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(A joint stock limited company incorporated in the People's Republic of China with limited liability) (Stock Code: 998)

# **REPORT FOR THE FIRST QUARTER OF 2018**

The board of directors (the "**Board of Directors**") of China CITIC Bank Corporation Limited (the "**Bank**" or the "**Company**") is pleased to announce the unaudited consolidated results of the Bank and its subsidiaries (collectively, the "**Group**") for the first quarter ended 31 March 2018 (the "**reporting period**"), which have been prepared in accordance with the International Financial Reporting Standards ("**IFRS**"). This announcement is made in accordance with Part XIVA of the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong) and Rule 13.09 of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited.

This report is made in Chinese and English. Should there be any discrepancies between the two versions, the Chinese version shall prevail.

#### **1. IMPORTANT NOTICE**

The Board of Directors, the Board of Supervisors, directors, supervisors and senior management members of the Bank ensure that the information contained in the Report for the First Quarter of 2018 does not contain any false records, misleading statements or material omissions, and assume several and joint liabilities for its truthfulness, accuracy and completeness.

The meeting of the Board of Directors of the Bank adopted the Bank's Report for the First Quarter of 2018 on 26 April 2018. 10 out of the 10 eligible directors attended the meeting, with 9 of them attending the meeting on site, and Chairperson Ms. Li Qingping entrusting Director Mr. Sun Deshun to attend and vote on her behalf as proxy. The supervisors and senior management members of the Bank attended the meeting as non-voting delegates.

Ms. Li Qingping as Chairperson of the Board of Directors, Mr. Sun Deshun as President of the Bank, Mr. Fang Heying as Vice President and concurrently Chief Financial Officer of the Bank, and Ms. Li Peixia as General Manager of the Finance and Accounting Department of the Bank, hereby guarantee the truthfulness, accuracy and completeness of the financial statements contained in the Report for the First Quarter of 2018.

This quarterly report was prepared in accordance with the IFRS and is unaudited.

The term the "Bank" mentioned in the report refers to China CITIC Bank Corporation Limited and the "Group" refers to China CITIC Bank Corporation Limited and its subsidiaries.

For the purpose of this report, amounts are expressed in Renminbi (**RMB**) unless otherwise stated.

# 2. BASIC INFORMATION ON THE COMPANY

#### 2.1 Principal Accounting Data

Unit: RMB million

|   |           |             | Increase                   |
|---|-----------|-------------|----------------------------|
|   |           |             | (decrease)<br>over the end |
|   | 31 March  | 31 December | of the previous            |
| Item                                      | 2018      | 2017        | year (%)                   |
| Total assets                              | 5,624,705 | 5,677,691   | (0.93)                     |
| Total loans and advances to customers     | 3,298,496 | 3,196,887   | 3.18                       |
| Total liabilities                         | 5,205,163 | 5,265,258   | (1.14)                     |
| Total deposits from customers             | 3,477,528 | 3,407,636   | 2.05                       |
| Deposits from banks and non-bank          |           |             |                            |
| financial institutions                    | 651,904   | 798,007     | (18.31)                    |
| Placements from banks                     | 66,487    | 77,595      | (14.32)                    |
| Total equity attributable to the equity   |           |             |                            |
| holders of the Bank                       | 406,762   | 399,638     | 1.78                       |
| Total equity attributable to the ordinary |           |             |                            |
| shareholders of the Bank                  | 371,807   | 364,683     | 1.95                       |
| Net asset per share attributable to the   |           |             |                            |
| ordinary shareholders of the Bank (RMB)   | 7.60      | 7.45        | 2.01                       |
|   |           |             | Year-on-year               |
|   | Jan-Mar   | Jan-Mar     | increase                   |
| Item                                      | 2018      | 2017        | (decrease) (%)             |
| Net cash flow generated from/(used in)    |           |             |                            |
| operating activities                      | (56,207)  | (158,595)   | 64.56                      |
| Net cash flow generated from/(used in)    |           |             |                            |
| operating activities per share (RMB)      | (1.15)    | (3.24)      | 64.51                      |

|   |         |         | Year-on-year     |
|---|---------|---------|------------------|
|   | Jan-Mar | Jan-Mar | increase         |
| Item                                      | 2018    | 2017    | (decrease) (%)   |
| Operating income                          | 39,792  | 37,850  | 5.13             |
| Profit before tax                         | 15,746  | 14,810  | 6.32             |
| Net profit attributable to equity holders |         |         |                  |
| of the Bank                               | 12,166  | 11,389  | 6.82             |
| Annualized return on average assets       | 0.89%   | 0.79%   | Up 0.10          |
|   |         |         | percentage point |
| Annualized return on average equity       | 13.51%  | 13.25%  | Up 0.26          |
|   |         |         | percentage point |
| Basic earnings per share (RMB)            | 0.25    | 0.23    | 8.70             |
| Diluted earnings per share (RMB)          | 0.25    | 0.23    | 8.70             |

*Note:* All data in the above table are consolidated data of the Group.

# 2.2 Note on Differences between the Financial Statements Respectively Prepared in accordance with the PRC Accounting Standards and the IFRS

There is no difference between the net assets as at the end of the reporting period and the net profit for the reporting period calculated by the Group according to the PRC accounting standards and those calculated by the Group as per the IFRS.

#### 2.3 Analysis of Capital Adequacy Ratio

The Group calculates and discloses its capital adequacy ratios according to the Provisional Measures for Capital Management of Commercial Banks promulgated by the China Banking Regulatory Commission (now the China Banking and Insurance Regulatory Commission) (effective as of 1 January 2013). During the reporting period, the Group met the relevant regulatory requirements on capital for the transition period. As at the end of the reporting period, the Group recorded a core tier-one capital adequacy ratio of 8.58%, a tier-one capital adequacy ratio of 9.42% and a capital adequacy ratio of 11.85%, up 0.09, 0.08 and 0.20 percentage point from the end of the previous year, respectively.

|                                 |            |           |             | Increase<br>(decrease)<br>over the end |
|---------------------------------|------------|-----------|-------------|--|
|                                 | Regulatory | 31 March  | 31 December | of the previous                        |
| Item                            | value      | 2018      | 2017        | year (%)                               |
| Net core tier-one capital       | _          | 373,690   | 366,567     | 1.94                                   |
| Net tier-one capital            | _          | 410,449   | 403,378     | 1.75                                   |
| Net capital                     | _          | 516,029   | 502,821     | 2.63                                   |
| Total risk-weighted assets      | _          | 4,355,184 | 4,317,502   | 0.87                                   |
| Core tier-one capital           | ≥7.50%     | 8.58%     | 8.49%       | Up 0.09                                |
| adequacy ratio                  |            |           |             | percentage point                       |
| Tier-one capital adequacy ratio | ≥8.50%     | 9.42%     | 9.34%       | Up 0.08                                |
|                                 |            |           |             | percentage point                       |
| Capital adequacy ratio          | ≥10.50%    | 11.85%    | 11.65%      | Up 0.20                                |
|                                 |            |           |             | percentage point                       |

Note: All data in the above table are consolidated data of the Group.

## 2.4 Analysis of Leverage Ratio

Unit: RMB million

| Item  | Regulatory<br>value | 31 March<br>2018 | 31 December<br>2017 | 30 September<br>2017 | 30 June<br>2017  |
|---|---------------------|------------------|---------------------|----------------------|------------------|
| Leverage ratio<br>Net tier-one capital<br>Adjusted balances of<br>on- and off-balance | ≥4%<br>_            | 6.15%<br>373,545 | 5.91%<br>364,617    | 6.01%<br>361,412     | 5.66%<br>353,267 |
| sheet assets  | -                   | 6,071,847        | 6,170,846           | 6,012,349            | 6,241,459        |

Note: All data in the above table are unconsolidated data of the Bank.

#### 2.5 Analysis of Liquidity Coverage Ratio

Unit: RMB million

| Item                                   | Regulatory<br>value | 31 March<br>2018 | 31 December<br>2017 |
|--|---------------------|------------------|---------------------|
| Liquidity coverage ratio               | ≥100%               | <b>99.46</b> %   | 97.98%              |
| Qualified premium liquid assets        | _                   | 469,083          | 507,004             |
| Net cash outflow in the coming 30 days | _                   | 471,653          | 517,472             |

*Notes:* (1) All data in the above table are consolidated data of the Group.

(2) As per the requirements of the Rules on Liquidity Risk Management of Commercial Banks (Provisional), the liquidity coverage ratio of commercial banks should reach 100% by the end of 2018 and shall, during the transition period, reach 60%, 70%, 80% and 90% at the end of 2014, the end of 2015, the end of 2016 and the end of 2017, respectively.

#### 2.6 Management Discussion and Analysis

As at the end of the reporting period, the Group's total assets registered RMB5,624.705 billion, a decrease of 0.93% from the end of the previous year; total loans and advances to customers stood at RMB3,298.496 billion, a growth of 3.18% over the end of the previous year; total liabilities recorded RMB5,205.163 billion, a decline of 1.14% from the end of the previous year; and total deposits from customers registered RMB3,477.528 billion, up 2.05% from the end of the previous year.

For the reporting period, the Group realized net profit attributable to the Bank's shareholders of RMB12.166 billion, a year-on-year increase of 6.82%; and operating income of RMB39.792 billion, a year-on-year growth of 5.13%, of which net interest income recorded RMB24.211 billion, a drop of 3.57% year on year, and non-interest income was RMB15.581 billion, a jump of 22.28% year on year. Net interest margin stood at 1.87%, a rise of 0.08 percentage point year on year. The proportion of net non-interest income registered 39.16%, up 5.49 percentage points year on year.

As at the end of the reporting period, the Group's balance of non-performing loans recorded RMB56.008 billion, an increase of RMB2.36 billion over the end of the previous year; its non-performing loan ratio recorded 1.70%, up 0.02 percentage point over the end of the previous year; its allowance coverage ratio stood at 187.84%, a rise of 18.40 percentage points over the end of the previous year, and its ratio of allowance for impairment of loans to total loans was 3.19%, up 0.35 percentage point from the end of the previous year.

# 2.7 Total Number of Ordinary Shareholders and Shareholdings of the Top 10 Ordinary Shareholders and the Top 10 Ordinary Shareholders Not Subject to Restrictions on Sale as at the End of the Reporting Period

Unit: Share

| H-share ordinary shareholders (account) 30,429<br>Shareholdings of the top 10 ordinary shareholders |                                 |                   |                            |                      |                  |                             |  |
|---|---------------------------------|-------------------|----------------------------|----------------------|------------------|-----------------------------|--|
|   | Number of shares held at        | -                 | Balance of shares subject  |                      | pledged<br>rozen |                             |  |
| Name of Shareholder   | the end of the reporting period | Percentage<br>(%) | to restrictions<br>on sale | Pledged<br>or frozen | Number           | Nature of shareholder       |  |
| CITIC Corporation Limited   | 31,988,728,773                  | 65.37             | None                       | None                 | -                | State-owned<br>legal person |  |
| Hong Kong Securities Clearing Company<br>Nominee Limited  | 12,125,353,721                  | 24.78             | None                       | Unknown              | -                | Overseas legal<br>person    |  |
| China Tobacco Corporation   | 2,147,469,539                   | 4.39              | 2,147,469,539              | None                 | -                | State-owned legal person    |  |
| China Securities Finance<br>Corporation Limited   | 1,008,097,624                   | 2.06              | None                       | None                 | -                | State-owned legal person    |  |
| Central Huijin Asset Management Limited   | 272,838,300                     | 0.56              | None                       | None                 | -                | State-owned legal person    |  |
| China Construction Bank Corporation   | 168,599,268                     | 0.34              | None                       | Unknown              | -                | State-owned legal person    |  |
| Macao Monetary Authority – proprietary fund   | 65,937,648                      | 0.13              | None                       | None                 | -                | Overseas lega<br>person     |  |
| Hong Kong Securities Clearing<br>Company Limited  | 43,411,407                      | 0.09              | None                       | None                 | -                | Overseas lega               |  |
| National Social Security Fund<br>412 Portfolio  | 38,193,500                      | 0.08              | None                       | None                 | -                | State-owned legal person    |  |
| Mao Tian Capital Limited  | 31,034,400                      | 0.06              | None                       | None                 | -                | State-owned<br>legal person |  |

| Name of shareholder                           | Balance of shares not subject<br>to restrictions on sale | Class of charas | Number of shares |
|---|--|-----------------|------------------|
| Name of shareholder                           | to restrictions on sale                                  |                 | Number of shares |
| CITIC Corporation Limited                     | 31,988,728,773   | A Share         | 28,938,928,294   |
|   |  | H Share         | 3,049,800,479    |
| Hong Kong Securities Clearing                 |  |                 |                  |
| Company Nominee Limited                       | 12,125,353,721   | H Share         | 12,125,353,721   |
| China Securities Finance Corporation Limited  | 1,008,097,624  | A Share         | 1,008,097,624    |
| Central Huijin Asset Management Limited       | 272,838,300  | A Share         | 272,838,300      |
| China Construction Bank Corporation           | 168,599,268  | H Share         | 168,599,268      |
| Macao Monetary Authority-proprietary fund     | 65,937,648   | A Share         | 65,937,648       |
| Hong Kong Securities Clearing Company Limited | 43,411,407   | A Share         | 43,411,407       |
| National Social Security Fund 412 Portfolio   | 38,193,500   | A Share         | 38,193,500       |
| Mao Tian Capital Limited                      | 31,034,400   | A Share         | 31,034,400       |
| Kuwait Government Investment                  |  |                 |                  |
| Authority – proprietary fund                  | 29,989,618   | A Share         | 29,989,618       |
| Note on preference shareholders with restored |  |                 |                  |
| voting right and their shareholdings          | N/A  |                 |                  |

#### Shareholdings of the top 10 ordinary shareholders not subject to restrictions on sale

- Notes: (1) Except for CITIC Corporation Limited, the shareholdings of A-share shareholders and H-share shareholders were calculated based on the Bank's share registers respectively maintained with China Securities Depository and Clearing Corporation Limited Shanghai Branch and Computershare Hong Kong Investor Services Limited.
  - (2) Hong Kong Securities Clearing Company Nominees Limited is a wholly owned subsidiary of Hong Kong Securities Clearing Company Limited. The total number of shares held by Hong Kong Securities Clearing Company Nominees Limited was the aggregate number of H shares it held in its capacity as nominee on behalf of all institutional and individual investors registered with the company as at the end of the reporting period. Hong Kong Securities Clearing Company Limited is an institution that is designated by others to hold shares, including the Shanghai Stock Connect shares held by Hong Kong and overseas investors, on behalf of others in its capacity as nominee shareholder.
  - (3) CITIC Corporation Limited is a wholly owned subsidiary of CITIC Limited. CITIC Corporation Limited confirmed that, as at the end of the reporting period, CITIC Limited and its subsidiaries (including CITIC Corporation Limited) together owned 32,284,227,773 shares of the Bank, accounting for 65.97% of the Bank's total share capital, including 28,938,928,294 A shares and 3,345,299,479 H shares. CITIC Corporation Limited directly owned 31,988,728,773 shares of the Bank, accounting for 65.37% of the Bank's total share capital, including 28,938,928,294 A shares and 3,049,800,479 H shares.
  - (4) Summit Idea Limited confirmed that, as at the end of the reporting period, it held via Hong Kong Securities Clearing Company Nominee Limited 2,292,579,000 H shares of the Bank, accounting for 4.685% of the Bank's total share capital. Summit Idea Limited is a wholly owned affiliate of Xinhu Zhongbao Co., Ltd. (Xinhu Zhongbao). In addition to the afore-mentioned stake, Xinhu Zhongbao also directly owned 153,686,000 H shares of the Bank via its wholly owned subsidiary, Hong Kong Xinhu Investment Co., Ltd., taking up 0.314% of the Bank's total share capital.

(5) Note on connected relations or concerted actions of the above ordinary shareholders: Hong Kong Securities Clearing Company Nominees Limited is a wholly owned subsidiary of Hong Kong Securities Clearing Company Limited. According to the 2017 Annual Report of China Construction Bank Corporation, as at 31 December 2017, Central Huijin Investment Limited and its wholly owned subsidiary, Central Huijin Asset Management Limited, together owned 57.31% equity of China Construction Bank Corporation. Except for these, the Bank was not aware of any connected relation or concerted action between the above-mentioned shareholders.

#### 2.8 Total Number of Preference Shareholders and Shareholdings of the Top 10 Preference Shareholders and the Top 10 Preference Shareholders not Subject to Restrictions on Sale as at the End of the Reporting Period

✓ Applicable □ Not applicable

Unit: Share

|  | Shareholdings of the top 10 preference shareholders<br>(also the top 10 preference shareholders not subject to restrictions on sale) |  |   |                                   |                                      |   |                                       |                        |
|--|--|--|---|-----------------------------------|--------------------------------------|---|---------------------------------------|------------------------|
| Name of shareholder  | (also the top<br>Nature of<br>Shareholder  | Changes in<br>Shareholding<br>during the<br>reporting<br>period (+, -) | Number of<br>shares held<br>at the end<br>of the period | Shareholding<br>percentage<br>(%) | class of<br>shares held              | Number of<br>shares subject<br>to restrictions<br>on sale | Shares pledge<br>Pledged<br>or frozen | ed or frozen<br>Number |
| China Mobile Communications Group Corporation  | State-owned  | -  | 43,860,000  | 12.53                             | Onshore preference                   | -   | -                                     | -                      |
| China Life Insurance Company Limited – Dividend –<br>Individual Dividend – 005L – FH002 Shanghai               | legal person<br>Other  | -  | 38,430,000  | 10.98                             | share<br>Onshore preference<br>share | -   | -                                     | -                      |
| China Life Insurance Company Limited –<br>Traditional – Ordinary Insurance<br>Products – 005L – CT001 Shanghai | Other  | -  | 38,400,000  | 10.97                             | Onshore preference share             | -   | -                                     | -                      |
| China Ping An Life Insurance Co., Ltd. – Universal –<br>Individual Universal Insurance                         | Other  | -  | 30,700,000  | 8.77                              | Onshore preference share             | -   | -                                     | -                      |
| China Ping An Life Insurance Company Limited –<br>Dividends – Dividends for Individual Insurance               | Other  | -  | 30,700,000  | 8.77                              | Onshore preference share             | -   | -                                     | -                      |
| BOCOM International Trust Co., Ltd. – Jin Sheng<br>Tian Li No. 1 Single Fund Trust                             | Other  | -  | 30,700,000  | 8.77                              | Onshore preference share             | -   | -                                     | -                      |
| Puyin Ansheng Fund Company – SPDB – Shanghai<br>Pudong Development Bank Shanghai Branch                        | Other  | -  | 21,930,000  | 6.27                              | Onshore preference share             | -   | -                                     | -                      |
| Xing Quan Rui Zhong Total Assets – Ping An<br>Bank – Ping An Bank Co., Ltd                                     | Other  | -  | 15,350,000  | 4.39                              | Onshore preference share             | -   | -                                     | -                      |
| Chuang Jin He Xin Fund – China Merchants<br>Bank – China Merchants Bank Co., Ltd.                              | Other  | -  | 10,960,000  | 3.13                              | Onshore preference share             | -   | -                                     | -                      |
| Bank of Communications Schroder Fund – Minsheng<br>Bank – China Minsheng Bank Co., Ltd.                        | Other  | -  | 8,770,000   | 2.51                              | Onshore preference share             | -   | -                                     | -                      |
| China Resources Shenzhen Investment Trust Co., Ltd. –<br>No. 1 Single Investment Trust Fund                    | Other  | -  | 8,770,000   | 2.51                              | Onshore preference share             | -   | -                                     | -                      |

Total number of preference shareholders (account) 31

- *Notes:* (1) The shareholdings of the preference shareholders were calculated based on the preferenceshare register of the Bank.
  - (2) Note on connected relations or concerted actions of the above shareholders: Based on publicly available information, the Bank came to the preliminary conclusion that there was connected relation between China Life Insurance Company Limited Dividend Individual Dividend 005L FH002 Shanghai and China Life Insurance Company Limited Traditional Ordinary Insurance Products 005L CT001 Shanghai and between China Ping An Life Insurance Co., Ltd. Universal Individual Universal Insurance and China Ping An Life Insurance Company Limited Dividends Dividends for Individual Insurance. Except for these, the Bank was not aware of any other connected relation or concerted action between the above-mentioned preference shareholders and the top 10 ordinary shareholders.
  - (3) The Bank had no preference shareholders with restored voting right.

#### 3. SIGNIFICANT EVENTS

# **3.1** Material Changes in Principal Accounting Items and Financial Indicators of the Group and the Underlying Reasons

#### ✓ Applicable □ Not applicable

Material changes in principal accounting items and financial indicators for the first quarter of 2018 and the underlying reasons are set out in the table below.

Unit: RMB million

| Item  | 31 March 2018/<br>January-March<br>2018 | Changes over<br>the end of the<br>previous year/<br>year on year (%) | Reasons for change   |
|---|---|--|--|
| Deposits with banks and non-bank financial institutions | 86,078                                  | (30.78)  | Decrease in deposits with other domestic banks   |
| Precious metals   | 6,410                                   | 91.46  | Growth in precious metal business  |
| Financial assets held under resale agreements           | 107,917                                 | 97.56  | Increase in domestic debt securities held under resale agreements  |
| Financial assets sold under repurchase agreements       | 54,126                                  | (59.76)  | Decrease in domestic debt securities sold under repurchase agreements  |
| Provisions  | 5,033                                   | 532.29   | The implementation of the new standards on financial<br>instruments resulted in the increase of allowance of<br>impairment losses of off-balance-sheet business  |
| Other comprehensive income                              | (6,385)                                 | 45.82  | Impact of beginning-of-period conversions carried out as<br>per the classification and measurement requirements of<br>the new standards on financial instruments and increase<br>in revaluation reserves for investment in investment<br>financial assets for the current period   |
| Net gain from investment<br>securities                  | 3,462                                   | 2,077.36   | <ol> <li>Increase in investment gains from asset-backed<br/>securitization</li> <li>Change in the measurement method for some businesses<br/>due to the implementation of the new standards on<br/>financial instruments, changing from recognition of<br/>interest income to recognition of investment gains</li> </ol> |

Note: All data in the above table are consolidated data of the Group.

#### 3.2 Impacts of Changes to Accounting Policies

In March 2017, the Ministry of Finance revised the Accounting Standard for Business Enterprises No. 22 – Recognition and Measurement of Financial Instruments, No. 23 – Transfer of Financial Assets, No. 24 – Hedging and No. 37 – Presentation of Financial Instruments (collectively referred to as the "**new standards on financial instruments**"), and required companies listed both at home and abroad to implement the standards as of 1 January 2018. In response, the Bank issued the Announcement of China CITIC Bank Corporation Limited on Accounting Policy Changes on 16 December 2017 and made corresponding changes to its accounting policies in accordance with the requirements of the above accounting standards. The Bank has disclosed these changes in Note 4 (27) "Impact of adopting the new standards" in the financial report of its 2017 annual report.

The Bank prepared the financial statements for the first quarter of 2018 in line with the requirements of the new standards on financial instruments, adjusting the retained earnings and other comprehensive income for the beginning of 2018 in consideration of the effects of the conversion from the old to the new standards, without restating the data for the comparable period of 2017. On 1 January 2018, the Group's adoption of the new standards on financial instruments resulted in the reduction of shareholders' equity by an amount of RMB6.132 billion (RMB4.903 billion for the Bank), including a decrease in net assets due to the use of the expected credit loss approach to accrue impairment allowances, which was partly offset by the changes in the classification and valuation of financial assets.

In July 2017, the Ministry of Finance revised the Accounting Standard for Business Enterprises No. 14 – Revenues ("**the revenue standard**"), and required companies listed both at home and abroad to implement the standard as of 1 January 2018. According to the convergence regulations of the Ministry of Finance, in terms of the cumulative effect amount resulting from the first implementation of the revenue standard and the amounts of adjustments made to the retained earnings and other relevant items on the financial statements at the beginning of the period, information for the comparable periods shall not be adjusted. Accordingly, the Bank changed its accounting policy at the beginning of 2018 and prepared the financial statements for the first quarter of 2018 according to the revenue standard. Implementation of the standard did not involve significant changes in the revenue recognition approach of the Bank and was of insignificant impact on its financial statements.

# **3.3** Analysis and Explanations regarding Progress and Impacts of Significant Events and Their Solutions

#### ✓ Applicable □ Not applicable

The Bank proposed to make a public offering of up to RMB40 billion A-share convertible corporate bonds. The plan on this public offering and its associated proposals were deliberated and adopted at the meetings of the Board of Directors respectively convened on 25 August 2016, 19 December 2016 and 18 January 2017, and were adopted via voting by poll at the 1st Extraordinary General Meeting in 2017, the 1st A Shareholders Class Meeting in 2017 and the 1st H Shareholders Class Meeting in 2017 convened on 7 February 2017. The China Banking Regulatory Commission (now the China Banking and Insurance Regulatory Commission) issued the Reply of the China Banking Regulatory Commission on Approving the Relevant Matters relating to CITIC Bank's Issuance of A-Share Convertible Corporate Bonds (CBRC Reply [2017] No.193) in July 2017. After submitting the application documents to the China Securities Regulatory Commission ("CSRC"), the Bank received, on 28 September 2017, from the CSRC the Notification of the CSRC on Its One-Time Feedback regarding the Review of the Administrative Licensing Project (No. 171748) in connection with the Bank's proposed issuance of A share convertible corporate bonds. On 24 November 2017, the Bank disclosed the Announcement of China CITIC Bank Corporation Limited on Its Rely to the Feedback on the Application Documents relating to Its Public Issuance of A-share Convertible Corporate Bonds (Provisional No. 2017-48) and submitted to the CSRC its reply to the CSRC feedback.

To ensure smooth issuance of the A-share convertible corporate bonds, the Bank convened a meeting of the Board of Directors on 21 December 2017, and reviewed and adopted the Proposal Regarding the Extension of the Validity Period of the Resolution of the General Meeting in Respect of Public Issuance of A-Share Convertible Corporate Bonds and the Proposal to the General Meeting Regarding the Extension of the Authorization period to the Board of Directors for Handling Matters in Relation to the Issuance and Listing of A-Share Convertible Bonds at the 1st Extraordinary General Meeting in 2018, the 1st A Shareholders Class Meeting in 2018 and the 1st H Shareholders Class Meeting in 2018 convened on 6 February 2018. The aforementioned convertible corporate bonds may only be issued with approval of the CSRC.

Please refer to the relevant announcements published on the official websites of SSE (www.sse.com.cn), HKEXnews (www.hkexnews.hk) and the Bank (www.citicbank.com) for details of the relevant documents on the proposed public issuance of A-share convertible corporate bonds.

3.4 Uncompleted Performance of Overdue Undertakings by the Company's *de facto* Controller, Shareholders, Related Parties, Acquirers and the Company Itself

□ Applicable ✓ Not applicable

3.5 Warnings on the Forecast of Possible Losses or Substantial Year-on-Year Changes to be Recorded in Cumulative Net Profit from Beginning of the Year to the End of the Next Reporting Period and the Underlying Reasons

□ Applicable ✓ Not applicable

# Consolidated statement of profit or loss and other comprehensive income (Unaudited)

|   | January-March     | January-March<br>2017 |
|---|-------------------|-----------------------|
| Interest income   | 54,982            | 54,894                |
| Interest expense  | (30,771)          | (29,786)              |
| Net interest income   | 24,211            | 25,108                |
| Fee and commission income   | 11,614            | 11,732                |
| Fee and commission expense  | (1,141)           | (927)                 |
| Net fee and commission income                                       | 10,473            | 10,805                |
| Net trading gain  | 1,678             | 1,697                 |
| Net gain from investment securities                                 | 3,462             | 159                   |
| Net hedging gain<br>Other net operating income (loss)               | 5<br>(37)         | - 81                  |
| other het operating meome (1055)                                    | (07)              | 01                    |
| Operating income  | 39,792            | 37,850                |
| Operating expenses  | (11,481)          | (10,228)              |
| Operating profit before impairment                                  | 28,311            | 27,622                |
| Impairment losses on  |                   |                       |
| <ul> <li>Loans and advances to customers</li> <li>Others</li> </ul> | (11,612)<br>(845) | (11,971)<br>(819)     |
| - Ould's  | (043)             | (01)                  |
| Total impairment losses   | (12,457)          | (12,790)              |
| Share of profit/(loss) of associates and joint ventures             | (108)             | (22)                  |
| Profit before tax   | 15,746            | 14,810                |
| Income tax expense  | (3,317)           | (3,418)               |
| Net profit  | 12,429            | 11,392                |
| Net profit attributable to:   |                   |                       |
| – Equity holders of the Bank  | 12,166            | 11,389                |
| - Non-controlling interests   | 263               | 3                     |

|   | January-March<br>2018 | January-March<br>2017 |
|---|-----------------------|-----------------------|
| Other comprehensive (loss)/income, net of tax:  |                       |                       |
| (1) Other comprehensive income items to be recategorized  |                       |                       |
| into profit or loss when satisfying set conditions in   |                       |                       |
| later accounting periods (presented as net amounts  |                       |                       |
| after deduction of income tax effect)<br>– Changes in fair value of financial assets measured           |                       |                       |
| at fair value through other comprehensive income  | 2,278                 | _                     |
| – Reclassification through profit and loss upon disposal  | _,                    |                       |
| of financial assets measured at fair value through  |                       |                       |
| other comprehensive income  | 13                    | _                     |
| – Impairment allowance for financial assets measured  |                       |                       |
| at fair value through other comprehensive income  | 22                    | _                     |
| <ul> <li>Profit (loss) from changes in fair value of<br/>available-for-sale financial assets</li> </ul> | _                     | (2,420)               |
| – Exchange difference on translating foreign operations   | (1,501)               | (297)                 |
| Other comprehensive income, net of tax  | 812                   | (2,717)               |
| Total comprehensive income  | 13,241                | 8,675                 |
| Total comprehensive income attributable to:   |                       |                       |
| – Equity holders of the Bank  | 13,021                | 8,672                 |
| - Non-controlling interests   | 220                   | 3                     |
| Earnings per share attributable to the ordinary shareholders of the Bank                                |                       |                       |
| Basic and diluted earnings per share (RMB yuan)   | 0.25                  | 0.23                  |

## **Consolidated Statement of Financial Position (Unaudited)**

| 31 March 2018         31 March 2017           Assets         631 March 2017           Cash and balances with central banks         493,448         568,300           Deposits with banks and non-bank financial institutions         86,078         124,350           Precious metals         6,410         3,348           Placements with and loans to banks and non-bank financial institutions         207,836         172,069           Trading financial assets         99,430         -         65,904           Derivative financial assets         73,771         65,451         Financial assets measured at fair value through profit or loss         -         65,904           Derivative financial assets         73,771         65,451         5         6           Interest receivables         28,208         32,643         1,064         1,059,84           Loans and advances to customers         3,193,307         3,105,984         -         631,690           Held-to-maturity investments         -         216,586         -         531,118           Investment classified as receivables         -         531,118         1,064         1,139           Investment in associates and joint ventures         2,193         2,341         534         64,367         27,300           Inta |  | The Group   |           |
|--|--|-------------|-----------|
| Cash and balances with central banks493,448 $568,300$ Deposits with banks and non-bank financial institutions $86,078$ $124,350$ Precious metals $6,410$ $3,348$ Placements with and loans to banks and non-bank<br>financial institutions $207,836$ $172,069$ Trading financial assets $99,430$ -Financial assets measured at fair value through profit or loss- $65,904$ Derivative financial assets $73,771$ $65,451$ Financial assets held under resale agreements $107,917$ $54,626$ Loans and advances to customers $3,193,307$ $3,105,984$ Investment financial assets- $631,690$ Held-to-maturity investments- $216,586$ Investment financial assets- $631,690$ Held-to-maturity investments- $216,586$ Investment classified as receivables- $531,118$ Investment properties $283$ $295$ Goodwill815849Deferred tax assets $24,367$ $21,825$ Other assets $5,624,705$ $5,677,691$ Liabilities $815$ $849$ Derorwings from central banks $259,550$ $237,600$ Deposits from banks and non-bank financial institutions $66,487$ $77,595$ Trading financial liabilitics $74,455$ $64,937$ Financial assets sold under repurchase agreements $54,126$ $134,500$ Deposits from banks and non-bank financial institutions $66,487$ $77,595$ Trading financial liabiliti  |  |             | -         |
| Cash and balances with central banks493,448 $568,300$ Deposits with banks and non-bank financial institutions $86,078$ $124,350$ Precious metals $0,410$ $3,348$ Placements with and loans to banks and non-bank<br>financial assets $207,836$ $172,069$ Trading financial assets $99,430$ $-$ Financial assets measured at fair value through profit or loss $ 65,904$ Derivative financial assets $107,917$ $54,626$ Financial assets held under resale agreements $107,917$ $54,626$ Loans and advances to customers $3,193,307$ $3,105,984$ Investment financial assets $ 631,690$ Held-to-maturity investments $ 631,690$ Held-to-maturity investments $ 216,586$ Investment classified as receivables $ 531,118$ Investment properties $20,896$ $21,330$ Interst properties $20,896$ $21,330$ Interst properties $233,295$ $237,600$ Deferred tax assets $24,367$ $21,825$ Other assets $5,624,705$ $5,677,691$ Liabilities $815$ $849$ Derements from banks and non-bank financial institutions $66,487$ Opposits from users and non-bank financial institutions $66,487$ Opposits from usets and non-bank financial institutions $66,487$ Privative financial liabilities $74,455$ Opposits from usets and non-bank financial institutions $66,487$ Opposits from usets and non-bank financial insti             | Assets   |             |           |
| Deposits with banks and non-bank financial institutions $86,078$ $124,350$ Precious metals $6,410$ $3,348$ Placements with and loans to banks and non-bank $172,069$ financial institutions $207,836$ $172,069$ Trading financial assets $99,430$ $-$ Financial assets measured at fair value through profit or loss $ 65,904$ Derivative financial assets $73,771$ $65,451$ Financial assets held under resale agreements $107,917$ $54,626$ Interest receivables $28,208$ $32,643$ Loans and advances to customers $3,193,307$ $3,105,984$ Investment financial assets $ 631,690$ Held-to-maurity investments $ 216,586$ Investment classified as receivables $ 531,118$ Investment in associates and joint ventures $2,193$ $2,341$ Fixed assets $20,896$ $21,330$ $23,41$ Investment properties $283$ $295$ Godwill $815$ $849$ Deferred tax assets $24,367$ $21,825$ Other assets $5,624,705$ $5,677,691$ Liabilities $815$ $849$ Derovative financial liabilities $74,455$ $64,937$ Financial asset sold under repurchase agreements $54,126$ $134,500$ Deposits from banks and non-bank financial institutions $651,904$ $798,007$ Placements from banks and non-bank financial institutions $61,867$ $77,583$ Financial liabilities $74,455$ $64,$   |  | 493,448     | 568,300   |
| Precious metals6,4103,348Placements with and loans to banks and non-bank<br>financial institutions207,836172,069Trading financial assets99,430-Financial assets measured at fair value through profit or loss-65,904Derivative financial assets73,77165,451Interest receivables28,20832,643Loans and advances to customers3,193,3073,105,984Investment financial assets1,216,815-Available-for-sale financial assets-631,690Held-to-maturity investments-216,586Investment financial assets2,1932,341Fived assets20,89621,330Intagible assets1,0641,139Investment in associates and joint ventures283295Goodwill815849Deferred tax assets24,36721,825Other assets5,624,7055,677,691Liabilities874-Borrowings from central banks259,550237,600Peposits from banks and non-bank financial institutions651,904798,007Placements from banks and non-bank financial institutions64,8777,595Trading financial assets3,47,5283,407,636Deprivative financial liabilities74,45564,937Financial assets sold under repurchase agreements54,126134,500Deposits from banks and non-bank financial institutions60,9588,838Trading financial liabilities74,45564,937<   | Deposits with banks and non-bank financial institutions        | ,           |           |
| financial institutions207,836172,069Trading financial assets99,430-Financial assets measured at fair value through profit or loss-65,904Derivative financial assets73,77165,451Financial assets held under resale agreements107,91754,626Interest receivables28,20832,643Loans and advances to customers3,193,3073,105,984Investment financial assets-631,690Held-to-maturity investments-216,586Investment classified as receivables-531,118Investment in associates and joint ventures2,1932,341Fixed assets20,89621,330Intangible assets1,0641,139Investment properties283295Godwill815849Deferred tax assets24,36721,825Other assets5,624,7055,677,691Liabilities874-Borrowings from central banks259,550237,600Deposits from banks and non-bank financial institutions651,904798,007Placements from banks and non-bank financial institutions651,904798,007Placements from banks and non-bank financial institutions64,43777,595Godwill874Derivative financial liabilities74,45564,937Financial liabilities74,45564,937Financial liabilities6,5888,838Taxes payable8,9648,858Inte   |  | ,           |           |
| Trading financial assets99,430-Financial assets measured at fair value through profit or loss-65,904Derivative financial assets73,77165,451Financial assets held under resale agreements107,91754,626Interest receivables28,20832,643Loans and advances to customers3,193,3073,105,984Investment financial assets-631,690Held-to-maturity investments-216,586Investment s classified as receivables-531,118Investment s classified as receivables-511,118Investment na associates and joint ventures2,1932,341Fixed assets20,69621,330Intangible assets1,0641,139Investment properties283295Goodwill815849Deferred tax assets24,36721,825Other assets5,624,7055,677,691Liabilities874-Borrowings from central banks259,550237,600Peosits from banks and non-bank financial institutions66,48777,595Trading financial liabilities74,45564,937Financial liabilities84,126134,000Deposits from customers3,477,5283,407,636Deposits from customers3,477,5283,407,636Deposits from customers6,9588,838Taxes payable43,97439,323Provisions5,033796Debt securities issued524,723441,24  | Placements with and loans to banks and non-bank                |             |           |
| Financial assets measured at fair value through profit or loss- $65,904$ Derivative financial assets73,771 $65,451$ Financial assets held under resale agreements $107,917$ $54,626$ Interest receivables $28,208$ $32,643$ Loans and advances to customers $3,193,307$ $3,105,984$ Investment financial assets- $631,690$ Held-to-maturity investments- $216,586$ Investment in associates and joint ventures2,193 $2,341$ Fixed assets20,896 $21,330$ Intangible assets1,064 $1,139$ Investment properties283295Goodwill815849Deferred tax assets24,36721,825Other assets5,624,7055,677,691Liabilities874-Borrowings from central banks259,550237,600Deposits from banks and non-bank financial institutions $66,487$ $77,595$ Trading financial liabilities $874$ -Derivative financial liabilities $874$ -Derivative financial liabilities $84,43,574$ $3,407,536$ Accrued staff costs $6,958$ $8,838$ Taxes payable $8,964$ $8,858$ Interest payable $43,974$ $39,323$ Provisions $5,033$ $796$   | financial institutions   | 207,836     | 172,069   |
| Derivative financial assets73,771 $65,451$ Financial assets held under resale agreements $107,917$ $54,626$ Interest receivables $28,208$ $32,643$ Loans and advances to customers $3,193,307$ $3,105,984$ Investment financial assets $ 631,690$ Held-to-maturity investments $ 216,815$ Investment in associates and joint ventures $2,193$ $2,341$ Fixed assets $20,896$ $21,330$ Intangible assets $1,064$ $1,139$ Investment properties $283$ $295$ Goodwill $815$ $849$ Deferred tax assets $24,367$ $21,825$ Other assets $26,524,705$ $5,677,691$ Liabilities $815$ $874$ Borrowings from central banks $259,550$ $237,600$ Deposits from banks and non-bank financial institutions $66,487$ $77,595$ Trading financial liabilities $874$ $-$ Derivative financial liabilities $874$ $-$ Derivative financial liabilities $84,455$ $64,937$ Financial liabilities $54,126$ $134,500$ Deposits from customers $3,477,528$ $3,407,636$ Accrued staff costs $6,958$ $8,838$ Taxes payable $8,964$ $8,858$ Interest payable $8,964$ $8,858$ Interest payable $43,974$ $39,233$ Total asset solued $524,723$ $441,244$  | Trading financial assets                                       | 99,430      | _         |
| Financial assets held under resale agreements $107,917$ $54,626$ Interest receivables $28,208$ $32,643$ Loans and advances to customers $3,193,307$ $3,105,984$ Investment financial assets $1,216,815$ $-$ Available-for-sale financial assets $ 631,690$ Held-to-maturity investments $ 216,586$ Investment classified as receivables $ 531,118$ Investment scassified as receivables $ 531,118$ Investment in associates and joint ventures $2,193$ $2,341$ Investment properties $20,896$ $21,330$ Intangible assets $1,064$ $1,139$ Investment properties $283$ $295$ Godwill $815$ $849$ Deferred tax assets $24,367$ $21,825$ Other assets $5,624,705$ $5,677,691$ Liabilities $5,624,705$ $5,677,691$ Borrowings from central banks $259,550$ $237,600$ Deposits from banks and non-bank financial institutions $66,487$ $77,595$ Trading financial liabilities $74,455$ $64,937$ Financial liabilities $74,455$ $64,937$ Financial liabilities $74,455$ $64,937$ Financial liabilities $6,958$ $8,838$ Taxes payable $8,964$ $8,858$ Interest payable $43,974$ $39,323$ Total assets sold under repurchase agreements $5,033$ $796$ Debt securities issued $524,723$ $441,244$  | Financial assets measured at fair value through profit or loss | -           | 65,904    |
| Interest receivables         28,208         32,643           Loans and advances to customers         3,193,307         3,105,984           Investment financial assets         1,216,815         -           Available-for-sale financial assets         -         631,690           Investment financial assets         -         216,586           Investments classified as receivables         -         531,118           Investment in associates and joint ventures         2,193         2,341           Fixed assets         20,896         21,330           Intargible assets         1,064         1,139           Investment properties         283         295           Goodwill         815         849           Deferred tax assets         24,367         21,825           Other assets         5,624,705         5,677,691           Liabilities         -         -           Borrowings from central banks         259,550         237,600           Deposits from banks and non-bank financial institutions         66,487         77,595           Trading financial liabilities         74,455         64,937           Placements from banks and non-bank financial institutions         66,958         8,838           Trading financial liabilities<  | Derivative financial assets                                    | 73,771      | 65,451    |
| Loans and advances to customers $3,193,307$ $3,105,984$ Investment financial assets $1,216,815$ $-$ Available-for-sale financial assets $ 631,690$ Held-to-maturity investments $ 216,586$ Investment classified as receivables $ 531,118$ Investment in associates and joint ventures $2,193$ $2,341$ Fixed assets $20,896$ $21,330$ Intagible assets $1,064$ $1,139$ Investment properties $283$ $295$ Goodwill $815$ $849$ Deferred tax assets $24,367$ $21,825$ Other assets $61,867$ $57,843$ Total assets $5,624,705$ $5,677,691$ Liabilities $815$ $849$ Deposits from banks and non-bank financial institutions $651,904$ $798,007$ Placements from banks and non-bank financial institutions $66,487$ $77,595$ Trading financial liabilities $74,455$ $64,937$ Financial assets sold under repurchase agreements $54,126$ $134,500$ Deposits from customers $3,477,528$ $3,407,636$ Accrued staff costs $6,958$ $8,838$ Taxes payable $43,974$ $39,323$ Provisions $5,033$ $796$ Debt securities issued $524,723$ $441,244$   | Financial assets held under resale agreements                  | 107,917     | 54,626    |
| Investment financial assets1,216,815 $-$ Available-for-sale financial assets $-$ 631,690Held-to-maturity investments $-$ 216,586Investments classified as receivables $-$ 531,118Investment in associates and joint ventures2,1932,341Fixed assets20,89621,330Intangible assets1,0641,139Investment properties283295Goodwill815849Deferred tax assets24,36721,825Other assets61,86757,843Total assets5,624,7055,677,691Liabilities $ -$ Borrowings from central banks259,550237,600Deposits from banks and non-bank financial institutions66,48777,595Trading financial liabilities $874$ $-$ Derivative financial liabilities $874$ $-$ Derivative financial liabilities $874$ $-$ Deposits from banks and non-bank financial institutions66,48777,595Trading financial liabilities $874$ $-$ Derivative financial liabilities $874$ $-$ Derivative financial liabilities $6,958$ 8,838Taxes payable $6,958$ 8,838Taxes payable $8,964$ 8,858Interest payable $43,974$ 39,323Provisions $5,033$ 796Debt securities issued $524,723$ $441,244$   | Interest receivables   | 28,208      | 32,643    |
| Available-for-sale financial assets-631,690Held-to-maturity investments-216,586Investment classified as receivables-531,118Investment in associates and joint ventures $2,193$ $2,341$ Fixed assets $20,896$ $21,330$ Intargible assets $1,064$ $1,139$ Investment properties $283$ $295$ Goodwill $815$ $849$ Deferred tax assets $24,367$ $21,825$ Other assets $61,867$ $57,843$ Total assets $5,624,705$ $5,677,691$ LiabilitiesBorrowings from central banks $259,550$ $237,600$ Deposits from banks and non-bank financial institutions $66,487$ $77,595$ Trading financial liabilities $874$ -Derivative financial liabilities $874$ -Derivative financial liabilities $54,126$ $134,500$ Deposits from customers $3,477,528$ $3,407,636$ Accrued staff costs $6,958$ $8,838$ Taxes payable $8,964$ $8,858$ Interest payable $43,974$ $39,323$ Provisions $5,033$ $796$ Debt securities issued $524,723$ $441,244$  | Loans and advances to customers                                | 3,193,307   | 3,105,984 |
| Held-to-maturity investments-216,586Investments classified as receivables-531,118Investment in associates and joint ventures2,1932,341Fixed assets20,89621,330Intangible assets1,0641,139Investment properties283295Goodwill815849Deferred tax assets24,36721,825Other assets61,86757,843Total assets5,624,7055,677,691LiabilitiesBorrowings from central banks259,550237,600Deposits from banks and non-bank financial institutions66,48777,595Placements from banks and non-bank financial institutions66,48777,595Trading financial liabilities74,45564,937Financial liabilities74,45564,937Financial assets sold under repurchase agreements54,126134,500Deposits from customers3,477,5283,407,636Accrued staff costs6,9588,838Taxes payable8,9648,858Taxes payable43,97439,323Provisions5,033796Debt securities issued524,723441,244  | Investment financial assets                                    | 1,216,815   | _         |
| Investments classified as receivables- $531,118$ Investment in associates and joint ventures $2,193$ $2,341$ Fixed assets $20,896$ $21,330$ Intangible assets $1,064$ $1,139$ Investment properties $283$ $295$ Goodwill $815$ $849$ Deferred tax assets $24,367$ $21,825$ Other assets $61,867$ $57,843$ Total assets $5,624,705$ $5,677,691$ Liabilities $874$ -Borrowings from central banks $259,550$ $237,600$ Deposits from banks and non-bank financial institutions $651,904$ $798,007$ Placements from banks and non-bank financial institutions $66,487$ $77,595$ Trading financial liabilities $874$ -Derivative financial liabilities $74,455$ $64,937$ Financial assets sold under repurchase agreements $54,126$ $134,500$ Deposits from customers $3,477,528$ $3,407,636$ Accrued staff costs $6,958$ $8,838$ Taxes payable $8,964$ $8,858$ Interest payable $43,974$ $39,233$ Provisions $5,033$ $796$ Debt securities issued $524,723$ $441,244$  | Available-for-sale financial assets                            | -           | 631,690   |
| Investment in associates and joint ventures       2,193       2,341         Fixed assets $20,896$ $21,330$ Intangible assets $1,064$ $1,139$ Investment properties $283$ $295$ Goodwill $815$ $849$ Deferred tax assets $24,367$ $21,825$ Other assets $61,867$ $57,843$ Total assets $5,624,705$ $5,677,691$ Liabilities $5,624,705$ $5,677,691$ Deposits from banks and non-bank financial institutions $651,904$ $798,007$ Placements from banks and non-bank financial institutions $66,487$ $77,595$ Trading financial liabilities $874$ $-$ Derivative financial liabilities $74,455$ $64,937$ Financial assets sold under repurchase agreements $54,126$ $134,500$ Deposits from customers $3,477,528$ $3,407,636$ Accrued staff costs $6,958$ $8,838$ Taxes payable $8,964$ $8,858$ Interest payable $43,974$ $39,323$ Provisions $5,033$ $796$  | Held-to-maturity investments                                   | -           | 216,586   |
| Fixed assets $20,896$ $21,330$ Intangible assets $1,064$ $1,139$ Investment properties $283$ $295$ Goodwill $815$ $849$ Deferred tax assets $24,367$ $21,825$ Other assets $61,867$ $57,843$ Total assets $5,624,705$ $5,677,691$ Liabilities $5,624,705$ $5,677,691$ Borrowings from central banks $259,550$ $237,600$ Deposits from banks and non-bank financial institutions $651,904$ $798,007$ Placements from banks and non-bank financial institutions $66,487$ $77,595$ Trading financial liabilities $874$ -Derivative financial liabilities $74,455$ $64,937$ Financial assets sold under repurchase agreements $54,126$ $134,500$ Deposits from customers $3,477,528$ $3,407,636$ Accrued staff costs $6,958$ $8,838$ Interest payable $43,974$ $39,323$ Provisions $5,033$ $796$ Debt securities issued $524,723$ $441,244$  | Investments classified as receivables                          | -           | 531,118   |
| Intangible assets1,0641,139Investment properties283295Goodwill815849Deferred tax assets24,36721,825Other assets61,86757,843Total assets5,624,7055,677,691LiabilitiesBorrowings from central banks259,550237,600Deposits from banks and non-bank financial institutions651,904798,007Placements from banks and non-bank financial institutions66,48777,595Trading financial liabilities874-Derivative financial liabilities74,45564,937Financial assets sold under repurchase agreements54,126134,500Deposits from customers3,477,5283,407,636Accrued staff costs6,9588,838Interest payable43,97439,323Provisions5,033796Debt securities issued524,723441,244   | Investment in associates and joint ventures                    | 2,193       | 2,341     |
| Investment properties $283$ $295$ Goodwill $815$ $849$ Deferred tax assets $24,367$ $21,825$ Other assets $61,867$ $57,843$ Total assets $5,624,705$ $5,677,691$ Liabilities $815$ $876$ Borrowings from central banks $259,550$ $237,600$ Deposits from banks and non-bank financial institutions $651,904$ $798,007$ Placements from banks and non-bank financial institutions $66,487$ $77,595$ Trading financial liabilities $874$ $-$ Derivative financial liabilities $74,455$ $64,937$ Financial assets sold under repurchase agreements $54,126$ $134,500$ Deposits from customers $3,477,528$ $3,407,636$ Accrued staff costs $6,958$ $8,838$ Taxes payable $8,964$ $8,858$ Interest payable $43,974$ $39,323$ Provisions $5,033$ $796$ Debt securities issued $524,723$ $441,244$  | Fixed assets   | 20,896      | 21,330    |
| Goodwill815849Deferred tax assets $24,367$ $21,825$ Other assets $61,867$ $57,843$ Total assets $5,624,705$ $5,677,691$ Liabilities $5,624,705$ $237,600$ Borrowings from central banks $259,550$ $237,600$ Deposits from banks and non-bank financial institutions $651,904$ $798,007$ Placements from banks and non-bank financial institutions $66,487$ $77,595$ Trading financial liabilities $874$ $-$ Derivative financial liabilities $74,455$ $64,937$ Financial assets sold under repurchase agreements $54,126$ $134,500$ Deposits from customers $3,477,528$ $3,407,636$ Accrued staff costs $6,958$ $8,838$ Taxes payable $8,964$ $8,858$ Interest payable $43,974$ $39,323$ Provisions $5,033$ $796$ Debt securities issued $524,723$ $441,244$   | Intangible assets  | 1,064       | 1,139     |
| Deferred tax assets $24,367$ $21,825$ Other assets $61,867$ $57,843$ Total assets $5,624,705$ $5,677,691$ Liabilities $259,550$ $237,600$ Deposits from central banks $259,550$ $237,600$ Deposits from banks and non-bank financial institutions $651,904$ $798,007$ Placements from banks and non-bank financial institutions $66,487$ $77,595$ Trading financial liabilities $874$ $-$ Derivative financial liabilities $874$ $-$ Derivative financial liabilities $74,455$ $64,937$ Financial assets sold under repurchase agreements $54,126$ $134,500$ Deposits from customers $3,477,528$ $3,407,636$ Accrued staff costs $6,958$ $8,838$ Taxes payable $43,974$ $39,323$ Provisions $5,033$ $796$ Debt securities issued $524,723$ $441,244$   | Investment properties  | 283         | 295       |
| Other assets $61,867$ $57,843$ Total assets $5,624,705$ $5,677,691$ Liabilities $259,550$ $237,600$ Deposits from banks and non-bank financial institutions $651,904$ $798,007$ Placements from banks and non-bank financial institutions $66,487$ $77,595$ Trading financial liabilities $874$ $-$ Derivative financial liabilities $74,455$ $64,937$ Financial assets sold under repurchase agreements $54,126$ $134,500$ Deposits from customers $3,477,528$ $3,407,636$ Accrued staff costs $6,958$ $8,838$ Taxes payable $8,964$ $8,858$ Interest payable $43,974$ $39,323$ Provisions $5,033$ $796$ Debt securities issued $524,723$ $441,244$   | Goodwill   | 815         | 849       |
| Total assets $5,624,705$ $5,677,691$ Liabilities $259,550$ $237,600$ Deposits from banks and non-bank financial institutions $651,904$ $798,007$ Placements from banks and non-bank financial institutions $66,487$ $77,595$ Trading financial liabilities $874$ $-$ Derivative financial liabilities $74,455$ $64,937$ Financial assets sold under repurchase agreements $54,126$ $134,500$ Deposits from customers $3,477,528$ $3,407,636$ Accrued staff costs $6,958$ $8,838$ Taxes payable $8,964$ $8,858$ Interest payable $43,974$ $39,323$ Provisions $5,033$ $796$ Debt securities issued $524,723$ $441,244$  | Deferred tax assets  | 24,367      | 21,825    |
| LiabilitiesBorrowings from central banks259,550237,600Deposits from banks and non-bank financial institutions651,904798,007Placements from banks and non-bank financial institutions66,48777,595Trading financial liabilities874-Derivative financial liabilities74,45564,937Financial assets sold under repurchase agreements54,126134,500Deposits from customers3,477,5283,407,636Accrued staff costs6,9588,838Taxes payable8,9648,858Interest payable43,97439,323Provisions5,033796Debt securities issued524,723441,244   | Other assets   | 61,867      | 57,843    |
| Borrowings from central banks259,550237,600Deposits from banks and non-bank financial institutions651,904798,007Placements from banks and non-bank financial institutions66,48777,595Trading financial liabilities874-Derivative financial liabilities74,45564,937Financial assets sold under repurchase agreements54,126134,500Deposits from customers3,477,5283,407,636Accrued staff costs6,9588,838Taxes payable8,9648,858Interest payable43,97439,323Provisions5,033796Debt securities issued524,723441,244  | Total assets   | 5,624,705   | 5,677,691 |
| Deposits from banks and non-bank financial institutions651,904798,007Placements from banks and non-bank financial institutions66,48777,595Trading financial liabilities874-Derivative financial liabilities74,45564,937Financial assets sold under repurchase agreements54,126134,500Deposits from customers3,477,5283,407,636Accrued staff costs6,9588,838Taxes payable8,9648,858Interest payable43,97439,323Provisions5,033796Debt securities issued524,723441,244   | Liabilities  |             |           |
| Deposits from banks and non-bank financial institutions651,904798,007Placements from banks and non-bank financial institutions66,48777,595Trading financial liabilities874-Derivative financial liabilities74,45564,937Financial assets sold under repurchase agreements54,126134,500Deposits from customers3,477,5283,407,636Accrued staff costs6,9588,838Taxes payable8,9648,858Interest payable43,97439,323Provisions5,033796Debt securities issued524,723441,244   | Borrowings from central banks                                  | 259,550     | 237,600   |
| Placements from banks and non-bank financial institutions66,48777,595Trading financial liabilities874-Derivative financial liabilities74,45564,937Financial assets sold under repurchase agreements54,126134,500Deposits from customers3,477,5283,407,636Accrued staff costs6,9588,838Taxes payable8,9648,858Interest payable43,97439,323Provisions5,033796Debt securities issued524,723441,244  | •  | · · · · · · |           |
| Derivative financial liabilities       74,455       64,937         Financial assets sold under repurchase agreements       54,126       134,500         Deposits from customers       3,477,528       3,407,636         Accrued staff costs       6,958       8,838         Taxes payable       8,964       8,858         Interest payable       43,974       39,323         Provisions       5,033       796         Debt securities issued       524,723       441,244   | Placements from banks and non-bank financial institutions      | 66,487      | 77,595    |
| Financial assets sold under repurchase agreements       54,126       134,500         Deposits from customers       3,477,528       3,407,636         Accrued staff costs       6,958       8,838         Taxes payable       8,964       8,858         Interest payable       43,974       39,323         Provisions       5,033       796         Debt securities issued       524,723       441,244  | Trading financial liabilities                                  | 874         | _         |
| Deposits from customers       3,477,528       3,407,636         Accrued staff costs       6,958       8,838         Taxes payable       8,964       8,858         Interest payable       43,974       39,323         Provisions       5,033       796         Debt securities issued       524,723       441,244   | Derivative financial liabilities                               | 74,455      | 64,937    |
| Accrued staff costs       6,958       8,838         Taxes payable       8,964       8,858         Interest payable       43,974       39,323         Provisions       5,033       796         Debt securities issued       524,723       441,244   | Financial assets sold under repurchase agreements              | 54,126      | 134,500   |
| Taxes payable8,9648,858Interest payable43,97439,323Provisions5,033796Debt securities issued524,723441,244  | Deposits from customers  | 3,477,528   | 3,407,636 |
| Interest payable         43,974         39,323           Provisions         5,033         796           Debt securities issued         524,723         441,244   | Accrued staff costs  | 6,958       | 8,838     |
| Provisions         5,033         796           Debt securities issued         524,723         441,244  | Taxes payable  | 8,964       | 8,858     |
| Debt securities issued         524,723         441,244   | Interest payable   | 43,974      | 39,323    |
|  | Provisions   | 5,033       | 796       |
|  | Debt securities issued   | 524,723     | 441,244   |
|  | Deferred tax liabilities                                       | 8           | _         |
| Other liabilities         30,579         45,916  | Other liabilities  | 30,579      | 45,916    |
| <b>Total liabilities 5,205,163</b> 5,265,258   | Total liabilities  | 5,205,163   | 5,265,258 |

|   | The Group     |               |  |
|---|---------------|---------------|--|
|   | 31 March 2018 | 31 March 2017 |  |
|   |               |               |  |
| Equity  |               |               |  |
| Share capital   | 48,935        | 48,935        |  |
| Preference shares   | 34,955        | 34,955        |  |
| Capital reserve   | 58,977        | 58,977        |  |
| Other comprehensive (loss) income                           | (6,385)       | (11,784)      |  |
| Surplus reserve   | 30,244        | 31,183        |  |
| General reserve   | 74,251        | 74,251        |  |
| Retained earnings   | 165,785       | 163,121       |  |
| Total equity attributable to the equity holders of the Bank | 406,762       | 399,638       |  |
| Non-controlling interests                                   | 12,780        | 12,795        |  |
| Total equity  | 419,542       | 412,433       |  |
| Total liabilities and equity                                | 5,624,705     | 5,677,691     |  |

Approved and authorised for issue by the Board of Directors on 26 April 2018.

Li Qingping Legal Representative (Chairperson) **Sun Deshun** President

**Fang Heying** Vice-President & Chief Financial Officer Li Peixia

General Manager of the Finance and Accounting Department **Company Seal** 

# **Consolidated Statement of Changes in Equity (Unaudited)**

|   | Equity attributable to shareholders of the Bank |                      |                        |  | Non-controlling interests |                    |                      |   |   |                    |
|---|---|----------------------|------------------------|--|---------------------------|--------------------|----------------------|---|---|--------------------|
|   | Share<br>capital                                | Preference<br>shares | Capital <u>reserve</u> | Other<br>comprehensive<br><u>income/(loss)</u> | Surplus<br>reserve        | General<br>reserve | Retained<br>earnings | Ordinary<br>shareholders<br>in subsidiaries | Other equity<br>instruments<br><u>holders</u> | Total<br>equity    |
| 31 December 2017<br>Add: Changes in accounting policies   | 48,935<br>-                                     | 34,955<br>-          | 58,977<br>-            | (11,784)<br>4,544                              | 31,183<br>(939)           | 74,251             | 163,121<br>(9,502)   | 7,646<br>(235)                              | 5,149   | 412,433<br>(6,132) |
| 1 January 2018  | 48,935  | 34,955               | 58,977                 | (7,240)  | 30,244                    | 74,251             | 153,619              | 7,411                                       | 5,149   | 406,301            |
| Movements during the current period<br>(I) Net profit<br>(II) Other comprehensive (loss) income                                     | -   | -                    | -                      | -<br>855                                       | -                         | -                  | 12,166               | 263<br>(43)                                 | -   | 12,429<br>812      |
| Total comprehensive income  | -   | -                    | -                      | 855  | -                         | -                  | 12,166               | 220   | -   | 13,241             |
| 31 March 2018   | 48,935  | 34,955               | 58,977                 | (6,385)  | 30,244                    | 74,251             | 165,785              | 7,631                                       | 5,149   | 419,542            |
| 1 January 2017  | 48,935  | 34,955               | 58,636                 | (1,142)  | 27,263                    | 73,911             | 136,666              | 123   | 5,149   | 384,496            |
| Movements during the current period<br>(I) Net profit<br>(II) Other comprehensive income  | -   | -                    | -                      | (10,642)                                       | _                         | -                  | 42,566               | 22  | 290   | 42,878             |
| (ii) Oner comprenensive income  |   |                      |                        | (10,042)                                       |                           |                    |                      |   |   | (10,642)           |
| Total comprehensive income  | -   | -                    | -                      | (10,642)                                       | -                         | -                  | 42,566               | 22  | 290   | 32,236             |
| <ul><li>(III) Capital input by owners</li><li>1. Capital input from minority<br/>shareholders of subsidiaries</li></ul>             | -   | _                    | 341                    | -  | -                         | -                  | -                    | 7,506                                       |   | 7,847              |
| <ul><li>(IV) Profit appropriation</li><li>1. Appropriation to surplus reserve</li><li>2. Appropriation to general reserve</li></ul> | -   | -                    | -                      | -  | 3,920                     |                    | (3,920)<br>(340)     | -   | -   | -                  |
| 3. Dividend distribution to ordinary<br>shareholders of the Bank  | -   | -                    | -                      | -  | -                         | -                  | (10,521)             | -   | -   | (10,521)           |
| 4. Dividend distribution to preference<br>shareholders of the Bank  | -   | -                    | -                      | -  | -                         | -                  | (1,330)              | -   | -   | (1,330)            |
| 5. Dividend distribution to minority<br>shareholders of subsidiaries  | -   | -                    | -                      | -  | -                         | -                  | -                    | (5)   | -   | (5)                |
| 6. Profit distribution to other equity instrument holders   | -   | -                    | -                      | -  | -                         | -                  | -                    | -   | (290)   | (290)              |
| 31 December 2017  | 48,935  | 34,955               | 58,977                 | (11,784)                                       | 31,183                    | 74,251             | 163,121              | 7,646                                       | 5,149   | 412,433            |

### **Consolidated Statement of Cash Flows (Unaudited)**

|  | January-March<br>2018 | January-March<br>2017 |
|--|-----------------------|-----------------------|
| Operating activities   |                       |                       |
| Profit before tax  | 15,746                | 14,810                |
| Adjustments for:   |                       |                       |
| - revaluation loss/(gain) on investments, derivatives and                  |                       |                       |
| investment properties  | 4,508                 | (699)                 |
| – net investment gain  | (176)                 | (70)                  |
| - net (gain)/loss on disposal of property, plant and equipment,            |                       |                       |
| intangible assets and other assets   | 3                     | 4                     |
| <ul> <li>– unrealised foreign exchange loss/(gain)</li> </ul>              | 17                    | (68)                  |
| – impairment loss  | 12,457                | 12,790                |
| – depreciation and amortization  | 703                   | 689                   |
| - interest expense on debt securities issued                               | 5,190                 | 3,713                 |
| - dividend income from equity investment                                   | (27)                  | (12)                  |
| – Income tax paid  | (4,305)               | (3,955)               |
|  | 34,116                | 27,202                |
| Changes in operating assets and liabilities:                               |                       |                       |
| Decrease in balances with central banks                                    | 15,728                | 5,604                 |
| Decrease in deposits with banks and non-bank financial institutions        | 6,905                 | 1,510                 |
| Decrease in placements with and loans to banks and non-bank                |                       |                       |
| financial institutions   | 43,858                | 14,604                |
| Increase in trading financial assets                                       | (3,268)               | _                     |
| Decrease in financial assets measured at fair value through profit or loss | -                     | 8,248                 |
| (Increase)/decrease in financial assets held under resale agreements       | (53,393)              | 141,557               |
| Increase in loans and advances to customers                                | (112,580)             | (82,851)              |
| Decrease in investment financial assets                                    | 173,900               | _                     |
| Increase in investments classified as receivables                          | -                     | (27,966)              |
| Increase/(decrease) in borrowings from central bank                        | 21,950                | (10,450)              |
| (Decrease)/increase in deposits from banks and non-bank                    |                       | 00.005                |
| financial institutions   | (145,996)             | 92,285                |
| Decrease in placements from banks and non-bank financial institutions      | (10,394)              | (23,188)              |
| Increase in trading financial liabilities                                  | 874                   | -                     |
| Decrease in financial assets sold under repurchase agreements              | (80,370)              | (79,538)              |
| (Decrease)/increase in deposits from customers                             | 78,826                | (206,664)             |
| Decrease/(increase) in other operating assets                              | (6,117)               | 2,488                 |
| Decrease in other operating liabilities                                    | (20,246)              | (21,436)              |
| Net cash flow used in operating activities                                 | (56,207)              | (158,595)             |

|  | January-March<br>2018 | January-March<br>2017 |
|--|-----------------------|-----------------------|
| Investing activities   |                       |                       |
| Proceeds from disposal and redemption of investments<br>Proceeds from disposal of property, plant and equipment, | 253,283               | 239,061               |
| land use rights and other assets   | 55                    | 1                     |
| Cash received from equity investment income  | 38                    | 14                    |
| Payments on acquisition of investments   | (289,049)             | (227,263)             |
| Payments on acquisition of property, plant and equipment,  |                       |                       |
| land use rights and other assets   | (165)                 | (1,783)               |
| Receipt of cash payments from associates and other business units  |                       | (1,401)               |
| Net cash flow (used in)/generated from investing activities  | (35,838)              | 8,629                 |
| Financing activities   |                       |                       |
| Cash received from debt certificates issued  | 282,361               | 209,867               |
| Cash paid for redemption of debt certificates issued   | (198,324)             | (131,423)             |
| Interest paid on debt certificates issued  | (3,294)               | (2,416)               |
| Cash payment of dividends  |                       | (5)                   |
| Net cash flow generated from financing activities  | 80,743                | 76,023                |
| Net (decrease) in cash and cash equivalents  | (11,302)              | (73,943)              |
| Cash and cash equivalents as at 1 January  | 337,915               | 385,356               |
| Effect of exchange rate changes on cash and cash equivalents   | (4,232)               | (871)                 |
| Cash and cash equivalents as at 31 March   | 322,381               | 310,542               |
| Cash flows from operating activities include:  |                       |                       |
| Interest received  | 51,115                | 51,921                |
| Interest paid, excluding interest paid for issued debt certificates  | (22,764)              | (25,732)              |

Beijing, the PRC 26 April 2018

As at the date of this announcement, the executive directors of the Bank are Ms. Li Qingping (Chairperson) and Mr. Sun Deshun (President); the non-executive directors are Mr. Zhu Gaoming, Ms. Huang Fang and Mr. Wan Liming; and the independent non-executive directors are Ms. Wu Xiaoqing, Mr. Wong Luen Cheung Andrew, Mr. He Cao, Ms. Chen Lihua and Mr. Qian Jun.