:

	2017 HK\$'000	2016 HK\$'000
Salaries and other short-term employee benefits	65,683	57,134
Contribution to retirement benefit scheme	280	185
Share-based payments	12,116	27,819
<b>Total</b>	<b>78,079</b>	<b>85,138</b>

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 42 BALANCE SHEET AND RESERVE MOVEMENT OF THE COMPANY

	2017 HK\$'000	2016 HK\$'000
<b>ASSETS</b>		
<b>Non-current assets</b>		
Investments in subsidiaries	3,094,237	3,071,019
Loans to subsidiaries	203,000	107,500
Prepayments	7,572	–
	<b>3,304,809</b>	3,178,519
<b>Current assets</b>		
Other receivables	1,639	149
Amounts due from subsidiaries	174,082	162,008
Cash and cash equivalents	688,003	245,145
	<b>863,724</b>	407,302
<b>Total assets</b>	<b>4,168,533</b>	3,585,821
<b>EQUITY</b>		
<b>Capital and reserves</b>		
Share capital — ordinary shares	14,852	14,294
Share capital — convertible preference shares	1,879	2,437
Share premium	3,375,258	3,375,258
Share-based payment reserve (Note (a))	26,726	21,017
Capital reserve (Note (a))	260,970	235,240
Accumulated losses (Note (a))	(137,158)	(115,726)
<b>Total equity</b>	<b>3,542,527</b>	3,532,520
<b>LIABILITIES</b>		
<b>Non-current liability</b>		
Borrowing	567,963	–
<b>Current liabilities</b>		
Other payables	5,145	344
Amounts due to subsidiaries	–	57
Loan from a subsidiary	52,898	52,900
	<b>58,043</b>	53,301
<b>Total liabilities</b>	<b>626,006</b>	53,301
<b>Total equity and liabilities</b>	<b>4,168,533</b>	3,585,821

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 42 BALANCE SHEET AND RESERVE MOVEMENT OF THE COMPANY (CONTINUED)

Note:

### (a) Reserve movement of the Company

	Share-based payment reserve HK\$'000	Capital reserve HK\$'000	Accumulated losses HK\$'000
<b>As at 1 January 2016</b>	200,651	–	(85,163)
Profit for the year	–	–	209,191
Dividend paid	–	–	(239,754)
Share-based compensation benefits	7,555	48,051	–
Reclassification of share-based payment reserve	(187,189)	187,189	–
<b>As at 31 December 2016</b>	21,017	235,240	(115,726)
<b>As at 1 January 2017</b>	<b>21,017</b>	<b>235,240</b>	<b>(115,726)</b>
Profit for the year	–	–	<b>262,991</b>
Dividend paid	–	–	<b>(284,423)</b>
Share-based compensation benefits	<b>5,709</b>	<b>25,730</b>	–
<b>As at 31 December 2017</b>	<b>26,726</b>	<b>260,970</b>	<b>(137,158)</b>

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 43 BENEFITS AND INTEREST OF DIRECTORS

### (a) Directors' emoluments

For the year ended 31 December 2017

	As director (Note (v))									Total HK\$'000
	Directors' fees HK\$'000	Salaries HK\$'000	Discretionary bonuses HK\$'000	Housing allowance HK\$'000	Equity settled share-based payments HK\$'000	Estimated money value of other benefits HK\$'000	Employers' contributions to retirement benefit schemes HK\$'000	Remunerations paid or receivable in respect of office as director HK\$'000	As management (Note (vi)) HK\$'000	
<b>Executive directors</b>										
Mr. Cheng Wing On, Michael (Note (ii))	-	2,724	10,108	-	1,245	-	18	-	-	14,095
Mr. Ho Chi Ling	-	2,368	789	-	996	-	18	-	-	4,171
Mr. Zhang Yuqiang	80	1,500	957	192	890	-	18	-	-	3,637
Mr. Wang Congyuan	411	2,006	5,000	204	2,249	-	18	-	-	9,888
Mr. Wang Linxuan	770	1,778	4,432	-	5,072	-	207	-	-	12,259
<b>Independent non-executive directors</b>										
Mr. Chuck Winston Calptor	240	-	-	-	-	-	-	-	-	240
Mr. Ching Kwok Hoo, Pedro	240	-	-	-	-	-	-	-	-	240
Mr. Tam Tak Kei, Raymond	240	-	-	-	-	-	-	-	-	240
Mr. Chan Kok Chung, Johnny	240	-	-	-	-	-	-	-	-	240
<b>Non-executive directors</b>										
Mr. Wang Xianmao (Note (ii))	491	-	1,060	-	-	-	-	-	-	1,551
Mr. Zhang Zhihua (Note (iii))	-	240	3,472	-	872	-	-	-	-	4,584
Mr. Sun Huiye	368	1,231	246	-	239	-	-	-	-	2,084
Mr. Chen Anhua (Note (iv))	23	-	-	-	-	-	-	-	-	23
	3,103	11,847	26,064	396	11,563	-	279	-	-	53,252

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 43 BENEFITS AND INTEREST OF DIRECTORS (CONTINUED)

### (a) Directors' emoluments (Continued)

For the year ended 31 December 2016

	As director (Note (vi))									Total HK\$'000
	Directors' fees HK\$'000	Salaries HK\$'000	Discretionary bonuses HK\$'000	Housing allowance HK\$'000	Equity settled share-based payments HK\$'000	Estimated money value of other benefits HK\$'000	Employers' contributions to retirement benefit schemes HK\$'000	Remunerations paid or receivable in respect of accepting office as director HK\$'000	As management (Note (vii)) HK\$'000	
<b>Executive directors</b>										
Dr. Du Bo	-	82	34	-	8,481	-	1	-	-	8,598
Mr. Cheng Wing On, Michael	-	2,703	9,362	-	1,519	-	18	-	-	13,602
Mr. Ho Chi Ling	-	2,351	1,184	-	1,215	-	18	-	-	4,768
Mr. Zhang Yuqiang	-	1,500	1,625	194	597	-	18	-	-	3,934
Mr. Wang Congyuan	298	1,923	1,932	204	3,369	-	15	-	-	7,741
Mr. Wang Linxuan	843	1,726	4,941	-	8,085	-	97	-	-	15,692
<b>Independent non-executive directors</b>										
Mr. Chuck Winston Calptor	240	-	-	-	-	-	-	-	-	240
Mr. Ching Kwok Hoo, Pedro	240	-	-	-	-	-	-	-	-	240
Mr. Tam Tak Kei, Raymond	240	-	-	-	-	-	-	-	-	240
Mr. Chan Kok Chung, Johnny	224	-	-	-	-	-	-	-	-	224
<b>Non-executive directors</b>										
Mr. Zhang Zhihua	-	240	10,740	-	3,574	-	9	-	-	14,563
Dr. Ding Hongbin	270	1,589	337	-	747	-	9	-	-	2,952
Mr. Sun Huiye	291	1,113	279	-	232	-	-	-	-	1,915
	2,646	13,227	30,434	398	27,819	-	185	-	-	74,709

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 43 BENEFITS AND INTEREST OF DIRECTORS (CONTINUED)

### (a) Directors' emoluments (Continued)

Notes:

- (i) For the year ended 31 December 2017, Mr. Cheng Wing On, Michael remained to be the Chairman.
- (ii) Mr. Wang Xianmao was appointed as non-executive director on 16 January 2017.
- (iii) Mr. Zhang Zhihua resigned as non-executive director on 30 August 2017.
- (iv) Mr. Chen Anhua was appointed as non-executive director on 27 November 2017.
- (v) The amounts represented emoluments paid or receivable in respect of a person's services as a director, whether of the Company or subsidiary undertaking of the Company.
- (vi) The amounts represented emoluments paid or receivable in respect of a person's other services in connection with the management of the affairs of the Company or its subsidiary undertakings and included salaries, discretionary bonuses, employer's contributions to retirement benefit schemes and housing allowance.
- (vii) No director waived or agreed to waive any emoluments during the years ended 31 December 2017 and 2016.
- (viii) During the year, no emoluments were paid by the Group to the directors as an inducement to join or upon joining the Group or as compensation for loss of office.

### (b) Directors' retirement benefits and termination benefits

None of the directors received or will receive any retirement benefits or termination benefits for the years ended 31 December 2017 and 2016.

### (c) Consideration provided to third parties for making available directors' services

During the years ended 31 December 2017 and 2016, the Company did not pay consideration to any third parties for making available directors' services.

### (d) Information about loans, quasi-loans and other dealings entered into by the Company or subsidiary undertaking of the Company

No loans, quasi-loans and other dealings made available in favour of directors, controlled bodies corporate by and connected entities with such directors subsisted at the end of the year or at any time during the year.

### (e) Directors' material interests in transactions, arrangements or contracts

Save as disclosed in Note 41, no significant transactions, arrangements and contracts in relation to the Group's business to which the Company was a party and in which a director of the Company had a material interest, whether directly or indirectly, subsisted at the end of the year or at any time during the year.

## 44 SUBSEQUENT EVENT

In March 2018, a tender submitted by the wholly owned subsidiaries of the Company for the purchase of all strata lots and the common property in the development known as Goodluck Garden in Singapore at a consideration of SGD610 million (or equivalent to approximately HK\$3.64 billion) has been duly accepted by the vendors of the Goodluck Garden, representing over 80% of the total owners of the Goodluck Garden. The acceptance by the vendors is conditional upon, among other terms, the vendors of Goodluck Garden obtaining a statutory sale order.



# FIVE YEAR FINANCIAL SUMMARY

	<b>1.1.2017 to 31.12.2017 HK\$'000</b>	1.1.2016 to 31.12.2016 HK\$'000	1.1.2015 to 31.12.2015 HK\$'000	1.1.2014 to 31.12.2014 HK\$'000 (Restated)	1.1.2013 to 31.12.2013 HK\$'000 (Restated)
<b>Consolidated Results</b>					
Revenue	<b>10,329,310</b>	8,605,716	11,053,456	7,302,293	1,704,587
Profit/(loss) before tax	<b>807,728</b>	826,916	981,664	487,770	(126,334)
Income tax (expense)/credit	<b>(134,493)</b>	(157,776)	(240,945)	(77,087)	22,158
Profit/(loss) for the year	<b>673,235</b>	669,140	740,719	410,683	(104,176)
Profit/(loss) for the year attributable to Owners of the Company	<b>512,050</b>	585,385	577,317	276,299	(89,000)
<b>Consolidated Assets and liabilities</b>					
Total assets	<b>12,511,799</b>	14,771,672	14,926,672	16,215,913	16,881,692
Total liabilities	<b>(9,018,266)</b>	(11,709,599)	(13,445,879)	(15,439,560)	(17,076,543)
Net assets/(liabilities)	<b>3,493,533</b>	3,062,073	1,480,793	776,353	(194,851)

The Group has applied the principles of reverse acquisition accounting to account for the reverse acquisition in 2015. Accordingly, the financial information for the two years ended 31 December 2014 had been restated.