



Century Sage Scientific Holdings Limited
世紀睿科控股有限公司

(incorporated in the Cayman Islands with limited liability)

Stock Code: 1450



2017
Annual Report

CORPORATE INFORMATION

BOARD OF DIRECTORS

Executive Directors

Mr. Lo Chi Sum (盧志森)
Mr. Leung Wing Fai (梁榮輝)
Mr. Wong Kwok Fai (王國輝)

Independent non-executive Directors

Dr. Ng Chi Yeung, Simon (吳志揚)
Mr. Hung Muk Ming (洪木明)
Mr. Mak Kwok Wing (麥國榮)

AUDIT COMMITTEE

Mr. Hung Muk Ming (*Chairman*)
Dr. Ng Chi Yeung, Simon
Mr. Mak Kwok Wing

REMUNERATION COMMITTEE

Dr. Ng Chi Yeung, Simon (*Chairman*)
Mr. Hung Muk Ming
Mr. Mak Kwok Wing
Mr. Lo Chi Sum
Mr. Leung Wing Fai

NOMINATION COMMITTEE

Mr. Lo Chi Sum (*Chairman*)
Mr. Hung Muk Ming
Dr. Ng Chi Yeung, Simon

INVESTMENT COMMITTEE

Mr. Lo Chi Sum (*Chairman*)
Mr. Leung Wing Fai
Mr. Wong Kwok Fai

COMPANY SECRETARY

Ms. Ngai Kit Fong
FCIS, FCS(PE)

REGISTERED OFFICE

Cricket Square
Hutchins Drive
P.O. Box 2681
Grand Cayman, KY1-1111
Cayman Islands

HEADQUARTERS AND PRINCIPAL PLACE OF BUSINESS IN THE PRC

Building H8, Privy Council
No. 10 Jiachuang Road
Opto-Mechatronics Industrial Park
Tongzhou District
Beijing 101111
The PRC

PRINCIPAL PLACE OF BUSINESS IN HONG KONG

Unit 207-9
2nd Floor
Tins Enterprises Centre
777 Lai Chi Kok Road
Cheung Sha Wan
Kowloon
Hong Kong

AUDITORS

PricewaterhouseCoopers

CAYMAN ISLANDS SHARE REGISTRAR AND TRANSFER OFFICE

Conyers Trust Company (Cayman) Limited
Cricket Square
Hutchins Drive
P.O. Box 2681
Grand Cayman KY1-1111
Cayman Islands

HONG KONG BRANCH SHARE REGISTRAR AND TRANSFER OFFICE

Tricor Investor Services Limited
Level 22, Hopewell Centre
183 Queen's Road East
Hong Kong

PRINCIPAL BANKERS

The Hongkong and Shanghai Banking Corporation Limited
Industrial and Commercial Bank of China (Asia) Limited

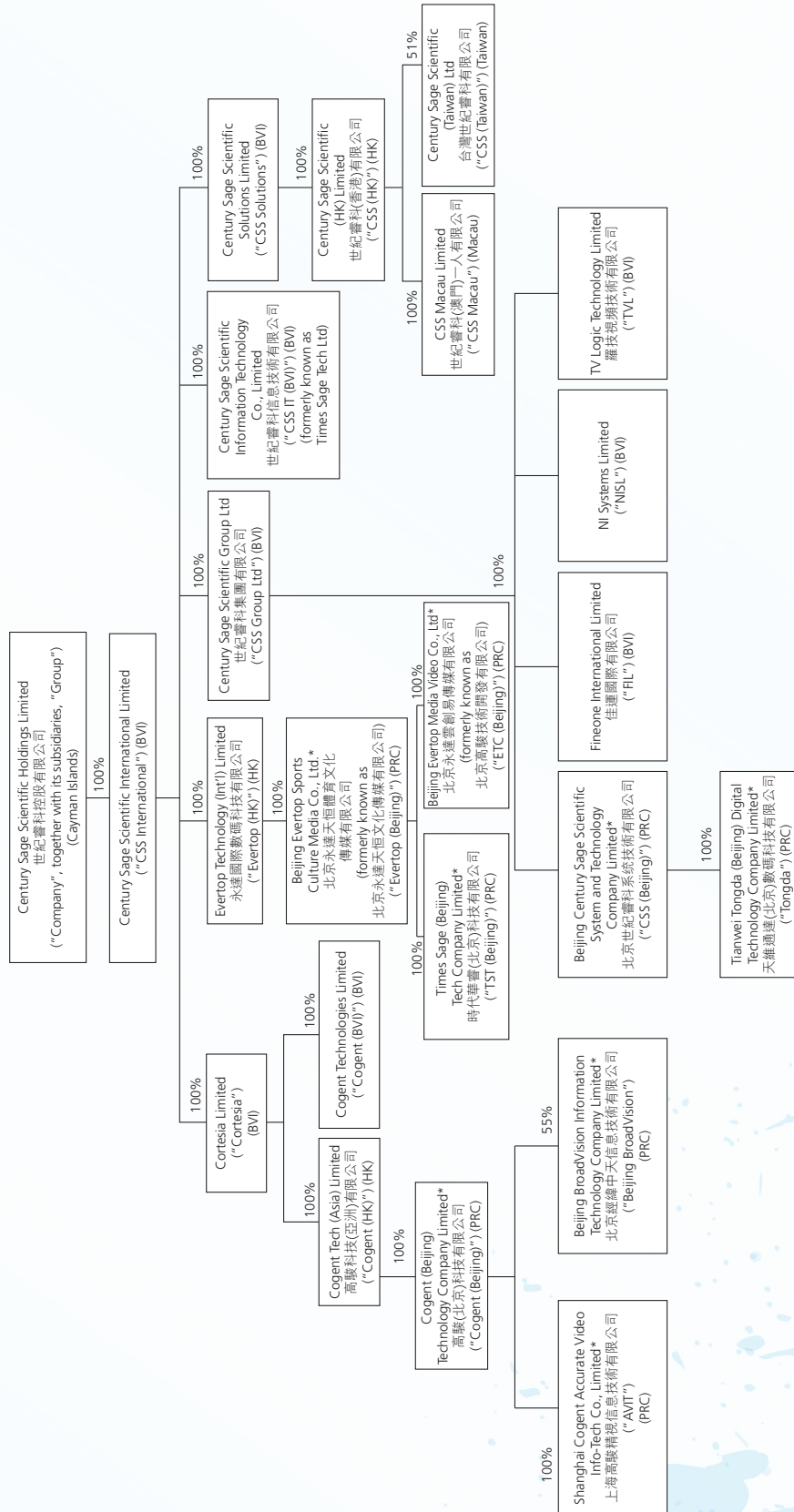
STOCK CODE

1450

WEBSITE AND CONTACT

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GROUP CHART



* For identification purposes only

CHAIRMAN'S STATEMENT

Dear shareholders,

The board (the "Board") of directors (the "Directors") of Century Sage Scientific Holdings Limited (the "Company") hereby presented the annual report of the Company and its subsidiaries (the "Group") for the year ended 31 December 2017 (the "Current Period").

The development and advancement of technology vary from time to time. In order to keep pace with the latest development trend of converged media, the Group, as the national leading one-stop all-media solutions provider, had provided its core broadcasting technology services to several representatives and influential projects during the Current Period, including the Belt and Road Forum for International Cooperation (the "Belt and Road Forum"), the military parade for the 90th anniversary of the National Army Day, and the new generation of mobile master control solutions project for CCTV by cooperating with international top-tier technology companies. Meanwhile, the Group has actively adjusted its pace of development, optimised the team construction and perfected organization structure, further promoted and enhanced the synergic coordination and mutual interaction among the Company's subsidiaries, reinforced the complementary advantages of the products and maximised common interests, and thus enriched and strengthened the overall competitiveness of the Group among the all-media industry.

The upcoming Beijing-Zhangjiakou 2022 Winter Games Olympics has also brought new life and opportunities to the sports industry where the Group specialises in. Winter games have become more and more popular in China. The Group had provided live broadcast and production technology services for several winter games during the Current Period, including ice hockey, snowboarding ski races, etc.. In addition to the booming of traditional sports events, some of the special sports items are also rising, for example, electronic sports ("E-Sports") has been formally and officially confirmed as No.99 sport event by the General Administration of Sport of the People's Republic of China (the "PRC"). At present, E-Sports, which have both game and sports characteristics, is developing rapidly. Evertop (Beijing), a wholly-owned subsidiary of the Company and a well-known sports events broadcast and operation services provider among the industry, was invited by certain hosts of E-Sports events to the live broadcast events of the Asia-pacific Finals of the 2017 World Electronic Sports Games in January 2018 and the Finals of King of Glory in December 2017. It is expected that as the overall sports industry will continue to spread throughout the nation, the sports and events business segment of the Group will obtain more business opportunities and bring more pleasant surprises to the Group.

"Made in China 2025" remains as one of the hot topics during the sessions of the National People's Congress ("NPC") and the Chinese Political Consultative Conference ("CPPCC") in March 2018. "Made in China 2025" is an important strategy carrying out by the PRC government to comprehensively improve the quality and level of the national manufacturing industry under the trend of international industrial revolution. During the Current Period, the 4G portable transmission devices, the NanoSat equipment and microwave receiver products developed by Cogent (Beijing), a wholly-owned subsidiary of the Company, continued to play key roles in various live broadcast events in the country and abroad. The Group will pay close attention to the latest development trend of the products industry, and continue to commit resources to conduct research and development of products as well as to substantially improve the quality of self-developed products in response to the ever-changing market demand. In the meantime, in response to the in-depth promotion of "One Belt and One Road Initiative", we will actively keep exploring overseas markets for the self-developed products of the Group.

CHAIRMAN'S STATEMENT

Currently, the video technology is in the stage of transformation. New projects adopting new technologies including 4K, conversion to IP, virtualisation and cloud computing are still under development and evaluation. Many projects are still in the stage of feasibility study before rolling out, thus it still takes some time and needs extraordinary efforts for the Group to fully present its outcome. However, we have made full preparations for the on-going technology revolution and the business upgrade and transformation, which will enable us to become more competitive in the long-term and to react promptly to the rapid development of the market and the upcoming challenges.

We are pleased to welcome the year 2018 as it is the beginning year of the second decade of the Group's development. Going forward, the management of the Group will lead all the employees, with great efforts, to grasp the emerging opportunities brought forth by economic recovery and industry development, to innovate and forge ahead, to constantly optimise the internal management, to substantially improve the quality of business development, to truly devote themselves to enhance cost-effectiveness, and thus, under the background of rapid development of converged media, golden period of national sports industry as well as the PRC government drive to promote homegrown product production and innovation, the Group will strive ahead and achieve greater breakthrough.

On behalf of the Board, I would like to express my heartfelt gratitude to our management and staff for their commitment and dedication to the Group, and to the Group's business partners and shareholders for their consistent support and trust!

Lo Chi Sum

Chairman

28 March 2018

MANAGEMENT DISCUSSION AND ANALYSIS

BUSINESS REVIEW

2017 is an important year that connects the preceding year and the following year after the implementation of China's 13th Five-Year Plan, and it is also a new stage of integration for China's media convergence.

During the Current Period, in order to keep pace with the time and embrace the development trend of converged media, the Group has strived to promote traditional business upgrade and innovative business transformation, to continue to optimise the business structure of the Group, explore, implement and launch the business model where the Group's growth is driven by its three main business segments simultaneously with synergic coordination among each other, and implement the converging development model with positive interaction and mutual coordination among the Group's subsidiaries and the complementation of product advantages of different business segments.

Standing at the forefront of an era of converging media, the Group, as a national leading one-stop all-media solutions provider, understands deeply the maxim that "reform to advance, innovate to differentiate, and reform and innovate to succeed (唯改革者進·唯創新者強·唯改革創新者勝)". During the Current Period, facing the increasingly tough competition environment in the all-media industry as well as the emerging opportunities and challenges, the Group actively advanced certain strategic transformations, including:

- Following the development trend of converging media, seizing the opportunity of converging media and improving market competitiveness. During the Current Period, the Group has been continuously upgrading traditional business, innovating and transforming its current business, as well as committing itself to developing new media and IP/IT businesses. The Group has enhanced its competitive strength by transforming from a simple hardware system integrator to a one-stop all-media solutions provider with both software and hardware integration capabilities.
- Improving business coverage, optimising the organisational structure, and focusing on the Group's talent training. As at the date of this annual report, the Group has established 12 regional offices in the main provinces and autonomous regions in the PRC, Hong Kong and Taiwan and has appointed their general managers. This measure has effectively enhanced the Group's ability to capture business opportunities and improved the Group's business penetration in the local areas, as well as enabled the Group to extend its reach to new customers such as emerging converging media organisations, newspapers, online media, and newly-developing professional video companies.
- Exploring the potential of synergistic coordination among the Company's subsidiaries. During the Current Period, the Group took the lead in setting up a cross-company group for converging media development (跨公司融合媒體業務發展小組), which has further consolidated the competitive products and application systems among the Company's subsidiaries, and thus strengthened the Group's overall capability in the converging media business. During the Current Period, the Group has completed several major converging media projects, including the China Daily "Central Kitchen" Project, Beijing New Media Group Converging Media Project, Xinhua News Agency Converging Media Project, China Radio International's "Global News + APP" Converging Media Platform Project, etc.

The Group's sports and events business segment locates in China's sports and cultural industries which are at their important period of golden development. During the Current Period, the Group's sports and events business segment had continuously recorded excellent performance in various areas. Evertop (Beijing), a wholly-owned subsidiary of the Company which specialises in top-tier sports and events production, rebroadcasting and management services, had provided professional technical services to various sports and events, including Union Cycliste Internationale global and Asian top-tier bicycle races, the Chinese Triathlon League, the Women's Chinese Basketball Association races, the Tianjin Marathon of the National Games, the National Rowing Autumn Champion Race, etc.

MANAGEMENT DISCUSSION AND ANALYSIS

Meanwhile, in order to meet the growing market demand for production and live broadcasting of different types and levels of sports events, further extend the “Evertop” brand’s market coverage and enhance the awareness in the national sports and events broadcasting and production services market, the Group established ETC (Beijing) in August 2017, which is engaged in providing broadcasting, production media services for small-and-medium sized sports and events. ETC (Beijing) had provided professional services to Chinese University Basketball Association (CUBA) races (中國大學生籃球聯賽), the Chinese Bohai Rim Sailing Rallying (中國環渤海帆船拉力賽), the National Snowboarding Ski Jump and Downhill Races (全國單板滑雪大跳台和坡面障礙技巧錦標賽) and the National Beach Handball Races (全國沙灘手球錦標賽) during the Current Period.

Responding to the significant national strategy plan for comprehensively improving the quality and level of the Chinese manufacturing industry based on the trend of international industrial transformation, benefiting from the government’s incentive policies for enterprise innovation and self-developed products, the Group’s sales of self-developed products business segment has sustained strong growth momentum during the Current Period. Under the rapid development of technology, the Group actively responded to, focused in and grasped the latest development trend of the industry and invested in new product research and development based on the latest trends and market demand in order to diversify the Group’s self-developed product line and thus expanding the Group’s source of revenue and profit.

During the Current Period, Cogent 4G transmission devices and NanoSat, being the star products of the Group and both of which are able to provide quality and smooth live broadcasting and return transmission services for major events, had been applied in certain live events, including but not limited to the annual sessions of the NPC and the CPPCC, the 2017 Summer Davos, the celebration of the 20th anniversary of Hong Kong’s return to China, the inauguration ceremony of the Fuxing bullet train and live broadcasting of the line patrol at Tianshan Mountain, etc.

In the meantime, as a key strategic plan of the Group under the backdrop of promotion of converging media by the government, the Group’s research and development business has formed a comprehensive technology integration platform including both hardware and software research and development capabilities by acquiring AVIT, Beijing Gefei and Beijing BroadVision. The Group has also been providing services for non-media and non-broadcasting and television industries (e.g. public security, armed forces and telecom industries) to further strengthen the Group’s advantages among the national all-media industry.

The Group has been involved in providing services for several international and national events since its establishment, which includes the 2008 Beijing Olympic Games, National Day celebration of the 60th anniversary of the PRC founding in 2009, the 2010 Guangzhou Asian Games, the Sept 3rd Military Parade in 2015, the G20 Hangzhou Summit in 2016, the Belt and Road Forum in 2017 and the military parade for the 90th anniversary of the National Army Day and etc. As the macroeconomic is still under the momentum of recovery and the industry where the Group stands is undergoing transformation and reform, the Group’s revenue from business operation is currently conducting short-term adjustments. As stated in this annual report and the announcement of the Company dated 9 February 2018, the Group has made write-off of receivables of approximately RMB170 million during the Current Period in relation to certain contracts for, among others, Le Sports projects. However, the Board believes that, with the extensive business management, technical capabilities and corporate governance experience accumulated by the senior management team of the Group in the business operation over the decades as well as benefiting from the strong corporate reputations established during the business operation of the Group, the Group will be able to capture new opportunities, embrace new technologies and conduct innovation and reform, thereby achieving another development peak in the new era.

MANAGEMENT DISCUSSION AND ANALYSIS

FINANCIAL REVIEW

Revenue

Our Group's revenue decreased by approximately 18.1% from approximately RMB662.9 million for the year ended 31 December 2016 to approximately RMB543.2 million for the year ended 31 December 2017. Compared with the year ended 31 December 2016 (the "Corresponding Period"), the revenue from the sports and events business segment and the sales of self-developed products segment has increased significantly with a growth rate of 37.9% and 17.8% respectively. Such growth was offset by the greater decrease in the revenue of the application solutions business segment with a net decrease in overall revenue by 18.1%. The revenue mix fully demonstrated the Group's strategic deployment, which on one hand to maintain the application solutions business to a certain scale, while on the other hand, to accelerate the drive and promotion of the high speed growth of the other business segments of the Group, which will enable the Company to build a solid foundation to achieve a new level of success. The table below sets out the Group's segment revenue for the year ended 31 December 2016 and 2017 respectively:

	For the year ended 31 December			
	2017		2016	
	RMB'000	% of total revenue	RMB'000	% of total revenue
Segment revenue				
Application solutions	376,378	69.3%	528,877	79.7%
Sports and events business	80,385	14.8%	58,312	8.8%
System maintenance services	19,527	3.6%	18,936	2.9%
Sales of self-developed products	66,875	12.3%	56,763	8.6%
Total	543,165	100.0%	662,888	100.0%

Application solutions

Revenue generated by the Group's application solutions business segment represented approximately 79.7% and 69.3% of the total revenue of the Group for the Corresponding Period and the Current Period, respectively. It decreased from RMB528.9 million for the Corresponding Period to RMB376.4 million for the Current Period. The decrease was mainly attributable to the fact that the broadcast industry is still undergoing gradual technology changes, that new technologies including 4K, conversion to IP, virtualisation and cloud computing are still under development and many all-media customers are still carrying out feasibility study before rolling out their projects, thus leading to a decline of project roll-outs during the Current Period. However, the Group has continuously kept upgrading its traditional business, innovating and transforming its current business, as well as committing itself to developing new media and IP/IT business. In addition, the Group established 12 regional offices and took the lead in setting up a cross-company group for converging media development during the Current Period to seize the opportunity of converging media and to improve the market competitiveness. Therefore, the Directors are optimistic that the Group will be able to capture the golden opportunities of new projects when they are rolled out.

Sports and events business

Revenue from the sports and events business segment represented approximately 8.8% and 14.8% of the total revenue of the Group for the Corresponding Period and the Current Period, respectively, and increased from RMB58.3 million for the Corresponding Period to RMB80.4 million for the Current Period, representing an increase of 37.9%. Such increase was mainly attributable to the increase in market demand for important political news and affairs broadcast and sports event broadcast together with the Group's effort in expanding the sports and events business segment during the Current Period.

MANAGEMENT DISCUSSION AND ANALYSIS

System maintenance services

Revenue from the system maintenance services business segment represented approximately 2.9% and 3.6% of the total revenue of the Group for the Corresponding Period and the Current Period, respectively, and increased from RMB18.9 million for the Corresponding Period to RMB19.5 million for the Current Period, representing an increase of 3.2%. Such increase was mainly attributable to the increasing demand for the Group's onsite support services during the Current Period.

Sales of self-developed products

Revenue from the sales of self-developed products business segment represented approximately 8.6% and 12.3% of the total revenue of the Group for the Corresponding Period and the Current Period, respectively and increased from RMB56.8 million for the Corresponding Period to RMB66.9 million for the Current Period, representing an increase of 17.8%. Such increase was mainly attributable to an increase in the number of units of the Group's self-developed products sold during the Current Period and the increased portfolio of products offering to the market. The widened portfolio also allowed the Group to address a wider customer base in China.

Cost of sales

The Group's cost of sales decreased by approximately 19.0% from RMB467.6 million for the Corresponding Period to RMB378.7 million for the Current Period. The decrease was mainly attributable to the decrease in the overall business volume of the Group during the Current Period. The following table sets forth the cost of sales for each business segment of the Group for the year ended 31 December 2016 and 2017 respectively:

	For the year ended 31 December			
	2017		2016	
	RMB'000	% of total cost	RMB'000	% of total cost
Segment cost of sales				
Application solutions	303,862	80.3%	400,080	85.6%
Sports and events business	42,943	11.3%	29,114	6.2%
System maintenance services	8,116	2.1%	9,947	2.1%
Sales of self-developed products	23,735	6.3%	28,475	6.1%
Total	378,656	100.0%	467,616	100.0%

The Group's cost of sales for the application solutions business segment decreased by 24.0% for the Current Period as compared to the Corresponding Period, which was primarily due to the decrease in overall revenue of the Group. The Group's cost of sales for the sports and events business segment increased by 47.5% for the Current Period, which was mainly attributable to the increase of revenue of the sports and events business segment of the Group.

MANAGEMENT DISCUSSION AND ANALYSIS

Gross profit and gross profit margin

The Group's gross profit was RMB195.3 million and RMB164.5 million for the year ended 31 December 2016 and 2017, respectively. The Group's gross profit margin was 29.5% and 30.3% for the year ended 31 December 2016 and 2017, respectively. The following table sets out the gross profit and gross profit margin of each of the Group's segments for the year ended 31 December 2016 and 2017 respectively:

	For the year ended 31 December			
	2017		2016	
	RMB'000	Gross profit margin %	RMB'000	Gross profit margin %
Segment gross profit and gross profit margin				
Application solutions	72,516	19.3%	128,797	24.4%
Sports and events business	37,442	46.6%	29,198	50.1%
System maintenance services	11,411	58.4%	8,989	47.5%
Sales of self-developed products	43,140	64.5%	28,288	49.8%
Total	164,509	30.3%	195,272	29.5%

The Group's gross profit decreased by 15.8% for the Current Period when compared to the Corresponding Period. However, the gross profit margin increased slightly from 29.5% for the Corresponding Period to 30.3% for the Current Period. We believe that the slight increase during the Current Period is in line with the changes of the mix of business segments that the Company strives for higher margin businesses.

Application solutions

In line with the decrease in the revenue of the application solutions business segment, the gross profit of the application solutions business segment also decreased by 43.7% from RMB128.8 million for the Corresponding Period to RMB72.5 million for the Current Period. The gross profit margin decreased from 24.4% for the Corresponding Period to 19.3% for the Current Period. The decrease in the gross profit margin of the application solutions business segment was mainly attributable to the fact that those projects adopting the new technologies including 4K, conversion to IP, virtualisation and cloud computing were yet to launch. Many all-media customers are still in the stage of feasibility study before rolling out their new projects. During the Current Period, many of the projects recognised are with relatively more mature technology. Therefore, the customers are more price sensitive and the Group has been offering more competitive pricing where the gross margin was lower. However, the Directors are pleased that the Group has been involved in many of the on-going pioneering projects with new technologies, such as the master control of CCTV all-IP system project, the 4K ultra high-definition broadcasting vehicle project, etc. These enable the Group to gain leading edge knowhow and charge a premium when the new technology projects are launched.

Sports and events business

The Group's gross profit from the sports and events business segment increased by approximately 28.2% from RMB29.2 million for the Corresponding Period to RMB37.4 million for the Current Period. Gross profit margin of this segment decreased slightly from 50.1% for the Corresponding Period to 46.6% for the Current Period. The increase in the gross profit from the sports and events business segment was mainly attributable to that the Group has maintained a healthy portfolio of sport events and the Group has obtained more and more business opportunities among the national sports and events broadcast industry.

MANAGEMENT DISCUSSION AND ANALYSIS

System maintenance services

The Group's gross profit from system maintenance services increased by approximately 26.9% from RMB9.0 million for the Corresponding Period to RMB11.4 million for the Current Period. The gross profit margin of this segment also increased from 47.5% for the Corresponding Period to 58.4% for the Current Period. The Group believes that the increase in the gross profit of this segment is benefited from the increasing demand of the after-sales projects.

Sales of self-developed products

The Group's gross profit from sales of self-developed products business segment significantly increased by 52.5% from RMB28.3 million for the Corresponding Period to RMB43.1 million for the Current Period. The gross profit margin of this segment also increased greatly from 49.8% for the Current Period to 64.5% for the Corresponding Period. The increase in gross profit was mainly attributable to the increase in the software sales with higher margin, such as the sale of interactive TV platforms and the 4G management systems during the Current Period.

Other gains — net

Other gains was approximately RMB4.8 million and RMB9.6 million for the year ended 31 December 2016 and 2017 respectively. Such increase was mainly due to (i) the value added tax refund and government subsidy was increased from RMB4.2 million for the year ended 31 December 2016 to RMB7.8 million for the year ended 31 December 2017; and (ii) the net foreign exchange gain and contribution to an associate was increase by RMB1.9 million, while the fair value gains on financial assets at fair value through profit or loss decreased from RMB1.3 million for the Corresponding Period to RMB0.3 million for the Current Period.

Selling and administrative expense

Selling expense decreased by approximately 12.1% from RMB35.5 million for the Corresponding Period to RMB31.2 million for the Current Period. Such decrease was in line with the decrease in the revenue and was mainly attributable to the implementation of stringent budgetary planning and cost control measures so as to trim down travelling expenses and business development cost.

Administrative expenses increased by approximately 192.9% from RMB93.1 million for the Corresponding Period to RMB272.7 million for the Current Period. Such increase was mainly attributable to (i) the write-off of receivables of approximately RMB170 million in relation to certain contracts for, among others, supply of equipment and provision of installation systems and other services for Le Sports (樂視體育); (ii) the increase in employee benefit expenses; (iii) the increase in the amortisation of the intangible assets expense; and (iv) the increase of administrative expenses of RMB8.8 million of Beijing BroadVision.

Finance costs

Net finance costs increased by approximately 28.1% from RMB12.8 million for the Corresponding Period to RMB16.4 million for the Current Period. The increase was mainly attributable to the decrease in interest income by RMB3.8 million.

Income tax expenses

Income tax expenses amounted to RMB8.9 million and RMB2.6 million for the year ended 31 December 2016 and 2017, respectively, representing a decrease of 71.0%. The effective tax rate decreased from approximately 14.5% for the Corresponding Period to approximately negative 1.8% for the Current Period, primarily due to the increase in the non-deductible expenses of the write-off of receivables for the year ended 31 December 2017.

MANAGEMENT DISCUSSION AND ANALYSIS

Profit for the Current Period

As a result of the foregoing factors, net profit decreased by approximately 378.1% from RMB52.5 million for the Corresponding Period to a loss of RMB146.1 million for the Current Period. Such decrease was primarily due to the expenses of RMB170 million for the write-off of receivables for the year ended 31 December 2017.

Liquidity, financial resource and capital structure

Net cash generated from the Group's operating activities amounted to RMB95.9 million for the Current Period while net cash used in operating activities amounted to RMB92.2 million for the Corresponding Period. The significant increase in the net cash inflow of the Group's operating activities for the Current Period mainly arose from (i) the acceleration in collection of trade receivables; and (ii) the decrease in inventories resulted from the improvement of the project management and inventory planning work for the Current Period.

Net cash generated from the Group's investing activities amounted to RMB9.5 million for the Current Period while the net cash used in the Group's investing activities amounted to RMB64.3 million for the Corresponding Period. The net cash inflow for the Current Period mainly arose from the collection of pledged bank deposits.

Net cash used in the Group's financing activities amounted to RMB100.8 million for the Current Period while the net cash generated from the Group's financing activities amounted to RMB149.5 million for the Corresponding Period. The net cash used in financing activities for the Current Period was mainly attributable to the increase in the repayment of bank loans.

As at 31 December 2017, the Group had current assets of approximately RMB675.0 million (as at 31 December 2016: approximately RMB842.4 million) and current liabilities of approximately RMB544.0 million (as at 31 December 2016: approximately RMB542.4 million). The current ratio (which is calculated by dividing current assets by current liabilities) decreased to approximately 1.24 as at 31 December 2017 from approximately 1.55 as at 31 December 2016.

The Board's approach of managing liquidity is to ensure, as far as possible, that the Group will always have sufficient liquidity to meet its liabilities when due, without incurring unacceptable losses or risking damage to the Group's reputation.

Foreign exchange exposure

The Group is exposed to foreign exchange risk arising from various currency exposures, primarily with respect to the US Dollar ("USD"), Hong Kong Dollar ("HKD") and the Great British Pound ("GBP"). Foreign exchange risk arose from future commercial transactions, recognised assets and liabilities which are denominated in non-RMB.

The management of the Group has set up a policy to require the Group companies to manage their foreign exchange risk against their functional currency. The Group companies are required to control the exposure of the foreign currency during the business operation. The foreign currency exposure is mainly due to the purchase of the equipment from other countries and the management controls on the payment schedule to reduce the foreign exchange risk. Save for certain bank balances and accounts payables in USD and HKD, the impact of foreign exchange exposure on the Group was minimal and there was no significant adverse effect on normal operations. During the Current Period, the Group did not commit to any financial instruments to hedge its exposure to foreign exchange risk. However, the management of the Group monitors foreign exchange exposure of the Group and will consider hedging significant foreign currency exposure should the need arise.

MANAGEMENT DISCUSSION AND ANALYSIS

Interest rate risk

Other than bank balances with variable interest rate, the Group has no other significant interest-bearing assets. The management does not anticipate significant impact on interest-bearing assets resulting from the changes in interest rates since the interest rates of bank balances are not expected to change significantly.

The Group's interest rate risk arises from borrowings. Borrowings issued at variable rates expose the Group to cash flow interest rate risk which is partially offset by cash held at variable rates. The Group has not hedged its cash flow interest rate risks.

Charge over assets of the Group

As at 31 December 2016 and 31 December 2017 respectively, bank borrowings of RMB76,700,000 and RMB70,000,000 were secured by the buildings of the Group, net book value of which amounting to RMB40,366,800 and RMB36,194,000, and trade receivables of which amounting to RMB25,834,502 and RMB25,310,000, respectively.

Gearing position

The gearing ratio, which represented total borrowings divided by total equity multiplied by 100%, was 78.2% and 85.1% as at 31 December 2016 and 2017, respectively. The total borrowings of the Group decreased from RMB361.0 million as at 31 December 2016 to RMB265.6 million as at 31 December 2017. Such decrease was mainly attributable to the repayment of borrowings of RMB95.4 million.

Significant investments, acquisitions and disposals

During the Current Period, the Group had no significant investments, mergers and acquisitions.

Contingent liabilities

In March 2014, one of the subsidiaries of the Group was involved in a contractual dispute with a supplier of television broadcasting systems (the "Claimant"). The Claimant supplied certain television broadcasting systems to the subsidiary, who provided the application solution services for the systems to a client in Hunan (the "Client"), the end-user of the systems. The contractual claim amounting RMB6.77 million was brought by the Claimant against this subsidiary and the Client in relation to the outstanding amount payable for the sale of the systems. On 16 December 2014, the Claimant withdrew the lawsuit against this subsidiary. In October 2017, the court entered a judgement that the subsidiary was not liable for compensation. The Claimant then appealed to the upper court and brought claims of about RMB4.42 million against the subsidiary and the Client. In light of the quality problems in the systems supplied by the Claimant, and the fact that the Client was the end user of the systems and bore the ultimate obligation to settle payments, and that the Group has been sued as a third party in the legal proceedings, the Directors consider that the expected outcome of the legal dispute will not have a material adverse effect on the financial statements and therefore, no provision has been made for the Current Period.

As at 31 December 2017, except for the legal dispute as disclosed above, the Directors were not aware of any other significant events that would have resulted in material contingent liabilities.

FUTURE PLANS FOR MATERIAL INVESTMENTS OR CAPITAL ASSETS

There was no specific plan for material investments or capital assets as at the date of this annual report.

MANAGEMENT DISCUSSION AND ANALYSIS

SHARE AWARD PLAN AND SHARE OPTION SCHEME

Share Award Plan

In order to recognise and reward the contribution of certain eligible participants to the growth and development of the Group, the Company adopted the share award plan (the "Share Award Plan") on 24 March 2014. The Share Award Plan does not constitute a share option scheme or an arrangement analogous to a share option scheme for the purpose of Chapter 17 of the Rules Governing the Listing of Securities on the Stock Exchange of Hong Kong Limited (the "Stock Exchange") (the "Listing Rules").

(a) Summary of terms

(i) Purpose and participants

The purpose of the Share Award Plan is to recognise and reward the contribution of certain selected participants to the growth and development of the Group, to give incentives thereto in order to retain them for the continual operation and development of the Group and to attract suitable personnel for further development of the Group through an award of the shares of the Company (the "Shares"). The Board shall, subject to and in accordance with the rules of the Share Award Plan, be entitled to make an award of Shares to any person belonging to any of the following classes of participants:

- (aa) any employee (whether full-time or part-time, including any executive director of the Company, any of the subsidiaries or any entity (the "Share Award Plan Invested Entity") in which any member of us holds an equity interest (the "Share Award Plan Eligible Employee");
- (bb) any non-executive directors (including independent non-executive directors) of the Company, any of the subsidiaries or any Share Award Plan Invested Entity;
- (cc) any supplier of goods or services to any member of us or any Share Award Plan Invested Entity;
- (dd) any customer of any member of us or any Share Award Plan Invested Entity;
- (ee) any person or entity that provides research, development or other technological support to any member of us or any Share Award Plan Invested Entity;
- (ff) any shareholder of any member of us or any Invested Entity or any holder of any securities issued by any member of us or any Share Award Plan Invested Entity;
- (gg) any adviser (professional or otherwise) or consultant to any area of business or business development of any member of us or any Share Award Plan Invested Entity; and
- (hh) any other group or classes of participants who have contributed or may contribute by way of joint venture, business alliance or other business arrangement to our development and growth;

and, for the purposes of the Share Award Plan, the award may be made to any company wholly owned by one or more of the above participants.

The eligibility of any of the above classes of participants to an award shall be determined by the Board from time to time on the basis of the Board's opinion as to his contribution and/or future contribution to the development and growth of the Group.

MANAGEMENT DISCUSSION AND ANALYSIS

(ii) Award of Shares and pool of awarded Shares

The Board shall notify Teeroy Limited, (the "Share Award Plan Trustee") in writing upon the making of an award to an eligible participant (the "Selected Participant") under the Share Award Plan. Upon the receipt of such notice, the Share Award Plan Trustee shall set aside the appropriate number of awarded Shares pending the transfer and vesting of the same to the Selected Participant out of a pool of Shares comprising the following:

- (aa) such Shares as may be (1) transferred to the Share Award Plan Trustee from any person (other than the Group) by way of gift, or (2) purchased by the Share Award Plan Trustee by utilising the funds received by the Share Award Plan Trustee from any person (other than the Group) by way of gift, but subject to the limitations set out in paragraph (iv) below;
- (bb) such Shares as may be purchased by the Share Award Plan Trustee on the Stock Exchange by utilising the funds allocated by the Board out of our resources (the "Group Contribution"), but subject to the limitations set out in paragraph (iv) below;
- (cc) such Shares as may be subscribed for at par value by the Share Award Plan Trustee by utilising Group Contribution, but subject to the limitations set out in (iv) below; and
- (dd) such Shares which remain unvested and revert to the Share Award Plan Trustee in accordance with the rules of the Share Award Plan.

The making of an award to any connected person must be approved by majority of the independent non-executive directors of the Company at the relevant time. The Company will comply with the applicable provisions of Chapter 14A of the Listing Rules or otherwise in compliance with the requirements of the Listing Rules when making awards to connected persons.

After an award is made, the Board shall notify the Selected Participant who may decline to accept such award by notifying us in writing within the prescribed period in accordance with the rules of the Share Award Plan. Unless so declined by the Selected Participant, the award shall be deemed irrevocably accepted by the Selected Participant.

(iii) Subscription and purchase of Shares by the Share Award Plan Trustee

- (aa) The Share Award Plan Trustee may purchase Shares on the Stock Exchange at the prevailing market price or off the market. In respect of off-market transactions, purchases shall not be made with any connected person, nor shall the purchase price be higher than the lower of the following: (1) the closing market price on the date of such purchase, and (2) the average closing market price for the five preceding trading days on which the Shares were traded on the Stock Exchange.

MANAGEMENT DISCUSSION AND ANALYSIS

(bb) In the event that the Board considers it appropriate for the Share Award Plan Trustee to subscribe Shares by utilising the Group Contribution, the Share Award Plan Trustee shall, upon the instructions of the Board, apply to the Company for the allotment and issue of the appropriate number of new Shares as instructed by the Board. Such allotment and issue shall only be made upon (i) shareholders' approval in general meeting to authorise the Directors to allot and issue new Shares to the Share Award Plan Trustee, subject to the limitations set out in paragraph (iv) below and (ii) the Listing Committee of the Stock Exchange has granted the listing of and permission to deal in such Shares, which may be allotted and issued by the Company to the Share Award Plan Trustee pursuant to the Share Award Plan.

(iv) *Maximum number of Shares to be subscribed and purchased*

In any given financial year of the Company, the maximum number of Shares (the "Max Shares Annual Threshold") to be subscribed for and/or purchased by the Share Award Plan Trustee by applying the Group Contribution for the purpose of the Share Award Plan shall be fixed by the Board at the beginning of such financial year (after having regard to all the relevant circumstances and affairs including the business and financial performance during the preceding financial year, business plans and cash flow requirements). The Board shall not instruct the Share Award Plan Trustee to subscribe for and/or purchase any Shares for the purpose of the Share Award Plan when such purchase and/or subscription will result in the Max Shares Annual Threshold being exceeded.

(v) *Vesting of the awarded Shares*

Subject to the rules of the Share Award Plan, the legal and beneficial ownership of the relevant awarded Shares shall vest in the relevant Selected Participant within ten business days after the latest of:

(aa) the date specified on the notice of the award given by the Board to the Share Award Plan Trustee (which shall not be earlier than the first business day immediately following the expiry of six months after the Listing Date); and

(bb) where applicable, the date on which the condition(s) or performance target(s) (if any) to be attained by such Selected Participant as specified in the related notice of award have been attained and notified to the Share Award Plan Trustee by the Board in writing.

(vi) *Remaining life*

Subject to any earlier termination in accordance with its rules, the Share Award Plan will remain in force for a period of 10 years commencing on 24 March 2014. As at the date of this annual report, the Share Award Plan had a remaining life of approximately six years.

MANAGEMENT DISCUSSION AND ANALYSIS

(b) Movement of the awarded Shares

During the year ended 31 December 2017, a total of 680,000 Shares were awarded to the eligible participants and 6,420,116 awarded Shares were vested in the name of Selected Participants under the Share Award Plan. A total of 5,927,687 Shares were remain unvested as at 31 December 2017.

Movement of the awarded Shares under the Share Award Plan during the Current Period is as follows:

Selected Participants	Date of Award	Vesting Dates	Outstanding as at 1 January 2017	Number of Awarded Shares			Outstanding as at 31 December 2017
				Awarded during 2017	Vested during 2017	Lapsed/ cancelled during 2017	
Executive Director							
Wong Kwok Fai (Note 1)	18 May 2016	100% on 18 May 2019	100,000	–	–	–	100,000
	21 August 2017	100% on 21 August 2020	–	100,000	–	–	100,000
Senior Management Members							
Li Lianmin	18 May 2016	100% on 18 May 2019	100,000	–	–	–	100,000
Ng Kwok Chung	18 May 2016	100% on 18 May 2019	50,000	–	–	–	50,000
So Yun Wah	21 August 2017	100% on 21 August 2020	–	100,000	–	–	100,000
Others							
Employees	26 March 2015	25% each on 21 November 2017, 2018, 2019 & 2020	2,168,260	–	443,508	542,065	1,182,687
Employee	26 March 2015	100% on 30 August 2017	5,696,608	–	5,696,608	–	–
Employees	18 May 2016	100% on 18 May 2019	4,770,000	–	–	675,000	4,095,000
Employees	21 August 2017	100% on 21 August 2020	–	200,000	–	–	200,000
Employee	21 August 2017	100% on 21 August 2017	–	280,000	280,000	–	–
			12,884,868	680,000	6,420,116	1,217,065	5,927,687

Note:

- Mr. Wong Kwok Fai was appointed as an executive Director on 12 March 2017.

Save as disclosed above, none of the above Selected Participants are Directors.

MANAGEMENT DISCUSSION AND ANALYSIS

Share Option Scheme

The share option scheme (the "Share Option Scheme") was conditionally adopted by resolutions in writing passed by the shareholders of the Company (the "Shareholders") on 13 June 2014.

(a) Summary of terms

(i) Purpose and participants

The purpose of the Share Option Scheme is to enable the Group to grant options to selected participants as incentives or rewards for their contribution to the Group. Eligible participants of the Share Option Scheme include the following classes of participants:

- (aa) any employee (whether full-time or part-time including any executive director but excluding any non-executive director) of the Company, any of the subsidiaries or any entity (the "Invested Entity") in which any member of the Group holds an equity interest;
- (bb) any non-executive directors (including independent non-executive directors) of the Company, any of the subsidiaries or any Invested Entity;
- (cc) any supplier of goods or services to any member of the Group or any Invested Entity;
- (dd) any customer of any member of the Group or any Invested Entity;
- (ee) any person or entity that provides research, development or other technological support to the Group or any member of any Invested Entity;
- (ff) any shareholder of any member of the Group or any Invested Entity or any holder of any securities issued by any member of the Group or any Invested Entity;
- (gg) any adviser (professional or otherwise) or consultant to any area of business or business development of any member of the Group or any Invested Entity; and
- (hh) any other group or classes of participants who have contributed or may contribute by way of joint venture, business alliance or other business arrangement to the development and growth of the Group,

and, for the purposes of the Share Option Scheme, the options may be granted to any company wholly owned by one or more persons belonging to any of the above classes of participants.

The eligibility of any of the above class of participants to the grant of any option shall be determined by our Directors from time to time on the basis of the Directors' opinion as to his contribution to the development and growth of the Group.

MANAGEMENT DISCUSSION AND ANALYSIS

(ii) *Total number of Shares available for issue*

The maximum number of Shares which may be allotted and issued upon the exercise of all outstanding options granted and yet to be exercised under the Share Option Scheme and any other share option scheme of the Group shall not in aggregate exceed 30% of the issued share capital (the "Issued Share Capital") of the Company from time to time. The total number of Shares which may be allotted and issued upon the exercise of all options (excluding, for this purpose, options which have lapsed in accordance with the terms of the Share Option Scheme and any other share option schemes of the Group) to be granted under the Share Option Scheme and any other share option schemes of the Group as may from time to time be adopted by the Company as permitted under the Listing Rules initially must not, in aggregate, exceed 10% of the Issued Share Capital as at the time dealings in the Shares first commence on the Main Board of the Stock Exchange (i.e. as at 7 July 2014) (and thereafter, if refreshed, shall not exceed 10% of the Issued Share Capital as at the date of approval of the refreshed limit by the shareholders). The maximum number of Shares that may be granted under the Share Option Scheme was 100 million Shares, representing 10% of the total issued Shares as at 7 July 2014, being the listing date of the Company on the Stock Exchange. Any further grant of share options in excess of this limit is subject to shareholders' approval in a general meeting with such participant and his associates abstaining from voting. As at the date of this annual report, the total number of Shares available for issue under the Share Option Scheme was 65,042,000, representing approximately 6.37% of the total issued Shares as at the date of this annual report.

(iii) *Maximum entitlement of each participant*

The total number of Shares issued and which may fall to be issued upon the exercise of the options granted under Share Option Scheme and any other share option schemes of the Group (including both exercised or outstanding options) to each grantee in any 12-month period shall not exceed 1% of the Issued Share Capital for the time being (the "Individual Limit"). Any further grant of options in excess of the Individual Limit in any 12-month period up to and including the date of such further grant must be separately approved by the shareholders in general meeting of the Company with such grantee and his associates abstaining from voting.

(iv) *Period within which the Shares must be taken up under an option*

An option may be exercised in accordance with the terms of Share Option Scheme at any time during a period to be determined and notified by the Directors to each grantee, which period may commence on a day after the date upon which the offer for the grant of options is made but shall end in any event not later than 10 years from the date of grant of the option subject to the provisions for early termination thereof.

(v) *Minimum period for which an option must be held before being exercised*

Unless otherwise determined by the Directors and stated in the offer of the grant of options to an eligible participant, there is no minimum period required under Share Option Scheme for the holding of an option before it can be exercised.

(vi) *Amount payable on acceptance of the option and the period within which payments must be paid*

The offer of a grant of share options may be accepted within 21 days from the date of offer, upon receipt by the Company of the payment of a nominal consideration of HK\$1 and signed acceptance of offer by the eligible participant.

(vii) *Basis of determining the exercise price*

The subscription price per Share under the Share Option Scheme will be a price determined by the Directors, but shall not be less than the highest of (i) the closing price of the Shares as stated in the Stock Exchange's daily quotations sheet on the date of the offer of grant; (ii) the average closing price of the Shares for the five trading days immediately preceding the date of the offer of grant; and (iii) the nominal value of a Share.

MANAGEMENT DISCUSSION AND ANALYSIS

(viii) *Remaining life*

Subject to any earlier termination in accordance with its rules, the Share Option Scheme shall remain in force for a period of 10 years commencing on 13 June 2014. As at the date of this annual report, the Share Option Scheme had a remaining life of approximately six years.

(b) 2015 Scheme

On 9 April 2015, the Board approved the share options to subscribe for an aggregate of 14,216,000 underlying Shares at the exercise price of HK\$1.84 per Share (the "2015 Scheme"). The options were divided into two tranches at the grant date. The respective exercise dates of the options are as follows:

- (i) Tranche I: beginning on the 3rd anniversary of the grant date (i.e. 9 April 2018): 50% of such options granted; and
- (ii) Tranche II: beginning on the 4th anniversary of the grant date (i.e. 9 April 2019): 50% of such options granted.

These share options shall expire on the 5th anniversary of the date of the offer letter to the grantee granting to him the options to subscribe for the underlying Shares (i.e. 9 April 2020), or the earlier determination of the Share Option Scheme.

(c) 2016 Scheme

On 7 April 2016, the Board approved the share options to subscribe for an aggregate of 13,542,000 underlying Shares at the exercise price of HK\$0.77 per Share (the "2016 Scheme"). 12,912,000 share options (the "Type A Options") under the 2016 Scheme as replacement of the outstanding share options under the 2015 Scheme shall be exercisable in two tranches as follows:

- (i) Tranche I: beginning on the 2nd anniversary of the grant date (i.e. 7 April 2018): up to 50% of such Type A Options granted; and
- (ii) Tranche II: beginning on the 3rd anniversary of the grant date (i.e. 7 April 2019): the rest of such Type A Options granted.

The Type A Options shall expire on the 4th anniversary of the date of the offer letter to each of the grantees granting to them the options to subscribe for the underlying Shares (i.e. 7 April 2020), or the earlier determination of the Share Option Scheme.

630,000 share options (the "Type B Options") under the 2016 Scheme shall be exercisable in two tranches as follows:

- (i) Tranche I: beginning on the 3rd anniversary of the grant date (i.e. 7 April 2019): up to 50% of such Type B Options granted; and
- (ii) Tranche II: beginning on the 4th anniversary of the grant date (i.e. 7 April 2020): the rest of such Type B Options granted.

The Type B Options shall expire on the 5th anniversary of the grant date (i.e. 7 April 2021), or the earlier determination of the Share Option Scheme.

MANAGEMENT DISCUSSION AND ANALYSIS

(d) 2017 Scheme

On 21 August 2017, the Board approved the share options to subscribe for an aggregate of 7,200,000 underlying Shares at the exercise price of HK\$0.435 per Share (the “2017 Scheme”). The options were divided into two tranches at the grant date. The respective exercise dates of the options are as follows:

- (i) Tranche I: beginning on the 3rd anniversary of the date of the employment agreement between the respective grantee and the Group: not more than 50% of the respective options granted; and
- (ii) Tranche II: beginning on the 4th anniversary of the date of the employment agreement between the respective grantee and the Group: the rest of the respective options granted.

These share options shall expire on the 5th anniversary of the date of grant (i.e. 21 August 2022), or the earlier determination of the Share Option Scheme.

(e) Movement of the share options

Movement of the share options under the 2015 Scheme, 2016 Scheme and 2017 Scheme respectively during the Current Period is as follows:

2015 Scheme

Grantee	Date of grant	Exercise price (HK\$)	Outstanding as at 1 January 2017	Number of share options				Outstanding as at 31 December 2017
				Granted	Exercised	Cancelled	Lapsed	
Senior Management Members								
Sun Qingjun (Note 1)	9 April 2015	1.84	1,018,000	–	–	–	–	1,018,000
Zhou Jue (Note 1)	9 April 2015	1.84	1,018,000	–	–	–	–	1,018,000
Huang He (Note 1)	9 April 2015	1.84	1,018,000	–	–	–	–	1,018,000
Geng Liang (Note 1)	9 April 2015	1.84	1,018,000	–	–	–	–	1,018,000
Total			4,072,000	–	–	–	–	4,072,000

MANAGEMENT DISCUSSION AND ANALYSIS

2016 Scheme — Type A Options

Grantee	Date of grant	Exercise price (HK\$)	Outstanding as at 1 January 2017	Number of share options				Outstanding as at 31 December 2017
				Granted	Exercised	Cancelled	Lapsed	
Executive Director								
Wong Kwok Fai (Note 2)	7 April 2016	0.77	1,358,000	–	–	–	–	1,358,000
Senior Management Members								
Sun Qingjun (Note 1)	7 April 2016	0.77	1,018,000	–	–	–	–	1,018,000
Zhou Jue (Note 1)	7 April 2016	0.77	1,018,000	–	–	–	–	1,018,000
Huang He (Note 1)	7 April 2016	0.77	1,018,000	–	–	–	–	1,018,000
Geng Liang (Note 1)	7 April 2016	0.77	1,018,000	–	–	–	–	1,018,000
So Yun Wah	7 April 2016	0.77	678,000	–	–	–	–	678,000
Li Lianmin	7 April 2016	0.77	682,000	–	–	–	–	682,000
Others								
Employees	7 April 2016	0.77	5,750,000	–	–	–	982,000	4,768,000
Total			12,540,000	–	–	–	982,000	11,558,000

2016 Scheme — Type B Options

Grantee	Date of grant	Exercise price (HK\$)	Outstanding as at 1 January 2017	Number of share options				Outstanding as at 31 December 2017
				Granted	Exercised	Cancelled	Lapsed	
Senior Management Member								
Ng Kwok Chung	7 April 2016	0.77	200,000	–	–	–	–	200,000
Others								
Employees	7 April 2016	0.77	430,000	–	–	–	200,000	230,000
Total			630,000	–	–	–	200,000	430,000

MANAGEMENT DISCUSSION AND ANALYSIS

2017 Scheme

Grantee	Date of grant	Exercise price (HK\$)	Outstanding as at 1 January 2017	Number of share options				Outstanding as at 31 December 2017
				Granted	Exercised	Cancelled	Lapsed	
Employees	21 August 2017	0.435	–	7,200,000	–	–	–	7,200,000
Total			–	7,200,000	–	–	–	7,200,000

Notes:

1. On 12 March 2017, Mr. Sun Qingjun, Mr. Zhou Jue, Mr. Huang He and Mr. Geng Liang ceased to act as executive Directors.
2. Mr. Wong Kwok Fai was appointed as an executive Director on 12 March 2017.

Please refer to note 23(ii) for the fair value of share options granted during the Current Period and the accounting policy adopted for the share options.

FUTURE OUTLOOK

The year of 2018 is the beginning year of the second decade of the Group's development. Although pressures coming from the macro-environment, industry and the market still exist, we believe that a new year with challenges and uncertainties is also filled with new developments and opportunities.

According to the "Chinese Media Convergence Development Report (2017–2018) (《中國媒體融合發展報告(2017–2018)》)", the converging process of the Chinese media industry is breaking through a bottleneck period. On one hand, the transformation process of the traditional media is continuously speeding up either actively or passively. On the other hand, the mainstream media has successfully extended its influences from traditional areas to new media areas by setting up convergence cluster. These latest changes and features not only indicate that the struggle of the media industry transformation has not been over, but also foretell the bright future of media convergence development. In recent years, governments have put forward policies and financed supports as well as special funds, which in turn provide strong supports for the in-depth development of media convergence development.

With the in-depth development of media convergence, the Group further promotes synergic coordination and mutual interaction among the Group's subsidiaries, as well as consolidates the products and application advantages among them, and increases investments in the research and development of converging media applications, which in turn will strengthen the overall competitive advantages of the Group in converging media industry. In the meantime, the establishment of the Group's 12 regional offices has achieved initial success with steady growing business volumes and perfecting the organisation structure day after day. The Group believes that in the year of 2018, it will continue adjusting, keep optimising the team construction and perfecting organisation structure, maintain the continuance of corporate culture, and be committed to provide skilled professional services and higher-quality products to customers.

MANAGEMENT DISCUSSION AND ANALYSIS

The Chinese sports industry has been in an important golden period of development driven by China's drive to promote and support industry and the increasing popularity of fitness and sports activities nationwide. Evertop (Beijing), a wholly-owned subsidiary of the Company with good reputation in the industry and rich experience in professional service provisions, had provided outstanding broadcasting, events management and operation services for top-tier sport events including Union Cycliste Internationale races, marathon races, triathlon races and dragon boat races, etc. At the same time, the Group was also involved in providing live broadcasting services for winter sports races such as ice hockey races and snowboarding. With the hosting of Beijing-Zhangjiakou 2022 Winter Games Olympics drawing near, the Group believes that the sports and events business segment will continue to make giant strides and achieve more surprisingly good results.

Science and technology are the primary production forces, and are also the driving force of the media transformation development. Mastering and practicing the rising technology is of crucial importance to the continuous healthy development of both the traditional media and the new media. The Group has always been keeping the development of its sales of self-developed products business segment adhered to the national policies, industry development guidance and trend of market demand, which have already achieved obvious results. Based on the Caixin China Manufacturing Index and Caixin/US Markit China Manufacturing Index announced in January 2018, it is expected that the China's manufacturing industry will continue to expand. Benefiting from the Group's maturing comprehensive research and development business platform, the Group will, by keeping pace with the time and the technology development, improve the quality of self-developed products, enrich the self-developed product lines, and thus forge the unique leading position of the Group among the all-media industry.

Looking ahead, the year of 2018 is filled with both challenges and opportunities as the Group has always planned ahead and kept strengthening the current business development. The Group's management will be leading all staff to forge ahead, keep on learning and proactively explore and practice the convergence development of the traditional media and new media, to embrace and study new technologies including all-IP, cloud technology, augmented reality interaction technology, Internet + Sports, on-line and off-line operation, virtual operation services, etc. The Group will work together and cooperate with each other for further development and new breakthroughs of the Group in another epoch.

BIOGRAPHICAL DETAILS OF DIRECTORS AND SENIOR MANAGEMENT

BOARD OF DIRECTORS

Executive Directors

Mr. Lo Chi Sum (盧志森), aged 58, is the founder, chief executive officer and chairman of the Group and an executive Director. Mr. Lo is also the chairman of each of the Nomination Committee and the Investment Committee of the Company and a member of the Remuneration Committee of the Company. He became a Director since December 2012. He is primarily responsible for the overall business strategies and business operation of the Group. Mr. Lo completed the programme of diploma in business management organised jointly by the Hong Kong Management Association and the Hong Kong Polytechnic University in February 1986. He obtained a master's degree in business administration from Shanghai Jiao Tong University (上海交通大學) in 2006, and he graduated from the doctoral programme in business administration from Wuhan University (武漢大學) in 2013. Mr. Lo has been studying the global finance GFD Programme in PBC School of Finance, Tsinghua University (清華大學五道口金融學院) since September 2017. During 2009 to 2015, Mr. Lo has been awarded seven times as an "Outstanding Entrepreneur in Technological Innovation" (科技創新優秀企業家) or "Outstanding Individual in Scientific and Technological Innovation" (科技創新優秀個人獎) by China Radio and TV Equipment Industry Association* (中國廣播電視設備工業協會). Mr. Lo has accumulated substantial experience in the all-media industry.

In 2007, Mr. Lo invested in the all-media industry in the PRC and set up CSS (Beijing) in April 2007. Since then he has been in charge of the overall business strategies and business operation of the Group. Mr. Lo is a director of CSS (Beijing), Cogent (BVI), Evertop (HK), NISL, Evertop (Beijing), CSS International, CSS Group Ltd, Cortesia, Cogent (HK), Cogent (Beijing), CSS (HK), CSS (Taiwan) and CSS Solutions. Mr. Lo was the sole shareholder and sole director of Cerulean Coast Limited which was interested in approximately 65.42% of the total issued Shares as at the date of this annual report. Please refer to the section headed "Directors' and Chief Executive's Interests and Short Positions in Shares and Underlying Shares of the Company" in the Directors' Report for details of his interest in the Shares and underlying shares of the Company.

Mr. Lo has over 30 years of experience in the broadcasting and television industry. Prior to the founding of the Group, Mr. Lo started his career in the industry in 1987, and he was first employed as a sales manager by Advanced Communication Equipment (International) Co., Ltd ("ACE"), a company which then provided, among others, audio and visual system integration services. Mr. Lo was transferred to the Taiwan office of ACE in 1989 and served as a general manager; subsequently, Mr. Lo became a director of ACE. From 2003 to 2006, Mr. Lo also took up the role of director of New Digital Technology Holdings Limited ("NDT"), a company which provided, among others, video system integration services. Through his extensive industry-related working experience, Mr. Lo has accumulated in-depth industry knowledge and market understanding for the all-media industry.

Mr. Leung Wing Fai (梁榮輝), aged 49, is the chief operating officer of the Group and an executive Director. Mr. Leung is also a member of each of the Remuneration Committee and the Investment Committee of the Company. He became a Director since May 2013. Mr. Leung joined the Group in April 2007 as deputy operating officer of CSS (Beijing) and he was designated as the chief operating officer of the Group in April 2012. Mr. Leung is in charge of overall business operation of the Group. Mr. Leung is a director of CSS (Beijing), NISL, TVL, CSS IT (BVI), TST (Beijing), Cogent (BVI), Cogent (Beijing), Evertop (HK), CSS International, CSS Group Ltd, CSS (HK), CSS (Macau), Cortesia, Cogent (HK) and CSS Solutions. Mr. Leung was the sole shareholder and sole director of Future Miracle Limited which was interested in approximately 5.88% of the total issued Shares as at the date of this annual report. Please refer to the section headed "Directors' and Chief Executive's Interests and Short Positions in Shares and Underlying Shares of the Company" in the Directors' Report for details of his interest in the Shares and underlying shares of the Company.

Mr. Leung graduated with a bachelor's degree in business administration from the Chinese University of Hong Kong in December 1991 and a master's degree in business administration from the Fordham University in May 2003.

* For identification purposes only

BIOGRAPHICAL DETAILS OF DIRECTORS AND SENIOR MANAGEMENT

Mr. Leung has over 25 years of experience in the all-media industry. Before he joined the Group, Mr. Leung started his career at ACE from May 1992 and he was responsible for sales, business coordination and marketing work. From April 1999 to March 2000, Mr. Leung served as sales manager at New Digital Systems China Co. Ltd. (“NDS”), a company which provided, among others, video system integration services. Mr. Leung was a colleague of Mr. Lo when they first met at ACE. During the period from 2000 to 2006, Mr. Leung was employed as the marketing director and was later promoted as the vice president at NDT.

Mr. Wong Kwok Fai (王國輝), aged 46, has been appointed as an executive Director and a member of the Investment Committee of the Company on 12 March 2017. He is currently also the chief solutions officer of the product and application development centre of the Group and the president of TST (Beijing) and Cogent (Beijing), both of which are wholly-owned subsidiaries of the Company. He is primarily responsible for facilitating the development of any new and advanced product media solutions, the business operation and management of TST (Beijing) and Cogent (Beijing). Mr. Wong joined the Group in August 2007 as engineering manager of transmission and broadband division. He was then in charge of management in transmission and broadband. Mr. Wong was promoted as vice president of engineering of TST (Beijing) in March 2010 and was further promoted as president of Cogent (Beijing) in March 2018. Mr. Wong is also a director of TST (Beijing), Evertop (Beijing), Cogent (Beijing) and Beijing BroadVision.

Mr. Wong graduated with a bachelor’s degree in engineering from the University of Hong Kong in November 1995, and a master’s degree in business administration from the University of Melbourne in March 2008.

Mr. Wong has over 15 years of experience in the all-media industry. Before he joined the Group, from June 1995 to July 1998, Mr. Wong served as an assistant engineer at ACE and he was responsible for the provision of technical service or related technical support activities. During the period from June 1998 to July 2007, Mr. Wong served as an engineering manager at NDS, and was responsible for technical management and engineering in broadcast transmission.

Independent Non-Executive Directors (“INED”)

Dr. Ng Chi Yeung, Simon (吳志揚), aged 60, was appointed as an INED in June 2014. He is also the chairman of the Remuneration Committee and a member of each of the Audit Committee and the Nomination Committee of the Company. Dr. Ng is a solicitor practising in Hong Kong since 1986. Dr. Ng was admitted as a solicitor of the High Court of Hong Kong advocate and solicitor in 1986. Dr. Ng was awarded with a bachelor’s of laws degree from the Manchester Polytechnic (now known as Manchester Metropolitan University) in May 1986, a master’s degree in Chinese and Comparative Law from the City University of Hong Kong in November 1997 and a doctoral degree in worship studies from the Robert Webber Institute for Worship Studies in June 2013.

Dr. Ng is a consultant of Rowland Chow, Chan & Co, a law firm in Hong Kong. Besides, since September 2013, Dr. Ng serves as a part-time lecturer at the University of Hong Kong and is responsible for lecturing on commercial law and practice for the postgraduate certificate in laws course.

Dr. Ng has become an independent non-executive director of Winfair Investment Company Limited (stock code: 00287) and China Internet Investment Finance Holdings Limited (stock code: 00810) since October 1995 and November 2013, respectively. All the aforesaid companies are listed on the Stock Exchange.

BIOGRAPHICAL DETAILS OF DIRECTORS AND SENIOR MANAGEMENT

Mr. Hung Muk Ming (洪木明), aged 53, was appointed as an INED in June 2014. Mr. Hung is also the chairman of the Audit Committee and a member of each of the Remuneration Committee and the Nomination Committee of the Company. Mr. Hung graduated with a bachelor's degree in social science from the University of Hong Kong in 1990, and a master's degree in corporate governance from the Hong Kong Polytechnic University in August 2008. Mr. Hung was admitted as an associate of the Chartered Association of Certified Accountants in January 1994, a fellow of the Association of Chartered Certified Accountants in January 1999, a fellow of Hong Kong Institute of Certified Public Accountants in July 2001, an associate of the Institute of Chartered Secretaries and Administrations and an associate of the Hong Kong Institute of Chartered Secretaries, respectively, in February 2009, a fellow of the Hong Kong Institute of Directors in November 2009 and a certified tax adviser of the Taxation Institute of Hong Kong in January 2013.

Mr. Hung has over 20 years of experience in financial industry in Hong Kong, and he started his full-time work in August 1990. From then on, he joined PricewaterhouseCoopers, Certified Public Accountants, during the period from August 1990 to November 1994, as a staff accountant and senior accountant. He was mainly engaged in auditing and accounting work during such period. From November 1994 to July 2001, Mr. Hung served as an accounting manager at Embryform Group Limited, a company engaged in the design, manufacturing, marketing, distribution and retail of lingerie, where he was involved in the accounting, financial, treasury, internal control and shipping functions, assisted in strategic business and financial planning of the business. From July 2001 to September 2002, he joined Hong Kong Exchanges and Clearing Limited as a finance manager, which he was responsible for the overall financial and accounting matters. From October 2002 to January 2005, he was employed by Hoi Meng Group Limited, an apparel manufacturer in Asia, as financial controller, which he was responsible for the company's overall financial, accounting, tax, company secretarial and legal matters. From February 2005 to February 2017, Mr. Hung served as financial controller at Guangdong Ming Crown Group Limited, a company engages in hotel, real estate construction, port logistics and industrial manufacturing industry; Mr. Hung was also responsible for the overall financial, accounting, tax, company secretarial and legal matters. Since February 2017, Mr. Hung has served as a director of Hua Guan New Materials Company Limited, a subsidiary company of Guangdong Ming Crown Group Limited and he is responsible for financial matters.

Mr. Hung is currently an independent non-executive director of several companies listed on the Stock Exchange, namely Cinda International Holdings Limited (stock code: 00111), Silver Grant International Industries Limited (stock code: 00171) and China Animation Characters Company Limited (stock code: 01566) and IBO Technology Company Limited (stock code: 02708).

Mr. Mak Kwok Wing (麥國榮), aged 63, was appointed as an INED in May 2015. Mr. Mak is a member of each of the Audit Committee and the Remuneration Committee of the Company. He is a member of the Chartered Professional Accountants of Ontario and the Institute of Chartered Accountants of Ontario. He has over 18 years of experience in accounting, auditing, tax, finance and investment. He is currently a senior consultant of LaVallee Inc., a home decor fragrance manufacturer, distributor and retailer operating under Pretty Valley Natural Commodity Franchise Company (滙美舍) in the PRC. Prior to his current position, he has worked in Toronto, Canada from 2001 to 2003 as the auditor of Korean (Toronto) Credit Union and Korean Catholic Church Credit Union where he was responsible for the development and implementation of audit procedures for these two financial institutions. In 2004, Mr. Mak was appointed as the managing director of the Peel Condominium Corporation No. 492, a management company for managing the property and assets of a commercial complex in Ontario, Canada.

BIOGRAPHICAL DETAILS OF DIRECTORS AND SENIOR MANAGEMENT

SENIOR MANAGEMENT

Mr. Zhou Jue (周珏), aged 46, is currently a director and chief executive officer of CSS (Beijing). Mr. Zhou joined the Group in September 2007 as vice president of CSS (Beijing) and since then, Mr. Zhou was primarily responsible for application solutions and services of all-media broadcasting of the Group in the PRC. Mr. Zhou was promoted as chief executive officer of CSS (Beijing) in April 2012. Mr. Zhou served as an executive Director from May 2013 to March 2017.

Mr. Zhou obtained a college degree of computer science and application from the Beijing College of Computer Science (北京計算機學院) (now known as the Beijing University of Technology (北京工業大學)) in January 1993, and further obtained a master's degree in information science from the Institute of Scientific and Technical Information (中國科學技術信息研究所) in July 1999. In December 2010 and May 2012, Mr. Zhou was nominated as executive director of the sixth and seventh committee of China Society of Motion Picture and Television Engineers (中國電影電視技術學會), respectively.

Mr. Zhou has over 25 years of experience in the all-media industry. Before he joined the Group, Mr. Zhou started his career at Radio and Television Institute of Beijing Television Equipment Factory* (北京電視設備廠) ("BJ TV Equipment Factory"), a camera and video recorder manufacturer and broadcasting system integration provider, where he worked as an engineer during the period from January 1993 to February 1996. During the period from August 1996 to January 1997, he was employed as a product manager of the sales support team by Beijing New Trend Science and Technology Development Co., Ltd* (北京新趨勢科技發展有限責任公司), a company which was engaged in, among others, technical development of communications equipment. Mr. Zhou furthered his studies during September 1997 to July 1999 and obtained the master's degree mentioned above. From 2000 to 2002, he was employed as deputy general manager of ACE, where he was responsible for overseeing its overall management. During December 2002 to September 2007, Mr. Zhou worked at Beijing New Digital Systems China Co., Ltd* (北京安達斯信息技術有限公司)("BNDS"), a company engaged in provision of agency and system integration services. During his tenure, Mr. Zhou has served as vice president of sales and he was responsible for the daily operation of the sales team.

Mr. Sun Qingjun (孫清君), aged 53, is currently a director and chief executive officer of Evertop (Beijing). Mr. Sun joined the Group in December 2007 and since then he has been in charge of application solutions and services of all-media broadcasting of the Group in the PRC. Mr. Sun served as an executive Director from May 2013 to March 2017.

Mr. Sun graduated with a bachelor's degree in electronic engineering from the Beijing Institute of Aeronautics (北京航空學院) (now known as the Beihang University (北京航空航天大學)) in July 1986, and a master's degree in electronic engineering from the Beihang University (北京航空航天大學) in June 1989. Mr. Sun was recognised as a senior engineer in electronic telecommunications by the Chinese Academy of Sciences (中國科學院) in December 1997.

Mr. Sun has over 25 years of experience in the all-media industry. Before he joined the Group, and during March 1989 to January 1993, Mr. Sun worked at the Fifth Academy of the Ministry of Aerospace Industry* (中國航天工業部第五研究院), an institute engaged in the development of aerospace products. From January 1993 to May 1998, Mr. Sun was employed as a technical director and deputy general manager by Chinese Academy of Sciences Kehai Hightech Group* (北京科海高技術(集團)公司), a company engaged in, among others, information technology development. During the period from December 2002 to June 2007, Mr. Sun worked at ACE and subsequently, as general manager at BNDS (so nominated by ACE). Mr. Sun was then responsible for the daily operation, sales and market operation of BNDS.

* For identification purposes only

BIOGRAPHICAL DETAILS OF DIRECTORS AND SENIOR MANAGEMENT

Mr. Huang He (黃河), aged 49, is currently a director and chief executive officer of CSS (Beijing). Mr. Huang joined the Group in November 2007 and since then he has been in charge of application solutions and services of all-media broadcasting of the Group in the PRC. Mr. Huang served as an executive Director from May 2013 to March 2017.

Mr. Huang graduated with a college degree of Chinese literature from the Huazhong University of Science and Technology (華中理工大學) in July 1990.

Mr. Huang has over 25 years of experience in the all-media industry. Before he joined the Group, Mr. Huang served as a reporter at Huangshi Television Station* (黃石電視台) from December 1990 to March 1999, where he was responsible for gathering and searching sources for information, conducting interviews with expert sources and writing articles. From March 1999 to December 1999, Mr. Huang served as chief technology officer of Travel Channel at MSTV Satellite TV Company Limited* (澳門衛星電視有限公司), a company which provides satellite television broadcasting services. From January 2001 to December 2002, Mr. Huang served as system integration vice manager at Sobey Digital Technology Co., Ltd* (成都索貝數碼科技股份有限公司), a company engaged in radio and television software development and systems integration businesses. During the period from March 2003 to March 2007, he served as general manager, responsible for sales and marketing and customer service, at Leitch China Limited.

Mr. So Yun Wah (蘇潤華), aged 47, is currently the executive vice president of CSS (Beijing). Mr. So joined the Group in March 2009 as vice president of marketing of CSS (Beijing). He is primarily responsible for marketing development of the Group in the PRC. Mr. So is also a director of FIL, Tongda and ETC (Beijing).

Mr. So graduated with a bachelor's degree in engineering from the Chinese University of Hong Kong in December 1995.

Mr. So has over 14 years of experience in the all-media industry. Before he joined the Group, Mr. So started his career at NDT. During the period from August 2007 to February 2008, Mr. So was employed as the technical director by Shenzhen COSHIP Electronics Co., Ltd* (深圳市同洲電子股份有限公司), a company specialising in research and development, manufacture and marketing of, among others, electrical transmission products. He was then responsible for the research and development of IPTV system and planning of overseas IPTV service deployment. From April 2008 to February 2009, Mr. So worked as a senior management member at Hanya Star Culture & Technology Co., Ltd* (漢雅星空化科技有限公司), a media company that is engaged in overseas IPTV operation and other internet value-added business in China.

Mr. Ng Kwok Chung (吳國聰), aged 55, is the technical director of the Group. Mr. Ng joined the Group in September 2010 as technical director of CSS (Beijing). Since then, he was responsible for content production and broadcast engineering of the Group. Mr. Ng obtained a higher diploma in electronic engineering with distinction from the Hong Kong Polytechnic College (now known as the Hong Kong Polytechnic University) in November 1984.

Mr. Ng has over 25 years of experience in the all-media industry. Before he joined the Group, Mr. Ng started his career at ACE in 1986. From 1986 to 1997, he served as an assistant servicing engineer at ACE, where he was responsible for assisting the team and leading the team to complete various system project and business development. From March 1997 to September 1999, Mr. Ng was employed as the director of customer service by Tektronix HK Limited, a company engaged in electronic equipment and supplies wholesale and manufacturing, where he was responsible for the management of its customer service team and he demonstrated various business activities in technical aspects. After the merger of Tektronix into the Grass Valley Group, a premier solutions provider for, among others, media broadcasting, Mr. Ng continued to serve as the director of customer service from September 1999 to July 2010, where he was responsible for leading the technical team, driving business with sales of services to customers in Hong Kong, Taiwan and South Korea regions.

* For identification purposes only

BIOGRAPHICAL DETAILS OF DIRECTORS AND SENIOR MANAGEMENT

Mr. Li Lianmin (李連民), aged 48, is the vice president of engineering of the Group. He is responsible for content production and broadcast engineering of the Group. Mr. Li joined the Group in January 2008 as general manager of engineering department of CSS (Beijing). He was then responsible for the technical management in engineering department. Mr. Li obtained a diploma of applied electronic technology from the Beijing Union University (北京聯合大學) in June 1992, and graduated with a master's degree in engineering from the University of Electronic Science and Technology (電子科技大學) in 2010.

Mr. Li has over 25 years of experience in the all-media industry. Before he joined the Group, Mr. Li worked at the BJ TV Equipment Factory, a camera and video recorder manufacturer and broadcasting system integration provider, from 1988 to 2000. During the period from June 2004 to December 2007, Mr. Li served as deputy chief engineer and deputy general manager at BNDS, a company which provided, among others, video system integration services. Mr. Li was then responsible for the system design and integration in broadcasting and television.

COMPANY SECRETARY

Ms. Ngai Kit Fong (倪潔芳) is a director of Corporate Services of Tricor Services Limited ("Tricor"), a global professional services provider specializing in integrated Business, Corporate and Investor Services. She has over 28 years of experience in the corporate secretarial field and has been providing professional corporate services to Hong Kong listed companies as well as multinational, private and offshore companies. Ms. Ngai is a Chartered Secretary and a Fellow of both The Hong Kong Institute of Chartered Secretaries ("HKICS") and The Institute of Chartered Secretaries and Administrators ("ICSA") in the United Kingdom. Ms. Ngai is a holder of the Practitioner's Endorsement from HKICS. (Note: The Company has engaged Tricor as external service provider and appointed Ms. Ngai as the Company's company secretary since 6 March 2014.)

DIRECTORS' REPORT

The Directors are pleased to present this Directors' Report and the audited consolidated financial statements of the Group for the Current Period.

DIRECTORS

The Directors during the Current Period and up to the date of this Directors' Report are as follows:

Executive Directors

Mr. Lo Chi Sum (盧志森)

Mr. Leung Wing Fai (梁榮輝)

Mr. Zhou Jue (周珏) (ceased with effect from 12 March 2017)

Mr. Sun Qingjun (孫清君) (ceased with effect from 12 March 2017)

Mr. Huang He (黃河) (ceased with effect from 12 March 2017)

Mr. Geng Liang (耿亮) (ceased with effect from 12 March 2017)

Mr. Wong Kwok Fai (王國輝) (appointed with effect from 12 March 2017)

Independent non-executive Directors

Dr. Ng Chi Yeung, Simon (吳志揚)

Mr. Hung Muk Ming (洪木明)

Mr. Mak Kwok Wing (麥國榮)

The Company has received, from each of the INEDs, a confirmation of his independence pursuant to Rule 3.13 of the Listing Rules. The Company considers all the INEDs are independent.

PRINCIPAL ACTIVITIES

Please refer to note 1 to the consolidated financial statements in this annual report for details regarding the principal activities of the Group.

RESULTS AND DIVIDENDS

The Group's results for the Current Period and the state of affairs of the Company and the Group at that date are set out in the accompanying financial statements.

The Directors do not recommend distribution of any final dividend for the year ended 31 December 2017 (2016: HK0.6 cents per ordinary share).

PROPERTY, PLANT AND EQUIPMENT

Details of movements in the property, plant and equipment of the Group during the year are set out in note 14 to the consolidated financial statements.

SHARE CAPITAL

Details of movements in the Company's share capital during the year are set out in note 22 to the consolidated financial statements.

PRE-EMPTIVE RIGHTS

There are no provisions for pre-emptive rights under the Articles of Association of the Company (the "Articles") or the laws of the Cayman Islands, being the jurisdiction in which the Company was incorporated, which would oblige the Company to offer new Shares on a pro rata basis to existing Shareholders.

DIRECTORS' REPORT

PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S SECURITIES

Neither the Company nor any of its subsidiaries has purchased, sold or redeemed any of the Company's listed securities during the Current Period.

RESERVES

Details of movements in the reserves of the Company and of the Group during the year are set out in the consolidated statement of changes in equity on pages 68 to 69 and note 24 to the consolidated financial statements, respectively.

DISTRIBUTABLE RESERVES

As at 31 December 2017, the Company's reserves available for distribution to equity holders, comprising the share premium, exchange fluctuation reserve and accumulated loss, amounted to approximately RMB304.1 million (as at 31 December 2016: approximately RMB453.9 million).

MAJOR CUSTOMERS AND SUPPLIERS

For the Current Period, revenue from the Group's five largest customers accounted for approximately 25.8% (2016: 42.3%) of the Group's total revenue and the revenue from the largest customer included therein accounted for approximately 11.7% (2016: 18.1%) of the Group's total revenue.

For the Current Period, supplies from the Group's five largest suppliers accounted for approximately 26.4% (2016: 18.4%) of the Group's total operating cost and supplies from the largest supplier included therein accounted for approximately 8.5% (2016: 5.2%) of the Group's total operating cost.

None of the Directors or any of their close associates or any Shareholders (which, to the best knowledge of the Directors, own more than 5% of the Company's issued share capital) had any beneficial interest in the Group's five largest customers and/or five largest suppliers for the Current Period.

DIRECTORS' RIGHTS TO ACQUIRE SHARES OR DEBENTURES

Save for those disclosed in the sections headed "Share Award Plan and Share Option Scheme" in this annual report and "Directors' and Chief Executive's Interests and Short Positions in Shares and Underlying Shares of the Company" in this Directors' Report, at no time during the year were rights to acquire benefits by means of the acquisition of shares in or debentures of the Company granted to any of the Directors or their respective spouses or minor children, or were any such rights exercised by them; or was the Company or any of its subsidiaries a party to any arrangement to enable the Directors to acquire such rights in any other body corporate.

DIRECTORS' REPORT

EMPLOYEES AND REMUNERATION POLICIES

As at 31 December 2017, the Group had a total of 357 employees (as at 31 December 2016: 329 employees).

The emoluments payable to employees of the Group are determined based on their responsibilities, qualifications, experiences and the role taken as well as the industry practices.

In respect of the remuneration paid or payable to the members of senior management (except Directors) of the Company for the year ended 31 December 2017, the remuneration paid or payable to members of the senior management of the Company by band is set out below:

	Number of individuals
Nil to RMB700,000	2
RMB700,001 to RMB1,000,000	5
	7

In order to recognise and reward the contribution of certain eligible participants to the growth and development of the Group, the Company adopted the Share Award Plan on 24 March 2014.

In order to reward or make incentive to the employees, Directors and other selected participants for their contributions to our Group, the Company conditionally adopted the Share Option Scheme on 13 June 2014. Please refer to the section headed "Share Award Plan and Share Option Scheme" in this annual report for details.

APPOINTMENT, RE-ELECTION AND REMOVAL OF DIRECTORS

Each of the executive Directors is engaged on a Director's service contract with the Company. The letters of appointment of INED also set out the specific terms and conditions relative to their respective appointment. All remuneration paid to executive Directors are covered by respective service contracts and all remuneration paid to non-executive Directors are covered by respective letters of appointment. Details of the terms of appointment of the Directors are disclosed in the section headed "Directors' Service Contracts and Letters of Appointment" of this Directors' Report.

Pursuant to article 109 of the Articles, any Director appointed by the Board shall hold office until the next following general meeting of the Company and shall then be eligible for re-election. Also, pursuant to article 105 of the Articles, at each annual general meeting, one-third of the Directors for the time being (or, if their number is not three or a multiple of three, then the number nearest to but not less than one-third) shall retire from office by rotation, provided that every Director (including the non-executive Director and independent non-executive Directors) shall be subject to retirement by rotation at least once every three years.

Every newly appointed Director has been provided with necessary induction and information to ensure that he/she has a proper understanding of the Company's operations and businesses as well as his/her responsibilities under the relevant statutes, laws, rules and regulations.

In accordance with article 105 of the Articles, Mr. Lo Chi Sum and Mr. Leung Wing Fai will retire by rotation and, being eligible, will offer themselves for re-election at the forthcoming annual general meeting (the "AGM").

DIRECTORS' REPORT

DIRECTORS' SERVICE CONTRACTS AND LETTERS OF APPOINTMENT

Each of the executive Directors has entered into a Director's service contract for an initial term of three years commencing from their respective date of entering the contract and each of the INEDs has signed a letter of appointment with the Company for an initial term of two years renewable automatically for successive term of one year commencing from their respective date of appointment. All of them are subject to retirement by rotation and re-election in accordance with the Articles.

No Director proposed for re-election at the forthcoming AGM has a service contract with the Company which is not determinable by the Company within one year without payment of compensation, other than statutory compensation.

DIRECTORS' REMUNERATION

The Directors' remunerations are subject to Shareholders' approval at general meetings. Other emoluments are determined by the Board with reference to Directors' duties, responsibilities and performance and the results of the Group.

Particulars of the Directors' emoluments for the year ended 31 December 2017 are set out in note 35(a) to the consolidated financial statements.

DIRECTORS' INTERESTS IN COMPETING BUSINESSES

None of the Directors or the management of the Company or their respective close associates (as defined under the Listing Rules) have any interests in a business which competes or may compete with the business of the Group, or has any other conflict of interest with the Group during the year.

The Company has received from each of the Directors an annual confirmation of his undertaking as to non-competition with the business of the Group.

PERMITTED INDEMNITY PROVISION

Pursuant to the Articles, the Directors and other officers for the time being of the Company shall be indemnified and secured harmless out of the assets of the Company from and against all actions, costs, charges, losses, damages and expenses which they or any of them shall or may incur or sustain by reason of any act done, concurred in or omitted in or about the execution of their duty or supposed duty in their respective offices, except such (if any) as they shall incur or sustain through their own fraud or dishonesty.

The Company has arranged appropriate directors' and officers' liability insurance coverage for the Directors and officers of the Group to protect the Directors and officers of the Group against any potential liability arising from the Group's activities which such Directors and officers may be held liable.

FINANCIAL REPORTING AND AUDIT

The Directors acknowledged their responsibility for preparing the financial statements that give a true and fair view in accordance with applicable statutory requirements and accounting standards and the requirements of the Listing Rules. The Group adopted the going concern basis in preparing its financial statements.

A statement by the external auditors of the Company about their reporting responsibilities is set out in the section headed "Independent Auditors' Report" in this annual report.

DIRECTORS' REPORT

DIRECTORS' MATERIAL INTERESTS IN TRANSACTIONS, ARRANGEMENT AND CONTRACTS

Apart from the particulars disclosed in note 31 to the consolidated financial statements, there were no other transactions, arrangement or contracts of significance in relation to the Company's business, to which the holding company of the Company or any of the Company's subsidiaries or fellow subsidiaries was a party subsisting at the end of the year ended 31 December 2017 or at any time during the year ended 31 December 2017 in which a Director or an entity connected with the Director had, whether directly or indirectly, a material interest.

CONTROLLING SHAREHOLDERS' INTEREST IN CONTRACTS OF SIGNIFICANCE

No contract of significance had been entered into between the Company or any of its subsidiaries and the controlling Shareholder (as defined in the Listing Rules) of the Company or any of its subsidiaries.

No contract of significance for the provision of services to the Company or any of its subsidiaries by the controlling Shareholder (as defined in the Listing Rules) of the Company or any of its subsidiaries was entered into.

MANAGEMENT CONTRACTS

For the year ended 31 December 2017, other than the service contracts of the Directors, there was no contract entered into by the Company relating to its management and administration or subsisting during the year under review which is substantial to the entire or any part of the business of the Group.

CONNECTED TRANSACTIONS

Details of the related party transactions of the Company for the year ended 31 December 2017 and undertaken in the usual course of business are set out in note 31 to the consolidated financial statements. None of these related party transactions constitutes a discloseable connected transaction as defined under the Listing Rules.

NON-COMPETITION UNDERTAKINGS

Each of the controlling Shareholders (namely, Cerulean Coast Limited and Mr. Lo Chi Sum ("Mr. Lo")) has given an unconditional and irrevocable non-compete undertakings (the "Non-competition Undertaking") to the Group not to directly or indirectly engage in the business which competes or may compete with the Group, on terms and conditions as disclosed in the prospectus dated 24 June 2014 (the "Prospectus"). For details of the Non-competition Undertaking, please refer to pages 149 to 151 of the Prospectus.

The controlling Shareholders have confirmed that none of them is engaged in, or interested in any business which, competes or may compete with the Group's business. They have also confirmed compliance with the terms of the Non-competition Undertaking and that during the year under review, there was no matter which required to be deliberated by the Board in relation to the compliance and enforcement of the Non-competition Undertaking. All the INEDs have reviewed the matters relating to the enforcement of the Non-competition Undertaking and consider that the terms of the Non-competition Undertaking has been complied by each of the controlling Shareholders.

SHARE AWARD PLAN AND SHARE OPTION SCHEME

Details of movements in the share awards and share options during the year ended 31 December 2017 are set out in the section headed "Share Award Plan and Share Option Scheme" in this annual report.

DIRECTORS' REPORT

DIRECTORS' AND CHIEF EXECUTIVE'S INTERESTS AND SHORT POSITIONS IN SHARES AND UNDERLYING SHARES OF THE COMPANY

As at 31 December 2017, the Directors and the Company's chief executive, and their respective associates had the following interests in the Shares and underlying shares of the Company and its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance ("SFO")) which were required to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests and short positions which they are taken or deemed to have been taken under such provisions of the SFO) or pursuant to the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code"), or were required to be entered in the register kept by the Company pursuant to Section 352 of the SFO:

Name of Director	Name of Group member/associated corporation	Capacity/nature of interest	Number of shares held (Note 1)	Approximate percentage of shareholding
Mr. Lo	The Company	Interest of controlled corporation	667,500,000 Shares (L) (Note 2)	65.42%
Mr. Lo	Cerulean Coast Limited	Beneficial owner	1 share	100%
Mr. Leung Wing Fai ("Mr. Leung")	The Company	Interest of controlled corporation	60,000,000 Shares (L) (Note 3)	5.88%
Mr. Leung	Future Miracle Limited	Beneficial owner	1 share	100%
Mr. Wong Kwok Fai ("Mr. Wong")	The Company	Beneficial owner	1,708,000 Shares (L) (Note 5)	0.17%

DIRECTORS' REPORT

SUBSTANTIAL SHAREHOLDERS' INTERESTS AND SHORT POSITIONS IN SHARES AND UNDERLYING SHARES OF THE COMPANY

As at 31 December 2017, so far as the Directors are aware of, the interests or short positions of the persons (other than a Director or chief executive of the Company whose interests are disclosed above) and corporations in the Shares or underlying shares of the Company which would fall to be disclosed to the Company under provisions of Divisions 2 and 3 of Part XV of the SFO were as follows:

Name of shareholder	Capacity/Nature of interest	Number of Shares held (Note 1)	Approximate percentage of shareholding
Cerulean Coast Limited	Beneficial owner	667,500,000 Shares (L) (Note 2)	65.42%
Future Miracle Limited	Beneficial owner	60,000,000 Shares (L) (Note 3)	5.88%
Ms. Wang Hui	Interest of spouse	60,000,000 Shares (L) (Note 4)	5.88%

Notes:

1. The letter "L" denotes a person's or a corporation's long position in the Shares.
2. These Shares were held by Cerulean Coast Limited, which was wholly owned by Mr. Lo.
3. These Shares were held by Future Miracle Limited, which was wholly owned by Mr. Leung.
4. Ms. Wang Hui is the spouse of Mr. Leung and she was deemed or taken to be interested in the 60,000,000 Shares held by Future Miracle Limited, which was wholly owned by Mr. Leung.
5. These Shares include (i) the share options to subscribe for 1,358,000 Shares granted to Mr. Wong under the Share Option Scheme on 7 April 2016; (ii) a total of 200,000 awarded Shares granted to Mr. Wong under the Share Award Plan on 18 May 2016 and 21 August 2017; and (iii) 150,000 Shares directly and beneficially held by Mr. Wong. Details of the exercise price and exercise dates of the share options and the vesting dates of the awarded Shares were set out in the section headed "Share Award Plan and Share Option Scheme" in this annual report.

AUDIT COMMITTEE, REMUNERATION COMMITTEE AND NOMINATION COMMITTEE

Details of the Audit Committee, Remuneration Committee and Nomination Committee of the Company are set out in the section headed "Corporate Governance Report" of this annual report.

SUFFICIENCY OF PUBLIC FLOAT

During the Current Period and up to the date of this Directors' Report, the Company has maintained the prescribed public float under the Listing Rules based on the information that is publicly available to the Company and within the knowledge of the Directors.

DIRECTORS' REPORT

REVIEW BY AUDIT COMMITTEE

The Audit Committee of the Company comprises all the three INEDs, namely Mr. Hung Muk Ming (committee chairman), Mr. Mak Kwok Wing and Dr. Ng Chi Yeung, Simon. It has reviewed with the management the audited consolidated financial statements of the Group for the year ended 31 December 2017.

AUDITORS

PricewaterhouseCoopers will retire and a resolution for their re-appointment as auditors of the Company will be proposed at the forthcoming AGM.

BUSINESS REVIEW

Business Performance and Future Outlook

For the business review and future outlook of the Company, please refer to the paragraphs headed "Business Review" and "Future Outlook" respectively in the section headed "Management Discussion and Analysis" in this annual report. This discussion forms part of this Directors' Report.

Principal Risks and Uncertainties

For the principal risks and uncertainties facing the Group, please refer to the section headed "Management Discussion and Analysis" in this annual report for further details. This discussion forms part of this Directors' Report.

Environmental Policies

The Group recognises its responsibility to protect the environment from its business activities. The Group continually seeks to identify and manage environmental impacts attributable to its operational activities in order to minimise these impacts if possible. The Group aims to maximise energy conservation in its offices by promoting efficient use of resources and adopting green technologies. For instance, the Group seeks to upgrade equipment such as lighting and air-conditioning systems in order to increase overall operating efficiency. To identify energy efficiency opportunities, the Group measures and records the energy consumption intensity from time to time. Details of the Group's environmental policies are set out in the "Environmental, Social and Governance Report" of this annual report.

Compliance with Relevant Laws and Regulations

As far as the Company is aware, it has complied in material respects with the relevant laws and regulations that have a significant impact on the business and operation of the Company during the Current Period including the Listing Rules, the PRC Labour Law, etc..

Relationship with Employees

People are the Group's most valuable asset. The Group emphasises communication with staff and provides them with training and career development opportunities. It also recognises good performance and provides a variety of activities for staff to help them achieve a balance between work and life. The Group has established a good relationship with its employees throughout the year.

Relationship with Customers

The Group strives to deliver outstanding experiences and meaningful value to customers. To ensure continuous improvement of the quality of service, the Group pro-actively seeks customer feedback. The Group's superior service has been widely recognised, as evidenced by the growing customer base during the year.

Relationship with Suppliers

The Group has established a long standing cooperation relationship with its suppliers. We also consistently uphold and strengthen our cooperation with suppliers.

DIRECTORS' REPORT

CHARITABLE DONATIONS

During the year, the charitable contributions and other donations made by the Group amounted to RMB50,000 (2016: nil).

Please refer to the paragraph headed "Charitable Activities" in the "Environmental, Social and Governance Report" of this annual report for details.

CHANGES IN DIRECTORS' INFORMATION

The changes in directors' information as required to be disclosed pursuant to Rule 13.51B(1) of the Listing Rules since the interim report of the Company for the six months ended 30 June 2017 are set out below:

- (1) Mr. Lo has served as a chairman of Cogent (Beijing), a subsidiary of the Company since 28 September 2017.
- (2) Mr. Leung has ceased to be a vice-chairman of Evertop (Beijing) since 7 June 2017. He has served as a director of TST (Beijing) since 18 October 2017 and served as a vice-chairman of Cogent (Beijing) since 28 September 2017. The aforesaid companies are subsidiaries of the Company.
- (3) Mr. Wong has served as a director of TST (Beijing) since 16 June 2017 and a director of Evertop (Beijing) since 7 June 2017. The aforesaid companies are subsidiaries of the Company.
- (4) Mr. Hung Muk Ming has been appointed as an independent non-executive director of IBO Technology Company Limited (stock code: 2708), a company listed on the Stock Exchange since 6 December 2017.

EVENTS AFTER THE CURRENT PERIOD

The Group does not have any material subsequent events after the Current Period.

On behalf of the Board

Lo Chi Sum

Chairman

Hong Kong, 28 March 2018

CORPORATE GOVERNANCE REPORT

CORPORATE GOVERNANCE PRACTICES

The Board is committed to maintaining high corporate governance standards.

The Board believes that good corporate governance standards are essential in providing a framework for the Company to safeguard the interests of shareholders, enhance corporate value, formulate its business strategies and policies, and enhance its transparency and accountability.

The Company has applied the principles as set out in the Corporate Governance Code (the "CG Code") contained in Appendix 14 to the Listing Rules.

The Board is of the view that throughout the year ended 31 December 2017, the Company has complied with all the code provisions as set out in the CG Code, except for code provision A.2.1 with details set out below.

A. Model Code for Securities Transactions

The Company has adopted a code of conduct regarding Directors' securities transactions (the "Securities Dealing Code") on terms no less exacting than the required standard set out in the Model Code (with certain modifications).

The Securities Dealing Code applies to all the Directors and to all employees to whom the Securities Dealing Code is given and who are informed that they are subject to its provisions.

Specific enquiry has been made of all the Directors and all the relevant employees and they have confirmed that they have complied with the required standard set out in the Securities Dealing Code throughout the year ended 31 December 2017.

B. Board of Directors

The Board oversees the Company's businesses, strategic decisions and performance and should take decisions objectively in the best interests of the Company.

The Board should regularly review the contribution required from a Director to perform his responsibilities to the Company, and whether the Director is spending sufficient time performing them.

(1) Board Composition

As at the date of this annual report, the Board comprised six Directors, consisting of three executive Directors and three independent non-executive Directors, as follows:

Executive Directors:

Mr. Lo Chi Sum (*Chairman, Chief Executive Officer, Chairman of each of the Nomination Committee and the Investment Committee and member of the Remuneration Committee*)

Mr. Leung Wing Fai (*member of each of the Remuneration Committee and the Investment Committee*)

Mr. Wong Kwok Fai (*member of the Investment Committee*) (*appointed on 12 March 2017*)

CORPORATE GOVERNANCE REPORT

Independent Non-executive Directors:

Dr. Ng Chi Yeung, Simon (*Chairman of the Remuneration Committee and member of each of the Audit Committee and the Nomination Committee*)

Mr. Hung Muk Ming (*Chairman of the Audit Committee and member of each of the Remuneration Committee and the Nomination Committee*)

Mr. Mak Kwok Wing (*member of each of the Audit Committee and the Remuneration Committee*)

The biographical information of the Directors as at the date of this annual report are set out in the section headed "Biographical Details of Directors and Senior Management" in this annual report.

None of the members of the Board is related to one another.

(2) Chairman and Chief Executive Officer

Code provision A.2.1 of the CG Code stipulates that the roles of chairman and chief executive should be separate and should not be performed by the same individual. The division of responsibilities between the chairman and chief executive should be clearly established and set out in writing.

Currently, the chairman of the Board (the "Chairman") and chief executive officer of the Company (the "Chief Executive Officer") are held by Mr. Lo Chi Sum. Since the establishment of the Group in 2007, Mr. Lo has been the key leadership figure of the Group who has been primarily involved in formulation of business strategies and determination of the overall direction of the Group. He has also been chiefly responsible for the Group's operations as he directly supervises the members of senior management. The Directors meet regularly to consider major matters affecting the operation of the Group. As such, the Directors consider that this structure will not impair the balance of power and authority between the Directors and the management of the Group and believe that this structure will enable the Group to make and implement decisions promptly and efficiently.

(3) Independent Non-executive Directors

During the year ended 31 December 2017, the Board at all times met the requirements of the Listing Rules relating to the appointment of at least three independent non-executive Directors representing one-third of the Board with one of whom possessing appropriate professional qualifications or accounting or related financial management expertise.

The Company has received written annual confirmation from each of the independent non-executive Directors in respect of his independence in accordance with the independence guidelines set out in Rule 3.13 of the Listing Rules. The Company is of the view that all independent non-executive Directors are independent.

(4) Appointment and Re-election of Directors

Code provision A.4.1 of the CG Code stipulates that non-executive directors shall be appointed for a specific term, subject to re-election, whereas code provision A.4.2 of the CG Code states that all directors appointed to fill a casual vacancy shall be subject to election by shareholders at the first general meeting after appointment and that every director, including those appointed for a specific term, shall be subject to retirement by rotation at least once every three years.

CORPORATE GOVERNANCE REPORT

Each of the independent non-executive Directors is appointed for an initial term of two years renewable automatically for successive term of one year each commencing from the next day after the expiry of the current term of their appointment and is subject to retirement by rotation once every three years under the Articles.

(5) Responsibilities, Accountabilities and Contributions of the Board and Management

The Board is responsible for leadership and control of the Company and oversees the Group's businesses, strategic decisions and performance and is collectively responsible for promoting the success of the Company by directing and supervising its affairs. Directors take decisions objectively in the interests of the Company.

All Directors, including independent non-executive Directors, have brought a wide spectrum of valuable business experience, knowledge and professionalism to the Board for its efficient and effective functioning.

All Directors have full and timely access to all the information of the Company as well as the services and advice from the company secretary and senior management. The Directors may, upon request, seek independent professional advice in appropriate circumstances, at the Company's expenses for discharging their duties to the Company.

The Directors shall disclose to the Company details of other offices held by them and the Board regularly reviews the contribution required from each Director to perform his responsibilities to the Company.

The Board reserves for its decision all major matters relating to policy matters, strategies and budgets, internal control and risk management, material transactions (in particular those that may involve conflict of interests), financial information, appointment of directors and other significant operational matters of the Company. Responsibilities relating to implementing decisions of the Board, directing and coordinating the daily operation and management of the Company are delegated to the management.

(6) Continuous Professional Development of Directors

Directors shall keep abreast of regulatory developments and changes in order to effectively perform their responsibilities and to ensure that their contribution to the Board remains informed and relevant.

Every newly appointed Director has received formal, comprehensive and tailored induction on the first occasion of his/her appointment to ensure appropriate understanding of the business and operations of the Company and full awareness of Director's responsibilities and obligations under the Listing Rules and relevant statutory requirements.

Directors should participate in appropriate continuous professional development to develop and refresh their knowledge and skills. Internally-facilitated briefings for Directors would be arranged where appropriate. All Directors are encouraged to attend relevant training courses at the Company's expenses.

CORPORATE GOVERNANCE REPORT

The records of training and continuous professional development that have been received from the Directors for the year ended 31 December 2017 are summarised as follows:

Directors	Type of Training ^(Note)
Mr. Lo Chi Sum	A & B
Mr. Leung Wing Fai	A & B
Mr. Wong Kwok Fai*	A & B
Dr. Ng Chi Yeung, Simon	A & B
Mr. Hung Muk Ming	A & B
Mr. Mak Kwok Wing	B

* appointed as an Director on 12 March 2017

Note:

Types of Training

A: Attending training sessions, including but not limited to, briefings, seminars, conferences and workshops

B: Reading relevant news alerts, newspapers, journals, magazines and relevant publications

C. Board Committees

The Board has established four committees, namely, the Audit Committee, the Remuneration Committee, the Nomination Committee and the Investment Committee, for overseeing particular aspects of the Company's affairs. All Board committees of the Company are established with defined written terms of reference. The terms of reference of the Audit Committee, the Remuneration Committee and the Nomination Committee are posted on the Company's website and the Stock Exchange's website and are available to shareholders upon request.

The majority of the members of the Audit Committee, the Remuneration Committee and the Nomination Committee are independent non-executive Directors and all the current executive Directors are the members of the Investment Committee. The list of the chairman and members of each Board committee is set out under the section headed "Corporate Information" in this annual report.

(1) Audit Committee

The primary duties of the Audit Committee are to make recommendations to the Board on the appointment and dismissal of the external auditors, review the financial information and oversee the financial reporting, risk management and internal control systems of the Company.

During the year under review, the Audit Committee held three meetings to review, the audit plan, the annual financial results and report for the year ended 31 December 2016, the interim financial results and report for the six months ended 30 June 2017 and the risk management and internal control systems of the Company.

The Audit Committee also met the external auditors without the presence of the executive Directors and the management of the Company.

CORPORATE GOVERNANCE REPORT

(2) Remuneration Committee

The primary functions of the Remuneration Committee include making recommendations to the Board on the overall remuneration policy and structure relating to all Directors and senior management; making recommendations to the Board on the remuneration packages of individual executive Directors and senior management; reviewing performance-based remuneration and ensuring that no Director or any of his associates is involved in deciding his own remuneration.

During the year under review, the Remuneration Committee held three meetings to consider the service contracts of the executive Directors, to review the policy, structure and remuneration of the Directors and to consider the granting of share options and share awards under the Share Option Scheme and Share Award Plan adopted by the Company.

(3) Nomination Committee

The primary duties of the Nomination Committee include reviewing the structure, size and composition (including the skills, knowledge and experiences) of the Board at least annually and making recommendations to the Board on any proposed changes to the Board to complement the Company's corporate strategy; identifying individuals suitably qualified as potential Board members and selecting or making recommendations to the Board on the selection of individuals nominated for directorships; assessing the independence of the independent non-executive Directors; and making recommendations to the Board on the appointment or re-appointment of Directors and succession planning of Directors, in particular that of our Chairman and the Chief Executive Officer.

The Company recognises and embraces the benefits of having a diverse Board to enhance its performance and has adopted a Board Diversity Policy aiming to set out the approach to achieve diversity on the Board. The implementation of the policy is monitored by the Nomination Committee. The Company aims to build and maintain a Board with a diversity of Directors, in terms of skills, experience, knowledge, expertise, culture, independence, age and gender. The current Board's composition under diversified perspectives is disclosed in the biographical information of the Directors set out in the section headed "Biographical Details of Directors and Senior Management" in this annual report.

For the purpose of implementation of the Board Diversity Policy, the measurable objectives adopted include (a) at least one-third of the members of the Board shall be independent non-executive directors; and (b) at least one of the members of the Board shall have obtained accounting or other professional qualifications. For the year ended 31 December 2017, the Board has fulfilled the measurable objectives of the Board Diversity Policy.

During the year under review, the Nomination Committee held two meetings to consider the appointment of a new executive Director and to review the structure, size and composition of the Board and the independence of the independent non-executive Directors and to make recommendation on the re-election of the retiring directors at the annual general meeting. The Nomination Committee considered an appropriate balance of diversity perspectives of the Board is maintained and did not recommend any changes to the measurable objectives set for implementing diversity on the Board.

CORPORATE GOVERNANCE REPORT

(4) Investment Committee

The primary duties of the Investment Committee are to consider and approve transaction(s) (as defined under Chapter 14 of the Listing Rules) (the "Transaction(s)") not being conducted by the Company in its ordinary course of business and having a consideration of not more than HK\$30 million (or its Renminbi equivalent); and to consider and approve other relevant matters as referred to it by the Board from time to time (other than some matters specifically reserved for the Board's consideration, such as, connected transactions within the meaning of Chapter 14A of the Listing Rules, share transactions and transactions discloseable under Chapter 14 of the Listing Rules). Any Transaction(s) considered by the Investment Committee shall be approved by Mr. Lo Chi Sum, the Chairman and any one other executive Director.

No meeting was held by the Investment Committee during the year ended 31 December 2017.

(5) Corporate Governance Functions

The Board is responsible for performing the functions set out in the code provision D.3.1 of the CG Code.

The terms of reference of the Board include, among others, (i) developing and reviewing our Group's policies and practices on corporate governance; (ii) reviewing and monitoring the training and continuous professional development of our Directors and senior management; (iii) reviewing and monitoring our Group's policies and practices on compliance with legal and regulatory requirements; (iv) developing, reviewing and monitoring the code of conduct and compliance manual (if any) applicable to employees and our Directors; and (v) reviewing our Company's compliance with the CG Code and disclosure in this Corporate Governance Report.

D. Attendance Records of Directors

The attendance records of each Director at the Board meetings, Board committee meetings and the general meeting of the Company held during the year ended 31 December 2017 is set out in the table below:

Name of Director	Attendance/Number of Meetings				Annual General Meeting
	Board	Audit Committee	Remuneration Committee	Nomination Committee	
Lo Chi Sum	5/5	3/3*	3/3	2/2	1/1
Leung Wing Fai	5/5	3/3*	3/3	–	1/1
Zhou Jue ^{Note 1}	1/1	–	–	–	–
Sun Qingjun ^{Note 1}	0/1	–	–	–	–
Huang He ^{Note 1}	1/1	–	–	–	–
Geng Liang ^{Note 1}	1/1	–	–	–	–
Wong Kwok Fai ^{Note 2}	4/4	2/2*	–	–	1/1
Ng Chi Yeung, Simon	4/5	2/3	2/3	1/2	1/1
Hung Muk Ming	5/5	3/3	3/3	2/2	1/1
Mak Kwok Wing	5/5	3/3	3/3	–	1/1

Notes:

1. ceased to act as an Director on 12 March 2017

2. appointed as an Director on 12 March 2017

* by invitation

CORPORATE GOVERNANCE REPORT

During the year ended 31 December 2017, an annual general meeting of the Company was held on 13 June 2017. Apart from regular Board meetings, the Chairman also held a meeting with the independent non-executive Directors without the presence of executive Directors during the year.

E. Risk Management and Internal Controls

The Board acknowledges its responsibility for the risk management and internal control systems of the Group and reviewing their effectiveness. Such systems are designed to manage rather than eliminate the risk of failure to achieve business objectives, and can only provide reasonable and not absolute assurance against material misstatement or loss.

The Board has the overall responsibility for evaluating and determining the nature and extent of the risks it is willing to take in achieving the Company's strategic objectives, and establishing and maintaining appropriate and effective risk management and internal control systems. Highlights of the Group's risk management and internal control systems include the following:

- Code of Conduct — The Company's code of conduct explicitly communicates to each employee its values, acceptable criteria for decision-making and its ground rules for behavior.
- Process to identify and manage significant risks and material internal control defects — Significant risks or internal control defects identified by the management during the ordinary business operation of the Group will be reported to the Board as soon as practicable for further evaluating and management. A Board meeting will be held to conduct review and evaluation on the significant risks or internal control defects and appropriate actions will be taken to control the risks or to improve the internal control defects. For the year ended 31 December 2017, no significant risks, or material internal control failings or weaknesses have been identified by the Board or the management.
- Internal Audit Functions — The internal audit functions of the Group have been performed by the collaboration of the Board's office, finance department, human resources department and administration office by regular financial and operational review and recommending necessary actions to the management. The works carried out by the aforesaid departments of the Company ensure the risk management and internal control measures are in place and function properly as intended. The results of the internal audit and reviews are reported to the executive Directors and the Audit Committee.
- Compliance with the Listing Rules and relevant laws and regulations — The Group will continue to monitor its compliance with relevant laws and regulations and continue to arrange for various trainings to be provided by its legal advisers or other professional parties to the Directors and management on the Listing Rules, PRC laws and regulations, etc.

The Audit Committee assists the Board in leading the management and overseeing their design, implementation and monitoring of the risk management and internal control systems. The management has reported and confirmed to the Board and the Audit Committee on the effectiveness of the risk management and internal control systems for the year ended 31 December 2017.

The Board, as supported by the Audit Committee as well as the management, conducted an annual review on the risk management and internal control systems, including the financial, operational and compliance controls of the Group for the year ended 31 December 2017, to ensure the adequacy of resources, staff qualifications and experience, training programs and budget of accounting, internal audit, training reporting, etc. The Board considered that such systems and the process for financial reporting and Listing Rules compliance are effective and adequate.

CORPORATE GOVERNANCE REPORT

The Group has adopted the Guidance on Information Disclosure (《世紀睿科控股有限公司信息披露指引》) which provides a general guide to the Company's directors, officers, senior management and relevant employees in handling confidential information, monitoring information disclosures and responding to enquiries. The policy is to ensure potential inside information being captured and confidentiality of such information being maintained until consistent and timely disclosure is made in accordance with the Listing Rules. The policy regulates the handling and dissemination of inside information, which includes:

- Designated responsible persons and departments for managing and handling the inside information;
- Specified disclosure requirements under the Listing Rules; and
- Stipulated disclosure procedures.

F. Directors' Responsibility In Respect of the Financial Statements

The Directors acknowledge their responsibility for preparing the financial statements of the Company for the year ended 31 December 2017.

The Directors are not aware of any material uncertainties relating to events or conditions that may cast significant doubt upon the Company's ability to continue as a going concern.

The statement of the independent auditors of the Company about their reporting responsibilities on the financial statements is set out in the Independent Auditors' Report in this annual report.

G. Auditors' Remuneration

The remuneration paid/payable to the Company's external auditors of the Company in respect of audit services for the year ended 31 December 2017 amounted to RMB2,200,000.

An analysis of the remuneration paid/payable to the external auditors of the Company, PricewaterhouseCoopers, in respect of audit services and non-audit services for the year ended 31 December 2017 is set out below:

Service Category	Fees Paid/Payable (RMB'000)
Audit Services	
— Annual audit for the year ended 31 December 2017	2,200
Non-audit Services	0
TOTAL	2,200

CORPORATE GOVERNANCE REPORT

H. Non-Competition Undertaking by Controlling Shareholders

Each of the controlling Shareholders (namely, Cerulean Coast Limited and Mr. Lo) has given the Non-Competition Undertaking in favour of the Company and its subsidiaries that it and he will provide to the Company and the Directors (including the independent non-executive Directors) from time to time with all information necessary for the annual review by the independent non-executive Directors with regard to compliance of the terms of the Non-Competition Undertaking by the controlling Shareholders and the enforcement of the Non-Competition Undertaking.

Each of the controlling Shareholders has made an annual declaration as to full compliance with the terms of the Non-Competition Undertaking and that during the year, there was no matter which was required to be deliberated by the Board in relation to the compliance and enforcement of the Non-Competition Undertaking.

The Board comprising all the independent non-executive Directors have reviewed and confirmed that all the terms of the Non-Competition Undertaking have been complied with by the controlling Shareholders.

I. Company Secretary

Ms. Ngai Kit Fong of Tricor Services Limited, external service provider, has been engaged by the Company as the company secretary. Her primary contact person at the Company is Mr. Leung Wing Fai, an executive Director and the Chief Operating Officer of the Company.

In compliance with Rule 3.29 of the Listing Rules, Ms. Ngai Kit Fong has undertaken no less than 15 hours of relevant professional training for the year ended 31 December 2017.

J. Shareholders' Rights

To safeguard shareholder interests and rights, separate resolution should be proposed for each substantially separate issue at general meetings, including the election of individual Director. All resolutions put forward at general meetings will be voted on by poll pursuant to the Listing Rules and poll results will be posted on the websites of the Company and of the Stock Exchange after each general meeting.

(1) Convening an Extraordinary General Meeting

Extraordinary general meetings may be convened on the requisition of one or more shareholders holding, at the date of deposit of the requisition, not less than one tenth of the paid up capital of the Company having the right of voting at general meetings pursuant to article 64 of the Articles. Such requisition shall be made in writing to the Directors or the company secretary of the Company for the purpose of requiring an extraordinary general meeting to be called by the Directors for the transaction of any business specified in such requisition. Such meeting shall be held within two months after the deposit of such requisition. If within twenty-one days of such deposit the Directors fail to proceed to convene such meeting, the requisitionist(s) himself (themselves) may do so in the same manner, and all reasonable expenses incurred by the requisitionist(s) as a result of the failure of the Directors shall be reimbursed to the requisitionist(s) by the Company.

(2) Putting Forward Proposals at General Meetings

To put forward proposals at a general meeting of the Company, a shareholder should lodge a written notice of his/her/its proposal (the "Proposal") with his/her/its detailed contact information at the Company's address as mentioned below. The request will be verified with the Company's branch share registrar in Hong Kong and upon their confirmation that the request is proper and in order, the Board will be asked to include the Proposal in the agenda for the general meeting.

CORPORATE GOVERNANCE REPORT

(3) Procedures for Shareholders to Propose a Person for Election as a Director

If a shareholder wishes to propose a person (the "Candidate") for election as a director at a general meeting, he/she should deposit (i) a written notice of the intention to propose the Candidate for election as a director; and (ii) a written notice by the Candidate of his willingness to be elected to the Company or the Company's branch share registrar in Hong Kong at the address mentioned below at least seven clear days before the date of the general meeting and the period for lodgement of such notices shall commence no earlier than the day after the despatch of the notice of the general meeting appointed for such election and shall be at least seven clear days in length.

(4) Procedures for Raising Enquiries

Shareholders may send their enquiries or requests as mentioned above to the following:

Address:	Unit 207-9, 2/F., Tins Enterprises Centre, 777 Lai Chi Kok Road, Cheung Sha Wan, Kowloon, Hong Kong
Attention:	Board of Directors
Tel:	(86 10) 5967 1700
Fax:	(86 10) 5967 1791
Email:	investor@css-group.net

Shareholders should direct their enquiries about their shareholdings, share transfer, registration and payment of dividend to the Company's branch share registrar in Hong Kong, details of which are as follows:

Tricor Investor Services Limited

Address:	Level 22, Hopewell Centre, 183 Queen's Road East, Hong Kong
Email:	is-enquiries@hk.tricorglobal.com
Tel:	(852) 2980 1333
Fax:	(852) 2810 8185

Shareholders are encouraged to make enquires via the online enquiry form available on the Company's website at www.css-group.net and are reminded to lodge their questions together with their detailed contact information for the prompt response from the Company if it deems appropriate. The Company will not normally deal with verbal or anonymous enquiries.

K. Communication with Shareholders and Investors

The Company considers that effective communication with shareholders is essential for enhancing investor relations and investor understanding of the Group's business performance and strategies. The Company endeavours to maintain an on-going dialogue with shareholders and in particular, through annual general meetings and other general meetings. At the annual general meeting, Directors (or their delegates as appropriate) are available to meet shareholders and answer their enquiries.

L. Company's Constitutional Documents

There was no change in the Company's constitutional documents during the year.

ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

ABOUT THE ESG REPORT

The Company is pleased to present the environmental, social and governance Report of the Group (the “ESG Report”), with the current period covering 1 January 2017 to 31 December 2017.

As a responsible corporate citizen, the Group effectively push forward social, environmental and governance work by constantly improving its corporate governance structure. In addition to actively taking on environmental and social responsibilities as the cornerstone for developing its strategies, operations and management, we embrace the sustainability concept, and endeavor to achieve harmonious, long-term and sustainable development for the Group, the society, the environment and the economy as a whole.

This ESG Report is prepared in accordance with the Environmental, Social and Governance Reporting Guide (the “ESG Guide”) as set out in Appendix 27 to the Listing Rules. The main purpose of this ESG Report is to report on and provide information about the performance of the Group’s operations during year 2017 in terms of its environmental and social responsibilities.

FOREWORD FROM THE MANAGEMENT

The Company promotes sustainable development through the duly performance of its corporate governance, environmental and social responsibilities.

By focusing on integrity business operation, promotion of environmental protection, caring for employees and contribution to society, the Company is committed to building an “eco-friendly” business as well as the responsible brand image and enhancing responsibility competitiveness of the Group.

We aim to build a harmonious and prosperous community environment. We set out to build a mutually beneficial relationship with relevant social organisations and individuals, including our investors, staff members, clients, suppliers, communities as well as the public and governing authorities. The Group remains committed to maximizing corporate benefits, which form a part of comprehensive benefits for the society.

Adhering to a “people-oriented” core value, we strive to create a work environment for our staff, with a view to ensuring their health and safety. We have always attached utmost importance to individual career development of our staff; therefore, we have developed and implemented our staff training systems by setting up an internal training sector called the CSS Business Institute* (睿科商學院) as well as formulating relevant training mechanism and processes. Aimed at helping our staff members adapt to the changes in social settings and demands arising from corporate development, we encourage our staff to achieve higher levels of professional and technical performance.

We will continue to pay close attention to environmental protection, to extend love and care to the society and to set up efforts to achieve the harmonious and sustainable development in respect of economy, society and environment.

ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

ENVIRONMENTAL

Environmental Policies and Performance

The Group vigorously understands and advocates the vital importance of environmental protection and endeavours to take it into account in major operational decisions. In the course of business development, the Group is committed to minimising any possible impacts that may have on the environment. The Group promotes the idea of green development at multiple levels and through multiple channels, including publicity of the concept of environmental protection, development of green lifestyle and environmental working conditions, and inspiring the staff to practice environmental protection.

In addition to strictly abiding by the environmental laws and regulations in force in China such as the Environmental Protection Law of the PRC (《中華人民共和國環境保護法》), the Group also complies with local regulations for the prevention and control of air pollution such as The Regulations on the Control of Air Pollution in Beijing (《北京市大氣污染防治條例》). During the year 2017, the Group was not aware of any material non-compliance with relevant standards, rules and regulations.

Emissions

The core businesses of the Group, which mainly involve provision of all-media solutions, event broadcast and production services as well as sales of self-developed products, do not involve any large scale of manufacturing processes in the course of business. Therefore, during the year 2017, the Group and its office did not generate a significant amount of hazardous and non-hazardous waste from our business activities. During the year 2017, the major source of our carbon emissions was from electricity consumption. During the year 2017, electricity-related carbon dioxide equivalent generated from our business operation was 39.01 tonnes with an intensity of 0.11 tonnes per employee.

In strict compliance with local laws and regulations in respect with environmental protection, during the year 2017, the Group had implemented a number of environmental management measures including:

- Reducing the numbers of employees shuttle buses and change the shuttle buses to low-energy vans;
- Reducing unnecessary business trips by staff members (e.g. by hosting video conferences instead) after taking into account the environmental impact;
- Encouraging staff to use public transport, bicycles and other low-carbon transport means so as to reduce exhaust emission and petroleum consumption.

During the year 2017, the Group was not aware of any material non-compliance with relevant standards, rules and regulations; and it did not record any major incident related to environmental pollution.

ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

Energy Use Efficiency

The Group considers “energy source” as one of the key elements to achieve sustainable development. Improving energy consumption efficiency not only can enhance the environmental performance of the Group’s operations, but also reduce operating cost and improve operational efficiency in the long run.

The Group advocates for environmental protection among its employees on a regular basis and aims to incorporate low-carbon workplace into its organisational culture.

During the year ended 31 December 2017, the Group’s consumption in electricity was as below:

Type of Resources	Quantity	Unit	Intensity — Unit per employee
Electricity	39,128	kwh	109.60

During the year 2017, the Group had implemented the following energy-saving management measures to save the energy consumption in the daily operations:

- Conducting daily inspection regarding power use and power meters of offices;
- Installing LED lighting and posting energy-saving notices in offices to reduce the energy consumption;
- Encouraging and ensuring every staff is environmentally conscious and gets into the habit of turning off electronic appliances and lights when not in use;
- Controlling usage of air conditioners in places of business and offices, monitoring their temperature settings and turning off air conditioners in unoccupied rooms to save energy;
- Switching relevant office equipment and electronic appliances to energy-saving mode; for example, enabling the printers and computers to automatically power down after a period of inactivity;
- Double-sided printing and recycling used paper; scrap paper is reused or notepads;
- Encouraging the staff to create a paperless working environment and implementing paperless processing in the Company’s internal communications such as employee’s timesheets and payrolls.

Apart from the energy saving in operation process, we always look for possible energy-saving opportunities, especially on choosing environmental friendly equipment and facilities of the Group. In the procurement of office equipment, we always opt for the model with higher energy efficiency.

ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

Water Use Efficiency

During the year ended 31 December 2017, the Group's consumption in water was as below:

Type of Resources	Quantity	Unit	Intensity — Unit per employee
Water	5.92	ton	0.02

The Group endeavours to enhance water efficiency and encourages its staff to fulfill their obligation of water saving. The measures taken by the Group to promote water saving including:

- Using water-efficient equipment in offices;
- Monitoring and controlling water flow level and conducting regular patrol inspections to identify any water leakage;
- Posting water-saving notice;
- Cultivating water-saving habits.

The Group considers environmental protection and preserving natural resources as an indispensable component of our sustainable and responsible business, we have established policies with respect to reduce the impacts of operational activities on the environment, optimise the use of natural resources and implement environmental protection measures.

In the future, we will continue our commitment to environmental protection and strive to build a greener and healthier environment to fulfill our responsibilities as a member of the community we all live in.

SOCIAL

The Group aims to build a harmonious and prosperous community environment. Focusing on areas such as employment and labour regulations and operational practices, we set out to build a mutually beneficial relationship with relevant social organisations and individuals, including our investors, staff members, clients, supplier as well as the public and governing authorities. The Group remains committed to maximizing corporate benefits, which form a part of comprehensive benefits for the society.

Employment and Labour Regulations

Adhering to a "people-oriented" core value, the Group endeavours to create a work environment for its staff and ensure their health and safety. We encourage our staff to apply innovative ideas, realise their potential and achieve individual advancement through corporate development, all with a view to promoting shared development between staff members and the Group.

ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

Employment

The Group has a diverse workforce in terms of gender and age, providing a variety of ideas and levels of competency that contribute the Group's success. The Group has developed a number of rules and regulations (e.g. code of conduct) to provide provisions on remuneration, dismissal, recruitment and promotion, working hours, holidays, equal opportunities, diversity and other benefits as well as welfare for employees. In addition to providing staff with reasonable and competitive compensation packages, the Group also aims to create a fair and non-discriminatory atmosphere where male and female staff are equally entitled to employment and promotion opportunities.

The Group strictly abides by all of its internal rules and regulations, as well as labour laws and relevant guidelines applicable in places where its operations are located. During the year 2017, the Group was not aware of any material non-compliance with relevant standards, rules and regulations.

As at 31 December 2017, the Group had a total of 357 employees, whose details are set out below:

By Nature of Employment (Full Time/Internship & Part-time)

Full Time	351
Internship & part-time	6

By Gender

Female	86
Male	271

By Age Group

30 and below	184
31 to 50	160
51 and above	13

Health and Safety

The Group prides itself on providing a safe, healthy and hygienic environment for its staff. Clear guidelines on occupational health and safety are set out in the Group's internal rules and its code of conduct, which are also communicated to new employees through proper training.

The Group provides centralised guidance and supervision on its subsidiaries' workplace health and safety in accordance with the laws and regulations of China related to occupational health and safety as well as industry standards, such as the PRC Labour Law (《中華人民共和國勞動法》). In addition, the Group defines rules about occupational health and safety by formulating various manuals for daily operations, with a view to raising the awareness about occupational safety and health among its entire staff. During the year 2017, the Group was not aware of any material non-compliance with relevant standards, rules and regulations.

ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

During the year 2017, the Group had adopted the following measures to address health and safety concerns:

- Paying close attention to the mental wellness of the staff and providing the staff with routine medical examination every year. New employees are required to have a thorough check-up at any qualified hospital before admission and shall be admitted only after passing the medical examination;
- Organising regular training on occupational health and safety for new employees;
- Checking on staff to ensure workplace safety and requiring relevant qualifications for workers for particular tasks;
- Preparing first-aid kits, as well as performing inspection on the types and expiry dates of medicines on a monthly basis to ensure the Company has a sufficient supply of medication to meet the first-aid needs of its staff;
- Performing security patrol inspection at normal working hours and during holidays.

Development and Training

The Group recognises the importance of skilled and professionally trained employees to its business growth and future success. Staff are encouraged to pursue educational or training opportunities that achieve personal growth and professional development. The Group has also introduced a set of training systems and procedure, including:

- **Orientation Training** — Providing basic training for new employees in order to let them come to a quick understanding of the Company and its organizational culture, operational standards, work procedures and job specifications as they ease into the Company.
- **Regular Staff Training** — Offering regular training on the Group's code of conduct and work ethics by organising educational programs and outdoor activities, aiming to promote ethical conduct and raise ethics awareness.
- **Professional Training** — Providing staff with professional training delivered across multiple internal and external channels, with a view to enhancing individual professional competence and productivity for staff members, such as product and technology skills trainings provided by the Company's certain suppliers including top-tier multinational technology companies.
- **Pre-exhibition Training** — Organising full-day training programs to relevant staff before certain exhibition in order to provide the sales managers and technical staff with a better understanding on the Group's products.

ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

In order to enhance the overall achievement and the professional and technical performance of its staff, the Group set up an internal training sector called CSS Business Institute* (睿科商學院) in 2016 and has constantly organised routine courses per month for staff members of the CSS Business Institute. During the year 2017, the CSS Business Institute had organized courses and trainings including but not limited to below:

Name of Course	Summary of Course
Finance Training Course	Professional training sessions on financial information presented by the Company's financial controller
Project Management Course	MBA courses presenting by MBA professor on how to conduct project management during the ordinary operation of an entity
Human Resources Course	MBA courses presenting by MBA professor on human resources management
Brand Marketing Course	MBA courses presenting by MBA professor on formulating and implementing brand marketing strategies and measures to be taken
Outdoor Practice	Attending and visiting the Broadcast Asia Exhibition held in Singapore in May 2017

By engaging external lecturers, the Group provides staff members with diversified professional training programs, with a view to helping them work in a professional and efficient manner. The Group will continue to enhance the performance of its executives and provide greater development opportunities for its staff members through systematic training and management, thereby encouraging every staff member to grow with the Company.

Recreational Activities

To create a relaxed and pleasant working environment, the Group organises a wide variety of recreational activities. During the year 2017, the Group had organised annual party, team building events, barbecue parties and open-day events etc. The Group believes that by encouraging the employees to actively participate in these activities and strike a proper balance between work and leisure, their work efficiency is evidently improved while keeping a delighted state of mind.

Labour Standards

With a view to supporting the works related to human resources, the Group has formulated a comprehensive set of human resources policies stipulating rules on compensation, recruitment, dismissal, promotion, holidays, training and welfare.

In order to safeguard benefits for its employees, the Group abides by the PRC Labour Law and employment laws applicable to relevant jurisdictions where its operations are located. The Group also complies stringently with relevant laws on equal employment opportunities, as well as the prevention of child labour and forced labour such as the Child Labour Prohibition Act (《禁止使用童工規定》). Moreover, the Group regularly monitors information and data related to employment to prevent non-compliance with rules on child labour and forced labour.

ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

Operational Practices

As a domestic leading one-stop all-media solutions provider in China, corporate reputation and product liability are of great importance to the Group. The Company provides its clients with professional and quality services while adhering to the corporate philosophy of “Integrity Comes First”, which leads the Group to thoroughly understand its clients and operations, and to follow operational practices based on local and international laws. All our staff members are required to abide by internal and external codes of integrity and conduct; any form of bribery, fraud, competitive conduct and corruption is strictly prohibited.

Protection of Data and Intellectual Property

The Group places the utmost importance on protecting the privacy of its customers, partners and staff in the collection, processing and use of their personal data. The Group adheres to the applicable data protection regulations and ensures appropriate technical measures are in place to protect personal data against unauthorised use or access. The Group also ensures that customers’ personal data is securely kept and processed only for the purpose for which it has been collected. Staff are provided with adequate training in compliance with applicable laws on data privacy protection, to strengthen their awareness of safeguarding personal data. The Group complies stringently with relevant laws and regulations on intellectual property, such as the PRC Trademark Law (《中華人民共和國商標法》) and the PRC Patent Law (《中華人民共和國專利法》).

The Group builds up and protects its intellectual property rights by prolonged use and registration of domain names, various trademarks and copyrights. The Group has applied or registered trademarks in various classes in Hong Kong, mainland China and other relevant jurisdictions. In addition, trademarks, copyrights and domain names of the Group are being constantly monitored and renewed upon their expiration.

Supply Chain Management

The Group has established and operated a material procurement management system and a supplier management system. Based on the material requirement plans and the categories of materials required, the Group usually purchases materials through price rationing and sentinel procurement; the Group will shortlist and handpick suppliers through a screening and evaluation process based on quality and price. Furthermore, the Group also carries out field investigations on its suppliers when necessary, with a view to ensuring that its suppliers are well equipped to provide guaranteed quality and are able to manage safety and other environmental issues.

Besides, the Group has also maintained good cooperation relationship with the suppliers. Products and technology skills trainings are provided by the Company’s certain suppliers including top-tier multinational technology companies from time to time, in an effort to strengthen the marketing sales and cooperation relationship between each other.

Product Responsibility

Client satisfaction and day-to-day quality control are essential to our business. We keep close contact with our clients to take instructions, report work status and provide advices from time to time. Meanwhile, we constantly collect feedback from our clients, monitor public responses and produce evaluation reports for evaluation and fine-tuning purposes. To further enhance our overall product and service quality, half-monthly/monthly meeting will be held to review any incident being reported and the relevant rectification measures, and make recommendations to improve the working procedures and perfect the product features. Minutest of these meetings, together with any improvement proposals, will be passed to the management team for record and further discussion.

During the year 2017, the Group did not experience any complaint from our clients which had materially and adversely affect our business nor did the Group make any material compensation to our clients.

ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

Anti-corruption, Extortion, Fraud and Money Laundering

The Group strictly complies with the provisions in respect of corruption and bribery of the Criminal Law and the Company Law of the places where it operates, and has developed the Anti-fraud Management System of the Group (《世紀睿科集團反舞弊管理制度》), which outlines the goal, policies and procedures for anti-corruption, extortion, fraud and money laundering of the Group in prevention and crackdown of corruption behaviour, so as to ensure integrity operation and healthy development of the Company.

The Group performs annual self-evaluation to look at the implementation of its regulations and other relevant code of conducts, the objective of which is to ensure their thorough and consistent execution in actual operations and management practices, with a view to balancing and safeguarding interests of the Group and its stakeholders, and establishing long-term partnerships. The Group also employs independent auditors to carry out external audits on the Group, aiming to prevent and control corruptive or unethical behaviors within the Group through internal supervision and external audits.

During the year 2017, the Group was not aware of any material non-compliance with relevant standards, rules and regulations relating to corruption, extortion, fraud or money laundering. Furthermore, there were no complaints of corruption against the Group or any of its staff during the year 2017.

Charitable Activities

Education is the foundation for the future development of a nation. As a national leading one-stop all-media provider, the Group stays grateful to the society for its success and adheres to its long-standing principle of sharing its development achievements with the society.

Since the establishment of the Group in 2007, the Group has provided funds to establish “Hope Primary School” in China to give those poverty-stricken children the opportunity to change their lives with knowledge. As at the date of this ESG Report, the Group has helped set up a total of four “Hope Primary School” in Yuncheng of Shanxi Province (山西省運城市), Wuchang of Heilongjiang Province (黑龍江省五常市), Xingan County of Jiangxi Province (江西省新幹縣) and Jiangkou County of Guizhou Province (貴州省江口縣). The Group will continue fulfilling its corporate citizen responsibility by proactively initiating public welfare charity projects and organising volunteer activities, extending love and care to the society.

* For identification purposes only

INDEPENDENT AUDITORS' REPORT



羅兵咸永道

To the Shareholders of Century Sage Scientific Holdings Limited

(Incorporated in Cayman Islands with limited liability)

OPINION

What we have audited

The consolidated financial statements of Century Sage Scientific Holdings Limited (the "Company") and its subsidiaries (the "Group") set out on pages 64 to 147, which comprise:

- the consolidated balance sheet as at 31 December 2017;
- the consolidated income statement for the year then ended;
- the consolidated statement of comprehensive income for the year then ended;
- the consolidated statement of changes in equity for the year then ended;
- the consolidated cash flow statement for the year then ended; and
- the notes to the consolidated financial statements, which include a summary of significant accounting policies.

Our opinion

In our opinion, the consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at 31 December 2017, and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with Hong Kong Financial Reporting Standards ("HKFRSs") issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA") and have been properly prepared in compliance with the disclosure requirements of the Hong Kong Companies Ordinance.

BASIS FOR OPINION

We conducted our audit in accordance with Hong Kong Standards on Auditing ("HKSAs") issued by the HKICPA. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Independence

We are independent of the Group in accordance with the HKICPA's Code of Ethics for Professional Accountants ("the Code"), and we have fulfilled our other ethical responsibilities in accordance with the Code.

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INDEPENDENT AUDITORS' REPORT

KEY AUDIT MATTERS

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Key audit matters identified in our audit are summarised as follows:

- Revenue recognition for application solution services
- Assessment on recoverability of trade receivables

Key Audit Matter	How our audit addressed the Key Audit Matter
<p>Revenue recognition for application solution services</p> <p>Refer to Note 2.22, Note 4.1 (a) and Note 5 to the Consolidated Financial Statements.</p> <p>The Group offers application solution services to customers which include sales of equipment together with integration and installation services. When such multiple element arrangements exist, the total arrangement consideration is allocated to each element based on cost plus a reasonable margin according to the historical record and current market status.</p> <p>The equipment component of the application solution services is recognised upon acceptance of the equipment by customers. The service element of the application solution services is recognised based on percentage of completion method.</p> <p>We focused on accuracy and cut-off assertions of the revenue recognition because the revenue recognition for application solution services involved significant judgement by management.</p>	<p>We have performed the following audit procedures to assess revenue recognition of application solution services:</p> <ul style="list-style-type: none">• We obtained understanding of the controls over the revenue recognition of application solution services and evaluate the effectiveness of the system automatic and manual controls.• We obtained corroborating evidence for allocation of multiple elements, and performed recalculation of the allocation.• We obtained and inspected the acceptance reports signed off by customers as evidence for recognition of relevant revenue.• We examined project budget documentation and actual cost incurred for calculation of completion percentage for the service element of the revenue.• We compared estimated margins of each components by reference with those of the stand-alone equipment and integration and installation services. <p>We concurred with management's judgement based on the above procedures performed.</p>

INDEPENDENT AUDITORS' REPORT

Key Audit Matter

How our audit addressed the Key Audit Matter

Assessment on recoverability of trade receivables

Refer to Note 4.1 (b) and Note 18 to the Consolidated Financial Statements.

As at 31 December 2017, the trade receivables which aged over one year amounted to RMB331,527 (2016: RMB144,149,000) represented 63.89% of the total trade receivables. The Group also have significant amounts due from two major customers amounting to RMB166,300,000, out of which RMB61,016,000 is repayable over one year. The Group is therefore exposed to a heightened risk of default in respect of these trade receivables.

Management assessed the collectability of trade receivables on individual basis and considered the past settlement history of the individual customer, the sales to and settlement from individual customer during the year and the subsequent settlement. Based on management's assessment, provision for trade receivables amounting to RMB171,416,000 was made, out of which RMB151,566,000 was made for the two major customers.

We focused on the assessment of recoverability of the receivable from the customers because the assessment involved significant judgement.

We have performed the following audit procedures to assess the recoverability of the receivable:

- We understood, evaluated and tested the Group's credit control procedures and impairment assessment procedures;
- We selected samples and requested confirmations of debtor balances. Where a response to our request was not received, we enquired management for the reason and performed alternative procedures, by inspecting the supporting documents of subsequent settlements or agreeing amounts recorded to underlying invoice and good delivery notes and agreeing the relevant trade receivable balances to post year end cash receipts, if any;
- We inspected the aging profile on trade receivables, focusing on customers with default history and debts over one year for which little or no provision had been made. We challenged management the explanation of the recoverability of these older unprovided amounts with reference to corroborating explanations and correspondence with the customers.

Based upon the above, we were satisfied that the management had made reasonable judgements that were supported by the available evidence in respect of the relevant receivables.

INDEPENDENT AUDITORS' REPORT

OTHER INFORMATION

The directors of the Company are responsible for the other information. The other information comprises all of the information included in the annual report other than the consolidated financial statements and our auditor's report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

RESPONSIBILITIES OF DIRECTORS AND THE AUDIT COMMITTEE FOR THE CONSOLIDATED FINANCIAL STATEMENTS

The directors of the Company are responsible for the preparation of the consolidated financial statements that give a true and fair view in accordance with HKFRSs issued by the HKICPA and the disclosure requirements of the Hong Kong Companies Ordinance, and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the directors are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

The Audit Committee is responsible for overseeing the Group's financial reporting process.

AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. We report our opinion solely to you, as a body, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with HKSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with HKSAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

INDEPENDENT AUDITORS' REPORT

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the Group audit. We remain solely responsible for our audit opinion.

We communicate with the Audit Committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Audit Committee with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the Audit Committee, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditor's report is Mr. Lam Sung Wan.

PricewaterhouseCoopers
Certified Public Accountants

Hong Kong, 28 March, 2018

CONSOLIDATED INCOME STATEMENT

	Note	Year ended 31 December	
		2017 RMB'000	2016 RMB'000
Revenue	5	543,165	662,888
Cost of sales	7	(378,656)	(467,616)
Gross profit		164,509	195,272
Selling expenses	7	(31,193)	(35,477)
Administrative expenses	7	(272,723)	(93,103)
Other gains — net	6	9,627	4,820
Operating (loss)/profit		(129,780)	71,512
Finance income	9	193	3,998
Finance costs	9	(16,591)	(16,797)
Finance costs — net	9	(16,398)	(12,799)
Share of profit of investments accounted for using the equity method	11	2,618	2,715
(Loss)/Profit before income tax		(143,560)	61,428
Income tax expense	12	(2,575)	(8,881)
(Loss)/Profit for the year		(146,135)	52,547
(Loss)/Profit attributable to:			
Owners of the Company		(148,700)	51,396
Non-controlling interests		2,565	1,151
		(146,135)	52,547
Earnings per share (expressed in RMB cents per share)			
— Basic and Diluted	13	(14.57)	5.07

The notes on pages 71 to 147 are integral parts of these consolidated financial statements.

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

	Year ended 31 December	
	2017 RMB'000	2016 RMB'000
(Loss)/Profit for the year	(146,135)	52,547
Other comprehensive income		
Items that may be reclassified subsequently to profit or loss:		
Share of increase of other reserve of an associate	845	–
Currency translation differences	838	(2,797)
Total comprehensive (loss)/income for the year	(144,452)	49,750
Attributable to:		
Owners of the Company	(147,017)	48,599
Non-controlling interests	2,565	1,151
	(144,452)	49,750
Attributable to owners of the Company arises from:		
Continuing operations	(147,017)	48,599

The notes on pages 71 to 147 are integral parts of these consolidated financial statements.

CONSOLIDATED BALANCE SHEET

	Note	As at 31 December	
		2017 RMB'000	2016 RMB'000
Assets			
Non-current assets			
Property, plant and equipment	14	52,209	56,013
Intangible assets	15	55,081	57,892
Deferred income tax assets	27	6,133	1,429
Trade and other receivables	18	3,344	135,684
Financial assets at fair value through profit or loss	16	44,117	43,800
Investments accounted for using the equity method	11	43,527	29,657
Other non-current assets	17	1,172	1,058
Total non-current assets		205,583	325,533
Current assets			
Inventories	19	157,957	193,922
Trade and other receivables	18	457,999	571,674
Pledged bank deposits	20	1,015	26,240
Cash and cash equivalents	21	57,986	50,571
Total current assets		674,957	842,407
Total assets		880,540	1,167,940
Equity and liabilities			
Equity attributable to owners of the Company			
Share capital	22	8,106	8,106
Share premium	22	265,396	265,396
Other reserves	24	(62,769)	(66,995)
Retained earnings	24	101,443	255,456
		312,176	461,963
Non-controlling interests	10	15,919	13,354
Total equity		328,095	475,317

CONSOLIDATED BALANCE SHEET

	Note	As at 31 December	
		2017 RMB'000	2016 RMB'000
Liabilities			
Non-current liabilities			
Borrowings	25	6,586	147,704
Deferred income tax liabilities	27	1,847	2,542
Total non-current liabilities		8,433	150,246
Current liabilities			
Trade and other payables	26	268,712	313,514
Current income tax liabilities		16,306	15,539
Borrowings	25	258,994	213,324
Total current liabilities		544,012	542,377
Total liabilities		552,445	692,623
Total equity and liabilities		880,540	1,167,940

The notes on pages 71 to 147 are integral parts of these consolidated financial statements.

The financial statements on pages 64 to 70 were approved for issue by the Board of Directors on 28 March 2018 and were signed on its behalf.

Lo Chi Sum
Chairman

Leung Wing Fai
Executive Director

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

	Note	Attributable to owners of the Company					Non-controlling interests RMB'000	Total equity RMB'000
		Ordinary share capital RMB'000	Share premium RMB'000	Other reserves RMB'000	Retained earnings RMB'000	Total RMB'000		
Balance at 1 January, 2016		7,933	252,286	(58,031)	209,185	411,373	–	411,373
Comprehensive income								
Profit for the year		–	–	–	51,396	51,396	1,151	52,547
Other comprehensive income								
— currency translation differences		–	–	(2,797)	–	(2,797)	–	(2,797)
Total comprehensive income		–	–	(2,797)	51,396	48,599	1,151	49,750
Total contributions by and distributions to equity holders of the Company recognized directly in equity								
Dividend to the shareholders	28	–	–	–	(5,125)	(5,125)	–	(5,125)
Employee share option and share award scheme								
— value of employee services	23	–	–	2,087	–	2,087	–	2,087
Issue of ordinary share for the equity consideration for investment in an associate	22	71	8,183	(8,254)	–	–	–	–
Issue of ordinary shares for the equity consideration for investment in a subsidiary	22	102	4,927	–	–	5,029	–	5,029
Non-controlling interests arising from business combination		–	–	–	–	–	11,142	11,142
Non-controlling interests arising from establishment of a subsidiary		–	–	–	–	–	1,061	1,061
Total transaction with owners		173	13,110	(6,167)	(5,125)	1,991	12,203	14,194
Balance at 31 December, 2016		8,106	265,396	(66,995)	255,456	461,963	13,354	475,317

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

	Note	Attributable to owners of the Company					Non-controlling interests RMB'000	Total equity RMB'000
		Ordinary share capital RMB'000	Share premium RMB'000	Other reserves RMB'000	Retained earnings RMB'000	Total RMB'000		
Balance at 1 January, 2017		8,106	265,396	(66,995)	255,456	461,963	13,354	475,317
Comprehensive income								
Profit for the year		-	-	-	(148,700)	(148,700)	2,565	(146,135)
Other comprehensive income								
— share of increase of other reserve of an associate		-	-	845	-	845	-	845
— currency translation differences		-	-	838	-	838	-	838
Total comprehensive income				1,683	(148,700)	(147,017)	2,565	(144,452)
Total contributions by and distributions to equity holders of the Company recognized directly in equity								
Dividend to the shareholders	28	-	-	-	(5,313)	(5,313)	-	(5,313)
Employee share option and share award scheme — value of employee services	23	-	-	2,543	-	2,543	-	2,543
Total transaction with owners		-	-	2,543	(5,313)	(2,770)	-	(2,770)
Balance at 31 December, 2017		8,106	265,396	(62,769)	101,443	312,176	15,919	328,095

The notes on pages 71 to 147 are integral parts of these consolidated financial statements.

CONSOLIDATED STATEMENT OF CASH FLOWS

	Note	Year ended 31 December	
		2017 RMB'000	2016 RMB'000
Cash flows from operating activities			
Cash generated from operations	30	113,491	(78,225)
Interest paid		(15,738)	(12,346)
Income tax paid		(1,808)	(1,614)
Net cash generated from/(used in) operating activities		95,945	(92,185)
Cash flows from investing activities			
Acquisition of subsidiaries, net of cash acquired		–	(14,267)
Purchases of property, plant and equipment		(6,355)	(6,016)
Payment of pledged bank deposits		(1,015)	(26,240)
Collection of pledged bank deposits		26,240	16,115
Purchase of financial assets at fair value through profit or loss		–	(23,426)
Purchase of intangible assets		(4,508)	(5,270)
Proceeds from sale of property, plant and equipment	30	196	143
Payment for purchase of associates		(5,034)	(5,373)
Net cash generated from/(used in) investing activities		9,524	(64,334)
Cash flows from financing activities			
Proceeds from borrowings		80,212	264,884
Repayments of borrowings		(175,660)	(110,300)
Dividends paid to the then shareholders		(5,313)	(5,125)
Net cash (used in)/generated from financing activities		(100,761)	149,459
Net increase/(decrease) in cash and cash equivalents			
Cash and cash equivalents at beginning of year	21	50,571	62,082
Exchange gain/(loss) on cash and cash equivalents		2,707	(4,451)
Cash and cash equivalents at end of the year	21	57,986	50,571

The notes on pages 71 to 147 are integral parts of these consolidated financial statement

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

1 GENERAL INFORMATION

Century Sage Scientific Holdings Limited (the “Company”) was incorporated in the Cayman Islands on 18 December 2012 as an exempted company with limited liability under the Companies Law (2010 Revision) of the Cayman Islands.

The address of the Company’s registered office is Cricket Square, Hutchins Drive, PO Box 2681, Grand Cayman, KY1-1111, Cayman Islands.

The Company is an investment holding company and its subsidiaries (the “Group”) are principally engaged in the provision of (i) application solutions, (ii) sports and events business, (iii) system maintenance services and (iv) sales of self-developed products, for the all-media industry in the PRC. The Group has operations mainly in the mainland China.

The Company has its primary listing on The Stock Exchange of Hong Kong Limited on 7 July 2014.

These financial statements are presented in Renminbi (“RMB”), unless otherwise stated.

The consolidated financial statements were approved for issue by the Board on 28 March 2018.

2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The principal accounting policies applied in the preparation of the consolidated financial statements are set out below. These policies have been consistently applied throughout the periods, unless otherwise stated.

2.1 Basis of preparation

(a) Compliance with HKFRS

The consolidated financial statements of the Company have been prepared in accordance with all applicable Hong Kong Financial Reporting Standards (“HKFRS”).

(b) Historical cost convention

The consolidated financial statements have been prepared under the historical cost convention, as modified by the revaluation of available-for-sale financial assets and financial assets at fair value through profit or loss, which is carried at fair value.

The preparation of financial statements in conformity with HKFRS requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Group’s accounting policies.

(c) New and amended standards adopted by the Group

The Group has applied the following standards and amendments for the first time for their annual current period commencing 1 January 2017:

- Recognition of Deferred Tax Assets for Unrealised Losses — Amendments to HKAS 12, and
- Disclosure initiative — amendments to HKAS 7.

The adoption of these amendments did not have any impact on the amounts recognised in prior periods. Most of the amendments will also not affect the current or future periods.

The amendments to HKAS 7 require disclosure of changes in liabilities arising from financing activities (see note 30).

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(continued)*

2.1 Basis of preparation *(continued)*

(d) New standards and interpretations not yet adopted

Certain new accounting standards and interpretations have been published that are not mandatory for the Current Period and have not been early adopted by the Group. The Group's assessment of the impact of these new standards and interpretations is set out below.

HKFRS 9 Financial instruments

Nature of change

HKFRS 9 addresses the classification, measurement and derecognition of financial assets and financial liabilities, introduces new rules for hedge accounting and a new impairment model for financial assets.

Impact

The Group has reviewed its financial assets and liabilities and is expecting the following impact from the adoption of the new standard on 1 January 2018:

The Group's financial assets that are currently classified as fair value through profit or loss (FVPL) will continue to be measured on the same basis under HKFRS 9.

There will be no impact on the Group's accounting for financial liabilities, as the new requirements only affect the accounting for financial liabilities that are designated at fair value through profit or loss and the Group does not have any such liabilities. The derecognition rules have been transferred from HKAS 39 Financial Instruments: Recognition and Measurement have not been changed.

The new impairment model requires the recognition of impairment provisions based on expected credit losses (ECL) rather than only incurred credit losses as is the case under HKAS 39. It applies to financial assets classified at amortised cost, debt instruments measured at FVOCI, contract assets under HKFRS 15 Revenue from Contracts with Customers, lease receivables, loan commitments and certain financial guarantee contracts. Based on the assessments undertaken to date, the Group expects limited effect in the loss allowance for trade debtors.

The new standard also introduces expanded disclosure requirements and changes in presentation. These are expected to change the nature and extent of the Group's disclosures about its financial instruments particularly in the year of the adoption of the new standard.

Date of adoption by the Group

Must be applied for financial years commencing on or after 1 January 2018. The Group will apply the new rules retrospectively from 1 January 2018, with the practical expedients permitted under the standard. Comparatives for 2017 will not be restated.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(continued)*

2.1 Basis of preparation *(continued)*

(d) New standards and interpretations not yet adopted *(continued)*

HKFRS 15 Revenue from Contracts with Customers

Nature of change

The HKICPA has issued a new standard for the recognition of revenue. This will replace HKAS 18 which covers contracts for goods and services and HKAS 11 which covers construction contracts and the related literature.

The new standard is based on the principle that revenue is recognized when control of a good or service transfers to a customer.

The standard permits either a full retrospective or a modified retrospective approach for the adoption.

Impact

Management has assessed the effects of applying the new standard on the Group's financial statements and has identified the following areas that will be affected:

Accounting for free services delivered — HKFRS 15 requires the transaction price to be allocated to each separate performance obligation based on relative stand-alone selling prices of equipment or integration and installation services provided to the customer. This will result in certain amounts being allocated to the services element of the application solution services changed from recognised based on percentage of completion method to recognised upon acceptance of the service by customers, the timing of the revenue recognition will be affected. The impacts on the revenue and retained earnings are considered to be insignificant to the Group.

Date of adoption by the Group

Mandatory for financial years commencing on or after 1 January 2018. The Group intends to adopt the standard using the modified retrospective approach which means that the cumulative impact of the adoption will be recognised in retained earnings as of 1 January 2018 and that comparatives will not be restated.

HKFRS 16 Lease

Nature of change

HKFRS 16 was issued in January 2016. It will result in almost all leases being recognised on the balance sheet, as the distinction between operating and finance leases is removed. Under the new standard, an asset (the right to use the leased item) and a financial liability to pay rentals are recognised. The only exceptions are short-term and low-value leases. The accounting for lessors will not significantly change.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(continued)*

2.1 Basis of preparation *(continued)*

(d) New standards and interpretations not yet adopted *(continued)*

HKFRS 16 Lease (continued)

Impact

The standard will affect primarily the accounting for the Group's operating leases. As at the reporting date, the Group has non-cancellable operating lease commitments of RMB7,008,000.

However, the Group has not yet assessed what other adjustments, if any, are necessary for example because of the change in the definition of the lease term and the different treatment of variable lease payments and of extension and termination options. It is therefore not yet possible to estimate the amount of right-of-use assets and lease liabilities that will have to be recognised on adoption of the new standard and how this may affect the Group's profit or loss and classification of cash flows going forward.

Mandatory application date/Date of adoption by the Group

Mandatory for financial years commencing on or after 1 January 2019. At this stage, the Group does not intend to adopt the standard before its effective date. The Group intends to apply the simplified transition approach and will not restate comparative amounts for the year prior to first adoption.

There are no other standards that are not yet effective and that would be expected to have a material impact on the entity in the current or future current period and on foreseeable future transactions.

2.2 Principles of consolidation and equity accounting

(i) Subsidiaries

Subsidiaries are all entities (including structured entities) over which the Group has control. The Group controls an entity when the Group is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power to direct the activities of the entity. Subsidiaries are fully consolidated from the date on which control is transferred to the Group. They are deconsolidated from the date that control ceases.

The acquisition method of accounting is used to account for business combinations by the Group (refer to note 2.3).

Intercompany transactions, balances and unrealised gains on transactions between group companies are eliminated. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the transferred asset. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the Group.

Non-controlling interests in the results and equity of subsidiaries are shown separately in the consolidated statement of profit or loss, statement of comprehensive income, statement of changes in equity and balance sheet respectively.

(ii) Associates

Associates are all entities over which the Group has significant influence but not control or joint control. This is generally the case where the Group holds between 7.5% and 49% of the voting rights. Investments in associates are accounted for using the equity method of accounting (see (iii) below), after initially being recognised at cost.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(continued)*

2.2 Principles of consolidation and equity accounting *(continued)*

(iii) Equity accounting

Under the equity method of accounting, the investments are initially recognised at cost and adjusted thereafter to recognise the Group's share of the post-acquisition profits or losses of the investee in profit or loss, and the Group's share of movements in other comprehensive income of the investee in other comprehensive income. Dividends received or receivable from associates and joint ventures are recognised as a reduction in the carrying amount of the investment.

When the Group's share of losses in an equity-accounted investment equals or exceeds its interest in the entity, including any other unsecured long-term receivables, the Group does not recognise further losses, unless it has incurred obligations or made payments on behalf of the other entity.

Unrealised gains on transactions between the Group and its associates and joint ventures are eliminated to the extent of the Group's interest in these entities. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred. Accounting policies of equity accounted investees have been changed where necessary to ensure consistency with the policies adopted by the Group.

The carrying amount of equity-accounted investments is tested for impairment in accordance with the policy described in note 2.10.

(iv) Changes in ownership interests

The Group treats transactions with non-controlling interests that do not result in a loss of control as transactions with equity owners of the Group. A change in ownership interest results in an adjustment between the carrying amounts of the controlling and non-controlling interests to reflect their relative interests in the subsidiary. Any difference between the amount of the adjustment to non-controlling interests and any consideration paid or received is recognised in a separate reserve within equity attributable to owners of the Company.

When the Group ceases to consolidate or equity account for an investment because of a loss of control, joint control or significant influence, any retained interest in the entity is remeasured to its fair value with the change in carrying amount recognised in profit or loss. This fair value becomes the initial carrying amount for the purposes of subsequently accounting for the retained interest as an associate, joint venture or financial asset. In addition, any amounts previously recognised in other comprehensive income in respect of that entity are accounted for as if the Group had directly disposed of the related assets or liabilities. This may mean that amounts previously recognised in other comprehensive income are reclassified to profit or loss or transferred to another category of equity as specified/permitted by applicable HKFRSs.

If the ownership interest in a joint venture or an associate is reduced but joint control or significant influence is retained, only a proportionate share of the amounts previously recognised in other comprehensive income are reclassified to profit or loss where appropriate.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(continued)*

2.3 Business combinations

The acquisition method of accounting is used to account for all business combinations, regardless of whether equity instruments or other assets are acquired. The consideration transferred for the acquisition of a subsidiary comprises the:

- fair values of the assets transferred
- liabilities incurred to the former owners of the acquired business
- equity interests issued by the Group
- fair value of any asset or liability resulting from a contingent consideration arrangement, and
- fair value of any pre-existing equity interest in the subsidiary.

Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are, with limited exceptions, measured initially at their fair values at the acquisition date. The Group recognises any non-controlling interest in the acquired entity on an acquisition-by-acquisition basis either at fair value or at the non-controlling interest's proportionate share of the acquired entity's net identifiable assets. Acquisition-related costs are expensed as incurred.

The excess of the

- consideration transferred,
- amount of any non-controlling interest in the acquired entity, and
- acquisition-date fair value of any previous equity interest in the acquired entity

over the fair value of the net identifiable assets acquired is recorded as goodwill. If those amounts are less than the fair value of the net identifiable assets of the business acquired, the difference is recognised directly in profit or loss as a bargain purchase.

Contingent consideration is classified either as equity or a financial liability. Amounts classified as a financial liability are subsequently remeasured to fair value with changes in fair value recognised in profit or loss.

If the business combination is achieved in stages, the acquisition date carrying value of the acquirer's previously held equity interest in the acquiree is remeasured to fair value at the acquisition date. Any gains or losses arising from such remeasurement are recognised in profit or loss.

2.4 Separate financial statements

Investments in subsidiaries are accounted for at cost less impairment. Cost also includes direct attributable costs of investment. The results of subsidiaries are accounted for by the Company on the basis of dividend received and receivable.

Impairment testing of the investments in subsidiaries is required upon receiving dividends from these investments if the dividend exceeds the total comprehensive income of the subsidiary in the period the dividend is declared or if the carrying amount of the investment in the separate financial statements exceeds the carrying amount in the consolidated financial statements of the investee's net assets including goodwill.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(continued)*

2.5 Segment reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The chief operating decision-maker, who is responsible for allocating resources and assessing performance of the operating segments, has been identified as the board of directors.

2.6 Foreign currency translation

(i) Functional and presentation currency

Items included in the financial statements of each of the Group's entities are measured using the currency of the primary economic environment in which the entity operates (the "functional currency"). The consolidated financial statements are presented in RMB, which is the Company's functional and the Group's presentation currency.

(ii) Transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions or valuation where items are re-measured. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the income statement, except when deferred in other comprehensive income as qualifying cash flow hedges and qualifying net investment hedges.

Foreign exchange gains and losses that relate to borrowings and cash and cash equivalents are presented in the income statement within 'finance income or expenses'. All other foreign exchange gains and losses are presented in the income statement within 'other gains — net'.

Changes in the fair value of debt securities denominated in foreign currency classified as available for sale are analysed between translation differences resulting from changes in the amortised cost of the security and other changes in the carrying amount of the security. Translation differences related to changes in amortised cost are recognised in profit or loss, and other changes in carrying amount are recognised in other comprehensive income.

Translation differences on non-monetary financial assets and liabilities such as equities held at fair value through profit or loss are recognised in profit or loss as part of the fair value gain or loss. Translation differences on non-monetary financial assets, such as equities classified as available for sale, are included in other comprehensive income.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(continued)*

2.6 Foreign currency translation *(continued)*

(iii) Group companies

The results and financial position of all the Group entities (none of which has the currency of a hyper-inflationary economy) that have a functional currency different from the presentation currency are translated into the presentation currency as follows:

- (1) assets and liabilities for each balance sheet presented are translated at the closing rate at the date of that balance sheet;
- (2) income and expenses for each income statement are translated at average exchange rates (unless this average is not a reasonable approximation of the cumulative effect of the rates prevailing on the transaction dates, in which case income and expenses are translated at the rate on the dates of the transactions); and
- (3) all resulting exchange differences are recognised in other comprehensive income.

On consolidation, exchange differences arising from the translation of any net investment in foreign entities, and of borrowings and other financial instruments designated as hedges of such investments, are recognised in other comprehensive income. When a foreign operation is sold or any borrowings forming part of the net investment are repaid, the associated exchange differences are reclassified to profit or loss, as part of the gain or loss on sale.

Goodwill and fair value adjustments arising on the acquisition of a foreign entity are treated as assets and liabilities of the foreign entity and translated at the closing rate. Exchange differences arising are recognised in other comprehensive income.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(continued)*

2.7 Property, plant and equipment

Property, plant and equipment are stated at historical cost less depreciation. Historical cost includes expenditure that is directly attributable to the acquisition of the items.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. The carrying amount of any component accounted for as a separate asset is derecognised when replaced. All other repairs and maintenance are charged to profit or loss during the reporting period in which they are incurred.

Depreciation is calculated using the straight-line method to allocate their cost or revalued amounts, net of their residual values, over their estimated useful lives or, in the case of leasehold improvements and certain leased plant and equipment, the shorter lease term as follows:

Buildings	20–40 years
Vehicles and machinery	3–5 years
Furniture and office equipment	3–5 years

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting period.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount and are recognized within "other gains — net", in the consolidated statements of comprehensive income.

2.8 Intangible assets

(i) Goodwill

Goodwill arises on the acquisition of subsidiaries represents the excess of the consideration transferred, the amount of any non-controlling interest in the acquiree and the acquisition-date fair value of any previous equity interest in the acquiree over the fair value of the identified net assets acquired.

For the purpose of impairment testing, goodwill acquired in a business combination is allocated to each of the cash-generating units ("CGUs"), or groups of CGUs, that is expected to benefit from the synergies of the combination. Each unit or group of units to which the goodwill is allocated represents the lowest level within the entity at which the goodwill is monitored for internal management purposes. Goodwill is monitored at the operating segment level.

Goodwill impairment reviews are undertaken annually or more frequently if events or changes in circumstances indicate a potential impairment. The carrying value of the CGU containing the goodwill is compared to the recoverable amount, which is the higher of value in use and the fair value less costs of disposal. Any impairment is recognised immediately as an expense and is not subsequently reversed.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(continued)*

2.8 Intangible assets *(continued)*

(ii) Customer relationship

Customer relationship acquired in a business combination is recognised at fair value at the acquisition date and are amortised using the straight-line method over their estimated useful lives of 5 to 7 years.

(iii) Computer software

Acquired computer software licences are capitalised on the basis of the costs incurred to acquire and bring to use the specific software. These costs are amortised over their estimated useful lives of 5 years.

(iv) Technology know-how

Acquired technology know-how is shown at historical cost. Technology know-how acquired in a business combination is recognised at fair value at the acquisition date. Technology know-how has a finite useful life and is carried at cost less accumulated amortisation. Amortisation is calculated using the straight-line method to allocate the cost of technology know-how over their estimated useful lives of 5 years.

(v) Research and development

Research expenditure is recognised as an expense as incurred. Costs incurred on development projects (relating to the design and testing of new and improved products) or expenditures incurred in the development related to the application and infrastructure development are recognised as intangible assets when the following criteria are met:

- it is technically feasible to complete the product so that it will be available for use;
- management intends to complete the product and use or sell it;
- there is an ability to use or sell the product;
- it can be demonstrated how the product will generate probable future economic benefits;
- adequate technical, financial and other resources to complete the development and to use or sell the product are available; and
- the expenditure attributable to the product during its development can be reliably measured.

Directly attributable costs that are capitalised include the development employee costs and an appropriate portion of relevant overheads.

Other development expenditures that do not meet these criteria are recognised as an expense as incurred. Development costs previously recognised as an expense is not recognised as an asset in a subsequent period.

(vi) Amortisation methods and periods

The Group amortises intangible assets with a limited useful life using the straight-line method over the following periods:

IT development and software	5 years
Customer relationship	5–7 years
Technical knowhow	5 years

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(continued)*

2.9 Impairment of non-financial assets

Goodwill and intangible assets that have an indefinite useful life are not subject to amortisation and are tested annually for impairment, or more frequently if events or changes in circumstances indicate that they might be impaired. Other assets are tested for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs of disposal and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash inflows which are largely independent of the cash inflows from other assets or groups of assets (cash-generating units). Non-financial assets other than goodwill that suffered an impairment are reviewed for possible reversal of the impairment at the end of each reporting period.

2.10 Investments and other financial assets

(i) Classification

The Group classifies its financial assets in the following categories:

- financial assets at fair value through profit or loss,
- loans and receivables,

The classification depends on the purpose for which the investments were acquired. Management determines the classification of its investments at initial recognition and, in the case of assets classified as held-to-maturity, re-evaluates this designation at the end of each reporting period.

a. *Financial assets at fair value through profit or loss*

The Group classifies financial assets at fair value through profit or loss if they are acquired principally for the purpose of selling in the short term, i.e. are held for trading. They are presented as current assets if they are expected to be sold within 12 months after the end of the reporting period; otherwise they are presented as non-current assets. The Group has not elected to designate any financial assets at fair value through profit or loss.

b. *Loans and receivables*

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. If collection of the amounts is expected in one year or less they are classified as current assets. If not, they are presented as non-current assets. The Group's loans and receivables comprise of trade and other receivables and cash and cash equivalents.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(continued)*

2.10 Investments and other financial assets *(continued)*

(ii) Reclassification

The Group may choose to reclassify a non-derivative trading financial asset out of the held for trading category if the financial asset is no longer held for the purpose of selling it in the near term. Financial assets other than loans and receivables are permitted to be reclassified out of the held for trading category only in rare circumstances arising from a single event that is unusual and highly unlikely to recur in the near term. In addition, the Group may choose to reclassify financial assets that would meet the definition of loans and receivables out of the held for trading or available-for-sale categories if the Group has the intention and ability to hold these financial assets for the foreseeable future or until maturity at the date of reclassification.

Reclassifications are made at fair value as of the reclassification date. Fair value becomes the new cost or amortised cost as applicable, and no reversals of fair value gains or losses recorded before reclassification date are subsequently made. Effective interest rates for financial assets reclassified to loans and receivables and held-to-maturity categories are determined at the reclassification date. Further increases in estimates of cash flows adjust effective interest rates prospectively.

(iii) Recognition and derecognition

Regular way purchases and sales of financial assets are recognised on trade-date, the date on which the Group commits to purchase or sell the asset. Financial assets are derecognised when the rights to receive cash flows from the financial assets have expired or have been transferred and the Group has transferred substantially all the risks and rewards of ownership.

When securities classified as available-for-sale are sold, the accumulated fair value adjustments recognised in other comprehensive income are reclassified to profit or loss as gains and losses from investment securities.

(iv) Measurement

At initial recognition, the Group measures a financial asset at its fair value plus, in the case of a financial asset not at fair value through profit or loss, transaction costs that are directly attributable to the acquisition of the financial asset. Transaction costs of financial assets carried at fair value through profit or loss are expensed in profit or loss.

Loans and receivables and held-to-maturity investments are subsequently carried at amortised cost using the effective interest method.

Interest income from financial assets at fair value through profit or loss is included in the net gains/ (losses). Interest on available-for-sale securities, held-to-maturity investments and loans and receivables calculated using the effective interest method is recognised in the statement of profit or loss as part of revenue from continuing operations.

Details on how the fair value of financial instruments is determined are disclosed in note 3.3(a).

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(continued)*

2.11 Impairment of financial assets

The Group assesses at the end of each reporting period whether there is objective evidence that a financial asset or group of financial assets is impaired. A financial asset or a group of financial assets is impaired and impairment losses are incurred only if there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (a 'loss event') and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated. In the case of equity investments classified as available-for-sale, a significant or prolonged decline in the fair value of the security below its cost is considered an indicator that the assets are impaired.

Assets carried at amortised cost

For loans and receivables, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate. The carrying amount of the asset is reduced and the amount of the loss is recognised in profit or loss. If a loan or held-to-maturity investment has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate determined under the contract. As a practical expedient, the Group may measure impairment on the basis of an instrument's fair value using an observable market price.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised (such as an improvement in the debtor's credit rating), the reversal of the previously recognised impairment loss is recognised in profit or loss.

Impairment testing of trade receivables is described in note 18.

2.12 Inventories

Inventories are stated at the lower of cost and net realisable value. Cost of the inventories for specific application solutions project is determined individually. Cost of other inventories is determined using the weighted average method. The cost comprises acquisition cost purchased from third parties includes purchase price, related taxes, transportation cost and insurance cost but excludes borrowing costs. Net realisable value is the estimated selling price in the ordinary course of business, less applicable variable selling expenses.

2.13 Trade and other receivables

Trade receivables are amounts due from customers for goods sold and services performed in the ordinary course of business. If collection of trade and other receivables is expected in one year or less (or in the normal operating cycle of the business if longer), they are classified as current assets. If not, they are presented as non-current assets.

Trade and other receivables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method, less provision for impairment.

2.14 Cash and cash equivalents

In the consolidated statement of cash flows, cash and cash equivalents includes cash in hand and deposits held at call with banks. In the consolidated and entity balance sheet are shown within borrowings in current liabilities.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(continued)*

2.15 Share capital

Ordinary shares are classified as equity.

Incremental costs directly attributable to the issue of new shares or options are shown in equity as a deduction, net of tax, from the proceeds.

2.16 Trade and other payables

Trade and other payables are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Accounts payable are classified as current liabilities if payment is due within one year or less (or in the normal operating cycle of the business if longer). If not, they are presented as non-current liabilities.

Trade and other payables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method.

2.17 Borrowings

General and specific borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale.

All other borrowing costs are recognised in profit or loss in the period in which they are incurred.

2.18 Current and deferred income tax

The income tax expense or credit for the period is the tax payable on the current period's taxable income based on the applicable income tax rate for each jurisdiction adjusted by changes in deferred tax assets and liabilities attributable to temporary differences and to unused tax losses.

(i) Current income tax

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the end of the reporting period in the countries where the Company's subsidiaries and associates operate and generate taxable income. Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation. It establishes provisions where appropriate on the basis of amounts expected to be paid to the tax authorities.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(continued)*

2.18 Current and deferred income tax *(continued)*

(ii) Deferred income tax

Deferred income tax is provided in full, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the consolidated financial statements. However, deferred tax liabilities are not recognised if they arise from the initial recognition of goodwill. Deferred income tax is also not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit or loss. Deferred income tax is determined using tax rates (and laws) that have been enacted or substantially enacted by the end of the reporting period and are expected to apply when the related deferred income tax asset is realised or the deferred income tax liability is settled.

The deferred tax liability in relation to investment property that is measured at fair value is determined assuming the property will be recovered entirely through sale.

Deferred tax assets are recognised only if it is probable that future taxable amounts will be available to utilise those temporary differences and losses.

Deferred tax liabilities and assets are not recognised for temporary differences between the carrying amount and tax bases of investments in foreign operations where the Company is able to control the timing of the reversal of the temporary differences and it is probable that the differences will not reverse in the foreseeable future.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets and liabilities and when the deferred tax balances relate to the same taxation authority. Current tax assets and tax liabilities are offset where the entity has a legally enforceable right to offset and intends either to settle on a net basis, or to realise the asset and settle the liability simultaneously.

Current and deferred tax is recognised in profit or loss, except to the extent that it relates to items recognised in other comprehensive income or directly in equity. In this case, the tax is also recognised in other comprehensive income or directly in equity, respectively.

(iii) Investment allowances and similar tax incentives

Companies within the Group may be entitled to claim special tax deductions for investments in qualifying assets or in relation to qualifying expenditure. The Group accounts for such allowances as tax credits, which means that the allowance reduces income tax payable and current tax expense. A deferred tax asset is recognised for unclaimed tax credits that are carried forward as deferred tax assets.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(continued)*

2.19 Employee benefits

(a) Retirement benefits

The Group provides defined contribution retirement plans based on local laws and regulations. The plans cover full-time employees and provide for contributions at certain percentage of salary as determined by the respective local government authorities. The Group has no further payment obligations once the contributions have been paid. The contributions are recognised as employee benefit expense when they are due. Prepaid contributions are recognised as an asset to the extent that a cash refund or a reduction in the future payments is available.

(b) Employee leave entitlements

Employee entitlements to annual leave are recognised when they accrue to employees. A provision is made for the estimated liability for annual leave as a result of services rendered by employees up to the balance sheet date.

Employee entitlements to sick leave and maternity leave are not recognised until the time of leave.

2.20 Share-based payments

Share-based compensation benefits are provided to employees via the Share Option Scheme and Share Award Plan. Information relating to these schemes is set out in note 23.

Share Option Scheme

The fair value of options granted under the Share Option Scheme is recognised as an employee benefits expense with a corresponding increase in equity. The total amount to be expensed is determined by reference to the fair value of the options granted:

- including any market performance conditions
- excluding the impact of any service and non-market performance vesting conditions, and
- including the impact of any non-vesting conditions.

The total expense is recognised over the vesting period, which is the period over which all of the specified vesting conditions are to be satisfied. In addition, in some circumstances employees may provide services in advance of the grant date and therefore the grant date fair value is estimated for the purposes of recognising the expense during the period between service commencement period and grant date.

At the end of each period, the Group revises its estimates of the number of options that are expected to vest based on the non-market vesting and service conditions. It recognises the impact of the revision to original estimates, if any, in profit or loss, with a corresponding adjustment to equity.

When the options are exercised, the Company issues new shares. The proceeds received net of any directly attributable transaction costs are credited to share capital (nominal value) and share premium.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(continued)*

2.20 Share-based payments *(continued)*

Share Award Plan

The Share Award Plan is administered by the Share Award Plan Trustee, which is consolidated in accordance with the principles in note 2.2. The fair value of shares granted under the plan is recognised as an employee benefits expense with a corresponding increase in equity. The total amount to be expensed is determined by the market value of the shares on grant date.

The total expense is recognised over the vesting period, which is the period over which all of the specified vesting conditions are to be satisfied.

When exercised, the trust transfers the appropriate amount of shares to the employee for no cash consideration. The proceeds received net of any directly attributable transaction costs are credited directly to equity.

2.21 Provisions

Provisions for legal claims, service warranties and make good obligations are recognised when the Group has a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources will be required to settle the obligation and the amount can be reliably estimated. Provisions are not recognised for future operating losses.

Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. A provision is recognised even if the likelihood of an outflow with respect to any one item included in the same class of obligations may be small.

Provisions are measured at the present value of management's best estimate of the expenditure required to settle the present obligation at the end of the reporting period. The discount rate used to determine the present value is a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability. The increase in the provision due to the passage of time is recognised as interest expense.

2.22 Revenue recognition

Revenue comprises the fair value of the consideration received or receivable for the sale of goods and services in the ordinary course of the Group's activities. Revenue is shown net of value-added tax, returns, rebates and discounts and after elimination of sales made within the Group.

The Group recognises revenue when the amount of revenue can be reliably measured, it is probable that future economic benefits will flow to the entity and specific criteria have been met for each of the Group's activities as described below. The amount of revenue is not considered to be reliably measurable until all contingencies relating to the sale have been resolved. The Group bases its estimates on historical results, taking into consideration the type of customer, the type of transaction and the specifics of each arrangement.

The Group's revenue mainly includes, separately or in combination, application solutions, sports and events business, system maintenance services and sales of self-developed products.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(continued)*

2.22 Revenue recognition *(continued)*

(a) Application solutions

The Group uses the 'percentage of completion method' to determine the appropriate amount of revenue to recognise in a given period for the services element of the application solutions services. The stage of completion is measured by reference to the costs incurred up to the balance sheet date as a percentage of total estimated costs.

When the outcome of a contract can be estimated reliably and it is probable that the contract will be profitable, revenue is recognised as services are provided. When it is probable that total costs to service the contract will exceed total revenue allocated to application solutions service, the expected loss is recognised as an expense immediately. When the outcome of an application solutions service contract cannot be estimated reliably, revenue is recognised only to the extent of costs incurred that are likely to be recoverable.

(b) Multiple element arrangements

The Group offers certain arrangements whereby a customer can purchase equipments together with certain of the related application solutions service. When such multiple element arrangements exist, the total arrangement consideration is allocated to each element based on cost plus a reasonable margin, as determined based on the current margin of each of the elements when sold separately.

To the extent that there is a discount on the arrangement, such discount is allocated between the elements of the contract in such a manner as to reflect the fair value of the elements.

(c) Sports and events business

Sports and events business include consultancy services and professional services are provided in the form of fixed-price contracts. Sales of these services are recognised in the period the services are provided using a straight-line basis over the term of the contract.

(d) System maintenance services

System maintenance services include maintenance, extended warranty, training and other supporting services are provided in the form of fixed-price contracts. Sales of these services are recognised in the period the services are provided, using a straight-line basis over the term of the contract.

(e) Sales of self-developed products

Sales of self-developed equipments and related products are recognised at the point that the risks and awards of the equipments products have passed to the customer and the customer has accepted the products and collectability of the related receivables is reasonably assured.

(f) Rental income

Rental income from operating lease of equipment is recognised in the income statement on a straight-line basis over the term of the lease.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(continued)*

2.23 Interest income

Interest income is recognised using the effective interest method. When a loan and receivable is impaired, the Group reduces the carrying amount to its recoverable amount, being the estimated future cash flow discounted at the original effective interest rate of the instrument, and continues unwinding the discount as interest income. Interest income on impaired loan and receivables are recognised using the original effective interest rate.

2.24 Leases

Leases in which a significant portion of the risks and rewards of ownership are not transferred to the Group as lessee are classified as operating leases (note 32). Payments made under operating leases (net of any incentives received from the lessor) are charged to profit or loss on a straight-line basis over the period of the lease.

2.25 Dividend distribution

Dividend distribution to the Company's ordinary and preferred shareholders is recognized as a liability in the Group's and the Company's financial statements in the period in which the dividends are approved by the Company's shareholders or board of directors, where appropriate.

2.26 Government grants

Grants from the government are recognised at their fair value where there is a reasonable assurance that the grant will be received and the Group will comply with all attached conditions. Note 6 provides further information on how the Group accounts for government grants.

3 FINANCIAL RISK MANAGEMENT

3.1 Financial risk factors

The Group's activities expose it to a variety of financial risks: market risk (including currency risk, fair value interest rate risk, cash flow interest rate risk and price risk), credit risk and liquidity risk. The Group's overall risk management programme focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the Group's financial performance.

Group treasury identifies, evaluates and hedges financial risks in close co-operation with the Group's operating units. The board provides principles for overall risk management, as well as written policies covering specific areas, such as foreign exchange risk, interest rate risk, credit risk, use of derivative financial instruments and non-derivative financial instruments, and investment of excess liquidity.

(a) Market risk

(i) Foreign exchange risk

The Group operates internationally and is exposed to foreign exchange risk arising from various currency exposures, primarily with respect to US dollar, HK dollar and GBP. Foreign exchange risk arose from future commercial transactions, recognised assets and liabilities which are not denominated in RMB.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

3 FINANCIAL RISK MANAGEMENT *(continued)*

3.1 Financial risk factors *(continued)*

(a) Market risk *(continued)*

(i) Foreign exchange risk *(continued)*

Management has set up a policy to require group companies to manage their foreign exchange risk against their functional currency. The Group companies are required to control the exposure of the foreign currency during the business operation. The foreign currency exposure is mainly due to the purchase of the equipments from all over the world and the management control the payment schedule to reduce the foreign exchange risk.

At 31 December 2017, if USD had weakened/strengthened by 5% against the RMB with all other variables held constant, post-tax profit for the year would have changed mainly as a result of foreign exchange gains/losses on translation of USD denominated cash and cash equivalents, trade and other receivables, trade and other payables.

	As at 31 December	
	2017 RMB'000	2016 RMB'000
Year ended:		
Increase/(decrease)		
— Weakened 5% (2016: 5%)	4,010	1,499
— Strengthened 5% (2016: 5%)	(4,010)	(1,499)

At 31 December 2017, if HKD had weakened/strengthened by 5% against the RMB with all other variables held constant, post-tax profit for the year would have changed mainly as a result of foreign exchange gains/losses on translation of HKD denominated cash and cash equivalents, trade and other receivables, trade and other payables and borrowings.

	As at 31 December	
	2017 RMB'000	2016 RMB'000
Year ended:		
Increase/(decrease)		
— Weakened 5% (2016: 5%)	3,184	6,873
— Strengthened 5% (2016: 5%)	(3,184)	(6,873)

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

3 FINANCIAL RISK MANAGEMENT *(continued)*

3.1 Financial risk factors *(continued)*

(a) Market risk *(continued)*

(ii) Cash flow and fair value interest rate risk

Other than bank balances with variable interest rate, the Group has no other significant interest-bearing assets. Management does not anticipate significant impact to interest-bearing assets resulted from the changes in interest rates, because the interest rates of bank balances are not expected to change significantly.

The Group's interest rate risk arises from borrowings. Borrowings issued at variable rates expose the Group to cash flow interest rate risk which is partially offset by cash held at variable rates. The Group has not hedged its cash flow interest rate risks.

As at 31 December 2017, if the interest rate on all borrowings had been 10% higher/lower with all other variables held constant, the Group's profit after tax for the year would have been decreased/increased by approximately RMB1,310,000 (2016: RMB1,049,000) respectively, mainly as a result of higher/lower interest expense on borrowings with floating interest rates.

(iii) Price risk

The Group is exposed to equity price risk because of investments financial assets held by the Group and classified on the consolidated balance sheet either as available-for-sale financial assets or financial assets at fair value through profit or loss. The Group is not exposed to commodity price risk.

The Group's investments in equity would depend on the operation of the invested entity. Post-tax profit for the year would increase/decrease as a result of gains/losses on equity securities classified as at fair value through profit or loss. Other components of equity would increase/decrease as a result of gains/losses on equity securities classified as available-for-sale.

The Group is not exposed to equity securities price risk.

(b) Credit risk

Credit risk arises mainly from trade and other receivables and cash at bank. The Group's maximum exposure to credit risk in the event of the counterparties failure to perform their obligations as at the reporting dates in relation to each class of recognised financial assets is the carrying amount of those assets as stated in the consolidated balance sheets.

The credit risk of bank balances is limited because the counterparties are banks with good reputation and most of them are the state-owned banks.

In respect of trade and other receivables, individual credit evaluations are performed on all customers and counterparties. These evaluations focus on the counterparty's financial position, past history of making payments and take into account information specific to the counterparty as well as pertaining to the economic environment in which the counterparty operates. Monitoring procedures have been implemented to ensure the follow-up action is taken to recover overdue debts. In addition, the Group reviews the recoverable amount of each individual trade and other receivable balance at the end of each reporting period to ensure adequate impairment losses are made for irrecoverable amounts.

As at 31 December 2017, there were five customers contributed over 44% (2016: 43%) of the Group's total trade and other receivables.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

3 FINANCIAL RISK MANAGEMENT *(continued)*

3.1 Financial risk factors *(continued)*

(c) Liquidity risk

The Group's policy is to regularly monitor current and expected liquidity requirements and its compliance with debt covenants to ensure that it maintains sufficient reserves of cash and adequate committed lines of funding from banks and other financial institutions to meet their liquidity requirements in the short and longer term. Management believes there is no significant liquidity risk as the Group has sufficient committed facilities to fund their operations.

The following table details the remaining contractual maturities at each of the reporting dates during the period of Group's financial liabilities, which are based on contractual undiscounted cash flows (including interest payments computed using contractual rates or, if floating, based on rates current at the year end dates during the year) and the earliest date the Group may be required to pay.

Group

	Less than 1 year RMB'000	Between 1 and 2 years RMB'000	Between 2 and 5 years RMB'000	Over 5 years RMB'000
At 31 December, 2017				
Trade and other payables (excluding non-financial liability)	213,531	–	–	–
Borrowings (including interest)	265,111	6,368	3,192	357
At 31 December, 2016				
Trade and other payables (excluding non-financial liability)	226,066	–	–	–
Borrowings (including interest)	228,368	57,263	95,097	–

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

3 FINANCIAL RISK MANAGEMENT *(continued)*

3.2 Capital management

The Group's objectives when managing capital are to safeguard the Group's ability to continue as a going concern in order to provide returns for shareholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital.

In order to maintain or adjust the capital structure, the Group may adjust the amount of dividends paid to shareholders, return capital to shareholders, issue new shares or sell assets to reduce debt.

Consistent with others in the industry, the Group monitors capital on the basis of the gearing ratio. This ratio is calculated as total borrowings divided by total capital. Total borrowings include 'current and non-current borrowings' as shown in the consolidated balance sheets. Total capital is calculated as 'equity' as shown in the consolidated balance sheets plus net debt. Management considers the gearing ratio not applicable when the net debt is below zero.

	Year ended 31 December	
	2017 RMB'000	2016 RMB'000
Total borrowings	265,580	361,028
Total equity	328,095	475,317
Total capital	593,675	836,345
Gearing ratio	45%	43%

3.3 Fair value estimation

(i) Fair value hierarchy

This section explains the judgements and estimates made in determining the fair values of the financial instruments that are recognised and measured at fair value in the financial statements. To provide an indication about the reliability of the inputs used in determining fair value, the Group has classified its financial instruments into the three levels prescribed under the accounting standards.

The following table presents the Group's financial assets that are measured at fair value as at 31 December 2017.

	Level 1 RMB'000	Level 2 RMB'000	Level 3 RMB'000
Financial assets at fair value through profit or loss	–	–	44,117

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

3 FINANCIAL RISK MANAGEMENT *(continued)*

3.3 Fair value estimation *(continued)*

(i) Fair value hierarchy *(continued)*

The following table presents the Group's financial assets that are measured at fair value as at 31 December 2016.

	Level 1 RMB'000	Level 2 RMB'000	Level 3 RMB'000
Financial assets at fair value through profit or loss	–	–	43,800

There were no transfers between levels 1, 2 and 3 during the year (2016: Nil).

The Group's policy is to recognise transfers into and transfers out of fair value hierarchy levels as at the end of the year.

Level 1: The fair value of financial instruments traded in active markets (such as publicly traded derivatives, and trading and available-for-sale securities) is based on quoted market prices at the end of the reporting period. The quoted market price used for financial assets held by the Group is the current bid price. These instruments are included in level 1.

Level 2: The fair value of financial instruments that are not traded in an active market (for example, over-the-counter derivatives) is determined using valuation techniques which maximise the use of observable market data and rely as little as possible on entity-specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in level 2.

Level 3: If one or more of the significant inputs is not based on observable market data, the instrument is included in level 3. This is the case for unlisted equity securities.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

3 FINANCIAL RISK MANAGEMENT *(continued)*

3.3 Fair value estimation *(continued)*

(ii) Valuation techniques used to determine fair values

Specific valuation techniques used to value financial instruments include:

- the use of quoted market prices or dealer quotes for similar instruments
- the fair value of interest rate swaps is calculated as the present value of the estimated future cash flows based on observable yield curves
- the fair value of forward foreign exchange contracts is determined using forward exchange rates at the balance sheet date
- the fair value of the remaining financial instruments is determined using discounted cash flow analysis.

All of the resulting fair value estimates are included in level 2 except for unlisted equity securities, a contingent consideration receivable and certain derivative contracts, where the fair values have been determined based on present values and the discount rates used were adjusted for counterparty or own credit risk.

(iii) Fair value measurements using significant unobservable inputs (level 3)

The following table presents the changes in level 3 instruments for the year ended 31 December 2017:

Financial assets at fair value through profit or loss	RMB'000
At beginning of the year	43,800
Additions	–
Fair value adjustment	317
At end of the year	44,117

The following table presents the changes in level 3 instruments for the year ended 31 December 2016:

Financial assets at fair value through profit or loss	RMB'000
At beginning of the year	–
Additions	42,489
Fair value adjustment	1,311
At end of the year	43,800

Valuation has been performed based on cash flows discounted using a rate based on the market interest and risk premium specific to the financial instrument.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

4 CRITICAL ACCOUNTING ESTIMATES AND JUDGMENTS

Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

4.1 Critical accounting estimates and assumptions

The Group makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are addressed below.

(a) Revenue recognition

As discussed in Note 2.22(e), for arrangements where multiple elements are provided to a customer, the Group would allocate the total arrangement consideration to each element. The profit margin allocated to service and equipment component would be determined based on cost plus a reasonable margin with reference to the margin of services from application solutions contract and equipment sales contract respectively when they could be provided separately. Given that the different element's revenue recognition time is different, the difference in the allocation of the price of each element would have impact to the amount of the revenue recognised in the each period.

The Group uses the percentage-of-completion method in accounting for its contracts to deliver application solutions services. The stage of completion is measured by reference to the services performed to date compared to the estimated total costs for the contract. Significant assumptions are required to estimate the total contract costs and in making these estimates, management has relied on past experience and industry knowledge. Management monitors the progress of the contracts and reviews periodically the estimated total costs for each contract as the contract progresses. If the actual costs differ from management's estimates, the percentage-of-completions and relevant revenue recognised would be adjusted accordingly.

(b) Impairment of trade and other receivable

Management reviews its trade and other receivables for objective evidence of impairment. Significant financial difficulties of the debtor, the probability that the debtor will enter bankruptcy, and default or significant delay in payments are considered as objective evidence that a receivable is impaired. In determining this, management makes judgments as to whether there is observable data indicating that there has been a significant change in the payment ability of the debtor, or whether there have been significant changes with adverse effect on the market and economic environment in which the debtor operates in. Where there is objective evidence of impairment, management makes judgments as to whether an impairment loss should be recorded as an expense.

Provision for impairment of trade and other receivables of the Group for the years ended 31 December 2017 are RMB171,416,000 (2016:RMB1,978,000).

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

4 CRITICAL ACCOUNTING ESTIMATES AND JUDGMENTS *(continued)*

4.1 Critical accounting estimates and assumptions *(continued)*

(c) Impairment of goodwill

The Group tests annually whether goodwill has suffered any impairment, in accordance with the accounting policy stated in Note 2.8. The recoverable amounts of cash-generating units have been determined based on value-in-use calculations. These calculations require the use of estimates.

The Group tests annually whether goodwill has suffered any impairment in accordance with the accounting policy stated in Note 2.8(a). The recoverable amounts of cash-generating units ("CGU") have been determined based on value-in-use calculations. These calculations require the use of estimates.

According to the valuations results produced by the management of the Company based on the assumptions as disclosed in Note 15, management considered that no impairment charge was required against goodwill arising from acquisitions.

In the opinion of the Company's directors, had the gross margin been 1% lower with other assumptions held constant, or had the terminal growth rate been 1% lower with other assumptions held constant, or had the discount rate been 1% higher with other assumptions held constant, there would be no impairment charge needed to be made against goodwill of the Group for the year.

(d) Recognition of income tax

The Group is subject to income taxes in numerous jurisdictions. Significant judgement is required in determining the worldwide provision for income taxes. There are many transactions and calculations for which the ultimate tax determination is uncertain. The Group recognise liabilities for anticipated tax audit issues based on estimates of whether additional taxes will be due. Where the final tax outcome of these matters is different from the amounts that were initially recorded, such differences will impact the current and deferred income tax assets and liabilities in the period in which such determination is made.

Deferred tax assets relating to certain temporary differences and tax losses are recognised when management considers to be probable that future taxable profit will be available against which the temporary differences or tax losses can be utilised. The outcome of their actual utilisation may be different.

(e) Impairment of inventories

Inventories are carried at the lower of cost and net realisable value. The cost of inventories is written down to net realisable value when there is an objective evidence that the cost of inventories may not be recoverable. The cost of inventories may not be recoverable if those inventories are damaged, if they have become wholly or partially obsolete, or if their selling prices have declined. The cost of inventories may also be not recoverable if the estimated costs to be incurred to make the sale have increased. The amount written off to the income statement is the difference between the carrying value and net realizable value of the inventories. In determining whether the cost of inventories can be recoverable, significant judgment is required. In making this judgment, the Group evaluates, among other factors, the duration and extent by all means to which the amount will be recovered.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

5 SEGMENT INFORMATION

The chief operating decision-maker (“CODM”) mainly include the board of directors of the Company, who is responsible for allocating resources, assessing performance of the operating segments and making strategic decisions, the CODM considers the business from both business and geographical perspective.

The Group has the following reportable segments during the Current Period:

- Application solutions
- Sports and events business
- System maintenance services
- Sales of self-developed products

The CODM assess the performance of the operating segments mainly based on segment revenue and gross profit of each operating segment. The selling expenses, administrative expenses and finance cost are common costs incurred for the operating segment as a whole and therefore they are not included in the measure of the segments' performance which is used by the CODM.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

5 SEGMENT INFORMATION *(continued)*

The segment information provided to the CODM for the reportable segments during the year is as follows:

	Year ended 31 December	
	2017 RMB'000	2016 RMB'000
Segment revenue		
Application solutions	376,378	528,877
Sports and events business	80,385	58,312
System maintenance services	19,527	18,936
Sales of self-developed products	66,875	56,763
Total	543,165	662,888
Segment cost		
Application solutions	(303,862)	(400,080)
Sports and events business	(42,943)	(29,114)
System maintenance services	(8,116)	(9,947)
Sales of self-developed products	(23,735)	(28,475)
Total	(378,656)	(467,616)
Segment gross profit		
Application solutions	72,516	128,797
Sports and events business	37,442	29,198
System maintenance services	11,411	8,989
Sales of self-developed products	43,140	28,288
Total	164,509	195,272
Depreciation and amortization		
Application solutions	11,745	11,948
Sports and events business	2,508	1,317
System maintenance services	609	428
Sales of self-developed products	2,087	1,282
Total	16,949	14,975

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

5 SEGMENT INFORMATION (continued)

For the year ended 31 December 2017, one customer accounted for greater than 10% of the Group's total revenues:

	Year ended 31 December			
	2017		2016	
	Amount RMB'000	% of total revenue	Amount RMB'000	% of total revenue
Customer A	63,946	12%	34,479	5%
Customer B	27,436	5%	–	0%
Customer C	17,132	3%	–	0%
Customer D	–	0%	120,292	18%
Customer E	–	0%	115,614	18%
	108,514	20%	270,385	41%

Substantial amount of revenues of the Group were derived from the business carried out in the PRC. The revenue from external customers in the PRC and other countries and districts are disclosed as follows:

	Year ended 31 December	
	2017 RMB'000	2016 RMB'000
Revenue		
Mainland China	511,476	490,536
Hong Kong	24,358	127,866
Others	7,331	44,486
	543,165	662,888

	Year ended 31 December	
	2017 RMB'000	2016 RMB'000
Total of non-current assets other than deferred tax assets, financial assets at fair value through profit or loss, and investment in associates		
Mainland China	48,939	232,288
Hong Kong	62,867	56,356
	111,806	288,644

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

6 OTHER GAINS/(LOSS) — NET

	Year ended 31 December	
	2017 RMB'000	2016 RMB'000
Gain/(loss) from disposal of property, plant and equipment (Note 30)	290	(85)
Fair value gains on financial assets at fair value through profit or loss (Note 16)	317	1,311
Government grants	3,225	2,777
Value added tax refund	4,528	1,433
Others	1,267	(616)
	9,627	4,820

7 EXPENSE BY NATURE

	Year ended 31 December	
	2017 RMB'000	2016 RMB'000
Inventory costs (Note 19)	338,006	422,658
Provision for bad debts (Note 18)	169,438	845
Employee benefit expenses (Note 8)	83,142	86,121
Servicing and agency costs	19,056	15,315
Travelling and transportation expenses	11,803	11,020
Depreciation expense (Note 14)	9,630	9,711
Amortisation expenses of intangible assets (Note 15)	7,319	5,264
Office expenses	6,460	6,103
Operating lease rentals	6,334	6,215
Legal fee and professional charges	5,068	3,519
Business development	4,417	5,028
Business tax and other transaction taxes	3,632	1,065
Transportation costs	3,181	7,630
Auditor's remuneration	2,643	2,450
Advertising costs	2,339	3,544
Provision for inventory obsolescence (Note 19)	299	216
Others	9,805	9,492
	682,572	596,196

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

8 EMPLOYEE BENEFIT EXPENSES (EXCLUDING DIRECTOR'S EMOLUMENTS)

	Year ended 31 December	
	2017 RMB'000	2016 RMB'000
Wages and salaries	59,496	63,426
Pension costs — defined contribution plans	9,656	6,591
Welfare and other allowance	7,165	8,919
Bonus	4,282	5,098
Share based compensation expenses (Note 23)	2,543	2,087
	83,142	86,121

(a) Pension costs — defined contribution plans

The Group has arranged for its Hong Kong employees to join the MPF Scheme. Under the MPF Scheme, each of the Group companies (the employer) and its employees make monthly contributions to the scheme at 5% of the employees' earnings as defined under the Mandatory Provident Fund Legislation. The contributions from each of the employers and employees are subject to a cap of HK\$1,500 per month and thereafter contributions are voluntary.

Employees of the Group companies in the PRC are required to participate in a defined contribution retirement scheme administered and operated by the local municipal government. The Group's PRC subsidiaries contribute funds which are calculated on fixed percentage of the employees' salary (subject to a floor and cap) as set by local municipal governments to each scheme locally to fund the retirement benefit of the employees during the year.

(b) Five highest paid individuals

The five individuals whose emoluments were the highest in the Group for the year are 5 directors (2016:5 directors) whose emoluments are reflected in the analysis shown in Note 35. There is no emoluments payable to other individuals during the year (2016: none).

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

9 FINANCE INCOME AND COSTS

	Year ended 31 December	
	2017 RMB'000	2016 RMB'000
Finance expenses		
— Interest expenses on bank borrowings	(12,614)	(12,346)
— Net foreign exchange loss	(3,977)	(4,451)
	(16,591)	(16,797)
Finance income		
— Interest income on short-term bank deposits	193	874
— Interest income on long-term trade receivable	—	3,124
	193	3,998
Net finance costs	(16,398)	(12,799)

10 SUBSIDIARIES

The following is a list of the principal subsidiaries of the Group as at 31 December 2017:

Name	Place of incorporation and kind of legal entity	Principal activities and place of operation	Particulars of issued share capital	Effective equity interests held
Directly owned:				
Century Sage Scientific International Limited	British virgin islands ("BVI"), limited liability company	Investment holding company, Hong Kong ("HK")	10,000 ordinary shares of USD1 each	100%
Indirectly owned:				
Cortesia Limited	BVI, limited liability company	Investment holding company, HK	1 ordinary shares of USD1 each	100%
Century Sage Scientific Group Ltd	BVI, limited liability company	All-media broadcast application solutions industry, the PRC	1 ordinary shares of USD50 each	100%
Century Sage Scientific Solutions Limited	BVI, limited liability company	Investment holding company, HK	1 ordinary shares of USD1 each	100%
北京世紀睿科系統技術有限公司 (Beijing Century Sage Scientific System and Technology Company Limited) ("CSS (Beijing)")	The PRC, limited liability company	All-media broadcast application solutions industry, the PRC	20,000,000 ordinary shares of RMB1 each	100%

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

10 SUBSIDIARIES (continued)

Name	Place of incorporation and kind of legal entity	Principal activities and place of operation	Particulars of issued share capital	Effective equity interests held
Century Sage Scientific Information Technology Co., Limited (formerly known as Times Sage Tech Ltd)	BVI, limited liability company	All-media broadcast system integration industry, the PRC	1 ordinary Shares of USD1 each	100%
時代華睿(北京) 科技有限公司 (Times Sage (Beijing) Tech Company Limited) ("TST (Beijing)")	The PRC, limited liability company	All-media broadcast application solutions industry, the PRC	12,000,000 ordinary shares of RMB1 each	100%
Evertop Technology (Int'l) Limited	HK, limited liability company	All-media broadcast application solutions industry, HK	2 ordinary Shares of HKD1 each	100%
北京永達天恒體育文化傳媒有限公司 (Beijing Evertop Culture Media Co.,Ltd)	The PRC, limited liability company	Event broadcast industry, the PRC	23,500,000 ordinary Shares of RMB1 each	100%
Cogent Technologies Limited (formerly known as CGT Technologies Limited)	BVI, limited liability company	All-media broadcast application solutions industry, the PRC	1 ordinary shares of USD1 each	100%
Cogent Tech (Asia) Limited	HK, limited liability company	Investment holding company, HK	1 ordinary Shares of HKD1 each	100%
高駿(北京) 科技有限公司 (Cogent (Beijing) Technology Company Limited) ("Cogent (Beijing)")	The PRC, limited liability company	Research, development and sale of technical products, the PRC	31,000,000 ordinary Shares of RMB1 each	100%
北京永達雲創易傳媒有限公司 (Beijing Evertop Media Video Co., Limited) (formerly known as Beijing Cogent Technology Development Company Limited)	The PRC, limited liability company	Event broadcast industry, the PRC	10,000,000 ordinary shares of RMB1 each	100%
Century Sage Scientific (HK) Limited (formerly known as Times Sage Tech Limited)	HK, limited liability company	All-media broadcast application solutions industry, HK	1 ordinary share of HKD1 each	100%
Fineone International Limited	BVI, limited liability company	Equipment trading, the PRC	1 ordinary Shares of USD1 each	100%
TV Logic Technology Limited	BVI, limited liability company	Equipment trading, the PRC	1 ordinary Shares of USD1 each	100%

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

10 SUBSIDIARIES (continued)

Name	Place of incorporation and kind of legal entity	Principal activities and place of operation	Particulars of issued share capital	Effective equity interests held
NI Systems Limited	BVI, limited liability company	Equipment trading, the PRC	1 ordinary Shares of USD1 each	100%
天維通達（北京）數碼科技有限公司 (Tianwei Tongda (Beijing) Digital Technology Company Limited)	The PRC, limited liability company	All-media broadcast application solutions industry, the PRC	6,000,000 ordinary shares of RMB1 each	100%
上海高駿精視信息技術有限公司 (Shanghai Cogent Accurate Video Info-Tech Co., Limited) ("AVIT")	The PRC, limited liability company	Research and development of all-media broadcasting and transmission products, the PRC	4,500,000 ordinary shares of RMB1 each	100%
世紀睿科（澳門）一人有限公司 (CSS Macau Limited)	Macau, limited liability company	TV broadcast application solutions industry, Macau	MOP \$25,000	100%
北京經緯中天信息技術有限公司 (Beijing BroadVision Information Technology Company Limited) ("Beijing BroadVision")	The PRC, limited liability company	Provision of turnkey solutions to internet protocol television and over-the-top video service operators, the PRC	10,010,000 ordinary shares of RMB1 each	55%
台灣世紀睿科有限公司 (Century Sage Scientific (Taiwan) Limited)	Taiwan, limited liability company	TV broadcast application solutions industry, Taiwan	TWD10,000,000	51%

The Group owns 55% of the equity interests in Beijing BroadVision, and it is able to gain power over more than one half of the voting rights. Consequently, the Group consolidates Beijing BroadVision.

Material non-controlling interests

The total non-controlling interest as at 31 December 2017 is RMB15,919,000 (2016: RMB13,354,000), of which RMB15,077,000 (2016: RMB12,498,000) is for Beijing BroadVision. The non-controlling interests in respect of Century Sage Scientific (Taiwan) Limited is not material.

Summarised financial information on the subsidiary with material non-controlling interests

Set out below are the summarised financial information for Beijing BroadVision of which non-controlling interests is material to the Group.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

10 SUBSIDIARIES (continued)

Summarised balance sheet

	As at 31 December 2017 RMB'000	As at 31 December 2016 RMB'000
Current assets	41,711	27,910
Current liabilities	(15,015)	(9,188)
Current net assets	26,696	18,722
Non-current assets	8,432	749
Non-current liabilities	–	–
Non-current net assets	8,432	749
Net assets	35,128	19,471
Accumulated non-controlling interests	15,077	12,498

Summarised statement of profit or loss

	Year ended 31 December	
	2017 RMB'000	2016 RMB'000
Revenue	30,045	21,475
Profit before income tax	6,500	3,855
Income tax expense	(770)	(841)
Total comprehensive income	5,730	3,014
Profit allocated to non-controlling interests	2,579	1,356

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

10 SUBSIDIARIES (continued)

Summarised cash flows

	Year ended 31 December	
	2017 RMB'000	2016 RMB'000
Cash flows from operating activities		
Cash generated from operations	3,314	5,663
Income tax paid	(915)	(841)
Net cash generated from operating activities	2,399	4,822
Net cash used in investing activities	(165)	(927)
Net cash generated from financing activities	3,757	–
Net increase in cash and cash equivalents	5,991	3,895
Cash, cash equivalents and bank overdrafts at beginning of year	9,436	5,541
Cash and cash equivalents at end of year	15,427	9,436

11 INVESTMENTS ACCOUNTED FOR USING THE EQUITY METHOD

The amount recognised in the balance sheet is as follows:

	2017 RMB'000	2016 RMB'000
Associate	43,527	29,657

The amounts recognised in the income statement are as follows:

	2017 RMB'000	2016 RMB'000
Associate	2,618	2,715

Investment in an associate

Set out below are the associates of the Group as at 31 December 2017 which, in the opinion of the Directors, are material to the Group. The associates as listed below have share capital consisting solely of ordinary shares, which are held directly by the Group; the country of incorporation or registration is also their principal place of business.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

11 INVESTMENTS ACCOUNTED FOR USING THE EQUITY METHOD *(continued)*

Investment in an associate *(continued)*

Nature of investment in associates as at 31 December 2017 and 2016 is set out below:

Name of entity	Place of business, country of incorporation	% of ownership interest		Nature of the relationship	Carrying amount	
		2017	2016		2017 RMB'000	2016 RMB'000
Beijing Gefei Technology Corporation ("Beijing Gefei")	Beijing	49%	49%	Note (i)	32,974	29,657
Simplylive Limited ("Simplylive")	Hong Kong	16.95%	–	Note (ii)	6,694	–
Beijing Gangtiexia Sports and Entertainment Co., ("Gangtiexia")	Beijing	7.5%	–	Note (iii)	3,859	–
					43,527	29,657

- (i) In December 2015, the Group acquired 49% equity interest of Beijing Gefei which is engaged in the development and production of core technology equipment systems for the production and processing of radio and television media and has a series of broadcast and monitoring software systems.
- (ii) In 2017, the Group acquired 16.95% equity interest of Simplylive at a total consideration of USD1,000,000 which were settled by the Company by cash. The relevant shares were issued in September 2016. Simplylive is a hardware and software solution provider in live broadcast industry, which sells server equipment and software for live production mainly of sports events to clients worldwide.
- (iii) In February 2017, the Group acquired 7.5% equity interest of Gangtiexia at a total consideration of RMB3,750,000 which were settled by the Company by cash. The relevant register was completed in August 2017. Gangtiexia is a sports marketing company, which provides innovative overall sports marketing solutions.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

11 INVESTMENTS ACCOUNTED FOR USING THE EQUITY METHOD *(continued)*

(a) Summarised financial information for Beijing Gefei

Set out below are the summarised financial information for Beijing Gefei, which is accounted for using the equity method.

(i) Summarised balance sheet

	Year ended 31 December	
	2017 RMB'000	2016 RMB'000
Current assets	98,970	94,083
Current liabilities	(46,251)	(51,385)
Total current net assets	52,719	42,698
Non-current assets	1,412	959
Net assets	54,131	43,657

(ii) Summarised statement of comprehensive income

	Year ended 31 December	
	2017 RMB'000	2016 RMB'000
Revenue	51,629	68,110
Profit before income tax	8,859	9,638
Income tax expense	(111)	(392)
Total comprehensive income	8,748	9,246

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

11 INVESTMENTS ACCOUNTED FOR USING THE EQUITY METHOD *(continued)*

(a) Summarised financial information for Beijing Gefei *(continued)*

(iii) Reconciliation of summarised financial information

Reconciliation of the summarised financial information presented to the carrying amount of its interest in an associates.

	Year ended 31 December	
	2017 RMB'000	2016 RMB'000
Opening net assets	43,657	34,411
Contribution by owners	1,726	–
Profit for the period	8,748	9,246
Closing net assets	54,131	43,657
Interest in associate (49%)	26,524	21,392
Fair value adjustments	5,447	7,262
Goodwill	1,003	1,003
Carrying value	32,974	29,657

(b) Summarised financial information for Simplylive

Set out below are the summarised financial information for Simplylive, which is accounted for using the equity method.

(i) Summarised balance sheet

	As at 31 December 2017 RMB'000
Current assets	17,448
Current liabilities	(3,283)
Total current net assets	14,165
Non-current assets	2,265
Non-current liabilities	–
Total non-current net assets	2,265
Net assets	16,430

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

11 INVESTMENTS ACCOUNTED FOR USING THE EQUITY METHOD *(continued)*

(b) Summarised financial information for Simplylive *(continued)*

(ii) Summarised statement of comprehensive income

	Year ended 31 December 2017 RMB'000
Revenue	18,734
Profit before income tax	(2,558)
Income tax expense	–
Total comprehensive loss	(2,558)

(iii) Reconciliation of summarised financial information

Reconciliation of the summarised financial information presented to the carrying amount of its interest in associates.

Summarised financial information

	As at 31 December 2017 RMB'000
Opening net assets on 28 February 2017	10,220
Contribution by owners	8,748
Profit for the period	(2,538)
Closing net assets on 31 December 2017	16,430
Interest in associate (16.95%)	2,785
Goodwill	3,909
Carrying value	6,694

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

11 INVESTMENTS ACCOUNTED FOR USING THE EQUITY METHOD *(continued)*

(c) Summarised financial information for Gangtiexia

Set out below are the summarised financial information for Gangtiexia, which is accounted for using the equity method.

(i) Summarised balance sheet

	As at 31 December 2017 RMB'000
Current assets	14,490
Current liabilities	(270)
Total current net assets	14,220
Total non-current net assets	–
Net assets	14,220

(ii) Summarised statement of comprehensive income

	Year ended 31 December 2017 RMB'000
Revenue	9,158
Profit before income tax	2,162
Income tax expense	(541)
Total comprehensive income	1,621

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

11 INVESTMENTS ACCOUNTED FOR USING THE EQUITY METHOD *(continued)*

(c) Summarised financial information for Gangtiexia *(continued)*

(iii) Reconciliation of summarised financial information

Reconciliation of the summarised financial information presented to the carrying amount of its interest in an associate.

Summarised financial information

	As at 31 December 2017 RMB'000
Opening net assets on 28 February 2017	12,765
Profit for the period	1,455
Closing net assets on 31 December 2017	14,220
Interest in associate (7.5%)	1,067
Goodwill	2,792
Carrying value	3,859

12 INCOME TAX EXPENSE

	Year ended 31 December	
	2017 RMB'000	2016 RMB'000
Current income tax — PRC enterprise income tax	7,974	8,760
Deferred income tax (Note 27)	(5,399)	121
Income tax expense	2,575	8,881

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

12 INCOME TAX EXPENSE *(continued)*

The tax on the Group's profit before tax differs from the theoretical amount that would arise using the statutory tax rate applicable to profits of the consolidated entities as follows:

	Year ended 31 December	
	2017 RMB'000	2016 RMB'000
Profit before income tax	(143,560)	61,428
Tax calculated at statutory tax rates applicable to profits in the respective companies	(35,890)	15,357
Tax effects of		
— Expenses not deductible for tax purpose	5,988	368
— Effect of preferential tax rate	13,759	(7,826)
— Unrecognised deferred tax assets relating to temporary difference	18,083	—
— Adjustments in respect of prior years	635	982
Income tax expense	2,575	8,881

Cayman Islands income tax

The Company is incorporated in the Cayman Islands as an exempted company with limited liability under the Companies Law of the Cayman Islands and accordingly, is exempted from the Cayman Islands income tax.

BVI income tax

The Company's subsidiaries in the British Virgin Islands were incorporated under the International Business Companies Act of the British Virgin Islands and, accordingly, are exempted from the British Virgin Islands income tax.

Hong Kong profits tax

Entities incorporated in Hong Kong are subject to Hong Kong profits tax at a rate at 16.5% for the year ended 31 December 2017 on the estimated assessable profit for the year. No Hong Kong profits tax was provided for as there was no estimated assessable profit that was subject to Hong Kong profits tax during the two years.

PRC enterprise income tax ("EIT")

Entities incorporated in the PRC are subject to EIT. According to the EIT law effective from 1 January 2008, all PRC enterprises are subject to a standard enterprise income tax rate of 25%, except for enterprises who are allowed to enjoy the preferential policies and provisions as discussed below:

CSS (Beijing) and TST (Beijing) have obtained the High and New Technology Enterprise ("HNTE") qualification, in which the applicable income tax rate for the year ended 31 December 2017 is 15%.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

12 INCOME TAX EXPENSE *(continued)*

PRC enterprise income tax ("EIT") *(continued)*

Cogent (Beijing) obtained a "Software Production Enterprise" qualification in 2012. According to the law on corporate income tax Caishui201227 and Guofa20114, Cogent (Beijing) is entitled to enjoy the preferential taxation policy of "two year exemptions and three year 50% reduction on EIT". Hence, the applicable EIT tax rate for Cogent (Beijing) is 0% for the years ended 31 December 2012 and 2013, and 12.5% for the years ended 31 December 2014, 2015 and 2016. It has obtained the HNTE qualification in 2017, and applied income tax rate of 15% for the year ended 31 December 2017.

PRC withholding tax

In addition, according to the EIT Law, dividends, interests, rent, royalties and gains on transfers of property received by a foreign enterprise, i.e. a non-China tax resident enterprise, will be subject to PRC withholding tax at 10% or a reduced treaty rate depending on provisions of tax treaty entered between the PRC and the jurisdiction where the foreign enterprise incorporated. The withholding tax rate is 5% for the parent company in Hong Kong if the parent company is the beneficial owner of the dividend received from the invested enterprises in the PRC and obtained the approval of enjoying the treaty rate from the PRC tax authorities. The withholding tax imposed on the dividend income received from the Group's PRC entities will reduce the company's net income.

Withholding income tax is provided on the dividends to be distributed by the PRC subsidiaries of the Group. The relevant Group companies have successfully obtained endorsement from various PRC tax bureaus to enjoy the treaty benefit of 5% corporate income tax rate on dividends received from the PRC subsidiaries of the Group. Accordingly, withholding income tax has been provided at 5% of the dividends to be distributed by the PRC subsidiaries of the Group.

13 EARNINGS PER SHARE

(a) Basic

Basic earnings per share for the years ended 31 December 2016 and 2017 are calculated by dividing the profit of the Group attributable to owners of the Company by the weighted average number of ordinary shares deemed to be in issue during each respective year:

	Year ended 31 December	
	2017	2016
Profit attributable to owners of the Company (in RMB'000)	(148,700)	51,396
Weighted average number of ordinary shares in issue (in thousand)	1,020,301	1,014,594
Basic earnings per share (RMB cents per share)	(14.57)	5.07

(b) Diluted

Potential dilutive ordinary shares are not included in the calculation of diluted earnings per share because they are anti-dilutive. Therefore, the diluted earnings per share equals the basic earnings per share.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

14 PROPERTY, PLANT AND EQUIPMENT

	Buildings RMB'000	Vehicles and machinery RMB'000	Furniture, fittings and other equipment RMB'000	Total RMB'000
At 1 January 2016				
Cost	55,775	21,613	17,237	94,625
Accumulated depreciation	(12,481)	(14,480)	(8,987)	(35,948)
Net book amount	43,294	7,133	8,250	58,677
Year ended 31 December 2016				
Opening net book amount	43,294	7,133	8,250	58,677
Currency translation differences	–	–	51	51
Additions	3,517	928	1,571	6,016
Acquisition of a subsidiary	–	–	1,208	1,208
Transfer	270	2,164	(2,434)	–
Disposals	–	–	(228)	(228)
Depreciation (Note 7)	(3,323)	(3,787)	(2,601)	(9,711)
Closing net book amount	43,758	6,438	5,817	56,013
At 31 December 2016				
Cost	56,721	25,870	16,304	98,895
Accumulated depreciation	(12,963)	(19,432)	(10,487)	(42,882)
Net book amount	43,758	6,438	5,817	56,013
At 1 January 2017				
Cost	56,721	25,870	16,304	98,895
Accumulated depreciation	(12,963)	(19,432)	(10,487)	(42,882)
Net book amount	43,758	6,438	5,817	56,013
Year ended 31 December 2017				
Opening net book amount	43,758	6,438	5,817	56,013
Currency translation differences	(16)	–	(27)	(43)
Additions	649	4,179	1,527	6,355
Transfer	–	2,164	(2,164)	–
Disposals	–	(381)	(105)	(486)
Depreciation (Note 7)	(3,499)	(4,450)	(1,681)	(9,630)
Closing net book amount	40,892	7,950	3,367	52,209
At 31 December 2017				
Cost	57,573	31,445	15,041	104,059
Accumulated depreciation	(16,681)	(23,495)	(11,674)	(51,850)
Net book amount	40,892	7,950	3,367	52,209

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

14 PROPERTY, PLANT AND EQUIPMENT *(continued)*

The Group's buildings are located in the mainland China.

Depreciation expense of RMB8,559,000 (2016: RMB9,213,000) for the year ended 31 December 2017 has been charged in administrative expenses. Depreciation expense of RMB1,071,000 (2016: RMB498,000) for the year ended 31 December 2017 has been charged in cost of sales and selling expenses. As at 31 December 2017, net book value of the buildings amounting to RMB36,194,000 (2016: RMB40,367,000) have been pledged for bank borrowings (Note 25).

15 INTANGIBLE ASSETS

	Goodwill RMB'000	Computer software RMB'000	Customer relationships RMB'000	Technical knowhow RMB'000	Development costs RMB'000	Total RMB'000
Year ended 31 December 2016						
Opening net book amount	12,100	16,935	3,461	832	4,814	38,142
Additions	–	456	–	2,393	2,421	5,270
Acquisition of a subsidiary	8,912	–	7,727	3,105	–	19,744
Amortisation charge (Note 7)	–	(1,997)	(1,516)	(788)	(963)	(5,264)
Closing net book amount	21,012	15,394	9,672	5,542	6,272	57,892
At 31 December 2016						
Cost	21,012	18,461	12,336	6,688	7,235	65,732
Accumulated amortisation	–	(3,067)	(2,664)	(1,146)	(963)	(7,840)
Net book value	21,012	15,394	9,672	5,542	6,272	57,892
Year ended 31 December 2017						
Opening net book amount	21,012	15,394	9,672	5,542	6,272	57,892
Additions	–	282	–	–	4,226	4,508
Amortisation charge (Note 7)	–	(2,158)	(2,111)	(1,379)	(1,671)	(7,319)
Closing net book amount	21,012	13,518	7,561	4,163	8,827	55,081
At 31 December 2017						
Cost	21,012	18,743	12,336	6,688	11,460	70,239
Accumulated amortisation	–	(5,225)	(4,775)	(2,525)	(2,633)	(15,158)
Net book value	21,012	13,518	7,561	4,163	8,827	55,081

Amortisation expense of RMB7,319,000 (2016: RMB5,264,000) for the years ended 31 December 2017 has been charged in administrative expenses.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

15 INTANGIBLE ASSETS *(continued)*

Impairment tests for goodwill

Goodwill is monitored by the management at the operating segment level.

The recoverable amount of a CGU is determined based on value-in-use calculations. These calculations use pre-tax cash flow projections based on financial budgets approved by management covering a five-year period. Cash flows beyond the five-year period are extrapolated using the estimated growth rates stated below. The growth rate does not exceed the long-term average growth rate for the businesses in which the CGU operates.

The key assumptions used for value-in-use calculations as at 31 December 2017 are as follows:

	As at 31 December 2017
Gross margin	64%–65%
Sustainable growth rate	3%
Discount rate	15.8%

These assumptions have been used for the analysis of the CGU within the operating segment.

Management determined budgeted gross margin based on past performance and its expectations of market development. The discount rates used are pre-tax and reflect specific risks relating to the operating segment.

Management does not foresee any significant change in the key assumptions used in the value-in-use calculation that will cause the recoverable amount of goodwill to be less than its carrying amount.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

16 FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS

	As at 31 December	
	2017 RMB'000	2016 RMB'000
At beginning of the year	43,800	–
Additions	–	42,489
Fair value change	317	1,311
At end of the year	44,117	43,800

The financial assets at fair value through profit or loss in 2017 represented key-man life insurance policies. The Group is the beneficiary of the insurance policies. The insurance policies were pledged to the bank as securities for certain facilities granted to the Group.

Discounted cash flow (“DCF”) model was applied to determine the fair value of the investments in key-man life insurance policies. The significant assumptions and inputs used in the DCF model were as follows:

	2017	2016
Mortality rate	0.21%	0.21%
Discount rate	3.55%	3.55%

17 OTHER NON-CURRENT ASSETS

Other non-current assets represent the prepaid rental for carparks for a lease period of 46 years.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

18 TRADE AND OTHER RECEIVABLES

	As at 31 December	
	2017 RMB'000	2016 RMB'000
Trade receivables	518,895	586,360
Less: provision for impairment of trade receivable	(171,416)	(1,978)
Trade receivables — net	347,479	584,382
Other receivables		
Amount due from customers for contract work (i)	2,775	2,936
Deposit for guarantee certificate over tendering and performance (ii)	32,402	44,355
Deposit for acquisition of a subsidiary (iii)	16,646	17,890
Deposit for acquisition of an associate	—	5,373
Prepayments	42,246	27,522
Cash advance to employees	9,612	6,460
Others	10,183	18,440
	461,343	707,358
Less: Non-current portion		
Trade receivables (iv)	64,360	130,311
Less: provision for impairment of trade receivables	(61,016)	—
Deposit for acquisition of a associate	—	5,373
	3,344	135,684
Current portion	457,999	571,674

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

18 TRADE AND OTHER RECEIVABLES (Continued)

As of 31 December 2017, the fair values of trade and other receivables of the Group approximate their carrying amounts.

- (i) Amount due from customers for contract work represented the balance of aggregate cost incurred and recognised profits for the service component of the application solution services which recognised based on percentage of completion method. The net balance sheet position for ongoing contracts is as the following:

	As at 31 December	
	2017 RMB'000	2016 RMB'000
The aggregate costs incurred and recognised profits to date	2,775	2,936
Less: Progress billings	–	–
Net balance sheet position for ongoing contracts	2,775	2,936

- (ii) Deposits for guarantee certificate over tendering and performance are placed with third parties for performing the contracts and the deposits are interest free and will be returned when the contracts complete.
- (iii) The amount represented a refundable deposit paid related to an proposed acquisition of 100% equity interest of an target company amounting to HKD20,000,000 (equivalent to RMB16,646,200). Due to certain conditions precedent as set out in the agreement have not been satisfied or waived, the acquisition would not proceed in 2015. According to the framework agreement with the seller, the deposit will be transferred into prepayment of 20% equity interest for another target company.
- (iv) Non-current portion of the trade receivables included amounts of RMB166,300,000 (2016: 185,738,000) due from two major customers and were repayable from 1 to 4 years. Based on the assessment of recoverability of the receivables, impairment provision of RMB151,566,000 (2016: nil) was made. The analysis of the amount due from the two major customers are as follows:

	As at 31 December	
	2017 RMB'000	2016 RMB'000
Trade receivables	166,300	185,738
Less: provision for impairment of trade receivable	(151,566)	–
Less: Non-current portion	14,734	185,738
Trade receivables	61,016	130,311
Less: provision for impairment of trade receivable	(61,016)	–
	–	130,311
	14,734	55,427

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

18 TRADE AND OTHER RECEIVABLES *(Continued)*

- (v) Invoices issued to our customers are payable on issuance and no credit terms are stipulated in our project contracts generally. The majority of the Group's trade receivables will be settled within 3 months based on the historical record. The Group has put in place control measures so that our accounting and finance department will keep regular tracking of outstanding receivables, and our head of sale department would supervise our sale personnel to closely monitor and follow up with our customers on settlement of the outstanding receivables. At 31 December 2017, the ageing analysis of the trade receivables (including the trade receivables mentioned in Note (iv) above) based on invoice date is as follows:

	As at 31 December	
	2017 RMB'000	2016 RMB'000
Up to 3 months	84,295	118,812
3 to 6 months	17,940	168,544
6 months to 1 year	85,133	154,855
1 to 2 years	258,133	69,655
2 to 3 years	39,888	49,552
Over 3 years	33,506	24,942
	518,895	586,360

As of 31 December 2017, trade and other receivables of RMB269,365,930 (2016:RMB292,188,000) were over 3 months but not impaired. These relate to a number of independent customers with good reputation and background. No impairment allowance was made in respect of these balances.

The ageing analysis of these trade receivables is as follows:

	As at 31 December	
	2017 RMB'000	2016 RMB'000
3 to 6 months	17,940	168,544
6 months to 1 year	85,133	154,855
1 to 2 years	238,133	69,655
2 to 3 years	39,888	49,552
	401,094	442,606

As of 31 December 2017, trade and other receivables of RMB186,150,000(2016:RMB1,978,000) were impaired. The amount of the provision was RMB171,416,000(2016: RMB1,978,000) as of 31 December 2017. The impaired receivables mainly relate to customers which are in unexpected financial difficulties.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

18 TRADE AND OTHER RECEIVABLES *(Continued)*

(v) *(Continued)*

The ageing of these receivables is as follows:

	As at 31 December	
	2017 RMB'000	2016 RMB'000
1 to 2 years	166,300	–
Over 3 years	19,850	1,978
	186,150	1,978

The carrying amounts of the trade and other receivables are denominated in the following currencies:

	As at 31 December	
	2017 RMB'000	2016 RMB'000
Trade receivables		
RMB	331,492	573,102
United State Dollar ("USD")	3,163	4,747
Hong Kong Dollar ("HKD")	12,824	6,533
	347,479	584,382
Other receivables		
RMB	89,653	94,006
Hong Kong Dollar ("HKD")	20,325	21,231
United State Dollar ("USD")	2,323	6,920
Others	1,563	819
	113,864	122,976
	461,343	707,358

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

18 TRADE AND OTHER RECEIVABLES *(Continued)*

(v) *(Continued)*

Movements on the provision for impairment of trade receivables are as follows:

	As at 31 December	
	2017 RMB'000	2016 RMB'000
At beginning of the year	1,978	1,133
Provision for impairment	169,438	845
At end of the year	171,416	1,978

The other classes within trade and other receivables do not contain impaired assets.

The maximum exposure to credit risk at the reporting date is the carrying value of each class of receivable mentioned above. The Group does not hold any collateral as security.

As of 31 December 2017, the trade receivables amounting to RMB25,310,000 (2016: RMB26,152,390) were pledged for a secured bank loan (Note 25).

19 INVENTORIES

	As at 31 December	
	2017 RMB'000	2016 RMB'000
Equipments and parts	112,935	154,326
Contract work in progress	48,174	42,449
	161,109	196,775
Provision for inventory	(3,152)	(2,853)
	157,957	193,922

The cost of inventories recognised as expense is included in 'cost of sales' amounted to RMB 338,006,000 (2016: RMB422,658,000) for the year ended 31 December 2017.

20 PLEDGED BANK DEPOSITS

The amounts represent deposits placed in banks for guarantees issued for trade finance facilities used by the Group. The deposits have a maturity period within one year and carry interest rate range from 0.46% to 0.6% per annum for the years ended 31 December 2017 (2016: 0.35% to 0.5%).

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

21 CASH AND CASH EQUIVALENTS

	As at 31 December	
	2017 RMB'000	2016 RMB'000
Cash on hand	142	174
Cash at banks	57,844	50,397
Cash and cash equivalents	57,986	50,571

The carrying amount of the cash and cash equivalents are denominated in the following currencies:

	As at 31 December	
	2017 RMB'000	2016 RMB'000
RMB	53,474	34,391
HKD	1,096	4,179
USD	1,854	10,000
GBP	167	240
Others	1,395	1,761
	57,986	50,571

The conversion of RMB into foreign currencies for the purpose of dividends is subject to the rules and regulations of foreign exchange control promulgated by the PRC government.

The effective interest rate on cash deposits ranged from 0.46% to 0.6% per annum for the year ended 31 December 2017 (2016: 0.35% to 0.5%).

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

22 SHARE CAPITAL AND SHARE PREMIUM

Ordinary shares, issued and fully paid:

	Number of ordinary shares	Nominal value of ordinary shares HK\$'000	Equivalent nominal value of ordinary shares RMB'000	Share premium RMB'000	Total RMB'000
At 1 January 2016	1,000,000,000	10,000	7,933	252,286	260,219
Issue of ordinary shares for the equity consideration for investment in an associate (i)	8,396,000	84	71	8,183	8,254
Issue of ordinary shares for the equity consideration for acquisition of a subsidiary (ii)	11,904,761	119	102	4,927	5,029
Balance at 31 December 2016					
And 31 December 2017	1,020,300,761	10,203	8,106	265,396	273,502

(i) Issue of ordinary shares for the equity consideration for investment in an associate

In December 2015, the Group acquired 49% equity interest of Beijing Gefei, at which cost of share consideration was 8,396,000 shares of the Company's shares at fair value of RMB8,254,000. The relevant shares were issued in May 2016.

(ii) Issue of ordinary shares for the equity consideration for acquisition of a subsidiary

In July 2016, the Group acquired 55% of the share capital of Beijing BroadVision, at which cost of share consideration was 11,904,761 shares of the Company's shares at fair value of RMB5,029,000. The relevant shares were issued in September 2016.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

23 SHARE BASED PAYMENTS

(i) Share Award Plan

The Company adopted a share award plan (the "Share Award Plan") on 24 March 2014, which is administered by a trustee (the "Trustee"). The major shareholder of the Company, Cerulean Coast Limited, have reserved and set aside a total of 22,500,000 award shares and held by the Trustee. The Share Award Plan involves granting of existing shares held by the Trustee and no new shares will be issued pursuant to the Share Award Plan.

Movement of the awarded shares under the Share Award Plan during the Current Period is as the following:

	Number of awarded shares
At 1 January 2017	12,884,868
Granted	680,000
Vested	(6,420,116)
Forfeited	(1,217,065)
At 31 December 2017	5,927,687
At 1 January 2016	7,864,868
Granted	6,025,000
Vested	(280,000)
Forfeited	(725,000)
At 31 December 2016	12,884,868

The fair value of the awarded shares was calculated based on the market price of the Company's shares at the respective grant date. The fair value of awarded shares granted during the year ended 31 December 2017 was RMB0.558 per share (2016: RMB0.576).

The outstanding awarded shares as of 31 December 2016 are divided into four tranches as at their grant date. The first tranche can be vested after two years from the grant date, and the remaining tranches will become vested in each subsequent year.

(ii) Share Option Scheme

The Company has adopted a share option scheme (the "Share Option Scheme") on 13 June 2014.

On 9 April 2015, the board of directors of the Company approved a share option of 14,216,000 shares at the exercise price of HK\$1.84 (the "2015 Scheme"). The options were divided into 2 tranches at the grant date. The first tranche of 50% of the option can be exercised beginning on the 3rd anniversary of the grant date and the remaining tranche will become exercisable on the 4th anniversary of the grant date.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

23 SHARE BASED PAYMENTS *(continued)*

(ii) Share Option Scheme *(continued)*

On 7 April 2016, the board of directors of the Company approved a share option of 13,542,000 shares at the exercise price of HK\$0.77 (the "2016 Scheme") representing the following:

Type A: 12,912,000 share options under the 2016 Scheme were divided into 2 tranches at the grant date. The first tranche of 50% of the option can be exercised beginning on the 2nd anniversary of the grant date and the remaining tranche will become exercisable on the 3th anniversary of the grant. 8,540,000 share options under Type A was taken as replacement of the outstanding share options under the 2015 Scheme. The related incremental fair value at the date of modification (compared with the 2015 Scheme) would be spread over the vesting period of the new 2016 Scheme.

Type B: The remaining 630,000 share options under the 2016 Scheme were divided into 2 tranches at the grant date. The first tranche of 50% of the option can be exercised beginning on the 3rd anniversary of the grant date and the remaining tranche will become exercisable on the 4th anniversary of the grant date.

On 21 August 2017, the board of directors of the Company approved a share option of 7,200,000 shares at the exercise price of HK\$0.435 (the "2017 Scheme"). The options were divided into 2 tranches at the grant date. The first tranche of 50% of the option can be exercised beginning on the 3rd anniversary of the date of the employment agreement between the respective grantee and the Group. The remaining tranche will become exercisable on the 4th anniversary of the date of the employment agreement between the respective grantee and the Group.

Movements in the number of share options outstanding for the Current Period is as follows:

	Number of share options 2015 & 2016 Scheme	Number of share options 2017 Scheme
At 1 January 2017	17,242,000	–
Modified	–	–
Forfeited	(1,182,000)	–
Granted	–	7,200,000
At 31 December 2017	16,060,000	7,200,000

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

23 SHARE BASED PAYMENTS *(continued)*

(ii) Share Option Scheme *(continued)*

The Directors have used the Binomial Model to determine the fair value of the options granted, which is to be expensed over the vesting period. Significant judgement on parameters, such as risk free rate, dividend yield and expected volatility, was agreed by the management of the Group in applying the Binomial Model, which are summarised below.

	2016 Scheme		2017 Scheme
	Type A	Type B	
Risk free rate	0.87%	0.95%	1.30%
Dividend yield	0.80%	0.80%	1.38%
Expected volatility	51.19%	50.13%	48.38%

The fair value of 2015 & 2016 Scheme and 2017 Scheme share option granted during the year ended 31 December 2017 was RMB0.29 per share and RMB0.16 per share respectively.

Since the share option pricing model requires input of highly subjective assumptions, fair values calculated are therefore inherently subjective and the model may not necessarily provide a reliable measure of share option expense.

(iii) Share-based compensation recognised as expenses

The amounts of share-based compensation recognised as expenses with a corresponding credit to reserves of the Group during the year are as follows:

	As at 31 December	
	2017 RMB'000	2016 RMB'000
Share Award Plan		
— Employees (excluding directors)	1,047	804
Share Option Scheme		
— Employees (excluding directors)	1,304	679
— Directors (Note 35)	192	604
	1,496	1,283
	2,543	2,087

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

24 RESERVES AND RETAINED EARNINGS

	Other reserves					Total RMB'000
	Merger reserve RMB'000	Translation reserve RMB'000	Share option reserve RMB'000	Capital reserve RMB'000	Retained earnings RMB'000	
Balance at 1 January 2016	(70,612)	(4,023)	14,734	1,870	209,185	151,154
Profit for the year	-	-	-	-	51,396	51,396
Dividends relating to 2015	-	-	-	-	(5,125)	(5,125)
Employee share award and option scheme	-	-	2,087	-	-	2,087
Issue of ordinary share for the equity consideration for investment in an associate	-	-	(8,254)	-	-	(8,254)
Currency translation difference	-	(2,797)	-	-	-	(2,797)
Balance at 31 December 2016 and 1 January 2017	(70,612)	(6,820)	8,567	1,870	255,456	188,461
Profit/(loss) for the year	-	-	-	-	(148,700)	(148,700)
Dividends relating to 2016	-	-	-	-	(5,313)	(5,313)
Employee share award and option scheme	-	-	2,543	-	-	2,543
Share of increase of other reserves of an associate	-	-	845	-	-	845
Currency translation difference	-	838	-	-	-	838
Balance at 31 December 2017	(70,612)	(5,982)	11,955	1,870	101,443	38,674

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

25 BORROWINGS

	As at 31 December	
	2017 RMB'000	2016 RMB'000
Non-current		
Bank borrowings — unsecured	—	9,268
Bank borrowings — secured	6,586	138,436
	6,586	147,704
Current		
Bank borrowings — unsecured	119,770	24,870
Bank borrowings — secured		
— short term bank borrowings	72,703	188,454
— current portion of long term bank borrowings (a)	66,521	—
	258,994	213,324
Total borrowings	265,580	361,028

- (a) It represents the outstanding balance drawn down by the Group for a long-term facility, of which the Group did not meet certain financial covenants at 31 December 2017. The lending bank has revised the financial covenants on January 2018 and not demanded for repayment.

Bank borrowings bear effective interest rate of 3.36% (2016: 3.72%) annually for the year ended 31 December 2017.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

25 BORROWINGS (Continued)

(a) (Continued)

As at 31 December 2017, the scheduled repayment dates of the Group's bank borrowing, as set out in loan arrangements without considering the effect of any repayment on demand clause, are as follows:

	As at 31 December	
	2017 RMB'000	2016 RMB'000
Within 1 year	258,994	213,324
Between 1 and 2 years	4,791	54,054
Between 2 and 5 years	1,795	93,650
	265,580	361,028

	As at 31 December	
	2017 RMB'000	2016 RMB'000
Wholly repayable within 5 years	265,580	361,028

As at 31 December 2017, bank borrowings of RMB70,000,000 (2016: RMB76,699,000) were secured by the buildings of the Group, net book value of which amounted to RMB36,194,000 (2016: RMB40,366,800) (Note 14), and trade receivables of RMB25,310,000 (2016: RMB25,834,502) (Note 18), and were guaranteed by Beijing zhongguancun sic-tech financing guarantee Co., Ltd.

The exposure of the Group's borrowings to interest rate changes and the contractual repricing dates are as follows:

	As at 31 December	
	2017 RMB'000	2016 RMB'000
6 months or less	123,420	166,415
6–12 months	69,052	46,909
	192,472	213,324

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

25 BORROWINGS (Continued)

The carrying amounts and fair value of the non-current borrowings are as follows:

	Carrying amount		Fair Value	
	2017 RMB'000	2016 RMB'000	2017 RMB'000	2016 RMB'000
Bank borrowings	6,586	147,704	9,918	152,360

The fair value of current borrowings equals their carrying amount, as the impact of discounting is not significant. The fair values are based on cash flows discounted using a rate based on the borrowing rate of 3.36% (2016: 3.72%) and are within level 2 of the fair value hierarchy.

The carrying amounts of the Group's borrowings are denominated in the following currencies:

	As at 31 December	
	2017 RMB'000	2016 RMB'000
HKD	91,563	225,929
USD	76,792	26,007
RMB	97,225	109,092
	265,580	361,028

26 TRADE AND OTHER PAYABLES

	As at 31 December	
	2017 RMB'000	2016 RMB'000
Trade payables	130,486	142,866
Advances from customers	55,181	87,448
Other taxes payable	54,953	66,377
Employee benefits payable	5,271	2,949
Amounts due to shareholders/directors (Note 31(c))	7,824	–
Accrual for professional service fee	2,643	2,010
Others	12,354	11,864
	268,712	313,514

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

26 TRADE AND OTHER PAYABLES (continued)

At 31 December 2017 the ageing analysis of the trade payables based on invoice date is as follows:

	As at 31 December	
	2017 RMB'000	2016 RMB'000
Up to 3 months	101,783	117,563
3 to 6 months	7,597	3,874
6 months to 1 year	3,094	10,065
1 to 2 years	16,276	9,321
2 to 3 years	1,383	134
Over 3 years	353	1,909
	130,486	142,866

The carrying amounts of the Group's trade payables are denominated in the following currencies:

	As at 31 December	
	2017 RMB'000	2016 RMB'000
RMB	92,972	104,482
USD	27,237	30,837
GBP	3,638	1,493
HKD	3,055	2,440
EUR	3,548	3,236
JPY	36	378
	130,486	142,866

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

27 DEFERRED INCOME TAX

The analysis of deferred tax assets and deferred tax liabilities are as follows:

	As at 31 December	
	2017 RMB'000	2016 RMB'000
Deferred tax assets:		
— Deferred tax asset to be recovered after more than 12 months	5,403	784
— Deferred tax asset to be recovered within 12 months	730	645
	6,133	1,429
Deferred tax liabilities:		
— Deferred tax liabilities to be recovered after more than 12 months	1,152	1,847
— Deferred tax liabilities to be recovered within 12 months	695	695
	1,847	2,542
Deferred tax assets/(liabilities) — net	4,286	(1,113)

The movement in deferred income tax assets is as follows:

	Provision for impairment loss on trade and other receivables RMB'000	Provision for inventory obsolescence RMB'000	Tax losses RMB'000	Total RMB'000
At 1 January 2016	170	298	1,616	2,084
Credited to the income statement	127	50	(832)	(655)
At 31 December 2016	297	348	784	1,429
Credited to the income statement	5,440	48	(784)	4,704
At 31 December 2017	5,737	396	—	6,133

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

27 DEFERRED INCOME TAX *(Continued)*

The movement in deferred income tax liabilities is as follows:

	Fair value surplus arising from acquisition of subsidiaries RMB'000
At 1 January 2016	1,451
Acquisition of a subsidiary	1,625
Recognised in consolidated income statement	(534)
At 31 December 2016	2,542
Recognised in consolidated income statement	(695)
At 31 December 2017	1,847

As at 31 December 2017, the retained earnings of the Group's PRC subsidiaries not yet remitted to holding companies incorporated outside of the PRC, for which no deferred income tax liability had been provided, were approximately RMB68,777,000 (2016: RMB124,578,000). Such earnings are expected to be retained by the PRC subsidiaries for reinvestment purposes and would not be remitted to a foreign investor in the foreseeable future based on management's estimation of overseas funding requirements.

28 DIVIDENDS

Pursuant to the resolutions by the annual general meeting of the Company held on 13 June 2017, a final dividend of HK0.6 cents (equivalent to RMB0.53 cents) per ordinary share amounting to RMB5,313,000 for the year ended 31 December 2016 was approved and paid to the shareholders of the Company.

The Directors do not recommend payment of any final dividend for the year ended 31 December 2017, which is to be approved by the shareholders of the Company at the forthcoming annual general meeting of the Company.

	2017 RMB'000	2016 RMB'000
Proposed final dividend of nil (2016: HK0.6 cents) per ordinary share	-	5,313

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

29 FINANCIAL INSTRUMENTS BY CATEGORY

	Loans and receivables RMB'000	Financial assets at fair value through profit or loss RMB'000	Total RMB'000
At 31 December 2017			
Assets as per balance sheet			
Financial assets at fair value through profit or loss	–	44,117	44,117
Trade and other receivables excluding prepayments	415,753	–	415,753
Cash and cash equivalents	57,986	–	57,986
Restricted cash	1,015	–	1,015
	474,754	44,117	518,871

	Other financial liabilities at amortised cost RMB'000
At 31 December 2017	
Liabilities as per balance sheet	
Borrowings	265,580
Trade and other payables excluding non-financial liabilities	268,712
	534,292

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

29 FINANCIAL INSTRUMENTS BY CATEGORY (Continued)

	Loans and receivables RMB'000	Financial assets at fair value through profit or loss RMB'000	Total RMB'000
At 31 December 2016			
Assets as per balance sheet			
Financial assets at fair value through profit or loss	–	43,800	43,800
Trade and other receivables excluding prepayments	504,314	–	504,314
Cash and cash equivalents	50,571	–	50,571
Restricted cash	26,240	–	26,240
	581,125	43,800	624,925

	Other financial liabilities at amortised cost RMB'000
At 31 December 2016	
Liabilities as per balance sheet	
Borrowings	361,028
Trade and other payables excluding non-financial liabilities	311,673
	672,701

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

30 CASH GENERATED FROM OPERATIONS

(a) Reconciliation of profit before income tax to net cash generated from operations:

	Year ended 31 December	
	2017 RMB'000	2016 RMB'000
(Loss)/profit before income tax	(143,560)	61,428
Adjustments for:		
— Provision for impairment of trade receivables (Note 18)	169,438	845
— Provision for inventory obsolescence (Note 19)	299	216
— Amortisation of other non-current assets	7,319	5,264
— Amortisation of deferred income tax liabilities (Note 27)	(695)	(534)
— Depreciation of property, plant and equipment (Note 14)	9,630	9,711
— Finance costs (Note 9)	15,738	12,346
— Fair value gains on financial assets at fair value through profit or loss (Note 16)	(317)	(1,311)
— Loss on disposals of property, plant and equipment	290	85
— Share based compensation expenses (Note 23)	2,543	2,087
— Share of profit from investments accounted for using equity method (Note 11)	(2,618)	(2,715)
— Decrease/(increase) in inventories	35,666	(69,530)
— Decrease/(increase) in trade and other receivables	71,760	(211,486)
— (Decrease)/increase in trade and other payables	(52,002)	115,369
Cash generated from operations	113,491	(78,225)

(b) In the consolidated cash flow statement, acquisition of subsidiaries — net of cash acquired comprise:

	Year ended 31 December	
	2017 RMB'000	2016 RMB'000
Cash consideration paid	—	(17,500)
Cash and cash equivalents in the subsidiary acquired	—	3,233
	—	(14,267)

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

30 CASH GENERATED FROM OPERATIONS *(Continued)*

(c) In the statement of cash flows, proceeds from sale of property, plant and equipment comprise:

	Year ended 31 December	
	2017 RMB'000	2016 RMB'000
Net book amount (Note 14)	486	228
Loss on disposal (Note 6)	(290)	(85)
Proceeds	196	143

(d) Net debt reconciliation:

	Year ended 31 December	
	2017 RMB'000	2016 RMB'000
Cash and cash equivalents	57,986	50,571
Restricted cash	1,015	26,240
Borrowings — repayable within one year (including overdraft)	(258,994)	(213,324)
Borrowings — repayable after one year	(6,586)	(147,704)
Net debt	(206,579)	(284,217)
Cash and restricted cash	59,001	76,811
Gross debt — fixed interest rates	(112,400)	(60,967)
Gross debt — variable interest rates	(153,180)	(300,061)
Net debt	(206,579)	(284,217)

	Liabilities from financing activities			
	Other assets RMB'000	Restricted cash RMB'000	Bank and other borrowings RMB'000	Total RMB'000
Net debt as at 1 January 2016	62,082	16,115	(206,444)	(128,247)
Cash flows	(6,471)	10,125	(154,584)	(150,930)
Foreign exchange adjustments	(5,040)	—	—	(5,040)
Net debt as at 31 December 2016 and 1 January 2017	50,571	26,240	(361,028)	(284,217)
Cash flows	4,708	(25,225)	95,448	74,931
Foreign exchange adjustments	2,707	—	—	2,707
Net debt as at 31 December 2017	57,986	1,015	(265,580)	(206,579)

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

31 RELATED PARTY TRANSACTIONS

The ultimate holding company of the Group is Cerulean Coast Limited, which owns 65.42% of the Company's shares. The remaining 34.58% of the shares are widely held. The ultimate controlling party of the Group is Mr. Lo Chi Sum.

(a) Other than the key management compensation and benefits and interests of directors as disclosed in the financial statements, there were no significant related party transactions for the years ended 31 December 2016 and 31 December 2017.

(b) Key management compensation

Key management includes directors and senior managements. The compensation paid or payable to key management for employee services is shown below:

	Year ended 31 December	
	2017 RMB'000	2016 RMB'000
Salaries and other allowance	7,434	6,756
Pension costs — defined contribution plans	296	1,198
Employer's contribution to a retirement benefit scheme	377	333
Share based payment (Note 23 and Note 35)	760	604
	8,867	8,891

(c) Loans from related parties

	Year ended 31 December	
	2017 RMB'000	2016 RMB'000
Loans from a director	7,824	—

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

32 COMMITMENTS

(a) Capital commitments

Capital expenditure contracted for at the end of the year but not yet incurred is as follows:

	As at 31 December	
	2017 RMB'000	2016 RMB'000
Acquisition of an associate	–	1,264

(b) Operating lease commitments

The Group leases various offices and warehouses under both cancellable and non-cancellable operating lease agreements. The non-cancellable lease terms are between 1 and 4 years, and the majority of lease agreements are renewable at the end of the lease period at market rate. The Group is required to give at least a month notice for the termination of these agreements. The lease expenditure and related management fee, water and electricity (if necessary) charged to the income statement during the year is disclosed (Note 7).

The future aggregate minimum lease payments under non-cancellable operating leases are as follows:

	As at 31 December	
	2017 RMB'000	2016 RMB'000
No later than 1 year	2,421	2,809
Later than 1 year and no later than 2 years	2,305	2,453
Later than 2 years and no later than 3 years	1,937	1,991
Later than 3 years	345	674
	7,008	7,927

33 CONTINGENCIES

In March 2014, one of the subsidiaries of the Group was involved in a contractual dispute with a supplier of television broadcasting systems (the "Claimant"). The Claimant supplied certain television broadcasting systems to the subsidiary, who provided the application solution services for the systems to a client in Hunan ("Client"), the end-user of the systems. The contractual claim amounting RMB6.77 million was brought by the Claimant against this subsidiary and the Client to the outstanding amount payable for the sale of the systems. In October 2017, the court decided that the subsidiary was not liable for compensation. The Claimant then appealed to the upper court and brought with claims of about RMB4.42 million against the subsidiary and the client. In light of the quality problems in the systems supplied by the Claimant, and the fact that the Client was the end user of the systems and bore the ultimate obligation to settle payments, and that the Group acted as a third party in the legal proceedings, the directors consider that the ultimate outcome of the legal dispute will not have a material adverse effect on the financial statements and therefore no provision has been made for the years ended 31 December 2016 and 2017.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

34 BALANCE SHEET AND RESERVE MOVEMENT OF THE COMPANY

Balance sheet of the Company

	As at 31 December	
	2017 RMB'000	2016 RMB'000
Assets		
Non-current assets		
Investments in subsidiaries	95,069	92,526
Amount due from subsidiaries	93,050	93,050
	188,119	185,576
Current assets		
Amount due from subsidiaries	79,921	76,449
Trade and other receivables	16,708	17,957
Cash and cash equivalents	1	3
	96,630	94,409
Total assets	284,749	279,985
Equity		
Share capital	8,106	8,106
Share premium	265,396	265,396
Other reserve	11,110	8,567
Retained earnings	40	(2,181)
Total equity	284,652	279,888
Liabilities		
Current liabilities		
Trade and other payables	97	97
Total equity and liabilities	284,749	279,985

The balance sheet of the Company was approved by the Board of Directors on 28 March 2018 and was signed on its behalf

Lo Chi Sum
Chairman

Leung Wing Fai
Executive Director

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

34 BALANCE SHEET AND RESERVE MOVEMENT OF THE COMPANY (Continued)

Income statement of the Company

	Year ended 31 December	
	2017 RMB'000	2016 RMB'000
Revenue	–	–
Cost of sales	–	–
Gross profit		
Administrative expenses	(779)	(770)
Other gains — net	8,313	6,542
Operating profit	7,534	5,772
Finance income	0	(3)
Finance costs — net	0	(3)
(Loss)/profit before income tax	7,534	5,769
Income tax expense	–	–
(Loss)/profit for the year	7,534	5,769

Reserve movement of the Company

	Retained earnings RMB'000	Other reserves RMB'000
Balance at 1 January 2016	(2,825)	14,734
Profit for the year	5,769	–
Dividends relating to 2015	(5,125)	–
Employee share option and share award scheme	–	2,087
Investment in a associate	–	(8,254)
Balance at 31 December 2016	(2,181)	8,567
Balance at 1 January 2017	(2,181)	8,567
Profit for the year	7,534	–
Dividends relating to 2016	(5,313)	–
Investment in a associate	–	2,543
Balance at 31 December 2017	40	11,110

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

35 BENEFITS AND INTERESTS OF DIRECTORS

(a) Directors' emoluments

The emoluments of every director of the Company and the chief executive of the Group paid, payable by companies of the Group during the year are set out below:

Year end 31 December 2017

Name	Fees RMB'000	Salary RMB'000	Discretionary bonus RMB'000	Employer's contribution to a retirement benefit scheme RMB'000	Share based payment RMB'000	Total RMB'000
Chairman chief executive officer and executive director						
Mr. Lo Chi Sum	-	1,660	-	16	-	1,676
Executive directors						
Mr. Zhou Jue	-	214	-	27	48	289
Mr. Huang He	-	214	-	20	48	282
Mr. Sun Qingjun	-	214	-	27	48	289
Mr. Leung Wing Fai	-	832	-	16	-	848
Mr. Geng Liang	-	208	35	4	48	295
Mr. Wong Kwok Fai	-	623	119	12	-	754
Independent non-executive directors						
Dr. Ng Chi Yeung, Simon	-	259	-	-	-	259
Mr. Hung Muk Ming	-	259	-	-	-	259
Mr. Mak Kwok Wing	-	259	-	-	-	259

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

35 BENEFITS AND INTERESTS OF DIRECTORS (Continued)

(a) Directors' emoluments (Continued)

Year end 31 December 2016

Name	Fees RMB'000	Salary RMB'000	Discretionary bonus RMB'000	Employer's contribution to a retirement benefit scheme RMB'000	Share based payment RMB'000	Total RMB'000
Chairman chief executive officer and executive director						
Mr. Lo Chi Sum	–	1,714	343	15	–	2,072
Executive directors						
Mr. Zhou Jue	–	851	171	106	151	1,279
Mr. Huang He	–	851	171	76	151	1,249
Mr. Sun Qingjun	–	851	171	106	151	1,279
Mr. Leung Wing Fai	–	861	171	15	–	1,047
Mr. Geng Liang	–	857	171	15	151	1,194
Independent non-executive directors						
Dr. Ng Chi Yeung, Simon	257	–	–	–	–	257
Mr. Hung Muk Ming	257	–	–	–	–	257
Mr. Mak Kwok Wing	257	–	–	–	–	257

Mr. Sun Qingjun, Mr. Zhou Jue, Mr. Huang He, and Mr. Geng Liang ceased to be executive directors with effect from 12 March 2017. Mr. Wong Kwok Fai has been appointed as an executive director with effect from 12 March 2017.

For the year ended 31 December 2017, the six individuals whose emoluments were the highest in the Group include 6 directors (2016:5 director) whose emoluments are reflected in the analysis presented above.

During the year, none of the directors of the Company and the six highest paid individuals of the Group (i) received any emolument from the Group as an inducement to join or upon joining the Group; (ii) received any compensation for loss of office as a director or management of any member of the Group; or (iii) waived or has agreed to waive any emoluments.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

35 BENEFITS AND INTERESTS OF DIRECTORS *(Continued)*

(b) Directors' retirement benefits

No retirement benefits were paid to or receivable by directors' and chief executive's services in connection with the management of the affairs of the Company or its subsidiary undertaking (2016: Nil).

(c) Directors' termination benefits

No termination on the appointment of director and chief executive of the Company and certain subsidiaries occurred in 2017, thus no related termination benefits was paid.

(d) Directors' material interests in transactions, arrangements or contracts

No significant transactions, arrangements and contracts in relation to the Group's business to which the Company was a party and in which a director of the Company had a material interest, whether directly or indirectly, subsisted at the end of the year or at any time during the year.

FIVE YEARS' FINANCIAL SUMMARY

A five years' financial summary of the results and of the assets and liabilities of the Group is set out below. This summary does not form part of the audited financial statements.

	Year Ended 31 December				
	2017 RMB'000	2016 RMB'000	2015 RMB'000	2014 RMB'000	2013 RMB'000
Results					
Revenue	543,165	662,888	623,432	748,535	628,758
Cost of sales	(378,656)	(467,616)	(440,488)	(517,583)	(435,198)
Gross profit					
Selling expenses	(31,193)	(35,477)	(34,685)	(32,567)	(33,356)
Administrative expenses	(272,723)	(93,103)	(85,847)	(78,051)	(62,928)
Other income	9,627	4,820	3,503	(821)	361
Operating profit	(129,780)	71,512	65,915	119,513	97,637
Finance income	193	3,998	159	925	84
Finance costs	(16,591)	(16,797)	(8,859)	(8,298)	(3,575)
Finance costs — net	(16,398)	(12,799)	(8,700)	(7,373)	(3,491)
Share of loss of investments accounted for using the equity method	2,618	2,715	(38)	—	—
(Loss)/profit before income tax	(143,560)	61,428	57,177	112,140	94,146
Income tax expense	(2,575)	(8,881)	(7,090)	(15,087)	(16,391)
(Loss)/profit for the year	(146,135)	52,547	50,087	97,053	77,755
Earnings Per Share					
Basic (RMB)	(14.57)	5.07	5.01	11.14	10.37
Diluted (RMB)	(14.57)	5.07	5.01	11.14	10.37
Assets and Liabilities					
Total Assets	880,540	1,167,940	825,476	733,650	631,011
Total Liabilities	552,445	692,623	414,103	348,065	536,020
Total Equity	328,095	475,317	411,373	385,585	94,991