



海通證券股份有限公司 HAITONG SECURITIES CO., LTD.*

(A joint stock limited company incorporated in the People's Republic of China with limited liability)

(在中華人民共和國註冊成立之股份有限公司)

(Stock Code 股份代號：6837)

NOTIFICATION LETTER 通知信函

20 April 2018

Dear Non-registered holder^(Note),

Haitong Securities Co., Ltd.* (the "Company") – Notice of Publication of 2017 Annual Report (the "Current Corporate Communication")

The English and Chinese versions of the Current Corporate Communication are available on, and may be accessed under "Announcement and Circular" in the Investor Relations section of the Company's website at www.htsec.com and are also available on the website of The Stock Exchange of Hong Kong Limited at www.hkexnews.hk.

If you would like to receive the Current Corporate Communication and future corporate communications in printed form, please complete the Request Form on the reverse side of this letter and sign and return it by post or by hand to the Company c/o the Company's H Share Registrar in Hong Kong (the "H Share Registrar"), Computershare Hong Kong Investor Services Limited, at 17M Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong. If you post your reply in Hong Kong, you may use the mailing label in the Request Form and need not affix a stamp on the envelope when returning your Request Form. Otherwise, please affix an appropriate stamp. You may also send an email with a scanned copy of the Request Form to haitong.ecom@computershare.com.hk. The Request Form may also be downloaded from the Company's website at www.htsec.com or the website of The Stock Exchange of Hong Kong Limited at www.hkexnews.hk.

Should you have any questions in relation to this letter, please call the telephone hotline of the H Share Registrar at (852) 2862 8688 during business hours from 9:00 a.m. to 6:00 p.m., Monday to Friday, excluding public holidays.

By order of the Board
Haitong Securities Co., Ltd.*
ZHOU Jie
Chairman

Note: This letter is addressed to non-registered holders (a "non-registered holder" means such person or company whose shares in the Company are held in the Central Clearing and Settlement System (CCASS) and who has notified the Company from time to time through Hong Kong Securities Clearing Company Limited that such person or company wishes to receive corporate communications[#]). If you have sold or transferred all your shares in the Company, please disregard this letter and the Request Form on the reverse side.

* For identification purpose only

各位非登記持有人^(附註)：

海通證券股份有限公司 (「公司」) – 2017年年度報告 (「本次公司通訊」) 之發佈通知

本次公司通訊之中、英文版本已上載於公司網站 (www.htsec.com) 之投資者關係內的「公告與通函」網頁及香港聯合交易所有限公司披露易網站 (www.hkexnews.hk)，歡迎查閱。

如閣下欲收取本次公司通訊及將來公司通訊之印刷本，請閣下填妥在本函背面的申請表格，並在申請表格上簽名，然後把申請表格寄回或親自交回公司之H股證券登記處香港中央證券登記有限公司 (「H股證券登記處」)，地址為香港灣仔皇后大道東183號合和中心17M樓。倘若閣下在香港投寄，可使用申請表格內的郵寄標籤寄回，而毋須在信封上貼上郵票；否則，請貼上適當的郵票。閣下亦可把已填妥之申請表格的掃描副本電郵至haitong.ecom@computershare.com.hk。申請表格亦可於公司網站 (www.htsec.com) 或香港聯合交易所有限公司披露易網站 (www.hkexnews.hk) 內下載。

閣下如有任何與本函內容有關的疑問，請致電H股證券登記處電話熱線(852) 2862 8688，辦公時間為星期一至星期五 (公眾假期除外) 上午9時正至下午6時正。

承董事會命
海通證券股份有限公司
董事長
周杰

2018年4月20日

附註：本函件乃向公司之非登記持有人 (「非登記持有人」指將持有的公司股份存放於中央結算及交收系統 (「中央結算系統」) 的人士或公司，透過香港中央結算有限公司不時向公司發出通知表示該等人士或公司希望收到公司通訊[#]) 發出。倘若閣下已出售或轉讓所持有的所有公司股份，則無需理會本函及背面的申請表格。

* 僅供識別

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