



珠海控股投資集團有限公司
ZHUHAI HOLDINGS INVESTMENT GROUP LIMITED

(Incorporated in Bermuda with limited liability) (於百慕達註冊成立之有限公司)
Stock Code 股份代號 : 00908



2017 ANNUAL REPORT 年報





ZHUHAI HOLDINGS INVESTMENT GROUP LIMITED

FORGING AN INDUSTRIAL CHAIN OF
PERFECT LIVING AND TRAVELLING

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Board of Directors

Executive Directors

Mr. Huang Xin (*Chairman*)
Mr. Jin Tao
Mr. Ye Yuhong
Mr. Li Wenjun

Non-Executive Directors

Datuk Wira Lim Hock Guan
(Mr. Lim Seng Lee as his alternate)
Mr. Kwok Hoi Hing

Independent Non-Executive Directors

Mr. Hui Chiu Chung
Mr. Chu Yu Lin, David
Mr. Albert Ho
Mr. Wang Yijiang

Alternate Director

Mr. Lim Seng Lee
(alternate to Datuk Wira Lim Hock Guan)

Audit Committee

Mr. Albert Ho (*Chairman*)
Mr. Hui Chiu Chung
Mr. Chu Yu Lin, David

Nomination Committee

Mr. Huang Xin (*Chairman*)
Mr. Ye Yuhong
Mr. Hui Chiu Chung
Mr. Chu Yu Lin, David
Mr. Albert Ho
Mr. Wang Yijiang

Remuneration Committee

Mr. Hui Chiu Chung (*Chairman*)
Mr. Chu Yu Lin, David
Mr. Albert Ho

Company Secretary

Mr. Chan Chit Ming, Joeie

Auditors

PricewaterhouseCoopers
Certified Public Accountants

Principal Bankers

Wing Lung Bank, Limited
Malayan Banking Berhad, Hong Kong Branch
Industrial and Commercial Bank of China, Zhuhai Branch
Bank of China, Zhuhai Branch
Everbright Bank of China, Zhuhai Branch
Xiamen International Bank, Zhuhai Branch
Shanghai Pudong Development Bank, Zhuhai Branch

Legal Advisors (as to Hong Kong law)

Chiu & Partners
Allen & Overy

Principal Share Registrar

MUFG Fund Services (Bermuda) Limited
The Belvedere Building
69 Pitts Bay Road
Pembroke HM08
Bermuda

Branch Share Registrar

Tricor Tengis Limited
Level 22, Hopewell Centre
183 Queen's Road East
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Head Office and Principal Place of Business in Hong Kong

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* The English transliteration of the Chinese names in this annual report, where indicated, is included for information only, and should not be regarded as the official English names of such Chinese names.

Huang Xin
Chairman



CHAIRMAN'S STATEMENT

Dear Shareholders,

“Year 2017 was an exciting and unusual year for the development progress of Zhuhai Holdings Investment Group Limited. During the year of continuing recovery of global economy, we worked cohesively overcoming obstacles to counter bubbling risks and intensifying market competition. Every step in the progress was marked by our staff’s passion and exaltation towards accomplishments.

In 2018, we are facing a new era, new situation, new journey, new requirement, and new mission.

We have to offer new response and open up new way of thinking to exhibit a new status to capture new opportunities and make new contributions. As such, we will relinquish out-dated cognition and alter a mind-set of stability to closely follow the pace of a remarkably progressing era.”



Following the strategy of “land-based, sea-going, inbound enhancement and international development” (上山、下海、請進來、走出去), Zhuhai Holdings Investment Group Limited (the “Company”) and its subsidiaries (collectively, the “Group”) will implement control measures on our operation, strengthen our management and enhance our efficiency while capturing potential projects and expanding our investment for our development to implement our strategy. We will work relentlessly and make efforts to ensure success of our endeavors in order to rise in challenging environments and market for every success, breakthrough and improvement.

As the only overseas red chip platform based in Zhuhai, the Company places particular stress on market-oriented and capital-driven development. During the financial year ended 31 December 2017 (“FY2017”), under the leadership of the board of directors of the Company (the “Board”) and thanks to the efforts of our employees, the Company took a head start in planning for acquisition of premium resources, with which we have laid a solid investment foundation for our rapid development in the future. As a company with diversified operations and ambition in forging an industrial chain of perfect living and travelling, we consider tourism resources, particularly the scarce natural resources, to be the most significant element and core value of the leisure tourism industry. We recorded a net profit of approximately RMB61.5 million attributable to owners of the Company for FY2017, with earnings per share of RMB4.31 cents. The Board has recommended the payment of a final dividend of HK\$2 cents per share absorbing a total amount of HK\$28,556,000 (approximately RMB24,701,000) for FY2017 to the shareholders whose names shall appear on the register of members of the Company on Tuesday, 5 June 2018. Based on our three major business segments, namely (1) Jiuzhou Blue Sea Jet* (九洲藍色幹線) (maritime transportation) and

Blue Marine Tourism* (藍色海洋旅遊); (2) green leisure tourism and composite real estate; and (3) public utilities and financial investments, we are putting our strategic guidelines of “land-based, sea-going, inbound enhancement and international development” into practice, aiming at accelerating our overall transformation into a modern enterprise with diversified operations and a perfect combination of industry and finance.

Highlights of the Company’s major business for FY2017:

1. During FY2017, the global economy began to recover and the weakening United States dollars improved the business environment of China. However, such positive effects were neutralised by increased competition in China’s tourism industry. In spite of the competitive environment, the Group was able to strive for better quality in its products and services and minimise the impacts. In the year, Typhoon Hato struck South China in August 2017, which was one of the strongest typhoons that hit Zhuhai, China (where the Group is headquartered) and Hong Kong in the past 50 years. In particular, Typhoon Hato had damaged the customs inspection facilities and equipment of Zhuhai Jiuzhou Port and obstructed the service of the Jiuzhou Blue Sea Jet ferry line and Blue Marine Tourism ferry line, which were temporarily suspended, and contributed to the decrease in tourists’ demand for travel. The consolidated results of the Group for FY2017 were as follows: (1) the consolidated revenue of the Group for the year was approximately RMB3,835.6 million, representing a decrease of about 9% as compared to approximately RMB4,220.3 million for last year; (2) the gross profit of the Group decreased by 12% to RMB643.8 million; and (3) the consolidated profit before tax for the year was RMB368.6

million, representing a decrease of about 20% as compared to RMB458.7 million for the last financial year. In FY2017, although the businesses of the Group, including the Jiuzhou Blue Sea Jet and Blue Marine Tourism, hotel, tourist attraction and golf club operations segments recorded an increase in revenue as compared to that of last year, the Group recorded a decrease in ferry tickets sales volume; an increase in repair and maintenance expense, as well as a loss of inventories which was written off due to damages caused by Typhoon Hato. Accordingly, the net profit for FY2017 was approximately RMB157.9 million, representing a decrease of about 29% as compared to approximately RMB222.1 million for the last financial year. Furthermore, the profit attributable to owners of the Company was approximately RMB61.5 million, representing a decrease of approximately 15% as compared with last financial year. Basic earnings per share for FY2017 were RMB4.31 cents.

2. Initial success was achieved for our strategy of Blue Marine Tourism. Hunan Jiuzhou Longxiang Marine Tourism Passenger Transport Company Limited* (湖南九洲龍驤水上客運有限責任公司) ("Jiuzhou Longxiang Company") has achieved initial success in establishing its brand of maritime tourism, namely "Juzhou Star", following its operation for more than one year. "Travel along Juzhou" and "Whole day travel along Xiangjiang River" became our key products with initial success in establishing marketing channels and developing diversified channels. The project has brought stable revenue to the operation of the Group. The co-operation projects ("Hainan Projects") on marine tourism and transportation between the Group and CCCC Hainan Construction Investment Limited* (中交海南建設投資有限公司) ("CCCC Company") has successfully connected its own routes to that of the routes of large luxury cruises, heralding the age of seamless

business connection between sea bus in Sanya and international cruises. Zhuhai Yuegongxin Marine Shipping Co., Ltd.* (珠海粵拱信海運輸有限責任公司) ("Yuegongxin Marine Shipping Company"), an investee of the Group, has participated in the tender for the project in respect of the operator of shuttle bus for the boundary crossing facilities of the Hong Kong-Zhuhai-Macao Bridge (the "Shuttle Bus Project") and was confirmed as the successful tenderer and the sole operator of shuttle bus services for the boundary crossing facilities of the Hong Kong-Zhuhai-Macao Bridge in August 2017. The Shuttle Bus Project can effectively reduce the adverse effects on Jiuzhou Blue Sea Jet* (九洲藍色幹線) following the opening of the Hong Kong-Zhuhai-Macao Bridge and act as a new driver for profit growth in respect of our maritime transportation service.

3. The Green Leisure Tourism has been improving well. With Zhuhai Jiuzhou Property Development Limited* (珠海九洲置業開發有限公司) ("JPD Company"), a wholly-owned subsidiary of the Company, being the investor and developer of the new hotel project, the roof-capping for the main structures of phase 1 new hotel (the "New Hotel") and sports stadium have been completed, and construction has moved onto interior finishes. With respect to phase 2 office complex ("Office Complex"), the commercial positioning and formats have been determined in accordance with the overall city planning and the requirements of project planning standards; and the designing for the construction of the project has commenced. In the meantime, JPD Company has done preparatory works for the Office Complex construction and stepped up with the development process of the project. Zhuhai Jiuzhou Holdings Property Development Co., Ltd.* (珠海九控房地產有限公司) ("ZJ Development Company"), a non wholly-owned subsidiary of

the Company, developed Zhuhai Cuihu Xiangshan High-end Tourism Real Estate Project (“Cuihu Xiangshan Project”) and entered into the contracts for AHN LUH Hotel of Cuihu Xiangshan Project and the co-operation in operating schools between ZJ Development Company and education authorities in Gao Xin development district. The introduction of AHN LUH Hotel, a super luxury boutique hotel, and mobilisation of premium resources in Zhuhai will be in line with our aim of forging an industrial chain of perfect living and travelling, while it will significantly elevating the brand positioning and value of the region surrounding Cuihu Xiangshan Project.

4. Our city energy supply projects have been developing to overseas markets based on our local business. Zhuhai Jiuzhou Energy Co., Ltd.* (珠海九洲能源有限公司) (“Jiuzhou Energy Company”), a wholly-owned subsidiary of Zhuhai High-speed Passenger Ferry Co., Ltd.* (珠海高速客輪有限公司) (“Ferry Company”), actively developed and operated an energy supply project in Shaoguan, the PRC. To secure the right of first refusal in respect of the Shaoguan Chengbei Petro-filling Station, Jiuzhou Energy Company has entered into the letter of intention in relation to the acquisition of the petro-filling station with the partners and has paid the earnest money. Shaoguan Chengbei Petro-filling Station is under construction.

5. Improving operational efficiency, increasing revenue and reducing costs by reducing the financial costs and promoting internet finance:

(A) at the special general meeting held on 10 February 2017, the execution of a framework agreement dated 19 December 2016 entered into between the Company (for itself and on

behalf of the Company together with certain wholly-owned subsidiaries of the Company (“Group A Companies”)) and Zhuhai Jiuzhou Port Passenger Traffic Services Co., Ltd.* (珠海九洲港客運服務有限公司) (“Jiuzhou Port Company”), (for itself and on behalf of certain entities that are treated as non-wholly owned subsidiaries of the Company from an accounting’s perspective and are connected persons of the Company by virtue of interest of Zhuhai Jiuzhou Holdings Group Co., Ltd.* (珠海九洲控股集團有限公司) (“ZJ Holdings”) therein (“Group B Companies”)), in relation to the provision of entrustment loans between Group A Companies and Group B Companies (the “Framework Agreement”) was approved, pursuant to which the parties shall conduct the entrustment loan arrangement upon request from time to time and during the term of the Framework Agreement through Zhuhai Jiuzhou Corporate Management Limited* (珠海九洲企業管理有限公司), a wholly-owned subsidiary of the Company, and the entrusted financial institution (as entrustment loan lending agent) which is qualified to engage in entrustment loan business; and

- (B) on 15 August 2017, in order to refinance HK\$2 billion fixed-term facility in full, the Company, as borrower, entered into a refinance facility agreement therein (“2017 Facility Agreement”) with Wing Lung Bank, Limited (“Wing Lung”) as original mandated lead arranger and bookrunner, Wing Lung and twelve other banks as the lenders.



6. Strengthening risk management control to ensure sound operation by implementing the following measures:

(A) To optimise the corporate structure and tightening the internal control of the companies of the Group is essential. The Company has established the risk management working group as well as the leadership group and working group for environmental protection, social relationship and corporate governance, which will assist the Board in risk control and management and preparing the environmental, social and governance report of the Company. They have compiled the “Handbook on Risk Management”, which further institutionalised and normalised the risk management procedures of corporate operation.

(B) Currently, all the investment projects of the Company are required to be submitted to the Project Approval Committee and Risk Control Committee for approval. In order to evaluate the targets and benchmarks determined when investment decisions are made and improve investment efficiency, the Company has strengthened the management of investment projects. A post-investment evaluation report is required to be prepared by means of site visits, data collection, analysis and comparison for an objective analysis and assessment of the returns of the project, which will help to improve the efficiency of corporate investment decision, management and investment, and prevent risks.

The Company has been continuously enhancing its link with its investors and promoting its investment and financing activities, so as to provide funding

support for its significant projects, and deepen the understanding of investors and potential investors of the Group’s major projects and available resources. Through various approaches, e.g. annual general meeting, investor meetings, investment conferences and project inspection, the Group has enhanced communication with its shareholders and consolidated its relationship with the investors, and in turn improved their confidence in the Group.

Looking forward, I firmly believe that, under the leadership of the Board and with the support of our shareholders, the Group will adhere closely to its development philosophy, focus on strategic targets and continue to advance its industrial upgrade and transformation, so as to forge an industrial chain of perfect living and travelling and maintain sustainable and profitable growth with the help of capital operation.

We believe that the Company is on the right track toward this goal. In order to accomplish this goal, we have set the following four major approaches in addition to the investment and management control over the three major business segments:

1. Investment

Strengthening our study on the relevant industry’s development strategies to ensure feasibility and profitability of evaluation, operation and management and provide solid support for the development of related industries of the Company. Developing innovative financial business such as asset management, capital operation and project investment and financing, so as to strengthen the sustainable development of the Group’s core business segments by means of investment and financing, foster strategic growth drivers for the new industry sectors and achieve integration of industry and finance as well as innovative finance.



2. Finance

Expanding the scope of capital pool management system, with an aim to accomplish optimised corporate resource allocation within the Group by 2018, with well-scheduled use of funds to make more funding available to kick off or support profitable projects, reduce overall financial spending, and improve our capital management efficiency.

3. Risk Management and Internal Control

To strengthen the Group's efforts in developing risk management and internal control systems, the Group will continue to strengthen its audit on internal control systems of its companies in 2018. The Group will place emphasis on establishment and implementation of internal control systems of its companies with a review on legal compliance, reasonableness, completeness and consistent implementation of the internal control systems as part of its efforts to assess the effectiveness of the implementation of the internal control systems.

4. Human Resources

Organising annual training programmes, strengthening training of professional management team and backup talent, promoting the implementation of the market-oriented employment mechanism, and strengthening dynamic monitoring of human resources information.

Year 2017 was an exciting and unusual year for the development progress of the Company. In 2018, we are facing a new era, new situation, new journey, new requirement, and new mission. We have to offer new responses and open up new ways of thinking to exhibit a new status to capture new opportunities and make new contributions. As such, we will have to abandon out-dated cognition and alter a mind-set of stability to closely follow the pace of a remarkably progressing era.

Finally, I would like to thank the Board, all of our staff and our shareholders for their dedication and consistent support in the past year.

By Order of the Board

Huang Xin

Chairman

Hong Kong, 28 March 2018

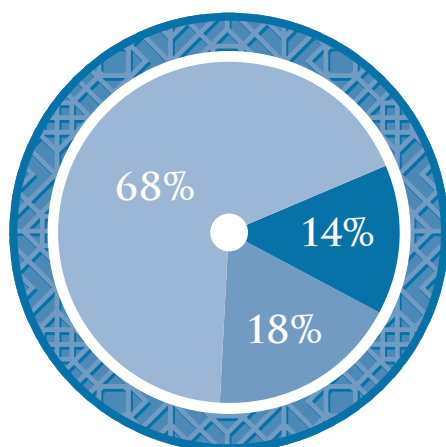
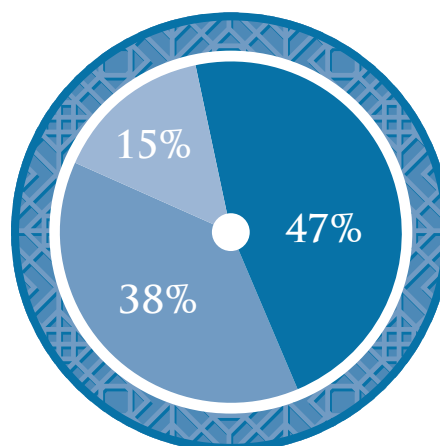
FINANCIAL HIGHLIGHTS

011

Segment Revenue

RMB3,835.6M

- Jiuzhou Blue Sea Jet and Blue Marine Tourism
- Green Leisure Tourism and Composite Real Estate
- Public Utilities and Financial Investments



Segment Results*

RMB447.1M

- Jiuzhou Blue Sea Jet and Blue Marine Tourism
- Green Leisure Tourism and Composite Real Estate
- Public Utilities and Financial Investments

	2017	2016
Revenue (RMB'000)	3,835,638	4,220,321
Gross profit (RMB'000)	643,779	732,619
EBITDA (RMB'000)	445,525	540,774
Profit for the year (RMB'000)	157,948	222,052
Profit attributable to owners of the Company (RMB'000)	61,479	72,584
Gross margin (%)	16.8%	17.4%
EBITDA margin (%)	11.6%	12.8%
Profit margin (%)	4.1%	5.3%
Earnings per share (RMB) – basic	RMB4.31 cents	RMB5.08 cents
Dividend per share (HK\$) – final dividend (proposed) (HK\$)	HK2 cents	HK2 cents
– special dividend (proposed) (HK\$)	–	HK3 cents
Dividend pay-out ratio (%)	42%	84%
Current ratio (times)	1.31	1.25
Gearing ratio (%)	31%	27%

* not included Corporate and Others, and Inter-segments eliminations

During FY2017, the presentation currency of the consolidated financial statements was changed from HKD to RMB, given most of the Group's transactions have been denominated and settled in RMB, to allow shareholders of the Company to have an accurate picture of the Group's financial performance. Comparative figures for FY2016 were restated in this annual report for comparison purpose.





MANAGEMENT DISCUSSION AND ANALYSIS





Business review

1. Jiuzhou Blue Sea Jet and Blue Marine Tourism

1.1 Jiuzhou Blue Sea Jet

During FY2017, Ferry Company and its subsidiaries (collectively, the “Ferry Group”) continued to expand its existing business under the strategy of “Blue Marine Tourism”, and was transforming and upgrading itself to marine tourism as its dual development strategy. On one hand, the Ferry Group continued to operate major routes, while on the other hand, it commenced the transformation to Blue Marine Tourism to grasp the opportunities arising from the completion of the Hong Kong-Zhuhai-Macau Bridge in future.

In the first half of FY2017, driven by some favourable factors such as fine weather conditions and improved economy, there was a positive trend in the increase of the total passenger traffic as a whole. Better performance was delivered as passenger traffic grew year-on-year following the introduction of a number of initiatives such as advanced ferry service schedules during holidays and festivals and completion of routine maintenance. In August 2017, Typhoon Hato struck towards South China, which was one of the strongest typhoons hitting Zhuhai, China (where the Group is headquartered) and Hong Kong in the past 50 years. In particular, Typhoon Hato had damaged the customs inspection facilities and equipment of Zhuhai Jiuzhou Port and obstructed the service of the Jiuzhou Blue Sea Jet ferry line and Blue Marine Tourism ferry line, which were temporarily suspended, and contributed to the decrease in tourists’ demand for travel. To ensure the smooth operation of the routes and support the relief operation on Zhuhai Island, Ferry Company, after the typhoon, managed to have its vessels returned to the port, scheduled ferry

services and completed a contingency plan, making a miracle that the operation of the routes to Shekou and a number of island routes to Zhuhai restored within 48 hours. As most of the checkpoint facilities and equipment at the Jiuzhou Port in Zhuhai were damaged and in order to maintain the image of Zhuhai as a window city, Ferry Company, after 14 days of continuous co-ordination and efforts by parties concerned, resumed the operation of the routes travelling between Jiuzhou Port in Zhuhai and Hong Kong (including Hong Kong Airport line) during the Mid-Autumn Festival.



During FY2017, the passenger volume of ferry services running between Jiuzhou Port, Zhuhai and Hong Kong (including the Hong Kong Airport line) operated by Ferry Company was approximately 1,968,000 passenger trips, decreased by approximately 6.5% as compared to last year. During the year, Ferry Company accounted for 46% of total volume of Guangdong – Hong Kong routes, a decrease of 1.46% in its share year-on-year, continuing to be the market leader in the marine transportation between Guangdong and Hong Kong. The passenger volume of Shekou route for the year was 930,000 passenger trips, representing a decrease of approximately 1.5%. The passenger volume of various



islands lines in Zhuhai was 896,000 passenger trips during FY2017, representing a decrease of approximately 10%. The passenger volume of all ferry lines of Ferry Company decreased to different extents, while the largest decline in the passenger volume was seen on various island lines. However, these did not have a material impact on the lines of Ferry Company as a whole as they did not account for a major share of the total passenger volume.

In 2017, the production safety standardisation system of Ferry Company successfully attained Grade 1 assessment by the Ministry of Transport of the PRC, making Ferry Company to become one of the first maritime transport enterprises in Zhuhai to have attained the Grade 1 production safety standard. Furthermore, Ferry Company was awarded the title of “Safety and Trustworthy Company*” (安全誠信公司) for the tenth consecutive year that is the highest honour of safe operation in the PRC shipping industry, making it the only high-speed ferry company in the PRC to have received this honour for ten years in a row. In addition, the captains of two ferries under Ferry Company were awarded the honorary title of “Safety and Trustworthy Captains*” (安全誠信船長) in the PRC in the recognition of performing safety standards by the authorities in the PRC.

In order to seize the opportunities arising from external development and achieve the strategic target of promoting “Jiuzhou Blue Sea Jet” as a global brand, Jiuzhou Longxiang Company, a joint venture enterprise, formed by Zhuhai Haichang Investment Company Limited* (珠海海昌投資有限公司) (“Haichang Investment Company”), a wholly-owned subsidiary of Ferry Company, Hunan Longxiang Juzizhou Travel Services Development Company Limited* (湖南龍驤橘子洲旅遊服務開發有限責任公司) and other parties, completed the purchase of two cruise liners and adopted marketing initiatives to expand the tourist market with well-designed tourism products, adding new scenic spots

of maritime tourism in Changsha. During the periods of the Mid-Autumn Festival and the National Day in 2017, Jiuzhou Longxiang Company hit a record high in terms of the number of visitors received, having carried over 25,000 passenger trips, while up to 4,000 passenger trips were carried on a single day, more than one-fold increase in the passenger traffic volume over the same period last year.

In 2015, the Company entered into a Hainan strategic co-operation framework agreement (“Hainan Framework Agreement”) with CCC Company in relation to a Hainan Project for maritime tourism and transportation in Hainan and Guangdong provinces in the PRC. During FY2017, the sea bus sightseeing experience event hosted by Ferry Group substantially elevated its brand influence and established a good reputation. In addition, Ferry Group successfully connected its services to Genting Dream, the largest luxury cruise liner in Asia, unveiling seamless connection between sea bus services in Sanya and international cruise operations. For details of the Hainan Framework Agreement, please refer to the Company’s announcement dated 11 May 2015.

During FY2017, Yuegongxin Marine Shipping Company, a company in which the Group has an equity interest, participated in the tender for the project in respect of shuttle bus operators for the boundary crossing facilities on the Hong Kong-Zhuhai-Macau Bridge (the “Shuttle Bus Project”), and was confirmed as the successful tenderer in August 2017, making it the sole operator of shuttle bus services for the boundary crossing facilities on the Hong Kong-Zhuhai-Macau Bridge. The Shuttle Bus Project can effectively deal with the impact on Jiuzhou Blue Sea Jet after the Hong Kong-Zhuhai-Macau Bridge opens to traffic, and create a new economic driver for the Group’s transportation business segment.



1.2 Blue Marine Tourism

In the first half of FY2017, Zhuhai Jiuzhou Cruises Co., Ltd.* (珠海市九洲郵輪有限公司) (“Jiuzhou Cruises Company”) introduced a new ticketing scheme in fare increases for the tours of travel agencies, online tickets and business units accordingly. As compared with last year, the average fares for day and night tours around the island increased by nearly 20%. Despite a decline in the number of visitors, operating income was on the rise. During FY2017, despite the impact of the road reconstruction works in Zhuhai and Typhoon Hato, Jiuzhou Cruises Company endeavored to create a series of theme activities featuring marine-style tourism and organised a number of events such as the theme event of the month featuring the Women’s Day on 8 March, creative modeling photography competition and singles party to mark the romantic Double Seventh Festival, having reaped some social and economic benefits. Moreover, it expanded more channel, for the distribution of tickets of the passenger ferry lines for the tours to Chimelong Resort; stepped up advertisement and other publicity campaigns; modified its marketing strategy and strengthened its management, so as to reduce its operating costs. It also developed new products and made them more attractive. During FY2017, Jiuzhou Cruises Company carried 558,000 passenger trips in total, increased by approximately 16.5%.

Zhuhai Jiuzhou Crew Training Centre Co., Ltd.* (珠海九洲船員培訓中心有限公司) (“Training Centre”) established by Jiuzhou Cruises Company, stepped up its marketing as well as hardware and software upgrade during FY 2017: (1) the training examination plans and applications rules were published to shipping companies, crew’s social groups and online platforms; the Internet and other news media were used to carry out extensive publicity; (2) the maritime competent authorities of the PRC approved the certification of the Training Centre’s courses to regulate the teaching products for the training, so that the

teaching quality was improved and training programmes for cruise operators were more competitive in Guangdong.



In order to thoroughly implement the strategy of “Blue Marine Tourism” with an aim to establish a marine-related business segment, Ferry Company entered into a strategic co-operation framework agreement (“Guishan Island Framework Agreement”) with The People’s Government of Guishan City*, Zhuhai (珠海市桂山鎮人民政府) in 2015 in relation to the possible co-operation in the investment, construction and operation of a project on Guishan Island* (桂山島), Zhuhai of the PRC, involving the featured cultural industry and homestay tourism industry (“Guishan Island Project”). Phase 2 of the homestay renovation works under the Guishan Island Project completed in FY2017 and tenders for phase 3 design will be commenced. Upon completion of the homestay units, the number of rooms under the project will reach 70 and the number of beds will reach more than 100, which will bring a new and different experience with travel and accommodation on the island. Moreover, to speed up the progress of the Guishan shipping complex project, Ferry Group had started to compile an economic feasibility study on the project. The Guishan Island Project represented the beginning of the Ferry Group’s strong commitment to construction in



and upgrading of Guishan Island, and was of great significance to the extension of the industrial chain of “Blue Marine Tourism”. For details of the Guishan Island Framework Agreement, please refer to the Company’s announcement dated 5 May 2015.

In 2015, Haichang Investment Company entered into a preliminary co-operation agreement with a subsidiary of a state-owned enterprise in Zhuhai in relation to the development of “Zhuhai Sailboat Station Project” in Zhuhai, the PRC. The project will comprise water sports (including but not limited to sailboats, yachts, kayaks and motor boats) and the operation of the marine restaurant business and marine culture memorial, etc. During FY2017, Haichang Investment Company and its partners agreed on the method of joint capital contribution and operation mode for the project, and a joint venture company has been established for project operation. For details of the Zhuhai Sailboat Station Project, please refer to the Company’s announcement dated 15 June 2015.

2. Green Leisure Tourism and Composite Real Estate

2.1 Zhuhai Holiday Resort Hotel

Zhuhai Holiday Resort Hotel Company Limited* (珠海度假村酒店有限公司) (“Zhuhai Holiday Resort Hotel”), a wholly-owned subsidiary of the Company, has been awarded the title of “Trustworthy Model Enterprise in Guangdong Province**” (廣東省誠信示範企業) for eleven consecutive years by the Confederation of Enterprises in Guangdong* (廣東省企業聯合會) and the Association of Entrepreneurs in Guangdong* (廣東省企業家協會), and the title of the “Best Hotel for Parent-Child Relationships” by ctrip.com. In addition, among the top 100 MICE Hotels in China, Zhuhai Holiday Resort Hotel was rated among the top 100 in recognition of the Zhuhai Holiday Resort

Hotel in the industry. In the cooking skills contest organised by the Association of Chefs in Zhuhai* (珠海市廚師協會) in 2017, Zhuhai Holiday Resort Hotel’s western cook won first place in the contest and was awarded the honorary title of “Master Cook in Xiangzhou” by the Zhuhai Xiangzhou District Labour Competition Committee. In FY2017, Zhuhai Holiday Resort Hotel was elected as a standing council of Guangdong Province Tourism Association and concurrently as the vice president of Guangdong Hospitality Industry Association* (廣東酒店行業協會), the only elected entity in the hotel industry in Zhuhai. In terms of rooms, Zhuhai Holiday Resort Hotel vigorously look for more target customers for conferences and travel agencies. As to catering, it came up with innovative business ideas and toned up brand promotion so that the sales of moon cakes, dumplings and other special items generated a fabulous profit for the hotel. Restaurants with upgraded renovations served as a solid base for capturing the markets for middle- and high-end conferences as well as banquets. In FY2017, the wedding photo studio of Zhuhai Holiday Resort Wedding Co., Ltd.* (珠海度假村婚慶有限公司), a wholly-owned subsidiary of Zhuhai Holiday Resort Hotel, commenced operation, with a proactive approach to creating a hotel wedding industrial chain to establish





a one-stop wedding service industry base that integrated wedding banquets, wedding celebrations and wedding photography, having built a brand as a “wedding palace in Zhuhai” as a sacred location for wedding celebrations.

During FY2017, the total income from Zhuhai Holiday Resort Hotel amounted to RMB154.3 million and the segment profit was RMB3.6 million. The average occupancy rate of Zhuhai Holiday Resort Hotel during FY2017 was approximately 61.1%, and the average room rate increased by 4.1% as compared to that last year.

2.2 New Zhuhai Holiday Resort Hotel Project (the “New Hotel Project”)

As the investor and developer of the New Hotel Project, JPD Company, was pushing ahead with various works under the project. The main structures of the New Hotel and sports stadium have been topped out, and interior finishes are underway.



With respect to the Office Complex, the business positioning and trade mix have been determined in accordance with the overall city planning and the requirements of project planning standards; and a design proposal on the construction of the project is underway. In the meantime, JPD Company has embarked on the preparations, such as design proposal, commercial planning, marketing research and investment projections, and stepped up the development process of the project.

2.3 The New Yuanming Palace

During FY2017, the New Yuanming Palace* (圓明新園) (“New Yuanming Palace”) recorded 3,482,000 visits, decreased by 0.8% as compared to last year. Revenue from New Yuanming Palace recorded an increase of approximately 28%, which was mainly attributable to an increase in revenue from the increased lease of some scenic spots as well as a substantial increase in revenue from external performances over last year. We achieved substantial progress on cost control for the New Yuanming Palace because the costs were reduced as compared to the last year by means of a series of measures including staffing reform, reduction in human resources costs and control on maintenance costs for the spots.





After years of operation, the New Yuanming Palace has become a venue with a long-standing reputation for major commercial and charity events in the Pearl River Delta. During the Chinese New Year of 2017, various events were organised at the New Yuanming Palace, such as magic melodramas, flower shows from Hong Kong, Macau and Zhuhai* (港澳花卉精品展) as well as food festival, as part of the main activities during the Spring Festival Golden Week, having brought about more tourist products to the palace and created a festive atmosphere, which were well received by residents and tourists. To expand the business, a well-planned course on patriotism education and traditional culture research was introduced and approved by the education bureau to be incorporated into the practical education research course line for all primary and secondary students in Zhuhai. During FY2017, 4,700 students in student groups were entertained at the palace. The New Yuanming Palace research project was covered by the media and widely acclaimed by all sectors of society, having effectively boosted the popularity of the palace to increase revenue. In addition, “Enchanting Taizhou, Chanting on Qin Lake*” (《泰州太美·溱湖“篙”歌》), a well-planned, large-scale panoramic performance at the opening ceremony of the 2017 Boat Festival of Jiangyan, Taizhou City, Jiangsu Province, was launched at the New Yuanming Palace, having attracted coverage from CCTV as well as various domestic and international media, and significantly elevated the external image and reputation of New Yuanming Palace’s brand for performing arts, representing a successful step towards promotion of such brand in overseas countries.

2.4 Hunan Chengtoushan Management Project

Based on the Group’s “going out” strategy featuring management, investment and intelligence, Zhuhai Jiuzhou Theme Park Management Company Limited* (珠海九洲景区管理有限公司), a wholly-owned subsidiary of the Company, entered into a joint venture contract (the “Chengtoushan JV Contract”) with Hunan Chengtoushan Construction Development Company Limited* (湖南城头山建设开发有限公司) (collectively, the “JV Parties”) on 3 March 2017 in relation to the proposed formation of a joint venture enterprise under the proposed name of Hunan Jiuzhou Chengtoushan Tourism Development Company Limited* (湖南九洲城头山旅游发展有限公司) (“Chengtoushan JV Company”) to transform the Chengtoushan Scenic Area into a national tourism demonstration site, an AAAAA-grade national tourist area, and a national demonstration site for research tourism. Since the establishment of Chengtoushan JV Company, the management and administration of relevant tourist attractions at the Chengtoushan Scenic Area were satisfactory to the JV Parties, nevertheless, a disparity existed between the JV Parties on the expectation of future development progress of the Chengtoushan Scenic Area. After negotiation on a friendly basis, the JV Parties agreed, among other things, to terminate the Chengtoushan JV Contract, where no JV Party shall have any claim against the other in relation thereto. As at the date of this annual report, the dissolution of Chengtoushan JV Company was in progress. For details of the Chengtoushan JV Contract, please refer to the Company’s announcement dated 3 March 2017.



2.5 The Fantasy Water World

The Fantasy Water World* (夢幻水城) attracted approximately 282,000 visits during FY2017, representing a decrease of 23% over last year. During the first half of FY2017, the spiral slides and Children's Kingdom* (兒童王國) were upgraded, along with the introduction of magic-themed programmes. A series of promotional activities were devised and launched in a timely manner, which were proved to be relatively effective. Hit by the rainy weather in July, normal operations were suspended for a total of 11 days before and after the peak seasons due to Typhoon Hato in late August. Nonetheless, a year-on-year increase of 5% in operating income was recorded in FY2017.



conditions for its subsequent sales. For the construction of the project, first set of Phase 2 high-rise project was delivered, with sales revenue already recognised in FY2017. During FY2017, second set of Phase 2 high-rise project, Phase 3 multi-storey villas, Phase 4 French villas and Chinese style courtyard houses, Phase 5 high-rise building and Town Center projects were proceeding and under construction. Meanwhile, ZJ Development Company entered into the contracts for AHN LUH Hotel of Cuihu Xiangshan Project and the co-operation in operating schools between ZJ Development Company and education authorities in Gao Xin development district. The introduction of AHN LUH Hotel, a super luxury boutique hotel, and mobilisation of premium resources in Zhuhai will be in line with our aim of forging an industrial chain of perfect living and travelling, while it will significantly elevating the brand positioning and value of the region surrounding Cuihu Xiangshan Project.

2.6 Jiuzhou•Greentown – Cuihu Xiangshan Project (“Cuihu Xiangshan Project”)

ZJ Development Company was developing the Cuihu Xiangshan Project at full speed. During FY2017, Cuihu Xiangshan Project was awarded the title of “Most Charming and Livable Residential Project of the Year*” (“年度魅力宜居樓盤”) by house.sina.com.cn (新浪樂居), which elevated the brand awareness of the project and created favourable



2.7 Zhuhai Lakewood Golf Club (“Lakewood Club”)

Lakewood Club operated by Zhuhai International Circuit Golf & Country Club Limited* (珠海國際賽車場高爾夫俱樂部有限公司), a non wholly-owned subsidiary of the Company, carried 40,800 golfer visits during FY2017, representing an increase of 2,800 golfer visits over last year. This increase was primarily attributable to more favourable weather conditions suitable for golf playing during the first half of FY2017 as compared to the same period last year, as well as the introduction of self-help booking on mobile app. The Lakewood qualification match of 2017 AGWC China (Amateur Golf World Cup) was held successfully at the Norman Golf Course which was designed by Mr. Greg Norman, an international top notch golf player, a.k.a. the “Great White Shark”. The Norman Golf Course was rated as one of the Asia Top 100 Golf Courses 2016. Meanwhile, the Norman Golf Course collaborated with Zhuhai Bureau of Recreational and Sports Activities and Tourism* (珠海市文體旅遊局) on establishing a golf training base for young people in Zhuhai to build the best training base for young people as a practical move to back the development of golf playing in the PRC.



3. Public Utilities and Financial Investments

3.1 Jiuzhou Passenger Port (“Jiuzhou port”)



FY2017 was a challenging year for Jiuzhou Port Company. Jiuzhou Port operated by Jiuzhou Port Company was hardly hit by Typhoon Hato after the typhoon landed in Zhuhai so that customs at Jiuzhou Port was temporarily closed and all land and sea routes were suspended, thus having caused severe financial losses to Jiuzhou Port Company. With the joint efforts of all the employees of the Group, the post-typhoon operation was resumed in an orderly manner. As a result of timely clean-up, the operations of Shekou lines were resumed after anti-disaster self-restore operation was conducted in less than 48 hours. After the typhoon, Jiuzhou Port Company took the initiative to rush to deal with restore operation by inspecting the temporary passages at the Jiuzhou Port and restoring port operation, and was proactive in working with other parties on carrying out other tasks. After these efforts, a temporary port at Jiuzhou Port commenced operation after 14 days and the operation of the route running between Jiuzhou Port in Zhuhai and Hong Kong (including the Hong Kong Airport Line) was restored. Subsequent improvements are still being carried out to the temporary port effectively.



To facilitate ticketing procedures as well as boarding by the passengers in Zhuhai and Hong Kong, Jiuzhou Port Company developed a computer ticketing system which was connected to Hong Kong's Chu Kong computer ticketing system for data interchange. Upon completion of data interchange, the system was able to carry out electronic management of ticketing between the two places to form closed-loop management of some control aspects such as seat selling, ticket checking and boarding. This move substantially facilitated the travel of passengers and enhanced their cruise experience. The spending habits of tourists have been changed with the rapid development of the Internet. To meet the needs of tourists, Jiuzhou Port Company collaborated with Ctrip on direct sale of tickets of all routes on Ctrip. Thanks to the influence of Ctrip, 60,000 tickets had been sold through this channel. Jiuzhou Port Company continued to expand the value-added services on the WeChat platform so that the number of WeChat platform fans reached 360,000. Backed by the huge number of fans on this platform, Jiuzhou Port Company collaborated with partners on a joint venture cross-border shopping mall project with links to visit "Oula Mall*" (歐拉商城) to buy imported goods. This project increased the business added value of the WeChat platform and was also a highlight of Jiuzhou Port Company's operating income.

3.2 City Energy Supply

Jiuzhou Energy Company, a wholly-owned subsidiary of Ferry Company, continued to encounter increasing competition in the domestic refined oil product market as the international oil prices tumbled down and the energy market prices remained low. Through strategic co-operation, Jiuzhou Energy Company expanded the customer base and attracted a large number of new customers. It adopted a business strategy of keeping stable quality, improving services and discounts to boost demand, and fully

utilised its own advantages over two quality brands, namely, PetroChina Company Limited ("PetroChina") and China Petroleum & Chemical Corporation ("Sinopec"), to enhance the impact and competitiveness of its Zhuhai Jiuzhou Port Petro-filling Station Co., Ltd.* (珠海九洲港加油站有限公司) ("ZJ Port Station") and Zhuhai Shihuadong Resort Petro-filling Station Co., Ltd.* (珠海市石花東度假村加油站有限公司), having successfully retained a large number of regional customers. As a result, sales at the two petro-filling stations increased steadily. Sales volume of the refined oil product retail business was 26,000 tons during FY2017, decreased by 7.6% against last year, while the sales volume of the refined oil product wholesale business was 422,000 tons during FY2017, representing a decrease of 23% against last year. The decrease in the wholesale business was primarily attributable to the strategic contraction which aimed at alleviating business risks and reducing the proportion of funds occupied by account receivables. The wholesale business was looking for more new customers with strong financial strength, provided that the working capital was safe and business risks were under control. The expansion of wholesale business in the refined oil product began to operate as the business has been extended to Qinzhou, Hangzhou, Fushun, Nantong and other cities.





In addition, in terms of the refined oil product retail business, Jiuzhou Energy Company won the bid in an open tender for a sourcing project of Zhuhai City Bus Company Limited* (珠海公交巴士有限公司) (“Zhuhai Bus”) by virtue of its outstanding corporate image and market competitiveness, making it the oil product supplier of Zhuhai Bus. It also won the bid in an open tender for a sourcing project for the departure and entry border checkpoints at Wanshan, Zhuhai, making it the sole oil product supplier for the checkpoints. In the second half of FY2017, Jiuzhou Energy Company won the bid for the procurement project in an agreement designated petro-filling station for the official business vehicles in Zhuhai from 2017 to 2019 and ZJ Port Station became the designated petro-filling stations for the official business vehicles in Zhuhai.

In 2015, for the purpose of achieving the “going out” strategy, Jiuzhou Energy Company entered into a strategic co-operation framework agreement (“Shaoguan Framework Agreement”) with its co-operation partners, for the proactive development and operation of an energy supply project in Shaoguan, the PRC (the “Energy Supply Project”). During FY2017, Jiuzhou Energy Company continued to proceed with the Energy Supply Project in Shaoguan. For details of the Shaoguan Framework Agreement, please refer to the Company’s announcement dated 10 September 2015.

3.3 Financial Investments

The Company entered into a co-operation agreement (“Kingkaid Co-operation Agreement”) with Shaanxi Kingkaid Financial Services Company Limited* (陝西金開貸金融服務有限公司) in relation to the joint capital contribution for the establishment of Zhuhai Jiuzhou Kingkaid Financial Services Company Limited* (珠海九洲金開貸金融服務有限公司) (“Jiuzhou Kingkaid Company”), a non wholly-owned subsidiary of the Company, to gradually foster financial information services and online intermediary services. During FY2017, Jiuzhou Kingkaid Company, based on small and decentralised mortgage assets, carried out the automobile financing facility business in Zhuhai, Zhongshan and Jiangmen

of the PRC, so as to gradually foster small, decentralised consumer finance projects, such as supply chain finance for state-owned enterprises, automobile mortgages and pledges, real estate commercial bills or mezzanine fund business and yachts. For details of the Kingkaid Co-operation Agreement, please refer to the Company’s announcement dated 16 September 2015.



In 2016, Jiuzhou Kingkaid Company initiated the establishment of Zhuhai Jiuzhou Internet Technology Co., Ltd.* (珠海九洲互聯網科技股份有限公司) (“Internet JV Company”) to promote the development of the Group’s “Industry + Internet + Creative Finance” business model as well as to enhance the synergies on the industrial chain and improve the overall lifestyle and travelling experience. During FY2017, Internet JV Company completed Phase 1 development of the Jiuzhou Internet Big Data Platform (“Jiuzhou World”) by upgrading the brand system and carrying out frontend and backend build-up, thus having met the requirements for business commencement. Moreover, Internet JV Company completed the design and planning of the innovative product “Jiuzhou Yaobao”, and planned to publish it online on Jiuzhou World when the right opportunity arises. For details of Internet JV Company, please refer to the Company’s announcement dated 21 November 2016.



Possible Risk Exposure and Uncertainties

The Group's financial condition, results of operations, and business prospects may be affected by a number of risks and uncertainties directly or indirectly pertaining to the Group's businesses. During FY2017, the Group further improved the risk management system which covered all aspects including corporate strategies, operation and finance. In future developments, the Group will be highly aware of the following risks and uncertainties and will adopt effective tackling measures proactively. There may be other risks and uncertainties in addition to those shown below which are not known to the Group or which may not be material now but could turn out to be material in the future.

1. Risk in Competing Markets

Risk analysis: The road transportation between Zhuhai and Hong Kong following the future completion of the Hong Kong-Zhuhai-Macau Bridge could bring competition to Ferry Company from/to Zhuhai and Hong Kong. In addition, fluctuation in the fuel market in recent years has caused intensified competition in the market. These factors could have material and adverse effects on business, operating results and financial conditions of the Group.

Tackling measures: We will push forward the overall transformation of the Group into a modern diversified enterprise to reduce its reliance on the lines in Hong Kong; the investment and development department will collect and prepare market data on a regular basis for overall analysis and reporting to the Board, so that we can adopt measures for any possible challenge arising from the competition in the market. We will also ascertain our major businesses in the future and strengthen our efforts in research and development for the development and products of these businesses.

2. Risk in Investment Decisions

Risk analysis: The forecast of business environment in the feasibility studies in relation to the investments of the Group in various projects (e.g. the New Hotel Project, real estate development or acquisition), properties and fixed assets may be inaccurate. There could also be variations between investment in the project and the future market demand. Such factors could lead to significant uncertainties in a project and failure of the project in the future, which could present potential material and adverse effects to the profit of the Group.

Tackling measures: The Group has established the Project Verification Committee and the Project Risk Control Committee which shall be responsible for discussion on and approval of our investments. We will engage experts to make assessment on our feasibility reports; the feasibility reports shall contain primary factors, which include budget, expected returns and payback period, and analysis of various situations (budget in the best/worst situation) and contingency plans which enable us to make decisions for any contingency during the term of our investment.

3. Human Resources Risk

Risk analysis: The Group may be unable to develop and implement sustainable strategies of human resources and planning of human resources in the overall planning of human resources; the Group may be unable to maintain competitive remuneration and package as well as incentives which are available to the employees in terms of aspects such as career prospects, remuneration, benefits and working conditions; unstable teams of qualified employees and management personnel as a result of such failure; failure to obtain the resources required for operation and management by the Group for fulfillment of operating and strategic targets.



Tackling measures: The Group has been developing management personnel and providing them with prospects of promotion, which include fair competition for the posts. Graduate Internship Program's remuneration is determined on market basis. We review our remuneration against prevailing level in the industry and develop incentives so as to provide an incentive mechanism for both short-term and long-term and recognise senior management for their contribution to the long-term development of the Group. The arrangement of our human resources shall be in line with our strategy of development. We continuously expand our channel of recruitment and develop a mechanism of management for attracting, developing, deploying and promoting management personnel. We have also been improving our mechanism for the appointment and dismissal of our management personnel.

4. Risk of the Overall Environment

Risk analysis: The recent years saw global economic uncertainty and China's mild economic growth slowdown. Any material change in political, economic and social conditions in China may have material and adverse effects on business, financial condition and operating results of the Group.

Tackling measures: Our designated personnel will monitor the prevailing changes in economic and political conditions to keep abreast with latest developments in markets and policies in China, and will collect information which may have an effect on the relevant policies in the future. We will hold seminars on changes of business environment topics concerned on a regular basis and discuss on the relevant strategies. We will consider the effects of any potential change in business environment concerned and anticipate the risk of events that lead to such changes. We will also adopt all preventive measures when necessary and monitor the implementation of measures approved at the last meeting on a regular basis.

5. Risk of Strategic Guidance

Risk analysis: We face the risk of failure to develop strategic planning or clear strategic planning for the development of the Group and the risk of any deviation from the objectives of our strategies that may cause waste of corporate resources or failure to meet the strategic goals.

Tackling measures: The Group refines and submits its strategies of development on a timely basis for the approval by the Board. When these strategies of development are in place, the implementation and achievement of these strategies will be monitored by our designated personnel. These strategies will be reviewed on a regular basis so as to ensure that these strategies have been updated in response to the changes or actions, if any.

Entering into a Refinance Facility Agreement for a Syndicated Loan of HK\$2 billion

On 28 July 2015, the Company, as borrower, entered into a facility agreement ("2015 Facility Agreement") with, among other parties, Malayan Banking Berhad, pursuant to which a term loan facility up to HK\$2 billion was granted by the relevant lenders ("2015 Lenders") to the Company for a term of four years from the date of the 2015 Facility Agreement subject to the terms and conditions contained therein ("2015 Facility").

On 15 August 2017, in order to refinance the 2015 Facility in full, the Company, as borrower, entered into a refinance facility agreement ("2017 Facility Agreement") with Wing Lung Bank, Limited ("Wing Lung") as original mandated lead arranger and bookrunner, Wing Lung and twelve other banks as the lenders ("2017 Lenders"), Wing Lung as agent and Jiuzhou Tourist Development Company Limited ("JTD"), Jiuzhou Tourism Property Company Limited ("JTP"), as guarantors, pursuant to which a term loan facility ("2017 Facility") of an aggregate of HK\$2 billion was agreed to be granted by the 2017 Lenders to the Company for a term of 48 months from the date of the 2017 Facility Agreement and subject



to the terms and conditions of the 2017 Facility Agreement. The interest rate of the 2017 Facility is relatively lower than that of the 2015 Facility. The 2017 Facility in full has been used for the prepayment of the 2015 Facility, and it is expected that it will reduce the Group's finance expenses, increase the Group's economic benefits, and it is believed from which, the Group will be able to gain exposure to utilising offshore financial instruments and thereby promoting its corporate image and supporting the rapid development of the Group's core businesses and the advancement of its projects.

For details of the 2015 Facility Agreement and the 2017 Facility Agreement, please refer to the Company's announcements dated 28 July 2015 and 15 August 2017, respectively.

Pursuant to the 2017 Facility Agreement, it would constitute an event of default of the 2017 Facility Agreement if Zhuhai Jiuzhou Holdings Group Co., Ltd.* (珠海九洲控股集團有限公司) ("ZJ Holdings"): (1) does not or ceases to beneficially own, directly or indirectly, at least 30% of the entire issued share capital of the Company; (2) is not or ceases to be the single largest beneficial shareholder of the Company; and (3) does not or ceases to have management control over the Company. Please refer to the section headed "Loan agreement with covenants relating to specific performance obligations of the controlling shareholder" in the Reports of the Directors.

Outlook

In 2018, the Group has to respond to the fundamental needs for high-quality development, to remain committed to "quality first, efficiency first" and to be guided by the two strategies of "being driven by innovation and led by deregulation", with an aim to build up the Group into the largest state-owned tourism enterprise in Guangdong Province and become a marine tourism and eco-tourism

solutions provider, having a vision to be an architect of a perfect living industrial chain. More efforts will be made to combine industry with finance (industry + finance + capital), with an aggressive approach to creating a blue marine tourism ecosystem, a three-dimensional transport ecosystem, a featured financial ecosystem and an ecosystem of perfect living industrial chain, striving to make more contributions to the urban development, industrial revitalisation and appreciation of state-owned assets in Zhuhai. The Group will step up input and management of the following three business segments:

1. Jiuzhou Blue Sea Jet and Blue Marine Tourism

The Ferry Group will aggressively develop and integrate the upstream and downstream industries by taking full advantage of the Group's perfect living industrial chain based on the Group's development policy. To use diverse marketing initiatives and enhance passenger flow on its routes and profitability, Ferry Company will step up co-operation with Ctrip to promote WeChat and mobile phone clients. Through these marketing initiatives, the Group will consolidate the market for individual and frequent passengers. It will collaborate with the Hong Kong Airport Authority and airlines to launch airport line connecting flight packages, build a corporate e-commerce platform for selling "ferry tickets + travel products" and expand Ferry Group's industrial chain. It will also execute the "Blue Marine Tourism" strategy thoroughly to build a "Jiuzhou Blue Sea Jet Tourism Platform" that will integrate "travel, transportation and tourism": (1) to push for the implementation of the Hainan Project with CCC Company and to communicate with Sanya Municipal government over making preparations for the opening of the eastern route, provided that the passenger volume of water transport routes in the western



route of Sanya will be increased further; (2) to initiate the Guishan Shipping Complex Project; complete the economic feasibility study of the project; closely follow up the requirements for approving land parcel planning and design of the project, land quotations, auctions and grants; and (3) to complete Zhuhai Sailing Station Project and the joint contributions with partners, approval and the establishment, and to commence preparations before project operation. Jiuzhou Cruises Company is aggressively pushing for Phase 1 project of Wanzai* (灣仔) Port and Wanzai* (灣仔) tourist pier, striving to start and complete the construction as soon as possible. As for the Guishan Island Project, Ferry Company will continue to follow up on the latest planning and design of Guihai Village, step up the marketing of demo homestay and endeavour to explore diverse marketing modes for operation.

2. Green Leisure Tourism and Composite Real Estate

Zhuhai Holiday Resort Hotel will spare full effort in completing all the government receptions and air show services, sailing events and winter break receptions; concentrate on the sales promotion of wedding banquets, production and sales of rice dumplings and moon cakes as well as the marketing in target markets such as conference groups and hotel differentiated products; create a unified WeChat promotional platform for gradually achieving the goal of intelligent management. Meanwhile, it will fully expand the role of the “Smart Hotel” project, build up its “internet + information” platform as part of its efforts in expanding its businesses and creating a new driver for economic growth. JPD Company will carry out its construction works in strict compliance with all regulations and requirements to make sure the quality and quantity of the various projects are attained; it will resolutely

eliminate all kinds of potential hazards to production safety. It will carry out the interior decoration work of New Hotel and sports stadium at full speed, and continue to push forward the business planning and construction of Office Complex project.

The New Yuanming Palace is working out more approaches, expanding its subjective initiative and exploring the possibility of introducing strategic co-operation and upgrading from AAAA scenic area to AAAAA scenic area, striving to make a substantive progress in the new plan of the New Yuanming Palace in 2018. As to the co-operation in arts performance, the New Yuanming Palace has been discussing with a number of performance teams over bringing in arts performances. In the next move, the New Yuanming Palace will, by leveraging on its superior resources in the arts team and theatres, take a proactive approach to expanding external markets and bringing in arts performances, while exporting arts performances, conducting commercial performances and bringing in arts plays simultaneously to explore more diverse modes of performance products and partnerships. The Fantasy Water World will make it more attractive with the launch of diverse activities, and will plan and organise a number of festive events, WeChat pushes and event follow-ups.

As first set of Phase 2 high-rise project of the Cuihu Xiangshan Project are being delivered, attraction of investments in business and other ancillary services that highlight the value of the project is well underway. Work drawings for the Town Center, being the core ancillary project, have been completed and construction-related work is being accelerated. Pre-sale permits for Phase 4 French villas and Chinese-style courtyard houses have been obtained and they will be open to the public as scheduled. The Lakewood Club



will carry on the renovations to the Xiangshan golf course and the construction of the practice ranges. By hosting quarterly and annual members' cup competitions, the Lakewood Club will push for the establishment and utilisation of the golfer handicap system, and commence the golf training base for young people in Zhuhai.

3. Public Utilities and Financial Investments

Jiuzhou Port Company is working with other parties on various tasks related to the co-ordination and planning of Jiuzhou Port and Jiuzhouwan Area, and on carrying out the construction of the Wanzai ferry passenger terminal and the first phase of the tourist terminal. Moreover, Jiuzhou Port Company will work with Zhuhai on carrying out the smart city project, which is currently at the stage of program development. Meanwhile, it will continue to introduce more Alipay and WeChat payment capabilities to ticket counters to provide convenient and expedient services to travellers.

Jiuzhou Energy Company will continue to tap market potential, enhance its market competitiveness and bring quality products and services to more customers. It will learn proactively from PetroChina and Sinopec, the two industry leaders, to further optimise the operation model of the gas stations in an effort to effectively increase sales volume and profit margin, as well as to accelerate the development of the Energy Supply Project.

To better cope with the infrastructure construction needs of the Group's member companies, Jiuzhou Kingkaid Company will work with partners to conclude a co-operation intention to carry out the upstream and downstream supply chain business of the core companies of the Group based on the engineering guarantee business. By taking advantages of the

"Jiuzhou World" platform, Internet JV company will carry out cross-border integration through Internet finance and consumer side to keep launching fresh products in the automotive market. Crowdfunding-based consumer products, such as "exclusive short-distance travels by car owners within the province*" ("車主獨享省內短途遊"), "insurance of waterlogged vehicles*" ("涉水險") and "¥1 go oil card*" ("1元go油卡"), will be developed in the segment consumer sectors, such as tourism, auto insurance and auto supplies, to make Jiuzhou Yaobao products more appealing to consumers and more cost-effective on the customer side.

In addition to the investment in and control over the three major business segments, we have set four major targets:

1. Investment

The Company will strengthen its efforts in refining the database for the projects and post-investment management by developing its post-investment management system with the collaborations of various departments so that it will be able to keep track of the recent situations and significant developments in coming up with targeted recommendations that suit the real situations of the projects.

2. Finance

The Company will strengthen its efforts in financial management in an active manner on Cuihu Xiangshan Project, the New Hotel Project, general working capital and other issues. The Company will maintain active communication with financial institutions to gain access to a wider range of financing channels and fund our projects with the best financing plans so that the projects will advance with good progress at low finance expenses.



3. Risk Management and Internal Control

The Company will refine the performance assessment and management systems of the companies of the Group. It will also organise regular meetings on analysis of their operations. Starting from further implementation of its Compiled Internal Control Systems, the Company will go on to strengthen its efforts in developing risk management and internal control systems for the Group.

4. Human Resources

The Company will push forward human resources sharing among the Group. It will actively explore any possible way of managing employees assigned to work overseas and refine the relevant measures. The Company will implement the relevant group-wide system of regular performance assessment.

Updates on disputes in respect of the earnest money paid by the Group

A letter of intent (“Letter of Intent”) in relation to the possible acquisition of 80% of the issued share capital in a company (“Target Company”) was entered into in August 2008 (as amended and supplemented) by the Group with a possible vendor (“Possible Vendor”, being an independent third party of the Company). The Target Company then owned a wholly foreign-owned enterprise established in the PRC. Pursuant to the Letter of Intent, earnest money (“Earnest Money”) in the amount of RMB26 million was paid by the Company to the Possible Vendor. The repayment of the Earnest Money was secured by, among others, certain pledge created by the Possible Vendor over certain shares of the Target Company (“2008 Share Charge”) and a loan assignment executed by a company owned and controlled by the Possible Vendor, both in favour of the Company.

Since the Company could not reach agreement with the Possible Vendor on the terms of the proposed acquisition after undertaking detailed due diligence review on the Target Company, the Company decided not to proceed with the proposed acquisition and the Letter of Intent was terminated accordingly. However, the Possible Vendor refused to refund the Earnest Money to the Company. As such, legal proceedings were instituted against the Possible Vendor for the refund of the Earnest Money. In this connection, receivers (“Receivers”) were also appointed by the Company under the 2008 Share Charge.

Trial of the case was conducted in the Court of First Instance of the High Court of Hong Kong in May 2012. Judgment (“CFI Judgment”) was delivered on 7 June 2012. Written reasons for the CFI Judgment were handed down on 19 June 2012. The CFI Judgment was awarded in favour of the Company.

In June 2012, the Possible Vendor and related parties (“Appellants”) applied for appeal to the CFI Judgment. The appeal was heard before the Court of Appeal on 10 September 2013 and judgment (“CA Judgment”) was handed down on 27 September 2013. Save for an order in the CFI Judgment be substituted with an order that the Company be paid HK\$30 million (instead of the Hong Kong dollars equivalent of RMB26 million) with interest at the best lending rate of Hong Kong banks from 27 May 2009 to 7 June 2012, the appeal was dismissed with costs in the Company’s favour and the CFI Judgment was upheld.

No further appeal against the CA Judgment was filed by the Appellants. For the financial year ended 31 December 2013, a total sum of approximately HK\$40.8 million was received by the Company in partial satisfaction of the CA Judgment, which includes (1) full payment of the Earnest Money with interest thereon and (2) partial payment of agreed costs and interest thereon payable by the Appellants to the Company. For the financial year ended 31



December 2014 (“FY2014”), a further total sum of approximately HK\$2.2 million was received by the Company as partial payment of agreed costs and interest thereon payable by the Appellants to the Company. The Company will soon proceed to assess its damages against the Appellants pursuant to the CFI Judgment and the CA Judgment. Based on the legal advice obtained from its legal advisers, they will liaise with the Receivers when necessary and will proceed to fix the assessment of damages hearing as and when appropriate.

The Company was informed that the Possible Vendor commenced legal proceedings in the PRC against the Receivers for personal liabilities in the sale of certain assets which indirectly belonged to the Target Company. Judgment of such proceedings was given in favour of the Receivers in the first round, and an appeal made by the Possible Vendor was also dismissed.

The Company was also informed that in August 2013, the Target Company commenced proceedings in Hong Kong against the Receivers for recovery of loss in respect of the sale of the assets of the Target Company as mentioned above.

So far as the Company is aware, the Company has not been named as a party to any such proceedings brought against the Receivers. However, the Company cannot preclude the possibility of being subsequently named as a party to any of such proceedings. The Company has received requests from the Receivers to seek indemnity from the Company for certain liability (including costs) falling upon the Receivers in connection with the exercise of their powers under the 2008 Share Charge. As advised by the Company’s legal counsel, the Receivers have yet to substantiate its demand for such indemnity from the Company, the Company therefore believes that no provision has to be made in such connection for the time being.

For details of the above matters, please refer to the Company’s announcements dated 10 September 2008, 20 July 2009, 21 June 2012, 2 October 2013 and 24 January 2014 respectively, and the Company’s annual reports for 2011, 2012, 2013, 2014, 2015 and 2016 and its interim report for 2017.

The Company will closely monitor the development of the matter. Where necessary, the Company will make announcement to inform shareholders and investors of any material development.

Liquidity and Financial Resources

Except for the issue by the Company of (1) a promissory note (“Promissory Note”) in relation to the acquisitions of Lamdeal Consolidated Development Limited and Lamdeal Golf & Country Club Limited, (2) the convertible bonds with an aggregate value of HK\$500 million to PA Bloom Opportunity III Limited and Prominent Investment Opportunity IV Limited pursuant to a subscription agreement dated 10 April 2013 (the “Convertible Bonds”), and (3) the financing obtained for payment of the remaining land price for the Cuihu Xiangshan Project, in 2013, the Group generally finances its operations with internally generated cashflow and bank borrowings provided by its principal bankers.

As disclosed in the section headed “Management Discussion and Analysis – Entering into a Refinance Facility Agreement for a Syndicated Loan of HK\$2 billion” of this annual report, in 2015, the Company entered into the 2015 Facility Agreement with the 2015 Lenders pursuant to which the 2015 Facility was agreed to be granted by the 2015 Lenders to the Company for a term of four years from the date of the 2015 Facility Agreement, subject to the terms and conditions contained therein.

On 15 August 2017, the Company, as borrower, entered into the 2017 Facility Agreement with the 2017 Lenders and JTD, JTP, as guarantors, pursuant to which the 2017 Facility was agreed to be granted by the 2017 Lenders to the Company for a term of 48 months from the date of the 2017 Facility Agreement and subject to the terms and conditions of the 2017 Facility Agreement for refinance of the 2015 Facility. The 2017 Facility is secured and with a floating interest rate. As at the date of this annual report, the Company has drawn down HK\$2,000 million from the 2017 Facility and prepaid for the 2015 Facility in full. For details of the 2015 Facility Agreement and the 2017 Facility Agreement, please refer to the Company’s announcements dated 28 July 2015 and 15 August 2017, respectively.



On 18 July 2017, JPD Company entered into a project facility loan agreement (“Project Facility Agreement”) with a bank in the PRC as lender (“Bank Lender”) pursuant to which a project facility (“Project Facility”) of up to RMB300 million was agreed to be granted by the Bank Lender to JPD Company for a term of twelve years from the date of the Project Facility Agreement. The Project Facility is secured and with a floating interest rate. As at the date of this annual report, JPD Company has drawn down RMB44.0 million from the Project Facility.

The Group’s time deposits and cash and cash equivalents as at 31 December 2017 amounted to approximately RMB1,913.3 million (31 December 2016: RMB2,082.2 million), of which approximately RMB1,599.3 million (31 December 2016: RMB1,656.0 million) were denominated in RMB, approximately RMB314.0 million (31 December 2016: RMB426.2 million) were denominated in Hong Kong dollars.

As at 31 December 2017, trade receivables amounted to RMB113.7 million (31 December 2016: RMB103.9 million). Increase in trade receivables was mainly due to the increase in the relevant trade receivables of fuel wholesale business under the city energy supply segment.

In addition, the Group held securities measured at fair value through profit or loss of approximately RMB0.6 million as at 31 December 2017 (31 December 2016: RMB0.8 million), all of which RMB0.6 million were denominated in Hong Kong dollars (31 December 2016: RMB0.8 million). The securities measured at fair value through profit or loss comprised some listed securities in Hong Kong.

During FY2017, the Group has subscribed for wealth management products of Xiamen International Bank, Zhuhai Branch (“Xiamen Bank Wealth Management Products”) in an aggregate amount of RMB345 million. As at 31 December 2017, none of the Xiamen Bank Wealth Management Products remain outstanding, as the terms of which have ended in accordance with their respective agreements prior to 31 December 2017. Interests received from the Xiamen Bank Wealth Management Products amounted to approximately RMB2.4 million. Please

refer to the Company’s announcements dated 18 October 2017, 7 November 2017 and 17 November 2017 for information in relation to the Xiamen Bank Wealth Management Products. After the reporting period, the Group has subscribed for a wealth management product of China Citic Bank, Zhuhai Branch of RMB200 million. Please refer to the Company’s announcement dated 25 January 2018 for information.

The Group had no short-term available-for-sale investment as at 31 December 2017 (31 December 2016: Nil).

Total interest-bearing bank and other borrowings and loan from a major shareholder amounted to approximately RMB2,768.3 million as at 31 December 2017 (31 December 2016: RMB2,974.9 million).

The Group’s gearing ratio was 0.31 as at 31 December 2017 (31 December 2016: 0.27), which is net debt divided by total shareholders’ equity plus net debt. Net debt included interest-bearing bank and other borrowings, trade and bill payables, accrued liabilities and other payables, construction payables, amounts due to a major shareholder and related companies and a loan from a major shareholder less restricted bank balances, time deposits and cash and cash equivalents.

As at 31 December 2017, the Group had a current ratio of 1.31 (31 December 2016: 1.25) and net current assets of RMB1,621.6 million (31 December 2016: RMB1,224.2 million).

As at 31 December 2017, interest-bearing bank and other borrowings that were outstanding amounted to RMB2,768.3 million (31 December 2016: RMB2,374.9 million), which mainly comprised of (1) principal amount of RMB900 million with the final maturity date falling due in April 2020; (2) principal amount of HK\$2,000 million with the final maturity date falling due in August 2021; (3) principal amount of RMB100 million with the final maturity date falling due in December 2020; and (4) principal amount of RMB44.0 million with the final maturity date falling due in December 2022.



As at 31 December 2017, the Company had no outstanding amount payable pursuant to the Promissory Note and the Convertible Bonds (31 December 2016: Nil). Both the Promissory Note and the Convertible Bonds were fully redeemed by the Company in 2016.

As at 31 December 2017 and up to the date of this annual report, no warrant holder had exercised the warrants (the “Warrants”) issued pursuant to the subscription agreement dated 18 November 2013.

After the reporting period, on 28 March 2018, the Company, as borrower, entered into a term loan facility agreement (“March Facility Agreement”) with a bank (“Bank”), pursuant to which the Bank has agreed to grant to the Company a term loan facility of up to HK\$200 million having the final maturity date falling 36 months from the date of the March Facility Agreement. Please refer to the Company’s announcement dated 28 March 2018 relating to the March Facility Agreement and the Company’s disclosure pursuant to Rule 13.18 of the Listing Rules for information.

Number and Remuneration of Employees

At the year end, the Group had approximately 2,413 employees. During FY2017, the level of our overall staff cost was approximately RMB275.8 million (2016: RMB260.8 million).

The Group operates and maintains defined benefit pension plans. According to the plans, the Group makes pension payments to its retired employees till their death with reference to their respective positions at the time when they retire. The expected cost of providing these post-retirement benefits is actuarially determined and recognised by using the projected unit credit method, which involves a number of assumptions and estimates, including discount rate, employee turnover rate and mortality rate and etc. The latest actuarial valuation of the

defined benefit pension plans was made as at 31 December 2017 by Danny Quant, Fellow of the Institute and Faculty of Actuaries (FIA), of Milliman Private Limited. As at 31 December 2017, the Group’s aggregate defined benefit obligations was approximately RMB95.8 million (31 December 2016: RMB103.5 million).

Remuneration of employees is determined and reviewed annually with reference to the market standard, individual performance and working experience, and certain staff is entitled to commission and share options. In addition to the basic salaries, the Group also provides, depending on the results of the Group and individual performance, staff benefits including discretionary bonus, contributory provident fund or mandatory provident fund, and professional tuition/training subsidies in order to retain quality employees.

Dividend

The Board has recommended the payment of a final dividend of HK2 cents per share absorbing a total amount of HK\$28,556,000 (approximately RMB24,701,000) (2016: HK\$71,390,000, approximately RMB63,859,000) for FY2017 to the shareholders whose names shall appear on the register of members of the Company on Tuesday, 5 June 2018. Subject to the approval of the shareholders at the forthcoming annual general meeting to be held on Friday, 25 May 2018, the final dividend will be payable on Friday, 15 June 2018.

Contingent Liabilities

As at 31 December 2017, the Group had contingent liabilities in respect of financial guarantees on mortgage facilities for certain purchasers of the Group’s properties amounted to approximately RMB2,632.6 million (2016: RMB2,130.6 million). Except for these financial guarantees as disclosed above, the Group had no material contingent liabilities as at 31 December 2017 (2016: Nil).



Future Plans for Material Investments or Capital Assets

As at 31 December 2017, the Group had no future plans for material investments or capital assets except for those disclosed under the heading “Management Discussion and Analysis – Outlook” as stated aforesaid.

Charges on assets

As at 31 December 2017, land use rights and properties under development of lot S4 of Cuihu Xiangshan Project with an aggregate carrying value of approximately RMB763.6 million (31 December 2016: land use rights and properties under development of lot S1 of Cuihu Xiangshan Project with an aggregate carrying value of approximately RMB2,480.2 million) were pledged (together with the Company’s guarantee given for part of the repayment obligation) in favour of an independent third party (the “Third Party”) to secure a loan of up to approximately RMB900 million (31 December 2016: RMB500 million) from the Third Party pursuant to the loan and collateral agreements dated 10 August 2016 entered into between, among others, ZJ Development Company and the Third Party.

As at 31 December 2016, the repayment obligation of the Company under the 2015 Facility was secured by a charge (“2015 Share Charge”) over 15,600 ordinary shares in JTD (“JTD Shares”) and 100 ordinary shares in JTP (“JTP Shares”), representing the entire issued share capital of JTD and JTP, and a charge over a bank account of the Company (“Bank Account Charge”) in favour of the facility agent (“2015 Agent”) on behalf of the 2015 Lenders. On 28 August 2017, a deed of release was entered into between the Company, as chargor and the 2015 Agent on behalf of the 2015 Lenders as chargee to release the 2015 Share Charge over JTD Shares, JTP Shares and the Bank Account Charge and discharge such security interest created under the 2015 Share Charge and the Bank Account Charge.

As at 31 December 2017 and up to the date of this annual report, the repayment obligation of the Company under the 2017 Facility was secured by a charge over a bank account of the Company in favour of Wing Lung as the 2017 Facility agent on behalf of the 2017 Lenders.

As at 31 December 2017 and up to the date of this annual report, property comprises 82 blocks of villa, a recreational complex, a health centre, a shopping arcade, a basement car park and various ancillary facilities of Zhuhai Holiday Resort Hotel with a total gross floor areas of approximately 30,136.19 sqm and an aggregate carrying value of approximately RMB54.0 million included in property, plant and equipment were pledged (together with the Company’s guarantee given for part of the repayment obligation) in favour of the Bank Lender to secure the Project Facility from the Bank Lender pursuant to the Project Facility Agreement and collateral agreement dated 18 July 2017 entered into between, among others, JPD Company and the Bank Lender.

Foreign Exchange Exposure

Most of the businesses of the Group are operated in Mainland China, and most of the revenues and costs were denominated in RMB or Hong Kong dollars. And the assets and liabilities of the Group are mostly denominated in RMB or Hong Kong dollars. The management does not expect significant exposure to foreign exchange fluctuations. The Group currently does not have a formal hedging policy and have not entered into any foreign currency exchange contracts or derivative transactions to hedge the foreign exchange risk.



Capital Structure

As at 31 December 2017, the number of issued ordinary shares was 1,427,797,174 shares (31 December 2016: 1,427,797,174 shares) in aggregate and the shareholders' equity of the Group was approximately RMB1,846.6 million (31 December 2016: RMB1,832.5 million). The increase in the shareholders' equity of the Group during FY2017 was mainly attributable to the appreciation of RMB against Hong Kong dollars resulting in exchange differences on translation of foreign operations of approximately RMB7.5 million, which was recognised in other comprehensive income for the year.

As at 31 December 2017, the Company had 30,000,000 outstanding Warrants at the issue price of HK\$0.023 per Warrant pursuant to a subscription agreement dated 18 November 2013.

On 28 March 2017, the Board recommended the payment of a final dividend of HK2 cents per ordinary share and the payment of a special dividend of HK3 cents per ordinary share of the Company ("2016 Dividend") in respect of FY2016. The shareholders of the Company approved the payment of the 2016 Dividend at the annual general meeting of the Company held on 26 May 2017. In light of the declaration of the 2016 Dividend, pursuant to the respective terms and conditions of the Warrants, the subscription price of the Warrants was adjusted from HK\$1.72 to HK\$1.64 per share. Details of the adjustment of the subscription price of the Warrants are set out in an announcement of the Company dated 28 June 2017.

During FY2017 and up to the date of this report, no subscription notice has been received in respect of the exercise of subscription rights attached to the Warrants.

Share Option Scheme

The share option scheme (the "Share Option Scheme") was adopted by ordinary resolution passed by the shareholders of the Company on 28 May 2012. Under the Share Option Scheme, the directors of the Company may grant options to subscribe for shares of the Company to eligible participants, including without limitation employees of the Group, directors of the Company and its subsidiaries.

During FY2017, no share option was granted, exercised, cancelled or had lapsed under the Share Option Scheme. Moreover, the Company had no share options outstanding as at 31 December 2017.

Significant Investments Held, Material Acquisitions and Disposals

During FY2017, there was no significant investment held, material acquisition or disposal of investment, subsidiary or associated company, except for those disclosed under the heading "Management Discussion and Analysis" as stated aforesaid.



About the Report

Zhuhai Holdings Investment Group Limited (the “Company”) and its subsidiaries (collectively, the “Group”) are pleased to present this Environmental, Social and Governance (“ESG”) Report.

This report is prepared in accordance with the Environmental, Social and Governance Reporting Guide under Appendix 27 to the Main Board Listing Rules issued by The Stock Exchange of Hong Kong Limited in 2015. The scope of the report covers our major operations in Mainland China and Hong Kong, such as ferry services, public utilities, hotel services and property development. Thus, the report provides an overview of our ESG management approach, related initiatives and environmental performance indicators during the period of 1 January 2017 to 31 December 2017.

During the year 2017, the Company continued to create long-lasting values for our stakeholders, which includes our employees, customers, shareholders, business partners and the community. Stakeholders are communicated by us through various channels on an ongoing basis, with the goal of understanding their expectations and feedback in regards to sustainable development. The key ESG interests and concerns of stakeholders are identified and addressed in this report. Compared to last year, this report discloses more quantitative information to reflect our sustainability performance and involvement, thereby increasing the transparency and accountability of our actions to stakeholders.

For further details of the Group's compliance with relevant laws and regulations, please refer to the information under the paragraph titled, “Environmental policies, performance and compliance with laws and regulations”, where the section headed “Report of the Directors” forms part of this ESG Report.

Environment Protection

Emission

The Group is dedicated to minimising its environmental impact by continuously looking to improve its energy efficiency, minimise its greenhouse gas (GHG) emissions and waste discharges.

Each business segment of the Group has taken extensive action to reduce GHG emissions throughout its operations process, starting from the earlier planning stages. In public utilities, fuel transportation and storage are key operations that allow fueling stations to serve customers every day. Measures are taken to prevent leaks at our fueling stations through well-designed, well-maintained and properly operated equipment. To prevent soil and ground water pollution resulting from gasoline and diesel leakages, we have adopted the use of two-compartment oil tanks and implemented an enhanced oil and gas recovery system, leading to gas and diesel leakage reduction by 99%. In order to minimise the fuel usage and wastage, we have implemented a strict monitoring system towards the use of truck tankers. A GPS system is installed in truck tankers, monitoring the different driving routes taken, thus effectively reducing the excess fuel required from unnecessary travel by choosing the shortest route. We have also obtained the Sewage Discharge Permit for all of our gas stations, thus minimising the amount of excess fuel required for different operational processes.



The day to day operations of the ferry services may involve unintentional release of hydrocarbon emissions. To curb these fugitive emissions, Zhuhai High-speed Passenger Ferry works to mitigate environmental impacts and strictly follow all regulations set out by the local government and the International Maritime Organisation. Maintenance and testing are undertaken regularly in our maritime transportation service to maintain operational efficiency and reduce air and GHG emissions.

Our Zhuhai Holiday Resort Hotel has also achieved remarkable results through its ongoing energy conservation checks and investment in the Green Fund. We have continued the tradition and invested over RMB1 million to support different environmental conservation initiatives in 2017. Aside from replacing old lightbulbs with LED lightbulbs in our guest rooms and restaurants, energy-saving and technological-advanced models would be first considered during the purchase of new equipment. The engineering department has also replaced the equipment in our laundry rooms and restaurants with 19 brand new, grade 2 energy saving machines, which greatly reduces the noise and energy wastage during use. Compared to the first half of 2016, energy consumption in the hotel has been reduced by 2 tonnes of standard coal. Looking into the future, the Hotel has established a concrete plan to reduce 1% of its emissions every year, based on the emission figures in 2017.

Banquet remains one of the major sources of waste in our Hotel's operations. To facilitate sustainable food waste management, we have co-operated with various pig farms to collect and recover the generated food waste to produce pig feed. Throughout the sustainable programme, over 10,000 kg of food waste is recovered to produce pig feed every month. This greatly reduces waste disposal to landfill and the environment from our hotel's operation.

Numerous plans have also been adopted to minimising waste generated within the Group and its subsidiaries. For example, we have collected and offered old office equipment to underprivileged communities. In addition to donations, we have implemented waste recycling policies, where old office equipment from the front office will be repaired, sent and reused in the back office.

Use of Resources

In 2017, the Group has continued to implement its plan for efficient use of resources. We have purchased and replaced energy-saving equipment. Energy consumption on lighting has reduced by 50%. Furthermore, efficient usage of paper sources and other printing materials have also been actively encouraged in the Group. We do not only encourage double-side printing, but also support the use of network printers and binding machines. This is likely to reduce the costs on printing equipment by over 80%.

Our Hotel has co-operated with different technology companies to introduce and adopt an online platform that monitors electricity usage. This platform was first introduced by Zhuhai Science, Technology, Industry, Trade and Information Technology Bureau. In addition, the Group strictly abides to the guidelines and targets set by 珠海市海洋農業和水務局 (Zhuhai Branch of Marine Fisheries and Water*). Our Hotel collects rainwater through its artificial lake and reuses it in different water-based activities, such as watering plants and toilet flushing. Compared to the first half of last year, we have successfully reduced water usage by almost 6,000 tonnes in the first half of 2017.



The Environment and Natural Resources

The Group endeavours to minimise the environmental impact of our operations through robust measures. In our Hotel operation, procurement and use of pesticides have been replaced by artificial weeding. Furthermore, we have also developed a plan to procure half of our paper supply from sustainable sources.

Our property development business has established a dedicated working group and “Construction Site Air Pollution Control Action Notice” in order to prevent the dust and other emission that pollute the environment. Chaired by the Group's Vice Chief Executive Officer, project managers act as vice chairmen to initiate the different ventures that minimise air emissions released to the surrounding environment. Furthermore, we work to supervise and manage all our subcontractors and business units to be in full compliance with the circulated notice on the prevention and control of atmospheric pollution caused by construction dusts. Relevant parties would have to ensure

- Construction site is fully enclosed
- Unused sand is fully covered
- Construction site is fully hardened
- Demolition projects are fully sprinkled with water to minimise construction dust
- Vehicles are fully washed cleaned before departing from the construction sites
- Bare soil in construction sites are fully covered with greenery

In the future, the Group will continue to adopt different energy, gas and water-saving initiatives, such as replacing old water-supply facilities with new, water-saving equipment and using energy-saving appliances in our daily operation to minimise environmental impacts.

Environmental KPIs	Unit	2017
Nitrogen oxides (NOx) emissions	tonne	0.66
Sulphur oxides (SOx) emissions	tonne	0.24
Particulate matter (PM) emissions	tonne	0.06
Total greenhouse gas (GHG) emissions	tonne CO ₂ e	65,456.34
Scope 1 – Direct emissions and removals	tonne CO ₂ e	52,483.06
Scope 2 – Energy indirect emissions	tonne CO ₂ e	12,973.28
Total non-hazardous waste produced	tonne	950.00
Total energy consumption	kWh	180,737,885.83
Total direct energy consumption	kWh	166,257,165.83
Petrol	kWh	377,979.77
Diesel	kWh	165,252,702.67
Natural gas	kWh	626,483.39
Total direct energy consumption intensity	kWh/Revenue RMB '000	43.34
Total indirect energy consumption	kWh	14,480,720.00
Purchased electricity	kWh	14,480,720.00
Total indirect energy consumption intensity	kWh/Revenue RMB '000	3.77
Water consumption	m ³	463,118.00
Water consumption intensity	m ³ /Revenue RMB '000	0.12



Employment and Labour Practices

Employment

We believe our people are an important asset, thus we have developed comprehensive human resource policies in respect to areas such as recruitment, promotion, working hours, and equal opportunity to safeguard our employees' rights and benefits. In addition to our strict compliance towards the Labour Law of the People's Republic of China, the Group also strongly abides to relevant local laws and regulations in areas they operate. The Group works to ensure every employee is paid no less than the minimum wage set in Zhuhai City. We adopt fair and equal principles in the hiring process; age and gender of applicants will not affect their chances of being hired. In addition, we reward our staff based on their year-end performance reviews. This not only encourages our employees to aim and work at their best, but also ensures their hard work and efforts are recognised.

In order to stay competitive and retain talents, the Group is regularly benchmarking its remuneration packages with the market. In addition, we also conduct continuous evaluations to optimise our employees' compensation system, to ensure relevant promotion opportunities and satisfactory benefits are provided to our staff, this is evident in our hotel business, where a broadband salary structure has been established. Positions are divided into six different levels, each level having equal opportunity for promotion. The option for reallocation is also provided to our staff to ensure transparency and fairness.

The Group is also dedicated to promoting a healthy work-life balance atmosphere within its operations, hence different leisure activities such as badminton competitions and regular hiking activities are organised for our staff to participate in. Different internal activities such as birthday celebrations, Christmas party and reunion dinners have also been organised within the Group and across its subsidiaries to boost team cohesion, morale, and understanding.

Health and Safety

Protecting the health and safety of our employees has always been one of the mission of the Group. Occupational health, safety and wellbeing of our staff is considered as one of the utmost important issues within the organisation. Therefore, besides the provision of safety trainings for our new hires, we have also invited professionals and different government units to conduct annual safety workshops, so as to raise the occupational health and safety awareness of our employees. The Group has also been working to adhere to the different labour laws and regulations. Whenever an accident or work-related injury happens, employees are required to report to their supervisors immediately, ensuring proper actions are taken at first response. We have also organised annual body checks for our employees to ensure they are in a healthy condition to carry out daily tasks.

We have also implemented complete policies and procedures to guide our employees in proper identification, management and mitigation towards occupational health and safety risks. Furthermore our ferry services are also in full compliance to international health and safety standards, including the International Regulations for Preventing Collisions at Sea (1972) and International Safety Management Code to ensure safe operation. A leading group and a safety management system, which has passed the certificate by China Maritime Safety Administration, has been set up and put in place to ensure safe production. To eliminate operational risks and raise our employees' awareness towards workplace safety, our hotel business has established an inspection team to conduct regular inspections of the working environment. In addition, annual fire drills and competitions that relate to operational safety skills have also been conducted for our employees to raise their awareness of workplace safety.



Training and Development

Talent development has been considered one of the key components for the Group to sustain its competitive edge in the market. Hence, a wide range of job-related training programmes that matches the needs, working level and job duties of our employees are offered. Furthermore, in addition to the mandatory new-joiner training, regular operational trainings have also been offered to our employees to replenish their technical knowledge and soft skills required for their day-to-day operations. For example, we have launched a series of large-scale training activities in our Hotel, including the “Staff of the Month – Service”, “Staff of the Month – Technical Ability” and “Basic Hotel Knowledge and Measurable After Quiz” to encourage and nurture improvement in our employees' services. Over 1500 employees have attended 69 training sessions in total within 2017.

Moreover, to further sharpen its talent development processes, we have been working to offer more internship opportunities to students from universities and professional institutions so that they can gain a deeper insight in regards to the business and industry of the Group. For instance, our public utilities business has initiated a rotational program that allows outstanding employees to be selected and rotated amongst different departments within the company. This ensures our elite employees gain a full understanding of the company's function.

Labour Standards

The Group upholds high labour standards throughout our businesses. The use of child or forced labour in our operations is strictly prohibited, and we expect our suppliers to follow and apply the same standard of labour practices throughout their operations. The Employee Code of Conduct and the Employee Handbook are widely distributed to standardise different employee management procedures. To ensure they are at the legal working age, the Group strictly requires our applicants to provide household registry and Proof of identity.

We do not force or encourage our employees to work overtime, but appropriate allowance that meets legal requirements is provided if necessary. Our maritime business has established a labour union and workers' congresses so employees' benefits and interests could be better understood and responded to.

Supply Chain Management

The Group interacts with a network of suppliers and service providers to source its goods and services. We work to exert a positive influence on our supply chain. Thus, numerous internal policies that regulate our procurement practices, such as the Procurement Management Guidelines, have been established to ensure we are fully abiding to regulatory requirements at all levels, including the “Measures for the Control of Processed Oil Market” that regulates our trading procedures. Clear instructions and guidelines are also in place for our selection of suppliers. The Group is dedicated to working only with suppliers that align with our sustainability and ESG standards and visions. Taking an additional step, our public utilities business has also leveraged the technology possess and developed a business information system which completes the supplier management system.

The Suppliers' Code of Conduct has been issued to all of our vendors and service providers. To maintain the high quality service of our suppliers, regular assessments and evaluations are carried out to guarantee that they are in full compliance with relevant manuals. Our hotel business conducts semi-annual assessments and evaluations to search for suppliers that have an acute environmental awareness. Our ferry service business also performs evaluations of suppliers' qualifications regularly. Those who fail to pass the assessments will be disqualified, hence leading to their contract not being renewed.



Product Responsibility

Our customers' safety is considered as one of the Group's top priorities, thus we are dedicated to providing high quality yet safe services to all our customers. Policies and systems are in place to maintain the high reliability of our services. In our ferry service business, we abide to the safety management system and standardised different production and operation processes, which allows our ships and defected fleets to be effectively managed and controlled. This helps to increase accident prevention and minimises any potential risks that may affect our customers' safety or our service's reliability. Training is conducted regularly for employees to enhance their understanding of the Employee Handbook.

Customer feedback is vital to our pursuit of service excellence. We actively engage and communicate with our customers and stakeholders through various channels to understand their expectations and collect their feedback. A comprehensive complaint handling mechanism has been developed and put in place to ensure customers' complaints are handled by relevant departments immediately. In addition, customer data and personal information is also handled carefully in a serious manner. It is only accessible by authorised personnel and disclosed on a need-to-know basis.

Anti-Corruption

The Group operates with high standards of integrity, transparency and accountability. We have zero-tolerance for any forms of bribery, corruption and unethical practices. To extend our responsibility, our suppliers are also constantly reminded of our stance in regards to anti-corruption, anti-bribery and anti-money laundering. Whistle-blowing mechanisms have been put in place to allow employees and third parties to report suspicious cases in a confidential manner.

Our property development service has established strict operational guidelines, which includes business payments, office supply procurements, guest reception and business car use. Procedural manuals, including the Guidelines for Construction Project Management have been drafted and implemented in our Hotel to prevent potential misconduct or impropriety. A supervising team that consists of professionals and auditors has also been established to manage and carry out regular inspections towards different large-scale projects. To avoid conflict of interests, regular workshops are held to ensure our anti-corruption principles and initiatives are well communicated to all of our employees. Furthermore, our public utilities business has adopted a branched management system, where any type of transaction would have to undergo multiple audits to prevent any form of bribery.



Community Investment

The Group is dedicated towards giving back to the communities in which they operate. In this year, super typhoon Hato caused serious damage to Mainland China and Hong Kong. As such, employees across the Group have come together as teams to assist local rescues. Furthermore, cash and necessary resources, such as food and water, have also been donated as relief to those who are in need.

Volunteering teams have been established to visit elderly homes and participate in different charity events. Clothing and cash is also donated on a regular basis to act as a relief for the underprivileged. Numerous fund raising activities have been organised within 2017 to support initiatives, which includes but not limited to, the renovation of damaged property and the provision of educational funds to bring village children back to school. Also, we have been actively giving away our unused or outdated surveillance equipment and office supplies to help the underprivileged communities. Our property development business has also contributed 1.5 million Yuan to Yangjiang and Maoming to help alleviate poverty. It has also started a Zhuhai Poverty Alleviation Foundation, which has donated 5 million Yuan to support the Yunnan Nuijian industry. Our public utilities business donated about 15,000 Yuan to support villagers that are facing difficulties.

Regulatory Compliance

We did not observe any forms of non-compliance with laws and regulations within the reporting period that may cause a potential impact on the Group's operating areas, such as environmental protection and conservation, employment, labour practices, operational and organisational activities.



An aerial photograph of a fleet of ferries on the sea. The ferries are white with blue and yellow accents. They are moving from the bottom left towards the top right, leaving white wakes behind them. The sea is a deep blue, and the sky is a lighter blue. The text "DIRECTORS AND SENIOR MANAGEMENT" is overlaid in white, serif font in the center of the image.

DIRECTORS AND SENIOR MANAGEMENT



Executive directors

Mr. Huang Xin, aged 52, was appointed as an executive Director in July 2006. He is chairman of the Board and chairman of the nomination committee of the Company with effect from 19 January 2015. Mr. Huang was also the chief executive officer of the Company from July 2006 to August 2015. Mr. Huang is also currently the chairman of the board of directors and legal representative of Zhuhai Jiuzhou Holdings Group Co., Ltd.* (珠海九州控股集團有限公司) (“ZJ Holdings”), a substantial shareholder of the Company. He was the general manager of ZJ Holdings until 12 December 2017. He holds a doctorate degree and obtained a title of senior economist from the Ministry of Finance of the People’s Republic of China and was invited as visiting professor and researcher of a number of universities. Mr. Huang previously worked with Ministry of Finance, China Trust and Investment Corporation for Economic Development, China Cinda Asset Management Corporation and Beijing Enterprises Holdings Limited. He served as secretary to general manager, secretary to the board of directors, general manager of securities business department, deputy general manager of Beijing Enterprises Holdings High-tech Development Co., Ltd., executive director and general manager of Winghap (Macau) Company Limited, executive director and general manager of East Sea International (Macau) Company Limited, deputy chairman and general manager of Zhuhai Heng Fok Machinery & Electric Industrial Company Limited. He is a director of Zhuhai Tianzhi Development Property Co., Ltd. (珠海天志發展置業有限公司), a company engaged in sales and development of property, golf course, tourism and recreational entertainment projects. Mr. Huang is a representative of the 13th People’s Congress of Guangdong Province. He has over 31 years of experience in trust, insurance, securities, investment banking, financial management, corporate management and venture investment.

Mr. Jin Tao, aged 54, was appointed as an executive Director in January 2012. Mr. Jin was promoted as the director and general manager of ZJ Holdings effective from 12 December 2017. He is also the managing director and legal representative of Zhuhai High-speed Passenger Ferry Co., Ltd. (珠海高速客輪有限公司) (“Ferry Company”), a non wholly-owned subsidiary of the Company. He holds a master degree in aircraft engineering from Northwestern Industrial University and is qualified as a senior engineer. Mr. Jin was an executive director of the Company from September 2002 to July 2009. In the past, Mr. Jin worked in Liyang Machinery Co., Ltd. under the Ministry of Aviation of the People’s Republic of China, the Electrical & Mechanical General Factory of Zhuhai, Gongbei Industrial General Corporation of Zhuhai Special Economic Zone, and Zhuhai Dahengqin Investment Co., Ltd. (“ZDIC”). Mr. Jin worked in Ferry Company in the capacity of deputy manager of the Technology Department. He also worked as secretary of the board of directors, manager of the Operation Development Department, chief engineer, and deputy general manager in ZJ Holdings, and as director and general manager in ZDIC. He is a non-executive committee member of the Zhuhai Municipal City Planning Committee. Mr. Jin has over 31 years of experience in enterprise management, shipping management and maintenance, tourism management and project investment, technological development and loan acquisition.

Mr. Ye Yuhong, aged 53, was appointed as an executive Director in July 2009 and as a member of the nomination committee of the Company in March 2012. He is currently also a director and deputy secretary of CPC Committee and secretary of Discipline Inspection Commission of ZJ Holdings. Mr. Ye has worked in the State Key Laboratory of Laser Technology of Huazhong University of Science and Technology, the Organisation Department of CPC Zhuhai Committee and the Zhuhai Municipal Hong Kong-Macau Enterprise Office as secretary, deputy division head and leader of Macau work group and Zhuhai Tianzhi Development Property Co., Ltd. (珠海天志發展置業有限公司) as director. Since October 2002, he has worked as the assistant general manager, deputy secretary and secretary of Discipline Inspection Commission and deputy secretary of CPC Committee of ZJ Holdings. Mr. Ye holds a postgraduate of Huazhong University of Science and Technology and has over 28 years experience in Hong Kong and Macau affairs, administrative management and human resources management.

Mr. Li Wenjun, aged 52, was appointed as an executive Director in July 2009. He is currently also the deputy general manager of ZJ Holdings. He was the managing director of both The New Yuanming Palace Tourist Co., Ltd. of Zhuhai S.E.Z. (珠海經濟特區圓明新園旅遊有限公司) and 珠海市水上娛樂有限公司, the subsidiaries of the Company, from April 2012 to October 2015. Mr. Li has worked for China Ship Industrial Material South China Co., Zhuhai Commission for Economic Restructuring, Zhuhai Economic and Trade Bureau, Zhuhai State-owned Assets Operation and Administration Bureau, Zhuhai State-owned Assets Supervision and Administration Commission and Zhuhai Xinhe Transportation Group Co., Ltd. as secretary to general manager, deputy division head, division head, deputy chief economist, director and deputy general manager. He holds a postgraduate in Logistics Management of Huazhong University of Science and Technology and has over 28 years experience in administrative management, economic management and financial securities.



Non-executive directors

Datuk Wira Lim Hock Guan, aged 56, was appointed as a non-executive Director effective from 12 August 2013. He has been an executive director of LBS Bina Group Berhad (“LBS”), a public company listed on the main board of Bursa Malaysia Securities Berhad, since 6 December 2001. He is sitting on the board of several LBS group of subsidiaries, including Dragon Hill Corporation Limited and Intellplace Holdings Limited (“LBS Group”); and he is also a director of Gaterich Sdn Bhd (a substantial shareholder of the LBS Group). Datuk Wira Lim holds a Bachelor of Science Civil Engineering from the Tennessee Technology University, USA and started his career as a Civil Engineer upon his graduation. Datuk Wira Lim has more than 26 years of extensive experience in the field of property development, operations and construction. He is in charge of the LBS Group’s projects in Klang Valley, Malaysia and is one of the major driving forces behind the LBS Group’s successful implementation of the projects in the Klang Valley, Malaysia. He also sits on the risk management committee and the ESOS committee of LBS. Datuk Wira Lim was appointed as a non-executive director of ML Global Berhad, a public company listed on the main board of Bursa Malaysia Securities Berhad, on 1 August 2014 and was re-designated as an executive director on 5 July 2016. He is also active in community works and has involved in several non-profit-making organisations. He is the President of Persatuan Hokkien Sungai Way, President of Selangor Petaling Business & Industry Association, Vice President of Malaysia-Guangdong Chamber of Investment Promotion, Vice President of The Malaysian Chamber of Commerce in Guangdong, China, Committee of Rumah Berhala Leng Tien Keong, Kajang, Committee of Sungai Way Old Folks Homes, Committee of Selangor & Kuala Lumpur Lim Clansmen Association, Committee of The Council of Justice of The Peace of Selangor, Committee of The Malaysia Japan Economic Associations (MAJECA) and Committee of Melaka and Guangdong Investment Committee. He is also a qualified sharpshooter from National Rifle Association, Washington D.C..

Mr. Kwok Hoi Hing, aged 54, has been appointed as a non-executive Director effective from 16 June 2015. He graduated from the undergraduate programme in Horticulture of Northwest Agriculture Institute of China (now known as Northwest A&F University) in 1985. Mr. Kwok currently is the managing director of Surpassing Investment Limited. He also worked as the managing director of Hongkong Jia Hai International Investment Limited and a director of the fifth session of the board of directors of Shanghai Jin Jiang International Hotels Development Company Limited (上海錦江國際酒店發展股份有限公司). Mr. Kwok has over 32 years of investment experience in tourism, leisure resort and hotel real estate industry.



Independent non-executive directors

Mr. Hui Chiu Chung J.P., aged 70, joined the Company as an independent non-executive Director in April 1998. He is also the chairman of the remuneration committee, a member of the audit committee and the nomination committee of the Company. Mr. Hui is currently the chairman and chief executive officer of Luk Fook Financial Services Limited. He has over 47 years of experience in the securities and investment industry. Mr. Hui had for years been serving as council member and vice chairman of The Stock Exchange of Hong Kong Limited, a member of the Advisory Committee of the Hong Kong Securities and Futures Commission, director of the Hong Kong Securities Clearing Company Limited, a member of the Listing Committee of the Hong Kong Exchange and Clearing Limited, an appointed member of the Securities and Futures Appeals Tribunal, a member of Standing Committee on Company Law Reform, a member of the Committee on Real Estate Investment Trusts of the Hong Kong Securities and Futures Commission, and appointed member of the Hong Kong Institute of Certified Public Accountants Investigation Panel A and also a member of Government “Appointees” (independent member) of Appeal Panel of the Travel Industry Council of Hong Kong. Mr. Hui was appointed by the Government of the Hong Kong Special Administrative Region a Justice of the Peace in 2004 and was also appointed a member of the Zhuhai Municipal Committee of the Chinese People’s Political Consultative Conference in 2006. Mr. Hui also serves as a non-executive director of Luk Fook Holdings (International) Limited (Stock Code: 590), an independent non-executive director of Lifestyle International Holdings Limited (Stock Code: 1212), Gemdale Properties and Investment Corporation Limited (Stock Code: 535), China South City Holdings Limited (Stock Code: 1668), SINOPEC Engineering (Group) Co., Ltd. (Stock Code: 2386), Agile Group Holdings Limited (formerly known as “Agile Property Holdings Limited”) (Stock Code: 3383) and FSE Engineering Holdings Limited (Stock Code: 331) whose shares are listed on The Stock Exchange of Hong Kong Limited. Mr. Hui was an independent non-executive director of Chun Wo Development Holdings Limited (now known as “Asia Allied Infrastructure Holdings Limited”) (Stock Code: 0711) from 1 January 2006 to 1 February 2015 and an independent non-executive director of Hong Kong Exchanges and Clearing Limited (Stock Code: 388) from 23 April 2009 to 29 April 2015 (whose shares are listed on The Stock Exchange of Hong Kong Limited).

Mr. Chu Yu Lin, David, SBS, J.P., aged 74, joined the Company as an independent non-executive Director in April 1998. He is also a member of the audit committee, the remuneration committee and the nomination committee of the Company. Mr. Chu received his Master of Business Administration degree from Harvard University after degrees in electrical engineering and management at Northeastern University and was awarded an honorary Doctor of Public Service degree from Northeastern University. Prior to joining the Group, he had worked in a number of sizeable international corporations such as Bank of America, General Electric Co., and Jardine Matheson & Company Limited. Mr. Chu is a Justice of the Peace of the Hong Kong Special Administrative Region. He is also an independent non-executive director of Chuang’s China Investments Limited (Stock Code: 298), AVIC International Holding (HK) Limited (Stock Code: 232) and Chuang’s Consortium International Limited (Stock Code: 367) whose shares are listed on The Stock Exchange of Hong Kong Limited.

Mr. Albert Ho, aged 60, was appointed as an independent non-executive Director in September 2004. He is also the chairman of the audit committee, a member of the remuneration committee and the nomination committee of the Company. Mr. Ho graduated from the Macquarie University, Sydney, Australia with a Bachelor of Economics degree in 1985 and obtained his Master of Business Administration degree from the University of Hong Kong in 1991. He is a Certified Public Accountant and fellow member of the Association of Chartered Certified Accountants. He has extensive experience in financial and corporate management. Mr. Ho is also an independent non-executive director of SHK Hong Kong Industries Limited (Stock Code: 666), a listed company in Hong Kong.



Mr. Wang Yijiang, aged 64, was appointed as an independent non-executive Director in August 2015. He is also a member of the nomination committee of the Company. Mr. Wang holds a doctorate degree of philosophy in economics at Harvard University. He is currently a professor of economics and human resources management and an associate dean of Cheung Kong Graduate School of Management at Beijing in charge of Shenzhen Campus. He is also a member of editorial board at China Economic Review, an advisor of business strategy at credit card centre of Citics Bank, a member of academic committee at Sun Ye-Fang Prize of Economics, a director of VATS Alcohol Chain Shops, an advisor of economic development at Chong Qing Municipal Government, Overseas Association, an overseas advisor of Hunan Provincial Association of Overseas Scholars, an academic advisor of National Center of Fiscal and Tax Policy Research at Tsinghua University, Beijing, a senior researcher of Center of Fiscal Studies at Peking University, a fellow of Center of China in the World Economy at Tsinghua University, a senior fellow of National Centre of Economic Research of Faculty of Economics and Management at Tsinghua University, a permanent fellow of Chinese Economists' Society in North America, professor emeritus of University of Minnesota. Mr. Wang has over 35 years of academic experience in economics and human resources management. Mr. Wang is (i) an independent director of Zhong Qing Bao, also known as 深圳中青寶互動網絡股份有限公司 (Shenzhen ZQGame Co. Ltd.), (Stock Code: 300052), a company listed on the Shenzhen Stock Exchange; and (ii) a non-executive director of Zhejiang Red Dragonfly Footwear Co. Ltd. (stock code: 603116), a company listed on the Shanghai Stock Exchange. Mr. Wang is also (i) an independent non-executive director of TCL Multimedia Technology Holdings Limited (stock code: 1070), a listed company in Hong Kong; and (ii) an independent non-executive director of China VAST Industrial Urban Development Company Limited (stock code: 6166), a listed company in Hong Kong. During July 2007 to November 2013, Mr. Wang was also an independent director of 北京清新環境技術股份有限公司(Beijing SPC Environment Protection Tech Co., Ltd.) (formerly known as 北京國電清新環保技術股份有限公司(Beijing SPC Environment Protection Tech Co., Ltd.)), (stock code: 002573), a company listed on the Shenzhen Stock Exchange in April 2011. During November 2012 to June 2017, Mr. Wang was also an independent director of Hua Tu Education, also known as 北京華圖宏陽教育文化發展股份有限公司(Beijing Huatu Hongyang Education & Culture Corp., Ltd.), (stock code: 830858), a company listed on the National Equities Exchange and Quotations System ("NEEQ") in the People's Republic of China (NEEQ is also commonly known as 新三板(The New Third Board)). During July 2010 to July 2017, he was also a director of Xuzhou Construction Machinery Corporation, also known as 徐工集團工程機械股份有限公司(XCMG Construction Machinery Co., Ltd.), (stock code: 000425), a company listed on the Shenzhen Stock Exchange.

Alternate director

Mr. Lim Seng Lee, aged 58, was appointed as an alternate to Datuk Wira Lim Hock Guan on 24 March 2016. He is currently a senior general manager of investor relations at LBS. He joined the Singapore International Monetary Exchange (SIMEX/SGX) and worked for 5 years as a full time Proprietary Trader trading the Singapore, Japan and USA financial market derivatives including the cross rate forex. Subsequently he joined the Kuala Lumpur Options and Financial Futures Exchange (KLOFFE) as a Professional Trader dealing in the KLSE stock index futures and the Crude Palm Oil futures for 2 years. Prior to joining LBS, he worked in RHB Investment Bank Berhad as a Dual Licensed Dealer's Representative dealing in Bursa listed shares and the Futures market for 11 years. During that time he has participated as one of the Securities Commission's approved program Trainers/Speakers for Continuous Professional Course (CPE).



Senior management

Mr. Cheng Hui, aged 46, is the executive vice president of the Company. He holds a master degree. He is currently an assistant to the general manager of Zhuhai Jiuzhou Holdings Group Co., Ltd.* (珠海九洲控股集團有限公司) (“ZJ Holdings”), a substantial shareholder of the Company, the chairman of both Zhuhai Jiuzhou Holdings Property Development Co., Ltd.* (珠海九洲房地產有限公司) and Zhuhai International Circuit Golf and Country Club Limited* (珠海國際賽車場高爾夫俱樂部有限公司), a director of Zhuhai Special Economic Zone Long Yi Enterprise Company Limited* (珠海經濟特區隆益實業有限公司) and other companies in the Group. Mr. Cheng had worked in Zhuhai Television, Shanghai New Visual Culture Broadcast Company and ZJ Holdings. He served as marketing director, strategy and planning department manager, together with business and administration department manager. He was involved in the fields of business administration, marketing planning, project financing management and etc. He joined the Company in April 2012. Mr. Cheng obtained his Master of Business Administration degree from the Hong Kong Polytechnic University and is qualified as a financial economist. He has over 23 years of experience in business administration and management, marketing, finance, project planning and investment.

Mr. Lu Tong, aged 50, is the vice president of the Company. He holds a master degree. He is also the chairman and general manager of Zhuhai Jiuzhou Property Development Limited* (珠海九洲置業開發有限公司), and a director of Zhuhai Jiuzhou Corporation Management Co., Ltd.* (珠海九洲企業管理有限公司), Zhuhai High-speed Passenger Ferry Co., Ltd.* (珠海高速客輪有限公司), Zhuhai Jiuzhou Holdings Property Development Co., Ltd.* (珠海九洲房地產有限公司), Zhuhai International Circuit Golf and Country Club Limited* (珠海國際賽車場高爾夫俱樂部有限公司) and other companies within the Group. Mr. Lu had worked in many enterprises under the Zhu Kuan Group and was involved in various fields including company legal affairs, administrative affairs, project finance, investment management and financial management etc. He joined the Company in May 1998 and worked as a deputy department manager, department manager and assistant president. Mr. Lu received his Bachelor of Laws degree from Shenzhen University and is a qualified lawyer in the People’s Republic of China. He was also a postgraduate in Finance in the University of International Business and Economics and received his Master of Business Administration degree from the Royal Roads University subsequently. He has over 27 years of experience in company law, finance investment, project finance, financial management and corporate management.

Mr. Wong Kok Ching, aged 42, is the vice president of the Company. Mr. Wong is also a deputy general manager of Zhuhai Jiuzhou Holdings Property Development Co., Ltd.* (珠海九洲房地產有限公司) and a director of Zhuhai International Circuit Golf and Country Club Limited* (珠海國際賽車場高爾夫俱樂部有限公司). Mr. Wong had worked in LBS Bina Group Berhad, a public company listed on the main board of Bursa Malaysia Securities Berhad, and engaged in real estate business. He joined the Company in August 2013. Mr. Wong received his Bachelor degree of Science (Quantity Surveying) from University of Northumbria at Newcastle in United Kingdom. He has over 18 years of experience in real estate development, quantity survey and cost management. Mr. Wong is the nephew of Datuk Wira Lim Hock Guan.



Mr. Tang Jin, aged 45, is the vice president of the Company. He holds a master degree. He is also a director of Zhuhai Jiuzhou Port Passenger Traffic Services Co., Ltd.* (珠海九洲港客運服務有限公司), Zhuhai Jiuzhou Cruises Co., Ltd.* (珠海市九洲郵輪有限公司) and Zhuhai Jiuzhou Corporation Management Co., Ltd.* (珠海九洲企業管理有限公司), and a supervisor of Zhuhai High-speed Passenger Ferry Co., Ltd.* (珠海高速客輪有限公司). Mr. Tang had worked in many enterprises under the Zhu Kuan Group in the capacities of assistant department manager, deputy department manager, department manager and assistant president, and was involved in the fields of international trading, finance investment, administrative management, asset management and human resources management. Mr. Tang joined the Company in May 1998. He obtained his Master of Business Administration degree from the Royal Roads University. He has nearly 22 years of experience in administrative management, financial investment, project management, asset management and human resources management.

Mr. Li Xiang, aged 50, is the vice president of the Company. He holds a bachelor degree. Mr. Li worked at Guangdong Kingman Group Co., Ltd.* (廣東金曼集團股份有限公司), Zhuhai Zhongfu Enterprise Co., Ltd.* (珠海中富實業股份有限公司), the Company and Zhuhai International Golf Amusement Co., Ltd.* (珠海國際高爾夫遊樂有限公司) and served as a board secretariat, deputy general manager and managing director. He joined the Company in May 2017 and served as vice president. Mr. Li received a bachelor degree from University of Beijing* (北京大學). He is qualified as an independent director and a securities analyst. Mr. Li has over 25 years of experience in capital markets, mergers and acquisitions, project investment and business management.

Mr. Gui Ke, aged 46, is an assistant president of the Company. He holds a bachelor degree and is an executive director of Zhuhai High-speed Passenger Ferry Co., Ltd.* (珠海高速客輪有限公司), Zhuhai Holiday Resort Hotel Company Limited* (珠海度假村酒店有限公司) and Shenzhen Jiuzhou Holdings Finance Lease Co., Ltd.* (深圳市九控融資租賃有限公司) together with the supervisor of Zhuhai Jiuzhou Holdings Property Development Co., Ltd.* (珠海九控房地產有限公司), which are subsidiaries of the Company. Mr. Gui worked at Zhuhai Hotel* (珠海賓館), Zhuhai New Yuanming Palace* (珠海圓明新園), Zhuhai Holiday Haitian International Travel Agency* (珠海海天旅行社), Zhuhai Holiday Resort Hotel International Travel Agency* (珠海國際度假旅行社), Zhuhai and Macao Tourism Distribution Center* (珠澳旅遊集散中心), Jiuzhou Holdings Group* (九洲控股集團) and served as supervisor of housekeeping department, manager of marketing, assistant general manager and deputy general manager. He joined the Company in 2015 and served as general manager of corporate management department and director of other companies in the Group. Mr. Gui received a bachelor of business administration degree from Renmin University of China* (中國人民大學). He has over 22 years of experience in business operations, management, marketing, travel management, project planning and investment development.

Mr. Chan Chit Ming, Joeie, aged 45, is the financial controller and the company secretary of the Company. He holds a master degree. Prior to joining the Group, Mr. Chan had worked as finance manager, internal audit manager, company secretary and financial controller of various companies listed on the Main Board and the Growth Enterprise Market Board of The Stock Exchange of Hong Kong Limited. He joined the Company as financial controller in February 2012. Mr. Chan graduated from University of Humberside with a Bachelor degree of Arts (Accountancy and Finance) and received his Master of Business Administration degree from the University of Hull in United Kingdom. He is an associate member of the Institute of Chartered Accountants in England and Wales, a fellow member of the Association of Chartered Certified Accountants as well as a Certified Public Accountant of the Hong Kong Institute of Certified Public Accountants. Mr. Chan has over 23 years of solid finance, accounting, auditing experience in various industries and extensive experience and knowledge in company secretarial and corporate governance fields.

Save as disclosed above, the directors or senior management of the Company do not have any relationships with any other director or senior management.



REPORT OF THE DIRECTORS

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The directors of the Company present their report and the audited consolidated financial statements of the Company and of the Group for FY2017.

Principal activities

The principal activity of the Company is investment holding. The principal activities of the Group consist of investment holding, the provision of port facilities in Zhuhai, the PRC excluding Hong Kong and Macau, the provision of ferry services between Zhuhai on the one part and Hong Kong and Shekou on the other part, the provision of financial information services and internet financial information intermediary services, the management of a holiday resort, a theme park and an amusement park, property development, the operation of a golf club and trading and distribution of fuel oil. The principal activities of the principal subsidiaries are set out in note 20 to the consolidated financial statements.

Business review

Business review of the Group for FY2017 can be found in the section headed “Management Discussion and Analysis” of this annual report, of which the discussion forms part of this “Report of the Directors”.

Environmental policies, performance and compliance with laws and regulations

The Group is committed progress to raise energy efficiency and minimise both energy consumption and pollutant discharge. The Group uses petrol, diesel fuel, water and electricity as the main sources of energy during operation. The Group strives to reduce emissions through technological adaptation and plant and equipment upgrade.

The Group adheres to the principle of recycling and waste reduction. It implements green office practices such as double-sided printing and copying, setting up recycling bins, promoting using recycled paper and reducing energy consumption by switching off idle lightings and electrical appliance.

The Group regards production safely as its primary social responsibility. The Company is committed to becoming a safe production enterprise strictly according to its principles of “safe development” and “people orientation”. Since its inception, the Company’s businesses have a good history of safety. During FY2017, there was no general and more severe liability accidents occurred for our businesses.

For details, please refer to the section headed “Environmental, Social and Governance (ESG) Report 2017” on pages 35 to 41 of this annual report.

During FY2017, as far as the Company is aware, there was no material breach of or non-compliance with applicable laws and regulations by the Group that has a significant impact on the business and operations of the Group.



Key relationships with employees, customers and suppliers

Being people-oriented, the Group ensures all staff are reasonable remunerated and also continues to improve and regularly review and update its policies on remuneration and benefits, training, occupational health and safety.

The Group maintains a good relationship with its customers. A customer complaint handling mechanism is in place to receive, analyse and study complaints and make recommendations on remedies with the aim of improving service quality.

The Group is in good relationship with its suppliers and conducts a fair and strict appraisal of its suppliers on an annual basis.

Results and dividends

The Group's profit for FY2017 and the state of affairs of the Company and of the Group on that date are set out in the consolidated financial statements on pages 99 to 206.

The Board recommends the payment of a final dividend of HK2 cents per ordinary share in respect of FY2017 to the shareholders whose names shall appear on the register of members of the Company on 5 June 2018.

Summary financial information

A summary of the results and assets, liabilities and non-controlling interests of the Group for the years ended 31 December 2013, 2014, 2015, 2016 and 2017 is set out on page 208 of this report. This summary does not form part of the audited consolidated financial statements.

Property, plant and equipment

Details of movements in the property, plant and equipment of the Group during FY2017 are set out in note 14 to the consolidated financial statements.

Rights to use port facilities

Details of movements in the rights to use port facilities of the Group during FY2017 are set out in note 16 to the consolidated financial statements.

Properties under development

Details of the Group's properties under development are set out in note 17 to the consolidated financial statements and on page 207 of this report.



Completed properties held-for-sale

Details of the Group's completed properties held-for-sale are set out in note 18 to the consolidated financial statements.

Share capital, warrants and convertible bonds

As at 31 December 2017, the Company had no outstanding amount payable pursuant to the Convertible Bonds (31 December 2016: Nil). During FY2017, no conversion notice has been received in respect of the exercise of conversion rights attached to the Convertible Bonds. The Convertible Bonds were fully redeemed by the Company on 29 August 2016.

Details of movements in the Company's share capital and warrants during FY2017 are set out in notes 37 and 34 to the consolidated financial statements, respectively.

Share option scheme

Pursuant to an ordinary resolution passed by the annual general meeting of the Company held on 28 May 2012, a share option scheme ("Share Option Scheme") was adopted. The principal terms of the Share Option Scheme are set out in the circular of the Company dated 26 April 2012.

The purpose of the Share Option Scheme is to provide incentives or rewards to eligible participants for their contribution to the Group and/or to enable the Group to recruit and retain high-calibre employees and attract human resources that are valuable to the Group and any entity in which the Group holds any equity interest ("Invested Entity").

The participants of the Share Option Scheme include: (a) any eligible employee; (b) any non-executive director of the Company, any of its subsidiaries or any Invested Entity; (c) any supplier of goods or services to any member of the Group or any Invested Entity; (d) any customer of the Group or any Invested Entity; (e) any person or entity that provides research, development or other technological support to the Group or any Invested Entity; and (f) any shareholder of any member of the Group or any Invested Entity or any holder of any securities issued by any member of the Group or any Invested Entity.

The total number of shares which may be issued upon exercise of all share options must not in aggregate exceed 10% of the nominal amount of the issued share capital of the Company as at 28 May 2012 (i.e., 111,860,000 shares).

The maximum number of shares issued and which may fall to be issued upon exercise of the share options granted under the Share Option Scheme and any other share option schemes of the Company (including both exercised and outstanding options) to each participant of the Share Option Scheme in any 12-month period must not exceed 1% of the issued share capital of the Company for the time being (the "Individual Limit"). Any further grant of share options to a participant of the Share Option Scheme in excess of the Individual Limit (including exercised, cancelled and outstanding options) in any 12-month period up to and including the date of such further grant must be subject to shareholders' approval in general meeting of the Company with such participant and his or her associates abstaining from voting.



The offer of a grant of share options may be accepted within 28 days from the date of offer, upon the payment of a nominal consideration of HK\$1 in total by the grantee. The exercise period of the share options granted is determinable by the directors of the Company and shall not be more than 10 years from the date of offer of the share options, subject to the provisions for early termination as set out in the scheme. There is no minimum period for which an option must be held before the exercise of the subscription right attaching thereto, except as otherwise imposed by the board of directors of the Company.

The exercise price shall be determined by the Board in its absolute discretion at the time the grant of the options is made and shall not be lower than the highest of: (i) the closing price of the shares as stated in The Stock Exchange of Hong Kong Limited (the "Stock Exchange")'s daily quotations sheets on the grant date, which must be a business day; (ii) the average closing price of the shares as stated in the Stock Exchange's daily quotations sheets for the five business days immediately preceding the grant date; and (iii) the nominal value of the shares.

The Share Option Scheme will remain in force for a period of 10 years commencing on its adoption date. The remaining life of the Share Option Scheme is approximately 5 years as at the date of this report.

On 13 July 2015, the Company granted an aggregate of 79,600,000 share options at an exercise price of HK\$2.01 per share to eligible grantees, including certain directors, senior management and connected persons of the Company ("Grantees") primarily to provide incentives or rewards to the Grantees. Such grant of share options enabled the Grantees to subscribe for an aggregate of 79,600,000 new ordinary shares of HK\$0.1 each in the share capital of the Company. The fair value of options granted in 2015 was determined using the binomial option pricing model which amounted to approximately HK\$3.8 million and was charged to profit or loss account of the Group during 2015, please refer to the Company's 2015 annual report for information.

On 29 June 2016, the Board passed a resolution that pursuant to the rules of the Share Option Scheme, and subject to and conditional upon the consent to and acceptance of the cancellation of all or such specified number of an aggregate of 79,600,000 share options ("Outstanding Share Options") by the relevant Grantees or persons ("Entitled Persons") who were entitled to exercise the relevant Outstanding Share Option on behalf of the relevant Grantees in accordance with the rules of the Share Option Scheme, all the Outstanding Share Options would be cancelled with effect from 21 July 2016 without consideration. On 21 July 2016, according to the consent to and acceptance of the letters proposing the cancellation of all Outstanding Share Options by the relevant Grantees and the Entitled Persons, all Outstanding Share Options enabling the Grantees to subscribe for an aggregate of 79,600,000 new ordinary shares in the share capital of the Company were cancelled without consideration.

Save as disclosed above, no share option was granted, exercised, cancelled or had lapsed under the Share Option Scheme during FY2017. Moreover, the Company had no share options outstanding as at 31 December 2017.



Tax relief

The Company is not aware of any relief from taxation available to shareholders of the Company by reason of their holding of Company's shares.

Pre-emptive rights

There are no provisions for pre-emptive rights under the Company's bye-laws or the laws of Bermuda which would oblige the Company to offer new shares on a pro rata basis to existing shareholders of the Company.

Purchase, sale or redemption of listed securities of the Company

Neither the Company nor any of its subsidiaries purchased, sold or redeemed any of the Company's listed securities during FY2017.

Reserves

Details of movements in the reserves of the Company and of the Group during FY2017 are set out in note 46 to the consolidated financial statements and in the consolidated statement of changes in equity, respectively.

Distributable reserves

As at 31 December 2017, the Company's reserves available for distribution, calculated in accordance with the laws of Bermuda, amounted to RMB184,262,000. In addition, the Company's contributed surplus, amounting to RMB672,431,000 as at 31 December 2017, is available for distribution. However, the Company cannot declare or pay a dividend, or make a distribution out of the contributed surplus if (i) it is, or would after the payment be, unable to pay its liabilities as they become due; or (ii) the net realisable value of its assets would thereby be less than the aggregate of its liabilities and its share capital and share premium account. The Company's share premium account with a balance of RMB851,806,000 as at 31 December 2017 is distributable in the form of fully-paid bonus shares.

Charitable contributions

During FY2017, the Group made charitable contributions totalling RMB8,247,000.



Major customers and suppliers

For FY2017, the Group's revenue attributable to the Group's five largest customers was less than 30%. For FY2017, purchases from the Group's largest and the five largest suppliers accounted for approximately 27.2% and 40.4% of total purchases of the Group, respectively.

None of the directors of the Company or any of their close associates or any shareholders (which, to the best knowledge of the directors, own more than 5% of the Company's issued share capital) had any beneficial interest in the Group's five largest customers or five largest suppliers during FY2017.

Permitted indemnity provision

According to the bye-laws of the Company, subject to the provisions of and so far as may be permitted by the statutes, the directors, managing directors, alternate director, auditors, secretary or other officers for the time being of the Company shall be entitled to be indemnified and secured harmless out of the assets of the Company against all actions, costs, charges, losses, damages and expenses which may be sustained or incur in or about the execution of the duties of their respective offices or otherwise in relation thereto.

The Company has taken out and maintained directors' and officers' liability insurance throughout the year, which provides appropriate cover the certain legal actions brought against its directors and officers.

Equity-linked agreements

During FY2017, the Company has not entered into any equity-linked agreement, except for those disclosed under the heading "Share option scheme" as stated aforesaid.

Directors

The directors of the Company during FY2017 and up to the date of this report were:

Executive Directors:

Mr. Huang Xin (*Chairman*)
Mr. Zhou Shaoqiang (*Chief Executive Officer*) (*resigned on 15 March 2018*)
Mr. Jin Tao
Mr. Ye Yuhong
Mr. Li Wenjun

Non-Executive Directors:

Datuk Wira Lim Hock Guan
Mr. Wang Zhe (*resigned on 15 March 2018*)
Mr. Kwok Hoi Hing

Independent Non-Executive Directors:

Mr. Hui Chiu Chung
Mr. Chu Yu Lin, David
Mr. Albert Ho
Mr. Wang Yijiang

Alternate Director:

Mr. Lim Seng Lee (alternate to Datuk Wira Lim Hock Guan)

The directors of the Company, including the executive directors, non-executive directors and independent non-executive directors, are subject to retirement by rotation and re-election at the annual general meetings of the Company in accordance with the provisions of the Company's bye-laws.

In accordance with bye-law 111(A) of the Company's bye-laws, Mr. Li Wenjun, Datuk Wira Lim Hock Guan, Mr. Wang Yijiang and Mr. Chu Yu Lin, David, directors of the Company, shall retire at the forthcoming annual general meeting. All the above retiring directors, being eligible, will offer themselves for re-election at the forthcoming annual general meeting pursuant to bye-laws 111(A) of the Company's bye-laws.

The Company has received from each of the independent non-executive directors an annual confirmation of independence pursuant to Rule 3.13 of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Listing Rules"). The Company considers that all the independent non-executive directors are independent.



Change in Directors' information

Pursuant to Rule 13.51B (1) of the Listing Rules, the changes in information of Directors subsequent to the date of 2017 interim report of the Company are set out below:

Directors	Details of changes
Mr. Huang Xin	<p>Ceased to act as the general manager of Zhuhai Jiuzhou Holdings Group Co., Ltd. ("ZJ Holdings"), a substantial shareholder of the Company, with effect from 12 December 2017.</p> <p>Appointed as a representative of the 13th People's Congress of Guangdong Province on 20 December 2017.</p>
Mr. Zhou Shaoqiang	<p>Ceased to act as an executive Director and chief executive officer of the Company with effect from 15 March 2018.</p>
Mr. Jin Tao	<p>Ceased to act as an executive deputy general manager of ZJ Holdings and was promoted as its director and general manager with effect from 12 December 2017.</p>
Mr. Ye Yuhong	<p>Ceased to act as director of Zhuhai Tianzhi Development Property Co., Ltd. (珠海天志發展置業有限公司) with effect from 23 May 2017.</p>
Mr. Wang Zhe	<p>Ceased to act as a non-executive Director with effect from 15 March 2018.</p>
Mr. Wang Yijiang	<p>Appointed as a non-executive director Zhejiang Red Dragonfly Footwear Co. Ltd. (stock code: 603116), a company listed on the Shanghai Stock Exchange, with effect from 13 September 2016.</p> <p>Appointed as an independent non-executive director of China VAST Industrial Urban Development Company Limited (stock code: 6166), a listed company in Hong Kong, with effect from 10 November 2017.</p> <p>Ceased to act as an independent director an independent director of Hua Tu Education (stock code: 830858), a company listed on the National Equities Exchange and Quotations System in the People's Republic of China, with effect from 12 June 2017.</p> <p>Ceased to act as a director of Xuzhou Construction Machinery Corporation (stock code: 000425), a company listed on the Shenzhen Stock Exchange, with effect from 28 July 2017.</p>

Directors' service contracts

No director proposed for re-election at the forthcoming annual general meeting has a service contract with the Company which is not determinable by the Company within one year without payment of compensation, other than statutory compensation.

Management contracts

Other than the Directors' service contract and appointment letters, no contract concerning the management and administration of the whole or any substantial part of the business of the Group were entered into or in existence as at the end of the year or at any time during FY2017.

Directors' remuneration

The directors' fees are subject to the shareholders' approval at the general meetings. Other emoluments are determined by the Company's board of directors with reference to the directors' duties, responsibilities and performance and the results of the Group.

Directors' material interests in transactions, arrangements or contracts of significance

Save as disclosed in the paragraph headed "Connected and Continuing Connected Transactions" in this report and in note 43 to the consolidated financial statements, no transaction, arrangement or contract of significance to the business of the Group to which the Company, its subsidiaries, its substantial shareholder or any subsidiaries of its substantial shareholder was a party and in which a director or an entity connected with a director has or had a material interest, whether directly or indirectly, subsisted at the end of the year or at any time during FY2017.

Directors' interests in competing business

Save as disclosed below, as of the date of this report, the directors believe that none of the directors had any interest in a business which competes or is likely to compete, either directly or indirectly, with the business of the Group:

- Mr. Huang Xin, an executive director, holds directorship in Zhuhai Tianzhi Development Property Co., Ltd. (珠海天志發展置業有限公司), a company engaged in sales and development of property, golf course, tourism and recreational entertainment projects.
- Mr. Wang Zhe, a non-executive director resigned with effect from 15 March 2018, holds directorship in Zhuhai Huafa Group Limited (珠海華發集團有限公司), a company engaged in, among others, property development.

Although the above mentioned director have competing interests in other companies by virtue of their respective common directorship, they will fulfil their fiduciary duties in order to ensure that they will act in the best interest of the Company's shareholders and the Company as a whole at all times.



Directors' and chief executive's interests and short positions in shares and underlying shares of the Company and its associated corporations

As at 31 December 2017, the interests and short positions of the directors and chief executive of the Company in shares and underlying shares of the Company or its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance (the "SFO")), that were recorded in the register required to be kept pursuant to Section 352 of the SFO, or as otherwise notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO or the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code"), were as follows:

Long positions in ordinary shares of HK\$0.10 each of the Company:

Name of director	Number of ordinary shares directly and beneficially owned	Total interests	Approximate percentage of the Company's issued ordinary share capital ^(Note 1)
Mr. Huang Xin	720,000	720,000	0.05%
Mr. Jin Tao	1,742,000	1,742,000	0.12%
Mr. Ye Yuhong	700,000	700,000	0.05%
Mr. Kwok Hoi Hing	201,352,000 <i>(Note 2)</i>	201,352,000	14.10%
Mr. Chu Yu Lin, Davis	2,700,000	2,700,000	0.19%
Mr. Albert Ho	250,000	250,000	0.02%

Note 1 The percentage has been compiled based on the total number of ordinary shares of the Company in issue as at 31 December 2017 (i.e., 1,427,797,174 shares).

Note 2 Mr. Kwok Hoi Hing held 201,352,000 shares of the Company of which 29,120,000 shares were held through his wholly-owned subsidiary, Surpassing Investment Limited.

Save as disclosed above, as at 31 December 2017, none of the directors or chief executive of the Company had any interests and short positions in the shares and underlying shares of the Company or any of its associated corporations that were recorded in the register pursuant to Section 352 of the SFO, or as otherwise notified to the Company and the Stock Exchange pursuant to the SFO or the Model Code.

Directors' rights to acquire shares or debentures

At no time during FY2017 were rights to acquire benefits by means of the acquisition of shares in or debentures of the Company granted to any director or their respective spouses or minor children, or were any such rights exercised by them; or was the Company or any of its subsidiaries a party to any arrangement to enable the directors of the Company to acquire such rights in any other body corporate.



Substantial shareholders' and other persons' interests in shares and underlying shares

As at 31 December 2017, the following persons/parties (other than the directors and chief executive of the Company, whose interests have been disclosed in the above section headed as "Directors' and Chief Executive's Interests and Short Positions in Shares and Underlying Shares of the Company and its Associated Corporations") had interests of 5% or more in the shares of the Company as recorded in the register of interests required to be kept by the Company pursuant to Section 336 of the SFO:

Long positions in ordinary shares of the Company:

Name of substantial shareholders	Number of ordinary shares	Nature of interest	Approximate percentage of the Company's issued ordinary share capital ^(Note 1)
Zhuhai Jiuzhou Holdings Group Co., Ltd. ("ZJ Holdings") <i>(Note 2)</i>	586,770,000	Beneficial owner and interest of controlled corporation	41.10%
Longway Services Group Limited ("Longway") <i>(Note 2)</i>	351,570,000	Beneficial owner	24.62%
Dragon Hill Corporation Limited ("Dragon Hill") <i>(Note 3)</i>	142,603,909	Beneficial owner	9.99%
Intellplace Holdings Limited ("IHL") <i>(Note 3)</i>	142,603,909	Interest of controlled corporation	9.99%
LBS Bina Group Berhad ("LBS Group") <i>(Note 3)</i>	142,603,909	Interest of controlled corporation	9.99%
Gaterich Sdn Bhd ("Gaterich") <i>(Note 3)</i>	142,603,909	Interest of controlled corporation	9.99%
Tan Sri Lim Hock San <i>(Note 3)</i>	142,603,909	Interest of controlled corporation	9.99%

Note 1 The percentage has been compiled based on the total number of ordinary shares of the Company in issue as at 31 December 2017 (i.e., 1,427,797,174 shares).

Note 2 Out of the 586,770,000 shares of the Company held by ZJ Holdings, 351,570,000 shares are owned by Longway, a wholly-owned subsidiary of ZJ Holdings. The remaining 235,200,000 shares are owned by ZJ Holdings.

Note 3 Dragon Hill held interest in the 142,603,909 shares in which IHL, LBS Group, Gaterich and Tan Sri Lim Hock San were deemed to be interested in by virtue of SFO because:

- Dragon Hill is 100% owned by IHL which in turn is owned by LBS Group;
- LBS Group is 54.49% owned by Gaterich; and
- Gaterich is 50% owned by Tan Sri Lim Hock San.



Save as disclosed above, as at 31 December 2017, the Company had not been notified by any persons (other than the directors and chief executive of the Company, whose interests are set out in the section headed “Directors’ and Chief Executive’s Interests and Short Positions in Shares and Underlying Shares of the Company and its Associated Corporations” above), who had interests or short position in the shares or underlying shares of the Company as recorded in the register required to be kept by the Company pursuant to Section 336 of the SFO.

Loan agreement with covenants relating to Specific performance obligations of the controlling shareholder

As disclosed in the announcement of the Company dated 28 July 2015, pursuant to the 2015 Facility Agreement, the Company has covenanted and undertaken to the 2015 Lenders (among other terms and conditions) that: (1) at least 30% of its entire issued share capital remain to be beneficially owned (directly or indirectly) by ZJ Holdings, the controlling shareholder of the Company; (2) ZJ Holdings remains as the single largest beneficial shareholder of the Company; and (3) ZJ Holdings have management control over the Company. The above obligations lapsed upon such repayment of the 2015 Facility during FY2017.

On 15 August 2017, the Company, as borrower, entered into the 2017 Facility Agreement of up to HK\$2 billion for a term of four years with Wing Lung Bank, Limited and other Lenders in relation to the 2017 Facility. Pursuant to the 2017 Facility Agreement, the Company has covenanted and undertaken to the Lenders (among other terms and conditions) that: (1) at least 30% of its entire issued share capital remain to be beneficially owned (directly or indirectly) by ZJ Holdings; (2) ZJ Holdings remains as the single largest beneficial shareholder of the Company; and (3) ZJ Holdings have management control over the Company. If any of such events of default occurs and continues, the loan, amounts payable under the 2017 Facility Agreement together with any accrued interest may immediately become due and payable on demand. For details of the 2017 Facility Agreement, please refer to the Company’s announcement dated 15 August 2017.

Connected and continuing connected transactions

In addition to the related party transactions disclosed in notes 45(a), (b) and (c) to the consolidated financial statements, details of connected transactions or continuing connected transactions (“CCTs”) of the Group as defined under the Listing Rules, details of which are required to be disclosed in accordance with the requirements of Chapter 14A of the Listing Rules, are summarised below:

A. Connected Transactions

On 7 April 2017, Zhuhai High-speed Passenger Ferry Co., Ltd.* (珠海高速客輪有限公司) (“Ferry Company”), a non wholly-owned subsidiary of the Company, agreed to provide sponsorship of RMB0.6 million in respect of 2017 Jiuzhou Cup Blue Route Sailing Championship* (2017年九洲盃藍色幹線帆船錦標賽) (“2017 Jiuzhou Cup Championship”) and on 8 November 2017, Ferry Company, Zhuhai Shihuadong Resort Petro-filling Station Co., Ltd.* (珠海市石花東度假村加油站有限公司) (“Resort Petro-filling Station”), a non wholly-owned subsidiary of the Company, Zhuhai Holiday Resort Hotel Company Limited* (珠海度假村酒店有限公司) (“Zhuhai Holiday Resort Hotel”), a wholly-owned subsidiary of the Company, Zhuhai Jiuzhou Cruises Co., Ltd.* (珠海市九洲郵輪有限公司) (“Jiuzhou Cruises Company”), a non wholly-owned subsidiary of the Company, Zhuhai Jiuzhou Holdings Property Development Co., Ltd.* (珠海九控房地產有限公司) (“ZJ Development Company”), a non wholly-owned subsidiary of the Company, Jiuzhou Kingkaid Financial Services Company Limited* (珠海九洲金開貸金融服務有限公司) (“Jiuzhou Kingkaid Company”), a non wholly-owned subsidiary of the Company, and Zhuhai Jiuzhou Port Petro-filling Station Co., Ltd.* (珠海九洲港加油站有限公司) (“ZJ Port Station”), a non wholly-owned subsidiary of the Company, (collectively “Championship Sponsors”) agreed to provide additional sponsorships of RMB3.12 million, in aggregate, in respect of the 2017 National Sailing Championship* (2017年全國帆船錦標賽), the 2017 National Windsurfing Championship* (2017年全國帆板錦標賽) and the 2017 Jiuzhou Cup Championship (collectively the “Championships”) (as the case may be) organised by Zhuhai Jiuzhou Navigation Culture Co., Ltd.* (珠海市九洲航海文化有限公司) (“ZJ Navi Company”), a non wholly-owned subsidiary of ZJ Holdings, a substantial shareholder of the Company, held in November 2017.

The principal terms of the sponsorship agreements are summarised as follows:

1. Ferry Company Sponsorship Agreement

Date: 7 April 2017

Parties: (A) Ferry Company; and (B) ZJ Navi Company.

Event: 2017 Jiuzhou Cup Championship

Term: From 7 April 2017 to the end of the event

Consideration:

The title sponsorship fee is RMB600,000 in cash for the event, and payable by Ferry Company to ZJ Navi Company within 10 business days after signing of the sponsorship agreement and issuance of the relevant invoice by ZJ Navi Company.

2. Resort Petro-filling Station Sponsorship Agreement

Date: 8 November 2017

Parties: (A) Resort Petro-filling Station; and (B) ZJ Navi Company.

Events: The Championships

Term: Between 8 November 2017 and the end of the events

Consideration:

Resort Petro-filling Station shall sponsor the events by way of providing to ZJ Navi Company on the signing date of the sponsorship agreement fuel prepaid cards of RMB30,000.

3. Zhuhai Holiday Resort Hotel Sponsorship Agreement

Date: 8 November 2017

Parties: (A) Zhuhai Holiday Resort Hotel; and (B) ZJ Navi Company.

Events: The Championships

Term: Between 8 November 2017 and the end of the events

Consideration:

The sponsorship fee is RMB80,000 in cash for the events, and payable by Zhuhai Holiday Resort Hotel to ZJ Navi Company within 5 business days after the issuance of relevant invoice by ZJ Navi Company.



4. ZJ Cruises Company Sponsorship Agreement

Date: 8 November 2017

Parties: (A) ZJ Cruises Company; and (B) ZJ Navi Company.

Events: The Championships

Term: Between 8 November 2017 and the end of the events

Consideration:

ZJ Cruises Company shall sponsor the events by way of providing to ZJ Navi Company yacht services of RMB300,000.

5. ZJ Development Company Sponsorship Agreement

Date: 8 November 2017

Parties: (A) ZJ Development Company; and (B) ZJ Navi Company.

Events: 2017 National Sailing Championship* (2017年全國帆船錦標賽) and 2017 National Windsurfing Championship* (2017年全國帆板錦標賽)

Term: Between 8 November 2017 and the end of the events and the completion of advertising campaigns

Consideration:

The title sponsorship fee is RMB2.6 million in cash for the events, and payable by ZJ Development Company to ZJ Navi Company in two tranches:

- (i) RMB1.3 million, within 10 business days after signing of the sponsorship agreement and subject to the issuance of relevant approvals for the events from relevant government bodies such as The State Sports General Administration of Water Sports Management Centre and the Provincial Sports Bureau, Zhuhai Municipal People's Government; and
- (ii) the remaining RMB1.3 million, within 30 days prior to the commencement of the championships, subject to the championships are being held as scheduled.

6. ZJ Kingkaid Company Sponsorship Agreement

Date: 8 November 2017

Parties: (A) ZJ Kingkaid Company; and (B) ZJ Navi Company.

Events: The Championships

Term: Between 8 November 2017 and the end of the events

Consideration:

The sponsorship fee is RMB80,000 in cash for the events, and payable by ZJ Kingkaid Company to ZJ Navi Company on the signing date of the sponsorship agreement and issuance of the relevant invoice by ZJ Navi Company.

7. ZJ Port Station Sponsorship Agreement

Date: 8 November 2017

Parties: (A) ZJ Port Station; and (B) ZJ Navi Company.

Events: The Championships

Term: Between 8 November 2017 and the end of the events

Consideration:

ZJ Port Station shall sponsor the event by way of providing to ZJ Navi Company on the signing date of the sponsorship agreement fuel prepaid cards of RMB30,000.

The responsibilities of ZJ Navi Company as the event organiser were broadly similar under the Sponsorship Agreements. ZJ Navi Company was responsible for, among others, (i) obtaining the relevant approvals and completing registration procedures (including payment of relevant costs) at local governmental bodies for the Championships; (ii) liaising between parties during the Championships; (iii) timely organising press conferences and preparing relevant promotional work; and (iv) realising sponsorships' rights pursuant to the respective Sponsorship Agreements.

The rights as event title sponsors (i.e. Ferry Company and ZJ Development Company) at the respective events are broadly similar under their respective Title Sponsorship Agreements. Each of such event title sponsors shall (i) be the title sponsor at the respective events; (ii) have exclusive advertising right as title sponsor; and (iii) have priority to co-operate with ZJ Navi Company in respect of the same championships. As title sponsor for the events, such event title sponsors will be able to promote their respective brands through, among others, traditional and new media coverage and advertising signboards, and participate in activities relating to the championships, such as the event press conferences, opening and closing ceremonies, signing and awards ceremonies.

The rights as event co-operation partners (i.e. Resort Petro-filling Station, Zhuhai Holiday Resort Hotel, ZJ Cruises Company, ZJ Kingkaid Company and ZJ Port Station) at the events are broadly similar under each of the Co-operation Partners Sponsorship Agreements. Each of such event co-operation partners have exclusive advertising right of their respective product type at the events. As a co-operation partner at the events, each of those co-operation partners is able to promote their respective brands through, among others, traditional and new media coverage and advertising signboards, and participate in activities relating to the championship, such as press conferences and the opening and closing ceremonies.

The sponsorship fees under each of the Sponsorship Agreements were determined with reference to fee quotations obtained by the respective sponsors of the Championships from major local media and advertising agencies and television station, and made on arm's length negotiations with reference to prevailing market conditions after taking into account the size of the Championships and expected amount of press coverage.



The events were national sailing Championships held in Zhuhai, which had received support from governmental bodies and corporations, and thus the Championships attracted massive attention and tremendous press coverage from the media. It was expected the news and articles relating to the Championships will be covered in 14 “we-media”, around 50 traditional media and around 80 internet media. As such, the Sponsorships were good opportunities to promote the Group’s brands and corporate images through the Championships, and the Sponsorships could thereby indirectly attract investments in or would open up business opportunities for the Group in the future.

ZJ Navi Company is a non wholly-owned subsidiary of ZJ Holdings. ZJ Holdings is a State-owned enterprise established in the PRC and is a substantial and controlling shareholder of the Company. Accordingly, ZJ Navi Company is an associate of ZJ Holdings and a connected person of the Company under Chapter 14A of the Listing Rules. As such, the Sponsorships constitute connected transactions of the Company under Chapter 14A of the Listing Rules.

On 7 April 2017, Ferry Company entered into the Ferry Company Sponsorship Agreement with ZJ Navi Company relating to the 2017 Jiuzhou Cup Championship. As the Phase I Sponsorship was conducted on normal commercial terms and the applicable percentage ratios in respect of the Phase I Sponsorship were less than 0.1%, the Phase I Sponsorship was fully exempt from the shareholders’ approval and relevant disclosure requirements under Chapter 14A of the Listing Rules.

Pursuant to Rule 14A.81 of the Listing Rules, the Phase I Sponsorship and the Phase II Sponsorship relating to the Championships have been aggregated, in which the total Sponsorships amounted to RMB3.72 million and the applicable percentage ratios are, in aggregate, more than 0.1% but less than 5%, the transactions contemplated under the Sponsorship Agreements are only subject to the reporting and announcement requirements, but are exempt from the circular (including independent financial advice) and shareholders’ approval requirements under Chapter 14A of the Listing Rules. Details of the above Sponsorship Agreements are set out in the Company’s announcement dated 8 November 2017.

B. Continuing Connected Transactions

- (1) On 18 March 2011, Zhuhai Jiuzhou Port Passenger Traffic Services Co., Ltd.* (珠海九洲港客運有限公司) (“Jiuzhou Port Company”), a non wholly-owned subsidiary of the Company, and Ferry Company, a non wholly-owned subsidiary of the Company (previously accounted for as a joint venture of the Group), entered into certain agreements on similar terms (collectively, the “2011 AM Fee Agreements”) pursuant to which Jiuzhou Port Company acted as agent of Ferry Company for selling of ferry tickets to passengers and for providing management services for the berthing facilities at the Jiuzhou Port in Zhuhai to Ferry Company for the term commencing on 1 January 2011 and expired on 31 December 2013. As (a) Jiuzhou Port Company is indirectly owned by the Company and ZJ Holdings as to 90% and 10%, respectively, as at 31 December 2017; (b) Ferry Company is indirectly owned by the Company and ZJ Holdings as to 49% and 43%, respectively, as at 31 December 2017; and (c) ZJ Holdings is a substantial shareholder of the Company, Ferry Company is a connected person of the Company under the Listing Rules. Accordingly, the transactions contemplated under the 2011 AM Fee Agreements constituted CCTs for the Company under Chapter 14A of the Listing Rules. Under the 2011 AM Fee Agreements, Jiuzhou Port Company was entitled to receive agency cum management fees from Ferry Company calculated on the basis of 23.5% of the gross proceeds from the ferry tickets sold after deducting certain fees and expenses. Ferry Company was required to pay the agency cum management fees in arrears and on a monthly basis under the 2011 AM Fee Agreements. At the special general meeting of the Company held on 27 May 2011, the 2011 AM Fee Agreements, the transactions contemplated thereby and the related annual caps were approved by the independent shareholders of the Company.



On 28 September 2012, Jiuzhou Port Company and Ferry Company entered into certain termination agreements to terminate the 2011 AM Fee Agreements. Three new agency transportation cum management fee agreements for the period commencing on 28 September 2012 and expired on 31 December 2014 on similar terms (collectively, the “2012 AM Fee Agreements”) were made between Jiuzhou Port Company, Ferry Company and Zhuhai Jiuzhou Passenger Port and Development Co., Ltd.* (珠海九洲客運港發展有限公司)(“Jiuzhou Passenger Development Company”, formerly known as Zhuhai Jiuzhou Port Passenger Transport Station Co., Ltd.*(珠海九洲港客運站有限公司)), a wholly-owned subsidiary of ZJ Holdings. Pursuant to the 2012 AM Fee Agreements, Jiuzhou Port Company is mainly responsible for providing waiting lounge for passengers, supplying electricity and fresh water to the ferries of Ferry Company, conducting promotional activities for the ferry lines and providing berthing facilities and services for the ferries of Ferry Company at the Jiuzhou Port, and Jiuzhou Passenger Development Company is mainly responsible for selling ferry tickets to passengers in the PRC, luggage transportation, assisting in the management of waiting lounge services and conducting business promotion activities. Both Jiuzhou Passenger Development Company and Ferry Company are connected persons of the Company under the Listing Rules. Accordingly, the transactions contemplated under the 2012 AM Fee Agreements constituted CCTs for the Company under Chapter 14A of the Listing Rules. Under the 2012 AM Fee Agreements, (i) Jiuzhou Port Company was entitled to receive the agency, transportation cum management fees (“AM Fees”) from Ferry Company calculated on the basis of 17.5% or 20.5% of the gross proceeds from the ferry tickets sold, after deducting certain expenses and fees payable to certain independent third parties for certain ferry lines; and (ii) Jiuzhou Passenger Development Company was entitled to receive (1) agency transportation and management fees from Ferry Company calculated on the basis of 3% of the gross proceeds from the ferry tickets sold, after deducting certain expenses and fees payable to certain independent third parties for certain ferry lines; and (2) an agency fee of RMB3 per ticket sold for certain ferry lines. Ferry Company was required to pay the agency cum management fees in arrears and on a monthly basis under the 2012 AM Fee Agreements. At the special general meeting of the Company held on 18 December 2012, the 2012 AM Fee Agreements, the transactions contemplated thereby and the related annual caps were approved by the independent shareholders of the Company.

On 30 September 2013, supplemental agreements (“Supplemental Agreements”) to the 2012 AM Fee Agreements were entered into between Ferry Company, Jiuzhou Port Company and Jiuzhou Passenger Development Company. The major terms (“Variation of Terms”) of the Supplemental Agreements included: (1) Jiuzhou Port Company was entitled to receive the AM Fees from Ferry Company calculated on the basis of 19.5% or 22.5% of the gross proceeds from the ferry tickets sold, after deducting certain expenses and fees payable to certain independent third parties for certain ferry lines (“Net Proceeds”) (the original charging rate under the 2012 AM Fee Agreements before the Variation of Terms was in the range of 17.5% or 20.5%); (2) Jiuzhou Passenger Development Company was entitled to receive agency transportation and management fees from Ferry Company calculated on the basis of 1% of the Net Proceeds from the ferry tickets sold (the original charging rate under the 2012 AM Fee Agreements before the Variation of Terms was 3%); and (3) the sharing ratio of certain expenses in connection with business promotion between Ferry Company, Jiuzhou Port Company and Jiuzhou Passenger Development Company was 76.5%: 22.5%: 1% (the original sharing ratio under the 2012 AM Fee Agreements before the Variation of Terms was 76.5%: 20.5%: 3%). The Variation of Terms did not result in the related annual caps for the years ended 31 December 2013 and 2014 respectively being exceeded. Having considered the factors mentioned above, the Board was of the view that the Variation of Terms did not constitute a material change to the terms of the 2012 AM Fee Agreements. Accordingly, the Company was not required to re-comply with the independent shareholders’ approval requirement under Chapter 14A of the Listing Rules in connection with the Variation of Terms.



It was expected that the CCTs under the 2012 AM Fee Agreements (as varied by the Supplemental Agreements) will continue beyond their respective expiry on 31 December 2014. On 31 December 2014, Ferry Company, Jiuzhou Port Company and Jiuzhou Passenger Development Company entered into, on a conditional basis, certain agreements on similar terms (collectively, the “2015 AM Fee Agreements”) in relation to the operation of the same ferry lines as in the 2012 AM Fee Agreements (as varied by the Supplemental Agreements) all for a term of three years up to 31 December 2017.

As both Ferry Company and Jiuzhou Port Company are connected subsidiaries of the Company under the Listing Rules and Jiuzhou Passenger Development Company is a connected person of the Company under the Listing Rules, the transactions contemplated by the 2015 AM Fee Agreements thus constitute CCTs for the Company under Chapter 14A of the Listing Rules.

At the special general meeting of the Company held on 26 May 2015, the 2015 AM Fee Agreements, the transactions contemplated thereby and the related annual caps were approved by the independent shareholders of the Company.

During FY2017, Jiuzhou Port Company received agency, transportation cum management fees from Ferry Company amounted to RMB45,820,000 (2016: RMB46,683,000) and these intra-group transactions were fully eliminated on consolidation of the Group.

During FY2017, Jiuzhou Passenger Development Company received agency, transportation cum management fees from Ferry Company amounted to RMB2,204,000 (2016: RMB1,807,000).

Details of the 2011 AM Fee Agreements, the 2012 AM Fee Agreements, the Supplemental Agreements and the 2015 AM Fee Agreements are set out in the Company’s announcements dated 17 November 2011 and 28 September 2012, the circular dated 23 November 2012, the announcements dated 30 September 2013 and 31 December 2014, and the circular dated 30 April 2015.

- (2) Under a renewed supply agreement dated 31 December 2014, Jiuzhou Energy Co., Ltd.* (珠海九洲能源有限公司) (“Jiuzhou Energy Company”, formerly known as Zhuhai Jiuzhou Marine Bunker Supply Co., Ltd.* (珠海九洲船舶燃料供應有限公司)), a company wholly-owned by Ferry Company (and therefore is a connected person of the Company under the Listing Rules), has agreed to supply Zhuhai Holiday Resort Hotel diesel fuel on an on-going basis for a term of three years commencing from 1 January 2015 to 31 December 2017. The purchase price payable by Zhuhai Holiday Resort Hotel would be the same as the price level applicable to the group companies of ZJ Holdings and/or Ferry Company and shall be paid by Zhuhai Holiday Resort Hotel to Jiuzhou Energy Company on a monthly basis in arrears.

During FY2017, Zhuhai Holiday Resort Hotel purchased diesel fuel from Jiuzhou Energy Company amounted to RMB2,876,000 (2016: RMB2,469,000) and these intra-group transactions were fully eliminated on consolidation of the Group.

Details of the above agreement are set out in the Company’s announcement dated 31 December 2014.



- (3) An agency transportation cum management fee agreement together with its supplemental agreement (“2014 Supplemental Wanshan AM Fee Agreement”) both dated 1 January 2014 (“2014 Wanshan AM Fee Agreement”) were entered into between Zhuhai S.E.Z. Haitong Shipping Co., Ltd.* (珠海經濟特區海通船務有限公司) (“HT Shipping”), an indirect non wholly-owned subsidiary of the Company, and Zhuhai Wanshan Port Co., Ltd.* (珠海市萬山區港務有限公司) (“Wanshan Port Company”), a connected person of the Company, in relation to the provision of certain port and transportation agency services by Wanshan Port Company to HT Shipping at the following terminals (collectively, “Designated Terminals”) for a term of one year from 1 January 2014 up to 31 December 2014:
- (i) North Terminal of Xiangzhou Port* (香洲港北堤碼頭), Zhuhai; and
 - (ii) Certain terminals on Wanshan Qundao* (萬山群島), Zhuhai, including Guishan Terminal* (桂山碼頭), Wai Lingding Terminal* (外伶仃碼頭), Dongao Terminal* (東澳碼頭), Wanshan Terminal* (萬山碼頭) and Dangan Terminal* (擔桿碼頭).

Since January 2010, HT Shipping (which was then (and is still) a wholly-owned subsidiary of Ferry Company which in turn was, at the material time, a joint venture of the Company) has been engaging Wanshan Port Company (a then wholly-owned subsidiary of an independent third party) to provide port and transportation agency services to the ferries of HT Shipping at the Designated Terminals pursuant to various written agreements, including the 2014 Wanshan AM Fee Agreement (as supplemented by the 2014 Supplemental Wanshan AM Fee Agreement).

During the period from January 2010 and immediately prior to 23 May 2013, the above transactions between HT Shipping and Wanshan Port Company were transactions of a revenue nature in the ordinary and usual course of business of the Group which were conducted between a joint venture (which was not a member of the Group) of the Company and an independent third party, which transactions did not constitute transactions under Chapter 14 of the Listing Rules or connected transactions under Chapter 14A of the Listing Rules.

On 23 May 2013, following completion of changes to its shareholding composition, Ferry Company has been treated as a 49%-owned subsidiary of the Company, and hence HT Shipping (a wholly-owned subsidiary of Ferry Company), also became a subsidiary of the Company.

During the period from 23 May 2013 and immediately prior to 29 January 2014, the above transactions between HT Shipping and Wanshan Port Company were transactions of a revenue nature in the ordinary and usual course of business of the Group which were conducted between a member of the Group and an independent third party, which transactions did not constitute transactions under Chapter 14 of the Listing Rules or connected transactions under Chapter 14A of the Listing Rules.

On 29 January 2014, ZJ Holdings completed its acquisition of 50% equity interests in Wanshan Port Company from the latter’s then sole equity-holder which was an independent third party. Since then, Wanshan Port Company has become an associate of ZJ Holdings and a connected person of the Company. Accordingly, since 29 January 2014, transactions contemplated between HT Shipping (a member of the Group) and Wanshan Port Company (a connected person of the Company) constituted CCTs under Chapter 14A of the Listing Rules.



Since January 2010, transactions between HT Shipping and Wanshan Port Company were governed under written agreements for a term of either one year or three years. The CCTs between the parties in 2014 and 2015 were governed by the 2014 Wanshan AM Fee Agreement (as supplemented by the 2014 Supplemental Wanshan AM Fee Agreement) and a renewed agency transportation cum management fee agreement (“2015 Wanshan AM Fee Agreement”) dated 20 March 2015, respectively.

On 31 December 2015, HT Shipping and Wanshan Port Company entered into a renewed agency transportation cum management fee agreement (“2016 Wanshan AM Fee Agreement”) on similar terms in relation to the provision of certain port and transportation agency services by Wanshan Port Company to HT Shipping at the Designated Terminals for a term of one year from 1 January 2016 up to 31 December 2016.

On 29 December 2016, HT Shipping and Wanshan Port Company entered into a renewed agency transportation cum management fee agreement (“2017 Wanshan AM Fee Agreement”) in relation to the provision of port and transportation agency services by Wanshan Port Company to HT Shipping at the Designated Terminals for a term of one year from 1 January 2017 to 31 December 2017.

It was expected that the CCTs under the 2017 Wanshan AM Fee Agreement will continue beyond their respective expiry on 31 December 2017. On 4 December 2017, HT Shipping (as service recipient) and Wanshan Port Company (as service provider) entered into a renewed agency transportation cum management fee agreement (“2018 Wanshan AM Fee Agreement”) in relation to the provision of port and transportation agency services by Wanshan Port Company to HT Shipping at the Designated Terminals for a term of one year from 1 January 2018 to 31 December 2018.

As HT Shipping is a member of the Group and Wanshan Port Company is a company in which ZJ Holdings (a substantial shareholder of the Company) is interested in 50% of its equity interest, hence Wanshan Port Company is an associate of ZJ Holdings and a connected person of the Company under Chapter 14A of the Listing Rules. The transactions contemplated by the 2017 Wanshan AM Fee Agreement thus constitute CCTs for the Company under Chapter 14A of the Listing Rules.

During FY2017, Wanshan Port Company received agency, transportation cum management fees and relevant fees from HT Shipping amounted to RMB10,651,000 (2016: RMB8,097,000).

Details of the 2014 Wanshan AM Fee Agreement, the 2014 Supplemental Wanshan AM Fee Agreement, the 2015 Wanshan AM Fee Agreement, the 2016 Wanshan AM Fee Agreement, the 2017 Wanshan AM Fee Agreement and the 2018 Wanshan AM Fee Agreement are set out in the Company’s announcements dated 20 March 2015, 31 December 2015, 29 December 2016 and 4 December 2017 respectively.

- (4) Since January 2012, ZJ Port Station, a non wholly-owned subsidiary of the Company, has been supplying petrol and diesel to Zhuhai Jiuzhou Travel Transport Co., Ltd.* (珠海市九洲旅遊運輸有限公司) (“Jiuzhou Travel Transport”), a company in which ZJ Holdings is interested in 49% of its equity interest.

REPORT OF THE DIRECTORS

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Prior to 23 May 2013, Ferry Company was a joint venture of the Company and was then a connected person of the Company. ZJ Port Station was then (and is still) wholly-owned by Ferry Company (among which 90% equity interest of ZJ Port Station is directly held by Ferry Company and the remaining 10% thereof is directly held by Jiuzhou Energy Company, which is a directly wholly-owned subsidiary of Ferry Company), hence, ZJ Port Station was then also a connected person of the Company. At the material time, Jiuzhou Travel Transport was then (and is still) 49%-owned by ZJ Holdings, hence an associate of ZJ Holdings and a connected person of the Company. As both ZJ Port Station and Jiuzhou Travel Transport were then connected persons of the Company and not members of the Group, prior to 23 May 2013, transactions contemplated between them did not constitute connected transactions under Chapter 14A of the Listing Rules.

On 23 May 2013, changes to the shareholding composition of Ferry Company completed and since then Ferry Company has been treated as a 49%-owned subsidiary of the Company. ZJ Port Station, being a subsidiary of Ferry Company, also became a member of the Group since the change of status of Ferry Company becoming effective. Accordingly, since 23 May 2013, transactions contemplated between ZJ Port Station (a member of the Group) and Jiuzhou Travel Transport (a connected person of the Company) constituted connected transactions under Chapter 14A of the Listing Rules.

Prior to 1 September 2013, no written agreement was entered into between ZJ Port Station and Jiuzhou Travel Transport for the supply of fuel. On 1 September 2013, ZJ Port Station and Jiuzhou Travel Transport entered into a supply of petrol and diesel agreement (the “2013-14 Petrol Supply Agreement”) dated 1 September 2013 pursuant to which the former agreed to supply to the latter petrol and diesel on an on-going basis for a term of one year up to 31 August 2014. On 1 September 2014, ZJ Port Station and Jiuzhou Travel Transport entered into a supply of petrol and diesel agreement (the “2014-15 Petrol Supply Agreement”), as supplemented by a supplemental agreement dated 31 December 2014 (the “Supplemental Petrol Supply Agreement”), pursuant to which the former agreed to supply to the latter petrol and diesel on an on-going basis for a term commencing from 1 September 2014 up to 31 December 2015.

On 31 December 2015, ZJ Port Station and Jiuzhou Travel Transport entered into a renewed supply of petrol and diesel agreement (the “2016-17 Petrol Supply Agreement”) on similar terms in relation to supply of petrol and diesel by ZJ Port Station to Jiuzhou Travel Transport for a term of two years from 1 January 2016 up to 31 December 2017.

It was expected that the CCTs under the 2016-17 Petrol Supply Agreement will continue beyond their respective expiry on 31 December 2017. On 4 December 2017, ZJ Port Station and Jiuzhou Travel Transport entered into a renewed supply of petrol and diesel agreement (the “2018-20 Petrol Supply Agreement”) on similar terms in relation to supply of petrol and diesel by ZJ Port Station to Jiuzhou Travel Transport for a term of three years from 1 January 2018 up to 31 December 2020.

During FY2017, Jiuzhou Travel Transport purchased petrol and diesel fuel from ZJ Port Station amounted to RMB1,120,000 (2016: RMB1,443,000).

Details of the 2013-14 Petrol Supply Agreement, the 2014-15 Petrol Supply Agreement and the Supplemental Petrol Supply Agreement, the 2016-17 Petrol Supply Agreement and the 2018-20 Petrol Supply Agreement are set out in the Company’s announcements dated 31 December 2014, 31 December 2015 and 4 December 2017, respectively.



- (5) On 19 December 2016, the Company (for itself and on behalf of certain wholly-owned subsidiaries of the Company) and Jiuzhou Port Company (for itself and on behalf of other certain entities (excluding Jiuzhou Port Company) that are treated as non wholly-owned subsidiaries of the Company from an accounting's perspective and are connected persons of the Company by virtue of ZJ Holdings' interest therein, collectively "Group B Companies") entered into a framework agreement ("Framework Agreement"), pursuant to which the parties to the Framework Agreement shall conduct the entrustment loan arrangement upon request from time to time and during the term of the Framework Agreement through Zhuhai Jiuzhou Corporate Management Limited* (珠海九洲企業管理有限公司), a wholly-owned subsidiary of the Company, and an independent third party financial institution ("Financial Institution") in the PRC (as entrustment loan lending agent) which is qualified to engage in entrustment loan business.

ZJ Holdings is a substantial and controlling shareholder and a connected person of the Company under the Listing Rules. Jiuzhou Port Company is indirectly owned as to 90% and 10% by the Company and ZJ Holdings, respectively, and accordingly, Jiuzhou Port Company is a connected subsidiary under Rule 14A.16 of the Listing Rules. Jiuzhou Port Company and each of the other Group B Companies is treated as a non wholly-owned subsidiary of the Company from an accounting perspective and connected person of the Company by virtue of ZJ Holdings' interest therein.

At the special general meeting of the Company held on 10 February 2017, the Framework Agreement, the transactions contemplated thereby and the related annual caps were approved by the independent shareholders of the Company.

The parties to the Framework Agreement proposed that:

- (i) the annual cap for the entrustment loans to be provided by members of the Group (including Group A Companies, Jiuzhou Port Company and Group B Companies) to relevant connected persons of the Company (including Jiuzhou Port Company and Group B Companies) (as the case may be) together with the relevant accrued interest thereof for each of FY2017 and for the financial year ending 31 December 2018 ("FY2018") shall not exceed RMB750 million; in other words, the aggregate transaction amount of outstanding loans provided by members of the Group to relevant connected persons of the Company from time to time (i.e. principal) together with relevant accrued interest thereof, in aggregate, during each of FY2017 and FY2018 and during the term of the Framework Agreement shall not exceed RMB750 million; and
- (ii) the annual cap for the entrustment loans to be provided by relevant connected persons of the Company (including Jiuzhou Port Company and Group B Companies) to members of the Group (including Group A Companies, Jiuzhou Port Company and Group B Companies) (as the case may be) together with the relevant accrued interest thereof for each of FY2017 and FY2018 shall not exceed RMB750 million; in other words, the aggregate transaction amount of outstanding loans provided by the relevant connected persons of the Company to members of the Group from time to time (i.e. principal) together with relevant accrued interest thereof, in aggregate, during each of FY2017 and FY2018 and during the term of the Framework Agreement shall not exceed RMB750 million.

The actual amount of the transactions provided by members of the Group (including Group A Companies, Jiuzhou Port Company and Group B Companies) to relevant connected persons of the Company (including Jiuzhou Port Company and Group B Companies) for FY2017 was RMB49,751,000. The actual amount of the transactions provided by relevant connected persons of the Company (including Jiuzhou Port Company and Group B Companies) to members of the Group (including Group A Companies, Jiuzhou Port Company and Group B Companies) for FY2017 was RMB136,830,000.

Details of the Framework Agreement are set out in the Company's announcements dated 19 December 2016 and 12 January 2017 and the circular dated 23 January 2017.

The independent non-executive directors of the Company have reviewed the CCTs set out above and have confirmed that these CCTs were entered into (i) in the ordinary and usual course of business of the Group; (ii) on normal commercial terms or on terms no less favourable to the Group than terms available to or from independent third parties; and (iii) in accordance with the relevant agreements governing them on terms that are fair and reasonable and in the interests of the shareholders of the Company as a whole.

PricewaterhouseCoopers, the Company's auditors, were engaged to report on the Group's CCTs in accordance with Hong Kong Standard on Assurance Engagements 3000 (Revised) "Assurance Engagements Other Than Audits or Reviews of Historical Financial Information" and with reference to Practice Note 740 "Auditor's Letter on Continuing Connected Transactions under the Hong Kong Listing Rules" issued by the Hong Kong Institute of Certified Public Accountants. PricewaterhouseCoopers have issued their unqualified letter containing their findings and conclusions in respect of the CCTs disclosed above by the Group in accordance with Rule 14A.56 of the Listing Rules. A copy of the auditor's letter has been provided by the Company to the Stock Exchange.

The Company confirms that it has complied with the disclosure requirements in accordance with Chapter 14A of the Listing Rules in respect of the above CCTs.

Other related party transactions disclosed in notes 46(a), (b) and (c) to the consolidated financial statements also constitute connected transactions entered into or continued by the Group during FY2017 and are regarded as an "exempted transaction" and a "de minimis transaction", respectively, pursuant to the Listing Rules.



Sufficiency of public float

Based on information that is publicly available to the Company and within the knowledge of the directors of the Company as at the latest practicable date prior to the issue of this report, the Company has maintained a sufficient public float as required under the Listing Rules.

Auditors

The financial statements has been audited by PricewaterhouseCoopers who will retire and a resolution for their re-appointment as auditors of the Company will be proposed at the 2018 annual general meeting of the Company.

ON BEHALF OF THE BOARD

Huang Xin

Chairman

Hong Kong, 28 March 2018



The board of directors (the “Board”) of the Company is pleased to present this Corporate Governance Report in the annual report for FY2017 of the Company and its subsidiaries (the “Group”).

The manner in which the principles and code provisions in the Corporate Governance Code (the “CG Code”) contained in Appendix 14 of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the “Stock Exchange”) (the “Listing Rules”) are applied and implemented is explained as follows:

Corporate governance practices

The Group strives to maintain high standards of corporate governance to enhance shareholder value and safeguard shareholder interests. The Group’s corporate governance principles emphasise the importance of a quality Board, effective risk management and internal controls together with accountability to shareholders.

The Company recognises the importance of high standards of corporate governance to sustain healthy growth and has taken a proactive approach in strengthening corporate governance practices in accordance with the needs of its business.

The Company has applied the principles as set out in the CG Code contained in Appendix 14 of the Listing Rules which set out the principles of good corporate governance and two levels of corporate governance practices, as follows:

- (a) code provisions, which listed issuers are expected to comply with or to give considered reasons for any deviation; and
- (b) recommended best practices for guidance only, which listed issuers are encouraged to comply with or to give considered reasons for deviation.

The Company’s corporate governance practices are based on the principles, code provisions and certain recommended best practices as set out in the CG Code.

Throughout FY2017, the Company has complied with the code provisions as set out in the CG Code in all other respects except that under code provision A.4.1 which requires non-executive directors of the Company should be appointed for a specific term subject to re-election – the Company’s directors including non-executive directors and independent non-executive directors, were not appointed for a fixed term of office. The reason for the deviation was that all those directors are subject to retirement by rotation and re-election at least once every three years in accordance with the Company’s bye-laws and accordingly, every director shall retire and his appointment being terminated if he is not so re-elected once every three years.

Save as disclosed above, the Company had complied with the code provisions set out in the CG Code during FY2017.

The Company will review periodically and improve its corporate governance practices to ensure that these continue to meet the requirements of the CG Code.



Board of directors

Responsibilities, Accountabilities and Contributions of the Board and Management

The Board is responsible for leadership and control of the Company and oversees the Group's businesses, strategic decisions and performance as well as performing the functions set out in the code provision D.3.1 of the CG Code.

The Board has delegated to the Chief Executive Officer, and through him, to the senior management the authority and responsibility for the day-to-day management and operation of the Group. In addition, the Board has established Board committees and has delegated to these Board committees various responsibilities as set out in their respective terms of reference.

The overall management of Company's business is vested in the Board, which assumes responsibility for leadership and control of the Company and is collectively responsible for promoting the success of the Company by directing and supervising its affairs. All directors should take decisions objectively in the interests of the Company.

All directors shall ensure that they carry out duties in good faith, in compliance with the standards of applicable laws and regulations, and act in the interests of the Company and its shareholders at all times.

Board Composition

Up to the date of publication of this report, the Board currently comprises 10 members, consisting of 4 executive directors, 2 non-executive directors and 4 independent non-executive directors.

The Board of the Company comprises the following directors:

Executive Directors:

Mr. Huang Xin (*Chairman*)
Mr. Jin Tao
Mr. Ye Yuhong
Mr. Li Wenjun

Non-Executive Directors:

Datuk Wira Lim Hock Guan
Mr. Kwok Hoi Hing

Independent Non-Executive Directors:

Mr. Hui Chiu Chung
Mr. Chu Yu Lin, David
Mr. Albert Ho
Mr. Wang Yijiang

Alternate Director:

Mr. Lim Seng Lee (alternate to Datuk Wira Lim Hock Guan)

The list of directors (by category) is also disclosed in all corporate communications issued by the Company pursuant to the Listing Rules from time to time.

Save and except for that Mr. Wong Kok Ching is the nephew of Datuk Wira Lim Hock Guan, none of the member of the Board is related to one another and the biographical information of the directors are disclosed under “Directors and Senior Management” on pages 43 to 50.

Independent Non-Executive Directors

During FY2017, the Board at all times met the requirements of the Listing Rules relating to the appointment of at least three independent non-executive directors representing one-third of the Board with at least one independent non-executive director possessing appropriate professional qualifications or accounting or related financial management expertise.

The Company has received written annual confirmation from each independent non-executive director of his independence pursuant to the requirements of the Listing Rules. The Company considers all independent non-executive directors are independent in accordance with the independence guidelines set out in the Listing Rules.

All directors, including independent non-executive directors, have brought a wide spectrum of valuable business experience, knowledge and professionalism to the Board for its efficient and effective functioning. Independent non-executive directors are invited to serve on the Audit, Nomination and Remuneration Committees of the Company.

Chairman and Chief Executive Officer

The roles and duties of the Chairman and the Chief Executive Officer of the Company are carried out by different individuals and have been clearly defined in writing.

The Chairman of the Board is Mr. Huang Xin, and the Chief Executive Officer is Mr. Zhou Shaoqiang. Mr. Zhou Shaoqiang has resigned and Mr. Jin Tao took up the role of acting Chief Executive Officer with effect from 15 March 2018. The positions of Chairman and Chief Executive Officer are held by separate persons in order to preserve independence and a balanced judgement of views.

With the support of the Company Secretary and the senior management, the Chairman is responsible for ensuring that the directors receive adequate, complete and reliable information in a timely manner and appropriate briefing on issues arising at the Board meetings and that all key and appropriate issues are discussed by the Board in a timely manner. The Chief Executive Officer focuses on implementing objectives, policies and strategies approved and delegated by the Board. He is in charge of the Company's day-to-day management and operations. The Chief Executive Officer is also responsible for developing strategic plans and formulating the organisational structure, control systems and internal procedures and processes for the Board's approval.

Appointment/Re-election and Removal of Directors

Code provision A.4.1 of the CG Code stipulates that non-executive directors shall be appointed for a specific term and subject to re-election. The Company has deviated from this provision in that the Company's directors including independent non-executive directors are not appointed for a specific term.

Although the directors are not appointed for a specific term, all directors of the Company are subject to retirement by rotation once every three years and re-election at the annual general meeting and any new director appointed to fill a casual vacancy shall submit himself/herself for re-election by shareholders at the first general meeting after appointment pursuant to code provision A.4.2 of the CG Code and the Company's bye-laws.

The procedures and process of appointment, re-election and removal of directors are laid down in the Company's bye-laws. The Board has delegated the power to the Nomination Committee to select and recommend candidates for directorship including the consideration of referrals and engagement of external recruitment professionals when necessary. The responsibilities of Nomination Committee are set out in the heading "Nomination Committee" below.



Nomination Committee

The Board has established a Nomination Committee for the Company. The Nomination Committee, up to the publication date of this report, comprises 6 members, namely Mr. Huang Xin (Chairman), Mr. Ye Yuhong, Mr. Hui Chiu Chung, Mr. Chu Yu Lin, David, Mr. Albert Ho and Mr. Wang Yijiang, the majority of them are independent non-executive directors.

The primary objectives of the Nomination Committee include the following:

- To review the structure, size and composition (including the skills, knowledge and experience) of the Board at least annually and make recommendations on any proposed changes to the Board to complement the Company's corporate strategy.
- To identify individuals suitably qualified to become Board members and select or make recommendations to the Board on the selection of individuals nominated for directorships.
- To assess the independence of the independent non-executive directors.
- To make recommendations to the Board on the appointment or re-appointment of directors and succession planning for directors, in particular the chairman of the Board and the chief executive.

The Nomination Committee held one meeting during FY2017 and the attendance records are set out below:

Name of directors	Attendance/ Number of Meetings
EXECUTIVE DIRECTORS:	
Mr. Huang Xin (<i>Chairman</i>)	1/1
Mr. Ye Yuhong	1/1
INDEPENDENT NON-EXECUTIVE DIRECTORS:	
Mr. Hui Chiu Chung	1/1
Mr. Chu Yu Lin, David	1/1
Mr. Albert Ho	1/1
Mr. Wang Yijiang	1/1



The following is a summary of the work performed by the Nomination Committee during FY2017:

- (a) reviewing and evaluating the composition of the Board with reference to certain criteria. These criteria included qualifications required under the Listing Rules or any other relevant laws regarding characteristics and skills of the directors, professional ethics and integrity, appropriate professional knowledge and industry experience, as well as ability to devote sufficient time to the work of the Board and its committees and to participate in all Board meetings and shareholders' meetings;
- (b) reviewing and recommending the re-appointment of the retiring Directors; and
- (c) assessing independence of the independent non-executive Directors.

In accordance with the Company's bye-laws, the Company's directors, Mr. Li Wenjun, Datuk Wira Lim Hock Guan, Mr. Wang Yijiang and Mr. Chu Yu Lin, David, shall retire by rotation at the forthcoming annual general meeting.

The Company will issue a circular containing detailed information of the retiring directors standing for re-election at the forthcoming annual general meeting.

The Nomination Committee has adopted the board diversity policy and will review annually the structure, size and composition of the Board and where appropriate make recommendations on any proposed changes to the Board to complement the Company's corporate strategy. In relation to reviewing and assessing the Board composition, the Nomination Committee will consider a number of aspects, including but not limited to gender, age, cultural and educational background, professional qualifications, skills, knowledge and industry and regional experience.

The Nomination Committee considered an appropriate balance of diversity perspectives of the Board that are relevant to the Company's business growth is maintained.

Training Induction and Continuing Professional Development of Directors

Each newly appointed director receives comprehensive, formal and tailored induction on the first occasion of his/her appointment, so as to ensure that he/she has appropriate understanding of the business and operations of the Company and that he/she is fully aware of his/her responsibilities and obligations under the Listing Rules and relevant regulatory requirements.

The directors of the Company are continually updated with legal and regulatory developments, and the business and market changes to facilitate the discharge of their responsibilities. Continuing briefings and professional development as well as reading material on relevant topics to directors will be arranged and issued whenever necessary.



All directors of the Company confirmed that they have complied with the code provision A.6.5 of the CG Code on directors' training. During the reporting year, all directors have participated in continuous professional development by attending seminars/in-house briefing and reading materials on the following topics to develop and refresh their knowledge and skills and provided their records of training to the Company as follows:

Name of directors	Topics of training covered ^(Notes)
EXECUTIVE DIRECTORS:	
Mr. Huang Xin (<i>Chairman</i>)	1,2,3
Mr. Zhou Shaoqiang (<i>Chief Executive Officer</i>) (<i>resigned on 15 March 2018</i>)	1,2,3
Mr. Jin Tao	1,2,3
Mr. Ye Yuhong	1,2,3
Mr. Li Wenjun	1,2,3
NON-EXECUTIVE DIRECTORS:	
Datuk Wira Lim Hock Guan	1,2,3
Mr. Wang Zhe (<i>resigned on 15 March 2018</i>)	1,2,3
Mr. Kwok Hoi Hing	1,2,3
INDEPENDENT NON-EXECUTIVE DIRECTORS:	
Mr. Hui Chiu Chung	1,2,3
Mr. Chu Yu Lin, David	1,2,3
Mr. Albert Ho	1,2,3
Mr. Wang Yijiang	1,2,3
ALTERNATE DIRECTOR:	
Mr. Lim Seng Lee (alternate to Datuk Wira Lim Hock Guan)	N/A

Notes:

- 1 Corporate governance
- 2 Regulatory updates
- 3 Industry updates



Board meetings

Board Practices and Conduct of Meetings

Annual meeting schedules and draft agenda of each meeting are normally made available to all directors in advance.

Notices of regular Board meetings are served to all directors at least 14 days before the meetings. For other Board and committee meetings, reasonable notice is generally given.

Board papers together with all appropriate, complete and reliable information are sent to all directors at least 3 days before each Board meeting or committee meeting to keep the directors apprised of the latest developments and financial position of the Company and to enable them to make informed decisions. The Board and each director also have separate and independent access to the senior management where necessary.

The senior management, Chief Executive Officer and Company Secretary attend all regular Board meetings and where necessary, other Board and committee meetings, to advise on business developments, financial and accounting matters, statutory compliance, corporate governance and other major aspects of the Company.

The Company Secretary is responsible to take and keep minutes of all Board meetings and committee meetings. Draft minutes are normally circulated to directors for comment within a reasonable time after each meeting and final version is open for directors' inspection.

The Company's bye-laws contain provisions requiring directors to abstain from voting and not to be counted in the quorum at meetings for approving transactions in which such directors or any of their associates have a material interest. According to current Board practice, any material transaction, which involves a conflict of interests for a substantial shareholder or a director, will be considered and dealt with by the Board at a duly convened Board meeting.

Number of Board Meetings and Directors' Attendance Records

During FY2017, save for executive Board meetings held between executive directors during the normal course of business of the Company, four regular Board meetings and one special Board meeting were held for reviewing and approving the financial and operating performance, and considering and approving the overall strategies and policies of the Company.

CORPORATE GOVERNANCE REPORT



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The attendance records of each director at the Board meetings and general meetings of the Company during FY2017 are set out below:

Name of directors	Attendance/ Number of Board Meetings	Attendance/ Number of General Meetings
EXECUTIVE DIRECTORS:		
Mr. Huang Xin (<i>Chairman</i>)	5/5 [#]	2/2
Mr. Zhou Shaoqiang (<i>Chief Executive Officer</i>) (<i>resigned on 15 March 2018</i>)	3/4	2/2
Mr. Jin Tao	4/4	2/2
Mr. Ye Yuhong	4/4	2/2
Mr. Li Wenjun	4/4	0/2
NON-EXECUTIVE DIRECTORS:		
Datuk Wira Lim Hock Guan (Mr. Lim Seng Lee as his alternate)	5/5 [#]	2/2
Mr. Wang Zhe (<i>resigned on 15 March 2018</i>)	0/5 [#]	0/2
Mr. Kwok Hoi Hing	5/5 [#]	2/2
INDEPENDENT NON-EXECUTIVE DIRECTORS:		
Mr. Hui Chiu Chung	5/5 [#]	2/2
Mr. Chu Yu Lin, David	5/5 [#]	0/2
Mr. Albert Ho	5/5 [#]	0/2
Mr. Wang Yijiang	5/5 [#]	2/2

[#] Included a meeting among the Chairman and the non-executive directors (including independent non-executive directors) held during FY2017.

Apart from regular Board meetings, the Chairman also held a meeting with the non-executive directors (including independent non-executive directors) without the presence of the other executive directors during FY2017.



Model Code for Securities Transactions

The Company has adopted the Model Code for Securities Transactions by Directors of Listed Issuers (the “Model Code”) as set out in Appendix 10 to the Listing Rules.

Specific enquiry has been made of all the directors and the directors have confirmed that they have complied with the Model Code throughout FY2017.

The Company has also adopted written guidelines (the “Securities Dealing Code”) on no less exacting terms than the Model Code for securities transactions by employees who are likely to be in possession of unpublished price-sensitive information of the Company.

No incident of non-compliance of the Securities Dealing Code by the employees was noted by the Company during FY2017.

Delegation of management functions

The Board reserves for its decision on all major matters of the Company, including: the approval and monitoring of all policy matters, overall strategies and budgets, internal control and risk management systems, material transactions (in particular those that may involve conflict of interests), financial information, appointment of directors and other significant financial and operational matters.

All directors have full and timely access to all relevant information as well as the advice and services of the Company Secretary, with a view to ensuring that Board procedures and all applicable rules and regulations are followed. Each director is normally able to seek independent professional advice in appropriate circumstances at the Company’s expense, upon making request to the Board.

The Board has delegated a schedule of responsibilities to the senior management of the Company. These responsibilities include the implementation of decisions of the Board, the co-ordination and direction of day-to-day operation and management of the Company in accordance with the management strategies and plans approved by the Board, formulating and monitoring the production and operating plans and budgets, and supervising and monitoring the control systems.

The Board has established three committees, namely, the Nomination Committee, Remuneration Committee and Audit Committee, for overseeing particular aspects of the Company’s affairs. All Board committees of the Company are established with defined written terms of reference which are posted on the Company’s website and are available to shareholders of the Company upon request.

The Board also has the full support of the Chief Executive Officer and the senior management to discharge their responsibilities.

Remuneration of directors and senior management

The Company has established a formal and transparent procedure for formulating policies on remuneration and senior management of the Group. Details of the remuneration of each of the directors of the Company for FY2017 are set out in note 9(a) to the consolidated financial statements.

The remuneration paid to the senior management (excluding the directors) during FY2017 were within the following bands:

Bands	Number of senior management
Nil to HK\$1,000,000	7
HK\$1,000,001 to HK\$1,500,000	–
	7

Remuneration Committee

The Remuneration Committee currently comprises three independent non-executive directors namely, Mr. Hui Chiu Chung (Chairman), Mr. Chu Yu Lin, David and Mr. Albert Ho.

The primary objectives of the Remuneration Committee include the following:

- To make recommendations on the establishment of procedures for developing the remuneration policy and structure of the executive directors and the senior management, such policy shall ensure that no director or any of his/her associates will participate in deciding his/her own remuneration;
- To make recommendations on the remuneration packages of the executive directors and the senior management;
- To review and approve the remuneration packages of the executive directors and the senior management by reference to the performance of the individual and the Company as well as market practice and conditions; and
- To review and approve the compensation arrangements for the executive directors and the senior management.

The Human Resources Department is responsible for collection and administration of the human resources data and making recommendations to the Remuneration Committee for consideration. The Remuneration Committee shall consult the chairman and/or the chief executive officer of the Company about these recommendations on remuneration policy and structure and remuneration packages.



The Remuneration Committee held three meetings during FY2017 and the attendance records are set out below:

Name of directors	Attendance/ Number of Meetings
INDEPENDENT NON-EXECUTIVE DIRECTORS:	
Mr. Hui Chiu Chung (<i>Chairman</i>)	2/2
Mr. Chu Yu Lin, David	2/2
Mr. Albert Ho	2/2

The following is a summary of work performed by the Remuneration Committee during FY2017:

- (a) reviewing and recommending the policy and structure of the remuneration of the directors and senior officers of the Group to the Board;
- (b) assessing individual performance of the directors and senior officers of the Group; and
- (c) reviewing specific remuneration packages of the directors and senior officers of the Group with reference to the Board's corporate goals and objectives as well as individual performances.

Accountability and audit

Directors' Responsibilities for Financial Reporting

The directors acknowledge their responsibility for preparing the consolidated financial statements of the Company for FY2017. The directors are also responsible for overseeing the preparation of consolidated financial statements of the Company with a view to ensuring that such consolidated financial statements give a true and fair view of the state of affairs of the Group and that relevant statutory requirements and applicable accounting standards are complied with. In such connection, the Board received from the senior management the management accounts, explanation and relevant information which enable the Board to make an informed assessment for approving the consolidated financial statements for FY2017.

As at the date of this report, the directors are not aware of any material uncertainties relating to events or conditions that may cast significant doubt upon the Company's ability to continue as a going concern.

There is no different view taken by the Audit Committee from that of the Board regarding selection, appointment, resignation or dismissal of the external auditors.

Risk Management and Internal control

Responsibility of the Board

The Board acknowledges its responsibility to establish, maintain, and review the effectiveness of the Group’s risk management and internal control systems, where management is responsible for the design and implementation of the risk management and internal control systems to manage the risk.

A sound and effective system of risk management and internal control system are designed to achieve the Group’s strategic objectives and safeguard shareholder investments and Company assets. Such systems are designed to manage rather than eliminate the risk of failure to achieve strategic objectives, and can only provide reasonable and not absolute assurance against material misstatement or loss.

Risk Management and Internal Control Framework

Management is responsible for setting the appropriate tone from the top, performing risk assessment, and owning the design, implementation and maintenance of internal control. Essential to this risk management and internal control systems are well defined policies and procedures that are properly documented and communicated to employees.

The operational manual forms the basis of all the Company’s major guidelines and procedures and sets forth the control standards required for functioning of the Company’s business entities. The policies address legal, regulatory, and operational topics, including occupational healthy and safety, cost control management, delegation of authority, contract management, etc.

Our risk management and internal control framework is founded with the following key components:

Key Parties	Roles and Responsibilities
The Board	<ul style="list-style-type: none"> Has the overall responsibility for the Group’s risk management and internal control systems Oversees the actions of management and monitors the overall effectiveness of the risk management system and internal audit function on an ongoing basis Sets forth the proper risk management culture and risk appetite for the Group, evaluates and determines the level of risk that the Group should take and monitor regularly
Audit Committee	<ul style="list-style-type: none"> Supports the Board in monitoring risk exposure and reviewing the adequacy and effectiveness of the Group’s risk management and internal control systems
Internal Audit	<ul style="list-style-type: none"> Supports and reports directly to the Audit Committee in reviewing the effectiveness of the risk management and internal control systems
Senior Management	<ul style="list-style-type: none"> Assess enterprise-wide risks and develop mitigating measures Designs, implements and monitors the risk management and internal control systems
Operation Management	<ul style="list-style-type: none"> Implements and monitors the risk management and internal control procedures across business operations and functional areas



Risk Management and Enterprise-Wide Risk Assessment

A risk management manual has been established to provide a framework for the identification, analysis, evaluation, treatment, monitoring, reporting and managing of key and significant risks at all levels across the Group to support the achievement of the organisation's overall strategic objectives.

During the year, an annual enterprise-wide risk assessment has been performed to evaluate the nature and extent of the risks to which the Group is willing to take in achieving its strategic objectives. During the risk assessment process, the Group has identified a number of key and significant risks that may impact the Group's strategic objectives and to respond to the changes in the business and external environment. These risks are prioritised according to the likelihood of their occurrence and the significance of their impact on the business of the Group. Moreover, remedial actions or mitigation control measures are developed to manage these risks to an acceptable level.

Internal Audit

The Internal Audit Department is led by the Head of Internal Audit, who reports directly to the Audit Committee of the Company. The Internal Audit Department is primarily responsible for conducting reviews on operational, financial and compliance controls of the operating entities to ensure their compliance with the Group's risk management and internal control policies and procedures.

Internal Audit Department is independent from operation management and have full access to data required in performing internal audit reviews. Audits are conducted according to the multiple year internal audit plan ("Internal Audit Plan") approved by the Audit Committee. This Internal Audit Plan is developed by adopting a risk-based approach for every three years and reviewed annually. Ad-hoc internal audit assignments are performed on request by senior management or Audit Committee.

During the process of the internal audits, the Internal Audit Department identified internal control deficiencies and weakness, proposed recommendations for improvements, and followed up the status of the agreed remedial actions with management and process owners.

Review of Risk Management and Internal Control Systems

The Board is responsible for maintaining an adequate risk management and internal control systems to safeguard shareholder investments and Company assets and with the support of the Audit Committee, reviewing the effectiveness of such systems on an annual basis.

During FY2017, the Board has conducted a review of the effectiveness of the risk management and internal control systems of the Group and considered the risk management and internal control systems effective and adequate in all material respects. In addition, the Board has reviewed and is satisfied with the adequacy of resources, qualifications and experience of staff of the Group's accounting, internal audit and financial reporting functions, and their training programmes and budget.

Procedures and Controls over Handling and Dissemination of Inside Information

The Company is aware of its obligation under relevant sections of the Securities and Futures Ordinance and Listing Rules. An inside information handling procedure has been established to lay down practical guidelines on identification, reporting and disclosure of inside information. All members of the Board, senior management, executives, head of departments, and staff who are likely to possess inside information are bound by this policy and the Model Code for Securities Transactions by Directors of Listed Issuers under the Listing Rules.

Also, staff who have access to these Inside Information is required to sign a written confidentiality agreement with the Company and keep the unpublished inside information strictly confidential.

AUDIT COMMITTEE

The Audit Committee currently comprises three independent non-executive directors namely, Mr. Albert Ho (Chairman), Mr. Hui Chiu Chung and Mr. Chu Yu Lin, David (including one independent non-executive director who possesses the appropriate professional qualifications or accounting or related financial management expertise). None of the members of the Audit Committee is a former partner of the Company's existing external auditors.

The main duties of the Audit Committee include the following:

- To review the consolidated financial statements and reports and consider any significant or unusual items raised by the qualified accountant, internal auditor or external auditors before submission to the Board;
- To review the relationship with the external auditors by reference to the work performed by the auditors, their fees and terms of engagement, and make recommendation to the Board on the appointment, re-appointment and removal of external auditors; and
- To review the adequacy and effectiveness of the Company's financial reporting system, risk management and internal control systems and associated procedures.

The Audit Committee provides supervision on the risk management and internal control systems of the Group and reports to the Board on any material issues and makes recommendations to the Board.

During FY2017, the Audit Committee has reviewed the Group's unaudited interim financial report for the six months ended 30 June 2017, annual results and annual report for FY2016, the financial reporting and compliance procedures, the report from the management on the Company's internal control and risk management review and process as well as its effectiveness, connected transactions and the re-appointment of the external auditors.

The Audit Committee also met the external auditors twice during FY2017.

The Audit Committee held two meetings during FY2017 and the attendance records are set out below:

Name of directors	Attendance/ Number of Meetings
INDEPENDENT NON-EXECUTIVE DIRECTORS:	
Mr. Albert Ho (<i>Chairman</i>)	2/2
Mr. Hui Chiu Chung	2/2
Mr. Chu Yu Lin, David	2/2



External auditors and auditors' remuneration

The statement of the external auditors of the Company about their reporting responsibilities for the consolidated financial statements is set out in the "Independent Auditor's Report" on pages 93 to 98.

During FY2017, the remuneration paid to the Company's auditors, PricewaterhouseCoopers, is set out below:

Category of services	Fees paid/Payable (HK\$'000)
Audit service	2,108
Non-audit services	
• Interim review	686
• Taxation service	70
• Continuing connected transactions report	46
• Others	637
Total	3,547

Corporate governance functions

The Board is responsible for performing the functions set out in the code provision D.3.1 of the CG Code.

The Board reviewed the Company's corporate governance policies and practices, training and continuous professional development of directors and senior management, the Company's policies and practices on compliance with legal and regulatory requirements, the compliance of the Model Code and Securities Dealing Code, and the Company's compliance with the CG Code and disclosure in this Corporate Governance Report.

Communication with shareholders and investors

The Company believes that effective communication with its shareholders is essential for enhancing investor relations and investors' understanding on the Group's business performance and strategies. The Group also recognises the importance of transparency and timely disclosure of corporate information which enables shareholders and investors to make the best investment decisions.

The general meetings of the Company provide an important channel for exchange of views between the Board and the shareholders of the Company. The chairman of the Board as well as chairman of the Nomination Committee, Remuneration Committee and Audit Committee or, in their absence, other members of the respective committees and, where applicable, the independent Board committee, are available to answer questions at the shareholders' meetings.

During FY2017, the Company has not made any change to its memorandum of association and bye-laws of the Company. A consolidated version of the Company's memorandum of association and bye-laws is available on the Company's website and the Stock Exchange's website respectively.

The Company continues to enhance communication and relationship with its investors. Designated senior management maintains regular dialogue with institutional investors and analysts to keep them abreast of the Company's developments. Enquiries from investors are dealt with in an informative and timely manner.

To promote effective communication, the Company maintains a website at www.0908.hk, where up-to-date information and updates on the Company's business operations and developments, financial information, corporate governance practices and other information are available for public access. Investors may write directly to the Company at its principal place of business in Hong Kong or via email to info@0908.hk for any inquiries.

The 2018 Annual General Meeting ("AGM") will be held on Friday, 25 May 2018. The notice of AGM will be sent to shareholders of the Company at least 20 clear business days before the AGM.

Company secretary

The Company's secretary, namely Mr. Chan Chit Ming, Joeie, is also the financial controller of the Company. Please refer to the section headed "Directors and Senior Management" for his biography. During FY2017, he has taken no less than 15 hours of relevant professional training.



Shareholders' rights

To safeguard shareholders' interests and rights, separate resolutions are proposed at shareholders' meetings on each substantial issue, including the election of individual directors.

The Company should arrange for the notice to be sent to its shareholders at least 20 clear business days before an annual general meeting and at least 10 clear business days before all other general meeting according to the CG Code.

The chairman of a shareholders' meeting should at the commencement of the meeting ensure that an explanation is provided of the detailed procedures for conducting a poll and then answer any questions from shareholders regarding voting by way of a poll.

All resolutions (except where the chairman decides to allow a resolution relating to a procedural or administrative matter to be voted on by a show of hands) put forward at shareholders' meetings must be taken by poll pursuant to the Listing Rules and poll results will be posted on the websites of the Company and of the Stock Exchange after the shareholders' meetings respectively.

The directors may, whenever they think fit, convene a special general meeting other than annual general meeting, and special general meetings shall also be convened on requisition, as provided by the Companies Act 1981 of Bermuda, and, in default, may be convened by the requisitionists according to the Company's bye-laws.

A. Convening of Special General Meeting on Requisition and Putting Forward Proposals at General Meetings

Shareholders holding not less than one-tenth of the paid-up share capital of the Company which carries the right of voting at general meetings of the Company have the right to requisite the directors to convene a special general meeting of the Company. The requisition must state the purposes of the meeting, and must be signed by the requisitioner and deposited at the registered office of the Company.

If the directors do not within 21 days from the date of the deposit of the requisition proceed duly to convene a general meeting, the requisitioner, or any of them representing more than one-half of the total voting rights of all of them, may themselves convene a special general meeting of the Company.

B. Enquiries from Shareholders

The Company's website (www.0908.hk) provides email address, postal address, fax number and telephone number by which enquiries may be put to the Company.

INDEPENDENT AUDITOR'S REPORT



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羅兵咸永道

To the Shareholders of Zhuhai Holdings Investment Group Limited
(Incorporated in Bermuda with limited liability)

Opinion

What we have audited

The consolidated financial statements of Zhuhai Holdings Investment Group Limited (the “Company”) and its subsidiaries (the “Group”) set out on pages 99 to 206, which comprise:

- the consolidated statement of financial position as at 31 December 2017;
- the consolidated statement of profit or loss for the year then ended;
- the consolidated statement of comprehensive income for the year then ended;
- the consolidated statement of changes in equity for the year then ended;
- the consolidated statement of cash flows for the year then ended; and
- the notes to the consolidated financial statements, which include a summary of significant accounting policies.

Our opinion

In our opinion, the consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at 31 December 2017, and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with Hong Kong Financial Reporting Standards (“HKFRSs”) issued by the Hong Kong Institute of Certified Public Accountants (“HKICPA”) and have been properly prepared in compliance with the disclosure requirements of the Hong Kong Companies Ordinance.

Basis for Opinion

We conducted our audit in accordance with Hong Kong Standards on Auditing (“HKSA”) issued by the HKICPA. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Independence

We are independent of the Group in accordance with the HKICPA's Code of Ethics for Professional Accountants (“the Code”), and we have fulfilled our other ethical responsibilities in accordance with the Code.

PricewaterhouseCoopers, 22/F, Prince's Building, Central, Hong Kong
T: +852 2289 8888, F: +852 2810 9888, www.pwchk.com



Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Key audit matters identified in our audit are summarised as follows:

- Estimation of development costs directly attributable to property development activities
- Estimation of fair value of leasehold buildings

Key Audit Matter	How our audit addressed the Key Audit Matter
<p><i>Estimation of development costs directly attributable to property development activities</i></p> <p>Refer to Note 4(f) (Critical accounting estimates and assumptions) and Note 7 (Expenses by nature) to the consolidated financial statements.</p> <p>The Group recognised cost of properties sold of RMB969,574,000 for the year ended 31 December 2017. Based on industry experience and other available information, management makes estimates on development costs directly attributable to property development activities.</p> <p>We focused on this area because the determination of development costs included in cost of properties sold recognised in 2017 requires estimation which involved significant judgements and estimates towards unbilled construction costs.</p>	<p>Our audit procedures in relation to management's estimation of development costs directly attributable to property development activities included:</p> <ul style="list-style-type: none"> • Understanding and evaluating management's estimation process on property development costs. • Testing the operating effectiveness of controls including: <ol style="list-style-type: none"> a) the approval of budgets for property development costs; and b) the regular review meetings where management review actual property development costs against detailed budgets. • Examining construction contracts signed and invoices for development costs incurred on a sample basis. • Examining independent supervision report in relation to construction progress on a sample basis. • Circularisation of independent confirmations to construction contractors on a sample basis in confirming the payable balances as at 31 December 2017 and reconciled the confirmed amounts with those recorded by the Group. • Testing transactions after year-end to search for unrecorded liabilities, if any, on a sample basis. <p>We found the management's estimation on development costs directly attributable to property development activities were supported by the available evidence.</p>



Key Audit Matters *(Continued)*

Key Audit Matter	How our audit addressed the Key Audit Matter
<p><i>Estimation of fair value of leasehold buildings</i></p> <p>Refer to Note 4(b) (Critical accounting estimates and assumptions) and Note 14 (Property, plant and equipment) to the consolidated financial statements.</p> <p>Management chose to apply the revaluation model for the Group's leasehold buildings. The leasehold buildings are stated at fair value. Management has estimated the fair value of the Group's leasehold buildings to be RMB275,628,000 at 31 December 2017, with a revaluation gain of RMB4,617,000 for the year ended 31 December 2017 recorded in the consolidated statement of comprehensive income. Independent external valuations were obtained for all the leasehold buildings in order to support management's estimates.</p> <p>Fair values of leasehold buildings are derived using valuation techniques including the income approach, depreciated replacement cost method and direct comparison method. The valuations are dependent on certain key assumptions that require significant management judgement, including discount rates, estimated rental value, occupancy rates, market comparable sales evidence and construction costs.</p> <p>We focused on this area because the valuation of leasehold buildings requires the use of judgement and estimates.</p>	<p>Our audit procedures in relation to management's estimation of fair value of leasehold buildings included:</p> <ul style="list-style-type: none"> • Evaluating the independent external valuers' competence, capabilities and objectivity; • Assessing the methodologies used and the appropriateness of the key assumptions, including discount rates, estimated rental value, occupancy rates, market comparable sales evidence and construction costs, by making reference to market data of comparable properties and engaging our internal valuation experts; and • Performing testing over the source data provided by the Group to the independent external valuers, on a sample basis, to satisfy ourselves of the accuracy and reasonableness of the property information used by the valuers. <p>We found the key assumptions, including discount rates, estimated rental value, occupancy rates, market comparable sales evidence and construction costs, were supported by the available evidence.</p>

Other Information

The directors of the Company are responsible for the other information. The other information comprises all of the information included in the annual report other than the consolidated financial statements and our auditor's report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Responsibilities of Directors and Audit Committee for the Consolidated Financial Statements

The directors of the Company are responsible for the preparation of the consolidated financial statements that give a true and fair view in accordance with HKFRSs issued by the HKICPA and the disclosure requirements of the Hong Kong Companies Ordinance, and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the directors are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

The Audit Committee is responsible for overseeing the Group's financial reporting process.



Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. We report our opinion solely to you, as a body, in accordance with Section 90 of the Companies Act 1981 of Bermuda and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with HKSAAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with HKSAAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.



Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

(Continued)

We communicate with the Audit Committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Audit Committee with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the Audit Committee, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditor's report is Ho Chiu Yin, Ivan.

PricewaterhouseCoopers

Certified Public Accountants

Hong Kong, 28 March 2018

CONSOLIDATED STATEMENT OF PROFIT OR LOSS



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	Note	Year ended 31 December	
		2017 RMB'000	2016 RMB'000 (Restated) (Note 2.1(c))
Revenue	5	3,835,638	4,220,321
Cost of sales	7	(3,191,859)	(3,487,702)
Gross profit		643,779	732,619
Other income and gains, net	6	103,594	46,123
Selling and distribution expenses	7	(127,009)	(130,258)
Administrative expenses	7	(221,289)	(181,177)
Other expenses	7	(18,790)	(3,069)
Finance expenses	10	(7,581)	(6,003)
Share of (loss)/profits of:			
A joint venture	21	(488)	(359)
Associates	22	(3,636)	849
Profit before tax		368,580	458,725
Income tax expense	11	(210,632)	(236,673)
Profit for the year		157,948	222,052
Profit attributable to:			
Owners of the Company		61,479	72,584
Non-controlling interests		96,469	149,468
		157,948	222,052
Earnings per share attributable to owners of the Company for the year	12		
Basic earnings per share		RMB4.31 cents	RMB5.08 cents
Diluted earnings per share		RMB4.31 cents	RMB4.72 cents

The notes on pages 106 to 206 are an integral part of these consolidated financial statements.

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME



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	Year ended 31 December	
	2017 RMB'000	2016 RMB'000 (Restated) (Note 2.1(c))
Profit for the year	157,948	222,052
Other comprehensive income/(loss)		
<i>Items that will not be reclassified subsequently to profit or loss</i>		
Remeasurements of defined benefit obligations	11,331	(14,369)
Gain/(loss) on property revaluation	3,463	(8,458)
	14,794	(22,827)
<i>Items that may be reclassified to profit or loss</i>		
Fair value loss on available-for-sale investments	(1,968)	(6,686)
Exchange differences on translation of foreign operations	7,539	(67,002)
	5,571	(73,688)
Other comprehensive income/(loss) for the year, net of tax	20,365	(96,515)
Total comprehensive income for the year	178,313	125,537
Attributable to:		
Owners of the Company	78,012	(18,170)
Non-controlling interests	100,301	143,707
	178,313	125,537

The notes on pages 106 to 206 are an integral part of these consolidated financial statements.

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

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	Note	As at 31 December 2017 RMB'000	As at 31 December 2016 RMB'000 (Restated) (Note 2.1(c))	As at 1 January 2016 RMB'000 (Restated) (Note 2.1(c))
Non-current assets				
Property, plant and equipment	14	1,106,137	891,739	760,108
Prepaid land lease payments	15	374,040	318,512	324,542
Rights to use port facilities	16	12,751	13,326	13,901
Properties under development	17	3,353,467	3,732,841	3,692,429
Intangible asset	19	3,865	3,865	3,865
Interest in a joint venture	21	10,001	10,489	10,848
Interests in associates	22	4,953	4,739	5,555
Available-for-sale investments	23	7,439	9,661	15,583
Prepayments and deposits	24(a)	30,695	52,052	64,586
Restricted bank balances	28	100,000	–	–
Deferred tax assets	35	102,284	102,158	54,724
Total non-current assets		5,105,632	5,139,382	4,946,141
Current assets				
Properties under development	17	3,256,533	2,654,478	2,744,778
Completed properties held-for-sale	18	1,083	5,324	101,389
Securities measured at fair value through profit or loss	25	644	750	870
Available-for-sale investments		–	–	15,000
Inventories	26	15,577	20,194	16,042
Trade receivables	27	113,688	103,864	102,039
Prepayments, deposits and other receivables	24(b)	307,212	209,222	209,623
Prepaid tax		210,441	165,076	86,239
Due from related companies	43	10,731	5,975	7,412
Restricted bank balances	28	998,976	954,819	606,044
Time deposits	28	136,322	–	–
Cash and cash equivalents	28	1,776,963	2,082,239	1,569,049
Total current assets		6,828,170	6,201,941	5,458,485
Total assets		11,933,802	11,341,323	10,404,626
Current liabilities				
Trade and bill payables	30	76,167	38,459	22,858
Deferred income, accrued liabilities and other payables	31	329,864	248,026	351,906
Properties pre-sale proceeds received from customers		3,880,694	3,329,428	2,005,557
Construction payables	32	647,402	435,413	460,554
Interest-bearing bank and other borrowings	33	–	1,474	376,783
Tax payable		260,205	301,945	158,236
Promissory note		–	–	167,556
Loan from a major shareholder	43	–	600,000	–
Due to a major shareholder	43	2,646	8,683	4,043
Due to related companies	43	9,602	14,298	9,134
Total current liabilities		5,206,580	4,977,726	3,556,627

CONSOLIDATED STATEMENT OF FINANCIAL POSITION



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	Note	As at 31 December 2017 RMB'000	As at 31 December 2016 RMB'000 (Restated) (Note 2.1(c))	As at 1 January 2016 RMB'000 (Restated) (Note 2.1(c))
Non-current liabilities				
Convertible bonds		–	–	454,146
Promissory note		–	–	128,779
Interest-bearing bank and other borrowings	33	2,768,282	2,373,402	1,989,179
Loan from a major shareholder	43	–	–	215,000
Due to a major shareholder	43	–	–	10,947
Deferred income, accrued liabilities and other payables	31	204,878	196,428	154,680
Deferred tax liabilities	35	647,112	644,716	718,989
Defined benefit obligations	36	95,821	103,522	86,840
Total non-current liabilities		3,716,093	3,318,068	3,758,560
Total liabilities		8,922,673	8,295,794	7,315,187
Equity				
Equity attributable to owners of the Company				
Share capital	37	142,874	142,874	142,874
Reserves	38	1,703,765	1,689,612	1,732,259
		1,846,639	1,832,486	1,875,133
Non-controlling interests		1,164,490	1,213,043	1,214,306
Total equity		3,011,129	3,045,529	3,089,439
Total equity and liabilities		11,933,802	11,341,323	10,404,626

The notes on pages 106 to 206 are an integral part of these consolidated financial statements.

The financial statements on pages 99 to 206 were approved by the Board of Directors on 28 March 2018 and were signed on its behalf.

Huang Xin
Director

Jin Tao
Director

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY



	Capital and reserves attributable to owners of the Company											Total equity RMB'000		
	Share capital RMB'000	Share premium RMB'000	Share contributed surplus RMB'000	Merger reserve RMB'000	Warrant reserve RMB'000	Other reserve RMB'000	Asset revaluation reserve RMB'000	Available-for-sale investments revaluation reserve RMB'000	Statutory reserve funds RMB'000	Exchange fluctuation reserve RMB'000	Retained profits RMB'000		Sub-total RMB'000	Non-controlling interests RMB'000
At 1 January 2017 (Restated)	142,874	851,806	477,600	(45,257)	559	(214,613)	80,782	2,764	214,766	(178,109)	499,314	1,832,486	1,213,043	3,045,529
Comprehensive income														
Profit for the year	-	-	-	-	-	-	-	-	-	-	61,479	61,479	96,469	157,948
Other comprehensive income for the year														
Remeasurements of defined benefit obligations	-	-	-	-	-	-	-	-	-	-	7,499	7,499	3,832	11,331
Gain on property revaluation	-	-	-	-	-	-	3,463	-	-	-	-	3,463	-	3,463
Fair value loss on available-for-sale investments	-	-	-	-	-	-	-	(1,968)	-	-	-	(1,968)	-	(1,968)
Exchange differences on translation of foreign operations	-	-	-	-	-	-	-	-	7,539	-	-	7,539	-	7,539
Total other comprehensive income/(loss)	-	-	-	-	-	-	3,463	(1,968)	7,539	-	7,499	16,533	3,832	20,365
Total comprehensive income/(loss)	-	-	-	-	-	-	3,463	(1,968)	7,539	-	7,499	16,533	3,832	20,365
Capital injection by non-controlling interests														
Dividends paid to non-controlling shareholders	-	-	-	-	-	-	-	-	-	-	-	-	11,250	11,250
2016 final dividend paid	-	-	-	-	-	-	-	-	-	-	-	-	(160,104)	(160,104)
2016 special dividend paid	-	-	-	-	-	-	-	-	-	-	(25,544)	(25,544)	-	(25,544)
Appropriation to statutory reserve	-	-	-	-	-	-	-	-	37,076	-	(37,076)	-	-	-
Total transactions with equity holders, recognised directly in equity	-	-	-	-	-	-	-	-	37,076	-	(100,935)	(63,859)	(148,854)	(212,713)
At 31 December 2017	142,874	851,806	477,600	(45,257)	559	(214,613)	84,245	796	251,842	(170,570)	467,357	1,846,639	1,164,490	3,011,129

The notes on pages 106 to 206 are an integral part of these consolidated financial statements.

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY



Capital and reserves attributable to owners of the Company																
	Share capital	Share premium	Share contributed surplus	Merger reserve	Warrant reserve	Convertible bonds equity reserve	Other reserve	Asset revaluation reserve	Available-for-sale investments revaluation reserve	Statutory reserve funds	Share option reserve	Exchange fluctuation reserve	Retained profits	Sub-total	Non-controlling interests	Total equity
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
	(Restated)	(Restated)	(Restated)	(Restated)	(Restated)	(Restated)	(Restated)	(Restated)	(Restated)	(Restated)	(Restated)	(Restated)	(Restated)	(Restated)	(Restated)	(Restated)
At 1 January 2016	142,874	851,806	477,600	(45,257)	559	53,598	(214,613)	89,240	9,450	183,346	3,035	(111,108)	434,603	1,875,133	1,214,306	3,089,439
Comprehensive income	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Profit for the year	-	-	-	-	-	-	(8,458)	-	-	-	-	-	(8,608)	(8,458)	-	(14,369)
Other comprehensive loss for the year	-	-	-	-	-	-	-	-	(6,686)	-	-	-	-	(6,686)	-	(8,458)
Remeasurements of defined benefit obligations	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	(8,458)
Loss on property revaluation	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	(8,458)
Fair value loss on available-for-sale investments	-	-	-	-	-	-	-	-	(6,686)	-	-	-	-	(6,686)	-	(6,686)
Exchange differences on translation of foreign operations	-	-	-	-	-	-	-	-	-	-	-	(67,002)	-	(67,002)	-	(67,002)
Total other comprehensive loss	-	-	-	-	-	-	(8,458)	-	(6,686)	-	-	(67,002)	(8,608)	(90,754)	(5,761)	(96,515)
Total comprehensive (loss)/income	-	-	-	-	-	-	(8,458)	(6,686)	-	-	-	(67,002)	63,976	(18,170)	143,707	125,537
Redemption of convertible bonds	-	-	-	-	-	(53,598)	-	-	-	-	-	-	53,598	-	-	-
Capital injection by non-controlling interests	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1,500	1,500
Dividends paid to non-controlling shareholders	-	-	-	-	-	-	-	-	-	-	-	-	-	-	(146,470)	(146,470)
Cancellation of share options granted (Note 39)	-	-	-	-	-	-	-	-	-	(3,035)	-	-	3,035	-	-	-
2015 final dividend paid	-	-	-	-	-	-	-	-	-	-	-	-	(24,477)	(24,477)	-	(24,477)
Appropriation to statutory reserve	-	-	-	-	-	-	-	-	-	31,420	-	-	(31,420)	-	-	-
Total transactions with equity holders, recognised directly in equity	-	-	-	-	-	(53,598)	-	-	-	31,420	(3,035)	-	736	(24,477)	(144,970)	(169,447)
At 31 December 2016	142,874	851,806	477,600	(45,257)	559	-	(214,613)	80,782	2,764	214,766	-	(178,110)	499,315	1,832,486	1,213,043	3,045,529

The notes on pages 106 to 206 are an integral part of these consolidated financial statements.

CONSOLIDATED STATEMENT OF CASH FLOWS



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	Note	Year ended 31 December	
		2017 RMB'000	2016 RMB'000 (Restated) (Note 2.1(c))
Cash flows from operating activities			
Cash generated from operations	40	806,231	1,873,306
Income taxes paid		(295,421)	(290,689)
Net cash flows generated from operating activities		510,810	1,582,617
Cash flows from investing activities			
Interest received		36,165	23,565
Purchases of property, plant and equipment		(214,170)	(202,543)
Capital injection to new associates		(3,850)	–
Proceeds from disposal of property, plant and equipment		20,296	7,080
Increase in restricted bank balances		–	(6,352)
Increase in time deposits		(136,322)	–
Cash receipt from related companies		–	951
Cash receipt from an associate		–	1,172
Cash receipt from a joint venture		–	181
Disposal of available-for-sale investments		–	15,000
Dividend receipt from an associate		–	1,665
Net cash flows used in investing activities		(297,881)	(159,281)
Cash flows from financing activities			
Capital injection by non-controlling interests		11,250	1,500
Payment for redemption of convertible bonds		–	(526,719)
Increase in restricted bank balances		2,381	(3,003)
New bank and other borrowings		2,221,342	1,504,340
Repayment of bank and other borrowings		(1,790,495)	(1,589,665)
Repayment of promissory note		–	(318,158)
Cash repayment to related companies		(786)	(12)
Dividends paid to shareholders		(63,859)	(24,477)
Dividends paid to non-controlling shareholders		(160,104)	(146,470)
Interest paid		(122,475)	(192,720)
Repayment of loan to a major shareholder		(600,000)	–
Increase in a loan from a major shareholder		–	385,000
Net cash flows used in financing activities		(502,746)	(910,384)
Net (decrease)/increase in cash and cash equivalents			
Cash and cash equivalents at beginning of year		2,082,239	1,569,049
Effect of foreign exchange rate changes, net		(15,459)	238
Cash and cash equivalents at end of year		1,776,963	2,082,239

The notes on pages 106 to 206 are an integral part of these consolidated financial statements.



1 General information

Zhuhai Holdings Investment Group Limited (the “Company”) and its subsidiaries (together, the “Group”) was engaged in the following principal activities:

- investment holding
- management of a holiday resort
- management of a theme park
- management of an amusement park
- operation of a golf club
- property development
- provision of financial information services and internet financial information intermediary services
- provision of port facilities
- provision of ferry services
- trading and distribution of fuel oil

The Company is a limited liability company incorporated in Bermuda. The principal place of business of the Company is located at Units 3709-10, 37th Floor, West Tower, Shun Tak Centre, 168- 200 Connaught Road Central, Sheung Wan, Hong Kong.

The Company has its primary listing on The Stock Exchange of Hong Kong Limited.

These consolidated financial statements are presented in Renminbi (“RMB”), unless otherwise stated.

2 Summary of significant accounting policies

This note provides a list of the significant accounting policies adopted in the preparation of these consolidated financial statements. These policies have been consistently applied to all the years presented, except for the change in presentation currency as described under Note 2.1(c). The financial statements are for the Group consisting of the Company and its subsidiaries.

2.1 Basis of preparation

(a) Compliance with HKFRS and HKCO

The consolidated financial statements of the Group have been prepared in accordance with all applicable Hong Kong Financial Reporting Standards (“HKFRSs”) and disclosure requirements of the Hong Kong Companies Ordinance (“HKCO”) Cap. 622.



2 Summary of significant accounting policies *(Continued)*

2.1 Basis of preparation *(Continued)*

(b) Historical cost convention

The consolidated financial statements have been prepared on a historical cost basis as modified by the revaluation of buildings classified as property, plant and equipment, available-for-sale investments and securities measured at fair value through profit or loss, which are carried at fair value.

(c) Change in accounting policy and restatement – presentation currency

During the year, the Group has changed its presentation currency from Hong Kong dollars (“HK\$”) to RMB for the preparation of its financial statements. Having considered the principal activities of the Group are mainly conducted in the People’s Republic of China (“PRC”) and the functional currency of those subsidiaries in the PRC are denominated in RMB, the directors of the Company considered that the change would result in a more appropriate presentation of the Group’s transactions in the financial statements.

The change in presentation currency has been applied retrospectively. Thus, the comparative figures in these consolidated financial statements were translated from HK\$ to RMB using applicable average rates that approximated to actual rates for items in the consolidated statement of profit or loss and consolidated statement of comprehensive income and applicable closing rates for assets and liabilities in the consolidated statement of financial position. Share capital, share premium and reserves were translated at the exchange rate at the date when the respective amounts were determined (i.e. historical exchange rates).

(d) Amended standards adopted by the Group

The Group has applied the following amendments for the first time for their reporting commencing 1 January 2017:

Standards	Subject of amendment
Amendments to HKAS 7	Disclosure Initiative
Amendments to HKAS 12	Recognition of Deferred Tax Assets for Unrealised Losses
Amendments to HKFRS 12	Annual improvements 2014-2016 Cycle

The adoption of these amendments did not have any impact on the amounts recognised in prior periods. Most of the amendments will also not affect the current or future periods.



2 Summary of significant accounting policies *(Continued)*

2.1 Basis of preparation *(Continued)*

(e) New standards, amendments to existing standards and interpretations not yet adopted

Certain new accounting standards, amendments to existing standards and interpretations have been published that are not mandatory for 31 December 2017 reporting periods and have not been early adopted by the Group:

Standards	Subject of amendment	Effective for annual periods beginning on or after
Amendments to HKFRS 2	Classification and Measurement of Share-based Payment Transactions	1 January 2018
Amendments to HKFRS 4	Applying HKFRS 9 Financial Instruments with HKFRS 4 Insurance Contracts	1 January 2018
HKFRS 9 (note (i))	Financial Instruments	1 January 2018
HKFRS 15 (note (ii))	Revenue from Contracts with Customers	1 January 2018
Amendments to HKFRS 15 (note (ii))	Clarifications to HKFRS 15	1 January 2018
HK(IFRIC)-Int 22	Foreign Currency Transactions and Advance Consideration	1 January 2018
Amendments to HKAS 40	Transfers of Investment Property	1 January 2018
Amendments to HKFRS 1 and HKAS 28	Annual Improvements 2014-2016 Cycle	1 January 2018
Amendments to HKFRS 9	Prepayment Features with Negative Compensation	1 January 2019
HKFRS 16 (note (iii))	Leases	1 January 2019
HK(IFRIC)-Int 23	Uncertainty over Income Tax Treatments	1 January 2019
HKFRS 17	Insurance Contracts	1 January 2021
Amendments to HKFRS 10 and HKAS 28	Sale or Contribution of Assets between an Investor and its Associate or Joint Venture	To be determined

The Group's assessment of the impact of these new standards, amendments to existing standards and interpretations is set out below.



2 Summary of significant accounting policies *(Continued)*

2.1 Basis of preparation *(Continued)*

(e) New standards, amendments to existing standards and interpretations not yet adopted *(Continued)*

(i) HKFRS 9, “Financial Instruments”

Nature of change

HKFRS 9 addresses the classification, measurement and derecognition of financial assets and financial liabilities, introduces new rules for hedge accounting and a new impairment model for financial assets.

Impact

The financial assets held by the Group include:

- equity instruments currently classified as Available-for-sale for which a fair value through other comprehensive income (“FVOCI”) election is available; and
- equity investments currently measured at fair value through profit or loss which will continue to be measured on the same basis under HKFRS 9.

Accordingly, the Group does not expect the new guidance to affect the classification and measurement of these financial assets. However, gains or losses realised on the sale of the financial assets at FVOCI will no longer be transferred to profits or loss on sale, but instead reclassified from the FVOCI reserve to retained earnings.

There will be no impact on the Group’s accounting for financial liabilities, as the new requirements only affect the accounting for financial liabilities that are designated at fair value through profit or loss and the Group does not have any such liabilities. The derecognition rules have been transferred from HKAS 39, “Financial Instruments: Recognition and Measurement” and have not been changed.

The new hedge accounting rules will align the accounting for hedging instruments more closely with the Group’s risk management practices. As a general rule, more hedge relationships might be eligible for hedge accounting, as the standard introduces a more principles-based approach. While the Group does not involve any hedging, it does not expect a significant impact on the accounting for its hedging relationships.



2 Summary of significant accounting policies *(Continued)*

2.1 Basis of preparation *(Continued)*

(e) New standards, amendments to existing standards and interpretations not yet adopted *(Continued)*

(i) HKFRS 9, "Financial Instruments" *(Continued)*

Impact (Continued)

The new impairment model requires the recognition of impairment provisions based on expected credit losses ("ECL") rather than only incurred credit losses as is the case under HKAS 39. It applies to financial assets classified at amortised cost, debt instruments measured at FVOCI, contract assets under HKFRS 15, "Revenue from Contracts with Customers", lease receivables, loan commitments and certain financial guarantee contracts. Based on the assessments undertaken to date, the Group does not expect significant increase or decrease in the loss allowance for trade debtors.

The new standard also introduces expanded disclosure requirements and changes in presentation. These are expected to change the nature and extent of the Group's disclosures about its financial instruments particularly in the year of the adoption of the new standard.

Date of adoption by the Group

HKFRS 9 must be applied for financial years commencing on or after 1 January 2018. The Group will apply the new rules retrospectively from 1 January 2018, with the practical expedients permitted under the standard. Comparatives for 2017 will not be restated.

(ii) HKFRS 15, "Revenue from contracts with Customers"

Nature of change

The HKICPA has issued a new standard for the recognition of revenue. This will replace HKAS 18 which covers contracts for goods and services and HKAS 11 which covers construction contracts and the related literature.

The new standard is based on the principle that revenue is recognised when control of a good or service transfers to a customer.

The standard permits either a full retrospective or a modified retrospective approach for the adoption.



2 Summary of significant accounting policies *(Continued)*

2.1 Basis of preparation *(Continued)*

(e) New standards, amendments to existing standards and interpretations not yet adopted *(Continued)*

(ii) HKFRS 15, “Revenue from contracts with Customers” *(Continued)*

Impact

Management has assessed the effects of applying the new standard on the Group’s financial statements and has identified the following areas that will be affected:

- Revenue from pre-sales of properties under development is recognised when or as the control of the asset is transferred to the customer. Depending on the terms of the contract and laws that apply to the contract, control of the properties under development may transfer over time or at a point in time. Control of the properties under development is transferred over time if the Group’s performance do not create an asset with an alternative use to the Group and the Group has an enforceable right to payment for performance completed to date.
- When control of the property transfers over time, revenue is recognised over the period of the contract by reference to the progress towards complete satisfaction of that performance obligation. Otherwise, revenue is recognised at a point in time when the customer obtains control of the completed property.
- The progress towards complete satisfaction of the performance obligation is measured based on the property development costs incurred as a percentage of total estimated costs for complete satisfaction as allocated to the contract.
- The revenue for certain pre-sale properties contracts will be changed and recognised earlier over the period of time, instead of at a single point in time under the current accounting policy.

The timing of revenue recognition for sale of completed properties, which is currently based on whether significant risk and reward of ownership of properties transfer, will be recognised at a later point in time when the underlying property is legally or physically transfer to the customer under the control transfer model.

The Group currently offers different payment schemes to customers, the transaction price and the amount of revenue for the sale of property will be adjusted when significant financial component exists in that contract.



2 Summary of significant accounting policies *(Continued)*

2.1 Basis of preparation *(Continued)*

(e) New standards, amendments to existing standards and interpretations not yet adopted *(Continued)*

(ii) HKFRS 15, "Revenue from contracts with Customers" *(Continued)*

Impact (Continued)

- Certain costs incurred for obtaining a pre-sale property contract (e.g. sale commission), which is currently expense off in profit and loss directly, will be eligible for capitalisation under HKFRS 15 and match with revenue recognition pattern of related contract in the future.
- For the services to its customers, including maritime passenger transportation services, hotel services, tourist attraction services, golf club membership service, provision of port facilities services, financial information services and internet financial information intermediary services, management has assessed the effects of applying the new standard on the Group's financial statements and does not expect a significant impact on the recognition of revenue.
- For trading and distribution of fuel oil, management has assessed the effects of applying the new standard on the Group's financial statements and does not expect a significant impact on the recognition of revenue.

Date of adoption by Group

The Group intends to adopt the standard on all uncompleted contracts as at 1 January 2018 using the modified retrospective approach which means that the cumulative impact of the adoption will be recognised in retained earnings as of 1 January 2018 and that comparatives will not be restated.

The Group is estimating the overall impact of the above on the Group's retained earnings on 1 January 2018.



2 Summary of significant accounting policies *(Continued)*

2.1 Basis of preparation *(Continued)*

(e) New standards, amendments to existing standards and interpretations not yet adopted *(Continued)*

(iii) HKFRS 16, “Leases”

Nature of change

HKFRS 16 was issued in January 2016. It will result in almost all leases being recognised on the consolidated statement of financial position, as the distinction between operating and finance leases is removed. Under the new standard, an asset (the right to use the leased item) and a financial liability to pay rentals are recognised. The only exceptions are short-term and low-value leases.

The accounting for lessors will not significantly change.

Impact

The standard will affect primarily the accounting for Group’s operating leases. As at the reporting date, the Group has non-cancellable operating lease commitments of RMB23,133,000 (Note 42). The Group estimates those related to payments for short-term and low value lease which will be recognised on straight-line basis as an expenses in profit or loss are insignificant.

The Group has not yet assessed what other adjustments, if any, are necessary for example because of the change in the definition of the lease term and the different treatment of variable lease payments and of extension and termination options. It is therefore not yet possible to estimate the amount of right-of-use assets and lease liabilities that will have to be recognised on adoption of the new standard and how this may affect the Group’s profit or loss and classification of cash flows going forward.

Date of adoption by the Group

The adoption of this standard is mandatory for financial years commencing on or after 1 January 2019. At this stage, the Group does not intend to adopt the standard before its effective date. The Group intends to apply the simplified transition approach and will not restate comparative amounts for the year prior to first adoption.

There are no other standards that are not yet effective and that would be expected to have a material impact on the entity in the current or future reporting periods and on foreseeable future transactions.



2 Summary of significant accounting policies *(Continued)*

2.2 Principles of consolidation and equity accounting

(a) Business combinations

The acquisition method of accounting is used to account for all business combinations, regardless of whether equity instruments or other assets are acquired. The consideration transferred for the acquisition of a subsidiary comprises the:

- (i) fair values of the assets transferred,
- (ii) liabilities incurred to the former owners of the acquired business,
- (iii) equity interests issued by the Group,
- (iv) fair value of any asset or liability resulting from a contingent consideration arrangement, and
- (v) fair value of any pre-existing equity interest in the subsidiary.

Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are, with limited exceptions, measured initially at their fair values at the acquisition date. The Group recognises any non-controlling interest in the acquired entity on an acquisition-by-acquisition basis either at fair value or at the non-controlling interest's proportionate share of the acquired entity's net identifiable assets.

Acquisition-related costs are expensed as incurred.



2 Summary of significant accounting policies *(Continued)*

2.2 Principles of consolidation and equity accounting *(Continued)*

(a) Business combinations *(Continued)*

The excess of the:

- (i) consideration transferred,
- (ii) amount of any non-controlling interest in the acquired entity, and
- (iii) acquisition-date fair value of any previous equity interest in the acquired entity

over the fair value of the net identifiable assets acquired is recorded as goodwill. If those amounts are less than the fair value of the net identifiable assets of the business acquired, the difference is recognised directly in profit or loss as a bargain purchase.

Contingent consideration is classified either as equity or a financial liability. Amounts classified as a financial liability are subsequently remeasured to fair value with changes in fair value recognised in profit or loss.

If the business combination is achieved in stages, the acquisition date carrying value of the acquirer's previously held equity interest in the acquiree is remeasured to fair value at the acquisition date. Any gains or losses arising from such remeasurement are recognised in profit or loss.

(b) Subsidiaries

Subsidiaries are all entities (including structured entities) over which the Group has control. The Group controls an entity when the Group is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power to direct the activities of the entity. Subsidiaries are fully consolidated from the date on which control is transferred to the Group. They are deconsolidated from the date that control ceases.

Intercompany transactions, balances and unrealised gains on transactions between group companies are eliminated. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the transferred asset. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the Group.

Non-controlling interests in the results and equity of subsidiaries are shown separately in the consolidated statement of comprehensive income, statement of changes in equity and statement of financial position respectively.



2 Summary of significant accounting policies *(Continued)*

2.2 Principles of consolidation and equity accounting *(Continued)*

(c) Associates

Associates are all entities over which the Group has significant influence but not control or joint control. This is generally the case where the Group holds between 20% and 50% of the voting rights. Investments in associates are accounted for using the equity method of accounting (see (e) below), after initially being recognised at cost.

(d) Joint arrangements

Under HKFRS 11, "Joint Arrangements", investments in joint arrangements are classified as either joint operations or joint ventures. The classification depends on the contractual rights and obligations of each investor, rather than the legal structure of the joint arrangement. The Group has assessed the nature of its joint arrangements and determined them to be joint ventures. Interests in joint ventures are accounted for using the equity method (see (e) below), after initially being recognised at cost in the consolidated statement of financial position.

(e) Equity accounting

Under the equity method of accounting, the investments are initially recognised at cost and adjusted thereafter to recognise the Group's share of the post-acquisition profits or losses of the investee in profit or loss, and the Group's share of movements in other comprehensive income of the investee in other comprehensive income. Dividends received or receivable from associates and joint ventures are recognised as a reduction in the carrying amount of the investment.

When the Group's share of losses in an equity-accounted investment equals or exceeds its interest in the entity, including any other unsecured long-term receivables, the Group does not recognise further losses, unless it has incurred obligations or made payments on behalf of the other entity.

Unrealised gains on transactions between the Group and its associates and joint ventures are eliminated to the extent of the Group's interest in these entities. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred. Accounting policies of equity accounted investees have been changed where necessary to ensure consistency with the policies adopted by the Group.

The carrying amount of equity-accounted investments is tested for impairment in accordance with the policy described in Note 2.9.



2 Summary of significant accounting policies *(Continued)*

2.2 Principles of consolidation and equity accounting *(Continued)*

(f) Changes in ownership interests

The Group treats transactions with non-controlling interests that do not result in a loss of control as transactions with equity owners of the Group. A change in ownership interest results in an adjustment between the carrying amounts of the controlling and non-controlling interests to reflect their relative interests in the subsidiary. Any difference between the amount of the adjustment to non-controlling interests and any consideration paid or received is recognised in a separate reserve within equity attributable to owners of the Company.

When the Group ceases to consolidate or equity account for an investment because of a loss of control, joint control or significant influence, any retained interest in the entity is remeasured to its fair value with the change in carrying amount recognised in profit or loss. This fair value becomes the initial carrying amount for the purposes of subsequently accounting for the retained interest as an associate, joint venture or financial asset. In addition, any amounts previously recognised in other comprehensive income in respect of that entity are accounted for as if the Group had directly disposed of the related assets or liabilities. This may mean that amounts previously recognised in other comprehensive income are reclassified to profit or loss or transferred to another category of equity as specified/permitted by applicable HKFRSs.

If the ownership interest in a joint venture or an associate is reduced but joint control or significant influence is retained, only a proportionate share of the amounts previously recognised in other comprehensive income are reclassified to profit or loss where appropriate.



2 Summary of significant accounting policies *(Continued)*

2.3 Separate financial statements

Investments in subsidiaries are accounted for at cost less impairment. Cost includes direct attributable costs of investment. The results of subsidiaries are accounted for by the Company on the basis of dividend received and receivable.

Impairment testing of the investments in subsidiaries is required upon receiving a dividend from these investments if the dividend exceeds the total comprehensive income of the subsidiary in the period the dividend is declared or if the carrying amount of the investment in the separate financial statements exceeds the carrying amount in the consolidated financial statements of the investee's net assets including goodwill.

2.4 Segment reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The chief operating decision-maker, who is responsible for allocating resources and assessing performance of the operating segments, has been identified as executive directors that makes strategic decisions.

2.5 Foreign currency translation

(a) Functional and presentation currency

Items included in the financial statements of each of the Group's entities are measured using the currency of the primary economic environment in which the entity operates (the "functional currency"). The Company's functional currency is HK\$ and the consolidated financial statements are presented in RMB which is the Group's presentation currency (see also Note 2.1(c)).

(b) Transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rates at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation of monetary assets and liabilities denominated in foreign currencies at year end exchange rates are recognised in profit or loss.

Foreign exchange gains and losses are presented in the consolidated statement of comprehensive income within "Other income and gains, net".

Non-monetary items that are measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was determined. Translation differences on assets and liabilities carried at fair value are reported as part of the fair value gain or loss. For example, translation differences on non-monetary assets such as equities classified as available-for-sale financial assets are recognised in other comprehensive income.



2 Summary of significant accounting policies *(Continued)*

2.5 Foreign currency translation *(Continued)*

(c) Group companies

The results and financial position of all the group entities (none of which has the currency of a hyperinflationary economy) that have a functional currency different from the presentation currency are translated into the presentation currency as follows:

- (i) assets and liabilities for each statement of financial position presented are translated at the closing rate at the date of that statement of financial position;
- (ii) income and expenses for each statement of profit or loss are translated at average exchange rates (unless this average is not a reasonable approximation of the cumulative effect of the rates prevailing on the transaction dates, in which case income and expenses are translated at the dates of the transactions); and
- (iii) all resulting currency translation differences are recognised in other comprehensive income.

Fair value adjustments arising on the acquisition of a foreign entity are treated as assets and liabilities of the foreign entity and translated at the closing rate. Currency translation differences arising are recognised in other comprehensive income.



2 Summary of significant accounting policies *(Continued)*

2.6 Property, plant and equipment

Medium term leasehold buildings outside Hong Kong is stated at fair value less any subsequent accumulated depreciation and subsequent accumulated impairment losses. Revaluation is performed with sufficient regularity by independent professional qualified valuers. Changes arising on the revaluation are dealt with in other comprehensive income and are accumulated in the revaluation reserve, except that, when a deficit arises on revaluation, it will be charged to the consolidated statement of profit or loss to the extent that it exceeds the amount held in the reserve in respect of that same asset immediately prior to revaluation.

When a surplus arises on revaluation, it will be credited to the consolidated statement of profit or loss to the extent that a deficit on revaluation in respect of that same asset had previously been charged to the consolidated statement of profit or loss.

All other property, plant and equipment are stated at historical cost less depreciation. Historical cost includes expenditure that is directly attributable to the acquisition of the items.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. The carrying amount of the replaced part is derecognised. All other repairs and maintenance are charged to the consolidated statement of profit or loss during the financial period in which they are incurred.

Depreciation is calculated using the straight-line or reducing balance method to allocate their cost or revalued amount to their residual values over their estimated useful lives, as follows:

– Medium term leasehold buildings outside Hong Kong	20 to 30 years, on straight-line basis
– Golf club facilities	10 to 20 years, on straight-line basis
– Vessels	10 to 25 years, on reducing balance basis
– Furniture, fixtures, equipment, motor vehicles, plant and machinery and leasehold improvements	5 to 10 years, on straight-line basis

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting date.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Gains and losses on disposals are determined by comparing proceeds with carrying amounts and are recognised within "Other income and gains, net", in the consolidated statement of profit or loss.

Construction in progress is stated at cost less any impairment losses, and is not depreciated. Cost comprises the direct costs of construction during the period of construction. Construction in progress is reclassified to the appropriate category of property, plant and equipment when completed and ready for use.



2 Summary of significant accounting policies *(Continued)*

2.7 Rights to use port facilities

The Group leases the rights to use port facilities. Significant risks and rewards of ownership are retained by the lessor. Payments made are charged to profit or loss on a straight-line basis over a period of 40 years.

2.8 Intangible assets

Intangible assets of the Group represented golf club membership. Intangible assets acquired separately are measured on initial recognition at cost. The useful life of golf club membership is assessed to be indefinite. Such intangible assets are not amortised. The useful life of an intangible asset with an indefinite useful life is reviewed annually to determine whether indefinite life assessment continues to be supportable. If not, the change in the useful life assessment from indefinite to finite is accounted for on a prospective basis.

2.9 Impairment of non-financial assets

Intangible assets that have an indefinite useful live are not subject to amortisation and are tested annually for impairment. Assets that are subject to amortisation or depreciation are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units). Non-financial assets that suffered an impairment are reviewed for possible reversal of the impairment at each reporting date.

2.10 Investments and the financial assets

(a) Classification

The Group classifies its financial assets in the following categories: at fair value through profit or loss, loans and receivables, and available-for-sale. The classification depends on the purpose for which the financial assets were acquired. Management determines the classification of its financial assets at initial recognition.

(i) *Financial assets at fair value through profit or loss*

Financial assets at fair value through profit or loss are financial assets held for trading. A financial asset is classified in this category if acquired principally for the purpose of selling in the short term. Assets in this category are classified as current assets if expected to be settled within 12 months; otherwise, they are classified as non-current.



2 Summary of significant accounting policies *(Continued)*

2.10 Investments and the financial assets *(Continued)*

(a) Classification *(Continued)*

(ii) **Loans and receivables**

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They are included in current assets, except for the amounts that are settled or expected to be settled more than 12 months after the end of the reporting period. These are classified as non-current assets. The Group's loans and receivables comprise "trade receivables", "amounts due from related companies", "deposits and other receivables", "restricted bank balances", "time deposits" and "cash and cash equivalents" in the consolidated statement of financial position.

(iii) **Available-for-sale financial assets**

Available-for-sale financial assets are non-derivatives that are either designated in this category or not classified in any of the other categories. They are included in non-current assets unless the investment matures or management intends to dispose of it within 12 months of the end of the reporting period.

(b) Reclassification

Reclassifications are made at fair value as of the reclassification date. Fair value becomes the new cost or amortised cost as applicable, and no reversals of fair value gains or losses recorded before reclassification date are subsequently made. Effective interest rates for financial assets reclassified to loans and receivables are determined at the reclassification date. Further increases in estimates of cash flows adjust effective interest rates prospectively.

(c) Recognition and derecognition

Regular way purchases and sales of financial assets are recognised on the trade-date – the date on which the Group commits to purchase or sell the asset. Financial assets are derecognised when the rights to receive cash flows from the financial assets have expired or have been transferred and the Group has transferred substantially all the risks and rewards of ownership.

When securities classified as available-for-sale are sold, the accumulated fair value adjustments recognised in other comprehensive income are reclassified to profit or loss as gains and losses from investment securities.



2 Summary of significant accounting policies *(Continued)*

2.10 Investments and the financial assets *(Continued)*

(d) Measurement

At initial recognition, the Group measures a financial asset at its fair value plus, in the case of a financial asset not at fair value through profit or loss, transaction costs that are directly attributable to the acquisition of the financial asset.

Loans and receivables are subsequently carried at amortised cost using the effective interest method.

Available-for-sale financial assets and financial assets at fair value through profit or loss are subsequently carried at fair value. Gains or losses arising from changes in the fair values are recognised as follows:

- (i) for financial assets at fair value through profit or loss – in profit or loss within other income or other expenses;
- (ii) for available-for-sale financial assets that are monetary securities denominated in a foreign currency – translation differences related to changes in the amortised cost of the security are recognised in profit or loss and other changes in the carrying amount are recognised in other comprehensive income; and
- (iii) for other monetary and non-monetary securities classified as available-for-sale – in other comprehensive income.

Interest on available-for-sale securities calculated using the effective interest method is recognised in the consolidated statement of profit or loss as part of other income. Dividends on available-for-sale equity instruments are recognised in the consolidated statement of profit or loss as part of other income when the Group's right to receive payments is established.

2.11 Offsetting financial instrument

Financial assets and liabilities are offset and the net amount reported in the consolidated statement of financial position when there is a legally enforceable right to offset the recognised amounts and there is an intention to settle on a net basis or realise the asset and settle the liability simultaneously. The legally enforceable right must not be contingent on future events and must be enforceable in the normal course of business and in the event of default, insolvency or bankruptcy of the Company or the counterparty.



2 Summary of significant accounting policies *(Continued)*

2.12 Impairment of financial assets

The Group assesses at the end of each reporting period whether there is objective evidence that a financial asset or group of financial assets is impaired. A financial asset or a group of financial assets is impaired and impairment losses are incurred only if there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (a “loss event”) and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated. In case of equity investments classified as available-for-sale, a significant or prolonged decline in the fair value of the security below its cost is considered an indicator that the assets are impaired.

(a) Assets carried at amortised cost

For loans and receivables category, the amount of the loss is measured as the difference between the asset’s carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset’s original effective interest rate. The carrying amount of the asset is reduced and the amount of the loss is recognised in the consolidated statement of profit or loss. If a loan has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate determined under the contract. As a practical expedient, the Group may measure impairment on the basis of an instrument’s fair value using an observable market price.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised (such as an improvement in the debtor’s credit rating), the reversal of the previously recognised impairment loss is recognised in the consolidated statement of profit or loss.

(b) Assets classified as available-for-sale

If there is objective evidence of impairment for available-for-sale financial assets, the cumulative loss – measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognised in profit or loss – is removed from equity and recognised in consolidated statement of profit or loss.

Impairment losses on equity instruments that were recognised in profit or loss are not reversed through profit or loss in a subsequent period.

If the fair value of a debt instrument classified as available-for-sale increases in a subsequent period and the increase can be objectively related to an event occurring after the impairment loss was recognised in consolidated statement of profit or loss, the impairment loss is reversed through profit or loss.



2 Summary of significant accounting policies *(Continued)*

2.13 Inventories

Inventories are stated at the lower of cost and net realisable value. Cost is determined using the weighted-average method. Net realisable value is the estimated selling price in the ordinary course of business, less applicable variable selling expenses.

2.14 Properties under development

Properties under development represent properties being developed for sale and are stated at the lower of cost and net realisable value. Cost comprises the prepaid land lease payments, or cost of land together with any other direct costs attributable to the development of the properties and other related expenses capitalised during the development period. Net realisable value is determined by reference to the sale proceeds of properties in the ordinary course of business, less applicable variable selling expenses and the anticipated costs to completion, or by management estimates based on prevailing marketing conditions.

Properties under development are classified as current assets unless the construction period of the relevant property development project is expected to complete beyond the normal operating cycle. On completion, the properties are transferred to completed properties held-for-sale.

2.15 Completed properties held-for-sale

Completed properties held-for-sale are stated at the lower of cost and net realisable value. Cost comprises development costs attributable to the unsold properties. Net realisable value is determined by reference to management estimates based on prevailing market conditions less estimated costs to be incurred in selling the property.

2.16 Trade and other receivables

Trade receivables are amounts due from customers for merchandise sold or services performed in the ordinary course of business. If collection of trade and other receivables is expected in one year or less (or in the normal operating cycle of the business if longer), they are classified as current assets. If not, they are presented as non-current assets.

Trade and other receivables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method, less allowance for impairment.



2 Summary of significant accounting policies *(Continued)*

2.17 Cash and cash equivalents

In the consolidated statement of cash flows, cash and cash equivalents includes cash in hand and deposits held at call with banks with original maturities of three months or less.

2.18 Share capital

Ordinary shares are classified as equity.

Incremental costs directly attributable to the issue of new shares or options are shown in equity as a deduction, net of tax, from the proceeds.

2.19 Trade and other payables

Trade payables are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Trade and other payables are classified as current liabilities unless payment is not due within one year after the reporting period.

Trade and other payables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method.

2.20 Borrowings

Borrowings are recognised initially at fair value, net of transaction costs incurred. Borrowings are subsequently carried at amortised cost; any difference between the proceeds (net of transaction costs) and the redemption value is recognised in the consolidated statement of profit or loss over the period of the borrowings using the effective interest method.

Fees paid on the establishment of loan facilities are recognised as transaction costs of the loan to the extent that it is probable that some or all of the facility will be drawn down. In this case, the fee is deferred until the draw-down occurs. To the extent there is no evidence that it is probable that some or all of the facility will be drawn down, the fee is capitalised as a pre-payment for liquidity services and amortised over the period of the facility to which it relates.

Borrowings are removed from the consolidated statement of financial position when the obligation specified in the contract is discharged, cancelled or expired. The difference between the carrying amount of a financial liability that has been extinguished or transferred to another party and the consideration paid, including any non-cash assets transferred or liabilities assumed, is recognised in consolidated statement of profit or loss as other income or finance expenses.

Borrowings are classified as current liabilities unless the Group has an unconditional right to defer settlement of the liability for at least 12 months after the end of the reporting period.



2 Summary of significant accounting policies *(Continued)*

2.21 Borrowing costs

General and specific borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale.

Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs eligible for capitalisation.

All other borrowing costs are recognised in profit or loss in the period in which they are incurred.

Borrowing costs include interest expense, finance charges in respect of finance lease and exchange differences arising from foreign currency borrowings to the extent that they are regarded as an adjustment to interest costs. The exchange gains and losses that are an adjustment to interest costs include the interest rate differential between borrowing costs that would be incurred if the entity had borrowed funds in its functional currency, and the borrowing costs actually incurred on foreign currency borrowings. Such amounts are estimated based on interest rates on similar borrowings in the entity's functional currency.

When the construction of the qualifying assets takes more than one accounting period, the amount of foreign exchange differences eligible for capitalisation is determined for each annual period and are limited to the difference between the hypothetical interest amount for the functional currency borrowings and the actual interest incurred for foreign currency borrowings. Foreign exchange differences that did not meet the criteria for capitalisation in previous years should not be capitalised in subsequent years.

2.22 Compound financial instruments

Compound financial instruments issued by the Group comprise convertible bonds that can be converted to share capital at the option of the holder, and the number of shares to be issued does not vary with changes in their fair value.

The liability component of a compound financial instrument is recognised initially at the fair value of a similar liability that does not have an equity conversion option. The equity component is recognised initially at the difference between the fair value of the compound financial instrument as a whole and the fair value of the liability component, which is included in shareholders' equity in other reserves. Any directly attributable transaction costs are allocated to the liability and equity components in proportion to their initial carrying amounts.



2 Summary of significant accounting policies *(Continued)*

2.22 Compound financial instruments *(Continued)*

Subsequent to initial recognition, the liability component of a compound financial instrument is measured at amortised cost using the effective interest method. The equity component of a compound financial instrument is not re-measured subsequent to initial recognition except on conversion or expiry.

The liability component of a convertible instrument is classified as current unless the Group has an unconditional right to defer settlement of the liability for at least 12 months after the end of the reporting period.

2.23 Government grants

Grants from the government are recognised at their fair value where there is a reasonable assurance that the grant will be received and the Group will comply with all attached conditions.

Government grants relating to costs are deferred and recognised in the consolidated statement of profit or loss over the period necessary to match them with the costs that they are intended to compensate.

Government grants relating to property, plant and equipment are included in non-current liabilities as deferred government grants and are credited to the consolidated statement of profit or loss on a straight line basis over the expected lives of the related assets.

2.24 Current and deferred income tax

The tax expense for the period comprises current and deferred tax. Tax is recognised in the consolidated statement of profit or loss, except to the extent that it relates to items recognised in other comprehensive income or directly in equity. In this case the tax is also recognised in other comprehensive income or directly in equity, respectively.

(a) Current income tax

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the end of reporting period in the countries where the Company's subsidiaries, associates and joint ventures operate and generate taxable income. Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation. It establishes provisions where appropriate on the basis of amounts expected to be paid to the tax authorities.



2 Summary of significant accounting policies *(Continued)*

2.24 Current and deferred income tax *(Continued)*

(b) Deferred income tax

Inside basis differences

Deferred income tax is recognised, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the consolidated financial statements. However, deferred tax liabilities are not recognised if they arise from the initial recognition of goodwill, the deferred income tax is not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit or loss. Deferred income tax is determined using tax rates (and laws) that have been enacted or substantively enacted by the end of reporting period and are expected to apply when the related deferred income tax asset is realised or the deferred income tax liability is settled.

Deferred income tax assets are recognised only to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilised.

Outside basis differences

Deferred income tax liabilities are provided on taxable temporary differences arising from investments in subsidiaries, associates and joint ventures, except for deferred income tax liability where the timing of the reversal of the temporary difference is controlled by the Group and it is probable that the temporary difference will not reverse in the foreseeable future. Generally the Group is unable to control the reversal of the temporary difference for associates. Only where there is an agreement in place that gives the Group the ability to control the reversal of the temporary difference not recognised.

Deferred income tax assets are recognised on deductible temporary differences arising from investments in subsidiaries, associates and joint ventures only to the extent that it is probable the temporary difference will reverse in the future and there is sufficient taxable profit available against which the temporary difference can be utilised.

(c) Offsetting

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the deferred income taxes assets and liabilities relate to income taxes levied by the same taxation authority on either the taxable entity or different taxable entities where there is an intention to settle the balances on a net basis.



2 Summary of significant accounting policies *(Continued)*

2.25 Employee benefits

The Group operates various post-employment schemes, including both defined benefit and defined contribution pension plans.

(a) Pension obligations

A defined contribution plan is a pension plan under which the Group pays fixed contributions into a separate entity. The Group has no legal or constructive obligations to pay further contributions if the fund does not hold sufficient assets to pay all employees the benefits relating to employee service in the current and prior periods. A defined benefit plan is a pension plan that is not a defined contribution plan.

Typically defined benefit plans define an amount of pension benefit that an employee will receive on retirement, usually dependent on one or more factors such as age, years of service and compensation.

The liability recognised in the consolidated statement of financial position in respect of defined benefit pension plans is the present value of the defined benefit obligation at the end of the reporting period. The defined benefit obligation is calculated annually by independent actuaries using the projected unit credit method. The present value of the defined benefit obligation is determined by discounting the estimated future cash outflows using interest rates of high-quality corporate bonds that are denominated in the currency in which the benefits will be paid, and that have terms to maturity approximating to the terms of the related pension obligation. In countries where there is no deep market in such bonds, the market rates on government bonds are used.

The current service cost of the defined benefit plan, recognised in the consolidated statement of profit or loss in employee benefit expense, except where included in the cost of an asset, reflects the increase in the defined benefit obligation results from employee service in the current year, benefit changes, curtailments and settlements.

Past-service costs are recognised immediately in consolidated statement of profit or loss.

The net interest cost is calculated by applying the discount rate to the net balance of the defined benefit obligation. This cost is included in employee benefit expense in the consolidated statement of profit or loss.

Actuarial gains and losses arising from experience adjustments and changes in actuarial assumptions are charged or credited to equity in other comprehensive income in the period in which they arise.

For defined contribution plans, the Group pays contributions to publicly or privately administered pension insurance plans on a mandatory, contractual or voluntary basis. The Group has no further payment obligations once the contributions have been paid. The contributions are recognised as employee benefit expense when they are due. Prepaid contributions are recognised as an asset to the extent that a cash refund or a reduction in the future payments is available.



2 Summary of significant accounting policies *(Continued)*

2.25 Employee benefits *(Continued)*

(b) Termination benefits

Termination benefits are payable when employment is terminated by the Group before the normal retirement date, or whenever an employee accepts voluntary redundancy in exchange for these benefits. The Group recognises termination benefits at the earlier of the following dates: (a) when the Group can no longer withdraw the offer of those benefits; and (b) when the entity recognises costs for a restructuring that is within the scope of HKAS 37 and involves the payment of termination benefits. In the case of an offer made to encourage voluntary redundancy, the termination benefits are measured based on the number of employees expected to accept the offer. Benefits falling due more than 12 months after the end of the reporting period are discounted to their present value.

2.26 Share-based payments

The Group operates an equity-settled, share-based compensation plan, under which the entity receives services from employees as consideration for share options of the Company. The fair value of the employee services received in exchange for the grant of the options is recognised as an expense. The total amount to be expensed is determined by reference to the fair value of the options granted:

- including any market performance conditions (for example, an entity's share price);
- excluding the impact of any service and non-market performance vesting conditions (for example, profitability, sales growth targets and remaining an employee of the entity over a specified time period); and
- including the impact of any non-vesting conditions (for example, the requirement for employees to save or holding shares for a specified period of time).

At the end of each reporting period, the Group revises its estimates of the number of options that are expected to vest based on the non-marketing performance and service conditions. It recognises the impact of the revision to original estimates, if any, in the consolidated statement of profit or loss, with a corresponding adjustment to equity.

In addition, in some circumstances employees may provide services in advance of the grant date and therefore the grant date fair value is estimated for the purposes of recognising the expense during the period between service commencement period and grant date.

When the options are exercised, the Company issues new shares. The proceeds received net of any directly attributable transaction costs are credited to share capital (and share premium).



2 Summary of significant accounting policies *(Continued)*

2.27 Provisions

Provisions are recognised when: the Group has a present legal or constructive obligation as a result of past events; it is probable that an outflow of resources will be required to settle the obligation; and the amount has been reliably estimated. Provisions are not recognised for future operating losses.

Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. A provision is recognised even if the likelihood of an outflow with respect to any one item included in the same class of obligations may be small.

Provisions are measured at the present value of the expenditures expected to be required to settle the obligation using a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the obligation. The increase in the provision due to passage of time is recognised as interest expense.

2.28 Revenue recognition

Revenue is measured at the fair value of the consideration received or receivable, and represents amounts receivable for service provided, goods supplied and properties sold, stated net of discounts returns and value added taxes (if any). The Group recognises revenue when the amount of revenue can be reliably measured; when it is probable that future economic benefits will flow to the entity; and when specific criteria have been met for each of the Group's activities, as described below. The Group bases its estimates of return on historical results, taking into consideration the type of customers, the type of transactions and the specifics of each arrangement.

(a) Sales of services

The Group provides various services to its customers, including maritime passenger transportation services, hotel services, tourist attraction services, golf club membership service, provision of port facilities services, financial information services and internet financial information intermediary services. For golf club membership service, income is recognised on the straight-line basis over the expected life of membership. For sales of other services, revenue is recognised in the accounting period in which the services are rendered.

(b) Sales of goods

The Group trades and distributes fuel oil to other ferry companies and certain wholesalers. Sales of goods are recognised when the significant risks and title of the goods have been transferred to the customers, provided that the Group maintains neither managerial involvement to the degree usually associated with ownership, nor effective control over the goods sold.



2 Summary of significant accounting policies *(Continued)*

2.28 Revenue recognition *(Continued)*

(c) Sale of properties

Revenue from sales of properties is recognised when the significant risks and rewards of the properties are transferred to the buyers, which is when the construction of the relevant properties have been completed, notification of delivery of properties have been issued to the buyers and collectability of related receivables pursuant to the sales agreements is reasonably assured. Deposits and instalments received on properties sold prior to transfer of the significant risks and rewards of the properties are included as “Properties pre-sale proceeds received from customers” under current liabilities.

(d) Rental income

Rental income is recognised in the consolidated statement of profit or loss on a straight-line basis over the term of the lease.

(e) Interest income

Interest income is recognised using the effective interest method.

2.29 Dividend income

Dividend income is recognised when the right to receive payment is established.

2.30 Leases

Leases in which a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases (net of any incentives received from the lessor) are charged to the income statement on a straight-line basis over the period of the lease.

Prepaid land lease payment under operating lease are expensed in the consolidated statement of profit or loss on a straight-line basis over the lease term or when there is impairment, the impairment is expensed in the consolidated statement of profit or loss.

2.31 Dividend distribution

Dividend distribution to the Company’s shareholders is recognised as a liability in the Group’s and the Company’s financial statements in the period in which the dividends are approved by the Company’s shareholders or directors where appropriate.



3 Financial risk management

3.1 Financial risk factors

The Group's activities expose it to a variety of financial risks: market risk (including price risk, currency risk, fair value interest rate risk and cash flow interest rate risk), credit risk and liquidity risk. The Group's overall risk management programme focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the Group's financial performance.

Risk management is carried out by a central treasury department (group treasury) under policies approved by the senior management. Group treasury identifies and evaluates financial risks in close co-operation with the Group's operating units. The board provides written principles for overall risk management, as well as written policies covering specific areas, such as foreign currency risk, interest rate risk, credit risk, use of derivative financial instruments and non-derivative financial instruments, and investment of excess liquidity.

(a) Market risk

(1) Commodity price risk

The major component included in the Group's cost of sales is fuel oil. The Group is exposed to fluctuations in the fuel oil price which is influenced by global as well as regional supply and demand conditions. An increase in the oil price could adversely affect the Group's financial performance. The Group historically has not entered into any commodity derivative instruments to hedge the potential commodity price changes.

(2) Foreign currency risk

The Group's business operated in PRC is mainly exposed to foreign currency risk arising from HK\$.

At 31 December 2017, if HK\$ had strengthened/weakened by 5% against the Renminbi with all other variables held constant, post-tax profit for the year would have been RMB1,324,000 (2016: RMB970,000) lower/higher, mainly as a result of foreign exchange gains/losses on translation of HK\$ denominated monetary assets and liabilities.



3 Financial risk management *(Continued)*

3.1 Financial risk factors *(Continued)*

(a) Market risk *(Continued)*

(3) Cash flow and fair value interest rate risk

The Group has no significant interest-bearing assets other than short-term deposits, restricted bank balances, and cash and cash equivalents. The maturity terms of these assets, together with the Group's current borrowings, are within 12 months so that there would not be significant interest rate risk for these financial assets and liabilities.

The Group's interest rate risk arises from long-term borrowings. Borrowings obtained at variable rates expose the Group to cash flow interest rate risk which is partially offset by cash held at variable rates. Borrowings obtained at fixed rates expose the Group to fair value interest rate risk. During the year ended 31 December 2017 and 2016, the Group's long-term borrowings at variable rate were denominated in the HK\$.

At 31 December 2017, if interest rates on Hong Kong dollar-denominated borrowings had been 50 basis points higher/lower with all other variables held constant, post-tax profit for the year would have been RMB781,000 (2016: RMB749,000) lower/higher, mainly as a result of higher/lower interest expense on floating rate borrowings.



3 Financial risk management *(Continued)*

3.1 Financial risk factors *(Continued)*

(b) Credit risk

Credit risk is the risk that a customer or counterparty in a transaction may default. It arises from the credit terms which extend to customers and other activities undertaken by the Group. To manage credit risk, the Group has considered the underlying security and the long-established business relationship with the counterparty.

The Group has policies in place to ensure that sales of products on credit terms are made to customers with an appropriate credit history and the Group performs periodic credit evaluations of its customers. Normally the Group does not require collaterals from trade debtors. The existing debtors have no significant defaults in the past. The Group's historical experience in collection of trade and other receivables falls within the recorded allowances and the directors are of the opinion that adequate provision for uncollectible receivables, if any, has been made. There are no significant concentrations of credit risk within the Group as the intermediate and direct customer bases of the Group's trade receivables are widely dispersed in different sectors and industries.

The credit risk of the Group's other financial assets, which comprise, restricted bank balances, time deposits, cash and cash equivalents, securities measured at fair value through profit or loss, available-for-sale investments, balances with related parties, deposits and other receivables, arises from default of the counterparty, with a maximum exposure equal to the carrying amounts of these instruments.

Further quantitative data in respect of the Group's exposure to credit risk arising from deposits and other receivables, trade receivables and balances with related parties are disclosed in Notes 24, 27 and 43, respectively, to the consolidated financial statements.



3 Financial risk management *(Continued)*

3.1 Financial risk factors *(Continued)*

(c) Liquidity risk

The Group monitors its risk to a shortage of funds using a recurring liquidity planning tool. This tool considers the maturity of both its financial liabilities and financial assets (e.g., trade receivables).

The maturity profile of the Group's financial liabilities as at the end of the reporting period, based on the contractual undiscounted payments, is as follows:

	As at 31 December 2017		
	Less than 12 months RMB'000	1 to 5 Years RMB'000	Total RMB'000
Trade and bill payables	76,167	–	76,167
Financial liabilities included in deferred income, accrued liabilities and other payables	123,220	17,494	140,714
Construction payables	647,402	–	647,402
Interest-bearing bank and other borrowings and interest payments	100,221	2,908,593	3,008,814
Due to a major shareholder	2,646	–	2,646
Due to related companies	9,602	–	9,602
Financial guarantees (Note 41)	2,632,585	–	2,632,585
	3,591,843	2,926,087	6,517,930

	As at 31 December 2016		
	Less than 12 months RMB'000 (Restated)	1 to 5 Years RMB'000 (Restated)	Total RMB'000 (Restated)
Trade and bill payables	38,459	–	38,459
Financial liabilities included in deferred income, accrued liabilities and other payables	94,719	18,309	113,028
Construction payables	435,413	–	435,413
Interest-bearing bank and other borrowings and interest payments	102,070	2,491,940	2,594,010
Due to a major shareholder	8,683	–	8,683
Due to related companies	14,298	–	14,298
Loan from a major shareholder and interest payments	632,767	–	632,767
Financial guarantees (Note 41)	2,130,598	–	2,130,598
	3,457,007	2,510,249	5,967,256



3 Financial risk management *(Continued)*

3.2 Capital management

The primary objectives of the Group's capital management are to safeguard the Group's ability to continue as a going concern and to maintain healthy capital ratios in order to support its business and maximise shareholders' value.

The Group manages its capital structure and makes adjustments to it in the light of changes in economic conditions and the risk characteristics of the underlying assets. To maintain or adjust the capital structure, the Group may adjust the dividend payment to shareholders, return capital to shareholders or issue new shares. No changes were made in the objectives, policies or processes for managing capital during the years ended 31 December 2017 and 2016.

The Group monitors capital using a gearing ratio, which is net debt divided by capital plus net debt. Net debt includes interest-bearing bank and other borrowings, trade and bill payables, accrued liabilities and other payables, construction payables, amounts due to a major shareholder and related companies and a loan from a major shareholder less restricted bank balances, time deposits and, cash and cash equivalents. Capital represents equity attributable to owners of the Company.

	2017 RMB'000	2016 RMB'000 (Restated)
Interest-bearing bank and other borrowings	2,768,282	2,374,876
Trade and bill payables	76,167	38,459
Accrued liabilities and other payables	339,390	258,179
Construction payables	647,402	435,413
Due to a major shareholder	2,646	8,683
Due to related companies	9,602	14,298
Loan from a major shareholder	–	600,000
Less: Restricted bank balances	(1,098,976)	(954,819)
Less: Time deposits	(136,322)	–
Less: Cash and cash equivalents	(1,776,963)	(2,082,239)
Net debt	831,228	692,850
Equity attributable to owners of the Company	1,846,639	1,832,486
Capital and net debt	2,677,867	2,525,336
Gearing ratio	31%	27%



3 Financial risk management *(Continued)*

3.3 Fair value estimation

Management is responsible for determining the policies and procedures for the fair value measurement of financial instruments. At each reporting date, management analyses the movements in the values of financial instruments and determines the major inputs applied in the valuation. The valuation process and results are discussed twice a year for interim and annual financial reporting. Such inputs are categorised into three levels within a fair value hierarchy as follows:

- (a) Quoted prices (unadjusted) in active markets for identical assets or liabilities (level 1).
- (b) Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices) (level 2).
- (c) Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs) (level 3).

The fair values of the financial assets and liabilities are included at the amount at which the instrument could be exchanged in a current transaction between willing parties, other than in a forced or liquidation sale.

See Note 14 for disclosure of the leasehold buildings that are measured at fair value.



3 Financial risk management *(Continued)*

3.3 Fair value estimation *(Continued)*

The following tables illustrate the fair value measurement hierarchy of the Group's financial instruments:

Assets measured at fair value:

	Level 1 RMB'000
At 31 December 2017	
Available-for-sale securities:	
Equity investments of a listed entity in HK	
– Investment, trading and real estate industry	7,439
Financial assets at fair value through profit or loss:	
Trading securities of a listed entity in HK	
– Utilities industry	644
	8,083
At 31 December 2016 (Restated)	
Available-for-sale securities:	
Equity investments	
– Investment, trading and real estate industry	9,661
Financial assets at fair value through profit or loss:	
Trading securities	
– Utilities industry	750
	10,411

There were no transfers of financial instruments between fair hierarchy classifications during the year.



3 Financial risk management *(Continued)*

3.3 Fair value estimation *(Continued)*

Financial instruments in level 1

The fair value of financial instruments traded in active markets is based on quoted market prices at the end of reporting period. A market is regarded as active if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis. The quoted market price used for financial assets held by the Group is the current bid price. These instruments are included in level 1. Instruments included in level 1 comprise equity investments traded in The Hong Kong Stock Exchange and classified as trading securities or available-for-sale. The maximum exposure to credit risk at the reporting date is the fair value of these instruments in the consolidated statement of financial position.

4 Critical accounting estimates and assumptions

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

The Group makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are addressed below.

(a) Impairment of non-financial assets

In determining whether an asset is impaired or whether the event previously causing the impairment no longer exists, the Group has to exercise judgement in the area of asset impairment, particularly in assessing: (1) whether an event has occurred that may affect the asset value, or such an event affecting the asset value has not been in existence; (2) whether the carrying value of an asset can be supported by the net present value of future cash flows, which are estimated based upon the continued use of the assets; and (3) the appropriate key assumptions to be applied in preparing cash flow projections including whether these cash flow projections are discounted using an appropriate rate. Changing the assumptions selected by management to determine the level of impairment, including the discount rates or the growth rate assumptions in the cash flow projections, could have a material effect on the net present value used in the impairment test.



4 Critical accounting estimates and assumptions *(Continued)*

(b) Estimation of fair value of leasehold buildings

In the absence of current prices in an active market for similar properties, the Group considers information from a variety of sources, including:

- (i) current gross replacement costs of the improvement less allowance for physical deterioration and all relevant forms of obsolescence and optimisation;
- (ii) recent prices of similar properties on less active markets, with adjustments to reflect any changes in economic conditions since the dates of the transactions that occurred at those prices; and
- (iii) discounted cash flow projections based on reliable estimates of future cash flows, supported by the terms of any existing lease and other contracts and (when possible) by external evidence such as current market rents for similar properties in the same location and condition, and using discount rates that reflect current market assessments of the uncertainty in the amount and timing of the cash flows.

The principal assumptions for the Group's estimation of the fair value have been disclosed in Note 14.

(c) Retirement benefit

The Group operates and maintains defined benefit pension plans. The cost of providing the benefits in the defined benefit pension plan is actuarially determined and recognised over the employee's service period by utilising various actuarial assumptions and using the projected unit credit method in accordance with the accounting policy stated in Note 2.25 to the financial statements. These assumptions include, without limitation, the selection of discount rate, annual rate of increase of pension payment and employee's turnover rate. The discount rate is based on management's review of government bonds. The employees' turnover rate is based on historical trends of the Group. Additional information regarding the defined benefit plan is disclosed in Note 36 to the consolidated financial statements.

(d) Income taxes and deferred taxation

Significant judgment is required in determining the amount of the provision for taxation and the timing of payment of the related taxations. There are many transactions and calculations for which the ultimate tax determination is uncertain during the ordinary course of business. Where the final tax outcome of these matters is different from the amounts that were initially recorded, such differences will impact the income tax and deferred tax provisions in the period in which such determination is made.

Deferred tax assets relating to certain temporary differences and tax losses are recognised as management considers it is probable that future taxable profit will be available against which the temporary differences or tax losses can be utilised. Where the expectation is different from the original estimate, such differences will impact the recognition of deferred tax assets and income tax expense in the periods in which such estimate is changed.



4 Critical accounting estimates and assumptions *(Continued)*

(e) PRC land appreciation taxes

The Group is subject to land appreciation taxes in the PRC. The Group has not finalised its PRC land appreciation taxes calculations and payments with local tax authorities in the PRC. Accordingly, significant judgement is required in determining the amount of the land appreciation and the related land appreciation taxes. The Group recognised the land appreciation taxes based on management's best estimates according to the interpretation of the tax rules. The final tax outcome could be different from the amounts that were initially recorded, and these differences will impact the taxation and tax provisions in the years in which such taxes have been finalised with local tax authorities.

(f) Development costs directly attributable to property development activities

The Group allocates portions of land and development costs to properties held and under development for sale. As certain of the Group's property development projects are developed and completed by phases, the budgeted development costs of the whole project are dependent on the estimate on the outcome of total development. Based on the experience and the nature of the development undertaken, the management makes estimates and assumptions concerning the future events that are believed to be reasonable under the circumstances. Given the uncertainties involved in the property development activities, the related actual results may be higher or lower than the amount estimated at the end of the reporting period. Any change in estimates and assumptions would affect the Group's operating performance in current and future years.

5 Operating segment information

The chief operating decision-maker has been identified as the executive directors. The executive directors review the Group's internal reporting in order to assess performance and allocate resources. Management has determined the operating segments based on these reports.

Executive directors monitor the results of the Group's operating segments separately for the purpose of making decisions about resources allocation and performance assessment. Segment performance is evaluated based on reportable segment profit/(loss), which is a measure of profit/(loss) before tax. The profit/(loss) before tax is measured consistently with the Group's profit/(loss) before tax except that interest income, finance expenses, and share of (loss)/profits of a joint venture and associates are excluded from such measurement.

No geographical segment analysis is presented as the majority of the assets and operation of the Group are located in the PRC, which is considered as one geographical location in an economic environment with similar risk and returns.



5 Operating segment information *(Continued)*

The Group is organised into business units based on their products and services and has eight reportable operating segments as follows:

- (a) the Jiuzhou Blue Sea Jet and Blue Marine Tourism segment consists of the provision of ferry services;
- (b) the hotel segment consists of the management of a holiday resort hotel;
- (c) the tourist attraction segment consists of the management of a theme park and an amusement park;
- (d) the property development segment consists of the development of properties for sale;
- (e) the golf club operations segment consists of the provision of comprehensive golf club facilities;
- (f) the public utilities segment consists of the provision of port facilities and the trading and distribution of fuel oil;
- (g) the financial investment segment consists of the provision of financial information services and internet financial information intermediary services; and
- (h) the corporate and others segment comprises the Group's investment holding and trading of securities, together with corporate expense items.

Segment assets exclude deferred tax assets, prepaid tax and amounts due from related companies as these assets are managed on group basis.

Segment liabilities exclude interest-bearing bank and other borrowings, tax payable, amounts due to a major shareholder and related companies, a loan from a major shareholder and deferred tax liabilities as these liabilities are managed on group basis.

For the year ended 31 December 2017, none of the customers of the Group individually accounted for 10% or more (2016: none of the customers of the Group individually accounted for 10% or more) of the Group's total revenue.



5 Operating segment information (Continued)

The following tables present revenue and results for the Group's operating segments for the years ended 31 December 2017 and 2016.

	Public Utilities and Financial Investments																					
	Green Leisure Tourism and Composite Real Estate							Public Utilities and Financial Investments														
	Jiuzhou Blue Sea Jet and Blue Marine		Hotel		Tourist attraction		Property development		Golf club operations		Public utilities		Financial investments		Corporate and others		Inter-segment eliminations		Consolidated			
2017	2016	2017	2016	2017	2016	2017	2016	2017	2016	2017	2016	2017	2016	2017	2016	2017	2016	2017	2016			
RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000		
Segment revenue:																						
Sales to external customers	592,758	585,309	154,300	145,747	37,199	32,363	1,232,025	1,480,947	25,386	23,514	1,791,724	1,948,761	1,646	3,680	-	-	-	-	-	3,835,638	4,220,321	
Inter-segment sales	-	-	-	-	-	-	-	-	-	82,433	79,286	-	-	-	-	(82,433)	(79,286)	-	-	-	-	
Total	592,758	585,309	154,300	145,747	37,199	32,363	1,232,025	1,480,947	25,386	23,514	1,874,177	2,028,047	1,646	3,680	-	(82,433)	(79,286)	-	-	3,835,638	4,220,321	
Segment results																						
Interest income	304,669	324,210	3,584	8,874	(12,845)	(8,632)	115,679	184,419	(24,351)	(13,656)	62,932	77,826	(2,560)	1,954	(20,535)	(55,036)	(79,286)	-	-	344,120	440,673	
Finance expenses	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	36,165	23,565
Share of (loss)/profits of:																					(7,581)	(6,003)
A joint venture	(488)	(359)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	(488)	(359)
Associates	(3,654)	830	-	-	-	-	-	-	-	-	18	19	-	-	-	-	-	-	-	(3,636)	849	
Profit before tax																					368,580	458,725
Income tax expense																					(210,652)	(236,673)
Profit for the year																					157,948	222,052

5 Operating segment information (Continued)

The following tables present certain assets and liabilities for the Group's operating segments as at 31 December 2017 and 2016.

	Green Leisure Tourism and Composite Real Estate						Public Utilities and Financial Investments						Consolidated						
	Jiuzhou Blue Sea Jet and Blue Marine		Tourism		Hotel		Tourist attraction		Property development		Golf club operations		Public utilities		Financial investments		Corporate and others		
	2017	2016	2017	2016	2017	2016	2017	2016	2017	2016	2017	2016	2017	2016	2017	2016	2017	2016	
RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	
Assets and liabilities:																			
Segment assets	496,452	520,495	705,011	827,208	345,830	468,550	8,293,426	7,967,842	286,847	276,114	296,215	290,409	318,645	61,988	854,966	640,280	11,595,392	11,052,886	
Interest in a joint venture	10,001	10,489	-	-	-	-	-	-	-	-	-	-	-	-	-	-	10,001	10,489	
Interests in associates	4,190	3,993	-	-	-	-	-	-	-	-	763	746	-	-	-	-	4,953	4,739	
Unallocated assets	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	323,456	273,209	
Total assets	106,693	115,138	138,611	97,299	34,572	31,100	4,576,946	3,792,153	221,375	208,141	137,908	90,841	5,377	1,474	13,344	15,130	5,234,826	4,351,276	
Segment liabilities	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Unallocated liabilities	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Total liabilities	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Other segment information:																			
Depreciation and amortisation	21,941	24,816	19,640	16,807	22,502	22,311	1,467	1,042	10,108	11,068	5,892	5,691	395	68	124	219	82,069	82,022	
Capital expenditure in respect of property, plant and equipment and properties under development	50,569	106,926	208,010	70,557	9,386	10,323	466,968	177,250	11,666	20,754	4,935	1,846	2,037	691	163	147	753,734	388,474	
Net fair value losses on securities measured at fair value through profit or loss	-	-	-	-	-	-	-	-	-	-	-	-	-	-	85	171	85	171	
Gains on disposal of securities measured at fair value through profit or loss	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	(139)	-	(139)	
Impairment/(write-back of impairment) of trade receivables	200	77	690	160	(5)	-	-	169	(97)	111	125	308	-	-	-	-	973	825	
Write-down of inventories	7,418	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	7,418	-	



5 Operating segment information *(Continued)*

Revenue by category is as follows:

	Year ended 31 December	
	2017 RMB'000	2016 RMB'000 (Restated)
Maritime passenger transportation services	592,758	585,309
Hotel services	154,300	145,747
Tourist attraction services	37,199	32,363
Sales of properties	1,232,025	1,480,947
Golf club membership service	25,986	23,514
Trading of fuel oil and provision of port facilities services	1,791,724	1,948,761
Financial information services and internet financial information intermediary services	1,646	3,680
	3,835,638	4,220,321

6 Other income and gains, net

	Year ended 31 December	
	2017 RMB'000	2016 RMB'000 (Restated)
Interest income	36,165	23,565
Government grants	9,103	20,274
Rental income	27,645	21,124
Net fair value losses on securities measured at fair value through profit or loss	(85)	(171)
Gains on disposal of securities measured at fair value through profit or loss	–	139
Loss on redemption of convertible bonds	–	(24,635)
Gains on disposal of property, plant and equipment	12,705	5,974
Exchange gains/(losses)	9,744	(5,527)
Others	8,317	5,380
	103,594	46,123

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS



7 Expenses by nature

	Year ended 31 December	
	2017 RMB'000	2016 RMB'000 (Restated)
Advertising and promotion expenses	42,593	44,158
Amortisation of prepaid land lease payments (Note 15)	11,882	11,556
Amortisation of rights to use port facilities (Note 16)	575	575
Auditors' remuneration		
– Audit services	1,886	1,704
– Non-audit services	1,237	2,250
Business tax on sales of properties	48,645	57,186
Commission fee	55,860	55,293
Cost of inventories sold	1,776,882	1,922,484
Cost of properties sold	969,574	1,160,749
Depreciation (Note 14)	69,612	69,891
Employee benefit expenses (including directors' remuneration) (Note 8)	275,785	260,782
Fuel and utilities expenses	54,618	46,220
Write-down of inventories (Note 26)	7,418	–
Impairment of trade receivables	973	825
Land use tax	16,137	12,150
Operating lease payments	26,335	16,351
Repairs and maintenance	40,327	40,409
Others	158,608	99,623
Total cost of sales, selling and distribution expenses, administrative expenses and other expenses	3,558,947	3,802,206



8 Employee benefit expenses

	Year ended 31 December	
	2017 RMB'000	2016 RMB'000 (Restated)
Salaries, allowances and benefits in kind	246,950	233,568
Pension costs – defined contribution plans (Note a)	21,504	21,460
Pension costs – defined benefit plans (Note 36)	7,331	5,754
	275,785	260,782

(a) Pension costs – defined contribution plans

Employees in the Group's PRC subsidiaries are required to participate in a defined contribution pension scheme administrated and operated by the local municipal government. The Group's PRC subsidiaries contribute funds which are calculated on certain percentage of the average employee salary as agreed by local municipal government to the scheme to fund the retirement benefits of the employees. The contributions to the scheme are expensed as incurred.

(b) Five highest paid employees

The five individuals whose emoluments were the highest in the Group for the year include two (2016: two) directors whose emoluments are reflected in the analysis presented in Note 9(a)(ii). The emoluments payable to the remaining three (2016: three) individuals during the year are as follows:

	Year ended 31 December	
	2017 RMB'000	2016 RMB'000 (Restated)
Salaries, allowances and benefits in kind	1,750	1,662
Pension costs – defined contribution plans	98	113
	1,848	1,775

The emoluments fell within the following bands:

	Number of individuals	
	2017	2016
Emolument bands (in HK\$)		
Nil – HKD1,000,000	3	3



9 Benefits and interests of directors

(a) Directors' emoluments

The remuneration of every director and the chief executive for the year ended 31 December 2017 is set out below:

(i) Independent non-executive directors

The fees paid to independent non-executive directors during the year were as follows:

	Year ended 31 December	
	2017 RMB'000	2016 RMB'000 (Restated)
Mr. Hui Chiu Chung	179	171
Mr. Chu Yu Lin, David	179	171
Mr. Albert Ho	179	171
Mr. Wang Yijiang	179	171
	716	684

There were no other emoluments payable to the independent non-executive directors during the year (2016: Nil).



9 Benefits and interests of directors (Continued)

(a) Directors' emoluments (Continued)

(ii) Executive directors and non-executive directors

	Fees RMB'000	Salaries RMB'000	Allowances and benefits in kind RMB'000	Discretionary bonuses RMB'000	Contribution paid under a retirement benefits scheme RMB'000	Estimated money value of benefits other than in kind RMB'000	Amounts received or receivable as inducement to join the Company/for accepting office as a director RMB'000	Other benefits RMB'000	Total remuneration RMB'000
2017									
Executive directors:									
Mr. Huang Xin	-	349	63	433	79	-	-	-	924
Mr. Zhou Shaoqiang ¹	-	292	62	331	79	-	-	-	764
Mr. Ye Yuhong	-	-	-	-	-	-	-	-	-
Mr. Li Wenjun	-	-	-	-	-	-	-	-	-
Mr. Jin Tao	-	-	-	-	-	-	-	-	-
	-	641	125	764	158	-	-	-	1,688
Non-executive directors:									
Datuk Wira Lim Hock Guan	179	-	-	-	-	-	-	-	179
Mr. Wang Zhe ²	-	-	-	-	-	-	-	-	-
Mr. Kwok Hoi Hing	-	-	-	-	-	-	-	-	-
	179	-	-	-	-	-	-	-	179
	179	641	125	764	158	-	-	-	1,867



9 Benefits and interests of directors (Continued)

(a) Directors' emoluments (Continued)

(ii) Executive directors and non-executive directors (Continued)

	Fees		Salaries		Allowances and benefits		Discretionary bonuses	Contribution paid under a retirement benefits scheme	Estimated money value of benefits other than in kind	Amounts received or receivable as inducement to join the Company/for accepting office as a director	Other benefits	Total remuneration
	RMB'000	(Restated)	RMB'000	(Restated)	RMB'000	(Restated)						
2016												
Executive directors:												
Mr. Huang Xin	-	334	-	60	526	98	-	-	-	-	-	1,018
Mr. Zhou Shaoqiang ¹	-	236	-	49	453	79	-	-	-	-	-	817
Mr. Ye Yuhong	-	-	-	-	-	-	-	-	-	-	-	-
Mr. Li Wenjun	-	-	-	-	-	-	-	-	-	-	-	-
Mr. Jin Tao	-	-	-	-	-	-	-	-	-	-	-	-
	-	570	109	979	177	-	-	-	-	-	-	1,835
Non-executive directors:												
Detuk Wira Lim Hock Guan	171	-	-	-	-	-	-	-	-	-	-	171
Mr. Wang Zhe ²	-	-	-	-	-	-	-	-	-	-	-	-
Mr. Kwok Hoi Hing	-	-	-	-	-	-	-	-	-	-	-	-
	171	-	-	-	-	-	-	-	-	-	-	171
	171	570	109	979	177	-	-	-	-	-	-	2,006



9 Benefits and interests of directors *(Continued)*

(a) Directors' emoluments *(Continued)*

(ii) Executive directors and non-executive directors *(Continued)*

	Aggregate emoluments paid to or receivable by directors in respect of their services as directors, whether of the Company or its subsidiary undertakings RMB'000	Aggregate emoluments paid to or receivable by directors in respect of their other services in connection with the management of the affairs of the Company or its subsidiary undertakings RMB'000	Total RMB'000
For the year ended 31 December 2017	1,867	–	1,867
For the year ended 31 December 2016 (Restated)	2,006	–	2,006

No directors waived any emolument during the year (2016: none).

¹ Mr. Zhou Shaoqiang resigned as executive director and chief executive officer of the Company with effect from 15 March 2018.

² Mr. Wang Zhe resigned as non-executive director of the Company with effect from 15 March 2018.

(b) Directors' retirement benefits

None of the directors received any retirement benefits during the year (2016: Nil).

(c) Directors' termination benefits

None of the directors received or will receive any termination benefits during the year (2016: Nil).

(d) Consideration provided to third parties for making available directors' services

During the year ended 31 December 2017, the Company did not pay consideration to any third parties for making available directors' services (2016: Nil).



9 Benefits and interests of directors *(Continued)*

(e) Information about loans, quasi-loans and other dealings in favour of directors, controlled bodies corporate by and connected entities with such directors

As at 31 December 2017, there were no loans, quasi-loans and other dealing arrangements in favour of directors, controlled bodies corporate by and connected entities with such directors (2016: Nil).

(f) Directors' material interests in transactions, arrangements or contracts

No significant transactions, arrangements and contracts in relation to the Company's business to which the Company was a party and in which a director of the Company had a material interest, whether directly or indirectly, subsisted at the end of the year or at any time during the year (2016: Nil).

10 Finance expenses

	Year ended 31 December	
	2017 RMB'000	2016 RMB'000 (Restated)
Interest on bank loans	127,395	69,787
Interest on a loan from Pingan-UOB Wealthtone Asset Management Co., Ltd.	–	89,689
Interest on loan from a major shareholder	11,664	26,028
Interest on promissory note	–	17,969
Interest on convertible bonds	–	47,723
Less: Interest capitalised	(131,478)	(245,193)
	7,581	6,003



11 Income tax expense

	Year ended 31 December	
	2017 RMB'000	2016 RMB'000 (Restated)
Current income tax:		
– Hong Kong (Note (a))	(3)	(15)
– PRC corporate income tax (Note (b)) and PRC withholding tax (Note (c))	148,996	236,833
– Current PRC land appreciation tax (Note (d))	58,793	117,282
Deferred income tax (Note 35)	2,846	(117,427)
	210,632	236,673

Note:

(a) Hong Kong profits tax

Hong Kong profits tax has been provided at the rate of 16.5% (2016: 16.5%) on the estimated assessable profits arising in Hong Kong during the year.

(b) PRC corporate income tax

The income tax provision of the Group in respect of operations in the PRC has been calculated at the applicable tax rate on the estimated assessable profits for the years ended 31 December 2017 and 2016 based on the existing legislation, interpretations and practices in respect thereof.

The corporate income tax rate applicable to the group entities located in the PRC is 25%.

(c) PRC withholding tax

Pursuant to the PRC tax law, a 10% withholding tax is levied on dividends declared to foreign investors from the foreign investment enterprises established in the PRC. The requirement is effective from 1 January 2008 and applies to earnings after 31 December 2007. A lower withholding tax rate may be applied if there is a tax treaty between China and the jurisdiction of the foreign investors. For the Group, the applicable rate is 10%. The Group is therefore liable for withholding taxes on dividends distributed by those subsidiaries established in the PRC in respect of earnings generated from 1 January 2008.

(d) PRC land appreciation tax ("LAT")

Pursuant to the requirements of the Provisional Regulations of the PRC on LAT effective on 1 January 1994, and the Detailed Implementation Rules on the Provisional Regulations of the PRC on LAT effective on 27 January 1995, all income from the sale or transfer of state-owned land use rights, buildings and their attached facilities in the PRC is subject to LAT at progressive rates ranging from 30% to 60% of the appreciation value, with an exemption provided for sales of ordinary residential properties if their appreciation values do not exceed 20% of the sum of the total deductible items.



11 Income tax expense *(Continued)*

The tax on the Group's profit before tax differs from the theoretical amount that would arise using the weighted average tax rate applicable to profits of the consolidated entities as follows:

	Year ended 31 December	
	2017 RMB'000	2016 RMB'000 (Restated)
Profit before tax	368,580	458,725
Tax calculated at domestic tax rates applicable to profits in the respective jurisdictions	127,697	154,516
A joint venture and associates' results reported net of tax	1,031	(121)
Income not subject to tax	(1,010)	(165)
Expenses not deductible for tax purposes	2,369	8,468
Effect of withholding tax at 10% on the distributable profits of the Group's PRC subsidiaries	34,221	14,424
PRC LAT deductible for income tax purpose	(14,698)	(18,535)
Tax losses for which no deferred income tax asset was recognised	2,229	3,947
Corporate income tax expenses	151,839	162,534
Land appreciation tax (including current and deferred LAT)	58,793	74,139
Income tax expenses	210,632	236,673



11 Income tax expense (Continued)

The tax credit/(charge) relating to components of other comprehensive income is as follows:

	2017			2016		
	Before tax RMB'000	Tax charge RMB'000	After tax RMB'000	Before tax RMB'000 (Restated)	Tax credit RMB'000 (Restated)	After tax RMB'000 (Restated)
Remeasurements of defined benefit obligations	11,331	–	11,331	(14,369)	–	(14,369)
Gain/(loss) on property revaluation	4,617	(1,154)	3,463	(11,277)	2,819	(8,458)
Other comprehensive income/(loss)	15,948	(1,154)	14,794	(25,646)	2,819	(22,827)
Deferred tax (Note 35)		<u>(1,154)</u>			<u>2,819</u>	

12 Earnings per share attributable to owners of the Company

(a) Basic

Basic earnings per share is calculated by dividing the profit attributable to owners of the Company by the weighted average number of ordinary shares.

The calculation of basic earnings per share is based on the profit for the year attributable to owners of the Company of approximately RMB61,479,000 (2016: profit for the year attributable to owners of the Company of approximately RMB72,584,000) and the weighted average number of ordinary shares in issue during the year of 1,427,797,174 (2016: 1,427,797,174).

(b) Diluted

Diluted earnings per share is calculated by adjusting the weighted average number of ordinary shares outstanding to assume conversion of all dilutive potential ordinary shares. For the year ended 31 December 2016, the Company has three categories of dilutive potential ordinary shares: convertible bonds, warrants and share options. The convertible bonds are assumed to have been converted into ordinary shares, and the net profit is adjusted to eliminate the interest expense less the tax effect, if any. The warrants and share options of the Company had an anti-dilutive effect on the basic earnings per share for the year and were ignored in the calculation of diluted earnings per share.

For the year ended 31 December 2017, the Company has one category of dilutive potential ordinary shares which is warrants. The warrants of the Company had an anti-dilutive effect on the basic earnings per share for the year and were ignored in the calculation of diluted earnings per share. There is no dilutive effect in relation to share options and convertible bonds for the year ended 31 December 2017 as all share options and convertible bonds were cancelled and redeemed on 21 July 2016 and 29 August 2016, respectively.



12 Earnings per share attributable to owners of the Company (Continued)

(b) Diluted (Continued)

The calculation of diluted earnings per share is based on:

	Year ended 31 December	
	2017 RMB'000	2016 RMB'000 (Restated)
Earnings		
Profit attributable to owners of the Company	61,479	72,584
Interest expense on convertible bonds charged to consolidated statement of profit or loss	–	–
Profits used to determine diluted earnings per share	61,479	72,584
Shares		
Weighted average number of ordinary shares in issue	1,427,797,174	1,427,797,174
Adjustment for: assumed conversion of convertible bonds	–	108,981,759
Weighted average number of ordinary shares for diluted earnings per share	1,427,797,174	1,536,778,933

13 Dividends

The dividends paid in the year ended 31 December 2017 and the year ended 31 December 2016 were RMB63,859,000 (HK5 cents per share) and RMB24,477,000 (HK2 cents per share) respectively. A final dividend in respect of the year ended 31 December 2017 of HK2 cents per share, amounting to a total dividend of RMB24,701,000, are to be proposed at the forthcoming annual general meeting on 25 May 2018. These consolidated financial statements do not reflect these dividends payable.

	Year ended 31 December	
	2017 RMB'000	2016 RMB'000 (Restated)
Proposed final dividend of HK2 cents (2016: HK2 cents) per ordinary share	24,701	25,544
Proposed special dividend of Nil (2016: HK3 cents) per ordinary share	–	38,315
	24,701	63,859



14 Property, plant and equipment

	Construction in progress RMB'000	Medium term leasehold buildings outside Hong Kong RMB'000	Golf club facilities RMB'000	Vessels RMB'000	Furniture, fixtures, equipment, motor vehicles, plant and machinery and leasehold improvements RMB'000	Total RMB'000
Year ended 31 December 2017						
Cost or valuation:						
At 1 January 2017 (Restated)	152,074	285,328	129,446	348,091	374,270	1,289,209
Additions	252,771	1,263	9,842	8,229	16,113	288,218
Disposals and write-off	–	(4,687)	(685)	(62,757)	(15,285)	(83,414)
Gain on revaluation, net	–	(11,905)	–	–	–	(11,905)
Transfer in/(out)	(14,544)	5,629	–	842	8,073	–
Exchange realignment	(1,232)	–	–	–	(106)	(1,338)
At 31 December 2017	389,069	275,628	138,603	294,405	383,065	1,480,770
Accumulated depreciation and impairment:						
At 1 January 2017 (Restated)	–	–	17,915	123,782	255,773	397,470
Depreciation charge	–	16,904	7,311	18,080	27,317	69,612
Disposals and write-off	–	(382)	(580)	(62,757)	(12,104)	(75,823)
Gain on revaluation, net	–	(16,522)	–	–	–	(16,522)
Exchange realignment	–	–	–	–	(104)	(104)
At 31 December 2017	–	–	24,646	79,105	270,882	374,633
Net book amount:						
At 31 December 2017	389,069	275,628	113,957	215,300	112,183	1,106,137
At 31 December 2016 (Restated)	152,074	285,328	111,531	224,309	118,497	891,739
At 31 December 2017 Analysis of cost or valuation:						
At cost	389,069	–	138,603	294,405	383,065	1,205,142
At valuation	–	275,628	–	–	–	275,628
	389,069	275,628	138,603	294,405	383,065	1,480,770



14 Property, plant and equipment (Continued)

	Construction in progress RMB'000 (Restated)	Medium term leasehold buildings outside Hong Kong RMB'000 (Restated)	Golf club facilities RMB'000 (Restated)	Vessels RMB'000 (Restated)	Furniture, fixtures, equipment, motor vehicles, plant and machinery and leasehold improvements RMB'000 (Restated)	Total RMB'000 (Restated)
Year ended 31 December 2016						
Cost or valuation:						
At 1 January 2016	138,604	296,767	104,328	240,337	349,017	1,129,053
Additions	115,506	15,572	20,754	49,482	11,314	212,628
Disposals and write-off	–	(21)	(1,438)	(18,858)	(6,635)	(26,952)
Loss on revaluation, net	–	(26,990)	–	–	–	(26,990)
Transfer in/(out)	(103,302)	–	5,802	77,130	20,370	–
Exchange realignment	1,266	–	–	–	204	1,470
At 31 December 2016	152,074	285,328	129,446	348,091	374,270	1,289,209
Accumulated depreciation and impairment:						
At 1 January 2016	–	–	10,817	120,193	237,935	368,945
Depreciation charge	–	15,723	8,345	22,152	23,671	69,891
Disposals and write-off	–	(10)	(1,247)	(18,563)	(6,026)	(25,846)
Loss on revaluation, net	–	(15,713)	–	–	–	(15,713)
Exchange realignment	–	–	–	–	193	193
At 31 December 2016	–	–	17,915	123,782	255,773	397,470
Net book amount:						
At 31 December 2016	152,074	285,328	111,531	224,309	118,497	891,739
At 31 December 2015	138,604	296,767	93,511	120,144	111,082	760,108
At 31 December 2016						
Analysis of cost or valuation:						
At cost	152,074	–	129,446	348,091	374,270	1,003,881
At valuation	–	285,328	–	–	–	285,328
	152,074	285,328	129,446	348,091	374,270	1,289,209



14 Property, plant and equipment (Continued)

Had the Group's medium term leasehold buildings outside Hong Kong been carried at cost less accumulated depreciation, they would have been included in the consolidated financial statements at a net book value of RMB193,256,000 (2016: RMB203,390,000).

Depreciation expenses of RMB62,255,000 (2016: RMB64,597,000) has been charged in "Cost of sales", RMB1,244,000 (2016: RMB783,000) in "Selling and distribution expenses" and RMB6,113,000 (2016: RMB4,511,000) in "Administrative expenses".

During the year, the Group has capitalised borrowing costs amounting to RMB14,175,000 (2016: RMB10,597,000) in construction in progress. Borrowings costs were capitalised at weighted average rate of 2.18% (2016: 2.80%).

As at 31 December 2017, leasehold buildings with carrying amount of RMB54,000,000 (2016: Nil) was pledged to secure the Group's borrowings.

Fair value hierarchy

As at 31 December 2017, the fair value measurement of medium term leasehold buildings outside Hong Kong is categorised in level 3 of the fair value hierarchy (i.e., fair value measurement using significant unobservable inputs).

During the year, there were no transfers into or out of level 3.

Reconciliation of fair value measurement categorised within level 3 of the fair value hierarchy:

	Leasehold buildings located in the Group's theme park and amusement park RMB'000	Leasehold buildings located in the Group's resort hotel, excluding the main building, office building and various ancillary facilities RMB'000	Main building, office building and various ancillary facilities located in the Group's resort hotel, the PRC RMB'000	Residential buildings temporarily leased to third parties located in Zhuhai, the PRC RMB'000	Total RMB'000
Carrying amount at 1 January 2017 (Restated)	139,000	55,752	64,116	26,460	285,328
Additions	1,263	-	-	-	1,263
Depreciation charge	(10,529)	(3,725)	(2,650)	-	(16,904)
Disposals and write-off	(42)	-	-	-	(42)
Transfer in	1,366	-	-	-	1,366
Gain on property revaluation, net, recognised in other comprehensive income	2,342	1,669	326	280	4,617
Carrying amount at 31 December 2017	133,400	53,696	61,792	26,740	275,628



14 Property, plant and equipment (Continued)

Fair value hierarchy (Continued)

	Leasehold buildings located in the Group's theme park and amusement park RMB'000 (Restated)	Leasehold buildings located in the Group's resort hotel, excluding the main building, office building and various ancillary facilities RMB'000 (Restated)	Main building, office building and various ancillary facilities located in the Group's resort hotel, the PRC RMB'000 (Restated)	A residential building temporarily leased to a third party located in Zhuhai, the PRC RMB'000 (Restated)	Remaining residential building located in Zhuhai, the PRC RMB'000 (Restated)	Total RMB'000 (Restated)
Carrying amount at 1 January 2016	161,000	47,978	66,099	10,810	10,880	296,767
Additions	1,362	14,210	–	–	–	15,572
Depreciation charge	(9,993)	(2,022)	(2,623)	(541)	(544)	(15,723)
Disposals and write-off	(11)	–	–	–	–	(11)
(Loss)/gain on property revaluation, recognised in other comprehensive income	(13,358)	(4,414)	640	2,921	2,934	(11,277)
Carrying amount at 31 December 2016	139,000	55,752	64,116	13,190	13,270	285,328

Valuation processes of the Group

The Group's medium term leasehold buildings outside Hong Kong were valued at 31 December 2017 and 2016 by independent professionally qualified valuers who hold a recognised relevant professional qualification.

The Group's finance department includes a team that review the valuations performed by the independent valuers for financial reporting purposes. This team reports directly to the senior management. Discussions of valuation processes and results are held between management and valuers annually. As at 31 December 2017 and 2016, the fair values of the properties have been determined by Knight Frank Petty Limited ("Knight Frank").

At each financial year end the finance department:

- Verifies all major inputs to the independent valuation report;
- Assess property valuations movements when compared to the prior year valuation report;
- Holds discussions with the independent valuer.



14 Property, plant and equipment *(Continued)*

Fair value hierarchy *(Continued)*

Valuation technique

- (1) Fair value of leasehold buildings located in the Group's theme park and amusement park is derived using current replacement cost method. Under this method, fair value is estimated using an estimate of the new replacement cost of the buildings and structures from which deductions are then made to allow for the age, condition and functional obsolescence.
- (2) Fair value of leasehold buildings located in the Group's resort hotel excluding the main building, office building and various ancillary facilities is derived using direct comparison method. Under this method, fair value is estimated with reference to market comparable sales evidence available in the market.
- (3) Fair value of main building, office building and various ancillary facilities located in the Group's resort hotel is derived using discounted cash flow method. Under this method, fair value is estimated using assumptions regarding the benefits and liabilities of ownership over the asset's life. This method involves the projection of a series of cash flows on a property interest. A market-derived discount rate is applied to the projected cash flow in order to establish the present value of the income stream associated with the asset.

The duration of the cash flows and the specific timing of inflows and outflows are determined by events such as rent reviews, lease renewal and related reletting, redevelopment or refurbishment. The appropriate duration is driven by market behaviour that is a characteristic of the class of property. The periodic cash flow is estimated as gross income less vacancy, non-recoverable expenses, collection losses, lease incentives, maintenance costs, agent and commission costs and other operating and management expenses. The series of periodic net operating income is then discounted.

- (4) Fair value of residential buildings temporarily leased to third parties located in Zhuhai, the PRC is derived using discounted cash flow method.
- (5) As at 31 December 2016, fair value of remaining residential building located in Zhuhai, the PRC is derived using direct comparison method. Under this method, fair value is estimated with reference to market comparable sales evidence available in the market.



14 Property, plant and equipment *(Continued)*

Fair value hierarchy *(Continued)*

Valuation technique *(Continued)*

Below is a summary of the valuation techniques used and the key inputs to the valuation of leasehold buildings:

2017

	Valuation techniques	Significant unobservable inputs	Range of unobservable inputs (weighted average)	Relationship of unobservable inputs to fair value
Leasehold buildings located in the Group's theme park and amusement park	Cost approach (Depreciated replacement cost method)	Construction cost by use	RMB2,000 to RMB5,500 per square meter	The higher the depreciated replacement cost, the higher the fair value
Leasehold buildings located in the Group's resort hotel, excluding the main building, office building and various ancillary facilities	Direct comparison method	Price	RMB10,200 per square meter	The higher the price, the higher the fair value
Main building, office building and various ancillary facilities located in the Group's resort hotel, the PRC	Income approach (Discounted cash flow method)	Estimated rental value	RMB584 per night	The higher the estimated rental value, the higher the fair value
		Discount rate	6.5%	The higher the discount rate, the lower the fair value
		Occupancy rate	64%	The higher the occupancy rate, the higher the fair value
Residential buildings temporarily leased to third parties located in Zhuhai, the PRC	Income approach (Discounted cash flow method)	Unit market rent	RMB21 per square meter per month	The higher the unit market rent, the higher the fair value
		Capitalisation rate	2.5%	The higher the capitalisation rate, the lower the fair value



14 Property, plant and equipment *(Continued)*

Fair value hierarchy *(Continued)*

Valuation technique *(Continued)*

2016

	Valuation techniques	Significant unobservable inputs	Range of unobservable inputs (weighted average)	Relationship of unobservable inputs to fair value
Leasehold buildings located in the Group's theme park and amusement park	Cost approach (Depreciated replacement cost method)	Construction cost by use	RMB2,000 to RMB5,500 per square meter	The higher the depreciated replacement cost, the higher the fair value
Leasehold buildings located in the Group's resort hotel, excluding the main building, office building and various ancillary facilities	Direct comparison method	Price	RMB8,000 per square meter	The higher the price, the higher the fair value
Main building, office building and various ancillary located in the Group's resort hotel, the PRC	Income approach (Discounted cash flow method)	Estimated rental value	RMB560 per night	The higher the estimated rental value, the higher the fair value
		Discount rate	6.5%	The higher the discount rate, the lower the fair value
		Occupancy rate	59%	The higher the occupancy rate, the higher the fair value
A residential building temporarily leased to a third party located in Zhuhai, the PRC	Income approach (Discounted cash flow method)	Unit market rent	RMB21 per square meter per month	The higher the unit market rent, the higher the fair value
		Capitalisation rate	2.5%	The higher the capitalisation rate, the lower the fair value
Remaining residential building located in Zhuhai, the PRC	Direct comparison method	Price	RMB9,600 per square meter	The higher the price, the higher the fair value



15 Prepaid land lease payments

	2017 RMB'000	2016 RMB'000 (Restated)
At 1 January (Restated)	318,512	324,542
Transfer in from properties under development (Note (a))	70,116	–
Amortisation charge	(11,882)	(11,556)
Exchange realignment	(2,706)	5,526
	374,040	318,512

The parcels of leasehold land are situated in the PRC and are held under medium term leases (10 to 50 years).

Amortisation charge of RMB11,882,000 (2016: RMB11,556,000) is included in the “Cost of sales”.

Note (a): During the year ended 31 December 2017, management of the Group has changed their intention to operate a hotel which erects in a land currently classified as properties under development. The portion of land related to hotel development is reclassified from properties under development to prepaid land lease payments.

16 Rights to use port facilities

	2017 RMB'000	2016 RMB'000 (Restated)
At 1 January (Restated)	13,326	13,901
Amortisation charge	(575)	(575)
At 31 December	12,751	13,326

The balance represents the amount of the Group’s rights to use certain buildings and structures erected at the Jiuzhou Port in Zhuhai, the PRC, for a term up to 27 March 2040.

Amortisation charge of RMB575,000 (2016: RMB575,000) is included in the “Cost of sales”.



17 Properties under development

	As at 31 December 2017 RMB'000	As at 31 December 2016 RMB'000 (Restated)
Properties under development expected to be completed:		
– Within one operating cycle included under current assets	3,256,533	2,654,478
– Beyond one operating cycle included under non-current assets	3,353,467	3,732,841
	6,610,000	6,387,319
Properties under development expected to be completed and available-for-sale:		
– Within one year	2,066,011	1,763,155
– Beyond one year	4,543,989	4,624,164
	6,610,000	6,387,319
Properties under development comprise:		
– Capitalised interests	878,416	838,366
– Land use rights	3,828,288	4,096,361
– Construction costs and capitalised expenditures	1,903,296	1,452,592
	6,610,000	6,387,319

As at 31 December 2017, certain land use rights and properties under development with a carrying amount of RMB763,634,000 (2016: RMB2,480,200,000) were pledged to secure the Group's borrowings.



18 Completed properties held-for-sale

	As at 31 December 2017 RMB'000	As at 31 December 2016 RMB'000 (Restated)
Completed properties held-for-sale comprise:		
– Capitalised interests	46	274
– Land use rights	113	2,030
– Construction costs and capitalised expenditures	924	3,020
	1,083	5,324

19 Intangible asset

	RMB'000
At 1 January 2016 and 31 December 2016 (Restated)	
Cost	23,005
Accumulated impairment	(19,140)
Net book amount	3,865
At 31 December 2017	
Cost	23,005
Accumulated impairment	(19,140)
Net book amount	3,865

The balance represents the carrying amount of the membership of a golf club in Zhuhai, the PRC, held by the Group. The membership is perpetual and is freely transferrable. The membership is acquired by the Group to provide golf club facilities for the Group's customers.

The recoverable amount of the golf club membership at 31 December 2017 and 2016 was determined by the Group with reference to the open market basis assessed by Knight Frank.



20 Principal subsidiaries

(a) The following is a list of the principal subsidiaries at 31 December 2017:

Name	Place of incorporation and kind of legal entity	Principal activities and place of operation	Particulars of issued and paid-up registered capital	Proportion of ordinary shares held by the Group (%)	Proportion of ordinary shares held by non-controlling interests (%)
Zhuhai Holiday Resort Hotel Co., Ltd. (Note a)	PRC, Limited liability company	Management of a holiday resort in the PRC	HK\$184,880,000	100	–
The New Yuanming Palace Tourist Co., Ltd. of Zhuhai S.E.Z. (Note a)	PRC, Limited liability company	Management of a theme park in the PRC	RMB60,000,000	100	–
珠海市水上娛樂有限公司 (Note a)	PRC, Limited liability company	Management of an amusement park in the PRC	RMB22,500,000	100	–
Zhuhai Jiuzhou Port Passenger Traffic Services Co., Ltd. (“Jiuzhou Port Company”) (Note b)	PRC, Limited liability company	Provision of port facilities in the PRC	RMB42,330,000	90	10
Zhuhai High-speed Passenger Ferry Co., Ltd. (“Ferry Company”) (Notes b, c)	PRC, Limited liability company	Provision of ferry services in the PRC	RMB65,374,000	49	51
珠海經濟特區海通船務有限公司 (Note d)	PRC, Limited liability company	Provision of ferry services in the PRC	RMB15,000,000	49 (Note e)	51
珠海市九洲郵輪有限公司 (Note d)	PRC, Limited liability company	Provision of ferry services in the PRC	RMB20,000,000	49 (Note e)	51
珠海九洲能源有限公司 (Note d)	PRC, Limited liability company	Trading and distribution of fuel oil in the PRC	RMB66,000,000	49 (Note e)	51



20 Principal subsidiaries (Continued)

(a) The following is a list of the principal subsidiaries at 31 December 2017: (Continued)

Name	Place of incorporation and kind of legal entity	Principal activities and place of operation	Particulars of issued and paid-up registered capital	Proportion of ordinary shares held by the Group (%)	Proportion of ordinary shares held by non-controlling interests (%)
珠海九控房地產有限公司 ("ZJ Development") (Note b)	PRC, Limited liability company	Property development in the PRC	US\$24,080,000	60	40
珠海國際賽車場高爾夫俱樂部有限公司 ("Zhuhai Golf") (Note b)	PRC, Limited liability company	Operation of a golf club in the PRC	US\$8,800,000	60	40

Notes:

- (a) Registered as wholly-foreign-owned enterprises under PRC law.
- (b) Registered as sino-foreign equity joint venture under PRC law.
- (c) The Group considers that it controls Ferry Company even though it owns less than 50% of the equity interests. Ferry Company is owned as to 49% by the Group, 43% by Zhuhai Jiuzhou Holdings Group Co., Ltd. ("ZJ Holdings") and 8% by an independent third party. According to articles of association and the composition of the board of directors of Ferry Company, the Group obtains more than half of voting power over Ferry Company and therefore obtains control of Ferry Company.
- (d) Registered as limited liability companies under PRC law.
- (e) These entities are subsidiaries of Ferry Company and, accordingly, are accounted for as subsidiaries by virtue of the Company's control over them.



20 Principal subsidiaries (Continued)

(b) Material non-controlling interests

The total non-controlling interests as at 31 December 2017 is RMB1,164,490,000 (2016: RMB1,213,043,000), of which RMB272,407,000 (2016: RMB248,345,000) is for Ferry Company and its subsidiaries (“Ferry Company Group”) and RMB818,747,000 (2016: RMB893,341,000) is attributed to ZJ Development and its subsidiaries (“ZJ Development Group”). The non-controlling interests in respect of other entities are not material.

Summarised financial information on subsidiaries with material non-controlling interests

Set out below are the summarised financial information for subsidiaries that have non-controlling interests that are material to the Group.

Summarised statement of financial position

	Ferry Company Group		ZJ Development Group	
	As at 31 December 2017 RMB'000	As at 31 December 2016 RMB'000 (Restated)	As at 31 December 2017 RMB'000	As at 31 December 2016 RMB'000 (Restated)
Current				
Assets	451,645	383,058	4,951,277	4,324,113
Liabilities	(177,888)	(132,191)	(4,705,074)	(4,686,129)
Total current net assets/(liabilities)	273,757	250,867	246,203	(362,016)
Non-current				
Assets	302,999	285,104	3,259,609	3,685,202
Liabilities	(42,625)	(49,020)	(1,458,944)	(1,089,833)
Total non-current net assets	260,374	236,084	1,800,665	2,595,369
Net assets	534,131	486,951	2,046,868	2,233,353



20 Principal subsidiaries *(Continued)*

(b) Material non-controlling interests *(Continued)*

Summarised statement of profit or loss

	Ferry Company Group		ZJ Development Group	
	Year ended 31 December		Year ended 31 December	
	2017	2016	2017	2016
	RMB'000	RMB'000	RMB'000	RMB'000
		(Restated)		(Restated)
Revenue	2,352,217	2,500,568	1,232,025	1,480,947
Profit before tax	241,172	284,552	138,092	186,982
Income tax expense	(66,184)	(71,266)	(105,874)	(131,265)
Other comprehensive gain/(loss)	7,457	(10,954)	–	–
Total comprehensive income for the year	182,445	202,332	32,218	55,717
Total comprehensive income allocated to non-controlling interests	93,047	103,189	12,887	22,287
Dividend paid to non-controlling shareholders	68,985	130,906	87,481	–



20 Principal subsidiaries *(Continued)*

(b) Material non-controlling interests *(Continued)*

Summarised statement of cash flows

	Ferry Company Group Year ended 31 December		ZJ Development Group Year ended 31 December	
	2017 RMB'000	2016 RMB'000 (Restated)	2017 RMB'000	2016 RMB'000 (Restated)
Cash flows generated from operating activities				
Cash generated from operations	203,509	460,219	249,160	1,016,783
Interest paid	1,326	933	64,642	159,505
Income tax paid	(71,599)	(72,074)	(175,005)	(160,775)
Net cash generated from operating activities	133,236	389,078	138,797	1,015,513
Net cash (used in)/generated from investing activities	(32,748)	(94,640)	6,326	1,954
Net cash used in financing activities	(135,118)	(270,470)	(264,642)	(860,100)
Net (decrease)/increase in cash and cash equivalents	(34,630)	23,968	(119,519)	157,367
Cash and cash equivalents at beginning of year	262,574	238,606	534,561	377,194
Cash and cash equivalents at end of year	227,944	262,574	415,042	534,561

The information above is the amount before inter-company eliminations.



21 Interest in a joint venture

	2017 RMB'000	2016 RMB'000 (Restated)
At 1 January (Restated)	10,489	10,848
Share of loss	(488)	(359)
At 31 December	10,001	10,489

Particulars of the Group's joint venture indirectly held by the Company as at 31 December 2017 are as follows:

Name	Place of business/ country of establishment	% of ownership interest	Principal activities	Measurement method
珠海市珠澳輪渡有限公司	PRC	49	Provision of ferry services	Equity

珠海市珠澳輪渡有限公司 is a private company and not significant to the Group. There is no quoted market price available for its shares.

The Group has no commitment and contingent liability relating to its interest in the joint venture.



22 Interests in associates

	2017 RMB'000	2016 RMB'000 (Restated)
At 1 January (Restated)	4,739	5,555
Share of (loss)/profit	(3,636)	849
Additions (Note (a)&(b))	3,850	–
Dividend received	–	(1,665)
At 31 December	4,953	4,739

Particulars of the associates as at 31 December 2017 are as follows:

Name	Place of business/ country of incorporation/ establishment	% of ownership interest	Principal activities	Measurement method
Allways Internet Limited	Hong Kong	50	Investment holding	Equity
深圳市機場高速客運有限公司	PRC	40	Provision of ticketing services	Equity
珠海市九洲快運有限公司	PRC	25	Transportation	Equity
三亞藍色幹線旅遊發展有限公司(Note (a))	PRC	35	Transportation	Equity
珠海粵拱信海運輸有限公司(Note (b))	PRC	21	Transportation	Equity

The Group has no commitment and contingent liability relating to its interests in the associates.

All the associates are private companies and not significant to the Group. There are no quoted market prices available for their shares.

Note (a): The entity was incorporated on 4 January 2017 and the Group held 35% equity interests in this entity with an initial capital injection of RMB1,750,000.

Note (b): The entity was incorporated on 13 June 2017 and the Group held 21% equity interest in this entity with a capital injection of RMB2,100,000.



23 Available-for-sale investments

	As at 31 December 2017 RMB'000	As at 31 December 2016 RMB'000 (Restated)
Hong Kong listed equity investments, at fair value and denominated in HK\$	7,439	9,661
	2017 RMB'000	2016 RMB'000 (Restated)
At 1 January (Restated)	9,661	30,583
Disposal of available-for-sale investments	–	(15,000)
Net loss recognised as other comprehensive income	(1,968)	(6,686)
Exchange realignment	(254)	764
At 31 December	7,439	9,661



24 Prepayments, deposits and other receivables

(a) Prepayments and deposits included in non-current assets:

	As at 31 December 2017 RMB'000	As at 31 December 2016 RMB'000 (Restated)
Rental prepayments	1,995	2,267
Other prepayments and deposits	28,700	49,785
	30,695	52,052

(b) Prepayments, deposits and other receivables included in current assets:

	As at 31 December 2017 RMB'000	As at 31 December 2016 RMB'000 (Restated)
Prepayments	120,778	124,935
Prepaid value-added tax	149,538	55,840
Deposits and other receivables	36,896	28,447
	307,212	209,222

- (i) The fair values of the Group's deposits and other receivables as at 31 December 2017 and 2016 approximate their carrying amounts.
- (ii) The maximum exposure to credit risk at the reporting date is the carrying value of each class of receivable mentioned above. The Group does not hold any collateral as security.
- (iii) The Group's prepayments, deposits and other receivables are mainly denominated in RMB.



25 Securities measured at fair value through profit or loss

	As at 31 December 2017 RMB'000	As at 31 December 2016 RMB'000 (Restated)
Listed equity securities in Hong Kong – held-for-trading Investments in Hong Kong, at fair value	644	750

Changes in fair values of securities measured at fair value through profit or loss are recorded in “Other income and gains, net” in the consolidated statement of profit or loss.

The fair value of all equity securities is based on their current bid prices in an active market.

26 Inventories

	As at 31 December 2017 RMB'000	As at 31 December 2016 RMB'000 (Restated)
Food, beverages and souvenirs held for resale	1,271	1,434
Spare parts and consumables	14,306	18,760
	15,577	20,194

The cost of inventories recognised as expense and included in “Cost of sales” amounted to RMB1,776,882,000 (2016: RMB1,922,484,000). Inventories write-down of RMB7,418,000 (2016:Nil) caused by Typhoon Hato was included in “Other expenses”.



27 Trade receivables

	As at 31 December 2017 RMB'000	As at 31 December 2016 RMB'000 (Restated)
Trade receivables	123,567	112,770
Less: allowance for impairment of trade receivables	(9,879)	(8,906)
	113,688	103,864

A defined credit policy is maintained within the Group. The general credit terms range from one to three months. Each customer has a maximum credit limit. The Group seeks to maintain strict control over its outstanding receivables to minimise its credit risk. The Group does not hold any collateral or other credit enhancements over its trade receivable balances. Overdue balances are regularly reviewed by senior management. Trade receivables are non-interest-bearing.

An ageing analysis of the trade receivables at the end of the reporting period, based on the invoice date, is as follows:

	As at 31 December 2017 RMB'000	As at 31 December 2016 RMB'000 (Restated)
Current to 3 months	113,537	96,141
4 to 6 months	90	757
7 to 12 months	2,815	1
Over 12 months	7,125	15,871
	123,567	112,770



27 Trade receivables (Continued)

As of 31 December 2017, trade receivables of RMB2,653,000 (31 December 2016: RMB8,998,000) were past due but not impaired. These relate to a number of independent customers for whom there is no significant financial difficulty and based on past experience, the overdue amounts can be recovered. The ageing analysis of these trade receivables is as follows:

	As at 31 December 2017 RMB'000	As at 31 December 2016 RMB'000 (Restated)
Within 1 year	2,653	352
Over 1 year	—	8,646
	2,653	8,998

As of 31 December 2017, trade receivables of RMB9,879,000 (31 December 2016: RMB8,906,000) were impaired and provided. The ageing of these receivables is as follows:

	As at 31 December 2017 RMB'000	As at 31 December 2016 RMB'000 (Restated)
Current to 3 months	2,513	1,275
4 to 6 months	59	405
7 to 12 months	175	—
Over 12 months	7,132	7,226
	9,879	8,906

The movements on the Group's allowance for impairment of trade receivables are as follows:

	2017 RMB'000	2016 RMB'000 (Restated)
At 1 January	8,906	8,088
Impairment losses recognised	973	825
Amount written off as uncollectible	—	(7)
At 31 December	9,879	8,906

The carrying amount of trade receivables approximate their fair value.



27 Trade receivables *(Continued)*

The Group's trade receivables were denominated in the following currencies:

	As at 31 December 2017 RMB'000	As at 31 December 2016 RMB'000 (Restated)
RMB	106,757	95,583
HK\$	16,810	17,187
	123,567	112,770

28 Cash and bank balances

	As at 31 December 2017 RMB'000	As at 31 December 2016 RMB'000 (Restated)
Cash and cash equivalents	1,776,963	2,082,239
Time deposits with maturities over 3 months	136,322	–
Restricted bank balances	1,098,976	954,819
	3,012,261	3,037,058
Tourism deposits (Note (a))	914	914
Deposits for construction fee payables (Note(b))	33,975	33,774
Guarantee deposits for construction of pre-sold properties (Note (c))	951,625	811,094
Pledged deposits for borrowings (Note (d))	103,544	106,034
Deposits for issuance of bill payables	8,918	3,003
Restricted bank balances	1,098,976	954,819
Less: Non-current portion	(100,000)	–
Current portion	998,976	954,819



28 Cash and bank balances *(Continued)*

Notes:

- (a) Pursuant to the requirement from Guangdong Provincial Supervisory Bureau of Tourism Quality (廣東省旅遊質量監督管理所), the Group has to maintain certain cash balance in a designated bank account for securing the quality of the tourist business operated by the Group. The bank balance can only be released upon the approval from Guangdong Provincial Supervisory Bureau of Tourism Quality and restricted to be used by the Group.
- (b) According to the relevant construction contracts, the Group is required to place deposits at designated bank accounts with certain amount of the construction payables as cash collateral. Such guarantee deposits will only be released after settlement of the construction payables.
- (c) In accordance with the relevant documents issued by the local State-Owned Land and Resource Bureau, a property development company of the Group is required to place at designated bank accounts the pre-sale proceeds of properties received as the guarantee deposits for constructions of related properties. The deposits can only be used for purchases of construction materials and payments of construction fees of related property projects upon the approval of the local State-Owned Land and Resource Bureau. Such guarantee deposits will be released according to the completion stage of the related pre-sold properties.
- (d) As at 31 December 2017, RMB103,544,000 (2016: RMB106,034,000) are pledged deposits for certain bank borrowings.

As at 31 December 2017, the cash and bank balances of the Group denominated in RMB amounted to approximately RMB2,694,705,000 (31 December 2016: RMB2,604,764,000). RMB is not freely convertible into other currencies. However, under the PRC's Foreign Exchange Control Regulations and Administration of Settlement, Sale and Payment of Foreign Exchange Regulations, the Group is permitted to exchange RMB for other currencies through banks authorised to conduct foreign exchange business.

Cash and bank balances were denominated in the following currencies:

	As at 31 December 2017 RMB'000	As at 31 December 2016 RMB'000 (Restated)
RMB	2,694,705	2,604,764
HK\$	317,421	432,156
Others	135	138
	3,012,261	3,037,058

The bank balances are deposited with creditworthy banks with no recent history of default.

The carrying amount of cash and bank balances approximate their fair value.



29 Financial instruments by category

	Assets at fair value through profit or loss RMB'000	Loans and receivables RMB'000	Available-for-sale RMB'000	Total RMB'000
As at 31 December 2017				
Assets as per consolidated statement of financial position				
Available-for-sale investments	–	–	7,439	7,439
Securities measured at fair value through profit or loss	644	–	–	644
Trade receivables	–	113,688	–	113,688
Financial assets included in other receivables	–	36,896	–	36,896
Due from related companies	–	10,731	–	10,731
Restricted bank balances	–	1,098,976	–	1,098,976
Time deposits	–	136,322	–	136,322
Cash and cash equivalents	–	1,776,963	–	1,776,963
	644	3,173,576	7,439	3,181,659

	Assets at fair value through profit or loss RMB'000 (Restated)	Loans and receivables RMB'000 (Restated)	Available-for-sale RMB'000 (Restated)	Total RMB'000 (Restated)
As at 31 December 2016				
Assets as per consolidated statement of financial position				
Available-for-sale investments	–	–	9,661	9,661
Securities measured at fair value through profit or loss	750	–	–	750
Trade receivables	–	103,864	–	103,864
Financial assets included in other receivables	–	28,447	–	28,447
Due from related companies	–	5,975	–	5,975
Restricted bank balances	–	954,819	–	954,819
Time deposits	–	–	–	–
Cash and cash equivalents	–	2,082,239	–	2,082,239
	750	3,175,344	9,661	3,185,755



29 Financial instruments by category *(Continued)*

	As at 31 December 2017 RMB'000	As at 31 December 2016 RMB'000 (Restated)
Liabilities as per consolidated statement of financial position		
Financial liabilities at amortised cost:		
Trade and bill payables	76,167	38,459
Financial liabilities included in deferred income, accrued liabilities and other payables	139,546	111,045
Construction payables	647,402	435,413
Interest-bearing bank and other borrowings	2,768,282	2,374,876
Due to a major shareholder	2,646	8,683
Due to related companies	9,602	14,298
Loan from a major shareholder	—	600,000
	3,643,645	3,582,774

30 Trade and bill payables

An ageing analysis of the trade and bill payables as at 31 December 2017, based on the invoice date, is as follows:

	As at 31 December 2017 RMB'000	As at 31 December 2016 RMB'000 (Restated)
Current to 3 months	41,804	24,352
4 to 6 months	692	186
7 to 12 months	496	61
Over 12 months	3,467	3,850
	46,459	28,449
Bill payables	29,708	10,010
	76,167	38,459

- (i) The trade payables are non-interest-bearing and are normally settled on 60-day terms and approximate their fair value.
- (ii) The Group's trade and bill payables were denominated in RMB.



31 Deferred income, accrued liabilities and other payables

	As at 31 December 2017 RMB'000	As at 31 December 2016 RMB'000 (Restated)
Accrued liabilities and other payables	339,390	258,179
Deferred income	195,352	186,275
	534,742	444,454
Less: Current portion	(329,864)	(248,026)
Non-current portion	204,878	196,428

Except for a loan from a non-controlling shareholder of RMB17,140,000 (2016: RMB17,140,000) which bears interests at 4.75% (2016: 4.75%) per annum and is repayable in 2019, other payables are non-interest bearing and have average payment terms of one to three months.

The accrued liabilities and other payables mainly include accrued staff costs, advances from customers, interest payables and accrued vessel maintenance fund.

Deferred income represents golf club membership admission fees, of which the respective services have not yet been rendered.

Other payables were denominated in RMB.

32 Construction payables

Construction payables, which represent amounts due to contractors for construction of properties under development, and property, plant and equipment, are unsecured, interest-free and repayable in accordance with the terms of the respective construction contracts. Construction payables were denominated in RMB.



33 Interest-bearing bank and other borrowings

	As at 31 December 2017 RMB'000	As at 31 December 2016 RMB'000 (Restated)
Non-current		
Bank loans and syndicated loan – secured (Note (a))	2,768,282	2,373,402
Current		
Bank loan – unsecured	–	1,474
	2,768,282	2,374,876

At 31 December 2017, the Group's borrowings were repayable as follows:

	Bank loans and syndicated loan	
	As at 31 December 2017 RMB'000	As at 31 December 2016 RMB'000 (Restated)
Within 1 year	–	1,474
Between 1 and 2 years	856,000	965,608
Between 2 and 5 years	1,912,282	1,407,794
	2,768,282	2,374,876

The exposure of the Group's bank borrowings to interest rate changes and the contractual repricing dates at the end of the year are as follows:

	As at 31 December 2017 RMB'000	As at 31 December 2016 RMB'000 (Restated)
6 months or less	1,724,331	1,773,402



33 Interest-bearing bank and other borrowings *(Continued)*

The carrying amounts of the Group's borrowings are denominated in the following currency:

	As at 31 December 2017 RMB'000	As at 31 December 2016 RMB'000 (Restated)
HK\$	1,724,331	1,773,402
RMB	1,043,951	601,474
	2,768,282	2,374,876

Notes:

- (a) As at 31 December 2017, the Group's bank loans of RMB100,000,000 (2016: RMB100,000,000) were secured by its bank deposits.

As at 31 December 2016, the repayment obligation of the Company amounting to RMB1,773,402,000 under the syndicated loan facility ("2016 Syndicated Loan Facility") was secured by a charge over 15,600 ordinary shares in Jiuzhou Tourist Development Company Limited ("JTD"), a wholly-owned subsidiary of the Company, and 100 ordinary shares in Jiuzhou Tourism Property Company Limited ("JTP"), a wholly-owned subsidiary of the Company, representing the entire issued share capital of JTD and JTP and a charge over a bank account of the Company in favour of the facility agent on behalf of the lenders. The 2016 Syndicated Loan Facility was refinanced by a new syndicated loan facility ("2017 Syndicated Loan Facility") and was early repaid in full during the current year.

As at 31 December 2017, the repayment obligation of the Company amounting to RMB1,724,331,000 under the 2017 Syndicated Loan Facility was secured by guarantees executed by JTD and JTP, and a charge over a bank account of the Company in favour of the facility agent on behalf of the lenders.

As at 31 December 2017, ZJ Holdings and the Company have executed guarantees in respect of a loan of RMB900,000,000 ("Loan") (2016: RMB500,000,000) borrowed by ZJ Development up to RMB780,000,000 (2016: RMB500,000,000) and RMB855,000,000 (2016: RMB500,000,000) respectively. As at 31 December 2017, the repayment obligation of the Group under the Loan was secured by certain land use rights and properties under development of the Group of RMB763,634,000 (2016: RMB2,480,200,000).

As at 31 December 2017, bank borrowings of RMB43,951,000 (2016: Nil) were secured by leasehold buildings with carrying amount of approximately RMB54,000,000 (2016: Nil).

- (b) The fair value of borrowings approximates their carrying amount.
- (c) Borrowings bear average coupons of 0.5% – 5.94% per annum (2016: 0.5% – 5.94% per annum). The capitalisation rate of borrowings for assets under construction was 3.50% (2016: 4.05%) for the year ended 31 December 2017.



34 Warrants

Pursuant to a subscription agreement entered into with LIM Asia Special Situations Master Fund Limited (the “Subscriber”) on 25 November 2013, the Company issued 70,000,000 ordinary shares at HK\$1.52 each and 30,000,000 unlisted warrants (the “Warrants”) at the warrant issue price of HK\$0.023 per warrant to the Subscriber in 2013.

The Warrants give the holder of the Warrants the rights to subscribe for 30,000,000 new shares of the Company’s ordinary shares. The initial subscription price of the Warrants is HK\$1.80 per share, subject to adjustments, at any time during the period from 25 November 2013 to 24 November 2018.

In light of the declaration of final dividend and special dividend in previous years, pursuant to the respective terms and conditions of the Warrants, the subscription price of the Warrants was adjusted. The latest subscription price is HK\$1.64 with effect from 6 June 2017.

No Warrants were exercised from issue date to 31 December 2017. Upon full exercise of the Warrants, a total of 30,000,000 new shares will be issued under the present capital structure of the Company and the net proceeds upon full exercise are approximately HK\$49,200,000 (approximately RMB42,558,000).

Warrants issued meet the definition of equity instrument and the total proceeds of HK\$690,000 (approximately RMB559,000) were classified as warrant reserve in equity on issue date.

35 Deferred income tax

The analysis of deferred tax assets and deferred tax liabilities is as follows:

	As at 31 December 2017 RMB’000	As at 31 December 2016 RMB’000 (Restated)
Deferred tax assets:		
– Deferred tax asset to be recovered after more than 12 months	(102,284)	(102,158)
Deferred tax liabilities:		
– Deferred tax liability to be settled after more than 12 months	632,666	624,310
– Deferred tax liability to be settled within 12 months	14,446	20,406
	647,112	644,716
Deferred tax liabilities (net)	544,828	542,558



35 Deferred income tax (Continued)

The gross movements on the deferred income tax account are as follows:

	2017 RMB'000	2016 RMB'000 (Restated)
At 1 January (Restated)	542,558	664,265
Charged/(credited) to the statement of profit or loss	2,846	(117,427)
Tax charge/(credit) relating to components of other comprehensive income	1,154	(2,819)
Exchange realignment	(1,730)	(1,461)
At 31 December	544,828	542,558

The movements in deferred tax assets and liabilities during the year, without taking into consideration the offsetting of balances within the same tax jurisdiction, are as follows:

Deferred tax liabilities

	Leasehold buildings and prepaid land lease payments RMB'000	Fair value adjustments arising from acquisition of subsidiaries and subsequent changes RMB'000	Withholding taxes on undistributed profit of subsidiaries RMB'000	Total RMB'000
At 1 January 2016 (Restated)	43,699	652,156	25,456	721,311
Charged/(credited) to the statement of profit or loss (Restated)	893	(54,917)	(11,157)	(65,181)
Credited to other comprehensive income (Restated)	(2,819)	–	–	(2,819)
Exchange realignment (Restated)	–	623	(2,084)	(1,461)
At 31 December 2016 (Restated)	41,773	597,862	12,215	651,850
(Credited)/charge to the statement of profit or loss	–	(4,336)	2,058	(2,278)
Credited to other comprehensive income	1,154	–	–	1,154
Exchange realignment	–	–	(1,730)	(1,730)
At 31 December 2017	42,927	593,526	12,543	648,996



35 Deferred income tax (Continued)

Deferred tax assets

	Timing difference in sales recognition RMB'000	Depreciation of vessels RMB'000	Unused tax losses, bad debt provision and others RMB'000	Total RMB'000
At 1 January 2016 (Restated)	(40,125)	(10,063)	(6,858)	(57,046)
Credited to the statement of profit or loss (Restated)	(50,379)	(1,211)	(656)	(52,246)
At 31 December 2016 (Restated)	(90,504)	(11,274)	(7,514)	(109,292)
Charged/(credited) to the statement of profit or loss	4,672	1,764	(1,312)	5,124
At 31 December 2017	(85,832)	(9,510)	(8,826)	(104,168)

Deferred income tax assets are recognised for tax loss carry-forwards to the extent that the realisation of the related tax benefit through future taxable profits is probable. The Group did not recognise deferred income tax assets of RMB23,397,000 (2016: RMB21,951,000) in respect of losses amounting to RMB116,404,000 (2016: RMB111,397,000) that can be carried forward against future taxable income. Losses arising in Hong Kong amounting to RMB67,108,000 (2016: RMB69,398,000) are available indefinitely for offsetting against future taxable profits of the companies in which the losses arose. Losses arising in the PRC amounting to RMB49,296,000 (2016: RMB41,999,000) will expire between 2018 and 2022.

36 Defined benefit obligations

The Group operates and maintains defined benefit pension plans. According to the plan, the Group has continuing practice of pension payments to their retired employees till the death of the retired employees with reference to the position of the retired employees at the time when they retire. The expected cost of providing these post-retirement benefits is actuarially determined and recognised by using the projected unit credit method, which involves a number of assumptions and estimates, including discount rate, employee turnover rate and mortality rate and etc.

The table below outlines where the Group's post-employment pension amounts and activity are included in the financial statements.



36 Defined benefit obligations (Continued)

	As at 31 December 2017 RMB'000	As at 31 December 2016 RMB'000 (Restated)
Consolidated statement of financial position obligations for:		
– Defined pension benefits	95,821	103,522
Year ended 31 December		
	2017 RMB'000	2016 RMB'000 (Restated)
Statement of profit or loss charge included in administrative expenses:		
– Defined pension benefits	7,331	5,754

The movements in the defined benefit liability over the year are as follows:

	Year ended 31 December 2017 RMB'000	2016 RMB'000 (Restated)
Opening defined benefit obligations	103,522	86,840
Current service	3,873	3,107
Interest expense	3,458	2,647
	7,331	5,754
Remeasurements:		
– Gain/(loss) from change in financial assumptions	(10,715)	8,873
– Loss/(gain) from change in demographic assumptions	8,276	(4,833)
– Experience (gain)/loss	(8,892)	10,329
	(11,331)	14,369
Benefit payments	(3,701)	(3,441)
Closing defined benefit obligations	95,821	103,522



36 Defined benefit obligations *(Continued)*

The significant actuarial assumptions are as follows:

Discount rate

	As at 31 December 2017	As at 31 December 2016
Discount rate	4.2%	3.4%

Employee turnover rate

Active employees are assumed to leave the Company before retirement in accordance with an age-related table as follows:

Age	Employee turnover rate (p.a.)	
	31 December 2017	31 December 2016
Less than 25	20%	25%
25 – 29	15%	20%
30 – 39	10%	10%
40 – 54	7.5%	5%
Age 55 and over	5%	0%



36 Defined benefit obligations *(Continued)*

Mortality rate

Mortality rate is based on China Life Insurance Mortality Table (2010-2013).

The sensitivity of the defined benefit obligations to changes in the weighted principal assumptions is:

31 December 2017

	Impact on defined benefit obligations		
	Change in assumption	Increase in assumption RMB'000	Decrease in assumption RMB'000
Discount rate	1%	(12,421)	15,559
Mortality rate	1% p.a. improvement	3,861	(2,739)
Turnover rate	25%	(2,511)	2,288
		(11,071)	15,108

The above sensitivity analyses are based on a change in an assumption while holding all other assumptions constant. In practice, this is unlikely to occur, and changes in some of the assumptions may be correlated. When calculating the sensitivity of the defined benefit obligations to significant actuarial assumptions, the same method (present value of the defined benefit obligations calculated with the projected unit credit method at the end of the reporting period) has been applied as when calculating the pension liability recognised within the consolidated statement of financial position.

The Group provides a monthly allowance to its employees upon attainment of certain retirement ages based on their gender, rank and by which entity they are employed. The expected contributions to post-employment benefits plans for the year ending 31 December 2018 are RMB3,439,000. The weighted average duration of the defined benefit obligation is 15 years (2016: 15 years).



37 Share capital

	As at 31 December 2017 RMB'000	As at 31 December 2016 RMB'000 (Restated)
Shares		
Authorised: 4,000,000,000 ordinary shares of HK\$0.10 each	376,170	376,170
Issued and fully paid: 1,427,797,174 (2016: 1,427,797,174) ordinary shares of HK\$0.10 each	142,874	142,874

38 Reserves

The amounts of the Group's reserves and the movements therein for the years ended 31 December 2017 and 2016 are presented in the consolidated statement of changes in equity.

The contributed surplus of the Group represents the difference between the nominal value of the shares of the subsidiaries acquired, together with the surplus arising on the acquisition of the site of the Group's theme park, pursuant to the Group reorganisation on 30 April 1998, and the nominal value of the Company's shares issued pursuant to the Group reorganisation.

In accordance with the relevant PRC regulations, the group companies established in the PRC are required to transfer a certain percentage of their profits after tax to the statutory reserve funds. Subject to certain restrictions set out in the relevant PRC regulations and the articles of association of the subsidiaries, the statutory reserve funds may be used to offset against losses and/or may be capitalised as paid-up capital.

39 Share option scheme

Pursuant to an ordinary resolution passed by the annual general meeting of the Company held on 28 May 2012, a share option scheme ("Share Option Scheme") was adopted. The principal terms of the Share Option Scheme are set out in the circular of the Company dated 26 April 2012.

The purpose of the Share Option Scheme is to provide incentives or rewards to eligible participants for their contribution to the Group and/or to enable the Group to recruit and retain high-calibre employees and attract human resources that are valuable to the Group and any entity in which the Group holds any equity interest ("Invested Entity").



39 Share option scheme *(Continued)*

The participants of the Share Option Scheme include: (a) any eligible employee; (b) any non-executive director of the Company, any of its subsidiaries or any Invested Entity; (c) any supplier of goods or services to any member of the Group or any Invested Entity; (d) any customer of the Group or any Invested Entity; (e) any person or entity that provides research, development or other technological support to the Group or any Invested Entity; and (f) any shareholder of any member of the Group or any Invested Entity or any holder of any securities issued by any member of the Group or any Invested Entity.

The offer of a grant of share options may be accepted within 28 days from the date of offer, upon the payment of a nominal consideration of HK\$1 in total by the grantee. The exercise period of the share options granted is determinable by the directors of the Company and shall not be more than 10 years from the date of offer of the share options, subject to the provisions for early termination as set out in the scheme. There is no minimum period for which an option must be held before the exercise of the subscription right attaching thereto, except as otherwise imposed by the board of directors of the Company.

On 13 July 2015, the Company had granted an aggregate of 79,600,000 share options (“Share Options”) to eligible grantees (the “Grantees”), including certain directors, senior management and connected persons of the Group under the Share Option Scheme.

All these share options were cancelled without consideration upon the consent to and acceptance of the cancellation by the relevant grantees and the entitled persons with effect from 21 July 2016. The share option reserve recognised in 2015 amounting to RMB3,035,000 was then transferred to retained profits upon the cancellation.

The Company had no share options outstanding as at 31 December 2017.



40 Notes to the consolidated statement of cash flows

(a) Reconciliation of operating profit to cash generated from operations:

	Year ended 31 December	
	2017 RMB'000	2016 RMB'000 (Restated)
CASH FLOWS FROM OPERATING ACTIVITIES		
Profit before tax	368,580	458,725
Adjustments for:		
Share of loss of a joint venture	488	359
Share of loss/(profits) of associates	3,636	(849)
Interest income	(36,165)	(23,565)
Finance expenses	7,581	6,003
Depreciation	69,612	69,891
Amortisation of prepaid land lease payments	11,882	11,556
Amortisation of rights to use port facilities	575	575
Gains on disposal of property, plant and equipment	(12,705)	(5,974)
Loss on redemption of convertible bonds	–	24,635
Capitalised interest included in cost of properties sold	77,481	108,141
Securities measured at fair value through profit or loss	85	171
	491,050	649,668
Change in working capital:		
Properties under development and completed properties held-for-sale	(241,268)	308,864
Inventories	4,617	(4,152)
Trade receivables	(9,824)	(1,825)
Prepayments, deposits and other receivables	(100,203)	(2,699)
Trade and bill payables	37,708	15,601
Deferred income, accrued liabilities and other payables	55,709	(71,528)
Construction payables	168,577	(9,000)
Defined benefit obligations	3,630	2,313
Restricted bank balances	(146,647)	(342,116)
Increase in an amount due to a major shareholder	282	–
Balances with related companies	(8,666)	4,309
Properties pre-sale proceeds received from customers	551,266	1,323,871
Cash generated from operations	806,231	1,873,306



40 Notes to the consolidated statement of cash flows (Continued)

(b) Net debt reconciliation

Below sets out an analysis of net debt and movements in net debt for each periods presented:

	2017 Total RMB'000	2016 Total RMB'000
Loan from a major shareholder	–	600,000
Amount due to related companies	9,602	14,298
Interest-bearing bank and other borrowing due within 1 year	–	1,474
Interest-bearing bank and other borrowing due after 1 year	2,768,282	2,373,402
Net debt	2,777,884	2,989,174

Liabilities from financing activities:

	Loan from a major shareholder RMB'000	Amount due to related companies RMB'000	Interest- bearing bank and other borrowing due within 1 year RMB'000	Interest- bearing bank and other borrowing due after 1 year RMB'000	Total RMB'000
At 1st January 2017	600,000	14,298	1,474	2,373,402	2,989,174
Cash flows – financing activities	(600,000)	(786)	(1,474)	432,321	(169,939)
Cash flows – operating activities	–	(3,910)	–	–	(3,910)
Foreign exchange adjustment	–	–	–	(37,441)	(37,441)
At 31st December 2017	–	9,602	–	2,768,282	2,777,884



41 Financial guarantees

The Group had the following contingent liabilities in respect of financial guarantees on mortgage facilities as at the years below:

	Year ended 31 December	
	2017 RMB'000	2016 RMB'000 (Restated)
Guarantees in respect of mortgage facilities for certain purchasers of the Group's properties	2,632,585	2,130,598

The Group has arranged bank financing for certain purchasers of the Group's properties and provided guarantees to secure obligations of such purchasers for repayments. Such guarantees will terminate upon the earlier of (i) the transfer of the real estate ownership certificate to the purchaser; or (ii) the satisfaction of mortgage loans by the purchasers of the properties.

Pursuant to the terms of the guarantees, upon default of mortgage payments by these purchasers, the Group is responsible to repay the outstanding mortgage principal together with accrued interest and penalties owned by the defaulting purchasers to the banks and the Group is entitled to retain the legal title and take over the possession of the related properties. The Group's guarantees period starts from the date of grant of mortgage. The directors consider that the likelihood of default of payments by the purchasers is minimal and their obligations are well covered by the value of the properties and therefore the fair value of financial guarantees is immaterial.

42 Commitments

(a) Capital commitments

The Group had the following contracted, but not provided for, commitments at the end of the reporting period:

	As at 31 December 2017 RMB'000	As at 31 December 2016 RMB'000 (Restated)
Property, plant and equipment	434,991	502,442
Properties under development	2,077,516	837,001
	2,512,507	1,339,443



42 Commitments *(Continued)*

(a) Capital commitments *(Continued)*

The Group entered into an agreement with an independent third party to pay an annual management fee of RMB24,000,000 for a period of 90 months for management of the property development project of the Group. As at 31 December 2017, total management fee commitment falling due as follows:

	As at 31 December 2017 RMB'000	As at 31 December 2016 RMB'000 (Restated)
Within one year	24,000	24,000
In the second to fifth years, inclusive	60,000	84,000
	84,000	108,000

(b) Operating lease commitments

(i) As lessor

The Group leases certain of its leasehold buildings and sub-leases certain of its leased premises under operating lease arrangements, with leases negotiated for original terms ranging from 1 to 15 years. The terms of the leases generally also require the tenants to pay security deposits and provide for periodic rent adjustments according to the then prevailing market conditions.

As at 31 December 2017, the Group had total future minimum lease receivables under non-cancellable operating leases with its tenants falling due as follows:

	As at 31 December 2017 RMB'000	As at 31 December 2016 RMB'000 (Restated)
Within one year	17,568	25,103
In the second to fifth years, inclusive	44,237	43,194
After five years	49,129	55,085
	110,934	123,382



42 Commitments *(Continued)*

(b) Operating lease commitments *(Continued)*

(ii) As lessee

The Group leases certain of its office premises, the port properties and facilities under operating lease arrangements. Leases are negotiated for original terms ranging from 1 to 40 years (2016: 1 to 40 years).

As at 31 December 2017, the Group had future minimum lease payments under non-cancellable operating leases falling due as follows:

	As at 31 December 2017 RMB'000	As at 31 December 2016 RMB'000 (Restated)
Within one year	8,008	8,722
In the second to fifth years inclusive	6,241	4,534
After five years	8,884	9,399
	23,133	22,655

43 Related party transactions

The following is a summary of significant related party transactions which, in the opinion of the directors, are entered into in the ordinary course of business between the Company and its related parties, and the balances arising from related party transactions in addition to the related party information shown elsewhere in these financial statements.

The Company's major shareholder is ZJ Holdings, which is a state-owned enterprise established in the PRC. As at 31 December 2017, ZJ Holdings' equity interest in the Company is 41.10% (2016: 41.10%). The transactions with related parties were conducted in the ordinary and usual course of business in accordance with terms agreed between the Group and its related parties.



43 Related party transactions (Continued)

(a) Significant related party transactions

Name	Relationship with the Company	Nature	Year ended 31 December	
			2017 RMB'000	2016 RMB'000 (Restated)
Zhuhai Jiuzhou Passenger Port and Development Co., Ltd. ("Jiuzhou Passenger Development Company")	A subsidiary of a major shareholder	Expenses for port service	2,204	1,807
ZJ Holdings	A major shareholder	Rental expenses	5,298	4,900
ZJ Holdings	A major shareholder	Interest expenses	11,664	26,028
Zhuhai Jiuzhou Travel Transport Co., Ltd. ("Jiuzhou Travel Transport")	An associate of a major shareholder	Sales of diesel and petrol	1,453	1,442
Zhuhai Wanshan Port Co., Ltd. ("Wanshan Port Company")	A joint venture of a major shareholder	Commission expenses	10,651	8,097
Zhuhai Jiuzhou Holdings Investment Co., Ltd. ("ZJ Holdings Investment")	A subsidiary of a major shareholder	Agency fee income	–	3,498
Zhuhai Jiuzhou Navigation Culture Co., Ltd	A subsidiary of a major shareholder	Sponsorship expenses	3,720	–
三亞藍色幹線旅遊發展有限公司	An associate	Rental income	8,785	–

(b) Other transactions with related parties

In addition, in 1994, Jiuzhou Port Company was granted by ZJ Holdings, the rights to use the port facilities at the Jiuzhou Port for a period of 20 years at a lump sum payment of approximately RMB33,000,000. Under a supplemental lease agreement dated 1 March 2000, the terms of the lease were renegotiated, and both parties agreed to extend the lease to Jiuzhou Port Company for the use of the port facilities, which include certain buildings and structures erected at the Jiuzhou Port, to 40 years from that date up to 27 March 2040 at no additional cost.

During the year ended 31 December 2017, the amortisation of "Rights to use port facilities" of RMB575,000 (2016: RMB575,000) was charged to "Cost of sales".



43 Related party transactions *(Continued)*

(c) Other transactions with key management

- (1) Mr. Ye Yuhong, an executive director of the Company and his close family member; and Mr. Huang Xin, an executive director of the Company, had entered into sale and purchase agreements with ZJ Development for providing residential properties in Zhuhai, the PRC, at a consideration of RMB6,227,383 and RMB11,555,702, respectively. The transactions were completed during the year ended 31 December 2016.
- (2) Mr. Jin Tao, an executive director of the Company and his close family member, had entered into sale and purchase agreements with ZJ Development for providing residential properties in Zhuhai, the PRC, at an aggregate consideration of RMB3,707,000. The transactions were completed during the year ended 31 December 2017.

(d) Key management compensation

	Year ended 31 December	
	2017 RMB'000	2016 RMB'000 (Restated)
Salaries, allowances and benefits in kind	2,793	2,852
Pension costs – defined contribution plans	241	275
	3,034	3,127



43 Related party transactions (Continued)

(e) Year-end balances

In addition to those disclosed elsewhere, particulars of the amounts due from/(to) related companies and a shareholder and a loan from a shareholder are as follows:

	As at 31 December 2017 RMB'000	As at 31 December 2016 RMB'000 (Restated)
Amounts due from related companies:		
Amount due from associates:		
深圳市機場高速客運有限公司	3,035	3,300
珠海市九洲快運有限公司	40	40
三亞藍色幹線旅遊發展有限公司	2,764	–
	5,839	3,340
Subsidiaries of a major shareholder:		
珠海度假村酒店管理有限公司	–	6
珠海九控鄉村旅遊發展有限公司	93	5
珠海九州物業管理有限公司	80	–
珠海國際賽車場有限公司	15	–
ZJ Holdings Investment	416	–
Longway Services Group Limited	72	–
	676	11
An associate of a major shareholder:		
Jiuzhou Travel Transport	346	107
A joint venture of a major shareholder:		
Wanshan Port Company	3,870	2,517
	4,216	2,624
Total	10,731	5,975



43 Related party transactions *(Continued)*

(e) Year-end balances *(Continued)*

	As at 31 December 2017 RMB'000	As at 31 December 2016 RMB'000 (Restated)
Amounts due to related companies:		
Amounts due to an associate: 珠海旅遊天地網絡有限公司	(35)	–
Amount due to a joint venture: 珠海市珠澳輪渡有限公司	(113)	(113)
Subsidiaries of a major shareholder:		
Zhuhai Holding Resort Co., Ltd.	(6,888)	(6,887)
珠海九洲綠道旅遊有限公司	(496)	(511)
日昇金舫旅遊有限公司	(1,476)	(1,499)
Jiuzhou Passenger Development Company	(155)	(4,523)
Others	(439)	(765)
	(9,454)	(14,185)
Total	(9,602)	(14,298)
Amounts due to a major shareholder: ZJ Holdings	(2,646)	(8,683)
Loan from a major shareholder: ZJ Holdings	–	(600,000)

As at 31 December 2016, except for a loan from a major shareholder of RMB600,000,000 which bore interests at 6.5% per annum and repayable in 2017, the balances with related companies and a major shareholder were unsecured, interest-free and repayable on demand. As at 31 December 2017, the balances with related companies and a major shareholder were unsecured, interest-free and repayable on demand. The balances with related companies and a major shareholder approximate their fair value.

44 Events occurring after the date of statement of financial position

On 28 March 2018, the Company entered into a term loan facility agreement with a bank for a 36-month term loan facilities of up to HK\$200,000,000 (approximately RMB173,000,000).



45 Statement of financial position and reserves movement of the Company

(a) Statement of financial position of the Company

	As at 31 December 2017 RMB'000	As at 31 December 2016 RMB'000 (Restated)
NON-CURRENT ASSETS		
Property, plant and equipment	72	125
Interests in subsidiaries	2,891,861	3,042,288
Available-for-sale investments	7,439	9,661
Restricted bank balances	100,000	–
Total non-current assets	2,999,372	3,052,074
CURRENT ASSETS		
Securities measured at fair value through profit or loss	644	750
Deposits and other receivables	1,426	719
Restricted bank balances	3,544	106,034
Cash and bank balances	375,782	422,305
Total current assets	381,396	529,808
Total assets	3,380,768	3,581,882
CURRENT LIABILITIES		
Accrued liabilities and other payables	4,102	8,441
NON-CURRENT LIABILITIES		
Interest-bearing bank borrowings	1,724,331	1,773,402
Total liabilities	1,728,433	1,781,843
EQUITY		
Share capital	142,874	142,874
Reserves (Note (b))	1,509,461	1,657,165
Total equity	1,652,335	1,800,039
Total equity and liabilities	3,380,768	3,581,882

The statement of financial position was approved by the Board of Directors on 28 March 2018 and was signed on its behalf.

Huang Xin
Director

Jin Tao
Director

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45 Statement of financial position and reserves movement of the Company

(Continued)

(b) Reserves movement of the Company

	Contributed surplus RMB'000	Share premium RMB'000	Warrant reserve RMB'000	Convertible bonds equity reserve RMB'000	Available-for-sale investments Revaluation reserve RMB'000	Share option reserve RMB'000	Exchange fluctuation reserve RMB'000	Retained profits RMB'000	Total RMB'000
For the year ended 31 December 2017									
At 1 January 2017 (Restated)	672,431	851,806	559	-	2,764	-	(144,023)	273,628	1,657,165
Loss for the year	-	-	-	-	-	-	-	(25,507)	(25,507)
Fair value loss on available-for-sale investments	-	-	-	-	(1,968)	-	-	-	(1,968)
Exchange differences on translation of foreign operations	-	-	-	-	-	-	(56,370)	-	(56,370)
2016 final dividend paid	-	-	-	-	-	-	-	(25,544)	(25,544)
2016 special dividend paid	-	-	-	-	-	-	-	(38,315)	(38,315)
At 31 December 2017	672,431	851,806	559	-	796	-	(200,393)	184,262	1,509,461
For the year ended 31 December 2016									
At 1 January 2016 (Restated)	672,431	851,806	559	53,598	9,450	3,035	(255,435)	88,719	1,424,163
Profit for the year (Restated)	-	-	-	-	-	-	-	152,753	152,753
Redemption of convertible bonds (Restated)	-	-	-	(53,598)	-	-	-	53,598	-
Fair value loss on available-for-sale investments (Restated)	-	-	-	-	(6,686)	-	-	-	(6,686)
Exchange differences on translation of foreign operations (Restated)	-	-	-	-	-	-	111,412	-	111,412
Cancellation of share options granted (Restated)	-	-	-	-	-	(3,035)	-	3,035	-
2015 final dividend paid (Restated)	-	-	-	-	-	-	-	(24,477)	(24,477)
At 31 December 2016 (Restated)	672,431	851,806	559	-	2,764	-	(144,023)	273,628	1,657,165

PARTICULARS OF PROPERTIES



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Properties under development

Location	Use	Site area (sq.m.)	Approximate gross floor area (sq.m.)	Stage	Attributable interest of the Group
South of Jintang East Road, East of Jinfeng Road, Tangjiawan, Hi-tech Development Zone, Zhuhai City, Guangdong Province, the PRC	Commercial/ residential	788,400	718,316	Construction commenced and partially completed	60%

FINANCIAL SUMMARY

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A summary of the results and assets, liabilities and non-controlling interests of the Group for the last five financial years is set out below.

Results (note)

	Year ended 31 December				
	2017 RMB'000	2016 RMB'000 (Restated)	2015 RMB'000 (Restated)	2014 RMB'000 (Restated)	2013 RMB'000 (Restated)
REVENUE	3,835,638	4,220,321	2,419,517	1,367,605	898,288
PROFIT BEFORE TAX	368,580	458,725	372,435	216,170	253,365
Income tax expense	(210,632)	(236,673)	(134,614)	(88,573)	(44,779)
PROFIT FOR THE YEAR	157,948	222,052	237,821	127,597	208,586
Profit attributable to:					
Owners of the Company	61,479	72,584	98,374	46,657	170,540
Non-controlling interests	96,469	149,468	139,447	80,940	38,046
	157,948	222,052	237,821	127,597	208,586

Assets, liabilities and non-controlling interests (note)

	31 December				
	2017 RMB'000	2016 RMB'000 (Restated)	2015 RMB'000 (Restated)	2014 RMB'000 (Restated)	2013 RMB'000 (Restated)
Total assets	11,933,802	11,341,323	10,404,626	7,473,598	6,559,137
Total liabilities	(8,922,673)	(8,295,794)	(7,315,187)	(4,545,970)	(3,729,936)
Non-controlling interests	(1,164,490)	(1,213,043)	(1,214,306)	(1,137,231)	(1,059,448)
	1,846,639	1,832,486	1,875,133	1,790,397	1,769,753

Note: During the year, the Group has changed its presentation currency from Hong Kong dollars to Renminbi. Accordingly, the comparative figures have been restated.



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