CHINA OVERSEAS PROPERTY HOLDINGS LIMITED

中海物業集團有限公司

(Incorporated in the Cayman Islands with limited liability)
(於開曼群島註冊成立的有限公司)

(Stock Code: 2669) (股份代號: 2669)

Date as postmarked

Dear Shareholder(s).

Letter to New Shareholders — Election of Means of Receipt of Corporate Communications

In order to protect the environment and reduce costs for the benefit of shareholders. China Overseas Property Holdings Limited (the "Company") offers to you to choose to receive its Corporate Communications^{Note} by electronic means through the Company's website at http://www.copl.com.hk (the "Electronic Communication Option").

If you wish to choose to receive the Company's Corporate Communications by the Electronic Communication Option, please complete Part B of the Reply Form and return it to the Company's Branch Share Registrar in Hong Kong, Tricor Investor Services Limited by email at copl2669-ecom@hk.tricorglobal.com or by post using the mailing label provided in the form.

If you elect the Electronic Communication Option and have specified your email address in Part B of the Reply Form, we will send you an email notification each time when new Corporate Communications are posted on the Company's website. In case you do not provide your email address, we will notify you by post instead.

Please note that you may change your choice of means of receipt of Corporate Communications at any time, free of charge, by giving reasonable prior notice, and completing **Part B** of the **Reply Form** and returning the same to the Company's Branch Share Registrar by way of facsimile, email or post. A **Reply Form** will be sent to you together with future notification letters or can be obtained from the Company's Branch Share Registrar.

Even if you have opted for the Electronic Communication Option and for any reason having difficulty in receiving or gaining access to the Corporate Communications, please notify the Company's Branch Share Registrar by completing the **Reply Form** for requesting Corporate Communications in printed form free of charge.

If you have any queries relating to this letter, please call our hotline at (852) 2980 1333 from 9:00 a.m. to 5:00 p.m., Monday to Friday (excluding public holidays).

Yours faithfully,
For and on behalf of
China Overseas Property Holdings Limited
Yan Jianguo
Chairman and Non-executive Director

Note: Corporate Communications include any publication issued or to be issued by the Company for information or action of holders of any of its securities, including, but not limited to, directors' reports, annual accounts together with auditors' reports, interim reports, notices of meetings, circulars, proxy forms and any "corporate communications" as defined in the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited.

各位股東,

致新股東之函件 — 選擇收取公司通訊的方式

為支持環保及為股東利益而節省成本。中海物業集團有限公司(「本公司」) 謹請 閣下選擇透過本公司之網站http://www.copl.com.hk以電子方式瀏覽公司通訊##(「電子通訊選擇」)。

倘 閣下欲選擇透過電子通訊選擇收取本公司的公司通訊,謹請 閣下填妥回條乙部,並電郵至copl2669-ecom@hk.tricorglobal.com或以回條內所提供的郵寄標籤寄回本公司香港股份過戶登記分處 — 卓佳證券登記有限公司。

如 閣下已選擇電子通訊選擇並已在**回條乙部**內註明 閣下之電郵地址,我們將會在每次刊載新公司通訊於本公司之網站時以電郵方式通知 閣下。倘若 閣下未有提供電郵地址,本公司將會改以郵寄方式知會 閣下。

請注意 閣下可透過作出合理事先通知。並填寫**回條乙部**及通過傳真、電郵或郵寄方式交回本公司股份過戶登記分處,以隨時更改收取公司通訊 的方式、費用全免。回條將連同日後之通知函件寄發予 閣下或 閣下可向本公司股份過戶登記分處索取。

然而,倘 閣下已選取電子通訊選擇,卻因任何理由引致收取或接收公司通訊上出現困難,謹請透過填妥**回條**知會本公司股份過戶登記分處,以免費索取公司通訊的印刷本。

如 閣下對本函件有任何疑問,請於星期一至星期五(公眾假期除外)上午9時至下午5時,致電吾等熱線(852) 2980 1333。

代表 中海物業集團有限公司 主席兼非執行董事 顏建國

日期如郵戳所示

附註:公司通訊包括本公司發出或將予發出以供其任何證券的持有人參照或採取行動的任何文件,其中包括但不限於:董事會報告、年度賬目連同核數師報告、中期報告、會議通告、通函、委派代表書,以及任何香港聯合交易所有限公司證券上市規則內所指的「公司通訊」。

REPLY FORM 回條

To:	<i>c/o</i> Lev 183	Trio el 2 Qu	Overseas Property Holdings Limited (the "Company") icor Investor Services Limited 22, Hopewell Centre ueen's Road East Kong	致: 中海物業集團有限公司(「本公司」) 經卓佳證券登記有限公司 香港皇后大道東183號 合和中心22樓															
Part A 甲部		_	To receive a printed form of the Annual Report for 2017 and Circular (收取2017年年報及通函(「有關文件」)之印刷本:	(the "Doo	cume	ents"):													
] I/We would like to receive the Documents in printed form. 本人/吾等希望收取有關文件的印刷本。																
Part B	-	_	To elect/change the means of receipt of future Corporate Communication I/We would like to receive your company's future Corporate Communication.								d be	elow	<i>r</i> :						
乙部	-	_	選擇/更改日後收取公司通訊 ^{剛紅} 之形式(請於以下其中一項適當的本人/吾等欲以下列方式收取 貴公司之日後公司通訊:	空格內力	加上	「✓ 」号	虎)												
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Notes: 附註:		 2. 	Corporate Communications include any publication issued or to be issued by the Company for information or action of holders of any of its securities, including, but not limited to, directors' reports, annual accounts together with auditors' reports, interim reports, notices of meetings, circulars, proxy forms and any "corporate communications" as defined in the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited. 公司通訊包括本公司發出或將予發出以供其任何證券的持有人參照或採取行動的任何文件,其中包括但不限於:董事會報告、年度賬目連同核數師報告、中期報告、會議通告、通函、委派代表書,以及任何香港聯合交易所有限公司證券上市規則內所指的「公司通訊」。 If any shares are held in joint names, all joint holders OR the joint holder whose name stands first on the Company's branch register of members should																
	•	sign this Reply Form in order for it to be valid. 如任何股份以聯名方式持有,則所有聯名持有人或名列本公司成員登記冊分冊的首名聯名持有人須於本回條上簽署,方為有效。												Jaid					
		3.	This Reply Form with no box ticked, with more than one box ticked, or othe 如未有在任何上述適當空格加上「✔」號,或在超過一個空格加上「✔」號,	rwise inco 或在其他	prrect 方面 ¹	ly com 填寫不	pleted 正確	l will	l be v 公司	voide 可酌	d at 情決	t the t定照	disc 字本	cretio 回條	作層	菱。		•	•
	•	4.	Printed versions of all the Company's future Corporate Communications will writing. Such Corporate Communications will also be available on the Comp	any's web	site a	t www	.copl.	com.	.hk.					-				•	
		5	本公司日後所有公司通訊的印刷本,可透過書面通知向本公司或其股份過 For the evoidance of doubt, no additional instructions (other than those imp	厂 宜配分) rinted ben		収。該	守公!	刊进 io P	可少 only	取列	バ 中	·公日 311 k·	山涧	均WV	vw.c	:opi.	con	n.nk	

Please cut the mailing label and stick this on the envelope to return this Reply Form to us.

No postage stamp necessary if posted in Hong Kong. Otherwise, please affix an appropriate stamp.

閣下寄回此回條時,請將郵寄標籤剪貼於信封上。 如在本港投寄毋須貼上郵票。否則請貼上適當的郵票。

Mailing Label 郵寄標籤

Tricor Investor Services Limited 卓佳證券登記有限公司 Freepost No: 37 簡便回郵號碼 Hong Kong 香港